# Supplementary Financial Information 4th Quarter 2006 

(UNAUDITED)

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Risk adjusted assets nterest rate sensitivity position

## Credit Quality

Loans and acceptances
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Net write-offs
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Other Items
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## Notes to Users

This document is not audited and should be read in conjunction with our 2006 Annual Report to Shareholders and Quarterly Results slides for Q4/06, the audited annual consolidated financial statements and accompanying management's discussion \& analysis for the year ended October 31, 2006 and the Glossary on page 2 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentations

## Non-GAAP financial measures

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures including net income and non-GAAP measures including segment return on equity (ROE), return on risk capital (RORC) and economic profit. Readers are cautioned that non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies. Further explanations of our non-GAAP financial measures are provided in the Glossary on page 2. For details, refer to How we manage our business segments in our 2006 Annual Report to Shareholders.

## Significant reporting changes made to this document in Q4/06

All segment historical comparatives have been restated. These changes did not have an impact on our consolidated results or disclosure, unless otherwise noted.

## Segment Net interest margin

We report segment net interest margin (NIM) on an earning assets basis only. Previously, we reported segment NIM based on Total average assets. This change was made as NIM based on earning assets is viewed by management as a more meaningful measure as it only includes those assets that give rise to our reported net interest income including deposits with other banks, securities and loans. In conjunction with this change, we added residential mortgages securitized balances and reclassified the certain income amounts in RBC Canadian Personal and Business. The securitization of residential mortgage and credit card loans and related results are offset in our Corporate Support segment

## Assets under administration and Assets under management

During the quarter, certain client owned assets reported as assets under administration and as assets under management were determined to be either incorrectly classified or qualified for classification under both terms. We reclassified certain portfolios to conform to our definitions. The segment and consolidated historic comparatives have been restated to reflect these changes

## Taxable equivalent basis (teb)

We record the teb adjustments, which gross up tax-advantaged income (in our case, Canadian taxable corporate dividends), to their tax equivalent value, in RBC Capital Markets and eliminate the teb adjustments in Corporate Support.

## Significant reporting changes made to this document in Q3/06

None.

## Significant reporting changes made to this document in Q2/06

## Change in financial statement presentation

In Q2/06, we reviewed the presentation of certain items on our Consolidated Statements of Income and decided to reclassify changes in fair value of certain derivative instruments designated as economic hedges of our stock-based compensation plan at RBC Dain Rauscher from Non-interest income - Other to Non-interest expense - Human resources in order to more appropriately reflect the purpose of these instruments and our management of the stock-based compensation exposures

In Q2/06, we transferred our housing tax credit syndication business from RBC U.S. and International Personal and Business to RBC Capital Markets. The business segment results for the prior periods were restated to reflect the transfer

## Revenue reclassification

We reclassified $\$ 89$ million of revenue related to our Q1/06 results from Interest income to Non-interest income - Trading revenue to better reflect the nature of the item. The reclassification resulted in a decrease in Trading revenue in Net interest income and a corresponding increase in Trading revenue in Non-interest income, with no change to Trading revenue in Total revenue. The reclassification impacts the RBC Capital Markets segment only

## Stock dividend

On April 6, 2006, we paid a stock dividend of one common share on each of our issued and outstanding common shares. The effect is the same as a two-for-one split of our common shares. All common share and per share information have been adjusted retroactively for the stock dividend.

## Significant reporting changes made to this document in Q1/06

## Changes to transfer pricing methodology

In Q1/06, we made changes to our transfer pricing methodologies. Segment results for 2005 and 2004 have been reclassified to reflect these changes.

Cash basis measures *
Cash basis measures such as cash net income, cash diluted EPS and cash ROE are calculated by adding back to net income the after-tax amount of amortization of goodwill and other intangibles. These non-cash charges do not deplete our cash reserves. We believe these measures provide investors with supplemental information that may be useful to them in comparing results to our peers.

## Capital ratios

Capital ratios that are filed with the regulators are calculated in accordance with the Office of the Superintendent of Financial Institutions Canada (OSFI).

## Risk capital *

Risk capital includes credit, market (trading and non-trading), insurance-specific, operational, business and fixed assets risk capital.

Return on risk capital (RORC) *
Business segment return on risk capital is calculated as net income available to common shareholders divided by average attributed risk capital for the period. Refer to page 25 for reconciliation.

## Attributed capital *

Attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital.

## Return on equity (ROE) *

Business segment return on equity is calculated as net income available to common shareholders divided by average attributed equity for the period. Corporate Support also includes average unattributed equity. Refer to page 25 for reconciliation.

## Goodwill and intangibles

Represents our net investment in goodwill and intangibles.
Unattributed common equity*
Unattributed common equity represents common equity in excess of common equity attributed to our three operating segments and is reported in the Corporate Support segment.

Capital charge
Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital. The cost of capital is regularly reviewed and adjusted from time to time based on prevailing market conditions

## Economic profit *

Economic profit is net income available to common shareholders excluding the after-tax effect of amortization of goodwill and intangibles, less a capital charge for use of attributed equity.

## Taxable equivalent basis (teb)

income from certain tax-advantaged sources (in our case, Canadian taxable corporate dividends) are reported on a taxable equivalent basis (teb). Under this approach, revenue from tax-advantaged sources are grossed up, which currently includes only our Canadian taxable corporate dividends recorded in Net interest income, to their tax equivalent value with a corresponding offset recorded in the provision for income taxes. We record teb adjustments in RBC Capital Markets and record elimination adjustments in Corporate Support.

Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest ncome.

## Calculations

Average balances (assets, loans and acceptance, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period,
verage common equity
Calculated as the average of the month-end common equity balances for the period. For the operating segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average risk capital *

Calculated using methods intended to approximate the average of the daily risk capital balances for the period.
Average earning assets
The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price.
Net interest margin (average assets)
Net interest income divided by average assets.
Net interest margin (average earning assets)
Net interest income divided by average earning assets.
Net write-offs
Gross write offs less recoveries of amounts previously written off.

## Operating leverage

Calculated as the difference between year-over-year growth in revenue and the year-over-year growth in non interest expense.

Risk-adjusted assets
Used in the calculation of risk-based capital ratios as defined by guidelines issued by the OSFI. The face value of assets is discounted using risk-weighting factors in order to reflect a comparable risk per dollar among all types of assets. The risk inherent in off-balance sheet instruments is also recognized, first by determining a credit equivalen amount, and then by applying appropriate risk-weighting factors.

## Ratios

Efficiency ratio
Non-interest expenses as a percentage of total revenue.
Return on assets
Net income divided by average assets.
Return on common equity (ROE)
Net income available to common shareholders divided by average common equity for the period. Refer to page 25 for ROE reconciliation.

Return on risk capital (RORC) *
Net income available to common shareholders divided by attributed risk capital. Refer to page 25 for RORC reconciliation

* Non-GAAP financial Measures
 Key financial measure (non-GAAP) and Economic Capital sections in the 2006 Annual Report to Shareholders

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2105 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 | 4,686 | 4,773 | 4,570 | 20,637 | 19,184 | 17,802 | 16,988 | 17,092 |
| Provision for credit losses (PCL) | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 97 | 429 | 455 | 346 | 721 | 1,065 |
| Insurance policyholder benefits, claims and acquisition expense | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 589 | 2,509 | 2,625 | 2,124 | 1,696 | 1,535 |
| Non-interest expense | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 2,661 | 2,654 | 2,734 | 11,495 | 11,357 | 10,833 | 10,165 | 10,420 |
| Net income from continuing operations | 1,263 | 1,194 | 1,128 | 1,172 | 543 | 1,001 | 916 | 977 | 687 | 4,757 | 3,437 | 3,023 | 2,955 | 2,702 |
| Net income (loss) from discontinued operations | (1) | (17) | (10) | (1) | (21) | (22) | (9) | 2 | (173) | (29) | (50) | (220) | 13 | N/A |
| Net Income | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 514 | 4,728 | 3,387 | 2,803 | 2,968 | 2,702 |
| Net income available to common shareholders | 1,236 | 1,164 | 1,107 | 1,161 | 515 | 968 | 895 | 971 | 507 | 4,668 | 3,349 | 2,772 | 2,937 | 2,664 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PROFITABILITY MEASURES Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.97 | \$0.91 | \$0.86 | \$0.90 | \$0.40 | \$0.75 | \$0.70 | \$0.76 | \$0.40 | \$3.65 | \$2.61 | \$2.14 | \$2.22 | \$1.98 |
| - diluted | \$0.96 | \$0.90 | \$0.85 | \$0.89 | \$0.39 | \$0.74 | \$0.69 | \$0.75 | \$0.39 | \$3.59 | \$2.57 | \$2.11 | \$2.20 | \$1.96 |
| Return on common equity (ROE) ${ }^{1}$ | 23.9\% | 23.1\% | 23.0\% | 23.9\% | 10.6\% | 20.0\% | 19.9\% | 21.9\% | 11.3\% | 23.5\% | 18.0\% | 15.6\% | 16.7\% | 15.8\% |
| Return on risk capital (RORC) ${ }^{1}$ | 37.3\% | 35.7\% | 35.7\% | 37.9\% | 17.3\% | 33.4\% | 32.4\% | 34.6\% | 17.6\% | 36.7\% | 29.3\% | 24.6\% | 26.5\% | 23.3\% |
| Return on assets | 0.95\% | 0.92\% | 0.93\% | 0.97\% | 0.44\% | 0.85\% | 0.85\% | 0.91\% | 0.48\% | 0.94\% | 0.76\% | 0.67\% | 0.76\% | 0.74\% |
| Return on risk adjusted assets | 2.24\% | 2.14\% | 2.17\% | 2.28\% | 1.05\% | 2.04\% | 1.96\% | 2.07\% | 1.12\% | 2.21\% | 1.77\% | 1.56\% | 1.77\% | 1.61\% |
| Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.97 | \$0.92 | \$0.87 | \$0.90 | \$0.42 | \$0.77 | \$0.71 | \$0.76 | \$0.53 | \$3.67 | \$2.65 | \$2.31 | \$2.21 | \$1.98 |
| - diluted | \$0.96 | \$0.91 | \$0.86 | \$0.89 | \$0.41 | \$0.76 | \$0.70 | \$0.75 | \$0.52 | \$3.61 | \$2.61 | \$2.28 | \$2.19 | \$1.96 |
| Return on common equity (ROE) ${ }^{1}$ | 23.6\% | 23.1\% | 22.9\% | 23.6\% | 10.9\% | 20.2\% | 19.9\% | 21.6\% | 15.1\% | 23.3\% | 18.1\% | 16.8\% | 16.7\% | 15.8\% |
| Return on risk capital (RORC) ${ }^{1}$ | 37.3\% | 36.2\% | 36.1\% | 38.0\% | 18.1\% | 34.1\% | 32.7\% | 34.5\% | 23.6\% | 37.0\% | 29.7\% | 26.5\% | 26.4\% | 23.3\% |
| Efficiency ratio | 55.2\% | 55.0\% | 57.2\% | 55.5\% | 69.0\% | 55.4\% | 56.8\% | 55.6\% | 59.8\% | 55.7\% | 59.2\% | 60.9\% | 59.8\% | 61.0\% |
| Discontinued Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.00 | (\$0.01) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.02) | (\$0.01) | \$0.00 | (\$0.13) | (\$0.02) | (\$0.04) | (\$0.17) | \$0.01 | N/A |
| - diluted | \$0.00 | (\$0.01) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.02) | (\$0.01) | \$0.00 | (\$0.13) | (\$0.02) | (\$0.04) | (\$0.17) | \$0.01 | N/A |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 215,100 | 209,300 | 201,900 | 198,700 | 194,500 | 187,800 | 182,500 | 179,400 | 176,500 | 206,200 | 186,100 | 171,900 | 166,800 | 171,200 |
| Total assets | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 426,222 | 536,780 | 469,521 | 426,222 | 399,847 | 375,474 |
| Average assets | 525,500 | 509,500 | 493,800 | 480,000 | 469,600 | 456,600 | 436,300 | 425,500 | 422,600 | 502,300 | 447,100 | 421,400 | 390,700 | 364,000 |
| Average earning assets | 455,900 | 437,300 | 428,200 | 414,800 | 398,800 | 387,900 | 368,200 | 360,200 | 358,700 | 434,100 | 378,900 | 353,000 | 323,100 | 306,400 |
| Deposits | 343,523 | 334,702 | 322,787 | 314,872 | 306,860 | 304,497 | 283,492 | 280,020 | 270,959 | 343,523 | 306,860 | 270,959 | 259,145 | 243,476 |
| Common equity | 21,075 | 20,290 | 19,756 | 19,538 | 19,149 | 19,410 | 18,974 | 18,121 | 17,372 | 21,075 | 19,149 | 17,372 | 17,543 | 17,238 |
| Average common equity | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 18,400 | 17,600 | 17,900 | 19,900 | 18,600 | 17,800 | 17,550 | 16,800 |
| Average risk capital ${ }^{1}$ | 13,150 | 12,950 | 12,700 | 12,150 | 11,800 | 11,500 | 11,350 | 11,150 | 11,450 | 12,750 | 11,450 | 11,300 | 11,000 | 11,450 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | 146.2\% | 21.6\% | 23.2\% | 18.7\% | 0.0\% | 32.1\% | 21.1\% | 27.1\% | (29.1)\% | 39.7\% | 21.8\% | (4.1)\% | 12.2\% | 11.4\% |
| Diluted EPS growth ${ }^{2}$ - continuing operations | 134.1\% | 19.7\% | 22.9\% | 18.7\% | (21.2)\% | 31.0\% | 22.8\% | 25.0\% | (10.3)\% | 38.3\% | 14.5\% | 4.1\% | 11.7\% | 11.4\% |
| Revenue growth ${ }^{2}$ - continuing operations | 11.5\% | 5.6\% | 9.3\% | 3.9\% | 4.9\% | 9.3\% | 5.5\% | 11.5\% | 6.2\% | 7.6\% | 7.8\% | 4.8\% | (0.6)\% | 7.7\% |
| NIE growth ${ }^{2}$ - continuing operations | (10.7)\% | 4.7\% | 10.0\% | 3.7\% | 21.1\% | 2.1\% | (0.8)\% | (3.2)\% | 6.8\% | 1.2\% | 4.8\% | 6.6\% | (2.4)\% | 7.2\% |
| Operating leverage ${ }^{2}$ | 22.2\% | 0.9 \% | (0.7)\% | 0.2 \% | (16.2)\% | 7.2\% | 6.3 \% | 14.7 \% | (0.6)\% | 6.4\% | 3.0\% | (1.8)\% | 1.8\% | 0.5\% |
| Specific PCL to average loans and acceptances ${ }^{3}$ - continuing operations | 0.29\% | 0.18\% | 0.26\% | 0.20\% | 0.20\% | 0.28\% | 0.24\% | 0.12\% | 0.27\% | 0.23\% | 0.21\% | 0.30\% | 0.43\% | 0.62\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL MEASURES ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 9.6\% | 9.7\% | 9.5\% | 9.2\% | 8.9\% | 9.6\% | 9.6\% | 8.9\% | 9.7\% | 9.3\% |
| Total capital ratio | 11.9\% | 12.4\% | 12.5\% | 12.8\% | 13.1\% | 13.4\% | 12.8\% | 12.7\% | 12.4\% | 11.9\% | 13.1\% | 12.4\% | 12.8\% | 12.7\% |
| Risk adjusted assets (\$ billions) | 223.7 | 218.5 | 211.0 | 204.2 | 197.0 | 190.9 | 190.1 | 187.3 | 183.4 | 223.7 | 197.0 | 183.4 | 166.9 | 165.6 |

${ }^{1}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion.
${ }^{2}$ Growth rates are calculated based on earnings from continuing operations in the same period a year ago.
A $\$ 52$ million transfer of the specific allowance to the general allowance during Q1/05 decreased this ratio by $0.11 \%$ or $0.03 \%$ for fiscal 2005
${ }^{4}$ Calculated using guidelines issued by the OSFI.
N/A: Comparable information not available for 2002.

| FINANCIAL HIGHLIGHTS continued (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First preferred shares outstanding (000s) - end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series J | - | - | - | - | - | - | - | - | - | - | - | - | - | 12,000 |
| US\$ Non-cumulative series K | - | - | - | - | - | - | - | - | - | - | - | - | - | 10,000 |
| Non-cumulative series N | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series O | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 |
| US\$ Non-cumulative series P |  | - | - | - | - | 4,000 | 4,000 | 4,000 | 4,000 | - | - | 4,000 | 4,000 | 4,000 |
| Non-cumulative series S | - | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | - | 10,000 | 10,000 | 10,000 | 10,000 |
| Non-cumulative series W | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | - | 12,000 | 12,000 | - |  |  |
| Non-cumulative series AA | 12,000 | 12,000 | 12,000 | - | - | - | - | - | - | 12,000 | - | - |  | - |
| Non-cumulative series $A B$ | 12,000 | 12,000 | - | - | - | - | - | - |  | 12,000 | - | - |  | - |
| Common shares outstanding (000s) ${ }^{1}$ - end of period ${ }^{- \text {average (basic) }}$ ( ${ }^{\text {a }}$ | 1,280,890 | 1,281,279 | 1,286,064 | 1,290,983 | 1,293,502 | 1,294,476 | 1,292,801 | 1,289,648 | 1,289,496 | 1,280,890 | 1,293,502 | 1,289,496 | 1,312,043 | 1,330,514 |
|  | 1,274,697 | 1,279,300 | 1,282,694 | 1,284,333 | 1,288,428 | 1,286,204 | 1,281,685 | 1,277,361 | 1,284,235 | 1,279,956 | 1,283,433 | 1,293,465 | 1,324,159 | 1,345,143 |
| - average (diluted) | 1,293,864 | 1,297,340 | 1,301,645 | 1,304,378 | 1,308,339 | 1,306,047 | 1,303,601 | 1,298,236 | 1,301,610 | 1,299,785 | 1,304,680 | 1,311,016 | 1,338,032 | 1,356,241 |
| Treasury shares held - preferred (000s) | 94 | 1,760 | 213 | 118 | 91 | - | - | - |  | 94 | 91 | - | - |  |
| - common (000s) | 5,486 | 5,526 | 5,512 | 6,224 | 7,053 | 7,037 | 7,364 | 10,188 | 9,726 | 5,486 | 7,053 | 9,726 | - | - |
| Shares repurchased (000s) | 1,830 | 5,465 | 6,531 | 4,403 | 3,900 | - | - | 2,011 | 9,486 | 18,229 | 5,911 | 29,203 | 29,079 | 28,586 |
| (\$ MM) | 90 | 253 | 308 | 193 | 163 | - | - | 63 | 289 | 844 | 226 | 892 | 852 | 764 |
| Stock options outstanding (000s) | 32,243 | 33,748 | 34,629 | 36,296 | 36,481 | 39,502 | 41,210 | 44,497 | 44,744 | 32,243 | 36,481 | 44,744 | 49,606 | 56,959 |
| Stock options exercisable (000s) | 26,918 | 28,410 | 29,240 | 30,858 | 28,863 | 31,870 | 33,465 | 36,630 | 32,801 | 26,918 | 28,863 | 32,801 | 30,829 | 28,101 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| COMMON SHARE PERFORMANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$16.52 | \$15.90 | \$15.43 | \$15.21 | \$14.89 | \$15.08 | \$14.76 | \$14.16 | \$13.57 | \$16.52 | \$14.89 | \$13.57 | \$13.37 | \$12.96 |
| Common share price (RY on TSX) - High (intraday) | \$51.44 | \$48.26 | \$51.49 | \$46.50 | \$43.34 | \$39.85 | \$37.63 | \$32.20 | \$31.89 | \$51.49 | \$43.34 | \$32.95 | \$32.50 | \$29.45 |
|  | \$45.64 | \$43.52 | \$44.42 | \$41.29 | \$37.20 | \$36.76 | \$31.38 | \$30.45 | \$29.47 | \$41.29 | \$30.45 | \$29.02 | \$26.63 | \$22.53 |
| - Low (intraday) | \$49.80 | \$46.03 | \$47.84 | \$44.54 | \$41.67 | \$38.70 | \$37.48 | \$31.55 | \$31.70 | \$49.80 | \$41.67 | \$31.70 | \$31.74 | \$27.21 |
| Market capitalization (\$ MM) | 63,788 | 58,977 | 61,525 | 57,494 | 53,894 | 50,096 | 48,448 | 40,688 | 40,877 | 63,788 | 53,894 | 40,877 | 41,644 | 36,197 |
| P/E ratio (4-quarters trailing earnings) ${ }^{2}$ | 13.5 | 15.1 | 16.7 | 16.2 | 15.7 | 14.9 | 14.4 | 13.8 | 14.5 | 12.9 | 14.4 | 14.7 | 13.4 | 13.3 |
| Market price to book value | 3.04 | 2.89 | 3.10 | 2.93 | 2.80 | 2.57 | 2.54 | 2.23 | 2.34 | 3.04 | 2.80 | 2.34 | 2.37 | 2.10 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| DIVIDEND INFORMATION ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.40 | \$0.36 | \$0.36 | \$0.32 | \$0.32 | \$0.31 | \$0.28 | \$0.28 | \$0.26 | \$1.44 | \$1.18 | \$1.01 | \$0.86 | \$0.76 |
| Dividend yield | 3.3\% | 3.1\% | 3.0\% | 2.9\% | 3.2\% | 3.2\% | 3.2\% | 3.5\% | 3.4\% | 3.1\% | 3.2\% | 3.3\% | 2.9\% | 2.9\% |
| Dividend payout ratio | 41\% | 40\% | 42\% | 35\% | 80\% | 41\% | 39\% | 36\% | 66\% | 40\% | 45\% | 47\% | 39\% | 38\% |
| Dividend payout ratio - continuing operations | 41\% | 39\% | 41\% | 35\% | 77\% | 40\% | 39\% | 36\% | 49\% | 39\% | 44\% | 44\% | 39\% | 38\% |
| Common dividends (\$ MM) | 511 | 461 | 463 | 412 | 414 | 393 | 353 | 352 | 333 | 1,847 | 1,512 | 1,303 | 1,137 | 1,022 |
| Preferred dividends (\$ MM) | 26 | 13 | 11 | 10 | 11 | 11 | 12 | 8 | 7 | 60 | 42 | 31 | 31 | 38 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INFORMATION (Continuing operations) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full time equivalent) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| us | 10,056 | 9,994 | 9,842 | 9,815 | 9,684 | 9,723 | 9,787 | 9,801 | 10,814 | 10,056 | 9,684 | 10,814 | 12,159 | 11,104 |
| Other | 4,141 | 4,078 | 3,968 | 3,963 | 3,927 | 4,082 | 3,969 | 3,986 | 3,803 | 4,141 | 3,927 | 3,803 | 3,703 | 3,806 |
| Total | 60,858 | 60,875 | 59,206 | 59,429 | 60,012 | 60,627 | 59,803 | 60,667 | 61,003 | 60,858 | 60,012 | 61,003 | 60,812 | 59,549 |
| Number of bank branches ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,117 | 1,109 | 1,105 | 1,105 | 1,104 | 1,102 | 1,102 | 1,101 | 1,098 | 1,117 | 1,104 | 1,098 | 1,104 | 1,117 |
| us | 282 | 277 | 275 | 273 | 273 | 273 | 270 | 268 | 275 | 282 | 273 | 275 | 240 | 236 |
| Other | 44 | 44 | 44 | 43 | 42 | 42 | 42 | 42 | 42 | 44 | 42 | 42 | 42 | 42 |
| Total | 1,443 | 1,430 | 1,424 | 1,421 | 1,419 | 1,417 | 1,414 | 1,411 | 1,415 | 1,443 | 1,419 | 1,415 | 1,386 | 1,395 |
| Number of automated banking machines (ABM) | 4,232 | 4,297 | 4,272 | 4,268 | 4,277 | 4,321 | 4,367 | 4,400 | 4,432 | 4,232 | 4,277 | 4,432 | 4,469 | 4,572 |

[^0]| STATEMENTS OF INCOME (C\$ MM) | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 6,110 | 5,840 | 5,249 | 4,971 | 4,626 | 4,283 | 4,094 | 3,955 | 3,634 | 22,170 | 16,958 | 13,866 | 13,899 | 14,450 |
| Interest expense | 4,389 | 4,083 | 3,640 | 3,296 | 2,869 | 2,626 | 2,432 | 2,261 | 2,030 | 15,408 | 10,188 | 7,468 | 7,563 | 7,677 |
| Total | 1,721 | 1,757 | 1,609 | 1,675 | 1,757 | 1,657 | 1,662 | 1,694 | 1,604 | 6,762 | 6,770 | 6,398 | 6,336 | 6,773 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 247 | 229 | 218 | 223 | 232 | 217 | 212 | 207 | 204 | 917 | 868 | 812 | 855 | 847 |
| Other payment services | 79 | 77 | 72 | 71 | 74 | 72 | 69 | 70 | 72 | 299 | 285 | 277 | 267 | 241 |
| Service charges | 326 | 306 | 290 | 294 | 306 | 289 | 281 | 277 | 276 | 1,216 | 1,153 | 1,089 | 1,122 | 1,088 |
| Insurance premiums, investment and fee income | 863 | 821 | 806 | 858 | 798 | 886 | 813 | 773 | 790 | 3,348 | 3,270 | 2,870 | 2,356 | 2,043 |
| Trading revenue | 620 | 683 | 724 | 547 | 308 | 452 | 373 | 461 | 394 | 2,574 | 1,594 | 1,563 | 1,908 | 1,689 |
| Investment management and custodial fees | 355 | 331 | 334 | 315 | 340 | 313 | 311 | 291 | 265 | 1,335 | 1,255 | 1,126 | 1,098 | 1,153 |
| Securities brokerage commissions | 296 | 291 | 347 | 309 | 300 | 274 | 307 | 282 | 260 | 1,243 | 1,163 | 1,166 | 1,031 | 1,187 |
| Mutual fund revenue | 337 | 328 | 316 | 261 | 259 | 245 | 233 | 225 | 218 | 1,242 | 962 | 850 | 673 | 723 |
| Underwriting and other advisory fees | 293 | 253 | 259 | 219 | 233 | 251 | 266 | 276 | 217 | 1,024 | 1,026 | 918 | 813 | 755 |
| Card service revenue | 147 | 158 | 46 | 145 | 152 | 158 | 127 | 142 | 155 | 496 | 579 | 555 | 518 | 496 |
| Foreign exchange revenue, other than trading | 106 | 118 | 118 | 96 | 118 | 109 | 88 | 92 | 74 | 438 | 407 | 331 | 279 | 276 |
| Credit fees | 63 | 66 | 56 | 56 | 48 | 46 | 41 | 52 | 50 | 241 | 187 | 198 | 227 | 223 |
| Securitization revenue | 86 | 61 | 61 | 49 | 83 | 65 | 51 | 86 | 54 | 257 | 285 | 200 | 165 | 174 |
| Gain (loss) on sale of investment account securities | 16 | 11 | 22 | 39 | 12 | 33 | 25 | 15 | (31) | 88 | 85 | 20 | 31 | (111) |
| Other | 120 | 22 | 134 | 97 | 82 | 151 | 108 | 107 | 244 | 373 | 448 | 518 | 431 | 623 |
| Total | 3,628 | 3,449 | 3,513 | 3,285 | 3,039 | 3,272 | 3,024 | 3,079 | 2,966 | 13,875 | 12,414 | 11,404 | 10,652 | 10,319 |
| Total revenue | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 | 4,686 | 4,773 | 4,570 | 20,637 | 19,184 | 17,802 | 16,988 | 17,092 |
| Provision for credit losses (PCL) | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 97 | 429 | 455 | 346 | 721 | 1,065 |
| Insurance policyholder benefits, claims and acquisition expense | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 589 | 2,509 | 2,625 | 2,124 | 1,696 | 1,535 |
| Non-interest expense | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 2,661 | 2,654 | 2,734 | 11,495 | 11,357 | 10,833 | 10,165 | 10,420 |
| Business realignment charges | - | - | - | - | 40 | 1 | 2 | 2 | 177 | - | 45 | 177 | - |  |
| Income taxes | 342 | 381 | 348 | 332 | 90 | 392 | 353 | 443 | 282 | 1,403 | 1,278 | 1,287 | 1,439 | 1,365 |
| Non-controlling interest in net income of subsidiaries | 19 | 44 | (25) | 6 | (30) | (6) | 16 | 7 | 4 | 44 | (13) | 12 | 12 | 5 |
| Net income from continuing operationsNet Income (loss) from discontinued operations | 1,263 | 1,194 | 1,128 | 1,172 | 543 | 1,001 | 916 | 977 | 687 | 4,757 | 3,437 | 3,023 | 2,955 | 2,702 |
|  | (1) | (17) | (10) | (1) | (21) | (22) | (9) | 2 | (173) | (29) | (50) | (220) | 13 | N/A |
| Net Income (loss) from discontinued operations Net income | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 514 | 4,728 | 3,387 | 2,803 | 2,968 | 2,702 |
| Preferred dividends | (26) | (13) | (11) | (10) | (11) | (11) | (12) | (8) | (7) | (60) | (42) | (31) | (31) | (38) |
| Net gain on redemption of preferred sharesNet income available to common shareholders | - |  | - | - | 4 | - |  | - |  | - | 4 | - | - |  |
|  | 1,236 | 1,164 | 1,107 | 1,161 | 515 | 968 | 895 | 971 | 507 | 4,668 | 3,349 | 2,772 | 2,937 | 2,664 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue from Trading Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Trading revenue Net interest income | (173) | (146) | (138) | (82) | 13 | (76) | 39 | 45 | 47 | (539) | 21 | 286 | 109 | 128 |
| Non-interest income | 620 | 683 | 724 | 547 | 308 | 452 | 373 | 461 | 394 | 2,574 | 1,594 | 1,563 | 1,908 | 1,689 |
| Total | 447 | 537 | 586 | 465 | 321 | 376 | 412 | 506 | 441 | 2,035 | 1,615 | 1,849 | 2,017 | 1,817 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity | 130 | 171 | 135 | 125 | 46 | 97 | 71 | 141 | 155 | 561 | 355 | 527 | 541 | 657 |
| Fixed income and money markets | 255 | 291 | 364 | 264 | 233 | 251 | 268 | 273 | 228 | 1,174 | 1,025 | 1,044 | 1,175 | 896 |
| Foreign exchange contracts ${ }^{1}$ | 62 | 75 | 87 | 76 | 42 | 28 | 73 | 92 | 58 | 300 | 235 | 278 | 301 | 264 |
| Total | 447 | 537 | 586 | 465 | 321 | 376 | 412 | 506 | 441 | 2,035 | 1,615 | 1,849 | 2,017 | 1,817 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Key Ratios - continuing operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin as \% of average assets | 1.30\% | 1.37\% | 1.34\% | 1.39\% | 1.49\% | 1.45\% | 1.57\% | 1.59\% | 1.52\% | 1.35\% | 1.52\% | 1.53\% | 1.63\% | 1.86\% |
| Non-interest income as \% of total revenue | 67.8\% | 66.3\% | 68.6\% | 66.2\% | 63.4\% | 66.4\% | 64.5\% | 64.5\% | 64.9\% | 67.2\% | 64.7\% | 64.1\% | 62.7\% | 60.4\% |
| Effective tax rate | 21.1\% | 23.5\% | 24.0\% | 22.0\% | 14.9\% | 28.3\% | 27.5\% | 31.0\% | 29.0\% | 22.6\% | 27.2\% | 29.8\% | 32.7\% | 33.5\% |


| NON-INTEREST EXPENSE (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 853 | 832 | 797 | 782 | 782 | 799 | 768 | 806 | 820 | 3,264 | 3,155 | 3,199 | 3,138 | 3,191 |
| Variable compensation | 698 | 716 | 751 | 662 | 580 | 587 | 562 | 580 | 557 | 2,827 | 2,309 | 2,283 | 2,102 | 2,131 |
| Acquisition retention compensation | 1 | - | 1 | 1 | 5 | 4 | 6 | 5 | 5 | 3 | 20 | 36 | 84 | 158 |
| Benefits related | 242 | 272 | 283 | 280 | 252 | 269 | 283 | 279 | 264 | 1,077 | 1,083 | 1,059 | 893 | 783 |
| Stock-based compensation ${ }^{1}$ | 35 | 28 | 38 | 68 | 8 | 56 | 77 | 28 | 48 | 169 | 169 | 124 | 80 | 52 |
| Total Human resources | 1,829 | 1,848 | 1,870 | 1,793 | 1,627 | 1,715 | 1,696 | 1,698 | 1,694 | 7,340 | 6,736 | 6,701 | 6,297 | 6,315 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 84 | 81 | 78 | 77 | 80 | 82 | 82 | 80 | 78 | 320 | 324 | 294 | 296 | 304 |
| Computer rental and maintenance | 166 | 145 | 151 | 147 | 153 | 155 | 148 | 136 | 150 | 609 | 592 | 557 | 514 | 522 |
| Office equipment rental and maintenance | 7 | 7 | 7 | 7 | 12 | 10 | 10 | 12 | 13 | 28 | 44 | 55 | 72 | 67 |
| Total Equipment | 257 | 233 | 236 | 231 | 245 | 247 | 240 | 228 | 241 | 957 | 960 | 906 | 882 | 893 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 117 | 89 | 91 | 85 | 86 | 84 | 86 | 85 | 94 | 382 | 341 | 370 | 353 | 395 |
| Premises repairs and maintenance | 64 | 60 | 55 | 54 | 58 | 54 | 61 | 52 | 62 | 233 | 225 | 218 | 191 | 177 |
| Depreciation | 22 | 21 | 21 | 21 | 23 | 22 | 22 | 23 | 24 | 85 | 90 | 93 | 95 | 103 |
| Property taxes | 22 | 26 | 22 | 22 | 23 | 28 | 22 | 20 | 25 | 92 | 93 | 84 | 82 | 84 |
| Total Occupancy | 225 | 196 | 189 | 182 | 190 | 188 | 191 | 180 | 205 | 792 | 749 | 765 | 721 | 759 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 46 | 48 | 46 | 46 | 51 | 51 | 48 | 54 | 57 | 186 | 204 | 243 | 297 | 328 |
| Postage and courier | 23 | 25 | 25 | 23 | 24 | 23 | 25 | 25 | 24 | 96 | 97 | 99 | 107 | 121 |
| Marketing and public relations | 105 | 74 | 79 | 55 | 76 | 57 | 58 | 50 | 76 | 313 | 241 | 230 | 205 | 211 |
| Stationery and printing | 26 | 21 | 23 | 22 | 23 | 24 | 21 | 22 | 25 | 92 | 90 | 100 | 98 | 108 |
| Total Communications | 200 | 168 | 173 | 146 | 174 | 155 | 152 | 151 | 182 | 687 | 632 | 672 | 707 | 768 |
| Professional fees | 176 | 159 | 156 | 137 | 170 | 132 | 113 | 114 | 144 | 628 | 529 | 474 | 444 | 416 |
| Outsourced item processing | 75 | 70 | 80 | 73 | 73 | 73 | 78 | 72 | 72 | 298 | 296 | 294 | 292 | 306 |
| Amortization of other intangibles | 22 | 20 | 20 | 14 | (1) | 16 | 16 | 19 | 16 | 76 | 50 | 69 | 71 | 72 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 11 | 22 | 39 | 42 | 48 | 29 | 54 | 42 | 41 | 114 | 173 | 153 | 143 | 129 |
| Travel and relocation | 42 | 37 | 32 | 32 | 40 | 36 | 30 | 30 | 39 | 143 | 136 | 140 | 135 | 144 |
| Employee training | 14 | 11 | 9 | 9 | 12 | 9 | 8 | 8 | 13 | 43 | 37 | 39 | 39 | 46 |
| Donations | 15 | 8 | 10 | 12 | 13 | 10 | 9 | 11 | 13 | 45 | 43 | 42 | 38 | 41 |
| Other ${ }^{2}$ | 89 | 89 | 114 | 80 | 719 | 122 | 74 | 101 | 74 | 372 | 1,016 | 578 | 396 | 531 |
| Total Other | 171 | 167 | 204 | 175 | 832 | 206 | 175 | 192 | 180 | 717 | 1,405 | 952 | 751 | 891 |
| Total non-interest expense | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 2,661 | 2,654 | 2,734 | 11,495 | 11,357 | 10,833 | 10,165 | 10,420 |

${ }^{1}$ Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges.
${ }^{2}$ Q4/05 includes $\$ 29$ million for recognition of RBC's claims against the Enron Corp. (Enron) bankruptcy estate. It also includes a provision for Enron litigation-related matters of $\$ 591$ million.
Q3/05 includes $\$ 31$ million to settle MegaClaims lawsuit brought by Enron against us and a number of other financial institutions.

| OTHER EARNINGS MEASURES (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specified Items ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax reduction | - | - | - | 70 | - | - |  | - | - | 70 | - | - | N/A | N/A |
| Agreement termination fee |  | - | 33 | - | - | - |  | - | - | 33 | - | - | N/A | N/A |
| General allowance reversal | - | - | - | 33 | - | - | - | - | 16 | 33 | - | 113 | N/A | N/A |
| Net gain on the exchange of NYSE seats for NYX shares | - | - | 23 | - | - | - | - | - | - | 23 | - | - | N/A | N/A |
| Amounts related to the transfer of IIS to RBC Dexia IS | - | - | - | (19) | - | - | - | - | - | (19) | - | - | N/A | N/A |
| Credit card customer loyalty reward program liability | - | - | (47) | - | - | - | - | - | - | (47) | - | - | N/A | N/A |
| Hurricane-related charges | - | - | - | (61) | (203) | - | - | - | - | (61) | (203) | - | N/A | N/A |
| Enron litigation provision | - | - | - | - | (326) | - | - | - | - | - | (326) | - | N/A | N/A |
| Business realignment charges | - | - | - | - | (27) | (6) | (3) | (1) | (125) | - | (37) | (125) | N/A | N/A |
| Goodwill impairment | - | - | - | - | (27) | - | ( | - | (130) | - | - | (130) | N/A | N/A |
| Rabobank settlement costs | - | - | - | - | - | - | - | - | - | - | - | (74) | N/A | N/A |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash Basis Measures ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 514 | 4,728 | 3,387 | 2,803 | 2,968 | 2,702 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 21 | 18 | 20 | 12 | (3) | 20 | 14 | 14 | 145 | 71 | 45 | 191 | 59 | 64 |
| Cash Net income ${ }^{2}$ | 1,283 | 1,195 | 1,138 | 1,183 | 519 | 999 | 921 | 993 | 659 | 4,799 | 3,432 | 2,994 | 3,027 | 2,766 |
| Cash Diluted EPS ${ }^{2}$ | 0.97 | 0.91 | 0.86 | 0.90 | 0.39 | 0.76 | 0.70 | 0.76 | 0.50 | 3.65 | 2.60 | 2.26 | 2.24 | 2.01 |
| Cash ROE ${ }^{2}$ | 24.1\% | 23.3\% | 23.3\% | 24.0\% | 10.4\% | 20.3\% | 20.1\% | 22.1\% | 14.5\% | 23.7\% | 18.2\% | 16.6\% | 17.1\% | 16.2\% |
| Economic Profit ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 514 | 4,728 | 3,387 | 2,803 | 2,968 | 2,702 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 21 | 18 | 20 | 12 | (3) | 20 | 14 | 14 | 145 | 71 | 45 | 191 | 59 | 64 |
| Capital charge | (544) | (517) | (493) | (496) | (496) | (494) | (461) | (452) | (457) | $(2,050)$ | $(1,903)$ | $(1,821)$ | $(1,855)$ | $(2,054)$ |
| Economic Profit ${ }^{2}$ | 739 | 678 | 645 | 687 | 23 | 505 | 460 | 541 | 202 | 2,749 | 1,529 | 1,173 | 1,172 | 712 |

[^1]| RBC CANADIAN PERSONAL AND BUSINESS ${ }^{1}$ (CS MM) | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2105 | Q105 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,557 | 1,530 | 1,418 | 1,436 | 1,417 | 1,374 | 1,275 | 1,282 | 1,245 | 5,941 | 5,348 | 4,876 | 4,798 | 4,827 |
| Non-interest income | 1,928 | 1,857 | 1,793 | 1,862 | 1,816 | 1,878 | 1,753 | 1,704 | 1,658 | 7,440 | 7,151 | 6,337 | 5,559 | 5,303 |
| Total revenue | 3,485 | 3,387 | 3,211 | 3,298 | 3,233 | 3,252 | 3,028 | 2,986 | 2,903 | 13,381 | 12,499 | 11,213 | 10,357 | 10,130 |
| Provision for credit losses (PCL) | 173 | 121 | 168 | 142 | 138 | 143 | 158 | 103 | 114 | 604 | 542 | 410 | 482 | 541 |
| Insurance policyholder benefits, claims and acquisition expense | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 589 | 2,509 | 2,625 | 2,124 | 1,696 | 1,535 |
| Non-interest expense | 1,566 | 1,539 | 1,533 | 1,502 | 1,511 | 1,454 | 1,492 | 1,415 | 1,488 | 6,140 | 5,872 | 5,630 | 5,379 | 5,391 |
| Business realignment charges |  |  |  |  | 6 | - | 1 | - | 63 | - | 7 | 63 | - |  |
| Other ${ }^{2}$ | 360 | 358 | 283 | 333 | 334 | 295 | 231 | 289 | 201 | 1,334 | 1,149 | 943 | 956 | 988 |
| Net income | 775 | 742 | 608 | 669 | 504 | 679 | 524 | 597 | 448 | 2,794 | 2,304 | 2,043 | 1,844 | 1,675 |
| Total Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking | 946 | 942 | 857 | 869 | 889 | 890 | 799 | 810 | 772 | 3,614 | 3,388 | 3,094 | 3,122 | N/A |
| Business Financial Services | 559 | 541 | 515 | 526 | 514 | 529 | 482 | 486 | 483 | 2,141 | 2,011 | 1,888 | 1,849 | N/A |
| Cards and Payment Solutions | 425 | 416 | 341 | 404 | 410 | 394 | 340 | 351 | 358 | 1,586 | 1,495 | 1,341 | 1,170 | N/A |
| Wealth Management | 692 | 667 | 692 | 641 | 619 | 551 | 575 | 549 | 498 | 2,692 | 2,294 | 2,015 | 1,860 | N/A |
| Global Insurance | 863 | 821 | 806 | 858 | 801 | 888 | 832 | 790 | 792 | 3,348 | 3,311 | 2,875 | 2,356 | N/A |
| Total | 3,485 | 3,387 | 3,211 | 3,298 | 3,233 | 3,252 | 3,028 | 2,986 | 2,903 | 13,381 | 12,499 | 11,213 | 10,357 | 10,130 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 34.2\% | 33.2\% | 28.3\% | 30.0\% | 22.8\% | 31.1\% | 25.5\% | 29.1\% | 20.9\% | 31.5\% | 27.1\% | 24.7\% | 22.3\% | 20.6\% |
| Return on risk capital (RORC) ${ }^{3}$ | 46.3\% | 45.3\% | 39.1\% | 41.5\% | 31.7\% | 44.8\% | 37.3\% | 43.0\% | 31.0\% | 43.1\% | 39.1\% | 37.6\% | 34.3\% | 31.3\% |
| Net interest margin (average earning assets) | 3.28\% | 3.31\% | 3.26\% | 3.24\% | 3.26\% | 3.29\% | 3.26\% | 3.24\% | 3.21\% | 3.27\% | 3.26\% | 3.31\% | 3.65\% | 3.81\% |
| Efficiency ratio | 44.9\% | 45.4\% | 47.7\% | 45.5\% | 46.7\% | 44.7\% | 49.3\% | 47.4\% | 51.3\% | 45.9\% | 47.0\% | 50.2\% | 51.9\% | 53.2\% |
| Operating leverage | 4.2\% | (1.6)\% | 3.3\% | 4.3\% | 9.9\% | 11.3\% | 0.5\% | $6.6 \%$ | (4.3)\% | 2.5\% | 7.2\% | 3.6\% | 2.4\% | (3.6)\% |
| Operating leverage (excluding Global Insurance) ${ }^{4}$ | 4.6\% | 2.5\% | 7.3\% | 3.6\% | 13.1\% | 10.4\% | (4.3)\% | 2.2\% | (7.4)\% | 4.5\% | 5.5\% | (0.5)\% | 0.1\% | (5.6)\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 207,800 | 202,800 | 197,200 | 194,600 | 190,900 | 184,200 | 179,000 | 175,400 | 171,800 | 200,700 | 182,400 | 164,100 | 147,400 | 145,900 |
| Total earning assets | 188,300 | 183,500 | 178,300 | 175,800 | 172,400 | 165,700 | 160,600 | 156,800 | 154,000 | 181,500 | 163,900 | 147,200 | 131,400 | 126,800 |
| Loans and acceptances | 188,200 | 183,200 | 177,400 | 173,300 | 168,900 | 162,700 | 158,500 | 155,600 | 151,600 | 180,500 | 161,500 | 145,300 | 132,600 | 132,400 |
| Residential mortgage | 105,100 | 102,300 | 99,000 | 96,800 | 94,000 | 90,200 | 88,200 | 86,300 | 83,900 | 100,800 | 89,700 | 79,900 | 72,200 | 68,100 |
| Personal | 37,100 | 35,900 | 34,700 | 33,900 | 33,300 | 32,100 | 30,500 | 29,400 | 28,900 | 35,400 | 31,300 | 27,200 | 24,500 | 24,200 |
| Secured loans | 13,000 | 12,000 | 11,000 | 10,400 | 9,800 | 9,200 | 8,800 | 8,000 | 7,600 | 11,600 | 8,900 | 6,600 | 5,000 | 4,200 |
| Unsecured loans | 24,100 | 23,900 | 23,700 | 23,500 | 23,500 | 22,900 | 21,700 | 21,400 | 21,300 | 23,800 | 22,400 | 20,600 | 19,500 | 20,000 |
| Credit cards | 10,600 | 10,100 | 9,600 | 9,500 | 9,100 | 8,900 | 8,600 | 8,500 | 8,100 | 9,900 | 8,800 | 7,900 | 6,900 | 6,200 |
| Business and government loans (includes acceptances) | 35,400 | 34,900 | 34,100 | 33,100 | 32,500 | 31,500 | 31,200 | 31,400 | 30,700 | 34,400 | 31,700 | 30,300 | 29,000 | 33,900 |
| Deposits | 149,500 | 147,000 | 143,500 | 142,700 | 140,300 | 139,300 | 137,400 | 138,000 | 136,400 | 145,700 | 138,800 | 133,700 | 126,400 | 122,600 |
| Attributed capital ${ }^{3}$ | 8,950 | 8,800 | 8,750 | 8,750 | 8,700 | 8,600 | 8,350 | 8,100 | 8,450 | 8,800 | 8,450 | 8,200 | 8,200 | 8,050 |
| Risk capital ${ }^{3}$ | 6,600 | 6,450 | 6,350 | 6,350 | 6,250 | 5,950 | 5,700 | 5,500 | 5,700 | 6,450 | 5,850 | 5,400 | 5,350 | 5,300 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average loans and acceptances | 0.31\% | 0.29\% | 0.30\% | 0.30\% | 0.29\% | 0.32\% | 0.33\% | 0.34\% | 0.42\% | 0.33\% | 0.31\% | 0.44\% | 0.56\% | 0.65\% |
| PCL / Average loans and acceptances | 0.36\% | 0.26\% | 0.39\% | 0.33\% | 0.32\% | 0.35\% | 0.41\% | 0.26\% | 0.30\% | 0.33\% | 0.34\% | 0.28\% | 0.36\% | 0.41\% |
| Net write-offs / Average loans and acceptances | 0.35\% | 0.31\% | 0.39\% | 0.32\% | 0.38\% | 0.34\% | 0.39\% | 0.32\% | 0.38\% | 0.34\% | 0.36\% | 0.39\% | 0.43\% | 0.52\% |
| Global Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums | 656 | 644 | 629 | 666 | 630 | 657 | 668 | 609 | 670 | 2,595 | 2,564 | 2,382 | 1,965 | 1,767 |
| Investment income | 150 | 114 | 129 | 142 | 109 | 150 | 137 | 144 | 99 | 535 | 540 | 413 | 298 | 167 |
| Fee income | 57 | 63 | 48 | 50 | 62 | 81 | 27 | 37 | 23 | 218 | 207 | 80 | 93 | 109 |
| Total revenue | 863 | 821 | 806 | 858 | 801 | 888 | 832 | 790 | 792 | 3,348 | 3,311 | 2,875 | 2,356 | 2,043 |
| Insurance policyholder benefits, claims and acquisition expense | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 589 | 2,509 | 2,625 | 2,124 | 1,696 | 1,535 |
| Non-interest expense | 142 | 131 | 128 | 116 | 131 | 126 | 118 | 126 | 137 | 517 | 501 | 501 | 483 | 437 |
| Business realignment charges |  |  | - | - | (1) | - | - | - | 8 | - | (1) | 8 | - |  |
| Net income (loss) before taxes | 110 | 63 | 59 | 90 | (69) | 81 | 92 | 82 | 58 | 322 | 186 | 242 | 177 | 71 |
| Insurance claims and policy benefit liabilities | 7,337 | 7,352 | 7,182 | 7,150 | 7,117 | 6,914 | 6,860 | 6,728 | 6,488 | 7,337 | 7,117 | 6,488 | 4,775 | 2,407 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 213,200 | 203,100 | 202,300 | 195,400 | 180,300 | 175,800 | 171,600 | 164,800 | 157,300 | 213,200 | 180,300 | 157,300 | 146,400 | N/A |
| Assets under management | 89,700 | 83,700 | 83,100 | 79,300 | 72,100 | 70,100 | 65,200 | 61,900 | 58,700 | 89,700 | 72,100 | 58,700 | 51,700 | N/A |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 775 | 742 | 608 | 669 | 504 | 679 | 524 | 597 | 448 | 2,794 | 2,304 | 2,043 | 1,844 | 1,675 |
| After-tax effect of amortization of other intangibles | 3 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 7 | 7 | 8 | 8 | 7 |
| Cash Net income ${ }^{3}$ | 778 | 743 | 610 | 670 | 506 | 681 | 526 | 598 | 450 | 2,801 | 2,311 | 2,051 | 1,852 | 1,682 |
| Capital charge | (237) | (232) | (224) | (232) | (230) | (227) | (215) | (214) | (223) | (925) | (886) | (862) | (892) | $(1,006)$ |
| Economic Profit ${ }^{3}$ | 541 | 511 | 386 | 438 | 276 | 454 | 311 | 384 | 227 | 1,876 | 1,425 | 1,189 | 960 | 676 |

${ }^{1}$ Reported results include securitized residential mortgage and credit card loans and related amounts for income and provision for credit losses. The securitized residential mortgage and credit card loans included as at October 31,2006 were $\$ 17.8$ billion
and $\$ 3.7$ billion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage and Credit cards to better reflect how the assets are managed.
and $\$ 3.7$ billion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage and Credit cards to better reflect how the assets are managed.
${ }^{2}$ Includes income taxes and non-controlling interest in net income of subsidiaries
${ }^{3}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 25 for ROE and RORC reconciliation,
${ }^{4}$ Defined as the difference between revenue growth rate and non-interest expense growth rate for the segment excluding Global Insurance due to the nature of its business.
N/A: Comparable information not available for 2002.


| RBC CAPITAL MARKETS ${ }^{1}$ <br> (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2105 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 14 | 52 | 67 | 68 | 146 | 78 | 173 | 210 | 192 | 201 | 607 | 847 | 611 | 637 |
| Non-interest income | 1,146 | 1,131 | 1,270 | 945 | 800 | 935 | 820 | 900 | 791 | 4,492 | 3,455 | 3,086 | 3,161 | 2,935 |
| Total revenue (teb) | 1,160 | 1,183 | 1,337 | 1,013 | 946 | 1,013 | 993 | 1,110 | 983 | 4,693 | 4,062 | 3,933 | 3,772 | 3,572 |
| Provision for (recovery of) credit losses (PCL) | - | (7) | (23) | (85) | (25) | (18) | (46) | (2) | (28) | (115) | (91) | (108) | 189 | 475 |
| Non-interest expense | 770 | 767 | 835 | 686 | 1,254 | 698 | 617 | 705 | 666 | 3,058 | 3,274 | 2,845 | 2,452 | 2,253 |
| Business realignment charges | (1) |  | - | - | 1 | - | - | - | 27 | (1) | 1 | 27 | - |  |
| Other (teb) ${ }^{2}$ | 76 | 94 | 92 | 82 | (227) | 78 | 128 | 139 | 104 | 344 | 118 | 342 | 427 | 256 |
| Net income (loss) | 315 | 329 | 433 | 330 | (57) | 255 | 294 | 268 | 214 | 1,407 | 760 | 827 | 704 | 588 |
| Total Revenue (teb) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue (teb) | 1,160 | 1,183 | 1,337 | 1,013 | 946 | 1,013 | 993 | 1,110 | 983 | 4,693 | 4,062 | 3,933 | 3,772 | 3,572 |
| Revenue related to VIEs offset in Non-controlling interest ${ }^{3}$ | 4 | 32 | (35) | (8) | (27) | (9) | 6 | 6 |  | (7) | (24) |  |  |  |
| Total revenue (teb) excluding VIEs | 1,156 | 1,151 | 1,372 | 1,021 | 973 | 1,022 | 987 | 1,104 | 983 | 4,700 | 4,086 | 3,933 | 3,772 | 3,572 |
| Total Revenue (teb) by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Markets | 607 | 644 | 754 | 574 | 480 | 560 | 557 | 659 | 560 | 2,579 | 2,256 | 2,268 | 2,135 | 1,925 |
| Global Investment Banking and Equity Markets | 319 | 306 | 351 | 274 | 243 | 246 | 238 | 252 | 224 | 1,250 | 979 | 941 | 869 | 1,054 |
| RBC Dexia IS ${ }^{1}$ | 155 | 160 | 159 | 84 | 128 | 130 | 127 | 115 | 109 | 558 | 500 | 455 | 418 | 396 |
| Other | 79 | 73 | 73 | 81 | 95 | 77 | 71 | 84 | 90 | 306 | 327 | 269 | 350 | 197 |
| Total | 1,160 | 1,183 | 1,337 | 1,013 | 946 | 1,013 | 993 | 1,110 | 983 | 4,693 | 4,062 | 3,933 | 3,772 | 3,572 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{4}$ | 25.8\% | 26.5\% | 35.0\% | 30.0 \% | (5.7)\% | 24.6\% | 28.9\% | 25.2\% | 20.3\% | 29.3\% | 18.1\% | 19.5\% | 15.9\% | 12.8\% |
| Return on risk capital (RORC) ${ }^{4}$ | 33.4\% | 34.4\% | 45.2\% | 37.8\% | (7.4)\% | 32.5\% | 38.1\% | 33.0\% | 27.1\% | 37.7\% | 23.8\% | 26.3\% | 21.2\% | 16.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 283,100 | 272,500 | 262,600 | 252,800 | 243,600 | 235,500 | 222,400 | 215,700 | 215,200 | 267,800 | 229,300 | 219,300 | 200,900 | 178,400 |
| Loans and acceptances | 26,200 | 24,800 | 22,600 | 20,500 | 19,300 | 17,500 | 16,700 | 16,800 | 17,400 | 23,500 | 17,600 | 18,600 | 25,000 | 28,100 |
| Deposits | 125,100 | 118,300 | 116,000 | 115,900 | 113,700 | 99,600 | 92,600 | 89,400 | 89,900 | 118,800 | 98,900 | 88,400 | 80,800 | 74,200 |
| Attributed capital ${ }^{4}$ | 4,750 | 4,900 | 5,050 | 4,300 | 4,200 | 4,100 | 4,200 | 4,250 | 4,150 | 4,750 | 4,100 | 4,200 | 4,400 | 4,500 |
| Risk capital ${ }^{4}$ | 3,700 | 3,750 | 3,900 | 3,400 | 3,200 | 3,100 | 3,150 | 3,200 | 3,150 | 3,700 | 3,150 | 3,150 | 3,300 | 3,500 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average loans and acceptances | 0.23\% | 0.29\% | 0.35\% | 0.55\% | 0.61\% | 0.90\% | 1.38\% | 2.07\% | 2.33\% | 0.26\% | 0.67\% | 2.18\% | 3.15\% | 4.17\% |
| PCL / Average loans and acceptances | $0.00 \%$ | (0.11)\% | (0.42)\% | (1.65)\% | (0.51)\% | (0.41)\% | (1.14)\% | (0.04)\% | (0.64)\% | (0.49)\% | (0.52)\% | (0.58)\% | 0.76\% | 1.69\% |
| Net write-offs / Average loans and acceptances | 0.05 \% | (0.09)\% | (0.41)\% | (0.55)\% | 0.38\% | 0.25 \% | (0.01)\% | (0.18)\% | 1.32\% | (0.22)\% | 0.12\% | 1.07\% | 0.78\% | 1.81\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{5}$ - RBC | 4,700 | 4,300 | 3,600 | 3,300 | 1,363,600 | 1,312,400 | 1,296,300 | 1,265,700 | 1,202,900 | 4,700 | 1,363,600 | 1,202,900 | 1,096,200 | N/A |
| - RBC Dexia IS | 1,893,000 | 1,832,700 | 1,832,100 | 1,738,100 |  |  |  |  |  | 1,893,000 | . | , | , |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 315 | 329 | 433 | 330 | (57) | 255 | 294 | 268 | 214 | 1,407 | 760 | 827 | 704 | 588 |
| After-tax effect of amortization of other intangibles | 8 | 6 | 6 | 1 | - | - | - | 1 |  | 21 | 1 | - | - | 2 |
| Cash Net income ${ }^{4}$ | 323 | 335 | 39 | 331 | (57) | 255 | 294 | 269 | 214 | 1,428 | 761 | 827 | 704 | 590 |
| Capital charge | (128) | (129) | (129) | (114) | (108) | (107) | (105) | (111) | (110) | (500) | (431) | (442) | (479) | (562) |
| Economic Profit ${ }^{4}$ | 195 | 206 | 310 | 217 | (165) | 148 | 189 | 158 | 104 | 928 | 330 | 385 | 225 | 28 |

${ }^{1}$ Our Institutional \& Investor Services (IIS) business was combined with the Dexia Funds Services business of Dexia Banque Internationale à Luxembourg (Dexia) on January 2, 2006, forming a new
company RBC Dexia Investor Services (RBC Dexia IS). Given the similarity of these businesses, we have disclosed the revenue from our prior business, IIS, and our $50 \%$ proportionate ownership of RBC Dexia IS on the same line for comparative purposes. As RBC Dexia IS reports on a calendar quarter there is a one month lag in the reporting of its earnings. For this reason, no earnings for RBC Dexia IS were recorded in Q1/06. Comparative amounts in prior periods represent earnings for IIS only.
${ }^{2}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{3}$ Starting in Q1/05, we have consolidated certain entities in accordance with Accounting Guideline 15, Consolidation of Variable Interest Entities(VIE). Amount represents revenue attributed to other equity
investors of consolidated VIEs which is offset in Non-controlling interest in net income of subsidiaries
${ }^{4}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion on page 25 for ROE and RORC reconciliation.
Assets under administration - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest. RBC Dexia IS was created on January 2 , 2006, and we contributed AUA
of $\$ 1,400$ billion to the joint venture at that time. As RBC Dexia IS reports on a one-month lag basis, Assets under administration - RBC Dexia IS reported for the fourth quarter of 2006 are as at September 30,2006 . N/A: Comparable information not available for 2002.

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ The teb adjustments recorded in RBC Capital Markets and eliminated in Corporate Support for the three months ended was $\$ 50$ million (Q3/06-\$46 million; Q4/05-\$33 million).
The teb adjustment for the year ended October 31, 2006 was $\$ 213$ million (2005-\$109 million).
${ }^{3}$ These measures are
${ }^{4}$ For 2002, financial results of discontinued operations are included in RBC U.S. and International Personal and Business segment.

| BALANCE SHEETS (C\$ MM) | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 4,401 | 3,814 | 5,222 | 4,682 | 5,001 | 5,287 | 4,136 | 4,309 | 3,711 | 4,401 | 5,001 | 3,711 | 2,887 | 2,534 |
| Interest-bearing deposits with banks | 10,502 | 11,430 | 8,878 | 10,913 | 5,237 | 6,476 | 7,043 | 6,814 | 6,267 | 10,502 | 5,237 | 6,267 | 3,126 | 4,125 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account | 147,237 | 137,672 | 127,026 | 131,551 | 125,760 | 117,545 | 101,808 | 99,248 | 89,322 | 147,237 | 125,760 | 89,322 | 87,532 | 75,601 |
| Investment account | 36,976 | 34,475 | 36,301 | 33,433 | 34,060 | 37,462 | 37,102 | 36,837 | 38,923 | 36,976 | 34,060 | 38,923 | 41,074 | 32,469 |
| Loan substitute | 656 | 656 | 664 | 674 | 675 | 675 | 675 | 675 | 701 | 656 | 675 | 701 | 325 | 394 |
| Total Securities | 184,869 | 172,803 | 163,991 | 165,658 | 160,495 | 155,682 | 139,585 | 136,760 | 128,946 | 184,869 | 160,495 | 128,946 | 128,931 | 108,464 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 59,378 | 63,981 | 56,301 | 47,564 | 42,973 | 44,471 | 43,581 | 36,932 | 46,949 | 59,378 | 42,973 | 46,949 | 41,182 | 38,929 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{1}$ | 96,675 | 95,688 | 92,506 | 91,776 | 91,043 | 88,029 | 84,552 | 82,654 | 81,998 | 96,675 | 91,043 | 81,998 | 75,790 | 72,840 |
| Personal | 44,902 | 44,022 | 42,441 | 41,337 | 41,045 | 40,628 | 39,275 | 37,753 | 36,848 | 44,902 | 41,045 | 36,848 | 32,186 | 30,588 |
| Credit cards ${ }^{1}$ | 7,155 | 6,792 | 6,051 | 5,468 | 6,200 | 6,013 | 5,791 | 6,817 | 6,456 | 7,155 | 6,200 | 6,456 | 4,816 | 4,914 |
| Business and government | 61,207 | 59,418 | 57,583 | 55,615 | 53,626 | 52,381 | 49,779 | 49,757 | 47,258 | 61,207 | 53,626 | 47,258 | 49,657 | 59,431 |
| Total loans | 209,939 | 205,920 | 198,581 | 194,196 | 191,914 | 187,051 | 179,397 | 176,981 | 172,560 | 209,939 | 191,914 | 172,560 | 162,449 | 167,773 |
| Allowance for loan losses | $(1,409)$ | $(1,415)$ | $(1,435)$ | $(1,439)$ | $(1,498)$ | $(1,569)$ | $(1,612)$ | $(1,638)$ | $(1,644)$ | $(1,409)$ | $(1,498)$ | $(1,644)$ | $(2,055)$ | $(2,203)$ |
| Total loans, net of allowance for loan losses | 208,530 | 204,505 | 197,146 | 192,757 | 190,416 | 185,482 | 177,785 | 175,343 | 170,916 | 208,530 | 190,416 | 170,916 | 160,394 | 165,570 |
| Customers' liability under acceptances | 9,108 | 9,606 | 8,876 | 7,951 | 7,074 | 7,005 | 6,654 | 5,960 | 6,184 | 9,108 | 7,074 | 6,184 | 5,943 | 8,051 |
| Derivative-related amounts | 37,729 | 37,139 | 42,192 | 38,237 | 38,834 | 38,677 | 36,415 | 36,902 | 38,897 | 37,729 | 38,834 | 38,897 | 35,616 | 30,258 |
| Premises and equipment, net | 1,818 | 1,717 | 1,699 | 1,736 | 1,708 | 1,722 | 1,753 | 1,767 | 1,738 | 1,818 | 1,708 | 1,738 | 1,648 | 1,653 |
| Goodwill | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,337 | 4,280 | 4,304 | 4,203 | 4,280 | 4,356 | 5,004 |
| Other intangibles | 642 | 644 | 686 | 704 | 409 | 475 | 511 | 522 | 521 | 642 | 409 | 521 | 566 | 665 |
| Assets of operations held for sale ${ }^{2}$ | 82 | 167 | 172 | 178 | 263 | 1,625 | 1,657 | 1,804 | 2,457 | 82 | 263 | 2,457 | 3,688 |  |
| Other assets | 15,417 | 14,026 | 13,625 | 13,337 | 12,908 | 12,145 | 11,341 | 12,579 | 15,356 | 15,417 | 12,908 | 15,356 | 11,510 | 10,221 |
| Total assets | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 426,222 | 536,780 | 469,521 | 426,222 | 399,847 | 375,474 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 114,040 | 113,590 | 113,437 | 111,880 | 111,618 | 112,370 | 114,308 | 113,097 | 111,256 | 114,040 | 111,618 | 111,256 | 106,709 | 101,892 |
| Business and government | 189,140 | 178,598 | 170,145 | 160,221 | 160,593 | 156,970 | 143,351 | 140,583 | 133,823 | 189,140 | 160,593 | 133,823 | 129,860 | 119,581 |
| Bank | 40,343 | 42,514 | 39,205 | 42,771 | 34,649 | 35,157 | 25,833 | 26,340 | 25,880 | 40,343 | 34,649 | 25,880 | 22,576 | 22,003 |
| Total deposits | 343,523 | 334,702 | 322,787 | 314,872 | 306,860 | 304,497 | 283,492 | 280,020 | 270,959 | 343,523 | 306,860 | 270,959 | 259,145 | 243,476 |
| Acceptances | 9,108 | 9,606 | 8,876 | 7,951 | 7,074 | 7,005 | 6,654 | 5,960 | 6,184 | 9,108 | 7,074 | 6,184 | 5,943 | 8,051 |
| Obligations related to securities sold short | 38,252 | 40,508 | 36,014 | 35,856 | 32,391 | 34,202 | 32,181 | 28,854 | 25,005 | 38,252 | 32,391 | 25,005 | 22,855 | 19,110 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 41,103 | 38,030 | 28,315 | 28,841 | 23,381 | 20,998 | 19,572 | 16,802 | 26,473 | 41,103 | 23,381 | 26,473 | 24,496 | 24,056 |
| Derivative-related amounts | 42,094 | 40,839 | 47,072 | 42,668 | 42,592 | 42,391 | 41,229 | 41,248 | 42,201 | 42,094 | 42,592 | 42,201 | 37,775 | 32,137 |
| Insurance claims and policy benefit liabilities | 7,337 | 7,352 | 7,182 | 7,150 | 7,117 | 6,914 | 6,860 | 6,728 | 6,488 | 7,337 | 7,117 | 6,488 | 4,775 | 2,407 |
| Liabilities of operations held for sale | 32 | 36 | 32 | 37 | 40 | 50 | 47 | 59 | 62 | 32 | 40 | 62 | 50 |  |
| Other liabilities | 22,649 | 20,027 | 20,388 | 18,533 | 18,408 | 15,680 | 14,557 | 15,390 | 20,172 | 22,649 | 18,408 | 20,172 | 17,850 | 19,405 |
| Subordinated debentures | 7,103 | 7,822 | 7,839 | 8,116 | 8,167 | 8,839 | 8,101 | 8,190 | 8,116 | 7,103 | 8,167 | 8,116 | 6,243 | 6,614 |
| Trust capital securities | 1,383 | 1,400 | 1,390 | 1,399 | 1,400 | 1,392 | 1,400 | 1,400 | 2,300 | 1,383 | 1,400 | 2,300 | 2,300 | 1,400 |
| Preferred share liabilities | 298 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 298 | 300 | 300 | 300 | 989 |
| Non-controlling interest in subsidiaries | 1,775 | 1,800 | 1,947 | 1,916 | 1,944 | 815 | 674 | 125 | 58 | 1,775 | 1,944 | 58 | 40 | 35 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 832 | 832 | 532 | 1,050 | 700 | 532 | 532 | 556 |
| Common shares | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,091 | 7,021 | 6,988 | 7,196 | 7,170 | 6,988 | 7,018 | 6,979 |
| Contributed surplus | 292 | 287 | 278 | 299 | 265 | 254 | 242 | 210 | 169 | 292 | 265 | 169 | 85 | 78 |
| Retained earnings | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 12,628 | 12,065 | 15,771 | 13,704 | 12,065 | 11,333 | 10,235 |
| Treasury shares - preferred | (2) | (43) | (5) | (3) | (2) | - | - | - |  | (2) | (2) | - | - |  |
| - common | (180) | (181) | (178) | (199) | (216) | (215) | (227) | (312) | (294) | (180) | (216) | (294) | - |  |
| Net foreign currency translation adjustments | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(1,305)$ | $(1,426)$ | $(1,556)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ | (893) | (54) |
| Total shareholders' equity | 22,123 | 21,547 | 20,751 | 20,235 | 19,847 | 20,242 | 19,806 | 18,953 | 17,904 | 22,123 | 19,847 | 17,904 | 18,075 | 17,794 |
| Total liabilities and shareholders' equity | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 426,222 | 536,780 | 469,521 | 426,222 | 399,847 | 375,474 |

${ }^{2}$ Reflects amounts that have been securitized. Refer to the Loan securitization information on page 14.
${ }^{2}$ Relates to assets and liabilities of discontinued operations (RBC Mortgage Company).

| SELECTED ON AND OFF BALANCE SHEET ITEMS (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{\text {1,4 }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities | 178,200 | 170,400 | 171,100 | 172,000 | 157,000 | 152,400 | 143,200 | 140,100 | 134,200 | 173,000 | 148,200 | 137,700 | 113,400 | 101,600 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 63,300 | 58,900 | 53,000 | 47,100 | 47,400 | 47,500 | 41,500 | 41,100 | 48,200 | 55,600 | 44,400 | 43,900 | 42,400 | 37,000 |
| Total loans ${ }^{2}$ | 206,000 | 200,200 | 193,300 | 190,500 | 187,500 | 181,300 | 176,300 | 173,400 | 170,200 | 197,500 | 179,700 | 165,900 | 159,900 | 162,700 |
| Residential mortgage ${ }^{2}$ | 96,100 | 94,000 | 91,500 | 91,100 | 89,400 | 86,000 | 83,200 | 82,100 | 80,500 | 93,200 | 85,200 | 77,600 | 72,200 | 69,700 |
| Personal ${ }^{2}$ | 45,700 | 44,600 | 43,200 | 42,400 | 42,000 | 41,600 | 40,000 | 38,600 | 37,700 | 44,000 | 40,600 | 34,900 | 31,000 | 29,800 |
| Credit cards ${ }^{2}$ | 7,100 | 6,400 | 5,600 | 6,500 | 6,200 | 5,900 | 6,700 | 6,800 | 6,400 | 6,400 | 6,400 | 5,800 | 5,400 | 4,500 |
| Business and government ${ }^{2}$ | 58,500 | 56,700 | 54,500 | 52,000 | 51,400 | 49,300 | 48,000 | 47,700 | 47,300 | 55,400 | 49,100 | 49,400 | 53,600 | 61,000 |
| Customers' liability under acceptances | 9,100 | 9,100 | 8,600 | 8,200 | 7,000 | 6,500 | 6,200 | 6,000 | 6,300 | 8,700 | 6,400 | 6,000 | 6,900 | 8,500 |
| Earning assets ${ }^{3}$ | 455,900 | 437,300 | 428,200 | 414,800 | 398,800 | 387,900 | 368,200 | 360,200 | 358,700 | 434,100 | 378,900 | 353,000 | 323,100 | 306,400 |
| Total assets | 525,500 | 509,500 | 493,800 | 480,000 | 469,600 | 456,600 | 436,300 | 425,500 | 422,600 | 502,300 | 447,100 | 421,400 | 390,700 | 364,000 |
| Deposits | 336,500 | 327,400 | 318,700 | 310,500 | 304,100 | 291,900 | 281,300 | 275,300 | 273,000 | 323,300 | 288,200 | 268,200 | 250,800 | 240,400 |
| Common equity | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 18,400 | 17,600 | 17,900 | 19,900 | 18,600 | 17,800 | 17,550 | 16,800 |
| Total equity | 21,600 | 20,900 | 20,400 | 19,900 | 20,200 | 19,900 | 19,200 | 18,500 | 18,700 | 20,700 | 19,500 | 18,600 | 18,800 | 18,500 |
| NET FOREIGN CURRENCY TRANSLATION ADJUSTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(1,305)$ | $(1,426)$ | $(1,556)$ | (842) | $(1,774)$ | $(1,556)$ | (893) | (54) | (38) |
| Unrealized foreign currency translation gain (loss) | 91 | 276 | (253) | (613) | (650) | (713) | 325 | 419 | $(1,643)$ | (499) | (619) | $(1,341)$ | $(2,988)$ | (59) |
| Foreign currency gain (loss) from hedging activities | 17 | (204) | 104 | 352 | 379 | 515 | (204) | (289) | 929 | 269 | 401 | 678 | 2,149 | 43 |
| Balance at end of period | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(1,305)$ | $(1,426)$ | $(1,556)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ | (893) | (54) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RETAINED EARNINGS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 12,628 | 12,065 | 12,128 | 13,704 | 12,065 | 11,333 | 10,235 | 9,206 |
| Net income | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 514 | 4,728 | 3,387 | 2,803 | 2,968 | 2,702 |
| Preferred share dividends | (26) | (13) | (11) | (10) | (11) | (11) | (12) | (8) | (7) | (60) | (42) | (31) | (31) | (38) |
| Common share dividends | (511) | (461) | (463) | (412) | (414) | (393) | (353) | (352) | (333) | $(1,847)$ | $(1,512)$ | $(1,303)$ | $(1,137)$ | $(1,022)$ |
| Premium paid on common shares purchased for cancellation | (80) | (222) | (272) | (169) | (141) |  | - | (53) | (237) | (743) | (194) | (735) | (698) | (612) |
| Issuance costs and other | 6 | (10) | (7) | - |  | - | 3 | (3) |  | (11) | - | - | (4) | (1) |
| Cumulative effect of adopting AcG 17, Equity-linked Deposit Contracts | - | - | - | - | - | - | - | - |  | - | - | (2) |  |  |
| Balance at end of period | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 12,628 | 12,065 | 15,771 | 13,704 | 12,065 | 11,333 | 10,235 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{5}$ - RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 106,100 | 103,300 | 98,500 | 96,100 | 1,373,800 | 1,331,700 | 1,323,000 | 1,286,200 | 1,217,500 | 106,100 | 1,373,800 | 1,217,500 | 1,133,400 | 1,005,000 |
| Personal | 419,700 | 401,400 | 399,600 | 389,900 | 350,400 | 353,100 | 348,900 | 347,400 | 333,000 | 419,700 | 350,400 | 333,000 | 314,600 | 326,700 |
| Retail mutual funds |  |  |  |  | 54,000 | 50,300 | 48,200 | 45,500 | 43,400 |  | 54,000 | 43,400 | 35,800 | 34,200 |
| Total assets under administration | 525,800 | 504,700 | 498,100 | 486,000 | 1,778,200 | 1,735,100 | 1,720,100 | 1,679,100 | 1,593,900 | 525,800 | 1,778,200 | 1,593,900 | 1,483,800 | 1,365,900 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{5}$ - RBC Dexia IS | 1,893,000 | 1,832,700 | 1,832,100 | 1,738,100 | - | - | - | - |  | 1,893,000 | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 24,100 | 22,700 | 22,600 | 24,000 | 23,300 | 23,300 | 22,800 | 22,200 | 20,600 | 24,100 | 23,300 | 20,600 | 20,100 | 19,100 |
| Personal | 39,400 | 36,400 | 35,200 | 32,900 | 29,400 | 28,500 | 27,600 | 26,100 | 24,700 | 39,400 | 29,400 | 24,700 | 23,300 | 22,800 |
| Retail mutual funds | 79,600 | 75,000 | 74,400 | 71,600 | 66,100 | 65,500 | 62,700 | 60,500 | 57,600 | 79,600 | 66,100 | 57,600 | 51,000 | 51,400 |
| Total assets under management | 143,100 | 134,100 | 132,200 | 128,500 | 118,800 | 117,300 | 113,100 | 108,800 | 102,900 | 143,100 | 118,800 | 102,900 | 94,400 | 93,300 |

[^2]Impact of securitizations on net income before income taxes
Net interest income
Non-interest income ${ }^{2}$
Provision for credit losses
Net income

[^3]${ }^{2}$ Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue.

| CAPITAL (C\$ MM) | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | 21,065 | 20,186 | 19,658 | 19,496 | 19,115 | 19,368 | 18,962 | 18,112 | 17,349 | 21,065 | 19,115 | 17,349 | 17,543 | 17,238 |
| Non-cumulative preferred shares | 1,345 | 1,554 | 1,290 | 994 | 997 | 1,132 | 1,132 | 1,132 | 832 | 1,345 | 997 | 832 | 832 | 1,545 |
| Innovative capital instruments | 3,222 | 3,133 | 2,998 | 2,907 | 2,835 | 2,292 | 2,299 | 2,285 | 2,300 | 3,222 | 2,835 | 2,300 | 2,300 | 1,400 |
| Other Non-controlling interests in subsidiaries | 28 | 29 | 27 | 27 | 28 | 28 | 28 | 28 | 27 | 28 | 28 | 27 | 27 | 29 |
| Goodwill | $(4,182)$ | $(4,014)$ | $(3,983)$ | $(4,033)$ | $(4,074)$ | $(4,230)$ | $(4,366)$ | $(4,293)$ | $(4,236)$ | $(4,182)$ | $(4,074)$ | $(4,236)$ | $(4,443)$ | $(4,832)$ |
| Total Tier 1 capital | 21,478 | 20,888 | 19,990 | 19,391 | 18,901 | 18,590 | 18,055 | 17,264 | 16,272 | 21,478 | 18,901 | 16,272 | 16,259 | 15,380 |
| Tier 2 capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 839 | 841 | 838 | 864 | 874 | 868 | 908 | 972 | 954 | 839 | 874 | 954 | 396 | 467 |
| Non-permanent subordinated debentures | 6,313 | 7,031 | 6,945 | 7,195 | 7,234 | 7,909 | 7,161 | 7,187 | 7,131 | 6,313 | 7,234 | 7,131 | 5,847 | 6,147 |
| General allowances | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,299 | 1,284 | 1,227 | 1,223 | 1,286 | 1,227 | 1,407 | 1,420 |
| Innovative capital instruments (excess over 15\% Tier 1) | 249 | 364 | 482 | 581 | 567 | - | - | - |  | 249 | 567 | - | - |  |
| Total Tier 2 capital | 8,624 | 9,459 | 9,484 | 9,864 | 9,961 | 10,064 | 9,368 | 9,443 | 9,312 | 8,624 | 9,961 | 9,312 | 7,650 | 8,034 |
| Total regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 30,102 | 30,347 | 29,474 | 29,255 | 28,862 | 28,654 | 27,423 | 26,707 | $25,584$ | 30,102 | 28,862 | 25,584 | 23,909 | 23,414 |
| Substantial investments/investments in insurance subsidiaries/other ${ }^{1}$Total regulatory capital | $(3,438)$ | $(3,199)$ | $(3,194)$ | $(3,152)$ | $(3,049)$ | $(3,145)$ | $(3,033)$ | $(2,913)$ | $(2,851)$ | $(3,438)$ | $(3,049)$ | $(2,851)$ | $(2,535)$ | $(2,402)$ |
|  | 26,664 | 27,148 | 26,280 | 26,103 | 25,813 | 25,509 | 24,390 | 23,794 | 22,733 | 26,664 | 25,813 | 22,733 | 21,374 | 21,012 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital ratios ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 9.6\% | 9.7\% | 9.5\% | 9.2\% | 8.9\% | 9.6\% | 9.6\% | 8.9\% | 9.7\% | 9.3\% |
| Total capital ratio | 11.9\% | 12.4\% | 12.5\% | 12.8\% | 13.1\% | 13.4\% | 12.8\% | 12.7\% | 12.4\% | 11.9\% | 13.1\% | 12.4\% | 12.8\% | 12.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Internal capital generation ${ }^{2}$ | 725 | 704 | 644 | 749 | 97 | 575 | 542 | 619 | 174 | 2,822 | 1,833 | 1,469 | 1,801 | 1,643 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - contributed surplus | 4 | 9 | (21) | 34 | 11 | 12 | 32 | 41 | 2 | 26 | 96 | 84 | 7 | 45 |
| - preferred shares | (252) | 300 | 300 | - | (132) | - | - | 300 |  | 348 | 168 | - | (645) | (468) |
| - treasury shares | 42 | (41) | 19 | 16 | (3) | 12 | 85 | (18) | (10) | 36 | 76 | (294) | - |  |
| - subordinated debentures | (710) | (30) | (255) | (6) | (627) | 773 | (106) | 50 | (199) | $(1,001)$ | 90 | 1,982 | (100) | 133 |
| Total external capital generation before TruCS | (970) | (9) | (234) | (106) | (848) | 832 | 81 | 354 | (479) | $(1,319)$ | 419 | 1,007 | $(1,397)$ | (892) |
|  | (10) | ( | (23) | (106) | 1,104 | - | . | - |  | (1,31) | 1,104 | 1, | 900 |  |
| Total external capital generation | (970) | (9) | (234) | (106) | 256 | 832 | 81 | 354 | (479) | $(1,319)$ | 1,523 | 1,007 | (497) | (892) |
| Total capital generation | (245) | 695 | 410 | 643 | 353 | 1,407 | 623 | 973 | (305) | 1,503 | 3,356 | 2,476 | 1,304 | 751 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average common equity (allocated by risk type) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 6,100 | 5,850 | 5,700 | 5,500 | 5,300 | 5,000 | 5,000 | 4,950 | 5,300 | 5,800 | 5,100 | 5,200 | 5,500 | 5,900 |
| Market risk (trading and non-trading) | 2,550 | 2,600 | 2,400 | 2,400 | 2,350 | 2,300 | 2,200 | 2,000 | 2,150 | 2,500 | 2,200 | 2,100 | 1,600 | 1,500 |
| Operational risk | 2,550 | 2,500 | 2,500 | 2,300 | 2,400 | 2,350 | 2,350 | 2,400 | 2,200 | 2,450 | 2,350 | 2,200 | 2,150 | 1,600 |
| Business and fixed assets risk | 1,800 | 1,750 | 1,850 | 1,700 | 1,550 | 1,600 | 1,600 | 1,600 | 1,650 | 1,800 | 1,600 | 1,650 | 1,750 | 1,850 |
| Insurance risk | 150 | 250 | 250 | 250 | 200 | 250 | 200 | 200 | 150 | 200 | 200 | 150 | 600 | 600 |
| Risk capital | 13,150 | 12,950 | 12,700 | 12,150 | 11,800 | 11,500 | 11,350 | 11,150 | 11,450 | 12,750 | 11,450 | 11,300 | 11,600 | 11,450 |
| Goodwill and intangibles | 4,700 | 4,800 | 4,900 | 4,450 | 4,650 | 4,950 | 5,000 | 4,950 | 5,250 | 4,650 | 4,850 | 5,400 | 5,550 | 5,250 |
| Attributed capital (Economic capital) | 17,850 | 17,750 | 17,600 | 16,600 | 16,450 | 16,450 | 16,350 | 16,100 | 16,700 | 17,400 | 16,300 | 16,700 | 17,150 | 16,700 |
| Unattributed capital ${ }^{4}$ | 2,650 | 2,300 | 2,100 | 2,700 | 2,900 | 2,700 | 2,050 | 1,500 | 1,200 | 2,500 | 2,300 | 1,100 | 400 | 100 |
| Total average common equity | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 18,400 | 17,600 | 17,900 | 19,900 | 18,600 | 17,800 | 17,550 | 16,800 |

${ }^{1}$ Calculated using guidelines issued by OSFI.
${ }^{2}$ Internal capital generation is net income available to common shareholders less common dividends.
In Q4/05, we issued $\$ 1.2$ billion of RBC TruCS, of which $\$ 96$ million was not initially recognized as regulatory capital due to OSFI constraints.
${ }^{4}$ Unattributed capital is reported in the Corporate Support segment.

${ }^{1}$ Calculated using guidelines issued by the OSFI.
${ }^{2}$ Amounts are shown net of the allowance for loan losses
OECD stands for Organization for Economic Cooperation and Development.
includes non-trading credit derivatives given guarantee treatment for credit capital purposes.
Total assets
$<1$ year
$1-5$ years
over 5 years
non-interest rate sensitive
Total
Total liabilities and shareholders' equity
$<1$ year
$1-5$ years
over 5 years
non-interest rate sensitive
Total
Off balance sheet
$<1$ year
$1-5$ years
over 5 years
non-interest rate sensitive
Net off-balance sheet
Total interest rate sensitivity gap (on and off-balance sheet)
$<1$ year
$1-5$ years
over 5 years
non-interest rate sensitive
Net gaps

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 287,865 | 292,134 | 275,488 | 244,253 | 251,262 | 241,653 | 236,742 | 222,815 | 221,950 |
| 113,161 | 109,282 | 106,879 | 107,579 | 103,987 | 103,701 | 99,092 | 97,473 | 96,218 |
| 35,806 | 35,313 | 33,812 | 34,736 | 31,433 | 32,931 | 33,241 | 33,032 | 30,296 |
| 99,948 | 87,240 | 86,714 | 101,306 | 82,839 | 85,040 | 65,798 | 70,709 | 77,758 |
| 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 426,222 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 323,476 | 315,963 | 296,908 | 292,582 | 280,705 | 272,461 | 250,343 | 248,415 | 241,610 |
| 89,461 | 86,589 | 85,724 | 84,184 | 80,799 | 83,097 | 80,687 | 77,316 | 71,482 |
| 22,870 | 22,219 | 21,820 | 22,563 | 22,798 | 21,210 | 22,012 | 22,556 | 19,989 |
| 100,973 | 9,198 | 98,441 | 88,545 | 8,239 | 86,557 | 81,831 | 75,742 | 93,141 |
| 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 426,222 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| $(4,543)$ | $(10,127)$ | $(16,958)$ | $(1,896)$ | $(10,232)$ | $(10,084)$ | $(11,351)$ | $(8,180)$ | 603 |
| 18,561 | 12,244 | 16,947 | 24,742 | 19,862 | 20,557 | 12,812 | 14,787 | 7,146 |
| 16,269 | 15,910 | 18,052 | 13,865 | 12,904 | 11,701 | 7,926 | 9,100 | 6,263 |
| $(30,287)$ | $(18,027)$ | $(18,041)$ | $(36,711)$ | $(22,534)$ | $(22,174)$ | $(9,387)$ | $(15,707)$ | $(14,012)$ |
|  |  |  |  |  |  |  |  |  |


| 21,950 | 161,317 | 126,548 | 159,191 | 132,943 |
| :---: | :---: | :---: | :---: | :---: |
| 96,218 | 87,859 | 25,302 | 86,107 | 23,175 |
| 30,296 | 12,241 | 23,565 | 13,020 | 22,293 |
| 77,758 | 14,688 | 85,260 | 14,290 | 72,950 |
| 26,222 | 276,105 | 260,675 | 272,608 | 251,361 |
| 41,610 | 165,705 | 157,771 | 159,412 | 156,551 |
| 71,482 | 58,599 | 30,862 | 58,350 | 28,239 |
| 19,989 | 10,898 | 11,972 | 10,513 | 11,706 |
| 93,141 | 40,903 | 60,070 | 44,333 | 54,865 |
| 26,222 | 276,105 | 260,675 | 272,608 | 251,361 |
| 603 | $(3,447)$ | $(1,096)$ | 4,510 | $(14,637)$ |
| 7,146 | $(1,280)$ | 19,841 | $(6,282)$ | 18,526 |
| 6,263 | 5,946 | 10,323 | 2,810 | 13,100 |
| $(14,012)$ | $(1,219)$ | $(29,068)$ | $(1,038)$ | $(16,989)$ |


| Before tax impact of 1\% increase in rates on: Net interest income using simulation | 87 | 93 | 103 | 107 | 106 | 62 | 87 | 68 | 70 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Economic value of equity | (496) | (454) | (415) | (376) | (435) | (493) | (390) | (402) | (412) |


| Before tax impact of 1\% decrease in rates on: |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income using simulation |  |  |  |  |  |
| Economic value of equity |  |  |  |  |  |

Economic value of equity
(153) (173)

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${ }^{1}$ Incorporates management assumptions based on empirical research on consumer behaviour relating to the exercise of embedded options and on the rate paid on liabilities not linked to market rates. All interest rate measures are based upon our current exposures at a specific time. The exposures change continually as a result of day-to-day business activities and our risk management initiatives.

| LOANS AND ACCEPTANCES <br> (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 96,675 | 95,688 | 92,506 | 91,776 | 91,043 | 88,029 | 84,552 | 82,654 | 81,998 | 96,675 | 91,043 | 81,998 | 75,790 | 72,840 |
| Personal | 44,902 | 44,022 | 42,441 | 41,337 | 41,045 | 40,628 | 39,275 | 37,753 | 36,848 | 44,902 | 41,045 | 36,848 | 32,186 | 30,588 |
| Credit cards | 7,155 | 6,792 | 6,051 | 5,468 | 6,200 | 6,013 | 5,791 | 6,817 | 6,456 | 7,155 | 6,200 | 6,456 | 4,816 | 4,914 |
| Total consumer | 148,732 | 146,502 | 140,998 | 138,581 | 138,288 | 134,670 | 129,618 | 127,224 | 125,302 | 148,732 | 138,288 | 125,302 | 112,792 | 108,342 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 5,708 | 5,665 | 5,737 | 5,685 | 5,509 | 5,373 | 5,315 | 5,355 | 5,207 | 5,708 | 5,509 | 5,207 | 4,955 | 5,039 |
| Automotive | 3,053 | 3,075 | 3,082 | 2,854 | 2,637 | 2,705 | 2,591 | 2,476 | 2,451 | 3,053 | 2,637 | 2,451 | 2,427 | 2,164 |
| Consumer goods | 4,864 | 4,871 | 4,814 | 4,621 | 4,731 | 4,801 | 4,629 | 4,437 | 4,821 | 4,864 | 4,731 | 4,821 | 5,180 | 5,246 |
| Energy | 6,064 | 5,252 | 5,479 | 5,794 | 5,648 | 4,188 | 3,658 | 3,561 | 3,493 | 6,064 | 5,648 | 3,493 | 3,711 | 6,775 |
| Financial services | 5,756 | 5,828 | 5,102 | 3,336 | 2,661 | 3,107 | 2,676 | 2,577 | 1,609 | 5,756 | 2,661 | 1,609 | 2,315 | 5,518 |
| Forest products | 1,166 | 1,508 | 1,402 | 1,421 | 1,249 | 1,271 | 1,300 | 1,255 | 1,181 | 1,166 | 1,249 | 1,181 | 1,554 | 1,670 |
| Government | 2,719 | 2,772 | 2,725 | 2,833 | 2,444 | 3,482 | 2,450 | 2,248 | 2,319 | 2,719 | 2,444 | 2,319 | 2,096 | 1,323 |
| Industrial products | 3,733 | 3,808 | 3,738 | 3,490 | 3,229 | 3,206 | 3,214 | 2,984 | 2,887 | 3,733 | 3,229 | 2,887 | 3,012 | 3,728 |
| Mining and metals | 1,161 | 1,046 | 1,268 | 1,232 | 553 | 785 | 779 | 730 | 671 | 1,161 | 553 | 671 | 1,056 | 1,630 |
| Real estate and related | 16,421 | 15,432 | 14,671 | 14,742 | 13,977 | 13,772 | 13,285 | 13,177 | 12,420 | 16,421 | 13,977 | 12,420 | 12,463 | 11,673 |
| Technology and media | 2,395 | 2,488 | 2,747 | 2,597 | 2,310 | 2,002 | 1,962 | 1,814 | 2,192 | 2,395 | 2,310 | 2,192 | 2,782 | 4,630 |
| Transportation and environment | 2,581 | 2,281 | 2,243 | 2,460 | 2,062 | 2,286 | 2,154 | 2,592 | 2,749 | 2,581 | 2,062 | 2,749 | 3,290 | 4,518 |
| Other | 14,694 | 14,998 | 13,451 | 12,501 | 13,690 | 12,408 | 12,420 | 12,511 | 11,442 | 14,694 | 13,690 | 11,442 | 10,759 | 13,568 |
| Total business and government | 70,315 | 69,024 | 66,459 | 63,566 | 60,700 | 59,386 | 56,433 | 55,717 | 53,442 | 70,315 | 60,700 | 53,442 | 55,600 | 67,482 |
| Total Loans and Acceptances Allowance for loan losses | $\begin{gathered} 219,047 \\ (1,409) \end{gathered}$ | $\begin{gathered} 215,526 \\ (1,415) \end{gathered}$ | $\begin{gathered} 207,457 \\ (1,435) \end{gathered}$ | $\begin{gathered} 202,147 \\ (1,439) \\ \hline \end{gathered}$ | $\begin{gathered} 198,988 \\ (1,498) \end{gathered}$ | $\begin{array}{r} 194,056 \\ (1,569) \end{array}$ | $\begin{array}{r} 186,051 \\ (1,612) \end{array}$ | $\begin{array}{r} 182,941 \\ (1,638) \end{array}$ | $\begin{array}{r} 178,744 \\ (1,644) \end{array}$ | $\begin{gathered} 219,047 \\ (1,409) \end{gathered}$ | $\begin{array}{r} 198,988 \\ (1,498) \\ \hline \end{array}$ | $\begin{gathered} 178,744 \\ (1,644) \end{gathered}$ | $\begin{gathered} 168,392 \\ (2,055) \end{gathered}$ | $\begin{array}{r} 175,824 \\ (2,203) \end{array}$ |
| Total Loans and Acceptances, net of allowance for loan losses | 217,638 | 214,111 | 206,022 | 200,708 | 197,490 | 192,487 | 184,439 | 181,303 | 177,100 | 217,638 | 197,490 | 177,100 | 166,337 | 173,621 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Acceptances by credit portfolio and geographic area ${ }^{1}$ Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 94,272 | 93,369 | 90,266 | 89,537 | 88,808 | 85,890 | 82,586 | 80,799 | 80,168 | 94,272 | 88,808 | 80,168 | 73,978 | 67,700 |
| Personal | 37,946 | 37,018 | 35,614 | 34,398 | 33,986 | 33,369 | 32,016 | 30,955 | 30,415 | 37,946 | 33,986 | 30,415 | 26,445 | 24,550 |
| Credit cards | 6,966 | 6,611 | 5,875 | 5,289 | 6,024 | 5,838 | 5,614 | 6,648 | 6,298 | 6,966 | 6,024 | 6,298 | 4,663 | 4,740 |
| Business and government | 49,255 | 49,577 | 48,144 | 45,681 | 44,929 | 41,159 | 39,753 | 38,469 | 37,783 | 49,255 | 44,929 | 37,783 | 36,576 | 41,585 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 7,652 | 7,611 | 7,440 | 7,616 | 7,741 | 7,851 | 7,671 | 7,190 | 7,010 | 7,652 | 7,741 | 7,010 | 6,189 | 9,745 |
| Business and government | 13,847 | 13,715 | 12,817 | 12,736 | 12,317 | 13,122 | 12,680 | 12,318 | 11,698 | 13,847 | 12,317 | 11,698 | 13,213 | 16,537 |
|  | 21,499 | 21,326 | 20,257 | 20,352 | 20,058 | 20,973 | 20,351 | 19,508 | 18,708 | 21,499 | 20,058 | 18,708 | 19,402 | 26,282 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 1,896 | 1,893 | 1,803 | 1,741 | 1,729 | 1,722 | 1,731 | 1,632 | 1,411 | 1,896 | 1,729 | 1,411 | 1,517 | 1,607 |
| Business and government | 7,213 | 5,732 | 5,498 | 5,149 | 3,454 | 5,105 | 4,000 | 4,930 | 3,961 | 7,213 | 3,454 | 3,961 | 5,811 | 9,360 |
|  | 9,109 | 7,625 | 7,301 | 6,890 | 5,183 | 6,827 | 5,731 | 6,562 | 5,372 | 9,109 | 5,183 | 5,372 | 7,328 | 10,967 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 148,732 | 146,502 | 140,998 | 138,581 | 138,288 | 134,670 | 129,618 | 127,224 | 125,302 | 148,732 | 138,288 | 125,302 | 112,792 | 108,342 |
| Business and government | 70,315 | 69,024 | 66,459 | 63,566 | 60,700 | 59,386 | 56,433 | 55,717 | 53,442 | 70,315 | 60,700 | 53,442 | 55,600 | 67,482 |
| Total Loans and Acceptances | 219,047 | 215,526 | 207,457 | 202,147 | 198,988 | 194,056 | 186,051 | 182,941 | 178,744 | 219,047 | 198,988 | 178,744 | 168,392 | 175,824 |

${ }^{1}$ Based on residence of borrower.

| GROSS IMPAIRED LOANS <br> (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Impaired Loans (by credit portfolio and sector) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 154 | 133 | 145 | 145 | 136 | 123 | 126 | 114 | 146 | 154 | 136 | 146 | 131 | 131 |
| Personal | 190 | 183 | 210 | 209 | 169 | 167 | 179 | 178 | 189 | 190 | 169 | 189 | 235 | 306 |
| Total consumer | 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 335 | 344 | 305 | 335 | 366 | 437 |
| Business and government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 45 | 40 | 31 | 34 | 48 | 52 | 73 | 68 | 89 | 45 | 48 | 89 | 146 | 159 |
| Automotive | 5 | 4 | 3 | 3 | 2 | 2 | 3 | 4 | 4 | 5 | 2 |  | 7 | 39 |
| Consumer goods | 59 | 74 | 67 | 54 | 53 | 55 | 11 | 13 | 36 | 59 | 53 | 36 | 48 | 57 |
| Energy | 6 | 11 | 34 | 53 | 46 | 70 | 105 | 105 | 162 | 6 | 46 | 162 | 240 | 243 |
| Financial services | 15 | 15 | 12 | 16 | 16 | 16 | 17 | 16 | 14 | 15 | 16 | 14 | 45 | 77 |
| Forest products | 1 | 6 | 5 | 9 | 10 | 19 | 35 | 155 | 151 | 1 | 10 | 151 | 169 | 199 |
| Government | 21 | 19 | - | - | - | - | - | - | - | 21 | . | - | - |  |
| Industrial products | 4 | 7 | 7 | 6 | 2 | 6 | 6 | 22 | 38 | 4 | 2 | 38 | 25 | 53 |
| Mining and metals | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 8 | 3 | 3 | 8 | 57 | 128 |
| Real estate and related | 64 | 40 | 46 | 51 | 54 | 84 | 62 | 64 | 84 | 64 | 54 | 84 | 97 | 115 |
| Small business | 129 | 121 | 101 | 95 | 108 | 126 | 129 | 130 | 142 | 129 | 108 | 142 | 169 | 205 |
| Technology and media | 42 | 38 | 34 | 45 | 48 | 53 | 76 | 76 | 86 | 42 | 48 | 86 | 122 | 225 |
| Transportation and environment | 14 | 13 | 8 | 7 | 8 | 13 | 12 | 12 | 12 | 14 | 8 | 12 | 136 | 206 |
| Other | 82 | 84 | 86 | 70 | 71 | 76 | 82 | 91 | 98 | 82 | 71 | 98 | 118 | 145 |
| Total business and government | 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 924 | 490 | 469 | 924 | 1,379 | 1,851 |
| Total Gross Impaired Loans | 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 1,259 | 834 | 774 | 1,259 | 1,745 | 2,288 |


| Gross Impaired Loans by credit portfolio and geographical area ${ }^{1}$ |
| :--- |
| Canada |
| Residential mortgage |
| Personal |
| Business and government |
| United States |
| Consumer |
| Business and government |
| Other International |
| Consumer |
| Business and government |
| Total |
| Consumer |
| Business and government |
| Total Gross Impaired Loans |


| 127 | 105 | 118 | 116 | 106 | 93 | 93 | 89 | 96 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 183 | 174 | 199 | 198 | 161 | 158 | 166 | 166 | 178 |
| 279 | 257 | 210 | 214 | 236 | 294 | 297 | 430 | 509 |
| 589 | 536 | 527 | 528 | 503 | 545 | 556 | 685 | 783 |
| 15 | 17 | 18 | 20 | 16 | 18 | 25 | 22 | 44 |
| 151 | 162 | 168 | 172 | 173 | 223 | 255 | 269 | 332 |
| 166 | 179 | 186 | 192 | 189 | 241 | 280 | 291 | 376 |
| 19 | 20 | 20 | 20 | 22 | 21 | 21 | 15 | 17 |
| 60 | 56 | 60 | 60 | 60 | 59 | 63 | 62 | 83 |
| 79 | 76 | 80 | 80 | 82 | 80 | 84 | 77 | 100 |
| 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 335 |
| 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 924 |
| 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1.053 | 1,259 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  | 127 | 106 | 96 | 110 |
| 183 | 161 | 178 | 213 | 102 |
| 279 | 236 | 509 | 741 | 895 |
| 589 | 503 | 783 | 1,064 | 1,272 |
|  |  |  |  |  |
| 15 | 16 | 44 | 29 | 47 |
| 151 | 173 | 332 | 332 | 537 |
| 166 | 189 | 376 | 361 | 584 |
|  |  |  |  |  |
| 19 | 22 | 17 | 14 | 13 |
| 60 | 60 | 83 | 306 | 419 |
| 79 | 82 | 100 | 320 | 432 |
|  |  |  |  |  |
| 344 | 305 | 335 | 366 | 437 |
| 490 | 469 | 924 | 1,379 | 1,851 |
| 834 | 774 | 1,259 | 1,745 | 2,288 |
|  |  |  |  |  |

Ber
(C\$ MM)
Changes in Gross Impaired Loan
Balance at beginning of period
Consumer
Business and government

Consumer
Business and governmen

## epayments, return to performing status, sold and other

 ConsumerBusiness and government
et impaired loan formation
Consumer
Business and government
e-ofs
Business and government

## Balance at end of period

Consumer
Business and government

## Net Impaired Loans by credit portfolio and geographical area ${ }^{2}$

 CanadaResidential mortgage
Personal
Business and governmen

## United States

Consumer
Business and governmen
ther International
Consume
Business and governmen
rotal
Business and government

## Net Write-offs by credit portfolio and geographic area ${ }^{2}$

Residential mortgage
Personal
Credit card
Business and government

## United State

Consumer
Business and governmen

Consumer
Business and governmen
tal
Consumer
Business and governmen
Total Net Write-offs
ment
${ }^{1} \mathrm{~N} / \mathrm{A}$ : comparable information not available for 2002
${ }^{2}$ Based on residence of borrower

| 316 | 355 | 354 | 305 | 290 | 305 | 292 | 335 | 333 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 475 | 438 | 446 | 469 | 576 | 615 | 761 | 924 | 1,089 |
| 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 1,259 | 1,422 |
| 194 | 167 | 165 | 220 | 272 | 170 | 256 | 214 | 220 |
| 115 | 73 | 97 | 50 | 46 | 125 | 84 | 36 | 124 |
| 309 | 240 | 262 | 270 | 318 | 295 | 340 | 250 | 344 |
| (11) | (71) | (5) | (37) | (106) | (39) | (90) | (117) | (91) |
| (53) | (11) | (77) | (43) | (76) | (122) | (197) | (171) | (156) |
| (64) | (82) | (82) | (80) | (182) | (161) | (287) | (288) | (247) |
| 183 | 96 | 160 | 183 | 166 | 131 | 166 | 97 | 129 |
| 62 | 62 | 20 | 7 | (30) | 3 | (113) | (135) | (32) |
| 245 | 158 | 180 | 190 | 136 | 134 | 53 | (38) | 97 |
| (155) | (135) | (159) | (134) | (151) | (146) | (153) | (140) | (127) |
| (47) | (25) | (28) | (30) | (77) | (42) | (33) | (28) | (133) |
| (202) | (160) | (187) | (164) | (228) | (188) | (186) | (168) | (260) |
| 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 335 |
| 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 924 |
| 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 1,259 |


| 305 | 335 | 366 | 437 | 504 |
| ---: | ---: | ---: | ---: | ---: |
| 469 | 924 | 1,379 | 1,851 | 1,961 |
| 774 | 1,259 | 1,745 | 2,288 | 2,465 |
|  |  |  |  |  |
| 746 | 912 | 949 | 850 |  |
| 335 | 291 | 616 | 1,019 |  |
| 1,081 | 1,203 | 1,565 | 1,869 | $\mathrm{~N} / \mathrm{A}$ |
|  |  |  |  |  |
| $(124)$ | $(352)$ | $(440)$ | $(347)$ |  |
| $(184)$ | $(566)$ | $(610)$ | $(1,083)$ |  |
| $(308)$ | $(918)$ | $(1,050)$ | $(1,430)$ | $\mathrm{N} / \mathrm{A}$ |
|  |  |  |  |  |
| 622 | 560 | 509 | 503 | 521 |
| 151 | $(275)$ | 6 | $(64)$ | 759 |
| 773 | 285 | 515 | 439 | 1,280 |
|  |  |  |  |  |
| $(583)$ | $(590)$ | $(540)$ | $(574)$ | $(588)$ |
| $(130)$ | $(180)$ | $(461)$ | $(408)$ | $(869)$ |
| $(713)$ | $(770)$ | $(1,001)$ | $(982)$ | $(1,457)$ |
|  |  |  |  |  |
| 344 | 305 | 335 | 366 | 437 |
| 490 | 469 | 924 | 1,379 | 1,851 |
| 834 | 774 | 1,259 | 1,745 | 2,288 |



## Provision for Credit Losses

Specific
Residential mortgage
Residentia
Personal
Personal
Total consume
Business and government
Agriculture
Automotive
Consumer goo
Energy
Energy
Financial services
Forest products
Industrial products
Mining and metals
Real estate and related
Small business
Technology and media
Transportation and environmen
Total business and government
Total specific provision for credit losses
Total general provision
Total provision for credit losses $\qquad$

| 2 | - | 2 | 2 | 1 | 1 | 1 | (1) | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 86 | 60 | 85 | 75 | 70 | 59 | 74 | 56 | 42 |
| 40 | 36 | 43 | 44 | 50 | 48 | 49 | 47 | 44 |
| 128 | 96 | 130 | 121 | 121 | 108 | 124 | 102 | 91 |
| 1 | - | (1) | (1) | (13) | (2) | 3 | - | (2) |
| 3 | - | - | - | (1) | 2 | (1) | - | - |
| 2 | (2) | - | - | 4 | 20 | (5) | 2 | 1 |
| (3) | (6) | (17) | (27) | - | (15) | (4) | (1) | 5 |
| - | 2 | - | 2 | - | - | - | 10 | 3 |
| - | (1) | (1) | - | (8) | - | (43) | (2) | (1) |
| (1) | - | - | - | 2 | (1) | (7) | (3) | 1 |
|  | - |  | - | - | - |  | (1) |  |
| (3) | - | (2) | 1 | (5) | 2 | (13) | (1) | (1) |
| 24 | 5 | 14 | 11 | 13 | 9 | 18 | 4 | 19 |
|  | - | (5) | (1) | (1) | (2) | - | (4) | (1) |
|  | 2 | 3 | (7) | (7) | - | 16 | (2) | (1) |
| 6 | 1 | 5 | 3 | (8) | 13 | 17 | (53) | 8 |
| 29 | 1 | (4) | (19) | (24) | 26 | (19) | (49) | 31 |
| 157 | 97 | 126 | 102 | 97 | 134 | 105 | 53 | 122 |
| 2 | 2 | (2) | (55) | 6 | (6) | 11 | 55 | (25) |
| 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 97 |


| 6 | 2 | 7 | 8 | 2 |
| ---: | ---: | ---: | ---: | ---: |
| 306 | 259 | 222 | 254 | 289 |
| 163 | 194 | 167 | 155 | 140 |
| 475 | 455 | 396 | 417 | 431 |
|  |  |  |  |  |
| $(1)$ | $(12)$ | 7 | - | 22 |
| 3 | - | 1 | $(1)$ | 1 |
| - | 21 | $(19)$ | 10 | 17 |
| $(53)$ | $(20)$ | 50 | 78 | 145 |
| 4 | 10 | - | $(1)$ | $(6)$ |
| $(2)$ | $(53)$ | 3 | 13 | 4 |
| $(1)$ | $(9)$ | 5 | 1 | $(2)$ |
| - | $(1)$ | $(4)$ | 5 | 27 |
| $(4)$ | $(15)$ | $(7)$ | $(12)$ | $(16)$ |
| 54 | 44 | 75 | 77 | 110 |
| $(6)$ | $(7)$ | 1 | 30 | 298 |
| $(2)$ | 7 | $(35)$ | 77 | 2 |
| 15 | $(31)$ | 48 | 27 | 32 |
| 7 | $(66)$ | 125 | 304 | 634 |
| 482 | 389 | 521 | 721 | 1,065 |
| 53$)$ | 66 | $(175)$ | - | - |
| 429 | 455 | 346 | 721 | 1,065 |
|  |  |  |  |  |

```
Specific provision for credit loss by credit portfolio and
    geographic aras }\mp@subsup{}{}{1
    Canada
    Residential mortgag
    Personal
    Credit cards
    Business and government
```


## United State

```
Consumer
Business and government
```


## Other International

```
Consumer
Business and government
```


## otal

```
Consumer
Business and government
```


${ }^{1}$ Based on residence of borrower

| ALLOWANCE FOR CREDIT LOSSES (C\$ MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2105 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by risk (ACL) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specific |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 13 | 11 | 13 | 12 | 10 | 10 | 12 | 12 | 13 | 13 | 10 | 13 | 13 | 17 |
| Personal | 90 | 90 | 104 | 105 | 103 | 94 | 101 | 104 | 111 | 90 | 103 | 111 | 139 | 177 |
| Total consumer | 103 | 101 | 117 | 117 | 113 | 104 | 113 | 116 | 124 | 103 | 113 | 124 | 152 | 194 |
| Business and government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 9 | 11 | 10 | 10 | 15 | 32 | 32 | 28 | 28 | 9 | 15 | 28 | 43 | 50 |
| Automotive | 4 | 2 | 2 | 2 | 2 | 2 | 1 | - | 2 | 4 | 2 | 2 | 1 | 14 |
| Consumer goods | 24 | 24 | 26 | 25 | 25 | 22 | 2 | 3 | 5 | 24 | 25 | 5 | 19 | 24 |
| Energy | 5 | 6 | 8 | 9 | 9 | 26 | 54 | 55 | 53 | 5 | 9 | 53 | 143 | 103 |
| Financial services | 24 | 24 | 24 | 25 | 24 | 24 | 25 | 25 | 14 | 24 | 24 | 14 | 31 | 32 |
| Forest products | (3) | 2 | 3 | 3 | 3 | 12 | 12 | 55 | 57 | (3) | 3 | 57 | 54 | 43 |
| Industrial products | 2 | 3 | 2 | 2 | 2 | 4 | 4 | 12 | 15 | 2 | 2 | 15 | 18 | 28 |
| Mining and metals | - | - | - | - | - | 1 | - | - | 2 | - | - | 2 | 32 | 38 |
| Real estate and related | 3 | 5 | 4 | 5 | 7 | 9 | 9 | 11 | 18 | 3 | 7 | 18 | 22 | 34 |
| Small business | 59 | 52 | 60 | 61 | 53 | 72 | 75 | 76 | 80 | 59 | 53 | 80 | 89 | 101 |
| Technology and media | 2 | 5 | 5 | 6 | 6 | 7 | 11 | 11 | 13 | 2 | 6 | 13 | 35 | 103 |
| Transportation and environment | 5 | 5 | 3 | 1 | 2 | 4 | 19 | 5 | 11 | 5 | 2 | 11 | 67 | 59 |
| Other | 26 | 22 | 22 | 19 | 21 | 33 | 27 | 27 | 65 | 26 | 21 | 65 | 51 | 71 |
| Total business and governement | 160 | 161 | 169 | 168 | 169 | 248 | 271 | 308 | 363 | 160 | 169 | 363 | 605 | 700 |
| General | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,298 | 1,284 | 1,227 | 1,223 | 1,286 | 1,227 | 1,407 | 1,420 |
| Total | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,714 | 1,486 | 1,568 | 1,714 | 2,164 | 2,314 |
| Allowance for credit loss by credit portfolio and geographic area ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 11 | 9 | 11 | 10 | 9 | 9 | 10 | 10 | 11 | 11 | 9 | 11 | 12 | 14 |
| Personal | 88 | 88 | 102 | 102 | 101 | 92 | 98 | 101 | 108 | 88 | 101 | 108 | 129 | 163 |
| Business and government | 121 | 114 | 120 | 121 | 120 | 161 | 166 | 201 | 208 | 121 | 120 | 208 | 297 | 329 |
|  | 220 | 211 | 233 | 233 | 230 | 262 | 274 | 312 | 327 | 220 | 230 | 327 | 438 | 506 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 3 | 3 | 5 | 11 | 17 |
| Business and government | 12 | 19 | 20 | 18 | 18 | 54 | 71 | 74 | 118 | 12 | 18 | 118 | 131 | 212 |
|  | 15 | 22 | 23 | 22 | 21 | 57 | 75 | 78 | 123 | 15 | 21 | 123 | 142 | 229 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 1 | 1 | 1 | 1 | - | - | 1 | 1 | - | 1 | - | ${ }^{7}$ | ${ }^{-}$ | - |
| Business and government | 27 | 28 | 29 | 29 | 31 | 33 | 34 | 33 | 37 | 27 | 31 | 37 | 177 | 159 |
|  | 28 | 29 | 30 | 30 | 31 | 33 | 35 | 34 | 37 | 28 | 31 | 37 | 177 | 159 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 103 | 101 | 117 | 117 | 113 | 104 | 113 | 116 | 124 | 103 | 113 | 124 | 152 | 194 |
| Business and government | 160 | 161 | 169 | 168 | 169 | 248 | 271 | 308 | 363 | 160 | 169 | 363 | 605 | 700 |
| General | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,298 | 1,284 | 1,227 | 1,223 | 1,286 | 1,227 | 1,407 | 1,420 |
| Total Allowance for Credit Loss by Geographies | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,714 | 1,486 | 1,568 | 1,714 | 2,164 | 2,314 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for off-balance sheet items | 77 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 77 | 70 | 70 | 109 | 109 |
| Allowance for loan substitute securities | - | - | - | - | - | - | - | - | - | - | - | - | - | 2 |
| Total | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,714 | 1,486 | 1,568 | 1,714 | 2,164 | 2,314 |
| Changes in the allowance for credit losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,714 | 1,866 | 1,568 | 1,714 | 2,164 | 2,314 | 2,392 |
| Provision for credit losses | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 97 | 429 | 455 | 346 | 721 | 1,065 |
| Write-offs | (202) | (160) | (187) | (164) | (228) | (188) | (186) | (168) | (260) | (713) | (770) | $(1,001)$ | (982) | $(1,457)$ |
| Recoveries | 46 | 36 | 62 | 61 | 49 | 40 | 40 | 45 | 50 | 205 | 174 | 216 | 170 | 198 |
| Adjustments on acquisition ${ }^{2}$ | - | - | - | - | - | - | - | - | - | - | - | 6 | 8 | 18 |
| Other adjustments ${ }^{3}$ | (2) | 5 | (3) | (3) | 5 | (23) | 4 | 9 | (39) | (3) | (5) | (17) | (67) | 98 |
| Balance at end of period | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,714 | 1,486 | 1,568 | 1,714 | 2,164 | 2,314 |

${ }^{2}$ Adjustment amounts include: Provident Financial Group Inc. $\$ 6$ million in Q1/04; Admiralty Bancorp, Inc. $\$ 8$ million in Q1/03 and Eagle Bancshares, Inc. $\$ 18$ million in Q3/02.
${ }^{3}$ Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated ACL.

| CREDIT QUALITY RATIOS |
| :--- |
| (C\$ MM) |
| Diversification ratios |
| as a \% of Total Loans and Acceptances |
| Consumer |
| Business and government |
| Canada |
| U.S. |
| Other International |

Q4/06 Q3/06


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $0.38 \%$ | $0.37 \%$ | $0.38 \%$ | $0.40 \%$ | $0.39 \%$ | $0.45 \%$ | $0.49 \%$ | $0.58 \%$ | $0.70 \%$ |
| $0.23 \%$ | $0.22 \%$ | $0.25 \%$ | $0.26 \%$ | $0.22 \%$ | $0.22 \%$ | $0.24 \%$ | $0.23 \%$ | $0.27 \%$ |
| $0.70 \%$ | $0.69 \%$ | $0.66 \%$ | $0.70 \%$ | $0.77 \%$ | $0.97 \%$ | $1.09 \%$ | $1.37 \%$ | $1.73 \%$ |
| $0.31 \%$ | $0.29 \%$ | $0.29 \%$ | $0.30 \%$ | $0.29 \%$ | $0.33 \%$ | $0.35 \%$ | $0.44 \%$ | $0.51 \%$ |
| $0.77 \%$ | $0.84 \%$ | $0.92 \%$ | $0.94 \%$ | $0.94 \%$ | $1.15 \%$ | $1.38 \%$ | $1.49 \%$ | $2.01 \%$ |
| $0.87 \%$ | $1.00 \%$ | $1.10 \%$ | $1.16 \%$ | $1.58 \%$ | $1.17 \%$ | $1.47 \%$ | $1.17 \%$ | $1.86 \%$ |
| $0.26 \%$ | $0.25 \%$ | $0.24 \%$ | $0.25 \%$ | $0.25 \%$ | $0.26 \%$ | $0.29 \%$ | $0.34 \%$ | $0.43 \%$ |
| $0.16 \%$ | $0.15 \%$ | $0.17 \%$ | $0.17 \%$ | $0.14 \%$ | $0.14 \%$ | $0.15 \%$ | $0.14 \%$ | $0.17 \%$ |
| $0.47 \%$ | $0.45 \%$ | $0.40 \%$ | $0.44 \%$ | $0.49 \%$ | $0.55 \%$ | $0.61 \%$ | $0.81 \%$ | $1.05 \%$ |
| $0.20 \%$ | $0.17 \%$ | $0.16 \%$ | $0.17 \%$ | $0.16 \%$ | $0.17 \%$ | $0.18 \%$ | $0.24 \%$ | $0.29 \%$ |
| $0.70 \%$ | $0.74 \%$ | $0.80 \%$ | $0.84 \%$ | $0.84 \%$ | $0.88 \%$ | $1.01 \%$ | $1.09 \%$ | $1.35 \%$ |
| $0.56 \%$ | $0.62 \%$ | $0.68 \%$ | $0.73 \%$ | $0.98 \%$ | $0.69 \%$ | $0.85 \%$ | $0.66 \%$ | $1.17 \%$ |
| $0.29 \%$ | $0.19 \%$ | $0.25 \%$ | $0.09 \%$ | $0.21 \%$ | $0.27 \%$ | $0.26 \%$ | $0.24 \%$ | $0.22 \%$ |
| $0.29 \%$ | $0.18 \%$ | $0.26 \%$ | $0.20 \%$ | $0.20 \%$ | $0.28 \%$ | $0.24 \%$ | $0.12 \%$ | $0.27 \%$ |
| $0.34 \%$ | $0.26 \%$ | $0.38 \%$ | $0.34 \%$ | $0.35 \%$ | $0.32 \%$ | $0.39 \%$ | $0.32 \%$ | $0.29 \%$ |
| $0.17 \%$ | $0.01 \%$ | $(0.03) \%$ | $(0.13) \%$ | $(0.17) \%$ | $0.19 \%$ | $(0.15) \%$ | $(0.37) \%$ | $0.23 \%$ |$|$


| 0.68\% | 0.69\% | 0.73\% | 0.75\% | 0.79\% | 0.85\% | 0.91\% | 0.94\% | 0.97\% | 0.68\% | 0.79\% | 0.97\% | 1.30\% | 1.33\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.05\% | 0.06\% | 0.06\% | 0.07\% | 0.05\% | 0.06\% | 0.07\% | 0.09\% | 0.11\% |
| 0.07\% | 0.08\% | 0.08\% | 0.08\% | 0.09\% | 0.13\% | 0.15\% | 0.17\% | 0.20\% | 0.07\% | 0.09\% | 0.20\% | 0.36\% | 0.40\% |
| 178.18\% | 187.74\% | 189.70\% | 188.52\% | 202.49\% | 189.35\% | 182.86\% | 162.19\% | 136.14\% | 178.18\% | 202.49\% | 136.14\% | 124.01\% | 101.14\% |
| 168.94\% | 178.89\% | 180.87\% | 179.77\% | 193.45\% | 181.26\% | 175.25\% | 155.54\% | 130.58\% | 168.94\% | 193.45\% | 130.58\% | 117.78\% | 96.37\% |
| 12.35\% | 12.77\% | 14.75\% | 14.63\% | 14.60\% | 12.01\% | 12.28\% | 11.02\% | 9.85\% | 12.35\% | 14.60\% | 9.85\% | 8.71\% | 8.48\% |
| 19.18\% | 20.35\% | 21.31\% | 21.00\% | 21.83\% | 28.64\% | 29.46\% | 29.25\% | 28.83\% | 19.18\% | 21.83\% | 28.83\% | 34.67\% | 30.59\% |
| 0.29\% | 0.24\% | 0.25\% | 0.21\% | 0.37\% | 0.31\% | 0.33\% | 0.27\% | 0.47\% | 0.25\% | 0.32\% | 0.46\% | 0.49\% | 0.74\% |
| 0.23\% | 0.21\% | 0.26\% | 0.22\% | 0.25\% | 0.25\% | 0.29\% | 0.25\% | 0.22\% | 0.23\% | 0.26\% | 0.25\% | 0.28\% | 0.28\% |
| 0.06\% | 0.02\% | (0.01)\% | (0.01)\% | 0.12\% | 0.06\% | 0.04\% | 0.02\% | 0.25\% | 0.01\% | 0.06\% | 0.21\% | 0.21\% | 0.46\% |
| 0.27\% | 0.23\% | 0.28\% | 0.23\% | 0.30\% | 0.26\% | 0.32\% | 0.26\% | 0.31\% | 0.25\% | 0.28\% | 0.31\% | 0.36\% | 0.42\% |
| 0.01\% | 0.00\% | (0.03)\% | (0.03)\% | 0.06\% | 0.04\% | 0.01\% | 0.01\% | 0.15\% | (0.01)\% | 0.03\% | 0.07\% | 0.09\% | 0.28\% |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.01\% | 0.00\% | 0.00\% | 0.01\% | 0.00\% | 0.00\% | 0.08\% | 0.03\% | 0.04\% |


| Coverage ratios |
| :--- |
| ACL as a \% of Total Loans and Acceptances |
| Specific ACL as a \% of Total Loans and Acceptances |
| Consumer |
| Business and government |
| ACL as a \% of GIL |
| Allowance for loan losses as a \% of GIL |
| Specific ACL as a \% of GIL |
| Consumer |
| Business and government |
| Total Net Write-offs as a \% of Average Loans and Acceptances |
| Consumer |
| Business and government and acceptances |
| Canada |
| U.S. |
| Other International |

${ }^{1} \mathrm{~A} \$ 52$ million transfer of the allocated specific allowance to the allocated general allowance during Q1/05 decreased this ratio by $0.11 \%$ or $0.03 \%$ for fiscal 2005 .
Condition ratios
Gross Impaired Loans (GILs) as a \% of related Loans and Acceptances
Business and government
Canad
Other International
Net Impaired Loans (NILs) as a \% of related Loans and Acceptances Consumer

Canada
Other International
PCL as a \% of Average Loans and Acceptances
Specific PCL as a $\%$ of Average related Loans and Acceptances
Consumer
Consumer

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $68 \%$ | $69 \%$ | $70 \%$ | $67 \%$ | $62 \%$ |
| $32 \%$ | $31 \%$ | $30 \%$ | $33 \%$ | $38 \%$ |
| $86 \%$ | $87 \%$ | $87 \%$ | $84 \%$ | $79 \%$ |
| $10 \%$ | $10 \%$ | $10 \%$ | $12 \%$ | $15 \%$ |
| $4 \%$ | $3 \%$ | $3 \%$ | $4 \%$ | $6 \%$ |
|  |  |  |  |  |


| 0.38\% | 0.39\% | 0.70\% | 1.04\% | 1.30\% |
| :---: | :---: | :---: | :---: | :---: |
| 0.23\% | 0.22\% | 0.27\% | 0.32\% | 0.40\% |
| 0.70\% | 0.77\% | 1.73\% | 2.48\% | 2.74\% |
| 0.31\% | 0.29\% | 0.51\% | 0.75\% | 0.92\% |
| 0.77\% | 0.94\% | 2.01\% | 1.86\% | 2.22\% |
| 0.87\% | 1.58\% | 1.86\% | 4.37\% | 3.94\% |
| 0.26\% | 0.25\% | 0.43\% | 0.59\% | 0.79\% |
| 0.16\% | 0.14\% | 0.17\% | 0.19\% | 0.22\% |
| 0.47\% | 0.49\% | 1.05\% | 1.39\% | 1.71\% |
| 0.20\% | 0.16\% | 0.29\% | 0.44\% | 0.55\% |
| 0.70\% | 0.84\% | 1.35\% | 1.13\% | 1.35\% |
| 0.56\% | 0.98\% | 1.71\% | 1.95\% | 2.49\% |
| 0.21\% | 0.24\% | 0.20\% | 0.43\% | 0.62\% |
| 0.23\% | 0.21\% | 0.30\% | 0.43\% | 0.62\% |
| 0.33\% | 0.35\% | 0.34\% | 0.39\% | 0.42\% |
| 0.01\% | (0.12)\% | 0.23\% | 0.52\% | 0.93\% |
|  |  |  |  |  |
| 0.68\% | 0.79\% | 0.97\% | 1.30\% | 1.33\% |
| 0.05\% | 0.06\% | 0.07\% | 0.09\% | 0.11\% |
| 0.07\% | 0.09\% | 0.20\% | 0.36\% | 0.40\% |
| 178.18\% | 202.49\% | 136.14\% | 124.01\% | 101.14\% |
| 168.94\% | 193.45\% | 130.58\% | 117.78\% | 96.37\% |
| 12.35\% | 14.60\% | 9.85\% | 8.71\% | 8.48\% |
| 19.18\% | 21.83\% | 28.83\% | 34.67\% | 30.59\% |
| 0.25\% | 0.32\% | 0.46\% | 0.49\% | 0.74\% |
| 0.23\% | 0.26\% | 0.25\% | 0.28\% | 0.28\% |
| 0.01\% | 0.06\% | 0.21\% | 0.21\% | 0.46\% |
| 0.25\% | 0.28\% | 0.31\% | 0.36\% | 0.42\% |
| (0.01)\% | 0.03\% | 0.07\% | 0.09\% | 0.28\% |
| 0.00\% | 0.00\% | 0.08\% | 0.03\% | 0.04\% |


| GOODWILL <br> (CS MM) | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2105 | Q1/05 | Q4/04 | 2006 | 2005 | 2004 | 2003 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance - continuing operations | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,337 | 4,280 | 4,610 | 4,203 | 4,280 | 4,356 | 5,004 | 4,919 |
| Net goodwill acquired | 9 | - | - | 77 | 4 | - | 3 | 3 | 14 | 86 | 10 | 232 | 188 | 181 |
| Other adjustments ${ }^{1}$ | 158 | 32 | (52) | (123) | (79) | (134) | 72 | 54 | (344) | 15 | (87) | (308) | (836) | (96) |
| Closing balance - continuing operations | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,337 | 4,280 | 4,304 | 4,203 | 4,280 | 4,356 | 5,004 |


| BUSINESS REALIGNMENT CHARGES |
| :--- |
| (CS MM) |
| Opening liability balance - continuing operations <br> Adjustments <br> Cash payments <br> Foreign exchange translation <br> Closing liability balance - continuing operations <br> Opening liability balance - discontinued operation <br> Adjustments <br> Cash payments <br> Closing liability balance - discontinued operations <br> Closing liability balance - total |

$\left.\begin{array}{|ccr|}\hline \begin{array}{c}\text { Employee- } \\ \text { related } \\ \text { charges }\end{array} & \begin{array}{c}\text { Q4/06 } \\ \text { Premises- } \\ \text { related } \\ \text { charges }\end{array} & \begin{array}{c}\text { Total } \\ \text { charges }\end{array} \\ \hline \begin{array}{r}60 \\ (3) \\ (16)\end{array} & \begin{array}{r}3 \\ (1)\end{array} & 60 \\ - & - & (17 \\ \hline 41 & 2 & 43 \\ \hline- & 15 & 15 \\ \hline- & - & - \\ \hline- & 14\end{array}\right)$

| Employeerelated charges | $\begin{gathered} \text { Q3/06 } \\ \text { Premises- } \\ \text { related } \\ \text { charges } \end{gathered}$ | $\begin{aligned} & \text { Total } \\ & \text { charges } \end{aligned}$ | Employeerelated charges | Q2/06 Premises- related charges | $\begin{aligned} & \text { Total } \\ & \text { charges } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 74 | - | 74 | 90 | - | 90 |
| (14) | . | (14) | (16) | - | (16) |
| - | - | - | - | - |  |
| 60 | - | 60 | 74 | - | 74 |
| - | 15 | 15 | - | 11 | 11 |
| - | - | - | - | 6 | 6 |
| - | - | - | - | (2) | (2) |
| - | 15 | 15 | - | 15 | 15 |
| 60 | 15 | 75 | 74 | 15 | 89 |

$\left.\begin{array}{|ccc|}\hline \begin{array}{c}\text { Employee- } \\ \text { related } \\ \text { charges }\end{array} & \begin{array}{c}\text { Q1/06 } \\ \text { Premises- } \\ \text { related } \\ \text { charges }\end{array} & \begin{array}{c}c \\ \text { Total } \\ \text { charges }\end{array} \\ \hline 118 & - & 118 \\ - & - & - \\ (27) & - & (27) \\ (1)\end{array}\right)$

| SECURITIES MARKET VALUE SURPLUS ${ }^{2}$ |  |  | Q4/06 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ MM) | Book Value | Fair Value | Fair Value over (under) Book Value | Fair Value of Hedging Derivatives | Unrealized gains (losses) net of Fair Value of Hedging Derivatives |
| Government debt | 8,308 | 8,529 | 221 | (1) | 220 |
| Mortgage-backed securities | 11,805 | 11,692 | (113) |  | (113) |
| Other debt | 14,982 | 15,189 | 207 | - | 207 |
| Equity | 2,537 | 2,592 | 55 | (4) | 51 |
| Total | 37,632 | 38,002 | 370 | (5) | 365 |


${ }^{1}$ Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated goodwill.
${ }^{2}$ Includes investment account and loan substitute securities.


ROE
balances before rounding
${ }^{3}$ Average risk capital includes credit, market (trading and non-trading), insurance, of preferred dividends (based on each segment's average attributed capital). These amounts are calculated using methods intended to approximate the as
${ }^{4}$ RORC is based on average risk capital only. Segment ROE is based on average operational, business and fixed assets risk capital. Average attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital.

${ }^{6}$ Preferred dividends include a net gain on redemption of preferred shares.

| U.S. GAAP RECONCILIATION (C\$ MM) |  | Q4/06 |  | Q3/06 |  | Q2/06 |  | Q1/06 |  | Q4/05 |  | Q3/05 |  | Q2105 |  | Q1/05 |  | Q4/04 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income from continuing operations, Canadian GAAP |  | 1,263 |  | 1,194 |  | 1,128 |  | 1,172 |  | 543 |  | 1,001 |  | 916 |  | 977 |  | 687 |  | 4,757 |  | 3,437 |  | 3,023 |  | 2,955 |  | 2,702 |
| Differences: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives instruments and hedging activities |  | (42) |  |  |  | 13 |  | 7 |  | 8 |  | 12 |  | 12 |  | 4 |  | 5 |  | (22) |  | 36 |  | 10 |  | (1) |  | (65) |
| Variable interest entities |  |  |  |  |  | - |  | - |  |  |  |  |  |  |  | - |  | (3) |  | - |  | - |  | (19) |  | (15) |  |  |
| Joint ventures |  | (27) |  | (28) |  | (20) |  | - |  | - |  | - |  | - |  | - |  | - |  | (75) |  | - |  | - |  | (2) |  | (1) |
| Liabilities and equity |  | 28 |  | 29 |  | 30 |  | 28 |  | 29 |  | 29 |  | 29 |  | 28 |  | 42 |  | 115 |  | 115 |  | 166 |  | 152 |  | 163 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance accounting |  | (116) |  | (146) |  | (142) |  | (140) |  | (145) |  | (157) |  | (138) |  | (166) |  | (169) |  | (544) |  | (606) |  | (603) |  | (311) |  | (133) |
| Derivatives instruments and hedging activities |  | 2 |  | (6) |  | 6 |  | (33) |  | 4 |  | 10 |  | (7) |  | 4 |  | (34) |  | (31) |  | 11 |  | (1) |  | 29 |  | 156 |
| Reclassification of securities |  | 7 |  | (54) |  | 58 |  | 3 |  | 27 |  | - |  | - |  | - |  | - |  | 14 |  | 27 |  | 7 |  | (12) |  |  |
| Variable interest entities |  | (10) |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | (10) |  | - |  | - |  | 1 |  |  |
| Limited partnerships |  | (6) |  | 1 |  | 3 |  | (1) |  | (3) |  | (2) |  | (2) |  | (2) |  | 4 |  | (3) |  | (9) |  | (11) |  | - |  |  |
| Joint ventures |  | (150) |  | (140) |  | (128) |  | (40) |  | (47) |  | (39) |  | (48) |  | (37) |  | (39) |  | (458) |  | (171) |  | (146) |  | (147) |  | (150) |
| Other |  | (8) |  | (6) |  | (7) |  | (12) |  | - |  | - |  | - |  | (4) |  | - |  | (33) |  | (4) |  | - |  | ) |  | (2) |
| Provision for (recovery of) credit losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reclassification of securities |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (1) |  | 6 |  |  |
| Joint ventures |  | 1 |  | 1 |  | 1 |  | (1) |  | - |  | 1 |  | 17 |  | - |  | - |  | 2 |  | 18 |  | - |  | - |  |  |
| Insurance policyholder benefits, claims and acquisition expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance accounting |  | 89 |  | 133 |  | 147 |  | 102 |  | 51 |  | 155 |  | 144 |  | 234 |  | 166 |  | 471 |  | 584 |  | 582 |  | 270 |  | 205 |
| Non-interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stock appreciation rights |  | 7 |  | (4) |  | 7 |  | 6 |  | 7 |  | 3 |  | 15 |  | - |  | 2 |  | 16 |  | 25 |  | (3) |  | 16 |  | 17 |
| Insurance accounting |  | 19 |  | 21 |  | 19 |  | 16 |  | 19 |  | 20 |  | 16 |  | 17 |  | 10 |  | 75 |  | 72 |  | 47 |  | 58 |  | 38 |
| Joint ventures |  | 151 |  | 132 |  | 127 |  | 30 |  | 33 |  | 27 |  | 29 |  | 29 |  | 30 |  | 440 |  | 118 |  | 114 |  | 122 |  | 122 |
| Variable interest entities |  | 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (10) |  | 2 |  | - |  | (35) |  | - |  |  |
| Other |  | 8 |  | 6 |  | 7 |  | 8 |  | - |  | - |  | - |  | - |  | (1) |  | 29 |  | - |  | (1) |  | (1) |  | (1) |
| Income taxes and net difference in income taxes due to the above items |  | 38 |  | 49 |  | (14) |  | 22 |  | 26 |  | (4) |  | (12) |  | (23) |  | 17 |  | 95 |  | (13) |  | 35 |  | 9 |  | (50) |
| Non-controlling interest in net income of subsidiaries |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Variable interest entities |  | 8 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 13 |  | 8 |  | - |  | 52 |  | 14 |  |  |
| Joint ventures |  | 3 |  | - |  | $\checkmark$ |  | - |  | - |  | - |  | - |  | - |  | - |  | 3 |  | - |  | - |  | - |  |  |
| Liabilities and equity |  | (25) |  | (25) |  | (26) |  | (25) |  | (25) |  | (26) |  | (25) |  | (25) |  | (38) |  | (101) |  | (101) |  | (152) |  | (115) |  | (103) |
| Net income from continuing operations, U.S. GAAP |  | 1,242 |  | 1,157 |  | 1,209 |  | 1,142 |  | 527 |  | 1,030 |  | 946 |  | 1,036 |  | 682 |  | 4,750 |  | 3,539 |  | 3,064 |  | 3,033 |  | 2,898 |
| Net income (loss) from discontinued operations, Canadian GAAP |  | (1) |  | (17) |  | (10) |  | (1) |  | (21) |  | (22) |  | (9) |  | 2 |  | (173) |  | (29) |  | (50) |  | (220) |  | 13 |  | N/A |
| Differences - Other |  | - |  | - |  | - |  | - |  | 3 |  | - |  | (1) |  | 3 |  | (5) |  | - |  | 5 |  | (5) |  | (10) |  | N/A |
| Net income (loss) from discontinued operations, U.S. GAAP |  | (1) |  | (17) |  | (10) |  | (1) |  | (18) |  | (22) |  | (10) |  | 5 |  | (178) |  | (29) |  | (45) |  | (225) |  | 3 |  | N/A |
| Net income, U.S. GAAP |  | 1,241 |  | 1,140 |  | 1,199 |  | 1,141 |  | 509 |  | 1,008 |  | 936 |  | 1,041 |  | 504 |  | 4,721 |  | 3,494 |  | 2,839 |  | 3,036 |  | 2,898 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. GAAP: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.95 | \$ | 0.87 | \$ | 0.92 | \$ | 0.87 | \$ | 0.39 | \$ | 0.77 | \$ | 0.71 | \$ | 0.80 | \$ | 0.38 | \$ | 3.62 | \$ | 2.67 | \$ | 2.16 | \$ | 2.24 | \$ | 2.08 |
| Basic earnings per share from continuing operations | \$ | 0.95 | \$ | 0.88 | \$ | 0.93 | \$ | 0.87 | \$ | 0.40 | \$ | 0.79 | \$ | 0.72 | \$ | 0.80 | \$ | 0.52 | \$ | 3.64 | \$ | 2.71 | \$ | 2.33 | \$ | 2.24 | \$ | 2.08 |
| Basic earnings (loss) per share from discontinued operations | \$ | - | \$ | (0.01) | \$ | (0.01) | \$ |  | \$ | (0.01) | \$ | (0.02) | \$ | (0.01) | \$ |  | \$ | (0.14) | \$ | (0.02) | \$ | (0.04) | \$ | (0.17) | \$ | - |  | N/A |
| Diluted earnings per share | \$ | 0.93 | \$ | 0.86 | \$ | 0.91 | \$ | 0.86 | \$ | 0.38 | \$ | 0.76 | \$ | 0.70 | \$ | 0.79 | \$ | 0.38 | \$ | 3.57 | \$ | 2.63 | \$ | 2.13 | \$ | 2.21 | \$ | 2.06 |
| Diluted earnings per share from continuing operations | \$ | 0.93 | \$ | 0.87 | \$ | 0.92 | \$ | 0.86 | \$ | 0.39 | \$ | 0.78 | \$ | 0.71 | \$ | 0.79 |  | 0.52 | \$ | 3.59 | \$ | 2.67 |  | 2.30 | \$ | 2.21 | \$ | 2.06 |
| Diluted earnings (loss) per share from discontinued operations | \$ | - | \$ | (0.01) | \$ | (0.01) | \$ |  | \$ | (0.01) | \$ | (0.02) | \$ | (0.01) | \$ |  | \$ | (0.14) | \$ | (0.02) | \$ | (0.04) | \$ | (0.17) | \$ | - |  | N/A |


[^0]:    Common shares outstanding at end of period includes Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation). Average common shares outstanding excludes Treasury shares
    ${ }^{2}$ Average of high and low common share price for the period divided by diluted earnings per share.
    ${ }^{3}$ Calculated using number of common share outstanding, except as noted
    
    ${ }^{5}$ Bank branches which provide full or limited banking services dealing directly with clients.

[^1]:    Amounts shown are reported on an after-tax basis. For further details, refer to the 2006 Annual Report to Shareholders or the Quarterly Report to Shareholders that correspond to the period in which the item was recorded.
    These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion.
    Includes $\$ 130$ million RBC Mortgage goodwill impairment charge in Q4/04.

[^2]:    Calculated using methods intended to approximate the average of the daily balances for the period
    ${ }^{\text {Average total loans are reported net of allowance for loan losses. Average residential mortgage, personal, credit cards and business and government balances are reported on a gross basis }}$
    (before deducting allowance for loan losses).
    All amounts are for continued operations except Total assets which includes assets of discontinued operations shown on page 11
    
    at that time. As RBC Dexia IS reports on a one-month lag basis, Assets under administration - RBC Dexia IS reported for the fourth quarter of 2006 are as at September 30, 2006.

[^3]:    ${ }^{1}$ Mortgage-backed securities - retained are reported as securities on the Balance Sheet.

