## Supplementary Financial Information



For the period ended April 30, 2014
(UNAUDITED)
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## Adoption of IFRS 9 Financial Instrument

Effective Q2 2014, we have prospectively adopted the own credit provisions of IFRS 9Financial Instruments. Changes in fair value in own credit attributable to changes in credit spreads are now recorded in other comprehensive income.

## Adoption of IAS 19, International Financial Reporting Standards (IFRS) 10, and IFRS 1

On November 1, 2013, we adopted amendments to IAS 19Employee Benefits as well as IFRS 10 Consolidated Financial Statements and IFRS 11 Joint Arrangements. The financial information presented in this document reflects the impacts of these standards on our consolidated comparative financial results ( 2012 and 2013). Our 2013 reported capital ratios were not changed as the impact of adoption on our CET1 ratio has been reflected in Q1 2014. Refer to Note 2 (pp. 119-120) in our 2013 Annual Report for further information on future changes in accounting policy and disclosure.

## Capital Disclosure Requirements related to Basel III Pillar 3

Domestic Systemically Important Banks (D-SIBs) are required to make capital disclosures as described in Part 4 of the Advisory published by OSFI in July 2013 Public Capital Disclosures Required related to Basel III Pillar 3". As of Q3 2013, we are disclosing the following capital information:
i) All-in capital disclosure reports a breakdown of the institution's regulatory capital adjustments or deductions to enhance transparency and ensure comparability (pp. 22, 23),
ii) Balance sheet reconciliation requirements set out a 3-step approach to achieve a full reconciliation of all regulatory elements back to the audited balance sheet (pp. 24-27);
iii) Transitional capital disclosure which reports the components of capital that are benefiting from transitioning and will ensure that disclosure during the transitional period is consistent and comparable across institutions in different jurisdictions (p. 23).
iv) Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website athttp://www.rbc.com/investorrelations/quarterly-financial-statements.html.

## EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

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For a full index of where to find all EDTF related disclosures, see p. 46 of our Q2 2014 Report to Shareholders.

| FINANCIAL HIGHLIGHTS |
| :--- |
| (Millions of Canadian dollars, except otherwise noted) |
| SELECTED INCOME STATEMENT INFORMATION |
| Net interest income |
| Non-interest income |
| Total revenue |
| Provision for credit losses (PCL) |
| Insurance policyholder benefits, claims and acquisition expense |
| Non-interest expense (NIE) |
| Net income from continuing operations |
| Net loss from discontinued operations |
| Net income |
| Less: Non-controlling interest |
| $\quad$ Preferred dividends |
| Net income available to common shareholders |
| Add: Dilutive impact of exchangeable shares |
| Net income available to common shareholders including dilutive impact of exchangeable shares |


| Q214 | Q1/14 | Q4113 | Q313 | Q2113 | Q1/13 | Q4/12 | Q312 | Q2112 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,449 | 3,460 | 3,351 | 3,392 | 3,222 | 3,284 | 3,174 | 3,273 | 3,010 |
| 4,821 | 4,994 | 4,568 | 3,776 | 4,495 | 4,574 | 4,294 | 4,290 | 3,566 |
| 8,270 | 8,454 | 7,919 | 7,168 | 7,717 | 7,858 | 7,468 | 7,563 | 6,576 |
| 244 | 292 | 334 | 267 | 287 | 349 | 361 | 324 | 347 |
| 830 | 982 | 878 | 263 | 938 | 705 | 770 | 1,000 | 640 |
| 4,326 | 4,381 | 4,151 | 3,991 | 4,009 | 4,043 | 3,854 | 3,586 | 3,533 |
| 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,551 |
| - | - | - | - | - | - |  | - | (30) |
| 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,521 |
| (26) | (25) | (24) | (25) | (24) | (25) | (23) | (24) | (25) |
| (52) | (62) | (61) | (63) | (64) | (65) | (65) | (64) | (65) |
| 2,123 | 2,005 | 2,016 | 2,197 | 1,821 | 1,957 | 1,811 | 2,157 | 1,431 |
| 4 | 10 | 13 | 14 | 13 | 13 | 13 | 14 | 13 |
| 2,127 | 2.015 | 2,029 | 2,211 | 1,834 | 1,970 | 1,824 | 2,171 | 1,444 |


| 6 months | 6 months |  |  |
| :---: | :---: | :---: | :---: |
| 6,909 | 6,506 | 13,249 | 12,439 |
| 9,815 | 9,069 | 17,413 | 16,540 |
| 16,724 | 15,575 | 30,662 | 28,979 |
| 536 | 636 | 1,237 | 1,299 |
| 1,812 | 1,643 | 2,784 | 3,621 |
| 8,707 | 8,052 | 16,194 | 14,473 |
| 4,293 | 3,956 | 8,342 | 7,558 |
| - | - | - | (51) |
| 4,293 | 3,956 | 8,342 | 7,507 |
| (51) | (49) | (98) | (97) |
| (114) | (129) | (253) | (258) |
| 4,128 | 3,778 | 7,991 | 7,152 |
| 14 | 26 | 53 | 53 |
| 4,142 | 3,804 | 8,044 | 7,205 |


| PROFITABILITY MEASURES |
| :--- |
| Earnings per share (EPS) |
| - basic |
| - diluted |
| Common shares outstanding (000s) ${ }^{1}$ |
| -average (basic) |
| -average (diluted) |
| Return on common equity (ROE) |
| Return on risk capital (RORC) |
| Return on assets |
| Return on risk-weighted assets (RWA) |
| Efficiency ratio |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1.47$ | $\$ 1.39$ | $\$ 1.40$ | $\$ 1.52$ | $\$ 1.26$ | $\$ 1.35$ | $\$ 1.25$ | $\$ 1.49$ | $\$ 0.99$ |
| $\$ 1.47$ | $\$ 1.38$ | $\$ 1.39$ | $\$ 1.51$ | $\$ 1.25$ | $\$ 1.34$ | $\$ 1.24$ | $\$ 1.48$ | $\$ 0.98$ |
|  |  |  |  |  |  |  |  |  |
| $1,443,115$ | $1,442,434$ | $1,440,911$ | $1,443,350$ | $1,445,238$ | $1,445,489$ | $1,444,189$ | $1,443,457$ | $1,441,761$ |
| $1,450,271$ | $1,458,742$ | $1,462,728$ | $1,465,991$ | $1,468,008$ | $1,469,330$ | $1,469,304$ | $1,469,513$ | $1,467,063$ |
| $19.1 \%$ | $18.1 \%$ | $18.8 \%$ | $21.3 \%$ | $18.7 \%$ | $20.0 \%$ | $19.0 \%$ | $23.2 \%$ | $16.2 \%$ |
| $30.4 \%$ | $28.2 \%$ | $29.1 \%$ | $33.2 \%$ | $30.0 \%$ | $32.2 \%$ | $28.8 \%$ | $35.2 \%$ | $24.0 \%$ |
| $1.01 \%$ | $0.94 \%$ | $0.98 \%$ | $1.05 \%$ | $0.91 \%$ | $0.9 \%$ | $0.92 \%$ | $1.1 \%$ | $0.79 \%$ |
| $2.59 \%$ | $2.43 \%$ | $2.61 \%$ | $2.88 \%$ | $2.51 \%$ | $2.68 \%$ | $2.69 \%$ | $3.21 \%$ | $2.32 \%$ |
| $52.3 \%$ | $51.8 \%$ | $52.4 \%$ | $55.7 \%$ | $52.0 \%$ | $51.5 \%$ | $51.6 \%$ | $47.4 \%$ | n.a. |


| \$2.86 | \$2.61 | \$5.53 | \$4.96 |
| :---: | :---: | :---: | :---: |
| \$2.85 | \$2.59 | \$5.49 | \$4.91 |
| 1,442,769 | 1,445,366 | 1,443,735 | 1,442,167 |
| 1,454,579 | 1,468,686 | 1,466,529 | 1,468,287 |
| 18.6\% | 19.4 \% | 19.7\% | 19.6\% |
| 29.3\% | 31.1\% | 31.1\% | 28.8\% |
| 0.98\% | 0.94 \% | 0.98\% | 0.93\% |
| 2.51\% | 2.60 \% | 2.67\% | . $0 \%$ |
| 52.1\% | $51.7 \%$ | 52.8 |  |

## KEY RATIOS

Diluted EPS growth ${ }^{2}$
Revenue growth
NIE growth
PCL on impaired loans as a \% of Average net loans and acceptances
Net interest margin (total averag assets)

PCL on impaired loans as a \% of Average net loans and acceptances
Net interest margin (total average assets)
Net interest margin (total average assets
excluding Trading Assets, Trading Nil and Insurance Assets
Non-interest income as \% of total revenue

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $17.6 \%$ | $3.0 \%$ | $12.1 \%$ | $2.0 \%$ | $25.0 \%$ | $9.8 \%$ | n.a. | n.a. | n.a. |
| $7.2 \%$ | $7.6 \%$ | $6.0 \%$ | $(5.2) \%$ | $17.4 \%$ | $6 \% \%$ | n.a. | n.a. | n.a. |
| $7.9 \%$ | $8.4 \%$ | $7.7 \%$ | $11.3 \%$ | $13.5 \%$ | $15.5 \%$ | n.a. | n.a. | n.a. |
| $0.23 \%$ | $0.27 \%$ | $0.32 \%$ | $0.26 \%$ | $0.29 \%$ | $0.35 \%$ | $0.37 \%$ | $0.34 \%$ | $0.39 \%$ |
| $1.59 \%$ | $1.56 \%$ | $1.57 \%$ | $1.56 \%$ | $1.54 \%$ | $1.56 \%$ | $1.53 \%$ | $1.62 \%$ | $1.57 \%$ |
|  |  |  |  |  |  |  |  |  |
| $2.28 \%$ | $2.30 \%$ | $2.31 \%$ | $2.34 \%$ | $2.30 \%$ | $2.30 \%$ | $2.28 \%$ | $2.48 \%$ | $2.28 \%$ |
| $58.3 \%$ | $59.1 \%$ | $57.7 \%$ | $52.7 \%$ | $58.2 \%$ | $58.2 \%$ | $57.5 \%$ | $56.7 \%$ | $54.2 \%$ |
| $23.3 \%$ | $25.3 \%$ | $17.8 \%$ | $13.7 \%$ | $23.1 \%$ | $25.9 \%$ | $23.5 \%$ | $15.4 \%$ | $24.6 \%$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $10.0 \%$ | $15.6 \%$ | $11.1 \%$ | n.a. |
| $7.4 \%$ | $11.7 \%$ | $5.8 \%$ | n.a. |
| $8.1 \%$ | $14.5 \%$ | $11.9 \%$ | n.a. |
| $0.5 \%$ | $0.32 \%$ | $0.31 \%$ | $0.35 \%$ |
| $1.57 \%$ | $1.55 \%$ | $1.56 \%$ | $1.55 \%$ |
|  |  |  |  |
| $2.29 \%$ | $2.30 \%$ | $2.31 \%$ | $2.30 \%$ |
| $58.7 \%$ | $58.2 \%$ | $56.8 \%$ | $57.1 \%$ |
| $24.3 \%$ | $24.6 \%$ | $20.1 \%$ | $21.2 \%$ |



- BASEL
Common Equity Tier 1 Capital ratio ${ }^{3}$
Tier 1 capital ratio
Total capital ratio

Asset-to-capital multiple ${ }^{4}$
Risk-weighted assets (\$ billions)

| BASEL II |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $9.7 \%$ | $9.7 \%$ | $9.6 \%$ | $9.2 \%$ | $9.1 \%$ | $9.3 \%$ |
| $11.4 \%$ | $11.5 \%$ | $11.7 \%$ | $11.3 \%$ | $11.2 \%$ | $11.5 \%$ |
| $13.2 \%$ | $13.5 \%$ | $14.0 \%$ | $13.7 \%$ | $14.0 \%$ | $14.3 \%$ |
| 17.5 x | 17.6 X | 16.6 X | 16.8 X | 16.6 X | 16.2 X |
| 349.1 | 341.8 | 319.0 | 314.8 | 311.4 | 303.1 |
| 849.8 | 850.8 | 807.0 | 792.0 | 788.7 | 762.7 |


| BASEL II |  |  |
| ---: | ---: | ---: |
| n.a. | n.a. | n.a. |
| $13.1 \%$ | $13.0 \%$ | $13.2 \%$ |
| $15.1 \%$ | $15.0 \%$ | $15.2 \%$ |
| $16.7 X$ | $16.7 x$ | 16.8 x |
| 280.6 | 278.4 | 267.1 |
| 740.8 | 729.0 | 714.6 |


| BASEL III |  | BASEL III | BASEL II |
| :---: | :---: | :---: | :---: |
| 9.7\% | 9.1\% | 9.6\% | n.a. |
| 11.4\% | 11.2\% | 11.7\% | 13.1\% |
| 13.2\% | 14.0\% | 14.0\% | 15.1\% |
| 17.5X | 16.6X | 16.6x | 16.7x |
| 349.1 | 311.4 | 319.0 | 280.6 |
| 849.8 | 788.7 | 807.0 | 740.8 |

${ }_{2}$ Average common shares outstanding does not include treasury shares held.
${ }^{2}$ Growth rates are calculated based on earnings from continuing operations in the same period a year ago.
Effective Q1/14, the credit valuation adjustment (CVA) capital charge rules were implemented.
Effective Q1/13, asset-to-capital multiple and gross adjusted assets are calculated on a transitional basis as per OSFI CAR Guideline.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q2114 | Q1/14 | Q4/13 | Q3113 | Q2113 | Q1113 | Q4112 | Q3112 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 2,127 | 2,015 | 2.029 | 2.211 | 1.834 | 1.970 | 1.824 | 2.171 |  | 4.142 | 3.804 |  |  |
| Less: Net loss from discontinued operations | - | , |  | - |  |  |  | , | (30) |  |  |  | 7,205 $(51)$ |
| Net income available to common shareholders from continuing operations including dilutive impact of exchangeable shares | 2,127 | 2,015 | 2,029 | 2,211 | 1,834 | 1,970 | 1,824 | 2,171 | 1,474 | 4,142 | 3,804 | 8,044 | 7,256 |
| Adjustments for specified items |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles | 31 | 33 | 30 | 31 | 29 | 27 | 26 | 29 | 28 | 64 | 56 | 117 | 112 |
| Loss on announced acquisition of RBC Dexia Investor Services Limited |  |  |  |  | - |  |  | 11 | 202 | - |  |  | 213 |
| Release of tax uncertainty provisions |  |  |  |  | - | - |  | (181) |  |  |  |  | (181) |
| Mortgage prepayment interest | - |  |  |  |  |  |  | (92) |  |  |  |  | (92) |
| RBC Investor Services restructuring charge |  |  |  |  | 31 | - |  | - |  |  | 31 | 31 |  |
| Income tax adjustment related to prior years | - |  | (124) | (90) | - | - |  | - |  |  |  | (214) |  |
| Charge related to certain individual life insurance policies |  |  | 118 | - |  |  |  | - |  |  |  | 118 |  |
| Loss on sale of RBC Jamaica | - | 60 |  | - | - |  | - | - |  | 60 |  |  |  |
| Caribbean provision related to post-employment benefits and restructuring charges | - | 32 | 31 | - | - |  |  |  |  | 32 |  | 31 |  |
|  | 2,158 | 2,140 | 2,084 | 2,152 | 1,894 | 1,997 | 1,850 | 1,938 | 1,704 | 4,298 | 3,891 | 8,127 | 7,308 |
| Adjusted EPS | \$1.49 | \$1.48 | \$1.44 | \$1.48 | \$1.30 | \$1.37 | \$1.27 | \$1.33 | \$1.17 | \$2.97 | \$2.67 | \$5.59 | \$5.03 |
| Adjusted diluted EPS | \$1.49 | \$1.47 | \$1.42 | \$1.47 | \$1.29 | \$1.36 | \$1.26 | \$1.32 | \$1.16 | \$2.95 | \$2.65 | \$5.54 | \$4.98 |
| Adjusted ROE | 19.4\% | 19.2\% | 19.3\% | 20.7\% | 19.4\% | 20.2\% | 19.3\% | 20.7\% | 19.2\% | 19.3\% | 19.8\% | 19.9\% | 19.9\% |
| ECONOMIC PROFIT - Continuing Ops |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income from continuing operations | 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,551 | 4,293 | 3,956 | 8,342 | 7,558 |
| Non-controlling interests | (26) | (25) | (24) | (25) | (24) | (25) | (23) | (24) | (25) | (51) | (49) | (98) | (97) |
| After-tax effect of amortization of other intangibles | 31 | 33 | 30 | 31 | 29 | 27 | 26 | 29 | 28 | 64 | 56 | 117 | 112 |
| Goodwill and intangibles writedown ${ }^{1}$ | - |  | - | - | - | - | - | 7 | 161 |  |  | - | 168 |
| Capital Charge | $(1,052)$ | $(1,061)$ | (972) | (942) | (889) | (899) | (970) | (946) | (892) | $(2,113)$ | $(1,788)$ | $(3,702)$ | $(3,681)$ |
| Economic Profit | 1,154 | 1,039 | 1,135 | 1,349 | 1,025 | 1,150 | 932 | 1,311 | 823 | 2,193 | 2,175 | 4,659 | 4,060 |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period | 1,441,349 | 1,442,195 | 1,441,056 | 1,440,178 | 1,444,372 | 1,446,267 | 1,445,303 | 1,444,300 | 1,442,843 | 1,441,349 | 1,444,372 | 1,441,056 | 1,445,303 |
| Treasury shares held |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - preferred (000s) | (11) | 2 | (47) | 17 | 12 | 45 | (42) | 63 | 31 | (11) | 12 | (47) | (42) |
| - common (000s) | $(1,097)$ | (556) | (666) | 107 | (701) | 327 | (543) | (261) | 382 | $(1,097)$ | (701) | (666) | (543) |
| Stock options outstanding (000s) | 9,635 | 10,170 | 10,604 | 11,482 | 12,051 | 12,245 | 12,304 | 13,306 | 13,531 | 9,635 | 12,051 | 10,604 | 12,304 |
| Stock options exercisable (000s) | 6,035 | 6,571 | 5,711 | 6,588 | 7,079 | 7,264 | 6,544 | 7,546 | 7,734 | 6,035 | 7,079 | 5,711 | 6,544 |
| Dividends declared per common share | \$0.71 | \$0.67 | \$0.67 | \$0.63 | \$0.63 | \$0.60 | \$0.60 | \$0.57 | \$0.57 | \$1.38 | \$1.23 | \$2.53 | \$2.28 |
| Dividend yield | 4.0\% | 3.8\% | 4.0\% | 4.1\% | 4.1\% | 4.1\% | 4.4\% | 4.3\% | 4.1\% | 3.9\% | 4.1\% | 4.0\% | 4.5\% |
| Dividend payout ratio from continuing operations | 48\% | 48\% | 48\% | 41\% | 50\% | 44\% | 48\% | 38\% | 56\% | 48\% | 47\% | 46\% | 46\% |
| Common dividends | 1,025 | 966 | 965 | 908 | 910 | 868 | 867 | 824 | 822 | 1,991 | 1,778 | 3,651 | 3,291 |
| Preferred dividends | 52 | 62 | 61 | 63 | 64 | 65 | 65 | 64 | 65 | 114 | 129 | 253 | 258 |
| Book value per share | \$31.85 | \$31.29 | \$29.87 | \$29.05 | \$27.76 | \$27.26 | \$26.52 | \$25.93 | \$24.90 | \$31.85 | \$27.76 | \$29.87 | \$26.52 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$73.69 | \$73.36 | \$70.76 | \$65.66 | \$64.92 | \$62.86 | \$58.78 | \$57.09 | \$59.13 | \$73.69 | \$64.92 | \$70.76 | \$59.13 |
| - Low | \$67.65 | \$67.80 | \$63.07 | \$58.55 | \$58.82 | \$54.51 | \$50.45 | \$48.70 | \$52.45 | \$67.65 | \$54.51 | \$54.51 | \$43.30 |
| - Close, end of period | \$73.15 | \$68.93 | \$70.02 | \$64.16 | \$60.78 | \$62.12 | \$56.94 | \$51.38 | \$57.09 | \$73.15 | \$60.78 | \$70.02 | \$56.94 |
| Market capitalization (TSX) | 105,435 | 99,411 | 100,903 | 92,402 | 87,789 | 89,842 | 82,296 | 74,208 | 82,372 | 105,435 | 87,789 | 100,903 | 82,296 |
| Market price to book value | 2.30 | 2.20 | 2.34 | 2.21 | 2.19 | 2.28 | 2.15 | 1.98 | 2.29 | 2.30 | 2.19 | 2.34 | 2.15 |

${ }^{1} 2012$ results reflect a loss related to our acquisition of the remaining 50 percent of RBC Dexia, renamed RBC Investor Services.

| SELECTED BALANCE SHEET INFORMATION |
| :--- |
| $\quad$ Average loans and acceptances |
| Total assets |
| Average assets |
| Average earning assets |
| Deposits |
| Common equity |
| Average common equity |

## OTHER INFORMATION

Number of employees (full-time equivalent)

## Canad

us
Other
Total
Number of banking branches
Canada
Other
Total
Number of automated teller machines (ATM) $\qquad$

| 4,972 | 4,979 | 4,973 | 5,043 | 5,114 | 5,096 | 5,065 | 4,948 | 4,819 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 53,212 | 52,822 | 52,961 | 52,224 |
| :---: | :---: | :---: | :---: |
| 7,719 | 7,630 | 7,699 | 7,609 |
| 13,132 | 14,148 | 13,587 | 14,544 |
| 74,063 | 74,600 | 74,247 | 74,377 |
| 1,264 | 1,246 | 1,255 | 1,239 |
| 115 | 122 | 117 | 122 |
| 1,379 | 1,368 | 1,372 | 1,361 |
| 4,972 | 5,114 | 4,973 | 5,065 |

## MARKET RISK MEASURES - Non Trading Banking Activities

Before-tax impact of $1 \%$ increase in rates on:
Net interest income risk
Economic value of equity
Before-tax impact of $1 \%$ decrease in rates on:
Net interest income risk
Economic value of equity

| $\begin{gathered} 397 \\ (692) \end{gathered}$ | $\begin{gathered} 467 \\ (483) \end{gathered}$ | $\begin{gathered} 391 \\ (540) \end{gathered}$ | $\begin{aligned} & 439 \\ & (502) \end{aligned}$ | $\begin{gathered} 437 \\ (500) \end{gathered}$ | $\begin{gathered} 489 \\ (464) \end{gathered}$ | $\begin{gathered} 397 \\ (497) \end{gathered}$ | $\begin{gathered} 329 \\ (529) \end{gathered}$ | $\begin{gathered} 340 \\ (463) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (358) | (318) | (303) | (311) | (311) | (346) | (322) | (240) | (212) |
| 568 | 406 | 446 | 375 | 337 | 387 | 405 | 426 | 374 |

$\left.\begin{array}{|cc|}\hline 40 \\ 467 \\ (483) & 926 \\ (964) \\ 743) \\ (318) & (657) \\ 406\end{array}\right)$

|  |  |
| :---: | :---: |
| 391 | 397 |
| $(540)$ | $(497)$ |
|  |  |
| $(303)$ | $(322)$ |
| 446 | 405 |

${ }^{1}$ Amounts represent the 12 -month Net interest exposure to an instantaneous and sustained shift in interest rates.

```
Net interest income
    Interest incom
    st expens
```

    Total
    Non-interest income
Accounts
Other payment service
Service charges
Insurance premiums, investment and fee income
Trading revenue
nvestment management and custodial fees
Mutual fund revenue
Securities brokerage commissions
Underwriting and other advisory fees
Foreign exchange revenue, other than trading
Card service revenue
Credit fees
Net gain (loss) on available-for-sale securities
Share of (loss) profit in associates
Other
tal revenue
Provision for credit losses
Inovision for credit losses
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense
Net income before income taxes
Income taxes
Net income from continuing operations
Net loss from discontinued operations
Net loss from
Net income
Net income (loss) attributable to:
Shareholders ( Cl )
Net income
Net income
Non-controlling interests
Preferred dividends
Net income available to common shareholder

| 5,420 | 5,450 | 5,391 | 5,349 | 5,132 | 5,276 | 5,201 | 5,356 | 5,073 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,971 | 1,990 | 2,040 | 1,957 | 1,910 | 1,992 | 2,027 | 2,083 | 2,063 |
| 3,449 | 3,460 | 3,351 | 3,392 | 3,222 | 3,284 | 3,174 | 3,273 | 3,010 |
| 276 | 275 | 278 | 273 | 272 | 272 | 279 | 263 | 254 |
| 88 | 89 | 90 | 88 | 82 | 82 | 83 | 84 | 79 |
| 364 | 364 | 368 | 361 | 354 | 354 | 362 | 347 | 333 |
| 1,125 | 1,282 | 1,083 | 561 | 1,246 | 1,021 | 1,098 | 1,323 | 926 |
| 300 | 310 | 260 | 100 | 151 | 356 | 258 | 297 | 355 |
| 714 | 718 | 663 | 637 | 605 | 609 | 566 | 465 | 448 |
| 729 | 729 | 672 | 669 | 622 | 594 | 569 | 475 | 470 |
| 351 | 341 | 334 | 346 | 336 | 321 | 330 | 277 | 297 |
| 428 | 401 | 394 | 305 | 401 | 469 | 375 | 379 | 386 |
| 237 | 168 | 187 | 200 | 186 | 175 | 203 | 107 | 153 |
| 153 | 175 | 145 | 166 | 150 | 171 | 149 | 159 | 128 |
| 237 | 287 | 320 | 240 | 246 | 286 | 220 | 267 | 174 |
| 71 | 23 | 51 | 27 | 44 | 66 | 80 | 42 | 11 |
| 34 | 38 | 32 | 35 | 35 | 37 | 35 | 57 | (147) |
| 78 | 158 | 59 | 129 | 119 | 115 | 49 | 95 | 32 |
| 4,821 | 4,994 | 4,568 | 3,776 | 4,495 | 4,574 | 4,294 | 4,290 | 3,566 |
| 8,270 | 8,454 | 7,919 | 7,168 | 7,717 | 7,858 | 7,468 | 7,563 | 6,576 |
| 244 | 292 | 334 | 267 | 287 | 349 | 361 | 324 | 347 |
| 830 | 982 | 878 | 263 | 938 | 705 | 770 | 1,000 | 640 |
| 4,326 | 4,381 | 4,151 | 3,991 | 4,009 | 4,043 | 3,854 | 3,586 | 3,533 |
| 2,870 | 2,799 | 2,556 | 2,647 | 2,483 | 2,761 | 2,483 | 2,653 | 2,056 |
| 669 | 707 | 455 | 362 | 574 | 714 | 584 | 408 | 505 |
| 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,551 |
|  | - | - |  | - | - | - | - | (30) |
| 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,521 |
| 2,175 | 2,067 | 2,077 | 2,260 | 1,885 | 2,022 | 1,876 | 2,221 | 1,496 |
| 26 | 25 | 24 | 25 | 24 | 25 | 23 | 24 | 25 |
| 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,521 |
| 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,521 |
| (26) | (25) | (24) | (25) | (24) | (25) | (23) | (24) | (25) |
| (52) | (62) | (61) | (63) | (64) | (65) | (65) | (64) | (65) |



| REVENUE FROM TRADING ACTIVITIES (Millions of Canadian dollars) | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 498 | 429 | 390 | 418 | 415 | 438 | 367 | 365 | 412 | 927 | 853 | 1,661 | 1,532 |
| Non-interest income | 300 | 310 | 260 | 100 | 151 | 356 | 258 | 297 | 355 | 610 | 507 | 867 | 1,305 |
| Total | 798 | 739 | 650 | 518 | 566 | 794 | 625 | 662 | 767 | 1,537 | 1,360 | 2,528 | 2,837 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 459 | 457 | 406 | 284 | 343 | 578 | 467 | 437 | 521 | 916 | 921 | 1,611 | 1,932 |
| Equities | 259 | 168 | 173 | 147 | 139 | 135 | 82 | 133 | 162 | 427 | 274 | 594 | 516 |
| Foreign exchange and commodities | 80 | 114 | 71 | 87 | 84 | 81 | 76 | 92 | 84 | 194 | 165 | 323 | 389 |
| Total | 798 | 739 | 650 | 518 | 566 | 794 | 625 | 662 | 767 | 1,537 | 1,360 | 2,528 | 2,837 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 459 | 457 | 406 | 284 | 343 | 578 | 467 | 437 | 521 | 916 | 921 | 1,611 | 1,932 |
| Equities | 380 | 263 | 267 | 241 | 240 | 224 | 184 | 221 | 280 | 643 | 464 | 972 | 945 |
| Foreign exchange and commodities | 80 | 114 | 71 | 87 | 84 | 81 | 76 | 92 | 84 | 194 | 165 | 323 | 389 |
| Total (teb) | 919 | 834 | 744 | 612 | 667 | 883 | 727 | 750 | 885 | 1,753 | 1,550 | 2,906 | 3,266 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 392 | 393 | 341 | 231 | 272 | 506 | 367 | 399 | 396 | 785 | 778 | 1,350 | 1,584 |
| Equities | 352 | 244 | 261 | 232 | 237 | 212 | 184 | 220 | 276 | 596 | 449 | 942 | 925 |
| Foreign exchange and commodities | 66 | 96 | 59 | 80 | 77 | 70 | 65 | 74 | 70 | 162 | 147 | 286 | 323 |
| Total (teb) | 810 | 733 | 661 | 543 | 586 | 788 | 616 | 693 | 742 | 1,543 | 1,374 | 2,578 | 2,832 |
| Trading revenue (teb) - Investor \& Treasury Services | 43 | 50 | 41 | 25 | 49 | 48 | 53 | 47 | 81 | 93 | 97 | 163 | 247 |
| GAINS (LOSSES) ON CERTAIN MARKET AND CREDIT RELATED ITEMS (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q3/13 | Q2113 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| Fair Value Adjustments on RBC debt ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets ${ }^{2,3}$ | 60 | (60) | 26 | (8) | (24) | (8) | (39) | 39 | (32) | - | (32) | (14) | (23) |
| Other segments ${ }^{4}$ | 2 | (2) | 3 | 4 | (8) | (7) | (12) | 1 | (3) | - | (15) | (8) | (15) |
| Total | 62 | (62) | 29 | (4) | (32) | (15) | (51) | 40 | (35) | - | (47) | (22) | (38) |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit Valuation Adjustment (CVA) ${ }^{3}$ | (19) | 7 | 27 | 36 | 10 | 68 | 16 | (29) | 4 | (12) | 78 | 141 | 49 |
| Credit default swaps (CDS) ${ }^{4}$ | (7) | (3) | (10) | (5) | (12) | (13) | (23) | (8) | (12) | (10) | (25) | (40) | (68) |
| BOLI ${ }^{3}$ | (1) | (4) | - | (7) | (6) | 11 | 19 | 18 | (3) | (5) | 5 | (2) | (1) |
| Total revenue impact | 35 | (62) | 46 | 20 | (40) | 51 | (39) | 21 | (46) | (27) | 11 | 77 | (58) |

 changes in credit risk are now recorded in other comprehensive income. Prior periods were not restated. For further details, refer to our Q2 2014 Report to Shareholders, Accounting and control matters section and Note 2 of our Interim Condensed Consolidated Financial Statements.
${ }^{2}$ Q1/14 comparative amount has been restated from previously disclosed.
${ }^{3}$ Reported as Trading revenue.
Reported as Non-Interest Income - Other

Salaries
Variable compensation
senefits and retention compensatio
lock-based compensation
Total Human resources

## Equipment

Depreciation
Computer rental and maintenance
Office equipment rental and maintenance
Total Equipment

## Occupancy

Premises rent
Premises repairs and maintenance
Depreciation
Property taxes
Total Occupancy
munication
Telecommunications
Postage and courier
Marketing and public relations
Stationery and printing
Total Communication
Professional fees
Outsourced item processing
Amortization of other intangibles
Computer software
Total Amortization of other intangibles
Impairment of goodwill and other intangibles
Other
Business and capital taxes
Travel and relocation
Employee tra
Donations
Other
Total Other
Total non-interest expense

| 1,185 | 1,200 | 1,167 | 1,162 | 1,159 | 1,116 | 1,117 | 1,008 | 975 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,104 | 1,108 | 958 | 921 | 963 | 1,082 | 883 | 904 | 944 |
| 396 | 431 | 358 | 362 | 374 | 370 | 314 | 284 | 301 |
| 49 | 111 | 47 | 52 | 76 | 81 | 20 | 48 | 24 |
| 2,734 | 2,850 | 2,530 | 2,497 | 2,572 | 2,649 | 2,334 | 2,244 | 2,244 |
| 51 | 51 | 52 | 49 | 49 | 45 | 55 | 44 | 42 |
| 231 | 229 | 232 | 224 | 205 | 207 | 205 | 175 | 167 |
| 6 | 4 | 5 | 4 | 3 | 6 | 2 | 4 | 5 |
| 288 | 284 | 289 | 277 | 257 | 258 | 262 | 223 | 214 |
| 135 | 130 | 134 | 130 | 122 | 121 | 116 | 117 | 111 |
| 94 | 94 | 93 | 87 | 89 | 90 | 92 | 82 | 85 |
| 72 | 68 | 67 | 61 | 60 | 62 | 62 | 54 | 52 |
|  | 24 | 30 | 28 | 32 | 29 | 33 | 3 | 28 |
| 331 | 316 | 324 | 306 | 303 | 302 | 303 | 285 | 276 |
| 39 | 41 | 41 | 44 | 41 | 41 | 41 | 44 | 42 |
| 27 | 26 | 25 | 25 | 28 | 26 | 26 | 24 | 28 |
| 103 | 71 | 124 | 94 | 88 | 69 | 115 | 96 | 92 |
| 21 | 18 | 20 | 24 | 17 | 21 | 24 | 25 | 19 |
| 190 | 156 | 210 | 187 | 174 | 157 | 206 | 189 | 181 |
| 162 | 160 | 222 | 189 | 182 | 160 | 216 | 157 | 149 |
| 69 | 60 | 60 | 61 | 69 | 60 | 55 | 64 | 70 |
| 127 | 117 | 111 | 109 | 104 | 103 | 110 | 94 | 91 |
| 36 | 39 | 36 | 36 | 35 | 32 | 32 | 28 | 27 |
| 163 | 156 | 147 | 145 | 139 | 135 | 142 | 122 | 118 |
| - | - | 10 | - | - | - | - | - | - |
| 6 | 26 | 35 | 30 | 20 | 25 | 20 | 17 | 31 |
| 45 | 40 | 46 | 48 | 39 | 39 | 46 | 38 | 37 |
| 10 | 9 | 14 | 10 | 9 | 8 | 12 | 8 | 8 |
| 12 | 15 | 23 | 20 | 14 | 11 | 22 | 16 | 13 |
| 316 | 309 | 241 | 221 | 231 | 239 | 236 | 223 | 192 |
| 389 | 399 | 359 | 329 | 313 | 322 | 336 | 302 | 281 |
| 4,326 | 4,381 | 4,151 | 3,991 | 4,009 | 4,043 | 3,854 | 3,586 | 3,533 |


| 2,385 | 2,275 | 4,604 | 4,089 |
| :---: | :---: | :---: | :---: |
| 2,212 | 2,045 | 3,924 | 3,638 |
| 827 | 744 | 1,464 | 1,216 |
| 160 | 157 | 256 | 139 |
| 5,584 | 5,221 | 10,248 | 9,082 |
| 102 | 94 | 195 | 184 |
| 460 | 412 | 868 | 713 |
| 10 | 9 | 18 | 16 |
| 572 | 515 | 1,081 | 913 |
| 265 | 243 | 507 | 453 |
| 188 | 179 | 359 | 338 |
| 140 | 122 | 250 | 219 |
| 54 | 61 | 119 | 120 |
| 647 | 605 | 1,235 | 1,130 |
| 80 | 82 | 167 | 168 |
| 53 | 54 | 104 | 104 |
| 174 | 157 | 375 | 383 |
| 39 | 38 | 82 | 93 |
| 346 | 331 | 728 | 748 |
| 322 | 342 | 753 | 666 |
| 129 | 129 | 250 | 254 |
| 244 | 207 | 427 | 380 |
| 75 | 67 | 139 | 114 |
| 319 | 274 | 566 | 494 |
| - | - | 10 |  |
| 32 | 45 | 110 | 95 |
| 85 | 78 | 172 | 156 |
| 19 | 17 | 41 | 36 |
| 27 | 25 | 68 | 62 |
| 625 | 470 | 932 | 837 |
| 788 | 635 | 1,323 | 1,186 |
| 8,707 | 8,052 | 16,194 | 14,473 |

${ }^{1}$ Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL \& COMMERCIAL BANKING ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage amounts) | Q2114 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3112 ${ }^{2}$ | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,378 | 2,443 | 2,405 | 2,445 | 2,270 | 2,314 | 2,301 | 2,391 | 2,165 | 4,821 | 4,584 | 9,434 | 9,059 |
| Non-interest income | 928 | 968 | 903 | 927 | 877 | 878 | 879 | 855 | 813 | 1,896 | 1,755 | 3,585 | 3,379 |
| Total revenue | 3,306 | 3,411 | 3,308 | 3,372 | 3,147 | 3,192 | 3,180 | 3,246 | 2,978 | 6,717 | 6,339 | 13,019 | 12,438 |
| Provision for credit losses (PCL) | 231 | 274 | 275 | 226 | 253 | 241 | 297 | 300 | 317 | 505 | 494 | 995 | 1,165 |
| Non-interest expense | 1,572 | 1,673 | 1,602 | 1,586 | 1,506 | 1,474 | 1,501 | 1,478 | 1,416 | 3,245 | 2,980 | 6,168 | 5,822 |
| Income taxes | 388 | 393 | 361 | 393 | 349 | 373 | 356 | 375 | 312 | 781 | 722 | 1,476 | 1,395 |
| Net income ${ }^{2}$ | 1,115 | 1,071 | 1,070 | 1,167 | 1,039 | 1,104 | 1,026 | 1,093 | 933 | 2,186 | 2,143 | 4,380 | 4,056 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,780 | 1,805 | 1,776 | 1,812 | 1,677 | 1,683 | 1,680 | 1,768 | 1,568 | 3,585 | 3,360 | 6,948 | 6,591 |
| Business Financial Services | 737 | 758 | 750 | 781 | 721 | 738 | 742 | 736 | 695 | 1,495 | 1,459 | 2,990 | 2,894 |
| Cards and Payment Solutions | 576 | 615 | 583 | 579 | 552 | 568 | 550 | 537 | 505 | 1,191 | 1,120 | 2,282 | 2,129 |
| Canadian Banking | 3,093 | 3,178 | 3,109 | 3,172 | 2,950 | 2,989 | 2,972 | 3,041 | 2,768 | 6,271 | 5,939 | 12,220 | 11,614 |
| Caribbean \& U.S. Banking | 213 | 233 | 199 | 200 | 197 | 203 | 208 | 205 | 210 | 446 | 400 | 799 | 824 |
| Total | 3,306 | 3,411 | 3,308 | 3,372 | 3,147 | 3,192 | 3,180 | 3,246 | 2,978 | 6,717 | 6,339 | 13,019 | 12,438 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 30.5 \% | 27.7 \% | 27.5 \% | 31.2 \% | 29.5 \% | 34.6 \% | 32.6 \% | 33.9 \% | 28.8 \% | 29.1 \% | 31.9 \% | 30.5 \% | $31.2 \%$ |
| Return on risk capital (RORC) | 44.4 \% | 40.3 \% | 39.8 \% | 45.7 \% | 43.4 \% | 50.1 \% | 47.4 \% | 48.8 \% | 40.9 \% | 42.3 \% | 46.6 \% | 44.5 \% | 44.7 \% |
| Net interest margin (average earning assets) | 2.80 \% | 2.79 \% | 2.76 \% | 2.83 \% | 2.74 \% | 2.80 \% | 2.82 \% | 2.97 \% | 2.82 \% | 2.80 \% | 2.77 \% | 2.78 \% | $2.86 \%$ |
| Efficiency ratio Operating leverage | $\begin{gathered} 47.5 \% \\ 0.7 \% \end{gathered}$ | $\begin{aligned} & 49.0 \% \\ & (6.6) \% \end{aligned}$ | $\begin{aligned} & 48.4 \% \\ & (2.7) \% \end{aligned}$ | $\begin{aligned} & 47.0 \% \\ & \text { (3.4)\% } \end{aligned}$ | $\begin{aligned} & 47.9 \% \\ & (0.7) \% \end{aligned}$ | $\begin{gathered} 46.2 \% \\ 1.9 \% \end{gathered}$ | $\begin{array}{r} 47.2 \% \\ \text { n.a. } \\ \hline \end{array}$ | $\begin{array}{r} 45.5 \% \\ \text { n.a. } \\ \hline \end{array}$ | $\begin{gathered} 47.5 \% \\ \text { n.a. } \end{gathered}$ | $\begin{aligned} & 48.3 \% \\ & (2.9) \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 47.0 \% \\ 0.6 \% \end{array}$ | $\begin{aligned} & 47.4 \% \\ & (1.3) \% \end{aligned}$ | $\begin{gathered} 46.8 \% \\ \text { n.a. } \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 365,800 | 365,000 | 362,600 | 359,300 | 356,100 | 343,100 | 339,900 | 334,400 | 326,700 | 365,400 | 349,500 | 355,300 | 330,700 |
| Total earning assets | 347,800 | 347,200 | 345,800 | 342,300 | 339,300 | 327,400 | 324,900 | 319,500 | 311,900 | 347,500 | 333,200 | 338,700 | 316,200 |
| Loans and acceptances | 348,600 | 347,300 | 345,200 | 341,600 | 337,800 | 326,300 | 323,700 | 318,000 | 311,700 | 347,900 | 332,100 | 337,800 | 315,400 |
| Deposits | 275,800 | 275,100 | 268,200 | 264,400 | 260,800 | 255,700 | 250,200 | 245,700 | 240,500 | 275,500 | 258,100 | 262,200 | 243,900 |
| Attributed capital | 14,750 | 15,000 | 15,100 | 14,550 | 14,100 | 12,450 | 12,300 | 12,550 | 12,850 | 14,850 | 13,250 | 14,050 | 12,700 |
| Risk capital | 10,100 | 10,300 | 10,450 | 9,900 | 9,600 | 8,550 | 8,450 | 8,700 | 9,050 | 10,200 | 9,050 | 9,650 | 8,850 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.55 \% | 0.54 \% | 0.54 \% | 0.53 \% | 0.55 \% | 0.55 \% | 0.56 \% | 0.59 \% | $0.66 \%$ | 0.55 \% | 0.56 \% | 0.55 \% | 0.58 \% |
| PCL / Average net loans and acceptances | $0.27 \%$ | 0.31 \% | 0.32 \% | $0.26 \%$ | 0.31 \% | 0.29 \% | 0.37 \% | 0.38 \% | $0.41 \%$ | 0.29 \% | 0.30\% | $0.30 \%$ | $0.37 \%$ |
| Net write-offs / Average net loans and acceptances | 0.27 \% | 0.26 \% | 0.29 \% | 0.28 \% | 0.29 \% | 0.26 \% | 0.33\% | $0.36 \%$ | 0.34\% | 0.26 \% | 0.27 \% | 0.28 \% | 0.33\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{3}$ | 207,400 | 198,400 | 192,200 | 185,800 | 185,800 | 180,800 | 179,200 | 173,600 | 172,300 | 207,400 | 185,800 | 192,200 | 179,200 |
| Assets under management | 3,700 | 3,700 | 3,400 | 3,300 | 3,200 | 3,100 | 3,100 | 2,900 | 2,700 | 3,700 | 3,200 | 3,400 | 3,100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,115 | 1,071 | 1,070 | 1,167 | 1,039 | 1,104 | 1,026 | 1,093 | 933 | 2,186 | 2,143 | 4,380 | 4,056 |
| Non-controlling interests | (2) | (2) | (1) | (2) | - | (1) | - | (1) | - | (4) | (1) | (4) | (3) |
| Add: After-tax effect of amortization of other intangibles | 7 | 7 | 8 | 7 | 7 | 4 | 4 | 4 | 5 | 14 | 11 | 26 | 17 |
| Cash net income | 1,120 | 1,076 | 1,077 | 1,172 | 1,046 | 1,107 | 1,030 | 1,096 | 938 | 2,196 | 2,153 | 4,402 | 4,070 |
| Less: Capital charge | 342 | 359 | 349 | 334 | 315 | 287 | 317 | 326 | 325 | 701 | 602 | 1,285 | 1,306 |
| Economic profit | 778 | 717 | 728 | 838 | 731 | 820 | 713 | 770 | 613 | 1,495 | 1,551 | 3,117 | 2,764 |

${ }^{1}$ Reported results include Canadian Banking securitized residential mortgage and credit card loans and related amounts for income and provision for credit losses. As at Q2/14, the average securitized residential mortgage and credit card loans
included were $\$ 52.7$ billion and $\$ 8.3$ bilion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage, Credit Cards.
Under IFRS, these transactions are being reported on our balance shee.
Canadian Banking AUA includes $\$ 32.2$ billion (Q1/14- $\$ 32.3$ billion, Q2/13- $\$ 35.8$ billion) of securitized mortgages and credit card loan

| CANADIAN BANKING ${ }^{1}$ (Millions of Canadian dollars, except percentage amounts) | Q2114 | Q1/14 | Q4/13 | Q3113 | Q2113 | Q1/13 | Q4/12 | Q3112 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,236 | 2,296 | 2,265 | 2,303 | 2,138 | 2,169 | 2,155 | 2,248 | 2,017 | 4,532 | 4,307 | 8,875 | 8,484 |
| Non-interest income | 857 | 882 | 844 | 869 | 812 | 820 | 817 | 793 | 751 | 1,739 | 1,632 | 3,345 | 3,130 |
| Total revenue | 3,093 | 3,178 | 3,109 | 3,172 | 2,950 | 2,989 | 2,972 | 3,041 | 2,768 | 6,271 | 5,939 | 12,220 | 11,614 |
| Provision for credit losses (PCL) | 204 | 258 | 249 | 213 | 233 | 213 | 268 | 234 | 270 | 462 | 446 | 908 | 1,015 |
| Non-interest expense | 1,392 | 1,390 | 1,398 | 1,414 | 1,339 | 1,313 | 1,336 | 1,305 | 1,252 | 2,782 | 2,652 | 5,464 | 5,163 |
| Income taxes | 387 | 393 | 375 | 394 | 354 | 373 | 350 | 386 | 319 | 780 | 727 | 1,496 | 1,391 |
| Net income | 1,110 | 1,137 | 1,087 | 1,151 | 1,024 | 1,090 | 1,018 | 1,116 | 927 | 2,247 | 2,114 | 4,352 | 4,045 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,780 | 1,805 | 1,776 | 1,812 | 1,677 | 1,683 | 1,680 | 1,768 | 1,568 | 3,585 | 3,360 | 6,948 | 6,591 |
| Business Financial Services | 737 | 758 | 750 | 781 | 721 | 738 | 742 | 736 | 695 | 1,495 | 1,459 | 2,990 | 2,894 |
| Cards and Payment Solutions | 576 | 615 | 583 | 579 | 552 | 568 | 550 | 537 | 505 | 1,191 | 1,120 | 2,282 | 2,129 |
| Total | 3,093 | 3,178 | 3,109 | 3,172 | 2,950 | 2,989 | 2,972 | 3,041 | 2,768 | 6,271 | 5,939 | 12,220 | 11,614 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 37.7 \% | 36.7 \% | 34.4 \% | 37.9 \% | 35.9 \% | 42.8 \% | 40.7 \% | 43.4 \% | 35.6 \% | 37.2 \% | 39.1 \% | 37.5 \% | 38.9 \% |
| Return on risk capital (RORC) | 50.1 \% | 48.7 \% | 45.4 \% | 50.3 \% | 47.7 \% | 55.1 \% | 52.5 \% | 55.3 \% | 44.8 \% | 49.4 \% | 51.3 \% | 49.4 \% | 49.4 \% |
| Net interest margin (average earning assets) | 2.74 \% | 2.73 \% | 2.70 \% | 2.77 \% | 2.68 \% | 2.73 \% | 2.74 \% | 2.91 \% | 2.72 \% | 2.73 \% | 2.70 \% | 2.72 \% | 2.78 \% |
| Efficiency ratio | 45.0\% | 43.7 \% | 45.0\% | 44.6 \% | 45.4 \% | 43.9 \% | 45.0 \% | 42.9 \% | 45.2 \% | 44.4 \% | 44.7 \% | 44.7 \% | 44.5 \% |
| Operating leverage | 0.9 \% | 0.5\% | 0.0 \% | (4.0)\% | (0.4)\% | 2.1 \% | n.a. | n.a. | n.a. | 0.7\% | 0.9 \% | (0.6)\% | n.a. |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 347,200 | 346,800 | 345,000 | 341,700 | 338,900 | 326,300 | 323,200 | 317,300 | 310,800 | 347,000 | 332,500 | 338,000 | 314,600 |
| Total earning assets | 334,900 | 334,200 | 333,200 | 329,800 | 327,200 | 315,600 | 313,000 | 307,600 | 301,400 | 334,500 | 321,300 | 326,400 | 305,100 |
| Loans and acceptances | 341,000 | 339,600 | 337,700 | 334,200 | 330,600 | 319,000 | 316,300 | 310,500 | 304,200 | 340,300 | 324,800 | 330,400 | 307,900 |
| Residential mortgages | 184,700 | 184,300 | 183,000 | 179,500 | 176,500 | 175,500 | 174,300 | 171,700 | 168,600 | 184,500 | 176,100 | 178,700 | 170,400 |
| Personal ${ }^{2,3}$ | 84,900 | 84,900 | 85,000 | 85,300 | 85,200 | 79,300 | 78,600 | 76,800 | 75,300 | 85,000 | 82,200 | 83,600 | 76,300 |
| Credit cards | 13,700 | 14,100 | 13,800 | 13,600 | 13,200 | 13,600 | 13,300 | 13,000 | 12,500 | 13,900 | 13,400 | 13,600 | 12,900 |
| Small business ${ }^{3}$ | 4,500 | 4,400 | 4,200 | 4,100 | 4,200 | 2,600 | 2,600 | 2,500 | 2,500 | 4,400 | 3,300 | 3,800 | 2,500 |
| Total Retail | 287,800 | 287,700 | 286,000 | 282,500 | 279,100 | 271,000 | 268,800 | 264,000 | 258,900 | 287,800 | 275,000 | 279,700 | 262,100 |
| Wholesale | 53,200 | 51,900 | 51,700 | 51,700 | 51,500 | 48,000 | 47,500 | 46,500 | 45,300 | 52,500 | 49,800 | 50,700 | 45,800 |
| Personal deposits | 164,100 | 162,500 | 160,600 | 158,000 | 156,600 | 152,100 | 149,100 | 147,600 | 145,400 | 163,300 | 154,200 | 156,800 | 146,400 |
| Business deposits | 96,500 | 97,300 | 93,000 | 91,900 | 90,200 | 90,000 | 87,500 | 84,200 | 81,700 | 96,900 | 90,100 | 91,300 | 83,900 |
| Attributed capital | 11,950 | 12,100 | 12,350 | 11,850 | 11,500 | 9,950 | 9,800 | 10,050 | 10,400 | 12,000 | 10,700 | 11,400 | 10,200 |
| Risk capital | 9,000 | 9,100 | 9,350 | 8,950 | 8,650 | 7,750 | 7,600 | 7,900 | 8,250 | 9,050 | 8,200 | 8,650 | 8,050 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | $0.36 \%$ | $0.35 \%$ | $0.35 \%$ | $0.33 \%$ | $0.36 \%$ | 0.35\% | $0.36 \%$ | $0.37 \%$ | 0.42 \% | $0.36 \%$ | $0.37 \%$ | $0.36 \%$ | 0.37\% |
| PCL / Average net loans and acceptances | 0.25 \% | 0.30 \% | 0.29 \% | 0.25 \% | 0.29 \% | 0.26 \% | 0.34 \% | 0.30 \% | 0.36 \% | 0.27 \% | 0.28 \% | 0.27 \% | 0.33 \% |
| Net write-offs / Average net loans and acceptances | 0.26 \% | 0.25 \% | 0.28 \% | 0.26 \% | 0.26 \% | 0.25\% | 0.30\% | 0.32 \% | 0.33\% | 0.25 \% | $0.25 \%$ | 0.26 \% | $0.31 \%$ |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 198,400 | 189,200 | 183,600 | 177,300 | 177,500 | 172,900 | 171,100 | 165,600 | 164,500 | 198,400 | 177,500 | 183,600 | 171,100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,110 | 1,137 | 1,087 | 1,151 | 1,024 | 1,090 | 1,018 | 1,116 | 927 | 2,247 | 2,114 | 4,352 | 4,045 |
| Add: After-tax effect of amortization of other intangibles | 3 | 3 | 2 | 3 | 3 |  |  |  |  | 6 | 3 | 8 |  |
| Cash net income | 1,113 | 1,140 | 1,089 | 1,154 | 1,027 | 1,090 | 1,018 | 1,116 | 927 | 2,253 | 2,117 | 4,360 | 4,045 |
| Less: Capital charge | 276 | 290 | 285 | 273 | 256 | 230 | 253 | 261 | 263 | 566 | 486 | 1,044 | 1,052 |
| Economic profit | 837 | 850 | 804 | 881 | 771 | 860 | 765 | 855 | 664 | 1,687 | 1,631 | 3,316 | 2,993 |

${ }^{1}$ To be read in conjunction with the Personal \& Commercial Banking page.
${ }^{2}$ As at Q2/14, average personal secured loans was $\$ 62.3$ billion and avera
${ }^{2}$ As at Q2/14, average personal secured loans was $\$ 62.3$ billion and average personal unsecured loans was $\$ 22.6$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees.
${ }^{3}$ During the period, we amended our presentation of certain loans and acceptances.


Excludes U.S. Wealth accumulation plan gains/losses.
Gains (losses) on investments in mutual funds used as economic hedges included in revenue and related variability in market-linked compensation expense in our U.S. Wealth accumulation plan.
3 Excludes assets held by clients of Phillips, Hager \& North Investment Management Ltd. for which we earn either a nominal or no management fee. Q2/14 AUM excludes $\$ 0.4$ billion of these assets.

| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q2114 | Q1/14 | Q4/13 | Q3113 | Q2/13 | Q1/13 | Q4/12 | Q3112 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 926 | 953 | 926 | 941 | 894 | 913 | 914 | 902 | 932 | 1,879 | 1,807 | 3,674 | 3,705 |
| Investment income ${ }^{2}$ | 138 | 260 | 92 | (439) | 291 | 39 | 93 | 363 | (59) | 398 | 330 | (17) | 929 |
| Fee income | 61 | 69 | 82 | 59 | 61 | 69 | 91 | 58 | 53 | 130 | 130 | 271 | 263 |
| Total revenue | 1,125 | 1,282 | 1,100 | 561 | 1,246 | 1,021 | 1,098 | 1,323 | 926 | 2,407 | 2,267 | 3,928 | 4,897 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) ${ }^{3}$ | 830 | 982 | 878 | 263 | 938 | 705 | 770 | 1,000 | 640 | 1,812 | 1,643 | 2,784 | 3,621 |
| Non-interest expense | 140 | 147 | 143 | 137 | 135 | 136 | 135 | 127 | 127 | 287 | 271 | 551 | 518 |
| Income taxes | 1 | (4) | (28) | 1 | 9 | 16 | (2) | 18 | 9 | (3) | 25 | (2) | 45 |
| Net income | 154 | 157 | 107 | 160 | 164 | 164 | 195 | 178 | 150 | 311 | 328 | 595 | 713 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International Insurance | 501 | 512 | 489 | 537 | 456 | 484 | 482 | 450 | 477 | 1,013 | 940 | 1,966 | 1,905 |
| Total | 1,125 | 1,282 | 1,100 | 561 | 1,246 | 1,021 | 1,098 | 1,323 | 926 | 2,407 | 2,267 | 3,928 | 4,897 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 42.1\% | 40.5\% | 31.8\% | 44.5\% | 45.8\% | 42.9\% | 50.5\% | 47.1\% | 40.4\% | 41.3\% | 44.3\% | 41.4\% | 46.7\% |
| Return on risk capital (RORC) | 46.7\% | 44.9\% | 36.0\% | 49.8\% | 51.1\% | 47.7\% | 56.1\% | 52.4\% | 45.0\% | 45.8\% | 49.3\% | 46.4\% | 51.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 11,500 | 11,600 | 11,600 | 11,900 | 12,000 | 12,000 | 11,900 | 11,700 | 11,400 | 11,600 | 12,000 | 11,900 | 11,500 |
| Attributed capital | 1,500 | 1,500 | 1,300 | 1,400 | 1,450 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,450 | 1,400 | 1,500 |
| Risk capital | 1,350 | 1,350 | 1,150 | 1,250 | 1,300 | 1,350 | 1,350 | 1,350 | 1,350 | 1,350 | 1,300 | 1,250 | 1,350 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,4}$ | 1,260 | 1,276 | 1,266 | 1,286 | 1,177 | 1,195 | 1,215 | 1,213 | 1,189 | 2,536 | 2,372 | 4,924 | 4,849 |
| Canadian Insurance | 592 | 575 | 605 | 593 | 568 | 578 | 597 | 602 | 572 | 1,167 | 1,146 | 2,344 | 2,362 |
| International Insurance | 668 | 701 | 661 | 693 | 609 | 617 | 618 | 611 | 617 | 1,369 | 1,226 | 2,580 | 2,487 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ | 18 | 123 | (28) | (553) | 170 | (80) | (35) | 256 | (196) | 141 | 90 | (491) | 410 |
| PBCAE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance policyholder benefits and claims | 728 | 884 | 764 | 154 | 821 | 587 | 631 | 864 | 495 | 1,612 | 1,408 | 2,326 | 3,055 |
| Insurance policyholder acquisition expense | 102 | 98 | 114 | 109 | 117 | 118 | 139 | 136 | 145 | 200 | 235 | 458 | 566 |
| Insurance claims and policy benefit liabilities | 8,163 | 8,115 | 8,034 | 7,815 | 8,228 | 7,956 | 7,921 | 7,965 | 7,621 | 8,163 | 8,228 | 8,034 | 7,921 |
| Embedded value | 6,050 | 6,233 | 6,302 | 6,021 | 5,981 | 5,909 | 5,861 | 5,774 | 5,507 | 6,050 | 5,981 | 6,302 | 5,861 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 600 | 500 | 500 | 500 | 400 | 400 | 300 | 400 | 400 | 600 | 400 | 500 | 300 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 154 | 157 | 107 | 160 | 164 | 164 | 195 | 178 | 150 | 311 | 328 | 595 | 713 |
| Non-controlling interests | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Add: After-tax effect of amortization of other intangibles | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Adjusted net income | 154 | 157 | 107 | 160 | 164 | 164 | 195 | 178 | 150 | 311 | 328 | 595 | 713 |
| Less: Capital charge | 35 | 36 | 29 | 33 | 33 | 34 | 39 | 39 | 37 | 71 | 67 | 129 | 155 |
| Economic profit | 119 | 121 | 78 | 127 | 131 | 130 | 156 | 139 | 113 | 240 | 261 | 466 | 558 |

${ }^{1}$ Premiums and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.
${ }^{2}$ Investment income can experience volatility arising from fluctuation in the fair value through profit or loss assets (FVTPL). The investments which support actuarial liabilities are predominantly fixed income assets designated as of FVTPL and consequently changes in fair
 surance policyholder benefits and claims.
${ }^{3}$ Q4/13 results includes a charge of $\$ 160$ million ( $\$ 118$ million after-tax) as a result of proposed legislation in Canada, which would affect the policyholders' tax treatment of certain individual life insurance policies.
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE

| Income Statement |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 184 | 183 | 165 | 169 | 162 | 175 | 173 | 135 | 144 |
| Non-interest income | 292 | 269 | 281 | 287 | 290 | 275 | 241 | 29 | (160) |
| Total revenue | 476 | 452 | 446 | 456 | 452 | 450 | 414 | 164 | (16) |
| Non-interest expense ${ }^{1}$ | 325 | 310 | 324 | 316 | 366 | 342 | 318 | 75 | 75 |
| Income taxes | 39 | 36 | 31 | 36 | 21 | 29 | 25 | 20 | 30 |
| Net income (loss) | 112 | 106 | 91 | 104 | 65 | 79 | 71 | 69 | (121) |


|  |  |
| ---: | ---: | ---: |
| 367 | 337 |
| 561 | 565 |
| 928 | 902 |
| 635 | 708 |
| 75 | 50 |
| 218 | 144 |

Financial ratios
$\quad$ Return on equity (ROE)

Return on risk capital (RORC) $|$| Average balances |
| :--- |
| Total assess |
| Trading securities |
| Loans and acceptances |
| Deposits |
| Attributed capital |
| Risk capital |



| $\begin{aligned} & 19.9 \% \\ & 26.7 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & 14.2 \% \\ & 20.4 \% \\ & \hline \end{aligned}$ | $16.5 \%$ $23.1 \%$ | $5.3 \%$ |
| :---: | :---: | :---: | :---: |
| 92,600 | 82,200 | 83,100 | 66,900 |
| 39,400 | 26,300 | 30,200 | 26,200 |
| 2,600 | 2,700 | 2,900 | 1,400 |
| 112,800 | 102,900 | 104,300 | 92,900 |
| 2,150 | 1,950 | 2,000 | 1,700 |
| 1,600 | 1,350 | 1,400 | 1,350 |

## Business information ministration ${ }^{3}$

$\square$ | $3,482,700$ | $3,426,000$ | $3,208,800$ | $3,094,400$ | $3,112,300$ | $2,995,600$ | $2,886,900$ | $2,670,900$ | $2,808,800$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | 3,482,700 $\quad 3,112,300$ 3,208,800 $2,886,900$

Other earnings measures
Net income (loss)
Non-controlling interests
Add: After-tax effect of amortization of other intangibles and goodwill impairment
Adjusted net income
Less: : apital charge

Adjusted net income
Economic Charge

| 112 | 106 | 91 | 104 | 65 | 79 | 71 | 69 | $(121)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(1)$ | - | - | $(1)$ | - | - | $(1)$ | - | - |
| 6 | 5 | 4 | 7 | 5 | 5 | 6 | 13 | 169 |
| 117 | 111 | 95 | 110 | 70 | 84 | 76 | 82 | 48 |
| 52 | 49 | 44 | 47 | 44 | 45 | 54 | 35 | 38 |
| 65 | 62 | 51 | 63 | 26 | 39 | 22 | 47 | 10 |


|  |  |
| ---: | ---: |
| 218 | 144 |
| $(1)$ | - |
| 11 | 10 |
| 228 | 154 |
| 101 | 89 |
| 127 | 65 |


|  |  |
| ---: | ---: |
| 339 | 102 |
| $(1)$ | $(1)$ |
| 21 | 196 |
| 359 | 297 |
| 180 | 173 |
| 179 | 124 |

Q2/13 results include a restructuring charge of $\$ 44$ million ( $\$ 31$ million after-tax) related to our ongoing integration of RBC Investor Services.
${ }^{2} 2012$ results reflect a loss related to our acquisition of the remaining 50 percent of RBC Dexia, renamed RBC Investor Services. For Q3/12, the loss was $\$ 12$ million ( $\$ 11$ million after-tax) and the loss for Q2/12 was $\$ 212$ million ( $\$ 202$ million after-tax) ${ }^{3}$ RBC Investor Services (RBCIS) formerly RBC Dexia, AUA represents the total AUA of the entity, of which we had a $50 \%$ ownership interest prior to July 27, 2012.

| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | Q2114 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3112 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 848 | 761 | 694 | 727 | 713 | 738 | 663 | 631 | 661 | 1,609 | 1,451 | 2,872 | 2,559 |
| Non-interest income | 1,024 | 1,049 | 989 | 701 | 849 | 1,169 | 893 | 982 | 895 | 2,073 | 2,018 | 3,708 | 3,629 |
| Total revenue (teb) | 1,872 | 1,810 | 1,683 | 1,428 | 1,562 | 1,907 | 1,556 | 1,613 | 1,556 | 3,682 | 3,469 | 6,580 | 6,188 |
| Provision for credit losses (PCL) | 13 | (2) | 11 | 28 | 40 | 109 | 63 | 24 | 31 | 11 | 149 | 188 | 135 |
| Non-interest expense | 1,111 | 1,065 | 960 | 884 | 958 | 1,054 | 917 | 934 | 969 | 2,176 | 2,012 | 3,856 | 3,752 |
| Income taxes | 241 | 242 | 243 | 130 | 181 | 282 | 167 | 228 | 186 | 483 | 463 | 836 | 725 |
| Net income | 507 | 505 | 469 | 386 | 383 | 462 | 409 | 427 | 370 | 1,012 | 845 | 1,700 | 1,576 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 800 | 826 | 786 | 669 | 719 | 840 | 687 | 732 | 594 | 1,626 | 1,559 | 3,014 | 2,533 |
| Global Markets | 1,071 | 989 | 888 | 752 | 817 | 1,035 | 842 | 848 | 962 | 2,060 | 1,852 | 3,492 | 3,635 |
| Other | 1 | (5) | 9 | 7 | 26 | 32 | 27 | 33 |  | (4) | 58 | 74 | 20 |
| Total | 1,872 | 1,810 | 1,683 | 1,428 | 1,562 | 1,907 | 1,556 | 1,613 | 1,556 | 3,682 | 3,469 | 6,580 | 6,188 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 14.5 \% | 14.5 \% | 14.0 \% | 12.6 \% | 14.0 \% | 16.1 \% | 12.9 \% | 14.2 \% | 13.2\% | 14.5 \% | 15.1 \% | 14.1 \% | 13.4 \% |
| Return on risk capital (RORC) | 15.5 \% | 15.6 \% | 15.1 \% | 13.6 \% | 15.3 \% | 17.5 \% | 13.9 \% | 15.5\% | 14.4 \% | 15.5 \% | 16.4 \% | 15.3 \% | 14.7 \% |
| Total compensation to revenue ${ }^{1}$ | 38.9 \% | 41.4 \% | 35.4 \% | 38.7 \% | 39.0\% | 38.3 \% | 35.8\% | 38.1 \% | 42.7 \% | 40.0\% | 38.6 \% | 37.8 \% | 39.8 \% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 384,400 | 376,000 | 358,500 | 372,600 | 374,800 | 367,300 | 356,100 | 362,400 | 334,500 | 380,100 | 371,000 | 368,300 | 349,200 |
| Trading securities | 106,100 | 100,700 | 98,900 | 100,700 | 104,000 | 99,800 | 91,800 | 89,600 | 91,800 | 103,300 | 101,900 | 100,800 | 90,400 |
| Loans and acceptances | 63,800 | 60,600 | 57,400 | 54,800 | 54,000 | 52,800 | 51,300 | 49,400 | 45,200 | 62,200 | 53,300 | 54,700 | 47,000 |
| Deposits | 42,600 | 39,400 | 37,400 | 36,300 | 35,100 | 32,600 | 32,000 | 32,000 | 29,800 | 40,900 | 33,800 | 35,300 | 30,900 |
| Attributed capital | 13,950 | 13,350 | 12,800 | 11,650 | 10,650 | 10,950 | 12,050 | 11,350 | 10,700 | 13,650 | 10,800 | 11,500 | 11,150 |
| Risk capital | 13,000 | 12,400 | 11,850 | 10,700 | 9,800 | 10,050 | 11,150 | 10,500 | 9,800 | 12,700 | 9,900 | 10,600 | 10,200 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.09 \% | $0.23 \%$ | 0.40 \% | 0.40 \% | 0.56 \% | 0.54 \% | 0.76 \% | 0.41 \% | $0.63 \%$ | $0.09 \%$ | 0.57 \% | 0.42 \% | 0.83\% |
| PCL / Average net loans and acceptances | 0.08 \% | (0.01)\% | 0.08 \% | 0.20 \% | 0.31 \% | 0.82 \% | 0.49 \% | 0.20 \% | 0.27 \% | 0.04 \% | 0.56 \% | 0.34 \% | 0.29 \% |
| Net write-offs / Average net loans and acceptances | 0.16 \% | 0.21 \% | 0.18 \% | 0.32\% | 0.19\% | 1.14 \% | (0.02)\% | 0.52 \% | 0.00 \% | 0.18\% | 0.67 \% | 0.45\% | 0.15\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 12,100 | 12,200 | 10,700 | 10,100 | 9,500 | 10,100 | 9,400 | 9,200 | 9,000 | 12,100 | 9,500 | 10,700 | 9,400 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests |  |  |  |  | - |  |  |  | (2) |  |  |  | (1) |
| Add: After-tax effect of amortization of other intangibles |  |  |  | 1 | (1) | 1 |  | 1 |  |  |  | 1 | 2 |
| Adjusted net income | 507 | 505 | 469 | 387 | 382 | 463 | 409 | 428 | 368 | 1,012 | 845 | 1,701 | 1,577 |
| Less: Capital charge | 323 | 319 | 294 | 269 | 238 | 252 | 310 | 296 | 271 | 642 | 490 | 1,053 | 1,147 |
| Economic profit (loss) | 184 | 186 | 175 | 118 | 144 | 211 | 99 | 132 | 97 | 370 | 355 | 648 | 430 |

${ }^{1}$ Total compensation to revenue ratio is calculated as total human resources non-interest expense / total revenue (teb) for Front Office personnel and for functional support teams (Technology, Operations, and Functions). Total human resources non-interest expense includes salary, benefits, stock based compensation, retention costs, and variable compensation.

| CORPORATE SUPPORT (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | (79) | (38) | (16) | (53) | (16) | (39) | (58) | 18 | (58) | (117) | (55) | (124) | (184) |
| Non-interest income | 16 | 2 | (17) | 17 | (19) | (13) | 17 | 32 | (29) | 18 | (32) | (32) | 68 |
| Total revenue (teb) | (63) | (36) | (33) | (36) | (35) | (52) | (41) | 50 | (87) | (99) | (87) | (156) | (116) |
| Provision for (recovery of) credit losses (PCL) | - | 1 | 6 | 3 | (5) | (1) | 1 | - | - | 1 | (6) | 3 | - |
| Non-interest expense | 5 | (5) | 33 | 4 | 5 | 10 | 8 | 24 | 2 |  | 15 | 52 | 39 |
| Income taxes | (103) | (50) | (234) | (278) | (71) | (70) | (44) | (298) | (98) | (153) | (141) | (653) | (513) |
| Net income (loss) | 35 | 18 | 162 | 235 | 36 | 9 | (6) | 324 | 9 | 53 | 45 | 442 | 358 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| teb adjustment | (122) | (95) | (94) | (95) | (101) | (90) | (104) | (88) | (118) | (217) | (191) | (380) | (431) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 12,300 | 10,500 | 10,800 | 11,600 | 12,500 | 13,000 | 14,500 | 15,000 | 16,100 | 11,300 | 12,600 | 11,800 | 15,200 |
| Attributed capital | 7,650 | 6,750 | 6,000 | 5,900 | 6,300 | 6,700 | 4,800 | 4,950 | 3,700 | 7,150 | 6,550 | 6,250 | 3,900 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 35 | 18 | 162 | 235 | 36 | 9 | (6) | 324 | 9 | 53 | 45 | 442 | 358 |
| Non-controlling interests | (23) | (23) | (24) | (22) | (24) | (23) | (22) | (23) | (23) | (46) | (47) | (93) | (92) |
| Add: After-tax effect of amortization of other intangibles | 1 | 1 | 2 | (1) | 1 | ) | (1) | ) | (1) | 2 | 1 | 2 | (1) |
| Adjusted net (loss) income | 13 | (4) | 140 | 212 | 13 | (14) | (29) | 301 | (15) | 9 | (1) | 351 | 265 |
| Less: Capital charge | 173 | 168 | 132 | 134 | 139 | 158 | 116 | 115 | 91 | 341 | 297 | 563 | 368 |
| Economic profit (loss) | (160) | (172) | 8 | 78 | (126) | (172) | (145) | 186 | (106) | (332) | (298) | (212) | (103) |


| ```Income Statement Net interest income Non-interest income Total revenue Provision for credit losses (PCL) Insurance policyholder benefits, claims and acquisitions expense (PBCAE) Non-interest expense Goodwill impairment charge Income taxes Net (loss) Gain (loss) on sale 2 Net loss from discontinued operations``` |
| :---: |
| Average balances <br> Total assets <br> Total earning assets <br> Loans and acceptances <br> Deposits |


|  | - | - | - | - | - | - | - | 46 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | - | 10 |
| - | - | - | - | - | - | - | - | 56 |
| - | - | - | - | - | - | - | - | 34 |
| - | - | - | - | - | - | - | - | 73 |
| - | - | - | - | - | - | - | - | $(18)$ |
| - | - | - | - | - | - | - | - | $(33)$ |
| - | - | - | - | - | - | - | - | 3 |
| - | - | - | - | - | $(30)$ |  |  |  |


| - | - |
| :---: | :---: |
|  |  |
| $\div$ |  |
| - |  |
|  |  |
| - |  |
|  |  |


|  |  |
| :---: | ---: |
| - | 200 |
| - | 68 |
| - | 117 |
| - | 258 |
| - | $(46)$ |
| - | $(61)$ |
| - | 10 |
|  | $(51)$ |


| - | - | - | - | - | - | - | - | 8,100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - |  |  |  |  |  | 6,400 |
| - | $:$ | - | : | - | : | - | - | 5,100 |

$\square$

| - | 8,600 |
| :---: | :---: |
| $\vdots$ | 6,800 |
| 5,300 |  |
| 5,900 |  |

Credit quality
Gross impaired loans / Average net loans and acceptances
PCL / Average net loans and acceptances
Net write-offs / Average net loans and acceptances

| $:$ | $:$ | . | . | . | $:$ | $:$ | - | $1.31 \%$ $2.75 \%$ $3.21 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - |  |  |  |  |  | 15 |
| : | : | - |  |  |  |  |  |  |


| - | - |
| :--- | :--- |
| - | - |


| - | - |
| :---: | :---: |
| $\vdots$ | - |

Other information
Number of en
Number of employees (full-time equivalent)
Number of banking branches
Number of automated teller machines (ATM)

| U.S. banking loans |
| :--- |
| Retail |
| Residential mortgages |
| Home equity |
| LOt loass |
| Credit cards |
| Other |

Credit cards
Other
Total retail
Wholesale
Commercial loans
Residential builder finance loans
RBC Real Estate Finance Inc. (REFI)
Other
Other
Total wholesale
Total U.S. banking loans

| - | - | - | - | - | - | - | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - |  |  |  |  |  |  |
| - | : | - | - | - | $\div$ |  |  |  |
| . | . | . | . | - | - |  |  |  |
| - | - | - | - | - | - | - | - |  |
| - | - | - | - | - | - | - |  |  |
| - | - | - | - | : | - | - |  |  |
| - | : | - | $\square$ | - | : | $\div$ | - | 84 |
| - | - | - | - | - | - | - | - | 84 |
| - | - | - | - | - | - | - | - | 84 |



Capital Ratios for Significant Banking Subsidiary RBC Bank (USA)
Tier 1 capital ratio
Total capital ratio
${ }^{1}$ 'On March 2, 2012, we completed the sale of our U.S. regional retail banking operations to the PNC Financial Services Group, Inc. (PNC) announced on June 20, 2011. An estimated loss on sale of $\$ 304$ million after-tax was recorded in Net loss from discontinued operations in our 2011 On March 2, 2012, we completed the sale of our U.S. regional retail banking operations to the PNC Financial Services Group, Inc. (PNC) announced on June 20 , 2011 . An estimated loss on sale of $\$ 304$ million after-tax was recorded in Net loss from discontinued operations in our 2011
Consolidated Statement of Income. A reduction to loss on sale of $\$ 7$ million after-tax was recorded in the first quarter of 2012 . Upon closing of the sale, we revised our loss on sale to $\$ 294$ million after tax. The difference of $\$ 3$ million was recorded as a reduction to Net loss from discontinued operations in the second quarter of 2012 .
We also had previously classified certain other U.S. regional banking assets as discontinued operations when announced on June 20, 2011, because we committe信
.
Consolidated Financial Statements as discontinued operations for all periods presented , to Athene Holding Ltd, as announced on October 22, 2010. The loss on sale after-tax was $\$ 104$ million. The results of operations of Liberty Life sold to Athene Holding Ltd. have been presented in our .
${ }^{3}$ This is a Basel II Pillar 3 disclosure requirement. Ratios have been calculated using guidelines issued by the U.S. Federal Reserve Board under Basel I. RBC Bank USA was sold and the sale transaction was completed in Q2/12.

| BALANCE SHEETS <br> (Millions of Canadian dollars) | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 15,879 | 13,786 | 15,550 | 13,928 | 14,311 | 13,539 | 12,428 | 10,359 | 8,693 | 15,550 | 12,428 |
| Interest-bearing deposits with banks | 5,210 | 8,245 | 9,039 | 7,348 | 6,966 | 8,480 | 10,246 | 11,369 | 7,436 | 9,039 | 10,246 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 148,398 | 148,774 | 144,023 | 137,556 | 139,787 | 130,758 | 120,783 | 117,050 | 124,894 | 144,023 | 120,783 |
| Available-for-sale | 43,083 | 40,720 | 38,687 | 36,809 | 36,534 | 38,458 | 40,819 | 41,331 | 36,201 | 38,687 | 40,819 |
|  | 191,481 | 189,494 | 182,710 | 174,365 | 176,321 | 169,216 | 161,602 | 158,381 | 161,095 | 182,710 | 161,602 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 133,981 | 140,669 | 117,517 | 120,184 | 124,644 | 121,333 | 112,257 | 107,841 | 106,991 | 117,517 | 112,257 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 324,142 | 322,518 | 320,627 | 317,269 | 311,594 | 301,308 | 300,288 | 296,710 | 290,853 | 320,627 | 300,288 |
| Wholesale | 99,177 | 95,089 | 90,182 | 87,057 | 86,974 | 81,627 | 79,949 | 78,440 | 73,141 | 90,182 | 79,949 |
|  | 423,319 | 417,607 | 410,809 | 404,326 | 398,568 | 382,935 | 380,237 | 375,150 | 363,994 | 410,809 | 380,237 |
| Allowance for loan losses | $(1,883)$ | $(1,979)$ | $(1,959)$ | $(1,921)$ | $(1,966)$ | $(1,954)$ | $(1,996)$ | $(1,937)$ | $(2,019)$ | $(1,959)$ | $(1,996)$ |
|  | 421,436 | 415,628 | 408,850 | 402,405 | 396,602 | 380,981 | 378,241 | 373,213 | 361,975 | 408,850 | 378,241 |
| Segregated fund net assets | 593 | 542 | 513 | 463 | 438 | 406 | 383 | 357 | 351 | 513 | 383 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 10,911 | 10,503 | 9,953 | 10,211 | 9,275 | 9,312 | 9,385 | 9,115 | 8,656 | 9,953 | 9,385 |
| Derivatives | 72,633 | 79,475 | 74,822 | 77,846 | 93,693 | 87,243 | 91,293 | 103,257 | 87,776 | 74,822 | 91,293 |
| Premises and equipment, net | 2,603 | 2,650 | 2,636 | 2,657 | 2,653 | 2,652 | 2,664 | 2,644 | 2,577 | 2,636 | 2,664 |
| Goodwill | 8,566 | 8,616 | 8,332 | 8,204 | 8,077 | 7,431 | 7,458 | 7,438 | 7,413 | 8,332 | 7,458 |
| Other intangibles | 2,802 | 2,815 | 2,777 | 2,729 | 2,712 | 2,684 | 2,672 | 2,635 | 2,021 | 2,777 | 2,672 |
| Assets of discontinued operations | - | - | - | - | - | - | - | - | 277 | - |  |
| Investments in joint ventures and associates | 273 | 290 | 247 | 287 | 606 | 613 | 577 | 627 | 1,665 | 247 | 577 |
| Employee benefit assets | 299 | 265 | 161 | 173 | 150 | 151 | 129 | 93 | 334 | 161 | 129 |
| Other assets | 29,226 | 31,736 | 26,638 | 29,273 | 29,992 | 32,895 | 34,619 | 36,353 | 32,708 | 26,638 | 34,619 |
| Total Assets | 895,893 | 904,714 | 859,745 | 850,073 | 866,440 | 836,936 | 823,954 | 823,682 | 789,968 | 859,745 | 823,954 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 202,670 | 200,125 | 194,943 | 191,383 | 188,163 | 184,928 | 180,070 | 177,234 | 173,885 | 194,943 | 180,070 |
| Business and government | 365,369 | 371,764 | 350,864 | 340,840 | 328,904 | 313,533 | 313,196 | 308,600 | 287,371 | 350,864 | 313,196 |
| Bank | 19,083 | 18,534 | 13,543 | 14,855 | 15,058 | 17,075 | 15,835 | 17,845 | 20,826 | 13,543 | 15,835 |
|  | 587,122 | 590,423 | 559,350 | 547,078 | 532,125 | 515,536 | 509,101 | 503,679 | 482,082 | 559,350 | 509,101 |
| Segregated fund liabilities | 593 | 542 | 513 | 463 | 438 | 406 | 383 | 357 | 351 | 513 | 383 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 10,911 | 10,503 | 9,953 | 10,211 | 9,275 | 9,312 | 9,385 | 9,115 | 8,656 | 9,953 | 9,385 |
| Obligations related to securities sold short | 50,423 | 48,818 | 47,128 | 46,473 | 49,628 | 50,062 | 40,756 | 43,562 | 50,117 | 47,128 | 40,756 |
| Obligations related to assets sold under |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 73,206 | 80,702 | 76,745 | 80,378 | 97,665 | 92,262 | 96,761 | 108,820 | 92,032 | 76,745 | 96,761 |
| Insurance claims and policy benefit liabilities | 8,163 | 8,115 | 8,034 | 7,815 | 8,228 | 7,956 | 7,921 | 7,965 | 7,621 | 8,034 | 7,921 |
| Liabilities of discontinued operations | - | - | - | - | - | - | - | - | 34 | - | - |
| Employee benefit liabilities | 2,034 | 1,979 | 2,027 | 1,940 | 2,631 | 2,310 | 2,318 | 2,247 | 1,826 | 2,027 | 2,318 |
| Other liabilities | 41,192 | 38,091 | 38,676 | 34,588 | 38,856 | 39,332 | 40,761 | 40,359 | 37,107 | 38,676 | 40,761 |
| Subordinated debentures | 6,486 | 6,521 | 7,443 | 7,392 | 8,503 | 9,441 | 7,615 | 7,646 | 7,553 | 7,443 | 7,615 |
| Trust capital securities | - | - | - | - | - | - | - | - | - | - | - |
| Preferred share liabilities | 490 | 490 | - | - | - | - | - | - |  | - |  |
|  | 844,410 | 853,199 | 810,285 | 801,888 | 819,733 | 790,946 | 779,033 | 779,658 | 747,473 | 810,285 | 779,033 |
| Equity attributable to Shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 3,750 | 4,600 | 4,600 | 4,600 | 4,813 | 4,813 | 4,813 | 4,813 | 4,813 | 4,600 | 4,813 |
| Common shares | 14,458 | 14,442 | 14,377 | 14,333 | 14,354 | 14,367 | 14,323 | 14,279 | 14,206 | 14,377 | 14,323 |
| Treasury shares - preferred | - |  | 1 | (1) |  | (1) | 1 | (2) | (1) | , | 1 |
| - common | 73 | 33 | 41 | (10) | 40 | (22) | 30 | 13 | (21) | 41 | 30 |
| Retained earnings | 29,496 | 28,551 | 27,438 | 26,468 | 24,876 | 24,289 | 23,162 | 22,410 | 21,271 | 27,438 | 23,162 |
| Other components of equity | 1,913 | 2,117 | 1,208 | 1,038 | 852 | 780 | 831 | 754 | 457 | 1,208 | 831 |
|  | 49,690 | 49,743 | 47,665 | 46,428 | 44,935 | 44,226 | 43,160 | 42,267 | 40,725 | 47,665 | 43,160 |
| Non-controlling interests | 1,793 | 1,772 | 1,795 | 1,757 | 1,772 | 1,764 | 1,761 | 1,757 | 1,770 | 1,795 | 1,761 |
|  | 51,483 | 51,515 | 49,460 | 48,185 | 46,707 | 45,990 | 44,921 | 44,024 | 42,495 | 49,460 | 44,921 |
| Total Liabilities and Equity | 895,893 | 904,714 | 859,745 | 850,073 | 866,440 | 836,936 | 823,954 | 823,682 | 789,968 | 859,745 | 823,954 |

Total Liabilities and Equity

| 192,300 | 185,600 | 176,600 | 177,100 | 176,900 | 169,000 | 161,400 | 155,300 | 160,700 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 132,700 | 132,100 | 120,300 | 130,500 | 125,500 | 118,800 | 113,500 | 106,300 | 98,700 |
| 418,200 | 413,200 | 406,700 | 400,300 | 395,000 | 381,700 | 376,500 | 368,000 | 357,200 |
| 323,000 | 322,000 | 319,600 | 314,400 | 310,200 | 301,700 | 298,000 | 294,100 | 288,200 |
| 97,200 | 93,200 | 89,000 | 87,900 | 86,800 | 82,000 | 80,500 | 75,800 | 71,000 |
| 10,700 | 10,100 | 10,100 | 9,900 | 9,400 | 9,300 | 9,400 | 8,900 | 8,300 |
| 750,900 | 739,800 | 711,400 | 717,000 | 707,000 | 679,700 | 663,100 | 633,100 | 620,000 |
| 891,900 | 881,200 | 848,400 | 863,300 | 860,700 | 836,000 | 824,000 | 804,600 | 778,100 |
| 584,900 | 576,900 | 550,200 | 543,300 | 532,100 | 513,000 | 509,100 | 481,200 | 481,500 |
| 45,550 | 44,050 | 42,500 | 41,000 | 39,850 | 38,850 | 37,900 | 36,950 | 35,850 |
| 51,200 | 50,100 | 48,700 | 47,400 | 46,400 | 45,300 | 44,100 | 43,200 | 42,200 |

## Securities

Assets purchased under reverse repurchase
agreements and securities borrowed
otal loans
Retail ${ }^{2}{ }^{2}$
Customers' liability un
Average earning assets
Total assets
Deposits
Tomenty

| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q313 | Q2113 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 3,643,500 | 3,591,300 | 3,368,900 | 3,249,800 | 3,266,500 | 3,153,200 | 3,044,700 | 2,823,100 | 2,962,200 | 3,643,500 | 3,266,500 | 3,368,900 | 3,044,700 |
| Personal | 615,100 | 593,000 | 561,800 | 540,500 | 531,800 | 516,900 | 507,400 | 495,100 | 492,700 | 615,100 | 531,800 | 561,800 | 507,400 |
| Retail mutual funds | 134,400 | 127,600 | 120,200 | 115,800 | 113,800 | 109,700 | 101,200 | 97,700 | 95,300 | 134,400 | 113,800 | 120,200 | 101,200 |
| Total assets under administration | 4,393,000 | 4,311,900 | 4,050,900 | 3,906,100 | 3,912,100 | 3,779,800 | 3,653,300 | 3,415,900 | 3,550,200 | 4,393,000 | 3,912,100 | 4,050,900 | 3,653,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 165,500 | 161,100 | 150,300 | 144,900 | 145,800 | 138,900 | 140,700 | 132,700 | 130,200 | 165,500 | 145,800 | 150,300 | 140,700 |
| Personal | 104,900 | 99,400 | 93,100 | 89,900 | 87,300 | 83,100 | 72,400 | 70,100 | 69,000 | 104,900 | 87,300 | 93,100 | 72,400 |
| Retail mutual funds | 160,200 | 155,200 | 147,700 | 142,100 | 140,000 | 134,900 | 129,900 | 125,000 | 126,200 | 160,200 | 140,000 | 147,700 | 129,900 |
| Total assets under management | 430,600 | 415,700 | 391,100 | 376,900 | 373,100 | 356,900 | 343,000 | 327,800 | 325,400 | 430,600 | 373,100 | 391,100 | 343,000 |


| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q313 | Q2113 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets under administration ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 3,643,500 | 3,591,300 | 3,368,900 | 3,249,800 | 3,266,500 | 3,153,200 | 3,044,700 | 2,823,100 | 2,962,200 | 3,643,500 | 3,266,500 | 3,368,900 | 3,044,700 |
| Personal | 615,100 | 593,000 | 561,800 | 540,500 | 531,800 | 516,900 | 507,400 | 495,100 | 492,700 | 615,100 | 531,800 | 561,800 | 507,400 |
| Retail mutual funds | 134,400 | 127,600 | 120,200 | 115,800 | 113,800 | 109,700 | 101,200 | 97,700 | 95,300 | 134,400 | 113,800 | 120,200 | 101,200 |
| Total assets under administration | 4,393,000 | 4,311,900 | 4,050,900 | 3,906,100 | 3,912,100 | 3,779,800 | 3,653,300 | 3,415,900 | 3,550,200 | 4,393,000 | 3,912,100 | 4,050,900 | 3,653,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 165,500 | 161,100 | 150,300 | 144,900 | 145,800 | 138,900 | 140,700 | 132,700 | 130,200 | 165,500 | 145,800 | 150,300 | 140,700 |
| Personal | 104,900 | 99,400 | 93,100 | 89,900 | 87,300 | 83,100 | 72,400 | 70,100 | 69,000 | 104,900 | 87,300 | 93,100 | 72,400 |
| Retail mutual funds | 160,200 | 155,200 | 147,700 | 142,100 | 140,000 | 134,900 | 129,900 | 125,000 | 126,200 | 160,200 | 140,000 | 147,700 | 129,900 |
| Total assets under management | 430,600 | 415,700 | 391,100 | 376,900 | 373,100 | 356,900 | 343,000 | 327,800 | 325,400 | 430,600 | 373,100 | 391,100 | 343,000 |


| STATEMENTS OF COMPREHENSIVE INCOME (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4113 | Q3113 | Q2113 | Q1/13 | Q4/12 | Q312 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,521 | 4,293 | 3,956 | 8,342 | 7,507 |
| Other comprehensive (loss) income, net of taxes Items that will not be reclassified subsequently to income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in unrealized (losses) gains on available-for-sale securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains (losses) on available-for-sale securities Reclassification of net (gains) losses on available-for-sale securities to income | $\begin{gathered} 8 \\ (24) \\ \hline \end{gathered}$ | $\begin{gathered} 74 \\ (11) \end{gathered}$ | $\begin{array}{r}83 \\ (7) \\ \hline\end{array}$ | ${ }^{(172)}$ | $\begin{aligned} & 102 \\ & (23) \end{aligned}$ | $\stackrel{2}{(50)}$ | $\begin{gathered} 83 \\ (32) \\ \hline \end{gathered}$ | $\begin{aligned} & 121 \\ & (12) \end{aligned}$ | $\begin{gathered} (68) \\ 25 \end{gathered}$ | $\begin{gathered} 82 \\ (35) \\ \hline \end{gathered}$ | $\begin{aligned} & 104 \\ & (73) \end{aligned}$ | 15 $(87)$ | 193 <br> $(33)$ |
|  | (16) | 63 | 76 | (179) | 79 | (48) | 51 | 109 | (43) | 47 | 31 | (72) | 160 |
| Foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized foreign currency translation (losses) gains | (458) | 2,480 | 732 | 553 | 169 | (52) | 146 | 243 | (325) | 2,022 | 117 | 1,402 | 114 |
| Net foreign currency translation gains (losses) from hedging activities | 232 | $(1,513)$ | (496) | (358) | (95) | 37 | (89) | (124) | 216 | $(1,281)$ | (58) | (912) |  |
| Reclassification of losses (gains) on foreign currency translation to income |  | - | - | - | - | - | - | 11 | (1) |  |  | ) | 11 |
|  | (226) | 967 | 236 | 195 | 74 | (15) | 57 | 130 | (110) | 741 | 59 | 490 | 125 |
| Net change in cash flow hedges |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on derivatives designated as cash flow hedges | 40 | (118) | (140) | 178 | (73) | 24 | (20) | 49 | (64) | (78) | (49) | (11) | 32 |
| Reclassification of (gains) losses on derivatives designated as cash flow hedges to income | (2) | (3) | (2) | (8) | (8) | (12) | (11) | 9 | 8 | (5) | (20) | (30) | 25 |
|  | 38 | (121) | (142) | 170 | (81) | 12 | (31) | 58 | (56) | (83) | (69) | (41) | 57 |
| Items that will not be reclassified subsequently to income |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 17 | 77 | (75) | 551 | (202) | 45 | (196) | (193) | (195) | 94 | (157) | 319 | (779) |
| through profit or loss | (82) | - | - | - | - | - | - | - |  | (82) |  | - |  |
| Total other comprehensive (loss) income, net of taxes | (269) | 986 | 95 | 737 | (130) | (6) | (119) | 104 | (404) | 717 | (136) | 696 | (437) |
| Total comprehensive income | 1,932 | 3,078 | 2,196 | 3,022 | 1,779 | 2,041 | 1,780 | 2,349 | 1,117 | 5,010 | 3,820 | 9,038 | 7,070 |
| Total comprehensive income attributable to: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 1,906 | 3,053 | 2,172 | 2,997 | 1,755 | 2,016 | 1,757 | 2,325 | 1,092 | 4,959 | 3,771 | 8,940 | 6,972 |
| Non-controlling interests | 26 | 25 | 24 | 25 | 24 | 25 | 23 | 24 | 25 | 51 | 49 | 98 | 98 |
|  | 1,932 | 3,078 | 2,196 | 3,022 | 1,779 | 2,041 | 1,780 | 2,349 | 1,117 | 5,010 | 3,820 | 9,038 | 7,070 |

[^0]| STATEMENTS OF CHANGES IN EQUITY (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q3113 | Q2113 | Q1/13 | Q4/12 | Q3112 | Q2/12 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 4,600 | 4,600 | 4,600 | 4,813 | 4,813 | 4,813 | 4,813 | 4,813 | 4,813 | 4,600 | 4,813 | 4,813 | 4,813 |
| Issued |  |  |  |  |  |  |  |  |  |  |  | - |  |
| Redeemed | (850) | - |  | (213) | - | - | - |  |  | (850) |  | (213) |  |
| Balance at end of period | 3,750 | 4,600 | 4,600 | 4,600 | 4,813 | 4,813 | 4,813 | 4,813 | 4,813 | 3,750 | 4,813 | 4,600 | 4,813 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 14,442 | 14,377 | 14,333 | 14,354 | 14,367 | 14,323 | 14,279 | 14,206 | 14,113 | 14,377 | 14,323 | 14,323 | 14,010 |
| Issued | 30 | 65 | 44 | 25 | 8 | 44 | 44 | 73 | 93 | 95 | 52 | 121 | 313 |
| Purchased for cancellation | (14) | - |  | (46) | (21) |  |  |  |  | (14) | (21) | (67) |  |
| Balance at end of period | 14,458 | 14,442 | 14,377 | 14,333 | 14,354 | 14,367 | 14,323 | 14,279 | 14,206 | 14,458 | 14,354 | 14,377 | 14,323 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | - | 1 | (1) | - | (1) | 1 | (2) | (1) |  | 1 | 1 | 1 |  |
| Sales | 13 | 20 | 22 | 35 | 25 | 45 | 20 | 25 | 24 | 33 | 70 | 127 | 98 |
| Purchases | (13) | (21) | (20) | (36) | (24) | (47) | (17) | (26) | (25) | (34) | (71) | (127) | (97) |
| Balance at end of period | - | - | 1 | (1) | - | (1) | 1 | (2) | (1) | - |  | 1 | 1 |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 33 | 41 | (10) | 40 | (22) | 30 | 13 | (21) | 15 | 41 | 30 | 30 | 8 |
| Sales | 1,041 | 1,061 | 1,103 | 1,458 | 1,256 | 636 | 778 | 1,169 | 1,444 | 2,102 | 1,892 | 4,453 | 5,186 |
| Purchases | $(1,001)$ | $(1,069)$ | $(1,052)$ | $(1,508)$ | $(1,194)$ | (688) | (761) | $(1,135)$ | $(1,480)$ | $(2,070)$ | $(1,882)$ | $(4,442)$ | $(5,164)$ |
| Balance at end of period | 73 | 33 | 41 | (10) | 40 | (22) | 30 | 13 | (21) | 73 | 40 | 41 | 30 |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 28,551 | 27,438 | 26,468 | 24,876 | 24,289 | 23,162 | 22,410 | 21,271 | 20,859 | 27,438 | 23,162 | 23,162 | 20,381 |
| Changes in accounting policy |  |  |  |  |  |  |  |  |  |  |  |  | (297) |
| Net income attributable to shareholders | 2,175 | 2,067 | 2,077 | 2,260 | 1,885 | 2,022 | 1,876 | 2,221 | 1,496 | 4,242 | 3,907 | 8,244 | 7,410 |
| Other comprehensive income | (65) | 77 | (75) | 551 | (202) | 45 | (196) | (193) | (195) | 12 | (157) | 319 | (779) |
| Preferred share dividends | (52) | (62) | (61) | (63) | (64) | (65) | (65) | (64) | (65) | (114) | (129) | (253) | (258) |
| Common share dividends | $(1,025)$ | (966) | (965) | (908) | (910) | (868) | (867) | (824) | (822) | $(1,991)$ | $(1,778)$ | $(3,651)$ | $(3,291)$ |
| Premium paid on common shares purchased for cancellation | (86) | - | - | (234) | (107) | - | - | - |  | (86) | (107) | (341) |  |
| Premium paid on preferred shares redeemed | - | - | - | (9) | - | - | - | - | - |  |  | (9) |  |
| Share-based compensation awards | (3) | (2) | (4) | (1) | - | (2) | (4) | - | (3) | (5) | (2) | (7) | (9) |
| Issuance costs and other | 1 | (1) | (2) | (4) | (15) | (5) | 8 | (1) | 1 | - | (20) | (26) | 5 |
| Balance at end of period | 29,496 | 28,551 | 27,438 | 26,468 | 24,876 | 24,289 | 23,162 | 22,410 | 21,271 | 29,496 | 24,876 | 27,438 | 23,162 |
| Other components of equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains and losses on available-for-sale securities | 394 | 410 | 347 | 271 | 450 | 371 | 419 | 367 | 258 | 394 | 450 | 347 | 419 |
| Unrealized foreign currency translation gains and losses, net of hedging activities | 1,427 | 1,653 | 686 | 450 | 255 | 181 | 196 | 139 | 9 | 1,427 | 255 | 686 | 196 |
| Gains and losses on derivatives designated as cash flow hedges | 92 | 54 | 175 | 317 | 147 | 228 | 216 | 248 | 190 | 92 | 147 | 175 | 216 |
| Balance at end of period | 1,913 | 2,117 | 1,208 | 1,038 | 852 | 780 | 831 | 754 | 457 | 1,913 | 852 | 1,208 | 831 |
| Total retained earnings and other components of equity | 31,409 | 30,668 | 28,646 | 27,506 | 25,728 | 25,069 | 23,993 | 23,164 | 21,728 | 31,409 | 25,728 | 28,646 | 23,993 |
|  | 49,690 | 49,743 | 47,665 | 46,428 | 44,935 | 44,226 | 43,160 | 42,267 | 40,725 | 49,690 | 44,935 | 47,665 | 43,160 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,772 | 1,795 | 1,757 | 1,772 | 1,764 | 1,761 | 1,757 | 1,770 | 1,755 | 1,795 | 1,761 | 1,761 | 1,761 |
| Changes in accounting policy | - | - | - | - | - | - | - | - |  | - |  | - | (3) |
| Dividends | - | (47) | - | (47) | - | (47) | - | (46) | - | (47) | (47) | (94) | (92) |
| Net income attributable to Non-controlling interests | 26 | 25 | 24 | 25 | 24 | 25 | 23 | 24 | 25 | 51 | 49 | 98 | 97 |
| Net change in unrealized gains (losses) on available-for-sales securities | - | - | - | - | - | - | - | - | - | - | - | - | 1 |
| Foreign currency translation adjustments | - | - | - | - | - | - | - | - | (1) | - | - | ${ }^{-}$ |  |
| Other | (5) | (1) | 14 | 7 | (16) | 25 | (19) | 9 | (9) | (6) | 9 | 30 | (3) |
| Balance at end of period | 1,793 | 1,772 | 1,795 | 1,757 | 1,772 | 1,764 | 1,761 | 1,757 | 1,770 | 1,793 | 1,772 | 1,795 | 1,761 |
| Total equity | 51,483 | 51,515 | 49,460 | 48,185 | 46,707 | 45,990 | 44,921 | 44,024 | 42,495 | 51,483 | 46,707 | 49,460 | 44,921 |

## edit card loans <br> Opening balan Securitized

Securitized
f prior securitizations
g balance
mercial mortgages
Opening balanc
Amortization
Amortization
Closing balance
Bond participation certificates - sold Opening balance
Opening
Sold
Other ${ }^{2}$
Closing balance
Bond participation certificates - retained Opening balance
Sold
Closing balance
Discontinued Operations
U.S. Residential mortgages - sold

Opening balance
Sold
Amortization
Other ${ }^{2}$
Closing balance

| 7,160 1,180 | 7,160 | $\begin{array}{r} 7,380 \\ 647 \end{array}$ | 7,380 | $\begin{array}{r} 7,371 \\ 533 \end{array}$ | 7,371 | $6,139$ | 4,923 1,216 | 3,930 993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | (867) | - | (524) | - | , | - |  |
| 8,340 | 7,160 | 7,160 | 7,380 | 7,380 | 7,371 | 7,371 | 6,139 | 4,923 |
| 1,277 | 1,304 | 1,322 | 1,354 | 1,403 | 1,434 | 1,452 | 1,472 | 1,504 |
| (41) | (27) | (18) | (32) | (49) | (31) | (18) | (20) | (32) |
| 1,236 | 1,277 | 1,304 | 1,322 | 1,354 | 1,403 | 1,434 | 1,452 | 1,472 |
| 629 | 624 | 634 | 632 | 650 | 661 | 704 | 702 | 735 |
| - | - | - | - | - | - | - | - | - |
| (30) | 5 | (10) | 2 | (18) | (11) | (43) | 2 | (33) |
| 599 | 629 | 624 | 634 | 632 | 650 | 661 | 704 | 702 |
| 1 | 5 | 5 | 5 | 6 | 6 | 6 | 6 | 6 |
| - | - | - | - | - | - | - | - |  |
| - | (4) | - | - | (1) | - | - | - |  |
| 1 | 1 | 5 | 5 | 5 | 6 | 6 | 6 | 6 |
| - | - | - | - | - | - | - | - | 1,478 |
| - | - |  | - | - | - | - | - | 70 |
| - | - | - | - | - | - | - | - | (20) |
| - | - | - | - | - | - | - | - | $(1,528)$ |
| - | - | - | - | - | - | - | - |  |


| 7,160 | 7,371 | 7,371 | 3,930 |
| :---: | :---: | :---: | :---: |
| 1,180 | 533 | 1,180 | 3,441 |
| - | (524) | $(1,391)$ |  |
| 8,340 | 7,380 | 7,160 | 7,371 |
| 1,304 | 1,434 | 1,434 | 1,531 |
| (68) | (80) | (130) | (97) |
| 1,236 | 1,354 | 1,304 | 1,434 |
| 624 | 661 | 661 | 735 |
|  |  |  |  |
| (25) | (29) | (37) | (74) |
| 599 | 632 | 624 | 661 |
| 5 | 6 | 6 | 6 |
| - | - | - |  |
| (4) | (1) | (1) |  |
| 1 | 5 | 5 | 6 |
| - |  |  | 1,265 |
| - | - | - | 327 |
| - |  | - | (70) |
|  |  | - | $(1,522)$ |

${ }^{1}$ Amounts include assets that we have securitized but continue to service.
${ }^{2}$ Other primarily relates to foreign exchange translation gains and losses. For bond participation certificates, maturity of bonds is also included in this category.

| SECURITIZATION SUBJECT TO EARLY AMORTIZATION SELLER'S INTEREST <br> (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3112 | Q2112 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Our financial assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |
| Total drawn | 1,305 | 936 | 1,183 | 1,548 | 1,087 | 1,380 | 1,373 | 2,523 | 895 |
| Capital charges drawn | 53 | 36 | 45 | 60 | 43 | 56 | 56 | 104 | 36 |
| Capital charges undrawn | 77 | 60 | 73 | 95 | 67 | 84 | 85 | 156 | 70 |
| Credit card loans securitized |  |  |  |  |  |  |  |  |  |
| Past due ${ }^{2}$ | 74 | 57 | 50 | 50 | 61 | 62 | 58 | 55 | 41 |
| Net write-offs | 49 | 36 | 37 | 40 | 46 | 41 | 38 | 40 | 34 |
|  |  |  |  |  |  |  |  |  |  |
| EXPOSURES SECURITIZED <br> (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3112 | Q2112 |
| Outstanding securitized assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Credit cards | 8,340 | 7,160 | 7,160 | 7,380 | 7,380 | 7,371 | 7,371 | 6,139 | 4,923 |
| Commercial and residential mortgages | 1,236 | 1,277 | 1,304 | 1,322 | 1,354 | 1,403 | 1,434 | 1,452 | 1,472 |
| Bond participation cerrificates | 599 | 629 | 624 | 634 | 632 | 650 | 661 | 704 | 702 |
| Total exposures securitized | 10,175 | 9,066 | 9,088 | 9,336 | 9,366 | 9,424 | 9,466 | 8,295 | 7,097 |


| OFF-BALANCE SHEET ARRANGEMENTS OUTSTANDING SECURITIZED ASSETS (Millions of Canadian dollars, except percentage amounts) | Q2114 |  |  | Q1/14 |  |  | Q4/13 |  |  | Q3/13 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4,5}$ | Average coverage multiple of average net losses 4, 5 | Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4,5}$ | Average coverage multiple of average net losses ${ }^{4,5}$ | Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4.5}$ | Average coverage multiple of average net losses ${ }^{4,5}$ | Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4,5}$ | Average coverage multiple of average net losses ${ }^{4,5}$ |
| Asset-backed securities | 874 | 0.04\% | >100 | 942 | 0.55\% | 42 | 896 | 1.06\% | 23 | 1,029 | 1.57\% | 23 |
| Auto loans and leases | 11,298 | 0.39\% | 53 | 11,641 | 0.38\% | 52 | 11,264 | 0.42\% | 52 | 11,320 | 0.36\% | 58 |
| Corporate loan receivables | 71 | 0.90\% | 76 | 77 | 0.85\% | 77 | 78 | 0.66\% | 96 | 84 | 0.89\% | 69 |
| Credit cards | 7,668 | 4.49\% | 10 | 7,297 | 4.29\% | 11 | 6,866 | 4.43\% | 10 | 6,500 | 4.18\% | 11 |
| Dealer floor plan receivables | 1,858 | 0.27\% | >100 | 1,592 | 0.33\% | >100 | 1,538 | 0.32\% | >100 | 1,526 | 0.35\% | >100 |
| Electricity market receivables | 173 |  |  | 173 |  |  | 173 |  |  | 199 |  |  |
| Equipment receivables | 1,817 | 0.18\% | >100 | 1,846 | 0.24\% | 83 | 1,720 | 0.25\% | 65 | 1,310 | 0.41\% | 43 |
| Fleet finance receivables | 611 | 0.07\% | >100 | 614 | 0.15\% | 95 | 592 | 0.11\% | >100 | 587 | 0.14\% | 98 |
| Insurance premiums | 95 | 0.48\% | 35 | 97 | 0.39\% | 42 | 90 | 0.42\% | 40 | 89 | 0.42\% | 40 |
| Residential mortgages | 1,530 | - | - | 1,530 | - | - | 1,530 | - | - | 1,275 | - | - |
| Student loans | 3,370 | 1.04\% | 94 | 3,067 | 0.97\% | >100 | 3,518 | 1.01\% | 94 | 3,773 | 1.34\% | 75 |
| Trade receivables | 2,569 | 0.44\% | 58 | 3,106 | 0.39\% | 58 | 2,859 | 0.24\% | 92 | 2,821 | 0.25\% | 90 |
| Transportation finance | 937 | - | - | 951 | - | - | 432 | - | - | 269 | - | - |
| Total off-balance sheet arrangements outstanding securitized assets | 32,871 |  |  | 32,933 |  |  | 31,556 |  |  | 30,782 |  |  |

${ }^{1}$ Amounts reported are based on regulatory securitization reporting requirements as it includes our credit card loans. It excludes our Canadian residential mortgages under the National Housing Act MBS (NHA MBS) program, which also encompasses our Canadian social housing mortgages. These amounts differ from, and are not directly comparable to amounts reported in our Annual Report due to the differences between IFRS accounting and regulatory consolidation
${ }^{2}$ Amounts represent credit card loans securitized greater than 90 days past due
${ }^{3}$ Comprised of multi-seller asset-backed commercial paper conduit programs. The outstanding securitized assets reflect our maximum exposure to loss for liquidity and credit facilities only, and excludes derivative transactions with RBC. Of the outstanding securitized Cests $100 \%$ of these are internally rated as investment grade
${ }^{4}$ Average annual net loss rates reflect impaired/past due assets. In our conduit programs, our risk of loss is significantly reduced due to the presence of first loss credit protection provided by the sellers of the financial assets. This protection provides an average coverage multiple as disclosed above, representing the number of times the credit enhancement provided by others, would cover losses. Refer to our 2013 Annual Report for a detailed discussion on credit protection and other factors, including additional credit enhancements which duce our risk of loss.
${ }^{5}$ Amounts are reported on a two-month lag.

| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1}$ <br> (Millions of Canadian dollars) | Q2114 |  | Q1/14 |  | Q4/13 |  | Q3/13 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book |
| Securitization exposures retained or purchased |  |  |  |  |  |  |  |  |
| Asset-backed securities | 2,251 | 209 | 2,200 | 326 | 2,164 | 454 | 2,651 | 528 |
| Auto loans and leases | 13,060 | 135 | 13,171 | 91 | 12,731 | 39 | 12,802 | 130 |
| Commercial mortgages |  | 343 |  | 300 |  | 282 |  | 350 |
| Credit cards | 8,874 | 181 | 8,987 | 176 | 8,440 | 223 | 8,247 | 170 |
| Dealer floor plan receivables | 1,858 |  | 1,592 | - | 1,538 |  | 1,526 |  |
| Equipment receivables | 1,817 | - | 1,846 | - | 1,720 | - | 1,310 | - |
| Residential mortgages | 2,979 | 1,394 | 2,340 | 1,638 | 2,314 | 1,641 | 2,117 | 1,409 |
| Student loans | 7,260 | 138 | 7,040 | 66 | 7,036 | 98 | 7,439 | 46 |
| Trade receivables | 2,412 | - | 2,952 | - | 2,715 | - | 2,679 | - |
| Other | 2,316 | 799 | 2,373 | 597 | 1,792 | 465 | 1,627 | 398 |
| Total securitization and resecuritization exposures retained or purchased | 42,827 | 3,199 | 42,501 | 3,194 | 40,450 | 3,202 | 40,398 | 3,031 |

SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3,4}$ (Millions of Canadian dollars)

|  |
| :--- |
| $\leq 10 \%$ |
| $>10 \% \leq 20 \%$ |
| $>20 \% \leq 50 \%$ |
| $>50 \% \leq 100 \%$ |
| $>100 \% \leq 650 \%$ |
| $>650 \%<1250 \%$ |
| 1250 |
| Total securitization and resecuritization exposures retained or purchased |



| - |  | 11 | 27,455 | 160 | 29,168 | 171 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,135 | - | 18 | 1,303 | 17 | 6,710 | 69 | 9,148 |
| 114 | 5 | 505 | 18 | 2,978 | 71 | 3,597 | 94 |
| - | - | 116 | 9 | - | - | 116 | 9 |
| - | - | 705 | 15 | - | - | 705 | 15 |
| - | - | - | - | - | - | 9 | 87 |
| - | - | 93 | 87 | - | - | 93 | 87 |
| 1,249 | 23 | 4,435 | 157 | 37,143 | 300 | 42,827 | 480 |


| Q2/14 |
| :---: |
| Trading book <br> Standardized approach |
| Capital |
| Exposure |
| charges |$|$| 823 | 5 |
| :---: | ---: |
| 657 | 11 |
| 573 | 17 |
| 351 | 22 |
| 246 | 84 |
| 5 | 3 |
| 544 | 546 |
| 3,199 | 688 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3,4}$ <br> (Millions of Canadian dollars) | Q1/14 |  | Q1/14 |  | Q4/13 |  | Q4/13 |  | Q3/13 |  | Q3113 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book Total |  | Trading book Total |  | Banking book Total |  | Trading book Total |  | Banking book Total |  | Trading book Total |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges |
| <10\% | 28,632 | 166 | 782 | 5 | 27,387 | 159 | 511 | 3 | 29,720 | 174 | 600 | 3 |
| > $10 \% \leq 20 \%$ | 8,976 | 101 | 549 | 9 | 8,243 | 93 | 660 | 10 | 5,887 | 74 | 598 | 9 |
| > $20 \% \leq 50 \%$ | 3,807 | 95 | 619 | 19 | 3,742 | 97 | 509 | 18 | 3,545 | 90 | 505 | 18 |
| > 50\% $\leq 100 \%$ | 124 | 9 | 264 | 16 | 118 | 9 | 239 | 15 | 151 | 10 | 263 | 15 |
| > 100\% $\leq 650 \%$ | 717 | 15 | 281 | 116 | 684 | 21 | 425 | 133 | 804 | 89 | 304 | 97 |
| > 650\% < 1250\% |  |  | 2 | 1 |  |  | - |  | - |  | - | - |
| 1250 | 245 | 127 | 697 | 699 | 276 | 164 | 858 | 858 | 291 | 182 | 761 | 763 |
| Total securitization and resecuritization exposures retained or purchased | 42,501 | 513 | 3,194 | 865 | 40,450 | 543 | 3,202 | 1,037 | 40,398 | 619 | 3,031 | 905 |


| RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3}$ (Millions of Canadian dollars) | Q2114 |  | Q1/14 |  | Q4/13 |  | Q3113 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book |
| AAA to AA- | 3,034 | 214 | 3,077 | 222 | 2,971 | 314 | 2,940 | 213 |
| $\mathrm{A}+$ to A - | - | 383 | - | 470 | - | 459 | - | 495 |
| BBB+ to BB- | - | 111 | - | 147 | - | 165 | - | 123 |
| BB- and below | - | 9 | 152 | 8 | 144 | 84 | 143 | 72 |
| Unrated | - | 35 | - | 40 | - | 78 | - | 51 |
| Total resecuritization exposures retained or purchased | 3,034 | 752 | 3,229 | 887 | 3,115 | 1,100 | 3,083 | 954 |

[^1]| Q2114 | Q1/14 | Q4/13 | Q3113 | Q2113 |
| :---: | :---: | :---: | :---: | :---: |
| 14,644 | 14,663 | 14,607 | 14,518 | 14,596 |
| 29,310 | 28,364 | 28,124 | 27,056 | 25,990 |
| 1,913 | 2,117 | 1,207 | 1,040 | 853 |
| 12 | 12 | 11 | 11 | 11 |
| 45,879 | 45,156 | 43,949 | 42,625 | 41,450 |
| - | - | - | - |  |
| 8,566 | 8,616 | 8,361 | 8,234 | 8,106 |
| 2,289 | 2,295 | 2,522 | 2,509 | 2,508 |
| 52 | 59 | 62 | 25 | 24 |
| 92 | 54 | 175 | 317 | 147 |
| 805 | 662 | 686 | 749 | 661 |
|  |  |  |  | 178 |
| 295 | 244 | 830 | 1,089 | 1,078 |
| - |  |  |  |  |
|  |  |  |  |  |
| - | - |  | 243 | 259 |
| - | - |  |  |  |
| - | - |  |  |  |
| - | 68 | 590 | 243 | 201 |
| - | 38 | 354 | 156 | 130 |
| . | 30 | 236 | 87 | 71 |
| - | - |  | - |  |
|  |  |  |  |  |
| 12,123 | 12,158 | 13,408 | 13,577 | 13,162 |
| 33,756 | 32,998 | 30,541 | 29,048 | 28,288 |
| 500 | 500 |  | - |  |
| 500 | 500 |  |  |  |
| 6 |  | $6{ }^{-}$ | $6{ }^{-}$ |  |
| 5,466 3 | 5,913 3 | 6,652 | $\begin{array}{r}6,652 \\ \hline\end{array}$ | 6,652 |
| - | - | - | . |  |
| 5,969 | 6,416 | 6,655 | 6,654 | 6,654 |
| - | - | - | - |  |
| - | - |  |  |  |
| - | - | - | - |  |
| - | - | - | - |  |
| - | - |  |  |  |
|  |  |  |  |  |
| 5,969 | 6,416 | 6,655 | 6,654 | 6,654 |
| 39,725 | 39,414 | 37,196 | 35,702 | 34,942 |
| 6,235 | 6,269 | 7,234 | 7,185 | 8,247 |
| 27 | 28 | 24 | 25 | 26 |
| 24 | 26 | 22 | 23 | 24 |
| 250 | 267 | 262 | 268 | 312 |
| 6,512 | 6,564 | 7,520 | 7,478 | 8,585 |
| - | - |  | - |  |
| - | - | - | - |  |
| - | - |  | - |  |
| - | - | - | - |  |
| 6,512 | 6,564 | 7.520 | 7,478 | 8,585 |
| 46,237 | 45,978 | 44,716 | 43,180 | 43,527 |
| 349,094 | 341,752 | 318,981 | 314,804 | 311,437 |

62 Tier 1 (as percentage of risk-weighted assets)
63 Total capital (as percentage of risk-weighted assets)
64 Institution-specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets)
65 of which: cappital conservation buffer requirement
66 not applicable
67 of which: G-SIB buffer requirement
67a of which: D-SIB buffer requirement
68 Common Equity Tier 1 available to meet buffers (as percentage of risk-weighted assets)
OSFI all-in target
69 Common Equity Tier 1 all-in target ratio
Tier 1 capital all-in target ratio
71 Total capital all-in target ratio
Amounts below the threshoids for deduction (before risk-weighting)
72 Non-significant investments in the capital of other financials
73 Significant investments in the common stock of financia
74 Mortgage servicing rights (net of related tax liability)
75 Deferred tax assets arising from temporary differences (net of related tax liability)

## Applicable caps on the inclusion of allowances in Tier

76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)

```
77 Cap on inclusion of allowances in Tier 2 under standardised approach
```

79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approal

Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)
80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to phase out arrangements
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities) ${ }^{1}$
84 Current cap on T2 instruments subject to phase out arrangements
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities) ${ }^{2}$

| $9.7 \%$ | $9.7 \%$ | $9.6 \%$ | $9.2 \%$ | $9.1 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $11.4 \%$ | $11.5 \%$ | $11.7 \%$ | $11.3 \%$ | $11.2 \%$ |
| $13.2 \%$ | $13.5 \%$ | $14.0 \%$ | $13.7 \%$ | $14.0 \%$ |
| $7.0 \%$ | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ |
| $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ |
| n.a. | n.a | n.a. | n.a. | n.a. |
| n.a. | n.a | n.a. | n.a. | n.a. |
| n.a. | n.a | n.a. | n.a. | n.a. |
| $9.7 \%$ | $9.7 \%$ | $9.6 \%$ | $9.2 \%$ | $9.1 \%$ |
|  |  |  |  |  |
| $7.0 \%$ | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ |
| n.a. | n.a. | n.a. | n.a. | n.a. |
| n.a. | n.a. | n.a. | n.a. | n.a. |
|  |  |  |  |  |
| 335 | 1,058 | 571 | 1,756 | 737 |
| 2,687 | 2,769 | 2,747 | 2,797 | 2,745 |
| - | - | - |  |  |
| 2,286 | 2,181 | 1,835 | 1,560 | 1,498 |
|  |  |  |  |  |
| 250 | 267 | 262 | 268 | 312 |
| 250 | 267 | 262 | 268 | 312 |
| 1,580 | 1,586 | 1,549 | 1,528 | 1,477 |
| 1,580 | 1,586 | 1,549 | 1,528 | 1,477 |
|  |  |  |  |  |
| - | - | - | - | - |
| - | - | - | - | - |
| 5,913 | 5,913 | 6,652 | 6,652 | 6,652 |
| - | 387 | 583 | 547 | 776 |
| 7,352 | 7,352 | 8,271 | 8,271 | 8,271 |
| - | - | - | - | 52 |

ASSETS TO CAPITAL MULTIPLE (GROSS ADJUSTED ASSETS OVER TRADITIONAL TOTAL CAPITAL

## Assets-to-capital multiple <br> Gross-adjusted assets (\$ billions)

## BASEL II REGULATORY CAPITAL AND RATIOS (TRANSITIONAL BASIS



$\begin{array}{ll}17.5 \mathrm{X} & 17.6 \mathrm{x} \\ 8498\end{array}$ $\begin{array}{ll}7.6 \mathrm{X} & 1 \\ 850.8 & 8 \\ & \end{array}$ (Anions of Canadian dollars, except percentage and otherwise noted)

```
29 Common Equity Tier 1 capital (CET1)
45 Tier 1 capital (T1 = CET1 + AT1)
```

59 Total capital ( $\mathrm{TC}=\mathrm{T} 1=\mathrm{T} 1+\mathrm{T}$ )
60 Total risk-weighted assets
61 Common Equity Tier 1 (as percentage of risk-weighted assets)
62 Tier 1 (as percentage of risk-weighted assets)

63 Total capital (as percentage of risk-weighted assets)

| 42,254 | 41,921 | 41,543 | 40,161 | 39,330 |
| ---: | ---: | ---: | ---: | ---: |
| 42,254 | 41,921 | 41,543 | 40,161 | 39,330 |
| 48,442 | 48,206 | 48,568 | 47,085 | 47,410 |
| 359,383 | 357,263 | 348,238 | 332,863 | 325,651 |
| $11.8 \%$ | $11.7 \%$ | $11.19 \%$ | $12.1 \%$ | $12.1 \%$ |
| $11.8 \%$ | $11.7 \%$ | $11.9 \%$ | $12.1 \%$ | $12.1 \%$ |
| $13.5 \%$ | $13.5 \%$ | $13.9 \%$ | $14.2 \%$ | $14.6 \%$ |

${ }^{1}$ The reduction of the Amounts excluded from AT1 due to cap is as a result of the redemption of $\$ 212.5$ million of preferred shares Series AH in Q3/13, the redemption of $\$ 900$ million of innovative instruments in Q1/14 and the redemption of $\$ 850$ million of preferred shares in Q2/14
${ }^{2}$ The reduction of the Amounts excluded from T2 due to cap is as a result of the redemption of $\$ 1$ billion of subordinated debentures Tier 2 capital instruments in Q2/13

Assets

```
Cash and due from banks
Interest-bearing deposits with banks
```

Securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retail
Allowance for loan losses
Segregated fund net assets
Other
Customer's liabiity under acceptances
Derivatives
Premises and equipment, ne
Goodwill
ther intangibles
Investments in joint ventures and associates
Investments in insurance subsidiaries
Employee benefit assets
Other assets

## otal assets

## Liabilities

Deposits
Business and governmen
Bank
Segregated fund liabilities
Other
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned
erivatives
surance claims and policy benefit liabilities
Other liabilities
Subordinated debentures
Preferred share liabilities
Total liabilities
quity attributable to shareholders
Preferred shares
Treasury shares - preferred
Retained earnings
Other components of equity
otal equity attributable to shareholders
Non-controlling interests
Total equity
Total liabilities and equity


Insurance subsidiaries
RBC Reinsurance (Ireland) Limited
Assured Assistance Inc.
RBC General Insurance Company
RBC Insurance Services Inc.
RBC Life Insurance Company
RBC Insurance Company of
oldings Inc.
Royal Bank of Canada Insurance Company Limited

Principal activities
Incorporated in Ireland to provide reinsurance to international clients Service provider for Insurance claims
Property and casualty insurance company
Service provider for insurance companies listed and the bank (creditor)
Life and health insurance company
Property and casualty insurance company
Holding company
Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients


15,879
5,210
191,481
$(1,883)$


10,911
2,603
8,566
${ }^{1}$ The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation.

| Assets |
| :--- |
| Cash and due from banks |
| Interest-bearing deposits with banks |
| Securities |
| Non-significant investments in capital of other financial institutions reflected in regulatory capital |
| Other securities | $\square$

Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retail
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 regulatory capital
Shortfall of allowances to expected loss
Allowances not reflected in regulatory capital
Segregated fund net assets
Other
Customer's liability under acceptances
Derivatives
Premises and equipment, net
Goodwill
(


## Liabilities

Deposits
Personal
Business and governmen
Bank
Segr
Other
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned Derivatives
nsurance claims and policy benefit liabilities
Employee benefit liabilities
Other liabilities
Gains and losses due to changes in own credit risk on fair value liabilities
Deferred tax liabilities
related to goodwill
elated to in pensions
relates to permitted tax netting
Other deferred tax liabilities
Other liabilities
Subordinated debentures
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capital
of which: are qualifying
of which: are subject to phase out directly issued capital:
of which: are subject to phase out issued by subsidaries and held by 3rd party
Preferred shares liabilities
related to issuance costs
Total liabilities
Equity attributable to shareholders
Common shares
Retained earnings
of which relates to contributed surplus
of which relates to retained earning for capital purposes
of which portion are not allowed for regulatory capital
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
Other reserves allowed for regulatory capital
of which relates to Insurance
Preferred shares
of which: are qualifying
of which: are subject to phase out
of which portion are not allowed for regulatory capital
Treasury shares - preferred - phase-out
Treasury shares - Commo
of which: are qualifying
portion allowed for inclusion into CET1
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
of which: portion not allowed for regulatory capital
Total equity
total liabilities and equity

|  | $\begin{array}{r} 202,670 \\ 365,369 \\ 19,083 \end{array}$ | $\begin{array}{r} 202,670 \\ 365,584 \\ 19,083 \end{array}$ |
| :---: | :---: | :---: |
|  | 587,122 | 587,337 |
| j | 10,911 | 10,911 |
|  | 50,423 | 50,423 |
|  | 63,790 | 63,790 |
|  | 73,206 | 73,206 |
|  | 8,163 |  |
|  | 2,034 | 2,006 |
|  | 41,192 | 40,604 |
|  |  | 24 |
|  |  | 225 |
| w |  | 513 |
| y |  | 4 |
| ${ }^{\prime}$ |  | 56 |
|  |  | (348) |
|  |  | 40,355 |
| r | 6,486 | 6,486 |
| r' |  | 227 |
|  |  | 6,259 |
| r" |  | 6,235 |
| r'" |  | 24 |
|  | 490 | 500 |
|  |  | (10) |
|  | 844,410 | 835,253 |
|  | 49,690 | 49,684 |
| a | 14,458 | 14,458 |
|  | 29,496 | 29,511 |
| a'b |  | 186 |
|  | - | 29,310 |
|  |  | 15 |
| $\begin{aligned} & \mathrm{c} \\ & \mathrm{~h} \end{aligned}$ | 1,913 | 1,892 |
|  |  | 1,427 |
|  |  | 394 |
| cp |  | (21) |
|  | 3,750 | 3,750 |
| $\mathrm{p}^{\prime}$ |  | 3,750 |
| p"' |  |  |
|  |  |  |
|  | 73 | 73 |
| z | 1,793 | 1,793 |
| d |  | 12 |
| q |  | 3 |
| s |  | 3 |
| z' ${ }^{\prime \prime}$ |  | 1,716 |
|  |  | 59 |
| z" | 51,483 | 51,477 |
|  | 895,893 | 886,730 |

Cross Reference to
Regulatory Capital
Regulatory Capital
Balance Sheet Pages 25-
Common Equity Tier 1 Capital: Instruments and Reserves

3 Accumulated other comprehensive income (and other reserves)
Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)
Common share capitar
Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)
Equity Tier 1 capital before regulatory adjustments
Common Equity Tier 1 capital: Regulatory adjustments
7 Regulatory adjustment in respect of own use property
8 Goodwill (net of related tax liability)
9 Intangibles other than mortgage-servicing rights (net of related tax liability)
10 Deferred tax assets excluding those arising from temporary differences (net of related tax liability)
11 Gains and losses on derivatives designated as cash flow hedges
12 Shorffall of provisions to expected losses
13 Securitization gain on sale
ges in own credit risk on fair valued liabilities
15 Defined benefit pension fund net assets (net of related tax liability)
16 Investments in own shares (if not already netted off paid-in capital on reported balance sheet)
17 Reciprocal cross holdings in common equity
8 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold)
19 Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above $10 \%$ threshold)
20 Mortgage servicing rights (amount above $10 \%$ threshold)
22 Amount exceeding the $15 \%$ threshold
${ }_{23}$ Amount exceeding the $15 \%$ threshold
24
25
25
of which: significant investments in the common stock of financials
of which: mortgage servicing rights
red tax assets arising from temporary differences
Other deductions or regulatory adjustments to CETI as determined by OSFI
27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions
28 Total regulatory adjustments to Common Equity Tier 1
29 Common Equity Tier 1 capital (CET1)

## dditional Tier 1 capital: Instrument

30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus
31 of which: classified as equity under applicable accounting standards
32 of which: classified as liabilities under applicable accounting standards
33 Directly issued capital instruments subject to phase out from Additional Tier 1
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group AT1)
36 Additional Tier 1 capital before regulatory adjustments
Additional Tier 1 capital: Regulatory adjustments
37 Investments in own Additional Tier 1 instruments
38 Reciprocal cross holdings in Additional Tier 1 instruments
39 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold)
40 Significant investments in the capital of banking, financial and
1 Other deductions from Tier 1 capital as determined by OSFI

| 41 a | $\begin{array}{c}\text { of which: reverse mortgages } \\ \text { of }\end{array}$ |
| :---: | :---: |
| $41 \mathrm{which:} \mathrm{valuation} \mathrm{adjustment}$ |  |

43 Total regulatory adjustmets to Additional Tier 1 capital
44 Additional Tier 1 Capital (AT1)
45 Tier 1 capital (T1 = CET1 + AT1)
Tier 2 Capital: Instruments and Provisions
46 Directly issued qualifying Tier 2 instruments plus related stock surplus
47 Directly issued capita instruments subject to phase out from Tier 2
48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)
49 of which: instruments issued by subsidiaries subject to phase out
50 Collective allowances
51 Tier 2 capital before regulatory adjustments
Tier 2 Capital: Regulatory Adjustments
53 Reciprocal cross holdings in Tier 2 instruments
54 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold)
55 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions
56 Other deductions from Tier 2 capital
57 Total regulatory adjustments to Tier 2 capital
58 Tier 2 capital (T2)
59 Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T}$ )
$\qquad$
$\qquad$

| a+a' <br> b <br> c-c' <br> d |
| :---: |

## Opening amount

oping amout
New capital issues
edeemed capital
hares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent compamy)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains(losses) net of hedging activities)
Available-for-sale investments (unrealized gains (losses) on AFS securities;
Other
Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitablibity
Defined benefit mension fund assets (net of
tax liability)
Consolidated subsidiaries \& other significant investment
Prudential valuation adjustments
Other ${ }^{2}$

| 32,998 | 30,541 | 29,048 | 28,288 | 28,115 |
| :---: | :---: | :---: | :---: | :---: |
| 30 | 65 | 44 | 25 | 8 |
| (14) |  |  | (46) | (21) |
| $(1,077)$ | $(1,028)$ | $(1,026)$ | (971) | (974) |
| - | - | - | - | - |
| 2,175 | 2,067 | 2,095 | 2,279 | 1,912 |
| 136 | 23 | (15) | 10 | 27 |
| (204) | 909 | 167 | 187 | 73 |
| (226) | 967 | 233 | 196 | 75 |
| (16) | 63 | 76 | (179) | 79 |
| 38 | (121) | (142) | 170 | (81) |
| 55 | (28) | (140) | (129) | (692) |
| (343) | 449 | 368 | (595) | (160) |
| 7 | 3 | (37) | (1) | (18) |
| (51) | 586 | 259 | (10) | (91) |
| 38 | 317 | 46 | (11) | (30) |
| - | - | - | - | - |
| (337) | (457) | 100 | (573) | (21) |
| 33,756 | 32,998 | 30,541 | 29,048 | 28,288 |
| 6,416 | 6,655 | 6,654 | 6,654 | 6,654 |
| - | 500 |  | - |  |
| - | - | - | - | - |
| (447) | (739) | 1 | - | - |
| 5,969 | 6,416 | 6,655 | 6,654 | 6,654 |
| 39,725 | 39,414 | 37,196 | 35,702 | 34,942 |
| 6,564 | 7,520 | 7,478 | 8,585 | 8,518 |
|  |  |  |  |  |
| - | - | - | - |  |
| (52) | (956) | 42 | $(1,107)$ | 67 |
| 6,512 | 6,564 | 7,520 | 7,478 | 8,585 |
| 46,237 | 45,978 | 44,716 | 43,180 | 43,527 |

Restated prior periods to the required EDTF format.
${ }^{2}$ Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carryback, derecognition of cash flow hedge reserves, transitional adjustment and common equity issued by consolidated subsidiaries to third parties.
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments
${ }^{4}$ Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments and eligible collective allowance.
${ }^{5}$ Excludes $\$ 200$ million preferred shares redeemed in Q3/13; excludes $\$ 900$ million of innovative instruments redeemed in Q1/14; excludes $\$ 850$ million preferred shares redeemed in Q2/14, as they were no
${ }_{6}$ included in capital per the OSFI (Basel III) rules.
${ }^{6}$ Includes an issuance of $\$ 2$ billion subordinated debentures in Q1/13, deemed to be non-qualifying as per OSFI (Basel III) rules and are subject to phase-out.
${ }^{7}$ Excludes $\$ 1$ billion subordinated debentures redeemed in both Q3/13 and Q1/14, as they were not included in capital per the OSFI (Basel III) rules.
$\underset{\text { Capital }}{\text { Q214 }}$
requirements

Credit risk ${ }^{\text {™ }}$
Lending-related and other
Residential
Residential morgages
Other retail (Personal, Credit cards and Small business treated as retail)
Business (Corporate, Commercial, Medium-sized enterprises and Non-bank
financial institutions)
Sovereign (Government)
Bank
Total lei
Total lending-related and other
rading-retaed
Repo-style transactions
Derivatives ${ }^{6}$
Total lending-related and other and trading-related
Bank book equities ${ }^{7,8}$
Securitization exposures
Regulatory scaling
Other assets ${ }^{10}$

| 184,801 | 5\% | 940 | 8,998 | - | 9,938 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 220,646 | 21\% | 4,999 | 42,139 |  | 47,138 |
| 215,385 | 51\% | 15,508 | 94,658 |  | 110,166 |
| 49,483 | 11\% | 3,328 | 2,255 |  | 5,583 |
| 79,318 | 8\% | 2,603 | 4,125 | - | 6,728 |
| 749,633 | 24\% | 27,378 | 152,175 |  | 179,553 |
| 283,138 | 1\% | 25 | 3,651 | 29 | 3,705 |
| 68,178 | 40\% | 2,085 | 13,906 | 11,216 | 27,207 |
| 351,316 | 9\% | 2,110 | 17,557 | 11,245 | 30,912 |
| 1,100,949 | 19\% | 29,488 | 169,732 | 11,245 | 210,465 |
| 1,869 | 99\% |  | 1,859 |  | 1,859 |
| 42,835 | 14\% | 284 | 5,720 | - | 6,004 |
| n.a. | n.a. | n.a | 10,573 | - | 10,573 |
| 36,027 | 82\% | n.a. | n.a. | 29,374 | 29,374 |
| 1,181,680 | 22\% | 29,772 | 187,884 | 40,619 | 258,275 |
|  |  | 2.650 | 4.549 |  | 7199 |
|  |  | 460 | 3,474 |  | 3,934 |
|  |  | 1,198 | 29 |  | 1,227 |
|  |  | 1,649 | 3 |  | 1,652 |
|  |  | 13,131 | 6,010 |  | 19,141 |
|  |  |  | 12,951 |  | 12,951 |
|  |  | 19,088 | 27,016 | - | 46,104 |
|  |  | 44,715 | n.a. | n.a. | 44,715 |
|  |  |  |  |  |  |
|  |  |  |  | - |  |
| 1,181,680 |  | 93,575 | 214,900 | 40,619 | 349,094 |


| 795 | 8,550 | 8,490 | 8,287 | 8,088 |
| :---: | :---: | :---: | :---: | :---: |
| 3,771 | 47,898 | 48,418 | 48,813 | 47,326 |
| 8,813 | 106,485 | 101,780 | 101,301 | 99,386 |
| 447 | 3,781 | 3,910 | 3,657 | 3,459 |
| 538 | 6,137 | 5,409 | 5,053 | 5,807 |
| 14,364 | 172,851 | 168,007 | 167,111 | 164,066 |
| 296 | 3,474 | 2,662 | 3,549 | 4,278 |
| 2,177 | 28,264 | 16,489 | 16,635 | 15,364 |
| 2,473 | 31,738 | 19,151 | 20,184 | 19,642 |
| 16,837 | 204,589 | 187,158 | 187,295 | 183,708 |
| 149 | 1,851 | 1,712 | 1,093 | 1,086 |
| 480 | 6,451 | 6,789 | 7,737 | 8,360 |
| 846 | 10,163 | 9,813 | 9,766 | 9,268 |
| 2,350 | 30,745 | 27,169 | 27,636 | 28,842 |
| 20,662 | 253,799 | 232,641 | 233,527 | 231,264 |
|  |  |  |  |  |
| 576 | 5,881 | 3,361 | 2,928 | 6,134 |
| 315 | 3,621 | 3,330 | 2,998 | 2,594 |
| 98 | 1,391 | 1,661 | 1,262 | 791 |
| 132 | 1,592 | 990 | 611 | 706 |
| 1,531 | 20,219 | 21,948 | 19,584 | 17,215 |
| 1,036 | 11,351 | 10,894 | 10,550 | 10,410 |
| 3,688 | 44,055 | 42,184 | 37,933 | 37,850 |
|  |  |  |  |  |
| 3,577 | 43,898 | 44,156 | 43,344 | 42,323 |
|  | - | - | - |  |
| 27,927 | 341,752 | 318,981 | 314,804 | 311,437 |

Market risk ${ }^{\text {I1 }}$
Interest rate
Interest rale
Equity
Foreign exchange
Commodities
Specific risk
Specricmential risk charge ${ }^{13,14}$
,

Transitional adjustment prescribed by OSFI
Total risk-weighted assets (RWA) $\qquad$ 1,181,680

14,900
Eflective 1113 nubers are
Toar exposure represents exposure at default which is the expected gross exposure upon the default of an o

${ }^{5}$ For credit risk, a majority of our portfolios use the Internal Ratings Based (IRB) Approach and the remainder use the Standardized Approach.
Commencing Q1/2014, a new CVA regulatory capital charge has been applied to derivatives. For Q2/2014, CVA regulatory capital charge was calculated using the standardized method applied at a phased in factor of $57 \%$,
book and those reported in the financial guidelines define banking book equities based on the economic substance of the transaction rather than the legal form or accounting treatment associated with the financial instrument. As such, differences exist in the identification of equity securities held in the banking
 As at Q2/14, the amount of publicly-traded equity exposures was $\$ 839$ million and private equity exposures amounted to $\$ 1.030$ million. Total exposure represents exposure at default, which is the expected gros exposure upon the default of an obliger.
${ }^{9}$ The amount of available-for-sale securities held in the banking book that were "grandfathered" under CAR guidelines, and thus subject to a $100 \%$ risk-weighting until the end of 2017 , was $\$ 96$ millio
Thents a calibration adjustment of $6 \%$ as prescribed by OSFI under the Basel III framework and is applied to RWA amounts for credit risk assessed under the IRB Approach.
${ }^{10}$ For credit risk, portfolios using the Standardized and IRB Approaches represents $11 \%$ and $73 \%$, respectively, of RWA. The remaining $16 \%$ represents Balance Sheet assets not incluad
${ }^{11}$ For market risk RWA measurement, we use an internal models approach where we have obtained reguator approval, and a standardized
${ }^{11}$ For market risk RWA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved
isk Charge for these portfolios. Our securitization and re-securitization positions in our trading book also have capital requirements spreads and underlying aspoach. The changes in value due to market and credit risk in the securitization and re securitization in the trading book are managed through the daily mark-to-market process. Furthermore, we employ market risk measures such as sensitivities to changes in option-adjusted The incremental risk charge (IRC) was $\$ 1,036$ million as at Q2/14. The average was $\$ 984$ million, high was $\$ 1,137$ million and low was $\$ 857$ million for Q2/14. The IRC is measured over a one-year horizon at a $99.9 \%$ confidence level. We utilize a technique known as the Monte Carlo simulation process a a statistically relevant number of loss scenarios due to ratings migration and defaut in order to establish the losses at that confidence level. We also make certain assumpti. months to maximum of one year. The determination of liquidity is based on issuer type and credit rating. Credit rating migration and default probabiitites are based on historical data

解 the Var measure.
${ }^{15}$ For operational risk, we use the Standardized Approach.
MARKET RISK - RISK-WEIGHTED ASSETS BY APPROACH (ALL-IN BASIS)
(Millions of Canadian dollars, except percentage and otherwise noted)

| Q1/14 |  |
| :---: | :---: |
| $\begin{array}{c}\text { Risk-weighted } \\ \text { assets }\end{array}$ | $\begin{array}{c}\text { Capital } \\ \text { requirements }\end{array}$ | | Q4/13 |  |
| :---: | :---: |
| $\begin{array}{c}\text { Risk-weighted } \\ \text { assets }\end{array}$ |  |
| $\begin{array}{c}\text { Capital } \\ \text { requirements }\end{array}$ |  | | Q3/13 |  |
| :---: | :---: |
| $\begin{array}{c}\text { Risk-weighted } \\ \text { assets }\end{array}$ | $\begin{array}{c}\text { Capital } \\ \text { requirements }\end{array}$ |Capital assets requirements Internal models-based approach

VaR

Stressed VaR
Incremental risk charge
Comprehensive risk measure
Other

Standardized approach
Total Market Risk RWA

|  |  |
| ---: | ---: |
| 4,031 | 322 |
| 10,034 | 803 |
| 12,951 | 1,036 |
| - | - |
| - | - |
| 27,016 | 2,161 |
| 19,088 | 1,527 |
| 46,104 | 3,688 |


|  |  |
| ---: | ---: |
| 3,717 | 297 |
| 8,665 | 693 |
| 11,351 | 908 |
| - | - |
| 23,733 | 1,898 |
| 20,322 | 1,626 |
| 44,055 | 3,52 |



| 271 | 2,920 | 234 |
| :---: | :---: | :---: |
| 511 | 5,500 | 440 |
| 871 | 10,550 | 844 |
|  |  |  |
| 1,653 |  |  |
| 1,653 | 18,970 | 1,518 |
| 1,722 | 18,963 | 1,517 |
| 3,375 | 37,933 | 3,035 |


|  |  |
| ---: | ---: |
| 3,064 | 245 |
| 5,272 | 422 |
| 10,410 | 833 |
| - | - |
| 18,746 | 1,500 |
| 19,104 | 1,528 |
| 37,850 | 3,028 |


| RISK-WEIGHTED ASSETS BY BUSINESS SEGMENTS (ALL-IN BASIS) <br> (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal and Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Banking | 112,682 | 109,793 | 108,210 |  |  |  |  |  |  |  |  |  |  |
| Caribbean \& U.S. Banking | 14,411 | 15,858 | 14,665 |  |  |  |  |  |  |  |  |  |  |
| Wealth Management | 20,217 | 20,302 | 18,776 |  |  |  |  |  |  |  |  |  |  |
| Insurance | 7,039 | 7,193 | 6,921 |  |  |  |  |  |  |  |  |  |  |
| Investor \& Treasury Services | 19,858 | 21,862 | 18,375 |  |  |  |  |  |  |  |  |  |  |
| Capital Markets | 166,579 | 158,040 | 146,237 |  |  |  |  |  |  |  |  |  |  |
| Corporate Support | 8,308 | 8,704 | 5,797 |  |  |  |  |  |  |  |  |  |  |
| Total risk-weighted assets | 349,094 | 341,752 | 318,981 |  |  |  |  |  |  |  |  |  |  |
| MOVEMENT OF RISK WEIGHTED ASSETS |  | Q2114 |  |  | Q1/14 |  |  | Q4/13 |  |  |  |  |  |
| BY RISK TYPE (ALL-IN BASIS) <br> (Millions of Canadian dollars, except percentage and otherwise noted) | $\begin{gathered} \text { Non- } \\ \begin{array}{c} \text { counterparty } \\ \text { crediftrisk } \end{array} \end{gathered}$ | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { crediftisk } \end{gathered}$ | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total |  |  |  |  |
| Credit risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of credit risk RWA | 221,747 | 32,052 | 253,799 | 213,109 | 19,532 | 232,641 | 213,180 | 20,347 | 233,527 |  |  |  |  |
| Portfolio size ${ }^{1}$ | 3,547 | (694) | 2,853 | 1,698 | 617 | 2,315 | $(2,678)$ | $(3,417)$ | $(6,095)$ |  |  |  |  |
| Portfolio credit quality ${ }^{2}$ | 492 | (200) | 292 | (124) | (47) | (171) | 932 | 2,019 | 2,951 |  |  |  |  |
| Model updates ${ }^{3}$ | 2,227 |  | 2,227 |  |  |  |  |  |  |  |  |  |  |
| Methodology and policy ${ }^{4}$ |  | - |  | - | 11,076 | 11,076 | - | - | - |  |  |  |  |
| Acquisitions and dispositions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange movements | $(1,101)$ | (144) | $(1,245)$ | 7,497 | 917 | 8,414 | 2,582 | 324 | 2,906 |  |  |  |  |
| Other Closing balance of credit risk RWA | 451 | (102) | 349 | (433) | (43) | (476) | (907) | 259 | (648) |  |  |  |  |
| Closing balance of credit risk RWA | 227,363 | 30,912 | 258,275 | 221,747 | 32,052 | 253,799 | 213,109 | 19,532 | 232,641 |  |  |  |  |
| Market risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of market risk RWA | n.a. | n.a. | 44,055 | n.a. | n.a. | 42,184 | n.a. | n.a. | 37,933 |  |  |  |  |
| Movement in risk levels ${ }^{5}$ | n.a. | n.a. | 1,044 | n.a. | n.a. | 1,114 | n.a. | n.a. | 3,816 |  |  |  |  |
| Model updates ${ }^{3}$ | n.a. | n.a. | 463 | n.a. | n.a. | $(1,241)$ | n.a. | n.a. | 142 |  |  |  |  |
| Methodology and policy ${ }^{4}$ | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |  |  |  |  |
| Acquisitions and dispositions | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |  |  |  |  |
| Foreign exchange movements | n.a. | n.a. | 482 | n.a. | n.a. | 1,998 | n.a. | n.a. | 555 |  |  |  |  |
| Other | n.a. | п.a. | 60 | n.a. | n.a. |  | n.a. | n.a. | (262) |  |  |  |  |
| Closing balance of market risk RWA | n.a. | n.a. | 46,104 | n.a. | n.a. | 44,055 | n.a. | n.a. | 42,184 |  |  |  |  |
| Operational risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of operational risk RWA | n.a. | n.a. | 43,898 | n.a. | n.a. | 44,156 | n.a. | n.a. | 43,344 |  |  |  |  |
| Revenue generation | n.a. | n.a. | 817 | n.a. | n.a. | (258) | n.a. | n.a. | 812 |  |  |  |  |
| Closing balance of operational risk RWA | n.a. | n.a. | 44,715 | n.a. | n.a. | 43,898 | n.a. | n.a. | 44,156 |  |  |  |  |
| Total | 227,363 | 30,912 | 349,094 | 221,747 | 32,052 | 341,752 | 213,109 | 19,532 | 318,981 |  |  |  |  |
| ATTRIBUTED CAPITAL <br> (Millions of Canadian dollars) | Q2114 | Q1/14 | Q4/13 | Q313 | Q2113 | Q1/13 | Q4/12 | Q3/12 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| Attributed capital |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 13,050 | 13,000 | 12,450 | 11,700 | 11,700 | 11,400 | 11,100 | 9,300 | 9,000 | 13,000 | 11,550 | 11,800 | 9,550 |
| Market risk (trading and non-trading) | 3,600 | 3,900 | 3,050 | 3,150 | 3,400 | 3,700 | 3,700 | 3,650 | 3,900 | 3,750 | 3,550 | 3,300 | 3,800 |
| Operational risk | 4,300 | 4,200 | 4,000 | 3,950 | 4,050 | 4,100 | 3,850 | 3,850 | 3,750 | 4,300 | 4,100 | 4,050 | 3,750 |
| Business and fixed assets risk | 2,750 | 2,700 | 2,550 | 2,500 | 2,600 | 2,850 | 2,850 | 2,850 | 2,750 | 2,700 | 2,700 | 2,650 | 2,750 |
| Insurance risk | 550 | 500 | 500 | 450 | 450 | 500 | 450 | 450 | 450 | 500 | 450 | 500 | 450 |
| Goodwill and intangibles | 11,350 | 11,350 | 11,150 | 10,950 | 10,800 | 10,150 | 10,100 | 9,750 | 9,700 | 11,350 | 10,500 | 10,750 | 9,800 |
| Regulatory capital allocation ${ }^{6}$ | 4,400 | 3,900 | 4,950 | 4,500 | 2,650 | 1,550 | 3,100 | 4,250 | 4,050 | 4,150 | 2,100 | 3,400 | 4,100 |
| Attributed capital | 40,000 | 39,550 | 38,650 | 37,200 | 35,650 | 34,250 | 35,150 | 34,100 | 33,600 | 39,750 | 34,950 | 36,450 | 34,200 |
| Under/(over) attribution of capital ${ }^{6,7}$ <br> Average common equity from discontinued operations | 5,550 | 4,500 | 3,850 | 3,800 | 4,200 | 4,600 | 2,750 | 2,850 | $\begin{array}{r} 1,850 \\ 400 \\ \hline \end{array}$ | 5,000 | 4,400 | 4,150 | $\begin{array}{r}1,900 \\ 400 \\ \hline\end{array}$ |
| Total average common equity | 45,550 | 44,050 | 42,500 | 41,000 | 39,850 | 38,850 | 37,900 | 36,950 | 35,850 | 44,750 | 39,350 | 40,600 | 36,500 |

${ }^{1}$ Organic changes in portfolio size and composition (including new business and maturing loans).
Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.
${ }^{3}$ Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
${ }_{5}^{4}$ Methodology changes to the calculations driven by regulatory policy changes. In Q1/14, the change was due to the implementation of CVA of $\$ 11.1$ billion.
${ }_{6}^{5}$ Change in risk due to position changes and market movements.
${ }^{6}$ Our capital allocation methodology is annually revised to anticipate and incorporate any changes in the regulatory (Basel and /or OSFI) environment that affects our capital requirement. As such, for 2014 attributed capital includes the Credit Valuation Adjustment (CVA) as
${ }^{7}$ Under/(over) attribution of capital is reported in Corporate Support,

| LOANS AND ACCEPTANCES <br> (Millions of Canadian dollars) | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 211,255 | 210,246 | 209,238 | 206,441 | 201,138 | 199,375 | 198,324 | 196,652 | 193,231 | 209,238 | 198,324 |
| Personal ${ }^{1}$ | 94,171 | 93,809 | 92,859 | 92,881 | 92,612 | 85,824 | 85,800 | 84,146 | 82,110 | 92,859 | 85,800 |
| Credit cards | 14,185 | 14,016 | 14,142 | 13,881 | 13,666 | 13,573 | 13,661 | 13,423 | 13,035 | 14,142 | 13,661 |
| Small business ${ }^{1}$ | 4,531 | 4,447 | 4,388 | 4,066 | 4,178 | 2,536 | 2,503 | 2,489 | 2,477 | 4,388 | 2,503 |
|  | 324,142 | 322,518 | 320,627 | 317,269 | 311,594 | 301,308 | 300,288 | 296,710 | 290,853 | 320,627 | 300,288 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 5,599 | 5,524 | 5,441 | 5,349 | 5,287 | 5,272 | 5,202 | 5,085 | 5,085 | 5,441 | 5,202 |
| Automotive | 6,768 | 6,456 | 6,167 | 7,192 | 6,851 | 3,799 | 3,585 | 3,469 | 3,587 | 6,167 | 3,585 |
| Consumer goods | 7,337 | 6,393 | 6,230 | 6,068 | 5,759 | 5,631 | 5,432 | 5,506 | 5,208 | 6,230 | 5,432 |
| Energy | 9,922 | 9,127 | 8,906 | 8,956 | 8,735 | 8,744 | 8,802 | 8,961 | 7,689 | 8,906 | 8,802 |
| Non-bank financial services | 5,341 | 5,186 | 4,903 | 4,913 | 4,321 | 3,134 | 3,895 | 3,455 | 1,731 | 4,903 | 3,895 |
| Forest products | 1,114 | 959 | 893 | 917 | 992 | 985 | 811 | 875 | 895 | 893 | 811 |
| Industrial products | 4,329 | 4,149 | 4,038 | 3,910 | 3,906 | 3,882 | 3,938 | 4,024 | 3,639 | 4,038 | 3,938 |
| Mining and metals | 957 | 1,006 | 1,074 | 1,018 | 1,196 | 1,009 | 965 | 877 | 892 | 1,074 | 965 |
| Real estate and related ${ }^{2}$ | 27,273 | 25,840 | 24,413 | 23,534 | 22,932 | 21,877 | 20,650 | 19,346 | 18,400 | 24,413 | 20,650 |
| Technology and media | 4,813 | 4,693 | 4,006 | 3,911 | 3,970 | 4,286 | 4,203 | 3,830 | 3,357 | 4,006 | 4,203 |
| Transportation and environment | 5,662 | 5,593 | 5,593 | 5,502 | 5,250 | 5,299 | 5,221 | 5,101 | 5,174 | 5,593 | 5,221 |
| Other ${ }^{3}$ | 25,255 | 24,904 | 22,755 | 21,029 | 21,851 | 21,873 | 21,447 | 21,779 | 21,047 | 22,755 | 21,447 |
| Sovereign | 4,294 | 4,641 | 4,396 | 4,089 | 4,142 | 4,197 | 4,193 | 4,275 | 4,027 | 4,396 | 4,193 |
| Bank | 1,424 | 1,121 | 1,320 | 880 | 1,057 | 951 | 990 | 972 | 1,066 | 1,320 | 990 |
|  | 110,088 | 105,592 | 100,135 | 97,268 | 96,249 | 90,939 | 89,334 | 87,555 | 81,797 | 100,135 | 89,334 |
| Total loans and acceptances Allowance for loan losses | $\begin{gathered} 434,230 \\ (1,883) \end{gathered}$ | $\begin{array}{r} 428,110 \\ (1,979) \\ \hline \end{array}$ | $\begin{array}{r} 420,762 \\ (1,959) \\ \hline \end{array}$ | $\begin{array}{r} 414,537 \\ (1,921) \\ \hline \end{array}$ | $\begin{gathered} 407,843 \\ (1,966) \end{gathered}$ | $\begin{gathered} 392,247 \\ (1,954) \end{gathered}$ | $\begin{array}{r} 389,622 \\ (1,996) \\ \hline \end{array}$ | $\begin{gathered} 384,265 \\ (1,937) \end{gathered}$ | $\begin{gathered} 372,650 \\ (2,019) \\ \hline \end{gathered}$ | $\begin{array}{r} 420,762 \\ (1,959) \\ \hline \end{array}$ | $\begin{array}{r} 389,622 \\ (1,996) \end{array}$ |
| Total loans and acceptances, net of allowance for loan losses | 432,347 | 426,131 | 418,803 | 412,616 | 405,877 | 390,293 | 387,626 | 382,328 | 370,631 | 418,803 | 387,626 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances by geography ${ }^{4}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 207,936 | 206,918 | 206,134 | 203,446 | 198,253 | 196,574 | 195,552 | 193,886 | 190,537 | 206,134 | 195,552 |
| Personal | 85,832 | 85,715 | 85,701 | 86,135 | 86,255 | 79,967 | 80,000 | 78,575 | 76,584 | 85,701 | 80,000 |
| Credit cards | 13,920 | 13,744 | 13,902 | 13,651 | 13,404 | 13,311 | 13,422 | 13,204 | 12,812 | 13,902 | 13,422 |
| Small business | 4,531 | 4,447 | 4,388 | 4,066 | 4,178 | 2,536 | 2,503 | 2,489 | 2,477 | 4,388 | 2,503 |
| Retail | 312,219 | 310,824 | 310,125 | 307,298 | 302,090 | 292,388 | 291,477 | 288,154 | 282,410 | 310,125 | 291,477 |
| Business | 62,761 | 60,100 | 58,959 | 58,318 | 57,912 | 52,464 | 51,212 | 51,015 | 48,594 | 58,959 | 51,212 |
| Sovereign | 3,639 | 3,940 | 3,807 | 3,648 | 3,724 | 3,881 | 3,751 | 3,651 | 3,322 | 3,807 | 3,751 |
| Bank | 498 | 657 | 823 | 429 | 428 | 517 | 390 | 428 | 471 | 823 | 390 |
| Wholesale | 66,898 | 64,697 | 63,589 | 62,395 | 62,064 | 56,862 | 55,353 | 55,094 | 52,387 | 63,589 | 55,353 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 4,337 | 4,131 | 3,734 | 3,510 | 3,392 | 3,088 | 3,138 | 3,077 | 3,109 | 3,734 | 3,138 |
| Wholesale | 23,089 | 22,469 | 19,443 | 18,321 | 17,622 | 17,298 | 17,081 | 16,224 | 13,885 | 19,443 | 17,081 |
|  | 27,426 | 26,600 | 23,177 | 21,831 | 21,014 | 20,386 | 20,219 | 19,301 | 16,994 | 23,177 | 20,219 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 7,586 | 7,563 | 6,768 | 6,461 | 6,112 | 5,832 | 5,673 | 5,479 | 5,334 | 6,768 | 5,673 |
| Wholesale | 20,101 | 18,426 | 17,103 | 16,552 | 16,563 | 16,779 | 16,900 | 16,237 | 15,525 | 17,103 | 16,900 |
|  | 27,687 | 25,989 | 23,871 | 23,013 | 22,675 | 22,611 | 22,573 | 21,716 | 20,859 | 23,871 | 22,573 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 324,142 | 322,518 | 320,627 | 317,269 | 311,594 | 301,308 | 300,288 | 296,710 | 290,853 | 320,627 | 300,288 |
| Wholesale | 110,088 | 105,592 | 100,135 | 97,268 | 96,249 | 90,939 | 89,334 | 87,555 | 81,797 | 100,135 | 89,334 |
| Total loans and acceptances | 434,230 | 428,110 | 420,762 | 414,537 | 407,843 | 392,247 | 389,622 | 384,265 | 372,650 | 420,762 | 389,622 |

${ }^{1}$ During the period, we amended our presentation of certain loans and acceptances.
${ }^{2}$ Wholesale - Real estate and related loans and acceptances in Q2/14 is comprised of amounts based in Canada of $\$ 19.2$ billion, United States of $\$ 5.3$ billion and Other International of $\$ 2.7$ billion.
${ }^{3}$ Wholesale - Other in Q2/14 related to financing products $\$ 4.1$ billion, health $\$ 4.2$ billion, holding and investments $\$ 6.2$ billion, other services $\$ 8.2$ billion, and other $\$ 2.5$ billion.
${ }^{4}$ Geographic information is based on residence of borrower.

## Gross impaired loans by portfolio and sector

## Retail

Residential mortgage
Personal
Personal
Small business

## Wholesale

Business
Agriculture
Automotive
Consumer goods
Energy
on-bank financial services
Forest products
Industrial product
ining and metals
eal estate and relate
echnology and media
Transportation and environmen
Other ${ }^{2}$
Sovereign
Bank
Total gross impaired loans
Individually assessed
Collectively assessed
Total gross impaired loans

| 716 | 734 | 691 | 666 | 692 | 683 | 674 | 662 | 714 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 333 | 407 | 363 | 284 | 294 | 276 | 273 | 276 | 296 |
| 47 | 45 | 37 | 32 | 34 | 30 | 33 | 33 | 36 |
| 1,096 | 1,186 | 1,091 | 982 | 1,020 | 989 | 980 | 971 | 1,046 |
| 34 | 31 | 43 | 35 | 35 | 37 | 52 | 57 | 60 |
| 8 | 10 | 12 | 17 | 13 | 13 | 17 | 23 | 32 |
| 99 | 90 | 101 | 91 | 86 | 80 | 83 | 95 | 104 |
| 7 | 1 | 14 | 3 | 1 | 1 | 2 | 8 | 8 |
| 4 | 5 | 1 | 8 | 4 | 2 | 5 | 2 | 2 |
| 24 | 26 | 26 | 27 | 27 | 28 | 30 | 23 | 21 |
| 42 | 49 | 54 | 68 | 74 | 71 | 88 | 85 | 95 |
| 9 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 5 |
| 325 | 313 | 367 | 353 | 372 | 363 | 353 | 359 | 421 |
| 53 | 97 | 117 | 125 | 202 | 173 | 251 | 122 | 116 |
| 42 | 37 | 98 | 69 | 62 | 68 | 73 | 21 | 106 |
| 229 | 261 | 272 | 290 | 284 | 307 | 312 | 352 | 314 |
| - | - | - | - | - | - | - | - | - |
| 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 33 |
| 879 | 925 | 1,110 | 1,090 | 1,165 | 1,148 | 1,270 | 1,150 | 1,317 |
| 1,975 | 2,111 | 2,201 | 2,072 | 2,185 | 2,137 | 2,250 | 2,121 | 2,363 |
| 572 | 721 | 889 | 813 | 868 | 882 | 983 | 823 | 1,004 |
| 1,403 | 1,390 | 1,312 | 1,259 | 1,317 | 1,255 | 1,267 | 1,298 | 1,359 |
| 1,975 | 2,111 | 2,201 | 2,072 | 2,185 | 2,137 | 2,250 | 2,121 | 2,363 |


|  |  |
| ---: | ---: |
|  |  |
| 691 | 674 |
| 363 | 273 |
| 37 | 33 |
| 1,091 | 980 |
|  |  |
| 43 | 52 |
| 12 | 17 |
| 101 | 83 |
| 14 | 2 |
| 1 | 5 |
| 26 | 30 |
| 54 | 88 |
| 2 | 2 |
| 367 | 353 |
| 117 | 251 |
| 98 | 73 |
| 272 | 312 |
| - | - |
| 3 | 2 |
| 1,110 | 1,270 |
|  |  |
| 2,201 | 2,250 |
|  |  |
| 889 | 983 |
| 1,312 | 1,267 |
| 2,201 | 2,250 |

Gross impaired loans by geography ${ }^{3}$ and portfolio
Canada
Residential mortgages
Personal
Small business
Retail
Business
Sovereig
Bank
Wholesale
Total - Canada
United States
Retail
Wholesale
Other Internationa
Retail
Wholesale
Total
Retail
Wholesale
Total gross impaired loans

| 456 | 477 | 464 | 448 | 486 | 479 | 475 | 481 | 541 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 266 | 272 | 229 | 215 | 235 | 216 | 206 | 197 | 208 |
| 47 | 45 | 36 | 32 | 34 | 30 | 34 | 33 | 36 |
| 769 | 794 | 729 | 695 | 755 | 725 | 715 | 711 | 785 |
| 487 | 446 | 526 | 490 | 529 | 503 | 641 | 498 | 579 |
| - | - | - | - | - | - | - | - | - |
| 487 | 446 | 526 | 490 | 529 | 503 | 641 | 498 | 579 |
| 1,256 | 1,240 | 1,255 | 1,185 | 1,284 | 1,228 | 1,356 | 1,209 | 1,364 |
| 15 | 15 | 14 | 14 | 9 | 7 | 7 | 7 | 8 |
| 15 | 86 | 98 | 136 | 178 | 153 | 162 | 172 | 128 |
| 30 | 101 | 112 | 150 | 187 | 160 | 169 | 179 | 136 |
| 312 | 377 | 348 | 273 | 256 | 257 | 258 | 253 | 253 |
| 377 | 393 | 486 | 464 | 458 | 492 | 467 | 480 | 610 |
| 689 | 770 | 834 | 737 | 714 | 749 | 725 | 733 | 863 |
| 1,096 | 1,186 | 1,091 | 982 | 1,020 | 989 | 980 | 971 | 1,046 |
| 879 | 925 | 1,110 | 1,090 | 1,165 | 1,148 | 1,270 | 1,150 | 1,317 |
| 1,975 | 2,111 | 2,201 | 2,072 | 2,185 | 2,137 | 2,250 | 2,121 | 2,363 |


|  |  |
| ---: | ---: |
| 464 | 475 |
| 229 | 206 |
| 36 | 34 |
| 729 | 715 |
|  |  |
| 526 | 641 |
| - | - |
| - | - |
| 526 | 641 |
| 1,255 | 1,356 |
|  |  |
| 14 | 7 |
| 98 | 162 |
| 112 | 169 |
|  |  |
| 348 | 258 |
| 486 | 467 |
| 834 | 725 |
|  |  |
| 1,091 | 980 |
| 1,110 | 1,270 |
| 2,201 | 2,250 |

[^2]| GROSS IMPAIRED LOANS continued (Millions of Canadian dollars) | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3/12 | Q2/12 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loan book movements (Change in gross impaired loans) Impaired loans beginning balance |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 1,186 | 1,091 | 982 | 1,020 | 989 | 980 | 971 | 1,046 | 1,048 | 980 | 1,048 |
| Wholesale | 925 | 1,110 | 1,090 | 1,165 | 1,148 | 1,270 | 1,150 | 1,317 | 1,279 | 1,270 | 1,279 |
|  | 2,111 | 2,201 | 2,072 | 2,185 | 2,137 | 2,250 | 2,121 | 2,363 | 2,327 | 2,250 | 2,327 |
| Classified as impaired during the period (New impaired) ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 234 | 319 | 364 | 196 | 281 | 259 | 265 | 189 | 249 | 1,100 | 1,033 |
| Wholesale | 90 | 18 | 194 | 135 | 196 | 144 | 278 | 72 | 222 | 669 | 620 |
|  | 324 | 337 | 558 | 331 | 477 | 403 | 543 | 261 | 471 | 1,769 | 1,653 |
| Transferred to not impaired during the period (Return to performing status) ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | - | - | - | - | - | - | (1) | (2) | - | - | (3) |
| Wholesale | (1) | (19) | (31) | (2) | (8) | - | (11) | (43) | (24) | (41) | (85) |
|  | (1) | (19) | (31) | (2) | (8) | - | (12) | (45) | (24) | (41) | (88) |
| Net repayments ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale | (4) | (10) | (1) | (5) | (1) | (1) | (10) | (1) | (2) | (8) | (13) |
|  | (24) | (126) | (56) | (37) | (88) | (76) | (49) | (51) | (53) | (257) | (204) |
|  | (28) | (136) | (57) | (42) | (89) | (77) | (59) | (52) | (55) | (265) | (217) |
| Amounts written off |  |  |  |  |  |  |  |  |  |  |  |
| Retail | (322) | (249) | (262) | (254) | (256) | (251) | (262) | (272) | (283) | $(1,023)$ | $(1,077)$ |
| Wholesale | (52) | (70) | (86) | (127) | (64) | (171) | (63) | (177) | (35) | (448) | (320) |
|  | (374) | (319) | (348) | (381) | (320) | (422) | (325) | (449) | (318) | $(1,471)$ | $(1,397)$ |
| Recoveries of loans and advances previously written off |  |  |  |  |  |  |  |  |  |  |  |
| Retail | - | - | - | - | - | - | - | - | - | - | - |
| Wholesale | - | - | - | - | - | - | - | - | - | - |  |
| Disposal of loans (sold) ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | - | - | - | - | (3) | - | - | - | - | (3) |  |
| Wholesale | (47) | - | (1) | (45) | (17) | - | - | - | - | (63) |  |
|  | (47) | - | (1) | (45) | (20) | - | - | - | - | (66) |  |
| Exchange and other movements ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 2 | 35 | 8 | 25 | 10 | 2 | 17 | 11 | (15) | 45 | (8) |
| Wholesale | (12) | 12 |  | 1 | (2) | (19) | (35) | 32 | (19) | (20) | (20) |
|  | (10) | 47 | 8 | 26 | 8 | (17) | (18) | 43 | (34) | 25 | (28) |
| Balance at end of period |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 1,096 | 1,186 | 1,091 | 982 | 1,020 | 989 | 980 | 971 | 1,046 | 1,091 | 980 |
| Wholesale | 879 | 925 | 1,110 | 1,090 | 1,165 | 1,148 | 1,270 | 1,150 | 1,317 | 1,110 | 1,270 |
|  | 1,975 | 2,111 | 2,201 | 2,072 | 2,185 | 2,137 | 2,250 | 2,121 | 2,363 | 2,201 | 2,250 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Net impaired loans by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 422 | 440 | 428 | 414 | 451 | 442 | 434 | 441 | 495 | 428 | 434 |
| Personal | 159 | 157 | 132 | 129 | 144 | 126 | 117 | 111 | 115 | 132 | 117 |
| Small businessRetail | 26 | 23 | 20 | 20 | 21 | 17 | 22 | 20 | 22 | 20 | 22 |
|  | 607 | 620 | 580 | 563 | 616 | 585 | 573 | 572 | 632 | 580 | 573 |
| Business | 344 | 289 | 356 | 320 | 334 | 340 | 402 | 330 | 402 | 356 | 402 |
| Sovereign | - | - | - | - | - | - | - | - | - | - |  |
| Bank Wholesale |  |  | - | - | - | - |  |  |  |  |  |
|  | 344 | 289 | 356 | 320 | 334 | 340 | 402 | 330 | 402 | 356 | 402 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 14 | 13 | 12 | 11 | 8 | 5 |  | 6 | 7 | 12 | 6 |
| Wholesale | 3 | 63 | 79 | 101 | 144 | 130 | 124 | 129 | 90 | 79 | 124 |
|  | 17 | 76 | 91 | 112 | 152 | 135 | 130 | 135 | 97 | 91 | 130 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 207 | 209 | 202 | 171 | 164 | 161 | 162 | 145 | 166 | 202 | 162 |
| Wholesale | 276 | 298 | 373 | 345 | 313 | 322 | 346 | 362 | 407 | 373 | 346 |
|  | 483 | 507 | 575 | 516 | 477 | 483 | 508 | 507 | 573 | 575 | 508 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 828 | 842 | 794 | 745 | 788 | 751 | 741 | 723 | 805 | 794 | 741 |
| Wholesale | 623 | 650 | 808 | 766 | 791 | 792 | 872 | 821 | 899 | 808 | 872 |
| Total Net Impaired Loans | 1,451 | 1,492 | 1,602 | 1,511 | 1,579 | 1,543 | 1,613 | 1,544 | 1,704 | 1,602 | 1,613 |

GROSS IMPAIRED LOANS continued
(Millions of Canadian dollars)
anada
Residential mortgages
Personal
Credit cards
Small business
Retail
Business
Sovereig
Bank
Wholesale
United States
Retail
Wholesale
Other Internationa
Retail
Wholesale
otal
Retail
Wholesale


Geographic information is based on residence of borrower, net of allowance for impaired loans

## Provision for credit losses on impaired loans by portfolio and sector

Retail
Residential mortgage

Personal
Credit cards
Small business
Wholesale
Business
Agriculture
Automotive
Consumer goods
Energy
Non-bank financial services
Forest products
Industrial products
lining and metals
Technology and media
Transportation and en
Transportation and environment
Sovereign
Bank
Total provision for credit losses on impaired loans
Total provision for credit losses for loans not yet identified as impaired Total provision for credit losses
ndividually assessed
Collectively assessed

| 9 | 12 | 15 | 6 | 10 | 10 | 19 | 20 | 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 90 | 140 | 161 | 97 | 94 | 106 | 103 | 116 | 114 |
| 91 | 85 | 83 | 89 | 94 | 88 | 89 | 97 | 104 |
| 11 | 14 | 9 | 7 | 8 | 8 | 11 | 9 | 15 |
| 201 | 251 | 268 | 199 | 206 | 212 | 222 | 242 | 249 |
| (1) | 1 | 3 | 2 | - | (1) | 5 | 2 |  |
|  | - |  | 1 | 1 | 1 | 1 | (2) | (2) |
| 3 | 7 | 6 | 4 | 4 | 3 | 11 | 4 | 13 |
| - | (2) | (2) | (2) | - | (2) | (3) | (2) | (3) |
| - | - | - | 10 | - | - | 1 | - |  |
| 5 | 1 | 1 |  | 3 |  | 4 |  |  |
| . | 3 | 3 | 9 | 3 | 6 | 5 | 3 | 23 |
| - | 1 | 1 | - | - | - | - | - | - |
| 15 | 14 | 21 | - | 27 | 14 | 18 | 24 | 37 |
| 10 | 5 | (1) | 23 | 42 | 93 | 65 | 27 | 6 |
| 1 | - | 16 | 2 | (2) | 19 | 5 | 2 | 15 |
| 10 | 11 | 18 | 19 | 3 | 4 | 27 | 25 | 8 |
|  | - |  |  | - |  |  |  |  |
| - | - | - | - | - | - | - | - |  |
| 43 | 41 | 66 | 68 | 81 | 137 | 139 | 83 | 98 |
| 244 | 292 | 334 | 267 | 287 | 349 | 361 | 325 | 347 |
|  |  |  |  |  |  |  | (1) |  |
| 244 | 292 | 334 | 267 | 287 | 349 | 361 | 324 | 347 |
| 30 | 28 | 74 | 35 | 56 | 122 | 93 | 56 | 75 |
| 214 | 264 | 260 | 232 | 231 | 227 | 268 | 268 | 272 |
| 244 | 292 | 334 | 267 | 287 | 349 | 361 | 324 | 347 |


| 16 | 21 | 20 | 41 | 67 |
| :---: | :---: | :---: | :---: | :---: |
| 14 | 230 | 200 | 458 | 445 |
| 104 | 176 | 182 | 354 | 394 |
| 15 | 25 | 16 | 32 | 43 |
| 249 | 452 | 418 | 885 | 949 |
| 1 | - | (1) | 4 | 8 |
| (2) |  | 2 | 3 | (2) |
| 13 | 10 | 7 | 17 | 27 |
| (3) | (2) | (2) | (6) | (11) |
|  | - | (2) | 10 | 1 |
|  | 6 | 3 | 4 | 5 |
| 23 | 3 | 9 | 21 | 32 |
| - | 1 | - | 1 | - |
| 37 | 29 | 41 | 62 | 82 |
| 6 | 15 | 135 | 157 | 102 |
| 15 | 1 | 17 | 35 | 47 |
| 8 | 21 | 7 | 44 | 61 |
|  |  |  |  |  |
| 98 | 84 | 218 | 352 | 352 |
| 347 | 536 | 636 | 1,237 | 1,301 |
|  |  |  |  | (2) |
| 347 | 536 | 636 | 1,237 | 1,299 |
| 75 | 58 | 178 | 287 | 244 |
| 272 | 478 | 458 | 950 | 1,055 |
| 347 | 536 | 636 | 1,237 | 1,299 |

## Provision for credit losses by geography ${ }^{3}$ and portfolio

Residential mortgages
Personal
Credit cards
Small business
Retail
Business
Sovereign
Bank
Total Canada

## United States

Retail
Wetail
Other International
Retail
Wholesale
Total
Retai
Wholesale

| 5 | 8 | 12 | 4 | 7 | 4 | 10 | 7 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 86 | 117 | 114 | 91 | 93 | 93 | 106 | 94 | 106 |
| 89 | 83 | 80 | 88 | 90 | 88 | 87 | 96 | 104 |
| 11 | 14 | 9 | 7 | 8 | 8 | 11 | 9 | 15 |
| 191 | 222 | 215 | 190 | 198 | 193 | 214 | 206 | 231 |
| 24 | 34 | 40 | 39 | 56 | 14 | 121 | 40 | 36 |
| - | - | - | - | - | - | - | - | - |
| 24 | 34 | 40 | 39 | 56 | 14 | 121 | 40 | 36 |
| 215 | 256 | 255 | 229 | 254 | 207 | 335 | 246 | 267 |
| - | - |  | 2 | (1) | 2 | 1 | 2 | 1 |
| 2 | 1 | (8) | 22 | 19 | (1) | (3) | 13 | 21 |
| 2 | 1 | (8) | 24 | 18 | 1 | (2) | 15 | 22 |
| 10 | 29 | 53 | 7 | 9 | 17 | 7 | 34 | 17 |
| 17 | 6 | 34 | 7 | 6 | 124 | 21 | 30 | 41 |
| 27 | 35 | 87 | 14 | 15 | 141 | 28 | 64 | 58 |
| 201 | 251 | 268 | 199 | 206 | 212 | 222 | 242 | 249 |
| 43 | 41 | 66 | 68 | 81 | 137 | 139 | 83 | 98 |
| 244 | 292 | 334 | 267 | 287 | 349 | 361 | 325 | 347 |


| 13 | 11 | 27 | 34 |
| :---: | :---: | :---: | :---: |
| 203 | 186 | 391 | 413 |
| 172 | 178 | 346 | 391 |
| 25 | 16 | 32 | 43 |
| 413 | 391 | 796 | 881 |
| 58 | 70 | 149 | 207 |
| - |  | - |  |
| 58 | 70 | 149 | 207 |
| 471 | 461 | 945 | 1,088 |
| - | 1 | 3 | 4 |
| 3 | 18 | 32 | 29 |
| 3 | 19 | 35 | 33 |
| 39 | 26 | 86 | 64 |
| 23 | 130 | 171 | 116 |
| 62 | 156 | 257 | 180 |
| 452 | 418 | 885 | 949 |
| 84 | 218 | 352 | 352 |
| 536 | 636 | 1,237 | 1,301 |

${ }^{1}$ Wholesale - Real estate and related provision for credit losses in Q2/14 are comprised of losses based in Canada of $\$ 6$ million, United States of \$nil, and Other International of $\$ 9$ million,
${ }^{2}$ Wholesale - Other in Q2/14 related to financing products, $\$ 3$ million; holding and investments, $\$$ nil; other services, $\$ 1$ million; health, $\$$ nil million; and other, $\$ 6$ million.
${ }^{3}$ Geographic information is based on residence of borrower.

| Allowance for credit losses on impaired loans by portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 109 | 109 | 103 | 96 | 77 | 77 | 76 | 93 | 87 | 103 | 76 |
| Personal | 138 | 213 | 178 | 129 | 141 | 148 | 151 | 142 | 140 | 178 | 151 |
| Small business | 21 | 22 | 16 | 12 | 14 | 13 | 12 | 13 | 14 | 16 | 12 |
|  | 268 | 344 | 297 | 237 | 232 | 238 | 239 | 248 | 241 | 297 | 239 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 5 | 6 | 7 | 8 | 7 | 7 | 10 | 9 | 10 | 7 | 10 |
| Automotive | 4 | 5 | 5 | 6 | 6 | 6 | 7 | 8 | 15 | 5 | 7 |
| Consumer goods | 23 | 24 | 21 | 21 | 20 | 27 | 27 | 27 | 29 | 21 | 27 |
| Energy | - | - | 1 | 1 | 1 | 2 | 2 | 6 | 6 | 1 | 2 |
| Non-bank financial services | 12 | 11 | 11 | 10 | 1 | 1 | 2 | 1 | - | 11 | 2 |
| Forest products | 14 | 9 | 9 | 12 | 12 | 10 | 11 | 8 | 7 | 9 | 11 |
| Industrial products | 16 | 17 | 20 | 19 | 21 | 21 | 33 | 33 | 35 | 20 | 33 |
| Mining and metals | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Real estate and related ${ }^{1}$ | 84 | 84 | 83 | 77 | 117 | 102 | 95 | 97 | 90 | 83 | 95 |
| Technology and media | 18 | 27 | 57 | 68 | 84 | 62 | 111 | 50 | 28 | 57 | 111 |
| Transportation and environment | 13 | 14 | 16 | 28 | 27 | 31 | 13 | 11 | 67 | 16 | 13 |
| Other ${ }^{2}$ | 64 | 74 | 69 | 71 | 75 | 84 | 83 | 76 | 97 | 69 | 83 |
| Sovereign | - | - |  |  | - |  |  |  |  |  |  |
| Bank | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 33 | 2 | 2 |
|  | 256 | 275 | 302 | 324 | 374 | 356 | 397 | 329 | 418 | 302 | 397 |
| Total | 524 | 619 | 599 | 561 | 606 | 594 | 636 | 577 | 659 | 599 | 636 |
| Allowance for loans not yet identified as impaired |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 58 | 57 | 48 | 47 | 48 | 48 | 48 | 47 | 48 | 48 | 48 |
| Personal | 396 | 398 | 405 | 407 | 399 | 390 | 392 | 399 | 403 | 405 | 392 |
| Credit cards | 386 | 384 | 385 | 385 | 393 | 402 | 403 | 422 | 415 | 385 | 403 |
| Small business | 45 | 45 | 45 | 60 | 59 | 60 | 60 | 60 | 60 | 45 | 60 |
|  | 885 | 884 | 883 | 899 | 899 | 900 | 903 | 928 | 926 | 883 | 903 |
| Wholesale | 474 | 476 | 477 | 461 | 461 | 460 | 457 | 432 | 434 | 477 | 457 |
| Off-balance sheet and other items | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 |
| Total | 1,450 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 |
| Total allowance for credit losses | 1,974 | 2,070 | 2,050 | 2,012 | 2,057 | 2,045 | 2,087 | 2,028 | 2,110 | 2,050 | 2,087 |
| Individually assessed - Impaired | 147 | 221 | 240 | 216 | 268 | 257 | 298 | 232 | 313 | 240 | 298 |
| Collectively assessed - Impaired | 377 | 398 | 359 | 345 | 338 | 337 | 338 | 345 | 346 | 359 | 338 |
| Collectively assessed - Not yet identified as Impaired | 1,450 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 |
| Total allowance for credit losses | 1,974 | 2,070 | 2,050 | 2,012 | 2,057 | 2,045 | 2,087 | 2,028 | 2,110 | 2,050 | 2,087 |

${ }^{1}$ Wholesale - Real estate and related allowance for credit losses in Q2/14 is comprised of allowances based in Canada of $\$ 40$ million, United States of $\$$ nil and Other International of $\$ 44$ million.
${ }^{2}$ Wholesale - Other in Q2/14 related to financing products, $\$ n i l$; other services, $\$ 27$ million; health, $\$ 6$ million; holding and investments, $\$ 4$ million; and other, $\$ 27$ million

Allowance for credit losses on impaired loans by geography ${ }^{1}$ and portfolio
Residential mortgages
Personal
Small busines
Retail
Business
Sovereig
Bank
Wholesale
Canada - Total

## United States

Retail
Wholesale
United States - Total
Other International
Retail
Wholesale
Other International - Total
otal allowance for impaired loans
Total allowance for loans not yet identified as impaired
Total allowance for credit losses
entified as impaired

## Allowance for credit losses by type

Allowance for loan losses
Allowance for off-balance sheet items
Total

| 34 | 37 | 36 | 34 | 35 | 37 | 41 | 40 | 46 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 107 | 115 | 97 | 86 | 91 | 90 | 89 | 86 | 93 |
| 21 | 22 | 16 | 12 | 13 | 13 | 12 | 13 | 14 |
| 162 | 174 | 149 | 132 | 139 | 140 | 142 | 139 | 153 |
| 143 | 157 | 170 | 170 | 195 | 163 | 239 | 168 | 177 |
|  |  |  |  |  |  |  |  |  |
| 143 | 157 | 170 | 170 | 195 | 163 | 239 | 168 | 177 |
| 305 | 331 | 319 | 302 | 334 | 303 | 381 | 307 | 330 |
| 1 | 2 | 2 | 3 | 1 | 2 | 1 | 1 | 1 |
| 12 | 23 | 19 | 35 | 34 | 23 | 38 | 43 | 38 |
| 13 | 25 | 21 | 38 | 35 | 25 | 39 | 44 | 39 |
| 105 | 168 | 146 | 102 | 92 | 96 | 96 | 108 | 87 |
| 101 | 95 | 113 | 119 | 145 | 170 | 120 | 118 | 203 |
| 206 | 263 | 259 | 221 | 237 | 266 | 216 | 226 | 290 |
| 524 | 619 | 599 | 561 | 606 | 594 | 636 | 577 | 659 |
| 1,450 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 |
| 1,974 | 2,070 | 2,050 | 2,012 | 2,057 | 2,045 | 2,087 | 2,028 | 2,110 |


|  |  |
| ---: | ---: |
| 36 | 41 |
| 97 | 89 |
| 16 | 12 |
| 149 | 142 |
| 170 | 239 |
| - | - |
| 170 | 239 |
| 319 | 381 |
|  |  |
| 2 | 1 |
| 19 | 38 |
| 21 | 39 |
|  |  |
| 146 | 96 |
| 113 | 120 |
| 259 | 216 |
|  |  |
| 599 | 636 |
| 1,451 | 1,451 |
| 2,050 | 2,087 |

## Impairment allowance - movements (Allowance for credit losses continuity)

## Allowance for impaired loans

Balance at beginning of period
Amounts write-offs
Recoveries of amounts written off in previous period
Charge to income statement (Provision for credit losses) ${ }^{2}$
Disposal of loans
Exchange and other movements ${ }^{3}$
Balance at the end of the period
Alowance for loans not yet identified as impaired
Balance at beginning of period
Recoveries of amounts written off in previous period
Charge to income statement (Provision for credit losses) ${ }^{2}$
Disposal of loans
Exchange and other movements
Balance at end of the period


Impairment allowance (Allowance for credit losses)

| $\begin{gathered} 619 \\ (374) \end{gathered}$ | $\begin{gathered} 599 \\ (319) \end{gathered}$ | $\begin{gathered} 561 \\ (348) \end{gathered}$ | $\begin{gathered} 606 \\ (381) \end{gathered}$ | $\begin{gathered} 594 \\ (320) \end{gathered}$ | $\begin{gathered} 636 \\ (422) \end{gathered}$ | $\begin{gathered} 577 \\ (325) \end{gathered}$ | $\begin{gathered} 659 \\ (449) \end{gathered}$ | $\begin{gathered} 605 \\ (318) \end{gathered}$ | $\begin{gathered} 636 \\ (1,471) \end{gathered}$ | $\begin{gathered} 605 \\ (1,397) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 62 | 60 | 64 | 88 | 62 | 56 | 57 | 59 | 59 | 270 | 233 |
| 244 | 292 | 334 | 268 | 289 | 349 | 361 | 325 | 347 | 1,240 | 1,301 |
|  |  |  | (1) | (2) | - | - |  | - | (3) |  |
| (27) | (13) | (12) | (19) | (17) | (25) | (34) | (17) | (34) | (73) | (106) |
| 524 | 619 | 599 | 561 | 606 | 594 | 636 | 577 | 659 | 599 | 636 |
| 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,453 |
| - | - | - | - | - | - | - | - | - | - |  |
| - | - | - | - | - | - | - | (1) | - | - | (2) |
| - | - | - | - | - | - | - | - | - | - |  |
| (1) | - | - | - | - | - | - | 1 | - | - | - |
| 1,450 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 | 1,451 |
| 1,974 | 2,070 | 2,050 | 2,012 | 2,057 | 2,045 | 2,087 | 2,028 | 2,110 | 2,050 | 2,087 |

[^3]| CREDIT QUALITY RATIOS ${ }^{1}$ | Q2114 | Q1/14 | Q4/13 | Q3113 | Q2/13 | Q1/13 | Q4/12 | Q312 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2013 \\ 6 \text { months } \end{gathered}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 75\% | 75\% | 76\% | 77\% | 76\% | 77\% | 77\% | 77\% | 78\% | 75\% | 76\% | 76\% | 77\% |
| Wholesale | 25\% | 25\% | 24\% | 23\% | 24\% | 23\% | 23\% | 23\% | 22\% | 25\% | 24\% | 24\% | 23\% |
| Canada | 88\% | 88\% | 89\% | 89\% | 89\% | 89\% | 89\% | 89\% | 90\% | 88\% | 89\% | 89\% | 89\% |
| United States | 6\% | 6\% | 5\% | 5\% | 5\% | 5\% | 5\% | 5\% | 4\% | 6\% | 5\% | 5\% | 5\% |
| Other International | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% | 6\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of Related loans and acceptances | 0.45\% | 0.49\% | 0.52\% | 0.50\% | 0.54\% | 0.54\% | 0.58\% | 0.55\% | 0.63\% | 0.45\% | 0.54\% | 0.52\% | 0.58\% |
| Retail | 0.34\% | 0.37\% | 0.34\% | 0.31\% | 0.33\% | 0.33\% | 0.33\% | 0.33\% | 0.36\% | 0.34\% | 0.33\% | 0.34\% | 0.33\% |
| Wholesale | 0.80\% | 0.88\% | 1.11\% | 1.12\% | 1.21\% | 1.26\% | 1.42\% | 1.31\% | 1.61\% | 0.80\% | 1.21\% | 1.11\% | 1.42\% |
| Canada | 0.33\% | 0.33\% | 0.34\% | 0.32\% | 0.35\% | 0.35\% | 0.39\% | 0.35\% | 0.41\% | 0.33\% | 0.35\% | 0.34\% | 0.39\% |
| United States | 0.11\% | 0.38\% | 0.48\% | 0.69\% | 0.89\% | 0.78\% | 0.83\% | 0.93\% | 0.80\% | 0.11\% | 0.89\% | 0.48\% | 0.83\% |
| Other International | 2.49\% | 2.96\% | 3.49\% | 3.20\% | 3.15\% | 3.31\% | 3.21\% | 3.38\% | 4.14\% | 2.49\% | 3.15\% | 3.49\% | 3.21\% |
| Net Impaired Loans as a \% of Loans and acceptances | 0.33\% | 0.35\% | 0.38\% | 0.36\% | 0.39\% | 0.39\% | 0.41\% | 0.40\% | 0.46\% | 0.33\% | 0.39\% | 0.38\% | 0.41\% |
| Retail | 0.26\% | 0.26\% | 0.25\% | 0.23\% | 0.25\% | 0.25\% | 0.25\% | 0.24\% | 0.28\% | 0.26\% | 0.25\% | 0.25\% | 0.25\% |
| Wholesale | 0.57\% | 0.62\% | 0.81\% | 0.79\% | 0.82\% | 0.87\% | 0.98\% | 0.94\% | 1.10\% | 0.57\% | 0.82\% | 0.81\% | 0.98\% |
| Canada | 0.25\% | 0.24\% | 0.25\% | 0.24\% | 0.26\% | 0.26\% | 0.28\% | 0.26\% | 0.31\% | 0.25\% | 0.26\% | 0.25\% | 0.28\% |
| United States | 0.06\% | 0.28\% | 0.39\% | 0.51\% | 0.72\% | 0.66\% | 0.63\% | 0.70\% | 0.57\% | 0.06\% | 0.72\% | 0.39\% | 0.63\% |
| Other International | 1.75\% | 1.95\% | 2.41\% | 2.24\% | 2.11\% | 2.14\% | 2.25\% | 2.33\% | 2.75\% | 1.75\% | 2.11\% | 2.41\% | 2.25\% |
| PCL as a \% of Average net loans and acceptances | 0.23\% | 0.27\% | 0.32\% | 0.26\% | 0.29\% | 0.35\% | 0.37\% | 0.34\% | 0.39\% | 0.25\% | 0.32\% | 0.31\% | 0.35\% |
| PCL on impaired loans as a \% of Average net loans and acceptances | 0.23\% | 0.27\% | 0.32\% | 0.26\% | 0.29\% | 0.35\% | 0.37\% | 0.34\% | 0.39\% | 0.25\% | 0.32\% | 0.31\% | 0.35\% |
| Retail | 0.26\% | 0.31\% | 0.33\% | 0.25\% | 0.27\% | 0.28\% | 0.30\% | 0.33\% | 0.36\% | 0.28\% | 0.28\% | 0.29\% | 0.33\% |
| Wholesale | 0.16\% | 0.16\% | 0.27\% | 0.27\% | 0.35\% | 0.60\% | 0.62\% | 0.40\% | 0.54\% | 0.16\% | 0.47\% | 0.37\% | 0.44\% |
| Canada | 0.23\% | 0.27\% | 0.27\% | 0.25\% | 0.29\% | 0.24\% | 0.38\% | 0.29\% | 0.33\% | 0.25\% | 0.26\% | 0.26\% | 0.32\% |
| United States | 0.02\% | 0.02\% | (0.14)\% | 0.43\% | 0.36\% | 0.01\% | (0.04\%) | 0.38\% | 0.62\% | 0.02\% | 0.19\% | 0.16\% | 0.22\% |
| Other International | 0.42\% | 0.55\% | 1.49\% | 0.25\% | 0.27\% | 2.49\% | 0.55\% | 1.28\% | 1.29\% | 0.49\% | 1.39\% | 1.13\% | 0.97\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total loans and acceptances | 0.45\% | 0.48\% | 0.49\% | 0.49\% | 0.50\% | 0.52\% | 0.54\% | 0.53\% | 0.57\% | 0.45\% | 0.50\% | 0.49\% | 0.54\% |
| ACL against impaired loans as a \% of Total loans and acceptances | 0.12\% | 0.14\% | 0.14\% | 0.14\% | 0.15\% | 0.15\% | 0.16\% | 0.15\% | 0.18\% | 0.12\% | 0.15\% | 0.14\% | 0.16\% |
| Retail | 0.06\% | 0.08\% | 0.07\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.07\% | 0.06\% |
| Wholesale | 0.06\% | 0.06\% | 0.07\% | 0.08\% | 0.09\% | 0.09\% | 0.10\% | 0.09\% | 0.11\% | 0.06\% | 0.09\% | 0.07\% | 0.10\% |
| ACL against impaired loans as a \% of GIL | 26.50\% | 29.30\% | 27.22\% | 27.08\% | 27.74\% | 27.79\% | 28.33\% | 27.23\% | 27.87\% | 26.50\% | 27.74\% | 27.22\% | 28.33\% |
| Retail | 24.44\% | 28.96\% | 27.20\% | 24.12\% | 22.76\% | 23.98\% | 24.34\% | 25.55\% | 23.01\% | 24.44\% | 22.76\% | 27.20\% | 24.34\% |
| Wholesale | 29.11\% | 29.73\% | 27.24\% | 29.75\% | 32.11\% | 31.08\% | 31.39\% | 28.62\% | 31.71\% | 29.11\% | 32.11\% | 27.24\% | 31.39\% |
| Total net write-offs as a \% of Average net loans and acceptances | 0.30\% | 0.24\% | 0.27\% | 0.28\% | 0.26\% | 0.37\% | 0.28\% | 0.41\% | 0.29\% | 0.27\% | 0.32\% | 0.30\% | 0.31\% |
| Retail | 0.34\% | 0.24\% | 0.26\% | 0.24\% | 0.27\% | 0.27\% | 0.28\% | 0.30\% | 0.34\% | 0.29\% | 0.27\% | 0.26\% | 0.30\% |
| Wholesale | 0.18\% | 0.24\% | 0.31\% | 0.41\% | 0.24\% | 0.72\% | 0.25\% | 0.80\% | 0.14\% | 0.21\% | 0.48\% | 0.42\% | 0.35\% |
| Canada | 0.25\% | 0.25\% | 0.25\% | 0.26\% | 0.24\% | 0.30\% | 0.27\% | 0.29\% | 0.30\% | 0.25\% | 0.27\% | 0.26\% | 0.28\% |
| United States | 0.19\% | (0.02\%) | 0.07\% | 0.48\% | 0.12\% | 0.29\% | 0.00\% | 0.39\% | 0.06\% | 0.09\% | 0.21\% | 0.24\% | 0.14\% |
| Other International | 1.15\% | 0.35\% | 0.79\% | 0.50\% | 0.74\% | 1.47\% | 0.61\% | 2.62\% | 0.35\% | 0.76\% | 1.12\% | 0.87\% | 1.05\% |

${ }^{1}$ Amounts represent continuing operations. Effective Q3/12, we no longer have discontinued operations. Certain ratios have been updated from those previously provided.


Includes contingent libilities such as letters of credit and guarantees, available-for-sale debt securities, deposits with financial institutions and other assets.
${ }^{5}$ For derivative related credit risk we witize the Office of Superintendent of financial Institutions (OSFI) prescribed Current Exposure Method. Wrong-way isk, which arises when the exposure to a counterparty is positively correlated to the probability of default of that counterparty, is considered in our determination of exposure.
${ }_{6}^{6}$ Ceodegraphic equic intormataiton is astased on residence of bortiower.

| EXPOSURE COVERED BY CREDIT RISK MITIGATION (Millions of Canadian dollars) | Q214 |  |  |  | Q1/14 |  |  |  | Q4/13 |  |  |  | Q313 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized |  | $1 \mathrm{RB}^{2}$ |  | Standardized |  | $\mathrm{IRB}^{2}$ |  | Standardized |  | $\mathrm{IRB}^{2}$ |  | Standardized |  | $1 \mathrm{RB}^{2}$ |  |
|  | Eligible collateral ${ }^{1}$ | $\begin{gathered} \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | Guarantees credit derivative | Total | Eligible financial collateral |  | $\begin{gathered} \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | Total | Eligible financial collateral | $\begin{gathered} \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { Guarantees! } \\ \text { credit } \\ \text { derivatives } \end{array} \end{gathered}$ | Total | Eligible financial collateral ${ }^{1}$ | Guarantees/ credit derivative | $\begin{gathered} \hline \text { Guarantees/ } \\ \text { credit } \\ \text { derivatives } \end{gathered}$ | Total |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  | 9,432 | 71,627 | 81,059 |  | 9,446 | 72,840 | 82,286 |  | 9,518 | 73,625 | 83,143 |  | 9,137 | 74,453 | 83,590 |
| Personal | 3 | 7,610 | 1,349 | 8,962 | 4 | 7,392 | 1,333 | 8,729 | 8 | 7,712 | 1,298 | 9,018 |  | 6,707 | 1,329 | 8,036 |
| Small business |  |  | 256 | 256 |  |  | 249 | 249 |  |  | 245 | 245 |  |  | 238 | 238 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ( | 12,681 | - |  | 15,674 |  |  | 2,877 | 16,182 |  |  | 2,590 |  | 8,961 |  | 2,405 | 11,366 |
| Bank | 50,470 | 2,058 |  | 52,528 | 47,830 | 1,136 |  | 48,966 | 47,251 | 1,485 |  | 48,736 | 46,615 | 1,119 |  | 47,734 |
|  | 63,152 | 2,058 | 2,993 | 68,203 | 61,135 | 1,136 | 2,877 | 65,148 | 58,635 | 1,485 | 2,590 | 62,710 | 55,576 | 1,119 | 2,405 | 59,100 |
| Total exposure covered by credit risk mitigation | 63,155 | 19,100 | 76,225 | 158,480 | 61,139 | 17,974 | 77,299 | 156,412 | 58,643 | 18,715 | 77,758 | 155,116 | 55,576 | 16,963 | 78.425 | 150,964 |


| CREDIT EXPOSURE BY RESIDUAL CONTRACTUAL MATURITY (Millions of Canadian dollars) | Q2114 |  |  |  | Q114 |  |  |  | Q413 |  |  |  | Q3113 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residual contractual maturity term |  |  |  | dual contractual maturity term |  |  |  |  |  |  |  | Residual contractual maturity term |  |  |  |
|  | Within 1 | $\begin{aligned} & \begin{array}{l} \text { you } \\ \text { years } \end{array} \end{aligned}$ | $\begin{aligned} & \text { Over } \\ & 5 \text { years } \end{aligned}$ | Total | Within 1 | 1 to 5 years | $\begin{aligned} & \text { Over } \\ & 5 \text { years } \end{aligned}$ | Total | Within 1 | $\begin{aligned} & \begin{array}{l} \text { yeor } \\ \text { years } \end{array} \end{aligned}$ | $\begin{aligned} & \text { over } \\ & 5 \text { years } \end{aligned}$ | Total | Within 1 year | $\begin{aligned} & \text { to } 5 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & \text { over } \\ & 5 \text { years } \end{aligned}$ | Total |
| Lending-related and other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Outstanding loans and acceptances | ${ }^{169,003}$ | 231,752 | 33,475 | 434,230 | ${ }^{167,312}$ | 227,142 | 33,656 | 428,110 | 166,563 | 221,762 | 32,437 | 420,762 | 163,228 | 219,028 | 32,281 | 414,537 |
| Undrawn commitments | 129,231 | 56,287 | 1,280 | 186,798 | 126,737 | 55,979 | 1,093 | 183,809 | 125,600 | 50,792 | 1,751 | 178,143 | 125,265 | 49,194 | 1,334 | 175,793 |
| Other ${ }^{3}$ | 106,587 | 30,708 | 4,310 | 141,605 | 106,339 | 26,909 | 4,068 | 137,316 | 105,735 | 22,556 | 4.823 | 133,114 | 99,563 | 22,450 | 4,453 | 126,466 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repo-style transactions ${ }^{4}$ | 283,138 |  |  | 283,138 | 303,246 |  |  | 303,246 | 249,829 | 1,819 |  | 251,648 | 269,707 |  |  | 269,707 |
| Derivatives ${ }^{5}$ | 19,880 | 23,525 | 24,773 | 68,178 | 23,272 | 22,106 | 23,316 | 68,694 | 21,096 | 22,835 | 23,124 | 67,055 | 21,261 | 22,368 | 21,308 | 64,937 |
|  | 303,018 | 23,525 | 24,773 | 351,316 | 326,518 | 22,106 | 23,316 | 371,940 | 270,925 | 24,654 | 23,124 | 318,703 | 290,968 | 22,368 | 21,308 | 334,644 |
| Total exposure ${ }^{6}$ | 707,839 |  |  | 1,113,949 | 726,906 | 332,136 | 62,133 | 1,121,175 | 668,823 | 319,764 | 62,135 | 1,050,722 | 679,024 | 313,040 | 59,376 | 1,051,440 |

Eligibe financial collateral includes cash and deposit, gold, as well as qualifying debt securities, equities and mutual funds.
${ }^{2}$ Under the IRB Approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has been taken into account in the Loss Given Default (LGD) estimates in our intermal LGD risk rating system.
${ }^{3}$ Includes contingent liabilities such as letters of credit and guarantees, available-for-sale debt securities, deposits with financial institutions and other assets
Includes repurchase and reverse repurchase agreements and securt.
${ }^{5}$ Credit equivalent amount after factoring in master netting agreements.
${ }^{6}$ Represents exposure at defaut, which is the expected gross exposure upon the defaut of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit isk mitigation.

| CREDIT EXPOSURE OF PORTFOLIOS UNDER THE STANDARDIZED APPROACH BY RISK WEIGHT (Millions of Canadian dollars, except percentage amounts) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2113 | Q1/13 | Q4/12 | Q3112 | Q2/12 |
|  | Gross exposure ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Risk weight ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| 0\% | 8,063 | 10,353 | 9,334 | 9,621 | 8,248 | 7,765 | 8,077 | 8,107 | 4,849 |
| 20\% | 61,926 | 56,843 | 56,918 | 55,386 | 60,703 | 80,283 | 80,109 | 83,526 | 57,563 |
| 35\% | 983 | 992 | 854 | 878 | 839 | 848 | 874 | 895 | 911 |
| 50\% | 4,054 | 2,112 | 1,890 | 2,109 | 2,001 | 2,197 | 2,116 | 3,532 | 1,224 |
| 75\% | 23,972 | 24,459 | 25,232 | 25,089 | 24,182 | 16,638 | 16,931 | 16,759 | 15,794 |
| 100\% | 32,734 | 34,132 | 31,461 | 29,445 | 28,909 | 26,757 | 23,079 | 21,100 | 19,034 |
| 150\% | 408 | 459 | 418 | 418 | 655 | 413 | 385 | 502 | 570 |
| Total | 132,140 | 129,350 | 126,107 | 122,946 | 125,537 | 134,901 | 131,571 | 134,421 | 99,945 |


| ACTUAL LOSSES VS. ESTIMATED LOSSES | Q2114 |  | Q1/14 |  | Q4/13 |  |  | Q3/13 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { loss rate }^{3} \end{gathered}$ | Estimated loss rate ${ }^{4}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }^{3} \end{gathered}$ | Estimated loss rate ${ }^{4}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }^{3} \end{gathered}$ | Estimated loss rate ${ }^{4}$ | Average historical actual <br> loss rate | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{3} \end{gathered}$ | Estimated loss rate ${ }^{4}$ |
| Residential mortgages | 0.02\% | 0.08\% | 0.02\% | 0.08\% | 0.02\% | 0.08\% | 0.02\% | 0.02\% | 0.07\% |
| Personal | 0.52\% | 0.75\% | 0.53\% | 0.75\% | 0.50\% | 0.70\% | 0.72\% | 0.44\% | 0.75\% |
| Credit cards | 2.48\% | 2.95\% | 2.52\% | 3.00\% | 2.56\% | 3.10\% | 3.21\% | 2.63\% | 3.20\% |
| Small business | 0.94\% | 2.05\% | 0.97\% | 2.05\% | 0.89\% | 2.00\% | 1.63\% | 1.06\% | 2.05\% |
| Retail | 0.29\% | 0.44\% | 0.29\% 0.42\% |  | 0.28\% | 0.42\% | 0.48\% | 0.27\% 0.42\% |  |
| Business | 0.22\% | 0.87\% | 0.27\% | 0.82\% | 0.39\% | 0.80\% | 0.50\% | 0.49\% | 0.75\% |
| Sovereign | 0.00\% | 0.03\% | 0.00\% | 0.02\% | 0.00\% | 0.02\% | 0.00\% | 0.00\% | 0.01\% |
| Bank | 0.00\% | 0.09\% | 0.00\% | 0.08\% | 0.00\% | 0.08\% | 0.13\% | 0.00\% | 0.07\% |
| Wholesale | 0.21\% | 0.82\% | 0.26\% | 0.78\% | 0.37\% | 0.75\% | 0.48\% | 0.46\% | 0.71\% |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{6}$ | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{7}$ |  |  |  |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Uninsured | 0.69\% | 1.27\% | 4.29\% | 12.85\% | 100.00\% | 100.00\% |  |  |  |
| Insured | 1.22\% | 2.49\% | n.a | n.a | 100.00\% | 100.00\% |  |  |  |
| Personal | 0.68\% | 1.26\% | 55.66\% | 56.95\% | 97.12\% | 98.55\% |  |  |  |
| Credit cards | 0.69\% | 1.28\% | 92.51\% | 95.62\% | 88.67\% | 93.30\% |  |  |  |
| Small business | 2.42\% | 4.38\% | 48.55\% | 66.08\% | 97.40\% | 98.07\% |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |  |
| Business | 0.57\% | 2.57\% | 12.38\% | 26.99\% | 17.13\% | 24.57\% |  |  |  |
| Sovereign | 0.08\% | 0.45\% | 3.25\% | 28.79\% | 0.00\% | 25.35\% |  |  |  |
| Bank | 0.08\% | 0.98\% | n.a | 43.15\% | n.a | 11.42\% |  |  |  |

Represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation.
${ }^{2}$ To determine the appropriate risk weight, credit assessments by OSFI-recognized external credit rating agencies of S\&P, Moody's, Fitch and DBRS are used. For rated exposures, primarily in the sovereign and bank classes, we assign the risk weight corresponding to OSFI's standard mapping. For unrated exposures, mainly in the business and retail classes, we generally apply OSFI prescribed risk weights in accordance with OSFI's standards and guidelines taking into consideration certain exposure specific factors including counterparty type, ${ }_{3}{ }_{3}$ exposure type and credit risk mitigation technique employed.
Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of provision for credit losses on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period. ${ }^{4}$ Estimated loss represents expected loss which is calculated using the Basel III "through the cycle" parameters of probability of default $x$ loss given default $x$ exposure at default, estimated based on available historical loss data. Estimated loss rate is the
${ }^{5}$ Averter
ch the effectiveness of the models used to measure PD, LGD and EAD. Esimated percela
( 24 months for Retail LGD).
${ }^{7}$ For retail, EAD rate represents the utilization of the authorized credit limit. For wholesale, EAD rate represents the utilization of the undrawn amount where the undrawn amount is equal to the authorized credit limit minus the outstanding balance.
RETAIL CREDIT EXPOSURE
BY Pillions of Canadian dollas CATEGORY


| Portfolio / Risk Category | Probability of default range (\%) |
| :---: | :---: |
| Residential Mortgages ${ }^{3}$ |  |
| Exceptionally low risk | 0.000\% to 0.108\% |
|  | 0.109\% to 0.214\% |
| Very low risk | 0.215\% to 0.308\% |
|  | 0.309\% to 0.590\% |
| Low risk | 0.591\% to 1.040\% |
|  | 1.041\% to $1.718 \%$ |
| Medium risk | 1.719\% to $2.969 \%$ |
|  | 2.970\% to 6.430\% |
| High risk | 6.431\% to 99.99\% |
| Impaired | 100\% |
| Total Residential Mortgages |  |
| Personal ${ }^{4}$ |  |
| Exceptionally low risk | 0.000\% to 0.108\% |
|  | 0.109\% to 0.214\% |
| Very low risk | 0.215\% to 0.308\% |
|  | 0.309\% to 0.590\% |
| Low risk | 0.591\% to 1.040\% |
|  | 1.041\% to $1.718 \%$ |
| Medium risk | 1.719\% to 2.969\% |
|  | 2.970\% to 6.430\% |
| High risk | 6.431\% to 99.99\% |
| Impaired | 100\% |
| Total Personal |  |
| Credit Cards |  |
| Exceptionally low risk | 0.000\% to 0.108\% |
|  | 0.109\% to 0.214\% |
| Very low risk | 0.215\% to 0.308\% |
|  | 0.309\% to 0.590\% |
| Low risk | 0.591\% to 1.040\% |
|  | 1.041\% to 1.718\% |
| Medium risk | 1.719\% to 2.969\% |
|  | 2.970\% to 6.430\% |
| High risk | 6.431\% to 99.99\% |
| Impaired | 100\% |
| Total Credit Cards |  |
| Small Business |  |
| Exceptionally low risk | 0.000\% to 0.108\% |
|  | 0.109\% to 0.214\% |
| Very low risk | 0.215\% to 0.308\% |
|  | 0.309\% to 0.590\% |
| Low risk | 0.591\% to 1.040\% |
|  | 1.041\% to $1.718 \%$ |
| Medium risk | 1.719\% to 2.969\% |
|  | 2.970\% to 6.430\% |
| High risk | 6.431\% to 99.99\% |
| Impaired | 100\% |
| Total Small Business |  |


| 158,568 | - | 0.06\% | 14.23\% | - | 3,045 | 1.92\% | 93,060 | - | 0.01\% | 10.00\% | - | 15 | 0.02\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24,196 | - | 0.14\% | 24.99\% | - | 745 | 3.08\% | 84,506 | - | 0.12\% | 11.70\% | - | 2,760 | 3.27\% |
| 580 | - | 0.30\% | 15.18\% | - | 69 | 11.90\% | 565 | - | 0.29\% | 11.50\% | - | 64 | 11.38\% |
| 10,364 | - | 0.51\% | 15.07\% | - | 1,632 | 15.75\% | 802 | - | 0.48\% | 12.24\% | - | 127 | 15.80\% |
| 1,385 |  | 0.85\% | 47.84\% | - | 408 | 29.46\% | 12,158 |  | 0.60\% | 12.01\% | - | 2,553 | 21.00\% |
| 10,161 | - | 1.52\% | 15.24\% | - | 2,989 | 29.42\% | 3,208 | - | 1.54\% | 12.58\% | - | 1,138 | 35.48\% |
| 1,419 | - | 2.70\% | 16.28\% | - | 524 | 36.93\% | 10,256 | - | 1.79\% | 12.06\% | - | 2,093 | 20.40\% |
| 1,465 | - | 4.75\% | 15.81\% | - | 567 | 38.70\% | 2,520 | - | 5.55\% | 12.52\% | - | 632 | 25.08\% |
| 2,401 | - | 23.53\% | 15.72\% | - | 1,436 | 59.81\% | 2,437 | - | 24.77\% | 12.45\% | - | 1,405 | 57.67\% |
| 716 | - | 100.00\% | 15.84\% | - | 344 | 48.04\% | 734 | - | 100.00\% | 12.71\% | - | 384 | 52.32\% |
| 211,255 | - | 0.82\% | 15.82\% | - | 11,759 | 5.57\% | 210,246 | - | 0.90\% | 11.02\% | - | 11,171 | 5.31\% |
| 82,650 | 59,142 | 0.09\% | 14.53\% | 80.20\% | 2,617 | 3.17\% | 79,146 | 58,195 | 0.09\% | 14.50\% | 77.88\% | 2,511 | 3.17\% |
| 36,017 | 26,843 | 0.21\% | 85.89\% | 90.53\% | 4,498 | 12.49\% | 36,045 | 26,446 | 0.21\% | 86.12\% | 90.44\% | 4,503 | 12.29\% |
| 14,610 | 3,830 | 0.26\% | 57.53\% | 77.59\% | 4,547 | 31.12\% | 14,143 | 3,816 | 0.27\% | 57.80\% | 78.47\% | 4,542 | 32.12\% |
| 7,211 | 1,805 | 0.54\% | 20.90\% | 95.03\% | 1,246 | 17.28\% | 7,194 | 1,842 | 0.54\% | 20.18\% | 94.04\% | 1,219 | 16.94\% |
| 3,187 | 3,886 | 0.78\% | 54.72\% | 30.09\% | 1,237 | 38.81\% | 2,975 | 3,867 | 0.85\% | 70.19\% | 26.31\% | 1,143 | 38.43\% |
| 11,459 | 1,574 | 1.34\% | 70.20\% | 60.09\% | 6,599 | 57.59\% | 12,281 | 1,608 | 1.37\% | 69.29\% | 60.38\% | 6,628 | 51.75\% |
| 11,975 | 1,577 | 2.27\% | 30.52\% | 93.62\% | 5,623 | 46.96\% | 11,840 | 1,778 | 2.33\% | 31.65\% | 94.10\% | 5,438 | 45.93\% |
| 4,275 | 1,366 | 4.60\% | 79.58\% | 87.58\% | 3,715 | 86.90\% | 4,408 | 1,327 | 4.63\% | 79.79\% | 82.63\% | 3,729 | 84.60\% |
| 4,027 | 356 | 20.77\% | 44.95\% | 92.73\% | 3,940 | 97.84\% | 4,419 | 343 | 21.12\% | 44.67\% | 94.64\% | 4,272 | 96.68\% |
| 333 | 11 | 100.00\% | 37.88\% | 0.00\% | 129 | 38.74\% | 407 | 13 | 100.00\% | 37.69\% | 0.00\% | 128 | 31.41\% |
| 175,744 | 100,390 | 1.16\% | 40.76\% | 81.28\% | 34,151 | 19.43\% | 172,858 | 99,235 | 1.29\% | 41.61\% | 79.66\% | 34,113 | 19.68\% |
| 13 | - | 0.08\% | 39.64\% | - | 5 | 38.46\% | 11 | - | 0.07\% | 38.14\% | - | 4 | 32.39\% |
| 4,372 | 4,633 | 0.20\% | 94.04\% | 61.84\% | 437 | 10.00\% | 4,320 | 4,879 | 0.20\% | 94.45\% | 59.82\% | 430 | 9.95\% |
| 8,599 | 8,923 | 0.26\% | 95.25\% | 73.03\% | 1,184 | 13.77\% | 8,597 | 9,583 | 0.26\% | 96.27\% | 71.67\% | 1,142 | 13.28\% |
| 10,244 | 8,533 | 0.39\% | 94.76\% | 67.20\% | 1,482 | 14.47\% | 11,851 | 10,252 | 0.39\% | 95.24\% | 73.46\% | 1,656 | 13.97\% |
| 1,088 | 1,131 | 0.72\% | 95.03\% | 93.48\% | 545 | 50.09\% | 413 | 293 | 0.97\% | 96.97\% | 69.90\% | 293 | 70.90\% |
| 2,827 | 2,029 | 1.33\% | 94.62\% | 61.44\% | 926 | 32.76\% | 2,944 | 1,620 | 1.30\% | 95.29\% | 83.02\% | 1,021 | 34.69\% |
| 2,848 | 721 | 2.43\% | 95.15\% | 89.89\% | 1,098 | 38.55\% | 2,635 | 763 | 2.36\% | 95.45\% | 89.87\% | 1,072 | 40.69\% |
| 2,040 | 516 | 4.24\% | 95.63\% | 92.09\% | 1,288 | 63.14\% | 2,339 | 560 | 4.09\% | 96.24\% | 91.98\% | 1,363 | 58.27\% |
| 1,176 | 209 | 22.39\% | 95.31\% | 89.08\% | 1,311 | 111.48\% | 1,167 | 216 | 22.57\% | 95.86\% | 88.91\% | 1,308 | 112.11\% |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 33,207 | 26,695 | 1.61\% | 94.87\% | 71.18\% | 8,276 | 24.92\% | 34,277 | 28,166 | 1.58\% | 95.51\% | 71.93\% | 8,289 | 24.18\% |
| 256 |  | 0.01\% | 93.78\% | - | 4 | 1.56\% | 249 | - | 0.01\% | 84.02\% | - | 3 | 1.20\% |
| 758 | 125 | 0.12\% | 96.18\% | 84.12\% | 271 | 35.75\% | 752 | 876 | 0.13\% | 97.35\% | 85.94\% | 226 | 29.99\% |
| 766 | 846 | 0.28\% | 96.55\% | 0.91 | 691 | 90.21\% | 698 | - | 0.29\% | 61.49\% | - | 642 | 91.98\% |
| 2,356 | 2,044 | 0.41\% | 76.28\% | 90.07\% | 1,193 | 50.64\% | 2,463 | 2,106 | 0.41\% | 76.39\% | 92.26\% | 1,203 | 48.84\% |
| 130 | 106 | 1.00\% | 96.55\% | 123.42\% | 129 | 99.23\% | 82 | 71 | 0.98\% | 97.34\% | 100.00\% | 81 | 98.76\% |
| 1,866 | 365 | 1.56\% | 72.69\% | 89.17\% | 1,159 | 62.11\% | 1,758 | 480 | 1.53\% | 71.37\% | 72.91\% | 1,097 | 89.13\% |
| 403 | 128 | 2.22\% | 90.88\% | 112.39\% | 279 | 69.23\% | 485 | 62 | 2.20\% | 86.48\% | 100.00\% | 283 | 58.28\% |
| 1,075 | 279 | 4.19\% | 68.34\% | 89.89\% | 1,065 | 99.07\% | 1,041 | 273 | 4.06\% | 68.44\% | 91.89\% | 1,030 | 98.96\% |
| 1,216 | 851 | 26.16\% | 75.15\% | 103.96\% | 2,112 | 173.68\% | 1,077 | 732 | 25.93\% | 73.44\% | 100.00\% | 1,837 | 170.54\% |
| 47 | 1 | 100.00\% | 73.08\% | - | 29 | 61.70\% | 45 | - | 100.00\% | 70.06\% | - | 22 | 49.91\% |
| 8,873 | 4,745 | 5.21\% | 79.31\% | 91.52\% | 6,932 | 78.12\% | 8,650 | 4,600 | 5.05\% | 75.89\% | 91.37\% | 6,424 | 79.08\% |


 Represents the exposure-weighted average probability of default, loss given default rate,
insurance is considered. EAD rate is a percentage of undrawn.
${ }^{3}$ Residential mortgages include both insured and uninsured amounts
${ }^{4}$ Includes home equity lines of credit which are uninsured.

| WHOLESALE CREDIT EXPOSURE <br> BY PORTFOLIO AND RISK RATING <br> (Millions of Canadian dollars, except percentage amounts) |  |  |  | Q214 |  |  |  |  |  |  | Q1/14 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Exposure ${ }^{1}$ | Undrawn commitments (Notional amount) | Average probability of default $^{3}$ (\%) | $\begin{gathered} \text { Average } \\ \text { loss given } \\ \text { default } \\ \text { rate }^{3}(\%) \end{gathered}$ | Average exposure at default rate ${ }^{3}$ (\%) | Risk weighted assets ${ }^{4}$ | $\begin{gathered} \text { Average } \\ \text { risk } \\ \text { reight }^{3}(\%) \end{gathered}$ | Exposure ${ }^{1}$ | Undrawn commitments (Notional amount) | Average <br> probability <br> of <br> default | Average loss given default rate ${ }^{3}$ (\% | Average exposure at default <br> rate $^{3}$ (\%) | Risk weighted assets ${ }^{4}$ | $\begin{gathered} \text { Average } \\ \text { risk } \\ \text { reight }^{3}(\%) \end{gathered}$ |
| Internal rating ${ }^{5}$ | External rating equivalent (S\&P) | External rating equivalent (Moody's) | Internal probability ol default range ${ }^{2}$ (\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | ${ }_{\text {AAA }}^{\text {AA }}$ | Aaa Aa1 | 0.000\% to 0.030\% | 3,088 | 1,291 | 0.03\% | 28.06\% | 60.11\% | 25 | 6.22\% | 3,400 | 1,255 | 0.03\% | 27.03\% | 58.67\% | 271 46 | $7.83 \%$ $6.62 \%$ |
| 3 | AA | Aa2 | 0.000\% to 0.030\% | 991 | 1,750 | 0.03\% | 34.30\% | 60.63\% | 117 | 11.85\% | 993 | 1,711 | 0.03\% | 35.83\% | 60.90\% | 119 | 11.96\% |
| 4 | AA- | Aa3 | 0.000\% to 0.030\% | 2,997 | 5,231 | 0.03\% | 35.54\% | 64.54\% | 454 | 15.14\% | 2,766 | 4,528 | 0.03\% | 37.71\% | 64.07\% | 449 | 16.22\% |
| 5 | A+ | A1 | 0.031\% to 0.048\% | 4,778 | 7,034 | 0.03\% | 36.72\% | 64.07\% | 763 | 16.84\% | 4,700 | 6,821 | 0.03\% | 40.99\% | 64.08\% | 827 | 18.94\% |
| 6 | A | A2 | 0.049\% to 0.075\% | 6,113 | ${ }^{9,662}$ | 0.06\% | 43.14\% | 62.77\% | 2,091 | 36.65\% | 5,853 | 9,361 | 0.06\% | 43.37\% | 63.00\% | 2,005 | 36.85\% |
| 7 | A- | A3 | 0.076\% to 0.115\% | 8,698 | 12,534 | 0.09\% | 39.25\% | 62.40\% | 2,675 | 33.62\% | 8,821 | 12,034 | 0.09\% | 39.40\% | 62.62\% | 2,855 | 35.05\% |
| 8 | BBB+ | Baa1 | 0.116\% to 0.175\% | 15,877 | 17,798 | 0.15\% | 40.41\% | 62.26\% | 5,935 | 40.41\% | 15,361 | 17,432 | 0.15\% | 39.93\% | 62.08\% | 5,748 | 40.91\% |
|  | BBB | Baa2 | 0.176\% to 0.285\% | 17,447 | 19,924 | 0.22\% | 40.24\% | 61.84\% | 8,016 | 48.77\% | 16,700 | 18,817 | 0.22\% | 40.04\% | 61.59\% | 7,601 | 48.44\% |
| 10 | BBB- | Baa3 | 0.286\% to 0.495\% | 20,463 | 18,509 | 0.37\% | 38.56\% | 60.20\% | 11,043 | 59.11\% | 20,441 | 19,065 | 0.37\% | 38.45\% | 60.37\% | 10,911 | 58.63\% |
| 11 | BB+ | Ba1 | 0.496\% to 0.815\% | 17,741 | 14,354 | 0.65\% | 32.66\% | 35.09\% | 10,281 | 62.10\% | 17,007 | 13,591 | 0.65\% | 32.97\% | 35.39\% | 10,128 | 63.68\% |
| 12 | вв | Ba2 | 0.816\% to $1.200 \%$ | 28,104 | 17,282 | 1.00\% | 35.83\% | 35.94\% | 20,429 | 75.46\% | 26,628 | 13,692 | 1.00\% | 36.44\% | 44.18\% | 19,974 | 77.81\% |
| 13 | BB- | Ba3 | 1.201\% to 1.900\% | 19,496 | 12,186 | 1.48\% | 30.51\% | 35.12\% | 13,094 | 70.71\% | 19,249 | 11,946 | 1.48\% | 30.55\% | 39.35\% | 12,740 | 69.94\% |
| 14 | ${ }^{\text {B }}$ | B1 | 1.901\% to 2.950\% | 14,485 | 9,832 | 2.43\% | 28.53\% | 38.61\% | 9,998 | 72.76\% | 13,930 | 8,275 | 2.43\% | 28.26\% | 35.62\% | 9,536 | 72.46\% |
| 15 | B | B2 | 2.951\% to 4.400\% | 10,713 | 8,882 | 3.48\% | 33.47\% | 55.52\% | 7,452 | 76.06\% | 8,992 | 6,767 | 3.47\% | 30.64\% | 55.20\% | 7,280 | 88.11\% |
| 16 | B- | B3 | 4.401\% to 6.400\% | 4,563 | 2,995 | 4.95\% | 30.62\% | 53.51\% | 3,590 | 89.51\% | 5,360 | 4,212 | 5.00\% | 32.36\% | 63.04\% | 4,171 | 98.89\% |
| 17 | ccc+ | Caa1 | 6.401\% to 9.250\% | 1,938 | 1,544 | 7.01\% | 33.14\% | 55.10\% | 2,017 | 118.60\% | 1,138 | 595 | 6.75\% | 28.64\% | 36.23\% | 971 | 93.51\% |
| 18 | ccc | Caa2 | 9.251\% to $13.500 \%$ | 542 | 374 | 10.09\% | 23.66\% | 38.08\% | 393 | 87.33\% | 553 | 229 | 10.05\% | 24.22\% | 36.78\% | 410 | 85.24\% |
| 19 | ccc- | Caa3 | 13.501\% to 20.500\% | 334 | 95 | 14.13\% | 29.36\% | 23.03\% | 354 | 113.78\% | 311 | 86 | 14.10\% | 29.05\% | 23.96\% | 342 | 113.80\% |
| 20 | cc | Ca | 20.501\% to 99.999\% | 198 | 474 | 25.00\% | 29.19\% | 38.01\% | 262 | 132.61\% | 218 | 492 | 25.00\% | 30.31\% | 38.46\% | 297 | 136.24\% |
| 21 | D | c | 100\% | 722 | - | 100.00\% | 24.16\% | n.a. | 704 | 112.47\% | 800 |  | 100.00\% | 26.07\% | n.a. | 1,320 | 178.56\% |
| 22 | Bankruptcy | Bankruptcy | 100\% | 154 |  | 100.00\% | 27.77\% | n.a. | 193 | 125.30\% | 125 |  | 100.00\% | 27.14\% | n.a. | 104 | 83.19\% |
| Total Business |  |  |  | 180,203 | 162,893 | 1.64\% | 35.42\% | 56.28\% | 100,159 | 59.41\% | 174,109 | 151,924 | 1.66\% | 35.41\% | 56.79\% | 98,105 | 60.55\% |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | AAA | Aaa | 0.000\% to 0.015\% | 1,062 | 4,007 | 0.01\% | 6.11\% | 26.64\% | 5 | 0.44\% | 1,087 | 3,948 | 0.01\% | 6.08\% | 26.66\% | 5 | 0.44\% |
| 2 | $\mathrm{AA}^{+}$ | Aa1 | 0.000\% to 0.015\% | 659 | 1,195 | 0.01\% | 7.13\% | 60.29\% | 4 | 0.65\% | 656 | 1,194 | 0.01\% | 7.37\% | 60.10\% | 4 | 0.68\% |
| 3 | AA | Aa2 | 0.000\% to 0.015\% | 1,003 | 2,136 | 0.01\% | 35.11\% | 55.31\% | 69 | 6.86\% | 1,052 | 2,088 | 0.01\% | 35.50\% | 56.63\% | 79 | 7.54\% |
| 4 | AA- | Aa3 | 0.000\% to 0.015\% | 1,175 | 1,664 | 0.01\% | 21.63\% | 54.96\% | 39 | 3.36\% | 1,363 | 1,445 | 0.01\% | 22.00\% | 54.08\% | 43 | 3.13\% |
| 5 | A+ | A1 | 0.016\% to 0.025\% | 1,053 | 1,617 | 0.03\% | 35.84\% | 50.31\% | 105 | 9.98\% | 1,168 | 1,805 | 0.03\% | 35.23\% | 48.20\% | 122 | 10.53\% |
| 6 | A | A2 | 0.026\% to 0.035\% | 1,543 | 2,194 | 0.04\% | 39.19\% | 42.53\% | 198 | 12.87\% | 1,504 | 2,116 | 0.04\% | 38.12\% | 43.69\% | 189 | 12.60\% |
| 7 | A- | A3 | 0.036\% to 0.050\% | 1,292 | 807 | 0.04\% | 28.82\% | 25.05\% | 111 | 8.57\% | 1,286 | 842 | 0.04\% | 29.27\% | 25.26\% | 111 | 8.60\% |
| 8 | BBB+ | Baa1 | 0.051\% to 0.070\% | 810 | 695 | 0.08\% | 31.98\% | 51.57\% | 151 | 19.44\% | 733 | 628 | 0.09\% | 30.35\% | 52.73\% | 135 | 19.30\% |
|  | BBB | Baa2 | 0.071\% to 0.115\% | 598 | 422 | 0.13\% | 43.20\% | 63.11\% | 244 | 42.86\% | 466 | 440 | 0.15\% | 43.07\% | 62.87\% | 189 | 43.31\% |
| 10 | BBB- | Baa3 | 0.116\% to 0.390\% | 461 | 299 | 0.30\% | 42.10\% | 64.60\% | 241 | 52.34\% | 511 | 296 | 0.30\% | 42.36\% | 64.61\% | 244 | 47.76\% |
| 11 | BB+ | Ba1 | 0.391\% to 0.815\% | 66 | 76 | 0.61\% | 31.17\% | 20.68\% | 36 | 57.07\% | 69 | 24 | 0.61\% | 31.19\% | 23.68\% | 37 | 56.78\% |
| 12 | BB | Ba2 | 0.816\% to 1.200\% | 276 | 287 | 1.00\% | 43.48\% | 41.87\% | 62 | 22.41\% | 404 | 16 | 1.00\% | 43.73\% | 42.10\% | 76 | 22.71\% |
| 13 | BB- | Ba3 | 1.201\% to 1.900\% | 18 | 16 | 1.40\% | 31.46\% | 14.62\% | 10 | 54.27\% | 20 | 8 | 1.40\% | 33.41\% | 24.17\% | 14 | 67.63\% |
| 14 | ${ }^{\text {B }}$ | B1 | 1.901\% to 2.950\% | 32 | 29 | 2.40\% | 35.23\% | 24.48\% | 30 | 91.81\% | 35 | 22 | 2.40\% | 35.18\% | 25.82\% | 32 | 92.24\% |
| 15 | B | B2 | 2.951\% to 4.400\% | 5 | 4 | 3.25\% | 31.98\% | 22.30\% | 4 | 80.06\% | 4 | 4 | 3.31\% | 37.13\% | 23.44\% | 4 | 94.63\% |
| 16 | B- | B3 | 4.401\% to 6.400\% |  | 2 | n.a. | n.a. | 21.92\% |  | n.a. |  | 2 | n.a. | n.a. | 22.22\% |  | n.a. |
| 17 | CCC+ | Caa1 | 6.401\% to 9.250\% | 4 | 1 | 7.50\% | 22.03\% | 36.29\% | 2 | 76.34\% | 2 | . | 7.50\% | 14.14\% | n.a. |  | 48.92\% |
| 18 | CCC | Caa2 | 9.251\% to $13.500 \%$ |  | - | n.a. | n.a. | n.a. |  | n.a. |  |  | n.a. | n.a. | n.a. |  | n.a. |
| 19 | ccc- | Caa3 | 13.501\% to 20.500\% |  | - | n.a. | n.a. | n.a. |  | n.a. |  | - | n.a. | n.a. | n.a. |  | n.a. |
| 20 | cc | Ca | 20.501\% to 99.999\% | 1 | 3 | 25.00\% | 45.00\% | 20.00\% | 1 | 100.00\% | 1 | - | 25.00\% | 45.00\% | n.a. | 1 | 100.00\% |
| 21 | D | c | 100\% | - | - | n.a. | n.a. | n.a. |  | n.a. |  | - | n.a. | n.a. | n.a. | - | n.a. |
| 22 | Bankruptcy | Bankruptcy | 100\% |  |  | n.a. | n.a. | n.a. |  | n.a. |  |  | n.a. | n.a. | n.a. |  | n.a. |
| Total Sovereign |  |  |  | 10,058 | 15,454 | 0.10\% | 29.28\% | 47.87\% | 1,312 | 13.26\% | 10,361 | 14,878 | 0.10\% | 29.03\% | 47.84\% | 1,285 | 12.79\% |
| Bank |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | AAA | Aaa | 0.000\% to 0.030\% |  | - | n.a. | n.a. | n.a. |  | n.a. |  | - | n.a. | n.a. | n.a. |  | n.a. |
| 2 | AA+ | Aa1 | 0.000\% to 0.030\% |  | - | n.a. | n.a. | n.a. | - | n.a. |  | - | n.a. | n.a. | n.a. |  | n.a. |
| 3 | AA | Aa2 | 0.000\% to 0.030\% | 1 | 8 | 0.03\% | 45.00\% | 10.00\% |  | 10.31\% |  |  | n.a. | n.a. | n.a. |  | n.a. |
| 4 | AA- | Aa3 | 0.000\% to 0.030\% | 53 | 240 | 0.03\% | 45.00\% | 9.99\% | 5 | 9.87\% | 80 | 254 | 0.03\% | 45.00\% | 9.94\% | 8 | 10.02\% |
| 5 | A+ | A1 | 0.000\% to 0.030\% | 49 | 167 | 0.03\% | 27.79\% | 9.99\% |  | 6.77\% | 125 | 306 | 0.03\% | 38.25\% | 10.00\% | 11 | 8.93\% |
| 6 | A | A2 | 0.031\% to 0.065\% | 277 | 328 | 0.05\% | 57.71\% | 31.26\% | 91 | 32.88\% | 270 | 388 | 0.05\% | 57.54\% | 28.91\% | 93 | 34.51\% |
| 7 | A- | A3 | 0.066\% to 0.100\% | 329 | 510 | 0.08\% | 44.89\% | 9.81\% | 64 | 19.49\% | 378 | 535 | 0.08\% | 44.87\% | 9.75\% | 75 | 19.81\% |
| 8 | BBB+ | Baa1 | 0.101\% to 0.135\% | 262 | 296 | 0.12\% | 44.99\% | 41.40\% | 71 | 27.22\% | 290 | 313 | 0.12\% | 44.98\% | 33.55\% | 79 | 27.45\% |
| 9 | BBB | Baa2 | 0.136\% to 0.175\% | 118 | 125 | 0.15\% | 56.38\% | 8.35\% | 49 | 41.33\% | 32 | 137 | 0.15\% | 48.67\% | 8.32\% | 11 | 35.74\% |
| 10 | BBB- | Baa3 | 0.176\% to 0.235\% | 164 | 119 | 0.20\% | 45.03\% | 24.34\% | 65 | 39.84\% | 73 | 139 | 0.20\% | 45.13\% | 21.83\% | 30 | 41.51\% |
| 11 | BB+ | Ba1 | 0.236\% to 0.300\% | 291 | 137 | 0.27\% | 44.76\% | 27.80\% | 62 | 21.22\% | 45 | 186 | 0.27\% | 28.92\% | 24.99\% | 11 | 24.20\% |
| 12 | BB | Ba2 | 0.301\% to .0445\% | 116 | 100 | 0.33\% | 43.31\% | 23.67\% | 83 | 70.45\% | 89 | 38 | 0.33\% | 45.02\% | 31.25\% | 85 | 95.93\% |
| 13 | BB- | Ba3 | 0.446\% to 0.765\% | 8 | 41 | 0.56\% | 44.04\% | 9.92\% |  | 66.38\% | 9 | 45 | 0.56\% | 44.22\% | 9.92\% | 6 | 66.07\% |
| 14 | ${ }^{\text {B }}$ | ${ }^{\text {B1 }}$ | 0.766\% to $1.320 \%$ | 8 | 25 | 0.97\% | 26.12\% | 20.68\% | 4 | 45.43\% | 21 | 46 | 0.97\% | 37.65\% | 33.59\% | 13 | 62.96\% |
| 15 | B | B2 | 1.321\% to 2.885\% | 8 | 10 | 1.67\% | 42.49\% | 9.96\% | 8 | 102.43\% | 2 | 14 | 1.67\% | 34.21\% | 9.91\% | 2 | 75.81\% |
| 16 | B- | B3 | 2.086\% to 3.250\% | 1 | 6 | 2.50\% | 45.00\% | 10.00\% | 1 | 103.33\% | 1 |  | 2.50\% | 45.00\% | n.a. | 1 | 103.46\% |
| 17 | CCC+ | Caa1 | $3.251 \%$ to $5.000 \%$ | - | - | n.a. | n.a. | n.a. | - | n.a. |  | - | n.a. | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | - | ${ }^{\text {n.a. }}$ |
| 18 19 | Ccc | Caa2 | 5.001\% to 8.000\% |  | - | n.a. | n.a. | n.a. |  | n.a. |  |  | n.a. | n.a. | n.a. |  | n.a. |
| 19 | ccc- | Caa3 | 8.001\% to $12.500 \%$ |  | - | n.a. | n.a. | n.a. |  | n.a. |  |  | n.a. | n.a. | n.a. |  | n.a. |
| 20 21 | $\begin{aligned} & \mathrm{CC} \\ & \mathrm{D} \end{aligned}$ | ${ }^{\mathrm{Ca}}$ | 12.501\% to $99.999 \%$ $100 \%$ | - | $:$ | n.a. | n.a. n.a. nem | n.a. |  | n.a. |  | : | n.a. | n.a. | n.a. | - | n.a. |
| ${ }_{22}^{21}$ | $\begin{aligned} & \mathrm{D} \\ & \text { Bankruptcy } \end{aligned}$ | C <br> Bankruptcy | 100\% 100\% | 3 | - | n.a. 100.00\% | n.a. $45.00 \%$ | n.a. n.a. | 9 | n.a. 240.24\% | 3 | : | n.a. 100.00\% | n.a. $45.00 \%$ | n.a. | 9 | n.a. 238.75\% |
| Total Bank | Bankruptcy | Bankruptcy | 100\% | 1,688 | 2,112 | 100.00\% 0 | 47.09\% | n.a. | 520 | 240.24\% | 18 | 2,40 | 100.03\% | 46.21\% | 21.71\% | 434 | 30.57\% |

${ }^{1}$ Exposure includes loans and acceptances outstanding and undrawn commitments and represents exposure at defaut, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation ${ }^{2}$ In certain cases the Avera
${ }^{3}$ Represents the exposure-weighted average of probability of default, loss given default rate, exposure at default (EAD) rate and risk weight within each internal rating. EAD rate is a percentage of undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a def
${ }^{4}$ Risk weighted assets are calculated on exposure after credit risk mitigation.
${ }^{5}$ Ratings 10 or above are regarded as investment grade while ratings 11 or below to 20 inclusive are non-investment grade. Ratings $21-22$ represent impaired/default.

| 80 | 46 | 62 | 38 | 51 | 83 | 101 | 59 | 53 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(7)$ | $(17)$ | $(9)$ | $(10)$ | $(7)$ | $(17)$ | $(19)$ | $(17)$ | $(41)$ |
| 73 | 29 | 53 | 28 | 44 | 66 | 82 | 42 | 12 |
| 2 | 6 | 2 | 1 | - | - | 2 | - | 1 |
| 71 |  |  |  |  |  |  |  |  |


| 234 | 251 |
| ---: | ---: |
| $(43)$ | $(94)$ |
| 191 | 157 |
| 3 | 9 |
|  |  |
| 188 | 148 |

Realized losses and writedowns
Net gains (losses) on Available-for-sale securities
ess: Amount booked in Insurance premium, investment and fee income
tet gains (losses) on Available-for-sale securities net of Insurance premium,
TRADING CREDIT DERIVATIVES ${ }^{1}$
(Millions of Canadian dollars)

| Q2/14 | Q1/14 | Q4/13 | Q3/13 | Q2/13 | Q1/13 | Q4/12 | Q3112 | Q2/12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12,366 | 10,332 | 11,043 | 8,571 | 8,336 | 7,112 | 8,701 | 8,785 | 8,691 |
| 9,541 | 8,282 | 9,661 | 7,507 | 6,560 | 5,746 | 6,776 | 6,742 | 7,410 |
| 250 | 225 | 225 | 211 | 221 | 239 | 287 | 379 | 436 |
| 293 | 272 | 276 | 248 | 246 | 264 | 306 | 402 | 435 |
| 163 | 118 | 106 | 85 | 75 | 91 | 121 | 167 | 195 |

OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{4}$
(NOTIONAL AMOUNT AND FAIR VALUE)
(Millions of Canadian dollars)
Notional amount
Automotive
Energy
Non-bank financial services
Mining \& metals
Technology \& media
Transportation \& environment
Other
Sovereign
et protection purchased
Offsetting protection sold related to the same reference entity
Gross protection purchased
Net protection sold
Offsetting protection purchased related to the same reference entity
Gross protection sold
Gross protection purchased and sold (notional amount)
Fair value ${ }^{2}$
Positive
Negative
${ }^{1}$ Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q2/14, over $95 \%$ of our net exposures are with investment grade counterparties.
${ }^{2}$ Gross fair value before netting.
${ }^{3}$ Replacement cost includes the impact of netting but excludes collateral.
${ }^{4}$ Comprises credit default swaps.

| FAIR VALUE OF DERIVATIVE INSTRUMENTS (Millions of Canadian dollars) | Q2/14 |  | Q1/14 |  | Q4/13 |  | Q3/13 |  | Q2/13 |  | Q1/13 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Fair value |  | Fair value |  | Fair value |  | Fair value |  | Fair value |  |
|  | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative |
| Held or issued for trading purposes | 103,947 | 107,253 | 108,950 | 112,606 | 103,373 | 106,861 | 105,164 | 109,506 | 118,361 | 126,454 | 111,706 | 121,157 |
| Held or issued for other than trading purposes | 3,850 | 1,203 | 4,192 | 1,671 | 3,144 | 1,377 | 3,039 | 1,095 | 5,812 | 1,411 | 6,448 | 1,174 |
| Total gross fair values before netting ${ }^{1}$ Impact of master netting agreements | 107,797 | 108,456 | 113,142 | 114,277 | 106,517 | 108,238 | 108,203 | 110,601 | 124,173 | 127,865 | 118,154 | 122,331 |
| that qualify for balance sheet offset ${ }^{2}$ | $(34,653)$ | $(35,289)$ | $(33,108)$ | $(33,567)$ | $(31,190)$ | $(31,493)$ | $(29,767)$ | $(30,223)$ | $(29,864)$ | $(30,200)$ | $(30,331)$ | $(30,069)$ |
| that do not qualify for balance sheet offset ${ }^{3}$ | $(49,213)$ | $(49,213)$ | $(54,340)$ | $(54,340)$ | $(51,653)$ | $(51,653)$ | $(53,789)$ | $(53,789)$ | $(69,269)$ | $(69,269)$ | $(63,085)$ | $(63,085)$ |
| Total | 23,931 | 23,954 | 25,694 | 26,370 | 23,674 | 25,092 | 24,647 | 26,589 | 25,040 | 28,396 | 24,738 | 29,177 |
| DERIVATIVES - NOTIONAL AMOUNTS ${ }^{4,5}$ (Millions of Canadian dollars) | Q2/14 | Q1/14 | Q4/13 | Q3113 |  |  |  |  |  |  |  |  |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Centrally cleared | 4,348,260 | 3,856,504 | 3,620,020 | 3,218,489 |  |  |  |  |  |  |  |  |
| Non-centrally cleared | 2,204,929 | 2,282,183 | 2,314,027 | 2,333,250 |  |  |  |  |  |  |  |  |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-centrally cleared | 1,776,529 | 1,732,923 | 1,578,284 | 1,580,788 |  |  |  |  |  |  |  |  |
| Credit derivatives Non-centrally cleared | 21,907 | 18,614 | 20,704 | 16,078 |  |  |  |  |  |  |  |  |
| Other contracts ${ }^{6}$ <br> Non-centrally cleared | 96,974 | 91,801 | 86,143 | 88,389 |  |  |  |  |  |  |  |  |
| Exchange traded contracts | 222,402 | 244,318 | 225,819 | 194,660 |  |  |  |  |  |  |  |  |
| Total | 8,671,001 | 8,226,343 | 7,844,997 | 7,431,654 |  |  |  |  |  |  |  |  |

As at Q2/14, positive and negative fair values exclude market and credit valuation adjustments of $\$ 511$ million and $\$(39)$ million respectively that are determined on a pooled basis.
Impact of offsetting derivative assets and liabilities on contracts where we have both (a) unconditional and legally enforceable netting agreement in place and (b) we intend to settle the contracts on either a net basis or simultaneously. The ight of setoff is considered unconditional if its exercise is not contingent upon the occurrence of a future event; it is considered conditional if it becomes exercisable only upon the occurrence of a future event, such as bankruptcy, insolvency, default, or change in contro
Additional impact of offsetting credit exposures on contracts that do not qualify for balance sheet offset.
Notional amounts do not represent assets or liabilities and therefore are not recorded in our Consolidated Balance Sheet.
${ }^{5}$ The majority of non-centrally cleared over the counter derivative activity is conducted with other professional market counterparties, under bilateral collateral arrangements with very low unsecured thresholds and daily collateral valuations.
These collateral arrangements take the form of Credit Support Annex, to the International Swaps and Derivatives Association master agreement.
Comprises precious metal, commodity, stable value and equity-linked derivative contracts

| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q2114 |  |  |  | Q1114 |  |  |  | Q4113 |  |  |  | Q313 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional omit amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{aligned} & \text { Credit } \\ & \text { equivalent } \\ & \text { amount } \end{aligned}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional amount | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount } \end{aligned}$ | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ |
| Over-the-counter contracts Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 353,880 | 68 | 217 | 36 | 371,627 | 78 | 246 | 36 | 458,489 | 94 | 278 | 48 | 538,347 | 108 | 320 | 51 |
| Swaps | 5,984,298 | 12,777 | 21,124 | 4,545 | 5,569,553 | 12,709 | 19,708 | 4,589 | 5,306,023 | 13,133 | 20,914 | 5,465 | 4,864,434 | 12,064 | 19,858 | 5,352 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 1,009,415 | 2,043 | 6,995 | 2,313 | 1,016,605 | 4,712 | 9,266 | 3,002 | 919,226 | 2,463 | 6,891 | 2,232 | 957,253 | 4,117 | 6,671 | 2,160 |
| Swaps | 726,962 | 3,676 | 7,492 | 2,436 | 678,443 | 3,530 | 7,463 | 2,403 | 624,193 | 2,500 | 6,262 | 1,946 | 594,099 | 2,464 | 6,556 | 1,925 |
| Options purchased | 40,152 | 278 | 488 | 194 | 37,875 | 309 | 512 | 247 | 34,865 | 259 | 444 | 221 | 29,436 | 68 | 225 | 98 |
| Credit derivatives ${ }^{3}$ | 21,907 | 163 | 1,671 | 870 | 18,614 | 118 | 1,330 | 642 | 20,704 | 106 | 1,480 | 719 | 16,078 | 85 | 798 | 366 |
| Other contracts ${ }^{4}$ | 96,974 | 1,827 | 7,303 | 4,371 | 91,801 | 1,451 | 6,475 | 3,879 | 86,143 | 1,864 | 6,838 | 3,519 | 88,389 | 2,378 | 8,379 | 4,146 |
| Exchange traded contracts ${ }^{5}$ | 222,402 | 2,690 | 8,549 | 171 | 244,318 | 2,381 | 8,889 | 178 | 225,819 | 2,867 | 11,186 | 224 | 194,660 | 3,009 | 10,807 | 93 |
| Total derivatives ${ }^{6}$ | 8,671,001 | 23,975 | 54,586 | 15,365 | 8,226,343 | 25,703 | 54,560 | 15,351 | 7,844,997 | 23,685 | 54,927 | 14,737 | 7,431,654 | 24,651 | 54,136 | 15,326 |
| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q2113 |  |  |  | Q1/13 |  |  |  | Q4112 |  |  |  | Q312 |  |  |  |
|  | Notional Nonal 1 amount | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional <br> amount ${ }^{1}$ | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount }^{1} \end{aligned}$ | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ |
| Over-the-counter contracts Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 450,886 | 50 | 221 | 42 | 466,370 | 50 | 311 | 93 | 500,551 | 81 | 273 | 116 | 593,582 | 90 | 284 | 93 |
| Swaps | 4,430, 192 | 15,188 | 17,071 | 5,465 | 4,442,248 | 13,874 | 16,937 | 5.519 | 4,396,939 | 15,722 | 13,114 | 5,798 | 4,260,001 | 17,343 | 14,422 | 6,019 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 591,937 | 1,919 | 6,975 | ${ }_{1}^{1,960}$ | 593,941 | 1,900 | 6,912 | ${ }_{1,938}^{2,48}$ | 566,206 | ${ }_{1,748}^{2,79}$ | 6,664 | 2,143 <br> 1,529 | ${ }_{523,554}$ | ${ }^{3,563}$ | ${ }^{811,712}$ | 2,914 |
| Options purchased | 28,687 | 313 | 752 | 363 | 27,029 | 285 | 669 | 317 | 30,102 | 224 | 634 | 283 | 33,908 | 1,096 | 1,846 | 653 |
| Creait derivatives ${ }^{3}$ | 14,896 | 75 | 521 | 280 | 12,858 | 91 | 422 | 218 | 15,477 | 121 | 588 | 244 | 15,527 | 167 | 598 | 261 |
| Other contracts ${ }^{4}$ | 89,988 | 1,270 | 6,349 | 3,451 | 90,237 | 1,431 | 6,660 | 3,720 | 84,208 | 981 | 3,958 | 1,642 | 80,063 | 1,007 | 3,952 | 1,756 |
| Exchange traded contracts ${ }^{5}$ | 362,032 | 2,644 | 14,196 | 284 | 345,366 | 1,969 | 13,296 | 266 |  |  |  |  | - | , | . |  |
| Total derivatives ${ }^{6}$ | 6,953,788 | 25,064 | 53,695 | 14,427 | 7,025,002 | 24,757 | 54,701 | 15,030 | 6,596,945 | 21,947 | 33,405 | 11,908 | 6,566,715 | 26,132 | 41,372 | 13,918 |

As at Q214, the notional amounts exclude exchange traded options written of $\$ 78.0$ bililion, over-the-counter options written of $\$ 291.7$ billion, and non-trading credit derivatives of $\$ 1.3$ billion.

${ }_{5}^{4}$ Comprises precious metal, commodity, stable value and equity-linked derivative contracts.
${ }^{5}$ Commencing $Q 1 / 13$, exchange traded instruments were included in the calculation of credit
${ }^{6}$ As at Q2214, the total credit equivalent amount reported above is net of $\$ 11.7$ bililion in collateral and does not reflect the netting of the credit valuation adjustment losses of $\$ 217$ million described in footnote 2 .

 have approval to use the internal models based approach.
Tier 1 common and Tier 1 regulatory capital
Common shares
Contributed surplus ${ }^{1}$
Adjustment for transition to IFRS
Net after tax fair value losses arising from changes in institutions' own credit risk
Foreign currency translation adjustments ${ }^{2}$
Net after-tax unrealized loss on available-for-sale equity securities ${ }^{2}$
Goodwill ${ }^{3}$
Substantial investments
Securitization-related deductions ${ }^{4}$
Securitization-related deductions ${ }^{4}$
Expected loss in excess of allowance - IRB Approach
Expected loss in ex
Other
Total Tier 1 common
Non-cumulative preferred shares
nnovative capital instruments ${ }^{5}$
Other non-controlling interests
Total Tier 1 regulatory capital ${ }^{6}$

## Tier 2 regulatory capital

Permanent subordinated debentures
Non-permanent subordinated debentures ${ }^{7}$
nnovative capital instruments (excess over 15\% of Tier 1)
Excess of non-cumulative preferred shares
Net after-tax unrealized gain on available-for-sale equity securities ${ }^{2}$
Trust subordinated notes
Allowance against non-impaired loans
Excess Allowance (re IRB Approach)
Substantial investments
Investment in insurance subsidiaries
Securitization-related deductions ${ }^{8}$
expected loss in excess of allowance - IRB approach
Other
Total Tier 2 regulatory capital ${ }^{6}$
Total regulatory capital

| 14,354 | 14,292 | 14,185 | 14,354 |
| :---: | :---: | :---: | :---: |
| n.a. | n.a. | n.a. | n.a |
| 24,270 | 23,310 | 21,983 | 24,270 |
| 444 | 889 | 1,333 | 444 |
| (30) | (59) | (2) | (30) |
| 195 | 140 | 9 | 195 |
|  | - | - | - |
| $(7,485)$ | $(7,466)$ | $(7,440)$ | $(7,485)$ |
| (52) | (80) | (74) | (52) |
| (448) | (501) | (509) | (448) |
| $(1,562)$ | $(1,512)$ | $(1,498)$ | $(1,562)$ |
| (306) | (295) | (269) | (306) |
| (1) | (1) |  | (1) |
| 29,379 | 28,717 | 27,718 | 29,379 |
| 4,814 | 4,810 | 4,810 | 4,814 |
| 2,580 | 2,600 | 2,592 | 2,580 |
| 34 | 33 | 31 | 34 |
| 36,807 | 36,160 | 35,151 | 36,807 |
| 809 | 817 | 820 | 809 |
| 6,686 | 6,709 | 6,613 | 6,686 |
| - |  |  |  |
| 221 | 220 | 180 | 221 |
| - |  | - |  |
| 191 | 180 | 185 | 191 |
|  |  | (73) | (52) |
| $(52)$ $(1,561)$ | $(80)$ $(1,511)$ | (73) | $(52)$ $(1,561)$ |
| $(1,561)$ | $(1,511)$ | $(1,498)$ | $(1,561)$ |
| (449) | (501) | (509) | (449) |
| (305) | (295) | (269) | (305) |
|  | (1) | (1) |  |
| 5,540 | 5,538 | 5,448 | 5,540 |
| 42,347 | 41,698 | 40,599 | 42,347 |
|  |  |  |  |
| 10.5\% | 10.3\% | 10.4\% | 10.5\% |
| 13.1\% | 13.0\% | 13.2\% | 13.1\% |
| 15.1\% | 15.0\% | 15.2\% | 15.1\% |
| 16.7X | 16.7X | 16.8X | 16.7X |

${ }^{1}$ Under IFRS, we record items related to Contributed surplus directly to Retained earnings.
 value losses on available-for-sale equities are deducted in the determination of Tier 1 capital while net unrealized fair value gains on available-for-sale equities are included in Tier 2 A capital.
${ }^{3}$ Basel II goodwill deduction reflects total consolidated goodwill.
 related to the banking book and $\$ 223$ milion is related to the trading book.
${ }^{5}$ Innovative capital instruments are included in Other Liabilities on the Balance Sheet.
${ }^{6}$ As defined in the guidelines issued by OSFI.
${ }^{7}$ Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value
 related to the banking book and $\$ 223$ million is related to the trading book.

Replaced with the Flow statement of the movements in regulatory capital table

| Regulatory capital generation |
| :---: |
| Internal capital generation ${ }^{2}$ |

External capital generation:
Common shares
Contributed surplus
Preferred shares
Trust capital securities
Treasury shares - common
Subordinated debentures
Trust subordinated notes

Other comprehensive income
Other ${ }^{4,5}$

Total regulatory capital generation


| 938 | 1,112 | 956 | 1,328 | 621 | 3,893 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (13) | 44 | 44 | 73 | 93 | 313 |
| n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - | - | - | - | - |  |
| 63 | (52) | 17 | 34 | (36) | 22 |
| - | 630 | 49 | (72) | (98) | (60) |
| - |  | - |  | (998) | $(1,026)$ |
| 50 | 622 | 110 | 35 | $(1,039)$ | (751) |
| 155 | 136 | 56 | 110 | (48) | 320 |
| (904) | (930) | (473) | (374) | (397) | $(2,136)$ |
| (749) | (794) | (417) | (264) | (445) | $(1,816)$ |
| 239 | 940 | 649 | 1,099 | (863) | 1,326 |

3,893

313
n.a. 22
$(60)$ $(1,026)$
$(751)$ (751)
320 $(2,136)$ 1,326
${ }^{1}$ Effective Q1/13 numbers are calculated using guidelines issued by OSFI under the Basel III All-in framework. Prior periods are calculated using Basel II framework.
${ }^{2}$ Internal capital generation is net income attributable to shareholders less dividends.
${ }^{3}$ Under IFRS, we record items related to Contributed surplus directly to Retained earnings.
${ }^{4}$ Includes changes to investments in insurance subsidiaries, regulatory capital deductions for goodwill, substantial investments, eligible general allowance, non-controlling interests, securitization related amounts, treasury shares (other than common) other adjustments to retained earnings and the impact of the transition to Basel III for all capital components except subordinated debentures and other comprehensive income.
${ }^{5}$ Transitional adjustments for IFRS are shown under Other.

| CALCULATION OF ROE AND RORC (Millions of Canadian dollars, except percentage and per share amounts) | Q2/14 | Q1/14 | Q4/13 | Q3113 | Q2/13 | Q1/13 | Q4112 | Q3/12 | Q2112 | $\begin{gathered} 2014 \\ 6 \text { months } \end{gathered}$ | $\begin{aligned} & 2013 \\ & 6 \text { months } \end{aligned}$ | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,096 | 1,048 | 1,047 | 1,143 | 1,016 | 1,082 | 1,005 | 1,069 | 910 | 2,144 | 2,098 | 4,288 | 3,962 |
| Average risk capital | 10,100 | 10,300 | 10,450 | 9,900 | 9,600 | 8,550 | 8,450 | 8,700 | 9,050 | 10,200 | 9,050 | 9,650 | 8,850 |
| Add: Average goodwill and other intangibles | 4,650 | 4,700 | 4,650 | 4,650 | 4,500 | 3,900 | 3,850 | 3,850 | 3,800 | 4,650 | 4,200 | 4,400 | 3,850 |
| Average attributed capital | 14,750 | 15,000 | 15,100 | 14,550 | 14,100 | 12,450 | 12,300 | 12,550 | 12,850 | 14,850 | 13,250 | 14,050 | 12,700 |
| ROE ${ }^{1}$ | 30.5\% | 27.7\% | 27.5\% | 31.2\% | 29.5\% | 34.6\% | 32.6\% | 33.9\% | 28.8\% | 29.1\% | 31.9\% | 30.5\% | 31.2\% |
| RORC | 44.4\% | 40.3\% | 39.8\% | 45.7\% | 43.4\% | 50.1\% | 47.4\% | 48.8\% | 40.9\% | 42.3\% | 46.6\% | 44.5\% | 44.7\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,096 | 1,120 | 1,069 | 1,133 | 1,006 | 1,073 | 1,001 | 1,099 | 908 | 2,216 | 2,079 | 4,281 | 3,973 |
| Average risk capital | 9,000 | 9,100 | 9,350 | 8,950 | 8,650 | 7,750 | 7,600 | 7,900 | 8,250 | 9,050 | 8,200 | 8,650 | 8,050 |
| Add: Average goodwill and other intangibles | 2,950 | 3,000 | 3,000 | 2,900 | 2,850 | 2,200 | 2,200 | 2,150 | 2,150 | 2,950 | 2,500 | 2,750 | 2,150 |
| Average attributed capital | 11,950 | 12,100 | 12,350 | 11,850 | 11,500 | 9,950 | 9,800 | 10,050 | 10,400 | 12,000 | 10,700 | 11,400 | 10,200 |
| RoE ${ }^{1}$ | 37.7\% | 36.7\% | 34.4\% | 37.9\% | 35.9\% | 42.8\% | 40.7\% | 43.4\% | 35.6\% | 37.2\% | 39.1\% | 37.5\% | 38.9\% |
| RORC | 50.1\% | 48.7\% | 45.4\% | 50.3\% | 47.7\% | 55.1\% | 52.5\% | 55.3\% | 44.8\% | 49.4\% | 51.3\% | 49.4\% | 49.4\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 272 | 227 | 195 | 225 | 213 | 219 | 195 | 145 | 201 | 499 | 432 | 852 | 717 |
| Average risk capital | 1,500 | 1,500 | 1,600 | 1,700 | 1,700 | 1,550 | 1,400 | 1,400 | 1,350 | 1,500 | 1,650 | 1,650 | 1,400 |
| Add: Average goodwill and other intangibles | 4,000 | 3,900 | 3,750 | 3,750 | 3,700 | 3,750 | 3,750 | 3,800 | 3,800 | 3,950 | 3,700 | 3,750 | 3,750 |
| Average attributed capital | 5,500 | 5,400 | 5,350 | 5,450 | 5,400 | 5,300 | 5,150 | 5,200 | 5,150 | 5,450 | 5,350 | 5,400 | 5,150 |
| ROE | 20.2\% | 16.6\% | 14.4\% | 16.4\% | 16.2\% | 16.4\% | 15.1\% | 11.1\% | 15.9\% | 18.4\% | 16.3\% | 15.8\% | 13.9\% |
| RORC | 73.4\% | 59.7\% | 48.6\% | 51.9\% | 51.4\% | 55.9\% | 55.6\% | 41.0\% | 61.1\% | 66.5\% | 53.6\% | 51.9\% | 52.1\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average risk capital | 1,350 | 1,350 | 1,150 | 1,250 | 1,300 | 1,350 | 1,350 | 1,350 | 1,350 | 1,350 | 1,300 | 1,250 | 1,350 |
| Add: Average goodwill and other intangibles | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| Average attributed capital ${ }^{2}$ | 1,500 | 1,500 | 1,300 | 1,400 | 1,450 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,450 | 1,400 | 1,500 |
| RoE ${ }^{1}$ | 42.1\% | 40.5\% | 31.8\% | 44.5\% | 45.8\% | 42.9\% | 50.5\% | 47.1\% | 40.4\% | 41.3\% | 44.3\% | 41.4\% | 46.7\% |
| RORC | 46.7\% | 44.9\% | 36.0\% | 49.8\% | 51.1\% | 47.7\% | 56.1\% | 52.4\% | 45.0\% | 45.8\% | 49.3\% | 46.4\% | 51.7\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 108 | 103 | 88 | 100 | 62 | 76 | 66 | 67 | (124) | 211 | 138 | 326 | 88 |
| Average risk capital | 1,650 | 1,550 | 1,400 | 1,500 | 1,350 | 1,350 | 1,550 | 1,200 | 1,250 | 1,600 | 1,350 | 1,400 | 1,350 |
| Add: Average goodwill and other intangibles | 550 | 500 | 550 | 550 | 600 | 600 | 550 | 200 | 250 | 550 | 600 | 600 | 350 |
| Average attributed capital ${ }^{2}$ | 2,200 | 2,050 | 1,950 | 2,050 | 1,950 | 1,950 | 2,100 | 1,400 | 1,500 | 2,150 | 1,950 | 2,000 | 1,700 |
| RoE ${ }^{1}$ | 20.1\% | 19.7\% | 17.9\% | 19.3\% | 13.1\% | 15.3\% | 12.9\% | 19.2\% | (33.3)\% | 19.9\% | 14.2\% | 16.5\% | 5.3\% |
| RORC | 26.6\% | 26.7\% | 25.0\% | 26.3\% | 18.8\% | 21.9\% | 17.5\% | 22.1\% | (40.9)\% | 26.7\% | 20.4\% | 23.1\% | 6.6\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 491 | 486 | 451 | 368 | 366 | 444 | 388 | 407 | 349 | 977 | 810 | 1,629 | 1,496 |
| Average risk capital | 13,000 | 12,400 | 11,850 | 10,700 | 9,800 | 10,050 | 11,150 | 10,500 | 9,800 | 12,700 | 9,900 | 10,600 | 10,200 |
| Add: Average goodwill and other intangibles | 950 | 950 | 950 | 950 | 850 | 900 | 900 | 850 | 900 | 950 | 900 | 900 | 950 |
| Average attributed capital ${ }^{2}$ | 13,950 | 13,350 | 12,800 | 11,650 | 10,650 | 10,950 | 12,050 | 11,350 | 10,700 | 13,650 | 10,800 | 11,500 | 11,150 |
| ROE ${ }^{1}$ | 14.5\% | 14.5\% | 14.0\% | 12.6\% | 14.0\% | 16.1\% | 12.9\% | 14.2\% | 13.2\% | 14.5\% | 15.1\% | 14.1\% | 13.4\% |
| RORC | 15.5\% | 15.6\% | 15.1\% | 13.6\% | 15.3\% | 17.5\% | 13.9\% | 15.5\% | 14.4\% | 15.5\% | 16.4\% | 15.3\% | 14.7\% |
| Corporate Support ${ }^{2,3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average risk capital and other | 2,100 | 2,250 | 2,150 | 2,100 | 2,100 | 2,100 | 2,050 | 2,100 | 1,850 | 2,150 | 2,150 | 2,100 | 2,000 |
| Add: Average under/(over) attribution of capital | 5,550 | 4,500 | 3,850 | 3,800 | 4,200 | 4,600 | 2,750 | 2,850 | 1,850 | 5,000 | 4,400 | 4,150 | 1,900 |
| Average attributed capital | 7,650 | 6,750 | 6,000 | 5,900 | 6,300 | 6,700 | 4,800 | 4,950 | 3,700 | 7,150 | 6,550 | 6,250 | 3,900 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income from continuing operations | 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,551 | 4,293 | 3,956 | 8,342 | 7,558 |
| Net (loss) from discontinued operations |  |  |  |  |  |  |  |  | (30) |  |  |  | (51) |
| Net income | 2,201 | 2,092 | 2,101 | 2,285 | 1,909 | 2,047 | 1,899 | 2,245 | 1,521 | 4,293 | 3,956 | 8,342 | 7,507 |
| Net income available to common shareholders | 2,123 | 2,005 | 2,016 | 2,197 | 1,821 | 1,957 | 1,811 | 2,157 | 1,431 | 4,128 | 3,778 | 7,991 | 7,152 |
| Average risk capital ${ }^{2}$ | 28,650 | 28,200 | 27,500 | 26,250 | 24,850 | 24,100 | 25,050 | 24,350 | 24,300 | 28,400 | 24,450 | 25,700 | 24,800 |
| Average risk capital from continuing operations ${ }^{2}$ | 28,650 | 28,200 | 27,500 | 26,250 | 24,850 | 24,100 | 25,050 | 24,350 | 23,900 | 28,400 | 24,450 | 25,700 | 24,400 |
| Average common equity | 45,550 | 44,050 | 42,500 | 41,000 | 39,850 | 38,850 | 37,900 | 36,950 | 35,850 | 44,750 | 39,350 | 40,600 | 36,500 |
| ROE ${ }^{1}$ | 19.1\% | 18.1\% | 18.8\% | 21.3\% | 18.7\% | 20.0\% | 19.0\% | 23.2\% | 16.2\% | 18.6\% | 19.4\% | 19.7\% | 19.6\% |
| ROE from continuing operations ${ }^{1}$ | 19.1\% | 18.1\% | 18.8\% | 21.3\% | 18.7\% | 20.0\% | 19.0\% | 23.2\% | 16.6\% | 18.6\% | 19.4\% | 19.7\% | 19.7\% |
| RORC ${ }^{3}$ | 30.4\% | 28.2\% | 29.1\% | 33.2\% | 30.0\% | 32.2\% | 28.8\% | 35.2\% | 24.0\% | 29.3\% | 31.1\% | 31.1\% | 28.8\% |
| RORC from continuing operations ${ }^{3}$ | 30.4\% | 28.2\% | 29.1\% | 33.2\% | 30.0\% | 32.2\% | 28.8\% | 35.2\% | 24.9\% | 29.3\% | 31.1\% | 31.1\% | 29.5\% |

Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.
Effective Q3/12 discontinued operations are included in Corporate Support
${ }^{3}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.


 to be comparable to similar measures disclosed by other companies.

## Performance measures

Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating
the level of capital that is necessary to support our various businesses, given their risks, consisten with our desired solvency standard and credit ratings

## Risk capital

Risk capital includes credit, market (trading and non-trading), insurance-specific, operational
business and fixed assets risk capital.
Average risk capital
Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

Return on equity (ROE)
Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also
includes average unattributed capital

## Return on risk capital (RORC

Net income available to common shareholders divided by average risk capital. Business segment
RORC is calculated as net income available to common shareholders divided by average risk capital for the period.

Unattributed capital
Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

## Non-GAAP measures

Adjusted basis measures
Adjusted basis measures such as cash net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

## Economic profit

Net income (loss) after non-controlling interests excluding the after-tax effect of amortization and write-down of other intangibles (excluding software) and goodwill less a capital charge for use of attributed capital.

## Common equity

Common equity includes common shares, common treasury shares, retained earnings and othe components of equity

Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

## Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Embedded value
The sum of the value of equity held in our Insurance segment and the value of in-force business (existing policies).
Goodwill and intangibles
Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

Gross-adjusted assets (GAA)
GAA are used in the calculation of the Assets-to-Capital multiple. They represent our total assets including specified off-balance sheet items and net of prescribed deductions. Off balance sheet items for this calculation are direct credit substitutes, including letters of credit and guarantees, transaction-related contingencies, trade-related contingencies and sale and repurchase agreements.

## Taxable equivalent basis (teb)

Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support.

## Total trading revenue

Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

## Ratios

Capital ratios
The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI
based on standards issued by the Bank for International Settlements and GAAP financial information.

## Common Equity Tier 1 ratio

Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including common shares, retained earnings, accumulated other comprehensive income and other items.
common shares, retained earnings, accumulated other comprehensive income and other items.
Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other components subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue.
Return on assets
Net income as a percentage of average assets.

Calculations
Assets-to-capital multiple
Total assets plus specified off balance sheet items, as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI), divided by total regulatory capital.

## Average balances (assets, loans and acceptances, and deposits)

Calculated using methods intended to approximate the average of the daily balances for the period.

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets

The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans based on daily balances for the period

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Diluted EPS

Diluted EPS is net income attributable to common shareholders dividend by the average diluted shares utstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Market capitalization
End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (average assets
Net interest income as a percentage of total average assets.
Net interest margin (average earning assets)
Net interest income as a percentage of total average earning assets.
Net write-offs
Gross write-offs less recoveries of amounts previously written off.

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate
Risk-weighted assets (RWA) - Basel III
Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI based on Basel III effective January 1, 2013 and on the "Basel III: A global regulatory framework for more resilient banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk portfolios use IRB Approach and the remainder uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a standardised approach for all other products. For Operational risk, we use the Standardised Approach In addition, Basel III requires a transitional capital floor adjustment.
n.a.

Not applicable


[^0]:    Calculated using methods intended to approximate the average of the daily balances for the period, as applicable
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ To be read in conjunction with the Segment pages.

[^1]:    The amounts reported are based on the regulatory securitization reporting requirements. It includes our credit card loans. It excludes our Canadian residential mortgages under the NHA MBS program which also encompass our Canadian social housing mortgages.
    These amounts differ from, and are not directly comparable to amounts reported in our Report to Shareholders due to the differences between IFRS accounting and regulatory consolidation.
    Amounts reflect regulatory exposure values.
    ${ }^{3}$ Securitization exposures include securities, liquidity facilities, protection provided to securitization positions, other commitments and credit enhancements.
    ${ }^{4}$ Capital charges for Standardized approach deductions are net of ACL and partial write-offs. Capital charges for Rating based approach and internal assessment approach are gross of ACL and partial write-offs.

[^2]:    ${ }^{1}$ Wholesale - Real estate and related loans and acceptances in Q2/14 is comprised of amounts based in Canada of $\$ 165$ million, United States of \$nil and Other International of $\$ 160$ million
    ${ }^{2}$ Wholesale - Other in Q2/14 related to other services, $\$ 116$ million; financing products, $\$$ nil; holding and investments, $\$ 21$ million; health, $\$ 15$ million; and other, $\$ 77$ million
    ${ }^{3}$ Geographic information is based on residence of borrower.

[^3]:    ${ }^{1}$ Geographic information is based on residence of borrowe
    ${ }^{2}$ PCL related to the sale of impaired loans is now presented in Disposal of loans.
    ${ }^{3}$ Exchange and other movements include primarily foreign exchange translations on non-Canadian dollar denominated ACL.

