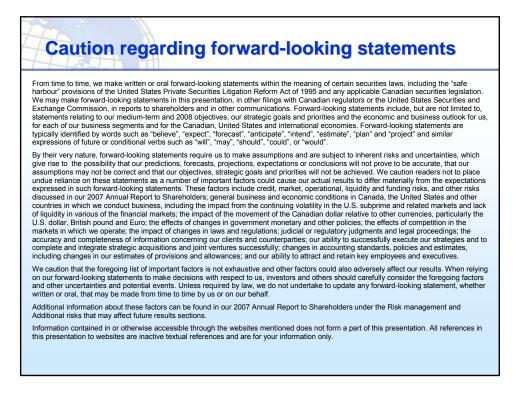


Financial information is in Canadian dollars and is based on Canadian GAAP, unless otherwise indicated. See slide 38 for definitions.

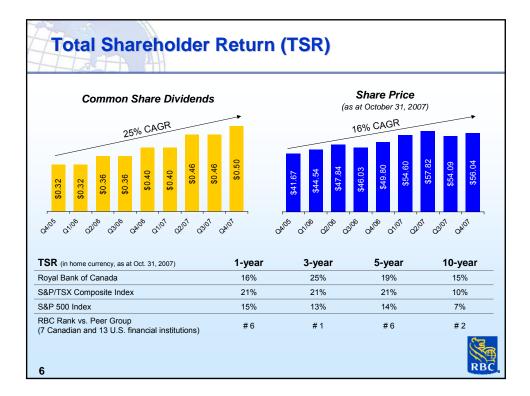




| Total revenue\$ 22,462Net income\$ 5,492 | \$ 20,637 | 9% |
|--|-----------|---------|
| Net income \$ 5,492 | | 570 |
| | \$ 4,728 | 16% |
| Diluted EPS \$4.19 | \$ 3.59 | 17% |
| ROE 24.6% | 23.5% | 110 bps |

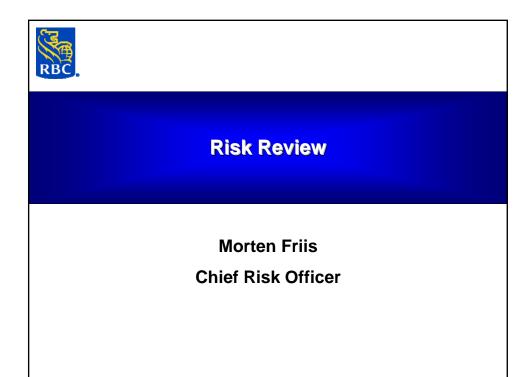
| 2007 | Performance | Compared t | o 2007 | Objectives |
|------|-------------|------------|--------|-------------------|
| | 17 AT | • | | • |

| | 2007 Objectives | 2007 Perf | ormance |
|--|--------------------------|---------------------|-------------------|
| Diluted EPS growth | 10%+ | 17 | 7% |
| Defined operating leverage ⁽¹⁾ | > 3% | 2.6 | 5% |
| Return on common equity (ROE) | 20%+ | 24. | 6% |
| Tier 1 capital ratio | 8%+ | 9.4 | 4% |
| Dividend payout ratio | 40% - 50% | 43 | 3% |
| | | | |
| | Medium-term | 2007 Perf | ormance |
| | Medium-term Objective | 2007 Perf 3-year | ormance 5-year |
| Total shareholder return (in home currency) (vs. 7 Canadian and 13 U.S. financial institutions) | | | |

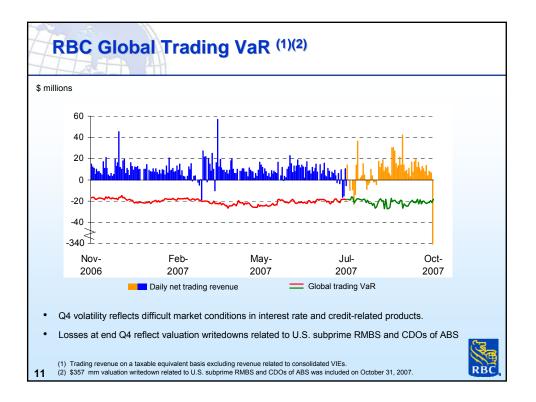


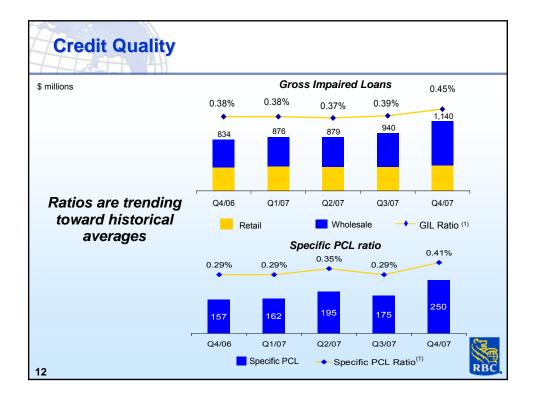


| | 2008 Objectives |
|--|-----------------------|
| Diluted EPS growth | 7% – 10% |
| Defined operating leverage ⁽¹⁾ | > 3% |
| Return on common equity (ROE) | 20%+ |
| Tier 1 capital ratio | 8%+ |
| Dividend payout ratio | 40% – 50% |
| | Medium-term Objective |
| Total shareholder return (in home currency) (vs. 7 Canadian and 13 U.S. financial institutions) | Top quartile |
| Objectives factor in the effect of pending ANB be partly funded through common shares – an | |



| Prudent Risk | Management |
|--|---|
| as at October 31, 2007) | |
| U.S. subprime mortgages | • None |
| U.S. subprime RMBS and CDOs of ABS | 0.1% of assets \$216 mm of net exposure to U.S. subprime CDOs of ABS (held-for-trading) \$388 mm of exposure to U.S. subprime RMBS (available-for-sale and we intend to hold until maturity) |
| Canadian non-bank ABCP with liquidity continent on a general market disruption | \$4 mm of direct holdings Nominal participation as a distributor or liquidity provider RBC AM money market funds do not and did not own any non-bank ABCP |
| Structured investment vehicles (SIVs) | Less than 0.05% of assets \$1 mm of direct holdings, \$140 mm of liquidity facilities (none drawn) and \$88 mm of normal course interest rate derivatives (none impaired) We do not manage SIVs VAM (US) managed money market funds do not and did not own any SIV's |
| Hedge fund trading and lending, including prime brokerage | Minimal exposure, predominantly collateralized and not concentrated in specific funds or strategies |
| Pre-correction LBOs | Less than 0.2% of assets \$1.0 bn of underwriting commitments, with none over \$250 mm |





Total Provision for Credit Losses

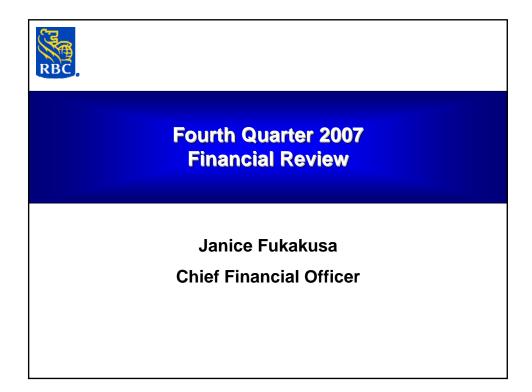
| \$ millions | - | | |
|--|---------|---------|---------|
| Portfolio Segment | Q4 2007 | Q3 2007 | Q4 2006 |
| Retail – Personal, Residential & Small business ⁽¹⁾ | \$ 117 | \$ 89 | \$ 97 |
| Retail – Credit Cards | 57 | 58 | 40 |
| Wholesale ⁽²⁾ | 76 | 28 | 20 |
| Total Specific Provision for Credit Losses | \$ 250 | \$ 175 | \$ 157 |
| Total General Provision | 13 | 3 | 2 |
| Total PCL | \$ 263 | \$ 178 | \$ 159 |
| | | | |

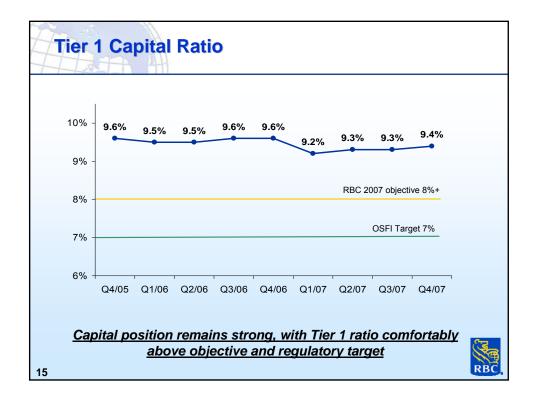
• Canada: Increase reflects higher loss rates in personal and business banking, and volume growth

RŔ

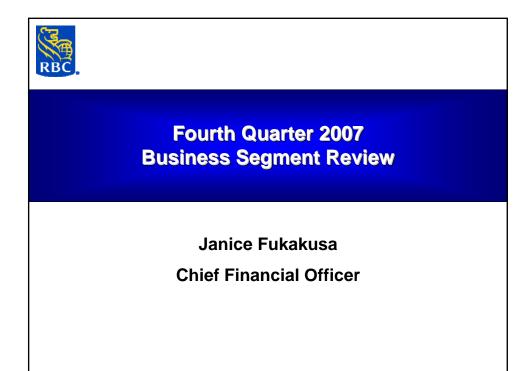
• U.S. Increase reflects deterioration in the U.S. housing market

Includes small business exposure managed on a pooled basis.
 (2) Includes small business exposure managed on an individual client basis.





| millions, except EPS & ROE | Q4/07 | Change vs. Q4/06 | Change vs. Q3/07 |
|--|------------------------|-----------------------|---------------------|
| Total revenue | \$ 5,615 | 5% | 2% |
| Non-Interest Expense (NIE) | 3,093 | 5 | (2) |
| Net income | \$ 1,324 | 5% | (5)% |
| Diluted EPS | \$ 1.01 | 5% | (5)% |
| ROE | 23.0% | (90) bps | (140) bps |
| Includes Visa Inc. restructuring gair Appreciation of CAD against USD, I Non-interest expense rose 5% from | reduced earnings 4% or | ver Q4/06 and 2% over | r Q3/07 |



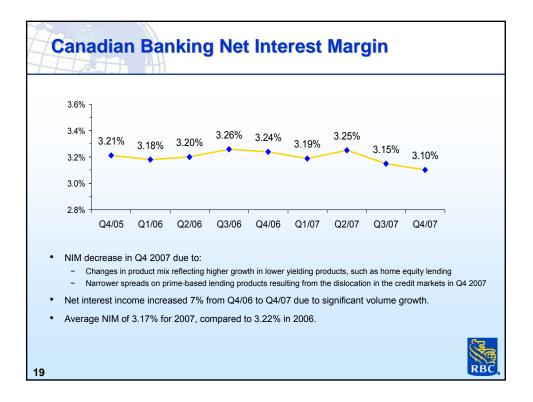
| 5 \$ 12,521 788 | 7% |
|--------------------|-------|
| | 7% |
| 788 | |
| /00 | 30 |
| 2,173 | (13) |
| 5,285 | 5 |
| \$ 2,987 | 23% |
| ć | 5,285 |

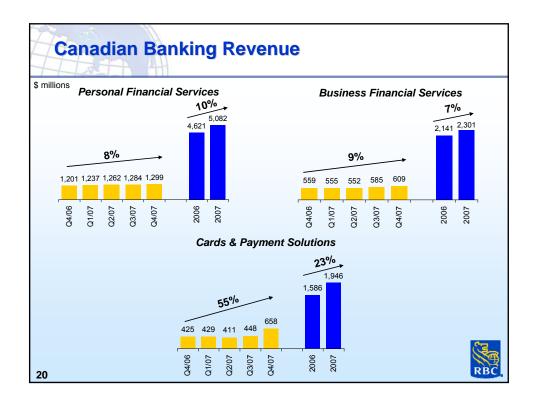
• Profitable volume growth across all Banking-related businesses, particularly mortgages and personal deposits. Results include Visa Inc. restructuring gain and adjustment to loyalty reward liability .

 NIE reflects significant investments in our business over 2007. NIE was flat compared to Q3/07 as pace of investment moderated.



18





Canadian Banking – Global Insurance

| | Rev | enue | benefits, | policyholder claims and on expense | Net incor | ne after tax |
|---|--------|----------|-----------|--|-----------|--------------|
| | Q4/07 | 2007 | Q4/07 | 2007 | Q4/07 | 2007 |
| GAAP reported amounts | \$ 887 | \$ 3,192 | \$ 637 | \$ 2,173 | \$102 | \$ 442 |
| Impact of the new financial instruments accounting standards | (67) | 160 | (65) | 154 | (1) | 4 |
| Impact of foreign currency translation adjustment | - | (40) | - | - | - | (40) |
| Amounts excluding the above items | \$ 820 | \$ 3,312 | \$ 572 | \$ 2,327 | \$ 101 | \$ 406 |
| Change vs. Q4/06 and 2006 (1)(2) | (5)% | (1)% | (6)% | (5)% | (5)% | 12% |
| Change vs. Q3/07 (1) | 2% | | 4% | | (4)% | |

- Compared to Q4/06, business growth was offset by claims experience, which was less favourable than a year ago.
- Compared to Q3/07, net income was relatively unchanged.
- Net income was up 12% over 2006 (2).

22

(1) Reported as Non-Interest income.

(1) Non-GAAP. See slide 39 for discussion of non-GAAP measures.
 (2) 2006 excludes impact of \$61 mm of hurricane-related charges. Non-GAAP. See slide 39 for discussion of non-GAAP measures.

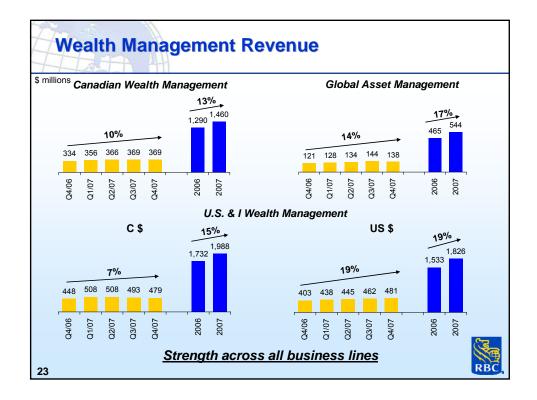
| \$ millions | Q4 2007 | Change vs. Q4/06 | Change vs. Q3/07 | 2007 | Change vs. 2006 |
|-------------------------------------|---------|---------------------|---------------------|----------|--------------------|
| Total revenue | \$ 986 | 9% | (2)% | \$ 3,992 | 14% |
| Net interest income | 109 | 8 | 3 | 427 | 8 |
| Fee-based revenue (1) | 538 | 16 | (1) | 2,109 | 21 |
| Transactional and other revenue (1) | 339 | - | (5) | 1,456 | 8 |
| Non-interest expense (NIE) | 731 | 9 | (2) | 2,902 | 11 |
| Net income | \$ 180 | 10% | 2% | \$762 | 26% |
| \$billions | Q4 2007 | Change vs. Q4/06 | Change vs. Q3/07 | | |
| Assets Under Administration | \$ 489 | 3% | (3)% | | |
| Assets Under Management | 161 | 13% | 1% | | |

Earnings driven by solid growth in fee-based client-assets

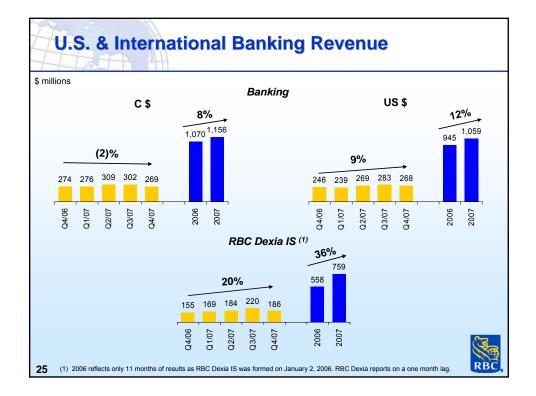
 NIE increase from Q4/06 reflects higher variable compensation commensurate with higher commission based revenue, costs related to J.B. Hanauer acquisition and investments for future growth.



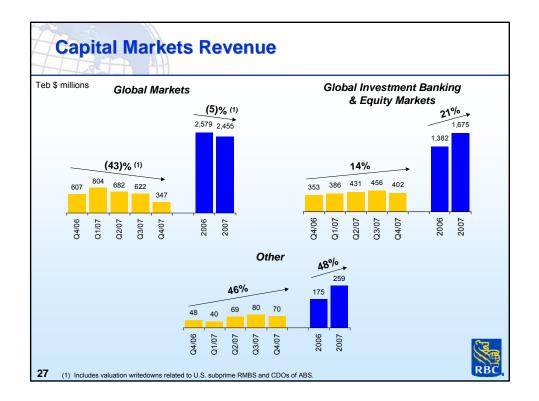
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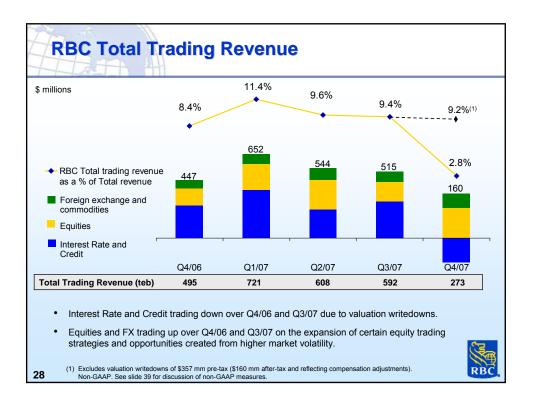


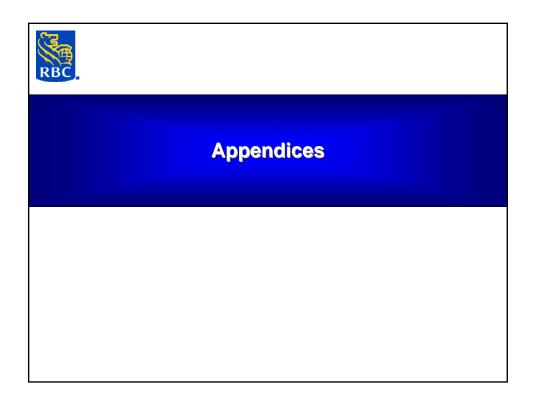
| \$ millions | Q4/07 | Change vs. Q4/06 | Change vs. Q3/07 | 2007 | Change vs. 2006 |
|---|-------------------------------|---|------------------------------------|-------------------------------|--------------------|
| Total revenue | \$ 455 | 6% | (13)% | \$ 1,915 | 18% |
| Provision for credit losses (PCL) | 72 | n.m. | n.m. | 109 | n.m. |
| Non-interest expense (NIE) | 363 | 16 | (7) | 1,481 | 22 |
| Net income | \$ 21 | (73)% | (76)% | \$ 242 | (7)% |
| Results reflect deterioration i Compared to Q4/06, U.S. Ba acquisitions and organic grov NIE reflects addition of 56 br | nking delive wth. Also, Rl | ered solid increase BC Dexia grew re | es in loans and o venues by 20% | leposits fror over the las | n both t year. |



| Recovery of credit losses (2) n.m. n.m. (22) 87 Non-interest expense (NIE) 584 (9) (16) 2,769 6 Net income \$ 186 (38)% (48)% \$ 1,292 (5) | § millions | Q4 2007 | Change vs. Q4/06 | Change vs. Q3/07 | 2007 | Change vs 2006 |
|--|---|-----------------|---------------------|---------------------|----------|-------------------|
| Non-interest expense (NIE) 584 (9) (16) 2,769 6 Net income \$ 186 (38)% (48)% \$ 1,292 (5) | Total revenue (teb) | \$819 | (19)% | (29)% | \$ 4,389 | 6% |
| Net income \$ 186 (38)% (48)% \$ 1,292 (5) | Recovery of credit losses | (2) | n.m. | n.m. | (22) | 81 |
| | Non-interest expense (NIE) | 584 | (9) | (16) | 2,769 | 6 |
| | Net income | \$ 186 | (38)% | (48)% | \$ 1,292 | (5)% |
| Results include valuation writedowns recorded in Q4/07. Strong performance in other businesses, including equity derivatives, foreign exchange trading and | Results include valuation w | rritedowns reco | rded in Q4/07. | | | |







Canadian Banking and Banking-related results excluding the impacts of certain items in Q4 2007

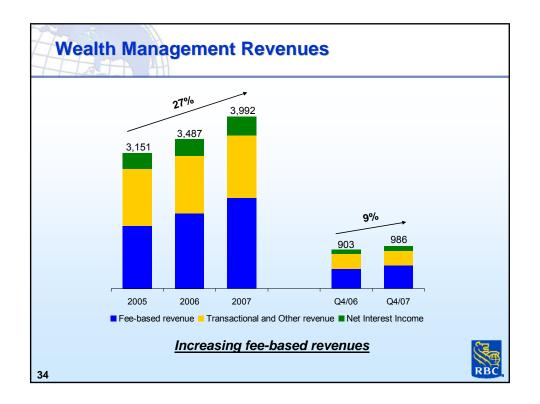
| \$ millions | Canadian Banking | Banking – Related |
|--|-------------------------------------|----------------------|
| Net Income (GAAP reported amounts) | \$ 899 | \$ 797 |
| Exclude: | | |
| Visa Inc. restructuring (1) | 269 | 269 |
| Increase to credit card customer loyalty reward program liability ⁽²⁾ | (79) | (79) |
| Net Income amounts excluding the impacts of items noted above ⁽³⁾ | \$709 | \$607 |
| | | |
| \$326 mm pre-tax gain from the exchange of our membership interest | t in Visa Canada Association for sh | ares of Visa Inc. |

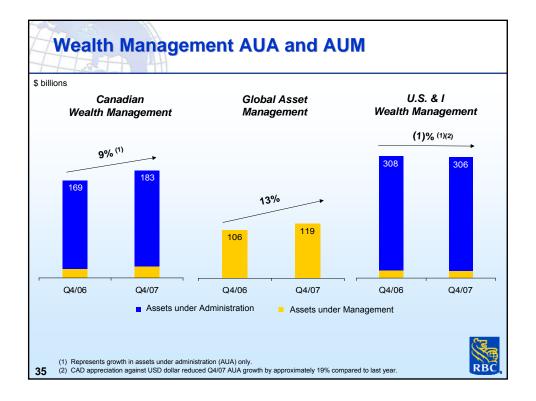
| ATT . | | . (4) |
|---------|-----------|-------------------------|
| Defined | Operating | Leverage ⁽¹⁾ |

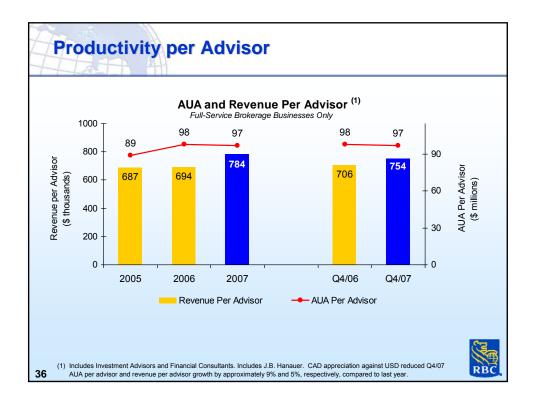
| \$ millions, except percentage amounts | 2007 | 2006 | Change vs. 2006 |
|--|-----------|-----------|--------------------|
| Total revenue | \$ 22,462 | \$ 20,637 | 8.8% |
| add: teb adjustment | 332 | 213 | 55.9 |
| less: Revenue related to VIEs | 31 | (7) | n.m. |
| less: Global Insurance revenue | 3,192 | 3,348 | (4.7) |
| less: Impact of financial instruments accounting standards $^{\scriptscriptstyle(2)}$ | 83 | - | n.m. |
| Total revenue (adjusted) | \$ 19,488 | \$ 17,509 | 11.3% |
| Non-interest expense | \$ 12,473 | \$ 11,495 | 8.5% |
| less: Global Insurance-related non-interest expense | 537 | 517 | 3.9 |
| Non-interest expense (adjusted) | \$ 11,936 | \$ 10,978 | 8.7% |
| Defined Operating Leverage ⁽¹⁾ | | | 2.6% |
| (1) See slide 38 for definition. Non-GAAP. See slide 39 for a discussion of Non-GAAP (2) Excludes the impact related to Global Insurance. | measures. | | RBC |

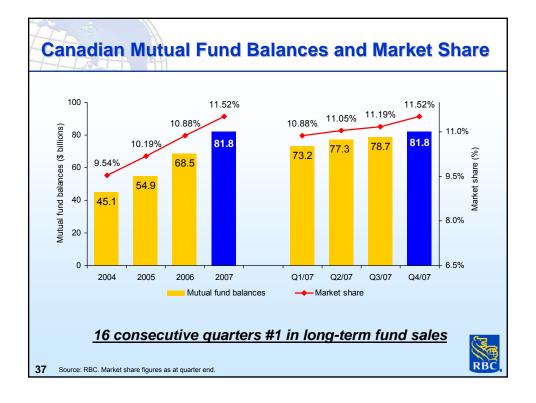
| ons | | |
|--------------------------------|---------------------------|---------------------|
| Industry | Buy ⁽¹⁾ | Sell ⁽¹⁾ |
| Business | | |
| Automotive | 379 | - |
| Consumer goods | - | 67 |
| Energy | 957 | - |
| Non – Bank Financial Services | 1,161 | - |
| Industrial products | - | - |
| Mining and Metals | 591 | - |
| Real Estate and related | 413 | - |
| Technology and media | 10 | - |
| Transportation and environment | 335 | - |
| Other | 472 | 119 |
| Sovereign (2) | 220 | - |
| Bank | 731 | - |
| Total | 5,269 | 186 |
| Total Investment-Grade | 4,786 | 186 |
| Total Non-investment-Grade | 483 | |

| | | Rank ⁽¹⁾ | | Balance Growth ⁽³⁾ (Q4/07 vs. Q4/06) |
|---------------------------|---|---------------------|-------|--|
| Leadership in | Consumer lending (residential mortgages, personal loans and credit cards) | 1 | 15.3% | 13% |
| most personal products | Personal core deposits | 2 | 13.7% | 13% |
| | Personal investments (GICs + mutual funds) | 1 | 11.9% | 8% |
| Leadership in business | Business deposits and investments ⁽⁴⁾ | 1 | 22.1% | 7% |
| products | Business loans (4) | 1 | 12.4% | 8% |









Definitions Compound annual growth rate (CAGR): Rate at which an investment grows annually to reach a given end value. Collateralized debt obligations (CDO): An investment-grade security, that is backed by a pool of bonds, loans and/or any other type of debt instrument. GIL ratio: Gross impaired loans as a percentage of related loans and acceptances. Defined operating leverage: Difference between revenue growth rate (as adjusted) and non-interest expense growth rate (as adjusted). Revenue is based on teb, excluding consolidated variable interest entities (VIEs), accounting adjustments related to the new Financial Instruments Accounting Standards and Global Insurance-related revenue. Non-interest expense excludes Global Insurance expense. See slide 39 for a discussion of Non-GAAP measures. Net interest margin (average assets): Net interest income divided by average assets. Net interest margin (average earning assets): Net interest income divided by average earning assets. Non- bank sponsored asset-backed commercial paper (ABCP): Short-term promissory note issued primarily by corporations, which is securitized by loans or other receivables. n.m.: Not meaningful RBC Dexia IS AUA; Represents the total Assets under Administration of the joint venture, of which we have a 50% ownership. RBC Dexia IS results for 2006 reflect only 11 months of results as RBC Dexia IS, which was formed on January 2, 2006, reports on a one-month lag basis. Residential mortgage backed securities (RMBS): Securities created through the securitization of residential mortgage loans. Specific PCL ratio: Specific provision for credit losses as % of average loans and acceptances. <u>Teb:</u> Taxable equivalent basis. A measure that increases Net interest income from certain tax advantaged sources (in our case, Canadian taxable corporate dividends) to their tax equivalent value, making it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income as reported under GAAP. VIE: Variable Interest Entity. Starting in Q1 2005, we consolidated certain entities in accordance with Accounting Guidelines 15. Revenue and expense from certain consolidated VIEs have been included in Capital Markets results. Amounts relate to third parties and do not impact our results. RB Note: Please see our 2007 Annual Report to Shareholders for all reconciliations and definitions. 38

Note to users

We use a variety of financial measures to evaluate our performance. In addition to GAAP prescribed measures, we use certain non-GAAP measures we believe provide useful information to investors regarding our financial condition and results of operations. Readers are cautioned that non-GAAP measures, such as Canadian banking-related results, Total trading revenue, Global Insurance results and Defined operating leverage (adjusted), do not have any standardized meaning prescribed by Canadian GAAP, and therefore, are unlikely to be comparable to similar measures presented by other companies.

Reconciliation of non-GAAP measures to GAAP measures can be found throughout this presentations.

Additional information about our non-GAAP measures can be found under the "Key performance and non-GAAP measures" section in our 2007 management's discussion and analysis.

Investor Relations Contacts

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