

Royal Bank of Canada Investor Presentation

Q1/2021

All amounts are in Canadian dollars unless otherwise indicated and are based on financial statements prepared in compliance with International Accounting Standard 34 Interim Financial Reporting, unless otherwise noted. Our Q1 2021 Report to Shareholders and Supplementary Financial Information are available on our website at: <http://www.rbc.com/investorrelations>.



Caution regarding forward-looking statements

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including the “safe harbour” provisions of the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. We may make forward-looking statements in this presentation, in other filings with Canadian regulators or the SEC, in reports to shareholders, and in other communications, including statements by our President and Chief Executive Officer. Forward-looking statements in this presentation include, but are not limited to, statements relating to our financial performance objectives, vision and strategic goals, investment activity in the oil & gas sector, and the potential continued impacts of the coronavirus (COVID-19) pandemic on our business operations, financial results and financial condition, and on the global economy and financial market conditions, including projected economic indicators for 2020 with respect to Canada, the United States and the Euro Area. The forward-looking information contained in this presentation is presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented, as well as our financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as “believe”, “expect”, “foresee”, “forecast”, “anticipate”, “intend”, “estimate”, “goal”, “plan” and “project” and similar expressions of future or conditional verbs such as “will”, “may”, “should”, “could” or “would”.

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our financial performance objectives, vision and strategic goals will not be achieved. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors – many of which are beyond our control and the effects of which can be difficult to predict – include: credit, market, liquidity and funding, insurance, operational, regulatory compliance (which could lead to us being subject to various legal and regulatory proceedings, the potential outcome of which could include regulatory restrictions, penalties and fines), strategic, reputation, legal and regulatory environment, competitive and systemic risks and other risks discussed in the risk sections and Significant developments: COVID-19 section of our annual report for the fiscal year ended October 31, 2020 (the 2020 Annual Report) and the Risk management and Impact of COVID-19 pandemic sections of our Q1 2021 Report to Shareholders; including business and economic conditions, information technology and cyber risks, Canadian housing and household indebtedness, geopolitical uncertainty, privacy, data and third party related risks, regulatory changes, environmental and social risk (including climate change), and digital disruption and innovation, culture and conduct, the business and economic conditions in the geographic regions in which we operate, the effects of changes in government fiscal, monetary and other policies, tax risk and transparency, environmental and social risk, and the emergence of widespread health emergencies or public health crises such as pandemics and epidemics, including the COVID-19 pandemic and its impact on the global economy and financial market conditions and our business operations, and financial results, condition and objectives.

We caution that the foregoing list of risk factors is not exhaustive and other factors could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Material economic assumptions underlying the forward looking-statements contained in this presentation are set out in the Economic, market and regulatory review and outlook section and for each business segment under the Strategic priorities and Outlook headings in our 2020 Annual Report, as updated by the Economic, market and regulatory review and outlook and Impact of COVID-19 pandemic sections of our Q1 2021 Report to Shareholders. Except as required by law, we do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

Additional information about these and other factors can be found in the risk sections and Significant developments: COVID-19 section of our 2020 Annual Report and the Risk management and Impact of COVID-19 pandemic sections of our Q1 2021 Report to Shareholders.

Information contained in or otherwise accessible through the websites mentioned does not form part of this presentation. All references in this presentation to websites are inactive textual references and are for your information only.

About RBC



The RBC story

➤ Diversified business model, scale and leading client franchises	<ul style="list-style-type: none">▪ Well-diversified across businesses, geographies and client segments▪ Able to capitalize on opportunities created by changing market dynamics and economic conditions▪ Wide breadth of products and capabilities to meet our clients' financial needs and build deep, long-term relationships
➤ Market leader with a focused growth strategy	<ul style="list-style-type: none">▪ Market leader in Canada and one of the largest financial institutions globally⁽¹⁾▪ Clear strategy for continued long-term growth in Canada, the U.S. and select global markets
➤ Financial strength underpinned by prudent risk and cost management	<ul style="list-style-type: none">▪ Track record of earnings and dividend growth while maintaining a disciplined approach to risk and cost management▪ Credit ratings amongst the highest globally▪ Strong capital position and a high-quality liquid balance sheet
➤ Innovation is in our DNA	<ul style="list-style-type: none">▪ Long history of innovation and proven ability to adapt to industry trends▪ Investments in technology allow us to drive efficiencies and deliver an exceptional client experience▪ Focused on simplifying, digitizing and personalizing our products to make it easier for clients and employees to do business, and to lower costs
➤ Leading corporate citizen	<ul style="list-style-type: none">▪ Delivering signature programs with measurable social and environmental outcomes▪ Committed to accelerating clean economic growth – contributed \$25.9 billion⁽²⁾ of our \$100 billion sustainable financing target by 2025 to help support a transition to a low-carbon economy▪ Expanded ESG reporting suite: RBC's inaugural 2019 Enterprise D&I⁽³⁾ Report, first stand-alone TCFD⁽⁴⁾ Report, our first Human Rights Position Statement and first SASB⁽⁵⁾ Index.▪ Powered by our technology partner, FutureFit AI, RBC Upskill will now assist youth in self-discovering their career possibilities and potential. It will do so by providing tailored advice/recommendations on an ongoing basis, aligned to their confidentially-inputted skills, interests, and experiences. The value it provides is more efficient, continuous, and effective 'upskilling' for a young person's next job opportunity▪ \$142 million given globally through cash donations and community investments, including support to mitigate the economic impact of COVID-19.▪ Our annual Employee Giving campaign went virtual this year with 82% of employees participating in raising \$23 million for over 5,000 charities across

(1) Based on market capitalization as of January 29, 2021. (2) [2019 ESG \(Environment, Social and Governance\) Report](#). (3) Diversity & Inclusion. (4) Task Force on Climate-related Financial Disclosures. (5) Sustainability Accounting Standards Board.

Market leader with a focused strategy for growth

Largest in Canada⁽¹⁾

A market leader across all key businesses

Top 15 Globally⁽¹⁾

One of the 15 largest global banks by market capitalization with operations in 36 countries

17 Million Clients

Served by 86,000+ employees worldwide

Purpose

Help clients thrive and communities prosper

Vision

To be among the world's most trusted and successful financial institutions

Strategic Goals



In Canada: To be the undisputed leader in financial services



In the United States: To be the preferred partner to corporate, institutional and high net worth clients and their businesses



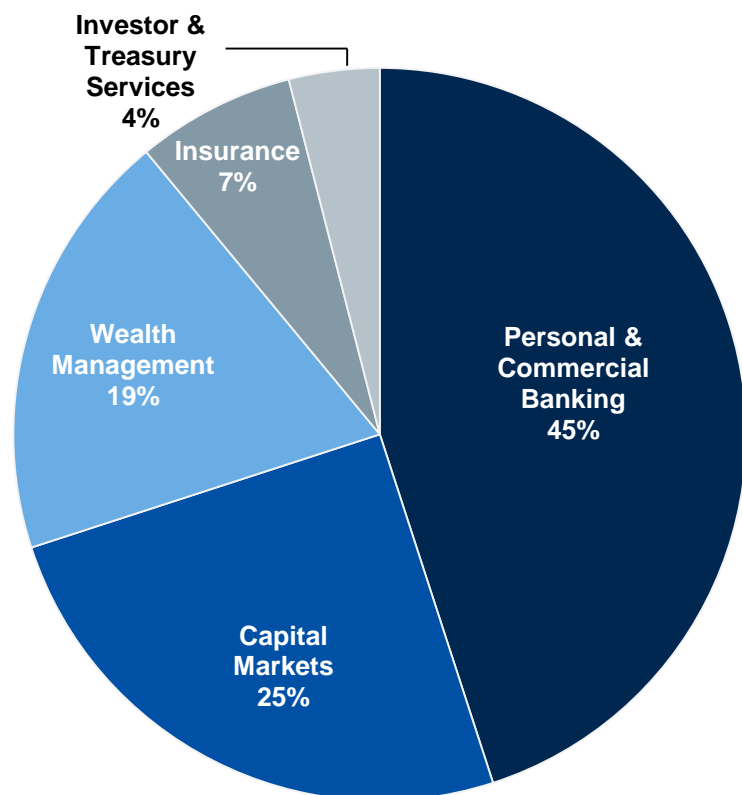
In Select Global Financial Centres: To be a leading financial services partner valued for our expertise

(1) Based on market capitalization as at January 29, 2021.

Diversified business and geographic model with client-leading franchises

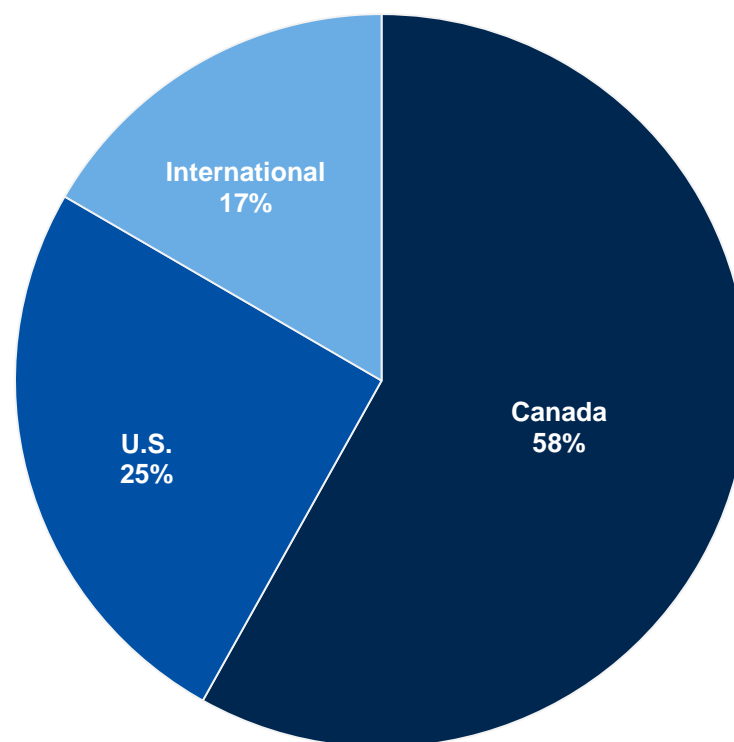
Earnings by Business Segment⁽¹⁾

Latest twelve months ended January 31, 2021



Revenue by Geography

Latest twelve months ended January 31, 2021



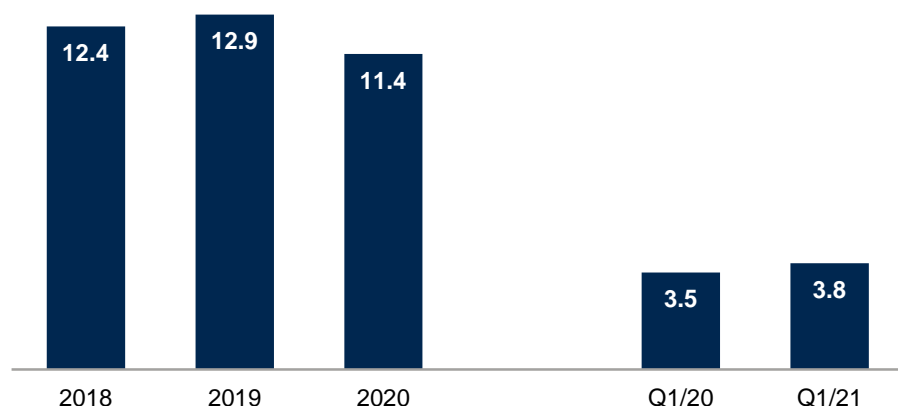
⁽¹⁾ Amounts exclude Corporate Support. These are non-GAAP measures. For more information, refer to Results by business segment section of our 2020 Annual Report and slide 58.

Strong financial profile

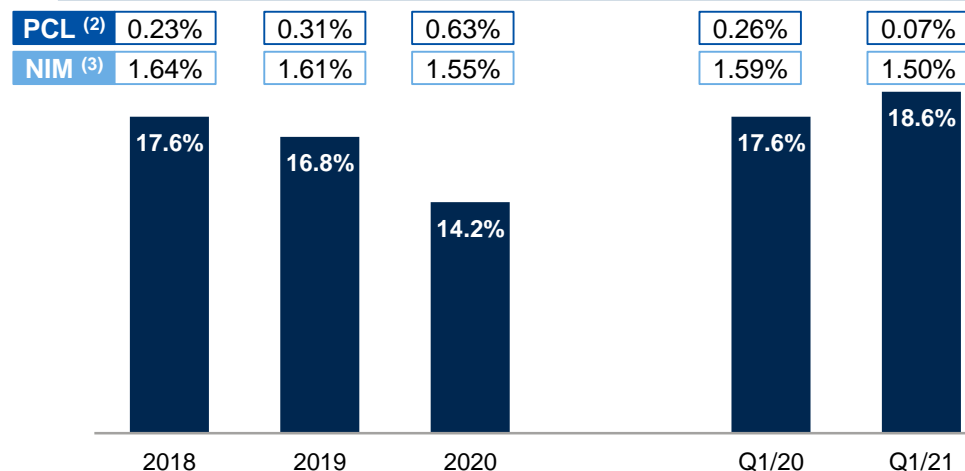
Maintaining a strong capital position with a disciplined approach to risk

Resilient Earnings

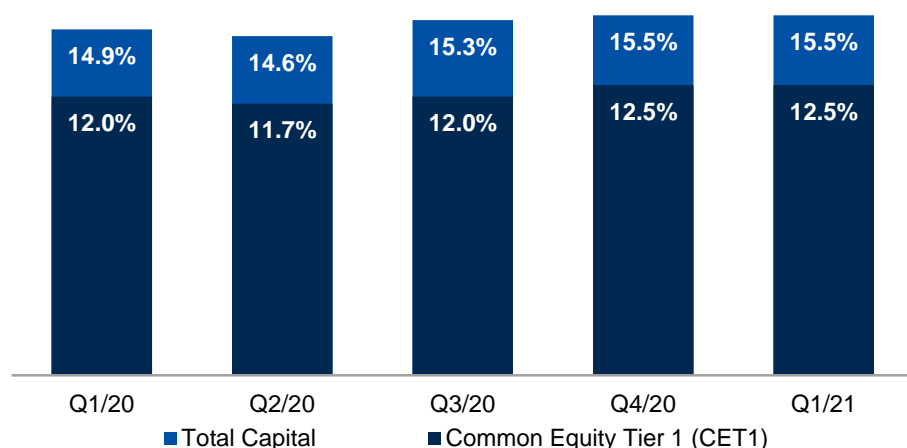
Net income (\$ billions)



Premium Return on Equity⁽¹⁾



Strong Capital Position



Strong Leverage and Liquidity Ratios

Leverage Ratio	4.8%
Liquidity Coverage Ratio	141%

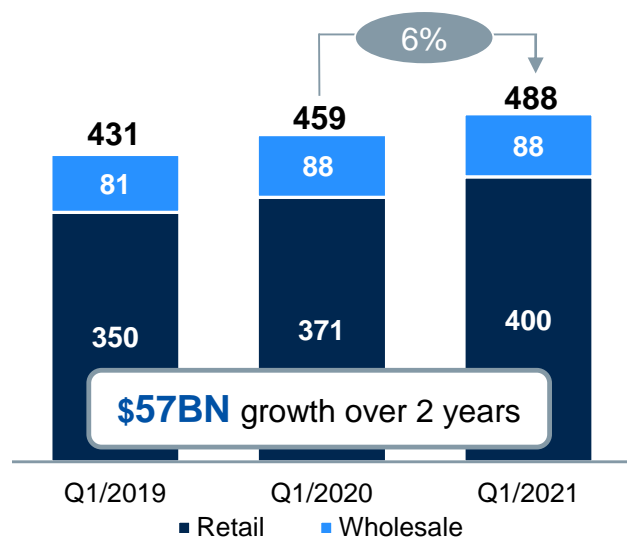
Credit Ratings Amongst the Highest Globally

	Moody's	S&P	DBRS	Fitch
Legacy senior long-term debt ⁽⁴⁾	Aa2	AA-	AA (high)	AA+
Senior long-term debt ⁽⁵⁾	A2	A	AA	AA
Outlook	Stable	Stable	Stable	Negative

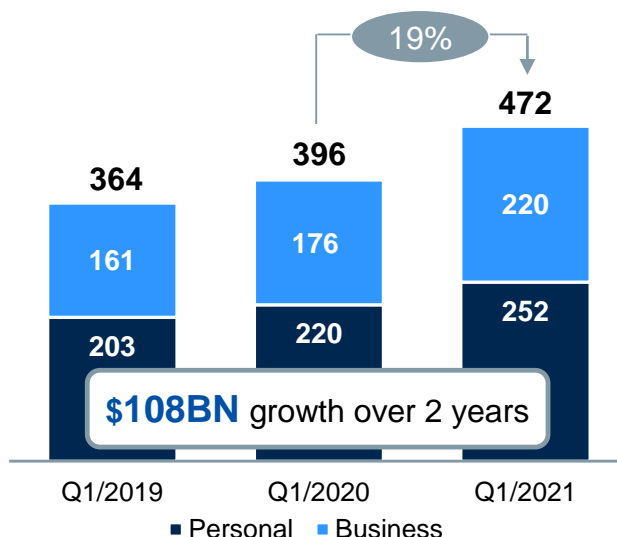
(1) Return on Equity (ROE). This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section of Q1 2021 Report to Shareholders. (2) Provision for credit losses (PCL) on loans as a % of average net loans and acceptances. (3) Net interest margin (NIM) (average earning assets, net). (4) Ratings (as at February 23, 2021) for senior long-term debt issued prior to September 23, 2018 and senior long-term debt issued on or after September 23, 2018, which is excluded from the Canadian Bank Recapitalization (Bail-in) regime. (5) Ratings (as at February 23, 2021) for senior long-term debt issued on or after September 23, 2018 which is subject to conversion under the Bail-in regime.

Strong volume growth and market share gains in our largest businesses

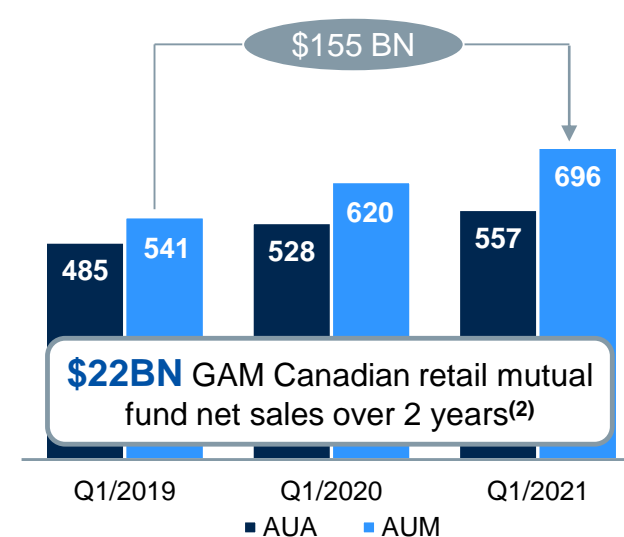
Canadian Banking average loans
(\$ billions) ⁽¹⁾



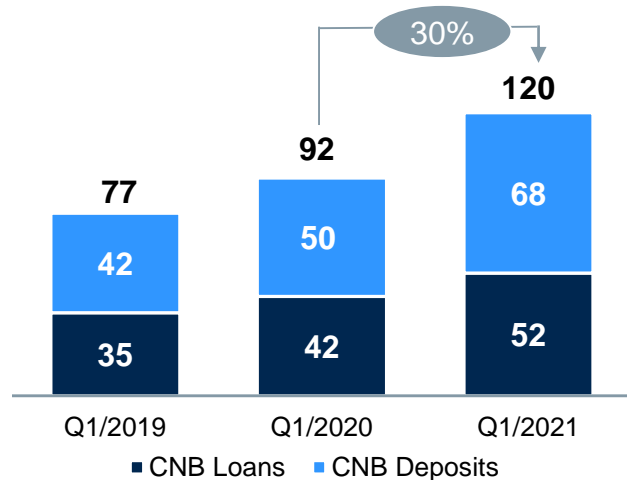
Canadian Banking average deposits
(\$ billions)



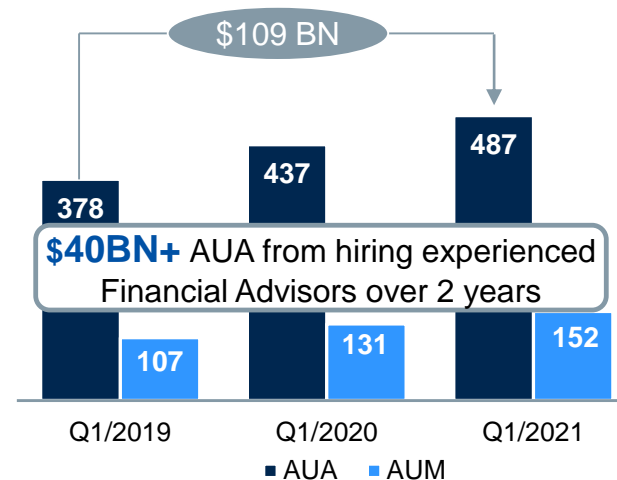
Wealth Management (non-U.S.) AUM and AUA
(\$ billions)



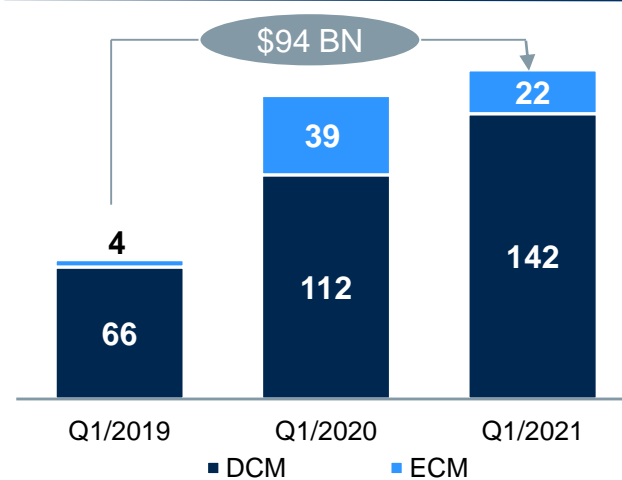
City National (CNB) average loans and deposits
(US\$ billions)



U.S. Wealth Management AUM and AUA
(US\$ billions)



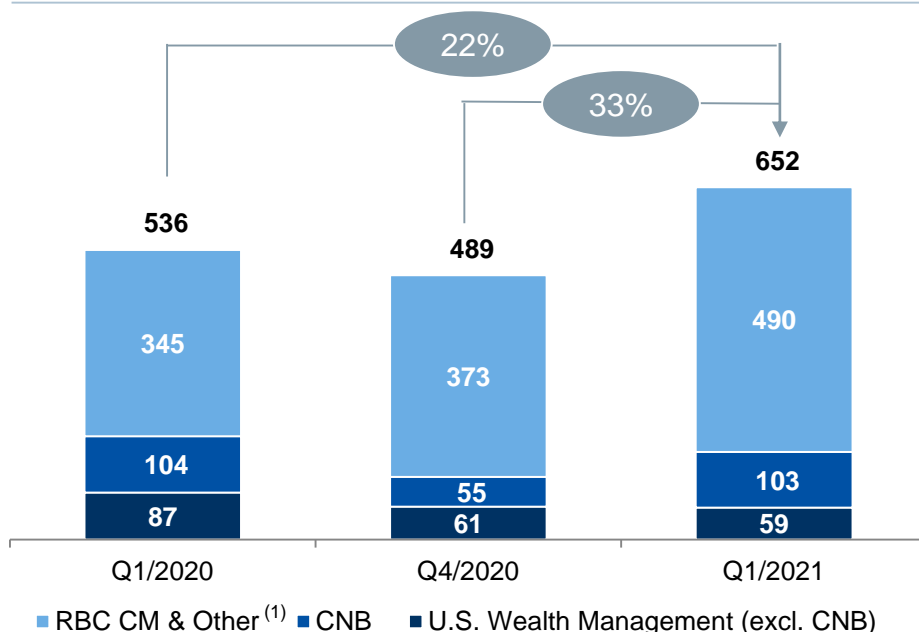
Capital Markets equity and debt issuance volumes
(US\$ billions) ⁽³⁾



(1) Wholesale includes small business. (2) Investment Funds Institute of Canada (IFIC). January 2021 and RBC reporting. Comprised of long-term and money market prospective qualified mutual funds sold to Retail and Institutional clients. (3) Dealogic.

Solid results from our U.S. operations

Net Income (US\$ millions)

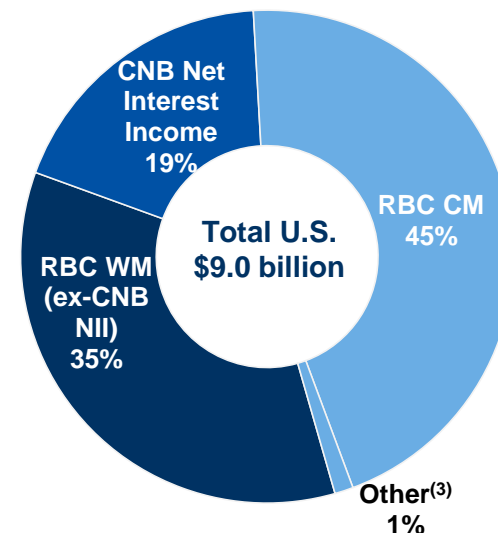


US\$ millions (unless otherwise stated)	Q1/21	YoY	QoQ
Revenue	2,520	10%	14%
Pre-Provision, Pre-Tax Earnings ⁽⁴⁾	706	10%	12%
Provisions for Credit Losses (PCL)	(42)	n.m. ⁽⁵⁾	n.m. ⁽⁵⁾
Net Income	652	22%	33%
Adj. Pre-Provision, Pre-Tax Earnings ⁽⁴⁾⁽⁶⁾	742	10%	11%
Adj. Net Income ⁽⁶⁾	678	20%	31%
Pre-Provision, Pre-Tax Earnings (C\$MM) ⁽⁴⁾	907	8%	9%
Net Income (C\$MM)	837	19%	29%
Adj. Pre-Provision, Pre-Tax Earnings (C\$MM) ⁽⁴⁾⁽⁶⁾	953	7%	8%
Adj. Net Income (C\$MM) ⁽⁶⁾	871	18%	27%

(1) RBC CM & Other net income includes U.S. portions of U.S. Banking, Capital Markets, Wealth Management excluding U.S. Wealth Management (including CNB), Insurance and I&TS. (2) Excludes Corporate Support. Revenue is on a Tax Equivalent Basis (TEB). These are non-GAAP measures. For more information, see slide 58. (3) Other revenue includes U.S. portions of U.S. Banking, Insurance and I&TS. (4) Pre-provision, pre-tax earnings is revenue net of policyholder benefits, claims & acquisition expense (PBCAE) and non-interest expenses. This is a non-GAAP measure. For more information, see slide 58. (5) Not meaningful. (6) Adjusted net income and adjusted pre-provision, pre-tax earnings for every quarter excludes CNB's amortization of intangibles and integration costs, which were US\$26MM/C\$34MM after-tax (US\$36MM/C\$46MM before-tax) in Q1/2021. This is a non-GAAP measure. For more information, see slide 58. (7) Based on C\$ figures.

U.S. Operations Revenue (US\$ billions)⁽²⁾

Last 12 months ended Q1/2021



Q1/2021 Highlights

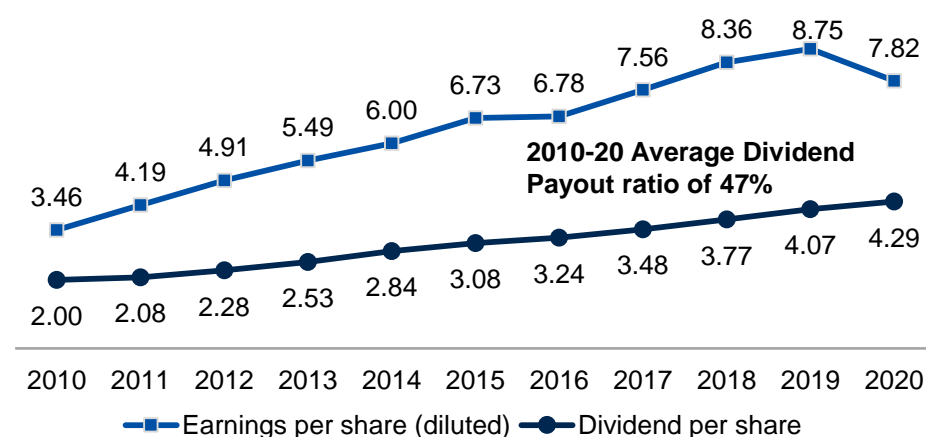
- The U.S. represented 20% or over \$2 billion of total bank net income over the last 12 months⁽²⁾⁽⁷⁾
 - + Q1/2021 U.S. earnings were up 22% YoY, driven by Capital Markets
- The U.S. represented 25% of total bank revenue in the last 12 months⁽²⁾⁽⁷⁾
 - + Q1/2021 U.S. revenue was up 10% YoY, driven by Capital Markets and Wealth Management
- U.S. PCL on loans ratio of (19 bps), down from 30 bps last quarter

Track-record of delivering value to our shareholders

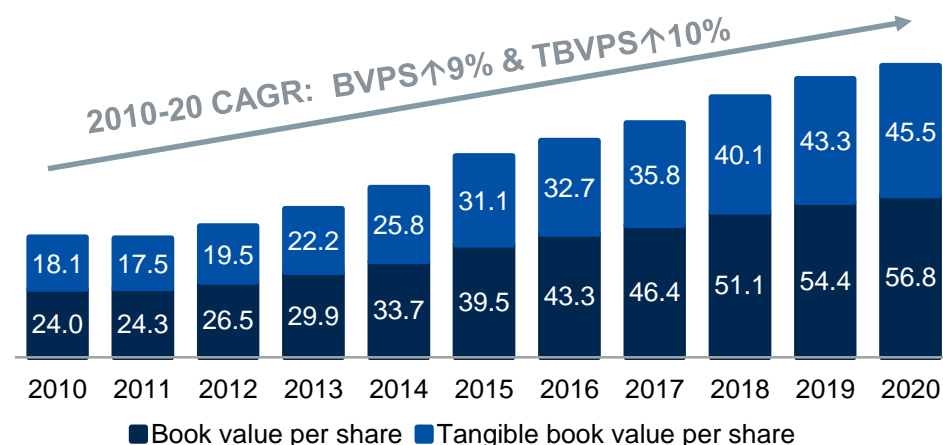
Financial performance objectives measure our performance against our goal of maximizing total shareholder returns

Medium-Term Objectives			Average ⁽¹⁾	
			3 Years	5 Years
Profitability	Diluted EPS growth	7%+	×	1%
	ROE ⁽²⁾	16%+	✓	16.2%
Capital Management	Capital ratios (CET1 ratio)	Strong	✓	11.6%
	Dividend payout ratio	40% – 50%	✓	48%

Dividend⁽³⁾ and Earnings⁽⁴⁾ per Share (\$): 2010-20 CAGR ↑8%



Tangible Book Value & Book Value Per Share (\$)⁽⁴⁾



Achieved Solid TSR⁽⁵⁾ Performance

	3 Year	5 Year	10 Year	20 Year
RBC	4%	12%	11%	12%
Peer Average	(1)%	8%	9%	8%

(1) Diluted EPS growth is calculated using a Compound Annual Growth Rate (CAGR). ROE, CET1 and dividend payout ratio are calculated using an average. (2) Return on Equity (ROE). This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section of Q1 2021 Report to Shareholders. (3) Dividends declared per common share. Our current quarterly dividend is \$1.08. (4) EPS, TBVPS and BVPS for 2010 were determined under Canadian Generally Accepted Accounting Policies (CGAAP) framework. (5) Annualized TSR is calculated based on the TSX common share price appreciation plus reinvested dividend income. Source: Bloomberg, as at January 29, 2021. RBC is compared to our global peer group. The peer group average excludes RBC; for the list of peers, please refer to our 2020 Annual Report.

Business Segments

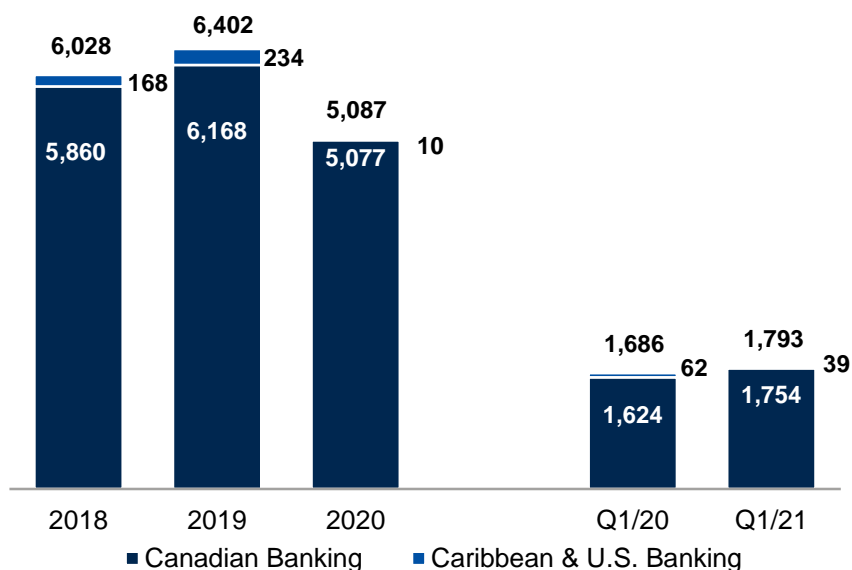
Personal & Commercial Banking

- The financial services leader in Canada
 - #1 or #2 market share in all key product categories
 - Most branches and one of the largest mobile sales networks across Canada
 - Superior cross-sell ability
- In 16 countries and territories in the Caribbean
 - 3rd largest bank by assets⁽¹⁾ in English Caribbean
- Innovative direct banking to U.S. cross-border clients
- Ongoing investments to digitize our banking channels

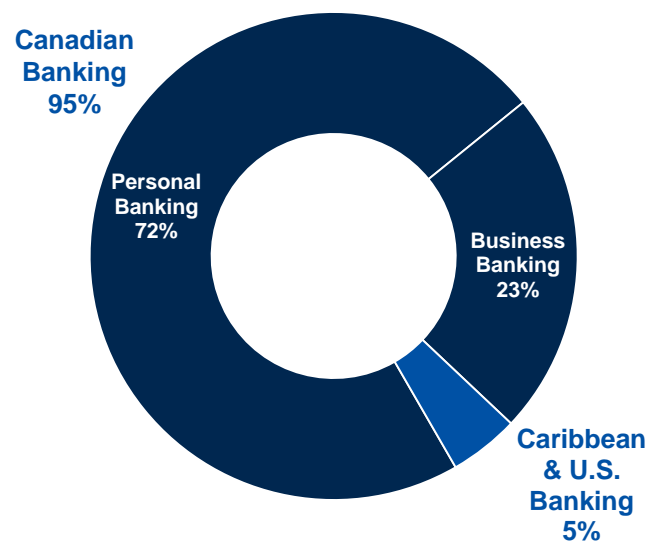
Q1/2021 Highlights

Clients (MM)	14+
Branches	1,253
ATMs	4,446
Active Digital (Online and Mobile) Users ⁽²⁾ (MM)	7.8
Employees (FTE)	36,000+
Net Loans & Acceptances ⁽¹⁾ (\$BN)	493.5
Deposits ⁽¹⁾ (\$BN)	490.1
AUA ⁽¹⁾ (\$BN)	315.9

Net Income (\$ millions)



Revenue by Business Line⁽³⁾





(1) Based on average balances. (2) This figure represents the 90-day active customers in Canadian Banking only. (3) For the quarter ended January 31, 2021.

Personal & Commercial Banking

Strategic Priorities – *Building A Digitally-Enabled Relationship Bank™*

Transform How We Serve Our Clients	<ul style="list-style-type: none"> Make it easier for clients to access products and services digitally Create capacity and capability to focus on advice, complex servicing and sales, and problem resolution Focus on innovating our branch network
Accelerate Client Growth	<ul style="list-style-type: none"> Grow commercial market share through industry-specific credit strategies Target high-growth retirement segment and business succession planning Continue to increase client acquisitions including key segments: high net worth, newcomers and students and young adults while deepening existing client relationships
Rapidly Deliver Digital Solutions	<ul style="list-style-type: none"> Continue to deliver leading digital capabilities and functionality through our award-winning mobile app Create partnerships to innovate, making it easier to bank with RBC Invest in research and development to understand and meet rapidly changing client expectations
Innovate to Become a More Agile and Efficient Bank	<ul style="list-style-type: none"> Accelerate investments to simplify, digitize and automate for clients and employees Change or eliminate products and processes that do not add economic or client value Invest in employees to enhance digital, agile and change capabilities

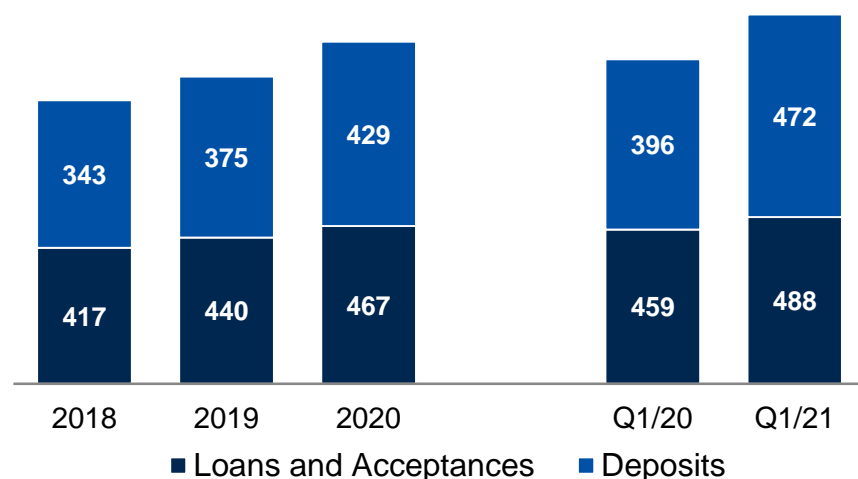
Recent Awards

 <p>North American Retail Bank of the year for the 3rd consecutive year; Best Latin/Caribbean Bank of the Year; Best Loyalty and Rewards Strategy for the 2nd consecutive year⁽¹⁾</p>	 <p>J.D. POWER</p> <p>Highest in Customer Satisfaction Among the Big Five Retail Banks, a position RBC has now held for 4 out of the past 5 years⁽²⁾</p>	 <p>RBC won 10 out of 11 Ipsos Financial Service Excellence Awards among the Big 5 Banks, including Customer Service Excellence⁽³⁾</p>	 <p>Awarded 'Celent Model Bank of the Year 2020' in recognition of RBC's digital strategy and capabilities; it is the top global award bestowed by Celent⁽⁴⁾</p>
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(1) Retail Banker International, 2020. (2) J.D. Power, 2020. (3) Ipsos, 2020. (4) Celent Model Bank, 2020.

Personal & Commercial Banking – Canadian Banking

Solid Volume Growth (\$ millions)⁽¹⁾

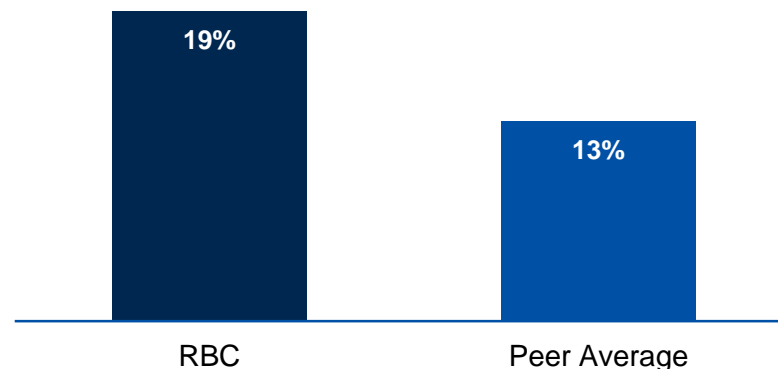


#1 or #2 Market Share in All Key Categories⁽³⁾

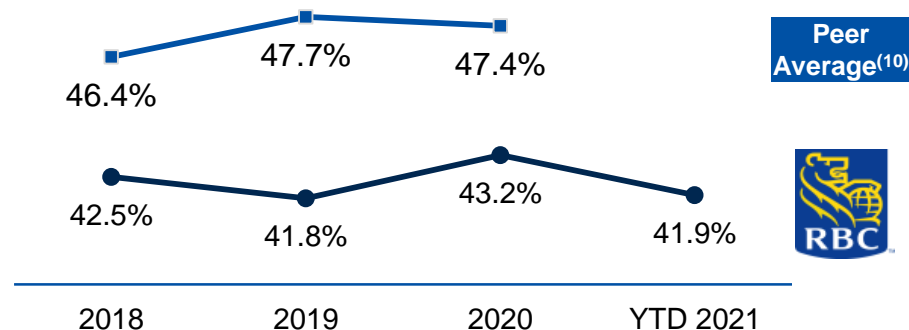
Product	Market share	Rank
Personal Lending ⁽⁴⁾	24.6%	1
Personal Core Deposits + GICs	20.2%	2
Credit Cards ⁽⁵⁾	28.2%	1
Long-Term Mutual Funds ⁽⁶⁾	32.3%	1
Business Loans (\$0-\$25MM) ⁽⁷⁾	26.9%	1
Business Deposits ⁽⁸⁾	24.5%	1

Superior Cross-Sell Ability

Percent of clients with transaction accounts, investments and borrowing products⁽²⁾



Continue to Improve Our Efficiency Ratio⁽⁹⁾



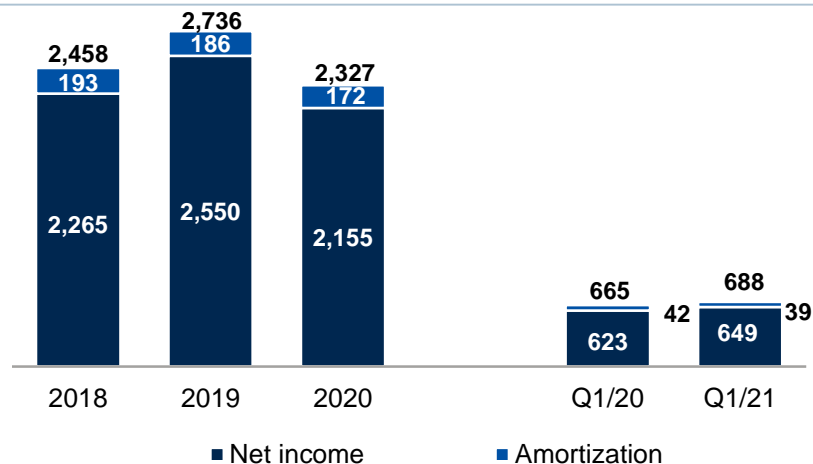
(1) Based on average balances. (2) Canadian Financial Monitor by Ipsos – 18,000 Canadian individuals – data based on Financial Group results for the 12-month period ending January 2021; Cross-sell calculation methodology has been updated from previous quarters since Q2/19. TFSA is considered an Investment. Peers include BMO, BNS, CIBC and TD. (3) Market share is calculated using most current data available from OSFI (M4), Investment Funds Institute of Canada (IFIC) and Canadian Bankers Association (CBA), and is at October 2020 and August 2020 except where noted. Market share is of total Chartered Banks except where noted. (4) Personal Lending market share of 6 banks (RBC, BMO, BNS, CIBC, TD and NA) and includes residential mortgages (excl. acquired portfolios) and personal loans as at August 2020, excludes Credit Cards. (5) Credit cards market share is based on 6 banks (RBC, BMO, BNS, CIBC, TD and NA) as at August 2020. (6) Long-term mutual fund market share is compared to 7 banks (RBC, BMO, BNS, CIBC, TD, NA, and HSBC) and is at October 2020. (7) Business Loans market share is of 6 Chartered Banks (RBC, BMO, BNS, CIBC, TD and NA) on a quarterly basis and is as of September 2020. (8) Business Deposits market share excludes Fixed Term, Government and Deposit Taking Institution balances. (9) Effective Q4/2017, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation. (10) Peers include BMO, BNS, CIBC and TD; 2017 through 2020 reflects annual numbers.

Wealth Management

Strategic Priorities

- **Global Asset Management:** Deliver investment performance and extend leadership position in Canada, while continuing to build and grow in the U.S. and other key global markets
- **Canadian Wealth Management:** Continue to deepen client relationships and deliver a differentiated client experience that is increasingly digitally-enabled and supported by data-driven insights
- **U.S. Wealth Management:** Leverage the combined strengths of City National Bank, RBC Wealth Management U.S. and Capital Markets to accelerate growth in the U.S.
- **International Wealth Management:** In the British Isles, accelerate organic market share growth to be a top-tier wealth manager, providing solutions and insight to successful wealth creators. In Asia, continue to drive growth in Asia's global families by leveraging the global strengths and capabilities of RBC

Cash Earnings (\$ millions)^{(1) (2)}



Recent Awards

Best Private Banking Services Overall – North America and Canada

(Euromoney Private Banking and WM Survey, 2021)

Best in Serving Business Owners – North America and Canada

(Euromoney Private Banking and WM Survey, 2021)

Best ESG / Impact Investing Services – Canada

(Euromoney Private Banking and WM Survey, 2021)

Outstanding Global Private Bank - North America

(Private Banker International Global Wealth Awards, 2020)

Best Private Bank in Canada

(PWM / The Banker Global Private Banking Awards, 2020)

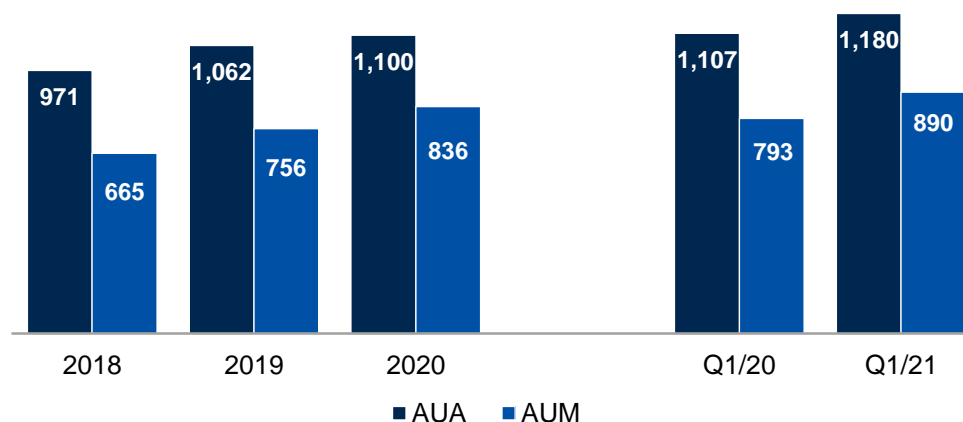
Best Institutional Trust or Fiduciary Company

(WealthBriefing European Awards, 2020)

Best Private Bank for Digitally Empowering Relationship Managers, North America

(PWM's Global Wealth Tech Awards, 2020)

AUA and AUM (\$ billions)⁽³⁾



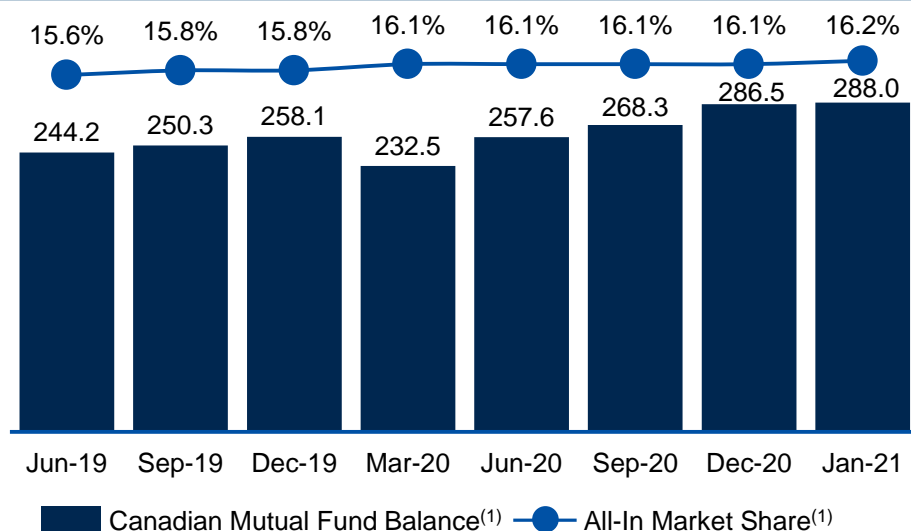
(1) Cash earnings exclude the after-tax effect of amortization of intangibles. This is a non-GAAP measure. For more information see slide 58. (2) 2019 net income includes the gain on sale of the private debt business of BlueBay (\$134 million after-tax). (3) Spot Balances.

Wealth Management – Global Asset Management

Building a high-performing global asset management business

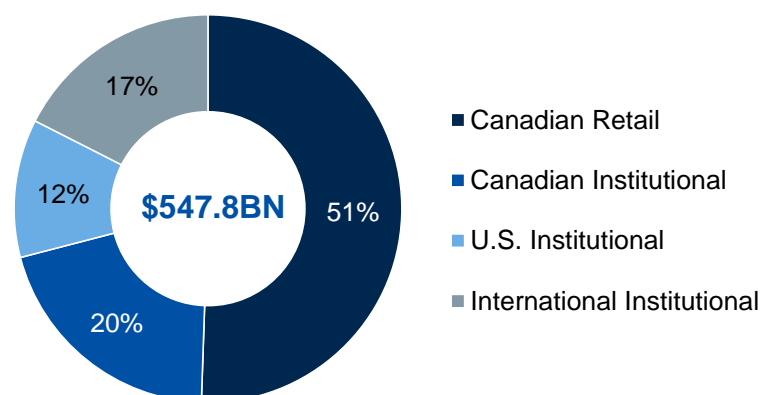
- **Driving top-tier profitability in our largest Wealth Management business**
 - \$547.8BN in client assets
 - Investor asset mix of 51% Retail / 49% Institutional client assets
- **Extending our lead in Canada**
 - Largest retail fund company in Canada, ranked #1 in market share capturing 32.5% amongst banks and 16.2% all-in⁽¹⁾
 - Strategic alliance between RBC Global Asset Management and BlackRock Canada connects clients to the largest and broadest ETF lineup in Canada
 - 3rd largest institutional manager of Canadian pension assets⁽²⁾
- **Delivering strong investment capabilities to support growth**
 - Top performing investment firm with ~83% of AUM outperforming the benchmark on a 3-year basis⁽³⁾
 - Continued growth of investment capabilities and innovative solutions for both institutional clients and retail investors

Canadian Retail Mutual Fund AUM (\$ billions)



Diversified Asset Mix

Q1/2021 AUM by Client Segment (\$ billions)⁽⁴⁾

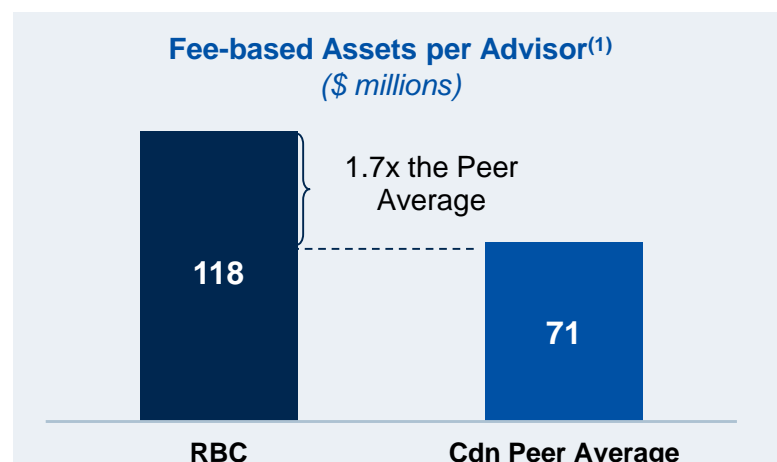


(1) Investment Funds Institute of Canada (IFIC) in January 2021 and RBC reporting. Comprised of long-term funds and money market prospective qualified mutual funds sold to Retail and Institutional clients. (2) Benefits Canada as at November 2020. (3) As at December 2020, gross of fees. (4) RBC GAM, based on period-end spot balances.

Wealth Management

Canadian Wealth Management

- Maintain profitable growth with strong pre-tax margin
- #1 High Net Worth and Ultra High Net Worth market share in Canada⁽¹⁾
- Canadian leader in fee-based assets per advisor⁽¹⁾
- Consistently driving revenue per advisor of over \$1.6MM per year, 27% above Canadian industry average⁽¹⁾
- Strong asset growth complemented by favourable market conditions
- Leveraging enterprise linkages to extend market share gains



U.S. Wealth Management (including City National)

RBC Wealth Management U.S.

- 7th largest full-service wealth advisory firm in the U.S. as measured by number of financial advisors and 6th largest by assets under administration⁽²⁾
- Enhancing the client-advisor experience through a digitally-enabled, goals-based planning approach, and strengthening the range of advisory solutions and product offerings
- Continuing to attract and onboard new advisors, and clearing relationships while improving advisory productivity and operational efficiency

City National

- A premier U.S. private and commercial bank that creates a platform for long-term growth in the U.S.
- Operates with a high-touch, branch-light client service model in selected high-growth markets, including: Los Angeles, the San Francisco Bay area, Orange County, San Diego, New York, Boston, and Washington DC
- Expanding the CNB business model to selected high-growth markets

International Wealth Management

- Growing market share in target markets
- Enhancing “One RBC” cross-platform connectivity
- Focusing on client service excellence
- Increasing business effectiveness and talent capabilities

(1) Strategic Insight (formerly Investor Economics), October 2020. (2) Source: U.S. wealth advisory firms quarterly earnings releases (10-Q).

Insurance

Strategic Priorities

- **Improve Distribution Effectiveness and Efficiency:** By enhancing our proprietary distribution channels, growing strategic partnerships, and focusing on the delivery of technology and operational solutions
- **Deepen Client Relationships:** By continuing to be an innovative, client-focused provider of a full suite of insurance solutions for mass underserved, mass affluent and high net worth clients
- **Simplify. Agile. Innovate.:** By accelerating our digital initiatives' time-to-market, improving quality and cost effectiveness
- **Pursue Select International Opportunities:** By continuing to grow our Longevity business within our risk tolerance

Highlights

Among the largest Canadian bank-owned insurance organizations, serving more than five million clients globally

#1 in individual disability (inforce business) with 32%⁽¹⁾ market share

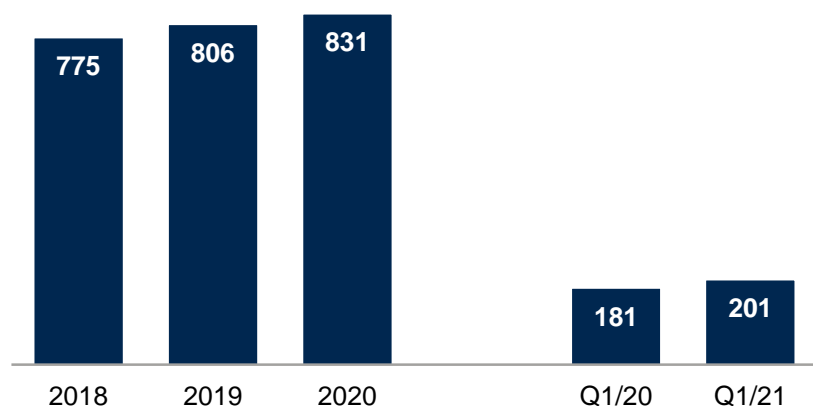
#2 in individual disability net new sales with 27%⁽¹⁾ market share

#2 in sales in the Canadian group annuity market⁽¹⁾

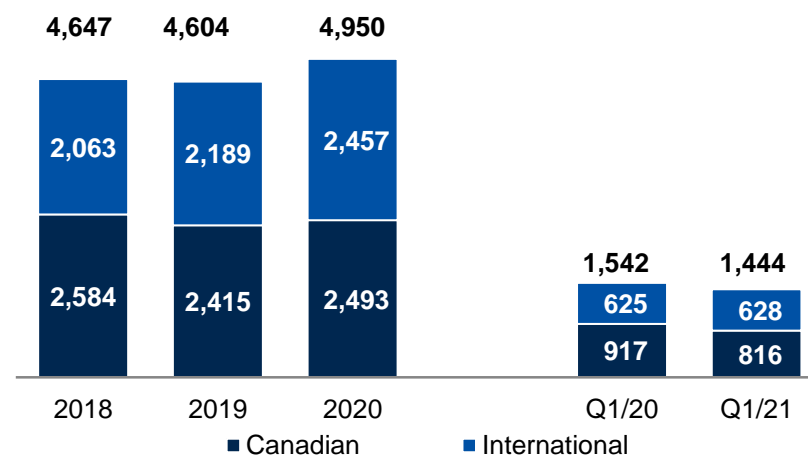
#2 in Segregated fund net sales⁽²⁾

RBC Guaranteed Investment Funds continue to be one of the fastest growing segregated fund providers in Canada with YoY growth of 21.6%⁽²⁾

Net Income (\$ millions)



Premiums and Deposits (\$ millions)



(1) LIMRA Canadian Insurance Survey, 4th Quarter, 2020. (2) Strategic Insights, Insurance Advisory Service Report, January 2021.

Investor & Treasury Services

- Specialist provider of asset services, a leader in Canadian cash management and transaction banking services, and a provider of treasury services to institutional clients worldwide
 - Ranked #1 Fund Administrator Overall⁽¹⁾
 - Ranked #1 Asset Servicer in North America⁽²⁾ for the second consecutive year
 - Named Best Trade Finance Bank in Canada for the ninth consecutive year⁽³⁾
- Short-term funding and liquidity management for RBC

Strategic Priorities

Grow income and market share among Canadian asset managers, investment counsellors, pension funds, insurance companies, and transaction banking clients

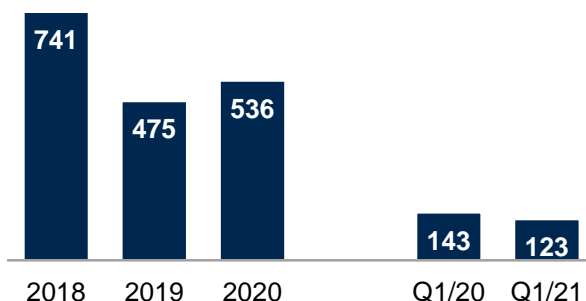
Compete in segments and markets which offer the highest risk-adjusted returns

Provide our clients seamless digital journeys and secure, robust and continuous service

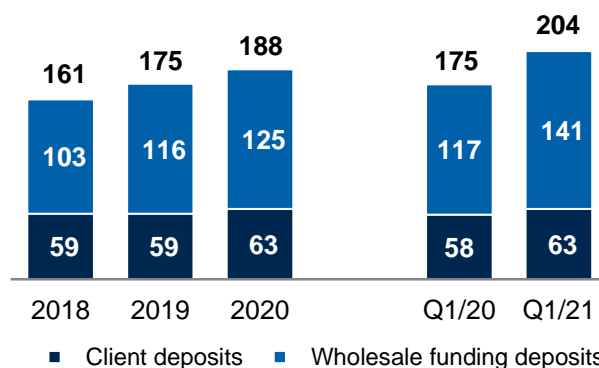
Design and re-engineer our services to improve client satisfaction, efficiency and risk controls

Use technology and data insights to solve our clients' current and future challenges

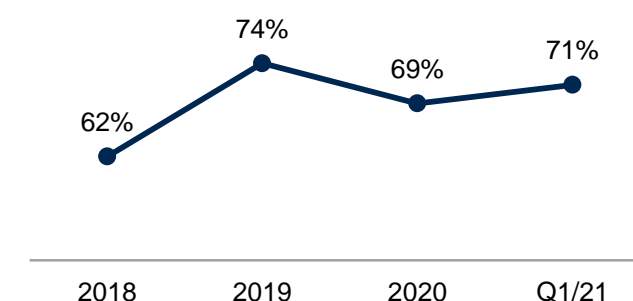
Net Income (\$ millions)



Average Deposits (\$ billions)⁽⁴⁾



Efficiency Ratio

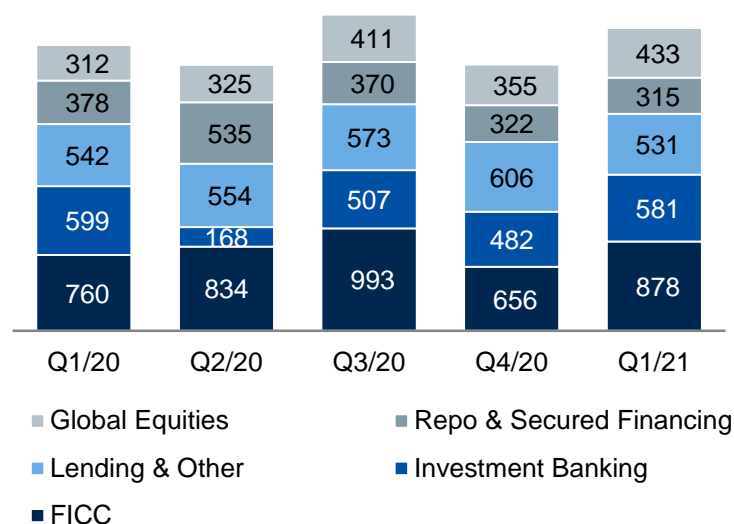


(1) R&M Fund Accounting & Administration Survey, 2020. (2) R&M Investor Services Survey, 2020. (3) Global Finance, 2021. (4) Totals may not add up due to rounding.

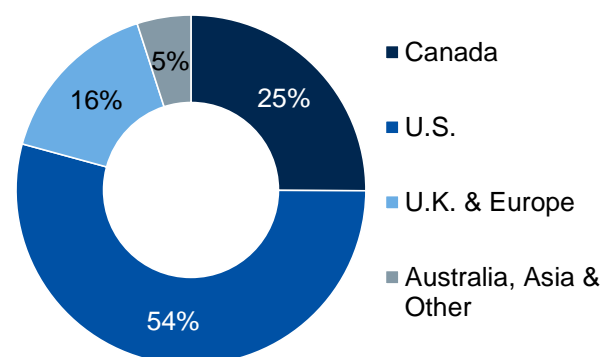
Capital Markets

- A premier global investment bank with core operations across Canada, the U.S., the U.K./Europe, and APAC
 - 11th largest global investment bank by fees⁽¹⁾
- Strategically positioned in the largest financial centres, focused on the world's largest and most mature capital markets encompassing ~80% of the global investment banking fee pool⁽¹⁾
- Recognized by the most significant corporations, institutional investors, asset managers, private equity firms, and governments around the globe as an innovative, trusted partner with in-depth expertise in capital markets, banking and finance

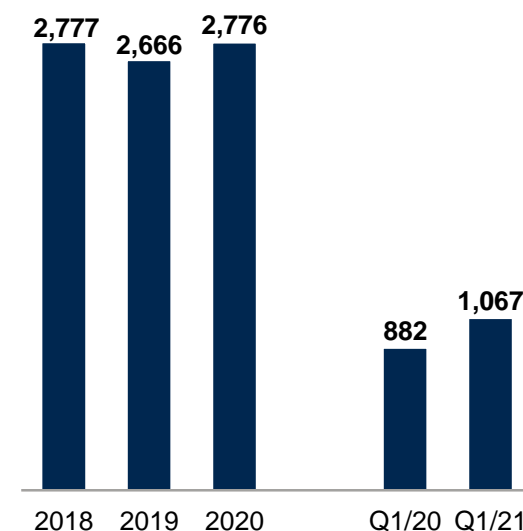
Revenue by Business (\$ millions)⁽²⁾



Revenue by Geography⁽³⁾



Net Income (\$ millions)



(1) Dealogic – fiscal Q1 2021. (2) Global Markets segment revenue has been restated to align select portfolios previously disclosed in Repo and Secured Financing to FICC and Global Equities. Revenue by business only includes Corporate & Investment Banking and Global Markets, excluding CM Other. (3) For three months ended January 31, 2021.

Capital Markets

Strategic Priorities

Deepen client relationships as an innovative, trusted partner	<ul style="list-style-type: none"> Be recognized by our clients as an innovative, trusted partner with best-in-class capabilities and expertise In our Investment Banking business, gain market share across all products by focusing on our top corporate clients and largest private capital firms, while continuing to deepen relationships and lead with differentiated content
Lead with ideas, advice and innovation	<ul style="list-style-type: none"> Provide clients with strategic advisory & origination and client trading products and services, while supporting them using the strength of our lending capabilities Deliver innovative trading solutions by investing in technology, machine learning and artificial intelligence
Drive cross platform collaboration and convergence	<ul style="list-style-type: none"> Continue to encourage cross-platform and cross-geography collaboration and convergence across businesses and asset classes Continue to strengthen our senior coverage teams
Simplify our business and optimize our financial resources	<ul style="list-style-type: none"> Focus on reviewing our cost base and funding strategy to drive efficiencies Optimizing our balance sheet and reallocating resources to businesses that will support higher returns on capital
Invest in talent, culture and brand	<ul style="list-style-type: none"> Maintain our leadership position in Canada and our position as the Canadian leader in the U.S., our largest market with the best opportunity for growth Continue to be a leader in targeted areas in the U.K., Europe and Australia, Asia & other regions aligned with our global expertise Focus on strengthening our global diversity and inclusion strategy Continue to provide Environmental, Social and Governance-related and sustainability advice to clients, including through RBC's commitment to achieve \$100 billion in sustainable financing by 2025

Recent Awards



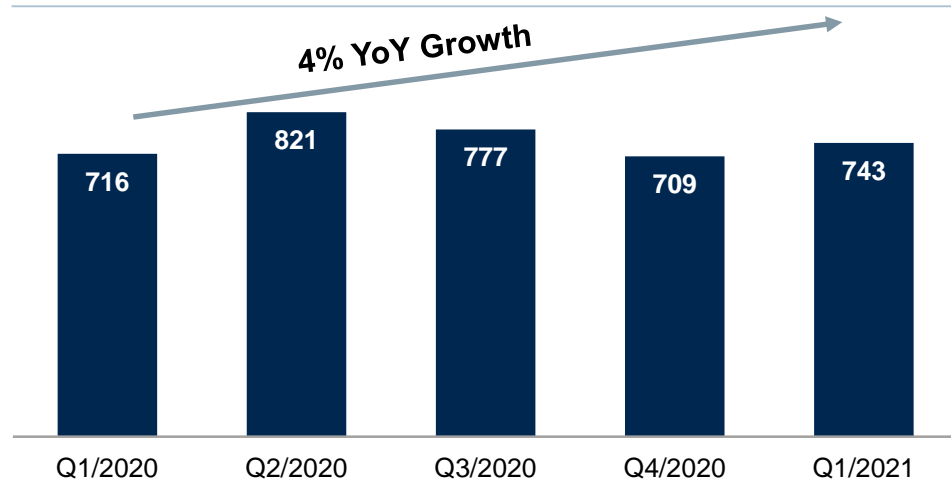
Recent Big Deals



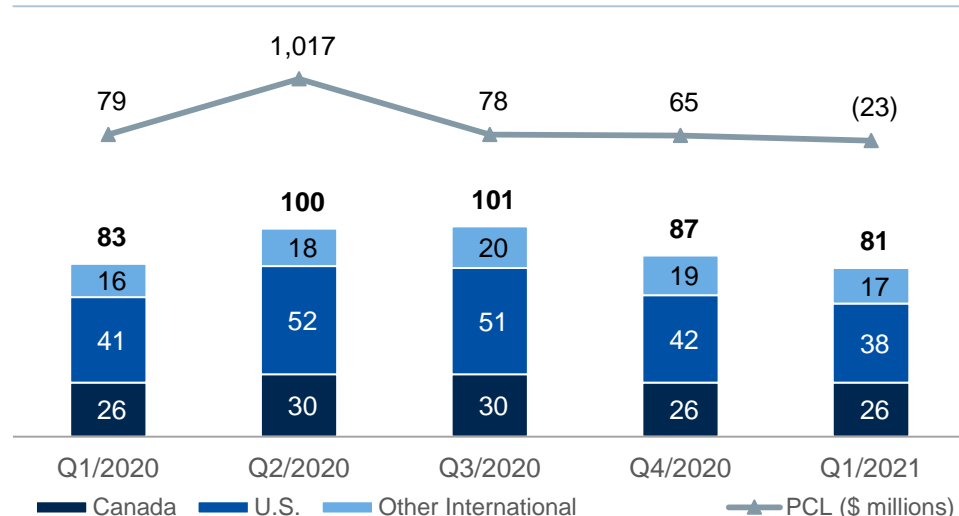
(1) Euromoney, 2020 (2) Institutional Investor, 2020. (3) The Banker, 2020.

Capital Markets

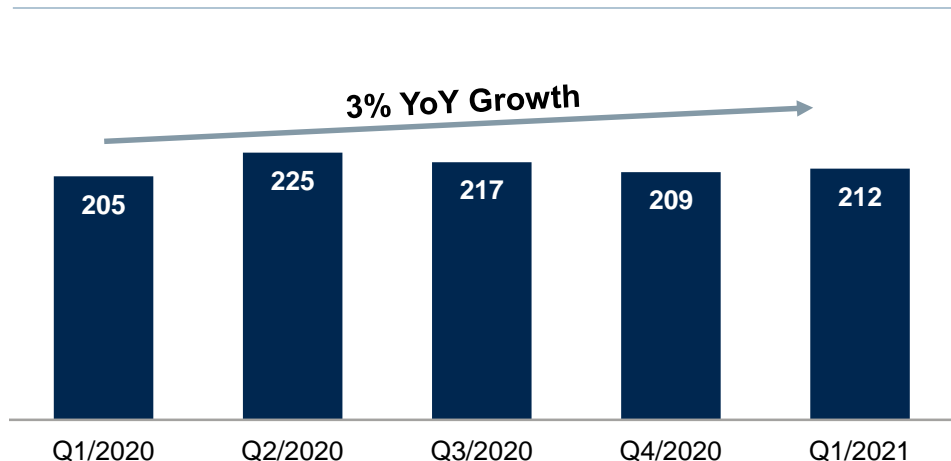
**Capital Markets Total Average Assets
(\$ billions)**



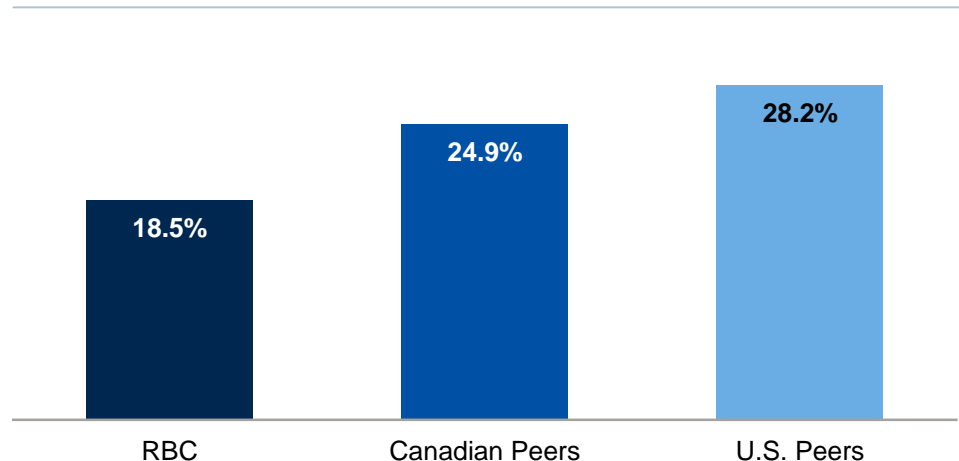
**Geographic Diversification Across Loan Book
Average Loans Outstanding by Region (\$ billions)⁽¹⁾**



Risk-Weighted Assets, Spot (\$ billions)



Earnings Volatility vs. Canadian and U.S. Peers (Standard Deviation / Avg Earnings)⁽²⁾



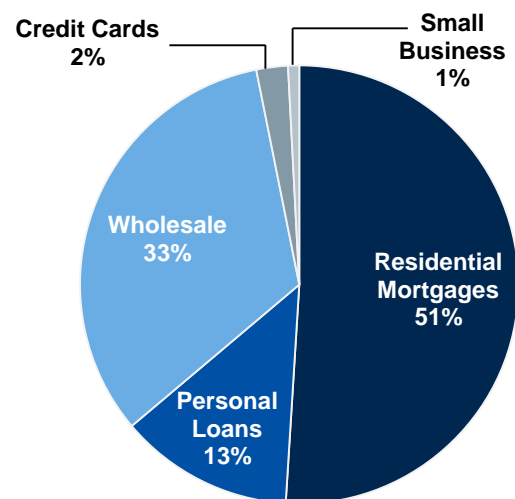
(1) Average loans outstanding includes wholesale loans, acceptances, and off balance sheet letters of credit and guarantees for our Capital Markets portfolio, on single name basis. Excludes mortgage investments, securitized mortgages and other non-core items. This chart has been restated to exclude certain intergroup exposures that are not part of the corporate lending business. This is a non-GAAP measure. For more information see slide 58. (2) Reflects pre-provision, pre-tax earnings, which is revenue net of PBCAE and non-interest expenses. This is a non-GAAP measure. For more information, please refer to slide 58. Canadian peers include BMO, TD, CIBC, BNS and NA, US peers include JPM, GS, BAC, Citi and MS.

Risk Review

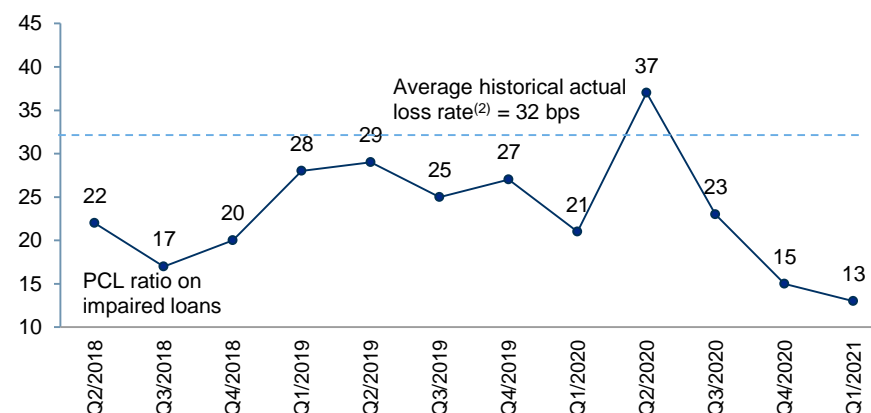
Prudent risk management

A disciplined approach and diversification have underpinned credit quality

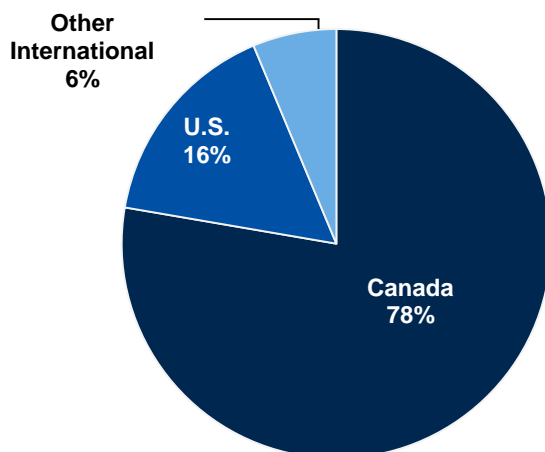
Loan Book Diversified by Portfolio⁽¹⁾



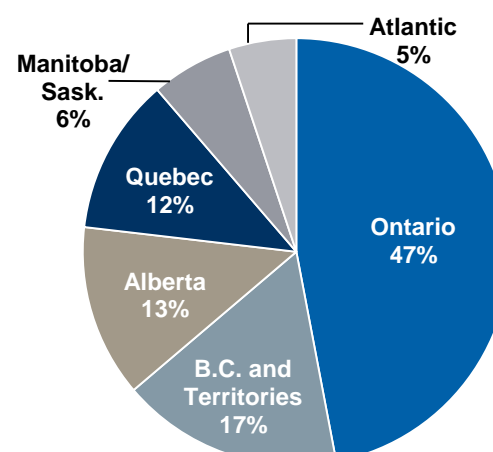
PCL Ratio on Impaired Loans (bps)



Breakdown by Region of Total Loans and Acceptances⁽¹⁾



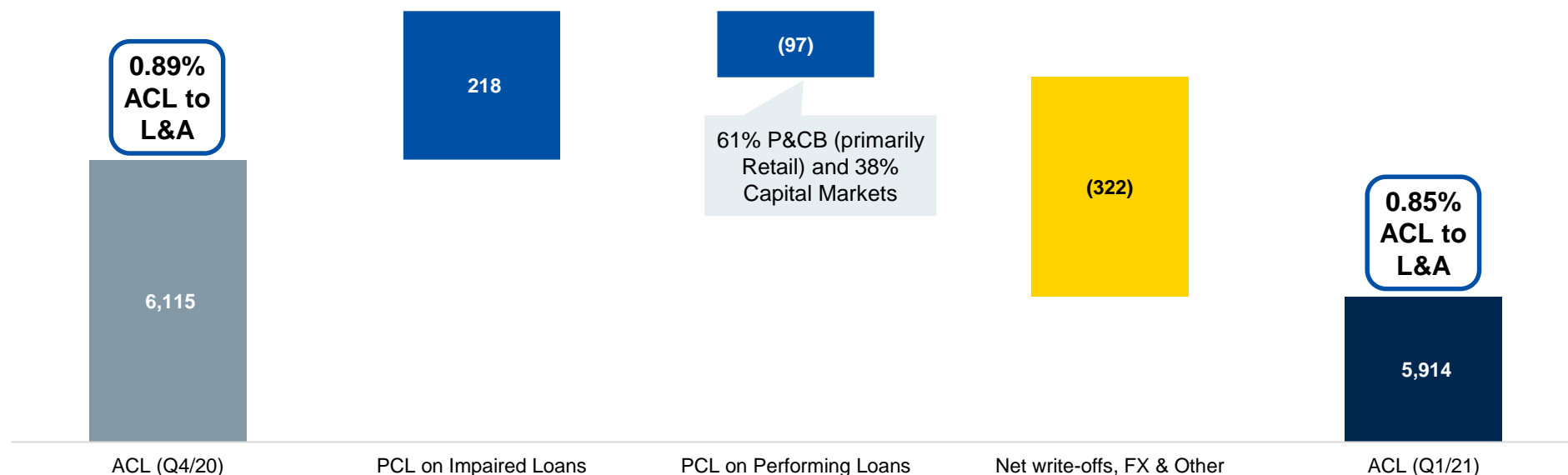
Breakdown of Canadian Total Loans and Acceptances⁽¹⁾



(1) Loans and acceptances outstanding as at January 31, 2021. Does not include letters of credit or guarantees. (2) Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is 0.31%.

ACL reflects our prudent approach to provisioning

Movement in Allowance for Credit Losses on Loans⁽¹⁾ (\$ millions)

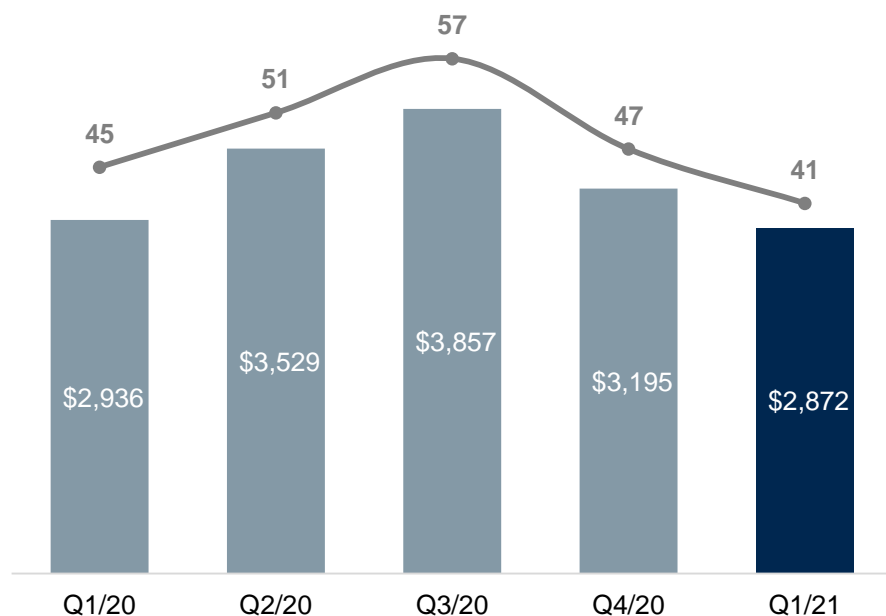


- ACL as a percentage of loans and acceptances of 0.85% was down 4 bps QoQ, but remains elevated relative to 0.53% at Q1/2020 reflecting the ongoing uncertainty related to COVID-19
- The \$97 million release of reserves on performing loans in Q1/2021 reflects improvements in our credit quality outlook, and represents less than 4% of the FY2020 reserve build on performing loans
 - The release was primarily due to favourable changes in our credit quality outlook in Canadian Banking Retail and Capital Markets
- Changes in macroeconomic variables and the level of uncertainty related to COVID-19 will continue to impact ACL

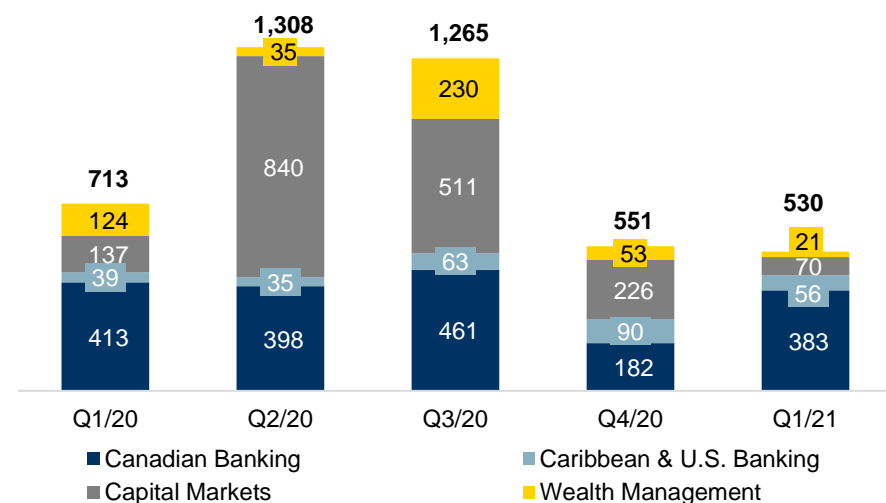
(1) Totals may not add due to rounding.

Muted wholesale formations partially offset by rising retail formations

Gross Impaired Loans (GIL) (\$ millions, bps)



New Formations (\$ millions) ⁽¹⁾



Key Drivers of GIL (QoQ)

- Total GIL decreased \$323 million (down 6 bps QoQ)
 - New formations were down \$21 million QoQ

Canadian Banking

- GIL increased \$95 million, with higher new formations QoQ in residential mortgages and personal lending, partially reflecting the impact of the roll-off of deferral programs

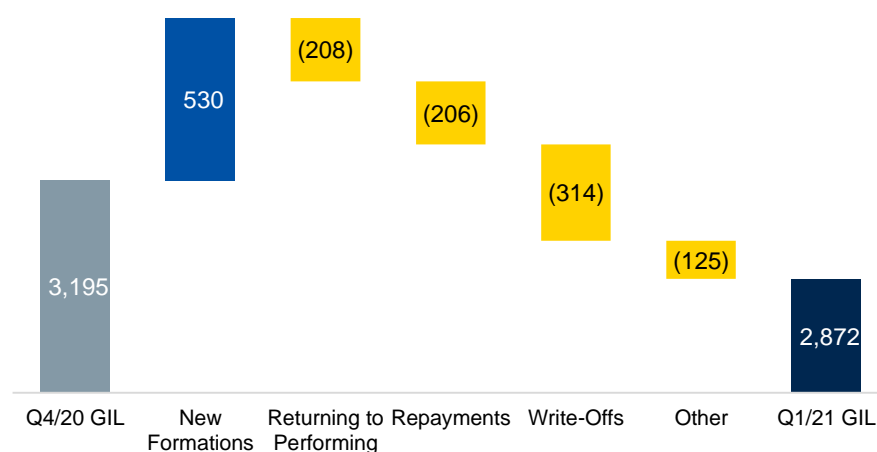
Capital Markets

- GIL decreased \$348 million, reflecting resolution of previously impaired loans, mainly in the Oil & Gas and Automotive sectors

Wealth Management (including CNB)

- GIL decreased \$56 million, on lower new formations, as well as repayments on previously impaired loans at CNB, primarily in the Consumer Discretionary and Consumer Staples sectors

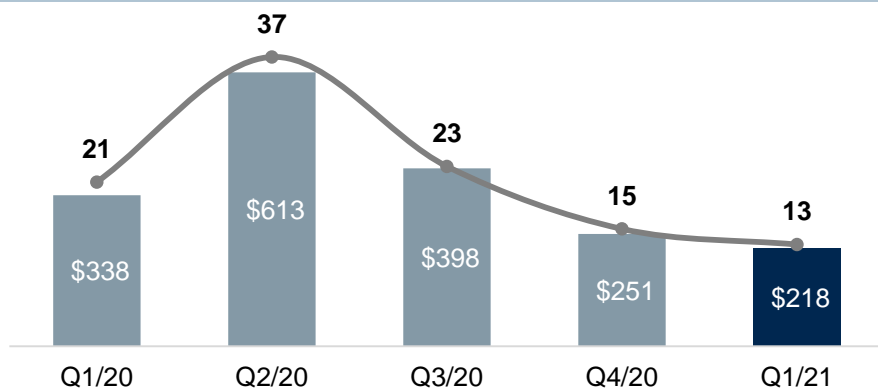
Net Formations (\$ millions)



(1) New formations for collectively assessed portfolios in Canadian Banking and Caribbean Banking are net of amounts returned to performing, repayments, sales, FX, and other movements, as amounts are not reasonably determinable.

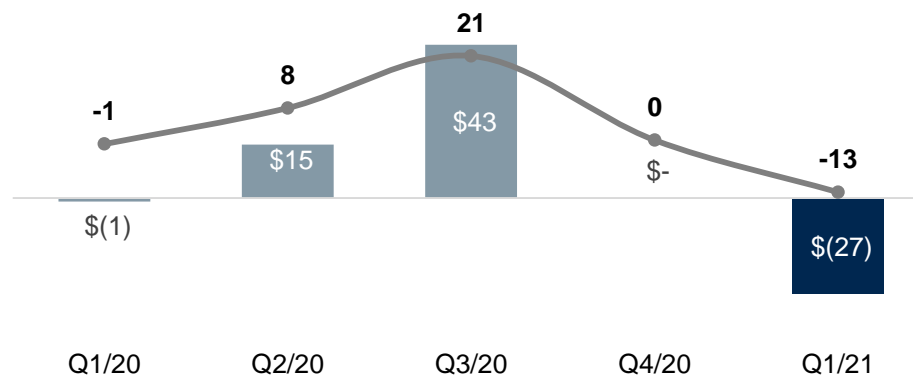
PCL on impaired loans remains below pre-pandemic levels

Total RBC (\$ millions, bps)



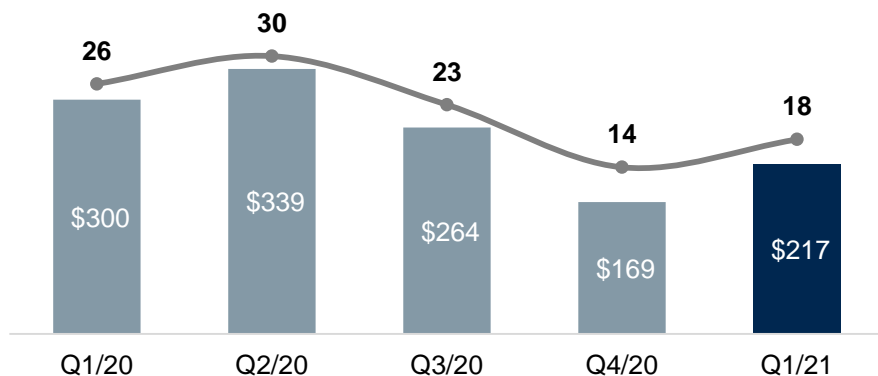
- Lower provisions QoQ in Capital Markets and Wealth Management, partially offset by higher provisions in Canadian Banking

Wealth Management (\$ millions, bps)



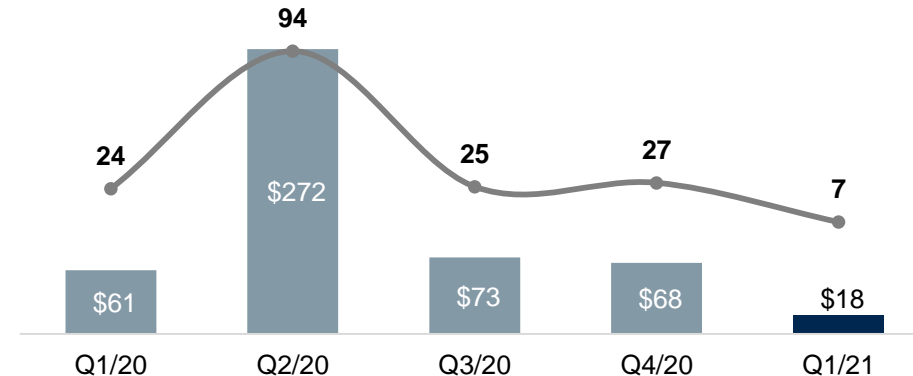
- Lower provisions QoQ, largely due to recoveries on previously impaired loans in City National Bank mainly in the Consumer Discretionary and Consumer Staples sectors

Canadian Banking (\$ millions, bps)



- Retail:** Higher provisions QoQ, primarily in personal lending due to the roll-off of deferral programs. Cards write-offs were lower QoQ, noting that delinquent cards balances are written off after 180 days past due
- Commercial:** Higher QoQ, mainly due to a provision on an Other Services account

Capital Markets (\$ millions, bps)



- Lower provisions QoQ, largely due to fewer new impairments and recoveries on previously impaired loans in the Oil & Gas sector

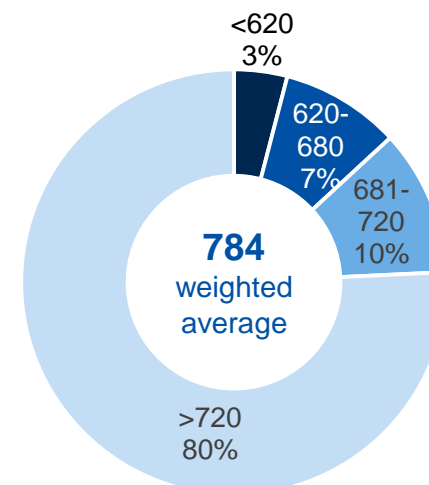
Strong underlying credit quality in Canadian Banking (CB)

Canadian Banking PCL on Impaired Loans and Gross Impaired Loans

	Q1/21 Avg Loan Balances (\$BN)	PCL on Impaired Loans (bps) ⁽¹⁾			Gross Impaired Loans (bps)			Avg FICO Score (Q1/21)
		Q1/20	Q4/20	Q1/21	Q1/20	Q4/20	Q1/21	
Residential Mortgages	305.1	1	1	2	18	14	15	789
Personal Lending	77.5	64	22	43	33	22	27	776
Credit Cards	17.0	274	205	156	n.a.	n.a.	n.a.	732
Small Business	5.7	88	58	60	111	156	155	n.a.
Commercial ⁽²⁾	82.7	6	9	20	64	72	74	n.a.
Total	484.3	26	14	18	29	26	28	784

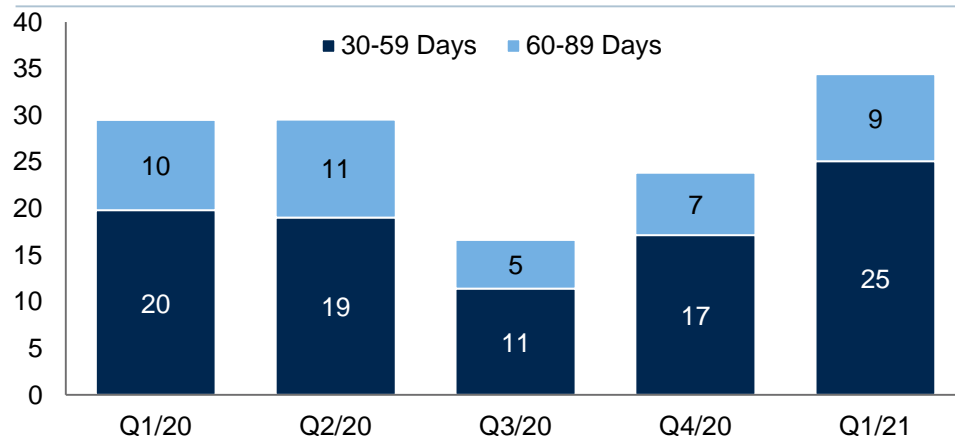
- PCL on impaired loans increased 4 bps QoQ, but remains below pre-pandemic levels
- Clients who took deferrals accounted for ~35% of PCL on impaired loans in Q1/21

CB Retail FICO Score Distribution (Q1/21)



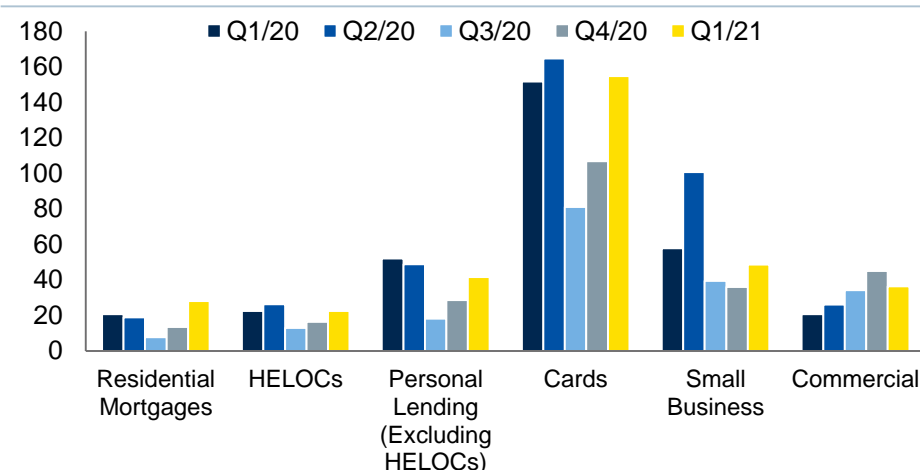
- Credit quality remains high with just 3% of the portfolio with a FICO score below 620

CB Delinquencies By Days Past Due (bps) ⁽³⁾



- 30-89 day delinquencies of 34 bps increased 10 bps QoQ, with 30-59 day delinquencies up 8 bps QoQ
- Greater than 97% of expired deferral balances have resumed payments as performing loans (97% in retail and 99% in commercial and small business)

CB 30-89 Day Delinquencies by Product (bps) ⁽³⁾



- 30-89 day delinquencies increased QoQ in all retail products, partially offset by a decrease in the commercial portfolio

⁽¹⁾ Calculated using average net of allowance on impaired loans. ⁽²⁾ Commercial excludes Small Business. ⁽³⁾ Includes restrained accounts, where loans 30-59 days past due result from administrative processes, such as mortgage loans where payments have been restricted pending payout due to sale or refinancing.

Canadian residential portfolio has strong underlying credit quality

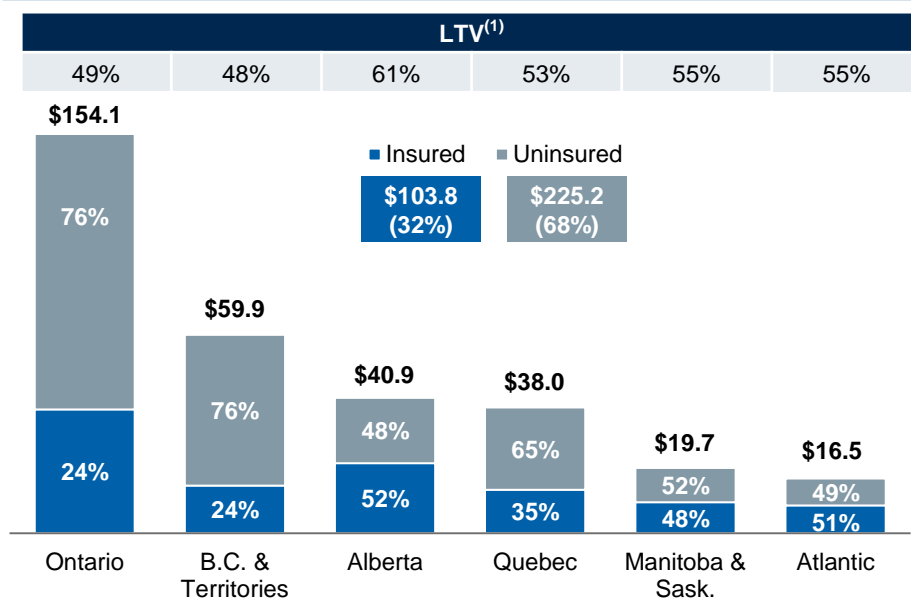
Q1/2021 Highlights

- Strong underlying quality of uninsured residential mortgage portfolio⁽¹⁾
 - 53% of uninsured portfolio have a FICO score >800
- Greater Toronto Area and Greater Vancouver Area average FICO scores remain above the Canadian average
- Only 2% of our residential lending portfolio has an LTV >80% and FICO score of 720 or lower, and is predominantly all insured
- Condominium outstanding balance is 11% of our Canadian residential lending portfolio

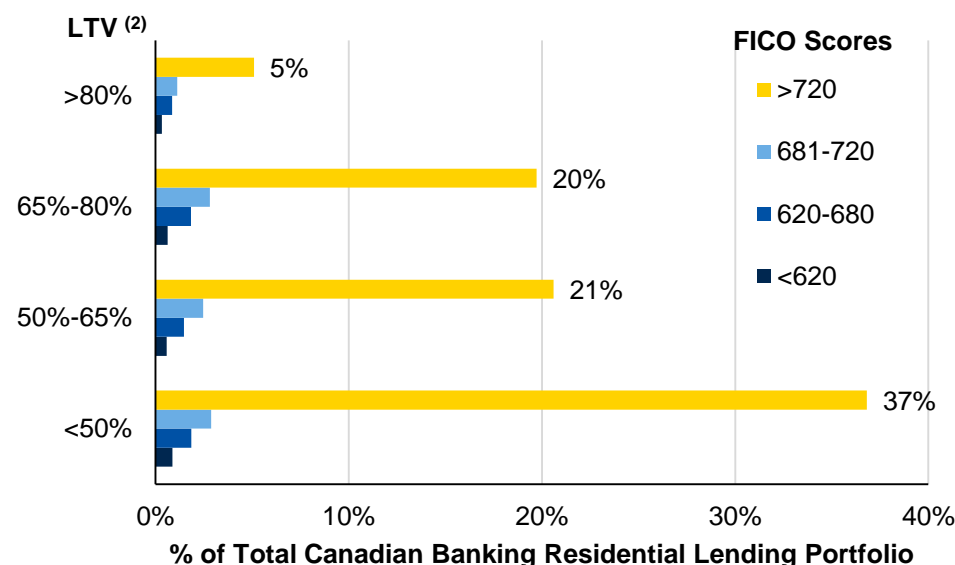
Canadian Banking Residential Lending Portfolio⁽¹⁾

	Total (\$335.8BN)	Uninsured (\$261BN)
Mortgage	\$300.0BN	\$225.2BN
HELOC	\$35.8BN	\$35.8BN
LTV ⁽²⁾	51%	50%
GVA	47%	46%
GTA	48%	48%
Average FICO Score⁽¹⁾	799	805
90+ Days Past Due⁽¹⁾⁽³⁾	18 bps	14 bps
GVA	11 bps	11 bps
GTA	9 bps	10 bps

Canadian Residential Mortgage Portfolio⁽²⁾ (\$ billions)



Canadian Banking Residential Lending Portfolio⁽¹⁾

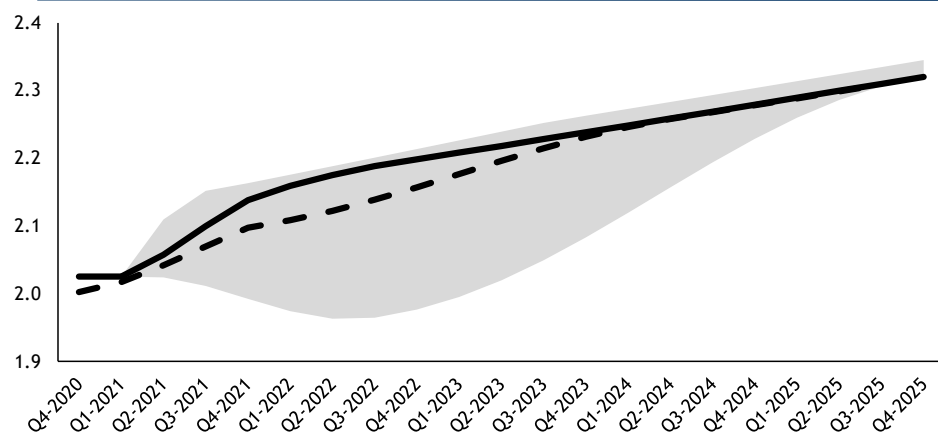


(1) Based on \$300BN in residential mortgages and HELOC in Canadian Banking (\$35.8BN). Based on spot balances. Totals may not add due to rounding. (2) Canadian residential mortgage portfolio of \$329BN comprised of \$300BN of residential mortgages, \$10BN of mortgages with commercial clients (\$7BN insured) and \$18BN of residential mortgages in Capital Markets held for securitization purposes. (3) The 90+ day past due rate includes all accounts that are either 90 days or more past due or are in impaired status.

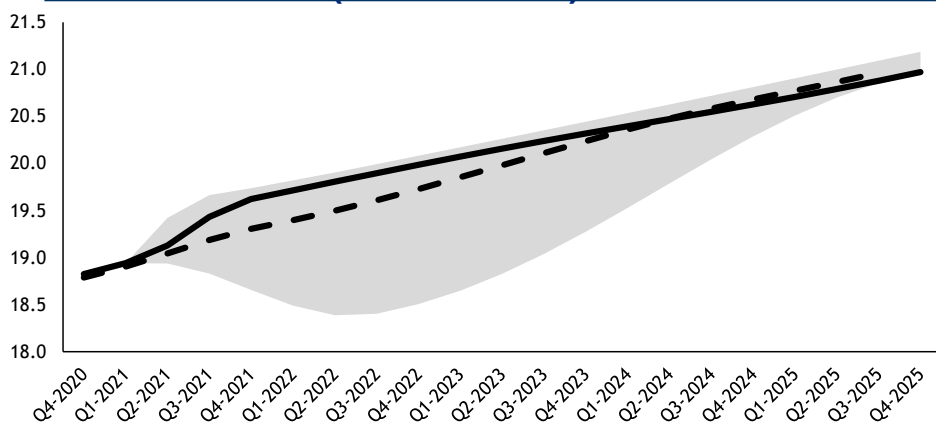
IFRS 9 range of macroeconomic scenario assumptions (as of January 31)

Range of alternative scenarios (January 31, 2021) Base case (January 31, 2021) Base case (October 31, 2020)

Canada Real GDP (\$ Trillions)⁽¹⁾



U.S. Real GDP (US\$ Trillions)⁽²⁾

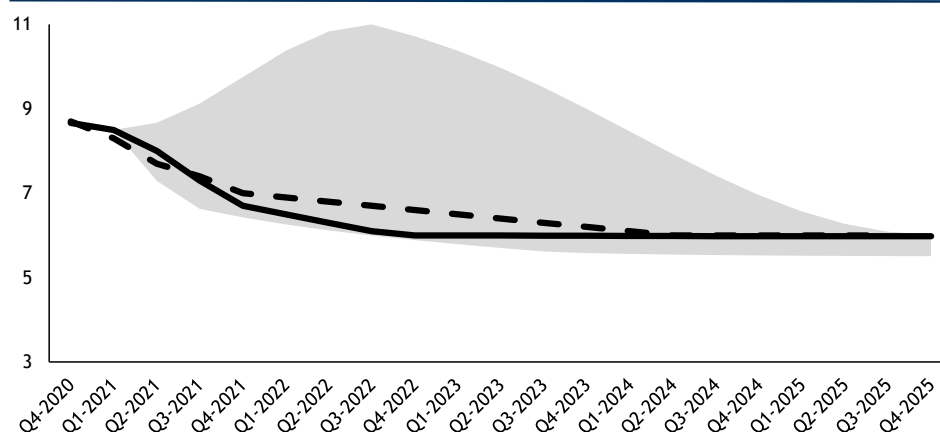


Oil price (West Texas Intermediate in US\$)

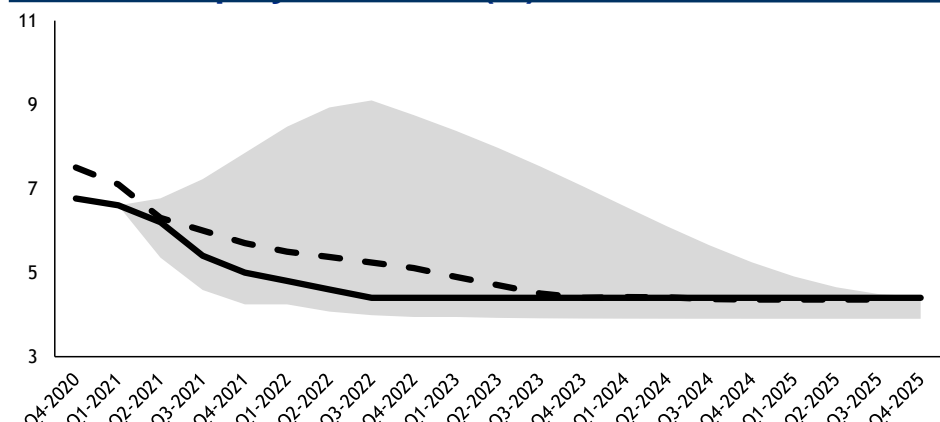
In our base forecast, we expect oil prices to recover from trough prices in April 2020 to an **average price of \$50 per barrel over the next 12 months** and \$51 per barrel in the following 2 to 5 years. The range of average prices in our alternative downside and upside scenarios is \$24 to \$59 per barrel for the next 12 months and \$35 to \$52 per barrel for the following 2 to 5 years.

For further details, refer to Note 5 of our Q1 2021 Report to Shareholders. (1) Represents the seasonally-adjusted annual rate indexed to 2012 Canadian dollars over the calendar quarters presented. (2) Represents the seasonally-adjusted annual rate indexed to 2012 U.S. dollars over the calendar quarters presented. (3) Represents the average quarterly unemployment level over the period.

Canada Unemployment Rate (%)⁽³⁾



U.S. Unemployment Rate (%)⁽³⁾



Canadian housing price index

In our base forecast, **we expect housing prices to increase by 4.9% over the next 12 months**, with a compound annual growth rate of 4.5% for the following 2 to 5 years. The range of annual housing price growth (contraction) in our alternative downside and upside scenarios is (29.6)% to 8.0% over the next 12 months and 4.5% to 11.1% for the following 2 to 5 years.

Exposure to wholesale sectors most vulnerable to COVID-19 impacts

- Our most vulnerable wholesale exposure represents \$36.5 billion or 5% of total loans & acceptances outstanding

Select Wholesale Sectors	Sector Group Information (Q1/21)						Sector Exposure Most Vulnerable to COVID-19 (Q1/21)			
	Loans & Acceptances Outstanding		PCL on Impaired Loans		GIL		Loans & Acceptances Outstanding			Select Vulnerable Segments
	\$BN ⁽³⁾	QoQ Growth	\$MM	bps ⁽¹⁾	\$MM	bps	\$BN	QoQ Growth	% of Sector Group	
Commercial Real Estate (CRE)	\$60.2	+4%	\$11 ⁽²⁾	7 bps	\$361 ⁽²⁾	60 bps	\$10.5	0%	17%	Retail
Consumer Discretionary	\$16.4	(1)%	\$0	-	\$276	168 bps	\$10.4	0%	63%	Restaurants; Recreation; Hotels; Retail (excluding grocery and home goods); Jewelry; certain Textiles & Apparel
Oil & Gas	\$7.4	(2)%	\$(11)	(58) bps	\$333	449 bps	\$7.4	(2)%	100%	All segments
Transportation	\$7.5	(3)%	\$12	63 bps	\$142	191 bps	\$3.7	(10)%	50%	Aircraft; Airlines; Airports; Passenger-related Marine Transport; Transit-related Ground Transport
Other Services	\$22.7	(2)%	\$29	50 bps	\$273	120 bps	\$3.1	+4%	14%	Dental; certain Retail Services; certain Business Services
Telecommunications & Media	\$5.2	+3%	\$0	-	\$6	12 bps	\$1.4	(6)%	26%	Film & TV Production; Theaters
Total	\$119.4	+2%	\$41	14 bps	\$1,391	117 bps	\$36.5	(1)%	31%	

(1) Q1/21 PCL annualized. (2) Represents data for the Real Estate and Related sector group. (3) Totals may not add due to rounding.

ACL coverage: Lower-risk residential mortgages a large part of our balance sheet

Allocation of ACL by Product

Q4 / 2020						Q1 / 2021					
% of Loans & Acceptances						% of Loans & Acceptances					
Product	Stage 1	Stage 2	Stage 1 & 2	Stage 3	Total	Stage 1	Stage 2	Stage 1 & 2	Stage 3	Total	
Residential mortgages ⁽¹⁾	0.1%	1.9%	0.1%	23.8%	0.15%	0.1%	1.9%	0.1%	23.3%	0.15%	
Other Retail	0.9%	12.5%	2.2%	42.7%	2.34%	0.9%	13.9%	2.2%	46.4%	2.36%	
Personal	0.6%	9.1%	1.3%	45.3%	1.42%	0.6%	9.6%	1.3%	48.8%	1.45%	
Credit cards	2.6%	24.6%	7.1%	-	7.07%	2.7%	27.3%	7.3%	-	7.33%	
Small business	1.9%	1.9%	1.9%	36.7%	2.44%	1.6%	3.6%	1.9%	40.0%	2.48%	
Retail	0.3%	8.3%	0.6%	29.9%	0.70%	0.2%	8.7%	0.6%	30.9%	0.68%	
Wholesale⁽¹⁾	0.6%	4.1%	1.0%	29.6%	1.33%	0.5%	4.6%	1.0%	31.3%	1.24%	
Total ACL	0.4%	5.9%	0.8%	29.7%	0.89%	0.3%	6.4%	0.7%	31.1%	0.85%	

Allocation of Loans By Product Within Each IFRS 9 Stage

Q4 / 2020						Q1 / 2021					
% of Loans & Acceptances						% of Loans & Acceptances					
Product	Stage 1	Stage 2	Stage 1 & 2	Stage 3	Total (\$BN)	Stage 1	Stage 2	Stage 1 & 2	Stage 3	Total (\$BN)	
Residential mortgages ⁽¹⁾	97.3%	2.5%	99.8%	0.2%	342.3	97.3%	2.5%	99.8%	0.2%	351.7	
Other Retail	88.3%	11.4%	99.7%	0.3%	115.3	89.5%	10.2%	99.7%	0.3%	112.6	
Personal	91.0%	8.8%	99.8%	0.2%	92.0	91.5%	8.3%	99.7%	0.3%	90.5	
Credit cards	79.7%	20.3%	100.0%	0.0%	17.6	81.1%	18.9%	100.0%	0.0%	16.4	
Small business	72.2%	26.2%	98.4%	1.6%	5.7	82.7%	15.8%	98.4%	1.6%	5.8	
Retail	95.1%	4.7%	99.8%	0.2%	457.7	95.4%	4.3%	99.8%	0.2%	464.3	
Wholesale⁽¹⁾	85.9%	13.0%	99.0%	1.0%	218.7	87.4%	11.8%	99.2%	0.8%	221.9	
Total Loans	92.1%	7.4%	99.5%	0.5%	676.4	92.8%	6.7%	99.6%	0.4%	686.3	

(1) Items not subject to impairment are loans held at FVTPL: Residential mortgages (Q1/21: \$255MM, Q4/20: \$253MM); Wholesale (Q1/21: \$10.4BN, Q4/20: \$8.6BN).

Technology @ RBC



Investors value RBC for its industry-leading franchises and innovative approach

Creating More Value for Clients

- **7.8MM** active digital users⁽¹⁾
- **2.3MM** clients on-boarded onto **MyAdvisor** with a personalized plan
- **5.2MM** active mobile clients⁽¹⁾ on the **RBC Mobile** app

Data & Artificial Intelligence Insights

- **4 Borealis AI** labs connected with top universities across Canada, with **40+** PhDs
- **1.5BN+** insights read by clients on **NOMI** in the **RBC Mobile** app⁽²⁾

Driving Efficiency & Operational Excellence

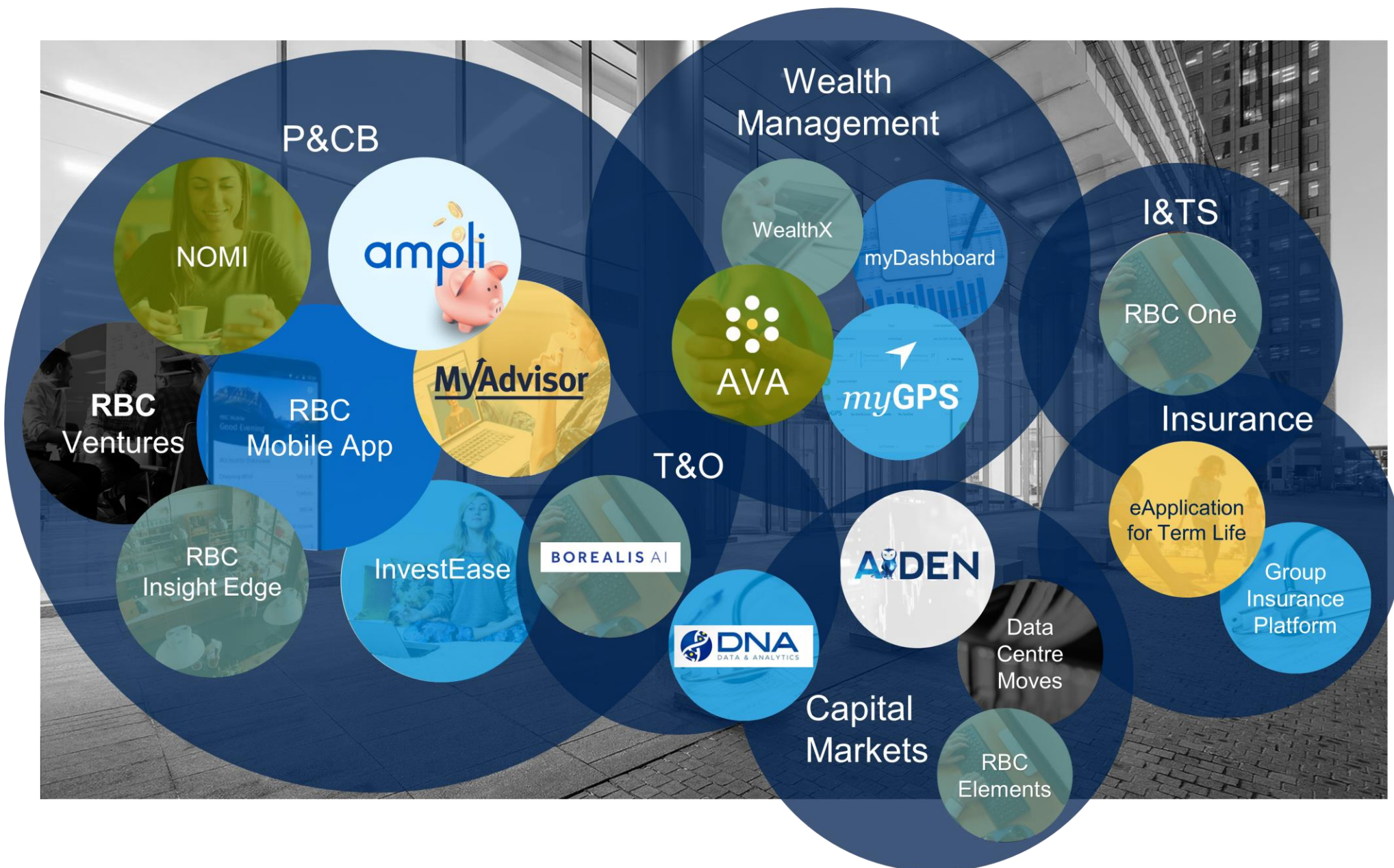
- **632MM** client transactions daily⁽³⁾

Innovation Ecosystem & Partnerships

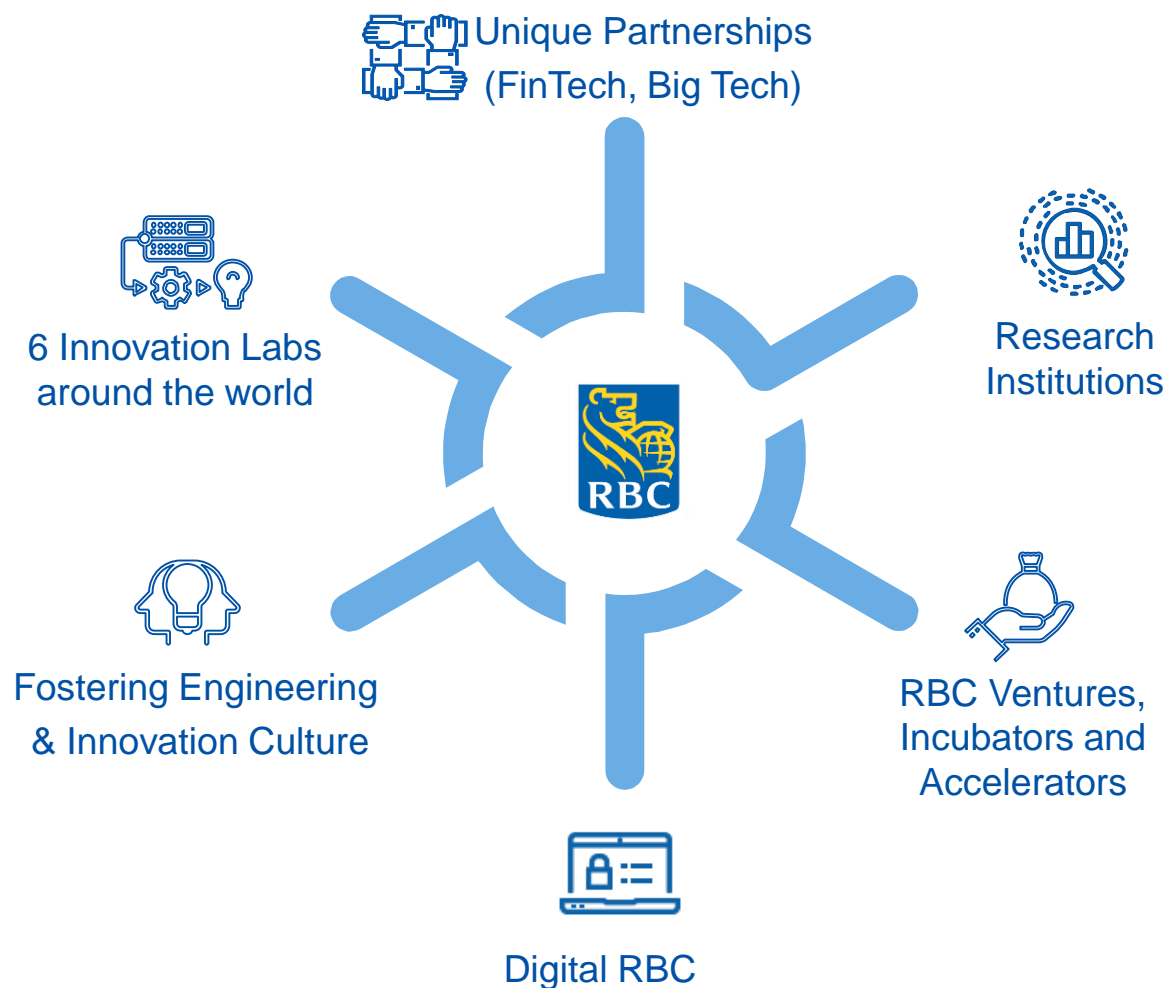
- **6** innovation labs globally
- **14 RBC Ventures** in market
- **Top 3** for places to Work in Tech in Toronto⁽⁴⁾

(1) These figures (in 000s) represent the 90-Day Active customers in Canadian Banking only and are spot values. (2) Insights read on a launch to date basis. (3) Daily average number of transactions. (4) Based on HIRED's 2019 Global Brand report

Our technology platforms are enabling all businesses to exceed client expectations

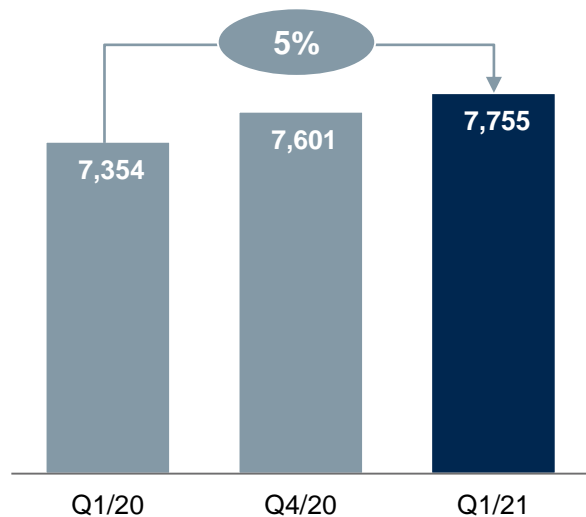


We have developed a rich innovative ecosystem that attracts top talent

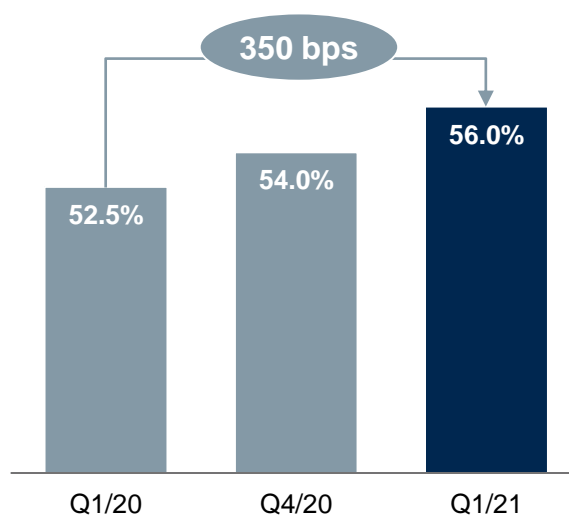


Our 14MM+ Canadian Banking clients are increasingly using our digital channels

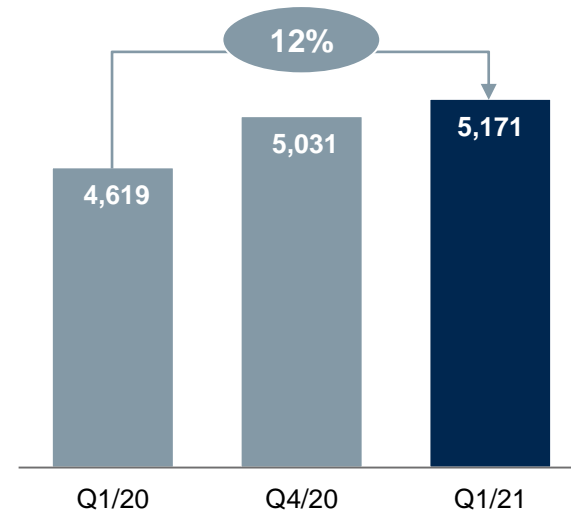
Active Digital Users (000s)⁽¹⁾



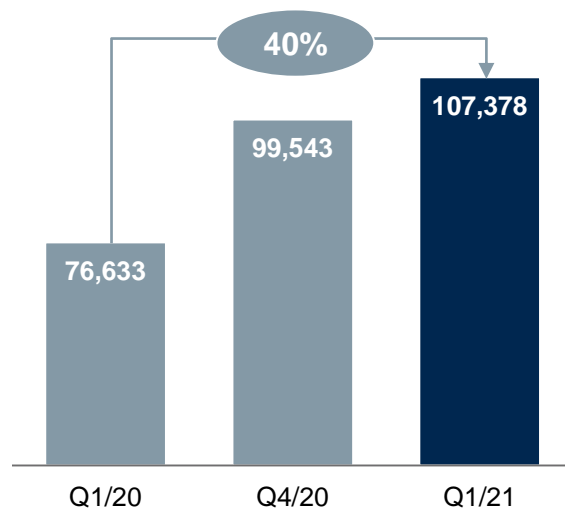
Digital Adoption Rate⁽²⁾



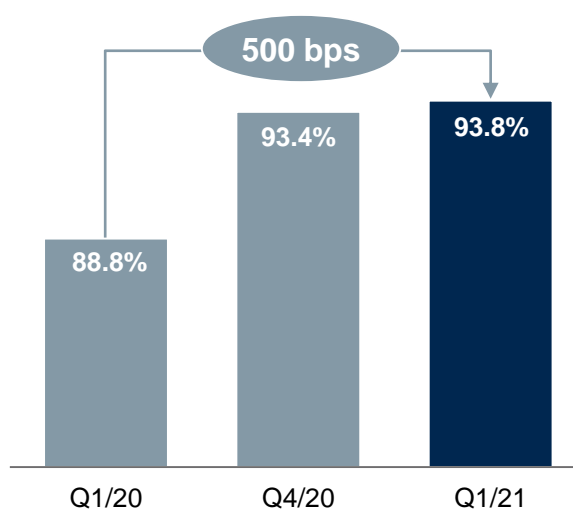
Active Mobile Users (000s)⁽¹⁾



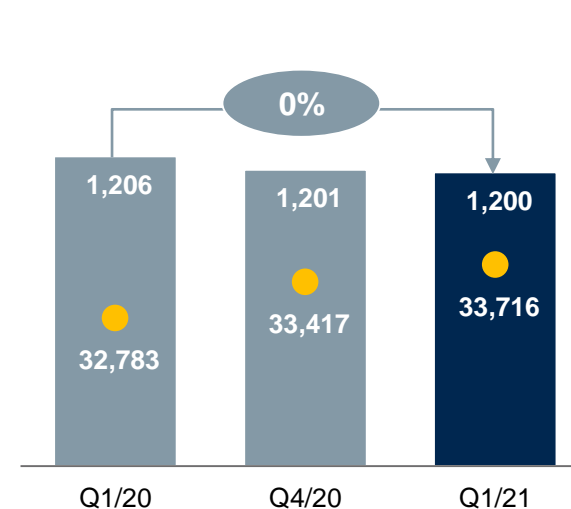
Mobile Sessions (000s)⁽³⁾



Self-Serve Transactions⁽⁴⁾



Branches



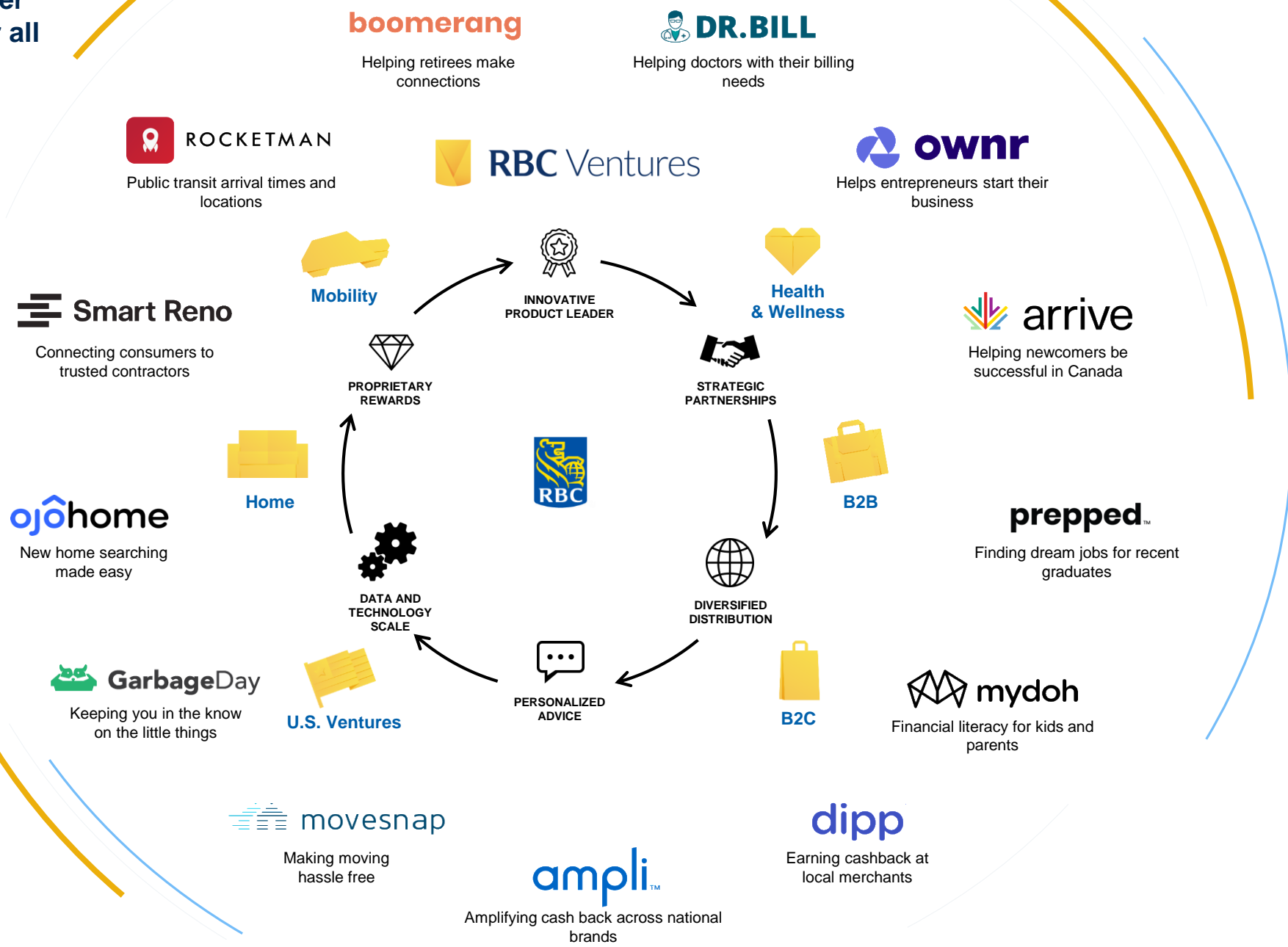
● FTE

(1) These figures (in 000s) represent the 90-Day Active customers in Canadian Banking only and are spot values. (2) Digital Adoption rate calculated using 90-day active users. (3) These figures (in 000s) represents the total number of application logins using a mobile device. (4) Financial transactions only.

RBC Ventures



Ventures moves RBC beyond traditional banking to deliver unique value for all Canadians



Environment, Social & Governance (ESG)

ESG performance highlights: Putting our Purpose into practice

Royal Bank of Canada is a **purpose-driven, principles-led** organization

How we deliver value



Building & attracting talent and driving a diverse & inclusive culture

- **46%** women executives⁽¹⁾ and **47%** women⁽¹⁾ on RBC's Board of Directors
- **21%** of executives⁽¹⁾⁽²⁾ are Black, Indigenous and People of Colour (BIPOC)
- **#4** globally in the Refinitiv Diversity & Inclusion Index, ranking over **9,000** listed companies
- Increasing our staffing goals for BIPOC executives from 20% to **30%** with a focus on increasing Black and Indigenous representation⁽⁴⁾



Sustainable finance and responsible investment

- **\$8.8 billion** in financing for sustainable bonds and loans, representing 64% growth over 2019
- Focused strategy to integrate ESG across all businesses in Capital Markets led by a dedicated Sustainable Finance Group
- Total value of socially responsible investments and impact assets under management grew to **\$10.4 billion**⁽⁵⁾
- Published policy restrictions on lending to sensitive sectors, including coal and the Arctic



Climate change: accelerating clean economic growth

- Enterprise climate change strategy, [RBC Climate Blueprint](#), aims to support clients in the low-carbon transition
- Joined pilot project on climate risk scenarios led by the Bank of Canada and OSFI
- Annual TCFD⁽³⁾ aligned disclosures
- Carbon neutral in our global operations since 2017
- **124 organizations** supported with over **\$19 million** in funding through [RBC Tech for Nature](#) – a multi-year commitment by the RBC Foundation to accelerate tech-based sustainability solutions



Preparing youth for the future of work

- Through [RBC Future Launch](#), we are dedicating **\$500 million** over **10 years** to help young people gain meaningful employment through work experience, skills development and networking; we have reached over **2.5 million** Canadian youth through **500+** partner programs since 2017
- Committing to invest **\$50 million** from 2020 to 2025 to create meaningful and transformative pathways to prosperity for **25,000** BIPOC youth⁽⁴⁾

RBC is recognized as an “**Outperformer**” or “**Leader**” by our top tier ESG rating agencies⁽⁵⁾ and indices, including:



FTSE4Good

Banking industry ranking
in **98th** percentile



ESG Risk Rating of
16.9 (low risk)



“**A**” Rating



Now a Part of **S&P Global**

Overall score **78**
90th percentile

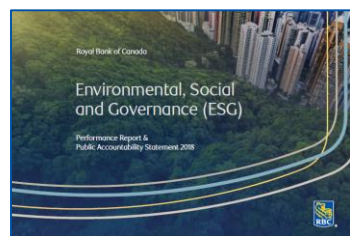


“**A-**” score for our
2020 Climate
Change response

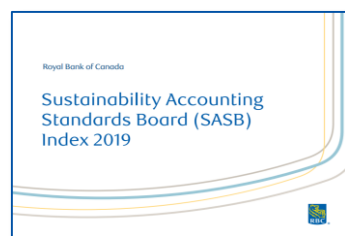
(1) Represents data as at October 30, 2020 for our businesses in Canada governed by the Employment Equity Act (Canada); Board composition is reflective as of October 30, 2020. (2) Based on employee self-identification and aligned to the definitions of the Employment Equity Act in Canada; (3) Task Force on Climate-related Financial Disclosures (TCFD); (4) [RBC's Actions Against Systemic Racism](#). (5) As of F2020

Our suite of ESG disclosures

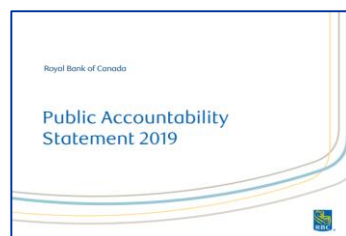
Annual voluntary and regulatory ESG performance disclosures



ESG Performance Report



SASB Index



Public Accountability Statement (PAS)



City National CSR Report



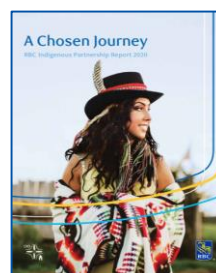
Corporate Governance and Responsible Investment Annual Report



RBC Green Bond Report



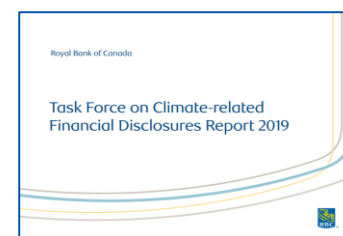
RBC Enterprise Diversity & Inclusion Report



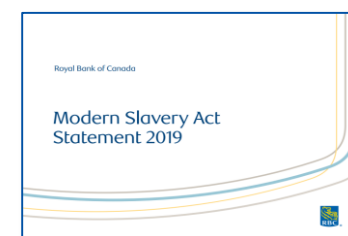
A Chosen Journey Report



Employment Equity Report

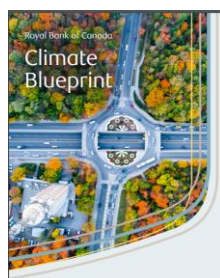


TCFD Report

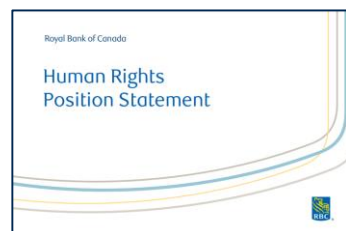


Modern Slavery Act Statement

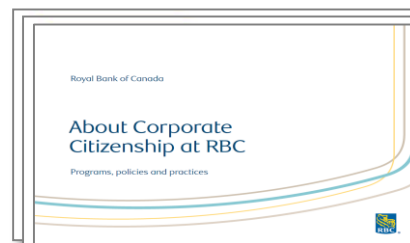
Position statements and policy and program “backgrounders”



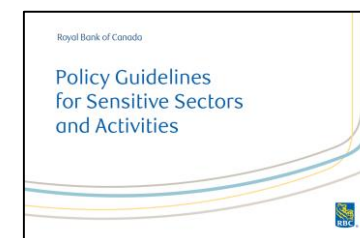
RBC Climate Blueprint



RBC Human Rights Position Statement



About Corporate Citizenship suite of policy and program “backgrounders”



Policy Guidelines for Sensitive Sectors and Activities (Coal and Arctic)

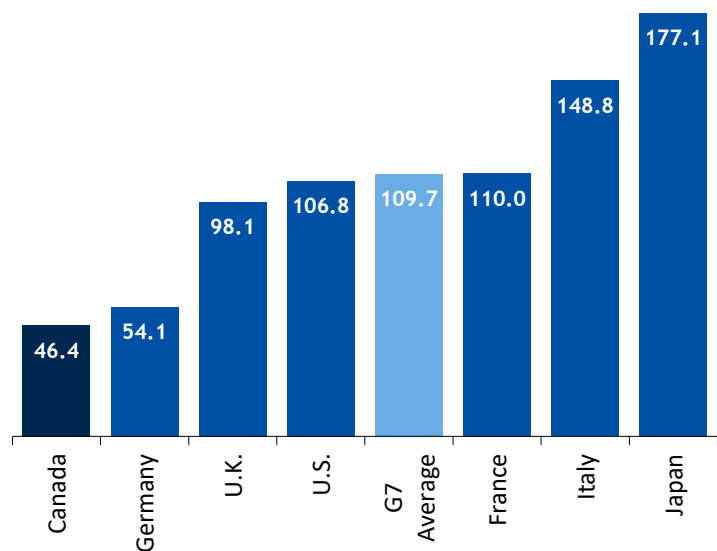
For more details, see our suite of ESG disclosures on our [Corporate Citizenship Reporting website](#).

Economic Backdrop

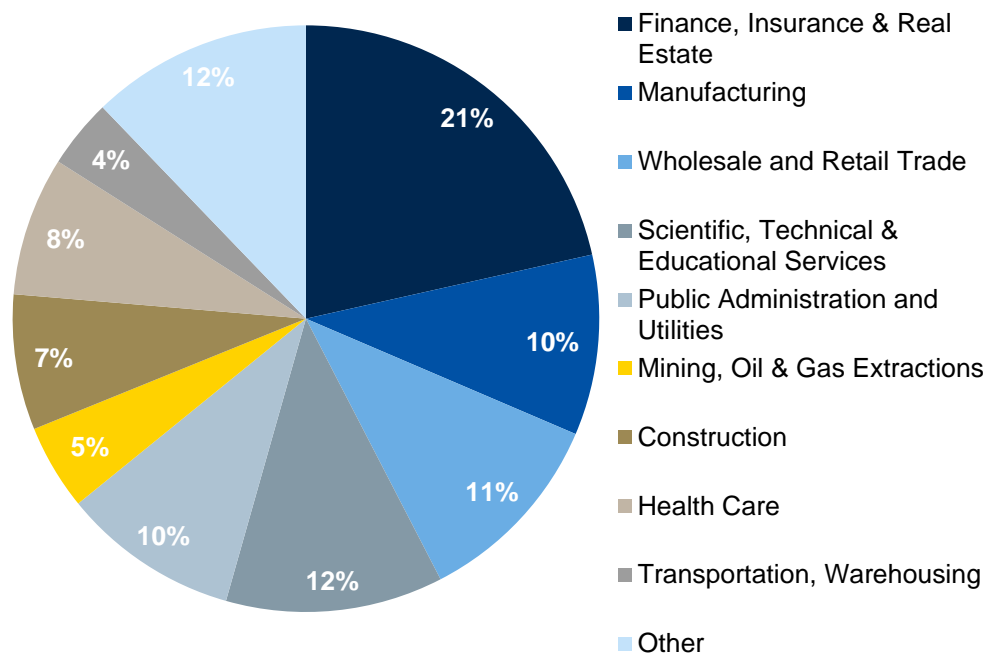
Canada's fiscal position strong

- Strong rating as a result of fiscal prudence, conservative bank lending practices and a solid economy
- Lowest net debt-to-GDP ratio among G7 peers⁽¹⁾

Net Debt as % of GDP⁽¹⁾
(2020)



Canadian GDP by Industry⁽²⁾
(November 2020)

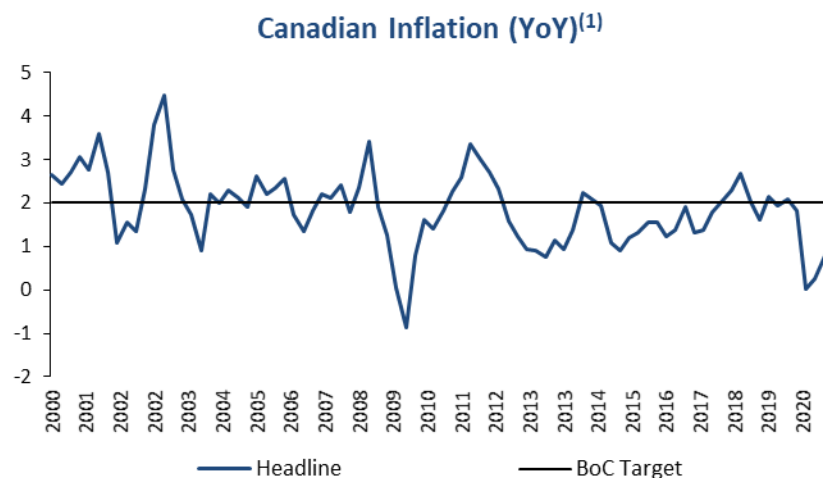


(1) Net debt refers to General Government net debt. International Monetary Fund October 2020 Fiscal Monitor. (2) Statistics Canada, RBC Economics Research.

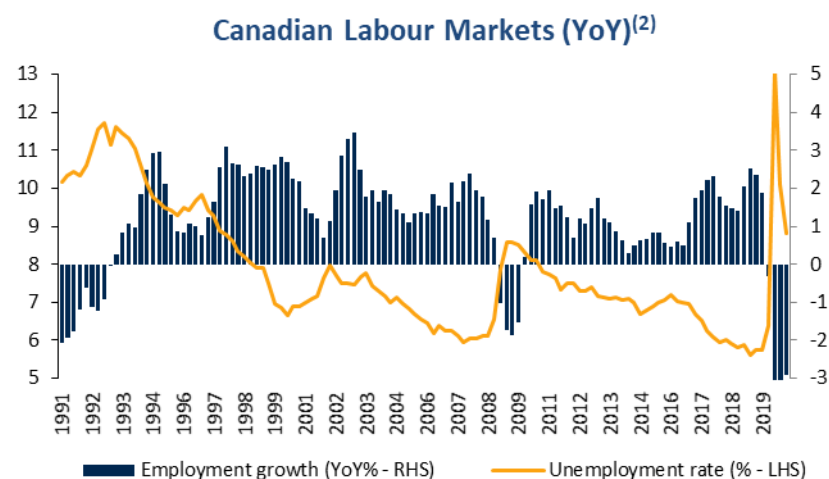
Economy's recovery set to strengthen as containment measures ease

- The Canadian economy continued to grow in Q4, although at a slower pace than in Q3. The second wave of virus spread and containment measures has slowed the pace of improvement over the winter and resulted in renewed downturns in the hospitality and retail sectors. But containment measures have been more limited through the second wave, and most of the rest of the economy has continued to grow. GDP growth is expected to temporarily stall in the first quarter of 2021, but strengthen again in the spring as containment measures begin to gradually ease alongside rising vaccination rates. We expect Canadian GDP to rise 4.8% in 2021 following a 5.5% contraction in 2020.
- Unemployment remains very elevated, but government support programs continue to provide larger than normal income replacements for those losing work.
- The industrial sector has continued to recover both in Canada and abroad. Investment in the oil & gas sector remains sharply depressed compared to pre-shock levels, but oil prices have been rising more quickly than expected.
- The recovery in the U.S. economy is expected to be boosted by rising vaccination rates and large amounts of fiscal stimulus. U.S. GDP is expected to increase 4.6% in 2021 following a 3.5% drop in 2020.

Canadian Inflation (YoY)⁽¹⁾



Canadian Labour Markets (YoY)⁽²⁾



(1) Statistics Canada, RBC Economics Research. (2) Statistics Canada, Bureau of Labor Statistics, RBC Economics Research.

2021 Economic Outlook

Projected Economic Indicators for 2021⁽¹⁾

	GDP Growth	Inflation	Unemployment Rate	Interest Rate (3 mth T-bills)	Current Account Balance/GDP ⁽²⁾	Budget Surplus/GDP ⁽³⁾
Canada	4.8	1.3%	7.6%	0.20%	(2.0%)	(8.7%)
U.S.	4.6	2.3%	5.8%	0.25%	(4.0%)	(8.7%)
Euro Area	5.0	0.8	8.5%	NA	2.4%	(4.9)

Canada

- The Canadian economy is forecast to rebound 4.8% in 2021 following a 5.5% drop in 2020. GDP retraced 80% of the unprecedented 18% decline over March and April as of November, but was still almost 3% below year-ago levels in that month.
- Remaining economic weakness is disproportionately concentrated in the travel and hospitality sectors, where activity continues to be curbed by virus containment measures. Household disposable incomes have been propped up by government support for those unemployed and interest rates are very low. Renewed virus spread slowed the pace of recovery over the winter but the pace of GDP growth is expected to strengthen in Q2 2021 through the end of the year as vaccine distribution ramps up and containment measures gradually ease.

U.S.

- The U.S. economy is expected to grow 4.6% in 2021 after a 3.5% decline in 2020. The pace of recovery slowed over the winter amid resurgent virus spread and renewed containment measures, but is expected to strengthen as vaccine distribution ramps up and containment measures ease.
- Remaining weakness in the economy is disproportionately concentrated in the leisure and hospitality sector, which accounted for 40% of the 9.9 million remaining shortfall in jobs relative to pre-shock (February 2020) levels as of January.
- The economy's recovery will be boosted as containment measures ease and by very large fiscal stimulus supports that have boosted household incomes and savings through the pandemic.

Euro Area

- As in other regions, Euro area economies have partially recovered from unprecedented declines in the second quarter of 2020. Escalation in virus spread and containment measures have weighed on activity over the winter.
- The Euro area composite PMI dropped below 50 November through January, signaling a contraction in activity. But weakness was heavily concentrated in the services sector. The UK composite PMI slipped to 40.6 in January although the manufacturing PMI remained in expansionary territory at 54.1.
- Growth in both the Euro area and the U.K. economies is expected to strengthen in Q2 2021 as virus spread and containment measures ease and vaccine distribution ramps up.

(1) RBC Economics Research as of January 8, 2020 and reflect forecasts for calendar 2021. (2) RBC Economics Research, IMF WEO (October 2020). (3) IMF WEO (October 2020)

Canadian Housing Market

Structural backdrop to the Canadian and U.S. housing markets

	Canada ⁽¹⁾	U.S. ⁽¹⁾
Regulation	<ul style="list-style-type: none"> Government influences mortgage underwriting policies primarily through control of insurance eligibility rules Fully insured if loan-to-value (LTV) is over 80% <ul style="list-style-type: none"> Must meet 5-year fixed rate mortgage standards Government-backed, on homes under \$1MM Down-payment over 20% on non-owner occupied properties CMHC last increased mortgage loan insurance premiums in 2017 by ~15% for new mortgages with LTV over 90% Minimum down payment for new government-backed insured mortgages is 10% for portion of the value of a home being purchased that is between \$500,000 – \$999,000, and 5% below \$500,000 Re-financing cap of 80% on non-insured 	<ul style="list-style-type: none"> Agency insured only if conforming and LTV under 80% No regulatory LTV limit – can be over 100% Not government-backed if private insurer defaults
Consumer Behaviour	<ul style="list-style-type: none"> Mortgage interest not tax deductible Greater incentive to pay off mortgage 	<ul style="list-style-type: none"> Mortgage interest is tax deductible Less incentive to pay down mortgage
Lender Behaviour	<ul style="list-style-type: none"> Strong underwriting discipline; extensive documentation Most mortgages are held on balance sheet Conservative lending policies have historically led to low delinquency rates 	<ul style="list-style-type: none"> Wide range of underwriting and documentation requirements Most mortgages securitized
Lenders' Recourse	<ul style="list-style-type: none"> Ability to foreclose on non-performing mortgages, with no stay periods Full recourse against borrowers⁽²⁾ 	<ul style="list-style-type: none"> Stay period from 90 days to one year to foreclose on non-performing mortgages Limited recourse against borrowers in key states

(1) Current regulation and lenders recourse. (2) Alberta and Saskatchewan have some limited restrictions on full recourse.

Legislation and policies – promoting a healthy Canadian housing market

July 2020 – CMHC

- Minimum credit score for CMHC insured mortgages raised from 600 to 680
- Gross debt service ratio reduced to 35%; total debt service ratio reduced to 42% to qualify for CMHC insured mortgage
- CMHC tightened rules on admissible down payment sources

April 2020 (postponed due to COVID-19) – Department of Finance

- The benchmark rate used in the insured mortgage qualification stress test changing to the median contract rate on all insured mortgages, making the stress test more responsive to actual market rates. OSFI is considering a similar change for uninsured mortgages

February 2018 – Government of British Columbia

- The B.C. government introduced a 30-point plan to address housing affordability issues. It included a new speculation tax (2% of assessed value) on homeowners who do not pay income tax in the province and increased in the foreign buyer tax to 20% from 15%

January 2018 – OSFI

- Qualifying rate for uninsured mortgages raised to 2 percentage points above the contract rate or the five-year posted rate, whichever is higher

April 2017 – Government of Ontario

- Introduced the 'Fair Housing Plan': 16 measures to address risks in the housing market including a 15% speculation tax on non-residents purchasing homes in the Greater Golden Horseshoe region

January 2017 – City of Vancouver

- Vancouver introduced a tax of 1% of the assessed value of each home which is vacant (principal residence is exempt)

October 2016 – Department of Finance

- Qualifying rate for high-ratio mortgages with a term of five years or more is changed to the 5-year posted rate
- Portfolio-insured low-ratio mortgage loans must meet the eligibility criteria of high-ratio insured mortgage
- A principal residence sale must be reported in the seller's tax return, even if any capital gain is protected by the principal residence exemption

Legislation and policies – promoting a healthy Canadian housing market

July-August 2016 – OSFI & the Government of British Columbia

- OSFI increased scrutiny on mortgage underwriting standards: greater emphasis on internal controls, risk management practices and market developments
- BC government introduced a property transfer tax of 15% on foreign buyers registering the purchase of a home in Metro Vancouver

December 2015 – Department of Finance

- Minimum down payment for new government-backed insured mortgages increased from 5% to 10% for portion of the value of a home being purchased that is between \$500,000 and \$999,999 (came into effect February 2016)

April 2014 – CMHC

- Discontinued offering mortgage insurance on 2nd homes and to self-employed individuals without 3rd party income validation

July 2012 – CMHC

- Maximum amortization on government-backed insured mortgages reduced to 25 years from 30 years
- Maximum amount that can be borrowed on a mortgage refinancing lowered to 80% from 85%
- CMHC insurance availability is limited to homes with a purchase price of <\$1 million lowered from \$3.5 million
- Set the borrower's maximum gross debt service ratio at 39% and maximum total debt service ratio at 44%

March 2011 – CMHC

- Maximum amortization on government-backed insured mortgages reduced to 30 years from 35 years
- Maximum amount that can be borrowed on a mortgage refinancing lowered to 85% from 90%

February 2010 – Department of Finance

- Borrowers with insured mortgage terms of less than five years must meet the standards for a five-year fixed rate mortgage
- Maximum amount that can be borrowed on a mortgage refinancing lowered to 90% from 95%
- Minimum 20% down payment is required in order to qualify for government-backed mortgage insurance on non-owner-occupied properties

July 2008 – Department of Finance

- Maximum amortization on government-backed insured mortgages reduced to 35 years from 40 years
- A minimum 5% down payment is required in order to qualify for government-backed insured mortgages
- Minimum credit score requirements, new loan documentation standards, setting a maximum of 45% on borrowers total debt service ratio

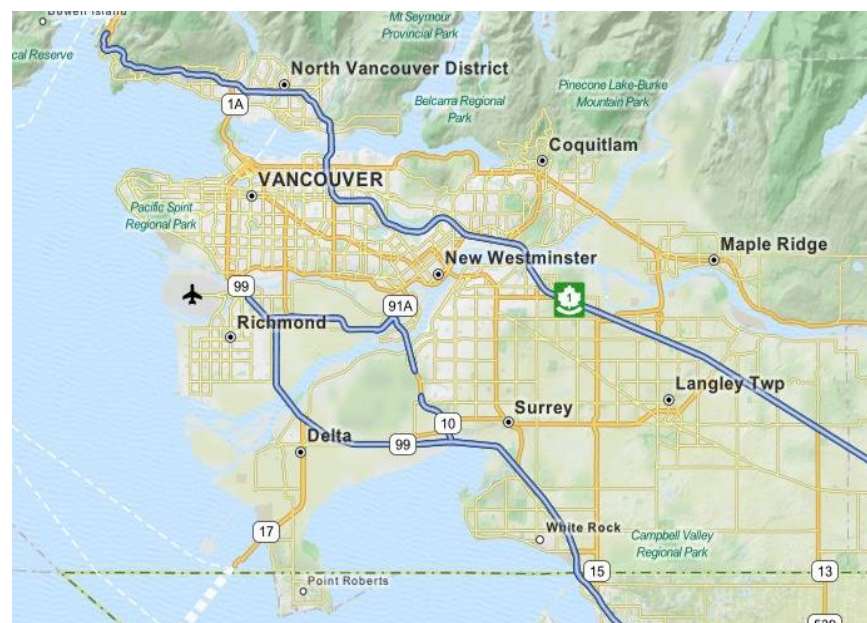
The Toronto and Vancouver downtown condo markets

- Constraints on undeveloped land around Toronto / Vancouver have contributed to a shift to higher-density condo housing
 - Provincial growth plan, including ‘Green belt’ surrounding Toronto, contains urban sprawl and favours condo development
 - Vancouver is restricted in its ability for urban sprawl due to land constraints away from the city centre
- Canada has one of the highest per capita rates of permanent immigration in the world⁽¹⁾
 - 22% of Canada’s population is foreign born (7.5 MM), highest proportion among the G8 nations⁽¹⁾
 - 56% of all new immigrants to Canada move to Toronto, Vancouver or Montreal⁽¹⁾
- RBC’s exposure to condo development is limited – about 3.0% of our Canadian commercial loan book⁽²⁾
 - Condo exposure is ~11% of Canadian residential lending portfolio⁽²⁾⁽³⁾

“Green Belt” Surrounding Greater Toronto Area



Vancouver Limited by Mountains, Sea, U.S. Border

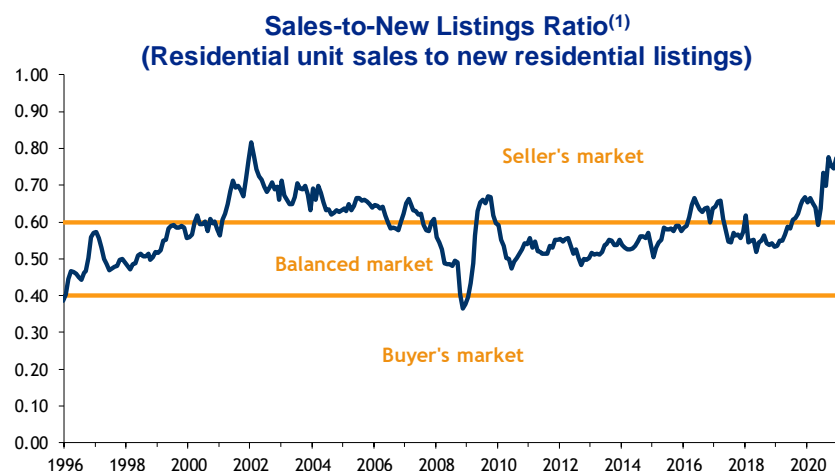


(1) Statistics Canada, 2016 Census. (2) As at January 31, 2021. (3) Based on \$300BN in residential mortgages and HELOC in Canadian Banking (\$35.8BN).

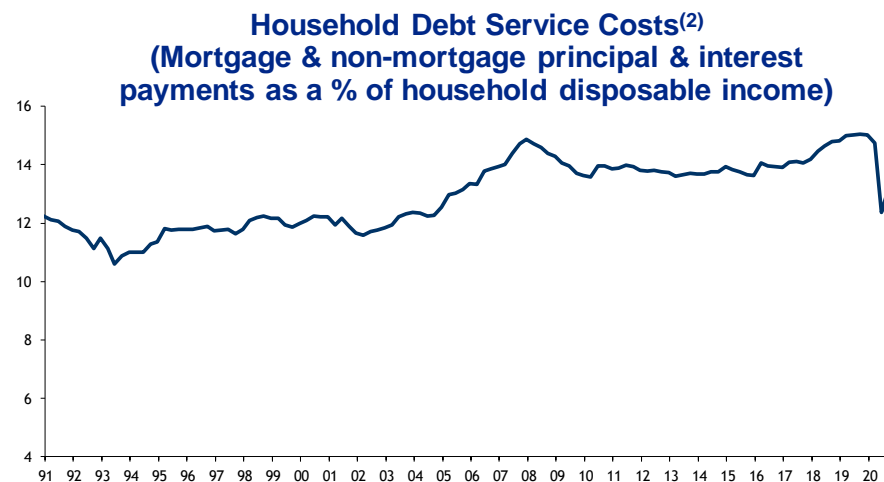
COVID-19 hasn't derailed Canada's housing market—far from it

- COVID-19 impacted housing markets in surprising ways. Home resales plunged in the spring of 2020 but strongly rebounded in the summer to record levels as mobility restrictions eased, reaching record levels in the latter stages of 2020 and start of 2021. Pent-up demand, exceptionally low interest rates, changing housing needs, and high household savings proved powerful demand drivers despite elevated unemployment and renewed restrictions in the face of the second wave of the pandemic.
- The current strength in the housing market is uneven. Buyers are drawn to single-detached homes and other low-rise categories offering more living space and backyards, putting intense pressure on little available supply. Demand for downtown condos, on the other hand, has been muted at a time when for-sale inventories have surged—a soft rental market in Canada's largest cities prompted many condo investors to divest.
- The unevenness of the market is being reflected in property values. Single-detached prices are rising at an accelerating pace whereas downtown condo prices have plateaued. Such diverging trends are expected to persist in the near term.
- Canada's longer-term housing market fundamentals continue to be favourable despite near-term turbulence. Immigration will be a major driver of housing demand once the current in-migration pullback runs its course.
- Lenders maintain strong underwriting discipline and require extensive documentation.
 - Most mortgages held on balance sheet and conservative lending policies have led to low delinquency rates.

Demand-supply conditions are generally very tight



Historic government aid temporarily lightens debt service costs

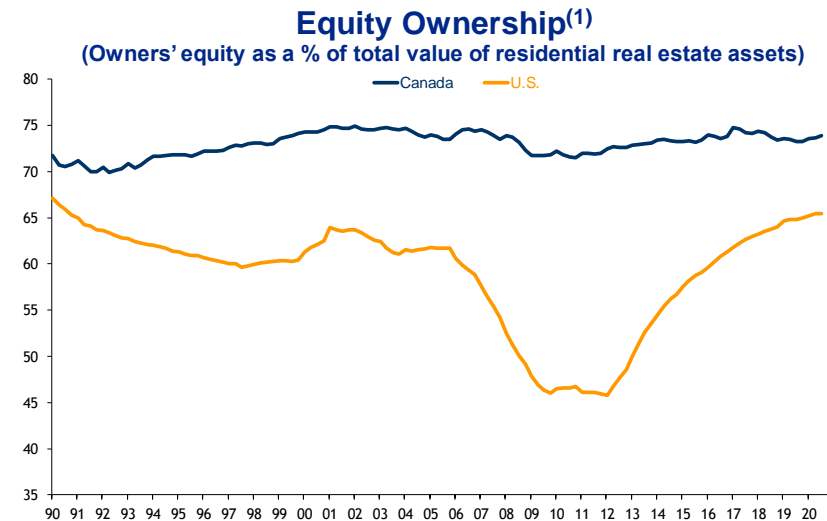


(1) Canadian Real Estate Association, RBC Economics. (2) Statistics Canada, RBC Economics. PDI: Personal Disposable Income.

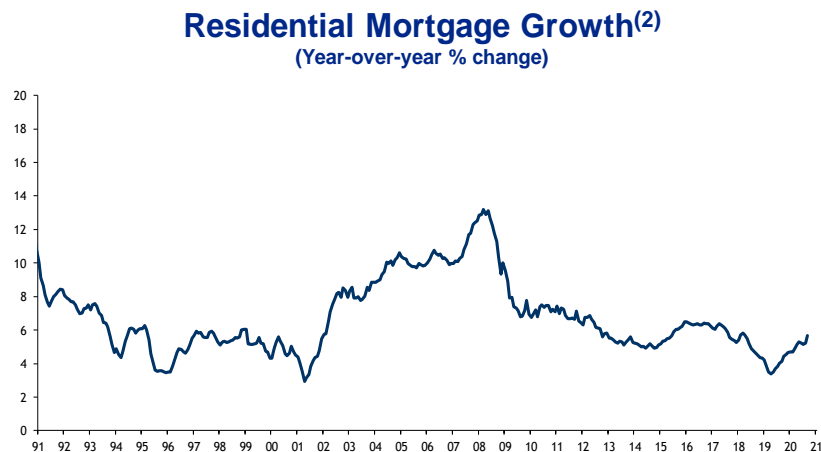
Canadians have significant equity ownership in their homes

- Canadians carry a significant and stable amount of equity in their homes
- The pace of residential mortgage accumulation re-accelerated since mid-2019 after slowing to a 17-year low
- Mortgage delinquency rates remain very low in Canada and have been stable through recent credit cycles. They are likely to rise near term due to COVID-19
- RBC monitors its residential mortgage and broader retail portfolios closely, and performs stress tests for dramatic movements in house prices, GDP, interest rates, and unemployment rates

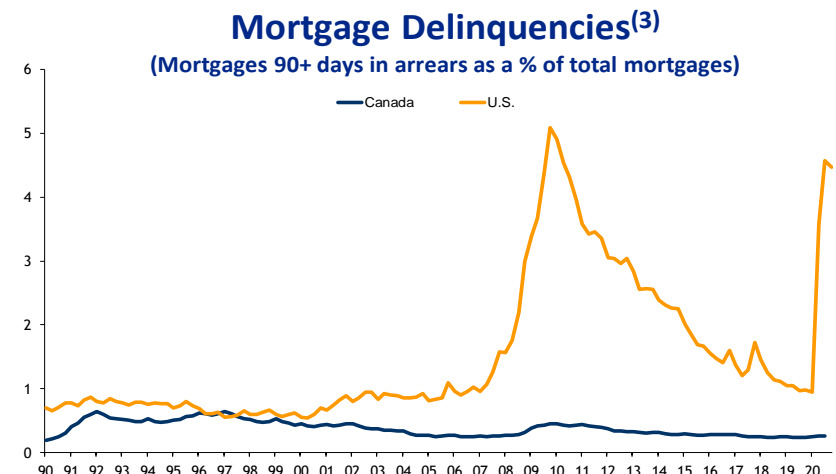
Canadians maintain high levels of equity in their homes



Growth in residential mortgages is moderate



The mortgage delinquency rate still near a 30-year low in Canada

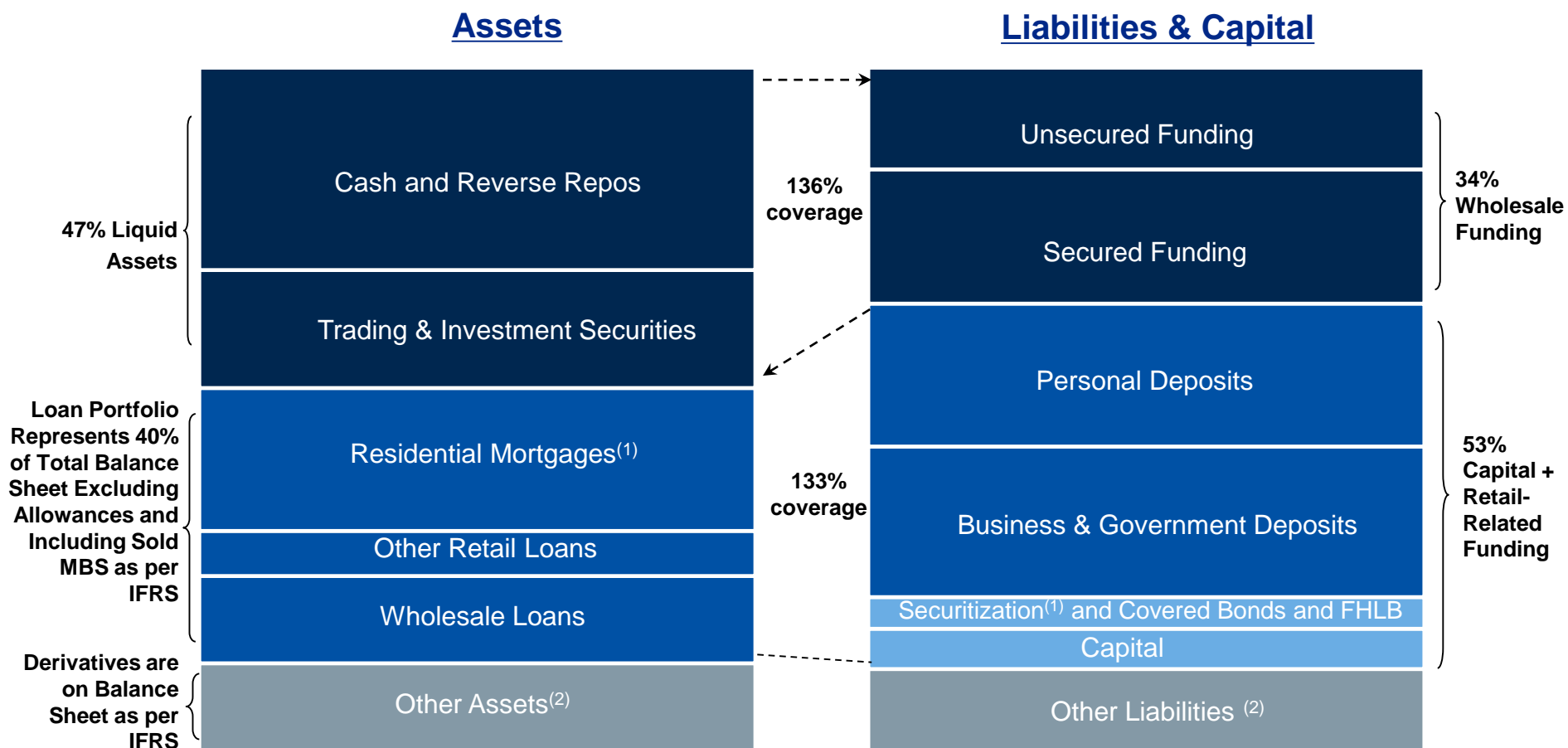


(1) Statistics Canada, Federal Reserve Board, RBC Economics. (2) Bank of Canada, RBC Economics. (3) Canadian Bankers Association, Mortgage Bankers Association, RBC Economics.

Appendix A – Liquidity & Funding

Strength of a high-quality liquid balance sheet

\$1,671 Billion
(as at January 31, 2021)



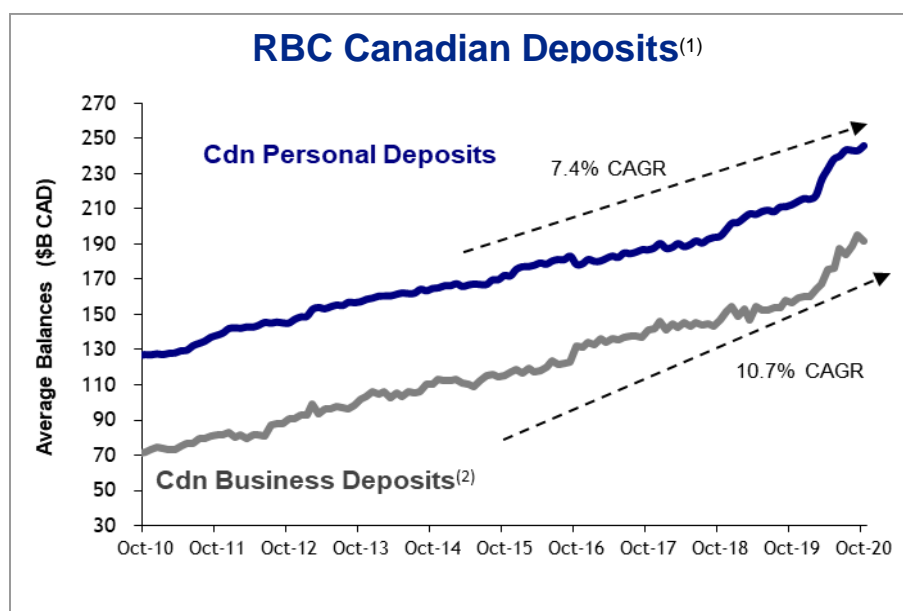
(1) Securitized agency mortgaged back securities (MBS) are on balance sheet as per IFRS. (2) Other assets include \$111BN of derivatives related assets, largely offset by derivatives related liabilities in Other liabilities. Under IFRS derivative amounts without master netting agreements cannot be offset and the gross derivative assets and liabilities are reported on balance sheet.

Strong deposit growth

Leveraging the strength of our distribution channels and successful deposit initiatives to drive growth

Canadian relationship deposits

- Canadian relationship deposits continue to grow at accelerated rate
- RBC Canadian personal deposit market share is at 20.2% as of Oct 2020
- RBC Canadian commercial demand deposit market share is at 24.5 % as of Oct 2020



RBC Relationship Deposits (\$BN)

	Q1 2021	Q1 2020
HISA ⁽³⁾	\$42	\$37
Advisory Channel Deposits ⁽⁴⁾	\$37	\$39
Other Personal Deposits	\$269	\$227
Business Deposits	\$367	\$299
Total Deposits	\$716	\$601

(1) Sourced from Canadian deposit market share, which is based on OSFI (M4 report). The volume change in Oct'16 was mainly due to a re-class of personal deposit to business deposits.
 (2) Canadian Business deposits reflect all platform demand deposits and Canadian Banking term deposit balances only. (3) High Interest Savings Account; Includes CAD and USD deposits.
 (4) Sourced largely from RBC Wealth Management network.

Well-diversified wholesale funding platform

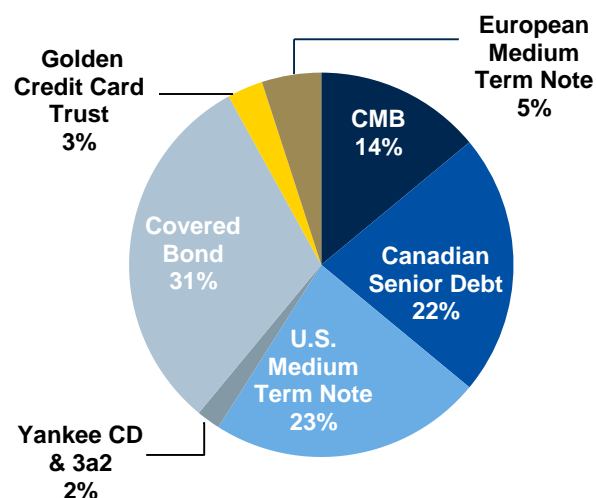
- Well-diversified across products, currencies, investor segments, and geographic regions
- Raise majority of funding in international markets, preserving significant domestic capacity which can be more readily tapped in stressed market conditions
- Regular issuance in all major markets to promote investor engagement and secondary market liquidity

Canada
<ul style="list-style-type: none"> Canadian Shelf (C\$25BN) Securitizations (Canadian mortgage bonds, NHA MBS⁽¹⁾ and credit cards)

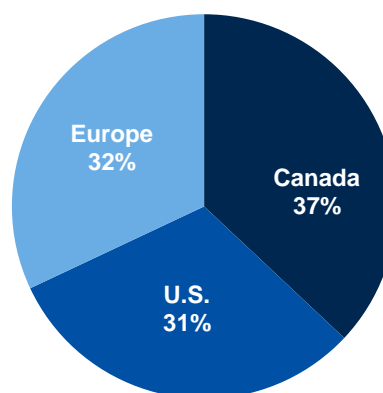
U.S.
<ul style="list-style-type: none"> SEC Registered Shelf (US\$40BN)

Europe and Asia
<ul style="list-style-type: none"> European Debt Issuance Program (US\$40BN) Covered Bond Program (EUR 60BN) Japanese Issuance Programs (JPY 1 trillion)

Well Diversified by Product⁽²⁾



Diversified by Geography⁽²⁾



Recent Deals

- USD \$1.7 Billion 3 year unsecured at LIBOR+16bps
- USD \$1.55 Billion 5 year unsecured at LIBOR+35bps
- EUR \$1.25 Billion 10 year covered bonds at LIBOR+31bps
- CAD \$1.25 Billion 60nc5 Additional Tier 1 Limited Recourse Capital Notes at a rate of 4%

(1) National Housing Act Mortgage Backed Securities. (2) As at January 31, 2021.

RBC Covered Bond Program

Globally Active

- Active program in six different currencies: EUR, CAD, USD, CHF, AUD and GBP
 - C\$70BN currently outstanding

Strong Issuer

- Largest Canadian bank by market capitalization
- Strong credit ratings
- Well capitalized and consistent historical profitability
- Well diversified business mix

Canadian Legislative Changes



- Canadian legislation protects claims of covered bond investors and overrides any other conflicting law related to bankruptcy and insolvency
 - Extensive regulatory oversight and pool audit requirements
 - Mandatory property value indexation

U.S. Market



- Active U.S. dollar covered bond issuer
- Several benchmark bonds outstanding
- Broad U.S. investor base
 - Issued US\$18.7BN across eleven deals since September 2012
 - Trace eligible

Note to users

We use a variety of financial measures to evaluate our performance. In addition to generally accepted accounting principles (GAAP) prescribed measures, we use certain key performance and non-GAAP measures we believe provide useful information to investors regarding our financial condition and result of operations. Readers are cautioned that key performance measures, such as ROE and non-GAAP measures, including amounts excluding Corporate Support, pre-provision, pre-tax earnings, adjusted pre-provision and pre-tax earnings, adjusted net income, average loans and acceptances excluding certain items, and cash earnings excluding the after-tax effect of amortization of intangibles, do not have any standardized meanings prescribed by GAAP, and therefore are unlikely to be comparable to similar measures disclosed by other financial institutions.

Additional information about our ROE and non-GAAP measures can be found under the “Key performance and non-GAAP measures” sections of our 2020 Annual Report and Q1 2021 Report to Shareholders, as well as in our Q1 2021 Supplementary Financial Information.

Definitions can be found under the “Glossary” sections in our Q1 2021 Supplementary Financial Information and our 2020 Annual Report.

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