

## Supplementary Financial Information

## Q3 2007

For the period ended July 31, 2007 (UNAUDITED)

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Notes to Users
The financial information in this document is in Canadian dollars and based on financial statements prepared in accordance with Canadian generally accepted accounting principles (GAAP), unless otherwise noted. This document is not audited and should be read in conjunction with our unaudited Interim Consolidated Financial Statements and accompanying Management's Discussion \& Analysis October 31, 2006, RBC Mortgage Company had disposed of substantially all its remaining assets and obligations and we no longer separately classify its results in our unaudited Interim Consolidated Financial Statements. Results reported on a total consolidated basis are comparable to results from continuing operations for the corresponding prior periods. Certain comparative amounts have been reclassified to conform to the current period's presentations.
U.S. GAAP

Commencing in Q3 2007, we have elected to no longer include a U.S. GAAP reconciliation in our unaudited Interim Consolidated Financial Statements on a quarterly basis. However, we will continue to include a U.S. GAAP reconciliation setting out the material differences between Canadian and U.S. GAAP in our annual audited Consolidated Financial Statements and in our unaudited Interim Consolidated Financial Statements for the six-month period ending April 30. Since April 30, 2007, no new significant Canadian GAAP differences to U.S. GAAP have arisen.
Significant reporting changes made to this document in $03 / 07$
We reclassified certain deposits reported in Capital Markets and U.S. \& International Banking related to RBC Dexia IS, in accordance with the Q2 2007 business realignment. This reclassification did not impact the
We reclassified expenses related to internally developed software from Non-interest expense - Other to more specific Non-interest expense lines. All related comparative amounts have been restated to reflect this reclassification, which impacted the Corporate Support segment only, and had no impact on total Non-interest expense. period divided by diluted earnings per share.
Significant reporting changes made to this document in Q2/07
Effective February 7, 2007, our previous three business segments (RBC Canadian Personal and Business, RBC U.S. and International Personal and Business and RBC Capital Markets) were reorganized into four new business segments and renamed. The comparative results have been restated to conform with the new basis of segment presentation. For further details, refer to pages $8-12$ and 25 .
The four business segments are
Canadian Banking comprises our domestic personal and business banking operations, certain retail investment businesses and our global insurance operations.
Wealth Management comprises businesses that directly serve our clients' growing wealth management needs including those of affluent and high net worth clients globally, and businesses that provide asset management and trust products. Previously, these businesses were reported in our RBC Canadian Personal and Business and RBC U.S. and International Personal and Business segments.
U.S. \& International Banking comprises our banking businesses outside Canada, including RBC Centura in the U.S. and RBC's Caribbean banking operations. In addition, this segment includes our $50 \%$ ownership in RBC Dexia IS. RBC Dexia IS was previously reported in our RBC Capital Markets segment.
Capital Markets comprises our global wholesale banking segment providing a wide range of corporate and investment banking, sales and trading, research and related products and services to corporations, public Capital Markets comprises our global wholesale banking segment providing a wide range of corporate and in

## Significant reporting changes made to this document in Q1/07

## mpact of new financial instruments accounting standards

November 1, 2006, we adopted three new accounting standards that were issued by the Canadian Institute of Chartered Accountants (CICA) related to financial instruments. These new standards, which have been applied prospectively, changed how we recognize and measure certain financial assets, financial liabilities and non-financial derivatives (financial instruments). For further details, refer to the Impact of the new financial instruments accounting standards section and Notes 1 and 2 of our unaudited Interim Consolidated Financial Statements in our Q3 2007 Report to Shareholders,
As a result of implementing the new financial instruments accounting standards, certain financial instruments have been classified on a prospective basis within Securities from Investment to Trading. This resulted in financial instruments that had been measured on an amortized cost basis are now being accounted for on a fair value basis.
Net interest income reclassification
Within Canadian Banking, certain amounts related to trustee services have been reclassified from Non-interest income - Investment management and custodial fees to Net interest income to better reflect their nature The comparative amounts reflect the change

## Non-GAAP financial measures

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures including net income and non-GAAP measures including segment Return on equity (ROE), Return on risk capital (RORC) and economic profit. For details, refer to How we measure and report our business segments in our Q3 2007 Report to Shareholders. We also include non-GAAP cash basis financial measures in this document which we believe provides investors with supplemental information that may be useful in comparing to other financial institutions. However, readers are cautioned that non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies.

Cash basis measures such as cash net income, cash diluted earnings per share (EPS) and cas ROE are calculated by adding back to net income the after-tax amount of amortization of goodw and other intangibles. These non-cash charges do not deplete our cash reserves

## Risk capital

Risk capital includes credit, market (trading and non-trading), insurance-specific, operational business and fixed assets risk capital.

Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimatinc the level of capital that is necessary to support our various businesses, given their risks, consistent with our desired solvency standard and credit ratings.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

## Economic profit

Eonomic profit is net income available to common shareholders excluding the after-tax effect of amortization of goodwill and intangibles, less a capital charge for use of attributed capital.

## Average risk capital <br> Calculated using methods intended to approximate the average of the daily risk capital balances for

the period.

## Operating leverage

Our operating leverage is defined as the difference between revenue growth rate (as adjusted) and non interest expense growth rate (as adjusted). Revenue is based on a taxable equivalent basis, excluding consolidated variable interest entities (VIEs), accounting adjustments related to the new financial instruments accounting standards and Global Insurance-related revenue. Non-interest expense excludes Global Insurance-related expense.

## Return on risk capital (RORC)

Net income available to common shareholders divided by average risk capital. Refer to page 25 for RORC reconciliation. Business segment return on risk capital is calculated as net income available to common shareholders divided by average risk capital for the period

## Return on equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders Business segment return on equity is calculated as net income available to common sharehold
divided by average atributed capital for the period. Corporate Support also includes average unatributed capital. Refer to page 25 for reconciliation

Goodwill and intangibles
Represents our net investment in goodwill and intangibles.
Taxable equivalent basis (teb)
income from certain tax-advantaged sources are reported on a taxable equivalent basis (teb). Under this approach, revenue from tax-advantaged sources are grossed up, which currently includes only our Canadian taxable corporate dividends recorded in Net interest income, to their tax equivalent value with a corresponding offset recorded in the provision for income taxes. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support thereby generating the same after-tax net income as reported under GAAP.

Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of the Office of the
Superintendent of Financial Institutions Canada (OSFI) based on standards issued by the Bank for International Settlements and Canadian GAAP financial information.

## Efficiency ratio

Non-interest expense as a percentage of total revenue.
Return on assets
Net income divided by average assets.

Return on common equity (ROE)
Net income available to common shareholders divided by average common equity for the period. Refer to page 25 for ROE reconciliation.

Calculation
Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period.

Average common equity Calculated as the average of the month-end common equity balances for the period. For the operating for the calculated using methods intended to approximate the average of the daily attributed capital for

Average earning assets
The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans based on daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital. The cost of capital is regularly reviewed and adjusted from time to time based on prevailing market conditions.

Market capitalization
End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (average assets)
Net interest income divided by average assets.
Net interest margin (average earning assets)
Net interest income divided by average earning assets.

Gross write-offs less recoveries of amounts previously written off.
Risk-adjusted assets
Used in the calculation of risk-based capital ratios as defined by guidelines issued by the OSFI. The face value of assets is discounted using risk-weighting factors in order to reflect a comparable risk per dollar among all types of assets. The risk inherent in off-balance sheet instruments is also recognized, first by determining a credit equivalent amount, and then by applying appropriate risk-weighting factors.

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q3107 | Q2107 | Q107 | Q4/06 | Q3106 | Q2106 | Q1/06 | Q4105 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 5,480 | 5,669 | 5,698 | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 | 16,847 | 15,288 | 20,637 | 19,184 | 17,802 |
| Provision for credit losses (PCL) | 178 | 188 | 162 | 159 | 99 | 124 | 47 | 103 | 128 | 528 | 270 | 429 | 455 | 346 |
| Insurance policyholder benefits, claims and acquisition expense | 343 | 677 | 516 | 611 | 627 | 619 | 652 | 740 | 681 | 1,536 | 1,898 | 2,509 | 2,625 | 2,124 |
| Non-interest expense (NIE) | 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 9,380 | 8,540 | 11,495 | 11,357 | 10,833 |
| Net income from continuing operations | 1,395 | 1,279 | 1,494 | 1,263 | 1,194 | 1,128 | 1,172 | 543 | 1,001 | 4,168 | 3,494 | 4,757 | 3,437 | 3,023 |
| Net income (loss) from discontinued operations |  |  |  | (1) | (17) | (10) | (1) | (21) | (22) |  | (28) | (29) | (50) | (220) |
| Net Income | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 4,168 | 3,466 | 4,728 | 3,387 | 2,803 |
| Net income available to common shareholders | 1,369 | 1,257 | 1,478 | 1,236 | 1,164 | 1,107 | 1,161 | 515 | 968 | 4,104 | 3,432 | 4,668 | 3,349 | 2,772 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$1.07 | \$0.99 | \$1.16 | \$0.97 | \$0.91 | \$0.86 | \$0.90 | \$0.40 | \$0.75 | \$3.22 | \$2.68 | \$3.65 | \$2.61 | \$2.14 |
| - diluted | \$1.06 | \$0.98 | \$1.14 | \$0.96 | \$0.90 | \$0.85 | \$0.89 | \$0.39 | \$0.74 | \$3.18 | \$2.64 | \$3.59 | \$2.57 | \$2.11 |
| Return on common equity ( ROE$)^{1}$ | 24.4\% | 23.5\% | 27.3\% | 23.9\% | 23.1\% | 23.0\% | 23.9\% | 10.6\% | 20.0\% | 25.1\% | 23.3\% | 23.5\% | 18.0\% | 15.6\% |
| Return on risk capital (RORC) ${ }^{1}$ | 36.9\% | 35.2\% | 41.6\% | 37.3\% | 35.7\% | 35.7\% | 37.9\% | 17.3\% | 33.4\% | 37.9\% | 36.4\% | 36.7\% | 29.3\% | 24.6\% |
| Return on assets | 0.94\% | 0.91\% | 1.06\% | 0.95\% | 0.92\% | 0.93\% | 0.97\% | 0.44\% | 0.85\% | 0.97\% | 0.94\% | 0.94\% | 0.76\% | 0.67\% |
| Return on risk-adjusted assets | 2.21\% | 2.16\% | 2.45\% | 2.24\% | 2.14\% | 2.17\% | 2.28\% | 1.05\% | 2.04\% | 2.23\% | 2.12\% | 2.21\% | 1.77\% | 1.56\% |
| Efficiency ratio | 57.8\% | 55.5\% | 53.8\% | 55.2\% | 55.0\% | 57.2\% | 55.5\% | 69.0\% | 55.4\% | 55.7\% | 55.9\% | 55.7\% | 59.2\% | 60.9\% |
| Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$1.07 | \$0.99 | \$1.16 | \$0.97 | \$0.92 | \$0.87 | \$0.90 | \$0.42 | \$0.77 | \$3.22 | \$2.70 | \$3.67 | \$2.65 | \$2.31 |
| - diluted | \$1.06 | \$0.98 | \$1.14 | \$0.96 | \$0.91 | \$0.86 | \$0.89 | \$0.41 | \$0.76 | \$3.18 | \$2.66 | \$3.61 | \$2.61 | \$2.28 |
| Return on common equity (ROE) ${ }^{1}$ | 24.4\% | 23.5\% | 27.3\% | 23.6\% | 23.1\% | 22.9\% | 23.6\% | 10.9\% | 20.2\% | 25.1\% | 23.2\% | 23.3\% | 18.1\% | 16.8\% |
| Return on risk capital (RORC) ${ }^{1}$ | 36.9\% | 35.2\% | 41.6\% | 37.3\% | 36.2\% | 36.1\% | 38.0\% | 18.1\% | 34.1\% | 37.9\% | 36.7\% | 37.0\% | 29.7\% | 26.5\% |
| Discontinued Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | - | - | - | \$0.00 | (\$0.01) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.02) | - | (\$0.02) | (\$0.02) | (\$0.04) | (\$0.17) |
| - diluted | - | - | - | \$0.00 | (\$0.01) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.02) | - | (\$0.02) | (\$0.02) | (\$0.04) | (\$0.17) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | 17.8\% | 15.3\% | 28.1\% | 146.2\% | 21.6\% | 23.2\% | 18.7\% | 0.0\% | 32.1\% | 20.5\% | 21.7\% | 39.7\% | 21.8\% | (4.1)\% |
| Diluted EPS growth ${ }^{2}$ - continuing operations | 16.5\% | 14.0\% | 28.1\% | 134.1\% | 19.7\% | 22.9\% | 18.7\% | (21.2)\% | 31.0\% | 19.5\% | 21.5\% | 38.3\% | 14.5\% | 4.1\% |
| Revenue growth | 5.3\% | 10.7\% | 14.9\% | 11.5\% | 5.6\% | 9.3\% | 3.9\% | 4.9\% | 9.3\% | 10.2\% | 6.3\% | 7.6\% | 7.8\% | 4.8\% |
| NIE growth | 10.6\% | 7.5\% | 11.5 \% | (10.7)\% | 4.7\% | 10.0\% | 3.7 \% | 21.1\% | $2.1 \%$ | 9.8\% | 6.1\% | 1.2\% | 4.8\% | 6.6\% |
| Operating leverage ${ }^{1}$ | 1.2\% | 1.7\% | 5.8\% | 3.1\% | 3.3\% | 4.3\% | (0.6)\% | 7.2\% | 6.6\% | 2.8\% | 2.2\% | 2.5\% | 7.5\% | (4.6)\% |
| Specific PCL to average loans and acceptances ${ }^{3}$ | 0.29\% | 0.35\% | 0.29\% | 0.29\% | 0.18\% | 0.26\% | 0.20\% | 0.20\% | 0.28\% | 0.31\% | 0.21\% | 0.23\% | 0.21\% | 0.30\% |
| Net interest margin (average assets) | 1.33\% | 1.35\% | 1.33\% | 1.31\% | 1.38\% | 1.34\% | 1.39\% | 1.49\% | 1.45\% | 1.34\% | 1.37\% | 1.35\% | 1.53\% | 1.53\% |
| Non-interest income as \% of total revenue | 63.9\% | 66.5\% | 67.2\% | 67.6\% | 66.1\% | 68.4\% | 66.1\% | 63.2\% | 66.3\% | 65.9\% | 66.9\% | 67.1\% | 64.6\% | 63.9\% |
| Effective tax rate | 19.5\% | 21.3\% | 22.3\% | 21.1\% | 23.5\% | 24.0\% | 22.0\% | 14.9\% | 28.3\% | 21.0\% | 23.2\% | 22.6\% | 27.2\% | 29.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 236,500 | 230,200 | 222,900 | 215,100 | 209,300 | 201,900 | 198,700 | 194,500 | 187,800 | 229,900 | 203,300 | 206,200 | 186,100 | 171,900 |
| Total assets | 604,582 | 589,076 | 571,615 | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 604,582 | 523,969 | 536,780 | 469,521 | 426,222 |
| Average assets | 588,800 | 578,700 | 558,900 | 525,500 | 509,500 | 493,800 | 480,000 | 469,600 | 456,600 | 575,400 | 494,400 | 502,300 | 447,100 | 421,400 |
| Average earning assets | 507,200 | 500,000 | 483,300 | 455,900 | 437,300 | 428,200 | 414,800 | 398,800 | 387,900 | 496,800 | 426,800 | 434,100 | 378,900 | 353,000 |
| Deposits | 376,325 | 372,728 | 365,606 | 343,523 | 334,702 | 322,787 | 314,872 | 306,860 | 304,497 | 376,325 | 334,702 | 343,523 | 306,860 | 270,959 |
| Common equity | 22,500 | 22,052 | 21,861 | 21,075 | 20,290 | 19,756 | 19,538 | 19,149 | 19,410 | 22,500 | 20,290 | 21,075 | 19,149 | 17,372 |
| Average common equity | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 21,850 | 19,700 | 19,900 | 18,600 | 17,800 |
| Average risk capital ${ }^{1}{ }^{1}$ | 14,700 | 14,650 | 14,100 | 13,150 | 12,950 | 12,700 | 12,150 | 11,800 | 11,500 | 14,500 | 12,600 | 12,750 | 11,450 | 11,300 |
| INTEREST RATE SENSITIVITY ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Before tax impact of 1\% increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation Economic value of equity | $\begin{gathered} 82 \\ (307) \end{gathered}$ | $\begin{gathered} 66 \\ (500) \end{gathered}$ | $\begin{gathered} 83 \\ (508) \end{gathered}$ | $\begin{gathered} 87 \\ (496) \end{gathered}$ | $\begin{gathered} 93 \\ (454) \end{gathered}$ | $\begin{gathered} 103 \\ (415) \end{gathered}$ | $\begin{gathered} 107 \\ (376) \end{gathered}$ | $\begin{gathered} 106 \\ (435) \end{gathered}$ | $\begin{array}{r} 62 \\ (493) \end{array}$ | $\begin{gathered} 82 \\ (307) \end{gathered}$ | $\begin{gathered} 93 \\ (454) \end{gathered}$ | $\begin{gathered} 87 \\ (496) \end{gathered}$ | $\begin{gathered} 106 \\ (435) \end{gathered}$ | 70 $(412)$ |
| Before tax impact of $1 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | (140) | (123) | (143) | (153) | (173) | (183) | (188) | (181) | (137) | (140) | (173) | (153) | (181) | (150) |
| Economic value of equity | 201 | 372 | 377 | 375 | 335 | 273 | 240 | 291 | 348 | 201 | 335 | 375 | 291 | 215 |
| Before tax impact of $2 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | 160 | 119 | 148 | 147 | 165 | 163 | 188 | 162 | 85 | 160 | 165 | 147 | 162 | 107 |
| Economic value of equity | (666) | $(1,061)$ | $(1,078)$ | $(1,044)$ | (946) | (873) | (789) | (920) | $(1,060)$ | (666) | (946) | $(1,044)$ | (920) | (882) |
| Before tax impact of $2 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Economic value of equity | 337 | 682 | 680 | 658 | 588 | 441 | 385 | 461 | 613 | 337 | 588 | 658 | 461 | 405 |

1 These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion.
${ }^{2}$ Growth rates are calculated based on earnings from continuing operations in the same period a year ago.
A $\$ 52$ million transfer of the specific allowance to the general allowance during Q105 decreased this ratio by $0.11 \%$ or $0.03 \%$ for 2005 .
Incorporates management assumptions based on empirical research on consumer behaviour relating to the exercise of embedded options and on the rate paid on liabilities not linked to market rates. All interest rate measures are based upon our current
exposures at a specific time. The exposures change continually as a result of day-to-day business activities and our risk management initiatives.

| FINANCIAL HIGHLIGHTS continued (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 9.3\% | 9.3\% | 9.2\% | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 9.6\% | 9.7\% | 9.3\% | 9.6\% | 9.6\% | 9.6\% | 8.9\% |
| Total capital ratio | 11.4\% | 11.7\% | 11.2\% | 11.9\% | 12.4\% | 12.5\% | 12.8\% | 13.1\% | 13.4\% | 11.4\% | 12.4\% | 11.9\% | 13.1\% | 12.4\% |
| Risk-adjusted assets (\$ billions) ${ }^{2}$ | 250.2 | 243.2 | 242.3 | 223.7 | 218.5 | 211.0 | 204.2 | 197.0 | 190.9 | 250.2 | 218.5 | 223.7 | 197.0 | 183.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First preferred shares outstanding (000s) - end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series N | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series O |  |  | - | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 |  | 6,000 | 6,000 | 6,000 | 6,000 |
| US\$ Non-cumulative series P | - |  | - | - |  |  |  |  | 4,000 |  |  |  |  | 4,000 |
| Non-cumulative series S | - | - | - | - | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | - | 10,000 |  | 10,000 | 10,000 |
| Non-cumulative series $W$ | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  |
| Non-cumulative series AA | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | - | - |  | 12,000 | 12,000 | 12,000 | - |  |
| Non-cumulative series $A B$ | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | . | - | - |  | 12,000 | 12,000 | 12,000 | - |  |
| Non-cumulative series AC | 8,000 | 8,000 | 8,000 | - | - | - | - | - |  | 8,000 | - | - | - |  |
| Non-cumulative series AD | 10,000 | 10,000 | 10,000 | - | - | - | - | - |  | 10,000 | - | - | - |  |
| Non-cumulative series AE | 10,000 | 10,000 | 10,000 | - | - | - | - | - |  | 10,000 | - |  | - |  |
| Non-cumulative series AF | 8,000 | 8,000 | - | - | - | - | - | - | - | 8,000 | - |  | - |  |
| Non-cumulative series AG | 10,000 | 10,000 | - | - | - | - | - | - |  | 10,000 | - | - | - |  |
| Common shares outstanding (000s) ${ }^{3}$ - end of period | 1,275,780 | 1,275,327 | 1,275,950 | 1,280,890 | 1,281,279 | 1,286,064 | 1,290,983 | 1,293,502 | 1,294,476 | 1,275,780 | 1,281,279 | 1,280,890 | 1,293,502 | 1,289,496 |
| - average (basic) | 1,272,913 | 1,272,212 | 1,274,354 | 1,274,697 | 1,279,300 | 1,282,694 | 1,284,333 | 1,288,428 | 1,286,204 | 1,273,246 | 1,281,815 | 1,279,956 | 1,283,433 | 1,293,465 |
| - average (diluted) | 1,288,227 | 1,288,415 | 1,293,085 | 1,293,864 | 1,297,340 | 1,301,645 | 1,304,378 | 1,308,339 | 1,306,047 | 1,289,947 | 1,301,165 | 1,299,785 | 1,304,680 | 1,311,016 |
| Treasury shares held - preferred (000s) | 122 | 851 | 141 | 94 | 1,760 | 213 | 118 | 91 |  | 122 | 1,760 | 94 | 91 |  |
| - common (000s) | 2,744 | 2,648 | 3,108 | 5,486 | 5,526 | 5,512 | 6,224 | 7,053 | 7,037 | 2,744 | 5,526 | 5,486 | 7,053 | 9,726 |
| Shares repurchased (000s) | 1,000 | 2,900 | 7,645 | 1,830 | 5,465 | 6,531 | 4,403 | 3,900 |  | 11,545 | 16,399 | 18,229 | 5,911 | 29,203 |
| (\$ MM) | 58 | 159 | 414 | 90 | 253 | 308 | 193 | 163 |  | 631 | 754 | 844 | 226 | 892 |
| Stock options outstanding (000s) | 27,417 | 28,969 | 31,261 | 32,243 | 33,748 | 34,629 | 36,296 | 36,481 | 39,502 | 27,417 | 33,748 | 32,243 | 36,481 | 44,744 |
| Stock options exercisable (000s) | 22,718 | 24,210 | 26,541 | 26,918 | 28,410 | 29,240 | 30,858 | 28,863 | 31,870 | 22,718 | 28,410 | 26,918 | 28,863 | 32,801 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| COMMON SHARE PERFORMANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$17.67 | \$17.33 | \$17.17 | \$16.52 | \$15.90 | \$15.43 | \$15.21 | \$14.89 | \$15.08 | \$17.67 | \$15.90 | \$16.52 | \$14.89 | \$13.57 |
| Common share price (RY on TSX) - High (intraday) | \$61.08 | \$59.95 | \$55.96 | \$51.44 | \$48.26 | \$51.49 | \$46.50 | \$43.34 | \$39.85 | \$61.08 | \$51.49 | \$51.49 | \$43.34 | \$32.95 |
| - Low (intraday) | \$53.90 | \$52.50 | \$49.50 | \$45.64 | \$43.52 | \$44.42 | \$41.29 | \$37.20 | \$36.76 | \$49.50 | \$41.29 | \$41.29 | \$30.45 | \$29.02 |
| - Close, end of period | \$54.09 | \$57.82 | \$54.60 | \$49.80 | \$46.03 | \$47.84 | \$44.54 | \$41.67 | \$38.70 | \$54.09 | \$46.03 | \$49.80 | \$41.67 | \$31.70 |
| Market capitalization (TSX) (\$ MM) | 69,007 | 73,739 | 69,667 | 63,788 | 58,977 | 61,525 | 57,494 | 53,894 | 50,096 | 69,007 | 58,977 | 63,788 | 53,894 | 40,877 |
| P/E ratio (4-quarters trailing earnings) ${ }^{4}$ | 13.1 | 14.5 | 14.2 | 13.9 | 15.2 | 16.7 | 16.4 | 16.2 | 15.1 | 13.1 | 15.2 | 13.9 | 16.2 | 15.0 |
| Market price to book value | 3.06 | 3.34 | 3.18 | 3.01 | 2.89 | 3.10 | 2.93 | 2.80 | 2.57 | 3.06 | 2.89 | 3.01 | 2.80 | 2.34 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| DIVIDEND INFORMATION ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.46 | \$0.46 | \$0.40 | \$0.40 | \$0.36 | \$0.36 | \$0.32 | \$0.32 | \$0.31 | \$1.32 | \$1.04 | \$1.44 | \$1.18 | \$1.01 |
| Dividend yield | 3.2\% | 3.3\% | 3.0\% | 3.3\% | 3.1\% | 3.0\% | 2.9\% | 3.2\% | 3.2\% | 3.2\% | 3.0\% | 3.1\% | 3.2\% | 3.3\% |
| Dividend payout ratio | 43\% | 47\% | 35\% | 41\% | 40\% | 42\% | 35\% | 80\% | 41\% | 41\% | 39\% | 40\% | 45\% | 47\% |
| Common dividends (\$ MM) | 587 | 586 | 511 | 511 | 461 | 463 | 412 | 414 | 393 | 1,684 | 1,336 | 1,847 | 1,512 | 1,303 |
| Preferred dividends (\$ MM) | 26 | 22 | 16 | 26 | 13 | 11 | 10 | 11 | 11 | 64 | 34 | 60 | 42 | 31 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 49,366 | 47,229 | 47,940 | 46,661 | 46,803 | 45,396 | 45,651 | 46,401 | 46,822 | 49,366 | 46,803 | 46,661 | 46,401 | 46,386 |
| us | 11,953 | 12,109 | 10,576 | 10,056 | 9,994 | 9,842 | 9,815 | 9,684 | 9,723 | 11,953 | 9,994 | 10,056 | 9,684 | 10,814 |
| Other | 4,514 | 4,155 | 4,239 | 4,141 | 4,078 | 3,968 | 3,963 | 3,927 | 4,082 | 4,514 | 4,078 | 4,141 | 3,927 | 3,803 |
| Total | 65,833 | 63,493 | 62,755 | 60,858 | 60,875 | 59,206 | 59,429 | 60,012 | 60,627 | 65,833 | 60,875 | 60,858 | 60,012 | 61,003 |
| Number of bank branches ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,132 | 1,126 | 1,120 | 1,117 | 1,109 | 1,105 | 1,105 | 1,104 | 1,102 | 1,132 | 1,109 | 1,117 | 1,104 | 1,098 |
| us | 348 | 345 | 303 | 282 | 277 | 275 | 273 | 273 | 273 | 348 | 277 | 282 | 273 | 275 |
| Other | 44 | 44 | 44 | 44 | 44 | 44 | 43 | 42 | 42 | 44 | 44 | 44 | 42 | 42 |
| Total | 1,524 | 1,515 | 1,467 | 1,443 | 1,430 | 1,424 | 1,421 | 1,419 | 1,417 | 1,524 | 1,430 | 1,443 | 1,419 | 1,415 |
| Number of automated banking machines (ABM) | 4,377 | 4,333 | 4,273 | 4,232 | 4,297 | 4,272 | 4,268 | 4,277 | 4,321 | 4,377 | 4,297 | 4,232 | 4,277 | 4,432 |

[^0]${ }^{3}$ Risk-adjusted assets tor April 30, end of phares outstanding at end period includes Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation). Average common shares outstanding excludes $\operatorname{Treasury~shares.~}$
Common shares oustaind dy diluted eernings per share
${ }^{5}$ Closing share price divided by diluted earnings per share.
${ }^{6}$ Bank branches which provide banking services directly to clients.

## Net interest income <br> Interest income <br> Interest expense Total

## Non-interest income

Accounts
Other payment services
Service charges
Insurance premiums, investment and fee income
Trading revenue
Investment management and custodial fee
Mutual fund revenue
Securities brokerage commissions
Card service revenue
Foreign exchange revenue, other than trading
Securitization revenue
Credit fees
Gain on sale of investment account securities
Other

## Total revenue

Provision for credit losses
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense
Business realignment charges
Income taxes
Non-controlling interest in net income of subsidiaries
Net income from continuing operations
Net Income (loss) from discontinued operations
Net income
Preferred dividends
Vet gain on redemption of preferred shares
Net income available to common shareholders

## Revenue from Trading Activities

Total Trading revenue
Net interest income
Non-interest income
Total
rading revenue by product
Fixed income and money markets
Equity
Foreign exchange contracts ${ }^{1}$
Total
Trading revenue (teb) by product
Fixed income and money markets
Equity
${ }^{\text {Equitign }}{ }^{\text {Foxchange contracts }}{ }^{1}$
Total (teb)

| 6,898 | 6,747 | 6,444 | 6,120 | 5,849 | 5,257 | 4,978 | 4,632 | 4,289 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,920 | 4,846 | 4,577 | 4,389 | 4,083 | 3,640 | 3,296 | 2,869 | 2,626 |
| 1,978 | 1,901 | 1,867 | 1,731 | 1,766 | 1,617 | 1,682 | 1,763 | 1,663 |
| 247 | 250 | 240 | 247 | 229 | 218 | 223 | 232 | 217 |
| 80 | 78 | 78 | 79 | 77 | 72 | 71 | 74 | 72 |
| 327 | 328 | 318 | 326 | 306 | 290 | 294 | 306 | 289 |
| 590 | 855 | 820 | 863 | 821 | 806 | 858 | 798 | 886 |
| 546 | 575 | 803 | 620 | 683 | 724 | 547 | 308 | 452 |
| 403 | 394 | 370 | 345 | 322 | 326 | 308 | 334 | 307 |
| 385 | 361 | 354 | 337 | 328 | 316 | 261 | 259 | 245 |
| 368 | 338 | 323 | 296 | 291 | 347 | 309 | 300 | 274 |
| 309 | 319 | 288 | 293 | 253 | 259 | 219 | 233 | 251 |
| 165 | 134 | 149 | 147 | 158 | 46 | 145 | 152 | 158 |
| 138 | 134 | 122 | 106 | 118 | 118 | 96 | 118 | 109 |
| 34 | 97 | 91 | 86 | 61 | 61 | 49 | 83 | 65 |
| 71 | 88 | 60 | 63 | 66 | 56 | 56 | 48 | 46 |
| 34 | 5 | 48 | 16 | 11 | 22 | 39 | 12 | 33 |
| 132 | 140 | 85 | 120 | 22 | 134 | 97 | 82 | 151 |
| 3,502 | 3,768 | 3,831 | 3,618 | 3,440 | 3,505 | 3,278 | 3,033 | 3,266 |
| 5,480 | 5,669 | 5,698 | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 |
| 178 | 188 | 162 | 159 | 99 | 124 | 47 | 103 | 128 |
| 343 | 677 | 516 | 611 | 627 | 619 | 652 | 740 | 681 |
| 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 |
|  |  | - |  | - | - | - | 40 | 1 |
| 349 | 353 | 435 | 342 | 381 | 348 | 332 | 90 | 392 |
| 50 | 24 | 24 | 19 | 44 | (25) | 6 | (30) | (6) |
| 1,395 | 1,279 | 1,494 | 1,263 | 1,194 | 1,128 | 1,172 | 543 | 1,001 |
| - | - | - | (1) | (17) | (10) | (1) | (21) | (22) |
| 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 |
| (26) | (22) | (16) | (26) | (13) | (11) | (10) | (11) | (11) |
| - | - | - | - | - | - | - | 4 |  |
| 1,369 | 1,257 | 1,478 | 1,236 | 1,164 | 1,107 | 1,161 | 515 | 968 |


| 20,089 | 16,084 | 22,204 | 16,981 | 13,887 |
| :---: | :---: | :---: | :---: | :---: |
| 14,343 | 11,019 | 15,408 | 10,188 | 7,468 |
| 5,746 | 5,065 | 6,796 | 6,793 | 6,419 |
| 737 | 670 | 917 | 868 | 812 |
| 236 | 220 | 299 | 285 | 277 |
| 973 | 890 | 1,216 | 1,153 | 1,089 |
| 2,265 | 2,485 | 3,348 | 3,270 | 2,870 |
| 1,924 | 1,954 | 2,574 | 1,594 | 1,563 |
| 1,167 | 956 | 1,301 | 1,232 | 1,105 |
| 1,100 | 905 | 1,242 | 962 | 850 |
| 1,029 | 947 | 1,243 | 1,163 | 1,166 |
| 916 | 731 | 1,024 | 1,026 | 918 |
| 448 | 349 | 496 | 579 | 555 |
| 394 | 332 | 438 | 407 | 331 |
| 222 | 171 | 257 | 285 | 200 |
| 219 | 178 | 241 | 187 | 198 |
| 87 | 72 | 88 | 85 | 20 |
| 357 | 253 | 373 | 448 | 518 |
| 11,101 | 10,223 | 13,841 | 12,391 | 11,383 |
| 16,847 | 15,288 | 20,637 | 19,184 | 17,802 |
| 528 | 270 | 429 | 455 | 346 |
| 1,536 | 1,898 | 2,509 | 2,625 | 2,124 |
| 9,380 | 8,540 | 11,495 | 11,357 | 10,833 |
| - |  | - | 45 | 177 |
| 1,137 | 1,061 | 1,403 | 1,278 | 1,287 |
| 98 | 25 | 44 | (13) | 12 |
| 4,168 | 3,494 | 4,757 | 3,437 | 3,023 |
| - | (28) | (29) | (50) | (220) |
| 4,168 | 3,466 | 4,728 | 3,387 | 2,803 |
| (64) | (34) | (60) | (42) | (31) |
| - | - | - | 4 |  |
| 4,104 | 3,432 | 4,668 | 3,349 | 2,772 |


| (31) | (31) | (151) | (173) | (146) | (138) | (82) | 13 | (76) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 546 | 575 | 803 | 620 | 683 | 724 | 547 | 308 | 452 |
| 515 | 544 | 652 | 447 | 537 | 586 | 465 | 321 | 376 |
| 284 | 221 | 375 | 255 | 291 | 364 | 264 | 233 | 251 |
| 153 | 232 | 201 | 130 | 171 | 135 | 125 | 46 | 97 |
| 78 | 91 | 76 | 62 | 75 | 87 | 76 | 42 | 28 |
| 515 | 544 | 652 | 447 | 537 | 586 | 465 | 321 | 376 |
| 284 | 221 | 375 | 255 | 291 | 364 | 264 | 233 | 251 |
| 230 | 296 | 270 | 178 | 215 | 213 | 160 | 77 | 120 |
| 78 | 91 | 76 | 62 | 75 | 87 | 76 | 42 | 28 |
| 592 | 608 | 721 | 495 | 581 | 664 | 500 | 352 | 399 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $(213)$ | $(366)$ | $(539)$ | 21 | 286 |
| 1,924 | 1,954 | 2,574 | 1,594 | 1,563 |
| 1,711 | 1,588 | 2,035 | 1,615 | 1,849 |
| 880 | 919 | 1,174 | 1,025 | 1,044 |
| 586 | 431 | 561 | 355 | 527 |
| 245 | 238 | 300 | 235 | 278 |
| 1,711 | 1,588 | 2,035 | 1,615 | 1,849 |
|  |  |  |  |  |
| 880 | 919 | 1,174 | 1,025 | 1,044 |
| 796 | 588 | 766 | 456 | 574 |
| 245 | 238 | 300 | 235 | 278 |
| 1,921 | 1,745 | 2,240 | 1,716 | 1,896 |
|  |  |  |  |  |

${ }^{1}$ Includes commodity and precious metals

## NON-INTEREST EXPENSE <br> C\$ MM)

Human resources
Salaries
Variable compensation
Acquisition retention compensation
Acquisition retention
Benefits related
Stock-based compensation
Total Human resources

## Equipment

Depreciation
Computer rental and maintenance
Office equipment rental and maintenance
Total Equipment

## occupancy

Premises rent
Premises repairs and maintenance
Depreciation
Property taxes
Total Occupancy

## ommunications

Telecommunications
Postage and courier
Marketing and public relations
Stationery and printing
Total Communications

## Professional fees

## utsourced item processing

## mortization of other intangibles

ther
Business and capital taxes
Travel and relocation
Employee trainin
Other ${ }^{2}{ }^{2}$
Total Other
Total non-interest expense

| 899 | 880 | 864 | 832 | 812 | 782 | 766 | 774 | 784 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 755 | 804 | 791 | 698 | 716 | 751 | 662 | 580 | 587 |
| 2 | 1 | 4 | 1 | - | 1 | 1 | 5 | 4 |
| 292 | 294 | 290 | 242 | 272 | 283 | 280 | 252 | 269 |
| 44 | 43 | 58 | 35 | 28 | 38 | 68 | 8 | 56 |
| 1,992 | 2,022 | 2,007 | 1,808 | 1,828 | 1,855 | 1,777 | 1,619 | 1,700 |
| 87 | 84 | 82 | 84 | 81 | 78 | 77 | 80 | 82 |
| 157 | 155 | 156 | 166 | 145 | 151 | 147 | 153 | 155 |
| 7 | 8 | 6 | 7 | 7 | 7 | 7 | 12 | 10 |
| 251 | 247 | 244 | 257 | 233 | 236 | 231 | 245 | 247 |
| 83 | 104 | 95 | 117 | 89 | 91 | 85 | 86 | 84 |
| 69 | 64 | 61 | 64 | 60 | 55 | 54 | 58 | 54 |
| 22 | 22 | 20 | 22 | 21 | 21 | 21 | 23 | 22 |
| 26 | 25 | 22 | 22 | 26 | 22 | 22 | 23 | 28 |
| 200 | 215 | 198 | 225 | 196 | 189 | 182 | 190 | 188 |
| 49 | 49 | 48 | 46 | 48 | 46 | 46 | 51 | 51 |
| 25 | 26 | 24 | 23 | 25 | 25 | 23 | 24 | 23 |
| 87 | 83 | 64 | 105 | 74 | 79 | 55 | 76 | 57 |
| 25 | 20 | 20 | 26 | 21 | 23 | 22 | 23 | 24 |
| 186 | 178 | 156 | 200 | 168 | 173 | 146 | 174 | 155 |
| 124 | 129 | 120 | 141 | 141 | 139 | 125 | 162 | 122 |
| 77 | 82 | 74 | 75 | 70 | 80 | 73 | 73 | 73 |
| 25 | 25 | 22 | 22 | 20 | 20 | 14 | (1) | 16 |
| 24 | 21 | 31 | 11 | 22 | 39 | 42 | 48 | 29 |
| 43 | 38 | 34 | 42 | 37 | 32 | 32 | 40 | 36 |
| 12 | 14 | 11 | 14 | 11 | 9 | 9 | 12 | 9 |
| 12 | 13 | 12 | 15 | 8 | 10 | 12 | 13 | 10 |
| 219 | 164 | 158 | 145 | 127 | 146 | 108 | 735 | 147 |
| 310 | 250 | 246 | 227 | 205 | 236 | 203 | 848 | 231 |
| 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 |


| 2,643 | 2,360 | 3,192 | 3,101 | 3,136 |
| :---: | :---: | :---: | :---: | :---: |
| 2,350 | 2,129 | 2,827 | 2,309 | 2,283 |
| 7 | 2 | 3 | 20 | 36 |
| 876 | 835 | 1,077 | 1,083 | 1,059 |
| 145 | 134 | 169 | 169 | 124 |
| 6,021 | 5,460 | 7,268 | 6,682 | 6,638 |
| 253 | 236 | 320 | 324 | 294 |
| 468 | 443 | 609 | 592 | 557 |
| 21 | 21 | 28 | 44 | 55 |
| 742 | 700 | 957 | 960 | 906 |
| 282 | 265 | 382 | 341 | 370 |
| 194 | 169 | 233 | 225 | 218 |
| 64 | 63 | 85 | 90 | 93 |
| 73 | 70 | 92 | 93 | 84 |
| 613 | 567 | 792 | 749 | 765 |
| 146 | 140 | 186 | 204 | 243 |
| 75 | 73 | 96 | 97 | 99 |
| 234 | 208 | 313 | 241 | 230 |
| 65 | 66 | 92 | 90 | 100 |
| 520 | 487 | 687 | 632 | 672 |
| 373 | 405 | 546 | 500 | 465 |
| 233 | 223 | 298 | 296 | 294 |
| 72 | 54 | 76 | 50 | 69 |
| 76 | 103 | 114 | 173 | 153 |
| 115 | 101 | 143 | 136 | 140 |
| 37 | 29 | 43 | 37 | 39 |
| 37 | 30 | 45 | 43 | 42 |
| 541 | 381 | 526 | 1,099 | 650 |
| 806 | 644 | 871 | 1,488 | 1,024 |
| 9,380 | 8,540 | 11,495 | 11,357 | 10,833 |

Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges.
Q4/05 includes $\$ 29$ million for recognition of RBC's claims against the Enron Corp. (Enron) bankruptcy estate. It also includes a provision for Enron litigation-related matters of $\$ 591$ million.
Q3/05 includes $\$ 31$ million to settle MegaClaims lawsuit brought by Enron against us and a number of other financial institutions.

| OTHER EARNINGS MEASURES (C\$ MM) | Q3/07 | Q2107 | Q107 | Q4/06 | Q3106 | Q2106 | Q1/06 | Q4105 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specified Items ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax reduction |  |  |  |  |  |  | 70 |  |  |  | 70 | 70 | - |  |
| Agreement termination fee |  |  |  |  |  | 33 |  |  |  |  | 33 | 33 |  |  |
| General allowance reversal |  |  |  |  | - |  | 33 | - |  |  | 33 | 33 | - | 113 |
| Net gain on the exchange of NYSE seats for NYX shares |  |  |  |  | - | 23 | - |  |  |  | 23 | 23 | . |  |
| Amounts related to the transfer of IIS to RBC Dexia IS |  |  |  |  | - |  | (19) |  |  |  | (19) | (19) | - |  |
| Credit card customer loyaty reward program liability |  |  |  |  | - | (47) |  | - |  |  | (47) | (47) | - |  |
| Hurricane-related charges |  |  |  |  | - | - | (61) | (203) | - |  | (61) | (61) | (203) |  |
| Enron litigation-related charges |  |  | - |  | - |  |  | (326) |  | - | . |  | (326) |  |
| Business realignment charges |  |  |  |  |  |  |  | (27) | (6) |  | - |  | (37) | (125) |
| Goodwill impairment |  |  |  |  | - |  |  | . |  |  |  |  |  | (130) |
| Rabobank settlement costs |  |  |  |  | - |  |  |  | - | - | - | - | - | (74) |
| Cash Basis Measures ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 4,168 | 3,466 | 4,728 | 3,387 | 2,803 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 22 | 23 | 20 | 21 | 18 | 20 | 12 | (3) | 20 | 65 | 50 | 71 | 45 | 191 |
| Cash Net income ${ }^{2}$ | 1,417 | 1,302 | 1,514 | 1,283 | 1,195 | 1,138 | 1,183 | 519 | 999 | 4,233 | 3,516 | 4,799 | 3,432 | 2,994 |
| Cash Diluted EPS ${ }^{2}$ | 1.08 | 0.99 | 1.16 | 0.97 | 0.91 | 0.86 | 0.90 | 0.39 | 0.76 | 3.23 | 2.68 | 3.65 | 2.60 | 2.26 |
| Cash ROE ${ }^{2}$ | 24.6\% | 23.7\% | 27.5\% | 24.1\% | 23.3\% | 23.3\% | 24.0\% | 10.4\% | 20.3\% | 25.3\% | 23.5\% | 23.7\% | 18.2\% | 16.6\% |
| Economic Profit ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 4,168 | 3,466 | 4,728 | 3,387 | 2,803 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 22 | 23 | 20 | 21 | 18 | 20 | 12 | (3) | 20 | 65 | 50 | 71 | 45 | 191 |
| Capital charge ${ }^{2}$ | (586) | (556) | (557) | (544) | (517) | (493) | (496) | (496) | (494) | $(1,699)$ | $(1,506)$ | $(2,050)$ | $(1,903)$ | $(1,821)$ |
| Economic Profit ${ }^{2}$ | 831 | 746 | 957 | 739 | 678 | 645 | 687 | 23 | 505 | 2,534 | 2,010 | 2,749 | 1,529 | 1,173 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 4,168 | 3,466 | 4,728 | 3,387 | 2,803 |
| Other comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains (losses) on available-for-sale securities | (157) | (10) | 26 |  | - |  |  |  |  | (141) | - | - |  |  |
| Reclassilication of (gains) losses on available-for-sale securities to income | ) | (4) | 13 |  | - |  | - | - |  | 18 | - | - | - |  |
| Unrealized foreign currency translation gains (losses) | (701) | $(1,036)$ | 879 | 91 | 276 | (253) | (615) | (650) | (714) | (858) | (592) | (501) | (624) | $(1,341)$ |
| Reclassification of (gains) losses on foreign currency translation to income |  | (1) | (40) |  |  |  | ) |  | 1 | (41) | 2 | ) | 5 |  |
| Net foreign currency translation gains (losses) from hedging activities | 405 | 652 | (623) | 17 | (204) | 104 | 352 | 379 | 515 | 434 | 252 | 269 | 401 | 678 |
| Net gains (losses) on derivatives designated as cash flow hedges | 144 | 29 | 17 | . | - |  |  |  |  | 190 | . |  |  |  |
| Reclassification to income of (gains) losses on derivatives designated as cash flow hedges | 7 | 4 | 17 |  |  |  |  |  |  | 28 |  | - |  |  |
| Other comprehensive income | (293) | (366) | 289 | 108 | 72 | (149) | (261) | (271) | (198) | (370) | (338) | (230) | (218) | (663) |
| Total comprehensive income | 1,102 | 913 | 1,783 | 1,370 | 1,249 | 969 | 910 | 251 | 781 | 3,798 | 3,128 | 4,498 | 3,169 | 2,140 |
| OPERATING LEVERAGE ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (C\$ MM, except percentage amounts) | Q3107 | Q207 | Q107 | Q4/06 | Q3106 | Q2106 | Q106 | Q4105 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{aligned} & 2006 \\ & 9 \text { months } \end{aligned}$ | 2006 | 2005 | 2004 |
| Total revenue | 5,480 | 5,669 | 5,698 | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 | 16,847 | 15,288 | 20,637 | 19,184 | 17,802 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| teb adjustment | 79 | 66 | 70 | 50 | 46 | 80 | 37 | 33 | 25 | 215 | 163 | 213 | 109 | 55 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Insurance revenue | 590 | 855 | 860 | 863 | 821 | 806 | 858 | 801 | 888 | 2,305 | 2,485 | 3,348 | 3,311 | 2,875 |
| Impact of the new financial instruments accounting standards ${ }^{4}$ | 23 | 32 | 33 | - | . |  | . | - |  | 88 | - | - | - |  |
| Total revenue (adjusted) | 4,933 | 4.840 | 4,864 | 4,532 | 4,399 | 4,431 | 4,147 | 4,055 | 4,075 | 14,637 | 12,977 | 17,509 | 16,006 | 14,982 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest expense (adjusted) | 3,028 | 3,013 | 2,939 | 2,813 | 2,730 | 2,800 | 2,635 | 2,588 | 2,606 | 8,980 | 8,165 | 10,978 | 10,265 | 10,332 |
| Non-interest expense (adjusted) ${ }^{\text {Operating leverage }{ }^{2} \text { (compared to prior year) }}$ | 1.2\% | 1.7\% | 5.8\% | 3.1\% | 3.3\% | 4.3\% | (0.6)\% | 7.2\% | $6.6 \%$ | 2.8\% | 2.2\% | 2.5\% | 7.5\% | (4.6)\% |
| GOODWILL (C\$ MM) | Q3107 | Q2107 | Q107 | Q4106 | Q3106 | Q2106 | Q1/06 | Q4105 | Q3/05 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| Opening balance | 5,098 | 4,932 | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,304 | 4,203 | 4,203 | 4,280 | 4,356 |
| Net goodwill acquired | 60 | 317 | 527 | 9 |  |  | 77 | , |  | 904 | 77 | 86 | 10 | 232 |
| Other adjustments ${ }^{6}$ | (103) | (151) | 101 | 158 | 32 | (52) | (123) | (79) | (134) | (153) | (143) | 15 | (87) | (308) |
| Closing balance | 5,055 | 5,098 | 4,932 | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 5,055 | 4,137 | 4,304 | 4,203 | 4,280 |

${ }^{1}$ Effective Q1/07, we no longer classify amounts as specified items. Amounts shown are reported on an after-tax basis. For further details, refer to the 2006 Annual Report to Shareholders.
These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion.
${ }^{3}$ Includes $\$ 130$ million RBC Mortgage goodwill impairment charge in 2004.
Excludes the impact of the new financiail instruments accounting standards related to Global Insurance.
${ }^{\text {In }}$ In 2000 , non-interest expense also excludes Enron litigation-related provision. For further details, refer to Specified items.
'Other adjustments include primarily foreign exchange translations on non-Canadian dollar-denominated goodwill.

| CANADIAN BANKING ${ }^{1}$ (CS MM) | Q3107 | Q2107 | Q107 | Q4/06 | Q3106 | Q2106 | Q106 | Q4105 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\stackrel{2006}{9 \text { months }}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,605 | 1,559 | 1,547 | 1,530 | 1,498 | 1,386 | 1,402 | 1,387 | 1,346 | 4,711 | 4,286 | 5,816 | 5,233 | 4,800 |
| Non-interest income | 1,302 | 1,521 | 1,534 | 1,518 | 1,477 | 1,394 | 1,491 | 1,445 | 1,538 | 4,357 | 4,362 | 5,880 | 5,765 | 5,105 |
| Total revenue | 2,907 | 3,080 | 3,081 | 3,048 | 2,975 | 2,780 | 2,893 | 2,832 | 2,884 | 9,068 | 8,648 | 11,696 | 10,998 | 9,905 |
| Provision for credit losses (PCL) | 190 | 204 | 182 | 173 | 121 | 168 | 142 | 138 | 143 | 576 | 431 | 604 | 542 | 410 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 343 | 677 | 516 | 611 | 627 | 619 | 652 | 740 | 681 | 1,536 | 1,898 | 2,509 | 2,625 | 2,124 |
| Non-interest expense | 1,356 | 1,295 | 1,275 | 1,286 | 1,254 | 1,253 | 1,234 | 1,237 | 1,206 | 3,926 | 3,741 | 5,027 | 4,830 | 4,682 |
| Stes | 319 | 286 | 337 | 303 | 313 | 229 | 285 | 相 |  | 94 | $8{ }^{\text {\% }}$ |  | 7 |  |
| Net income | 699 | 618 | 771 | 675 | 660 | 511 | 580 | 422 | 602 | 2088 | 751 | 2426 |  |  |
| Total Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,284 | 1,262 | 1,237 | 1,201 | 1,197 | 1,118 | 1,105 | 1,107 | 1,073 | 3,783 | 3,420 | 4,621 | 4,181 | 3,801 |
| Business Financial Services | 585 | 552 | 555 | 559 | 541 | 515 | 526 | 514 | 529 | 1,692 | 1,582 | 2,141 | 2,011 | 1,888 |
| Cards and Payment Solutions | 448 | 411 | 429 | 425 | 416 | 341 | 404 | 410 | 394 | 1,288 | 1,161 | 1,586 | 1,495 | 1,341 |
| Global Insurance | 590 | 855 | 860 | 863 | 821 | 806 | 858 | 801 | 888 | 2,305 | 2,485 | 3,348 | 3,311 | 2,875 |
| Total | 2,907 | 3,080 | 3,081 | 3,048 | 2,975 | 2,780 | 2,893 | 2,832 | 2,884 | 9,068 | 8,648 | 11,696 | 10,998 | 9,905 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 31.6\% | 29.0\% | 35.7\% | 32.6\% | 32.6\% | 26.3\% | 28.8\% | 21.2\% | 30.5\% | 32.1\% | 29.3\% | 30.1\% | 26.3\% | 24.6\% |
| Return on risk capital (RORC) ${ }^{3}$ | 41.9\% | 39.0\% | 47.7\% | 42.6\% | 42.9\% | 35.1\% | 38.4\% | 28.5\% | 42.2\% | 42.9\% | 38.9\% | 39.9\% | 36.3\% | 35.3\% |
| Net interest margin (average earning assets) | 3.15\% | 3.25\% | 3.19\% | 3.24\% | 3.26\% | 3.20\% | 3.18\% | 3.21\% | 3.24\% | 3.19\% | 3.21\% | 3.22\% | 3.21\% | 3.28\% |
| Efficiency ratio | 46.6\% | 42.0\% | 41.4\% | 42.2\% | 42.2\% | 45.1\% | 42.7\% | 43.7\% | 41.8\% | 43.3\% | 43.3\% | 43.0\% | 43.9\% |  |
| Operating leverage ${ }^{3}$ | (0.9)\% | 9.6\% | 6.5\% | 4.2\% | 3.9\% | 7.1\% | 2.5\% | 17.2\% | 13.9\% | 4.9\% | 4.6\% | 4.4\% | 5.8\% | N/A |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 221,800 | 216,900 | 212,300 | 206,500 | 201,300 | 195,700 | 193,100 | 189,500 | 182,800 | 217,000 | 196,700 | 199,200 | 181,100 | 162,800 |
| Total earning assets | 202,200 | 196,800 | 192,600 | 187,400 | 182,500 | 177,400 | 175,000 | 171,500 | 164,900 | 197,200 | 178,300 | 180,500 | 163,200 | 146,500 |
| Loans and acceptances | 202,400 | 195,900 | 191,500 | 187,400 | 182,300 | 176,600 | 172,500 | 168,100 | 162,000 | 196,600 | 177,100 | 179,700 | 160,700 | 144,700 |
| Residential mortgage | 114,400 | 110,400 | 108,000 | 105,100 | 102,300 | 99,000 | 96,800 | 94,000 | 90,200 | 110,900 | 99,400 | 100,800 | 89,700 | 79,900 |
| Personal | 39,300 | 38,000 | 37,000 | 36,300 | 35,000 | 33,900 | 33,100 | 32,500 | 31,400 | 38,100 | 34,000 | 34,600 | 30,500 | 26,600 |
| Secured loans | 15,100 | 14,000 | 13,100 | 12,200 | 11,100 | 10,200 | 9,600 | 9,000 | 8,500 | 14,100 | 10,300 | 10,800 | 8,100 | 6,000 |
| Unsecured loans | 24,200 | 24,000 | 23,900 | 24,100 | 23,900 | 23,700 | 23,500 | 23,500 | 22,900 | 24,000 | 23,700 | 23,800 | 22,400 | 20,600 |
| Credit cards | 11,300 | 11,000 | 11,000 | 10,600 | 10,100 | 9,600 | 9,500 | 9,100 | 8,900 | 11,100 | 9,700 | 9,900 | 8,800 | 7,900 |
| Business and government loans (includes acceptances) | 37,400 | 36,500 | 35,500 | 35,400 | 34,900 | 34,100 | 33,100 | 32,500 | 31,500 | 36,500 | 34,000 | 34,400 | 31,700 | 30,300 |
| Deposits | 147,200 | 145,100 | 146,100 | 143,100 | 140,600 | 136,900 | 136,100 | 134,100 | 133,200 | 146,100 | 137,900 | 139,200 | 132,500 | 127,700 |
| Attributed capital ${ }^{3}$ | 8,650 | 8,600 | ${ }^{8,500}$ | ${ }^{8,100}$ | 8,000 | 7,900 | 7,950 | 7,850 | 7,750 | ${ }^{8,600}$ | 7,950 | 8,000 | 7,550 | $\begin{array}{r}7,350 \\ \hline\end{array}$ |
| Risk capital ${ }^{3}$ | 6,500 | 6,400 | 6,350 | 6,150 | 6,050 | 5,900 | 5,950 | 5,850 | 5,600 | 6,450 | 5,950 | 6,050 | 5,450 | 5,150 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average loans and acceptances | 0.33\% | 0.33\% | 0.33\% | 0.31\% | 0.29\% | 0.30\% | 0.30\% | 0.29\% | ${ }^{0.32 \%}$ | 0.34\% | 0.30\% | 0.33\% | 0.31\% | 0.44\% |
| PCLI Average loans and acceptances | 0.37\% | ${ }^{0.43 \%}$ | ${ }^{0.33 \%}$ | ${ }^{0.377 \%}$ | ${ }^{0.26 \%}$ | ${ }^{0.339 \%}$ | ${ }^{0.33 \%}$ | ${ }^{0.33 \%}$ | ${ }^{0.35 \%}$ | ${ }^{0.399 \%}$ | ${ }^{0.33 \%}$ | ${ }^{0.34 \%}$ | ${ }^{0.34 \%}$ | ${ }^{0.288 \%}$ |
| Net write-offs / Average loans and acceptances | 0.35\% | 0.42\% | 0.36\% | 0.35\% | 0.31\% | 0.39\% | 0.32\% | 0.38\% | 0.34\% | 0.38\% | 0.34\% | 0.34\% | 0.36\% | 0.39\% |
| $\begin{aligned} & \text { Banking related operations }{ }^{4} \\ & \text { Income Statement } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 2,317 | 2,225 | 2,221 | 2,185 | 2,154 | 1,974 | 2,035 | 2,031 | 1,996 | 6,763 | 6,163 | 8,348 | 7,687 | 7,030 |
| Non-interest expense | 1,219 | 1,160 | 1,147 | 1,144 | 1,123 | 1,125 | 1,118 | 1,106 | 1,080 | 3,526 | 3,366 | 4,510 | 4,329 | 4,181 |
| Net income | 596 | 566 | 586 | 569 | 599 | 448 | 508 | 509 | 521 | 1,748 | 1,555 | 2,124 | 1,852 | 1,569 |
| $\underbrace{\text { Net earned premiums }}_{\text {Clobal Insurance }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{5}$ | 660 | 634 | 663 | 656 | 644 | 629 | 666 | 630 | 657 | 1,957 | 1,939 | 2,595 | 2,564 | 2,382 |
| Investment income | (97) | 164 | 133 | 150 | 114 | 129 | 142 | 109 | 150 | 200 | 385 | 535 | 540 | 413 |
| Fee income | 27 | 57 | 64 | 57 | 63 | 48 | 50 | 62 | 81 | 148 | 161 | 218 | 207 | 80 |
| Total revenue | 590 | 855 | 860 | 863 | 821 | 806 | 858 | 801 | 888 | 2,305 | 2,485 | 3,348 | 3,311 | 2,875 |
| Non-interest expense | 137 | 135 | 128 | 142 | 131 | 128 | 116 | 131 | 126 | 400 | 375 | 517 | 501 | 501 |
| Net income | 103 | 52 | 185 | 106 | 61 | 63 | 72 | ${ }^{(87)}$ | 81 | 340 | 196 | 302 | 155 | 246 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross premiums and deposits ${ }^{5}$ | 889 | 816 | 895 | 864 | 860 | 822 | 860 | 809 | 837 | 2,600 | 2,542 | 3,406 | 3,288 | 3,185 |
| Canacian life and health | 285 | 278 | 297 | 272 | 261 | 259 | 277 | 256 | 247 | 860 | 797 | 1,069 | 1,001 | 726 |
| U.S. life and heath | 116 | 113 | 135 | 135 | 167 | 167 | 163 | 182 | 206 | 364 | 497 | 632 | 770 | 974 |
| Property casualy | 154 | 143 | 145 | 152 | 143 | 137 | 141 | 145 | 139 | 442 | 421 | 573 | 553 | 510 |
| Reinsurance \& other | 334 | 282 | 318 | 305 | 289 | 259 | 279 | 226 | 245 | 934 | 827 | 1,132 | 964 | 975 |
| Insurance policyholder benefits and claims | 189 | 524 | 369 | 469 | 459 | 491 | 520 | 603 | 541 | 1,082 | 1,470 | 1,939 | 2,103 | 1,744 |
| Insurance policyholder acquisition expense | 154 | 153 | 147 | 142 | 168 | 128 | 132 | 137 | 140 | 454 | 428 | 570 | 522 | 380 |
| Insurance claims and policy benefitit liabilities Impact of the new financial instuments accouting standards on investment income ${ }^{6}$ | $\begin{aligned} & 7,533 \\ & (212) \\ & \hline \end{aligned}$ | 7,864 55 | 7,948 (70) | 7,337 | 7,352 | 7,182 | 7,150 | 7,117 | 6,914 | 7,533 (227) | 7,352 | 7,337 | 7,117 | 6,488 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 400 | 300 | 300 | 300 | 300 | 400 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| After-tax effect of amorization of other intangibles | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 5 | 5 | 6 | 6 |  |
| Cash Net income ${ }^{3}$ | 700 | 620 | 773 | 676 | 662 | 512 | 582 | 423 |  |  |  | 2,432 |  |  |
| Capital charge ${ }^{3}$ | (228) | (221) | (225) | (214) | (212) | (201) | (211) | (206) | (206) | (674) | (624) | (838) | (794) | (769) |
| Economic Profit ${ }^{3}$ | 472 | 399 | 548 | 462 | 450 | 311 | 371 | 217 | 398 | 1,419 | 1,132 | 1,594 | 1,219 | 1,052 |
|  <br>  <br> ${ }^{2}$ Includes income taxes and non-controlling interest in net income of subsidiaries. <br> ${ }^{3}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 25 for ROE and RORC reconciliation. <br> ${ }^{4}$ Banking related operations is comprised of the following business lines: Personal Financial Services, Business Financial Services and Cards and Payment Solutions. <br> ${ }^{5}$ Net premiums equals gross premiums and deposits less the cost of premiums to other institutions for reinsurance coverage. <br> ${ }^{6}$ This amount is largely offset in PBCAE. <br> N/A: Comparable information not available for 2004. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| WEALTH MANAGEMENT (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 106 | 104 | 108 | 101 | 99 | 98 | 99 | 96 | 95 | 318 | 296 | 397 | 374 | 292 |
| Fee-based revenue | 545 | 524 | 502 | 462 | 446 | 436 | 401 | 390 | 372 | 1,571 | 1,283 | 1,745 | 1,458 | 1,296 |
| Transactional and other revenue | 355 | 380 | 382 | 340 | 298 | 355 | 352 | 319 | 323 | 1,117 | 1,005 | 1,345 | 1,319 | 1,378 |
| Total revenue | 1,006 | 1,008 | 992 | 903 | 843 | 889 | 852 | 805 | 790 | 3,006 | 2,584 | 3,487 | 3,151 | 2,966 |
| Provision for credit losses (PCL) |  |  |  |  | - |  | 1 | 1 | 1 | - | 1 | 1 | 2 | 3 |
| Non-interest expense | 747 | 722 | 702 | 671 | 646 | 655 | 641 | 597 | 618 | 2,171 | 1,942 | 2,613 | 2,440 | 2,418 |
| Business realignment charges |  |  |  | 1 |  |  |  | 1 |  |  |  | 1 | 1 | 17 |
| Other ${ }^{1}$ | 82 | 92 | 79 | 67 | 61 | 75 | 65 | 55 | 53 | 253 | 201 | 268 | 206 | 158 |
| Net income | 177 | 194 | 211 | 164 | 136 | 159 | 145 | 151 | 118 | 582 | 440 | 604 | 502 | 370 |
| Total Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 369 | 366 | 356 | 334 | 316 | 331 | 309 | 310 | 283 | 1,091 | 956 | 1,290 | 1,164 | 1,011 |
| U.S. \& International Wealth Management | 493 | 508 | 508 | 448 | 413 | 443 | 428 | 387 | 404 | 1,509 | 1,284 | 1,732 | 1,580 | 1,593 |
| Global Asset Management | 144 | 134 | 128 | 121 | 114 | 115 | 115 | 108 | 103 | 406 | 344 | 465 | 407 | 362 |
| Total | 1,006 | 1,008 | 992 | 903 | 843 | 889 | 852 | 805 | 790 | 3,006 | 2,584 | 3,487 | 3,151 | 2,966 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{2}$ | 29.4\% | 34.3\% | 34.4\% | 28.7\% | 24.7\% | 29.1\% | 28.7\% | 30.2\% | 23.1\% | 32.7\% | 27.5\% | 27.8\% | 24.5\% | 16.5\% |
| Return on risk capital (RORC) ${ }^{2}$ | 58.6\% | 66.4\% | 73.1\% | 61.0\% | 54.3\% | 62.6\% | 59.0\% | 62.3\% | 50.8\% | 65.9\% | 58.7\% | 59.3\% | 54.8\% | 37.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 15,700 | 16,400 | 16,900 | 16,000 | 15,900 | 15,500 | 12,900 | 13,200 | 13,800 | 16,300 | 14,800 | 15,100 | 13,200 | 13,500 |
| Loans and acceptances | 4,500 | 4,700 | 4,700 | 4,500 | 4,400 | 4,400 | 4,400 | 4,200 | 4,200 | 4,600 | 4,400 | 4,400 | 4,100 | 3,500 |
| Deposits | 24,600 | 25,800 | 25,300 | 23,300 | 22,800 | 22,200 | 20,200 | 20,000 | 21,100 | 25,200 | 21,800 | 22,100 | 20,700 | 20,500 |
| Attributed capital ${ }^{2}$ | 2,350 | 2,300 | 2,400 | 2,200 | 2,150 | 2,250 | 2,000 | 2,000 | 2,000 | 2,350 | 2,150 | 2,150 | 2,050 | 2,250 |
| Risk capital ${ }^{2}$ | 1,200 | 1,200 | 1,150 | 1,050 | 1,000 | 1,050 | 1,000 | 950 | 900 | 1,150 | 1,000 | 1,050 | 900 | 1,000 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 180,900 | 179,200 | 174,300 | 168,600 | 161,000 | 160,600 | 157,600 | 146,400 | 142,300 | 180,900 | 161,000 | 168,600 | 146,400 | 129,500 |
| U.S. \& International Wealth Management | 324,200 | 326,600 | 334,000 | 307,900 | 297,300 | 292,200 | 287,300 | 234,300 | 246,900 | 324,200 | 297,300 | 307,900 | 234,300 | 233,700 |
| Total | 505,100 | 505,800 | 508,300 | 476,500 | 458,300 | 452,800 | 444,900 | 380,700 | 389,200 | 505,100 | 458,300 | 476,500 | 380,700 | 363,200 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 21,300 | 20,600 | 19,300 | 17,500 | 15,900 | 15,350 | 14,100 | 12,700 | 11,950 | 21,300 | 15,900 | 17,500 | 12,700 | 8,800 |
| U.S. \& International Wealth Management | 20,700 | 20,700 | 22,400 | 19,700 | 19,000 | 18,500 | 18,100 | 15,600 | 15,325 | 20,700 | 19,000 | 19,700 | 15,600 | 13,100 |
| Global Asset Management | 117,600 | 117,400 | 115,700 | 105,600 | 98,900 | 98,050 | 96,000 | 90,200 | 89,625 | 117,600 | 98,900 | 105,600 | 90,200 | 80,500 |
| Total | 159,600 | 158,700 | 157,400 | 142,800 | 133,800 | 131,900 | 128,200 | 118,500 | 116,900 | 159,600 | 133,800 | 142,800 | 118,500 | 102,400 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| After-tax effect of amortization of other intangibles | 6 | 5 | 6 | 5 | 5 | 5 | 5 | (11) | 5 | 17 | 15 | 20 | 3 | 21 |
| Cash Net income ${ }^{2}$ | 183 | 199 | 217 | 169 | 141 | 164 | 150 | 140 | 123 | 599 | 455 | 624 | 505 | 391 |
| Capital charge | (63) | (58) | (64) | (59) | (57) | (57) | (53) | (52) | (54) | (185) | (167) | (226) | (213) | (233) |
| Economic Profit ${ }^{2}$ | 120 | 141 | 153 | 110 | 84 | 107 | 97 | 88 | 69 | 414 | 288 | 398 | 292 | 158 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 462 | 445 | 438 | 403 | 371 | 388 | 371 | 330 | 327 | 1,345 | 1,130 | 1,533 | 1,305 | 1,213 |


| U.S. \& INTERNATIONAL BANKING | Q3107 | Q2/07 | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 263 | 272 | 257 | 238 | 240 | 234 | 228 | 235 | 239 | 792 | 702 | 940 | 923 | 831 |
| Non-interest income | 259 | 221 | 188 | 191 | 191 | 186 | 120 | 162 | 167 | 668 | 497 | 688 | 654 | 668 |
| Total revenue | 522 | 493 | 445 | 429 | 431 | 420 | 348 | 397 | 406 | 1,460 | 1,199 | 1,628 | 1,577 | 1,499 |
| Provision for credit losses (PCL) | 17 | 10 | 10 | 5 | 5 | 6 | 9 | 3 | 17 | 37 | 20 | 25 | 49 | 77 |
| Non-interest expense | 389 | 381 | 348 | 312 | 307 | 322 | 275 | 284 | 283 | 1,118 | 904 | 1,216 | 1,136 | 1,233 |
| Business realignment charges |  | . | - | - |  |  | - | (3) |  | - | - |  | (3) | 13 |
| Other ${ }^{1}$ | 29 | 35 | 20 | 33 | 37 | 30 | 26 | 33 | 48 | 84 | 93 | 126 | 139 | 49 |
| Net income | 87 | 67 | 67 | 79 | 82 | 62 | 38 | 80 | 58 | 221 | 182 | 261 | 256 | 127 |
| Total Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking | 302 | 309 | 276 | 274 | 271 | 261 | 264 | 268 | 277 | 887 | 796 | 1,070 | 1,077 | 1,044 |
| RBC Dexia $\mathrm{IS}^{2}$ | 220 | 184 | 169 | 155 | 160 | 159 | 84 | 129 | 129 | 573 | 403 | 558 | 500 | 455 |
| Total | 522 | 493 | 445 | 429 | 431 | 420 | 348 | 397 | 406 | 1,460 | 1,199 | 1,628 | 1,577 | 1,499 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 9.0\% | 7.4\% | 8.8\% | 11.9\% | 12.3\% | 10.1\% | 7.4\% | 14.2\% | 9.6\% | 8.4\% | 10.1\% | 10.6\% | 10.8\% | 4.5\% |
| Return on risk capital (RORC) ${ }^{3}$ | 15.5\% | 12.7\% | 14.2\% | 17.7\% | 18.8\% | 16.0\% | 10.9\% | 21.7\% | 14.7\% | 14.2\% | 15.5\% | 16.1\% | 16.4\% | 7.2\% |
| Net interest margin (average earning assets) ${ }^{4}$ | 3.58\% | 3.69\% | 3.61\% | 3.66\% | 3.70\% | 3.79\% | 3.77\% | 3.72\% | 3.61\% | 3.63\% | 3.75\% | 3.73\% | 3.70\% | 3.52\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 41,100 | 41,000 | 37,500 | 34,100 | 36,000 | 34,800 | 25,500 | 25,700 | 27,300 | 39,900 | 32,100 | 32,600 | 25,900 | 25,200 |
| Total earning assets ${ }^{4}$ | 26,500 | 27,500 | 25,800 | 23,500 | 23,200 | 23,400 | 23,300 | 23,400 | 24,900 | 26,600 | 23,300 | 23,300 | 23,600 | 22,500 |
| Loans and acceptances | 23,800 | 23,700 | 21,100 | 19,100 | 19,600 | 18,300 | 17,000 | 17,100 | 18,300 | 22,900 | 18,300 | 18,500 | 17,200 | 16,000 |
| Deposits | 35,100 | 35,600 | 31,800 | 30,200 | 34,100 | 30,300 | 20,100 | 20,700 | 22,400 | 34,100 | 28,200 | 28,700 | 21,200 | 21,100 |
| Attributed capital ${ }^{3}$ | 3,650 | 3,500 | 2,950 | 2,500 | 2,600 | 2,450 | 2,000 | 2,200 | 2,350 | 3,350 | 2,350 | 2,400 | 2,350 | 2,750 |
| Risk capital ${ }^{3}$ | 2,100 | 2,050 | 1,800 | 1,700 | 1,700 | 1,550 | 1,350 | 1,450 | 1,550 | 2,000 | 1,550 | 1,600 | 1,550 | 1,750 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average loans and acceptances | 1.05\% | 0.88\% | 0.88\% | 0.97\% | 0.95\% | 1.03\% | 0.98\% | 0.94\% | 0.99\% | 1.10\% | 1.02\% | 1.01\% | 0.94\% | 1.37\% |
| PCL / Average loans and acceptances | 0.28\% | 0.17\% | 0.19\% | 0.10\% | 0.10\% | 0.13\% | 0.21\% | 0.07\% | 0.37\% | 0.22\% | 0.15\% | 0.14\% | 0.28\% | 0.48\% |
| Net write-offs / Average loans and acceptances | 0.25\% | 0.17\% | 0.13\% | 0.10\% | 0.10\% | 0.16\% | 0.26\% | 0.26\% | 0.24\% | 0.19\% | 0.17\% | 0.15\% | 0.23\% | 0.36\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{5}$ - RBC |  | - | - | - | - | - | - | 1,361,100 | 1,310,200 | - | - | - | 1,361,100 | 1,202,900 |
| - RBC Dexia IS | 2,190,800 | 2,119,000 | 2,050,000 | 1,893,000 | 1,832,700 | 1,832,100 | 1,738,100 |  |  | 2,190,800 | 1,832,700 | 1,893,000 |  |  |
| Assets under management | - |  | - | - |  | - | - | - | - | - | - | - | - | 100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| After-tax effect of amortization of other intangibles | 14 | 15 | 13 | 13 | 12 | 12 | 6 | 6 | 7 | 42 | 30 | 43 | 32 | 32 |
| Cash Net income ${ }^{3}$ | 101 | 82 | 80 | 92 | 94 | 74 | 44 | 86 | 65 | 263 | 212 | 304 | 288 | 159 |
| Capital charge | (95) | (91) | (77) | (66) | (69) | (63) | (53) | (59) | (61) | (263) | (185) | (251) | (245) | (287) |
| Economic Profit ${ }^{3}$ | , | (9) | 3 | 26 | 25 | 11 | (9) | 27 | 4 | - | 27 | 53 | 43 | (128) |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking | 283 | 269 | 239 | 246 | 242 | 229 | 228 | 228 | 224 | 791 | 699 | 945 | 887 | 794 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries
246
791
945
887
794
Our Institutional \& Investor Services (IIS) business was combined with the Dexia Funds Services business of Dexia Banque Internationale à Luxembourg (Dexia) on January 2, 2006, forming
RBC Dexia Investor Services (RBC Dexia IS). Given the similarity of these businesses, we have disclosed the revenue from our prior business, IIS, and our $50 \%$ proportionate ownership of RBC
Dexia IS on the same line for comparative purposes. As RBC Dexia IS reports on a calendar quarter there is a one month lag in the reporting of its earnings. For this reason, no earnings for RBC Dexia IS were
recorded in Q1/06. Comparative amounts in prior periods represent earnings for IIS only.
${ }^{3}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 25 for ROE and RORC reconciliation
Calculated based on Banking information.
Assets under administration - RBC Dexia IS represents the total Assets under administraton (AUA) of the joint venture, of which we have a $50 \%$ ownership interest. RBC Dexia IS was created on January 2,2006 ,
and we contributed AUA of $\$ 1,400$ billion to the joint venture at that time. As RBC Dexia IS reports on a one-month lag basis, Assets under administration - RBC Dexia IS reported for Q3/07 are as at June 30, 2007 .

| CAPITAL MARKETS (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 175 | 169 | 56 | (7) | 28 | 49 | 61 | 133 | 65 | 400 | 138 | 131 | 557 | 811 |
| Non-interest income | 983 | 1,013 | 1,174 | 1,015 | 994 | 1,128 | 868 | 687 | 818 | 3,170 | 2,990 | 4,005 | 3,005 | 2,667 |
| Total revenue (teb) | 1,158 | 1,182 | 1,230 | 1,008 | 1,022 | 1,177 | 929 | 820 | 883 | 3,570 | 3,128 | 4,136 | 3,562 | 3,478 |
| Provision for (recovery of) credit losses (PCL) | (7) | (5) | (8) |  | (7) | (23) | (85) | (25) | (18) | (20) | (115) | (115) | (91) | (108) |
| Non-interest expense | 693 | 754 | 738 | 644 | 648 | 707 | 604 | 1,152 | 600 | 2,185 | 1,959 | 2,603 | 2,890 | 2,473 |
| Business realignment charges |  |  | - | (1) | - |  |  | 1 |  |  | - | (1) | 1 | 27 |
| Other (teb) ${ }^{1}$ | 112 | 83 | 104 | 65 | 78 | 79 | 72 | (232) | 65 | 299 | 229 | 294 | 76 | 315 |
| Net income (loss) | 360 | 350 | 396 | 300 | 303 | 414 | 338 | (76) | 236 | 1,106 | 1,055 | 1,355 | 686 | 771 |
| Total Revenue (teb) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue (teb) | 1,158 | 1,182 | 1,230 | 1,008 | 1,022 | 1,177 | 929 | 820 | 883 | 3,570 | 3,128 | 4,136 | 3,562 | 3,478 |
| Revenue related to VIEs offset in Non-controlling interest ${ }^{2}$ | 13 | 8 | 11 | 4 | 32 | (35) | (8) | (27) | (9) | 32 | (11) | (7) | (24) |  |
| Total revenue (teb) excluding VIEs | 1,145 | 1,174 | 1,219 | 1,004 | 990 | 1,212 | 937 | 847 | 892 | 3,538 | 3,139 | 4,143 | 3,586 | 3,478 |
| Total Revenue (teb) by business lines ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Markets | 622 | 682 | 804 | 607 | 644 | 754 | 574 | 480 | 560 | 2,108 | 1,972 | 2,579 | 2,256 | 2,268 |
| Global Investment Banking and Equity Markets | 456 | 431 | 386 | 353 | 341 | 382 | 306 | 275 | 277 | 1,273 | 1,029 | 1,382 | 1,098 | 1,053 |
| Other | 80 | 69 | 40 | 48 | 37 | 41 | 49 | 65 | 46 | 189 | 127 | 175 | 208 | 157 |
| Total | 1,158 | 1,182 | 1,230 | 1,008 | 1,022 | 1,177 | 929 | 820 | 883 | 3,570 | 3,128 | 4,136 | 3,562 | 3,478 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{4}$ | 29.3\% | 28.5\% | 32.8\% | 27.9 \% | 28.2 \% | 38.0 \% | 31.9 \% | -7.9\% | 24.4\% | 30.2\% | 32.7\% | 31.5\% | 17.5\% | 19.4\% |
| Return on risk capital (RORC) ${ }^{4}$ | 35.9\% | 34.4\% | 39.9\% | 34.3\% | 34.5\% | 46.4 \% | 39.6 \% | -10.0\% | 31.4\% | 36.7\% | 40.2\% | 38.7\% | 22.4\% | 25.6\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 317,300 | 310,200 | 297,700 | 274,600 | 261,700 | 253,200 | 252,600 | 243,400 | 235,300 | 308,400 | 255,900 | 260,600 | 229,100 | 219,000 |
| Loans and acceptances | 28,100 | 27,800 | 27,300 | 24,300 | 22,100 | 21,300 | 20,600 | 19,300 | 17,500 | 27,800 | 21,300 | 22,100 | 17,600 | 18,600 |
| Deposits | 124,700 | 130,400 | 126,100 | 112,100 | 102,200 | 104,100 | 114,100 | 111,100 | 97,300 | 127,000 | 106,800 | 108,100 | 96,500 | 85,900 |
| Attributed capital ${ }^{4}$ | 4,800 | 4,950 | 4,750 | 4,200 | 4,250 | 4,450 | 4,150 | 3,900 | 3,800 | 4,850 | 4,300 | 4,250 | 3,850 | 3,950 |
| Risk capital ${ }^{4}$ | 3,900 | 4,100 | 3,900 | 3,400 | 3,450 | 3,650 | 3,350 | 3,050 | 2,900 | 3,950 | 3,500 | 3,450 | 3,050 | 3,000 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average loans and acceptances | 0.07\% | 0.07\% | 0.23\% | 0.25\% | 0.32\% | 0.37\% | 0.55\% | 0.61\% | 0.90\% | 0.07\% | 0.33\% | 0.28\% | 0.67\% | 2.18\% |
| PCL / Average loans and acceptances | (0.10)\% | (0.07)\% | (0.12)\% | 0.00 \% | (0.13)\% | (0.44)\% | (1.64)\% | (0.51)\% | (0.41)\% | (0.10)\% | (0.72)\% | (0.52)\% | (0.52)\% | (0.58)\% |
| Net write-offs / Average loans and acceptances | (0.10)\% | (0.06)\% | (0.13)\% | 0.07 \% | (0.11)\% | (0.42)\% | (0.56)\% | $0.39 \%$ | 0.25\% | (0.09)\% | (0.36)\% | (0.24)\% | 0.12\% | 1.08\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 6,800 | 5,400 | 5,400 | 4,700 | 4,300 | 3,600 | 3,300 | 2,500 | 2,200 | 6,800 | 4,300 | 4,700 | 2,500 |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 360 | 350 | 396 | 300 | 303 | 414 | 338 | (76) | 236 | 1,106 | 1,055 | 1,355 | 686 | 771 |
| After-tax effect of amortization of other intangibles |  |  | 1 |  | 1 | . |  | 1 |  | 1 | 1 | 1 | 1 | 1 |
| Cash Net income ${ }^{4}$ | 360 | 350 | 397 | 300 | 304 | 414 | 338 | (75) | 236 | 1,107 | 1,056 | 1,356 | 687 | 772 |
| Capital charge | (127) | (127) | (126) | (111) | (112) | (114) | (110) | (104) | (100) | (380) | (336) | (447) | (407) | (414) |
| Economic Profit ${ }^{4}$ | 233 | 223 | 271 | 189 | 192 | 300 | 228 | (179) | 136 | 727 | 720 | 909 | 280 | 358 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ Starting in Q1/05, we have consolidated certain entities in accordance with Accounting Guideline 15 , Consolidation of Variable Interest Entities (VIE). Amount represents revenue atributed to other equity
investors of consolidated VIEs which is offset in Non-controlling interest in net income of subsidiaries.
Staring in Q2/07, the National Clients business previously reported as "Other" has been integrated with Canadian Investment Banking and are classified in "Global Investment Banking and Equity Markets".

These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 25 for ROE and RORC reconciliation.
CORPORATE SUPPORT
(C MM)

| 2007 |
| :---: | :---: | :---: | :---: | :---: |
| 9 months | \(\begin{gathered}2006 <br>

9 months\end{gathered} \quad 2006 \quad 2005 \quad 2004\)


| (171) | (203) | (101) | (131) | (99) | (150) | (108) | (88) | (82) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 58 | 109 | 51 | 92 | 34 | 6 | 46 | 30 | 48 |
| (113) | (94) | (50) | (39) | (65) | (144) | (62) | (58) | (34) |
| (22) | (21) | (22) | (19) | (20) | (27) | (20) | (14) | (15) |
| (20) | (4) | 4 | 42 | 6 | (9) | (3) | 40 | 25 |
| - | - | - | - | - | - | - | 35 | 1 |
| (143) | (119) | (81) | (107) | (64) | (90) | (110) | (85) | (32) |
| 72 | 50 | 49 | 45 | 13 | (18) | 71 | (34) | (13) |
| (79) | (66) | (70) | (50) | (46) | (80) | (37) | (33) | (25) |
| $(7,100)$ | $(5,800)$ | $(5,500)$ | $(5,900)$ | $(5,600)$ | $(5,600)$ | $(4,400)$ | $(3,600)$ | $(4,500)$ |
| 2,800 | 2,600 | 2,850 | 3,500 | 3,050 | 2,650 | 3,200 | 3,400 | 3,250 |
| 72 | 50 | 49 | 45 | 13 | (18) | 71 | (34) | (13) |
| 1 | 1 | (2) | 2 | (2) | 2 | (1) | - |  |
| 73 | 51 | 47 | 47 | 11 | (16) | 70 | (34) | (13) |
| (73) | (59) | (65) | (94) | (67) | (58) | (69) | (75) | (73) |
|  | (8) | (18) | (47) | (56) | (74) | 1 | (109) | (86) |


| (475) | (357) | (488) | (294) | (315) |
| :---: | :---: | :---: | :---: | :---: |
| 218 | 86 | 178 | 190 | 269 |
| (257) | (271) | (310) | (104) | (46) |
| (65) | (67) | (86) | (47) | (36) |
| (20) | (6) | 36 | 61 | 27 |
| - |  |  | 39 | 64 |
| (343) | (264) | (371) | (143) | (41) |
| 171 | 66 | 111 | (14) | (60) |
| (215) | (163) | (213) | (109) | (55) |
| $(6,200)$ | $(5,300)$ | $(5,400)$ | $(4,000)$ | $(2,300)$ |
| 2,700 | 2,950 | 3,100 | 2,800 | 1,500 |
| 171 | 66 | 111 | (14) | (60) |
|  | (1) | 1 | 1 | 1 |
| 171 | 65 | 112 | (13) | (59) |
| (197) | (194) | (288) | (244) | (118) |
| (26) | (129) | (176) | (257) | (177) |

DISCONTINUED OPERATIONS ${ }^{4}$
(C\$ MM)

Income Statement
Net interest income
Net interest income
Non-interest income
Total revenue
Non-interest expense
Business realignment charges
Goodwill impairment
Other
Net income (loss)

## Average balances <br> Total assets

Loans and acceptances

## Net income (loss)

After-tax effect of amortization of other intangibles
Cash Net income ${ }^{3}$
Capital charge
Economic Profit ${ }^{3}$

| Q3107 | Q2107 | Q1/07 |  | Q4/06 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | - | 1 | 1 | 1 | 2 | 3 | 6 |
|  |  |  | - | - | (1) | (1) | 1 | - | 40 |
|  |  |  | - | 1 | - |  | 3 | 3 | 46 |
|  |  |  | - | 2 | 27 | 17 | 5 | 37 | 64 |
|  |  |  | - | - | - | - | - | 2 | 9 |
|  |  |  | - | - | - | - | - | - | 4 |
|  |  |  | - | - | (10) | (7) | (1) | (15) | (9) |
|  |  |  | - | (1) | (17) | (10) | (1) | (21) | (22) |
|  |  |  | - | 200 | 200 | 200 | 300 | 1,400 | 1,900 |
|  |  |  | - | 100 | 100 | 100 | 100 | 1,000 | 1,500 |
|  |  |  | - | (1) | (17) | (10) | (1) | (21) | (22) |
|  |  |  | - | - | - | - | - | . | 6 |
|  |  |  | - | (1) | (17) | (10) | (1) | (21) | (16) |
|  |  |  | - | - | - | - | - | - |  |
|  |  |  | - | (1) | (17) | (10) | (1) | (21) | (16) |



The teb adjustments recorded in Capital Markets are eliminated in Corporate Support.
Includes income taxes and non-controlling interest in net income of subsidiaries.
These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 25 for ROE and RORC reconciliation
Effective October 31, 2006, RBC Mortgage Company had disposed of substantially all its remaining assets and obligations and we no longer separately classify its results in our unaudited Interim Consolidated
Financial Statements. Results reported on a total consolidated basis are comparable to results from continuing operations for the corresponding prior periods.

| BALANCE SHEETS (C\$ MM) | Q3107 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 5,091 | 4,270 | 3,878 | 4,401 | 3,814 | 5,222 | 4,682 | 5,001 | 5,287 | 4,401 | 5,001 | 3,711 |
| Interest-bearing deposits with banks | 10,159 | 8,512 | 7,637 | 10,502 | 11,430 | 8,878 | 10,913 | 5,237 | 6,476 | 10,502 | 5,237 | 6,267 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 163,907 | 170,205 | 169,030 | 147,237 | 137,672 | 127,026 | 131,551 | 125,760 | 117,545 | 147,237 | 125,760 | 89,322 |
| Investment | 26,312 | 28,304 | 27,821 | 37,632 | 35,131 | 36,965 | 34,107 | 34,735 | 38,137 | 37,632 | 34,735 | 39,624 |
| Total Securities | 190,219 | 198,509 | 196,851 | 184,869 | 172,803 | 163,991 | 165,658 | 160,495 | 155,682 | 184,869 | 160,495 | 128,946 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 77,183 | 72,142 | 67,744 | 59,378 | 63,981 | 56,301 | 47,564 | 42,973 | 44,471 | 59,378 | 42,973 | 46,949 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{1}$ | 106,681 | 101,479 | 98,527 | 96,675 | 95,688 | 92,506 | 91,776 | 91,043 | 88,029 | 96,675 | 91,043 | 81,998 |
| Personal | 48,524 | 47,255 | 45,787 | 44,902 | 44,022 | 42,441 | 41,337 | 41,045 | 40,628 | 44,902 | 41,045 | 36,848 |
| Credit cards ${ }^{1}$ | 7,913 | 7,622 | 7,553 | 7,155 | 6,792 | 6,051 | 5,468 | 6,200 | 6,013 | 7,155 | 6,200 | 6,456 |
| Business and government | 69,681 | 69,293 | 67,851 | 61,207 | 59,418 | 57,583 | 55,615 | 53,626 | 52,381 | 61,207 | 53,626 | 47,258 |
| Total loans | 232,799 | 225,649 | 219,718 | 209,939 | 205,920 | 198,581 | 194,196 | 191,914 | 187,051 | 209,939 | 191,914 | 172,560 |
| Allowance for loan losses | $(1,449)$ | $(1,446)$ | $(1,455)$ | $(1,409)$ | $(1,415)$ | $(1,435)$ | $(1,439)$ | $(1,498)$ | $(1,569)$ | $(1,409)$ | $(1,498)$ | $(1,644)$ |
| Total loans, net of allowance for loan losses | 231,350 | 224,203 | 218,263 | 208,530 | 204,505 | 197,146 | 192,757 | 190,416 | 185,482 | 208,530 | 190,416 | 170,916 |
| Customers' liability under acceptances | 10,463 | 9,944 | 10,011 | 9,108 | 9,606 | 8,876 | 7,951 | 7,074 | 7,005 | 9,108 | 7,074 | 6,184 |
| Derivatives | 54,279 | 45,692 | 42,226 | 37,729 | 37,139 | 42,192 | 38,237 | 38,834 | 38,677 | 37,729 | 38,834 | 38,897 |
| Premises and equipment, net | 2,055 | 1,993 | 1,917 | 1,818 | 1,717 | 1,699 | 1,736 | 1,708 | 1,722 | 1,818 | 1,708 | 1,738 |
| Goodwill | 5,055 | 5,098 | 4,932 | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,304 | 4,203 | 4,280 |
| Other intangibles | 702 | 727 | 699 | 642 | 644 | 686 | 704 | 409 | 475 | 642 | 409 | 521 |
| Assets of operations held for sale ${ }^{2}$ |  |  |  | 82 | 167 | 172 | 178 | 263 | 1,625 | 82 | 263 | 2,457 |
| Other assets | 18,026 | 17,986 | 17,457 | 15,417 | 14,026 | 13,625 | 13,337 | 12,908 | 12,145 | 15,417 | 12,908 | 15,356 |
| Total assets | 604,582 | 589,076 | 571,615 | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 536,780 | 469,521 | 426,222 |
| LIABILITIES AND SHAREHOLDERS' EQUITY Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 119,405 | 119,692 | 117,867 | 114,040 | 113,590 | 113,437 | 111,880 | 111,618 | 112,370 | 114,040 | 111,618 | 111,256 |
| Business and government | 214,036 | 210,168 | 198,796 | 189,140 | 178,598 | 170,145 | 160,221 | 160,593 | 156,970 | 189,140 | 160,593 | 133,823 |
| Bank | 42,884 | 42,868 | 48,943 | 40,343 | 42,514 | 39,205 | 42,771 | 34,649 | 35,157 | 40,343 | 34,649 | 25,880 |
| Total deposits | 376,325 | 372,728 | 365,606 | 343,523 | 334,702 | 322,787 | 314,872 | 306,860 | 304,497 | 343,523 | 306,860 | 270,959 |
| Acceptances | 10,463 | 9,944 | 10,011 | 9,108 | 9,606 | 8,876 | 7,951 | 7,074 | 7,005 | 9,108 | 7,074 | 6,184 |
| Obligations related to securities sold short | 51,157 | 48,377 | 46,361 | 38,252 | 40,508 | 36,014 | 35,856 | 32,391 | 34,202 | 38,252 | 32,391 | 25,005 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 39,842 | 41,207 | 41,117 | 41,103 | 38,030 | 28,315 | 28,841 | 23,381 | 20,998 | 41,103 | 23,381 | 26,473 |
| Derivatives | 58,128 | 48,660 | 43,971 | 42,094 | 40,839 | 47,072 | 42,668 | 42,592 | 42,391 | 42,094 | 42,592 | 42,201 |
| Insurance claims and policy benefit liabilities | 7,534 | 7,864 | 7,948 | 7,337 | 7,352 | 7,182 | 7,150 | 7,117 | 6,914 | 7,337 | 7,117 | 6,488 |
| Liabilities of operations held for sale ${ }^{2}$ | - | - | - | 32 | 36 | 32 | 37 | 40 | 50 | 32 | 40 | 62 |
| Other liabilities | 27,142 | 26,222 | 22,853 | 22,649 | 20,027 | 20,388 | 18,533 | 18,408 | 15,680 | 22,649 | 18,408 | 20,172 |
| Subordinated debentures | 6,204 | 6,809 | 6,807 | 7,103 | 7,822 | 7,839 | 8,116 | 8,167 | 8,839 | 7,103 | 8,167 | 8,116 |
| Trust capital securities | 1,382 | 1,379 | 1,385 | 1,383 | 1,400 | 1,390 | 1,399 | 1,400 | 1,392 | 1,383 | 1,400 | 2,300 |
| Preferred share liabilities | 298 | 297 | 299 | 298 | 300 | 300 | 300 | 300 | 300 | 298 | 300 | 300 |
| Non-controlling interest in subsidiaries | 1,560 | 1,508 | 1,799 | 1,775 | 1,800 | 1,947 | 1,916 | 1,944 | 815 | 1,775 | 1,944 | 58 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 2,050 | 2,050 | 1,600 | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 1,050 | 700 | 532 |
| Common shares | 7,283 | 7,250 | 7,216 | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,196 | 7,170 | 6,988 |
| Contributed surplus | 235 | 241 | 255 | 292 | 287 | 278 | 299 | 265 | 254 | 292 | 265 | 169 |
| Treasury shares - preferred | (3) | (21) | (3) | (2) | (43) | (5) | (3) | (2) |  | (2) | (2) |  |
| - common | (116) | (99) | (114) | (180) | (181) | (178) | (199) | (216) | (215) | (180) | (216) | (294) |
| Retained earnings | 17,517 | 16,786 | 16,264 | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 15,771 | 13,704 | 12,065 |
| Accumulated other comprehensive income (loss) | $(2,419)$ | $(2,126)$ | $(1,760)$ | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ |
| Total shareholders' equity | 24,547 | 24,081 | 23,458 | 22,123 | 21,547 | 20,751 | 20,235 | 19,847 | 20,242 | 22,123 | 19,847 | 17,904 |
| Total liabilities and shareholders' equity | 604,582 | 589,076 | 571,615 | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 536,780 | 469,521 | 426,222 |

[^1]| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1,3}$ (C\$ MM) | Q3/07 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 193,200 | 198,500 | 199,930 | 178,200 | 170,400 | 171,100 | 172,000 | 157,000 | 152,400 | 197,200 | 171,200 | 173,000 | 148,200 | 137,700 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 76,600 | 73,400 | 61,500 | 63,300 | 58,900 | 53,000 | 47,100 | 47,400 | 47,500 | 70,500 | 53,000 | 55,600 | 44,400 | 43,900 |
| Total loans ${ }^{2}$ | 226,500 | 220,000 | 213,300 | 206,000 | 200,200 | 193,300 | 190,500 | 187,500 | 181,300 | 219,900 | 194,700 | 197,500 | 179,700 | 165,900 |
| Residential mortgage ${ }^{2}$ | 103,100 | 99,200 | 97,200 | 96,100 | 94,000 | 91,500 | 91,100 | 89,400 | 86,000 | 99,800 | 92,200 | 93,200 | 85,200 | 77,600 |
| Personal ${ }^{2}$ | 48,600 | 47,800 | 46,700 | 45,700 | 44,600 | 43,200 | 42,400 | 42,000 | 41,600 | 47,700 | 43,400 | 44,000 | 40,600 | 34,900 |
| Credit cards ${ }^{2}$ | 7,800 | 7,500 | 7,500 | 7,100 | 6,400 | 5,600 | 6,500 | 6,200 | 5,900 | 7,600 | 6,200 | 6,400 | 6,400 | 5,800 |
| Business and government ${ }^{2}$ | 68,500 | 66,900 | 63,300 | 58,500 | 56,700 | 54,500 | 52,000 | 51,400 | 49,300 | 66,200 | 54,400 | 55,400 | 49,100 | 49,400 |
| Customers' liability under acceptances | 10,000 | 10,200 | 9,600 | 9,100 | 9,100 | 8,600 | 8,200 | 7,000 | 6,500 | 9,900 | 8,600 | 8,700 | 6,400 | 6,000 |
| Average earning assets | 507,200 | 500,000 | 483,300 | 455,900 | 437,300 | 428,200 | 414,800 | 398,800 | 387,900 | 496,800 | 426,800 | 434,100 | 378,900 | 353,000 |
| Total assets | 588,800 | 578,700 | 558,900 | 525,500 | 509,500 | 493,800 | 480,000 | 469,600 | 456,600 | 575,400 | 494,400 | 502,300 | 447,100 | 421,400 |
| Deposits | 371,300 | 370,900 | 359,300 | 336,500 | 327,400 | 318,700 | 310,500 | 304,100 | 291,900 | 367,100 | 318,900 | 323,300 | 288,200 | 268,200 |
| Common equity | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 21,850 | 19,700 | 19,900 | 18,600 | 17,800 |
| Total equity | 24,200 | 23,600 | 22,600 | 21,600 | 20,900 | 20,400 | 19,900 | 20,200 | 19,900 | 23,400 | 20,400 | 20,700 | 19,500 | 18,600 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (C\$ MM) | Q3/07 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| Assets under administration ${ }^{4}$ - RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 110,700 | 113,400 | 113,900 | 106,100 | 103,300 | 98,500 | 96,100 | 1,373,800 | 1,331,700 | 110,700 | 103,300 | 106,100 | 1,373,800 | 1,217,500 |
| Personal | 452,400 | 447,500 | 447,300 | 419,700 | 401,400 | 399,600 | 389,900 | 350,400 | 353,100 | 452,400 | 401,400 | 419,700 | 350,400 | 333,000 |
| Retail mutual funds |  |  |  |  |  |  |  | 54,000 | 50,300 |  |  |  | 54,000 | 43,400 |
| Total assets under administration | 563,100 | 560,900 | 561,200 | 525,800 | 504,700 | 498,100 | 486,000 | 1,778,200 | 1,735,100 | 563,100 | 504,700 | 525,800 | 1,778,200 | 1,593,900 |
| Assets under administration ${ }^{4}$ - RBC Dexia IS | 2,190,800 | 2,119,000 | 2,050,000 | 1,893,000 | 1,832,700 | 1,832,100 | 1,738,100 | - | - | 2,190,800 | 1,832,700 | 1,893,000 | - |  |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 23,000 | 24,500 | 28,100 | 24,100 | 22,700 | 22,600 | 24,000 | 23,300 | 23,300 | 23,000 | 22,700 | 24,100 | 23,300 | 20,600 |
| Personal | 47,700 | 46,300 | 44,200 | 39,400 | 36,400 | 35,200 | 32,900 | 29,400 | 28,500 | 47,700 | 36,400 | 39,400 | 29,400 | 24,700 |
| Retail mutual funds | 89,200 | 88,200 | 85,400 | 79,600 | 75,000 | 74,400 | 71,600 | 66,100 | 65,500 | 89,200 | 75,000 | 79,600 | 66,100 | 57,600 |
| Total assets under management | 159,900 | 159,000 | 157,700 | 143,100 | 134,100 | 132,200 | 128,500 | 118,800 | 117,300 | 159,900 | 134,100 | 143,100 | 118,800 | 102,900 |

[^2]| STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CS MM) (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,050 | 1,600 | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 832 | 1,050 | 700 | 700 | 532 | 532 |
| Issued |  | 450 | 700 | - | 300 | 300 | - | - |  | 1,150 | 600 | 600 | 300 |  |
| Redeemed for cancellation | - | - | (150) | (250) | - | - | - | (132) |  | (150) | - | (250) | (132) |  |
| Balance at end of period | 2,050 | 2,050 | 1,600 | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 2,050 | 1,300 | 1,050 | 700 | 532 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7,250 | 7,216 | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,091 | 7,196 | 7,170 | 7,170 | 6,988 | 7,018 |
| Issued | 39 | 50 | 63 | 30 | 16 | 38 | 43 | 65 | 35 | 152 | 97 | 127 | 214 | 127 |
| Purchased for cancellation | (6) | (16) | (43) | (10) | (31) | (36) | (24) | (21) |  | (65) | (91) | (101) | (32) | (157) |
| Balance at end of period | 7,283 | 7,250 | 7,216 | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,283 | 7,176 | 7,196 | 7,170 | 6,988 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 241 | 255 | 292 | 287 | 278 | 299 | 265 | 254 | 242 | 292 | 265 | 265 | 169 | 85 |
| Renounced stock appreciation rights | (1) | (2) | (2) | (1) | (1) |  | - | (4) |  | (5) | (1) | (2) | (6) |  |
| Stock-based compensation awards | 1 | (10) | (39) | 2 | 10 | (19) | (11) | 14 | 13 | (48) | (20) | (18) | 26 | 56 |
| Gain on redemption of preferred shares |  | - | - |  |  |  |  | 7 |  |  |  |  | 7 |  |
| Reclassified amounts | - | - | - | - | - | - | - | - | - | - | - | - | - | 34 |
| Initial adoption of AcG-15, Consolidation of Variable Interest Entities | - | - | - | - | - | - | - | - | - | - | - | - | 54 |  |
| Other | (6) | (2) | 4 | 4 | - | (2) | 45 | (6) | (1) | (4) | 43 | 47 | 15 | (6) |
| Balance at end of period | 235 | 241 | 255 | 292 | 287 | 278 | 299 | 265 | 254 | 235 | 287 | 292 | 265 | 169 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (21) | (3) | (2) | (43) | (5) | (3) | (2) | - | - | (2) | (2) | (2) | - |  |
| Sales | 25 | 5 | 2 | 44 | 3 | 3 | 1 | - |  | 32 | 7 | 51 | - |  |
| Purchases | (7) | (23) | (3) | (3) | (41) | (5) | (2) | (2) | - | (33) | (48) | (51) | (2) | - |
| Balance at end of period | (3) | (21) | (3) | (2) | (43) | (5) | (3) | (2) | - | (3) | (43) | (2) | (2) | - |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (99) | (114) | (180) | (181) | (178) | (199) | (216) | (215) | (227) | (180) | (216) | (216) | (294) | - |
| Sales | 15 | 16 | 102 | 48 | 16 | 33 | 96 | 4 | 20 | 133 | 145 | 193 | 179 | 248 |
| Purchases | (32) | (1) | (36) | (47) | (19) | (12) | (79) | (5) | (8) | (69) | (110) | (157) | (47) | (238) |
| Balance at end of period | (116) | (99) | (114) | (180) | (181) | (178) | (199) | (216) | (215) | (116) | (181) | (180) | (216) | (294) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 16,786 | 16,264 | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 15,771 | 13,704 | 13,704 | 12,065 | 11,333 |
| Transition adjustment - Financial instruments ${ }^{1}$ |  |  | (86) |  |  |  |  |  |  | (86) |  |  |  |  |
| Net income | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 4,168 | 3,466 | 4,728 | 3,387 | 2,803 |
| Preferred share dividends | (26) | (22) | (16) | (26) | (13) | (11) | (10) | (11) | (11) | (64) | (34) | (60) | (42) | (31) |
| Common share dividends | (587) | (586) | (511) | (511) | (461) | (463) | (412) | (414) | (393) | $(1,684)$ | $(1,336)$ | $(1,847)$ | $(1,512)$ | $(1,303)$ |
| Premium paid on common shares purchased for cancellation | (52) | (143) | (371) | (80) | (222) | (272) | (169) | (141) |  | (566) | (663) | (743) | (194) | (735) |
| Issuance costs and other | 1 | (6) | (17) | 6 | (10) | (7) | - | - |  | (22) | (17) | (11) | - |  |
| Cumulative effect of adopting AcG 17, Equity-linked Deposit Contracts | - | - | - | - | - | - | - | - |  | - | - | - | - | (2) |
| Balance at end of period | 17,517 | 16,786 | 16,264 | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 17,517 | 15,120 | 15,771 | 13,704 | 12,065 |
| Accumulated other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transition adjustment - Financial instruments ${ }^{1}$ | (45) | (45) | (45) | - | - | - | - | - |  | (45) | - | - | - |  |
| Unrealized gains and losses on available-for-sale securities | (123) | 25 | 39 | - |  |  |  | - |  | (123) | - | - | - |  |
| Unrealized foreign currency translation gains and losses, net of hedging activities | $(2,469)$ | $(2,173)$ | $(1,788)$ | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(2,469)$ | $(2,112)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ |
| Gains and losses on derivatives designated as cash flow heiges | 218 | 67 | 34 |  |  |  |  |  |  | 218 | - |  |  |  |
| Balance at end of period | $(2,419)$ | $(2,126)$ | $(1,760)$ | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(2,419)$ | $(2,112)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ |
| Retained earnings and Accumulated Other Comprehensive Income | 15,098 | 14,660 | 14,504 | 13,767 | 13,008 | 12,465 | 12,249 | 11,930 | 12,245 | 15,098 | 13,008 | 13,767 | 11,930 | 10,509 |
| Shareholders' equity at end of period | 24,547 | 24,081 | 23,458 | 22,123 | 21,547 | 20,751 | 20,235 | 19,847 | 20,242 | 24,547 | 21,547 | 22,123 | 19,847 | 17,904 |

${ }^{1}$ The transition adjustment relates to the implementation of the new financial instruments accounting standards.

| LOAN SECURITIZATION (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 3,650 | 3,650 | 3,650 | 3,650 | 4,300 | 4,300 | 3,100 | 3,100 | 3,100 | 3,650 | 3,100 | 3,100 | 1,900 | 2,675 |
| Securitized |  |  | - | - | - |  | 1,200 | - |  |  | 1,200 | 1,200 | 1,200 |  |
| Reversal of prior securitizations | - |  |  | - | (650) |  |  | - |  |  | (650) | (650) | - | (775) |
| Closing balance | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 4,300 | 4,300 | 3,100 | 3,100 | 3,650 | 3,650 | 3,650 | 3,100 | 1,900 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 2,316 | 2,125 | 1,914 | 1,599 | 1,611 | 1,228 | 1,237 | 765 | 770 | 1,914 | 1,237 | 1,237 | 603 | 129 |
| Securitized | 159 | 226 | 230 | 322 |  | 396 | - | 479 |  | 615 | 396 | 718 | 655 | 486 |
| Amortization | (37) | (35) | (19) | (7) | (12) | (13) | (9) | (7) | (5) | (91) | (34) | (41) | (21) | (12) |
| Closing balance | 2,438 | 2,316 | 2,125 | 1,914 | 1,599 | 1,611 | 1,228 | 1,237 | 765 | 2,438 | 1,599 | 1,914 | 1,237 | 603 |
| Commercial mortgages securitized and not administered by the bank | 491 | 376 | 90 | - | - | - | - | - | - | 957 | - | - | - | - |
| Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 16,014 | 15,082 | 14,131 | 12,459 | 11,563 | 10,872 | 9,561 | 7,820 | 7,255 | 14,131 | 9,561 | 9,561 | 5,983 | 2,936 |
| Sold | 1,831 | 1,579 | 1,438 | 2,059 | 1,442 | 1,295 | 1,533 | 1,811 | 641 | 4,848 | 4,270 | 6,329 | 3,752 | 3,074 |
| Proceeds reinvested in revolving securitizations | 1,410 | 748 | 722 | 791 | 719 | 500 | 707 | 700 | 530 | 2,880 | 1,926 | 2,717 | 1,939 | 1,202 |
| Amortization | $(2,079)$ | $(1,395)$ | $(1,209)$ | $(1,178)$ | $(1,265)$ | $(1,104)$ | (929) | (770) | (606) | $(4,683)$ | $(3,298)$ | $(4,476)$ | $(2,113)$ | $(1,229)$ |
| Closing balance | 17,176 | 16,014 | 15,082 | 14,131 | 12,459 | 11,563 | 10,872 | 9,561 | 7,820 | 17,176 | 12,459 | 14,131 | 9,561 | 5,983 |
| Mortgage-backed securities - retained ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance, at amortized cost | 5,214 | 5,462 | 5,591 | 4,048 | 4,233 | 3,109 | 2,654 | 3,057 | 3,491 | 5,591 | 2,654 | 2,654 | 3,068 | 3,276 |
| Created | 3,264 | 2,640 | 2,482 | 4,839 | 2,362 | 3,221 | 3,169 | 2,564 | 1,039 | 8,386 | 8,752 | 13,591 | 6,458 | 4,977 |
| Sold | $(1,831)$ | $(1,579)$ | $(1,438)$ | $(2,059)$ | $(1,442)$ | $(1,295)$ | $(1,533)$ | $(1,811)$ | (641) | $(4,848)$ | $(4,270)$ | $(6,329)$ | $(3,752)$ | $(3,074)$ |
| Proceeds reinvested in revolving securitizations | $(1,410)$ | (748) | (722) | (791) | (719) | (500) | (707) | (700) | (530) | $(2,880)$ | $(1,926)$ | $(2,717)$ | $(1,939)$ | $(1,202)$ |
| Amortization | (593) | (561) | (451) | (446) | (386) | (302) | (474) | (456) | (302) | $(1,605)$ | $(1,162)$ | $(1,608)$ | $(1,181)$ | (909) |
| Closing balance, at amortized cost | 4,644 | 5,214 | 5,462 | 5,591 | 4,048 | 4,233 | 3,109 | 2,654 | 3,057 | 4,644 | 4,048 | 5,591 | 2,654 | 3,068 |
| Unrealized gains/(losses) ${ }^{3}$ | (117) | (81) | (101) | - | - | - | - | - |  | (117) | - | - | - |  |
| Closing balance, at fair value | 4,527 | 5,133 | 5,361 | 5,591 | 4,048 | 4,233 | 3,109 | 2,654 | 3,057 | 4,527 | 4,048 | 5,591 | 2,654 | 3,068 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest income ${ }^{4}$ | 33 | 88 | 88 | 80 | 57 | 59 | 41 | 78 | 61 | 209 | 157 | 237 | 255 | 156 |
| Provision for credit losses | 22 | 22 | 22 | 18 | 19 | 28 | 20 | 14 | 14 | 66 | 67 | 85 | 46 | 36 |
| Net income | (41) | 12 | 16 | (1) | (26) | (17) | (25) | 17 | 7 | (13) | (68) | (69) | 62 | 14 |

## ${ }^{2}$ The amounts include assets that we have securitized but continue to service.

${ }_{3}^{2}$ Mortgage-backed securities - retained are reported as securities on the Balance Sheet.
struments accounting standards on November 1,2006, mortgage-backed securities - retained arising from securitization are reported at fair value on the Balance Sheet.
${ }^{4}$ Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue.

| CAPITAL (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | 22,428 | 21,985 | 21,802 | 21,065 | 20,186 | 19,658 | 19,496 | 19,115 | 19,368 | 22,428 | 20,186 | 21,065 | 19,115 | 17,349 |
| Non-cumulative preferred shares | 2,345 | 2,272 | 1,895 | 1,345 | 1,554 | 1,290 | 994 | 997 | 1,132 | 2,345 | 1,554 | 1,345 | 997 | 832 |
| Trust capital securities | 3,456 | 3,407 | 3,339 | 3,222 | 3,133 | 2,998 | 2,907 | 2,835 | 2,292 | 3,456 | 3,133 | 3,222 | 2,835 | 2,300 |
| Other Non-controlling interests in subsidiaries | 28 | 29 | 30 | 28 | 29 | 27 | 27 | 28 | 28 | 28 | 29 | 28 | 28 | 27 |
| Goodwill | $(5,055)$ | $(4,977)$ | $(4,803)$ | $(4,182)$ | $(4,014)$ | $(3,983)$ | $(4,033)$ | $(4,074)$ | $(4,230)$ | $(5,055)$ | $(4,014)$ | $(4,182)$ | $(4,074)$ | $(4,236)$ |
| Total Tier 1 capital | 23,202 | 22,716 | 22,263 | 21,478 | 20,888 | 19,990 | 19,391 | 18,901 | 18,590 | 23,202 | 20,888 | 21,478 | 18,901 | 16,272 |
| Tier 2 regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 789 | 810 | 813 | 839 | 841 | 838 | 864 | 874 | 868 | 789 | 841 | 839 | 874 | 954 |
| Non-permanent subordinated debentures | 5,434 | 6,020 | 6,046 | 6,313 | 7,031 | 6,945 | 7,195 | 7,234 | 7,909 | 5,434 | 7,031 | 6,313 | 7,234 | 7,131 |
| General allowances | 1,230 | 1,235 | 1,253 | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,230 | 1,223 | 1,223 | 1,286 | 1,227 |
| Excess of non-cumulative preferred shares |  | 54 |  |  |  |  |  |  |  | - |  |  |  |  |
| Trust capital securities (excess over 15\% Tier 1) | - | 72 | 146 | 249 | 364 | 482 | 581 | 567 | - | - | 364 | 249 | 567 | - |
| Trust subordinated notes | 1,027 | 1,000 |  |  |  |  |  |  |  | 1,027 |  |  |  |  |
| Accumulated net unrealized gain on available-for-sale equity securities | 89 | 112 | 135 |  |  |  |  |  |  | 89 | $\bigcirc$ |  |  |  |
| Total Tier 2 capital | 8,569 | 9,303 | 8,393 | 8,624 | 9,459 | 9,484 | 9,864 | 9,961 | 10,064 | 8,569 | 9,459 | 8,624 | 9,961 | 9,312 |
| Total regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 31,771 | 32,019 | 30,656 | 30,102 | 30,347 | 29,474 | 29,255 | 28,862 | 28,654 | 31,771 | 30,347 | 30,102 | 28,862 | 25,584 |
| Substantial investments/investments in insurance subsidiaries/otherTotal regulatory capital | $(3,328)$ | $(3,513)$ | $(3,621)$ | $(3,438)$ | $(3,199)$ | $(3,194)$ | $(3,152)$ | $(3,049)$ | $(3,145)$ | $(3,328)$ | $(3,199)$ | $(3,438)$ | $(3,049)$ | $(2,851)$ |
|  | 28,443 | 28,506 | 27,035 | 26,664 | 27,148 | 26,280 | 26,103 | 25,813 | 25,509 | 28,443 | 27,148 | 26,664 | 25,813 | 22,733 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory capital ratios ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 9.3\% | 9.3\% | 9.2\% | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 9.6\% | 9.7\% | 9.3\% | 9.6\% | 9.6\% | 9.6\% | 8.9\% |
| Total capital ratio | 11.4\% | 11.7\% | 11.2\% | 11.9\% | 12.4\% | 12.5\% | 12.8\% | 13.1\% | 13.4\% | 11.4\% | 12.4\% | 11.9\% | 13.1\% | 12.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory capital generation ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contributed surplus | (6) | (14) | (37) | 5 | 9 | (21) | 34 | 11 | 12 | (57) | 22 | 27 | 96 | 84 |
| Premium paid on common shares repurchased | (52) | (143) | (371) | (80) | (222) | (272) | (169) | (141) |  | (566) | (663) | (743) | (194) | (735) |
| Preferred shares | - | 450 | 550 | (250) | 300 | 300 | - | (132) | - | 1,000 | 600 | 350 | 168 |  |
| Trust capital securities ${ }^{3}$ | - |  | - | - | - | - | - | 1,104 | - | - | - | - | 1,104 |  |
| Treasury shares - common | (27) | 29 | 48 | 94 | (9) | (34) | 5 | 8 | (17) | 50 | (38) | 56 | 70 | (318) |
| Subordinated debentures | (533) | (42) | (302) | (697) | (8) | (268) | (45) | (745) | 747 | (877) | (321) | $(1,018)$ | (26) | 1,982 |
| Trust subordinated notes | 27 | 1,000 | - | - | - | - | - | - |  | 1,027 | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in foreign currency translation adjustments, net of hedging activities | (296) | (385) | 216 | 108 | 72 | (149) | (261) | (271) | (198) | (465) | (338) | (230) | (218) | (663) |
| $\mathrm{Other}^{4}{ }^{\text {Net }}$ ( ${ }^{\text {ange }}$ in unrealized gains (losses) on available-for-sale equity securities | (23) | (23) | 135 |  |  |  |  |  |  | 89 |  |  | - |  |
|  | 32 | (106) | (855) | (409) | 38 | (25) | (42) | 329 | (35) | (929) | (29) | (438) | 65 | (430) |
|  | (287) | (514) | (504) | (301) | 110 | (174) | (303) | 58 | (233) | $(1,305)$ | (367) | (668) | (153) | $(1,093)$ |
| Total regulatory capital generation | (63) | 1,471 | 371 | (484) | 868 | 177 | 290 | 304 | 1,119 | 1,779 | 1,335 | 851 | 3,080 | 1,359 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average common equity (allocated by risk type) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 6,950 | 6,800 | 6,550 | 6,100 | 5,850 | 5,700 | 5,500 | 5,300 | 5,000 | 6,800 | 5,700 | 5,800 | 5,100 | 5,200 |
| Market risk (trading and non-trading) | 2,800 | 2,850 | 2,650 | 2,550 | 2,600 | 2,400 | 2,400 | 2,350 | 2,300 | 2,750 | 2,450 | 2,500 | 2,200 | 2,100 |
| Operational risk | 2,800 | 2,850 | 2,750 | 2,550 | 2,500 | 2,500 | 2,300 | 2,400 | 2,350 | 2,800 | 2,450 | 2,450 | 2,350 | 2,200 |
| Business and fixed assets risk | 2,000 | 2,000 | 2,000 | 1,800 | 1,750 | 1,850 | 1,700 | 1,550 | 1,600 | 2,000 | 1,750 | 1,800 | 1,600 | 1,650 |
| Insurance risk | 150 | 150 | 150 | 150 | 250 | 250 | 250 | 200 | 250 | 150 | 250 | 200 | 200 | 150 |
| Risk capital | 14,700 | 14,650 | 14,100 | 13,150 | 12,950 | 12,700 | 12,150 | 11,800 | 11,500 | 14,500 | 12,600 | 12,750 | 11,450 | 11,300 |
| Goodwill and intangibles | 5,750 | 5,600 | 5,400 | 4,700 | 4,800 | 4,900 | 4,450 | 4,650 | 4,950 | 5,600 | 4,750 | 4,650 | 4,850 | 5,400 |
| Attributed equity capital (Economic capital) | 20,450 | 20,250 | 19,500 | 17,850 | 17,750 | 17,600 | 16,600 | 16,450 | 16,450 | 20,100 | 17,350 | 17,400 | 16,300 | 16,700 |
| Unattributed equity capital ${ }^{5}$ | 1,800 | 1,700 | 1,950 | 2,650 | 2,300 | 2,100 | 2,700 | 2,900 | 2,700 | 1,750 | 2,350 | 2,500 | 2,300 | 1,100 |
| Total average common equity | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 21,850 | 19,700 | 19,900 | 18,600 | 17,800 |

[^3]${ }^{2}$ Internal capital generation is net income available to common shareholders less common dividends.
${ }^{3}$ In Q4/05, we issued $\$ 1.2$ billion of RBC Trust Capital Securities (TruCS), of which $\$ 96$ million was not initially recognized as regulatory capital due to the OSFI constraints.
Includes changes to investments in insurance subsidiaries, regulatory capital deductions for goodwill, substantial investments, eligible general allowance, non-controlling interest in subsidiaries, securitization related amounts, treasury shares (other than common)
and other adjustments to retained earnings.
Unattributed equity capital is reported in Corporate Support.

| RISK-ADJUSTED ASSETS ${ }^{1}$ (C\$ MM) |
| :---: |
|  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

## $\begin{array}{cccc}\begin{array}{c}\text { Balance } \\ \text { Sheet }\end{array} & \begin{array}{c}\text { Contract/ } \\ \text { Notio7 } \\ \text { Notional }\end{array} \quad \text { Current }\end{array} \quad \begin{gathered}\text { Credit } \\ \text { Equivalent }\end{gathered}$

| 15,250 |
| ---: |
| 190,247 |
| 29,451 |
| 77,202 |
| 35,405 |
| 176,554 |
| 80,355 |
| 604,464 |


| Off-balance sheet credit instruments |
| :--- |
| Guarantees and standby letters of credit |
| Documentary and commercial letters of credit |
| Securities lending |
| Commitments to extend credit |
| Uncommitted amounts |
| Liquidity facilities |
| Note issuances and revolving underwriting facilities |
| Total |


| 22,284 | 19,959 |
| ---: | ---: |
| 584 | 117 |
| 57,245 | 57,245 |
| 67,543 | 22,230 |
| 61,158 | - |
| 39,748 | 5,445 |
| 248,562 | 104,996 |

Derivative financial instruments
terest rate agreements
Foreign exchange rate contracts
Precious metals, commodities, equity-linked contracts and credit
derivative

|  |  |  |
| ---: | ---: | ---: |
| $2,981,541$ | 3,724 | 7,790 |
| $1,211,532$ | 10,913 | 25,297 |
| 902,476 | 6,307 | 21,218 |
| $5,095,549$ | 20,944 | 54,305 |


| Q3/07 | Q2/07 | Q1/07 | Risk-Adjusted Balance |  |  | Q1/06 | Q4/05 | Q3/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q4/06 | Q3106 | Q2/06 |  |  |  |
| 2,590 | 2,610 | 1,839 | 2,322 | 2,372 | 2,193 | 2,544 | 1,830 | 1,909 |
| 9,186 | 9,098 | 10,226 | 7,853 | 7,441 | 6,297 | 6,150 | 5,326 | 4,254 |
| 367 | 352 | 346 | 363 | 371 | 353 | 375 | 385 | 386 |
| 31,039 | 28,104 | 28,798 | 27,921 | 26,424 | 24,538 | 26,562 | 25,592 | 24,020 |
| 5,914 | 5,532 | 3,017 | 3,848 | 3,901 | 4,470 | 3,151 | 2,991 | 2,110 |
| 117,837 | 117,365 | 115,764 | 107,336 | 106,318 | 101,231 | 97,266 | 95,639 | 94,512 |
| 10,629 | 9,949 | 10,356 | 10,609 | 10,265 | 9,598 | 9,786 | 7,014 | 7,222 |
| 177,562 | 173,010 | 170,346 | 160,252 | 157,092 | 148,680 | 145,834 | 138,777 | 134,413 |

Market risk

Total specific and general market risk

## Minimum capital requirec <br> Multiplier

Total risk-adjusted assets
$\qquad$

| 12,391 | 12,306 | 14,764 | 14,092 | 12,562 | 12,650 | 12,640 | 12,154 | 11,077 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 97 | 104 | 115 | 65 | 72 | 52 | 50 | 56 | 61 |
| 4,155 | 4,371 | 3,468 | 3,022 | 2,184 | 4,332 | 2,787 | 2,299 | 2,099 |
| 18,677 | 17,807 | 17,549 | 16,666 | 15,479 | 15,385 | 14,595 | 14,968 | 15,207 |
| 5.445 | 5,181 | 4.985 | 4.413 | 4.966 | 4.848 | 4,289 | 3,513 | 3,706 |
|  |  |  | 4 | 4 | 3 | 3 | 3 | 4 |
| 40,765 | 39,769 | 40,881 | 38,262 | 35,267 | 37,270 | 34,364 | 32,993 | 32,154 |
| 1,700 | 1,460 | 1,371 | 1,408 | 1,288 | 1,225 | 1,228 | 1,205 | 1,308 |
| 5,086 | 5,338 | 5,043 | 4,253 | 4,564 | 4,872 | 4,252 | 4,152 | 4,001 |
| 6,131 | 5,208 | 5,683 | 4,771 | 4,919 | 4,375 | 3,947 | 4,339 | 3,548 |
| 12,917 | 12,006 | 12,097 | 10,432 | 10,771 | 10,472 | 9,427 | 9,696 | 8,857 |

Calculated using guidelines issued by the OSFI.
When calculating risk-adjusted assets, amortized costs rather than fair value balances are used for certain asset classes as prescribed by the OSFI.
${ }^{3}$ Amounts are shown net of the allowance for loan losses.
${ }_{5}^{4}$ OECD stands for Organization for Economic Cooperation and Development
Includes non-trading credit derivatives given guarantee treatment for credit capital purposes.
${ }^{6}$ Risk-adjusted assets for April 30,2007 has been restated to reflect a $\$ 563$ million adjustment related to equity derivative contracts.

| By portfolio and sector |
| :--- |
| Consumer |
| Residential mortgage |
| Personal |
| Credit cards |
|  |
| Business and government |
| Agriculture |
| Automotive |
| Consumer goods |
| Energy |
| Financial services |
| Forest products |
| Government |
| Industrial products |
| Mining and metals |
| Real estate and related |
| Technology and media |
| Transportation and environment |
| Other |
|  |
| Total Loans and Acceptances |
| Allowance for loan losses |
| Total Loans and Acceptances, net of allowance for loan losses |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 106,681 | 101,479 | 98,527 | 96,675 | 95,688 | 92,506 | 91,776 | 91,043 | 88,029 |
| 48,524 | 47,255 | 45,787 | 44,902 | 44,022 | 42,441 | 41,337 | 41,045 | 40,628 |
| 7,913 | 7,622 | 7,553 | 7,155 | 6,792 | 6,051 | 5,468 | 6,200 | 6,013 |
| 163,118 | 156,356 | 151,867 | 148,732 | 146,502 | 140,998 | 138,581 | 138,288 | 134,670 |
|  |  |  |  |  |  |  |  |  |
| 5,730 | 5,789 | 5,822 | 5,708 | 5,665 | 5,737 | 5,685 | 5,509 | 5,373 |
| 3,305 | 3,304 | 3,221 | 3,053 | 3,075 | 3,082 | 2,854 | 2,637 | 2,705 |
| 5,030 | 4,786 | 4,905 | 4,864 | 4,871 | 4,814 | 4,621 | 4,731 | 4,801 |
| 7,296 | 7,659 | 8,038 | 6,064 | 5,252 | 5,479 | 5,794 | 5,648 | 4,188 |
| 7,179 | 7,454 | 6,623 | 5,756 | 5,828 | 5,102 | 3,336 | 2,661 | 3,107 |
| 1,135 | 1,133 | 1,061 | 1,166 | 1,508 | 1,402 | 1,421 | 1,249 | 1,271 |
| 2,672 | 2,652 | 2,685 | 2,719 | 2,772 | 2,725 | 2,833 | 2,444 | 3,482 |
| 4,014 | 3,904 | 3,826 | 3,733 | 3,808 | 3,738 | 3,490 | 3,229 | 3,206 |
| 1,273 | 1,099 | 949 | 1,161 | 1,046 | 1,268 | 1,232 | 553 | 785 |
| 18,744 | 18,266 | 18,106 | 16,421 | 15,432 | 14,671 | 14,742 | 13,977 | 13,772 |
| 2,241 | 2,348 | 2,511 | 2,395 | 2,488 | 2,747 | 2,597 | 2,310 | 2,002 |
| 3,574 | 3,690 | 3,682 | 2,581 | 2,281 | 2,243 | 2,460 | 2,062 | 2,286 |
| 17,951 | 17,153 | 16,433 | 14,694 | 14,998 | 13,451 | 12,501 | 13,690 | 12,408 |
| 80,144 | 79,237 | 77,862 | 70,315 | 69,024 | 66,459 | 63,566 | 60,700 | 59,386 |
|  |  |  |  |  |  |  |  |  |
| 243,262 | 235,593 | 229,729 | 219,047 | 215,526 | 207,457 | 202,147 | 198,988 | 194,056 |
| $(1,449)$ | $(1,446)$ | $(1,455)$ | $(1,409)$ | $(1,415)$ | $(1,435)$ | $(1,439)$ | $(1,498)$ | $1,569)$ |
| 241,813 | 234,147 | 228,274 | 217,638 | 214,111 | 206,022 | 200,708 | 197,490 | 192,487 |
|  |  |  |  |  |  |  |  |  |


|  |  |  |
| ---: | ---: | ---: |
|  |  |  |
| 96,675 | 91,043 | 81,998 |
| 44,902 | 41,045 | 36,848 |
| 7,155 | 6,200 | 6,456 |
| 148,732 | 138,288 | 125,302 |
|  |  |  |
| 5,708 | 5,509 | 5,207 |
| 3,053 | 2,637 | 2,451 |
| 4,864 | 4,731 | 4,821 |
| 6,064 | 5,648 | 3,493 |
| 5,756 | 2,661 | 1,609 |
| 1,166 | 1,249 | 1,181 |
| 2,719 | 2,444 | 2,319 |
| 3,733 | 3,229 | 2,887 |
| 1,161 | 553 | 671 |
| 16,421 | 13,977 | 12,420 |
| 2,395 | 2,310 | 2,192 |
| 2,581 | 2,062 | 2,749 |
| 14,694 | 13,690 | 11,442 |
| 70,315 | 60,700 | 53,442 |
|  |  |  |
| 219,047 | 198,988 | 178,744 |
| $(1,409)$ | $(1,498)$ | $(1,644)$ |
| 217,638 | 197,490 | 177,100 |
|  |  |  |


| Loans and Acceptances by geography and portfolio $^{1}$ |
| :--- |
| Canada |
| Residential mortgage |
| Personal |
| Credit cards |
| Business and government |
| United States |
| Consumer |
| Business and government |
| Other International |
| Consumer |
| Business and government |
| Total |
| Consumer |
| Business and government |
| Total Loans and Acceptances |


| 104,170 | 98,847 | 96,010 | 94,272 | 93,369 | 90,266 | 89,537 | 88,808 | 85,890 | 94,272 | 88,808 | 80,168 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41,497 | 39,923 | 38,591 | 37,946 | 37,018 | 35,614 | 34,398 | 33,986 | 33,369 | 37,946 | 33,986 | 30,415 |
| 7,720 | 7,427 | 7,346 | 6,966 | 6,611 | 5,875 | 5,289 | 6,024 | 5,838 | 6,966 | 6,024 | 6,298 |
| 54,474 | 54,360 | 51,268 | 49,255 | 49,577 | 48,144 | 45,681 | 44,929 | 41,159 | 49,255 | 44,929 | 37,783 |
| 207,861 | 200,557 | 193,215 | 188,439 | 186,575 | 179,899 | 174,905 | 173,747 | 166,256 | 188,439 | 173,747 | 154,664 |
| 7,687 | 8,127 | 7,842 | 7,652 | 7,611 | 7,440 | 7,616 | 7,741 | 7,851 | 7,652 | 7,741 | 7,010 |
| 17,150 | 17,640 | 17,812 | 13,847 | 13,715 | 12,817 | 12,736 | 12,317 | 13,122 | 13,847 | 12,317 | 11,698 |
| 24,837 | 25,767 | 25,654 | 21,499 | 21,326 | 20,257 | 20,352 | 20,058 | 20,973 | 21,499 | 20,058 | 18,708 |
| 2,044 | 2,032 | 2,078 | 1,896 | 1,893 | 1,803 | 1,741 | 1,729 | 1,722 | 1,896 | 1,729 | 1,411 |
| 8,520 | 7,237 | 8,782 | 7,213 | 5,732 | 5,498 | 5,149 | 3,454 | 5,105 | 7,213 | 3,454 | 3,961 |
| 10,564 | 9,269 | 10,860 | 9,109 | 7,625 | 7,301 | 6,890 | 5,183 | 6,827 | 9,109 | 5,183 | 5,372 |
| 163,118 | 156,356 | 151,867 | 148,732 | 146,502 | 140,998 | 138,581 | 138,288 | 134,670 | 148,732 | 138,288 | 125,302 |
| 80,144 | 79,237 | 77,862 | 70,315 | 69,024 | 66,459 | 63,566 | 60,700 | 59,386 | 70,315 | 60,700 | 53,442 |
| 243,262 | 235,593 | 229,729 | 219,047 | 215,526 | 207,457 | 202,147 | 198,988 | 194,056 | 219,047 | 198,988 | 178,744 |

[^4]| GROSS IMPAIRED LOANS (C\$ MM) | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Impaired Loans (by portfolio and sector) Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 166 | 164 | 161 | 154 | 133 | 145 | 145 | 136 | 123 | 154 | 136 | 146 |
| Personal | 173 | 182 | 195 | 190 | 183 | 210 | 209 | 169 | 167 | 190 | 169 | 189 |
|  | 339 | 346 | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 344 | 305 | 335 |
| Business and government |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 62 | 51 | 51 | 45 | 40 | 31 | 34 | 48 | 52 | 45 | 48 | 89 |
| Automotive | 3 | 3 | 4 | 5 | 4 | 3 | 3 | 2 | 2 | 5 | 2 | 4 |
| Consumer goods | 62 | 49 | 51 | 59 | 74 | 67 | 54 | 53 | 55 | 59 | 53 | 36 |
| Energy | 4 | 4 | 4 | 6 | 11 | 34 | 53 | 46 | 70 | 6 | 46 | 162 |
| Financial services | 16 | 19 | 18 | 15 | 15 | 12 | 16 | 16 | 16 | 15 | 16 | 14 |
| Forest products | 2 | 1 | 1 | 1 | 6 | 5 | 9 | 10 | 19 | 1 | 10 | 151 |
| Government | 19 | 20 | 19 | 21 | 19 | - | - | - | - | 21 | - | - |
| Industrial products | 14 | 8 | 13 | 4 | 7 | 7 | 6 | 2 | 6 | 4 | 2 | 38 |
| Mining and metals | 2 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 8 |
| Real estate and related | 151 | 109 | 68 | 64 | 40 | 46 | 51 | 54 | 84 | 64 | 54 | 84 |
| Small business | 184 | 176 | 153 | 129 | 121 | 101 | 95 | 108 | 126 | 129 | 108 | 142 |
| Technology and media | 5 | 6 | 45 | 42 | 38 | 34 | 45 | 48 | 53 | 42 | 48 | 86 |
| Transportation and environment | 1 | 2 | 12 | 14 | 13 | 8 | 7 | 8 | 13 | 14 | 8 | 12 |
| Other | 76 | 82 | 78 | 82 | 84 | 86 | 70 | 71 | 76 | 82 | 71 | 98 |
|  | 601 | 533 | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 490 | 469 | 924 |
| Total Gross Impaired Loans | 940 | 879 | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 834 | 774 | 1,259 |
| Gross Impaired Loans by geography and portfolio ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 143 | 141 | 135 | 127 | 105 | 118 | 116 | 106 | 93 | 127 | 106 | 96 |
| Personal | 157 | 169 | 187 | 183 | 174 | 199 | 198 | 161 | 158 | 183 | 161 | 178 |
| Business and government | 372 | 342 | 307 | 279 | 257 | 210 | 214 | 236 | 294 | 279 | 236 | 509 |
|  | 672 | 652 | 629 | 589 | 536 | 527 | 528 | 503 | 545 | 589 | 503 | 783 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 23 | 20 | 16 | 15 | 17 | 18 | 20 | 16 | 18 | 15 | 16 | 44 |
| Business and government | 167 | 129 | 148 | 151 | 162 | 168 | 172 | 173 | 223 | 151 | 173 | 332 |
|  | 190 | 149 | 164 | 166 | 179 | 186 | 192 | 189 | 241 | 166 | 189 | 376 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 16 | 16 | 18 | 19 | 20 | 20 | 20 | 22 | 21 | 19 | 22 | 17 |
| Business and government | 62 | 62 | 65 | 60 | 56 | 60 | 60 | 60 | 59 | 60 | 60 | 83 |
|  | 78 | 78 | 83 | 79 | 76 | 80 | 80 | 82 | 80 | 79 | 82 | 100 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 339 | 346 | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 344 | 305 | 335 |
| Business and government | 601 | 533 | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 490 | 469 | 924 |
| Total Gross Impaired Loans | 940 | 879 | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 834 | 774 | 1,259 |

Total Gross Impaired Loans

${ }^{1}$ Based on residence of borrower.

| GROSS IMPAIRED LOANS continued (CS MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2106 | Q1/06 | Q4/05 | Q3105 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Changes in Gross Impaired Loans |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 346 | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 305 | 305 | 335 | 366 |
| Business and government | 533 | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 615 | 469 | 924 | 1,379 |
|  | 879 | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 920 | 774 | 1,259 | 1,745 |
| New impaired |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 199 | 216 | 191 | 194 | 167 | 165 | 220 | 272 | 170 | 746 | 912 | 949 |
| Business and government | 184 | 147 | 120 | 115 | 73 | 97 | 50 | 46 | 125 | 335 | 291 | 616 |
|  | 383 | 363 | 311 | 309 | 240 | 262 | 270 | 318 | 295 | 1,081 | 1,203 | 1,565 |
| Repayments, return to performing status, sold and other |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (36) | (37) | (10) | (11) | (71) | (5) | (37) | (106) | (39) | (124) | (352) | (440) |
| Business and government | (72) | (99) | (64) | (53) | (11) | (77) | (43) | (76) | (122) | (184) | (566) | (610) |
|  | (108) | (136) | (74) | (64) | (82) | (82) | (80) | (182) | (161) | (308) | (918) | $(1,050)$ |
| Net impaired loan formation |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 163 | 179 | 181 | 183 | 96 | 160 | 183 | 166 | 131 | 622 | 560 | 509 |
| Business and government | 112 | 48 | 56 | 62 | 62 | 20 | 7 | (30) | 3 | 151 | (275) | 6 |
|  | 275 | 227 | 237 | 245 | 158 | 180 | 190 | 136 | 134 | 773 | 285 | 515 |
| Write-offs |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (170) | (189) | (169) | (155) | (135) | (159) | (134) | (151) | (146) | (583) | (590) | (540) |
| Business and government | (44) | (35) | (26) | (47) | (25) | (28) | (30) | (77) | (42) | (130) | (180) | (461) |
|  | (214) | (224) | (195) | (202) | (160) | (187) | (164) | (228) | (188) | (713) | (770) | $(1,001)$ |
| Balance at end of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 339 | 346 | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 344 | 305 | 335 |
| Business and government | 601 | 533 | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 490 | 469 | 924 |
|  | 940 | 879 | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 834 | 774 | 1,259 |
| Net Impaired Loans by geography and portfolio ${ }^{1,2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage Personal | 131 71 |  |  | 116 95 |  | 107 97 |  | 97 60 |  | 116 95 |  | 85 70 |
| Business and government | 71 224 | 83 204 | 98 177 | 95 158 | 86 143 | 97 90 | 96 93 | 60 116 | 66 133 | 95 158 | 60 116 | $\begin{array}{r}70 \\ 301 \\ \hline\end{array}$ |
|  | 224 | 204 | 177 | 158 | 143 | 90 | 93 | 116 | 133 | 158 | 116 | 301 456 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 19 | 16 | 13 | 12 | 14 | 15 | 16 | 13 | 15 | 12 | 13 | 39 |
| Business and government | 149 | 109 | 135 | 139 | 143 | 148 | 154 | 155 | 169 | 139 | 155 | 214 |
|  | 168 | 125 | 148 | 151 | 157 | 163 | 170 | 168 | 184 | 151 | 168 | 253 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 15 | 15 | 17 | 18 | 19 | 19 | 19 | 22 | 21 | 18 | 22 | 17 |
| Business and government | 32 | 31 | 32 | 33 | 28 | 31 | 31 | 29 | 26 | 33 | 29 | 46 |
|  | 47 | 46 | 49 | 51 | 47 | 50 | 50 | 51 | 47 | 51 | 51 | 63 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 236 | 243 | 251 | 241 | 215 | 238 | 237 | 192 | 186 | 241 | 192 | 211 |
| Business and government | 405 | 344 | 344 | 330 | 314 | 269 | 278 | 300 | 328 | 330 | 300 | 561 |
| Total Net Impaired Loans | 641 | 587 | 595 | 571 | 529 | 507 | 515 | 492 | 514 | 571 | 492 | 772 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Write-offs by geography and portfolio ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | - | 1 | 1 | - | 2 | 2 | 1 | 1 | 1 | 5 | 3 | 6 |
| Personal | 74 | 95 | 89 | 86 | 73 | 81 | 60 | 68 | 63 | 300 | 267 | 240 |
| Credit card | 57 | 59 | 48 | 39 | 36 | 42 | 43 | 49 | 47 | 160 | 192 | 166 |
| Business and government | 27 | 20 | 12 | 23 | 10 | 14 | 13 | 28 | 13 | 60 | 68 | 113 |
|  | 158 | 175 | 150 | 148 | 121 | 139 | 117 | 146 | 124 | 525 | 530 | 525 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 6 | 3 | 4 | 1 | 2 | 5 | 5 | 3 | 6 | 13 | 15 | 19 |
| Business and government | 3 | 3 | (2) | 5 | (1) | (20) | (19) | 28 | 15 | (35) | 44 | 109 |
|  | 9 | 6 | 2 | 6 | 1 | (15) | (14) | 31 | 21 | (22) | 59 | 128 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | - | - | - | - | 1 | - | 1 | - |
| Business and government | 1 | 3 | (2) | 2 | 2 | 1 | - | 2 | 2 | 5 | 6 | 132 |
|  | 1 | 3 | (2) | 2 | 2 | 1 | - | 2 | 3 | 5 | 7 | 132 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 137 | 158 | 142 | 126 | 113 | 130 | 109 | 121 | 118 | 478 | 478 | 431 |
| Business and government | 31 | 26 | 8 | 30 | 11 | (5) | (6) | 58 | 30 | 30 | 118 | 354 |
| Total Net Write-offs | 168 | 184 | 150 | 156 | 124 | 125 | 103 | 179 | 148 | 508 | 596 | 785 |
| ${ }^{1}$ Based on residence of borrower. <br> ${ }^{2}$ Net of specific allowance. |  |  |  |  |  |  |  |  |  |  |  |  |

2007
Provision for Credit Losses by portfolio and sector
Specific
Residential mortgage
Residentiaa
Personal
Credit cards
Business and government
Agriculture
Automotive
Consumer goods
Energy
Financial services
Forest products
Governments
Industrial produ
Industrial products
Mining and metals
Real estate and related
Small business
Technology and media
Transportation and environment
Other
Total specific provision for credit losse
Total general provision
Total provision for credit losses

```
Specific provision for credit loss by geography and portfolio
    Residential mortgage
    Personal
    Credit cards
    Business and government
United States
    Consumer
    Business and government
Other Internationa
    Consumer
    Business and government
Totar
    Consumer
    Business and government
```

Based on residence of borrower

| ALLOWANCE FOR CREDIT LOSSES (CS MM) | Q3107 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 103 | 103 | 105 | 103 | 101 | 117 | 117 | 113 | 104 | 103 | 101 | 103 | 113 | 124 |
| Business and government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automotive | 5 | 5 | 5 | 4 | 2 | 2 | 2 | 2 | 2 | 5 | 2 | 4 | 2 |  |
| Consumer goods | 33 | 24 | 23 | 24 | 24 | 26 | 25 | 25 | 22 | 33 | 24 | 24 | 25 | 5 |
| Energy | 4 | 4 | 4 | 5 | 6 | 8 | 9 |  | 26 | 4 | 6 | 5 | 9 | 53 |
| Financial services | 23 | 24 | 24 | 24 | 24 | 24 | 25 | 24 | 24 | 23 | 24 | 24 | 24 | 14 |
| Forest products | - | - | - | (3) | 2 | 3 | 3 | 3 | 12 | - | 2 | (3) |  | 57 |
| Governments | 1 | 1 | 1 | - | - |  |  | - |  | 1 |  | - | - |  |
| Industrial products | 5 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 5 | 3 | 2 | 2 | 15 |
| Mining and metals | - | - | - | - | - | - | - | - | 1 | - | - | . | - | 2 |
| Real estate and related | 6 | 6 | 2 | 3 | 5 | 4 | 5 | 7 | 9 | 6 | 5 | 3 | 7 | 18 |
| Small business | 72 | 72 | 68 | 59 | 52 | 60 | 61 | 53 | 72 | 72 | 52 | 59 | 53 | 80 |
| Technology and media | 4 | 5 | 3 | 2 | 5 | 5 | 6 | 6 | 7 | 4 | 5 | 2 | 6 | 13 |
| Transportation and environment | 10 | 6 | 5 | 5 | 5 | 3 | 1 | 2 | 4 | 10 | 5 | 5 | 2 | 11 |
| Other | 24 | 31 | 30 | 26 | 22 | 22 | 19 | 21 | 33 | 24 | 22 | 26 | 21 | 65 |
|  | 196 | 189 | 176 | 160 | 161 | 169 | 168 | 169 | 248 | 196 | 161 | 160 | 169 | 363 |
| General | 1,230 | 1,234 | 1,253 | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,230 | 1,223 | 1,223 | 1,286 | 1,227 |
| Total | 1,529 | 1,526 | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,529 | 1,485 | 1,486 | 1,568 | 1,714 |
| Allowance for credit loss by geography and portfolio ${ }^{1}$ <br> Specific <br> Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 12 | 12 | 12 | 11 | 9 | 11 | 10 | 9 | 9 | 12 | 9 | 11 | 9 | 11 |
| Personal | 86 | 86 | 89 | 88 | 88 | 102 | 102 | 101 | 92 | 86 | 88 | 88 | 101 | 108 |
| Business and government | 148 | 138 | 130 | 121 | 114 | 120 | 121 | 120 | 161 | 148 | 114 | 121 | 120 | 208 |
|  | 246 | 236 | 231 | 220 | 211 | 233 | 233 | 230 | 262 | 246 | 211 | 220 | 230 | 327 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | , | 3 | 3 | 3 | 5 |
| Business and government | 18 | 20 | 13 | 12 | 19 | 20 | 18 | 18 | 54 | 18 | 19 | 12 | 18 | 118 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and government | 30 | 31 | 33 | 27 | 28 | 29 | 29 | 31 | 33 | 30 | 28 | 27 | 31 | 37 |
|  | 31 | 32 | 34 | 28 | 29 | 30 | 30 | 31 | 33 | 31 | 29 | 28 | 31 | 37 |
| Total Specific |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 103 | 103 | 105 | 103 | 101 | 117 | 117 | 113 | 104 | 103 | 101 | 103 | 113 | 124 |
| Business and government | 196 | 189 | 176 | 160 | 161 | 169 | 168 | 169 | 248 | 196 | 161 | 160 | 169 | 363 |
| General | 1,230 | 1,234 | 1,253 | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,230 | 1,223 | 1,223 | 1,286 | 1,227 |
| Total Allowance for Credit Loss by Geographies | 1,529 | 1,526 | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,529 | 1,485 | 1,486 | 1,568 | 1,714 |
| Allowance for credit losses by type Allowance for loan losses Allowance for off-balance sheet items | $\begin{array}{r} 1,449 \\ 80 \\ \hline \end{array}$ | $\begin{array}{r} 1,446 \\ 80 \end{array}$ | $\begin{array}{r} 1,455 \\ 79 \\ \hline \end{array}$ | $\begin{array}{r} 1,409 \\ \hline 77 \\ \hline \end{array}$ | $\begin{array}{r} 1,415 \\ 70 \\ \hline \end{array}$ | $\begin{array}{r} 1,435 \\ 70 \\ \hline \end{array}$ | $\begin{array}{r} 1,439 \\ 70 \\ \hline \end{array}$ | $\begin{array}{r} 1,498 \\ 70 \\ \hline \end{array}$ | $\begin{array}{r} 1,569 \\ 70 \\ \hline \end{array}$ | $\begin{array}{r} 1,449 \\ 80 \\ \hline \end{array}$ | $\begin{array}{r} 1,415 \\ 70 \\ \hline \end{array}$ | 1,409 77 | $\begin{array}{r} 1,498 \\ \hline \end{array}$ | $\begin{array}{r}1,644 \\ 70 \\ \hline\end{array}$ |
| Total | 1,529 | 1,526 | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,529 | 1,485 | 1,486 | 1,568 | 1,714 |
| Changes in the allowance for credit losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,526 | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,486 | 1,568 | 1,568 | 1,714 | 2,164 |
| Provision for credit losses | 178 | 188 | 162 | 159 | 99 | 124 | 47 | 103 | 128 | 528 | 270 | 429 | 455 | 346 |
| Write-offs | (214) | (224) | (195) | (202) | (160) | (187) | (164) | (228) | (188) | (633) | (511) | (713) | (770) | $(1,001)$ |
| Recoveries | 46 | 40 | 45 | 46 | 36 | 62 | 61 | 49 | 40 | 131 | 159 | 205 | 174 | 216 |
| Adjustments on acquisition ${ }^{2}$ |  | - | 20 | - | - | - | - | - |  | 20 | - | - | - | 6 |
| Other adjustments ${ }^{3}$ | (7) | (12) | 16 | (2) | 5 | (3) | (3) | 5 | (23) | (3) | (1) | (3) | (5) | (17) |
| Balance at end of period | 1,529 | 1,526 | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,529 | 1,485 | 1,486 | 1,568 | 1,714 |

[^5]| CREDIT QUALITY RATIOS (C\$ MM) | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3105 | $\begin{gathered} 2007 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2006 \\ 9 \text { months } \end{gathered}$ | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 67\% | 66\% | 66\% | 68\% | 68\% | 68\% | 69\% | 69\% | 69\% | 67\% | 68\% | 68\% | 69\% | 70\% |
| Business and government | 33\% | 34\% | 34\% | 32\% | 32\% | 32\% | 31\% | 31\% | 31\% | 33\% | 32\% | 32\% | 31\% | 30\% |
| Canada | 86\% | 83\% | 84\% | 86\% | 87\% | 87\% | 87\% | 87\% | 86\% | 86\% | 87\% | 86\% | 87\% | 87\% |
| U.S. | 10\% | 11\% | 11\% | 10\% | 10\% | 10\% | 10\% | 10\% | 11\% | 10\% | 10\% | 10\% | 10\% | 10\% |
| Other International | 4\% | 6\% | 5\% | 4\% | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 4\% | 3\% | 3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of related Loans and Acceptances | 0.39\% | 0.37\% | 0.38\% | 0.38\% | 0.37\% | 0.38\% | 0.40\% | 0.39\% | 0.45\% | 0.39\% | 0.37\% | 0.38\% | 0.39\% | 0.70\% |
| Consumer ( | 0.21\% | 0.22\% | 0.23\% | 0.23\% | 0.22\% | 0.25\% | 0.26\% | 0.22\% | 0.22\% | 0.21\% | 0.22\% | 0.23\% | 0.22\% | 0.27\% |
| Business and government | 0.75\% | 0.67\% | 0.67\% | 0.70\% | 0.69\% | 0.66\% | 0.70\% | 0.77\% | 0.97\% | 0.75\% | 0.69\% | 0.70\% | 0.77\% | 1.73\% |
| Canada | 0.32\% | 0.34\% | 0.33\% | 0.31\% | 0.29\% | 0.29\% | 0.30\% | 0.29\% | 0.33\% | 0.32\% | 0.29\% | 0.31\% | 0.29\% | 0.51\% |
| U.S. | 0.76\% | 0.56\% | 0.64\% | 0.77\% | 0.84\% | 0.92\% | 0.94\% | 0.94\% | 1.15\% | 0.76\% | 0.84\% | 0.77\% | 0.94\% | 2.01\% |
| Other International | 0.74\% | 0.55\% | 0.76\% | 0.87\% | 1.00\% | 1.10\% | 1.16\% | 1.58\% | 1.17\% | 0.74\% | 1.00\% | 0.87\% | 1.58\% | 1.86\% |
| Net Impaired Loans (NILs) as a \% of related Loans and Acceptances | 0.26\% | 0.25\% | 0.26\% | 0.26\% | 0.25\% | 0.24\% | 0.25\% | 0.25\% | 0.26\% | 0.26\% | 0.25\% | 0.26\% | 0.25\% | 0.43\% |
| Consumer | 0.14\% | 0.16\% | 0.17\% | 0.16\% | 0.15\% | 0.17\% | 0.17\% | 0.14\% | 0.14\% | 0.14\% | 0.15\% | 0.16\% | 0.14\% | 0.17\% |
| Business and government and acceptances | 0.51\% | 0.43\% | 0.44\% | 0.47\% | 0.45\% | 0.40\% | 0.44\% | 0.49\% | 0.55\% | 0.51\% | 0.45\% | 0.47\% | 0.49\% | 1.05\% |
| Canada | 0.20\% | 0.21\% | 0.21\% | 0.20\% | 0.17\% | 0.16\% | 0.17\% | 0.16\% | 0.17\% | 0.20\% | 0.17\% | 0.20\% | 0.16\% | 0.29\% |
| u.s. | 0.68\% | 0.47\% | 0.58\% | 0.70\% | 0.74\% | 0.80\% | 0.84\% | 0.84\% | 0.88\% | 0.68\% | 0.74\% | 0.70\% | 0.84\% | 1.35\% |
| Other International | 0.44\% | 0.32\% | 0.45\% | 0.56\% | 0.62\% | 0.68\% | 0.73\% | 0.98\% | 0.69\% | 0.44\% | 0.62\% | 0.56\% | 0.98\% | 1.71\% |
| PCL as a \% of Average Loans and Acceptances | 0.30\% | 0.33\% | 0.29\% | 0.29\% | 0.19\% | 0.25\% | 0.09\% | 0.21\% | 0.27\% | 0.31\% | 0.18\% | 0.21\% | 0.24\% | 0.20\% |
| Specific PCL as a \% of Average Loans and Acceptances ${ }^{1}$ | 0.29\% | 0.35\% | 0.29\% | 0.29\% | 0.18\% | 0.26\% | 0.20\% | 0.20\% | 0.28\% | 0.31\% | 0.21\% | 0.23\% | 0.21\% | 0.30\% |
| Consumer | 0.34\% | 0.42\% | 0.37\% | 0.34\% | 0.26\% | 0.38\% | 0.34\% | 0.35\% | 0.32\% | 0.38\% | 0.33\% | 0.33\% | 0.35\% | 0.34\% |
| Business and government | 0.19\% | 0.21\% | 0.11\% | 0.17\% | 0.01\% | (0.03)\% | (0.13)\% | (0.17)\% | 0.19\% | 0.17\% | (0.05)\% | 0.01\% | (0.12)\% | 0.23\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total Loans and Acceptances | 0.63\% | 0.65\% | 0.67\% | 0.68\% | 0.69\% | 0.73\% | 0.75\% | 0.79\% | 0.85\% | 0.63\% | 0.69\% | 0.68\% | 0.79\% | 0.97\% |
| Specific ACL as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 0.04\% | 0.04\% | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.05\% | 0.04\% | 0.05\% | 0.05\% | 0.06\% | 0.07\% |
| Business and government | 0.08\% | 0.08\% | 0.08\% | 0.07\% | 0.08\% | 0.08\% | 0.08\% | 0.09\% | 0.13\% | 0.08\% | 0.08\% | 0.07\% | 0.09\% | 0.20\% |
| Specific ACL as a \% of related GIL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 30.38\% | 29.77\% | 29.49\% | 29.94\% | 31.96\% | 32.96\% | 33.05\% | 37.05\% | 35.86\% | 30.38\% | 31.96\% | 29.94\% | 37.05\% | 37.01\% |
| Business and government | 32.61\% | 35.46\% | 33.85\% | 32.65\% | 33.89\% | 38.58\% | 37.67\% | 36.03\% | 43.06\% | 32.61\% | 33.89\% | 32.65\% | 36.03\% | 39.29\% |
| Total Net Write-offs as a \% of Average Loans and Acceptances | 0.28\% | 0.33\% | 0.27\% | 0.29\% | 0.24\% | 0.25\% | 0.21\% | 0.37\% | 0.31\% | 0.29\% | 0.23\% | 0.25\% | 0.32\% | 0.46\% |
| Consumer | 0.23\% | 0.28\% | 0.25\% | 0.23\% | 0.21\% | 0.26\% | 0.22\% | 0.25\% | 0.25\% | 0.25\% | 0.23\% | 0.23\% | 0.26\% | 0.25\% |
| Business and government and acceptances | 0.05\% | 0.05\% | 0.01\% | 0.06\% | 0.02\% | (0.01\%) | (0.01\%) | 0.12\% | 0.06\% | 0.04\% | 0.00\% | 0.01\% | 0.06\% | 0.21\% |
| Canada | 0.27\% | 0.31\% | 0.27\% | 0.27\% | 0.23\% | 0.28\% | 0.23\% | 0.30\% | 0.26\% | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.31\% |
| u.s. | 0.02\% | 0.01\% | 0.00\% | 0.01\% | 0.00\% | (0.03\%) | (0.03\%) | 0.06\% | 0.04\% | 0.01\% | (0.02)\% | (0.01)\% | 0.03\% | 0.07\% |
| Other International | 0.00\% | 0.01\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.01\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% |

${ }^{1} \mathrm{~A} \$ 52$ million transfer of the specific allowance to the general allowance during $\mathrm{Q} 1 / 05$ decreased this ratio by $0.11 \%$ or $0.03 \%$ for 2005 .


The Average risk capital, go

Average risk capital includes credit, market (trading and non-trading), insurance, operational, business and fixed assets risk capital. Average attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital.
RORC is based on Average risk capital only. Segment ROE is based on Average attributed capital. We do not report RORC for Corporate Support as it is not considered meaningful.
${ }^{6}$ Prefefreded dividends include a net gain on redemption of preferred shares.


[^0]:    ${ }^{1}$ Calculated using guidelines issued by the OSFl.

[^1]:    Reflects net of amounts securitized. Refer to the Loan securitization information on page 16.
    ${ }^{2}$ Relates to assets and liabilities of discontinued operations (RBC Mortgage Company). For further information, refer to Discontinued Operations on page 12.

[^2]:    Calculated using methods intended to approximate the average of the daily balances for the period
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average residential mortgage, personal, credit cards and business and government balances are reported on a gross basis (before deducting allowance for loan losses).
    Prior to Q1/07, all amounts were reported as from continuing operations except for Total assets which also included assets of discontinued operations on page 12
    ${ }^{4}$ Assets under administration - RBC Dexia IS represents the total Assets under administraton (AUA) of the joint venture, of which we have a $50 \%$ ownership interest. RBC Dexia IS was created on January 2,2006 ,
    and we contributed AUA of $\$ 1,400$ billion to the joint venture at that time. As RBC Dexia IS reports on a one-month lag basis, Assets under administration - RBC Dexia IS reported for Q3/07 are as at June 30, 2007 .

[^3]:    Calculated using guidelines issued by the OSFI.

[^4]:    Based on residence of borrower.

[^5]:    Based on residence of borrowe
    ${ }^{2}$ Adjustment amounts include: Flag Bank $\$ 20$ million in Q1/07; Provident Financial Group Inc. $\$ 6$ million in 2004
    ${ }^{3}$ Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated ACL

