## Supplementary Financial Information



For the period ended April 30, 2020
(UNAUDITED)

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## Page

## Notes to Users

## Financial Highlights

## Consolidated Results

5 Statements of income
6 Revenue from trading activities
7 Non-interest expense

## Segment Details

Personal \& Commercial Banking
Canadian Banking
Wealth Management
Insurance
Investor \& Treasury Services
Capital Markets
Corporate Support
On- and Off-Balance Sheet
Balance sheets (period-end balances)
Selected average balance sheet items
Assets under administration and management
Statements of comprehensive income
Statements of changes in equity

## Capital

Composition of capital template
Regulatory capital balance sheet
Flow statement of the movements in regulatory capital
25 Total capital risk-weighted assets by business segments (all-in basis)
25 Movement of total capital risk-weighted assets by risk type (all-in basis)

## Page

Credit Quality
Loans and acceptances
Gross impaired loans
Provision for credit losses
Allowance for credit losses
Credit quality ratios

## Credit Risk Exposure

Credit risk exposure by geography and portfolio
Exposure covered by credit risk mitigation
Actual losses vs. estimated losses
Basel Pillar 3 back-testing (Internal ratings based)
Realized gains and losses on investment securities
Trading credit derivatives
Other than trading credit derivatives positions
Fair value of derivative instruments
Derivatives - Notional amounts
Derivatives - Related credit risk
Market risk regulatory capital - Internal models-based approach VaR

## Calculation of ROE and RORC <br> Key performance and Non-GAAP measures <br> Glossary <br> Sector definitions


 been amended to conform to the current period's presentation.

## Changes in accounting policies


 1, 2019. For further details on the impacts of the adoption of IFRS 16, including a description of our accounting policies, refer to Note 2 of our Q2 2020 Report to Shareholders.
 fees with the transfer of the performance obligations. For further information on our adoption of IFRS 15, please refer to Note 2 of the Financial Statements in the 2019 Annual Report.

## Capital Disclosure Requirements related to Basel III Pillar 3

Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website at http://www.rbc.com/investorrelations/quarterly-financial-statements.html.

## EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

| Type of Risk | Recommendation | Disclosure | Page |
| :---: | :---: | :---: | :---: |
| Capital adequacy and risk-weighted assets | 10 | Composition of capital and reconciliation of the accounting balance sheet to the regulatory balance sheet | 20-23 |
|  | 11 | Flow statement of the movements in regulatory capital | 24 |
|  | 13 | Risk-weighted assets (RWA) by business segments | 25 |
|  | 16 | Movement of risk-weighted assets by risk type | 25 |
|  | 17 | Basel Pillar 3 back-testing | 37 |
| Credit risk | 26 | Bank's credit risk profile | 26-37 |
|  | 28 | Reconciliation of the opening and closing balances of impaired loans and impairment allowances during the year | 28,33 |
|  | 29 | Quantification of gross notional exposure for OTC derivatives or exchange-traded derivatives | 39 |
|  | 30 | Credit risk mitigation, including collateral held for all sources of credit risk | 36 |

For a full index of where to find all EDTF related disclosures, see pg. 52 of our Q2 2020 Report to Shareholders.

| FINANCIAL HIGHLIGHTS <br> (Millions of Canadian dollars, except otherwise noted) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 5,465 | 5,221 | 5,111 | 5,018 | 4,773 | 4,847 | 4,667 | 4,533 | 4,372 | 10,686 | 9,620 | 19,749 | 17,952 |
| Non-interest income | 4,868 | 7,615 | 6,259 | 6,526 | 6,726 | 6,742 | 6,002 | 6,492 | 5,682 | 12,483 | 13,468 | 26,253 | 24,624 |
| Total revenue | 10,333 | 12,836 | 11,370 | 11,544 | 11,499 | 11,589 | 10,669 | 11,025 | 10,054 | 23,169 | 23,088 | 46,002 | 42,576 |
| Provision for credit losses (PCL) ${ }^{2}$ | 2,830 | 419 | 499 | 425 | 426 | 514 | 353 | 346 | 274 | 3,249 | 940 | 1,864 | 1,307 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | (177) | 1,614 | 654 | 1,046 | 1,160 | 1,225 | 494 | 925 | 421 | 1,437 | 2,385 | 4,085 | 2,676 |
| Non-interest expense | 5,942 | 6,378 | 6,319 | 5,992 | 5,916 | 5,912 | 5,882 | 5,858 | 5,482 | 12,320 | 11,828 | 24,139 | 22,833 |
| Net income | 1,481 | 3,509 | 3,206 | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 4,990 | 6,402 | 12,871 | 12,431 |
| Less: Non-controlling interests ( NCI ) | 3 | (5) | (5) | - | (4) | (2) | (3) | (8) | (9) | (2) | (6) | (11) | (31) |
| Preferred dividends | (64) | (65) | (64) | (66) | (65) | (74) | (71) | (70) | (72) | (129) | (139) | (269) | (285) |
| Net income available to common shareholders | 1,420 | 3,439 | 3,137 | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 4,859 | 6,257 | 12,591 | 12,115 |
| Add: Dilutive impact of exchangeable shares | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 7 | 7 | 15 | 15 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 1,423 | 3,443 | 3,141 | 3,201 | 3,164 | 3,100 | 3,180 | 3,035 | 2,982 | 4,866 | 6,264 | 12,606 | 12,130 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$1.00 | \$2.41 | \$2.19 | \$2.23 | \$2.20 | \$2.15 | \$2.21 | \$2.10 | \$2.06 | \$3.41 | \$4.36 | \$8.78 | \$8.39 |
| - diluted | \$1.00 | \$2.40 | \$2.18 | \$2.22 | \$2.20 | \$2.15 | \$2.20 | \$2.10 | \$2.06 | \$3.40 | \$4.34 | \$8.75 | \$8.36 |
| Common shares outstanding (000s) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - average (basic) | 1,422,754 | 1,427,599 | 1,432,685 | 1,434,276 | 1,435,091 | 1,437,074 | 1,440,207 | 1,440,477 | 1,443,084 | 1,425,203 | 1,436,099 | 1,434,779 | 1,443,894 |
| - average (diluted) | 1,427,871 | 1,433,060 | 1,438,257 | 1,440,130 | 1,441,163 | 1,443,195 | 1,446,514 | 1,446,956 | 1,449,737 | 1,430,468 | 1,442,194 | 1,440,682 | 1,450,485 |
| Return on common equity (ROE) ${ }^{4}$ | 7.3\% | 17.6\% | 16.2\% | 16.7\% | 17.5\% | 16.7\% | 17.6\% | 17.3\% | 18.1\% | 12.5\% | 17.1\% | 16.8\% | 17.6\% |
| Return on tangible common equity (ROTCE) ${ }^{4}$ | 9.0\% | 21.2\% | 19.7\% | 20.3\% | 21.5\% | 20.5\% | 21.6\% | 21.4\% | 22.6\% | 15.1\% | 21.0\% | 20.5\% | 21.8\% |
| Return on assets (ROA) | 0.36\% | 0.92\% | 0.85\% | 0.89\% | 0.94\% | 0.90\% | 0.97\% | 0.95\% | 0.98\% | 0.63\% | 0.92\% | 0.90\% | 0.96\% |
| Return on RWA ${ }^{5}$ | 1.08\% | 2.67\% | 2.48\% | 2.54\% | 2.60\% | 2.48\% | 2.60\% | 2.48\% | 2.57\% | 1.86\% | 2.53\% | 2.52\% | 2.55\% |
| Efficiency ratio | 57.5\% | 49.7\% | 55.6\% | 51.9\% | 51.4\% | 51.0\% | 55.1\% | 53.1\% | 54.5\% | 53.2\% | 51.2\% | 52.5\% | 53.6\% |
| Adjusted efficiency ratio ${ }^{6}$ | 52.6\% | 51.6\% | 55.4\% | 53.7\% | 53.2\% | 52.1\% | 53.4\% | 53.4\% | 53.6\% | 52.1\% | 52.7\% | 53.6\% | 53.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth ${ }^{7}$ | (54.5)\% | 11.6\% | (0.9)\% | 5.7\% | 6.8\% | 7.0\% | 17.0\% | 13.5\% | 11.4\% | (21.7)\% | 6.6\% | 4.7\% | 10.6\% |
| Revenue growth ${ }^{7}$ | (10.1)\% | 10.8\% | 6.6\% | 4.7\% | 14.4\% | 7.0\% | 1.4\% | 9.3\% | (3.4)\% | 0.4\% | 10.6\% | 8.0\% | 4.7\% |
| Adjusted revenue growth ${ }^{6,7}$ | 1.5\% | 9.0\% | 3.5\% | 1.7\% | 8.7\% | 5.0\% | 7.5\% | 6.4\% | 1.8\% | 5.3\% | 6.8\% | 4.7\% | 6.2\% |
| Non-interest expense growth ${ }^{7}$ | 0.4\% | 7.9\% | 7.4\% | 3\% | 7.9\% | 5.4\% | 4.8\% | 5.8\% | 2.8\% | 4.2\% | 6.6\% | 5.7\% | 4.8\% |
| Operating leverage | (10.5)\% | 2.9\% | (0.8)\% | 2.4\% | 6.5\% | 1.6\% | (3.4)\% | 3.5\% | (6.2)\% | (3.8)\% | 4.0\% | 2.3\% | (0.1)\% |
| Adjusted operating leverage ${ }^{6}$ | 1.1\% | 1.1\% | (3.9)\% | (0.6)\% | 0.8\% | (0.4)\% | 2.7\% | 0.6\% | (1.0)\% | 1.1\% | 0.2\% | (1.0)\% | 1.4\% |
| PCL on loans as a\% of average net loans and acceptances | 1.65\% | 0.26\% | 0.32\% | 0.27\% | 0.29\% | 0.34\% | 0.23\% | 0.23\% | 0.20\% | 0.96\% | 0.32\% | 0.31\% | 0.23\% |
| PCL on performing loans (Stage 1 and 2) as a percentage of Average net loans and acceptances | 1.28\% | 0.05\% | 0.05\% | 0.02\% | 0.00\% | 0.06\% | 0.03\% | 0.06\% | (0.02)\% | 0.67\% | 0.04\% | 0.04\% | 0.03\% |
| PCL on impaired loans (Stage 3) as a percentage of Average net loans and acceptances | 0.37\% | 0.21\% | 0.27\% | 0.25\% | 0.29\% | 0.28\% | 0.20\% | 0.17\% | 0.22\% | 0.29\% | 0.28\% | 0.27\% | 0.20\% |
| Net interest margin (NIM) (average earning assets, net) | 1.61\% | 1.59\% | 1.60\% | 1.61\% | 1.62\% | 1.60\% | 1.65\% | 1.64\% | 1.66\% | 1.60\% | 1.61\% | 1.61\% | 1.64\% |
| NIM (total average assets) | 1.32\% | 1.36\% | 1.36\% | 1.37\% | 1.39\% | 1.38\% | 1.40\% | 1.38\% | 1.40\% | 1.34\% | 1.38\% | 1.38\% | 1.39\% |
| NIM (total average assets) excluding Trading Assets, Trading net interest income and Insurance Assets | 1.83\% | 2.02\% | 2.07\% | 2.09\% | 2.07\% | 2.05\% | 2.04\% | 2.02\% | 2.04\% | 1.92\% | 2.06\% | 2.07\% | 2.02\% |
| Non-interest income as \% of total revenue | 47.1\% | 59.3\% | 55.0\% | 56.5\% | 58.5\% | 58.2\% | 56.3\% | 58.9\% | 56.5\% | 53.9\% | 58.3\% | 57.1\% | 57.8\% |
| Effective tax rate | 14.8\% | 20.7\% | 17.8\% | 20.0\% | 19.2\% | 19.5\% | 17.5\% | 20.2\% | 21.1\% | 19.0\% | 19.3\% | 19.1\% | 21.1\% |
| Effective tax rate (Taxable equivalent basis (teb)) | 20.8\% | 22.9\% | 20.0\% | 22.2\% | 21.5\% | 21.6\% | 20.4\% | 23.3\% | 24.0\% | 22.3\% | 21.6\% | 21.3\% | 23.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL MEASURES - CONSOLIDATED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) capital ratio ${ }^{5}$ | 11.7\% | 12.0\% | 12.1\% | 11.9\% | 11.8\% | 11.4\% | 11.5\% | 11.1\% | 10.9\% | 11.7\% | 11.8\% | 12.1\% | 11.5\% |
| Tier 1 capital ratio ${ }^{5}$ | 12.7\% | 13.1\% | 13.2\% | 13.0\% | 12.9\% | 12.7\% | 12.8\% | 12.3\% | 12.3\% | 12.7\% | 12.9\% | 13.2\% | 12.8\% |
| Total capital ratio ${ }^{5}$ | 14.6\% | 14.9\% | 15.2\% | 15.0\% | 14.8\% | 14.5\% | 14.6\% | 14.1\% | 14.1\% | 14.6\% | 14.8\% | 15.2\% | 14.6\% |
| Total capital RWA (\$ billions) ${ }^{5}$ | 558.4 | 523.7 | 512.9 | 510.7 | 510.5 | 508.5 | 496.5 | 498.9 | 489.2 | 558.4 | 510.5 | 512.9 | 496.5 |
| Leverage ratio - all-in basis | 4.5\% | 4.2\% | 4.3\% | 4.4\% | 4.3\% | 4.3\% | 4.4\% | 4.3\% | 4.3\% | 4.5\% | 4.3\% | 4.3\% | 4.4\% |
| Leverage ratio exposure - all-in basis (\$ billions) | 1,577.7 | 1,629.9 | 1,570.5 | 1,529.4 | 1,521.2 | 1,501.8 | 1,450.8 | 1,413.9 | 1,381.0 | 1,577.7 | 1,521.2 | 1,570.5 | 1,450.8 |

Commencing Q4 2019, the interest component of the valuation of certain deposits carried at fair value through profit and loss (FVTPL) previously presented in trading revenue is presented in net interest income. Comparative amounts have been reclassified to conform with this presentation.
PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securites designated as FVOCI.
Average common shares outstanding includes the impact of treasury shares held.
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43 .
Different scalars are applied to the Credit valuation adjustment (CVA) included in the RWA calculation applicable to each of the three tiers of capital. The phase-in approach of CVA ended in Q4/18. During this phase-in period, RWA for CET1, Tier 1 capital and total capltal ratios will be
subject to different annual CVA percentages. For 2018 the CVA scalers are $80 \%, 83 \%$ and $86 \%$.
These measures have been adjusted to exclude the change in fair value backing out policyholder liabilities and the following specified items (pre-tax): Gain on sale of U.S. operations of Moneris Solutions (Q1/17-\$212 million). These are non-GAAP measures. Refer to page 43 for further details.
Growth rates are calculated based on results in the same period a year ago.


[^0]| FINANCIAL HIGHLIGHTS ${ }^{1}$ continued (Millions of Canadian dollars, except otherwise noted) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances, net | 673,800 | 644,000 | 632,000 | 623,200 | 613,100 | 604,200 | 586,700 | 573,900 | 561,900 | 658,700 | 608,600 | 618,200 | 569,200 |
| Total Assets ${ }^{2}$ | 1,675,682 | 1,476,304 | 1,428,935 | 1,406,902 | 1,378,885 | 1,366,216 | 1,334,734 | 1,292,374 | 1,274,778 | 1,675,682 | 1,378,885 | 1,428,935 | 1,334,734 |
| Average assets | 1,678,500 | 1,522,200 | 1,489,900 | 1,449,300 | 1,407,100 | 1,397,500 | 1,324,900 | 1,300,800 | 1,276,700 | 1,599,500 | 1,402,200 | 1,436,200 | 1,294,900 |
| Average earning assets, net | 1,380,600 | 1,308,700 | 1,269,500 | 1,238,100 | 1,212,000 | 1,198,500 | 1,123,300 | 1,095,300 | 1,081,100 | 1,344,200 | 1,205,200 | 1,229,700 | 1,092,800 |
| Deposits | 1,009,447 | 902,284 | 886,005 | 880,239 | 863,136 | 851,679 | 836,197 | 831,478 | 821,331 | 1,009,447 | 863,136 | 886,005 | 836,197 |
| Common Equity ${ }^{2}$ | 79,236 | 78,256 | 77,816 | 76,550 | 76,114 | 74,123 | 73,552 | 71,475 | 69,122 | 79,236 | 76,114 | 77,816 | 73,552 |
| Average common equity | 79,100 | 77,850 | 76,600 | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 78,450 | 73,800 | 75,000 | 68,900 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 58,681 | 58,626 | 58,691 | 59,660 | 58,381 | 58,331 | 58,177 | 58,532 | 56,376 | 58,681 | 58,381 | 58,691 | 58,177 |
| U.S. | 13,920 | 13,831 | 13,905 | 14,081 | 13,573 | 13,539 | 13,474 | 13,460 | 12,773 | 13,920 | 13,573 | 13,905 | 13,474 |
| Other | 9,898 | 10,034 | 10,205 | 10,346 | 10,243 | 10,238 | 10,219 | 10,244 | 10,159 | 9,898 | 10,243 | 10,205 | 10,219 |
| Total | 82,499 | 82,491 | 82,801 | 84,087 | 82,197 | 82,108 | 81,870 | 82,236 | 79,308 | 82,499 | 82,197 | 82,801 | 81,870 |
| Number of banking branches |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,205 | 1,206 | 1,201 | 1,203 | 1,207 | 1,205 | 1,203 | 1,205 | 1,221 | 1,205 | 1,207 | 1,201 | 1,203 |
| U.S. | 72 | 72 | 73 | 70 | 71 | 71 | 72 | 72 | 72 | 72 | 71 | 73 | 72 |
| Other | 52 | 52 | 53 | 55 | 57 | 58 | 58 | 61 | 62 | 52 | 57 | 53 | 58 |
| Total | 1,329 | 1,330 | 1,327 | 1,328 | 1,335 | 1,334 | 1,333 | 1,338 | 1,355 | 1,329 | 1,335 | 1,327 | 1,333 |
| Number of automated teller machines (ATMs) | 4,564 | 4,619 | 4,600 | 4,586 | 4,569 | 4,568 | 4,537 | 4,792 | 4,875 | 4,564 | 4,569 | 4,600 | 4,537 |
| Active digital (Online and Mobile) users (000's) ${ }^{3}$ | 7,544 | 7,354 | 7,246 | 7,112 | 7,030 | 6,844 | 6,733 | 6,583 | 6,482 | 7,544 | 7,030 | 7,246 | 6,733 |
| Active mobile users (000's) ${ }^{3}$ | 4,819 | 4,619 | 4,491 | 4,321 | 4,144 | 4,014 | 3,875 | 3,692 | 3,533 | 4,819 | 4,144 | 4,491 | 3,875 |
| MARKET RISK MEASURES - Structural Interest Rate Sensitivities Before-tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{4}$ | 701 | 468 | 479 | ${ }_{(1887}^{387}$ |  |  | $505$ | $580$ | 555 | 701 | $469$ | $479$ | 505 |
| Economic value of equity | $(1,708)$ | $(1,564)$ | $(1,356)$ | $(1,285)$ | $(1,112)$ | $(1,019)$ | $(1,140)$ | (997) | $(1,086)$ | $(1,708)$ | $(1,112)$ | $(1,356)$ | $(1,140)$ |
| Before-tax impact of $1 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{4}$ | (726) | (627) | (637) | (548) | (612) | (617) | (582) | (667) | (656) | (726) | (612) | (637) | (582) |
| Economic value of equity | 1,459 | 1,143 | 920 | 606 | 505 | 549 | 755 | 583 | 669 | 1,459 | 505 | 920 | 755 |


${ }^{2}$ Effective Q4 2019, the transition adjustment related to the adoption of IFRS 15 was revised. The comparative amounts have been revised from those previously presented
${ }^{3}$ This figure represents the 90-Day Active customers in Canadian Banking only.
Amounts represent the 12-month Net interest income exposure to an instantaneous and sustained shift in interest rates.

| STATEMENTS OF INCOME ${ }^{1}$ (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and dividend income | 9,226 | 10,238 | 10,442 | 10,610 | 10,132 | 10,149 | 8,990 | 8,626 | 7,865 | 19,464 | 20,281 | 41,333 | 33,021 |
| Interest expense | 3,761 | 5,017 | 5,331 | 5,592 | 5,359 | 5,302 | 4,323 | 4,093 | 3,493 | 8,778 | 10,661 | 21,584 | 15,069 |
| Total | 5,465 | 5,221 | 5,111 | 5,018 | 4,773 | 4,847 | 4,667 | 4,533 | 4,372 | 10,686 | 9,620 | 19,749 | 17,952 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 348 | 360 | 364 | 352 | 343 | 345 | 339 | 334 | 328 | 708 | 688 | 1,404 | 1,329 |
| Other payment services | 120 | 128 | 129 | 128 | 123 | 123 | 120 | 124 | 115 | 248 | 246 | 503 | 471 |
| Service charges | 468 | 488 | 493 | 480 | 466 | 468 | 459 | 458 | 443 | 956 | 934 | 1,907 | 1,800 |
| Insurance premiums, investment and fee income | 197 | 1,994 | 1,153 | 1,463 | 1,515 | 1,579 | 1,039 | 1,290 | 806 | 2,191 | 3,094 | 5,710 | 4,279 |
| Trading revenue ${ }^{2}$ | (66) | 458 | 116 | 170 | 314 | 395 | 185 | 297 | 285 | 392 | 709 | 995 | 1,150 |
| Investment management and custodial fees | 1,500 | 1,535 | 1,477 | 1,440 | 1,381 | 1,450 | 1,387 | 1,347 | 1,318 | 3,035 | 2,831 | 5,748 | 5,377 |
| Mutual fund revenue | 890 | 946 | 932 | 924 | 899 | 873 | 896 | 908 | 862 | 1,836 | 1,772 | 3,628 | 3,551 |
| Securities brokerage commissions | 460 | 318 | 323 | 324 | 316 | 342 | 349 | 334 | 334 | 778 | 658 | 1,305 | 1,372 |
| Underwriting and other advisory fees | 544 | 627 | 428 | 488 | 554 | 345 | 514 | 541 | 457 | 1,171 | 899 | 1,815 | 2,053 |
| Foreign exchange revenue, other than trading | 280 | 253 | 242 | 252 | 243 | 249 | 267 | 273 | 277 | 533 | 492 | 986 | 1,098 |
| Card service revenue | 212 | 287 | 252 | 272 | 266 | 282 | 264 | 266 | 267 | 499 | 548 | 1,072 | 1,054 |
| Credit fees | 304 | 360 | 344 | 322 | 288 | 315 | 371 | 378 | 317 | 664 | 603 | 1,269 | 1,394 |
| Net gain on investment securities | 45 | 11 | 16 | 26 | 37 | 46 | 33 | 26 | 49 | 56 | 83 | 125 | 147 |
| Share of profit (loss) in joint ventures and associates | 15 | 22 | 26 | 21 | 14 | 15 | 8 | (26) | 14 | 37 | 29 | 76 | 21 |
| Other ${ }^{2}$ | 19 | 316 | 457 | 344 | 433 | 383 | 230 | 400 | 253 | 335 | 816 | 1,617 | 1,328 |
| Total | 4,868 | 7,615 | 6,259 | 6,526 | 6,726 | 6,742 | 6,002 | 6,492 | 5,682 | 12,483 | 13,468 | 26,253 | 24,624 |
| Total revenue | 10,333 | 12,836 | 11,370 | 11,544 | 11,499 | 11,589 | 10,669 | 11,025 | 10,054 | 23,169 | 23,088 | 46,002 | 42,576 |
| Provision for credit losses | 2,830 | 419 | 499 | 425 | 426 | 514 | 353 | 346 | 274 | 3,249 | 940 | 1,864 | 1,307 |
| Insurance policyholder benefits, claims and acquisition expense | (177) | 1,614 | 654 | 1,046 | 1,160 | 1,225 | 494 | 925 | 421 | 1,437 | 2,385 | 4,085 | 2,676 |
| Non-interest expense | 5,942 | 6,378 | 6,319 | 5,992 | 5,916 | 5,912 | 5,882 | 5,858 | 5,482 | 12,320 | 11,828 | 24,139 | 22,833 |
| Income before income taxes | 1,738 | 4,425 | 3,898 | 4,081 | 3,997 | 3,938 | 3,940 | 3,896 | 3,877 | 6,163 | 7,935 | 15,914 | 15,760 |
| Income taxes | 257 | 916 | 692 | 818 | 767 | 766 | 690 | 787 | 817 | 1,173 | 1,533 | 3,043 | 3,329 |
| Net income | 1,481 | 3,509 | 3,206 | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 4,990 | 6,402 | 12,871 | 12,431 |
| Net income (loss) attributable to: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 1,484 | 3,504 | 3,201 | 3,263 | 3,226 | 3,170 | 3,247 | 3,101 | 3,051 | 4,988 | 6,396 | 12,860 | 12,400 |
| Non-controlling interests ( NCI ) | (3) | 5 | 5 | - | 4 | 2 | 3 | 8 | 9 | 2 | 6 | 11 | 31 |
| Net income | 1,481 | 3,509 | 3,206 | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 4,990 | 6,402 | 12,871 | 12,431 |
| Net income | 1,481 | 3,509 | 3,206 | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 4,990 | 6,402 | 12,871 | 12,431 |
| Non-controlling interests ( NCl ) | 3 | (5) | (5) | - | (4) | (2) | (3) | (8) | (9) | (2) | (6) | (11) | (31) |
| Preferred dividends | (64) | (65) | (64) | (66) | (65) | (74) | (71) | (70) | (72) | (129) | (139) | (269) | (285) |
| Net income available to common shareholders | 1,420 | 3,439 | 3,137 | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 4,859 | 6,257 | 12,591 | 12,115 |

[^1]| REVENUE FROM TRADING ACTIVITIES ${ }^{1}$ (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,064 | 700 | 604 | 543 | 555 | 564 | 486 | 514 | 475 | 1,764 | 1,119 | 2,266 | 1,960 |
| Non-interest income ${ }^{2}$ | (66) | 458 | 116 | 170 | 314 | 395 | 185 | 297 | 285 | 392 | 709 | 995 | 1,150 |
| Total | 998 | 1,158 | 720 | 713 | 869 | 959 | 671 | 811 | 760 | 2,156 | 1,828 | 3,261 | 3,110 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 621 | 755 | 400 | 391 | 498 | 375 | 298 | 408 | 397 | 1,376 | 873 | 1,664 | 1,573 |
| Equities | 208 | 250 | 188 | 211 | 241 | 397 | 247 | 275 | 234 | 458 | 638 | 1,037 | 1,014 |
| Foreign exchange and commodities | 169 | 153 | 132 | 111 | 130 | 187 | 126 | 128 | 129 | 322 | 317 | 560 | 523 |
| Total | 998 | 1,158 | 720 | 713 | 869 | 959 | 671 | 811 | 760 | 2,156 | 1,828 | 3,261 | 3,110 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 621 | 755 | 400 | 391 | 498 | 375 | 298 | 408 | 397 | 1,376 | 873 | 1,664 | 1,573 |
| Equities | 323 | 357 | 287 | 307 | 329 | 484 | 330 | 360 | 313 | 680 | 813 | 1,407 | 1,332 |
| Foreign exchange and commodities | 168 | 153 | 132 | 111 | 130 | 187 | 126 | 128 | 129 | 321 | 317 | 560 | 523 |
| Total (teb) | 1,112 | 1,265 | 819 | 809 | 957 | 1,046 | 754 | 896 | 839 | 2,377 | 2,003 | 3,631 | 3,428 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 500 | 630 | 324 | 349 | 411 | 308 | 236 | 344 | 324 | 1,130 | 719 | 1,392 | 1,303 |
| Equities | 293 | 352 | 282 | 299 | 329 | 491 | 356 | 368 | 328 | 645 | 820 | 1,401 | 1,415 |
| Foreign exchange and commodities | 98 | 110 | 100 | 78 | 91 | 139 | 80 | 100 | 96 | 208 | 230 | 408 | 377 |
| Total (teb) | 891 | 1,092 | 706 | 726 | 831 | 938 | 672 | 812 | 748 | 1,983 | 1,769 | 3,201 | 3,095 |
| Trading revenue - Investor \& Treasury Services | 181 | 81 | 49 | 37 | 69 | 73 | 57 | 44 | 47 | 262 | 142 | 228 | 206 |

[^2]| NON-INTEREST EXPENSE (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,671 | 1,652 | 1,738 | 1,647 | 1,607 | 1,608 | 1,575 | 1,554 | 1,482 | 3,323 | 3,215 | 6,600 | 6,077 |
| Variable compensation | 1,370 | 1,646 | 1,475 | 1,413 | 1,430 | 1,388 | 1,433 | 1,442 | 1,338 | 3,016 | 2,818 | 5,706 | 5,597 |
| Benefits and retention compensation | 508 | 541 | 445 | 468 | 471 | 492 | 402 | 432 | 465 | 1,049 | 963 | 1,876 | 1,779 |
| Stock-based compensation ${ }^{1}$ | 24 | 221 | 62 | 87 | 114 | 155 | 19 | 93 | 39 | 245 | 269 | 418 | 323 |
| Total Human resources | 3,573 | 4,060 | 3,720 | 3,615 | 3,622 | 3,643 | 3,429 | 3,521 | 3,324 | 7,633 | 7,265 | 14,600 | 13,776 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 92 | 103 | 80 | 77 | 79 | 74 | 71 | 69 | 67 | 195 | 153 | 310 | 271 |
| Computer rental and maintenance | 371 | 354 | 366 | 367 | 360 | 351 | 344 | 341 | 314 | 725 | 711 | 1,444 | 1,303 |
| Office equipment rental and maintenance | 5 | 5 | 6 | 5 | 6 | 6 | 4 | 6 | 5 | 10 | 12 | 23 | 19 |
| Total Equipment | 468 | 462 | 452 | 449 | 445 | 431 | 419 | 416 | 386 | 930 | 876 | 1,777 | 1,593 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 16 | 21 | 186 | 186 | 186 | 177 | 186 | 176 | 170 | 37 | 363 | 735 | 707 |
| Premises repairs and maintenance | 131 | 111 | 120 | 107 | 110 | 107 | 106 | 109 | 105 | 242 | 217 | 444 | 421 |
| Depreciation | 234 | 230 | 83 | 80 | 78 | 76 | 75 | 78 | 74 | 464 | 154 | 317 | 298 |
| Property taxes | 36 | 35 | 35 | 36 | 31 | 37 | 33 | 30 | 37 | 71 | 68 | 139 | 132 |
| Total Occupancy | 417 | 397 | 424 | 409 | 405 | 397 | 400 | 393 | 386 | 814 | 802 | 1,635 | 1,558 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 41 | 38 | 42 | 43 | 40 | 44 | 43 | 42 | 43 | 79 | 84 | 169 | 168 |
| Postage and courier | 56 | 51 | 47 | 51 | 56 | 51 | 47 | 41 | 58 | 107 | 107 | 205 | 203 |
| Marketing and public relations | 137 | 141 | 184 | 161 | 156 | 124 | 205 | 153 | 126 | 278 | 280 | 625 | 588 |
| Stationery and printing | 18 | 20 | 23 | 26 | 21 | 21 | 21 | 24 | 22 | 38 | 42 | 91 | 90 |
| Total Communications | 252 | 250 | 296 | 281 | 273 | 240 | 316 | 260 | 249 | 502 | 513 | 1,090 | 1,049 |
| Professional fees | 324 | 284 | 382 | 328 | 290 | 305 | 418 | 359 | 321 | 608 | 595 | 1,305 | 1,379 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 248 | 238 | 244 | 233 | 223 | 214 | 203 | 199 | 191 | 486 | 437 | 914 | 781 |
| Other | 67 | 65 | 65 | 66 | 76 | 76 | 76 | 72 | 75 | 132 | 152 | 283 | 296 |
| Total Amortization of other intangibles | 315 | 303 | 309 | 299 | 299 | 290 | 279 | 271 | 266 | 618 | 589 | 1,197 | 1,077 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 20 | 26 | 41 | 24 | 27 | 36 | 37 | 34 | 19 | 46 | 63 | 128 | 117 |
| Travel and relocation | 34 | 45 | 49 | 53 | 53 | 52 | 55 | 56 | 51 | 79 | 105 | 207 | 214 |
| Employee training | 12 | 11 | 18 | 16 | 15 | 13 | 19 | 18 | 14 | 23 | 28 | 62 | 62 |
| Donations | 32 | 29 | 32 | 32 | 26 | 25 | 37 | 24 | 20 | 61 | 51 | 115 | 101 |
| Outsourced item processing | 27 | 28 | 25 | 26 | 27 | 30 | 26 | 29 | 37 | 55 | 57 | 108 | 131 |
| Impairment of other intangibles | 1 | 8 | 104 | 2 | 1 | 3 | 5 | 1 | - | 9 | 4 | 110 | 6 |
| Impairment of investments in joint ventures and associates | 2 | - | 1 | - | 1 | - | 8 | - | 1 | 2 | 1 | 2 | 12 |
| Other | 465 | 475 | 466 | 458 | 432 | 447 | 434 | 476 | 408 | 940 | 879 | 1,803 | 1,758 |
| Total Other | 593 | 622 | 736 | 611 | 582 | 606 | 621 | 638 | 550 | 1,215 | 1,188 | 2,535 | 2,401 |
| Total non-interest expense | 5,942 | 6,378 | 6,319 | 5,992 | 5,916 | 5,912 | 5,882 | 5,858 | 5,482 | 12,320 | 11,828 | 24,139 | 22,833 |

${ }^{1}$ Stock-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL \& COMMERCIAL BANKING (Millions of Canadian dollars, except percentage amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest income | 1,251 | 1,384 | 1,330 | 1,325 | 1,273 | 1,284 | 1,297 | 1,283 | 1,251 | 2,635 | 2,557 | 5,212 | 5,140 |
| Total revenue | 4,400 | 4,610 | 4,568 | 4,546 | 4,333 | 4,418 | 4,364 | 4,284 | 4,103 | 9,010 | 8,751 | 17,865 | 16,916 |
| PCL on performing assets ${ }^{1}$ | 1,370 | 66 | 50 | 15 | 9 | 35 | 25 | 31 | 18 | 1,436 | 44 | 109 | 115 |
| PCL on impaired assets ${ }^{1}$ | 336 | 276 | 337 | 326 | 363 | 313 | 292 | 308 | 282 | 612 | 676 | 1,339 | 1,158 |
| Total PCL | 1,706 | 342 | 387 | 341 | 372 | 348 | 317 | 339 | 300 | 2,048 | 720 | 1,448 | 1,273 |
| Non-interest expense | 1,947 | 1,984 | 2,007 | 1,959 | 1,887 | 1,915 | 1,987 | 1,910 | 1,828 | 3,931 | 3,802 | 7,768 | 7,526 |
| Income taxes | 215 | 598 | 556 | 582 | 525 | 584 | 522 | 525 | 516 | 813 | 1,109 | 2,247 | 2,089 |
| Net income | 532 | 1,686 | 1,618 | 1,664 | 1,549 | 1,571 | 1,538 | 1,510 | 1,459 | 2,218 | 3,120 | 6,402 | 6,028 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking | 3,139 | 3,308 | 3,286 | 3,283 | 3,124 | 3,150 | 3,153 | 3,090 | 2,971 | 6,447 | 6,274 | 12,843 | 12,237 |
| Business Banking | 1,031 | 1,060 | 1,035 | 1,021 | 975 | 1,020 | 979 | 950 | 900 | 2,091 | 1,995 | 4,051 | 3,733 |
| Canadian Banking | 4,170 | 4,368 | 4,321 | 4,304 | 4,099 | 4,170 | 4,132 | 4,040 | 3,871 | 8,538 | 8,269 | 16,894 | 15,970 |
| Caribbean \& U.S. Banking | 230 | 242 | 247 | 242 | 234 | 248 | 232 | 244 | 232 | 472 | 482 | 971 | 946 |
| Total | 4,400 | 4,610 | 4,568 | 4,546 | 4,333 | 4,418 | 4,364 | 4,284 | 4,103 | 9,010 | 8,751 | 17,865 | 16,916 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 9.0\% | 28.3\% | 27.0\% | 28.0\% | 27.2\% | 26.6\% | 26.7\% | 27.2\% | 27.8\% | 18.7\% | 26.9\% | 27.2\% | 27.6\% |
| NIM (average earning assets, net) | 2.73\% | 2.77\% | 2.82\% | 2.86\% | 2.85\% | 2.84\% | 2.82\% | 2.80\% | 2.79\% | 2.75\% | 2.85\% | 2.84\% | 2.78\% |
| Efficiency ratio | 44.3\% | 43.0\% | 43.9\% | 43.1\% | 43.5\% | 43.3\% | 45.5\% | 44.6\% | 44.6\% | 43.6\% | 43.4\% | 43.5\% | 44.5\% |
| Operating leverage | (1.7)\% | 0.7\% | 3.7\% | 3.5\% | 2.4\% | (0.2)\% | 2.5\% | 3.3\% | 1.0\% | (0.4)\% | 1.0\% | 2.4\% | 1.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 492,900 | 487,300 | 477,900 | 468,400 | 461,000 | 457,300 | 451,100 | 445,600 | 438,600 | 490,100 | 459,100 | 466,200 | 442,500 |
| Earning assets, net | 468,400 | 463,400 | 456,100 | 447,200 | 440,300 | 437,100 | 431,500 | 425,900 | 419,200 | 465,900 | 438,700 | 445,200 | 423,100 |
| Loans and acceptances, net | 471,300 | 466,800 | 458,900 | 449,500 | 441,900 | 438,100 | 432,200 | 426,500 | 419,900 | 469,000 | 440,000 | 447,100 | 423,700 |
| Deposits | 428,700 | 413,700 | 405,200 | 396,300 | 389,000 | 382,200 | 368,700 | 363,100 | 357,900 | 421,100 | 385,500 | 393,200 | 361,700 |
| Attributed capital | 23,500 | 23,350 | 23,400 | 23,300 | 23,000 | 23,050 | 22,450 | 21,700 | 21,200 | 23,400 | 23,000 | 23,200 | 21,500 |
| Risk capital | 18,900 | 18,800 | 18,800 | 18,700 | 18,400 | 18,450 | 17,850 | 17,100 | 16,600 | 18,850 | 18,450 | 18,600 | 16,950 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans (GIL) / Related loans and acceptances | 0.34\% | 0.36\% | 0.37\% | 0.37\% | 0.40\% | 0.37\% | 0.37\% | 0.38\% | 0.41\% | 0.34\% | 0.40\% | 0.37\% | 0.37\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptance | 1.18\% | 0.05\% | 0.05\% | 0.01\% | 0.02\% | 0.03\% | 0.02\% | 0.06\% | 0.02\% | 0.61\% | 0.03\% | 0.03\% | 0.03\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.28\% | 0.24\% | 0.29\% | 0.29\% | 0.34\% | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.26\% | 0.31\% | 0.30\% | 0.26\% |
| Net write-offs / Average net loans and acceptances | 0.25\% | 0.24\% | 0.29\% | 0.30\% | 0.27\% | 0.23\% | 0.26\% | 0.26\% | 0.25\% | 0.24\% | 0.25\% | 0.27\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration (AUA) ${ }^{3}$ | 275,700 | 294,200 | 283,800 | 282,200 | 283,300 | 268,500 | 266,500 | 276,700 | 269,100 | 275,700 | 283,300 | 283,800 | 266,500 |
| Assets under management (AUM) | 5,100 | 5,200 | 5,000 | 4,900 | 4,900 | 4,600 | 4,700 | 4,700 | 4,600 | 5,100 | 4,900 | 5,000 | 4,700 |
| Number of employees (full-time equivalent) | 35,317 | 35,395 | 35,467 | 36,050 | 35,510 | 35,627 | 35,573 | 35,743 | 34,792 | 35,317 | 35,510 | 35,467 | 35,573 |
| After-tax effect of amortization of other intangibles | 4 | 2 | 2 | 4 | 2 | 3 | 4 | 2 | 3 | 6 | 5 | 11 | 12 |

 credit-mpaired financial assets, except those classified or designated as FVTPL and equity securties designated as FVOC.
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43 .


| CANADIAN BANKING <br> (Millions of Canadian dollars, except percentage amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,985 | 3,051 | 3,056 | 3,038 | 2,883 | 2,946 | 2,894 | 2,825 | 2,691 | 6,036 | 5,829 | 11,923 | 11,108 |
| Non-interest income | 1,185 | 1,317 | 1,265 | 1,266 | 1,216 | 1,224 | 1,238 | 1,215 | 1,180 | 2,502 | 2,440 | 4,971 | 4,862 |
| Total revenue | 4,170 | 4,368 | 4,321 | 4,304 | 4,099 | 4,170 | 4,132 | 4,040 | 3,871 | 8,538 | 8,269 | 16,894 | 15,970 |
| PCL on performing assets ${ }^{1}$ | 1,175 | 67 | 51 | 15 | 37 | 49 | 73 | 57 | 30 | 1,242 | 86 | 152 | 194 |
| PCL on impaired assets ${ }^{1}$ | 339 | 300 | 349 | 314 | 363 | 292 | 279 | 260 | 261 | 639 | 655 | 1,318 | 1,068 |
| Total PCL | 1,514 | 367 | 400 | 329 | 400 | 341 | 352 | 317 | 291 | 1,881 | 741 | 1,470 | 1,262 |
| Non-interest expense | 1,780 | 1,802 | 1,814 | 1,788 | 1,720 | 1,733 | 1,809 | 1,706 | 1,650 | 3,582 | 3,453 | 7,055 | 6,794 |
| Income taxes | 227 | 575 | 552 | 578 | 519 | 552 | 508 | 526 | 504 | 802 | 1,071 | 2,201 | 2,054 |
| Net income | 649 | 1,624 | 1,555 | 1,609 | 1,460 | 1,544 | 1,463 | 1,491 | 1,426 | 2,273 | 3,004 | 6,168 | 5,860 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking | 3,139 | 3,308 | 3,286 | 3,283 | 3,124 | 3,150 | 3,153 | 3,090 | 2,971 | 6,447 | 6,274 | 12,843 | 12,237 |
| Business Banking | 1,031 | 1,060 | 1,035 | 1,021 | 975 | 1,020 | 979 | 950 | 900 | 2,091 | 1,995 | 4,051 | 3,733 |
| Total | 4,170 | 4,368 | 4,321 | 4,304 | 4,099 | 4,170 | 4,132 | 4,040 | 3,871 | 8,538 | 8,269 | 16,894 | 15,970 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 12.5\% | 31.3\% | 29.8\% | 31.2\% | 29.7\% | 30.4\% | 29.6\% | 31.4\% | 32.0\% | 22.0\% | 30.1\% | 30.3\% | 31.4\% |
| NIM (average earning assets, net) | 2.70\% | 2.72\% | 2.76\% | 2.80\% | 2.80\% | 2.79\% | 2.77\% | 2.74\% | 2.74\% | 2.71\% | 2.79\% | 2.79\% | 2.73\% |
| Efficiency ratio | 42.7\% | 41.3\% | 42.0\% | 41.5\% | 42.0\% | 41.6\% | 43.8\% | 42.2\% | 42.6\% | 42.0\% | 41.8\% | 41.8\% | 42.5\% |
| Operating leverage | (1.8)\% | 0.7\% | 4.3\% | 1.7\% | 1.7\% | (0.2)\% | 2.3\% | 5.0\% | 0.7\% | (0.4)\% | 0.7\% | 2.0\% | 1.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets, net | 450,200 | 445,700 | 438,600 | 429,800 | 422,600 | 419,100 | 414,100 | 408,800 | 402,500 | 447,900 | 420,800 | 427,600 | 406,200 |
| Loans and acceptances, net ${ }^{3}$ | 461,400 | 457,200 | 449,500 | 440,300 | 432,800 | 428,800 | 423,200 | 417,600 | 411,100 | 459,300 | 430,700 | 437,900 | 414,800 |
| Residential mortgages ${ }^{3}$ | 275,800 | 271,800 | 265,000 | 257,500 | 252,600 | 250,200 | 246,900 | 243,100 | 240,100 | 273,800 | 251,400 | 256,300 | 242,200 |
| Home equity lines of credit (HELOC) ${ }^{3}$ | 37,900 | 38,400 | 39,200 | 39,500 | 39,500 | 39,800 | 40,200 | 40,300 | 40,300 | 38,100 | 39,700 | 39,500 | 40,400 |
| Other personal ${ }^{3,4}$ | 41,300 | 41,500 | 41,300 | 40,700 | 40,200 | 40,400 | 40,500 | 40,000 | 39,800 | 41,400 | 40,200 | 40,700 | 39,900 |
| Total personal ${ }^{3}$ | 79,200 | 79,900 | 80,500 | 80,200 | 79,700 | 80,200 | 80,700 | 80,300 | 80,100 | 79,500 | 79,900 | 80,200 | 80,300 |
| Credit cards ${ }^{3}$ | 18,500 | 19,800 | 19,600 | 19,300 | 18,600 | 19,000 | 18,700 | 18,400 | 17,600 | 19,200 | 18,800 | 19,100 | 18,100 |
| Small business ${ }^{3}$ | 5,700 | 5,500 | 5,400 | 5,200 | 5,100 | 4,700 | 4,800 | 4,700 | 4,600 | 5,600 | 4,900 | 5,100 | 4,700 |
| Total retail | 379,200 | 377,000 | 370,500 | 362,200 | 356,000 | 354,100 | 351,100 | 346,500 | 342,400 | 378,100 | 355,000 | 360,700 | 345,300 |
| Wholesale loans and acceptances ${ }^{3}$ | 84,400 | 82,300 | 81,100 | 80,200 | 78,900 | 76,700 | 74,100 | 72,900 | 70,500 | 83,400 | 77,800 | 79,200 | 71,400 |
| Personal deposits | 227,300 | 220,300 | 216,300 | 213,100 | 209,600 | 202,800 | 196,100 | 193,400 | 191,700 | 223,800 | 206,100 | 210,500 | 193,000 |
| Business deposits | 182,900 | 175,600 | 170,900 | 164,800 | 160,700 | 160,700 | 154,400 | 151,300 | 147,800 | 179,200 | 160,700 | 164,300 | 150,400 |
| Attributed capital | 20,450 | 20,400 | 20,450 | 20,200 | 19,900 | 19,850 | 19,350 | 18,600 | 18,050 | 20,450 | 19,900 | 20,100 | 18,400 |
| Risk capital | 17,750 | 17,700 | 17,700 | 17,450 | 17,150 | 17,100 | 16,600 | 15,800 | 15,250 | 17,700 | 17,150 | 17,350 | 15,600 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances | 0.28\% | 0.29\% | 0.29\% | 0.28\% | 0.29\% | 0.26\% | 0.26\% | 0.26\% | 0.29\% | 0.28\% | 0.29\% | 0.29\% | 0.26\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 1.03\% | 0.06\% | 0.04\% | 0.02\% | 0.04\% | 0.05\% | 0.07\% | 0.05\% | 0.03\% | 0.54\% | 0.04\% | 0.04\% | 0.04\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.30\% | 0.26\% | 0.31\% | 0.28\% | 0.34\% | 0.27\% | 0.26\% | 0.25\% | 0.26\% | 0.28\% | 0.31\% | 0.30\% | 0.26\% |
| Net write-offs / Average net loans and acceptances | 0.25\% | 0.24\% | 0.29\% | 0.30\% | 0.26\% | 0.24\% | 0.25\% | 0.26\% | 0.25\% | 0.25\% | 0.25\% | 0.27\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $A \cup A{ }^{5}$ | 269,300 | 287,500 | 277,100 | 275,300 | 276,100 | 261,500 | 258,800 | 268,600 | 260,800 | 269,300 | 276,100 | 277,100 | 258,800 |
| Number of employees (full-time equivalent) | 32,750 | 32,783 | 32,827 | 33,354 | 32,800 | 32,924 | 32,866 | 33,038 | 32,020 | 32,750 | 32,800 | 32,827 | 32,866 |
| After-tax effect of amortization of other intangibles | 2 | 3 | 2 | , | 3 | 3 | 2 |  | 3 | 5 | 6 | 11 | 11 |

 rities designated as FVOCl .
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43
${ }^{3}$ Average loans and acceptances, net are reported net of allowance for credit losses (ACL). All other average balances are reported on a gross basis (before deducting ACL).
${ }^{4}$ As at Q2/20, average personal secured loans was $\$ 19.9$ billion and average personal unsecured loans was $\$ 21.4$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees.government guarantees.
${ }^{5}$ AUA represents period-end spot balances and includes securtized residential mortgages and credit card loans as at April 30,2020 of $\$ 16.1$ billion and $\$ 6.7$ billion, respectively (January 31,2020 of $\$ 15.4$ billion and $\$ 7.8$ billion; April 30 , 2019 of $\$ 16.2$ billion and $\$ 8.3$ billion).

| WEALTH MANAGEMENT <br> (Millions of Canadian dollars, except percentage amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 737 | 738 | 745 | 773 | 731 | 744 | 679 | 679 | 632 | 1,475 | 1,475 | 2,993 | 2,602 |
| Fee-based revenue | 1,774 | 1,847 | 1,786 | 1,740 | 1,663 | 1,714 | 1,662 | 1,626 | 1,570 | 3,621 | 3,377 | 6,903 | 6,447 |
| Transaction and other revenue | 444 | 521 | 646 | 501 | 499 | 478 | 455 | 455 | 447 | 965 | 977 | 2,124 | 1,873 |
| U.S. wealth accumulation plans gains/(losses) ${ }^{1}$ | (133) | 60 | 10 | 15 | 86 | 12 | (56) | 38 | (44) | (73) | 98 | 123 | 4 |
| Total revenue | 2,822 | 3,166 | 3,187 | 3,029 | 2,979 | 2,948 | 2,740 | 2,798 | 2,605 | 5,988 | 5,927 | 12,143 | 10,926 |
| PCL on performing assets ${ }^{2}$ | 76 | (1) | (1) | 10 | 13 | 15 | (3) | 12 | (21) | 75 | 28 | 37 | (19) |
| PCL on impaired assets ${ }^{2}$ | 15 | (1) | 35 | 17 | 17 | 11 | 7 | (9) | 1 | 14 | 28 | 80 | 4 |
| Total PCL | 91 | (2) | 34 | 27 | 30 | 26 | 4 | 3 | (20) | 89 | 56 | 117 | (15) |
| Non-interest expense | 2,284 | 2,309 | 2,250 | 2,163 | 2,127 | 2,155 | 2,108 | 2,023 | 1,972 | 4,593 | 4,282 | 8,695 | 8,054 |
| U.S. wealth accumulation plans (gains)/losses ${ }^{1}$ | (115) | 61 | 12 | 20 | 77 | 9 | (47) | 36 | (33) | (54) | 86 | 118 | 16 |
| Income taxes | 138 | 175 | 162 | 180 | 160 | 161 | 122 | 158 | 149 | 313 | 321 | 663 | 606 |
| Net income | 424 | 623 | 729 | 639 | 585 | 597 | 553 | 578 | 537 | 1,047 | 1,182 | 2,550 | 2,265 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 835 | 843 | 823 | 821 | 808 | 842 | 796 | 761 | 742 | 1,678 | 1,650 | 3,294 | 3,048 |
| U.S. Wealth Management (including City National) | 1,384 | 1,624 | 1,556 | 1,546 | 1,539 | 1,471 | 1,345 | 1,435 | 1,255 | 3,008 | 3,010 | 6,112 | 5,419 |
| Global Asset Management | 500 | 594 | 713 | 567 | 538 | 543 | 513 | 507 | 516 | 1,094 | 1,081 | 2,361 | 2,092 |
| International Wealth Management | 103 | 105 | 95 | 95 | 94 | 92 | 86 | 95 | 92 | 208 | 186 | 376 | 367 |
| Total | 2,822 | 3,166 | 3,187 | 3,029 | 2,979 | 2,948 | 2,740 | 2,798 | 2,605 | 5,988 | 5,927 | 12,143 | 10,926 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 10.4\% | 15.8\% | 19.5\% | 17.2\% | 16.5\% | 16.4\% | 15.9\% | 16.4\% | 15.8\% | 13.0\% | 16.5\% | 17.4\% | 16.3\% |
| NIM (average earning assets, net) | 2.97\% | 3.17\% | 3.30\% | 3.59\% | 3.66\% | 3.67\% | 3.49\% | 3.56\% | 3.47\% | 3.07\% | 3.66\% | 3.55\% | 3.45\% |
| Pre-tax margin | 19.9\% | 25.2\% | 28.0\% | 27.0\% | 25.0\% | 25.7\% | 24.6\% | 26.3\% | 26.3\% | 22.7\% | 25.4\% | 26.5\% | 26.3\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 118,100 | 108,600 | 103,900 | 99,700 | 96,000 | 94,300 | 91,300 | 89,900 | 89,000 | 113,300 | 95,200 | 98,500 | 89,600 |
| Earning assets, net | 100,900 | 92,500 | 89,500 | 85,500 | 81,900 | 80,500 | 77,100 | 75,700 | 74,800 | 96,700 | 81,200 | 84,400 | 75,500 |
| Loans and acceptances, net ${ }^{4}$ | 75,100 | 69,600 | 66,700 | 64,400 | 62,200 | 61,200 | 57,800 | 57,000 | 54,800 | 72,300 | 61,700 | 63,600 | 55,500 |
| Retail loans ${ }^{4}$ | 31,100 | 29,000 | 27,500 | 26,600 | 25,800 | 25,300 | 24,200 | 23,700 | 22,600 | 30,000 | 25,500 | 26,300 | 23,100 |
| Wholesale loans and acceptances ${ }^{4}$ | 44,300 | 40,800 | 39,400 | 38,000 | 36,600 | 36,100 | 33,800 | 33,600 | 32,400 | 42,500 | 36,400 | 37,500 | 32,600 |
| Deposits | 119,100 | 105,600 | 100,700 | 95,300 | 93,000 | 94,300 | 91,800 | 91,700 | 93,000 | 112,300 | 93,600 | 95,800 | 92,300 |
| Attributed capital | 16,100 | 15,350 | 14,600 | 14,400 | 14,200 | 14,050 | 13,500 | 13,600 | 13,600 | 15,750 | 14,150 | 14,350 | 13,500 |
| Risk capital | 8,500 | 7,950 | 7,250 | 7,050 | 6,750 | 6,550 | 6,150 | 6,250 | 6,200 | 8,250 | 6,650 | 6,900 | 6,150 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances | 0.40\% | 0.48\% | 0.39\% | 0.39\% | 0.38\% | 0.37\% | 0.34\% | 0.34\% | 0.41\% | 0.40\% | 0.38\% | 0.39\% | 0.34\% |
| GIL on acquired credit impaired loans / Related loans and acceptances | 0.01\% | 0.02\% | 0.02\% | 0.02\% | 0.02\% | 0.03\% | 0.03\% | 0.03\% | 0.04\% | 0.01\% | 0.02\% | 0.02\% | 0.03\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 0.39\% | 0.00\% | (0.01)\% | 0.06\% | 0.08\% | 0.10\% | (0.01)\% | 0.08\% | (0.16)\% | 0.20\% | 0.09\% | 0.05\% | (0.04)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.08\% | (0.01)\% | 0.21\% | 0.11\% | 0.12\% | 0.07\% | 0.04\% | (0.06)\% | 0.01\% | 0.04\% | 0.09\% | 0.13\% | 0.01\% |
| Net write-offs / Average net loans and acceptances | 0.10\% | (0.02)\% | 0.14\% | (0.01)\% | 0.11\% | 0.16\% | 0.00\% | 0.04\% | 0.07\% | 0.04\% | 0.14\% | 0.10\% | 0.03\% |

${ }^{1}$ Gains (losses) on investments in mutual funds and corporate-owned life insurance policies used as economic hedges are included in revenue and related variability is included in market-linked compensation expense in our U.S. wealth accumulation plans.
 impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOC .
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43
${ }^{4}$ Average total loans and acceptances are reported net of ACL. Average retail and wholesale loans and acceptance balances are reported on a gross basis (before deducting ACL).

| WEALTH MANAGEMENT continued (Millions of Canadian dollars, except percentage amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 395,900 | 425,000 | 407,000 | 401,100 | 399,300 | 376,500 | 368,900 | 378,300 | 364,800 | 395,900 | 399,300 | 407,000 | 368,900 |
| U.S. Wealth Management (including City National) | 559,200 | 578,600 | 543,300 | 538,800 | 537,200 | 496,500 | 483,000 | 487,900 | 458,500 | 559,200 | 537,200 | 543,300 | 483,000 |
| Global Asset Management | 5,800 | 6,200 | 6,000 | 6,000 | 6,100 | 5,800 | 5,800 | 6,800 | 6,600 | 5,800 | 6,100 | 6,000 | 5,800 |
| International Wealth Management | 92,800 | 97,100 | 105,900 | 104,900 | 108,300 | 102,600 | 112,800 | 112,800 | 114,700 | 92,800 | 108,300 | 105,900 | 112,800 |
| Total | 1,053,700 | 1,106,900 | 1,062,200 | 1,050,800 | 1,050,900 | 981,400 | 970,500 | 985,800 | 944,600 | 1,053,700 | 1,050,900 | 1,062,200 | 970,500 |
| AUM |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 117,700 | 124,100 | 116,700 | 113,800 | 111,500 | 103,200 | 100,200 | 101,700 | 96,000 | 117,700 | 111,500 | 116,700 | 100,200 |
| U.S. Wealth Management (including City National) | 171,100 | 173,200 | 163,000 | 154,700 | 152,000 | 140,900 | 135,300 | 134,900 | 126,000 | 171,100 | 152,000 | 163,000 | 135,300 |
| Global Asset Management | 484,500 | 486,400 | 467,200 | 461,300 | 454,000 | 429,600 | 421,100 | 435,300 | 424,500 | 484,500 | 454,000 | 467,200 | 421,100 |
| International Wealth Management | 8,800 | 9,200 | 8,800 | 8,500 | 9,100 | 8,300 | 8,300 | 8,600 | 8,500 | 8,800 | 9,100 | 8,800 | 8,300 |
| Total | 782,100 | 792,900 | 755,700 | 738,300 | 726,600 | 682,000 | 664,900 | 680,500 | 655,000 | 782,100 | 726,600 | 755,700 | 664,900 |
| Number of employees (full-time equivalent) | 18,717 | 18,581 | 18,613 | 18,589 | 18,284 | 18,187 | 17,975 | 17,807 | 17,313 | 18,717 | 18,284 | 18,613 | 17,975 |
| After-tax effect of amortization of other intangibles | 44 | 42 | 43 | 43 | 51 | 49 | 49 | 48 | 50 | 86 | 100 | 186 | 193 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 1,003 | 1,234 | 1,175 | 1,168 | 1,155 | 1,103 | 1,031 | 1,101 | 977 | 2,237 | 2,258 | 4,601 | 4,209 |


| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 957 | 1,350 | 944 | 914 | 964 | 1,162 | 1,222 | 1,047 | 824 | 2,307 | 2,126 | 3,984 | 4,032 |
| Investment income, gains/(losses) on assets supporting insurance policyholder liabilities ${ }^{2}$ | (796) | 609 | 168 | 505 | 515 | 381 | (230) | 181 | (87) | (187) | 896 | 1,569 | 30 |
| Fee income | 36 | 35 | 41 | 44 | 36 | 36 | 47 | 62 | 69 | 71 | 72 | 157 | 217 |
| Total revenue | 197 | 1,994 | 1,153 | 1,463 | 1,515 | 1,579 | 1,039 | 1,290 | 806 | 2,191 | 3,094 | 5,710 | 4,279 |
| PBCAE | (177) | 1,614 | 654 | 1,046 | 1,160 | 1,225 | 494 | 925 | 421 | 1,437 | 2,385 | 4,085 | 2,676 |
| PCL | 1 | - | - | - | - | - | - | - | - | 1 |  | - |  |
| Non-interest expense | 148 | 153 | 153 | 149 | 150 | 154 | 159 | 153 | 148 | 301 | 304 | 606 | 602 |
| Income taxes | 45 | 46 | 64 | 64 | 51 | 34 | 68 | 54 | 65 | 91 | 85 | 213 | 226 |
| Net income | 180 | 181 | 282 | 204 | 154 | 166 | 318 | 158 | 172 | 361 | 320 | 806 | 775 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| International Insurance | 541 | 611 | 544 | 472 | 511 | 540 | 503 | 544 | 496 | 1,152 | 1,051 | 2,067 | 2,066 |
| Total | 197 | 1,994 | 1,153 | 1,463 | 1,515 | 1,579 | 1,039 | 1,290 | 806 | 2,191 | 3,094 | 5,710 | 4,279 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\mathrm{ROE}^{3}$ | 33.0\% | 32.5\% | 50.3\% | 39.2\% | 32.4\% | 34.7\% | 57.2\% | 32.1\% | 36.3\% | 32.7\% | 33.5\% | 39.6\% | 39.3\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 19,900 | 19,400 | 18,900 | 17,900 | 17,300 | 16,400 | 16,200 | 16,000 | 15,600 | 19,700 | 16,800 | 17,600 | 15,800 |
| Attributed capital | 2,200 | 2,200 | 2,200 | 2,050 | 1,950 | 1,900 | 2,200 | 1,950 | 1,950 | 2,200 | 1,900 | 2,000 | 1,950 |
| Risk capital | 1,950 | 2,000 | 2,000 | 1,850 | 1,750 | 1,700 | 2,000 | 1,750 | 1,750 | 2,000 | 1,700 | 1,800 | 1,750 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{4}$ | 1,148 | 1,542 | 1,105 | 1,079 | 1,106 | 1,314 | 1,374 | 1,197 | 981 | 2,690 | 2,420 | 4,604 | 4,647 |
| Canadian Insurance | 521 | 917 | 543 | 542 | 579 | 751 | 872 | , 663 | 466 | 1,438 | 1,330 | 2,415 | 2,584 |
| International Insurance | 627 | 625 | 562 | 537 | 527 | 563 | 502 | 534 | 515 | 1,252 | 1,090 | 2,189 | 2,063 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ PBCAE | (953) | 468 | (28) | 385 | 383 | 247 | (342) | 55 | (174) | (485) | 630 | 987 | (435) |
| Insurance policyholder benefits and claims | (257) | 1,535 | 572 | 971 | 1,077 | 1,129 | 416 | 856 | 351 | 1,278 | 2,206 | 3,749 | 2,391 |
| Insurance policyholder acquisition expense | 80 | 79 | 82 | 75 | 83 | 96 | 78 | 69 | 70 | 159 | 179 | 336 | 285 |
| Insurance claims and policy benefit liabilities | 11,383 | 12,259 | 11,401 | 11,480 | 11,006 | 10,512 | 10,000 | 10,105 | 9,763 | 11,383 | 11,006 | 11,401 | 10,000 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUM | 1,800 | 1,800 | 1,600 | 1,600 | 1,600 | 1,400 | 1,400 | 1,400 | 1,300 | 1,800 | 1,600 | 1,600 | 1,400 |
| Number of employees (full-time equivalent) | 2,880 | 2,880 | 2,927 | 3,001 | 2,973 | 2,946 | 2,964 | 3,014 | 2,837 | 2,880 | 2,973 | 2,927 | 2,964 |

${ }^{1}$ Net earned premiums excludes the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 acquisition expense (PBCAE).
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43 .
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
5 The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE.

| INVESTOR \& TREASURY SERVICES <br> (Millions of Canadian dollars, except percentage amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 74 | 58 | 37 | (16) | (34) | (31) | 19 | 32 | 118 | 132 | (65) | (44) | 297 |
| Non-interest income | 635 | 539 | 529 | 577 | 621 | 662 | 605 | 588 | 553 | 1,174 | 1,283 | 2,389 | 2,294 |
| Total revenue | 709 | 597 | 566 | 561 | 587 | 631 | 624 | 620 | 671 | 1,306 | 1,218 | 2,345 | 2,591 |
| PCL | 14 | - | (1) | 1 |  |  |  | 1 | - | 14 |  |  | 1 |
| Non-interest expense | 392 | 402 | 508 | 411 | 388 | 418 | 421 | 416 | 391 | 794 | 806 | 1,725 | 1,617 |
| Income taxes Net income | 77 | 52 | 14 | 31 | 48 | 52 | 48 | 48 | 68 | 129 | 100 | 145 | 232 |
|  | 226 | 143 | 45 | 118 | 151 | 161 | 155 | 155 | 212 | 369 | 312 | 475 | 741 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{1}$ | 28.4\% | 18.0\% | 4.8\% | 13.2\% | 17.4\% | 17.3\% | 19.2\% | 19.8\% | 28.1\% | 23.2\% | 17.3\% | 13.2\% | 23.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 183,700 | 147,700 | 151,600 | 145,200 | 143,600 | 143,800 | 133,300 | 130,400 | 131,500 | 165,500 | 143,700 | 146,100 | 132,100 |
| Trading securities | 19,800 | 19,900 | 26,100 | 25,300 | 25,100 | 29,300 | 26,900 | 26,800 | 27,400 | 19,900 | 27,200 | 26,400 | 28,000 |
| Loans and acceptances, net | 7,200 | 5,700 | 5,600 | 5,600 | 4,800 | 4,100 | 3,700 | 3,300 | 2,900 | 6,500 | 4,400 | 5,000 | 3,100 |
| Deposits | 194,700 | 174,500 | 175,200 | 179,300 | 173,900 | 171,900 | 163,600 | 162,500 | 163,600 | 184,500 | 172,900 | 175,100 | 161,200 |
| Client deposits | 64,900 | 57,900 | 57,600 | 60,100 | 58,200 | 59,200 | 59,200 | 60,200 | 58,200 | 61,300 | 58,700 | 58,800 | 58,600 |
| Wholesale funding deposits | 129,800 | 116,600 | 117,600 | 119,200 | 115,700 | 112,700 | 104,400 | 102,300 | 105,400 | 123,200 | 114,200 | 116,300 | 102,600 |
| Attributed capital | 3,200 | 3,100 | 3,450 | 3,450 | 3,500 | 3,600 | 3,150 | 3,050 | 3,050 | 3,150 | 3,550 | 3,500 | 3,100 |
| Risk capital | 2,600 | 2,500 | 2,800 | 2,850 | 2,900 | 3,000 | 2,550 | 2,500 | 2,500 | 2,550 | 2,950 | 2,900 | 2,550 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 4,037,700 | 4,308,200 | 4,318,100 | 4,242,100 | 4,307,800 | 4,100,900 | 4,283,100 | 4,210,600 | 4,439,800 | 4,037,700 | 4,307,800 | 4,318,100 | 4,283,100 |
| Number of employees (full-time equivalent) | 4,526 | 4,624 | 4,684 | 4,795 | 4,804 | 4,877 | 4,846 | 4,814 | 4,765 | 4,526 | 4,804 | 4,684 | 4,846 |
| After-tax effect of amortization of other intangibles | 4 | 2 | 3 | 2 | 3 | 2 | 4 | 2 | 5 | 6 | 5 | 10 | 14 |

${ }^{1}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43.

| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 1,456 | 1,161 | 1,063 | 1,018 | 993 | 969 | 885 | 850 | 792 | 2,617 | 1,962 | 4,043 | 3,328 |
| Non-interest income (teb) | 857 | 1,387 | 924 | 1,016 | 1,176 | 1,129 | 1,171 | 1,307 | 1,218 | 2,244 | 2,305 | 4,245 | 5,070 |
| Total revenue (teb) | 2,313 | 2,548 | 1,987 | 2,034 | 2,169 | 2,098 | 2,056 | 2,157 | 2,010 | 4,861 | 4,267 | 8,288 | 8,398 |
| PCL on performing assets ${ }^{2}$ | 723 | 18 | 18 | 3 | (23) | 38 | 17 | 16 | (21) | 741 | 15 | 36 | (13) |
| PCL on impaired assets ${ }^{2}$ | 294 | 61 | 60 | 53 | 48 | 102 | 15 | (13) | 14 | 355 | 150 | 263 | 61 |
| Total PCL | 1,017 | 79 | 78 | 56 | 25 | 140 | 32 | 3 | (7) | 1,096 | 165 | 299 | 48 |
| Non-interest expense | 1,291 | 1,435 | 1,308 | 1,269 | 1,289 | 1,230 | 1,244 | 1,312 | 1,190 | 2,726 | 2,519 | 5,096 | 4,960 |
| Income taxes | (100) | 152 | 17 | 56 | 79 | 75 | 114 | 144 | 162 | 52 | 154 | 227 | 613 |
| Net income | 105 | 882 | 584 | 653 | 776 | 653 | 666 | 698 | 665 | 987 | 1,429 | 2,666 | 2,777 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 722 | 1,141 | 934 | 962 | 969 | 927 | 1,087 | 1,065 | 967 | 1,863 | 1,896 | 3,792 | 4,113 |
| Global Markets | 1,694 | 1,450 | 1,095 | 1,106 | 1,235 | 1,227 | 1,035 | 1,148 | 1,092 | 3,144 | 2,462 | 4,663 | 4,496 |
| Other | (103) | (43) | (42) | (34) | (35) | (56) | (66) | (56) | (49) | (146) | (91) | (167) | (211) |
| Total | 2,313 | 2,548 | 1,987 | 2,034 | 2,169 | 2,098 | 2,056 | 2,157 | 2,010 | 4,861 | 4,267 | 8,288 | 8,398 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 1.5\% | 15.1\% | 10.0\% | 11.1\% | 13.6\% | 10.8\% | 11.8\% | 12.3\% | 13.4\% | 8.3\% | 12.2\% | 11.4\% | 13.0\% |
| Total compensation to revenue ${ }^{4}$ | 34.8\% | 38.2\% | 39.9\% | 37.9\% | 38.1\% | 36.9\% | 37.4\% | 38.2\% | 37.0\% | 36.6\% | 37.5\% | 38.2\% | 37.2\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 820,700 | 716,000 | 696,100 | 676,700 | 648,900 | 643,700 | 591,700 | 579,400 | 563,700 | 767,800 | 646,200 | 666,500 | 576,300 |
| Trading securities | 108,100 | 115,700 | 103,800 | 101,400 | 101,200 | 102,100 | 88,000 | 95,600 | 98,900 | 112,000 | 101,700 | 102,100 | 95,800 |
| Loans and acceptances, net | 117,600 | 99,300 | 98,100 | 101,100 | 101,800 | 98,400 | 90,700 | 85,000 | 82,800 | 108,300 | 100,000 | 99,800 | 85,000 |
| Deposits | 79,300 | 76,500 | 76,800 | 75,900 | 78,200 | 78,100 | 73,700 | 72,200 | 70,300 | 77,900 | 79,100 | 77,300 | 70,100 |
| Attributed capital | 23,450 | 22,750 | 22,350 | 22,700 | 22,800 | 23,150 | 21,650 | 21,700 | 19,700 | 23,100 | 23,000 | 22,750 | 20,700 |
| Risk capital | 21,650 | 21,000 | 20,600 | 20,950 | 21,100 | 21,450 | 20,050 | 20,100 | 18,150 | 21,300 | 21,300 | 21,050 | 19,100 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances | 1.19\% | 0.89\% | 1.02\% | 1.02\% | 0.99\% | 0.90\% | 0.41\% | 0.57\% | 0.80\% | 1.19\% | 0.99\% | 1.02\% | 0.41\% |
| PCL on performing loans (Stage 1 and 2) / Average net loans and acceptances | 2.35\% | 0.08\% | 0.07\% | 0.01\% | (0.08)\% | 0.17\% | 0.07\% | 0.08\% | (0.12)\% | 1.29\% | 0.04\% | 0.04\% | (0.01)\% |
| PCL on impaired loans (Stage 3) / Average net loans and acceptances | 0.94\% | 0.24\% | 0.24\% | 0.21\% | 0.19\% | 0.41\% | 0.07\% | (0.06)\% | 0.07\% | 0.62\% | 0.30\% | 0.26\% | 0.07\% |
| Net write-offs / Average net loans and acceptances | 0.15\% | 0.11\% | 0.07\% | 0.05\% | 0.45\% | 0.08\% | 0.08\% | 0.09\% | (0.02)\% | 0.13\% | 0.27\% | 0.16\% | 0.05\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 14,700 | 14,400 | 13,900 | 13,500 | 13,600 | 13,100 | 13,600 | 13,100 | 12,900 | 14,700 | 13,600 | 13,900 | 13,600 |
| Number of employees (full-time equivalent) ${ }^{5}$ | 3,931 | 4,155 | 4,269 | 4,599 | 4,104 | 4,117 | 4,135 | 4,385 | 3,912 | 3,931 | 4,104 | 4,269 | 4,135 |
| After-tax effect of amortization of other intangibles | - | . | . | - | . | - | . | . |  | . |  | . |  |

 respectively. Comparative amounts have been reclassified to conform with this presentation
 mpaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI
 stock based compensation, severance, retention costs, and variable compensation.
Amounts in the prior year have been revised from those previously presented

| CORPORATE SUPPORT |
| :--- |
| (Millions of Canadian dollars) |


| Income Statement |
| :--- |
| Net interest income (teb) |
| Non-interest income (teb) |
| Total revenue (teb) |
| PCL |
| Non-interest expense |
| Income taxes |
| Net income (loss) |

Non-interest income (teb) Total revenue (teb)

Non-interest expens Income taxes

teb adjustment
After-tax effect of amortization of other intangibles
Average balances
Attributed cap
43,20
43,200
43,200 41,500
$1,500 \quad 41,400$
$1,400 \quad 40,30$ 4,300 42,000 2,000
7,800

Attributed capital
39,500
7,650
43,10 0,850 ,200
41,300 38,600

| BALANCE SHEETS ${ }^{1}$ <br> (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balancesASSETS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 98,777 | 34,120 | 26,310 | 26,863 | 33,041 | 40,033 | 30,209 | 32,015 | 32,765 | 26,310 | 30,209 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 135,778 | 145,015 | 146,534 | 140,421 | 138,916 | 138,173 | 128,258 | 126,386 | 131,168 | 146,534 | 128,258 |
| Investment, net of applicable allowance | 134,163 | 121,652 | 102,470 | 100,240 | 102,075 | 97,659 | 94,608 | 90,746 | 89,673 | 102,470 | 94,608 |
|  | 269,941 | 266,667 | 249,004 | 240,661 | 240,991 | 235,832 | 222,866 | 217,132 | 220,841 | 249,004 | 222,866 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 325,534 | 324,187 | 306,961 | 309,640 | 309,520 | 297,660 | 294,602 | 264,170 | 261,184 | 306,961 | 294,602 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 435,409 | 430,841 | 426,086 | 416,583 | 407,222 | 401,767 | 399,452 | 394,884 | 388,558 | 426,086 | 399,452 |
| Wholesale | 243,269 | 202,238 | 195,870 | 198,941 | 198,263 | 191,114 | 180,278 | 171,050 | 165,643 | 195,870 | 180,278 |
|  | 678,678 | 633,079 | 621,956 | 615,524 | 605,485 | 592,881 | 579,730 | 565,934 | 554,201 | 621,956 | 579,730 |
| Allowance for loan losses | $(5,230)$ | $(3,139)$ | $(3,100)$ | $(3,131)$ | $(3,093)$ | $(3,061)$ | $(2,912)$ | $(2,837)$ | $(2,808)$ | $(3,100)$ | $(2,912)$ |
|  | 673,448 | 629,940 | 618,856 | 612,393 | 602,392 | 589,820 | 576,818 | 563,097 | 551,393 | 618,856 | 576,818 |
| Segregated fund net assets | 1,743 | 1,788 | 1,663 | 1,602 | 1,561 | 1,443 | 1,368 | 1,396 | 1,308 | 1,663 | 1,368 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 19,438 | 18,801 | 18,062 | 17,101 | 16,073 | 16,750 | 15,641 | 16,083 | 15,653 | 18,062 | 15,641 |
| Derivatives | 140,807 | 93,982 | 101,560 | 98,774 | 84,812 | 84,816 | 94,039 | 88,503 | 94,175 | 101,560 | 94,039 |
| Premises and equipment | 8,394 | 8,257 | 3,191 | 3,058 | 3,014 | 2,918 | 2,832 | 2,771 | 2,706 | 3,191 | 2,832 |
| Goodwill | 11,591 | 11,288 | 11,236 | 11,115 | 11,289 | 11,149 | 11,137 | 11,012 | 10,990 | 11,236 | 11,137 |
| Other intangibles | 4,736 | 4,641 | 4,674 | 4,735 | 4,758 | 4,711 | 4,687 | 4,581 | 4,533 | 4,674 | 4,687 |
| Other assets ${ }^{2}$ | 72,875 | 51,302 | 49,073 | 49,407 | 44,716 | 42,431 | 44,064 | 42,455 | 42,251 | 49,073 | 44,064 |
| Total Assets | 1,675,682 | 1,476,304 | 1,428,935 | 1,406,902 | 1,378,885 | 1,366,216 | 1,334,734 | 1,292,374 | 1,274,778 | 1,428,935 | 1,334,734 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 328,386 | 302,002 | 294,732 | 287,929 | 286,495 | 280,171 | 270,154 | 265,555 | 263,390 | 294,732 | 270,154 |
| Business and government | 632,725 | 569,236 | 565,482 | 562,371 | 543,702 | 539,349 | 533,522 | 534,025 | 529,648 | 565,482 | 533,522 |
| Bank | 48,336 | 31,046 | 25,791 | 29,939 | 32,939 | 32,159 | 32,521 | 31,898 | 28,293 | 25,791 | 32,521 |
|  | 1,009,447 | 902,284 | 886,005 | 880,239 | 863,136 | 851,679 | 836,197 | 831,478 | 821,331 | 886,005 | 836,197 |
| Segregated fund net liabilities | 1,743 | 1,788 | 1,663 | 1,602 | 1,561 | 1,443 | 1,368 | 1,396 | 1,308 | 1,663 | 1,368 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 19,548 | 18,844 | 18,091 | 17,124 | 16,099 | 16,781 | 15,662 | 16,099 | 15,668 | 18,091 | 15,662 |
| Obligations related to securities sold short | 40,347 | 35,624 | 35,069 | 33,602 | 34,049 | 33,242 | 32,247 | 33,192 | 33,047 | 35,069 | 32,247 |
| Obligations related to assets sold under |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 144,710 | -94,611 | -98,543 | -96,857 | 82,168 | -81,766 | 90,238 | 86,082 | 90,890 | 98,543 | 206,814 |
| Insurance claims and policy benefit liabilities | 11,383 | 12,259 | 11,401 | 11,480 | 11,006 | 10,512 | 10,000 | 10,105 | 9,763 | 11,401 | 10,000 |
| Other liabilities ${ }^{2}$ | 75,085 | 63,173 | 58,137 | 53,799 | 55,605 | 56,383 | 53,122 | 48,851 | 46,760 | 58,137 | 53,122 |
| Subordinated debentures | 9,774 | 9,269 | 9,815 | 9,818 | 9,360 | 9,255 | 9,131 | 9,129 | 9,068 | 9,815 | 9,131 |
|  | 1,590,642 | 1,392,243 | 1,345,310 | 1,324,548 | 1,296,964 | 1,285,590 | 1,254,779 | 1,214,502 | 1,198,753 | 1,345,310 | 1,254,779 |
| Equity atrributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 5,699 | 5,699 | 5,707 | 5,705 | 5,706 | 6,406 | 6,309 | 6,306 | 6,303 | 5,707 | 6,309 |
| Common shares | 17,517 | 17,505 | 17,587 | 17,593 | 17,534 | 17,565 | 17,617 | 17,533 | 17,539 | 17,587 | 17,617 |
| Retained earnings ${ }^{2}$ | 57,466 | 56,279 | 55,981 | 54,692 | 53,615 | 52,184 | 51,112 | 49,424 | 47,405 | 55,981 | 51,112 |
| Other components of equity | 4,253 | 4,472 | 4,248 | 4,265 | 4,965 | 4,374 | 4,823 | 4,518 | 4,178 | 4,248 | 4,823 |
|  | 84,935 | 83,955 | 83,523 | 82,255 | 81,820 | 80,529 | 79,861 | 77,781 | 75,425 | 83,523 | 79,861 |
| Non-controlling interests (NCI) | 105 | 106 | 102 | 99 | 101 | 97 | 94 | 91 | 600 | 102 | 94 |
|  | 85,040 | 84,061 | 83,625 | 82,354 | 81,921 | 80,626 | 79,955 | 77,872 | 76,025 | 83,625 | 79,955 |
| Total Liabilities and Equity | 1,675,682 | 1,476,304 | 1,428,935 | 1,406,902 | 1,378,885 | 1,366,216 | 1,334,734 | 1,292,374 | 1,274,778 | 1,428,935 | 1,334,734 |

${ }^{1}$ Commencing Q4 2019, accrued interest payable recorded on certain deposits carried at FVTPL previously presented in deposits is presented in other liabilities. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ Effective Q4 2019, the transition adjustment related to the adoption of IFRS 15 was revised. The comparative amounts have been revised from those previously presented.

| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1,2}$ (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \\ \hline \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities, net of applicable allowance Assets purchased under reverse repurchase agreements and securities borrowed | 271,100 393,200 | 262,100 378,500 | 243,500 365,800 | 240,600 351,500 | 237,100 338,000 | 237,700 329,100 | 218,400 284,900 | 221,600 267,300 | 228,900 258,200 | 266,500 385,700 | 237,400 333,500 | 239,800 346,200 | 225,700 266,700 |
| Total loans, net ${ }^{3}$ | 655,200 | 625,800 | 614,000 | 605,400 | 595,800 | 587,500 | 570,500 | 558,200 | 546,200 | 640,300 | 591,600 | 600,800 | 553,200 |
| Retail ${ }^{3}$ | 434,200 | 429,800 | 421,700 | 411,700 | 404,000 | 401,500 | 397,200 | 392,100 | 388,200 | 432,000 | 402,800 | 409,800 | 391,100 |
| Wholesale ${ }^{3}$ | 224,200 | 199,100 | 195,400 | 196,900 | 194,900 | 188,900 | 176,200 | 169,000 | 160,800 | 211,500 | 191,900 | 194,000 | 164,900 |
| Customers' liability under acceptances | 18,600 | 18,200 | 18,000 | 17,800 | 17,300 | 16,700 | 16,200 | 15,700 | 15,700 | 18,400 | 17,000 | 17,400 | 16,000 |
| Average earning assets, net | 1,380,600 | 1,308,700 | 1,269,500 | 1,238,100 | 1,212,000 | 1,198,500 | 1,123,300 | 1,095,300 | 1,081,100 | 1,344,200 | 1,205,200 | 1,229,700 | 1,092,800 |
| Derivatives | 157,800 | 93,200 | 109,600 | 101,800 | 86,500 | 89,700 | 93,400 | 102,900 | 93,700 | 125,100 | 88,100 | 97,000 | 96,500 |
| Total assets | 1,678,500 | 1,522,200 | 1,489,900 | 1,449,300 | 1,407,100 | 1,397,500 | 1,324,900 | 1,300,800 | 1,276,700 | 1,599,500 | 1,402,200 | 1,436,200 | 1,294,900 |
| Deposits | 959,600 | 903,000 | 885,300 | 872,300 | 863,500 | 858,900 | 832,700 | 825,000 | 815,200 | 931,000 | 862,100 | 870,100 | 819,000 |
| Common equity | 79,100 | 77,850 | 76,600 | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 78,450 | 73,800 | 75,000 | 68,900 |
| Total equity | 84,900 | 83,700 | 82,400 | 81,600 | 80,000 | 80,100 | 78,100 | 76,400 | 74,300 | 84,300 | 80,100 | 81,000 | 75,700 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT ${ }^{4}$ (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 4,155,100 | 4,427,900 | 4,447,100 | 4,371,000 | 4,439,300 | 4,228,100 | 4,422,600 | 4,350,300 | 4,579,900 | 4,155,100 | 4,439,300 | 4,447,100 | 4,422,600 |
| Personal | 1,064,000 | 1,120,800 | 1,062,700 | 1,051,700 | 1,051,200 | 979,900 | 957,300 | 974,300 | 929,500 | 1,064,000 | 1,051,200 | 1,062,700 | 957,300 |
| Retail mutual funds | 162,700 | 175,000 | 168,200 | 165,900 | 165,100 | 155,900 | 153,800 | 161,600 | 157,000 | 162,700 | 165,100 | 168,200 | 153,800 |
| Total AUA | 5,381,800 | 5,723,700 | 5,678,000 | 5,588,600 | 5,655,600 | 5,363,900 | 5,533,700 | 5,486,200 | 5,666,400 | 5,381,800 | 5,655,600 | 5,678,000 | 5,533,700 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 260,500 | 246,100 | 238,000 | 237,600 | 233,900 | 223,500 | 218,700 | 223,500 | 219,700 | 260,500 | 233,900 | 238,000 | 218,700 |
| Personal | 301,400 | 311,900 | 293,000 | 280,300 | 276,900 | 253,300 | 243,300 | 245,400 | 229,300 | 301,400 | 276,900 | 293,000 | 243,300 |
| Retail mutual funds | 227,100 | 241,900 | 231,300 | 226,900 | 222,300 | 211,200 | 209,000 | 217,700 | 211,900 | 227,100 | 222,300 | 231,300 | 209,000 |
| Total AUM | 789,000 | 799,900 | 762,300 | 744,800 | 733,100 | 688,000 | 671,000 | 686,600 | 660,900 | 789,000 | 733,100 | 762,300 | 671,000 |

[^3]| STATEMENTS OF COMPREHENSIVE INCOME (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | 1,481 | 3,509 | 3,206 | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 4,990 | 6,402 | 12,871 | 12,431 |
| Other comprehensive income (loss), net of taxes Items that will be reclassified subsequently to income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gains (losses) on debt securities and loans at FVOCI | (989) | 183 | (26) | 79 | 140 | (1) | (75) | 43 | (14) | (806) | 139 | 192 | (70) |
| PCL recognized in profit or loss | 24 | (1) | (2) | (2) | (9) | (1) | (24) | (9) | 9 | 23 | (10) | (14) | (9) |
| Reclassification of net losses (gains) on debt securities and loans at FVOCI to income | (64) | (9) | (58) | (15) | (31) | (29) | (18) | (13) | (35) | (73) | (60) | (133) | (94) |
|  | $(1,029)$ | 173 | (86) | 62 | 100 | (31) | (117) | 21 | (40) | (856) | 69 | 45 | (173) |
| Foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized foreign currency translation gains (losses) | 2,937 | 411 | 180 | $(1,246)$ | 1,096 | 35 | 453 | 415 | 1,978 | 3,348 | 1,131 | 65 | 840 |
| Net foreign currency translation gains (losses) from hedging activities | $(1,126)$ | (178) | (121) | 590 | (398) | (66) | (107) | (78) | (710) | $(1,304)$ | (464) | 5 | (237) |
| Reclassification of losses (gains) on foreign currency translation to income |  | - | - | . | - | 2 | . | . |  | . | 2 | 2 |  |
| Reclassification of losses (gains) on net investment hedging activities to income | - | . | (1) | - | - | 2 | - | . |  | - | 2 | 1 |  |
|  | 1,811 | 233 | 58 | (656) | 698 | (27) | 346 | 337 | 1,268 | 2,044 | 671 | 73 | 603 |
| Net change in cash flow hedges |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gains (losses) on derivatives designated as cash flow hedges | $(1,103)$ | (174) | 57 | (118) | (182) | (316) | (12) | (45) | (217) | $(1,277)$ | (498) | (559) | 150 |
| Reclassification of losses (gains) on derivatives designated as cash flow through profit or loss | 108 | (8) | (47) | 11 | (25) | (74) | 88 | 28 | 144 | 100 | (99) | (135) | 107 |
|  | (995) | (182) | 10 | (107) | (207) | (390) | 76 | (17) | (73) | $(1,177)$ | (597) | (694) | 257 |
| Items that will not be reclassified subsequently to income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Remeasurements of employee benefit plans | 457 | (469) | 125 | (581) | (92) | (394) | 127 | 464 | 84 | (12) | (486) | (942) | 724 |
| Net fair value change due to credit risk on financial liabilities designated as at FVTPL | 662 | (109) | (41) | 118 | (189) | 163 | 10 | (13) | 144 | 553 | (26) | 51 | 123 |
| Net gains (losses) on equity securities designated at FVOCl | 20 | 1 | (2) | (10) | 30 | 7 | (3) | 2 | 1 | 21 | 37 | 25 | (2) |
|  | 1,139 | (577) | 82 | (473) | (251) | (224) | 134 | 453 | 229 | 562 | (475) | (866) | 845 |
| Total other comprehensive income (loss), net of taxes | 926 | (353) | 64 | $(1,174)$ | 340 | (672) | 439 | 794 | 1,384 | 573 | (332) | $(1,442)$ | 1,532 |
| Total comprehensive income (loss) | 2,407 | 3,156 | 3,270 | 2,089 | 3,570 | 2,500 | 3,689 | 3,903 | 4,444 | 5,563 | 6,070 | 11,429 | 13,963 |
| Total comprehensive income (loss) atributable to: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 2,404 | 3,151 | 3,266 | 2,090 | 3,566 | 2,497 | 3,686 | 3,894 | 4,432 | 5,555 | 6,063 | 11,419 | 13,931 |
| NCl | 3 | 5 | 4 | (1) | 4 | 3 | 3 | 9 | 12 | 8 | 7 | 10 | 32 |
|  | 2,407 | 3,156 | 3,270 | 2,089 | ,570 | 2,500 | ,689 | ,90 | 4,444 | 5,563 | 6,070 | 1,429 | 3,96 |

```
Preferred shares
    Balance
    /ssued
    Redeemed end of period
```

Common shares
Balance at beginning of period
Issued at beginning of period
Purchased for cancellation
Balance at end of period
Treasury shares - preferred
Balance at beginning of period
Sales
Purchases
Balance at end of period
Treasury shares - common
Balance at beginning of period
Sales
Purchases
Balance at end of period
Retained earnings
Balance at beginning of period
Transition adjustment for IFRS 9
Transition adjustment for IFRS $15^{2,3}$
Transition adjustment for IFRS $16^{4}$
Transition adjustment for IFRS $16^{4}$
Other comprehensive income
Preferred share dividends
Premmon share dividends
Share-based compensation awards
ssuance costs
Other
Balance at end of period
Other components of equity
Unrealized gains and losses on securities and loans at FVOC
Unrealized gains and losses on securities and loans at FVOCI
Gains and losses on derivatives designated as cash flow hedges
Balance at end of period
Total retained earnings and other components of equity
Non-controlling interests
Balance at beginning of period
Balance at beginning of period
Dividends
Net income attributable to NCI
Foreign currency translation adjustment
oreign cur of trust capital securities
Other
Balance at end of period
Total equity

| 5,698 | 5,706 <br> (8) | 5,706 | 5,706 | $\begin{array}{r} 6,406 \\ (700) \end{array}$ | $\begin{array}{r} 6,306 \\ 350 \\ (250) \end{array}$ | 6,306 | 6,306 | 6,306 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5,698 | 5,698 | 5,706 | 5,706 | 5,706 | 6,406 | 6,306 | 6,306 | 6,306 |
| 17,577 | 17,645 | 17,652 | 17,638 | 17,601 | 17,635 | 17,642 | 17,634 | 17,647 |
| 26 | 18 | 49 | 38 | 38 | 11 | 23 | 24 | 15 |
| (11) | (86) | (56) | (24) | (1) | (45) | (30) | (16) | (28) |
| 17,592 | 17,577 | 17,645 | 17,652 | 17,638 | 17,601 | 17,635 | 17,642 | 17,634 |
| 1 | 1 | (1) | - | - | 3 | - | (3) |  |
| 30 | 33 | 37 | 20 | 43 | 82 | 57 | 69 | 64 |
| (30) | (33) | (35) | (21) | (43) | (85) | (54) | (66) | (67) |
| 1 | 1 | 1 | (1) | - | - | 3 | - | (3) |
| (72) | (58) | (59) | (104) | (36) | (18) | (109) | (95) | (7) |
| 1,605 | 1,566 | 1,500 | 1,039 | 1,272 | 1,529 | 1,418 | 1,292 | 1,344 |
| $(1,608)$ | $(1,580)$ | $(1,499)$ | (994) | $(1,340)$ | $(1,547)$ | $(1,327)$ | $(1,306)$ | $(1,432)$ |
| (75) | (72) | (58) | (59) | (104) | (36) | (18) | (109) | (95) |


| 5,706 <br> (8) | $\begin{gathered} 6,306 \\ 350 \\ (950) \end{gathered}$ | $\begin{array}{r} 6,306 \\ 350 \\ (950) \\ \hline \end{array}$ | $\begin{array}{r} 6,413 \\ (107) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| 5,698 | 5,706 | 5,706 | 6,306 |
| $\begin{array}{r} 17,645 \\ 44 \\ (97) \\ \hline \end{array}$ | $\begin{array}{r} 17,635 \\ 49 \\ (46) \\ \hline \end{array}$ | $\begin{array}{r} 17,635 \\ 136 \\ (126) \\ \hline \end{array}$ | $\begin{array}{r} 17,730 \\ 92 \\ (187) \\ \hline \end{array}$ |
| 17,592 | 17,638 | 17,645 | 17,635 |
| $\begin{array}{r} 1 \\ 63 \\ (63) \\ \hline \end{array}$ | $\begin{array}{r} 3 \\ 125 \\ (128) \\ \hline \end{array}$ | $\begin{array}{r} 3 \\ 182 \\ (184) \\ \hline \end{array}$ | $\begin{array}{r} 259 \\ (256) \\ \hline \end{array}$ |
| 1 |  | 1 | 3 |
| $\begin{array}{r} (58) \\ 3,171 \\ (3,188) \end{array}$ | $\begin{array}{r} (18) \\ 2,801 \\ (2,887) \\ \hline \end{array}$ | $\begin{array}{r} (18) \\ 5,340 \\ (5,380) \end{array}$ | $\begin{array}{r} (27) \\ 5,479 \\ (5,470) \end{array}$ |
| (75) | (104) | (58) | (18) |
| 55,981 | 51,112 - $(94)$ | 51,112 <br> (94) | $\begin{array}{r} 45,359 \\ (558) \end{array}$ |
| (107) |  |  |  |
| 4,988 | 6,396 | 12,860 | 12,400 |
| 562 | (475) | (866) | 845 |
| (129) | (139) | (269) | (285) |
| $(3,034)$ | $(2,873)$ | $(5,840)$ | $(5,442)$ |
| (717) | (313) | (904) | $(1,335)$ |
| - | (6) | (23) | (10) |
| (78) | 7 | 5 | 138 |
| 57,466 | 53,615 | 55,981 | 51,112 |
| (823) | 57 | 33 | (12) |
| 6,259 | 4,817 | 4,221 | 4,147 |
| $(1,183)$ | 91 | (6) | 688 |
| 4,253 | 4,965 | 4,248 | 4,823 |
| 61,719 | 58,580 | 60,229 | 55,935 |
| 84,935 | 81,820 | 83,523 | 79,861 |
| 102 | 94 | 94 | 599 |
| (4) |  | (2) | (37) |
| 2 | 6 | 11 | 31 |
| 6 | 1 | (1) | 1 |
| - |  | - | (500) |
| (1) |  | - |  |
| 105 | 101 | 102 | 94 |

${ }^{1}$ For further details, refer to our 2018 Annual Report.
${ }^{2}$ For further details, refer to our 2019 Annual Report.
${ }^{3}$ Effective Q4 2019, the transition adjustment related to the adoption of IFRS 15 was revised. The comparative amounts have been revised from those previously presented
${ }^{4}$ For further details, refer to our Q2 2020 Report to Shareholders and 2019 Annual Report.

| Composition of Capital Template (Millions of Canadian dollars, except percentage and otherwise noted) | Cross Reference of Current Quarter to Regulatory Capital Balance Sheet 22-23 | Q220 | 01120 | Q4/19 | 3/19 | 219 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 capital (CET1): Instruments and Reserves |  |  |  |  |  |  |
| 1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) pus related stock surplus | a+a' | 17,787 | 17,487 | ${ }^{17,888}$ | 17,902 | ${ }^{17,854}$ |
| 2 Retained eamings | ${ }^{\text {b }}$ b ${ }^{\prime}$ | 57,196 | 56,298 | 55,680 | 54,407 | 53,319 |
| 3 Accumulated other comprehensive income (and other reseres) | c-c. | 4,253 | 4,472 | 4,248 | 4,265 | 4,965 |
| 4 Directly issued capital subject to phase out trom CET1 (only applicale to nonjoioit stock comparies) |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowe in group CET1) | d | 13 | 12 | 12 | 12 | 13 |
| ${ }^{6}$ Common Equity Tier 1 capital before regulatory adjustments |  | 79,249 | 78,269 | 77,828 | 76,586 | , 151 |
| Common Equity Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 7 Prudential valuation adjustments |  |  |  |  |  |  |
| 8 Goodwill (net of related tax liability) | e+e'tm't | 11,483 | ${ }^{11,189}$ | 11,123 | 11,012 | 11,184 |
| 9 Other intangibles other than mortgage-servicing rights (net of related tax liability) | ${ }_{\text {tot }}+\mathrm{v}$ | 3,931 | ${ }^{3,811}$ | ${ }^{3}, 820$ | 3,892 | 3,901 |
| 10 Deferred tax assels excluding those arising from temporay dififerences (net of related tax liability) | g | 174 | 175 | 179 | 201 |  |
| 11 Cash flow hedge reserve | h | (1,183) | (188) | (6) | (16) | 91 |
| 12 Shortal of provisions to expected losses | 1 |  | 295 | 435 | 467 | 468 |
| ${ }^{13}$ Securitization gain on sale |  |  |  |  |  |  |
| 14 Gains and losses due to changes in own credit itsk on fair valued liabilities | 1 | 776 | (148) | (20) | 7 | (123) |
| 15 Defined benefit pension fund net assets (net of related tax liability) | k-u | 108 | 81 | 113 | 85 | 141 |
| 16 Investments in own shares (if not aready netted off pidi-in capita on reported balance sheet) |  |  |  |  |  |  |
| 17 Reciprocal cross holdings in common equity |  |  |  |  |  |  |
| 18 Non-significant investments in the capital of banking, financia and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 19 Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 20 Mortgage servicing rights (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 21 Deferred tax assets arising from temporary differences (amount above $10 \%$ threshold, net of related tax liability) |  |  |  |  |  |  |
| ${ }_{23}^{22}$ Amount exceding the l ( which: significant investments in in the common stock of financials | 1 |  |  |  |  |  |
| 24 of which: mortage senvicing rights |  |  |  |  |  |  |
| 25 of which: deferred tax assets arising from temporay differences | m |  |  |  |  |  |
| ${ }^{26}$ Other deductions or regulatory adiustments to CETT as determined by OSFI |  | ${ }^{(1,238)}$ |  |  |  |  |
| 28 Total regulatory adjustments to Common Equity Tier 1 |  | 14,051 | 15,215 | 15.644 | 15.648 |  |
| ${ }^{29}$ Common Equity Tier 1 capital (CET1) |  | 65,198 | 63,054 | 62,184 | 60,938 | 60,314 |
| 29a Common Equity Tier 1 Capital (CETT) with transitional arangements for ECL provisioning not applied |  | 63,960 |  |  |  |  |
| Additional Tier 1 capital (AT1): Instruments |  |  |  |  |  |  |
| 30 Directly issued quallying Additional Tier 1 instuments plus related stock surplus |  | 4,175 | 4,175 | 4,175 | 4,174 | 4,175 |
| ${ }^{31}$ of which: classified as equity under appicabale accounting standards | ${ }^{\prime}$ | 4,175 | 4,175 | 4,175 | 4,174 | 4,175 |
| 32 of which: classified as liailities under applicalle accounting standards |  |  |  |  |  |  |
| ${ }^{33}$ Directly issued capital instruments subject to phase out trom Additional Tier 1 | x+n" | 478 | 78 | 1,500 | $\begin{array}{r}1,500 \\ \hline\end{array}$ | 1,500 3 |
| 34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group AT1) 35 of which: instruments issued by subsidiaries subject to phase out |  | 3 | 2 | 2 |  |  |
| ${ }^{36}$ Additional Tier 1 capital before regulatory adjustments |  | 5,656 | 5,655 | 5,677 | 5,677 | 5,678 |
| Additional Tier 1 capital: Regulatory adustments |  |  |  |  |  |  |
| 37 Investments in own Additional Tier 1 instruments |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 40 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions <br> 41 Other deductions from Tier 1 capital as deterrmined by OSFI |  |  |  |  |  |  |
| 41 a of which: reverse mortages |  |  |  |  |  |  |
| 42 Regulatory adiustments applied to Additional Tier 1 due to insufficient Tier 2 to cover dedeductions 43 Total requatory adiustments to Additional Tier capital |  |  |  |  |  |  |
| ${ }_{44}$ Additional Tier 1 Capital ( AT1) |  | 5,656 | 5,655 | 5,677 | 5,677 | 5,678 |
| 45 Tier 1 capital (T1 = CET1 + AT1) |  | ${ }^{70,854}$ | 68,709 | 67,861 | 66,615 | 65,992 |
| 45 T Tier 1 capital with transitional arrangements for ECL provisioning not applied |  | ${ }_{69,616}$ |  |  |  |  |
| Tier 2 Capital Instruments and Provisions |  |  |  |  |  |  |
| 46 Directy issued qualifing Tier 2 instruments plus realed stock surpus | q" | 8,932 | 8,451 | 6,998 | 6,901 | 6,432 |
| 47 Directly issued capital instruments subject to phase out fom Tier 2 | q'' | 520 | 508 | 2,509 | 2,508 | 2,534 |
| ${ }^{48}$ Tier 2 instruments (and CETT and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third paries (amount allowed in group Tier 2 ) | ${ }^{\text {r }}$ | 27 | 27 | ${ }^{25}$ | ${ }^{26}$ |  |
| 49 of which: instruments issued by subsidiaires subject to phase out | q"' | 24 | 24 | 22 | 24 | ${ }^{26}$ |
| ${ }^{50}$ Collective allowances | $s$ | 1,136 | 525 | 495 | 513 | 504 |
| 51 Tier 2 capital before regulatory adjustments |  | 10,615 | 9,511 | 10,027 | ${ }^{9,948}$ | 9,499 |
| Tier 2 Capita: Regulatory adjustments |  |  |  |  |  |  |
| 52 Investments in own Tier 2 instruments |  |  |  |  |  |  |
| 53 Reciprocal cross holdings in Tier 2 instruments and Other TLAC-eligible Instruments |  |  |  |  |  |  |
| 54 Non-significant investments in the capital of banking, financial and insurance entities, and Other TLAC-eligible instruments issued by G-SIBs and Canadian D-SIBs that are outside the scope of regulatory consolidation, where the institution does not own more than $10 \%$ of the issued common share capital of the entity (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 54a Non-sigificicant investments in the other TLAC-eligible instruments issued by G-SIBs and Canadian D-SIBs, where the institution does not own more than $10 \%$ of the issued common share capital of the entity: amount previously designated for the $5 \%$ threshold but that no longer meets the conditions. |  |  |  |  |  |  |
| 55 Significant investments in the capital of banking, financial and insurance entities and Other TLAC--ligible instuments issued by G-SIBS and Canadian D-SIBS that are outside the scope of regulatory consolidation |  |  |  |  |  |  |
| ${ }_{56}^{56}$ Other deductions from Tier 2 capital |  |  |  |  |  |  |
| ${ }^{58}$ Totar regulatory ajustments to Tier 2 capital |  |  |  |  |  |  |
| 58 59 Tier 2 capital ( $T 2)$ 59 Total capita (TC $=$ T1 + T2) |  | 10,615 | ${ }_{7}^{9,511}$ | 10,027 77888 | ${ }_{7}^{9,94688}$ | ${ }_{7}^{9,4999}$ |
| 599 Tota capital (TC $=T 1+$ T2) 59a Total Capital with transitional arangements for ECL provisioning not applied |  | 81,469 81,499 | 78,220 | 7,888 | 76,563 | 75,991 |
| 60 Total ris-weighted assets |  | 558,412 | 523,725 | 512,856 | 510,664 | 510,463 |
| 60a Common Equity Tier 1 (CET1) Capital RWA |  | 558,412 | 523,725 | 512,856 | 510,664 | 510,463 |
| $\begin{array}{ll}\text { 600 } & \text { Tier } 1 \text { Capita RWA } \\ 600 & \text { Total Capital RWA }\end{array}$ |  | 558,412 558,412 | 523,725 523,725 | 512,856 512,856 | 510,664 510,664 | 510,463 510,463 |
| 60 C Total Capital RWA |  | 558,412 | 523,725 | 512,856 | 510,664 |  |

62 Tier 1 (as a percentage of risk-weighted assets)
62a Tier 1 Capital Ratio with transitional arrangements for ECL provisioning not applied
63 Total capital (as a percentage of risk-weighted assets)
63a Total Capital Ratio with transitional arrangements for ECL provisioning not applied
64 Buffer (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer expressed as a percentage of risk-weighted assets)
65 of which: capital conservation buffer
66 of which: bank-specific countercyclical buffer
7 of which: G-SIB buffer
67a of which: D-SIB buffe
68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)

| $11.7 \%$ | $12.0 \%$ | $12.1 \%$ | $11.9 \%$ | $11.8 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $11.5 \%$ |  |  |  |  |
| $12.7 \%$ | $13.1 \%$ | $13.2 \%$ | $13.0 \%$ | $12.9 \%$ |
| $12.5 \%$ |  |  |  |  |
| $14.6 \%$ | $14.9 \%$ | $15.2 \%$ | $15.0 \%$ | $14.8 \%$ |
| $14.6 \%$ |  |  |  |  |
| $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ |
| $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $1.0 \%$ | $1.0 \%$ | $1.0 \%$ | $1.0 \%$ | $1.0 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $11.7 \%$ | $12.0 \%$ | $12.1 \%$ | $11.9 \%$ | $11.8 \%$ |
|  |  |  |  |  |
| $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ |
| $9.5 \%$ | $9.5 \%$ | $9.5 \%$ | $9.5 \%$ | $9.5 \%$ |
| $11.5 \%$ | $11.5 \%$ | $11.5 \%$ | $11.5 \%$ | $11.5 \%$ |
|  |  |  |  |  |
| 1,276 | 1,242 | 921 | 2,794 | 2,298 |
| 4,847 | 4,577 | 4,321 | 4,046 | 3,910 |
| - | - | - | - | - |
| 1,068 | 915 | 1,014 | 938 | 960 |
|  |  |  |  |  |
| 964 | 525 | 495 | 513 | 504 |
| 964 | 525 | 495 | 513 | 504 |
| 3,976 | 2,183 | 2,144 | 2,061 | 2,050 |
| 3,976 | 2,183 | 2,144 | 2,061 | 2,050 |
|  |  |  |  |  |
| - | - | - | - | - |
| - | - | - | - | - |
| 1,478 | 1,478 | 2,217 | 2,217 | 2,217 |
| 22 | 22 | - | - | - |
| 1,838 | 1,838 | 2,757 | 2,757 | 2,757 |
| - | - | - | - | - |

OSFI target (minimum + capital conservation buffer + D-SIB surcharge (if applicable)
69 Common Equity Tier 1 target ratio
70 Tier 1 capital target ratio
71 Total capital target ratio

## Amounts below the thresholds for deduction (before risk-weighting)

72 Non-significant investments in the capital and Other TLAC-eligible instruments of other financials entities
73 Significant investments in the common stock of financials
74 Mortgage servicing rights (net of related tax liability)
75 Deferred tax assets arising from temporary differences (net of related tax liability)
Aplicable caps on the inclusion of allowances in Tier 2
76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
Cap on inclusion of allowances in Tier 2 under standardized approach
78 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)
79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approach

## Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)

80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to phase out arrangements
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)
4 Current cap on T2 instruments subject to phase out arrangements
${ }^{1}$ Capital surcharge, equal to the higher of our D-SIB surcharge and the BCBS's G-SIB surcharge, is applicable to risk-weighted capital

## Assets

Cash and due from banks
Interest-bearing deposits with banks
Securities, net of applicable allowance
Non-significant investments in capital of other financial institutions not exceeding regulatory thresholds
Other securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retail
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 requlatory capital ${ }^{1}$
Shortfall of allowances to expected loss ${ }^{2}$
Allowances not reflected in regulatory capital

## Segregated fund net assets

Other
Customers' liability under acceptances
Derivatives
Premises and equipment, ne
Goodwill
Goodwill related to insurance and joint ventures
Other intangibles
Other intangibles related to insurance and joint ventures
Other
Significant investments in other financial institutions and insurance subsidiaries
of which: exceeding regulatory thresholds
of which: not exceeding regulatory thresholds

## Defined - benefit pension fund net assets

## Deferred tax assets

of which: deferred tax assets excluding those arising from temporary differences
of which: deferred tax assets arising from temporary differences exceeding regulatory thresholds
of which: deferred tax liabilities related to permitted tax netting
of which: deferred tax assets - other temporary differences
Other assets
of which: relates to assets of operations held for sale - Goodwill
Total assets
${ }^{\top}$ Collective allowance includes Stage 1 and Stage 2 ACL on financial assets.
${ }^{2}$ Expected loss as defined under the Basel III framework.

Liabiitites
Deposits
Personal
Personal
Business and government
Bank
Segregated fund net liabilitie
Other
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilities
Other liabilities
Deferred tax liabilitis
of which: related to goodwis
of which: related to intangibles
of which: related to pensions
of which: relates to permitted tax netting
$\begin{aligned} & \text { of which: other def } \\ & \text { Other Liabilities }\end{aligned}$
Subordinated debentures
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capita
Subordinated debentures used for regulatory capital
of which: are qualifying
fect to phase out directly issued capital:
of which: are subject to phase out issued by subsidiaries and held by 3rd party

## quity attributab

Common shares
of which are tre
of which are treasury shares - common
Retained earnings
of which relates to
of which relates to contributed surplus
of which relatases to retained earning for capital purposes
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
Other reserves allowed for regulatory capital
of which relates to
Preferred shares
of which: are qualifying
of which: are subject to phase out
of which portion are not allowed for regulatory capital
of which: are qualifying treasury shares
of which: are subject to phase out treasury shares
n-controlling interests
which: are qualifying
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
portion not allowed for reatary capita
Total liabilities and equity

| Insurance subsidiaries ${ }^{\text {1 }}$ |
| :--- |
| Assured Assistance Inc. |
| RBC Insurance Services Inc. |
| RBC Lifinsurance Company |
| RBC Insurance Company of Canada |
| RBC Insurance Holdings Inc. |
| Royal Bank of Canada Insurance Company Limited |
| RBC Insurance Company (Cayman) Limited |

Principal activities
Service provider for
Service provider for insurance claims
Service provider for insurance companies listed and the bank (creditor)
Life and health insurance company
Property and casuatty insurance company
Holding company
Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients
Life, annuity reinsurance company provides coverage to international clients

|  | Report to Shareholders |
| ---: | ---: |
|  | $\begin{array}{r}328,386 \\ 632725 \\ \hline\end{array}$ |

Under regulatory
scope of consololidation
${ }^{1}$ The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation.

## Common Tier 1 (CET1) capita

## Opening amount

New capital issues
Redeemed capital
Gross dividends (deduction)
Shares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains/(losses)),
net of hedging activities)

Other

Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments Prudential valuation adjustments
Other ${ }^{2}$

## Closing amount

| 63,054 | 62,184 | 60,938 | 60,314 | 57,963 |
| :---: | :---: | :---: | :---: | :---: |
| 26 | 18 | 49 | 38 | 38 |
| (11) | (86) | (56) | (24) | (1) |
| $(1,605)$ | $(1,561)$ | $(1,568)$ | $(1,530)$ | $(1,531)$ |
| 1,484 | 3,504 | 3,201 | 3,263 | 3,226 |
| (924) | 129 | 27 | (130) | 223 |
| (219) | 224 | (17) | (700) | 591 |
| 1,811 | 233 | 58 | (656) | 698 |
| $(1,029)$ | 173 | (86) | 62 | 100 |
| $(1,001)$ | (182) | 11 | (106) | (207) |
| (414) | (58) | (40) | 182 | (170) |
| 3,807 | $(1,300)$ | (350) | (475) | (25) |
| 1 | 4 | 22 | (26) | 89 |
| (27) | 33 | (29) | 56 | 33 |
|  |  |  |  |  |
|  |  | ${ }^{-}$ | ${ }^{-}$ | - |
| 3,833 | $(1,337)$ | (343) | (505) | (147) |
| 65,198 | 63,054 | 62,184 | 60,938 | 60,314 |
| 5,655 | 5,677 | 5,677 | 5,678 | 6,378 |
| - |  | 1 | (1) |  |
| 1 | (22) | (1) | - | (700) |
| 5,656 | 5,655 | 5,677 | 5,677 | 5,678 |
| 70,854 | 68,709 | 67,861 | 66,615 | 65,992 |
| 9,511 | 10,027 | 9,948 | 9,499 | 9,417 |
| - | 1,500 |  | 1,456 |  |
| - |  |  | $(1,000)$ |  |
| - | - | - | - | - |
| 1,104 | $(2,016)$ | 79 | (7) | 82 |
| 10,615 | 9,511 | 10,027 | 9,948 | 9,499 |
| 81,469 | 78,220 | 77,888 | 76,563 | 75,491 |

${ }^{1}$ Reflects required EDTF format.
${ }^{2}$ Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carry back, de-recognition of cash flow hedge reserves, transitional adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.
${ }^{4}$ Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments, regulatory adjustments for TLAC-eligible instruments and eligible collective allowance.

| TOTAL CAPITAL RISK-WEIGHTED ASSETS BY BUSINESS SEGMENTS (ALL-IN BASIS) <br> (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal and Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Banking | 177,884 | 175,710 | 172,732 | 172,848 | 169,850 | 168,360 | 165,146 |  |  |  |  |  |
| Caribbean \& U.S. Banking | 12,676 | 12,123 | 11,156 | 12,227 | 12,708 | 12,923 | 12,430 |  |  |  |  |  |
| Wealth Management | 92,957 | 86,831 | 81,421 | 77,737 | 75,434 | 72,979 | 70,092 |  |  |  |  |  |
| Insurance | 11,359 | 10,668 | 10,026 | 9,300 | 8,961 | 8,830 | 8,984 |  |  |  |  |  |
| Investor \& Treasury Services | 28,405 | 24,157 | 27,063 | 27,001 | 26,808 | 28,074 | 29,223 |  |  |  |  |  |
| Capital Markets | 224,744 | 205,495 | 201,982 | 203,592 | 207,560 | 208,241 | 201,499 |  |  |  |  |  |
| Corporate Support | 10,387 | 8,741 | 8,476 | 7,959 | 9,142 | 9,105 | 9,085 |  |  |  |  |  |
| Total capital RWA | 558,412 | 523,725 | 512,856 | 510,664 | 510,463 | 508,512 | 496,459 |  |  |  |  |  |
| MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED |  | Q2/20 |  |  | Q1/20 |  |  | Q4/19 |  |  | Q3/19 |  |
| ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { credit risk } \end{gathered}$ | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { credif risk } \end{gathered}$ | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { credit risk } \end{gathered}$ | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { credit risk } \end{gathered}$ | Counterparty credit risk | Total |
| Credit risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of credit risk RWA | 381,574 | 46,493 | 428,067 | 374,864 | 42,971 | 417,835 | 371,568 | 44,409 | 415,977 | 368,072 | 46,451 | 414,523 |
| Portfolio size ${ }^{1}$ | 14,470 | 1,582 | 16,052 | 6,294 | (643) | 5,651 | 6,314 | $(1,882)$ | 4,432 | 6,117 | (238) | 5,879 |
| Portfolio credit quality ${ }^{2}$ | 7,978 | 1,222 | 9,200 | 403 | 384 | 787 | 170 | 133 | 303 | 585 | 11 | 596 |
| Model updates ${ }^{3}$ |  |  |  | $(6,849)$ | $(1,196)$ | $(8,045)$ | $(2,962)$ | - | $(2,962)$ | . | $(1,360)$ | $(1,360)$ |
| Methodology and policy ${ }^{4}$ | - |  |  | 7,416 | 4,224 | 11,640 | - | - |  | - | - |  |
| Acquisitions and dispositions |  |  |  |  |  |  | - | - |  | - | - |  |
| Foreign exchange movements | 8,958 | 2,056 | 11,014 | 659 | 585 | 1,244 | 108 | 242 | 350 | $(3,581)$ | (916) | $(4,497)$ |
| Other | (884) | 118 | (766) | $(1,213)$ | 168 | $(1,045)$ | (334) | 69 | (265) | 375 | 461 | 836 |
| Closing balance of credit risk RWA | 412,096 | 51,471 | 463,567 | 381,574 | 46,493 | 428,067 | 374,864 | 42,971 | 417,835 | 371,568 | 44,409 | 415,977 |
| Market risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of market risk RWA | n.a. | n.a. | 28,415 | п.a. | n.a. | 28,917 | n.a. | n.a. | 29,425 | n.a. | n.a. | 31,453 |
| Movement in risk levels ${ }^{5}$ | n.a. | n.a. | 280 | n.a. | n.a. | 205 | n.a. | n.a. | (876) | a. | n.a. | (379) |
| Model updates ${ }^{3}$ | n.a. | n.a. | 2,787 | n.a. | n.a. | (724) | п.a. | n.a. | 380 | n.a. | n.a. | $(1,382)$ |
| Methodology and policy ${ }^{4}$ | n.a. | n.a. | $(5,490)$ | n.a. | n.a. | - | n.a. | n.a. | . | n.a. | n.a. |  |
| Acquisitions and dispositions | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Foreign exchange movements | n.a. | n.a. | 908 | n.a. | n.a. | 17 | n.a. | n.a. | (12) | n.a. | n.a. | (267) |
| Other | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Closing balance of market risk RWA | n.a. | n.a. | 26,900 | n.a. | n.a. | 28,415 | n.a. | n.a. | 28,917 | n.a. | n.a. | 29,425 |
| Operational risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of operational risk RWA | n.a. | n.a. | 67,243 | n.a. | n.a. | 66,104 | n.a. | n.a. | 65,262 | n.a. | n.a. | 64,487 |
| Revenue generation | n.a. | n.a. | 702 | n.a. | n.a. | 1,139 | n.a. | n.a. | 842 | n.a. | n.a. | 775 |
| Closing balance of operational risk RWA | n.a. | n.a. | 67,945 | n.a. | n.a. | 67,243 | n.a. | n.a. | 66,104 | n.a. | n.a. | 65,262 |
| Regulatory floor adjustment | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Total capital RWA | 412,096 | 51,471 | 558,412 | 381,574 | 46,493 | 523,725 | 374,864 | 42,971 | 512,856 | 371,568 | 44,409 | 510,664 |

${ }_{1}^{1}$ Organic changes in portfolio size and composition (including new business and maturing loans).
${ }^{2}$ Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.
${ }^{3}$ Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
${ }^{4}$ Methodology changes to the calculations driven by regulatory policy changes.
${ }^{5}$ Change in risk due to position changes and market movements.


Total wholesale exposure is comprised of wholesale loans and acceptances across all of our business segments.
2 Whons
${ }^{2}$ Wholesale - Real estate and related loans and acceptances in Q2/20 is comprised of amounts based in Canada of $\$ 45.8$ billion, United States of $\$ 13.0$ billion and Other International of $\$ 3.6$ billion.
As the sector classification was unavailable at the reporting date, the Other sector includes $\$ 3.9$ billion (US
the US government in Q2/20. These loans will be classified to their respective sectors for Q3/20 reporting.
${ }^{4}$ Geographic information is based on residence of borrower.

| GROSS IMPAIRED LOANS <br> (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL by portfolio and sector <br> Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 671 | 700 | 732 | 708 | 753 | 753 | 725 | 736 | 766 | 732 | 725 |
| HELOC | 126 | 125 | 120 | 119 | 121 | 115 | 114 | 114 | 102 | 120 | 114 |
| Other personal | 204 | 194 | 186 | 180 | 194 | 194 | 188 | 182 | 190 | 186 | 188 |
| Total personal | 330 | 319 | 306 | 299 | 315 | 309 | 302 | 296 | 292 | 306 | 302 |
| Small business | 73 | 62 | 57 | 51 | 48 | 46 | 44 | 44 | 42 | 57 | 44 |
|  | 1,074 | 1,081 | 1,095 | 1,058 | 1,116 | 1,108 | 1,071 | 1,076 | 1,100 | 1,095 | 1,071 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 79 | 71 | 37 | 48 | 28 | 19 | 29 | 22 | 17 | 37 | 29 |
| Automotive | 119 | 38 | 28 | 34 | 40 | 7 | 7 | 7 | 29 | 28 | 7 |
| Banking | 7 | 8 | 10 | 11 | 14 | 15 | 18 | 20 | 22 | 10 | 18 |
| Consumer discretionary | 398 | 204 | 171 | 113 | 129 | 127 | 138 | 247 | 281 | 171 | 138 |
| Consumer staples | 102 | 95 | 51 | 47 | 25 | 21 | 23 | 19 | 19 | 51 | 23 |
| Oil and gas | 664 | 345 | 509 | 468 | 506 | 226 | 230 | 278 | 419 | 509 | 230 |
| Financial services | 86 | 82 | 81 | 80 | 85 | 83 | 80 | 80 | 79 | 81 | 80 |
| Financing products | - | - | - | - | - | - | - | - | - | - | - |
| Forest products | 13 | 42 | 35 | 31 | 33 | 5 | 9 | 9 | 9 | 35 | 9 |
| Governments | 7 | 2 | 5 | 12 | 9 | 9 | 15 | 14 | 10 | 5 | 15 |
| Industrial products | 142 | 93 | 92 | 84 | 60 | 48 | 42 | 37 | 42 | 92 | 42 |
| Information technology | 4 | 3 | 16 | 48 | 42 | 9 | 2 | 3 | 7 | 16 | 2 |
| Investments | 23 | 23 | 7 | 16 | 12 | 13 | 8 | 14 | 19 | 7 | 8 |
| Mining and metals | 31 | 1 | 1 | 1 | 2 | 2 | 2 | 3 | 2 | 1 | 2 |
| Public works and infrastructure | 5 | 6 | 12 | 9 | 57 | 9 | 3 | 3 | 12 | 12 | 3 |
| Real estate and related ${ }^{1}$ | 360 | 398 | 408 | 396 | 413 | 433 | 290 | 289 | 346 | 408 | 290 |
| Other services | 204 | 175 | 134 | 154 | 103 | 82 | 73 | 66 | 141 | 134 | 73 |
| Telecommunication and Media | 4 | 1 | 12 | 25 | 8 | 8 | 8 | 9 | 21 | 12 | 8 |
| Transportation | 8 | 13 | 13 | 12 | 12 | 33 | 58 | 52 | 6 | 13 | 58 |
| Utilities | 153 | 209 | 211 | 281 | 283 | 460 | 8 | 8 | 8 | 211 | 8 |
| Other | 35 | 34 | 35 | 47 | 49 | 49 | 48 | 45 | 45 | 35 | 48 |
|  | 2,444 | 1,843 | 1,868 | 1,917 | 1,910 | 1,658 | 1,091 | 1,225 | 1,534 | 1,868 | 1,091 |
| Acquired credit-impaired loans | 11 | 12 | 13 | 15 | 16 | 16 | 21 | 20 | 21 | 13 | 21 |
| Total GIL | 3,529 | 2,936 | 2,976 | 2,990 | 3,042 | 2,782 | 2,183 | 2,321 | 2,655 | 2,976 | 2,183 |
| GIL by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 475 | 488 | 481 | 436 | 461 | 452 | 431 | 426 | 448 | 481 | 431 |
| HELOC | 116 | 114 | 107 | 106 | 110 | 110 | 109 | 111 | 98 | 107 | 109 |
| Other personal | 168 | 152 | 143 | 134 | 144 | 141 | 139 | 129 | 134 | 143 | 139 |
| Total personal | 284 | 266 | 250 | 240 | 254 | 251 | 248 | 240 | 232 | 250 | 248 |
| Small business | 73 | 62 | 57 | 51 | 48 | 46 | 44 | 44 | 42 | 57 | 44 |
| Retail | 832 | 816 | 788 | 727 | 763 | 749 | 723 | 710 | 722 | 788 | 723 |
| Wholesale | 625 | 709 | 678 | 664 | 630 | 407 | 396 | 383 | 527 | 678 | 396 |
| Total - Canada | 1,457 | 1,525 | 1,466 | 1,391 | 1,393 | 1,156 | 1,119 | 1,093 | 1,249 | 1,466 | 1,119 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 31 | 31 | 36 | 31 | 31 | 30 | 23 | 32 | 37 | 36 | 23 |
| Wholesale | 1,311 | 793 | 869 | 929 | 969 | 949 | 401 | 354 | 497 | 869 | 401 |
|  | 1,342 | 824 | 905 | 960 | 1,000 | 979 | 424 | 386 | 534 | 905 | 424 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 211 | 235 | 272 | 302 | 324 | 331 | 327 | 336 | 343 | 272 | 327 |
| Wholesale | 519 | 352 | 333 | 337 | 325 | 316 | 313 | 506 | 529 | 333 | 313 |
|  | 730 | 587 | 605 | 639 | 649 | 647 | 640 | 842 | 872 | 605 | 640 |
| Total GIL | 3,529 | 2,936 | 2,976 | 2,990 | 3,042 | 2,782 | 2,183 | 2,321 | 2,655 | 2,976 | 2,183 |

[^4]

## Net write-offs by geography ${ }^{1}$ and portfolio

Canada
Residential mortgages
HELOC

Other personal
Total persona
Credit cards
Small business
Retail
Wholesale

## United States

Retail
Wholesale

## Other International <br> Retail

Wholesale
Total
$\quad$ Retail
Retail
Wholesale
Total net write-offs

|  |  |
| ---: | ---: |
|  |  |
| 19 | 26 |
| 13 | 15 |
| 456 | 417 |
| 469 | 432 |
| 506 | 456 |
| 28 | 28 |
| 1,022 | 942 |
|  |  |
| 171 | 83 |
|  |  |
|  |  |
| 12 | 4 |
| 218 | 19 |
| 230 | 23 |
|  |  |
| 23 | 24 |
| 8 | 40 |
| 31 | 64 |
|  |  |
| 1,057 | 970 |
| 397 | 142 |
| 1,454 | 1,112 |

[^5]| PROVISION FOR CREDIT LOSSES (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PCL - loans by portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 725 | 34 | 47 | 23 | 30 | 33 | 26 | 44 | 26 | 759 | 63 | 133 | 116 |
| Wholesale | 1,396 | 49 | 24 | 7 | (24) | 60 | 18 | 46 | (46) | 1,445 | 36 | 67 | 7 |
| PCL on performing loans (Stage 1 and 2) | 2,121 | 83 | 71 | 30 | 6 | 93 | 44 | 90 | (20) | 2,204 | 99 | 200 | 123 |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | (3) | (2) | (1) | 17 | 14 | 21 | 7 | 16 | 13 | (5) | 35 | 51 | 51 |
| HELOC | 6 | 6 | 9 | 5 | 3 | 5 | 3 | 8 | 7 | 12 | 8 | 22 | 24 |
| Other personal | 122 | 116 | 128 | 112 | 107 | 118 | 115 | 108 | 108 | 238 | 225 | 465 | 438 |
| Total personal | 128 | 122 | 137 | 117 | 110 | 123 | 118 | 116 | 115 | 250 | 233 | 487 | 462 |
| Credit cards | 142 | 139 | 143 | 130 | 125 | 120 | 117 | 118 | 123 | 281 | 245 | 518 | 468 |
| Small business | 14 | 12 | 11 | 11 | 9 | 5 | 6 | 9 | 8 | 26 | 14 | 36 | 30 |
|  | 281 | 271 | 290 | 275 | 258 | 269 | 248 | 259 | 259 | 552 | 527 | 1,092 | 1,011 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 4 | 6 | 4 | - | 3 | 1 | - | 1 | - | 10 | 4 | 8 | 1 |
| Automotive | 16 | 3 | 6 | 1 | 2 | 1 | - | 1 | 4 | 19 | 3 | 10 | 5 |
| Banking |  | - | - | - | - | - | - | (1) |  |  |  |  | (1) |
| Consumer discretionary | 65 | 5 | 37 | 11 | 9 | 4 | 8 | (2) | 26 | 70 | 13 | 61 | 81 |
| Consumer staples | 5 | 5 | 10 | 7 | 17 | (1) | 1 | - |  | 10 | 16 | 33 | 1 |
| Oil and gas | 196 | 33 | 24 | 33 | 35 | 6 | 8 | (23) | 4 | 229 | 41 | 98 | 1 |
| Financial services | - | 4 | - | (1) | 1 | - | - | 1 | - | 4 | 1 | - |  |
| Financing products | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Forest products | 4 | (7) | 3 | 4 | 1 | 1 | 2 | 1 | - | (3) | 2 | 9 | 3 |
| Governments | - | (4) | - | 1 | - | 5 | 2 | 1 | 1 | (4) | 5 | 6 | 4 |
| Industrial products | 7 | 2 | 26 | 45 | 20 | 13 | 4 | 3 | 2 | 9 | 33 | 104 | 8 |
| Information technology | (3) | (4) | 1 | 1 | 28 | - | (1) | (1) | (9) | (7) | 28 | 30 | (21) |
| Investments | 4 | 3 | (1) | - | 1 | - | 1 | 1 |  | 7 | 1 | - | 3 |
| Mining and metals | 7 | - | (1) | - | - | - | - | - | - | 7 | - | ${ }^{-}$ |  |
| Public works and infrastructure | - | 4 | 12 | 3 | 41 | 1 | - | - | 1 | 4 | 42 | 57 | 2 |
| Real estate and related ${ }^{1}$ | 2 | 1 | 13 | 3 | 3 | 38 | 10 | (4) | 3 | 3 | 41 | 57 | 13 |
| Other services | 26 | 19 | 7 | 15 | 8 | 5 | 5 | (9) | 2 | 45 | 13 | 35 | 22 |
| Telecommunication and Media | 1 | (5) | 1 | 6 |  | - | - | (1) | 1 | (4) | - | 7 | - |
| Transportation | (6) | (1) | 3 | 2 | 1 | 3 | 9 | 21 | 1 | (7) | 4 | 9 | 32 |
| Utilities | - | 6 | 1 | (12) | 5 | 76 | 1 | - | - | 6 | 81 | 70 | 1 |
| Other | 4 | (3) | (3) | 5 | 1 | 2 | (9) | (1) | 3 | 1 | 3 | 5 | (8) |
|  | 332 | 67 | 144 | 124 | 176 | 155 | 41 | (12) | 39 | 399 | 331 | 599 | 147 |
| Acquired credit-impaired loans | - | - | - | - | 1 | (1) | - | 1 | - | - | - | - | 2 |
| Total PCL on impaired loans (Stage 3) | 613 | 338 | 434 | 399 | 435 | 423 | 289 | 248 | 298 | 951 | 858 | 1,691 | 1,160 |
| PCL - Loans | 2,734 | 421 | 505 | 429 | 441 | 516 | 333 | 338 | 278 | 3,155 | 957 | 1,891 | 1,283 |
| PCL - Other financial assets ${ }^{2}$ | 96 | (2) | (6) | (4) | (15) | (2) | 20 | 8 | (4) | 94 | (17) | (27) | 24 |
| Total PCL | 2,830 | 419 | 499 | 425 | 426 | 514 | 353 | 346 | 274 | 3,249 | 940 | 1,864 | 1,307 |

${ }^{1}$ Wholesale - Real estate and related PCL in Q2/20 is comprised of losses based in Canada of $\$(2)$ million, United States of $\$ 3$ million, and Other International of $\$ 1$ million.
${ }^{2}$ PCL on other financial assets relates to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI. For further details refer to our 2019 Annual Report including Notes 4 and 5.

PCL on impaired loans (Stage 3) by geography and portfolio:
Residential mortgages HELOC
Other perso
Total personal
Credit cards
Small busines
Retail
Wholesale
Total Canada
United States
Retail
Wholesale
Other Internationa
,
Wholesale

## PCL (Stage 3) on impaired loans



Geographic information is based on residence of borrower.

| ACL - loans by portfolio and sector Retail <br> Wholesale | $\begin{aligned} & 2,635 \\ & 0 \end{aligned}$ | 1,910 746 | 1,886 | 1,839 | 1,818 | 1,785 | 1,753 | 1,724 | 1,678 | 1,886 701 | 1,753 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesale <br> ACL on performing loans (Stage 1 and 2) | 2,158 | 746 2,656 | 701 2,587 | 678 2,517 | 677 2,495 | 693 2,478 | 635 2,388 | 614 2,338 | 564 | 701 2,587 | 635 2,388 |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 147 | 155 | 179 | 195 | 192 | 192 | 176 | 173 | 170 | 179 | 176 |
| HELOC | 36 | 34 | 32 | 29 | 28 | 30 | 28 | 29 | 25 | 32 | 28 |
| Other personal | 122 | 116 | 111 | 100 | 101 | 108 | 113 | 110 | 110 | 111 | 113 |
| Total personal | 158 | 150 | 143 | 129 | 129 | 138 | 141 | 139 | 135 | 143 | 141 |
| Small business | 30 | 26 | 22 | 20 | 17 | 17 | 18 | 21 | 20 | 22 | 18 |
|  | 335 | 331 | 344 | 344 | 338 | 347 | 335 | 333 | 325 | 344 | 335 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 14 | 11 |  | 3 | 4 | 2 | 4 | 4 | 4 | 6 | 4 |
| Automotive | 18 | 7 | 5 | 6 | 7 | 5 | 4 | 5 | 15 | 5 | 4 |
| Banking | - | - | . | - | - | 1 | 1 | 1 | 2 | - | 1 |
| Consumer discretionary | 82 | 36 | 35 | 14 | 11 | 13 | 43 | 63 | 84 | 35 | 43 |
| Consumer staples | 16 | 13 | 12 | 6 | 2 | 3 | 7 | 5 | 5 | 12 | 7 |
| Oil and gas | 281 | 123 | 121 | 120 | 108 | 73 | 78 | 74 | 103 | 121 | 78 |
| Financial services | 24 | 23 | 19 | 20 | 21 | 20 | 22 | 22 | 21 | 19 | 22 |
| Financing products | - | - | - | - | - | - | - | - | - | - |  |
| Forest products | 6 | 4 | 12 | 9 | 7 | 6 | 3 | 3 | 3 | 12 | 3 |
| Governments | 1 | 1 | 5 | 6 | 5 | 4 | 2 | 4 | 3 | 5 | 2 |
| Industrial products | 92 | 86 | 88 | 65 | 36 | 21 | 13 | 12 | 14 | 88 | 13 |
| Information technology | 1 | 3 | 9 | 34 | 34 | 4 | - | 1 | 2 | 9 |  |
| Investments | 7 | 4 | 3 | 6 | 4 | 4 | 3 | 4 | 3 | 3 | 3 |
| Mining and metals | 8 | 1 | 1 | 1 | 1 | 1 | - | - | - | 1 | - |
| Public works and infrastructure | 17 | 16 | 12 | 1 | 42 | 1 | 1 | 1 | 2 | 12 | 1 |
| Real estate and related ${ }^{1}$ | 56 | 56 | 63 | 62 | 76 | 127 | 110 | 112 | 125 | 63 | 110 |
| Other services | 89 | 66 | 48 | 51 | 38 | 35 | 16 | 20 | 43 | 48 | 16 |
| Telecommunication and Media | - | - | 11 | 13 | 6 | 7 | 3 | 3 | 5 | 11 | 3 |
| Transportation | 3 | 9 | 10 | 8 | 6 | 19 | 31 | 22 | 2 | 10 | 31 |
| Utilities | 3 | 10 | 6 | 8 | 24 | 76 | - | 1 | - | 6 | - |
| Other | 17 | 13 | 20 | 25 | 23 | 24 | 20 | 25 | 24 | 20 | 20 |
|  | 735 | 482 | 486 | 458 | 455 | 446 | 361 | 382 | 460 | 486 | 361 |
| Acquired credit-impaired loans | 2 | 2 | 2 | 2 | 2 | 2 | 4 | 4 | 3 | 2 | 4 |
| ACL on impaired loans (Stage 3) | 1,072 | 815 | 832 | 804 | 795 | 795 | 700 | 719 | 788 | 832 | 700 |
| ACL - loans | 5,865 | 3,471 | 3,419 | 3,321 | 3,290 | 3,273 | 3,088 | 3,057 | 3,030 | 3,419 | 3,088 |
| ACL on other financial assets | 118 | 43 | 45 | 51 | 56 | 69 | 71 | 113 | 104 | 45 | 71 |
| Total ACL | 5,983 | 3,514 | 3,464 | 3,372 | 3,346 | 3,342 | 3,159 | 3,170 | 3,134 | 3,464 | 3,159 |

tal ACL
${ }^{1}$ Wholesale - Real estate and related ACL in Q2/20 is comprised of allowances based in Canada of $\$ 30$ million, United States of $\$ 4$ million and Other International of $\$ 22$ million

## ACL on impaired loans (Stage 3) by geography ${ }^{1}$ and portfolio

 CanadaResidential mortgages
HELOC
Other personal
Total personal
Retail
Wholesale
Canada - Total
United States
Retail
Retail
United States - Total

## Other International

Retail
Other International - Tota
ACL on impaired loans (Stage 3)


Impairment allowance - movements - Loans
ACL on performing loans (Stage 1 and 2)
Balance at beginning of period
Charge to income statement (PCL)
Disposal of loans
Exchange and other movements
Balance at the end of the period
ACL on impaired loans (Stage 3)
Balance at beginning of period
Amounts written off
Recoveries of amounts written off in previous period
Charge to income statement (PCL)
Disposal of loans
Exchange and other movements
Balance at the end of the period

${ }^{1}$ Geographic information is based on residence of borrower.

| CREDIT QUALITY RATIOS | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 62\% | 66\% | 67\% | 66\% | 66\% | 66\% | 67\% | 68\% | 68\% | 62\% | 66\% | 67\% | 67\% |
| Wholesale | 38\% | 34\% | 33\% | 34\% | 34\% | 34\% | 33\% | 32\% | 32\% | 38\% | 34\% | 33\% | 33\% |
| Canada | 80\% | 84\% | 84\% | 83\% | 83\% | 82\% | 82\% | 83\% | 82\% | 80\% | 83\% | 84\% | 82\% |
| United States | 16\% | 12\% | 12\% | 13\% | 13\% | 14\% | 14\% | 13\% | 13\% | 16\% | 13\% | 12\% | 14\% |
| Other International | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% | 5\% | 4\% | 4\% | 4\% | 4\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL as a \% of Related loans and acceptances | 0.51\% | 0.45\% | 0.46\% | 0.47\% | 0.49\% | 0.46\% | 0.37\% | 0.40\% | 0.47\% | 0.51\% | 0.49\% | 0.46\% | 0.37\% |
| Retail | 0.25\% | 0.25\% | 0.26\% | 0.25\% | 0.27\% | 0.28\% | 0.27\% | 0.27\% | 0.28\% | 0.25\% | 0.27\% | 0.26\% | 0.27\% |
| Wholesale | 0.93\% | 0.84\% | 0.88\% | 0.89\% | 0.90\% | 0.80\% | 0.57\% | 0.66\% | 0.86\% | 0.93\% | 0.90\% | 0.88\% | 0.57\% |
| Canada | 0.26\% | 0.28\% | 0.27\% | 0.26\% | 0.27\% | 0.23\% | 0.23\% | 0.23\% | 0.27\% | 0.26\% | 0.27\% | 0.27\% | 0.23\% |
| United States | 1.21\% | 1.01\% | 1.15\% | 1.20\% | 1.22\% | 1.19\% | 0.53\% | 0.51\% | 0.69\% | 1.21\% | 1.22\% | 1.15\% | 0.53\% |
| Other International | 2.53\% | 2.34\% | 2.45\% | 2.56\% | 2.37\% | 2.44\% | 2.60\% | 3.42\% | 3.22\% | 2.53\% | 2.37\% | 2.45\% | 2.60\% |
| Net Impaired Loans as a \% of Related loans and acceptances | 0.35\% | 0.33\% | 0.33\% | 0.35\% | 0.36\% | 0.33\% | 0.25\% | 0.28\% | 0.33\% | 0.35\% | 0.36\% | 0.33\% | 0.25\% |
| Retail | 0.17\% | 0.17\% | 0.18\% | 0.17\% | 0.19\% | 0.19\% | 0.18\% | 0.19\% | 0.20\% | 0.17\% | 0.19\% | 0.18\% | 0.18\% |
| Wholesale | 0.65\% | 0.62\% | 0.65\% | 0.68\% | 0.68\% | 0.59\% | 0.38\% | 0.46\% | 0.60\% | 0.65\% | 0.68\% | 0.65\% | 0.38\% |
| Canada | 0.19\% | 0.22\% | 0.21\% | 0.20\% | 0.20\% | 0.17\% | 0.18\% | 0.17\% | 0.21\% | 0.19\% | 0.20\% | 0.21\% | 0.18\% |
| United States | 0.96\% | 0.81\% | 0.97\% | 1.02\% | 1.05\% | 0.91\% | 0.32\% | 0.34\% | 0.51\% | 0.96\% | 1.05\% | 0.97\% | 0.32\% |
| Other International | 1.26\% | 1.14\% | 1.11\% | 1.25\% | 1.30\% | 1.39\% | 1.48\% | 2.09\% | 1.91\% | 1.26\% | 1.30\% | 1.11\% | 1.48\% |
| PCL on loans as a\% of average net loans and acceptances | 1.65\% | 0.26\% | 0.32\% | 0.27\% | 0.29\% | 0.34\% | 0.23\% | 0.23\% | 0.20\% | 0.96\% | 0.32\% | 0.31\% | 0.23\% |
| PCL on performing loans (Stage 1 and 2) as a\% of average net loans and acceptances | 1.28\% | 0.05\% | 0.05\% | 0.02\% | 0.00\% | 0.06\% | 0.03\% | 0.06\% | (0.02)\% | 0.67\% | 0.04\% | 0.04\% | 0.03\% |
| PCL on impaired loans (Stage 3) as a \% of Related average net loans and acceptances | 0.37\% | 0.21\% | 0.27\% | 0.25\% | 0.29\% | 0.28\% | 0.20\% | 0.17\% | 0.22\% | 0.29\% | 0.28\% | 0.27\% | 0.20\% |
| Retail | 0.26\% | 0.25\% | 0.27\% | 0.27\% | 0.26\% | 0.27\% | 0.25\% | 0.26\% | 0.27\% | 0.26\% | 0.27\% | 0.27\% | 0.26\% |
| Wholesale | 0.56\% | 0.12\% | 0.27\% | 0.23\% | 0.34\% | 0.30\% | 0.09\% | (0.02)\% | 0.09\% | 0.35\% | 0.32\% | 0.28\% | 0.08\% |
| Canada | 0.28\% | 0.22\% | 0.28\% | 0.25\% | 0.30\% | 0.23\% | 0.23\% | 0.21\% | 0.23\% | 0.25\% | 0.27\% | 0.26\% | 0.23\% |
| United States | 0.76\% | 0.26\% | 0.27\% | 0.10\% | 0.25\% | 0.54\% | 0.18\% | 0.04\% | 0.01\% | 0.53\% | 0.40\% | 0.29\% | 0.09\% |
| Other International | 0.86\% | (0.14)\% | 0.21\% | 0.82\% | 0.31\% | 0.28\% | (0.44)\% | (0.22)\% | 0.53\% | 0.37\% | 0.30\% | 0.41\% | 0.09\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.84\% | 0.53\% | 0.53\% | 0.52\% | 0.53\% | 0.54\% | 0.52\% | 0.53\% | 0.53\% | 0.84\% | 0.53\% | 0.53\% | 0.52\% |
| ACL against impaired loans (Stage 3) as a \% of Total loans and acceptances | 0.15\% | 0.13\% | 0.13\% | 0.13\% | 0.13\% | 0.13\% | 0.12\% | 0.12\% | 0.14\% | 0.15\% | 0.13\% | 0.13\% | 0.12\% |
| Retail | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.05\% | 0.06\% | 0.05\% | 0.06\% |
| Wholesale | 0.10\% | 0.08\% | 0.08\% | 0.07\% | 0.07\% | 0.07\% | 0.06\% | 0.06\% | 0.08\% | 0.10\% | 0.07\% | 0.08\% | 0.06\% |
| ACL against impaired loans (Stage 3) as a \% of GIL | 30.38\% | 27.77\% | 27.96\% | 26.91\% | 26.15\% | 28.58\% | 32.08\% | 30.97\% | 29.66\% | 30.38\% | 26.15\% | 27.96\% | 32.08\% |
| Retail | 31.21\% | 30.57\% | 31.40\% | 32.43\% | 30.30\% | 31.28\% | 31.21\% | 30.87\% | 29.46\% | 31.21\% | 30.30\% | 31.40\% | 31.21\% |
| Wholesale | 30.02\% | 26.14\% | 25.96\% | 23.87\% | 23.74\% | 26.79\% | 32.92\% | 31.06\% | 29.80\% | 30.02\% | 23.74\% | 25.96\% | 32.92\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.21\% | 0.19\% | 0.24\% | 0.22\% | 0.28\% | 0.20\% | 0.20\% | 0.21\% | 0.19\% | 0.20\% | 0.24\% | 0.24\% | 0.20\% |
| Retail | 0.26\% | 0.25\% | 0.27\% | 0.25\% | 0.27\% | 0.24\% | 0.25\% | 0.25\% | 0.26\% | 0.25\% | 0.26\% | 0.26\% | 0.25\% |
| Wholesale | 0.11\% | 0.07\% | 0.17\% | 0.17\% | 0.30\% | 0.12\% | 0.10\% | 0.13\% | 0.04\% | 0.09\% | 0.21\% | 0.19\% | 0.08\% |
| Canada | 0.21\% | 0.21\% | 0.25\% | 0.25\% | 0.23\% | 0.20\% | 0.22\% | 0.23\% | 0.22\% | 0.21\% | 0.21\% | 0.23\% | 0.22\% |
| United States | 0.26\% | 0.12\% | 0.21\% | 0.06\% | 0.66\% | 0.22\% | (0.02)\% | 0.10\% | 0.01\% | 0.19\% | 0.43\% | 0.28\% | 0.03\% |
| Other International | 0.00\% | 0.04\% | 0.11\% | 0.15\% | 0.18\% | 0.05\% | 0.49\% | 0.23\% | 0.17\% | 0.02\% | 0.12\% | 0.12\% | 0.25\% |



[^6]${ }^{2}$ Counterparty credit risk EAD reflects exposure amounts after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulatory guidelines.
${ }^{3}$ EAD for undrawn credit commitments and other off-balance sheet amounts are reported after the application of credit conversion factors.
${ }^{4}$ Includes other off-balance sheet exposures such as letters of credit and guarantees.
${ }^{5}$ Geographic profile is based on the country of residence of the borrower.
6 Includes residential mortgages and home equity lines of credit.
${ }^{7}$ Includes credit cards, unsecured lines of credit and overdraft protection products.
${ }^{8}$ Excludes securitization, banking book equities and other assets not subject to the standardized or Internal Ratings Based (IRB) approach as well as exposures from the Paycheck Protection Program instituted by the U.S. government in Q2 2020.

| EXPOSURE COVERED BY CREDIT RISK MITIGATION(Millions of Canadian dollars) | Q2212 |  |  |  | a1/20 |  |  |  | Q4/19 |  |  |  | O319 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized |  | $\mathrm{IRB}^{2}$ | Total | Standardized |  | $1 \mathrm{IBB}^{23}$ |  | Standardized |  | $\mathrm{IFB}^{2}$ | Total | Standardized |  | $\mathrm{IRB}^{2}$ |  |
|  |  | Guarantees/ credit | Guarantees/ credit |  | $\begin{gathered} \text { Eligibleal } \\ \text { financial } \end{gathered}$ | Guarantees/ | Guarantees/ <br> credit |  | Eligible | Guarantees/ | Guarantees/ credit |  | Eligible | Guarantees/ | Guarantees/ <br> credit |  |
|  | collateral ${ }^{1}$ | derivalives | derivatives |  | collateral ${ }^{1}$ | derivatives | derivatives | Total | collateral ${ }^{1}$ | derivatives | derivatives |  | collateral ${ }^{1}$ | derivalives | derivatives | Total |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  | 18,864 | 76,489 | 95,353 |  | 19,008 | 73,458 | 92,466 |  | 19,107 | 46,301 | 65,408 |  | 18,914 | 46,302 | 65,216 |
| Personal |  |  | 1,189 | 1,189 |  |  | 1,150 | 1,150 |  |  | 442 | 442 |  |  | 461 | 461 |
| Small business |  |  | 682 | 682 |  |  | 662 | 662 |  |  | 628 | 628 |  |  | 599 | 599 |
|  |  | 18,864 | 78,360 | 97,224 |  | 19,008 | 75,270 | 94,278 |  | 19,107 | 47,371 | 66,478 | - | 18,914 | 47,362 | 66,276 |
| Wholesale | 11,166 |  | 4,143 | 15,309 | 10,502 |  | 3,764 | 14,266 | 10,054 | - | 3,583 | 13,637 | 9,619 | - | 4,002 | 13,621 |
| Total exposure covered by credit risk mitigation | 11,166 | 18.864 | 82,503 | 112,533 | 10,502 | 19,008 | 79,034 | 108,544 | 10,054 | 19,107 | 50,954 | 80,115 | 9,619 | 18,914 | 51,364 | 79,897 |

' Eligible financial collateral includes cash and deposits, as well as qualifying debt securities, equities and mutual funds.
 ${ }^{3}$ Our Guarantees / Credit Derivatives reflects new retail and wholesale credit parameters that came into effect in Q1/2020, resulting in an increase in retail exposure that is now eligible for credit risk mitigation.

| ACTUAL LOSSES VS. ESTIMATED LOSSES (Millions of Canadian dollars, except percentage and per share amounts) | Q2/20 |  | Q1/20 |  | Q4/19 |  |  | Q3/19 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2,3}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2,3}$ | Average historical actual <br> loss rate | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2,3}$ |
| Residential mortgages | 0.00\% | 0.10\% | 0.01\% | 0.10\% | 0.02\% | 0.10\% | 0.02\% | 0.02\% | 0.10\% |
| Personal | 0.55\% | 0.86\% | 0.53\% | 0.89\% | 0.53\% | 0.87\% | 0.60\% | 0.51\% | 0.84\% |
| Credit cards | 2.86\% | 2.74\% | 2.68\% | 2.83\% | 2.61\% | 2.79\% | 2.96\% | 2.51\% | 3.11\% |
| Small business | 0.87\% | 1.54\% | 0.81\% | 1.54\% | 0.69\% | 1.54\% | 1.34\% | 0.62\% | 1.99\% |
| Retail | 0.26\% | 0.38\% | 0.26\% | 0.38\% | 0.26\% | 0.37\% | 0.34\% | 0.26\% | 0.38\% |
| Wholesale | 0.29\% | 0.76\% | 0.24\% | 0.74\% | 0.28\% | 0.78\% | 0.31\% | 0.24\% | 0.78\% |

${ }^{1}$ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of PCL on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period.
 by loans and acceptances outstanding at the beginning of the applicable consecutive 4 -quarter period defined above. Actual loss will normally exceed estimated loss during economic downturns and come below in periods of expansion.
Prior period disclosures have been restated to reflect the reclassification of certain retail loans from small business to personal loans.
${ }^{4}$ Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.32 \%$,

| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{4,5}$ | Q2 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{6}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |
| Uninsured | 0.22\% | 0.79\% | 5.21\% | 17.27\% | 100.00\% | 100.00\% |
| Insured | 0.41\% | 1.21\% | n.a | n.a | 100.00\% | 100.00\% |
| Personal | 0.46\% | 0.85\% | 36.37\% | 48.66\% | 84.95\% | 92.86\% |
| Credit cards | 0.79\% | 1.23\% | 90.86\% | 95.61\% | 84.61\% | 99.07\% |
| Small business | 1.01\% | 2.57\% | 29.38\% | 53.83\% | 89.32\% | 98.26\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.31\% | 2.67\% | 29.52\% | 42.18\% | 28.33\% | 54.09\% |
| Sovereign | n.a. | 0.41\% | n.a | 27.72\% | n.a | 57.64\% |
| Bank | n.a. | 1.32\% | n.a | 43.86\% | n.a | 43.99\% |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {5,7 }}$ | Q1 2020 |  |  |  |  |  |
|  | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{6}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |
| Uninsured | 0.21\% | 0.75\% | 5.11\% | 17.19\% | 100.00\% | 100.00\% |
| Insured | 0.41\% | 1.23\% | n.a | n.a | 100.00\% | 100.00\% |
| Personal | 0.44\% | 0.83\% | 37.96\% | 49.66\% | 83.14\% | 92.98\% |
| Credit cards | 0.81\% | 1.27\% | 90.34\% | 95.63\% | 84.85\% | 99.14\% |
| Small business | 1.14\% | 2.80\% | 29.44\% | 55.86\% | 89.98\% | 98.17\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.26\% | 2.99\% | 30.84\% | 42.20\% | 51.98\% | 54.06\% |
| Sovereign | n.a. | 0.31\% | n.a | 27.34\% | n.a | 56.79\% |
| Bank | n.a. | 1.02\% | n.a | 43.75\% | n.a | 43.29\% |

${ }^{4}$ Back-testing is performed to check the effectiveness of the models used to measure PD, LGD and EAD. Estimated percentages are as of January 31, 2019 and actual percentages reflect experience in the following 12 months
 forward-looking macroeconomic scenarios. For further information refer to our 2019 Annual Report
6 For retail, EAD rate represents the utilization of the authorized credit limit. For wholesale, EAD rate represents the utilization of the undrawn amount where the undrawn amount is equal to the authorized credit limit minus the outstanding balance.
${ }^{7}$ Estimated percentages are as of October 31, 2018 and actual percentages reflect experience in the following 12 months.

| REALIZED GAINS AND LOSSES ON INVESTMENT |
| :--- |
| SECURITIES |
| (Millions of Canadian dollars) |

Q2/20
Q1/20

[^7]| TRADING CREDIT DERIVATIVES (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notional amount |  |  |  |  |  |  |  |  |  |
| Protection purchased | 25,251 | 15,389 | 12,633 | 10,138 | 12,222 | 11,086 | 6,153 | 7,750 | 7,579 |
| Protection sold | 19,676 | 8,859 | 7,708 | 6,770 | 9,516 | 7,253 | 3,599 | 3,595 | 3,563 |
| Fair value ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Positive | 748 | 219 | 169 | 145 | 187 | 134 | 38 | 71 | 77 |
| Negative | 744 | 387 | 279 | 247 | 278 | 202 | 89 | 145 | 160 |
| Replacement cost ${ }^{3}$ | 652 | 197 | 156 | 170 | 167 | 113 | 71 | 38 | 38 |
| OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{4}$ (NOTIONAL AMOUNT AND FAIR VALUE) (Millions of Canadian dollars) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 |
| Notional amount |  |  |  |  |  |  |  |  |  |
| Gross protection purchased | 543 | 516 | 513 | 515 | 523 | 512 | 513 | 130 | 144 |
| Gross protection sold |  | - | - | - | - | - | - | - |  |
| Fair value ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| Positive | - | - | - | - | - | - | - | - | - |
| Negative | 3 | 6 | 3 | 4 | 3 | 6 | 5 | 6 | 9 |

${ }^{1}$ Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q2/20, all of our exposures are with investment grade counterparties.
${ }^{2}$ Comprises credit default swaps

 as a footnote only.
${ }^{4}$ Comprises credit default swaps.


[^8]


${ }^{5}$ Comprises precious meta, commodity, stable value and equity-linked derivative contracts and excludes loan syndication derivatives of $\$ 4.1$ billion.


1 The amounts presented are net of master netting agreements in accordance with CAR guidelines.
2 On November 1,2018 we prospectively implemented $\mathrm{A} A-C C R$ in accordance with CAR guidelines
Beginning on November 1,2018 , the credit equivaleent amount includes collateral in accordance with $C A R$ guidelines. As at $O$ ctober 31 , 2018 , the credit equivalent amount included $\$ 16$ billion of of collateral applied.
The risk-weighted balances are calculated in accordance with CAR guidelines and excludes CVA of $\$ 16$ billion (January $31,2020-\$ 13$ billion).
Effective Q4 2019, amounts reported include exchange traded options witten, over-the-counter options written, and non-trading credit derivatives which were previously only reported in the footnotes


 ased on VaR and stressed VaR measures for a 10 day time horizon
n.m. not meaningful

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage and per share amounts) | Q2/20 | Q1/20 | Q4/19 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | $\begin{gathered} 2020 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2019 \\ 6 \text { months } \end{gathered}$ | 2019 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 516 | 1,663 | 1,593 | 1,644 | 1,526 | 1,546 | 1,512 | 1,487 | 1,435 | 2,179 | 3,072 | 6,309 | 5,931 |
| Average risk capital | 18,900 | 18,800 | 18,800 | 18,700 | 18,400 | 18,450 | 17,850 | 17,100 | 16,600 | 18,850 | 18,450 | 18,600 | 16,950 |
| Add: Average goodwill and other intangibles | 4,600 | 4,550 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,550 | 4,550 | 4,600 | 4,550 |
| Average attributed capital | 23,500 | 23,350 | 23,400 | 23,300 | 23,000 | 23,050 | 22,450 | 21,700 | 21,200 | 23,400 | 23,000 | 23,200 | 21,500 |
| ROE ${ }^{2}$ | 9.0\% | 28.3\% | 27.0\% | 28.0\% | 27.2\% | 26.6\% | 26.7\% | 27.2\% | 27.8\% | 18.7\% | 26.9\% | 27.2\% | 27.6\% |
| Return on risk capital (RORC) | 11.1\% | 35.2\% | 33.6\% | 34.8\% | 34.0\% | 33.2\% | 33.6\% | 34.5\% | 35.5\% | 23.3\% | 33.6\% | 33.9\% | 35.0\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 632 | 1,607 | 1,538 | 1,591 | 1,443 | 1,524 | 1,444 | 1,472 | 1,407 | 2,239 | 2,967 | 6,096 | 5,784 |
| Average risk capital | 17,750 | 17,700 | 17,700 | 17,450 | 17,150 | 17,100 | 16,600 | 15,800 | 15,250 | 17,700 | 17,150 | 17,350 | 15,600 |
| Add: Average goodwill and other intangibles | 2,700 | 2,700 | 2,750 | 2,750 | 2,750 | 2,750 | 2,750 | 2,800 | 2,800 | 2,750 | 2,750 | 2,750 | 2,800 |
| Average attributed capital | 20,450 | 20,400 | 20,450 | 20,200 | 19,900 | 19,850 | 19,350 | 18,600 | 18,050 | 20,450 | 19,900 | 20,100 | 18,400 |
| ROE ${ }^{2}$ | 12.5\% | 31.3\% | 29.8\% | 31.2\% | 29.7\% | 30.4\% | 29.6\% | 31.4\% | 32.0\% | 22.0\% | 30.1\% | 30.3\% | 31.4\% |
| RORC | 14.5\% | 36.2\% | 34.5\% | 36.1\% | 34.5\% | 35.3\% | 34.5\% | 37.0\% | 37.9\% | 25.4\% | 34.9\% | 35.1\% | 37.0\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 411 | 610 | 717 | 625 | 573 | 583 | 540 | 564 | 522 | 1,021 | 1,156 | 2,498 | 2,209 |
| Average risk capital | 8,500 | 7,950 | 7,250 | 7,050 | 6,750 | 6,550 | 6,150 | 6,250 | 6,200 | 8,250 | 6,650 | 6,900 | 6,150 |
| Add: Average goodwill and other intangibles | 7,600 | 7,400 | 7,350 | 7,350 | 7,450 | 7,500 | 7,350 | 7,350 | 7,400 | 7,500 | 7,500 | 7,450 | 7,350 |
| Average attributed capital | 16,100 | 15,350 | 14,600 | 14,400 | 14,200 | 14,050 | 13,500 | 13,600 | 13,600 | 15,750 | 14,150 | 14,350 | 13,500 |
| ROE ${ }^{2}$ | 10.4\% | 15.8\% | 19.5\% | 17.2\% | 16.5\% | 16.4\% | 15.9\% | 16.4\% | 15.8\% | 13.0\% | 16.5\% | 17.4\% | 16.3\% |
| RORC | 19.7\% | 30.5\% | 39.3\% | 35.1\% | 34.9\% | 35.3\% | 34.9\% | 35.9\% | 34.6\% | 25.0\% | 35.1\% | 36.2\% | 35.8\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 178 | 179 | 280 | 202 | 152 | 164 | 316 | 156 | 170 | 357 | 316 | 798 | 767 |
| Average risk capital | 1,950 | 2,000 | 2,000 | 1,850 | 1,750 | 1,700 | 2,000 | 1,750 | 1,750 | 2,000 | 1,700 | 1,800 | 1,750 |
| Add: Average goodwill and other intangibles | 250 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| Average attributed capital | 2,200 | 2,200 | 2,200 | 2,050 | 1,950 | 1,900 | 2,200 | 1,950 | 1,950 | 2,200 | 1,900 | 2,000 | 1,950 |
| ROE ${ }^{2}$ | 33.0\% | 32.5\% | 50.3\% | 39.2\% | 32.4\% | 34.7\% | 57.2\% | 32.1\% | 36.3\% | 32.7\% | 33.5\% | 39.6\% | 39.3\% |
| RORC | 36.6\% | 36.0\% | 55.5\% | 43.6\% | 36.2\% | 38.8\% | 62.7\% | 35.6\% | 40.1\% | 36.3\% | 37.5\% | 44.1\% | 43.4\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 222 | 140 | 41 | 115 | 148 | 157 | 152 | 152 | 208 | 362 | 305 | 461 | 728 |
| Average risk capital | 2,600 | 2,500 | 2,800 | 2,850 | 2,900 | 3,000 | 2,550 | 2,500 | 2,500 | 2,550 | 2,950 | 2,900 | 2,550 |
| Add: Average goodwill and other intangibles | 600 | 600 | 650 | 600 | 600 | 600 | 600 | 550 | 550 | 600 | 600 | 600 | 550 |
| Average attributed capital | 3,200 | 3,100 | 3,450 | 3,450 | 3,500 | 3,600 | 3,150 | 3,050 | 3,050 | 3,150 | 3,550 | 3,500 | 3,100 |
| ROE ${ }^{2}$ | 28.4\% | 18.0\% | 4.8\% | 13.2\% | 17.4\% | 17.3\% | 19.2\% | 19.8\% | 28.1\% | 23.2\% | 17.3\% | 13.2\% | 23.5\% |
| RORC | 35.1\% | 22.3\% | 5.9\% | 16.1\% | 21.1\% | 20.7\% | 23.5\% | 24.1\% | 34.1\% | 28.8\% | 20.9\% | 16.0\% | 28.4\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 86 | 863 | 565 | 633 | 756 | 630 | 645 | 676 | 644 | 949 | 1,386 | 2,584 | 2,692 |
| Average risk capital | 21,650 | 21,000 | 20,600 | 20,950 | 21,100 | 21,450 | 20,050 | 20,100 | 18,150 | 21,300 | 21,300 | 21,050 | 19,100 |
| Add: Average goodwill and other intangibles | 1,800 | 1,750 | 1,750 | 1,750 | 1,700 | 1,700 | 1,600 | 1,600 | 1,550 | 1,800 | 1,700 | 1,700 | 1,600 |
| Average attributed capital | 23,450 | 22,750 | 22,350 | 22,700 | 22,800 | 23,150 | 21,650 | 21,700 | 19,700 | 23,100 | 23,000 | 22,750 | 20,700 |
| ROE ${ }^{2}$ | 1.5\% | 15.1\% | 10.0\% | 11.1\% | 13.6\% | 10.8\% | 11.8\% | 12.3\% | 13.4\% | 8.3\% | 12.2\% | 11.4\% | 13.0\% |
| RORC | 1.6\% | 16.3\% | 10.9\% | 12.0\% | 14.7\% | 11.6\% | 12.7\% | 13.3\% | 14.6\% | 8.9\% | 13.1\% | 12.3\% | 14.1\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 7 | (16) | (59) | (22) | 6 | 16 | 11 | (4) | - | (9) | 22 | (59) | (212) |
| Average risk capital and other | 1,950 | 2,450 | 2,300 | 2,150 | 2,500 | 2,600 | 2,950 | 2,850 | 2,750 | 2,150 | 2,550 | 2,350 | 2,950 |
| Add: Average under/(over) attribution of capital | 8,700 | 8,650 | 8,300 | 7,750 | 6,050 | 5,200 | 5,800 | 4,800 | 5,200 | 8,700 | 5,650 | 6,850 | 5,200 |
| Average attributed capital | 10,650 | 11,100 | 10,600 | 9,900 | 8,550 | 7,800 | 8,750 | 7,650 | 7,950 | 10,850 | 8,200 | 9,200 | 8,150 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,481 | 3,509 | 3,206 | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 4,990 | 6,402 | 12,871 | 12,431 |
| Net income available to common shareholders | 1,420 | 3,439 | 3,137 | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 4,859 | 6,257 | 12,591 | 12,115 |
| Average risk capital | 54,150 | 53,300 | 52,350 | 52,150 | 51,950 | 52,350 | 50,200 | 49,250 | 46,700 | 53,700 | 52,150 | 52,200 | 48,150 |
| Average common equity | 79,100 | 77,850 | 76,600 | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 78,450 | 73,800 | 75,000 | 68,900 |
| ROE | 7.3\% | 17.6\% | 16.2\% | 16.7\% | 17.5\% | 16.7\% | 17.6\% | 17.3\% | 18.1\% | 12.5\% | 17.1\% | 16.8\% | 17.6\% |
| RORC | 10.7\% | 25.7\% | 23.8\% | 24.3\% | 25.0\% | 23.5\% | 25.1\% | 24.4\% | 26.2\% | 18.2\% | 24.2\% | 24.1\% | 25.1\% |

[^9]

 to be comparable to similar measures disclosed by other companies.

## Performance measures

## Attributed capital

$\frac{\text { Attributed capital }}{\text { We attributed capital based on the Basel III regulatory capital requirements and economic capital. }}$

## Risk capital

Risk capital is attributed capital excluding goodwill and other intangibles.

## Average risk capital

Calculated using methods intended to approximate the average of the daily risk capital balances for the period

Return on equity (ROE)
Business segment return on equity is calculated as net income available to common shareholders
divided by Average attributed capital for the period and using methods that are intended to
approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

Return on Tangible Common Equity (ROTCE)
Net income available to shareholders excluding the after-tax impact of amortization and write down of other intangibles (excluding software) and goodwill divided by average tangible common equity. ROTCE is based on actual balances of average tangible common equity before rounding.

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

## Non-GAAP measures <br> Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage, Non-interest expense growth and revenue growth The ratio and calculations are adjusted to exclude specified items and the change in fair value backing our policyholder liabilities from revenue and revenue growth. Refer to page 44 for the definition of the efficiency ratio, operating leverage, Non-interest expense growth and revenue growth.

## Common equity

Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

Tangible common equity
Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

## Glossary

## Definitions

Assets under administration (AUA)
Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

## Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Goodwill and intangibles
Goodwill represents the excess of the price paid for the business acquired over the fair value of the ne identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

## Glossary continued

## Definitions

Taxable equivalent basis (teb)
Income from certain specified tax-advantaged sources is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support.

## Total trading revenue

Total trading revenue is comprised of trading related revenue recorded in Net interest income and
Non-interest income.

## Net impaired loans and acceptances

Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

Common Equity Tier 1 ratio
Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including common shares, retained earnings, accumulated other comprehensive income and other items.
Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other components
subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET1
by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the non-GAAP measures on page 43

Return on assets (ROA)
Net income as a percentage of average assets
Return on risk-weighted assets
Net income as a percentage of average risk-weighted assets.

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period
Average common equity
Calculated using methods intended to approximate the average of the daily balances for the period For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital
is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

Dividend vield
Dividends per common share divided by the average of the high and low share prices in the relevant period.
Diluted EPS
Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Effective tax rate (teb)
Effective tax rate (teb) is calculated using the tax provision for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Definitions above.

Market capitalization
End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (NIM) (average assets)
Net interest income as a percentage of total average assets
Net interest margin (NIM) (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.

## Net write-offs

Gross write-offs less recoveries of amounts previously written off.

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the non-GAAP measures on page 43.

Non-interest expense Growth
The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted Non-interest expense growth refer to the non-GAAP measures on page 43

## Revenue Growth

The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the non-GAAP measures on page 43.

Risk-weighted assets (RWA) - Basel III
Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI. The guidelines are Basel III effective January 1, 2013 and the "Basel III: A global regulatory framework for more resilient banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk portfolios use IRB Approach and the remainder uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a standardized approach for all other products. For Operational risk, we use the Advanced Measurement

Approach. In addition, Basel III requires a transitional capital floor adjustment
n.a.

Not applicable

## Agriculture

This sector group consists of: i) Agricultural Services and Wholesale, and ii) Farming (livestock, fishing, crops).

## Automotive

This sector group consists of: i) Automotive Captive Finance, ii) Automotive Manufacturers and Suppliers, and i) Automotive Wholesale, Sales and Services

## Banking

This sector group consists of: i) Personal and commercial banking [institutions], ii) Credit unions, and iii) Credit intermediation activities.

## Consumer discretionary

This sector group consists of: i) Durable Consumer Goods, ii) Hotels, iii) Recreation, iv) Restaurants, v) Retail, and vi) Textiles \& Apparel.

## Consumer staples

This sector group consists of: i) Food and Beverage, ii) Medical Equipment, iii) Pharmaceuticals, and iv) Tobacco.

## Oil and gas

This sector group consists of: i) Oil \& Gas - Drilling and Services, ii) Oil \& Gas - Exploration and Production, iii) Oil and Gas - Integrated, and iv) Oil \& Gas - Refining, Marketing and Distribution.

## Financial services

This sector group is comprised of: i) Brokers and Dealers, ii) Consumer and Commercial Finance, iii) Funds and Trusts, iv) Hedge Funds, and v) Insurance.

## Financing products

This sector group consists of: i) Asset Backed Securities for Consumer Products (such as auto, cards, student loan and others) and Commercial products (such as trade receivables), ii) Mortgage Backed Securities, iii) Collateralized Obligations, and iv) Other

This sector includes liquidity lines and other exposures to RBC sponsored conduits issued by third parties.

## Forest products

This sector group consists of: i) Pulp, Paper and Sawmills, and ii) Wholesale Lumber and Construction Material.

## Governments

This sector group consists of: i) Federal Governments, ii) Central Banks, iii) Provincial Governments, iv) Municipal Governments, and v) Other Government Affiliated Entities.

Industrial products
This sector group consists of: i) Building Materials, ii) Chemicals, iii) Glass, Rubber, and Plastics, iv) Heavy and Farm Equipment, v) Machinery and Equipment, vi) Metal Products, and vii) Paper and Packaging.

Information technology
This sector group is consists of: i) Computer Hardware and Software, and ii) Communication Equipment and Semiconductors.

## Investments

This sector group consists of: i) High Net Worth Individuals, ii) Holding Companies, and iii) Conglomerates

## Mining and metals

This sector group consists of: companies that mine metals such as i) Steel, ii) Gold, iii) Base Metals, and iv) Other mined commodities

Public works and infrastructure
This sector group consists of: i) Companies that build infrastructure which includes highways, bridges, tunnels,

## $\frac{\text { Real estate and related }}{\text { Thi }}$

This sector group consists of: i) Agents and Services, ii) Commercial Real Estate, and iii) Contractors.

Other services
This sector group consists of: i) Health Services, ii) Business Services, iii) Educational Services, iv) General Services, v) Non-Profit Organizations, and vi) Social Services.

Telecommunication and Media
This sector group consists: of i) Media (radio, film, TV), ii) Publishing, and iii) Telecommunication and Cable.
Transportation
This sector group consists of: i) Air Transport, ii) Ground Transport, iii) Marine Transport, and iv) Rail Transport.
Utilities
This sector group consists of: i) Electric Utilities, ii) Midstream, iii) Natural Gas Distribution, and iv) Pipelines.
Other
The Not Elsewhere Classified sector group includes i) Not Elsewhere Classified, and ii) Other.


[^0]:    Adjusted measures are non-GAAP measures. For further information, refer to the Key performance and non-GAAP measures section on page 43
    ${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 43.
    ${ }^{3}$ Common shares outstanding has been adjusted to include the impact of treasury shares.

[^1]:    ${ }^{1}$ Commencing Q4 2019, the interest component of the valuation of certain deposits carried at FVTPL previously presented in trading revenue is presented in net interest income. Comparative amounts have been reclassified to conform with this presentation.
    ${ }^{2}$ Q2 2020 includes economic hedging losses of $\$ 71$ million which hedge a portfolio of non-trading derivatives recorded in other revenue in Capital Markets. Market volatility drove a significant increase in Q2 2020 as values in prior periods were nominal.

[^2]:    Commencing Q4 2019, the interest component of the valuation of certain deposits carried at FVTPL previously presented in trading revenue is presented in net interest income. Comparative amounts have been reclassified to conform with this presentation.
    Q2 2020 includes economic hedging losses of $\$ 71$ million which hedge a portfolio of non-trading derivatives recorded in other revenue in Capital Markets. Market volatility drove a significant increase in Q2 2020 as values in prior periods were nominal.

[^3]:    - Calculated using methods intended to approximate the average of the daily balances for the period, as applicable
    ${ }^{2}$ Commencing Q4 2019, accrued interest payable recorded on certain deposits carried at FVTPL previously presented in deposits is presented in other liabilities. Comparative amounts have been reclassified to conform with this
    presentation.
    ${ }^{3}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    4 To be read in conjunction with the Segment pages.

[^4]:    ${ }^{1}$ Wholesale - Real estate and related GIL in Q2/20 is comprised of amounts based in Canada of $\$ 160$ million, United States of $\$ 146$ million and Other International of $\$ 54$ million
    2 Geographic information is based on residence of borrower.

[^5]:    ${ }^{1}$ Geographic information is based on residence of borrower.

[^6]:    EAD for Standardized exposures are reported net of Stage 3 allowances and EAD for IRB exposures are reported gross of all allowances for creart loss and partial write-off as per regulatory definitions.

[^7]:    Realized gains
    Realized losses
    Net gains (losses) on investment securities
    Less: Amount booked in Insurance premium, investment and fee income
    Net gains (losses) on investment securities net of Insurance premium,
    investment and fee income

[^8]:    ${ }^{1}$ As at Q2/20, positive and negative fair values exclude market and credit valuation adjustments of $\$ 1,640$ million and $\$(442$ ) million respectively that are determined on a pooled basis.

[^9]:    These measures do not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 43
    Business segment ROE is based on Average attributed capital Under/(over) attribution of capital is reported in Corporate Support
    ${ }^{3}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.

