

## Resegmented Supplementary Financial Information

## Q2 2008

(Issued August 6, 2008 to reflect new Insurance segment)
For the period ended April 30, 2008
(UNAUDITED)
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## Notes to Users

The financial information in this document is in Canadian dollars and is based on financial statements prepared in accordance with Canadian generally accepted accounting principles (GAAP), unless otherwise noted. This document is not audited and should be read in conjunction with our Q2 2008 Report to Shareholders, our 2007 Annual Report to Shareholders and the Glossary on page 2 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentation.

## Significant reporting changes made to this document subsequent to Q2/08

## RBC creates Insurance segment

The historical comparative segment financial information was revised to reflect the realignment of our business segments, effective May 1, 2008, which was announced on April 11,2008 . The realignment resulted in the creation of a new Insurance segment, formerly a business under Canadian Banking, which provides a wide range of creditor, life, health, travel, home and auto insurance products and services to individual and business clients in Canada and the U.S. as well as reinsurance for clients globally. The realignment also resulted in the U.S. \& International Banking segment being renamed as International Banking. Royal Bank of Canada now consists of five business segments: Canadian Banking, Wealth Management, Insurance, International Banking and Capital Markets. The revised historical segment financial information for Canadian Banking and Insurance does not impact the previously reported consolidated financial information of Royal Bank of Canada.

## Significant reporting changes made to this document in Q2/08

## Gross insurance premiums and deposits

We revised the Gross insurance premiums and deposits balances in Insurance to include our segregated funds deposits consistent with insurance industry practices. Comparative amounts have been revised to reflect this change

## Transfer of U.S. subprime and CDO available-for-sale securities portfolio to Corporate Support

We transferred management oversight of our Wealth Management U.S. subprime and collateralized debt obligation available-for-sale securities portfolio to Corporate Support, where we have greater expertise in managing these types of investments on this portfolio, particularly during the current market conditions. We recorded a writedown on our exposure to U.S. subprime of $\$ 58$ million in Corporate Support.

## Securities - Trading and Available-for-sale reclassifications

We reviewed and reclassified certain U.S. municipal debt held in our Tender Option Bond (TOB) programs from Securities - Trading to Securities - Available-for-sale. The reclassifications did not impact total Securities. The related impact to Net income and Accumulated other comprehensive income was not significant and has been reflected in Q2/08. Comparative amounts on the Balance sheet have been revised to reflect this change.

## Loan portfolio information reclassifications

We reclassified certain loans in our Wholesale - Bank portfolio - Canada to Wholesale - Non-banking financial services - Other international. This reclassification did not impact total Loans and acceptances or Net income. Comparative amounts and related credit quality ratios have been revised to reflect this change.

## Significant reporting changes made to this document in Q1/08

## U.S. Ioan portfolio information

For the three and 12 months ended October 31, 2007, we reclassified (i) new impaired loans and gross impaired loans, (ii) net impaired loans, and (iii) allowance for credit losses and provision for credit losses, which were overstated by $\$ 30$ million, $\$ 22$ million and $\$ 8$ million, respectively, in our U.S. retail residential mortgage portfolio and were understated by $\$ 30$ million, $\$ 22$ million and $\$ 8$ million, respectively in our U.S. wholesale real estate and related portfolio. Aggregate amounts of new impaired loans, gross impaired loans, net impaired loans, allowance for credit losses and provision for credit losses are unchanged. These reclassifications did not impact our consolidated net income or balance sheet.

## Net interest income reclassification

We reclassified certain Trading revenue reported in Q4/07 in Capital Markets from Non-interest income - Trading revenue to Net interest income to better reflect its nature. There was no impact to Total Trading revenue as a result of this reclassification. Comparative amounts in Q4/07 for Net interest income, Non-interest income - Trading revenue, Net interest margin and Non-interest income as a percentage of Total revenue reflect the change.

## Assets under administration

We revised the calculation for assets under administration for Canadian Banking to reflect the inclusion of mutual funds sold through our Canadian branch network. Comparative amounts have been revised to reflect this change.

## Economic capital

We enhanced our Economic Capital methodologies and parameters, which mainly resulted in a decrease of capital for market risk allocated to our business segments and to an increase of capital for credit risk allocated to our Capital Markets segment.

Key performance and Non-GAAP measures
Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures including net income and non-GAAP measures. For details, refer to How we investors with supplemental information that may be useful in comparing to other financial ar 2007 Ans. However, readers are cautioned that the following non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies.

Risk capita
$\frac{\text { Risk capitial }}{\text { Risk capital includes credit, market (trading and non-trading), insurance-specific, operationa }}$
business and fixed assets risk capital.
Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating
the level of capital that is necessary to support our various businesses, given their risks, consisten
with our desired solvency standard and credit ratings.
Unattributed capital
Unattributed capital represents common equity in excess of common equity attributed to 0 business segments and is reported in the Corporate Support segment.

Average risk capital
Calculated
Return on risk capital (RORC)
Net income available to business segments RORC calculation. Business segment RORC is calculated as net income available to

## .

## ssets-o-capital multiple

otal assets plus specified off-balance sheet items, as defined by the OSFI, divided by total regulatory capital.
Assets under administration (AUA)
Assets administered by us which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and recordkeeping.

## Assets under management (AUM)

Assets managed by us which are beneficially owned by clients. Services provided in respect of assets under anagement include the selection of investments and the provision of investment advice. We have assets und management that are also administered by us and included in assets under administration.

Goodwill and intangibles
Represents our net investment in goodwill and intangibles,
Taxable equivalent basis (teb)
Income from certain tax-advantaged sources are reported on a taxable equivalent basis (teb). Under this approach, revenue from tax-advantaged sources are grossed up, which currently includes only our Canadia taxable corporate dividends recorded in Net interest income, to their tax equivalent value with a corresponding offset recorded in the provision for income taxes. We record teb adjustments in Capital Markets and recor mination adjustments in Corporate Support thereby generating the same atter tax net income a reported under GAAP.

Total trading revenue
income.

## Ratios

Capital ratios
he percentage of risk-adjusted assets supported by capital, using the guidelines of the Office of the Superintendent of Financial Institutions Canada (OSFI) based on standards issued by the Bank for International Efficiency ratio
$\frac{\text { Efficiency ratio }}{\text { Non-interest expense as a percentage of total revenue. }}$

Return on assets
Net income divided by average assets.
Return on common equity (ROE)
Net income available to common shareholders divided by average common equity for the period. Refer to page 29 for ROE calculation.

## Return on equity (ROE) <br> Business segment return on equity is calculated as net income available to common shareholder ivided by average attributed capital for the period. Corporate Support also includes average

## Non-GAAP measures

Cash basis measures Casis measures such as cash net income, cash diluted earnings per share (EPS) and cash ROE re calculated by adding back to net income the after-tax amount of the amortization of other intangibles These non-cash charges do not deplete our cash reserve

## Defined operating leverage

ur defined operating leverage is defined as the difference between revenue growth rate (as adjusted) and non-interest expense growth rate (as adjusted). Revenue is based on a taxable equivalent basis, excluding onsolidated variable interest entities (VIEs) and Insurance revenue. Our revenue in 2007 excludes ccounting adjustments related to the financial instruments accounting standards. Non-interest expense excludes Insurance expense.

Economic profit
信
mortization of other intangibles, less a capital charge for use of attributed capital.

## alculations

average balances (assets, loans and acceptances, and deposits)
alculated using methods intended to approximate the average of the dally balances for the period.

## verage common equity

alculated as the average of the month-end common equity balances for the period. For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for e period
verage earning assets
average carrying value of deposits with banks, securities, assets purchased under reverse repurchase greements and certain securities borrowed, and loans based on daily balances for the period

Capital charge
Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy or the after-tax return that we estimate to be required by sharehoders for he use of heir capital. The cost of capita regularly reviewed and adjusted from time to tim base on prevailing makeondition
arket capitalization
信 Exhange
Net interest margin (average assets)
et interest income divided by average assets.
interest margin (average earning assets)
tet write-ofts
Gross write-offs less recoveries of amounts previously written off
isk-adjusted assets - Basel I
sed in the calculation of risk-based capital ratios as defined by guidelines issued by the OSFI. The face value of assets is discounted using risk-weighting factors in order to reflect a comparable risk per dollar among all types of mount, and then by applying appropriate risk-weighting factors. Specific and general market risk-adjusted assets are added to the calculation of the balance sheet and off-balance sheet risk-adjusted assets to obtain the total risk djusted assets.

Risk-adjusted assets - Basel II
Used in the calculation of risk-based capital ratios as defined by guidelines issued by the OSFI based on Basel II, effective November 1, 2007. A majority of our credit risk portfolios use the AIRB Approach and the remainde se a Standardized Approach for the calculation of Risk-adjusted assets (RAA) based on the total exposura odels or Operational risk, we use the Standardized Approach. In additition, Basel II requires a transitional capital floor adjustment. For more details, refer to Report to Shareholders.

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2107 | Q107 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 4,954 | 5,647 | 5,615 | 5,480 | 5,669 | 5,698 | 5,349 | 5,206 | 5,122 | 10,601 | 11,367 | 22,462 | 20,637 | 19,184 |
| Provision for credit losses (PCL) | 349 | 293 | 263 | 178 | 188 | 162 | 159 | 99 | 124 | 642 | 350 | 791 | 429 | 455 |
| Insurance policyholder benefits, claims and acquisition expense | 548 | 616 | 637 | 343 | 677 | 516 | 611 | 627 | 619 | 1,164 | 1,193 | 2,173 | 2,509 | 2,625 |
| Non-interest expense (NIE) | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 | 6,090 | 6,215 | 12,473 | 11,495 | 11,357 |
| Net income from continuing operations | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,263 | 1,194 | 1,128 | 2,173 | 2,773 | 5,492 | 4,757 | 3,437 |
| Net loss from discontinued operations |  |  |  |  |  |  | (1) | (17) | (10) |  |  |  | (29) | (50) |
| Net Income | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 2,173 | 2,773 | 5,492 | 4,728 | 3,387 |
| Net income available to common shareholders | 905 | 1,221 | 1,300 | 1,369 | 1,257 | 1,478 | 1,236 | 1,164 | 1,107 | 2,126 | 2,735 | 5,404 | 4,668 | 3,349 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.70 | \$0.96 | \$1.02 | \$1.07 | \$0.99 | \$1.16 | \$0.97 | \$0.91 | \$0.86 | \$1.66 | \$2.15 | \$4.24 | \$3.65 | \$2.61 |
| - diluted | \$0.70 | \$0.95 | \$1.01 | \$1.06 | \$0.98 | \$1.14 | \$0.96 | \$0.90 | \$0.85 | \$1.64 | \$2.12 | \$4.19 | \$3.59 | \$2.57 |
| Return on common equity (ROE) | 15.6\% | 21.4\% | 23.0\% | 24.4\% | 23.5\% | 27.3\% | 23.9\% | 23.1\% | 23.0\% | 18.5\% | 25.5\% | 24.6\% | 23.5\% | 18.0\% |
| Return on risk capital (RORC) | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 37.3\% | 35.7\% | 35.7\% | 30.8\% | 38.4\% | 37.4\% | 36.7\% | 29.3\% |
| Return on assets | 0.58\% | 0.79\% | 0.88\% | 0.94\% | 0.91\% | 1.06\% | 0.95\% | 0.92\% | 0.93\% | 0.68\% | 0.98\% | 0.95\% | 0.94\% | 0.76\% |
| Return on risk-adjusted assets | 1.51\% | 2.05\% | 2.12\% | 2.21\% | 2.16\% | 2.45\% | 2.24\% | 2.14\% | 2.17\% | 1.78\% | 2.29\% | 2.23\% | 2.21\% | 1.77\% |
| Efficiency ratio | 60.0\% | 55.3\% | 55.1\% | 57.8\% | 55.5\% | 53.8\% | 55.2\% | 55.0\% | 57.2\% | 57.4\% | 54.7\% | 55.5\% | 55.7\% | 59.2\% |
| Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.70 | \$0.96 | \$1.02 | \$1.07 | \$0.99 | \$1.16 | \$0.97 | \$0.92 | \$0.87 | \$1.66 | \$2.15 | \$4.24 | \$3.67 | \$2.65 |
| - diluted | \$0.70 | \$0.95 | \$1.01 | \$1.06 | \$0.98 | \$1.14 | \$0.96 | \$0.91 | \$0.86 | \$1.64 | \$2.12 | \$4.19 | \$3.61 | \$2.61 |
| Return on common equity (ROE) | 15.6\% | 21.4\% | 23.0\% | 24.4\% | 23.5\% | 27.3\% | 23.6\% | 23.1\% | 22.9\% | 18.5\% | 25.5\% | 24.6\% | 23.3\% | 18.1\% |
| Return on risk capital (RORC) | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 37.3\% | 36.2\% | 36.1\% | 30.8\% | 38.4\% | 37.4\% | 37.0\% | 29.7\% |
| Discontinued Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | - | - | - | - | - | - | \$0.00 | (\$0.01) | (\$0.01) | - | - |  | (\$0.02) | (\$0.04) |
| - diluted | - | - | - | - | - | - | \$0.00 | (\$0.01) | (\$0.01) | - | - |  | (\$0.02) | (\$0.04) |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | (28.6)\% | (16.7)\% | 5.2\% | 17.8\% | 15.3\% | 28.1\% | 146.2\% | 21.6\% | 23.2\% | (22.6)\% | 21.8\% | 16.7\% | 39.7\% | 21.8 \% |
| Diluted EPS growth ${ }^{1}$ - continuing operations | (28.6)\% | (16.7)\% | 5.2\% | 16.5\% | 14.0\% | 28.1\% | 134.1\% | 19.7 \% | 22.9 \% | (22.6)\% | 21.1\% | 16.1\% | 38.3\% | 14.5 \% |
| Revenue growth | (12.6)\% | (0.9)\% | 5.0\% | 5.3\% | 10.7\% | 14.9\% | 11.5\% | 5.6\% | 9.3\% | (6.7)\% | 12.7\% | 8.8\% | $7.6 \%$ | 7.3\% |
| NIE growth | (5.7)\% | 1.7 \% | 4.7\% | 10.6 \% | 7.5 \% | 11.5 \% | (10.7)\% | 4.7\% | 10.0\% | (2.0)\% | 9.4\% | 8.5\% | 1.2\% | 4.8 \% |
| Defined operating leverage | (5.9)\% | (0.2)\% | 2.0\% | 1.2\% | 1.7\% | 5.8\% | 3.1\% | 3.3 \% | 4.3\% | (3.0)\% | 3.6\% | 2.6 \% | 2.5 \% | 7.5\% |
| Specific PCL to average net loans and acceptances ${ }^{2}$ | 0.54\% | 0.44 \% | 0.41\% | 0.29\% | 0.35\% | 0.29\% | 0.29\% | 0.18\% | 0.26\% | 0.49 \% | 0.31\% | 0.33\% | 0.23\% | 0.21\% |
| Net interest margin (average assets) | 1.39 \% | 1.38 \% | 1.35\% | 1.32\% | 1.34\% | 1.31\% | 1.31\% | 1.38\% | 1.34\% | 1.39 \% | 1.33\% | 1.33\% | 1.35\% | 1.53\% |
| Non-interest income as \% of total revenue | 54.8 \% | 61.5 \% | 63.8\% | 64.1\% | 66.7\% | 67.5\% | 67.6\% | 66.1\% | 68.4\% | 58.4\% | 66.9\% | 65.6\% | 67.1\% | 64.6\% |
| Effective tax rate | 14.4 \% | 21.2 \% | 15.7\% | 19.5\% | 21.3\% | 22.3\% | 21.1\% | 23.5\% | 24.0\% | 18.4 \% | 21.8\% | 19.8\% | 22.6\% | 27.2\% |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 264,100 | 255,400 | 244,300 | 236,500 | 230,200 | 222,900 | 215,100 | 209,300 | 201,900 | 259,700 | 226,500 | 233,500 | 206,200 | 186,100 |
| Total assets | 627,471 | 632,761 | 600,346 | 604,582 | 589,076 | 571,615 | 536,780 | 523,969 | 502,893 | 627,471 | 589,076 | 600,346 | 536,780 | 469,521 |
| Average assets | 654,800 | 626,200 | 597,500 | 588,800 | 578,700 | 558,900 | 525,500 | 509,500 | 493,800 | 640,300 | 568,700 | 581,000 | 502,300 | 447,100 |
| Average earning assets | 530,100 | 518,700 | 506,600 | 507,200 | 500,000 | 483,300 | 455,900 | 437,300 | 428,200 | 524,300 | 491,500 | 499,200 | 434,100 | 378,900 |
| Deposits | 399,425 | 394,416 | 365,205 | 376,325 | 372,728 | 365,606 | 343,523 | 334,702 | 322,787 | 399,425 | 372,728 | 365,205 | 343,523 | 306,860 |
| Common equity | 23,732 | 22,981 | 22,395 | 22,500 | 22,052 | 21,861 | 21,075 | 20,290 | 19,756 | 23,732 | 22,052 | 22,395 | 21,075 | 19,149 |
| Average common equity | 23,550 | 22,750 | 22,450 | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 23,150 | 21,650 | 22,000 | 19,900 | 18,600 |
| Average risk capital ${ }^{1}$ | 14,150 | 13,650 | 14,400 | 14,700 | 14,650 | 14,100 | 13,150 | 12,950 | 12,700 | 13,900 | 14,350 | 14,450 | 12,750 | 11,450 |
| INTEREST RATE SENSITIVITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Before tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | 9 | 53 | 54 | 82 | 66 | 83 | 87 | 93 | 103 | 9 | 66 | 54 | 87 | 106 |
| Economic value of equity | (575) | (496) | (440) | (307) | (500) | (508) | (496) | (454) | (415) | (575) | (500) | (440) | (496) | (435) |
| Before tax impact of $1 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income using simulation | (25) | (87) | (111) | (140) | (123) | (143) | (153) | (173) | (183) | (25) | (123) | (111) | (153) | (181) |
| Economic value of equity | 489 | 386 | 309 | 201 | 372 | 377 | 375 | 335 | 273 | 489 | 372 | 309 | 375 | 291 |

,
A $\$ 52$ million transfer of the specific allowance to the general allowance during 2005 decreased this ratio by $0.03 \%$.

| FINANCIAL HIGHLIGHTS continued <br> $(\mathrm{C} \$ \mathrm{MM})$ | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q107 | Q4/06 | Q3106 | Q2106 | $\begin{aligned} & 2008 \\ & 6 \text { months } \end{aligned}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio - Basel II | 9.5\% | 9.8\% |  |  |  |  | - |  | - | 9.5\% | 0.0\% | - | - | $\cdots$ |
| - Basell | 8.8\% | 9.2\% | 9.4\% | 9.3\% | 9.3\% | 9.2\% | 9.6\% | 9.6\% | 9.5\% | 8.8\% | 9.3\% | 9.4\% | 9.6\% | 9.6\% |
| Total capital ratio - Basel II | 11.5\% | 11.2\% | - |  | - | - | - |  |  | 11.5\% | 0.0\% | - | - |  |
| - Basel I | 11.0\% | 11.0\% | 11.5\% | 11.4\% | 11.7\% | 11.2\% | 11.9\% | 12.4\% | 12.5\% | 11.0\% | 11.7\% | 11.5\% | 11.9\% | 13.1\% |
| Assets-to-capital multiple ${ }^{2}$ - Basel II | 20.1x | $22.0 \times$ | . |  | . |  | . | . | - | 20.1x | . | . | - | - |
| - Basell | 19.8X | 20.9x | 19.9x | 20.5x | 20.1x | 20.7X | 19.7X | 18.8x | 18.6x | 19.8X | 20.1 x | 19.9x | 19.7x | 17.6x |
| Risk-adjusted assets (\$ billions) ${ }^{3}$ - Basel II | 249.2 | 241.2 |  |  |  |  |  |  | - | 249.2 | - |  |  |  |
| - Basel I | 273.6 | 260.0 | 247.6 | 250.2 | 243.2 | 242.3 | 223.7 | 218.5 | 211.0 | 273.6 | 243.2 | 247.6 | 223.7 | 197.0 |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First preferred shares outstanding (000s) - end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series N | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series O |  |  |  |  |  |  | 6,000 | 6,000 | 6,000 |  |  |  | 6,000 | 6,000 |
| Non-cumulative series $S$ | - | - |  |  |  |  |  | 10,000 | 10,000 |  | - | - |  | 10,000 |
| Non-cumulative series W | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series AA | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  |
| Non-cumulative series $A B$ | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  | 12,000 | 12,000 | 12,000 | 12,000 |  |
| Non-cumulative series $A C$ | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | - | - |  | 8,000 | 8,000 | 8,000 | . |  |
| Non-cumulative series AD | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | - |  |  | 10,000 | 10,000 | 10,000 |  |  |
| Non-cumulative series AE | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | - |  |  | 10,000 | 10,000 | 10,000 |  |  |
| Non-cumulative series AF | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | - | . |  |  | 8,000 | 8,000 | 8,000 |  |  |
| Non-cumulative series AG | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | - | - | - |  | 10,000 | 10,000 | 10,000 | - |  |
| Non-cumulative series AH | 8,500 |  |  |  |  | - |  | - |  | 8,500 | - | - |  |  |
| Common shares outstanding (000s) ${ }^{4}$ - end of period | 1,294,084 | 1,276,635 | 1,276,260 | 1,275,780 | 1,275,327 | 1,275,950 | 1,280,890 | 1,281,279 | 1,286,064 | 1,294,084 | 1,275,327 | 1,276,260 | 1,280,890 | 1,293,502 |
| - average (basic) | 1,287,245 | 1,273,862 | 1,273,005 | 1,272,913 | 1,272,212 | 1,274,354 | 1,274,697 | 1,279,300 | 1,282,694 | 1,280,616 | 1,273,419 | 1,273,185 | 1,279,956 | 1,283,433 |
| - average (diluted) | 1,298,069 | 1,286,595 | 1,287,442 | 1,288,227 | 1,288,415 | 1,293,085 | 1,293,864 | 1,297,340 | 1,301,645 | 1,292,291 | 1,290,808 | 1,289,314 | 1,299,785 | 1,304,680 |
| Treasury shares held - preferred (000s) | 332 | 290 | 249 | 122 | 851 | 141 | 94 | 1,760 | 213 | 332 | 851 | 249 | 94 | 91 |
| - common (000s) | 2,118 | 2,622 | 2,444 | 2,744 | 2,648 | 3,108 | 5,486 | 5,526 | 5,512 | 2,118 | 2,648 | 2,444 | 5,486 | 7,053 |
| Shares repurchased (000s) |  | 1,120 | 300 | 1,000 | 2,900 | 7,645 | 1,830 | 5,465 | 6,531 | 1,120 | 10,545 | 11,845 | 18,229 | 5,911 |
| (\$ MM) | - | 55 | 15 | 58 | 159 | 414 | 90 | 253 | 308 | 55 | 573 | 646 | 844 | 226 |
| Stock options outstanding (000s) | 25,982 | 27,086 | 26,623 | 27,417 | 28,969 | 31,261 | 32,243 | 33,748 | 34,629 | 25,982 | 28,969 | 26,623 | 32,243 | 36,481 |
| Stock options exercisable (000s) | 21,275 | 22,368 | 21,924 | 22,718 | 24,210 | 26,541 | 26,918 | 28,410 | 29,240 | 21,275 | 24,210 | 21,924 | 26,918 | 28,863 |
| COMMON SHARE PERFORMANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$18.35 | \$18.04 | \$17.58 | \$17.67 | \$17.33 | \$17.17 | \$16.52 | \$15.90 | \$15.43 | \$18.35 | \$17.33 | \$17.58 | \$16.52 | \$14.89 |
| Common share price (RY on TSX) - High (intraday) | \$51.76 | \$55.84 | \$57.00 | \$61.08 | \$59.95 | \$55.96 | \$51.44 | \$48.26 | \$51.49 | \$55.84 | \$59.95 | \$61.08 | \$51.49 | \$43.34 |
| - Low (intraday) | \$42.82 | \$45.15 | \$50.50 | \$53.90 | \$52.50 | \$49.50 | \$45.64 | \$43.52 | \$44.42 | \$42.82 | \$49.50 | \$49.50 | \$41.29 | \$30.45 |
| - Close, end of period | \$48.02 | \$50.65 | \$56.04 | \$54.09 | \$57.82 | \$54.60 | \$49.80 | \$46.03 | \$47.84 | \$48.02 | \$57.82 | \$56.04 | \$49.80 | \$41.67 |
| Market capitalization (TSX) (\$ MM) | 62,142 | 64,662 | 71,522 | 69,007 | 73,739 | 69,667 | 63,788 | 58,977 | 61,525 | 62,142 | 73,739 | 71,522 | 63,788 | 53,894 |
| P/E ratio (4-quarters trailing earnings) ${ }^{5}$ | 12.9 | 12.7 | 13.4 | 13.1 | 14.5 | 14.2 | 13.9 | 15.2 | 16.7 | 12.9 | 13.8 | 13.4 | 13.9 | 16.2 |
| Market price to book value | 2.62 | 2.81 | 3.19 | 3.06 | 3.34 | 3.18 | 3.01 | 2.89 | 3.10 | 2.62 | 3.34 | 3.19 | 3.01 | 2.80 |
| DIVIDEND INFORMATION ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.50 | \$0.50 | \$0.50 | \$0.46 | \$0.46 | \$0.40 | \$0.40 | \$0.36 | \$0.36 | \$1.00 | \$0.86 | \$1.82 | \$1.44 | \$1.18 |
| Dividend yield | 4.2\% | 4.0\% | 3.7\% | 3.2\% | 3.3\% | 3.0\% | 3.3\% | 3.1\% | 3.0\% | 4.1\% | 3.1\% | 3.3\% | 3.1\% | 3.2\% |
| Dividend payout ratio | 72\% | 52\% | 49\% | 43\% | 47\% | 35\% | 41\% | 40\% | 42\% | 60\% | 40\% | 43\% | 40\% | 45\% |
| Common dividends (\$ MM) | 647 | 638 | 637 | 587 | 586 | 511 | 511 | 461 | 463 | 1,285 | 1,097 | 2,321 | 1,847 | 1,512 |
| Preferred dividends (\$ MM) | 23 | 24 | 24 | 26 | 22 | 16 | 26 | 13 | 11 | 47 | 38 | 88 | 60 | 42 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 49,282 | 49,048 | 48,607 | 49,070 | 48,105 | 47,152 | 46,342 | 46,470 | 45,228 | 49,282 | 48,105 | 48,607 | 46,342 | 46,036 |
| us | 13,018 | 11,489 | 11,663 | 11,953 | 11,069 | 10,576 | 10,056 | 9,994 | 9,842 | 13,018 | 11,069 | 11,663 | 10,056 | 9,684 |
| Other | 4,448 | 4,368 | 4,545 | 4,514 | 4,155 | 4,239 | 4,141 | 4,078 | 3,968 | 4,448 | 4,155 | 4,545 | 4,141 | 3,927 |
| Total | 66,748 | 64,905 | 64,815 | 65,537 | 63,329 | 61,967 | 60,539 | 60,542 | 59,038 | 66,748 | 63,329 | 64,815 | 60,539 | 59,647 |
| Number of bank branches ${ }^{7}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,153 | 1,150 | 1,146 | 1,132 | 1,126 | 1,120 | 1,117 | 1,109 | 1,105 | 1,153 | 1,126 | 1,146 | 1,117 | 1,104 |
| us | 450 | 349 | 350 | 348 | 345 | 303 | 282 | 277 | 275 | 450 | 345 | 350 | 282 | 273 |
| Other | 45 | 45 | 45 | 44 | 44 | 44 | 44 | 44 | 44 | 45 | 44 | 45 | 44 | 42 |
| Total | 1,648 | 1,544 | 1,541 | 1,524 | 1,515 | 1,467 | 1,443 | 1,430 | 1,424 | 1,648 | 1,515 | 1,541 | 1,443 | 1,419 |
| Number of automated teller machines (ATM) | 4,634 | 4,547 | 4,419 | 4,377 | 4,333 | 4,273 | 4,232 | 4,297 | 4,272 | 4,634 | 4,333 | 4,419 | 4,232 | 4,277 |

${ }^{1}$ Commencing Q1/08, capital ratios and risk-adjusted assets are calculated using guidelines issued by the OSFI under the new Basel II framework. Comparative amounts are calculated using guidelines issued by the OSFI under the Basel I framework.
${ }^{2}$ Effective Q2/08, the OSFI amended the treatment of the general allowance in the calculation of the Basel II Assets-to-capital multipl. Comparative ratios have not been revised
${ }^{\text {C }}$ Common shares outstanding at end of period includes Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation). Average common shares outstanding excludes Treasury shares
Closing share price divided by diluted earnings per share
Bank branches which of common shares outstanding, except as noted.
Bank branches which provide banking services directly to clients.

## Net interest income <br> Interest income Interest expense

Total

## n-interest income

Accounts
Other payment services
Service charges
Insurance premiums, investment and fee income
investment management and custodial fees
Mutual fund revenue
Trading revenue
Securities brokerage commissions
Underwriting and other advisory fees
Foreign exchange revenue, other than trading
Card service revenue
Credit fees
vet gain (loss) on sale of available-for-sale securities
Net gain (loss) on sale of investment securities
Other
al revenue
Provision for credit losses
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense
Business realignment charges
Income taxes
Non-controlling interest in net income of subsidiaries
Net income from continuing operations
Net loss from discontinued operations
Net income
Preferred dividends
Vet gain on redemption of preferred shares
Net income available to common shareholders

| 6,405 | 6,824 | 6,814 | 6,745 | 6,594 | 6,427 | 6,120 | 5,849 | 5,257 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,166 | 4,650 | 4,783 | 4,780 | 4,705 | 4,577 | 4,389 | 4,083 | 3,640 |
| 2,239 | 2,174 | 2,031 | 1,965 | 1,889 | 1,850 | 1,731 | 1,766 | 1,617 |
| 240 | 242 | 249 | 247 | 250 | 240 | 247 | 229 | 218 |
| 83 | 82 | 81 | 80 | 78 | 78 | 79 | 77 | 72 |
| 323 | 324 | 330 | 327 | 328 | 318 | 326 | 306 | 290 |
| 800 | 841 | 887 | 590 | 855 | 820 | 863 | 821 | 806 |
| 427 | 433 | 412 | 403 | 394 | 370 | 345 | 322 | 326 |
| 385 | 375 | 373 | 385 | 361 | 354 | 337 | 328 | 316 |
| (273) | 366 | 134 | 546 | 575 | 803 | 620 | 683 | 724 |
| 309 | 333 | 324 | 368 | 338 | 323 | 296 | 291 | 347 |
| 163 | 216 | 301 | 309 | 319 | 288 | 293 | 253 | 259 |
| 149 | 166 | 139 | 138 | 134 | 122 | 106 | 118 | 118 |
| 134 | 159 | 43 | 165 | 134 | 149 | 147 | 158 | 46 |
| 84 | 108 | 74 | 71 | 88 | 60 | 63 | 66 | 56 |
| 121 | 66 | 39 | 34 | 97 | 91 | 86 | 61 | 61 |
| (89) | (20) | (24) | 34 | 5 | 48 | - | - |  |
| - | - | - | - | - | - | 16 | 11 | 22 |
| 182 | 106 | 552 | 145 | 152 | 102 | 120 | 22 | 134 |
| 2,715 | 3,473 | 3,584 | 3,515 | 3,780 | 3,848 | 3,618 | 3,440 | 3,505 |
| 4,954 | 5,647 | 5,615 | 5,480 | 5,669 | 5,698 | 5,349 | 5,206 | 5,122 |
| 349 | 293 | 263 | 178 | 188 | 162 | 159 | 99 | 124 |
| 548 | 616 | 637 | 343 | 677 | 516 | 611 | 627 | 619 |
| 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 |
| - | - | - | - | - | - | - | - | - |
| 156 | 343 | 255 | 349 | 353 | 435 | 342 | 381 | 348 |
| 3 | 30 | 43 | 50 | 24 | 24 | 19 | 44 | (25) |
| 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,263 | 1,194 | 1,128 |
| - | - | - | - | - | - | (1) | (17) | (10) |
| 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 |
| (23) | (24) | (24) | (26) | (22) | (16) | (26) | (13) | (11) |
| - | - | - | - | - | - | - | - |  |
| 905 | 1,221 | 1,300 | 1,369 | 1,257 | 1,478 | 1,236 | 1,164 | 1,107 |


| 13,229 | 13,021 | 26,580 | 22,204 | 16,981 |
| ---: | ---: | ---: | ---: | ---: |
| 8,816 | 9,282 | 18,845 | 15,408 | 10,188 |
| 4,413 | 3,739 | 7,735 | 6,796 | 6,793 |

## Revenue from Trading Activities

## Total Trading revenue

Net interest income
Non-interest income
Total
ading revenue by product
interest rate and credit
Equities
Foreign exchange and commodities ${ }^{2}$ Total

Trading revenue (teb) by product
Interest rate and credit
Foreign exchange and commodities ${ }^{2}$
Total (teb)

| 272 | 95 | 26 | (31) | (31) | (151) | (173) | (146) | (138) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (273) | 366 | 134 | 546 | 575 | 803 | 620 | 683 | 724 |
| (1) | 461 | 160 | 515 | 544 | 652 | 447 | 537 | 586 |
| (328) | 132 | (187) | 284 | 221 | 375 | 255 | 291 | 364 |
| 221 | 177 | 237 | 153 | 232 | 201 | 130 | 171 | 135 |
| 106 | 152 | 110 | 78 | 91 | 76 | 62 | 75 | 87 |
| (1) | 461 | 160 | 515 | 544 | 652 | 447 | 537 | 586 |
| (328) | 132 | (187) | 284 | 221 | 375 | 255 | 291 | 364 |
| 310 | 307 | 350 | 230 | 296 | 270 | 178 | 215 | 213 |
| 106 | 152 | 110 | 78 | 91 | 76 | 62 | 75 | 87 |
| 88 | 591 | 273 | 592 | 608 | 721 | 495 | 581 | 664 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 367 | $(182)$ | $(187)$ | $(539)$ | 21 |
| 93 | 1,378 | 2,058 | 2,574 | 1,594 |
| 460 | 1,196 | 1,871 | 2,035 | 1,615 |
| $(196)$ | 596 | 693 | 1,174 | 1,025 |
| 398 | 433 | 823 | 561 | 355 |
| 258 | 167 | 355 | 300 | 235 |
| 460 | 1,196 | 1,871 | 2,035 | 1,615 |
|  |  |  |  |  |
| $(196)$ | 596 | 693 | 1,174 | 1,025 |
| 617 | 566 | 1,146 | 766 | 456 |
| 258 | 167 | 355 | 300 | 235 |
| 679 | 1,329 | 2,194 | 2,240 | 1,716 |
|  |  |  |  |  |

[^0]${ }^{2}$ Includes precious metals.

| NON-INTEREST EXPENSE (C\$ MM) | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 924 | 891 | 898 | 899 | 880 | 864 | 832 | 812 | 782 | 1,815 | 1,744 | 3,541 | 3,192 | 3,101 |
| Variable compensation | 535 | 766 | 625 | 755 | 804 | 791 | 698 | 716 | 751 | 1,301 | 1,595 | 2,975 | 2,827 | 2,309 |
| Acquisition retention compensation | 1 | 2 | 3 | 2 | 1 | 4 | 1 | - | 1 | 3 | 5 | 10 | 3 | 20 |
| Benefits related | 296 | 292 | 264 | 292 | 294 | 290 | 242 | 272 | 283 | 588 | 584 | 1,140 | 1,077 | 1,083 |
| Stock-based compensation ${ }^{1}$ | 44 | 41 | 49 | 44 | 43 | 58 | 35 | 28 | 38 | 85 | 101 | 194 | 169 | 169 |
| Total Human resources | 1,800 | 1,992 | 1,839 | 1,992 | 2,022 | 2,007 | 1,808 | 1,828 | 1,855 | 3,792 | 4,029 | 7,860 | 7,268 | 6,682 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 105 | 96 | 92 | 87 | 84 | 82 | 84 | 81 | 78 | 201 | 166 | 345 | 320 | 324 |
| Computer rental and maintenance | 162 | 167 | 168 | 157 | 155 | 156 | 166 | 145 | 151 | 329 | 311 | 636 | 609 | 592 |
| Office equipment rental and maintenance | 6 | 5 | 7 | 7 | 8 | 6 | 7 | 7 | 7 | 11 | 14 | 28 | 28 | 44 |
| Total Equipment | 273 | 268 | 267 | 251 | 247 | 244 | 257 | 233 | 236 | 541 | 491 | 1,009 | 957 | 960 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 100 | 99 | 101 | 83 | 104 | 95 | 117 | 89 | 91 | 199 | 199 | 383 | 382 | 341 |
| Premises repairs and maintenance | 78 | 67 | 76 | 69 | 64 | 61 | 64 | 60 | 55 | 145 | 125 | 270 | 233 | 225 |
| Depreciation | 28 | 25 | 25 | 22 | 22 | 20 | 22 | 21 | 21 | 53 | 42 | 89 | 85 | 90 |
| Property taxes | 26 | 23 | 24 | 26 | 25 | 22 | 22 | 26 | 22 | 49 | 47 | 97 | 92 | 93 |
| Total Occupancy | 232 | 214 | 226 | 200 | 215 | 198 | 225 | 196 | 189 | 446 | 413 | 839 | 792 | 749 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 50 | 48 | 48 | 49 | 49 | 48 | 46 | 48 | 46 | 98 | 97 | 194 | 186 | 204 |
| Postage and courier | 30 | 26 | 27 | 25 | 26 | 24 | 23 | 25 | 25 | 56 | 50 | 102 | 96 | 97 |
| Marketing and public relations | 75 | 67 | 102 | 87 | 83 | 64 | 105 | 74 | 79 | 142 | 147 | 336 | 313 | 241 |
| Stationery and printing | 23 | 20 | 26 | 25 | 20 | 20 | 26 | 21 | 23 | 43 | 40 | 91 | 92 | 90 |
| Total Communications | 178 | 161 | 203 | 186 | 178 | 156 | 200 | 168 | 173 | 339 | 334 | 723 | 687 | 632 |
| Professional fees | 127 | 134 | 157 | 124 | 129 | 120 | 141 | 141 | 139 | 261 | 249 | 530 | 546 | 500 |
| Outsourced item processing | 82 | 77 | 75 | 77 | 82 | 74 | 75 | 70 | 80 | 159 | 156 | 308 | 298 | 296 |
| Amortization of other intangibles | 29 | 22 | 24 | 25 | 25 | 22 | 22 | 20 | 20 | 51 | 47 | 96 | 76 | 50 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 30 | 35 | 49 | 24 | 21 | 31 | 11 | 22 | 39 | 65 | 52 | 125 | 114 | 173 |
| Travel and relocation | 34 | 35 | 43 | 43 | 38 | 34 | 42 | 37 | 32 | 69 | 72 | 158 | 143 | 136 |
| Employee training | 11 | 9 | 17 | 12 | 14 | 11 | 14 | 11 | 9 | 20 | 25 | 54 | 43 | 37 |
| Donations | 12 | 11 | 14 | 12 | 13 | 12 | 15 | 8 | 10 | 23 | 25 | 51 | 45 | 43 |
| Other ${ }^{2}$ | 162 | 162 | 179 | 219 | 164 | 158 | 145 | 127 | 146 | 324 | 322 | 720 | 526 | 1,099 |
| Total Other | 249 | 252 | 302 | 310 | 250 | 246 | 227 | 205 | 236 | 501 | 496 | 1,108 | 871 | 1,488 |
| Total non-interest expense | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 | 6,090 | 6,215 | 12,473 | 11,495 | 11,357 |

${ }^{1}$ Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges.
In 2005, Other includes $\$ 29$ million for recognition of RBC's claims against the Enron Corp. (Enron) bankruptcy estate, and a provision for Enron litigation-related matters of $\$ 591$ million.

| OTHER EARNINGS MEASURES (C\$ MM) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{aligned} & 2007 \\ & 6 \text { months } \end{aligned}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specified Items ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax reduction |  |  | - |  |  |  | - | - |  | - |  |  | 70 |  |
| Agreement termination fee |  |  |  |  |  |  |  |  | 33 |  |  |  | 33 |  |
| General allowance reversal |  |  | - | - |  |  |  |  | - |  |  |  | 33 |  |
| Net gain on the exchange of NYSE seats for NYX shares |  |  |  |  |  |  |  | - | 23 |  |  |  | 23 |  |
| Amounts related to the transfer of IIS to RBC Dexia IS |  |  |  |  |  |  |  | - |  |  |  |  | (19) |  |
| Credit card customer loyalty reward program liability |  |  |  |  |  |  |  | - | (47) |  |  |  | (47) |  |
| Hurricane-related charges |  |  |  |  |  |  |  |  |  |  |  |  | (61) | (203) |
| Enron litigation-related charges |  |  |  |  |  |  |  |  |  |  |  |  | - | (326) |
| Business realignment charges |  |  | - | - | - | - | - | - |  | - |  |  | - | (37) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash Basis Measures ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 2,173 | 2,773 | 5,492 | 4,728 | 3,387 |
| After-tax effect of amortization of other intangibles | 27 | 22 | 22 | 22 | 23 | 20 | 21 | 18 | 20 | 49 | 43 | 87 | 71 | 45 |
| Cash Net income ${ }^{2}$ | 955 | 1,267 | 1,346 | 1,417 | 1,302 | 1,514 | 1,283 | 1,195 | 1,138 | 2,222 | 2,816 | 5,579 | 4,799 | 3,432 |
| Cash Diluted EPS ${ }^{2}$ | 0.72 | 0.97 | 1.03 | 1.08 | 0.99 | 1.16 | 0.97 | 0.91 | 0.86 | 1.68 | 2.15 | 4.26 | 3.65 | 2.60 |
| Cash ROE ${ }^{2}$ | 15.9\% | 21.6\% | 23.2\% | 24.6\% | 23.7\% | 27.5\% | 24.1\% | 23.3\% | 23.3\% | 18.7\% | 25.7\% | 24.8\% | 23.7\% | 18.2\% |
| Economic Profit ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 2,173 | 2,773 | 5,492 | 4,728 | 3,387 |
| After-tax effect of amortization of other intangibles | 27 | 22 | 22 | 22 | 23 | 20 | 21 | 18 | 20 | 49 | 43 | 87 | 71 | 45 |
| Capital charge | (604) | (594) | (588) | (586) | (556) | (557) | (544) | (517) | (493) | $(1,198)$ | $(1,113)$ | $(2,287)$ | $(2,050)$ | $(1,903)$ |
| Economic Profit ${ }^{2}$ | 351 | 673 | 758 | 831 | 746 | 957 | 739 | 678 | 645 | 1,024 | 1,703 | 3,292 | 2,749 | 1,529 |
| DEFINED OPERATING LEVERAGE ${ }^{2}$ (C\$ MM, except percentage amounts) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| Total revenue | 4,954 | 5,647 | 5,615 | 5,480 | 5,669 | 5,698 | 5,349 | 5,206 | 5,122 | 10,601 | 11,367 | 22,462 | 20,637 | 19,184 |
| Add: <br> teb adjustment | 90 | 132 | 117 | 79 | 66 | 70 | 50 | 46 | 80 | 222 | 136 | 332 | 213 | 109 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue related to VIEs | (15) | 5 | (1) | 13 | 8 | 11 | 4 | 32 | (35) | (10) | 19 | 31 | (7) | (24) |
| Insurance revenue | 801 | 840 | 887 | 590 | 855 | 860 | 863 | 821 | 806 | 1,641 | 1,715 | 3,192 | 3,348 | 3,311 |
| Impact of the financial instruments accounting standards ${ }^{3}$ |  |  | (5) | 23 | 32 | 33 | - | - |  | - | 65 | 83 | - |  |
| Total revenue (adjusted) | 4,258 | 4,934 | 4,851 | 4,933 | 4,840 | 4,864 | 4,532 | 4,399 | 4,431 | 9,192 | 9,704 | 19,488 | 17,509 | 16,006 |
| Non-interest expense ${ }^{4}$ | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 2,955 | 2,861 | 2,928 | 6,090 | 6,215 | 12,473 | 11,495 | 10,766 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance related non-interest expense | 142 | 135 | 137 | 137 | 135 | 128 | 142 | 131 | 128 | 277 | 263 | 537 | 517 | 501 |
| Non-interest expense (adjusted) | 2,828 | 2,985 | 2,956 | 3,028 | 3,013 | 2,939 | 2,813 | 2,730 | 2,800 | 5,813 | 5,952 | 11,936 | 10,978 | 10,265 |
| Defined operating leverage ${ }^{2}$ (compared to prior year) | (5.9)\% | (0.2)\% | 2.0\% | 1.2 \% | 1.7 \% | 5.8\% | 3.1\% | 3.3\% | 4.3 \% | (3.0)\% | 3.6\% | 2.6\% | 2.5\% | $7.5 \%$ |
| GOODWILL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (C\$ MM) | Q208 | Q1/08 | Q4107 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2106 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| Opening balance | 4,897 | 4,752 | 5,055 | 5,098 | 4,932 | 4,304 | 4,137 | 4,105 | 4,157 | 4,752 | 4,304 | 4,304 | 4,203 | 4,280 |
| Net goodwill acquired | 1,270 |  | 2 | 60 | 317 | 527 | 9 | - |  | 1,270 | 844 | 906 | 86 | 10 |
| Other adjustments ${ }^{5}$ |  | 145 | (305) | (103) | (151) | 101 | 158 | 32 | (52) | 142 | (50) | (458) | 15 | (87) |
| Closing balance | 6,164 | 4,897 | 4,752 | 5,055 | 5,098 | 4,932 | 4,304 | 4,137 | 4,105 | 6,164 | 5,098 | 4,752 | 4,304 | 4,203 |

${ }^{1}$ Effective Q1/07, we no longer classify amounts as specified items. Amounts shown are reported on an after-tax basis. For further details, refer to our 2007 Annual Report to Shareholders.
${ }^{2}$ These measures are defined in the "Non-GAAP measures" section.
${ }^{3}$ Excludes the impact of the financial instruments accounting standards related to Insurance.
${ }^{4}$ In 2005, non-interest expense also excludes Enron litigation-related provision. For further details, refer to Specified items above.
Other adjustments include primarily foreign exchange translations on non-Canadian dollar-denominated goodwill.

| CANADIAN BANKING ${ }^{1}$ (CS MM) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q107 | Q4/06 | Q3106 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,636 | 1,687 | 1,642 | 1,605 | 1,559 | 1,547 | 1,530 | 1,498 | 1,386 | 3,323 | 3,106 | 6,353 | 5,816 | 5,233 |
| Non-interest income | 650 | 721 | 924 | 712 | 666 | 674 | 655 | 656 | 588 | 1,371 | 1,340 | 2,976 | 2,532 | 2,454 |
| Total revenue | 2,286 | 2,408 | 2,566 | 2,317 | 2,225 | 2,221 | 2,185 | 2,154 | 1,974 | 4,694 | 4,446 | 9,329 | 8,348 | 7,687 |
| Provision for credit losses (PCL) | 224 | 214 | 212 | 190 | 204 | 182 | 173 | 121 | 168 | 438 | 386 | 788 | 604 | 542 |
| Non-interest expense | 1,156 | 1,196 | 1,222 | 1,219 | 1,160 | 1,147 | 1,144 | 1,123 | 1,125 | 2,352 | 2,307 | 4,748 | 4,510 | 4,329 |
| Business realignment charges |  |  |  |  |  |  |  |  |  |  |  |  |  | 7 |
| Other ${ }^{2}$ | 302 | 325 | 335 | 312 | 295 | 306 | 299 | 311 | 233 | 627 | 601 | 1,248 | 1,110 | 957 |
| Net income | 604 | 673 | 797 | 596 | 566 | 586 | 569 | 599 | 448 | 1,277 | 1,152 | 2,545 | 2,124 | 1,852 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,308 | 1,333 | 1,299 | 1,284 | 1,262 | 1,237 | 1,201 | 1,197 | 1,118 | 2,641 | 2,499 | 5,082 | 4,621 | 4,181 |
| Business Financial Services | 584 | 620 | 609 | 585 | 552 | 555 | 559 | 541 | 515 | 1,204 | 1,107 | 2,301 | 2,141 | 2,011 |
| Cards and Payment Solutions | 394 | 455 | 658 | 448 | 411 | 429 | 425 | 416 | 341 | 849 | 840 | 1,946 | 1,586 | 1,495 |
| Total | 2,286 | 2,408 | 2,566 | 2,317 | 2,225 | 2,221 | 2,185 | 2,154 | 1,974 | 4,694 | 4,446 | 9,329 | 8,348 | 7,687 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 35.8\% | 38.5\% | 42.7\% | 32.2\% | 31.7\% | 32.7\% | 33.1\% | 36.0\% | 28.3\% | 37.2\% | 32.2\% | 34.9\% | 32.2\% | 29.8\% |
| Return on risk capital (RORC) | 49.5\% | 54.1\% | 57.6\% | 44.4\% | 44.2\% | 45.6\% | 44.9\% | 49.4\% | 39.6\% | 51.8\% | 44.9\% | 48.1\% | 44.6\% | 43.4\% |
| Net interest margin (average earning assets) | 3.00\% | 3.08\% | 3.10\% | 3.15\% | 3.25\% | 3.19\% | 3.24\% | 3.26\% | 3.20\% | 3.04\% | 3.22\% | 3.17\% | 3.22\% | 3.21\% |
| Efficiency ratio | 50.6\% | 49.7\% | 47.6\% | 52.6\% | 52.1\% | 51.6\% | 52.4\% | 52.1\% | 57.0\% | 50.1\% | 51.9\% | 50.9\% | 54.0\% | 56.3\% |
| Operating leverage | 3.0\% | 4.1\% | 10.6 \% | (0.9)\% | 9.6\% | 6.5\% | 4.2\% | 3.9\% | 7.1\% | 3.6\% | 8.0\% | 6.5\% | 4.4\% | 5.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 228,300 | 225,000 | 216,700 | 209,300 | 204,100 | 199,600 | 194,600 | 189,500 | 184,400 | 226,600 | 201,800 | 207,500 | 187,600 | 170,200 |
| Total earning assets | 221,800 | 218,100 | 209,900 | 202,200 | 196,800 | 192,600 | 187,400 | 182,500 | 177,400 | 219,900 | 194,700 | 200,400 | 180,500 | 163,200 |
| Loans and acceptances | 220,600 | 215,800 | 209,200 | 201,600 | 195,100 | 190,700 | 186,700 | 181,600 | 175,800 | 218,200 | 192,900 | 199,200 | 179,000 | 160,000 |
| Residential mortgages | 127,200 | 124,400 | 119,900 | 114,400 | 110,400 | 108,000 | 105,100 | 102,300 | 99,000 | 125,800 | 109,200 | 113,200 | 100,800 | 89,700 |
| Personal | 42,600 | 41,300 | 40,300 | 39,300 | 38,000 | 37,000 | 36,300 | 35,000 | 33,900 | 41,900 | 37,500 | 38,700 | 34,600 | 30,500 |
| Credit cards | 12,200 | 12,200 | 11,700 | 11,300 | 11,000 | 11,000 | 10,600 | 10,100 | 9,600 | 12,200 | 11,000 | 11,200 | 9,900 | 8,800 |
| Small business ${ }^{3}$ | 2,700 | 2,600 | 2,500 | 2,300 | 2,400 | 2,400 | 2,300 | 2,200 | 2,100 | 2,700 | 2,400 | 2,400 | 2,200 | 1,900 |
| Total Retail | 184,700 | 180,500 | 174,400 | 167,300 | 161,800 | 158,400 | 154,300 | 149,600 | 144,600 | 182,600 | 160,100 | 165,500 | 147,500 | 130,900 |
| Wholesale | 35,900 | 35,300 | 34,800 | 34,300 | 33,300 | 32,300 | 32,400 | 32,000 | 31,200 | 35,600 | 32,800 | 33,700 | 31,400 | 29,100 |
| Deposits | 152,800 | 152,900 | 150,200 | 147,200 | 145,100 | 146,100 | 143,100 | 140,600 | 136,900 | 152,900 | 145,600 | 147,100 | 139,200 | 132,500 |
| Attributed capital | 6,800 | 6,900 | 7,350 | 7,250 | 7,250 | 7,050 | 6,700 | 6,550 | 6,450 | 6,850 | 7,150 | 7,200 | 6,500 | 6,150 |
| Risk capital | 4,900 | 4,900 | 5,450 | 5,250 | 5,200 | 5,050 | 4,900 | 4,750 | 4,600 | 4,900 | 5,100 | 5,250 | 4,700 | 4,200 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PCL / Average net loans and acceptances | 0.41\% | 0.39\% | 0.40\% | 0.37\% | 0.43\% | 0.38\% | 0.37\% | 0.26\% | 0.39\% | 0.40\% | 0.40\% | 0.39\% | 0.34\% | 0.34\% |
| Net write-offs / Average net loans and acceptances | 0.41\% | 0.40\% | 0.39\% | 0.35\% | 0.42\% | 0.36\% | 0.35\% | 0.31\% | 0.39\% | 0.40\% | 0.39\% | 0.38\% | 0.35\% | 0.36\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 124,300 | 115,600 | 120,200 | 115,600 | 113,100 | 107,600 | 101,100 | 95,700 | 95,600 | 124,300 | 113,100 | 120,200 | 101,100 | 80,500 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 604 | 673 | 797 | 596 | 566 | 586 | 569 | 599 | 448 | 1,277 | 1,152 | 2,545 | 2,124 | 1,852 |
| After-tax effect of amortization of other intangibles | 2 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 3 | 4 | 7 | 6 | 6 |
| Cash Net income | 606 | 674 | 799 | 597 | 568 | 588 | 570 | 601 | 449 | 1,280 | 1,156 | 2,552 | 2,130 | 1,858 |
| Capital charge | (175) | (181) | (194) | (191) | (186) | (187) | (177) | (174) | (164) | (356) | (373) | (758) | (685) | (646) |
| Economic Profit | 431 | 493 | 605 | 406 | 382 | 401 | 393 | 427 | 285 | 924 | 783 | 1,794 | 1,445 | 1,212 |

[^1]${ }^{3}$ Includes small business exposure managed on a pooled basis.

| WEALTH MANAGEMENT (C\$ MM) | Q2108 | Q108 | Q4/07 | Q3107 | Q2/07 | Q1/07 | Q4/06 | Q3106 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 113 | 112 | 109 | 106 | 104 | 108 | 101 | 99 | 98 | 225 | 212 | 427 | 397 | 374 |
| Fee-based revenue | 542 | 539 | 538 | 545 | 524 | 502 | 462 | 446 | 436 | 1,081 | 1,026 | 2,109 | 1,745 | 1,458 |
| Transactional and other revenue | 335 | 302 | 339 | 355 | 380 | 382 | 340 | 298 | 355 | 637 | 762 | 1,456 | 1,345 | 1,319 |
| Total revenue | 990 | 953 | 986 | 1,006 | 1,008 | 992 | 903 | 843 | 889 | 1,943 | 2,000 | 3,992 | 3,487 | 3,151 |
| Provision for credit losses (PCL) | - | - | 1 | - | - | - | - | - | - | - | - | 1 | 1 | 2 |
| Non-interest expense | 732 | 688 | 731 | 747 | 722 | 702 | 671 | 646 | 655 | 1,420 | 1,424 | 2,902 | 2,613 | 2,440 |
| Business realignment charges |  |  |  |  | - | - | 1 | - |  | - | - |  | 1 | 1 |
| Other ${ }^{1}$ | 76 | 84 | 74 | 82 | 92 | 79 | 67 | 61 | 75 | 160 | 171 | 327 | 268 | 206 |
| Net income | 182 | 181 | 180 | 177 | 194 | 211 | 164 | 136 | 159 | 363 | 405 | 762 | 604 | 502 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 359 | 363 | 369 | 369 | 366 | 356 | 334 | 316 | 331 | 722 | 722 | 1,460 | 1,290 | 1,164 |
| U.S. \& International Wealth Management | 490 | 445 | 479 | 493 | 508 | 508 | 448 | 413 | 443 | 935 | 1,016 | 1,988 | 1,732 | 1,580 |
| Global Asset Management | 141 | 145 | 138 | 144 | 134 | 128 | 121 | 114 | 115 | 286 | 262 | 544 | 465 | 407 |
| Total | 990 | 953 | 986 | 1,006 | 1,008 | 992 | 903 | 843 | 889 | 1,943 | 2,000 | 3,992 | 3,487 | 3,151 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 34.8\% | 35.5\% | 31.7\% | 29.4\% | 34.3\% | 34.4\% | 28.7\% | 24.7\% | 29.1\% | 35.2\% | 34.4\% | 32.4\% | 27.8\% | 24.5\% |
| Return on risk capital (RORC) | 72.4\% | 76.7\% | 62.4\% | 58.6\% | 66.4\% | 73.1\% | 61.0\% | 54.3\% | 62.6\% | 74.5\% | 69.7\% | 65.1\% | 59.3\% | 54.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 18,200 | 16,000 | 17,400 | 15,700 | 16,400 | 16,900 | 16,000 | 15,900 | 15,500 | 17,100 | 16,600 | 16,600 | 15,100 | 13,200 |
| Loans and acceptances | 4,900 | 4,600 | 4,400 | 4,500 | 4,700 | 4,700 | 4,500 | 4,400 | 4,400 | 4,700 | 4,700 | 4,600 | 4,400 | 4,100 |
| Deposits | 26,900 | 25,200 | 24,000 | 24,600 | 25,800 | 25,300 | 23,300 | 22,800 | 22,200 | 26,000 | 25,500 | 24,900 | 22,100 | 20,700 |
| Attributed capital | 2,100 | 2,000 | 2,250 | 2,350 | 2,300 | 2,400 | 2,200 | 2,150 | 2,250 | 2,050 | 2,350 | 2,300 | 2,150 | 2,050 |
| Risk capital | 1,000 | 950 | 1,150 | 1,200 | 1,200 | 1,150 | 1,050 | 1,000 | 1,050 | 950 | 1,150 | 1,150 | 1,050 | 900 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.06\% | 0.07\% | 0.05\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.06\% | 0.00\% | 0.04\% | 0.00\% | 0.00\% |
| PCL / Average net loans and acceptances | 0.00\% | 0.00\% | 0.09\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.02\% | 0.02\% | 0.05\% |
| Net write-offs / Average net loans and acceptances | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.02\% | 0.05\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 180,600 | 177,300 | 183,000 | 180,900 | 179,200 | 174,300 | 168,600 | 161,000 | 160,600 | 180,600 | 179,200 | 183,000 | 168,600 | 146,400 |
| U.S. \& International Wealth Management | 300,900 | 307,400 | 305,500 | 324,200 | 326,600 | 334,000 | 307,900 | 297,300 | 292,200 | 300,900 | 326,600 | 305,500 | 307,900 | 234,300 |
| Total | 481,500 | 484,700 | 488,500 | 505,100 | 505,800 | 508,300 | 476,500 | 458,300 | 452,800 | 481,500 | 505,800 | 488,500 | 476,500 | 380,700 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 22,900 | 22,200 | 22,200 | 21,300 | 20,600 | 19,300 | 17,500 | 15,900 | 15,350 | 22,900 | 20,600 | 22,200 | 17,500 | 12,700 |
| U.S. \& International Wealth Management | 20,600 | 21,300 | 20,200 | 20,700 | 20,700 | 22,400 | 19,700 | 19,000 | 18,500 | 20,600 | 20,700 | 20,200 | 19,700 | 15,600 |
| Global Asset Management | 129,300 | 121,200 | 118,800 | 117,600 | 117,400 | 115,700 | 105,600 | 98,900 | 98,050 | 129,300 | 117,400 | 118,800 | 105,600 | 90,200 |
| Total | 172,800 | 164,700 | 161,200 | 159,600 | 158,700 | 157,400 | 142,800 | 133,800 | 131,900 | 172,800 | 158,700 | 161,200 | 142,800 | 118,500 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 182 | 181 | 180 | 177 | 194 | 211 | 164 | 136 | 159 | 363 | 405 | 762 | 604 | 502 |
| After-tax effect of amortization of other intangibles | 4 | 5 | 5 | 6 | 5 | 6 | 5 | 5 | 5 | 9 | 11 | 22 | 20 | 3 |
| Cash Net income | 186 | 186 | 185 | 183 | 199 | 217 | 169 | 141 | 164 | 372 | 416 | 784 | 624 | 505 |
| Capital charge | (54) | (53) | (58) | (63) | (58) | (64) | (59) | (57) | (57) | (107) | (122) | (243) | (226) | (213) |
| Economic Profit | 132 | 133 | 127 | 120 | 141 | 153 | 110 | 84 | 107 | 265 | 294 | 541 | 398 | 292 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 488 | 445 | 481 | 462 | 445 | 438 | 403 | 371 | 388 | 933 | 883 | 1,826 | 1,533 | 1,305 |
| Business informationAssets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 298,800 | 306,300 | 323,300 | 303,900 | 294,100 | 283,700 | 274,200 | 262,700 | 261,400 | 298,800 | 294,100 | 323,300 | 274,200 | 198,400 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.

| INSURANCE (C\$ MM) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q207 | Q1/07 | Q4/06 | Q3106 | Q2106 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment income | 63 | 127 | 202 | (97) | 164 | 133 | 150 | 114 | 129 | 190 | 297 | 402 | 535 | 540 |
| Fee income | 49 | 51 | 49 | 27 | 57 | 64 | 57 | 63 | 48 | 100 | 121 | 197 | 218 | 207 |
| Total revenue | 801 | 840 | 887 | 590 | 855 | 860 | 863 | 821 | 806 | 1,641 | 1,715 | 3,192 | 3,348 | 3,311 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 548 | 616 | 637 | 343 | 677 | 516 | 611 | 627 | 619 | 1,164 | 1,193 | 2,173 | 2,509 | 2,625 |
| Non-interest expense | 142 | 135 | 137 | 137 | 135 | 128 | 142 | 131 | 128 | 277 | 263 | 537 | 517 | 501 |
| Other ${ }^{2}$ | 7 | - | 11 | 7 | (9) | 31 | 4 | 2 | (4) | 7 | 22 | 40 | 20 | 30 |
| Net income | 104 | 89 | 102 | 103 | 52 | 185 | 106 | 61 | 63 | 193 | 237 | 442 | 302 | 155 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 34.1\% | 31.7\% | 29.1\% | 28.7\% | 15.1\% | 50.0\% | 29.9\% | 16.8\% | 17.5\% | 32.9\% | 33.4\% | 31.2\% | 20.5\% | 10.8\% |
| Return on risk capital (RORC) | 38.1\% | 36.0\% | 32.2\% | 31.9\% | 17.0\% | 55.7\% | 33.4\% | 18.7\% | 19.5\% | 37.1\% | 37.3\% | 34.7\% | 22.8\% | 12.1\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Attributed capital | 1,250 | 1,100 | 1,350 | 1,400 | 1,400 | 1,450 | 1,400 | 1,450 | 1,450 | 1,150 | 1,400 | 1,400 | 1,450 | 1,400 |
| Risk capital | 1,100 | 950 | 1,200 | 1,250 | 1,250 | 1,300 | 1,250 | 1,300 | 1,300 | 1,050 | 1,250 | 1,250 | 1,350 | 1,250 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross premiums and deposits ${ }^{1}$ | 898 | 945 | 860 | 889 | 816 | 895 | 864 | 860 | 822 | 1,843 | 1,711 | 3,460 | 3,406 | 3,288 |
| Canadian life and health | 307 | 324 | 286 | 285 | 278 | 297 | 272 | 261 | 259 | 631 | 575 | 1,146 | 1,069 | 1,001 |
| U.S. life and heath | 94 | 96 | 95 | 116 | 113 | 135 | 135 | 167 | 167 | 190 | 248 | 459 | 632 | 770 |
| Property \& casualty | 155 | 156 | 162 | 154 | 143 | 145 | 152 | 143 | 137 | 311 | 288 | 604 | 573 | 553 |
| Reinsurance \& other | 342 | 369 | 317 | 334 | 282 | 318 | 305 | 289 | 259 | 711 | 600 | 1,251 | 1,132 | 964 |
| Insurance policyholder benefits and claims | 374 | 472 | 506 | 189 | 524 | 369 | 469 | 459 | 491 | 846 | 893 | 1,588 | 1,939 | 2,103 |
| Insurance policyholder acquisition expense | 174 | 144 | 131 | 154 | 153 | 147 | 142 | 168 | 128 | 318 | 300 | 585 | 570 | 522 |
| Insurance claims and policy benefit liabilities | 7,556 | 7,558 | 7,283 | 7,533 | 7,864 | 7,948 | 7,337 | 7,352 | 7,182 | 7,556 | 7,864 | 7,283 | 7,337 | 7,117 |
| Impact of the financial instruments accounting standards on investment income ${ }^{3}$ | (75) | 57 | 67 | (212) | 55 | (70) | - |  |  | (18) | (15) | (160) | - |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 104 | 89 | 102 | 103 | 52 | 185 | 106 | 61 | 63 | 193 | 237 | 442 | 302 | 155 |
| After-tax effect of amortization of other intangibles | - | - |  | - | . | - | - | - |  | - | - | - | - |  |
| Cash Net income | 104 | 89 | 102 | 103 | 52 | 185 | 106 | 61 | 63 | 193 | 237 | 442 | 302 | 155 |
| Capital charge | (32) | (29) | (37) | (37) | (35) | (38) | (37) | (38) | (37) | (61) | (73) | (147) | (153) | (148) |
| Economic Profit | 72 | 60 | 65 | 66 | 17 | 147 | 69 | 23 | 26 | 132 | 164 | 295 | 149 |  |

[^2]${ }^{3}$ This amount is largely offset in PBCAE.

| INTERNATIONAL BANKING | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 298 | 248 | 239 | 263 | 272 | 257 | 238 | 240 | 234 | 546 | 529 | 1,031 | 940 | 923 |
| Non-interest income | 266 | 237 | 216 | 259 | 221 | 188 | 191 | 191 | 186 | 503 | 409 | 884 | 688 | 654 |
| Total revenue | 564 | 485 | 455 | 522 | 493 | 445 | 429 | 431 | 420 | 1,049 | 938 | 1,915 | 1,628 | 1,577 |
| Provision for credit losses (PCL) | 91 | 71 | 72 | 17 | 10 | 10 | 5 | 5 | 6 | 162 | 20 | 109 | 25 | 49 |
| Non-interest expense | 428 | 378 | 363 | 389 | 381 | 348 | 312 | 307 | 322 | 806 | 729 | 1,481 | 1,216 | 1,136 |
| Business realignment charges |  |  | - | - | - |  |  |  | - | - | - |  | - | (3) |
| Other ${ }^{1}$ | 7 | 5 | (1) | 29 | 35 | 20 | 33 | 37 | 30 | 12 | 55 | 83 | 126 | 139 |
| Net income | 38 | 31 | 21 | 87 | 67 | 67 | 79 | 82 | 62 | 69 | 134 | 242 | 261 | 256 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking ${ }^{2}$ | 349 | 275 | 269 | 302 | 309 | 276 | 274 | 271 | 261 | 624 | 585 | 1,156 | 1,070 | 1,077 |
| RBC Dexia $\mathrm{IS}^{3}$ | 215 | 210 | 186 | 220 | 184 | 169 | 155 | 160 | 159 | 425 | 353 | 759 | 558 | 500 |
| Total | 564 | 485 | 455 | 522 | 493 | 445 | 429 | 431 | 420 | 1,049 | 938 | 1,915 | 1,628 | 1,577 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 3.0\% | 3.5\% | 2.2\% | 9.0\% | 7.4\% | 8.8\% | 11.9\% | 12.3\% | 10.1\% | 3.2\% | 8.0\% | 6.9\% | 10.6\% | 10.8\% |
| Return on risk capital (RORC) | 6.3\% | 6.4\% | 3.8\% | 15.5\% | 12.7\% | 14.2\% | 17.7\% | 18.8\% | 16.0\% | 6.3\% | 13.4\% | 11.7\% | 16.1\% | 16.4\% |
| Net interest margin (average earning assets) ${ }^{4}$ | 3.50\% | 3.41\% | 3.40\% | 3.58\% | 3.69\% | 3.61\% | 3.66\% | 3.70\% | 3.79\% | 3.46\% | 3.65\% | 3.57\% | 3.73\% | 3.70\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 47,200 | 40,200 | 39,400 | 41,100 | 41,000 | 37,500 | 34,100 | 36,000 | 34,800 | 43,600 | 39,300 | 39,700 | 32,600 | 25,900 |
| Total earning assets ${ }^{4}$ | 30,400 | 25,300 | 24,800 | 26,500 | 27,500 | 25,800 | 23,500 | 23,200 | 23,400 | 27,800 | 26,600 | 26,100 | 23,300 | 23,600 |
| Loans and acceptances | 25,000 | 21,000 | 20,500 | 23,800 | 23,700 | 21,100 | 19,100 | 19,600 | 18,300 | 22,900 | 22,400 | 22,300 | 18,500 | 17,200 |
| Deposits | 40,700 | 35,200 | 34,500 | 35,100 | 35,600 | 31,800 | 30,200 | 34,100 | 30,300 | 37,900 | 33,600 | 34,200 | 28,700 | 21,200 |
| Attributed capital | 4,550 | 3,150 | 3,300 | 3,650 | 3,500 | 2,950 | 2,500 | 2,600 | 2,450 | 3,850 | 3,200 | 3,350 | 2,400 | 2,350 |
| Risk capital | 2,150 | 1,750 | 1,900 | 2,100 | 2,050 | 1,800 | 1,700 | 1,700 | 1,550 | 1,950 | 1,900 | 1,950 | 1,600 | 1,550 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 3.67\% | 3.37\% | 2.08\% | 1.05\% | 0.88\% | 0.88\% | 0.97\% | 0.95\% | 1.03\% | 4.00\% | 0.93\% | 1.91\% | 1.01\% | 0.94\% |
| PCL / Average net loans and acceptances | 1.48\% | 1.35\% | 1.39\% | 0.28\% | 0.17\% | 0.19\% | 0.10\% | 0.10\% | 0.13\% | 1.42\% | 0.18\% | 0.49\% | 0.14\% | 0.28\% |
| Net write-offs / Average net loans and acceptances | 0.85\% | 0.30\% | 0.25\% | 0.25\% | 0.17\% | 0.13\% | 0.10\% | 0.10\% | 0.16\% | 0.60\% | 0.15\% | 0.20\% | 0.15\% | 0.23\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration - RBC | - | - | - | - | - | - | - | - |  | - | - | - | - | 1,361,100 |
| -RBC Dexia $1 \mathrm{~S}^{5}$ | 2,697,000 | 2,922,000 | 2,713,100 | 2,843,400 | 2,764,900 | 2,666,400 | 2,421,100 | 2,358,300 | 2,286,500 | 2,697,000 | 2,764,900 | 2,713,100 | 2,421,100 |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 38 | 31 | 21 | 87 | 67 | 67 | 79 | 82 | 62 | 69 | 134 | 242 | 261 | 256 |
| After-tax effect of amortization of other intangibles | 19 | 16 | 15 | 14 | 15 | 13 | 13 | 12 | 12 | 35 | 28 | 57 | 43 | 32 |
| Cash Net income | 57 | 47 | 36 | 101 | 82 | 80 | 92 | 94 | 74 | 104 | 162 | 299 | 304 | 288 |
| Capital charge | (118) | (83) | (88) | (95) | (91) | (77) | (66) | (69) | (63) | (201) | (168) | (351) | (251) | (245) |
| Economic Profit | (61) | (36) | (52) | 6 | (9) | , | 26 | 25 | 11 | (97) | (6) | (52) | 53 | 43 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking ${ }^{2}$ | 346 | 275 | 268 | 283 | 269 | 239 | 246 | 242 | 229 | 621 | 508 | 1,059 | 945 | 887 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ Includes U.S. and Caribbean banking businesses.
${ }^{3}$ On January 2, 2006, we combined our Institutional \& Investor Services (IIS) business with the institutional investor service business of Dexia Banque Internationale à Luxembourg (Dexia), forming a joint venture, RBC Dexia Investor Services (RBC Dexia IS).
As RBC Dexia IS reports on a calendar qu
Calculated based on Banking information.
${ }^{5}$ AUA - RBC Dexia IS represents the total AUA of the joint venture as at March 31, 2008.

| CAPITAL MARKETS (C\$ MM) | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 451 | 351 | 256 | 175 | 169 | 56 | (7) | 28 | 49 | 802 | 225 | 656 | 131 | 557 |
| Non-interest income | 29 | 781 | 563 | 983 | 1,013 | 1,174 | 1,015 | 994 | 1,128 | 810 | 2,187 | 3,733 | 4,005 | 3,005 |
| Total revenue (teb) | 480 | 1,132 | 819 | 1,158 | 1,182 | 1,230 | 1,008 | 1,022 | 1,177 | 1,612 | 2,412 | 4,389 | 4,136 | 3,562 |
| Provision for (recovery of) credit losses (PCL) | 58 | 28 | (2) | (7) | (5) | (8) |  | (7) | (23) | 86 | (13) | (22) | (115) | (91) |
| Non-interest expense | 546 | 734 | 584 | 693 | 754 | 738 | 644 | 648 | 707 | 1,280 | 1,492 | 2,769 | 2,603 | 2,890 |
| Business realignment charges |  |  |  |  |  |  | (1) |  |  |  |  |  | (1) | 1 |
| Other ${ }^{1}$ | (137) | 66 | 51 | 112 | 83 | 104 | 65 | 78 | 79 | (71) | 187 | 350 | 294 | 76 |
| Net income | 13 | 304 | 186 | 360 | 350 | 396 | 300 | 303 | 414 | 317 | 746 | 1,292 | 1,355 | 686 |
| Total Revenue (teb) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 480 | 1,132 | 819 | 1,158 | 1,182 | 1,230 | 1,008 | 1,022 | 1,177 | 1,612 | 2,412 | 4,389 | 4,136 | 3,562 |
| Revenue related to VIEs offset in Non-controlling interest | (15) | 5 | (1) | 13 | 8 | 11 | 4 | 32 | (35) | (10) | 19 | 31 | (7) | (24) |
| Total revenue excluding VIEs | 495 | 1,127 | 820 | 1,145 | 1,174 | 1,219 | 1,004 | 990 | 1,212 | 1,622 | 2,393 | 4,358 | 4,143 | 3,586 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Markets | 131 | 596 | 334 | 609 | 666 | 795 | 601 | 636 | 747 | 727 | 1,461 | 2,404 | 2,553 | 2,239 |
| Global Investment Banking and Equity Markets | 329 | 438 | 415 | 471 | 450 | 397 | 363 | 347 | 392 | 767 | 847 | 1,733 | 1,417 | 1,124 |
| Other ${ }^{2}$ | 20 | 98 | 70 | 78 | 66 | 38 | 44 | 39 | 38 | 118 | 104 | 252 | 166 | 199 |
| Total | 480 | 1,132 | 819 | 1,158 | 1,182 | 1,230 | 1,008 | 1,022 | 1,177 | 1,612 | 2,412 | 4,389 | 4,136 | 3,562 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 0.7\% | 23.9\% | 15.4\% | 29.3\% | 28.5\% | 32.8 \% | 27.9 \% | 28.2 \% | 38.0\% | 12.6\% | 30.7\% | 26.6\% | 31.5\% | 17.5\% |
| Return on risk capital (RORC) | 0.8\% | 29.1\% | 19.3\% | 35.9\% | 34.4\% | 39.9 \% | 34.3 \% | 34.5 \% | 46.4\% | 15.4\% | 37.1\% | 32.5\% | 38.7\% | 22.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 351,400 | 339,200 | 319,400 | 317,300 | 310,200 | 297,700 | 274,600 | 261,700 | 253,200 | 345,200 | 303,800 | 311,200 | 260,600 | 229,100 |
| Trading securities | 143,700 | 144,800 | 146,400 | 154,300 | 154,900 | 155,900 | 137,800 | 129,100 | 129,500 | 144,300 | 155,400 | 152,900 | 132,300 | 109,600 |
| Loans and acceptances | 36,800 | 36,600 | 32,600 | 28,100 | 27,800 | 27,300 | 24,300 | 22,100 | 21,300 | 36,700 | 27,600 | 29,000 | 22,100 | 17,600 |
| Deposits | 137,200 | 127,300 | 121,500 | 124,700 | 130,400 | 126,100 | 112,100 | 102,200 | 104,100 | 132,200 | 128,200 | 125,700 | 108,100 | 96,500 |
| Attributed capital | 4,800 | 4,950 | 4,650 | 4,800 | 4,950 | 4,750 | 4,200 | 4,250 | 4,450 | 4,900 | 4,850 | 4,800 | 4,250 | 3,850 |
| Risk capital | 3,900 | 4,100 | 3,750 | 3,900 | 4,100 | 3,900 | 3,400 | 3,450 | 3,650 | 4,000 | 4,000 | 3,900 | 3,450 | 3,050 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.84\% | 0.27\% | 0.05\% | 0.07\% | 0.07\% | 0.23\% | 0.25\% | 0.32\% | 0.37\% | 0.84\% | 0.07\% | 0.06\% | 0.28\% | 0.67\% |
| PCL / Average net loans and acceptances | 0.64 \% | $0.30 \%$ | (0.02)\% | (0.10)\% | (0.07)\% | (0.12)\% | $0.00 \%$ | (0.13)\% | (0.44)\% | 0.47 \% | (0.09)\% | (0.08)\% | (0.52)\% | (0.52)\% |
| Net write-offs / Average net loans and acceptances | 0.13\% | (0.02)\% | (0.02)\% | (0.10)\% | (0.06)\% | (0.13)\% | 0.07 \% | (0.11)\% | (0.42)\% | $0.05 \%$ | (0.09)\% | (0.08)\% | (0.24)\% | 0.12\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 7,000 | 6,900 | 6,400 | 6,800 | 5,400 | 5,400 | 4,700 | 4,300 | 3,600 | 7,000 | 5,400 | 6,400 | 4,700 | 2,500 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 13 | 304 | 186 | 360 | 350 | 396 | 300 | 303 | 414 | 317 | 746 | 1,292 | 1,355 | 686 |
| After-tax effect of amortization of other intangibles |  |  |  | - |  | 1 |  | 1 |  |  | 1 | 1 | 1 | 1 |
| Cash Net income | 13 | 304 | 186 | 360 | 350 | 397 | 300 | 304 | 414 | 317 | 747 | 1,293 | 1,356 | 687 |
| Capital charge | (124) | (131) | (123) | (127) | (127) | (126) | (111) | (112) | (114) | (255) | (253) | (503) | (447) | (407) |
| Economic Profit | (111) | 173 | 63 | 233 | 223 | 271 | 189 | 192 | 300 | 62 | 494 | 790 | 909 | 280 |

[^3]${ }^{2}$ Includes Global Credit and Global Research.

${ }_{2}^{1}$ Includes income taxes and non-controling interest in net income of subsidiaries.
${ }^{2}$ Effective October 31, 2006, RBC Mortgage Company had disposed of substantially all its remaining assets and obligations and we no longer separately classify its results in our unaudited Interim Consolidated Financial Statements. Results reported on a total consolidated basis are comparable to results from continuing operations for the corresponding prior periods.

## Period-end balances

## ASSETS

Cash and due from banks
Interest-bearing deposits with banks
Securities
Available-for-sale
Investments
Total Securities
Assets purchased under reverse repurchase
agreements and securities borrowed
Reta
Wholesale
Total loans
Allowance for loan losses
Total loans, net of allowance for loan losses
Customers' liability under acceptances
Derivatives
Goodwill
Other intangibles
Assets of operations held for sale ${ }^{2}$
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Personal
Business and government
Bank
Total deposits
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under
repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilities
Liabilities of operations held for sale ${ }^{2}$
Other liabilities
Subordinated debenture
Trust capital securities
Preferred share liabilities
Non-controlling interest in subsidiaries
Shareholders' equity
Preferred shares
Common shares
Contributed surplus
Treasury shares - preferred
Retained earnings
Accumulated other comprehensive income (loss)
Total shareholders' equity
Total liabilities and shareholders' equity

Q2/08
Q1/08
Q4/07

| 5,958 | 4,187 | 4,226 | 5,091 | 4,270 | 3,878 | 4,401 | 3,814 | 5,222 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12,349 | 13,664 | 11,881 | 10,159 | 8,512 | 7,637 | 10,502 | 11,430 | 8,878 |
| 140,516 | 150,750 | 147,485 | 163,251 | 169,574 | 168,661 | 147,109 | 137,672 | 127,026 |
| 34,836 | 33,598 | 30,770 | 26,968 | 28,935 | 28,190 | - | - | - |
|  |  |  |  |  |  | 37,760 | 35,131 | 36,965 |
| 175,352 | 184,348 | 178,255 | 190,219 | 198,509 | 196,851 | 184,869 | 172,803 | 163,991 |
| 61,561 | 76,419 | 64,313 | 77,183 | 72,142 | 67,744 | 59,378 | 63,981 | 56,301 |
| 181,802 | 174,779 | 169,462 | 165,554 | 158,616 | 154,333 | 151,050 | 148,723 | 143,131 |
| 77,822 | 72,430 | 69,967 | 67,245 | 67,033 | 65,385 | 58,889 | 57,197 | 55,450 |
| 259,624 | 247,209 | 239,429 | 232,799 | 225,649 | 219,718 | 209,939 | 205,920 | 198,581 |
| $(1,730)$ | $(1,591)$ | $(1,493)$ | $(1,449)$ | $(1,446)$ | $(1,455)$ | $(1,409)$ | $(1,415)$ | $(1,435)$ |
| 257,894 | 245,618 | 237,936 | 231,350 | 224,203 | 218,263 | 208,530 | 204,505 | 197,146 |
| 11,257 | 11,700 | 11,786 | 10,463 | 9,944 | 10,011 | 9,108 | 9,606 | 8,876 |
| 71,743 | 73,345 | 66,585 | 54,279 | 45,692 | 42,226 | 37,729 | 37,139 | 42,192 |
| 2,643 | 2,277 | 2,131 | 2,055 | 1,993 | 1,917 | 1,818 | 1,717 | 1,699 |
| 6,165 | 4,897 | 4,752 | 5,055 | 5,098 | 4,932 | 4,304 | 4,137 | 4,105 |
| 671 | 625 | 628 | 702 | 727 | 699 | 642 | 644 | 686 |
|  |  |  |  |  |  | 82 | 167 | 172 |
| 21,878 | 15,681 | 17,853 | 18,026 | 17,986 | 17,457 | 15,417 | 14,026 | 13,625 |
| 627,471 | 632,761 | 600,346 | 604,582 | 589,076 | 571,615 | 536,780 | 523,969 | 502,893 |
| 125,543 | 121,351 | 116,557 | 119,405 | 119,692 | 117,867 | 114,040 | 113,590 | 113,437 |
| 238,539 | 229,598 | 219,886 | 214,036 | 210,168 | 198,796 | 189,140 | 178,598 | 170,145 |
| 35,343 | 43,467 | 28,762 | 42,884 | 42,868 | 48,943 | 40,343 | 42,514 | 39,205 |
| 399,425 | 394,416 | 365,205 | 376,325 | 372,728 | 365,606 | 343,523 | 334,702 | 322,787 |
| 11,257 | 11,700 | 11,786 | 10,463 | 9,944 | 10,011 | 9,108 | 9,606 | 8,876 |
| 43,264 | 44,312 | 44,689 | 51,157 | 48,377 | 46,361 | 38,252 | 40,508 | 36,014 |
| 28,278 | 40,522 | 37,033 | 39,842 | 41,207 | 41,117 | 41,103 | 38,030 | 28,315 |
| 71,551 | 74,127 | 72,010 | 58,128 | 48,660 | 43,971 | 42,094 | 40,839 | 47,072 |
| 7,556 | 7,558 | 7,283 | 7,534 | 7,864 | 7,948 | 7,337 | 7,352 | 7,182 |
|  |  |  |  |  |  | 32 | 36 | 32 |
| 29,479 | 26,013 | 28,483 | 27,142 | 26,222 | 22,853 | 22,649 | 20,027 | 20,388 |
| 6,952 | 5,865 | 6,235 | 6,204 | 6,809 | 6,807 | 7,103 | 7,822 | 7,839 |
| 1,397 | 1,400 | 1,400 | 1,382 | 1,379 | 1,385 | 1,383 | 1,400 | 1,390 |
| 300 | 300 | 300 | 298 | 297 | 299 | 298 | 300 | 300 |
| 2,024 | 1,523 | 1,483 | 1,560 | 1,508 | 1,799 | 1,775 | 1,800 | 1,947 |
| 2,263 | 2,050 | 2,050 | 2,050 | 2,050 | 1,600 | 1,050 | 1,300 | 1,000 |
| 8,184 | 7,328 | 7,300 | 7,283 | 7,250 | 7,216 | 7,196 | 7,176 | 7,191 |
| 245 | 267 | 235 | 235 | 241 | 255 | 292 | 287 | 278 |
| (7) | (6) | (6) | (3) | (21) | (3) | (2) | (43) | (5) |
| (99) | (119) | (101) | (116) | (99) | (114) | (180) | (181) | (178) |
| 18,951 | 18,698 | 18,167 | 17,517 | 16,786 | 16,264 | 15,771 | 15,120 | 14,649 |
| $(3,549)$ | $(3,193)$ | $(3,206)$ | $(2,419)$ | $(2,126)$ | $(1,760)$ | $(2,004)$ | $(2,112)$ | $(2,184)$ |
| 25,988 | 25,025 | 24,439 | 24,547 | 24,081 | 23,458 | 22,123 | 21,547 | 20,751 |
| 627,471 | 632,761 | 600,346 | 604,582 | 589,076 | 571,615 | 536,780 | 523,969 | 502,893 |

2007
200
2005

| 4,226 | 4,401 | 5,001 |
| :---: | :---: | :---: |
| 11,881 | 10,502 | 5,237 |
| 147,485 | 147,109 | 125,760 |
| 30,770 |  | - |
| - | 37,760 | 34,735 |
| 178,255 | 184,869 | 160,495 |
| 64,313 | 59,378 | 42,973 |
| 169,462 | 151,050 | 140,239 |
| 69,967 | 58,889 | 51,675 |
| 239,429 | 209,939 | 191,914 |
| $(1,493)$ | $(1,409)$ | $(1,498)$ |
| 237,936 | 208,530 | 190,416 |
| 11,786 | 9,108 | 7,074 |
| 66,585 | 37,729 | 38,834 |
| 2,131 | 1,818 | 1,708 |
| 4,752 | 4,304 | 4,203 |
| 628 | 642 | 409 |
|  | 82 | 263 |
| 17,853 | 15,417 | 12,908 |
| 600,346 | 536,780 | 469,521 |
| 116,557 | 114,040 | 111,618 |
| 219,886 | 189,140 | 160,593 |
| 28,762 | 40,343 | 34,649 |
| 365,205 | 343,523 | 306,860 |
| 11,786 | 9,108 | 7,074 |
| 44,689 | 38,252 | 32,391 |
| 37,033 | 41,103 | 23,381 |
| 72,010 | 42,094 | 42,592 |
| 7,283 | 7,337 | 7,117 |
|  | 32 | 40 |
| 28,483 | 22,649 | 18,408 |
| 6,235 | 7,103 | 8,167 |
| 1,400 | 1,383 | 1,400 |
| 300 | 298 | 300 |
| 1,483 | 1,775 | 1,944 |
| 2,050 | 1,050 | 700 |
| 7,300 | 7,196 | 7,170 |
| 235 | 292 | 265 |
| (6) | (2) | (2) |
| (101) | (180) | (216) |
| 18,167 | 15,771 | 13,704 |
| $(3,206)$ | $(2,004)$ | $(1,774)$ |
| 24,439 | 22,123 | 19,847 |
| 600,346 | 536,780 | 469,521 |

[^4]| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1,3}$ (C\$ MM) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 188,500 | 186,700 | 185,900 | 193,200 | 198,500 | 199,930 | 178,200 | 170,400 | 171,100 | 187,600 | 199,200 | 194,300 | 173,000 | 148,200 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 74,700 | 74,700 | 75,600 | 76,600 | 73,400 | 61,500 | 63,300 | 58,900 | 53,000 | 74,700 | 67,400 | 71,800 | 55,600 | 44,400 |
| Total loans ${ }^{2}$ | 252,400 | 243,800 | 233,100 | 226,500 | 220,000 | 213,300 | 206,000 | 200,200 | 193,300 | 248,100 | 216,600 | 223,200 | 197,500 | 179,700 |
| Retail ${ }^{2}$ | 179,400 | 174,100 | 168,200 | 161,800 | 156,900 | 153,800 | 151,200 | 147,200 | 142,400 | 176,700 | 155,300 | 160,200 | 145,700 | 134,100 |
| Wholesale ${ }^{2}$ | 74,800 | 71,200 | 66,200 | 66,200 | 64,500 | 60,900 | 56,200 | 54,500 | 52,400 | 73,000 | 62,700 | 64,500 | 53,300 | 47,200 |
| Customers' liability under acceptances | 11,700 | 11,700 | 11,300 | 10,000 | 10,200 | 9,600 | 9,100 | 9,100 | 8,600 | 11,700 | 9,900 | 10,300 | 8,700 | 6,400 |
| Average earning assets | 530,100 | 518,700 | 506,600 | 507,200 | 500,000 | 483,300 | 455,900 | 437,300 | 428,200 | 524,300 | 491,500 | 499,200 | 434,100 | 378,900 |
| Total assets | 654,800 | 626,200 | 597,500 | 588,800 | 578,700 | 558,900 | 525,500 | 509,500 | 493,800 | 640,300 | 568,700 | 581,000 | 502,300 | 447,100 |
| Deposits | 409,500 | 389,000 | 372,400 | 371,300 | 370,900 | 359,300 | 336,500 | 327,400 | 318,700 | 399,200 | 365,000 | 368,500 | 323,300 | 288,200 |
| Common equity | 23,550 | 22,750 | 22,450 | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 23,150 | 21,650 | 22,000 | 19,900 | 18,600 |
| Total equity | 25,500 | 24,700 | 24,500 | 24,200 | 23,600 | 22,600 | 21,600 | 20,900 | 20,400 | 25,100 | 23,200 | 23,800 | 20,700 | 19,500 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (C\$ MM) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2106 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| Assets under administration - RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 107,300 | 114,300 | 111,500 | 110,700 | 113,400 | 113,900 | 106,100 | 103,300 | 98,500 | 107,300 | 113,400 | 111,500 | 106,100 | 1,373,800 |
| Personal | 436,100 | 427,700 | 436,700 | 452,400 | 447,500 | 447,300 | 419,700 | 401,400 | 399,600 | 436,100 | 447,500 | 436,700 | 419,700 | 350,400 |
| Retail mutual funds | 69,400 | 65,200 | 66,900 | 64,400 | 63,400 | 60,100 | 56,500 | 53,600 | 53,900 | 69,400 | 63,400 | 66,900 | 56,500 | 100,600 |
| Total assets under administration | 612,800 | 607,200 | 615,100 | 627,500 | 624,300 | 621,300 | 582,300 | 558,300 | 552,000 | 612,800 | 624,300 | 615,100 | 582,300 | 1,824,800 |
| Assets under administration ${ }^{4}$ - RBC Dexia IS | 2,697,000 | 2,922,000 | 2,713,100 | 2,843,400 | 2,764,900 | 2,666,400 | 2,421,100 | 2,358,300 | 2,286,500 | 2,697,000 | 2,764,900 | 2,713,100 | 2,421,100 |  |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 22,800 | 22,100 | 21,700 | 23,000 | 24,500 | 28,100 | 24,100 | 22,700 | 22,600 | 22,800 | 24,500 | 21,700 | 24,100 | 23,300 |
| Personal | 50,400 | 49,500 | 48,800 | 47,700 | 46,300 | 44,200 | 39,400 | 36,400 | 35,200 | 50,400 | 46,300 | 48,800 | 39,400 | 29,400 |
| Retail mutual funds | 99,900 | 93,400 | 91,000 | 89,200 | 88,200 | 85,400 | 79,600 | 75,000 | 74,400 | 99,900 | 88,200 | 91,000 | 79,600 | 66,100 |
| Total assets under management | 173,100 | 165,000 | 161,500 | 159,900 | 159,000 | 157,700 | 143,100 | 134,100 | 132,200 | 173,100 | 159,000 | 161,500 | 143,100 | 118,800 |
| STATEMENTS OF COMPREHENSIVE INCOME (C\$ MM) | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2106 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| Net income | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 2,173 | 2,773 | 5,492 | 4,728 | 3,387 |
| Other comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized (losses) gains on available-for-sale securities | (215) | 10 | 48 | (157) | (10) | 26 | - | - |  | (205) | 16 | (93) | - |  |
| Reclassification of losses (gains) on available-for-sale securities to income | 12 | 10 | 10 | 9 | (4) | 13 | - | - | - | 22 | 9 | 28 | - |  |
| Unrealized foreign currency translation gains (losses) | 55 | 1,010 | $(2,107)$ | (701) | $(1,036)$ | 879 | 91 | 276 | (253) | 1,065 | (157) | $(2,965)$ | (501) | (624) |
| Reclassification of (gains) losses on foreign currency translation to income | (2) |  | (1) |  | (1) | (40) |  |  |  | (2) | (41) | (42) | 2 | 5 |
| Net foreign currency translation (losses) gains from hedging activities | (46) | (696) | 1,370 | 405 | 652 | (623) | 17 | (204) | 104 | (742) | 29 | 1,804 | 269 | 401 |
| Net (losses) gains on derivatives designated as cash flow hedges | (144) | (323) | (110) | 144 | 29 | 17 | - | - |  | (467) | 46 | 80 | - |  |
| Reclassification of (gains) losses on derivatives designated as cash flow hedges to income | (16) | 2 | 3 | 7 | 4 | 17 |  |  |  | (14) | 21 | 31 | - |  |
| Other comprehensive income (loss) | (356) | 13 | (787) | (293) | (366) | 289 | 108 | 72 | (149) | (343) | (77) | $(1,157)$ | (230) | (218) |
| Total comprehensive income | 572 | 1,258 | 537 | 1,102 | 913 | 1,783 | 1,370 | 1,249 | 969 | 1,830 | 2,696 | 4,335 | 4,498 | 3,169 |

[^5]| STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CS MM) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3106 | Q2106 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,050 | 2,050 | 2,050 | 2,050 | 1,600 | 1,050 | 1,300 | 1,000 | 700 | 2,050 | 1,050 | 1,050 | 700 | 532 |
| Issued | 213 | - | - | - | 450 | 700 |  | 300 | 300 | 213 | 1,150 | 1,150 | 600 | 300 |
| Redeemed for cancellation |  |  |  |  |  | (150) | (250) |  |  |  | (150) | (150) | (250) | (132) |
| Balance at end of period | 2,263 | 2,050 | 2,050 | 2,050 | 2,050 | 1,600 | 1,050 | 1,300 | 1,000 | 2,263 | 2,050 | 2,050 | 1,050 | 700 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7,328 | 7,300 | 7,283 | 7,250 | 7,216 | 7,196 | 7,176 | 7,191 | 7,189 | 7,300 | 7,196 | 7,196 | 7,170 | 6,988 |
| Issued | 856 | 34 | 18 | 39 | 50 | 63 | 30 | 16 | 38 | 890 | 113 | 170 | 127 | 214 |
| Purchased for cancellation | - | (6) | (1) | (6) | (16) | (43) | (10) | (31) | (36) | (6) | (59) | (66) | (101) | (32) |
| Balance at end of period | 8,184 | 7,328 | 7,300 | 7,283 | 7,250 | 7,216 | 7,196 | 7,176 | 7,191 | 8,184 | 7,250 | 7,300 | 7,196 | 7,170 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 267 | 235 | 235 | 241 | 255 | 292 | 287 | 278 | 299 | 235 | 292 | 292 | 265 | 169 |
| Renounced stock appreciation rights |  | (2) | (1) | (1) | (2) | (2) | (1) | (1) |  | (2) | (4) | (6) | (2) | (6) |
| Stock-based compensation awards | (18) | 27 | 2 | 1 | (10) | (39) | 2 | 10 | (19) | 9 | (49) | (46) | (18) | 26 |
| Gain on redemption of preferred shares | - | - | - | - | - | - | . | - |  | - | - | - | - | 7 |
| Initial adoption of AcG-15, Consolidation of Variable Interest Entities |  | - | - | - | - | - |  | - |  | - | - | - | - | 54 |
| Other | (4) | 7 | (1) | (6) | (2) | 4 | 4 | - | (2) | 3 | 2 | (5) | 47 | 15 |
| Balance at end of period | 245 | 267 | 235 | 235 | 241 | 255 | 292 | 287 | 278 | 245 | 241 | 235 | 292 | 265 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (6) | (6) | (3) | (21) | (3) | (2) | (43) | (5) | (3) | (6) | (2) | (2) | (2) | - |
| Sales | 7 | 4 | 1 | 25 | 5 | 2 | 44 | 3 | 3 | 11 | 7 | 33 | 51 |  |
| Purchases | (8) | (4) | (4) | (7) | (23) | (3) | (3) | (41) | (5) | (12) | (26) | (37) | (51) | (2) |
| Balance at end of period | (7) | (6) | (6) | (3) | (21) | (3) | (2) | (43) | (5) | (7) | (21) | (6) | (2) | (2) |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (119) | (101) | (116) | (99) | (114) | (180) | (181) | (178) | (199) | (101) | (180) | (180) | (216) | (294) |
| Sales | 41 | 7 | 42 | 15 | 16 | 102 | 48 | 16 | 33 | 48 | 118 | 175 | 193 | 179 |
| Purchases | (21) | (25) | (27) | (32) | (1) | (36) | (47) | (19) | (12) | (46) | (37) | (96) | (157) | (47) |
| Initial adoption of AcG-15, Consolidation of Variable Interest Entities |  |  |  |  |  |  |  |  |  |  | - | - |  | (54) |
| Balance at end of period | (99) | (119) | (101) | (116) | (99) | (114) | (180) | (181) | (178) | (99) | (99) | (101) | (180) | (216) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 18,698 | 18,167 | 17,517 | 16,786 | 16,264 | 15,771 | 15,120 | 14,649 | 14,284 | 18,167 | 15,771 | 15,771 | 13,704 | 12,065 |
| Transition adjustment - Financial instruments ${ }^{1}$ |  |  |  |  |  | (86) |  |  |  |  | (86) | (86) |  |  |
| Net income | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 1,262 | 1,177 | 1,118 | 2,173 | 2,773 | 5,492 | 4,728 | 3,387 |
| Preferred share dividends | (23) | (24) | (24) | (26) | (22) | (16) | (26) | (13) | (11) | (47) | (38) | (88) | (60) | (42) |
| Common share dividends | (647) | (638) | (637) | (587) | (586) | (511) | (511) | (461) | (463) | $(1,285)$ | $(1,097)$ | $(2,321)$ | $(1,847)$ | $(1,512)$ |
| Premium paid on common shares purchased for cancellation | - | (49) | (14) | (52) | (143) | (371) | (80) | (222) | (272) | (49) | (514) | (580) | (743) | (194) |
| Issuance costs and other | (5) | (3) | 1 | 1 | (6) | (17) | 6 | (10) | (7) | (8) | (23) | (21) | (11) |  |
| Balance at end of period | 18,951 | 18,698 | 18,167 | 17,517 | 16,786 | 16,264 | 15,771 | 15,120 | 14,649 | 18,951 | 16,786 | 18,167 | 15,771 | 13,704 |
| Accumulated other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transition adjustment - Financial instruments ${ }^{1}$ | (45) | (45) | (45) | (45) | (45) | (45) | - | - |  | (45) | (45) | (45) | - |  |
| Unrealized gains and losses on available-for-sale securities | (248) | (45) | (65) | (123) | 25 | 39 | - | - |  | (248) | 25 | (65) | - |  |
| Unrealized foreign currency translation gains and losses, net of hedging activities | $(2,886)$ | $(2,893)$ | $(3,207)$ | $(2,469)$ | $(2,173)$ | $(1,788)$ | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(2,886)$ | $(2,173)$ | $(3,207)$ | $(2,004)$ | $(1,774)$ |
| Gains and losses on derivatives designated as cash flow hedges | (370) | (210) | 111 | 218 | 67 | 34 |  |  |  | (370) | 67 | 111 | - |  |
| Balance at end of period | $(3,549)$ | $(3,193)$ | $(3,206)$ | $(2,419)$ | $(2,126)$ | $(1,760)$ | $(2,004)$ | $(2,112)$ | $(2,184)$ | $(3,549)$ | $(2,126)$ | $(3,206)$ | $(2,004)$ | $(1,774)$ |
| Retained earnings and Accumulated Other Comprehensive Income | 15,402 | 15,505 | 14,961 | 15,098 | 14,660 | 14,504 | 13,767 | 13,008 | 12,465 | 15,402 | 14,660 | 14,961 | 13,767 | 11,930 |
| Shareholders' equity at end of period | 25,988 | 25,025 | 24,439 | 24,547 | 24,081 | 23,458 | 22,123 | 21,547 | 20,751 | 25,988 | 24,081 | 24,439 | 22,123 | 19,847 |

${ }^{1}$ The transition adjustment relates to the implementation of the financial instruments accounting standards on November 1, 2006.

| LOAN SECURITIZATION (C\$ MM) | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 4,300 | 4,300 | 3,650 | 3,650 | 3,650 | 3,100 |
| Securitized | 1,047 | - | - | - | - |  | - |  |  | 1,047 |  |  | 1,200 |
| Reversal of prior securitizations | (167) | - | - | - | - | - | $-$ | (650) |  | (167) | - |  | (650) |
| Closing balance | 4,530 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 4,300 | 4,530 | 3,650 | 3,650 | 3,650 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 2,348 | 2,405 | 2,438 | 2,316 | 2,125 | 1,914 | 1,599 | 1,611 | 1,228 | 2,405 | 1,914 | 1,914 | 1,237 |
| Securitized |  |  |  | 159 | 226 | 230 | 322 | - | 396 |  | 456 | 615 | 718 |
| Amortization | (36) | (57) | (33) | (37) | (35) | (19) | (7) | (12) | (13) | (93) | (54) | (124) | (41) |
| Closing balance | 2,312 | 2,348 | 2,405 | 2,438 | 2,316 | 2,125 | 1,914 | 1,599 | 1,611 | 2,312 | 2,316 | 2,405 | 1,914 |
| Commercial mortgages securitized and not administered by the bank | - | 166 | 365 | 491 | 376 | 90 | - | - | - | 166 | 466 | 1,322 |  |
| Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 18,584 | 18,384 | 17,176 | 16,014 | 15,082 | 14,131 | 12,459 | 11,563 | 10,872 | 18,384 | 14,131 | 14,131 | 9,561 |
| Sold | 1,794 | 1,244 | 1,332 | 1,831 | 1,579 | 1,438 | 2,059 | 1,442 | 1,295 | 3,038 | 3,017 | 6,180 | 6,329 |
| Proceeds reinvested in revolving securitizations | 345 | 418 | 1,641 | 1,410 | 748 | 722 | 791 | 719 | 500 | 763 | 1,470 | 4,521 | 2,717 |
| Amortization | $(1,332)$ | $(1,462)$ | $(1,765)$ | $(2,079)$ | $(1,395)$ | $(1,209)$ | $(1,178)$ | $(1,265)$ | $(1,104)$ | $(2,794)$ | $(2,604)$ | $(6,448)$ | $(4,476)$ |
| Closing balance | 19,391 | 18,584 | 18,384 | 17,176 | 16,014 | 15,082 | 14,131 | 12,459 | 11,563 | 19,391 | 16,014 | 18,384 | 14,131 |
| Mortgage-backed securities - retained ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance, at amortized cost | 6,527 | 6,049 | 4,644 | 5,214 | 5,462 | 5,591 | 4,048 | 4,233 | 3,109 | 6,049 | 5,591 | 5,591 | 2,654 |
| Created | 3,636 | 2,583 | 4,949 | 3,264 | 2,640 | 2,482 | 4,839 | 2,362 | 3,221 | 6,219 | 5,122 | 13,335 | 13,591 |
| Sold | $(1,794)$ | $(1,244)$ | $(1,332)$ | $(1,831)$ | $(1,579)$ | $(1,438)$ | $(2,059)$ | $(1,442)$ | $(1,295)$ | $(3,038)$ | $(3,017)$ | $(6,180)$ | $(6,329)$ |
| Proceeds reinvested in revolving securitizations | (345) | (418) | $(1,641)$ | $(1,410)$ | (748) | (722) | (791) | (719) | (500) | (763) | $(1,470)$ | $(4,521)$ | $(2,717)$ |
| Amortization | (372) | (443) | (571) | (593) | (561) | (451) | (446) | (386) | (302) | (815) | $(1,012)$ | $(2,176)$ | $(1,608)$ |
| Closing balance, at amortized cost | 7,652 | 6,527 | 6,049 | 4,644 | 5,214 | 5,462 | 5,591 | 4,048 | 4,233 | 7,652 | 5,214 | 6,049 | 5,591 |
| Unrealized gains/(losses) ${ }^{3}$ | 69 | 17 | (95) | (117) | (81) | (101) | - | - |  | 69 | (81) | (95) |  |
| Closing balance, at fair value | 7,721 | 6,544 | 5,954 | 4,527 | 5,133 | 5,361 | 5,591 | 4,048 | 4,233 | 7,721 | 5,133 | 5,954 | 5,591 |
| Impact of securitizations on net income before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (115) | (99) | (101) | (96) | (98) | (94) | (99) | (102) | (104) | (214) | (192) | (389) | (391) |
| Non-interest income ${ }^{4}$ | 142 | 87 | 52 | 33 | 88 | 88 | 80 | 57 | 59 | 229 | 176 | 261 | 237 |
| Provision for credit losses | 24 | 20 | 21 | 22 | 22 | 22 | 18 | 19 | 28 | 44 | 44 | 87 | 85 |
| Net income | 51 | 8 | (28) | (41) | 12 | 16 | (1) | (26) | (17) | 59 | 28 | (41) | (69) |

${ }^{1}$ The amounts include assets that we have securitized but continue to service.
${ }^{2}$ Mortgage-backed securities - retained are reported as securities on the Balance Sheet
Upon adoption of CICA's financial instruments accounting standards on November 1, 2006, mortgage-backed securities - retained arising from securitization are reported at fair value on the Balance Sheet.
Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue.

| CAPITAL <br> (C\$ MM, except percentage amounts) | Basel II |  | Basel I |  |  |  |  |  |  |  |  | $\begin{array}{c\|} \hline \text { Basel II } \\ \hline 2008 \\ 6 \text { months } \end{array}$ | Basel I |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2108 | Q1/08 | Q2108 | Q108 | Q4107 | Q3107 | Q2107 | Q1/07 | Q4106 | Q3106 | Q2106 |  | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| Tier 1 regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common equity ${ }^{2}$ | 24,128 | 23,058 | 24,128 | 23,058 | 22,272 | 22,428 | 21,985 | 21,802 | 21,065 | 20,186 | 19,658 | 24,128 | 24,128 | 21,985 | 22,272 | 21,065 | 19,115 |
| Non-cumulative preferred shares | 2,555 | 2,344 | 2,555 | 2,344 | 2,344 | 2,345 | 2,272 | 1,895 | 1,345 | 1,554 | 1,290 | 2,555 | 2,555 | 2,272 | 2,344 | 1,345 | 997 |
| Innovative Capita Instruments | 3,626 | 3,500 | 3,626 | 3,500 | 3,494 | 3,456 | 3,407 | 3,339 | 3,222 | 3,133 | 2,998 | 3,626 | 3,626 | 3,407 | 3,494 | 3,222 | 2,835 |
| Other non-controlling interests in subsidiaries | 27 | 27 | 27 | 27 | 25 | 28 | 29 | 30 | 28 | 29 | 27 | 27 | 27 | 29 | 25 | 28 | 28 |
| Goodwill ${ }^{3}$ | $(6,165)$ | $(4,897)$ | $(6,164)$ | $(4,896)$ | $(4,752)$ | $(5,055)$ | $(4,977)$ | $(4,803)$ | $(4,182)$ | $(4,014)$ | $(3,983)$ | $(6,165)$ | $(6,164)$ | $(4,977)$ | $(4,752)$ | $(4,182)$ | $(4,074)$ |
| Substantial investments ${ }^{4}$ | (10) |  | - |  | - | - | - | - |  |  | - | (10) | - | - | - | - | - |
| Securitization-related deductions ${ }^{5}$ | (261) | (224) | - | - | - | - | - | - |  |  | - | (261) | - | - | - | - | - |
| Expected loss in excess of allowance - AIRB Approach | (191) | (235) | - | - | - | - | - | - | - | - | - | (191) | - | - | - | - | - |
| Other | (1) | (1) |  |  |  |  |  |  |  |  |  | (1) |  |  |  |  |  |
| Total Tier 1 capital | 23,708 | 23,564 | 24,172 | 24,033 | 23,383 | 23,202 | 22,716 | 22,263 | 21,478 | 20,888 | 19,990 | 23,708 | 24,172 | 22,716 | 23,383 | 21,478 | 18,901 |
| Tier 2 regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 843 | 789 | 843 | 789 | 779 | 789 | 810 | 813 | 839 | 841 | 838 | 843 | 843 | 810 | 779 | 839 | 874 |
| Non-permanent subordinated debentures ${ }^{6}$ | 6,102 | 5,094 | 6,102 | 5,094 | 5,473 | 5,434 | 6,020 | 6,046 | 6,313 | 7,031 | 6,945 | 6,102 | 6,102 | 6,020 | 5,473 | 6,313 | 7,234 |
| Innovative Capital Instruments (excess over 15\% of Tier 1) | 182 | - | 182 | - | - | - | 72 | 146 | 249 | 364 | 482 | 182 | 182 | 72 | - | 249 | 567 |
| Excess of non-cumulative preferred shares | - | - |  | - | - | - | 54 |  |  |  |  |  | - | 54 | - | - | - |
| Trust subordinated notes | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,000 | - |  |  |  | 1,027 | 1,027 | 1,000 | 1,027 | - | - |
| General allowance | 410 | 377 | 1,300 | 1,244 | 1,221 | 1,230 | 1,235 | 1,253 | 1,223 | 1,223 | 1,219 | 410 | 1,300 | 1,235 | 1,221 | 1,223 | 1,286 |
| Accumulated net unrealized gain on available-for-sale equity securities ${ }^{7}$ |  | - | . | . | 105 | 89 | 112 | 135 |  |  |  |  | - | 112 | 105 | . | . |
| Substantial investments ${ }^{4}$ | (282) | (376) | - | - | - | - | - | - | - | - | - | (282) | - | - | - | - | - |
| Investment in insurance subsidiaries | $(2,971)$ | $(2,922)$ | - | - | - | - | - | - |  |  | - | $(2,971)$ |  |  |  | - | - |
| Securitization-related deductions ${ }^{8}$ | (230) | (204) | - | - | - | - | - | - | - | - | - | (230) | - | - | - | - | - |
| Expected loss in excess of allowance - AIRB approach | (192) | (236) | - |  | - | - | - |  |  |  |  | (192) |  | - | - | - |  |
| Total Tier 2 capital | 4,889 | 3,549 | 9,454 | 8,154 | 8,605 | 8,569 | 9,303 | 8,393 | 8,624 | 9,459 | 9,484 | 4,889 | 9,454 | 9,303 | 8,605 | 8,624 | 9,961 |
| Total regulatory capital |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 28,597 | 27,113 | 33,626 | 32,187 | 31,988 | 31,771 | 32,019 | 30,656 | 30,102 | 30,347 | 29,474 | 28,597 | 33,626 | 32,019 | 31,988 | 30,102 | 28,862 |
| Substantial investments |  | - | (292) | (384) | (309) | (293) | (344) | (492) | (445) | (241) | (280) |  | (292) | (344) | (309) | (445) | (293) |
| Investment in insurance subsidiaries | - | $\checkmark$ | $(3,035)$ | $(2,986)$ | $(2,912)$ | $(2,838)$ | $(2,971)$ | $(2,930)$ | (2,794) | $(2,757)$ | $(2,712)$ |  | $(3,035)$ | $(2,971)$ | $(2,912)$ | $(2,794)$ | $(2,642)$ |
| First-Ioss facility |  | - | (219) | (203) | (196) | (197) | (198) | (199) | (199) | (201) | (202) |  | (219) | (198) | (196) | (199) | (114) |
| Total regulatory capital ${ }^{1}$ | 28,597 | 27,113 | 30,080 | 28,614 | 28,571 | 28,443 | 28,506 | 27,035 | 26,664 | 27,148 | 26,280 | 28,597 | 30,080 | 28,506 | 28,571 | 26,664 | 25,813 |
| Regulatory capital ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital | 9.5\% | 9.8\% | 8.8\% | 9.2\% | 9.4\% | 9.3\% | 9.3\% | 9.2\% | 9.6\% | 9.6\% | 9.5\% | 9.5\% | 8.8\% | 9.3\% | 9.4\% | 9.6\% | 9.6\% |
| Total capital | 11.5\% | 11.2\% | 11.0\% | 11.0\% | 11.5\% | 11.4\% | 11.7\% | 11.2\% | 11.9\% | 12.4\% | 12.5\% | 11.5\% | 11.0\% | 11.7\% | 11.5\% | 11.9\% | 13.1\% |
| Assets-to-capital multiple ${ }^{9}$ | 20.1 x | $22.0 x$ | 19.8x | 20.9 x | 19.9x | 20.5x | 20.1x | 20.7x | 19.7 X | 18.8x | 18.6x | $20.1 \times$ | 19.8x | 20.1x | 19.9x | 19.7X | 17.6x |
| Regulatory capital generation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Internal capital generation ${ }^{10}$ | 258 | 583 | 258 | 583 | 663 | 782 | 671 | 967 | 725 | 703 | 644 | 841 | 841 | 1,638 | 3,083 | 2,821 | 1,833 |
| External capital generation: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares | 856 | 28 | 856 | 28 | 17 | 33 | 34 | 20 | 20 | (15) | 2 | 884 | 884 | 54 | 104 | 26 | 182 |
| Contributed surplus | (22) | 32 | (22) | 32 |  | (6) | (14) | (37) | (8) | 9 | (21) | 10 | 10 | (51) | (57) | 27 | 96 |
| Premium paid on common shares repurchased | - | (49) |  | (49) | (14) | (52) | (143) | (371) | (80) | (222) | (272) | (49) | (49) | (514) | (580) | (743) | (194) |
| Preferred shares | 213 | - | 213 | - | - | - | 450 | 550 | (250) | 300 | 300 | 213 | 213 | 1,000 | 1,000 | 350 | 168 |
| Trust capital securities ${ }^{11}$ | 329 | - | 329 | - | - | - | - | - | - |  | - | 329 | 329 | - | - |  | 1,104 |
| Treasury shares - common | 33 | 19 | 33 | 19 | (23) | (27) | 29 | 48 | 94 | (9) | (34) | 52 | 52 | 77 | 27 | 56 | 70 |
| Subordinated debentures | 1,088 | (374) | 1,088 | (374) | (3) | (533) | (42) | (302) | (697) | (8) | (268) | 714 | 714 | (344) | (880) | $(1,018)$ | (26) |
| Trust subordinated notes |  | - |  |  | - | 27 | 1,000 |  |  |  |  |  |  | 1,000 | 1,027 | - |  |
|  | 2,497 | (344) | 2,497 | (344) | (23) | (558) | 1,314 | (92) | (908) | 55 | (293) | 2,153 | 2,153 | 1,222 | 641 | $(1,302)$ | 1,400 |
| Other comprehensive income Net change in foreign currency translation adjustments, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in foreign currency translation adjustments, net of hedging activities | 8 | 314 | 8 | 314 | (738) | (296) | (385) | 216 | 108 | 72 | (149) | 322 | 322 | (169) | $(1,203)$ | (230) | (218) |
| Net change in unrealized gains (losses) on available-for-sale equity securities | (22) | (153) | (22) | (153) | 16 | (23) | (23) | 135 |  |  |  | (175) | (175) | 112 | 105 | - | - |
| Other ${ }^{12}$ | $(1,257)$ | $(1,858)$ | $(1,275)$ | (357) | 210 | 32 | (106) | (855) | (409) | 38 | (25) | $(3,115)$ | $(1,632)$ | (961) | (719) | (438) | 65 |
|  | $(1,271)$ | $(1,697)$ | $(1,289)$ | (196) | (512) | (287) | (514) | (504) | (301) | 110 | (174) | $(2,968)$ | $(1,485)$ | $(1,018)$ | $(1,817)$ | (668) | (153) |
| Total regulatory capital generation | 1,484 | $(1,458)$ | 1,466 | 43 | 128 | (63) | 1,471 | 371 | (484) | 868 | 177 | 26 | 1,509 | 1,842 | 1,907 | 851 | 3,080 |

${ }^{1}$ As defined in the guidelines issued by the OSFI. Basel I and Basel II calculations are not directly comparable.
${ }^{2}$ This amount is Shareholders' equity less preferred shares of $\$ 2,263$ million plus other items not included in regulatory capital of $\$ 403$ million.
${ }^{3}$ This amount is Sharenolders equity less preferred shares goodwill deduction reflects total consolidated goodwill Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
Under Basel II, substantial investment deductions are made $50 \%$ from each of Tier I and Tier 2 capital. Currently, there is a transitional provision until October 31, 2008, to deduct substantial investments held prior to December 31 , 2006 in full from Tier 2 capital. Under Basel 1 , these investments were deducted from Total capital.
${ }^{5}$ Securitization deduction from Tier 1 capital consists of Seller's interest in residential mortgages of $\$ 88$ million and credit cards of $\$ 37$ million, and securitizations rated below BB- $\$ 86$ million and unrated positions of $\$ 50$ million.
${ }^{6}$ Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.
As prescribed by the OSFI, certain components of Accumulated other comprehensive income are included in the determination of regulatory capital. Accumulated net foreign currency translation adjustments are included in Tier 1 capital.
Net unrealized fair value losses on available-for-sale equities are deducted in the determination of Tier 1 capital while net unrealized fair value gains on available-for-sale equities are included in Tier 2 A capital.
Securitization deduction from Tier 2 capital consists of Seller's interest in residential mortgages of $\$ 88$ million and credit cards of $\$ 6$ million, and securitizations rated below BB - $\$ 86$ million and unrated posit
Effective O2/08, the OSF amended the treatment of the general allowance in the calculation of Basel II Asse-to-capital multiple. Comparative ratios have not been revised.
${ }^{10}$ Internal capital generation is net income available to common shareholders less common share dividends.
${ }^{11}$ In Q2/08, we issued $\$ 5500$ million of RBC Trust Capital Securities (TruCS), of which $\$ 171$ million is not currently recognized as regulatory capital due to the OSFI constraints.
${ }^{12}$ Includes changes to investments in insurance subsidiaries, regulatory capital deductions for goodwill, substantial investments, eligible general allowance, non-controlling interest in subsidiaries, securitization related amounts, treasury shares (other than common) and other adjustments to retained earnings.

| RISK-ADJUSTED ASSETS - BASEL II $^{1}$(C\$ MM) | Q2108 |  |  |  |  |  | Q108 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exposure ${ }^{2}$ | Average of risk weights ${ }^{3}$ | Risk-adjusted assets |  |  |  | Exposure ${ }^{2}$ | Average of risk weights ${ }^{3}$ | $\begin{aligned} & \text { Standardized } \\ & \text { approach } \end{aligned}$ | Risk-adjusted assets |  |  |
|  |  |  | $\begin{gathered} \text { Standardized } \\ \text { approach } \end{gathered}$ | $\begin{aligned} & \text { Advanced } \\ & \text { approach } \end{aligned}$ | Other ${ }^{4}$ | Total ${ }^{5}$ |  |  |  | Advanced approach | Other ${ }^{4}$ | Total ${ }^{5}$ |
| Credit risk ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Lending-related and other |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 82,958 | 7\% | 414 | 5,430 | - | 5,844 | 78,615 | 7\% | 619 | 5,267 | - | 5,886 |
| Other retail (Personal, Credit cards and Small business treated as retail) | 128,004 | 22\% | 5,160 | 23,524 | - | 28,684 | 127,691 | 24\% | 6,638 | 23,707 | - | 30,345 |
| Business (Corporate, Commercial, Medium-sized enterprises and Non-bank financial institutions) | 142,197 | 57\% | 30,932 | 50,269 | . | 81,201 | 132,284 | 56\% | 23,713 | 50,848 | . | 74,561 |
| Sovereign (Government) | 12,430 | 14\% | 334 | 1,451 | - | 1,785 | 14,430 | 13\% | 500 | 1,419 | - | 1,919 |
| Bank | 66,288 | 13\% | 5,884 | 2,530 | - | 8,414 | 60,432 | 14\% | 6,142 | 2,087 | - | 8,229 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repo-style transactions | 168,283 | 2\% | 562 | 2,253 | - | 2,815 | 181,384 | 2\% | 667 | 3,488 | - | 4,155 |
| Over-the-counter derivatives | 69,131 | 34\% | 8,938 | 14,703 | . | 23,641 | 65,335 | 37\% | 11,143 | 12,912 | - | 24,055 |
| Total trading-related | 237,414 | 11\% | 9,500 | 16,956 | - | 26,456 | 246,719 | 11\% | 11,810 | 16,400 | - | 28,210 |
| Total lending-related and other and trading-related | 669,291 | 23\% | 52,224 | 100,160 | - | 152,384 | 660,171 | 23\% | 49,422 | 99,728 | - | 149,150 |
| Bank book equities ${ }^{7}$ | 2,975 | 93\% |  | 2,765 | - | 2,765 | 3,113 | 93\% | . | 2,898 | - | 2,898 |
| Securitization exposures | 72,892 | 8\% | 664 | 5,505 | - | 6,169 | 77,065 | 9\% | 647 | 6,190 | - | 6,837 |
| Regulatory scaling factor ${ }^{8}$ | n.a. | n.a. | n.a. | 6,506 | - | 6,506 | n.a. | n.a. | n.a. | 6,529 |  | 6,529 |
| Other risk-adjusted assets ${ }^{4}$ | 115,854 | 27\% | n.a. | n.a. | 31,699 | 31,699 | 106,085 | 22\% | n.a. | n.a. | 23,069 | 23,069 |
| Total credit risk ${ }^{4}$ | 861,012 | 23\% | 52,888 | 114,936 | 31,699 | 199,523 | 846,434 | 22\% | 50,069 | 115,345 | 23,069 | 188,483 |
| Market risk ${ }^{9}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  |  | 1,982 | 1,743 | - | 3,725 |  |  | 2,229 | 1,133 | - | 3,362 |
| Equity |  |  | 367 | 1,543 | - | 1,910 |  |  | 187 | 1,627 | - | 1,814 |
| Foreign exchange |  |  | 145 | 14 | - | 159 |  |  | 140 | 21 | - | 161 |
| Commodities |  |  | 30 | 16 | - | 46 |  |  | 11 | 6 |  | 17 |
| Specific risk |  |  | 11,145 | 2,684 | - | 13,829 |  |  | 11,865 | 1,851 | - | 13,716 |
| Total market risk |  |  | 13,669 | 6,000 |  | 19,669 |  |  | 14,432 | 4,638 | - | 19,070 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operational risk |  |  | 30,050 | n.a. | n.a. | 30,050 |  |  | 29,942 | n.a. | n.a. | 29,942 |
| Total risk-adjusted assets | 861,012 |  | 96,607 | 120,936 | 31,699 | 249,242 | 846,434 |  | 94,443 | 119,983 | 23,069 | 237,495 |
| Transitional capital floor risk-adjustment prescribed by OSF ${ }^{11}$ |  |  |  |  |  |  |  |  |  |  |  | 3,711 |
| Total transitional risk-adjusted assets |  |  |  |  |  | 249,242 |  |  |  |  |  | 241,206 |
| ${ }^{1}$ Calculated using guidelines issued by the OSFI under the new BASEL II framework. For further details, refer to pages 82 to 83 of the Risk management section in our 2007 Annual Report. |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{2}$ Total exposure represents exposure at default which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances or partial write-offs and does not reflect the impact of credit risk mitigation and collateral held. |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{3}$ Represents the average of counterparty risk weights within a particular category. |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{4}$ For credit risk, portfolios using the Standardized and AIRB Approach represented $26 \%$ and $58 \%$, respectively, of RAA. The remaining $16 \%$ represents Balance Sheet assets not included in Standardized or AIRB Approaches. |  |  |  |  |  |  |  |  |  |  |  |  |
| The minimum capital requirements for each category can be calculated by multiplying the total RAA by $8 \%$${ }^{\circ}$ For credit risk, a majority of our portfolios use the AIRB Approach and the remainder use a Standardized Approach. |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{7}$ The amount of available-for-sale securities held in the banking book that were "grandfathered" under Basel II, and thus subject to a $100 \%$ risk-weighting until the end of 2017, was $\$ 1,282$ million for Q2/08. |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\circ}$ The scaling factor represents a calibration adjustment of 6\% as prescribed by the OSFI under the Basel II framework and is applied to RAA amounts for credit risk assessed under the AIRB Approact |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{y}$ For market risk RAA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved ${ }^{10}$ For operational risk, we use the Standardized Approach |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{14}$ Transitional adjustment as prescribed by the OSFI Capital Adequacy Requirements guideline Section 1.7n.a. not applicable |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



## Total risk-adjusted assets

Calculated using guidelines issued by the OSFI under the Basel I framework.
${ }^{2}$ The amount of credit exposure attributable to an off-balance sheet financial instrument, derived from the notional value of exposure
${ }^{3}$ When calculating risk-adjusted assets, amortized costs rather than fair value balances are used for certain asset classes as prescribed by the OSFI.
${ }^{4}$ Amounts are shown net of allowance for loan losses.
${ }^{5}$ OECD stands for Organisation for Economic Co-operation and Development.
${ }^{\circ}$ In Q4/07, we implemented a new trading credit risk system that enables clearer identification of these balances, resulting in a lower risk-adjusted balance.
Excludes non-trading credit derivatives given guarantee treatment for credit risk capital purposes. Credit equivalent is net of collateral.

| ECONOMIC CAPITAL (C\$ MM, except percentage amounts) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Economic capital |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 7,850 | 7,400 | 7,100 | 6,950 | 6,800 | 6,550 | 6,100 | 5,850 | 5,700 | 7,650 | 6,700 | 6,850 | 5,800 | 5,100 |
| Market risk (trading and non-trading) | 1,750 | 1,300 | 2,550 | 2,800 | 2,850 | 2,650 | 2,550 | 2,600 | 2,400 | 1,500 | 2,750 | 2,700 | 2,500 | 2,200 |
| Operational risk | 2,400 | 2,750 | 2,600 | 2,800 | 2,850 | 2,750 | 2,550 | 2,500 | 2,500 | 2,600 | 2,800 | 2,750 | 2,450 | 2,350 |
| Business and fixed assets risk | 2,000 | 2,050 | 2,000 | 2,000 | 2,000 | 2,000 | 1,800 | 1,750 | 1,850 | 2,000 | 1,950 | 2,000 | 1,800 | 1,600 |
| Insurance risk | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 250 | 250 | 150 | 150 | 150 | 200 | 200 |
| Risk capital | 14,150 | 13,650 | 14,400 | 14,700 | 14,650 | 14,100 | 13,150 | 12,950 | 12,700 | 13,900 | 14,350 | 14,450 | 12,750 | 11,450 |
| Goodwill and intangibles | 6,400 | 5,450 | 5,450 | 5,750 | 5,600 | 5,400 | 4,700 | 4,800 | 4,900 | 5,950 | 5,500 | 5,550 | 4,650 | 4,850 |
| Economic capital | 20,550 | 19,100 | 19,850 | 20,450 | 20,250 | 19,500 | 17,850 | 17,750 | 17,600 | 19,850 | 19,850 | 20,000 | 17,400 | 16,300 |
| Unattributed capital | 3,000 | 3,650 | 2,600 | 1,800 | 1,700 | 1,950 | 2,650 | 2,300 | 2,100 | 3,300 | 1,800 | 2,000 | 2,500 | 2,300 |
| Total average common equity | 23,550 | 22,750 | 22,450 | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 23,150 | 21,650 | 22,000 | 19,900 | 18,600 |


| FINANCIAL ASSET SECURITIZATIONS - CAPITAL CHARGES | Q2/08 |  |  |  | Q1/0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ MM) | Retained Interest |  | Capital charges |  | Retained Interest |  |
| Capital charges |  |  |  |  |  |  |
| Superior (rated AA or higher) | 7,311 4 |  |  |  | 6,551108 |  |
| Investment grade (rated A to BBB) | 155 |  |  |  |  |  |
| Non-investment grade (rated BB to CC) | - - |  |  |  |  |  |
| Total non-impaired Impaired / Default (rated C or lower) | 7,466 10 |  |  |  |  | 6,659 |
|  |  |  |  |  |  |  |
|  | 7,466 |  |  | 10 |  | 6,659 |
| SECURITIZATIONS SUBJECT TO EARLY AMORTIZATION SELLER'S INTEREST <br> (C\$ MM) | Q2108 |  |  | Q1/08 |  |  |
|  | Total drawn | Capital charges drawn | Capital charges undrawn | Total drawn | Capital charges drawn | Capital charges undrawn |
| Our financial assets |  |  |  |  |  |  |
| Credit cards | 2,533 | 80 | 88 | 3,465 | 11 | 119 |


| LOANS AND ACCEPTANCES (C\$ MM) | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 116,495 | 113,430 | 109,745 | 106,681 | 101,479 | 98,527 | 96,675 | 95,688 | 92,506 | 109,745 | 96,675 | 91,043 |
| Personal | 54,605 | 49,991 | 48,743 | 48,524 | 47,255 | 45,787 | 44,902 | 44,022 | 42,441 | 48,743 | 44,902 | 41,045 |
| Credit cards | 8,063 | 8,772 | 8,322 | 7,913 | 7,622 | 7,553 | 7,155 | 6,792 | 6,051 | 8,322 | 7,155 | 6,200 |
| Small business ${ }^{1}$ | 2,639 | 2,586 | 2,652 | 2,436 | 2,260 | 2,466 | 2,318 | 2,221 | 2,133 | 2,652 | 2,318 | 1,951 |
|  | 181,802 | 174,779 | 169,462 | 165,554 | 158,616 | 154,333 | 151,050 | 148,723 | 143,131 | 169,462 | 151,050 | 140,239 |
| Wholesale Business ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 5,439 | 5,479 | 5,367 | 5,386 | 5,477 | 5,534 | 5,435 | 5,404 | 5,473 | 5,367 | 5,435 | 5,238 |
| Automotive | 3,625 | 3,440 | 3,285 | 3,193 | 3,199 | 3,119 | 2,958 | 2,984 | 2,990 | 3,285 | 2,958 | 2,545 |
| Consumer goods | 5,801 | 5,222 | 5,206 | 4,673 | 4,445 | 4,577 | 4,553 | 4,567 | 4,509 | 5,206 | 4,553 | 4,437 |
| Energy | 6,876 | 7,680 | 7,632 | 7,244 | 7,601 | 7,981 | 6,010 | 5,203 | 5,432 | 7,632 | 6,010 | 5,628 |
| Non-bank financial services | 4,365 | 4,395 | 6,959 | 4,725 | 6,294 | 5,405 | 4,459 | 4,709 | 4,306 | 6,959 | 4,459 | 1,892 |
| Forest products | 1,294 | 1,450 | 1,349 | 1,089 | 1,093 | 1,021 | 1,126 | 1,470 | 1,365 | 1,349 | 1,126 | 1,210 |
| Industrial products | 4,010 | 3,964 | 4,119 | 3,919 | 3,818 | 3,748 | 3,659 | 3,736 | 3,667 | 4,119 | 3,659 | 3,157 |
| Mining and metals | 2,511 | 2,425 | 2,301 | 1,215 | 1,039 | 885 | 1,072 | 956 | 1,180 | 2,301 | 1,072 | 543 |
| Real estate and related | 21,091 | 19,220 | 19,187 | 18,398 | 17,943 | 17,815 | 16,145 | 15,160 | 14,415 | 19,187 | 16,145 | 13,730 |
| Technology and media | 2,773 | 2,680 | 2,423 | 2,164 | 2,274 | 2,439 | 2,326 | 2,419 | 2,680 | 2,423 | 2,326 | 2,244 |
| Transportation and environment | 3,180 | 2,971 | 2,656 | 3,348 | 3,416 | 3,476 | 2,400 | 2,111 | 2,082 | 2,656 | 2,400 | 1,900 |
| Other | 22,112 | 20,457 | 17,583 | 19,110 | 18,319 | 17,300 | 15,586 | 16,023 | 14,517 | 17,583 | 15,586 | 14,772 |
| Sovereign ${ }^{3}$ | 2,024 | 2,032 | 932 | 801 | 895 | 888 | 887 | 833 | 907 | 932 | 887 | 550 |
| Bank ${ }^{4}$ | 3,978 | 2,715 | 2,754 | 2,443 | 1,164 | 1,208 | 1,381 | 1,228 | 803 | 2,754 | 1,381 | 903 |
|  | 89,079 | 84,130 | 81,753 | 77,708 | 76,977 | 75,396 | 67,997 | 66,803 | 64,326 | 81,753 | 67,997 | 58,749 |
| Total Loans and Acceptances Allowance for loan losses | $\begin{gathered} 270,881 \\ (1,730) \\ \hline \end{gathered}$ | $\begin{array}{r} 258,909 \\ (1,591) \\ \hline \end{array}$ | $\begin{array}{r} 251,215 \\ (1,493) \\ \hline \end{array}$ | $\begin{array}{r} 243,262 \\ (1,449) \\ \hline \end{array}$ | $\begin{array}{r} 235,593 \\ (1,446) \\ \hline \end{array}$ | $\begin{array}{r} 229,729 \\ (1,455) \\ \hline \end{array}$ | $\begin{array}{r} 219,047 \\ (1,409) \\ \hline \end{array}$ | $\begin{array}{r} 215,526 \\ (1,415) \\ \hline \end{array}$ | $\begin{gathered} 207,457 \\ (1,435) \\ \hline \end{gathered}$ | $\begin{array}{r} 251,215 \\ (1,493) \\ \hline \end{array}$ | $\begin{array}{r} 219,047 \\ (1,409) \\ \hline \end{array}$ | $\begin{array}{r} 198,988 \\ (1,498) \\ \hline \end{array}$ |
| Total Loans and Acceptances, net of allowance for loan losses | 269,151 | 257,318 | 249,722 | 241,813 | 234,147 | 228,274 | 217,638 | 214,111 | 206,022 | 249,722 | 217,638 | 197,490 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Acceptances by geography ${ }^{5}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 113,177 | 110,946 | 107,453 | 104,170 | 98,847 | 96,010 | 94,272 | 93,369 | 90,266 | 107,453 | 94,272 | 88,808 |
| Personal | 45,131 | 43,330 | 42,506 | 41,497 | 39,923 | 38,591 | 37,946 | 37,018 | 35,614 | 42,506 | 37,946 | 33,986 |
| Credit cards | 7,848 | 8,569 | 8,142 | 7,720 | 7,427 | 7,346 | 6,966 | 6,611 | 5,875 | 8,142 | 6,966 | 6,024 |
| Small business ${ }^{1}$ | 2,639 | 2,586 | 2,652 | 2,436 | 2,260 | 2,466 | 2,318 | 2,221 | 2,133 | 2,652 | 2,318 | 1,951 |
| Retail | 168,795 | 165,431 | 160,753 | 155,823 | 148,457 | 144,413 | 141,502 | 139,219 | 133,888 | 160,753 | 141,502 | 130,769 |
| Business ${ }^{2}$ | 49,900 | 51,220 | 51,237 | 49,336 | 47,868 | 45,406 | 44,353 | 44,770 | 43,274 | 51,237 | 44,353 | 42,383 |
| Sovereign ${ }^{3}$ | 1,356 | 1,257 | 585 | 559 | 592 | 645 | 553 | 601 | 672 | 585 | 553 | 521 |
| Bank ${ }^{4}$ | 831 | 713 | 521 | 208 | 190 | 256 | 160 | 13 | 33 | 521 | 160 | 74 |
| Wholesale | 52,087 | 53,190 | 52,343 | 50,103 | 48,650 | 46,307 | 45,066 | 45,384 | 43,979 | 52,343 | 45,066 | 42,978 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 10,856 | 7,258 | 6,804 | 7,687 | 8,127 | 7,842 | 7,652 | 7,611 | 7,440 | 6,804 | 7,652 | 7,741 |
| Wholesale | 26,796 | 19,617 | 18,548 | 17,150 | 17,640 | 17,812 | 13,847 | 13,715 | 12,817 | 18,548 | 13,847 | 12,317 |
|  | 37,652 | 26,875 | 25,352 | 24,837 | 25,767 | 25,654 | 21,499 | 21,326 | 20,257 | 25,352 | 21,499 | 20,058 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 2,151 | 2,090 | 1,905 | 2,044 | 2,032 | 2,078 | 1,896 | 1,893 | 1,803 | 1,905 | 1,896 | 1,729 |
| Wholesale | 10,196 | 11,323 | 10,862 | 10,455 | 10,687 | 11,277 | 9,084 | 7,704 | 7,530 | 10,862 | 9,084 | 3,454 |
|  | 12,347 | 13,413 | 12,767 | 12,499 | 12,719 | 13,355 | 10,980 | 9,597 | 9,333 | 12,767 | 10,980 | 5,183 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 181,802 | 174,779 | 169,462 | 165,554 | 158,616 | 154,333 | 151,050 | 148,723 | 143,131 | 169,462 | 151,050 | 140,239 |
| Wholesale | 89,079 | 84,130 | 81,753 | 77,708 | 76,977 | 75,396 | 67,997 | 66,803 | 64,326 | 81,753 | 67,997 | 58,749 |
| Total Loans and Acceptances | 270,881 | 258,909 | 251,215 | 243,262 | 235,593 | 229,729 | 219,047 | 215,526 | 207,457 | 251,215 | 219,047 | 198,988 |

Total Loans and Acceptances
${ }^{1}$ Includes small business exposure managed on a pool basis
${ }^{2}$ Includes small business exposure managed on an individual client basis,
${ }^{3}$ Sovereign refers to all central governments and agencies, central banks, as well as other qualifying public sector entities and multilateral development banks.
${ }^{4}$ Bank refers primarily to regulated deposit-taking instituations and securities firms
${ }^{5}$ Geographic information is based on residence of borrower.

| GROSS IMPAIRED LOANS (C\$ MM) | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | Q4/06 | Q3106 | Q2/06 | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Impaired Loans (by portfolio and sector) Retail |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 257 | 213 | 180 | 178 | 176 | 172 | 165 | 143 | 155 | 180 | 165 | 146 |
| Personal | 227 | 200 | 189 | 190 | 200 | 213 | 205 | 197 | 222 | 189 | 205 | 183 |
| Small business ${ }^{1}$ | 30 | 21 | 19 | 18 | 17 | 19 | 13 | 13 | 10 | 19 | 13 | 11 |
|  | 514 | 434 | 388 | 386 | 393 | 404 | 383 | 353 | 387 | 388 | 383 | 340 |
| Wholesale Business ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 83 | 58 | 65 | 61 | 50 | 50 | 45 | 40 | 31 | 65 | 45 | 48 |
| Automotive | 18 | 7 | 5 | 7 | 7 | 7 | 8 | 7 | 6 | 5 | 8 | 4 |
| Consumer goods | 61 | 53 | 83 | 94 | 81 | 73 | 85 | 94 | 86 | 83 | 85 | 73 |
| Energy | 15 | 15 | 3 | 7 | 8 | 8 | 6 | 11 | 34 | 3 | 6 | 47 |
| Non-bank financial services | 15 | 15 | 14 | 15 | 18 | 17 | 15 | 15 | 12 | 14 | 15 | 15 |
| Forest products | 23 | 39 | 29 | 10 | 12 | 11 | 12 | 13 | 11 | 29 | 12 | 16 |
| Industrial products | 45 | 52 | 29 | 32 | 24 | 24 | 17 | 21 | 18 | 29 | 17 | 12 |
| Mining and metals | 3 | 6 | 4 | 4 | 5 | 5 | 5 | 4 | 6 | 4 | 5 | 4 |
| Real estate and related | 766 | 597 | 375 | 187 | 137 | 95 | 82 | 55 | 62 | 375 | 82 | 74 |
| Technology and media | 52 | 5 | 10 | 10 | 12 | 51 | 49 | 43 | 38 | 10 | 49 | 52 |
| Transportation and environment | 13 | 15 | 19 | 10 | 14 | 23 | 19 | 18 | 13 | 19 | 19 | 14 |
| Other | 382 | 198 | 116 | 117 | 118 | 108 | 108 | 117 | 89 | 116 | 108 | 75 |
| Sovereign ${ }^{3}$ | - | - | - | - | - | - | - | - | - | - | - |  |
| Bank ${ }^{4}$ | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 1,476 | 1,060 | 752 | 554 | 486 | 472 | 451 | 438 | 406 | 752 | 451 | 434 |
| Total Gross Impaired Loans | 1,990 | 1,494 | 1,140 | 940 | 879 | 876 | 834 | 791 | 793 | 1,140 | 834 | 774 |
| Gross Impaired Loans by geography ${ }^{5}$ and portfolio Canada |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 197 | 169 | 149 | 143 | 141 | 135 | 127 | 105 | 118 | 149 | 127 | 106 |
| Personal | 153 | 147 | 152 | 157 | 169 | 187 | 183 | 174 | 199 | 152 | 183 | 161 |
| Small business ${ }^{1}$ | 30 | 21 | 19 | 18 | 17 | 19 | 13 | 13 | 10 | 19 | 13 | 11 |
| Retail | 380 | 337 | 320 | 318 | 327 | 341 | 323 | 292 | 327 | 320 | 323 | 278 |
| Business ${ }^{2}$ | 414 | 381 | 377 | 354 | 325 | 288 | 266 | 244 | 200 | 377 | 266 | 225 |
| Sovereign ${ }^{3}$ | , | 3 | 3 | 354 | 32 | 28 | 266 | 24 | 200 | 37 | 26 |  |
| Bank ${ }^{4}$ | . | - | - | - | - | - | - | - |  | - | - |  |
| Wholesale | 414 | 381 | 377 | 354 | 325 | 288 | 266 | 244 | 200 | 377 | 266 | 225 |
|  | 794 | 718 | 697 | 672 | 652 | 629 | 589 | 536 | 527 | 697 | 589 | 503 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 69 | 44 | 27 | 23 | 20 | 16 | 15 | 17 | 18 | 27 | 15 | 16 |
| Wholesale | 1,027 | 643 | 344 | 167 | 129 | 148 | 151 | 162 | 168 | 344 | 151 | 173 |
|  | 1,096 | 687 | 371 | 190 | 149 | 164 | 166 | 179 | 186 | 371 | 166 | 189 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 65 | 53 | 41 | 45 | 46 | 47 | 45 | 44 | 42 | 41 | 45 | 46 |
| Wholesale | 35 | 36 | 31 | 33 | 32 | 36 | 34 | 32 | 38 | 31 | 34 | 36 |
|  | 100 | 89 | 72 | 78 | 78 | 83 | 79 | 76 | 80 | 72 | 79 | 82 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 514 | 434 | 388 | 386 | 393 | 404 | 383 | 353 | 387 | 388 | 383 | 340 |
| Wholesale | 1,476 | 1,060 | 752 | 554 | 486 | 472 | 451 | 438 | 406 | 752 | 451 | 434 |
| Total Gross Impaired Loans | 1,990 | 1,494 | 1,140 | 940 | 879 | 876 | 834 | 791 | 793 | 1,140 | 834 | 774 |

${ }^{1}$ Includes small business exposure managed on a pool basis.
${ }^{2}$ Includes small business exposure managed on an individual client basis.
${ }^{3}$ Sovereign refers to all central governments and agencies, central banks, as well as other qualifying public sector entities and multilateral development banks.
${ }^{4}$ Bank refers primarily to regulated deposit-taking instituations and securities firms.
${ }^{5}$ Geographic information is based on residence of borrower.

## Changes in Gross Impaired Loans Balance at beginning of period

Balance at
Retail
Wholesal
$\underset{\substack{\text { New impaired } \\ \text { Retail }}}{ }$
Retail
Wholesale
Repayments
Retail
Wholesale
Net impaired loan formation
Retail
Wholesale
Write-offs
Retail
Wholesale
Balance at end of period
Retail
W
Retail
Wholesale
Net Impaired Loans by geography ${ }^{1}$ and portfolio
Canada
Residentia
Residential mortgag
Personal
Small business ${ }^{2}$
Retail

| Sovereign |
| :--- |
| Bank |

Wholesale
United States
Retail
Retail
Wholesale
ther International
Retail
Wholesal
Total
Retail
Wholesale
Tat Net Impaired Loan

| Net Write-offs by geography ${ }^{1}$ and portfolio |
| :--- |
| Canada |
| Residential mortgages |
| Personal |
| Credic |
| Small business ${ }^{2}$ |
| Retail |
| Business ${ }^{3}$ |
| Sovereign ${ }^{4}$ |
| Bank ${ }^{5}$ |
| Wholesale |
| United States |
| Retail |
| Wholesale |
| Other International |
| Retail |
| Wholesale |
| Total |
| Retail |
| Wholesale |
| Total Net Write-offs |


${ }_{2}^{2}$ Incographicic information is based on residence of borrower,
Includes small business exposure managed on an individual client basis.
${ }^{4}$ Sovereign refers to all central governments and agencies, central banks, as well as other qualifying public sector entities and multilateral development banks.
${ }^{5}$ Bank refers primarily to regulated deposit-taking instituations and securities firms.

| PROVISION FOR CREDIT LOSSES |
| :--- |
| (CS MM) |
| Provision for Credit Losses by portfolio and sector |
| Specific |
| Retail |
| Residential mortgages |
| Personal |
| Credit cards |
| Small business ${ }^{1}$ |
| Wholesale |
| Business ${ }^{2}$ |
| Agriculture |
| Automotive |
| Consumer goods |
| Energy |
| Non-bank financial services |
| Forest products |
| Industrial products |
| Mining and metals |
| Real estate and related |
| Technology and media |
| Transportation and environment |
| Other |
| Sovereign ${ }^{3}$ |
| Bank ${ }^{4}$ |
| Total specific provision for credit losses |
| Total general provision |
| Total provision for credit losses |
| Specific provision for credit loss by geography ${ }^{5}$ and portfolio |
| Canada |
| Residential mortgages |
| Personal |
| Credit cards |
| Small business ${ }^{1}$ |
| Retail |
| Business ${ }^{2}$ |
| Total |
| Retail |
| Wholesale |
| Sovereign ${ }^{3}$ |
| Bank ${ }^{4}$ |
| Wholesale |
| Wholesale |
| United States |
| Retail |
| Wholesale |
| Other International |
| Retail |


| 3 | 3 | 2 | - | 1 | 2 | 2 | - | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 110 | 110 | 98 | 79 | 96 | 91 | 86 | 60 | 85 |
| 66 | 65 | 57 | 58 | 59 | 49 | 40 | 36 | 43 |
| 12 | 9 | 9 | 10 | 7 | 8 | 9 | 6 | 8 |
| 191 | 187 | 166 | 147 | 163 | 150 | 137 | 102 | 138 |
| 3 | 1 | - | 1 | 1 | - | 1 | - | (1) |
| 7 | 1 | (2) | - | 3 | 1 | 4 | - | - |
| 5 | 2 | 5 | 14 | 6 | 2 | 5 | - | 1 |
| (8) | 10 | - | (2) | (1) | (4) | (3) | (6) | (17) |
| - | - | - | - | - | - | - | 2 | - |
| (1) | 2 | 8 | - | - | 2 | 1 | - | - |
| 21 | 20 | 3 | 4 | 2 | 1 | 1 | 1 | 1 |
| - | - | 1 | - | - | - | - | - | - |
| 69 | 30 | 59 | 7 | 9 | 3 | (1) | 1 | (1) |
| 20 | - | 2 | (4) | - | - | 1 | - | (5) |
| 1 | - | - | 3 | 2 | 2 | 1 | 3 | 4 |
| 42 | 28 | 8 | 5 | 10 | 5 | 10 | (6) | 6 |
| - | - | - | - | - | - | - | ) | - |
| - | - | - | - | . | - | - | - | - |
| 159 | 94 | 84 | 28 | 32 | 12 | 20 | (5) | (12) |
| 350 | 281 | 250 | 175 | 195 | 162 | 157 | 97 | 126 |
| (1) | 12 | 13 | 3 | (7) | - | 2 | 2 | (2) |
| 349 | 293 | 263 | 178 | 188 | 162 | 159 | 99 | 124 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |
| 6 | 3 | 5 | 6 | 2 |
| 220 | 187 | 364 | 306 | 259 |
| 131 | 108 | 223 | 163 | 194 |
| 21 | 15 | 34 | 29 | 27 |
| 378 | 313 | 626 | 504 | 482 |
|  |  |  |  |  |
|  |  |  |  | $(12)$ |
| 4 | 1 | 2 | $(1)$ | - |
| 8 | 4 | 2 | 4 | 24 |
| 7 | 8 | 27 | 7 | 24 |
| 2 | $(5)$ | $(7)$ | $(53)$ | $(20)$ |
| - | - | - | 4 | 10 |
| 1 | 2 | 10 | 2 | $(52)$ |
| 41 | 3 | 10 | 4 | $(7)$ |
| - | - | 1 | - | $(1)$ |
| 99 | 12 | 78 | 1 | $(11)$ |
| 20 | - | $(2)$ | $(5)$ | $(6)$ |
| 1 | 4 | 7 | 1 | 8 |
| 70 | 15 | 28 | 14 | $(26)$ |
| - | - | - | - | - |
| - | - | - | - | - |
| 253 | 44 | 156 | $(22)$ | $(93)$ |
| 631 | 357 | 782 | 482 | 389 |
| 11 | $(7)$ | 9 | $(53)$ | 66 |
| 642 | 350 | 791 | 429 | 455 |


| 1 | 3 | 1 | 1 | 1 | 2 | 2 | - | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 92 | 95 | 81 | 73 | 92 | 88 | 86 | 59 | 81 |
| 65 | 64 | 56 | 57 | 59 | 48 | 39 | 36 | 43 |
| 12 | 9 | 9 | 10 | 7 | 8 | 9 | 6 | 8 |
| 170 | 171 | 147 | 141 | 159 | 146 | 136 | 101 | 134 |
| 36 | 32 | 43 | 26 | 20 | 13 | 19 | (3) | 5 |
|  |  |  |  |  |  |  |  |  |
| - | - | - | - | - | - | - | - |  |
| 36 | 32 | 43 | 26 | 20 | 13 | 19 | (3) | 5 |
| 206 | 203 | 190 | 167 | 179 | 159 | 155 | 98 | 139 |
| 17 | 13 | 11 | 7 | 4 | 4 | 1 | 1 | 4 |
| 123 | 61 | 48 | 1 | 11 | (2) | - | (2) | (18) |
| 140 | 74 | 59 | 8 | 15 | 2 | 1 | (1) | (14) |
| 4 | 3 | 8 | (1) | - | - | - | - | - |
| . | 1 | (7) | 1 | 1 | 1 | 1 | - | 1 |
| 4 | 4 | 1 | - | 1 | 1 | 1 | - | 1 |
| 191 | 187 | 166 | 147 | 163 | 150 | 137 | 102 | 138 |
| 159 | 94 | 84 | 28 | 32 | 12 | 20 | (5) | (12) |
| 350 | 281 | 250 | 175 | 195 | 162 | 157 | 97 | 126 |


| 4 | 3 | 5 | 6 | 1 |
| :---: | :---: | :---: | :---: | :---: |
| 187 | 180 | 334 | 296 | 247 |
| 129 | 107 | 220 | 161 | 192 |
| 21 | 15 | 34 | 29 | 27 |
| 341 | 305 | 593 | 492 | 467 |
| 68 | 33 | 102 | 15 | (32) |
| - | - | - | - | - |
| 68 | 33 | 102 | 15 | (32) |
| 409 | 338 | 695 | 507 | 435 |
| 30 | 8 | 26 | 12 | 15 |
| 184 | 9 | 58 | (38) | (60) |
| 214 | 17 | 84 | (26) | (45) |
| 7 | - | 7 | - | - |
| , | 2 | (4) | 1 | (1) |
| 8 | 2 | ) | 1 | (1) |
| 378 | 313 | 626 | 504 | 482 |
| 253 | 44 | 156 | (22) | (93) |
| 631 | 357 | 782 | 482 | 389 |

Includes small business exposure managed on a pool basis.
Sovereign refers to all central governments and agencies, central banks, as well as other qualifying public sector entities and multilateral development banks.
Bank refers primarily to regulated deposit-taking instituations and securities firms.
Geographic information is based on residence of borrower.


| CREDIT QUALITY RATIOS (C $\$$ MM) | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 67\% | 68\% | 67\% | 68\% | 67\% | 67\% | 69\% | 69\% | 69\% | 67\% | 67\% | 67\% | 69\% | 70\% |
| Wholesale | 33\% | 32\% | 33\% | 32\% | 33\% | 33\% | 31\% | 31\% | 31\% | 33\% | 33\% | 33\% | 31\% | 30\% |
| Canada | 81\% | 85\% | 85\% | 85\% | 84\% | 83\% | 85\% | 86\% | 86\% | 81\% | 84\% | 85\% | 85\% | 87\% |
| U.S. | 14\% | 10\% | 10\% | 10\% | 11\% | 11\% | 10\% | 10\% | 10\% | 14\% | 11\% | 10\% | 10\% | 10\% |
| Other International | 5\% | 5\% | 5\% | 5\% | 5\% | 6\% | 5\% | 4\% | 4\% | 5\% | 5\% | 5\% | 5\% | 3\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of Loans and Acceptances | 0.73\% | 0.58\% | 0.45\% | 0.39\% | 0.37\% | 0.38\% | 0.38\% | 0.37\% | 0.38\% | 0.73\% | 0.37\% | 0.45\% | 0.38\% | 0.39\% |
| Retail | 0.28\% | 0.25\% | 0.23\% | 0.23\% | 0.25\% | 0.26\% | 0.25\% | 0.24\% | 0.27\% | 0.28\% | 0.25\% | 0.23\% | 0.25\% | 0.24\% |
| Wholesale | 1.66\% | 1.26\% | 0.92\% | 0.71\% | 0.63\% | 0.63\% | 0.66\% | 0.66\% | 0.63\% | 1.66\% | 0.63\% | 0.92\% | 0.66\% | 0.74\% |
| Canada | 0.36\% | 0.33\% | 0.33\% | 0.33\% | 0.33\% | 0.33\% | 0.32\% | 0.29\% | 0.30\% | 0.36\% | 0.33\% | 0.33\% | 0.32\% | 0.29\% |
| U.S. | 2.91\% | 2.56\% | 1.46\% | 0.76\% | 0.58\% | 0.64\% | 0.77\% | 0.84\% | 0.92\% | 2.91\% | 0.58\% | 1.46\% | 0.77\% | 0.94\% |
| Other International | 0.81\% | 0.66\% | 0.56\% | 0.62\% | 0.61\% | 0.62\% | 0.72\% | 0.79\% | 0.86\% | 0.81\% | 0.61\% | 0.56\% | 0.72\% | 1.58\% |
| Net Impaired Loans as a \% of Loans and Acceptances | 0.55\% | 0.41\% | 0.31\% | 0.26\% | 0.25\% | 0.26\% | 0.26\% | 0.25\% | 0.24\% | 0.55\% | 0.25\% | 0.31\% | 0.26\% | 0.25\% |
| Retail | 0.20\% | 0.17\% | 0.16\% | 0.16\% | 0.17\% | 0.18\% | 0.17\% | 0.16\% | 0.18\% | 0.20\% | 0.17\% | 0.16\% | 0.17\% | 0.15\% |
| Wholesale | 1.25\% | 0.92\% | 0.64\% | 0.49\% | 0.41\% | 0.43\% | 0.46\% | 0.44\% | 0.40\% | 1.25\% | 0.41\% | 0.64\% | 0.46\% | 0.49\% |
| Canada | 0.24\% | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.20\% | 0.18\% | 0.17\% | 0.24\% | 0.21\% | 0.21\% | 0.20\% | 0.16\% |
| U.s. | 2.32\% | 2.07\% | 1.20\% | 0.68\% | 0.49\% | 0.58\% | 0.70\% | 0.74\% | 0.80\% | 2.32\% | 0.49\% | 1.20\% | 0.70\% | 0.84\% |
| Other International | 0.52\% | 0.42\% | 0.34\% | 0.38\% | 0.36\% | 0.37\% | 0.46\% | 0.49\% | 0.54\% | 0.52\% | 0.36\% | 0.34\% | 0.46\% | 0.98\% |
| PCL as a \% of Average Net Loans and Acceptances | 0.54\% | 0.46\% | 0.43\% | 0.30\% | 0.33\% | 0.29\% | 0.29\% | 0.19\% | 0.25\% | 0.50\% | 0.31\% | 0.34\% | 0.21\% | 0.24\% |
| Specific PCL as a \% of Average Net Loans and Acceptances ${ }^{1}$ | 0.54\% | 0.44\% | 0.41\% | 0.29\% | 0.35\% | 0.29\% | 0.29\% | 0.18\% | 0.26\% | 0.49\% | 0.31\% | 0.33\% | 0.23\% | 0.21\% |
| Retail | 0.43\% | 0.43\% | 0.39\% | 0.36\% | 0.43\% | 0.39\% | 0.36\% | 0.28\% | 0.40\% | 0.43\% | 0.40\% | 0.39\% | 0.35\% | 0.36\% |
| Wholesale | 0.76\% | 0.46\% | 0.43\% | 0.15\% | 0.18\% | 0.07\% | 0.12\% | (0.03)\% | (0.08)\% | 0.61\% | 0.12\% | 0.21\% | (0.04)\% | (0.18)\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total Loans and Acceptances | 0.67\% | 0.65\% | 0.63\% | 0.63\% | 0.65\% | 0.67\% | 0.68\% | 0.69\% | 0.73\% | 0.67\% | 0.65\% | 0.63\% | 0.68\% | 0.79\% |
| Specific ACL as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 0.05\% | 0.05\% | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.07\% | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.07\% |
| Wholesale | 0.13\% | 0.11\% | 0.09\% | 0.07\% | 0.07\% | 0.07\% | 0.06\% | 0.07\% | 0.07\% | 0.13\% | 0.07\% | 0.09\% | 0.06\% | 0.08\% |
| Specific ACL as a \% of GIL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 28.40\% | 32.26\% | 30.93\% | 32.12\% | 31.81\% | 32.43\% | 32.11\% | 34.28\% | 35.14\% | 28.40\% | 31.81\% | 30.93\% | 32.11\% | 39.12\% |
| Wholesale | 24.66\% | 26.98\% | 30.72\% | 31.59\% | 34.36\% | 31.78\% | 31.04\% | 32.19\% | 36.95\% | 24.66\% | 34.36\% | 30.72\% | 31.04\% | 34.33\% |
| Total Net Write-offs as a \% of Average Net Loans and Acceptances | 0.40\% | 0.33\% | 0.32\% | 0.28\% | 0.33\% | 0.27\% | 0.29\% | 0.24\% | 0.25\% | 0.37\% | 0.29\% | 0.30\% | 0.25\% | 0.32\% |
| Retail | 0.42\% | 0.39\% | 0.38\% | 0.25\% | 0.30\% | 0.27\% | 0.25\% | 0.23\% | 0.28\% | 0.40\% | 0.42\% | 0.40\% | 0.25\% | 0.27\% |
| Wholesale | 0.36\% | 0.20\% | 0.18\% | 0.03\% | 0.02\% | 0.00\% | 0.04\% | 0.01\% | (0.03\%) | 0.29\% | 0.03\% | 0.09\% | 0.00\% | 0.05\% |
| Canada | 0.32\% | 0.30\% | 0.30\% | 0.27\% | 0.31\% | 0.27\% | 0.27\% | 0.23\% | 0.28\% | 0.31\% | 0.28\% | 0.29\% | 0.25\% | 0.28\% |
| U.S. | 0.08\% | 0.02\% | 0.02\% | 0.02\% | 0.01\% | 0.00\% | 0.01\% | 0.00\% | (0.03\%) | 0.05\% | 0.01\% | 0.01\% | (0.01)\% | 0.03\% |
| Other International | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.01\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |

${ }^{1} \mathrm{~A} \$ 52$ million transfer of the specific allowance to the general allowance during 2005 decreased this ratio by $0.03 \%$.

| CREDIT RISK EXPOSURE(CS MM) | Lending-related and other |  |  | Trading-related |  | Q2108 | Lending--related and other |  |  | Trading-related |  | Q108 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and acceptances |  | Other ${ }^{2}$ | $\begin{gathered} \text { Repo-style } \\ \text { transactions }{ }^{3} \end{gathered}$ | Over-the-counter derivatives ${ }^{4}$ |  | Loans and acceptances |  | Other ${ }^{2}$ | Repo-styletransactions ${ }^{3}$ | Over-the-counter derivatives ${ }^{4}$ |  |
|  | Outstanding | $\begin{gathered} \text { Undrawn } \\ \text { commitments } \end{gathered}$ |  |  |  | $\begin{gathered} \text { Total } \\ \text { exposures }{ }^{5} \end{gathered}$ | Outstanding | $\begin{gathered} \text { Undrawn } \\ \text { commitments } \end{gathered}$ |  |  |  | $\begin{gathered} \text { Total } \\ \text { exposures }{ }^{5} \end{gathered}$ |
| Credit risk exposure by geography ${ }^{1}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 113,177 | 1 |  |  |  | 113,178 | 110,946 | 3 |  | - |  | 110,949 |
| Personal | 45,131 | 39,425 | 45 | - |  | 84,601 | 43,330 | 38,924 | 48 | - | - | 82,302 |
| Credit cards | 7,848 | 17,529 |  | - | - | 25,377 | 8,569 | 19,075 |  | - | - | 27,644 |
| Small business ${ }^{7}$ | 2,639 | 2,803 | 48 | . | . | 5,490 | 2,586 | 2,661 | 47 | - | - | 5,294 |
| Retail | 168,795 | 59,758 | 93 | - | - | 228,646 | 165,431 | 60,663 | 95 | - | - | 226,189 |
| Business ${ }^{8}$ | 49,900 | 18,292 | 9,549 | 28,533 | 14,598 | 120,872 | 51,220 | 18,881 | 9,223 | 25,201 | 15,754 | 120,279 |
| Soverign ${ }^{9}$ | 1,356 | 1,617 | 5,456 | 1,494 | 5,843 | 15,766 | 1,257 | 1,529 | 7,273 | 260 | 5,678 | 15,997 |
| Bank ${ }^{10}$ | 831 | 873 | 45,534 | 19,436 | 1,346 | 68,020 | 713 | 775 | 40,359 | 21,044 | 1,443 | 64,334 |
| Wholesale | 52,087 | 20,782 | 60,539 | 49,463 | 21,787 | 204,658 | 53,190 | 21,185 | 56,855 | 46,505 | 22,875 | 200,610 |
| Total Canada | 220,882 | 80,540 | 60,632 | 49,463 | 21,787 | 433,304 | 218,621 | 81,848 | 56,950 | 46,505 | 22,875 | 426,799 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 2,318 | - | - | - | - | 2,318 | 1,514 | - | - | - | - | 1,514 |
| Personal | 8,388 | 978 | 6 | - | - | 9,372 | 5,606 | 152 | 1 | - | - | 5,759 |
| Credit cards | 150 | 150 | - | - | - | 300 | 138 | 153 | - | - | - | 291 |
| Small business ${ }^{7}$ |  | - | . | . | - |  |  | - | - | - | . |  |
| Retail | 10,856 | 1,128 | 6 | - | - | 11,990 | 7,258 | 305 | 1 | - | - | 7,564 |
| Business ${ }^{8}$ | 24,804 | 12,609 | 8,233 | 27,159 | 8,751 | 81,556 | 18,603 | 12,407 | 6,092 | 28,798 | 7,190 | 73,090 |
| Sovereign ${ }^{9}$ | 63 | - | 127 | - | 67 | 257 |  | - | 102 | - | 58 | 160 |
| Bank ${ }^{10}$ | 1,929 | 917 | 1,845 | 12,988 | 4,099 | 21,778 | 1,014 | 932 | 1,557 | 23,220 | 4,436 | 31,159 |
| Wholesale | 26,796 | 13,526 | 10,205 | 40,147 | 12,917 | 103,591 | 19,617 | 13,339 | 7,751 | 52,018 | 11,684 | 104,409 |
| Total United States | 37,652 | 14,654 | 10,211 | 40,147 | 12,917 | 115,581 | 26,875 | 13,644 | 7,752 | 52,018 | 11,684 | 111,973 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 1,000 | - | - | - | - | 1,000 | 970 | - | - | - | - | 970 |
| Personal | 1,086 | 79 | 17 | - | - | 1,182 | 1,055 | 95 | 13 | - | - | 1,163 |
| Credit cards | 65 | 94 | - | - | - | 159 | 65 | 98 | - | - | - | 163 |
| Small business ${ }^{7}$ |  | - | - | - | . |  |  | - | - | - | - |  |
| Retail | 2,151 | 173 | 17 | - | - | 2,341 | 2,090 | 193 | 13 | - | - | 2,296 |
| Business ${ }^{8}$ | 8,373 | 5,022 | 2,347 | 19,501 | 4,986 | 40,229 | 9,560 | 4,139 | 2,568 | 24,630 | 4,996 | 45,893 |
| Sovereign ${ }^{9}$ | 605 | 924 | 2,282 | 1,694 | 9,112 | 14,617 | 775 | 907 | 2,587 | 2,220 | 7,271 | 13,760 |
| Bank ${ }^{10}$ | 1,218 | 2,128 | 11,013 | 57,478 | 20,329 | 92,166 | 988 | 2,049 | 12,045 | 56,011 | 18,509 | 89,602 |
| Wholesale | 10,196 | 8,074 | 15,642 | 78,673 | 34,427 | 147,012 | 11,323 | 7,095 | 17,200 | 82,861 | 30,776 | 149,255 |
| Total Other International | 12,347 | 8,247 | 15,659 | 78,673 | 34,427 | 149,353 | 13,413 | 7,288 | 17,213 | 82,861 | 30,776 | 151,551 |
| Total exposure | 0,88 | 103,44 | 6,502 | 68,283 | 9,131 | 98,23 | 8,909 | 2,78 | 81,915 | 1,3 | 5,335 | 90,32 |

${ }^{1}$ Based on residence of borrower.
Includes contingent liabilities such as letters of credit and guarantees, and available-for-sale debt securities.
Includes repurchase and reverse repurchase agreements and securities borrowing and lending transactions.
Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation
Exposure under Basel II asset classes of qualifying revolving retail and other retail are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal.
${ }_{7}^{6}$ Includes certain synthetic mortgage securitizations.
${ }^{8}$ Includes small business exposure managed on an individual client basis,
${ }^{9}$ Sovereign refers to all central governments and agencies, central banks, as well as other qualifying public sector entities and multilateral development banks.
${ }^{10}$ Bank refers primarily to regulated deposit-taking institutions and securities firms.

| CALCULATION OF ROE AND RORC ${ }^{1,2}$ <br> (C\$ MM, except for percentage amounts) | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | $\begin{gathered} 2008 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2007 \\ 6 \text { months } \end{gathered}$ | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 597 | 666 | 789 | 588 | 558 | 581 | 560 | 595 | 444 | 1,263 | 1,139 | 2,516 | 2,104 | 1,840 |
| Average risk capital ${ }^{2}$ | 4,900 | 4,900 | 5,450 | 5,250 | 5,200 | 5,050 | 4,900 | 4,750 | 4,600 | 4,900 | 5,100 | 5,250 | 4,700 | 4,200 |
| Add: Average goodwill and other intangibles | 1,900 | 2,000 | 1,900 | 2,000 | 2,050 | 2,000 | 1,800 | 1,800 | 1,850 | 1,950 | 2,050 | 1,950 | 1,800 | 1,950 |
| Average attributed capital ${ }^{2}$ | 6,800 | 6,900 | 7,350 | 7,250 | 7,250 | 7,050 | 6,700 | 6,550 | 6,450 | 6,850 | 7,150 | 7,200 | 6,500 | 6,150 |
| $\mathrm{ROE}^{3}$ | 35.8\% | 38.5\% | 42.7\% | 32.2\% | 31.7\% | 32.7\% | 33.1\% | 36.0\% | 28.3\% | 37.2\% | 32.2\% | 34.9\% | 32.2\% | 29.8\% |
| Return on risk capital (RORC) ${ }^{4}$ | 49.5\% | 54.1\% | 57.6\% | 44.4\% | 44.2\% | 45.6\% | 44.9\% | 49.4\% | 39.6\% | 51.8\% | 44.9\% | 48.1\% | 44.6\% | 43.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 180 | 179 | 178 | 174 | 192 | 209 | 162 | 134 | 158 | 359 | 401 | 753 | 598 | 498 |
| Average risk capital ${ }^{2}$ | 1,000 | 950 | 1,150 | 1,200 | 1,200 | 1,150 | 1,050 | 1,000 | 1,050 | 950 | 1,150 | 1,150 | 1,050 | 900 |
| Add: Average goodwill and other intangibles | 1,100 | 1,050 | 1,100 | 1,150 | 1,100 | 1,250 | 1,150 | 1,150 | 1,200 | 1,100 | 1,200 | 1,150 | 1,100 | 1,150 |
| Average attributed capital ${ }^{2}$ | 2,100 | 2,000 | 2,250 | 2,350 | 2,300 | 2,400 | 2,200 | 2,150 | 2,250 | 2,050 | 2,350 | 2,300 | 2,150 | 2,050 |
| ROE ${ }^{3}$ | 34.8\% | 35.5\% | 31.7\% | 29.4\% | 34.3\% | 34.4\% | 28.7\% | 24.7\% | 29.1\% | 35.2\% | 34.4\% | 32.4\% | 27.8\% | 24.5\% |
| Return on risk capital (RORC) ${ }^{4}$ | 72.4\% | 76.7\% | 62.4\% | 58.6\% | 66.4\% | 73.1\% | 61.0\% | 54.3\% | 62.6\% | 74.5\% | 69.7\% | 65.1\% | 59.3\% | 54.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 103 | 88 | 101 | 101 | 51 | 184 | 105 | 60 | 62 | 191 | 235 | 437 | 298 | 152 |
| Average risk capital ${ }^{2}$ | 1,100 | 950 | 1,200 | 1,250 | 1,250 | 1,300 | 1,250 | 1,300 | 1,300 | 1,050 | 1,250 | 1,250 | 1,350 | 1,250 |
| Add: Average goodwill and other intangibles | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 100 | 150 | 150 | 100 | 150 |
| Average attributed capital ${ }^{2}$ | 1,250 | 1,100 | 1,350 | 1,400 | 1,400 | 1,450 | 1,400 | 1,450 | 1,450 | 1,150 | 1,400 | 1,400 | 1,450 | 1,400 |
| ROE ${ }^{3}$ | 34.1\% | 31.7\% | 29.1\% | 28.7\% | 15.1\% | 50.0\% | 29.9\% | 16.8 \% | 17.5 \% | 32.9\% | 33.4\% | 31.2\% | 20.5\% | 10.8\% |
| Return on risk capital (RORC) ${ }^{4}$ | 38.1\% | 36.0\% | 32.2\% | 31.9\% | 17.0\% | 55.7\% | 33.4\% | 18.7 \% | 19.5\% | 37.1\% | 37.3\% | 34.7\% | 22.8\% | 12.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 33 | 28 | 17 | 83 | 63 | 65 | 76 | 80 | 61 | 61 | 128 | 228 | 254 | 251 |
| Average risk capital ${ }^{2}$ | 2,150 | 1,750 | 1,900 | 2,100 | 2,050 | 1,800 | 1,700 | 1,700 | 1,550 | 1,950 | 1,900 | 1,950 | 1,600 | 1,550 |
| Add: Average goodwill and other intangibles | 2,400 | 1,400 | 1,400 | 1,550 | 1,450 | 1,150 | 800 | 900 | 900 | 1,900 | 1,300 | 1,400 | 800 | 800 |
| Average attributed capital ${ }^{2}$ | 4,550 | 3,150 | 3,300 | 3,650 | 3,500 | 2,950 | 2,500 | 2,600 | 2,450 | 3,850 | 3,200 | 3,350 | 2,400 | 2,350 |
| ROE ${ }^{3}$ | 3.0\% | 3.5\% | 2.2\% | 9.0\% | 7.4\% | 8.8\% | 11.9\% | 12.3\% | 10.1\% | 3.2\% | 8.0\% | 6.9\% | 10.6\% | 10.8\% |
| Return on risk capital (RORC) ${ }^{4}$ | 6.3\% | 6.4\% | 3.8\% | 15.5\% | 12.7\% | 14.2\% | 17.7\% | 18.8\% | 16.0\% | 6.3\% | 13.4\% | 11.7\% | 16.1\% | 16.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 8 | 299 | 181 | 354 | 345 | 392 | 294 | 301 | 411 | 307 | 737 | 1,272 | 1,342 | 678 |
| Average risk capital ${ }^{2}$ | 3,900 | 4,100 | 3,750 | 3,900 | 4,100 | 3,900 | 3,400 | 3,450 | 3,650 | 4,000 | 4,000 | 3,900 | 3,450 | 3,050 |
| Add: Average goodwill and other intangibles | 900 | 850 | 900 | 900 | 850 | 850 | 800 | 800 | 800 | 900 | 850 | 900 | 800 | 800 |
| Average attributed capital ${ }^{2}$ | 4,800 | 4,950 | 4,650 | 4,800 | 4,950 | 4,750 | 4,200 | 4,250 | 4,450 | 4,900 | 4,850 | 4,800 | 4,250 | 3,850 |
| ROE ${ }^{3}$ | 0.7\% | 23.9\% | 15.4\% | 29.3\% | 28.5\% | 32.8\% | 27.9\% | 28.2 \% | 38.0 \% | 12.6\% | 30.7\% | 26.6\% | 31.5\% | 17.5\% |
| Return on risk capital (RORC) ${ }^{4}$ | 0.8\% | 29.1\% | 19.3\% | 35.9\% | 34.4\% | 39.9\% | 34.3\% | 34.5 \% | 46.4 \% | 15.4\% | 37.1\% | 32.5\% | 38.7\% | 22.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income (loss) available to common shareholders | (16) | (39) | 34 | 69 | 48 | 47 | 40 | 11 | (19) | (55) | 95 | 198 | 101 | (20) |
| Average risk capital ${ }^{2}$ | 1,100 | 1,000 | 950 | 1,000 | 850 | 900 | 850 | 750 | 550 | 1,050 | 950 | 950 | 600 | 500 |
| Add: Average unattributed capital | 2,950 | 3,650 | 2,600 | 1,800 | 1,700 | 1,950 | 2,650 | 2,300 | 2,100 | 3,300 | 1,750 | 2,000 | 2,550 | 2,300 |
| Average attributed capital ${ }^{2}$ | 4,050 | 4,650 | 3,550 | 2,800 | 2,550 | 2,850 | 3,500 | 3,050 | 2,650 | 4,350 | 2,700 | 2,950 | 3,150 | 2,800 |
| $\text { ROE }^{3}$ | (1.6)\% | (3.2)\% | 3.7\% | 9.8\% | 7.6 \% | 6.4 \% | 3.8 \% | 1.4\% | (3.1)\% | (2.5)\% | 7.0\% | 6.7\% | 3.0\% | (0.7)\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 905 | 1,221 | 1,300 | 1,369 | 1,257 | 1,478 | 1,236 | 1,164 | 1,107 | 2,126 | 2,735 | 5,404 | 4,668 | 3,349 |
| Average risk capital ${ }^{2}$ | 14,150 | 13,650 | 14,400 | 14,700 | 14,650 | 14,100 | 13,150 | 12,950 | 12,700 | 13,900 | 14,350 | 14,450 | 12,750 | 11,450 |
| Average common equity | 23,550 | 22,750 | 22,450 | 22,250 | 21,950 | 21,450 | 20,500 | 20,050 | 19,700 | 23,150 | 21,650 | 22,000 | 19,900 | 18,600 |
| ROE - Continuing Operations | 15.6\% | 21.4\% | 23.0\% | 24.4\% | 23.5\% | 27.3\% | 23.6\% | 23.1\% | 22.9\% | 18.5\% | 25.5\% | 24.6\% | 23.3\% | 18.1\% |
| $\mathrm{ROE}^{3}$ | 15.6\% | 21.4\% | 23.0\% | 24.4\% | 23.5\% | 27.3\% | 23.9\% | 23.1\% | 23.0\% | 18.5\% | 25.5\% | 24.6\% | 23.5\% | 18.0\% |
| Return on risk capital (RORC) - Continuing Operations | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 37.3\% | 36.2\% | 36.1\% | 30.8\% | 38.4\% | 37.4\% | 37.0\% | 29.7\% |
| RORC ${ }^{4}$ | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 37.3\% | 35.7\% | 35.7\% | 30.8\% | 38.4\% | 37.4\% | 36.7\% | 29.3\% |

${ }^{1}$ Average risk capital, Goodwill and intangible capital, and Average attributed capital represent rounded figures. These amounts are calculated using methods intended to approximate the average of the daily balances for the period. ROE and RORC
measures are based on actual balances before rounding
Average risk capital includes Credit, Market (trading and non-trading), Insurance, Operational, Business and fixed assets risk capital. Average attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital.
${ }^{3}$ Unattributed capital is reported in Corporate Support and included in its calculation of ROE
${ }^{4}$ RORC is based on Average risk capital only. Segment ROE is based on Average attributed capital. We do not report RORC for Corporate Support as it is not considered meaningful.


[^0]:    ${ }^{1}$ In Q4/07 Non-interest income - Other includes a $\$ 326$ million gain related to the Visa Inc. restructuring.

[^1]:    Reported results include securitized residential mortgage and credit card loans and related amounts for income and provision for credit losses. The securitized residential mortgage and credit card loans included as at April 30,2008 were $\$ 20$ billion
    and $\$ 5$ billion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage, Credit cards and AUA to better reflect how the assets are managed
    includes income taxes and non-controlling interest in net income of subsidiaries.

[^2]:    Gross premium and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits:
    ${ }^{2}$ Includes income taxes and non-controlling interest in net income of subsidiaries.

[^3]:    ${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.

[^4]:    ${ }^{2}$ Reflectes to assets and liabilities of discontinued operations (RBC Mortgage Company). For further information, refer to Discontinued Operations on page 13
    ${ }^{2}$ Relates to assets and liabilities of discontinued operations (RBC Mortgage Company). For further information, refer to Discontinued Operations on page 13

[^5]:    ${ }_{2}^{2}$ Calculated using methods intended to approximate the average of the daily balances for the period.
    ${ }_{3}^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ Prior to Q1/07, all amounts were reported as from continuing operations except for Total assets which also included assets of discontinued operations on page 13
    ${ }^{4}$ AUA - RBC Dexia IS represents the total AUA of the joint venture as at March 31, 2008.

