## Supplementary Financial Information Q4 2023

For the period ended October 31, 2023 (UNAUDITED)

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 Interim Financial Reporting unless otherwise noted. Unless otherwise stated, monetary amounts are stated in Canadian dollars. This document is not audited and should be read in conjunction with our 2023 Annual Report. Certain comparative amounts have been amended to conform to the current period's presentation.

Commencing Q4 2023, RBC moved the Investor Services lending business from our Wealth Management segment to our Capital Markets segment.
Capital Disclosure Requirements related to Basel III Pillar 3
 Basel III Pillar 3 report for all other Pillar 3 capital disclosures.

## EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

| Type of Risk | Recommendation | Disclosure | Page |
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For a full index of where to find all EDTF related disclosures, refer to our 2023 Annual Report.

| FINANCIAL HIGHLIGHTS <br> (Millions of Canadian dollars, except otherwise noted) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 6,542 | 6,286 | 6,099 | 6,202 | 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 25,129 | 22,717 |
| Non-interest income | 6,484 | 8,203 | 7,421 | 8,892 | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 31,000 | 26,268 |
| Total revenue | 13,026 | 14,489 | 13,520 | 15,094 | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 56,129 | 48,985 |
| Provision for credit losses (PCL) ${ }^{1}$ | 720 | 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | 2,468 | 484 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 92 | 1,379 | 1,006 | 1,545 | 116 | 850 | (180) | 997 | 1,032 | 4,022 | 1,783 |
| Non-interest expense | 8,143 | 7,861 | 7,494 | 7,675 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 31,173 | 26,609 |
| Net income | 4,131 | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,866 | 15,807 |
| Less: Non-controlling interests (NCI) | (2) | (2) | (1) | (2) | (6) | (2) | (3) | (2) | (5) | (7) | (13) |
| Dividends on preferred shares and distributions on other equity instruments | (67) | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (236) | (247) |
| Net income available to common shareholders | 4,062 | 3,812 | 3,581 | 3,168 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 14,623 | 15,547 |
| Adjusting items impacting net income (before tax) |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of other intangibles | 92 | 81 | 82 | 86 | 68 | 62 | 63 | 63 | 63 | 341 | 256 |
| HSBC Canada transaction and integration costs | 203 | 110 | 56 | 11 |  | - |  |  |  | 380 |  |
| Impairment losses on our interest in an associated company | 242 |  |  |  |  |  |  |  |  | 242 |  |
| Income taxes for adjusting items impacting net income |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of other intangibles | (24) | (20) | (16) | (15) | (16) | (16) | (17) | (16) | (17) | (75) | (65) |
| HSBC Canada transaction and integration costs | (36) | (26) | (13) | (3) | - | - | - | - |  | (78) |  |
| Impairment losses on our interest in an associated company | (65) |  |  |  |  |  |  |  |  | (65) |  |
| Canada Recovery Dividend (CRD) and other tax related adjustments ${ }^{2}$Certain deferred tax adjustments |  | - | - | 1,050 | - | - | - | - |  | 1,050 |  |
|  | (578) |  |  |  |  |  |  |  |  | (578) |  |
| Adjusted net income available to common shareholders ${ }^{3}$ | 3,896 | 3,957 | 3,690 | 4,297 | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 15,840 | 15,738 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$2.90 | \$2.74 | \$2.58 | \$2.29 | \$2.75 | \$2.52 | \$2.97 | \$2.84 | \$2.68 | \$10.51 | \$11.08 |
| - basic adjusted ${ }^{3}$ | \$2.78 | \$2.84 | \$2.66 | \$3.11 | \$2.78 | \$2.55 | \$3.00 | \$2.87 | \$2.71 | \$11.39 | \$11.21 |
| - diluted ${ }^{4}$ | \$2.90 | \$2.73 | \$2.58 | \$2.29 | \$2.74 | \$2.51 | \$2.96 | \$2.84 | \$2.68 | \$10.50 | \$11.06 |
| - diluted adjusted ${ }^{3,4}$ | \$2.78 | \$2.84 | \$2.65 | \$3.10 | \$2.78 | \$2.55 | \$2.99 | \$2.87 | \$2.71 | \$11.38 | \$11.19 |
| Common shares outstanding (000s) ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |
| - average (basic) | 1,399,337 | 1,393,515 | 1,388,388 | 1,382,754 | 1,386,925 | 1,396,381 | 1,409,702 | 1,421,807 | 1,424,534 | 1,391,020 | 1,403,654 |
| - average (diluted) | 1,400,465 | 1,394,939 | 1,390,149 | 1,384,536 | 1,388,548 | 1,398,667 | 1,412,552 | 1,424,602 | 1,427,225 | 1,392,529 | 1,406,034 |
| Return on common equity (ROE) ${ }^{4}$ | 15.2\% | 14.6\% | 14.4\% | 12.6\% | 15.6\% | 14.6\% | 18.4\% | 17.3\% | 16.9\% | 14.2\% | 16.4\% |
| Adjusted ROE ${ }^{3,4}$ | 14.6\% | 15.1\% | 14.9\% | 17.1\% | 15.8\% | 14.8\% | 18.6\% | 17.5\% | 17.1\% | 15.4\% | 16.6\% |
| Return on tangible common equity (ROTCE) ${ }^{3}$ | 17.9\% | 17.1\% | 17.1\% | 15.0\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 16.8\% | 19.0\% |
| Adjusted ROTCE ${ }^{3}$ | 16.9\% | 17.5\% | 17.3\% | 19.9\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 17.9\% | 19.0\% |
| Return on assets (ROA) ${ }^{4}$ | 0.80\% | 0.77\% | 0.79\% | 0.61\% | 0.77\% | 0.76\% | 0.95\% | 0.88\% | 0.90\% | 0.74\% | 0.84\% |
| Adjusted ROA ${ }^{3,4}$ | 0.77\% | 0.80\% | 0.81\% | 0.83\% | 0.78\% | 0.77\% | 0.96\% | 0.89\% | 0.91\% | 0.80\% | 0.85\% |
| Return on RWA ${ }^{4}$ | 2.75\% | 2.62\% | 2.52\% | 2.07\% | 2.52\% | 2.41\% | 2.98\% | 2.85\% | 2.79\% | 2.49\% | 2.68\% |
| Efficiency ratio ${ }^{4}$ | .5\% | 54.3\% | 55.4\% | 50.8\% | 57.4\% | 52.6\% | 57.3\% | 50.4\% | 53.2\% | 55.5\% | 54.3\% |
| Adjusted efficiency ratio ${ }^{3,4,6}$ | 59.6\% | 58.5\% | 58.8\% | 55.9\% | 57.4\% | 56.1\% | 55.9\% | 54.0\% | 57.5\% | 58.2\% | 55.8\% |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth ${ }^{4,7}$ | 5.8\% | 8.8\% | (12.8)\% | (19.4)\% | 2.2\% | (15.5)\% | 7.2\% | 6.8\% | 20.2\% | (5.1)\% | 0.0\% |
| Adjusted diluted EPS growth ${ }^{3,4,7}$ | 0.0\% | 11.4\% | (11.4)\% | 8.0\% | 2.6\% | (15.0)\% | 7.2\% | 6.7\% | 19.4\% | 1.7\% | 0.0\% |
| Revenue growth ${ }^{4,7}$ | 3.7\% | 19.4\% | 20.5\% | 15.5\% | 1.5\% | (4.9)\% | (3.4)\% | 1.0\% | 11.6\% | 14.6\% | (1.4)\% |
| Adjusted revenue growth ${ }^{\text {3,4, 6, } 7}$ | 5.8\% | 16.2\% | 9.8\% | 12.3\% | 9.8\% | (1.5)\% | (0.6)\% | 4.6\% | 6.7\% | 10.9\% | 3.1\% |
| Non-interest expense growth ${ }^{4,7}$ | 13.0\% | 23.1\% | 16.5\% | 16.6\% | 9.5\% | (0.5)\% | 0.9\% | 0.6\% | 8.7\% | 17.2\% | 2.6\% |
| Adjusted non-interest expense growth ${ }^{3,4,7}$ | 9.9\% | 21.3\% | 15.5\% | 16.3\% | 9.5 | (0.5)\% | 0.9\% | 0.6\% | 9.0 | 15.6\% | 2.6\% |
| Operating leverage ${ }^{4}$ | (9.3)\% | (3.7)\% | 4.0\% | (1.1)\% | (8.0)\% | (4.4)\% | (4.3)\% | 0.4\% | 2.9 | (2.6)\% | (4.0)\% |
| Adjusted operating leverage ${ }^{\text {3,4,6 }}$ | (4.1)\% | (5.1)\% | (5.7)\% | (4.0)\% | 0.3\% | (1.0)\% | (1.5)\% | 4.0\% | (2.3)\% | (4.7)\% | 0.5\% |
| PCL on loans as a \% of average net loans and acceptances | 0.34\% | 0.29\% | 0.30\% | 0.25\% | 0.18\% | 0.17\% | (0.18)\% | 0.05\% | (0.12)\% | 0.29\% | 0.06\% |
| PCL on performing loans (Stage 1 and 2) as a percentage of Average net loans and acceptances | 0.09\% | 0.06\% | 0.09\% | 0.08\% | 0.06\% | 0.09\% | (0.27)\% | (0.04)\% | (0.19)\% | 0.08\% | (0.04)\% |
| PCL on impaired loans (Stage 3) as a percentage of Average net loans and acceptances | 0.25\% | 0.23\% | 0.21\% | 0.17\% | 0.12\% | 0.08\% | 0.09\% | 0.09\% | 0.07\% | 0.21\% | 0.10\% |
| Net interest margin (NIM) (average earning assets, net) ${ }^{4}$ | 1.51\% | 1.50\% | 1.53\% | 1.47\% | 1.56\% | 1.52\% | 1.45\% | 1.39\% | 1.43\% | 1.50\% | 1.48\% |
| NIM (average earning assets, net) excluding Trading Assets, Trading net interest income and Insurance Assets ${ }^{4}$ | 2.14\% | 2.02\% | 2.03\% | 2.10\% | 2.11\% | 2.04\% | 1.93\% | 1.88\% | 1.90\% | 2.08\% | 2.00\% |
| NIM (total average assets) ${ }^{4}$ | 1.27\% | 1.25\% | 1.32\% | 1.18\% | 1.25\% | 1.25\% | 1.18\% | 1.13\% | 1.17\% | 1.25\% | 1.20\% |
| Non-interest income as \% of total revenue | 49.8\% | 56.6\% | 54.9\% | 58.9\% | 50.0\% | 51.5\% | 53.0\% | 59.7\% | 59.1\% | 55.2\% | $53.6 \%$ |

[^1]${ }^{2}$ Reflects the impact of the CRD and the $1.5 \%$ increase in the Canadian corporate tax rate applicable to fiscal 2022, net of deferred tax adjustments, which were announced in the Government of Canada's 2022 budget and enacted in Q1 2023 .
This is a non-GAAP financial measure or ratio. These do not have standardized meanings under GAAP and might not be comparable to similar financial measures or ratios disclosed by other issuers. For further information, refer to the Non-GAAP financial measures and nonGAAP ratios section on page 35 .
Aee Glossary' beginning on page 35 for explanation of composition of this measure.
Average common shares outstanding includes the impact of treasury shares held.
.
Growth rates are calculated based on results in the same period a year ago.

| FINANCIAL HIGHLIGHTS continued <br> (Millions of Canadian dollars, except otherwise noted) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES - CONSOLIDATED |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) capital ratio ${ }^{1}$ | 14.5\% | 14.1\% | 13.7\% | 12.7\% | 12.6\% | 13.1\% | 13.2\% | 13.5\% | 13.7\% | 14.5\% | 12.6\% |
| Tier 1 capital ratio ${ }^{1}$ | 15.7\% | 15.4\% | 14.9\% | 13.9\% | 13.8\% | 14.3\% | 14.4\% | 14.8\% | 14.9\% | 15.7\% | 13.8\% |
| Total capital ratio ${ }^{1}$ | 17.6\% | 17.3\% | 16.8\% | 15.7\% | 15.4\% | 15.9\% | 16.0\% | 16.6\% | 16.7\% | 17.6\% | 15.4\% |
| Total capital RWA (\$ billions) ${ }^{1}$ | 596.2 | 585.9 | 593.5 | 614.3 | 609.9 | 589.0 | 585.8 | 569.3 | 552.5 | 596.2 | 609.9 |
| Leverage ratio - all-in basis ${ }^{1}$ | 4.3\% | 4.2\% | 4.2\% | 4.4\% | 4.4\% | 4.6\% | 4.7\% | 4.8\% | 4.9\% | 4.3\% | 4.4\% |
| Leverage ratio exposure - all-in basis (\$ billions) ${ }^{1}$ | 2,180.0 | 2,142.0 | 2,116.0 | 1,921.0 | 1,898.0 | 1,840.0 | 1,812.0 | 1,760.6 | 1,662.0 | 2,180.0 | 1,898.0 |
| CALCULATION OF ROTCE |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles ${ }^{2}$ | 4,124 | 3,873 | 3,647 | 3,239 | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 14,883 | 15,738 |
| Average common equity ${ }^{1}$ | 105,850 | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 102,800 | 94,700 |
| Less: Goodwill and Intangibles (net of tax) ${ }^{1}$ | 14,150 | 14,100 | 14,200 | 14,050 | 12,500 | 11,600 | 11,750 | 11,800 | 11,800 | 14,100 | 11,900 |
| Tangible common equity ${ }^{2}$ | 91,700 | 89,750 | 87,650 | 85,650 | 84,650 | 84,150 | 81,550 | 80,650 | 77,700 | 88,700 | 82,800 |
| ROTCE ${ }^{2}$ | 17.9\% | 17.1\% | 17.1\% | 15.0\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 16.8\% | 19.0\% |
| EFFECTIVE TAX RATE |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes (teb) ${ }^{1}$ <br> Income Taxes | (60) | 761 | 771 | 2,128 | 979 | 979 | 1,055 | 1,289 | 1,096 | 3,600 | 4,302 |
| Taxable equivalent basis (teb) adjustment ${ }^{1,2}$ | 117 | 113 | 213 | 116 | 142 | 143 | 145 | 142 | 125 | 559 | 572 |
| Income Taxes (teb) ${ }^{1}$ | 57 | 874 | 984 | 2,244 | 1,121 | 1,122 | 1,200 | 1,431 | 1,221 | 4,159 | 4,874 |
| Net Income before taxes (teb) ${ }^{1}$ Net Income before taxes | 4,071 | 4,633 | 4,420 | 5,342 | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 18,466 | 20,109 |
| Taxable equivalent basis (teb) adjustment ${ }^{1,2}$ | 117 | 113 | 213 | 116 | 142 | 143 | 145 | 142 | 125 | 559 | 572 |
| Net Income before taxes (teb) ${ }^{1}$ | 4,188 | 4,746 | 4,633 | 5,458 | 5,003 | 4,699 | 5,453 | 5,526 | 5,113 | 19,025 | 20,681 |
| Effective tax rate | (1.5)\% | 16.4\% | 17.4\% | 39.8\% | 20.1\% | 21.5\% | 19.9\% | 23.9\% | 22.0\% | 19.5\% | 21.4\% |
| Adjusted effective tax rate ${ }^{2}$ | 14.0\% | 16.7\% | 17.6\% | 20.2\% | 20.2\% | 21.5\% | 20.0\% | 24.0\% | 22.0\% | 17.2\% | 21.4\% |
| Effective tax rate (Taxable equivalent basis (teb)) ${ }^{1,2}$ | 1.4\% | 18.4\% | 21.2\% | 41.1\% | 22.4\% | 23.9\% | 22.0\% | 25.9\% | 23.9\% | 21.9\% | 23.6\% |
| Adjusted effective tax rate (Taxable equivalent basis (teb)) ${ }^{1,2}$ | 16.1\% | 18.6\% | 21.2\% | 21.8\% | 22.4\% | 23.9\% | 22.1\% | 25.9\% | 23.9\% | 19.5\% | 23.6\% |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period ${ }^{3}$ | 1,400,511 | 1,394,997 | 1,389,730 | 1,382,818 | 1,382,911 | 1,390,629 | 1,401,800 | 1,416,020 | 1,424,525 | 1,400,511 | 1,382,911 |
| Treasury shares and other equity instruments held | 1,400,51 |  |  |  |  |  |  |  |  |  |  |
| - preferred shares and other equity instruments (000s) |  | 6 | (6) | 8 | (12) | 11 | (38) | (35) | (164) | (9) | (12) |
| - common shares (000s) | $(1,862)$ | $(1,231)$ | (969) | $(3,042)$ | $(2,680)$ | $(2,155)$ | $(1,328)$ | (703) | (662) | $(1,862)$ | $(2,680)$ |
| Stock options and awards outstanding (000s) | 7,793 | 7,922 | 8,096 | 8,354 | 7,535 | 8,209 | 8,310 | 8,418 | 7,653 | 7,793 | 7,535 |
| Stock options and awards exercisable (000s) | 3,830 | 3,891 | 4,066 | 4,306 | 3,502 | 3,576 | 3,677 | 3,788 | 3,273 | 3,830 | 3,502 |
| Dividends declared per common share | \$1.35 | \$1.35 | \$1.32 | \$1.32 | \$1.28 | \$1.28 | \$1.20 | \$1.20 | \$1.08 | \$5.34 | \$4.96 |
| Dividend yield ${ }^{1}$ | 4.5\% | 4.2\% | 4.0\% | 4.0\% | 4.0\% | 3.9\% | 3.5\% | 3.5\% | 3.3\% | 4.3\% | 3.7\% |
| Dividend payout ratio ${ }^{1}$ | 47\% | 49\% | 51\% | 58\% | 47\% | 51\% | 40\% | 42\% | 40\% | 51\% | 45\% |
| Common dividends | 1,893 | 1,885 | 1,836 | 1,829 | 1,774 | 1,784 | 1,686 | 1,702 | 1,540 | 7,443 | 6,946 |
| Dividends on preferred shares and distributions on other equity instruments | 67 | 58 | 67 | 44 | 67 | 58 | 68 | 54 | 68 | 236 | 247 |
| Book value per share ${ }^{1}$ | \$78.79 | \$75.27 | \$74.79 | \$72.58 | \$72.85 | \$69.44 | \$69.20 | \$66.71 | \$64.57 | \$78.79 | \$72.85 |
| Common share price ( RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$130.50 | \$135.35 | \$140.18 | \$136.30 | \$129.95 | \$133.55 | \$148.26 | \$149.60 | \$134.23 | \$140.18 | \$149.60 |
| - Low | \$107.92 | \$120.10 | \$125.32 | \$124.65 | \$116.75 | \$118.24 | \$129.01 | \$125.64 | \$124.38 | \$107.92 | \$116.75 |
| - Close, end of period | \$110.76 | \$130.73 | \$134.51 | \$136.16 | \$126.05 | \$124.86 | \$129.75 | \$144.93 | \$128.82 | \$110.76 | \$126.05 |
| Market capitalization (TSX) ${ }^{1}$ | 155,121 | 182,368 | 186,933 | 188,284 | 174,316 | 173,634 | 181,884 | 205,224 | 183,507 | 155,121 | 174,316 |
| Market price to book value ${ }^{1}$ | 1.41 | 1.74 | 1.80 | 1.88 | 1.73 | 1.80 | 1.87 | 2.17 | 2.00 | 1.41 | 1.73 |

${ }^{1}$ See 'Glossary' beginning on page 35 for explanation of composition.
 ratios section on page 35 .
${ }^{3}$ Common shares outstanding has been adjusted to include the impact of treasury shares.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances, net | 867,500 | 854,900 | 850,200 | 844,900 | 829,600 | 802,000 | 772,700 | 752,100 | 728,600 | 854,400 | 789,300 |
| Total Assets | 2,004,992 | 1,957,734 | 1,940,302 | 1,933,019 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 2,004,992 | 1,917,219 |
| Average assets ${ }^{1}$ | 2,038,300 | 1,988,300 | 1,901,200 | 2,080,400 | 1,991,500 | 1,876,300 | 1,834,400 | 1,843,400 | 1,711,500 | 2,002,900 | 1,886,900 |
| Average assets excluding trading assets ${ }^{1}$ and insurance assets ${ }^{1}$ | 1,147,300 | 1,134,300 | 1,134,900 | 1,291,100 | 1,266,600 | 1,221,200 | 1,195,700 | 1,181,800 | 1,133,800 | 1,138,000 | 1,216,500 |
| Average earning assets, net ${ }^{1}$ | 1,722,200 | 1,665,600 | 1,640,100 | 1,674,500 | 1,600,100 | 1,534,600 | 1,487,800 | 1,503,100 | 1,399,400 | 1,676,000 | 1,531,800 |
| Deposits | 1,231,687 | 1,215,671 | 1,210,053 | 1,203,842 | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,231,687 | 1,208,814 |
| Common equity | 110,347 | 105,004 | 103,937 | 100,363 | 100,746 | 96,570 | 97,006 | 94,469 | 91,983 | 110,347 | 100,746 |
| Average common equity | 105,850 | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 102,800 | 94,700 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 66,172 | 67,959 | 67,178 | 65,948 | 64,922 | 64,210 | 62,292 | 61,370 | 61,526 | 66,172 | 64,922 |
| U.S. | 15,837 | 16,359 | 15,640 | 15,285 | 15,059 | 15,105 | 14,551 | 14,531 | 14,361 | 15,837 | 15,059 |
| Other | 9,389 | 9,435 | 11,580 | 11,429 | 11,446 | 9,226 | 9,164 | 9,310 | 9,414 | 9,389 | 11,446 |
| Total | 91,398 | 93,753 | 94,398 | 92,662 | 91,427 | 88,541 | 86,007 | 85,211 | 85,301 | 91,398 | 91,427 |
| Number of banking branches |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,143 | 1,149 | 1,150 | 1,157 | 1,162 | 1,173 | 1,177 | 1,175 | 1,182 | 1,143 | 1,162 |
| U.S. | 65 | 69 | 69 | 69 | 70 | 71 | 74 | 73 | 74 | 65 | 70 |
| Other | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 |
| Total | 1,247 | 1,257 | 1,258 | 1,265 | 1,271 | 1,283 | 1,290 | 1,287 | 1,295 | 1,247 | 1,271 |
| Number of automated teller machines (ATMs) | 4,341 | 4,353 | 4,357 | 4,363 | 4,368 | 4,364 | 4,377 | 4,368 | 4,378 | 4,341 | 4,368 |
| Active digital (online and mobile) users ( 000 's) ${ }^{2}$ | 9,016 | 8,837 | 8,774 | 8,579 | 8,405 | 8,277 | 8,270 | 8,110 | 7,980 | 9,016 | 8,405 |
| Active mobile users ( 000 's $)^{2}$ | 6,865 | 6,639 | 6,429 | 6,287 | 6,129 | 5,962 | 5,826 | 5,695 | 5,547 | 6,865 | 6,129 |
| MARKET RISK MEASURES - Interest Rate Risk in the Banking Book (IRRBB) Sensitivities Before-tax impact of 100 bps increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{3}$ Economic value of equity | $\begin{array}{r} 651 \\ (1,552) \end{array}$ | $\begin{array}{r} 580 \\ (1,999) \end{array}$ | $\begin{gathered} 824 \\ (1,726) \end{gathered}$ | $\begin{gathered} 663 \\ (2,069) \end{gathered}$ | $\begin{gathered} 781 \\ (1,900) \end{gathered}$ | $\begin{gathered} 1,091 \\ (1,411) \end{gathered}$ | $\begin{gathered} 1,087 \\ (2,054) \end{gathered}$ | $\begin{array}{r} 853 \\ (2,162) \end{array}$ | $\begin{gathered} 929 \\ (2,009) \end{gathered}$ | $\begin{array}{r} 651 \\ (1,552) \end{array}$ | $\begin{gathered} 781 \\ (1,900) \end{gathered}$ |
| Before-tax impact of 100 bps decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{3}$ | (751) | (648) | (894) | (776) | (839) | $(1,189)$ | $(1,214)$ | (964) | (921) | (751) | (839) |
| Economic value of equity | 1,353 | 1,789 | 1,507 | 1,808 | 1,709 | 914 | 1,728 | 1,519 | 1,537 | 1,353 | 1,709 |

[^2]Net interest income
Interest and dividend income
Interest expense
Total
Non-interest income
Accounts
Other payment services
Service charges
Insurance premiums, investment and fee income
Trading revenue
Investment management and custodial fees
Mutual fund revenue
Seculties brokerage commissions
Underwriting and other advisory fees
Foreign exchange revenue, other than trading
Card service revenu
Credit fees
Net gains (losses) on investment securities
Income (loss) from joint ventures and associates
Other

## Total revenue

Provision for credit losses
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense
come before income taxes
Income taxes

Net income attributable to:
Shareholders
Non-controlling interests (NCI)
Net income
Net income
Non-controlling interests (NCI)
Dividends on preferred shares and distributions on other equity instruments
Net income available to common shareholders

| 24,502 | 22,834 | 20,318 | 19,337 | 14,898 | 10,737 | 7,758 | 7,378 | 7,014 | 86,991 | 40,771 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17,960 | 16,548 | 14,219 | 13,135 | 8,616 | 4,847 | 2,484 | 2,107 | 1,953 | 61,862 | 18,054 |
| 6,542 | 6,286 | 6,099 | 6,202 | 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 25,129 | 22,717 |
| 396 | 377 | 363 | 362 | 365 | 351 | 345 | 345 | 344 | 1,498 | 1,406 |
| 152 | 152 | 148 | 149 | 147 | 148 | 135 | 140 | 131 | 601 | 570 |
| 548 | 529 | 511 | 511 | 512 | 499 | 480 | 485 | 475 | 2,099 | 1,976 |
| 589 | 1,848 | 1,347 | 1,891 | 644 | 1,233 | 234 | 1,399 | 1,501 | 5,675 | 3,510 |
| 408 | 485 | 430 | 1,069 | 451 | (128) | 289 | 314 | 103 | 2,392 | 926 |
| 2,106 | 2,099 | 2,083 | 2,056 | 1,900 | 1,857 | 1,892 | 1,961 | 1,888 | 8,344 | 7,610 |
| 1,014 | 1,034 | 1,000 | 1,015 | 1,010 | 1,028 | 1,086 | 1,165 | 1,142 | 4,063 | 4,289 |
| 363 | 362 | 377 | 361 | 349 | 344 | 389 | 399 | 350 | 1,463 | 1,481 |
| 563 | 472 | 458 | 512 | 481 | 369 | 507 | 701 | 655 | 2,005 | 2,058 |
| 248 | 289 | 322 | 433 | 266 | 250 | 251 | 271 | 239 | 1,292 | 1,038 |
| 302 | 334 | 279 | 325 | 310 | 314 | 288 | 291 | 247 | 1,240 | 1,203 |
| 411 | 342 | 357 | 379 | 337 | 301 | 398 | 476 | 418 | 1,489 | 1,512 |
| 2 | 27 | 111 | 53 | (23) | 28 | 23 | 15 | 20 | 193 | 43 |
| (223) | (37) | 12 | 29 | 24 | 33 | 24 | 29 | 34 | (219) | 110 |
| 153 | 419 | 134 | 258 | 24 | 114 | 85 | 289 | 243 | 964 | 512 |
| 6,484 | 8,203 | 7,421 | 8,892 | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 31,000 | 26,268 |
| 13,026 | 14,489 | 13,520 | 15,094 | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 56,129 | 48,985 |
| 720 | 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | 2,468 | 484 |
| 92 | 1,379 | 1,006 | 1,545 | 116 | 850 | (180) | 997 | 1,032 | 4,022 | 1,783 |
| 8,143 | 7,861 | 7,494 | 7,675 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 31,173 | 26,609 |
| 4,071 | 4,633 | 4,420 | 5,342 | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 18,466 | 20,109 |
| (60) | 761 | 771 | 2,128 | 979 | 979 | 1,055 | 1,289 | 1,096 | 3,600 | 4,302 |
| 4,131 | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,866 | 15,807 |
| 4,129 | 3,870 | 3,648 | 3,212 | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 14,859 | 15,794 |
| 2 | 2 | 1 | 2 | 6 | 2 | 3 | 2 | 5 | 7 | 13 |
| 4,131 | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,866 | 15,807 |
| 4,131 | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,866 | 15,807 |
| (2) | (2) | (1) | (2) | (6) | (2) | (3) | (2) | (5) | (7) | (13) |
| (67) | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (236) | (247) |
| 4,062 | 3,812 | 3,581 | 3,168 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 14,623 | 15,547 |


| $\begin{aligned} & \text { REVENUE FROM TRADING ACTIVITIES } \\ & \text { (Millions of Canadian dollars) }\end{aligned}$ | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{1}$ | 345 | 510 | 469 | 186 | 403 | 465 | 531 | 625 | 529 | 1,510 | 2,024 |
| Non-interest income ${ }^{2}$ | 408 | 485 | 430 | 1,069 | 451 | (128) | 289 | 314 | 103 | 2,392 | 926 |
| Total | 753 | 995 | 899 | 1,255 | 854 | 337 | 820 | 939 | 632 | 3,902 | 2,950 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit ${ }^{2}$ | 524 | 652 | 602 | 750 | 430 | (71) | 329 | 459 | 328 | 2,528 | 1,147 |
| Equities | 97 | 171 | 81 | 255 | 179 | 229 | 274 | 269 | 169 | 604 | 951 |
| Foreign exchange and commodities | 132 | 172 | 216 | 250 | 245 | 179 | 217 | 211 | 135 | 770 | 852 |
| Total | 753 | 995 | 899 | 1,255 | 854 | 337 | 820 | 939 | 632 | 3,902 | 2,950 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit ${ }^{2}$ | 524 | 652 | 602 | 750 | 430 | (71) | 329 | 459 | 328 | 2,528 | 1,147 |
| Equities | 207 | 275 | 182 | 362 | 305 | 359 | 405 | 398 | 278 | 1,026 | 1,467 |
| Foreign exchange and commodities | 132 | 172 | 216 | 250 | 245 | 179 | 217 | 211 | 135 | 770 | 852 |
| Total (teb) | 863 | 1,099 | 1,000 | 1,362 | 980 | 467 | 951 | 1,068 | 741 | 4,324 | 3,466 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit ${ }^{2}$ | 457 | 616 | 536 | 679 | 385 | (130) | 291 | 416 | 284 | 2,288 | 962 |
| Equities | 170 | 271 | 190 | 382 | 308 | 347 | 384 | 412 | 277 | 1,013 | 1,451 |
| Foreign exchange and commodities | 134 | 150 | 196 | 232 | 226 | 160 | 201 | 195 | 123 | 712 | 782 |
| Total (teb) | 761 | 1,037 | 922 | 1,293 | 919 | 377 | 876 | 1,023 | 684 | 4,013 | 3,195 |

[^3]| REALIZED GAINS AND LOSSES ON INVESTMENT SECURITIES (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Realized gains | 8 | 42 | 112 | 60 | 39 | 38 | 24 | 17 | 23 | 222 | 118 |
| Realized losses | (6) | (15) | (1) | (7) | (62) | (10) | (1) | (2) | (3) | (29) | (75) |
| Net gains (losses) on investment securities | 2 | 27 | 111 | 53 | (23) | 28 | 23 | 15 | 20 | 193 | 43 |


| NON-INTEREST EXPENSE (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 2,274 | 2,190 | 2,096 | 2,037 | 1,935 | 1,820 | 1,748 | 1,748 | 1,744 | 8,597 | 7,251 |
| Variable compensation | 1,955 | 1,815 | 1,812 | 2,025 | 1,959 | 1,473 | 1,754 | 1,941 | 1,651 | 7,607 | 7,127 |
| Benefits and retention compensation | 489 | 546 | 560 | 544 | 486 | 497 | 483 | 549 | 496 | 2,139 | 2,015 |
| Share-based compensation ${ }^{1}$ | (17) | 243 | 132 | 270 | 3 | 68 | 17 | 47 | 97 | 628 | 135 |
| Total Human resources | 4,701 | 4,794 | 4,600 | 4,876 | 4,383 | 3,858 | 4,002 | 4,285 | 3,988 | 18,971 | 16,528 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 92 | 92 | 88 | 90 | 89 | 89 | 89 | 86 | 91 | 362 | 353 |
| Computer rental and maintenance | 516 | 517 | 496 | 475 | 477 | 421 | 423 | 410 | 419 | 2,004 | 1,731 |
| Office equipment rental and maintenance | 4 | 2 | 5 | 4 | 5 | 4 | 1 | 5 | 4 | 15 | 15 |
| Total Equipment | 612 | 611 | 589 | 569 | 571 | 514 | 513 | 501 | 514 | 2,381 | 2,099 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 18 | 15 | 19 | 28 | 27 | 18 | 17 | 16 | 19 | 80 | 78 |
| Premises repairs and maintenance | 119 | 125 | 128 | 125 | 109 | 106 | 111 | 109 | 112 | 497 | 435 |
| Depreciation | 231 | 232 | 226 | 224 | 235 | 225 | 225 | 227 | 230 | 913 | 912 |
| Property taxes | 36 | 39 | 35 | 34 | 30 | 32 | 33 | 34 | 32 | 144 | 129 |
| Total Occupancy | 404 | 411 | 408 | 411 | 401 | 381 | 386 | 386 | 393 | 1,634 | 1,554 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 39 | 40 | 39 | 38 | 39 | 37 | 38 | 37 | 38 | 156 | 151 |
| Postage and courier | 46 | 45 | 50 | 51 | 44 | 44 | 49 | 46 | 39 | 192 | 183 |
| Marketing and public relations | 241 | 216 | 204 | 171 | 211 | 178 | 150 | 128 | 182 | 832 | 667 |
| Stationery and printing | 22 | 23 | 24 | 22 | 25 | 18 | 21 | 17 | 20 | 91 | 81 |
| Total Communications | 348 | 324 | 317 | 282 | 319 | 277 | 258 | 228 | 279 | 1,271 | 1,082 |
| Professional fees | 706 | 592 | 521 | 404 | 472 | 373 | 347 | 319 | 417 | 2,223 | 1,511 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 286 | 288 | 298 | 283 | 286 | 280 | 273 | 274 | 267 | 1,155 | 1,113 |
| Other | 83 | 81 | 82 | 86 | 68 | 62 | 63 | 63 | 63 | 332 | 256 |
| Total Amortization of other intangibles | 369 | 369 | 380 | 369 | 354 | 342 | 336 | 337 | 330 | 1,487 | 1,369 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 58 | 23 | 25 | 31 | 64 | 41 | 32 | 25 | 32 | 137 | 162 |
| Travel and relocation | 33 | 41 | 43 | 41 | 40 | 32 | 20 | 14 | 9 | 158 | 106 |
| Employee training | 13 | 14 | 14 | 15 | 15 | 13 | 11 | 11 | 14 | 56 | 50 |
| Donations | 45 | 46 | 35 | 33 | 37 | 43 | 30 | 30 | 33 | 159 | 140 |
| Outsourced item processing | 27 | 27 | 31 | 27 | 26 | 28 | 29 | 25 | 23 | 112 | 108 |
| Impairment of other intangibles | 71 | 14 | 12 | 11 | 11 | 1 | 4 | 2 | 14 | 108 | 18 |
| Impairment of investments in joint ventures and associates | 1 |  | 1 |  | 1 | - | - | 1 | - | 2 | 2 |
| Other | 755 | 595 | 518 | 606 | 515 | 483 | 466 | 416 | 537 | 2,474 | 1,880 |
| Total Other | 1,003 | 760 | 679 | 764 | 709 | 641 | 592 | 524 | 662 | 3,206 | 2,466 |
| Total non-interest expense | 8,143 | 7,861 | 7,494 | 7,675 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 31,173 | 26,609 |

[^4]| Income Statement |
| :--- |
| Net interest income |
| Non-interest income |

Non-interest income
Total revenue
PCL on performing assets ${ }^{1}$
PCL on impaired assets
Total PCL
Non-interest expense
Income taxes
Net income
Total revenue by business
Personal Banking
Business Banking
Canadian Banking
Caribbean \& U.S. Banking
Total
Financial ratios
ROE $^{2}$
NIM (average earning assets, net)

Efficiency ratio
Operating leverage


## rage balances Total assets

Earning assets, net
Loans and acceptances, ne
Deposits
Attributed capital ${ }^{2}$
Risk capital ${ }^{2}$

## Credit quality

Gross impaired loans (GIL) / Related loans and acceptances ${ }^{2}$
PCL on performing loans (Stage 1 and 2) / Average net loans and acceptance
PCL on impaired loans (Stage 3) / Average net loans and acceptance
Net write-offs ${ }^{2}$ / Average net loans and acceptances
S

## Business information

Assets under administration (AUA) 2,3,4
Assets under management (AUM) ${ }^{2}$
Number of employees (full-time equivalent)
After-tax effect of amortization of other intangibles
 lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
2 See 'Glossary' beginning on page 35 for explanation of composition of this measure.
 billion).
${ }^{4}$ Amounts have been revised from those previously presented.

| 3,945 | 3,836 | 3,609 | 3,812 | 3,724 | 3,508 | 3,107 | 3,103 | 3,046 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,489 | 1,456 | 1,431 | 1,472 | 1,455 | 1,466 | 1,424 | 1,495 | 1,368 |
| 5,434 | 5,292 | 5,040 | 5,284 | 5,179 | 4,974 | 4,531 | 4,598 | 4,414 |
| 101 | 6 | 129 | 132 | 143 | 151 | (376) | (51) | (317) |
| 356 | 302 | 302 | 259 | 243 | 180 | 146 | 186 | 146 |
| 457 | 308 | 431 | 391 | 386 | 331 | (230) | 135 | (171) |
| 2,220 | 2,143 | 2,089 | 2,059 | 2,089 | 1,977 | 1,869 | 1,876 | 1,933 |
| 759 | 798 | 695 | 778 | 705 | 695 | 752 | 673 | 682 |
| 1,998 | 2,043 | 1,825 | 2,056 | 1,999 | 1,971 | 2,140 | 1,914 | 1,970 |
| 3,869 | 3,781 | 3,607 | 3,761 | 3,639 | 3,556 | 3,337 | 3,425 | 3,331 |
| 1,565 | 1,511 | 1,433 | 1,523 | 1,540 | 1,418 | 1,194 | 1,173 | 1,083 |
| 5,434 | 5,292 | 5,040 | 5,284 | 5,179 | 4.974 | 4.531 | 4,598 | 4,414 |


|  |  |
| ---: | ---: |
| 15,202 | 13,442 |
| 5,848 | 5,840 |
| 21,050 | 19,282 |
| 368 | $(133)$ |
| 1,219 | 755 |
| 1,587 | 622 |
| 8,511 | 7,811 |
| 3,030 | 2,825 |
| 7,922 | 8,024 |


| Income Statement <br> Net interest income <br> Non-interest income <br> Total revenue <br> PCL on performing assets ${ }^{1}$ <br> PCL on impaired assets ${ }^{1}$ <br> Total PCL <br> Non-interest expense <br> Income taxes <br> Net income |
| :---: |
| Total revenue by business Personal Banking Business Banking Total |
| Financial ratios <br> $\mathrm{ROE}^{2}$ <br> NIM (average earning assets, net) <br> Efficiency ratio <br> Operating leverage |
| ```Average balances Total assets Earning assets, net Loans and acceptances, net \({ }^{3}\) Residential mortgages \({ }^{3}\) Home equity lines of credit (HELOC) \({ }^{3}\) Other personal \({ }^{3,4}\) Total personal \({ }^{3}\) Credit cards \({ }^{3}\) Small business \({ }^{3}\) Total retail \({ }^{3}\) Wholesale loans and acceptances \({ }^{3}\) Personal deposits Business deposits Atributed capital \({ }^{2}\) Risk capital \({ }^{2}\)``` |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $28.7 \%$ | $30.3 \%$ | $28.5 \%$ | $32.4 \%$ | $32.0 \%$ | $31.8 \%$ | $36.9 \%$ | $32.4 \%$ | $35.6 \%$ |
| $2.71 \%$ | $2.68 \%$ | $2.65 \%$ | $2.73 \%$ | $2.70 \%$ | $2.60 \%$ | $2.45 \%$ | $2.41 \%$ | $2.42 \%$ |
| $40.9 \%$ | $40.5 \%$ | $41.4 \%$ | $39.0 \%$ | $40.3 \%$ | $39.7 \%$ | $41.2 \%$ | $40.8 \%$ | $43.8 \%$ |
| $(1.4) \%$ | $(2.0) \%$ | $(0.6) \%$ | $5.1 \%$ | $9.2 \%$ | $4.5 \%$ | $(1.2) \%$ | $2.8 \%$ | $2.7 \%$ |

15,018
6,032 13,957

|  | 19,282 |
| ---: | ---: |
|  |  |
| $29.95 \%$ | $33.2 \%$ |
| $2.69 \%$ | $2.54 \%$ |
| $40.4 \%$ | $40.5 \%$ |
| $0.2 \%$ | $3.8 \%$ |

Credit quality
GIL / Related loans and acceptances
PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances
PCL on impaired loans (Stage 3) / Average net loans and acceptances
Net write-offs ${ }^{2}$ / Average net loans and acceptances

| 603,500 | 592,500 | 582,600 | 577,800 | 570,500 | 557,000 | 541,000 | 531,400 | 519,500 | 589,100 | 550,100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 577,300 | 567,200 | 558,500 | 554,900 | 548,100 | 535,700 | 520,500 | 511,300 | 500,200 | 564,500 | 529,000 |
| 595,100 | 584,400 | 575,100 | 570,500 | 563,300 | 550,000 | 534,100 | 524,700 | 512,900 | 581,300 | 543,100 |
| 376,500 | 371,200 | 367,300 | 365,800 | 361,800 | 353,800 | 344,800 | 338,200 | 329,500 | 370,200 | 349,700 |
| 34,400 | 35,100 | 35,100 | 35,800 | 36,300 | 36,200 | 35,500 | 35,400 | 35,200 | 35,100 | 35,900 |
| 42,100 | 41,100 | 40,000 | 39,900 | 39,800 | 39,700 | 39,500 | 39,600 | 39,600 | 40,800 | 39,600 |
| 76,500 | 76,200 | 75,100 | 75,700 | 76,100 | 75,900 | 75,000 | 75,000 | 74,800 | 75,900 | 75,500 |
| 21,900 | 21,200 | 20,000 | 19,900 | 19,300 | 18,700 | 17,300 | 17,600 | 17,100 | 20,800 | 18,200 |
| 13,500 | 13,200 | 12,700 | 12,700 | 12,600 | 12,200 | 12,000 | 11,900 | 12,000 | 13,000 | 12,200 |
| 488,400 | 481,800 | 475,100 | 474,100 | 469,800 | 460,600 | 449,100 | 442,700 | 433,400 | 479,900 | 455,600 |
| 109,800 | 105,700 | 102,800 | 99,100 | 96,100 | 91,900 | 87,900 | 84,900 | 82,800 | 104,400 | 90,300 |
| 330,100 | 323,200 | 316,100 | 305,700 | 294,700 | 283,400 | 274,000 | 267,500 | 263,500 | 318,800 | 280,000 |
| 268,500 | 255,800 | 250,000 | 252,600 | 253,800 | 251,100 | 248,900 | 251,800 | 241,400 | 256,800 | 251,400 |
| 27,400 | 26,600 | 26,050 | 25,050 | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 26,250 | 23,950 |
| 23,950 | 23,350 | 23,200 | 22,300 | 21,800 | 21,650 | 20,850 | 20,500 | 19,000 | 23,200 | 21,200 |

## Business information

$A \cup A^{5}$
Number of employees (full-time equivalent)
After-tax effect of amortization of other intangibles
 lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
See 'Glossary' beginning on page 35 for explanation of composition of this measure.
${ }^{3}$ Average loans and acceptances, net are reported net of allowance for credit losses (ACL). All other average balances are reported on a gross basis (before deducting ACL).
${ }^{4}$ As at Q4 2023, average personal secured loans was $\$ 21.0$ billion and average personal unsecured loans was $\$ 21.1$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees.
 billion).

| WEALTH MANAGEMENT ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage amounts) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,143 | 1,047 | 1,089 | 1,216 | 1,189 | 1,025 | 850 | 822 | 746 | 4,495 | 3,886 |
| Non-interest income | 3,045 | 3,355 | 3,305 | 3,344 | 3,098 | 2,972 | 3,123 | 3,164 | 3,087 | 13,049 | 12,357 |
| Total revenue | 4,188 | 4,402 | 4,394 | 4,560 | 4,287 | 3,997 | 3,973 | 3,986 | 3,833 | 17,544 | 16,243 |
| PCL on performing assets ${ }^{2}$ | 63 | 64 | 2 | 24 | 51 | 13 | (30) | (14) | (7) | 153 | 20 |
| PCL on impaired assets ${ }^{2}$ | 69 | 38 | 26 | 42 | 11 | 1 | - | , | 12 | 175 | 13 |
| Total PCL | 132 | 102 | 28 | 66 | 62 | 14 | (30) | (13) | 5 | 328 | 33 |
| Non-interest expense | 3,749 | 3,498 | 3,447 | 3,434 | 3,172 | 2,928 | 2,971 | 2,944 | 3,068 | 14,128 | 12,015 |
| Income taxes | 92 | 139 | 200 | 230 | 231 | 253 | 244 | 257 | 166 | 661 | 985 |
| Net income | 215 | 663 | 719 | 830 | 822 | 802 | 788 | 798 | 594 | 2,427 | 3,210 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 1,127 | 1,111 | 1,094 | 1,111 | 1,095 | 1,070 | 1,071 | 1,072 | 1,032 | 4,443 | 4,308 |
| U.S. Wealth Management (including City National) | 1,867 | 1,969 | 2,005 | 2,128 | 2,068 | 1,878 | 1,775 | 1,727 | 1,628 | 7,969 | 7,448 |
| Global Asset Management | 674 | 635 | 634 | 683 | 644 | 609 | 678 | 736 | 711 | 2,626 | 2,667 |
| International Wealth Management | 338 | 324 | 323 | 288 | 169 | 98 | 81 | 78 | 73 | 1,273 | 426 |
| Investor Services | 182 | 363 | 338 | 350 | 311 | 342 | 368 | 373 | 389 | 1,233 | 1,394 |
| Total | 4,188 | 4,402 | 4,394 | 4,560 | 4,287 | 3,997 | 3,973 | 3,986 | 3,833 | 17,544 | 16,243 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 3.4\% | 10.8\% | 11.9\% | 13.4\% | 14.8\% | 15.6\% | 16.4\% | 16.5\% | 12.9\% | 9.9\% | 15.8\% |
| NIM (average earning assets, net) | 2.91\% | 2.48\% | 2.53\% | 2.73\% | 2.86\% | 2.65\% | 2.28\% | 2.07\% | 2.00\% | 2.66\% | 2.47\% |
| Pre-tax margin ${ }^{3}$ | 7.3\% | 18.2\% | 20.9\% | 23.2\% | 24.6\% | 26.4\% | 26.0\% | 26.5\% | 19.8\% | 17.6\% | 25.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 177,600 | 191,900 | 202,600 | 200,300 | 185,300 | 173,200 | 172,800 | 178,000 | 167,400 | 193,100 | 177,400 |
| Earning assets, net | 156,000 | 167,400 | 176,600 | 177,000 | 164,900 | 153,600 | 152,600 | 157,200 | 148,300 | 169,300 | 157,100 |
| Loans and acceptances, net ${ }^{4}$ | 114,200 | 112,400 | 114,200 | 114,200 | 111,900 | 103,900 | 98,200 | 95,400 | 89,400 | 113,800 | 102,400 |
| Retail loans ${ }^{4}$ | 51,900 | 50,300 | 51,100 | 51,000 | 50,900 | 47,100 | 44,400 | 42,700 | 39,300 | 51,100 | 46,300 |
| Wholesale loans and acceptances ${ }^{4}$ | 62,800 | 62,600 | 63,600 | 63,500 | 61,300 | 57,100 | 54,100 | 53,000 | 50,400 | 63,100 | 56,400 |
| Deposits | 156,600 | 154,300 | 158,600 | 185,600 | 195,300 | 194,600 | 198,000 | 203,900 | 196,300 | 163,800 | 198,000 |
| Atributed capital ${ }^{3}$ | 23,600 | 23,950 | 24,300 | 24,350 | 21,700 | 20,150 | 19,350 | 18,950 | 17,800 | 24,050 | 20,050 |
| Risk capital ${ }^{3}$ | 13,550 | 13,900 | 14,250 | 14,150 | 13,350 | 12,800 | 11,900 | 11,450 | 10,350 | 13,950 | 12,350 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{3}$ | 0.44\% | 0.36\% | 0.35\% | 0.35\% | 0.24\% | 0.21\% | 0.22\% | 0.20\% | 0.25\% | 0.44\% | 0.24\% |
| GIL on acquired credit impaired loans / Related loans and acceptances | 0.00\% | 0.00\% | 0.00\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.00\% | 0.01\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.22\% | 0.23\% | 0.01\% | 0.08\% | 0.18\% | 0.05\% | (0.13)\% | (0.05)\% | (0.03)\% | 0.13\% | 0.02\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.24\% | 0.13\% | 0.10\% | 0.14\% | 0.04\% | 0.00\% | 0.00\% | 0.00\% | 0.05\% | 0.15\% | 0.01\% |
| Net write-offs ${ }^{3} /$ Average net loans and acceptances | 0.03\% | 0.14\% | 0.15\% | 0.04\% | 0.01\% | 0.03\% | (0.01)\% | (0.04)\% | 0.11\% | 0.09\% | 0.00\% |

${ }^{1}$ Certain amounts have been revised from those previously presented.
 lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCl
${ }^{3}$ See 'Glossary' beginning on page 35 for explanation of composition of this measure
${ }^{4}$ Average total loans and acceptances are reported net of ACL. Average retail and wholesale loans and acceptance balances are reported on a gross basis (before deducting ACL).

## Business information

AUA
Canadian Wealth Management
U.S. Wealth Management (including City National)

Global Asset Management
International Wealth Management
Investor Services
Total
AUM
Canadian Wealth Management
U.S. Wealth Management (including City National)

Global Asset Management
International Wealth Management
Investor Services
Total
Number of employees (full-time equivalent) ${ }^{2}$
After-tax effect of amortization of other intangibles

|  |  |
| ---: | ---: |
| 548,600 | 511,300 |
| 752,700 | 700,100 |
| 6,200 | 6,400 |
| 185,400 | 170,100 |
| $2,488,600$ | $3,906,900$ |
| $3,981,500$ | $5,294,800$ |
|  |  |
| 184,300 | 171,700 |
| 245,400 | 217,000 |
| 541,300 | 522,700 |
| 87,900 | 80,100 |
| - | - |
| $1,058,900$ | 991,500 |
| 25,196 | 26,150 |
| 246 | 164 |

## (M,

U.S. Wealth Management (including City National)

Reven
$\square$
AUA $\quad \left\lvert\, \begin{array}{rrrr}1,369 & 1,477 & 1,477 & 1,585 \\ 542,800 & 573,500 & 544,300 & 536100\end{array}\right.$
${ }^{1}$ In Q4 2022, AUA and AUM reflect the inclusion of $\$ 79,800$ million and $\$ 72,400$ million, respectively, related to our acquisition of Brewin Dolphin, which closed on September $27,2022$.
${ }^{2}$ Amounts have been revised from those previously presented.

| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 1,121 | 1,773 | 1,195 | 1,042 | 908 | 936 | 1,210 | 1,599 | 1,569 | 5,131 | 4,653 |
| Investment income, gains/(losses) on assets supporting insurance policyholder liabilities ${ }^{2}$ | (593) | 18 | 103 | 798 | (334) | 245 | $(1,022)$ | (252) | (128) | 326 | $(1,363)$ |
| Fee income | 61 | 57 | 49 | 51 | 70 | 52 | 46 | 52 | 60 | 218 | 220 |
| Total revenue | 589 | 1,848 | 1,347 | 1,891 | 644 | 1,233 | 234 | 1,399 | 1,501 | 5,675 | 3,510 |
| PBCAE | 92 | 1,379 | 1,006 | 1,545 | 116 | 850 | (180) | 997 | 1,032 | 4,022 | 1,783 |
| PCL |  | - | - | - | - | - | - | - | (1) |  |  |
| Non-interest expense | 173 | 165 | 159 | 156 | 157 | 139 | 145 | 147 | 152 | 653 | 588 |
| Income taxes | 35 | 77 | 43 | 42 | 103 | 58 | 63 | 58 | 51 | 197 | 282 |
| Net income | 289 | 227 | 139 | 148 | 268 | 186 | 206 | 197 | 267 | 803 | 857 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Insurance | (89) | 1,184 | 695 | 1,297 | (130) | 597 | (507) | 693 | 796 | 3,087 | 653 |
| International Insurance | 678 | 664 | 652 | 594 | 774 | 636 | 741 | 706 | 705 | 2,588 | 2,857 |
| Total | 589 | 1,848 | 1,347 | 1,891 | 644 | 1,233 | 234 | 1,399 | 1,501 | 5,675 | 3,510 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 51.3\% | 40.7\% | 26.9\% | 28.6\% | 46.7\% | 32.3\% | 34.6\% | 32.4\% | 42.8\% | 37.3\% | 36.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 23,900 | 24,100 | 23,500 | 22,600 | 22,000 | 21,500 | 22,900 | 23,500 | 22,300 | 23,500 | 22,500 |
| Atrributed capital ${ }^{3}$ | 2,250 | 2,200 | 2,100 | 2,050 | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,150 | 2,350 |
| Risk capital ${ }^{3}$ | 1,950 | 1,950 | 1,850 | 1,800 | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 1,900 | 2,100 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{4}$ | 1,297 | 1,974 | 1,419 | 1,239 | 1,071 | 1,155 | 1,458 | 1,814 | 1,795 | 5,929 | 5,498 |
| Canadian Insurance | 636 | 1,336 | 794 | 619 | 460 | 550 | 824 | 1,165 | 1,142 | 3,385 | 2,999 |
| International Insurance | 661 | 638 | 625 | 620 | 611 | 605 | 634 | 649 | 653 | 2,544 | 2,499 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ | (667) | (99) | 12 | 663 | (440) | 115 | $(1,133)$ | (430) | (266) | (91) | $(1,888)$ |
| PBCAE |  |  |  |  |  |  |  |  |  |  |  |
| Insurance policyholder benefits and claims | 16 | 1,295 | 923 | 1,465 | 42 | 773 | (261) | 914 | 939 | 3,699 | 1,468 |
| Insurance policyholder acquisition expense | 76 | 84 | 83 | 80 | 74 | 77 | 81 | 83 | 93 | 323 | 315 |
| Insurance claims and policy benefit liabilities | 11,966 | 12,700 | 12,243 | 12,103 | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 | 11,966 | 11,511 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| AUM | 2,800 | 2,900 | 2,900 | 2,800 | 2,600 | 2,700 | 2,700 | 2,700 | 2,700 | 2,800 | 2,600 |
| Number of employees (full-time equivalent) | 2,781 | 2,887 | 2,906 | 2,831 | 2,731 | 2,583 | 2,543 | 2,503 | 2,573 | 2,781 | 2,731 |

${ }^{1}$ Net earned premiums excludes the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 in Insurance policyholder benefits, claims and acquisition expense (PBCAE).
See 'Glossary' beginning on page 35 for explanation of composition of this measure.
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE

| CAPITAL MARKETS ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage amounts) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 729 | 907 | 951 | 792 | 1,099 | 1,259 | 1,259 | 1,327 | 1,195 | 3,379 | 4,944 |
| Non-interest income (teb) | 1,835 | 1,772 | 1,711 | 2,354 | 1,406 | 630 | 1,272 | 1,697 | 1,262 | 7,672 | 5,005 |
| Total revenue (teb) | 2,564 | 2,679 | 2,662 | 3,146 | 2,505 | 1,889 | 2,531 | 3,024 | 2,457 | 11,051 | 9,949 |
| PCL on performing assets ${ }^{2}$ | 25 | 51 | 37 | 12 | 20 | 19 | (66) | (5) | (12) | 125 | (32) |
| PCL on impaired assets ${ }^{2}$ | 112 | 158 | 113 | 53 | 13 | (17) | 29 | (6) | (11) | 436 | 19 |
| Total PCL | 137 | 209 | 150 | 65 | 33 | 2 | (37) | (11) | (23) | 561 | (13) |
| Non-interest expense | 1,678 | 1,620 | 1,510 | 1,701 | 1,679 | 1,187 | 1,421 | 1,529 | 1,217 | 6,509 | 5,816 |
| Income taxes | (238) | (99) | 40 | 139 | 66 | 82 | 269 | 361 | 270 | (158) | 778 |
| Net income | 987 | 949 | 962 | 1,241 | 727 | 618 | 878 | 1,145 | 993 | 4,139 | 3,368 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 1,414 | 1,275 | 1,363 | 1,323 | 1,299 | 750 | 1,224 | 1,492 | 1,312 | 5,375 | 4,765 |
| Global Markets | 1,251 | 1,484 | 1,393 | 1,885 | 1,317 | 1,258 | 1,431 | 1,613 | 1,195 | 6,013 | 5,619 |
| Other | (101) | (80) | (94) | (62) | (111) | (119) | (124) | (81) | (50) | (337) | (435) |
| Total | 2,564 | 2,679 | 2,662 | 3,146 | 2,505 | 1,889 | 2,531 | 3,024 | 2,457 | 11,051 | 9,949 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 14.1\% | 13.4\% | 13.9\% | 17.1\% | 10.0\% | 8.6\% | 13.2\% | 17.1\% | 16.2\% | 14.6\% | 12.1\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 1,140,600 | 1,089,500 | 1,002,200 | 1,192,800 | 1,126,400 | 1,041,600 | 1,021,400 | 1,034,000 | 929,200 | 1,107,100 | 1,056,100 |
| Trading securities | 187,400 | 157,400 | 143,000 | 155,100 | 137,900 | 134,700 | 140,900 | 144,200 | 133,800 | 160,900 | 139,400 |
| Loans and acceptances, net | 143,100 | 143,600 | 146,400 | 146,600 | 141,100 | 135,300 | 128,500 | 120,300 | 114,400 | 144,900 | 131,400 |
| Deposits | 277,900 | 285,500 | 296,800 | 306,900 | 296,700 | 281,700 | 283,100 | 277,500 | 262,200 | 291,700 | 284,800 |
| Attributed capital ${ }^{3}$ | 27,250 | 27,750 | 27,900 | 28,500 | 28,000 | 27,850 | 26,750 | 26,150 | 23,800 | 27,850 | 27,200 |
| Risk capital ${ }^{3}$ | 25,050 | 25,600 | 25,800 | 26,500 | 26,000 | 25,950 | 24,850 | 24,350 | 22,050 | 25,750 | 25,300 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{3}$ | 0.89\% | 0.84\% | 0.58\% | 0.47\% | 0.39\% | 0.35\% | 0.34\% | 0.34\% | 0.42\% | 0.89\% | 0.39\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.08\% | 0.14\% | 0.13\% | 0.03\% | 0.05\% | 0.06\% | (0.18)\% | (0.02)\% | (0.02)\% | 0.10\% | (0.02)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.31\% | 0.44\% | 0.32\% | 0.14\% | 0.03\% | (0.05)\% | 0.09\% | (0.04)\% | (0.04)\% | 0.30\% | 0.01\% |
| Net write-offs ${ }^{3} /$ Average net loans and acceptances | 0.21\% | 0.15\% | 0.00\% | (0.01)\% | (0.05)\% | 0.06\% | 0.04\% | 0.03\% | 0.06\% | 0.09\% | (0.01)\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 19,700 | 18,700 | 19,100 | 18,500 | 18,500 | 17,400 | 17,400 | 17,200 | 16,400 | 19,700 | 18,500 |
| Number of employees (full-time equivalent) | 7,253 | 7,775 | 7,108 | 7,101 | 7,017 | 7,313 | 6,642 | 6,606 | 6,533 | 7,253 | 7,017 |

${ }^{1}$ Certain amounts have been revised from those previously presented.
 lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{3}$ See 'Glossary' beginning on page 35 for explanation of composition of this measure.

| CORPORATE SUPPORT (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) ${ }^{1}$ | 482 | 270 | 242 | 187 | 93 | (49) | (69) | (107) | (49) | 1,181 | (132) |
| Non-interest income (teb) ${ }^{1}$ | (365) | (402) | (434) | (352) | (283) | (98) | (34) | 50 | (12) | $(1,553)$ | (365) |
| U.S. wealth accumulation plans gains/(losses) ${ }^{2}$ | (150) | 129 | 11 | 121 | (98) | (22) | (154) | (89) | 41 | 111 | (363) |
| Total revenue (teb) | (33) | (3) | (181) | (44) | (288) | (169) | (257) | (146) | (20) | (261) | (860) |
| PCL |  | - |  |  | - | - | 1 | - | - |  | 1 |
| Non-interest expense | 261 | 141 | 102 | 55 | 12 | 17 | 4 | 9 | 17 | 559 | 42 |
| U.S. wealth accumulation plans (gains)/losses ${ }^{2}$ | (128) | 118 | 19 | 100 | (81) | (15) | (122) | (71) | 42 | 109 | (289) |
| Income taxes | (715) | (161) | (216) | 932 | (145) | (119) | (287) | (65) | (84) | (160) | (616) |
| Net income (loss) | 549 | (101) | (86) | $(1,131)$ | (74) | (52) | 147 | (19) | 5 | (769) | 2 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |
| Additional information teb adjustment | (117) | (113) | (213) | (116) | (142) | (143) | (145) | (142) | (125) | (559) | (572) |
| After-tax effect of amortization of other intangibles | - | 1 | (1) | - | (1) | 3 | - | - | 1 | - | 2 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 64,700 | 63,100 | 62,900 | 60,000 | 60,200 | 57,300 | 50,800 | 51,500 | 48,700 | 62,600 | 55,000 |
| Attributed capital | 22,050 | 20,050 | 18,250 | 16,700 | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 19,250 | 18,300 |

${ }^{1}$ Certain amounts have been revised from those previously presented
 is included in share-based compensation expense.

| BALANCE SHEETS <br> (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 61,989 | 80,358 | 99,199 | 86,277 | 72,397 | 89,110 | 115,929 | 131,163 | 113,846 | 61,989 | 72,397 |
| Interest-bearing deposits with banks | 71,086 | 87,650 | 81,880 | 93,495 | 108,011 | 98,145 | 68,829 | 63,420 | 79,638 | 71,086 | 108,011 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 190,151 | 176,603 | 136,207 | 145,517 | 148,205 | 141,986 | 143,766 | 149,525 | 139,240 | 190,151 | 148,205 |
| Investment, net of applicable allowance | 219,579 | 196,022 | 183,621 | 175,036 | 170,018 | 156,809 | 154,549 | 153,570 | 145,484 | 219,579 | 170,018 |
|  | 409,730 | 372,625 | 319,828 | 320,553 | 318,223 | 298,795 | 298,315 | 303,095 | 284,724 | 409,730 | 318,223 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 340,191 | 347,151 | 335,239 | 328,379 | 317,845 | 318,565 | 316,698 | 312,126 | 307,903 | 340,191 | 317,845 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 569,951 | 561,212 | 554,139 | 549,893 | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 569,951 | 549,751 |
| Wholesale | 287,826 | 278,997 | 281,380 | 277,900 | 273,967 | 261,592 | 252,847 | 230,108 | 218,066 | 287,826 | 273,967 |
|  | $\begin{array}{r} \hline 857,777 \\ (5,004) \\ \hline \end{array}$ | $\begin{gathered} 840,209 \\ (4,495) \\ \hline \end{gathered}$ | $\begin{array}{r} 835,519 \\ (4,332) \\ \hline \end{array}$ | $\begin{array}{r} 827,793 \\ (3,999) \\ \hline \end{array}$ | $\begin{array}{r} 823,718 \\ (3,753) \\ \hline \end{array}$ | $\begin{array}{r} \hline 799,981 \\ (3,667) \\ \hline \end{array}$ | $\begin{gathered} 778,030 \\ (3,566) \\ \hline \end{gathered}$ | $\begin{array}{r} 744,078 \\ (4,047) \\ \hline \end{array}$ | $\begin{array}{r} 721,664 \\ (4,089) \\ \hline \end{array}$ | $\begin{array}{r} 857,777 \\ (5,004) \\ \hline \end{array}$ | $\begin{array}{r} 823,718 \\ (3,753) \\ \hline \end{array}$ |
| Allowance for loan losses | 852,773 | 835,714 | 831,187 | 823,794 | 819,965 | 796,314 | 774,464 | 740,031 | 717,575 | 852,773 | 819,965 |
| Segregated fund net assets | 2,760 | 2,921 | 2,883 | 2,827 | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 | 2,760 | 2,638 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 21,695 | 19,365 | 20,185 | 19,188 | 17,827 | 17,360 | 16,529 | 18,876 | 19,798 | 21,695 | 17,827 |
| Derivatives | 142,450 | 115,914 | 124,149 | 130,120 | 154,439 | 122,058 | 156,204 | 92,319 | 95,541 | 142,450 | 154,439 |
| Premises and equipment | 6,749 | 6,793 | 7,023 | 7,019 | 7,214 | 7,142 | 7,225 | 7,406 | 7,424 | 6,749 | 7,214 |
| Goodwill | 12,594 | 12,299 | 12,469 | 12,204 | 12,277 | 10,933 | 10,981 | 11,010 | 10,854 | 12,594 | 12,277 |
| Other intangibles | 5,907 | 5,892 | 6,026 | 5,957 | 6,083 | 4,383 | 4,416 | 4,459 | 4,471 | 5,907 | 6,083 |
| Other assets | 77,068 | 71,052 | 100,234 | 103,206 | 80,300 | 76,597 | 76,323 | 65,834 | 61,883 | 77,068 | 80,300 |
| Total Assets | 2,004,992 | 1,957,734 | 1,940,302 | 1,933,019 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 2,004,992 | 1,917,219 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 441,946 | 434,047 | 428,305 | 418,287 | 404,932 | 392,267 | 382,881 | 375,606 | 362,488 | 441,946 | 404,932 |
| Business and government | 745,075 | 736,730 | 734,038 | 738,923 | 759,870 | 739,467 | 724,978 | 720,089 | 696,353 | 745,075 | 759,870 |
| Bank | 44,666 | 44,894 | 47,710 | 46,632 | 44,012 | 46,870 | 43,738 | 47,147 | 41,990 | 44,666 | 44,012 |
|  | 1,231,687 | 1,215,671 | 1,210,053 | 1,203,842 | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,231,687 | 1,208,814 |
| Segregated fund net liabilities | 2,760 | 2,921 | 2,883 | 2,827 | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 | 2,760 | 2,638 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 21,745 | 19,407 | 20,228 | 19,229 | 17,872 | 17,390 | 16,570 | 18,959 | 19,873 | 21,745 | 17,872 |
| Obligations related to securities sold short | 33,651 | 36,653 | 36,048 | 35,247 | 35,511 | 38,504 | 39,464 | 41,544 | 37,841 | 33,651 | 35,511 |
| Obligations related to assets sold under |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 142,629 | 117,244 | 123,898 | 131,082 | 153,491 | 119,868 | 151,541 | 88,102 | 91,439 | 142,629 | 153,491 |
| Insurance claims and policy benefit liabilities | 11,966 | 12,700 | 12,243 | 12,103 | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 | 11,966 | 11,511 |
| Other liabilities | 96,170 | 95,042 | 120,472 | 118,993 | 95,235 | 77,745 | 80,649 | 67,741 | 70,301 | 96,170 | 95,235 |
| Subordinated debentures | 11,386 | 11,202 | 11,565 | 11,530 | 10,025 | 10,111 | 10,276 | 10,561 | 9,593 | 11,386 | 10,025 |
|  | 1,887,232 | 1,845,305 | 1,828,948 | 1,825,220 | 1,809,044 | 1,738,094 | 1,744,167 | 1,650,461 | 1,607,561 | 1,887,232 | 1,809,044 |
| Equity attributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 7,314 | 7,330 | 7,319 | 7,333 | 7,318 | 7,328 | 7,298 | 7,441 | 6,684 | 7,314 | 7,318 |
| Common shares | 19,167 | 18,512 | 17,857 | 16,953 | 16,984 | 17,092 | 17,314 | 17,572 | 17,655 | 19,167 | 16,984 |
| Retained earnings | 84,328 | 82,011 | 80,326 | 78,369 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 84,328 | 78,037 |
| Other components of equity | 6,852 | 4,481 | 5,754 | 5,041 | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 6,852 | 5,725 |
|  | 117,661 | 112,334 | 111,256 | 107,696 | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 117,661 | 108,064 |
| Non-controlling interests ( NCI ) | 99 | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 99 | 111 |
|  | 117,760 | 112,429 | 111,354 | 107,799 | 108,175 | 103,998 | 104,405 | 102,008 | 98,762 | 117,760 | 108,175 |
| Total Liabilities and Equity | 2,004,992 | 1,957,734 | 1,940,302 | 1,933,019 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 2,004,992 | 1,917,219 |


| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1}$ (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities, net of applicable allowance Assets purchased under reverse repurchase agreements and securities borrowed | 400,800 395,600 | 355,000 379,800 | 320,300 366,900 | 324,400 390,200 | 303,300 361,800 | 292,200 352,800 | 302,100 346,200 | 303,500 379,000 | 279,500 322,800 | 350,300 383,200 | 300,300 360,100 |
| Total loans, net ${ }^{2}$ | 846,900 | 834,300 | 830,900 | 825,800 | 811,600 | 785,100 | 754,500 | 731,800 | 709,000 | 834,500 | 770,900 |
| Retail ${ }^{2}$ | 566,700 | 557,800 | 552,100 | 550,600 | 545,800 | 532,400 | 518,600 | 510,700 | 498,100 | 556,900 | 527,000 |
| Wholesale ${ }^{2}$ | 284,800 | 280,800 | 282,900 | 279,000 | 269,500 | 256,300 | 240,000 | 225,200 | 215,400 | 281,900 | 247,800 |
| Customers' liability under acceptances | 20,600 | 20,600 | 19,300 | 19,100 | 18,000 | 16,900 | 18,200 | 20,300 | 19,600 | 19,900 | 18,400 |
| Average earning assets, net | 1,722,200 | 1,665,600 | 1,640,100 | 1,674,500 | 1,600,100 | 1,534,600 | 1,487,800 | 1,503,100 | 1,399,400 | 1,676,000 | 1,531,800 |
| Derivatives | 136,600 | 128,100 | 62,300 | 227,200 | 208,700 | 152,400 | 133,300 | 115,800 | 103,500 | 139,200 | 152,700 |
| Total assets | 2,038,300 | 1,988,300 | 1,901,200 | 2,080,400 | 1,991,500 | 1,876,300 | 1,834,400 | 1,843,400 | 1,711,500 | 2,002,900 | 1,886,900 |
| Deposits | 1,220,800 | 1,201,900 | 1,202,800 | 1,220,700 | 1,203,800 | 1,163,400 | 1,150,200 | 1,141,900 | 1,098,700 | 1,211,600 | 1,164,900 |
| Common equity | 105,850 | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 102,800 | 94,700 |
| Total equity | 113,200 | 111,200 | 109,300 | 107,100 | 104,600 | 103,200 | 100,700 | 100,000 | 96,500 | 110,200 | 102,100 |
| $\qquad$ | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |
| Institutional ${ }^{4}$ | 2,618,200 | 2,670,800 | 4,200,200 | 4,099,200 | 4,029,700 | 4,208,500 | 4,563,500 | 4,828,500 | 4,750,400 | 2,618,200 | 4,029,700 |
| Personal | 1,536,200 | 1,553,400 | 1,519,300 | 1,489,300 | 1,436,500 | 1,347,600 | 1,356,400 | 1,405,900 | 1,385,700 | 1,536,200 | 1,436,500 |
| Retail mutual funds ${ }^{4}$ | 183,600 | 195,800 | 195,800 | 195,400 | 187,400 | 196,500 | 202,900 | 215,500 | 215,000 | 183,600 | 187,400 |
| Total AUA ${ }^{4}$ | 4,338,000 | 4,420,000 | 5,915,300 | 5,783,900 | 5,653,600 | 5,752,600 | 6,122,800 | 6,449,900 | 6,351,100 | 4,338,000 | 5,653,600 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 268,700 | 270,800 | 276,800 | 262,500 | 251,200 | 256,600 | 265,200 | 293,100 | 291,800 | 268,700 | 251,200 |
| Personal | 532,100 | 544,400 | 529,500 | 515,300 | 485,900 | 407,300 | 408,400 | 426,400 | 415,500 | 532,100 | 485,900 |
| Retail mutual funds | 266,700 | 280,200 | 277,300 | 273,500 | 262,600 | 273,800 | 284,600 | 302,000 | 301,400 | 266,700 | 262,600 |
| Total AUM | 1,067,500 | 1,095,400 | 1,083,600 | 1,051,300 | 999,700 | 937,700 | 958,200 | 1,021,500 | 1,008,700 | 1,067,500 | 999,700 |

[^5]
## Net income

Other comprehensive income (loss), net of taxes
toms that will be reclassified subsequently to income
Net change in unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income Net unrealized gains (losses) on debt securities and loans at FVOC
PCL recognized in profit or loss
Reclassification of net losses (gains) on debt securities and loans at FVOCI to income

## Foreign currency translation adjustments

Unrealized foreign currency translation gains (losses)
Net foreign currency translation gains (losses) from hedging activities
Reclassification of losses (gains) on foreign currency translation to income
Reclassification of losses (gains) on net investment hedging activities to income

Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges
Reclassification of losses (gains) on derivatives designated as cash flow through profit or loss

Items that will not be reclassified subsequently to income:
Remeasurements of employee benefit plans
Net fair value change due to credit risk on financial liabilities designated as at FVTPL
Net gains (losses) on equity securities designated at FVOCl

Total other comprehensive income (loss), net of taxes

## Total comprehensive income (loss)

Total comprehensive income (loss) attributable to:
Shareholders
NCI

| 4,131 | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,866 | 15,807 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (541) | (85) | (20) | 632 | (849) | (247) | (892) | (253) | (183) | (14) | $(2,241)$ |
| (11) | (3) | - | - | (3) | (2) | (4) | (7) | (1) | (14) | (16) |
| 3 | (21) | (81) | (32) | 22 | (5) | (18) | (11) | (11) | (131) | (12) |
| (549) | (109) | (101) | 600 | (830) | (254) | (914) | (271) | (195) | (159) | $(2,269)$ |
| 3,444 | $(1,878)$ | 1,537 | (955) | 3,878 | (459) | 198 | 1,474 | (613) | 2,148 | 5,091 |
| $(1,383)$ | 722 | (611) | 64 | $(1,292)$ | 213 | 137 | (507) | 280 | $(1,208)$ | $(1,449)$ |
| - | (160) | - | - | - | - | - | (18) | (2) | (160) | (18) |
| - | 146 | - | - |  | - | - | 17 |  | 146 | 17 |
| 2,061 | $(1,170)$ | 926 | (891) | 2,586 | (246) | 335 | 966 | (335) | 926 | 3,641 |
| 797 | 10 | (193) | (398) | 963 | (296) | 869 | 98 | 767 | 216 | 1,634 |
| 67 | (7) | 84 | 2 |  | 46 | 117 | 31 | 99 | 146 | 194 |
| 864 | 3 | (109) | (396) | 963 | (250) | 986 | 129 | 866 | 362 | 1,828 |
| (132) | 147 | (129) | (230) | 92 | (319) | 765 | 283 | 456 | (344) | 821 |
| 299 | (388) | 309 | (796) | 390 | 324 | 853 | 180 | 67 | (576) | 1,747 |
| 26 | - | 8 | 10 | (3) | 10 | 4 | 39 | 40 | 44 | 50 |
| 193 | (241) | 188 | $(1,016)$ | 479 | 15 | 1,622 | 502 | 563 | (876) | 2,618 |
| 2,569 | $(1,517)$ | 904 | $(1,703)$ | 3,198 | (735) | 2,029 | 1,326 | 899 | 253 | 5,818 |
| 6,700 | 2,355 | 4,553 | 1,511 | 7,080 | 2,842 | 6,282 | 5,421 | 4,791 | 15,119 | 21,625 |
| 6,693 | 2,356 | 4,549 | 1,512 | 7,068 | 2,841 | 6,278 | 5,417 | 4,787 | 15,110 | 21,604 |
| 7 | (1) | 4 | (1) | 12 | 1 | 4 | 4 | , | 9 | 21 |
| 6,700 | 2,355 | 4,553 | 1,511 | 7,080 | 2,842 | 6,282 | 5,421 | 4,791 | 15,119 | 21,625 |


| STATEMENTS OF CHANGES IN EQUITY (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares and other equity instruments |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,473 | 6,723 | 7,473 | 7,323 | 6,723 |
| Issued |  |  |  |  |  |  |  | 750 |  |  | 750 |
| Redeemed | - | - |  |  |  | - | (150) | - | (750) |  | (150) |
| Balance at end of period | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,473 | 6,723 | 7,323 | 7,323 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 18,670 | 17,984 | 17,342 | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 17,713 | 17,318 | 17,728 |
| Issued | 728 | 686 | 642 | 24 | 49 | 8 | 8 | 34 | 15 | 2,080 | 99 |
| Purchased for cancellation |  |  |  |  | (98) | (129) | (171) | (111) |  |  | (509) |
| Balance at end of period | 19,398 | 18,670 | 17,984 | 17,342 | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 19,398 | 17,318 |
| Treasury - preferred shares and other equity instruments |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7 | (4) | 10 | (5) | 5 | (25) | (32) | (39) | (57) | (5) | (39) |
| Sales | 54 | 72 | 112 | 277 | 50 | 194 | 152 | 156 | 205 | 515 | 552 |
| Purchases | (70) | (61) | (126) | (262) | (60) | (164) | (145) | (149) | (187) | (519) | (518) |
| Balance at end of period | (9) | 7 | (4) | 10 | (5) | 5 | (25) | (32) | (39) | (9) | (5) |
| Treasury - common shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (158) | (127) | (389) | (334) | (275) | (174) | (79) | (73) | (57) | (334) | (73) |
| Sales | 699 | 883 | 1,335 | 742 | 1,034 | 1,181 | 1,191 | 1,516 | 994 | 3,659 | 4,922 |
| Purchases | (772) | (914) | $(1,073)$ | (797) | $(1,093)$ | $(1,282)$ | $(1,286)$ | $(1,522)$ | $(1,010)$ | $(3,556)$ | $(5,183)$ |
| Balance at end of period | (231) | (158) | (127) | (389) | (334) | (275) | (174) | (79) | (73) | (231) | (334) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 82,011 | 80,326 | 78,369 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 78,037 | 71,795 |
| Net income attributable to shareholders | 4,129 | 3,870 | 3,648 | 3,212 | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 14,859 | 15,794 |
| Other comprehensive income | 193 | (241) | 188 | $(1,016)$ | 479 | 15 | 1,622 | 502 | 563 | (876) | 2,618 |
| Dividends on preferred shares and distributions on other equity instruments | (67) | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (236) | (247) |
| Common share dividends | $(1,893)$ | $(1,885)$ | $(1,836)$ | $(1,829)$ | $(1,774)$ | $(1,784)$ | $(1,686)$ | $(1,702)$ | $(1,540)$ | $(7,443)$ | $(6,946)$ |
| Premium paid on common shares purchased for cancellation |  | - | - |  | (884) | $(1,209)$ | $(1,721)$ | $(1,103)$ | - | - | $(4,917)$ |
| Premium paid on preferred shares redeemed | - | - | (1) | - | - | - | (5) | - | - | - | (5) |
| Share-based compensation awards | - | - | (1) | 5 | - | - | - | 2 | (2) | 4 | 2 |
| Issuance costs | - | - | - | 1 | - | - | - | (1) | - | 1 | (1) |
| Other | (45) | (1) | 25 | 3 | (59) | (4) | (3) | 10 | 4 | (18) | (56) |
| Balance at end of period | 84,328 | 82,011 | 80,326 | 78,369 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 84,328 | 78,037 |
| Other components of equity |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains and losses on securities and loans at FVOCI | $(2,516)$ | $(1,967)$ | $(1,858)$ | $(1,757)$ | $(2,357)$ | $(1,527)$ | $(1,273)$ | (359) | (88) | $(2,516)$ | $(2,357)$ |
| Unrealized foreign currency translation gains and losses, net of hedging activities | 6,612 | 4,556 | 5,723 | 4,800 | 5,688 | 3,108 | 3,353 | 3,019 | 2,055 | 6,612 | 5,688 |
| Gains and losses on derivatives designated as cash flow hedges | 2,756 | 1,892 | 1,889 | 1,998 | 2,394 | 1,431 | 1,681 | 695 | 566 | 2,756 | 2,394 |
| Balance at end of period | 6,852 | 4,481 | 5,754 | 5,041 | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 6,852 | 5,725 |
| Total retained earnings and other components of equity | 91,180 | 86,492 | 86,080 | 83,410 | 83,762 | 79,478 | 79,692 | 76,897 | 74,328 | 91,180 | 83,762 |
|  | 117,661 | 112,334 | 111,256 | 107,696 | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 117,661 | 108,064 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 91 | 111 | 95 |
| Dividends | (3) | (2) | (9) | (7) | (1) | (2) | (1) | (1) | - | (21) | (5) |
| Net income attributable to NCI | 2 | 2 | 1 | 2 | 6 | 2 | 3 | 2 | 5 | 7 | 13 |
| Foreign currency translation adjustments | 5 | (3) | 3 | (3) | 6 | (1) | 1 | 2 | (1) | 2 | 8 |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Balance at end of period | 99 | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 99 | 111 |
| Total equity | 117,760 | 112,429 | 111,354 | 107,799 | 108,175 | 103,998 | 104,405 | 102,008 | 98,762 | 117,760 | 108,175 |

## Common Tier 1 (CET1) capita

```
Opening amount
    New capital issues
    Redeemed capital
```

    Gross dividends and distribution on other equity instruments, net of tax
    Shares issued in lieu of dividends (add back)
    Profit for the year (attributable to shareholders of parent company)
    Removal of own credit spread (net of tax)
    Movement in other comprehensive income
        Currency translation differences (unrealized foreign currency translation gains/(losses),
        net of hedging activities)
        Investments (unrealized gains (losses) on Investment securities)
        Other
    Goodwill and other intangible assets (deduction, net of related tax liability)
    Other, including regulatory adjustments and transitional arrangements
    Deferred tax assets that rely on future profitability
        (excluding those arising from temporary differences)
    Defined benefit pension fund assets (net of related tax liability)
    Investment in common equity of deconsolidated subsidiaries \& other significant investments
    Prudential valuation adjustments
    Other \({ }^{2}\)
    
## Closing amount

## Other 'non-core' Tier 1 (Additional Tier 1) capita

## Opening amoun

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3}$

## Closing amount

## Total Tier 1 capital

## Tier 2 capital

Opening amount
New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Other, including regulatory adjustments and transitional arrangements ${ }^{4}$
Closing amount
Total regulatory capital

| 82,892 | 81,103 | 78,055 | 76,945 | 76,907 |
| :---: | :---: | :---: | :---: | :---: |
| 728 | 686 | 642 | 24 | 49 |
|  |  |  |  | (98) |
| $(1,960)$ | $(1,943)$ | $(1,903)$ | $(1,873)$ | $(1,841)$ |
| 4,129 | 3,870 | 3,648 | 3,212 | 3,876 |
| (429) | 440 | (382) | 1,013 | (521) |
| 2,371 | $(1,273)$ | 713 | (684) | 2,713 |
| 2,056 | $(1,167)$ | 923 | (888) | 2,580 |
| (549) | (109) | (101) | 600 | (830) |
| 864 | ) | (109) | (396) | 963 |
| (405) | 389 | (332) | 68 | $(2,650)$ |
| (715) | (380) | 662 | (650) | $(1,490)$ |
| (16) | (1) | 27 | 25 | (46) |
| 235 | (106) | 114 | 163 | 4 |
|  |  |  |  |  |
| (155) | (3) | (26) |  |  |
| (779) | (270) | 547 | (838) | $(1,448)$ |
| 86,611 | 82,892 | 81,103 | 78,055 | 76,945 |
| 7,301 | 7,297 | 7,302 | 7,297 | 7,300 |
|  |  |  |  |  |
| (8) | 4 | (5) | 5 | (3) |
| 7,293 | 7,301 | 7,297 | 7,302 | 7,297 |
| 93,904 | 90,193 | 88,400 | 85,357 | 84,242 |
| 10,879 | 11,140 | 11,081 | 9,608 | 9,650 |
|  |  |  | 1,500 |  |
| (61) | 32 | (21) |  | (4) |
| (61) | 32 | (21) | (379) | (49) |
| 230 | (293) | 80 | 352 | 7 |
| 11,048 | 10,879 | 11,140 | 11,081 | 9,608 |
| 104,952 | 101,072 | 99,540 | 96,438 | 93,850 |

${ }^{1}$ Reflects required EDTF format.
${ }^{2}$ Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carry back, derecognition of cash flow hedge reserves, transitional adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.
${ }^{4}$ Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments, regulatory adjustments for TLAC-eligible instruments and eligible collective allowance.

| TOTAL CAPITAL RISK-WEIGHTED ASSETS BY BUSINESS SEGMENTS (ALL-IN BASIS) (Millions of Canadian dollars) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal and Commercial Banking |  |  |  |  |  |  |  |
| Canadian Banking | 210,017 | 206,215 | 199,779 | 202,159 | 198,748 | 194,753 | 189,970 |
| Caribbean \& U.S. Banking | 13,754 | 13,199 | 13,303 | 11,631 | 11,336 | 10,674 | 11,076 |
| Wealth Management ${ }^{1}$ | 115,531 | 117,873 | 127,146 | 130,768 | 130,882 | 121,163 | 120,036 |
| Insurance | 15,589 | 15,031 | 16,017 | 15,776 | 15,507 | 14,022 | 14,438 |
| Capital Markets ${ }^{1}$ | 227,538 | 220,276 | 225,151 | 241,654 | 241,444 | 235,933 | 239,141 |
| Corporate Support | 13,794 | 13,305 | 12,137 | 12,262 | 11,962 | 12,505 | 11,178 |
| Total capital RWA | 596,223 | 585,899 | 593,533 | 614,250 | 609,879 | 589,050 | 585,839 |

${ }^{1}$ Amounts have been revised from those previously presented.

| MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) (Millions of Canadian dollars) | Q4/23 |  |  | Q3/23 |  |  | Q2/23 |  |  | Q1/23 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Noncounterparty credit risk | Counterparty credit risk | Total | Noncounterparty credit risk | Counterparty credit tisk | Total | Noncounterparty credit risk | Counterparty credit risk | Total | Noncounterparty credit risk | Counterparty credit risk | Total |
| Credit risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of credit risk RWA | 431,853 | 38,879 | 470,732 | 437,132 | 42,821 | 479,953 | 457,605 | 45,202 | 502,807 | 446,254 | 50,644 | 496,898 |
| Portfolio size ${ }^{2}$ | $(5,515)$ | 827 | $(4,688)$ | 2,735 | $(3,191)$ | (456) | 457 | 749 | 1,206 | 14,231 | $(5,716)$ | 8,515 |
| Portfolio credit quality ${ }^{3}$ | 1,494 | - | 1,494 | 1,396 | 46 | 1,442 | 1,038 | 450 | 1,488 | 709 | 400 | 1,109 |
| Model updates ${ }^{4}$ |  |  |  | $(1,681)$ |  | $(1,681)$ | 1,317 | (584) | 733 | - | - |  |
| Methodology and policy ${ }^{5}$ | - |  | - | $(1,100)$ | - | $(1,100)$ | $(26,659)$ | $(4,264)$ | $(30,923)$ | - | - |  |
| Acquisitions and dispositions |  |  |  | $(1,152)$ | - | $(1,152)$ | - |  |  | - | - |  |
| Foreign exchange movements | 8,649 | 1,107 | 9,756 | $(5,382)$ | (797) | $(6,179)$ | 3,633 | 1,268 | 4,901 | $(3,130)$ | (126) | $(3,256)$ |
| Other | $(1,452)$ |  | $(1,452)$ | (95) |  | (95) | (259) |  | (259) | (459) |  | (459) |
| Closing balance of credit risk RWA | 435,029 | 40,813 | 475,842 | 431,853 | 38,879 | 470,732 | 437,132 | 42,821 | 479,953 | 457,605 | 45,202 | 502,807 |
| Market risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of market risk RWA | n.a. | n.a. | 37,426 | n.a. | n.a. | 37,685 | n.a. | n.a. | 32,635 | n.a. | n.a. | 35,342 |
| Movement in risk levels ${ }^{6}$ | n.a. | n.a. | 2,442 | n.a. | n.a. | 324 | n.a. | n.a. | 4,634 | n.a. | n.a. | $(3,142)$ |
| Model updates ${ }^{4}$ | n.a. | n.a. | (439) | n.a. | n.a. | (61) | n.a. | n.a. | 93 | n.a. | n.a. | 803 |
| Methodology and policy ${ }^{5}$ | n.a. | n.a. | - | n.a. | n.a. | - | n.a. | n.a. | - | n.a. | n.a. |  |
| Acquisitions and dispositions | n.a. | n.a. |  | n.a. | n.a. | ) | n.a. | n.a. |  | n.a. | n.a. |  |
| Foreign exchange movements | n.a. | n.a. | 1,069 | n.a. | n.a. | (522) | n.a. | n.a. | 323 | n.a. | n.a. | (368) |
| Other | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Closing balance of market risk RWA | n.a. | n.a. | 40,498 | n.a. | n.a. | 37,426 | n.a. | n.a. | 37,685 | n.a. | n.a. | 32,635 |
| Operational risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of operational risk RWA | n.a. | n.a. | 77,741 | n.a. | n.a. | 75,895 | n.a. | n.a. | 78,808 | n.a. | n.a. | 77,639 |
| Methodology and policy ${ }^{5}$ | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. | $(4,880)$ | n.a. | n.a. |  |
| Change in business and loss components | n.a. | n.a. | 2,142 | n.a. | n.a. | 1,846 | n.a. | n.a. | 1,967 | n.a. | n.a. | 1,169 |
| Closing balance of operational risk RWA | n.a. | n.a. | 79,883 | n.a. | n.a. | 77,741 | n.a. | n.a. | 75,895 | n.a. | n.a. | 78,808 |
| Regulatory floor adjustment | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. | - | n.a. | n.a. | - |
| Total capital RWA | 435,029 | 40,813 | 596,223 | 431,853 | 38,879 | 585,899 | 437,132 | 42,821 | 593,533 | 457,605 | 45,202 | 614,250 |

[^6]

[^7]GIL by portfolio and sector
Retail
Residential mortgages
HELOC
Other personal
Total personal
Small business

## Wholesale

Agriculture
Automotive
Banking
Consumer discretionary
Consumer staples
Oil and gas
Financial services
Financing products
Governments
Industrial product
Information technology
Investments
Mining and metals
Public works and infrastructure
Real estate and related
Other services
Telecommunication and Media
Transportation
Other
Acquired credit-impaired loans
Total GIL

Total GIL
IL by geography ${ }^{2}$ and portfolio
Canada
Residential mortgages
HELOC
Other personal
Total personal
Small business
Retail
Wholesale
Total - Canada

## United States

Retail
Wholesale
Other International
Retail
Wholesale
${ }^{1}$ Wholesale - Real estate and related GIL in Q4 2023 is comprised of amounts based in Canada of $\$ 168$ million, United States of $\$ 886$ million and Other International of $\$ 50$ million.
${ }^{2}$ Geographic information is based on residence of borrower.


[^8]Net write-offs by geography ${ }^{1}$ and portfolio
Canada
Residential mortgages
HELOC

Other personal
Total personal
Credit cards
Small business
Retail
Wholesale
United States
Retail
Wholesale
Other Internationa
Retail
Wholesale
Total
Retail
Wholesale

| 4 | 2 | 4 | 3 | 5 | 2 | 2 | 3 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 2 |
| 116 | 104 | 96 | 82 | 73 | 58 | 59 | 54 | 49 |
| 116 | 106 | 97 | 84 | 75 | 59 | 61 | 55 | 51 |
| 123 | 114 | 112 | 100 | 88 | 88 | 80 | 70 | 65 |
| 12 | 11 | 7 | 9 | 8 | 5 | 6 | 4 | 8 |
| 255 | 233 | 220 | 196 | 176 | 154 | 149 | 132 | 129 |
| 19 | 23 | 11 | 11 | 90 | 13 | 4 | 6 | 20 |
| 2 | 3 | 4 | 2 | 3 | 1 | 1 | - | 2 |
| 52 | 95 | 41 | 8 | (6) | 33 | (3) | (8) | 23 |
| 54 | 98 | 45 | 10 | (3) | 34 | (2) | (8) | 25 |
| 2 | 2 | - | 1 | (1) | 6 | 2 | 4 | 3 |
| 34 | (1) | 2 | (2) | (8) | (7) | 14 | 8 | 19 |
| 36 | 1 | 2 | (1) | (9) | (1) | 16 | 12 | 22 |
| 259 | 238 | 224 | 199 | 178 | 161 | 152 | 136 | 134 |
| 105 | 117 | 54 | 17 | 76 | 39 | 15 | 6 | 62 |
| 364 | 355 | 278 | 216 | 254 | 200 | 167 | 142 | 196 |


|  |  |
| ---: | ---: |
|  | 13 |
| 5 | 12 |
| 398 | 244 |
| 403 | 250 |
| 449 | 326 |
| 39 | 23 |
| 904 | 611 |
|  |  |
| 64 | 113 |
|  |  |
| 11 | 5 |
| 196 | 16 |
| 207 | 21 |
|  |  |
| 5 | 11 |
| 33 | 7 |
| 38 | 18 |
|  |  |
| 220 | 627 |
| 293 | 136 |
| 1,213 | 763 |

[^9]
## PCL - loans by portfolio and sector

## Retail

Wholesale
PCL on performing loans (Stage 1 and 2)

Residential mortgages
HELOC
Other persona
Total personal
Credit cards
Small business
Wholesale
Agriculture
Automotive
Banking
Consumer discretionary
Consumer staples
Oil and gas
Financial services
Financing products
Forest products
Governments
Industrial products
Information technology
Investments
Mining and metals
Public works and infrastructure
Real estate and related ${ }^{1}$
Other services
Telecommunication and Media
Transportation
Utilities
Other

Acquired credit-impaired loans
Total PCL on impaired loans (Stage 3)
PCL - Loans
PCL - Other ${ }^{2}$
Total PCL

| 65 | (1) | 97 | 134 | 82 | 133 | (188) | (58) | (210) | 295 | (31) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 129 | 121 | 76 | 39 | 44 | 44 | (316) | (22) | (145) | 365 | (250) |
| 194 | 120 | 173 | 173 | 126 | 177 | (504) | (80) | (355) | 660 | (281) |
| 24 | 17 | 8 | 14 | 6 | 2 | 3 | 2 | (6) | 63 | 13 |
| 6 | 3 | 6 | 5 | 5 | 2 | (1) | 2 | 1 | 20 | 8 |
| 142 | 110 | 97 | 98 | 83 | 59 | 52 | 57 | 48 | 447 | 251 |
| 148 | 113 | 103 | 103 | 88 | 61 | 51 | 59 | 49 | 467 | 259 |
| 126 | 117 | 115 | 102 | 91 | 88 | 83 | 71 | 66 | 460 | 333 |
| (5) | 23 | 23 | 20 | 16 | 12 | 9 | 6 | 10 | 61 | 43 |
| 293 | 270 | 249 | 239 | 201 | 163 | 146 | 138 | 119 | 1,051 | 648 |
| 1 | 3 | 9 | 7 | - | (1) | 2 | - | - | 20 | 1 |
| 5 | 4 | (1) | - | (1) | (1) | 2 | 3 | (2) | 8 | 3 |
| - | - | - | - | 2 | (4) | (1) | - | - | - | (3) |
| 39 | (1) | 73 | 32 | 25 | 5 | 14 | 3 | (5) | 143 | 47 |
| 22 | (1) | 21 | 9 | 5 | 6 | 12 | 12 | (2) | 51 | 35 |
| 2 | 20 | - | (11) | (8) | (15) | 11 | 10 | (12) | 11 | (2) |
| 2 | 2 | 1 | 5 | 2 | - | 1 | - | 1 | 10 | 3 |
| - | - | - | - | - | - | - | - | - | - | - |
| 1 | 2 | 1 | 1 | - | - | - | 1 | 1 | 5 | 1 |
| - | (1) | - | - | 1 | (1) | 1 | (2) | 1 | (1) | (1) |
| 12 | 28 | 5 | 11 | (10) | 3 | (1) | 2 | 2 | 56 | (6) |
| 7 | 4 | - | 1 | - | 1 | (1) | (8) | 12 | 12 | (8) |
| 11 | 2 | 1 | 1 | - | 1 | 1 | 1 | (1) | 15 | 3 |
| (1) | (1) | - | 1 | 7 | 1 | 1 | - | - | (1) | 9 |
| - | (2) | (1) | - | (2) | 5 | 2 | - | - | (3) | 5 |
| 61 | 95 | 50 | 16 | 7 | 15 | 2 | 8 | 9 | 222 | 32 |
| 1 | 30 | 21 | 20 | 28 | (3) | (24) | 24 | 4 | 72 | 25 |
| 49 | 8 | 3 | 25 | 3 | 1 | - | (5) | 8 | 85 | (1) |
| 29 | 38 | 9 | (2) | (6) | - | , | (11) | 2 | 74 | (16) |
| - | - | - | - | - | (8) | 9 | - | - | - | 1 |
| 5 | (1) | - | 2 | 1 | 2 | (4) | 4 | - | 6 | 3 |
| 246 | 229 | 192 | 118 | 54 | 7 | 28 | 42 | 18 | 785 | 131 |
| - | - | - | - | (1) | - | - | - | - | - | (1) |
| 539 | 499 | 441 | 357 | 254 | 170 | 174 | 180 | 137 | 1,836 | 778 |
| 733 | 619 | 614 | 530 | 380 | 347 | (330) | 100 | (218) | 2,496 | 497 |
| (13) | (3) | (14) | 2 | 1 | (7) | (12) | 5 | (9) | (28) | (13) |
| 720 | 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | 2,468 | 484 |

${ }^{1}$ Wholesale - Real estate and related PCL in Q4 2023 is comprised of losses based in Canada of $\$ 11$ million, United States of $\$ 51$ million and Other International of $\$(1)$.


PCL on impaired loans (Stage 3) by geography ${ }^{1}$ and portfolio:
Canada
Residential mortgages
HELOC
Other personal
Total persona
Credit cards
Small business
Retail
Wholesale
Total Canada
United States
Retail
Wholesal
Other International
Retail
Wholesale

PCL (Stage 3) on impaired loans

| 27 | 15 | 7 | 12 | 12 | 2 | (1) | 2 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | 3 | 6 | 4 | 6 | 2 | (1) | 2 | 1 |
| 138 | 112 | 95 | 99 | 86 | 61 | 57 | 58 | 49 |
| 144 | 115 | 101 | 103 | 92 | 63 | 56 | 60 | 50 |
| 123 | 113 | 113 | 100 | 88 | 87 | 81 | 70 | 65 |
| (5) | 23 | 23 | 20 | 16 | 12 | 9 | 6 | 10 |
| 289 | 266 | 244 | 235 | 208 | 164 | 145 | 138 | 124 |
| 78 | 50 | 87 | 24 | 35 | 5 | 1 | 37 | 15 |
| 367 | 316 | 331 | 259 | 243 | 169 | 146 | 175 | 139 |
| 5 | 4 | 4 | 4 | - | 2 | 1 | (1) | 4 |
| 166 | 148 | 108 | 87 | 38 | 1 | 26 | 3 | 7 |
| 171 | 152 | 112 | 91 | 38 | 3 | 27 | 2 | 11 |
| (1) | - | 1 | - | (7) | (3) | - | 1 | (9) |
| 2 | 31 | (3) | 7 | (20) | 1 | 1 | 2 | (4) |
| 1 | 31 | (2) | 7 | (27) | (2) | 1 | 3 | (13) |
| 539 | 499 | 441 | 357 | 254 | 170 | 174 | 180 | 137 |


|  |  |
| ---: | ---: |
|  |  |
| 61 | 15 |
| 19 | 9 |
| 444 | 262 |
| 463 | 271 |
| 449 | 326 |
| 61 | 43 |
| 1,034 | 655 |
| 239 | 78 |
| 1,273 | 733 |
|  |  |
| 17 | 2 |
| 509 | 68 |
| 526 | 70 |
|  | - |
| 37 | $(19)$ |
| 37 | $(25)$ |
| 1,836 | 778 |

```
MCL - loans by portfolio and sector
    Retail
    CL on performing loans (Stage 1 and 2)
        Retail
            Residential mortgages
            HELOC
            Other personal
            Total personal
            Small business
```

    Wholesale
        Agriculture
        Automotiv
        Banking
        Consumer discretionary
        Consumer staples
            Oil and Gas
            Financial services
            Financing products
            Forest products
            Governments
            Industrial products
            Information technology
            Investments
            Mining and metals
            Public works and infrastructure
            Real estate and related
            Other services
            Telecommunication and Media
            Transportation
            Utilities
            Other
    Acquired credit-impaired loans
ACL on impaired loans (Stage 3)
ACL - loans
ACL on other financial assets ${ }^{2}$

| 2,591 | 2,518 | 2,521 | 2,419 | 2,285 | 2,190 | 2,053 | 2,236 | 2,287 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,609 | 1,441 | 1,341 | 1,253 | 1,227 | 1,149 | 1,114 | 1,428 | 1,435 |
| 4,200 | 3,959 | 3,862 | 3,672 | 3,512 | 3,339 | 3,167 | 3,664 | 3,722 |
| 168 | 146 | 139 | 133 | 132 | 127 | 133 | 137 | 138 |
| 31 | 26 | 25 | 21 | 19 | 15 | 15 | 18 | 18 |
| 124 | 98 | 95 | 97 | 78 | 69 | 68 | 69 | 70 |
| 155 | 124 | 120 | 118 | 97 | 84 | 83 | 87 | 88 |
| 58 | 79 | 70 | 58 | 48 | 40 | 36 | 35 | 34 |
| 381 | 349 | 329 | 309 | 277 | 251 | 252 | 259 | 260 |
| 19 | 18 | 17 | 9 | 2 | 2 | 3 | 2 | 3 |
| 6 | 4 | 3 | 5 | 5 | 6 | 7 | 5 | 2 |
| 1 | 1 | 1 | - | - | (2) | (2) | - | - |
| 113 | 82 | 112 | 69 | 50 | 32 | 40 | 26 | 37 |
| 63 | 51 | 58 | 40 | 39 | 35 | 31 | 19 | 8 |
| 53 | 84 | 66 | 65 | 77 | 82 | 99 | 101 | 91 |
| 28 | 29 | 30 | 29 | 26 | 23 | 24 | 23 | 22 |
| - | - |  |  |  |  |  |  |  |
| 3 | 3 | 2 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | 1 | 2 | 1 | 1 | 1 | 1 | 3 |
| 57 | 51 | 27 | 26 | 15 | 12 | 12 | 14 | 13 |
| 12 | 6 | 2 | 2 | 2 | 1 | 1 | 1 | 1 |
| 15 | 5 | 3 | 3 | 2 | 3 | 2 | 1 | - |
| 1 | 1 | 9 | 9 | 9 | 2 | 1 | 1 | 1 |
| 6 | 6 | 8 | 9 | 9 | 9 | 4 | 3 | 2 |
| 215 | 167 | 126 | 86 | 78 | 88 | 78 | 79 | 72 |
| 44 | 85 | 65 | 67 | 53 | 101 | 109 | 137 | 116 |
| 92 | 41 | 34 | 31 | 8 | 4 | 4 | 4 | 9 |
| 38 | 10 | 11 | 3 | 3 | 6 | 31 | 31 | 42 |
|  |  |  | - | - |  | 9 |  |  |
| - | 6 | 10 | 11 | 11 | 13 | 11 | 15 | 12 |
| 766 | 650 | 585 | 467 | 391 | 419 | 466 | 464 | 435 |
| 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 |
| 1,148 | 1,000 | 915 | 777 | 669 | 672 | 720 | 725 | 697 |
| 5,348 | 4,959 | 4,777 | 4,449 | 4,181 | 4,011 | 3,887 | 4,389 | 4,419 |
| 18 | 31 | 31 | 36 | 33 | 32 | 39 | 53 | 52 |
| 5,366 | 4,990 | 4,808 | 4,485 | 4,214 | 4,043 | 3,926 | 4,442 | 4,471 |


| 2,591 | 2,285 |
| ---: | ---: |
| 1,609 | 1,227 |
| 4,200 | 3,512 |
|  |  |
| 168 | 132 |
| 31 | 19 |
| 124 | 78 |
| 155 | 97 |
| 58 | 48 |
| 381 | 277 |
| 19 | 2 |
| 6 | 5 |
| 1 | - |
| 113 | 50 |
| 63 | 39 |
| 53 | 77 |
| 28 | 26 |
| - | - |
| 3 | 1 |
| - | 1 |
| 57 | 15 |
| 12 | 2 |
| 15 | 2 |
| 1 | 9 |
| 6 | 9 |
| 215 | 78 |
| 44 | 53 |
| 92 | 8 |
| 38 | 3 |
| - | - |
| - | 11 |
| 766 | 391 |
| 1 | 1 |
| 1,148 | 669 |
|  |  |
| 5,348 | 4,181 |
|  |  |
| 18 | 33 |
| 5,366 | 4,214 |
|  |  |

Wholesale - Real estate and related ACL in Q4 2023 is comprised of allowances based in Canada of $\$ 44$ million, United States of $\$ 148$ million and Other International of $\$ 23$ million


## ACL on impaired loans (Stage 3) by geography ${ }^{1}$ and portfolio

 CanadaResidential mortgage
HELOC
Other personal
Total personal
Retail
Wholesale
Canada - Total

## United States

Retail
Wholesale
United States - Total

## ational

Retail
Other International - Total
ACL on impaired loans (Stage 3)
mpairment allowance - movements - Loans
ACL on performing loans (Stage 1 and 2)
Balance at beginning of period
Charge to income statement (PCL)
Exchange and other movements
Balance at the end of the period
ACL on impaired loans (Stage 3)
Balance at beginning of period
Amounts written off
Recoveries of amounts written off in previous period
Charge to income statement (PCL)
Exchange and other movements
Balance at the end of the period
${ }^{1}$ Geographic information is based on residence of borrower.

| CREDIT QUALITY RATIOS | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 65\% | 65\% | 65\% | 65\% | 65\% | 66\% | 66\% | 67\% | 68\% | 65\% | 65\% |
| Wholesale | 35\% | 35\% | 35\% | 35\% | 35\% | 34\% | 34\% | 33\% | 32\% | 35\% | 35\% |
| Canada | 75\% | 75\% | 75\% | 74\% | 74\% | 75\% | 75\% | 76\% | 77\% | 75\% | 74\% |
| United States | 19\% | 19\% | 19\% | 19\% | 19\% | 18\% | 18\% | 17\% | 16\% | 19\% | 19\% |
| Other International | 6\% | 6\% | 6\% | 7\% | 7\% | 7\% | 7\% | 7\% | 7\% | 6\% | 7\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |
| GIL as a \% of Related loans and acceptances | 0.42\% | 0.38\% | 0.34\% | 0.31\% | 0.26\% | 0.25\% | 0.27\% | 0.28\% | 0.31\% | 0.42\% | 0.26\% |
| Retail | 0.21\% | 0.20\% | 0.19\% | 0.18\% | 0.16\% | 0.15\% | 0.17\% | 0.18\% | 0.19\% | 0.21\% | 0.16\% |
| Wholesale | 0.81\% | 0.73\% | 0.61\% | 0.54\% | 0.45\% | 0.44\% | 0.46\% | 0.49\% | 0.57\% | 0.81\% | 0.45\% |
| Canada | 0.25\% | 0.22\% | 0.23\% | 0.20\% | 0.16\% | 0.16\% | 0.19\% | 0.20\% | 0.22\% | 0.25\% | 0.16\% |
| United States | 0.90\% | 0.82\% | 0.61\% | 0.54\% | 0.44\% | 0.37\% | 0.35\% | 0.31\% | 0.36\% | 0.90\% | 0.44\% |
| Other International | 0.98\% | 1.01\% | 0.84\% | 0.82\% | 0.83\% | 0.90\% | 0.91\% | 1.08\% | 1.19\% | 0.98\% | 0.83\% |
| Net impaired loans as a \% of Related loans and acceptances | 0.29\% | 0.27\% | 0.23\% | 0.22\% | 0.18\% | 0.17\% | 0.18\% | 0.19\% | 0.22\% | 0.29\% | 0.18\% |
| Retail | 0.14\% | 0.13\% | 0.13\% | 0.12\% | 0.11\% | 0.11\% | 0.12\% | 0.13\% | 0.14\% | 0.14\% | 0.11\% |
| Wholesale | 0.56\% | 0.51\% | 0.42\% | 0.38\% | 0.31\% | 0.29\% | 0.28\% | 0.30\% | 0.39\% | 0.56\% | 0.31\% |
| Canada | 0.18\% | 0.15\% | 0.16\% | 0.15\% | 0.12\% | 0.11\% | 0.13\% | 0.14\% | 0.16\% | 0.18\% | 0.12\% |
| United States | 0.63\% | 0.61\% | 0.42\% | 0.39\% | 0.33\% | 0.29\% | 0.24\% | 0.21\% | 0.25\% | 0.63\% | 0.33\% |
| Other International | 0.62\% | 0.58\% | 0.47\% | 0.46\% | 0.48\% | 0.52\% | 0.53\% | 0.62\% | 0.72\% | 0.62\% | 0.48\% |
| PCL on loans as a \% of average net loans and acceptances | 0.34\% | 0.29\% | 0.30\% | 0.25\% | 0.18\% | 0.17\% | (0.18)\% | 0.05\% | (0.12)\% | 0.29\% | 0.06\% |
| PCL on performing loans (Stage 1 and 2) as a \% of average net loans and acceptances | 0.09\% | 0.06\% | 0.09\% | 0.08\% | 0.06\% | 0.09\% | (0.27)\% | (0.04)\% | (0.19)\% | 0.08\% | (0.04)\% |
| PCL on impaired loans (Stage 3) as a \% of Related average net loans and acceptances | 0.25\% | 0.23\% | 0.21\% | 0.17\% | 0.12\% | 0.08\% | 0.09\% | 0.09\% | 0.07\% | 0.21\% | 0.10\% |
| Retail | 0.21\% | 0.19\% | 0.19\% | 0.17\% | 0.15\% | 0.12\% | 0.12\% | 0.11\% | 0.10\% | 0.19\% | 0.12\% |
| Wholesale | 0.32\% | 0.30\% | 0.26\% | 0.16\% | 0.07\% | 0.01\% | 0.04\% | 0.07\% | 0.03\% | 0.26\% | 0.05\% |
| Canada | 0.22\% | 0.20\% | 0.22\% | 0.16\% | 0.16\% | 0.11\% | 0.10\% | 0.12\% | 0.10\% | 0.20\% | 0.12\% |
| United States | 0.41\% | 0.37\% | 0.28\% | 0.22\% | 0.10\% | 0.01\% | 0.08\% | 0.01\% | 0.04\% | 0.32\% | 0.05\% |
| Other International | 0.00\% | 0.23\% | (0.01)\% | 0.04\% | (0.19)\% | (0.02)\% | 0.01\% | 0.02\% | (0.11)\% | 0.07\% | (0.05)\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.61\% | 0.58\% | 0.56\% | 0.53\% | 0.50\% | 0.49\% | 0.49\% | 0.58\% | 0.60\% | 0.61\% | 0.50\% |
| ACL against impaired loans (Stage 3) as a \% of Total loans and acceptances | 0.13\% | 0.12\% | 0.11\% | 0.09\% | 0.08\% | 0.08\% | 0.09\% | 0.10\% | 0.09\% | 0.13\% | 0.08\% |
| Retail | 0.04\% | 0.04\% | 0.04\% | 0.04\% | 0.03\% | 0.03\% | 0.03\% | 0.04\% | 0.03\% | 0.04\% | 0.03\% |
| Wholesale | 0.09\% | 0.08\% | 0.07\% | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.09\% | 0.05\% |
| ACL against impaired loans (Stage 3) as a \% of GIL | 31.00\% | 30.45\% | 31.64\% | 29.90\% | 30.41\% | 32.64\% | 33.71\% | 33.87\% | 30.21\% | 31.00\% | 30.41\% |
| Retail | 31.57\% | 31.61\% | 31.33\% | 31.23\% | 30.81\% | 30.14\% | 27.95\% | 27.99\% | 27.37\% | 31.57\% | 30.81\% |
| Wholesale | 30.73\% | 29.87\% | 31.82\% | 29.08\% | 30.13\% | 34.33\% | 37.90\% | 38.36\% | 32.21\% | 30.73\% | 30.13\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.17\% | 0.16\% | 0.13\% | 0.10\% | 0.12\% | 0.10\% | 0.09\% | 0.08\% | 0.11\% | 0.14\% | 0.10\% |
| Retail | 0.18\% | 0.17\% | 0.17\% | 0.14\% | 0.13\% | 0.12\% | 0.12\% | 0.11\% | 0.11\% | 0.17\% | 0.12\% |
| Wholesale | 0.14\% | 0.16\% | 0.07\% | 0.02\% | 0.11\% | 0.06\% | 0.02\% | 0.01\% | 0.11\% | 0.10\% | 0.05\% |
| Canada | 0.17\% | 0.16\% | 0.15\% | 0.13\% | 0.17\% | 0.11\% | 0.11\% | 0.09\% | 0.11\% | 0.15\% | 0.12\% |
| United States | 0.13\% | 0.24\% | 0.11\% | 0.02\% | (0.01)\% | 0.09\% | 0.00\% | (0.02)\% | 0.08\% | 0.13\% | 0.01\% |
| Other International | 0.27\% | 0.01\% | 0.01\% | (0.01)\% | (0.06)\% | (0.01)\% | 0.12\% | 0.10\% | 0.17\% | 0.07\% | 0.03\% |


${ }^{1}$ EAD for Standardized exposures are reported net of Stage 3 allowances and EAD for IRB exposures are reported gross of all allowances for credit loss and partial write-off as per regulatory definitions.
${ }^{2}$ Counterparty credit risk EAD reflects exposure amounts after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulatory guidelines.
.
Includes other off-balance sheet exposures such as letters of credit and gurantees.
Geographic profile is based on the country of residence of the borrower.
Includes residential mortgages and home equity lines of credit
${ }^{7}$ Includes credit cards, unsecured lines of credit and overdraft protection products.
 under Basel III reforms.

| ACTUAL LOSSES VS. ESTIMATED LOSSES(Millions of Canadian dollars, except percentage and per share amounts) | Q4/23 |  |  | Q3123 |  | Q2/23 |  | Q1/23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | Average historical actual loss rate | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | $\begin{aligned} & \text { Estimated } \\ & \text { loss rate }{ }^{2} \end{aligned}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | $\begin{aligned} & \text { Estimated } \\ & \text { loss rate }{ }^{2} \end{aligned}$ |
| Residential mortgages | 0.01\% | 0.06\% | 0.02\% | 0.01\% | 0.06\% | 0.01\% | 0.06\% | 0.01\% | 0.06\% |
| Personal | 0.48\% | 0.89\% | 0.55\% | 0.42\% | 0.87\% | 0.37\% | 0.85\% | 0.31\% | 1.11\% |
| Credit cards | 2.11\% | 2.76\% | 2.79\% | 2.01\% | 2.81\% | 1.93\% | 2.90\% | 1.84\% | 3.24\% |
| Small business | 0.46\% | 2.20\% | 1.18\% | 0.64\% | 2.16\% | 0.56\% | 2.11\% | 0.46\% | 2.21\% |
| Retail | 0.19\% | 0.38\% | 0.30\% | 0.17\% | 0.37\% | 0.16\% | 0.37\% | 0.14\% | 0.43\% |
| Wholesale | 0.26\% | 0.23\% | 0.28\% | 0.20\% | 0.23\% | 0.13\% | 0.24\% | 0.07\% | 0.25\% |

${ }^{1}$ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of PCL on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period.
${ }^{2}$ Estimated loss represents the expected loss calculated using the Basel III "through the cycle" parameters of PD $\times$ LGD $\times$ EAD, which is estimated based on available historical loss data for Advanced Internal Ratings Based (AIRB) exposures as of the prior 12 month period
Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.30 \%$

| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {4,5 }}$ | 042023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{6}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |
| Uninsured | 0.29\% | 0.60\% | 5.65\% | 16.86\% | 100.00\% | 100.00\% |
| Insured | 0.43\% | 1.13\% | n.a. | n.a. | 100.00\% | 100.00\% |
| Personal | 0.41\% | 0.66\% | 32.04\% | 46.75\% | 69.97\% | 91.32\% |
| Credit cards | 0.66\% | 0.88\% | 87.80\% | 95.27\% | 79.21\% | 92.54\% |
| Small business | 1.86\% | 3.24\% | 24.29\% | 56.02\% | 89.04\% | 96.13\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.42\% | 1.42\% | 31.87\% | 32.04\% | 80.67\% | 75.22\% |
| Sovereign | 0.06\% | 0.31\% | n.a. | 14.20\% | 63.39\% | 68.95\% |
| Bank | 0.43\% | 0.50\% | n.a. | n.a. | n.a. | n.a. |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {4,5 }}$ | 032023 |  |  |  |  |  |
|  | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{6}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |
| Uninsured | 0.26\% | 0.55\% | 5.79\% | 17.37\% | 100.00\% | 100.00\% |
| Insured | 0.41\% | 1.08\% | n.a. | n.a. | 100.00\% | 100.00\% |
| Personal | 0.38\% | 0.63\% | 32.11\% | 46.95\% | 69.27\% | 91.39\% |
| Credit cards | 0.63\% | 0.86\% | 87.99\% | 95.27\% | 77.72\% | 92.51\% |
| Small business | 1.72\% | 3.15\% | 19.77\% | 55.66\% | 90.68\% | 96.31\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.37\% | 1.35\% | 28.32\% | 31.49\% | 75.05\% | 75.14\% |
| Sovereign | 0.06\% | 0.29\% | n.a. | 13.52\% | 63.39\% | 71.17\% |
| Bank | 0.41\% | 0.43\% | n.a. | n.a. | n.a. | n.a. |

${ }^{4}$ Back-testing is performed to check the effectiveness of the models used to measure PD, LGD and EAD. Actual and Estimated percentages for Retail are as of the reporting quarter. Actual and Estimated percentages for Wholesale are reported on a one quarter lag.
There are several key differences under current Basel and IFRS 9 reporting rules which could lead to significantly different expected loss estimates for PD and LGD. Basel parameters reflect historical experience adiusted for periods of downturn whereas IFRS 9 parameters are
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${ }^{6}$ For Retail, EAD rate represents the utilization of the authorized credit limit. For Wholesale, EAD rate represents the utilization of the authorized amount.


| DERIVATIVE - RELATED CREDIT RISK ${ }^{1,2}$(Millions of Canadian dollars) | Q4/23 |  |  |  | Q3123 |  |  |  | Q223 |  |  |  | Q1/23 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notiona amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{3} \end{gathered}$ | Notiona amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \begin{array}{c} \text { weighted } \\ \text { equivalent } \end{array} \end{gathered}$ | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{3} \end{gathered}$ |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 1,700,733 | 58 | 94 | 6 | 1,541,738 | 15 | 35 | 9 | 1,730,203 | 5 | 14 | 2 | 1,639,028 | ${ }^{3}$ | 24 | 10 |
| Swaps | 15,290,689 | 9,613 | 24,448 | 3,721 | 16,026,551 | 8,471 | 22,797 | 3,621 | 18,212,355 | 8,380 | 23,402 | 5,214 | 20,420,690 | 9,117 | 24,603 | 4,951 |
| Opions purchased | 749,461 | 610 | 1,547 | 353 | 743,758 | 489 | 1,287 | 308 | 841,162 | 454 | 1,087 | 263 | 768,356 | 427 | 1,017 | 257 |
| Options witten | 735,909 | 123 | 564 | 152 | 730,207 | 377 | 926 | 232 | 831,979 | 132 | 677 | 210 | 777,572 | 104 | 620 | 177 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 2,446,716 | 5,655 | 27,862 | 5,611 | 2,032,335 | 3,823 | 22,165 | 4,655 | 2,286,750 | 5,782 | 26,859 | 5,525 | 2,083,514 | 4,138 | 22,107 | 4,362 |
| Swaps | 4,362,272 | 4,261 | 21,483 | 4,274 | 3,935,595 | 4,269 | 20,370 | 4,239 | 3,798,551 | 4,897 | 21,710 | 4,587 | 3,507,163 | 4,746 | 21,207 | 4,379 |
| Opions purchased | 320,791 | 841 | 1,742 | 383 | 109,256 | 547 | 1,207 | 282 | 99,079 | 544 | 1,229 | 318 | ${ }_{86,619}$ | 536 | 1,154 |  |
| Options written | 327,878 | 95 | 441 | 109 | 114,995 | 107 | 427 | ${ }^{113}$ | 105,294 | 99 | 417 | 118 | 90,912 | 82 | 365 | ${ }^{112}$ |
| Credit derivatives | 234,809 | 356 | 1,834 | 219 | 172,627 | 351 | 1,714 | 281 | 132,325 | 351 | 1,233 | 97 | 68,202 | 326 | 857 | 82 |
| $\underset{\text { Other contracts }}{\text { Exhange traded contracts }}$ | 414,841 | ${ }_{1}^{1,933}$ | ${ }^{16,002}$ | 4,929 | 441,228 | 1,790 | 15,650 | 4,703 | 414,242 | ${ }^{1,867}$ | ${ }^{15,445}$ | 5,047 | 336,281 | ${ }^{2,957}$ | ${ }^{16,816}$ | 5,808 |
| Exchange traded contracts | 1,038,924 | 7,186 | 16,191 | 324 | 1,139,727 | 6,432 | 15,504 | 310 | 1,202,293 | 6,457 | 14,635 | 293 | 1,156,588 | 7,325 | 14,059 | 281 |
| Total derivatives | 27,623,023 | 30,731 | 112,208 | 20,081 | 26,988,017 | 26,671 | 102,082 | 18,753 | 29,654,233 | 28,968 | 106,708 | 21,674 | 30,934,925 | 29,761 | 102,829 | 20,759 |
| DERIVATIVE - RELATED CREDIT RISK ${ }^{1,2}$(Millions of Canadian dollars) | Q4/22 |  |  |  | a3/22 |  |  |  | Q2722 |  |  |  | Q1/22 |  |  |  |
|  | Notional amount | Replacement cost | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | Replacement cost | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{3} \end{gathered}$ | Notional amount | Replacement cost | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | ```Replacement``` | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{3} \end{gathered}$ |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 807,939 | 46 | 76 |  | 813,278 | 73 | 116 | 7 | 948,973 | 26 | 66 | 12 | 946,710 | 12 | 68 | 16 |
| Swaps | 6,710,150 | 9,699 | 21,698 | 5,187 | 15,874,733 | 4,883 | 15,964 | 4,243 | 16,557,405 | 5,525 | 16,715 | 4,305 | 17,011,673 | 4,475 | 16,512 | 4,364 |
| Options purchased Options writen | 889,368 | ${ }^{108}$ | ${ }_{543}^{426}$ | 119 164 | 753,473 | 91 | ${ }_{398}^{423}$ | 116 <br> 124 <br> 1 | ${ }^{792,751}$ | ${ }_{18} 8$ | ${ }_{456}^{377}$ | 115 | 772,367 | ${ }^{111}$ | 384 | 147 |
| Options witten <br> Foreign exhange contracts |  |  |  |  | 746,121 |  | 398 | 124 | 804,865 | 18 | 456 | 156 | 759,199 | 8 | 401 | 128 |
|  |  |  |  |  | 2,099,350 | 4,721 | 24,466 | 4,965 | 2,145,317 | 8,342 | 27,618 | 5,734 | 1,969,265 | 3,486 | 22,013 | 4,838 |
| Swaps | 3,208,221 | 6,072 | 22,188 | 4,556 | 2,925,304 | 4,536 | 19,276 | 4,202 | 2,906,547 | 4,261 | 18,044 | 3,979 | 2,794,415 | 2,873 | 16,947 | 4,087 |
| Options purchased | 79,335 88163 | ${ }_{28}^{536}$ | 1,111 | $\begin{array}{r}340 \\ 86 \\ \hline 184\end{array}$ | 74,588 | ${ }_{2}^{252}$ | 665 278 | $\begin{array}{r}220 \\ 75 \\ \hline\end{array}$ | 72,290 | ${ }_{1} 31$ | ${ }_{244}^{749}$ | 256 69 | ${ }_{\substack{\text { che } \\ 86740}}$ | 249 | ${ }_{6}^{664}$ |  |
| Options witten Credit deriatives | 82,163 <br> 415 | ${ }_{28}^{28}$ | ${ }_{768}^{313}$ |  | 77,906 | ${ }^{2}$ | ${ }^{278}$ | 75 | 77,583 | 1 | ${ }_{2}^{244}$ | -69 | ${ }^{86,740}$ | 1 | 232 | 59 |
| Credit derivatives Other contracts | 43,515 341.532 | [ $\begin{array}{r}299 \\ 5.196\end{array}$ | 766 20.457 | 114 7.520 | 44,042 375.689 | 809 7.472 | 2,240 24,357 | 9,716 | 34,405 332.079 | ${ }_{9.251}^{451}$ | 1.440 27.923 | $\begin{array}{r}183 \\ 11.684 \\ \hline\end{array}$ | 39,318 318,878 | -652 | ${ }^{1,833}$ | 220 7.896 |
| Oxhharge traded contracts | - $\begin{array}{r}\text { 1,241,532 } \\ \text { 1,266 }\end{array}$ | 11,098 | 20,457 19,870 | 7,520 397 | 1,28,845 | 1,749 | - 24.4330 | 9,16 <br> 129 | 1,147,138 | ${ }_{2,120}^{9,215}$ | 27,923 6,101 | 11,684 <br> 122 | -1,031,505 | - ${ }_{\text {1,628 }}$ | 23,175 6,609 | 7,896 132 |
| Total derivatives | 26,479,660 | 41,869 | 117,013 | 24,428 | 25,067,329 | 24,588 | 94,613 | 24,052 | 25,89,353 | 30,400 | 99,733 | 26,615 | 25,807,156 | 19,088 | 88,838 | 22,073 |

The amounts presented are net of master netting agreements in accordance with CAR guidelines.
2 Replacement cost, credit equivalent amount and risk-weighted equivalent are determined using the standardized approach for measuring counterparty credit risk (SA-CCR) in accordance wiht the Capital Adequacy Requirements (CAR).
${ }^{2}$ Replacement cost, credit equivalent amount and ris-weighted equivalent are determined using the standardized approach for measuring 0 .
${ }_{3}$ The isk-weighted balances are calculated in accordance with $C$ CAR guidelines and excludes CVA of $\$ 13$ billon (July 31,2023 - $\$ 13$ bilion).

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage and per share amounts) | Q4/23 | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | 2023 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 2,070 | 2,115 | 1,894 | 2,113 | 2,114 | 2,005 | 2,211 | 1,957 | 2,009 | 8,192 | 8,287 |
| Average risk capital | 25,450 | 24,850 | 24,650 | 23,550 | 22,950 | 22,850 | 21,950 | 21,650 | 20,100 | 24,650 | 22,350 |
| Add: Average goodwill and other intangibles | 5,250 | 5,050 | 4,650 | 4,550 | 4,600 | 4,400 | 4,450 | 4,450 | 4,450 | 4,850 | 4,450 |
| Average attributed capital | 30,700 | 29,900 | 29,300 | 28,100 | 27,550 | 27,250 | 26,400 | 26,100 | 24,550 | 29,500 | 26,800 |
| ROE ${ }^{2}$ | 26.7\% | 28.1\% | 26.5\% | 29.8\% | 30.5\% | 29.2\% | 34.4\% | 29.8\% | 32.5\% | 27.8\% | 30.9\% |
| Return on risk capital (RORC) | 32.3\% | 33.7\% | 31.5\% | 35.6\% | 36.5\% | 34.8\% | 41.3\% | 35.9\% | 39.7\% | 33.3\% | 37.1\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,980 | 2,029 | 1,808 | 2,045 | 1,982 | 1,957 | 2,123 | 1,900 | 1,953 | 7,862 | 7,962 |
| Average risk capital | 23,950 | 23,350 | 23,200 | 22,300 | 21,800 | 21,650 | 20,850 | 20,500 | 19,000 | 23,200 | 21,200 |
| Add: Average goodwill and other intangibles | 3,450 | 3,250 | 2,850 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 3,050 | 2,750 |
| Average attributed capital | 27,400 | 26,600 | 26,050 | 25,050 | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 26,250 | 23,950 |
| ROE ${ }^{2}$ | 28.7\% | 30.3\% | 28.5\% | 32.4\% | 32.0\% | 31.8\% | 36.9\% | 32.4\% | 35.6\% | 29.9\% | 33.2\% |
| RORC | 32.8\% | 34.5\% | 32.0\% | 36.4\% | 36.0\% | 35.8\% | 41.7\% | 36.7\% | 40.8\% | 33.9\% | 37.5\% |
| Wealth Management ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 200 | 650 | 704 | 818 | 808 | 790 | 774 | 787 | 582 | 2,372 | 3,159 |
| Average risk capital | 13,550 | 13,900 | 14,250 | 14,150 | 13,350 | 12,800 | 11,900 | 11,450 | 10,350 | 13,950 | 12,350 |
| Add: Average goodwill and other intangibles | 10,050 | 10,050 | 10,050 | 10,200 | 8,350 | 7,350 | 7,450 | 7,500 | 7,450 | 10,100 | 7,700 |
| Average attributed capital | 23,600 | 23,950 | 24,300 | 24,350 | 21,700 | 20,150 | 19,350 | 18,950 | 17,800 | 24,050 | 20,050 |
| ROE ${ }^{2}$ | 3.4\% | 10.8\% | 11.9\% | 13.4\% | 14.8\% | 15.6\% | 16.4\% | 16.5\% | 12.9\% | 9.9\% | 15.8\% |
| RORC | 5.9\% | 18.6\% | 20.3\% | 23.0\% | 24.0\% | 24.5\% | 26.7\% | 27.3\% | 22.3\% | 17.0\% | 25.5\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 287 | 226 | 138 | 147 | 266 | 185 | 204 | 196 | 265 | 798 | 851 |
| Average risk capital | 1,950 | 1,950 | 1,850 | 1,800 | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 1,900 | 2,100 |
| Add: Average goodwill and other intangibles | 300 | 250 | 250 | 250 | 250 | 250 | 200 | 250 | 250 | 250 | 250 |
| Average attributed capital | 2,250 | 2,200 | 2,100 | 2,050 | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,150 | 2,350 |
| ROE ${ }^{2}$ | 51.3\% | 40.7\% | 26.9\% | 28.6\% | 46.7\% | 32.3\% | 34.6\% | 32.4\% | 42.8\% | 37.3\% | 36.4\% |
| RORC | 58.5\% | 46.3\% | 30.6\% | 32.6\% | 52.3\% | 36.2\% | 38.3\% | 36.0\% | 47.3\% | 42.5\% | 40.6\% |
| Capital Markets ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 970 | 934 | 945 | 1,228 | 708 | 600 | 860 | 1,129 | 975 | 4,077 | 3,297 |
| Average risk capital | 25,050 | 25,600 | 25,800 | 26,500 | 26,000 | 25,950 | 24,850 | 24,350 | 22,050 | 25,750 | 25,300 |
| Add: Average goodwill and other intangibles | 2,200 | 2,150 | 2,100 | 2,000 | 2,000 | 1,900 | 1,900 | 1,800 | 1,750 | 2,100 | 1,900 |
| Average attributed capital | 27,250 | 27,750 | 27,900 | 28,500 | 28,000 | 27,850 | 26,750 | 26,150 | 23,800 | 27,850 | 27,200 |
| ROE ${ }^{2}$ | 14.1\% | 13.4\% | 13.9\% | 17.1\% | 10.0\% | 8.6\% | 13.2\% | 17.1\% | 16.2\% | 14.6\% | 12.1\% |
| RORC | 15.4\% | 14.5\% | 15.0\% | 18.4\% | 10.8\% | 9.2\% | 14.2\% | 18.4\% | 17.6\% | 15.8\% | 13.0\% |
| Corporate Support ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 535 | (113) | (100) | $(1,138)$ | (87) | (63) | 133 | (30) | (12) | (816) | (47) |
| Average risk capital and other | 3,250 | 3,300 | 3,250 | 4,000 | 3,900 | 3,500 | 2,900 | 2,750 | 2,850 | 3,450 | 3,250 |
| Add: Average under/(over) attribution of capital | 18,800 | 16,750 | 15,000 | 12,700 | 13,750 | 14,750 | 15,500 | 16,100 | 18,050 | 15,800 | 15,050 |
| Average attributed capital | 22,050 | 20,050 | 18,250 | 16,700 | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 19,250 | 18,300 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| RBC |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 4,131 | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 14,866 | 15,807 |
| Net income available to common shareholders | 4,062 | 3,812 | 3,581 | 3,168 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 14,623 | 15,547 |
| Average risk capital | 68,600 | 68,750 | 68,400 | 68,600 | 66,900 | 65,700 | 62,400 | 60,850 | 56,000 | 68,600 | 63,950 |
| Average common equity | 105,850 | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 102,800 | 94,700 |
| ROE | 15.2\% | 14.6\% | 14.4\% | 12.6\% | 15.6\% | 14.6\% | 18.4\% | 17.3\% | 16.9\% | 14.2\% | 16.4\% |
| RORC | 23.5\% | 22.0\% | 21.5\% | 18.3\% | 22.6\% | 21.2\% | 27.5\% | 26.3\% | 27.1\% | 21.3\% | 24.3\% |

[^10]Management measures and evaluates the performance of our consolidated operations and each of our segments based on a variety of financial measures. In addition to generally accepted accounting principles (GAAP) prescribed measures, we use certain non-GAAP measures and key performance measures. We believe these measures provide useful information to investors regarding our financial condition and result of operations:

- Adjusted measures and ratios are useful as they provide users with a better understanding of management's perspective on our performance and enhance comparability of our financial performance with prior periods as these measures and ratios exclude items, such as insurance policy benefits, claims and acquisition expense (PBCAE) and other significant items, noted as adjusting items on page 2 , that may impact a given period, which can lead to
volatility in key performance measures.
Teb adjusted amounts are useful to illustrate the impact of tax-advantaged revenue sources in our Capital Markets business on our effective tax rate.
- Measures which exclude the impact of the amortization or impairment of intangibles (excluding software) and goodwill enhances comparability as transaction specific intangible assets and/or goodwill can differ widely between organizations and impairments can give rise to volatility in a particular period.


## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted basic and diluted earnings per share (EPS), adjusted diluted EPS growth, adjusted Return on Equity (ROE), adjusted Return on Tangible Common Equity (ROTCE), and adjusted Return on Assets (ROA) are calculated by adding back to net income the amount of amortization of intangibles (excluding amortization of software), and other significant items, noted as adjusting items on page 2, that may impact a given period.

Adjusted efficiency ratio, operating leverage, revenue growth and non-interest expense growth Where applicable, the ratio and calculations are adjusted to exclude insurance policy benefits, claims and acquisition expense (PBCAE) and other significant items, noted as adjusting items on page 2 , that may impact a given period from revenue, revenue growth and non-interest expense growth. Refer to 'Glossary' for the definition of the efficiency ratio, operating leverage, revenue growth and non-interest expense growth.

## Adjusted effective tax rate and their taxable equivalent basis (teb)

The calculations are adjusted to exclude significant items, noted as adjusting items on page 2 , that may impact a given period.

## Effective tax rate (teb)

Effective tax rate (teb) is calculated using the income tax expense for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Glossary section, following.

## Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles

 Net income available to common shareholders with the after-tax effect of amortization of other intangibles added back.
## Return on Tangible Common Equity (ROTCE)

Net income available to shareholders excluding the impact of amortization and write down
of other intangibles (excluding software) and goodwill divided by average tangible common equity
ROTCE is based on actual balances of average tangible common equity before rounding.

## Tangible common equity

Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

Assets under administration (AUA)
Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

## Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Attributed capital
We attributed capital based on the Basel III regulatory capital requirements and economic capital.
Average Balances (assets, loans and acceptances, deposits, risk capital etc)
Calculated using methods intended to approximate the average of the daily balances for the period, as applicable

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period. For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period

Book value per share
Common equity divided by Common shares outstanding.

Capital charge
Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

## Capital ratios

Capital ratios are calculated using OSFI's CAR guideline.

## Common equity

Common equity includes common shares, common treasury shares, retained earnings and other
components of equity.
Common Equity Tier 1 ratio
Common Equity Tier 1 (CET1) capital mainly consists of common shares, retained earnings and other components
of equity and other items. Regulatory adjustments include deductions of goodwill and other intangibles, certain deferred tax assets, defined benefit pension fund assets, investments in banking, financial and insurance entities, the shortfall of provisions to expected losses and other deductions. CET1 ratio is calculated by dividing CET1 capital
by risk-weighted assets, in accordance with OSFI's CAR guideline. by risk-weighted assets, in accordance with OSFI's CAR guideline.

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact
of exchangeable shares.
Diluted EPS Growth
The growth rate is calculated based on diluted EPS in the same period a year ago. For adjusted diluted EPS growth, refer to the Non-GAAP measures above.

Dividend payout ratio
Common dividends as a percentage of net income available to common shareholders.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the Non-GAAP measures on page 35 .

## Goodwill and intangibles

Goodwill represents the excess of the price paid for the business acquired over the fair value of the ne dentifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

## nsurance Assets

Comprised of all assets related to the Insurance business.
Leverage ratio
A Basel III regulatory measure, the ratio divides Tier 1 capital by the sum of the total assets plus specified off-balance sheet items in accordance with OSFI's Leverage Requirements guideline. The leverage ratio is a non-risk based measure.

End of period common shares outstanding multiplied by the closing common share price on the
oronto Stock Exchange.

## Market price to book value

losing share price divided by book value per share
Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Net interest margin (NIM) (average assets)

Net interest income as a percentage of total average assets

## Net interest margin (NIM) (average earning assets, net)

Net interest income as a percentage of total average earning assets, net.
NIM (average earning assets, net) excluding trading assets, trading net interest income and insurance assets Iet Interest Income less trading net interest income divided by total average earning assets less average trading and insurance assets.

## Net write-offs

Get write-ofs write-offs less recoveries of amounts previously written off

## Non-interest expense Growth

The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted Non-interest expense growth refer to the Non-GAAP measures on page 35 .

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted perating leverage ratio, refer to the Non-GAAP measures on page 35

## Pre-tax margin

Income before income taxes divided by total revenue

Related loans and acceptances
Loans gross of ACL plus acceptances gross of ACL

## Return on assets (ROA)

Net income as a percentage of average assets

## Return on common equity (ROE

Business segment return on equity is calculated as net income available to common shareholders divided by
Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

## Return on risk capital (RORC)

Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding

Return on risk-weighted assets
Net income as a percentage of average risk-weighted assets.
$\frac{\text { Revenue Growth }}{\text { The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, }}$ refer to the Non-GAAP measures on page 35 .

## Risk capital

Risk capital is attributed capital excluding goodwill and other intangibles

## Risk-weighted assets (RWA)

RWA represents assets adjusted by a regulatory risk-weight factor to reflect the riskiness of on and off-balance shee exposures. Certain assets are not risk-weighted, but deducted from capital. RWA calculation is defined by OSFI CAR guidelines. While the majorty of our credit risk exposures are reported under the Basel III RB Approach for regulatory capital purposes, certain portfolios continue to use the Basel III Standardized Approach (SA) for credit risk. For market risk RWA, we use both Internal Models-based and Standardized Approaches. We use the Standardized Approach or operational risk RWA.

## Taxable equivalent basis (teb)

Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support

## Total trading revenue

Total trading revenue is comprised of trading-related revenue recorded in Net interest income and Non-interest income.

## Trading Assets

Include Trading securities, Assets purchased under reverse repurchase agreements and securities borrowed and Derivatives.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment
$\frac{\text { n.a. }}{\text { Not }}$ applicable

## Agriculture

This sector group consists of: i) Agricultural Services and Wholesale, and ii) Farming (livestock, fishing, crops)

## Automotive

This sector group consists of: i) Automotive Captive Finance, ii) Automotive Manufacturers and Suppliers, and ii) Automotive Wholesale, Sales and Services.

## Banking

This sector group consists of: i) Personal and commercial banking institutions, ii) Credit unions, iii) Brokers and Dealers, iv) Consumer and Commercial Finance, and v) Credit intermediation activities.

## Consumer discretionary

This sector group consists of: i) Durable Consumer Goods, ii) Hotels, iii) Recreation, iv) Restaurants, v) Retail, and vi) Textiles \& Apparel.

## Consumer staples

This sector group consists of: i) Food and Beverage, ii) Medical Equipment, iii) Pharmaceuticals, and iv) Tobacco

## Oil and gas

This sector group consists of: i) Oil \& Gas - Drilling and Services, ii) Oil \& Gas - Exploration and Production, iii) Oil and Gas - Integrated, and iv) Oil \& Gas - Refining, Marketing and Distribution.

## Financial services

This sector group is comprised of: i) Funds and Trusts, ii) Hedge Funds, and iii) Insurance

## Financing products

This sector group consists of: i) Asset Backed Securities for Consumer Products (such as auto, cards, student loan and others) and Commercial products (such as trade receivables), ii) Mortgage Backed Securities, iii) Collateralized Obligations, and iv) Other.

This sector includes liquidity lines and other exposures to RBC sponsored conduits issued by third parties.

## Forest products

This sector group consists of: i) Pulp, Paper and Sawmills, and ii) Wholesale Lumber and Construction Material.

## Governments

This sector group consists of: i) Federal Governments, ii) Central Banks, iii) Provincial Governments, iv) Municipal Governments, and v) Other Government Affiliated Entities.

## Industrial products

This sector group consists of: i) Building Materials, ii) Chemicals, iii) Glass, Rubber, and Plastics, iv) Heavy and Farm Equipment, v) Machinery and Equipment, vi) Metal Products, and vii) Paper and Packaging.

## Information technology

This sector group is consists of: i) Computer Hardware and Software, and ii) Communication Equipment and Semiconductors.

## Investments

This sector group consists of: i) High Net Worth Individuals, ii) Holding Companies, and iii) Conglomerates.

## Mining and metals

This sector group consists of: companies that mine metals such as i) Steel, ii) Gold, iii) Base Metals, and iv) Other mined commodities.

## Public works and infrastructure

This sector group consists of: i) Companies that build infrastructure which includes highways, bridges, tunnels, pipes, and sewer construction, and ii) Project Engineering Services Firms.

## Real estate and related

This sector group consists of: i) Agents and Services, ii) Commercial Real Estate, and iii) Contractors

## Other services

This sector group consists of: i) Health Services, ii) Business Services, iii) Educational Services, iv) Genera Services, v) Non-Profit Organizations, and vi) Social Services.

## Telecommunication and Media

This sector group consists: of i) Media (radio, film, TV), ii) Publishing, and iii) Telecommunication and Cable

## Transportation

This sector group consists of: i) Air Transport, ii) Ground Transport, iii) Marine Transport, and iv) Rail Transport

Ullities
This sector group consists of: i) Electric Utilities, ii) Midstream, iii) Natural Gas Distribution, and iv) Pipelines.

## Other

The Not Elsewhere Classified sector group includes i) Not Elsewhere Classified, and ii) Other


[^0]:    For further information, please contact:

[^1]:    PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI.

[^2]:    ${ }^{1}$ See 'Glossary' beginning on page 35 for explanation of composition.
    ${ }^{2}$ This figure represents the 90-Day Active customers in Canadian Banking only.
    ${ }^{3}$ Amounts represent the 12 -month Net interest income exposure to an instantaneous and sustained shift in interest rates.

[^3]:    Reflects net interest income arising from trading-related positions, including assets and liabilities that are classified or designated at FVTPL.
    ${ }^{2}$ Includes loan underwriting commitments.

[^4]:    Share-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

[^5]:    ${ }^{1}$ Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ To be read in conjunction with the Segment pages.
    ${ }^{4}$ Amounts have been revised from those previously presented.

[^6]:    ${ }^{2}$ Organic changes in portfolio size and composition (including new business and maturing loans).
    Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration
    ${ }^{4}$ Updates to the model to reflect recent market volatility, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
    Methodology changes to the calculations driven by regulatory policy changes.
    ${ }^{6}$ Change in risk due to position changes and market movements.

[^7]:    Total wholesale exposure is comprised of wholesale loans and acceptances across all of our business segments.
    ${ }^{2}$ Wholesale - Real estate and related loans and acceptances in Q4 2023 is comprised of amounts based in Canada of $\$ 50$ billion, United States of $\$ 30$ billion and Other International of $\$ 11$ billion.
    ${ }^{3}$ Geographic information is based on residence of borrower.

[^8]:    ${ }^{1}$ Includes recoveries of loans and advances previously written off.
    ${ }^{2}$ Geographic information is based on residence of borrower. Figures presented are net of allowance for impaired loans.

[^9]:    ${ }^{1}$ Geographic information is based on residence of borrower. Figures presented are net of recoveries

[^10]:    See 'Glossary' beginning on page 35 for explanation of composition.
    Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.
    ${ }^{3}$ Amounts have been revised from those previously presented.
    ${ }^{4}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.

