Supplementary Financial Information Q4 2022

For the period ended October 31, 2022 (UNAUDITED)

For further information, please contact:

Asim Imran Vice President, Head of Investor Relations

Marco Giurleo Senior Director, Investor Relations

www.rbc.com/investorrelations

(416) 955-7804 asim.imran@rbc.com

(416) 955-2546 marco.giurleo@rbc.com



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Notes to Users

The Consolidated Financial Statements are prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and International Accounting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and International Accounting Standards (IASB) as issued by the International Accounting Standards Board (IASB) and International Accounting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and International Accounting Standards (IASB) and International Accounting Standards (IASB) and International Accounting Standards (IASB) as issued by the International Accounting Standards (IASB) and International Accounting Standards (IASB) as issued by the International Accounting Standards (IASB) and International Accounting

Capital Disclosure Requirements related to Basel III Pillar 3

Capital main features disclosure provides qualitative disclosure and sets out summary information and the full terms and conditions for each of our capital instruments and can be found on our Investor Relations website. Refer to our Basel III Pillar 3 report for all other Pillar 3 capital disclosures.

EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

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For a full index of where to find all EDTF related disclosures, refer to our 2022 Annual Report.

| FINANCIAL HIGHLIGHTS (Millions of Canadian dollars, except otherwise noted) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|----------------|
| (millions of Galladian donars, except other wise noted) | | | | | | | | | | | |
| SELECTED INCOME STATEMENT INFORMATION | | | | | | | | | | | |
| Net interest income | 6,282 | 5,890 | 5,274 | 5,271 | 5,061 | 5,052 | 4,854 | 5,035 | 5,010 | 22,717 | 20,002 |
| Non-interest income Total revenue | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 7,704 | 6,764 | 7,908 | 6,082 | 26,268 | 29,691 |
| | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 12,756 | 11,618 | 12,943 | 11,092 | 48,985 | 49,693 |
| Provision for credit losses (PCL) ¹ Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 381 | 340 | (342) | 105 | (227) | (540) | (96) | 110 | 427 | 484 | (753) |
| | 116 | 850 | (180) | 997 | 1,032 | 1,304 | 149 | 1,406 | 461 | 1,783 | 3,891 |
| Non-interest expense Net income | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 6,420 | 6,379 | 6,542 | 6,058 | 26,609 | 25,924 |
| Less: Non-controlling interests (NCI) | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 4,015 | 3,847 | 3,246 | 15,807 | 16,050 |
| Dividends on preferred shares and distributions on other equity instruments | (6) | (2) | (3) | (2) | (5) | (4) | (1) | (2) | 1 | (13) | (12) |
| | (67) | (58) | (68) | (54) | (68) | (55) | (76) | (58) | (74) | (247) | (257) |
| Net income available to common shareholders | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 3,938 | 3,787 | 3,173 | 15,547 | 15,781 |
| Add: Dilutive impact of exchangeable shares | - | - | - | - | - | | - | | 2 | - | - |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 3,938 | 3,787 | 3,175 | 15,547 | 15,781 |
| PROFITABILITY MEASURES | | | | | | | | | | | |
| Earnings per share (EPS) - basic | \$2.75 | \$2.52 | \$2.97 | \$2.84 | \$2.68 | \$2.97 | \$2.76 | \$2.66 | \$2.23 | \$11.08 | \$11.08 |
| - diluted | \$2.74 | \$2.51 | \$2.96 | \$2.84 | \$2.68 | \$2.97 | \$2.76 | \$2.66 | \$2.23 | \$11.06 | \$11.06 |
| Common shares outstanding (000s) ² | , | | | | | | | | , | , | |
| - average (basic) | 1,386,925 | 1,396,381 | 1,409,702 | 1,421,807 | 1,424,534 | 1,424,614 | 1,424,889 | 1,423,350 | 1,422,578 | 1,403,654 | 1,424,343 |
| - average (diluted) | 1,388,548 | 1,398,667 | 1,412,552 | 1,424,602 | 1,427,225 | 1,427,198 | 1,427,107 | 1,425,280 | 1,426,466 | 1,406,034 | 1,426,735 |
| Return on common equity (ROE) ³ | 15.6% | 14.6% | 18.4% | 17.3% | 16.9% | 19.6% | 19.4% | 18.6% | 16.0% | 16.4% | 18.6% |
| Return on tangible common equity (ROTCE) ⁴ | 18.1% | 16.8% | 21.3% | 20.1% | 19.7% | 23.0% | 22.9% | 22.1% | 19.3% | 19.0% | 21.9% |
| Return on assets (ROA) ³ | 0.77% | 0.76% | 0.95% | 0.88% | 0.90% | 1.03% | 0.99% | 0.90% | 0.79% | 0.84% | 0.96% |
| Return on RWA ³ | 2.52% | 2.41% | 2.98% | 2.85% | 2.79% | 3.14% | 2.96% | 2.74% | 2.36% | 2.68% | 2.90% |
| Efficiency ratio ³ | 57.4% | 52.6% | 57.3% | 50.4% | 53.2% | 50.3% | 54.9% | 50.5% | 54.6% | 54.3% | 52.2% |
| Adjusted efficiency ratio ^{4, 5} | 55.4% | 53.1% | 52.1% | 48.8% | 52.1% | 52.3% | 52.3% | 51.9% | 53.5% | 52.3% | 52.2% |
| Adjusted efficiency failu | 55.4% | 53.1% | 52.1% | 40.0% | 52.1% | 52.3% | 52.3% | 51.9% | 53.5% | 52.3% | 52.2% |
| KEY RATIOS | | | | | | | | | | | |
| Diluted EPS growth ⁶ | 2.2% | (15.5)% | 7.2% | 6.8% | 20.2% | 35.0% | 176.0% | 10.8% | 2.3% | 0.0% | 41.4% |
| Revenue growth ⁶ | 1.5% | (4.9)% | (3.4)% | 1.0% | 11.6% | (1.3)% | 12.4% | 0.8% | (2.4)% | (1.4)% | 5.3% |
| Adjusted revenue growth ^{4, 5, 6} | 2.9% | (2.1)% | 1.4% | 7.1% | 11.6% | 3.0% | 8.0% | 1.9% | (0.6)% | 2.3% | 6.0% |
| Non-interest expense growth ⁶ | 9.5% | (0.5)% | 0.9% | 0.6% | 8.7% | 0.6% | 7.4% | 2.6% | (4.1)% | 2.6% | 4.7% |
| Operating leverage ³ | (8.0)% | (4.4)% | (4.3)% | 0.4% | 2.9% | (1.9)% | 5.0% | (1.8)% | 1.7% | (4.0)% | 0.6% |
| Adjusted operating leverage 4,5 | (6.6)% | (1.6)% | 0.5% | 6.5% | 2.9% | 2.4% | 0.6% | (0.7)% | 3.5% | (0.3)% | 1.3% |
| PCL on loans as a % of average net loans and acceptances | 0.18% | 0.17% | (0.18)% | 0.05% | (0.12)% | (0.28)% | (0.05)% | 0.07% | 0.23% | 0.06% | (0.10)% |
| PCL on performing loans (Stage 1 and 2) as a percentage of Average net loans and acceptances | 0.06% | 0.17% | (0.18)% | (0.04)% | (0.12)% | (0.26)% | (0.05)% | (0.06)% | 0.23% | | (0.10)% |
| PCL on impaired loans (Stage 3) as a percentage of Average net loans and acceptances | 0.06% | | | | | | | | | (0.04)% 0.10% | 0.10% |
| Net interest margin (NIM) (average earning assets, net) ³ | | 0.08% | 0.09% | 0.09% | 0.07% | 0.08% | 0.11% 1.50% | 0.13% | 0.15% | | 1.48% |
| NIM (total average assets) ³ | 1.56% 1.25% | 1.52% 1.25% | 1.45% 1.18% | 1.39% 1.13% | 1.43% 1.17% | 1.51% 1.22% | 1.50% | 1.50% 1.18% | 1.52% | 1.48% 1.20% | 1.48% |
| NIM (total average assets) NIM (total average assets) excluding Trading Assets, Trading net interest income and Insurance Assets ^{3,7} | | | | | | | | | 1.22% | | |
| Non-interest income as % of total revenue | 1.84% 50.0% | 1.76% 51.5% | 1.63% 53.0% | 1.56% 59.7% | 1.59% 59.1% | 1.64% 60.4% | 1.62% 58.2% | 1.64% 61.1% | 1.67% 54.8% | 1.70% 53.6% | 1.62% 59.7% |
| Non-microst mounte as 70 of total revenue | 30.0% | 31.376 | 33.0% | 39.176 | 39.176 | 00.476 | 30.276 | 01.176 | 34.0 / | 33.0% | 39.176 |
| CAPITAL MEASURES - CONSOLIDATED | | | | | | | | | | | |
| Common Equity Tier 1 (CET1) capital ratio ³ | 12.6% | 13.1% | 13.2% | 13.5% | 13.7% | 13.6% | 12.8% | 12.5% | 12.5% | 12.6% | 13.7% |
| Tier 1 capital ratio | 13.8% | 14.3% | 14.4% | 14.8% | 14.9% | 15.0% | 14.1% | 13.8% | 13.5% | 13.8% | 14.9% |
| Total capital ratio | 15.4% | 15.9% | 16.0% | 16.6% | 16.7% | 16.7% | 15.8% | 15.5% | 15.5% | 15.4% | 16.7% |
| Total capital RWA (\$ billions) | 609.9 | 589.0 | 585.8 | 569.3 | 552.5 | 543.0 | 555.6 | 557.5 | 546.2 | 609.9 | 552.5 |
| Leverage ratio - all-in basis | 4.4% | 4.6% | 4.7% | 4.8% | 4.9% | 5.0% | 5.0% | 4.8% | 4.8% | 4.4% | 4.9% |
| Leverage ratio exposure - all-in basis (\$ billions) | 1.898.0 | 1.840.0 | 1.812.0 | 1.760.6 | 1.662.0 | 1.633.2 | 1.576.3 | 1.585.3 | 1.552.9 | 1.898.0 | 1.662.0 |

¹ PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI.

² Average common shares outstanding includes the impact of treasury shares held.

³ See 'Glossary' beginning on page 36 for explanation of composition of this measure.

⁴ This is a non-GAAP ratio. This measure does not have a standardized meaning under GAAP and might not be comparable to similar financial measures disclosed by other issuers. For further information, refer to the Non-GAAP measures section on page 36.

⁵ These measures have been adjusted to exclude the change in fair value backing out policyholder liabilities.

⁶ Growth rates are calculated based on results in the same period a year ago.

⁷ Amounts have been revised from those previously presented.

| FINANCIAL HIGHLIGHTS <i>continued</i> (Millions of Canadian dollars, except otherwise noted) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|--------------------|
| ADJUSTED BASIS MEASURES | | | | | | | | | | | |
| Net income available to common shareholders Adjustments | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 3,938 | 3,787 | 3,173 | 15,547 | 15,781 |
| Add: After-tax effect of amortization of other intangibles | 52 | 46 | 46 | 47 | 46 | 47 | 46 | 48 | 58 | 191 | 187 |
| Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles ¹ | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 4,284 | 3,984 | 3,835 | 3,231 | 15,738 | 15,968 |
| Add: Dilutive impact of exchangeable shares Net income available to common shareholders including dilutive impact of exchangeable shares | 3,861 | 3,563 | 4,228 | 4,086 | 3,865 | 4,284 | 3,984 | 3,835 | 2 3,233 | 15,738 | 15,968 |
| Adjusted EPS ² | 00.70 | 00.55 | | 00.07 | 00.74 | | | 60.00 | | 044.04 | 044.04 |
| Adjusted diluted EPS ² | \$2.78 \$2.78 | \$2.55 \$2.55 | \$3.00 \$2.99 | \$2.87 \$2.87 | \$2.71 \$2.71 | \$3.01 \$3.00 | \$2.80 \$2.79 | \$2.69 \$2.69 | \$2.27 \$2.27 | \$11.21 \$11.19 | \$11.21 \$11.19 |
| Adjusted diluted EPS Adjusted ROE ² | 15.8% | \$2.55 14.8% | 18.6% | \$2.87 17.5% | φ∠./ i 17.1% | 19.8% | 19.6% | 18.8% | 16.3% | 16.6% | 18.8% |
| Adjusted ROE | 15.8% | 14.8% | 18.6% | 17.5% | 17.1% | 19.8% | 19.6% | 18.8% | 16.3% | 16.6% | 18.8% |
| CALCULATION OF ROTCE | | | | | | | | | | | |
| Net income available to common shareholders Add: After-tax effect of amortization of other intangibles | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 3,938 | 3,787 | 3,173 | 15,547 | 15,781 |
| Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles ¹ | 52 3,861 | 3,563 | 46 4,228 | 4,086 | 46 3,865 | 47 4,284 | 3,984 | 3,835 | 58 3,231 | 191 15,738 | 187 15,968 |
| Net income available to common shareholders excluding the after-tax effect of amontzation of other intangibles | 3,001 | 3,563 | 4,228 | 4,086 | 3,000 | 4,264 | 3,964 | 3,835 | 3,231 | 15,736 | 15,966 |
| Average common equity ³ | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 85,800 | 83,450 | 80,750 | 78,800 | 94,700 | 84,850 |
| Less: Goodwill and Intangibles net of tax | 12,500 | 11,600 | 11,750 | 11,800 | 11,800 | 11,800 | 11,950 | 12,050 | 12,200 | 11,900 | 11,850 |
| Tangible common equity ¹ | 84,650 | 84,150 | 81,550 | 80,650 | 77,700 | 74,000 | 71,500 | 68,700 | 66,600 | 82,800 | 73,000 |
| ROTCE ² | 18.1% | 16.8% | 21.3% | 20.1% | 19.7% | 23.0% | 22.9% | 22.1% | 19.3% | 19.0% | 21.9% |
| EFFECTIVE TAX RATE | | | | | | | | | | | |
| Income Taxes (teb) ³ | | | | | | | | | | | |
| Income Taxes | 979 | 979 | 1,055 | 1,289 | 1,096 | 1,276 | 1,171 | 1,038 | 900 | 4,302 | 4,581 |
| Taxable equivalent basis (teb) adjustment ³ | 142 | 143 | 145 | 142 | 125 | 130 | 135 | 128 | 127 | 572 | 518 |
| Income Taxes (teb) | 1,121 | 1,122 | 1,200 | 1,431 | 1,221 | 1,406 | 1,306 | 1,166 | 1,027 | 4,874 | 5,099 |
| Net Income before taxes (teb) ³ | | | | | | | | | | | |
| Net Income before taxes | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 5,572 | 5,186 | 4,885 | 4,146 | 20,109 | 20,631 |
| Taxable equivalent basis (teb) adjustment ³ | 142 | 143 | 145 | 142 | 125 | 130 | 135 | 128 | 127 | 572 | 518 |
| Net Income before taxes (teb) | 5,003 | 4,699 | 5,453 | 5,526 | 5,113 | 5,702 | 5,321 | 5,013 | 4,273 | 20,681 | 21,149 |
| Effective tax rate | 20.1% | 21.5% | 19.9% | 23.9% | 22.0% | 22.9% | 22.6% | 21.2% | 21.7% | 21.4% | 22.2% |
| Effective tax rate (Taxable equivalent basis (teb)) ² | 22.4% | 23.9% | 22.0% | 25.9% | 23.9% | 24.7% | 24.5% | 23.3% | 24.0% | 23.6% | 24.1% |
| ADDITIONAL SHARE INFORMATION | | | | | | | | | | | |
| Common shares outstanding (000s) - end of period ⁴ | 1,382,911 | 1,390,629 | 1,401,800 | 1,416,020 | 1,424,525 | 1,424,463 | 1,424,727 | 1,424,083 | 1,422,473 | 1,382,911 | 1,424,525 |
| Treasury shares and other equity instruments held | | | | | | | | | | | |
| - preferred shares and other equity instruments (000s) | (12) | 11 | (38) | (35) | (164) | (440) | (6) | 16 | (2) | (12) | (164) |
| - common shares (000s) Stock options and awards outstanding (000s) | (2,680) 7.535 | (2,155) 8,209 | (1,328) 8,310 | (703) 8,418 | (662) 7.653 | (529) 7,861 | 46 8.169 | (274) 8.392 | (1,388) 7,735 | (2,680) 7,535 | (662 7.653 |
| Stock options and awards outstanding (000s) | 3,502 | 3.576 | 3,677 | 3,788 | 3,273 | 3,460 | 3.677 | 4.005 | 3,314 | 3,502 | 3,273 |
| Dividends declared per common share | \$1.28 | \$1.28 | \$1.20 | \$1.20 | \$1.08 | \$1.08 | \$1.08 | \$1.08 | \$1.08 | \$4.96 | \$4.32 |
| Dividend yield | 4.0% | 3.9% | 3.5% | 3.5% | 3.3% | 3.5% | 3.9% | 4.3% | 4.4% | 3.7% | 3.8% |
| Dividend payout ratio ³ | 47% | 51% | 40% | 42% | 40% | 36% | 39% | 41% | 48% | 45% | 39% |
| Common dividends | 1,774 | 1,784 | 1,686 | 1,702 | 1,540 | 1,539 | 1,540 | 1,539 | 1,539 | 6,946 | 6,158 |
| Dividends on preferred shares and distributions on other equity instruments | 67 | 58 | 68 | 54 | 68 | 55 | 76 | 58 | 74 | 247 | 257 |
| Book value per share ³ | \$72.85 | \$69.44 | \$69.20 | \$66.71 | \$64.57 | \$62.34 | \$60.04 | \$58.24 | \$56.75 | \$72.85 | \$64.57 |
| Common share price (RY on TSX) | | | | | | | | | | | |
| - High | \$129.95 | \$133.55 | \$148.26 | \$149.60 | \$134.23 | \$129.40 | \$118.91 | \$108.84 | \$102.85 | \$149.60 | \$134.2 |
| - Low | \$116.75 | \$118.24 | \$129.01 | \$125.64 | \$124.38 | \$117.36 | \$103.57 | \$92.54 | \$90.75 | \$116.75 | \$92.5 |
| - Close, end of period Market capitalization (TSX) | \$126.05 | \$124.86 | \$129.75 | \$144.93 | \$128.82 | \$126.18 | \$117.31 | \$103.50 | \$93.16 | \$126.05 | \$128.8 |
| | 174,316 | 173,634 | 181,884 | 205,224 | 183,507 | 179,739 | 167,135 | 147,393 | 132,518 | 174,316 | 183,507 |
| Market price to book value ³ | 1.73 | 1.80 | 1.87 | 2.17 | 2.00 | 2.02 | 1.95 | 1.78 | 1.64 | 1.73 | 2.00 |

¹ This is a non-GAAP financial measure. This measure does not have a standardized meaning under GAAP and might not be comparable to similar financial measures disclosed by other issuers. For further information, refer to the Non-GAAP measures section on page 36.

² This is a non-GAAP ratio. This measure does not have a standardized meaning under GAAP and might not be comparable to similar financial measures disclosed by other issuers. For further information, refer to the Non-GAAP measures section on page 36.

 $^{^{\}rm 3}$ See 'Glossary' beginning on page 36 for explanation of composition.

⁴ Common shares outstanding has been adjusted to include the impact of treasury shares.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| SELECTED BALANCE SHEET INFORMATION | T | | | | | | | | | | |
| Average loans and acceptances, net | 829.600 | 802,000 | 772,700 | 752,100 | 728.600 | 703.200 | 688.900 | 684.600 | 675,200 | 789.300 | 701,400 |
| Total Assets | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 1,693,540 | 1,615,316 | 1,671,151 | 1,624,548 | 1,917,219 | 1,706,323 |
| Average assets 1 | 1,991,500 | 1,876,300 | 1,834,400 | 1,843,400 | 1,711,500 | 1,647,600 | 1,658,900 | 1,694,100 | 1,639,800 | 1,886,900 | 1,678,200 |
| Average assets excluding trading assets ¹ and insurance assets ¹ | 1,266,600 | 1,221,200 | 1,195,700 | 1,181,800 | 1,133,800 | 1,095,100 | 1,090,100 | 1,069,100 | 1,050,100 | 1,216,500 | 1,097,100 |
| Average earning assets, net ¹ | 1,600,100 | 1,534,600 | 1.487.800 | 1,503,100 | 1,399,400 | 1,331,100 | 1,325,900 | 1,333,600 | 1,310,000 | 1,531,800 | 1,347,700 |
| Deposits | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,084,878 | 1,033,323 | 1,054,597 | 1,011,885 | 1,208,814 | 1,100,831 |
| Common equity | 100,746 | 96,570 | 97,006 | 94,469 | 91,983 | 88,803 | 85,544 | 82,934 | 80,719 | 100,746 | 91,983 |
| Average common equity | 97,150 | 95,750 | 93,300 | 92,450 | 89,500 | 85,800 | 83,450 | 80,750 | 78,800 | 94,700 | 84,850 |
| OTHER INFORMATION | 1 | | | | | | | | | | |
| Number of employees (full-time equivalent) | | | | | | | | | | | |
| Canada | 64,922 | 64,210 | 62,292 | 61,370 | 61,526 | 61,883 | 60,294 | 60,172 | 59,781 | 64,922 | 61,526 |
| U.S. | 15,059 | 15,105 | 14,551 | 14,531 | 14,361 | 14,433 | 13,950 | 14,004 | 14,149 | 15,059 | 14,361 |
| Other | 11,446 | 9,226 | 9,164 | 9,310 | 9,414 | 9,571 | 9,465 | 9,854 | 9,912 | 11,446 | 9,414 |
| Total | 91,427 | 88,541 | 86,007 | 85,211 | 85,301 | 85,887 | 83,709 | 84,030 | 83,842 | 91,427 | 85,301 |
| Number of banking branches | | | | | | | | | | | |
| Canada | 1,162 | 1,173 | 1,177 | 1,175 | 1,182 | 1,189 | 1,193 | 1,200 | 1,201 | 1,162 | 1,182 |
| U.S. | 70 | 71 | 74 | 73 | 74 | 75 | 74 | 75 | 76 | 70 | 74 |
| Other | 39 | 39 | 39 | 39 | 39 | 39 | 40 | 53 | 52 | 39 | 39 |
| Total | 1,271 | 1,283 | 1,290 | 1,287 | 1,295 | 1,303 | 1,307 | 1,328 | 1,329 | 1,271 | 1,295 |
| Number of automated teller machines (ATMs) | 4,368 | 4,364 | 4,377 | 4,368 | 4,378 | 4,374 | 4,469 | 4,523 | 4,557 | 4,368 | 4,378 |
| Active digital (online and mobile) users (000's) ² | 8,405 | 8,277 | 8,270 | 8,110 | 7,980 | 7,876 | 7,873 | 7,755 | 7,601 | 8,405 | 7,980 |
| Active mobile users (000's) ² | 6,129 | 5,962 | 5,826 | 5,695 | 5,547 | 5,394 | 5,266 | 5,171 | 5,031 | 6,129 | 5,547 |
| MARKET RISK MEASURES - Interest Rate Risk in the Banking Book (IRRBB) Sensitivities | | | | | | | | | | | |
| Before-tax impact of 100 bps increase in rates on: ³ | | | | | | | | | | | |
| Net interest income risk ⁴ | 781 | 1.091 | 1,087 | 853 | 929 | 1.002 | 858 | 836 | 818 | 781 | 929 |
| Economic value of equity | (1,900) | (1,411) | (2,054) | (2,162) | (2,009) | (1,935) | (2,064) | (1,882) | (1,756) | (1,900) | (2,009) |
| Before-tax impact of 100 bps decrease in rates on: ³ | | | | | | | | | | | |
| Net interest income risk ⁴ | (839) | (1,189) | (1,214) | (964) | (921) | (852) | (858) | (714) | (621) | (839) | (921) |
| Economic value of equity | 1,709 | 914 | 1,728 | 1,519 | 1,537 | 1,534 | 1,771 | 1,433 | 1,321 | 1,709 | 1,537 |

¹ See 'Glossary' beginning on page 36 for explanation of composition.

² This figure represents the 90-Day Active customers in Canadian Banking only.

³ Effective Q4 2020 the IRRBB 100 bps increase and decrease in rates scenarios were updated on a prospective basis in accordance with OSFI's B-12: Interest Rate Risk Management guideline. This resulted in the inclusion of EVE and NII risk arising from Capital Markets and treasury related services within Investor & Treasury Services banking book activities beginning in Q4 2020.

⁴ Amounts represent the 12-month Net interest income exposure to an instantaneous and sustained shift in interest rates.

| STATEMENTS OF INCOME | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| (Millions of Canadian dollars) | | | | | | | | | | | |
| Net interest income | | | | | | | | | 1 | | |
| Interest and dividend income | 14,898 | 10,737 | 7,758 | 7,378 | 7,014 | 6,997 | 6,898 | 7,236 | 7,463 | 40,771 | 28,145 |
| Interest and dividend income | 8,616 | 4,847 | 2,484 | 2,107 | 1,953 | 1,945 | 2,044 | 2,201 | 2,453 | 18,054 | 8,143 |
| Total | 6.282 | 5.890 | 5,274 | 5,271 | 5.061 | 5.052 | 4.854 | 5,035 | 5,010 | 22,717 | 20,002 |
| Total | 0,202 | 5,690 | 5,274 | 5,271 | 5,061 | 5,052 | 4,034 | 5,035 | 5,010 | 22,111 | 20,002 |
| Non-interest income | | | | | | | | | | | |
| Accounts | 365 | 351 | 345 | 345 | 344 | 333 | 337 | 334 | 336 | 1,406 | 1,348 |
| Other payment services | 147 | 148 | 135 | 140 | 131 | 132 | 123 | 124 | 120 | 570 | 510 |
| Service charges | 512 | 499 | 480 | 485 | 475 | 465 | 460 | 458 | 456 | 1,976 | 1,858 |
| Insurance premiums, investment and fee income | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,754 | 536 | 1,809 | 958 | 3,510 | 5,600 |
| Trading revenue | 451 | (128) | 289 | 314 | 103 | 179 | 377 | 524 | 224 | 926 | 1,183 |
| Investment management and custodial fees | 1,900 | 1,857 | 1,892 | 1,961 | 1,888 | 1,830 | 1,711 | 1,703 | 1,577 | 7,610 | 7,132 |
| Mutual fund revenue | 1,010 | 1,028 | 1,086 | 1,165 | 1,142 | 1,095 | 1,014 | 1,000 | 961 | 4,289 | 4,251 |
| Securities brokerage commissions | 349 | 344 | 389 | 399 | 350 | 356 | 431 | 401 | 320 | 1,481 | 1,538 |
| Underwriting and other advisory fees | 481 | 369 | 507 | 701 | 655 | 700 | 747 | 590 | 578 | 2,058 | 2,692 |
| Foreign exchange revenue, other than trading | 266 | 250 | 251 | 271 | 239 | 246 | 292 | 289 | 233 | 1,038 | 1,066 |
| Card service revenue | 310 | 314 | 288 | 291 | 247 | 278 | 281 | 272 | 211 | 1,203 | 1,078 |
| Credit fees | 337 | 301 | 398 | 476 | 418 | 412 | 368 | 332 | 361 | 1,512 | 1,530 |
| Net gains (losses) on investment securities | (23) | 28 | 23 | 15 | 20 | 8 | 82 | 35 | 23 | 43 | 145 |
| Share of profit in joint ventures and associates | 24 | 33 | 24 | 29 | 34 | 47 | 24 | 25 | 20 | 110 | 130 |
| Other | 24 | 114 | 85 | 289 | 243 | 334 | 441 | 470 | 160 | 512 | 1.488 |
| Total | 6,285 | 6,242 | 5,946 | 7,795 | 7,315 | 7,704 | 6,764 | 7,908 | 6,082 | 26,268 | 29,691 |
| Total | 0,203 | 0,242 | 3,340 | 1,195 | 7,313 | 7,704 | 0,704 | 7,900 | 0,002 | 20,200 | 29,091 |
| Total revenue | 12,567 | 12,132 | 11,220 | 13,066 | 12,376 | 12,756 | 11,618 | 12,943 | 11,092 | 48,985 | 49,693 |
| Provision for credit losses | 381 | 340 | (342) | 105 | (227) | (540) | (96) | 110 | 427 | 484 | (753) |
| Insurance policyholder benefits, claims and acquisition expense | 116 | 850 | (180) | 997 | 1,032 | 1,304 | 149 | 1,406 | 461 | 1,783 | 3,891 |
| Non-interest expense | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 6,420 | 6,379 | 6,542 | 6,058 | 26,609 | 25,924 |
| Income before income taxes | 4,861 | 4,556 | 5,308 | 5,384 | 4,988 | 5,572 | 5,186 | 4,885 | 4,146 | 20,109 | 20,631 |
| Income taxes | 979 | 979 | 1,055 | 1,289 | 1,096 | 1,276 | 1,171 | 1,038 | 900 | 4,302 | 4,581 |
| Net income | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 4,015 | 3,847 | 3,246 | 15,807 | 16,050 |
| Net income (loss) attributable to: | | | | | | | | | | | |
| Shareholders | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 4,292 | 4,014 | 3,845 | 3,247 | 15,794 | 16,038 |
| Non-controlling interests (NCI) | 6 | 2 | 3 | 2 | 5 | 4 | 1 | 2 | (1) | 13 | 12 |
| Net income | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 4,015 | 3,847 | 3,246 | 15,807 | 16,050 |
| Net income | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 4,015 | 3,847 | 3,246 | 15,807 | 16,050 |
| Non-controlling interests (NCI) | (6) | (2) | (3) | (2) | (5) | (4) | (1) | (2) | 1 | (13) | (12) |
| Dividends on preferred shares and distributions on other equity instruments | (67) | (58) | (68) | (54) | (68) | (55) | (76) | (58) | (74) | (247) | (257) |
| Net income available to common shareholders | 3,809 | 3,517 | 4,182 | 4,039 | 3,819 | 4,237 | 3,938 | 3,787 | 3,173 | 15,547 | 15,781 |
| The moone available to common shareholders | 5,009 | 5,517 | 7,102 | ₹,000 | 3,019 | 7,201 | 5,550 | 5,707 | 5,175 | 10,077 | 10,701 |

| REVENUE FROM TRADING ACTIVITIES ¹ (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total trading revenue | | | | | | | | | | | |
| Net interest income ² | 403 | 465 | 531 | 625 | 529 | 534 | 541 | 626 | 609 | 2,024 | 2,230 |
| Non-interest income ³ | 451 | (128) | 289 | 314 | 103 | 179 | 377 | 524 | 224 | 926 | 1,183 |
| Total | 854 | 337 | 820 | 939 | 632 | 713 | 918 | 1,150 | 833 | 2,950 | 3,413 |
| Trading revenue by product | | | | | | | | | | | |
| Interest rate and credit 3 | 430 | (71) | 329 | 459 | 328 | 381 | 463 | 732 | 473 | 1,147 | 1,904 |
| Equities | 179 | 229 | 274 | 269 | 169 | 187 | 326 | 253 | 249 | 951 | 935 |
| Foreign exchange and commodities | 245 | 179 | 217 | 211 | 135 | 145 | 129 | 165 | 111 | 852 | 574 |
| Total | 854 | 337 | 820 | 939 | 632 | 713 | 918 | 1,150 | 833 | 2,950 | 3,413 |
| Trading revenue (teb) by product | | | | | | | | | | | |
| Interest rate and credit 3 | 430 | (71) | 329 | 459 | 328 | 381 | 463 | 732 | 473 | 1,147 | 1,904 |
| Equities | 305 | 359 | 405 | 398 | 278 | 304 | 447 | 366 | 360 | 1,467 | 1,395 |
| Foreign exchange and commodities | 245 | 179 | 217 | 211 | 135 | 145 | 129 | 165 | 111 | 852 | 574 |
| Total (teb) | 980 | 467 | 951 | 1,068 | 741 | 830 | 1,039 | 1,263 | 944 | 3,466 | 3,873 |
| Trading revenue (teb) by product - Capital Markets | | | | | | | | | | | |
| Interest rate and credit 3 | 396 | (132) | 302 | 410 | 252 | 328 | 422 | 652 | 400 | 976 | 1,654 |
| Equities | 308 | 347 | 384 | 412 | 277 | 303 | 434 | 385 | 361 | 1,451 | 1,399 |
| Foreign exchange and commodities | 198 | 131 | 170 | 171 | 111 | 119 | 106 | 132 | 102 | 670 | 468 |
| Total (teb) | 902 | 346 | 856 | 993 | 640 | 750 | 962 | 1,169 | 863 | 3,097 | 3,521 |
| Trading revenue - Investor & Treasury Services | 20 | 31 | 20 | 32 | 43 | 22 | 19 | 32 | 1 | 103 | 116 |

¹ Amounts have been revised from those previously presented.

| REALIZED GAINS AND LOSSES ON INVESTMENT SECURITIES (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|
| Realized gains | 39 | 38 | 24 | 17 | 23 | 9 | 86 | 41 | 58 | 118 | 159 |
| Realized losses | (62) | (10) | (1) | (2) | (3) | (1) | (4) | - | (3) | (75) | (8) |
| Net gains (losses) on investment securities | (23) | 28 | 23 | 15 | 20 | 8 | 82 | 41 | 55 | 43 | 151 |
| Less: Amount booked in Insurance premium, investment and fee income | - | - | - | - | - | - | - | 6 | 32 | - | 6 |
| Net gains (losses) on investment securities net of Insurance premium, investment | | | | | | | | | | | |
| and fee income | (23) | 28 | 23 | 15 | 20 | 8 | 82 | 35 | 23 | 43 | 145 |

² Reflects net interest income arising from trading-related positions, including assets and liabilities that are classified or designated at FVTPL.

³ Includes loan underwriting commitments.

| NON-INTEREST EXPENSE (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-------|-------|-------|-------|-------|-------|-------|--------|-------|--------|--------|
| , | | | | | | | | | | | |
| Human resources | | | | | | | | | | | |
| Salaries | 1,935 | 1,820 | 1,748 | 1,748 | 1,744 | 1,684 | 1,641 | 1,655 | 1,712 | 7,251 | 6,724 |
| Variable compensation | 1,959 | 1,473 | 1,754 | 1,941 | 1,651 | 1,816 | 1,874 | 1,804 | 1,371 | 7,127 | 7,145 |
| Benefits and retention compensation | 486 | 497 | 483 | 549 | 496 | 511 | 503 | 543 | 447 | 2,015 | 2,053 |
| Share-based compensation 1 | 3 | 68 | 17 | 47 | 97 | 100 | 134 | 286 | 57 | 135 | 617 |
| Total Human resources | 4,383 | 3,858 | 4,002 | 4,285 | 3,988 | 4,111 | 4,152 | 4,288 | 3,587 | 16,528 | 16,539 |
| Equipment | | | | | | | | | | | |
| Depreciation | 89 | 89 | 89 | 86 | 91 | 94 | 90 | 90 | 97 | 353 | 365 |
| Computer rental and maintenance | 477 | 421 | 423 | 410 | 419 | 394 | 392 | 389 | 406 | 1,731 | 1,594 |
| Office equipment rental and maintenance | 5 | 4 | 1 | 5 | 4 | 4 | 5 | 14 | 5 | 15 | 27 |
| Total Equipment | 571 | 514 | 513 | 501 | 514 | 492 | 487 | 493 | 508 | 2,099 | 1,986 |
| Occupancy | | | | | | | | | | | |
| Premises rent | 27 | 18 | 17 | 16 | 19 | 17 | 19 | 19 | 19 | 78 | 74 |
| Premises repairs and maintenance | 109 | 106 | 111 | 109 | 112 | 106 | 117 | 124 | 127 | 435 | 459 |
| Depreciation | 235 | 225 | 225 | 227 | 230 | 229 | 228 | 224 | 251 | 912 | 911 |
| Property taxes | 30 | 32 | 33 | 34 | 32 | 35 | 36 | 37 | 34 | 129 | 140 |
| Total Occupancy | 401 | 381 | 386 | 386 | 393 | 387 | 400 | 404 | 431 | 1,554 | 1,584 |
| Communications | | | | | | | | | | | |
| Telecommunications | 39 | 37 | 38 | 37 | 38 | 40 | 40 | 42 | 44 | 151 | 160 |
| Postage and courier | 44 | 44 | 49 | 46 | 39 | 39 | 51 | 43 | 44 | 183 | 172 |
| Marketing and public relations | 211 | 178 | 150 | 128 | 182 | 126 | 109 | 113 | 148 | 667 | 530 |
| Stationery and printing | 25 | 18 | 21 | 17 | 20 | 22 | 12 | 15 | 18 | 81 | 69 |
| Total Communications | 319 | 277 | 258 | 228 | 279 | 227 | 212 | 213 | 254 | 1,082 | 931 |
| Professional fees | 472 | 373 | 347 | 319 | 417 | 329 | 314 | 291 | 385 | 1,511 | 1,351 |
| Amortization of other intangibles | | | | | | | | | | | |
| Computer software | 286 | 280 | 273 | 274 | 267 | 258 | 256 | 255 | 254 | 1,113 | 1,036 |
| Other | 68 | 62 | 63 | 63 | 63 | 62 | 62 | 64 | 76 | 256 | 251 |
| Total Amortization of other intangibles | 354 | 342 | 336 | 337 | 330 | 320 | 318 | 319 | 330 | 1,369 | 1,287 |
| Other | | | | | | | | | | | |
| Business and capital taxes | 64 | 41 | 32 | 25 | 32 | 26 | 31 | 23 | 23 | 162 | 112 |
| Travel and relocation | 40 | 32 | 20 | 14 | 9 | 7 | 6 | 4 | 9 | 106 | 26 |
| Employee training | 15 | 13 | 11 | 11 | 14 | 9 | 10 | 8 | 11 | 50 | 41 |
| Donations | 37 | 43 | 30 | 30 | 33 | 35 | 29 | 28 | 31 | 140 | 125 |
| Outsourced item processing | 26 | 28 | 29 | 25 | 23 | 25 | 24 | 26 | 22 | 108 | 98 |
| Impairment of other intangibles | 11 | 1 | 4 | 2 | 14 | 13 | 1 | 1 | 32 | 18 | 29 |
| Impairment of investments in joint ventures and associates | 1 | - | - | 1 | - | 2 | - | 1 | 1 | 2 | 3 |
| Other | 515 | 483 | 466 | 416 | 537 | 437 | 395 | 443 | 434 | 1,880 | 1,812 |
| Total Other | 709 | 641 | 592 | 524 | 662 | 554 | 496 | 534 | 563 | 2,466 | 2,246 |
| Total non-interest expense | 7,209 | 6,386 | 6,434 | 6,580 | 6,583 | 6,420 | 6,379 | 6,542 | 6,058 | 26,609 | 25,924 |
| <u> </u> | 1,200 | 0,000 | 0,707 | 0,000 | 0,000 | 0,720 | 0,079 | 0,0-12 | 0,000 | 20,000 | 20,024 |

¹ Share-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL & COMMERCIAL BANKING | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| (Millions of Canadian dollars, except percentage amounts) | | | | | | | | | | | |
| Income Statement | | | | | | | | | | | |
| Net interest income | 3,901 | 3,655 | 3,234 | 3,229 | 3,169 | 3,206 | 3,085 | 3,161 | 3,114 | 14,019 | 12,621 |
| Non-interest income | 1,518 | 1,527 | 1,505 | 1,574 | 1,436 | 1,445 | 1,442 | 1,402 | 1,259 | 6,124 | 5,725 |
| Total revenue | 5,419 | 5,182 | 4,739 | 4,803 | 4,605 | 4,651 | 4,527 | 4,563 | 4,373 | 20,143 | 18,346 |
| PCL on performing assets ¹ | 56 | 141 | (420) | (60) | (342) | (341) | (166) | (60) | 135 | (283) | (909 |
| PCL on impaired assets ¹ | 230 | 183 | 144 | 189 | 134 | 162 | 201 | 225 | 181 | 746 | 722 |
| Total PCL | 286 | 324 | (276) | 129 | (208) | (179) | 35 | 165 | 316 | 463 | (187 |
| Non-interest expense | 2,270 | 2,130 | 2,015 | 2,022 | 2,087 | 1,998 | 1,915 | 1,978 | 2,030 | 8,437 | 7,978 |
| Income taxes | 724 | 705 | 766 | 678 | 693 | 719 | 669 | 627 | 525 | 2,873 | 2,70 |
| Net income | 2,139 | 2,023 | 2,234 | 1,974 | 2,033 | 2,113 | 1,908 | 1,793 | 1,502 | 8,370 | 7,84 |
| Total revenue by business | | | | | | | | | | | |
| Personal Banking | 3,639 | 3,556 | 3,337 | 3,425 | 3,331 | 3,390 | 3,308 | 3,308 | 3,132 | 13,957 | 13,337 |
| Business Banking | 1,540 | 1,418 | 1,194 | 1,173 | 1,083 | 1,073 | 1,033 | 1,044 | 1,033 | 5,325 | 4,23 |
| Canadian Banking | 5,179 | 4,974 | 4,531 | 4,598 | 4,414 | 4,463 | 4,341 | 4,352 | 4,165 | 19,282 | 17,57 |
| Caribbean & U.S. Banking | 240 | 208 | 208 | 205 | 191 | 188 | 186 | 211 | 208 | 861 | 77 |
| Total | 5,419 | 5,182 | 4,739 | 4,803 | 4,605 | 4,651 | 4,527 | 4,563 | 4,373 | 20,143 | 18,346 |
| Financial ratios | | | | | | | | | | | |
| ROE ² | 30.5% | 29.2% | 34.4% | 29.8% | 32.5% | 33.6% | 31.8% | 30.1% | 26.0% | 30.9% | 32.0 |
| NIM (average earning assets, net) | 2.72% | 2.61% | 2.46% | 2.41% | 2.42% | 2.52% | 2.56% | 2.56% | 2.59% | 2.55% | 2.51 |
| Efficiency ratio | 41.9% | 41.1% | 42.5% | 42.1% | 45.3% | 43.0% | 42.3% | 43.3% | 46.4% | 41.9% | 43.5 |
| Operating leverage | 8.9% | 4.8% | (0.5)% | 3.1% | 2.5% | 6.3% | 4.5% | (0.7)% | (5.4)% | 4.0% | 3.19 |
| Average balances | | | | | | | | | | | |
| Total assets | 597,600 | 582,700 | 566,500 | 556,400 | 543,900 | 530,400 | 518,600 | 515,200 | 503,200 | 575,900 | 527,100 |
| Earning assets, net | 569,000 | 555,400 | 540,100 | 530,800 | 518,900 | 505,600 | 493,400 | 489,800 | 478,500 | 548,900 | 502,000 |
| Loans and acceptances, net | 574,300 | 560,300 | 544,000 | 534,400 | 522,200 | 509,300 | 497,400 | 493,500 | 482,000 | 553,300 | 505,60 |
| Deposits | 570,200 | 555,300 | 543,400 | 539,300 | 524,300 | 507,600 | 495,000 | 490,100 | 481,300 | 552,100 | 504,30 |
| Attributed capital ² | 27,550 | 27,250 | 26,400 | 26,100 | 24,550 | 24,750 | 24,250 | 23,350 | 22,700 | 26,800 | 24,20 |
| Risk capital ² | 22,950 | 22,850 | 21,950 | 21,650 | 20,100 | 20,300 | 19,800 | 18,900 | 18,250 | 22,350 | 19,75 |
| Credit quality | | | | | | | | | | | |
| Gross impaired loans (GIL) / Related loans and acceptances 2 | 0.23% | 0.24% | 0.26% | 0.28% | 0.30% | 0.31% | 0.34% | 0.35% | 0.33% | 0.23% | 0.30 |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptance | 0.04% | 0.10% | (0.32)% | (0.04)% | (0.25)% | (0.26)% | (0.14)% | (0.04)% | 0.11% | (0.05)% | (0.17) |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.16% | 0.13% | 0.11% | 0.14% | 0.10% | 0.13% | 0.17% | 0.18% | 0.15% | 0.14% | 0.149 |
| Net write-offs ² / Average net loans and acceptances | 0.19% | 0.12% | 0.12% | 0.00% | 0.12% | 0.13% | 0.15% | 0.13% | 0.16% | 0.13% | 0.139 |
| Business information | | | | | | | | | | | |
| Assets under administration (AUA) 2,3 | 336,400 | 346,500 | 355,800 | 371,100 | 367,700 | 356,100 | 339,000 | 320,900 | 292,800 | 336,400 | 367,70 |
| Assets under management (AUM) ² | 1 | | | | | | | | - | | |
| | 5,600 | 5,400 | 5,700 | 5,700 | 5,400 | 5,400 | 5,200 | 5,300 | 5,300 | 5,600 | 5,400 |
| Number of employees (full-time equivalent) | 38,450 | 37,648 | 36,795 | 36,428 | 36,675 | 36,775 | 35,999 | 36,226 | 35,964 | 38,450 | 36,675 |
| After-tax effect of amortization of other intangibles | 7 | 5 | 6 | 6 | 5 | 6 | 6 | 6 | 14 | 24 | 23 |

¹ PCL on performing assets represents Stage 1 and 2 PCL on all performing assets, except those classified or designated as FVTPL and equity securities designated as FVOCI. PCL on impaired assets represents Stage 3 PCL. Stage 3 PCL is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.

 $^{^{2}}$ See 'Glossary' beginning on page 36 for explanation of composition of this measure.

³ AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at October 31, 2022 of \$15 billion and \$6 billion, respectively (July 31, 2022 of \$14 billion and \$5 billion; October 31, 2021 of \$15 billion and \$3 billion).

| CANADIAN BANKING | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|----------------|----------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|------------------|------------------|
| (Millions of Canadian dollars, except percentage amounts) | Q4/22 | Q3/22 | 42/22 | Q 1/22 | Q4/21 | Q3/21 | 42/21 | Q1/21 | Q4/20 | 2022 | 2021 |
| (| | | | | | | | | | | |
| Income Statement | | | | | | | | | | | |
| Net interest income | 3,724 | 3,508 | 3,107 | 3,103 | 3,046 | 3,085 | 2,964 | 3,022 | 2,973 | 13,442 | 12,117 |
| Non-interest income | 1,455 | 1,466 | 1,424 | 1,495 | 1,368 | 1,378 | 1,377 | 1,330 | 1,192 | 5,840 | 5,453 |
| Total revenue | 5,179 | 4,974 | 4,531 | 4,598 | 4,414 | 4,463 | 4,341 | 4,352 | 4,165 | 19,282 | 17,570 |
| PCL on performing assets 1 | 143 | 151 | (376) | (51) | (317) | (283) | (160) | (62) | 129 | (133) | (822) |
| PCL on impaired assets 1 | 243 | 180 | 146 | 186 | 146 | 161 | 195 | 217 | 169 | 755 | 719 |
| Total PCL | 386 | 331 | (230) | 135 | (171) | (122) | 35 | 155 | 298 | 622 | (103) |
| Non-interest expense Income taxes | 2,089 705 | 1,977 695 | 1,869 752 | 1,876 673 | 1,933 682 | 1,849 712 | 1,770 664 | 1,823 620 | 1,872 521 | 7,811 2,825 | 7,375 2,678 |
| Net income | 1,999 | 1,971 | 2,140 | 1,914 | 1,970 | 2,024 | 1,872 | 1,754 | 1,474 | 8,024 | 7,620 |
| | | , , | , , | , , | , , | , , | , | , - | | | |
| Total revenue by business | | | | | | | | | | | |
| Personal Banking | 3,639 | 3,556 | 3,337 | 3,425 | 3,331 | 3,390 | 3,308 | 3,308 1.044 | 3,132 | 13,957 | 13,337 |
| Business Banking Total | 1,540 5,179 | 1,418 4.974 | 1,194 4.531 | 1,173 4.598 | 1,083 4,414 | 1,073 4,463 | 1,033 4,341 | 4,352 | 1,033 4,165 | 5,325 19.282 | 4,233 17,570 |
| | 0,170 | 1,07 1 | .,00. | 1,000 | ., | 1,100 | .,0 | 1,002 | 1,100 | 10,202 | ,0.0 |
| Financial ratios | | | | | | | | | | | |
| ROE ² | 32.0% | 31.8% | 36.9% | 32.4% | 35.6% | 36.2% | 35.4% | 33.6% | 29.1% | 33.2% | 35.2% |
| NIM (average earning assets, net) | 2.70% | 2.60% | 2.45% | 2.41% | 2.42% | 2.51% | 2.55% | 2.54% | 2.56% | 2.54% | 2.50% |
| Efficiency ratio | 40.3% | 39.7% | 41.2% | 40.8% | 43.8% | 41.4% | 40.8% | 41.9% | 44.9% | 40.5% | 42.0% |
| Operating leverage | 9.2% | 4.5% | (1.2)% | 2.8% | 2.7% | 6.1% | 4.7% | (1.6)% | (6.8)% | 3.8% | 2.9% |
| Average balances | | | | | | | | | | | |
| Total assets | 570,500 | 557,000 | 541,000 | 531,400 | 519,500 | 507,100 | 495,100 | 491,100 | 479,000 | 550,100 | 503,300 |
| Earning assets, net | 548,100 | 535,700 | 520,500 | 511,300 | 500,200 | 487,900 | 476,200 | 472,600 | 461,300 | 529,000 | 484,300 |
| Loans and acceptances, net 3 | 563,300 | 550,000 | 534,100 | 524,700 | 512,900 | 500,400 | 488,400 | 484,300 | 472,500 | 543,100 | 496,600 |
| Residential mortgages ³ | 361,800 | 353,800 | 344,800 | 338,200 | 329,500 | 320,100 | 310,600 | 305,100 | 293,000 | 349,700 | 316,400 |
| Home equity lines of credit (HELOC) 3 | 36,300 | 36,200 | 35,500 | 35,400 | 35,200 | 35,200 | 35,300 | 36,500 | 37,100 | 35,900 | 35,500 |
| Other personal 3,4 | 39,800 | 39,700 | 39,500 | 39,600 | 39,600 | 39,500 | 39,500 | 40,100 | 40,000 | 39,600 | 39,700 |
| Total personal ³ | 76,100 | 75,900 | 75,000 | 75,000 | 74,800 | 74,700 | 74,800 | 76,600 | 77,100 | 75,500 | 75,200 |
| Credit cards ³ | 19,300 | 18,700 | 17,300 | 17,600 | 17,100 | 16,500 | 16,000 | 17,000 | 17,300 | 18,200 | 16,600 |
| Small business 3,5 | 12,600 | 12,200 | 12,000 | 11,900 | 12,000 | 11,500 | 11,100 | 5,700 | 5,700 | 12,200 | 10,100 |
| Total retail 3,5 | 469,800 | 460,600 | 449,100 | 442,700 | 433,400 | 422,800 | 412,500 | 404,400 | 393,100 | 455,600 | 418,300 |
| Wholesale loans and acceptances 3,5 | 96,100 | 91,900 | 87,900 | 84,900 | 82,800 | 81,200 | 79,600 | 83,600 | 83,000 | 90,300 | 81,900 |
| Personal deposits | 294,700 | 283,400 | 274,000 | 267,500 | 263,500 | 259,200 | 254,500 | 252,100 | 248,400 | 280,000 | 257,400 |
| Business deposits | 253,800 | 251,100 | 248,900 | 251,800 | 241,400 | 229,800 | 222,400 | 219,600 | 214,300 | 251,400 | 228,300 |
| Attributed capital ² | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 22,050 | 21,450 | 20,550 | 19,850 | 23,950 | 21,450 |
| Risk capital ² | 21,800 | 21,650 | 20,850 | 20,500 | 19,000 | 19,250 | 18,650 | 17,800 | 17,150 | 21,200 | 18,700 |
| | | | | | | | | | | | |
| Credit quality | | | | | | | | | | | |
| GIL / Related loans and acceptances ² | 0.18% | 0.18% | 0.20% | 0.22% | 0.24% | 0.25% | 0.28% | 0.28% | 0.26% | 0.18% | 0.24% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.10% 0.17% | 0.11% 0.13% | (0.29)% 0.11% | (0.04)% 0.14% | (0.24)% 0.11% | (0.22)% 0.13% | (0.13)% 0.16% | (0.05)% 0.18% | 0.11% 0.14% | (0.03)% 0.14% | (0.16)% 0.14% |
| Net write-offs ² / Average net loans and acceptances | 0.17% | 0.13% | 0.11% | 0.14% | 0.11% | 0.13% | 0.16% | 0.18% | 0.14% | 0.14% | 0.14% |
| | 0.1970 | 0.12/0 | 0.12/0 | 0.1070 | 0.12/0 | 0.1070 | 0.1070 | 0.1070 | 0.1070 | 0.1070 | 0.1070 |
| Business information | | | | | | | | | | | |
| AUA ⁶ | 329,900 | 340,300 | 349,600 | 364,700 | 362,000 | 350,300 | 333,600 | 315,200 | 286,900 | 329,900 | 362,000 |
| Number of employees (full-time equivalent) | 36,215 | 35,438 | 34,591 | 34,208 | 34,419 | 34,498 | 33,689 | 33,716 | 33,417 | 36,215 | 34,419 |
| After-tax effect of amortization of other intangibles | 7 | 5 | 6 | 6 | 6 | 6 | 6 | 6 | 13 | 24 | 24 |

¹ PCL on performing assets represents Stage 1 and 2 PCL on all performing assets, except those classified or designated as FVTPL and equity securities designated as FVOCI. PCL on impaired assets represents Stage 3 PCL. Stage 3 PCL is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.

² See 'Glossary' beginning on page 36 for explanation of composition of this measure.

³ Average loans and acceptances, net are reported net of allowance for credit losses (ACL). All other average balances are reported on a gross basis (before deducting ACL).

⁴ As at Q4 2022, average personal secured loans was \$19.3 billion and average personal unsecured loans was \$20.5 billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees.

⁵ Commencing Q2 2021, certain loans are now classified as Retail - Small business and were previously classified as Wholesale, reflecting an alignment with capital measurement and reporting.

⁶ AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at October 31, 2022 of \$15 billion and \$6 billion, respectively (July 31, 2022 of \$14 billion and \$5 billion; October 31, 2021 of \$15 billion and \$3 billion).

| WEALTH MANAGEMENT (Millions of Canadian dollars, except percentage amounts) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Income Statement | | | | | | | | | | | |
| Net interest income | 1,149 | 960 | 780 | 745 | 675 | 682 | 666 | 666 | 686 | 3,634 | 2,689 |
| Non-interest income | 2,827 | 2,695 | 2,825 | 2,868 | 2,769 | 2,691 | 2,594 | 2,553 | 2,375 | 11,215 | 10,607 |
| Total revenue | 3,976 | 3,655 | 3,605 | 3,613 | 3,444 | 3,373 | 3,260 | 3,219 | 3,061 | 14,849 | 13,296 |
| PCL on performing assets ¹ | 52 | 12 | (30) | (13) | (7) | (19) | (5) | (2) | 51 | 21 | (33) |
| PCL on impaired assets ¹ | 11 | 1 | - | 1 | 12 | (2) | 3 | (27) | - | 13 | (14) |
| Total PCL | 63 | 13 | (30) | (12) | 5 | (21) | (2) | (29) | 51 | 34 | (47) |
| Non-interest expense | 2,858 | 2,618 | 2,644 | 2,581 | 2,718 | 2,434 | 2,371 | 2,406 | 2,304 | 10,701 | 9,929 |
| Income taxes | 233 | 247 | 241 | 249 | 163 | 216 | 208 | 201 | 160 | 970 | 788 |
| Net income | 822 | 777 | 750 | 795 | 558 | 744 | 683 | 641 | 546 | 3,144 | 2,626 |
| Total revenue by business | | | | | | | | | | | |
| Canadian Wealth Management | 1,095 | 1,070 | 1,071 | 1,072 | 1,032 | 1,012 | 964 | 900 | 835 | 4,308 | 3,908 |
| U.S. Wealth Management (including City National) | 2,068 | 1,878 | 1,775 | 1,727 | 1,628 | 1,592 | 1,566 | 1,534 | 1,532 | 7,448 | 6,320 |
| Global Asset Management | 644 | 609 | 678 | 736 | 711 | 692 | 628 | 695 | 608 | 2,667 | 2,726 |
| International Wealth Management | 169 | 98 | 81 | 78 | 73 | 77 | 102 | 90 | 86 | 426 | 342 |
| Total | 3,976 | 3,655 | 3,605 | 3,613 | 3,444 | 3,373 | 3,260 | 3,219 | 3,061 | 14,849 | 13,296 |
| Financial ratios | | | | | | | | | | | |
| ROE ² | 15.6% | 16.0% | 16.7% | 17.7% | 13.1% | 18.3% | 17.0% | 15.4% | 13.0% | 16.5% | 15.9% |
| NIM (average earning assets, net) | 3.08% | 2.75% | 2.32% | 2.11% | 2.06% | 2.25% | 2.38% | 2.34% | 2.50% | 2.57% | 2.25% |
| Pre-tax margin | 26.5% | 28.0% | 27.5% | 28.9% | 20.9% | 28.5% | 27.3% | 26.2% | 23.1% | 27.7% | 25.7% |
| Average balances | | | | | | | | | | | |
| Total assets | 165,100 | 154,700 | 154,800 | 157,500 | 146,600 | 136,300 | 131,200 | 129,600 | 126,300 | 158,100 | 136,000 |
| Earning assets, net | 148,000 | 138,700 | 137,900 | 139,900 | 130,000 | 120,200 | 114,800 | 112,900 | 109,300 | 141,200 | 119,500 |
| Loans and acceptances, net ³ | 109,200 | 101,100 | 95,700 | 92,900 | 87,000 | 83,800 | 83,100 | 81,800 | 81,000 | 99,800 | 84,000 |
| Retail loans ³ | 50,900 | 47,100 | 44,400 | 42,700 | 39.300 | 36,200 | 33,900 | 32.800 | 31.900 | 46,300 | 35,500 |
| Wholesale loans and acceptances ³ | 58,600 | 54,300 | 51,600 | 50,600 | 48,100 | 48,000 | 49,600 | 49,400 | 49,500 | 53,800 | 48,800 |
| Deposits | 157,900 | 156,800 | 158,800 | 161,500 | 151,500 | 142,800 | 139,700 | 137,900 | 132,100 | 158,800 | 143,000 |
| Attributed capital ² | 20,550 | 18,950 | 18,100 | 17,600 | 16,550 | 15,950 | 16,100 | 16,200 | 16,200 | 18,800 | 16,200 |
| Risk capital ² | | | | | | | | | | -, | |
| RISK Capital - | 12,700 | 12,100 | 11,150 | 10,650 | 9,650 | 9,050 | 9,050 | 9,000 | 8,850 | 11,650 | 9,200 |
| Credit quality | | | | | | | | | | | |
| GIL / Related loans and acceptances ² | 0.25% | 0.22% | 0.22% | 0.21% | 0.26% | 0.37% | 0.40% | 0.34% | 0.41% | 0.25% | 0.26% |
| GIL on acquired credit impaired loans / Related loans and acceptances | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.19% | 0.04% | (0.13)% | (0.05)% | (0.03)% | (0.09)% | (0.03)% | (0.01)% | 0.25% | 0.02% | (0.03)% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.04% | 0.01% | 0.00% | 0.00% | 0.05% | (0.01)% | 0.02% | (0.13)% | 0.00% | 0.01% | (0.02)% |
| Net write-offs ² / Average net loans and acceptances | 0.01% | 0.03% | 0.00% | (0.04)% | 0.11% | (0.03)% | (0.02)% | (0.03)% | 0.04% | 0.00% | 0.01% |

¹ PCL on performing assets represents Stage 1 and 2 PCL on all performing assets, except those classified or designated as FVTPL and equity securities designated as FVOCI. PCL on impaired assets represents Stage 3 PCL. Stage 3 PCL is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.

² See 'Glossary' beginning on page 36 for explanation of composition of this measure.

³ Average total loans and acceptances are reported net of ACL. Average retail and wholesale loans and acceptance balances are reported on a gross basis (before deducting ACL).

| WEALTH MANAGEMENT continued | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| (Millions of Canadian dollars, except percentage amounts) | | | | | | | | | | | |
| | | | | | | | | | | | |
| Business information | | | | | | | | | | | |
| AUA | 544.000 | 544000 | E40 E00 | 504400 | 504000 | 500.000 | 40.4.000 | 450.000 | 440 700 | E44.000 | 504.000 |
| Canadian Wealth Management | 511,300 | 514,800 | 518,500 | 534,100 | 524,200 | 509,600 | 484,000 | 453,800 | 416,700 | 511,300 | 524,200 |
| U.S. Wealth Management (including City National) | 700,100 | 683,400 | 681,600 | 712,700 | 704,200 | 690,400 | 651,300 | 623,000 | 583,800 | 700,100 | 704,200 |
| Global Asset Management | 6,400 | 6,600 | 6,800 | 7,100 | 7,100 | 7,000 | 6,700 | 6,500 | 6,100 | 6,400 | 7,100 |
| International Wealth Management 1 | 170,100 | 90,300 | 95,000 | 87,200 | 86,800 | 85,800 | 85,000 | 97,100 | 93,400 | 170,100 | 86,800 |
| Total | 1,387,900 | 1,295,100 | 1,301,900 | 1,341,100 | 1,322,300 | 1,292,800 | 1,227,000 | 1,180,400 | 1,100,000 | 1,387,900 | 1,322,300 |
| AUM | | | | | | | | | | | |
| Canadian Wealth Management | 171,700 | 171.500 | 171,900 | 175,200 | 168,900 | 161,400 | 150,300 | 138,400 | 125,700 | 171,700 | 168,900 |
| U.S. Wealth Management (including City National) | 217,000 | 208,600 | 208,800 | 229,800 | 225,500 | 218,400 | 203,600 | 194,400 | 183,000 | 217,000 | 225,500 |
| Global Asset Management | 522,700 | 541,600 | 560,800 | 599,100 | 597,300 | 586,800 | 558,900 | 547,800 | 518,500 | 522,700 | 597,300 |
| International Wealth Management ¹ | 80,100 | 7,900 | 8,300 | 9,000 | 8,900 | 9,000 | 9,500 | 9,400 | 9,200 | 80,100 | 8,900 |
| Total | 991,500 | 929,600 | 949,800 | 1,013,100 | 1,000,600 | 975,600 | 922,300 | 890,000 | 836,400 | 991,500 | 1,000,600 |
| Number of employees (full-time equivalent) | 22,782 | 20,363 | 19,948 | 19,775 | 19,486 | 19,391 | 18,925 | 18,962 | 18,978 | 22,782 | 19,486 |
| After-tax effect of amortization of other intangibles | 43 | 36 | 38 | 38 | 38 | 38 | 38 | 39 | 42 | 155 | 153 |
| (Millions of U.S. dollars) | | | | | | | | | | | |
| U.S. Wealth Management (including City National) | | | | | | | | | | | |
| Revenue | 1,529 | 1,470 | 1,399 | 1,359 | 1,296 | 1,293 | 1,250 | 1,196 | 1,158 | 5,757 | 5,035 |
| AUA | 513,700 | 533,600 | 530,400 | 560,800 | 568,800 | 553,300 | 529,800 | 487,000 | 438,200 | 513,700 | 568,800 |

¹ AUA and AUM reflect the inclusion of \$79,800 million and \$72,400 million, respectively, related to our acquisition of Brewin Dolphin, which closed on September 27, 2022.

| INSURANCE (Millions of Canadian dollars, except percentage amounts) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|--------|--------|---------|--------|--------|--------|--------|--------|--------|---------|--------|
| (minions of Garadian donars, except personage amounts) | | | | | | | | | | | |
| Income Statement | | | | | | | | | | | |
| Net earned premiums ¹ | 908 | 936 | 1,210 | 1,599 | 1,569 | 1,094 | 929 | 1,248 | 986 | 4,653 | 4,840 |
| Investment income, gains/(losses) on assets supporting insurance policyholder liabilities ² | (334) | 245 | (1,022) | (252) | (128) | 613 | (432) | 524 | (71) | (1,363) | 577 |
| Fee income | 70 | 52 | 46 | 52 | 60 | 47 | 39 | 37 | 43 | 220 | 183 |
| Total revenue | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,754 | 536 | 1,809 | 958 | 3,510 | 5,600 |
| PBCAE | 116 | 850 | (180) | 997 | 1,032 | 1,304 | 149 | 1,406 | 461 | 1,783 | 3,891 |
| PCL | - | - | - | - | (1) | - | - | - | (1) | - | (1) |
| Non-interest expense | 157 | 139 | 145 | 147 | 152 | 155 | 140 | 149 | 151 | 588 | 596 |
| Income taxes | 103 | 58 | 63 | 58 | 51 | 61 | 60 | 53 | 93 | 282 | 225 |
| Net income | 268 | 186 | 206 | 197 | 267 | 234 | 187 | 201 | 254 | 857 | 889 |
| Total revenue by business | 1 | | | | | | | | | | |
| Canadian Insurance | (130) | 597 | (507) | 693 | 796 | 1,136 | (172) | 1,157 | 299 | 653 | 2,917 |
| International Insurance | 774 | 636 | 741 | 706 | 705 | 618 | 708 | 652 | 659 | 2,857 | 2,683 |
| Total | 644 | 1,233 | 234 | 1,399 | 1,501 | 1,754 | 536 | 1,809 | 958 | 3,510 | 5,600 |
| Financial ratios | | | | | | | | | | | |
| ROE ³ | 46.7% | 32.3% | 34.6% | 32.4% | 42.8% | 39.5% | 32.1% | 34.5% | 42.5% | 36.4% | 37.4% |
| Average balances | | | | | | | | | | | |
| Total assets | 22,000 | 21,500 | 22,900 | 23,500 | 22,300 | 21,300 | 21,200 | 21,700 | 21,300 | 22,500 | 21,600 |
| Attributed capital ³ | 2,250 | 2,250 | 2,400 | 2,400 | 2,450 | 2,350 | 2,350 | 2,300 | 2,350 | 2,350 | 2,350 |
| Risk capital ³ | 2,000 | 2,000 | 2,200 | 2,150 | 2,200 | 2,100 | 2,150 | 2,050 | 2,150 | 2,100 | 2,150 |
| Additional information | | | | | | | | | | | |
| Premiums and deposits ⁴ | 1.071 | 1.155 | 1.458 | 1.814 | 1.795 | 1.321 | 1.161 | 1,444 | 1,129 | 5.498 | 5,721 |
| Canadian Insurance | 460 | 550 | 824 | 1,165 | 1,142 | 645 | 559 | 816 | 519 | 2,999 | 3,162 |
| International Insurance | 611 | 605 | 634 | 649 | 653 | 676 | 602 | 628 | 610 | 2,499 | 2,559 |
| Fair value changes on investments backing policyholder liabilities ⁵ PBCAE | (440) | 115 | (1,133) | (430) | (266) | 475 | (568) | 346 | (235) | (1,888) | (13) |
| Insurance policyholder benefits and claims | 42 | 773 | (261) | 914 | 939 | 1,218 | 59 | 1,331 | 391 | 1,468 | 3,547 |
| Insurance policyholder acquisition expense | 74 | 77 | 81 | 83 | 93 | 86 | 90 | 75 | 70 | 315 | 344 |
| Insurance claims and policy benefit liabilities | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 | 12,496 | 12,109 | 12,754 | 12,215 | 11,511 | 12,816 |
| Business information | | | | | | | | | | | |
| AUM | 2,600 | 2,700 | 2,700 | 2,700 | 2,700 | 2,500 | 2,300 | 2,100 | 1,900 | 2,600 | 2,700 |
| Number of employees (full-time equivalent) | 2,731 | 2,583 | 2,543 | 2,503 | 2,573 | 2,637 | 2,669 | 2,731 | 2,772 | 2,731 | 2,573 |

¹ Net earned premiums excludes the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

² Includes unrealized gains and losses on investments backing policyholder liabilities attributable to fluctuation of assets designated as FVTPL. The investments which support actuarial liabilities are predominantly fixed income assets designated as FVTPL. Consequently, changes in the fair values of these assets are recorded in Insurance premiums, investment and fee income in the Statements of Income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in Insurance policyholder benefits, claims and acquisition expense (PBCAE).

³ See 'Glossary' beginning on page 36 for explanation of composition of this measure.

⁴ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.

⁵ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE.

| INVESTOR & TREASURY SERVICES (Millions of Canadian dollars, except percentage amounts) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Income Statement | | | | | | | | | | | |
| Net interest income | (1) | 188 | 148 | 163 | 155 | 127 | 87 | 91 | 108 | 498 | 460 |
| Non-interest income | 504 | 394 | 403 | 424 | 393 | 390 | 447 | 474 | 413 | 1,725 | 1,704 |
| Total revenue | 503 | 582 | 551 | 587 | 548 | 517 | 534 | 565 | 521 | 2,223 | 2,164 |
| PCL | - | (3) | - | - | (1) | (3) | (2) | (2) | (4) | (3) | (8) |
| Non-interest expense | 377 | 374 | 398 | 420 | 412 | 401 | 375 | 401 | 407 | 1,569 | 1,589 |
| Income taxes | 16 | 47 | 32 | 49 | 28 | 31 | 41 | 43 | 27 | 144 | 143 |
| Net income | 110 | 164 | 121 | 118 | 109 | 88 | 120 | 123 | 91 | 513 | 440 |
| Financial ratios | | | | | | | | | | | |
| ROE ¹ | 13.5% | 20.2% | 16.1% | 15.7% | 15.2% | 11.1% | 14.3% | 15.3% | 10.1% | 16.4% | 14.0% |
| Average balances | | | | | | | | | | | |
| Total assets | 262,100 | 247,400 | 244,800 | 247,900 | 233,000 | 224,200 | 245,200 | 239,600 | 238,000 | 250,600 | 235,400 |
| Trading securities | 11,200 | 6,300 | 3,500 | 4.700 | 8.500 | 6,600 | 11,200 | 18,900 | 21,800 | 6.400 | 11,300 |
| Loans and acceptances, net | 13,000 | 12.100 | 12,200 | 11.700 | 10.700 | 9,000 | 8,200 | 8,100 | 7.700 | 12.300 | 9,000 |
| Deposits | 252,800 | 243,800 | 239,100 | 244,000 | 233,300 | 221,100 | 220,400 | 204,300 | 187,000 | 245,000 | 219,800 |
| Client deposits | 59,400 | 59,900 | 61,400 | 66,300 | 65,700 | 64,600 | 64,000 | 63,100 | 63,300 | 61,800 | 64,400 |
| Wholesale funding deposits | 193,400 | 183.900 | 177,700 | 177,700 | 167.600 | 156,500 | 156,400 | 141,200 | 123,700 | 183,200 | 155,400 |
| Attributed capital ¹ | 3,200 | 3,200 | 3,000 | 2,950 | 2,750 | 3,050 | 3,350 | 3,150 | 3,450 | 3,100 | 3,100 |
| Risk capital ¹ | 2.650 | 2.650 | 2,450 | 2,400 | 2,200 | 2.500 | 2.750 | 2,500 | 2,850 | 2,550 | 2,500 |
| пък сарна | 2,000 | 2,650 | 2,450 | 2,400 | 2,200 | 2,500 | 2,750 | 2,500 | 2,850 | 2,550 | 2,500 |
| Business information | | | | | | | | | | | |
| AUA | 3,906,900 | 4,089,900 | 4,443,800 | 4,716,500 | 4,640,900 | 4,704,400 | 4,530,100 | 4,617,300 | 4,483,500 | 3,906,900 | 4,640,900 |
| Number of employees (full-time equivalent) | 3,497 | 3,546 | 3,526 | 3,624 | 3,718 | 3,873 | 3,809 | 3,804 | 3,851 | 3,497 | 3,718 |
| After-tax effect of amortization of other intangibles | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 1 | 10 | 9 |

¹ See 'Glossary' beginning on page 36 for explanation of composition of this measure.

| CAPITAL MARKETS (Millions of Canadian dollars, except percentage amounts) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|---------|---------|---------|---------|----------|---------|---------|---------|---------|---------|---------|
| Income Statement | | | | | | | | | | | |
| Net interest income (teb) | 1,140 | 1,136 | 1,181 | 1,241 | 1,111 | 1,122 | 1,121 | 1,199 | 1,183 | 4,698 | 4,553 |
| Non-interest income (teb) | 1,173 | 513 | 1,167 | 1,569 | 1,187 | 1,341 | 1,597 | 1,509 | 1,092 | 4,422 | 5,634 |
| Total revenue (teb) | 2,313 | 1,649 | 2,348 | 2,810 | 2,298 | 2,463 | 2,718 | 2,708 | 2,275 | 9,120 | 10,187 |
| PCL on performing assets ¹ | 19 | 19 | (66) | (6) | (11) | (326) | (98) | (41) | (3) | (34) | (476 |
| PCL on impaired assets ¹ | 13 | (13) | 29 | (6) | (11) | (11) | (29) | 18 | 68 | 23 | (33 |
| Total PCL | 32 | 6 | (37) | (12) | (22) | (337) | (127) | (23) | 65 | (11) | (509 |
| Non-interest expense | 1,616 | 1,123 | 1,350 | 1,472 | 1,155 | 1,363 | 1,468 | 1,441 | 1,165 | 5,561 | 5,427 |
| Income taxes | 48 | 41 | 240 | 320 | 245 | 308 | 306 | 223 | 205 | 649 | 1,082 |
| Net income | 617 | 479 | 795 | 1,030 | 920 | 1,129 | 1,071 | 1,067 | 840 | 2,921 | 4,187 |
| Total revenue by business | | | | | | | | | | | |
| Corporate and Investment Banking | 1.168 | 625 | 1,123 | 1,393 | 1,225 | 1,289 | 1.197 | 1.112 | 1,088 | 4,309 | 4,823 |
| Global Markets | 1,255 | 1,142 | 1,350 | 1,498 | 1,122 | 1,232 | 1,562 | 1,626 | 1,333 | 5,245 | 5,542 |
| Other | (110) | (118) | (125) | (81) | (49) | (58) | (41) | (30) | (146) | (434) | (178 |
| Total | 2,313 | 1,649 | 2,348 | 2,810 | 2,298 | 2,463 | 2,718 | 2,708 | 2,275 | 9,120 | 10,187 |
| Financial ratios | | | | | | | | | | | - |
| ROE ² | 9.2% | 7.1% | 12.8% | 16.4% | 16.1% | 19.7% | 18.9% | 18.5% | 14.4% | 11.3% | 18.3% |
| Average balances | | | | | | | | | | | |
| Total assets | 884,500 | 812,700 | 794,600 | 806,600 | 717,000 | 685,600 | 694,600 | 743,100 | 709,000 | 824,800 | 710,200 |
| Trading securities | 126,800 | 128,400 | 137,300 | 139,600 | 125,300 | 120,100 | 120,900 | 125,200 | 106,700 | 133,000 | 122,900 |
| Loans and acceptances, net | 130,800 | 126,000 | 118,800 | 111,100 | 106,100 | 98,200 | 97,300 | 98,300 | 101,500 | 121,700 | 100,000 |
| Deposits | 81,300 | 75,700 | 83,200 | 75,900 | 73,700 | 74,100 | 72,600 | 73,600 | 74,400 | 79,000 | 73,500 |
| Attributed capital ² | 25,950 | 25,850 | 25,000 | 24,550 | 22,300 | 22,400 | 22,850 | 22,600 | 22,700 | 25,350 | 22,550 |
| Risk capital ² | 24,000 | 24,000 | 23,150 | 22,750 | 20,550 | 20,650 | 21,100 | 20,800 | 20,900 | 23,450 | 20,750 |
| Credit quality | | | | | | | | | | | |
| GIL / Related loans and acceptances ² | 0.42% | 0.38% | 0.37% | 0.37% | 0.45% | 0.58% | 0.73% | 0.84% | 1.22% | 0.42% | 0.45% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.06% | 0.06% | (0.19)% | (0.02)% | (0.03)% | (1.14)% | (0.36)% | (0.15)% | (0.15)% | (0.02)% | (0.41)9 |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.03% | (0.04)% | 0.09% | (0.02)% | (0.03) % | (0.07)% | (0.30)% | 0.07% | 0.27% | 0.02)% | (0.04)) |
| Net write-offs ² / Average net loans and acceptances | (0.06)% | 0.04)% | 0.09% | 0.03% | 0.04)% | 0.02% | 0.13)% | 0.07% | 0.27% | 0.01% | 0.129 |
| Business information | | | | | | | | | | | |
| AUA | [] | | | | | | | | | | |
| | 18,500 | 17,400 | 17,400 | 17,200 | 16,400 | 16,100 | 14,900 | 15,000 | 14,900 | 18,500 | 16,400 |
| Number of employees (full-time equivalent) | 6,887 | 7,187 | 6,520 | 6,480 | 6,414 | 6,649 | 6,142 | 6,228 | 6,258 | 6,887 | 6,414 |

¹ PCL on performing assets represents Stage 1 and 2 PCL on all performing assets, except those classified or designated as FVTPL and equity securities designated as FVOCI. PCL on impaired assets represents Stage 3 PCL. Stage 3 PCL is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.

² See 'Glossary' beginning on page 36 for explanation of composition of this measure.

| CORPORATE SUPPORT | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| (Millions of Canadian dollars) | | | | | | | | | | | |
| Income Statement | | | | | | | | | | | |
| Net interest income (teb) | 93 | (49) | (69) | (107) | (49) | (85) | (105) | (82) | (81) | (132) | (321) |
| Non-interest income (teb) | (283) | (98) | (34) | 50 | (12) | 32 | 14 | (7) | (22) | (365) | 27 |
| U.S. wealth accumulation plans gains/(losses) 1 | (98) | (22) | (154) | (89) | 41 | 51 | 134 | 168 | 7 | (363) | 394 |
| Total revenue (teb) | (288) | (169) | (257) | (146) | (20) | (2) | 43 | 79 | (96) | (860) | 100 |
| PCL | - | - | 1 | - | - | - | - | (1) | - | 1 | (1) |
| Non-interest expense | 12 | 17 | 4 | 9 | 17 | 10 | (14) | 10 | (7) | 42 | 23 |
| U.S. wealth accumulation plans (gains)/losses 1 | (81) | (15) | (122) | (71) | 42 | 59 | 124 | 157 | 8 | (289) | 382 |
| Income taxes | (145) | (119) | (287) | (65) | (84) | (59) | (113) | (109) | (110) | (616) | (365) |
| Net income (loss) | (74) | (52) | 147 | (19) | 5 | (12) | 46 | 22 | 13 | 2 | 61 |
| Additional information | | | | | | | | | | | |
| teb adjustment | (142) | (143) | (145) | (142) | (125) | (130) | (135) | (128) | (127) | (572) | (518) |
| After-tax effect of amortization of other intangibles | (1) | 3 | - | - | 1 | 1 | (1) | 1 | 1 | 2 | 2 |
| Average balances | | | | | | | | | | | |
| Total assets | 60,200 | 57,300 | 50,800 | 51,500 | 48,700 | 49,800 | 48,100 | 44,900 | 42,000 | 55,000 | 47,900 |
| Attributed capital | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 17,300 | 14,550 | 13,150 | 11,400 | 18,300 | 16,450 |

¹ Gains (losses) on economic hedges of our U.S. Wealth Management (including City National) share-based compensation plans are included in revenue and related variability driven by changes in the fair value of liabilities relating to these plans is included in share-based compensation expense.

| BALANCE SHEETS | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| (Millions of Canadian dollars) | | | | | | | | | | | |
| | | | | | | | | | | | |
| Period-end balances | | | | | | | | | | | |
| ASSETS | 70.007 | 00.440 | 445.000 | 101 100 | 440.040 | 445 407 | 444007 | 4.40.500 | 440.000 | 70.007 | 440.040 |
| Cash and due from banks | 72,397 | 89,110 | 115,929 | 131,163 | 113,846 | 115,407 | 114,307 | 149,588 | 118,888 | 72,397 | 113,846 |
| Interest-bearing deposits with banks Securities | 108,011 | 98,145 | 68,829 | 63,420 | 79,638 | 80,389 | 63,438 | 33,731 | 39,013 | 108,011 | 79,638 |
| Trading | 148,205 | 141,986 | 143,766 | 149,525 | 139,240 | 133,894 | 125,733 | 148,023 | 136,071 | 148,205 | 139,240 |
| Investment, net of applicable allowance | 170,018 | 156,809 | 154,549 | 153,570 | 145,484 | 138,056 | 129,733 | 139,459 | 139,743 | 170,018 | 145,484 |
| invocation, not of applicable anowards | 318,223 | 298,795 | 298,315 | 303,095 | 284,724 | 271,950 | 255,152 | 287,482 | 275,814 | 318,223 | 284,724 |
| Assets purchased under reverse repurchase | 010,220 | 200,700 | 200,010 | 000,000 | 201,721 | 27 1,000 | 200,102 | 201,102 | 270,014 | 010,220 | 201,721 |
| agreements and securities borrowed | 317,845 | 318,565 | 316,698 | 312,126 | 307,903 | 319,896 | 308,031 | 311,033 | 313,015 | 317,845 | 307,903 |
| Loans | | , | , | , - | , | , | , | , | ,- | , , , , , | , |
| Retail | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 491,890 | 476,230 | 464,579 | 457,976 | 549,751 | 503,598 |
| Wholesale | 273,967 | 261,592 | 252,847 | 230,108 | 218,066 | 210,739 | 202,427 | 213,462 | 208,655 | 273,967 | 218,066 |
| | 823,718 | 799,981 | 778,030 | 744,078 | 721,664 | 702,629 | 678,657 | 678,041 | 666,631 | 823,718 | 721,664 |
| Allowance for loan losses | (3,753) | (3,667) | (3,566) | (4,047) | (4,089) | (4,588) | (5,146) | (5,478) | (5,639) | (3,753) | (4,089) |
| | 819,965 | 796,314 | 774,464 | 740,031 | 717,575 | 698,041 | 673,511 | 672,563 | 660,992 | 819,965 | 717,575 |
| Segregated fund net assets | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 | 2,526 | 2,338 | 2,127 | 1,922 | 2,638 | 2,666 |
| | _,,,,, | _, | _, | _, | _, | ,- | _, | _, | ., | _,,,,, | _, |
| Other | | | | | | | | | | | |
| Customers' liability under acceptances | 17,827 | 17,360 | 16,529 | 18,876 | 19,798 | 19,325 | 18,817 | 18,756 | 18,507 | 17,827 | 19,798 |
| Derivatives | 154,439 | 122,058 | 156,204 | 92,319 | 95,541 | 102,033 | 97,236 | 110,917 | 113,488 | 154,439 | 95,541 |
| Premises and equipment | 7,214 | 7,142 | 7,225 | 7,406 | 7,424 | 7,576 | 7,601 | 7,835 | 7,934 | 7,214 | 7,424 |
| Goodwill | 12,277 | 10,933 | 10,981 | 11,010 | 10,854 | 10,925 | 10,816 | 11,085 | 11,302 | 12,277 | 10,854 |
| Other intangibles | 6,083 | 4,383 | 4,416 | 4,459 | 4,471 | 4,490 | 4,497 | 4,633 | 4,752 | 6,083 | 4,471 |
| Other assets | 80,300 | 76,597 | 76,323 | 65,834 | 61,883 | 60,982 | 59,572 | 61,401 | 58,921 | 80,300 | 61,883 |
| Total Assets | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 1,693,540 | 1,615,316 | 1,671,151 | 1,624,548 | 1,917,219 | 1,706,323 |
| LIABILITIES AND EQUITY | | | | | | | | | | | |
| Deposits | | | | | | | | | | | |
| Personal | 404,932 | 392,267 | 382,881 | 375,606 | 362,488 | 358,500 | 348,114 | 348,304 | 343,052 | 404,932 | 362,488 |
| Business and government | 759,870 | 739,467 | 724,978 | 720,089 | 696,353 | 680,413 | 644,283 | 660,064 | 624,311 | 759,870 | 696,353 |
| Bank | 44,012 | 46,870 | 43,738 | 47,147 | 41,990 | 45,965 | 40,926 | 46,229 | 44,522 | 44,012 | 41,990 |
| | 1,208,814 | 1,178,604 | 1,151,597 | 1,142,842 | 1,100,831 | 1,084,878 | 1,033,323 | 1,054,597 | 1,011,885 | 1,208,814 | 1,100,831 |
| Segregated fund net liabilities | 2,638 | 2,690 | 2,659 | 2,730 | 2,666 | 2,526 | 2,338 | 2,127 | 1,922 | 2,638 | 2,666 |
| Other | | | | | | | | | | | |
| Acceptances | 17,872 | 17,390 | 16,570 | 18,959 | 19,873 | 19,392 | 18,942 | 18,881 | 18,618 | 17,872 | 19,873 |
| Obligations related to securities sold short | 35,511 | 38,504 | 39,464 | 41,544 | 37,841 | 34,760 | 31,817 | 32,569 | 29,285 | 35,511 | 37,841 |
| Obligations related to assets sold under |] 33,311 | 50,504 | 55,764 | -1,0-1-1 | 57,071 | 3-7,700 | 31,017 | 32,303 | 20,200 | 33,311 | 37,041 |
| repurchase agreements and securities loaned | 273,947 | 281,149 | 279,338 | 265,009 | 262,201 | 271,165 | 257,049 | 274,907 | 274,231 | 273,947 | 262,201 |
| Derivatives | 153,491 | 119,868 | 151,541 | 88,102 | 91,439 | 97,150 | 92,402 | 106,071 | 109,927 | 153,491 | 91,439 |
| Insurance claims and policy benefit liabilities | 11,511 | 12,033 | 12,073 | 12,973 | 12,816 | 12,496 | 12,109 | 12,754 | 12,215 | 11,511 | 12,816 |
| Other liabilities | 95,235 | 77,745 | 80,649 | 67,741 | 70,301 | 65,813 | 65,500 | 69,810 | 69,831 | 95,235 | 70,301 |
| Subordinated debentures | 10,025 | 10,111 | 10,276 | 10,561 | 9,593 | 9,050 | 9,014 | 9,186 | 9,867 | 10,025 | 9,593 |
| | 1,809,044 | 1,738,094 | 1,744,167 | 1,650,461 | 1,607,561 | 1,597,230 | 1,522,494 | 1,580,902 | 1,537,781 | 1,809,044 | 1,607,561 |
| Equity attributable to shareholders | | | | | | | | | | | |
| Preferred shares and other equity instruments | 7,318 | 7,328 | 7,298 | 7,441 | 6,684 | 7,416 | 7,191 | 7,215 | 5,945 | 7,318 | 6,684 |
| Common shares | 16,984 | 17,092 | 17,314 | 17,572 | 17,655 | 17,656 | 17,698 | 17,638 | 17,499 | 16,984 | 17,655 |
| Retained earnings | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 66,163 | 62,751 | 59,806 | 78,037 | 71,795 |
| Other components of equity | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 2,196 | 1,683 | 2,545 | 3,414 | 5,725 | 2,533 |
| | 108,064 | 103,898 | 104,304 | 101,910 | 98,667 | 96,219 | 92,735 | 90,149 | 86,664 | 108,064 | 98,667 |
| Non-controlling interests (NCI) | 111 | 100 | 101 | 98 | 95 | 91 | 87 | 100 | 103 | 111 | 95 |
| | 108,175 | 103,998 | 104,405 | 102,008 | 98,762 | 96,310 | 92,822 | 90,249 | 86,767 | 108,175 | 98,762 |
| Total Liabilities and Equity | 1,917,219 | 1,842,092 | 1,848,572 | 1,752,469 | 1,706,323 | 1,693,540 | 1,615,316 | 1,671,151 | 1,624,548 | 1,917,219 | 1,706,323 |

| SELECTED AVERAGE BALANCE SHEET ITEMS ¹ (Millions of Canadian dollars) | Q4/ | 2 Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Securities, net of applicable allowance | 303 | 300 292,20 | 302,100 | 303,500 | 279,500 | 263,100 | 270,400 | 286,000 | 275,800 | 300,300 | 274,800 |
| Assets purchased under reverse repurchase | 303 | 300 292,20 | 302,100 | 303,300 | 279,500 | 203,100 | 270,400 | 280,000 | 275,600 | 300,300 | 274,000 |
| agreements and securities borrowed | 361 | 800 352,80 | 346,200 | 379,000 | 322,800 | 305,400 | 319,500 | 324,400 | 322,100 | 360,100 | 318,000 |
| Total loans, net ² | 811 | 600 785,10 | 754,500 | 731,800 | 709,000 | 683,700 | 669,600 | 665,400 | 656,800 | 770,900 | 682,000 |
| Retail ² | 545 | 800 532,40 | 518,600 | 510,700 | 498,100 | 484,100 | 471,700 | 462,800 | 450,300 | 527,000 | 479,200 |
| Wholesale ² | 269 | 500 256,30 | 240,000 | 225,200 | 215,400 | 204,700 | 203,300 | 208,200 | 212,000 | 247,800 | 208,000 |
| Customers' liability under acceptances | 18 | 000 16,90 | 18,200 | 20,300 | 19,600 | 19,500 | 19,300 | 19,200 | 18,400 | 18,400 | 19,400 |
| Average earning assets, net | 1,600 | 100 1,534,60 | 1,487,800 | 1,503,100 | 1,399,400 | 1,331,100 | 1,325,900 | 1,333,600 | 1,310,000 | 1,531,800 | 1,347,700 |
| Derivatives | 208 | 700 152,40 | 133,300 | 115,800 | 103,500 | 104,400 | 102,000 | 139,900 | 122,100 | 152,700 | 112,500 |
| Total assets | 1,991 | 500 1,876,30 | 1,834,400 | 1,843,400 | 1,711,500 | 1,647,600 | 1,658,900 | 1,694,100 | 1,639,800 | 1,886,900 | 1,678,200 |
| Deposits | 1,203 | 800 1,163,40 | 1,150,200 | 1,141,900 | 1,098,700 | 1,056,500 | 1,047,100 | 1,033,500 | 1,010,000 | 1,164,900 | 1,059,100 |
| Common equity | 97 | 150 95,75 | 93,300 | 92,450 | 89,500 | 85,800 | 83,450 | 80,750 | 78,800 | 94,700 | 84,850 |
| Total equity | 104 | 600 103,20 | 100,700 | 100,000 | 96,500 | 93,100 | 90,700 | 88,000 | 85,900 | 102,100 | 92,100 |

| ASSETS UNDER ADMINISTRATION AND MANAGEMENT ³ (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Assets under administration | | | | | | | | | | | |
| Institutional | 4,028,200 | 4,207,100 | 4,562,000 | 4,827,000 | 4,749,000 | 4,809,900 | 4,634,000 | 4,732,700 | 4,599,100 | 4,028,200 | 4,749,000 |
| Personal | 1,436,500 | 1,347,600 | 1,356,400 | 1,405,900 | 1,385,700 | 1,351,400 | 1,279,800 | 1,214,500 | 1,120,000 | 1,436,500 | 1,385,700 |
| Retail mutual funds | 185,000 | 194,200 | 200,500 | 213,000 | 212,600 | 208,100 | 197,200 | 186,400 | 172,100 | 185,000 | 212,600 |
| Total AUA | 5,649,700 | 5,748,900 | 6,118,900 | 6,445,900 | 6,347,300 | 6,369,400 | 6,111,000 | 6,133,600 | 5,891,200 | 5,649,700 | 6,347,300 |
| Assets under management | | | | | | | | | | | |
| Institutional | 251,200 | 256,600 | 265,200 | 293,100 | 291,800 | 289,300 | 277,400 | 282,300 | 275,200 | 251,200 | 291,800 |
| Personal | 485,900 | 407,300 | 408,400 | 426,400 | 415,500 | 400,100 | 374,000 | 351,600 | 324,200 | 485,900 | 415,500 |
| Retail mutual funds | 262,600 | 273,800 | 284,600 | 302,000 | 301,400 | 294,100 | 278,400 | 263,500 | 244,200 | 262,600 | 301,400 |
| Total AUM | 999,700 | 937,700 | 958,200 | 1,021,500 | 1,008,700 | 983,500 | 929,800 | 897,400 | 843,600 | 999,700 | 1,008,700 |

Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
 Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).

³ To be read in conjunction with the Segment pages.

| STATEMENTS OF COMPREHENSIVE INCOME (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|---------|-------|-------|-------|-------|-------|---------|---------|-------|---------|---------|
| Net income | 3,882 | 3,577 | 4,253 | 4,095 | 3,892 | 4,296 | 4,015 | 3,847 | 3,246 | 15,807 | 16,050 |
| Other comprehensive income (loss), net of taxes | | | | | | | | | | | |
| Items that will be reclassified subsequently to income: | | | | | | | | | | | |
| Net change in unrealized gains (losses) on debt securities | | | | | | | | | | | |
| and loans at fair value through other comprehensive income | | | | | | | | | | | |
| Net unrealized gains (losses) on debt securities and loans at FVOCI | (849) | (247) | (892) | (253) | (183) | 70 | (79) | 369 | 33 | (2,241) | 177 |
| PCL recognized in profit or loss | (3) | (2) | (4) | (7) | (1) | (21) | 15 | (2) | (9) | (16) | (9) |
| Reclassification of net losses (gains) on debt securities and loans at FVOCI to income | 22 | (5) | (18) | (11) | (11) | (4) | (66) | (36) | (40) | (12) | (117) |
| | (830) | (254) | (914) | (271) | (195) | 45 | (130) | 331 | (16) | (2,269) | 51 |
| Foreign currency translation adjustments | | | | | | | | | | | |
| Unrealized foreign currency translation gains (losses) | 3.878 | (459) | 198 | 1,474 | (613) | 931 | (2,466) | (2,168) | (426) | 5.091 | (4,316) |
| Net foreign currency translation gains (losses) from hedging activities | (1,292) | 213 | 137 | (507) | 280 | (367) | 1,035 | 792 | 191 | (1,449) | 1,740 |
| Reclassification of losses (gains) on foreign currency translation to income | (-,===, | | - | (18) | (2) | 2 | (7) | - | - | (18) | (7) |
| Reclassification of losses (gains) on net investment hedging activities to income | _ | _ | _ | 17 | - | (1) | - | _ | - | 17 | (1) |
| | 2,586 | (246) | 335 | 966 | (335) | 565 | (1,438) | (1,376) | (235) | 3,641 | (2,584) |
| Net change in cash flow hedges | | | | | | | | | | | |
| Net gains (losses) on derivatives designated as cash flow hedges | 963 | (296) | 869 | 98 | 767 | (190) | 669 | 127 | 44 | 1,634 | 1,373 |
| Reclassification of losses (gains) on derivatives designated as cash flow through profit or loss | - | 46 | 117 | 31 | 99 | 95 | 33 | 45 | 85 | 194 | 272 |
| | 963 | (250) | 986 | 129 | 866 | (95) | 702 | 172 | 129 | 1,828 | 1,645 |
| Items that will not be reclassified subsequently to income: | | | | | | | | | | | |
| Remeasurements of employee benefit plans | 92 | (319) | 765 | 283 | 456 | 76 | 938 | 781 | 498 | 821 | 2,251 |
| Net fair value change due to credit risk on financial liabilities designated as at FVTPL | 390 | 324 | 853 | 180 | 67 | 24 | 88 | (124) | (152) | 1.747 | 55 |
| Net gains (losses) on equity securities designated at FVOCI | (3) | 10 | 4 | 39 | 40 | (1) | (5) | 4 | 4 | 50 | 38 |
| | 479 | 15 | 1,622 | 502 | 563 | 99 | 1,021 | 661 | 350 | 2,618 | 2,344 |
| Total other comprehensive income (loss), net of taxes | 3,198 | (735) | 2.029 | 1.326 | 899 | 614 | 155 | (212) | 228 | 5.818 | 1.456 |
| Total other comprehensive income (loss), net of taxes | 3,198 | (735) | 2,029 | 1,326 | 899 | 614 | 155 | (212) | 228 | 5,818 | 1,456 |
| Total comprehensive income (loss) | 7,080 | 2,842 | 6,282 | 5,421 | 4,791 | 4,910 | 4,170 | 3,635 | 3,474 | 21,625 | 17,506 |
| Total comprehensive income (loss) attributable to: | | | | | | | | | | | |
| Shareholders | 7,068 | 2,841 | 6,278 | 5,417 | 4,787 | 4,904 | 4,173 | 3,637 | 3,476 | 21,604 | 17,501 |
| NCI | 12 | 1 | 4 | 4 | 4 | 6 | (3) | (2) | (2) | 21 | 5 |
| | 7,080 | 2,842 | 6,282 | 5,421 | 4,791 | 4,910 | 4,170 | 3,635 | 3,474 | 21,625 | 17,506 |

| STATEMENTS OF CHANGES IN EQUITY (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|----------------|----------------|----------------|--------------|------------------|----------------|----------------|------------------|------------------|----------------|--------------|
| Preferred shares and other equity instruments | | | | | | | | | | | |
| Balance at beginning of period | 7,323 | 7,323 | 7,473 | 6,723 | 7,473 | 7,198 | 7,198 | 5,948 | 7,448 | 6,723 | 5,948 |
| Issued | - | | - | 750 | · - | 1,000 | - | 1,250 | - | 750 | 2,250 |
| Redeemed | - | - | (150) | - | (750) | (725) | - | - | (1,500) | (150) | (1,475) |
| Balance at end of period | 7,323 | 7,323 | 7,323 | 7,473 | 6,723 | 7,473 | 7,198 | 7,198 | 5,948 | 7,323 | 6,723 |
| Common shares | | | | | | | | | | | |
| Balance at beginning of period | 17,367 | 17,488 | 17,651 | 17,728 | 17,713 | 17,689 | 17,664 | 17,628 | 17,610 | 17,728 | 17,628 |
| Issued | 49 | 8 | 8 | 34 | 15 | 24 | 25 | 36 | 18 | 99 | 100 |
| Purchased for cancellation | (98) | (129) | (171) | (111) | - | - | - | - | - | (509) | - |
| Balance at end of period | 17,318 | 17,367 | 17,488 | 17,651 | 17,728 | 17,713 | 17,689 | 17,664 | 17,628 | 17,318 | 17,728 |
| Treasury - preferred shares and other equity instruments | | | | | | | | | | | |
| Balance at beginning of period | 5 | (25) | (32) | (39) | (57) | (7) | 17 | (3) | (1) | (39) | (3) |
| Sales | 50 | 194 | 152 | 156 | 205 | 243 | 153 | 46 | 22 | 552 | 647 |
| Purchases | (60) | (164) | (145) | (149) | (187) | (293) | (177) | (26) | (24) | (518) | (683) |
| Balance at end of period | (5) | 5 | (25) | (32) | (39) | (57) | (7) | 17 | (3) | (5) | (39) |
| Treasury - common shares | | | | | | | | | | | |
| Balance at beginning of period | (275) | (174) | (79) | (73) | (57) | 9 | (26) | (129) | (129) | (73) | (129) |
| Sales | 1,034 | 1,181 | 1,191 | 1,516 | 994 | 1,180 | 1,039 | 903 | 658 | 4,922 | 4,116 |
| Purchases | (1,093) | (1,282) | (1,286) | (1,522) | (1,010) | (1,246) | (1,004) | (800) | (658) | (5,183) | (4,060) |
| Balance at end of period | (334) | (275) | (174) | (79) | (73) | (57) | 9 | (26) | (129) | (334) | (73) |
| Retained earnings | | | | | | | | | | | |
| Balance at beginning of period | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 66,163 | 62,751 | 59,806 | 57,805 | 71,795 | 59,806 |
| Net income attributable to shareholders | 3,876 | 3,575 | 4,250 | 4,093 | 3,887 | 4,292 | 4,014 | 3,845 | 3,247 | 15,794 | 16,038 |
| Other comprehensive income | 479 | 15 | 1,622 | 502 | 563 | 99 | 1,021 | 661 | 350 | 2,618 | 2,344 |
| Dividends on preferred shares and distributions on other equity instruments | (67) | (58) | (68) | (54) | (68) | (55) | (76) | (58) | (74) | (247) | (257) |
| Common share dividends | (1,774) | (1,784) | (1,686) | (1,702) | (1,540) | (1,539) | (1,540) | (1,539) | (1,539) | (6,946) | (6,158) |
| Premium paid on common shares purchased for cancellation | (884) | (1,209) | (1,721) | (1,103) | - | - | - | - | - | (4,917) | - |
| Premium paid on preferred shares redeemed | - | - | (5) | - | - (2) | - | - (2) | - (2) | - (2) | (5) | - (C) |
| Share-based compensation awards Issuance costs | - | - | - | 2 (1) | (2) | (2) | (2) | (2) (3) | (2) (1) | 2 (1) | (6) (5) |
| Other | (59) | (4) | (3) | 10 | 4 | (7) | (5) | 41 | 20 | (56) | 33 |
| Balance at end of period | 78,037 | 76,466 | 75,931 | 73,542 | 71,795 | 68,951 | 66,163 | 62,751 | 59,806 | 78,037 | 71,795 |
| Suance at one of portor | 70,007 | 70,400 | 70,001 | 10,042 | 71,700 | 00,001 | 00,100 | 02,701 | 00,000 | 70,007 | 71,700 |
| Other components of equity Unrealized gains and losses on securities and loans at FVOCI | (2.257) | (4 507) | (4.070) | (250) | (00) | 107 | 00 | 400 | (420) | (2.257) | (00) |
| Unrealized gains and losses on securities and loans at PVOCI Unrealized foreign currency translation gains and losses, net of hedging activities | (2,357) | (1,527) | (1,273) | (359) | (88) | | 62 | 192 | (139) | (2,357) | (88) |
| Gains and losses on derivatives designated as cash flow hedges | 5,688 2,394 | 3,108 1,431 | 3,353 1,681 | 3,019 695 | 2,055 566 | 2,389 (300) | 1,826 (205) | 3,260 (907) | 4,632 (1,079) | 5,688 2,394 | 2,055 566 |
| Balance at end of period | 5,725 | 3,012 | 3,761 | 3,355 | 2,533 | 2,196 | 1,683 | 2,545 | 3,414 | 5,725 | 2,533 |
| Total retained earnings and other components of equity | 83,762 | 79,478 | 79,692 | 76,897 | 74 220 | 71,147 | 67,846 | GE 20G | 63,220 | 83,762 | 74,328 |
| Total retained earnings and other components of equity | 108,064 | 103,898 | 104,304 | 101,910 | 74,328 98,667 | 96,219 | 92,735 | 65,296 90,149 | 86,664 | 108,064 | 98,667 |
| Non controlling interests | | | | | | | | | | | <u> </u> |
| Non-controlling interests | 400 | 404 | 00 | 0.5 | 04 | 0.7 | 400 | 400 | 400 | 0.5 | 400 |
| Balance at beginning of period Dividends | 100 | 101 | 98 | 95 | 91 | 87 | 100 | 103 | 106 | 95 | 103 |
| | (1) | (2) | (1) | (1) | | (1) | (1) | (1) | (2) | (5) | (3) |
| Net income attributable to NCI Foreign currency translation adjustments | 6 | 2 | 3 | 2 2 | 5 (1) | 4 2 | 1 (4) | 2 | (1) | 13 8 | 12 |
| Other | ٥ | (1) | 1 | 2 | (1) | (1) | (4) (9) | (4) | (1) | 8 | (7) (10) |
| Oulei | 11 | 100 | 101 | 98 | 95 | 91 | 87 | 100 | | 111 | 95 |
| Balance at end of period | 111 | | | | | | | | 103 | | |

FLOW STATEMENT OF THE MOVEMENTS IN REGULATORY CAPITAL 1

(Millions of Canadian dollars)

| Common Tier 1 | (CET1) capital |
|---------------|----------------|
|---------------|----------------|

Opening amount New capital issues

Redeemed capital

Gross dividends and distribution on other equity instruments, net of tax

Shares issued in lieu of dividends (add back)

Profit for the year (attributable to shareholders of parent company)

Removal of own credit spread (net of tax)

Movement in other comprehensive income

Currency translation differences (unrealized foreign currency translation gains/(losses),

net of hedging activities)

Investments (unrealized gains (losses) on Investment securities)

Goodwill and other intangible assets (deduction, net of related tax liability)

Other, including regulatory adjustments and transitional arrangements

Deferred tax assets that rely on future profitability

(excluding those arising from temporary differences)

Defined benefit pension fund assets (net of related tax liability)

Investment in common equity of deconsolidated subsidiaries & other significant investments

Prudential valuation adjustments

Other 2

Closing amount

Other 'non-core' Tier 1 (Additional Tier 1) capital

Opening amount

New non-core Tier 1 (additional Tier 1) eligible capital issues

Redeemed capital

Other, including regulatory adjustments and transitional arrangements ³

Closing amount

Total Tier 1 capital

Tier 2 capital

Opening amount

New Tier 2 eligible capital issues

Redeemed capital

Amortization adjustments

Other, including regulatory adjustments and transitional arrangements 4

Closing amount

Total regulatory capital

| 76,907 |
|--------------------------|
| 49 (98) |
| (1,841) |
| 3,876 (521) |
| 2,713 |
| 2,580 |
| (830) 963 |
| (2,650) (1,490) |
| (46) 4 |
| - |
| (1,448) |
| 76,945 |
| 10,343 |
| |
| 7,300 |
| 7,300 |
| 7,300 (3) |
| - (3) |
| (3) 7,297 |
| - (3) |
| (3) 7,297 |
| 7,297 84,242 9,650 |
| 7,297 84,242 |
| 9,650 (49) |
| 9,650 - (49) |
| 9,650 (49) |
| 9,650 (49) 7,608 |

Q3/22

77,069

8

(129)

(1,842)

3,575

(362)

(749)

(245)

(254)

(250)

60

(4)

302

(1,021)

76,907

7,276

24

7.300

84,207

9.526

3

121

9.650

93,857

(723)

Q4/22

Q2/22

77,080

8

(171)

(1,754)

4,250

(1,042)

406

334

(914)

986

102

(530)

(1,280)

77,069

7,413

(150)

13

7.276

84,345

10.009

(9)

(474)

9,526

93,871

(1,810)

Q1/22

75,583

34

(1111)

(1,756)

4,093

(224)

822

964

(271)

129

(144)

(5)

(261)

(951)

77.080

6,663

7.413

84.493

9.780

1,000

(391)

(380)

10.009

94,502

750

(1,217)

Q4/21

73,822

(1,608)

3,887

(83)

337

(334)

(195)

866

70

(49)

(353)

(455)

75,583

7,396

(750)

6,663

82,246

9.518

1,750

(1,000)

3

(491)

9.780

92,026

17

(857)

15

| 1 Reflects | required | EDTF | format. |
|------------|----------|------|---------|
|------------|----------|------|---------|

² Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carry back, derecognition of cash flow hedge reserves, transitional adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.

³ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.

⁴ Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments, regulatory adjustments for TLAC-eligible instruments and eligible collective allowance.

| TOTAL CAPITAL RISK-WEIGHTED ASSETS BY BUSINESS SEGMENTS (ALL-IN BASIS) (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 |
|---|---------|---------|---------|---------|---------|---------|---------|
| Personal and Commercial Banking | | | | | | | |
| Canadian Banking | 198,748 | 194,753 | 189,970 | 188,142 | 186,524 | 185,328 | 192,454 |
| Caribbean & U.S. Banking | 11,336 | 10,674 | 11,076 | 10,730 | 11,837 | 11,365 | 11,179 |
| Wealth Management | 124,279 | 113,733 | 112,160 | 107,961 | 100,751 | 97,172 | 92,699 |
| Insurance | 15,507 | 14,022 | 14,438 | 14,097 | 13,772 | 12,963 | 12,843 |
| Investor & Treasury Services | 24,792 | 24,802 | 25,329 | 24,303 | 21,708 | 23,132 | 25,313 |
| Capital Markets | 223,255 | 218,561 | 221,688 | 214,518 | 205,951 | 201,232 | 209,178 |
| Corporate Support | 11,962 | 12,505 | 11,178 | 9,534 | 11,998 | 11,855 | 11,941 |
| Total capital RWA | 609,879 | 589,050 | 585,839 | 569,285 | 552,541 | 543,047 | 555,607 |

| Total capital RWA | 609,879 | 589,050 | 585,839 | 569,285 | 552,541 | 543,047 | 555,607 | | | | | |
|---|-------------------------------------|--------------------------|---------|-------------------------------------|--------------------------|---------|-------------------------------------|--------------------------|---------|-------------------------------------|--------------------------|---------|
| MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED | | Q4/22 | | | Q3/22 | | | Q2/22 | | | Q1/22 | |
| ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) (Millions of Canadian dollars) | Non- counterparty credit risk | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total |
| Credit risk RWA | 1 | | | | | | | | | | | |
| Opening balance of credit risk RWA | 429,452 | 49,234 | 478,686 | 419,124 | 53,392 | 472,516 | 404,116 | 48,581 | 452,697 | 390,350 | 53,792 | 444,142 |
| Portfolio size 1 | 7,020 | (354) | 6,666 | 13,558 | (3,283) | 10,275 | 14,419 | 4,155 | 18,574 | 11,949 | (5,829) | 6,120 |
| Portfolio credit quality ² | (750) | (169) | (919) | (1,285) | (460) | (1,745) | (1,119) | (329) | (1,448) | (1,625) | (234) | (1,859 |
| Model updates ³ | - | - | - | - | - | - | 1,212 | 1,272 | 2,484 | - | - | - |
| Methodology and policy 4 | - | - | - | - | _ | - | - | - | - | _ | - | - |
| Acquisitions and dispositions | 377 | _ | 377 | _ | - | _ | _ | - | _ | _ | - | _ |
| Foreign exchange movements | 11,568 | 1,933 | 13,501 | (1,315) | (415) | (1,730) | 938 | (182) | 756 | 3,723 | 852 | 4,575 |
| Other | (1,413) | - | (1,413) | (630) | - | (630) | (442) | (105) | (547) | (281) | - | (281 |
| Closing balance of credit risk RWA | 446,254 | 50,644 | 496,898 | 429,452 | 49,234 | 478,686 | 419,124 | 53,392 | 472,516 | 404,116 | 48,581 | 452,697 |
| Market risk RWA | | | | | | | | | | | | |
| Opening balance of market risk RWA | n.a. | n.a. | 34,551 | n.a. | n.a. | 37,851 | n.a. | n.a. | 41,812 | n.a. | n.a. | 34,806 |
| Movement in risk levels 5 | n.a. | n.a. | (853) | n.a. | n.a. | (354) | n.a. | n.a. | 1,764 | n.a. | n.a. | 6,045 |
| Model updates ³ | n.a. | n.a. | 323 | n.a. | n.a. | (2,870) | n.a. | n.a. | (5,959) | n.a. | n.a. | 494 |
| Methodology and policy 4 | n.a. | n.a. | - |
| Acquisitions and dispositions | n.a. | n.a. | - |
| Foreign exchange movements | n.a. | n.a. | 1,321 | n.a. | n.a. | (76) | n.a. | n.a. | 234 | n.a. | n.a. | 467 |
| Other | n.a. | n.a. | - |
| Closing balance of market risk RWA | n.a. | n.a. | 35,342 | n.a. | n.a. | 34,551 | n.a. | n.a. | 37,851 | n.a. | n.a. | 41,812 |
| Operational risk RWA | | | | | | | | | | | | |
| Opening balance of operational risk RWA | n.a. | n.a. | 75,813 | n.a. | n.a. | 75,472 | n.a. | n.a. | 74,776 | n.a. | n.a. | 73,593 |
| Revenue generation | n.a. | n.a. | 1,826 | n.a. | n.a. | 341 | n.a. | n.a. | 696 | n.a. | n.a. | 1,183 |
| Closing balance of operational risk RWA | n.a. | n.a. | 77,639 | n.a. | n.a. | 75,813 | n.a. | n.a. | 75,472 | n.a. | n.a. | 74,776 |
| Regulatory floor adjustment | n.a. | n.a. | - | n.a. | n.a. | - | n.a. | n.a. | - | n.a. | n.a. | |
| Total capital RWA | 446,254 | 50,644 | 609,879 | 429,452 | 49,234 | 589,050 | 419,124 | 53,392 | 585,839 | 404,116 | 48,581 | 569,285 |

¹ Organic changes in portfolio size and composition (including new business and maturing loans).

² Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.

³ Updates to the model to reflect recent market volatility, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.

⁴ Methodology changes to the calculations driven by regulatory policy changes.

⁵ Change in risk due to position changes and market movements.

| LOANS AND ACCEPTANCES (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|-------------------|-----------------|
| By portfolio and sector Retail | | | | | | | | | | | |
| Residential mortgages | 418,796 | 410.184 | 398.370 | 390.101 | 380.332 | 370.710 | 358.003 | 351.932 | 342,597 | 418.796 | 380.332 |
| HELOC | 40,895 | 37,887 | 37,327 | 36,784 | 36,771 | 36,590 | 36,764 | 37,384 | 38,699 | 40,895 | 36,77 |
| Other personal | 56,814 | 58,416 | 58,741 | 57,843 | 56,670 | 55,594 | 53,755 | 53,112 | 53,312 | 56,814 | 56,670 |
| Total personal | 97,709 | 96,303 | 96,068 | 94,627 | 93,441 | 92,184 | 90,519 | 90,496 | 92,011 | 97,709 | 93,44 |
| Credit cards | 20,577 | 19,499 | 18,668 | 17,332 | 17,822 | 17,353 | 16,596 | 16,379 | 17,626 | 20,577 | 17,822 |
| Small business ¹ | 12,669 | 12,403 | 12,077 | 11,910 | 12,003 | 11,643 | 11,112 | 5,772 | 5,742 | 12,669 | 12,003 |
| Wholesale ^{1,2} | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 491,890 | 476,230 | 464,579 | 457,976 | 549,751 | 503,598 |
| Agriculture | 10,105 | 9,960 | 9,916 | 9,517 | 9,250 | 9,007 | 8,931 | 9,862 | 9,418 | 10,105 | 9,250 |
| Automotive | 8,770 | 8,252 | 8,001 | 7,296 | 6,198 | 6,428 | 6,795 | 7,146 | 8,361 | 8,770 | 6,19 |
| Banking | 7,016 | 7,113 | 8,173 | 7,524 | 7,734 | 8,398 | 7,912 | 8,775 | 8,189 | 7,016 | 7,73 |
| Consumer discretionary | 19,405 | 18,567 | 17,372 | 15,815 | 14,806 | 14,414 | 13,861 | 14,858 | 15,093 | 19,405 | 14,80 |
| Consumer staples | 6,940 | 6,379 | 5,983 | 6,037 | 6,142 | 4,864 | 4,717 | 5,294 | 6,021 | 6,940 | 6,14 |
| Oil and gas | 5,959 | 5,162 | 5,587 | 5,359 | 5,283 | 5,960 | 6,420 | 7,371 | 7,552 | 5,959 | 5,28 |
| Financial services | 41,353 | 39,417 | 37,405 | 31,950 | 29,192 | 25,094 | 24,393 | 24,592 | 22,153 | 41,353 | 29,19 |
| Financing products | 13,781 | 12,928 | 13,552 | 9,895 | 10,273 | 6,950 | 5,435 | 7,306 | 5,827 | 13,781 | 10,27 |
| Forest products | 1,094 | 1,118 | 1,040 | 1,080 | 931 | 976 | 943 | 1,101 | 1,120 | 1,094 | 93 |
| Governments | 5,632 | 5,418 | 5,810 | 6,278 | 6,677 | 7,677 | 10,986 | 10,993 | 10,409 | 5,632 | 6,67 |
| Industrial products | 10,537 | 10,521 | 9,706 | 9,048 | 7,193 | 7,052 | 7,157 | 6,869 | 6,825 | 10,537 | 7,19 |
| Information technology | 5,232 | 4,754 | 4,392 | 3,511 | 3,569 | 5,090 | 3,495 | 3,746 | 4,591 | 5,232 | 3,56 |
| Investments | 19,952 | 20,491 | 20,035 | 19,360 | 19,392 | 18,830 | 16,869 | 15,721 | 15,232 | 19,952 | 19,39 |
| Mining and metals | 2,223 | 1,613 | 1,494 | 1,093 | 984 | 1,094 | 993 | 996 | 1,044 | 2,223 | 98 |
| Public works and infrastructure | 3,006 | 2,631 | 1,996 | 1,930 | 1,890 | 1,837 | 1,747 | 1,842 | 1,868 | 3,006 | 1,89 |
| Real estate and related 3 | 79,506 | 76,742 | 72,819 | 68,770 | 66,798 | 64,416 | 60,988 | 62,455 | 61,047 | 79,506 | 66,7 |
| Other services | 24,393 | 23,366 | 23,616 | 22,062 | 20,550 | 21,644 | 19,570 | 20,750 | 21,138 | 24,393 | 20,5 |
| Telecommunication and Media | 7,176 | 6,658 | 6,570 | 6,596 | 5,047 | 5,339 | 5,142 | 4,999 | 4,851 | 7,176 | 5,0 |
| Transportation | 6,542 | 6,573 | 6,069 | 6,220 | 6,251 | 6,183 | 6,213 | 7,485 | 7,662 | 6,542 | 6,2 |
| Utilities | 11,847 | 10,427 | 8,779 | 8,348 | 8,699 | 7,775 | 7,674 | 8,331 | 8,241 | 11,847 | 8,69 |
| Other | 1,370 291,839 | 892 278,982 | 1,102 269,417 | 1,378 249,067 | 1,080 237,939 | 1,103 230,131 | 1,123 221,364 | 1,847 232,339 | 627 227,269 | 1,370 291,839 | 1,08 237,93 |
| otal loans and acceptances | 841,590 | 817,371 | 794,600 | 763,037 | 741,537 | 722,021 | 697,594 | 696,918 | 685,245 | 841,590 | 741,53 |
| CL - Loans and acceptances | (3,798) | (3,697) | (3,607) | (4,130) | (4,164) | (4,655) | (5,266) | (5,599) | (5,746) | (3,798) | (4,16 |
| otal loans and acceptances, net of allowance | 837,792 | 813,674 | 790,993 | 758,907 | 737,373 | 717,366 | 692,328 | 691,319 | 679,499 | 837,792 | 737,37 |
| oans and acceptances by geography ⁴ and portfolio | | | | | | | | | | | |
| Canada | | | | | | | | | | | |
| Residential mortgages | 383,797 | 378,279 | 368,283 | 361,981 | 354,169 | 345,964 | 334,980 | 328,994 | 319,287 | 383,797 | 354,16 |
| HELOC | 36,217 | 36,312 | 35,846 | 35,326 | 35,324 | 35,097 | 35,293 | 35,785 | 37,035 | 36,217 | 35,32 |
| Personal | 43,205 | 42,808 | 43,014 | 42,857 | 42,908 | 42,514 | 42,257 | 42,118 | 42,743 | 43,205 | 42,90 |
| Total personal | 79,422 | 79,120 | 78,860 | 78,183 | 78,232 | 77,611 | 77,550 | 77,903 | 79,778 | 79,422 | 78,23 |
| Credit cards | 19,778 | 18,822 | 17,960 | 16,673 | 17,235 | 16,805 | 16,063 | 15,833 | 17,060 | 19,778 | 17,23 |
| Small business ¹ etail | 12,669 495,666 | 12,403 488,624 | 12,077 477,180 | 11,910 468,747 | 12,003 461,639 | 11,643 452,023 | 11,112 439,705 | 5,772 428,502 | 5,742 421,867 | 12,669 495,666 | 12,00 461,63 |
| /holesale ^{1,2} | 126,751 | 123,853 | 116,474 | 112,043 | 107,750 | 105,445 | 102,458 | 108,923 | 106,283 | 126,751 | 107,7 |
| nited States | | | | | | | | | | | |
| Retail | 47,402 | 43,293 | 41,481 | 38,691 | 35,601 | 33,599 | 30,474 | 29,892 | 29,721 | 47,402 | 35,60 |
| Wholesale ² | 114,799 | 106,224 | 104,266 | 93,984 | 86,041 | 84,782 | 83,084 | 85,656 | 85,947 | 114,799 | 86,04 |
| ther International | 162,201 | 149,517 | 145,747 | 132,675 | 121,642 | 118,381 | 113,558 | 115,548 | 115,668 | 162,201 | 121,64 |
| Retail | 6,683 | 6,472 | 6,522 | 6,532 | 6,358 | 6,268 | 6,051 | 6,185 | 6,388 | 6,683 | 6,35 |
| | | | | | | | | | | | |
| Wholesale ² | 50,289 56,972 | 48,905 55,377 | 48,677 55,199 | 43,040 49,572 | 44,148 50,506 | 39,904 46,172 | 35,822 41,873 | 37,760 43,945 | 35,039 41,427 | 50,289 56,972 | 44,14 50,50 |
| otal | 1 | | , | -,- = | , | | , | | , | | ,- |
| Retail ¹ | 549,751 | 538,389 | 525,183 | 513,970 | 503,598 | 491,890 | 476,230 | 464,579 | 457,976 | 549,751 | 503,59 |
| Wholesale 1,2 | 291,839 | 278,982 | 269,417 | 249,067 | 237,939 | 230,131 | 221,364 | 232,339 | 227,269 | 291,839 | 237,93 |
| otal loans and acceptances | 841,590 | 817,371 | 794,600 | 763,037 | 741,537 | 722,021 | 697,594 | 696,918 | 685,245 | 841,590 | 741,53 |

¹ Commencing Q2 2021, certain loans are now classified as Retail - Small business and were previously classified as Wholesale, reflecting an alignment with capital measurement and reporting.

² Total wholesale exposure is comprised of wholesale loans and acceptances across all of our business segments.

³ Wholesale - Real estate and related loans and acceptances in Q4 2022 is comprised of amounts based in Canada of \$42.1 billion, United States of \$26.4 billion and Other International of \$11.0 billion.

 $^{^{\}rm 4}\,$ Geographic information is based on residence of borrower.

| GROSS IMPAIRED LOANS (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|-------|-------|-----------|------------|-----------|-------------------|------------|-----------|---------|-------|-------|
| (Millions of Canadian dollars) | | | | | | | | | | | |
| GIL by portfolio and sector | | | | | | | | | | | |
| Retail | | | | | | | | | | | |
| Residential mortgages | 560 | 537 | 588 | 622 | 645 | 671 | 703 | 678 | 638 | 560 | 645 |
| HELOC | 62 | 52 | 60 | 67 | 72 | 81 | 97 | 107 | 109 | 62 | 72 |
| Other personal | 138 | 124 | 143 | 130 | 125 | 130 | 154 | 135 | 103 | 138 | 125 |
| Total personal | 200 | 176 | 203 | 197 | 197 | 211 | 251 | 242 | 212 | 200 | 197 |
| Small business | 138 | 118 | 110 | 107 | 109 | 107 | 116 | 90 | 90 | 138 | 109 |
| | 898 | 831 | 901 | 926 | 951 | 989 | 1,070 | 1,010 | 940 | 898 | 951 |
| Wholesale | | 40 | | 40 | | 4.0 | | | | 4.0 | 4.4 |
| Agriculture | 18 | 13 | 14 | 13 | 11 | 10 | 22 | 62 | 70 | 18 | 11 |
| Automotive | 9 | 12 | 13 1 | 13 | 8 | 16 | 19 2 | 22 2 | 79 4 | 9 | 8 |
| Banking Consumer discretionary | 254 | 205 | 232 | (1) 219 | 274 | 287 | 315 | 276 | 281 | 254 | 274 |
| Consumer staples | 122 | 111 | 78 | 40 | 32 | 20 <i>1</i> 74 | 80 | 95 | 112 | 122 | 32 |
| Oil and gas | 57 | 64 | 76 95 | 121 | 131 | 196 | 204 | 333 | 552 | 57 | 131 |
| Financial services | 96 | 83 | 95 85 | 78 | 77 | 77 | 204 78 | 333 77 | 81 | 96 | 77 |
| Financial services Financing products | - | - | - | 76 | | | - | - '' | 01 | - | ' ' |
| Forest products | 7 | 4 | 4 | 5 | 4 | 4 | 5 | 12 | 13 | 7 | 4 |
| Governments | 3 | 2 | 11 | 15 | 25 | 14 | 13 | 13 | 7 | 3 | 25 |
| Industrial products | | 65 | 31 | 31 | 35 | 34 | 47 | 57 | 57 | 77 | 35 |
| Information technology | 5 | 6 | 4 | 7 | 5 | 30 | 30 | 7 | 14 | 5 | 5 |
| Investments | 9 | 8 | 6 | 7 | 31 | 32 | 33 | 44 | 47 | 9 | 31 |
| Mining and metals | 12 | 10 | 4 | 3 | 3 | 32 | 23 | 27 | 30 | 12 | 3 |
| Public works and infrastructure | 16 | 18 | 9 | 5 | 6 | 9 | 5 | 5 | 8 | 16 | 6 |
| Real estate and related ¹ | 322 | 326 | 231 | 255 | 314 | 286 | 382 | 361 | 395 | 322 | 314 |
| Other services | 246 | 239 | 243 | 233 | 220 | 303 | 362 240 | 273 | 251 | 246 | 220 |
| Telecommunication and Media | 8 | 12 | 243 5 | 5 | 6 | 505 5 | 6 | 6 | 6 | 8 | 6 |
| Transportation | 6 | 12 | 136 | 133 | 137 | 150 | 151 | 142 | 148 | 6 | 137 |
| Utilities | 0 | 12 | 130 | 133 | 137 | 150 | 151 | 142 | 46 | 0 | 137 |
| Other | 27 | 32 | 28 | 39 | 32 | 36 | 45 | 40 | 45 | 27 | 32 |
| Other | 1,295 | 1,222 | 1,230 | 1,209 | 1,351 | 1,566 | 1,700 | 1,854 | 2,246 | 1,295 | 1,351 |
| | 1,200 | ., | .,200 | 1,200 | .,00. | .,000 | .,. 00 | .,00 . | 2,2 .0 | 1,200 | .,00. |
| Acquired credit-impaired loans | 6 | 6 | 6 | 6 | 6 | 6 | 7 | 8 | 9 | 6 | 6 |
| Total GIL | 2,199 | 2,059 | 2,137 | 2,141 | 2,308 | 2,561 | 2,777 | 2,872 | 3,195 | 2,199 | 2,308 |
| | | | | | | | | | | | |
| GIL by geography ² and portfolio | | | | | | | | | | | |
| Canada | | | | | | | | | | | |
| Residential mortgages | 352 | 342 | 379 | 419 | 443 | 459 | 495 | 471 | 425 | 352 | 443 |
| HELOC | 59 | 49 | 57 | 63 | 65 | 73 | 90 | 99 | 102 | 59 | 65 |
| Other personal | 115 | 96 | 114 | 105 | 99 | 101 | 121 | 108 | 75 | 115 | 99 |
| Total personal | 174 | 145 | 171 | 168 | 164 | 174 | 211 | 207 | 177 | 174 | 164 |
| Small business | 138 | 118 | 110 | 107 | 109 | 107 | 116 | 90 | 90 | 138 | 109 |
| Retail | 664 | 605 | 660 | 694 | 716 | 740 | 822 | 768 | 692 | 664 | 716 |
| Wholesale | 356 | 396 | 457 | 497 | 555 | 566 | 613 | 708 | 754 | 356 | 555 |
| Total - Canada | 1,020 | 1,001 | 1,117 | 1,191 | 1,271 | 1,306 | 1,435 | 1,476 | 1,446 | 1,020 | 1,271 |
| United States | | | | | | | | | | | |
| Retail | 34 | 35 | 32 | 23 | 23 | 23 | 22 | 27 | 32 | 34 | 23 |
| Wholesale | 674 | 526 | 32 484 | 23 393 | 23 412 | 23 585 | 651 | 27 677 | 1,039 | 674 | 412 |
| vinologaio | 708 | 561 | 516 | 416 | 435 | 608 | 673 | 704 | 1,039 | 708 | 435 |
| Other International | | 301 | 310 | 410 | 400 | 000 | 0/3 | 704 | 1,071 | 700 | +00 |
| Retail | 200 | 191 | 209 | 209 | 212 | 226 | 226 | 215 | 216 | 200 | 212 |
| Wholesale | 271 | 306 | 295 | 325 | 390 | 421 | 443 | 477 | 462 | 271 | 390 |
| | 471 | 497 | 504 | 534 | 602 | 647 | 669 | 692 | 678 | 471 | 602 |
| | | | | | | | | | | | |
| Total GIL | 2,199 | 2,059 | 2,137 | 2,141 | 2,308 | 2,561 | 2,777 | 2,872 | 3,195 | 2,199 | 2,308 |

¹ Wholesale - Real estate and related GIL in Q4 2022 is comprised of amounts based in Canada of \$88 million, United States of \$176 million and Other International of \$58 million.

² Geographic information is based on residence of borrower.

| GROSS IMPAIRED LOANS continued | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|--------------|--------------|--------------|
| (Millions of Canadian dollars) | | | | | | | | | | | |
| Impaired loans book movements (Change in GIL) | | | | | | | | | | | |
| Balance at beginning of period | | | | | | | | | | | |
| Retail | 831 | 901 | 926 | 951 | 989 | 1,070 | 1,010 | 940 | 1,083 | 951 | 940 |
| Wholesale | 1,228 | 1,236 | 1,215 | 1,357 | 1,572 | 1,707 | 1,862 | 2,255 | 2,774 | 1,357 | 2,255 |
| | 2,059 | 2,137 | 2,141 | 2,308 | 2,561 | 2,777 | 2,872 | 3,195 | 3,857 | 2,308 | 3,195 |
| Classified as impaired during the period (New impaired) 1 | | | | | | | | | | | |
| Retail | 330 | 207 | 221 | 196 | 202 | 168 | 330 | 328 | 135 | 954 | 1,028 |
| Wholesale | 262 | 251 | 177 | 67 | 96 | 125 | 275 | 202 | 416 | 757 | 698 |
| | 592 | 458 | 398 | 263 | 298 | 293 | 605 | 530 | 551 | 1,711 | 1,726 |
| Transferred to not impaired during the period (Return to performing status) 1 | | | | | | | | | | | |
| Retail | (1) | - | (2) | | 1 | (1) | (1) | (15) | - | (3) | (16 |
| Wholesale | (7) | (99) | (28) | (51) | (144) | (38) | (51) | (193) | (204) | (185) | (426 |
| | (8) | (99) | (30) | (51) | (143) | (39) | (52) | (208) | (204) | (188) | (442 |
| Net repayments 1,2 | | | | | | | | | | | |
| Retail | (19) | (29) | (13) | (12) | (19) | (16) | (16) | (20) | (17) | (73) | (71 |
| Wholesale | (111) | (63) | (90) | (113) | (87) | (108) | (269) | (186) | (543) | (377) | (650 |
| | (130) | (92) | (103) | (125) | (106) | (124) | (285) | (206) | (560) | (450) | (721 |
| Amounts written off | | | | | | | | | | | |
| Retail | (257) | (242) | (234) | (214) | (216) | (234) | (250) | (216) | (256) | (947) | (916) |
| Wholesale | (105) | (48) | (26) | (23) | (70) | (34) | (51) | (98) | (138) | (202) | (253) |
| | (362) | (290) | (260) | (237) | (286) | (268) | (301) | (314) | (394) | (1,149) | (1,169) |
| Disposal of loans (sold) 1 | | | | | | | | | | | |
| Retail | - | - | - | - | - | - | - | - | - | - | - |
| Wholesale | (14) | (1) | (5) | (42) | (2) | (96) | - | (63) | (34) | (62) | (161) |
| | (14) | (1) | (5) | (42) | (2) | (96) | - | (63) | (34) | (62) | (161) |
| Exchange and other movements ¹ | | | | | | | | | | | |
| Retail | 14 | (6) | 3 | 5 | (6) | 2 | (3) | (7) | (5) | 16 | (14) |
| Wholesale | 48 | (48) | (7) | 20 25 | (8) | 16 18 | (59) | (55) | (16) | 13 29 | (106) |
| Balance at end of period | 02 | (54) | (4) | 25 | (14) | 10 | (62) | (62) | (21) | 29 | (120) |
| | | | | | 0.54 | | 4.070 | | 0.40 | | 054 |
| Retail Wholesale | 898 1,301 | 831 1,228 | 901 1,236 | 926 1,215 | 951 1,357 | 989 1,572 | 1,070 1,707 | 1,010 1,862 | 940 2,255 | 898 1,301 | 951 1,357 |
| Wildesale | 2,199 | 2,059 | 2,137 | 2,141 | 2,308 | 2,561 | 2,777 | 2,872 | 3,195 | 2,199 | 2,308 |
| | 2,100 | 2,000 | 2,107 | 2, | 2,000 | 2,001 | 2, | 2,0.2 | 0,100 | 2,100 | 2,000 |
| | | | | | | | | | | | |
| Net impaired loans by geography ³ and portfolio | | | | | | | | | | | |
| Canada | | | | | | | | | | | |
| Residential mortgages | 308 | 305 | 340 | 376 | 398 | 405 | 437 | 410 | 372 | 308 | 398 |
| HELOC Other paragraph | 40 | 35 | 42 | 45 | 47 | 52 | 65 | 69 | 72 | 40 | 47 |
| Other personal Total personal | 49 | 37 | 59 | 48 | 46 | 47 | 58 | 40 | 27 | 49 | 46 |
| Small business | 89 90 | 72 78 | 101 74 | 93 72 | 93 75 | 99 73 | 123 79 | 109 54 | 99 57 | 89 90 | 93 75 |
| Retail | 487 | 455 | 515 | 541 | 566 | 577 | 639 | 573 | 528 | 487 | 566 |
| TOTAL TOTAL | 407 | 400 | 010 | 541 | 500 | 011 | 000 | 575 | 320 | 401 | 500 |
| Wholesale | 241 | 215 | 262 | 294 | 373 | 367 | 397 | 493 | 534 | 241 | 373 |
| | | | | | | | | | | | |
| United States | | _ | _ | | _ | _ | _ | | _ | _ | |
| Retail | 32 | 33 | 30 | 22 | 20 | 22 | 21 | 26 | 31 | 32 | 20 |
| Wholesale | 499 531 | 396 429 | 319 349 | 254 276 | 286 306 | 442 464 | 501 522 | 502 528 | 772 803 | 499 531 | 286 306 |
| Other International | 531 | 429 | 349 | 216 | 306 | 404 | 522 | 528 | 603 | 531 | 306 |
| Retail | 102 | 92 | 104 | 104 | 105 | 110 | 114 | 99 | 100 | 102 | 105 |
| Wholesale | 169 | 196 | 187 | 201 | 261 | 261 | 286 | 285 | 281 | 169 | 261 |
| | 271 | 288 | 291 | 305 | 366 | 371 | 400 | 384 | 381 | 271 | 366 |
| Total | | | | | | | | | | | |
| Retail | 621 | 580 | 649 | 667 | 691 | 709 | 774 | 698 | 659 | 621 | 691 |
| Wholesale | 909 | 807 | 768 | 749 | 920 | 1,070 | 1,184 | 1,280 | 1,587 | 909 | 920 |
| Total net impaired loans | 1,530 | 1,387 | 1,417 | 1,416 | 1,611 | 1,779 | 1,958 | 1,978 | 2,246 | 1,530 | 1,611 |

¹ Certain GIL movements for Canadian Banking retail and wholesale portfolios are generally allocated to New impaired, as Return to performing status, Net repayments, Sold, and Exchange and other movements amounts are not reasonably determinable. Certain GIL movements for Caribbean Banking retail and wholesale portfolios are generally allocated to Net repayments and New Impaired, as Return to performing status, Sold, and Exchange and other movements amounts are not reasonably determinable.

² Includes recoveries of loans and advances previously written off.

³ Geographic information is based on residence of borrower, net of allowance for impaired loans.

| GROSS IMPAIRED LOANS continued (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|
| Net write-offs by geography ¹ and portfolio | | | | | | | | | | | |
| Canada | | | | | | | | | | | |
| Residential mortgages | 5 | 2 | 2 | 3 | 5 | 7 | 6 | 5 | 7 | 12 | 23 |
| HELOC | 2 | 1 | 2 | 1 | 2 | 3 | 4 | 3 | 4 | 6 | 12 |
| Other personal | 73 | 58 | 59 | 54 | 49 | 56 | 73 | 59 | 63 | 244 | 237 |
| Total personal | 75 | 59 | 61 | 55 | 51 | 59 | 77 | 62 | 67 | 250 | 249 |
| Credit cards | 88 | 88 | 80 | 70 | 65 | 78 | 80 | 66 | 90 | 326 | 289 |
| Small business | 8 | 5 | 6 | 4 | 8 | 5 | 5 | 5 | 7 | 23 | 23 |
| Retail | 176 | 154 | 149 | 132 | 129 | 149 | 168 | 138 | 171 | 611 | 584 |
| Wholesale | 90 | 13 | 4 | 6 | 20 | 16 | 14 | 26 | 17 | 113 | 76 |
| United States | | | | | | | | | | | |
| Retail | 3 | 1 | 1 | - | 2 | 1 | 1 | - | 3 | 5 | 4 |
| Wholesale | (6) | 33 | (3) | (8) | 23 | _ | 22 | 54 | 99 | 16 | 99 |
| | (3) | 34 | (2) | (8) | 25 | 1 | 23 | 54 | 102 | 21 | 103 |
| Other International | | | | | | | | | | | |
| Retail | (1) | 6 | 2 | 4 | 3 | (2) | 3 | 2 | 6 | 11 | 6 |
| Wholesale | (8) | (7) | 14 | 8 | 19 | - | - | 6 | 5 | 7 | 25 |
| | (9) | (1) | 16 | 12 | 22 | (2) | 3 | 8 | 11 | 18 | 31 |
| Total | | . , | | | | . , | | | | | |
| Retail | 178 | 161 | 152 | 136 | 134 | 148 | 172 | 140 | 180 | 627 | 594 |
| Wholesale | 76 | 39 | 15 | 6 | 62 | 16 | 36 | 86 | 121 | 136 | 200 |
| Total net write-offs | 254 | 200 | 167 | 142 | 196 | 164 | 208 | 226 | 301 | 763 | 794 |

¹ Geographic information is based on residence of borrower, net of recoveries.

| PROVISION FOR CREDIT LOSSES (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-------|-------|----------|-------|-------|-------|-------|-------|--------|-------|------------|
| (Millions of Canadian Gonars) | | | | | | | | | | | |
| PCL - loans by portfolio and sector | | | | | | | | | | | |
| Retail | 82 | 133 | (188) | (58) | (210) | (307) | (104) | (63) | 60 | (31) | (684) |
| Wholesale | 44 | 44 | (316) | (22) | (145) | (331) | (156) | (34) | 87 | (250) | (666) |
| PCL on performing loans (Stage 1 and 2) | 126 | 177 | (504) | (80) | (355) | (638) | (260) | (97) | 147 | (281) | (1,350) |
| Retail | | | | | | | | | | | |
| Residential mortgages | 6 | 2 | 3 | 2 | (6) | 11 | 10 | 19 | 20 | 13 | 34 |
| HELOC | 5 | 2 | (1) | 2 | 1 | 1 | (1) | 5 | - | 8 | 6 |
| Other personal | 83 | 59 | 52 | 57 | 48 | 44 | 67 | 78 | 37 | 251 | 237 |
| Total personal | 88 | 61 | 51 | 59 | 49 | 45 | 66 | 83 | 37 | 259 | 243 |
| Credit cards | 91 | 88 | 83 | 71 | 66 | 79 | 82 | 69 | 92 | 333 | 296 |
| Small business | 16 | 12 | 9 | 6 | 10 | 4 | 8 | 9 | 9 | 43 | 31 |
| Wholesale | 201 | 163 | 146 | 138 | 119 | 139 | 166 | 180 | 158 | 648 | 604 |
| Agriculture | - | (1) | 2 | - | - | - | (5) | - | - | 1 | (5) |
| Automotive | (1) | (1) | 2 | 3 | (2) | (6) | 1 | 2 | 6 | 3 | (5) |
| Banking | 2 | (4) | (1) | - | - | - | - | - | - | (3) | - |
| Consumer discretionary | 25 | 5 | 14 | 3 | (5) | (8) | 20 | - | 18 | 47 | 7 |
| Consumer staples | 5 | 6 | 12 | 12 | (2) | - | (2) | (10) | 6 | 35 | (14) |
| Oil and gas | (8) | (15) | 11 | 10 | (12) | (3) | (25) | (11) | 33 | (2) | (51) |
| Financial services | 2 | - | 1 | - | 1 | - | - | 1 | - | 3 | 2 |
| Financing products | - | - | - | - | - | - | - | - | - | - | - |
| Forest products | - | - | - | 1 | 1 | - | (7) | 1 | 2 | 1 | (5) |
| Governments | 1 | (1) | 1 | (2) | 1 | 1 | - | - | 1 | (1) | 2 |
| Industrial products | (10) | 3 | (1) | 2 | 2 | 1 | (2) | 1 | - | (6) | 2 |
| Information technology | - | 1 | (1) | (8) | 12 | 13 | (2) | 1 | - | (8) | 24 |
| Investments | - | 1 | 1 | 1 | (1) | - | (2) | - | (14) | 3 | (3) |
| Mining and metals | 7 | 1 | 1 | - | - | 1 | (6) | - | 1 | 9 | (5) |
| Public works and infrastructure | (2) | 5 | 2 | - | - | 1 | - | 1 | 1 | 5 | 2 |
| Real estate and related ¹ | 7 | 15 | 2 | 8 | 9 | (17) | 27 | 11 | 13 | 32 | 30 |
| Other services | 28 | (3) | (24) | 24 | 4 | 19 | 1 | 29 | 18 | 25 | 53 |
| Telecommunication and Media | 3 | 1 | - | (5) | 8 | - | 1 | - | - | (1) | 9 |
| Transportation | (6) | - | 1 | (11) | 2 | 10 | 8 | 12 | - | (16) | 32 |
| Utilities Other | - 1 | (8) | 9 (4) | 4 | - | (5) | 3 | (1) | 2 6 | 1 3 | (1) (1) |
| Other | 54 | 7 | 28 | 42 | 18 | (5) | 10 | 38 | 93 | 131 | 73 |
| Acquired credit-impaired loans | /4\ | | | | | | 1 | | | (4) | |
| · | (1) | 470 | - 474 | - 100 | - 107 | - 140 | | - 240 | - 054 | (1) | 1 |
| Total PCL on impaired loans (Stage 3) | 254 | 170 | 174 | 180 | 137 | 146 | 177 | 218 | 251 | 778 | 678 |
| PCL - Loans | 380 | 347 | (330) | 100 | (218) | (492) | (83) | 121 | 398 | 497 | (672) |
| PCL - Other financial assets ² | 1 | (7) | (12) | 5 | (9) | (48) | (13) | (11) | 29 | (13) | (81) |
| Total PCL | 381 | 340 | (342) | 105 | (227) | (540) | (96) | 110 | 427 | 484 | (753) |

¹ Wholesale - Real estate and related PCL in Q4 2022 is comprised of losses based in Canada of \$2 million, United States of \$7 million and Other International of \$(2) million.

² PCL on other financial assets relates to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI. For further details refer to our 2022 Annual Report including Notes 4 and 5.

| PROVISION FOR CREDIT LOSSES continued (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-------|----------|-----------|-------|----------|----------|-----------|----------|-------|------|------|
| PCL on impaired loans (Stage 3) by geography ¹ and portfolio: Canada | | | | | | | | | | | |
| Residential mortgages | 10 | 2 | (4) | 2 | (4) | _ | 5 | 15 | 10 | 15 | 24 |
| HELOC | 12 | 2 2 | (1) | 2 | (1) | 5 | | 15 5 | | 9 | 6 |
| Other personal | 86 | 61 | (1) 57 | 58 | 49 | 49 | (1) 70 | 80 | 44 | 262 | 248 |
| | 92 | 63 | 56 | 60 | 50 | 50 | 69 | 85 | 44 | 271 | 254 |
| Total personal Credit cards | 92 | 63 87 | 56 81 | | 50 65 | 50 77 | 69 79 | 85 67 | | 326 | 254 |
| | | | 9 | 70 | | 4 | | 9 | 89 | 43 | |
| Small business | 16 | 12 | | 6 | 10 | | 8 | | 450 | | 31 |
| Retail | 208 | 164 | 145 | 138 | 124 | 136 | 161 | 176 | 152 | 655 | 597 |
| Wholesale | 35 | 5 | 1 | 37 | 15 | 8 | 29 | 34 | 11 | 78 | 86 |
| Total Canada | 243 | 169 | 146 | 175 | 139 | 144 | 190 | 210 | 163 | 733 | 683 |
| United States | | | | | | | | | | | |
| Retail | - | 2 | 1 | (1) | 4 | 2 | 2 | (1) | 2 | 2 | 7 |
| Wholesale | 38 | 1 | 26 | 3 | 7 | (3) | 7 | (21) | 52 | 68 | (10) |
| | 38 | 3 | 27 | 2 | 11 | (1) | 9 | (22) | 54 | 70 | (10) |
| Other International | | | | | | | | | | | , , |
| Retail | (7) | (3) | - | 1 | (9) | 1 | 3 | 5 | 4 | (9) | - |
| Wholesale | (20) | 1 | 1 | 2 | (4) | 2 | (25) | 25 | 30 | (16) | (2) |
| | (27) | (2) | 1 | 3 | (13) | 3 | (22) | 30 | 34 | (25) | (2) |
| PCL (Stage 3) on impaired loans | 254 | 170 | 174 | 180 | 137 | 146 | 177 | 218 | 251 | 778 | 678 |

¹ Geographic information is based on residence of borrower.

| ALLOWANCE FOR CREDIT LOSSES | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| (Millions of Canadian dollars) | | | | | | | | | | | |
| | | | | | | | | | | | |
| ACL - loans by portfolio and sector | | | | | | | | | | | |
| Retail | 2,285 | 2,190 | 2,053 | 2,236 | 2,287 | 2,495 | 2,798 | 2,859 | 2,932 | 2,285 | 2,287 |
| Wholesale | 1,227 | 1,149 | 1,114 | 1,428 | 1,435 | 1,590 | 1,908 | 2,161 | 2,234 | 1,227 | 1,435 |
| ACL on performing loans (Stage 1 and 2) | 3,512 | 3,339 | 3,167 | 3,664 | 3,722 | 4,085 | 4,706 | 5,020 | 5,166 | 3,512 | 3,722 |
| Retail | | | | | | | | | | | |
| Residential mortgages | 132 | 127 | 133 | 137 | 138 | 156 | 155 | 158 | 152 | 132 | 138 |
| HELOC | 19 | 15 | 15 | 18 | 18 | 22 | 25 | 30 | 30 | 19 | 18 |
| Other personal | 78 | 69 | 68 | 69 | 70 | 68 | 79 | 88 | 66 | 78 | 70 |
| Total personal | 97 | 84 | 83 | 87 | 88 | 90 | 104 | 118 | 96 | 97 | 88 |
| Small business | 48 | 40 | 36 | 35 | 34 | 34 | 37 | 36 | 33 | 48 | 34 |
| | 277 | 251 | 252 | 259 | 260 | 280 | 296 | 312 | 281 | 277 | 260 |
| Wholesale | | | | | | | | | | | |
| Agriculture | 2 | 2 | 3 | 2 | 3 | 3 | 3 | 9 | 10 | 2 | 3 |
| Automotive | 5 | 6 | 7 | 5 | 2 | 7 | 15 | 14 | 14 | 5 | 2 |
| Banking | - | (2) | (2) | - | - | - | - | - | - | - | - |
| Consumer discretionary | 50 | 32 | 40 | 26 | 37 | 52 | 62 | 65 | 88 | 50 | 37 |
| Consumer staples | 39 | 35 | 31 | 19 | 8 | 11 | 12 | 14 | 26 | 39 | 8 |
| Oil and gas | 77 | 82 | 99 | 101 | 91 | 122 | 130 | 175 | 242 | 77 | 91 |
| Financial services | 26 | 23 | 24 | 23 | 22 | 22 | 22 | 23 | 22 | 26 | 22 |
| Financing products | - | - | - | - | - | - | - | - | - | - | - |
| Forest products | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 9 | 9 | 1 | 1 |
| Governments | 1 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 2 | 1 | 3 |
| Industrial products | 15 | 12 | 12 | 14 | 13 | 14 | 15 | 17 | 18 | 15 | 13 |
| Information technology | 2 | 1 | 1 | 1 | 1 | 14 | 2 | 2 | 1 | 2 | 1 |
| Investments | 2 | 3 | 2 | 1 | - | 1 | - | 2 | 1 | 2 | - |
| Mining and metals | 9 | 2 | 1 | 1 | 1 | 1 | 1 | 8 | 9 | 9 | 1 |
| Public works and infrastructure | 9 | 9 | 4 | 3 | 2 | 3 | 2 | 3 | 2 | 9 | 2 |
| Real estate and related ¹ | 78 | 88 | 78 | 79 | 72 | 73 | 98 | 84 | 88 | 78 | 72 |
| Other services | 53 | 101 | 109 | 137 | 116 | 119 | 105 | 108 | 99 | 53 | 116 |
| Telecommunication and Media | 8 | 4 | 4 | 4 | 9 | 1 | 1 | - | - | 8 | 9 |
| Transportation | 3 | 6 | 31 | 31 | 42 | 41 | 32 | 26 | 16 | 3 | 42 |
| Utilities | - | - | 9 | - | - | - | - | - | 2 | - | - |
| Other | 11 | 13 | 11 | 15 | 12 | 13 | 17 | 19 | 17 | 11 | 12 |
| | 391 | 419 | 466 | 464 | 435 | 500 | 521 | 580 | 666 | 391 | 435 |
| Acquired credit-impaired loans | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 |
| ACL on impaired loans (Stage 3) | 669 | 672 | 720 | 725 | 697 | 782 | 819 | 894 | 949 | 669 | 697 |
| ACL - loans | 4,181 | 4,011 | 3,887 | 4,389 | 4,419 | 4,867 | 5,525 | 5,914 | 6,115 | 4,181 | 4,419 |
| ACL on other financial assets ² | 33 | 32 | 39 | 53 | 52 | 62 | 114 | 131 | 147 | 33 | 52 |
| Total ACL | 4,214 | 4,043 | 3,926 | 4,442 | 4,471 | 4,929 | 5,639 | 6,045 | 6,262 | 4,214 | 4,471 |

¹ Wholesale - Real estate and related ACL in Q4 2022 is comprised of allowances based in Canada of \$25 million, United States of \$29 million and Other International of \$24 million.

² ACL on other financial assets relates to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI. For further details refer to our 2022 Annual Report including Notes 4 and 5.

| ALLOWANCE FOR CREDIT LOSSES continued (Millions of Canadian dollars) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|------------|-----------|-----------|-----------|-----------|------------|-----------|-------------|-----------|------------|------------|
| ACL on impaired loans (Stage 3) by geography ¹ and portfolio | | | | | | | | | | | |
| Canada | | | | | | | | | | | |
| Residential mortgages | 44 | 37 | 39 | 43 | 45 | 54 | 58 | 61 | 53 | 44 | 45 |
| HELOC | 19 | 14 | 15 | 18 | 18 | 21 | 25 | 30 | 30 | 19 | 18 |
| Other personal | 66 | 59 | 55 | 57 | 53 | 54 | 63 | 68 | 48 | 66 | 53 |
| Total personal Small business | 85 | 73 | 70 | 75 | 71 | 75 | 88 | 98 | 78 | 85 | 71 |
| Retail | 48 177 | 40 150 | 36 145 | 35 153 | 34 150 | 34 163 | 37 183 | 36 195 | 33 164 | 48 177 | 34 150 |
| Wholesale | 115 | 181 | 195 | 203 | 182 | 199 | 216 | 215 | 220 | 115 | 182 |
| Canada - Total | 292 | 331 | 340 | 356 | 332 | 362 | 399 | 410 | 384 | 292 | 332 |
| United States | | | | | | | | | | | |
| Retail Wholesale | 175 | 2 130 | 2 165 | 1 139 | 3 126 | 1 143 | 1 150 | 1 175 | 1 267 | 2 175 | 3 126 |
| United States - Total | 175 | 130 | 167 | 140 | 129 | 143 | 150 | 175 | 268 | 177 | 126 |
| Other International | | | | | | | | | | | |
| Retail | 98 | 99 | 105 | 105 | 107 | 116 | 112 | 116 | 116 | 98 | 107 |
| Wholesale | 102 | 110 | 108 | 124 | 129 | 160 | 157 | 192 | 181 | 102 | 129 |
| Other International - Total | 200 | 209 | 213 | 229 | 236 | 276 | 269 | 308 | 297 | 200 | 236 |
| ACL on impaired loans (Stage 3) | 669 | 672 | 720 | 725 | 697 | 782 | 819 | 894 | 949 | 669 | 697 |
| Impairment allowance - movements - Loans | | | | | | | | | | | |
| ACL on performing loans (Stage 1 and 2) | | | | | | | | | | | |
| Balance at beginning of period | 3,339 | 3,167 | 3,664 | 3,722 | 4,085 | 4,706 | 5,020 | 5,166 | 5,032 | 3,722 | 5,166 |
| Charge to income statement (PCL) | 126 | 177 | (504) | (80) | (355) | (638) | (260) | (97) | 147 | (281) | (1,350) |
| Exchange and other movements | 47 | (5) | 7 | 22 | (8) | 17 | (54) | (49) | (13) | 71 | (94) |
| Balance at the end of the period | 3,512 | 3,339 | 3,167 | 3,664 | 3,722 | 4,085 | 4,706 | 5,020 | 5,166 | 3,512 | 3,722 |
| ACL on impaired loans (Stage 3) | | | | | | | | | | | |
| Balance at beginning of period | 672 | 720 | 725 | 697 | 782 | 819 | 894 | 949 | 1,033 | 697 | 949 |
| Amounts written off | (362) | (290) | (260) | (237) | (286) | (268) | (301) | (314) | (394) | (1,149) | (1,169) |
| Recoveries of amounts written off in previous period Charge to income statement (PCL) | 108 254 | 90 170 | 93 174 | 95 180 | 90 137 | 104 146 | 93 177 | 88 218 | 93 251 | 386 778 | 375 678 |
| Exchange and other movements | (3) | (18) | (12) | (10) | (26) | (19) | (44) | ∠18 (47) | (34) | (43) | (136) |
| Balance at the end of the period | 669 | 672 | 720 | 725 | 697 | 782 | 819 | 894 | 949 | 669 | 697 |
| | | | | | | | | | | | |

¹ Geographic information is based on residence of borrower.

| CREDIT QUALITY RATIOS | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|---|----------------|------------------|----------------|----------------|------------------|------------------|----------------|------------------|----------------|----------------|----------------|
| Diversification ratios | | | | | | | | | | | |
| Portfolio as a % of Total loans and acceptances | | | | | | | | | | | |
| Retail 1 | 65% | 66% | 66% | 67% | 68% | 68% | 68% | 67% | 67% | 65% | 68% |
| Wholesale ¹ | 35% | 34% | 34% | 33% | 32% | 32% | 32% | 33% | 33% | 35% | 32% |
| Canada | 74% | 75% | 75% | 76% | 77% | 78% | 78% | 77% | 77% | 74% | 77% |
| United States Other International | 19% 7% | 18% 7% | 18% 7% | 17% 7% | 16% 7% | 16% 6% | 16% 6% | 17% 6% | 17% 6% | 19% 7% | 16% 7% |
| | | . 70 | . ,, | . ,, | . , , | 070 | 070 | 0,0 | 070 | . 70 | . 70 |
| Condition ratios GIL as a % of Related loans and acceptances | 0.26% | 0.25% | 0.27% | 0.28% | 0.31% | 0.35% | 0.40% | 0.41% | 0.47% | 0.26% | 0.31% |
| Retail ¹ | 0.16% | 0.15% | 0.17% | 0.18% | 0.19% | 0.20% | 0.22% | 0.22% | 0.21% | 0.16% | 0.19% |
| Wholesale ¹ | 0.45% | 0.44% | 0.46% | 0.49% | 0.57% | 0.68% | 0.77% | 0.80% | 0.99% | 0.45% | 0.57% |
| Canada | 0.16% | 0.16% | 0.19% | 0.20% | 0.22% | 0.23% | 0.26% | 0.27% | 0.27% | 0.16% | 0.22% |
| United States | 0.44% | 0.37% | 0.35% | 0.31% | 0.36% | 0.51% | 0.59% | 0.61% | 0.93% | 0.44% | 0.36% |
| Other International | 0.83% | 0.90% | 0.91% | 1.08% | 1.19% | 1.40% | 1.60% | 1.57% | 1.64% | 0.83% | 1.19% |
| Net impaired loans as a % of Related loans and acceptances | 0.18% | 0.17% | 0.18% | 0.19% | 0.22% | 0.25% | 0.28% | 0.28% | 0.33% | 0.18% | 0.22% |
| Retail ¹ | 0.11% | 0.11% | 0.12% | 0.13% | 0.14% | 0.14% | 0.16% | 0.15% | 0.14% | 0.11% | 0.14% |
| Wholesale ¹ | 0.31% | 0.29% | 0.28% | 0.30% | 0.39% | 0.46% | 0.53% | 0.55% | 0.70% | 0.31% | 0.39% |
| Canada | 0.12% | 0.11% | 0.13% | 0.14% | 0.16% | 0.17% | 0.19% | 0.20% | 0.20% | 0.12% | 0.16% |
| United States | 0.33% | 0.29% | 0.24% | 0.21% | 0.25% | 0.39% | 0.46% | 0.46% | 0.69% | 0.33% | 0.25% |
| Other International | 0.48% | 0.52% | 0.53% | 0.62% | 0.72% | 0.80% | 0.95% | 0.87% | 0.92% | 0.48% | 0.72% |
| PCL on loans as a % of average net loans and acceptances | 0.18% | 0.17% | (0.18)% | 0.05% | (0.12)% | (0.28)% | (0.05)% | 0.07% | 0.23% | 0.06% | (0.10)% |
| PCL on performing loans (Stage 1 and 2) as a % of average net loans and acceptances | 0.06% | 0.09% | (0.27)% | (0.04)% | (0.19)% | (0.36)% | (0.16)% | (0.06)% | 0.08% | (0.04)% | (0.20)% |
| PCL on impaired loans (Stage 3) as a % of Related average net loans and acceptances Retail 1 | 0.12% | 0.08% | 0.09% | 0.09% | 0.07% | 0.08% | 0.11% | 0.13% | 0.15% | 0.10% | 0.10% |
| Wholesale ¹ | 0.15% 0.07% | 0.12% 0.01% | 0.12% 0.04% | 0.11% 0.07% | 0.10% 0.03% | 0.11% 0.01% | 0.14% 0.02% | 0.16% 0.07% | 0.14% | 0.12% 0.05% | 0.13% 0.03% |
| | 0.07% | | | | | 0.01% | | | 0.16% | | 0.03% |
| Canada | 0.16% | 0.11% | 0.10% | 0.12% | 0.10% | 0.11% | 0.15% | 0.16% | 0.13% | 0.12% | 0.12% |
| United States Other International | 0.10% | 0.01% (0.02)% | 0.08% 0.01% | 0.01% 0.02% | 0.04% (0.11)% | (0.01)% 0.03% | 0.03% | (0.07)% 0.29% | 0.19% 0.31% | 0.05% | 0.00% |
| Other international | (0.19)% | (0.02)% | 0.01% | 0.02% | (0.11)% | 0.03% | (0.21)% | 0.29% | 0.31% | (0.05)% | 0.00% |
| Coverage ratios ACL on loans and acceptances as a % of Total loans and acceptances | 0.50% | 0.49% | 0.49% | 0.58% | 0.60% | 0.67% | 0.79% | 0.85% | 0.89% | 0.50% | 0.60% |
| ACL against impaired loans (Stage 3) as a % of Total loans and acceptances | 0.000/ | 0.000/ | 0.000/ | 0.400/ | 0.000/ | 0.440/ | 0.400/ | 0.400/ | 0.440/ | 0.000/ | 0.000/ |
| Retail 1 | 0.08% 0.03% | 0.08% 0.03% | 0.09% 0.03% | 0.10% 0.04% | 0.09% 0.03% | 0.11% 0.04% | 0.12% 0.05% | 0.13% 0.05% | 0.14% 0.04% | 0.08% 0.03% | 0.09% |
| Wholesale ¹ | 0.05% | 0.05% | 0.06% | 0.06% | 0.06% | 0.07% | 0.07% | 0.08% | 0.10% | 0.05% | 0.06% |
| ACL against impaired loans (Stage 3) as a % of GIL | 30.41% | 32.64% | 33.71% | 33.87% | 30.21% | 30.56% | 29.51% | 31.14% | 29.71% | 30.41% | 30.21% |
| Retail | 30.41% | 30.14% | 27.95% | 27.99% | 27.37% | 28.37% | 27.69% | 30.91% | 29.88% | 30.81% | 27.37% |
| Wholesale | 30.13% | 34.33% | 37.90% | 38.36% | 32.21% | 31.93% | 30.64% | 31.27% | 29.63% | 30.13% | 32.21% |
| Total net write-offs as a % of Related average net loans and acceptances | 0.12% | 0.10% | 0.09% | 0.08% | 0.11% | 0.09% | 0.12% | 0.13% | 0.18% | 0.10% | 0.11% |
| Retail ¹ | 0.13% | 0.12% | 0.12% | 0.11% | 0.11% | 0.12% | 0.15% | 0.12% | 0.16% | 0.12% | 0.12% |
| Wholesale ¹ | 0.11% | 0.06% | 0.02% | 0.01% | 0.11% | 0.03% | 0.07% | 0.15% | 0.21% | 0.05% | 0.09% |
| Canada | 0.17% | 0.11% | 0.11% | 0.09% | 0.11% | 0.12% | 0.14% | 0.12% | 0.14% | 0.12% | 0.12% |
| United States | (0.01)% | 0.09% | 0.00% | (0.02)% | 0.08% | 0.00% | 0.09% | 0.19% | 0.35% | 0.01% | 0.09% |
| Other International | (0.06)% | (0.01)% | 0.12% | 0.10% | 0.17% | (0.02)% | 0.03% | 0.08% | 0.10% | 0.03% | 0.08% |

¹ Commencing Q2 2021, certain loans are now classified as Retail - Small business and were previously classified as Wholesale, reflecting an alignment with capital measurement and reporting.

| CREDIT RISK EXPOSURE BY GEOGRAPHY | | Credit Risk 1 | | Counterparty | / credit risk ² | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 |
|--|------------------|-----------------|--------------------|----------------------------|----------------------------|-----------|-----------|-----------|-----------|-----------|
| AND PORTFOLIO | On-balance sheet | Off-balance she | et amount 3 | | | Total | Total | Total | Total | Total |
| (Millions of Canadian dollars) | Amount | Undrawn | Other ⁴ | Repo-style transactions | Derivatives | | | | | |
| Credit risk exposure by geography ⁵ and portfolio | | | | | | | | | | |
| | | | | | | | | | | |
| Canada | | | | | | | | | | |
| Residential secured ⁶ | 348,906 | 106,516 | - | - | - | 455,422 | 450,425 | 441,899 | 435,984 | 426,119 |
| Qualifying revolving ⁷ | 32,353 | 94,245 | - | - | - | 126,598 | 124,579 | 122,882 | 121,092 | 120,244 |
| Other Retail | 91,810 | 19,522 | 121 | - | - | 111,453 | 108,794 | 105,724 | 104,042 | 99,759 |
| Total Canada retail | 473,069 | 220,283 | 121 | - | - | 693,473 | 683,798 | 670,505 | 661,118 | 646,122 |
| Corporate | 135,765 | 56,346 | 8,648 | 10,161 | 31,174 | 242,094 | 221,003 | 215,934 | 210,491 | 206,021 |
| Sovereign | 77,581 | 7,761 | 579 | 5,249 | 6,100 | 97,270 | 104,029 | 127,145 | 150,745 | 149,269 |
| Bank | 10,600 | 315 | 96 | 64,385 | 4,649 | 80,045 | 92,130 | 84,524 | 83,214 | 82,638 |
| Total Canada wholesale | 223,946 | 64,422 | 9,323 | 79,795 | 41,923 | 419,409 | 417,162 | 427,603 | 444,450 | 437,928 |
| Total Canada | 697,015 | 284,705 | 9,444 | 79,795 | 41,923 | 1,112,882 | 1,100,960 | 1,098,108 | 1,105,568 | 1,084,050 |
| United States | | | | | | | | | | |
| Residential secured ⁶ | 31,581 | 193 | | | | 31,774 | 28,793 | 26,889 | 24,940 | 23,190 |
| Qualifying revolving ⁷ | 67 | 389 | | | | 456 | 444 | 441 | 431 | 432 |
| Other retail | 4,958 | 456 | 4 | | | 5,418 | 5,021 | 5,077 | 4,711 | 4,388 |
| Total United States retail | 36,606 | 1,038 | 4 | - | - | 37,648 | 34,258 | 32,407 | 30,082 | 28,010 |
| Corporate | 115,414 | 74,888 | 8,689 | 51,023 | 17,984 | 267,998 | 250,885 | 249,284 | 230,008 | 220,226 |
| Sovereign | 176,600 | 2,523 | 1,325 | 1,781 | 1,855 | 184,084 | 165,252 | 132,368 | 129,169 | 135,138 |
| Bank | 6,201 | 1,380 | 1,325 | 7,062 | 4,322 | 19,092 | 19,649 | 23,910 | 21,941 | 21,603 |
| Total United States wholesale | 298,215 | 78,791 | 10,141 | 59,866 | 24,161 | 471,174 | 435,786 | 405,562 | 381,118 | 376,967 |
| Total United States | 334.821 | 79.829 | 10,145 | 59,866 | 24,161 | 508,822 | 470.044 | 437,969 | 411,200 | 404,977 |
| | 33,1,02. | | 10,110 | | ,, | 333,5== | , | , | ,=== | , |
| Other International Retail | | | | | | | | | | |
| Residential secured ⁶ | 12,859 | 895 | _ | | _ | 13,754 | 12,988 | 11,699 | 9,747 | 10,093 |
| Qualifying revolving 7 | 54 | 315 | _ | | _ | 369 | 354 | 354 | 347 | 336 |
| Other retail | 1,302 | 15 | 11 | _ | _ | 1,328 | 1,353 | 870 | 533 | 783 |
| Total other international retail | 14,215 | 1,225 | 11 | - | - | 15,451 | 14,695 | 12,923 | 10,627 | 11,212 |
| Corporate | 44,291 | 28,966 | 3,831 | 16,283 | 30,617 | 123,988 | 112,016 | 117,727 | 103,897 | 101,902 |
| Sovereign | 72,809 | 1,321 | 30 | 13,598 | 8,451 | 96,209 | 97,389 | 111,305 | 100,499 | 76,948 |
| Bank | 10,657 | 499 | 473 | 31,107 | 11,860 | 54,596 | 54,831 | 56,888 | 55,180 | 54,057 |
| Total other international wholesale | 127,757 | 30,786 | 4,334 | 60,988 | 50,928 | 274,793 | 264,236 | 285,920 | 259,576 | 232,907 |
| Total Other International | 141,972 | 32,011 | 4,345 | 60,988 | 50,928 | 290,244 | 278,931 | 298,843 | 270,203 | 244,119 |
| Total exposure ⁸ | 1,173,808 | 396,545 | 23,934 | 200,649 | 117,012 | 1,911,948 | 1,849,935 | 1,834,920 | 1,786,971 | 1,733,146 |
| · Stati Supposatio | 1,173,000 | 000,040 | 20,334 | 200,049 | 117,012 | 1,011,040 | 1,040,000 | 1,004,020 | 1,700,071 | 1,700,140 |

¹ EAD for Standardized exposures are reported net of Stage 3 allowances and EAD for IRB exposures are reported gross of all allowances for credit loss and partial write-off as per regulatory definitions.

² Counterparty credit risk EAD reflects exposure amounts after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulatory guidelines.

³ EAD for undrawn credit commitments and other off-balance sheet amounts are reported after the application of credit conversion factors.

⁴ Includes other off-balance sheet exposures such as letters of credit and guarantees.

⁵ Geographic profile is based on the country of residence of the borrower.

⁶ Includes residential mortgages and home equity lines of credit.

⁷ Includes credit cards, unsecured lines of credit and overdraft protection products.

⁸ Excludes securitization, banking book equities and other assets not subject to the standardized or Internal Ratings Based (IRB) approach as well as exposures from the Paycheck Protection Program instituted by the U.S. government in Q2 2020.

| ACTUAL LOSSES VS. ESTIMATED LOSSES | | Q4/22 | | Q3/22 | ? | Q2/2 | 2 | Q1/ | 22 |
|---|-------------|-------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| (Millions of Canadian dollars, except percentage and per share amounts) | | | Average historical | | | | | | |
| | Actual | Estimated | actual | Actual | Estimated | Actual | Estimated | Actual | Estimated |
| | loss rate 1 | loss rate 2 | loss rate 3 | loss rate 1 | loss rate 2 | loss rate 1 | loss rate 2 | loss rate 1 | loss rate 2 |
| Residential mortgages | 0.00% | 0.06% | 0.02% | 0.00% | 0.06% | 0.00% | 0.07% | 0.00% | 0.07% |
| Personal | 0.27% | 1.09% | 0.55% | 0.23% | 1.09% | 0.22% | 1.09% | 0.24% | 1.10% |
| Credit cards | 1.75% | 3.15% | 2.82% | 1.68% | 3.34% | 1.68% | 3.44% | 1.72% | 3.69% |
| Small business | 0.35% | 2.24% | 1.21% | 0.31% | 2.11% | 0.24% | 2.23% | 0.24% | 2.41% |
| Retail | 0.12% | 0.43% | 0.31% | 0.11% | 0.44% | 0.11% | 0.45% | 0.11% | 0.48% |
| | | | | | | | | | |
| Wholesale | 0.05% | 0.25% | 0.28% | 0.04% | 0.27% | 0.04% | 0.38% | 0.03% | 0.38% |

¹ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of PCL on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3-quarter period.

³ Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is 0.30%.

| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) 4,5 | | | Q4 2022 | 2 | | |
|--|-------------------|-------------------|-------------------|------------------|------------------|--------------------|
| , | Average probabili | y of default (PD) | Average loss give | en default (LGD) | Average Exposure | at Default (EAD) 6 |
| | Actual % | Estimated % | Actual % | Estimated % | Actual % | Estimated % |
| Retail | | | | | | |
| Residential mortgages | | | | | | |
| Uninsured | 0.14% | 0.41% | 5.38% | 16.02% | 100.00% | 100.009 |
| Insured | 0.34% | 1.00% | n.a. | n.a. | 100.00% | 100.009 |
| Personal | 0.30% | 0.51% | 32.06% | 45.88% | 66.90% | 93.199 |
| Credit cards | 0.52% | 0.75% | 90.25% | 95.04% | 64.92% | 84.569 |
| Small business | 1.04% | 2.85% | 23.38% | 65.47% | 83.33% | 95.979 |
| Wholesale | | | | | | |
| Corporate | 0.20% | 1.31% | 23.72% | 40.77% | 27.81% | 48.099 |
| Sovereign | 0.17% | 0.31% | n.a. | 19.17% | n.a. | 50.099 |
| Bank | 0.14% | 0.47% | n.a. | 24.93% | n.a. | 45.599 |

| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) 4,5 | | | Q3 2022 | 2 | | |
|--|-------------------|--------------------|-------------------|------------------|--------------------|--------------------|
| , | Average probabili | ty of default (PD) | Average loss give | en default (LGD) | Average Exposure a | at Default (EAD) 6 |
| | Actual % | Estimated % | Actual % | Estimated % | Actual % | Estimated % |
| Retail | | | | | | |
| Residential mortgages | | | | | | |
| Uninsured | 0.12% | 0.40% | 5.56% | 16.04% | 100.00% | 100.00% |
| Insured | 0.31% | 0.99% | n.a. | n.a. | 100.00% | 100.00% |
| Personal | 0.29% | 0.51% | 32.41% | 46.12% | 66.05% | 93.25% |
| Credit cards | 0.49% | 0.75% | 90.53% | 94.91% | 64.59% | 84.33% |
| Small business | 0.90% | 2.72% | 20.16% | 65.42% | 83.96% | 96.10% |
| Wholesale | | | | | | |
| Corporate | 0.23% | 1.36% | 21.78% | 40.61% | 28.41% | 48.03% |
| Sovereign | 0.13% | 0.30% | n.a. | 18.89% | n.a. | 50.01% |
| Bank | 0.13% | 0.54% | n.a. | 26.61% | n.a. | 44.79% |

⁴ Back-testing is performed to check the effectiveness of the models used to measure PD, LGD and EAD. Actual and Estimated percentages for Retail are as of the reporting quarter. Actual and Estimated percentages for Wholesale are reported on a one quarter lag.

² Estimated loss represents the expected loss calculated using the Basel III "through the cycle" parameters of PD x LGD x EAD, which is estimated based on available historical loss data for Advanced Internal Ratings Based (AIRB) exposures as of the prior 12 month period. Estimated loss rate represents the expected loss as a proportion of drawn EAD.

⁵ There are several key differences under current Basel and IFRS 9 reporting rules which could lead to significantly different expected loss estimates for PD and LGD. Basel parameters reflect historical experience adjusted for periods of downturn whereas IFRS 9 parameters are based on forward-looking macroeconomic scenarios. For further information refer to our 2022 Annual Report.

⁶ For Retail, EAD rate represents the utilization of the authorized credit limit. For Wholesale, EAD rate represents the utilization of the undrawn amount.

| FAIR VALUE OF DERIVATIVE | Q4 | /22 | Q | 3/22 | Q2 | 2/22 | Q1 | 22 | Q. | 4/21 | Q: | 3/21 |
|--|----------|-----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|----------|
| INSTRUMENTS | Fair | value | Fair | value | Fair | value | Fair \ | /alue | Fair | value | Fair | value |
| (Millions of Canadian dollars) | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative |
| Held or issued for trading purposes | 155,480 | 142,562 | 122,710 | 113,526 | 157,097 | 146,986 | 91,902 | 86,193 | 93,953 | 89,577 | 99,959 | 95,792 |
| Held or issued for other than trading purposes | 3,199 | 14,089 | 2,520 | 8,402 | 3,393 | 7,863 | 2,067 | 2,628 | 2,712 | 2,149 | 3,301 | 1,747 |
| Total gross fair values before netting ¹ Impact of netting agreements | 158,679 | 156,651 | 125,230 | 121,928 | 160,490 | 154,849 | 93,969 | 88,821 | 96,665 | 91,726 | 103,260 | 97,539 |
| that qualify for balance sheet offset 2 | (2,185) | (2,185) | (1,286) | (1,286) | (2,783) | (2,783) | (716) | (716) | (314) | (314) | (440) | (440) |
| Total | 156,494 | 154,466 | 123,944 | 120,642 | 157,707 | 152,066 | 93,253 | 88,105 | 96,351 | 91,412 | 102,820 | 97,099 |
| DERIVATIVES - NOTIONAL AMOUNTS 3, 4 | | | Q4/2 | 22 | | | | | Q3/2 | 2 | | |
| (Millions of Canadian dollars) | | Trad | ing | | | | | Tradi | ng | | | |
| | Over th | e counter | | | | | Over the | e counter | | | | |

| DERIVATIVES - NOTIONAL AMOUNTS 3, 4 | | | Q4/2 | 22 | | | | | Q3/2 | 2 | | | | | Q2/2 | 2 | | |
|-------------------------------------|------------|-----------------------|--------------------|------------|-----------------|------------|------------|-----------------------|--------------------|------------|-----------------|------------|------------|---------------|--------------------|------------|-----------------|------------|
| (Millions of Canadian dollars) | | Trac | ling | | | | | Trad | ing | | | | | Tradir | ıg | | | |
| , | Over | the counter | | | _ | | Over t | he counter | | | _ | | Over the | e counter | | | | |
| | Centrally | Non Centrally cleared | Exchange traded | Total | Non- trading | Total | Centrally | Non Centrally cleared | Exchange traded | Total | Non- trading | Total | Centrally | Non Centrally | Exchange traded | Total | Non- trading | Total |
| | Clealed | cieareu | traueu | Total | trauling | Total | Cleared | cleared | liaueu | Total | trading | Total | cleareu | Cleared | li aueu | I Otal | traumg | Total |
| Interest rate contracts | | | | | | | | | | | | | | | | | | |
| Forward rate agreements | 330,453 | 476,123 | - | 806,576 | 1,363 | 807,939 | 531,088 | 278,499 | - | 809,587 | 3,691 | 813,278 | 638,882 | 307,521 | - | 946,403 | 2,570 | 948,973 |
| Swaps | 14,939,229 | 1,062,185 | - | 16,001,414 | 708,736 | 16,710,150 | 14,223,159 | 1,012,031 | - | 15,235,190 | 639,543 | 15,874,733 | 14,875,740 | 1,028,899 | - | 15,904,639 | 652,766 | 16,557,405 |
| Options purchased | - | 829,368 | 68,526 | 897,894 | - | 897,894 | - | 753,473 | 47,428 | 800,901 | - | 800,901 | - | 792,751 | 41,306 | 834,057 | - | 834,057 |
| Options written | - | 848,263 | 22,562 | 870,825 | - | 870,825 | - | 746,121 | 24,891 | 771,012 | - | 771,012 | - | 804,865 | 35,692 | 840,557 | - | 840,557 |
| Futures | - | - | 529,571 | 529,571 | 2,099 | 531,670 | - | - | 500,008 | 500,008 | 105 | 500,113 | - | - | 484,580 | 484,580 | - | 484,580 |
| | 15,269,682 | 3,215,939 | 620,659 | 19,106,280 | 712,198 | 19,818,478 | 14,754,247 | 2,790,124 | 572,327 | 18,116,698 | 643,339 | 18,760,037 | 15,514,622 | 2,934,036 | 561,578 | 19,010,236 | 655,336 | 19,665,572 |
| Foreign exchange contracts | | | | | | | | | | | | | | | | | | |
| Forward contracts | - | 2,230,901 | - | 2,230,901 | 45,007 | 2,275,908 | - | 2,060,404 | - | 2,060,404 | 38,946 | 2,099,350 | - | 2,108,128 | - | 2,108,128 | 37,189 | 2,145,317 |
| Cross currency swaps | _ | 233,617 | _ | 233.617 | 4,329 | 237,946 | _ | 192,792 | _ | 192,792 | 3.979 | 196,771 | _ | 210.749 | _ | 210,749 | 4.216 | 214,965 |
| Cross-currency interest rate swaps | - | 2,918,063 | - | 2.918.063 | 52,212 | 2,970,275 | _ | 0.000.010 | _ | 2.680.715 | 47.818 | 2,728,533 | - | 2,649,964 | _ | 2,649,964 | 41.618 | 2,691,582 |
| Options purchased | - | 79.335 | - | 79.335 | - 1 | 79.335 | _ | 74,588 | _ | 74.588 | | 74,588 | - | 72,290 | _ | 72,290 | - | 72,290 |
| Options written | - | 82,163 | - | 82,163 | - | 82,163 | - | 77,906 | - | 77,906 | - | 77,906 | - | 77,583 | - | 77,583 | - | 77,583 |
| Futures | - | | 164 | 164 | - | 164 | - | | 119 | 119 | - | 119 | - | | 141 | 141 | - | 141 |
| | - | 5,544,079 | 164 | 5,544,243 | 101,548 | 5,645,791 | - | 5,086,405 | 119 | 5,086,524 | 90,743 | 5,177,267 | - | 5,118,714 | 141 | 5,118,855 | 83,023 | 5,201,878 |
| Credit derivatives | 33.334 | 9.451 | _ | 42.785 | 730 | 43,515 | 32.004 | 11.458 | | 43,462 | 580 | 44.042 | 25,918 | 7.905 | | 33.823 | 582 | 34,405 |
| Other contracts 5 | 634 | 327,226 | 630,344 | 958,204 | 13,672 | 971,876 | 645 | 361,323 | 710,294 | 1,072,262 | 13,721 | 1,085,983 | 760 | 318,291 | 585,419 | 904,470 | 13,028 | 917,498 |
| Total | 15,303,650 | 9.096.695 | 1.251.167 | 25,651,512 | 828.148 | 26,479,660 | 14,786,896 | 8.249.310 | 1,282,740 | 24.318.946 | 748,383 | 25,067,329 | 15,541,300 | 8,378,946 | 1,147,138 | 25,067,384 | 751,969 | 25,819,353 |
| Total | 10,303,030 | 5,090,093 | 1,201,107 | 20,001,012 | 020,140 | 20,419,000 | 14,700,090 | 0,249,310 | 1,202,740 | 24,310,940 | 140,303 | 20,007,329 | 15,541,500 | 0,370,940 | 1,147,130 | 20,007,304 | 131,909 | 20,019,000 |

| DERIVATIVES - NOTIONAL AMOUNTS 3, 4 | | | Q1/2 | 22 | | | | | Q4/2 | 1 | | | | | Q3/2 ⁻ | 1 | | |
|---------------------------------------|------------|---------------|-----------|------------|---------|------------|------------|---------------|-----------|------------|---------|------------|------------|---------------|-------------------|------------|---------|------------|
| (Millions of Canadian dollars) | | Trad | ling | | | | | Trad | ng | | | | | Tradir | ıg | | | |
| , , , , , , , , , , , , , , , , , , , | Over t | the counter | | | _ | | Over t | he counter | | | _ | | Over the | e counter | | | | |
| | Centrally | Non Centrally | Exchange | | Non- | | Centrally | Non Centrally | Exchange | | Non- | | Centrally | Non Centrally | Exchange | | Non- | |
| | cleared | cleared | traded | Total | trading | Total | cleared | cleared | traded | Total | trading | Total | cleared | cleared | traded | Total | trading | Total |
| Interest rate contracts | I | | | | | | | | | | | | | | | | | |
| Forward rate agreements | 535,078 | 407,820 | - | 942,898 | 3,812 | 946,710 | 661,731 | 353,532 | - | 1,015,263 | 13,434 | 1,028,697 | 1,306,371 | 433,738 | - | 1,740,109 | 12,478 | 1,752,587 |
| Swaps | 15,310,020 | 1,107,906 | - | 16,417,926 | 593,747 | 17,011,673 | 13,093,343 | 1,166,414 | - | 14,259,757 | 504,156 | 14,763,913 | 13,786,671 | 1,139,359 | - | 14,926,030 | 449,194 | 15,375,224 |
| Options purchased | - | 772,367 | 36,158 | 808,525 | - | 808,525 | - | 764,494 | 43,321 | 807,815 | - | 807,815 | - | 894,818 | 41,990 | 936,808 | 102 | 936,910 |
| Options written | - | 759,199 | 22,418 | 781,617 | - | 781,617 | - | 784,205 | 23,572 | 807,777 | - | 807,777 | - | 860,697 | 36,986 | 897,683 | - | 897,683 |
| Futures | _ | - | 467,555 | 467,555 | 1,429 | 468,984 | _ | - | 526,149 | 526,149 | 3,260 | 529,409 | _ | - | 541,089 | 541,089 | 2,961 | 544,050 |
| | 15,845,098 | 3,047,292 | 526,131 | 19,418,521 | 598,988 | 20,017,509 | 13,755,074 | 3,068,645 | 593,042 | 17,416,761 | 520,850 | 17,937,611 | 15,093,042 | 3,328,612 | 620,065 | 19,041,719 | 464,735 | 19,506,454 |
| Foreign exchange contracts | | | | | | | | | | | | | | | | | | |
| Forward contracts | - | 1,948,714 | - | 1,948,714 | 20,551 | 1,969,265 | - | 1,753,075 | - | 1,753,075 | 36,463 | 1,789,538 | - | 1,483,556 | - | 1,483,556 | 26,804 | 1,510,360 |
| Cross currency swaps | _ | 211,353 | _ | 211,353 | 7.277 | 218,630 | - | 204,789 | _ | 204.789 | 8.359 | 213.148 | - | 200.691 | - | 200,691 | 5,978 | 206,669 |
| Cross-currency interest rate swaps | - | 2,535,501 | - | 2,535,501 | 40,284 | 2,575,785 | - | | - | 2,376,225 | 32,675 | 2,408,900 | - | 2,366,157 | - | 2,366,157 | 30,265 | 2,396,422 |
| Options purchased | - | 77.086 | _ | 77.086 | | 77.086 | - | 65,216 | - | 65.216 | | 65,216 | - | 73,770 | - | 73,770 | | 73,770 |
| Options written | - | 86,740 | - | 86,740 | - | 86,740 | - | 72,524 | - | 72,524 | - | 72,524 | - | 79,696 | - | 79,696 | - | 79,696 |
| Futures | - | | 137 | 137 | - | 137 | - | | 129 | 129 | - | 129 | - | | 167 | 167 | - | 167 |
| | - | 4,859,394 | 137 | 4,859,531 | 68,112 | 4,927,643 | - | 4,471,829 | 129 | 4,471,958 | 77,497 | 4,549,455 | - | 4,203,870 | 167 | 4,204,037 | 63,047 | 4,267,084 |
| Credit derivatives | 30.435 | 8.307 | _ | 38.742 | 576 | 39,318 | 35.561 | 6.867 | _ | 42,428 | 483 | 42,911 | 41.301 | 6,301 | | 47,602 | 486 | 48,088 |
| Other contracts 5 | 260 | 305,439 | 503,808 | 809,507 | 13,179 | 822,686 | - | 325,226 | 476,649 | 801,875 | 12.651 | 814,526 | - | 307,485 | 434,243 | 741,728 | 11,936 | 753,664 |
| other sentration | | | | | | | | | | | | | | | | | | |
| Total | 15,875,793 | 8,220,432 | 1,030,076 | 25,126,301 | 680,855 | 25,807,156 | 13,790,635 | 7,872,567 | 1,069,820 | 22,733,022 | 611,481 | 23,344,503 | 15,134,343 | 7,846,268 | 1,054,475 | 24,035,086 | 540,204 | 24,575,290 |

¹ As at Q4 2022, positive and negative fair values exclude market and credit valuation adjustments of \$2,055 million and \$975 million respectively that are determined on a pooled basis.

² Impact of offsetting derivative assets and liabilities on contracts where we have both (a) unconditional and legally enforceable netting agreement in place and (b) we intend to settle the contracts on either a net basis or simultaneously. The right of setoff is considered unconditional if its exercise is not contingent upon the occurrence of a future event; it is considered conditional if it becomes exercisable only upon the occurrence of a future event, such as bankruptcy, insolvency, default, or change in control.

³ Notional amounts do not represent assets or liabilities and therefore are not recorded in our Consolidated Balance Sheet.

⁴ The majority of non-centrally cleared over the counter derivative activity is conducted with other professional market counterparties, under bilateral collateral arrangements with very low unsecured thresholds and daily collateral valuations. These collateral arrangements take the form of Credit Support Annex, to the International Swaps and

⁵ Comprises precious metal, commodity, stable value and equity-linked derivative contracts and excludes loan-related commitment derivatives of \$6 billion which are not classified as derivatives under CAR guidelines.

| DERIVATIVE - RELATED CREDIT RISK 1,2 | | Q4/2: | 2 | | | Q3/22 | | | | Q2/22 | | | | Q1/22 | | |
|--------------------------------------|------------|-------------|-------------------|-------------------|------------|-------------|-------------------|-------------------|------------|-------------|-------------------|-------------------|------------|-------------|-------------------|-------------------|
| (Millions of Canadian dollars) | Notional | Replacement | Credit equivalent | Risk- weighted | Notional | Replacement | Credit equivalent | Risk- weighted | Notional | Replacement | Credit equivalent | Risk- weighted | Notional | Replacement | Credit equivalent | Risk- weighted |
| | amount | cost | amount | equivalent 3 | amount | cost | amount | equivalent 3 | amount | cost | amount | equivalent 3 | amount | cost | amount | equivalent 3 |
| Over-the-counter contracts | | | | | | | | | | | | | | | | |
| Interest rate contracts | | | | | | | | | | | | | | | | |
| Forward rate agreements | 807,939 | 46 | 76 | 5 | 813,278 | 73 | 116 | 7 | 948,973 | 26 | 66 | 12 | 946,710 | 12 | 68 | 16 |
| Swaps | 16,710,150 | 9,699 | 21,698 | 5,187 | 15,874,733 | 4,883 | 15,964 | 4,243 | 16,557,405 | 5,525 | 16,715 | 4,305 | 17,011,673 | 4,475 | 16,512 | 4,364 |
| Options purchased | 829,368 | 108 | 426 | 119 | 753,473 | 91 | 423 | 116 | 792,751 | 82 | 377 | 115 | 772,367 | 111 | 384 | 147 |
| Options written | 848,263 | 15 | 543 | 164 | 746,121 | - | 398 | 124 | 804,865 | 18 | 456 | 156 | 759,199 | 8 | 401 | 128 |
| Foreign exchange contracts | | | | | | | | | | | | | | | | - |
| Forward contracts | 2,275,908 | 8,772 | 29,565 | 5,940 | 2,099,350 | 4,721 | 24,466 | 4,965 | 2,145,317 | 8,342 | 27,618 | 5,734 | 1,969,265 | 3,486 | 22,013 | 4,838 |
| Swaps | 3,208,221 | 6,072 | 22,188 | 4,556 | 2,925,304 | 4,536 | 19,276 | 4,202 | 2.906.547 | 4.261 | 18,044 | 3,979 | 2,794,415 | 2,873 | 16,947 | 4,087 |
| Options purchased | 79,335 | 536 | 1,111 | 340 | 74,588 | 252 | 665 | 220 | 72,290 | 321 | 749 | 256 | 77,086 | 249 | 664 | |
| Options written | 82,163 | 28 | 313 | 86 | 77,906 | 2 | 278 | 75 | 77,583 | 1 | 244 | 69 | 86,740 | 1 | 232 | 59 |
| Credit derivatives | 43,515 | 299 | 766 | 114 | 44,042 | 809 | 2,240 | 255 | 34,405 | 451 | 1,440 | 183 | 39,318 | 652 | 1,833 | 220 |
| Other contracts | 341,532 | 5,196 | 20,457 | 7,520 | 375,689 | 7,472 | 24,357 | 9,716 | 332,079 | 9,253 | 27,923 | 11,684 | 318,878 | 5,693 | 23,175 | 7,896 |
| Exchange traded contracts | 1,253,266 | 11,098 | 19,870 | 397 | 1,282,845 | 1,749 | 6,430 | 129 | 1,147,138 | 2,120 | 6,101 | 122 | 1,031,505 | 1,528 | 6,609 | 132 |
| Total derivatives | 26,479,660 | 41,869 | 117,013 | 24,428 | 25,067,329 | 24,588 | 94,613 | 24,052 | 25,819,353 | 30,400 | 99,733 | 26,615 | 25,807,156 | 19,088 | 88,838 | 22,073 |

| DERIVATIVE - RELATED CREDIT RISK 1,2 | | Q4/2° | 1 | | | Q3/21 | | | | Q2/21 | | | | Q1/21 | | |
|--------------------------------------|--------------------|------------------|--------------------------------|--|--------------------|------------------|--------------------------------|--|--------------------|------------------|--------------------------------|--|--------------------|------------------|--------------------------------|--|
| (Millions of Canadian dollars) | Notional amount | Replacement cost | Credit equivalent amount | Risk- weighted equivalent ³ | Notional amount | Replacement cost | Credit equivalent amount | Risk- weighted equivalent ³ | Notional amount | Replacement cost | Credit equivalent amount | Risk- weighted equivalent ³ | Notional amount | Replacement cost | Credit equivalent amount | Risk- weighted equivalent ³ |
| Over-the-counter contracts | | | | | | | | | | | | | | | | |
| Interest rate contracts | | | | | | | | | | | | | | | | |
| Forward rate agreements | 1,028,697 | 9 | 64 | 20 | 1,752,587 | 14 | 83 | 29 | 2,329,354 | 7 | 567 | 215 | 3,326,533 | 32 | 238 | 140 |
| Swaps | 14,763,913 | 4,519 | 16,203 | 4,569 | 15,375,224 | 5,386 | 15,469 | 5,430 | 15,093,274 | 5,045 | 14,901 | 5,704 | 15,406,093 | 5,817 | 15,876 | 6,659 |
| Options purchased | 764,494 | 113 | 403 | 187 | 894,920 | 126 | 380 | 195 | 859,472 | 108 | 362 | 233 | 891,720 | 147 | 401 | 265 |
| Options written | 784,205 | 23 | 415 | 141 | 860,697 | 1 | 330 | 127 | 946,242 | 10 | 335 | 128 | 1,051,616 | 3 | 302 | 126 |
| Foreign exchange contracts | | | | | | | | | | | | | | | | |
| Forward contracts | 1,789,538 | 3,085 | 19,097 | 4,232 | 1,510,360 | 3,263 | 18,313 | 3,934 | 1,723,272 | 2,987 | 17,848 | 4,864 | 1,679,050 | 2,425 | 17,005 | 4,629 |
| Swaps | 2,622,048 | 2,621 | 16,484 | 4,092 | 2,603,091 | 2,530 | 16,340 | 3,772 | 2,504,823 | 2,831 | 16,307 | 4,547 | 2,455,154 | 2,447 | 16,211 | 4,444 |
| Options purchased | 65,216 | 177 | 510 | 145 | 73,770 | 235 | 628 | 163 | 55,093 | 190 | 525 | 180 | 57,741 | 318 | 707 | 226 |
| Options written | 72,524 | 2 | 196 | 43 | 79,696 | 2 | 192 | 43 | 60,725 | 7 | 162 | 56 | 64,574 | 23 | 169 | 82 |
| Credit derivatives | 42,911 | 913 | 2,234 | 213 | 48,088 | 1,147 | 2,792 | 231 | 45,740 | 1,106 | 2,526 | 111 | 45,261 | 1,342 | 2,970 | 131 |
| Other contracts | 337,877 | 7,668 | 26,567 | 10,480 | 319,420 | 6,419 | 24,034 | 8,923 | 310,941 | 4,972 | 21,780 | 10,127 | 269,138 | 4,053 | 18,763 | 8,831 |
| Exchange traded contracts | 1,073,080 | 1,814 | 6,218 | 124 | 1,057,437 | 1,463 | 5,834 | 117 | 768,603 | 1,924 | 6,724 | 134 | 952,634 | 1,772 | 6,640 | 133 |
| Total derivatives | 23,344,503 | 20,944 | 88,391 | 24,246 | 24,575,290 | 20,586 | 84.395 | 22.964 | 24.697.539 | 19.187 | 82.037 | 26.299 | 26,199,514 | 18.379 | 79.282 | 25.666 |

The amounts presented are net of master netting agreements in accordance with CAR guidelines.
 Replacement cost, credit equivalent amount and risk-weighted equivalent are determined using the standardized approach for measuring counterparty credit risk (SA-CCR) in accordance with the Capital Adequacy Requirements (CAR).
 The risk-weighted balances are calculated in accordance with CAR guidelines and excludes CVA of \$16 billion (October 31, 2021 - \$18 billion).

| CALCULATION OF ROE ¹ AND RETURN ON RISK CAPITAL (RORC) ¹ (Millions of Canadian dollars, except percentage and per share amounts) | Q4/22 | Q3/22 | Q2/22 | Q1/22 | Q4/21 | Q3/21 | Q2/21 | Q1/21 | Q4/20 | 2022 | 2021 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|------------------|------------------|
| (willions of Canadian dollars, except percentage and per share amounts) | | | | | | | | | | | |
| Personal & Commercial Banking | | | | | | | | | | | |
| Net income available to common shareholders | 2,114 | 2,005 | 2,211 | 1,957 | 2,009 | 2,093 | 1,885 | 1,774 | 1,482 | 8,287 | 7,761 |
| Average risk capital | 22,950 | 22,850 | 21,950 | 21,650 | 20,100 | 20,300 | 19,800 | 18,900 | 18,250 | 22,350 | 19,750 |
| Add: Average goodwill and other intangibles | 4,600 | 4,400 | 4,450 | 4,450 | 4,450 | 4,450 | 4,450 | 4,450 | 4,450 | 4,450 | 4,450 |
| Average attributed capital | 27,550 | 27,250 | 26,400 | 26,100 | 24,550 | 24,750 | 24,250 | 23,350 | 22,700 | 26,800 | 24,200 |
| ROE ² | 30.5% | 29.2% | 34.4% | 29.8% | 32.5% | 33.6% | 31.8% | 30.1% | 26.0% | 30.9% | 32.0% |
| Return on risk capital (RORC) | 36.5% | 34.8% | 41.3% | 35.9% | 39.7% | 40.9% | 39.1% | 37.3% | 32.3% | 37.1% | 39.3% |
| Canadian Banking | | | | | | | | | | | |
| Net income available to common shareholders | 1,982 | 1,957 | 2,123 | 1,900 | 1,953 | 2,010 | 1,852 | 1,739 | 1,456 | 7,962 | 7,554 |
| Average risk capital | 21.800 | 21.650 | 20.850 | 20.500 | 19.000 | 19.250 | 18.650 | 17.800 | 17.150 | 21,200 | 18,700 |
| Add: Average goodwill and other intangibles | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 2,800 | 2,800 | 2,750 | 2,700 | 2,750 | 2,750 |
| Average attributed capital | 24,550 | 24,400 | 23,600 | 23,250 | 21,750 | 22,050 | 21,450 | 20,550 | 19,850 | 23,950 | 21,450 |
| ROE 2 | 32.0% | 31.8% | 36.9% | 32.4% | 35.6% | 36.2% | 35.4% | 33.6% | 29.1% | 33.2% | 35.2% |
| RORC | 36.0% | 35.8% | 41.7% | 36.7% | 40.8% | 41.4% | 40.7% | 38.8% | 33.7% | 37.5% | 40.4% |
| Weelth Management | | | | | | | | | | | |
| Wealth Management Net income available to common shareholders | 809 | 765 | 737 | 785 | 546 | 734 | 668 | 629 | 531 | 3,096 | 2,577 |
| | 12,700 | 12,100 | 11,150 | 10,650 | 9,650 | 9,050 | 9,050 | 9,000 | 8,850 | 11,650 | 9,200 |
| Average risk capital Add: Average goodwill and other intangibles | 7,850 | 6,850 | 6,950 | 6.950 | 9,650 6.900 | 6,900 | 7,050 | 7,200 | 7,350 | 7,150 | 7.000 |
| Average attributed capital | 20,550 | 18,950 | 18,100 | 17,600 | 16,550 | 15,950 | 16,100 | 16,200 | 16,200 | 18,800 | 16,200 |
| ROE 2 | 15.6% | 16.0% | 16.7% | 17,000 | 13.1% | 18.3% | 17.0% | 15.4% | 13.0% | 16.5% | 15.9% |
| RORC | 25.3% | 25.1% | 27.1% | 29.2% | 22.5% | 32.2% | 30.3% | 27.8% | 23.9% | 26.6% | 28.1% |
| | | | | | | | | | | | |
| Insurance Net income available to common shareholders | 000 | 185 | 204 | 196 | 265 | 233 | 185 | 199 | 252 | 851 | 882 |
| Average risk capital | 266 | | | | | | | | | | |
| | 2,000 250 | 2,000 250 | 2,200 200 | 2,150 250 | 2,200 250 | 2,100 250 | 2,150 200 | 2,050 250 | 2,150 200 | 2,100 250 | 2,150 200 |
| Add: Average goodwill and other intangibles Average attributed capital | 2,250 | 2,250 | 2.400 | 2.400 | 2.450 | 2.350 | 2.350 | 2,300 | 2,350 | 2.350 | 2,350 |
| ROE ² | 46.7% | 32.3% | 34.6% | 32.4% | 42.8% | 39.5% | 32.1% | 34.5% | 42.5% | 36.4% | 2,550 37.4% |
| RORC | 52.3% | 36.2% | 38.3% | 36.0% | 47.3% | 43.9% | 35.6% | 38.4% | 47.0% | 40.6% | 41.4% |
| Investor & Treasury Services | | | | | | | | | | | |
| Net income available to common shareholders | 108 | 162 | 119 | 116 | 107 | 86 | 117 | 121 | 89 | 505 | 431 |
| Average risk capital | 2,650 | 2,650 | 2,450 | 2,400 | 2,200 | 2,500 | 2.750 | 2,500 | 2,850 | 2,550 | 2,500 |
| Add: Average goodwill and other intangibles | 550 | 550 | 550 | 550 | 550 | 550 | 600 | 650 | 600 | 550 | 600 |
| Average attributed capital | 3,200 | 3,200 | 3,000 | 2,950 | 2,750 | 3,050 | 3,350 | 3,150 | 3,450 | 3,100 | 3,100 |
| ROE 2 | 13.5% | 20.2% | 16.1% | 15.7% | 15.2% | 11.1% | 14.3% | 15.3% | 10.1% | 16.4% | 14.0% |
| RORC | 16.1% | 24.2% | 19.7% | 19.5% | 19.3% | 13.7% | 17.4% | 19.0% | 12.3% | 19.9% | 17.3% |
| Capital Markets | | | | | | | | | | | |
| Net income available to common shareholders | 599 | 463 | 778 | 1,015 | 904 | 1,114 | 1,050 | 1,051 | 819 | 2,855 | 4,119 |
| Average risk capital | 24,000 | 24,000 | 23,150 | 22,750 | 20,550 | 20,650 | 21,100 | 20,800 | 20,900 | 23,450 | 20,750 |
| Add: Average goodwill and other intangibles | 1,950 | 1,850 | 1,850 | 1,800 | 1,750 | 1,750 | 1,750 | 1,800 | 1,800 | 1,900 | 1,800 |
| Average attributed capital | 25,950 | 25,850 | 25,000 | 24,550 | 22,300 | 22,400 | 22,850 | 22,600 | 22,700 | 25,350 | 22,550 |
| ROE 2 | 9.2% | 7.1% | 12.8% | 16.4% | 16.1% | 19.7% | 18.9% | 18.5% | 14.4% | 11.3% | 18.3% |
| RORC | 9.9% | 7.7% | 13.8% | 17.7% | 17.5% | 21.4% | 20.4% | 20.0% | 15.6% | 12.2% | 19.8% |
| Corporate Support ³ | | | | | | | | | | | |
| · · · · · · | (07) | (62) | 400 | (20) | (40) | (22) | 22 | 40 | | (47) | 4.4 |
| Net income available to common shareholders Average risk capital and other | (87) | (63) | 133 | (30) | (12) | (23) | 33 | 13 | - 0.050 | (47) | 11 |
| Add: Average under/(over) attribution of capital | 3,900 13,750 | 3,500 14,750 | 2,900 15,500 | 2,750 16.100 | 2,850 18.050 | 2,800 14.500 | 2,600 11.950 | 2,750 10,400 | 2,850 8.550 | 3,250 15,050 | 2,750 13,700 |
| Average attributed capital | 17,650 | 18,250 | 18,400 | 18,850 | 20,900 | 17,300 | 14,550 | 13,150 | 11,400 | 18,300 | 16,450 |
| RBC | | | | | | | | | | | |
| Net income | 2.000 | 2.577 | 4.050 | 4.005 | 2 000 | 4.202 | 4.045 | 2.047 | 2.240 | 45.007 | 46.050 |
| Net income Net income available to common shareholders | 3,882 | 3,577 3,517 | 4,253 4,182 | 4,095 4,039 | 3,892 | 4,296 4,237 | 4,015 3,938 | 3,847 3,787 | 3,246 3,173 | 15,807 15,547 | 16,050 15,781 |
| Average risk capital | 3,809 66,900 | 65,700 | 4,182 62,400 | 4,039 60,850 | 3,819 56,000 | 4,237 55,950 | 56,000 | 3,787 54,600 | 54,400 | 63,950 | 55,650 |
| Average common equity | 97.150 | 95,700 | 93.300 | 92.450 | 89.500 | 85,800 | 83.450 | 80.750 | 78.800 | 94.700 | 84.850 |
| ROE | 15.6% | 14.6% | 18.4% | 17.3% | 16.9% | 19.6% | 19.4% | 18.6% | 16.0% | 16.4% | 18.6% |
| RORC | 22.6% | 21.2% | 27.5% | 26.3% | 27.1% | 30.1% | 28.8% | 27.5% | 23.2% | 24.3% | 28.4% |
| | | | | | | | | | | | |

¹ See 'Glossary' beginning on page 36 for explanation of composition.

Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.
 We do not report ROE and RORC for Corporate Support as they are considered not meaningful.

Non-GAAP financial measures and non-GAAP ratios

Management measures and evaluates the performance of our consolidated operations and each of our segments based on variety of financial measures. In addition to generally accepted accounting principles (GAAP) prescribed measures, we use certain non-GAAP measures and key performance measures. We believe these measures provide useful information to investors regarding our financial condition and result of operations:

- Providing EPS excluding the dilutive impact of exchangeable shares enhances comparability as some institutions do not utilize such structures.
- The adjusted efficiency ratio is a useful measure as changes in the fair value of investments backing policyholder liabilities can lead to volatility in total revenue that could obscure trends in underlying business performance and reduce comparability with prior periods.
- Teb adjusted amounts are useful to illustrate the impact of tax-advantaged revenue sources in our Capital Markets business on our effective tax rate.
- Measures which exclude the impact of the amortization or impairment of intangibles (excluding software) and goodwill enhances comparability as transaction specific intangible assets and/or goodwill can differ widely between organizations and impairments can give rise to volatility in a particular period.

For details, refer to the "How we measure and report our business segments" section of our Report to Shareholders. Readers are cautioned that non-GAAP measures do not have any standardized meanings prescribed by GAAP and therefore are unlikely to be comparable to similar measures disclosed by other companies.

Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage and revenue growth

The ratio and calculations are adjusted to exclude specified items and the change in fair value backing our policyholder liabilities from revenue (adjusted total revenue) and revenue growth. Refer to 'Glossary' for the definition of the efficiency ratio, operating leverage and revenue growth. For further details on adjusted total revenue and adjusted efficiency ratio see our Report to Shareholders.

Effective tax rate (teb)

Effective tax rate (teb) is calculated using the income tax expense for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Glossary section, following.

Net income available to common shareholders excluding the after-tax effect of amortization of other intangibles

Net income available to common shareholders with the after-tax effect of amortization of other intangibles added back.

Return on Tangible Common Equity (ROTCE)

Net income available to shareholders excluding the after-tax impact of amortization and write down of other intangibles (excluding software) and goodwill divided by average tangible common equity. ROTCE is based on actual balances of average tangible common equity before rounding.

Tangible common equity

Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

Assets under administration (AUA)
Assets administrated by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Attributed capital

We attributed capital based on the Basel III regulatory capital requirements and economic capital.

Average Balances (assets, loans and acceptances, deposits, risk capital etc)

Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.

Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period. For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period.

Book value per share

Common equity divided by Common shares outstanding.

Glossary

Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

Capital ratios

Capital ratios are calculated using OSFI's CAR guideline.

Common equity

Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

Common Equity Tier 1 ratio

Common Equity Tier 1 (CET1) capital mainly consists of common shares, retained earnings and other components of equity and other items. Regulatory adjustments include deductions of goodwill and other intangibles, certain deferred tax assets, defined benefit pension fund assets, investments in banking, financial and insurance entities, the shortfall of provisions to expected losses and other deductions. CET1 ratio is calculated by dividing CET1 capital by risk-weighted assets, in accordance with OSFI's CAR guideline.

Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Dividend payout ratio

Common dividends as a percentage of net income available to common shareholders.

Glossary continued

Dividend vield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the Non-GAAP measures on page 36.

Goodwill and intangibles

Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

Insurance Assets

Comprised of all assets related to the Insurance business.

Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Market price to book value

Closing share price divided by book value per share.

Net impaired loans and acceptances

Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

Net interest margin (NIM) (average assets)

Net interest income as a percentage of total average assets.

Net interest margin (NIM) (average earning assets, net)

Net interest income as a percentage of total average earning assets, net.

NIM (total average assets) excluding trading assets, trading net interest income and insurance assets

Net Interest Income less trading net interest income divided by total average assets less average trading and insurance assets.

Net write-offs

Gross write-offs less recoveries of amounts previously written off.

Non-interest expense Growth

The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted Non-interest expense growth refer to the Non-GAAP measures on page 36.

Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the Non-GAAP measures on page 36.

Related loans and acceptances

Loans gross of ACL plus acceptances gross of ACL.

Return on assets (ROA)

Net income as a percentage of average assets.

Return on common equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

Return on risk capital (RORC)

Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

Return on risk-weighted assets

Net income as a percentage of average risk-weighted assets.

Revenue Growth

The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the Non-GAAP measures on page 36.

Risk capital

Risk capital is attributed capital excluding goodwill and other intangibles.

Risk-weighted assets (RWA)

RWA represents assets adjusted by a regulatory risk-weight factor to reflect the riskiness of on and off-balance sheet exposures. Certain assets are not risk-weighted, but deducted from capital. RWA calculation is defined by OSFI CAR guidelines. While the majority of our credit risk exposures are reported under the Basel III IRB Approach for regulatory capital purposes, certain portfolios continue to use the Basel III Standardized Approach (SA) for credit risk. For market risk RWA, we use both Internal Models-based and Standardized Approaches. We use the Standardized Approach for operational risk RWA.

Taxable equivalent basis (teb)

Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support.

Total trading revenue

Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

Trading Assets

Include Trading securities, Assets purchased under reverse repurchase agreements and securities borrowed and Derivatives.

Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

n.a.

Not applicable.

Sector definitions

Agriculture

This sector group consists of: i) Agricultural Services and Wholesale, and ii) Farming (livestock, fishing, crops).

Automotive

This sector group consists of: i) Automotive Captive Finance, ii) Automotive Manufacturers and Suppliers, and iii) Automotive Wholesale, Sales and Services.

Banking

This sector group consists of: i) Personal and commercial banking institutions, ii) Credit unions, iii) Brokers and Dealers, iv) Consumer and Commercial Finance, and v) Credit intermediation activities.

Consumer discretionary

This sector group consists of: i) Durable Consumer Goods, ii) Hotels, iii) Recreation, iv) Restaurants, v) Retail, and vi) Textiles & Apparel.

Consumer staples

This sector group consists of: i) Food and Beverage, ii) Medical Equipment, iii) Pharmaceuticals, and iv) Tobacco.

Oil and gas

This sector group consists of: i) Oil & Gas - Drilling and Services, ii) Oil & Gas - Exploration and Production, iii) Oil and Gas - Integrated, and iv) Oil & Gas - Refining, Marketing and Distribution.

Financial services

This sector group is comprised of: i) Funds and Trusts, ii) Hedge Funds, and iii) Insurance.

Financing products

This sector group consists of: i) Asset Backed Securities for Consumer Products (such as auto, cards, student loan and others) and Commercial products (such as trade receivables), ii) Mortgage Backed Securities, iii) Collateralized Obligations, and iv) Other.

This sector includes liquidity lines and other exposures to RBC sponsored conduits issued by third parties.

Forest products

This sector group consists of: i) Pulp, Paper and Sawmills, and ii) Wholesale Lumber and Construction Material.

Governments

This sector group consists of: i) Federal Governments, ii) Central Banks, iii) Provincial Governments, iv) Municipal Governments, and v) Other Government Affiliated Entities.

Industrial products

This sector group consists of: i) Building Materials, ii) Chemicals, iii) Glass, Rubber, and Plastics, iv) Heavy and Farm Equipment, v) Machinery and Equipment, vi) Metal Products, and vii) Paper and Packaging.

Information technology

This sector group is consists of: i) Computer Hardware and Software, and ii) Communication Equipment and Semiconductors.

Investments

This sector group consists of: i) High Net Worth Individuals, ii) Holding Companies, and iii) Conglomerates.

Mining and metals

This sector group consists of: companies that mine metals such as i) Steel, ii) Gold, iii) Base Metals, and iv) Other mined commodities.

Public works and infrastructure

This sector group consists of: i) Companies that build infrastructure which includes highways, bridges, tunnels, pipes, and sewer construction, and ii) Project Engineering Services Firms.

Real estate and related

This sector group consists of: i) Agents and Services, ii) Commercial Real Estate, and iii) Contractors.

Other services

This sector group consists of: i) Health Services, ii) Business Services, iii) Educational Services, iv) General Services, v) Non-Profit Organizations, and vi) Social Services.

Telecommunication and Media

This sector group consists: of i) Media (radio, film, TV), ii) Publishing, and iii) Telecommunication and Cable.

Transportation

This sector group consists of: i) Air Transport, ii) Ground Transport, iii) Marine Transport, and iv) Rail Transport.

Utilities

This sector group consists of: i) Electric Utilities, ii) Midstream, iii) Natural Gas Distribution, and iv) Pipelines,

Other

The Not Elsewhere Classified sector group includes i) Not Elsewhere Classified, and ii) Other.