# Abridged Supplementary Financial Information Q4 2023 

Issued on February 15, 2024 to reflect the adoption of IFRS 17
For the period ended October 31, 2023
(UNAUDITED)

For further information, please contact:

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## Notes to Users


 comparative amounts have been amended to conform to the current period's presentation.

## IFRS 17


 reinsurance contracts prior to November 1,2022 is presented in accordance with previous accounting policies.

 ecognized in income immediately

 changes have not been included.

## Notal revenuene

Provision for credit losses (PCL) ${ }^{2}$
Insurance policyholder benefits, claims and acquisition expense (PBCAE)
Non-interest expense
Net income
Divicortroing interests (NCI)
Divends on preferred shares and distributions on other equity instruments
保
Amptizms impacting net income (before tax)
mparment losses on our interest in an associated company
Amortization of other intangibles
HSBC Canada transaction and integration costs
Impairment losses on our interest in an associated company
Canada Recovery Dividend (CRD) and other tax related adjustments ${ }^{3}$ Certain deferred tax adjustments
Adjusted net income available to common shareholders ${ }^{4}$
PROFITABILITY MEASURES
Earnings per share (EPS) - basic
-basic adjusted ${ }^{4}$
diluted
adjusted ${ }^{4,5}$
Common shares outstanding (000s) ${ }^{6}$

$$
\begin{aligned}
& \text { average (basic) } \\
& \text { average (diluted) }
\end{aligned}
$$

Return on common equity (ROE) ${ }^{5}$
Adjusted ROE ${ }^{4,5}$
deturn on tangible common equity (ROTCE)
djusted ROTCE ${ }^{4}$
Return on assets (ROA)
Return on RWA
Etficiency ratio ${ }^{5}$
Adjusted efficiency ratio ${ }^{4,5}$

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 6,542 | 6,286 | 6,099 | 6,202 |
| 6,143 | 6,691 | 6,346 | 7,155 |
| 12,685 | 12,977 | 12,445 | 13,357 |
| 720 | 616 | 600 | 532 |
|  |  |  |  |
| 8,059 | 7,765 | 7,400 | 7,589 |
| 3,939 | 3,860 | 3,680 | 3,133 |
| $(2)$ | $(2)$ | $(1)$ | $(2)$ |
| $(67)$ | $(58)$ | $(67)$ | $(44)$ |
| 3,870 | 3,800 | 3,612 | 3,087 |
|  |  |  |  |
| 92 | 81 | 82 | 86 |
| 203 | 110 | 56 | 11 |
| 242 | - | - | - |
|  |  |  |  |
| $(24)$ | $(20)$ | $(16)$ | $(15)$ |
| $(36)$ | $(26)$ | $(13)$ | $(3)$ |
| $(65)$ | - | - | - |
| - | - | - | 1,050 |
| $(578)$ | - | - | - |
| 3,704 | 3,945 | 3,721 | 4,216 |


| 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 25,129 | 22,717 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 26,335 | 26,268 |
| 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 51,464 | 48,985 |
| 381 | 340 | (342) | 105 | (227) | 2,468 | 484 |
| 116 | 850 | (180) | 997 | 1,032 |  | 1,783 |
| 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 30,813 | 26,609 |
| 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,612 | 15,807 |
| (6) | (2) | (3) | (2) | (5) | (7) | (13) |
| (67) | (58) | (68) | (54) | (68) | (236) | (247) |
| 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 14,369 | 15,547 |
| 68 | 62 | 63 | 63 | 63 | 341 | 256 |
| - |  |  |  |  | 380 |  |
| - |  |  |  |  | 242 |  |
| (16) | (16) | (17) | (16) | (17) | (75) | (65) |
| - | - | - | - | - | (78) |  |
| - |  |  |  |  | (65) |  |
| - |  |  |  |  | 1,050 |  |
| - | - | - | - |  | (578) |  |
| 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 15,586 | 15,738 |


| \$2.77 | \$2.73 | \$2.60 | \$2.23 | \$2.75 | \$2.52 | \$2.97 | \$2.84 | \$2.68 | \$10.33 | \$11.08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$2.65 | \$2.83 | \$2.68 | \$3.05 | \$2.78 | \$2.55 | \$3.00 | \$2.87 | \$2.71 | \$11.21 | \$11.21 |
| \$2.76 | \$2.73 | \$2.60 | \$2.23 | \$2.74 | \$2.51 | \$2.96 | \$2.84 | \$2.68 | \$10.32 | \$11.06 |
| \$2.65 | \$2.83 | \$2.68 | \$3.04 | \$2.78 | \$2.55 | \$2.99 | \$2.87 | \$2.71 | \$11.19 | \$11.19 |
| 1,399,337 | 1,393,515 | 1,388,388 | 1,382,754 | 1,386,925 | 1,396,381 | 1,409,702 | 1,421,807 | 1,424,534 | 1,391,020 | 1,403,654 |
| 1,400,465 | 1,394,939 | 1,390,149 | 1,384,536 | 1,388,548 | 1,398,667 | 1,412,552 | 1,424,602 | 1,427,225 | 1,392,529 | 1,406,034 |
| 14.9\% | 14.9\% | 14.9\% | 12.6\% | 15.6\% | 14.6\% | 18.4\% | 17.3\% | 16.9\% | 14.3\% | 16.4\% |
| 14.2 | 15.4\% | 15.3\% | 17.2\% | 15.8\% | 14.8\% | 18.6\% | 17.5\% | 17.1\% | 15.5\% | 16.6\% |
| 17.5\% | 17.5\% | 17.7\% | 15.0\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 17.0\% | 19.0\% |
| 16.5\% | 17.9\% | 17.9\% | 20.1\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 18.1\% | 19.0\% |
| 0.77\% | 0.77\% | 0.79\% | 0.60\% | 0.77\% | 0.76\% | 0.95\% | 0.88\% | 0.90\% | 0.73\% | 0.84\% |
| 0.73\% | 0.80\% | 0.82\% | 0.81\% | 0.78\% | 0.77\% | 0.96\% | 0.89\% | 0.91\% | 0.79\% | 0.85\% |
| 2.62\% | 2.61\% | 2.54\% | 2.02\% | 2.52\% | 2.41\% | 2.98\% | 2.85\% | 2.79\% | 2.44\% | 2.68\% |
| 63.5\% | 59.8\% | 59.5\% | 56.8\% | 57.4\% | 52.6\% | 57.3\% | 50.4\% | 53.2\% | 59.9\% | 54.3\% |
| 60.1\% | 58.4\% | 58.4\% | 56.1\% | 57.4\% | 56.1\% | 55.9\% | 54.0\% | 57.5\% | 58.2\% | 55.8\% |

## KEY RATIOS

Diluted EPS growth ${ }^{\text {5, }}$
Adjusted diluted EPS growth $4,5,7$
Revenue growth ${ }^{5,7}$
Adjusted revenue growth ${ }^{4,5,7}$
Non-interest expense growth ${ }^{5,7}$
Adjusted non-interest expense growth ${ }^{4,5,7}$
Operating leverage ${ }^{5}$
Adjusted operating leverage ${ }^{4,}$
PCL on loans as a \% of average net loans and acceptances
PCL on performing loans (Stage 1 and 2) as a percentage of Average net loans and acceptances
PCL on impaired loans (Stage 3) as a percentage of Average net loans and acceptances
Net interest margin (NIM) (average earning assets, net)
NIM (average earning assets, net) excluding Trading Assets, Trading net interest income and Insurance Assets NIM (total average assets)

| 0.7\% | 8.8\% | (12.2)\% | (21.5)\% | 2.2\% | (15.5)\% | 7.2\% | 6.8\% | 20.2\% | (6.7)\% | 0.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (4.7)\% | 11.0\% | (10.4)\% | 5.9\% | 2.6\% | (15.0)\% | 7.2\% | 6.7\% | 19.4\% | 0.0\% | 0.0\% |
| 0.9\% | 7.0\% | 10.9\% | 2.2\% | 1.5\% | (4.9)\% | (3.4)\% | 1.0\% | 11.6\% | 5.1\% | (1.4)\% |
| 3.8\% | 15.0\% | 9.2\% | 10.7\% | 9.8\% | (1.5)\% | (0.6)\% | 4.6\% | 6.7\% | 9.5\% | 3.1\% |
| 11.8\% | 21.6\% | 15.0\% | 15.3\% | 9.5\% | (0.5)\% | 0.9\% | 0.6\% | 8.7\% | 15.8\% | 2.6\% |
| 8.7\% | 19.8\% | 14.0\% | 15.0\% | 9.5\% | (0.5)\% | 0.9\% | 0.6\% | 9.0\% | 14.2\% | 2.6\% |
| (10.9)\% | (14.6)\% | (4.1)\% | (13.1)\% | (8.0)\% | (4.4)\% | (4.3)\% | 0.4\% | 2.9\% | (10.7)\% | (4.0)\% |
| (4.9)\% | (4.8)\% | (4.8)\% | (4.3)\% | 0.3\% | (1.0)\% | (1.5)\% | 4.0\% | (2.3)\% | (4.7)\% | 0.5\% |
| 0.34\% | 0.29\% | 0.30\% | 0.25\% | 0.18\% | 0.17\% | (0.18)\% | 0.05\% | (0.12)\% | 0.29\% | 0.06\% |
| 0.09\% | 0.06\% | 0.09\% | 0.08\% | 0.06\% | 0.09\% | (0.27)\% | (0.04)\% | (0.19)\% | 0.08\% | (0.04)\% |
| 0.25\% | 0.23\% | 0.21\% | 0.17\% | 0.12\% | 0.08\% | 0.09\% | 0.09\% | 0.07\% | 0.21\% | 0.10\% |
| 1.51\% | 1.50\% | 1.53\% | 1.47\% | 1.56\% | 1.52\% | 1.45\% | 1.39\% | 1.43\% | 1.50\% | 1.48\% |
| 2.14\% | 2.02\% | 2.03\% | 2.10\% | 2.11\% | 2.04\% | 1.93\% | 1.88\% | 1.90\% | 2.08\% | 2.00\% |
| 1.27\% | 1.25\% | 1.31\% | 1.18\% | 1.25\% | 1.25\% | 1.18\% | 1.13\% | 1.17\% | 1.25\% | 1.20\% |
| 48.4\% | 51.6\% | 51.0\% | 53.6\% | 50.0\% | 51.5\% | 53.0\% | 59.7\% | 59.1\% | 51.2\% | 53.6\% |

${ }^{1}$ Certain amounts have been restated as part of the adoption of IFRS 17 effective November 1, 2023. IFRS 17 has been applied retrospectively with the comparatives restated beginning November 1 , 2022. Amounts prior to November 1 , 2022 are presented in accordance with IFRS 4 .
Certain amounts have been restated as part of the adoption of IFRS 17 effective November 1,2023 . IFRS 17 has been applied retrospectively with the comparatives restated beginng ${ }^{2}$ PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{3}$ Reflects the impact of the CRD and the $1.5 \%$ increase in the Canadian corporate tax rate applicable to fiscal 2022, net of deferred tax adjustments, which were announced in the Government of Canada's 2022 budget and enacted in Q1 2023 .

See Gossar begining on page 35 for explanaio or composion or his measure.
${ }^{7}$ Average com
rowth rates are calculated based on results in the same period a year ago.

| FINANCIAL HIGHLIGHTS continued ${ }^{1}$ <br> (Millions of Canadian dollars, except otherwise noted) | IFRS17 |  |  |  | Q4/22 | Q3/22 | $\begin{gathered} \text { IFRS4 } \\ \text { Q2/22 } \end{gathered}$ | Q1/22 | Q4/21 | $\begin{gathered} \text { IFRS17 } \\ 2023 \\ \hline \end{gathered}$ | IFRS4 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES - CONSOLIDATED |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) capital ratio ${ }^{2}$ | 14.5\% | 4.1\% | 7\% | 2.7\% | \% | 1\% | \% | 5\% | 3.7\% | 4.5\% | 2.6\% |
| Tier 1 capital ratio ${ }^{2}$ | 15.7\% | 15.4\% | 14.9\% | 13.9\% | 13.8\% | 14.3\% | 14.4\% | 14.8\% | 14.9\% | 15.7\% | 13.8\% |
| Total capital ratio ${ }^{2}$ | 17.6\% | 17.3\% | 16.8\% | 15.7\% | 15.4\% | 15.9\% | 16.0\% | 16.6\% | 16.7\% | 17.6\% | 15.4\% |
| Total capital RWA (\$ billions) ${ }^{2}$ | 596.2 | 585.9 | 593.5 | 614.3 | 609.9 | 589.0 | 585.8 | 569.3 | 552.5 | 596.2 | 609.9 |
| Leverage ratio -all-in basis ${ }^{2}$ | 4.3\% | 4.2\% | 4.2\% | 4.4\% | 4.4\% | 4.6\% | 4.7\% | 4.8\% | 4.9\% | 4.3\% | 4.4\% |
| Leverage ratio exposure - all-in basis (\$ billions) ${ }^{2}$ | 2,180.0 | 2,142.0 | 2,116.0 | 1,921.0 | 1,898.0 | 1,840.0 | 1,812.0 | 1,760.6 | 1,662.0 | 2,180.0 | 1,898.0 |
| CALCULATION OF ROTCE |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles ${ }^{3}$ | 3,938 | 3,861 | 3,678 | 3,158 | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 14,635 | 15,738 |
| Average common equity ${ }^{2}$ | 103,250 | 101,450 | 99,450 | 97,300 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 100,400 | 94,700 |
| Less: Goodwill and Intangibles (net of tax) ${ }^{2}$ | 14,150 | 14,100 | 14,200 | 14,050 | 12,500 | 11,600 | 11,750 | 11,800 | 11,800 | 14,100 | 11,900 |
| Tangible common equity ${ }^{3}$ | 89,100 | 87,350 | 85,250 | 83,250 | 84,650 | 84,150 | 81,550 | 80,650 | 77,700 | 86,300 | 82,800 |
| ROTCE ${ }^{3}$ | 17.5\% | 17.5\% | 17.7\% | 15.0\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 17.0\% | 19.0\% |
| EFFECTIVE TAX RATE |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes (teb) ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes | (33) | 736 | 765 | 2,103 | 979 | 979 | 1,055 | 1,289 | 1,096 | 3,571 | 4,302 |
| Taxable equivalent basis (teb) adjustment ${ }^{2,3}$ | 117 | 113 | 213 | 116 | 142 | 143 | 145 | 142 | 125 | 559 | 572 |
| Income Taxes (teb) ${ }^{2}$ | 84 | 849 | 978 | 2,219 | 1,121 | 1,122 | 1,200 | 1,431 | 1,221 | 4,130 | 4,874 |
| Net Income before taxes (teb) ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net Income before taxes | 3,906 | 4,596 | 4,445 | 5,236 | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 18,183 | 20,109 |
| Taxable equivalent basis (teb) adjustment ${ }^{2,3}$ | 117 | 113 | 213 | 116 | 142 | 143 | 145 | 142 | 125 | 559 | 572 |
| Net Income before taxes (teb) ${ }^{2}$ | 4,023 | 4,709 | 4,658 | 5,352 | 5,003 | 4,699 | 5,453 | 5,526 | 5,113 | 18,742 | 20,681 |
| Effective tax rate | (0.8)\% | 16.0\% | 17.2\% | 40.2\% | 20.1\% | 21.5\% | 19.9\% | 23.9\% | 22.0\% | 19.6\% | 21.4\% |
| Adjusted effective tax rate ${ }^{3}$ | 15.1\% | 16.3\% | 17.3\% | 20.1\% | 20.2\% | 21.5\% | 20.0\% | 24.0\% | 22.0\% | 17.3\% | 21.4\% |
| Effective tax rate (Taxable equivalent basis (teb) ${ }^{2,3}$ | 2.1\% | 18.0\% | 21.0\% | 41.5\% | 22.4\% | 23.9\% | 22.0\% | 25.9\% | 23.9\% | 22.0\% | 23.6\% |
| Adjusted effective tax rate (Taxable equivalent basis (teb)) ${ }^{2,3}$ | 17.3\% | 18.3\% | 21.0\% | 21.8\% | 22.4\% | 23.9\% | 22.1\% | 25.9\% | 23.9\% | 19.7\% | 23.6\% |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period ${ }^{4}$ | 1,400,511 | 1,394,997 | 1,389,730 | 1,382,818 | 1,382,911 | 1,390,629 | 1,401,800 | 1,416,020 | 1,424,525 | 1,400,511 | 1,382,911 |
| Treasury shares and other equity instruments held |  |  |  |  |  |  |  |  |  |  |  |
| - preferred shares and other equity instruments (000s) | (9) | 6 | (6) | 8 | (12) | 11 | (38) | (35) | (164) | (9) | (12) |
| - common shares (000s) | $(1,862)$ | $(1,231)$ | (969) | $(3,042)$ | $(2,680)$ | $(2,155)$ | $(1,328)$ | (703) | (662) | $(1,862)$ | $(2,680)$ |
| Stock options and awards outstanding (000s) | 7,793 | 7,922 | 8,096 | 8,354 | 7,535 | 8,209 | 8,310 | 8,418 | 7,653 | 7,793 | 7,535 |
| Stock options and awards exercisable (000s) | 3,830 | 3,891 | 4,066 | 4,306 | 3,502 | 3,576 | 3,677 | 3,788 | 3,273 | 3,830 | 3,502 |
| Dividends declared per common share | \$1.35 | \$1.35 | \$1.32 | \$1.32 | \$1.28 | \$1.28 | \$1.20 | \$1.20 | \$1.08 | \$5.34 | \$4.96 |
| Dividend yield ${ }^{2}$ | 4.5\% | 4.2\% | 4.0\% | 4.0\% | 4.0\% | 3.9\% | 3.5\% | 3.5\% | 3.3\% | 4.3\% | 3.7\% |
| Dividend payout ratio ${ }^{2}$ | 49\% | 50\% | 51\% | 59\% | 47\% | 51\% | 40\% | 42\% | 40\% | 52\% | 45\% |
| Common dividends | 1,893 | 1,885 | 1,836 | 1,829 | 1,774 | 1,784 | 1,686 | 1,702 | 1,540 | 7,443 | 6,946 |
| Dividends on preferred shares and distributions on other equity instruments | 67 | 58 | 67 | 44 | 67 | 58 | 68 | 54 | 68 | 236 | 247 |
| Book value per share ${ }^{2}$ | \$76.92 | \$73.54 | \$73.06 | \$70.81 | \$72.85 | \$69.44 | \$69.20 | \$66.71 | \$64.57 | \$76.92 | \$72.85 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$130.50 | \$135.35 | \$140.18 | \$136.30 | \$129.95 | \$133.55 | \$148.26 | \$149.60 | \$134.23 | \$140.18 | \$149.60 |
| - Low | \$107.92 | \$120.10 | \$125.32 | \$124.65 | \$116.75 | \$118.24 | \$129.01 | \$125.64 | \$124.38 | \$107.92 | \$116.75 |
| - Close, end of period | \$110.76 | \$130.73 | \$134.51 | \$136.16 | \$126.05 | \$124.86 | \$129.75 | \$144.93 | \$128.82 | \$110.76 | \$126.05 |
| Market capitalization (TSX) ${ }^{2}$ | 155,121 | 182,368 | 186,933 | 188,284 | 174,316 | 173,634 | 181,884 | 205,224 | 183,507 | 155,121 | 174,316 |
| Market price to book value ${ }^{2}$ | 1.44 | 1.78 | 1.84 | 1.92 | 1.73 | 1.80 | 1.87 | 2.17 | 2.00 | 1.44 | 1.73 |

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${ }^{4}$ Common shares outstanding has been adjusted to include the impact of treasury sha

| FINANCIAL HIGHLIGHTS continued ${ }^{1}$ (Millions of Canadian dollars, except otherwise noted) | IFRS17 |  |  |  | IFRS4 |  |  |  |  | $\begin{gathered} \text { IFRS17 } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { IFRS4 } \\ 2022 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |  |  |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances, net | 867,500 | 854,900 | 850,200 | 844,900 | 829,600 | 802,000 | 772,700 | 752,100 | 728,600 | 854,400 | 789,300 |
| Total Assets | 2,006,531 | 1,959,063 | 1,942,223 | 1,934,580 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 2,006,531 | 1,917,219 |
| Average assets ${ }^{2}$ | 2,039,200 | 1,990,100 | 1,903,200 | 2,081,900 | 1,991,500 | 1,876,300 | 1,834,400 | 1,843,400 | 1,711,500 | 2,004,500 | 1,886,900 |
| Average assets excluding trading assets ${ }^{2}$ and insurance assets ${ }^{2}$ | 1,147,300 | 1,134,300 | 1,134,900 | 1,291,100 | 1,266,600 | 1,221,200 | 1,195,700 | 1,181,800 | 1,133,800 | 1,138,000 | 1,216,500 |
| Average earning assets, net ${ }^{2}$ | 1,722,200 | 1,665,600 | 1,640,100 | 1,674,500 | 1,600,100 | 1,534,600 | 1,487,800 | 1,503,100 | 1,399,400 | 1,676,000 | 1,531,800 |
| Deposits | 1,231,687 | 1,215,671 | 1,210,053 | 1,203,842 | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,231,687 | 1,208,814 |
| Common equity | 107,734 | 102,583 | 101,528 | 97,923 | 100,746 | 96,570 | 97,006 | 94,469 | 91,983 | 107,734 | 100,746 |
| Average common equity | 103,250 | 101,450 | 99,450 | 97,300 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 100,400 | 94,700 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 66,172 | 67,959 | 67,178 | 65,948 | 64,922 | 64,210 | 62,292 | 61,370 | 61,526 | 66,172 | 64,922 |
| U.S. | 15,837 | 16,359 | 15,640 | 15,285 | 15,059 | 15,105 | 14,551 | 14,531 | 14,361 | 15,837 | 15,059 |
| Other | 9,389 | 9,435 | 11,580 | 11,429 | 11,446 | 9,226 | 9,164 | 9,310 | 9,414 | 9,389 | 11,446 |
| Total | 91,398 | 93,753 | 94,398 | 92,662 | 91,427 | 88,541 | 86,007 | 85,211 | 85,301 | 91,398 | 91,427 |
| Number of banking branches |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,143 | 1,149 | 1,150 | 1,157 | 1,162 | 1,173 | 1,177 | 1,175 | 1,182 | 1,143 | 1,162 |
| U.S. | 65 | 69 | 69 | 69 | 70 | 71 | 74 | 73 | 74 | 65 | 70 |
| Other | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 |
| Total | 1,247 | 1,257 | 1,258 | 1,265 | 1,271 | 1,283 | 1,290 | 1,287 | 1,295 | 1,247 | 1,271 |
| Number of automated teller machines (ATMs) | 4,341 | 4,353 | 4,357 | 4,363 | 4,368 | 4,364 | 4,377 | 4,368 | 4,378 | 4,341 | 4,368 |
| Active digital (online and mobile) users (000's) ${ }^{3}$ | 9,016 | 8,837 | 8,774 | 8,579 | 8,405 | 8,277 | 8,270 | 8,110 | 7,980 | 9,016 | 8,405 |
| Active mobile users ( 000 's $)^{3}$ | 6,865 | 6,639 | 6,429 | 6,287 | 6,129 | 5,962 | 5,826 | 5,695 | 5,547 | 6,865 | 6,129 |
| MARKET RISK MEASURES - Interest Rate Risk in the Banking Book (IRRBB) Sensitivities Before-tax impact of 100 bps increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{4}$ |  |  |  |  |  |  |  |  | 929 | 651 | 781 |
| Economic value of equity | $(1,552)$ | $(1,999)$ | $(1,726)$ | $(2,069)$ | $(1,900)$ | $(1,411)$ | $(2,054)$ | $(2,162)$ | $(2,009)$ | $(1,552)$ | $(1,900)$ |
| Before-tax impact of 100 bps decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{4}$ | (751) | (648) | (894) | (776) | (839) | $(1,189)$ | $(1,214)$ | (964) | (921) | (751) | (839) |
| Economic value of equity | 1,353 | 1,789 | 1,507 | 1,808 | 1,709 | 914 | 1,728 | 1,519 | 1,537 | 1,353 | 1,709 |

[^0]| STATEMENTS OF INCOME ${ }^{1}$ <br> (Millions of Canadian dollars) | IFRS17 |  |  |  | IFRS4 |  |  |  |  | $\begin{gathered} \text { IFRS17 } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { IFRS4 } \\ 2022 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |  |  |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |
| Interest and dividend income | 24,502 | 22,834 | 20,318 | 19,337 | 14,898 | 10,737 | 7,758 | 7,378 | 7,014 | 86,991 | 40,771 |
| Interest expense | 17,960 | 16,548 | 14,219 | 13,135 | 8,616 | 4,847 | 2,484 | 2,107 | 1,953 | 61,862 | 18,054 |
| Total | 6,542 | 6,286 | 6,099 | 6,202 | 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 25,129 | 22,717 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 396 | 377 | 363 | 362 | 365 | 351 | 345 | 345 | 344 | 1,498 | 1,406 |
| Other payment services | 152 | 152 | 148 | 149 | 147 | 148 | 135 | 140 | 131 | 601 | 570 |
| Service charges | 548 | 529 | 511 | 511 | 512 | 499 | 480 | 485 | 475 | 2,099 | 1,976 |
| Insurance service result ${ }^{2}$ | 137 | 149 | 225 | 192 |  |  |  |  |  | 703 |  |
| Insurance investment result ${ }^{2}$ | 64 | 151 | 14 | (73) |  |  |  |  |  | 156 |  |
| Insurance premiums, investment and fee income |  |  |  |  | 644 | 1,233 | 234 | 1,399 | 1,501 |  | 3,510 |
| Trading revenue | 408 | 485 | 430 | 1,069 | 451 | (128) | 289 | 314 | 103 | 2,392 | 926 |
| Investment management and custodial fees | 2,106 | 2,099 | 2,083 | 2,056 | 1,900 | 1,857 | 1,892 | 1,961 | 1,888 | 8,344 | 7,610 |
| Mutual fund revenue | 1,014 | 1,034 | 1,000 | 1,015 | 1,010 | 1,028 | 1,086 | 1,165 | 1,142 | 4,063 | 4,289 |
| Securities brokerage commissions | 363 | 362 | 377 | 361 | 349 | 344 | 389 | 399 | 350 | 1,463 | 1,481 |
| Underwriting and other advisory fees | 563 | 472 | 458 | 512 | 481 | 369 | 507 | 701 | 655 | 2,005 | 2,058 |
| Foreign exchange revenue, other than trading | 248 | 289 | 322 | 433 | 266 | 250 | 251 | 271 | 239 | 1,292 | 1,038 |
| Card service revenue | 302 | 334 | 279 | 325 | 310 | 314 | 288 | 291 | 247 | 1,240 | 1,203 |
| Credit fees | 411 | 342 | 357 | 379 | 337 | 301 | 398 | 476 | 418 | 1,489 | 1,512 |
| Net gains (losses) on investment securities | 2 | 27 | 111 | 53 | (23) | 28 | 23 | 15 | 20 | 193 | 43 |
| Income (loss) from joint ventures and associates | (223) | (37) | 12 | 29 | 24 | 33 | 24 | 29 | 34 | (219) | 110 |
| Other | 200 | 455 | 167 | 293 | 24 | 114 | 85 | 289 | 243 | 1,115 | 512 |
| Total | 6,143 | 6,691 | 6,346 | 7,155 | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 26,335 | 26,268 |
| Total revenue | 12,685 | 12,977 | 12,445 | 13,357 | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 51,464 | 48,985 |
| Provision for credit losses | 720 | 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | 2,468 | 484 |
| Insurance policyholder benefits, claims and acquisition expense |  |  |  |  | 116 | 850 | (180) | 997 | 1,032 |  | 1,783 |
| Non-interest expense | 8,059 | 7,765 | 7,400 | 7,589 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 30,813 | 26,609 |
| Income before income taxes | 3,906 | 4,596 | 4,445 | 5,236 | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 18,183 | 20,109 |
| Income taxes | (33) | 736 | 765 | 2,103 | 979 | 979 | 1,055 | 1,289 | 1,096 | 3,571 | 4,302 |
| Net income | 3,939 | 3,860 | 3,680 | 3,133 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,612 | 15,807 |
| Net income attributable to: |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 3,937 | 3,858 | 3,679 | 3,131 | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 14,605 | 15,794 |
| Non-controlling interests (NCI) | 2 | 2 | 1 | 2 | 6 | 2 | 3 | 2 | 5 | 7 | 13 |
| Net income | 3,939 | 3,860 | 3,680 | 3,133 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,612 | 15,807 |
| Net income | 3,939 | 3,860 | 3,680 | 3,133 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,612 | 15,807 |
| Non-controlling interests (NCI) | (2) | (2) | (1) | (2) | (6) | (2) | (3) | (2) | (5) | (7) | (13) |
| Dividends on preferred shares and distributions on other equity instruments | (67) | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (236) | (247) |
| Net income available to common shareholders | 3,870 | 3,800 | 3,612 | 3,087 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 14,369 | 15,547 |

[^1]| NON-INTEREST EXPENSE ${ }^{1}$ (Millions of Canadian dollars) | IFRS17 |  |  |  | Q4/22 | Q3/22 | $\begin{aligned} & \text { IFRS4 } \\ & \text { Q2/22 } \end{aligned}$ | Q1/22 | Q4/21 | $\begin{gathered} \text { IFRS17 } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { IFRS4 } \\ 2022 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 |  |  |  |  |  |  |  |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 2,239 | 2,160 | 2,069 | 2,010 | 1,935 | 1,820 | 1,748 | 1,748 | 1,744 | 8,478 | 7,251 |
| Variable compensation | 1,955 | 1,816 | 1,811 | 2,026 | 1,959 | 1,473 | 1,754 | 1,941 | 1,651 | 7,608 | 7,127 |
| Benefits and retention compensation | 489 | 545 | 561 | 544 | 486 | 497 | 483 | 549 | 496 | 2,139 | 2,015 |
| Share-based compensation ${ }^{2}$ | (17) | 243 | 132 | 270 | 3 | 68 | 17 | 47 | 97 | 628 | 135 |
| Total Human resources | 4,666 | 4,764 | 4,573 | 4,850 | 4,383 | 3,858 | 4,002 | 4,285 | 3,988 | 18,853 | 16,528 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 92 | 92 | 88 | 90 | 89 | 89 | 89 | 86 | 91 | 362 | 353 |
| Computer rental and maintenance | 516 | 517 | 496 | 475 | 477 | 421 | 423 | 410 | 419 | 2,004 | 1,731 |
| Office equipment rental and maintenance | 4 | 2 | 5 | 4 | 5 | 4 | 1 | 5 | 4 | 15 | 15 |
| Total Equipment | 612 | 611 | 589 | 569 | 571 | 514 | 513 | 501 | 514 | 2,381 | 2,099 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 17 | 14 | 17 | 23 | 27 | 18 | 17 | 16 | 19 | 71 | 78 |
| Premises repairs and maintenance | 117 | 124 | 128 | 122 | 109 | 106 | 111 | 109 | 112 | 491 | 435 |
| Depreciation | 231 | 232 | 225 | 225 | 235 | 225 | 225 | 227 | 230 | 913 | 912 |
| Property taxes | 36 | 39 | 35 | 34 | 30 | 32 | 33 | 34 | 32 | 144 | 129 |
| Total Occupancy | 401 | 409 | 405 | 404 | 401 | 381 | 386 | 386 | 393 | 1,619 | 1,554 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 38 | 40 | 38 | 36 | 39 | 37 | 38 | 37 | 38 | 152 | 151 |
| Postage and courier | 46 | 45 | 50 | 51 | 44 | 44 | 49 | 46 | 39 | 192 | 183 |
| Marketing and public relations | 238 | 213 | 206 | 169 | 211 | 178 | 150 | 128 | 182 | 826 | 667 |
| Stationery and printing | 22 | 23 | 24 | 22 | 25 | 18 | 21 | 17 | 20 | 91 | 81 |
| Total Communications | 344 | 321 | 318 | 278 | 319 | 277 | 258 | 228 | 279 | 1,261 | 1,082 |
| Professional fees | 692 | 591 | 506 | 382 | 472 | 373 | 347 | 319 | 417 | 2,171 | 1,511 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 274 | 288 | 301 | 276 | 286 | 280 | 273 | 274 | 267 | 1,139 | 1,113 |
| Other | 83 | 81 | 82 | 86 | 68 | 62 | 63 | 63 | 63 | 332 | 256 |
| Total Amortization of other intangibles | 357 | 369 | 383 | 362 | 354 | 342 | 336 | 337 | 330 | 1,471 | 1,369 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 58 | 23 | 25 | 31 | 64 | 41 | 32 | 25 | 32 | 137 | 162 |
| Travel and relocation | 33 | 41 | 43 | 41 | 40 | 32 | 20 | 14 | 9 | 158 | 106 |
| Employee training | 13 | 14 | 14 | 15 | 15 | 13 | 11 | 11 | 14 | 56 | 50 |
| Donations | 45 | 46 | 35 | 33 | 37 | 43 | 30 | 30 | 33 | 159 | 140 |
| Outsourced item processing | 27 | 27 | 31 | 27 | 26 | 28 | 29 | 25 | 23 | 112 | 108 |
| Impairment of other intangibles | 71 | 14 | 12 | 11 | 11 | 1 | 4 | 2 | 14 | 108 | 18 |
| Impairment of investments in joint ventures and associates | 1 | - | 1 | - | 1 | - | - | 1 | - | 2 | 2 |
| Other | 739 | 535 | 465 | 586 | 515 | 483 | 466 | 416 | 537 | 2,325 | 1,880 |
| Total Other | 987 | 700 | 626 | 744 | 709 | 641 | 592 | 524 | 662 | 3,057 | 2,466 |
| Total non-interest expense | 8,059 | 7,765 | 7,400 | 7,589 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 30,813 | 26,609 |

 presented in accordance with IFRS 4.
2 Share-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| INSURANCE ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage amounts) | IFRS17 |  |  |  | IFRS4 |  |  |  |  | $\begin{gathered} \text { IFRS17 } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { IFRS4 } \\ 2022 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |  |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Insurance service result ${ }^{2}$ | 137 | 149 | 225 | 192 |  |  |  |  |  | 703 |  |
| Insurance investment result ${ }^{2}$ | 64 | 151 | 14 | (73) |  |  |  |  |  | 156 |  |
| Other income | 47 | 36 | 33 | 35 |  |  |  |  |  | 151 |  |
| Net earned premiums ${ }^{3}$ |  |  |  |  | 908 | 936 | 1,210 | 1,599 | 1,569 |  | 4,653 |
| Investment income, gains/(losses) on assets supporting insurance policyholder liabilities ${ }^{4}$ |  |  |  |  | (334) | 245 | $(1,022)$ | (252) | (128) |  | $(1,363)$ |
| Fee income |  |  |  |  | 70 | 52 | 46 | 52 | 60 |  | 220 |
| Total revenue | 248 | 336 | 272 | 154 | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,010 | 3,510 |
| PBCAE |  |  |  |  | 116 | 850 | (180) | 997 | 1,032 |  | 1,783 |
| PCL | - | - | - | - | - | - | - | - | (1) | - |  |
| Non-interest expense | 89 | 69 | 65 | 70 | 157 | 139 | 145 | 147 | 152 | 293 | 588 |
| Income taxes | 62 | 52 | 37 | 17 | 103 | 58 | 63 | 58 | 51 | 168 | 282 |
| Net income | 97 | 215 | 170 | 67 | 268 | 186 | 206 | 197 | 267 | 549 | 857 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 17.1\% | 38.5\% | 32.7\% | 12.7\% | 46.7\% | 32.3\% | 34.6\% | 32.4\% | 42.8\% | 25.3\% | 36.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 24,800 | 25,900 | 25,500 | 24,100 | 22,000 | 21,500 | 22,900 | 23,500 | 22,300 | 25,100 | 22,500 |
| Atrributed capital ${ }^{2}$ | 2,250 | 2,200 | 2,100 | 2,050 | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,150 | 2,350 |
| Risk capital ${ }^{2}$ | 1,950 | 1,950 | 1,850 | 1,800 | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 1,900 | 2,100 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{5}$ | 1,297 | 1,974 | 1,419 | 1,239 | 1,071 | 1,155 | 1,458 | 1,814 | 1,795 | 5,929 | 5,498 |
| Contractual service margin ${ }^{2}$ | 1,956 | 1,894 | 1,804 | 1,767 |  |  |  |  |  | 1,956 |  |
| Fair value changes on investments backing policyholder liabilities ${ }^{6}$ |  |  |  |  | (440) | 115 | $(1,133)$ | (430) | (266) |  | $(1,888)$ |
| PBCAE <br> Insurance policyholder benefits and claims |  |  |  |  | 42 | 773 | (261) | 914 | 939 |  | 1,468 |
| Insurance policyholder acquisition expense |  |  |  |  | 74 | 77 | 81 | 83 | 93 |  | 315 |
| Insurance claims and policy benefit liabilities |  |  |  |  | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 |  | 11,511 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| AUM | 2,800 | 2,900 | 2,900 | 2,800 | 2,600 | 2,700 | 2,700 | 2,700 | 2,700 | 2,800 | 2,600 |
| Number of employees (full-time equivalent) | 2,781 | 2,887 | 2,906 | 2,831 | 2,731 | 2,583 | 2,543 | 2,503 | 2,573 | 2,781 | 2,731 |

 accordance with IFRS 4.
See 'Glossary' beginning on page 35 for explanation of composition of this measure
Net earned premiums excludes the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 in Insurance policyholder benefits, claims and acquisition expense (PBCAE).
${ }^{5}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{6}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE.

| BALANCE SHEETS ${ }^{1}$ <br> (Millions of Canadian dollars) | IFRS17 |  |  |  | Q4/22 | Q3/22 | $\begin{aligned} & \text { IFRS4 } \\ & \text { Q2/22 } \end{aligned}$ | Q1/22 | Q4/21 | $\begin{gathered} \text { IFRS17 } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { IFRS4 } \\ 2022 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 |  |  |  |  |  |  |  |
| Period-end balances |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 61,989 | 80,358 | 99,199 | 86,277 | 72,397 | 89,110 | 115,929 | 131,163 | 113,846 | 61,989 | 72,397 |
| Interest-bearing deposits with banks | 71,086 | 87,650 | 81,880 | 93,495 | 108,011 | 98,145 | 68,829 | 63,420 | 79,638 | 71,086 | 108,011 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |
|  | 190,151 | 176,603 | 136,207 | 145,517 | 148,205 | 141,986 | 143,766 | 149,525 | 139,240 | 190,151 | 148,205 |
| Investment, net of applicable allowance | 219,579 | 196,022 | 183,621 | 175,036 | 170,018 | 156,809 | 154,549 | 153,570 | 145,484 | 219,579 | 170,018 |
|  | 409,730 | 372,625 | 319,828 | 320,553 | 318,223 | 298,795 | 298,315 | 303,095 | 284,724 | 409,730 | 318,223 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 340,191 | 347,151 | 335,239 | 328,379 | 317,845 | 318,565 | 316,698 | 312,126 | 307,903 | 340,191 | 317,845 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 569,951 | 561,212 | 554,139 | 549,893 | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 569,951 | 549,751 |
| Wholesale | 287,826 | 278,997 | 281,380 | 277,900 | 273,967 | 261,592 | 252,847 | 230,108 | 218,066 | 287,826 | 273,967 |
| Allowance for loan losses | $\begin{gathered} \hline 857,777 \\ (5,004) \\ \hline \end{gathered}$ | $\begin{array}{r} 840,209 \\ (4,495) \\ \hline \end{array}$ | $\begin{array}{r} 835,519 \\ (4,332) \end{array}$ | $\begin{array}{r} 827,793 \\ (3,999) \\ \hline \end{array}$ | $\begin{array}{r} 823,718 \\ (3,753) \end{array}$ | $\begin{array}{r} 799,981 \\ (3,667) \\ \hline \end{array}$ | $\begin{array}{r} 778,030 \\ (3,566) \\ \hline \end{array}$ | $\begin{array}{r} 744,078 \\ (4,047) \\ \hline \end{array}$ | $\begin{array}{r} 721,664 \\ (4,089) \\ \hline \end{array}$ | $\begin{gathered} 857,777 \\ (5,004) \\ \hline \end{gathered}$ | $\begin{array}{r} 823,718 \\ (3,753) \end{array}$ |
|  | 852,773 | 835,714 | 831,187 | 823,794 | 819,965 | 796,314 | 774,464 | 740,031 | 717,575 | 852,773 | 819,965 |
| Segregated fund net assets |  |  |  |  | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 |  | 2,638 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 21,695 | 19,365 | 20,185 | 19,188 | 17,827 | 17,360 | 16,529 | 18,876 | 19,798 | 21,695 | 17,827 |
| Derivatives | 142,450 | 115,914 | 124,149 | 130,120 | 154,439 | 122,058 | 156,204 | 92,319 | 95,541 | 142,450 | 154,439 |
| Premises and equipment | 6,749 | 6,793 | 7,023 | 7,019 | 7,214 | 7,142 | 7,225 | 7,406 | 7,424 | 6,749 | 7,214 |
| Goodwill | 12,594 | 12,299 | 12,469 | 12,204 | 12,277 | 10,933 | 10,981 | 11,010 | 10,854 | 12,594 | 12,277 |
| Other intangibles | 5,903 | 5,888 | 6,020 | 5,951 | 6,083 | 4,383 | 4,416 | 4,459 | 4,471 | 5,903 | 6,083 |
| Other assets | 81,371 | 75,306 | 105,044 | 107,600 | 80,300 | 76,597 | 76,323 | 65,834 | 61,883 | 81,371 | 80,300 |
| Total Assets | 2,006,531 | 1,959,063 | 1,942,223 | 1,934,580 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 2,006,531 | 1,917,219 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 441,946 | 434,047 | 428,305 | 418,287 | 404,932 | 392,267 | 382,881 | 375,606 | 362,488 | 441,946 | 404,932 |
| Business and government | 745,075 | 736,730 | 734,038 | 738,923 | 759,870 | 739,467 | 724,978 | 720,089 | 696,353 | 745,075 | 759,870 |
| Bank | 44,666 | 44,894 | 47,710 | 46,632 | 44,012 | 46,870 | 43,738 | 47,147 | 41,990 | 44,666 | 44,012 |
|  | 1,231,687 | 1,215,671 | 1,210,053 | 1,203,842 | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,231,687 | 1,208,814 |
| Segregated fund net liabilities |  |  |  |  | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 |  | 2,638 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 21,745 | 19,407 | 20,228 | 19,229 | 17,872 | 17,390 | 16,570 | 18,959 | 19,873 | 21,745 | 17,872 |
| Obligations related to securities sold short | 33,651 | 36,653 | 36,048 | 35,247 | 35,511 | 38,504 | 39,464 | 41,544 | 37,841 | 33,651 | 35,511 |
| Obligations related to assets sold under |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 142,629 | 117,244 | 123,898 | 131,082 | 153,491 | 119,868 | 151,541 | 88,102 | 91,439 | 142,629 | 153,491 |
| Insurance claims and policy benefit liabilities |  |  |  |  | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 |  | 11,511 |
| Insurance contract liabilities | 19,026 | 20,184 | 19,652 | 19,217 |  |  |  |  |  | 19,026 |  |
| Other liabilities | 96,022 | 94,229 | 120,276 | 118,707 | 95,235 | 77,745 | 80,649 | 67,741 | 70,301 | 96,022 | 95,235 |
| Subordinated debentures | 11,386 | 11,202 | 11,565 | 11,530 | 10,025 | 10,111 | 10,276 | 10,561 | 9,593 | 11,386 | 10,025 |
|  | 1,891,384 | 1,849,055 | 1,833,278 | 1,829,221 | 1,809,044 | 1,738,094 | 1,744,167 | 1,650,461 | 1,607,561 | 1,891,384 | 1,809,044 |
| Equity attributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 7,314 | 7,330 | 7,319 | 7,333 | 7,318 | 7,328 | 7,298 | 7,441 | 6,684 | 7,314 | 7,318 |
| Common shares | 19,167 | 18,512 | 17,857 | 16,953 | 16,984 | 17,092 | 17,314 | 17,572 | 17,655 | 19,167 | 16,984 |
| Retained earnings | 81,715 | 79,590 | 77,917 | 75,929 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 81,715 | 78,037 |
| Other components of equity | 6,852 | 4,481 | 5,754 | 5,041 | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 6,852 | 5,725 |
|  | 115,048 | 109,913 | 108,847 | 105,256 | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 115,048 | 108,064 |
| Non-controlling interests (NCl) | 99 | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 99 | 111 |
|  | 115,147 | 110,008 | 108,945 | 105,359 | 108,175 | 103,998 | 104,405 | 102,008 | 98,762 | 115,147 | 108,175 |
| Total Liabilities and Equity | 2,006,531 | 1,959,063 | 1,942,223 | 1,934,580 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 2,006,531 | 1,917,219 |

[^2]

${ }^{2}$ Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
${ }^{3}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
${ }^{4}$ To be read in conjunction with the Segment pages.

| IFRS17 |  |  |  |
| :---: | :---: | :---: | :---: |
| Q4/23 | Q3/23 | Q2/23 | Q1/23 |
| 3,939 | 3,860 | 3,680 | 3,133 |
| (541) | (85) | (20) | 632 |
| (11) | (3) | - | - |
| 3 | (21) | (81) | (32) |
| (549) | (109) | (101) | 600 |
| 3,444 | $(1,878)$ | 1,537 | (955) |
| $(1,383)$ | 722 | (611) | 64 |
| - | (160) | - | - |
| - | 146 | - | - |
| 2,061 | $(1,170)$ | 926 | (891) |
| 797 | 10 | (193) | (398) |
| 67 | (7) | 84 | 2 |
| 864 | 3 | (109) | (396) |
| (132) | 147 | (129) | (230) |
| 299 | (388) | 309 | (796) |
| 26 | - | 8 | 10 |
| 193 | (241) | 188 | $(1,016)$ |
| 2,569 | $(1,517)$ | 904 | $(1,703)$ |
| 6,508 | 2,343 | 4,584 | 1,430 |
| 6,501 | 2,344 | 4,580 | 1,431 |
| 7 | (1) | 4 | (1) |
| 6,508 | 2,343 | 4,584 | 1,430 |


| Q4/22 | Q3/22 | IFRS4 Q2/22 | Q1/22 | Q4/21 |
| :---: | :---: | :---: | :---: | :---: |
| 3,882 | 3,577 | 4,253 | 4,095 | 3,892 |
| (849) | (247) | (892) | (253) | (183) |
| (3) | (2) | (4) | (7) | (1) |
| 22 | (5) | (18) | (11) | (11) |
| (830) | (254) | (914) | (271) | (195) |
| 3,878 | (459) | 198 | 1,474 | (613) |
| $(1,292)$ | 213 | 137 | (507) | 280 |
|  | - | - | (18) | (2) |
|  | - |  | 17 |  |
| 2,586 | (246) | 335 | 966 | (335) |
| 963 | (296) | 869 | 98 | 767 |
|  | 46 | 117 | 31 | 99 |
| 963 | (250) | 986 | 129 | 866 |
| 92 | (319) | 765 | 283 | 456 |
| 390 | 324 | 853 | 180 | 67 |
| (3) | 10 | 4 | 39 | 40 |
| 479 | 15 | 1,622 | 502 | 563 |
| 3,198 | (735) | 2,029 | 1,326 | 899 |
| 7,080 | 2,842 | 6,282 | 5,421 | 4,791 |
| 7,068 | 2,841 | 6,278 | 5,417 | 4,787 |
| 12 | 1 | 4 | 4 | 4 |
| 7,080 | 2,842 | 6,282 | 5,421 | 4,791 |

## Items that will not be reclassified subsequently to income <br> Remeasurements of employee benefit plans

Net fair value change due to credit risk on financial liabilities designated as at FVTPL
Net gains (losses) on equity securities designated at FVOCI

Total other comprehensive income (loss), net of taxes
Total comprehensive income (loss)
rotal comprehensive income (loss) attributable to:
Shareholders
NCl

[^3] accordance with IFRS 4

Q4/23 ©3/23 ${ }^{\text {IFRS1 }}$
ferred shares and other equity instruments
Issued
Balance at end of period

## Common shares

Balance at beginning of period
Issued
Purchased for cancellation
Balance at end of period
Treasury - preferred shares and other equity instruments
Balance at beginning of period
Sales
Purchases
Balance at end of period
Treasury - common shares
Balance at beginning of period
Sales
Purchases
Balance at end of period

## Retained earnings

Balance at beginning of period
Transition adjustment ${ }^{2}$
Net income attributable to shareholders
Other comprehensive income
Dividends on preferred shares and distributions on other equity instruments Common share dividends
Premium paid on common shares purchased for cancellation
Premium paid on preferred shares redeemed
Share-based compensation awards
Issuance costs
Other
Balance at end of period
Other components of equity
Unrealized gains and losses on securities and loans at FVOCI
Unrealized foreign currency translation gains and losses, net of hedging activities
Gains and losses on derivatives designated as cash flow hedges
Balance at end of period

## Total retained earnings and other components of equity

## Non-controlling interest

Balance at beginning of period
Dividends
Net income attributable to NCl
Foreign currency translation adjustments
Other
Balance at end of period
Total equity
at end of period
 presented in accordance with IFRS 4.
${ }^{2}$ For further details, refer to our 2023 Annual Report.

| 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | $\begin{array}{r} 7,473 \\ - \\ (150) \end{array}$ | 6,723 750 | $\begin{array}{r} 7,473 \\ - \\ (750) \end{array}$ | 7,323 | $\begin{array}{r} 6,723 \\ 750 \\ (150) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,473 | 6,723 | 7,323 | 7,323 |
| 18,670 | 17,984 | 17,342 | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 17,713 | 17,318 | 17,728 |
| 728 | 686 | 642 | 24 | 49 | 8 | 8 | 34 | 15 | 2,080 | 99 |
| - | - |  |  | (98) | (129) | (171) | (111) |  |  | (509) |
| 19,398 | 18,670 | 17,984 | 17,342 | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 19,398 | 17,318 |
| 7 | (4) | 10 | (5) | 5 | (25) | (32) | (39) | (57) | (5) | (39) |
| 54 | 72 | 112 | 277 | 50 | 194 | 152 | 156 | 205 | 515 | 552 |
| (70) | (61) | (126) | (262) | (60) | (164) | (145) | (149) | (187) | (519) | (518) |
| (9) | 7 | (4) | 10 | (5) | 5 | (25) | (32) | (39) | (9) | (5) |
| (158) | (127) | (389) | (334) | (275) | (174) | (79) | (73) | (57) | (334) | (73) |
| 699 | 883 | 1,335 | 742 | 1,034 | 1,181 | 1,191 | 1,516 | 994 | 3,659 | 4,922 |
| (772) | (914) | $(1,073)$ | (797) | $(1,093)$ | $(1,282)$ | $(1,286)$ | $(1,522)$ | $(1,010)$ | $(3,556)$ | $(5,183)$ |
| (231) | (158) | (127) | (389) | (334) | (275) | (174) | (79) | (73) | (231) | (334) |
| 79,590 | 77,917 | 75,929 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 78,037 | 71,795 |
|  |  |  | $(2,359)$ |  |  |  |  |  | $(2,359)$ |  |
| 3,937 | 3,858 | 3,679 | 3,131 | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 14,605 | 15,794 |
| 193 | (241) | 188 | $(1,016)$ | 479 | 15 | 1,622 | 502 | 563 | (876) | 2,618 |
| (67) | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (236) | (247) |
| $(1,893)$ | $(1,885)$ | $(1,836)$ | $(1,829)$ | $(1,774)$ | $(1,784)$ | $(1,686)$ | $(1,702)$ | $(1,540)$ | $(7,443)$ | $(6,946)$ |
| - | - | - |  | (884) | $(1,209)$ | $(1,721)$ | $(1,103)$ | - | - | $(4,917)$ |
|  | - | - | - |  |  | (5) | - | - |  | (5) |
|  |  | (1) | 5 | - |  | - | 2 | (2) | 4 | 2 |
|  |  |  | 1 | - |  | - | (1) | - | 1 | (1) |
| (45) | (1) | 25 | 3 | (59) | (4) | (3) | 10 | 4 | (18) | (56) |
| 81,715 | 79,590 | 77,917 | 75,929 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 81,715 | 78,037 |
| $(2,516)$ | $(1,967)$ | $(1,858)$ | $(1,757)$ | $(2,357)$ | $(1,527)$ | $(1,273)$ | (359) | (88) | $(2,516)$ | $(2,357)$ |
| 6,612 | 4,556 | 5,723 | 4,800 | 5,688 | 3,108 | 3,353 | 3,019 | 2,055 | 6,612 | 5,688 |
| 2,756 | 1,892 | 1,889 | 1,998 | 2,394 | 1,431 | 1,681 | 695 | 566 | 2,756 | 2,394 |
| 6,852 | 4,481 | 5,754 | 5,041 | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 6,852 | 5,725 |
| 88,567 | 84,071 | 83,671 | 80,970 | 83,762 | 79,478 | 79,692 | 76,897 | 74,328 | 88,567 | 83,762 |
| 115,048 | 109,913 | 108,847 | 105,256 | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 115,048 | 108,064 |
| 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 91 | 111 | 95 |
| (3) | (2) | (9) | (7) | (1) | (2) | (1) | (1) |  | (21) | (5) |
| 2 | 2 | 1 | 2 | 6 | 2 | 3 | 2 | 5 | 7 | 13 |
| 5 | (3) | 3 | (3) | 6 | (1) | 1 | 2 | (1) | 2 | 8 |
| 99 | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 99 | 111 |


| CALCULATION OF ROE AND RETURN ON RISK CAPITAL (RORC) ${ }^{1,2}$ <br> (Millions of Canadian dollars, except percentage and per share amounts) | IFRS17 |  |  |  | Q4/22 | Q3/22 | $\begin{aligned} & \text { IFRS4 } \\ & \text { Q2/22 } \end{aligned}$ | Q1/22 | Q4/21 | $\begin{gathered} \text { IFRS17 } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { IFRS4 } \\ 2022 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/23 | Q3/23 | Q2/23 | Q1/23 |  |  |  |  |  |  |  |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 2,070 | 2,115 | 1,894 | 2,113 | 2,114 | 2,005 | 2,211 | 1,957 | 2,009 | 8,192 | 8,287 |
| Average risk capital | 25,450 | 24,850 | 24,650 | 23,550 | 22,950 | 22,850 | 21,950 | 21,650 | 20,100 | 24,650 | 22,350 |
| Add: Average goodwill and other intangibles | 5,250 | 5,050 | 4,650 | 4,550 | 4,600 | 4,400 | 4,450 | 4,450 | 4,450 | 4,850 | 4,450 |
| Average attributed capital | 30,700 | 29,900 | 29,300 | 28,100 | 27,550 | 27,250 | 26,400 | 26,100 | 24,550 | 29,500 | 26,800 |
| ROE ${ }^{3}$ | 26.7\% | 28.1\% | 26.5\% | 29.8\% | 30.5\% | 29.2\% | 34.4\% | 29.8\% | 32.5\% | 27.8\% | 30.9\% |
| Return on risk capital (RORC) | 32.3\% | 33.7\% | 31.5\% | 35.6\% | 36.5\% | 34.8\% | 41.3\% | 35.9\% | 39.7\% | 33.3\% | 37.1\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,980 | 2,029 | 1,808 | 2,045 | 1,982 | 1,957 | 2,123 | 1,900 | 1,953 | 7,862 | 7,962 |
| Average risk capital | 23,950 | 23,350 | 23,200 | 22,300 | 21,800 | 21,650 | 20,850 | 20,500 | 19,000 | 23,200 | 21,200 |
| Add: Average goodwill and other intangibles | 3,450 | 3,250 | 2,850 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 3,050 | 2,750 |
| Average attributed capital | 27,400 | 26,600 | 26,050 | 25,050 | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 26,250 | 23,950 |
| ROE ${ }^{3}$ | 28.7\% | 30.3\% | 28.5\% | 32.4\% | 32.0\% | 31.8\% | 36.9\% | 32.4\% | 35.6\% | 29.9\% | 33.2\% |
| RORC | 32.8\% | 34.5\% | 32.0\% | 36.4\% | 36.0\% | 35.8\% | 41.7\% | 36.7\% | 40.8\% | 33.9\% | 37.5\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 200 | 650 | 704 | 818 | 808 | 790 | 774 | 787 | 582 | 2,372 | 3,159 |
| Average risk capital | 13,550 | 13,900 | 14,250 | 14,150 | 13,350 | 12,800 | 11,900 | 11,450 | 10,350 | 13,950 | 12,350 |
| Add: Average goodwill and other intangibles | 10,050 | 10,050 | 10,050 | 10,200 | 8,350 | 7,350 | 7,450 | 7,500 | 7,450 | 10,100 | 7,700 |
| Average attributed capital | 23,600 | 23,950 | 24,300 | 24,350 | 21,700 | 20,150 | 19,350 | 18,950 | 17,800 | 24,050 | 20,050 |
| ROE ${ }^{3}$ | 3.4\% | 10.8\% | 11.9\% | 13.4\% | 14.8\% | 15.6\% | 16.4\% | 16.5\% | 12.9\% | 9.9\% | 15.8\% |
| RORC | 5.9\% | 18.6\% | 20.3\% | 23.0\% | 24.0\% | 24.5\% | 26.7\% | 27.3\% | 22.3\% | 17.0\% | 25.5\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 95 | 214 | 169 | 66 | 266 | 185 | 204 | 196 | 265 | 544 | 851 |
| Average risk capital | 1,950 | 1,950 | 1,850 | 1,800 | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 1,900 | 2,100 |
| Add: Average goodwill and other intangibles | 300 | 250 | 250 | 250 | 250 | 250 | 200 | 250 | 250 | 250 | 250 |
| Average attributed capital | 2,250 | 2,200 | 2,100 | 2,050 | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,150 | 2,350 |
| ROE ${ }^{3}$ | 17.1\% | 38.5\% | 32.7\% | 12.7\% | 46.7\% | 32.3\% | 34.6\% | 32.4\% | 42.8\% | 25.3\% | 36.4\% |
| RORC | 19.4\% | 43.8\% | 37.2\% | 14.5\% | 52.3\% | 36.2\% | 38.3\% | 36.0\% | 47.3\% | 28.8\% | 40.6\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 970 | 934 | 945 | 1,228 | 708 | 600 | 860 | 1,129 | 975 | 4,077 | 3,297 |
| Average risk capital | 25,050 | 25,600 | 25,800 | 26,500 | 26,000 | 25,950 | 24,850 | 24,350 | 22,050 | 25,750 | 25,300 |
| Add: Average goodwill and other intangibles | 2,200 | 2,150 | 2,100 | 2,000 | 2,000 | 1,900 | 1,900 | 1,800 | 1,750 | 2,100 | 1,900 |
| Average attributed capital | 27,250 | 27,750 | 27,900 | 28,500 | 28,000 | 27,850 | 26,750 | 26,150 | 23,800 | 27,850 | 27,200 |
| ROE ${ }^{3}$ | 14.1\% | 13.4\% | 13.9\% | 17.1\% | 10.0\% | 8.6\% | 13.2\% | 17.1\% | 16.2\% | 14.6\% | 12.1\% |
| RORC | 15.4\% | 14.5\% | 15.0\% | 18.4\% | 10.8\% | 9.2\% | 14.2\% | 18.4\% | 17.6\% | 15.8\% | 13.0\% |
| Corporate Support ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 535 | (113) | (100) | $(1,138)$ | (87) | (63) | 133 | (30) | (12) | (816) | (47) |
| Average risk capital and other | 3,250 | 3,300 | 3,250 | 4,000 | 3,900 | 3,500 | 2,900 | 2,750 | 2,850 | 3,450 | 3,250 |
| Add: Average under/(over) attribution of capital | 18,800 | 16,750 | 15,000 | 12,700 | 13,750 | 14,750 | 15,500 | 16,100 | 18,050 | 15,800 | 15,050 |
| Average attributed capital | 19,450 | 17,650 | 15,850 | 14,300 | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 16,850 | 18,300 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,939 | 3,860 | 3,680 | 3,133 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,612 | 15,807 |
| Net income available to common shareholders | 3,870 | 3,800 | 3,612 | 3,087 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 14,369 | 15,547 |
| Average risk capital | 68,600 | 68,750 | 68,400 | 68,600 | 66,900 | 65,700 | 62,400 | 60,850 | 56,000 | 68,600 | 63,950 |
| Average common equity | 103,250 | 101,450 | 99,450 | 97,300 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 100,400 | 94,700 |
| ROE | 14.9\% | 14.9\% | 14.9\% | 12.6\% | 15.6\% | 14.6\% | 18.4\% | 17.3\% | 16.9\% | 14.3\% | 16.4\% |
| RORC | 22.4\% | 21.9\% | 21.6\% | 17.8\% | 22.6\% | 21.2\% | 27.5\% | 26.3\% | 27.1\% | 20.9\% | 24.3\% |

[^4]Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.
${ }^{4}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.

## Non-GAAP financial measures and non-GAAP ratios

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a variety of financial measures. In addition to generally accepted accounting principles (GAAP) prescribed measures, we use certain non-GAAP measures and key performance measures. We believe these measures provide useful information to investors regarding our financial condition and result of operations

- Adjusted measures and ratios are useful as they provide users with a better understanding of management's perspective on our performance and enhance comparability of our financial performance with prior periods as these measures and ratios exclude items, noted as adjusting items on page 2, that may impact a given period, which can lead to volatility in key performance measures. Prior to 2023 these ratios include an adjustment to exclude insurance policy benefits, claims and acquisition expense (PBCAE).
Teb adjusted amounts are useful to illustrate the impact of tax-advantaged revenue sources in our Capital Markets business on our effective tax rate
- Measures which exclude the impact of the amortization or impairment of intangibles (excluding software) and goodwill enhances comparability as transaction specific intangible assets and/or goodwill can differ widely between organizations and impairments can give rise to volatility in a particular period.


## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted basic and diluted earnings per share (EPS), adjusted diluted EPS growth, adjusted Return on Equity (ROE), adjusted Return on Tangible Common Equity (ROTCE), and adjusted Return on Assets (ROA) are calculated by adding back to net income the amount of amortization of intangibles (excluding amortization of software), and other significant items, noted as adjusting items on page 2, that may impact a given period.

Adjusted efficiency ratio, operating leverage, revenue growth and non-interest expense growth Where applicable, the ratio and calculations exclude items, noted as adjusting items on page 2, that may impact a given period from revenue, revenue growth and non-interest expense growth. Prior to 2023 these ratios includ an adjustment to exclude insurance policy benefits, claims and acquisition expense (PBCAE). Refer to 'Glossary' for the definition of the efficiency ratio, operating leverage, revenue growth and non-interest expense growth.

Adjusted effective tax rate and their taxable equivalent basis (teb)
The calculations are adjusted to exclude significant items, noted as adjusting items on page 2 , that may impact a given period.

## Effective tax rate (teb)

Effective tax rate (teb) is calculated using the income tax expense for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Glossary section, following

Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles Net income available to common shareholders with the after-tax effect of amortization of other intangibles added back.

Return on Tangible Common Equity (ROTCE)
Net income available to shareholders excluding the impact of amortization and write down
of other intangibles (excluding software) and goodwill divided by average tangible common equity
ROTCE is based on actual balances of average tangible common equity before rounding.
Tangible common equity
Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

## Capital charge

Capital charge by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital

## Capital ratios

Capital ratios are calculated using OSFI's CAR guideline.

## Common equity

Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

## Common Equity Tier 1 ratio

Common Equity Tier 1 (CET1) capital mainly consists of common shares, retained earnings and other components of equity and other items. Regulatory adjustments include deductions of goodwill and other intangibles, certain deferred tax assets, defined benefit pension fund assets, investments in banking, financial and insurance entities, the shortfall of provisions to expected losses and other deductions. CET1 ratio is calculated by dividing CET1 capital by risk-weighted assets, in accordance with OSFI's CAR guideline.

## Contractual service margin (CSM)

For insurance contracts, the CSM represents the unearned profit (net inflows) for providing insurance coverage.
For reinsurance contracts held, the CSM represents the net cost or net gain of purchasing reinsurance.

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

## Diluted EPS Growth

The growth rate is calculated based on diluted EPS in the same period a year ago. For adjusted diluted EPS growth, refer to the Non-GAAP measures above.

## Dividend payout ratio

Common dividends as a percentage of net income available to common shareholders

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the Non-GAAP measures on page 35

## Goodwill and intangibles

Goodwill represents the excess of the price paid for the business acquired over the fair value of the net
identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

## Insurance Assets

Comprised of all assets related to the Insurance business.

## Insurance investment result

Calculated as Net investment income from the Insurance segment, Insurance finance income (expense) from insurance contracts and Reinsurance finance income (expense) from reinsurance contracts held.

## Insurance service result

Calculated as Insurance revenue less Insurance service expense from insurance contracts and Net income (expense) from reinsurance contracts held.

## Leverage ratio

A Basel III regulatory measure, the ratio divides Tier 1 capital by the sum of the total assets plus specified off-balance sheet items in accordance with OSFl's Leverage Requirements guideline. The leverage ratio is a non-risk based measure

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the
Toronto Stock Exchange.
Market price to book value
Closing share price divided by book value per share.
Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Net interest margin (NIM) (average assets)

Net interest income as a percentage of total average assets.
Net interest margin (NIM) (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.
NIM (average earning assets, net) excluding trading assets, trading net interest income and insurance assets Net Interest Income less trading net interest income divided by total average earning assets less average trading and insurance assets.

## Net write-offs

Gross write-offs less recoveries of amounts previously written off.

## Non-interest expense Growth

The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted Non-interest expense growth refer to the Non-GAAP measures on page 35.

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the Non-GAAP measures on page 35.

## Pre-tax margin

Income before income taxes divided by total revenue.

## Related loans and acceptances

Loans gross of ACL plus acceptances gross of ACL

## Return on assets (ROA)

Net income as a percentage of average assets.

## Return on common equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

## Return on risk capital (RORC)

Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding

## Return on risk-weighted asset

Net income as a percentage of average risk-weighted assets.

## Revenue Growth

The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the Non-GAAP measures on page 35

## Risk capital

Risk capital is attributed capital excluding goodwill and other intangibles

## Risk-weighted assets (RWA

RWA represents assets adjusted by a regulatory risk-weight factor to reflect the riskiness of on and off-balance shee exposures. Certain assets are not risk-weighted, but deducted from capital. RWA calculation is defined by OSFI CAR guidelines. While the majority of our credit risk exposures are reported under the Basel III IRB Approach for regulatory capital purposes, certain portfolios continue to use the Basel III Standardized Approach (SA) for credit risk. For marke risk RWA, we use both Internal Models-based and Standardized Approaches. We use the Standardized Approach for operational risk RWA.

## Taxable equivalent basis (teb)

Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support.

## Total trading revenue

Total trading revenue is comprised of trading-related revenue recorded in Net interest income and Non-interest income.

## Trading Assets

Include Trading securities, Assets purchased under reverse repurchase agreements and securities borrowed and Derivatives.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.
n.a.
$\frac{\text { Not }}{\text { Nopplicable }}$


[^0]:     See 'Glossary' beginning on page 35 for explanation of composition.
    ${ }^{3}$ This figure represents the 90 -Day Active customers in Canadian Banking only.
    ${ }^{4}$ Amounts represent the 12 -month Net interest income exposure to an instantaneous and sustained shift in interest rates.

[^1]:     presented in accordance with IFRS 4.
    2 See 'Glossary' beginning on page 35 for explanation of composition.

[^2]:    ${ }^{1}$ Certain amounts have been restated as part of the adoption of IFRS 17 effective November 1, 2023. IFRS 17 has been applied retrospectively with the comparatives restated beginning November 1, 2022. Amounts prior to November 1, 2022 are presented in accordance with IFRS 4

[^3]:    Certain amounts have been restated as part of the adoption of IFRS 17 effective November 1, 2023. IFRS 17 has been applied retrospectively with the comparatives restated beginning November 1, 2022. Amounts prior to November 1, 2022 are presented in

[^4]:    
    ${ }^{2}$ See 'Glossary' beginning on page 35 for explanation of composition.

