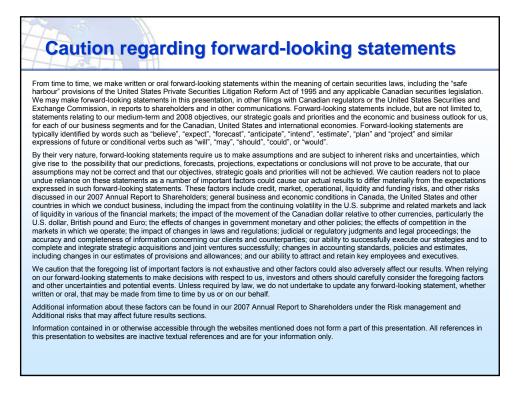


Financial information is in Canadian dollars and is based on Canadian GAAP, unless otherwise indicated. See slide 38 for definitions.

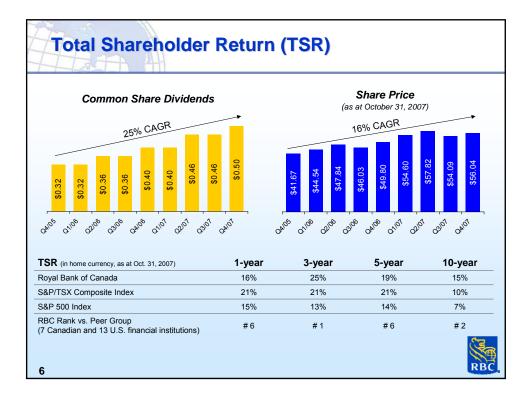




Total revenue\$ 22,462Net income\$ 5,492	\$ 20,637	9%
Net income \$ 5,492		570
	\$ 4,728	16%
Diluted EPS \$4.19	\$ 3.59	17%
ROE 24.6%	23.5%	110 bps

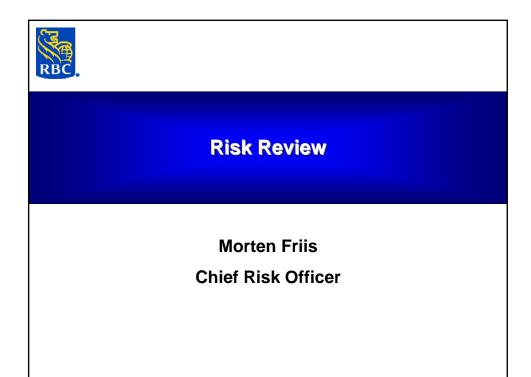
2007	Performance	Compared t	o 2007	<b>Objectives</b>
	17 AT	•		•

	2007 Objectives	2007 Perf	ormance
Diluted EPS growth	10%+	17	7%
Defined operating leverage <sup>(1)</sup>	> 3%	2.6	5%
Return on common equity (ROE)	20%+	24.	6%
Tier 1 capital ratio	8%+	9.4	4%
Dividend payout ratio	40% - 50%	43	3%
	Medium-term	2007 Perf	ormance
	Medium-term Objective	2007 Perf 3-year	ormance 5-year
Total shareholder return (in home currency) (vs. 7 Canadian and 13 U.S. financial institutions)			

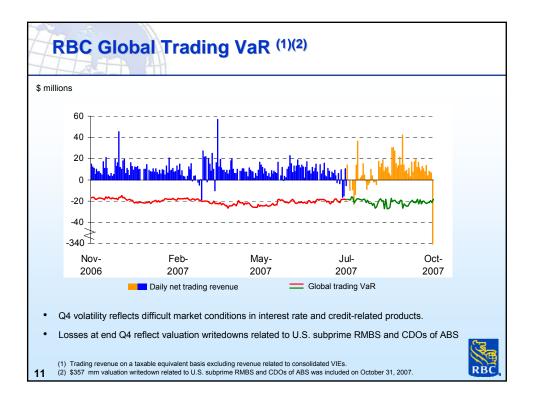


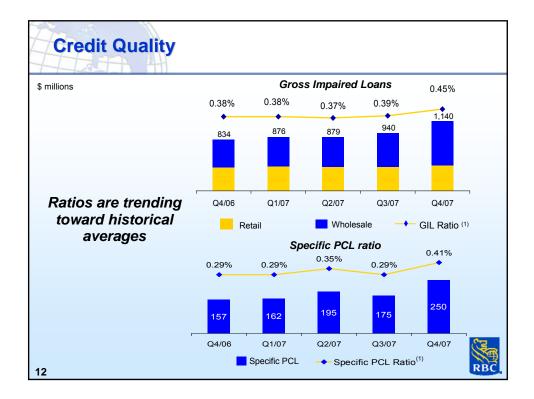


	2008 Objectives
Diluted EPS growth	7% – 10%
Defined operating leverage <sup>(1)</sup>	> 3%
Return on common equity (ROE)	20%+
Tier 1 capital ratio	8%+
Dividend payout ratio	40% – 50%
	Medium-term Objective
Total shareholder return (in home currency) (vs. 7 Canadian and 13 U.S. financial institutions)	Top quartile
<ul> <li>Objectives factor in the effect of pending ANB be partly funded through common shares – an</li> </ul>	



Prudent Risk	Management
as at October 31, 2007)	
U.S. subprime mortgages	• None
U.S. subprime RMBS and CDOs of ABS	<ul> <li>0.1% of assets</li> <li>\$216 mm of net exposure to U.S. subprime CDOs of ABS (held-for-trading)</li> <li>\$388 mm of exposure to U.S. subprime RMBS (available-for-sale and we intend to hold until maturity)</li> </ul>
Canadian non-bank ABCP with liquidity continent on a general market disruption	<ul> <li>\$4 mm of direct holdings</li> <li>Nominal participation as a distributor or liquidity provider</li> <li>RBC AM money market funds do not and did not own any non-bank ABCP</li> </ul>
Structured investment vehicles (SIVs)	<ul> <li>Less than 0.05% of assets</li> <li>\$1 mm of direct holdings, \$140 mm of liquidity facilities (none drawn) and \$88 mm of normal course interest rate derivatives (none impaired)</li> <li>We do not manage SIVs</li> <li>VAM (US) managed money market funds do not and did not own any SIV's</li> </ul>
Hedge fund trading and lending, including prime brokerage	<ul> <li>Minimal exposure, predominantly collateralized and not concentrated in specific funds or strategies</li> </ul>
Pre-correction LBOs	<ul> <li>Less than 0.2% of assets</li> <li>\$1.0 bn of underwriting commitments, with none over \$250 mm</li> </ul>





### **Total Provision for Credit Losses**

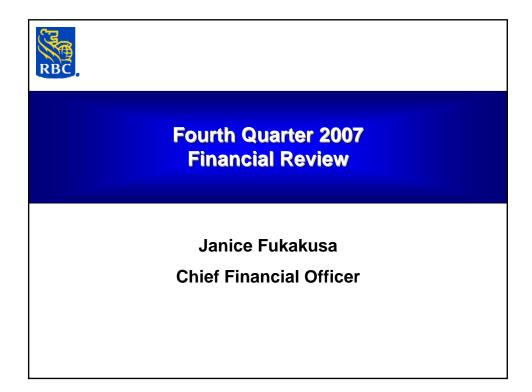
\$ millions	-		
Portfolio Segment	Q4 2007	Q3 2007	Q4 2006
Retail – Personal, Residential & Small business <sup>(1)</sup>	\$ 117	\$ 89	\$ 97
Retail – Credit Cards	57	58	40
Wholesale <sup>(2)</sup>	76	28	20
Total Specific Provision for Credit Losses	\$ 250	\$ 175	\$ 157
Total General Provision	13	3	2
Total PCL	\$ 263	\$ 178	\$ 159

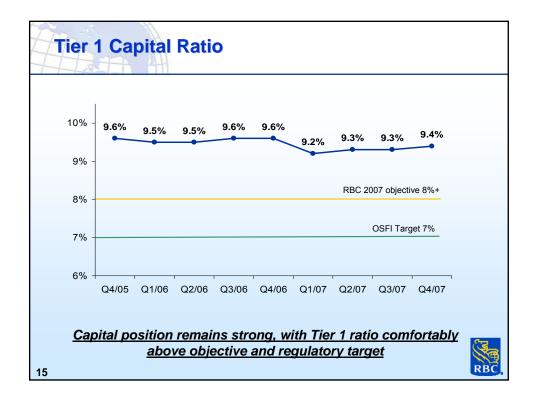
• Canada: Increase reflects higher loss rates in personal and business banking, and volume growth

RŔ

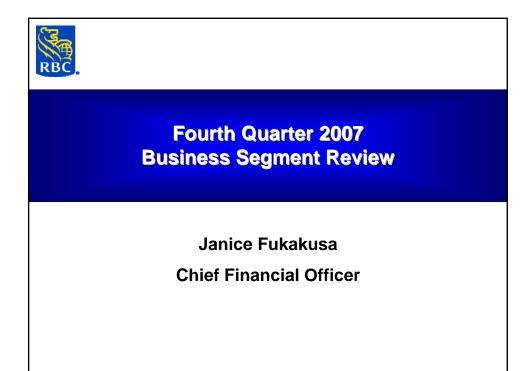
• U.S. Increase reflects deterioration in the U.S. housing market

Includes small business exposure managed on a pooled basis.
 (2) Includes small business exposure managed on an individual client basis.





millions, except EPS & ROE	Q4/07	Change vs. Q4/06	Change vs. Q3/07
Total revenue	\$ 5,615	5%	2%
Non-Interest Expense (NIE)	3,093	5	(2)
Net income	\$ 1,324	5%	(5)%
Diluted EPS	\$ 1.01	5%	(5)%
ROE	23.0%	(90) bps	(140) bps
Includes Visa Inc. restructuring gair Appreciation of CAD against USD, I Non-interest expense rose 5% from	reduced earnings 4% or	ver Q4/06 and 2% over	r Q3/07



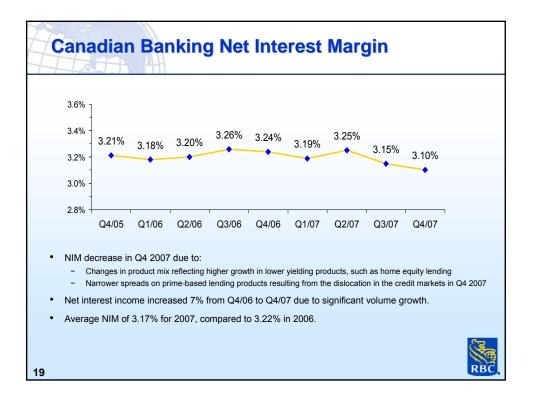
5 \$ 12,521 788	7%
	7%
788	
/00	30
2,173	(13)
5,285	5
\$ 2,987	23%
ć	5,285

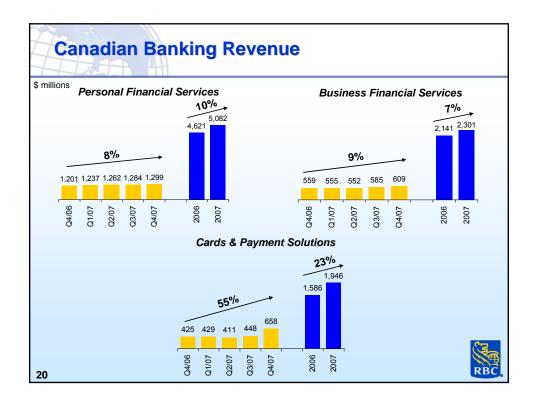
• Profitable volume growth across all Banking-related businesses, particularly mortgages and personal deposits. Results include Visa Inc. restructuring gain and adjustment to loyalty reward liability .

 NIE reflects significant investments in our business over 2007. NIE was flat compared to Q3/07 as pace of investment moderated.



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## Canadian Banking – Global Insurance

	Rev	enue	benefits,	policyholder claims and on expense	Net incor	ne after tax
	Q4/07	2007	Q4/07	2007	Q4/07	2007
GAAP reported amounts	\$ 887	\$ 3,192	\$ 637	\$ 2,173	\$102	\$ 442
Impact of the new financial instruments accounting standards	(67)	160	(65)	154	(1)	4
Impact of foreign currency translation adjustment	-	(40)	-	-	-	(40)
Amounts excluding the above items	\$ 820	\$ 3,312	\$ 572	\$ 2,327	\$ 101	\$ 406
Change vs. Q4/06 and 2006 (1)(2)	(5)%	(1)%	(6)%	(5)%	(5)%	12%
Change vs. Q3/07 (1)	2%		4%		(4)%	

- Compared to Q4/06, business growth was offset by claims experience, which was less favourable than a year ago.
- Compared to Q3/07, net income was relatively unchanged.
- Net income was up 12% over 2006 (2).

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(1) Reported as Non-Interest income.

(1) Non-GAAP. See slide 39 for discussion of non-GAAP measures.
 (2) 2006 excludes impact of \$61 mm of hurricane-related charges. Non-GAAP. See slide 39 for discussion of non-GAAP measures.

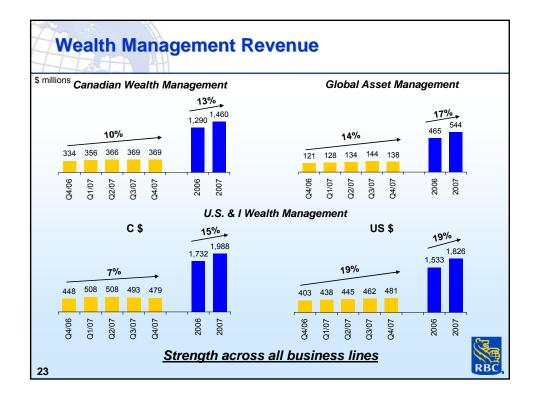
\$ millions	Q4 2007	Change vs. Q4/06	Change vs. Q3/07	2007	Change vs. 2006
Total revenue	\$ 986	9%	(2)%	\$ 3,992	14%
Net interest income	109	8	3	427	8
Fee-based revenue (1)	538	16	(1)	2,109	21
Transactional and other revenue (1)	339	-	(5)	1,456	8
Non-interest expense (NIE)	731	9	(2)	2,902	11
Net income	\$ 180	10%	2%	\$762	26%
\$billions	Q4 2007	Change vs. Q4/06	Change vs. Q3/07		
Assets Under Administration	\$ 489	3%	(3)%		
Assets Under Management	161	13%	1%		

### Earnings driven by solid growth in fee-based client-assets

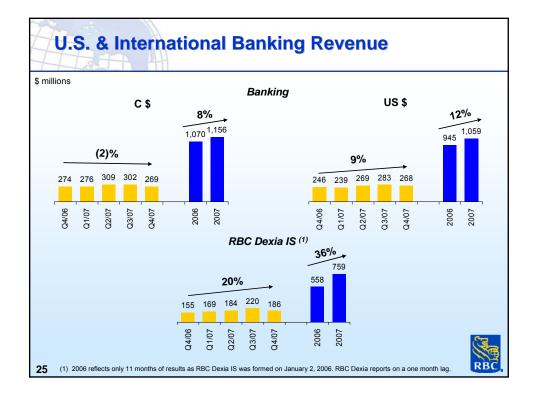
 NIE increase from Q4/06 reflects higher variable compensation commensurate with higher commission based revenue, costs related to J.B. Hanauer acquisition and investments for future growth.



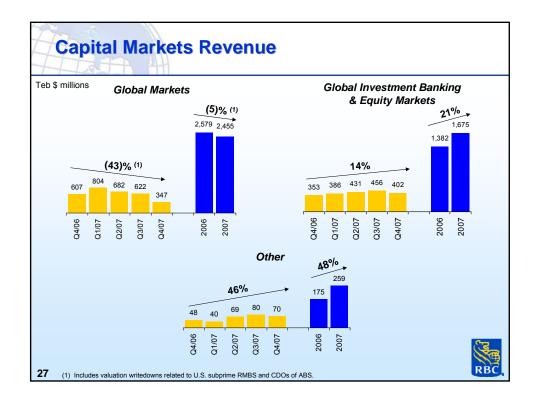
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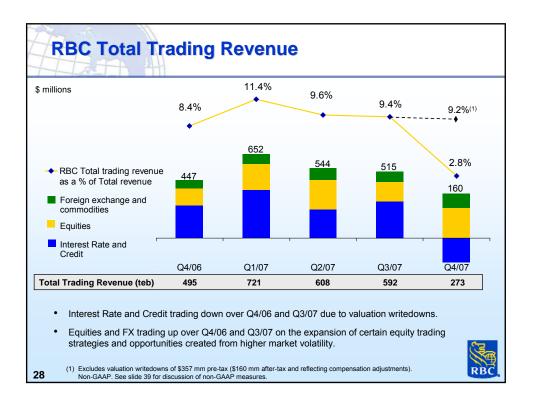


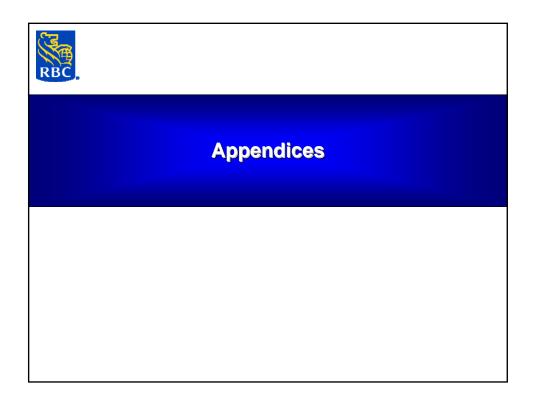
\$ millions	Q4/07	Change vs. Q4/06	Change vs. Q3/07	2007	Change vs. 2006
Total revenue	\$ 455	6%	(13)%	\$ 1,915	18%
Provision for credit losses (PCL)	72	n.m.	n.m.	109	n.m.
Non-interest expense (NIE)	363	16	(7)	1,481	22
Net income	\$ 21	(73)%	(76)%	\$ 242	(7)%
<ul> <li>Results reflect deterioration i</li> <li>Compared to Q4/06, U.S. Ba acquisitions and organic grov</li> <li>NIE reflects addition of 56 br</li> </ul>	nking delive wth. Also, Rl	ered solid increase BC Dexia grew re	es in loans and o venues by 20%	leposits fror over the las	n both t year.



Recovery of credit losses         (2)         n.m.         n.m.         (22)         87           Non-interest expense (NIE)         584         (9)         (16)         2,769         6           Net income         \$ 186         (38)%         (48)%         \$ 1,292         (5)	§ millions	Q4 2007	Change vs. Q4/06	Change vs. Q3/07	2007	Change vs 2006
Non-interest expense (NIE)         584         (9)         (16)         2,769         6           Net income         \$ 186         (38)%         (48)%         \$ 1,292         (5)	Total revenue (teb)	\$819	(19)%	(29)%	\$ 4,389	6%
Net income         \$ 186         (38)%         (48)%         \$ 1,292         (5)	Recovery of credit losses	(2)	n.m.	n.m.	(22)	81
	Non-interest expense (NIE)	584	(9)	(16)	2,769	6
	Net income	\$ 186	(38)%	(48)%	\$ 1,292	(5)%
<ul> <li>Results include valuation writedowns recorded in Q4/07.</li> <li>Strong performance in other businesses, including equity derivatives, foreign exchange trading and</li> </ul>	<ul> <li>Results include valuation w</li> </ul>	rritedowns reco	rded in Q4/07.			







# Canadian Banking and Banking-related results excluding the impacts of certain items in Q4 2007

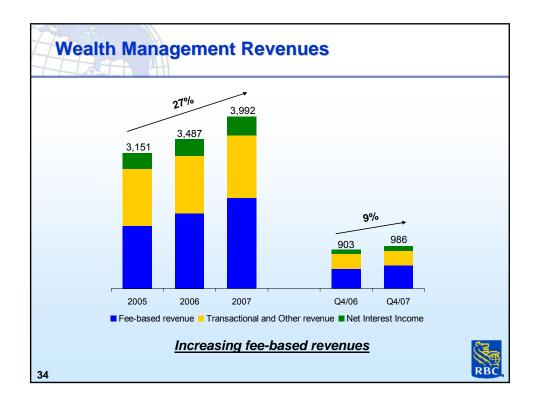
\$ millions	Canadian Banking	Banking – Related
Net Income (GAAP reported amounts)	\$ 899	\$ 797
Exclude:		
Visa Inc. restructuring (1)	269	269
Increase to credit card customer loyalty reward program liability <sup>(2)</sup>	(79)	(79)
Net Income amounts excluding the impacts of items noted above <sup>(3)</sup>	\$709	\$607
\$326 mm pre-tax gain from the exchange of our membership interest	t in Visa Canada Association for sh	ares of Visa Inc.

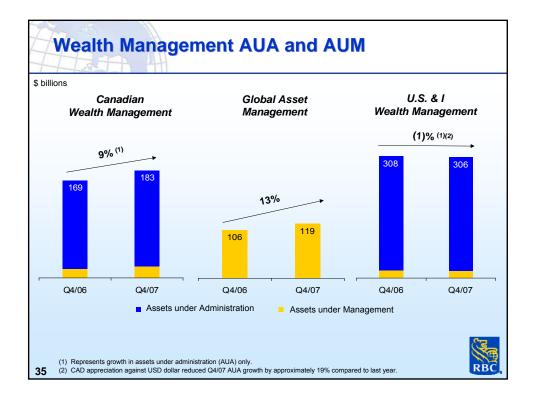
ATT .		. (4)
Defined	Operating	Leverage <sup>(1)</sup>

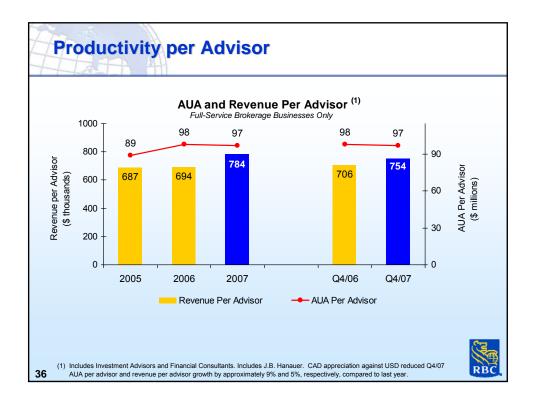
\$ millions, except percentage amounts	2007	2006	Change vs. 2006
Total revenue	\$ 22,462	\$ 20,637	8.8%
add: teb adjustment	332	213	55.9
less: Revenue related to VIEs	31	(7)	n.m.
less: Global Insurance revenue	3,192	3,348	(4.7)
less: Impact of financial instruments accounting standards $^{\scriptscriptstyle(2)}$	83	-	n.m.
Total revenue (adjusted)	\$ 19,488	\$ 17,509	11.3%
Non-interest expense	\$ 12,473	\$ 11,495	8.5%
less: Global Insurance-related non-interest expense	537	517	3.9
Non-interest expense (adjusted)	\$ 11,936	\$ 10,978	8.7%
Defined Operating Leverage <sup>(1)</sup>			2.6%
<ul> <li>(1) See slide 38 for definition. Non-GAAP. See slide 39 for a discussion of Non-GAAP</li> <li>(2) Excludes the impact related to Global Insurance.</li> </ul>	measures.		RBC

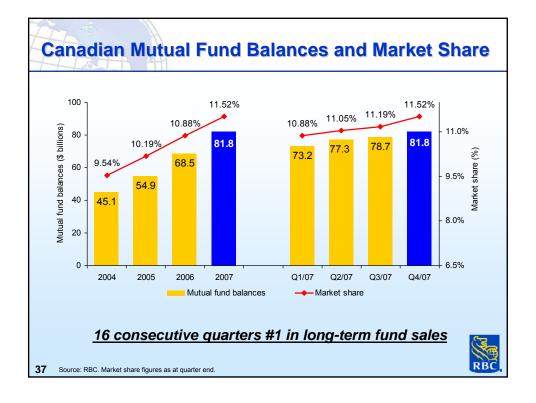
ons		
Industry	<b>Buy</b> <sup>(1)</sup>	Sell <sup>(1)</sup>
Business		
Automotive	379	-
Consumer goods	-	67
Energy	957	-
Non – Bank Financial Services	1,161	-
Industrial products	-	-
Mining and Metals	591	-
Real Estate and related	413	-
Technology and media	10	-
Transportation and environment	335	-
Other	472	119
Sovereign (2)	220	-
Bank	731	-
Total	5,269	186
Total Investment-Grade	4,786	186
Total Non-investment-Grade	483	

		Rank <sup>(1)</sup>		Balance Growth <sup>(3)</sup> (Q4/07 vs. Q4/06)
Leadership in	Consumer lending (residential mortgages, personal loans and credit cards)	1	15.3%	13%
most personal products	Personal core deposits	2	13.7%	13%
	Personal investments (GICs + mutual funds)	1	11.9%	8%
Leadership in business	Business deposits and investments <sup>(4)</sup>	1	22.1%	7%
products	Business loans (4)	1	12.4%	8%









### Definitions Compound annual growth rate (CAGR): Rate at which an investment grows annually to reach a given end value. Collateralized debt obligations (CDO): An investment-grade security, that is backed by a pool of bonds, loans and/or any other type of debt instrument. GIL ratio: Gross impaired loans as a percentage of related loans and acceptances. Defined operating leverage: Difference between revenue growth rate (as adjusted) and non-interest expense growth rate (as adjusted). Revenue is based on teb, excluding consolidated variable interest entities (VIEs), accounting adjustments related to the new Financial Instruments Accounting Standards and Global Insurance-related revenue. Non-interest expense excludes Global Insurance expense. See slide 39 for a discussion of Non-GAAP measures. Net interest margin (average assets): Net interest income divided by average assets. Net interest margin (average earning assets): Net interest income divided by average earning assets. Non- bank sponsored asset-backed commercial paper (ABCP): Short-term promissory note issued primarily by corporations, which is securitized by loans or other receivables. n.m.: Not meaningful RBC Dexia IS AUA; Represents the total Assets under Administration of the joint venture, of which we have a 50% ownership. RBC Dexia IS results for 2006 reflect only 11 months of results as RBC Dexia IS, which was formed on January 2, 2006, reports on a one-month lag basis. Residential mortgage backed securities (RMBS): Securities created through the securitization of residential mortgage loans. Specific PCL ratio: Specific provision for credit losses as % of average loans and acceptances. <u>Teb:</u> Taxable equivalent basis. A measure that increases Net interest income from certain tax advantaged sources (in our case, Canadian taxable corporate dividends) to their tax equivalent value, making it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income as reported under GAAP. VIE: Variable Interest Entity. Starting in Q1 2005, we consolidated certain entities in accordance with Accounting Guidelines 15. Revenue and expense from certain consolidated VIEs have been included in Capital Markets results. Amounts relate to third parties and do not impact our results. RB Note: Please see our 2007 Annual Report to Shareholders for all reconciliations and definitions. 38

## Note to users

We use a variety of financial measures to evaluate our performance. In addition to GAAP prescribed measures, we use certain non-GAAP measures we believe provide useful information to investors regarding our financial condition and results of operations. Readers are cautioned that non-GAAP measures, such as Canadian banking-related results, Total trading revenue, Global Insurance results and Defined operating leverage (adjusted), do not have any standardized meaning prescribed by Canadian GAAP, and therefore, are unlikely to be comparable to similar measures presented by other companies.

Reconciliation of non-GAAP measures to GAAP measures can be found throughout this presentations.

Additional information about our non-GAAP measures can be found under the "Key performance and non-GAAP measures" section in our 2007 management's discussion and analysis.

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