## Supplementary Financial Information Q3 2023

For the period ended July 31, 2023 (UNAUDITED)

For further information, please contact:

## Table of Contents

Page
Notes to UsersFinancial Highlights
Consolidated Results
Statements of income
Revenue from trading activities
Realized gains and losses on investment securitiesNon-interest expense
Segment DetailsPersonal \& Commercial BankingCanadian Banking
Wealth Management
Insurance
Capital Markets
Corporate Support
On- and Off-Balance Sheet
Balance sheets (period-end balances)Selected average balance sheet items
Assets under administration and management
Statements of comprehensive income
Statements of changes in equity
Capital
Flow statement of the movements in regulatory capital
20 Total capital risk-weighted assets by business segments (all-in basis)

## Page

## Credit Quality <br> Loans and acceptances <br> Gross impaired loans <br> Provision for credit losses <br> Allowance for credit losses <br> Credit quality ratios

## Credit Risk Exposure

Credit risk exposure by geography and portfolio
Actual losses vs. estimated losses
Basel Pillar 3 back-testing (Internal ratings based)
Fair value of derivative instruments
Derivatives - Notional amounts
Derivatives - Related credit risk

## Calculation of ROE and RORC

Key performance and Non-GAAP measures
Glossary
Sector definitions
 interim Financial Reporting unless otherwise noted. Unless otherwise stated, monetary amounts are stated in Canadian doliars. This document is not audited and should be read in conjunction with our 2022 Annual Report. Certain comparative amounts have been amended to conform to the current period's presentation.

Capital Disclosure Requirements related to Basel III Pillar 3
 Basel III Pillar 3 report for all other Pillar 3 capital disclosures.

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

| Type of Risk | Recommendation | Disclosure | Page |
| :---: | :---: | :---: | :---: |
| Capital adequacy and risk-weighted assets | 11 | Flow statement of the movements in regulatory capital | 19 |
|  | 13 | Risk-weighted assets (RWA) by business segments | 20 |
|  | 16 | Movement of risk-weighted assets by risk type | 20 |
|  | 17 | Basel Pillar 3 back-testing | 31 |
| Credit risk | 26 | Bank's credit risk profile | 21-31 |
|  | 28 | Reconciliation of the opening and closing balances of impaired loans and impairment allowances during the year | 23,28 |
|  | 29 | Quantification of gross notional exposure for OTC derivatives or exchange-traded derivatives | 32 |

For a full index of where to find all EDTF related disclosures, refer to our 2022 Annual Report.

| FINANCIAL HIGHLIGHTS <br> (Millions of Canadian dollars, except otherwise noted) | Q3/23 | Q2123 | Q1/23 | Q4/22 | Q3/22 | Q2122 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 6,286 | 6,099 | 6,202 | 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 5,052 | 18,587 | 16,435 | 22,717 | 20,002 |
| Non-interest income | 8,203 | 7,421 | 8,892 | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 7,704 | 24,516 | 19,983 | 26,268 | 29,691 |
| Total revenue | 14,489 | 13,520 | 15,094 | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 12,756 | 43,103 | 36,418 | 48,985 | 49,693 |
| Provision for credit losses (PCL) ${ }^{1}$ | 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | (540) | 1,748 | 103 | 484 | (753) |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,379 | 1,006 | 1,545 | 116 | 850 | (180) | 997 | 1,032 | 1,304 | 3,930 | 1,667 | 1,783 | 3,891 |
| Non-interest expense | 7,861 | 7,494 | 7,675 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 6,420 | 23,030 | 19,400 | 26,609 | 25,924 |
| Net income | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 10,735 | 11,925 | 15,807 | 16,050 |
| Less: Non-controlling interests ( NCI ) | (2) | (1) | (2) | (6) | (2) | (3) | (2) | (5) | (4) | (5) | (7) | (13) | (12) |
| Dividends on preferred shares and distributions on other equity instruments | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (55) | (169) | (180) | (247) | (257) |
| Net income available to common shareholders | 3,812 | 3,581 | 3,168 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 10,561 | 11,738 | 15,547 | 15,781 |
| Adjusting items impacting net income (before tax) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of other intangibles | 81 | 82 | 86 | 68 | 62 | 63 | 63 | 63 | 62 | 249 | 188 | 256 | 251 |
| HSBC Canada transaction and integration costs | 110 | 56 | 11 | - | - | - |  |  |  | 177 |  |  |  |
| Income taxes for adjusting items impacting net income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of other intangibles | (20) | (16) | (15) | (16) | (16) | (17) | (16) | (17) | (15) | (51) | (49) | (65) | (64) |
| HSBC Canada transaction and integration costs | (26) | (13) | (3) | - | - | - |  |  |  | (42) |  |  |  |
| Canada Recovery Dividend (CRD) and other tax related adjustments ${ }^{2}$ |  |  | 1,050 | - |  |  |  |  |  | 1,050 |  |  |  |
| Adiusted net income available to common shareholders ${ }^{3}$ | 3,957 | 3,690 | 4,297 | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 4,284 | 11,944 | 11,877 | 15,738 | 15,968 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$2.74 | \$2.58 | \$2.29 | \$2.75 | \$2.52 | \$2.97 | \$2.84 | \$2.68 | \$2.97 | \$7.61 | \$8.33 | \$11.08 | \$11.08 |
| - basic adiusted ${ }^{3}$ | \$2.84 | \$2.66 | \$3.11 | \$2.78 | \$2.55 | \$3.00 | \$2.87 | \$2.71 | \$3.01 | \$8.60 | \$8.43 | \$11.21 | \$11.21 |
| - diluted ${ }^{4}$ | \$2.73 | \$2.58 | \$2.29 | \$2.74 | \$2.51 | \$2.96 | \$2.84 | \$2.68 | \$2.97 | \$7.60 | \$8.31 | \$11.06 | \$11.06 |
| - diluted adiusted ${ }^{3,4}$ | \$2.84 | \$2.65 | \$3.10 | \$2.78 | \$2.55 | \$2.99 | \$2.87 | \$2.71 | \$3.00 | \$8.59 | \$8.41 | \$11.19 | \$11.19 |
| Common shares outstanding (000s) ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - average (basic) | 1,393,515 | 1,388,388 | 1,382,754 | 1,386,925 | 1,396,381 | 1,409,702 | 1,421,807 | 1,424,534 | 1,424,614 | 1,388,217 | 1,409,292 | 1,403,654 | 1,424,343 |
| - average (diluted) | 1,394,939 | 1,390,149 | 1,384,536 | 1,388,548 | 1,398,667 | 1,412,552 | 1,424,602 | 1,427,225 | 1,427,198 | 1,389,857 | 1,411,934 | 1,406,034 | 1,426,735 |
| Return on common equity (ROE) ${ }^{4}$ | 14.6\% | 14.4\% | 12.6\% | 15.6\% | 14.6\% | 18.4\% | 17.3\% | 16.9\% | 19.6\% | 13.9\% | 16.7\% | 16.4\% | 18.6\% |
| Adjusted ROE ${ }^{3,4}$ | 15.1\% | 14.9\% | 17.1\% | 15.8\% | 14.8\% | 18.6\% | 17.5\% | 17.1\% | 19.8\% | 15.7\% | 16.9\% | 16.6\% | 18.8\% |
| Return on tangible common equity (ROTCE) ${ }^{3}$ | 17.1\% | 17.1\% | 15.0\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 23.0\% | 16.4\% | 19.3\% | 19.0\% | 21.9\% |
| Adiusted ROTCE ${ }^{3}$ | 17.5\% | 17.3\% | 19.9\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 23.0\% | 18.2\% | 19.3\% | 19.0\% | 21.9\% |
| Return on assets (ROA) ${ }^{4}$ | 0.77\% | 0.79\% | 0.61\% | 0.77\% | 0.76\% | 0.95\% | 0.88\% | 0.90\% | 1.03\% | 0.72\% | 0.86\% | 0.84\% | 0.96\% |
| Adiusted ROA ${ }^{3,4}$ | 0.80\% | 0.81\% | 0.83\% | 0.78\% | 0.77\% | 0.96\% | 0.89\% | 0.91\% | 1.05\% | 0.81\% | 0.87\% | 0.85\% | 0.97\% |
| Return on RWA ${ }^{4}$ | 2.62\% | 2.52\% | 2.07\% | 2.52\% | 2.41\% | 2.98\% | 2.85\% | 2.79\% | 3.14\% | 2.40\% | 2.74\% | 2.68\% | 2.90\% |
| Efficiency ratio ${ }^{4}$ | 54.3\% | 55.4\% | 50.8\% | 57.4\% | 52.6\% | 57.3\% | 50.4\% | 53.2\% | 50.3\% | 53.4\% | 53.3\% | 54.3\% | 52.2\% |
| Adjusted efficiency ratio ${ }^{3,4,6}$ | 58.5\% | 58.8\% | 55.9\% | 57.4\% | 56.1\% | 55.9\% | 54.0\% | 57.5\% | 55.5\% | 57.7\% | 55.3\% | 55.8\% | 56.1\% |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth ${ }^{4,7}$ | 8.8\% | (12.8)\% | (19.4)\% | 2.2\% | (15.5)\% | 7.2\% | 6.8\% | 20.2\% | 35.0\% | (8.5)\% | (1.0)\% | 0.0\% | 41.4\% |
| Adjusted diluted EPS growth ${ }^{3,4,7}$ | 11.4\% | (11.4)\% | 8.0\% | 2.6\% | (15.0)\% | 7.2\% | 6.7\% | 19.4\% | 34.5\% | 2.1\% | (0.8)\% | 0.0\% | 40.4\% |
| Revenue growt ${ }^{4,7}$ | 19.4\% | 20.5\% | 15.5\% | 1.5\% | (4.9)\% | (3.4)\% | 1.0\% | 11.6\% | (1.3)\% | 18.4\% | (2.4)\% | (1.4)\% | 5.3\% |
| Adjusted revenue growth ${ }^{3,4,6,7}$ | 16.2\% | 9.8\% | 12.3\% | 9.8\% | (1.5)\% | (0.6)\% | 4.6\% | 6.7\% | 2.8\% | 12.7\% | 0.9\% | 3.1\% | 5.3\% |
| Non-interest expense growth ${ }^{4,7}$ | 23.1\% | 16.5\% | 16.6\% | 9.5\% | (0.5)\% | 0.9\% | 0.6\% | 8.7\% | 0.6\% | 18.7\% | 0.3\% | 2.6\% | 4.7\% |
| Adjusted non-interest expense growth ${ }^{3,4,7}$ | 21.3\% | 15.5\% | 16.3\% | 9.5\% | (0.5)\% | 0.9\% | 0.6\% | 9.0\% | 0.7\% | 17.7\% | 0.3\% | 2.6\% | 4.9\% |
| Operating leverage ${ }^{4}$ | (3.7)\% | 4.0\% | (1.1)\% | (8.0)\% | (4.4)\% | (4.3)\% | 0.4\% | 2.9\% | (1.9)\% | (0.3)\% | (2.7)\% | (4.0)\% | 0.6\% |
| Adjusted operating leverage ${ }^{3,4,6}$ | (5.1)\% | (5.7)\% | (4.0)\% | 0.3\% | (1.0)\% | (1.5)\% | 4.0\% | (2.3)\% | 2.1\% | (5.0)\% | 0.6\% | 0.5\% | 0.4\% |
| PCL on loans as a \% of average net loans and acceptances | 0.29\% | 0.30\% | 0.25\% | 0.18\% | 0.17\% | (0.18)\% | 0.05\% | (0.12)\% | (0.28)\% | 0.28\% | 0.02\% | 0.06\% | (0.10)\% |
| PCL on performing loans (Stage 1 and 2) as a percentage of Average net loans and acceptances | 0.06\% | 0.09\% | 0.08\% | 0.06\% | 0.09\% | (0.27)\% | (0.04)\% | (0.19)\% | (0.36)\% | 0.08\% | (0.07)\% | (0.04)\% | (0.20)\% |
| PCL on impaired loans (Stage 3) as a percentage of Average net loans and acceptances | 0.23\% | 0.21\% | 0.17\% | 0.12\% | 0.08\% | 0.09\% | 0.09\% | 0.07\% | 0.08\% | 0.20\% | 0.09\% | 0.10\% | 0.10\% |
| Net interest margin (NIM) (average earning assets, net) ${ }^{4}$ | 1.50\% | 1.53\% | 1.47\% | 1.56\% | 1.52\% | 1.45\% | 1.39\% | 1.43\% | 1.51\% | 1.50\% | 1.46\% | 1.48\% | 1.48\% |
| NIM (average earning assets, net) excluding Trading Assets, Trading net interest income and Insurance Assets ${ }^{4}$ | 2.02\% | 2.03\% | 2.10\% | 2.11\% | 2.04\% | 1.93\% | 1.88\% | 1.90\% | 1.98\% | 2.05\% | 1.95\% | 2.00\% | 1.97\% |
| NIM (total average assets) ${ }^{4}$ ( ${ }^{\text {a }}$ | 1.25\% | 1.32\% | 1.18\% | 1.25\% | 1.25\% | 1.18\% | 1.13\% | 1.17\% | 1.22\% | 1.25\% | 1.19\% | 1.20\% | 1.19\% |
| Non-interest income as \% of total revenue | 56.6\% | 54.9\% | 58.9\% | 50.0\% | 51.5\% | 53.0\% | 59.7\% | 59.1\% | 60.4\% | 56.9\% | 54.9\% | 53.6\% |  |

${ }_{2}^{1}$ PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI
Reflects the impact of the CRD and the $1.5 \%$ increase in the Canadian corporate tax rate applicable to fiscal 2022, net of deferred tax adjustments, which were announced in the Government of Canada's 2022 budget and enacted in Q1 2023.

${ }_{5}^{4}$ See 'Glossary' beginning on page 35 for explanation of composition of this measure
${ }^{5}$ Average common shares outstanding includes the impact of treasury shares held.
action and integration costs, and amortization of other intangibles
Growth rates are calculated based on results in the same period a year ago.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q3/23 | Q2123 | Q1/23 | Q4/22 | Q3/22 | Q2122 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES - CONSOLIDATED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) capital ratio ${ }^{1}$ | 14.1\% | 13.7\% | 12.7\% | 12.6\% | 13.1\% | 13.2\% | 13.5\% | 13.7\% | 13.6\% | 14.1\% | 13.1\% | 12.6\% | 13.7\% |
| Tier 1 capital ratio ${ }^{1}$ | 15.4\% | 14.9\% | 13.9\% | 13.8\% | 14.3\% | 14.4\% | 14.8\% | 14.9\% | 15.0\% | 15.4\% | 14.3\% | 13.8\% | 14.9\% |
| Total capital ratio ${ }^{1}$ | 17.3\% | 16.8\% | 15.7\% | 15.4\% | 15.9\% | 16.0\% | 16.6\% | 16.7\% | 16.7\% | 17.3\% | 15.9\% | 15.4\% | 16.7\% |
| Total capital RWA (\$ billions) ${ }^{1}$ | 585.9 | 593.5 | 614.3 | 609.9 | 589.0 | 585.8 | 569.3 | 552.5 | 543.0 | 585.9 | 589.0 | 609.9 | 552.5 |
| Leverage ratio - all-in basis | 4.2\% | 4.2\% | 4.4\% | 4.4\% | 4.6\% | 4.7\% | 4.8\% | 4.9\% | 5.0\% | 4.2\% | 4.6\% | 4.4\% | 4.9\% |
| Leverage ratio exposure - all-in basis (\$ billions) | 2,142.0 | 2,116.0 | 1,921.0 | 1,898.0 | 1,840.0 | 1,812.0 | 1,760.6 | 1,662.0 | 1,633.2 | 2,142.0 | 1,840.0 | 1,898.0 | 1,662.0 |
| CALCULATION OF ROTCE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders excludina the after-tax effect of amortization of other intanaibles ${ }^{2}$ | 3,873 | 3,647 | 3,239 | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 4,284 | 10,759 | 11,877 | 15,738 | 15,968 |
| Average common equity ${ }^{1}$ | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 85,800 | 101,800 | 93,850 | 94,700 | 84,850 |
| Less: Goodwill and Intangibles (net of tax) ${ }^{1}$ | 14,100 | 14,200 | 14,050 | 12,500 | 11,600 | 11,750 | 11,800 | 11,800 | 11,800 | 14,100 | 11,750 | 11,900 | 11,850 |
| Tanaible common eauity ${ }^{2}$ | 89,750 | 87,650 | 85,650 | 84,650 | 84,150 | 81,550 | 80,650 | 77,700 | 74,000 | 87,700 | 82,100 | 82,800 | 73,000 |
| ROTCE ${ }^{2}$ | 17.1\% | 17.1\% | 15.0\% | 18.1\% | 16.8\% | 21.3\% | 20.1\% | 19.7\% | 23.0\% | 16.4\% | 19.3\% | 19.0\% | 21.9\% |
| EFFECTIVE TAX RATE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Taxes (teb) ${ }^{1}$ Income Taxes | 761 | 771 | 2,128 | 979 | 979 | 1,055 | 1,289 | 1,096 | 1,276 | 3,660 | 3,323 | 4,302 | 4,581 |
| Taxable equivalent basis (teb) adjustment ${ }^{1,2}$ | 113 | 213 | 116 | 142 | 143 | 145 | 142 | 125 | 130 | 442 | 430 | 572 | 518 |
| Income Taxes (teb) ${ }^{1}$ | 874 | 984 | 2,244 | 1,121 | 1,122 | 1,200 | 1,431 | 1,221 | 1,406 | 4,102 | 3,753 | 4,874 | 5,099 |
| Net Income before taxes (teb) ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income before taxes ${ }^{\text {a }}$, | 4,633 | 4,420 | 5,342 | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 5,572 | 14,395 | 15,248 | 20,109 | 20,631 |
| Taxable equivalent basis (teb) adjustment ${ }^{1,2}$ | 113 | 213 | 116 | 142 | 143 | 145 | 142 | 125 | 130 | 442 | 430 | 572 | 518 |
| Net Income before taxes (teb) ${ }^{1}$ | 4,746 | 4,633 | 5,458 | 5,003 | 4,699 | 5,453 | 5,526 | 5,113 | 5,702 | 14,837 | 15,678 | 20,681 | 21,149 |
| Effective tax rate | 16.4\% | 17.4\% | 39.8\% | 20.1\% | 21.5\% | 19.9\% | 23.9\% | 22.0\% | 22.9\% | 25.4\% | 21.8\% | 21.4\% | 22.2\% |
| Adiusted effective tax rate ${ }^{2}$ | 16.7\% | 17.6\% | 20.2\% | 20.2\% | 21.5\% | 20.0\% | 24.0\% | 22.0\% | 22.9\% | 18.2\% | 21.8\% | 21.4\% | 22.2\% |
| Effective tax rate (Taxable equivalent basis (teb) ${ }^{1,2}$, ${ }^{\text {a }}$ ( ${ }^{\text {a }}{ }^{1,2}$ | 18.4\% | 21.2\% | 41.1\% | 22.4\% | 23.9\% | 22.0\% | 25.9\% | 23.9\% | 24.7\% | 27.6\% | 23.9\% | 23.6\% | 24.1\% |
| Adjusted effective tax rate (Taxable equivalent basis (teb) $)^{1,2}$ | 18.6\% | 21.2\% | 21.8\% | 22.4\% | 23.9\% | 22.1\% | 25.9\% | 23.9\% | 24.7\% | 20.6\% | 24.0\% | 23.6\% | 24.1\% |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period ${ }^{3}$ | 1,394,997 | 1,389,730 | 1,382,818 | 1,382,911 | 1,390,629 | 1,401,800 | 1,416,020 | 1,424,525 | 1,424,463 | 1,394,997 | 1,390,629 | 1,382,911 | 1,424,525 |
| Treasury shares and other equity instruments held - preferred shares and other equity instruments (000s) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - preferred shares and other equity instruments (000s) <br> - common shares (000s) | $(1,231)$ | (6) (969) | 8 $(3,042)$ | $(12)$ $(2,680)$ | (2,155) | $(38)$ $(1,388)$ | ${ }_{\text {(703) }}(1)$ | (164) (662) | (440) | $(1,231)$ | (2,155) | $(12)$ $(2,680)$ | (164) $(662)$ |
| Stock options and awards outstanding (000s) | 7,922 | 8,096 | 8,354 | 7,535 | 8.209 | 8,310 | 8.418 | 7,653 | 7,861 | 7,922 | 8,209 | 7,535 | 7,653 |
| Stock options and awards exercisable (000s) | 3,891 | 4,066 | 4,306 | 3,502 | 3,576 | 3,677 | 3,788 | 3,273 | 3,460 | 3,891 | 3,576 | 3,502 | 3,273 |
| Dividends declared per common share | \$1.35 | \$1.32 | \$1.32 | \$1.28 | \$1.28 | \$1.20 | \$1.20 | \$1.08 | \$1.08 | \$3.99 | \$3.68 | \$4.96 | \$4.32 |
| Dividend vield ${ }^{1}$ | 4.2\% | 4.0\% | 4.0\% | 4.0\% | 3.9\% | 3.5\% | 3.5\% | 3.3\% | 3.5\% | 4.1\% | 3.7\% | 3.7\% | 3.8\% |
| Dividend pavout ratio ${ }^{1}$ | 49\% | 51\% | 58\% | 47\% | 51\% | 40\% | 42\% | 40\% | 36\% | 53\% | 44\% | 45\% | 39\% |
| Common dividends | 1,885 | 1,836 | 1,829 | 1,774 | 1,784 | 1,686 | 1,702 | 1,540 | 1,539 | 5,550 | 5,172 | 6,946 | 6,158 |
| Dividends on preferred shares and distributions on other equity instruments | 58 | 67 | 44 | 67 | 58 | 68 | 54 | 68 | 55 | 169 | 180 | 247 | 257 |
| Book value per share ${ }^{1}$ | \$75.27 | \$74.79 | \$72.58 | \$72.85 | \$69.44 | \$69.20 | \$66.71 | \$64.57 | \$62.34 | \$75.27 | \$69.44 | \$72.85 | \$64.57 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$135.35 | \$140.18 | \$136.30 | \$129.95 | \$133.55 | \$148.26 | \$149.60 | \$134.23 | \$129.40 | \$140.18 | \$149.60 | \$149.60 |  |
| - Low ${ }_{\text {- }}^{\text {Close, end of period }}$ | \$120.10 | \$125.32 | \$124.65 $\$ 136.16$ | $\$ 116.75$ $\$ 126.05$ | $\$ 118.24$ $\$ 124.86$ | $\$ 129.01$ $\$ 12975$ | $\$ 125.64$ $\$ 144.93$ | $\$ 124.38$ $\$ 128.82$ | $\$ 117.36$ $\$ 126.18$ | \$120.10 $\$ 130.73$ | $\$ 118.24$ <br> $\$ 124.86$ | $\$ 116.75$ $\$ 126.05$ | \$992.54 |
|  | ${ }_{182,368}$ | 186,933 | + 1888.184 | +174,316 | \$173,634 | \$181,884 | 205,224 | 183,507 | $\$ 126.18$ <br> 179,739 | 182,368 | \$124.86 <br> 173,634 | 174,316 | $\$ 128.82$ 183,507 |
| Market price to book value ${ }^{1}$ | 1.74 | 1.80 | 1.88 | 1.73 | 1.80 | 1.87 | 2.17 | 2.00 | 2.02 | 1.74 | 1.80 | 1.73 | 2.00 |

${ }^{1}$ See 'Glossary' beginning on page 35 for explanation of composition.
and standardized meanings under GAAP and might not be comparable to similar financial measures or ratios disclosed by other issuers. For further information, refer to the Non-GAAP financial measures and non-GAAP ratios section on page 35 .
${ }^{3}$ Common shares outstanding has been adjusted to include the impact of treasury shares.

| 854,900 | 850,200 | 844,900 | 829,600 | 802,000 | 772,700 | 752,100 | 728,600 | 703,200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,957,734 | 1,940,302 | 1,933,019 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 1,693,540 |
| 1,988,300 | 1,901,200 | 2,080,400 | 1,991,500 | 1,876,300 | 1,834,400 | 1,843,400 | 1,711,500 | 1,647,600 |
| 1,134,300 | 1,134,900 | 1,291,100 | 1,266,600 | 1,221,200 | 1,195,700 | 1,181,800 | 1,133,800 | 1,095,100 |
| 1,665,600 | 1,640,100 | 1,674,500 | 1,600,100 | 1,534,600 | 1,487,800 | 1,503,100 | 1,399,400 | 1,331,100 |
| 1,215,671 | 1,210,053 | 1,203,842 | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,084,878 |
| 105,004 | 103,937 | 100,363 | 100,746 | 96,570 | 97,006 | 94,469 | 91,983 | 88,803 |
| 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 85,800 |


| 850,000 | 775,700 |
| ---: | ---: |
| $1,557,73$ | $1,851,60$ | $\begin{array}{rr}875,700 \\ 1,957,734 & 1,842,092\end{array}$ | $1,957,734$ | $1,842,092$ |
| :--- | ---: |
| $1,990,900$ | $1,851,600$ |
| $1,64,900$ | 1,199 | $\begin{array}{ll}1,134,900 & 1,199,600 \\ 1,660 & 1,50700\end{array}$ $\begin{array}{ll}1,660,500 & 1,508,700 \\ 1,215671 & 1,178,004\end{array}$ | $1,215,671$ |  |
| ---: | ---: |
| 105,004 | $1,178,604$ |
| 96,570 |  | $\begin{array}{rr}789,300 \\ 1,917,219 & 1\end{array}$ 789,30

$1,917,2$
$1,886,90$

$1,216,50$ | $1,986,900$ | $-1,706,323$ |
| ---: | ---: |
| $1,078,20$ |  |

Total Assets
Average assets
Average assets excluding trading assets ${ }^{1}$ and insurance assets
Average earning assets, net
Common equity
Average common equity
,


## he Banking Book (IRRBB) Sensitivitie

Before-tax impact of 100 bps increase in rates on:
Net interest income risk ${ }^{3}$
fore-tax impact of 100 bps decrease in rates on:
Net interest income risk ${ }^{3}$
decrease in rates on
$\qquad$ See 'Glossary' beginning on page 35 for explanation of composition,
${ }^{2}$ This figure represents the 90-Day Active customers in Canadian Banking only.
Amounts represent the 12 -month Net interest income exposure to an instantaneous and sustained shift in interest rates.

| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22,834 | 20,318 | 19,337 | 14,898 | 10,737 | 7,758 | 7,378 | 7,014 | 6,997 | 62,489 | 25,873 | 40,771 | 28,145 |
| 16,548 | 14,219 | 13,135 | 8,616 | 4,847 | 2,484 | 2,107 | 1,953 | 1,945 | 43,902 | 9,438 | 18,054 | 8,143 |
| 6,286 | 6,099 | 6,202 | 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 5,052 | 18,587 | 16,435 | 22,717 | 20,002 |
| 377 | 363 | 362 | 365 | 351 | 345 | 345 | 344 | 333 | 1,102 | 1,041 | 1,406 | 1,348 |
| 152 | 148 | 149 | 147 | 148 | 135 | 140 | 131 | 132 | 449 | 423 | 570 | 510 |
| 529 | 511 | 511 | 512 | 499 | 480 | 485 | 475 | 465 | 1,551 | 1,464 | 1,976 | 1,858 |
| 1,848 | 1,347 | 1,891 | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,754 | 5,086 | 2,866 | 3,510 | 5,600 |
| 485 | 430 | 1,069 | 451 | (128) | 289 | 314 | 103 | 179 | 1,984 | 475 | 926 | 1,183 |
| 2,099 | 2,083 | 2,056 | 1,900 | 1,857 | 1,892 | 1,961 | 1,888 | 1,830 | 6,238 | 5,710 | 7,610 | 7,132 |
| 1,034 | 1,000 | 1,015 | 1,010 | 1,028 | 1,086 | 1,165 | 1,142 | 1,095 | 3,049 | 3,279 | 4,289 | 4,251 |
| 362 | 377 | 361 | 349 | 344 | 389 | 399 | 350 | 356 | 1,100 | 1,132 | 1,481 | 1,538 |
| 472 | 458 | 512 | 481 | 369 | 507 | 701 | 655 | 700 | 1,442 | 1,577 | 2,058 | 2,692 |
| 289 | 322 | 433 | 266 | 250 | 251 | 271 | 239 | 246 | 1,044 | 772 | 1,038 | 1,066 |
| 334 | 279 | 325 | 310 | 314 | 288 | 291 | 247 | 278 | 938 | 893 | 1,203 | 1,078 |
| 342 | 357 | 379 | 337 | 301 | 398 | 476 | 418 | 412 | 1,078 | 1,175 | 1,512 | 1,530 |
| 27 | 111 | 53 | (23) | 28 | 23 | 15 | 20 | 8 | 191 | 66 | 43 | 145 |
| (37) | 12 | 29 | 24 | 33 | 24 | 29 | 34 | 47 | 4 | 86 | 110 | 130 |
| 419 | 134 | 258 | 24 | 114 | 85 | 289 | 243 | 334 | 811 | 488 | 512 | 1,488 |
| 8,203 | 7,421 | 8,892 | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 7,704 | 24,516 | 19,983 | 26,268 | 29,691 |
| 14,489 | 13,520 | 15,094 | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 12,756 | 43,103 | 36,418 | 48,985 | 49,693 |
| 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | (540) | 1,748 | 103 | 484 | (753) |
| 1,379 | 1,006 | 1,545 | 116 | 850 | (180) | 997 | 1,032 | 1,304 | 3,930 | 1,667 | 1,783 | 3,891 |
| 7,861 | 7,494 | 7,675 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 6,420 | 23,030 | 19,400 | 26,609 | 25,924 |
| 4,633 | 4,420 | 5,342 | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 5,572 | 14,395 | 15,248 | 20,109 | 20,631 |
| 761 | 771 | 2,128 | 979 | 979 | 1,055 | 1,289 | 1,096 | 1,276 | 3,660 | 3,323 | 4,302 | 4,581 |
| 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 10,735 | 11,925 | 15,807 | 16,050 |
| 3,870 | 3,648 | 3,212 | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 4,292 | 10,730 | 11,918 | 15,794 | 16,038 |
| 2 | 1 | 2 | 6 | 2 | 3 | 2 | 5 | 4 | 5 | 7 | 13 | 12 |
| 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 10,735 | 11,925 | 15,807 | 16,050 |
| $\begin{gathered} 3,872 \\ \text { (2) } \end{gathered}$ | $\begin{aligned} & 3,649 \\ & (1) \end{aligned}$ | $\begin{aligned} & 3,214 \\ & (2) \end{aligned}$ | $\begin{array}{r} 3,882 \\ (6) \end{array}$ | $\begin{array}{r} 3,577 \\ \text { (2) } \end{array}$ | $\begin{gathered} 4,253 \\ (3) \end{gathered}$ | $\begin{array}{r} 4,095 \\ (2) \end{array}$ | $\begin{gathered} 3,892 \\ (5) \end{gathered}$ | $\begin{array}{r} 4,296 \\ (4) \end{array}$ | $\begin{array}{r} 10,735 \\ (5) \end{array}$ | $\begin{array}{r} 11,925 \\ (7) \end{array}$ | $\begin{gathered} 15,807 \\ (13) \end{gathered}$ | $\begin{array}{r} 16,050 \\ (12) \end{array}$ |
| (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (55) | (169) | (180) | (247) | (257) |
| 3,812 | 3,581 | 3,168 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 10,561 | 11,738 | 15,547 | 15,781 |


| REVENUE FROM TRADING ACTIVITIES (Millions of Canadian dollars) | Q3/23 | Q2123 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{1}$ | 510 | 469 | 186 | 403 | 465 | 531 | 625 | 529 | 534 | 1,165 | 1,621 | 2,024 | 2,230 |
| Non-interest income ${ }^{2}$ | 485 | 430 | 1,069 | 451 | (128) | 289 | 314 | 103 | 179 | 1,984 | 475 | 926 | 1,183 |
| Total | 995 | 899 | 1,255 | 854 | 337 | 820 | 939 | 632 | 713 | 3,149 | 2,096 | 2,950 | 3,413 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit ${ }^{2}$ | 652 | 602 | 750 | 430 | (71) | 329 | 459 | 328 | 381 | 2,004 | 717 | 1,147 | 1,904 |
| Equities | 171 | 81 | 255 | 179 | 229 | 274 | 269 | 169 | 187 | 2, 507 | 772 | 9951 | +935 |
| Foreign exchange and commodities | 172 | 216 | 250 | 245 | 179 | 217 | 211 | 135 | 145 | 638 | 607 | 852 | 574 |
| Total | 995 | 899 | 1,255 | 854 | 337 | 820 | 939 | 632 | 713 | 3,149 | 2,096 | 2,950 | 3,413 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit ${ }^{2}$ | 652 | 602 | 750 | 430 | (71) | 329 | 459 | 328 | 381 | 2,004 | 717 | 1,147 | 1,904 |
| Equities | 275 | 182 | 362 | 305 | 359 | 405 | 398 | 278 | 304 | 819 | 1,162 | 1,467 | 1,395 |
| Foreign exchange and commodities | 172 | 216 | 250 | 245 | 179 | 217 | 211 | 135 | 145 | 638 | 607 | 852 | 574 |
| Total (teb) | 1,099 | 1,000 | 1,362 | 980 | 467 | 951 | 1,068 | 741 | 830 | 3,461 | 2,486 | 3,466 | 3,873 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit ${ }^{2}$ | 616 | 536 | 679 | 385 | (130) | 291 | 416 | 284 | 334 | 1,831 | 577 | 962 | 1,708 |
| Equities | 271 | 190 | 382 | 308 | 347 | 384 | 412 | 277 | 303 | 843 | 1,143 | 1,451 | 1,399 |
| Foreign exchange and commodities | 150 | 196 | 232 | 226 | 160 | 201 | 195 | 123 | 131 | 578 | 556 | 782 | 523 |
| Total (teb) | 1,037 | 922 | 1,293 | 919 | 377 | 876 | 1,023 | 684 | 768 | 3,252 | 2,276 | 3,195 | 3,630 |

${ }^{1}$ Reflects net interest income arising from trading-related positions, including assets and liabilities that are classified or designated at FVTPL.
${ }^{2}$ Includes loan underwriting commitments.

| REALIZED GAINS AND LOSSES ON INVESTMENT SECURITIES (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Realized gains | 42 | 112 | 60 | 39 | 38 | 24 | 17 | 23 | 9 | 214 | 79 | 118 | 159 |
| Realized losses | (15) | (1) | (7) | (62) | (10) | (1) | (2) | (3) | (1) | (23) | (13) | (75) | (8) |
| Net gains (losses) on investment securities | 27 | 111 | 53 | (23) | 28 | 23 | 15 | 20 |  | 191 | 66 | 43 | 151 |
| Less: Amount booked in Insurance premium, investment and fee income | . | - |  | . | . | . | . | . |  |  |  | . | 6 |
| Net gains (losses) on investment securities net of Insurance premium, investment and fee income | 27 | 111 | 53 | (23) | 28 | 23 | 15 | 20 | 8 | 191 | 66 | 43 | 145 |


| NON-INTEREST EXPENSE (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 2,190 | 2,096 | 2,037 | 1,935 | 1,820 | 1,748 | 1,748 | 1,744 | 1,684 | 6,323 | 5,316 | 7,251 | 6,724 |
| Variable compensation | 1,815 | 1,812 | 2,025 | 1,959 | 1,473 | 1,754 | 1,941 | 1,651 | 1,816 | 5,652 | 5,168 | 7,127 | 7,145 |
| Benefits and retention compensation | 546 | 560 | 544 | 486 | 497 | 483 | 549 | 496 | 511 | 1,650 | 1,529 | 2,015 | 2,053 |
| Share-based compensation ${ }^{1}$ | 243 | 132 | 270 | 3 | 68 | 17 | 47 | 97 | 100 | 645 | 132 | 135 | 617 |
| Total Human resources | 4,794 | 4,600 | 4,876 | 4,383 | 3,858 | 4,002 | 4,285 | 3,988 | 4,111 | 14,270 | 12,145 | 16,528 | 16,539 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 92 | 88 | 90 | 89 | 89 | 89 | 86 | 91 | 94 | 270 | 264 | 353 | 365 |
| Computer rental and maintenance | 517 | 496 | 475 | 477 | 421 | 423 | 410 | 419 | 394 | 1,488 | 1,254 | 1,731 | 1,594 |
| Office equipment rental and maintenance | 2 | 5 | 4 | 5 | 4 | 1 | 5 | 4 | 4 | 11 | 10 | 15 | 27 |
| Total Equipment | 611 | 589 | 569 | 571 | 514 | 513 | 501 | 514 | 492 | 1,769 | 1,528 | 2,099 | 1,986 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 15 | 19 | 28 | 27 | 18 | 17 | 16 | 19 | 17 | 62 | 51 | 78 | 74 |
| Premises repairs and maintenance | 125 | 128 | 125 | 109 | 106 | 111 | 109 | 112 | 106 | 378 | 326 | 435 | 459 |
| Depreciation | 232 | 226 | 224 | 235 | 225 | 225 | 227 | 230 | 229 | 682 | 677 | 912 | 911 |
| Property taxes | 39 | 35 | 34 | 30 | 32 | 33 | 34 | 32 | 35 | 108 | 99 | 129 | 140 |
| Total Occupancy | 411 | 408 | 411 | 401 | 381 | 386 | 386 | 393 | 387 | 1,230 | 1,153 | 1,554 | 1,584 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 40 | 39 | 38 | 39 | 37 | 38 | 37 | 38 | 40 | 117 | 112 | 151 | 160 |
| Postage and courier | 45 | 50 | 51 | 44 | 44 | 49 | 46 | 39 | 39 | 146 | 139 | 183 | 172 |
| Marketing and public relations | 216 | 204 | 171 | 211 | 178 | 150 | 128 | 182 | 126 | 591 | 456 | 667 | 530 |
| Stationery and printing | 23 | 24 | 22 | 25 | 18 | 21 | 17 | 20 | 22 | 69 | 56 | 81 | 69 |
| Total Communications | 324 | 317 | 282 | 319 | 277 | 258 | 228 | 279 | 227 | 923 | 763 | 1,082 | 931 |
| Professional fees | 592 | 521 | 404 | 472 | 373 | 347 | 319 | 417 | 329 | 1,517 | 1,039 | 1,511 | 1,351 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 288 | 298 | 283 | 286 | 280 | 273 | 274 | 267 | 258 | 869 | 827 | 1,113 | 1,036 |
| Other | 81 | 82 | 86 | 68 | 62 | 63 | 63 | 63 | 62 | 249 | 188 | 256 | 251 |
| Total Amortization of other intangibles | 369 | 380 | 369 | 354 | 342 | 336 | 337 | 330 | 320 | 1,118 | 1,015 | 1,369 | 1,287 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 23 | 25 | 31 | 64 | 41 | 32 | 25 | 32 | 26 | 79 | 98 | 162 | 112 |
| Travel and relocation | 41 | 43 | 41 | 40 | 32 | 20 | 14 | 9 | 7 | 125 | 66 | 106 | 26 |
| Employee training | 14 | 14 | 15 | 15 | 13 | 11 | 11 | 14 | 9 | 43 | 35 | 50 | 41 |
| Donations | 46 | 35 | 33 | 37 | 43 | 30 | 30 | 33 | 35 | 114 | 103 | 140 | 125 |
| Outsourced item processing | 27 | 31 | 27 | 26 | 28 | 29 | 25 | 23 | 25 | 85 | 82 | 108 | 98 |
| Impairment of other intangibles | 14 | 12 | 11 | 11 | 1 | 4 | 2 | 14 | 13 | 37 | 7 | 18 | 29 |
| Impairment of investments in joint ventures and associates |  | 1 |  | 1 |  |  | 1 |  | 2 | 1 | 1 | 2 | 3 |
| Other | 595 | 518 | 606 | 515 | 483 | 466 | 416 | 537 | 437 | 1,719 | 1,365 | 1,880 | 1,812 |
| Total Other | 760 | 679 | 764 | 709 | 641 | 592 | 524 | 662 | 554 | 2,203 | 1,757 | 2,466 | 2,246 |
| Total non-interest expense | 7,861 | 7,494 | 7,675 | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 6,420 | 23,030 | 19,400 | 26,609 | 25,924 |

${ }^{1}$ Share-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL \& COMMERCIAL BANKING <br> (Millions of Canadian dollars, except percentage amounts) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 4,062 | 3,817 | 4,007 | 3,901 | 3,655 | 3,234 | 3,229 | 3,169 | 3,206 | 11,886 | 10,118 | 14,019 | 12,621 |
| Non-interest income | 1,501 | 1,481 | 1,534 | 1,518 | 1,527 | 1,505 | 1,574 | 1,436 | 1,445 | 4,516 | 4,606 | 6,124 | 5,725 |
| Total revenue | 5,563 | 5,298 | 5,541 | 5,419 | 5,182 | 4,739 | 4,803 | 4,605 | 4,651 | 16,402 | 14,724 | 20,143 | 18,346 |
| PCL on performing assets ${ }^{1}$ | 5 | 122 | 141 | 56 | 141 | (420) | (60) | (342) | (341) | 268 | (339) | (283) | (909) |
| PCL on impaired assets ${ }^{1}$ | 300 | 300 | 260 | 230 | 183 | 144 | 189 | 134 | 162 | 860 | 516 | 746 | 722 |
| Total PCL | 305 | 422 | 401 | 286 | 324 | (276) | 129 | (208) | (179) | 1,128 | 177 | 463 | (187) |
| Non-interest expense | 2,319 | 2,257 | 2,229 | 2,270 | 2,130 | 2,015 | 2,022 | 2,087 | 1,998 | 6,805 | 6,167 | 8,437 | 7,978 |
| Income taxes | 805 | 704 | 785 | 724 | 705 | 766 | 678 | 693 | 719 | 2,294 | 2,149 | 2,873 | 2,708 |
| Net income | 2,134 | 1,915 | 2,126 | 2,139 | 2,023 | 2,234 | 1,974 | 2,033 | 2,113 | 6,175 | 6,231 | 8,370 | 7,847 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking | 3,781 | 3,607 | 3,761 | 3,639 | 3,556 | 3,337 | 3,425 | 3,331 | 3,390 | 11,149 | 10,318 | 13,957 | 13,337 |
| Business Banking | 1,511 | 1,433 | 1,523 | 1,540 | 1,418 | 1,194 | 1,173 | 1,083 | 1,073 | 4,467 | 3,785 | 5,325 | 4,233 |
| Canadian Banking | 5,292 | 5,040 | 5,284 | 5,179 | 4,974 | 4,531 | 4,598 | 4,414 | 4,463 | 15,616 | 14,103 | 19,282 | 17,570 |
| Caribbean \& U.S. Banking | 271 | 258 | 257 | 240 | 208 | 208 | 205 | 191 | 188 | 786 | 621 | 861 | 776 |
| Total | 5,563 | 5,298 | 5,541 | 5,419 | 5,182 | 4,739 | 4,803 | 4,605 | 4,651 | 16,402 | 14,724 | 20,143 | 18,346 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 28.1\% | 26.5\% | 29.8\% | 30.5\% | 29.2\% | 34.4\% | 29.8\% | 32.5\% | 33.6\% | 28.1\% | 31.0\% | 30.9\% | 32.0\% |
| NIM (average earning assets, net) | 2.74\% | 2.70\% | 2.76\% | 2.72\% | 2.61\% | 2.46\% | 2.41\% | 2.42\% | 2.52\% | 2.73\% | 2.50\% | 2.55\% | 2.51\% |
| Efficiency ratio | 41.7\% | 42.6\% | 40.2\% | 41.9\% | 41.1\% | 42.5\% | 42.1\% | 45.3\% | 43.0\% | 41.5\% | 41.9\% | 41.9\% | 43.5\% |
| Operating leverage | (1.5)\% | (0.2)\% | 5.2\% | 8.9\% | 4.8\% | (0.5)\% | 3.1\% | 2.5\% | 6.3\% | 1.1\% | 2.5\% | 4.0\% | 3.1\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 619,700 | 610,000 | 604,700 | 597,600 | 582,700 | 566,500 | 556,400 | 543,900 | 530,400 | 611,500 | 568,600 | 575,900 | 527,100 |
| Earning assets, net | 588,400 | 579,800 | 575,900 | 569,000 | 555,400 | 540,100 | 530,800 | 518,900 | 505,600 | 581,400 | 542,100 | 548,900 | 502,000 |
| Loans and acceptances, net | 596,000 | 586,700 | 581,800 | 574,300 | 560,300 | 544,000 | 534,400 | 522,200 | 509,300 | 588,200 | 546,300 | 553,300 | 505,600 |
| Deposits | 601,100 | 588,000 | 579,800 | 570,200 | 555,300 | 543,400 | 539,300 | 524,300 | 507,600 | 589,600 | 546,000 | 552,100 | 504,300 |
| Attributed capital ${ }^{2}$ | 29,900 | 29,300 | 28,100 | 27,550 | 27,250 | 26,400 | 26,100 | 24,550 | 24,750 | 29,100 | 26,600 | 26,800 | 24,200 |
| Risk capital ${ }^{2}$ | 24,850 | 24,650 | 23,550 | 22,950 | 22,850 | 21,950 | 21,650 | 20,100 | 20,300 | 24,350 | 22,150 | 22,350 | 19,750 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans (GIL) / Related loans and acceptances ${ }^{2}$ | 0.28\% | 0.28\% | 0.26\% | 0.23\% | 0.24\% | 0.26\% | 0.28\% | 0.30\% | 0.31\% | 0.28\% | 0.24\% | 0.23\% | 0.30\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptance | 0.00\% | 0.09\% | 0.09\% | 0.04\% | 0.10\% | (0.32)\% | (0.04)\% | (0.25)\% | (0.26)\% | 0.06\% | (0.08)\% | (0.05)\% | (0.17)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.20\% | 0.21\% | 0.18\% | 0.16\% | 0.13\% | 0.11\% | 0.14\% | 0.10\% | 0.13\% | 0.20\% | 0.13\% | 0.14\% | 0.14\% |
| Net write-offs ${ }^{2}$ / Average net loans and acceptances | 0.17\% | 0.16\% | 0.14\% | 0.19\% | 0.12\% | 0.12\% | 0.00\% | 0.12\% | 0.13\% | 0.16\% | 0.12\% | 0.13\% | 0.13\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration (AUA) ${ }^{2,3}$ | 353,400 | 351,100 | 349,600 | 336,400 | 346,500 | 355,800 | 371,100 | 367,700 | 356,100 | 353,400 | 346,500 | 336,400 | 367,700 |
| Assets under management (AUM) ${ }^{2}$ | 5,700 | 5,800 | 5,600 | 5,600 | 5,400 | 5,700 | 5,700 | 5,400 | 5,400 | 5,700 | 5,400 | 5,600 | 5,400 |
| Number of employees (full-time equivalent) | 39,218 | 39,498 | 39,036 | 38,450 | 37,648 | 36,795 | 36,428 | 36,675 | 36,775 | 39,218 | 37,648 | 38,450 | 36,675 |
| After-tax effect of amortization of other intangibles | 4 | 5 | 6 | 7 | 5 | 6 | 6 | 5 | 6 | 15 | 17 | 24 | 23 |

 credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
See 'Glossary' beginning on page 35 for explanation of composition of this measure
${ }^{3}$ AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at July 31,2023 of $\$ 13$ billion and $\$ 7$ billion, respectively (April 30,2023 of $\$ 15$ billion and $\$ 8$ billion; July 31,2022 of $\$ 14$ billion and $\$ 5$ billion).

| CANADIAN BANKING <br> (Millions of Canadian dollars, except percentage amounts) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 3,836 | 3,609 | 3,812 | 3,724 | 3,508 | 3,107 | 3,103 | 3,046 | 3,085 | 11,257 | 9,718 | 13,442 | 12,117 |
| Non-interest income | 1,456 | 1,431 | 1,472 | 1,455 | 1,466 | 1,424 | 1,495 | 1,368 | 1,378 | 4,359 | 4,385 | 5,840 | 5,453 |
| Total revenue | 5,292 | 5,040 | 5,284 | 5,179 | 4,974 | 4,531 | 4,598 | 4,414 | 4,463 | 15,616 | 14,103 | 19,282 | 17,570 |
| PCL on performing assets ${ }^{1}$ | 6 | 129 | 132 | 143 | 151 | (376) | (51) | (317) | (283) | 267 | (276) | (133) | (822) |
| PCL on impaired assets ${ }^{1}$ | 302 | 302 | 259 | 243 | 180 | 146 | 186 | 146 | 161 | 863 | 512 | 755 | 719 |
| Total PCL | 308 | 431 | 391 | 386 | 331 | (230) | 135 | (171) | (122) | 1,130 | 236 | 622 | (103) |
| Non-interest expense | 2,143 | 2,089 | 2,059 | 2,089 | 1,977 | 1,869 | 1,876 | 1,933 | 1,849 | 6,291 | 5,722 | 7,811 | 7,375 |
| Income taxes | 798 | 695 | 778 | 705 | 695 | 752 | 673 | 682 | 712 | 2,271 | 2,120 | 2,825 | 2,678 |
| Net income | 2,043 | 1,825 | 2,056 | 1,999 | 1,971 | 2,140 | 1,914 | 1,970 | 2,024 | 5,924 | 6,025 | 8,024 | 7,620 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking | 3,781 | 3,607 | 3,761 | 3,639 | 3,556 | 3,337 | 3,425 | 3,331 | 3,390 | 11,149 | 10,318 | 13,957 | 13,337 |
| Business Banking | 1,511 | 1,433 | 1,523 | 1,540 | 1,418 | 1,194 | 1,173 | 1,083 | 1,073 | 4,467 | 3,785 | 5,325 | 4,233 |
| Total | 5,292 | 5,040 | 5,284 | 5,179 | 4,974 | 4,531 | 4,598 | 4,414 | 4,463 | 15,616 | 14,103 | 19,282 | 17,570 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 30.3\% | 28.5\% | 32.4\% | 32.0\% | 31.8\% | 36.9\% | 32.4\% | 35.6\% | 36.2\% | 30.4\% | 33.7\% | 33.2\% | 35.2\% |
| NIM (average earning assets, net) | 2.68\% | 2.65\% | 2.73\% | 2.70\% | 2.60\% | 2.45\% | 2.41\% | 2.42\% | 2.51\% | 2.69\% | 2.49\% | 2.54\% | 2.50\% |
| Efficiency ratio | 40.5\% | 41.4\% | 39.0\% | 40.3\% | 39.7\% | 41.2\% | 40.8\% | 43.8\% | 41.4\% | 40.3\% | 40.6\% | 40.5\% | 42.0\% |
| Operating leverage | (2.0)\% | (0.6)\% | 5.1\% | 9.2\% | 4.5\% | (1.2)\% | 2.8\% | 2.7\% | 6.1\% | 0.8\% | 2.1\% | 3.8\% | 2.9\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets, net | 567,200 | 558,500 | 554,900 | 548,100 | 535,700 | 520,500 | 511,300 | 500,200 | 487,900 | 560,200 | 522,500 | 529,000 | 484,300 |
| Loans and acceptances, net ${ }^{3}$ | 584,400 | 575,100 | 570,500 | 563,300 | 550,000 | 534,100 | 524,700 | 512,900 | 500,400 | 576,700 | 536,300 | 543,100 | 496,600 |
| Residential mortgages ${ }^{3}$ | 371,200 | 367,300 | 365,800 | 361,800 | 353,800 | 344,800 | 338,200 | 329,500 | 320,100 | 368,100 | 345,600 | 349,700 | 316,400 |
| Home equity lines of credit (HELOC) ${ }^{3}$ | 35,100 | 35,100 | 35,800 | 36,300 | 36,200 | 35,500 | 35,400 | 35,200 | 35,200 | 35,300 | 35,700 | 35,900 | 35,500 |
| Other personal ${ }^{3,4}$ | 41,100 | 40,000 | 39,900 | 39,800 | 39,700 | 39,500 | 39,600 | 39,600 | 39,500 | 40,400 | 39,600 | 39,600 | 39,700 |
| Total personal ${ }^{3}$ | 76,200 | 75,100 | 75,700 | 76,100 | 75,900 | 75,000 | 75,000 | 74,800 | 74,700 | 75,700 | 75,300 | 75,500 | 75,200 |
| Credit cards ${ }^{3}$ | 21,200 | 20,000 | 19,900 | 19,300 | 18,700 | 17,300 | 17,600 | 17,100 | 16,500 | 20,400 | 17,900 | 18,200 | 16,600 |
| Small business ${ }^{3,5}$ | 13,200 | 12,700 | 12,700 | 12,600 | 12,200 | 12,000 | 11,900 | 12,000 | 11,500 | 12,800 | 12,000 | 12,200 | 10,100 |
| Total retail ${ }^{3,5}$ | 481,800 | 475,100 | 474,100 | 469,800 | 460,600 | 449,100 | 442,700 | 433,400 | 422,800 | 477,000 | 450,800 | 455,600 | 418,300 |
| Wholesale loans and acceptances ${ }^{3,5}$ | 105,700 | 102,800 | 99,100 | 96,100 | 91,900 | 87,900 | 84,900 | 82,800 | 81,200 | 102,500 | 88,300 | 90,300 | 81,900 |
| Personal deposits | 323,200 | 316,100 | 305,700 | 294,700 | 283,400 | 274,000 | 267,500 | 263,500 | 259,200 | 315,000 | 275,000 | 280,000 | 257,400 |
| Business deposits | 255,800 | 250,000 | 252,600 | 253,800 | 251,100 | 248,900 | 251,800 | 241,400 | 229,800 | 252,800 | 250,600 | 251,400 | 228,300 |
| Attributed capital ${ }^{2}$ | 26,600 | 26,050 | 25,050 | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 22,050 | 25,900 | 23,750 | 23,950 | 21,450 |
| Risk capital ${ }^{2}$ | 23,350 | 23,200 | 22,300 | 21,800 | 21,650 | 20,850 | 20,500 | 19,000 | 19,250 | 22,950 | 21,000 | 21,200 | 18,700 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{2}$ | 0.23\% | 0.23\% | 0.21\% | 0.18\% | 0.18\% | 0.20\% | 0.22\% | 0.24\% | 0.25\% | 0.23\% | 0.18\% | 0.18\% | 0.24\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.01\% | 0.09\% | 0.09\% | 0.10\% | 0.11\% | (0.29)\% | (0.04)\% | (0.24)\% | (0.22)\% | 0.06\% | (0.07)\% | (0.03)\% | (0.16)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.20\% | 0.22\% | 0.18\% | 0.17\% | 0.13\% | 0.11\% | 0.14\% | 0.11\% | 0.13\% | 0.20\% | 0.13\% | 0.14\% | 0.14\% |
| Net write-offs ${ }^{2}$ / Average net loans and acceptances | 0.17\% | 0.16\% | 0.14\% | 0.19\% | 0.12\% | 0.12\% | 0.10\% | 0.12\% | 0.13\% | 0.16\% | 0.11\% | 0.13\% | 0.13\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA ${ }^{6}$ | 347,100 | 344,800 | 343,200 | 329,900 | 340,300 | 349,600 | 364,700 | 362,000 | 350,300 | 347,100 | 340,300 | 329,900 | 362,000 |
| Number of employees (full-time equivalent) | 36,940 | 37,212 | 36,788 | 36,215 | 35,438 | 34,591 | 34,208 | 34,419 | 34,498 | 36,940 | 35,438 | 36,215 | 34,419 |
| After-tax effect of amortization of other intangibles | 4 | 5 | 6 |  | 5 | 6 | 6 | 6 | 6 | 15 | 17 | 24 | 24 |

 credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCL
See 'Glossary' beginning on page 35 for explanation of composition of this measure.
${ }^{3}$ Average loans and acceptances, net are reported net of allowance for credit losses (ACL). All other average balances are reported on a gross basis (before deducting ACL).
${ }^{4}$ As at Q3 2023, average personal secured loans was $\$ 20.2$ billion and average personal unsecured loans was $\$ 20.9$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees.
Commencing Q2 2021, certain loans are now classified as Retail - Small business and were previously classified as Wholesale, reflecting an alignment with capital measurement and reporting
${ }^{6}$ AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at July 31,2023 of $\$ 13$ billion and $\$ 7$ billion, respectively (April 30,2023 of $\$ 15$ billion and $\$ 8$ billion; July 31,2022 of $\$ 14$ billion and $\$ 5$ billion).

| WEALTH MANAGEMENT <br> (Millions of Canadian dollars, except percentage amounts) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3122 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,007 | 1,096 | 1,225 | 1,210 | 1,051 | 878 | 853 | 775 | 774 | 3,328 | 2,782 | 3,992 | 3,064 |
| Non-interest income | 3,411 | 3,328 | 3,360 | 3,098 | 2,971 | 3,123 | 3,165 | 3,087 | 3,000 | 10,099 | 9,259 | 12,357 |  |
| Total revenue | 4,418 | 4,424 | 4,585 | 4,308 | 4,022 | 4,001 | 4,018 | 3,862 | 3,774 | 13,427 | 12,041 | 16,349 | 14,929 |
| PCL on performing assets ${ }^{1}$ | 64 | 2 | 24 | 52 | 13 | (31) | (13) | (7) | (19) | 90 | (31) | 21 | (34) |
| PCL on impaired assets ${ }^{1}$ | 38 | 26 | 42 | 11 | 14 |  | 1 | 12 | (2) | 106 | 2 | 13 | (14) |
| Total PCL | 102 | 28 | 66 | 63 | 14 | (31) | (12) | 5 | (21) | 196 | (29) | 34 | (48) |
| Non-interest expense | 3,498 | 3,447 | 3,434 | 3,174 | 2,929 | 2,971 | 2,944 | 3,071 | 2,778 | 10,379 | 8,844 | 12,018 | 11,291 |
| Income taxes | 144 | 207 | 237 | 235 | 258 | 252 | 265 | 171 | 232 | 588 | 775 | 1,010 | 850 |
| Net income | 674 | 742 | 848 | 836 | 821 | 809 | 821 | 615 | 785 | 2,264 | 2,451 | 3,287 | 2,836 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) | 1,969 | 2,005 | 2,128 | 2,068 | 1,878 | 1,775 | 1,727 | 1,628 | 1,592 | 6,102 | 5,380 | 7,448 | 6,320 |
| Global Asset Management | 635 | 634 | 683 | 644 | 609 | 678 | 736 | 711 | 692 | 1,952 | 2,023 | 2,667 | 2,726 |
| International Wealth Management | 324 | 323 | 288 | 169 | 98 | 81 | 78 | 73 | 77 | 935 | 257 | 426 | 342 |
| Investor Services | 379 | 368 | 375 | 332 | 367 | 396 | 405 | 418 | 401 | 1,122 | 1,168 | 1,500 | 1,633 |
| Total | 4,418 | 4,424 | 4,585 | 4,308 | 4,022 | 4,001 | 4,018 | 3,862 | 3,774 | 13,427 | 12,041 | 16,349 | 14,929 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 10.8\% | 12.1\% | 13.5\% | 14.8\% | 15.7\% | 16.6\% | 16.7\% | 13.2\% | 17.6\% | 12.1\% | 16.3\% | 15.9\% | 15.7\% |
| NIM (average earning assets, net) | 2.29\% | 2.44\% | 2.63\% | 2.77\% | 2.59\% | 2.25\% | 2.06\% | 1.98\% | 2.15\% | 2.46\% | 2.30\% | 2.42\% | 2.15\% |
| Pre-tax margin | 18.5\% | 21.5\% | 23.7\% | 24.9\% | 26.8\% | 26.5\% | 27.0\% | 20.4\% | 26.9\% | 21.2\% | 26.8\% | 26.3\% | 24.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 198,800 | 210,000 | 208,500 | 193,600 | 180,900 | 180,200 | 184,900 | 174,000 | 161,300 | 205,700 | 182,000 | 184,900 | 161,300 |
| Earning assets, net | 174,200 | 184,000 | 185,200 | 173,100 | 161,300 | 160,000 | 164,100 | 154,900 | 142,700 | 181,200 | 161,800 | 164,700 | 142,400 |
| Loans and acceptances, net ${ }^{3}$ | 119,300 | 121,600 | 122,300 | 120,100 | 111,600 | 105,600 | 102,300 | 96,000 | 91,500 | 121,100 | 106,500 | 109,900 | 91,600 |
| Retail loans ${ }^{3}$ | 50,300 | 51,100 | 51,000 | 50,900 | 47,100 | 44,400 | 42,700 | 39,300 | 36,200 | 50,800 | 44,700 | 46,300 | 35,500 |
| Wholesale loans and acceptances ${ }^{3}$ | 69,400 | 71,000 | 71,700 | 69,500 | 64,800 | 61,500 | 59,900 | 57,000 | 55,700 | 70,700 | 62,100 | 63,900 | 56,400 |
| Deposits | 154,300 | 158,600 | 185,600 | 195,300 | 194,600 | 198,000 | 203,900 | 196,300 | 185,800 | 166,300 | 198,800 | 198,000 | 186,300 |
| Attributed capital ${ }^{2}$ | 24,200 | 24,550 | 24,650 | 22,000 | 20,400 | 19,600 | 19,200 | 18,050 | 17,400 | 24,450 | 19,750 | 20,300 | 17,750 |
| Risk capital ${ }^{2}$ | 14,100 | 14,500 | 14,450 | 13,650 | 13,100 | 12,150 | 11,700 | 10,600 | 10,000 | 14,350 | 12,300 | 12,650 | 10,150 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{2}$ | 0.34\% | 0.33\% | 0.33\% | 0.23\% | 0.20\% | 0.21\% | 0.19\% | 0.24\% | 0.34\% | 0.34\% | 0.22\% | 0.23\% | 0.24\% |
| GIL on acquired credit impaired loans / Related loans and acceptances | 0.00\% | 0.00\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.01\% | 0.00\% | 0.01\% | 0.01\% | 0.01\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.21\% | 0.01\% | 0.08\% | 0.17\% | 0.05\% | (0.12)\% | (0.05)\% | (0.03)\% | (0.08)\% | 0.10\% | (0.04)\% | 0.02\% | (0.03)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.13\% | 0.09\% | 0.13\% | 0.04\% | 0.00\% | 0.00\% | 0.00\% | 0.05\% | (0.01)\% | 0.12\% | 0.00\% | 0.01\% | (0.02)\% |
| Net write-offs ${ }^{3} /$ Average net loans and acceptances | 0.13\% | 0.15\% | 0.03\% | 0.01\% | 0.02\% | (0.01)\% | (0.03)\% | 0.10\% | (0.03)\% | 0.10\% | 0.00\% | 0.00\% | 0.01\% |


credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{2}$ See 'Glossary' beginning on page 35 for explanation of composition of this measure.
${ }^{3}$ Average total loans and acceptances are reported net of ACL. Average retail and wholesale loans and acceptance balances are reported on a gross basis (before deducting ACL).

| WEALTH MANAGEMENT continued (Millions of Canadian dollars, except percentage amounts) | Q3/23 | Q2123 | Q123 | Q4/22 | Q3122 | Q2122 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business information AUA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 548,800 | 539,900 | 533,800 | 511,300 | 514,800 | 518,500 | 534,100 | 524,200 | 509,600 | 548,800 | 514,800 | 511,300 | 524,200 |
| U.S. Wealth Management (including City National) | 756,300 | 737,500 | 713,100 | 700,100 | 683,400 | 681,600 | 712,700 | 704,200 | 690,400 | 756,300 | 683,400 | 700,100 | 704,200 |
| Global Asset Management | 6,600 | 6,700 | 6,500 | 6,400 | 6,600 | 6,800 | 7,100 | 7,100 | 7,000 | 6,600 | 6,600 | 6,400 | 7,100 |
| International Wealth Management ${ }^{1}$ | 187,400 | 189,000 | 184,500 | 170,100 | 90,300 | 95,000 | 87,200 | 86,800 | 85,800 | 187,400 | 90,300 | 170,100 | 86,800 |
| Investor Services | 2,544,500 | 4,067,800 | 3,974,100 | 3,906,900 | 4,089,900 | 4,443,800 | 4,716,500 | 4,640,900 | 4,704,400 | 2,544,500 | 4,089,900 | 3,906,900 | 4,640,900 |
| Total | 4,043,600 | 5,540,900 | 5,412,000 | 5,294,800 | 5,385,000 | 5,745,700 | 6,057,600 | 5,963,200 | 5,997,200 | 4,043,600 | 5,385,000 | 5,294,800 | 5,963,200 |
| AUM |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 188,900 | 183,300 | 179,900 | 171,700 | 171,500 | 171,900 | 175,200 | 168,900 | 161,400 | 188,900 | 171,500 | 171,700 | 168,900 |
| U.S. Wealth Management (including City National) | 245,000 | 235,400 | 225,500 | 217,000 | 208,600 | 208,800 | 229,800 | 225,500 | 218,400 | 245,000 | 208,600 | 217,000 | 225,500 |
| Global Asset Management | 560,000 | 564,000 | 548,300 | 522,700 | 541,600 | 560,800 | 599,100 | 597,300 | 586,800 | 560,000 | 541,600 | 522,700 | 597,300 |
| International Wealth Management ${ }^{1}$ Investor Services | 92,900 | 92,200 | 89,200 | 80,100 | 7,900 | 8,300 | 9,000 | 8,900 | 9,000 | 92,900 | 7,900 | 80,100 | 8,900 |
| Total | 1,086,800 | 1,074,900 | 1,042,900 | 991,500 | 929,600 | 949,800 | 1,013,100 | 1,000,600 | 975,600 | 1,086,800 | 929,600 | 991,500 | 1,000,600 |
| Number of employees (full-time equivalent) | 25,542 | 26,836 | 26,385 | 26,155 | 23,787 | 23,357 | 23,279 | 23,086 | 23,146 | 25,542 | 23,787 | 26,155 | 23,086 |
| After-tax effect of amortization of other intangibles | 56 | 62 | 65 | 45 | 39 | 39 | 41 | 40 | 40 | 183 | 119 | 164 | 162 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 1,477 | 1,477 | 1,585 | 1,529 | 1,470 | 1,399 | 1,359 | 1,296 | 1,293 | 4,539 | 4,228 | 5,757 | 5,035 |
| AUA | 573,500 | 544,300 | 536,100 | 513,700 | 533,600 | 530,400 | 560,800 | 568,800 | 553,300 | 573,500 | 533,600 | 513,700 | 568,800 |

${ }^{1}$ In Q4 2022, AUA and AUM reflect the inclusion of $\$ 79,800$ million and $\$ 72,400$ million, respectively, related to our acquisition of Brewin Dolphin, which closed on September 27, 2022.

| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 1,773 | 1,195 | 1,042 | 908 | 936 | 1,210 | 1,599 | 1,569 | 1,094 | 4,010 | 3,745 | 4,653 | 4,840 |
| Investment income, gains/(losses) on assets supporting insurance policyholder liabilities ${ }^{2}$ | 18 | 103 | 798 | (334) | 245 | $(1,022)$ | (252) | (128) | 613 | 919 | $(1,029)$ | $(1,363)$ | 577 |
| Fee income | 57 | 49 | 51 | 70 | 52 | 46 | 52 | 60 | 47 | 157 | 150 | 220 | 183 |
| Total revenue | 1,848 | 1,347 | 1,891 | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,754 | 5,086 | 2,866 | 3,510 | 5,600 |
| PBCAE | 1,379 | 1,006 | 1,545 | 116 | 850 | (180) | 997 | 1,032 | 1,304 | 3,930 | 1,667 | 1,783 | 3,891 |
| PCL |  |  |  |  |  |  |  | (1) |  |  |  |  | (1) |
| Non-interest expense | 165 | 159 | 156 | 157 | 139 | 145 | 147 | 152 | 155 | 480 | 431 | 588 | 596 |
| Income taxes | 77 | 43 | 42 | 103 | 58 | 63 | 58 | 51 | 61 | 162 | 179 | 282 | 225 |
| Net income | 227 | 139 | 148 | 268 | 186 | 206 | 197 | 267 | 234 | 514 | 589 | 857 | 889 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Insurance | 1,184 | 695 | 1,297 | (130) | 597 | (507) | 693 | 796 | 1,136 | 3,176 | 783 | 653 | 2,917 |
| International Insurance | 664 | 652 | 594 | 774 | 636 | 741 | 706 | 705 | 618 | 1,910 | 2,083 | 2,857 | 2,683 |
| Total | 1,848 | 1,347 | 1,891 | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,754 | 5,086 | 2,866 | 3,510 | 5,600 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 40.7\% | 26.9\% | 28.6\% | 46.7\% | 32.3\% | 34.6\% | 32.4\% | 42.8\% | 39.5\% | 32.3\% | 33.1\% | 36.4\% | 37.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Attributed capital ${ }^{3}$ | 2,200 | 2,100 | 2,050 | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,350 | 2,100 | 2,350 | 2,350 | 2,350 |
| Risk capital ${ }^{3}$ | 1,950 | 1,850 | 1,800 | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 2,100 | 1,850 | 2,100 | 2,100 | 2,150 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{4}$ | 1,974 | 1,419 | 1,239 | 1,071 | 1,155 | 1,458 | 1,814 | 1,795 | 1,321 | 4,632 | 4,427 | 5,498 | 5,721 |
| Canadian Insurance | 1,336 | 794 | 619 | 460 | 550 | 824 | 1,165 | 1,142 | 645 | 2,749 | 2,539 | 2,999 | 3,162 |
| International Insurance | 638 | 625 | 620 | 611 | 605 | 634 | 649 | 653 | 676 | 1,883 | 1,888 | 2,499 | 2,559 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ PBCAE | (99) | 12 | 663 | (440) | 115 | $(1,133)$ | (430) | (266) | 475 | 576 | $(1,448)$ | $(1,888)$ | (13) |
| Insurance policyholder benefits and claims | 1,295 | 923 | 1,465 | 42 | 773 | (261) | 914 | 939 | 1,218 | 3,683 | 1,426 | 1,468 | 3,547 |
| Insurance policyholder acquisition expense | 84 | 83 | 80 | 74 | 77 | 81 | 83 | 93 | 86 | 247 | 241 | 315 | 344 |
| Insurance claims and policy benefit liabilities | 12,700 | 12,243 | 12,103 | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 | 12,496 | 12,700 | 12,033 | 11,511 | 12,816 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUM | 2,900 | 2,900 | 2,800 | 2,600 | 2,700 | 2,700 | 2,700 | 2,700 | 2,500 | 2,900 | 2,700 | 2,600 | 2,700 |
| Number of employees (full-time equivalent) | 2,887 | 2,906 | 2,831 | 2,731 | 2,583 | 2,543 | 2,503 | 2,573 | 2,637 | 2,887 | 2,583 | 2,731 | 2,573 |

${ }^{1}$ Net earned premiums excludes the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

號 (PBCAE).
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE

| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 891 | 920 | 768 | 1,078 | 1,233 | 1,231 | 1,296 | 1,166 | 1,157 | 2,579 | 3,760 | 4,838 | 4,638 |
| Non-interest income (teb) | 1,772 | 1,712 | 2,353 | 1,406 | 631 | 1,272 | 1,696 | 1,262 | 1,422 | 5,837 | 3,599 | 5,005 | 6,080 |
| Total revenue (teb) | 2,663 | 2,632 | 3,121 | 2,484 | 1,864 | 2,503 | 2,992 | 2,428 | 2,579 | 8,416 | 7,359 | 9,843 | 10,718 |
| PCL on performing assets ${ }^{1}$ | 51 | 37 | 12 | 19 | 19 | (65) | (6) | (12) | (329) | 100 | (52) | (33) | (483) |
| PCL on impaired assets ${ }^{1}$ | 158 | 113 | 53 | 13 | (17) | 29 | (6) | (11) | (11) | 324 | 6 | 19 | (33) |
| Total PCL | 209 | 150 | 65 | 32 | 2 | (36) | (12) | (23) | (340) | 424 | (46) | (14) | (516) |
| Non-interest expense | 1,620 | 1,510 | 1,701 | 1,677 | 1,186 | 1,421 | 1,529 | 1,214 | 1,420 | 4,831 | 4,136 | 5,813 | 5,654 |
| Income taxes | (104) | 33 | 132 | 62 | 77 | 261 | 353 | , 265 | +323 | ${ }^{4} 81$ | , 691 | 753 | 1,163 |
| Net income | 938 | 939 | 1,223 | 713 | 599 | 857 | 1,122 | 972 | 1,176 | 3,100 | 2,578 | 3,291 | 4,417 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 1,260 | 1,331 | 1,299 | 1,277 | 725 | 1,196 | 1,460 | 1,282 | 1,344 | 3,890 | 3,381 | 4,658 | 5,048 |
| Global Markets | 1,484 | 1,393 | 1,885 | 1,317 | 1,258 | 1,431 | 1,613 | 1,195 | 1,293 | 4,762 | 4,302 | 5,619 | 5,848 |
| Other | (81) | (92) | (63) | (110) | (119) | (124) | (81) | (49) | (58) | (236) | (324) | (434) | (178) |
| Total | 2,663 | 2,632 | 3,121 | 2,484 | 1,864 | 2,503 | 2,992 | 2,428 | 2,579 | 8,416 | 7,359 | 9,843 | 10,718 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 13.3\% | 13.7\% | 17.0\% | 9.9\% | 8.4\% | 13.0\% | 16.9\% | 16.0\% | 19.2\% | 14.7\% | 12.7\% | 12.0\% | 18.0\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 1,082,600 | 994,800 | 1,184,600 | 1,118,100 | 1,033,900 | 1,014,000 | 1,027,100 | 922,600 | 884,800 | 1,088,400 | 1,025,100 | 1,048,600 | 920,300 |
| Trading securities | 157,400 | 143,000 | 155,100 | 137,900 | 134,700 | 140,900 | 144,200 | 133,800 | 126,700 | 151,900 | 139,900 | 139,400 | 134,200 |
| Loans and acceptances, net | 136,700 | 139,000 | 138,500 | 132,900 | 127,600 | 121,100 | 113,400 | 107,800 | 99,500 | 138,100 | 120,700 | 123,900 | 101,400 |
| Deposits | 285,500 | 296,800 | 306,900 | 296,700 | 281,700 | 283,100 | 277,500 | 262,200 | 252,200 | 296,400 | 280,800 | 284,800 | 250,000 |
| Attributed capital ${ }^{2}$ | 27,500 | 27,650 | 28,200 | 27,700 | 27,600 | 26,500 | 25,900 | 23,550 | 24,000 | 27,800 | 26,650 | 26,950 | 24,100 |
| Risk capital ${ }^{2}$ | 25,400 | 25,550 | 26,200 | 25,700 | 25,650 | 24,600 | 24,100 | 21,800 | 22,200 | 25,700 | 24,800 | 25,000 | 22,300 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{2}$ | 0.88\% | 0.61\% | 0.49\% | 0.42\% | 0.37\% | 0.36\% | 0.36\% | 0.45\% | 0.58\% | 0.88\% | 0.38\% | 0.42\% | 0.45\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.15\% | 0.14\% | 0.03\% | 0.06\% | 0.06\% | (0.19)\% | (0.02)\% | (0.03)\% | (1.14)\% | 0.11\% | (0.04)\% | (0.02)\% | (0.41)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.46\% | 0.33\% | 0.15\% | 0.03\% | (0.05)\% | 0.09\% | (0.04)\% | (0.04)\% | (0.06)\% | 0.31\% | 0.00\% | 0.01\% | (0.04)\% |
| Net write-offs ${ }^{2}$ / Average net loans and acceptances | 0.16\% | 0.00\% | (0.01)\% | (0.06)\% | 0.06\% | 0.04\% | 0.03\% | 0.07\% | 0.02\% | 0.05\% | 0.05\% | 0.02\% | 0.12\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 18,700 | 19,100 | 18,500 | 18,500 | 17,400 | 17,400 | 17,200 | 16,400 | 16,100 | 18,700 | 17,400 | 18,500 | 16,400 |
| Number of employees (full-time equivalent) | 7,770 | 7,103 | 7,096 | 7,012 | 7,308 | 6,637 | 6,601 | 6,527 | 6,762 | 7,770 | 7,308 | 7,012 | 6,527 |

 impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCl.
See 'Glossary' beginning on page 35 for explanation of composition of this measure.

| CORPORATE SUPPORT <br> (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 326 | 266 | 202 | 93 | (49) | (69) | (107) | (49) | (85) | 794 | (225) | (132) | (321) |
| Non-interest income (teb) | (458) | (458) | (367) | (283) | (98) | (34) | 50 | (12) | 32 | $(1,283)$ | (82) | (365) | 27 |
| U.S. wealth accumulation plans gains/(losses) ${ }^{1}$ | 129 | 11 | 121 | (98) | (22) | (154) | (89) | 41 | 51 | 261 | (265) | (363) | 394 |
| Total revenue (teb) | (3) | (181) | (44) | (288) | (169) | (257) | (146) | (20) | (2) | (228) | (572) | (860) | 100 |
| PCL | - | - | - |  | - | 1 | - | - | - |  | 1 | 1 | (1) |
| Non-interest expense | 141 | 102 | 55 | 12 | 17 | 4 | 9 | 17 | 10 | 298 | 30 | 42 | 23 |
| U.S. wealth accumulation plans (gains)/losses ${ }^{1}$ Income taxes | $\begin{gathered} 118 \\ (161) \\ \hline \end{gathered}$ | $\begin{array}{r} 19 \\ (216) \\ \hline \end{array}$ | $\begin{aligned} & 100 \\ & 932 \\ & \hline \end{aligned}$ | $\begin{array}{r} (81) \\ (145) \\ \hline \end{array}$ | $\begin{array}{r} (15) \\ (119) \\ \hline \end{array}$ | $\begin{aligned} & (122) \\ & (287) \\ & \hline \end{aligned}$ | $\begin{aligned} & (71) \\ & (65) \\ & \hline \end{aligned}$ | $\begin{gathered} 42 \\ (84) \end{gathered}$ | $\begin{array}{r} 59 \\ (59) \\ \hline \end{array}$ | $\begin{array}{r} 237 \\ 555 \\ \hline \end{array}$ | $\begin{aligned} & (208) \\ & (471) \\ & \hline \end{aligned}$ | $\begin{aligned} & (289) \\ & (616) \\ & \hline \end{aligned}$ | $\begin{gathered} 382 \\ (365) \\ \hline \end{gathered}$ |
| Net income (loss) | (101) | (86) | $(1,131)$ | (74) | (52) | 147 | (19) | 5 | (12) | $(1,318)$ | 76 | 2 | 61 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| teb adjustment | (113) | (213) | (116) | (142) | (143) | (145) | (142) | (125) | (130) | (442) | (430) | (572) | (518) |
| After-tax effect of amortization of other intangibles | 1 | (1) | - | (1) | 3 | - | - | 1 | 1 | - | 3 | 2 | 2 |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 63,100 | 62,900 | 60,000 | 60,200 | 57,300 | 50,800 | 51,500 | 48,700 | 49,800 | 61,900 | 53,300 | 55,000 | 47,900 |
| Attributed capital | 20,050 | 18,250 | 16,700 | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 17,300 | 18,350 | 18,500 | 18,300 | 16,450 |

 compensation expense

| BALANCE SHEETS <br> (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 80,358 | 99,199 | 86,277 | 72,397 | 89,110 | 115,929 | 131,163 | 113,846 | 115,407 | 72,397 | 113,846 |
| Interest-bearing deposits with banks | 87,650 | 81,880 | 93,495 | 108,011 | 98,145 | 68,829 | 63,420 | 79,638 | 80,389 | 108,011 | 79,638 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 176,603 | 136,207 | 145,517 | 148,205 | 141,986 | 143,766 | 149,525 | 139,240 | 133,894 | 148,205 | 139,240 |
| Investment, net of applicable allowance | 196,022 | 183,621 | 175,036 | 170,018 | 156,809 | 154,549 | 153,570 | 145,484 | 138,056 | 170,018 | 145,484 |
|  | 372,625 | 319,828 | 320,553 | 318,223 | 298,795 | 298,315 | 303,095 | 284,724 | 271,950 | 318,223 | 284,724 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 347,151 | 335,239 | 328,379 | 317,845 | 318,565 | 316,698 | 312,126 | 307,903 | 319,896 | 317,845 | 307,903 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 561,212 | 554,139 | 549,893 | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 491,890 | 549,751 | 503,598 |
| Wholesale | 278,997 | 281,380 | 277,900 | 273,967 | 261,592 | 252,847 | 230,108 | 218,066 | 210,739 | 273,967 | 218,066 |
| Allowance for loan losses | $\begin{array}{r} 840,209 \\ (4,495) \\ \hline \end{array}$ | $\begin{array}{r} \hline 835,519 \\ (4,332) \\ \hline \end{array}$ | $\begin{array}{r} \hline 827,793 \\ (3,999) \\ \hline \end{array}$ | $\begin{array}{r} 823,718 \\ (3,753) \\ \hline \end{array}$ | $\begin{array}{r} \hline 799,981 \\ (3,667) \\ \hline \end{array}$ | $\begin{array}{r} 778,030 \\ (3,566) \\ \hline \end{array}$ | $\begin{array}{r} 744,078 \\ (4,047) \\ \hline \end{array}$ | $\begin{array}{r} \hline 721,664 \\ (4,089) \\ \hline \end{array}$ | $\begin{gathered} \hline 702,629 \\ (4,588) \\ \hline \end{gathered}$ | $\begin{gathered} 823,718 \\ (3,753) \\ \hline \end{gathered}$ | $\begin{array}{r} 721,664 \\ (4,089) \\ \hline \end{array}$ |
|  | 835,714 | 831,187 | 823,794 | 819,965 | 796,314 | 774,464 | 740,031 | 717,575 | 698,041 | 819,965 | 717,575 |
| Segregated fund net assets | 2,921 | 2,883 | 2,827 | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 | 2,526 | 2,638 | 2,666 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 19,365 | 20,185 | 19,188 | 17,827 | 17,360 | 16,529 | 18,876 | 19,798 | 19,325 | 17,827 | 19,798 |
| Derivatives | 115,914 | 124,149 | 130,120 | 154,439 | 122,058 | 156,204 | 92,319 | 95,541 | 102,033 | 154,439 | 95,541 |
| Premises and equipment | 6,793 | 7,023 | 7,019 | 7,214 | 7,142 | 7,225 | 7,406 | 7,424 | 7,576 | 7,214 | 7,424 |
| Goodwill | 12,299 | 12,469 | 12,204 | 12,277 | 10,933 | 10,981 | 11,010 | 10,854 | 10,925 | 12,277 | 10,854 |
| Other intangibles | 5,892 | 6,026 | 5,957 | 6,083 | 4,383 | 4,416 | 4,459 | 4,471 | 4,490 | 6,083 | 4,471 |
| Other assets | 71,052 | 100,234 | 103,206 | 80,300 | 76,597 | 76,323 | 65,834 | 61,883 | 60,982 | 80,300 | 61,883 |
| Total Assets | 1,957,734 | 1,940,302 | 1,933,019 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 1,693,540 | 1,917,219 | 1,706,323 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 434,047 | 428,305 | 418,287 | 404,932 | 392,267 | 382,881 | 375,606 | 362,488 | 358,500 | 404,932 | 362,488 |
| Business and government | 736,730 | 734,038 | 738,923 | 759,870 | 739,467 | 724,978 | 720,089 | 696,353 | 680,413 | 759,870 | 696,353 |
| Bank | 44,894 | 47,710 | 46,632 | 44,012 | 46,870 | 43,738 | 47,147 | 41,990 | 45,965 | 44,012 | 41,990 |
|  | 1,215,671 | 1,210,053 | 1,203,842 | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,084,878 | 1,208,814 | 1,100,831 |
| Segregated fund net liabilities | 2,921 | 2,883 | 2,827 | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 | 2,526 | 2,638 | 2,666 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 19,407 | 20,228 | 19,229 | 17,872 | 17,390 | 16,570 | 18,959 | 19,873 | 19,392 | 17,872 | 19,873 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 117,244 | 123,898 | 131,082 | 153,491 | 119,868 | 151,541 | 88,102 | 91,439 | 97,150 | 153,491 | 91,439 |
| Insurance claims and policy benefit liabilities | 12,700 | 12,243 | 12,103 | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 | 12,496 | 11,511 | 12,816 |
| Other liabilities | 95,042 | 120,472 | 118,993 | 95,235 | 77,745 | 80,649 | 67,741 | 70,301 | 65,813 | 95,235 | 70,301 |
| Subordinated debentures | 11,202 | 11,565 | 11,530 | 10,025 | 10,111 | 10,276 | 10,561 | 9,593 | 9,050 | 10,025 | 9,593 |
|  | 1,845,305 | 1,828,948 | 1,825,220 | 1,809,044 | 1,738,094 | 1,744,167 | 1,650,461 | 1,607,561 | 1,597,230 | 1,809,044 | 1,607,561 |
| Equity attributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 7,330 | 7,319 | 7,333 | 7,318 | 7,328 | 7,298 | 7,441 | 6,684 | 7,416 | 7,318 | 6,684 |
| Common shares | 18,512 | 17,857 | 16,953 | 16,984 | 17,092 | 17,314 | 17,572 | 17,655 | 17,656 | 16,984 | 17,655 |
| Retained earnings | 82,011 | 80,326 | 78,369 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 78,037 | 71,795 |
| Other components of equity | 4,481 | 5,754 | 5,041 | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 2,196 | 5,725 | 2,533 |
|  | 112,334 | 111,256 | 107,696 | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 96,219 | 108,064 | 98,667 |
| Non-controlling interests ( NCI ) | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 91 | 111 | 95 |
|  | 112,429 | 111,354 | 107,799 | 108,175 | 103,998 | 104,405 | 102,008 | 98,762 | 96,310 | 108,175 | 98,762 |
| Total Liabilities and Equity | 1,957,734 | 1,940,302 | 1,933,019 | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 1,693,540 | 1,917,219 | 1,706,323 |


| SELECTED AVERAGE BALANCE SHEET ITEMS (Millions of Canadian dollars) | Q3/23 | Q2123 | Q1/23 | Q4/22 | Q3/22 | Q2122 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities, net of applicable allowance Assets purchased under reverse repurchase agreements and securities borrowed | 355,000 379,800 | 320,300 366,900 | 324,400 390,200 | 303,300 361,800 | 292,200 352,800 | 302,100 346,200 | 303,500 379,000 | 279,500 322,800 | 263,100 305,400 | 333,400 379,100 | 299,200 359,500 | 300,300 360,100 | 274,800 318,000 |
| Total loans, net ${ }^{2}$ | 834,300 | 830,900 | 825,800 | 811,600 | 785,100 | 754,500 | 731,800 | 709,000 | 683,700 | 830,300 | 757,200 | 770,900 | 682,000 |
| Retail ${ }^{2}$ | 557,800 | 552,100 | 550,600 | 545,800 | 532,400 | 518,600 | 510,700 | 498,100 | 484,100 | 553,500 | 520,600 | 527,000 | 479,200 |
| Wholesale ${ }^{2}$ | 280,800 | 282,900 | 279,000 | 269,500 | 256,300 | 240,000 | 225,200 | 215,400 | 204,700 | 280,900 | 240,500 | 247,800 | 208,000 |
| Customers' liability under acceptances | 20,600 | 19,300 | 19,100 | 18,000 | 16,900 | 18,200 | 20,300 | 19,600 | 19,500 | 19,700 | 18,500 | 18,400 | 19,400 |
| Average earning assets, net | 1,665,600 | 1,640,100 | 1,674,500 | 1,600,100 | 1,534,600 | 1,487,800 | 1,503,100 | 1,399,400 | 1,331,100 | 1,660,500 | 1,508,700 | 1,531,800 | 1,347,700 |
| Derivatives | 128,100 | 62,300 | 227,200 | 208,700 | 152,400 | 133,300 | 115,800 | 103,500 | 104,400 | 140,100 | 133,800 | 152,700 | 112,500 |
| Total assets | 1,988,300 | 1,901,200 | 2,080,400 | 1,991,500 | 1,876,300 | 1,834,400 | 1,843,400 | 1,711,500 | 1,647,600 | 1,990,900 | 1,851,600 | 1,886,900 | 1,678,200 |
| Deposits | 1,201,900 | 1,202,800 | 1,220,700 | 1,203,800 | 1,163,400 | 1,150,200 | 1,141,900 | 1,098,700 | 1,056,500 | 1,211,900 | 1,151,800 | 1,164,900 | 1,059,100 |
| Common equity | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 85,800 | 101,800 | 93,850 | 94,700 | 84,850 |
| Total equity | 111,200 | 109,300 | 107,100 | 104,600 | 103,200 | 100,700 | 100,000 | 96,500 | 93,100 | 109,200 | 101,300 | 102,100 | 92,100 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT ${ }^{3}$ (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2122 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 2,669,100 | 4,198,600 | 4,097,800 | 4,028,200 | 4,207,100 | 4,562,000 | 4,827,000 | 4,749,000 | 4,809,900 | 2,669,100 | 4,207,100 | 4,028,200 | 4,749,000 |
| Personal | 1,553,400 | 1,519,300 | 1,489,300 | 1,436,500 | 1,347,600 | 1,356,400 | 1,405,900 | 1,385,700 | 1,351,400 | 1,553,400 | 1,347,600 | 1,436,500 | 1,385,700 |
| Retail mutual funds | 193,200 | 193,200 | 193,000 | 185,000 | 194,200 | 200,500 | 213,000 | 212,600 | 208,100 | 193,200 | 194,200 | 185,000 | 212,600 |
| Total AUA | 4,415,700 | 5,911,100 | 5,780,100 | 5,649,700 | 5,748,900 | 6,118,900 | 6,445,900 | 6,347,300 | 6,369,400 | 4,415,700 | 5,748,900 | 5,649,700 | 6,347,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 270,800 | 276,800 | 262,500 | 251,200 | 256,600 | 265,200 | 293,100 | 291,800 | 289,300 | 270,800 | 256,600 | 251,200 | 291,800 |
| Personal | 544,400 | 529,500 | 515,300 | 485,900 | 407,300 | 408,400 | 426,400 | 415,500 | 400,100 | 544,400 | 407,300 | 485,900 | 415,500 |
| Retail mutual funds | 280,200 | 277,300 | 273,500 | 262,600 | 273,800 | 284,600 | 302,000 | 301,400 | 294,100 | 280,200 | 273,800 | 262,600 | 301,400 |
| Total AUM | 1,095,400 | 1,083,600 | 1,051,300 | 999,700 | 937,700 | 958,200 | 1,021,500 | 1,008,700 | 983,500 | 1,095,400 | 937,700 | 999,700 | 1,008,700 |

[^0]| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 10,735 | 11,925 | 15,807 | 16,050 |
| (85) | (20) | 632 | (849) | (247) | (892) | (253) | (183) | 70 | 527 | $(1,392)$ | $(2,241)$ | 177 |
| (3) | - | - | (3) | (2) | (4) | (7) | (1) | (21) | (3) | (13) | (16) | (9) |
| (21) | (81) | (32) | 22 | (5) | (18) | (11) | (11) | (4) | (134) | (34) | (12) | (117) |
| (109) | (101) | 600 | (830) | (254) | (914) | (271) | (195) | 45 | 390 | $(1,439)$ | $(2,269)$ | 51 |
| $(1,878)$ | 1,537 | (955) | 3,878 | (459) | 198 | 1,474 | (613) | 931 | $(1,296)$ | 1,213 | 5,091 | $(4,316)$ |
| 722 | (611) | 64 | $(1,292)$ | 213 | 137 | (507) | 280 | (367) | 175 | (157) | $(1,449)$ | 1,740 |
| (160) | - | - | - | - | - | (18) | (2) | 2 | (160) | (18) | (18) | (7) |
| 146 | - | - | - | - | - | 17 | - | (1) | 146 | 17 | 17 | (1) |
| $(1,170)$ | 926 | (891) | 2,586 | (246) | 335 | 966 | (335) | 565 | $(1,135)$ | 1,055 | 3,641 | (2,584) |
| 10 | (193) | (398) | 963 | (296) | 869 | 98 | 767 | (190) | (581) | 671 | 1,634 | 1,373 |
| (7) | 84 | 2 |  | 46 | 117 | 31 | 99 | 95 | 79 | 194 | 194 | 272 |
| ) | (109) | (396) | 963 | (250) | 986 | 129 | 866 | (95) | (502) | 865 | 1,828 | 1,645 |
| 147 | (129) | (230) | 92 | (319) | 765 | 283 | 456 | 76 | (212) | 729 | 821 | 2,251 |
| (388) | 309 | (796) | 390 | 324 | 853 | 180 | 67 | 24 | (875) | 1,357 | 1,747 | 55 |
|  | 8 |  | (3) | 10 | 4 | 39 | 40 | (1) | 18 | 53 | 50 | 38 |
| (241) | 188 | $(1,016)$ | 479 | 15 | 1,622 | 502 | 563 | 99 | $(1,069)$ | 2,139 | 2,618 | 2,344 |
| $(1,517)$ | 904 | $(1,703)$ | 3,198 | (735) | 2,029 | 1,326 | 899 | 614 | $(2,316)$ | 2,620 | 5,818 | 1,456 |
| 2,355 | 4,553 | 1,511 | 7,080 | 2,842 | 6,282 | 5,421 | 4,791 | 4,910 | 8,419 | 14,545 | 21,625 | 17,506 |
| $\begin{array}{r} 2,356 \\ \hline \end{array}$ | $\begin{array}{r} 4,549 \\ \hline \end{array}$ | $\begin{array}{r} 1,512 \\ \quad(1) \\ \hline \end{array}$ | $\begin{array}{r} 7,068 \\ \hline \end{array}$ | $\begin{array}{r} 2,841 \\ \hline \end{array}$ | $\begin{array}{r} 6,278 \\ \hline \end{array}$ | $\begin{array}{r} 5,417 \\ \hline \end{array}$ | $\begin{array}{r} 4,787 \\ 4 \\ \hline \end{array}$ |  | $\begin{array}{r} 8,417 \\ \hline \end{array}$ | $\begin{array}{r} 14,536 \\ 9 \\ \hline \end{array}$ | $\begin{array}{r} 21,604 \\ 21 \\ \hline \end{array}$ | $\begin{array}{r} 17,501 \\ 5 \\ \hline \end{array}$ |
| 2,355 | 4,553 | 1,511 | 7,080 | 2,842 | 6,282 | 5,421 | 4,791 | 4,910 | 8,419 | 14,545 | 21,625 | 17,506 |


| STATEMENTS OF CHANGES IN EQUITY <br> (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares and other equity instruments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,473 | 6,723 | 7,473 | 7,198 | 7,323 | 6,723 | 6,723 | 5,948 |
| Issued |  |  |  |  |  |  | 750 |  | 1,000 |  | 750 | 750 | 2,250 |
| Redeemed |  |  |  |  |  | (150) |  | (750) | (725) |  | (150) | (150) | $(1,475)$ |
| Balance at end of period | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,323 | 7,473 | 6,723 | 7,473 | 7,323 | 7,323 | 7,323 | 6,723 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 17,984 | 17,342 | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 17,713 | 17,689 | 17,318 | 17,728 | 17,728 | 17,628 |
| Issued | 686 | 642 | 24 | 49 | 8 | 8 | 34 | 15 | 24 | 1,352 | 50 | 99 | 100 |
| Purchased for cancellation |  | - | - | (98) | (129) | (171) | (111) | - |  |  | (411) | (509) |  |
| Balance at end of period | 18,670 | 17,984 | 17,342 | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 17,713 | 18,670 | 17,367 | 17,318 | 17,728 |
| Treasury - preferred shares and other equity instruments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (4) | 10 | (5) | 5 | (25) | (32) | (39) | (57) | (7) | (5) | (39) | (39) | (3) |
| Sales | 72 | 112 | 277 | 50 | 194 | 152 | 156 | 205 | 243 | 461 | 502 | 552 | 647 |
| Purchases | (61) | (126) | (262) | (60) | (164) | (145) | (149) | (187) | (293) | (449) | (458) | (518) | (683) |
| Balance at end of period | 7 | (4) | 10 | (5) | 5 | (25) | (32) | (39) | (57) | 7 | 5 | (5) | (39) |
| Treasury - common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (127) | (389) | (334) | (275) | (174) | (79) | (73) | (57) | 9 | (334) | (73) | (73) | (129) |
| Sales | 883 | 1,335 | 742 | 1,034 | 1,181 | 1,191 | 1,516 | 994 | 1,180 | 2,960 | 3,888 | 4,922 | 4,116 |
| Purchases | (914) | $(1,073)$ | (797) | $(1,093)$ | $(1,282)$ | $(1,286)$ | $(1,522)$ | $(1,010)$ | $(1,246)$ | $(2,784)$ | $(4,090)$ | $(5,183)$ | $(4,060)$ |
| Balance at end of period | (158) | (127) | (389) | (334) | (275) | (174) | (79) | (73) | (57) | (158) | (275) | (334) | (73) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 80,326 | 78,369 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 66,163 | 78,037 | 71,795 | 71,795 | 59,806 |
| Net income attributable to shareholders | 3,870 | 3,648 | 3,212 | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 4,292 | 10,730 | 11,918 | 15,794 | 16,038 |
| Other comprehensive income | (241) | 188 | $(1,016)$ | 479 | 15 | 1,622 | 502 | 563 | 99 | $(1,069)$ | 2,139 | 2,618 | 2,344 |
| Dividends on preferred shares and distributions on other equity instruments | (58) | (67) | (44) | (67) | (58) | (68) | (54) | (68) | (55) | (169) | (180) | (247) | (257) |
| Common share dividends | $(1,885)$ | $(1,836)$ | $(1,829)$ | $(1,774)$ | $(1,784)$ | $(1,686)$ | $(1,702)$ | $(1,540)$ | $(1,539)$ | $(5,550)$ | $(5,172)$ | $(6,946)$ | $(6,158)$ |
| Premium paid on common shares purchased for cancellation | - | - | - | (884) | $(1,209)$ | $(1,721)$ | $(1,103)$ | - | - | - | $(4,033)$ | $(4,917)$ |  |
| Premium paid on preferred shares redeemed |  | - |  | - | - | (5) | - | - | - | - | (5) | (5) |  |
| Share-based compensation awards |  | (1) | 5 | - | - | - | 2 | (2) | - | 4 | 2 | 2 | (6) |
| Issuance costs |  |  | 1 | - | - | - | (1) | - | (2) | 1 | (1) | (1) | (5) |
| Other | (1) | 25 | 3 | (59) | (4) | (3) | 10 | 4 | (7) | 27 | 3 | (56) | 33 |
| Balance at end of period | 82,011 | 80,326 | 78,369 | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 82,011 | 76,466 | 78,037 | 71,795 |
| Other components of equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains and losses on securities and loans at FVOCI | $(1,967)$ | $(1,858)$ | $(1,757)$ | $(2,357)$ | $(1,527)$ | $(1,273)$ | (359) | (88) | 107 | $(1,967)$ | $(1,527)$ | $(2,357)$ | (88) |
| Unrealized foreign currency translation gains and losses, net of hedging activities | 4,556 | 5,723 | 4,800 | 5,688 | 3,108 | 3,353 | 3,019 | 2,055 | 2,389 | 4,556 | 3,108 | 5,688 | 2,055 |
| Gains and losses on derivatives designated as cash flow hedges | 1,892 | 1,889 | 1,998 | 2,394 | 1,431 | 1,681 | 695 | 566 | (300) | 1,892 | 1,431 | 2,394 | 566 |
| Balance at end of period | 4,481 | 5,754 | 5,041 | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 2,196 | 4,481 | 3,012 | 5,725 | 2,533 |
| Total retained earnings and other components of equity | 86,492 | 86,080 | 83,410 | 83,762 | 79,478 | 79,692 | 76,897 | 74,328 | 71,147 | 86,492 | 79,478 | 83,762 | 74,328 |
|  | 112,334 | 111,256 | 107,696 | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 96,219 | 112,334 | 103,898 | 108,064 | 98,667 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 91 | 87 | 111 | 95 | 95 | 103 |
| Dividends | (2) | (9) | (7) | (1) | (2) | (1) | (1) | - | (1) | (18) | (4) | (5) | (3) |
| Net income attributable to NCI | 2 | 1 | 2 | 6 | 2 | 3 | 2 | 5 | 4 | 5 | 7 | 13 | 12 |
| Foreign currency translation adjustments | (3) | 3 | (3) | 6 | (1) | 1 | 2 | (1) | 2 | (3) | 2 | 8 | (7) |
| Other |  |  |  |  |  | - |  |  | (1) |  |  |  | (10) |
| Balance at end of period | 95 | 98 | 103 | 111 | 100 | 101 | 98 | 95 | 91 | 95 | 100 | 111 | 95 |
| Total equity | 112,429 | 111,354 | 107,799 | 108,175 | 103,998 | 104,405 | 102,008 | 98,762 | 96,310 | 112,429 | 103,998 | 108,175 | 98,762 |

## Common Tier 1 (CET1) capital

## Opening amoun

New capital issues
Redeemed capital
Gross dividends and distribution on other equity instruments, net of tax
Shares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income Currency translation differences (unrealized foreign currency translation gains/(losses), net of hedging activities)

Investments (unrealized gains (losses) on Investment securities) Other

Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments
Prudential valuation adjustments
Other ${ }^{2}$
Closing amount

## Other 'non-core' Tier 1 (Additional Tier 1) capital

## Opening amoun

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3}$

## Closing amount

Total Tier 1 capital

## Tier 2 capital

Opening amoun
New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Other, including regulatory adjustments and transitional arrangements ${ }^{4}$

## Closing amount <br> Total regulatory capital

| 81,103 | 78,055 | 76,945 | 76,907 | 77,069 |
| :---: | :---: | :---: | :---: | :---: |
| 686 | 642 | 24 | 49 | 8 |
|  |  | - | (98) | (129) |
| $(1,943)$ | $(1,903)$ | $(1,873)$ | $(1,841)$ | $(1,842)$ |
| - | - | - | - | - |
| 3,870 | 3,648 | 3,212 | 3,876 | 3,575 |
| 440 | (382) | 1,013 | (521) | (362) |
| $(1,273)$ | 713 | (684) | 2,713 | (749) |
| $(1,167)$ | 923 | (888) | 2,580 | (245) |
| (109) | (101) | 600 | (830) | (254) |
| 3 | (109) | (396) | 963 | (250) |
| 389 | (332) | 68 | $(2,650)$ | 60 |
| (380) | 662 | (650) | $(1,490)$ | (723) |
| (1) | 27 | 25 | (46) | (4) |
| (106) | 114 | 163 | 4 | 302 |
| - | - | - | - | - |
| (3) | (26) | - | - | - |
| (270) | 547 | (838) | $(1,448)$ | $(1,021)$ |
| 82,892 | 81,103 | 78,055 | 76,945 | 76,907 |
| 7,297 | 7,302 | 7,297 | 7,300 | 7,276 |
| - | - | - | - |  |
| - | - | - | - | - |
| 4 | (5) | 5 | (3) | 24 |
| 7,301 | 7,297 | 7,302 | 7,297 | 7,300 |
| 90,193 | 88,400 | 85,357 | 84,242 | 84,207 |
| 11,140 | 11,081 | 9,608 | 9,650 | 9,526 |
| - | - | 1,500 | - | - |
| $5{ }^{-}$ | () | (370) | - | - |
| 32 | (21) | (379) | (49) | 3 |
| (293) | 80 | 352 | 7 | 121 |
| 10,879 | 11,140 | 11,081 | 9,608 | 9,650 |
| 101,072 | 99,540 | 96,438 | 93,850 | 93,857 |

${ }^{1}$ Reflects required EDTF format.
 adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.



Total capital RWA $\quad 431,853 \quad 38,879$
Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.
${ }^{3}$ Updates to the model to reflect recent market volatility, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments
Methodology changes to the calculations driven by regulatory policy changes.
${ }^{5}$ Change in risk due to position changes and market movements.

| LOANS AND ACCEPTANCES <br> (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 36,738 | 37,318 | 37,412 | 40,895 | 37,887 | 37,327 | 36,784 | 36,771 | 36,590 | 40,895 | 36,771 |
| Other personal | 59,499 | 58,673 | 58,127 | 56,814 | 58,416 | 58,741 | 57,843 | 56,670 | 55,594 | 56,814 | 56,670 |
| Total personal | 96,237 | 95,991 | 95,539 | 97,709 | 96,303 | 96,068 | 94,627 | 93,441 | 92,184 | 97,709 | 93,441 |
| Credit cards | 22,312 | 21,462 | 20,358 | 20,577 | 19,499 | 18,668 | 17,332 | 17,822 | 17,353 | 20,577 | 17,822 |
| Small business | 13,240 | 12,776 | 12,814 | 12,669 | 12,403 | 12,077 | 11,910 | 12,003 | 11,643 | 12,669 | 12,003 |
|  | 561,212 | 554,139 | 549,893 | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 491,890 | 549,751 | 503,598 |
| Wholesale ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 10,678 | 10,778 | 10,276 | 10,105 | 9,960 | 9,916 | 9,517 | 9,250 | 9,007 | 10,105 | 9,250 |
| Automotive | 11,210 | 10,893 | 10,211 | 8,770 | 8,252 | 8,001 | 7,296 | 6,198 | 6,428 | 8,770 | 6,198 |
| Banking | 7,037 | 6,724 | 6,587 | 7,016 | 7,113 | 8,173 | 7,524 | 7,734 | 8,398 | 7,016 | 7,734 |
| Consumer discretionary | 17,291 | 18,627 | 18,826 | 19,405 | 18,567 | 17,372 | 15,815 | 14,806 | 14,414 | 19,405 | 14,806 |
| Consumer staples | 7,825 | 7,549 | 6,924 | 6,940 | 6,379 | 5,983 | 6,037 | 6,142 | 4,864 | 6,940 | 6,142 |
| Oil and gas | 6,423 | 6,028 | 6,075 | 5,959 | 5,162 | 5,587 | 5,359 | 5,283 | 5,960 | 5,959 | 5,283 |
| Financial services | 36,167 | 39,269 | 39,652 | 41,353 | 39,417 | 37,405 | 31,950 | 29,192 | 25,094 | 41,353 | 29,192 |
| Financing products | 13,137 | 12,478 | 15,019 | 13,781 | 12,928 | 13,552 | 9,895 | 10,273 | 6,950 | 13,781 | 10,273 |
| Forest products | 1,410 | 1,428 | 1,257 | 1,094 | 1,118 | 1,040 | 1,080 | 931 | 976 | 1,094 | 931 |
| Governments | 5,229 | 5,051 | 5,374 | 5,632 | 5,418 | 5,810 | 6,278 | 6,677 | 7,677 | 5,632 | 6,677 |
| Industrial products | 11,279 | 10,938 | 10,677 | 10,537 | 10,521 | 9,706 | 9,048 | 7,193 | 7,052 | 10,537 | 7,193 |
| Information technology | 4,719 | 4,632 | 6,421 | 5,232 | 4,754 | 4,392 | 3,511 | 3,569 | 5,090 | 5,232 | 3,569 |
| Investments | 18,021 | 18,618 | 19,371 | 19,952 | 20,491 | 20,035 | 19,360 | 19,392 | 18,830 | 19,952 | 19,392 |
| Mining and metals | 1,763 | 1,751 | 1,615 | 2,223 | 1,613 | 1,494 | 1,093 | 984 | 1,094 | 2,223 | 984 |
| Public works and infrastructure | 3,142 | 3,181 | 2,955 | 3,006 | 2,631 | 1,996 | 1,930 | 1,890 | 1,837 | 3,006 | 1,890 |
| Real estate and related ${ }^{2}$ | 86,799 | 86,753 | 81,543 | 79,506 | 76,742 | 72,819 | 68,770 | 66,798 | 64,416 | 79,506 | 66,798 |
| Other services | 25,419 | 26,260 | 25,144 | 24,393 | 23,366 | 23,616 | 22,062 | 20,550 | 21,644 | 24,393 | 20,550 |
| Telecommunication and Media | 8,447 | 8,494 | 7,744 | 7,176 | 6,658 | 6,570 | 6,596 | 5,047 | 5,339 | 7,176 | 5,047 |
| Transportation | 7,137 | 7,043 | 6,635 | 6,542 | 6,573 | 6,069 | 6,220 | 6,251 | 6,183 | 6,542 | 6,251 |
| Utilities | 14,331 | 14,186 | 13,605 | 11,847 | 10,427 | 8,779 | 8,348 | 8,699 | 7,775 | 11,847 | 8,699 |
| Other | 939 | 925 | 1,218 | 1,370 | 892 | 1,102 | 1,378 | 1,080 | 1,103 | 1,370 | 1,080 |
|  | 298,403 | 301,606 | 297,129 | 291,839 | 278,982 | 269,417 | 249,067 | 237,939 | 230,131 | 291,839 | 237,939 |
| Total loans and acceptances ACL - Loans and acceptances | $\begin{array}{r} 859,615 \\ (4,536) \end{array}$ | $\begin{array}{r} 855,745 \\ (4,373) \end{array}$ | $\begin{gathered} 847,022 \\ (4,040) \end{gathered}$ | $\begin{array}{r} 841,590 \\ (3,798) \end{array}$ | $\begin{array}{r} 817,371 \\ (3,697) \end{array}$ | $\begin{array}{r} 794,600 \\ (3,607) \end{array}$ | $\begin{gathered} 763,037 \\ (4,130) \end{gathered}$ | $\begin{array}{r} 741,537 \\ (4,164) \end{array}$ | $\begin{array}{r} 722,021 \\ (4,655) \end{array}$ | $\begin{array}{r} 841,590 \\ (3,798) \\ \hline \end{array}$ | $\begin{array}{r} 741,537 \\ (4,164) \end{array}$ |
| Total loans and acceptances, net of allowance | 855,079 | 851,372 | 842,982 | 837,792 | 813,674 | 790,993 | 758,907 | 737,373 | 717,366 | 837,792 | 737,373 |
| Loans and acceptances by geography ${ }^{3}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 394,276 | 388,182 | 386,626 | 383,797 | 378,279 | 368,283 | 361,981 | 354,169 | 345,964 | 383,797 | 354,169 |
| HELOC | 34,677 | 35,174 | 35,370 | 36,217 | 36,312 | 35,846 | 35,326 | 35,324 | 35,097 | 36,217 | 35,324 |
| Personal | 44,557 | 43,262 | 42,683 | 43,205 | 42,808 | 43,014 | 42,857 | 42,908 | 42,514 | 43,205 | 42,908 |
| Total personal | 79,234 | 78,436 | 78,053 | 79,422 | 79,120 | 78,860 | 78,183 | 78,232 | 77,611 | 79,422 | 78,232 |
| Credit cards | 21,519 | 20,599 | 19,524 | 19,778 | 18,822 | 17,960 | 16,673 | 17,235 | 16,805 | 19,778 | 17,235 |
| Small business | 13,240 | 12,776 | 12,814 | 12,669 | 12,403 | 12,077 | 11,910 | 12,003 | 11,643 | 12,669 | 12,003 |
| Retail | 508,269 | 499,993 | 497,017 | 495,666 | 488,624 | 477,180 | 468,747 | 461,639 | 452,023 | 495,666 | 461,639 |
| Wholesale ${ }^{1}$ | 138,057 | 136,910 | 130,057 | 126,751 | 123,853 | 116,474 | 112,043 | 107,750 | 105,445 | 126,751 | 107,750 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 46,496 | 47,441 | 46,358 | 47,402 | 43,293 | 41,481 | 38,691 | 35,601 | 33,599 | 47,402 | 35,601 |
| Wholesale ${ }^{1}$ | 115,025 | 116,338 | 117,406 | 114,799 | 106,224 | 104,266 | 93,984 | 86,041 | 84,782 | 114,799 | 86,041 |
|  | 161,521 | 163,779 | 163,764 | 162,201 | 149,517 | 145,747 | 132,675 | 121,642 | 118,381 | 162,201 | 121,642 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 6,447 | 6,705 | 6,518 | 6,683 | 6,472 | 6,522 | 6,532 | 6,358 | 6,268 | 6,683 | 6,358 |
| Wholesale ${ }^{1}$ | 45,321 | 48,358 | 49,666 | 50,289 | 48,905 | 48,677 | 43,040 | 44,148 | 39,904 | 50,289 | 44,148 |
|  | 51,768 | 55,063 | 56,184 | 56,972 | 55,377 | 55,199 | 49,572 | 50,506 | 46,172 | 56,972 | 50,506 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 561,212 | 554,139 | 549,893 | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 491,890 | 549,751 | 503,598 |
| Wholesale ${ }^{1}$ | 298,403 | 301,606 | 297,129 | 291,839 | 278,982 | 269,417 | 249,067 | 237,939 | 230,131 | 291,839 | 237,939 |
| Total loans and acceptances | 859,615 | 855,745 | 847,022 | 841,590 | 817,371 | 794,600 | 763,037 | 741,537 | 722,021 | 841,590 | 741,537 |

[^1]

[^2]${ }^{2}$ Geographic information is based on residence of borrower.
GROSS IMPAIRED LOANS continued
(Millions of Canadian dollars)

| Impaired loans book movements (Change in GIL) |
| :--- |
| Balance at beginning of period |
| $\quad$ Retail |
| Wholesale |
| Classified as impaired during the period (New impaired) |
| Retail |
| $\quad$ Wholesale |
| Transferred to not impaired during the period (Return to performing status) |
| $\quad$ Retail |
| Wholesale |
|  |
| Net repayments ${ }^{1}$ |
| $\quad$ Retail |
| Wholesale |
| Amounts written off |
| Retail |
| Wholesale |
| Disposal of loans (sold) |
| Retail |
| Wholesale |
| Exchange and other movements |
| Retail |
| Wholesale |
| Balance at end of period |
| Retail |
| Wholesale |


| Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


Net impaired loans by geography ${ }^{2}$ and portfolio
Canada
$\quad$ Residential mortgages
$\quad$ HELOC
Other personal
Total personal
Small business
Retail
Wholesale

United States
Retail
Wholesale
Other International
Retail
Wholesale
Total
Wholesale
Total net impaired loans

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| 353 | 333 | 343 | 308 | 305 | 340 | 376 | 398 | 405 |
| 56 | 55 | 48 | 40 | 35 | 42 | 45 | 47 | 52 |
| 55 | 68 | 51 | 49 | 37 | 59 | 48 | 46 | 47 |
| 111 | 123 | 99 | 89 | 72 | 101 | 93 | 93 | 99 |
| 153 | 137 | 111 | 90 | 78 | 74 | 72 | 75 | 73 |
| 617 | 593 | 553 | 487 | 455 | 515 | 541 | 566 | 577 |
| 381 | 436 | 370 | 241 | 215 | 262 | 294 | 373 | 367 |
|  |  |  |  |  |  |  |  |  |
| 38 | 31 | 33 | 32 | 33 | 30 | 22 | 20 | 22 |
| 950 | 656 | 607 | 499 | 396 | 319 | 254 | 286 | 442 |
| 988 | 687 | 640 | 531 | 429 | 349 | 276 | 306 | 464 |
| 92 | 97 | 95 | 102 | 92 | 104 | 104 | 105 | 110 |
| 206 | 165 | 164 | 169 | 196 | 187 | 201 | 261 | 261 |
| 298 | 262 | 259 | 271 | 288 | 291 | 305 | 366 | 371 |
| 747 | 721 | 681 | 621 | 580 | 649 | 667 | 691 | 709 |
| 1,537 | 1,257 | 1,141 | 909 | 807 | 768 | 749 | 920 | 1,070 |
| 2,284 | 1,978 | 1,822 | 1,530 | 1,387 | 1,417 | 1,416 | 1,611 | 1,779 |


|  |  |
| ---: | ---: |
|  |  |
| 308 | 398 |
| 40 | 47 |
| 49 | 46 |
| 89 | 93 |
| 90 | 756 |
| 487 | 566 |
| 241 | 373 |
|  |  |
| 32 | 20 |
| 499 | 286 |
| 531 | 306 |
|  |  |
| 102 | 105 |
| 169 | 261 |
| 271 | 366 |
| 621 | 691 |
| 909 | 920 |
| 1,530 | 1,611 |

${ }^{1}$ Includes recoveries of loans and advances previously written off
Geographic information is based on residence of borrower. Figures presented are net of allowance for impaired loans.

## Net write-offs by geography ${ }^{1}$ and portfolio

Canada
Residential mortgage
HELOC
Other personal
Total personal
Credit cards
Small business
Retail


Retail
Total net write-offs
${ }^{1}$ Geographic information is based on residence of borrower. Figures presented are net of recoveries

| PROVISION FOR CREDIT LOSSES (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PCL - loans by portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | (1) | 97 | 134 | 82 | 133 | (188) | (58) | (210) | (307) | 230 | (113) | (31) | (684) |
| Wholesale | 121 | 76 | 39 | 44 | 44 | (316) | (22) | (145) | (331) | 236 | (294) | (250) | (666) |
| PCL on performing loans (Stage 1 and 2) | 120 | 173 | 173 | 126 | 177 | (504) | (80) | (355) | (638) | 466 | (407) | (281) | $(1,350)$ |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 17 | 8 | 14 | 6 | 2 | 3 | 2 | (6) | 11 | 39 | 7 | 13 | 34 |
| HELOC | 3 | 6 | 5 | 5 | 2 | (1) | 2 | 1 | 1 | 14 | 8 | 8 | 6 |
| Other personal | 110 | 97 | 98 | 83 | 59 | 52 | 57 | 48 | 44 | 305 | 168 | 251 | 237 |
| Total personal | 113 | 103 | 103 | 88 | 61 | 51 | 59 | 49 | 45 | 319 | 171 | 259 | 243 |
| Credit cards | 117 | 115 | 102 | 91 | 88 | 83 | 71 | 66 | 79 | 334 | 242 | 333 | 296 |
| Small business | 23 | 23 | 20 | 16 | 12 | 9 | 6 | 10 | 4 | 66 | 27 | 43 | 31 |
|  | 270 | 249 | 239 | 201 | 163 | 146 | 138 | 119 | 139 | 758 | 447 | 648 | 604 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 3 | 9 | 7 | 1) | (1) | 2 | $\overline{-}$ | (2) | - | 19 | 1 | 1 | (5) |
| Automotive | 4 | (1) | - | (1) | (1) | 2 | 3 | (2) | (6) | 3 | 4 | 3 | (5) |
| Banking | - | - | - | 2 | (4) | (1) | - | - | - | - | (5) | (3) |  |
| Consumer discretionary | (1) | 73 | 32 | 25 | 5 | 14 | 3 | (5) | (8) | 104 | 22 | 47 | 7 |
| Consumer staples | (1) | 21 | 9 | 5 | 6 | 12 | 12 | (2) |  | 29 | 30 | 35 | (14) |
| Oil and gas | 20 | - | (11) | (8) | (15) | 11 | 10 | (12) | (3) | 9 | 6 | (2) | (51) |
| Financial services | 2 | 1 | 5 | 2 | ) | 1 | - | 1 | - | 8 | 1 | 3 | 2 |
| Financing products | - | - | - | - | - | - | - | - | - | - | - | - |  |
| Forest products | 2 | 1 | 1 | - | - | - | 1 | 1 | - | 4 | 1 | 1 | (5) |
| Governments | (1) | - | - | 1 | (1) | 1 | (2) | 1 | 1 | (1) | (2) | (1) | 2 |
| Industrial products | 28 | 5 | 11 | (10) | 3 | (1) | 2 | 2 | 1 | 44 | 4 | (6) | 2 |
| Information technology | 4 | - | 1 | ) | 1 | (1) | (8) | 12 | 13 | 5 | (8) | (8) | 24 |
| Investments | 2 | 1 | 1 | - | 1 | 1 | 1 | (1) | - | 4 |  | 3 | (3) |
| Mining and metals | (1) | (1) | 1 | 7 | 1 | 1 | - | - | 1 | (3) | 2 | 9 | (5) |
| Public works and infrastructure | (2) | (1) | - | (2) | 5 | 2 | - | - | 1 | (3) | 7 | 5 | 2 |
| Real estate and related ${ }^{1}$ | 95 | 50 | 16 | 7 | 15 | 2 | 8 | 9 | (17) | 161 | 25 | 32 | 30 |
| Other services | 30 | 21 | 20 | 28 | (3) | (24) | 24 | 4 | 19 | 71 | (3) | 25 | 53 |
| Telecommunication and Media | 8 | 3 | 25 | 3 | 1 | - | (5) | 8 | - | 36 | (4) | (1) | 9 |
| Transportation | 38 | 9 | (2) | (6) | - | 1 | (11) | 2 | 10 | 45 | (10) | (16) | 32 |
| Utilities | - | - | - | - | (8) | 9 | - | - | - | - | 1 | 1 | (1) |
| Other | (1) | - | 2 | 1 | 2 | (4) | 4 | - | (5) | 1 | 2 | 3 | (1) |
|  | 229 | 192 | 118 | 54 | 7 | 28 | 42 | 18 | 7 | 539 | 77 | 131 | 73 |
| Acquired credit-impaired loans | - | - | - | (1) | - | - | - | - | - | - | - | (1) | 1 |
| Total PCL on impaired loans (Stage 3) | 499 | 441 | 357 | 254 | 170 | 174 | 180 | 137 | 146 | 1,297 | 524 | 778 | 678 |
| PCL - Loans | 619 | 614 | 530 | 380 | 347 | (330) | 100 | (218) | (492) | 1,763 | 117 | 497 | (672) |
| PCL - Other ${ }^{2}$ | (3) | (14) | 2 | 1 | (7) | (12) | 5 | (9) | (48) | (15) | (14) | (13) | (81) |
| Total PCL | 616 | 600 | 532 | 381 | 340 | (342) | 105 | (227) | (540) | 1,748 | 103 | 484 | (753) |

${ }^{1}$ Wholesale - Real estate and related PCL in Q3 2023 is comprised of losses based in Canada of $\$ 8$ million, United States of $\$ 87$ million and Other International of nil.
${ }^{2}$ PCL - Other includes amounts related to debt securities measured at FVOCI and amortized cost, accounts receivable and financial and purchased guarantees. For further details refer to our 2022 Annual Report including Notes 4 and 5 .

## PCL on impaired loans (Stage 3) by geography ${ }^{1}$ and portfolio:

${ }^{\text {HeLOC }}$
Other perso

tal personal
Credit cards
Small business
Retail
Wholesale
Total Canada
United States

# Other Internationa 

Retail
Wholesale
PCL (Stage 3) on impaired loans



${ }^{1}$ Geographic information is based on residence of borrower.

| ALLOWANCE FOR CREDIT LOSSES <br> (Millions of Canadian dollars) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACL - loans by portfolio and sector <br> Retail <br> Wholesale <br> ACL on performing loans (Stage 1 and 2) |  |  |  |  |  |  |  |  |  |  |  |
|  | 2,518 | 2,521 | 2,419 | 2,285 | 2,190 | 2,053 | 2,236 | 2,287 | 2,495 | 2,285 | 2,287 |
|  | 1,441 | 1,341 | 1,253 | 1,227 | 1,149 | 1,114 | 1,428 | 1,435 | 1,590 | 1,227 | 1,435 |
|  | 3,959 | 3,862 | 3,672 | 3,512 | 3,339 | 3,167 | 3,664 | 3,722 | 4,085 | 3,512 | 3,722 |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 146 | 139 | 133 | 132 | 127 | 133 | 137 | 138 | 156 | 132 | 138 |
| HELOC | 26 | 25 | 21 | 19 | 15 | 15 | 18 | 18 | 22 | 19 | 18 |
| Other personal | 98 | 95 | 97 | 78 | 69 | 68 | 69 | 70 | 68 | 78 | 70 |
| Total personal | 124 | 120 | 118 | 97 | 84 | 83 | 87 | 88 | 90 | 97 | 88 |
| Small business | 79 | 70 | 58 | 48 | 40 | 36 | 35 | 34 | 34 | 48 | 34 |
|  | 349 | 329 | 309 | 277 | 251 | 252 | 259 | 260 | 280 | 277 | 260 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 18 | 17 | 9 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 |
| Automotive | 4 | 3 | 5 | 5 | 6 | 7 | 5 | 2 | 7 | 5 | 2 |
| Banking | 1 | 1 | - | - | (2) | (2) | - |  |  | - |  |
| Consumer discretionary | 82 | 112 | 69 | 50 | 32 | 40 | 26 | 37 | 52 | 50 | 37 |
| Consumer staples | 51 | 58 | 40 | 39 | 35 | 31 | 19 | 8 | 11 | 39 | 8 |
| Oil and Gas | 84 | 66 | 65 | 77 | 82 | 99 | 101 | 91 | 122 | 77 | 91 |
| Financial services | 29 | 30 | 29 | 26 | 23 | 24 | 23 | 22 | 22 | 26 | 22 |
| Financing products |  |  |  |  | - | - | - |  |  | - |  |
| Forest products | 3 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Governments |  | 1 | 2 | 1 | 1 | , | 1 | 3 | 2 | 1 | 3 |
| Industrial products | 51 | 27 | 26 | 15 | 12 | 12 | 14 | 13 | 14 | 15 | 13 |
| Information technology | 6 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 14 | 2 | 1 |
| Investments | 5 | 3 | 3 | 2 | 3 | 2 | 1 |  | 1 | 2 |  |
| Mining and metals | 1 | 9 | 9 | 9 | 2 | 1 | 1 | 1 | 1 | 9 | 1 |
| Public works and infrastructure | 6 | 8 | 9 | 9 | 9 | 4 | 3 | 2 | 3 | 9 | 2 |
| Real estate and related ${ }^{1}$ | 167 | 126 | 86 | 78 | 88 | 78 | 79 | 72 | 73 | 78 | 72 |
| Other services | 85 | 65 | 67 | 53 | 101 | 109 | 137 | 116 | 119 | 53 | 116 |
| Telecommunication and Media | 41 | 34 | 31 | 8 | 4 | 4 | 4 | 9 | 1 | 8 | 9 |
| Transportation | 10 | 11 | 3 | 3 | 6 | 31 | 31 | 42 | 41 | 3 | 42 |
| Utilities |  |  | - | - | - | 9 | - |  |  | - |  |
| Other | 6 | 10 | 11 | 11 | 13 | 11 | 15 | 12 | 13 | 11 | 12 |
|  | 650 | 585 | 467 | 391 | 419 | 466 | 464 | 435 | 500 | 391 | 435 |
| Acquired credit-impaired loans | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 1 | 2 |
| ACL on impaired loans (Stage 3) | 1,000 | 915 | 777 | 669 | 672 | 720 | 725 | 697 | 782 | 669 | 697 |
| ACL - loans | 4,959 | 4,777 | 4,449 | 4,181 | 4,011 | 3,887 | 4,389 | 4,419 | 4,867 | 4,181 | 4,419 |
| ACL on other financial assets ${ }^{2}$ | 31 | 31 | 36 | 33 | 32 | 39 | 53 | 52 | 62 | 33 | 52 |
| Total ACL | 4,990 | 4,808 | 4,485 | 4,214 | 4,043 | 3,926 | 4,442 | 4,471 | 4,929 | 4,214 | 4,471 |

${ }^{1}$ Wholesale - Real estate and related ACL in Q3 2023 is comprised of allowances based in Canada of $\$ 38$ million, United States of $\$ 106$ million and Other International of $\$ 23$ million.


## ACL on impaired loans (Stage 3) by geography ${ }^{1}$ and portfolio

## Canada

Residential mortgages
HELOC
Other personal
Total personal
Retail
Wholesale
Canada - Total

## United States

Retail
Retail
United States - Total

## Other International <br> Retail <br> Wholesale <br> Other International - Total

ACL on impaired loans (Stage 3)


Impairment allowance - movements - Loans
ACL on performing loans (Stage 1 and 2)
Balance at beginning of period
Charge to income statement (PCL)
Exchange and other movements
Balance at the end of the period
ACL on impaired loans (Stage 3)
Balance at beginning of period
Amounts written off
Recoveries of amounts written off in previous period
Charge to income statement (PCL)
Exchange and other movements
Balance at the end of the period

[^3]| CREDIT QUALITY RATIOS | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail ${ }^{1}$ | 65\% | 65\% | 65\% | 65\% | 66\% | 66\% | 67\% | 68\% | 68\% | 65\% | 66\% | 65\% | 68\% |
| Wholesale ${ }^{1}$ | 35\% | 35\% | 35\% | 35\% | 34\% | 34\% | 33\% | 32\% | 32\% | 35\% | 34\% | 35\% | 32\% |
| Canada | 75\% | 75\% | 74\% | 74\% | 75\% | 75\% | 76\% | 77\% | 78\% | 75\% | 75\% | 74\% | 77\% |
| United States | 19\% | 19\% | 19\% | 19\% | 18\% | 18\% | 17\% | 16\% | 16\% | 19\% | 18\% | 19\% | 16\% |
| Other International | 6\% | 6\% | 7\% | 7\% | 7\% | 7\% | 7\% | 7\% | 6\% | 6\% | 7\% | 7\% | 7\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL as a \% of Related loans and acceptances | 0.38\% | 0.34\% | 0.31\% | 0.26\% | 0.25\% | 0.27\% | 0.28\% | 0.31\% | 0.35\% | 0.38\% | 0.25\% | 0.26\% | 0.31\% |
| Retail ${ }^{1}$ | 0.20\% | 0.19\% | 0.18\% | 0.16\% | 0.15\% | 0.17\% | 0.18\% | 0.19\% | 0.20\% | 0.20\% | 0.15\% | 0.16\% | 0.19\% |
| Wholesale ${ }^{1}$ | 0.73\% | 0.61\% | 0.54\% | 0.45\% | 0.44\% | 0.46\% | 0.49\% | 0.57\% | 0.68\% | 0.73\% | 0.44\% | 0.45\% | 0.57\% |
| Canada | 0.22\% | 0.23\% | 0.20\% | 0.16\% | 0.16\% | 0.19\% | 0.20\% | 0.22\% | 0.23\% | 0.22\% | 0.16\% | 0.16\% | 0.22\% |
| United States | 0.82\% | 0.61\% | 0.54\% | 0.44\% | 0.37\% | 0.35\% | 0.31\% | 0.36\% | 0.51\% | 0.82\% | 0.37\% | 0.44\% | 0.36\% |
| Other International | 1.01\% | 0.84\% | 0.82\% | 0.83\% | 0.90\% | 0.91\% | 1.08\% | 1.19\% | 1.40\% | 1.01\% | 0.90\% | 0.83\% | 1.19\% |
| Net impaired loans as a \% of Related loans and acceptances | 0.27\% | 0.23\% | 0.22\% | 0.18\% | 0.17\% | 0.18\% | 0.19\% | 0.22\% | 0.25\% | 0.27\% | 0.17\% | 0.18\% | 0.22\% |
| Retail ${ }^{1}$ | 0.13\% | 0.13\% | 0.12\% | 0.11\% | 0.11\% | 0.12\% | 0.13\% | 0.14\% | 0.14\% | 0.13\% | 0.11\% | 0.11\% | 0.14\% |
| Wholesale ${ }^{1}$ | 0.51\% | 0.42\% | 0.38\% | 0.31\% | 0.29\% | 0.28\% | 0.30\% | 0.39\% | 0.46\% | 0.51\% | 0.29\% | 0.31\% | 0.39\% |
| Canada | 0.15\% | 0.16\% | 0.15\% | 0.12\% | 0.11\% | 0.13\% | 0.14\% | 0.16\% | 0.17\% | 0.15\% | 0.11\% | 0.12\% | 0.16\% |
| United States | 0.61\% | 0.42\% | 0.39\% | 0.33\% | 0.29\% | 0.24\% | 0.21\% | 0.25\% | 0.39\% | 0.61\% | 0.29\% | 0.33\% | 0.25\% |
| Other International | 0.58\% | 0.47\% | 0.46\% | 0.48\% | 0.52\% | 0.53\% | 0.62\% | 0.72\% | 0.80\% | 0.58\% | 0.52\% | 0.48\% | 0.72\% |
| PCL on loans as a \% of average net loans and acceptances | 0.29\% | 0.30\% | 0.25\% | 0.18\% | 0.17\% | (0.18)\% | 0.05\% | (0.12)\% | (0.28)\% | 0.28\% | 0.02\% | 0.06\% | (0.10)\% |
| PCL on performing loans (Stage 1 and 2 ) as a \% of average net loans and acceptances | 0.06\% | 0.09\% | 0.08\% | 0.06\% | 0.09\% | (0.27)\% | (0.04)\% | (0.19)\% | (0.36)\% | 0.08\% | (0.07)\% | (0.04)\% | (0.20)\% |
| PCL on impaired loans (Stage 3) as a \% of Related average net loans and acceptances | 0.23\% | 0.21\% | 0.17\% | 0.12\% | 0.08\% | 0.09\% | 0.09\% | 0.07\% | 0.08\% | 0.20\% | 0.09\% | 0.10\% | 0.10\% |
| Retail ${ }^{1}$ | 0.19\% | 0.19\% | 0.17\% | 0.15\% | 0.12\% | 0.12\% | 0.11\% | 0.10\% | 0.11\% | 0.00\% | 0.12\% | 0.12\% | 0.13\% |
| Wholesale ${ }^{1}$ | 0.30\% | 0.26\% | 0.16\% | 0.07\% | 0.01\% | 0.04\% | 0.07\% | 0.03\% | 0.01\% | 0.00\% | 0.04\% | 0.05\% | 0.03\% |
| Canada | 0.20\% | 0.22\% | 0.16\% | 0.16\% | 0.11\% | 0.10\% | 0.12\% | 0.10\% | 0.11\% | 0.00\% | 0.11\% | 0.12\% | 0.12\% |
| United States | 0.37\% | 0.28\% | 0.22\% | 0.10\% | 0.01\% | 0.08\% | 0.01\% | 0.04\% | (0.01)\% | 0.00\% | 0.03\% | 0.05\% | 0.00\% |
| Other International | 0.23\% | (0.01)\% | 0.04\% | (0.19)\% | (0.02)\% | 0.01\% | 0.02\% | (0.11)\% | 0.03\% | 0.00\% | 0.01\% | (0.05)\% | 0.00\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.58\% | 0.56\% | 0.53\% | 0.50\% | 0.49\% | 0.49\% | 0.58\% | 0.60\% | 0.67\% | 0.58\% | 0.49\% | 0.50\% | 0.60\% |
| ACL against impaired loans (Stage 3) as a \% of Total loans and acceptances | 0.12\% | 0.11\% | 0.09\% | 0.08\% | 0.08\% | 0.09\% | 0.10\% | 0.09\% | 0.11\% | 0.12\% | 0.08\% | 0.08\% | 0.09\% |
| Retail ${ }^{1}$ | 0.04\% | 0.04\% | 0.04\% | 0.03\% | 0.03\% | 0.03\% | 0.04\% | 0.03\% | 0.04\% | 0.04\% | 0.03\% | 0.03\% | 0.03\% |
| Wholesale ${ }^{1}$ | 0.08\% | 0.07\% | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.07\% | 0.08\% | 0.05\% | 0.05\% | 0.06\% |
| ACL against impaired loans (Stage 3) as a \% of GIL | 30.45\% | 31.64\% | 29.90\% | 30.41\% | 32.64\% | 33.71\% | 33.87\% | 30.21\% | 30.56\% | 30.45\% | 32.64\% | 30.41\% | 30.21\% |
| Retail | 31.61\% | 31.33\% | 31.23\% | 30.81\% | 30.14\% | 27.95\% | 27.99\% | 27.37\% | 28.37\% | 31.61\% | 30.14\% | 30.81\% | 27.37\% |
| Wholesale | 29.87\% | 31.82\% | 29.08\% | 30.13\% | 34.33\% | 37.90\% | 38.36\% | 32.21\% | 31.93\% | 29.87\% | 34.33\% | 30.13\% | 32.21\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.16\% | 0.13\% | 0.10\% | 0.12\% | 0.10\% | 0.09\% | 0.08\% | 0.11\% | 0.09\% | 0.13\% | 0.09\% | 0.10\% | 0.11\% |
| Retail ${ }^{1}$ | 0.17\% | 0.17\% | 0.14\% | 0.13\% | 0.12\% | 0.12\% | 0.11\% | 0.11\% | 0.12\% | 0.00\% | 0.12\% | 0.12\% | 0.12\% |
| Wholesale ${ }^{1}$ | 0.16\% | 0.07\% | 0.02\% | 0.11\% | 0.06\% | 0.02\% | 0.01\% | 0.11\% | 0.03\% | 0.00\% | 0.03\% | 0.05\% | 0.09\% |
| Canada | 0.16\% | 0.15\% | 0.13\% | 0.17\% | 0.11\% | 0.11\% | 0.09\% | 0.11\% | 0.12\% | 0.00\% | 0.10\% | 0.12\% | 0.12\% |
| United States | 0.24\% | 0.11\% | 0.02\% | (0.01)\% | 0.09\% | 0.00\% | (0.02)\% | 0.08\% | 0.00\% | 0.00\% | 0.02\% | 0.01\% | 0.09\% |
| Other International | 0.01\% | 0.01\% | (0.01)\% | (0.06)\% | (0.01)\% | 0.12\% | 0.10\% | 0.17\% | (0.02)\% | 0.00\% | 0.07\% | 0.03\% | 0.08\% |

${ }^{1}$ Commencing Q2 2021, certain loans are now classified as Retail - Small business and were previously classified as Wholesale, reflecting an alignment with capital measurement and reporting.

| CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO <br> (Millions of Canadian dollars) | Credit Risk ${ }^{1}$ |  |  | Counterparty credit risk ${ }^{2}$ |  | Q3/23 | Q2123 | Q1/23 | Q4/22 | Q3/22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On-balance sheet | Off-balance s | mount ${ }^{\text {3 }}$ |  |  | Total | Total | Total | Total | Total |
|  | Amount | Undrawn | Other ${ }^{4}$ | transactions | Derivatives |  |  |  |  |  |
| Credit risk exposure by geography ${ }^{5}$ and portfolio |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 401,043 | 108,254 | - | - |  | 509,297 | 502,232 | 458,084 | 455,422 | 450,425 |
| Qualifying revolving ${ }^{7}$ | 34,707 | 106,750 | - |  |  | 141,457 | 139,786 | 128,577 | 126,598 | 124,579 |
| Other Retail | 45,001 | 20,287 | 123 |  |  | 65,411 | 63,235 | 112,757 | 111,453 | 108,794 |
| Total Canada retail | 480,751 | 235,291 | 123 |  | - | 716,165 | 705,253 | 699,418 | 693,473 | 683,798 |
| Corporate | 154,704 | 56,605 | 9,672 | 11,639 | 26,820 | 259,440 | 253,066 | 241,087 | 242,094 | 221,003 |
| Sovereign | 85,057 | 9,146 | 662 | 1,981 | 5,359 | 102,205 | 110,079 | 98,470 | 97,270 | 104,029 |
| Bank | 10,844 | 177 | 78 | 60,411 | 5,227 | 76,737 | 75,106 | 75,866 | 80,045 | 92,130 |
| Total Canada wholesale | 250,605 | 65,928 | 10,412 | 74,031 | 37,406 | 438,382 | 438,251 | 415,423 | 419,409 | 417,162 |
| Total Canada | 731,356 | 301,219 | 10,535 | 74,031 | 37,406 | 1,154,547 | 1,143,504 | 1,114,841 | 1,112,882 | 1,100,960 |
| United States |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 30,672 | 3,621 | - | - | - | 34,293 | 33,678 | 31,740 | 31,774 | 28,793 |
| Qualifying revolving ${ }^{7}$ | 443 | 1,523 | - |  | - | 1,966 | 1,978 | 469 | 456 | 444 |
| Other retail | 1,477 | 259 | 5 |  |  | 1,741 | 2,224 | 5,186 | 5,418 | 5,021 |
| Total United States retail | 32,592 | 5,403 | 5 |  | - | 38,000 | 37,880 | 37,395 | 37,648 | 34,258 |
| Corporate | 119,081 | 67,335 | 10,305 | 53,447 | 15,514 | 265,682 | 266,122 | 272,430 | 267,998 | 250,885 |
| Sovereign | 188,742 | 3,055 | 1,292 | 2,380 | 1,358 | 196,827 | 180,611 | 182,797 | 184,084 | 165,252 |
| Bank | 7,985 | 621 | 475 | 2,080 | 5,783 | 16,944 | 16,837 | 16,316 | 19,092 | 19,649 |
| Total United States wholesale | 315,808 | 71,011 | 12,072 | 57,907 | 22,655 | 479,453 | 463,570 | 471,543 | 471,174 | 435,786 |
| Total United States | 348,400 | 76,414 | 12,077 | 57,907 | 22,655 | 517,453 | 501,450 | 508,938 | 508,822 | 470,044 |
| Other International |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 14,724 | 1,150 | - | - | - | 15,874 | 15,048 | 14,317 | 13,754 | 12,988 |
| Qualifying revolving ${ }^{7}$ | 83 | 378 | - | - | - | 461 | 445 | 382 | 369 | 354 |
| Other retail | 912 | 39 | 10 | - | - | 961 | 995 | 1,330 | 1,328 | 1,353 |
| Total other international retail | 15,719 | 1,567 | 10 | - | - | 17,296 | 16,488 | 16,029 | 15,451 | 14,695 |
| Corporate | 40,325 | 24,092 | 4,463 | 19,310 | 22,971 | 111,161 | 115,875 | 119,716 | 123,988 | 112,016 |
| Sovereign | 66,547 | 1,986 | 195 | 15,191 | 7,297 | 91,216 | 123,314 | 119,382 | 96,209 | 97,389 |
| Bank | 10,925 | 363 | 445 | 23,938 | 11,753 | 47,424 | 55,396 | 55,738 | 54,596 | 54,831 |
| Total other international wholesale | 117,797 | 26,441 | 5,103 | 58,439 | 42,021 | 249,801 | 294,585 | 294,836 | 274,793 | 264,236 |
| Total Other International | 133,516 | 28,008 | 5,113 | 58,439 | 42,021 | 267,097 | 311,073 | 310,865 | 290,244 | 278,931 |
| Total exposure ${ }^{8}$ | 1,213,272 | 405,641 | 27,725 | 190,377 | 102,082 | 1,939,097 | 1,956,027 | 1,934,644 | 1,911,948 | 1,849,935 |

${ }_{2}^{1}$ EAD for Standardized exposures are reported net of Stage 3 allowances and EAD for IRB exposures are reported gross of all allowances for credit loss and partial write-off as per regulatory definitions.
${ }^{2}$ Counterparty credit risk EAD reflects exposure amounts after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulatory guidelines
EAD for undrawn credit commitments and other off-balance sheet amounts are reported after the application of credit conversion factors
Includes other off-balance sheet exposures such as letters of credit and guarantees.
${ }^{5}$ Geographic profile is based on the country of residence of the borrower.
${ }^{6}$ Includes residential mortgages and home equity lines of credit.
${ }_{8}^{7}$ Includes credit cards, unsecured lines of credit and overdraft protection products.
 under Basel III reforms.

| ACTUAL LOSSES VS. ESTIMATED LOSSES (Millions of Canadian dollars, except percentage and per share amounts) | Q3123 |  | Q2212 |  | Q1123 |  | Q4/22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | Average actual loss rate ${ }^{3}$ |
| Residential mortgages | 0.01\% | 0.06\% | 0.01\% | 0.06\% | 0.01\% | 0.06\% | 0.00\% | 0.06\% | 0.02\% |
| Personal | 0.42\% | 0.87\% | 0.37\% | 0.85\% | 0.31\% | 1.11\% | 0.27\% | 1.09\% | 0.55\% |
| Credit cards | 2.01\% | 2.81\% | 1.93\% | 2.90\% | 1.84\% | 3.24\% | 1.75\% | 3.15\% | 2.82\% |
| Small business | 0.64\% | 2.16\% | 0.56\% | 2.11\% | 0.46\% | 2.21\% | 0.35\% | 2.24\% | 1.21\% |
|  | 0.17\% | 0.37\% | 0.16\% | 0.37\% | 0.14\% | 0.43\% | 0.12\% | 0.43\% | 0.31\% |
| Wholesale | 0.20\% | 0.23\% | 0.13\% | 0.24\% | 0.07\% | 0.25\% | 0.05\% | 0.25\% | 0.28\% |

Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of PCL on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period.
Estimated loss represents the expected loss calculated using the Basel III "through the cycle" parameters of PD x LGD x EAD, which is estimated based on available historical loss data for Advanced internal Ratings Based (AIRB) exposures as of the prior 12 month period. Estimated loss rate
represents the expected loss as a proportion of drawn EAD.
Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.30 \%$.

| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {4,5 }}$ | Q3 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average probability of default (PD) |  | Average loss given default (LGD) ${ }^{6}$ |  | Average Exposure at Default (EAD) ${ }^{7}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated\% |
| Retail |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |
| Uninsured | 0.26\% | 0.55\% | 5.79\% | 17.37\% | 100.00\% | 100.00\% |
| Insured | 0.41\% | 1.08\% | n.a. | n.a. | 100.00\% | 100.00\% |
| Personal | 0.38\% | 0.63\% | 32.11\% | 46.95\% | 69.27\% | 91.39\% |
| Credit cards | 0.63\% | 0.86\% | 87.99\% | 95.27\% | 77.72\% | 92.51\% |
| Small business | 1.72\% | 3.15\% | 19.77\% | 55.66\% | 90.68\% | 96.31\% |
| Wholesale ${ }^{8}$ |  |  |  |  |  |  |
| Corporate | 0.37\% | 1.35\% | 28.32\% | 31.49\% | 75.05\% | 75.14\% |
| Sovereign | 0.06\% | 0.29\% | n.a. | 13.52\% | 63.39\% | 71.17\% |
| Bank | 0.41\% | 0.43\% | n.a. | n.a. | n.a. | n.a. |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {4, }}$ | Average probability of default (PD) |  | Q2 2023 |  |  |  |
|  |  |  | Average loss give | default (LGD) | Average Exposure | Default (EAD) ${ }^{7}$ |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
| Residential mortgages ${ }^{\text {a }}$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Insured | 0.38\% | 1.04\% | n.a. | n.a. | 100.00\% | 100.00\% |
| Personal | 0.36\% | 0.61\% | 33.19\% | 46.07\% | 71.67\% | 91.39\% |
| Credit cards | 0.64\% | 0.88\% | 88.18\% | 95.26\% | 76.11\% | 92.45\% |
| Small business | 1.51\% | 3.00\% | 23.61\% | 55.46\% | 91.90\% | 96.43\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.23\% | 1.33\% | 27.16\% | 40.44\% | 34.64\% | 48.33\% |
| Sovereign | 0.24\% | 0.29\% | n.a. | 20.20\% | 17.29\% | 49.61\% |
| Bank | 0.14\% | 0.47\% | n.a. | 28.39\% | n.a. | 45.17\% |

${ }^{4}$ Back-testing is performed to check the effectiveness of the models used to measure PD, LGD and EAD. Actual and Estimated percentages for Retail are as of the reporting quarter. Actual and Estimated percentages for Wholesale are reported on a one quarter lag
There are several key differences under current Basel and IFRS 9 reporting rules which could lead to significantly different expected loss estimates for PD and LGD. Basel parameters reflect historical experience adjusted for periods of downturn whereas IFRS 9 parameters are based on forwardlooking macroeconomic scenarios. For further information refer to our 2022 Annual Report.
Effective Q3 2023, Current Loan-to-Value is used for Conventional Residential Mortgages and HELOC products.
7 For Retail, EAD rate represents the utilization of the authorized credit limit. For Wholesale, EAD rate represents the utilization of the authorized amount.
${ }^{8}$ Effective Q3 2023, Actual and Estimated results are based on the new parameters calibrated in compliance with the latest regulatory requirements prescribed in OSFI CAR guideline 2023. Results exclude exposure capitalized using prescribed LGD and EAD rates under the Foundation IRB approach.


Total

| $15,303,650$ | $9,096,695$ | $1,251,167$ | $25,651,512$ | 828,148 | $26,479,660$ | $\begin{array}{lllll}14,786,896 & 8,249,310\end{array}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

As at Q3 2023, positive and negative fair values exclude market and creatit valuation adjustments of $\$ 1,481$ milion and $\$ 617$ million respectively that are determined on a pooled basis.
 ${ }^{3}$ Notional amounts do not represent assets or liabilities and therefore are not recorded in our Consolidated Balance Sheet.

Derivatives Association master agreement.
© Comprises precious metal, commodity, stable value and equity-linked derivative contracts and excludes loan-related commitment derivatives of $\$ 2$ billion which are not classified as derivatives under CAR guidelines.

| DERIVATIVE - RELATED CREDIT RISK(Millions of Canadian dollars) | Q3123 |  |  |  | Q22123 |  |  |  | Q1/23 |  |  |  | Q4/22 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { ecuivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weichted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credift } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weichted } \\ \text { equivalent }^{3} \end{gathered}$ | Notiona amount | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weichted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { ecuivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{3} \end{gathered}$ |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 16,026,551 | 8.471 | 22,797 | 3,621 308 | $18,212,355$ 841,162 | 8,380 454 | 23,402 | 5,214 263 | $20,420,690$ 768,356 | ${ }^{9} 91117$ | 24,603 1,017 | 4,951 | $16,710,150$ 829368 | $\begin{array}{r}9,699 \\ \hline 108\end{array}$ | 21,698 | 5,187 119 |
| Options purchased | 743,758 | 489 | 1,287 | 308 | 841,162 | 454 | 1,087 | 263 | 768,356 | 427 | 1,017 | 257 | 829,368 | 108 | 426 | 119 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 29,565 | 5,940 |
| Swaps | 3,935,595 | 4,269 | 20,370 | 4,239 | 3,798,551 | 4,897 | 21,710 | 4.587 | 3,507,163 | 4,746 | 21,207 | 4,379 | 3,208,221 | 6,072 | 22,188 | 4,556 |
| Opions purchased | 109,256 | 547 | 1,207 | 282 | 99,079 | 544 | 1,229 | 318 | 86.619 | 536 | 1,154 | 340 | 79,335 | 536 | 1,111 | 340 |
| Options written | 114,995 | 107 | 427 | 113 | 105,294 | 99 | ${ }^{417}$ | 118 | 90,912 | 82 | 365 | 112 | 82,163 | 28 | 313 | 86 |
| Credit derivatives | 172,627 | 351 | 1,714 | ${ }^{281}$ | $\begin{array}{r}132,325 \\ 414224 \\ \hline\end{array}$ | 351 | 1,233 15445 14.25 | 97 | 68,202 | 326 | ${ }_{884}^{857}$ | 82 | ${ }^{43,515}$ | 299 | 766 | 114 |
| Exchange traded contracts | +1,139,727 | (1,790 | 11,650 15,504 | 4,703 310 | + $\begin{array}{r}\text { 414,242 } \\ 1,20293\end{array}$ | 1,867 6,457 | 15,445 14,635 | 5,047 <br> 293 | 年 $\begin{array}{r}336,281 \\ 1,156,588\end{array}$ | 2, 7,325 | 16,816 14,059 | 5,888 281 | + $\begin{array}{r}\text { 1,243, } 2362\end{array}$ | 5,196 11,098 | 20,457 19,870 | 7,520 397 |
| Total derivatives | 26,988,017 | 26,671 | 102,082 | 18,753 | 29,654,233 | 28,968 | 106,708 | 21,674 | 30,934,925 | 29,761 | 102,829 | 20,759 | 26,479,660 | 41,869 | 117,013 | 24,428 |
| DERIVATIVE - RELATED CREDIT RISK ${ }^{1,2}$ (Millions of Canadian dollars) | Q3122 |  |  |  | Q2222 |  |  |  | Q122 |  |  |  | Q4/21 |  |  |  |
|  | Notional amount | Replacement cost | $\begin{gathered} \text { Credit } \\ \text { ecuivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount } \end{aligned}$ | Replacement cost | $\begin{gathered} \text { Crudit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weichted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | Replacement cost | $\begin{gathered} \text { Credift } \\ \text { ecuivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weichted } \\ \text { equivalent }{ }^{3} \end{gathered}$ | Notional amount | Replacement cost | $\begin{gathered} \text { Credit } \\ \text { ecuivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weinhted } \\ \text { equivalent }{ }^{3} \end{gathered}$ |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | (813,278 | 73 4.883 |  |  | 169.557.405 |  |  |  | 17.011,673 ${ }^{946,710}$ |  |  |  | (10.788,997 | 4.519 ${ }^{9}$ |  | 4.569 ${ }^{20}$ |
| Options purchased | 753,473 | ${ }_{4} 9$ | ${ }_{423}$ | ${ }^{416}$ | 792,751 | ${ }_{18} 8$ | ${ }^{3777}$ | +115 | 7,772,367 | ${ }^{4} 111$ | -384 | -147 | -764,494 | 4,113 | ${ }^{403}$ | -187 |
|  |  |  |  |  | 804,865 | 18 | 456 | 156 | 759,199 | 8 | 401 | 128 | 784,205 | ${ }^{23}$ | 415 | 141 |
| Forward contracts | 2,099,350 | 4,721 | 24,466 | 4,965 | 2,145,317 | 8,342 | 27,618 | 5,734 | 1,969,265 | 3,486 | 22,013 | 4,838 | 1,789,538 | 3,085 | 19,097 | 4,232 |
| Swaps | 2,925,304 | 4,536 | 19,276 | 4,202 | 2,906,547 | 4,261 | 18,044 | 3,979 | 2,794,415 | 2,873 | 16,947 | 4,087 | 2,622,048 | 2,621 | 16,484 | 4,092 |
| Options purchased | ${ }^{74,588}$ | ${ }^{252}$ | 665 | 220 | 72,290 | 321 | 749 | 256 | 77,086 | 249 | 664 | 186 | 65.216 | 177 | 510 |  |
| Options wirten | 77,906 | 2 | 278 | 75 | ${ }^{77,583}$ | 1 | 244 | ${ }^{69}$ | ${ }^{86,740}$ | 1 | 232 | 59 | 72,524 | ${ }^{2}$ | 196 | ${ }^{43}$ |
| Credit derivatives | 47,042 | 889 | 2,240 |  | 34,405 | ${ }^{451}$ | 1,440 |  | 39,318 | ${ }^{652}$ | ${ }^{1,833}$ | 220 | ${ }^{42,9911}$ | 913 | 2, 234 | 213 |
|  | 375,689 1282845 | 7,472 1749 | 24,357 6,430 | ${ }^{9,716}$ | 332.079 1147138 | 9,253 | \% $\begin{array}{r}27,923 \\ 6,101\end{array}$ | 11,684 | 318,878 1031505 | 5.693 1.528 | 23,175 6,609 | 7,896 | - $\begin{array}{r}337,877 \\ 1073880\end{array}$ | ${ }_{\substack{7,668 \\ 1814}}$ | 26,567 | 10,480 |
| Exchange traded contracts | 1,282,845 | 1,749 | 6,430 | 129 | 1,147,138 | 2,120 | 6,101 | 122 | 1,031,505 | 1,528 | 6,609 | 132 | 1,073,080 | 1,814 | 6,218 | 124 |
| Total derivatives | 25,067,329 | 24,588 | 94,613 | 24,052 | 25,819,353 | 30,400 | 99,733 | 26,615 | 25,807,156 | 19,088 | 88,838 | 22,073 | 23,344,503 | 20,944 | 88,391 | 24,246 |

The amounts presented are net of master netting agreements in accordance with CAR guidelines
$\qquad$
$\qquad$
The amounts presented are net of master netting agreements in accordance with CAR guidelines.
Replacement cost, credit equivalent amount and risk-weighted equivalent are determined using the standardized approach for measuring counterparty credit risk (SA-CCR) in accordance with the Capital Adequacy Requirements (CAR).
${ }^{3}$ The risk-weighted balances are calculated in accordance with CAR guidelines and excludes CVA of $\$ 13$ billion (April 30,2023 - $\$ 14$ billion).

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) ${ }^{1}$ (Millions of Canadian dollars, except percentage and per share amounts) | Q3/23 | Q2/23 | Q1/23 | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | $\begin{gathered} 2023 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2022 \\ 9 \text { months } \end{gathered}$ | 2022 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 2,115 | 1,894 | 2,113 | 2,114 | 2,005 | 2,211 | 1,957 | 2,009 | 2,093 | 6,122 | 6,173 | 8,287 | 7,761 |
| Average risk capital | 24,850 | 24,650 | 23,550 | 22,950 | 22,850 | 21,950 | 21,650 | 20,100 | 20,300 | 24,350 | 22,150 | 22,350 | 19,750 |
| Add: Average goodwill and other intangibles | 5,050 | 4,650 | 4,550 | 4,600 | 4,400 | 4,450 | 4,450 | 4,450 | 4,450 | 4,750 | 4,450 | 4,450 | 4,450 |
| Average attributed capital | 29,900 | 29,300 | 28,100 | 27,550 | 27,250 | 26,400 | 26,100 | 24,550 | 24,750 | 29,100 | 26,600 | 26,800 | 24,200 |
| ROE ${ }^{2}$ | 28.1\% | 26.5\% | 29.8\% | 30.5\% | 29.2\% | 34.4\% | 29.8\% | 32.5\% | 33.6\% | 28.1\% | 31.0\% | 30.9\% | 32.0\% |
| Return on risk capital (RORC) | 33.7\% | 31.5\% | 35.6\% | 36.5\% | 34.8\% | 41.3\% | 35.9\% | 39.7\% | 40.9\% | 33.6\% | 37.3\% | 37.1\% | 39.3\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 2,029 | 1,808 | 2,045 | 1,982 | 1,957 | 2,123 | 1,900 | 1,953 | 2,010 | 5,882 | 5,980 | 7,962 | 7,554 |
| Average risk capital | 23,350 | 23,200 | 22,300 | 21,800 | 21,650 | 20,850 | 20,500 | 19,000 | 19,250 | 22,950 | 21,000 | 21,200 | 18,700 |
| Add: Average goodwill and other intangibles | 3,250 | 2,850 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 2,800 | 2,950 | 2,750 | 2,750 | 2,750 |
| Average attributed capital | 26,600 | 26,050 | 25,050 | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 22,050 | 25,900 | 23,750 | 23,950 | 21,450 |
| ROE ${ }^{2}$ | 30.3\% | 28.5\% | 32.4\% | 32.0\% | 31.8\% | 36.9\% | 32.4\% | 35.6\% | 36.2\% | 30.4\% | 33.7\% | 33.2\% | 35.2\% |
| RORC | 34.5\% | 32.0\% | 36.4\% | 36.0\% | 35.8\% | 41.7\% | 36.7\% | 40.8\% | 41.4\% | 34.3\% | 38.0\% | 37.5\% | 40.4\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 661 | 727 | 836 | 822 | 808 | 795 | 810 | 602 | 774 | 2,224 | 2,413 | 3,235 | 2,783 |
| Average risk capital | 14,100 | 14,500 | 14,450 | 13,650 | 13,100 | 12,150 | 11,700 | 10,600 | 10,000 | 14,350 | 12,300 | 12,650 | 10,150 |
| Add: Average goodwill and other intangibles | 10,100 | 10,050 | 10,200 | 8,350 | 7,300 | 7,450 | 7,500 | 7,450 | 7,400 | 10,100 | 7,450 | 7,650 | 7,600 |
| Average attributed capital | 24,200 | 24,550 | 24,650 | 22,000 | 20,400 | 19,600 | 19,200 | 18,050 | 17,400 | 24,450 | 19,750 | 20,300 | 17,750 |
| ROE ${ }^{2}$ | 10.8\% | 12.1\% | 13.5\% | 14.8\% | 15.7\% | 16.6\% | 16.7\% | 13.2\% | 17.6\% | 12.1\% | 16.3\% | 15.9\% | 15.7\% |
| RORC | 18.6\% | 20.6\% | 23.0\% | 23.9\% | 24.5\% | 26.8\% | 27.5\% | 22.6\% | 30.7\% | 20.7\% | 26.2\% | 25.6\% | 27.4\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 226 | 138 | 147 | 266 | 185 | 204 | 196 | 265 | 233 | 511 | 585 | 851 | 882 |
| Average risk capital | 1,950 | 1,850 | 1,800 | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 2,100 | 1,850 | 2,100 | 2,100 | 2,150 |
| Add: Average goodwill and other intangibles | 250 | 250 | 250 | 250 | 250 | 200 | 250 | 250 | 250 | 250 | 250 | 250 | 200 |
| Average attributed capital | 2,200 | 2,100 | 2,050 | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,350 | 2,100 | 2,350 | 2,350 | 2,350 |
| ROE ${ }^{2}$ | 40.7\% | 26.9\% | 28.6\% | 46.7\% | 32.3\% | 34.6\% | 32.4\% | 42.8\% | 39.5\% | 32.3\% | 33.1\% | 36.4\% | 37.4\% |
| RORC | 46.3\% | 30.6\% | 32.6\% | 52.3\% | 36.2\% | 38.3\% | 36.0\% | 47.3\% | 43.9\% | 36.7\% | 36.8\% | 40.6\% | 41.4\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 923 | 922 | 1,210 | 694 | 582 | 839 | 1,106 | 955 | 1,160 | 3,055 | 2,527 | 3,221 | 4,344 |
| Average risk capital | 25,400 | 25,550 | 26,200 | 25,700 | 25,650 | 24,600 | 24,100 | 21,800 | 22,200 | 25,700 | 24,800 | 25,000 | 22,300 |
| Add: Average goodwill and other intangibles | 2,100 | 2,100 | 2,000 | 2,000 | 1,950 | 1,900 | 1,800 | 1,750 | 1,800 | 2,100 | 1,850 | 1,950 | 1,800 |
| Average attributed capital | 27,500 | 27,650 | 28,200 | 27,700 | 27,600 | 26,500 | 25,900 | 23,550 | 24,000 | 27,800 | 26,650 | 26,950 | 24,100 |
| ROE ${ }^{2}$ | 13.3\% | 13.7\% | 17.0\% | 9.9\% | 8.4\% | 13.0\% | 16.9\% | 16.0\% | 19.2\% | 14.7\% | 12.7\% | 12.0\% | 18.0\% |
| RORC | 14.4\% | 14.8\% | 18.3\% | 10.7\% | 9.0\% | 14.0\% | 18.2\% | 17.4\% | 20.8\% | 15.9\% | 13.6\% | 12.9\% | 19.5\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | (113) | (100) | $(1,138)$ | (87) | (63) | 133 | (30) | (12) | (23) | $(1,351)$ | 40 | (47) | 11 |
| Average risk capital and other | 3,300 | 3,250 | 4,000 | 3,900 | 3,500 | 2,900 | 2,750 | 2,850 | 2,800 | 3,550 | 3,050 | 3,250 | 2,750 |
| Add: Average under/(over) attribution of capital | 16,750 | 15,000 | 12,700 | 13,750 | 14,750 | 15,500 | 16,100 | 18,050 | 14,500 | 14,800 | 15,450 | 15,050 | 13,700 |
| Average attributed capital | 20,050 | 18,250 | 16,700 | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 17,300 | 18,350 | 18,500 | 18,300 | 16,450 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,872 | 3,649 | 3,214 | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 10,735 | 11,925 | 15,807 | 16,050 |
| Net income available to common shareholders | 3,812 | 3,581 | 3,168 | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 10,561 | 11,738 | 15,547 | 15,781 |
| Average risk capital | 68,750 | 68,400 | 68,600 | 66,900 | 65,700 | 62,400 | 60,850 | 56,000 | 55,950 | 68,600 | 63,000 | 63,950 | 55,650 |
| Average common equity | 103,850 | 101,850 | 99,700 | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 85,800 | 101,800 | 93,850 | 94,700 | 84,850 |
| ROE | 14.6\% | 14.4\% | 12.6\% | 15.6\% | 14.6\% | 18.4\% | 17.3\% | 16.9\% | 19.6\% | 13.9\% | 16.7\% | 16.4\% | 18.6\% |
| RORC | 22.0\% | 21.5\% | 18.3\% | 22.6\% | 21.2\% | 27.5\% | 26.3\% | 27.1\% | 30.1\% | 20.6\% | 24.9\% | 24.3\% | 28.4\% |

[^4]${ }^{3}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a variety of financial measures. In addition to generally accepted accounting principles (GAAP) prescribed measures, we use certain non-GAAP measures and key performance measures. We believe these measures provide useful information to investors regarding our financial condition and result of operations:

- Adjusted measures and ratios are useful as they provide users with a better understanding of management's perspective on our performance and enhance comparability of our financial performance with prior periods as these measures and ratios exclude items, such as insurance policy benefits, claims and acquisition expense (PBCAE) and other significant items, noted as adjusting items on page 2 , that may impact a given period, which can lead to
- Teb adjusted amounts are useful to il
.
(excluding software) and goodwill enhances comparability as transaction specific intangible assets and/or goodwill can differ widely between organizations and impairments can give rise to volatility in a particular period.


## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted basic and diluted earnings per share (EPS), diluted EPS growth, adjusted Return on Equity (ROE), adjusted Return on Tangible Common Equity (ROTCE), and adjusted Return on Assets (ROA) are calculated by adding back to net income the amount of amortization of intangibles (excluding amortization of software), and other significant items, noted as adjusting items on page 2, that may impact a given period.

## Adjusted efficiency ratio, operating leverage and revenue growth

Where applicable, the ratio and calculations are adjusted to exclude insurance policy benefits, claims and acquisition expense (PBCAE) and other significant items, noted as adjusting items on page 2, that may impact a given period from definition of the efficiency atio, operating leve

Adjusted effective tax rate and their taxable equivalent basis (teb
The calculations are adjusted to exclude significant items, noted as adjusting items on page 2, that may impact a given period.

## Effective tax rate (teb)

Effective tax rate (teb) is calculated using the income tax expense for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Glossary section, following.

Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles Net income available to common shareholders with the after-tax effect of amortization of other intangibles added back.

## Return on Tangible Common Equity (ROTCE)

Net income available to shareholders excluding the impact of amortization and write down
of other intangibles (excluding software) and goodwill divided by average tangible common equity.
ROTCE is based on actual balances of average tangible common equity before rounding.
Tangible common equity
Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

## Assets under administration (AUA)

Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

## Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

## Attributed capital

We attributed capital based on the Basel III regulatory capital requirements and economic capital.
Average Balances (assets, loans and acceptances, deposits, risk capital etc)
Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period
or the business segments, calculated using methods intended to approximate the average of the
daily attributed capital for the period

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable
allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net
f allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period

Book value per share
Common equity divided by Common shares outstanding

Capital charge
Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

## Capital ratios

Capital ratios are calculated using OSFI's CAR guideline.

## Common equity

Common equity includes common shares, common treasury shares, retained earnings and other components of equity

Common Equity Tier 1 ratio
Common Equity Tier 1 (CET1) capital mainly consists of common shares, retained earnings and other components of equity and other items. Regulatory adjustments include deductions of goodwill and other intangibles, certain de shortfall assets, defined benefit pension fund assets, investments in banking, financial and insurance entities, by risk-weighted assets, in accordance with OSFI's CAR guideline

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted share outstanding. Both net income and number of shares outstanding have been adjusted for the impact
of exchangeable shares.

## Diluted EPS Growth

The growth rate is calculated based on diluted EPS in the same period a year ago. For adjusted diluted EPS growth, refer to the Non-GAAP measures above.

Dividend payout ratio
Common dividends as a percentage of net income available to common shareholders.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the Non-GAAP measures on page 35

## Goodwill and intangibles <br> Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical

 substance.
## nsurance Assets

俍prised of all assets related to the Insurance business.
Market capitalization
End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

## Market price to book value

Closing share price divided by book value per share.
Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

Net interest margin (NIM) (average assets)
Net interest income as a percentage of total average assets.
Net interest margin (NIM) (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.

## NIM (average earning assets, net) excluding trading assets, trading net interest income and insurance asset Net Interest Income less trading net interest income divided by total average earning assets less average trading and insurance assets.

## Net write-offs

Get write-offs write-offs less recoveries of amounts previously written off.

Non-interest expense Growth The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted
Non-interest expense growth refer to the Non-GAAP measures on page 35 .

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the Non-GAAP measures on page 35

Related loans and acceptances
ooans gross of ACL plus acceptances gross of ACL

## Return on assets (ROA)

Net income as a percentage of average assets.

## Return on common equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders divided by Average atributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding

## Return on risk-weighted assets

Net income as a percentage of average risk-weighted assets.
Revenue Growth
The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth refer to the Non-GAAP measures on page 35

## Risk capita

Risk capital is attributed capital excluding goodwill and other intangibles.

## Risk-weighted assets (RWA)

RWA represents assets adjusted by a regulatory risk-weight factor to reflect the riskiness of on and off-balance sheet exposures. Certain assets are not risk-weighted, but deducted from capital. RWA calculation is defined by OSFI CAR guidelines. While the majority of our credit risk exposures are reported under the Basel III IRB Approach for regulatory guidelines. While the majority of our credit risk exposures are reported under the Basel III IRB Approach for regulatory risk RWA, we use both Internal Models-based and Standardized Approaches. We use the Standardized Approach for operational risk RWA.

## Taxable equivalent basis (teb)

Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support.

## Total trading revenue

Total trading revenue is comprised of trading-related revenue recorded in Net interest income and Non-interest income

Trading Assets , Assets purchased under reverse repurchase agreements and securities borrowed and Derivatives.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.
$\frac{\text { n.a. }}{\text { Not applicable }}$

## Agriculture

This sector group consists of: i) Agricultural Services and Wholesale, and ii) Farming (livestock, fishing, crops).

## Automotive

This sector group consists of: i) Automotive Captive Finance, ii) Automotive Manufacturers and Suppliers, and iii) Automotive Wholesale, Sales and Services.

## Banking

This sector group consists of: i) Personal and commercial banking institutions, ii) Credit unions, iii) Brokers and Dealers, iv) Consumer and Commercial Finance, and v) Credit intermediation activities.

## Consumer discretionary

This sector group consists of: i) Durable Consumer Goods, ii) Hotels, iii) Recreation, iv) Restaurants, v) Retail, and vi) Textiles \& Apparel.

## Consumer staples

This sector group consists of: i) Food and Beverage, ii) Medical Equipment, iii) Pharmaceuticals, and iv) Tobacco.

## Oil and gas

This sector group consists of: i) Oil \& Gas - Drilling and Services, ii) Oil \& Gas - Exploration and Production, iii) Oi and Gas - Integrated, and iv) Oil \& Gas - Refining, Marketing and Distribution.

## Financial services

This sector group is comprised of: i) Funds and Trusts, ii) Hedge Funds, and iii) Insurance.

## Financing products

This sector group consists of: i) Asset Backed Securities for Consumer Products (such as auto, cards, student loan and others) and Commercial products (such as trade receivables), ii) Mortgage Backed Securities, iii) Collateralized Obligations, and iv) Other.

This sector includes liquidity lines and other exposures to RBC sponsored conduits issued by third parties

## Forest products

This sector group consists of: i) Pulp, Paper and Sawmills, and ii) Wholesale Lumber and Construction Material.

[^5]
## Industrial products

This sector group consists of: i) Building Materials, ii) Chemicals, iii) Glass, Rubber, and Plastics, iv) Heavy and Farm Equipment, v) Machinery and Equipment, vi) Metal Products, and vii) Paper and Packaging.

## Information technology

This sector group is consists of: i) Computer Hardware and Software, and ii) Communication Equipment and Semiconductors

Investments
This sector group consists of: i) High Net Worth Individuals, ii) Holding Companies, and iii) Conglomerates.

## Mining and metals

This sector group consists of: companies that mine metals such as i) Steel, ii) Gold, iii) Base Metals, and iv) Other mined commodities.

Public works and infrastructure
This sector group consists of: i) Companies that build infrastructure which includes highways, bridges, tunnels, pipes, and sewer construction, and ii) Project Engineering Services Firms.

## Real estate and related

This sector group consists of: i) Agents and Services, ii) Commercial Real Estate, and iii) Contractors.

## Other services

This sector group consists of: i) Health Services, ii) Business Services, iii) Educational Services, iv) General Services, v) Non-Profit Organizations, and vi) Social Services.

## Telecommunication and Media

This sector group consists: of i) Media (radio, film, TV), ii) Publishing, and iii) Telecommunication and Cable.

## Transportation

This sector group consists of: i) Air Transport, ii) Ground Transport, iii) Marine Transport, and iv) Rail Transport.

Utilities
$\frac{\text { This sector group consists of: i) Electric Utilities, ii) Midstream, iii) Natural Gas Distribution, and iv) Pipelines. }}{\text { a }}$
Other
The Not Elsewhere Classified sector group includes i) Not Elsewhere Classified, and ii) Other.


[^0]:    Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    To be read in conjunction with the Segment pages

[^1]:    Total wholesale exposure is comprised of wholesale loans and acceptances across all of our business segments
    ${ }^{2}$ Wholesale - Real estate and related loans and acceptances in Q3 2023 is comprised of amounts based in Canada of $\$ 47.1$ billion, United States of $\$ 28.7$ billion and Other International of $\$ 11.0$ billion.
    ${ }^{3}$ Geographic information is based on residence of borrower.

[^2]:    ${ }^{1}$ Wholesale - Real estate and related GIL in Q3 2023 is comprised of amounts based in Canada of $\$ 146$ million, United States of $\$ 767$ million and Other International of $\$ 52$ million

[^3]:    ${ }^{1}$ Geographic information is based on residence of borrower

[^4]:    See 'Glossary' beginning on page 35 for explanation of composition
    Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.

[^5]:    Governments
    This sector group consists of: i) Federal Governments, ii) Central Banks, iii) Provincial Governments, iv) Municipa Governments, and v) Other Government Affiliated Entities.

