

## Supplementary Financial Information

## Q3 2009

For the period ended July 31, 2009
(UNAUDITED)

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## Notes to Users


 page 2 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentation.

## Significant reporting changes made to this document in Q3/09

Provision for credit losses (PCL) - Wholesale - Business information
 Total PCL as a result of this reclassification.

## Significant reporting changes made to this document in Q2/09

None

## Significant reporting changes made to this document in Q1/09

## Capital Markets - business realignment


 Financial Institutions and Research businesses.

## Impact of Goodwill and Other Intangible Assets accounting standard


 Non-interest expense - Amortization of other intangibles on our Consolidated Statements of Income. Amounts for prior periods have also been reclassified

## Accounting adjustments

We identified the following errors pertaining to prior periods: an under accrual of $\$ 90$ million ( $\$ 62$ million after-tax) of our card points liability; a $\$ 63$ million ( $\$ 43$ million after-tax) over capitalization of

 for impact on Balance Sheets and Statements of Changes in Shareholders' Equity.

## Key performance and Non-GAAP measures

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures incluading net income and non-GAAP measures. For details, refer to How we measure and report our business segments in our Q3 2009 Report to Shareholders and our 2008 Annual Report to Shareholders. We also include non-GAAP cash basis financial measures in this document which we believe provides investors with supplemental information that may be useful in comparing to other financial institutions. However, readers are cautioned that the following non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies.

Risk capital
$\frac{\text { Risk capital }}{\text { Risk capital includes credit, market (trading and non-trading), insurance-specific, operationa }}$
business and fixed assets risk capital.
Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating
the level of capital that is necessary to support our various businesses, given their risks, consisten with our desired solvency standard and credit ratings

Unattributed capital
Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

Average risk capital
Calculated using methods intended to approximate the average of the daily risk capital balances for the period

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Refer to page 36 for the business segments' RORC calculation. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period

## Glossary

Assets-to-capital multiple
Total assets plus specified off-balance sheet items, as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI), dividend by total regulatory capital.

Assets under administration (AUA)
Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

Assets under management (AUM)
Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Goodwill and intangibles
Represents our net investment in goodwill and intangibles.
Gross-adjusted assets (GAA)
GAA are used in the calculation of the Assets-to-Capital multiple. They represent our total assets including specified off-balance sheet items and net of prescribed deductions. Off balance sheet items for this calculation are direct credit substitutes, including letters of credit and guarantees, transaction-related contingencies, trade-related contingencies and sale and repurchase agreements.

## Taxable equivalent basis (teb)

Income from certain tax-advantaged sources are reported on a taxable equivalent basis (teb). Under this approach, revenue from tax-advantaged sources are grossed up, which currently includes only our Canadian taxable corporate dividends recorded in Net interest income, to their tax equivalent value with a corresponding offset recorded in the provision for income taxes. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support thereby generating the same after-tax net income as reported under GAAP. See the How we measure and report our business segments section in our 2008 Annual report.

Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interes
income.

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period.

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period. For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets

The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans based on daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital. The cost of capital is regularly reviewed and adjusted from time to time based on prevailing market conditions.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Net interest margin (average assets)

Net interest income divided by average assets.
Net interest margin (average earning assets)
Net interest income divided by average earning assets.

## Net write-offs

Gross write-offs less recoveries of amounts previously written off
Risk-adjusted assets - Basel I
Used in the calculation of risk-based capital ratios as defined by guidelines issued by OSFI. The face value of is discounted using risk-weighted factors in order to reflect a comparable risk per dollar among all types of assets. The risk inherent in off-balance sheet instruments is also recognized, first by determining a credit equivalent and then by applying appropriate risk-weighting factors. Specific and general market risk-adjusted assets are added to the calculation of the Balance Sheet and off-balance sheet risk-adjusted assets to obtain the total risk-adjusted assets.

Risk-adjusted assets - Basel II
Used in the calculation of risk-based capital ratios as defined by guidelines issued by OSFI based on Basel II, effective November 1, 2007. A majority of our credit risk portfolios use the AIRB Approach and the remainder use a Standardized Approach for the calculation of Risk-adjusted assets (RAA) based on the total exposure i.e. exposure at default, and counterparty risk weights. For market risk RAA measurement, we use interna models approach for products with regulatory approval and a standardized approach for products to be approved For Operational risk, we use the Standardized Approach. In addition, Basel II requires a transitional capital floor adjustment. For more details, refer to our 2008 Annual Report and Q3 2009 Report to Shareholders.

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | Q108 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 7,823 | 6,761 | 6,941 | 5,069 | 5,912 | 4,954 | 5,647 | 5,615 | 5,480 | 21,525 | 16,513 | 21,582 | 22,462 | 20,637 |
| Provision for credit losses (PCL) | 770 | 974 | 747 | 619 | 334 | 349 | 293 | 263 | 178 | 2,491 | 976 | 1,595 | 791 | 429 |
| Insurance policyholder benefits, claims and acquisition expense | 1,253 | 958 | 1,076 | (86) | 553 | 548 | 616 | 637 | 343 | 3,287 | 1,717 | 1,631 | 2,173 | 2,509 |
| Non-interest expense (NIE) | 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 10,952 | 9,362 | 12,351 | 12,473 | 11,495 |
| Goodwill impairment charge |  | 1,000 |  |  | - | - |  |  |  | 1,000 |  |  |  |  |
| Net income (loss) from continuing operations | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,757 |
| Net loss from discontinued operations |  | - |  |  |  |  |  |  |  |  |  |  |  | (29) |
| Net Income (loss) | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,728 |
| Net income (loss) available to common shareholders | 1,488 | (105) | 1,012 | 1,093 | 1,235 | 905 | 1,221 | 1,300 | 1,369 | 2,395 | 3,361 | 4,454 | 5,404 | 4,668 |
| PROFITABILITY MEASURES Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) per share (EPS) - basic | \$1.06 | (\$0.07) | \$0.74 | \$0.82 | \$0.93 | \$0.70 | \$0.96 | \$1.02 | \$1.07 | \$1.72 | \$2.60 | \$3.41 | \$4.24 | \$3.65 |
| - diluted | \$1.05 | (\$0.07) | \$0.73 | \$0.81 | \$0.92 | \$0.70 | \$0.95 | \$1.01 | \$1.06 | \$1.70 | \$2.57 | \$3.38 | \$4.19 | \$3.59 |
| Return on common equity (ROE) | 19.5\% | (1.4)\% | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 10.7\% | 18.8\% | 18.1\% | 24.7\% | 23.5\% |
| Return on risk capital (RORC) | 31.4\% | (2.3)\% | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 17.0\% | 30.9\% | 29.6\% | 37.4\% | 36.7\% |
| Return on assets | 0.93\% | (0.03)\% | 0.56\% | 0.66\% | 0.78\% | 0.58\% | 0.79\% | 0.88\% | 0.94\% | 0.49\% | 0.72\% | 0.70\% | 0.95\% | 0.94\% |
| Return on risk-adjusted assets | 2.55\% | (0.08)\% | 1.53\% | 1.60\% | 2.00\% | 1.51\% | 2.05\% | 2.12\% | 2.21\% | 0.98\% | 1.85\% | 1.78\% | 2.23\% | 2.21\% |
| Efficiency ratio | 48.0\% | 52.9\% | 52.2\% | 59.0\% | 55.3\% | 60.0\% | 55.3\% | 55.1\% | 57.8\% | 50.9\% | 56.7\% | 57.2\% | 55.5\% | 55.7\% |
| Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) per share (EPS) - basic | \$1.06 | (\$0.07) | \$0.74 | \$0.82 | \$0.93 | \$0.70 | \$0.96 | \$1.02 | \$1.07 | \$1.72 | \$2.60 | \$3.41 | \$4.24 | \$3.67 |
| - diluted | \$1.05 | (\$0.07) | \$0.73 | \$0.81 | \$0.92 | \$0.70 | \$0.95 | \$1.01 | \$1.06 | \$1.70 | \$2.57 | \$3.38 | \$4.19 | \$3.61 |
| Return on common equity (ROE) | 19.5\% | (1.4)\% | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 10.7\% | 18.8\% | 18.1\% | 24.7\% | 23.3\% |
| Return on risk capital (RORC) | 31.4 \% | (2.3)\% | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 17.0\% | 30.9\% | 29.6\% | 37.4\% | 37.0\% |
| Discontinued Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) per share (EPS) - basic | - | - | - | - | - | - | - | - | - | - | - | - | - | (\$0.02) |
| - diluted | - | - | . | - | . | - | - | - | . | - | - | - | - | (\$0.02) |
| CASH BASIS MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,728 |
| After-tax effect of amortization of other intangibles and goodwill impairment ${ }^{2}$ | 41 | 1,043 | 51 | 37 | 36 | 27 | 22 | 22 | 22 | 1,135 | 85 | 122 | 87 | 71 |
| Cash Net income | 1,602 | 993 | 1,104 | 1,157 | 1,298 | 955 | 1,267 | 1,346 | 1,417 | 3,699 | 3,520 | 4,677 | 5,579 | 4,799 |
| Cash Diluted EPS | 1.07 | 0.66 | 0.77 | 0.84 | 0.95 | 0.72 | 0.97 | 1.03 | 1.08 | 2.51 | 2.63 | 3.47 | 4.26 | 3.65 |
| Cash ROE | 19.0\% | 12.3\% | 14.3\% | 16.4\% | 19.7\% | 16.0\% | 21.5\% | 23.3\% | 24.7\% | 15.3\% | 19.1\% | 18.3\% | 24.9\% | 23.7\% |
| ECONOMIC PROFIT ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,728 |
| After-tax effect of amortization of other intangibles and goodwill impairment ${ }^{2}$ | 41 | 1,043 | 51 | 1,120 37 | ${ }^{1} 26$ | 27 | ${ }^{1} 2$ | ${ }^{1} 22$ | ${ }^{1} 22$ | 1,135 | 85 | 122 | 87 | 71 |
| Capital charge | (911) | (869) | (846) | (705) | (661) | (601) | (591) | (584) | (583) | $(2,626)$ | $(1,853)$ | $(2,558)$ | $(2,274)$ | $(2,050)$ |
| Economic Profit | 691 | 124 | 258 | 452 | 637 | 354 | 676 | 762 | 834 | 1,073 | 1,667 | 2,119 | 3,305 | 2,749 |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | 14.1\% | (110.0)\% | (23.2)\% | (19.8)\% | (13.2)\% | (28.6)\% | (16.7)\% | 5.2\% | 17.8\% | (33.9)\% | (19.2)\% | (19.3)\% | 16.7\% | 39.7\% |
| Diluted EPS growth - continuing operations | 14.1\% | (110.0)\% | (23.2)\% | (19.8)\% | (13.2)\% | (28.6)\% | (16.7)\% | 5.2\% | 16.5\% | (33.9)\% | (19.2)\% | (19.3)\% | 16.1\% | 38.3\% |
| Revenue growth | 32.3\% | 36.5 \% | 22.9 \% | (9.7)\% | 7.9 \% | (12.6)\% | (0.9)\% | 5.0\% | 5.3\% | 30.4\% | (2.0)\% | (3.9)\% | 8.8\% | 7.6\% |
| NIE growth | 14.8 \% | 20.4\% | 16.1\% | (3.4)\% | $3.4 \%$ | (5.7)\% | 1.7\% | 4.7\% | 10.6\% | 17.0\% | (0.2)\% | (1.0)\% | 8.5\% | 1.2\% |
| Defined operating leverage | 8.6\% | 10.7\% | (1.4)\% | 9.5\% | $0.6 \%$ | (5.9)\% | (0.2)\% | 2.0\% | 1.2\% | 5.6 \% | (1.8)\% | 1.0\% | 2.6 \% | 2.5\% |
| Specific PCL to average net loans and acceptances | 0.99\% | 1.06\% | 0.80\% | 0.65\% | 0.47\% | 0.54\% | 0.44\% | 0.41\% | 0.29\% | 0.95\% | 0.48\% | $0.53 \%$ | 0.33\% | 0.23\% |
| Net interest margin (average assets) | 1.78 \% | 1.71\% | 1.57 \% | 1.59 \% | 1.42\% | 1.37\% | 1.36\% | 1.33\% | 1.32\% | 1.68 \% | 1.39\% | 1.44\% | 1.33\% | 1.35\% |
| Non-interest income as \% of total revenue | 61.9 \% | 56.0\% | 57.6\% | 46.6 \% | 61.1\% | 55.4 \% | 62.1\% | 64.4\% | 64.1\% | 58.7 \% | 59.7\% | 56.6\% | 65.7\% | 67.1\% |
| Effective tax rate | 22.0\% | 104.7\% | 29.3\% | 27.7\% | 25.2 \% | 14.4\% | 21.2\% | 15.7\% | 19.5\% | 30.4 \% | 21.1\% | 22.8 \% | 19.8\% | 22.6\% |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 284,300 | 290,300 | 294,900 | 289,800 | 274,000 | 264,100 | 255,400 | 244,300 | 236,500 | 289,800 | 264,500 | 270,900 | 233,500 | 206,200 |
| Total assets | 659,942 | 680,323 | 713,176 | 723,859 | 636,792 | 627,471 | 632,761 | 600,346 | 604,582 | 659,942 | 636,792 | 723,859 | 600,346 | 536,780 |
| Average assets | 665,400 | 712,100 | 742,600 | 677,300 | 642,900 | 654,800 | 626,200 | 597,500 | 588,800 | 706,600 | 641,200 | 650,300 | 581,000 | 502,300 |
| Average earning assets | 509,600 | 524,800 | 539,300 | 545,100 | 528,000 | 530,100 | 518,700 | 506,600 | 507,200 | 524,500 | 525,600 | 530,500 | 499,200 | 434,100 |
| Deposits | 404,708 | 411,827 | 422,850 | 438,575 | 409,091 | 399,425 | 394,416 | 365,205 | 376,325 | 404,708 | 409,091 | 438,575 | 365,205 | 343,523 |
| Common equity | 30,802 | 29,654 | 30,361 | 27,980 | 26,357 | 23,612 | 22,861 | 22,275 | 22,380 | 30,802 | 26,357 | 27,980 | 22,275 | 21,075 |
| Average common equity | 30,200 | 30,400 | 29,050 | 27,000 | 25,250 | 23,400 | 22,600 | 22,300 | 22,100 | 29,850 | 23,850 | 24,650 | 21,850 | 19,900 |
| Average risk capital | 18,800 | 18,950 | 18,700 | 16,500 | 15,750 | 14,150 | 13,650 | 14,400 | 14,700 | 18,800 | 14,550 | 15,050 | 14,450 | 12,750 |
| INTEREST RATE SENSITIVITYBefore tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk Economic value of equity | $\begin{gathered} 325 \\ (405) \end{gathered}$ | $\begin{gathered} 228 \\ (440) \end{gathered}$ | $\begin{gathered} 70 \\ (501) \end{gathered}$ | $\begin{gathered} 45 \\ (508) \end{gathered}$ | $\begin{gathered} 35 \\ (480) \end{gathered}$ | $\begin{gathered} 9 \\ (575) \end{gathered}$ | $\begin{gathered} 53 \\ (496) \end{gathered}$ | $\begin{gathered} 54 \\ (440) \end{gathered}$ | $\begin{array}{r}82 \\ (307) \\ \hline\end{array}$ | $\begin{aligned} & 325 \\ & (405) \end{aligned}$ | $\begin{gathered} 35 \\ (480) \end{gathered}$ | $\begin{gathered} 45 \\ (508) \end{gathered}$ | 54 $(440)$ | 87 $(496)$ |
| Before tax impact of $1 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk | (130) | (48) | (115) | (90) | (57) | (25) | (87) | (111) | (140) | (130) | (57) | (90) | (111) | (153) |
| Economic value of equity | 351 | 353 | 396 | 448 | 397 | 489 | 386 | 309 | 201 | 351 | 397 | 448 | 309 | 375 |

${ }^{1}$ Defined in the "Key performance and Non-GAAP measures" section.
${ }^{2}$ Excludes the impact of the financial instruments accounting standards related to Insurance.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline FINANCIAL HIGHLIGHTS continued (C\$ MM) \& Q3109 \& Q2109 \& Q109 \& Q4108 \& Q3108 \& Q208 \& Q108 \& Q4107 \& Q3107 \& $$
\stackrel{2009}{9 \text { months }}
$$ \& $$
\begin{gathered}
2008 \\
9 \text { month }
\end{gathered}
$$ \& 2008 \& 2007 \& 2006 <br>
\hline \multicolumn{15}{|l|}{CAPITAL MEASURES ${ }^{1}$} <br>
\hline Tier 1 capital ratio - Basel II \& 12.9\% \& 11.4\% \& 10.6\% \& 9.0\% \& 9.4\% \& 9.5\% \& 9.7\% \& \& \& 12.9\% \& 9.4\% \& 9.0\% \& \& <br>
\hline - Basel। \& 11.1\% \& 10.3\% \& 9.6\% \& 8.3\% \& 8.7\% \& 8.8\% \& 9.2\% \& 9.4\% \& 9.2\% \& 11.1\% \& 8.7\% \& 8.3\% \& 9.4\% \& 9.6\% <br>
\hline Total capital ratio - Basel II \& 14.4\% \& 13.3\% \& 12.5\% \& 11.0\% \& 11.6\% \& 11.4\% \& 11.2\% \& \& \& 14.4\% \& 11.6\% \& 11.0\% \& \& <br>
\hline \& 12.6\% \& 12.2\% \& 11.6\% \& 10.5\% \& 11.0\% \& 10.9\% \& 11.0\% \& 1.5\% \& 11.3\% \& 12.6\% \& 11.0\% \& 10.5\% \& 11.5\% \& 11.9\% <br>
\hline Assets-to-capital multiple ${ }^{2}$ - Basel II \& 16.3X \& 16.3 x \& 17.5x \& 20.1 x \& 19.5X \& 20.2 x \& 22.1 x \& \& \& 16.3 x \& 19.5X \& 20.1 x \& \& <br>
\hline - Basel I \& $16.2 \times$ \& 16.5x \& 17.4x \& $20.0 x$ \& 19.4 x \& 19.9x \& $21.0 x$ \& 20.0x \& 20.5x \& $16.2 \times$ \& 19.4x \& $20.0 x$ \& 20.0x \& 19.7x <br>
\hline Tangible common equity (Tier 1 common capita) ratio - Basel II \& 9.1\% \& 7.9\% \& 7.5\% \& 6.5\% \& 6.9\% \& 7.0\% \& 7.3\% \& \& \& 9.1\% \& 6.9\% \& 6.5\% \& \& <br>
\hline Risk-adjusted assets (\$ billions) ${ }^{3}$ - Basel II \& 243.0 \& 265.6 \& 273.6 \& 278.6 \& 254.2 \& 249.2 \& 241.2 \& \& \& 243.0 \& 254.2 \& 278.6 \& \& <br>
\hline - Basel I \& 291.4 \& 302.0 \& 309.0 \& 311.2 \& 283.1 \& 273.6 \& 260.0 \& 247.6 \& 250.2 \& 291.4 \& 283.1 \& 311.2 \& 247.6 \& 223.7 <br>
\hline Gross-adjusted assets (\$ billions) - Basel II \& 599.3 \& ${ }_{605.1}$ \& 624.4 \& ${ }_{6}^{652.4}$ \& 606.6 \& 600.1 \& 597.8 \& \& \& ${ }_{596.3}$ \& 600.6 \& 652.4 \& \& <br>
\hline - Basell \& 597.5 \& 605.0 \& 626.6 \& 653.4 \& 605.6 \& 595.5 \& 597.6 \& 569.7 \& 582.5 \& 597.5 \& 605.6 \& 653.4 \& 69.7 \& 525.7 <br>
\hline \multicolumn{15}{|l|}{SHARE INFORMATION} <br>
\hline First prefered shares outstanding (000s) - end of period \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Non-cumulative series N \& \& \& \& \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& \& 12,000 \& \& 12,000 \& 12,000 <br>
\hline Non-cumulative series O \& \& \& \& \& \& \& \& \& \& \& \& \& \& 6,000 <br>
\hline Non-cumulative series w \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 <br>
\hline Non-cumulative series AA \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 <br>
\hline Non-cumulative series AB \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 \& 12,000 <br>
\hline Non-cumulative series $A C$ \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& <br>
\hline Non-cumulative series $A D$ \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& <br>
\hline Non-cumulative series AE \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& <br>
\hline Non-cumulative series AF \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& 8,000 \& <br>
\hline Non-cumulative series AG \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& 10,000 \& <br>
\hline Non-cumulative series AH \& 8,500 \& 8.500 \& 8,500 \& 8,500 \& 8,500 \& 8.500 \& \& \& \& 8,500 \& 8,500 \& 8,500 \& \& <br>
\hline Non-cumulative series AJ \& 16,000 \& 16,000 \& 16,000 \& 16,000 \& \& \& \& \& \& 16,000 \& \& 16,000 \& \& <br>
\hline Non-cumulative series AL \& 12,000 \& 12,000 \& 12,000 \& \& \& \& \& \& \& 12,000 \& \& \& \& <br>
\hline Non-cumulative series AN \& 9,000 \& 9,000 \& 9,000 \& \& \& - \& \& \& \& 9,000 \& \& \& \& <br>
\hline Non-cumulative series AP \& 11,000 \& 11,000 \& 11,000 \& \& \& \& \& \& \& 11,000 \& \& \& \& <br>
\hline Non-cumulative series $A R$ \& 14,000 \& 14,000 \& 14,000 \& \& \& \& \& \& \& 14,000 \& \& \& \& <br>
\hline Non-cumulative series $A T$ \& 11,000 \& 11,000 \& \& \& - \& - \& \& \& \& 11,000 \& \& \& \& <br>
\hline Non-cumulative series AV \& 16,000 \& 16,000 \& - \& \& - \& - \& - \& \& \& 16,000 \& \& \& \& <br>
\hline Non-cumulative series AX \& 13,000 \& 13,000 \& \& \& \& \& \& \& \& 13,000 \& \& \& \& <br>
\hline Common shares outstanding (000s) ${ }^{3}$ - end of period \& 1,412, 235 \& 1,408,393 \& 1,406,973 \& 1,341,260 \& 1,338,308 \& 1,294,084 \& 1,276,635 \& 1,276,260 \& 1,275,780 \& 1,412,235 \& 1,338,308 \& 1,341,260 \& 1,276,260 \& 1,280,890 <br>
\hline - average (basic) \& 1,408,687 \& 1,405,772 \& 1,366,868 \& 1,337,753 \& 1,323,293 \& 1,287,245 \& 1,273,862 \& 1,273,005 \& 1,272,913 \& 1,393,641 \& 1,294,946 \& 1,305,706 \& 1,273,185 \& 1,279,956 <br>
\hline - average (diluted) \& 1,422,810 \& 1,417,038 \& 1,379,191 \& 1,353,588 \& 1,340,239 \& 1,298,069 \& 1,286,595 \& 1,287,442 \& 1,288,227 \& 1,406,404 \& 1,308,387 \& 1,319,744 \& 1,289,314 \& 1,299,785 <br>
\hline Treasury shares held - preferred (000s) \& 30 \& 94 \& 76 \& 260 \& 489 \& 332 \& 290 \& 249 \& 122 \& 30 \& 489 \& 260 \& 249 \& <br>
\hline - common (000s) \& 2,113 \& 1,630 \& 1,805 \& 2,258 \& 2,019 \& 2,118 \& 2,622 \& 2,444 \& 2,744 \& 2,113 \& 2,019 \& 2,258 \& 2,444 \& 5,486 <br>
\hline Shares repurchased (000s) \& \& \& \& \& \& \& 1,120 \& 300 \& 1,000 \& \& 1,120 \& 1,120 \& 11,845 \& 18,229 <br>
\hline (\$ MM) \& \& \& \& \& \& \& 55 \& 15 \& 58 \& \& 55 \& 55 \& 646 \& 844 <br>
\hline Stock options outstanding (000s)
Stock options exercisable ( 000 s ) \& 20,671
15.599 \& 22,668
17.582 \& 23,848
18,479 \& 21,773
17.247 \& 24,754
20,228 \& 25,982
21,275 \& 27,086

22,368 \& ${ }^{26,623}$ \& 27,417
22,718 \& 20,671
15.599 \& 24,754 \& 21,773
17.247 \& 26,623
21,924 \& 32,243 <br>
\hline Stock options exercisable (000s) \& 15,599 \& 17,582 \& 18,479 \& 17,247 \& 20,228 \& 21,275 \& 22,368 \& 21,924 \& 22,718 \& 15,599 \& 20,228 \& 17,247 \& 21,924 \& 26,918 <br>
\hline \multicolumn{15}{|l|}{COMMON SHARE PERFORMANCE} <br>
\hline Book value per share \& \$21.84 \& \$21.08 \& \$21.61 \& \$20.90 \& \$19.72 \& \$18.28 \& \$17.94 \& \$17.49 \& \$17.58 \& \$21.84 \& \$19.72 \& \$20.90 \& \$17.49 \& \$16.52 <br>
\hline Common share price (RY on TSX) ${ }^{4}$ - High (intraday) \& ${ }^{551.55}$ \& \$43.74 \& \$48.30 \& \$51.50 \& \$51.22 \& ${ }^{551.76}$ \& \$55.84 \& \$57.00 \& ${ }^{661.08}$ \& \$51.55 \& \$55.84 \& \$55.84 \& ${ }^{561.08}$ \& \$51.49 <br>
\hline - Low (intraday) \& \$41.12 \& \$25.52 \& \$28.05 \& \$39.05 \& \$39.51 \& \$42.82 \& \$45.15 \& \$50.50 \& \$53.90 \& \$25.52 \& \$39.51 \& \$39.05 \& \$49.50 \& \$41.29 <br>
\hline - Close, end of period \& \$51.28 \& \$42.30 \& \$30.41 \& \$46.84 \& \$47.25 \& \$48.02 \& \$50.65 \& \$56.04 \& \$54.09 \& \$51.28 \& \$47.25 \& \$46.84 \& \$56.04 \& \$49.80 <br>
\hline Market capitaization (TSX) (\$ MM) ${ }_{\text {a }}$ \& 72,419 \& 59,575 \& 42,786 \& 62,825 \& 63,235 \& 62,142 \& 64,662 \& 71,522 \& 69,007 \& 72,419 \& 63,235 \& 62,825 \& 71,522 \& 63,788 <br>
\hline P/E ratio (4-cuararers trailing earnings) ${ }^{5}$ \& ${ }^{20.3}$ \& 17.7 \& 9.6 \& 13.9 \& 13.2 \& 12.9 \& 12.7 \& 13.4 \& 13.1 \& 20.3 \& 13.2 \& 13.9 \& 13.4 \& 13.9 <br>
\hline Market price to book value \& 2.35 \& 2.01 \& 1.41 \& 2.24 \& 2.40 \& 2.63 \& 2.82 \& 3.20 \& 3.08 \& 2.35 \& 2.40 \& 2.24 \& 3.20 \& 3.01 <br>
\hline \multicolumn{15}{|l|}{DIVIDEND INFORMATION ${ }^{6}$} <br>
\hline Dividends declared per share \& \$0.50 \& \$0.50 \& \$0.50 \& \$0.50 \& \$0.50 \& \$0.50 \& \$0.50 \& \$0.50 \& \$0.46 \& \$1.50 \& \$1.50 \& \$2.00 \& \$1.82 \& \$1.44 <br>
\hline Dividend yield \& 4.3\% \& 5.8\% \& 5.2\% \& 4.4\% \& 4.4\% \& 4.2\% \& 4.0\% \& 3.7\% \& 3.2\% \& 5.2\% \& 4.2\% \& 4.2\% \& 3.3\% \& 3.1\% <br>
\hline Dividend payout ratio \& 47\% \& n.m. \& 69\% \& 61\% \& 54\% \& 72\% \& 52\% \& 49\% \& 43\% \& 88\% \& 58\% \& 59\% \& 43\% \& 40\% <br>
\hline Common dividends (\$ MM )
Preferred dividends ( $\$ \mathrm{MM}$ ) \& 705 \& 704 \& 702 \& ${ }^{670}$ \& ${ }_{6}^{66}$ \& ${ }_{6}^{63}$ \& ${ }_{6}^{638}$ \& ${ }^{637}$ \& 587 \& 2,111 \& 1,954 \& 2,624 \& 2,321 \& <br>
\hline Preferred dividends (\$ MM) \& ${ }^{73}$ \& 55 \& ${ }^{41}$ \& 27 \& 27 \& ${ }^{23}$ \& 24 \& ${ }^{24}$ \& 26 \& 169 \& 74 \& 101 \& 88 \& 60 <br>
\hline \multicolumn{15}{|l|}{\multirow[t]{2}{*}{OTHER INFORMATION
Number of employees (full time equivalent)}} <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Canada \& 49,730 \& 49,170 \& 50,279 \& 49,999 \& 50,486 \& 49,282 \& 49,048 \& 48,607 \& 49,070 \& 49,730 \& 50,486 \& 49,999 \& 48,607 \& 46,342 <br>
\hline OSter \& 12,811 \& ${ }^{13,349}$ \& 13,218
9,919 \& 13,452 ${ }_{9} 972$ \& 13,464
9,823 \& 13,018
4,448 \& 11,489
4.368 \& 11,663
4.545 \& 11,953
4.514 \& 12,811
9,825 \& 13,464
9,823 \& 13,452
9.872 \& 11,663
4.545 \& <br>
\hline Total \& 72,366 \& 72,479 \& 73,416 \& 73,323 \& 73,773 \& 66,748 \& 64,905 \& 64,815 \& 65,537 \& 72,366 \& 73,773 \& 73,323 \& 64,815 \& 60,539 <br>
\hline \multicolumn{15}{|l|}{Number of bank branches} <br>
\hline Canada \& 1,190 \& 1,187 \& 1,179 \& 1,174 \& 1,160 \& 1,153 \& 1,150 \& 1,146 \& 1,132 \& 1,190 \& 1,160 \& 1,174 \& 1,146 \& 1,117 <br>
\hline us \& ${ }^{441}$ \& ${ }^{441}$ \& 440 \& 439 \& ${ }^{442}$ \& 450 \& 349 \& 350 \& 348 \& 441 \& 442 \& 439 \& 350 \& 282 <br>
\hline Other \& 128 \& 128 \& 128 \& 128 \& 127 \& 45 \& 45 \& 45 \& 44 \& 128 \& 127 \& 128 \& 45 \& 44 <br>
\hline Total \& 1,759 \& 1,756 \& 1,747 \& 1,741 \& 1,729 \& 1,648 \& 1,544 \& 1,541 \& 1,524 \& 1,759 \& 1,729 \& 1,741 \& 1,541 \& 1,443 <br>
\hline Number of automated teller machines (ATM) \& 5,046 \& 5,012 \& 4,984 \& 4,964 \& 4,897 \& 4,634 \& 4,547 \& 4,419 \& 4,377 \& 5,046 \& 4,897 \& 4,964 \& 4,419 \& 4,232 <br>
\hline
\end{tabular}

[^0]| STATEMENTS OF INCOME (C\$ MM) | Q3109 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 4,895 | 5,210 | 5,939 | 6,268 | 5,910 | 6,375 | 6,791 | 6,781 | 6,745 | 16,044 | 19,076 | 25,344 | 26,547 | 22,204 |
| Interest expense | 1,915 | 2,234 | 2,998 | 3,559 | 3,609 | 4,166 | 4,650 | 4,783 | 4,780 | 7,147 | 12,425 | 15,984 | 18,845 | 15,408 |
| Total | 2,980 | 2,976 | 2,941 | 2,709 | 2,301 | 2,209 | 2,141 | 1,998 | 1,965 | 8,897 | 6,651 | 9,360 | 7,702 | 6,796 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 301 | 308 | 302 | 284 | 263 | 240 | 242 | 249 | 247 | 911 | 745 | 1,029 | 986 | 917 |
| Other payment services | 86 | 86 | 85 | 87 | 86 | 83 | 82 | 81 | 80 | 257 | 251 | 338 | 317 | 299 |
| Service charges | 387 | 394 | 387 | 371 | 349 | 323 | 324 | 330 | 327 | 1,168 | 996 | 1,367 | 1,303 | 1,216 |
| Insurance premiums, investment and fee income | 1,575 | 1,232 | 1,346 | 111 | 857 | 800 | 841 | 887 | 590 | 4,153 | 2,498 | 2,609 | 3,152 | 3,348 |
| Investment management and custodial fees | 392 | 384 | 419 | 449 | 450 | 427 | 433 | 412 | 403 | 1,195 | 1,310 | 1,759 | 1,579 | 1,301 |
| Mutual fund revenue | 335 | 311 | 327 | 387 | 414 | 385 | 375 | 373 | 385 | 973 | 1,174 | 1,561 | 1,473 | 1,242 |
| Trading revenue | 947 | 703 | (126) | (526) | 159 | (303) | 262 | 68 | 551 | 1,524 | 118 | (408) | 1,999 | 2,574 |
| Securities brokerage commissions | 337 | 355 | 321 | 390 | 345 | 309 | 333 | 324 | 368 | 1,013 | 987 | 1,377 | 1,353 | 1,243 |
| Underwriting and other advisory fees | 299 | 213 | 199 | 253 | 243 | 163 | 216 | 301 | 309 | 711 | 622 | 875 | 1,217 | 1,024 |
| Foreign exchange revenue, other than trading | 163 | 129 | 167 | 165 | 166 | 149 | 166 | 139 | 138 | 459 | 481 | 646 | 533 | 438 |
| Card service revenue | 185 | 164 | 218 | 182 | 173 | 134 | 159 | 43 | 165 | 567 | 466 | 648 | 491 | 496 |
| Credit fees | 151 | 133 | 113 | 124 | 99 | 84 | 108 | 74 | 71 | 397 | 291 | 415 | 293 | 241 |
| Securitization revenue | 179 | 465 | 348 | 171 | 103 | 121 | 66 | 39 | 34 | 992 | 290 | 461 | 261 | 257 |
| Net (loss) gain on available-for-sale securities | (125) | (195) | (270) | (372) | (136) | (89) | (20) | (24) | 34 | (590) | (245) | (617) | 63 |  |
| Net gain on investment securities | - | ) | - | - | - | - | - | - |  |  | - | - | - | 88 |
| Other ${ }^{1}$ | 18 | (503) | 551 | 655 | 389 | 242 | 243 | 651 | 140 | 66 | 874 | 1,529 | 1,043 | 373 |
| Total | 4,843 | 3,785 | 4,000 | 2,360 | 3,611 | 2,745 | 3,506 | 3,617 | 3,515 | 12,628 | 9,862 | 12,222 | 14,760 | 13,841 |
| Total revenue | 7,823 | 6,761 | 6,941 | 5,069 | 5,912 | 4,954 | 5,647 | 5,615 | 5,480 | 21,525 | 16,513 | 21,582 | 22,462 | 20,637 |
| Provision for credit losses | 770 | 974 | 747 | 619 | 334 | 349 | 293 | 263 | 178 | 2,491 | 976 | 1,595 | 791 | 429 |
| Insurance policyholder benefits, claims and acquisition expense | 1,253 | 958 | 1,076 | (86) | 553 | 548 | 616 | 637 | 343 | 3,287 | 1,717 | 1,631 | 2,173 | 2,509 |
| Non-interest expense | 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 10,952 | 9,362 | 12,351 | 12,473 | 11,495 |
| Goodwill impairment charge |  | 1,000 |  |  |  |  |  |  |  | 1,000 |  |  |  |  |
| Income taxes | 449 | 266 | 438 | 428 | 442 | 156 | 343 | 255 | 349 | 1,153 | 941 | 1,369 | 1,392 | 1,403 |
| Non-controlling interest in net income of subsidiaries | 35 | 38 | 5 | (1) | 49 | 3 | 30 | 43 | 50 | 78 | 82 | 81 | 141 | 44 |
| Net income (loss) from continuing operations | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,757 |
| Net loss from discontinued operations | - | - | - | . | - | - | - |  |  | - | - | - | - | (29) |
| Net income (loss) | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,728 |
| Preferred dividends | (73) | (55) | (41) | (27) | (27) | (23) | (24) | (24) | (26) | (169) | (74) | (101) | (88) | (60) |
| Net income (loss) available to common shareholders | 1,488 | (105) | 1,012 | 1,093 | 1,235 | 905 | 1,221 | 1,300 | 1,369 | 2,395 | 3,361 | 4,454 | 5,404 | 4,668 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue from Trading Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 661 | 744 | 744 | 468 | 226 | 242 | 62 | (7) | (31) | 2,149 | 530 | 998 | (220) | (539) |
| Non-interest income | 947 | 703 | (126) | (526) | 159 | (303) | 262 | 68 | 551 | 1,524 | 118 | (408) | 1,999 | 2,574 |
| Total | 1,608 | 1,447 | 618 | (58) | 385 | (61) | 324 | 61 | 520 | 3,673 | 648 | 590 | 1,779 | 2,035 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 1,112 | 1,043 | 36 | (78) | 106 | (337) | 50 | (246) | 288 | 2,191 | (181) | (259) | 640 | 1,174 |
| Equities | 360 | 260 | 299 | (197) | 170 | 170 | 122 | 197 | 154 | 919 | 462 | 265 | 784 | 561 |
| Foreign exchange and commodities ${ }^{2}$ | 136 | 144 | 283 | 217 | 109 | 106 | 152 | 110 | 78 | 563 | 367 | 584 | 355 | 300 |
| Total | 1,608 | 1,447 | 618 | (58) | 385 | (61) | 324 | 61 | 520 | 3,673 | 648 | 590 | 1,779 | 2,035 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 1,112 | 1,043 | 36 | (78) | 106 | (337) | 50 | (246) | 288 | 2,191 | (181) | (259) | 640 | 1,174 |
| Equities | 475 | 363 | 359 | (96) | 254 | 259 | 252 | 310 | 231 | 1,197 | 765 | 669 | 1,107 | 766 |
| Foreign exchange and commodities ${ }^{2}$ | 136 | 144 | 283 | 217 | 109 | 106 | 152 | 110 | 78 | 563 | 367 | 584 | 355 | 300 |
| Total (teb) | 1,723 | 1,550 | 678 | 43 | 469 | 28 | 454 | 174 | 597 | 3,951 | 951 | 994 | 2,102 | 2,240 |

[^1]
## man resou Salaries

Salaries
Variable compensation
Acquisition retention compensation
Benefits related
Stock-based compensation ${ }^{1}$
Total Human resources
Equipment
Depreciation ${ }^{2}$
omputer rental and maintenance office equipment rental and maintenance
Total Equipment

## Occupancy

Premises rent
Premises repairs and maintenance
Depreciation
Total Occupancy

## Communications

Telecommunications
Postage and courier
Marketing and public relations
Stationery and printing
Total Communications

## Professional fees

## Outsourced item processing

Amortization of other intangibles
Computer software
Other
Total Amortization of other intangibles
Other
Business and capital taxes
ravel and relocation
Donations
Other ${ }^{3}$
Total Other
Total non-interest expense

| 1,034 | 1,053 | 1,045 | 1,064 | 966 | 924 | 891 | 898 | 899 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,040 | 832 | 867 | 625 | 763 | 535 | 766 | 625 | 755 |
| 3 | 4 | 5 | 4 | 6 | 1 | 2 | 3 | 2 |
| 281 | 315 | 307 | 281 | 286 | 296 | 292 | 264 | 292 |
| (1) | (15) | 66 | (20) | 12 | 44 | 41 | 49 | 44 |
| 2,357 | 2,189 | 2,290 | 1,954 | 2,033 | 1,800 | 1,992 | 1,839 | 1,992 |
| 66 | 63 | 62 | 64 | 54 | 53 | 48 | 48 | 46 |
| 190 | 203 | 187 | 197 | 165 | 162 | 167 | 168 | 157 |
| 6 | 7 | 6 | 9 | 4 | 6 | 5 | 7 | 7 |
| 262 | 273 | 255 | 270 | 223 | 221 | 220 | 223 | 210 |
| 107 | 112 | 108 | 87 | 101 | 100 | 99 | 101 | 83 |
| 86 | 91 | 84 | 114 | 78 | 78 | 67 | 76 | 69 |
| 35 | 35 | 33 | 22 | 24 | 28 | 25 | 25 | 22 |
| 32 | 29 | 26 | 26 | 28 | 26 | 23 | 24 | 26 |
| 260 | 267 | 251 | 249 | 231 | 232 | 214 | 226 | 200 |
| 51 | 55 | 50 | 53 | 46 | 50 | 48 | 48 | 49 |
| 30 | 31 | 31 | 28 | 27 | 30 | 26 | 27 | 25 |
| 84 | 91 | 64 | 120 | 81 | 75 | 67 | 102 | 87 |
| 27 | 26 | 25 | 29 | 26 | 23 | 20 | 26 | 25 |
| 192 | 203 | 170 | 230 | 180 | 178 | 161 | 203 | 186 |
| 133 | 131 | 125 | 169 | 132 | 127 | 134 | 157 | 124 |
| 75 | 82 | 72 | 105 | 77 | 82 | 77 | 75 | 77 |
| 66 | 65 | 53 | 64 | 57 | 52 | 48 | 44 | 41 |
| 47 | 51 | 57 | 45 | 39 | 29 | 22 | 24 | 25 |
| 113 | 116 | 110 | 109 | 96 | 81 | 70 | 68 | 66 |
| 47 | 31 | 44 | 16 | 39 | 30 | 35 | 49 | 24 |
| 34 | 33 | 36 | 47 | 41 | 34 | 35 | 43 | 43 |
| 8 | 9 | 8 | 13 | 12 | 11 | 9 | 17 | 12 |
| 16 | 10 | 10 | 17 | 12 | 12 | 11 | 14 | 12 |
| 258 | 231 | 251 | (190) | 196 | 162 | 162 | 179 | 219 |
| 363 | 314 | 349 | (97) | 300 | 249 | 252 | 302 | 310 |
| 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 |


| 3,132 | 2,781 | 3,845 | 3,541 | 3,192 |
| :---: | :---: | :---: | :---: | :---: |
| 2,739 | 2,064 | 2,689 | 2,975 | 2,827 |
| 12 | 9 | 13 | 10 | 3 |
| 903 | 874 | 1,155 | 1,140 | 1,077 |
| 50 | 97 | 77 | 194 | 169 |
| 6,836 | 5,825 | 7,779 | 7,860 | 7,268 |
| 191 | 155 | 219 | 183 | 172 |
| 580 | 494 | 691 | 636 | 609 |
| 19 | 15 | 24 | 28 | 28 |
| 790 | 664 | 934 | 847 | 809 |
| 327 | 300 | 387 | 383 | 382 |
| 261 | 223 | 337 | 270 | 233 |
| 103 | 77 | 99 | 89 | 85 |
| 87 | 77 | 103 | 97 | 92 |
| 778 | 677 | 926 | 839 | 792 |
| 156 | 144 | 197 | 194 | 186 |
| 92 | 83 | 111 | 102 | 96 |
| 239 | 223 | 343 | 336 | 313 |
| 78 | 69 | 98 | 91 | 92 |
| 565 | 519 | 749 | 723 | 687 |
| 389 | 393 | 562 | 530 | 546 |
| 229 | 236 | 341 | 308 | 298 |
| 184 | 157 | 221 | 162 | 148 |
| 155 | 90 | 135 | 96 | 76 |
| 339 | 247 | 356 | 258 | 224 |
| 122 | 104 | 120 | 125 | 114 |
| 103 | 110 | 157 | 158 | 143 |
| 5 | 32 | 45 | 54 | 43 |
| 36 | 35 | 52 | 51 | 45 |
| 740 | 520 | 330 | 720 | 526 |
| 1,026 | 801 | 704 | 1,108 | 871 |
| 10,952 | 9,362 | 12,351 | 12,473 | 11,495 |

${ }^{1}$ Stock-based compensation includes the cost of stock options, stock appreciation rights, perform defer shares, deferred compensation pans and the impact of related economic hedges
${ }^{2}$ Comparative information has been reclassified as a result of adopting CICA Handbook Section 3064
${ }^{3}$ In $\mathrm{Q} 4 / 08$, Other includes reduction of the Enron-related litigation provision of $\$ 542$ million.

| DEFINED OPERATING LEVERAGE ${ }^{1}$ (C\$ MM, except percentage amounts) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenue | 7,823 | 6,761 | 6,941 | 5,069 | 5,912 | 4,954 | 5,647 | 5,615 | 5,480 | 21,525 | 16,513 | 21,582 | 22,462 | 20,637 |
| Add: <br> teb adjustment | 127 | 103 | 60 | 102 | 86 | 90 | 132 | 117 | 79 | 290 | 308 | 410 | 332 | 213 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue related to VIEs | 2 | 7 | (29) | (55) | 17 | (15) | 5 | (1) | 13 | (20) | 7 | (48) | 31 | (7) |
| Insurance revenue | 1,575 | 1,229 | 1,346 | 111 | 858 | 801 | 840 | 887 | 590 | 4,150 | 2,499 | 2,610 | 3,192 | 3,348 |
| Impact of the financial instruments accounting standards ${ }^{2}$ |  |  |  |  |  |  |  | (5) | 23 |  |  |  | 83 |  |
| Total revenue (adjusted) | 6,373 | 5,628 | 5,684 | 5,115 | 5,123 | 4,258 | 4,934 | 4,851 | 4,933 | 17,685 | 14,315 | 19,430 | 19,488 | 17,509 |
| Non-interest expense | 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 10,952 | 9,362 | 12,351 | 12,473 | 11,495 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance related non-interest expense | 135 | 138 | 141 | 154 | 145 | 142 | 135 | 137 | 137 | 414 | 422 | 576 | 537 | 517 |
| Non-interest expense (adjusted) | 3,620 | 3,437 | 3,481 | 2,835 | 3,127 | 2,828 | 2,985 | 2,956 | 3,028 | 10,538 | 8,940 | 11,775 | 11,936 | 10,978 |
| Defined operating leverage ${ }^{1}$ (compared to prior year) | 8.6 \% | 10.7 \% | (1.4)\% | 9.5\% | 0.6 \% | (5.9)\% | (0.2)\% | 2.0\% | 1.2 \% | 5.6 \% | (1.8)\% | 1.0\% | 2.6\% | 2.5\% |
| GOODWILL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (C\$ MM) | Q3109 | Q209 | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 |  |  | 2008 | 2007 | 2006 |
|  |  |  |  |  |  |  |  |  |  | 9 months | 9 months |  |  |  |
| Opening balance | 8,819 | 9,948 | 9,977 | 8,859 | 6,165 | 4,897 | 4,752 | 5,055 | 5,098 | 9,977 | 4,752 | 4,752 | 4,304 | 4,203 |
| Goodwill acquired |  | 19 | 15 | 159 | 2,633 | 1,270 |  | 2 | 60 | 34 | 3,903 | 4,062 | 906 | 86 |
| Goodwill impairment charge | - | $(1,000)$ | - | - | - | - | - | - | - | $(1,000)$ | - | - | - |  |
| Other adjustments ${ }^{3}$ | (506) | (148) | (44) | 959 | 61 | (2) | 145 | (305) | (103) | (698) | 204 | 1,163 | (458) | 15 |
| Closing balance | 8,313 | 8,819 | 9,948 | 9,977 | 8,859 | 6,165 | 4,897 | 4,752 | 5,055 | 8,313 | 8,859 | 9,977 | 4,752 | 4,304 |

[^2]| CANADIAN BANKING ${ }^{1}$ (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2108 | Q108 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,740 | 1,678 | 1,718 | 1,701 | 1,694 | 1,636 | 1,687 | 1,642 | 1,605 | 5,136 | 5,017 | 6,718 | 6,353 | 5,816 |
| Non-interest income | 741 | 693 | 747 | 748 | 749 | 650 | 721 | 924 | 712 | 2,181 | 2,120 | 2,868 | 2,976 | 2,532 |
| Total revenue | 2,481 | 2,371 | 2,465 | 2,449 | 2,443 | 2,286 | 2,408 | 2,566 | 2,317 | 7,317 | 7,137 | 9,586 | 9,329 | 8,348 |
| Provision for credit losses (PCL) | 340 | 351 | 270 | 225 | 204 | 224 | 214 | 212 | 190 | 961 | 642 | 867 | 788 | 604 |
| Non-interest expense | 1,169 | 1,171 | 1,176 | 1,220 | 1,186 | 1,156 | 1,196 | 1,222 | 1,219 | 3,516 | 3,538 | 4,758 | 4,748 | 4,510 |
| Other ${ }^{2}$ | 303 | 268 | 323 | 328 | 344 | 302 | 325 | 335 | 312 | 894 | 971 | 1,299 | 1,248 | 1,110 |
| Net income | 669 | 581 | 696 | 676 | 709 | 604 | 673 | 797 | 596 | 1,946 | 1,986 | 2,662 | 2,545 | 2,124 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,339 | 1,280 | 1,296 | 1,323 | 1,351 | 1,308 | 1,333 | 1,299 | 1,284 | 3,915 | 3,992 | 5,315 | 5,082 | 4,621 |
| Business Financial Services | 618 | 596 | 615 | 630 | 607 | 584 | 620 | 609 | 585 | 1,829 | 1,811 | 2,441 | 2,301 | 2,141 |
| Cards and Payment Solutions | 524 | 495 | 554 | 496 | 485 | 394 | 455 | 658 | 448 | 1,573 | 1,334 | 1,830 | 1,946 | 1,586 |
| Total | 2,481 | 2,371 | 2,465 | 2,449 | 2,443 | 2,286 | 2,408 | 2,566 | 2,317 | 7,317 | 7,137 | 9,586 | 9,329 | 8,348 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 34.9\% | 32.9\% | 38.9\% | 37.7\% | 40.4\% | 35.8\% | 38.5\% | 42.7\% | 32.2\% | 35.6\% | 38.3\% | 38.1\% | 34.9\% | 32.2\% |
| Return on risk capital (RORC) | 47.3\% | 43.7\% | 51.8\% | 50.8\% | 54.1\% | 49.5\% | 54.1\% | 57.6\% | 44.4\% | 47.6\% | 52.6\% | 52.2\% | 48.1\% | 44.6\% |
| Net interest margin (average earning assets) | 2.71\% | 2.78\% | 2.81\% | 2.89\% | 2.95\% | 3.00\% | 3.08\% | 3.10\% | 3.15\% | 2.77\% | 3.01\% | 2.98\% | 3.17\% | 3.22\% |
| Efficiency ratio | 47.1\% | 49.4\% | 47.7\% | 49.8\% | 48.5\% | 50.6\% | 49.7\% | 47.6\% | 52.6\% | 48.1\% | 49.6\% | 49.6\% | 50.9\% | 54.0\% |
| Operating leverage | 3.0\% | 2.4\% | 4.0\% | (4.4)\% | 8.1\% | 3.0\% | 4.1\% | 10.6\% | (0.9)\% | 3.1\% | 5.2\% | 2.6\% | 6.5\% | 4.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total earning assets | 254,400 | 247,400 | 242,300 | 234,200 | 228,100 | 221,800 | 218,100 | 209,900 | 202,200 | 248,000 | 222,700 | 225,600 | 200,400 | 180,500 |
| Loans and acceptances | 251,700 | 245,900 | 242,000 | 235,500 | 228,000 | 220,600 | 215,800 | 209,200 | 201,600 | 246,500 | 221,500 | 225,000 | 199,200 | 179,000 |
| Residential mortgages | 142,400 | 139,800 | 138,800 | 136,200 | 131,600 | 127,200 | 124,400 | 119,900 | 114,400 | 140,300 | 127,700 | 129,800 | 113,200 | 100,800 |
| Personal ${ }^{3}$ | 54,500 | 51,000 | 48,400 | 46,500 | 44,600 | 42,600 | 41,300 | 40,300 | 39,300 | 51,300 | 42,800 | 43,700 | 38,700 | 34,600 |
| Credit cards | 12,400 | 12,400 | 12,800 | 12,700 | 12,400 | 12,200 | 12,200 | 11,700 | 11,300 | 12,500 | 12,300 | 12,400 | 11,200 | 9,900 |
| Small business | 2,800 | 2,800 | 2,700 | 2,800 | 2,700 | 2,700 | 2,600 | 2,500 | 2,300 | 2,800 | 2,700 | 2,700 | 2,400 | 2,200 |
| Total Retail | 212,100 | 206,000 | 202,700 | 198,200 | 191,300 | 184,700 | 180,500 | 174,400 | 167,300 | 206,900 | 185,500 | 188,600 | 165,500 | 147,500 |
| Wholesale | 39,600 | 39,900 | 39,300 | 37,300 | 36,700 | 35,900 | 35,300 | 34,800 | 34,300 | 39,600 | 36,000 | 36,400 | 33,700 | 31,400 |
| Deposits | 174,100 | 171,400 | 168,700 | 159,400 | 154,900 | 152,800 | 152,900 | 150,200 | 147,200 | 171,400 | 153,500 | 155,000 | 147,100 | 139,200 |
| Attributed capital | 7,400 | 7,100 | 7,000 | 7,050 | 6,900 | 6,800 | 6,900 | 7,350 | 7,250 | 7,150 | 6,850 | 6,900 | 7,200 | 6,500 |
| Risk capital | 5,450 | 5,350 | 5,250 | 5,250 | 5,150 | 4,900 | 4,900 | 5,450 | 5,250 | 5,350 | 5,000 | 5,050 | 5,250 | 4,700 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.48\% | 0.48\% | 0.36\% | 0.34\% | 0.32\% | 0.34\% | 0.32\% | 0.33\% | 0.33\% | 0.49\% | 0.33\% | 0.36\% | 0.35\% | 0.33\% |
| PCL / Average net loans and acceptances | 0.54\% | 0.59\% | 0.44\% | 0.38\% | 0.36\% | 0.41\% | 0.39\% | 0.40\% | 0.37\% | 0.52\% | 0.39\% | 0.39\% | 0.39\% | 0.34\% |
| Net write-offs / Average net loans and acceptances | 0.52\% | 0.50\% | 0.38\% | 0.40\% | 0.40\% | 0.41\% | 0.40\% | 0.39\% | 0.35\% | 0.47\% | 0.40\% | 0.40\% | 0.38\% | 0.35\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 130,800 | 123,000 | 113,800 | 109,500 | 123,700 | 124,300 | 115,600 | 120,200 | 115,600 | 130,800 | 123,700 | 109,500 | 120,200 | 101,100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 669 | 581 | 696 | 676 | 709 | 604 | 673 | 797 | 596 | 1,946 | 1,986 | 2,662 | 2,545 | 2,124 |
| After-tax effect of amortization of other intangibles ${ }^{4}$ | 2 | 1 | 2 | , | 1 | 2 | 1 | 2 | 1 | 5 | 4 | 7 | 7 | ${ }^{2}$ |
| Cash Net income | 671 | 582 | 698 | 679 | 710 | 606 | 674 | 799 | 597 | 1,951 | 1,990 | 2,669 | 2,552 | 2,130 |
| Capital charge | (215) | (198) | (203) | (187) | (183) | (175) | (181) | (194) | (191) | (616) | (539) | (726) | (758) | (685) |
| Economic Profit | 456 | 384 | 495 | 492 | 527 | 431 | 493 | 605 | 406 | 1,335 | 1,451 | 1,943 | 1,794 | 1,445 |

${ }^{1}$ Reported results include securitized residential mortgage and credit card loans and related amounts for income and provision for credit losses. The average securitized residential mortgage and credit card loans included as at July 31 , 2009 were $\$ 37$ billio
and $\$ 4$ billion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage, Credit cards and AUA to better reflect how the assets are managed
.
${ }^{4}$ Excludes
Excludes the amortization of computer software intangibles.

| WEALTH MANAGEMENT (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 84 | 100 | 128 | 133 | 110 | 113 | 112 | 109 | 106 | 312 | 335 | 468 | 427 | 397 |
| Fee-based revenue | 528 | 515 | 539 | 596 | 599 | 542 | 539 | 538 | 545 | 1,582 | 1,680 | 2,276 | 2,109 | 1,745 |
| Transactional and other revenue | 406 | 376 | 330 | 296 | 310 | 335 | 302 | 339 | 355 | 1,112 | 947 | 1,243 | 1,456 | 1,345 |
| Total revenue | 1,018 | 991 | 997 | 1,025 | 1,019 | 990 | 953 | 986 | 1,006 | 3,006 | 2,962 | 3,987 | 3,992 | 3,487 |
| Provision for credit losses (PCL) | - | - | - |  | 1 |  | - | 1 |  |  | 1 | 1 | 1 | 1 |
| Non-interest expense | 777 | 817 | 827 | 860 | 758 | 732 | 688 | 731 | 747 | 2,421 | 2,178 | 3,038 | 2,902 | 2,613 |
| Business realignment charges |  |  | - | - |  |  | - |  |  |  | - | - | - | 1 |
| Other ${ }^{1}$ | 73 | 48 | 42 | 49 | 74 | 76 | 84 | 74 | 82 | 163 | 234 | 283 | 327 | 268 |
| Net income | 168 | 126 | 128 | 116 | 186 | 182 | 181 | 180 | 177 | 422 | 549 | 665 | 762 | 604 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 326 | 302 | 335 | 369 | 383 | 359 | 363 | 369 | 369 | 963 | 1,105 | 1,474 | 1,460 | 1,290 |
| U.S. \& International Wealth Management | 531 | 544 | 512 | 483 | 451 | 490 | 445 | 479 | 493 | 1,587 | 1,386 | 1,869 | 1,988 | 1,732 |
| Global Asset Management | 161 | 145 | 150 | 173 | 185 | 141 | 145 | 138 | 144 | 456 | 471 | 644 | 544 | 465 |
| Total | 1,018 | 991 | 997 | 1,025 | 1,019 | 990 | 953 | 986 | 1,006 | 3,006 | 2,962 | 3,987 | 3,992 | 3,487 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 16.5\% | 12.3\% | 12.3\% | 12.3\% | 21.0\% | 34.8\% | 35.5\% | 31.7\% | 29.4\% | 13.7\% | 28.6\% | 23.3\% | 32.4\% | 27.8\% |
| Return on risk capital (RORC) | 59.2\% | 43.2\% | 41.8\% | 42.8\% | 69.5\% | 72.4\% | 76.7\% | 62.4\% | 58.6\% | 47.8\% | 72.7\% | 64.9\% | 65.1\% | 59.3\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 21,300 | 22,800 | 17,800 | 16,100 | 17,200 | 18,200 | 16,000 | 17,400 | 15,700 | 20,600 | 17,100 | 16,900 | 16,600 | 15,100 |
| Loans and acceptances | 5,600 | 5,700 | 6,000 | 5,900 | 5,300 | 4,900 | 4,600 | 4,400 | 4,500 | 5,800 | 4,900 | 5,200 | 4,600 | 4,400 |
| Deposits | 31,600 | 32,600 | 31,800 | 28,300 | 27,100 | 26,900 | 25,200 | 24,000 | 24,600 | 32,000 | 26,400 | 26,900 | 24,900 | 22,100 |
| Attributed capital | 3,800 | 3,950 | 3,950 | 3,650 | 3,450 | 2,100 | 2,000 | 2,250 | 2,350 | 3,900 | 2,550 | 2,800 | 2,300 | 2,150 |
| Risk capital | 1,050 | 1,150 | 1,150 | 1,050 | 1,050 | 1,000 | 950 | 1,150 | 1,200 | 1,100 | 1,000 | 1,000 | 1,150 | 1,050 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.02\% | 0.02\% | 0.02\% | 0.02\% | 0.06\% | 0.06\% | 0.07\% | 0.05\% | 0.00\% | 0.02\% | 0.06\% | 0.02\% | 0.04\% | 0.00\% |
| PCL / Average net loans and acceptances | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% | 0.00\% | 0.00\% | 0.09\% | 0.00\% | 0.00\% | 0.03\% | 0.02\% | 0.02\% | 0.02\% |
| Net write-offs / Average net loans and acceptances | 0.00\% | 0.00\% | 0.00\% | 0.13\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.04\% | 0.00\% | 0.02\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 170,100 | 157,900 | 152,400 | 160,700 | 179,000 | 180,600 | 177,300 | 183,000 | 180,900 | 170,100 | 179,000 | 160,700 | 183,000 | 168,600 |
| U.S. \& International Wealth Management | 321,200 | 323,700 | 312,200 | 334,400 | 330,200 | 300,900 | 307,400 | 305,500 | 324,200 | 321,200 | 330,200 | 334,400 | 305,500 | 307,900 |
| Total | 491,300 | 481,600 | 464,600 | 495,100 | 509,200 | 481,500 | 484,700 | 488,500 | 505,100 | 491,300 | 509,200 | 495,100 | 488,500 | 476,500 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 23,700 | 22,000 | 21,500 | 23,000 | 24,800 | 22,900 | 22,200 | 22,200 | 21,300 | 23,700 | 24,800 | 23,000 | 22,200 | 17,500 |
| U.S. \& International Wealth Management | 20,000 | 17,900 | 18,400 | 19,500 | 21,500 | 20,600 | 21,300 | 20,200 | 20,700 | 20,000 | 21,500 | 19,500 | 20,200 | 19,700 |
| Global Asset Management ${ }^{2}$ | 196,000 | 191,700 | 181,200 | 180,100 | 197,400 | 129,300 | 121,200 | 118,800 | 117,600 | 196,000 | 197,400 | 180,100 | 118,800 | 105,600 |
| Total | 239,700 | 231,600 | 221,100 | 222,600 | 243,700 | 172,800 | 164,700 | 161,200 | 159,600 | 239,700 | 243,700 | 222,600 | 161,200 | 142,800 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 168 | 126 | 128 | 116 | 186 | 182 | 181 | 180 | 177 | 422 | 549 | 665 | 762 | 604 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 11 | 13 | 12 | 9 | 15 | 4 | 5 | 5 | 6 | 36 | 24 | 33 | 22 | 20 |
| Cash Net income | 179 | 139 | 140 | 125 | 201 | 186 | 186 | 185 | 183 | 458 | 573 | 698 | 784 | 624 |
| Capital charge | (110) | (112) | (114) | (97) | (91) | (54) | (53) | (58) | (63) | (336) | (198) | (295) | (243) | (226) |
| Economic Profit | 69 | 27 | 26 | 28 | 110 | 132 | 133 | 127 | 120 | 122 | 375 | 403 | 541 | 398 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 479 | 439 | 417 | 434 | 445 | 488 | 445 | 481 | 462 | 1,335 | 1,378 | 1,812 | 1,826 | 1,533 |
| Business information <br> Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 298,100 | 271,300 | 254,600 | 277,600 | 322,500 | 298,800 | 306,300 | 323,300 | 303,900 | 298,100 | 322,500 | 277,600 | 323,300 | 274,200 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries
${ }^{2}$ Q3/09 Global Asset Management - AUM excludes $\$ 1.8$ billion in assets held by clients of Phillips, Hager \& North Investment Management Ltd. for which we earn either a nominal or no management fee.
${ }^{3}$ Excludes the amortization of computer software intangibles.

| INSURANCE <br> (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2108 | Q108 | Q4107 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 986 | 1,005 | 800 | 752 | 761 | 689 | 662 | 636 | 660 | 2,791 | 2,112 | 2,864 | 2,593 | 2,595 |
| Investment income ${ }^{2}$ | 522 | 173 | 488 | (697) | 49 | 63 | 127 | 202 | (97) | 1,183 | 239 | (458) | 402 | 535 |
| Fee income | 67 | 51 | 58 | 56 | 48 | 49 | 51 | 49 | 27 | 176 | 148 | 204 | 197 | 218 |
| Total revenue | 1,575 | 1,229 | 1,346 | 111 | 858 | 801 | 840 | 887 | 590 | 4,150 | 2,499 | 2,610 | 3,192 | 3,348 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,253 | 958 | 1,076 | (86) | 553 | 548 | 616 | 637 | 343 | 3,287 | 1,717 | 1,631 | 2,173 | 2,509 |
| Non-interest expense | 135 | 138 | 141 | 154 | 145 | 142 | 135 | 137 | 137 | 414 | 422 | 576 | 537 | 517 |
| Other ${ }^{3}$ | 20 | 20 | 17 | (16) | 23 | 7 | - | 11 | 7 | 57 | 30 | 14 | 40 | 20 |
| Net income | 167 | 113 | 112 | 59 | 137 | 104 | 89 | 102 | 103 | 392 | 330 | 389 | 442 | 302 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Life and Health | 558 | 348 | 542 | (197) | 333 | 343 | 300 | 355 | 151 | 1,448 | 976 | 779 | 1,136 | 1,227 |
| Property \& Casualty | 175 | 188 | 176 | 138 | 154 | 174 | 161 | 139 | 141 | 539 | 489 | 627 | 601 | 576 |
| U.S. Life | 488 | 349 | 326 | (119) | 51 | 47 | 161 | 177 | 86 | 1,163 | 259 | 140 | 596 | 801 |
| Total | 1,575 | 1,229 | 1,346 | 111 | 858 | 801 | 840 | 887 | 590 | 4,150 | 2,499 | 2,610 | 3,192 | 3,348 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 48.0\% | 33.4\% | 33.7\% | 20.1\% | 44.6\% | 34.1\% | 31.7\% | 29.1\% | 28.7\% | 38.5\% | 37.0\% | 32.8\% | 31.2\% | 20.5 |
| Return on risk capital (RORC) | 55.4\% | 39.2\% | 38.3\% | 23.0\% | 50.1\% | 38.1\% | 36.0\% | 32.2\% | 31.9\% | 44.5\% | 41.6\% | 37.1\% | 34.7\% | 22.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 13,000 | 13,000 | 12,600 | 12,800 | 12,600 | 12,700 | 12,400 | 12,200 | 12,400 | 12,900 | 12,600 | 12,600 | 12,500 | 11,600 |
| Attributed capital | 1,350 | 1,350 | 1,300 | 1,150 | 1,200 | 1,250 | 1,100 | 1,350 | 1,400 | 1,350 | 1,200 | 1,150 | 1,400 | 1,450 |
| Risk capital | 1,200 | 1,150 | 1,150 | 1,000 | 1,100 | 1,100 | 950 | 1,200 | 1,250 | 1,150 | 1,050 | 1,050 | 1,250 | 1,350 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,4}$ | 1,267 | 1,235 | 1,080 | 1,004 | 1,014 | 898 | 945 | 860 | 889 | 3,582 | 2,857 | 3,861 | 3,460 | 3,406 |
| Reinsurance \& Other | 467 | 467 | 458 | 405 | 435 | 342 | 369 | 317 | 334 | 1,392 | 951 | 1,551 | 1,251 | 1,132 |
| Canadian Life and Health | 314 | 306 | 320 | 321 | 320 | 307 | 324 | 286 | 285 | 940 | 283 | 1,272 | 1,146 | 1,069 |
| Property \& Casualty | 193 | 165 | 161 | 170 | 166 | 155 | 156 | 162 | 154 | 519 | 477 | 647 | 604 | 573 |
| U.S. Life | 293 | 297 | 141 | 108 | 93 | 94 | 96 | 95 | 116 | 731 | 1,146 | 391 | 459 | 632 |
| Insurance policyholder benefits and claims | 1,097 | 789 | 922 | (230) | 413 | 374 | 472 | 506 | 189 | 2,808 | 1,259 | 1,029 | 1,588 | 1,939 |
| Insurance policyholder acquisition expense | 156 | 169 | 154 | 144 | 140 | 174 | 144 | 131 | 154 | 479 | 458 | 602 | 585 | 570 |
| Insurance claims and policy benefit liabilities | 8,256 | 8,002 | 7,880 | 7,385 | 7,608 | 7,556 | 7,558 | 7,283 | 7,533 | 8,256 | 7,608 | 7,385 | 7,283 | 7,337 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ | 338 | 9 | 341 | (748) | (74) | (58) | 10 | 78 | (211) | 688 | (122) | (870) | (108) | 61 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 200 | 200 | 100 | 400 | 300 | 300 | 300 | 300 | 300 | 200 | 300 | 400 | 300 | 300 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 167 | 113 | 112 | 59 | 137 | 104 | 89 | 102 | 103 | 392 | 330 | 389 | 442 | 302 |
| After-tax effect of amortization of other intangibles ${ }^{6}$ |  |  | - | . |  | - | - |  |  | . | . | . |  |  |
| Cash Net income | 167 | 113 | 112 | 59 | 137 | 104 | 89 | 102 | 103 | 392 | 330 | 389 | 442 | 302 |
| Capital charge | (39) | (39) | (37) | (30) | (32) | (32) | (29) | (37) | (37) | (115) | (93) | (123) | (147) | (153) |
| Economic Profit | 128 | 74 | 75 | 29 | 105 | 72 | 60 | 65 | 66 | 277 | 237 | 266 | 295 | 149 |

${ }^{1}$ Premium and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.
${ }^{2}$ Investment income can experience volatility arising from quarterly fluctuation in the fair value of held-for-trading assets. The investments which support actuarial liabilities are predominantly designated as held-for-trading, and consequently
changes in fair values of these assets are recorded in investment income in the consolidated statements of income. Changes in fair values of these assets are largely offset by changes in the fair value of the actuarial liabilities.
${ }^{3}$ Includes income taxes and non-controlling interest in net income of subsidiaries
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and deposits on individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ Includes revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Investment income and largely offset in PBCAE
${ }^{6}$ Excludes the amortization of computer software intangibles.

| INTERNATIONAL BANKING (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 423 | 459 | 452 | 437 | 347 | 298 | 248 | 239 | 263 | 1,334 | 89 | 1,330 | 1,03 | 940 |
| Non-interest income | 230 | 226 | 115 | 35 | 233 | 266 | 237 | 216 | 259 | 571 | 736 | 771 | 884 | 688 |
| Total revenue | 653 | 685 | 567 | 472 | 580 | 564 | 485 | 455 | 522 | 1,905 | 1,629 | 2,101 | 1,915 | 1,628 |
| Provision for credit losses (PCL) | 230 | 289 | 200 | 198 | 137 | 91 | 71 | 72 | 17 | 719 | 299 | 497 | 109 | 25 |
| Non-interest expense | 577 | 618 | 595 | 585 | 485 | 428 | 378 | 363 | 389 | 1,790 | 1,291 | 1,876 | 1,481 | 1,216 |
| Goodwill impairment charge |  | 1,000 | - | - | - | - | - |  |  | 1,000 |  |  |  |  |
| Other ${ }^{1}$ | (59) | (96) | (84) | (105) | (26) | 7 | 5 | (1) | 29 | (239) | (14) | (119) | 83 | 126 |
| Net (loss) income | (95) | $(1,126)$ | (144) | (206) | (16) | 38 | 31 | 21 | 87 | $(1,365)$ | 53 | (153) | 242 | 261 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking ${ }^{2}$ | 476 | 507 | 374 | 281 | 341 | 349 | 275 | 269 | 302 | 1,357 | 965 | 1,246 | 1,156 | 1,070 |
| RBC Dexia I $^{3}$ | 177 | 178 | 193 | 191 | 239 | 215 | 210 | 186 | 220 | 548 | 664 | 855 | 759 | 558 |
| Total | 653 | 685 | 567 | 472 | 580 | 564 | 485 | 455 | 522 | 1,905 | 1,629 | 2,101 | 1,915 | 1,628 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | (6.3)\% | (53.3)\% | (7.3)\% | (11.4)\% | (1.6)\% | 3.0\% | 3.5\% | 2.2\% | 9.0\% | (23.2)\% | 1.2\% | (3.4)\% | 6.9\% | 10.6\% |
| Return on risk capital (RORC) | (14.2)\% | (143.6)\% | (20.3)\% | (34.9)\% | (3.8)\% | 6.3\% | 6.4\% | 3.8\% | 15.5\% | (60.0)\% | 2.5\% | (8.1)\% | 11.7\% | 16.1\% |
| Net interest margin (average earning assets) ${ }^{4}$ | 3.88\% | 3.67\% | 3.40\% | 3.78\% | 3.72\% | 3.50\% | 3.41\% | 3.40\% | 3.58\% | 3.64\% | 3.56\% | 3.63\% | 3.57\% | 3.73\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 60,000 | 67,100 | 68,900 | 65,000 | 52,600 | 47,200 | 40,200 | 39,400 | 41,100 | 65,300 | 46,700 | 51,300 | 39,700 | 32,600 |
| Total earning assets ${ }^{4}$ | 40,200 | 46,000 | 46,800 | 42,000 | 33,400 | 30,400 | 25,300 | 24,800 | 26,500 | 44,300 | 29,700 | 32,800 | 26,100 | 23,300 |
| Loans and acceptances | 32,800 | 37,500 | 37,400 | 33,900 | 28,000 | 25,000 | 21,000 | 20,500 | 23,800 | 35,900 | 24,700 | 27,000 | 22,300 | 18,500 |
| Deposits | 49,500 | 54,500 | 54,300 | 51,800 | 42,500 | 40,700 | 35,200 | 34,500 | 35,100 | 52,700 | 39,400 | 42,500 | 34,200 | 28,700 |
| Attributed capital | 7,050 | 8,800 | 8,550 | 7,450 | 5,600 | 4,550 | 3,150 | 3,300 | 3,650 | 8,100 | 4,450 | 5,200 | 3,350 | 2,400 |
| Risk capital | 3,150 | 3,250 | 3,050 | 2,450 | 2,300 | 2,150 | 1,750 | 1,900 | 2,100 | 3,150 | 2,050 | 2,150 | 1,950 | 1,600 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances ${ }^{5}$ | 6.70\% | 6.06\% | 5.65\% | 4.76\% | 3.98\% | 3.25\% | 3.16\% | 1.97\% | 1.05\% | 6.12\% | 4.51\% | 5.97\% | 1.81\% | 1.01\% |
| PCL / Average net loans and acceptances | 2.78\% | 3.16\% | 2.12\% | 2.32\% | 1.95\% | 1.48\% | 1.35\% | 1.39\% | 0.28\% | 2.68\% | 1.62\% | 1.84\% | 0.49\% | 0.14\% |
| Net write-offs / Average net loans and acceptances | 2.18\% | 3.38\% | 1.44\% | 1.94\% | 1.12\% | 0.85\% | 0.30\% | 0.25\% | 0.25\% | 2.33\% | 0.79\% | 1.16\% | 0.20\% | 0.15\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration - RBC ${ }^{6}$ | 7,400 | 8,700 | 10,600 | 11,200 | 9,400 | - | - | - |  | 7,400 | 9,400 | 11,200 | - |  |
| - RBC Dexia $\mathrm{IS}^{7}$ | 2,197,500 | 2,105,100 | 2,131,400 | 2,585,000 | 2,803,900 | 2,697,000 | 2,922,000 | 2,713,100 | 2,843,400 | 2,197,500 | 2,803,900 | 2,585,000 | 2,713,100 | 2,421,100 |
| Assets under management - RBC ${ }^{6}$ | 3,800 | 3,600 | 3,700 | 3,900 | 3,400 |  |  |  |  | 3,800 | 3,400 | 3,900 |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income | (95) | $(1,126)$ | (144) | (206) | (16) | 38 | 31 | 21 | 87 | $(1,365)$ | 53 | (153) | 242 | 261 |
| After-tax effect of amortization of other intangibles and goodwill impairment ${ }^{8}$ | 26 | 1,029 | 28 | 25 | 20 | 19 | 16 | 15 | 14 | 1,083 | 55 | 80 | 57 | 43 |
| Cash Net (loss) income | (69) | (97) | (116) | (181) | 4 | 57 | 47 | 36 | 101 | (282) | 108 | (73) | 299 | 304 |
| Capital charge | (204) | (247) | (247) | (197) | (147) | (118) | (83) | (88) | (95) | (698) | (348) | (545) | (351) | (251) |
| Economic Profit | (273) | (344) | (363) | (378) | (143) | (61) | (36) | (52) | 6 | (980) | (240) | (618) | (52) | 53 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking ${ }^{2}$ | 427 | 408 | 305 | 262 | 338 | 346 | 275 | 268 | 283 | 1,140 | 959 | 1,221 | 1,059 | 945 |

Includes income taxes and non-controlling interest in net income of subsidiaries.
$\qquad$ 1,14
1,059
Includes U.S. and Caribbean banking businesses. RBTT Financial Group (RBTT) results are reported on a one-month lag basis.
${ }^{3}$ On January 2, 2006, we combined our Institutional \& Investor Services (IIS) business with the institutional investor service business of Dexia Banque Internationale à Luxembourg (Dexia), forming a joint venture, RBC Dexia Investor Services (RBC Dexia IS).
RBC Dexia IS results are reported on a one-month lag basis.
Calculated based on Banking information.
The calculation of gross impaired loans / average net loans and acceptances for Q2/08, Q1/08, Q4/07 and 2007 have been revised to exclude certain foreclosed assets.
${ }^{6}$ AUA - RBC and AUM - RBC represent the AUA and AUM, respectively, of RBTT reported on a one-month lag.
${ }^{8}$ AUA - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest, reported on a one-month lag.
${ }^{3}$ Excludes the amortization of computer software intangibles.

| CAPITAL MARKETS (C\$ MM) | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 970 | 1,014 | 922 | 648 | 452 | 421 | 318 | 223 | 175 | 2,906 | 1,191 | 1,839 | 623 | 131 |
| Non-interest income | 1,144 | 552 | 487 | 542 | 681 | 59 | 814 | 596 | 983 | 2,183 | 1,554 | 2,096 | 3,766 | 4,005 |
| Total revenue (teb) | 2,114 | 1,566 | 1,409 | 1,190 | 1,133 | 480 | 1,132 | 819 | 1,158 | 5,089 | 2,745 | 3,935 | 4,389 | 4,136 |
| Provision for (recovery of) credit losses (PCL) | 177 | 145 | 160 | 77 | 20 | 58 | 28 | (2) | (7) | 482 | 106 | 183 | (22) | (115) |
| Non-interest expense | 1,085 | 826 | 891 | 124 | 717 | 546 | 734 | 584 | 693 | 2,802 | 1,997 | 2,121 | 2,769 | 2,603 |
| Business realignment charges |  |  |  | - |  | - |  |  |  |  |  | - |  | (1) |
| Other ${ }^{1}$ | 290 | 175 | 133 | 405 | 127 | (137) | 66 | 51 | 112 | 598 | 56 | 461 | 350 | 294 |
| Net income | 562 | 420 | 225 | 584 | 269 | 13 | 304 | 186 | 360 | 1,207 | 586 | 1,170 | 1,292 | 1,355 |
| Total Revenue (teb) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 2,114 | 1,566 | 1,409 | 1,190 | 1,133 | 480 | 1,132 | 819 | 1,158 | 5,089 | 2,745 | 3,935 | 4,389 | 4,136 |
| Revenue related to VIEs offset in Non-controlling interest | 2 | 7 | (29) | (55) | 17 | (15) | 5 | (1) | 13 | (20) | 7 | (48) | 31 | (7) |
| Total revenue excluding VIEs | 2,112 | 1,559 | 1,438 | 1,245 | 1,116 | 495 | 1,127 | 820 | 1,145 | 5,109 | 2,738 | 3,983 | 4,358 | 4,143 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Markets Sales and Trading | 1,768 | 1,250 | 891 | 446 | 581 | 156 | 641 | 371 | 614 | 3,909 | 1,378 | 1,824 | 2,453 | 2,472 |
| Corporate and Investment Banking | 346 | 316 | 518 | 744 | 552 | 324 | 491 | 448 | 544 | 1,180 | 1,367 | 2,111 | 1,936 | 1,664 |
| Total | 2,114 | 1,566 | 1,409 | 1,190 | 1,133 | 480 | 1,132 | 819 | 1,158 | 5,089 | 2,745 | 3,935 | 4,389 | 4,136 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 26.1\% | 19.9\% | 10.4\% | 34.6\% | 17.7\% | 0.7\% | 23.9\% | 15.4\% | 29.3\% | 18.8\% | 14.6\% | 20.5\% | 26.6\% | 31.5\% |
| Return on risk capital (RORC) | 29.9\% | 23.2\% | 12.0\% | 40.5\% | 20.8\% | 0.8\% | 29.1\% | 19.3\% | 35.9\% | 21.8\% | 17.5\% | 24.5\% | 32.5\% | 38.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 322,200 | 362,800 | 394,200 | 342,800 | 327,900 | 351,400 | 339,200 | 319,400 | 317,300 | 359,700 | 339,400 | 340,300 | 311,200 | 260,600 |
| Trading securities | 118,600 | 118,000 | 122,800 | 133,600 | 138,700 | 143,700 | 144,800 | 146,400 | 154,300 | 119,800 | 142,400 | 140,200 | 152,900 | 132,300 |
| Loans and acceptances | 35,900 | 42,600 | 46,200 | 41,900 | 37,900 | 36,800 | 36,600 | 32,600 | 28,100 | 41,600 | 37,100 | 38,300 | 29,000 | 22,100 |
| Deposits | 95,000 | 113,600 | 132,700 | 135,000 | 131,100 | 137,200 | 127,300 | 121,500 | 124,700 | 113,800 | 131,800 | 132,600 | 125,700 | 108,100 |
| Attributed capital | 8,250 | 8,350 | 8,100 | 6,650 | 5,900 | 4,800 | 4,950 | 4,650 | 4,800 | 8,250 | 5,250 | 5,600 | 4,800 | 4,250 |
| Risk capital | 7,200 | 7,150 | 7,050 | 5,650 | 5,050 | 3,900 | 4,100 | 3,750 | 3,900 | 7,100 | 4,350 | 4,700 | 3,900 | 3,450 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 2.11 \% | 1.81\% | 1.20 \% | 1.19 \% | 0.79 \% | 0.84 \% | 0.27 \% | 0.05 \% | 0.07 \% | 1.82 \% | 0.81 \% | 1.30 \% | 0.06 \% | 0.28 \% |
| PCL / Average net loans and acceptances | 1.96 \% | 1.40 \% | 1.37\% | 0.73\% | 0.21 \% | 0.64 \% | $0.30 \%$ | (0.02)\% | (0.10)\% | 1.55 \% | 0.38\% | 0.48\% | (0.08)\% | (0.52)\% |
| Net write-offs / Average net loans and acceptances | 1.55\% | 0.81\% | 1.18 \% | 0.07 \% | 0.18\% | 0.13\% | (0.02)\% | (0.02)\% | (0.10)\% | 1.16\% | 0.10\% | 0.09 \% | (0.08)\% | (0.24)\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 4,800 | 5,400 | 5,900 | 7,500 | 6,400 | 7,000 | 6,900 | 6,400 | 6,800 | 4,800 | 6,400 | 7,500 | 6,400 | 4,700 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 562 | 420 | 225 | 584 | 269 | 13 | 304 | 186 | 360 | 1,207 | 586 | 1,170 | 1,292 | 1,355 |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | 1 | 1 | 9 |  | 2 | - |  |  |  | 11 | 2 | 2 | 1 | 1 |
| Cash Net income | 563 | 421 | 234 | 584 | 271 | 13 | 304 | 186 | 360 | 1,218 | 588 | 1,172 | 1,293 | 1,356 |
| Capital charge | (239) | (234) | (235) | (175) | (157) | (124) | (131) | (123) | (127) | (708) | (412) | (587) | (503) | (447) |
| Economic Profit | 324 | 187 | (1) | 409 | 114 | (111) | 173 | 63 | 233 | 510 | 176 | 585 | 790 | 909 |

[^3]${ }^{2}$ Excludes the amortization of computer software intangibles.

| CORPORATE SUPPORT (C\$ MM) | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2/08 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | (237) | (275) | (279) | (210) | (302) | (259) | (224) | (215) | (184) | (791) | (785) | (995) | (732) | (488) |
| Non-interest income | 219 | 194 | 436 | 32 | 181 | 92 | 53 | 117 | 71 | 849 | 326 | 358 | 377 | 178 |
| Total revenue (teb) | (18) | (81) | 157 | (178) | (121) | (167) | (171) | (98) | (113) | 58 | (459) | (637) | (355) | (310) |
| Provision for (recovery of) credit losses (PCL) | 23 | 189 | 117 | 119 | (28) | (24) | (20) | (20) | (22) | 329 | (72) | 47 | (85) | (86) |
| Non-interest expense | 12 | 5 | (8) | 46 | (19) | (34) | (11) | 56 | (20) | 9 | (64) | (18) | 36 | 36 |
| Other (teb) ${ }^{1}$ | (143) | (111) | 12 | (234) | (51) | (96) | (107) | (172) | (143) | (242) | (254) | (488) | (515) | (371) |
| Net income (loss) | 90 | (164) | 36 | (109) | (23) | (13) | (33) | 38 | 72 | (38) | (69) | (178) | 209 | 111 |
| Additional information teb adjustment | (127) | (103) | (60) | (102) | (86) | (90) | (132) | (117) | (79) | (290) | (308) | (410) | (332) | (213) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | $(12,700)$ | $(8,400)$ | (500) | (600) | $(2,100)$ | $(3,000)$ | $(6,600)$ | $(7,600)$ | $(7,000)$ | $(7,300)$ | $(3,900)$ | $(3,100)$ | $(6,500)$ | $(5,400)$ |
| Attributed capital | 2,350 | 850 | 150 | 1,050 | 2,200 | 3,900 | 4,500 | 3,400 | 2,650 | 1,100 | 3,550 | 3,000 | 2,800 | 3,150 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 90 | (164) | 36 | (109) | (23) | (13) | (33) | 38 | 72 | (38) | (69) | (178) | 209 | 111 |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | 1 | (1) |  |  | (2) | 2 | - |  | 1 |  | - | - |  | 1 |
| Cash Net income (loss) | 91 | (165) | 36 | (109) | (25) | (11) | (33) | 38 | 73 | (38) | (69) | (178) | 209 | 112 |
| Capital charge | (104) | (39) | (10) | (19) | (51) | (98) | (114) | (84) | (70) | (153) | (263) | (282) | (272) | (288) |
| Economic Profit | (13) | (204) | 26 | (128) | (76) | (109) | (147) | (46) | 3 | (191) | (332) | (460) | (63) | (176) |
| DISCONTINUED OPERATIONS ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 |  |  | 2008 | 2007 | 2006 |
|  |  |  |  |  |  |  |  |  |  | 9 months | 9 months |  |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | - | - | - | - | - | - | - | - | - | - | - | - | - | 5 |
| Non-interest income | - | - | - | - | - | - | - | - | - | - | - | - | - | (1) |
| Total revenue | - | - | - | - | - | - | - | - | - | - | - | - | - | 4 |
| Non-interest expense | - | - | - | - | - | - | - | - |  | - | - | - | - | 51 |
| Other ${ }^{1}$ | - | - | - | - | - | - | - | - | - | - | - | - | - | (18) |
| Net loss |  | - | - | - | - | - | - | - | - | - | - | - | - | (29) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | - | - | - | - | - | - | - | - | - | - | - | - | - | 200 |
| Loans and acceptances | - | - | - | - | - | - | - | - | - | - | - | - | - | 100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss | - | - | - | - | - | - | - | - | - | - | - | - | - | (29) |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | - | - | - | - | - | - | - | - |  | - | - | - | - |  |
| Cash Net income | - | - | - | - | - | - | - | - | - | - | - | - | - | (29) |
| Capital charge | - | - | - |  | - | - | - | - | . | - | . | - | - |  |
| Economic Profit | - | - | - | - | - | - | - | - | - | - | - | - | - | (29) |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ Excludes the amortization of computer software intangibles.
${ }^{3}$ Effective October 31, 2006, RBC Mortgage Company had disposed of substantially all its remaining assets and obligations and therefore we no longer separately classify its results.
Results reported on a total consolidated basis are comparable to results from continuing operations for the corresponding prior periods.

| BALANCE SHEETS (C\$ MM) | Q3/09 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 ${ }^{1}$ | Q3/08 ${ }^{1}$ | Q2/08 ${ }^{1}$ | Q1/08 ${ }^{1}$ | Q4/07 ${ }^{1}$ | Q3/07 ${ }^{1}$ | $2008{ }^{1}$ | $2007{ }^{1}$ | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 7,966 | 9,342 | 10,199 | 11,086 | 7,571 | 5,958 | 4,187 | 4,226 | 5,091 | 11,086 | 4,226 | 4,401 |
| Interest-bearing deposits with banks | 8,647 | 11,297 | 15,362 | 20,041 | 13,326 | 12,349 | 13,664 | 11,881 | 10,159 | 20,041 | 11,881 | 10,502 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 135,920 | 126,252 | 119,637 | 122,508 | 137,498 | 140,516 | 150,750 | 147,485 | 163,251 | 122,508 | 147,485 | 147,109 |
| Available-for-sale | 47,751 | 50,303 | 52,545 | 48,626 | 38,879 | 34,836 | 33,598 | 30,770 | 26,968 | 48,626 | 30,770 |  |
| Investments | - | - | - | - | - | - | - | - |  | - | - | 37,760 |
| Total Securities | 183,671 | 176,555 | 172,182 | 171,134 | 176,377 | 175,352 | 184,348 | 178,255 | 190,219 | 171,134 | 178,255 | 184,869 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 43,652 | 42,290 | 40,930 | 44,818 | 56,207 | 61,561 | 76,419 | 64,313 | 77,183 | 44,818 | 64,313 | 59,378 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail ${ }^{2}$ | 198,999 | 193,195 | 192,988 | 195,455 | 190,669 | 181,802 | 174,779 | 169,462 | 165,554 | 195,455 | 169,462 | 151,050 |
| Wholesale | 79,816 | 87,389 | 92,941 | 96,300 | 81,603 | 77,822 | 72,430 | 69,967 | 67,245 | 96,300 | 69,967 | 58,889 |
| Total loans | 278,815 | 280,584 | 285,929 | 291,755 | 272,272 | 259,624 | 247,209 | 239,429 | 232,799 | 291,755 | 239,429 | 209,939 |
| Allowance for loan losses | $(2,828)$ | $(2,790)$ | $(2,493)$ | $(2,215)$ | $(1,859)$ | $(1,730)$ | $(1,591)$ | $(1,493)$ | $(1,449)$ | $(2,215)$ | $(1,493)$ | $(1,409)$ |
| Total loans, net of allowance for loan losses | 275,987 | 277,794 | 283,436 | 289,540 | 270,413 | 257,894 | 245,618 | 237,936 | 231,350 | 289,540 | 237,936 | 208,530 |
| Customers' liability under acceptances | 9,155 | 11,146 | 11,240 | 11,285 | 10,517 | 11,257 | 11,700 | 11,786 | 10,463 | 11,285 | 11,786 | 9,108 |
| Derivatives | 101,086 | 123,259 | 144,376 | 136,134 | 69,099 | 71,743 | 73,345 | 66,585 | 54,279 | 136,134 | 66,585 | 37,729 |
| Premises and equipment, net ${ }^{3}$ | 2,312 | 2,418 | 2,463 | 2,471 | 2,060 | 1,970 | 1,638 | 1,570 | 1,533 | 2,471 | 1,570 | 1,361 |
| Goodwill | 8,313 | 8,819 | 9,948 | 9,977 | 8,859 | 6,165 | 4,897 | 4,752 | 5,055 | 9,977 | 4,752 | 4,304 |
| Other intangibles ${ }^{3}$ | 2,038 | 2,150 | 2,196 | 2,042 | 2,109 | 1,344 | 1,264 | 1,189 | 1,224 | 2,042 | 1,189 | 1,099 |
| Assets of operations held for sale ${ }^{4}$ | - | - | - | - | - | - | - |  |  | - | - | 82 |
| Other assets | 17,115 | 15,253 | 20,844 | 25,331 | 20,254 | 21,878 | 15,681 | 17,853 | 18,026 | 25,331 | 17,853 | 15,417 |
| Total assets | 659,942 | 680,323 | 713,176 | 723,859 | 636,792 | 627,471 | 632,761 | 600,346 | 604,582 | 723,859 | 600,346 | 536,780 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 148,670 | 146,476 | 142,414 | 139,036 | 126,140 | 125,543 | 121,351 | 116,557 | 119,405 | 139,036 | 116,557 | 114,040 |
| Business and government | 224,081 | 239,580 | 251,849 | 269,994 | 258,420 | 238,539 | 229,598 | 219,886 | 214,036 | 269,994 | 219,886 | 189,140 |
| Bank | 31,957 | 25,771 | 28,587 | 29,545 | 24,531 | 35,343 | 43,467 | 28,762 | 42,884 | 29,545 | 28,762 | 40,343 |
| Total deposits | 404,708 | 411,827 | 422,850 | 438,575 | 409,091 | 399,425 | 394,416 | 365,205 | 376,325 | 438,575 | 365,205 | 343,523 |
| Acceptances | 9,155 | 11,146 | 11,240 | 11,285 | 10,517 | 11,257 | 11,700 | 11,786 | 10,463 | 11,285 | 11,786 | 9,108 |
| Obligations related to securities sold short | 40,701 | 35,540 | 31,701 | 27,507 | 41,696 | 43,264 | 44,312 | 44,689 | 51,157 | 27,507 | 44,689 | 38,252 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 30,423 | 28,871 | 32,370 | 32,053 | 27,815 | 28,278 | 40,522 | 37,033 | 39,842 | 32,053 | 37,033 | 41,103 |
| Derivatives | 91,963 | 110,284 | 130,196 | 128,705 | 66,623 | 71,551 | 74,127 | 72,010 | 58,128 | 128,705 | 72,010 | 42,094 |
| Insurance claims and policy benefit liabilities | 8,255 | 8,002 | 7,880 | 7,385 | 7,608 | 7,556 | 7,558 | 7,283 | 7,534 | 7,385 | 7,283 | 7,337 |
| Liabilities of operations held for sale ${ }^{4}$ | - | - | - |  | - | - | - | - |  | - | - | 32 |
| Other liabilities | 29,107 | 29,011 | 31,276 | 35,809 | 32,852 | 29,599 | 26,133 | 28,603 | 27,262 | 35,809 | 28,603 | 22,649 |
| Subordinated debentures | 6,486 | 7,629 | 7,784 | 8,131 | 7,925 | 6,952 | 5,865 | 6,235 | 6,204 | 8,131 | 6,235 | 7,103 |
| Trust capital securities | 1,395 | 1,398 | 1,399 | 1,400 | 1,400 | 1,397 | 1,400 | 1,400 | 1,382 | 1,400 | 1,400 | 1,383 |
| Preferred share liabilities | - | - | - | - | 300 | 300 | 300 | 300 | 298 | - | 300 | 298 |
| Non-controlling interest in subsidiaries | 2,135 | 2,150 | 2,308 | 2,371 | 2,355 | 2,024 | 1,523 | 1,483 | 1,560 | 2,371 | 1,483 | 1,775 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 4,813 | 4,813 | 3,813 | 2,663 | 2,263 | 2,263 | 2,050 | 2,050 | 2,050 | 2,663 | 2,050 | 1,050 |
| Common shares | 12,864 | 12,730 | 12,694 | 10,384 | 10,308 | 8,184 | 7,328 | 7,300 | 7,283 | 10,384 | 7,300 | 7,196 |
| Contributed surplus | 238 | 239 | 242 | 242 | 251 | 245 | 267 | 235 | 235 | 242 | 235 | 292 |
| Treasury shares - preferred |  | (2) | (2) | (5) | (10) | (7) | (6) | (6) | (3) | (5) | (6) | (2) |
| - common |  | (78) | (88) | (104) | (98) | (99) | (119) | (101) | (116) | (104) | (101) | (180) |
| Retained earnings ${ }^{1}$ | 19,997 | 19,229 | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 19,816 | 18,047 | 15,771 |
| Accumulated other comprehensive income (loss) | $(2,200)$ | $(2,466)$ | $(2,547)$ | $(2,358)$ | $(3,501)$ | $(3,549)$ | $(3,193)$ | $(3,206)$ | $(2,419)$ | $(2,358)$ | $(3,206)$ | $(2,004)$ |
| Total shareholders' equity | 35,614 | 34,465 | 34,172 | 30,638 | 28,610 | 25,868 | 24,905 | 24,319 | 24,427 | 30,638 | 24,319 | 22,123 |
| Total liabilities and shareholders' equity | 659,942 | 680,323 | 713,176 | 723,859 | 636,792 | 627,471 | 632,761 | 600,346 | 604,582 | 723,859 | 600,346 | 536,780 |

[^4]

[^5]${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
${ }^{3}$ Prior to Q1/07, all amounts were reported as from continuing operations except for Total assets which also included assets of discontinued operations on page 14.
${ }^{4}$ AUA - RBC and AUM - RBC include RBTT balances reported on a one-month lag.
${ }^{5}$ AUA - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest, reported on a one month lag.

| STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CS MM) | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 ${ }^{1}$ | Q3108 ${ }^{1}$ | Q2108 ${ }^{1}$ | Q1/08 ${ }^{1}$ | Q4/07 ${ }^{1}$ | Q3107 ${ }^{1}$ | $\begin{aligned} & 2009{ }^{1} \\ & 9 \text { months } \end{aligned}$ | $\begin{gathered} 2008{ }^{1} \\ 9 \text { months } \end{gathered}$ | $2008{ }^{1}$ | $2007{ }^{1}$ | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 4,813 | 3,813 | 2,663 | 2,263 | 2,263 | 2,050 | 2,050 | 2,050 | 2,050 | 2,663 | 2,050 | 2,050 | 1,050 | 700 |
| Issued |  | 1,000 | 1,150 | 400 | - | 213 |  |  |  | 2,150 | 213 | 613 | 1,150 | 600 |
| Redeemed for cancellation | - | - | - | - | - | - | - | - |  |  | - |  | (150) | (250) |
| Balance at end of period | 4,813 | 4,813 | 3,813 | 2,663 | 2,263 | 2,263 | 2,050 | 2,050 | 2,050 | 4,813 | 2,263 | 2,663 | 2,050 | 1,050 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 12,730 | 12,694 | 10,384 | 10,308 | 8,184 | 7,328 | 7,300 | 7,283 | 7,250 | 10,384 | 7,300 | 7,300 | 7,196 | 7,170 |
| Issued | 134 | 36 | 2,310 | 76 | 2,124 | 856 | 34 | 18 | 39 | 2,480 | 3,014 | 3,090 | 170 | 127 |
| Purchased for cancellation |  |  |  |  |  |  | (6) | (1) | (6) |  | (6) | (6) | (66) | (101) |
| Balance at end of period | 12,864 | 12,730 | 12,694 | 10,384 | 10,308 | 8,184 | 7,328 | 7,300 | 7,283 | 12,864 | 10,308 | 10,384 | 7,300 | 7,196 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 239 | 242 | 242 | 251 | 245 | 267 | 235 | 235 | 241 | 242 | 235 | 235 | 292 | 265 |
| Renounced stock appreciation rights | (2) | (3) |  | (3) | - |  | (2) | (1) | (1) | (5) | (2) | (5) | (6) | (2) |
| Stock-based compensation awards | (3) | - | (8) | 4 | 1 | (18) | 27 | 2 | 1 | (11) | 10 | 14 | (46) | (18) |
| Other | 4 | - | 8 | (10) | 5 | (4) | 7 | (1) | (6) | 12 | 8 | (2) | (5) | 47 |
| Balance at end of period | 238 | 239 | 242 | 242 | 251 | 245 | 267 | 235 | 235 | 238 | 251 | 242 | 235 | 292 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (2) | (2) | (5) | (10) | (7) | (6) | (6) | (3) | (21) | (5) | (6) | (6) | (2) | (2) |
| Sales | 3 | 2 | 5 | 10 | 2 | 7 | 4 | 1 | 25 | 10 | 13 | 23 | 33 | 51 |
| Purchases | (2) | (2) | (2) | (5) | (5) | (8) | (4) | (4) | (7) | (6) | (17) | (22) | (37) | (51) |
| Balance at end of period | (1) | ${ }^{(2)}$ | (2) | (5) | (10) | (7) | (6) | (6) | (3) | (1) | (10) | (5) | ${ }^{(6)}$ | (2) |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (78) | (88) | (104) | (98) | (99) | (119) | (101) | (116) | (99) | (104) | (101) | (101) | (180) | (216) |
| Sales | 15 | 11 | 28 | (6) | 3 | 41 | 7 | 42 | 15 | 54 | 51 | 51 | 175 | 193 |
| Purchases | (34) | (1) | (12) | (6) | (2) | (21) | (25) | (27) | (32) | (47) | (48) | (54) | (96) | (157) |
| Balance at end of period | (97) | (78) | (88) | (104) | (98) | (99) | (119) | (101) | (116) | (97) | (98) | (104) | (101) | (180) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period ${ }^{1}$ | 19,229 | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 16,666 | 19,816 | 18,047 | 18,047 | 15,771 | 13,704 |
| Transition adjustment - Financial instruments ${ }^{2}$ | . | - | . | - | . | - | . | - |  | . | . | . | (86) |  |
| Adjustment ${ }^{1}$ |  | - | - | - | - |  | - | - |  |  |  |  | (120) |  |
| Net income (loss) | 1,561 | (50) | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 2,564 | 3,435 | 4,555 | 5,492 | 4,728 |
| Preferred share dividends | (73) | (55) | (41) | (27) | (27) | (23) | (24) | (24) | (26) | (169) | (74) | (101) | (88) | (60) |
| Common share dividends | (705) | (704) | (702) | (670) | (669) | (647) | (638) | (637) | (587) | $(2,111)$ | $(1,954)$ | $(2,624)$ | $(2,321)$ | $(1,847)$ |
| Premium paid on common shares purchased for cancellation | - | - | - | - | - | - | (49) | (14) | (52) | - | (49) | (49) | (580) | (743) |
| Issuance costs and other | (15) | (22) | (66) | (4) |  | (5) | (3) | 1 | 1 | (103) | (8) | (12) | (21) | (11) |
| Balance at end of period | 19,997 | 19,229 | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 19,997 | 19,397 | 19,816 | 18,047 | 15,771 |
| Accumulated other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transition adjustment - Financial instruments ${ }^{2}$ | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) |  |
| Unrealized gains and losses on available-for-sale securities | (511) | $(1,188)$ | $(1,373)$ | $(1,068)$ | (397) | (248) | (45) | (65) | (123) | (511) | (397) | $(1,068)$ | (65) |  |
| Unrealized foreign currency translation gains and losses, net of hedging activities | $(1,327)$ | (813) | (644) | (802) | $(2,705)$ | $(2,886)$ | $(2,893)$ | $(3,207)$ | $(2,469)$ | $(1,327)$ | $(2,705)$ | (802) | $(3,207)$ | $(2,004)$ |
| Gains and losses on derivatives designated as cash flow hedges | (317) | (420) | (485) | (443) | (354) | (370) | (210) | 111 | 218 | (317) | (354) | (443) | 111 |  |
| Balance at end of period | $(2,200)$ | $(2,466)$ | $(2,547)$ | $(2,358)$ | $(3,501)$ | $(3,549)$ | $(3,193)$ | $(3,206)$ | $(2,419)$ | $(2,200)$ | $(3,501)$ | $(2,358)$ | $(3,206)$ | $(2,004)$ |
| Retained earnings and Accumulated Other Comprehensive Income | 17,797 | 16,763 | 17,513 | 17,458 | 15,896 | 15,282 | 15,385 | 14,841 | 14,978 | 17,797 | 15,896 | 17,458 | 14,841 | 13,767 |
| Shareholders' equity at end of period | 35,614 | 34,465 | 34,172 | 30,638 | 28,610 | 25,868 | 24,905 | 24,319 | 24,427 | 35,614 | 28,610 | 30,638 | 24,319 | 22,123 |

[^6]| LOAN SECURITIZATION (C\$ MM) | Q3109 | Q2/09 | Q109 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 3,953 | 4,078 | 4,120 | 4,453 | 4,530 | 3,650 | 3,650 | 3,650 | 3,650 | 4,120 | 3,650 | 3,650 | 3,650 | 3,100 |
| Securitized |  |  |  |  | 423 | 1,047 |  |  |  |  | 1,470 | 1,470 |  | 1,200 |
| Reversal of prior securitizations | (83) | (125) | (42) | (333) | (500) | (167) |  | $\bigcirc$ |  | (250) | (667) | $(1,000)$ |  | (650) |
| Closing balance | 3,870 | 3,953 | 4,078 | 4,120 | 4,453 | 4,530 | 3,650 | 3,650 | 3,650 | 3,870 | 4,453 | 4,120 | 3,650 | 3,650 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 2,089 | 2,114 | 2,159 | 2,229 | 2,312 | 2,348 | 2,405 | 2,438 | 2,316 | 2,159 | 2,405 | 2,405 | 1,914 | 1,237 |
| Securitized |  |  |  |  |  |  |  |  | 159 |  |  |  | 615 | 718 |
| Amortization | (67) | (25) | (45) | (70) | (83) | (36) | (57) | (33) | (37) | (137) | (176) | (246) | (124) | (41) |
| Closing balance | 2,022 | 2,089 | 2,114 | 2,159 | 2,229 | 2,312 | 2,348 | 2,405 | 2,438 | 2,022 | 2,229 | 2,159 | 2,405 | 1,914 |
| Commercial mortgages securitized and not administered by the bank | - | - | - | - | - | - | 166 | 365 | 491 | - | 166 | 166 | 1,322 | - |
| U.S. Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 337 | 354 | 308 | 262 | 237 | 528 | 417 | 389 | 329 | 308 | 417 | 417 | 224 | 2,100 |
| Sold | 40 | 19 | 54 | 5 | 26 | 154 | 98 | 86 | 81 | 113 | 278 | 283 | 295 | 284 |
| Servicing rights sold |  |  |  | - |  | (435) | - | - |  |  | (435) | (435) | - | $(1,935)$ |
| Amortization | (22) | (27) | (13) | (5) | (5) | (19) | (13) | (10) | (7) | (62) | (37) | (42) | (32) | (138) |
| Other ${ }^{2}$ | (32) | (9) | 5 | 46 | ( | - | 26 | (48) | (14) | (36) | 39 | 85 | (70) | (87) |
| Closing balance | 323 | 337 | 354 | 308 | 262 | 237 | 528 | 417 | 389 | 323 | 262 | 308 | 417 | 224 |
| U.S. residential mortgages securitized and not administered by the bank | - | 103 | 237 | 133 | 100 | - |  | - |  | 340 | 100 | 233 | - | - |
| Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 34,861 | 28,117 | 21,520 | 19,857 | 19,391 | 18,584 | 18,384 | 17,176 | 16,014 | 21,520 | 18,384 | 18,384 | 14,131 | 9,561 |
| Sold | 3,358 | 8,651 | 7,572 | 2,806 | 2,013 | 1,794 | 1,244 | 1,332 | 1,831 | 19,581 | 5,051 | 7,857 | 6,180 | 6,329 |
| Proceeds reinvested in revolving securitizations | 1,361 | 1,223 | 657 | 790 | 675 | 345 | 418 | 1,641 | 1,410 | 3,241 | 1,438 | 2,228 | 4,521 | 2,717 |
| Amortization | $(3,133)$ | $(3,130)$ | $(1,632)$ | $(1,933)$ | $(2,222)$ | $(1,332)$ | $(1,462)$ | $(1,765)$ | $(2,079)$ | $(7,895)$ | $(5,016)$ | $(6,949)$ | $(6,448)$ | $(4,476)$ |
| Closing balance | 36,447 | 34,861 | 28,117 | 21,520 | 19,857 | 19,391 | 18,584 | 18,384 | 17,176 | 36,447 | 19,857 | 21,520 | 18,384 | 14,131 |
| Mortgage-backed securities - retained ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance, at amortized cost | 9,951 | 13,244 | 12,079 | 8,461 | 7,652 | 6,527 | 6,049 | 4,644 | 5,214 | 12,079 | 6,049 | 6,049 | 5,591 | 2,654 |
| Created | 4,524 | 7,828 | 10,290 | 7,952 | 4,246 | 3,636 | 2,583 | 4,949 | 3,264 | 22,642 | 10,465 | 18,417 | 13,335 | 13,591 |
| Sold | $(3,358)$ | $(8,651)$ | $(7,572)$ | $(2,806)$ | $(2,013)$ | $(1,794)$ | $(1,244)$ | $(1,332)$ | $(1,831)$ | $(19,581)$ | $(5,051)$ | $(7,857)$ | $(6,180)$ | $(6,329)$ |
| Proceeds reinvested in revolving securitizations | $(1,361)$ | $(1,223)$ | (657) | (790) | (675) | (345) | (418) | $(1,641)$ | $(1,410)$ | $(3,241)$ | $(1,438)$ | $(2,228)$ | $(4,521)$ | $(2,717)$ |
| Amortization | (564) | $(1,247)$ | (896) | (738) | (749) | (372) | (443) | (571) | (593) | $(2,707)$ | $(1,564)$ | $(2,302)$ | $(2,176)$ | $(1,608)$ |
| Closing balance, at amortized cost | 9,192 | 9,951 | 13,244 | 12,079 | 8,461 | 7,652 | 6,527 | 6,049 | 4,644 | 9,192 | 8,461 | 12,079 | 6,049 | 5,591 |
| Unrealized gains(losses) ${ }^{4}$ | 119 | 167 | 373 | 263 | 82 | 69 | 17 | (95) | (117) | 119 | 82 | 263 | (95) |  |
| Closing balance, at fair value | 9,311 | 10,118 | 13,617 | 12,342 | 8,543 | 7,721 | 6,544 | 5,954 | 4,527 | 9,311 | 8,543 | 12,342 | 5,954 | 5,591 |
| Impact of securitizations on net income before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (188) | (152) | (113) | (113) | (120) | (115) | (99) | (101) | (96) | (453) | (334) | (447) | (389) | (391) |
| Non-interest income ${ }^{5}$ | 197 | 471 | 310 | 91 | 95 | 135 | 88 | 53 | 34 | 978 | 318 | 409 | 265 | 245 |
| Provision for credit losses | 38 | 35 | 30 | 27 | 28 | 24 | 20 | 21 | 22 | 103 | 72 | 99 | 87 | 85 |
| Net income | 47 | 354 | 227 | 5 | 3 | 44 | 9 | (27) | (40) | 628 | 56 | 61 | (37) | (61) |


| OUR FINANCIAL ASSET SECURITIZATIONS (C\$ MM) | Q3109 | Q2109 | Q109 | Q4108 |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding securitized assets |  |  |  |  |
| Residential mortgages | 36,770 | 35,198 | 28,471 | 21,828 |
| Credit cards | 3,870 | 3,953 | 4,078 | 4,120 |
| Commercial mortgages | 2,022 | 2,089 | 2,114 | 2,159 |
|  | 42,662 | 41,240 | 34,663 | 28,107 |
| Retained interests |  |  |  |  |
| Residential mortgages |  |  |  |  |
| Mortgage-backed securities retained ${ }^{1}$ | 9,311 | 10,118 | 13,617 | 12,342 |
| Retained rights to future excess interest | 1,527 | 1,400 | 1,140 | 699 |
| Credit cards |  |  |  |  |
| Asset-backed securities purchased | 984 | 981 | 960 | 954 |
| Retained rights to future excess interest | 20 | 23 | 24 | 26 |
| Subordinated loan receivables | 6 | 7 | 7 | 8 |
| Commercial mortgages |  |  |  |  |
| Asset-backed securities purchased | 3 | 3 | 5 | 7 |
|  | 11,851 | 12,532 | 15,753 | 14,036 |

[^7]Other relates to foreign exchange translation gains and losses.
Mortgage-backed securities - retained are reported as securities on the Balance Sheet.
Upon adoption of CICA's financial instruments accounting standards on November 1, 2006, mortgage-backed securities - retained arising from securitization are reported at fair value on the Balance Sheet
Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue.
Commencing Q1/08, non-interest income includes the impact of hedging activities on securitization. Prior to Q1/08, the impact was nominal

| Tier 1 regulatory capital ${ }^{2}$ |
| :--- |
| $\quad$ Common shares |
| Contributed surplus |
| Retained earnings |
| Net after tax fair value losses arising from changes in institutions' |
| own credit risk |
| Foreign currency translation adjustments |
| Net after tax unrealized holding loss on available-for-sale equity securities |
| Non-cumulative preferred shares |
| Innovative Capital Instruments |
| Other non-controlling interests in subsidiaries |
| Goodwill ${ }^{3}$ |
| Substantial investments ${ }^{4}$ |
| Securitization-related deductions ${ }^{5}$ |
| Investment in insurance subsidiaries |
| Expected loss in excess of allowance - AIRB Approach |
| Other |
| Total Tier 1 capital |

Tier 2 regulatory capital ${ }^{2}$
Permanent subordinated debentures
Non-permanent subordinated debentures ${ }^{6}$
Innovative Capital Instruments (excess over 15\% of Tier 1)
Excess of non-cumulative preferred shares
Trust subordinated notes
General allowance
Substantial investments ${ }^{4}$
Investment in insurance subsidiaries
Securitization-related deductions
Expected loss in excess of allowance - AIRB approach
Other
Total Tier 2 capital

## Total regulatory capita

| 12,746 | 12,636 | 12,597 | 10,266 | 10,197 | 8,071 | 7,183 | 10,266 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 238 | 239 | 242 | 242 | 251 | 245 | 267 | 242 |
| 19,997 | 19,229 | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 19,816 |
| (48) | (136) | (361) | (316) | (194) | (184) | (149) | (316) |
| $(1,328)$ | (813) | (644) | (802) | $(2,705)$ | $(2,885)$ | $(2,893)$ | (802) |
| (189) | (483) | (670) | (380) | (112) | (70) | (48) | (380) |
| 4,812 | 4,811 | 3,811 | 2,657 | 2,552 | 2,555 | 2,344 | 2,657 |
| 4,113 | 4,139 | 4,141 | 3,857 | 3,684 | 3,604 | 3,500 | 3,857 |
| 353 | 356 | 357 | 357 | 351 | 27 | 27 | 357 |
| $(8,313)$ | $(8,819)$ | $(9,948)$ | $(9,977)$ | $(8,859)$ | $(6,165)$ | $(4,897)$ | $(9,977)$ |
| (152) | (144) | (146) | (37) | (10) | (10) | (8) | (37) |
| (733) | (518) | (346) | (329) | (244) | (261) | (224) | (329) |
| (13) |  |  | - | - |  | - | - |
| (157) | (222) | (190) | (315) | (299) | (191) | (235) | (315) |
| (2) | (1) | (2) | (8) | (1) | (1) | (1) | (8) |
| 31,324 | 30,274 | 28,901 | 25,031 | 24,008 | 23,566 | 23,444 | 25,031 |
| 880 | 927 | 936 | 900 | 844 | 843 | 789 | 900 |
| 5,606 | 6,702 | 6,695 | 7,223 | 7,074 | 6,102 | 5,094 | 7,223 |
| - | - | - | 142 | 30 | 175 | - | 142 |
| - | - | - | - | - | - | - | - |
| 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 |
| 523 | 548 | 527 | 488 | 423 | 410 | 377 | 488 |
| (153) | (144) | (146) | (277) | (269) | (282) | (376) | (277) |
| $(3,471)$ | $(3,326)$ | $(3,314)$ | $(3,198)$ | $(3,043)$ | $(2,971)$ | $(2,922)$ | $(3,198)$ |
| (711) | (496) | (321) | (305) | (216) | (230) | (204) | (305) |
| (157) | (222) | (190) | (315) | (299) | (192) | (236) | (315) |
| (2) | - | (3) | (6) | - | - | - | (6) |
| 3,542 | 5,016 | 5,211 | 5,679 | 5,571 | 4,882 | 3,549 | 5,679 |
| 34,866 | 35,290 | 34,112 | 30,710 | 29,579 | 28,448 | 26,993 | 30,710 |
| 12.9\% | 11.4\% | 10.6\% | 9.0\% | 9.4\% | 9.5\% | 9.7\% | 9.0\% |
| 14.4\% | 13.3\% | 12.5\% | 11.0\% | 11.6\% | 11.4\% | 11.2\% | 11.0\% |
| 16.3X | 16.3X | 17.5X | 20.1X | 19.5X | 20.2X | 22.1X | 20.1X |
| 9.1\% | 7.9\% | 7.5\% | 6.5\% | 6.9\% | 7.0\% | 7.3\% | 6.5\% |

## Capital measures

## Tier 1 capital ratio

Total capital ratio
Assets-to-capital multiple ${ }^{8}$
Tangible common equity (Tier 1 common capital) ratio
${ }^{1}$ Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users.
${ }^{2}$ As defined in the guidelines issued by OSFI. Basel I and Basel II calculations are not directly comparable.
${ }^{3}$ Basel II goodwill deduction reflects total consolidated goodwill. Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
${ }^{4}$ Under Basel II, substantial investment deductions are made $50 \%$ from each of Tier I and Tier 2 capital. There was a transitional provision until October 31, 2008, to deduct
substantial investments held prior to December 31, 2006 in full from Tier 2 capital. Under Basel I, these investments were deducted from Total capital.
${ }^{5}$ Securitization deduction from Tier 1 capital consists of Seller's interest in residential mortgages of $\$ 40$ million and credit cards of $\$ 25$ million, and securitizations rated
below BB- of \$nil million and unrated positions of $\$ 668$ million.
${ }^{6}$ Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.
${ }^{7}$ Securitization deduction from Tier 2 capital consists of Seller's interest in residential mortgages of $\$ 39$ million and credit cards of $\$ 3$ million, and securitizations rated
below BB- of $\$$ nil million and unrated positions of $\$ 669$ million.
${ }^{8}$ Effective Q2/08, OSFI amended the treatment of the general allowance in the calculation of Basel II Asset-to-capital multiple. Comparative ratios have not been revised.

| CAPITAL <br> (C\$ MM, except percentage amounts) | Basel I |  |  |  |  |  |  |  |  | Basel I |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3/09 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 ${ }^{1}$ | Q3/08 ${ }^{1}$ | Q2/08 ${ }^{1}$ | Q1/08 ${ }^{1}$ | Q4/07 ${ }^{1}$ | Q3/07 ${ }^{1}$ | $2008{ }^{1}$ | $2007{ }^{1}$ | 2006 |
| Tier 1 regulatory capital ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares | 12,746 | 12,636 | 12,597 | 10,266 | 10,197 | 8,071 | 7,183 | 7,135 | 7,141 | 10,266 | 7,135 | 7,005 |
| Contributed surplus | 238 | 239 | 242 | 242 | 251 | 245 | 267 | 235 | 235 | 242 | 235 | 292 |
| Retained earnings | 19,997 | 19,229 | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 19,816 | 18,047 | 15,771 |
| Net after tax fair value losses arising from changes in institutions' own credit risk | (48) | (136) | (361) | (316) | (194) | (184) | (149) | (58) | 4 | (316) | (58) | - |
| Foreign currency translation adjustments | $(1,328)$ | (813) | (644) | (802) | $(2,705)$ | $(2,885)$ | $(2,893)$ | $(3,207)$ | $(2,469)$ | (802) | $(3,207)$ | $(2,003)$ |
| Net after tax unrealized holding loss on available-for-sale equity securities | (189) | (483) | (670) | (380) | (112) | (70) | (48) |  | , | (380) |  | , |
| Non-cumulative preferred shares | 4,812 | 4,811 | 3,811 | 2,657 | 2,552 | 2,555 | 2,344 | 2,344 | 2,345 | 2,657 | 2,344 | 1,345 |
| Innovative Capital Instruments | 4,113 | 4,139 | 4,141 | 3,857 | 3,684 | 3,604 | 3,500 | 3,489 | 3,463 | 3,857 | 3,489 | 3,222 |
| Other non-controlling interests in subsidiaries | 353 | 356 | 357 | 357 | 351 | 27 | 27 | 25 | 28 | 357 | 25 | 28 |
| Goodwill $^{3}$ | $(8,313)$ | $(8,819)$ | $(9,948)$ | $(9,977)$ | $(8,859)$ | $(6,164)$ | $(4,896)$ | $(4,752)$ | $(5,055)$ | $(9,977)$ | $(4,752)$ | $(4,182)$ |
| Total Tier 1 capital | 32,381 | 31,159 | 29,585 | 25,720 | 24,562 | 24,030 | 23,913 | 23,258 | 23,089 | 25,720 | 23,258 | 21,478 |
| Tier 2 regulatory capital ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 880 | 927 | 936 | 900 | 844 | 843 | 789 | 779 | 789 | 900 | 779 | 839 |
| Non-permanent subordinated debentures ${ }^{4}$ | 5,606 | 6,702 | 6,695 | 7,223 | 7,074 | 6,102 | 5,094 | 5,473 | 5,434 | 7,223 | 5,473 | 6,313 |
| Innovative Capital Instruments (excess over 15\% of Tier 1) | - | - | - | 142 | 30 | 175 | - | 5 | 19 | 142 | 5 | 249 |
| Excess of non-cumulative preferred shares | - | - | - | - | - | - | - | - | - | - | - | - |
| Trust subordinated notes | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | - |
| General allowance | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,532 | 1,221 | 1,223 |
| Accumulated net unrealized gain on available-for-sale equity securities ${ }^{5}$ | - | - | - | - | - | - | - | 105 | 89 | - | 105 | - |
| Other <br> Total Tier 2 capital | 9,380 | 10,550 | 10,346 | 10,824 | 10,312 | 9,447 | 8,154 | 8,610 | 8,588 | 10,824 | 8,610 | 8,624 |
| Total regulatory capital |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 41,761 | 41,709 | 39,931 | 36,544 | 34,874 | 33,477 | 32,067 | 31,868 | 31,677 | 36,544 | 31,868 | 30,102 |
| Substantial investments | (305) | (289) | (292) | (314) | (279) | (292) | (384) | (309) | (293) | (314) | (309) | (445) |
| Investment in insurance subsidiaries | $(3,559)$ | $(3,403)$ | $(3,401)$ | $(3,282)$ | $(3,108)$ | $(3,035)$ | $(2,986)$ | $(2,912)$ | $(2,838)$ | $(3,282)$ | $(2,912)$ | $(2,794)$ |
| First-loss facility | $(1,114)$ | $(1,286)$ | (273) | (228) | (217) | (219) | (203) | (196) | (197) | (228) | (196) | (199) |
| Total regulatory capital ${ }^{2}$ | 36,783 | 36,731 | 35,965 | 32,720 | 31,270 | 29,931 | 28,494 | 28,451 | 28,349 | 28,494 | 28,451 | 26,664 |
| Capital measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 11.1\% | 10.3\% | 9.6\% | 8.3\% | 8.7\% | 8.8\% | 9.2\% | 9.4\% | 9.2\% | 8.3\% | 9.4\% | 9.6\% |
| Total capital ratio | 12.6\% | 12.2\% | 11.6\% | 10.5\% | 11.0\% | 10.9\% | 11.0\% | 11.5\% | 11.3\% | 10.5\% | 11.5\% | 11.9\% |
| Assets-to-capital multiple | 16.2X | 16.5X | 17.4X | 20.0x | 19.4X | 19.9X | 21.0x | 20.0x | 20.5x | 20.0x | 20.0x | 19.7X |

${ }^{1}$ Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users.
As defined in the guidelines issued by OSFI. Basel I and Basel II calculations are not directly comparable.
${ }^{3}$ Basel II goodwill deduction reflects total consolidated goodwill. Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.
As prescribed by OSFI, certain components of Accumulated other comprehensive income are included in the determination of regulatory capital. Accumulated net foreign currency translation adjustments are included in Tier 1 capital.
Net unrealized fair value losses on available-for-sale equities are deducted in the determination of Tier 1 capital while net unrealized fair value gains on available-for-sale equities are included in Tier 2 A capital.

| RISK-ADJUSTED ASSETS - BASEL II ${ }^{1}$ (C\$ MM) | Q3109 |  |  |  |  |  | Q209 |  |  |  |  |  | $\begin{aligned} & \text { Q1/09 } \\ & \text { Total }{ }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q4008 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q3/08 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q2/08 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{gathered} \text { Q1/08 } \\ \text { Total }^{5} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average of risk weights | Risk-adjusted assets |  |  |  |  | $\begin{gathered} \text { Average } \\ \text { of risk } \\ \text { weights }{ }^{3} \end{gathered}$ | Risk-adjusted assets |  |  |  |  |  |  |  |  |
|  | Exposure ${ }^{2}$ |  | $\begin{gathered} \text { Standardized } \\ \text { approach } \end{gathered}$ | $\begin{aligned} & \text { Advanced } \\ & \text { approach } \end{aligned}$ | Other ${ }^{4}$ | Total ${ }^{5}$ | Exposure ${ }^{2}$ |  | $\begin{gathered} \text { Standardized } \\ \text { approach } \end{gathered}$ | Advanced approach | Other ${ }^{4}$ | Total ${ }^{5}$ |  |  |  |  |  |
| Credit risk ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 103,852 | 6\% | 1,517 | 4,773 |  | 6,290 | 100,295 | 6\% | 1,627 | 4,514 |  | 6,141 | 5,974 | 7,442 | 6,959 | 5,844 | 5,886 |
| Other retail (Personal, Credit cards and Small business treated as retail) Business (Corporate, Commercial, Medium-sized enterprises and | 152,549 | 21\% | 7,599 | 24,657 |  | 32,256 | 149,886 | 22\% | 8,080 | 24,943 |  | 33,023 | 32,190 | 31,928 | 30,849 | 28,684 | 30,345 |
|  | 142,486 | 59\% | 32,334 | 51,664 |  | 83,998 | 156,414 | 60\% | 37,344 | 55,894 |  | 93,238 | 92,757 | 97,326 | 86,717 | 81,201 | 74,561 |
| Sovereign (Government) | 24,446 | 11\% | 743 | 1,979 |  | 2,722 | 15,934 | 12\% | 710 | 1,261 |  | 1,971 | 2,130 | 1,826 | 1,736 | 1,785 | 1,919 |
| Bank | 40,318 | 6\% | 1,509 | 1,001 |  | 2,510 | 43,415 | 7\% | 1,838 | 1,065 |  | 2,903 | 8,650 | 9,000 | 8,017 | 8,414 | 8,229 |
| Total lending-related and other | 463,651 | 28\% | 43,702 | 84,074 | - | 127,776 | 465,944 | 29\% | 49,599 | 87,677 | - | 137,276 | 141,701 | 147,522 | 134,278 | 125,928 | 120,940 |
| Trading-related |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repo-style transactions | 122,377 | 1\% | 362 | 945 |  | 1,307 | 110,298 | 1\% | 378 | 779 |  | 1,157 | 1,368 | 3,115 | 3,427 | 2,815 | 4,155 |
| Over-the-counter derivativesTotal trading-related | 60,399 | 32\% | 1,461 | 18,156 |  | 19,617 | 68,976 | 33\% | 1,825 | 20,875 |  | 22,700 | 25,548 | 25,896 | 20,667 | 23,641 | 24,055 |
|  | 182,776 | 11\% | 1,823 | 19,101 | - | 20,924 | 179,274 | 13\% | 2,203 | 21,654 | - | 23,857 | 26,916 | 29,011 | 24,094 | 26,456 | 28,210 |
| Total lending-related and other and trading-related | 646,427 | 23\% | 45,525 | 103,175 |  | 148,700 | 645,218 | 25\% | 51,802 | 109,331 |  | 161,133 | 168,617 | 176,533 | 158,372 | 152,384 | 149,150 |
| Bank book equities ${ }^{7}$ | 2,758 | 92\% |  | 2,541 |  | 2,541 | 2,699 | 91\% |  | 2,449 |  | 2,449 | 2,553 | 2,826 | 2,688 | 2,765 | 2,898 |
|  | 56,816 | 15\% | 1,187 | 7,601 |  | 8,788 | 68,122 | 16\% | 842 | 10,120 |  | 10,962 | 7,934 | 7,294 | 5,755 | 6,169 | 6,837 |
| Securitization exposures Regulatory scaling factor ${ }^{8}$ | n.a. | n.a. | n.a. | 6,799 |  | 6,799 | n.a. | n.a. | n.a. | 7,314 |  | 7,314 | 7,258 | 7,491 | 6,712 | 6,506 | 6,529 |
| $\begin{aligned} & \text { Other assets }{ }^{4} \\ & \text { Total credit risk }{ }^{4} \end{aligned}$ | 37,212 | 62\% | n.a. | n.a. | 23,110 | 23,110 | 44,217 | 67\% | n.a. | n.a. | 29,727 | 29,727 | 34,102 | 35,393 | 32,361 | 31,699 | 23,069 |
|  | 743,213 | 26\% | 46,712 | 120,116 | 23,110 | 189,938 | 760,256 | 28\% | 52,644 | 129,214 | 29,727 | 211,585 | 220,464 | 229,537 | 205,888 | 199,523 | 188,483 |
| Market risk ${ }^{\text {9 }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rateEquity |  |  | 2,250 | 4,469 |  | 6,719 |  |  | 2,348 | 5,330 |  | 7,678 | 5,921 | 4,829 | 4,272 | 3,725 | 3,362 |
|  |  |  | 501 | 1,175 |  | 1,676 |  |  | 304 | 1,256 |  | 1,560 | 1,835 | 2,573 | 1,842 | 1,910 | 1,814 |
| Equity <br> Foreign exchange |  |  | 252 | 21 |  | 273 |  |  | 380 | 19 |  | 399 | 402 | 348 | 229 | 159 | 161 |
| Commodities |  |  | 299 | , |  | 302 |  |  | 265 | 1 |  | 266 | 316 | 347 | 504 | 46 | 17 |
| Specific risk |  |  | 4,788 | 3,879 |  | 8,667 |  |  | 6,203 | 3,994 |  | 10,197 | 10,710 | 9,123 | 10,747 | 13,829 | 13,716 |
| Total market risk |  |  | 8,090 | 9,547 | - | 17,637 |  |  | 9,500 | 10,600 | - | 20,100 | 19,184 | 17,220 | 17,594 | 19,669 | 19,070 |
| Operational risk ${ }^{10}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 35,434 | n.a. |  | 35,434 |  |  | 33,962 | n.a. |  | 33,962 | 33,913 | 31,822 | 30,707 | 30,050 | 29,942 |
| Total risk-adjusted assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 743,213 |  | 90,236 | 129,663 | 23,110 | 243,009 | 760,256 |  | 96,106 | 139,814 | 29,727 | 265,647 | 273,561 | 278,579 | 254,189 | 249,242 | 237,495 3,711 |
| Total risk-adjusted assets Transitional capital floor risk-adjustment prescribed by OSFI ${ }^{11}$ Total transitional risk-adjusted assets |  |  |  |  |  | 243,009 |  |  |  |  |  | 265,647 | 273,561 | 278,579 | 254,189 | 249,242 | 241,206 |

${ }^{1}$ Calculated using guidelines issued by OSFI under the new BASEL II framework. For further details, refer to pages 102 to 106 of the Risk management section in our 2008 Annual Report
${ }^{2}$ Total exposure represents exposure at default which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances or partial write-offs and does not reflect the impact of credit risk mitigation and collateral held
${ }^{3}$ Represents the average of counterparty risk weights within a particular category.
${ }^{4}$ For credit risk, portfolios using the Standardized and Advanced Internal Ratings Based (AIRB) Approach represents $25 \%$ and $63 \%$, respectively, of RAA. The remaining $12 \%$ represents Balance Sheet assets not included in Standardized or AIRB Approaches.
The minimum capital requirements for each category can be calculated by multiplying the total RAA by $8 \%$.
For credit risk, a majority of our portfolios use the AIRB Approach and the remainder use the Standardized Approach.
The amount of available-for-sale securities held in the banking book that were "grandiathered" under Basel II, and thus subject to a $100 \%$ risk-weighting until the end of 2017 , was $\$ 1,121$ million for Q3/09
The scaling factor represents a calibration adjustment of $6 \%$ as prescribed by oSFI under the Basel II framework and is applied to RAA amounts for credit risk assessed under the AIRB Approach.
For market risk RAA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved.
${ }^{10}$ For operational risk, we use the Standardized Approach.
Transitional adjustment as prescribed by OSFI Capital Adequacy Requirements guideline Section 1.7.
n.a. not applicable


## otal risk-adjusted assets

$\qquad$
Calculated using guidelines issued by OSFI under the Basel I framework
The amount of credit exposure attributable to an off-balance sheet financial instrument, derived from the notional value of exposure
When calculating risk-adjusted assets, amortized costs rather than fair value balances are used for certain asset classes as prescribed by OSFI
net of allowance for loan losses.
OECD stands for Organisation for Economic Co-operation and Development
${ }^{6}$ In Q4/07, we implemented a new trading credit risk system that enables clearer identification of these balances, resulting in a lower risk-adjusted balance.
Excludes non-trading credit derivatives given guarantee treatment for credit risk capital purposes. Credit equivalent is net of collateral.
${ }^{8}$ Risk-adjusted assets for April 30,2007 was revised in $\mathrm{Q} 3 / 07$ to reflect a $\$ 563$ million adjustment related to equity derivative contracts.

${ }^{1}$ Internal capital generation is net income available to common shareholders less common share dividends.
${ }^{2}$ In Q2/08, we issued $\$ 500$ million of RBC Trust Capital Securities (TruCS), of which $\$ 171$ million was not initially recognized as regulatory capital due to OSFI constraints.
Includes changes to investments in insurance subsidiaries, regulatory capital deductions for goodwill, substantial investments, eligible general allowance, non-controlling interest in subsidiaries, securitization related amounts, treasury shares (other than common) and other adjustments to retained earnings.


[^8]| LOANS AND ACCEPTANCES (C\$ MM) | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 119,214 | 115,874 | 117,791 | 122,991 | 122,197 | 116,495 | 113,430 | 109,745 | 106,681 | 122,991 | 109,745 | 96,675 |
| Personal | 68,204 | 65,622 | 63,592 | 60,727 | 57,419 | 54,605 | 49,991 | 48,743 | 48,524 | 60,727 | 48,743 | 44,902 |
| Credit cards | 8,775 | 8,914 | 8,926 | 8,933 | 8,367 | 8,063 | 8,772 | 8,322 | 7,913 | 8,933 | 8,322 | 7,155 |
| Small business | 2,806 | 2,785 | 2,679 | 2,804 | 2,686 | 2,639 | 2,586 | 2,652 | 2,436 | 2,804 | 2,652 | 2,318 |
|  | 198,999 | 193,195 | 192,988 | 195,455 | 190,669 | 181,802 | 174,779 | 169,462 | 165,554 | 195,455 | 169,462 | 151,050 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 5,126 | 5,272 | 5,296 | 5,305 | 5,321 | 5,439 | 5,479 | 5,367 | 5,386 | 5,305 | 5,367 | 5,435 |
| Automotive | 3,762 | 4,128 | 4,069 | 3,999 | 3,877 | 3,625 | 3,440 | 3,285 | 3,193 | 3,999 | 3,285 | 2,958 |
| Consumer goods | 6,282 | 6,838 | 7,066 | 7,389 | 6,362 | 5,801 | 5,222 | 5,206 | 4,673 | 7,389 | 5,206 | 4,553 |
| Energy | 7,062 | 8,445 | 8,827 | 8,146 | 7,146 | 6,876 | 7,680 | 7,632 | 7,244 | 8,146 | 7,632 | 6,010 |
| Non-bank financial services | 3,734 | 4,252 | 5,294 | 8,788 | 4,775 | 4,365 | 4,395 | 6,959 | 4,725 | 8,788 | 6,959 | 4,459 |
| Forest products | 885 | 1,028 | 1,088 | 1,152 | 1,188 | 1,294 | 1,450 | 1,349 | 1,089 | 1,152 | 1,349 | 1,126 |
| Industrial products | 4,340 | 5,115 | 4,932 | 5,033 | 4,685 | 4,010 | 3,964 | 4,119 | 3,919 | 5,033 | 4,119 | 3,659 |
| Mining and metals | 1,748 | 3,228 | 3,703 | 3,947 | 2,475 | 2,511 | 2,425 | 2,301 | 1,215 | 3,947 | 2,301 | 1,072 |
| Real estate and related ${ }^{1}$ | 21,602 | 23,146 | 23,726 | 22,978 | 21,581 | 21,091 | 19,220 | 19,187 | 18,398 | 22,978 | 19,187 | 16,145 |
| Technology and media | 2,538 | 3,467 | 4,046 | 3,206 | 2,602 | 2,773 | 2,680 | 2,423 | 2,164 | 3,206 | 2,423 | 2,326 |
| Transportation and environment | 4,484 | 4,154 | 4,179 | 4,239 | 3,363 | 3,180 | 2,971 | 2,656 | 3,348 | 4,239 | 2,656 | 2,400 |
| Other ${ }^{2}$ | 22,116 | 24,594 | 25,964 | 25,623 | 23,196 | 22,112 | 20,457 | 17,583 | 19,110 | 25,623 | 17,583 | 15,586 |
| Sovereign | 2,591 | 2,241 | 2,237 | 2,496 | 2,393 | 2,024 | 2,032 | 932 | 801 | 2,496 | 932 | 887 |
| Bank | 2,701 | 2,627 | 3,754 | 5,284 | 3,156 | 3,978 | 2,715 | 2,754 | 2,443 | 5,284 | 2,754 | 1,381 |
|  | 88,971 | 98,535 | 104,181 | 107,585 | 92,120 | 89,079 | 84,130 | 81,753 | 77,708 | 107,585 | 81,753 | 67,997 |
| Total Loans and Acceptances Allowance for loan losses | $\begin{array}{r} 287,970 \\ (2,828) \\ \hline \end{array}$ | $\begin{array}{r} 291,730 \\ (2,790) \\ \hline \end{array}$ | $\begin{array}{r} 297,169 \\ (2,493) \\ \hline \end{array}$ | $\begin{gathered} 303,040 \\ (2,215) \\ \hline \end{gathered}$ | $\begin{array}{r} 282,789 \\ (1,859) \\ \hline \end{array}$ | $\begin{array}{r} 270,881 \\ (1,730) \\ \hline \end{array}$ | $\begin{array}{r} 258,909 \\ (1,591) \\ \hline \end{array}$ | $\begin{array}{r} 251,215 \\ (1,493) \\ \hline \end{array}$ | $\begin{array}{r} 243,262 \\ (1,449) \\ \hline \end{array}$ | $\begin{array}{r} 303,040 \\ (2,215) \end{array}$ | $\begin{array}{r} 251,215 \\ (1,493) \end{array}$ | $\begin{array}{r} 219,047 \\ (1,409) \\ \hline \end{array}$ |
| Total Loans and Acceptances, net of allowance for loan losses | 285,142 | 288,940 | 294,676 | 300,825 | 280,930 | 269,151 | 257,318 | 249,722 | 241,813 | 300,825 | 249,722 | 217,638 |
| Loans and Acceptances by geography ${ }^{3}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 113,993 | 110,086 | 112,206 | 117,690 | 117,787 | 113,177 | 110,946 | 107,453 | 104,170 | 117,690 | 107,453 | 94,272 |
| Personal | 57,334 | 53,755 | 51,227 | 48,780 | 47,047 | 45,131 | 43,330 | 42,506 | 41,497 | 48,780 | 42,506 | 37,946 |
| Credit cards | 8,382 | 8,495 | 8,496 | 8,538 | 8,054 | 7,848 | 8,569 | 8,142 | 7,720 | 8,538 | 8,142 | 6,966 |
| Small business | 2,806 | 2,785 | 2,679 | 2,804 | 2,686 | 2,639 | 2,586 | 2,652 | 2,436 | 2,804 | 2,652 | 2,318 |
| Retail | 182,515 | 175,121 | 174,608 | 177,812 | 175,574 | 168,795 | 165,431 | 160,753 | 155,823 | 177,812 | 160,753 | 141,502 |
| Business | 48,055 | 53,314 | 53,994 | 53,775 | 50,632 | 49,900 | 51,220 | 51,237 | 49,336 | 53,775 | 51,237 | 44,353 |
| Sovereign | 1,410 | 1,490 | 1,588 | 1,544 | 1,526 | 1,356 | 1,257 | 585 | 559 | 1,544 | 585 | 553 |
| Bank | 1,440 | 1,028 | 1,444 | 978 | 573 | 831 | 713 | 521 | 208 | 978 | 521 | 160 |
| Wholesale | 50,905 | 55,832 | 57,026 | 56,297 | 52,731 | 52,087 | 53,190 | 52,343 | 50,103 | 56,297 | 52,343 | 45,066 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 12,025 | 13,318 | 13,288 | 12,931 | 11,065 | 10,856 | 7,258 | 6,804 | 7,687 | 12,931 | 6,804 | 7,652 |
| Wholesale | 25,241 | 29,009 | 31,577 | 30,943 | 25,747 | 26,796 | 19,617 | 18,548 | 17,150 | 30,943 | 18,548 | 13,847 |
|  | 37,266 | 42,327 | 44,865 | 43,874 | 36,812 | 37,652 | 26,875 | 25,352 | 24,837 | 43,874 | 25,352 | 21,499 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 4,459 | 4,756 | 5,092 | 4,712 | 4,030 | 2,151 | 2,090 | 1,905 | 2,044 | 4,712 | 1,905 | 1,896 |
| Wholesale | 12,825 | 13,694 | 15,578 | 20,345 | 13,642 | 10,196 | 11,323 | 10,862 | 10,455 | 20,345 | 10,862 | 9,084 |
|  | 17,284 | 18,450 | 20,670 | 25,057 | 17,672 | 12,347 | 13,413 | 12,767 | 12,499 | 25,057 | 12,767 | 10,980 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 198,999 | 193,195 | 192,988 | 195,455 | 190,669 | 181,802 | 174,779 | 169,462 | 165,554 | 195,455 | 169,462 | 151,050 |
| Wholesale | 88,971 | 98,535 | 104,181 | 107,585 | 92,120 | 89,079 | 84,130 | 81,753 | 77,708 | 107,585 | 81,753 | 67,997 |
| Total Loans and Acceptances | 287,970 | 291,730 | 297,169 | 303,040 | 282,789 | 270,881 | 258,909 | 251,215 | 243,262 | 303,040 | 251,215 | 219,047 |

[^9]| GROSS IMPAIRED LOANS |
| :--- |
| (C\$ MM) |
| Gross Impaired Loans (by portfolio and sector) |
| Retail |
| Residential mortgages |
| Personal |
| Small business |
| Wholesale |
| Business |
| Agriculture |
| Automotive |
| Consumer goods |
| Energy |
| Non-bank financial services |
| Forest products |
| Industrial products |
| Mining and metals |
| Real estate and related ${ }^{1}$ |
| Technology and media |
| Transportation and environment |
| Other |
| Sovereign |
| Bank |
| Total Gross Impaired Loans |

Canada
Residential mortgages
Personal
Small business
Retail
Business
Sovereign
Bank

## United States

Retail
Wholesale

## Other International

Retail
Wholesale

## ral

Wholesale
Total Gross Impaired Loans $\qquad$

| 410 | 369 | 293 | 238 | 209 | 197 | 169 | 149 | 143 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 177 | 166 | 157 | 150 | 136 | 153 | 147 | 152 | 157 |
| 56 | 54 | 52 | 40 | 33 | 30 | 21 | 19 | 18 |
| 643 | 589 | 502 | 428 | 378 | 380 | 337 | 320 | 318 |
| 716 | 758 | 533 | 529 | 366 | 414 | 381 | 377 | 354 |
| - | - | - |  |  |  |  |  |  |
| - | - | - | - | - | - | - | - | - |
| 716 | 758 | 533 | 529 | 366 | 414 | 381 | 377 | 354 |
| 1,359 | 1,347 | 1,035 | 957 | 744 | 794 | 718 | 697 | 672 |
| 265 | 242 | 209 | 133 | 98 | 69 | 44 | 27 | 23 |
| 2,028 | 2,229 | 1,964 | 1,526 | 1,065 | 922 | 599 | 322 | 156 |
| 2,293 | 2,471 | 2,173 | 1,659 | 1,163 | 991 | 643 | 349 | 179 |
| 202 | 216 | 188 | 167 | 132 | 65 | 53 | 41 | 45 |
| 304 | 183 | 144 | 140 | 117 | 35 | 36 | 31 | 33 |
| 506 | 399 | 332 | 307 | 249 | 100 | 89 | 72 | 78 |
| 1,110 | 1,047 | 899 | 728 | 608 | 514 | 434 | 388 | 386 |
| 3,048 | 3,170 | 2,641 | 2,195 | 1,548 | 1,371 | 1,016 | 730 | 543 |
| 4,158 | 4,217 | 3,540 | 2,923 | 2,156 | 1,885 | 1,450 | 1,118 | 929 |


|  |  |  |
| ---: | ---: | ---: |
| 238 | 149 | 127 |
| 150 | 152 | 183 |
| 40 | 19 | 13 |
| 428 | 320 | 323 |
|  |  |  |
| 529 | 377 | 266 |
| - | - | - |
| - | - | - |
| 529 | 377 | 266 |
| 957 | 697 | 589 |
|  |  |  |
| 133 | 27 | 15 |
| 1,526 | 322 | 143 |
| 1,659 | 349 | 158 |
|  |  |  |
| 167 | 41 | 45 |
| 140 | 31 | 34 |
| 307 | 72 | 79 |
|  |  |  |
| 728 | 388 | 383 |
| 2,195 | 730 | 443 |
| 2,923 | 1,118 | 826 |
|  |  |  |

Wholesale - Real estate and related Gross Impaired Loans in O3/09 is comprised of loans based in Canada of $\$ 189$ million, United States of $\$ 1,264$ million and Other International of $\$ 14$ million
${ }^{2}$ Wholesale - Other in Q3/09 related to financing products $\$ 65$ million, other services $\$ 148$ million, holding and investments $\$ 37$ million, health $\$ 23$ million and other $\$ 156$ million.
${ }^{3}$ Geographic information is based on residence of borrower.


| PROVISION FOR CREDIT LOSSES (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 14 | 30 | 16 | 10 | - | 3 | 3 | 2 | - | 60 | 6 | 16 | 5 | 6 |
| Personal | 175 | 198 | 144 | 126 | 99 | 110 | 110 | 98 | 79 | 517 | 319 | 445 | 364 | 306 |
| Credit cards | 110 | 99 | 83 | 72 | 67 | 66 | 65 | 57 | 58 | 292 | 198 | 270 | 223 | 163 |
| Small business | 14 | 13 | 15 | 14 | 11 | 12 | 9 | 9 | 10 | 42 | 32 | 46 | 34 | 29 |
|  | 313 | 340 | 258 | 222 | 177 | 191 | 187 | 166 | 147 | 911 | 555 | 777 | 626 | 504 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automotive | 11 | 2 | 10 | - | 2 | 7 | 1 | (2) | - | 23 | 10 | 10 | 2 | 4 |
| Consumer goods | 32 | 14 | 3 | 8 | 4 | 5 | 2 | 5 | 14 | 49 | 11 | 19 | 27 | 7 |
| Energy | 18 | (1) | (2) | (4) | 23 | (8) | 10 | - | (2) | 15 | 25 | 21 | (7) | (53) |
| Non-bank financial services | (10) | 32 | 142 | ( | - | (1) | - | - | $-$ | 164 | - | - | ( | 4 |
| Forest products | 2 | 8 | 1 | - | 1 | (1) | 2 | 8 | - | 11 | 2 | 2 | 10 | 2 |
| Industrial products | 29 | 12 | 13 | 46 | 8 | 21 | 20 | 3 | 4 | 54 | 49 | 95 | 10 | 4 |
| Mining and metals | 2 | - | 5 | - | 2 |  |  | 1 | - | 7 | 2 | 2 | 1 | - |
| Real estate and related ${ }^{1}$ | 115 | 174 | 129 | 155 | 91 | 69 | 30 | 59 | 7 | 418 | 190 | 345 | 78 | 1 |
| Technology and media | 33 | 54 | 10 | - | 1 | 20 | - | 2 | (4) | 97 | 21 | 21 | (2) | (5) |
| Transportation and environment | 4 | 4 | 1 | 1 | 1 | 1 |  | - | 3 | 9 | 2 | 3 | 7 | 1 |
| Other ${ }^{2}$ | 148 | 107 | 24 | 45 | 15 | 42 | 28 | 8 | 5 | 279 | 85 | 130 | 28 | 14 |
| Sovereign | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Bank | 3 | - | - | - | - | - | - | - | - | 3 | - | - | - | - |
|  | 396 | 411 | 340 | 252 | 148 | 159 | 94 | 84 | 28 | 1,147 | 401 | 653 | 156 | (22) |
| Total specific provision for credit losses | 709 | 751 | 598 | 474 | 325 | 350 | 281 | 250 | 175 | 2,058 | 956 | 1,430 | 782 | 482 |
| Total provision for credit losses | 61 | 223 | 149 | 145 | 9 | (1) | 12 | 13 | 3 | 433 | 20 | 165 | , | (53) |
|  | 770 | 974 | 747 | 619 | 334 | 349 | 293 | 263 | 178 | 2,491 | 976 | 1,595 | 791 | 429 |
| Specific provision for credit loss by geography ${ }^{3}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 5 | 6 | 6 | 4 | - | 1 | 3 | 1 | 1 | 17 | 4 | 8 | 5 | 6 |
| Personal | 125 | 116 | 101 | 87 | 78 | 92 | 95 | 81 | 73 | 342 | 265 | 352 | 334 | 296 |
| Credit cards | 107 | 97 | 81 | 71 | 66 | 65 | 64 | 56 | 57 | 285 | 195 | 266 | 220 | 161 |
| Small business | 14 | 13 | 15 | 14 | 11 | 12 | 9 | 9 | 10 | 42 | 32 | 46 | 34 | 29 |
| Retail | 251 | 232 | 203 | 176 | 155 | 170 | 171 | 147 | 141 | 686 | 496 | 672 | 593 | 492 |
| Business | 193 | (8) | 174 | 64 | 20 | 36 | 32 | 43 | 26 | 359 | 88 | 152 | 102 | 15 |
| Sovereign | - | - | - | - | - | - | - | - | - |  |  | - | - |  |
| Bank | - | - | - | - | - | - | - | - | - | - | - | - | - | . |
| Wholesale | 193 | (8) | 174 | 64 | 20 | 36 | 32 | 43 | 26 | 359 | 88 | 152 | 102 | 15 |
|  | 444 | 224 | 377 | 240 | 175 | 206 | 203 | 190 | 167 | 1,045 | 584 | 824 | 695 | 507 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 56 | 98 | 49 | 36 | 18 | 17 | 13 | 11 | 7 | 203 | 48 | 84 | 26 | 12 |
| Wholesale | 189 | 409 | 162 | 183 | 127 | 123 | 61 | 48 | 1 | 760 | 311 | 494 | 58 | (38) |
|  | 245 | 507 | 211 | 219 | 145 | 140 | 74 | 59 | 8 | 963 | 359 | 578 | 84 | (26) |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 6 | 10 | 6 | 10 | 4 | 4 | 3 | 8 | (1) | 22 | 11 | 21 | 7 |  |
| Wholesale | 14 | 10 | 4 | 5 | 1 | - | 1 | (7) | 1 | 28 | 2 | 7 | (4) | 1 |
|  | 20 | 20 | 10 | 15 | 5 | 4 | 4 | 1 | - | 50 | 13 | 28 | 3 | 1 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 313 | 340 | 258 | 222 | 177 | 191 | 187 | 166 | 147 | 911 | 555 | 777 | 626 | 504 |
| Wholesale | 396 | 411 | 340 | 252 | 148 | 159 | 94 | 84 | 28 | 1,147 | 401 | 653 | 156 | (22) |
|  | 709 | 751 | 598 | 474 | 325 | 350 | 281 | 250 | 175 | 2,058 | 956 | 1,430 | 782 | 482 |

[^10]| ALLOWANCE FOR CREDIT LOSSES (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2/08 | Q1/08 | Q4/07 | Q3107 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 53 | 50 | 40 | 30 | 21 | 20 | 17 | 15 | 13 | 30 | 15 | 13 |
| Personal | 184 | 183 | 173 | 161 | 139 | 114 | 113 | 96 | 103 | 161 | 96 | 101 |
| Small business | 21 | 20 | 21 | 17 | 14 | 12 | 10 | 9 | 8 | 17 | 9 | 9 |
|  | 258 | 253 | 234 | 208 | 174 | 146 | 140 | 120 | 124 | 208 | 120 | 123 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 18 | 18 | 15 | 13 | 13 | 12 | 11 | 9 | 9 | 13 | 9 | 9 |
| Automotive | 12 | 16 | 14 | 5 | 5 | 9 | 3 | 2 | 6 | 5 | 2 | 5 |
| Consumer goods | 58 | 24 | 17 | 18 | 15 | 16 | 13 | 45 | 45 | 18 | 45 | 35 |
| Energy | 42 | 31 | 33 | 30 | 32 | 8 | 12 | 1 | 4 | 30 | 1 | 5 |
| Non-bank financial services | 128 | 153 | 31 | 23 | 21 | 21 | 22 | 20 | 23 | 23 | 20 | 24 |
| Forest products | 10 | 10 | 4 | 4 | 6 | 4 | 10 | 10 | 3 | 4 | 10 | 2 |
| Industrial products | 76 | 70 | 74 | 57 | 19 | 24 | 28 | 9 | 12 | 57 | 9 | 8 |
| Mining and metals | 8 | 7 | 7 | 2 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 |
| Real estate and related ${ }^{1}$ | 259 | 267 | 286 | 250 | 182 | 139 | 97 | 74 | 20 | 250 | 74 | 11 |
| Technology and media | 54 | 21 | 29 | 19 | 24 | 22 | 3 | 5 | 6 | 19 | 5 | 5 |
| Transportation and environment | 11 | 7 | 6 | 5 | 6 | 7 | 8 | 7 | 14 | 5 | 7 | 7 |
| Other ${ }^{2}$ | 98 | 105 | 141 | 133 | 104 | 101 | 77 | 48 | 32 | 133 | 48 | 28 |
| Sovereign | 10 | - | - | - | - | - | - | . |  |  | - |  |
| Bank | 3 | - | - | - | - | - | - | - | - | - | - |  |
|  | 787 | 729 | 657 | 559 | 429 | 364 | 286 | 231 | 175 | 559 | 231 | 140 |
| Total | 1,045 | 982 | 891 | 767 | 603 | 510 | 426 | 351 | 299 | 767 | 351 | 263 |
| General |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 26 | 30 | 16 | 20 | 24 | 19 | 16 | 16 | 16 | 20 | 16 | 19 |
| Personal | 614 | 609 | 517 | 461 | 372 | 356 | 354 | 349 | 356 | 461 | 349 | 365 |
| Credit cards | 299 | 297 | 296 | 270 | 194 | 194 | 194 | 193 | 193 | 270 | 193 | 195 |
| Small business | 47 | 47 | 47 | 47 | 37 | 37 | 37 | 37 | 37 | 47 | 37 | 37 |
|  | 986 | 983 | 876 | 798 | 627 | 606 | 601 | 595 | 602 | 798 | 595 | 616 |
| Wholesale <br> General allowance for off-balance sheet and other items | 797 | 825 | 726 | 650 | 442 | 452 | 383 | 370 | 367 | 650 | 370 | 349 |
|  | 84 | 86 | 86 | 84 | 268 | 242 | 260 | 256 | 261 | 84 | 256 | 258 |
| Total | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,532 | 1,221 | 1,223 |
| Total allowance for credit losses | 2,912 | 2,876 | 2,579 | 2,299 | 1,940 | 1,810 | 1,670 | 1,572 | 1,529 | 2,299 | 1,572 | 1,486 |
| Allowance for credit losses by geography ${ }^{3}$ and portfolio Specific |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 37 | 33 | 27 | 23 | 18 | 17 | 15 | 13 | 12 | 23 | 13 | 11 |
| Personal | 92 | 86 | 86 | 79 | 78 | 88 | 91 | 79 | 86 | 79 | 79 | 88 |
| Small business | 21 | 20 | 21 | 17 | 14 | 12 | 10 | 9 | 8 | 17 | 9 | 9 |
| Retail | 150 | 139 | 134 | 119 | 110 | 117 | 116 | 101 | 106 | 119 | 101 | 108 |
| Business | 229 | 221 | 167 | 138 | 119 | 136 | 146 | 153 | 140 | 138 | 153 | 112 |
| Sovereign | - | - | - | - | - | - | - | - |  |  | - |  |
| Bank | - | - | - | - | - | - | - | - |  |  | - |  |
| Wholesale | 229 | 221 | 167 | 138 | 119 | 136 | 146 | 153 | 140 | 138 | 153 | 112 |
| Canada - Total | 379 | 360 | 301 | 257 | 229 | 253 | 262 | 254 | 246 | 257 | 254 | 220 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 38 | 39 | 30 | 21 | 11 | 11 | 8 | 6 | 4 | 21 | 6 | 3 |
| Wholesale | 466 | 449 | 440 | 375 | 268 | 210 | 123 | 62 | 18 | 375 | 62 | 12 |
| United States - Total | 504 | 488 | 470 | 396 | 279 | 221 | 131 | 68 | 22 | 396 | 68 | 15 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 70 | 75 | 70 | 68 | 53 | 18 | 16 | 13 | 14 | 68 | 13 | 12 |
| Wholesale | 92 | 59 | 50 | 46 | 42 | 18 | 17 | 16 | 17 | 46 | 16 | 16 |
| Other International - Total | 162 | 134 | 120 | 114 | 95 | 36 | 33 | 29 | 31 | 114 | 29 | 28 |
| Total specific allowance for credit losses | 1,045 | 982 | 891 | 767 | 603 | 510 | 426 | 351 | 299 | 767 | 351 | 263 |
| Total general allowance for credit losses | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,532 | 1,221 | 1,223 |
| Total allowance for credit losses | 2,912 | 2,876 | 2,579 | 2,299 | 1,940 | 1,810 | 1,670 | 1,572 | 1,529 | 2,299 | 1,572 | 1,486 |

${ }^{1}$ Wholesale - Real estate and related allowance for credit losses in Q3/09 is comprised of allowances based in Canada of $\$ 43$ million, United States of $\$ 207$ million and Other International of $\$ 9$ million.
Wholesale - Other in Q3/09 related to financing products, $\$ 3$ million; other services, $\$ 23$ million; health, $\$ 7$ million; holding and investments, $\$ 9$ million; and other, $\$ 56$ million.
${ }^{3}$ Geographic information is based on residence of borrower.

$$
2,912
$$ 2,876 2,579 2,299 1,940 $\qquad$

$\qquad$ 572 1,529

| 80 | 84 | 81 | 84 | 79 | 77 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 529 | 2,912 | 1,940 | 2,299 | 1,572 | 1,486 |
| 292 | 767 | 351 | 351 | 263 | 282 |
| 175 | 2,058 | 956 | 1,430 | 782 | 482 |
| (214) | $(1,966)$ | (886) | $(1,311)$ | (868) | (713) |
| 46 | 224 | 119 | 162 | 170 | 205 |
|  | (38) | 63 | 135 | 4 | 7 |
| 299 | 1,045 | 603 | 767 | 351 | 263 |
| 234 | 1,532 | 1,221 | 1,221 | 1,223 | 1,286 |
| 3 | 433 | 20 | 165 | 9 | (53) |
|  | 4 | 79 | 75 | 21 | - |
| (7) | (102) | 17 | 71 | (32) | (10) |
| ,230 | 1,867 | 1,337 | 1,532 | 1,221 | 1,223 |
| 529 | 2,912 | 1,940 | 2,299 | 1,572 | 1,486 |

Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated ACL. Included in the wholesale general allowance adjustment is $\$ 27$ million related to the loans
acquired in connection with the acquisition of RBTT of which we have reclassified $\$ 22$ million to specific allowance as it related to specific wholesale loans; the remaining $\$ 5$ million
was recorded in net income in Q3/09. In Q3/08, adjustment of $\$ 57$ million relates to loans acquired in connection with the acquisition of RBTT.
Adjustment amounts include: RBTT $\$ 4$ million in Q2/09 and $\$ 25$ million in Q3/08, Alabama National BanCorporation $\$(4)$ million in Q4/08 and $\$ 54$ million in Q2/08 respectively and Flag Bank $\$ 21$ million in 2007.

| CREDIT QUALITY RATIOS (C\$ MM) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 69\% | 66\% | 65\% | 64\% | 67\% | 67\% | 68\% | 67\% | 68\% | 69\% | 67\% | 64\% | 67\% | 69\% |
| Wholesale | 31\% | 34\% | 35\% | 36\% | 33\% | 33\% | 32\% | 33\% | 32\% | 31\% | 33\% | 36\% | 33\% | 31\% |
| Canada | 81\% | 79\% | 78\% | 77\% | 81\% | 81\% | 85\% | 85\% | 85\% | 81\% | 81\% | 77\% | 85\% | 85\% |
| United States | 13\% | 15\% | 15\% | 14\% | 13\% | 14\% | 10\% | 10\% | 10\% | 13\% | 13\% | 14\% | 10\% | 10\% |
| Other International | 6\% | 6\% | 7\% | 8\% | 6\% | 5\% | 5\% | 5\% | 5\% | 6\% | 6\% | 8\% | 5\% | 5\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of related Loans and Acceptances | 1.44\% | 1.45\% | 1.19\% | 0.96\% | 0.76\% | 0.70\% | 0.56\% | 0.45\% | 0.38\% | 1.44\% | 0.76\% | 0.96\% | 0.45\% | 0.38\% |
| Retail | 0.56\% | 0.54\% | 0.47\% | 0.37\% | 0.32\% | 0.28\% | 0.25\% | 0.23\% | 0.23\% | 0.56\% | 0.32\% | 0.37\% | 0.23\% | 0.25\% |
| Wholesale | 3.43\% | 3.22\% | 2.54\% | 2.04\% | 1.68\% | 1.54\% | 1.21\% | 0.89\% | 0.70\% | 3.43\% | 1.68\% | 2.04\% | 0.89\% | 0.65\% |
| Canada | 0.58\% | 0.58\% | 0.45\% | 0.41\% | 0.33\% | 0.36\% | 0.33\% | 0.33\% | 0.33\% | 0.58\% | 0.33\% | 0.41\% | 0.33\% | 0.32\% |
| United States | 6.15\% | 5.84\% | 4.84\% | 3.78\% | 3.16\% | 2.63\% | 2.39\% | 1.38\% | 0.72\% | 6.15\% | 3.16\% | 3.78\% | 1.38\% | 0.73\% |
| Other International | 2.93\% | 2.16\% | 1.61\% | 1.23\% | 1.41\% | 0.81\% | 0.66\% | 0.56\% | 0.62\% | 2.93\% | 1.41\% | 1.23\% | 0.56\% | 0.72\% |
| Net Impaired Loans as a \% of Loans and Acceptances | 1.08\% | 1.11\% | 0.89\% | 0.71\% | 0.55\% | 0.51\% | 0.40\% | 0.31\% | 0.26\% | 1.08\% | 0.55\% | 0.71\% | 0.31\% | 0.26\% |
| Retail | 0.43\% | 0.41\% | 0.34\% | 0.27\% | 0.23\% | 0.20\% | 0.17\% | 0.16\% | 0.16\% | 0.43\% | 0.23\% | 0.27\% | 0.16\% | 0.17\% |
| Wholesale | 2.54\% | 2.48\% | 1.90\% | 1.52\% | 1.21\% | 1.13\% | 0.87\% | 0.61\% | 0.47\% | 2.54\% | 1.21\% | 1.52\% | 0.61\% | 0.45\% |
| Canada | 0.42\% | 0.43\% | 0.32\% | 0.30\% | 0.23\% | 0.24\% | 0.21\% | 0.21\% | 0.21\% | 0.42\% | 0.23\% | 0.30\% | 0.21\% | 0.20\% |
| United States | 4.80\% | 4.68\% | 3.80\% | 2.88\% | 2.40\% | 2.05\% | 1.91\% | 1.11\% | 0.63\% | 4.80\% | 2.40\% | 2.88\% | 1.11\% | 0.67\% |
| Other International | 1.99\% | 1.44\% | 1.03\% | 0.77\% | 0.87\% | 0.52\% | 0.42\% | 0.34\% | 0.38\% | 1.99\% | 0.87\% | 0.77\% | 0.34\% | 0.46\% |
| PCL as a \% of Average Net Loans and Acceptances | 1.07\% | 1.38\% | 1.00\% | 0.84\% | 0.48\% | 0.54\% | 0.46\% | 0.43\% | 0.30\% | 1.15\% | 0.49\% | 0.59\% | 0.34\% | 0.21\% |
| Specific PCL as a \% of Average Net Loans and Acceptances | 0.99\% | 1.06\% | 0.80\% | 0.65\% | 0.47\% | 0.54\% | 0.44\% | 0.41\% | 0.29\% | 0.95\% | 0.48\% | 0.53\% | 0.33\% | 0.23\% |
| Retail | 0.61\% | 0.70\% | 0.52\% | 0.46\% | 0.38\% | 0.43\% | 0.43\% | 0.39\% | 0.36\% | 0.61\% | 0.41\% | 0.43\% | 0.39\% | 0.35\% |
| Wholesale | 1.92\% | 1.83\% | 1.39\% | 1.03\% | 0.65\% | 0.76\% | 0.46\% | 0.43\% | 0.15\% | 1.70\% | 0.62\% | 0.74\% | 0.21\% | (0.04)\% |
| Canada | 0.77\% | 0.40\% | 0.65\% | 0.42\% | 0.31\% | 0.38\% | 0.37\% | 0.36\% | 0.33\% | 0.61\% | 0.35\% | 0.37\% | 0.35\% | 0.29\% |
| United States | 2.54\% | 4.92\% | 1.95\% | 2.21\% | 1.57\% | 1.79\% | 1.14\% | 0.95\% | 0.13\% | 3.17\% | 1.57\% | 1.72\% | 0.35\% | (0.13)\% |
| Other International | 0.45\% | 0.43\% | 0.18\% | 0.28\% | 0.15\% | 0.13\% | 0.12\% | 0.03\% | 0.00\% | 0.33\% | 0.15\% | 0.19\% | 0.02\% | 0.01\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total Loans and Acceptances | 1.01\% | 0.99\% | 0.87\% | 0.76\% | 0.69\% | 0.67\% | 0.65\% | 0.63\% | 0.63\% | 1.01\% | 0.69\% | 0.76\% | 0.63\% | 0.68\% |
| Specific ACL as a \% of Total Loans and Acceptances | 0.36\% | 0.34\% | 0.30\% | 0.25\% | 0.21\% | 0.19\% | 0.16\% | 0.14\% | 0.12\% | 0.36\% | 0.21\% | 0.25\% | 0.14\% | 0.12\% |
| Retail | 0.09\% | 0.09\% | 0.08\% | 0.07\% | 0.06\% | 0.05\% | 0.05\% | 0.05\% | 0.05\% | 0.09\% | 0.06\% | 0.07\% | 0.05\% | 0.06\% |
| Wholesale | 0.27\% | 0.25\% | 0.22\% | 0.18\% | 0.15\% | 0.13\% | 0.11\% | 0.09\% | 0.07\% | 0.27\% | 0.15\% | 0.18\% | 0.09\% | 0.06\% |
| Specific ACL as a \% of GIL | 25.13\% | 23.29\% | 25.17\% | 26.24\% | 27.97\% | 27.06\% | 29.38\% | 31.40\% | 32.19\% | 25.13\% | 27.97\% | 26.24\% | 31.40\% | 31.84\% |
| Retail | 23.24\% | 24.16\% | 26.03\% | 28.57\% | 28.62\% | 28.40\% | 32.26\% | 30.93\% | 32.12\% | 23.24\% | 28.62\% | 28.57\% | 30.93\% | 32.11\% |
| Wholesale | 25.82\% | 23.00\% | 24.88\% | 25.47\% | 27.71\% | 26.62\% | 28.15\% | 31.64\% | 32.23\% | 25.82\% | 27.71\% | 25.47\% | 31.64\% | 31.60\% |
| Total Net Write-offs as a \% of Average Net Loans and Acceptances | 0.86\% | 0.93\% | 0.64\% | 0.52\% | 0.43\% | 0.40\% | 0.33\% | 0.32\% | 0.28\% | 0.80\% | 0.39\% | 0.42\% | 0.30\% | 0.25\% |
| Retail | 0.59\% | 0.66\% | 0.47\% | 0.42\% | 0.40\% | 0.42\% | 0.39\% | 0.38\% | 0.25\% | 0.57\% | 0.40\% | 0.41\% | 0.40\% | 0.25\% |
| Wholesale | 1.52\% | 1.50\% | 0.98\% | 0.74\% | 0.48\% | 0.36\% | 0.20\% | 0.18\% | 0.03\% | 1.32\% | 0.35\% | 0.46\% | 0.09\% | 0.00\% |
| Canada | 0.73\% | 0.29\% | 0.58\% | 0.36\% | 0.36\% | 0.39\% | 0.36\% | 0.35\% | 0.31\% | 0.53\% | 0.37\% | 0.37\% | 0.34\% | 0.30\% |
| United States | 1.95\% | 4.73\% | 1.24\% | 1.63\% | 0.95\% | 0.65\% | 0.21\% | 0.18\% | 0.14\% | 2.67\% | 0.65\% | 0.94\% | 0.12\% | (0.11)\% |
| Other International | 0.14\% | 0.11\% | 0.07\% | 0.19\% | 0.12\% | 0.09\% | 0.03\% | 0.06\% | 0.03\% | 0.10\% | 0.08\% | 0.13\% | 0.13\% | 0.06\% |


| CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO (CS MM) | Lending-related and other |  |  | Trading-related |  | $\frac{\text { Q3/09 }}{\text { Total }}{ }^{5}$ | Lending-related and other |  |  | Trading-related |  | Q2109 | Q109 | Q4/08 | Q3108 | Q208 | Q108 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and acceptances |  |  |  | ove |  | Loans and acceptances |  |  |  | Over- |  |  |  |  |  |  |
|  | Outstanding | Undrawn commitments | Other ${ }^{2}$ | Repo-style transactions ${ }^{3}$ | the-counter derivatives ${ }^{4}$ |  | Outstanding | $\begin{gathered} \text { Undrawn } \\ \text { commitments } \end{gathered}$ | Other ${ }^{2}$ | $\begin{gathered} \text { Repo-style } \\ \text { transactions }{ }^{3} \end{gathered}$ | the-counter derivatives ${ }^{4}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ |
| Credit risk exposure by geography ${ }^{1}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 113,993 | 11 |  |  |  | 114,004 | 110,086 | 4 |  |  |  | 110,090 | 112,209 | 117,692 | 117,789 | 113,178 | 110,949 |
| Personal | 57,334 | 43,159 | 36 | - | - | 100,529 | 53,755 | 42,204 | 38 | - | - | 95,997 | 92,883 | 89,788 | 88,538 | 84,601 | 82,302 |
| Credit cards | 8,382 | 19,497 |  |  | - | 27,879 | 8,495 | 20,336 |  |  |  | 28,831 | 28,326 | 28,200 | 26,407 | 25,377 | 27,644 |
| Small business | 2,806 | 2,348 | 49 | - | . | 5,203 | 2,785 | 2,304 | 49 | - | - | 5,138 | 4,989 | 5,118 | 5,586 | 5,490 | 5,294 |
| Retail | 182,515 | 65,015 | 85 | - | - | 247,615 | 175,121 | 64,848 | 87 | - |  | 240,056 | 238,407 | 240,798 | 238,320 | 228,646 | 226,189 |
| Business | 48,055 | 18,164 | 8,316 | 28,009 | 7,275 | 109,819 | 53,314 | 18,183 | 8,706 | 20,839 | 9,194 | 110,236 | 108,766 | 116,461 | 115,518 | 120,872 | 120,279 |
| Sovereign | 1,410 | 1,857 | 15,671 | 93 | 2,827 | 21,858 | 1,490 | 1,844 | 7,704 | 238 | 2,829 | 14,105 | 15,847 | 19,366 | 15,790 | 15,766 | 15,997 |
| Bank | 1,440 | 116 | 23,479 | 10,063 | 2,952 | 38,050 | 1,028 | 161 | 23,768 | 11,957 | 3,101 | 40,015 | 46,358 | 51,512 | 46,498 | 68,020 | 64,334 |
| Wholesale | 50,905 | 20,137 | 47,466 | 38,165 | 13,054 | 169,727 | 55,832 | 20,188 | 40,178 | 33,034 | 15,124 | 164,356 | 170,971 | 187,339 | 177,806 | 204,658 | 200,610 |
| Total Canada | 233,420 | 85,152 | 47,551 | 38,165 | 13,054 | 417,342 | 230,953 | 85,036 | 40,265 | 33,034 | 15,124 | 404,412 | 409,378 | 428,137 | 416,126 | 433,304 | 426,799 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 2,956 | - | - | - | - | 2,956 | 3,336 | - | - | - |  | 3,336 | 3,119 | 2,948 | 2,453 | 2,318 | 1,514 |
| Personal | 8,871 | 1,310 | 8 |  | - | 10,189 | 9,778 | 1,433 | 8 |  |  | 11,219 | 11,413 | 11,193 | 9,596 | 9,372 | 5,759 |
| Credit cards | 198 | 142 | - | - | - | 340 | 204 | 166 | - | - | - | 370 | 366 | 354 | 307 | 300 | 291 |
| Small business |  |  | - |  | . |  |  |  | - |  |  |  |  |  |  |  |  |
| Retail | 12,025 | 1,452 | 8 | - | - | 13,485 | 13,318 | 1,599 | 8 | - |  | 14,925 | 14,898 | 14,495 | 12,356 | 11,990 | 7,564 |
| Business | 25,166 | 11,007 | 6,042 | 22,721 | 7,697 | 72,633 | 28,845 | 13,673 | 5,761 | 20,327 | 9,435 | 78,041 | 82,662 | 83,572 | 76,456 | 81,556 | 73,090 |
| Sovereign |  | - | 102 |  | 538 | 640 | - | - | 153 | - | 496 | 649 | 860 | 459 | 151 | 257 | 160 |
| Bank | 75 | 170 | 1,508 | 7,140 | 4,749 | 13,642 | 164 | 197 | 1,561 | 4,863 | 5,663 | 12,448 | 14,624 | 18,348 | 22,125 | 21,778 | 31,159 |
| Wholesale | 25,241 | 11,177 | 7,652 | 29,861 | 12,984 | 86,915 | 29,009 | 13,870 | 7,475 | 25,190 | 15,594 | 91,138 | 98,146 | 102,379 | 98,732 | 103,591 | 104,409 |
| Total United States | 37,266 | 12,629 | 7,660 | 29,861 | 12,984 | 100,400 | 42,327 | 15,469 | 7,483 | 25,190 | 15,594 | 106,063 | 113,044 | 116,874 | 111,088 | 115,581 | 111,973 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 2,265 | - | - | - | - | 2,265 | 2,452 | - | - | - |  | 2,452 | 2,466 | 2,353 | 1,957 | 1,000 | 970 |
| Personal | 1,999 | 139 | 7 | - | - | 2,145 | 2,089 | 114 | 8 | - | - | 2,211 | 2,519 | 2,275 | 2,051 | 1,182 | 1,163 |
| Credit cards | 195 | 98 | - | - | - | 293 | 215 | 107 | - | - | - | 322 | 333 | 312 | 255 | 159 | 163 |
| Small business |  |  | - |  | . |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 4,459 | 237 | 7 | - | - | 4,703 | 4,756 | 221 | 8 | - | - | 4,985 | 5,318 | 4,940 | 4,263 | 2,341 | 2,296 |
| Business | 10,458 | 6,310 | 5,758 | 10,907 | 5,485 | 38,918 | 11,508 | 6,907 | 7,306 | 8,114 | 6,656 | 40,491 | 40,566 | 43,553 | 44,085 | 40,229 | 45,893 |
| Sovereign | 1,181 | 486 | 3,739 | 1,396 | 6,183 | 12,985 | 751 | 826 | 3,166 | 919 | 7,103 | 12,765 | 13,741 | 16,576 | 14,481 | 14,617 | 13,760 |
| Bank | 1,186 | 333 | 12,011 | 42,048 | 22,693 | 78,271 | 1,435 | 401 | 14,700 | 43,041 | 24,499 | 84,076 | 88,893 | 93,371 | 84,999 | 92,166 | 89,602 |
| Wholesale | 12,825 | 7,129 | 21,508 | 54,351 | 34,361 | 130,174 | 13,694 | 8,134 | 25,172 | 52,074 | 38,258 | 137,332 | 143,200 | 153,500 | 143,565 | 147,012 | 149,255 |
| Total Other International | 17,284 | 7,366 | 21,515 | 54,351 | 34,361 | 134,877 | 18,450 | 8,355 | 25,180 | 52,074 | 38,258 | 142,317 | 148,518 | 158,440 | 147,828 | 149,353 | 151,551 |
| Total exposure | 287,970 | 105,147 | 76,726 | 122,377 | 60,399 | 652,619 | 291,730 | 108,860 | 72,928 | 110,298 | 68,976 | 652,792 | 670,940 | 703,451 | 675,042 | 698,238 | 690,323 |

${ }^{1}$ Based on residence of borrower.
as letters of credit and guarantees, and available-for-sale debt securities,
Credit equivalent amount atter face repurchase agreements and securites borrowing and lending transactions.
${ }^{5}$ Total exposure represents exposure at default, which is the expects.

Exposure under Basel II asset classes of qualifying revolving retail and other retail are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal.
Includes certain synthetic mortgage securitizations.

| EXPOSURE COVERED BY CREDIT RISK MITIGATION ${ }^{1}$ |
| :--- |
| (C\$MM) |


| Q3/09 |  |
| :---: | :---: |
| Standardized | AIRB |
| Eligible <br> financial <br> collateral $^{2}$ Guarantees/ <br> credit <br> derivatives | Guarantees/ <br> credit derivatives |


| Q2109 |  |  |  |
| :---: | :---: | :---: | :---: |
| Stanc | rdized | AIRB |  |
| Eligible financial collateral ${ }^{2}$ | Guarantees I credit derivatives | Guarantees! credit derivatives | Total |


| Q1/09 |  |  |  |
| :---: | :---: | :---: | :---: |
| Stanc | dized | AIRB |  |
| Eligible financial collateral ${ }^{2}$ | Guarantees credit derivatives | Guarantees credit derivatives | Total |

## Residential mortgages

Personal
Small business

## ,

Business
Bank
Total exposure covered by credit risk mitigation

## CREDIT EXPOSURE BY RESIDUAL CONTRACTUAL MATURITY (C\$ MM)

| Q3/09 |  |  |  |
| :---: | :---: | :---: | :---: |
| Residual contractual maturity term |  |  |  |
| Within 1 | 1 to 5 | Over | Total |
| year | years | 5 years |  |


| Q2/09 |  |  |  |
| :---: | :---: | :---: | :---: |
| Residual contractual maturity term |  |  |  |
| Within 1 | 1 to 5 | Over | Total |
| year | years | 5 years |  |


| Q1/09 |  |  |  |
| :---: | :---: | :---: | :---: |
| Residual contractual maturity term |  |  |  |
| Within 1 | 1 to 5 | Over | Total |
| year | years | 5 years |  |

Lending-related
Outstanding loans and acceptances
Undrawn commitments
Other $^{3}$

## Trading-related

Repo-style transactions ${ }^{4}$
Over-the-counter derivatives
Total exposure ${ }^{6}$

| 120,305 | 135,347 | 32,318 | 287,970 | 122,543 | 135,764 | 33,423 | 291,730 | 127,936 | 135,763 | 33,470 | 297,169 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 82,983 | 19,980 | 2,184 | 105,147 | 84,930 | 21,319 | 2,611 | 108,860 | 84,876 | 21,738 | 2,752 | 109,366 |
| 55,618 | 17,605 | 3,503 | 76,726 | 60,816 | 9,463 | 2,649 | 72,928 | 66,140 | 12,197 | 3,541 | 81,878 |
| 258,906 | 172,932 | 38,005 | 469,843 | 268,289 | 166,546 | 38,683 | 473,518 | 278,952 | 169,698 | 39,763 | 488,413 |
| 122,377 | - | - | 122,377 | 110,298 | - | - | 110,298 | 107,099 | - | - | 107,099 |
| 15,193 | 23,367 | 21,839 | 60,399 | 16,854 | 25,352 | 26,770 | 68,976 | 21,735 | 27,843 | 25,850 | 75,428 |
| 137,570 | 23,367 | 21,839 | 182,776 | 127,152 | 25,352 | 26,770 | 179,274 | 128,834 | 27,843 | 25,850 | 182,527 |
| 396,476 | 196,299 | 59,844 | 652,619 | 395,441 | 191,898 | 65,453 | 652,792 | 407,786 | 197,541 | 65,613 | 670,940 |

CREDIT EXPOSURE OF PORTFOLIOS UNDER THE
STANDARDIZED APPROACH BY RISK WEIGHT
(C\$ MM)

| Q3/09 <br> Gross exposure | Q2/09 <br> Gross exposure ${ }^{7}$ | Q1/09 <br> Gross exposure ${ }^{7}$ |
| :---: | ---: | ---: |
| 4,088 |  |  |
| 37,072 | 2,434 | 796 |
| 2,035 | 31,737 | 34,605 |
| 64 | 2,167 | 1,718 |
| 12,262 | 123 | 120 |
| 33,407 | 13,434 | 13,560 |
| 1,684 | 38,852 | 44,246 |
| 90,612 | 1,666 | 1,376 |

[^11]| RETAIL CREDIT EXPOSURE |
| :--- |
| BY PORTFOLIO AND RISK CATEGORY |
| (C\$MM) |


| Low risk $(0.00 \%-1.00 \%)$ <br> Medium risk $(1.10 \%-6.40 \%)$ <br> High risk $(6.50 \%-99.99 \%)$ <br> Impaired (100\%) <br> Total exposure ${ }^{1}$ |
| :--- |
| WHOLESALE CREDIT EXPOSURE <br> BY PORTFOLIO AND RISK RATING <br> (C\$ MM, except percentage amounts) |



|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 6,913 | 12,343 | $0.02 \%$ | $26.32 \%$ | $58.20 \%$ | $9.71 \%$ |
| 14,991 | 28,168 | $0.06 \%$ | $35.68 \%$ | $6.32 \%$ | $22.60 \%$ |
| 27,145 | 30,052 | $0.26 \%$ | $35.51 \%$ | $55.12 \%$ | $41.26 \%$ |
| 46,234 | 37,042 | $1.16 \%$ | $26.68 \%$ | $39.33 \%$ | $72.71 \%$ |
| 16,658 | 7,525 | $3.81 \%$ | $26.84 \%$ | $34.61 \%$ | $94.47 \%$ |
| 4,258 | 999 | $16.68 \%$ | $23.50 \%$ | $32.33 \%$ | $144.12 \%$ |
| 2,961 | 313 | $100.00 \%$ | $18.10 \%$ | $47.91 \%$ | $146.09 \%$ |
| 119,160 | 116,442 | $4.13 \%$ | $29.50 \%$ | $52.71 \%$ | $63.00 \%$ |
|  |  |  |  |  |  |
| 2,128 | 5,967 | $0.01 \%$ | $25.94 \%$ | $45.03 \%$ | $3.24 \%$ |
| 1,803 | 2,130 | $0.04 \%$ | $35.04 \%$ | $44.75 \%$ | $9.45 \%$ |
| 811 | 875 | $0.14 \%$ | $23.06 \%$ | $59.09 \%$ | $38.43 \%$ |
| 164 | 369 | $1.06 \%$ | $9.04 \%$ | $39.16 \%$ | $66.33 \%$ |
| 16 | 12 | $3.70 \%$ | $34.02 \%$ | $9.87 \%$ | $91.81 \%$ |
| 2 | 2 | $29.95 \%$ | $10.21 \%$ | $20.00 \%$ | $100.56 \%$ |
| 10 | - | $100.00 \%$ | $35.05 \%$ |  | $200.56 \%$ |
| 4,934 | 9,355 | $0.30 \%$ | $28.27 \%$ | $47.18 \%$ | $14.12 \%$ |
|  |  |  |  |  |  |
| 166 | 2,197 | $0.03 \%$ | $35.22 \%$ | $29.58 \%$ | $6.25 \%$ |
| 1,918 | 2,354 | $0.03 \%$ | $26.70 \%$ | $41.01 \%$ | $4.77 \%$ |
| 691 | 905 | $0.05 \%$ | $29.01 \%$ | $40.64 \%$ | $7.92 \%$ |
| 339 | 403 | $0.20 \%$ | $31.54 \%$ | $10.38 \%$ | $29.27 \%$ |
| 14 | 92 | $1.19 \%$ | $26.18 \%$ | $22.34 \%$ | $57.19 \%$ |
| 115 | 2 | $6.00 \%$ | $44.93 \%$ | $2.00 \%$ | $141.59 \%$ |
| 77 | - | $100.00 \%$ | $38.13 \%$ |  | $206.39 \%$ |
| 3,320 | 5,953 | $2.58 \%$ | $28.99 \%$ | $37.37 \%$ | $17.64 \%$ |
|  |  |  |  |  |  |


| Q2109 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | Personal | Credit cards | Small business | Total |
| 98,006 | 98,015 | 25,670 | 2,051 | 223,742 |
| 13,720 | 8,770 | 3,345 | 2,142 | 27,977 |
| 3,583 | 2,218 | 508 | 891 | 7,200 |
| 569 | 424 | - | 54 | 1,047 |
| 115,878 | 109,427 | 29,523 | 5,138 | 259,966 |



|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 7,628 | 13,422 | $0.02 \%$ | $25.65 \%$ | $59.20 \%$ | $10.27 \%$ |
| 18,254 | 30,829 | $0.06 \%$ | $35.71 \%$ | $64.02 \%$ | $2.36 \%$ |
| 30,344 | 29,107 | $0.26 \%$ | $35.49 \%$ | $56.06 \%$ | $42.17 \%$ |
| 53,448 | 38,102 | $1.15 \%$ | $25.13 \%$ | $39.94 \%$ | $75.57 \%$ |
| 17,028 | 7,533 | $3.78 \%$ | $27.54 \%$ | $35.70 \%$ | $97.87 \%$ |
| 2,558 | 863 | $17.37 \%$ | $25.36 \%$ | $32.66 \%$ | $148.81 \%$ |
| 3,170 | 285 | $100.00 \%$ | $24.72 \%$ | $49.51 \%$ | $133.90 \%$ |
| 132,430 | 120,141 | $3.75 \%$ | $29.30 \%$ | $54.80 \%$ | $62.50 \%$ |
|  |  |  |  |  |  |
| 2,344 | 7,622 | $0.01 \%$ | $23.16 \%$ | $48.86 \%$ | $3.31 \%$ |
| 1,546 | 2,207 | $0.04 \%$ | $32.92 \%$ | $44.43 \%$ | $9.42 \%$ |
| 826 | 841 | $0.14 \%$ | $24.08 \%$ | $58.52 \%$ | $37.05 \%$ |
| 166 | 463 | $1.06 \%$ | $9.37 \%$ | $40.84 \%$ | $60.80 \%$ |
| 21 | 13 | $3.73 \%$ | $33.77 \%$ | $10.52 \%$ | $91.27 \%$ |
| 8 | 3 | $22.97 \%$ | $14.87 \%$ | $10.60 \%$ | $174.06 \%$ |
| - | - |  |  |  |  |
| 4,911 | 11,149 | $0.13 \%$ | $25.95 \%$ | $49.09 \%$ | $13.51 \%$ |
|  |  |  |  |  |  |
| 381 | 1,669 | $0.03 \%$ | $39.89 \%$ | $27.01 \%$ | $6.88 \%$ |
| 1,079 | 2,447 | $0.03 \%$ | $30.73 \%$ | $41.44 \%$ | $5.77 \%$ |
| 996 | 1,166 | $0.07 \%$ | $34.30 \%$ | $41.74 \%$ | $11.63 \%$ |
| 761 | 426 | $0.28 \%$ | $21.45 \%$ | $9.86 \%$ | $62.60 \%$ |
| 36 | 96 | $1.09 \%$ | $26.45 \%$ | $23.13 \%$ | $47.74 \%$ |
| 133 | - | $6.01 \%$ | $44.89 \%$ | $10.00 \%$ | $100.00 \%$ |
| - | - |  |  |  |  |
| 3,386 | 5,804 | $0.34 \%$ | $31.24 \%$ | $37.84 \%$ | $24.53 \%$ |
|  |  |  |  |  |  |

[^12]

| CALCULATION OF ROE AND RORC ${ }^{1}$ <br> (CS MM, except for percentage amounts) | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 | $\begin{gathered} 2009 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2008 \\ 9 \text { months } \end{gathered}$ | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 651 | 568 | 686 | 669 | 702 | 597 | 666 | 789 | 588 | 1,905 | 1,965 | 2,634 | 2,516 | 2,104 |
| Average risk capital ${ }^{2}$ | 5,450 | 5,350 | 5,250 | 5,250 | 5,150 | 4,900 | 4,900 | 5,450 | 5,250 | 5,350 | 5,000 | 5,050 | 5,250 | 4,700 |
| Add: Average goodwill and other intangibles | 1,950 | 1,750 | 1,750 | 1,800 | 1,750 | 1,900 | 2,000 | 1,900 | 2,000 | 1,800 | 1,850 | 1,850 | 1,950 | 1,800 |
| Average attributed capital ${ }^{2}$ | 7,400 | 7,100 | 7,000 | 7,050 | 6,900 | 6,800 | 6,900 | 7,350 | 7,250 | 7,150 | 6,850 | 6,900 | 7,200 | 6,500 |
| ROE ${ }^{3}$ | 34.9\% | 32.9\% | 38.9\% | 37.7\% | 40.4\% | 35.8\% | 38.5\% | 42.7\% | 32.2\% | 35.6\% | 38.3\% | 38.1\% | 34.9\% | 32.2\% |
| Return on risk capital (RORC) ${ }^{4}$ | 47.3\% | 43.7\% | 51.8\% | 50.8\% | 54.1\% | 49.5\% | 54.1\% | 57.6\% | 44.4\% | 47.6\% | 52.6\% | 52.2\% | 48.1\% | 44.6\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 159 | 119 | 122 | 112 | 182 | 180 | 179 | 178 | 174 | 400 | 541 | 653 | 753 | 598 |
| Average risk capital ${ }^{2}$ | 1,050 | 1,150 | 1,150 | 1,050 | 1,050 | 1,000 | 950 | 1,150 | 1,200 | 1,100 | 1,000 | 1,000 | 1,150 | 1,050 |
| Add: Average goodwill and other intangibles | 2,750 | 2,800 | 2,800 | 2,600 | 2,400 | 1,100 | 1,050 | 1,100 | 1,150 | 2,800 | 1,550 | 1,800 | 1,150 | 1,100 |
| Average attributed capital ${ }^{2}$ | 3,800 | 3,950 | 3,950 | 3,650 | 3,450 | 2,100 | 2,000 | 2,250 | 2,350 | 3,900 | 2,550 | 2,800 | 2,300 | 2,150 |
| $\mathrm{ROE}^{3}$ | 16.5\% | 12.3\% | 12.3\% | 12.3\% | 21.0\% | 34.8\% | 35.5\% | 31.7\% | 29.4\% | 13.7\% | 28.6\% | 23.3\% | 32.4\% | 27.8\% |
| Return on risk capital (RORC) ${ }^{4}$ | 59.2\% | 43.2\% | 41.8\% | 42.8\% | 69.5\% | 72.4\% | 76.7\% | 62.4\% | 58.6\% | 47.8\% | 72.7\% | 64.9\% | 65.1\% | 59.3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 164 | 111 | 110 | 58 | 136 | 103 | 88 | 101 | 101 | 385 | 327 | 385 | 437 | 298 |
| Average risk capital ${ }^{2}$ | 1,200 | 1,150 | 1,150 | 1,000 | 1,100 | 1,100 | 950 | 1,200 | 1,250 | 1,150 | 1,050 | 1,050 | 1,250 | 1,350 |
| Add: Average goodwill and other intangibles | 150 | 200 | 150 | 150 | 100 | 150 | 150 | 150 | 150 | 200 | 150 | 100 | 150 | 100 |
| Average attributed capital ${ }^{2}$ | 1,350 | 1,350 | 1,300 | 1,150 | 1,200 | 1,250 | 1,100 | 1,350 | 1,400 | 1,350 | 1,200 | 1,150 | 1,400 | 1,450 |
| $\mathrm{ROE}^{3}$ | 48.0\% | 33.4\% | 33.7\% | 20.1\% | 44.6\% | 34.1\% | 31.7\% | 29.1\% | 28.7\% | 38.5\% | 37.0\% | 32.8\% | 31.2\% | 20.5\% |
| Return on risk capital (RORC) ${ }^{4}$ | 55.4\% | 39.2\% | 38.3\% | 23.0\% | 50.1\% | 38.1\% | 36.0\% | 32.2\% | 31.9\% | 44.5\% | 41.6\% | 37.1\% | 34.7\% | 22.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income available to common shareholders | (112) | $(1,142)$ | (156) | (213) | (22) | 33 | 28 | 17 | 83 | $(1,410)$ | 39 | (174) | 228 | 254 |
| Average risk capital ${ }^{2}$ | 3,150 | 3,250 | 3,050 | 2,450 | 2,300 | 2,150 | 1,750 | 1,900 | 2,100 | 3,150 | 2,050 | 2,150 | 1,950 | 1,600 |
| Add: Average goodwill and other intangibles | 3,900 | 5,550 | 5,500 | 5,000 | 3,300 | 2,400 | 1,400 | 1,400 | 1,550 | 4,950 | 2,400 | 3,050 | 1,400 | 800 |
| Average attributed capital ${ }^{2}$ | 7,050 | 8,800 | 8,550 | 7,450 | 5,600 | 4,550 | 3,150 | 3,300 | 3,650 | 8,100 | 4,450 | 5,200 | 3,350 | 2,400 |
| ROE ${ }^{3}$ | (6.3\%) | (53.3)\% | (7.3)\% | (11.4)\% | (1.6)\% | 3.0\% | 3.5\% | 2.2\% | 9.0\% | (23.2)\% | 1.2\% | (3.4)\% | 6.9\% | 10.6\% |
| Return on risk capital (RORC) ${ }^{4}$ | (14.2\%) | (143.6)\% | (20.3)\% | (34.9)\% | (3.8)\% | 6.3\% | 6.4\% | 3.8\% | 15.5\% | (60.0)\% | 2.5\% | (8.1)\% | 11.7\% | 16.1\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 542 | 405 | 214 | 577 | 263 | 8 | 299 | 181 | 354 | 1,161 | 570 | 1,147 | 1,272 | 1,342 |
| Average risk capital ${ }^{2}$ | 7,200 | 7,150 | 7,050 | 5,650 | 5,050 | 3,900 | 4,100 | 3,750 | 3,900 | 7,100 | 4,350 | 4,700 | 3,900 | 3,450 |
| Add: Average goodwill and other intangibles | 1,050 | 1,200 | 1,050 | 1,000 | 850 | 900 | 850 | 900 | 900 | 1,150 | 900 | 900 | 900 | 800 |
| Average attributed capital ${ }^{2}$ | 8,250 | 8,350 | 8,100 | 6,650 | 5,900 | 4,800 | 4,950 | 4,650 | 4,800 | 8,250 | 5,250 | 5,600 | 4,800 | 4,250 |
| ROE ${ }^{3}$ | 26.1\% | 19.9\% | 10.4\% | 34.6\% | 17.7\% | 0.7\% | 23.9\% | 15.4\% | 29.3\% | 18.8\% | 14.6\% | 20.5\% | 26.6\% | 31.5\% |
| Return on risk capital (RORC) ${ }^{4}$ | 29.9\% | 23.2\% | 12.0\% | 40.5\% | 20.8\% | 0.8\% | 29.1\% | 19.3\% | 35.9\% | 21.8\% | 17.5\% | 24.5\% | 32.5\% | 38.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income available to common shareholders | 84 | (166) | 36 | (110) | (26) | (16) | (39) | 34 | 69 | (46) | (81) | (191) | 198 | 101 |
| Average risk capital and other ${ }^{2,5}$ | 1,400 | 1,500 | 2,000 | 1,100 | 1,100 | 1,100 | 1,000 | 950 | 1,000 | 1,650 | 1,100 | 1,100 | 950 | 600 |
| Add: Average under/(over) attribution of capital | 950 | (650) | $(1,850)$ | (50) | 1,100 | 2,800 | 3,500 | 2,450 | 1,650 | (550) | 2,450 | 1,900 | 1,850 | 2,550 |
| Average attributed capital ${ }^{2}$ | 2,350 | 850 | 150 | 1,050 | 2,200 | 3,900 | 4,500 | 3,400 | 2,650 | 1,100 | 3,550 | 3,000 | 2,800 | 3,150 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income available to common shareholders | 1,488 | (105) | 1,012 | 1,093 | 1,235 | 905 | 1,221 | 1,300 | 1,369 | 2,395 | 3,361 | 4,454 | 5,404 | 4,668 |
| Average risk capital ${ }^{2}$ | 18,800 | 18,950 | 18,700 | 16,500 | 15,750 | 14,150 | 13,650 | 14,400 | 14,700 | 18,800 | 14,550 | 15,050 | 14,450 | 12,750 |
| Average common equity | 30,200 | 30,400 | 29,050 | 27,000 | 25,250 | 23,400 | 22,600 | 22,300 | 22,100 | 29,850 | 23,850 | 24,650 | 21,850 | 19,900 |
| ROE - Continuing Operations | 19.5\% | (1.4)\% | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 10.7\% | 18.8\% | 18.1\% | 24.7\% | 23.3\% |
| ROE ${ }^{3}$ | 19.5\% | (1.4)\% | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 10.7\% | 18.8\% | 18.1\% | 24.7\% | 23.5\% |
| Return on risk capital (RORC) - Continuing Operations | 31.4\% | (2.3)\% | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 17.0\% | 30.9\% | 29.6\% | 37.4\% | 37.0\% |
| RORC ${ }^{4}$ | 31.4\% | (2.3)\% | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 17.0\% | 30.9\% | 29.6\% | 37.4\% | 36.7\% |

${ }^{1}$ Average risk capital, Goodwill and intangible capital, and Average attributed capital represent rounded figures. These amounts are calculated using methods intended to approximate the average of the daily balances for the period. ROE and RORC
${ }^{1}$ Average risk capital, Goodwill and intangible capital, and
measures are based on actual balances before rounding
measures are based on actual balances before rounding.
${ }^{2}$ Average risk capital includes Credit, Market (trading and non-trading), Insurance, Operational, Business and fixed assets risk capital. Average attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital
${ }^{3}$ Business segment ROE is based on Average attributed capital Under/(over) attribution of capital is reported in Corporate Support
${ }^{4}$ RORC is based on Average risk capital only. Segment ROE is based on Average attributed capital. We do not report ROE and RORC for Corporate Support as they are considered not meaningful
${ }^{5}$ Other includes software intangible assets reclassified from Premises and equipment in Q1/09 on adoption of CICA Handbook section 3064 Goodwill and Other Intangible Assets.


[^0]:    Commencing Q1IO8, capital ratios and isk-adiusted assets are calculated using guidelines issued by OSF under the new Basel II ramework. Comparative amounts are calculated usiin
    Basel I and Basel II are not directly comparable.
    Risk-adiusted assets for Q2107 was revised in Q3/07 to reflecta a $\$ 563$ million adiustment related to equity derivative contracts.
    
    ${ }^{6}$ Closing share price divided by diluted earnings per share.
    Bank branches which provide banking services directly to clients.
    n.m. not meaningful

[^1]:    Includes precious metals.

[^2]:    1 Defined in the "Key performance and Non-GAAP measures" section.
    ${ }^{2}$ Excludes the impact of the financial instruments accounting standards
    ${ }^{2}$ Excludes the impact of the financial instruments accounting standards related to Insurance.
    ${ }^{3}$ Other adjustments primarily include the impact of foreign exchange translations on foreign currency-denominated goodwill.

[^3]:    ${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.

[^4]:    Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users.
    ${ }^{2}$ Reflects net of amounts securitized. Refer to the Loan securitization information on page 18
    Comparative information has been reclassified as a result of adopting CICA Handbook Section 3064
    ${ }^{4}$ Relates to assets and liabilities of discontinued operations (RBC Mortgage Company). For further information, refer to Discontinued Operations on page 14.

[^5]:    ${ }^{1}$ Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.

[^6]:    Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users
    The transion adiustment relates to the inplenention of the financial 1,2006

[^7]:    ue to service.

[^8]:    Includes impaired loans as well as loans that are corat
    nco

[^9]:    ${ }^{1}$ Wholesale - Real estate and related loans and acceptances in Q3/09 is comprised of amounts based in Canada of $\$ 10.6$ billion, United States of $\$ 9.5$ billion and Other International of $\$ 1.5$ billion.
    Wholesale - Other in Q3/09 related to other services $\$ 10.1$ billion, financing products $\$ 4.5$ billion, holding and investments $\$ 4.0$ billion, health $\$ 2.3$ billion, and other $\$ 1.2$ billion.
    Geographic information is based on residence of borrower.

[^10]:    Wholesale - Real estate and related provision for credit losses in Q3/09 is comprised of losses based in Canada of $\$ 2$ milion, United States of $\$ 110$ milion and Other international of $\$ 3$ million
    ${ }^{2}$ Wholesale - Other in $\mathrm{Q} 3 / 09$ related to financing products, $\$ 117$ million; other services, $\$ 9$ million; health, $\$ 6$ million; holding and investments, $\$ 9$ million; and other, $\$ 7$ million.
    ${ }^{3}$ Geographic information is based on residence of borrower.

[^11]:    ${ }^{1}$ Under the AIRB approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has been taken into account in the Loss Given Default (LGD) estimates in our internal LGD risk rating system. ${ }^{2}$ Eligible financial collateral includes cash and deposit, gold, as well as qualifying debt securities, equities and mutual funds
    ${ }^{3}$ Includes contingent liabilities such as letters of credit and guarantees, and available-for-sale debt securities.
    ${ }^{4}$ Includes repurchase and reverse repurchase agreements and securities borrowing and lending transactions.
    Credit equivalent amount after factoring in master netting agreements.
    ${ }^{6}$ Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation. ${ }^{7}$ Gross exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation.

[^12]:    ${ }^{1}$ Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and
    does not reflect the impact of credit risk mitigation such as guarantees. Exposure under Basel II asset classes of qualifying revolving retail and other retail
    are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal.
    ${ }^{2}$ Ratings $8-10$ or above are regarded as investment grade while ratings $11-13$ or below to $17-20$ inclusive are non-investment grade. Ratings $21-22$ represent impaired/default.
    Total exposure includes loans and acceptances outstanding and undrawn commitments and represents exposure at default, which is the
    expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation
    Represents the exposure-weighted average of probability of default (PD), LGD rate, exposure at default (EAD) rate and risk weight within each internal rating EAD rate is a percentage of undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a default.

