

## Resegmented Supplementary Financial Information

## Q1 2007

(Issued April 25, 2007 to reflect new business segments)
For the period ended January 31, 2007
(UNAUDITED)
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## Table of Contents

## Page

## Notes to Users

Glossary
Financial Highlights

## Consolidated Results

5
5
6
7

## Segment Details

Canadian Banking
Wealth Management
U.S. and International Banking

Capital Markets
Corporate Support
Discontinued Operations

## On- and Off-Balance Sheet

Balance sheets (period-end balances)
Selected average balance sheet items
Assets under administration and management
Statements of Changes in Shareholders' Equity
Loan securitization

## Page

[^0]
## Other Items

Goodwill
Business realignment charges
Securities market value surplus

ROE and RORC Reconciliation
27 U.S. GAAP Reconciliation

The financial information in this document is in Canadian dollars and based on financial statements prepared in accordance with Canadian generally accepted accounting principles (GAAP), unless otherwise noted. This document is not audited and should be read in conjunction with our unaudited Interim Consolidated Financial Statements and accompanying Management's Discussion \& Analysis for the quarter ended January 31, 2007, Q1 2007 Report to Shareholders, Q1 2007 Quarterly Results slides, our 2006 Annual Report to Shareholders and the Glossary on page 2 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentations

## Significant reporting changes made to this document subsequent to Q1/07

RBC creates Wealth Management segment
Effective February 7, 2007, our previous three business segments (RBC Canadian Personal and Business, RBC U.S. and International Personal and Business and RBC Capital Markets) were reorganized into four new business segments and renamed:
Canadian Banking comprises our domestic personal and business banking operations, certain retail investment businesses and our global insurance operations.
Wealth Management comprises businesses that directly serve our clients' growing wealth management needs including those of affluent and high net worth clients globally, and businesses that provide asset management and trust products. Previously, these businesses were reported in our RBC Canadian Personal and Business and RBC U.S. \& International Personal and Business segments U.S. and International Banking comprises our banking businesses outside Canada, including RBC Centura in the U.S. and RBC's Caribbean banking operations. In addition, this segment includes our $50 \%$ ownership in RBC Dexia IS. RBC Dexia IS was previously reported in RBC Capital Markets segment.
Capital Markets continues as our global wholesale banking segment providing a wide range of corporate and investment banking, sales and trading, research and related products and services to corporations, public sector and institutional clients in North America and specialized products and services in select global markets.
The comparative results have been restated to conform with the new basis of segment presentation. For further details, refer to pages 8-12 and 26 .

## Significant reporting changes made to this document in Q1/07

Impact of new financial instruments accounting standards
On November 1, 2006, we adopted three new accounting standards that were issued by the Canadian Institute of Chartered Accountants (CICA) related to financial instruments. These new standards, which have been applied prospectively, changed how we recognize and measure certain financial assets, financial liabilities and non-financial derivatives (financial instruments). For further details, refer to the Impact of the new financial instruments accounting standards section and Note 1 of our unaudited Interim Consolidated Financial Statements in our Q1 2007 Report to Shareholders.
As a result of implementing the new financial instrument accounting standards, certain financial instruments have been classified on a prospective basis within Securities from investment to trading. This resulted in financial instruments that had been measured on an amortized cost basis are now being accounted for on a fair value basis.

Net interest income reclassification
Within Canadian Banking, certain amounts related to trustee services have been reclassified from Non-interest income - Investment management and custodial fees to Net interest income to better reflect their nature. The comparative amounts reflect the change.

## Non-GAAP financial measures

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures including net income and non-GAAP measures including segment return on equity (ROE), return on risk capital (RORC) and economic profit. For details, refer to How we measure and report our business segments in our Q1 2007 Report to Shareholders. We also include non-GAAP cash basis financial measures in this document which we believe provides investors with supplemental information that may be useful in comparing to other measures presented by other companies.

## Cash basis measures

Cash basis measures such as cash net income, cash diluted earnings per share (EPS) and cash ROE are calculated by adding back to net income the after-tax amount of amortization of goodwill and other intangibles. These non-cash charges do not deplete our cash reserves.

## Risk capital

Risk capital includes credit, market (trading and non-trading), insurance-specific, operational, business and fixed assets risk capital.

## Attributed capital

Attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital.
Return on equity (ROE)
Business segment return on equity is calculated as net income available to common shareholders divided by average attributed equity for the period. Corporate Support also includes average unattributed equity. Refer to page 26 for reconciliation.

Unattributed common equity
Unattributed common equity represents common equity in excess of common equity attributed to
three business segments and is reported in the Corporate Support segment.
Economic profit
conomic profit is net income available to common shareholders excluding the after-tax effect of
amortization of goodwill and intangibles, less a capital charge for use of attributed equit,

## Average risk capital

Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

Operating leverage
Our operating leverage is defined as the difference between revenue growth rate (as adjusted) and non-interest expense growth rate (as adjusted). Revenue is based on a taxable equivalent basis, financial instruments a counting standards and Global expense excludes Global Insurance-related expense.

## Return on risk capital (RORC)

Net income available to common shareholders divided by attributed risk capital. Refer to page 26 for RORC reconciliation. Business segment return on risk capital is calculated as net income available to common shareholders divided by average attributed risk capital for the period.

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of the Office of the Superintendent of Financial Institutions Canada (OSFI) based on standards issued by the Bank for International Settlements and Canadian GAAP financial information

Goodwill and intangibles
Represents our net investment in goodwill and intangibles.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital. The cost of capital is regularly reviewed and adjusted from time to time based on prevailing market conditions

## Taxable equivalent basis (teb)

Income from certain tax-advantaged sources are reported on a taxable equivalent basis (teb). Under this approach, revenue from tax-advantaged sources are grossed up, which currently includes only our Canadian taxable corporate dividends recorded in Net interest income, to their tax equivalent value with a corresponding offset recorded in the provision for income taxes. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support thereby generating the same after-tax net income as reported under GAAP.

Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Noninterest income.

## Calculations

Average balances (assets, loans and acceptance, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period.

## Average common equity

Calculated as the average of the month-end common equity balances for the period. For the operating segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning asset

The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans based on daily balances for the period.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (average assets)
Net interest income divided by average assets
Net interest margin (average earning assets)
Net interest income divided by average earning assets
Net write-offs
Gross write-offs less recoveries of amounts previously written off

## Risk-adjusted assets

Used in the calculation of risk-based capital ratios as defined by guidelines issued by the OSFI. The face value of assets is discounted using risk-weighting factors in order to reflect a comparable risk per dollar among all types of assets. The risk inherent in off-balance sheet instruments is also recognized, first by determining a credit equivalent amount, and then by applying appropriate risk-weighting factors.

## Ratios

Efficiency ratio
Non-interest expense as a percentage of total revenue.
Return on assets
Net income divided by average assets.
Return on common equity (ROE)
Net income available to common shareholders divided by average common equity for the period. Refer to page 26 for ROE reconciliation.

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q107 | Q4/06 | Q3/106 | Q2106 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 5,698 | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 | 4,686 | 4,773 | 20,637 | 19,184 | 17,802 |
| Provision for credit losses (PCL) | 162 | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 429 | 455 | 346 |
| Insurance policyholder benefits, claims and acquisition expense | 516 | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 2,509 | 2,625 | 2,124 |
| Non-interest expense (NIE) | 3,067 | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 2,661 | 2,654 | 11,495 | 11,357 | 10,833 |
| Net income from continuing operations | 1,494 | 1,263 | 1,194 | 1,128 | 1,172 | 543 | 1,001 | 916 | 977 | 4,757 | 3,437 | 3,023 |
| Net income (loss) from discontinued operations |  | (1) | (17) | (10) | (1) | (21) | (22) | (9) | 2 | (29) | (50) | (220) |
| Net Income | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 4,728 | 3,387 | 2,803 |
| Net income available to common shareholders | 1,478 | 1,236 | 1,164 | 1,107 | 1,161 | 515 | 968 | 895 | 971 | 4,668 | 3,349 | 2,772 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| - diluted | \$1.14 | \$0.96 | \$0.90 | \$0.85 | \$0.89 | \$0.39 | \$0.74 | \$0.69 | \$0.75 | \$3.59 | \$2.57 | \$2.11 |
| Return on common equity (ROE) ${ }^{1}$ | 27.3\% | 23.9\% | 23.1\% | 23.0\% | 23.9\% | 10.6\% | 20.0\% | 19.9\% | 21.9\% | 23.5\% | 18.0\% | 15.6\% |
| Return on risk capital (RORC) ${ }^{1}$ | 41.6\% | 37.3\% | 35.7\% | 35.7\% | 37.9\% | 17.3\% | 33.4\% | 32.4\% | 34.6\% | 36.7\% | 29.3\% | 24.6\% |
| Return on assets | 1.06\% | 0.95\% | 0.92\% | 0.93\% | 0.97\% | 0.44\% | 0.85\% | 0.85\% | 0.91\% | 0.94\% | 0.76\% | 0.67\% |
| Return on risk-adjusted assets | 2.45\% | 2.24\% | 2.14\% | 2.17\% | 2.28\% | 1.05\% | 2.04\% | 1.96\% | 2.07\% | 2.21\% | 1.77\% | 1.56\% |
| Efficiency ratio | 53.8\% | 55.2\% | 55.0\% | 57.2\% | 55.5\% | 69.0\% | 55.4\% | 56.8\% | 55.6\% | 55.7\% | 59.2\% | 60.9\% |
| Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$1.16 | \$0.97 | \$0.92 | \$0.87 | \$0.90 | \$0.42 | \$0.77 | \$0.71 | \$0.76 | \$3.67 | \$2.65 | \$2.31 |
| - diluted | \$1.14 | \$0.96 | \$0.91 | \$0.86 | \$0.89 | \$0.41 | \$0.76 | \$0.70 | \$0.75 | \$3.61 | \$2.61 | \$2.28 |
| Return on common equity (ROE) ${ }^{1}$ | 27.3\% | 23.6\% | 23.1\% | 22.9\% | 23.6\% | 10.9\% | 20.2\% | 19.9\% | 21.6\% | 23.3\% | 18.1\% | 16.8\% |
| Return on risk capital (RORC) ${ }^{1}$ | 41.6\% | 37.3\% | 36.2\% | 36.1\% | 38.0\% | 18.1\% | 34.1\% | 32.7\% | 34.5\% | 37.0\% | 29.7\% | 26.5\% |
| Discontinued Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic |  | \$0.00 | (\$0.01) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.02) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.04) | (\$0.17) |
| - diluted | - | \$0.00 | (\$0.01) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.02) | (\$0.01) | \$0.00 | (\$0.02) | (\$0.04) | (\$0.17) |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | 28.1\% | 146.2\% | 21.6\% | 23.2\% | 18.7\% | 0.0\% | 32.1\% | 21.1\% | 27.1\% | 39.7\% | 21.8\% | (4.1)\% |
| Diluted EPS growth ${ }^{2}$ - continuing operations | 28.1\% | 134.1\% | 19.7\% | 22.9\% | 18.7 \% | (21.2)\% | 31.0\% | 22.8\% | 25.0 \% | 38.3\% | 14.5\% | 4.1\% |
| Revenue growth | 14.9\% | 11.5\% | 5.6\% | 9.3\% | 3.9\% | 4.9\% | 9.3\% | 5.5\% | 11.5\% | 7.6\% | 7.8\% | 4.8\% |
| NIE growth | 11.5\% | (10.7)\% | 4.7\% | 10.0\% | 3.7\% | 21.1\% | 2.1\% | (0.8)\% | (3.2)\% | 1.2\% | 4.8\% | 6.6\% |
| Operating leverage ${ }^{1}$ | 5.8\% | 3.1\% | 3.3\% | 4.3\% | (0.6)\% | 7.2\% | 6.6 \% | 3.6\% | 12.6\% | 2.5 \% | 7.5\% | (4.6)\% |
| Specific PCL to average loans and acceptances ${ }^{3}$ | 0.29\% | 0.29\% | 0.18\% | 0.26\% | 0.20\% | 0.20\% | 0.28\% | 0.24\% | 0.12\% | 0.23\% | 0.21\% | 0.30\% |
| Net interest margin (average assets) | 1.33\% | 1.31\% | 1.38\% | 1.34\% | 1.39\% | 1.49\% | 1.45\% | 1.57\% | 1.59\% | 1.35\% | 1.53\% | 1.53\% |
| Non-interest income as \% of total revenue | 67.2\% | 67.6\% | 66.1\% | 68.4\% | 66.1\% | 63.2\% | 66.3\% | 64.4\% | 64.4\% | 67.1\% | 64.6\% | 63.9\% |
| Effective tax rate | 22.3\% | 21.1\% | 23.5\% | 24.0\% | 22.0\% | 14.9\% | 28.3\% | 27.5\% | 31.0\% | 22.6\% | 27.2\% | 29.8\% |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 222,900 | 215,100 | 209,300 | 201,900 | 198,700 | 194,500 | 187,800 | 182,500 | 179,400 | 206,200 | 186,100 | 171,900 |
| Total assets | 571,615 | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 536,780 | 469,521 | 426,222 |
| Average assets | 558,900 | 525,500 | 509,500 | 493,800 | 480,000 | 469,600 | 456,600 | 436,300 | 425,500 | 502,300 | 447,100 | 421,400 |
| Average earning assets | 483,300 | 455,900 | 437,300 | 428,200 | 414,800 | 398,800 | 387,900 | 368,200 | 360,200 | 434,100 | 378,900 | 353,000 |
| Deposits | 365,606 | 343,523 | 334,702 | 322,787 | 314,872 | 306,860 | 304,497 | 283,492 | 280,020 | 343,523 | 306,860 | 270,959 |
| Common equity | 21,861 | 21,075 | 20,290 | 19,756 | 19,538 | 19,149 | 19,410 | 18,974 | 18,121 | 21,075 | 19,149 | 17,372 |
| Average common equity | 21,450 | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 18,400 | 17,600 | 19,900 | 18,600 | 17,800 |
| Average risk capital ${ }^{1}$ | 14,100 | 13,150 | 12,950 | 12,700 | 12,150 | 11,800 | 11,500 | 11,350 | 11,150 | 12,750 | 11,450 | 11,300 |
| INTEREST RATE SENSITIVITY ${ }^{4}$Before tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation Economic value of equity | $\begin{gathered} 83 \\ (508) \end{gathered}$ | $\begin{gathered} 87 \\ (496) \end{gathered}$ | $\begin{gathered} 93 \\ (454) \end{gathered}$ | $\begin{gathered} 103 \\ (415) \end{gathered}$ | $\begin{gathered} 107 \\ (376) \end{gathered}$ | $\begin{gathered} 106 \\ (435) \end{gathered}$ | $\begin{gathered} 62 \\ (493) \end{gathered}$ | $\begin{gathered} 87 \\ (390) \end{gathered}$ | 68 $(402)$ | $\begin{gathered} 87 \\ (496) \end{gathered}$ | $\begin{gathered} 106 \\ (435) \end{gathered}$ | (40 |
| Before tax impact of $1 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | (143) | (153) | (173) | (183) | (188) | (181) | (137) | (161) | (144) | (153) | (181) | (150) |
| Economic value of equity | 377 | 375 | 335 | 273 | 240 | 291 | 348 | 239 | 318 | 375 | 291 | 215 |
| Before tax impact of $2 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | 148 | 147 | 165 | 163 | 188 | 162 | 85 | 123 | 79 | 147 | 162 | 107 |
| Economic value of equity | $(1,078)$ | $(1,044)$ | (946) | (873) | (789) | (920) | $(1,060)$ | (868) | (865) | $(1,044)$ | (920) | (882) |
| Before tax impact of $2 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | (287) | (319) | (357) | (387) | (407) | (365) | (308) | (369) | (344) | (319) | (365) | (314) |
| Economic value of equity | 680 | 658 | 588 | 441 | 385 | 461 | 613 | 425 | 532 | 658 | 461 | 405 |

These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion.
${ }^{2}$ Growth rates are calculated based on earnings from continuing operations in the same period a year ago.
A $\$ 52$ million transfer of the specific allowance to the general allowance during Q1/05 decreased this ratio by $0.11 \%$ or $0.03 \%$ for fiscal 2005.
${ }^{4}$ Incorporates management assumptions based on empirical research on consumer behaviour relating to the exercise of embedded options and on the rate paid on liabilities not linked to market rates. All interest rate measures are based upon our current exposures at a specific time. The exposures change continually as a result of day-to-day business activities and our risk management initiatives.

| FINANCIAL HIGHLIGHTS continued (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 9.2\% | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 9.6\% | 9.7\% | 9.5\% | 9.2\% | 9.6\% | 9.6\% | 8.9\% |
| Total capital ratio | 11.2\% | 11.9\% | 12.4\% | 12.5\% | 12.8\% | 13.1\% | 13.4\% | 12.8\% | 12.7\% | 11.9\% | 13.1\% | 12.4\% |
| Risk-adjusted assets (\$ billions) | 242.3 | 223.7 | 218.5 | 211.0 | 204.2 | 197.0 | 190.9 | 190.1 | 187.3 | 223.7 | 197.0 | 183.4 |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| First preferred shares outstanding (000s) - end of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series N | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series O |  | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 |
| US\$ Non-cumulative series P | - | - | - |  |  | - | 4,000 | 4,000 | 4,000 |  | - | 4,000 |
| Non-cumulative series S | - | - | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |  | 10,000 | 10,000 |
| Non-cumulative series W | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  |
| Non-cumulative series AA | 12,000 | 12,000 | 12,000 | 12,000 | - | - |  |  |  | 12,000 | . |  |
| Non-cumulative series $A B$ | 12,000 | 12,000 | 12,000 | - | - | - | - | - |  | 12,000 | - |  |
| Non-cumulative series AC | 8,000 | - | - | - | - | - | - | - |  |  | - |  |
| Non-cumulative series AD | 10,000 | - | - | - | - | - | - | - |  |  | - |  |
| Non-cumulative series AE | 10,000 | - | - | - | - | - |  | - |  |  | - |  |
| Common shares outstanding (000s) ${ }^{2}$ - end of period | 1,275,950 | 1,280,890 | 1,281,279 | 1,286,064 | 1,290,983 | 1,293,502 | 1,294,476 | 1,292,801 | 1,289,648 | 1,280,890 | 1,293,502 | 1,289,496 |
| - average (basic) | 1,274,354 | 1,274,697 | 1,279,300 | 1,282,694 | 1,284,333 | 1,288,428 | 1,286,204 | 1,281,685 | 1,277,361 | 1,279,956 | 1,283,433 | 1,293,465 |
| - average (diluted) | 1,293,085 | 1,293,864 | 1,297,340 | 1,301,645 | 1,304,378 | 1,308,339 | 1,306,047 | 1,303,601 | 1,298,236 | 1,299,785 | 1,304,680 | 1,311,016 |
| Treasury shares held - preferred (000s) | 141 | 94 | 1,760 | 213 | 118 | 91 |  |  |  | 94 | 91 |  |
| - common (000s) | 3,108 | 5,486 | 5,526 | 5,512 | 6,224 | 7,053 | 7,037 | 7,364 | 10,188 | 5,486 | 7,053 | 9,726 |
| Shares repurchased (000s) | 7,645 | 1,830 | 5,465 | 6,531 | 4,403 | 3,900 | - | - | 2,011 | 18,229 | 5,911 | 29,203 |
| (\$ MM) | 414 | 90 | 253 | 308 | 193 | 163 | - | - | 63 | 844 | 226 | 892 |
| Stock options outstanding (000s) | 31,261 | 32,243 | 33,748 | 34,629 | 36,296 | 36,481 | 39,502 | 41,210 | 44,497 | 32,243 | 36,481 | 44,744 |
| Stock options exercisable (000s) | 26,541 | 26,918 | 28,410 | 29,240 | 30,858 | 28,863 | 31,870 | 33,465 | 36,630 | 26,918 | 28,863 | 32,801 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| COMMON SHARE PERFORMANCE |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$17.17 | \$16.52 | \$15.90 | \$15.43 | \$15.21 | \$14.89 | \$15.08 | \$14.76 | \$14.16 | \$16.52 | \$14.89 | \$13.57 |
| Common share price (RY on TSX) - High (intraday) | \$55.96 | \$51.44 | \$48.26 | \$51.49 | \$46.50 | \$43.34 | \$39.85 | \$37.63 | \$32.20 | \$51.49 | \$43.34 | \$32.95 |
| - Low (intraday) | \$49.50 | \$45.64 | \$43.52 | \$44.42 | \$41.29 | \$37.20 | \$36.76 | \$31.38 | \$30.45 | \$41.29 | \$30.45 | \$29.02 |
| - Close, end of period | \$54.60 | \$49.80 | \$46.03 | \$47.84 | \$44.54 | \$41.67 | \$38.70 | \$37.48 | \$31.55 | \$49.80 | \$41.67 | \$31.70 |
| Market capitalization (TSX) (\$ MM) | 69,667 | 63,788 | 58,977 | 61,525 | 57,494 | 53,894 | 50,096 | 48,448 | 40,688 | 63,788 | 53,894 | 40,877 |
| $\mathrm{P} / \mathrm{E}$ ratio (4-quarters trailing earnings) ${ }^{3}$ | 13.7 | 13.5 | 15.1 | 16.7 | 16.2 | 15.7 | 14.9 | 14.4 | 13.8 | 12.9 | 14.4 | 14.7 |
| Market price to book value | 3.18 | 3.01 | 2.89 | 3.10 | 2.93 | 2.80 | 2.57 | 2.54 | 2.23 | 3.01 | 2.80 | 2.34 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| DIVIDEND INFORMATION ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.40 | \$0.40 | \$0.36 | \$0.36 | \$0.32 | \$0.32 | \$0.31 | \$0.28 | \$0.28 | \$1.44 | \$1.18 | \$1.01 |
| Dividend yield | 3.0\% | 3.3\% | 3.1\% | 3.0\% | 2.9\% | 3.2\% | 3.2\% | 3.2\% | 3.5\% | 3.1\% | 3.2\% | 3.3\% |
| Dividend payout ratio | 35\% | 41\% | 40\% | 42\% | 35\% | 80\% | 41\% | 39\% | 36\% | 40\% | 45\% | 47\% |
| Common dividends (\$ MM) | 511 | 511 | 461 | 463 | 412 | 414 | 393 | 353 | 352 | 1,847 | 1,512 | 1,303 |
| Preferred dividends (\$ MM) | 16 | 26 | 13 | 11 | 10 | 11 | 11 | 12 | 8 | 60 | 42 | 31 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 47,940 | 46,661 | 46,803 | 45,396 | 45,651 | 46,401 | 46,822 | 46,047 | 46,880 | 46,661 | 46,401 | 46,386 |
| us | 10,576 | 10,056 | 9,994 | 9,842 | 9,815 | 9,684 | 9,723 | 9,787 | 9,801 | 10,056 | 9,684 | 10,814 |
| Other | 4,239 | 4,141 | 4,078 | 3,968 | 3,963 | 3,927 | 4,082 | 3,969 | 3,986 | 4,141 | 3,927 | 3,803 |
| Total | 62,755 | 60,858 | 60,875 | 59,206 | 59,429 | 60,012 | 60,627 | 59,803 | 60,667 | 60,858 | 60,012 | 61,003 |
| Number of bank branches ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,120 | 1,117 | 1,109 | 1,105 | 1,105 | 1,104 | 1,102 | 1,102 | 1,101 | 1,117 | 1,104 | 1,098 |
| us | 303 | 282 | 277 | 275 | 273 | 273 | 273 | 270 | 268 | 282 | 273 | 275 |
| Other | 44 | 44 | 44 | 44 | 43 | 42 | 42 | 42 | 42 | 44 | 42 | 42 |
| Total | 1,467 | 1,443 | 1,430 | 1,424 | 1,421 | 1,419 | 1,417 | 1,414 | 1,411 | 1,443 | 1,419 | 1,415 |
| Number of automated banking machines (ABM) | 4,273 | 4,232 | 4,297 | 4,272 | 4,268 | 4,277 | 4,321 | 4,367 | 4,400 | 4,232 | 4,277 | 4,432 |

[^1]| STATEMENTS OF INCOME (C\$ MM) | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 6,444 | 6,120 | 5,849 | 5,257 | 4,978 | 4,632 | 4,289 | 4,100 | 3,960 | 22,204 | 16,981 | 13,887 |
| Interest expense | 4,577 | 4,389 | 4,083 | 3,640 | 3,296 | 2,869 | 2,626 | 2,432 | 2,261 | 15,408 | 10,188 | 7,468 |
| Total | 1,867 | 1,731 | 1,766 | 1,617 | 1,682 | 1,763 | 1,663 | 1,668 | 1,699 | 6,796 | 6,793 | 6,419 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 240 | 247 | 229 | 218 | 223 | 232 | 217 | 212 | 207 | 917 | 868 | 812 |
| Other payment services | 78 | 79 | 77 | 72 | 71 | 74 | 72 | 69 | 70 | 299 | 285 | 277 |
| Service charges | 318 | 326 | 306 | 290 | 294 | 306 | 289 | 281 | 277 | 1,216 | 1,153 | 1,089 |
| Insurance premiums, investment and fee income | 820 | 863 | 821 | 806 | 858 | 798 | 886 | 813 | 773 | 3,348 | 3,270 | 2,870 |
| Trading revenue | 803 | 620 | 683 | 724 | 547 | 308 | 452 | 373 | 461 | 2,574 | 1,594 | 1,563 |
| Investment management and custodial fees | 370 | 345 | 322 | 326 | 308 | 334 | 307 | 305 | 286 | 1,301 | 1,232 | 1,105 |
| Mutual fund revenue | 354 | 337 | 328 | 316 | 261 | 259 | 245 | 233 | 225 | 1,242 | 962 | 850 |
| Securities brokerage commissions | 323 | 296 | 291 | 347 | 309 | 300 | 274 | 307 | 282 | 1,243 | 1,163 | 1,166 |
| Underwriting and other advisory fees | 288 | 293 | 253 | 259 | 219 | 233 | 251 | 266 | 276 | 1,024 | 1,026 | 918 |
| Card service revenue | 149 | 147 | 158 | 46 | 145 | 152 | 158 | 127 | 142 | 496 | 579 | 555 |
| Foreign exchange revenue, other than trading | 122 | 106 | 118 | 118 | 96 | 118 | 109 | 88 | 92 | 438 | 407 | 331 |
| Securitization revenue | 91 | 86 | 61 | 61 | 49 | 83 | 65 | 51 | 86 | 257 | 285 | 200 |
| Credit fees | 60 | 63 | 66 | 56 | 56 | 48 | 46 | 41 | 52 | 241 | 187 | 198 |
| Gain on sale of investment account securities | 48 | 16 | 11 | 22 | 39 | 12 | 33 | 25 | 15 | 88 | 85 | 20 |
| Other | 85 | 120 | 22 | 134 | 97 | 82 | 151 | 108 | 107 | 373 | 448 | 518 |
| Total | 3,831 | 3,618 | 3,440 | 3,505 | 3,278 | 3,033 | 3,266 | 3,018 | 3,074 | 13,841 | 12,391 | 11,383 |
| Total revenue | 5,698 | 5,349 | 5,206 | 5,122 | 4,960 | 4,796 | 4,929 | 4,686 | 4,773 | 20,637 | 19,184 | 17,802 |
| Provision for credit losses | 162 | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 429 | 455 | 346 |
| Insurance policyholder benefits, claims and acquisition expense | 516 | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 2,509 | 2,625 | 2,124 |
| Non-interest expense | 3,067 | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 2,661 | 2,654 | 11,495 | 11,357 | 10,833 |
| Business realignment charges | - | - |  | - | - | 40 | 1 | 2 | 2 | - | 45 | 177 |
| Income taxes | 435 | 342 | 381 | 348 | 332 | 90 | 392 | 353 | 443 | 1,403 | 1,278 | 1,287 |
| Non-controlling interest in net income of subsidiaries | 24 | 19 | 44 | (25) | 6 | (30) | (6) | 16 | 7 | 44 | (13) | 12 |
| Net income from continuing operations | 1,494 | 1,263 | 1,194 | 1,128 | 1,172 | 543 | 1,001 | 916 | 977 | 4,757 | 3,437 | 3,023 |
| Net Income (loss) from discontinued operations | 1, | (1) | (17) | (10) | (1) | (21) | (22) | (9) | 2 | (29) | (50) | (220) |
| Net income | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 4,728 | 3,387 | 2,803 |
| Preferred dividends | (16) | (26) | (13) | (11) | (10) | (11) | (11) | (12) | (8) | (60) | (42) | (31) |
| Net gain on redemption of preferred shares | - | - | - | - | - | 4 | - | - | - | - | 4 |  |
| Net income available to common shareholders | 1,478 | 1,236 | 1,164 | 1,107 | 1,161 | 515 | 968 | 895 | 971 | 4,668 | 3,349 | 2,772 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue from Trading Activities |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (151) | (173) | (146) | (138) | (82) | 13 | (76) | 39 | 45 | (539) | 21 | 286 |
| Non-interest income | 803 | 620 | 683 | 724 | 547 | 308 | 452 | 373 | 461 | 2,574 | 1,594 | 1,563 |
| Total | 652 | 447 | 537 | 586 | 465 | 321 | 376 | 412 | 506 | 2,035 | 1,615 | 1,849 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income and money markets | 375 | 255 | 291 | 364 | 264 | 233 | 251 | 268 | 273 | 1,174 | 1,025 | 1,044 |
| Equity | 201 | 130 | 171 | 135 | 125 | 46 | 97 | 71 | 141 | 561 | 355 | 527 |
| Foreign exchange contracts ${ }^{1}$ | 76 | 62 | 75 | 87 | 76 | 42 | 28 | 73 | 92 | 300 | 235 | 278 |
| Total | 652 | 447 | 537 | 586 | 465 | 321 | 376 | 412 | 506 | 2,035 | 1,615 | 1,849 |

${ }^{1}$ Includes commodity and precious metals.

| NON-INTEREST EXPENSE (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 890 | 853 | 832 | 797 | 782 | 782 | 799 | 768 | 806 | 3,264 | 3,155 | 3,199 |
| Variable compensation | 791 | 698 | 716 | 751 | 662 | 580 | 587 | 562 | 580 | 2,827 | 2,309 | 2,283 |
| Acquisition retention compensation | 4 | 1 | - | 1 | 1 | 5 | 4 | 6 | 5 | 3 | 20 | 36 |
| Benefits related | 290 | 242 | 272 | 283 | 280 | 252 | 269 | 283 | 279 | 1,077 | 1,083 | 1,059 |
| Stock-based compensation ${ }^{1}$ | 58 | 35 | 28 | 38 | 68 | 8 | 56 | 77 | 28 | 169 | 169 | 124 |
| Total Human resources | 2,033 | 1,829 | 1,848 | 1,870 | 1,793 | 1,627 | 1,715 | 1,696 | 1,698 | 7,340 | 6,736 | 6,701 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 82 | 84 | 81 | 78 | 77 | 80 | 82 | 82 | 80 | 320 | 324 | 294 |
| Computer rental and maintenance | 156 | 166 | 145 | 151 | 147 | 153 | 155 | 148 | 136 | 609 | 592 | 557 |
| Office equipment rental and maintenance | 6 | 7 | 7 | 7 | 7 | 12 | 10 | 10 | 12 | 28 | 44 | 55 |
| Total Equipment | 244 | 257 | 233 | 236 | 231 | 245 | 247 | 240 | 228 | 957 | 960 | 906 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 95 | 117 | 89 | 91 | 85 | 86 | 84 | 86 | 85 | 382 | 341 | 370 |
| Premises repairs and maintenance | 61 | 64 | 60 | 55 | 54 | 58 | 54 | 61 | 52 | 233 | 225 | 218 |
| Depreciation | 20 | 22 | 21 | 21 | 21 | 23 | 22 | 22 | 23 | 85 | 90 | 93 |
| Property taxes | 22 | 22 | 26 | 22 | 22 | 23 | 28 | 22 | 20 | 92 | 93 | 84 |
| Total Occupancy | 198 | 225 | 196 | 189 | 182 | 190 | 188 | 191 | 180 | 792 | 749 | 765 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 48 | 46 | 48 | 46 | 46 | 51 | 51 | 48 | 54 | 186 | 204 | 243 |
| Postage and courier | 24 | 23 | 25 | 25 | 23 | 24 | 23 | 25 | 25 | 96 | 97 | 99 |
| Marketing and public relations | 64 | 105 | 74 | 79 | 55 | 76 | 57 | 58 | 50 | 313 | 241 | 230 |
| Stationery and printing | 20 | 26 | 21 | 23 | 22 | 23 | 24 | 21 | 22 | 92 | 90 | 100 |
| Total Communications | 156 | 200 | 168 | 173 | 146 | 174 | 155 | 152 | 151 | 687 | 632 | 672 |
| Professional fees | 141 | 176 | 159 | 156 | 137 | 170 | 132 | 113 | 114 | 628 | 529 | 474 |
| Outsourced item processing | 74 | 75 | 70 | 80 | 73 | 73 | 73 | 78 | 72 | 298 | 296 | 294 |
| Amortization of other intangibles | 22 | 22 | 20 | 20 | 14 | (1) | 16 | 16 | 19 | 76 | 50 | 69 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 31 | 11 | 22 | 39 | 42 | 48 | 29 | 54 | 42 | 114 | 173 | 153 |
| Travel and relocation | 34 | 42 | 37 | 32 | 32 | 40 | 36 | 30 | 30 | 143 | 136 | 140 |
| Employee training | 11 | 14 | 11 | 9 | 9 | 12 | 9 | 8 | 8 | 43 | 37 | 39 |
| Donations | 12 | 15 | 8 | 10 | 12 | 13 | 10 | 9 | 11 | 45 | 43 | 42 |
| Other ${ }^{2}$ | 111 | 89 | 89 | 114 | 80 | 719 | 122 | 74 | 101 | 372 | 1,016 | 578 |
| Total Other | 199 | 171 | 167 | 204 | 175 | 832 | 206 | 175 | 192 | 717 | 1,405 | 952 |
| Total non-interest expense | 3,067 | 2,955 | 2,861 | 2,928 | 2,751 | 3,310 | 2,732 | 2,661 | 2,654 | 11,495 | 11,357 | 10,833 |

[^2]

[^3]| Q107 | Q4/06 | Q3106 | Q2106 | Q1/06 | Q4105 | Q3105 | Q2105 | Q105 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,547 | 1,530 | 1,498 | 1,386 | 1,402 | 1,387 | 1,346 | 1,245 | 1,255 | 5,816 | 5,233 | 4,800 |
| 1,534 | 1,518 | 1,477 | 1,394 | 1,491 | 1,445 | 1,538 | 1,407 | 1,375 | 5,880 | 5,765 | 5,105 |
| 3,081 | 3,048 | 2,975 | 2,780 | 2,893 | 2,832 | 2,884 | 2,652 | 2,630 | 11,696 | 10,998 | 9,905 |
| 182 | 173 | 121 | 168 | 142 | 138 | 143 | 158 | 103 | 604 | 542 | 410 |
| 516 | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 2,509 | 2,625 | 2,124 |
| 1,275 | 1,286 | 1,254 | 1,253 | 1,234 | 1,237 | 1,206 | 1,227 | 1,160 | 5,027 | 4,830 | 4,682 |
|  |  |  |  |  | 6 |  | 1 |  |  | 7 | 56 |
| 337 | 303 | 313 | 229 | 285 | 289 | 252 | 191 | 255 | 1,130 | 987 | 818 |
| 771 | 675 | 660 | 511 | 580 | 422 | 602 | 453 | 530 | 2,426 | 2,007 | 1,815 |
| 1,237 | 1,201 | 1,197 | 1,118 | 1,105 | 1,107 | 1,073 | 998 | 1,003 | 4,621 | 4,181 | 3,801 |
| 555 | 559 | 541 | 515 | 526 | 514 | 529 | 482 | 486 | 2,141 | 2,011 | 1,888 |
| 429 | 425 | 416 | 341 | 404 | 410 | 394 | 340 | 351 | 1,586 | 1,495 | 1,341 |
| 860 | 863 | 821 | 806 | 858 | 801 | 888 | 832 | 790 | 3,348 | 3,311 | 2,875 |
| 3,081 | 3,048 | 2,975 | 2,780 | 2,893 | 2,832 | 2,884 | 2,652 | 2,630 | 11,696 | 10,998 | 9,905 |
| 35.7\% | 32.6\% | 32.6\% | 26.3\% | 28.8\% | 21.2\% | 30.5\% | 24.5\% | 29.1\% | 30.1\% | 26.3\% | 24.6\% |
| 47.7\% | 42.6\% | 42.9\% | 35.1\% | 38.4\% | 28.5\% | 42.2\% | 34.1\% | 40.8\% | 39.9\% | 36.3\% | 35.3\% |
| 3.19\% | 3.24\% | 3.26\% | 3.20\% | 3.18\% | 3.21\% | 3.24\% | 3.19\% | 3.19\% | 3.22\% | 3.21\% | 3.28\% |
| 41.4\% | 42.2\% | 42.2\% | 45.1\% | 42.7\% | 43.7\% | 41.8\% | 46.3\% | 44.1\% | 43.0\% | 43.9\% | 47.3\% |
| 6.5\% | 4.2\% | 3.9\% | 7.1\% | 2.5\% | 17.2\% | 13.9\% | (6.1)\% | 2.5\% | 4.4\% | 5.8\% | N/A |
| 212,300 | 206,500 | 201,300 | 195,700 | 193,100 | 189,500 | 182,800 | 177,900 | 174,200 | 199,200 | 181,100 | 162,800 |
| 192,600 | 187,400 | 182,500 | 177,400 | 175,000 | 171,500 | 164,900 | 160,100 | 156,200 | 180,500 | 163,200 | 146,500 |
| 191,500 | 187,400 | 182,300 | 176,600 | 172,500 | 168,100 | 162,000 | 157,900 | 155,000 | 179,700 | 160,700 | 144,700 |
| 108,000 | 105,100 | 102,300 | 99,000 | 96,800 | 94,000 | 90,200 | 88,200 | 86,300 | 100,800 | 89,700 | 79,900 |
| 37,000 | 36,300 | 35,000 | 33,900 | 33,100 | 32,500 | 31,400 | 29,900 | 28,800 | 34,600 | 30,500 | 26,600 |
| 13,100 | 12,200 | 11,100 | 10,200 | 9,600 | 9,000 | 8,500 | 8,200 | 7,400 | 10,800 | 8,100 | 6,000 |
| 23,900 | 24,100 | 23,900 | 23,700 | 23,500 | 23,500 | 22,900 | 21,700 | 21,400 | 23,800 | 22,400 | 20,600 |
| 11,000 | 10,600 | 10,100 | 9,600 | 9,500 | 9,100 | 8,900 | 8,600 | 8,500 | 9,900 | 8,800 | 7,900 |
| 35,500 | 35,400 | 34,900 | 34,100 | 33,100 | 32,500 | 31,500 | 31,200 | 31,400 | 34,400 | 31,700 | 30,300 |
| 146,100 | 143,100 | 140,600 | 136,900 | 136,100 | 134,100 | 133,200 | 131,000 | 131,600 | 139,200 | 132,500 | 127,700 |
| 8,500 | 8,100 | 8,000 | 7,900 | 7,950 | 7,850 | 7,750 | 7,500 | 7,200 | 8,000 | 7,550 | 7,350 |
| 6,350 | 6,150 | 6,050 | 5,900 | 5,950 | 5,850 | 5,600 | 5,350 | 5,150 | 6,050 | 5,450 | 5,150 |
| 0.33\% | 0.31\% | 0.29\% | 0.30\% | 0.30\% | 0.29\% | 0.32\% | 0.33\% | 0.34\% | 0.33\% | 0.31\% | 0.44\% |
| 0.38\% | 0.37\% | 0.26\% | 0.39\% | 0.33\% | 0.33\% | 0.35\% | 0.41\% | 0.26\% | 0.34\% | 0.34\% | 0.28\% |
| 0.36\% | 0.35\% | 0.31\% | 0.39\% | 0.32\% | 0.38\% | 0.34\% | 0.39\% | 0.32\% | 0.34\% | 0.36\% | 0.39\% |
| 663 | 656 | 644 | 629 | 666 | 630 | 657 | 668 | 609 | 2,595 | 2,564 | 2,382 |
| 133 | 150 | 114 | 129 | 142 | 109 | 150 | 137 | 144 | 535 | 540 | 413 |
| 64 | 57 | 63 | 48 | 50 | 62 | 81 | 27 | 37 | 218 | 207 | 80 |
| 860 | 863 | 821 | 806 | 858 | 801 | 888 | 832 | 790 | 3,348 | 3,311 | 2,875 |
| 516 | 611 | 627 | 619 | 652 | 740 | 681 | 622 | 582 | 2,509 | 2,625 | 2,124 |
| 128 | 142 | 131 | 128 | 116 | 131 | 126 | 118 | 126 | 517 | 501 | 501 |
|  |  |  |  |  | (1) |  |  |  | . | (1) | 8 |
| 216 | 110 | 63 | 59 | 90 | (69) | 81 | 92 | 82 | 322 | 186 | 242 |
| 895 | 864 | 860 | 822 | 860 | 809 | 837 | 806 | 836 | 3,406 | 3,288 | 3,185 |
| 297 | 272 | 261 | 259 | 277 | 256 | 247 | 244 | 254 | 1,069 | 1,001 | 726 |
| 135 | 135 | 167 | 167 | 163 | 182 | 206 | 200 | 182 | 632 | 770 | 974 |
| 145 | 152 | 143 | 137 | 141 | 145 | 139 | 135 | 134 | 573 | 553 | 510 |
| 318 | 305 | 289 | 259 | 279 | 226 | 245 | 227 | 266 | 1,132 | 964 | 975 |
| 369 | 469 | 459 | 491 | 520 | 603 | 541 | 488 | 471 | 1,939 | 2,103 | 1,744 |
| 147 | 142 | 168 | 128 | 132 | 137 | 140 | 134 | 111 | 570 | 522 | 380 |
| 7,948 | 7,337 | 7,352 | 7,182 | 7,150 | 7,117 | 6,914 | 6,860 | 6,728 | 7,337 | 7,117 | 6,488 |
| 47,500 | 44,600 | 42,100 | 41,700 | 37,800 | 33,900 | 33,500 | 32,500 | 30,200 | 44,600 | 33,900 | 27,800 |
| 300 | 300 | 300 | 300 | 300 | 300 | 400 | 400 | 400 | 300 | 300 | 400 |
| 771 | 675 | 660 | 511 | 580 | 422 | 602 | 453 | 530 | 2,426 | 2,007 | 1,815 |
| 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 6 | 6 | 6 |
| 773 | 676 | 662 | 512 | 582 | 423 | 604 | 454 | 532 | 2,432 | 2,013 | 1,821 |
| (225) | (214) | (212) | (201) | (211) | (206) | (206) | (192) | (190) | (838) | (794) | (769) |
| 548 | 462 | 450 | 311 | 371 | 217 | 398 | 262 | 342 | 1,594 | 1,219 | 1,052 |

Net interest income ${ }^{2}$
Non-interest income
Total revenue
Provision for credit losses (PCL)
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense
Business realignment charges
Other ${ }^{3}$
Net income
Total Revenue by business lines
Personal Financial Services
Business Financial Services
Cards and Payment Solutions
Cards and Payment Solutions
Global Insurance
Financial ratios
Return on
Return on equity (ROE) ${ }^{4}$
Return on risk capital (RORC) ${ }^{4}$
Net interest margin (average earning assets)
Efficiency ratio
Average balances

| Average balances |
| :--- |
| Total assets |
| Total earning assets |
| Loans and acceptances |
| Residential mortgage |
| Personal |
| Secured loans |
| Unsecured loans |
| Credit cards |
| Business and government loans (includes acceptances) |
| Deposits |
| Attriuted capital |
| R |
| Risk capital ${ }^{4}$ |
| Credit quality |
| Gross impaired loans / Average loans and acceptances |
| PCL/ Average loans and acceptances |
| Net write-offs / Average loans and acceptances |

Net write-ofis / Average loans and acceptances
Global Insurance
Net earned premiums ${ }^{5}$
Net earned premiums
Investment income
Fee income
Total revenue
Total revenue Insurance policyholder benefits, claims and acquisition expense
insurance policyholde
Non-interest expense
Business realignment charges
Net income (loss) before income taxes
Additional information
Gross premiums and deposits

s
Cross premiums and deposit
U.S. life and health
Property \& casualty
Reinsurance \& othe
nsurance policyholder benefits and claims
Insurance policyholder acquisition expense
Insurance claims and policy benefit liabilities

| Business information |
| :--- |
| Assets under administration |
| Assets under management |

## Asernar

## Atter-tax effe <br> Atter-tax effect of amortization of other intangibles

ash Net income
apital charge
Economic Profit ${ }^{4}$
${ }^{4}{ }^{4}$
$\qquad$
$\qquad$
$\qquad$ 262 342 $\qquad$

[^4]and $\$ 3.7$ billion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage and Credit cards to better reflect how the assets are managed.
${ }^{2}$ In Q1/07, we reclassified amounts from Non-interest income to Net Interest income due to changes in certain trustee services agreements. Refer to "Notes to Users" for further discussion.
${ }^{3}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{4}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 26 for ROE and RORC reconciliation.
${ }^{5}$ Net premiums equals gross premiums and deposits less the cost of premiums to other institutions for reinsurance coverage.
N/A: Comparable information not available for 2004

| WEALTH MANAGEMENT (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 108 | 101 | 99 | 98 | 99 | 96 | 95 | 92 | 91 | 397 | 374 | 292 |
| Non-interest income | 884 | 802 | 744 | 791 | 753 | 709 | 695 | 686 | 687 | 3,090 | 2,777 | 2,674 |
| Total revenue | 992 | 903 | 843 | 889 | 852 | 805 | 790 | 778 | 778 | 3,487 | 3,151 | 2,966 |
| Provision for credit losses (PCL) | - | - | - | - | 1 | 1 | 1 | - | - | 1 | 2 | 3 |
| Non-interest expense | 702 | 671 | 646 | 655 | 641 | 597 | 618 | 617 | 608 | 2,613 | 2,440 | 2,418 |
| Business realignment charges |  | 1 | - | - | - | 1 | - | - | - | 1 | 1 | 17 |
| Other ${ }^{1}$ | 79 | 67 | 61 | 75 | 65 | 55 | 53 | 47 | 51 | 268 | 206 | 158 |
| Net income | 211 | 164 | 136 | 159 | 145 | 151 | 118 | 114 | 119 | 604 | 502 | 370 |
| Total Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 356 | 334 | 316 | 331 | 309 | 310 | 283 | 293 | 278 | 1,290 | 1,164 | 1,011 |
| U.S. \& International Wealth Management | 508 | 448 | 413 | 443 | 428 | 387 | 404 | 385 | 404 | 1,732 | 1,580 | 1,593 |
| Global Asset Management | 128 | 121 | 114 | 115 | 115 | 108 | 103 | 100 | 96 | 465 | 407 | 362 |
| Total | 992 | 903 | 843 | 889 | 852 | 805 | 790 | 778 | 778 | 3,487 | 3,151 | 2,966 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{2}$ | 34.4\% | 28.7\% | 24.7\% | 29.1\% | 28.7\% | 30.2\% | 23.1\% | 22.2\% | 22.8\% | 27.8\% | 24.5\% | 16.5\% |
| Return on risk capital (RORC) ${ }^{2}$ | 73.1\% | 61.0\% | 54.3\% | 62.6\% | 59.0\% | 62.3\% | 50.8\% | 51.1\% | 54.6\% | 59.3\% | 54.8\% | 37.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 16,900 | 16,000 | 15,900 | 15,500 | 12,900 | 13,200 | 13,800 | 13,200 | 12,700 | 15,100 | 13,200 | 13,500 |
| Loans and acceptances | 4,700 | 4,500 | 4,400 | 4,400 | 4,400 | 4,200 | 4,200 | 4,000 | 3,900 | 4,400 | 4,100 | 3,500 |
| Deposits | 25,300 | 23,300 | 22,800 | 22,200 | 20,200 | 20,000 | 21,100 | 21,200 | 20,600 | 22,100 | 20,700 | 20,500 |
| Attributed capital ${ }^{2}$ | 2,400 | 2,200 | 2,150 | 2,250 | 2,000 | 2,000 | 2,000 | 2,100 | 2,050 | 2,150 | 2,050 | 2,250 |
| Risk capital ${ }^{2}$ | 1,150 | 1,050 | 1,000 | 1,050 | 1,000 | 950 | 900 | 900 | 850 | 1,050 | 900 | 1,000 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 508,300 | 476,500 | 458,300 | 452,800 | 444,900 | 380,700 | 389,200 | 391,300 | 383,200 | 476,500 | 380,700 | 363,200 |
| Assets under management | 157,400 | 142,800 | 133,800 | 131,900 | 128,200 | 118,500 | 116,900 | 112,600 | 108,300 | 142,800 | 118,500 | 102,400 |
| Other earnings measures $\quad \square$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 211 | 164 | 136 | 159 | 145 | 151 | 118 | 114 | 119 | 604 | 502 | 370 |
| After-tax effect of amortization of other intangibles | 6 | 5 | 5 | 5 | 5 | (11) | 5 |  | 5 | 20 | 3 | 21 |
| Cash Net income ${ }^{2}$ | 217 | 169 | 141 | 164 | 150 | 140 | 123 | 118 | 124 | 624 | 505 | 391 |
| Capital charge | (64) | (59) | (57) | (57) | (53) | (52) | (54) | (52) | (55) | (226) | (213) | (233) |
| Economic Profit ${ }^{2}$ | 153 | 110 | 84 | 107 | 97 | 88 | 69 | 66 | 69 | 398 | 292 | 158 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 438 | 403 | 371 | 388 | 371 | 330 | 327 | 313 | 335 | 1,533 | 1,305 | 1,213 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 26 for ROE and RORC reconciliation.

| U.S. AND INTERNATIONAL BANKING | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 257 | 238 | 240 | 234 | 228 | 235 | 239 | 228 | 221 | 940 | 923 | 831 |
| Non-interest income | 188 | 191 | 191 | 186 | 120 | 162 | 167 | 165 | 160 | 688 | 654 | 668 |
| Total revenue | 445 | 429 | 431 | 420 | 348 | 397 | 406 | 393 | 381 | 1,628 | 1,577 | 1,499 |
| Provision for credit losses (PCL) | 10 | 5 | 5 | 6 | 9 | 3 | 17 | 15 | 14 | 25 | 49 | 77 |
| Non-interest expense | 348 | 312 | 307 | 322 | 275 | 284 | 283 | 287 | 282 | 1,216 | 1,136 | 1,233 |
| Business realignment charges | - | - | - |  |  | (3) | - | - | - |  | (3) | 13 |
| Other ${ }^{1}$ | 20 | 33 | 37 | 30 | 26 | 33 | 48 | 30 | 28 | 126 | 139 | 49 |
| Net income | 67 | 79 | 82 | 62 | 38 | 80 | 58 | 61 | 57 | 261 | 256 | 127 |
| Total Revenue by business lines |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking | 276 | 274 | 271 | 261 | 264 | 268 | 277 | 266 | 266 | 1,070 | 1,077 | 1,044 |
| RBC Dexia IS ${ }^{2}$ | 169 | 155 | 160 | 159 | 84 | 129 | 129 | 127 | 115 | 558 | 500 | 455 |
| Total | 445 | 429 | 431 | 420 | 348 | 397 | 406 | 393 | 381 | 1,628 | 1,577 | 1,499 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 8.8\% | 11.9\% | 12.3\% | 10.1\% | 7.4\% | 14.2\% | 9.6\% | 10.1\% | 9.4\% | 10.6\% | 10.8\% | 4.5\% |
| Return on risk capital (RORC) ${ }^{3}$ | 14.2\% | 17.7\% | 18.8\% | 16.0\% | 10.9\% | 21.7\% | 14.7\% | 15.2\% | 14.4\% | 16.1\% | 16.4\% | 7.2\% |
| Net interest margin (average earning assets) ${ }^{4}$ | 3.61\% | 3.66\% | 3.70\% | 3.79\% | 3.77\% | 3.72\% | 3.61\% | 3.71\% | 3.75\% | 3.73\% | 3.70\% | 3.52\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 37,500 | 34,100 | 36,000 | 34,800 | 25,500 | 25,700 | 27,300 | 26,100 | 24,600 | 32,600 | 25,900 | 25,200 |
| Total earning assets ${ }^{4}$ | 25,800 | 23,500 | 23,200 | 23,400 | 23,300 | 23,400 | 24,900 | 23,800 | 22,300 | 23,300 | 23,600 | 22,500 |
| Loans and acceptances | 21,100 | 19,100 | 19,600 | 18,300 | 17,000 | 17,100 | 18,300 | 17,200 | 16,200 | 18,500 | 17,200 | 16,000 |
| Deposits | 28,300 | 26,300 | 30,100 | 27,200 | 20,100 | 20,700 | 22,400 | 21,600 | 20,100 | 25,900 | 21,200 | 21,100 |
| Attributed capital ${ }^{3}$ | 2,950 | 2,500 | 2,600 | 2,450 | 2,000 | 2,200 | 2,350 | 2,400 | 2,350 | 2,400 | 2,350 | 2,750 |
| Risk capital ${ }^{3}$ | 1,800 | 1,700 | 1,700 | 1,550 | 1,350 | 1,450 | 1,550 | 1,600 | 1,500 | 1,600 | 1,550 | 1,750 |
| Credit quality ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average loans and acceptances | 0.88\% | 0.97\% | 0.95\% | 1.03\% | 0.98\% | 0.94\% | 0.99\% | 0.97\% | 1.06\% | 1.01\% | 0.94\% | 1.37\% |
| PCL / Average loans and acceptances | 0.19\% | 0.10\% | 0.10\% | 0.13\% | 0.21\% | 0.07\% | 0.37\% | 0.36\% | 0.34\% | 0.14\% | 0.28\% | 0.48\% |
| Net write-offs / Average loans and acceptances | 0.13\% | 0.10\% | 0.10\% | 0.16\% | 0.26\% | 0.26\% | 0.24\% | 0.14\% | 0.29\% | 0.15\% | 0.23\% | 0.36\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| - RBC Dexia IS | 2,050,000 | 1,893,000 | 1,832,700 | 1,832,100 | 1,738,100 | - | - | - | - | 1,893,000 | - |  |
| Assets under management | - | - | - | - | - | - | - | 100 | 100 | - | - | 100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 67 | 79 | 82 | 62 | 38 | 80 | 58 | 61 | 57 | 261 | 256 | 127 |
| After-tax effect of amortization of other intangibles | 13 | 13 | 12 | 12 | 6 | 6 | 7 | 8 | 11 | 43 | 32 | 32 |
| Cash Net income ${ }^{3}$ | 80 | 92 | 94 | 74 | 44 | 86 | 65 | 69 | 68 | 304 | 288 | 159 |
| Capital charge | (77) |  | (69) | (63) | (53) | (59) | (61) | (63) | (62) | (251) | (245) | (287) |
| Economic Profit ${ }^{3}$ | 3 | 26 | 25 | 11 | (9) | 27 | 4 | 6 | 6 | 53 | 43 | (128) |

[^5]Our Institutional \& Investor Services (IIS) business was combined with the Dexia Funds Services business of Dexia Banque Internationale a Luxembourg (Dexia) on January 2,2006 , formin
RBC Dexia Investor Services (RBC Dexia IS). Given the similarity of these businesses, we have disclosed the revenue from our prior business, IIS, and our $50 \%$ proportionate ownership of RBC
Dexia IS on the same line for comparative purposes. As RBC Dexia IS reports on a calendar quarter there is a one month lag in the reporting of its earnings. For this reason, no earnings for RBC Dexia IS were recorded in Q1/06. Comparative amounts in prior periods represent earnings for IIS only.
${ }^{3}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 26 for ROE and RORC reconciliation
${ }^{4}$ Calculated based on Banking information.

Net interest income (teb)
Non-interest income
Total revenue (teb)
Provision for (recovery of) credit losses (PCL)
Non-interest expense
Business realignment charges
Other (teb) ${ }^{1}$
Net income (loss)
Total Revenue (teb)
Total Revenue (teb)
Revenue related to VIEs offset in Non-controlling interest ${ }^{2}$
Total revenue (teb) excluding VIEs

| Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 56 | (7) | 28 | 49 | 61 | 133 | 65 | 161 | 198 |
| 1,174 | 1,015 | 994 | 1,128 | 868 | 687 | 818 | 705 | 795 |
| 1,230 | 1,008 | 1,022 | 1,177 | 929 | 820 | 883 | 866 | 993 |
| (8) | - | (7) | (23) | (85) | (25) | (18) | (46) | (2) |
| 738 | 644 | 648 | 707 | 604 | 1,152 | 600 | 524 | 614 |
| - | (1) | - | - | - | 1 | - | - | - |
| 104 | 65 | 78 | 79 | 72 | (232) | 65 | 115 | 128 |
| 396 | 300 | 303 | 414 | 338 | (76) | 236 | 273 | 253 |
| 1,230 | 1,008 | 1,022 | 1,177 | 929 | 820 | 883 | 866 | 993 |
| 11 | 4 | 32 | (35) | (8) | (27) | (9) | 6 | 6 |
| 1,219 | 1,004 | 990 | 1,212 | 937 | 847 | 892 | 860 | 987 |
| 804 | 607 | 644 | 754 | 574 | 480 | 560 | 557 | 659 |
| 386 | 353 | 341 | 382 | 306 | 275 | 277 | 265 | 281 |
| 40 | 48 | 37 | 41 | 49 | 65 | 46 | 44 | 53 |
| 1,230 | 1,008 | 1,022 | 1,177 | 929 | 820 | 883 | 866 | 993 |
| 32.8\% | 27.9\% | 28.2\% | 38.0 \% | 31.9 \% | (7.9)\% | 24.4\% | 28.7\% | 25.4\% |
| 39.9\% | 34.3\% | 34.5\% | 46.4 \% | 39.6 \% | (10.0)\% | 31.4\% | 36.8\% | 32.4\% |
| 297,700 | 274,600 | 261,700 | 253,200 | 252,600 | 243,400 | 235,300 | 222,200 | 215,500 |
| 27,300 | 24,300 | 22,100 | 21,300 | 20,600 | 19,300 | 17,500 | 16,700 | 16,800 |
| 129,500 | 116,000 | 106,200 | 107,200 | 114,100 | 111,100 | 97,300 | 90,300 | 87,300 |
| 4,750 | 4,200 | 4,250 | 4,450 | 4,150 | 3,900 | 3,800 | 3,850 | 3,950 |
| 3,900 | 3,400 | 3,450 | 3,650 | 3,350 | 3,050 | 2,900 | 3,000 | 3,100 |
| 0.23\% | 0.25\% | 0.32\% | 0.37\% | 0.55\% | 0.61\% | 0.90\% | 1.38\% | 2.07\% |
| (0.12)\% | 0.00 \% | (0.13)\% | (0.44)\% | (1.64)\% | (0.51)\% | (0.41)\% | (1.13)\% | (0.05)\% |
| (0.13)\% | 0.07 \% | (0.11)\% | (0.42)\% | (0.56)\% | 0.39 \% | 0.25 \% | (0.02)\% | (0.19)\% |
| 5,400 | 4,700 | 4,300 | 3,600 | 3,300 | 2,500 | 2,200 | 1,900 | - |
| 396 | 300 | 303 | 414 | 338 | (76) | 236 | 273 | 253 |
| 1 | - | 1 | - | - | 1 | - | - |  |
| 397 | 300 | 304 | 414 | 338 | (75) | 236 | 273 | 253 |
| (126) | (111) | (112) | (114) | (110) | (104) | (100) | (100) | (103) |
| 271 | 189 | 192 | 300 | 228 | (179) | 136 | 173 | 150 |


| 2006 | 2005 | 2004 |
| :---: | :---: | :---: |
| 131 | 557 | 811 |
| 4,005 | 3,005 | 2,667 |
| 4,136 | 3,562 | 3,478 |
| (115) | (91) | (108) |
| 2,603 | 2,890 | 2,473 |
| (1) | 1 | 27 |
| 294 | 76 | 315 |
| 1,355 | 686 | 771 |
| 4,136 | 3,562 | 3,478 |
| (7) | (24) |  |
| 4,143 | 3,586 | 3,478 |
| 2,579 | 2,256 | 2,268 |
| 1,382 | 1,098 | 1,053 |
| 175 | 208 | 157 |
| 4,136 | 3,562 | 3,478 |
| 31.5\% | 17.5\% | 19.4\% |
| 38.7\% | 22.4\% | 25.6\% |
| 260,600 | 229,100 | 219,000 |
| 22,100 | 17,600 | 18,600 |
| 110,900 | 96,500 | 85,900 |
| 4,250 | 3,850 | 3,950 |
| 3,450 | 3,050 | 3,000 |
| 0.28\% | 0.67\% | 2.18\% |
| (0.52)\% | (0.52)\% | (0.58)\% |
| (0.24)\% | 0.12\% | 1.08\% |
| 4,700 | 2,500 |  |
| 1,355 | 686 | 771 |
| 1 | 1 | 1 |
| 1,356 | 687 | 772 |
| (447) | (407) | (414) |
| 909 | 280 | 358 |

Gevenue (teb) by business lines ${ }^{3}$
Global Markets
Global Investment Banking and Equity Markets
Other
Total

| Financial ratios |
| :--- |
| $\quad$ Return on equity (ROE) |
| Return on risk capital (RORC) |

Return on risk capital (RORC) ${ }^{4}$

| Average balances |
| :--- |
| Total assets |
| Loans and acceptances |
| Deposits |
| Attributed capital ${ }^{4}$ |
| Risk capital ${ }^{4}$ |


| Credit quality |
| :--- |
| Gross impaired loans / Average loans and acceptances |
| PCL / Average loans and acceptances |
| Net write-offs / Average loans and acceptances |


| Business information |
| :--- |
| Assets under administration |

## Other earnings measure

Net income (loss)
After-tax effect of amortization of other intangibles
Cash Net income
Capital charge $\qquad$
${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries. ${ }^{2}$ Starting in Q1/05, we have consolidated certain entities in accordance with Accounting Guideline 15Consolidation of Variable Interest Entities (VIE). Amount represents revenue attributed to other equity investors of consolidated VIEs which is offset in Non-controlling interest in net income of subsidiaries.
${ }^{3}$ Starting in Q2/07, the National Clients business previously reported as "Other" has been integrated with Canadian Investment Banking and are classified in "Global Investment Banking and Equity Markets".
Comparative amounts have been restated to better reflect how these businesses are managed.
${ }^{4}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion on page 26 for ROE and RORC reconciliation.

| CORPORATE SUPPORT (C\$ MM) | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) ${ }^{1}$ | (101) | (131) | (99) | (150) | (108) | (88) | (82) | (58) | (66) | (488) | (294) | (315) |
| Non-interest income | 51 | 92 | 34 | 6 | 46 | 30 | 48 | 55 | 57 | 178 | 190 | 269 |
| Total revenue (teb) ${ }^{1}$ | (50) | (39) | (65) | (144) | (62) | (58) | (34) | (3) | (9) | (310) | (104) | (46) |
| Provision for (recovery of) credit losses (PCL) | (22) | (19) | (20) | (27) | (20) | (14) | (15) | (11) | (7) | (86) | (47) | (36) |
| Non-interest expense | 4 | 42 | 6 | (9) | (3) | 40 | 25 | 6 | (10) | 36 | 61 | 27 |
| Business realignment charges |  | - | - | - | - | 35 | 1 | 1 | 2 | - | 39 | 64 |
| Other (teb) ${ }^{1,2}$ | (81) | (107) | (64) | (90) | (110) | (85) | (32) | (14) | (12) | (371) | (143) | (41) |
| Net income (loss) | 49 | 45 | 13 | (18) | 71 | (34) | (13) | 15 | 18 | 111 | (14) | (60) |
| Additional information teb adjustment ${ }^{1}$ | (70) | (50) | (46) | (80) | (37) | (33) | (25) | (27) | (24) | (213) | (109) | (55) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | $(5,500)$ | $(5,900)$ | $(5,600)$ | $(5,600)$ | $(4,400)$ | $(3,600)$ | $(4,500)$ | $(4,800)$ | $(3,800)$ | $(5,400)$ | $(4,000)$ | $(2,300)$ |
| Attributed capital ${ }^{3}$ | 2,850 | 3,500 | 3,050 | 2,650 | 3,200 | 3,400 | 3,250 | 2,550 | 2,050 | 3,100 | 2,800 | 1,500 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 49 | 45 | 13 | (18) | 71 | (34) | (13) | 15 | 18 | 111 | (14) | (60) |
| After-tax effect of amortization of other intangibles | (2) | 2 | (2) | 2 | (1) | - | - | 1 |  | 1 | 1 | 1 |
| Cash Net income ${ }^{3}$ | 47 | 47 | 11 | (16) | 70 | (34) | (13) | 16 | 18 | 112 | (13) | (59) |
| Capital charge | (65) | (94) | (67) | (58) | (69) | (75) | (73) | (54) | (42) | (288) | (244) | (118) |
| Economic Profit ${ }^{3}$ | (18) | (47) | (56) | (74) | 1 | (109) | (86) | (38) | (24) | (176) | (257) | (177) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| DISCONTINUED OPERATIONS (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2105 | Q1/05 | 2006 | 2005 | 2004 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | - | 1 | 1 | 1 | 2 | 3 | 6 | 7 | 12 | 5 | 28 | 93 |
| Non-interest income | - | - | (1) | (1) | 1 | - | 40 | 38 | 43 | (1) | 121 | 60 |
| Total revenue | - | 1 | - | - | 3 | 3 | 46 | 45 | 55 | 4 | 149 | 153 |
| Non-interest expense | - | 2 | 27 | 17 | 5 | 37 | 64 | 57 | 53 | 51 | 211 | 276 |
| Business realignment charges |  | . | - | - | . | 2 | 9 | 2 | - | - | 13 | 15 |
| Goodwill impairment | - | - | - | - | - | . | 4 | - | - | - | 4 | 130 |
| Other ${ }^{2}$ |  |  | (10) | (7) | (1) | (15) | (9) | (5) |  | (18) | (29) | (48) |
| Net income (loss) | - | (1) | (17) | (10) | (1) | (21) | (22) | (9) | 2 | (29) | (50) | (220) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | - | 200 | 200 | 200 | 300 | 1,400 | 1,900 | 1,700 | 2,300 | 200 | 1,800 | 3,200 |
| Loans and acceptances | - | 100 | 100 | 100 | 100 | 1,000 | 1,500 | 1,300 | 2,000 | 100 | 1,500 | 2,800 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | - | (1) | (17) | (10) | (1) | (21) | (22) | (9) | 2 | (29) | (50) | (220) |
| After-tax effect of amortization of other intangibles | - | (1) | (1) | - |  |  | 6 | ( | (4) | - | 2 | 130 |
| Cash Net income ${ }^{3}$ | - | (1) | (17) | (10) | (1) | (21) | (16) | (9) | (2) | (29) | (48) | (90) |
| Capital charge | - | - | - | - |  |  | - | - | - | - | - |  |
| Economic Profit ${ }^{3}$ | - | (1) | (17) | (10) | (1) | (21) | (16) | (9) | (2) | (29) | (48) | (90) |

${ }^{1}$ The teb adjustments recorded in RBC Capital Markets are eliminated in Corporate Support.
${ }^{2}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{3}$ These measures are non-GAAP financial measures. Refer to "Notes to Users" for further discussion and page 26 for ROE and RORC reconciliation

| BALANCE SHEETS (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances |  |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 3,878 | 4,401 | 3,814 | 5,222 | 4,682 | 5,001 | 5,287 | 4,136 | 4,309 | 4,401 | 5,001 | 3,711 |
| Interest-bearing deposits with banks | 7,637 | 10,502 | 11,430 | 8,878 | 10,913 | 5,237 | 6,476 | 7,043 | 6,814 | 10,502 | 5,237 | 6,267 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 169,030 | 147,237 | 137,672 | 127,026 | 131,551 | 125,760 | 117,545 | 101,808 | 99,248 | 147,237 | 125,760 | 89,322 |
| Investment | 27,821 | 37,632 | 35,131 | 36,965 | 34,107 | 34,735 | 38,137 | 37,777 | 37,512 | 37,632 | 34,735 | 39,624 |
| Total Securities | 196,851 | 184,869 | 172,803 | 163,991 | 165,658 | 160,495 | 155,682 | 139,585 | 136,760 | 184,869 | 160,495 | 128,946 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 67,744 | 59,378 | 63,981 | 56,301 | 47,564 | 42,973 | 44,471 | 43,581 | 36,932 | 59,378 | 42,973 | 46,949 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{1}$ | 98,527 | 96,675 | 95,688 | 92,506 | 91,776 | 91,043 | 88,029 | 84,552 | 82,654 | 96,675 | 91,043 | 81,998 |
| Personal | 45,787 | 44,902 | 44,022 | 42,441 | 41,337 | 41,045 | 40,628 | 39,275 | 37,753 | 44,902 | 41,045 | 36,848 |
| Credit cards ${ }^{1}$ | 7,553 | 7,155 | 6,792 | 6,051 | 5,468 | 6,200 | 6,013 | 5,791 | 6,817 | 7,155 | 6,200 | 6,456 |
| Business and government | 67,851 | 61,207 | 59,418 | 57,583 | 55,615 | 53,626 | 52,381 | 49,779 | 49,757 | 61,207 | 53,626 | 47,258 |
| Total loans | 219,718 | 209,939 | 205,920 | 198,581 | 194,196 | 191,914 | 187,051 | 179,397 | 176,981 | 209,939 | 191,914 | 172,560 |
| Allowance for loan losses | $(1,455)$ | $(1,409)$ | $(1,415)$ | $(1,435)$ | $(1,439)$ | $(1,498)$ | $(1,569)$ | $(1,612)$ | $(1,638)$ | $(1,409)$ | $(1,498)$ | $(1,644)$ |
| Total loans, net of allowance for loan losses | 218,263 | 208,530 | 204,505 | 197,146 | 192,757 | 190,416 | 185,482 | 177,785 | 175,343 | 208,530 | 190,416 | 170,916 |
| Customers' liability under acceptances | 10,011 | 9,108 | 9,606 | 8,876 | 7,951 | 7,074 | 7,005 | 6,654 | 5,960 | 9,108 | 7,074 | 6,184 |
| Derivatives | 42,226 | 37,729 | 37,139 | 42,192 | 38,237 | 38,834 | 38,677 | 36,415 | 36,902 | 37,729 | 38,834 | 38,897 |
| Premises and equipment, net | 1,917 | 1,818 | 1,717 | 1,699 | 1,736 | 1,708 | 1,722 | 1,753 | 1,767 | 1,818 | 1,708 | 1,738 |
| Goodwill | 4,932 | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,337 | 4,304 | 4,203 | 4,280 |
| Other intangibles | 699 | 642 | 644 | 686 | 704 | 409 | 475 | 511 | 522 | 642 | 409 | 521 |
| Assets of operations held for sale ${ }^{2}$ |  | 82 | 167 | 172 | 178 | 263 | 1,625 | 1,657 | 1,804 | 82 | 263 | 2,457 |
| Other assets | 17,457 | 15,417 | 14,026 | 13,625 | 13,337 | 12,908 | 12,145 | 11,341 | 12,579 | 15,417 | 12,908 | 15,356 |
| Total assets | 571,615 | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 536,780 | 469,521 | 426,222 |
| LIABILITIES AND SHAREHOLDERS' EQUITY <br> Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 117,867 | 114,040 | 113,590 | 113,437 | 111,880 | 111,618 | 112,370 | 114,308 | 113,097 | 114,040 | 111,618 | 111,256 |
| Business and government | 198,796 | 189,140 | 178,598 | 170,145 | 160,221 | 160,593 | 156,970 | 143,351 | 140,583 | 189,140 | 160,593 | 133,823 |
| Bank | 48,943 | 40,343 | 42,514 | 39,205 | 42,771 | 34,649 | 35,157 | 25,833 | 26,340 | 40,343 | 34,649 | 25,880 |
| Total deposits | 365,606 | 343,523 | 334,702 | 322,787 | 314,872 | 306,860 | 304,497 | 283,492 | 280,020 | 343,523 | 306,860 | 270,959 |
| Acceptances | 10,011 | 9,108 | 9,606 | 8,876 | 7,951 | 7,074 | 7,005 | 6,654 | 5,960 | 9,108 | 7,074 | 6,184 |
| Obligations related to securities sold short | 46,361 | 38,252 | 40,508 | 36,014 | 35,856 | 32,391 | 34,202 | 32,181 | 28,854 | 38,252 | 32,391 | 25,005 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 41,117 | 41,103 | 38,030 | 28,315 | 28,841 | 23,381 | 20,998 | 19,572 | 16,802 | 41,103 | 23,381 | 26,473 |
| Derivatives | 43,971 | 42,094 | 40,839 | 47,072 | 42,668 | 42,592 | 42,391 | 41,229 | 41,248 | 42,094 | 42,592 | 42,201 |
| Insurance claims and policy benefit liabilities | 7,948 | 7,337 | 7,352 | 7,182 | 7,150 | 7,117 | 6,914 | 6,860 | 6,728 | 7,337 | 7,117 | 6,488 |
| Liabilities of operations held for sale ${ }^{2}$ |  | 32 | 36 | 32 | 37 | 40 | 50 | 47 | 59 | 32 | 40 | 62 |
| Other liabilities | 22,853 | 22,649 | 20,027 | 20,388 | 18,533 | 18,408 | 15,680 | 14,557 | 15,390 | 22,649 | 18,408 | 20,172 |
| Subordinated debentures | 6,807 | 7,103 | 7,822 | 7,839 | 8,116 | 8,167 | 8,839 | 8,101 | 8,190 | 7,103 | 8,167 | 8,116 |
| Trust capital securities | 1,385 | 1,383 | 1,400 | 1,390 | 1,399 | 1,400 | 1,392 | 1,400 | 1,400 | 1,383 | 1,400 | 2,300 |
| Preferred share liabilities | 299 | 298 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 298 | 300 | 300 |
| Non-controlling interest in subsidiaries | 1,799 | 1,775 | 1,800 | 1,947 | 1,916 | 1,944 | 815 | 674 | 125 | 1,775 | 1,944 | 58 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 1,600 | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 832 | 832 | 1,050 | 700 | 532 |
| Common shares | 7,216 | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,091 | 7,021 | 7,196 | 7,170 | 6,988 |
| Contributed surplus | 255 | 292 | 287 | 278 | 299 | 265 | 254 | 242 | 210 | 292 | 265 | 169 |
| Treasury shares - preferred | (3) | (2) | (43) | (5) | (3) | (2) | - | - | - | (2) | (2) | - |
| - common | (114) | (180) | (181) | (178) | (199) | (216) | (215) | (227) | (312) | (180) | (216) | (294) |
| Retained earnings | 16,264 | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 12,628 | 15,771 | 13,704 | 12,065 |
| Accumulated other comprehensive income (loss) | $(1,760)$ | - | - | - | - | - | - | - | - | - | - | - |
| Net foreign currency translation adjustments |  | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(1,305)$ | $(1,426)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ |
| Total shareholders' equity | 23,458 | 22,123 | 21,547 | 20,751 | 20,235 | 19,847 | 20,242 | 19,806 | 18,953 | 22,123 | 19,847 | 17,904 |
| Total liabilities and shareholders' equity | 571,615 | 536,780 | 523,969 | 502,893 | 487,874 | 469,521 | 463,325 | 434,873 | 424,029 | 536,780 | 469,521 | 426,222 |

[^6]| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1,3}$ (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 199,930 | 178,200 | 170,400 | 171,100 | 172,000 | 157,000 | 152,400 | 143,200 | 140,100 | 173,000 | 148,200 | 137,700 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 61,500 | 63,300 | 58,900 | 53,000 | 47,100 | 47,400 | 47,500 | 41,500 | 41,100 | 55,600 | 44,400 | 43,900 |
| Total loans ${ }^{2}$ | 213,300 | 206,000 | 200,200 | 193,300 | 190,500 | 187,500 | 181,300 | 176,300 | 173,400 | 197,500 | 179,700 | 165,900 |
| Residential mortgage ${ }^{2}$ | 97,200 | 96,100 | 94,000 | 91,500 | 91,100 | 89,400 | 86,000 | 83,200 | 82,100 | 93,200 | 85,200 | 77,600 |
| Personal ${ }^{2}$ | 46,700 | 45,700 | 44,600 | 43,200 | 42,400 | 42,000 | 41,600 | 40,000 | 38,600 | 44,000 | 40,600 | 34,900 |
| Credit cards ${ }^{2}$ | 7,500 | 7,100 | 6,400 | 5,600 | 6,500 | 6,200 | 5,900 | 6,700 | 6,800 | 6,400 | 6,400 | 5,800 |
| Business and government ${ }^{2}$ | 63,300 | 58,500 | 56,700 | 54,500 | 52,000 | 51,400 | 49,300 | 48,000 | 47,700 | 55,400 | 49,100 | 49,400 |
| Customers' liability under acceptances | 9,600 | 9,100 | 9,100 | 8,600 | 8,200 | 7,000 | 6,500 | 6,200 | 6,000 | 8,700 | 6,400 | 6,000 |
| Average earning assets | 483,300 | 455,900 | 437,300 | 428,200 | 414,800 | 398,800 | 387,900 | 368,200 | 360,200 | 434,100 | 378,900 | 353,000 |
| Total assets | 558,900 | 525,500 | 509,500 | 493,800 | 480,000 | 469,600 | 456,600 | 436,300 | 425,500 | 502,300 | 447,100 | 421,400 |
| Deposits | 359,300 | 336,500 | 327,400 | 318,700 | 310,500 | 304,100 | 291,900 | 281,300 | 275,300 | 323,300 | 288,200 | 268,200 |
| Common equity | 21,450 | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 18,400 | 17,600 | 19,900 | 18,600 | 17,800 |
| Total equity | 22,600 | 21,600 | 20,900 | 20,400 | 19,900 | 20,200 | 19,900 | 19,200 | 18,500 | 20,700 | 19,500 | 18,600 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| Assets under administration ${ }^{4}$ - RBC |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 113,900 | 106,100 | 103,300 | 98,500 | 96,100 | 1,373,800 | 1,331,700 | 1,323,000 | 1,286,200 | 106,100 | 1,373,800 | 1,217,500 |
| Personal | 447,300 | 419,700 | 401,400 | 399,600 | 389,900 | 350,400 | 353,100 | 348,900 | 347,400 | 419,700 | 350,400 | 333,000 |
| Retail mutual funds |  |  |  |  |  | 54,000 | 50,300 | 48,200 | 45,500 |  | 54,000 | 43,400 |
| Total assets under administration | 561,200 | 525,800 | 504,700 | 498,100 | 486,000 | 1,778,200 | 1,735,100 | 1,720,100 | 1,679,100 | 525,800 | 1,778,200 | 1,593,900 |
| Assets under administration ${ }^{4}$ - RBC Dexia is | 2,050,000 | 1,893,000 | 1,832,700 | 1,832,100 | 1,738,100 | - | - | - | - | 1,893,000 | - | - |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 28,100 | 24,100 | 22,700 | 22,600 | 24,000 | 23,300 | 23,300 | 22,800 | 22,200 | 24,100 | 23,300 | 20,600 |
| Personal | 44,200 | 39,400 | 36,400 | 35,200 | 32,900 | 29,400 | 28,500 | 27,600 | 26,100 | 39,400 | 29,400 | 24,700 |
| Retail mutual funds | 85,400 | 79,600 | 75,000 | 74,400 | 71,600 | 66,100 | 65,500 | 62,700 | 60,500 | 79,600 | 66,100 | 57,600 |
| Total assets under management | 157,700 | 143,100 | 134,100 | 132,200 | 128,500 | 118,800 | 117,300 | 113,100 | 108,800 | 143,100 | 118,800 | 102,900 |

[^7]| STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (C\$ MM) | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 832 | 832 | 532 | 700 | 532 | 532 |
| Issued | 700 |  | 300 | 300 | - |  |  |  | 300 | 600 | 300 |  |
| Redeemed for cancellation | (150) | (250) | - | - | - | (132) | - | - |  | (250) | (132) |  |
| Balance at end of period | 1,600 | 1,050 | 1,300 | 1,000 | 700 | 700 | 832 | 832 | 832 | 1,050 | 700 | 532 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,091 | 7,021 | 6,988 | 7,170 | 6,988 | 7,018 |
| Issued | 63 | 30 | 16 | 38 | 43 | 65 | 35 | 70 | 44 | 127 | 214 | 127 |
| Purchased for cancellation | (43) | (10) | (31) | (36) | (24) | (21) | - | - | (11) | (101) | (32) | (157) |
| Balance at end of period | 7,216 | 7,196 | 7,176 | 7,191 | 7,189 | 7,170 | 7,126 | 7,091 | 7,021 | 7,196 | 7,170 | 6,988 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 292 | 287 | 278 | 299 | 265 | 254 | 242 | 210 | 169 | 265 | 169 | 85 |
| Renounced stock appreciation rights | (2) | (1) | (1) |  | - | (4) | - | (2) |  | (2) | (6) |  |
| Stock-based compensation awards | (39) | 2 | 10 | (19) | (11) | 14 | 13 | 12 | (13) | (18) | 26 | 56 |
| Gain on redemption of preferred shares | - | - | - | - | - | 7 | - | - | - | - | 7 |  |
| Reclassified amounts |  |  |  |  | - | - |  |  | - | - | - | 34 |
| Initial adoption of AcG-15, Consolidation of Variable Interest Entities |  |  |  |  | - | - |  | - | 54 | - | 54 |  |
| Other | 4 | 4 | - | (2) | 45 | (6) | (1) | 22 | . | 47 | 15 | (6) |
| Balance at end of period | 255 | 292 | 287 | 278 | 299 | 265 | 254 | 242 | 210 | 292 | 265 | 169 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (2) | (43) | (5) | (3) | (2) | - | - | - |  | (2) | - |  |
| Sales | 2 | 44 | 3 | 3 | 1 | - | - | - |  | 51 | - |  |
| Purchases | (3) | (3) | (41) | (5) | (2) | (2) | - | - | - | (51) | (2) | - |
| Balance at end of period | (3) | (2) | (43) | (5) | (3) | (2) | - | - |  | (2) | (2) | - |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (180) | (181) | (178) | (199) | (216) | (215) | (227) | (312) | (294) | (216) | (294) |  |
| Sales | 102 | 48 | 16 | 33 | 96 | 4 | 20 | 99 | 56 | 193 | 179 | 248 |
| Purchases | (36) | (47) | (19) | (12) | (79) | (5) | (8) | (14) | (20) | (157) | (47) | (238) |
| Reclassified amounts | - | - | - | - | - | - | - | - | - | - | - | (304) |
| Initial adoption of AcG-15, Consolidation of Variable Interest Entities | - | - | - | - | - | - | - | - | (54) | - | (54) |  |
| Balance at end of period | (114) | (180) | (181) | (178) | (199) | (216) | (215) | (227) | (312) | (180) | (216) | (294) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 12,628 | 12,065 | 13,704 | 12,065 | 11,333 |
| Transition adjustment - Financial instruments ${ }^{1}$ | (86) | - | - | - | - | - | - | - | - | - | - |  |
| Net income | 1,494 | 1,262 | 1,177 | 1,118 | 1,171 | 522 | 979 | 907 | 979 | 4,728 | 3,387 | 2,803 |
| Preferred share dividends | (16) | (26) | (13) | (11) | (10) | (11) | (11) | (12) | (8) | (60) | (42) | (31) |
| Common share dividends | (511) | (511) | (461) | (463) | (412) | (414) | (393) | (353) | (352) | $(1,847)$ | $(1,512)$ | $(1,303)$ |
| Premium paid on common shares purchased for cancellation | (371) | (80) | (222) | (272) | (169) | (141) | - | - | (53) | (743) | (194) | (735) |
| Issuance costs and other | (17) | 6 | (10) | (7) | - | - | - | 3 | (3) | (11) | - |  |
| Cumulative effect of adopting AcG 17, Equity-linked Deposit Contracts | - |  | - | - | - | - | - | - - |  | - | - | (2) |
| Balance at end of period | 16,264 | 15,771 | 15,120 | 14,649 | 14,284 | 13,704 | 13,748 | 13,173 | 12,628 | 15,771 | 13,704 | 12,065 |
| Accumulated other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | - |  |  |  |  |  |  |  |  |  |  |  |
| Transition adjustment - Financial instruments ${ }^{1}$ | (45) |  |  |  |  |  |  |  |  |  |  |  |
| Reclassification from net foreign currency translation adjustments ${ }^{2}$ | $(2,004)$ |  |  |  |  |  |  |  |  |  |  |  |
| Net change in unrealized gains (losses) on available-for-sale securities | 39 |  |  |  |  |  |  |  |  |  |  |  |
| Net change in foreign currency translation adjustments, net of hedging activities | 216 |  |  |  |  |  |  |  |  |  |  |  |
| Net change in gains (losses) on derivatives designated as cash flow hedges | 34 |  |  |  |  |  |  |  |  |  |  |  |
| Balance at end of period | $(1,760)$ | - | - | - | - | - | - | - | - | - | - | - |
| Net foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(1,305)$ | $(1,426)$ | $(1,556)$ | $(1,774)$ | $(1,556)$ | (893) |
| Reclassification to accumulated other comprehensive income ${ }^{2}$ | 2,004 | - | - | - | - | - | - | - | - | - | - |  |
| Unrealized foreign currency translation gains (losses) |  | 91 | 276 | (253) | (613) | (650) | (713) | 325 | 419 | (499) | (619) | $(1,341)$ |
| Foreign currency gains (losses) from hedging activities | - | 17 | (204) | 104 | 352 | 379 | 515 | (204) | (289) | 269 | 401 | 678 |
| Balance at end of period | - | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,035)$ | $(1,774)$ | $(1,503)$ | $(1,305)$ | $(1,426)$ | $(2,004)$ | $(1,774)$ | $(1,556)$ |
| Shareholders' equity at end of period | 23,458 | 22,123 | 21,547 | 20,751 | 20,235 | 19,847 | 20,242 | 19,806 | 18,953 | 22,123 | 19,847 | 17,904 |

[^8]| LOAN SECURITIZATION (C\$ MM) | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 3,650 | 3,650 | 4,300 | 4,300 | 3,100 | 3,100 | 3,100 | 1,900 | 1,900 | 3,100 | 1,900 | 2,675 |
| Securitized | - | - | - | - | 1,200 | - | - | 1,200 | - | 1,200 | 1,200 |  |
| Reversal of prior securitizations | - | - | (650) | - | - | - | - | - | - | (650) | - | (775) |
| Closing balance | 3,650 | 3,650 | 3,650 | 4,300 | 4,300 | 3,100 | 3,100 | 3,100 | 1,900 | 3,650 | 3,100 | 1,900 |
| Commercial mortgages |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,914 | 1,599 | 1,611 | 1,228 | 1,237 | 765 | 770 | 599 | 603 | 1,237 | 603 | 129 |
| Created | 320 | 322 | - | 396 |  | 479 | - | 176 | - | 718 | 655 | 486 |
| Amortization | (19) | (7) | (12) | (13) | (9) | (7) | (5) | (5) | (4) | (41) | (21) | (12) |
| Closing balance | 2,215 | 1,914 | 1,599 | 1,611 | 1,228 | 1,237 | 765 | 770 | 599 | 1,914 | 1,237 | 603 |
| Mortgage-backed securities - sold |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 14,131 | 12,459 | 11,563 | 10,872 | 9,561 | 7,820 | 7,255 | 7,315 | 5,983 | 9,561 | 5,983 | 2,936 |
| Sold | 1,438 | 2,059 | 1,442 | 1,295 | 1,533 | 1,811 | 641 | - | 1,300 | 6,329 | 3,752 | 3,074 |
| Proceeds reinvested in revolving securitizations | 722 | 791 | 719 | 500 | 707 | 700 | 530 | 335 | 374 | 2,717 | 1,939 | 1,202 |
| Amortization | $(1,209)$ | $(1,178)$ | $(1,265)$ | $(1,104)$ | (929) | (770) | (606) | (395) | (342) | $(4,476)$ | $(2,113)$ | $(1,229)$ |
| Closing balance | 15,082 | 14,131 | 12,459 | 11,563 | 10,872 | 9,561 | 7,820 | 7,255 | 7,315 | 14,131 | 9,561 | 5,983 |
| Mortgage-backed securities - retained ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 5,591 | 4,048 | 4,233 | 3,109 | 2,654 | 3,057 | 3,491 | 3,033 | 3,068 | 2,654 | 3,068 | 3,276 |
| Created | 2,482 | 4,839 | 2,362 | 3,221 | 3,169 | 2,564 | 1,039 | 1,008 | 1,847 | 13,591 | 6,458 | 4,977 |
| Sold | $(1,438)$ | $(2,059)$ | $(1,442)$ | $(1,295)$ | $(1,533)$ | $(1,811)$ | (641) | - | $(1,300)$ | $(6,329)$ | $(3,752)$ | $(3,074)$ |
| Proceeds reinvested in revolving securitizations | (722) | (791) | (719) | (500) | (707) | (700) | (530) | (335) | (374) | $(2,717)$ | $(1,939)$ | $(1,202)$ |
| Amortization | (451) | (446) | (386) | (302) | (474) | (456) | (302) | (215) | (208) | $(1,608)$ | $(1,181)$ | (909) |
| Closing balance | 5,462 | 5,591 | 4,048 | 4,233 | 3,109 | 2,654 | 3,057 | 3,491 | 3,033 | 5,591 | 2,654 | 3,068 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Impact of securitizations on net income before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (94) | (99) | (102) | (104) | (86) | (75) | (68) | (53) | (43) | (391) | (239) | (178) |
| Non-interest income ${ }^{2}$ | 88 | 80 | 57 | 59 | 41 | 78 | 61 | 41 | 75 | 237 | 255 | 156 |
| Provision for credit losses | 22 | 18 | 19 | 28 | 20 | 14 | 14 | 11 | 7 | 85 | 46 | 36 |
| Net income | 16 | (1) | (26) | (17) | (25) | 17 | 7 | (1) | 39 | (69) | 62 | 14 |

[^9]| CAPITAL (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | 21,802 | 21,065 | 20,186 | 19,658 | 19,496 | 19,115 | 19,368 | 18,962 | 18,112 | 21,065 | 19,115 | 17,349 |
| Non-cumulative preferred shares | 1,895 | 1,345 | 1,554 | 1,290 | 994 | 997 | 1,132 | 1,132 | 1,132 | 1,345 | 997 | 832 |
| Innovative capital instruments | 3,339 | 3,222 | 3,133 | 2,998 | 2,907 | 2,835 | 2,292 | 2,299 | 2,285 | 3,222 | 2,835 | 2,300 |
| Other Non-controlling interests in subsidiaries | 30 | 28 | 29 | 27 | 27 | 28 | 28 | 28 | 28 | 28 | 28 | 27 |
| Goodwill | $(4,803)$ | $(4,182)$ | $(4,014)$ | $(3,983)$ | $(4,033)$ | $(4,074)$ | $(4,230)$ | $(4,366)$ | $(4,293)$ | $(4,182)$ | $(4,074)$ | $(4,236)$ |
| Total Tier 1 capital | 22,263 | 21,478 | 20,888 | 19,990 | 19,391 | 18,901 | 18,590 | 18,055 | 17,264 | 21,478 | 18,901 | 16,272 |
| Tier 2 capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 813 | 839 | 841 | 838 | 864 | 874 | 868 | 908 | 972 | 839 | 874 | 954 |
| Non-permanent subordinated debentures | 6,046 | 6,313 | 7,031 | 6,945 | 7,195 | 7,234 | 7,909 | 7,161 | 7,187 | 6,313 | 7,234 | 7,131 |
| General allowances | 1,253 | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,299 | 1,284 | 1,223 | 1,286 | 1,227 |
| Innovative capital instruments (excess over 15\% Tier 1) | 146 | 249 | 364 | 482 | 581 | 567 | - | - | - | 249 | 567 | - |
| Unrealized gains on available for sale securities | 135 |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 2 capital | 8,393 | 8,624 | 9,459 | 9,484 | 9,864 | 9,961 | 10,064 | 9,368 | 9,443 | 8,624 | 9,961 | 9,312 |
| Total regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 30,656 | 30,102 | 30,347 | 29,474 | 29,255 | 28,862 | 28,654 | 27,423 | 26,707 | 30,102 | 28,862 | 25,584 |
| Substantial investments/investments in insurance subsidiaries/other ${ }^{1}$ Total regulatory capital | $(3,621)$ | $(3,438)$ | $(3,199)$ | $(3,194)$ | $(3,152)$ | $(3,049)$ | $(3,145)$ | $(3,033)$ | $(2,913)$ | $(3,438)$ | $(3,049)$ | $(2,851)$ |
|  | 27,035 | 26,664 | 27,148 | 26,280 | 26,103 | 25,813 | 25,509 | 24,390 | 23,794 | 26,664 | 25,813 | 22,733 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital ratios ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio | 9.2\% | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 9.6\% | 9.7\% | 9.5\% | 9.2\% | 9.6\% | 9.6\% | 8.9\% |
| Total capital ratio | 11.2\% | 11.9\% | 12.4\% | 12.5\% | 12.8\% | 13.1\% | 13.4\% | 12.8\% | 12.7\% | 11.9\% | 13.1\% | 12.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital generation |  |  |  |  |  |  |  |  |  |  |  |  |
| Internal capital generation ${ }^{2}$ | 967 | 725 | 704 | 644 | 749 | 97 | 575 | 542 | 619 | 2,822 | 1,833 | 1,469 |
| External capital generation: |  |  |  |  |  |  |  |  |  |  |  |  |
| - common shares | (454) | (54) | (247) | (277) | (150) | (97) | 35 | 70 | (19) | (728) | (11) | (765) |
| - contributed surplus | (37) | 4 | 9 | (21) | 34 | 11 | 12 | 32 | 41 | 26 | 96 | 84 |
| - preferred shares | 550 | (252) | 300 | 300 | - | (132) | - | - | 300 | 348 | 168 |  |
| - treasury shares | 66 | 42 | (41) | 19 | 16 | (3) | 12 | 85 | (18) | 36 | 76 | (294) |
| - subordinated debentures | (334) | (710) | (30) | (255) | (6) | (627) | 773 | (106) | 50 | $(1,001)$ | 90 | 1,982 |
| Total external capital generation before Trucs | (209) | (970) | (9) | (234) | (106) | (848) | 832 | 81 | 354 | $(1,319)$ | 419 | 1,007 |
| RBC TruCS issued ${ }^{3}$ | - | - | ( | ) | - | 1,104 | - | - |  | (1,31) | 1,104 |  |
| Total external capital generation | (209) | (970) | (9) | (234) | (106) | 256 | 832 | 81 | 354 | $(1,319)$ | 1,523 | 1,007 |
| Total capital generation | 758 | (245) | 695 | 410 | 643 | 353 | 1,407 | 623 | 973 | 1,503 | 3,356 | 2,476 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average common equity (allocated by risk type) |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 6,550 | 6,100 | 5,850 | 5,700 | 5,500 | 5,300 | 5,000 | 5,000 | 4,950 | 5,800 | 5,100 | 5,200 |
| Market risk (trading and non-trading) | 2,650 | 2,550 | 2,600 | 2,400 | 2,400 | 2,350 | 2,300 | 2,200 | 2,000 | 2,500 | 2,200 | 2,100 |
| Operational risk | 2,750 | 2,550 | 2,500 | 2,500 | 2,300 | 2,400 | 2,350 | 2,350 | 2,400 | 2,450 | 2,350 | 2,200 |
| Business and fixed assets risk | 2,000 | 1,800 | 1,750 | 1,850 | 1,700 | 1,550 | 1,600 | 1,600 | 1,600 | 1,800 | 1,600 | 1,650 |
| Insurance risk | 150 | 150 | 250 | 250 | 250 | 200 | 250 | 200 | 200 | 200 | 200 | 150 |
| Risk capital | 14,100 | 13,150 | 12,950 | 12,700 | 12,150 | 11,800 | 11,500 | 11,350 | 11,150 | 12,750 | 11,450 | 11,300 |
| Goodwill and intangibles | 5,400 | 4,700 | 4,800 | 4,900 | 4,450 | 4,650 | 4,950 | 5,000 | 4,950 | 4,650 | 4,850 | 5,400 |
| Attributed capital (Economic capital) | 19,500 | 17,850 | 17,750 | 17,600 | 16,600 | 16,450 | 16,450 | 16,350 | 16,100 | 17,400 | 16,300 | 16,700 |
| Unattributed capital ${ }^{4}$ | 1,950 | 2,650 | 2,300 | 2,100 | 2,700 | 2,900 | 2,700 | 2,050 | 1,500 | 2,500 | 2,300 | 1,100 |
| Total average common equity | 21,450 | 20,500 | 20,050 | 19,700 | 19,300 | 19,350 | 19,150 | 18,400 | 17,600 | 19,900 | 18,600 | 17,800 |

[^10]| RISK-ADJUSTED ASSETS <br>  <br> (CS MM) |
| :--- |
|  |
| On-balance sheet assets ${ }^{2}$ <br> Cash resources <br> Securities <br> Residential mortgages ${ }^{3}$ <br> Insured <br> Conventional <br> Other loans and acceptances ${ }^{3}$ <br> Issued or guaranteed by Canadian or other OECD <br> Other <br> Other assern <br> Total |

## Balance Contract/ Q1/07 Credit <br> Sheet Notional

| 12,150 |
| ---: |
| 196,693 |
| 29,510 |
| 68,984 |
| 19,462 |
| 177,917 |
| 66,730 |
| 571,446 |

Off-balance sheet credit instruments
Guarantees and standby letters of credit
Documentary and commercial letters of cred

Documentary and commercial letters of cred
Securities lending
Commitments to extend credit
Uncommitted amounts
Lquidity facilities
Note issuances and revolving underwriting facilities
Derivative financial instruments
nterest rate agreements
oreign exchange rate contracts
Precious metals, commodities, equity-linked contracts and credit derivative
Total

| 23,292 |  |
| ---: | ---: |
| 674 | 21,034 |
| 45,534 | 153 |
| 69,108 | 45,534 |
| 47,754 | 20,323 |
| 36,941 | 4,985 |
| $-223,303$ | - |


| Q107 | Q4/06 | Q3/06 | Risk-Adjusted Balance |  |  | Q3/05 | Q2/05 | Q1/05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q2/06 | Q1/06 | Q4/05 |  |  |  |
| 1,839 | 2,322 | 2,372 | 2,193 | 2,544 | 1,830 | 1,909 | 1,720 | 2,128 |
| 10,226 | 7,853 | 7,441 | 6,297 | 6,150 | 5,326 | 4,254 | 4,646 | 3,759 |
| 346 | 363 | 371 | 353 | 375 | 385 | 386 | 384 | 369 |
| 28,798 | 27,921 | 26,424 | 24,538 | 26,562 | 25,592 | 24,020 | 26,078 | 25,150 |
| 3,017 | 3,848 | 3,901 | 4,470 | 3,151 | 2,991 | 2,110 | 1,199 | 3,364 |
| 115,764 | 107,336 | 106,318 | 101,231 | 97,266 | 95,639 | 94,512 | 93,032 | 91,874 |
| 10,356 | 10,609 | 10,265 | 9,598 | 9,786 | 7,014 | 7,222 | 7,123 | 6,753 |
| 170,346 | 160,252 | 157,092 | 148,680 | 145,834 | 138,777 | 134,413 | 134,182 | 133,397 |
| 14,764 | 14,092 | 12,562 | 12,650 | 12,640 | 12,154 | 11,077 | 13,424 | 14,101 |
| 115 | 65 | 72 | 52 | 50 | 56 | 61 | 49 | 34 |
| 3,468 | 3,022 | 2,184 | 4,332 | 2,787 | 2,299 | 2,099 | 1,570 | 629 |
| 17,549 | 16,666 | 15,479 | 15,385 | 14,595 | 14,968 | 15,207 | 13,564 | 14,819 |
| 4,985 | 4,413 | 4,966 | 4,848 | 4,289 | 3,513 | 3,706 | 4,026 | 3,283 |
|  | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 14 |
| 40,881 | 38,262 | 35,267 | 37,270 | 34,364 | 32,993 | 32,154 | 32,637 | 32,880 |
| 1,371 | 1,408 | 1,288 | 1,225 | 1,228 | 1,205 | 1,308 | 1,240 | 1,310 |
| 5,043 | 4,253 | 4,564 | 4,872 | 4,252 | 4,152 | 4,001 | 4,072 | 4,286 |
| 5,683 | 4,771 | 4,919 | 4,375 | 3,947 | 4,339 | 3,548 | 3,318 | 2,716 |
| 12,097 | 10,432 | 10,771 | 10,472 | 9,427 | 9,696 | 8,857 | 8,630 | 8,312 |

## Market risk

otal specific and general market risk

## Total risk-adjusted assets

|  |  |  |
| ---: | ---: | ---: |
| $2,912,032$ | 3,684 | 6,825 |
| $1,146,431$ | 9,135 | 22,787 |
| 601,544 | 6,446 | 18,375 |
| $4,660,007$ | 19,265 | 47,987 |

Calculated using guidelines issued by the OSFI.
${ }^{2}$ When calculating risk-adjusted assets, amortized costs rather than fair value balances are used for certain asset classes as prescribed by the OSFI.
Amounts are shown net of the allowance for loan losses
OECD stands for Organization for Economic Cooperation and Developmen
${ }^{5}$ Includes non-trading credit derivatives given guarantee treatment for credit capital purposes

| By portfolio and sector |
| :--- |
| Consumer |
| Residential mortgage |
| Personal |
| Credit cards |
| Business and government |
| Agriculture |
| Automotive |
| Consumer goods |
| Energy |
| Financial services |
| Forest products |
| Government |
| Industrial products |
| Mining and metals |
| Real estate and related |
| Technology and media |
| Transportation and environment |
| Other |
|  |
| Total Loans and Acceptances |
| Allowance for loan losses |
| Total Loans and Acceptances, net of allowance for loan losses |


| 98,527 | 96,675 | 95,688 | 92,506 | 91,776 | 91,043 | 88,029 | 84,552 | 82,654 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 45,787 | 44,902 | 44,022 | 42,441 | 41,337 | 41,045 | 40,628 | 39,275 | 37,753 |
| 7,553 | 7,155 | 6,792 | 6,051 | 5,468 | 6,200 | 6,013 | 5,791 | 6,817 |
| 151,867 | 148,732 | 146,502 | 140,998 | 138,581 | 138,288 | 134,670 | 129,618 | 127,224 |
| 5,822 | 5,708 | 5,665 | 5,737 | 5,685 | 5,509 | 5,373 | 5,315 | 5,355 |
| 3,221 | 3,053 | 3,075 | 3,082 | 2,854 | 2,637 | 2,705 | 2,591 | 2,476 |
| 4,905 | 4,864 | 4,871 | 4,814 | 4,621 | 4,731 | 4,801 | 4,629 | 4,437 |
| 8,038 | 6,064 | 5,252 | 5,479 | 5,794 | 5,648 | 4,188 | 3,658 | 3,561 |
| 6,623 | 5,756 | 5,828 | 5,102 | 3,336 | 2,661 | 3,107 | 2,676 | 2,577 |
| 1,061 | 1,166 | 1,508 | 1,402 | 1,421 | 1,249 | 1,271 | 1,300 | 1,255 |
| 2,685 | 2,719 | 2,772 | 2,725 | 2,833 | 2,444 | 3,482 | 2,450 | 2,248 |
| 3,826 | 3,733 | 3,808 | 3,738 | 3,490 | 3,229 | 3,206 | 3,214 | 2,984 |
| 949 | 1,161 | 1,046 | 1,268 | 1,232 | 553 | 785 | 779 | 730 |
| 18,106 | 16,421 | 15,432 | 14,671 | 14,742 | 13,977 | 13,772 | 13,285 | 13,177 |
| 2,511 | 2,395 | 2,488 | 2,747 | 2,597 | 2,310 | 2,002 | 1,962 | 1,814 |
| 3,682 | 2,581 | 2,281 | 2,243 | 2,460 | 2,062 | 2,286 | 2,154 | 2,592 |
| 16,433 | 14,694 | 14,998 | 13,451 | 12,501 | 13,690 | 12,408 | 12,420 | 12,511 |
| 77,862 | 70,315 | 69,024 | 66,459 | 63,566 | 60,700 | 59,386 | 56,433 | 55,717 |
| $\begin{array}{r} 229,729 \\ (1,455) \\ \hline \end{array}$ | $\begin{array}{r} 219,047 \\ (1,409) \\ \hline \end{array}$ | $\begin{gathered} 215,526 \\ (1,415) \\ \hline \end{gathered}$ | $\begin{gathered} 207,457 \\ (1,435) \end{gathered}$ | $\begin{array}{r} 202,147 \\ (1,439) \\ \hline \end{array}$ | $\begin{array}{r} 198,988 \\ (1,498) \\ \hline \end{array}$ | $\begin{array}{r} 194,056 \\ (1,569) \\ \hline \end{array}$ | $\begin{array}{r} 186,051 \\ (1,612) \\ \hline \end{array}$ | $\begin{gathered} 182,941 \\ (1,638) \end{gathered}$ |
| 228,274 | 217,638 | 214,111 | 206,022 | 200,708 | 197,490 | 192,487 | 184,439 | 181,303 |


| 96,010 | 94,272 | 93,369 | 90,266 | 89,537 | 88,808 | 85,890 | 82,586 | 80,799 | 94,272 | 88,808 | 80,168 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 38,591 | 37,946 | 37,018 | 35,614 | 34,398 | 33,986 | 33,369 | 32,016 | 30,955 | 37,946 | 33,986 | 30,415 |
| 7,346 | 6,966 | 6,611 | 5,875 | 5,289 | 6,024 | 5,838 | 5,614 | 6,648 | 6,966 | 6,024 | 6,298 |
| 51,268 | 49,255 | 49,577 | 48,144 | 45,681 | 44,929 | 41,159 | 39,753 | 38,469 | 49,255 | 44,929 | 37,783 |
| 193,215 | 188,439 | 186,575 | 179,899 | 174,905 | 173,747 | 166,256 | 159,969 | 156,871 | 188,439 | 173,747 | 154,664 |
| 7,842 | 7,652 | 7,611 | 7,440 | 7,616 | 7,741 | 7,851 | 7,671 | 7,190 | 7,652 | 7,741 | 7,010 |
| 17,812 | 13,847 | 13,715 | 12,817 | 12,736 | 12,317 | 13,122 | 12,680 | 12,318 | 13,847 | 12,317 | 11,698 |
| 25,654 | 21,499 | 21,326 | 20,257 | 20,352 | 20,058 | 20,973 | 20,351 | 19,508 | 21,499 | 20,058 | 18,708 |
| 2,078 | 1,896 | 1,893 | 1,803 | 1,741 | 1,729 | 1,722 | 1,731 | 1,632 | 1,896 | 1,729 | 1,411 |
| 8,782 | 7,213 | 5,732 | 5,498 | 5,149 | 3,454 | 5,105 | 4,000 | 4,930 | 7,213 | 3,454 | 3,961 |
| 10,860 | 9,109 | 7,625 | 7,301 | 6,890 | 5,183 | 6,827 | 5,731 | 6,562 | 9,109 | 5,183 | 5,372 |
| 151,867 | 148,732 | 146,502 | 140,998 | 138,581 | 138,288 | 134,670 | 129,618 | 127,224 | 148,732 | 138,288 | 125,302 |
| 77,862 | 70,315 | 69,024 | 66,459 | 63,566 | 60,700 | 59,386 | 56,433 | 55,717 | 70,315 | 60,700 | 53,442 |
| 229,729 | 219,047 | 215,526 | 207,457 | 202,147 | 198,988 | 194,056 | 186,051 | 182,941 | 219,047 | 198,988 | 178,744 |

$\qquad$

| Loans and Acceptances by geography and portfolio $^{1}$ |
| :--- |
| Canada |
| Residential mortgage |
| Personal |
| Credit cards |
| Business and government |
| United States |
| Consumer |
| Business and government |
| Other International |
| Consumer |
| Business and government |
| Total |
| Consumer |
| Business and government |
| Total Loans and Acceptances |

otal Loans and Acceptances
都
Personal

Business and government
Agriculture
Consumer goods
Financial services
Government
Industrial products
Real estate and related
Technology and media
Transportation and environment

Total Loans and Acceptances
Allowance for loan Iosses
oans and Acceptances by geography and portfolio ${ }^{1}$
Residential mortgage
Credit cards
Business and government
onsumer
Business and government
ternationa
Consumer

Consume
${ }^{1}$ Based on residence of borrower.

| 2006 | 2005 | 2004 |
| :---: | :---: | :---: |
| 96,675 | 91,043 | 81,998 |
| 44,902 | 41,045 | 36,848 |
| 7,155 | 6,200 | 6,456 |
| 148,732 | 138,288 | 125,302 |
| 5,708 | 5,509 | 5,207 |
| 3,053 | 2,637 | 2,451 |
| 4,864 | 4,731 | 4,821 |
| 6,064 | 5,648 | 3,493 |
| 5,756 | 2,661 | 1,609 |
| 1,166 | 1,249 | 1,181 |
| 2,719 | 2,444 | 2,319 |
| 3,733 | 3,229 | 2,887 |
| 1,161 | 553 | 671 |
| 16,421 | 13,977 | 12,420 |
| 2,395 | 2,310 | 2,192 |
| 2,581 | 2,062 | 2,749 |
| 14,694 | 13,690 | 11,442 |
| 70,315 | 60,700 | 53,442 |
| $\begin{array}{r} 219,047 \\ (1,409) \end{array}$ | $\begin{array}{r} 198,988 \\ (1,498) \end{array}$ | $\begin{array}{r} 178,744 \\ (1,644) \\ \hline \end{array}$ |
| 217,638 | 197,490 | 177,100 |

$\square$ ,700

| GROSS IMPAIRED LOANS (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Impaired Loans (by portfolio and sector) Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 161 | 154 | 133 | 145 | 145 | 136 | 123 | 126 | 114 | 154 | 136 | 146 |
| Personal | 195 | 190 | 183 | 210 | 209 | 169 | 167 | 179 | 178 | 190 | 169 | 189 |
|  | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 344 | 305 | 335 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 51 | 45 | 40 | 31 | 34 | 48 | 52 | 73 | 68 | 45 | 48 | 89 |
| Automotive | 4 | 5 | 4 | 3 | 3 | 2 | 2 | 3 | 4 | 5 | 2 | 4 |
| Consumer goods | 51 | 59 | 74 | 67 | 54 | 53 | 55 | 11 | 13 | 59 | 53 | 36 |
| Energy | 4 | 6 | 11 | 34 | 53 | 46 | 70 | 105 | 105 | 6 | 46 | 162 |
| Financial services | 18 | 15 | 15 | 12 | 16 | 16 | 16 | 17 | 16 | 15 | 16 | 14 |
| Forest products | 1 | 1 | 6 | 5 | 9 | 10 | 19 | 35 | 155 | 1 | 10 | 151 |
| Government | 19 | 21 | 19 | - | - | - | - | - | - | 21 | - | - |
| Industrial products | 13 | 4 | 7 | 7 | 6 | 2 | 6 | 6 | 22 | 4 | 2 | 38 |
| Mining and metals | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 | 3 | 3 | 8 |
| Real estate and related | 68 | 64 | 40 | 46 | 51 | 54 | 84 | 62 | 64 | 64 | 54 | 84 |
| Small business | 153 | 129 | 121 | 101 | 95 | 108 | 126 | 129 | 130 | 129 | 108 | 142 |
| Technology and media | 45 | 42 | 38 | 34 | 45 | 48 | 53 | 76 | 76 | 42 | 48 | 86 |
| Transportation and environment | 12 | 14 | 13 | 8 | 7 | 8 | 13 | 12 | 12 | 14 | 8 | 12 |
| Other | 78 | 82 | 84 | 86 | 70 | 71 | 76 | 82 | 91 | 82 | 71 | 98 |
|  | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 490 | 469 | 924 |
| Total Gross Impaired Loans | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 834 | 774 | 1,259 |
| Gross Impaired Loans by geography and portfolio ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 135 | 127 | 105 | 118 | 116 | 106 | 93 | 93 | 89 | 127 | 106 | 96 |
| Personal | 187 | 183 | 174 | 199 | 198 | 161 | 158 | 166 | 166 | 183 | 161 | 178 |
| Business and government | 307 | 279 | 257 | 210 | 214 | 236 | 294 | 297 | 430 | 279 | 236 | 509 |
|  | 629 | 589 | 536 | 527 | 528 | 503 | 545 | 556 | 685 | 589 | 503 | 783 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 16 | 15 | 17 | 18 | 20 | 16 | 18 | 25 | 22 | 15 | 16 | 44 |
| Business and government | 148 | 151 | 162 | 168 | 172 | 173 | 223 | 255 | 269 | 151 | 173 | 332 |
|  | 164 | 166 | 179 | 186 | 192 | 189 | 241 | 280 | 291 | 166 | 189 | 376 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 18 | 19 | 20 | 20 | 20 | 22 | 21 | 21 | 15 | 19 | 22 | 17 |
| Business and government | 65 | 60 | 56 | 60 | 60 | 60 | 59 | 63 | 62 | 60 | 60 | 83 |
|  | 83 | 79 | 76 | 80 | 80 | 82 | 80 | 84 | 77 | 79 | 82 | 100 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 344 | 305 | 335 |
| Business and government | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 490 | 469 | 924 |
| Total Gross Impaired Loans | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 834 | 774 | 1,259 |

Total Gross Impaired Loans

${ }^{1}$ Based on residence of borrower.

| GROSS IMPAIRED LOANS continued (CS MM) | Q1/07 | Q4/06 | Q3106 | Q2/06 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Changes in Gross Impaired Loans |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 335 | 305 | 335 | 366 |
| Business and government | 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 924 | 469 | 924 | 1,379 |
|  | 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 1,259 | 774 | 1,259 | 1,745 |
| New impaired |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 191 | 194 | 167 | 165 | 220 | 272 | 170 | 256 | 214 | 746 | 912 | 949 |
| Business and government | 120 | 115 | 73 | 97 | 50 | 46 | 125 | 84 | 36 | 335 | 291 | 616 |
|  | 311 | 309 | 240 | 262 | 270 | 318 | 295 | 340 | 250 | 1,081 | 1,203 | 1,565 |
| Repayments, return to performing status, sold and other |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (10) | (11) | (71) | (5) | (37) | (106) | (39) | (90) | (117) | (124) | (352) | (440) |
| Business and government | (64) | (53) | (11) | (77) | (43) | (76) | (122) | (197) | (171) | (184) | (566) | (610) |
|  | (74) | (64) | (82) | (82) | (80) | (182) | (161) | (287) | (288) | (308) | (918) | $(1,050)$ |
| Net impaired loan formation |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 181 | 183 | 96 | 160 | 183 | 166 | 131 | 166 | 97 | 622 | 560 | 509 |
| Business and government | 56 | 62 | 62 | 20 | 7 | (30) | 3 | (113) | (135) | 151 | (275) | 6 |
|  | 237 | 245 | 158 | 180 | 190 | 136 | 134 | 53 | (38) | 773 | 285 | 515 |
| Write-offs |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | (169) | (155) | (135) | (159) | (134) | (151) | (146) | (153) | (140) | (583) | (590) | (540) |
| Business and government | (26) | (47) | (25) | (28) | (30) | (77) | (42) | (33) | (28) | (130) | (180) | (461) |
|  | (195) | (202) | (160) | (187) | (164) | (228) | (188) | (186) | (168) | (713) | (770) | $(1,001)$ |
| Balance at end of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 356 | 344 | 316 | 355 | 354 | 305 | 290 | 305 | 292 | 344 | 305 | 335 |
| Business and government | 520 | 490 | 475 | 438 | 446 | 469 | 576 | 615 | 761 | 490 | 469 | 924 |
|  | 876 | 834 | 791 | 793 | 800 | 774 | 866 | 920 | 1,053 | 834 | 774 | 1,259 |
| Net Impaired Loans by geography and portfolio ${ }^{1,2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 123 |  | 96 86 | 107 97 |  |  |  | 83 68 |  | 116 95 |  | 85 70 |
| Personal Business and government | 98 177 | 95 158 | 86 143 | 97 90 | 96 93 | 60 116 | 66 133 | 68 131 | 65 229 | 95 158 | 60 116 | 70 301 |
| Business and government | 177 | 158 | 143 | 90 | 93 | 116 | 133 | $\frac{131}{282}$ | 229 | 158 | 116 | 301 456 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 13 | 12 | 14 | 15 | 16 | 13 | 15 | 21 | 18 | 12 | 13 | 39 |
| Business and government | 135 | 139 | 143 | 148 | 154 | 155 | 169 | 184 | 195 | 139 | 155 | 214 |
|  | 148 | 151 | 157 | 163 | 170 | 168 | 184 | 205 | 213 | 151 | 168 | 253 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 17 | 18 | 19 | 19 | 19 | 22 | 21 | 20 | 14 | 18 | 22 | 17 |
| Business and government | 32 | 33 | 28 | 31 | 31 | 29 | 26 | 29 | 29 | 33 | 29 | 46 |
|  | 49 | 51 | 47 | 50 | 50 | 51 | 47 | 49 | 43 | 51 | 51 | 63 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 251 | 241 | 215 | 238 | 237 | 192 | 186 | 192 | 176 | 241 | 192 | 211 |
| Business and government | 344 | 330 | 314 | 269 | 278 | 300 | 328 | 344 | 453 | 330 | 300 | 561 |
| Total Net Impaired Loans | 595 | 571 | 529 | 507 | 515 | 492 | 514 | 536 | 629 | 571 | 492 | 772 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Write-offs by geography and portfolio ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 1 | - | 2 | 2 | 1 | 1 | 1 | - | 1 | 5 | 3 | 6 |
| Personal | 89 | 86 | 73 | 81 | 60 | 68 | 63 | 74 | 62 | 300 | 267 | 240 |
| Credit card | 48 | 39 | 36 | 42 | 43 | 49 | 47 | 49 | 47 | 160 | 192 | 166 |
| Business and government | 12 | 23 | 10 | 14 | 13 | 28 | 13 | 18 | 9 | 60 | 68 | 113 |
|  | 150 | 148 | 121 | 139 | 117 | 146 | 124 | 141 | 119 | 525 | 530 | 525 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 4 | 1 | 2 | 5 | 5 | 3 | 6 | 4 | 2 | 13 | 15 | 19 |
| Business and government | (2) | 5 | (1) | (20) | (19) | 28 | 15 | - | 1 | (35) | 44 | 109 |
|  | 2 | 6 | 1 | (15) | (14) | 31 | 21 | 4 | 3 | (22) | 59 | 128 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | - | - | - | - | - | - | 1 | - | - | - | 1 | - |
| Business and government | (2) | 2 | 2 | 1 | - | 2 | 2 | 1 | 1 | 5 | 6 | 132 |
|  | (2) | 2 | 2 | 1 | - | 2 | 3 | 1 | 1 | 5 | 7 | 132 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 142 | 126 | 113 | 130 | 109 | 121 | 118 | 127 | 112 | 478 | 478 | 431 |
| Business and government | 8 | 30 | 11 | (5) | (6) | 58 | 30 | 19 | 11 | 30 | 118 | 354 |
| Total Net Write-offs | 150 | 156 | 124 | 125 | 103 | 179 | 148 | 146 | 123 | 508 | 596 | 785 |
| ${ }^{1}$ Based on residence of borrower. <br> ${ }^{2}$ Net of specific allowance. |  |  |  |  |  |  |  |  |  |  |  |  |

Provision for Credit Losses by portfolio and sector
Specific
Consume
Residential mortgage
Personal
Credit card
Business and government
Agriculture
Automotiv
Consumer goods
Energy
Financial services
orest products
ndustrial products
Mining and metals
Real estate and related
Small business
Technology and media
Transportation and environment
Other
tal specific provision for credit losses
Total general provision
Total provision for credit losses

| 2 | 2 | - | 2 | 2 | 1 | 1 | 1 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91 | 86 | 60 | 85 | 75 | 70 | 59 | 74 | 56 |
| 49 | 40 | 36 | 43 | 44 | 50 | 48 | 49 | 47 |
| 142 | 128 | 96 | 130 | 121 | 121 | 108 | 124 | 102 |
| - | 1 | - | (1) | (1) | (13) | (2) | 3 | - |
| - | 3 | - | - | - | (1) | 2 | (1) | - |
| - | 2 | (2) | - |  | 4 | 20 | (5) | 2 |
| (4) | (3) | (6) | (17) | (27) | - | (15) | (4) | (1) |
| - | - | 2 | - | 2 | - | - | - | 10 |
| 1 | - | (1) | (1) | - | (8) | - | (43) | (2) |
| - | (1) |  |  |  | 2 | (1) | (7) | (3) |
| - | - | - | - |  | - | - | - | (1) |
| - | (3) | - | (2) | 1 | (5) | 2 | (13) | 1 |
| 22 | 24 | 5 | 14 | 11 | 13 | 9 | 18 | 4 |
| (1) | - |  | (5) | (1) | (1) | (2) | - | (4) |
| 1 | - | 2 | 3 | (7) | (7) | - | 16 | (2) |
| 1 | 6 | 1 | 5 | 3 | (8) | 13 | 17 | (53) |
| 20 | 29 | 1 | (4) | (19) | (24) | 26 | (19) | (49) |
| 162 | 157 | 97 | 126 | 102 | 97 | 134 | 105 | 53 |
| - | 2 | 2 | (2) | (55) | 6 | (6) | 11 | 55 |
| 162 | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 |


|  |  |  |
| :---: | ---: | ---: |
|  |  |  |
| 6 | 2 | 7 |
| 306 | 259 | 222 |
| 163 | 194 | 167 |
| 475 | 455 | 396 |
|  |  |  |
| $(1)$ | $(12)$ | 7 |
| 3 | - | 1 |
| - | 21 | $(19)$ |
| $(53)$ | $(20)$ | 50 |
| 4 | 10 | - |
| $(2)$ | $(53)$ | 3 |
| $(1)$ | $(9)$ | 5 |
| - | $(1)$ | $(4)$ |
| $(4)$ | $(15)$ | $(7)$ |
| 54 | 44 | 75 |
| $(6)$ | $(7)$ | 1 |
| $(2)$ | 7 | $(35)$ |
| 15 | $(31)$ | 48 |
| 7 | $(66)$ | 125 |
| 482 | 389 | 51 |
| $(53)$ | 66 | $(175)$ |
| 429 | 455 | 346 |
|  |  |  |

Canada
Residential mortgage
Personal
Business and government
United States
Consumer
Business and government
Other International
Consumer
Business and governmen
otal
Consumer
Business and government


Based on residence of borrower.

| ALLOWANCE FOR CREDIT LOSSES (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2105 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses (ACL) by portfolio and sector Specific |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 14 | 13 | 11 | 13 | 12 | 10 | 10 | 12 | 12 | 13 | 10 | 13 |
| Personal | 91 | 90 | 90 | 104 | 105 | 103 | 94 | 101 | 104 | 90 | 103 | 111 |
|  | 105 | 103 | 101 | 117 | 117 | 113 | 104 | 113 | 116 | 103 | 113 | 124 |
| Business and government |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 8 | 9 | 11 | 10 | 10 | 15 | 32 | 32 | 28 | 9 | 15 | 28 |
| Automotive | 5 | 4 | 2 | 2 | 2 | 2 | 2 | 1 | - | 4 | 2 | 2 |
| Consumer goods | 23 | 24 | 24 | 26 | 25 | 25 | 22 | 2 | 3 | 24 | 25 | 5 |
| Energy | 4 | 5 | 6 | 8 | 9 | 9 | 26 | 54 | 55 | 5 | 9 | 53 |
| Financial services | 24 | 24 | 24 | 24 | 25 | 24 | 24 | 25 | 25 | 24 | 24 | 14 |
| Forest products | - | (3) | 2 | 3 | 3 | 3 | 12 | 12 | 55 | (3) | 3 | 57 |
| Industrial products | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 4 | 12 | 2 | 2 | 15 |
| Mining and metals | - | - | - | - | - | - | 1 | - | - | - | - | 2 |
| Real estate and related | 2 | 3 | 5 | 4 | 5 | 7 | 9 | 9 | 11 | 3 | 7 | 18 |
| Small business | 68 | 59 | 52 | 60 | 61 | 53 | 72 | 75 | 76 | 59 | 53 | 80 |
| Technology and media | 3 | 2 | 5 | 5 | 6 | 6 | 7 | 11 | 11 | 2 | 6 | 13 |
| Transportation and environment | 5 | 5 | 5 | 3 | 1 | 2 | 4 | 19 | 5 | 5 | 2 | 11 |
| Other | 31 | 26 | 22 | 22 | 19 | 21 | 33 | 27 | 27 | 26 | 21 | 65 |
|  | 176 | 160 | 161 | 169 | 168 | 169 | 248 | 271 | 308 | 160 | 169 | 363 |
| General | 1,253 | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,298 | 1,284 | 1,223 | 1,286 | 1,227 |
| Total | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,486 | 1,568 | 1,714 |
| Allowance for credit loss by geography and portfolio ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 12 | 11 | 9 | 11 | 10 | 9 | 9 | 10 | 10 | 11 | 9 | 11 |
| Personal | 89 | 88 | 88 | 102 | 102 | 101 | 92 | 98 | 101 | 88 | 101 | 108 |
| Business and government | 130 | 121 | 114 | 120 | 121 | 120 | 161 | 166 | 201 | 121 | 120 | 208 |
|  | 231 | 220 | 211 | 233 | 233 | 230 | 262 | 274 | 312 | 220 | 230 | 327 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 5 |
| Business and government | 13 | 12 | 19 | 20 | 18 | 18 | 54 | 71 | 74 | 12 | 18 | 118 |
|  | 16 | 15 | 22 | 23 | 22 | 21 | 57 | 75 | 78 | 15 | 21 | 123 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 1 | 1 | 1 | 1 | 1 | - | - | 1 | 1 | 1 | - | - |
| Business and government | 33 | 27 | 28 | 29 | 29 | 31 | 33 | 34 | 33 | 27 | 31 | 37 |
|  | 34 | 28 | 29 | 30 | 30 | 31 | 33 | 35 | 34 | 28 | 31 | 37 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 105 | 103 | 101 | 117 | 117 | 113 | 104 | 113 | 116 | 103 | 113 | 124 |
| Business and government | 176 | 160 | 161 | 169 | 168 | 169 | 248 | 271 | 308 | 160 | 169 | 363 |
| General | 1,253 | 1,223 | 1,223 | 1,219 | 1,224 | 1,286 | 1,287 | 1,298 | 1,284 | 1,223 | 1,286 | 1,227 |
| Total Allowance for Credit Loss by Geographies | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,486 | 1,568 | 1,714 |
| Allowance for credit losses by type |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | 1,455 | 1,409 | 1,415 | 1,435 | 1,439 | 1,498 | 1,569 | 1,612 | 1,638 | 1,409 | 1,498 | 1,644 |
| Allowance for off-balance sheet items | 79 | 77 | 70 | 70 | 70 | 70 | 70 | 70 | 70 | 77 | 70 | 70 |
| Total | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,486 | 1,568 | 1,714 |
| Changes in the allowance for credit losses |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,714 | 1,568 | 1,714 | 2,164 |
| Provision for credit losses | 162 | 159 | 99 | 124 | 47 | 103 | 128 | 116 | 108 | 429 | 455 | 346 |
| Write-offs | (195) | (202) | (160) | (187) | (164) | (228) | (188) | (186) | (168) | (713) | (770) | $(1,001)$ |
| Recoveries | 45 | 46 | 36 | 62 | 61 | 49 | 40 | 40 | 45 | 205 | 174 | 216 |
| Adjustments on acquisition ${ }^{2}$ | 20 | ) | - | - | - | - | - | - | - | - | - | 6 |
| Other adjustments ${ }^{3}$ | 16 | (2) | 5 | (3) | (3) | 5 | (23) | 4 | 9 | (3) | (5) | (17) |
| Balance at end of period | 1,534 | 1,486 | 1,485 | 1,505 | 1,509 | 1,568 | 1,639 | 1,682 | 1,708 | 1,486 | 1,568 | 1,714 |

${ }^{1}$ Based on residence of borrower.
${ }^{2}$ Adjustment amounts include: Flag Bank $\$ 20$ million in Q1/07; Provident Financial Group Inc. $\$ 6$ million in 2004.
${ }^{3}$ Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated ACL.

| CREDIT QUALITY RATIOS (C\$ MM) | Q1/07 | Q4/06 | Q3/06 | Q2106 | Q1/06 | Q4/05 | Q3105 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 66\% | 68\% | 68\% | 68\% | 69\% | 69\% | 69\% | 70\% | 70\% | 68\% | 69\% | 70\% |
| Business and government | 34\% | 32\% | 32\% | 32\% | 31\% | 31\% | 31\% | 30\% | 30\% | 32\% | 31\% | 30\% |
| Canada | 84\% | 86\% | 87\% | 87\% | 87\% | 87\% | 86\% | 86\% | 86\% | 86\% | 87\% | 87\% |
| U.S. | 11\% | 10\% | 10\% | 10\% | 10\% | 10\% | 11\% | 11\% | 11\% | 10\% | 10\% | 10\% |
| Other International | 5\% | 4\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 3\% | 3\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of related Loans and Acceptances | 0.38\% | 0.38\% | 0.37\% | 0.38\% | 0.40\% | 0.39\% | 0.45\% | 0.49\% | 0.58\% | 0.38\% | 0.39\% | 0.70\% |
| Consumer | 0.23\% | 0.23\% | 0.22\% | 0.25\% | 0.26\% | 0.22\% | 0.22\% | 0.24\% | 0.23\% | 0.23\% | 0.22\% | 0.27\% |
| Business and government | 0.67\% | 0.70\% | 0.69\% | 0.66\% | 0.70\% | 0.77\% | 0.97\% | 1.09\% | 1.37\% | 0.70\% | 0.77\% | 1.73\% |
| Canada | 0.33\% | 0.31\% | 0.29\% | 0.29\% | 0.30\% | 0.29\% | 0.33\% | 0.35\% | 0.44\% | 0.31\% | 0.29\% | 0.51\% |
| U.S. | 0.64\% | 0.77\% | 0.84\% | 0.92\% | 0.94\% | 0.94\% | 1.15\% | 1.38\% | 1.49\% | 0.77\% | 0.94\% | 2.01\% |
| Other International | 0.76\% | 0.87\% | 1.00\% | 1.10\% | 1.16\% | 1.58\% | 1.17\% | 1.47\% | 1.17\% | 0.87\% | 1.58\% | 1.86\% |
| Net Impaired Loans (NILs) as a \% of related Loans and Acceptances | 0.26\% | 0.26\% | 0.25\% | 0.24\% | 0.25\% | 0.25\% | 0.26\% | 0.29\% | 0.34\% | 0.26\% | 0.25\% | 0.43\% |
| Consumer | 0.17\% | 0.16\% | 0.15\% | 0.17\% | 0.17\% | 0.14\% | 0.14\% | 0.15\% | 0.14\% | 0.16\% | 0.14\% | 0.17\% |
| Business and government and acceptances | 0.44\% | 0.47\% | 0.45\% | 0.40\% | 0.44\% | 0.49\% | 0.55\% | 0.61\% | 0.81\% | 0.47\% | 0.49\% | 1.05\% |
| Canada | 0.21\% | 0.20\% | 0.17\% | 0.16\% | 0.17\% | 0.16\% | 0.17\% | 0.18\% | 0.24\% | 0.20\% | 0.16\% | 0.29\% |
| U.S. | 0.58\% | 0.70\% | 0.74\% | 0.80\% | 0.84\% | 0.84\% | 0.88\% | 1.01\% | 1.09\% | 0.70\% | 0.84\% | 1.35\% |
| Other International | 0.45\% | 0.56\% | 0.62\% | 0.68\% | 0.73\% | 0.98\% | 0.69\% | 0.85\% | 0.66\% | 0.56\% | 0.98\% | 1.71\% |
| PCL as a \% of Average Loans and Acceptances | 0.29\% | 0.29\% | 0.19\% | 0.25\% | 0.09\% | 0.21\% | 0.27\% | 0.26\% | 0.24\% | 0.21\% | 0.24\% | 0.20\% |
| Specific PCL as a \% of Average related Loans and Acceptances ${ }^{1}$ | 0.29\% | 0.29\% | 0.18\% | 0.26\% | 0.20\% | 0.20\% | 0.28\% | 0.24\% | 0.12\% | 0.23\% | 0.21\% | 0.30\% |
| Consumer | 0.37\% | 0.34\% | 0.26\% | 0.38\% | 0.34\% | 0.35\% | 0.32\% | 0.39\% | 0.32\% | 0.33\% | 0.35\% | 0.34\% |
| Business and government | 0.11\% | 0.17\% | 0.01\% | (0.03)\% | (0.13)\% | (0.17)\% | 0.19\% | (0.15)\% | (0.37)\% | 0.01\% | (0.12)\% | 0.23\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total Loans and Acceptances | 0.67\% | 0.68\% | 0.69\% | 0.73\% | 0.75\% | 0.79\% | 0.85\% | 0.91\% | 0.94\% | 0.68\% | 0.79\% | 0.97\% |
| Specific ACL as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.05\% | 0.06\% | 0.06\% | 0.05\% | 0.06\% | 0.07\% |
| Business and government | 0.08\% | 0.07\% | 0.08\% | 0.08\% | 0.08\% | 0.09\% | 0.13\% | 0.15\% | 0.17\% | 0.07\% | 0.09\% | 0.20\% |
| Specific ACL as a \% of related GIL |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer | 29.49\% | 29.94\% | 31.96\% | 32.96\% | 33.05\% | 37.05\% | 35.86\% | 37.05\% | 39.73\% | 29.94\% | 37.05\% | 37.01\% |
| Business and government | 33.85\% | 32.65\% | 33.89\% | 38.58\% | 37.67\% | 36.03\% | 43.06\% | 44.07\% | 40.47\% | 32.65\% | 36.03\% | 39.29\% |
| Total Net Write-offs as a \% of Average Loans and Acceptances | 0.27\% | 0.29\% | 0.24\% | 0.25\% | 0.21\% | 0.37\% | 0.31\% | 0.33\% | 0.27\% | 0.25\% | 0.32\% | 0.46\% |
| Consumer | 0.25\% | 0.23\% | 0.21\% | 0.26\% | 0.22\% | 0.25\% | 0.25\% | 0.29\% | 0.25\% | 0.23\% | 0.26\% | 0.25\% |
| Business and government and acceptances | 0.01\% | 0.06\% | 0.02\% | (0.01)\% | (0.01\%) | 0.12\% | 0.06\% | 0.04\% | 0.02\% | 0.01\% | 0.06\% | 0.21\% |
| Canada | 0.27\% | 0.27\% | 0.23\% | 0.28\% | 0.23\% | 0.30\% | 0.26\% | 0.32\% | 0.26\% | 0.25\% | 0.28\% | 0.31\% |
| U.S. | 0.00\% | 0.01\% | 0.00\% | (0.03)\% | (0.03\%) | 0.06\% | 0.04\% | 0.01\% | 0.01\% | (0.01)\% | 0.03\% | 0.07\% |
| Other International | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.01\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% |

[^11]| GOODWILL <br> (C\$ MM) |
| :--- |
| Opening balance <br> Net goodwill acquired <br> Other adjustments <br> Closing balance |


| Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q4/05 | Q3/05 | Q2/05 | Q1/05 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,337 | 4,280 | 4,203 | 4,280 | 4,356 |
| 527 | 9 | - | - | 77 | 4 | - | 3 | 3 | 86 | 10 | 232 |
| 101 | 158 | 32 | (52) | (123) | (79) | (134) | 72 | 54 | 15 | (87) | (308) |
| 4,932 | 4,304 | 4,137 | 4,105 | 4,157 | 4,203 | 4,278 | 4,412 | 4,337 | 4,304 | 4,203 | 4,280 |


| BUSINESS REALIGNMENT CHARGES <br> (CS MM) |
| :--- |
| Opening liability balance <br>  <br> Adjustments <br> Cash payments <br> Foreign exchange translation <br> Closing liability balance |


| Employeerelated charges | Q1/07 Premises- related charges | Total charges | Employeerelated charges | Q4/06 Premises- related charges | Total charges | Employee- <br> related <br> charges | Q1/06 Premises- related charges | Total charges |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41 | 16 | 57 | 60 | 15 | 75 | 119 | 12 | 131 |
| - |  | - | (3) | 3 | - | - | - | - |
| (16) | (1) | (17) | (16) | (2) | (18) | (28) | (1) | (29) |
| - | 1 | 1 | - | - | - | (1) | - | (1) |
| 25 | 16 | 41 | 41 | 16 | 57 | 90 | 11 | 101 |
|  |  |  |  |  |  |  |  |  |

## (C\$ MM)

| Government debt |
| :--- |
| Mortgage-backed securities |
| Other debt |
| Equity |


| Q4/06 | Q3/06 | Q2/06 | Q1/06 |
| :---: | :---: | :---: | ---: |
| Unrealized gains (losses) net of Fair Value of Hedging |  |  |  |
| Derivatives |  |  |  |

Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated goodwill.
${ }^{2}$ Includes both continuing and discontinued operations
${ }^{3}$ Upon adoption of Section 3855, investment securities are recognized at fair value on the balance sheet. The related unrealized gains and losses are now recorded in accumulated other comprehensive income (loss).




[^0]:    Capital
    Capital
    Risk-adjusted assets

    Credit Quality
    Loans and acceptances
    Impaired loans
    Provision for credit losses
    Allowance for credit losses
    Credit quality ratios

[^1]:    ${ }^{2}$ Calculated using guidelines issued by the OSFI. ${ }^{2}$ Common shares outstanding at end of period includes Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation). Average common shares outstanding excludes Treasury shares.
    ${ }^{3}$ Average of high and low common share price for the period divided by diluted earnings per share.
    ${ }^{4}$ Calculated using number of common share outstanding, except as noted.
    ${ }^{5}$ Bank branches which provide banking services directly to clients.

[^2]:    ${ }^{2}$ Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges
    Q4/05 includes $\$ 29$ million for recognition of RBC's claims against the Enron Corp. (Enron) bankruptcy estate. It also includes a provision for Enron litigation-related matters of $\$ 591$ million.
    Q3/05 includes $\$ 31$ million to settle MegaClaims lawsuit brought by Enron against us and a number of other financial institutions.

[^3]:    ${ }^{1}$ Amounts shown are reported on an after-tax basis. For further details, refer to the 2006 Annual Report to Shareholders or the Quarterly Report to Shareholders that correspond to the period in which the item was recorded.
    ${ }^{1}$ Amounts shown are reported on an after-tax basis. For further details, refer to the 2006 Annual Report
    ${ }^{2}$ Excludes the impact of the new financial instruments accounting standards related to Global Insurance
    ${ }^{3}$ In 2005, non-interest expense also excludes Enron litigation-related provision. For further details, refer to Specified items.
    fer to "Notes to Users" for further discussion.
    ${ }^{5}$ Includes $\$ 130$ million RBC Mortgage goodwill impairment charge in 2004.

[^4]:    Reported results include securtized residential morgage and crear card loans and related anous for income and provisio

[^5]:    includes income taxes and non-controling interest in net income of subsidiaries.

[^6]:    Reflects amounts that have been securitized. Refer to the Loan securitization information on page 15.
    ${ }^{2}$ Relates to assets and liabilities of discontinued operations (RBC Mortgage Company).

[^7]:    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average residential mortgage, personal, credit cards and business and government balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ Arior to Q1/07, all amounts were reported as from continuing operations except for Total assets which also included assets of discontinued operations on page 12 .
    ${ }^{4}$ Assets under administration - RBC Dexia IS represents the total Assets under administraton (AUA) of the joint venture, of which we have a $50 \%$ ownership interest. RBC Dexia IS was created on January 2,2006 , and we contributed AUA of $\$ 1,400$ billion to the joint venture at that time. As RBC Dexia IS reports on a one-month lag basis, Assets under administration - RBC Dexia IS reported for Q1/07 are as at December 31, 2006 .

[^8]:    The reclassification is in accordance with the new financial instruments accounting standards.

[^9]:    ${ }^{1}$ Mortgage-backed securities - retained are reported as securities on the Balance Sheet.
    ${ }^{2}$ Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue.

[^10]:    ${ }^{2}$ Calculated using guidelines issued by the OSFI.
    ${ }^{2}$ Internal capital generation is net income available to common shareholders less common dividends.
    ${ }^{3}$ In Q4/05, we issued $\$ 1.2$ billion of RBC TruCS, of which $\$ 96$ million was not initially recognized as regulatory capital due to OSFI constraints,
    ${ }^{4}$ Unattributed capital is reported in Corporate Support.

[^11]:    ${ }^{1}$ A $\$ 52$ million transfer of the specific allowance to the general allowance during Q1/05 decreased this ratio by $0.11 \%$ or $0.03 \%$ for fiscal 2005

