

## Supplementary Financial Information

## Q2 2010

For the period ended April 30, 2010
(UNAUDITED)
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## Table of Contents

```
Page
    1 \text { Notes to Users}
    2 Key performance and Non-GAAP measures
    Glossary
    Financial Highlights
    Consolidated Results
```


## Notes to Users

## Key performance and Non-GAAP measures

## Glossary

## Financial Highlights

## Consolidated Results

Statements of income
Revenue from trading activities
Non-interest expense
Defined operating leverage
Goodwill
Segment Details
Canadian Banking
Wealth Management
Insurance
International Banking
Capital Markets
Corporate Support
On- and Off-Balance Sheet
Balance sheets (period-end balances)
Selected average balance sheet items
Assets under administration and management
Statements of comprehensive income
Statements of changes in shareholders' equity
Securitization

## Capital

Capital - Basel II
Capital - Basel I
Risk-adjusted assets - Basel II
Risk-adjusted assets - Basel I
Regulatory capital generation - Basel II and Basel I

## Page

## Capital (continued)

Economic capital
Capital ratios for significant banking subsidiary

Securitization subject to early amortization - seller's interest
Our financial asset securitizations
Loans managed
Financial asset securitizations - capital charges

## Credit Quality

Loans and acceptances
Gross impaired loans
Provision for credit losses
Allowance for credit losses
U.S. banking loans

Credit quality ratios

## Credit Risk Exposure

Credit risk exposure by geography and portfolio Exposure covered by credit risk mitigation
Credit exposure by residual contractual maturity
Credit exposure of portfolios under the standardized approach by risk weight
Actual losses vs. estimated losses
Retail credit exposure by portfolio and risk category
Wholesale credit exposure by portfolio and risk rating
Realized gains and losses on available-for-sale securities
Banking book equity exposures
Trading credit derivatives
Other than trading credit derivatives positions
Fair value of derivative instruments
Derivative-related credit risk

Calculation of ROE and RORC

## Notes to Users

The financial information in this document is in Canadian dollars and is based on unaudited interim financial statements prepared in accordance with Canadian generally accepted accounting principles (GAAP), unless otherwise noted. This document is not audited and should be read in conjunction with our Q2 2010 Report to Shareholders and our 2009 Annual Report to Shareholders. Certain comparative amounts have been reclassified to conform to the current period's presentation.

## Significant reporting changes made to this document in Q2/10

## Average retail loans

We reclassified certain average business loans, which were previously reported in $\mathrm{Q} 1 / 10$ as wholesale, to retail loans. Average loan balance, specific PCL ratio, and total net write-off ratio for $\mathrm{Q} 1 / 10$ reflect these adjustments.

## Wealth Management - Money market fee waivers

We reclassified certain money market fee waivers, which were previously reported as service charges, to mutual fund revenue to better reflect the nature of the charge. Service charges and mutual fund revenue reported in the Statements of Income for Q1/09 to Q1/10 reflect these adjustments.

## Significant reporting changes made to this document in Q1/10

## Canadian Banking - Retail deposits

We reclassified certain retail deposits distributed through 3rd party brokers which were previously reported in Corporate Support to Canadian Banking. Average deposit balances for Q1/09 to Q4/09 reflect these adjustments.

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures including net income and non-GAAP measures. For details, refer to the 'How we measure and report our business segments' section in our Q2 2010 Report to Shareholders and our 2009 Annual Report to Shareholders. Readers are cautioned that key performance measures and non-GAAP measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies.

## Performance measures

Risk capital
Risk capital includes credit, market (trading and non-trading), insurance-specific, operational
business and fixed assets risk capital.
Atributed capital (Economic capital)
ander of the amount of equity capital required to underpin risks. It is calculated by estimating
evel of capital that is necessary to support our various businesses, given their risks, consistent
with our desired solvency standard and credit ratings.
Unattributed capital
Unatmbuted capital represents common equity in excess of common equity attributed to our
business segments and is reported in the Corporate Support segment.
Average risk capital
Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

## eturn on risk capital (RORC)

Net income available to common shareholders divided by average risk capital. Refer to page 41 for the business segments' RORC calculation. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period

## Return on equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. Refer to page 41 for calculation of ROE.

## on-GAAP measures

## Cash basis measures

Cash basis measures such as cash net income, cash diluted earnings per share (EPS) and cash ROE are calculated by adding back to net income the after-tax amount on the amortization of other intangibles and the goodwill impairment. These non-cash charges do not deplete our cash reserves.

Our defined operating leverage is defined as the difference between revenue growth rate (as adjusted) and non-interest expense growth rate (as adjusted). Revenue is based on a taxable equivalent basis, excluding consolidated variable interest entities (VIEs) and Insurance revenue. Our revenue in 2007 excludes accounting adjustments related to the financial instruments accounting standards. Non-interest expense excludes Insurance expense.

## Economic profit

Economic profit is net income available to common shareholders excluding the after-tax effect of amortization of other intangibles, less a capital charge for use of attributed capital.

## Glossary

Assets-to-capital multiple
Total assets plus specified off balance sheet items, as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI), dividend by total regulatory capital.

## Assets under administration (AUA)

Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

Assets under management (AUM)
Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Goodwill and intangibles
Represents our net investment in goodwill and intangibles.
Gross-adjusted assets (GAA)
GAA are used in the calculation of the Assets-to-Capital multiple. They represent our total assets including specified off-balance sheet items and net of prescribed deductions. Off balance sheet items for this calculation are direct credit substitutes, including letters of credit and guarantees, transaction-related contingencies, trade-related contingencies and sale and repurchase agreements.

## Taxable equivalent basis (teb)

Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support. See the How we measure and report our business segments in our 2009 Annual Report.

Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interes income.

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

## Efficiency ratio

Non-interest expense as a percentage of total revenue.

## Return on assets

Net income as a percentage of average assets.
Return on common equity (ROE)
Net income less preferred share dividends, expressed as a percentage of average common equity. Refer to page 41 for ROE calculation.

## Tier 1 common ratio

Tier 1 capital less qualifying other non-controlling interest in subsidiaries, less Innovative Tier 1 capital instruments less preferred shares (both net of treasury shares) divided by risk-adjusted assets. This ratio is calculated consistent with a stress testing measure used by the U.S. Federal Reserve for U.S. banks in determining capital adequacy under certain adverse scenarios except that our calculation of Tier 1 common ratio is based on the Basel II methodology as detailed in our 2009 Annual Report. For more details, refer to the Key performance and non-GAAP measures section of our Q2 2010 Report to Shareholders.

## Glossary continued

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period.

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period. For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets

The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans based on daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital. The cost of capital is regularly reviewed and adjusted from time to time based on prevailing market conditions

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Net interest margin (average assets)

Net interest income as a percentage of total average assets.
Net interest margin (average earning assets)
Net interest income as a percentage of total average earning assets
Net write-offs
Gross write-offs less recoveries of amounts previously written off
Risk-adjusted assets - Basel I
Used in the calculation of risk-based capital ratios as defined by guidelines issued by OSFI. The face value of is discounted using risk-weighted factors in order to reflect a comparable risk per dollar among all types of assets. The risk inherent in off-balance sheet instruments is also recognized, first by determining a credit equivalent and then by applying appropriate risk-weighting factors. Specific and general market risk-adjusted assets are added to the calculation of the Balance Sheet and off-balance sheet risk-adjusted assets to obtain the total risk-adjusted assets.

## Risk-adjusted assets - Basel II

Used in the calculation of risk-based capital ratios as defined by guidelines issued by OSFI based on Basel II, effective November 1, 2007. A majority of our credit risk portfolios use the AIRB Approach and the remainder use a Standardized Approach for the calculation of Risk-adjusted assets (RAA) based on the total exposure i.e. exposure at default, and counterparty risk weights. For market risk RAA measurement, we use internal models approach for products with regulatory approval and a standardized approach for products to be approved For Operational risk, we use the Standardized Approach. In addition, Basel II requires a transitional capital floo adjustment. For more details, refer to our Q2 2010 Report to Shareholders and our 2009 Annual Report.

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009{ }^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 6,967 | 7,334 | 7,459 | 7,823 | 6,761 | 7,063 | 5,069 | 5,912 | 4,954 | 14,301 | 13,824 | 29,106 | 21,582 | 22,462 |
| Provision for credit losses (PCL) | 504 | 493 | 883 | 770 | 974 | 786 | 619 | 334 | 349 | 997 | 1,760 | 3,413 | 1,595 | 791 |
| Insurance policyholder benefits, claims and acquisition expense | 1,096 | 1,130 | 1,322 | 1,253 | 958 | 1,076 | (86) | 553 | 548 | 2,226 | 2,034 | 4,609 | 1,631 | 2,173 |
| Non-interest expense (NIE) | 3,572 | 3,626 | 3,606 | 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 7,198 | 7,197 | 14,558 | 12,351 | 12,473 |
| Goodwill impairment charge | - | - |  |  | 1,000 | - | - | - |  |  | 1,000 | 1,000 |  |  |
| Net Income (loss) | 1,329 | 1,497 | 1,237 | 1,561 | (50) | 1,110 | 1,120 | 1,262 | 928 | 2,826 | 1,060 | 3,858 | 4,555 | 5,492 |
| Net income (loss) available to common shareholders | 1,264 | 1,433 | 1,173 | 1,488 | (105) | 1,069 | 1,093 | 1,235 | 905 | 2,697 | 964 | 3,625 | 4,454 | 5,404 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) per share (EPS) - basic | \$0.89 | \$1.01 | \$0.83 | \$1.06 | (\$0.07) | \$0.78 | \$0.82 | \$0.93 | \$0.70 | \$1.90 | \$0.70 | \$2.59 | \$3.41 | \$4.24 |
| - diluted | \$0.88 | \$1.00 | \$0.82 | \$1.05 | (\$0.07) | \$0.78 | \$0.81 | \$0.92 | \$0.70 | \$1.88 | \$0.69 | \$2.57 | \$3.38 | \$4.19 |
| Return on common equity (ROE) | 15.8 \% | 17.5 \% | 14.7 \% | 19.4 \% | (1.4)\% | 14.5 \% | 16.1 \% | 19.5 \% | 15.7 \% | 16.7 \% | $6.5 \%$ | 11.9 \% | 18.1 \% | 24.7\% |
| Return on risk capital (RORC) | 26.7\% | 30.8 \% | 26.0 \% | 31.4 \% | (2.3)\% | 22.7 \% | 26.3 \% | 31.1 \% | 26.0 \% | 28.7 \% | 10.3\% | 19.5 \% | 29.6 \% | 37.4\% |
| Return on assets | 0.83\% | 0.90\% | 0.74\% | 0.93\% | (0.03)\% | 0.59\% | 0.66\% | 0.78\% | 0.58\% | 0.87\% | 0.29\% | 0.55\% | 0.70\% | 0.95\% |
| Return on risk-adjusted assets | 2.19\% | 2.29\% | 2.00\% | 2.55\% | (0.08)\% | 1.61\% | 1.60\% | 2.00\% | 1.51\% | 2.24\% | 0.79\% | 1.50\% | 1.78\% | 2.23\% |
| Efficiency ratio | 51.3\% | 49.4\% | 48.3\% | 48.0\% | 52.9\% | 51.3\% | 59.0\% | 55.3\% | 60.0\% | 50.3\% | 52.1\% | 50.0\% | 57.2\% | 55.5\% |
| CASH BASIS MEASURES ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 1,329 | 1,497 | 1,237 | 1,561 | (50) | 1,110 | 1,120 | 1,262 | 928 | 2,826 | 1,060 | 3,858 | 4,555 | 5,492 |
| After-tax effect of amortization of other intangibles and goodwill impairment ${ }^{3}$ | 41 | 40 | 41 | 41 | 1,043 | 51 | 37 | 36 | 27 | 81 | 1,094 | 1,176 | 122 | 87 |
| Cash Net income | 1,370 | 1,537 | 1,278 | 1,602 | 993 | 1,161 | 1,157 | 1,298 | 955 | 2,907 | 2,154 | 5,034 | 4,677 | 5,579 |
| Cash Diluted EPS | \$0.91 | \$1.03 | \$0.85 | \$1.07 | \$0.66 | \$0.81 | \$0.84 | \$0.95 | \$0.72 | \$1.94 | \$1.47 | \$3.40 | \$3.47 | \$4.26 |
| Cash ROE | 15.5\% | 17.1\% | 14.5\% | 19.0\% | 12.3\% | 14.9\% | 16.4\% | 19.7\% | 16.0\% | 16.3\% | 13.6\% | 15.2\% | 18.3\% | 24.9\% |
| ECONOMIC PROFIT ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 1,329 | 1,497 | 1,237 | 1,561 | (50) | 1,110 | 1,120 | 1,262 | 928 | 2,826 | 1,060 | 3,858 | 4,555 | 5,492 |
| After-tax effect of amortization of other intangibles and goodwill impairment ${ }^{3}$ | 41 | 40 | 41 | 41 | 1,043 | 51 | 37 | 36 | 27 | 81 | 1,094 | 1,176 | 122 | 87 |
| Capital charge | (905) | (923) | (941) | (917) | (874) | (851) | (705) | (661) | (601) | $(1,828)$ | $(1,725)$ | $(3,583)$ | $(2,558)$ | $(2,274)$ |
| Economic Profit | 465 | 614 | 337 | 685 | 119 | 310 | 452 | 637 | 354 | 1,079 | 429 | 1,451 | 2,119 | 3,305 |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | n.m. | 28.2 \% | 1.2 \% | 14.1 \% | (110.0)\% | (17.9)\% | (19.8)\% | (13.2)\% | (28.6)\% | 172.5\% | (57.9)\% | (24.0)\% | (19.3)\% | 16.7\% |
| Revenue growth | 3.0 \% | 3.8 \% | 47.1\% | 32.3 \% | 36.5 \% | 25.1 \% | (9.7)\% | 7.9 \% | (12.6)\% | $3.5 \%$ | 30.4 \% | 34.9 \% | (3.9)\% | 8.8\% |
| NIE growth | (0.1)\% | 0.1\% | 20.6 \% | 14.8 \% | 20.4 \% | 16.1 \% | (3.4)\% | 3.4 \% | (5.7)\% | 0.0\% | 18.2 \% | 17.9 \% | (1.0)\% | 8.5\% |
| Defined operating leverage ${ }^{3}$ | $2.4 \%$ | 4.1\% | (5.3)\% | 8.6\% | 10.7 \% | 1.1\% | 9.5\% | 0.6\% | (5.9)\% | 3.3\% | $5.4 \%$ | 3.5\% | 1.0\% | 2.6 \% |
| Specific PCL to average net loans and acceptances | 0.68\% | 0.68\% | 1.00\% | 0.98\% | 1.06\% | 0.85\% | 0.65\% | 0.47\% | 0.54\% | 0.68\% | 0.95\% | 0.97\% | 0.53\% | 0.33\% |
| Net interest margin (average assets) | 1.69\% | 1.65\% | 1.73\% | 1.73\% | 1.67\% | 1.51\% | 1.54\% | 1.37\% | 1.32\% | 1.67\% | 1.59\% | 1.65\% | 1.39\% | 1.33\% |
| Non-interest income as \% of total revenue | 61.3\% | 62.5\% | 61.4\% | 62.9 \% | 57.1\% | 59.9 \% | 48.1\% | 62.4 \% | 57.0\% | 61.9 \% | 58.6 \% | 60.5\% | 58.1\% | 65.7\% |
| Effective tax rate | 24.7 \% | 27.1 \% | 23.6 \% | 22.0 \% | 104.7 \% | 29.4 \% | $27.7 \%$ | 25.2 \% | 14.4\% | 26.0 \% | 39.8 \% | 28.4 \% | 22.8 \% | 19.8\% |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 289,400 | 288,300 | 288,800 | 285,400 | 291,500 | 296,000 | 289,800 | 274,000 | 264,100 | 288,900 | 293,800 | 290,400 | 270,900 | 233,500 |
| Total assets | 655,136 | 659,499 | 654,989 | 660,133 | 680,514 | 713,367 | 723,859 | 636,792 | 627,471 | 655,136 | 680,514 | 654,989 | 723,859 | 600,346 |
| Average assets | 653,400 | 660,300 | 661,000 | 665,600 | 712,300 | 742,800 | 677,300 | 642,900 | 654,800 | 657,000 | 727,800 | 695,300 | 650,300 | 581,000 |
| Average earning assets | 528,500 | 529,400 | 520,100 | 509,900 | 525,100 | 539,600 | 545,100 | 528,000 | 530,100 | 528,900 | 532,400 | 523,600 | 530,500 | 499,200 |
| Deposits | 397,840 | 394,695 | 398,304 | 404,708 | 411,827 | 422,850 | 438,575 | 409,091 | 399,425 | 397,840 | 411,827 | 398,304 | 438,575 | 365,205 |
| Common equity | 33,252 | 32,822 | 32,095 | 30,995 | 29,847 | 30,554 | 27,980 | 26,357 | 23,612 | 33,252 | 29,847 | 32,095 | 27,980 | 22,275 |
| Average common equity | 32,850 | 32,450 | 31,600 | 30,400 | 30,550 | 29,200 | 27,000 | 25,250 | 23,400 | 32,650 | 29,800 | 30,450 | 24,650 | 21,850 |
| Average risk capital | 19,450 | 18,450 | 17,900 | 18,800 | 18,950 | 18,700 | 16,500 | 15,750 | 14,150 | 18,950 | 18,850 | 18,600 | 15,050 | 14,450 |

${ }^{1}$ Comparative information has been restated as at November 1,2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009
Defined in the "Key performance and Non-GAAP measures" section
${ }^{3}$ Excludes the impact of the financial instruments accounting standards related to Insurance
n.m. not meaningful

| FINANCIAL HIGHLIGHTS continued (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009{ }^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio - Basel II | 13.4\% | 12.7\% | 13.0\% | 12.9\% | 11.4\% | 10.6\% | 9.0\% | 9.4\% | 9.5\% | 13.4\% | 11.4\% | 13.0\% | 9.0\% |  |
| - Baselı | 11.9\% | 11.5\% | 11.3\% | 11.1\% | 10.4\% | 9.6\% | 8.3\% | 8.7\% | 8.8\% | 11.9\% | 10.4\% | 11.3\% | 8.3\% | 9.4\% |
| Total capital ratio - Basel II | 14.4\% | 13.6\% | 14.2\% | 14.4\% | 13.3\% | 12.5\% | 11.0\% | 11.6\% | 11.4\% | 14.4\% | 13.3\% | 14.2\% | 11.0\% |  |
| - Basel I | 13.2\% | 12.6\% | 12.7\% | 12.7\% | 12.2\% | 11.7\% | 10.5\% | 11.0\% | 10.9\% | 13.2\% | 12.2\% | 12.7\% | 10.5\% | 11.5\% |
| Assets-to-capital multiple ${ }^{3}$ - Basel II | 16.0x | 16.2 X | 16.3 x | 16.3X | 16.3 X | 17.5x | 20.1x | 19.5x | 20.2 x | 16.0x | 16.3X | 16.3x | 20.1x |  |
| - Basel I | 15.6X | 16.0x | 15.9x | 16.2X | 16.4X | 17.4x | $20.0 x$ | 19.4 x | 19.9x | 15.6X | $16.4 \times$ | 15.9x | $20.0 x$ | 20.0x |
| Tier 1 common ratio - Basel II | 9.7\% | 9.1\% | 9.2\% | 9.1\% | 7.9\% | 7.6\% | 6.5\% | 6.9\% | 7.0\% | 9.7\% | 7.9\% | 9.2\% | 6.5\% |  |
| Risk-adjusted assets (\$ billions) - Basel II | 249.3 | 259.0 | 244.8 | 243.0 | 265.6 | 273.6 | 278.6 | 254.2 | 249.2 | 249.3 | 265.6 | 244.8 | 278.6 |  |
| - Basel I | 290.9 | 297.2 | 293.3 | 291.4 | 302.0 | 309.0 | 311.2 | 283.1 | 273.6 | 290.9 | 302.0 | 293.3 | 311.2 | 247.6 |
| Gross-adjusted assets (\$ billions) - Basel II | 599.9 | 600.4 | 591.1 | 596.3 | 605.1 | 624.4 | 652.4 | 606.6 | 600.1 | 599.9 | 605.1 | 591.1 | 652.4 |  |
| - Basel I | 601.5 | 601.6 | 592.9 | 597.5 | 605.0 | 626.6 | 653.4 | 605.6 | 595.5 | 601.5 | 605.0 | 592.9 | 653.4 | 569.7 |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series N | - | - |  | - | - | - |  | 12,000 | 12,000 | - | - | - | - | 12,000 |
| Non-cumulative series W | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series AA | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series AB | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series AC | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |
| Non-cumulative series AD | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| Non-cumulative series AE | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| Non-cumulative series AF | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |
| Non-cumulative series AG | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| Non-cumulative series AH | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 |  |
| Non-cumulative series AJ | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 |  |  | 16,000 | 16,000 | 16,000 | 16,000 |  |
| Non-cumulative series AL | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  |  | - | 12,000 | 12,000 | 12,000 | - |  |
| Non-cumulative series AN | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | - |  | - | 9,000 | 9,000 | 9,000 |  |  |
| Non-cumulative series AP | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 |  |  | - | 11,000 | 11,000 | 11,000 |  |  |
| Non-cumulative series AR | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 |  |  | - | 14,000 | 14,000 | 14,000 |  |  |
| Non-cumulative series AT | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 |  |  |  |  | 11,000 | 11,000 | 11,000 |  |  |
| Non-cumulative series AV | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | - | - | - | - | 16,000 | 16,000 | 16,000 |  |  |
| Non-cumulative series AX | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 |  |  |  |  | 13,000 | 13,000 | 13,000 |  |  |
| Common shares outstanding (000s) - end of period | 1,423,424 | 1,421,442 | 1,417,610 | 1,412,235 | 1,408,393 | 1,406,973 | 1,341,260 | 1,338,308 | 1,294,084 | 1,423,424 | 1,408,393 | 1,417,610 | 1,341,260 | 1,276,260 |
| - average (basic) | 1,420,375 | 1,418,146 | 1,413,644 | 1,408,687 | 1,405,772 | 1,366,868 | 1,337,753 | 1,323,293 | 1,287,245 | 1,419,242 | 1,385,995 | 1,398,675 | 1,305,706 | 1,273,185 |
| - average (diluted) | 1,434,232 | 1,432,179 | 1,428,409 | 1,422,810 | 1,417,038 | 1,379,191 | 1,353,588 | 1,340,239 | 1,298,069 | 1,433,189 | 1,397,831 | 1,412,126 | 1,319,744 | 1,289,314 |
| Treasury shares held - preferred (000s) | 43 | 28 | 65 | 30 | 94 | 76 | 260 | 489 | 332 | 43 | 94 | 65 | 260 | 249 |
| - common (000s) | 1,887 | 1,882 | 2,127 | 2,113 | 1,630 | 1,805 | 2,258 | 2,019 | 2,118 | 1,887 | 1,630 | 2,127 | 2,258 | 2,444 |
| Shares repurchased (000s) |  |  |  | - | - | - | - | - | - | . | - |  | 1,120 | 11,845 |
| (\$ MM) |  |  |  |  | - | - |  |  |  |  | - | - | 55 | 646 |
| Stock options outstanding (000s) | 17,192 | 19,174 | 17,877 | 20,671 | 22,668 | 23,848 | 21,773 | 24,754 | 25,982 | 17,192 | 22,668 | 17,877 | 21,773 | 26,623 |
| Stock options exercisable (000s) | 11,654 | 13,615 | 12,806 | 15,599 | 17,582 | 18,479 | 17,247 | 20,228 | 21,275 | 11,654 | 17,582 | 12,806 | 17,247 | 21,924 |
| COMMON SHARE PERFORMANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$23.39 | \$23.12 | \$22.67 | \$21.98 | \$21.22 | \$21.74 | \$20.90 | \$19.72 | \$18.28 | \$23.39 | \$21.22 | \$22.67 | \$20.90 | \$17.49 |
| Common share price (RY on TSX) ${ }^{4}$ - High (intraday) | \$62.89 | \$58.66 | \$58.50 | \$51.55 | \$43.74 | \$48.30 | \$51.50 | \$51.22 | \$51.76 | \$62.89 | \$48.30 | \$58.50 | \$55.84 | \$61.08 |
| - Low (intraday) | \$52.16 | \$52.10 | \$49.19 | \$41.12 | \$25.52 | \$28.05 | \$39.05 | \$39.51 | \$42.82 | \$52.10 | \$25.52 | \$25.52 | \$39.05 | \$49.50 |
| - Close, end of period | \$61.59 | \$52.28 | \$54.80 | \$51.28 | \$42.30 | \$30.41 | \$46.84 | \$47.25 | \$48.02 | \$61.59 | \$42.30 | \$54.80 | \$46.84 | \$56.04 |
| Market capitalization (TSX) (\$ MM) | 87,669 | 74,313 | 77,685 | 72,419 | 59,575 | 42,786 | 62,825 | 63,235 | 62,142 | 87,669 | 59,575 | 77,685 | 62,825 | 71,522 |
| P/E ratio (4-quarters trailing earnings) ${ }^{5}$ | 16.4 | 18.7 | 21.2 | 20.0 | 17.3 | 9.5 | 13.9 | 13.2 | 12.9 | 16.4 | 17.3 | 21.3 | 13.9 | 13.4 |
| Market price to book value | 2.63 | 2.26 | 2.42 | 2.33 | 1.99 | 1.40 | 2.24 | 2.40 | 2.63 | 2.63 | 1.99 | 2.42 | 2.24 | 3.20 |
| DIVIDEND INFORMATION ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$1.00 | \$1.00 | \$2.00 | \$2.00 | \$1.82 |
| Dividend yield | 3.5\% | 3.6\% | 3.7\% | 4.3\% | 5.8\% | 5.2\% | 4.4\% | 4.4\% | 4.2\% | 3.5\% | 5.4\% | 4.8\% | 4.2\% | 3.3\% |
| Dividend payout ratio | 56\% | 50\% | 60\% | 47\% | n.m. | 66\% | 61\% | 54\% | 72\% | 53\% | 146\% | 78\% | 59\% | 43\% |
| Common dividends (\$ MM) | 711 | 710 | 708 | 705 | 704 | 702 | 670 | 669 | 647 | 1,421 | 1,406 | 2,819 | 2,624 | 2,321 |
| Preferred dividends (\$ MM) | 65 | 64 | 64 | 73 | 55 | 41 | 27 | 27 | 23 | 129 | 96 | 233 | 101 | 88 |

${ }^{1}$ Comparative information has been restated as at November 1,2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
Commencing Q1/08, capital ratios and risk-adjusted assets are calculated using guidelines issued by OSFI under the new Basel II framework. Comparative amounts are calculated using guidelines issued by the OSFI under the Basel I framework.
Basel I and Basel II are not directly comparable.
${ }^{3}$ Effective Q2/08, the OSFI amended the treatment of the general allowance in the calculation of the Assets-to-capital multiple under Basel II. Comparative ratios have not been revised.
${ }^{4}$ Common shares outstanding at end of period includes Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation). Average common shares outstanding excludes Treasury shares
${ }^{5}$ Closing share price divided by diluted earnings per share
${ }^{6}$ Calculated using number of common shares outstanding, except as noted.
n.m. not meaningful

| FINANCIAL HIGHLIGHTS continued (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST RATE SENSITIVITY <br> Before tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk | 160 | 307 | 339 | 325 | 228 | 70 | 45 | 35 | 9 | 160 | 228 | 339 | 45 | 54 |
| Economic value of equity | (202) | (181) | (230) | (405) | (440) | (501) | (508) | (480) | (575) | (202) | (440) | (230) | (508) | (440) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk | (140) | (82) | (112) | (130) | (48) | (115) | (90) | (57) | (25) | (140) | (48) | (112) | (90) | (111) |
| Economic value of equity | 155 | 155 | 214 | 351 | 353 | 396 | 448 | 397 | 489 | 155 | 353 | 214 | 448 | 309 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 48,773 | 48,429 | 48,793 | 49,730 | 49,170 | 50,279 | 49,999 | 50,486 | 49,282 | 48,773 | 49,170 | 48,793 | 49,999 | 48,607 |
| US | 12,374 | 12,484 | 12,615 | 12,811 | 13,349 | 13,218 | 13,452 | 13,464 | 13,018 | 12,374 | 13,349 | 12,615 | 13,452 | 11,663 |
| Other | 9,665 | 9,687 | 9,778 | 9,825 | 9,960 | 9,919 | 9,872 | 9,823 | 4,448 | 9,665 | 9,960 | 9,778 | 9,872 | 4,545 |
| Total | 70,812 | 70,600 | 71,186 | 72,366 | 72,479 | 73,416 | 73,323 | 73,773 | 66,748 | 70,812 | 72,479 | 71,186 | 73,323 | 64,815 |
| Number of Banking branches |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,202 | 1,200 | 1,197 | 1,190 | 1,187 | 1,179 | 1,174 | 1,160 | 1,153 | 1,202 | 1,187 | 1,197 | 1,174 | 1,146 |
| US | 427 | 430 | 438 | 441 | 441 | 440 | 439 | 442 | 450 | 427 | 441 | 438 | 439 | 350 |
| Other | 125 | 126 | 126 | 128 | 128 | 128 | 128 | 127 | 45 | 125 | 128 | 126 | 128 | 45 |
| Total | 1,754 | 1,756 | 1,761 | 1,759 | 1,756 | 1,747 | 1,741 | 1,729 | 1,648 | 1,754 | 1,756 | 1,761 | 1,741 | 1,541 |
| Number of automated teller machines (ATM) | 5,043 | 5,037 | 5,030 | 5,046 | 5,012 | 4,984 | 4,964 | 4,897 | 4,634 | 5,043 | 5,012 | 5,030 | 4,964 | 4,419 |



[^0]| NON-INTEREST EXPENSE (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 976 | 1,000 | 1,014 | 1,034 | 1,053 | 1,045 | 1,064 | 966 | 924 | 1,976 | 2,098 | 4,146 | 3,845 | 3,541 |
| Variable compensation | 875 | 991 | 822 | 1,040 | 832 | 867 | 625 | 763 | 535 | 1,866 | 1,699 | 3,561 | 2,689 | 2,975 |
| Acquisition retention compensation | 2 | 1 | 2 | 3 | 4 | 5 | 4 | 6 | 1 | 3 | 9 | 14 | 13 | 10 |
| Benefits related | 306 | 311 | 272 | 281 | 315 | 307 | 281 | 286 | 296 | 617 | 622 | 1,175 | 1,155 | 1,140 |
| Stock-based compensation ${ }^{1}$ | 39 | 74 | 32 | (1) | (15) | 66 | (20) | 12 | 44 | 113 | 51 | 82 | 77 | 194 |
| Total Human resources | 2,198 | 2,377 | 2,142 | 2,357 | 2,189 | 2,290 | 1,954 | 2,033 | 1,800 | 4,575 | 4,479 | 8,978 | 7,779 | 7,860 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation ${ }^{2}$ | 60 | 63 | 59 | 66 | 63 | 62 | 64 | 54 | 53 | 123 | 125 | 250 | 219 | 183 |
| Computer rental and maintenance | 178 | 181 | 172 | 190 | 203 | 187 | 197 | 165 | 162 | 359 | 390 | 752 | 691 | 636 |
| Office equipment rental and maintenance | 5 | 4 | 4 | 6 | 7 | 6 | 9 | 4 | 6 | 9 | 13 | 23 | 24 | 28 |
| Total Equipment | 243 | 248 | 235 | 262 | 273 | 255 | 270 | 223 | 221 | 491 | 528 | 1,025 | 934 | 847 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 109 | 112 | 111 | 107 | 112 | 108 | 87 | 101 | 100 | 221 | 220 | 438 | 387 | 383 |
| Premises repairs and maintenance | 81 | 79 | 92 | 86 | 91 | 84 | 114 | 78 | 78 | 160 | 175 | 353 | 337 | 270 |
| Depreciation | 37 | 36 | 36 | 35 | 35 | 33 | 22 | 24 | 28 | 73 | 68 | 139 | 99 | 89 |
| Property taxes | 29 | 28 | 28 | 32 | 29 | 26 | 26 | 28 | 26 | 57 | 55 | 115 | 103 | 97 |
| Total Occupancy | 256 | 255 | 267 | 260 | 267 | 251 | 249 | 231 | 232 | 511 | 518 | 1,045 | 926 | 839 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 48 | 49 | 47 | 51 | 55 | 50 | 53 | 46 | 50 | 97 | 105 | 203 | 197 | 194 |
| Postage and courier | 31 | 30 | 29 | 30 | 31 | 31 | 28 | 27 | 30 | 61 | 62 | 121 | 111 | 102 |
| Marketing and public relations | 107 | 84 | 95 | 84 | 91 | 64 | 120 | 81 | 75 | 191 | 155 | 334 | 343 | 336 |
| Stationery and printing | 28 | 24 | 25 | 27 | 26 | 25 | 29 | 26 | 23 | 52 | 51 | 103 | 98 | 91 |
| Total Communications | 214 | 187 | 196 | 192 | 203 | 170 | 230 | 180 | 178 | 401 | 373 | 761 | 749 | 723 |
| Professional fees | 144 | 124 | 170 | 133 | 131 | 125 | 169 | 132 | 127 | 268 | 256 | 559 | 562 | 530 |
| Outsourced item processing | 79 | 72 | 72 | 75 | 82 | 72 | 105 | 77 | 82 | 151 | 154 | 301 | 341 | 308 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software ${ }^{2}$ | 75 | 73 | 75 | 66 | 65 | 53 | 64 | 57 | 52 | 148 | 118 | 259 | 221 | 162 |
| Other | 47 | 47 | 48 | 47 | 51 | 57 | 45 | 39 | 29 | 94 | 108 | 203 | 135 | 96 |
| Total Amortization of other intangibles | 122 | 120 | 123 | 113 | 116 | 110 | 109 | 96 | 81 | 242 | 226 | 462 | 356 | 258 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 38 | 34 | 59 | 47 | 31 | 44 | 16 | 39 | 30 | 72 | 75 | 181 | 120 | 125 |
| Travel and relocation | 36 | 32 | 38 | 34 | 33 | 36 | 47 | 41 | 34 | 68 | 69 | 141 | 157 | 158 |
| Employee training | 8 | 6 | 12 | 8 | 9 | 8 | 13 | 12 | 11 | 14 | 17 | 37 | 45 | 54 |
| Donations | 13 | 11 | 18 | 16 | 10 | 10 | 17 | 12 | 12 | 24 | 20 | 54 | 52 | 51 |
| Other ${ }^{3}$ | 221 | 160 | 274 | 258 | 231 | 251 | (190) | 196 | 162 | 381 | 482 | 1,014 | 330 | 720 |
| Total Other | 316 | 243 | 401 | 363 | 314 | 349 | (97) | 300 | 249 | 559 | 663 | 1,427 | 704 | 1,108 |
| Total non-interest expense | 3,572 | 3,626 | 3,606 | 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 7,198 | 7,197 | 14,558 | 12,351 | 12,473 |

[^1]| DEFINED OPERATING LEVERAGE ${ }^{2}$ (C\$ MM, except percentage amounts) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009{ }^{1} \\ 6 \text { months } \end{gathered}$ | $2009{ }^{1}$ | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenue | 6,967 | 7,334 | 7,459 | 7,823 | 6,761 | 7,063 | 5,069 | 5,912 | 4,954 | 14,301 | 13,824 | 29,106 | 21,582 | 22,462 |
| Add: <br> teb adjustment | 127 | 121 | 76 | 127 | 103 | 60 | 102 | 86 | 90 | 248 | 163 | 366 | 410 | 332 |
| Less: <br> Revenue related to VIEs | 2 | 2 | (2) | 2 | 7 | (29) | (55) | 17 | (15) | 4 | (22) | (22) | (48) | 31 |
| Insurance revenue | 1,327 | 1,382 | 1,565 | 1,575 | 1,229 | 1,346 | 111 | 858 | 801 | 2,709 | 2,575 | 5,715 | 2,610 | 31 3,192 |
| Impact of the financial instruments accounting standards ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r}3,192 \\ 83 \\ \hline\end{array}$ |
| Total revenue (adjusted) | 5,765 | 6,071 | 5,972 | 6,373 | 5,628 | 5,806 | 5,115 | 5,123 | 4,258 | 11,836 | 11,434 | 23,779 | 19,430 | 19,488 |
| Non-interest expense | 3,572 | 3,626 | 3,606 | 3,755 | 3,575 | 3,622 | 2,989 | 3,272 | 2,970 | 7,198 | 7,197 | 14,558 | 12,351 | 12,473 |
| Less: <br> Insurance related non-interest expense |  | 129 |  | 135 | 138 |  | 154 | 145 | 142 | 265 | 279 | 559 | 576 | 537 |
| Non-interest expense (adjusted) | 3,436 | 3,497 | 3,461 | 3,620 | 3,437 | 3,481 | 2,835 | 3,127 | 2,828 | 6,933 | 6,918 | 13,999 | 11,775 | 11,936 |
| Defined operating leverage ${ }^{2}$ (compared to prior year) | 2.4 \% | 4.1\% | (5.3)\% | 8.6 \% | 10.7 \% | 1.1 \% | 9.5 \% | 0.6 \% | (5.9)\% | 3.3 \% | $5.4 \%$ | 3.5 \% | 1.0 \% | 2.6\% |
| GOODWILL (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| Opening balance | 8,279 | 8,368 | 8,313 | 8,819 | 9,948 | 9,977 | 8,859 | 6,165 | 4,897 | 8,368 | 9,977 | 9,977 | 4,752 | 4,304 |
| Goodwill acquired | 3 | 2 | 5 | - | 19 | 15 | 159 | 2,633 | 1,270 | 5 | 34 | 39 | 4,062 | 906 |
| Goodwill impairment charge | - | - | - | - | $(1,000)$ | - | - |  |  | - | $(1,000)$ | $(1,000)$ | - |  |
| Other adjustments ${ }^{4}$ | (261) | (91) | 50 | (506) | (148) | (44) | 959 | 61 | (2) | (352) | (192) | (648) | 1,163 | (458) |
| Closing balance | 8,021 | 8,279 | 8,368 | 8,313 | 8,819 | 9,948 | 9,977 | 8,859 | 6,165 | 8,021 | 8,819 | 8,368 | 9,977 | 4,752 |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009
${ }^{2}$ Defined in the "Key performance and Non-GAAP measures" section.
${ }^{3}$ Excludes the impact of the financial instruments accounting standards related to Insurance
${ }^{4}$ Other adjustments primarily include the impact of foreign exchange translations on foreign currency-denominated goodwill.

| CANADIAN BANKING ${ }^{1}$ (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,810 | 1,879 | 1,811 | 1,740 | 1,678 | 1,718 | 1,701 | 1,694 | 1,636 | 3,689 | 3,396 | 6,947 | 6,718 | 6,353 |
| Non-interest income | 781 | 759 | 762 | 741 | 693 | 747 | 748 | 749 | 650 | 1,540 | 1,440 | 2,943 | 2,868 | 2,976 |
| Total revenue | 2,591 | 2,638 | 2,573 | 2,481 | 2,371 | 2,465 | 2,449 | 2,443 | 2,286 | 5,229 | 4,836 | 9,890 | 9,586 | 9,329 |
| Provision for credit losses (PCL) | 302 | 318 | 314 | 340 | 351 | 270 | 225 | 204 | 224 | 620 | 621 | 1,275 | 867 | 788 |
| Non-interest expense | 1,234 | 1,205 | 1,213 | 1,169 | 1,171 | 1,176 | 1,220 | 1,186 | 1,156 | 2,439 | 2,347 | 4,729 | 4,758 | 4,748 |
| Income taxes | 319 | 338 | 329 | 303 | 268 | 323 | 328 | 344 | 302 | 657 | 591 | 1,223 | 1,299 | 1,248 |
| Net income | 736 | 777 | 717 | 669 | 581 | 696 | 676 | 709 | 604 | 1,513 | 1,277 | 2,663 | 2,662 | 2,545 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,402 | 1,436 | 1,390 | 1,339 | 1,280 | 1,296 | 1,323 | 1,351 | 1,308 | 2,838 | 2,576 | 5,305 | 5,315 | 5,082 |
| Business Financial Services | 622 | 637 | 628 | 618 | 596 | 615 | 630 | 607 | 584 | 1,259 | 1,211 | 2,457 | 2,441 | 2,301 |
| Cards and Payment Solutions | 567 | 565 | 555 | 524 | 495 | 554 | 496 | 485 | 394 | 1,132 | 1,049 | 2,128 | 1,830 | 1,946 |
| Total | 2,591 | 2,638 | 2,573 | 2,481 | 2,371 | 2,465 | 2,449 | 2,443 | 2,286 | 5,229 | 4,836 | 9,890 | 9,586 | 9,329 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 34.6\% | 39.6\% | 37.0\% | 34.9\% | 32.9\% | 38.9\% | 37.7\% | 40.4\% | 35.8\% | 37.0\% | 35.9\% | 35.9\% | 38.1\% | 34.9\% |
| Return on risk capital (RORC) | 45.0\% | 53.8\% | 50.5\% | 47.3\% | 43.7\% | 51.8\% | 50.8\% | 54.1\% | 49.5\% | 49.1\% | 47.8\% | 48.4\% | 52.2\% | 48.1\% |
| Net interest margin (average earning assets) | 2.76\% | 2.80\% | 2.74\% | 2.71\% | 2.78\% | 2.81\% | 2.89\% | 2.95\% | 3.00\% | 2.78\% | 2.80\% | 2.76\% | 2.98\% | 3.17\% |
| Efficiency ratio | 47.6\% | 45.7\% | 47.1\% | 47.1\% | 49.4\% | 47.7\% | 49.8\% | 48.5\% | 50.6\% | 46.6\% | 48.5\% | 47.8\% | 49.6\% | 50.9\% |
| Operating leverage | 3.9\% | 4.5\% | 5.6\% | 3.0\% | 2.4\% | 4.0\% | -4.4\% | 8.1\% | 3.0\% | 4.2\% | 3.2\% | 3.8\% | 2.6\% | 6.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 276,700 | 273,600 | 269,400 | 261,600 | 254,800 | 249,600 | 241,200 | 234,700 | 228,300 | 275,100 | 252,200 | 258,900 | 232,300 | 207,500 |
| Total earning assets | 268,800 | 266,100 | 262,200 | 254,400 | 247,400 | 242,300 | 234,200 | 228,100 | 221,800 | 267,500 | 244,800 | 251,600 | 225,600 | 200,400 |
| Loans and acceptances | 266,400 | 263,200 | 258,800 | 251,700 | 245,900 | 242,000 | 235,500 | 228,000 | 220,600 | 264,800 | 243,900 | 249,600 | 225,000 | 199,200 |
| Residential mortgages | 149,400 | 148,500 | 146,400 | 142,400 | 139,800 | 138,800 | 136,200 | 131,600 | 127,200 | 148,900 | 139,300 | 141,800 | 129,800 | 113,200 |
| Personal ${ }^{2}$ | 62,700 | 60,400 | 57,900 | 54,500 | 51,000 | 48,400 | 46,500 | 44,600 | 42,600 | 61,600 | 49,700 | 53,000 | 43,700 | 38,700 |
| Credit cards | 11,900 | 12,300 | 12,300 | 12,400 | 12,400 | 12,800 | 12,700 | 12,400 | 12,200 | 12,100 | 12,600 | 12,500 | 12,400 | 11,200 |
| Small business | 2,800 | 2,800 | 2,800 | 2,800 | 2,800 | 2,700 | 2,800 | 2,700 | 2,700 | 2,800 | 2,700 | 2,800 | 2,700 | 2,400 |
| Total Retail | 226,800 | 224,000 | 219,400 | 212,100 | 206,000 | 202,700 | 198,200 | 191,300 | 184,700 | 225,400 | 204,300 | 210,100 | 188,600 | 165,500 |
| Wholesale | 39,600 | 39,200 | 39,400 | 39,600 | 39,900 | 39,300 | 37,300 | 36,700 | 35,900 | 39,400 | 39,600 | 39,500 | 36,400 | 33,700 |
| Deposits | 187,700 | 187,500 | 182,700 | 177,400 | 173,700 | 170,300 | 159,400 | 154,900 | 152,800 | 187,600 | 171,900 | 176,000 | 155,000 | 147,100 |
| Attributed capital | 8,550 | 7,650 | 7,500 | 7,400 | 7,100 | 7,000 | 7,050 | 6,900 | 6,800 | 8,100 | 7,050 | 7,250 | 6,900 | 7,200 |
| Risk capital | 6,550 | 5,600 | 5,500 | 5,450 | 5,350 | 5,250 | 5,250 | 5,150 | 4,900 | 6,100 | 5,300 | 5,400 | 5,050 | 5,250 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.49\% | 0.47\% | 0.48\% | 0.48\% | 0.48\% | 0.36\% | 0.34\% | 0.32\% | 0.34\% | 0.50\% | 0.48\% | 0.50\% | 0.36\% | 0.35\% |
| PCL / Average net loans and acceptances | 0.47\% | 0.48\% | 0.48\% | 0.54\% | 0.59\% | 0.44\% | 0.38\% | 0.36\% | 0.41\% | 0.47\% | 0.51\% | 0.51\% | 0.39\% | 0.39\% |
| Net write-offs / Average net loans and acceptances | 0.47\% | 0.45\% | 0.50\% | 0.52\% | 0.50\% | 0.38\% | 0.40\% | 0.40\% | 0.41\% | 0.46\% | 0.44\% | 0.47\% | 0.40\% | 0.38\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 141,200 | 136,000 | 133,800 | 130,800 | 123,000 | 113,800 | 109,500 | 123,700 | 124,300 | 141,200 | 123,000 | 133,800 | 109,500 | 120,200 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 736 | 777 | 717 | 669 | 581 | 696 | 676 | 709 | 604 | 1,513 | 1,277 | 2,663 | 2,662 | 2,545 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 5 | 1 | 1 | 2 | 1 | 2 | 3 | 1 | 2 | 6 | 3 | 6 | 7 | 7 |
| Cash Net income | 741 | 778 | 718 | 671 | 582 | 698 | 679 | 710 | 606 <br> 175$)$ | 1,519 | 1,280 | 2,669 | 2,669 | 2,552 |
| Capital charge | (235) | (217) | (218) | (215) | (198) | (203) | (187) | (183) | (175) | (452) | (401) | (834) | (726) | (758) |
| Economic Profit | 506 | 561 | 500 | 456 | 384 | 495 | 492 | 527 | 431 | 1,067 | 879 | 1,835 | 1,943 | 1,794 |

[^2]| WEALTH MANAGEMENT (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 72 | 78 | 85 | 84 | 100 | 128 | 133 | 110 | 113 | 150 | 228 | 397 | 468 | 427 |
| Fee-based revenue | 579 | 574 | 572 | 528 | 515 | 539 | 596 | 599 | 542 | 1,153 | 1,054 | 2,154 | 2,276 | 2,109 |
| Transactional and other revenue | 324 | 412 | 417 | 406 | 376 | 330 | 296 | 310 | 335 | 736 | 706 | 1,529 | 1,243 | 1,456 |
| Total revenue | 975 | 1,064 | 1,074 | 1,018 | 991 | 997 | 1,025 | 1,019 | 990 | 2,039 | 1,988 | 4,080 | 3,987 | 3,992 |
| Provision for credit losses (PCL) | - | - | - | - | - | - | - | 1 |  | - | - | - | 1 | 1 |
| Non-interest expense | 828 | 806 | 841 | 777 | 817 | 827 | 860 | 758 | 732 | 1,634 | 1,644 | 3,262 | 3,038 | 2,902 |
| Income taxes | 57 | 39 | 72 | 73 | 48 | 42 | 49 | 74 | 76 | 96 | 90 | 235 | 283 | 327 |
| Net income | 90 | 219 | 161 | 168 | 126 | 128 | 116 | 186 | 182 | 309 | 254 | 583 | 665 | 762 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 356 | 355 | 360 | 326 | 302 | 335 | 369 | 383 | 359 | 711 | 637 | 1,323 | 1,474 | 1,460 |
| U.S. \& International Wealth Management | 437 | 527 | 545 | 531 | 544 | 512 | 483 | 451 | 490 | 964 | 1,056 | 2,132 | 1,869 | 1,988 |
| Global Asset Management | 182 | 182 | 169 | 161 | 145 | 150 | 173 | 185 | 141 | 364 | 295 | 625 | 644 | 544 |
| Total | 975 | 1,064 | 1,074 | 1,018 | 991 | 997 | 1,025 | 1,019 | 990 | 2,039 | 1,988 | 4,080 | 3,987 | 3,992 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 9.6\% | 21.8\% | 15.8\% | 16.5\% | 12.3\% | 12.3\% | 12.3\% | 21.0\% | 34.8\% | 16.0\% | 12.3\% | 14.2\% | 23.3\% | 32.4\% |
| Return on risk capital (RORC) | 36.2\% | 72.9\% | 53.3\% | 59.2\% | 43.2\% | 41.8\% | 42.8\% | 69.5\% | 72.4\% | 56.6\% | 42.5\% | 49.2\% | 64.9\% | 65.1\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 18,200 | 19,200 | 20,200 | 21,300 | 22,800 | 17,800 | 16,100 | 17,200 | 18,200 | 18,700 | 20,300 | 20,500 | 16,900 | 16,600 |
| Loans and acceptances | 6,400 | 6,300 | 5,900 | 5,600 | 5,700 | 6,000 | 5,900 | 5,300 | 4,900 | 6,300 | 5,900 | 5,800 | 5,200 | 4,600 |
| Deposits | 28,800 | 29,400 | 29,900 | 31,600 | 32,600 | 31,800 | 28,300 | 27,100 | 26,900 | 29,100 | 32,200 | 31,500 | 26,900 | 24,900 |
| Attributed capital | 3,550 | 3,850 | 3,850 | 3,800 | 3,950 | 3,950 | 3,650 | 3,450 | 2,100 | 3,700 | 3,950 | 3,900 | 2,800 | 2,300 |
| Risk capital | 950 | 1,150 | 1,150 | 1,050 | 1,150 | 1,150 | 1,050 | 1,050 | 1,000 | 1,050 | 1,150 | 1,100 | 1,000 | 1,150 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.09\% | 0.00\% | 0.00\% | 0.02\% | 0.02\% | 0.02\% | 0.02\% | 0.06\% | 0.06\% | 0.09\% | 0.02\% | 0.00\% | 0.02\% | 0.04\% |
| PCL / Average net loans and acceptances | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.02\% | 0.02\% |
| Net write-offs / Average net loans and acceptances | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.13\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.04\% | 0.00\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 185,600 | 178,100 | 174,200 | 170,100 | 157,900 | 152,400 | 160,700 | 179,000 | 180,600 | 185,600 | 157,900 | 174,200 | 160,700 | 183,000 |
| U.S. \& International Wealth Management | 315,000 | 331,900 | 328,100 | 321,200 | 323,700 | 312,200 | 334,400 | 330,200 | 300,900 | 315,000 | 323,700 | 328,100 | 334,400 | 305,500 |
| Total | 500,600 | 510,000 | 502,300 | 491,300 | 481,600 | 464,600 | 495,100 | 509,200 | 481,500 | 500,600 | 481,600 | 502,300 | 495,100 | 488,500 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 27,300 | 25,800 | 24,700 | 23,700 | 22,000 | 21,500 | 23,000 | 24,800 | 22,900 | 27,300 | 22,000 | 24,700 | 23,000 | 22,200 |
| U.S. \& International Wealth Management | 21,700 | 21,200 | 21,300 | 20,000 | 17,900 | 18,400 | 19,500 | 21,500 | 20,600 | 21,700 | 17,900 | 21,300 | 19,500 | 20,200 |
| Global Asset Management ${ }^{1}$ | 202,000 | 201,400 | 199,700 | 196,000 | 191,700 | 181,200 | 180,100 | 197,400 | 129,300 | 202,000 | 191,700 | 199,700 | 180,100 | 118,800 |
| Total | 251,000 | 248,400 | 245,700 | 239,700 | 231,600 | 221,100 | 222,600 | 243,700 | 172,800 | 251,000 | 231,600 | 245,700 | 222,600 | 161,200 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | 13 | 12 | 12 | 11 | 13 | 12 | 9 | 15 | 4 | 25 | 25 | 48 | 33 | 22 |
| Cash Net income | 103 | 231 | 173 | 179 | 139 | 140 | 125 | 201 | 186 | 334 | 279 | 631 | 698 | 784 |
| Capital charge | (99) | (109) | (111) | (110) | (112) | (114) | (97) | (91) | (54) | (208) | (226) | (447) | (295) | (243) |
| Economic Profit | 4 | 122 | 62 | 69 | 27 | 26 | 28 | 110 | 132 | 126 | 53 | 184 | 403 | 541 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 431 | 498 | 504 | 479 | 439 | 417 | 434 | 445 | 488 | 929 | 856 | 1,839 | 1,812 | 1,826 |
| Business informationAssets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 310,100 | 310,400 | 303,300 | 298,100 | 271,300 | 254,600 | 277,600 | 322,500 | 298,800 | 310,100 | 271,300 | 303,300 | 277,600 | 323,300 |

[^3]| INSURANCE (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{aligned} & 2009 \\ & 6 \text { months } \end{aligned}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 1,033 | 1,067 | 1,098 | 986 | 1,005 | 800 | 752 | 761 | 689 | 2,100 | 1,805 | 3,889 | 2,864 | 2,593 |
| Investment income ${ }^{2}$ | 225 | 248 | 396 | 522 | 173 | 488 | (697) | 49 | 63 | 473 | 661 | 1,579 | (458) | 402 |
| Fee income | 69 | 67 | 71 | 67 | 51 | 58 | 56 | 48 | 49 | 136 | 109 | 247 | 204 | 197 |
| Total revenue | 1,327 | 1,382 | 1,565 | 1,575 | 1,229 | 1,346 | 111 | 858 | 801 | 2,709 | 2,575 | 5,715 | 2,610 | 3,192 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,096 | 1,130 | 1,322 | 1,253 | 958 | 1,076 | (86) | 553 | 548 | 2,226 | 2,034 | 4,609 | 1,631 | 2,173 |
| Non-interest expense | 136 | 129 | 145 | 135 | 138 | 141 | 154 | 145 | 142 | 265 | 279 | 559 | 576 | 537 |
| Income taxes | (12) | 5 | (6) | 20 | 20 | 17 | (16) | 23 | 7 | (7) | 37 | 51 | 14 | 40 |
| Net income | 107 | 118 | 104 | 167 | 113 | 112 | 59 | 137 | 104 | 225 | 225 | 496 | 389 | 442 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Insurance | 556 | 623 | 677 | 726 | 534 | 717 | (60) | 485 | 515 | 1,179 | 1,251 | 2,654 | 1,400 | 1,733 |
| U.S. Insurance | 400 | 364 | 489 | 495 | 351 | 327 | (118) | 53 | 49 | 764 | 678 | 1,662 | 146 | 601 |
| International and Other Insurance | 371 | 395 | 399 | 354 | 344 | 302 | 289 | 320 | 237 | 766 | 646 | 1,399 | 1,064 | 858 |
| Total | 1,327 | 1,382 | 1,565 | 1,575 | 1,229 | 1,346 | 111 | 858 | 801 | 2,709 | 2,575 | 5,715 | 2,610 | 3,192 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 27.2\% | 35.5\% | 32.3\% | 48.0\% | 33.4\% | 33.7\% | 20.1\% | 44.6\% | 34.1\% | 31.0\% | 33.6\% | 37.0\% | 32.8\% | 31.2\% |
| Return on risk capital (RORC) | 30.5\% | 40.9\% | 37.7\% | 55.4\% | 39.2\% | 38.3\% | 23.0\% | 50.1\% | 38.1\% | 35.2\% | 38.8\% | 42.9\% | 37.1\% | 34.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Attributed capital | 1,550 | 1,300 | 1,250 | 1,350 | 1,350 | 1,300 | 1,150 | 1,200 | 1,250 | 1,400 | 1,300 | 1,300 | 1,150 | 1,400 |
| Risk capital | 1,400 | 1,100 | 1,050 | 1,200 | 1,150 | 1,150 | 1,000 | 1,100 | 1,100 | 1,250 | 1,150 | 1,150 | 1,050 | 1,250 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,3}$ | 1,318 | 1,382 | 1,388 | 1,267 | 1,235 | 1,080 | 1,004 | 1,014 | 898 | 2,700 | 2,315 | 4,970 | 3,861 | 3,460 |
| Canadian Insurance | 532 | 534 | 513 | 501 | 470 | 480 | 490 | 485 | 461 | 1,066 | 950 | 1,964 | 1,915 | 1,746 |
| U.S. Insurance | 304 | 294 | 364 | 299 | 298 | 142 | 109 | 94 | 95 | 598 | 440 | 1,103 | 395 | 463 |
| International and Other Insurance | 482 | 554 | 511 | 467 | 467 | 458 | 405 | 435 | 342 | 1,036 | 925 | 1,903 | 1,551 | 1,251 |
| Insurance policyholder benefits and claims | 933 | 963 | 1,167 | 1,097 | 789 | 922 | (230) | 413 | 374 | 1,896 | 1,711 | 3,975 | 1,029 | 1,588 |
| Insurance policyholder acquisition expense | 163 | 167 | 155 | 156 | 169 | 154 | 144 | 140 | 174 | 330 | 323 | 634 | 602 | 585 |
| Insurance claims and policy benefit liabilities | 9,450 | 9,297 | 8,922 | 8,256 | 8,002 | 7,880 | 7,385 | 7,608 | 7,556 | 9,450 | 8,002 | 8,922 | 7,385 | 7,283 |
| Fair value changes on investments backing policyholder liabilities ${ }^{4}$ | 30 | 78 | 229 | 338 | 9 | 341 | (748) | (74) | (58) | 108 | 350 | 917 | (870) | (108) |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 200 | 200 | 200 | 200 | 200 | 100 | 400 | 300 | 300 | 200 | 200 | 200 | 400 | 300 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income <br> After-tax effect of amortization of other intangibles ${ }^{5}$ | 107 | 118 | 104 | 167 | 113 | 112 | 59 | 137 | 104 | 225 | 225 | 496 | 389 | 442 |
| Cash Net income | 107 | 118 | 104 | 167 | 113 | 112 | 59 | 137 | 104 | 225 | 225 | 496 | 389 | 442 |
| Capital charge | (43) | (37) | (36) | (39) | (39) | (37) | (30) | (32) | (32) | (80) | (76) | (151) | (123) | (147) |
| Economic Profit | 64 | 81 | 68 | 128 | 74 | 75 | 29 | 105 | 72 | 145 | 149 | 345 | 266 | 295 |

${ }^{1}$ Premium and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.
${ }^{2}$ Investment income can experience volatility arising from fluctuation in the fair value of held-for-trading assets. The investments which support actuarial liabilities are
 in investment income in the consolidated statements of income. Changes in fair values of these assets are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in insurance policyholder benefits and claims.
${ }^{3}$ in investment income in the consolidated statements of income. Changes in fair values of these assets are largely offset by changes in the fair value of the actuarial liabilities, the impact 0
${ }^{4}$ Includes revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Investment income and largely offset in PBCAE.
${ }^{5}$ Excludes the amortization of computer software intangibles.

| INTERNATIONAL BANKING (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009{ }^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 351 | 320 | 391 | 423 | 459 | 414 | 437 | 347 | 298 | 671 | 873 | 1,687 | 1,330 | 1,031 |
| Non-interest income | 252 | 228 | 193 | 230 | 226 | 254 | 35 | 233 | 266 | 480 | 480 | 903 | 771 | 884 |
| Total revenue | 603 | 548 | 584 | 653 | 685 | 668 | 472 | 580 | 564 | 1,151 | 1,353 | 2,590 | 2,101 | 1,915 |
| Provision for credit losses (PCL) | 185 | 175 | 229 | 230 | 289 | 232 | 198 | 137 | 91 | 360 | 521 | 980 | 497 | 109 |
| Non-interest expense | 510 | 510 | 556 | 577 | 618 | 595 | 585 | 485 | 428 | 1,020 | 1,213 | 2,346 | 1,876 | 1,481 |
| Goodwill impairment charge |  |  |  |  | 1,000 | - |  |  |  |  | 1,000 | 1,000 | - |  |
| Income taxes and non-controlling interest in net income of subsidiaries | (65) | (80) | (76) | (59) | (96) | (59) | (105) | (26) | 7 | (145) | (155) | (290) | (119) | 83 |
| Net (loss) income | (27) | (57) | (125) | (95) | $(1,126)$ | (100) | (206) | (16) | 38 | (84) | $(1,226)$ | $(1,446)$ | (153) | 242 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking ${ }^{2}$ | 447 | 389 | 422 | 476 | 507 | 475 | 281 | 341 | 349 | 836 | 982 | 1,880 | 1,246 | 1,156 |
| RBC Dexia IS $^{3}$ | 156 | 159 | 162 | 177 | 178 | 193 | 191 | 239 | 215 | 315 | 371 | 710 | 855 | 759 |
| Total | 603 | 548 | 584 | 653 | 685 | 668 | 472 | 580 | 564 | 1,151 | 1,353 | 2,590 | 2,101 | 1,915 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | (2.5)\% | (4.3)\% | (8.3)\% | (6.3)\% | (53.3)\% | (5.2)\% | (11.4)\% | (1.6)\% | 3.0\% | (3.4)\% | (29.2)\% | (19.4)\% | (3.4)\% | 6.9\% |
| Return on risk capital (RORC) | (5.4)\% | (10.2)\% | (19.4)\% | (14.2)\% | (143.6)\% | (14.6)\% | (34.9)\% | (3.8)\% | 6.3\% | (7.7)\% | (80.3)\% | (49.1)\% | (8.1)\% | 11.7\% |
| Net interest margin (average earning assets) ${ }^{4}$ | 4.06\% | 3.23\% | 3.73\% | 3.86\% | 3.65\% | 3.06\% | 3.78\% | 3.72\% | 3.50\% | 3.62\% | 3.35\% | 3.56\% | 3.63\% | 3.57\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 53,400 | 56,100 | 58,300 | 60,100 | 67,300 | 69,100 | 65,000 | 52,600 | 47,200 | 54,800 | 68,200 | 63,700 | 51,300 | 39,700 |
| Total earning assets ${ }^{4}$ | 33,900 | 37,100 | 38,900 | 40,400 | 46,200 | 47,100 | 42,000 | 33,400 | 30,400 | 35,500 | 46,600 | 43,100 | 32,800 | 26,100 |
| Loans and acceptances | 29,300 | 30,700 | 32,400 | 33,900 | 38,600 | 38,500 | 33,900 | 28,000 | 25,000 | 30,000 | 38,500 | 35,800 | 27,000 | 22,300 |
| Deposits | 44,300 | 47,100 | 48,200 | 49,500 | 54,500 | 54,300 | 51,800 | 42,500 | 40,700 | 45,700 | 54,400 | 51,600 | 42,500 | 34,200 |
| Attributed capital | 6,550 | 6,450 | 6,650 | 7,050 | 8,800 | 8,550 | 7,450 | 5,600 | 4,550 | 6,500 | 8,650 | 7,750 | 5,200 | 3,350 |
| Risk capital | 3,000 | 2,700 | 2,850 | 3,150 | 3,250 | 3,050 | 2,450 | 2,300 | 2,150 | 2,850 | 3,150 | 3,050 | 2,150 | 1,950 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PCL / Average net loans and acceptances | 2.58\% | 2.27\% | 2.80\% | 2.69\% | 3.07\% | 2.39\% | 2.32\% | 1.95\% | 1.48\% | 2.42\% | 2.73\% | 2.74\% | 1.84\% | 0.49\% |
| Net write-offs / Average net loans and acceptances | 2.68\% | 1.99\% | 2.38\% | 2.11\% | 3.28\% | 1.40\% | 1.94\% | 1.12\% | 0.85\% | 2.32\% | 2.33\% | 2.29\% | 1.16\% | 0.20\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration - RBC ${ }^{6}$ | 7,300 | 7,400 | 7,700 | 7,400 | 8,700 | 10,600 | 11,200 | 9,400 | - | 7,300 | 8,700 | 7,700 | 11,200 |  |
| - RBC Dexia IS ${ }^{7}$ | 2,481,900 | 2,528,800 | 2,484,400 | 2,197,500 | 2,105,100 | 2,131,400 | 2,585,000 | 2,803,900 | 2,697,000 | 2,481,900 | 2,105,100 | 2,484,400 | 2,585,000 | 2,713,100 |
| Assets under management - RBC ${ }^{6}$ | 2,600 | 2,700 | 3,800 | 3,800 | 3,600 | 3,700 | 3,900 | 3,400 |  | 2,600 | 3,600 | 3,800 | 3,900 |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income | (27) | (57) | (125) | (95) | $(1,126)$ | (100) | (206) | (16) | 38 | (84) | $(1,226)$ | $(1,446)$ | (153) | 242 |
| After-tax effect of amortization of other intangibles and goodwill impairment ${ }^{8}$ | 24 | 25 | 25 | 26 | 1,029 | 28 | 25 | 20 | 19 | 49 | 1,057 | 1,108 | 80 | 57 |
| Cash Net (loss) income | (3) | (32) | (100) | (69) | (97) | (72) | (181) | 4 | 57 | (35) | (169) | (338) | (73) | 299 |
| Capital charge | (180) | (184) | (192) | (204) | (247) | (247) | (197) | (147) | (118) | (364) | (494) | (890) | (545) | (351) |
| Economic Profit | (183) | (216) | (292) | (273) | (344) | (319) | (378) | (143) | (61) | (399) | (663) | $(1,228)$ | (618) | (52) |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business Banking ${ }^{2}$ | 435 | 369 | 390 | 427 | 408 | 387 | 262 | 338 | 346 | 804 | 795 | 1,612 | 1,221 | 1,059 |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
${ }^{2}$ Includes U.S. and Caribbean banking businesses. RBTT Financial Group (RBTT) results are reported on a one-month lag basis.
${ }^{3}$ RBC Dexia Investor Services (RBC Dexia IS) results are reported on a one-month lag basis.
Calculated based on Banking information.
${ }^{5}$ The calculation of gross impaired loans / average net loans and acceptances for Q2/08 have been revised to exclude certain foreclosed assets.
${ }^{7} A U A-R B C$ and AUM - RBC represent the AUA and AUM, respectively, of RBTT reported on a one-month lag.
${ }^{3}$ AUA - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest, reported on a one-month lag.
${ }^{8}$ Excludes the amortization of computer software intangibles

| CAPITAL MARKETS (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 660 | 729 | 721 | 890 | 936 | 852 | 568 | 372 | 343 | 1,389 | 1,788 | 3,399 | 1,527 | 623 |
| Non-interest income | 940 | 1,111 | 1,113 | 1,224 | 630 | 557 | 622 | 761 | 137 | 2,051 | 1,187 | 3,524 | 2,408 | 3,766 |
| Total revenue (teb) | 1,600 | 1,840 | 1,834 | 2,114 | 1,566 | 1,409 | 1,190 | 1,133 | 480 | 3,440 | 2,975 | 6,923 | 3,935 | 4,389 |
| Provision for (recovery of) credit losses (PCL) | 21 | 30 | 220 | 177 | 145 | 160 | 77 | 20 | 58 | 51 | 305 | 702 | 183 | (22) |
| Non-interest expense | 862 | 951 | 826 | 1,085 | 826 | 891 | 124 | 717 | 546 | 1,813 | 1,717 | 3,628 | 2,121 | 2,769 |
| Income taxes and non-controlling interest in net income of subsidiaries | 215 | 288 | 227 | 290 | 175 | 133 | 405 | 127 | (137) | 503 | 308 | 825 | 461 | 350 |
| Net income | 502 | 571 | 561 | 562 | 420 | 225 | 584 | 269 | 13 | 1,073 | 645 | 1,768 | 1,170 | 1,292 |
| Total Revenue (teb) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 1,600 | 1,840 | 1,834 | 2,114 | 1,566 | 1,409 | 1,190 | 1,133 | 480 | 3,440 | 2,975 | 6,923 | 3,935 | 4,389 |
| Revenue related to VIEs offset in Non-controlling interest Total revenue excluding VIEs | 2 | 2 | (2) | 2 | 7 | (29) | (55) | 17 | (15) | 4 | (22) | (22) | (48) | 31 |
|  | 1,598 | 1,838 | 1,836 | 2,112 | 1,559 | 1,438 | 1,245 | 1,116 | 495 | 3,436 | 2,997 | 6,945 | 3,983 | 4,358 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Markets Sales and Trading | 1,172 | 1,267 | 1,338 | 1,768 | 1,250 | 891 | 446 | 581 | 156 | 2,439 | 2,141 | 5,247 | 1,824 | 2,453 |
| Corporate and Investment BankingTotal | 428 | 573 | 496 | 346 | 316 | 518 | 744 | 552 | 324 | 1,001 | 834 | 1,676 | 2,111 | 1,936 |
|  | 1,600 | 1,840 | 1,834 | 2,114 | 1,566 | 1,409 | 1,190 | 1,133 | 480 | 3,440 | 2,975 | 6,923 | 3,935 | 4,389 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 25.8\% | 26.4\% | 27.9\% | 26.1\% | 19.9\% | 10.4\% | 34.6\% | 17.7\% | 0.7\% | 26.1\% | 15.2\% | 21.0\% | 20.5\% | 26.6\% |
| Return on risk capital (RORC) | 29.6\% | 30.1\% | 32.2\% | 29.9\% | 23.2\% | 12.0\% | 40.5\% | 20.8\% | 0.8\% | 29.8\% | 17.6\% | 24.3\% | 24.5\% | 32.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 304,300 | 312,100 | 313,100 | 322,200 | 362,800 | 394,200 | 342,800 | 327,900 | 351,400 | 308,200 | 378,800 | 347,900 | 340,300 | 311,200 |
| Trading securities | 126,300 | 133,300 | 124,700 | 118,600 | 118,000 | 122,800 | 133,600 | 138,700 | 143,700 | 129,900 | 120,500 | 121,100 | 140,200 | 152,900 |
| Loans and acceptances | 29,000 | 31,400 | 33,200 | 35,900 | 42,600 | 46,200 | 41,900 | 37,900 | 36,800 | 30,200 | 44,400 | 39,500 | 38,300 | 29,000 |
| Deposits | 89,900 | 89,800 | 91,300 | 95,000 | 113,600 | 132,700 | 135,000 | 131,100 | 137,200 | 89,900 | 123,300 | 108,100 | 132,600 | 125,700 |
| Attributed capital | 7,750 | 8,350 | 7,750 | 8,250 | 8,350 | 8,100 | 6,650 | 5,900 | 4,800 | 8,050 | 8,200 | 8,100 | 5,600 | 4,800 |
| Risk capital | 6,750 | 7,300 | 6,700 | 7,200 | 7,150 | 7,050 | 5,650 | 5,050 | 3,900 | 7,050 | 7,100 | 7,000 | 4,700 | 3,900 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 2.23\% | 2.17\% | 2.76\% | 2.11\% | 1.81\% | 1.20\% | 1.19\% | 0.79\% | 0.84\% | 2.14\% | 1.74\% | 2.32\% | 1.30\% | 0.06\% |
| PCL / Average net loans and acceptances | 0.29\% | 0.38\% | 2.63\% | 1.96\% | 1.40\% | 1.37\% | 0.73\% | 0.21\% | 0.64\% | 0.34\% | 1.39\% | 1.78\% | 0.48\% | -0.08\% |
| Net write-offs / Average net loans and acceptances | 0.45\% | 0.90\% | 2.00\% | 1.55\% | 0.81\% | 1.18\% | 0.07\% | 0.18\% | 0.13\% | 0.69\% | 1.00\% | 1.34\% | 0.09\% | -0.08\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 4,800 | 5,100 | 5,000 | 4,800 | 5,400 | 5,900 | 7,500 | 6,400 | 7,000 | 4,800 | 5,400 | 5,000 | 7,500 | 6,400 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 502 | 571 | 561 | 562 | 420 | 225 | 584 | 269 | 13 | 1,073 | 645 | 1,768 | 1,170 | 1,292 |
| After-tax effect of amortization of other intangibles ${ }^{1}$ | 1 | 2 | 2 | 1 | 1 | 9 | - | 2 |  | 3 | 10 | 13 | 2 |  |
| Cash Net income | 503 | 573 | $563$ | 563 $(239)$ | 421 $(234)$ | 234 $(235)$ | 584 $(175)$ | 271 $(157)$ | $\begin{array}{r}13 \\ (124) \\ \hline\end{array}$ | 1,076 $(451)$ | 655 (469) | 1,781 $(933)$ | 1,172 $(587)$ | 1,293 $\mathbf{1 5 0 3 )}$ |
| Capital charge | (213) | (238) |  | (239) | (234) | (235) | (175) | (157) | (124) | (451) | (469) | (933) | (587) | (503) |
| Economic Profit | 290 | 335 | 338 | 324 | 187 | (1) | 409 | 114 | (111) | 625 | 186 | 848 | 585 | 790 |

${ }^{1}$ Excludes the amortization of computer software intangibles.

| CORPORATE SUPPORT (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | (194) | (259) | (132) | (237) | (275) | (280) | (210) | (302) | (259) | (453) | (555) | (924) | (995) | (732) |
| Non-interest income | 65 | 121 | (39) | 219 | 194 | 458 | 32 | 181 | 92 | 186 | 652 | 832 | 358 | 377 |
| Total revenue (teb) | (129) | (138) | (171) | (18) | (81) | 178 | (178) | (121) | (167) | (267) | 97 | (92) | (637) | (355) |
| Provision for (recovery of) credit losses (PCL) ${ }^{2}$ | (4) | (30) | 120 | 23 | 189 | 124 | 119 | (28) | (24) | (34) | 313 | 456 | 47 | (85) |
| Non-interest expense | 2 | 25 | 25 | 12 | 5 | (8) | 46 | (19) | (34) | 27 | (3) | 34 | (18) | 36 |
| Income taxes and non-controlling interest in net income of subsidiaries | (48) | (2) | (135) | (143) | (111) | 13 | (234) | (51) | (96) | (50) | (98) | (376) | (488) | (515) |
| Net (loss) income | (79) | (131) | (181) | 90 | (164) | 49 | (109) | (23) | (13) | (210) | (115) | (206) | (178) | 209 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | $(14,000)$ | $(15,000)$ | $(13,900)$ | $(12,600)$ | $(8,400)$ | (500) | (600) | $(2,100)$ | $(3,000)$ | $(14,400)$ | $(4,500)$ | $(8,800)$ | $(3,100)$ | $(6,500)$ |
| Attributed capital | 4,900 | 4,850 | 4,600 | 2,550 | 1,000 | 300 | 1,050 | 2,200 | 3,900 | 4,900 | 650 | 2,150 | 3,000 | 2,800 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income | (79) | (131) | (181) | 90 | (164) | 49 | (109) | (23) | (13) | (210) | (115) | (206) | (178) | 209 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | (2) |  | 1 | 1 | (1) |  |  | (2) | 2 | (2) | (1) | 1 | - |  |
| Cash Net (loss) income | (81) | (131) | (180) | 91 | (165) | 49 | (109) | (25) | (11) | (212) | (116) | (205) | (178) | 209 |
| Capital charge | (135) | (138) | (159) | (110) | (44) | (15) | (19) | (51) | (98) | (273) | (59) | (328) | (282) | (272) |
| Economic Profit | (216) | (269) | (339) | (19) | (209) | 34 | (128) | (76) | (109) | (485) | (175) | (533) | (460) | (63) |

[^4]| BALANCE SHEETS (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 8,757 | 9,535 | 8,353 | 7,966 | 9,342 | 10,199 | 11,086 | 7,571 | 5,958 | 8,353 | 11,086 | 4,226 |
| Interest-bearing deposits with banks | 8,888 | 7,264 | 8,923 | 8,647 | 11,297 | 15,362 | 20,041 | 13,326 | 12,349 | 8,923 | 20,041 | 11,881 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 150,696 | 146,212 | 140,062 | 135,769 | 126,101 | 119,486 | 122,508 | 137,498 | 140,516 | 140,062 | 122,508 | 147,485 |
| Available-for-sale | 37,540 | 43,204 | 46,210 | 47,023 | 49,575 | 51,817 | 48,626 | 38,879 | 34,836 | 46,210 | 48,626 | 30,770 |
| Total Securities | 188,236 | 189,416 | 186,272 | 182,792 | 175,676 | 171,303 | 171,134 | 176,377 | 175,352 | 186,272 | 171,134 | 178,255 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 52,804 | 49,585 | 41,580 | 43,652 | 42,290 | 40,930 | 44,818 | 56,207 | 61,561 | 41,580 | 44,818 | 64,313 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail ${ }^{2}$ | 213,241 | 208,282 | 205,224 | 198,999 | 193,195 | 192,988 | 195,455 | 190,669 | 181,802 | 205,224 | 195,455 | 169,462 |
| Wholesale | 72,940 | 76,221 | 78,927 | 81,140 | 88,713 | 94,265 | 96,300 | 81,603 | 77,822 | 78,927 | 96,300 | 69,967 |
| Total loans | 286,181 | 284,503 | 284,151 | 280,139 | 281,908 | 287,253 | 291,755 | 272,272 | 259,624 | 284,151 | 291,755 | 239,429 |
| Allowance for loan losses | $(3,112)$ | $(3,180)$ | $(3,188)$ | $(2,987)$ | $(2,949)$ | $(2,652)$ | $(2,215)$ | $(1,859)$ | $(1,730)$ | $(3,188)$ | $(2,215)$ | $(1,493)$ |
| Total loans, net of allowance for loan losses | 283,069 | 281,323 | 280,963 | 277,152 | 278,959 | 284,601 | 289,540 | 270,413 | 257,894 | 280,963 | 289,540 | 237,936 |
| Customers' liability under acceptances | 7,669 | 7,966 | 9,024 | 9,155 | 11,146 | 11,240 | 11,285 | 10,517 | 11,257 | 9,024 | 11,285 | 11,786 |
| Derivatives | 78,066 | 85,828 | 92,173 | 101,086 | 123,259 | 144,376 | 136,134 | 69,099 | 71,743 | 92,173 | 136,134 | 66,585 |
| Premises and equipment, net ${ }^{3}$ | 2,366 | 2,372 | 2,367 | 2,312 | 2,418 | 2,463 | 2,471 | 2,060 | 1,970 | 2,367 | 2,471 | 1,570 |
| Goodwill | 8,021 | 8,279 | 8,368 | 8,313 | 8,819 | 9,948 | 9,977 | 8,859 | 6,165 | 8,368 | 9,977 | 4,752 |
| Other intangibles ${ }^{3}$ | 1,861 | 1,952 | 2,033 | 2,038 | 2,150 | 2,196 | 2,042 | 2,109 | 1,344 | 2,033 | 2,042 | 1,189 |
| Other assets | 15,399 | 15,979 | 14,933 | 17,020 | 15,158 | 20,749 | 25,331 | 20,254 | 21,878 | 14,933 | 25,331 | 17,853 |
| Total assets | 655,136 | 659,499 | 654,989 | 660,133 | 680,514 | 713,367 | 723,859 | 636,792 | 627,471 | 654,989 | 723,859 | 600,346 |
| LIABILITIES AND SHAREHOLDERS' EQUITY Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 156,173 | 155,865 | 152,328 | 148,670 | 146,476 | 142,414 | 139,036 | 126,140 | 125,543 | 152,328 | 139,036 | 116,557 |
| Business and government | 224,418 | 221,431 | 220,772 | 224,081 | 239,580 | 251,849 | 269,994 | 258,420 | 238,539 | 220,772 | 269,994 | 219,886 |
| Bank | 17,249 | 17,399 | 25,204 | 31,957 | 25,771 | 28,587 | 29,545 | 24,531 | 35,343 | 25,204 | 29,545 | 28,762 |
| Total deposits | 397,840 | 394,695 | 398,304 | 404,708 | 411,827 | 422,850 | 438,575 | 409,091 | 399,425 | 398,304 | 438,575 | 365,205 |
| Acceptances | 7,669 | 7,966 | 9,024 | 9,155 | 11,146 | 11,240 | 11,285 | 10,517 | 11,257 | 9,024 | 11,285 | 11,786 |
| Obligations related to securities sold short | 46,560 | 48,833 | 41,359 | 40,701 | 35,540 | 31,701 | 27,507 | 41,696 | 43,264 | 41,359 | 27,507 | 44,689 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 41,630 | 42,571 | 35,150 | 30,423 | 28,871 | 32,370 | 32,053 | 27,815 | 28,278 | 35,150 | 32,053 | 37,033 |
| Derivatives | 77,859 | 81,246 | 84,390 | 91,963 | 110,284 | 130,196 | 128,705 | 66,623 | 71,551 | 84,390 | 128,705 | 72,010 |
| Insurance claims and policy benefit liabilities | 9,450 | 9,297 | 8,922 | 8,255 | 8,002 | 7,880 | 7,385 | 7,608 | 7,556 | 8,922 | 7,385 | 7,283 |
| Other liabilities | 26,610 | 27,874 | 31,007 | 29,105 | 29,009 | 31,274 | 35,809 | 32,852 | 29,599 | 31,007 | 35,809 | 28,603 |
| Subordinated debentures | 5,813 | 5,896 | 6,461 | 6,486 | 7,629 | 7,784 | 8,131 | 7,925 | 6,952 | 6,461 | 8,131 | 6,235 |
| Trust capital securities | 1,398 | 1,386 | 1,395 | 1,395 | 1,398 | 1,399 | 1,400 | 1,400 | 1,397 | 1,395 | 1,400 | 1,400 |
| Preferred share liabilities | - |  | - | - | - | - | - | 300 | 300 | - | - | 300 |
| Non-controlling interest in subsidiaries | 2,243 | 2,101 | 2,071 | 2,135 | 2,150 | 2,308 | 2,371 | 2,355 | 2,024 | 2,071 | 2,371 | 1,483 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 4,813 | 4,813 | 4,813 | 4,813 | 4,813 | 3,813 | 2,663 | 2,263 | 2,263 | 4,813 | 2,663 | 2,050 |
| Common shares | 13,331 | 13,267 | 13,075 | 12,864 | 12,730 | 12,694 | 10,384 | 10,308 | 8,184 | 13,075 | 10,384 | 7,300 |
| Contributed surplus | 228 | 233 | 246 | 238 | 239 | 242 | 242 | 251 | 245 | 246 | 242 | 235 |
| Treasury shares - preferred | (1) | (1) | (2) | (1) | (2) | (2) | (5) | (10) | (7) | (2) | (5) | (6) |
| - common | (84) | (84) | (95) | (97) | (78) | (88) | (104) | (98) | (99) | (95) | (104) | (101) |
| Retained earnings | 21,860 | 21,307 | 20,585 | 20,120 | 19,352 | 20,183 | 19,816 | 19,397 | 18,831 | 20,585 | 19,816 | 18,047 |
| Accumulated other comprehensive income (loss) | $(2,083)$ | $(1,901)$ | $(1,716)$ | $(2,130)$ | $(2,396)$ | $(2,477)$ | $(2,358)$ | $(3,501)$ | $(3,549)$ | $(1,716)$ | $(2,358)$ | $(3,206)$ |
| Total shareholders' equity | 38,064 | 37,634 | 36,906 | 35,807 | 34,658 | 34,365 | 30,638 | 28,610 | 25,868 | 36,906 | 30,638 | 24,319 |
| Total liabilities and shareholders' equity | 655,136 | 659,499 | 654,989 | 660,133 | 680,514 | 713,367 | 723,859 | 636,792 | 627,471 | 654,989 | 723,859 | 600,346 |

[^5]| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1}$ h (CS MM) | Q2110 | Q1/10 | Q4/09 | Q3109 ${ }^{2}$ | Q2109 ${ }^{2}$ | Q1/09 ${ }^{2}$ | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{2} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 186,900 | 197,100 | 188,200 | 184,000 | 187,700 | 190,600 | 193,000 | 186,700 | 188,500 | 192,100 | 189,200 | 187,600 | 188,700 | 194,300 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 51,700 | 44,600 | 43,800 | 42,200 | 45,000 | 46,900 | 57,500 | 66,700 | 74,700 | 48,100 | 46,000 | 44,500 | 68,400 | 71,800 |
| Total loans ${ }^{3}$ | 281,500 | 279,900 | 279,600 | 275,600 | 280,900 | 284,700 | 278,800 | 263,000 | 252,400 | 280,700 | 282,800 | 280,200 | 259,600 | 223,200 |
| Retail ${ }^{3}$ | 218,400 | 213,900 | 211,000 | 203,500 | 199,500 | 199,100 | 193,800 | 184,800 | 179,400 | 216,100 | 199,300 | 203,300 | 183,000 | 160,200 |
| Wholesale ${ }^{3}$ | 66,200 | 69,200 | 71,600 | 75,000 | 84,100 | 88,000 | 87,000 | 80,100 | 74,800 | 67,700 | 86,100 | 79,700 | 78,300 | 64,500 |
| Customers' liability under acceptances | 7,900 | 8,400 | 9,200 | 9,800 | 10,600 | 11,400 | 10,900 | 10,900 | 11,700 | 8,200 | 11,000 | 10,200 | 11,300 | 10,300 |
| Average earning assets | 528,500 | 529,400 | 520,100 | 509,900 | 525,100 | 539,600 | 545,100 | 528,000 | 530,100 | 528,900 | 532,400 | 523,600 | 530,500 | 499,200 |
| Total assets | 653,400 | 660,300 | 661,000 | 665,600 | 712,300 | 742,800 | 677,300 | 642,900 | 654,800 | 657,000 | 727,800 | 695,300 | 650,300 | 581,000 |
| Deposits | 397,500 | 401,900 | 403,400 | 406,500 | 431,500 | 446,800 | 433,700 | 411,800 | 409,500 | 399,800 | 439,300 | 422,000 | 411,000 | 368,500 |
| Common equity | 32,850 | 32,450 | 31,600 | 30,400 | 30,550 | 29,200 | 27,000 | 25,250 | 23,400 | 32,650 | 29,800 | 30,450 | 24,650 | 21,850 |
| Total equity | 37,700 | 37,100 | 36,300 | 35,100 | 34,900 | 32,100 | 29,000 | 27,700 | 25,400 | 37,400 | 33,500 | 34,500 | 26,700 | 23,700 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{aligned} & 2009 \\ & 6 \text { months } \end{aligned}$ | 2009 | 2008 | 2007 |
| Assets under administration - RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 140,800 | 150,400 | 126,000 | 122,700 | 128,200 | 124,900 | 134,300 | 129,100 | 107,300 | 140,800 | 128,200 | 126,000 | 134,300 | 111,500 |
| Personal | 445,500 | 443,900 | 459,500 | 449,600 | 432,500 | 414,700 | 430,900 | 450,300 | 436,100 | 445,500 | 432,500 | 459,500 | 430,900 | 436,700 |
| Retail mutual funds | 67,600 | 64,200 | 63,300 | 62,000 | 58,000 | 55,300 | 58,100 | 69,300 | 69,400 | 67,600 | 58,000 | 63,300 | 58,100 | 66,900 |
| Total assets under administration | 653,900 | 658,500 | 648,800 | 634,300 | 618,700 | 594,900 | 623,300 | 648,700 | 612,800 | 653,900 | 618,700 | 648,800 | 623,300 | 615,100 |
| Assets under administration ${ }^{5}$ - RBC Dexia IS | 2,481,900 | 2,528,800 | 2,484,400 | 2,197,500 | 2,105,100 | 2,131,400 | 2,585,000 | 2,803,900 | 2,697,000 | 2,481,900 | 2,105,100 | 2,484,400 | 2,585,000 | 2,713,100 |
| Assets under management - RBC ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 76,800 | 78,300 | 78,000 | 75,500 | 69,000 | 69,000 | 68,100 | 71,300 | 22,800 | 76,800 | 69,000 | 78,000 | 68,100 | 21,700 |
| Personal | 55,600 | 53,100 | 51,600 | 52,100 | 45,700 | 44,900 | 47,700 | 53,600 | 50,400 | 55,600 | 45,700 | 51,600 | 47,700 | 48,800 |
| Retail mutual funds | 121,400 | 119,900 | 120,100 | 116,100 | 120,700 | 111,000 | 111,100 | 122,500 | 99,900 | 121,400 | 120,700 | 120,100 | 111,100 | 91,000 |
| Total assets under management | 253,800 | 251,300 | 249,700 | 243,700 | 235,400 | 224,900 | 226,900 | 247,400 | 173,100 | 253,800 | 235,400 | 249,700 | 226,900 | 161,500 |
| STATEMENTS OF COMPREHENSIVE INCOME (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 ${ }^{2}$ | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{2} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| Net income (loss) | 1,329 | 1,497 | 1,237 | 1,561 | (50) | 1,110 | 1,120 | 1,262 | 928 | 2,826 | 1,060 | 3,858 | 4,555 | 5,492 |
| Other comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains (losses) on available-for-sale securities | 168 | 8 | 309 | 603 | 133 | (383) | (923) | (248) | (215) | 176 | (250) | 662 | $(1,376)$ | (93) |
| Reclassification of (gains) losses on available-for-sale securities to income | (135) | (46) | 134 | 74 | 52 | 70 | 252 | 99 | 12 | (181) | 122 | 330 | 373 | 28 |
| Net change in unrealized gains (losses) on available-for-sale securities | 33 | (38) | 443 | 677 | 185 | (313) | (671) | (149) | (203) | (5) | (128) | 992 | $(1,003)$ | (65) |
| Unrealized foreign currency translation (losses) gains Reclassification of (gains) losses on foreign currency translation to income | $(1,601)$ (2) | (461) | 103 | $(2,444)$ | (784) | $152$ (1) | 3,581 | 434 $(1)$ | 55 (2) | $(2,062)$ (2) | (632) 1 | $(2,973)$ | 5,080 <br> (3) | $(2,965)$ (42) |
| Net foreign currency translation gains (losses) from hedging activities | 1,338 | 385 | (124) | 1,929 | 613 | (19) | $(1,678)$ | (252) | (46) | 1,723 | 594 | 2,399 | $(2,672)$ | 1,804 |
| Foreign currency translation adjustments | (265) | (76) | (21) | (514) | (169) | 132 | 1,903 | 181 | 7 | (341) | (37) | (572) | 2,405 | $(1,203)$ |
| Net gains (losses) on derivatives designated as cash flow hedges Reclassification of losses (gains) on derivatives designated as cash flow hedges to income | 42 | (54) (17) | (13) | 116 (13) | 76 $(11)$ | $(41)$ (1) | $(125)$ 36 | (11) 27 | $(144)$ $(16)$ | $(12)$ (9) | 35 $(12)$ | 156 (38) | (603) 49 | 80 31 |
| Net change in cash flow hedges | 50 | (71) | (8) | 103 | 65 | (42) | (89) | 16 | (160) | (21) | 23 | 118 | (554) | 111 |
| Other comprehensive (loss) income | (182) | (185) | 414 | 266 | 81 | (223) | 1,143 | 48 | (356) | (367) | (142) | 538 | 848 | $(1,157)$ |
| Total comprehensive income | 1,147 | 1,312 | 1,651 | 1,827 | 31 | 887 | 2,263 | 1,310 | 572 | 2,459 | 918 | 4,396 | 5,403 | 4,335 |

${ }^{1}$ Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
${ }_{3}^{2}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
${ }^{3}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
${ }^{4}$ AUA - RBC and AUM - RBC include RBTT balances reported on a one-month lag.
${ }^{5}$ AUA - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest, reported on a one month lag.

| STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY $\left(\begin{array}{c}\text { (S MM) }\end{array}\right.$ (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3109 ${ }^{\text {2 }}$ | Q2/09 ${ }^{2}$ | Q1/09 ${ }^{\text {2 }}$ | Q4/08 | Q3108 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{2} \\ 6 \text { months } \end{gathered}$ | $2009{ }^{2}$ | 2008 | $2007{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 4,813 | 4,813 | 4,813 | 4,813 | 3,813 | 2,663 | 2,263 | 2,263 | 2,050 | 4,813 | 2,663 | 2,663 | 2,050 | 1,050 |
| Issued |  |  |  |  | 1,000 | 1,150 | 400 |  | 213 |  | 2,150 | 2,150 | 613 | 1,150 |
| Redeemed for cancellation | - | - | - | - | - | - | - |  |  |  |  | - | - | (150) |
| Balance at end of period | 4,813 | 4,813 | 4,813 | 4,813 | 4,813 | 3,813 | 2,663 | 2,263 | 2,263 | 4,813 | 4,813 | 4,813 | 2,663 | 2,050 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 13,267 | 13,075 | 12,864 | 12,730 | 12,694 | 10,384 | 10,308 | 8,184 | 7,328 | 13,075 | 10,384 | 10,384 | 7,300 | 7,196 |
| Issued | 64 | 192 | 211 | 134 | 36 | 2,310 | 76 | 2,124 | 856 | 256 | 2,346 | 2,691 | 3,090 | 170 |
| Purchased for cancellation | - | - | - | - | - |  | - |  |  | - |  | - | (6) | (66) |
| Balance at end of period | 13,331 | 13,267 | 13,075 | 12,864 | 12,730 | 12,694 | 10,384 | 10,308 | 8,184 | 13,331 | 12,730 | 13,075 | 10,384 | 7,300 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 233 | 246 | 238 | 239 | 242 | 242 | 251 | 245 | 267 | 246 | 242 | 242 | 235 | 292 |
| Renounced stock appreciation rights |  |  | (2) | (2) | (3) | - | (3) | - |  |  | (3) | (7) | (5) | (6) |
| Stock-based compensation awards | (3) | (7) | - | (3) | - | (8) | 4 | 1 | (18) | (10) | (8) | (11) | 14 | (46) |
| Other | (2) | (6) | 10 | 4 | - | 8 | (10) | 5 | (4) | (8) | 8 | 22 | (2) | (5) |
| Balance at end of period | 228 | 233 | 246 | 238 | 239 | 242 | 242 | 251 | 245 | 228 | 239 | 246 | 242 | 235 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (1) | (2) | (1) | (2) | (2) | (5) | (10) | (7) | (6) | (2) | (5) | (5) | (6) | (2) |
| Sales | 2 | 2 | 3 | 3 | 2 | 5 | 10 | 2 | 7 | 4 | 7 | 13 | 23 | 33 |
| Purchases | (2) | (1) | (4) | (2) | (2) | (2) | (5) | (5) | (8) | (3) | (4) | (10) | (22) | (37) |
| Balance at end of period | (1) | (1) | (2) | (1) | (2) | (2) | (5) | (10) | (7) | (1) | (2) | (2) | (5) | (6) |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (84) | (95) | (97) | (78) | (88) | (104) | (98) | (99) | (119) | (95) | (104) | (104) | (101) | (180) |
| Sales | 5 | 45 | 5 | 15 | 11 | 28 |  | 3 | 41 | 50 | 39 | 59 | 51 | 175 |
| Purchases | (5) | (34) | (3) | (34) | (1) | (12) | (6) | (2) | (21) | (39) | (13) | (50) | (54) | (96) |
| Balance at end of period | (84) | (84) | (95) | (97) | (78) | (88) | (104) | (98) | (99) | (84) | (78) | (95) | (104) | (101) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period ${ }^{1,2}$ | 21,307 | 20,585 | 20,120 | 19,352 | 20,183 | 19,816 | 19,397 | 18,831 | 18,578 | 20,585 | 19,816 | 19,816 | 18,047 | 15,771 |
| Transition adjustment - Financial instruments ${ }^{3}$ | - | - | - | - | - | 66 | - | - | - | - | 66 | 66 | - | (86) |
| Adjustment ${ }^{1}$ | - | - | - | - | - | - | ${ }^{\circ}$ | - |  | ${ }^{-}$ | - | - | ${ }^{-}$ | (120) |
| Net income (loss) | 1,329 | 1,497 | 1,237 | 1,561 | (50) | 1,110 | 1,120 | 1,262 | 928 | 2,826 | 1,060 | 3,858 | 4,555 | 5,492 |
| Preferred share dividends | (65) | (64) | (64) | (73) | (55) | (41) | (27) | (27) | (23) | (129) | (96) | (233) | (101) | (88) |
| Common share dividends | (711) | (710) | (708) | (705) | (704) | (702) | (670) | (669) | (647) | $(1,421)$ | $(1,406)$ | $(2,819)$ | $(2,624)$ | $(2,321)$ |
| Premium paid on common shares purchased for cancellation | - | - | - | - | - | - | - | - | - | - | - | - | (49) | (580) |
| Issuance costs and other |  | (1) | - | (15) | (22) | (66) | (4) | - | (5) | (1) | (88) | (103) | (12) | (21) |
| Balance at end of period | 21,860 | 21,307 | 20,585 | 20,120 | 19,352 | 20,183 | 19,816 | 19,397 | 18,831 | 21,860 | 19,352 | 20,585 | 19,816 | 18,047 |
| Accumulated other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transition adjustment - Financial instruments ${ }^{3}$ | 59 | 59 | 59 | 59 | 59 | 59 | (45) | (45) | (45) | 59 | 59 | 59 | (45) | (45) |
| Unrealized gains and losses on available-for-sale securities | (81) | (114) | (76) | (519) | $(1,196)$ | $(1,381)$ | $(1,068)$ | (397) | (248) | (81) | $(1,196)$ | (76) | $(1,068)$ | (65) |
| Unrealized foreign currency translation gains and losses, net of hedging activities | $(1,715)$ | $(1,450)$ | $(1,374)$ | $(1,353)$ | (839) | (670) | (802) | $(2,705)$ | $(2,886)$ | $(1,715)$ | (839) | $(1,374)$ | (802) | $(3,207)$ |
| Gains and losses on derivatives designated as cash flow hedges \| | (346) | (396) | (325) | (317) | (420) | (485) | (443) | (354) | (370) | (346) | (420) | (325) | (443) | 111 |
| Balance at end of period | $(2,083)$ | $(1,901)$ | $(1,716)$ | $(2,130)$ | $(2,396)$ | $(2,477)$ | $(2,358)$ | $(3,501)$ | $(3,549)$ | $(2,083)$ | $(2,396)$ | $(1,716)$ | $(2,358)$ | $(3,206)$ |
| Retained earnings and Accumulated Other Comprehensive Income | 19,777 | 19,406 | 18,869 | 17,990 | 16,956 | 17,706 | 17,458 | 15,896 | 15,282 | 19,777 | 16,956 | 18,869 | 17,458 | 14,841 |
| Shareholders' equity at end of period | 38,064 | 37,634 | 36,906 | 35,807 | 34,658 | 34,365 | 30,638 | 28,610 | 25,868 | 38,064 | 34,658 | 36,906 | 30,638 | 24,319 |

${ }^{1}$ Opening retained earnings as at November 1, 2006 has been restated.
2
${ }^{3}$ The transition adjustment relates to the implementation of the financial instruments accounting standards on November 1, 2006 and November 1, 2008.

| SECURITIZATION (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 3,470 | 3,870 | 3,870 | 3,953 | 4,078 | 4,120 | 4,453 | 4,530 | 3,650 | 3,870 | 4,120 | 4,120 | 3,650 | 3,650 |
| Securitized |  | - | - | - | - | - |  | 423 | 1,047 |  | - | - | 1,470 | - |
| Reversal of prior securitizations | (600) | (400) | - | (83) | (125) | (42) | (333) | (500) | (167) | $(1,000)$ | (167) | (250) | $(1,000)$ | - |
| Closing balance | 2,870 | 3,470 | 3,870 | 3,870 | 3,953 | 4,078 | 4,120 | 4,453 | 4,530 | 2,870 | 3,953 | 3,870 | 4,120 | 3,650 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,885 | 1,916 | 2,022 | 2,089 | 2,114 | 2,159 | 2,229 | 2,312 | 2,348 | 1,916 | 2,159 | 2,159 | 2,405 | 1,914 |
| Securitized | - | - |  |  | - | - |  |  |  |  | - | - | - | 615 |
| Amortization | (73) | (31) | (106) | (67) | (25) | (45) | (70) | (83) | (36) | (104) | (70) | (243) | (246) | (124) |
| Closing balance | 1,812 | 1,885 | 1,916 | 2,022 | 2,089 | 2,114 | 2,159 | 2,229 | 2,312 | 1,812 | 2,089 | 1,916 | 2,159 | 2,405 |
| Commercial mortgages securitized and not administered by the bank | - | - | - | - | - | - | - | - | - | - | - | - | 166 | 1,322 |
| Bond participation certificates - sold ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,069 | 1,105 | 1,113 | 1,218 | 1,262 | 1,243 | 1,041 | 1,041 |  | 1,105 | 1,243 | 1,243 | 1,041 |  |
| Sold | - | - | - | 14 | 1 | - | 47 | - |  | - | 1 | 15 | 47 |  |
| Other ${ }^{3}$ | (75) | (36) | (8) | (119) | (45) | 19 | 155 | - |  | (111) | (26) | (153) | 155 |  |
| Closing balance | 994 | 1,069 | 1,105 | 1,113 | 1,218 | 1,262 | 1,243 | 1,041 |  | 994 | 1,218 | 1,105 | 1,243 |  |
| Bond participation certificates - retained ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 48 | 55 | 57 | 81 | 86 | 87 | 118 | 118 |  | 55 | 87 | 87 | 118 |  |
| Created | - | - | - | - | - | - | - | - |  |  |  | - |  |  |
| Sold | - | - | - | (14) | (1) | - | (47) | - |  |  | (1) | (15) | (47) |  |
| Other ${ }^{3}$ | (7) | (7) | (2) | (10) | (4) | (1) | 16 | - |  | (14) | (5) | (17) | 16 |  |
| Closing balance | 41 | 48 | 55 | 57 | 81 | 86 | 87 | 118 |  | 41 | 81 | 55 | 87 |  |
| U.S. Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 545 | 429 | 323 | 337 | 354 | 308 | 262 | 237 | 528 | 429 | 308 | 308 | 417 | 224 |
| Sold | 42 | 136 | 116 | 40 | 19 | 54 | 5 | 26 | 154 | 178 | 73 | 229 | 283 | 295 |
| Servicing rights sold | - | - | - | - | - | - | - | - | (435) | - | - | - | (435) | - |
| Amortization | (14) | (16) | (11) | (22) | (27) | (13) | (5) | (5) | (19) | (30) | (40) | (73) | (42) | (32) |
| Other ${ }^{3}$ | (28) | (4) | 1 | (32) | (9) | 5 | 46 | 4 | 9 | (32) | (4) | (35) | 85 | (70) |
| Closing balance | 545 | 545 | 429 | 323 | 337 | 354 | 308 | 262 | 237 | 545 | 337 | 429 | 308 | 417 |
| U.S. residential mortgages securitized and not administered by the bank | 122 | - | - | - | 103 | 237 | 133 | 100 | - | 122 | 340 | 340 | 233 | - |
| Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 37,568 | 37,111 | 36,447 | 34,861 | 28,117 | 21,520 | 19,857 | 19,391 | 18,584 | 37,111 | 21,520 | 21,520 | 18,384 | 14,131 |
| Sold | 862 | 1,524 | 1,764 | 3,358 | 8,651 | 7,572 | 2,806 | 2,013 | 1,794 | 2,386 | 16,223 | 21,345 | 7,857 | 6,180 |
| Proceeds reinvested in revolving securitizations | 1,520 | 1,525 | 1,718 | 1,361 | 1,223 | 657 | 790 | 675 | 345 | 3,045 | 1,880 | 4,959 | 2,228 | 4,521 |
| Amortization | $(3,463)$ | $(2,592)$ | $(2,818)$ | $(3,133)$ | $(3,130)$ | $(1,632)$ | $(1,933)$ | $(2,222)$ | $(1,332)$ | $(6,055)$ | $(4,762)$ | $(10,713)$ | $(6,949)$ | $(6,448)$ |
| Closing balance | 36,487 | 37,568 | 37,111 | 36,447 | 34,861 | 28,117 | 21,520 | 19,857 | 19,391 | 36,487 | 34,861 | 37,111 | 21,520 | 18,384 |
| Mortgage-backed securities - retained ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance, at amortized cost | 9,118 | 8,817 | 9,192 | 9,951 | 13,244 | 12,079 | 8,461 | 7,652 | 6,527 | 8,817 | 12,079 | 12,079 | 6,049 | 5,591 |
| Created | 3,179 | 3,779 | 3,525 | 4,524 | 7,828 | 10,290 | 7,952 | 4,246 | 3,636 | 6,958 | 18,118 | 26,167 | 18,417 | 13,335 |
| Sold | (862) | $(1,524)$ | $(1,764)$ | $(3,358)$ | $(8,651)$ | $(7,572)$ | $(2,806)$ | $(2,013)$ | $(1,794)$ | $(2,386)$ | $(16,223)$ | $(21,345)$ | $(7,857)$ | $(6,180)$ |
| Proceeds reinvested in revolving securitizations | $(1,520)$ | $(1,525)$ | $(1,718)$ | $(1,361)$ | $(1,223)$ | (657) | (790) | (675) | (345) | $(3,045)$ | $(1,880)$ | $(4,959)$ | $(2,228)$ | $(4,521)$ |
| Amortization | (569) | (429) | (418) | (564) | $(1,247)$ | (896) | (738) | (749) | (372) | (998) | $(2,143)$ | $(3,125)$ | $(2,302)$ | $(2,176)$ |
| Closing balance, at amortized cost | 9,346 | 9,118 | 8,817 | 9,192 | 9,951 | 13,244 | 12,079 | 8,461 | 7,652 | 9,346 | 9,951 | 8,817 | 12,079 | 6,049 |
| Unrealized gains/(losses) | 31 | 114 | 103 | 119 | 167 | 373 | 263 | 82 | 69 | 31 | 167 | 762 | 263 | (95) |
| Closing balance, at fair value | 9,377 | 9,232 | 8,920 | 9,311 | 10,118 | 13,617 | 12,342 | 8,543 | 7,721 | 9,377 | 10,118 | 9,579 | 12,342 | 5,954 |
| Impact of securitizations on net income before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }_{5}$ | (206) | (245) | (170) | (188) | (152) | (113) | (113) | (120) | (115) | (451) | (265) | (623) | (447) | (389) |
| Non-interest income ${ }^{5}$ | 119 | 142 | 174 | 198 | 471 | 310 | 92 | 95 | 135 | 261 | 781 | 1,153 | 409 | 265 |
| Provision for credit losses | 32 | 34 | 37 | 38 | 35 | 30 | 27 | 28 | 24 | 66 | 65 | 140 | 99 | 87 |
| Net income | (55) | (69) | 41 | 48 | 354 | 227 | 6 | 3 | 44 | (124) | 581 | 670 | 61 | (37) |

${ }^{1}$ The amounts include assets that we have securitized but continue to service.
${ }^{2}$ Opening balance in Q3/08 relates to securitization activities prior to the acquisition of RBTT
${ }^{3}$ Other primarily relates to foreign exchange translation gains and losses.
${ }^{4}$ Mortgage-backed securities - retained are reported as securities on the Balance Sheet.
${ }^{5}$ Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue. Commencing Q1/08, non-interest income includes the impact of hedging activities on securitization. rior to Q1/08, the impact was nominal

| 13,245 | 13,159 | 12,959 | 12,746 | 12,636 | 12,597 | 10,266 | 10,197 | 8,071 | 12,959 | 10,266 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 228 | 233 | 246 | 238 | 239 | 242 | 242 | 251 | 245 | 246 | 242 |
| 21,860 | 21,307 | 20,585 | 20,120 | 19,352 | 20,183 | 19,816 | 19,397 | 18,831 | 20,585 | 19,816 |
| (21) | (10) | (9) | (48) | (136) | (361) | (316) | (194) | (184) | (9) | (316) |
| $(1,715)$ | $(1,450)$ | $(1,374)$ | $(1,353)$ | (839) | (670) | (802) | $(2,705)$ | $(2,885)$ | $(1,374)$ | (802) |
| (15) | (4) | (68) | (189) | (483) | (670) | (380) | (112) | (70) | (68) | (380) |
| 4,811 | 4,812 | 4,811 | 4,812 | 4,811 | 3,811 | 2,657 | 2,552 | 2,555 | 4,811 | 2,657 |
| 3,999 | 3,983 | 3,991 | 4,113 | 4,139 | 4,141 | 3,857 | 3,684 | 3,604 | 3,991 | 3,857 |
| 353 | 354 | 353 | 353 | 356 | 357 | 357 | 351 | 27 | 353 | 357 |
| $(8,021)$ | $(8,279)$ | $(8,368)$ | $(8,313)$ | $(8,819)$ | $(9,948)$ | $(9,977)$ | $(8,859)$ | $(6,165)$ | $(8,368)$ | $(9,977)$ |
| (148) | (149) | (148) | (152) | (144) | (146) | (37) | (10) | (10) | (148) | (37) |
| $(1,012)$ | (988) | $(1,172)$ | (733) | (518) | (346) | (329) | (244) | (261) | $(1,172)$ | (329) |
| (29) | (29) | (13) | (13) | - | - | - | - | - | (13) | - |
| (108) | (136) | (19) | (157) | (222) | (190) | (315) | (299) | (191) | (19) | (315) |
| - | (1) | - | (2) | (1) | (2) | (8) | (1) | (1) | - | (8) |
| 33,427 | 32,802 | 31,774 | 31,422 | 30,371 | 28,998 | 25,031 | 24,008 | 23,566 | 31,774 | 25,031 |
| 849 | 877 | 878 | 880 | 927 | 936 | 900 | 844 | 843 | 878 | 900 |
| 4,924 | 4,979 | 5,583 | 5,606 | 6,702 | 6,695 | 7,223 | 7,074 | 6,102 | 5,583 | 7,223 |
| - | - | - | - | - | - | 142 | 30 | 175 | - | 142 |
| - | - | - | - | - | - | - | - | - | - | - |
| 1,027 | 997 | 1,017 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,017 | 1,027 |
| 511 | 546 | 575 | 523 | 548 | 527 | 488 | 423 | 410 | 575 | 488 |
| (148) | (149) | (147) | (153) | (144) | (146) | (277) | (269) | (282) | (147) | (277) |
| $(3,626)$ | $(3,660)$ | $(3,628)$ | $(3,471)$ | $(3,326)$ | $(3,314)$ | $(3,198)$ | $(3,043)$ | $(2,971)$ | $(3,628)$ | $(3,198)$ |
| (993) | (966) | $(1,150)$ | (711) | (496) | (321) | (305) | (216) | (230) | $(1,150)$ | (305) |
| (107) | (136) | (20) | (157) | (222) | (190) | (315) | (299) | (192) | (20) | (315) |
| (1) | (1) | (1) | (2) | - | (3) | (6) | - | - | (1) | (6) |
| 2,436 | 2,487 | 3,107 | 3,542 | 5,016 | 5,211 | 5,679 | 5,571 | 4,882 | 3,107 | 5,679 |
| 35,863 | 35,289 | 34,881 | 34,964 | 35,387 | 34,209 | 30,710 | 29,579 | 28,448 | 34,881 | 30,710 |
| 13.4\% | 12.7\% | 13.0\% | 12.9\% | 11.4\% | 10.6\% | 9.0\% | 9.4\% | 9.5\% | 13.0\% | 9.0\% |
| 14.4\% | 13.6\% | 14.2\% | 14.4\% | 13.3\% | 12.5\% | 11.0\% | 11.6\% | 11.4\% | 14.2\% | 11.0\% |
| 16.0X | 16.2X | 16.3X | 16.3X | 16.3X | 17.5X | 20.1X | 19.5X | 20.2X | 16.3X | 20.1x |
| 9.7\% | 9.1\% | 9.2\% | 9.1\% | 7.9\% | 7.6\% | 6.5\% | 6.9\% | 7.0\% | 9.2\% | 6.5\% |

Tier 1 regulatory capital
Common shares
Common shares
Contributed surplus
Net after tax fair value losses arising from changes in institutions' own credit risk
Foreign currency translation adjustments ${ }^{1}$
Net after-tax unrealized loss on available-for-sale equity securities ${ }^{3}$
Non-cumulative preferred shares
Innovative Capital Instruments
Other non-controlling interests in subsidiaries
Goodwill ${ }^{4}$
Substantial investments ${ }^{5}$
Securitization-related deductions ${ }^{6}$
Investment in insurance subsidiaries
Expected loss in excess of allowance - AIRB Approach
Other
Total Tier 1 capital
Tier 2 regulatory capital ${ }^{2}$
Permanent subordinated debentures
Non-permanent subordinated debentures ${ }^{7}$
Innovative Capital Instruments (excess over 15\% of Tier 1)
Excess of non-cumulative preferred shares
Trust subordinated notes
General allowance
Substantial investments ${ }^{5}$
Investment in insurance subsidiaries
Securitization-related deductions ${ }^{8}$
Expected loss in excess of allowance - AIRB approach
Other
Total Tier 2 capita
Total regulatory capital
Capital measures

Tier 1 capital ratio<br>Total capital ratio<br>Assets-to-capital multiple ${ }^{9}$

Tier 1 common ratio

[^6]| CAPITAL <br> (C\$ MM, except percentage amounts) | Basel I |  |  |  |  |  |  |  |  | Basel I |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/10 | Q1/10 | Q4/09 | Q3/09 ${ }^{\text {1 }}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{\text { }}$ | Q4/08 | Q3/08 | Q2108 | $2009{ }^{2}$ | 2008 | 2007 |
| Tier 1 regulatory capital ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares | 13,245 | 13,159 | 12,959 | 12,746 | 12,636 | 12,597 | 10,266 | 10,197 | 8,071 | 12,959 | 10,266 | 7,135 |
| Contributed surplus | 228 | 233 | 246 | 238 | 239 | 242 | 242 | 251 | 245 | 246 | 242 | 235 |
| Retained earnings ${ }^{1}$ | 21,860 | 21,307 | 20,585 | 20,120 | 19,352 | 20,183 | 19,816 | 19,397 | 18,831 | 20,585 | 19,816 | 18,047 |
| Net after-tax fair value losses arising from changes in institutions' own credit risk | (21) | (10) | (9) | (48) | (136) | (361) | (316) | (194) | (184) | (9) | (316) | (58) |
| Foreign currency translation adjustments ${ }^{1}$ | $(1,715)$ | $(1,450)$ | $(1,374)$ | $(1,353)$ | (839) | (670) | (802) | $(2,705)$ | $(2,885)$ | $(1,374)$ | (802) | $(3,207)$ |
| Net after-tax unrealized loss on available-for-sale equity securities ${ }^{5}$ | (15) | (4) | (68) | (189) | (483) | (670) | (380) | (112) | (70) | (68) | (380) | - |
| Non-cumulative preferred shares | 4,811 | 4,812 | 4,811 | 4,812 | 4,811 | 3,811 | 2,657 | 2,552 | 2,555 | 4,811 | 2,657 | 2,344 |
| Innovative Capital Instruments | 3,999 | 3,983 | 3,991 | 4,113 | 4,139 | 4,141 | 3,857 | 3,684 | 3,604 | 3,991 | 3,857 | 3,489 |
| Other non-controlling interests in subsidiaries | 353 | 354 | 353 | 353 | 356 | 357 | 357 | 351 | 27 | 353 | 357 | 25 |
| Goodwill ${ }^{3}$ | $(8,021)$ | $(8,279)$ | $(8,368)$ | $(8,313)$ | $(8,819)$ | $(9,948)$ | $(9,977)$ | $(8,859)$ | $(6,164)$ | $(8,368)$ | $(9,977)$ | $(4,752)$ |
| Total Tier 1 capital | 34,724 | 34,105 | 33,126 | 32,479 | 31,256 | 29,682 | 25,720 | 24,562 | 24,030 | 33,126 | 25,720 | 23,258 |
| Tier 2 regulatory capital ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 849 | 877 | 878 | 880 | 927 | 936 | 900 | 844 | 843 | 878 | 900 | 779 |
| Non-permanent subordinated debentures ${ }^{4}$ | 4,924 | 4,979 | 5,583 | 5,606 | 6,702 | 6,695 | 7,223 | 7,074 | 6,102 | 5,583 | 7,223 | 5,473 |
| Innovative Capital Instruments (excess over 15\% of Tier 1) | - | - | - | - | - | - | 142 | 30 | 175 | - | 142 | 5 |
| Excess of non-cumulative preferred shares | - | - | - | - | - |  | - | - | - | - | - |  |
| Trust subordinated notes | 1,027 | 997 | 1,017 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,017 | 1,027 | 1,027 |
| General allowance | 1,982 | 2,017 | 2,023 | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 2,023 | 1,532 | 1,221 |
| Net unrealized gain on available-for-sale equity securities ${ }^{5}$ | - | - | - | - | - | - | - | - | - | - | - | 105 |
| Other | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Tier 2 capital | 8,782 | 8,870 | 9,501 | 9,380 | 10,550 | 10,346 | 10,824 | 10,312 | 9,447 | 9,501 | 10,824 | 8,610 |
| Total regulatory capital |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 43,506 | 42,975 | 42,627 | 41,859 | 41,806 | 40,028 | 36,544 | 34,874 | 33,477 | 42,627 | 36,544 | 31,868 |
| Substantial investments | (296) | (298) | (295) | (305) | (289) | (292) | (314) | (279) | (292) | (295) | (314) | (309) |
| Investment in insurance subsidiaries | $(3,721)$ | $(3,761)$ | $(3,715)$ | $(3,559)$ | $(3,403)$ | $(3,401)$ | $(3,282)$ | $(3,108)$ | $(3,035)$ | $(3,715)$ | $(3,282)$ | $(2,912)$ |
| First-loss facility | (955) | $(1,328)$ | $(1,318)$ | $(1,114)$ | $(1,286)$ | (273) | (228) | (217) | (219) | $(1,318)$ | (228) | (196) |
| Total regulatory capital ${ }^{2}$ | 38,534 | 37,588 | 37,299 | 36,881 | 36,828 | 36,062 | 32,720 | 31,270 | 29,931 | 37,299 | 32,720 | 28,451 |
| Capital measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 11.9\% | 11.5\% | 11.3\% | 11.1\% | 10.4\% | 9.6\% | 8.3\% | 8.7\% | 8.8\% | 11.3\% | 8.3\% | 9.4\% |
| Total capital ratio | 13.2\% | 12.6\% | 12.7\% | 12.7\% | 12.2\% | 11.7\% | 10.5\% | 11.0\% | 10.9\% | 12.7\% | 10.5\% | 11.5\% |
| Assets-to-capital multiple | 15.6X | 16.0X | 15.9x | 16.2X | 16.4X | 17.4X | 20.0x | 19.4X | 19.9X | 15.9X | 20.0X | 20.0x |

[^7]Net unrealized fair value losses on available-for-sale equities are deducted in the determination of Tier 1 capital while net unrealized fair value gains on available-for-sale equities are included in Tier 2 A capital.

| RISK-ADJUSTED ASSETS - BASEL II ${ }^{1}$(C\$ MM) | Q2110 |  |  |  |  |  | Risk-adjusted assets |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average of risk weights ${ }^{3}$ | Risk-adjusted assets |  |  |  |  |  |  |  |  |  |  |  |
|  | Exposure ${ }^{2}$ |  | $\begin{aligned} & \text { Standardized } \\ & \text { approach } \end{aligned}$ | Advanced approach | Other ${ }^{4}$ | Total ${ }^{5}$ | $\begin{aligned} & \text { Q1/10 } \\ & \text { Total }{ }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q4/099 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q3/09 } \\ & \text { Total }^{5} \end{aligned}$ | Q2/09 Total ${ }^{5}$ | Q1/09 $\text { Total }^{5}$ | $\begin{aligned} & \text { Q4/08 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q3/08 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q2/08 }^{5} \\ & \text { Total }^{5} \end{aligned}$ |
| Credit risk ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lending-related and other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 109,683 | 7\% | 1,553 | 5,938 |  | 7,491 | 7,556 | 6,350 | 6,290 | 6,141 | 5,974 | 7,442 | 6,959 | 5,844 |
| Other retail (Personal, Credit cards and Small business treated as retail) | 185,876 | 22\% | 7,512 | 32,895 |  | 40,407 | 39,521 | 32,821 | 32,256 | 33,023 | 32,190 | 31,928 | 30,849 | 28,684 |
| Business (Corporate, Commercial, Medium-sized enterprises and Non-bank financial institutions) | 132,064 | 59\% | 28,470 | 50,018 |  | 78,488 | 82,837 | 84,084 | 83,998 | 93,238 | 92,757 | 97,326 | 86,717 | 81,201 |
| Sovereign (Government) | 28,537 | 9\% | 319 | 2,240 |  | 2,559 | 2,276 | 2,272 | 2,722 | 1,971 | 2,130 | 1,826 | 1,736 | 1,785 |
| Bank | 39,688 | 6\% | 1,477 | 1,065 |  | 2,542 | 2,725 | 2,375 | 2,510 | 2,903 | 8,650 | 9,000 | 8,017 | 8,414 |
| Total lending-related and other | 495,848 | 27\% | 39,331 | 92,156 | - | 131,487 | 134,915 | 127,902 | 127,776 | 137,276 | 141,701 | 147,522 | 134,278 | 125,928 |
| Trading-related |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repo-style transactions | 136,218 | 1\% | 388 | 977 |  | 1,365 | 1,156 | 1,113 | 1,307 | 1,157 | 1,368 | 3,115 | 3,427 | 2,815 |
| Over-the-counter derivatives | 50,262 | 35\% | 2,365 | 15,459 |  | 17,824 | 18,638 | 17,173 | 19,617 | 22,700 | 25,548 | 25,896 | 20,667 | 23,641 |
| Total trading-related | 186,480 | 10\% | 2,753 | 16,436 | - | 19,189 | 19,794 | 18,286 | 20,924 | 23,857 | 26,916 | 29,011 | 24,094 | 26,456 |
| Total lending-related and other and trading-related | 682,328 | 22\% | 42,084 | 108,592 | - | 150,676 | 154,709 | 146,188 | 148,700 | 161,133 | 168,617 | 176,533 | 158,372 | 152,384 |
| Bank book equities | 1,634 | 88\% |  | 1,432 |  | 1,432 | 1,618 | 1,896 | 2,541 | 2,449 | 2,553 | 2,826 | 2,688 | 2,765 |
| Securitization exposures | 44,170 | 14\% | 520 | 5,720 |  | 6,240 | 8,210 | 8,628 | 8,788 | 10,962 | 7,934 | 7,294 | 5,755 | 6,169 |
| Regulatory scaling factor ${ }^{8}$ | n.a. | n.a. | n.a. | 6,945 |  | 6,945 | 7,086 | 6,619 | 6,799 | 7,314 | 7,258 | 7,491 | 6,712 | 6,506 |
| Other assets ${ }^{4}$ | 37,299 | 64\% | n.a. | n.a. | 23,708 | 23,708 | 24,108 | 21,720 | 23,110 | 29,727 | 34,102 | 35,393 | 32,361 | 31,699 |
| Total credit risk ${ }^{4}$ | 765,431 | 25\% | 42,604 | 122,689 | 23,708 | 189,001 | 195,731 | 185,051 | 189,938 | 211,585 | 220,464 | 229,537 | 205,888 | 199,523 |
| Market risk ${ }^{9}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  |  | 3,575 | 2,672 |  | 6,247 | 7,807 | 8,136 | 6,719 | 7,678 | 5,921 | 4,829 | 4,272 | 3,725 |
| Equity |  |  | 240 | 1,442 |  | 1,682 | 2,228 | 1,418 | 1,676 | 1,560 | 1,835 | 2,573 | 1,842 | 1,910 |
| Foreign exchange |  |  | 795 | 44 |  | 839 | 810 | 470 | 273 | 399 | 402 | 348 | 229 | 159 |
| Commodities |  |  | 664 | 31 |  | 695 | 625 | 430 | 302 | 266 | 316 | 347 | 504 | 46 |
| Specific risk |  |  | 7,215 | 5,877 |  | 13,092 | 14,666 | 12,867 | 8,667 | 10,197 | 10,710 | 9,123 | 10,747 | 13,829 |
| Total market risk |  |  | 12,489 | 10,066 |  | 22,555 | 26,136 | 23,321 | 17,637 | 20,100 | 19,184 | 17,220 | 17,594 | 19,669 |
| Operational risk ${ }^{10}$ |  |  | 37,713 | - | - | 37,713 | 37,149 | 36,465 | 35,434 | 33,962 | 33,913 | 31,822 | 30,707 | 30,050 |
| Total risk-adjusted assets | 765,431 |  | 92,806 | 132,755 | 23,708 | 249,269 | 259,016 | 244,837 | 243,009 | 265,647 | 273,561 | 278,579 | 254,189 | 249,242 |

${ }^{1}$ Calculated using quidelines issued by OSFI under the new BASEL II framework. For further details, refer to pages 48 to 52 of the Risk management section in our 2009 Annual Report
${ }^{2}$ Total exposure represents exposure at default which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances or partial write-offs and does not reflect the impact of credit risk mitigation and collateral held ${ }^{3}$ Represents the average of counterparty risk weights within a particular category
${ }^{4}$ For credit risk, porffolios using the Standardized and Advanced Internal Ratings Based (AIRB) Approach represents $23 \%$ and $65 \%$, respectively, of RAA. The remaining $12 \%$ represents Balance Sheet assets not included in Standardized or AIRB Approaches.
${ }^{5}$ The minimum capital requirements for each category can be calculated by multiplying the total RAA by $8 \%$
${ }^{6}$ For credit risk, a majority of our portfolios use the AIRB Approach and the remainder use the Standardized Approach
${ }^{7}$ The amount of available-for-sale securities held in the banking book that were "grandfathered" under Basel II, and thus subject to a $100 \%$ risk-weighting until the end of 2017 , was $\$ 130$ million for Q2/10.
${ }^{8}$ The scaling factor represents a calibration adjustment of $6 \%$ as prescribed by OSFI under the Basel II framework and is applied to RAA amounts for credit risk assessed under the AIRB Approach.

Approach
n.a. not applicable

| $\begin{aligned} & \text { RISK-ADJUSTED ASSETS - BASEL I }{ }^{1} \\ & \text { (C\$ MM) } \end{aligned}$ | Q2/10 |  |  |  | Risk-Adiusted Balance |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet | Contract/ Notional | Replacement Cost | $\begin{gathered} \text { Credit } \\ \text { Equivalent }{ }^{2} \end{gathered}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Q4/09 | ${ }_{\text {Q3/09 }}$ Risk | Q2109 | Q1/09 |  |  |  |
| On-balance sheet assets ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash resources | 17,643 |  |  |  | 2,952 | 2,506 | 2,755 | 2,922 | 3,262 | 4,533 | 6,093 | 4,078 | 4,021 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insured | 28,429 |  |  |  | 309 | 320 | 330 | 350 | 392 | 416 | 438 | 992 | 614 |
| Conventional | 96,813 |  |  |  | 50,041 | 48,884 | 47,847 | 46,516 | 44,917 | 42,209 | 41,172 | 41,792 | 37,942 |
| Other loans and acceptances ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Issued or guaranteed by Canadian or other OECD ${ }^{5}$ governments | 28,554 |  |  |  | 3,380 | 2,999 | 3,564 | 4,695 | 3,650 | 4,530 | 5,190 | 6,317 | 5,641 |
| Other | 189,713 |  |  |  | 137,063 | 139,661 | 138,136 | 136,205 | 144,149 | 145,613 | 145,517 | 132,051 | 127,135 |
| Other assetsTotal | 105,754 |  |  |  | 14,555 | 15,019 | 14,300 | 15,921 | 15,278 | 18,169 | 18,530 | 13,008 | 11,752 |
|  | 654,777 |  |  |  | 221,410 | 222,345 | 220,860 | 222,467 | 227,623 | 231,074 | 231,834 | 211,589 | 199,075 |
| Off-balance sheet credit instruments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Guarantees and standby letters of credit |  | 21,436 |  | 18,649 | 11,819 | 12,949 | 12,652 | 13,399 | 12,777 | 14,909 | 13,439 | 12,716 | 12,845 |
| Documentary and commercial letters of credit |  | 260 |  | 52 | 25 | 35 | 35 | 49 | 32 | 46 | 53 | 91 | 91 |
| Securities lending |  | 22,924 |  | 22,924 | 699 | 550 | 600 | 644 | 492 | 435 | 528 | 1,522 | 1,008 |
| Commitments to extend credit |  | 61,311 |  | 22,728 | 19,993 | 19,568 | 19,589 | 19,897 | 20,622 | 20,452 | 21,090 | 19,549 | 19,813 |
| Uncommitted amounts |  | 54,347 |  |  | - | - | - | - | - | - | - | - |  |
| Liquidity facilities |  | 18,487 |  | 2,121 | 2,121 | 2,381 | 2,761 | 2,718 | 3,873 | 3,801 | 4,261 | 4,052 | 4,326 |
| Note issuances and revolving underwriting facilities |  | - |  |  | - | - | - | - | - | - | - | - |  |
| Total |  | 178,765 |  | 66,474 | 34,657 | 35,483 | 35,637 | 36,707 | 37,796 | 39,643 | 39,371 | 37,930 | 38,083 |
| Derivative financial instruments ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate agreements |  | 3,948,845 | 10,753 | 16,089 | 4,293 | 4,537 | 4,488 | 4,535 | 5,334 | 5,027 | 3,286 | 2,466 | 2,511 |
| Foreign exchange rate contracts |  | 1,227,738 | 7,549 | 20,579 | 5,105 | 5,487 | 5,283 | 5,426 | 5,824 | 7,312 | 10,371 | 6,396 | 6,201 |
| Precious metals, commodities, equity-linked contracts and credit derivatives |  | 266,495 | 3,599 | 7,512 | 2,711 | 2,999 | 3,369 | 4,837 | 6,046 | 7,885 | 9,323 | 7,561 | 8,770 |
| Total |  | 5,443,078 | 21,901 | 44,180 | 12,109 | 13,023 | 13,140 | 14,798 | 17,204 | 20,224 | 22,980 | 16,423 | 17,482 |
| Market risk <br> Minimum |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Market risk |  |  | capital required <br> (000s) | Multiplier |  |  |  |  |  |  |  |  |  |
| Total specific and general market risk |  |  | 1,815,491 | 12.5 | 22,694 | 26,353 | 23,703 | 17,442 | 19,362 | 18,085 | 16,985 | 17,137 | 18,945 |
| Total risk-adjusted assets |  |  |  |  | 290,870 | 297,204 | 293,340 | 291,414 | 301,985 | 309,026 | 311,170 | 283,079 | 273,585 |

${ }^{1}$ Calculated using guidelines issued by OSFI under the Basel I framework.
${ }^{2}$ The amount of credit exposure attributable to an off-balance sheet financial instrument, derived from the notional value of exposure.
${ }^{3}$ When calculating risk-adjusted assets, amortized costs rather than fair value balances are used for certain asset classes as prescribed by OSFI.
${ }^{4}$ Amounts are shown net of allowance for loan losses.
${ }^{6}$ Excludes non-trading credit derivatives given guarantee treatment for credit risk capital purposes. Credit equivalent is net of collateral

| REGULATORY CAPITAL GENERATION(CS MM) | Basel II |  |  |  |  |  |  |  |  | Basel II |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/10 | Q1/10 | Q4109 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 |
| Regulatory capital generation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Internal capital generation ${ }^{2}$ | 553 | 723 | 465 | 783 | (809) | 367 | 423 | 566 | 258 | 1,276 | (442) | 806 | 1,830 |
| External capital generation: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares | 64 | 192 | 211 | 134 | 36 | 2,310 | 76 | 2,124 | 856 | 256 | 2,346 | 2,691 | 3,084 |
| Contributed surplus | (5) | (13) | 8 | (1) | (3) | - | (9) | 6 | (22) | (18) | (3) | 4 | 7 |
| Premium paid on common shares repurchased |  | - | - | - |  | - | - | - | - | - | - | - | (49) |
| Preferred shares | - | - | - | - | 1,000 | 1,150 | 401 | (1) | 213 | - | 2,150 | 2,150 | 613 |
| Trust capital securities ${ }^{3}$ |  | - | - | - | - | - | - | (1) | 329 | - | - | - | 329 |
| Treasury shares - common | 21 | 8 | 3 | (24) | 2 | 21 | (6) | 1 | 33 | 29 | 23 | 2 | 47 |
| Subordinated debentures | (168) | (517) | (26) | $(1,172)$ | (134) | (363) | 211 | 942 | 1,088 | (685) | (497) | $(1,695)$ | 1,867 |
| Trust subordinated notes | 30 | (20) | (10) | - |  | - | - | - | - | 10 | - | (10) | - |
|  | (58) | (350) | 186 | $(1,063)$ | 901 | 3,118 | 673 | 3,072 | 2,497 | (408) | 4,019 | 3,142 | 5,898 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in foreign currency translation adjustments, net of hedging activities | (265) | (76) | (22) | (513) | (169) | 132 | 1,903 | 181 | 8 | (341) | (37) | (572) | 2,406 |
| Net change in unrealized gains (losses) on available-for-sale equity securities | (11) | 64 | 121 | 294 | 187 | (290) | (268) | (43) | (22) | 53 | $\stackrel{-}{\text { (103) }}$ | 312 | (486) |
| Other ${ }^{4}$ | 355 | 47 | (833) | 76 | 1,068 | 172 | $(1,600)$ | $(2,645)$ | $(1,286)$ | 402 | 1,240 | 483 | $(7,389)$ |
|  | 79 | 35 | (734) | (143) | 1,086 | 14 | 35 | $(2,507)$ | $(1,300)$ | 114 | 1,100 | 223 | $(5,469)$ |
| Total regulatory capital generation | 574 | 408 | (83) | (423) | 1,178 | 3,499 | 1,131 | 1,131 | 1,455 | 982 | 4,677 | 4,171 | 2,259 |


| REGULATORY CAPITAL GENERATION(CS MM) | Basel I |  |  |  |  |  |  |  |  | Basel I |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/10 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3108 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| Regulatory capital generation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External capital generation: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares | 64 | 192 | 211 | 134 | 36 | 2,310 | 76 | 2,124 | 856 | 256 | 2,346 | 2,691 | 3,084 | 104 |
| Contributed surplus | (5) | (13) | 8 | (1) | (3) | - | (9) | 6 | (22) | (18) | (3) | 4 | 7 | (57) |
| Premium paid on common shares repurchased |  | - |  |  |  |  |  |  |  | - | ${ }^{-}$ | - | (49) | (580) |
| Preferred shares | - | - | - | - | 1,000 | 1,150 | 401 | (1) | 213 | - | 2,150 | 2,150 | 613 | 1,000 |
| Trust capital securities ${ }^{3}$ | - | - | - | - | - |  |  |  | 329 | - |  |  | 329 |  |
| Treasury shares - common | 21 | 8 | 3 | (24) | 2 | 21 | (6) | 1 | 33 | 29 | 23 | 2 | 47 | 27 |
| Subordinated debentures | (168) | (517) | (26) | $(1,172)$ | (134) | (363) | 211 | 942 | 1,088 | (685) | (497) | $(1,695)$ | 1,867 | (880) |
| Trust subordinated notes | 30 | (20) | (10) | - | - | - | - |  |  | 10 | , | (10) |  | 1,027 |
|  | (58) | (350) | 186 | $(1,063)$ | 901 | 3,118 | 673 | 3,072 | 2,497 | (408) | 4,019 | 3,142 | 5,898 | 641 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in foreign currency translation adjustments, net of hedging activities | (265) | (76) | (22) | (513) | (169) | 132 | 1,903 | 181 | 8 | (341) | (37) | (572) | 2,406 | $(1,203)$ |
| Net change in unrealized gains (losses) on available-for-sale equity securities | (11) | 64 | 121 | 294 | 187 | (290) | (268) | (43) | (22) | 53 | (103) | 312 | (486) | 105 |
| Other ${ }^{4}$ | 727 | (72) | (332) | 552 | 656 | 15 | $(1,281)$ | $(2,437)$ | $(1,304)$ | 655 | 671 | 891 | $(5,379)$ | (839) |
|  | 451 | (84) | (233) | 333 | 674 | (143) | 354 | $(2,299)$ | $(1,318)$ | 367 | 531 | 631 | $(3,459)$ | $(1,937)$ |
| Total regulatory capital generation | 946 | 289 | 418 | 53 | 766 | 3,342 | 1,450 | 1,339 | 1,437 | 1,235 | 4,108 | 4,579 | 4,269 | 1,787 |

[^8]| ECONOMIC CAPITAL (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Economic capital |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 10,100 | 9,350 | 9,650 | 10,150 | 10,500 | 10,100 | 8,800 | 8,350 | 7,850 | 9,700 | 10,300 | 10,100 | 8,100 | 6,850 |
| Market risk (trading and non-trading) | 2,800 | 3,050 | 2,300 | 2,250 | 2,550 | 2,800 | 2,000 | 1,850 | 1,750 | 2,950 | 2,700 | 2,450 | 1,750 | 2,700 |
| Operational risk | 3,600 | 3,500 | 3,450 | 3,800 | 3,450 | 3,400 | 3,100 | 3,050 | 2,400 | 3,500 | 3,400 | 3,550 | 2,850 | 2,750 |
| Business and fixed assets risk | 2,500 | 2,350 | 2,350 | 2,450 | 2,300 | 2,250 | 2,450 | 2,350 | 2,000 | 2,450 | 2,300 | 2,350 | 2,200 | 2,000 |
| Insurance risk | 450 | 200 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 350 | 150 | 150 | 150 | 150 |
| Risk capital | 19,450 | 18,450 | 17,900 | 18,800 | 18,950 | 18,700 | 16,500 | 15,750 | 14,150 | 18,950 | 18,850 | 18,600 | 15,050 | 14,450 |
| Goodwill and intangibles | 9,950 | 10,200 | 10,350 | 10,450 | 12,100 | 12,200 | 10,550 | 8,400 | 6,450 | 10,100 | 12,150 | 11,250 | 7,700 | 5,550 |
| Economic capital | 29,400 | 28,650 | 28,250 | 29,250 | 31,050 | 30,900 | 27,050 | 24,150 | 20,600 | 29,050 | 31,000 | 29,850 | 22,750 | 20,000 |
| Under/(over) attribution of capital ${ }^{2}$ | 3,450 | 3,800 | 3,350 | 1,150 | (500) | $(1,700)$ | (50) | 1,100 | 2,800 | 3,600 | $(1,200)$ | 600 | 1,900 | 1,850 |
| Total average common equity | 32,850 | 32,450 | 31,600 | 30,400 | 30,550 | 29,200 | 27,000 | 25,250 | 23,400 | 32,650 | 29,800 | 30,450 | 24,650 | 21,850 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RBC Bank (USA) ${ }^{3,4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 13.2\% | 9.8\% | 9.9\% | 9.9\% | 9.3\% | 7.3\% | 8.2\% | 9.5\% | 9.8\% | 13.2\% | 9.3\% | 9.9\% | 8.2\% | 10.7\% |
| Total capital ratio | 16.6\% | 13.1\% | 13.2\% | 13.1\% | 12.6\% | 10.6\% | 11.5\% | 12.6\% | 12.1\% | 16.6\% | 12.6\% | 13.2\% | 11.5\% | 13.0\% |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
${ }^{2}$ Under/(over) attribution of capital is reported in Corporate Support.
${ }^{3}$ Calculated using guidelines issued by the U.S. Federal Reserve Board under Basel I.
${ }^{4}$ As RBC Bank (USA)'s fiscal year runs from January 1 to December 31, the ratios shown are reported on a one-month lag. Q2/10 ratios are as at March 31, 2010.

| SECURITIZATION SUBJECT TO EARLY AMORTIZATION SELLER'S INTEREST <br> (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | Q2/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Our financial assets |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |
| Total drawn | 3,305 | 2,706 | 2,445 | 2,559 | 2,656 | 2,709 | 2,854 | 2,587 | 2,533 |
| Capital charges drawn | 123 | 102 | 76 | 79 | 82 | 85 | 84 | 75 | 80 |
| Capital charges undrawn | 227 | 186 | 73 | 75 | 101 | 100 | 100 | 90 | 88 |


| OUR FINANCIAL ASSET SECURITIZATIONS (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 | Q2/09 | Q1/09 | Q4/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding securitized assets |  |  |  |  |  |  |  |
| Credit cards | 2,870 | 3,470 | 3,870 | 3,870 | 3,953 | 4,078 | 4,120 |
| Commercial and residential mortgages | 38,844 | 39,998 | 39,456 | 38,792 | 37,390 | 30,822 | 24,120 |
| Bond participation certificates | 994 | 1,069 | 1,105 | 1,113 | 1,218 | 1,262 | 1,243 |
|  | 42,708 | 44,537 | 44,431 | 43,775 | 42,561 | 36,162 | 29,483 |
| Retained interests |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |
| Mortgage-backed securities retained ${ }^{1}$ | 9,377 | 9,232 | 8,920 | 9,311 | 10,118 | 13,617 | 12,342 |
| Retained rights to future excess interest | 1,419 | 1,465 | 1,497 | 1,527 | 1,400 | 1,140 | 699 |
| Credit cards |  |  |  |  |  |  |  |
| Asset-backed securities purchased | 967 | 976 | 981 | 984 | 981 | 960 | 954 |
| Retained rights to future excess interest | 49 | 62 | 33 | 20 | 23 | 24 | 26 |
| Subordinated loan receivables | 4 | 5 | 5 | 6 | 7 | 7 | 8 |
| Commercial mortgages |  |  |  |  |  |  |  |
| Asset-backed securities purchased ${ }^{2}$ | 2 | 2 | 2 | 3 | 3 | 5 | 7 |
| Bond participation certificates retained | 41 | 48 | 55 | 57 | 81 | 86 | 87 |
|  | 11,859 | 11,790 | 11,493 | 11,908 | 12,613 | 15,839 | 14,123 |

[^9]| LOANS MANAGED (C\$ MM) | Q2/10 |  |  | Q1/10 |  |  | Q4/09 |  |  | Q3/09 ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | $\begin{aligned} & \text { Past } \\ & \text { due }{ }^{2} \end{aligned}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ | $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | $\begin{aligned} & \text { Past } \\ & \text { due }^{2} \end{aligned}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ | $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | $\begin{aligned} & \text { Past } \\ & \text { due }^{2} \end{aligned}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ | $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | $\begin{aligned} & \text { Past } \\ & \text { due }^{2} \end{aligned}$ | Net write-offs |
| Retail | 251,987 | 1,755 | 334 | 248,505 | 1,824 | 312 | 245,430 | 1,746 | 346 | 239,348 | 1,684 | 337 |
| Wholesale | 72,940 | 3,894 | 196 | 76,221 | 4,018 | 210 | 78,927 | 4,384 | 342 | 81,140 | 4,115 | 314 |
| Total loans managed ${ }^{3}$ | 324,927 | 5,649 | 530 | 324,726 | 5,842 | 522 | 324,357 | 6,130 | 688 | 320,488 | 5,799 | 651 |
| Less: Loans securitized and managed |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit card loans | 2,870 | 63 | 33 | 3,470 | 61 | 34 | 3,870 | 57 | 37 | 3,870 | 59 | 38 |
| Canadian residential mortgage-backed securities created and sold | 27,781 | 219 | - | 28,942 | 224 | - | 28,815 | 204 | - | 28,285 | 181 | - |
| Canadian residential mortgage-backed securities created and retained | 8,095 | 64 | - | 7,811 | 60 | - | 7,521 | 53 | - | 7,871 | 51 | - |
| U.S. residential mortgage-backed securities created and sold ${ }^{4}$ | - | - | - | - | - | - | - | - | - | 323 | 3 | - |
| Total loans reported on the Consolidated Balance Sheets | 286,181 | 5,303 | 497 | 284,503 | 5,497 | 488 | 284,151 | 5,816 | 651 | 280,139 | 5,505 | 613 |

LOANS MANAGED

(C\$ MM) $\quad$| Retail |
| :--- |
| Wholesale |
| Total loans managed ${ }^{3}$ |
| Less: Loans securitized and managed |
| $\quad$ Credit card loans |
| $\quad$ Canadian residential mortgage-backed securities created and sold |
| $\quad$ Canadian residential mortgage-backed securities created and retained |
| U.S. residential mortgage-backed securities created and sold ${ }^{4}$ |
| Total loans reported on the Consolidated Balance Sheets |

| Q2/09 ${ }^{1}$ |  |  |
| :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Loan } \\ \text { Principal } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Past } \\ & \text { due }^{2} \end{aligned}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ |
| 233,203 | 1,582 | 353 |
| 88,713 | 4,177 | 337 |
| 321,916 | 5,759 | 690 |
| 3,953 | 59 | 35 |
| 27,421 | 133 | - |
| 8,297 | 40 | - |
| 337 | 1 | - |
| 281,908 | 5,526 | 655 |


| Q1/09 ${ }^{1}$ |  |  |
| :---: | :---: | :---: |
| Loan Principal | Past due ${ }^{2}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ |
| 229,950 | 1,379 | 264 |
| 94,265 | 3,821 | 240 |
| 324,215 | 5,200 | 504 |
| 4,078 | 52 | 30 |
| 21,351 | 98 | - |
| 11,179 | 52 |  |
| 354 | 7 | - |
| 287,253 | 4,991 | 474 |


| Q4/08 |  |  |
| :---: | :---: | :---: |
| $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | Past due ${ }^{2}$ | Net write-offs |
| 225,775 | 1,379 | 1,144 |
| 96,300 | 2,847 | 2,309 |
| 322,075 | 4,226 | 3,453 |
| 4,120 | 52 | 48 |
| 15,196 | 98 | 70 |
| 10,696 | 52 | 49 |
| 308 | 7 | 3 |
| 291,755 | 4,017 | 3,283 |


| FINANCIAL ASSET SECURITIZATIONS - CAPITAL CHARGES <br> (C\$ MM) |
| :--- |
| Capital charges <br> Superior (rated AA or higher) <br> Investment grade (rated A to BBB) <br> Non-investment grade (rated BB to CC) <br> Total non-impaired <br> Impaired / Default (rated C or lower) |

## Q2/10 <br> 





|  |  |
| :---: | :---: |
| 8,759 | 4 |
| 174 | 10 |
| 8,933 | 14 |
| 8,933 | 14 |


| 9,731 | 4 |
| :---: | :---: |
| 174 | 7 |
| 9,905 | 11 |
| 9,905 | 11 |


|  |  |
| :---: | :---: |
| 9,409 | 4 |
| 174 | 7 |
| 9,583 | 11 |
| 9,583 | 11 |


|  |  |
| :---: | :---: |
| 9,872 | 4 |
| 174 | 7 |
| - | - |
| 10,046 | 11 |
| - | - |
| 10,046 | 11 |


| FINANCIAL ASSET SECURITIZATIONS - CAPITAL CHARGES |
| :--- |
| (C\$ MM) |

$\frac{\text { Q2/09 }}{\text { Retained }}$ Retained
interest Capital
charges




## Capital charges

Superior (rated AA or higher)
nvestment grade (rated A to BBB)
Non-investment grade (rated BB to CC)
Total non-impaired
Impaired / Default (rated C or lower)

|  |  |
| :---: | :---: |
| 10,231 | 4 |
| 174 | 7 |
| - | - |
| 10,405 | 11 |
| - | - |
| 10,405 | 11 |


|  |  |
| :---: | :---: |
| 12,867 | 4 |
| 174 | 7 |
| - | - |
| 13,041 | - |
| 11 | 11 |
| 13,041 | 11 |


| 11,950 | 4 |
| :---: | :---: |
| 174 | 7 |
| 12,124 | 11 |
| 12,124 | 11 |


| 8,266 | 4 |
| :---: | :---: |
| 174 | 7 |
| - | - |
| 8,440 | 11 |
| - | - |
| 8,440 | 11 |

[^10]| LOANS AND ACCEPTANCES (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 125,307 | 122,873 | 122,130 | 119,214 | 115,874 | 117,791 | 122,991 | 122,197 | 116,495 | 122,130 | 122,991 | 109,745 |
| Personal | 75,463 | 73,681 | 71,542 | 68,204 | 65,622 | 63,592 | 60,727 | 57,419 | 54,605 | 71,542 | 60,727 | 48,743 |
| Credit cards | 9,697 | 8,983 | 8,701 | 8,775 | 8,914 | 8,926 | 8,933 | 8,367 | 8,063 | 8,701 | 8,933 | 8,322 |
| Small business | 2,774 | 2,745 | 2,851 | 2,806 | 2,785 | 2,679 | 2,804 | 2,686 | 2,639 | 2,851 | 2,804 | 2,652 |
|  | 213,241 | 208,282 | 205,224 | 198,999 | 193,195 | 192,988 | 195,455 | 190,669 | 181,802 | 205,224 | 195,455 | 169,462 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 4,997 | 5,084 | 5,090 | 5,126 | 5,272 | 5,296 | 5,305 | 5,321 | 5,439 | 5,090 | 5,305 | 5,367 |
| Automotive | 3,681 | 3,663 | 3,657 | 3,762 | 4,128 | 4,069 | 3,999 | 3,877 | 3,625 | 3,657 | 3,999 | 3,285 |
| Consumer goods | 5,728 | 5,808 | 6,141 | 6,310 | 6,866 | 7,094 | 7,389 | 6,362 | 5,801 | 6,141 | 7,389 | 5,206 |
| Energy | 5,626 | 6,230 | 7,055 | 7,062 | 8,445 | 8,827 | 8,146 | 7,146 | 6,876 | 7,055 | 8,146 | 7,632 |
| Non-bank financial services | 2,593 | 2,765 | 3,541 | 3,734 | 4,252 | 5,294 | 8,788 | 4,775 | 4,365 | 3,541 | 8,788 | 6,959 |
| Forest products | 896 | 884 | 830 | 885 | 1,028 | 1,088 | 1,152 | 1,188 | 1,294 | 830 | 1,152 | 1,349 |
| Industrial products | 3,854 | 3,858 | 3,972 | 4,340 | 5,115 | 4,932 | 5,033 | 4,685 | 4,010 | 3,972 | 5,033 | 4,119 |
| Mining and metals | 948 | 1,470 | 1,774 | 1,748 | 3,228 | 3,703 | 3,947 | 2,475 | 2,511 | 1,774 | 3,947 | 2,301 |
| Real estate and related ${ }^{2}$ | 19,622 | 20,363 | 21,049 | 21,625 | 23,169 | 23,749 | 22,978 | 21,581 | 21,091 | 21,049 | 22,978 | 19,187 |
| Technology and media | 2,322 | 2,546 | 2,562 | 2,538 | 3,467 | 4,046 | 3,206 | 2,602 | 2,773 | 2,562 | 3,206 | 2,423 |
| Transportation and environment | 3,852 | 4,046 | 4,413 | 4,484 | 4,154 | 4,179 | 4,239 | 3,363 | 3,180 | 4,413 | 4,239 | 2,656 |
| Other ${ }^{3}$ | 20,912 | 22,304 | 22,572 | 23,256 | 25,734 | 27,104 | 25,623 | 23,196 | 22,112 | 22,572 | 25,623 | 17,583 |
| Sovereign | 3,594 | 2,656 | 2,779 | 2,724 | 2,374 | 2,370 | 2,496 | 2,393 | 2,024 | 2,779 | 2,496 | 932 |
| Bank | 1,984 | 2,510 | 2,516 | 2,701 | 2,627 | 3,754 | 5,284 | 3,156 | 3,978 | 2,516 | 5,284 | 2,754 |
|  | 80,609 | 84,187 | 87,951 | 90,295 | 99,859 | 105,505 | 107,585 | 92,120 | 89,079 | 87,951 | 107,585 | 81,753 |
| Total Loans and Acceptances | 293,850 | 292,469 | 293,175 | 289,294 | 293,054 | 298,493 | 303,040 | 282,789 | 270,881 | 293,175 | 303,040 | 251,215 |
| Allowance for loan lossesTotal Loans and Acceptances, net of allowance for loan losses | $(3,112)$ | $(3,180)$ | $(3,188)$ | $(2,987)$ | $(2,949)$ | $(2,652)$ | $(2,215)$ | $(1,859)$ | $(1,730)$ | $(3,188)$ | $(2,215)$ | $(1,493)$ |
|  | 290,738 | 289,289 | 289,987 | 286,307 | 290,105 | 295,841 | 300,825 | 280,930 | 269,151 | 289,987 | 300,825 | 249,722 |
| Loans and Acceptances by geography ${ }^{4}$ and portfolio Canada |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 120,707 | 118,026 | 117,292 | 113,993 | 110,086 | 112,206 | 117,690 | 117,787 | 113,177 | 117,292 | 117,690 | 107,453 |
| Personal | 65,024 | 62,674 | 60,493 | 57,334 | 53,755 | 51,227 | 48,780 | 47,047 | 45,131 | 60,493 | 48,780 | 42,506 |
| Credit cards | 9,300 | 8,558 | 8,285 | 8,382 | 8,495 | 8,496 | 8,538 | 8,054 | 7,848 | 8,285 | 8,538 | 8,142 |
| Small business | 2,774 | 2,745 | 2,851 | 2,806 | 2,785 | 2,679 | 2,804 | 2,686 | 2,639 | 2,851 | 2,804 | 2,652 |
| Retail | 197,805 | 192,003 | 188,921 | 182,515 | 175,121 | 174,608 | 177,812 | 175,574 | 168,795 | 188,921 | 177,812 | 160,753 |
| Business | 44,636 | 45,978 | 47,110 | 48,055 | 53,314 | 53,994 | 53,775 | 50,632 | 49,900 | 47,110 | 53,775 | 51,237 |
| Sovereign | 2,727 | 1,435 | 1,394 | 1,410 | 1,490 | 1,588 | 1,544 | 1,526 | 1,356 | 1,394 | 1,544 | 585 |
| Bank | 607 | 1,064 | 1,096 | 1,440 | 1,028 | 1,444 | 978 | 573 | 831 | 1,096 | 978 | 521 |
| Wholesale | 47,970 | 48,477 | 49,600 | 50,905 | 55,832 | 57,026 | 56,297 | 52,731 | 52,087 | 49,600 | 56,297 | 52,343 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 10,925 | 11,584 | 11,678 | 12,025 | 13,318 | 13,288 | 12,931 | 11,065 | 10,856 | 11,678 | 12,931 | 6,804 |
| Wholesale | 21,672 | 23,646 | 25,387 | 26,381 | 30,149 | 32,717 | 30,943 | 25,747 | 26,796 | 25,387 | 30,943 | 18,548 |
|  | 32,597 | 35,230 | 37,065 | 38,406 | 43,467 | 46,005 | 43,874 | 36,812 | 37,652 | 37,065 | 43,874 | 25,352 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 4,511 | 4,695 | 4,625 | 4,459 | 4,756 | 5,092 | 4,712 | 4,030 | 2,151 | 4,625 | 4,712 | 1,905 |
| Wholesale | 10,967 | 12,064 | 12,964 | 13,009 | 13,878 | 15,762 | 20,345 | 13,642 | 10,196 | 12,964 | 20,345 | 10,862 |
|  | 15,478 | 16,759 | 17,589 | 17,468 | 18,634 | 20,854 | 25,057 | 17,672 | 12,347 | 17,589 | 25,057 | 12,767 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 213,241 | 208,282 | 205,224 | 198,999 | 193,195 | 192,988 | 195,455 | 190,669 | 181,802 | 205,224 | 195,455 | 169,462 |
| Wholesale | 80,609 | 84,187 | 87,951 | 90,295 | 99,859 | 105,505 | 107,585 | 92,120 | 89,079 | 87,951 | 107,585 | 81,753 |
| Total Loans and Acceptances | 293,850 | 292,469 | 293,175 | 289,294 | 293,054 | 298,493 | 303,040 | 282,789 | 270,881 | 293,175 | 303,040 | 251,215 |

[^11]
${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
${ }^{2}$ Wholesale - Real estate and related Gross Impaired Loans in Q2/10 is comprised of loans based in Canada $\$ 146$ million, United States $\$ 1,274$ million, and Other International $\$ 219$ million
${ }^{3}$ Wholesale - Other in Q2/10 related to financing products $\$ 937$ million, other services $\$ 247$ million, holding and investments $\$ 48$ million, health $\$ 22$ million and other $\$ 100$ million.
${ }^{4}$ Geographic information is based on residence of borrower.

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
Net impaired loan formation for Canadian Banking retail and wholesale portfolios are generally allocated to New impaired as Repayment, return to performing status, sold and other adjustments are not reasonably determinable. ${ }_{3}^{3}$ There is no impact to total Net impaired loan formation amounts.
${ }^{3}$ Geographic information is based on residence of borrower, net of specific allowance.

## Provision for Credit Losses by portfolio and sector

## Specific

Retail
Residential mortgages
Personal
Small business

## Wholesale <br> Business

Agriculture
Automotive
Consumer goods
Energy
Non-bank financial services
orest products
Industrial products
Real estate and related ${ }^{2}$
Technology and media
Transportation and environm
Transportation and environment
Other
Sovereign
Bank
Total specific provision for credit losses
Total general provision
Total provision for credit losses

| 12 | 13 | 13 | 14 | 30 | 16 | 10 | - | 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 153 | 156 | 184 | 175 | 198 | 144 | 126 | 99 | 110 |
| 117 | 105 | 110 | 110 | 99 | 83 | 72 | 67 | 66 |
| 15 | 13 | 13 | 14 | 13 | 15 | 14 | 11 | 12 |
| 297 | 287 | 320 | 313 | 340 | 258 | 222 | 177 | 191 |
| 3 | 11 | 2 | 9 | 5 | 4 | 1 | - | 3 |
| - | 6 | (2) | 11 | 2 | 10 | - | 2 | 7 |
| 3 | 7 | 12 | 32 | 14 | (2) | 8 | 4 | 5 |
| (3) | (2) | 1 | 18 | (1) | (2) | (4) | 23 | (8) |
| (1) | (4) | 102 | (10) | 32 | 142 | 兂 | - | ) |
| - | 1 | 2 | 2 | 8 | 1 | - | 1 | (1) |
| 2 | 3 | 13 | 29 | 12 | 13 | 46 | 8 | 21 |
| 1 | (1) | - | 2 |  | 5 | - | 2 | - |
| 148 | 132 | 169 | 115 | 174 | 129 | 155 | 91 | 69 |
| 1 | 14 | (1) | 33 | 54 | 10 | - | 1 | 20 |
| 8 | 2 | 2 | 4 | 4 | 1 | 1 | 1 | 1 |
| 18 | 22 | 90 | 148 | 107 | 63 | 45 | 15 | 42 |
| - | 15 | 17 | 3 | - | - | - | - | - |
| 180 | 206 | 407 | 396 | 411 | 379 | 252 | 148 | 159 |
| 477 | 493 | 727 | 709 | 751 | 637 | 474 | 325 | 350 |
| 27 | - | 156 | 61 | 223 | 149 | 145 | 9 | (1) |
| 504 | 493 | 883 | 770 | 974 | 786 | 619 | 334 | 349 |


| 25 | 46 | 73 | 16 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 309 | 342 | 701 | 445 | 364 |
| 222 | 182 | 402 | 270 | 223 |
| 28 | 28 | 55 | 46 | 34 |
| 584 | 598 | 1,231 | 777 | 626 |
| 14 | 9 | 20 | 5 | 2 |
| 6 | 12 | 21 | 10 | 2 |
| 10 | 17 | 61 | 19 | 27 |
| (5) | (3) | 16 | 21 | (7) |
| (5) | 174 | 266 |  |  |
| 1 | 9 | 13 | 2 | 10 |
| 5 | 25 | 67 | 95 | 10 |
|  | 5 | 7 | 2 | 1 |
| 280 | 303 | 587 | 345 | 78 |
| 15 | 64 | 96 | 21 | (2) |
| 10 | 5 | 11 | 3 | 7 |
| 40 | 170 | 408 | 130 | 28 |
| 15 | - | 20 | - |  |
| 386 | 790 | 1,593 | 653 | 156 |
| 970 | 1,388 | 2,824 | 1,430 | 782 |
| 27 | 372 | 589 | 165 | 9 |
| 997 | 1,760 | 3,413 | 1,595 | 791 |

Specific provision for credit loss by geography ${ }^{4}$ and portfolio

## Canada

Residential mortgages
Personal
Credit cards
Small business
Retail
Business
Sovereig
Bank
Wholesale

United States
Retail
Retail
Wholesale
Other International
Retail
Wholesale
Retail
Wholesale

| 3 | 1 | 1 | 5 | 6 | 6 | 4 | - | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 112 | 117 | 125 | 125 | 116 | 101 | 87 | 78 | 92 |
| 112 | 102 | 108 | 107 | 97 | 81 | 71 | 66 | 65 |
| 15 | 13 | 13 | 14 | 13 | 15 | 14 | 11 | 12 |
| 242 | 233 | 247 | 251 | 232 | 203 | 176 | 155 | 170 |
| 24 | 49 | 77 | 193 | (8) | 174 | 64 | 20 | 36 |
|  |  |  |  |  |  |  |  |  |
| 24 | 49 | 77 | 193 | (8) | 174 | 64 | 20 | 36 |
| 266 | 282 | 324 | 444 | 224 | 377 | 240 | 175 | 206 |
| 49 | 45 | 64 | 56 | 98 | 49 | 36 | 18 | 17 |
| 122 | 127 | 297 | 189 | 409 | 201 | 183 | 127 | 123 |
| 171 | 172 | 361 | 245 | 507 | 250 | 219 | 145 | 140 |
| 6 | 9 | 9 | 6 | 10 | 6 | 10 | 4 | 4 |
| 34 | 30 | 33 | 14 | 10 | 4 | 5 | 1 |  |
| 40 | 39 | 42 | 20 | 20 | 10 | 15 | 5 | 4 |
| 297 | 287 | 320 | 313 | 340 | 258 | 222 | 177 | 191 |
| 180 | 206 | 407 | 396 | 411 | 379 | 252 | 148 | 159 |
| 477 | 493 | 727 | 709 | 751 | 637 | 474 | 325 | 350 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 4 | 12 | 18 | 8 | 5 |
| 229 | 217 | 467 | 352 | 334 |
| 214 | 178 | 393 | 266 | 220 |
| 28 | 28 | 55 | 46 | 34 |
| 475 | 435 | 933 | 672 | 593 |
| 73 | 166 | 436 | 152 | 102 |
| - | - | - | - | - |
| - | - | - | - | - |
| 73 | 166 | 436 | 152 | 102 |
| 548 | 601 | 1,369 | 824 | 695 |
|  |  |  |  |  |
| 94 | 147 | 267 | 84 | 26 |
| 249 | 610 | 1,096 | 494 | 58 |
| 343 | 757 | 1,363 | 578 | 84 |
|  |  |  |  |  |
| 15 | 16 | 31 | 21 | 7 |
| 64 | 14 | 61 | 7 | $(4)$ |
| 79 | 30 | 92 | 28 | 3 |
|  |  |  |  |  |
| 584 | 598 | 1,231 | 777 | 626 |
| 386 | 790 | 1,593 | 653 | 156 |
| 970 | 1,388 | 2,824 | 1,430 | 782 |
|  |  |  |  |  |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
${ }^{2}$ Wholesale - Real estate and related provision for credit losses in Q2/10 is comprised of losses based in Canada $\$ 3$ million, United States $\$ 110$ million, and Other International $\$ 35$ million.
${ }^{3}$ Wholesale - Other in Q2/10 related to financing products $\$ 2$ million, other services $\$ 14$ million, health $\$ 1$ million, holding and investments $\$ 4$ million and other $\$(3)$ million.
${ }^{4}$ Geographic information is based on residence of borrower

| ALLOWANCE FOR CREDIT LOSSES (CS MM) | Q2110 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q109 ${ }^{1}$ | Q4108 | Q3/18 | Q2108 | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by portfolio and sector Specific |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| SpecificRetail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 65 | 61 | 54 | 53 | 50 | 40 | 30 | 21 | 20 | 54 | 30 | 15 |
| Personal | 192 | 203 | 197 | 184 | 183 | 173 | 161 | 139 | 114 | 197 | 161 | 96 |
| Small business | 23 | 24 | 22 | 21 | 20 | 21 | 17 | 14 | 12 | 22 | 17 | 9 |
|  | 280 | 288 | 273 | 258 | 253 | 234 | 208 | 174 | 146 | 273 | 208 | 120 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 17 | 20 | 11 | 18 | 18 | 15 | 13 | 13 | 12 | 11 | 13 | 9 |
| Automotive | 19 | 18 | 11 | 12 | 16 | 14 | 5 | 5 | 9 | 11 | 5 | 2 |
| Consumer goods | 37 | 45 | 45 | 58 | 24 | 17 | 18 | 15 | 16 | 45 | 18 | 45 |
| Energy | 22 | 24 | 44 | 42 | 31 | 33 | 30 | 32 | 8 | 44 | 30 | 1 |
| Non-bank financial services | 26 | 27 | 75 | 128 | 153 | 31 | 23 | 21 | 21 | 75 | 23 | 20 |
| Forest products | 10 | 21 | 10 | 10 | 10 | 4 | 4 | 6 | 4 | 10 | 4 | 10 |
| Industrial products | 65 | 75 | 80 | 76 | 70 | 74 | 57 | 19 | 24 | 80 | 57 | 9 |
| Mining and metals | 6 | 6 | 6 | 8 | 7 | 7 | 2 | 2 | 1 | 6 | 2 | 1 |
| Real estate and related ${ }^{2}$ | 340 | 312 | 298 | 259 | 267 | 286 | 250 | 182 | 139 | 298 | 250 | 74 |
| Technology and media | 33 | 50 | 38 | 54 | 21 | 29 | 19 | 24 | 22 | 38 | 19 | 5 |
| Transportation and environment | 16 | 12 | 11 | 11 | 7 | 6 | 5 | 6 | 7 | 11 | 5 | 7 |
| Other ${ }^{3}$ | 328 | 334 | 347 | 257 | 264 | 300 | 133 | 104 | 101 | 347 | 133 | 48 |
| Sovereign | 9 | 10 | 10 | 10 | - | - | - | - |  | 10 | - |  |
| Bank | 33 | 35 | 20 | 3 | - | - | - | - |  | 20 | - |  |
|  | 961 | 989 | 1,006 | 946 | 888 | 816 | 559 | 429 | 364 | 1,006 | 559 | 231 |
| Total | 1,241 | 1,277 | 1,279 | 1,204 | 1,141 | 1,050 | 767 | 603 | 510 | 1,279 | 767 | 351 |
| General |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 68 | 67 | 50 | 26 | 30 | 16 | 20 | 24 | 19 | 50 | 20 | 16 |
| Personal | 662 | 666 | 671 | 614 | 609 | 517 | 461 | 372 | 356 | 671 | 461 | 349 |
| Credit cards | 332 | 330 | 327 | 299 | 297 | 296 | 270 | 194 | 194 | 327 | 270 | 193 |
| Small business | 60 | 47 | 47 | 47 | 47 | 47 | 47 | 37 | 37 | 47 | 47 | 37 |
|  | 1,122 | 1,110 | 1,095 | 986 | 983 | 876 | 798 | 627 | 606 | 1,095 | 798 | 595 |
| Wholesale | 749 | 793 | 814 | 797 | 825 | 726 | 650 | 442 | 452 | 814 | 650 | 370 |
| General allowance for off-balance sheet and other items <br> Total | 111 | 114 | 114 | 84 | 86 | 86 | 84 | 268 | 242 | 114 | 84 | 256 |
|  | 1,982 | 2,017 | 2,023 | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 2,023 | 1,532 | 1,221 |
| Total allowance for credit losses | 3,223 | 3,294 | 3,302 | 3,071 | 3,035 | 2,738 | 2,299 | 1,940 | 1,810 | 3,302 | 2,299 | 1,572 |
| Allowance for credit losses by geography ${ }^{4}$ and portfolio Specific |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 45 | 41 | 39 | 37 | 33 | 27 | 23 | 18 | 17 | 39 | 23 | 13 |
| Personal | 90 | 98 | 94 | 92 | 86 | 86 | 79 | 78 | 88 | 94 | 79 | 79 |
| Small business | 23 | 24 | 22 | 21 | 20 | 21 | 17 | 14 | 12 | 22 | 17 | 9 |
| Retail | 158 | 163 | 155 | 150 | 139 | 134 | 119 | 110 | 117 | 155 | 119 | 101 |
| Business | 262 | 269 | 262 | 229 | 221 | 167 | 138 | 119 | 136 | 262 | 138 | 153 |
| Sovereign | - | - | - | - | - | - | - | - | - | - | - |  |
| Bank |  |  |  | - |  | - | - | - |  |  | - |  |
| Wholesale | 262 | 269 | 262 | 229 | 221 | 167 | 138 | 119 | 136 | 262 | 138 | 153 |
| Canada - Total | 420 | 432 | 417 | 379 | 360 | 301 | 257 | 229 | 253 | 417 | 257 | 254 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 41 | 45 | 44 | 38 | 39 | 30 | 21 | 11 | 11 | 44 | 21 | 6 |
| Wholesale | 545 | 572 | 623 | 625 | 608 | 599 | 375 | 268 | 210 | 623 | 375 | 62 |
| United States - Total | 586 | 617 | 667 | 663 | 647 | 629 | 396 | 279 | 221 | 667 | 396 | 68 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 81 | 80 | 74 | 70 | 75 | 70 | 68 | 53 | 18 | 74 | 68 | 13 |
| Wholesale | 154 | 148 | 121 | 92 | 59 | 50 | 46 | 42 | 18 | 121 | 46 | 16 |
| Other International - Total | 235 | 228 | 195 | 162 | 134 | 120 | 114 | 95 | 36 | 195 | 114 | 29 |
| Total specific allowance for credit losses | 1,241 | 1,277 | 1,279 | 1,204 | 1,141 | 1,050 | 767 | 603 | 510 | 1,279 | 767 | 351 |
| Total general allowance for credit losses | 1,982 | 2,017 | 2,023 | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 2,023 | 1,532 | 1,221 |
| Total allowance for credit losses | 3,223 | 3,294 | 3,302 | 3,071 | 3,035 | 2,738 | 2,299 | 1,940 | 1,810 | 3,302 | 2,299 | 1,572 |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
Wholesale - Real estate and related allowance for credit losses in Q2/10 is comprised of allowances based in Canada $\$ 35$ million, United States $\$ 248$ million, and Other International $\$ 57$ million.
Wholesale - Other in O2/10 related to financing products $\$ 180$ million, other services $\$ 98$ million, health $\$ 8$ million, holding and investments $\$ 10$ million, and other $\$ 32$ million.
${ }^{4}$ Geographic information is based on residence of borrower

| ALLOWANCE FOR CREDIT LOSSES continued (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 ${ }^{1}$ | Q2109 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2108 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009{ }^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | 3,112 | 3,180 | 3,188 | 2,987 | 2,949 | 2,652 | 2,215 | 1,859 | 1,730 | 3,112 | 2,949 | 3,188 | 2,215 | 1,493 |
| Allowance for off-balance sheet items | 111 | 114 | 114 | 84 | 86 | 86 | 84 | 81 | 80 | 111 | 86 | 114 | 84 | 79 |
| Total | 3,223 | 3,294 | 3,302 | 3,071 | 3,035 | 2,738 | 2,299 | 1,940 | 1,810 | 3,223 | 3,035 | 3,302 | 2,299 | 1,572 |
| Allowance for credit losses continuity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specific allowance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period ${ }^{1}$ | 1,277 | 1,279 | 1,204 | 1,141 | 1,050 | 906 | 603 | 510 | 426 | 1,279 | 906 | 906 | 351 | 263 |
| Provision for credit losses | 477 | 493 | 727 | 709 | 751 | 637 | 474 | 325 | 350 | 970 | 1,388 | 2,824 | 1,430 | 782 |
| Write-offs | (550) | (539) | (700) | (659) | (790) | (517) | (425) | (334) | (302) | $(1,089)$ | $(1,307)$ | $(2,666)$ | $(1,311)$ | (868) |
| Recoveries | 53 | 51 | 49 | 46 | 135 | 43 | 43 | 39 | 40 | 104 | 178 | 273 | 162 | 170 |
| Other adjustments ${ }^{2}$ | (16) | (7) | (1) | (33) | (5) | (19) | 72 | 63 | (4) | (23) | (24) | (58) | 135 | 4 |
| Specific allowance for credit losses at end of period | 1,241 | 1,277 | 1,279 | 1,204 | 1,141 | 1,050 | 767 | 603 | 510 | 1,241 | 1,141 | 1,279 | 767 | 351 |
| General allowance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,017 | 2,023 | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 2,023 | 1,532 | 1,532 | 1,221 | 1,223 |
| Provision for credit losses | 27 | - | 156 | 61 | 223 | 149 | 145 | 9 | (1) | 27 | 372 | 589 | 165 | 9 |
| Adjustments on acquisition ${ }^{3}$ |  | - |  | - | 4 | - | (4) | 25 | 54 | - | 4 | 4 | 75 | 21 |
| Other adjustments ${ }^{2}$ | (62) | (6) | - | (88) | (21) | 7 | 54 | 3 | 3 | (68) | (14) | (102) | 71 | (32) |
| General allowance for credit losses at end of period | 1,982 | 2,017 | 2,023 | 1,867 | 1,894 | 1,688 | 1,532 | 1,337 | 1,300 | 1,982 | 1,894 | 2,023 | 1,532 | 1,221 |
| Allowance for credit losses | 3,223 | 3,294 | 3,302 | 3,071 | 3,035 | 2,738 | 2,299 | 1,940 | 1,810 | 3,223 | 3,035 | 3,302 | 2,299 | 1,572 |


| U.S. BANKING LOANS (C\$ MM) | Q2110 | Q1/10 | Q4/09 | Q3/09 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 2,291 | 2,427 | 2,468 | 2,935 | 3,312 | 3,093 | 2,922 | 2,431 | 2,468 | 2,922 |
| Home equity | 3,935 | 4,158 | 4,201 | 4,151 | 4,575 | 4,576 | 4,269 | 3,434 | 4,201 | 4,269 |
| Lot loans | 683 | 756 | 804 | 859 | 1,007 | 1,110 | 1,142 | 1,037 | 804 | 1,142 |
| Credit cards | 217 | 226 | 213 | 198 | 204 | 202 | 187 | 154 | 213 | 187 |
| Other | 223 | 243 | 243 | 234 | 297 | 317 | 320 | 287 | 243 | 320 |
| Total retail | 7,349 | 7,810 | 7,929 | 8,377 | 9,395 | 9,298 | 8,840 | 7,343 | 7,929 | 8,840 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | 11,458 | 12,395 | 12,542 | 12,775 | 14,462 | 15,371 | 14,588 | 12,354 | 12,542 | 14,588 |
| Residential builder finance loans | 896 | 1,091 | 1,166 | 1,485 | 1,852 | 2,034 | 2,116 | 1,965 | 1,166 | 2,116 |
| RBC Real Estate Finance Inc. (REFI) | 387 | 504 | 642 | 616 | 827 | 1,069 | 1,153 | 1,193 | 642 | 1,153 |
| Other | 756 | 822 | 1,197 | 1,247 | 1,274 | 1,328 | 585 | 254 | 1,197 | 585 |
| Total wholesale | 13,497 | 14,812 | 15,547 | 16,123 | 18,415 | 19,802 | 18,442 | 15,766 | 15,547 | 18,442 |
| Total U.S. banking loans | 20,846 | 22,622 | 23,476 | 24,500 | 27,810 | 29,100 | 27,282 | 23,109 | 23,476 | 27,282 |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.

 was recorded in net income. In Q3/08, adjustment of $\$ 57$ million relates to loans acquired in connection with the acquisition of RBTT
${ }^{3}$ Adjustment amounts relate to: RBTT (\$4 million in Q2/09 and \$25 million in Q3/08); Alabama National BanCorporation (\$(4) million in Q4/08 and $\$ 54$ million in Q2/08); and Flag Bank (\$21 million in 2007).

| CREDIT QUALITY RATIOS (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 ${ }^{1}$ | Q2109 ${ }^{\text {1 }}$ | Q1/09 ${ }^{1}$ | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009{ }^{1} \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 73\% | 71\% | 70\% | 69\% | 66\% | 65\% | 64\% | 67\% | 67\% | 73\% | 66\% | 70\% | 64\% | 67\% |
| Wholesale | 27\% | 29\% | 30\% | 31\% | 34\% | 35\% | 36\% | 33\% | 33\% | 27\% | 34\% | 30\% | 36\% | 33\% |
| Canada | 84\% | 82\% | 81\% | 81\% | 79\% | 78\% | 77\% | 81\% | 81\% | 84\% | 79\% | 81\% | 77\% | 85\% |
| United States | 11\% | 12\% | 13\% | 13\% | 15\% | 15\% | 14\% | 13\% | 14\% | 11\% | 15\% | 13\% | 14\% | 10\% |
| Other International | 5\% | 6\% | 6\% | 6\% | 6\% | 7\% | 8\% | 6\% | 5\% | 5\% | 6\% | 6\% | 8\% | 5\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of related Loans and Acceptances | 1.72\% | 1.76\% | 1.86\% | 1.77\% | 1.77\% | 1.51\% | 0.96\% | 0.76\% | 0.70\% | 1.72\% | 1.77\% | 1.86\% | 0.96\% | 0.45\% |
| Retail | 0.55\% | 0.56\% | 0.54\% | 0.56\% | 0.54\% | 0.47\% | 0.37\% | 0.32\% | 0.28\% | 0.55\% | 0.54\% | 0.54\% | 0.37\% | 0.23\% |
| Wholesale | 4.82\% | 4.72\% | 4.94\% | 4.45\% | 4.15\% | 3.43\% | 2.04\% | 1.68\% | 1.54\% | 4.82\% | 4.15\% | 4.94\% | 2.04\% | 0.89\% |
| Canada | 0.64\% | 0.62\% | 0.63\% | 0.58\% | 0.58\% | 0.45\% | 0.41\% | 0.33\% | 0.36\% | 0.64\% | 0.58\% | 0.63\% | 0.41\% | 0.33\% |
| United States | 8.74\% | 8.67\% | 9.23\% | 8.51\% | 7.93\% | 6.84\% | 3.78\% | 3.16\% | 2.63\% | 8.74\% | 7.93\% | 9.23\% | 3.78\% | 1.38\% |
| Other International | 4.22\% | 3.47\% | 2.98\% | 2.90\% | 2.14\% | 1.59\% | 1.23\% | 1.41\% | 0.81\% | 4.22\% | 2.14\% | 2.98\% | 1.23\% | 0.56\% |
| Net Impaired Loans as a \% of Loans and Acceptances | 1.30\% | 1.32\% | 1.43\% | 1.36\% | 1.38\% | 1.16\% | 0.71\% | 0.55\% | 0.51\% | 1.30\% | 1.38\% | 1.43\% | 0.71\% | 0.31\% |
| Retail | 0.42\% | 0.42\% | 0.41\% | 0.43\% | 0.41\% | 0.34\% | 0.27\% | 0.23\% | 0.20\% | 0.42\% | 0.41\% | 0.41\% | 0.27\% | 0.16\% |
| Wholesale | 3.62\% | 3.55\% | 3.80\% | 3.41\% | 3.26\% | 2.65\% | 1.52\% | 1.21\% | 1.13\% | 3.62\% | 3.26\% | 3.80\% | 1.52\% | 0.61\% |
| Canada | 0.46\% | 0.44\% | 0.46\% | 0.42\% | 0.43\% | 0.32\% | 0.30\% | 0.23\% | 0.24\% | 0.46\% | 0.43\% | 0.46\% | 0.30\% | 0.21\% |
| United States | 6.95\% | 6.92\% | 7.43\% | 6.78\% | 6.44\% | 5.47\% | 2.88\% | 2.40\% | 2.05\% | 6.95\% | 6.44\% | 7.43\% | 2.88\% | 1.11\% |
| Other International | 2.70\% | 2.11\% | 1.87\% | 1.97\% | 1.42\% | 1.02\% | 0.77\% | 0.87\% | 0.52\% | 2.70\% | 1.42\% | 1.87\% | 0.77\% | 0.34\% |
| PCL as a \% of Average Net Loans and Acceptances | 0.71\% | 0.68\% | 1.21\% | 1.07\% | 1.37\% | 1.05\% | 0.84\% | 0.48\% | 0.54\% | 0.70\% | 1.21\% | 1.18\% | 0.59\% | 0.34\% |
| Specific PCL as a \% of Average Net Loans and Acceptances | 0.68\% | 0.68\% | 1.00\% | 0.98\% | 1.06\% | 0.85\% | 0.65\% | 0.47\% | 0.54\% | 0.68\% | 0.95\% | 0.97\% | 0.53\% | 0.33\% |
| Retail | 0.56\% | 0.54\% | 0.61\% | 0.61\% | 0.70\% | 0.52\% | 0.46\% | 0.38\% | 0.43\% | 0.55\% | 0.61\% | 0.61\% | 0.43\% | 0.39\% |
| Wholesale | 1.02\% | 1.08\% | 2.04\% | 1.89\% | 1.81\% | 1.53\% | 1.03\% | 0.65\% | 0.76\% | 1.05\% | 1.67\% | 1.80\% | 0.74\% | 0.21\% |
| Canada | 0.45\% | 0.47\% | 0.55\% | 0.77\% | 0.40\% | 0.65\% | 0.42\% | 0.31\% | 0.38\% | 0.46\% | 0.53\% | 0.59\% | 0.37\% | 0.35\% |
| United States | 2.15\% | 1.97\% | 3.93\% | 2.48\% | 4.81\% | 2.27\% | 2.21\% | 1.57\% | 1.79\% | 2.06\% | 3.54\% | 3.39\% | 1.72\% | 0.35\% |
| Other International | 1.05\% | 0.93\% | 0.95\% | 0.45\% | 0.43\% | 0.18\% | 0.28\% | 0.15\% | 0.13\% | 0.99\% | 0.29\% | 0.47\% | 0.19\% | 0.02\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total Loans and Acceptances | 1.10\% | 1.13\% | 1.13\% | 1.06\% | 1.04\% | 0.92\% | 0.76\% | 0.69\% | 0.67\% | 1.10\% | 1.04\% | 1.13\% | 0.76\% | 0.63\% |
| Speeific ACL as a \% of Total Loans and Acceptances | 0.42\% | 0.44\% | 0.44\% | 0.42\% | 0.39\% | 0.35\% | 0.25\% | 0.21\% | 0.19\% | 0.42\% | 0.39\% | 0.44\% | 0.25\% | 0.14\% |
| Retail | 0.09\% | 0.10\% | 0.09\% | 0.09\% | 0.09\% | 0.08\% | 0.07\% | 0.06\% | 0.05\% | 0.09\% | 0.09\% | 0.09\% | 0.07\% | 0.05\% |
| Wholesale | 0.33\% | 0.34\% | 0.34\% | 0.33\% | 0.30\% | 0.27\% | 0.18\% | 0.15\% | 0.13\% | 0.33\% | 0.30\% | 0.34\% | 0.18\% | 0.09\% |
| Specific ACL as a \% of GIL | 24.51\% | 24.85\% | 23.44\% | 23.46\% | 21.98\% | 23.26\% | 26.24\% | 27.97\% | 27.06\% | 24.51\% | 21.98\% | 23.44\% | 26.24\% | 31.40\% |
| Retail | 23.71\% | 24.76\% | 24.61\% | 23.24\% | 24.16\% | 26.03\% | 28.57\% | 28.62\% | 28.40\% | 23.71\% | 24.16\% | 24.61\% | 28.57\% | 30.93\% |
| Wholesale | 24.75\% | 24.87\% | 23.14\% | 23.52\% | 21.43\% | 22.57\% | 25.47\% | 27.71\% | 26.62\% | 24.75\% | 21.43\% | 23.14\% | 25.47\% | 31.64\% |
| Total Net Write-offs as a \% of Average Net Loans and Acceptances | 0.71\% | 0.67\% | 0.89\% | 0.85\% | 0.92\% | 0.64\% | 0.52\% | 0.43\% | 0.40\% | 0.69\% | 0.77\% | 0.82\% | 0.42\% | 0.30\% |
| Retail | 0.57\% | 0.52\% | 0.58\% | 0.59\% | 0.66\% | 0.47\% | 0.42\% | 0.40\% | 0.42\% | 0.54\% | 0.56\% | 0.57\% | 0.41\% | 0.40\% |
| Wholesale | 1.11\% | 1.10\% | 1.72\% | 1.50\% | 1.48\% | 0.97\% | 0.74\% | 0.48\% | 0.36\% | 1.10\% | 1.22\% | 1.40\% | 0.46\% | 0.09\% |
| Canada | 0.47\% | 0.44\% | 0.49\% | 0.73\% | 0.29\% | 0.58\% | 0.36\% | 0.36\% | 0.39\% | 0.46\% | 0.44\% | 0.52\% | 0.37\% | 0.34\% |
| United States | 2.54\% | 2.47\% | 3.81\% | 1.90\% | 4.62\% | 1.23\% | 1.63\% | 0.95\% | 0.65\% | 2.51\% | 2.92\% | 2.89\% | 0.94\% | 0.12\% |
| Other International | 0.52\% | 0.17\% | 0.30\% | 0.13\% | 0.11\% | 0.07\% | 0.19\% | 0.12\% | 0.09\% | 0.34\% | 0.09\% | 0.14\% | 0.13\% | 0.13\% |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.

| CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO(CS MM) | Lending-related and other |  |  | Trading-related |  | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q209 | Q1/09 | Q4/08 | Q3/08 | Q2/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and acceptances |  |  | $\begin{gathered} \text { Repo-style } \\ \text { transactions }{ }^{3} \end{gathered}$ | Over-the-counter derivatives ${ }^{4}$ |  |  |  |  |  |  |  |  |  |
|  | Outstanding | Undrawn commitments | Other ${ }^{2}$ |  |  | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ |
| Credit risk exposure by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 120,707 | 13 | - |  |  | 120,720 | 118,037 | 117,303 | 114,004 | 110,090 | 112,209 | 117,692 | 117,789 | 113,178 |
| Personal | 65,024 | 55,311 | 34 | - |  | 120,369 | 116,582 | 110,187 | 100,529 | 95,997 | 92,883 | 89,788 | 88,538 | 84,601 |
| Credit cards | 9,300 | 31,054 | - | - | - | 40,354 | 37,000 | 28,155 | 27,879 | 28,831 | 28,326 | 28,200 | 26,407 | 25,377 |
| Small business | 2,774 | 2,961 | 45 | - | - | 5,780 | 5,713 | 5,281 | 5,203 | 5,138 | 4,989 | 5,118 | 5,586 | 5,490 |
| Retail | 197,805 | 89,339 | 79 | - | - | 287,223 | 277,332 | 260,926 | 247,615 | 240,056 | 238,407 | 240,798 | 238,320 | 228,646 |
| Business | 44,636 | 17,751 | 6,802 | 30,088 | 6,628 | 105,905 | 110,027 | 105,658 | 109,819 | 110,236 | 108,766 | 116,461 | 115,518 | 120,872 |
| Sovereign | 2,727 | 3,152 | 17,980 | 4,140 | 2,811 | 30,810 | 28,191 | 23,910 | 21,858 | 14,105 | 15,847 | 19,366 | 15,790 | 15,766 |
| Bank | 607 | 65 | 25,233 | 15,176 | 1,655 | 42,736 | 42,898 | 41,376 | 38,050 | 40,015 | 46,358 | 51,512 | 46,498 | 68,020 |
| Wholesale | 47,970 | 20,968 | 50,015 | 49,404 | 11,094 | 179,451 | 181,116 | 170,944 | 169,727 | 164,356 | 170,971 | 187,339 | 177,806 | 204,658 |
| Total Canada | 245,775 | 110,307 | 50,094 | 49,404 | 11,094 | 466,674 | 458,448 | 431,870 | 417,342 | 404,412 | 409,378 | 428,137 | 416,126 | 433,304 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 2,307 | - | 349 | - | - | 2,656 | 3,038 | 2,490 | 2,956 | 3,336 | 3,119 | 2,948 | 2,453 | 2,318 |
| Personal | 8,401 | 1,980 | 7 | - | - | 10,388 | 10,967 | 10,300 | 10,189 | 11,219 | 11,413 | 11,193 | 9,596 | 9,372 |
| Credit cards | 217 | 238 | - | - | . | 455 | 451 | 356 | 340 | 370 | 366 | 354 | 307 | 300 |
| Small business | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Retail | 10,925 | 2,218 | 356 | - |  | 13,499 | 14,456 | 13,146 | 13,485 | 14,925 | 14,898 | 14,495 | 12,356 | 11,990 |
| Business | 21,471 | 11,998 | 5,523 | 24,209 | 6,235 | 69,436 | 71,059 | 69,359 | 73,773 | 79,181 | 83,802 | 83,572 | 76,456 | 81,556 |
| Sovereign | - | - | 878 | - | 964 | 1,842 | 1,541 | 1,212 | 640 | 649 | 860 | 459 | 151 | 257 |
| Bank | 201 | 185 | 913 | 14,573 | 3,749 | 19,621 | 14,180 | 10,971 | 13,642 | 12,448 | 14,624 | 18,348 | 22,125 | 21,778 |
| Wholesale | 21,672 | 12,183 | 7,314 | 38,782 | 10,948 | 90,899 | 86,780 | 81,542 | 88,055 | 92,278 | 99,286 | 102,379 | 98,732 | 103,591 |
| Total United States | 32,597 | 14,401 | 7,670 | 38,782 | 10,948 | 104,398 | 101,236 | 94,688 | 101,540 | 107,203 | 114,184 | 116,874 | 111,088 | 115,581 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 2,293 | - | - | - | - | 2,293 | 2,400 | 2,348 | 2,265 | 2,452 | 2,466 | 2,353 | 1,957 | 1,000 |
| Personal | 2,038 | 198 | 14 | - | - | 2,250 | 2,256 | 2,234 | 2,145 | 2,211 | 2,519 | 2,275 | 2,051 | 1,182 |
| Credit cards | 180 | 159 | - | - | - | 339 | 347 | 303 | 293 | 322 | 333 | 312 | 255 | 159 |
| Small business | - | - | - | . | - | - | - | - | - | . | - | - | - | - |
| Retail | 4,511 | 357 | 14 | - | - | 4,882 | 5,003 | 4,885 | 4,703 | 4,985 | 5,318 | 4,940 | 4,263 | 2,341 |
| Business | 8,924 | 5,864 | 5,934 | 22,573 | 4,404 | 47,699 | 55,120 | 40,734 | 38,969 | 40,542 | 40,617 | 43,553 | 44,085 | 40,229 |
| Sovereign | 867 | 261 | 2,672 | 2,334 | 2,911 | 9,045 | 9,628 | 11,747 | 13,118 | 12,898 | 13,874 | 16,576 | 14,481 | 14,617 |
| Bank | 1,176 | 321 | 10,987 | 23,125 | 20,905 | 56,514 | 56,683 | 79,440 | 78,271 | 84,076 | 88,893 | 93,371 | 84,999 | 92,166 |
| Wholesale | 10,967 | 6,446 | 19,593 | 48,032 | 28,220 | 113,258 | 121,431 | 131,921 | 130,358 | 137,516 | 143,384 | 153,500 | 143,565 | 147,012 |
| Total Other International | 15,478 | 6,803 | 19,607 | 48,032 | 28,220 | 118,140 | 126,434 | 136,806 | 135,061 | 142,501 | 148,702 | 158,440 | 147,828 | 149,353 |
| Total exposure | 293,850 | 131,511 | 77,371 | 136,218 | 50,262 | 689,212 | 686,118 | 663,364 | 653,943 | 654,116 | 672,264 | 703,451 | 675,042 | 698,238 |

${ }_{2}^{1}$ Based on residence of borrower.
Includes contingent liabilities such as letters of credit and guarantees, and available-for-sale debt securities.
${ }^{3}$ Includes repurchase and reverse repurchase agreements and securities borrowing and lending transactions.
Credit equivalent amount after factoring in master netting agreements.
 other retail are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal. For trading credit risk, we use statistical models to derive a credit risk exposure profile by modeling the potential value of the portfolio of trades with each counterparty
over its life to estimate expected credit risk exposure and expected loss. The model takes into account wrong-way risk which arises when default risk and credit exposure increase together, in which case we use the worst case exposure value.
${ }^{6}$ Includes certain synthetic mortgage securitizations.

| EXPOSURE COVERED BY CREDIT RISK MITIGATION (CS MM) | Q2110 |  |  |  | Q1/10 |  |  |  | Q4109 |  |  |  | Q3109 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized |  | $\mathrm{AlRB}^{2}$ |  | Standardized |  | $\mathrm{AlRB}^{2}$ |  | Standardized |  | AIRB $^{2}$ |  | Standardized |  | $\mathrm{AlRB}^{2}$ |  |
|  | Eligible financial collateral | $\begin{gathered} \text { Cuarartees! } \\ \text { cerefit } \\ \text { derivatives } \end{gathered}$ | $\begin{gathered} \hline \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{gathered}$ | Total | $\begin{gathered} \text { Eligible } \\ \text { financial } \\ \text { collateral } \end{gathered}$ | $\begin{gathered} \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | $\begin{gathered} \hline \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{gathered}$ | Total | Eligible financial collateral | $\begin{aligned} & \text { Guarantees! } \\ & \text { credit } \\ & \text { derivatives } \end{aligned}$ | $\begin{gathered} \hline \text { Guarantees } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | Total | Eligible financial collatera | $\begin{gathered} \hline \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | $\begin{gathered} \hline \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{gathered}$ | Total |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  | 747 | 18,744 | 19,491 |  | 544 | 18,750 | 19,294 |  | 751 | 19,479 | 20,230 |  | 409 | 19,531 | 19,940 |
| Personal |  | 1,830 | 1,294 | 3,124 |  | 1,920 | 1,324 | 3,244 |  | 2,008 | 1,116 | 3,124 |  | 1,941 | 1,130 | 3,071 |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Small business |  |  | 237 | 237 |  |  | 240 | 240 |  |  | 241 | 241 |  |  | 238 | 238 |
|  |  | 2,577 | 20,275 | 22,852 |  | 2,464 | 20,314 | 22,778 |  | 2,759 | 20,836 | 23,595 |  | 2,350 | 20,899 | 23,249 |
| Wholesale | 8,175 |  | 641 | 8,816 | 10,788 |  | 621 | 11,409 | 9,332 | - | 603 | 9,935 | 9,656 |  | 575 | 10,231 |
| Business Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank | 19,430 |  |  | 19,430 | 18,261 |  |  | 18,261 | 19,747 |  |  | 19,747 | 18,689 |  |  | 18,689 |
|  | 27,605 |  | 641 | 28,246 | 29,049 | - | 621 | 29,670 | 29,079 |  | 603 | 29,682 | 28,345 |  | 575 | 28,920 |
| Total exposure covered by credit risk mitigation | 27,605 | 2,577 | 20,916 | 51,098 | 29,049 | 2,464 | 20,935 | 52,448 | 29,079 | 2,759 | 21,439 | 53,277 | 28,345 | 2,350 | 21,474 | 52,169 |
| CREDIT EXPOSURE BY RESIDUAL CONTRACTUAL MATURITY (C\$ MM) | Q210 |  |  |  | Q1/10 |  |  |  | Q4109 |  |  |  | Q3109 |  |  |  |
|  | Residual contractual maturity term |  |  |  | Residual contractual maturity term |  |  |  | Residual contractual maturity term |  |  |  | Residual contractual maturity term |  |  |  |
|  | Within 1 | 1 to 5 | Over | Total | Within 1 | 1 to 5 | Over | Total | Within 1 | 1 to 5 | Over | Total | Within 1 | 1 to 5 | Over | Total |
|  | year | years | 5 years |  | year | years | 5 years |  | year | years | 5 years |  | year | years | 5 years |  |
| Lending-related |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Outstanding loans and acceptances | 119,524 | 141,621 | 32,705 | 293,850 | 119,527 | 139,660 | 33,282 | 292,469 | 120,722 | 138,944 | 33,509 | 293,175 | 120,305 | 135,415 | 33,574 | 289,294 |
| Undrawn commitments | 110,110 | 19,045 | 2,356 | 131,511 | 105,146 | 19,210 | 2,575 | 126,931 | 90,408 | 19,750 | 2,087 | 112,245 | 82,983 | 19,980 | 2,184 | 105,147 |
| Other ${ }^{3}$ | 59,505 | 14,074 | 3,792 | 77,371 | 54,975 | 18,533 | 3,844 | 77,352 | 56,485 | 17,251 | 3,851 | 77,587 | 55,618 | 17,605 | 3,503 | 76,726 |
| Trading-related | 289,139 | 174,740 | 38,853 | 502,732 | 279,648 | 177,403 | 39,701 | 496,752 | 267,615 | 175,945 | 39,447 | 483,007 | 258,906 | 173,000 | 39,261 | 471,167 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repo-style transactions ${ }^{4}$ Over-the-counter derivatives ${ }^{5}$ | 136,218 |  |  | 136,218 | 136,705 | 535 |  | 137,240 | 126,048 |  |  | 126,048 | 122,377 |  |  | 122,377 |
|  | 11,501 | 19,349 | 19,412 | 50,262 | 11,495 | 19,662 | 20,969 | 52,126 | 11,225 | 21,639 | 21,445 | 54,309 | 15,193 | 23,367 | 21,839 | 60,399 |
|  | 147,719 | 19,349 | 19,412 | 186,480 | 148,200 | 20,197 | 20,969 | 189,366 | 137,273 | 21,639 | 21,445 | 180,357 | 137,570 | 23,367 | 21,839 | 182,776 |
| Total exposure ${ }^{6}$ | 436,858 | 194,089 | 58,265 | 689,212 | 427,848 | 197,600 | 60,670 | 686,118 | 404,888 | 197,584 | 60,892 | 663,364 | 396,476 | 196,367 | 61,100 | 653,943 |
| CREDIT EXPOSURE OF PORTFOLIOS UNDER THE STANDARDIZED APPROACH BY RISK WEIGHT (C\$ MM) | Q210 | Q1/10 | Q4109 | Q3109 | Q209 | Q109 |  |  |  |  |  |  |  |  |  |  |
|  | Gross | Gross | Gross | cross | Gross | Gross |  |  |  |  |  |  |  |  |  |  |
|  | exposure ${ }^{6}$ | exposure ${ }^{6}$ | exposure ${ }^{6}$ | exposure ${ }^{6}$ | exposure ${ }^{6}$ | exposure ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |
| Risk weight ${ }^{7}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0\% | 4,745 | 5,839 | 4,985 | 4,088 | 2,434 | 796 |  |  |  |  |  |  |  |  |  |  |
| 20\% | 36,965 | 37,069 | 38,017 | 37,072 | 31,737 | 34,605 |  |  |  |  |  |  |  |  |  |  |
|  | 1,597 | 1,734 | 1,831 | 2,035 | 2,167 | 1,718 |  |  |  |  |  |  |  |  |  |  |
| 50\% | 436 | 22 | 43 | 64 | 123 | 120 |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 75 \% \\ & 100 \% \end{aligned}$ | 12,659 | 13,337 | 12,422 | 12,262 | 13,434 | 13,560 |  |  |  |  |  |  |  |  |  |  |
|  | 29,488 | 33,198 | 33,194 | 33,407 | 38,852 | 44,246 |  |  |  |  |  |  |  |  |  |  |
| 150\%\%Toral | 1,730 | 1,726 | 1,858 | 1,684 | 1,666 | 1,376 |  |  |  |  |  |  |  |  |  |  |
|  | 87,620 | 92,925 | 92,350 | 90,612 | 90,413 | 96,421 |  |  |  |  |  |  |  |  |  |  |
| ACTUAL LOSSES VS. ESTIMATED LOSSES | Q210 |  | Q1/10 |  | Q409 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Actual loss rate ${ }^{\text {a }}$ | Estimated | Actual loss rate ${ }^{\text {a }}$ | Estimated |  |  |  |  |  |  |  |  |  |  |  |  |
|  | loss rate ${ }^{8}$ | loss rate ${ }^{9}$ | loss rate ${ }^{8}$ | loss rate ${ }^{9}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 0.04\% | 0.08\% | 0.06\% | 0.08\% | 0.06\% | 0.08\% | 0.02\% |  |  |  |  |  |  |  |  |  |
| Personal | 0.92\% | 0.80\% | 1.02\% | 0.81\% | 1.04\% | 0.80\% | 0.77\% |  |  |  |  |  |  |  |  |  |
| Credit cards | 4.89\% | 2.93\% | 4.79\% | 2.89\% | 4.55\% | 2.79\% | 3.14\% |  |  |  |  |  |  |  |  |  |
| $\underset{\text { Small business }}{\text { Retail }}$ | 10.59\% | 2.80\% | 0.63\% | 2.85\% | 1.98\% | 2.86\% | 1.75\% |  |  |  |  |  |  |  |  |  |
|  |  | 0.50\% |  | 0.49\% |  | 0.46\% | 0.41\% |  |  |  |  |  |  |  |  |  |
| Business | 1.44\% | 0.82\% | 1.62\% | 0.84\% | 1.74\% | 0.80\% | 0.45\% |  |  |  |  |  |  |  |  |  |
| Sovereign | 0.00\% | 0.02\% | 0.00\% | 0.02\% | 0.00\% | 0.02\% | 0.00\% |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {Bank }}$ | 1.44\% | 0.08\% | 1.35\% | 0.08\% | 0.69\% | 0.08\% | 0.10\% |  |  |  |  |  |  |  |  |  |
| Wholesale | 1.39\% | 0.78\% | 1.57\% | 0.79\% | 1.66\% | 0.75\% | 0.43\% |  |  |  |  |  |  |  |  |  |

[^12]${ }^{3}$ Includes contingent liabilities such as letters of credit and guarantees, and available-for-sale debt securrites.
Includes repurchase and reverse repurchase agreements and securities borrowing and lending transactions.
${ }^{5}$ Credit equivalent amount after factoring in master netting agreements.
${ }^{6}$ Represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation.

and retail, we generally apply OSF/ prescribed isk weights in accordance with OSFI's standards and guidelines taking into consideration certain exposure specific factors including counterparty type, exposure type and credit trisk mitigation technique employed.

at the beginning of the applicable consecutive 4 -quarter period defined above. Actual loss will normally exceed estimated loss during economic downturns and come below in periods of expansion.
${ }^{10}$ Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information will be updated on an annual basis

| RETAIL CREDIT EXPOSURE BY PORTFOLIO AND RISK CATEGORY (C\$ MM) | Q2/10 |  |  |  |  |  | Q1/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential mortgages | Personal | Credit cards | Small business | Total |  | Residential mortgages | Personal | Credit cards | Small business | Total |  |
| Low risk (0.00\%-1.00\%) | 103,494 | 114,934 | 35,652 | 2,792 | 256,872 |  | 101,763 | 112,168 | 32,246 | 2,900 | 249,077 |  |
| Medium risk (1.10\%-6.40\%) | 17,972 | 14,601 | 4,860 | 1,981 | 39,414 |  | 17,610 | 14,232 | 4,905 | 1,888 | 38,635 |  |
| High risk (6.50\%-99.99\%) | 3,467 | 3,082 | 636 | 952 | 8,137 |  | 3,401 | 3,002 | 647 | 866 | 7,916 |  |
| Impaired (100\%) | 736 | 390 | - | 55 | 1,181 |  | 701 | 403 | - | 59 | 1,163 |  |
| Total exposure ${ }^{1}$ | 125,669 | 133,007 | 41,148 | 5,780 | 305,604 |  | 123,475 | 129,805 | 37,798 | 5,713 | 296,791 |  |
| WHOLESALE CREDIT EXPOSURE BY PORTFOLIO AND RISK RATING (C\$ MM, except percentage amounts) | Q2/10 |  |  |  |  |  | Q1/10 |  |  |  |  |  |
|  | Total exposure ${ }^{3}$ | Undrawn commitments (Notional amount) | Average probability of default ${ }^{4}$ (\%) | Average loss given default rate ${ }^{4}$ (\%) | Average exposure at default rate ${ }^{4}$ (\%) | Average risk weight ${ }^{4}$ (\%) | Total exposure ${ }^{3}$ | Undrawn commitments (Notional amount) | Average probability of default ${ }^{4}$ (\%) | Average loss given default rate ${ }^{4}$ (\%) | Average exposure at default rate ${ }^{4}$ (\%) | Average risk weight ${ }^{4}$ (\%) |
| INTERNAL RATING ${ }^{2}$ Business |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 | 4,888 | 7,494 | 0.02\% | 22.19\% | 55.76\% | 10.93\% | 5,754 | 10,105 | 0.02\% | 24.22\% | 52.15\% | 9.18\% |
| 5-7 | 12,756 | 29,099 | 0.07\% | 36.50\% | 53.29\% | 23.38\% | 14,333 | 30,433 | 0.06\% | 36.64\% | 52.43\% | 22.48\% |
| 8-10 | 25,159 | 29,594 | 0.26\% | 35.82\% | 55.62\% | 38.71\% | 25,947 | 30,879 | 0.26\% | 36.17\% | 55.34\% | 39.92\% |
| 11-13 | 43,872 | 38,608 | 1.17\% | 27.42\% | 37.12\% | 72.53\% | 44,188 | 38,342 | 1.15\% | 26.42\% | 32.13\% | 72.30\% |
| 14-16 | 15,737 | 7,517 | 3.79\% | 28.24\% | 39.58\% | 92.19\% | 16,139 | 7,528 | 3.83\% | 27.58\% | 41.88\% | 93.95\% |
| 17-20 | 4,391 | 1,457 | 17.23\% | 23.38\% | 36.48\% | 141.57\% | 4,730 | 1,382 | 18.16\% | 25.78\% | 35.79\% | 148.98\% |
| 21-22 | 3,841 | 285 | 100.00\% | 24.63\% | 48.59\% | 157.12\% | 3,926 | 329 | 100.00\% | 25.23\% | 47.68\% | 158.27\% |
| Total Business | 110,644 | 114,054 | 5.23\% | 30.01\% | 49.88\% | 64.92\% | 115,017 | 118,998 | 5.21\% | 29.88\% | 48.81\% | 64.76\% |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 | 2,639 | 8,475 | 0.01\% | 28.69\% | 36.47\% | 3.02\% | 2,003 | 6,079 | 0.01\% | 25.59\% | 42.18\% | 3.46\% |
| 5-7 | 3,281 | 3,318 | 0.04\% | 38.21\% | 43.82\% | 9.12\% | 1,980 | 1,725 | 0.04\% | 34.61\% | 41.83\% | 9.07\% |
| 8-10 | 732 | 785 | 0.14\% | 28.41\% | 56.97\% | 31.56\% | 528 | 751 | 0.16\% | 28.11\% | 57.68\% | 25.34\% |
| 11-13 | 322 | 480 | 1.01\% | 35.72\% | 35.06\% | 14.73\% | 454 | 492 | 0.80\% | 38.91\% | 35.94\% | 34.30\% |
| 14-16 | 22 | 6 | 4.38\% | 36.35\% | 20.24\% | 101.90\% | 17 | 7 | 4.03\% | 34.57\% | 17.63\% | 93.44\% |
| 17-20 | 2 | 2 | 29.96\% | 25.00\% | 25.00\% | 102.29\% | 2 | 2 | 29.98\% | 16.13\% | 25.00\% | 100.65\% |
| 21-22 | 9 | - | 100.00\% | 45.00\% |  | 150.00\% | 10 | - | 100.00\% | 45.00\% |  | 150.00\% |
| Total Sovereign | 7,007 | 13,066 | 0.23\% | 33.49\% | 40.76\% | 9.92\% | 4,994 | 9,056 | 0.34\% | 30.71\% | 43.82\% | 11.44\% |
| Bank |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 | 33 | 230 | 0.03\% | 37.53\% | 9.65\% | 6.32\% | 163 | 415 | 0.03\% | 33.94\% | 9.42\% | 5.72\% |
| 5-7 | 1,341 | 3,000 | 0.06\% | 29.92\% | 33.07\% | 9.43\% | 1,519 | 2,986 | 0.05\% | 33.78\% | 37.96\% | 9.22\% |
| 8-10 | 871 | 706 | 0.17\% | 29.84\% | 48.46\% | 18.17\% | 890 | 968 | 0.16\% | 31.00\% | 56.42\% | 18.81\% |
| 11-13 | 120 | 409 | 0.34\% | 10.02\% | 16.77\% | 65.70\% | 536 | 447 | 0.32\% | 14.52\% | 10.18\% | 68.10\% |
| 14-16 | 42 | 93 | 1.04\% | 32.07\% | 26.42\% | 58.40\% | 20 | 100 | 1.21\% | 26.83\% | 23.16\% | 49.81\% |
| 17-20 | 115 | 2 | 5.36\% | 45.00\% | 2.00\% | 75.14\% | 120 | 1 | 4.00\% | 45.00\% | 2.00\% | 67.43\% |
| 21-22 | 33 | - | 100.00\% | 25.00\% |  | 50.00\% | 40 | - | 100.00\% | 25.00\% |  | 50.00\% |
| Total Bank | 2,555 | 4,440 | 1.66\% | 29.71\% | 35.62\% | 19.27\% | 3,288 | 4,917 | 1.49\% | 30.16\% | 43.11\% | 24.12\% |

[^13]| REALIZED GAINS AND LOSSES ON AVAILABLE-FOR-SALE SECURITIES <br> (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 ${ }^{1}$ | Q2/09 ${ }^{1}$ | Q1/09 ${ }^{1}$ | Q4/08 |  |  | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Realized gains <br> Realized losses and writedowns | $\begin{gathered} 94 \\ (108) \end{gathered}$ | $\begin{gathered} 158 \\ (78) \end{gathered}$ | $\begin{gathered} \hline 119 \\ (323) \end{gathered}$ | $\begin{gathered} 17 \\ (143) \end{gathered}$ | $\begin{array}{r} 8 \\ (202) \\ \hline \end{array}$ | $\begin{gathered} \hline 152 \\ (268) \\ \hline \end{gathered}$ | $\begin{array}{r\|} \hline 16 \\ (403) \\ \hline \end{array}$ |  |  | $\begin{gathered} \hline 296 \\ (936) \\ \hline \end{gathered}$ | $\begin{array}{r} 99 \\ (731) \\ \hline \end{array}$ |
| Net gains (losses) on Available-for-sale securities | (14) | 80 | (204) | (126) | (194) | (116) | (387) |  |  | (640) | (632) |
| BANKING BOOK EQUITY EXPOSURES (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3108 | Q2/08 | 2009 | 2008 |
|  | $\begin{array}{r} 338 \\ 1,296 \\ \hline \end{array}$ | $\begin{array}{r} 505 \\ 1,341 \end{array}$ | $\begin{array}{r} 781 \\ 1,344 \end{array}$ | $\begin{aligned} & 1,436 \\ & 1,322 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,261 \\ & 1,438 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,287 \\ & 1,525 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,461 \\ & 1,630 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,687 \\ & 1,376 \end{aligned}$ | $\begin{aligned} & 1,570 \\ & 1,405 \\ & \hline \end{aligned}$ | $\begin{array}{r} 781 \\ 1,344 \\ \hline \end{array}$ | $\begin{aligned} & 1,461 \\ & 1,630 \\ & \hline \end{aligned}$ |
| Total banking book equity exposures ${ }^{2}$ | 1,634 | 1,846 | 2,125 | 2,758 | 2,699 | 2,812 | 3,091 | 3,063 | 2,975 | 2,125 | 3,091 |
| Less: Unfunded equity commitments - off-balance sheet | (218) | (204) | (212) | (215) | (243) | (257) | (251) | (213) | (266) | (212) | (251) |
| Banking book equity exposures - on-balance sheet | 1,416 | 1,642 | 1,913 | 2,543 | 2,456 | 2,555 | 2,840 | 2,850 | 2,709 | 1,913 | 2,840 |
| Less: Non-available-for-sale equity items Shares of associated corporations Loan substitute securities | (227) | (207) | (186) | $\begin{array}{r} (48) \\ (187) \\ \hline \end{array}$ | $\begin{array}{r} (76) \\ (152) \\ \hline \end{array}$ | $\begin{array}{r} (87) \\ (159) \\ \hline \end{array}$ | $\begin{gathered} (96) \\ (227) \end{gathered}$ | $\begin{array}{r} (93) \\ (250) \\ \hline \end{array}$ | $\begin{array}{r} (52) \\ (248) \\ \hline \end{array}$ | ${ }_{(186)}$ | $\begin{gathered} (96) \\ (227) \end{gathered}$ |
|  | (227) | (207) | (186) | (235) | (228) | (246) | (323) | (343) | (300) | (186) | (323) |
| Add: Available-for-sale equities Auction rate preferred shares | 404 | 489 | 512 | 518 | 579 | 585 | - | - | - | 512 | - |
| Equities held by insurance subsidiaries | 111 | 112 | 112 | 109 | 101 | 98 | 107 | 132 | 142 | 112 | 107 |
| Available-for-sale equities classified as substantial investments | 53 | 60 | 60 | 74 | 37 | 37 | 59 | 61 | 60 | 60 | 59 |
|  | 568 | 661 | 684 | 701 | 717 | 720 | 166 | 193 | 202 | 684 | 166 |
| Available-for-sale securities as reported on Balance Sheet | 1,757 | 2,096 | 2,411 | 3,009 | 2,945 | 3,029 | 2,683 | 2,700 | 2,611 | 2,411 | 2,683 |

${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.

 held for investment purposes and are not part of our trading book, consisting of publicly traded and private equities, partnership units, venture capital and derivatives instruments tied to equity interests.

| TRADING CREDIT DERIVATIVES ${ }^{1}$ (C\$ MM) | Q2/10 | Q1/10 | Q4/09 | Q3109 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | Q2/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notional amount |  |  |  |  |  |  |  |  |  |
| Protection purchased | 51,531 | 59,745 | 68,643 | 77,033 | 95,963 | 136,248 | 140,010 | 152,976 | 198,920 |
| Protection sold | 41,371 | 49,617 | 58,369 | 65,270 | 85,488 | 124,319 | 132,515 | 144,129 | 185,777 |
| Fair value ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Positive | 2,390 | 3,349 | 5,192 | 6,750 | 11,181 | 16,718 | 16,456 | 9,863 | 11,245 |
| Negative | 2,031 | 2,755 | 4,398 | 5,355 | 9,419 | 14,694 | 15,344 | 9,253 | 9,781 |
| Replacement cost ${ }^{3}$ | 1,129 | 1,538 | 2,409 | 3,317 | 4,781 | 6,054 | 5,607 | 3,639 | 3,865 |


| OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{4}$ <br> (Notional amount and fair value) <br> (C\$ MM) |
| :--- |


| Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2/09 | Q1/09 | Q4/08 | Q3/08 | Q2/08 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Notional amount
Automotive
Energy
Non-bank financial services
Mining \& metals
Real estate \& related
Technology \& media
Transportation \& environment
Other ${ }^{5}$
Sovereign $^{\text {Bank }}$
Net protection purchased
Offsetting protection sold related to the same reference entity
Gross protection purchased
Net protection sold ${ }^{6}$
Offsetting protection purchased related to the same reference entity
Gross protection sold
Gross protection purchased and sold (notional amount)
Fair value ${ }^{2}$
Positive
Negative

|  |  |  |  |  |  | 415 | 408 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 213 | 291 | 342 | 339 | 369 | 377 | 473 | 415 |  |
| 229 | 251 | 336 | 346 | 275 | 283 | 279 | 236 | 479 |
| 475 | 500 | 230 | 194 | 274 | 343 | 379 | 384 | 484 |
| 137 | 262 | 265 | 264 | 435 | 601 | 590 | 527 | 519 |
| 184 | 239 | 243 | 242 | 214 | 231 | 220 | 225 | 257 |
| - | - | - | - | - | 10 | 10 | 18 | 18 |
| 186 | 196 | 198 | 197 | 218 | 224 | 224 | 238 | 234 |
| 45 | 59 | 59 | 32 | 75 | 433 | 439 | 471 | 469 |
| 103 | 147 | 150 | 259 | 289 | 299 | 294 | 250 | 348 |
| 335 | 353 | 340 | 339 | 256 | 263 | 259 | 266 | 728 |
| 1,907 | 2,298 | 2,163 | 2,212 | 2,405 | 3,064 | 3,167 | 3,030 | 3,944 |
| - | - | 21 | 23 | 24 | - | 20 |  |  |
| 1,907 | 2,298 | 2,163 | 2,233 | 2,428 | 3,088 | 3,167 | 3,050 | 3,964 |
| - | 10 | 10 | 58 | 64 | 141 | 147 | 132 | 130 |
| - | - | - | 21 | 23 | 24 | - | 20 | 20 |
| - | 10 | 10 | 79 | 87 | 165 | 147 | 152 | 150 |
| 1,907 | 2,308 | 2,173 | 2,312 | 2,515 | 3,253 | 3,314 | 3,202 | 4,114 |
|  |  |  |  |  |  |  |  |  |
| 45 | 79 | 128 | 161 | 316 | 384 | 400 | 159 | 85 |
| 32 | 22 | 20 | 18 | 14 | 15 | 15 | 27 | 43 |

[^14]| FAIR VALUE OF DERIVATIVE INSTRUMENTS (C\$ MM) | $\begin{gathered} \text { Q2/10 } \\ \text { Fair value } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Q1/10 } \\ \text { Fair value } \end{gathered}$ |  | $\begin{gathered} \text { Q4/09 } \\ \text { Fair value } \\ \hline \end{gathered}$ |  | Q3109Fair value |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative |  |  |  |  |
| Held or issued for trading purposes | 74,170 | 73,213 | 81,224 | 76,232 | 86,165 | 79,747 | 94,181 | 86,883 |  |  |  |  |
| Held or issued for other than trading purposes | 4,705 | 4,861 | 5,381 | 5,197 | 6,909 | 4,911 | 7,971 | 5,501 |  |  |  |  |
| Total gross fair values before netting ${ }^{1}$ | 78,875 | 78,074 | 6,605 | 81,429 | 9,074 | 84,658 | 102,152 | 92,384 |  |  |  |  |
| Impact of master netting agreements |  |  |  |  |  |  |  |  |  |  |  |  |
| With intent to settle net or simultaneously ${ }^{2}$ | (215) | (215) | (183) | ${ }^{(183)}$ | (268) | (268) | (421) | (421) |  |  |  |  |
| Without intent to settle net or simultaneously ${ }^{3}$ | $(54,090)$ | $(54,090)$ | (59,745) | (59,745) | (62,868) | $(62,868)$ | $(65,564)$ | $(65,564)$ |  |  |  |  |
| Total | 24,570 | 23,769 | 26,677 | 21,501 | 29,938 | 21,522 | 36,167 | 26,399 |  |  |  |  |
| DERIVATIVE-RELATED CREDIT RISK (CS MM) | Q2110 |  |  |  | Q1/10 |  |  |  | Q4/09 |  |  |  |
|  | Notiona amount ${ }^{4}$ | Replacement cost | Credit equivalent amount | Riskadjusted balance ${ }^{5}$ | Notional amount ${ }^{4}$ | Replacement | Credit ecuivalent amount | Riskadjusted balance ${ }^{\text {s }}$ | Notional amount ${ }^{4}$ | Replacement <br> cost | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | Riskadjusted balance ${ }^{\text {en }}$ |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 585,600 | 250 | 957 | 949 | 485,672 | 187 | 737 | 720 | 356,064 | 152 | 365 | 352 |
| Swaps | 2,800,230 | 10,175 | 14,617 | 5,466 | 2,849,464 | 10,985 | 15,688 | 6,063 | 2,675,994 | 11,794 | 15,773 | 5,485 |
| Options purchased | 62,159 | 328 | 514 | 269 | 58,186 | 333 | 510 | 205 | 113,391 | 466 | 975 | 316 |
|  | 3,447,989 | 10,753 | 16,088 | 6,684 | 3,393,322 | 11,505 | 16,935 | 6,988 | 3,145,449 | 12,412 | 17,113 | 6,153 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 752,074 | 3,035 | 7,270 | 1,664 | 679,459 | 3,863 | 7,517 | 1,654 | 644,496 | 3,280 | 6,663 | 1,214 |
| Swaps | 397,597 | 3,611 | 11,811 | 3,129 | 398,359 | 3,270 | 11,593 | 3,122 | 377,593 | 4,697 | 12,744 | 2,888 |
| Options purchased | 39,771 | 903 | 1,498 | 423 | 42,148 | 967 | 1,582 | 423 | 38,402 | 892 | 1,504 | 346 |
|  | 1,189,442 | 7,549 | 20,579 | 5,216 | 1,119,966 | 8,100 | 20,692 | 5,199 | 1,060,491 | 8,869 | 20,911 | 4,448 |
| Credit derivatives ${ }^{6}$ | 92,903 | 1,129 | 2,558 | 3,171 | 109,362 | 1,539 | 3,107 | 3,388 | 127,012 | 2,409 | 4,140 | 4,096 |
| Other contracts ${ }^{7}$ | 77,765 | 2,470 | 4,955 | 2,753 | 66,315 | 2,937 | 5,293 | 3,063 | 70,601 | 2,886 | 4,868 | 2,476 |
| Total derivatives ${ }^{8}$ | 4,808,099 | 21,901 | 44,180 | 17,824 | 4,688,965 | 24,081 | 46,027 | 18,638 | 4,403,553 | 26,576 | 47,032 | 17,173 |
| DERIVATIVE-RELATED CREDIT RISK (CS MM) | Q2109 |  |  |  | Q109 |  |  |  | Q4/08 |  |  |  |
|  | Notional amount | Replacement cost | Credit equivalent amount | Risk- adjusted balance | Notional amount ${ }^{4}$ | Replacement cost | Credit equivalent amount | Riskadjusted balance | Notional amount ${ }^{4}$ | Replacement cost | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | Risk- adjusted balances |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 370,640 | 345 | 538 | 393 | 424,807 | 436 | 645 | 437 | 265,042 | 329 | 430 | 244 |
| Swaps ${ }_{\text {Options purchased }}$ | 2,595,044 | 15,744 | 18,467 | 6,367 | 2,598,992 | 13,923 | 17,136 | 6,025 | 2,758,202 | 7,743 | 12,938 | 4,106 |
|  | 82,623 | 759 | 1,206 | 375 | 97,450 | 313 | 701 | 214 | 92,607 | 353 | 729 | 230 |
|  | 3,048,307 | 16,848 | 20,211 | 7,135 | 3,121,249 | 14,672 | 18,482 | 6,676 | 3,115,851 | 8,425 | 14,097 | 4,580 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 707,691 | 5,159 | 8,554 | 1,713 | 711,394 | 8,142 | 11,367 | 2,499 | 901,723 | 16,438 | 19,797 | 3,938 |
| Swaps | 342,345 | 5,756 | 13,513 | 2,936 | 351,334 | 6,723 | 14,251 | 3,047 | 371,187 | 9,692 | 19,212 | 3,806 |
| Options purchased | 41,898 | 831 | 1,494 | 333 | 46,192 | 1,594 | 2,391 | 490 | 46,398 | 508 | 1,101 | 274 |
|  | 1,091,934 | 11,746 | 23,561 | 4,982 | 1,108,920 | 16,459 | 28,009 | 6,036 | 1,319,308 | 26,638 | 40,110 | 8,018 |
| Credit derivatives ${ }^{6}$ | 181,451 | 4,781 | 7,350 | 6,713 | 260,567 | 6,054 | 10,758 | 8,629 | 272,524 | 5,607 | 10,344 | 8,130 |
| Other contracts ${ }^{7}$ | 80,105 | 6,270 | 10,392 | 3,870 | 78,840 | 8,371 | 12,391 | 4,207 | 87,973 | 12,979 | 17,680 | 5,168 |
| Total derivatives ${ }^{8}$ | 4,401,797 | 39,645 | 61,514 | 22,700 | 4,569,576 | 45,556 | 69,640 | 25,548 | 4,795,656 | 53,649 | 82,231 | 25,896 |

Market and credit valuation adjustments that are determined on an instrument-specific basis are included. For the remaining instruments, these adjustments are determined on a pooled basis and thus, have been excluded.
As at Q2110, positive fair values exclude market and credit valuation adjustments of $\$ 594$ million.
2 Impact of offsetting credit exposures on contracts where we have both a legally enforceable master
${ }^{2}$ Impact of offsetting credit exposures on contracts where we have both a legally enforceable master netting agreement in place and we intend to settle the contracts on either a net basis or simultaneously.
Additional impact of offsetting credit exposures on contracts where we have a legally enforceable master netting agreement in place but do not intend to settle the contracts on a net basis or simultaneously
${ }^{3}$ Additional impact of offsetting credit exposures on contracts where we have a legally enforceable master netting agreement in place but do not intend to settle the contracts
${ }^{4}$ as $\mathrm{Q} 2 / 10$, the notional amounts exclude exchange traded of $\$ 447$ billion, over-the-counter options witten of $\$ 188$ billion, and non-trading credit derivatives of $\$ 2$ billion.
${ }^{5}$ As alculated using guidelines issued by OSFI under the BASEL $1 /$ framework.
${ }^{6}$ Comprises credit default swaps, total return swaps and credit default baskets. The above excludes credit derivatives issued for other-than-trading purposes related to bought and sold protection with a replacement cost of $\$ 45$ million as at $\mathrm{Q} 2 / 10$.
As at Q2/10, credit derivatives issued for other-than-trading purposes related to sold protection with a replacement cost of \$nil, credit equivalent amount of \$nil million and risk-adjusted asset amount of \$nil million which were given guarantee treatment per OSFI guidance.
Comprises precious metal, commodity and equity-linked derivative contracts.
As at Q2/10, the total credit equivalent amount after netting includes collateral applied of $\$ 6$ billion.

| CALCULATION OF ROE AND RORC ${ }^{1}$ (C\$ MM, except for percentage amounts) | Q2/10 | Q1/10 | Q4/09 | Q3/09 | Q2109 | Q1/09 | Q4/08 | Q3/08 | Q2/08 | $\begin{gathered} 2010 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2009 \\ 6 \text { months } \end{gathered}$ | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 719 | 762 | 702 | 651 | 568 | 686 | 669 | 702 | 597 | 1,481 | 1,254 | 2,607 | 2,634 | 2,516 |
| Average risk capital ${ }^{2}$ | 6,550 | 5,600 | 5,500 | 5,450 | 5,350 | 5,250 | 5,250 | 5,150 | 4,900 | 6,100 | 5,300 | 5,400 | 5,050 | 5,250 |
| Add: Average goodwill and other intangibles | 2,000 | 2,050 | 2,000 | 1,950 | 1,750 | 1,750 | 1,800 | 1,750 | 1,900 | 2,000 | 1,750 | 1,850 | 1,850 | 1,950 |
| Average attributed capital ${ }^{2}$ | 8,550 | 7,650 | 7,500 | 7,400 | 7,100 | 7,000 | 7,050 | 6,900 | 6,800 | 8,100 | 7,050 | 7,250 | 6,900 | 7,200 |
| ROE $^{3}$ | 34.6\% | 39.6\% | 37.0\% | 34.9\% | 32.9\% | 38.9\% | 37.7\% | 40.4\% | 35.8\% | 37.0\% | 35.9\% | 35.9\% | 38.1\% | 34.9\% |
| Return on risk capital (RORC) ${ }^{4}$ | 45.0\% | 53.8\% | 50.5\% | 47.3\% | 43.7 \% | 51.8\% | 50.8\% | 54.1\% | 49.5\% | 49.1\% | 47.8\% | 48.4\% | 52.2\% | 48.1\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 83 | 211 | 153 | 159 | 119 | 122 | 112 | 182 | 180 | 294 | 241 | 553 | 653 | 753 |
| Average risk capital ${ }^{2}$ | 950 | 1,150 | 1,150 | 1,050 | 1,150 | 1,150 | 1,050 | 1,050 | 1,000 | 1,050 | 1,150 | 1,100 | 1,000 | 1,150 |
| Add: Average goodwill and other intangibles | 2,600 | 2,700 | 2,700 | 2,750 | 2,800 | 2,800 | 2,600 | 2,400 | 1,100 | 2,650 | 2,800 | 2,800 | 1,800 | 1,150 |
| Average attributed capital ${ }^{2}$ | 3,550 | 3,850 | 3,850 | 3,800 | 3,950 | 3,950 | 3,650 | 3,450 | 2,100 | 3,700 | 3,950 | 3,900 | 2,800 | 2,300 |
| ROE ${ }^{3}$ | 9.6\% | 21.8\% | 15.8\% | 16.5\% | 12.3\% | 12.3\% | 12.3\% | 21.0\% | 34.8\% | 16.0\% | 12.3\% | 14.2\% | 23.3\% | 32.4\% |
| Return on risk capital (RORC) ${ }^{4}$ | 36.2\% | 72.9\% | 53.3\% | 59.2\% | 43.2 \% | 41.8\% | 42.8\% | 69.5\% | 72.4\% | 56.6\% | 42.5\% | 49.2\% | 64.9\% | 65.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 104 | 115 | 101 | 164 | 111 | 110 | 58 | 136 | 103 | 219 | 221 | 486 | 385 | 437 |
| Average risk capital ${ }^{2}$ | 1,400 | 1,100 | 1,050 | 1,200 | 1,150 | 1,150 | 1,000 | 1,100 | 1,100 | 1,250 | 1,150 | 1,150 | 1,050 | 1,250 |
| Add: Average goodwill and other intangibles | 150 | 200 | 200 | 150 | 200 | 150 | 150 | 100 | 150 | 150 | 150 | 150 | 100 | 150 |
| Average attributed capital ${ }^{2}$ | 1,550 | 1,300 | 1,250 | 1,350 | 1,350 | 1,300 | 1,150 | 1,200 | 1,250 | 1,400 | 1,300 | 1,300 | 1,150 | 1,400 |
| $\mathrm{ROE}^{3}$ | 27.2\% | 35.5\% | 32.3\% | 48.0\% | 33.4\% | 33.7\% | 20.1\% | 44.6\% | 34.1\% | 31.0\% | 33.6\% | 37.0\% | 32.8\% | 31.2\% |
| Return on risk capital (RORC) ${ }^{4}$ | 30.5\% | 40.9\% | 37.7\% | 55.4\% | 39.2 \% | 38.3\% | 23.0\% | 50.1\% | 38.1\% | 35.2\% | 38.8\% | 42.9\% | 37.1\% | 34.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income available to common shareholders | (40) | (70) | (138) | (112) | $(1,142)$ | (112) | (213) | (22) | 33 | (110) | $(1,254)$ | $(1,504)$ | (174) | 228 |
| Average risk capital ${ }^{2}$ | 3,000 | 2,700 | 2,850 | 3,150 | 3,250 | 3,050 | 2,450 | 2,300 | 2,150 | 2,850 | 3,150 | 3,050 | 2,150 | 1,950 |
| Add: Average goodwill and other intangibles | 3,550 | 3,750 | 3,800 | 3,900 | 5,550 | 5,500 | 5,000 | 3,300 | 2,400 | 3,650 | 5,500 | 4,700 | 3,050 | 1,400 |
| Average attributed capital ${ }^{2}$ | 6,550 | 6,450 | 6,650 | 7,050 | 8,800 | 8,550 | 7,450 | 5,600 | 4,550 | 6,500 | 8,650 | 7,750 | 5,200 | 3,350 |
| ROE ${ }^{3}$ | (2.5\%) | (4.3\%) | (8.3\%) | (6.3\%) | (53.3)\% | (5.2)\% | (11.4)\% | (1.6)\% | 3.0\% | (3.4)\% | (29.2)\% | (19.4)\% | (3.4)\% | 6.9\% |
| Return on risk capital (RORC) ${ }^{4}$ | (5.4\%) | (10.2\%) | (19.4\%) | (14.2\%) | (143.6)\% | (14.6)\% | (34.9)\% | (3.8)\% | 6.3\% | (7.7)\% | (80.3)\% | (49.1)\% | (8.1)\% | 11.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 487 | 555 | 545 | 542 | 405 | 214 | 577 | 263 | 8 | 1,042 | 619 | 1,706 | 1,147 | 1,272 |
| Average risk capital ${ }^{2}$ | 6,750 | 7,300 | 6,700 | 7,200 | 7,150 | 7,050 | 5,650 | 5,050 | 3,900 | 7,050 | 7,100 | 7,000 | 4,700 | 3,900 |
| Add: Average goodwill and other intangibles | 1,000 | 1,050 | 1,050 | 1,050 | 1,200 | 1,050 | 1,000 | 850 | 900 | 1,000 | 1,100 | 1,100 | 900 | 900 |
| Average atributed capital ${ }^{2}$ | 7,750 | 8,350 | 7,750 | 8,250 | 8,350 | 8,100 | 6,650 | 5,900 | 4,800 | 8,050 | 8,200 | 8,100 | 5,600 | 4,800 |
| ROE ${ }^{3}$ | 25.8\% | 26.4\% | 27.9\% | 26.1\% | 19.9\% | 10.4\% | 34.6\% | 17.7\% | 0.7\% | 26.1\% | 15.2\% | 21.0\% | 20.5\% | 26.6\% |
| Return on risk capital (RORC) ${ }^{4}$ | 29.6\% | 30.1\% | 32.2\% | 29.9\% | 23.2 \% | 12.0\% | 40.5\% | 20.8\% | 0.8\% | 29.8\% | 17.6\% | 24.3\% | 24.5\% | 32.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income available to common shareholders | (89) | (140) | (190) | 84 | (166) | 49 | (110) | (26) | (16) | (229) | (117) | (223) | (191) | 198 |
| Average risk capital and other ${ }^{2,5}$ | 1,450 | 1,050 | 1,250 | 1,400 | 1,500 | 2,000 | 1,100 | 1,100 | 1,100 | 1,300 | 1,850 | 1,550 | 1,100 | 950 |
| Add: Average under/(over) attribution of capital | 3,450 | 3,800 | 3,350 | 1,150 | (500) | $(1,700)$ | (50) | 1,100 | 2,800 | 3,600 | $(1,200)$ | 600 | 1,900 | 1,850 |
| Average attributed capital ${ }^{2}$ | 4,900 | 4,850 | 4,600 | 2,550 | 1,000 | 300 | 1,050 | 2,200 | 3,900 | 4,900 | 650 | 2,150 | 3,000 | 2,800 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income available to common shareholders | 1,264 | 1,433 | 1,173 | 1,488 | (105) | 1,069 | 1,093 | 1,235 | 905 | 2,697 | 964 | 3,625 | 4,454 | 5,404 |
| Average risk capital ${ }^{2}$ | 19,450 | 18,450 | 17,900 | 18,800 | 18,950 | 18,700 | 16,500 | 15,750 | 14,150 | 18,950 | 18,850 | 18,600 | 15,050 | 14,450 |
| Average common equity | 32,850 | 32,450 | 31,600 | 30,400 | 30,550 | 29,200 | 27,000 | 25,250 | 23,400 | 32,650 | 29,800 | 30,450 | 24,650 | 21,850 |
| ROE $^{3}$ | 15.8\% | 17.5\% | 14.7\% | 19.4\% | (1.4)\% | 14.5\% | 16.1\% | 19.5\% | 15.7\% | 16.7\% | 6.5\% | 11.9\% | 18.1\% | 24.7\% |
| Return on risk capital (RORC) ${ }^{4}$ | 26.7\% | 30.8\% | 26.0\% | 31.4\% | (2.3)\% | 22.7\% | 26.3\% | 31.1\% | 26.0\% | 28.7\% | 10.3\% | 19.5\% | 29.6\% | 37.4\% |

[^15]
[^0]:    Comparative information has been restated as at November 1,2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
    ${ }_{2}$ Includes precious metals. Includes precious metals.

[^1]:    ${ }^{1}$ Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges.
    ${ }^{2}$ Comparative information has been reclassified as a result of adopting CICA Handbook Section 3064 on November 1, 2008
    ${ }^{3}$ Other includes reduction of the Enron-related litigation provision: $\$ 53$ million in $\mathrm{Q} 1 / 10, \$ 542$ million in $\mathrm{Q} 4 / 08$.

[^2]:    
    Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage, Credit cards and AUA to better reflect how the assets are managed
    ${ }^{2}$ As at Q2/10, average personal secured loans was $\$ 35.4$ billion and average personal unsecured loans was $\$ 27.3$ bilion
    ${ }^{3}$ Excludes the amortization of computer software intangibles.

[^3]:    ${ }^{1}$ Excludes assets held by clients of Phillips, Hager \& North Investment Management Ltd. for which we earn either a nominal or no management fee. Q2/10 AUM excludes $\$ 1.4$ billion of these assets.
    ${ }^{2}$ Excludes the amortization of computer software intangibles.

[^4]:    Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
    ${ }^{-}$PCL primarily comprises the general provision, an adjustment related to PCL on securitized credit card loans managed by Canadian Banking. In Q4/09 and Q1/09, PCL also included an amount related to the reclassification of certain AFS securities to loans. ${ }^{3}$ Excludes the amortization of computer software intangibles

[^5]:    ${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009
    ${ }^{2}$ Reflects net of amounts securitized. Refer to the Securitization information on page 19.
    ${ }^{3}$ Comparative information has been reclassified as a result of adopting CICA Handbook Section 3064.

[^6]:    ${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
    ${ }^{2}$ As defined in the guidelines issued by OSFI. Basel I and Basel II calculations are not directly comparable.
    
    Net unrealized fair value losses on available-for-sale equities are deducted in the determination of Tier 1 capital while net unrealized fair value gains on available-for-sale equities are included in Tier 2A capital.
    ${ }^{4}$ Basel II goodwill deduction reflects total consolidated goodwill. Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
    Under Basel II, substantial investment deductions are made $50 \%$ from each of Tier I and Tier 2 capital. There was a transitional provision until October 31, 2008, to deduct substantial investments held prior to December 31, 2006
    in full from Tier 2 capital. Under Basell, these investments were deducted from Total capital.
    Securitization deduction from Tier 1 capital consists of Seller's interest in residential mortgages of $\$ 29$ million and credit cards of $\$ 28$ million, and securitizations rated below BB- of $\$ 862$ million and unrated positions of $\$ 93$ million. Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.
    ${ }^{8}$ Securitization deduction from Tier 2 capital consists of Seller's interest in residential mortgages of $\$ 29$ million and credit cards of $\$ 8$ million, and securitizations rated below BB- of $\$ 862$ million and unrated positions of $\$ 94$ million.
    ${ }^{9}$ Effective Q2/08, OSFI amended the treatment of the general allowance in the calculation of Basel II Asset-to-capital multiple. Comparative ratios have not been revised.

[^7]:    ${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
    ${ }^{2}$ As defined in the guidelines issued by OSFI. Basel I and Basel II calculations are not directly comparable.
    ${ }^{3}$ Basel II goodwill deduction reflects total consolidated goodwill. Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
    Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.
    ${ }^{5}$ As prescribed by OSFI, certain components of Accumulated other comprehensive income are included in the determination of regulatory capital. Accumulated net foreign currency translation adjustments are included in Tier 1 capital.

[^8]:    ${ }_{2}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
    ${ }^{2}$ Internal capital generation is net income available to common shareholders less common share dividends.
    In Q2/08, we issued $\$ 500$ million of RBC Trust Capital Securities (TruCS), of which $\$ 171$ million was not initially recognized as regulatory capital due to OSFI constraints
    Includes changes to investments in insurance subsidiaries, regulatory capital deductions for goodwill, substantial investments, eligible general allowance, non-controlling interest in subsidiaries, securitization related amounts, treasury shares (other than common) and other adjustments to retained earnings.

[^9]:    ${ }^{1}$ All residential mortgages securitized are Canadian mortgages and are government guaranteed.
    ${ }^{2}$ Securities purchased during the securitization process.

[^10]:    Comparative information has been restated as at November 1,2008 due to the implement
    Includes impaired loans as well as loans that are contractually 90 days past due but are not considered impaired.
    Excludes any assets temporarily acquired with the intent at acquisition to sell to special purpose entities
    ${ }^{4}$ Loans held as at August 1, 2009 were reclassified to held-for-trading securities in accordance with CICA's amendments to Section 3855 . The reclassified securities are included in the 2008 balances and excluded from 2009 balances

[^11]:    ${ }^{1}$ Comparative information has been restated as at November 1, 2008 due to the implementation of amendments to CICA Handbook Section 3855 issued in August, 2009.
    ${ }^{2}$ Wholesale - Real estate and related loans and acceptances in Q2/10 is comprised of amounts based in Canada $\$ 10.9$ billion, United States $\$ 7.6$ billion, and Other International $\$ 1.1$ billion
    ${ }^{3}$ Wholesale - Other in Q2/10 related to other services $\$ 8.6$ billion, financing products $\$ 5$ billion, holding and investments $\$ 3.8$ billion, health $\$ 2.5$ billion, and other $\$ 1$ billion.
    Geographic information is based on residence of borrower.

[^12]:    ${ }^{1}$ Eligible financial collateral includes cash and deposit, gold as well as qualifying debt securites, equities and mutual funds.
    ${ }^{2}$ Under the AIRB approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has
    .
    Inder the

[^13]:    ${ }^{1}$ Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation such as guarantees. Exposure under Basel II asset classes of qualifying revolving retail and other retail are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal.
    ${ }^{2}$ Ratings $8-10$ or above are regarded as investment grade while ratings $11-13$ or below to $17-20$ inclusive are non-investment grade. Ratings $21-22$ represent impaired/default.
    
    and does not reflect the impact of credit risk mitigation.
    ${ }^{4}$ Represents the exposure-weighted average of probability of default, loss given default rate, exposure at default (EAD) rate and risk weight within each internal rating. EAD rate is a percentage of undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a default.

[^14]:    ${ }^{1}$ Comprises credit default swaps, total return swaps and credit default baskets. Over $93 \%$ of our net exposures are with investment grade counterparties.
    ${ }^{2}$ Gross fair value before netting.
    ${ }^{3}$ Replacement cost includes the impact of netting but excludes collateral.
    ${ }^{4}$ Comprises credit default swaps.
    ${ }^{5}$ As at Q2/10, Other related to health $\$ 20$ million, and other $\$ 25$ million.
    ${ }^{6}$ Net protection sold as at Q2/10 related to Other \$nil million.

[^15]:    ${ }^{1}$ Average risk capital, Goodwill and intangible capital, and Average attributed capital represent rounded figures. These amounts are calculated using methods intended to approximate the average of the daily balances for the period. ROE and RORC
    ${ }^{2}$ measurese risk capital includes Credit, Market (trading and non-trading), Insurance, Operational, Business and Fixed Asset risk capital. Average attributed capital includes risk capital plus the Goodwill and Intangible capital.
    ${ }^{3}$ Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.
    ${ }_{5}^{4}$ RORC is based on Average risk capital only. We do not report ROE and RORC for Corporate Support as they are considered not meaningful.
    ${ }^{5}$ Other includes software intangible assets reclassified from Premises and equipment in Q1/09 on adoption of CICA Handbook Section 3064, Goodwill and Other Intangible Assets.

