## Supplementary Financial Information



For the period ended July 31, 2019 (UNAUDITED)

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## Notes to Users


 amended to conform to the current period's presentation.

## RS 9




 policies selected, refer to our Q3 2019 Report to Shareholders and 2018 Annual Report

Capital Disclosure Requirements related to Basel III Pillar 3
Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website at http://www.rbc.com/investorrelations/quarterly-financial-statements.html.

## EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document

| Type of Risk | Recommendation | Disclosure | Page |
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For a full index of where to find all EDTF related disclosures, see pg. 48 of our Q3 2019 Report to Shareholders

| FINANCIAL HIGHLIGHTS <br> (Millions of Canadian dollars, except otherwise noted) ${ }^{1}$ | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 5,048 | 4,837 | 4,884 | 4,729 | 4,596 | 4,421 | 4,445 | 4,361 | 4,257 | 14,769 | 13,462 | 18,191 | 17,140 |
| Non-interest income | 6,496 | 6,662 | 6,705 | 5,940 | 6,429 | 5,633 | 6,383 | 6,162 | 5,831 | 19,863 | 18,445 | 24,385 | 23,529 |
| Total revenue | 11,544 | 11,499 | 11,589 | 10,669 | 11,025 | 10,054 | 10,828 | 10,523 | 10,088 | 34,632 | 31,907 | 42,576 | 40,669 |
| Provision for credit losses (PCL) ${ }^{2}$ | 425 | 426 | 514 | 353 | 346 | 274 | 334 | 234 | 320 | 1,365 | 954 | 1,307 | 1,150 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,046 | 1,160 | 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 3,431 | 2,182 | 2,676 | 3,053 |
| Non-interest expense | 5,992 | 5,916 | 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 17,820 | 16,951 | 22,833 | 21,794 |
| Net income | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 9,665 | 9,181 | 12,431 | 11,469 |
| Less: Non-controlling interests (NCI) |  | (4) | (2) | (3) | (8) | (9) | (11) | (8) | (13) | (6) | (28) | (31) | (41) |
| Preferred dividends | (66) | (65) | (74) | (71) | (70) | (72) | (72) | (72) | (76) | (205) | (214) | (285) | (300) |
| Net income available to common shareholders | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 9,454 | 8,939 | 12,115 | 11,128 |
| Add: Dilutive impact of exchangeable shares | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 11 | 11 | 15 | 15 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 3,201 | 3,164 | 3,100 | 3,180 | 3,035 | 2,982 | 2,933 | 2,761 | 2,711 | 9,465 | 8,950 | 12,130 | 11,143 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$2.23 | \$2.20 | \$2.15 | \$2.21 | \$2.10 | \$2.06 | \$2.02 | \$1.89 | \$1.86 | \$6.59 | \$6.19 | \$8.39 | \$7.59 |
| - diluted | \$2.22 | \$2.20 | \$2.15 | \$2.20 | \$2.10 | \$2.06 | \$2.01 | \$1.88 | \$1.85 | \$6.57 | \$6.16 | \$8.36 | \$7.56 |
| Common shares outstanding (000s) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - average (basic) | 1,434,276 | 1,435,091 | 1,437,074 | 1,440,207 | 1,440,477 | 1,443,084 | 1,451,781 | 1,457,855 | 1,457,854 | 1,435,485 | 1,445,136 | 1,443,894 | 1,466,988 |
| - average (diluted) | 1,440,130 | 1,441,163 | 1,443,195 | 1,446,514 | 1,446,956 | 1,449,737 | 1,458,714 | 1,464,916 | 1,465,035 | 1,441,499 | 1,451,823 | 1,450,485 | 1,474,421 |
| Return on common equity (ROE) ${ }^{4}$ | 16.7\% | 17.5\% | 16.7\% | 17.6\% | 17.3\% | 18.1\% | 17.4\% | 16.6\% | 16.3\% | 17.0\% | 17.6\% | 17.6\% | 17.0\% |
| Return on tanaible common equity (ROTCE) ${ }^{4}$ | 20.3\% | 21.5\% | 20.5\% | 21.6\% | 21.4\% | 22.6\% | 21.6\% | 20.7\% | 20.5\% | 20.7\% | 21.9\% | 21.8\% | 21.4\% |
| Return on assets (ROA) | 0.89\% | 0.94\% | 0.90\% | 0.97\% | 0.95\% | 0.98\% | 0.94\% | 0.94\% | 0.93\% | 0.91\% | 0.96\% | 0.96\% | 0.97\% |
| Return on RWA ${ }^{5}$ | 2.54\% | 2.60\% | 2.48\% | 2.60\% | 2.48\% | 2.57\% | 2.56\% | 2.37\% | 2.43\% | 2.53\% | 2.53\% | 2.55\% | 2.49\% |
| Efficiency ratio | 51.9\% | 51.4\% | 51.0\% | 55.1\% | 53.1\% | 54.5\% | 51.8\% | 53.3\% | 54.9\% | 51.5\% | 53.1\% | 53.6\% | 53.6\% |
| Adjusted efficiency ratio ${ }^{6}$ | 53.7\% | 53.2\% | 52.1\% | 53.4\% | 53.4\% | 53.6\% | 51.9\% | 54.8\% | 53.7\% | 53.0\% | 53.0\% | 53.1\% | 53.8\% |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth ${ }^{7}$ | 5.7\% | 6.8\% | 7.0\% | 17.0\% | 13.5\% | 11.4\% | .0\% | 13.9\% | (1.6)\% | 6.7\% | \% | 10.6\% | \% |
| Revenue growth ${ }^{7}$ | 4.7\% | 14.4\% | 7.0\% | 1.4\% | 9.3\% | (3.4)\% | 12.3\% | 12.4\% | (2.6)\% | 8.5\% | 5.8\% | 4.7\% | 4.8\% |
| Adjusted revenue growth ${ }^{6,7}$ | 1.7\% | 8.7\% | 5.0\% | 7.5\% | 6.4\% | 1.8\% | 8.9\% | 7.4\% | 8.3\% | 5.1\% | 5.7\% | 6.2\% | 7.0\% |
| Non-interest expense growth ${ }^{7}$ | 2.3\% | 7.9\% | 5.4\% | 4.8\% | 5.8\% | 2.8\% | 5.6\% | 5.9\% | 6.7\% | 5.1\% | 4.7\% | 4.8\% | 6.2\% |
| Operating leverage | 2.4\% | 6.5\% | 1.6\% | (3.4)\% | 3.5\% | (6.2)\% | 6.7\% | 6.5\% | (9.3)\% | 3.4\% | 1.1\% | (0.1)\% | (1.4)\% |
| Adjusted operating leverage ${ }^{6}$ | (0.6)\% | 0.8\% | (0.4)\% | 2.7\% | 0.6\% | (1.0)\% | 3.3\% | 1.5\% | 1.6\% | 0.0\% | 1.0\% | 1.4\% | 0.8\% |
| PCL on loans as a\% of average net loans and acceptances | 0.27\% | 0.29\% | 0.34\% | 0.23\% | 0.23\% | 0.20\% | 0.24\% | 0.17\% | 0.23\% | 0.30\% | 0.23\% | 0.23\% | 0.21\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) as a percentage of Average net loans and acceptances ${ }^{8}$ | 0.02\% | 0.00\% | 0.06\% | 0.03\% | 0.06\% | (0.02)\% | 0.01\% |  |  | 0.03\% | 0.02\% | 0.03\% |  |
| PCL on impaired loans (IFRS 9 - Stage 3) as a percentage of Average net loans and acceptances ${ }^{9}$ | 0.25\% | 0.29\% | 0.28\% | 0.20\% | 0.17\% | 0.22\% | 0.23\% | 0.17\% | 0.23\% | 0.27\% | 0.21\% | 0.20\% | 0.21\% |
| Net interest margin (NIM) (average earning assets, net) | 1.62\% | 1.64\% | 1.62\% | 1.67\% | 1.66\% | 1.68\% | 1.65\% | 1.72\% | 1.69\% | 1.62\% | 1.66\% | 1.66\% | 1.72\% |
| NIM (total average assets) | 1.38\% | 1.41\% | 1.39\% | 1.42\% | 1.40\% | 1.42\% | 1.38\% | 1.45\% | 1.42\% | 1.39\% | 1.40\% | 1.40\% | 1.44\% |
| NIM (total average assets) excluding Trading Assets, Trading net interest income and Insurance Assets | 2.09\% | 2.07\% | 2.05\% | 2.04\% | 2.02\% | 2.04\% | 1.99\% | 2.02\% | 1.99\% | 2.07\% | 2.02\% | 2.02\% | 2.01\% |
| Non-interest income as \% of total revenue | 56.3\% | 57.9\% | 57.9\% | 55.7\% | 58.3\% | 56.0\% | 58.9\% | 58.6\% | 57.8\% | 57.4\% | 57.8\% | 57.3\% | 57.9\% |
| Effective tax rate | 20.0\% | 19.2\% | 19.5\% | 17.5\% | 20.2\% | 21.1\% | 25.6\% | 19.9\% | 22.1\% | 19.6\% | 22.3\% | 21.1\% | 21.8\% |
| Effective tax rate (Taxable equivalent basis (teb)) | 22.2\% | 21.5\% | 21.6\% | 20.4\% | 23.3\% | 24.0\% | 27.2\% | 24.7\% | 24.3\% | 21.8\% | 24.9\% | 23.7\% | 24.6\% |
| CAPITAL MEASURES - CONSOLIDATED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) capital ratio ${ }^{5}$ | 11.9\% | 11.8\% | 11.4\% | 11.5\% | 11.1\% | 10.9\% | 11.0\% | 10.9\% | 10.9\% | 11.9\% | 11.1\% | 11.5\% | 10.9\% |
| Tier 1 capital ratio ${ }^{5}$ | 13.0\% | 12.9\% | 12.7\% | 12.8\% | 12.3\% | 12.3\% | 12.4\% | 12.3\% | 12.4\% | 13.0\% | 12.3\% | 12.8\% | 12.3\% |
| Total capital ratio ${ }^{5}$ | 15.0\% | 14.8\% | 14.5\% | 14.6\% | 14.1\% | 14.1\% | 14.4\% | 14.2\% | 14.4\% | 15.0\% | 14.1\% | 14.6\% | 14.2\% |
| Total capital RWA (\$ billions) ${ }^{5}$ | 510.7 | 510.5 | 508.5 | 496.5 | 498.9 | 489.2 | 466.8 | 474.5 | 458.1 | 510.7 | 498.9 | 496.5 | 474.5 |
| Leverage ratio - all-in basis | 4.4\% | 4.3\% | 4.3\% | 4.4\% | 4.3\% | 4.3\% | 4.2\% | 4.4\% | 4.4\% | 4.4\% | 4.3\% | 4.4\% | 4.4\% |
| Leverage ratio exposure - all-in basis (\$ billions) | 1,529.4 | 1,521.2 | 1,501.8 | 1,450.8 | 1,413.9 | 1,381.0 | 1,363.9 | 1,315.5 | 1,286.6 | 1,529.4 | 1,413.9 | 1,450.8 | 1,315.5 |

${ }_{2}^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
Under IFRS 9, PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCL
Average common shares outstanding includes the impact of treasury shares held.
${ }^{5}$ Different scalars are applied to the Credit valuation adjustment (CVA) included in the RWA calculation applicable to each of the three tiers of capital. This phase-in approach of CVA ended in Q4/18. During this phase-in period, RWA for CET1, Tier 1 capital and total capltal ratios will be subject to different annual CVA percentages. For 2017 the CVA scalers are $72 \%, 77 \%$ and $81 \%$. For 2018 the CVA scalers are $80 \%, 83 \%$ and $86 \%$,
These measures have been adjusted to exclude the change in fair value backing out policyholder liabilities and the following specified items (pre-tax): Gain on sale of U.S. operations of Moneris Solutions (Q1/17-\$212 million), Gain on sale of RBC General Insurance (Q3/16-\$287 million). These are non-GAAP measures. Refer to page 46 for further details
Growth rates are calculated based on results in the same period a year ago
${ }^{8}$ PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances.
${ }^{9}$ PCL on impaired loans ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADJUSTED BASIS MEASURES ${ }^{1}$ <br> Net income available to common shareholders | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 9,454 | 8,939 | 12,115 | 11,128 |
| Adjustments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles | 49 | 56 | 54 | 55 | 55 | 55 | 54 | 49 | 50 | 159 | 164 | 219 | 206 |
| City National transaction and integration costs |  |  |  | 4 | 7 | 3 | 8 | 9 | 7 |  | 18 | 22 | 27 |
| Gain on sale of U.S. operations of Moneris Solutions Corporation |  |  |  |  |  |  |  |  |  |  |  |  | (212) |
|  | 3,246 | 3,217 | 3,150 | 3,235 | 3,093 | 3,037 | 2,991 | 2,815 | 2,764 | 9,613 | 9,121 | 12,356 | 11,149 |
| Add: Dilutive impact of exchangeable shares | 4 | ${ }^{3}$ | 3.154 | 3239 | 3097 | $3{ }^{3}$ | 299 | ${ }^{4}$ | 4 | 11 | 111 | 15 | 15 11,164 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 3,250 | 3,220 | 3,154 | 3,239 | 3,097 | 3,040 | 2,995 | 2,819 | 2,768 | 9,624 | 9,132 | 12,371 | 11,164 |
| Adjusted EPS | \$2.26 | \$2.24 | \$2.19 | \$2.25 | \$2.15 | \$2.11 | \$2.06 | \$1.93 | \$1.90 | \$6.70 | \$6.31 | \$8.56 | \$7.60 |
| Adjusted diluted EPS | \$2.26 | \$2.23 | \$2.19 | \$2.24 | \$2.14 | \$2.10 | \$2.05 | \$1.92 | \$1.89 | \$6.68 | \$6.29 | \$8.53 | \$7.57 |
| Adjusted ROE | 17.0\% | 17.8\% | 17.0\% | 17.9\% | 17.6\% | 18.5\% | 17.7\% | 16.9\% | 16.7\% | 17.3\% | 17.9\% | 17.9\% | 17.1\% |
| CALCULATION OF ROTCE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 9,454 | 8,939 | 12,115 | 11,128 |
| Add: After-tax effect of amortization of other intangibles | 49 | 56 | 54 | 55 | 55 | 55 | 54 | 49 | 50 | 159 | 164 | 219 | 206 |
|  | 3,246 | 3,217 | 3,150 | 3,231 | 3,086 | 3,034 | 2,983 | 2,806 | 2,757 | 9,613 | 9,103 | 12,334 | 11,334 |
| Average common equity | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 74,450 | 68,000 | 68,900 | 65,300 |
| Less: Goodwill and Intangibles net of tax | 12,400 | 12,550 | 12,600 | 12,450 | 12,400 | 12,400 | 12,150 | 12,100 | 12,350 | 12,500 | 12,400 | 12,350 | 12,450 |
| Tangible common equity | 63,400 | 61,450 | 60,950 | 59,250 | 57,250 | 55,050 | 54,700 | 53,800 | 53,400 | 61,950 | 55,600 | 56,550 | 52,850 |
| ROTCE ${ }^{2}$ | 20.3\% | 21.5\% | 20.5\% | 21.6\% | 21.4\% | 22.6\% | 21.6\% | 20.7\% | 20.5\% | 20.7\% | 21.9\% | 21.8\% | 21.4\% |
| ECONOMIC PROFIT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 9,665 | 9,181 | 12,431 | 11,469 |
| NCl |  |  |  |  | (8) | (9) | (11) | (8) | (13) | (6) | (28) | (31) | (41) |
| After-tax effect of amortization of other intangibles |  | 56 | 54 | 55 | 55 | 55 | 54 | 49 | 50 | 159 | 164 | 219 | 206 |
| Goodwill and other intangibles impairment Capital charge | $(1,690)$ | $(1,600)$ | $(1,649)$ | $(1,607)$ | (1,564) | $(1,468)$ | $(1,505)$ | $(1,485)$ |  |  |  |  |  |
| Economic profit ${ }^{2}$ | 1,622 | 1,682 | 1,575 | 1,695 | 1,592 | 1,638 | 1,550 | 1,393 | 1,349 | 4,879 | 4,780 | 6,475 | 5,785 |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period ${ }^{3}$ | 1,433,954 | 1,434,879 | 1,435,073 | 1,438,794 | 1,440,008 | 1,440,986 | 1,443,915 | 1,452,535 | 1,459,025 | 1,433,954 | 1,440,008 | 1,438,794 | 1,452,535 |
| Treasury shares held |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - preferred (000s) | (36) |  | 7 | 114 | 8 | (112) | (7) | 6 | 3 | (36) |  | 114 | 6 |
| - common (000s) | (600) | $(1,044)$ | (432) | (235) | $(1,158)$ | $(1,023)$ | (150) | (363) | 1,091 | (600) | $(1,158)$ | (235) | (363) |
| Stock options outstanding (000s) | 8,364 | 8,906 | 9,435 | 8,504 | 8,863 | 9,348 | 9,557 | 9,315 | 9,932 | 8,364 | 8,863 | 8,504 | 9,315 |
| Stock options exercisable (000s) | 3,650 | 4,195 | 4,589 | 3,726 | 4,087 | 4,526 | 4,589 | 4,337 | 4,952 | 3,650 | 4,087 | 3,726 | 4,337 |
| Dividends declared per common share | \$1.02 | \$1.02 | \$0.98 | \$0.98 | \$0.94 | \$0.94 | \$0.91 | \$0.91 | \$0.87 | \$3.02 | \$2.79 | \$3.77 | \$3.48 |
| Dividend yield | 3.9\% | 3.9\% | 4.1\% | 3.8\% | 3.8\% | 3.7\% | 3.5\% | 3.6\% | 3.7\% | 4.1\% | 3.6\% | 3.7\% | 3.8\% |
| Dividend payout ratio | 46\% | 46\% | 45\% | 44\% | 45\% | 46\% | 45\% | 48\% | 47\% | 46\% | 45\% | 45\% | 46\% |
| Common dividends | 1,464 | 1,466 | 1,407 | 1,412 | 1,355 | 1,356 | 1,319 | 1,324 | 1,269 | 4,337 | 4,030 | 5,442 | 5,096 |
| Preferred dividends | 66 | 65 | 74 | 71 | 71 | 71 | 72 | 72 | 76 | 205 | 214 | 285 | 300 |
| Book value per share | \$53.40 | \$53.06 | \$51.67 | \$51.12 | \$49.64 | \$47.97 | \$46.01 | \$46.41 | \$44.93 | \$53.40 | \$49.64 | \$51.12 | \$46.41 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$107.18 | \$107.91 | \$100.27 | \$105.12 | \$102.46 | \$105.15 | \$108.52 | \$102.15 | \$96.20 | \$107.91 | \$108.52 | \$108.52 | \$102.15 |
| - Low - Close, end of period | \$101.27 | \$100.02 | \$990.10 | \$93.13 | - $\begin{array}{r}\text { \$96.25 } \\ \$ 101.55\end{array}$ | \$996.00 | \$\$99.30 | \$90.13 | \$90.73 | $\$ 90.10$ $\$ 104.22$ | \$96.00 | \$93.13 | \$881.82 |
| Market capitalization (TSX) | 149,447 | 153,202 | 143,536 | 138,009 | 146,350 | 149,794 | \$152,089 | 146,554 | $\$ 93.01$ 135,602 | \$149,447 | $\$ 146,550$ <br> 1 | +138,009 | \$146,554 |
| Market price to book value | 1.95 | 2.01 | 1.94 | 1.88 | 2.05 | 2.04 | 2.29 | 2.17 | 2.07 | 1.95 | 2.05 | 1.88 | 2.17 |

${ }^{1}$ Adjusted measures are non-GAAP measures. For further information, refer to the Key performance and non-GAAP measures section on page 46.
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.
${ }^{3}$ Common shares outstanding has been adjusted to include the impact of treasury shares.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances, net | 623,200 | 613,100 | 604,200 | 586,700 | 573,900 | 561,900 | 554,000 | 554,400 | 547,700 | 613,500 | 563,300 | 569,200 | 544,600 |
| Total assets | 1,406,893 | 1,378,876 | 1,366,207 | 1,334,734 | 1,292,374 | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,406,893 | 1,292,374 | 1,334,734 | 1,212,853 |
| Average assets | 1,449,300 | 1,407,100 | 1,397,500 | 1,324,900 | 1,300,800 | 1,276,700 | 1,276,700 | 1,195,600 | 1,188,800 | 1,418,100 | 1,284,800 | 1,294,900 | 1,186,600 |
| Average earning assets, net | 1,238,100 | 1,212,000 | 1,198,500 | 1,123,300 | 1,095,300 | 1,081,100 | 1,071,200 | 1,007,500 | 1,000,200 | 1,216,300 | 1,082,600 | 1,092,800 | 999,000 |
| Deposits | 881,211 | 864,101 | 852,564 | 837,046 | 832,261 | 822,048 | 800,020 | 789,635 | 778,618 | 881,211 | 832,261 | 837,046 | 789,635 |
| Common equity | 76,574 | 76,139 | 74,147 | 73,552 | 71,475 | 69,122 | 66,430 | 67,416 | 65,561 | 76,574 | 71,475 | 73,552 | 67,416 |
| Average common equity | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 74,450 | 68,000 | 68,900 | 65,300 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 59,660 | 58,381 | 58,331 | 58,177 | 58,532 | 56,376 | 55,782 | 55,420 | 56,147 | 59,660 | 58,532 | 58,177 | 55,420 |
| U.S. | 14,081 | 13,573 | 13,539 | 13,474 | 13,460 | 12,773 | 12,622 | 12,505 | 12,611 | 14,081 | 13,460 | 13,474 | 12,505 |
| Other | 10,346 | 10,243 | 10,238 | 10,219 | 10,244 | 10,159 | 10,244 | 10,285 | 10,376 | 10,346 | 10,244 | 10,219 | 10,285 |
| Total | 84,087 | 82,197 | 82,108 | 81,870 | 82,236 | 79,308 | 78,648 | 78,210 | 79,134 | 84,087 | 82,236 | 81,870 | 78,210 |
| Number of banking branches |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,203 | 1,207 | 1,205 | 1,203 | 1,205 | 1,221 | 1,230 | 1,235 | 1,246 | 1,203 | 1,205 | 1,203 | 1,235 |
| U.S. | 70 | 71 | 71 | 72 | 72 | 72 | 71 | 73 | 72 | 70 | 72 | 72 | 73 |
| Other | 55 | 57 | 58 | 58 | 61 | 62 | 67 | 68 | 70 | 55 | 61 | 58 | 68 |
| Total | 1,328 | 1,335 | 1,334 | 1,333 | 1,338 | 1,355 | 1,368 | 1,376 | 1,388 | 1,328 | 1,338 | 1,333 | 1,376 |
| Number of automated teller machines (ATMs) | 4,586 | 4,569 | 4,568 | 4,537 | 4,792 | 4,875 | 4,660 | 4,630 | 4,758 | 4,586 | 4,792 | 4,537 | 4,630 |
| Active digital (Online and Mobile) users (000's) ${ }^{1}$ | 7,112 | 7,030 | 6,844 | 6,733 | 6,583 | 6,482 | 6,377 | 6,226 | 6,088 | 7,112 | 6,583 | 6,733 | 6,226 |
| Active mobile users (000's) ${ }^{1}$ | 4,321 | 4,144 | 4,014 | 3,875 | 3,692 | 3,533 | 3,427 | 3,298 | 3,135 | 4,321 | 3,692 | 3,875 | 3,298 |
| MARKET RISK MEASURES - Structural Interest Rate Sensitivities Before-tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{2}$ Economic value of equity | $\begin{gathered} 387 \\ (1,285) \end{gathered}$ | $\begin{gathered} 469 \\ (1,112) \end{gathered}$ | $\begin{gathered} 487 \\ (1,019) \end{gathered}$ | $\begin{array}{r} 505 \\ (1,140) \end{array}$ | $\begin{gathered} 580 \\ (997) \end{gathered}$ | $\begin{array}{r} 555 \\ (1,086) \end{array}$ | $\begin{gathered} 458 \\ (1,224) \end{gathered}$ | $\begin{array}{r} 451 \\ (1,215) \end{array}$ | $\begin{array}{r} 379 \\ (1,325) \end{array}$ | $\begin{gathered} 387 \\ (1,285) \end{gathered}$ | $\begin{gathered} 580 \\ (997) \end{gathered}$ | $\begin{array}{r} 505 \\ (1,140) \end{array}$ | $\begin{array}{r} 451 \\ (1,215) \end{array}$ |
| Before-tax impact of 1\% decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{2}$ | (548) | (612) | (617) | (582) | (667) | (656) | (578) | (604) | (546) | (548) | (667) | (582) | (604) |
| Economic value of equity | 606 | 505 | 549 | 755 | 583 | 669 | 809 | 638 | 753 | 606 | 583 | 755 | 638 |

[^0]| STATEMENTS OF INCOME (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and dividend income | 10,610 | 10,132 | 10,149 | 8,990 | 8,626 | 7,865 | 7,540 | 7,146 | 6,808 | 30,891 | 24,031 | 33,021 | 26,904 |
| Interest expense | 5,562 | 5,295 | 5,265 | 4,261 | 4,030 | 3,444 | 3,095 | 2,785 | 2,551 | 16,122 | 10,569 | 14,830 | 9,764 |
| Total | 5,048 | 4,837 | 4,884 | 4,729 | 4,596 | 4,421 | 4,445 | 4,361 | 4,257 | 14,769 | 13,462 | 18,191 | 17,140 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 352 | 343 | 345 | 339 | 334 | 328 | 328 | 329 | 328 | 1,040 | 990 | 1,329 | 1,306 |
| Other payment services | 128 | 123 | 123 | 120 | 124 | 115 | 112 | 116 | 122 | 374 | 351 | 471 | 464 |
| Service charges | 480 | 466 | 468 | 459 | 458 | 443 | 440 | 445 | 450 | 1,414 | 1,341 | 1,800 | 1,770 |
| Insurance premiums, investment and fee income | 1,463 | 1,515 | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 4,557 | 3,240 | 4,279 | 4,566 |
| Trading revenue | 140 | 250 | 358 | 123 | 234 | 236 | 318 | 146 | 216 | 748 | 788 | 911 | 806 |
| Investment management and custodial fees | 1,440 | 1,381 | 1,450 | 1,387 | 1,347 | 1,318 | 1,325 | 1,228 | 1,227 | 4,271 | 3,990 | 5,377 | 4,803 |
| Mutual fund revenue | 924 | 899 | 873 | 896 | 908 | 862 | 885 | 848 | 857 | 2,696 | 2,655 | 3,551 | 3,339 |
| Securities brokerage commissions | 324 | 316 | 342 | 349 | 334 | 334 | 355 | 327 | 330 | 982 | 1,023 | 1,372 | 1,416 |
| Underwriting and other advisory fees | 488 | 554 | 345 | 514 | 541 | 457 | 541 | 498 | 537 | 1,387 | 1,539 | 2,053 | 2,093 |
| Foreign exchange revenue, other than trading | 252 | 243 | 249 | 267 | 273 | 277 | 281 | 230 | 281 | 744 | 831 | 1,098 | 974 |
| Card service revenue | 272 | 266 | 282 | 264 | 266 | 267 | 257 | 211 | 245 | 820 | 790 | 1,054 | 933 |
| Credit fees | 322 | 288 | 315 | 371 | 378 | 317 | 328 | 364 | 355 | 925 | 1,023 | 1,394 | 1,433 |
| Net gain on investment securities ${ }^{1}$ | 26 | 37 | 46 | 33 | 26 | 49 | 39 | 47 | 44 | 109 | 114 | 147 | 172 |
| Share of profit (loss) in joint ventures and associates | 21 | 14 | 15 | 8 | (26) | 14 | 25 | 10 | 33 | 50 | 13 | 21 | 335 |
| Other | 344 | 433 | 383 | 230 | 400 | 253 | 445 | 196 | 247 | 1,160 | 1,098 | 1,328 | 889 |
| Total | 6,496 | 6,662 | 6,705 | 5,940 | 6,429 | 5,633 | 6,383 | 6,162 | 5,831 | 19,863 | 18,445 | 24,385 | 23,529 |
| Total revenue | 11,544 | 11,499 | 11,589 | 10,669 | 11,025 | 10,054 | 10,828 | 10,523 | 10,088 | 34,632 | 31,907 | 42,576 | 40,669 |
| Provision for credit losses | 425 | 426 | 514 | 353 | 346 | 274 | 334 | 234 | 320 | 1,365 | 954 | 1,307 | 1,150 |
| Insurance policyholder benefits, claims and acquisition expense | 1,046 | 1,160 | 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 3,431 | 2,182 | 2,676 | 3,053 |
| Non-interest expense | 5,992 | 5,916 | 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 17,820 | 16,951 | 22,833 | 21,794 |
| Income before income taxes | 4,081 | 3,997 | 3,938 | 3,940 | 3,896 | 3,877 | 4,047 | 3,541 | 3,588 | 12,016 | 11,820 | 15,760 | 14,672 |
| Income taxes | 818 | 767 | 766 | 690 | 787 | 817 | 1,035 | 704 | 792 | 2,351 | 2,639 | 3,329 | 3,203 |
| Net income | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 9,665 | 9,181 | 12,431 | 11,469 |
| Net income (loss) attributable to: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 3,263 | 3,226 | 3,170 | 3,247 | 3,101 | 3,051 | 3,001 | 2,829 | 2,783 | 9,659 | 9,153 | 12,400 | 11,428 |
| Non-controlling interests ( NCl ) |  | 4 | 2 | 3 | 8 | 9 | 11 | 8 | 13 | 6 | 28 | 31 | 41 |
| Net income | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 9,665 | 9,181 | 12,431 | 11,469 |
| Net income | 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 9,665 | 9,181 | 12,431 | 11,469 |
| Non-controlling interests (NCl) |  | (4) | (2) | (3) | (8) | (9) | (11) | (8) | (13) | (6) | (28) | (31) | (41) |
| Preferred dividends | (66) | (65) | (74) | (71) | (70) | (72) | (72) | (72) | (76) | (205) | (214) | (285) | (300) |
| Net income available to common shareholders | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 9,454 | 8,939 | 12,115 | 11,128 |

 (AFS) securities.

(teb) by product - Capital Markets Interest rate and credit
Equities
Foreign exchange and commoditie
Total (teb)
Trading revenue - Investor \& Treasury Services

| 573 | 619 | 601 | 548 | 577 | 524 | 550 | 526 | 544 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 140 | 250 | 358 | 123 | 234 | 236 | 318 | 146 | 216 |
| 713 | 869 | 959 | 671 | 811 | 760 | 868 | 672 | 760 |
| 391 | 498 | 375 | 298 | 408 | 397 | 470 | 366 | 416 |
| 211 | 241 | 397 | 247 | 275 | 234 | 258 | 207 | 236 |
| 111 | 130 | 187 | 126 | 128 | 129 | 140 | 99 | 108 |
| 713 | 869 | 959 | 671 | 811 | 760 | 868 | 672 | 760 |
| 391 | 498 | 375 | 298 | 408 | 397 | 470 | 366 | 416 |
| 307 | 329 | 484 | 330 | 360 | 313 | 329 | 279 | 311 |
| 111 | 130 | 187 | 126 | 128 | 129 | 140 | 99 | 108 |
| 809 | 957 | 1,046 | 754 | 896 | 839 | 939 | 744 | 835 |
| 349 | 411 | 308 | 236 | 344 | 324 | 399 | 297 | 353 |
| 299 | 329 | 491 | 356 | 368 | 328 | 363 | 280 | 323 |
| 78 | 91 | 139 | 80 | 100 | 96 | 101 | 70 | 77 |
| 726 | 831 | 938 | 672 | 812 | 748 | 863 | 647 | 753 |
| 37 | 69 | 73 | 57 | 44 | 47 | 58 | 40 | 41 |


| 1,793 | 1,651 | 2,199 | 2,370 |
| :---: | :---: | :---: | :---: |
| 748 | 788 | 911 | 806 |
| 2,541 | 2,439 | 3,110 | 3,176 |
| 1,264 | 1,275 | 1,573 | 1,796 |
| 849 | 767 | 1,014 | 895 |
| 428 | 397 | 523 | 485 |
| 2,541 | 2,439 | 3,110 | 3,176 |
| 1,264 | 1,275 | 1,573 | 1,796 |
| 1,120 | 1,002 | 1,332 | 1,221 |
| 428 | 397 | 523 | 485 |
| 2,812 | 2,674 | 3,428 | 3,502 |
| 1,068 | 1,067 | 1,303 | 1,466 |
| 1,119 | 1,059 | 1,415 | 1,251 |
| 308 | 297 | 377 | 331 |
| 2,495 | 2,423 | 3,095 | 3,048 |
| 179 | 149 | 206 | 249 |


| NON-INTEREST EXPENSE (Millions of Canadian dollars) ${ }^{1}$ | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,647 | 1,607 | 1,608 | 1,575 | 1,554 | 1,482 | 1,466 | 1,487 | 1,559 | 4,862 | 4,502 | 6,077 597 | 5,936 |
| Variable compensation | 1,413 | 1,430 | 1,388 | 1,433 | 1,442 | 1,338 | 1,384 | 1,323 | 1,342 | 4,231 | 4,164 | 5,597 | 5,203 |
| Benefits and retention compensation | 468 | 471 | 492 | 402 | 432 | 465 | 480 | 415 | 444 | 1,431 | 1,377 | 1,779 | 1,792 |
| Stock-based compensation ${ }^{2}$ | 87 | 114 | 155 | 19 | 93 | 39 | 172 | 74 | 88 | 356 | 304 | 323 | 399 |
| Total Human resources | 3,615 | 3,622 | 3,643 | 3,429 | 3,521 | 3,324 | 3,502 | 3,299 | 3,433 | 10,880 | 10,347 | 13,776 | 13,330 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 77 | 79 | 74 | 71 | 69 | 67 | 64 | 69 | 63 | 230 | 200 | 271 | 253 |
| Computer rental and maintenance | 367 | 360 | 351 | 344 | 341 | 314 | 304 | 300 | 293 | 1,078 | 959 | 1,303 | 1,161 |
| Office equipment rental and maintenance | 5 | 6 | 6 | 4 | 6 | 5 | 4 | 4 | 5 | 17 | 15 | 19 | 20 |
| Total Equipment | 449 | 445 | 431 | 419 | 416 | 386 | 372 | 373 | 361 | 1,325 | 1,174 | 1,593 | 1,434 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 186 | 186 | 177 | 186 | 176 | 170 | 175 | 179 | 168 | 549 | 521 | 707 | 722 |
| Premises repairs and maintenance | 107 | 110 | 107 | 106 | 109 | 105 | 101 | 107 | 100 | 324 | 315 | 421 | 379 |
| Depreciation | 80 | 78 | 76 | 75 | 78 | 74 | 71 | 82 | 78 | 234 | 223 | 298 | 347 |
| Property taxes | 36 | 31 | 37 | 33 | 30 | 37 | 32 | 34 | 37 | 104 | 99 | 132 | 140 |
| Total Occupancy | 409 | 405 | 397 | 400 | 393 | 386 | 379 | 402 | 383 | 1,211 | 1,158 | 1,558 | 1,588 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 43 | 40 | 44 | 43 | 42 | 43 | 40 | 41 | 40 | 127 | 125 | 168 | 165 |
| Postage and courier | 51 | 56 | 51 | 47 | 41 | 58 | 57 | 52 | 51 | 158 | 156 | 203 | 217 |
| Marketing and public relations | 161 | 156 | 124 | 205 | 153 | 126 | 104 | 183 | 135 | 441 | 383 | 588 | 538 |
| Stationery and printing | 26 | 21 | 21 | 21 | 24 | 22 | 23 | 23 | 24 | 68 | 69 | 90 | 91 |
| Total Communications | 281 | 273 | 240 | 316 | 260 | 249 | 224 | 299 | 250 | 794 | 733 | 1,049 | 1,011 |
| Professional fees | 328 | 290 | 305 | 418 | 359 | 321 | 281 | 368 | 326 | 923 | 961 | 1,379 | 1,214 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 233 | 223 | 214 | 203 | 199 | 191 | 188 | 184 | 181 | 670 | 578 | 781 | 706 |
| Other | 66 | 76 | 76 | 76 | 72 | 75 | 73 | 73 | 74 | 218 | 220 | 296 | 309 |
| Total Amortization of other intangibles | 299 | 299 | 290 | 279 | 271 | 266 | 261 | 257 | 255 | 888 | 798 | 1,077 | 1,015 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 24 | 27 | 36 | 37 | 34 | 19 | 27 | 77 | 22 | 87 | 80 | 117 | 134 |
| Travel and relocation | 53 | 53 | 52 | 55 | 56 | 51 | 52 | 48 | 52 | 158 | 159 | 214 | 191 |
| Employee training | 16 | 15 | 13 | 19 | 18 | 14 | 11 | 16 | 15 | 44 | 43 | 62 | 55 |
| Donations | 32 | 26 | 25 | 37 | 24 | 20 | 20 | 42 | 18 | 83 | 64 | 101 | 94 |
| Outsourced item processing | 26 | 27 | 30 | 26 | 29 | 37 | 39 | 39 | 44 | 83 | 105 | 131 | 174 |
| Impairment of other intangibles | 2 | 1 | 3 | 5 | 1 | - | - | - | 2 | 6 | 1 | 6 | 2 |
| Impairment of investments in joint ventures and associates | ${ }^{-}$ | 1 | - | 8 | - | 1 | 3 | 2 |  | 1 | 4 | 12 | 4 |
| Other | 458 | 432 | 447 | 434 | 476 | 408 | 440 | 389 | 376 | 1,337 | 1,324 | 1,758 | 1,548 |
| Total Other | 611 | 582 | 606 | 621 | 638 | 550 | 592 | 613 | 529 | 1,799 | 1,780 | 2,401 | 2,202 |
| Total non-interest expense | 5,992 | 5,916 | 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 17,820 | 16,951 | 22,833 | 21,794 |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ Stock-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL \& COMMERCIAL BANKING <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 3,221 | 3,060 | 3,134 | 3,067 | 3,001 | 2,852 | 2,856 | 2,820 | 2,721 | 9,415 | 8,709 | 11,776 | 10,787 |
| Non-interest income | 1,325 | 1,273 | 1,284 | 1,297 | 1,283 | 1,251 | 1,309 | 1,199 | 1,249 | 3,882 | 3,843 | 5,140 | 5,076 |
| Total revenue | 4,546 | 4,333 | 4,418 | 4,364 | 4,284 | 4,103 | 4,165 | 4,019 | 3,970 | 13,297 | 12,552 | 16,916 | 15,863 |
| PCL on performing assets ${ }^{2}$ | 15 | 9 | 35 | 25 | 31 | 18 | 41 |  |  | 59 | 90 | 115 |  |
| PCL on impaired assets ${ }^{2}$ | 326 | 363 | 313 | 292 | 308 | 282 | 276 | 270 | 273 | 1,002 | 866 | 1,158 | 1,054 |
| Total PCL | 341 | 372 | 348 | 317 | 339 | 300 | 317 | 270 | 273 | 1,061 | 956 | 1,273 | 1,054 |
| Non-interest expense | 1,959 | 1,887 | 1,915 | 1,987 | 1,910 | 1,828 | 1,801 | 1,872 | 1,826 | 5,761 | 5,539 | 7,526 | 7,176 |
| Income taxes | 582 | 525 | 584 | 522 | 525 | 516 | 526 | 473 | 472 | 1,691 | 1,567 | 2,089 | 1,878 |
| Net income | 1,664 | 1,549 | 1,571 | 1,538 | 1,510 | 1,459 | 1,521 | 1,404 | 1,399 | 4,784 | 4,490 | 6,028 | 5,755 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking ${ }^{3}$ | 3,283 | 3,124 | 3,150 | 3,153 | 3,090 | 2,971 | 3,023 | 2,891 | 2,879 | 9,557 | 9,084 | 12,237 | 11,520 |
| Business Banking ${ }^{3}$ | 1,021 | 975 | 1,020 | 979 | 950 | 900 | 904 | 875 | 850 | 3,016 | 2,754 | 3,733 | 3,357 |
| Canadian Banking | 4,304 | 4,099 | 4,170 | 4,132 | 4,040 | 3,871 | 3,927 | 3,766 | 3,729 | 12,573 | 11,838 | 15,970 | 14,877 |
| Caribbean \& U.S. Banking | 242 | 234 | 248 | 232 | 244 | 232 | 238 | 253 | 241 | 724 | 714 | 946 | 986 |
| Total | 4,546 | 4,333 | 4,418 | 4,364 | 4,284 | 4,103 | 4,165 | 4,019 | 3,970 | 13,297 | 12,552 | 16,916 | 15,863 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{4}$ | 28.0\% | 27.2\% | 26.6\% | 26.7\% | 27.2\% | 27.8\% | 28.6\% | 26.7\% | 26.6\% | 27.3\% | 27.9\% | 27.6\% | 28.3\% |
| NIM (average earning assets, net) | 2.86\% | 2.85\% | 2.84\% | 2.82\% | 2.80\% | 2.79\% | 2.73\% | 2.71\% | 2.66\% | 2.85\% | 2.77\% | 2.78\% | 2.68\% |
| Efficiency ratio | 43.1\% | 43.5\% | 43.3\% | 45.5\% | 44.6\% | 44.6\% | 43.2\% | 46.6\% | 46.0\% | 43.3\% | 44.1\% | 44.5\% | 45.2\% |
| Operating leverage | 3.5\% | 2.4\% | (0.2)\% | 2.5\% | 3.3\% | 1.0\% | 0.4\% | 2.4\% | (0.4)\% | 1.9\% | 1.6\% | 1.7\% | 2.2\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 468,400 | 461,000 | 457,300 | 451,100 | 445,600 | 438,600 | 434,500 | 430,100 | 423,700 | 462,200 | 439,600 | 442,500 | 421,100 |
| Earning assets, net | 447,200 | 440,300 | 437,100 | 431,500 | 425,900 | 419,200 | 415,600 | 412,200 | 405,700 | 441,600 | 420,300 | 423,100 | 403,100 |
| Loans and acceptances, net | 449,500 | 441,900 | 438,100 | 432,200 | 426,500 | 419,900 | 416,000 | 412,000 | 405,200 | 443,200 | 420,800 | 423,700 | 402,500 |
| Deposits | 396,300 | 389,000 | 382,200 | 368,700 | 363,100 | 357,900 | 357,000 | 352,100 | 346,400 | 389,200 | 359,400 | 361,700 | 344,400 |
| Attributed capital | 23,300 | 23,000 | 23,050 | 22,450 | 21,700 | 21,200 | 20,750 | 20,500 | 20,500 | 23,100 | 21,200 | 21,500 | 20,000 |
| Risk capital | 18,700 | 18,400 | 18,450 | 17,850 | 17,100 | 16,600 | 16,200 | 15,950 | 15,850 | 18,550 | 16,650 | 16,950 | 15,300 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans (GIL) / Related loans and acceptances | 0.37\% | 0.40\% | 0.37\% | 0.37\% | 0.38\% | 0.41\% | 0.41\% | 0.36\% | 0.37\% | 0.37\% | 0.38\% | 0.37\% | 0.36\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptance ${ }^{5}$ | 0.01\% | 0.02\% | 0.03\% | 0.02\% | 0.06\% | 0.02\% | 0.04\% |  |  | 0.02\% | 0.04\% | 0.03\% |  |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{6}$ | 0.29\% | 0.34\% | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.26\% | 0.26\% | 0.27\% | 0.30\% | 0.26\% | 0.26\% | 0.26\% |
| Net write-offs / Average net loans and acceptances | 0.30\% | 0.27\% | 0.23\% | 0.26\% | 0.26\% | 0.25\% | 0.23\% | 0.24\% | 0.25\% | 0.27\% | 0.25\% | 0.25\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration (AUA) ${ }^{7}$ | 282,200 | 283,300 | 268,500 | 266,500 | 276,700 | 269,100 | 270,800 | 264,800 | 252,500 | 282,200 | 276,700 | 266,500 | 264,800 |
| Assets under management (AUM) | 4,900 | 4,900 | 4,600 | 4,700 | 4,700 | 4,600 | 4,400 | 4,600 | 4,400 | 4,900 | 4,700 | 4,700 | 4,600 |
| Number of employees (full-time equivalent) | 36,050 | 35,510 | 35,627 | 35,573 | 35,743 | 34,792 | 34,749 | 34,601 | 34,934 | 36,050 | 35,743 | 35,573 | 34,601 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,664 | 1,549 | 1,571 | 1,538 | 1,510 | 1,459 | 1,521 | 1,404 | 1,399 | 4,784 |  | 6,028 |  |
| NCl |  |  | (2) | (4) | (1) | (1) | (2) | 1 | (4) | (5) | (4) | (8) | (5) |
| Add: After-tax effect of amortization of other intangibles | 4 | 2 | 3 | 4 | 2 | 3 | 3 | 2 | 3 | 9 | 8 | 12 | 11 |
| Adjusted net income | 1,668 | 1,548 | 1,572 | 1,538 | 1,511 | 1,461 | 1,522 | 1,407 | 1,398 | 4,788 | 4,494 | 6,032 | 5,761 |
| Less: Capital charge | 520 | 497 | 516 | 503 | 487 | 461 | 467 | 462 | 463 | 1,533 | 1,415 | 1,918 | 1,791 |
| Economic profit ${ }^{8}$ | 1,148 | 1,051 | 1,056 | 1,035 | 1,024 | 1,000 | 1,055 | 945 | 935 | 3,255 | 3,079 | 4,114 | 3,970 |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation
 CL on impaired assets represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39 . Stage 3 PCL under IFRS 9 is comprised of lifetime credit losses of all credit-impaired financial assets, except hose classified or designated as FVTPL and equity securities designated as FVOCI.
In Q1/18, the lines of business within Canadian Banking have been realigned. Prior period amounts have been revised from Personal Financial Services and Cards and Payment Solutions to Personal Banking and Business Financial Services to Business Banking
${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46

 acceptances.

${ }^{8}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46

| CANADIAN BANKING <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 3,038 | 2,883 | 2,946 | 2,894 | 2,825 | 2,691 | 2,698 | 2,644 | 2,561 | 8,867 | 8,214 | 11,108 | 10,128 |
| Non-interest income | 1,266 | 1,216 | 1,224 | 1,238 | 1,215 | 1,180 | 1,229 | 1,122 | 1,168 | 3,706 | 3,624 | 4,862 |  |
| Total revenue | 4,304 | 4,099 | 4,170 | 4,132 | 4,040 | 3,871 | 3,927 | 3,766 | 3,729 | 12,573 | 11,838 | 15,970 | 14,877 |
| PCL on performing assets ${ }^{2}$ | 15 | 37 | 49 | 73 | 57 | 30 | 34 |  |  | 101 | 21 | 194 |  |
| PCL on impaired assets ${ }^{2}$ | 314 | 363 | 292 | 279 | 260 | 261 | 268 | 251 | 259 | 969 | 789 | 1,068 | 1,016 |
| Total PCL | 329 | 400 | 341 | 352 | 317 | 291 | 302 | 251 | 259 | 1,070 | 910 | 1,262 | 1,016 |
| Non-interest expense | 1,788 | 1,720 | 1,733 | 1,809 | 1,706 | 1,650 | 1,629 | 1,685 | 1,651 | 5,241 | 4,985 | 6,794 | 6,423 |
| Income taxes | 578 | 519 | 552 | 508 | 526 | 504 | 516 | 470 | 470 | 1,649 | 1,546 | 2,054 | 1,867 |
| Net income | 1,609 | 1,460 | 1,544 | 1,463 | 1,491 | 1,426 | 1,480 | 1,360 | 1,349 | 4,613 | 4,397 | 5,860 | 5,571 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking ${ }^{3}$ | 3,283 | 3,124 | 3,150 | 3,153 | 3,090 | 2,971 | 3,023 | 2,891 | 2,879 | 9,557 | 9,084 | 12,237 | 11,520 |
| Business Banking ${ }^{3}$ | 1,021 | 975 | 1,020 | 979 | 950 | 900 | 904 | 875 | 850 | 3,016 | 2,754 | 3,733 | 3,357 |
| Total | 4,304 | 4,099 | 4,170 | 4,132 | 4,040 | 3,871 | 3,927 | 3,766 | 3,729 | 12,573 | 11,838 | 15,970 | 14,877 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{4}$ | 31.2\% | 29.7\% | 30.4\% | 29.6\% | 31.4\% | 32.0\% | 32.8\% | 30.7\% | 30.6\% | 30.5\% | 32.1\% | 31.4\% | 32.9\% |
| NIM (average earning assets, net) | 2.80\% | 2.80\% | 2.79\% | 2.77\% | 2.74\% | 2.74\% | 2.68\% | 2.65\% | 2.61\% | 2.80\% | 2.72\% | 2.73\% | 2.62\% |
| Efficiency ratio | 41.5\% | 42.0\% | 41.6\% | 43.8\% | 42.2\% | 42.6\% | 41.5\% | 44.7\% | 44.3\% | 41.7\% | 42.1\% | 42.5\% | 43.2\% |
| Operating leverage | 1.7\% | 1.7\% | (0.2)\% | 2.3\% | 5.0\% | 0.7\% | (1.7)\% | 1.5\% | (1.5)\% | 1.1\% | 1.3\% | 1.5\% | 2.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 445,500 | 437,900 | 434,100 | 428,400 | 422,800 | 416,200 | 412,500 | 408,200 | 401,200 | 439,200 | 417,200 | 420,000 | 398,500 |
| Earning assets, net | 429,800 | 422,600 | 419,100 | 414,100 | 408,800 | 402,500 | 399,200 | 395,500 | 388,600 | 423,800 | 403,500 | 406,200 | 386,000 |
| Loans and acceptances, net ${ }^{5}$ | 440,300 | 432,800 | 428,800 | 423,200 | 417,600 | 411,100 | 407,300 | 403,100 | 396,100 | 433,900 | 412,000 | 414,800 | 393,400 |
| Residential mortgages ${ }^{5}$ | 257,500 | 252,600 | 250,200 | 246,900 | 243,100 | 240,100 | 238,500 | 235,200 | 229,600 | 253,400 | 240,600 | 242,200 | 228,600 |
| Home equity lines of credit (HELOC) ${ }^{5}$ | 39,500 | 39,500 | 39,800 | 40,200 | 40,300 | 40,300 | 40,700 | 41,100 | 41,500 | 39,600 | 40,500 | 40,400 | 41,000 |
| Other personal ${ }^{5,6}$ | 40,700 | 40,200 | 40,400 | 40,500 | 40,000 | 39,800 | 39,700 | 39,500 | 39,500 | 40,400 | 39,800 | 39,900 | 39,500 |
| Total personal ${ }^{5}$ | 80,200 | 79,700 | 80,200 | 80,700 | 80,300 | 80,100 | 80,400 | 80,600 | 81,000 | 80,000 | 80,300 | 80,300 | 80,500 |
| Credit cards ${ }^{5}$ | 19,300 | 18,600 | 19,000 | 18,700 | 18,400 | 17,600 | 17,800 | 17,400 | 17,100 | 19,000 | 17,900 | 18,100 | 17,000 |
| Small business ${ }^{5}$ | 5,200 | 5,100 | 4,700 | 4,800 | 4,700 | 4,600 | 4,500 | 4,400 | 4,400 | 5,000 | 4,600 | 4,700 | 4,100 |
| Total retail | 362,200 | 356,000 | 354,100 | 351,100 | 346,500 | 342,400 | 341,200 | 337,600 | 332,100 | 357,400 | 343,400 | 345,300 | 330,200 |
| Wholesale loans and acceptances ${ }^{5}$ | 80,200 | 78,900 | 76,700 | 74,100 | 72,900 | 70,500 | 67,900 | 65,500 | 64,000 | 78,600 | 70,400 | 71,400 | 63,200 |
| Personal deposits | 213,100 | 209,600 | 202,800 | 196,100 | 193,400 | 191,700 | 190,900 | 188,800 | 185,200 | 208,500 | 192,000 | 193,000 | 184,600 |
| Business deposits | 164,800 | 160,700 | 160,700 | 154,400 | 151,300 | 147,800 | 147,900 | 145,500 | 143,000 | 162,100 | 149,000 | 150,400 | 141,500 |
| Attributed capital | 20,200 | 19,900 | 19,850 | 19,350 | 18,600 | 18,050 | 17,650 | 17,350 | 17,200 | 20,000 | 18,100 | 18,400 | 16,700 |
| Risk capital | 17,450 | 17,150 | 17,100 | 16,600 | 15,800 | 15,250 | 14,850 | 14,500 | 14,400 | 17,250 | 15,300 | 15,600 | 13,850 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{7}$ | 0.02\% | 0.04\% | 0.05\% | 0.07\% | 0.05\% | 0.03\% | 0.03\% |  |  | 0.03\% | 0.04\% | 0.04\% |  |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{8}$ | 0.28\% | 0.34\% | 0.27\% | 0.26\% | 0.25\% | 0.26\% | 0.26\% | 0.25\% | 0.26\% | 0.30\% | 0.26\% | 0.26\% | 0.26\% |
| Net write-offs / Average net loans and acceptances | 0.30\% | 0.26\% | 0.24\% | 0.25\% | 0.26\% | 0.25\% | 0.23\% | 0.23\% | 0.24\% | 0.27\% | 0.24\% | 0.25\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA ${ }^{9}$ | 275,300 | 276,100 | 261,500 | 258,800 | 268,600 | 260,800 | 262,900 | 256,400 | 244,400 | 275,300 | 268,600 | 258,800 | 256,400 |
| Number of employees (full-time equivalent) | 33,354 | 32,800 | 32,924 | 32,866 | 33,038 | 32,020 | 31,909 | 31,730 | 32,042 | 33,354 | 33,038 | 32,866 | 31,730 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,609 | 1,460 | 1,544 | 1,463 | 1,491 | 1,426 | 1,480 | 1,360 | 1,349 | 4,613 | 4,397 | 5,860 | 5,571 |
| Add: After-tax effect of amortization of other intangibles | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 4 | 9 | 9 | 11 | 11 |
| Adjusted net income | 1,612 | 1,463 | 1,547 | 1,465 | 1,494 | 1,429 | 1,483 | 1,362 | 1,353 | 4,622 | 4,406 | 5,871 | 5,582 |
| Less: Capital charge | 450 | 430 | 446 | 434 | 418 | 393 | 397 | 390 | 390 | 1,326 | 1,208 | 1,642 | 1,495 |
| Economic profit ${ }^{10}$ | 1,162 | 1,033 | 1,101 | 1,031 | 1,076 | 1,036 | 1,086 | 972 | 963 | 3,296 | 3,198 | 4,229 | 4,087 |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9 , except those classified or designated as FVTPL and equity securties designated as FVOCI. Prior to the adoption of IFRS 9 , PCL on performing assets represents PCL for loans not yet identified as impaired and was included in Corporate Support. PCL on impaired assets represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39. Stage 3 PCL under IFRS 9 is comprised of litetme creait losses of all credit-impaired financial assets, except those lassified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{3}$ In Q1/18, the lines of business within Canadian Banking were realigned. Prior period amounts have been revised from Personal Financial Services and Cards and Payment Solutions to Personal Banking and Business Financial Services to Business Banking
A.

Average loans and acceptances, net are reported net of allowance for credit losses (ACL). All other average balances are reported on a gross basis (before deducting ACL).
and
SLL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 and prior to November 1, 2017, PCL on loans not yet identified as impaired was included in Corporat
${ }^{8}$ PCL on impaired loans ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances
${ }^{9}$ AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at July 31,2019 of $\$ 15.7$ billion and $\$ 8.3$ billion, respectively (April $30,2019-\$ 16.2$ billion and $\$ 8.3$ billion; July 31,2018 - $\$ 16.8$ billion and $\$ 9.8$ billion).
${ }_{10}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

| WEALTH MANAGEMENT <br> $\left(\right.$ Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 773 | 731 | 744 | 679 | 679 | 632 | 612 | 583 | 578 | 2,248 | 1,923 | 2,602 | 2,248 |
| Fee-based revenue | 1,740 | 1,663 | 1,714 | 1,662 | 1,626 | 1,570 | 1,589 | 1,485 | 1,484 | 5,117 | 4,785 | 6,447 | 5,799 |
| Transaction and other revenue | 501 | 499 | 478 | 455 | 455 | 447 | 516 | 457 | 449 | 1,478 | 1,418 | 1,873 | 1,866 |
| U.S. wealth accumulation plans gains/(losses) ${ }^{2}$ | 15 | 86 | 12 | (56) | 38 | (44) | 66 | 37 | 36 | 113 | 60 | 4 | 162 |
| Total revenue | 3,029 | 2,979 | 2,948 | 2,740 | 2,798 | 2,605 | 2,783 | 2,562 | 2,547 | 8,956 | 8,186 | 10,926 | 10,075 |
| PCL on performing assets ${ }^{3}$ | 10 | 13 | 15 | (3) | 12 | (21) | (7) |  |  | 38 | (16) | (19) |  |
| PCL on impaired assets ${ }^{3}$ | 17 | 17 | 11 | 7 | (9) | 1 | 5 | - | 6 | 45 | (3) | 4 | 34 |
| Total PCL | 27 | 30 | 26 | 4 | 3 | (20) | (2) |  | ${ }^{6} 6$ | 83 | (19) | (15) | 34 |
| Non-interest expense | 2,163 | 2,127 | 2,155 | 2,108 | 2,023 | 1,972 | 1,951 | 1,868 | 1,877 | 6,445 | 5,946 | 8,054 | 7,466 |
| U.S. wealth accumulation plans (gains)/losses ${ }^{2}$ Income taxes | $\begin{array}{r} 20 \\ 180 \\ \hline \end{array}$ | $\begin{array}{r} 77 \\ 160 \\ \hline \end{array}$ | $\begin{array}{r} 9 \\ 161 \\ \hline \end{array}$ | $\begin{aligned} & (47) \\ & 122 \\ & \hline \end{aligned}$ | $\begin{array}{r} 36 \\ 158 \\ \hline \end{array}$ | $\begin{array}{r} (33) \\ 149 \\ \hline \end{array}$ | $\begin{array}{r} 60 \\ 177 \\ \hline \end{array}$ | $\begin{array}{r} 33 \\ 170 \\ \hline \end{array}$ | $\begin{array}{r} 32 \\ 146 \\ \hline \end{array}$ | $\begin{array}{r} 106 \\ 501 \\ \hline \end{array}$ | $\begin{array}{r} 63 \\ 484 \\ \hline \end{array}$ | $\begin{array}{r} 16 \\ 606 \\ \hline \end{array}$ | 145 <br> 592 |
| Net income | 639 | 585 | 597 | 553 | 578 | 537 | 597 | 491 | 486 | 1,821 | 1,712 | 2,265 | 1,838 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 821 | 808 | 842 | 796 | 761 | 742 | 749 | 717 | 693 | 2,471 | 2,252 | 3,048 | 2,815 |
| U.S. Wealth Management (including City National) | 1,546 | 1,539 | 1,471 | 1,345 | 1,435 | 1,255 | 1,384 | 1,252 | 1,251 | 4,556 | 4,074 | 5,419 | 4,891 |
| Global Asset Management | 567 | 538 | 543 | 513 | 507 | 516 | 556 | 508 | 507 | 1,648 | 1,579 | 2,092 | 1,994 |
| International Wealth Management | 95 | 94 | 92 | 86 | 95 | 92 | 94 | 85 | 96 | 281 | 281 | 367 | 375 |
| Total | 3,029 | 2,979 | 2,948 | 2,740 | 2,798 | 2,605 | 2,783 | 2,562 | 2,547 | 8,956 | 8,186 | 10,926 | 10,075 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{4}$ | 17.2\% | 16.5\% | 16.4\% | 15.9\% | 16.4\% | 15.8\% | 17.3\% | 14.2\% | 13.9\% | 16.7\% | 16.5\% | 16.3\% | 13.2\% |
| NIM (average earning assets, net) | 3.59\% | 3.66\% | 3.67\% | 3.49\% | 3.56\% | 3.47\% | 3.27\% | 3.13\% | 3.14\% | 3.63\% | 3.43\% | 3.45\% | 3.02\% |
| Pre-tax margin | 27.0\% | 25.0\% | 25.7\% | 24.6\% | 26.3\% | 26.3\% | 27.8\% | 25.8\% | 24.8\% | 25.9\% | 26.8\% | 26.3\% | 24.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets, net | 85,500 | 81,900 | 80,500 | 77,100 | 75,700 | 74,800 | 74,300 | 73,900 | 73,100 | 82,700 | 74,900 | 75,500 | 74,500 |
| Loans and acceptances, net ${ }^{5}$ | 64,400 | 62,200 | 61,200 | 57,800 | 57,000 | 54,800 | 52,500 | 51,600 | 51,500 | 62,600 | 54,800 | 55,500 | 51,500 |
| Retail loans ${ }^{5}$ | 26,600 | 25,800 | 25,300 | 24,200 | 23,700 | 22,600 | 22,000 | 21,800 | 21,600 | 25,900 | 22,800 | 23,100 | 21,600 |
| Wholesale loans and acceptances ${ }^{5}$ | 38,000 | 36,600 | 36,100 | 33,800 | 33,600 | 32,400 | 30,700 | 29,800 | 29,900 | 36,900 | 32,200 | 32,600 | 29,900 |
| Deposits | 95,300 | 93,000 | 94,300 | 91,800 | 91,700 | 93,000 | 92,600 | 90,900 | 91,800 | 94,200 | 92,500 | 92,300 | 93,100 |
| Attributed capital | 14,400 | 14,200 | 14,050 | 13,500 | 13,600 | 13,600 | 13,400 | 13,300 | 13,450 | 14,250 | 13,500 | 13,500 | 13,450 |
| Risk capital | 7,050 | 6,750 | 6,550 | 6,150 | 6,250 | 6,200 | 6,100 | 6,000 | 5,900 | 6,800 | 6,150 | 6,150 | 5,900 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{6}$ | 0.39\% | 0.38\% | 0.37\% | 0.34\% | 0.34\% | 0.41\% | 0.52\% | 1.04\% | 1.17\% | 0.39\% | 0.34\% | 0.34\% | 1.04\% |
| GIL on acquired credit impaired loans / Related loans and acceptances | 0.02\% | 0.02\% | 0.03\% | 0.03\% | 0.03\% | 0.04\% | 0.05\% | 0.48\% | 0.52\% | 0.02\% | 0.03\% | 0.03\% | 0.48\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{7}$ | 0.06\% | 0.08\% | 0.10\% | (0.01)\% | 0.08\% | (0.16)\% | (0.05)\% |  |  | 0.08\% | (0.04)\% | (0.04)\% |  |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{8}$ | 0.11\% | 0.12\% | 0.07\% | 0.04\% | (0.06)\% | 0.01\% | 0.04\% | 0.00\% | 0.04\% | 0.10\% | (0.01)\% | 0.01\% | 0.07\% |
| Net write-offs / Average net loans and acceptances | (0.01)\% | 0.11\% | 0.16\% | 0.00\% | 0.04\% | 0.07\% | 0.00\% | 0.08\% | (0.02)\% | 0.09\% | 0.04\% | 0.03\% | 0.03\% |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ Gains (losses) on investments in mutual funds and corporate-owned life insurance policies used as economic hedges are included in revenue and related variability is included in market-linked compensation expense in our U.S. wealth accumulation plans.

 classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46.
${ }^{5}$ Average total loans and acceptances are reported net of ACL. Average retail and wholesale loans and acceptance balances are reported on a gross basis (before deducting ACL).
${ }^{6}$ Effective November 1, 2017, GIL excludes $\$ 229$ million of acquired credit-impaired loans related to our acquisition of City National that have returned to performing status.
 Support.
 and acceptances.

| WEALTH MANAGEMENT continued <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business informationAUA |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) | 538,800 | 537,200 | 496,500 | 483,000 | 487,900 | 458,500 | 453,000 | 442,700 | 412,300 | 538,800 | 487,900 | 483,000 | 442,700 |
| Global Asset Management | 6,000 | 6,100 | 5,800 | 5,800 | 6,800 | 6,600 | 6,600 | 6,600 | 6,400 | 6,000 | 6,800 | 5,800 | 6,600 |
| International Wealth Management | 104,900 | 108,300 | 102,600 | 112,800 | 112,800 | 114,700 | 113,300 | 120,300 | 111,600 | 104,900 | 112,800 | 112,800 | 120,300 |
| Total | 1,050,800 | 1,050,900 | 981,400 | 970,500 | 985,800 | 944,600 | 938,800 | 929,200 | 873,900 | 1,050,800 | 985,800 | 970,500 | 929,200 |
| AUM |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 113,800 | 111,500 | 103,200 | 100,200 | 101,700 | 96,000 | 94,700 | 90,400 | 85,300 | 113,800 | 101,700 | 100,200 | 90,400 |
| U.S. Wealth Management (including City National) | 154,700 | 152,000 | 140,900 | 135,300 | 134,900 | 126,000 | 122,500 | 119,100 | 108,100 | 154,700 | 134,900 | 135,300 | 119,100 |
| Global Asset Management | 461,300 | 454,000 | 429,600 | 421,100 | 435,300 | 424,500 | 424,800 | 415,200 | 393,100 | 461,300 | 435,300 | 421,100 | 415,200 |
| International Wealth Management | 8,500 | 9,100 | 8,300 | 8,300 | 8,600 | 8,500 | 9,000 | 9,400 | 9,200 | 8,500 | 8,600 | 8,300 | 9,400 |
| Total | 738,300 | 726,600 | 682,000 | 664,900 | 680,500 | 655,000 | 651,000 | 634,100 | 595,700 | 738,300 | 680,500 | 664,900 | 634,100 |
| Number of employees (full-time equivalent) | 18,589 | 18,284 | 18,187 | 17,975 | 17,807 | 17,313 | 17,092 | 16,946 | 16,947 | 18,589 | 17,807 | 17,975 | 16,946 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 639 | 585 | 597 | 553 | 578 | 537 | 597 | 491 | 486 | 1,821 | 1,712 | 2,265 | 1,838 |
| NCl | (1) |  |  |  |  |  |  |  |  | (1) |  |  |  |
| Add: After-tax effect of amortization of other intangibles | 43 | 51 | 49 | 49 | 48 | 50 | 46 | 42 | 44 | 143 | 144 | 193 | 179 |
| Adjusted net income | 681 | 636 | 646 | 602 | 626 | 587 | 643 | 533 | 530 | 1,963 | 1,856 | 2,458 | 2,017 |
| Less: Capital charge | 322 | 307 | 315 | 303 | 305 | 296 | 301 | 299 | 304 | 944 | 902 | 1,205 | 1,206 |
| Economic profit ${ }^{2}$ | 359 | 329 | 331 | 299 | 321 | 291 | 342 | 234 | 226 | 1,019 | 954 | 1,253 | 811 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 1,168 | 1,155 | 1,103 | 1,031 | 1,101 | 977 | 1,100 | 992 | 963 | 3,426 | 3,178 | 4,209 | 3,744 |
| AUA | 408,100 | 400,900 | 378,000 | 367,100 | 375,200 | 357,300 | 368,100 | 343,200 | 330,500 | 408,100 | 375,200 | 367,100 | 343,200 |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46 .

| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 914 | 964 | 1,162 | 1,222 | 1,047 | 824 | 939 | 1,166 | 1,081 | 3,040 | 2,810 | 4,032 | 3,875 |
| Investment income ${ }^{2}$ Fee income | 505 44 | 515 36 | $\begin{array}{r} 381 \\ 36 \\ \hline \end{array}$ | $(230)$ 47 | $\begin{array}{r} 181 \\ 62 \\ \hline \end{array}$ | (87) 69 | $\begin{array}{r} 166 \\ 39 \\ \hline \end{array}$ | $\begin{array}{r} 399 \\ 47 \\ \hline \end{array}$ | $\begin{array}{r}\text { (120) } \\ 48 \\ \hline\end{array}$ | $\begin{array}{r} 1,401 \\ \quad 116 \\ \hline \end{array}$ | $\begin{aligned} & 260 \\ & 170 \end{aligned}$ | $\begin{array}{r} 30 \\ 217 \\ \hline \end{array}$ | 453 <br> 238 |
| Total revenue | 1,463 | 1,515 | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 4,557 | 3,240 | 4,279 | 4,566 |
| PBCAE | 1,046 | 1,160 | 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 3,431 | 2,182 | 2,676 | 3,053 |
| PCL |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest expense | 149 | 150 | 154 | 159 | 153 | 148 | 142 | 157 | 147 | 453 | 443 | 602 | 584 |
| Income taxes | 64 | 51 | 34 | 68 | 54 | 65 | 39 | 53 | 58 | 149 | 158 | 226 | 203 |
| Net income | 204 | 154 | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 524 | 457 | 775 | 726 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Insurance | 991 | 1,004 | 1,039 | 536 | 746 | 310 | 621 | 1,098 | 473 | 3,034 | 1,677 | 2,213 | 2,569 |
| International Insurance | 472 | 511 | 540 | 503 | 544 | 496 | 523 | 514 | 536 | 1,523 | 1,563 | 2,066 | 1,997 |
| Total | 1,463 | 1,515 | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 4,557 | 3,240 | 4,279 | 4,566 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 39.2\% | 32.4\% | 34.7\% | 57.2\% | 32.1\% | 36.3\% | 28.2\% | 52.3\% | 37.0\% | 35.6\% | 32.3\% | 39.3\% | 41.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 17,900 | 17,300 | 16,400 | 16,200 | 16,000 | 15,600 | 15,400 | 14,700 | 14,700 | 17,200 | 15,700 | 15,800 | 14,300 |
| Attributed capital | 2,050 | 1,950 | 1,900 | 2,200 | 1,950 | 1,950 | 1,750 | 2,000 | 1,700 | 1,950 | 1,850 | 1,950 | 1,700 |
| Risk capital | 1,850 | 1,750 | 1,700 | 2,000 | 1,750 | 1,750 | 1,600 | 1,800 | 1,550 | 1,750 | 1,700 | 1,750 | 1,550 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,4}$ | 1,079 | 1,106 | 1,314 | 1,374 | 1,197 | 981 | 1,095 | 1,302 | 1,233 | 3,499 | 3,273 | 4,647 | 4,546 |
| Canadian Insurance | 542 | 579 | 751 | 872 | 663 | 466 | 583 | 794 | 718 | 1,872 | 1,712 | 2,584 | 2,496 |
| International Insurance | 537 | 527 | 563 | 502 | 534 | 515 | 512 | 508 | 515 | 1,627 | 1,561 | 2,063 | 2,050 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ PBCAE | 385 | 383 | 247 | (342) | 55 | (174) | 26 | 279 | (225) | 1,015 | (93) | (435) | (58) |
| Insurance policyholder benefits and claims | 971 | 1,077 | 1,129 | 416 | 856 | 351 | 768 | 1,063 | 573 | 3,177 | 1,975 | 2,391 | 2,787 |
| Insurance policyholder acquisition expense | 75 | 83 | 96 | 78 | 69 | 70 | 68 | 74 | 70 | 254 | 207 | 285 | 266 |
| Insurance claims and policy benefit liabilities | 11,480 | 11,006 | 10,512 | 10,000 | 10,105 | 9,763 | 9,977 | 9,676 | 9,331 | 11,480 | 10,105 | 10,000 | 9,676 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUM | 1,600 | 1,600 | 1,400 | 1,400 | 1,400 | 1,300 | 1,300 | 1,200 | 1,100 | 1,600 | 1,400 | 1,400 | 1,200 |
| Number of employees (full-time equivalent) | 3,001 | 2,973 | 2,946 | 2,964 | 3,014 | 2,837 | 2,756 | 2,691 | 2,716 | 3,001 | 3,014 | 2,964 | 2,691 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 204 | 154 | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 524 | 457 | 775 | 726 |
| NCl |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles |  | - |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted net income | 204 | 154 | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 524 | 457 | 775 | 726 |
| Less: Capital charge | 45 | 42 | 42 | 50 | 43 | 41 | 40 | 45 | 39 | 129 | 124 | 174 | 154 |
| Economic profit ${ }^{6}$ | 159 | 112 | 124 | 268 | 115 | 131 | 87 | 220 | 122 | 395 | 333 | 601 | 572 |

${ }^{1}$ Premiums and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 claims.
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE.
6 This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46

| INVESTOR \& TREASURY SERVICES <br> (Millions of Canadian dollars, except percentage amounts) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (16) | (34) | (31) | 19 | 32 | 118 | 128 | 128 | 141 | (81) | 278 | 297 | 679 |
| Non-interest income | 577 | 621 | 662 | 605 | 588 | 553 | 548 | 474 | 453 | 1,860 | 1,689 | 2,294 | 1,756 |
| Total revenue | 561 | 587 | 631 | 624 | 620 | 671 | 676 | 602 | 594 | 1,779 | 1,967 | 2,591 | 2,435 |
| PCL | 1 |  |  | - | 1 |  |  |  |  | 1 | 1 | 1 |  |
| Non-interest expense | 411 | 388 | 418 | 421 | 416 | 391 | 389 | 397 | 364 | 1,217 | 1,196 | 1,617 | 1,466 |
| Income taxes Net income | 31 | 48 | 52 | 48 | 48 | 68 | 68 | 49 | 52 | 131 | 184 | 232 | 228 |
|  | 118 | 151 | 161 | 155 | 155 | 212 | 219 | 156 | 178 | 430 | 586 | 741 | 741 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{1}$ | 13.2\% | 17.4\% | 17.3\% | 19.2\% | 19.8\% | 28.1\% | 26.9\% | 19.2\% | 21.9\% | 16.0\% | 24.9\% | 23.5\% | 22.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 145,200 | 143,600 | 143,800 | 133,300 | 130,400 | 131,500 | 132,900 | 138,400 | 138,700 | 144,200 | 131,600 | 132,100 | 138,100 |
| Trading securities | 25,300 | 25,100 | 29,300 | 26,900 | 26,800 | 27,400 | 31,000 | 34,700 | 37,200 | 26,600 | 28,400 | 28,000 | 38,300 |
| Loans and acceptances, net | 5.600 | 4.800 | 4,100 | 3,700 | 3,300 | 2,900 | 2.600 | 2.300 | 2,200 | 4.800 | 2.900 | 3.100 | 2.100 |
| Deposits | 179,300 | 173,900 | 171,900 | 163,600 | 162,500 | 163,600 | 155,300 | 142,600 | 132,000 | 175,100 | 160,400 | 161,200 | 132,800 |
| Client deposits | 60,100 | 58,200 | 59,200 | 59,200 | 60,200 | 58,200 | 56,900 | 56,600 | 55,600 | 59,200 | 58,400 | 58,600 | 54,400 |
| Wholesale funding deposits | 119,200 | 115,700 | 112,700 | 104,400 | 102,300 | 105,400 | 98,400 | 86,000 | 76,400 | 115,900 | 102,000 | 102,600 | 78,400 |
| Attributed capital | 3,450 | 3,500 | 3,600 | 3,150 | 3,050 | 3,050 | 3,150 | 3,150 | 3,150 | 3,500 | 3,100 | 3,100 | 3,200 |
| Risk capital | 2,850 | 2,900 | 3,000 | 2,550 | 2,500 | 2,500 | 2,650 | 2,650 | 2,650 | 2,900 | 2,550 | 2,550 | 2,700 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 4,242,100 | 4,307,800 | 4,100,900 | 4,283,100 | 4,210,600 | 4,439,800 | 4,431,800 | 4,266,600 | 4,251,300 | 4,242,100 | 4,210,600 | 4,283,100 | 4,266,600 |
| Number of employees (full-time equivalent) | 4,795 | 4,804 | 4,877 | 4,846 | 4,814 | 4,765 | 4,744 | 4,771 | 4,783 | 4,795 | 4,814 | 4,846 | 4,771 |
| Other earninas measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 118 | 151 | 161 | 155 | 155 | 212 | 219 | 156 | 178 | 430 | 586 | 741 | 741 |
| NCl |  |  |  |  |  | (1) |  | - |  |  | (1) | (1) | (1) |
| Add: After-tax effect of amortization of other intangibles and goodwill impairment | 2 | 3 | 2 | 4 | 2 | 5 | 3 | 4 | , | 7 | 10 | 14 | 15 |
| Adiusted net income | 120 | 154 | 163 | 159 | 157 | 216 | 222 | 160 | 181 | 437 | 595 | 754 | 755 |
| Less: Capital charae | 76 | 76 | 81 | 70 | 68 | 67 | 71 | 72 | 70 | 233 | 206 | 276 | 286 |
| Economic profit (loss) ${ }^{2}$ | 44 | 78 | 82 | 89 | 89 | 149 | 151 | 88 | 111 | 204 | 389 | 478 | 469 |

${ }^{1}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46 .
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 1,048 | 1,057 | 1,006 | 947 | 913 | 841 | 866 | 851 | 845 | 3,111 | 2,620 | 3,567 | 3,565 |
| Non-interest income (teb) | 986 | 1,112 | 1,092 | 1,109 | 1,244 | 1,169 | 1,309 | 1,103 | 1,195 | 3,190 | 3,722 | 4,831 | 4,617 |
| Total revenue (teb) | 2,034 | 2,169 | 2,098 | 2,056 | 2,157 | 2,010 | 2,175 | 1,954 | 2,040 | 6,301 | 6,342 | 8,398 | 8,182 |
| PCL on performing assets ${ }^{1}$ | 3 | (23) | 38 | 17 | 16 | (21) | (25) |  |  | 18 | (30) | (13) |  |
| PCL on impaired assets ${ }^{1}$ | 53 | 48 | 102 | 15 | (13) | 14 | 45 | (38) | 44 | 203 | 46 | 61 | 62 |
| Total PCL | 56 | 25 | 140 | 32 | 3 | (7) | 20 | (38) | 44 | 221 | 16 | 48 | 62 |
| Non-interest expense | 1,269 | 1,289 | 1,230 | 1,244 | 1,312 | 1,190 | 1,214 | 1,222 | 1,199 | 3,788 | 3,716 | 4,960 | 4,719 |
| Income taxes | 56 | 79 | 75 | 114 | 144 | 162 | 193 | 186 | 186 | 210 | 499 | 613 | 876 |
| Net income | 653 | 776 | 653 | 666 | 698 | 665 | 748 | 584 | 611 | 2,082 | 2,111 | 2,777 | 2,525 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 962 | 969 | 927 | 1,087 | 1,065 | 967 | 994 | 1,049 | 995 | 2,858 | 3,026 | 4,113 | 4,000 |
| Global Markets | 1,106 | 1,235 | 1,227 | 1,035 | 1,148 | 1,092 | 1,221 | 976 | 1,134 | 3,568 | 3,461 | 4,496 | 4,466 |
| Other | (34) | (35) | (56) | (66) | (56) | (49) | (40) | (71) | (89) | (125) | (145) | (211) | (284) |
| Total | 2,034 | 2,169 | 2,098 | 2,056 | 2,157 | 2,010 | 2,175 | 1,954 | 2,040 | 6,301 | 6,342 | 8,398 | 8,182 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 11.1\% | 13.6\% | 10.8\% | 11.8\% | 12.3\% | 13.4\% | 14.7\% | 12.4\% | 11.9\% | 11.8\% | 13.4\% | 13.0\% | 12.9\% |
| Total compensation to revenue ${ }^{3}$ | 37.9\% | 38.1\% | 36.9\% | 37.4\% | 38.2\% | 37.0\% | 36.4\% | 37.0\% | 38.0\% | 37.6\% | 37.2\% | 37.2\% | 36.6\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 676,700 | 648,900 | 643,700 | 591,700 | 579,400 | 563,700 | 570,200 | 490,600 | 494,000 | 656,500 | 571,200 | 576,300 | 494,400 |
| Trading securities | 101,400 | 101,200 | 102,100 | 88,000 | 95,600 | 98,900 | 100,800 | 86,500 | 86,800 | 101,600 | 98,500 | 95,800 | 91,800 |
| Loans and acceptances, net | 101,100 | 101,800 | 98,400 | 90,700 | 85,000 | 82,800 | 81,400 | 83,000 | 83,100 | 100,400 | 83,100 | 85,000 | 83,400 |
| Deposits | 76,900 | 79,100 | 79,000 | 74,600 | 73,000 | 71,000 | 64,900 | 62,800 | 59,500 | 78,300 | 69,600 | 70,800 | 60,200 |
| Attributed capital | 22,700 | 22,800 | 23,150 | 21,650 | 21,700 | 19,700 | 19,650 | 18,050 | 19,550 | 22,900 | 20,350 | 20,700 | 18,850 |
| Risk capital | 20,950 | 21,100 | 21,450 | 20,050 | 20,100 | 18,150 | 18,150 | 16,600 | 18,200 | 21,200 | 18,800 | 19,100 | 17,600 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances | 1.02\% | 0.99\% | 0.90\% | 0.41\% | 0.57\% | 0.80\% | 0.67\% | 0.63\% | 0.94\% | 1.02\% | 0.57\% | 0.41\% | 0.63\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{4}$ | 0.01\% | (0.08)\% | 0.17\% | 0.07\% | 0.08\% | (0.12)\% | (0.10)\% |  |  | 0.03\% | (0.04)\% | (0.01)\% |  |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{5}$ | 0.21\% | 0.19\% | 0.41\% | 0.07\% | (0.06)\% | 0.07\% | 0.22\% | (0.18)\% | 0.21\% | 0.27\% | 0.07\% | 0.07\% | 0.07\% |
| Net write-offs / Average net loans and acceptances | 0.05\% | 0.45\% | 0.08\% | 0.08\% | 0.09\% | (0.02)\% | 0.04\% | 0.23\% | 0.06\% | 0.19\% | 0.04\% | 0.05\% | 0.09\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 13,500 | 13,600 | 13,100 | 13,600 | 13,100 | 12,900 | 12,100 | 12,700 | 12,300 | 13,500 | 13,100 | 13,600 | 12,700 |
| Number of employees (full-time equivalent) ${ }^{6}$ | 4,599 | 4,104 | 4,117 | 4,135 | 4,385 | 3,912 | 3,894 | 3,946 | 4,160 | 4,599 | 4,385 | 4,135 | 3,946 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NCI |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted net income | 653 | 776 | 653 | 666 | 698 | 665 | 748 | 584 | 611 | 2,082 | 2,111 | 2,777 | 2,525 |
| Less: Capital charge | 505 | 493 | 519 | 487 | 487 | 429 | 442 | 407 | 441 | 1,517 | 1,358 | 1,845 | 1,690 |
| Economic profit (loss) ${ }^{7}$ | 148 | 283 | 134 | 179 | 211 | 236 | 306 | 177 | 170 | 565 | 753 | 932 | 835 |


 classified or designated as FVTPL and equity securities designated as FVOCI.
 benefits, stock based compensation, severance, retention costs, and variable compensation.
 Support.
 acceptances.
Amounts in the prior year have been revised from those previously presented.
This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46 .

| CORPORATE SUPPORT <br> (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 22 | 23 | 31 | 17 | (29) | (22) | (17) | (21) | (28) | 76 | (68) | (51) | (139) |
| Non-interest income (teb) | (111) | (107) | (116) | (171) | (95) | (119) | (98) | (205) | (44) | (334) | (312) | (483) | (313) |
| Total revenue (teb) | (89) | (84) | (85) | (154) | (124) | (141) | (115) | (226) | (72) | (258) | (380) | (534) | (452) |
| PCL | - | (1) | - | - | - | 1 | (1) | 2 | (3) | (1) | - |  |  |
| Non-interest expense Income taxes | $\begin{gathered} 21 \\ \hline \end{gathered}$ | (2) <br> (96) | $31$ | $\begin{array}{r} 10 \\ (184) \end{array}$ | $\begin{array}{r} 8 \\ (142) \end{array}$ | (14) | $54$ | $\begin{array}{r} 62 \\ (227) \end{array}$ | $\begin{array}{r} 92 \\ (122) \end{array}$ | $\begin{array}{r} 50 \\ (331) \end{array}$ | $\begin{gathered} 48 \\ (253) \end{gathered}$ | $\begin{array}{r} 58 \\ (437) \end{array}$ | $238$ |
| Net income (loss) | (15) | 15 | 24 | 20 | 10 | 15 | (200) | (63) | (39) | 24 | (175) | (155) | (116) |
| ditional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| teb adjustment | (111) | (120) | (107) | (142) | (157) | (151) | (92) | (225) | (107) | (338) | (400) | (542) | (548) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 41,400 | 40,300 | 42,000 | 41,300 | 39,500 | 38,300 | 35,500 | 35,000 | 31,300 | 41,300 | 37,700 | 38,600 | 30,600 |
| Attributed capital | 9,900 | 8,550 | 7,800 | 8,750 | 7,650 | 7,950 | 8,150 | 8,900 | 7,400 | 8,750 | 8,000 | 8,150 | 8,100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | (15) | 15 | 24 | 20 | 10 | 15 | (200) | (63) | (39) | 24 | (175) | (155) | (116) |
| NCl | 1 | (1) |  | 1 | (7) | (7) | (9) | (9) | (9) |  | (23) | (22) | (35) |
| Add: After-tax effect of amortization of other intangibles |  |  |  | (2) | 3 | (3) | 2 | 1 |  | - | 2 |  | 1 |
| Adjusted net (loss) income | (14) | 14 | 24 | 19 | 6 | 5 | (207) | (71) | (48) | 24 | (196) | (177) | (150) |
| Less: Capital charge | 222 | 185 | 176 | 194 | 174 | 174 | 184 | 200 | 167 | 583 | 532 | 726 | 722 |
| Economic profit (loss) ${ }^{1}$ | (236) | (171) | (152) | (175) | (168) | (169) | (391) | (271) | (215) | (559) | (728) | (903) | (872) |

${ }^{1}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

| BALANCE SHEETS <br> (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 26,863 | 33,041 | 40,033 | 30,209 | 32,015 | 32,765 | 34,488 | 28,407 | 24,302 | 30,209 | 28,407 |
| Interest-bearing deposits with banks | 31,553 | 26,718 | 38,653 | 36,471 | 49,159 | 36,979 | 37,269 | 32,662 | 36,098 | 36,471 | 32,662 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 140,421 | 138,916 | 138,173 | 128,258 | 126,386 | 131,168 | 129,361 | 127,657 | 128,740 | 128,258 | 127,657 |
| Investment, net of applicable allowance ${ }^{1}$ | 100,240 | 102,075 | 97,659 | 94,608 | 90,746 | 89,673 | 92,901 | 90,722 | 85,430 | 94,608 | 90,722 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 416,583 | 407,222 | 401,767 | 399,452 | 394,884 | 388,558 | 386,235 | 385,170 | 379,869 | 399,452 | 385,170 |
| Wholesale | 198,941 | 198,263 | 191,114 | 180,278 | 171,050 | 165,643 | 154,585 | 159,606 | 156,401 | 180,278 | 159,606 |
|  | 615,524 | 605,485 | 592,881 | 579,730 | 565,934 | 554,201 | 540,820 | 544,776 | 536,270 | 579,730 | 544,776 |
| Allowance for loan losses | $(3,131)$ | $(3,093)$ | $(3,061)$ | $(2,912)$ | $(2,837)$ | $(2,808)$ | (2,776) | $(2,159)$ | $(2,236)$ |  | $(2,159)$ |
|  | 612,393 | 602,392 | 589,820 | 576,818 | 563,097 | 551,393 | 538,044 | 542,617 | 534,034 | 576,818 | 542,617 |
| Segregated fund net assets | 1,602 | 1,561 | 1,443 | 1,368 | 1,396 | 1,308 | 1,270 | 1,216 | 1,077 | 1,368 | 1,216 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 17,101 | 16,073 | 16,750 | 15,641 | 16,083 | 15,653 | 16,363 | 16,459 | 15,246 | 15,641 | 16,459 |
| Derivatives | 98,774 | 84,812 | 84,816 | 94,039 | 88,503 | 94,175 | 105,512 | 95,023 | 105,833 | 94,039 | 95,023 |
| Premises and equipment | 3,058 | 3,014 | 2,918 | 2,832 | 2,771 | 2,706 | 2,648 | 2,670 | 2,646 | 2,832 | 2,670 |
| Goodwill | 11,115 | 11,289 | 11,149 | 11,137 | 11,012 | 10,990 | 10,736 | 10,977 | 10,733 | 11,137 | 10,977 |
| Other intangibles | 4,735 | 4,758 | 4,711 | 4,687 | 4,581 | 4,533 | 4,420 | 4,507 | 4,421 | 4,687 | 4,507 |
| Other assets | 49,398 | 44,707 | 42,422 | 44,064 | 42,455 | 42,251 | 43,498 | 38,959 | 43,818 | 44,064 | 38,959 |
| Total Assets | 1,406,893 | 1,378,876 | 1,366,207 | 1,334,734 | 1,292,374 | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,334,734 | 1,212,853 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 287,929 | 286,495 | 280,171 | 270,154 | 265,555 | 263,390 | 261,312 | 260,213 | 254,559 | 270,154 | 260,213 |
| Business and government | 563,343 | 544,667 | 540,234 | 534,371 | 534,808 | 530,365 | 517,428 | 505,665 | 501,282 | 534,371 | 505,665 |
| Bank | 29,939 | 32,939 | 32,159 | 32,521 | 31,898 | 28,293 | 21,280 | 23,757 | 22,777 | 32,521 | 23,757 |
|  | 881,211 | 864,101 | 852,564 | 837,046 | 832,261 | 822,048 | 800,020 | 789,635 | 778,618 | 837,046 | 789,635 |
| Segregated fund net liabilities | 1,602 | 1,561 | 1,443 | 1,368 | 1,396 | 1,308 | 1,270 | 1,216 | 1,077 | 1,368 | 1,216 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 17,124 | 16,099 | 16,781 | 15,662 | 16,099 | 15,668 | 16,379 | 16,459 | 15,246 | 15,662 | 16,459 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Obligations related to assets sold under <br> repurchase agreements and securities loaned 220,027 223,980 224,529 206,814 178,170 170,918 183,319 143,084 121,980206,814 143,084 |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 96,857 | 82,168 | 81,766 | 90,238 | 86,082 | 90,890 | 104,219 | 92,127 | 104,203 | 90,238 | 92,127 |
| Insurance claims and policy benefit liabilities | 11,480 | 11,006 | 10,512 | 10,000 | 10,105 | 9,763 | 9,977 | 9,676 | 9,331 | 10,000 | 9,676 |
| Other liabilities | 52,794 | 54,606 | 55,465 | 52,273 | 48,068 | 46,043 | 48,402 | 46,955 | 48,019 | 52,273 | 46,955 |
| Subordinated debentures | 9,818 | 9,360 | 9,255 | 9,131 | 9,129 | 9,068 | 8,961 | 9,265 | 9,200 | 9,131 | 9,265 |
|  | 1,324,515 | 1,296,930 | 1,285,557 | 1,254,779 | 1,214,502 | 1,198,753 | 1,202,951 | 1,138,425 | 1,128,186 | 1,254,779 | 1,138,425 |
| Equity attributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 5,705 | 5,706 | 6,406 | 6,309 | 6,306 | 6,303 | 6,306 | 6,413 | 6,713 | 6,309 | 6,413 |
| Common shares | 17,593 | 17,534 | 17,565 | 17,617 | 17,533 | 17,539 | 17,640 | 17,703 | 17,871 | 17,617 | 17,703 |
| Retained earnings | 54,716 | 53,640 | 52,208 | 51,112 | 49,424 | 47,405 | 45,764 | 45,359 | 44,479 | 51,112 | 45,359 |
| Other components of equity | 4,265 | 4,965 | 4,374 | 4,823 | 4,518 | 4,178 | 3,026 | 4,354 | 3,211 | 4,823 | 4,354 |
|  | 82,279 | 81,845 | 80,553 | 79,861 | 77,781 | 75,425 | 72,736 | 73,829 | 72,274 | 79,861 | 73,829 |
| Non-controlling interests ( NCI ) | 99 | 101 | 97 | 94 | 91 | 600 | 588 | 599 | 587 | 94 | 599 |
|  | 82,378 | 81,946 | 80,650 | 79,955 | 77,872 | 76,025 | 73,324 | 74,428 | 72,861 | 79,955 | 74,428 |
| Total Liabilities and Equity | 1,406,893 | 1,378,876 | 1,366,207 | 1,334,734 | 1,292,374 | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,334,734 | 1,212,853 |

[^1]| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1} 1$ (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities, net of applicable allowance Assets purchased under reverse repurchase agreements and securities borrowed | 240,600 351,500 | 237,100 338,000 | 237,700 329,100 | 218,400 284,900 | 221,600 267,300 | 228,900 258,200 | 234,200 256,100 | 217,300 208,600 | 217,500 208,800 | 238,500 339,500 | 228,200 260,600 | 225,700 266,700 | 223,700 206,000 |
| Total loans, net ${ }^{2}$ | 605,400 | 595,800 | 587,500 | 570,500 | 558,200 | 546,200 | 537,600 | 538,600 | 532,800 | 596,300 | 547,300 | 553,200 | 530,000 |
| Retail ${ }^{2}$ | 411,700 | 404,000 | 401,500 | 397,200 | 392,100 | 388,200 | 386,700 | 382,500 | 376,700 | 405,800 | 389,000 | 391,100 | 375,500 |
| Wholesale ${ }^{2}$ | 196,900 | 194,900 | 188,900 | 176,200 | 169,000 | 160,800 | 153,500 | 158,300 | 158,300 | 193,600 | 161,100 | 164,900 | 156,800 |
| Customers' liability under acceptances | 17,800 | 17,300 | 16,700 | 16,200 | 15,700 | 15,700 | 16,400 | 15,800 | 14,900 | 17,200 | 16,000 | 16,000 | 14,600 |
| Average earning assets, net | 1,238,100 | 1,212,000 | 1,198,500 | 1,123,300 | 1,095,300 | 1,081,100 | 1,071,200 | 1,007,500 | 1,000,200 | 1,216,300 | 1,082,600 | 1,092,800 | 999,000 |
| Derivatives | 101,800 | 86,500 | 89,700 | 93,400 | 102,900 | 93,700 | 95,900 | 97,700 | 99,000 | 92,700 | 97,500 | 96,500 | 99,900 |
| Total assets | 1,449,300 | 1,407,100 | 1,397,500 | 1,324,900 | 1,300,800 | 1,276,700 | 1,276,700 | 1,195,600 | 1,188,800 | 1,418,100 | 1,284,800 | 1,294,900 | 1,186,600 |
| Deposits | 873,300 | 864,400 | 859,800 | 833,500 | 825,800 | 815,900 | 803,600 | 781,900 | 770,000 | 865,900 | 815,100 | 819,700 | 770,300 |
| Common equity | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 74,450 | 68,000 | 68,900 | 65,300 |
| Total equity | 81,600 | 80,000 | 80,100 | 78,100 | 76,400 | 74,300 | 73,800 | 73,100 | 73,100 | 80,600 | 74,800 | 75,700 | 72,600 |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT ${ }^{3}$ (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 4,371,000 | 4,439,300 | 4,228,100 | 4,422,600 | 4,350,300 | 4,579,900 | 4,568,900 | 4,411,000 | 4,387,700 | 4,371,000 | 4,350,300 | 4,422,600 | 4,411,000 |
| Personal | 1,051,700 | 1,051,200 | 979,900 | 957,300 | 974,300 | 929,500 | 927,200 | 907,100 | 854,000 | 1,051,700 | 974,300 | 957,300 | 907,100 |
| Retail mutual funds | 165,900 | 165,100 | 155,900 | 153,800 | 161,600 | 157,000 | 157,400 | 155,200 | 148,300 | 165,900 | 161,600 | 153,800 | 155,200 |
| Total AUA | 5,588,600 | 5,655,600 | 5,363,900 | 5,533,700 | 5,486,200 | 5,666,400 | 5,653,500 | 5,473,300 | 5,390,000 | 5,588,600 | 5,486,200 | 5,533,700 | 5,473,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 237,600 | 233,900 | 223,500 | 218,700 | 223,500 | 219,700 | 220,600 | 216,000 | 204,100 | 237,600 | 223,500 | 218,700 | 216,000 |
| Personal | 280,300 | 276,900 | 253,300 | 243,300 | 245,400 | 229,300 | 225,500 | 216,200 | 200,900 | 280,300 | 245,400 | 243,300 | 216,200 |
| Retail mutual funds | 226,900 | 222,300 | 211,200 | 209,000 | 217,700 | 211,900 | 210,600 | 207,700 | 196,200 | 226,900 | 217,700 | 209,000 | 207,700 |
| Total AUM | 744,800 | 733,100 | 688,000 | 671,000 | 686,600 | 660,900 | 656,700 | 639,900 | 601,200 | 744,800 | 686,600 | 671,000 | 639,900 |

[^2]| 3,263 | 3,230 | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{gathered} 68 \\ (20) \end{gathered}$ | $\begin{gathered} 67 \\ (27) \end{gathered}$ |
| 79 | 140 | (1) | (75) | 43 | (14) | (24) |  |  |
| (2) | (9) | (1) | (24) | (9) | 9 | 15 |  |  |
| (15) | (31) | (29) | (18) | (13) | (35) | (28) |  |  |
| 62 | 100 | (31) | (117) | 21 | (40) | (37) | 48 | 40 |
| $(1,246)$ | 1,096 | 35 | 453 | 415 | 1,978 | $(2,006)$ | 1,702 | $(4,405)$ |
| 590 | (398) | (66) | (107) | (78) | (710) | 658 | (638) | 1,538 |
| - | - | 2 | - | - | - | - |  |  |
| - | - | 2 | - | - | - |  |  |  |
| (656) | 698 | (27) | 346 | 337 | 1,268 | $(1,348)$ | 1,064 | $(2,867)$ |
| (118) | (182) | (316) | (12) | (45) | (217) | 424 | 27 | 585 |
| 11 | (25) | (74) | 88 | 28 | 144 | (153) | 7 | (167) |
| (107) | (207) | (390) | 76 | (17) | (73) | 271 | 34 | 418 |
| (581) | (92) | (394) | 127 | 464 | 84 | 49 | (42) | 510 |
| 118 | (189) | 163 | 10 | (13) | 144 | (18) | (58) | (20) |
| (10) | 30 | 7 | (3) | 2 | 1 | (2) |  |  |
| (473) | (251) | (224) | 134 | 453 | 229 | 29 | (100) | 490 |
| $(1,174)$ | 340 | (672) | 439 | 794 | 1,384 | $(1,085)$ | 1,046 | $(1,919)$ |
| 2,089 | 3,570 | 2,500 | 3,689 | 3,903 | 4,444 | 1,927 | 3,883 | 877 |
| 2,090 | 3,566 4 | 2,497 | 3,686 | 3,894 | 4,432 | 1,919 | 3,872 | 871 |
| (1) | 4 | 3 |  |  | 12 |  | 11 | 6 |



| STATEMENTS OF CHANGES IN EQUITY <br> (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 5,706 | 6,406 | 6,306 | 6,306 | 6,306 | 6,306 | 6,413 | 6,713 | 6,713 | 6,306 | 6,413 | 6,413 | 6,713 |
| Issued |  |  | 350 |  |  |  |  |  |  | 350 |  |  |  |
| Redeemed |  | (700) | (250) |  |  |  | (107) | (300) |  | (950) | (107) | (107) | (300) |
| Balance at end of period | 5,706 | 5,706 | 6,406 | 6,306 | 6,306 | 6,306 | 6,306 | 6,413 | 6,713 | 5,706 | 6,306 | 6,306 | 6,413 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 17,638 | 17,601 | 17,635 | 17,642 | 17,634 | 17,647 | 17,730 | 17,759 | 17,717 | 17,635 | 17,730 | 17,730 | 17,939 |
| Issued | 38 | 38 | 11 | 23 | 24 | 15 | 30 | 39 | 42 | 87 | 69 | 92 | 227 |
| Purchased for cancellation | (24) | (1) | (45) | (30) | (16) | (28) | (113) | (68) |  | (70) | (157) | (187) | (436) |
| Balance at end of period | 17,652 | 17,638 | 17,601 | 17,635 | 17,642 | 17,634 | 17,647 | 17,730 | 17,759 | 17,652 | 17,642 | 17,635 | 17,730 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period |  |  | 3 | - | (3) | - | - | - | (1) | 3 |  | - |  |
| Sales | 20 | 43 | 82 | 57 | 69 | 64 | 69 | 48 | 38 | 145 | 202 | 259 | 130 |
| Purchases | (21) | (43) | (85) | (54) | (66) | (67) | (69) | (48) | (37) | (149) | (202) | (256) | (130) |
| Balance at end of period | (1) |  |  | 3 |  | (3) |  |  |  | (1) |  | 3 |  |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (104) | (36) | (18) | (109) | (95) | (7) | (27) | 112 | (10) | (18) | (27) | (27) | (80) |
| Sales | 1,039 | 1,272 | 1,529 | 1,418 | 1,292 | 1,344 | 1,425 | 1,000 | 1,099 | 3,840 | 4,061 | 5,479 | 4,414 |
| Purchases | (994) | $(1,340)$ | $(1,547)$ | $(1,327)$ | $(1,306)$ | $(1,432)$ | $(1,405)$ | $(1,139)$ | (977) | $(3,881)$ | $(4,143)$ | $(5,470)$ | $(4,361)$ |
| Balance at end of period | (59) | (104) | (36) | (18) | (109) | (95) | (7) | (27) | 112 | (59) | (109) | (18) | (27) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 53,640 | 52,208 | 51,112 | 49,424 | 47,405 | 45,764 | 45,359 | 44,479 | 42,538 | 51,112 | 45,359 | 45,359 | 41,519 |
| Transition adjustment for IFRS $9{ }^{1}$ | - | - | - | - | - | - | (558) |  |  | - | (558) | (558) |  |
| Transition adjustment for IFRS $15^{2}$ |  | - | (70) |  |  |  |  |  |  | (70) |  |  |  |
| Net income attributable to shareholders | 3,263 | 3,226 | 3,170 | 3,247 | 3,101 | 3,051 | 3,001 | 2,829 | 2,783 | 9,659 | 9,153 | 12,400 | 11,428 |
| Other comprehensive income | (473) | (251) | (224) | 134 | 453 | 229 | 29 | (100) | 490 | (948) | 711 | 845 | 467 |
| Preferred share dividends | (66) | (65) | (74) | (71) | (71) | (71) | (72) | (72) | (76) | (205) | (214) | (285) | (300) |
| Common share dividends | $(1,464)$ | $(1,466)$ | $(1,407)$ | $(1,412)$ | $(1,355)$ | $(1,356)$ | $(1,319)$ | $(1,324)$ | $(1,269)$ | $(4,337)$ | $(4,030)$ | $(5,442)$ | $(5,096)$ |
| Premium paid on common shares purchased for cancellation | (173) | (10) | (303) | (217) | (112) | (196) | (810) | (454) |  | (486) | $(1,118)$ | $(1,335)$ | $(2,674)$ |
| Share-based compensation awards | (9) | (8) | 2 | (4) | (2) | (1) | (3) | (9) | (6) | (15) | (6) | (10) | (40) |
| Issuance costs |  | - |  |  |  | - |  |  |  |  |  |  | (1) |
| Other | (2) | 6 | 2 | 11 | 5 | (15) | 137 | 10 | 19 | 6 | 127 | 138 | 56 |
| Balance at end of period | 54,716 | 53,640 | 52,208 | 51,112 | 49,424 | 47,405 | 45,764 | 45,359 | 44,479 | 54,716 | 49,424 | 51,112 | 45,359 |
| Other components of equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains and losses on AFS securities |  |  |  |  |  |  |  | 378 | 330 |  | 105 |  | 378 |
| Unrealized gains and losses on securities and loans at FVOCI | 119 | 57 | (43) | (12) | 105 | 84 | 124 |  |  | 119 |  | (12) |  |
| Unrealized foreign currency translation gains and losses, net of hedging activities | 4,162 | 4,817 | 4,119 | 4,147 | 3,801 | 3,465 | 2,200 | 3,545 | 2,484 | 4,162 | 3,801 | 4,147 | 3,545 |
| Gains and losses on derivatives designated as cash flow hedges | (16) | 91 | 298 | 688 | 612 | 629 | 702 | 431 | 397 | (16) | 612 | 688 | 431 |
| Balance at end of period | 4,265 | 4,965 | 4,374 | 4,823 | 4,518 | 4,178 | 3,026 | 4,354 | 3,211 | 4,265 | 4,518 | 4,823 | 4,354 |
| Total retained earnings and other components of equity | 58,981 | 58,605 | 56,582 | 55,935 | 53,942 | 51,583 | 48,790 | 49,713 | 47,690 | 58,981 | 53,942 | 55,935 | 49,713 |
|  | 82,279 | 81,845 | 80,553 | 79,861 | 77,781 | 75,425 | 72,736 | 73,829 | 72,274 | 82,279 | 77,781 | 79,861 | 73,829 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 101 | 97 | 94 | 91 | 600 | 588 | 599 | 587 | 598 | 94 | 599 | 599 |  |
| Dividends | (1) |  | - |  | (18) | (1) | (18) | - | (17) | (1) | (37) | (37) | (34) |
| Net income attributable to NCI | - | 4 | 2 | 3 | 8 | 9 | 11 | 8 | 13 | 6 | 28 | 31 | 41 |
| Foreign currency translation adjustments | (1) |  | 1 |  | 1 | 3 | (3) | 3 | (7) | - | 1 | 1 | (2) |
| Redemption of trust capital securities | - | - |  |  | (500) | - | - | - |  | - | (500) | (500) | (1) |
| Other | $-$ | - | - | - | - | 1 | (1) | 1 | - | - |  | - | (1) |
| Balance at end of period | 99 | 101 | 97 | 94 | 91 | 600 | 588 | 599 | 587 | 99 | 91 | 94 | 599 |
| Total equity | 82,378 | 81,946 | 80,650 | 79,955 | 77,872 | 76,025 | 73,324 | 74,428 | 72,861 | 82,378 | 77,872 | 79,955 | 74,428 |

${ }_{2}^{1}$ For further details, refer to our 2018 Annual Report.
${ }^{2}$ For further details, refer to the Q3/19 Report to Shareholders and our 2018 Annual Report.

| Composition of Capital Template <br> (Millions of Canadian dollars, except percentage and otherwise noted) | Cross Reference of Curent Quarter to Regulatory Capital Balance Sheet Pages 22-23 | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 capital (CET1): Instruments and Reserves |  |  |  |  |  |  |
| 1 Directly issued qualitying common share capital (and equivalent tor non-joint stock companies) plus related stock surplus | a+a' | 17,902 | 17,854 | 17,888 | 17,922 | 17,831 |
| 2 Retained earning | ${ }^{\text {b }+b^{\prime}}$ | 54,407 | 53,319 | 51,885 | 50,807 | 49,126 |
| 3 Accumulated other comprehensive income (and other reserves) | c-c' | 4,265 | 4,965 | 4,374 | 4,823 | 4,518 |
| 4 Directly issued capital subject to phase out trom CET1 (only applicable to non-joint stock companies) |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | d | 12 | 13 | 13 | 13 | 13 |
| 6 Common Equity Tier 1 capital before regulatory adjustments |  | 76,586 | 76,151 | 74,160 | 73,565 | ,488 |
| Common Equity Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 7 Prudential valuation adjustments |  |  |  |  |  |  |
| 8 Goodwill (net of related tax liability) | e+e't | 11,012 | 11,184 | 11,050 | 11,041 | 10,905 |
| 9 Other intangibles other than mortgage-servicing rights (net of related tax liability) | ${ }^{\text {f }}+\mathrm{f}^{+} \cdot \mathrm{v}+\mathrm{m}^{\prime}$ | 3,892 | 3,901 | 3,865 | 3,841 | 3,768 |
| 10 Deferred tax assets excluding those arising from temporary differences (net of related tax liability) | g | 201 | 175 | 264 | 178 | 12 |
| 11 Cash flow hedge reserve | h | (16) | 91 | 298 | 688 | 612 |
| 12 Shortfall of provisions to expected losses | i | 467 | 468 | 446 | 397 | 607 |
| 13 Securitization gain on sale |  |  |  |  |  |  |
| 14 Gains and losses due to changes in own credit risk on fair valued liabilities | j | 7 | (123) | 100 | (105) | (99) |
| 15 Defined benefit pension fund net assets (net of related tax liability) | k | 85 | 141 | 174 | 524 | 629 |
| 16 Investments in own shares (if not already netted off paid-in capital on reported balance sheet) |  |  |  |  |  |  |
| 17 Reciprocal cross holdings in common equity |  |  |  |  |  |  |
| 18 Non-signiicant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 19 Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10\% threshold) |  |  |  |  |  |  |
| 20 Mortgage servicing rights (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| ${ }^{21}$ Deferred tax assets arising from temporary differences (amount above $10 \%$ threshold, net of related tax liability) |  |  |  |  |  |  |
| 22 Amount exceeding the 15\% threshold |  |  |  |  |  |  |
| 23 of which: significant investments in the common stock of financials 24 of which: mortgage servicing rights | 1 |  | - |  |  |  |
| 25 of which: deferred tax assets arising from temporary differences | m |  |  |  |  |  |
| 26 Other deductions or regulatory adjustments to CET1 as determined by OSFI |  |  |  |  |  |  |
| 27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions |  |  |  |  |  |  |
| ${ }^{28}$ Total regulatory adjustments to Common Equity Tier 1 |  | 15,648 | 15,837 | 16,197 | 16,564 | 16,434 |
| ${ }^{29}$ Common Equity Tier 1 capital (CET1) |  | 60,938 | 60,314 | 57,963 | 57,001 | 55,054 |
| Additional Tier 1 capital (AT1): Instruments |  |  |  |  |  |  |
| 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus |  | 4,174 | 4,175 | 4,175 | 3,825 | 3,825 |
| 31 of which: classified as equity under applicable accounting standards | $\mathrm{n}^{\prime}$ | 4,174 | 4,175 | 4,175 | 3,825 | 3,825 |
| 32 of which: classified as liabilities under applicable accounting standards | n-n'-n"-n"' |  |  |  |  |  |
| 33 Directly issued capital instruments subject to phase out trom Additional Tier 1 ' | $x^{\prime}+\mathrm{n}^{\prime \prime}$ | 1,500 | 1,500 | 2,200 | 2,450 | 2,450 |
| 34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group AT1) 35 of which: instruments issued by subsidiaries subject to phase out | 。 | 3 | 3 | 3 | 3 |  |
| ${ }_{36}$ Additional Tier 1 capital before regulatory adjustments |  | 5,677 | 5,678 | 6,378 | 6,278 | 6,278 |
| Additional Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 37 Investments in own Additional Tier 1 instruments |  |  | - |  |  |  |
| 38 Reciprocal cross holdings in Additional Tier 1 instruments |  |  |  |  |  |  |
| 39 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 40 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions |  |  | - |  |  |  |
| 41 Other deductions from Tier 1 capital as determined by OSFI <br> 41a of which: reverse mortgages |  |  |  |  |  |  |
| 42 Regulatry adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions |  |  |  |  |  |  |
| 43 Total regulatory adjustments to Additional Tier 1 capital |  | - | - | - | - |  |
| 44 Additional Tier 1 Capital (AT1) |  | 5,677 | 5,678 | 6,378 | 6,278 | 6,278 |
| 45 Tier 1 capital (T1 = CET1 + AT1) |  | 66,615 | 65,992 | 64,341 | 63,279 | 61,332 |
| Tier 2 Capital: Instruments and Provisions |  |  |  |  |  |  |
| 46 Directly issued qualifying Tier 2 instruments plus related stock surplus |  | 6,901 | 6,432 | 6,348 | 6,230 | 6,237 |
| 47 Directly issued capital instruments subject to phase out from Tier 2 | q'' | 2,508 | 2,534 | 2,519 | 2,509 | 2,502 |
| 48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2) |  | 26 | 29 | 27 | 14 |  |
| 49 of which: instruments issued by subsidiaries subject to phase out | q'"' | 24 | 26 | 24 | 10 | 20 |
| 50 Collective allowances | s | 513 | 504 | 523 | 462 | 431 |
| ${ }^{51}$ Tier 2 capital before regulatory adjustments |  | 9,948 | 9,499 | 9,417 | 9,215 | 9,193 |
| Tier 2 Capital: Requlatory adiustments ${ }^{1}$ |  |  |  |  |  |  |
| $\begin{array}{ll}52 & \text { investments in own tier 2 instruments } \\ 53 & \text { Reciprocal cross holdings in Tier } 2 \text { instruments and Other TLAC-eligible Instruments }\end{array}$ |  |  | : |  |  |  |
| Non-significant investments in the capital of banking, financial and insurance entities, and Other TLAC-eligible instruments issued by G-SIBs and Canadian D-SIBs that are outside the scope of regulatory consolidation, where the institution does not own more than $10 \%$ of the issued common share capital of the entity (amount above 10\% threshold) |  |  | $:$ |  |  |  |
| $54 \mathrm{a}$ <br> Non-significant investments in the other TLAC-eligible instruments issued by G-SIBs and Canadian D-SIBs, where the institution does not own more than $10 \%$ of the issued common share capital of the entity: amount previously designated for the $5 \%$ threshold but that no longer meets the conditions. |  | - | - |  |  |  |
| Significant investments in the capital of banking, financial and insurance entities and Other TLAC-eligible instuments issued by G-SIBS and Canadian D-SIBS that are outside the scope of regulatory consolidation |  | - | - |  |  |  |
| 56 Other deductions from Tier 2 capital |  |  |  |  |  |  |
| ${ }^{57}$ Total regulatory adjustments to Tier 2 capital |  |  |  |  |  |  |
| ${ }^{58}$ Tier 2 capital (T2) |  | 9,948 | 9,499 | 9,417 | 9,215 | 9,193 |
| 59 Total capital ( T 2 $=\mathrm{T} 1+\mathrm{T} 2$ ) 60 Total risk-weighted assets |  | $\begin{array}{r}76,563 \\ \hline 5064\end{array}$ | 75,491 510463 | $\begin{array}{r}73,758 \\ \hline 50851\end{array}$ | $\begin{array}{r}72,494 \\ \hline 4969\end{array}$ | $\begin{array}{r}70,525 \\ \hline 49889\end{array}$ |
| 60 Total risk-weighted assets |  | 510,664 | 510,463 | 508,512 | 496,459 | 498,896 |
| 60a Common Equity Tier 1 (CET1) Capital RWA 60a Tier 1 Capital RWA |  | ${ }^{510,664}$ | 510,463 | 508,512 | 495,528 | 497,949 498422 |
| 60b Tier 1 Capital RWA 60c Total Capital RWA |  | 510,664 | 510,463 | 508,512 | 495,993 | 498,422 |
| 600 Total Capital RWA |  | 510,664 | 510,463 | 508,512 | 496,459 | 498,896 |

[^3]
## Capital ratios

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)
64 Buffer (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer expressed as a percentage of risk-weighted assets)
65 of which: capital conservation buffer
66 of which: bank-specific countercyclical buffer
67 of which: G-SIB buffer
68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)
OSFI target (minimum + capital conservation buffer + D-SIB surcharge (if applicable))
69 Common Equity Tier 1 target ratio
70 Tier 1 capital target ratio
71 Total capital target ratio

## mounts below the thresholds for deduction (before risk-weighting)

72 Non-significant investments in the capital and Other TLAC-eligible instruments of other financials entitie
73 Significant investments in the common stock of financials
${ }^{2} 4$ Mortgage servicing rights (net of related tax liability)
Deferred tax assets arising from temporary differences (net of related tax liability)

## 教 2

76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
77 Cap on inclusion of allowances in Tier 2 under standardized approach
78 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)
79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approach

## Capital instruments subject to phase-out arrangements (only applicable

80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to phase out arrangements
84 Current cap on T2 instruments subject to phase out arrangements
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $11.9 \%$ | $11.8 \%$ | $11.4 \%$ | $11.5 \%$ | $11.1 \%$ |
| $13.0 \%$ | $12.9 \%$ | $12.7 \%$ | $12.8 \%$ | $12.3 \%$ |
| $15.0 \%$ | $14.8 \%$ | $14.5 \%$ | $14.6 \%$ | $14.1 \%$ |
| $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ |
| $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $1.0 \%$ | $1.0 \%$ | $1.0 \%$ | $1.0 \%$ | $1.0 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $11.9 \%$ | $11.8 \%$ | $11.4 \%$ | $11.5 \%$ | $11.1 \%$ |
|  |  |  |  |  |
| $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ |
| $9.5 \%$ | $9.5 \%$ | $9.5 \%$ | $9.5 \%$ | $9.5 \%$ |
| $11.5 \%$ | $11.5 \%$ | $11.5 \%$ | $11.5 \%$ | $11.5 \%$ |
|  |  |  |  |  |
| 2,794 | 2,298 | 2,273 | 1,529 | 2,925 |
| 4,046 | 3,910 | 3,851 | 3,883 | 3,764 |
| $-\overline{-}$ | - | - |  |  |
| 938 | 960 | 840 | 617 | 894 |
|  |  |  |  |  |
| 513 | 504 | 523 | 462 | 431 |
| 513 | 504 | 523 | 462 | 431 |
| 2,061 | 2,050 | 2,021 | 1,996 | 1,982 |
| 2,061 | 2,050 | 2,021 | 1,996 | 1,982 |
|  |  |  |  |  |
| - | - | - | - | - |
| - | - | - | - |  |
| 2,217 | 2,217 | 2,217 | 2,957 | 2,957 |
| 2,757 | 2,757 | 2,757 | 3,676 | 3,676 |
| - | - | - | - | - |

Capital surcharge, equal to the higher of our D-SIB surcharge and the BCBS's G-SIB surcharge, is applicable to risk-weighted capita.

Cash and due from banks
Interest-bearing deposits with banks
Securities, net of applicable allowance
Non-significant investments in capital of other financial institutions not exceeding regulatory thresholds Other securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retail
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 requlatory capital ${ }^{1}$
Shortfall of allowances to expected loss ${ }^{2}$
Allowances not reflected in regulatory capital
Segregated fund net assets
Other
Customers' liability under acceptances
Derivatives
Premises and equipment, net
Goodwill
Goodwill related to insurance and joint ventures
Other intangibles
Other intangibles related to insurance and joint ventures
Other
Significant investments in other financial institutions and insurance subsidiaries of which: exceeding regulatory thresholds
of which: not exceeding regulatory thresholds
Defined - benefit pension fund net assets
Deferred tax assets
of which: deferred tax assets excluding those arising from temporary differences
of which: deferred tax assets arising from temporary differences exceeding regulatory thresholds
of which: deferred tax liabilities related to permitted tax netting
of which: deferred tax assets - other temporary differences
Other assets



[^4]Liabilitie
Deporits
Personal
Business and governmen
Bank
Segregated fund net liabilities
Other
Other
Acceptances
Obligations related to securities sold shor
Obligations related to assets sold under repurchase agreements and securities loaned
Derivatives
Insurance claim and policy benefit liabilities
Other liabilities
Gains and losses due to changes in own credit risk on fair value liabilities
eferred tax liabilities
of which: related to goodwill
of which: related to intangibles
of which: relates to permitted tax netting
Of which: othes
Other Liabilities
Subordinated debenture
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capital
Subordinated debentures used for regulatory capital:
liffying
of which: are subject to phase out directly issued capital:
of which: are subject to phase out issued by subsidiaries and held by 3rd party

## Total liabilities

Equity attributable to shareholders
Common shares
of which are treasury shares - common
Retained earnings
of which relates to retained earning for capital purposes
of which relates to insurance and joint ventures
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
Other reserves allowed for regulatory capital
of which relates to Insurance
referred shares
of which: are qualifying
of which: are subject to phase out
of which portion are not allowed for regulatory capital
of which: are qualifying treasury shares
of which: are subject to phase out treasury shares
on-controlling interests
of which: are qualifying
portion allowed for inclusion into CET1
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
of which: portion not allowed for regulatory capital
Total equity
Total liabilities and equity

## uity

Principal activities
Service provider for insurance claims
ervice provider for insurance companies listed and the bank (creditor)
Life and health insurance company
Property and casualty insurance company
Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients

| Equity |  |
| ---: | ---: |
|  | 5 |
|  | 17 |
|  | 2,536 |
|  | 61 |
|  | 1 |
|  | 1,211 |



| 287,929 563,781 29,939 |
| :---: |
| 881,649 |
| 17,124 33,602 |
| 220,027 |
| 96,857 |
| 51,576 |
| 7 |
| 85 |
| 110 |
| 843 |
| 34 |
| 12 |
| (911) |
| 51,484 |
| 9,818 |
| 385 |
| 9,433 |
| 6,901 |
| 2,508 |
| 24 |
| 1,310,653 |
| 82,229 |
| 17,593 |
| (59) |
| 54,748 |
| 309 |
| 54,439 |
| (32) |
| 4,183 |
| (16) |
| 4,265 |
| 16 |
| (82) |
| 5,705 |
| 4,174 |
| 1,500 |
| 31 |
| (1) |
| 99 |
| 12 |
| 3 |
| 27 |
| 57 |
| 82,328 |
| 1,392,981 |


| Insurance subsidiaries ${ }^{1}$ |
| :--- |
| Assured Assistance Inc. |
| RBC Insurance Services Inc. |
| RBC Life Insurance Company |
| RBC Insurance Company of Canada |
| RBC Insurance Holdings Inc. |
| Royal Bank of Canada Insurance Company Limited |

${ }^{1}$ The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation.

| Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 |
| :---: | :---: | :---: | :---: | :---: |
| 60,314 | 57,963 | 57,001 | 55,054 | 53,277 |
| 38 | 38 | 11 | 23 | 24 |
| (24) | (1) | (45) | (30) | (16) |
| $(1,530)$ | $(1,531)$ | $(1,481)$ | $(1,483)$ | $(1,426)$ |
| - | - | - | - | - |
| 3,263 | 3,226 | 3,170 | 3,247 | 3,101 |
| (130) | 223 | (205) | 6 | - |
| (700) | 591 | (449) | 305 | 340 |
| (656) | 698 | (28) | 346 | 336 |
| $\begin{gathered} 62 \\ (106) \end{gathered}$ | $\begin{gathered} 100 \\ (207) \end{gathered}$ | $\begin{array}{r} (31) \\ (390) \end{array}$ | $\begin{gathered} (117) \\ 76 \end{gathered}$ | $\begin{gathered} 21 \\ (17) \end{gathered}$ |
| 182 | (170) | (33) | (209) | (82) |
| (475) | (25) | (6) | 88 | (164) |
| (26) | 89 | (86) | (166) | - |
| 56 | 33 | 350 | 105 | (536) |
|  |  | - | - | - |
| (505) | (147) | (270) | 149 | 372 |
| 60,938 | 60,314 | 57,963 | 57,001 | 55,054 |
| 5,678 | 6,378 | 6,278 | 6,278 | 6,781 |
| (1) |  | 350 |  | 3 |
| - | (700) | (250) | - | (506) |
| 5,677 | 5,678 | 6,378 | 6,278 | 6,278 |
| 66,615 | 65,992 | 64,341 | 63,279 | 61,332 |
| 9,499 | 9,417 | 9,215 | 9,193 | 9,156 |
| 1,456 |  |  | - | - |
| $(1,000)$ | - |  | - | - |
| (7) | 82 | 202 | 22 | 37 |
| 9,948 | 9,499 | 9,417 | 9,215 | 9,193 |
| 76,563 | 75,491 | 73,758 | 72,494 | 70,525 |

## Common Tier 1 (CET1) capital <br> Opening amount

New capital issues
Redeemed capital
Gross dividends (deduction)
Shares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains/(losses)),
net of hedging activities)
nvestments (unrealized gains (losses) on Investment securities) Other

Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments
Prudential valuation adjustments
Other ${ }^{2}$

## Closing amount

## Other 'non-core' Tier 1 (Additional Tier 1) capita

## Opening amount

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3}$

## Closing amount

## Total Tier 1 capital

## Tier 2 capital

## Opening amount

New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Other, including regulatory adjustments and transitional arrangements ${ }^{4}$
Closing amount
Total regulatory capital

[^5]| 272,330 | 8\% | 7,926 | 15,074 |  | 23,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 369,098 | 59\% | 50,803 | 165,957 |  | 216,760 |
| 135,219 | 7\% | 1,041 | 8,564 |  | 9,605 |
| 120,637 | 6\% | 1,368 | 5,918 |  | 7,286 |
| 1,171,636 | 27\% | 68,731 | 247,454 |  | 316,185 |
| 816,187 | 1\% | 108 | 8,820 | 137 | 9,065 |
| 89,674 | 39\% | 1,399 | 19,373 | 14,649 | 35,421 |
| 905,861 | 5\% | 1,507 | 28,193 | 14,786 | 44,486 |
| 2,077,497 | 17\% | 70,238 | 275,647 | 14,786 | 360,671 |
| 3,347 | 138\% |  | 4,623 |  | 4,623 |
| 64,367 | 12\% | 4,434 | 3,152 |  | 7,586 |
| n.a. | n.a. | n.a. | 16,816 |  | 16,816 |
| 18,005 | 146\% | n.a. | n.a. | 26,281 | 26,281 |
| 2,163,216 | 19\% | 74,672 | 300,238 | 41,067 | 415,977 |



| Risk-weighted assets Al-in Basis |  |  |  |
| :---: | :---: | :---: | :---: |
| Q2/19 | Q1/19 | Q4/18 | Q3/18 |
| Total ${ }^{4}$ | Total ${ }^{4}$ | Total ${ }^{4}$ | Total ${ }^{4}$ |



|  | 2,353 | 5,910 | - | 8,263 |
| :---: | :---: | :---: | :---: | :---: |
|  | 1,244 | 1,847 |  | 3,091 |
|  | 1,706 | 216 |  | 1,922 |
|  | 201 | 22 |  | 223 |
|  | 7,020 | 1,646 |  | 8,666 |
|  |  | 7,260 | - | 7,260 |
|  | 12,524 | 16,901 | - | 29,425 |
|  | 5,483 | 59,779 | n.a. | 65,262 |
|  |  |  |  |  |
| 2,163,216 | 92,679 | 376,918 | 41,067 | 510,664 |
|  |  |  |  |  |
| 2,163,216 | 92,679 | 376,918 | 41,067 | 510,664 |
|  |  |  | - |  |
| 2,163,216 | 92.679 | 376.918 | 41.067 | 510.664 |



| Market risk ${ }^{\text {10, 11 }}$ <br> Interest rate <br> Equity <br> Foreign exchange <br> Commodities <br> Specific risk <br> Incremental risk charge ${ }^{\text {12, 13 }}$ <br> Total market risk |
| :---: |
| Operational risk |
| Requatary floor adjustment ${ }^{14}$ CET1 capital risk-weighted assets |
| Additional CVA adjustment, prescribed by OSFI, for Tier 1 Capital ${ }^{6}$ Regulatory floor adjustment ${ }^{14}$ |
| Tier 1 capital ris-weighted assets |
| Additional CVA adjustment, prescribed by OSFI, for Total Capital ${ }^{6}$ Regulatory floor adjustment ${ }^{14}$ |
| Total capital risk-weighted assets (RWA) |

Calculated using guidelines issued by OSFI under the Basel III All-in framework.
${ }^{2}$ Total exposure represents exposure at default (EAD) which is the expected gross exposure upon the default of an obligor. This amount excludes any allowance against impaired loans or partial write-offs and does not reflect the impact of credit risk mitigation.
${ }_{4}^{5}$ Represents the average of counterparty risk weights within a particular category.
${ }^{4}$ The minimum capital requirements for each category can be calculated by multiplying the total RWA by $8 \%$
${ }_{6}^{5}$ For credit risk, a majority of our portifloios use the Internal Ratings Based (IRB) Approach and the remainder use the Standardized Approach
${ }^{7}$ CAR guidelines define banking book eauities based on the economic substance of th three tier capital approach with different scalars for each tier until the end of 2018 . For 2018 the scalars percentages were $80 \%, 83 \%$ and $86 \%$ applied to CET1, Tier 1 and TC respectively.
 As at Q3/19, the

Equity Investments in Funds ( $\$ 1,130$ million) uses the Mandate-based and Fall-Back Approaches.
${ }^{9}$ For credit risk, portitolios using the Standardized and IRB Approaches represents $18 \%$ and $72 \%$, respectively, of RWA. The
9 For credit risk, portfolios using the Standardized and IRB Approaches represents $18 \%$ and $72 \%$, respectively, of RWA. The remaining $10 \%$ represents Balance Sheet assets not included in Standardized or IRB Approaches.
10 For market risk RWA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved. For standardized approach, we use internally validated models.




${ }^{13}$ The models are subject to the same internal independent vetting and validation procedures used for all regulatory capital models. Important assumptions are re-reviewed at least annually. Due to the long time horizon and high confidence level of the risk measure, we do not perform back-testing as we do for


| TOTAL CAPITAL RISK-WEIGHTED ASSETS BY BUSINESS SEGMENTS (ALL-IN BASIS) (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal and Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Banking | 172,848 | 169,850 | 168,360 | 165,146 | 166,922 | 163,982 | 156,735 |  |  |  |  |  |
| Caribbean \& U.S. Banking | 12,227 | 12,708 | 12,923 | 12,430 | 12,825 | 12,780 | 12,309 |  |  |  |  |  |
| Wealth Management | 77,737 | 75,434 | 72,979 | 70,092 | 68,088 | 69,286 | 67,018 |  |  |  |  |  |
| Insurance | 9,300 | 8,961 | 8,830 | 8,984 | 8,933 | 8,744 | 8,438 |  |  |  |  |  |
| Investor \& Treasury Services | 27,001 | 26,808 | 28,074 | 29,223 | 26,806 | 26,239 | 27,165 |  |  |  |  |  |
| Capital Markets | 203,592 | 207,560 | 208,241 | 201,499 | 206,968 | 201,260 | 183,346 |  |  |  |  |  |
| Corporate Support | 7,959 | 9,142 | 9,105 | 9,085 | 8,354 | 6,881 | 11,747 |  |  |  |  |  |
| Total capital RWA | 510,664 | 510,463 | 508,512 | 496,459 | 498,896 | 489,172 | 466,758 |  |  |  |  |  |
| MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED |  | Q3/19 |  |  | Q2/19 |  |  | Q1/19 |  |  | Q4/18 |  |
| ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | Non- counterparty credit risk | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total | Non- <br> counterparty <br> credit isk | Counterparty credit risk | Total |
| Credit risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of credit risk RWA | 368,072 | 46,451 | 414,523 | 365,850 | 44,153 | 410,003 | 361,392 | 40,142 | 401,534 | 366,581 | 40,896 | 407,477 |
| Portfolio size ${ }^{1}$ | 6,117 | (238) | 5,879 | (719) | 1,139 | 420 | 7,557 | $(4,191)$ | 3,366 | 3,359 | (66) | 3,293 |
| Portfolio credit quality ${ }^{2}$ | 585 | 11 | 596 | 767 | 256 | 1,023 | $(1,220)$ | 1,591 | 371 | 286 | (340) | (54) |
| Model updates ${ }^{3}$ | . | $(1,360)$ | $(1,360)$ | . | . | - | - |  |  | $(8,709)$ | 46 | $(8,663)$ |
| Methodology and policy ${ }^{4}$ | . |  |  | - | - | - | $(3,930)$ | 6,160 | 2,230 | (8,\%) | . |  |
| Acquisitions and dispositions | - | - |  | - | - | - | (s, | - |  | - | - |  |
| Foreign exchange movements | $(3,581)$ | (916) | $(4,497)$ | 2,828 | 713 | 3,541 | 361 | 68 | 429 | 2,212 | 78 | 2,290 |
| Other | (375 | 461 | (4,896 | (654) | 190 | (464) | 1,690 | 383 | 2,073 | $(2,337)$ | (472) | $(2,809)$ |
| Closing balance of credit risk RWA | 371,568 | 44,409 | 415,977 | 368,072 | 46,451 | 414,523 | 365,850 | 44,153 | 410,003 | 361,392 | 40,142 | 401,534 |
| Market risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of market risk RWA | n.a. | n.a. | 31,453 | n.a. | n.a. | 34,862 | n.a. | n.a. | 32,209 | n.a. | n.a. | 29,921 |
| Movement in risk levels ${ }^{5}$ | n.a. | n.a. | (379) | n.a. | n.a. | $(3,438)$ | n.a. | n.a. | 957 | n.a. | n.a. | 972 |
| Model updates ${ }^{3}$ | n.a. | n.a. | $(1,382)$ | n.a. | n.a. | (233) | n.a. | n.a. | 768 | n.a. | n.a. | 617 |
| Methodology and policy ${ }^{4}$ | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Acquisitions and dispositions | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Foreign exchange movements | n.a. | n.a. | (267) | n.a. | n.a. | 262 | n.a. | n.a. | 928 | n.a. | n.a. | 699 |
| Other | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Closing balance of market risk RWA | n.a. | n.a. | 29,425 | n.a. | n.a. | 31,453 | n.a. | n.a. | 34,862 | n.a. | n.a. | 32,209 |
| Operational risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of operational risk RWA | n.a. | n.a. | 64,487 | n.a. | n.a. | 63,647 | n.a. | n.a. | 62,716 | n.a. | n.a. | 61,498 |
| Revenue generation | n.a. | n.a. | 775 | n.a. | n.a. | 840 | n.a. | n.a. | 931 | n.a. | n.a. | 1,218 |
| Closing balance of operational risk RWA | n.a. | n.a. | 65,262 | n.a. | n.a. | 64,487 | n.a. | n.a. | 63,647 | n.a. | n.a. | 62,716 |
| Regulatory floor adjustment ${ }^{6}$ | n.a. | n.a. | - | n.a. | n.a. | - | n.a. | n.a. | - | n.a. | n.a. | - |
| Total capital RWA | 371,568 | 44,409 | 510,664 | 368,072 | 46,451 | 510,463 | 365,850 | 44,153 | 508,512 | 361,392 | 40,142 | 496,459 |

${ }^{1}$ Organic changes in portfolio size and composition (including new business and maturing loans).
${ }^{2}$ Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.
Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
${ }^{4}$ Methodology changes to the calculations driven by regulatory policy changes.
${ }^{5}$ Change in risk due to position changes and market movements.
 requirement of $70 \%, 72.5 \%$, and $75 \%$ in Q2/18, Q3/18, and Q4/18, respectively.

Total consolidated assets as per published financial statements
2 Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation
3 Adjustment for securitized exposures that meet the operational requirements for the recognition of risk transfer ${ }^{2}$
4 Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure
5 Adjustments for derivative financial instruments

| $1,406,893$ | $1,378,876$ | $1,366,207$ | $1,334,734$ | $1,292,374$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $(14,448)$ | $(13,876)$ | $(13,051)$ | $(12,474)$ | $(12,329)$ |
|  |  |  |  |  |
| $(7,070)$ | $(7,070)$ | $(7,072)$ |  |  |
|  |  | - | - | - |
| $(18,922)$ | 2,499 | $(4,249)$ | $(17,256)$ | $(16,148)$ |
| $(3,522)$ | $(7,277)$ | $(6,363)$ | $(6,374)$ | 2,297 |
| 199,483 | 199,563 | 196,093 | 183,528 | 178,360 |
| $(33,045)$ | $(31,518)$ | $(29,735)$ | $(31,389)$ | $(30,655)$ |
| $1,529,369$ | $1,521,197$ | $1,501,830$ | $1,450,769$ | $1,413,899$ |

7 Adjustments for off-balance sheet items (i.e., credit equivalent amounts of off-balance sheet exposures)
8 Other adjustments
9 Leverage Ratio Exposure
${ }^{1}$ From Q1 2019 and onwards, based on OSFl's Leverage Requirements Guideline issued in October 2018 with prior quarters based on OSFl's October 2014 Leverage Requirements Guideline. Historical periods reflect the Leverage Ratio Exposure-All-in basis.
${ }^{2}$ OSFI's October 2018 Leverage Requirements Guideline now allows for the exclusion of securitized exposures that meet the operational requirements for risk transference. This exclusion is not applicable for prior quarters.

## On-balance sheet exposures

1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures, bu including collateral)
2 Gross-up for derivatives collateral provided where deducted from balance sheet assets pursuant to the operative accountina framework (IFRS) ${ }^{2}$
3 (Deductions of receivables assets for cash variation margin provided in derivatives transactions) ${ }^{2}$
4 (Asset amounts deducted in determining Basel III Tier 1 capital)
5 Total on-balance sheet exposure (excluding derivatives and SFTs) (sum of lines 1 and 4$)^{2}$ Derivatives exposures
6 Replacement cost associated with all derivatives transactions (i.e., net of eligible cash variation margin)
7 Add-on amounts for potential future exposure (PFE) associated with all derivatives transactions
8 (Exempted central counterparty (CCP)-leg of client-cleared trade exposures)
9 Adjusted effective notional amount of written credit derivatives
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)
11 Total derivative exposures (sum of lines 6 to 10) ${ }^{2}$

## Securities financing transaction exposures

12 Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)
14 Counterparty credit risk (CCR) exposure for SFTs
${ }^{5}$ Agent transaction exposures
16 Total securities financing transaction exposures (sum of lines 12 to 15)
Other off-balance sheet exposures
17 Off-balance sheet exposures at gross notional amount
18 (Adjustments for conversion to credit equivalent amounts)
19 Off-balance sheet items (sum of lines 17 and 18)
Capital and Total Exposures

## 20 Tier 1 capital

21 Total Exposures (sum of lines 3,11,16 and 19)
Leverage ratio
22 Basel III leverage ratio

| 976,170 | 962,689 | 962,610 | 932,572 | 925,779 |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - |
| $(17,122)$ | $(14,409)$ | $(13,157)$ | $(14,148)$ | $(13,004)$ |
| $(15,641)$ | $(16,723)$ | $(16,096)$ | $(16,670)$ | $(16,533)$ |
| 943,407 | 931,557 | 933,357 | 901,754 | 896,242 |
| 27,095 | 24,791 | 23,748 | 17,836 | 16,628 |
| 52,475 | 57,405 | 53,368 | 57,904 | 54,891 |
| 282 | 5,115 | 3,452 | 1,042 | 836 |
| 79,852 | 87,311 | 80,568 | 76,782 | 72,355 |
| 381,796 | 346,107 | 326,384 | 315,685 | 282,825 |
| $(87,496)$ | $(54,006)$ | $(44,985)$ | $(36,209)$ | $(25,974)$ |
| 12,327 | 10,665 | 10,413 | 9,229 | 10,091 |
| - | - | - |  |  |
| 306,627 | 302,766 | 291,812 | 288,705 | 266,942 |
| 557,567 | 551,914 | 543,381 | 546,043 | 535,137 |
| $(358,084)$ | $(352,351)$ | $(347,288)$ | $(362,515)$ | $(356,777)$ |
| 199,483 | 199,563 | 196,093 | 183,528 | 178,360 |
| 66,615 | 65,992 | 64,341 | 63,279 | 61,332 |
| 1,529,369 | 1,521,197 | 1,501,830 | 1,450,769 | 1,413,899 |
| 4.4\% | 4.3\% | 4.3\% | 4.4\% | 4.3\% |

 Guideline. Historical periods reflect the Leverage Ratio Exposure-All-in basis.
${ }^{2}$ Prior period disclosures have been restated to reflect new OSFI leverage disclosure presentation format requirements.

| LOANS AND ACCEPTANCES <br> (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector <br> Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgagesHELOCOther personal | 298,975 | 290,136 | 286,312 | 282,471 | 278,291 | 273,383 | 272,192 | 270,348 | 264,583 | 282,471 | 270,348 |
|  | 41,175 | 41,646 | 41,433 | 42,197 | 42,183 | 42,117 | 42,001 | 42,430 | 43,109 | 42,197 | 42,430 |
|  | 51,070 | 50,625 | 49,903 | 50,503 | 50,608 | 49,878 | 49,468 | 49,864 | 49,978 | 50,503 | 49,864 |
| Total personal | 92,245 | 92,271 | 91,336 | 92,700 | 92,791 | 91,995 | 91,469 | 92,294 | 93,087 | 92,700 | 92,294 |
|  | 20,097 | 19,740 | 19,165 | 19,415 | 19,027 | 18,551 | 18,049 | 18,035 | 17,789 | 19,415 | 18,035 |
| Small business | 5,266 | 5,075 | 4,954 | 4,866 | 4,775 | 4,629 | 4,525 | 4,493 | 4,410 | 4,866 | 4,493 |
|  | 416,583 | 407,222 | 401,767 | 399,452 | 394,884 | 388,558 | 386,235 | 385,170 | 379,869 | 399,452 | 385,170 |
| Wholesale $^{1}$ ( ${ }^{\text {c }}$ |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 9,282 | 9,264 | 8,683 | 8,325 | 8,020 | 7,918 | 7,697 | 7,397 | 7,161 | 8,325 | 7,397 |
| Automotive | 10,619 | 10,741 | 9,937 | 8,761 | 9,263 | 9,183 | 8,734 | 8,319 | 8,452 | 8,761 | 8,319 |
| Banking | 1,512 | 1,712 | 1,438 | 1,826 | 1,372 | 1,454 | 1,102 | 1,163 | 1,273 | 1,826 | 1,163 |
| Consumer discretionary | 16,295 | 16,290 | 17,053 | 15,453 | 15,458 | 14,508 | 13,949 | 14,428 | 14,046 | 15,453 | 14,428 |
| Consumer staples | 5,039 | 4,978 | 4,966 | 4,497 | 4,377 | 3,905 | 4,001 | 4,581 | 4,065 | 4,497 | 4,581 |
| Oil and gas | 7,631 | 6,776 | 6,776 | 6,061 | 5,736 | 5,961 | 5,408 | 5,599 | 5,691 | 6,061 | 5,599 |
| Financial services | 25,363 | 23,268 | 21,481 | 21,350 | 20,022 | 18,593 | 15,384 | 15,448 | 14,998 | 21,350 | 15,448 |
| Financing products | 6,287 | 7,325 | 7,372 | 5,569 | 3,163 | 3,767 | 3,357 | 4,475 | 4,982 | 5,569 | 4,475 |
| Forest products | 1,482 | 1,386 | 1,448 | 1,101 | 986 | 1,053 | 952 | 913 | 1,016 | 1,101 | 913 |
| Governments | 4,287 | 4,484 | 4,313 | 4,103 | 3,867 | 4,098 | 4,404 | 9,624 | 9,722 | 4,103 | 9,624 |
| Industrial products | 7,454 | 7,392 | 6,752 | 7,607 | 6,810 | 6,302 | 6,257 | 5,674 | 5,842 | 7,607 | 5,674 |
| Information technology | 5,343 | 5,127 | 6,155 | 4,635 | 5,040 | 4,094 | 3,815 | 4,086 | 4,036 | 4,635 | 4,086 |
| Investments | 14,425 | 14,638 | 14,194 | 8,987 | 8,900 | 8,943 | 8,660 | 8,867 | 8,646 | 8,987 | 8,867 |
| Mining and metals | 1,456 | 1,614 | 1,255 | 1,301 | 1,241 | 1,212 | 1,149 | 1,114 | 1,168 | 1,301 | 1,114 |
| Public works and infrastructure | 2,018 | 1,827 | 1,890 | 1,853 | 2,118 | 1,545 | 1,425 | 1,586 | 1,719 | 1,853 | 1,586 |
| Real estate and related ${ }^{2}$ | 52,991 | 52,239 | 51,752 | 49,889 | 48,691 | 47,269 | 44,792 | 44,759 | 41,933 | 49,889 | 44,759 |
| Other services | 20,623 | 20,348 | 20,314 | 18,467 | 17,655 | 17,871 | 16,698 | 16,492 | 16,496 | 18,467 | 16,492 |
| Telecommunication and Media | 8,519 | 9,217 | 6,200 | 7,018 | 6,556 | 5,987 | 7,301 | 4,867 | 5,046 | 7,018 | 4,867 |
| Transportation | 5,667 | 5,797 | 5,362 | 5,347 | 4,985 | 6,579 | 4,918 | 5,223 | 4,629 | 5,347 | 5,223 |
| Utilities | 8,400 | 8,409 | 9,321 | 8,239 | 8,621 | 6,737 | 6,566 | 6,870 | 6,676 | 8,239 | 6,870 |
| Other | 1,372 | 1,530 | 1,233 | 5,551 | 4,268 | 4,332 | 4,395 | 4,580 | 4,050 | 5,551 | 4,580 |
|  | 216,065 | 214,362 | 207,895 | 195,940 | 187,149 | 181,311 | 170,964 | 176,065 | 171,647 | 195,940 | 176,065 |
|  | $\begin{array}{r} 632,648 \\ (3,154) \\ \hline \end{array}$ | $\begin{array}{r} 621,584 \\ (3,119) \\ \hline \end{array}$ | $\begin{array}{r} 609,662 \\ (3,092) \end{array}$ | $\begin{gathered} 595,392 \\ (2,933) \end{gathered}$ | $\begin{gathered} 582,033 \\ (2,853) \end{gathered}$ | $\begin{gathered} 569,869 \\ (, 823) \end{gathered}$ | $\begin{array}{r} 557,199 \\ (2,792) \end{array}$ | $\begin{array}{r} 561,235 \\ (2,159) \end{array}$ | $\begin{array}{r} 551,516 \\ (2,236) \end{array}$ | $\begin{gathered} 595,392 \\ (2,933) \end{gathered}$ | $\begin{array}{r} 561,235 \\ (2,159) \end{array}$ |
| ACL - Loans and acceptances <br> Total loans and acceptances, net of allowance | 629,494 | 618,465 | 606,570 | 592,459 | 579,180 | 567,046 | 554,407 | 559,076 | 549,280 | 592,459 | 559,076 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances by geography and portfolio Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 279,816 | 271,794 | 268,953 | 265,831 | 262,235 | 257,974 | 257,812 | 255,799 | 250,998 | 265,831 | 255,799 |
| HELOC | 39,514 | 39,637 | 39,553 | 40,143 | 40,301 | 40,473 | 40,492 | 40,970 | 41,728 | 40,143 | 40,970 |
| Personal | 42,289 | 41,670 | 41,343 | 41,969 | 41,843 | 41,263 | 41,048 | 41,052 | 41,133 | 41,969 | 41,052 |
| Total personal | 81,803 | 81,307 | 80,896 | 82,112 | 82,144 | 81,736 | 81,540 | 82,022 | 82,861 | 82,112 | 82,022 |
| Credit cards | 19,445 | 19,057 | 18,505 | 18,793 | 18,461 | 17,959 | 17,490 | 17,491 | 17,287 | 18,793 | 17,491 |
| Small business | 5,266 | 5,075 | 4,954 | 4,866 | 4,775 | 4,629 | 4,525 | 4,493 | 4,410 | 4,866 | 4,493 |
| Retail | 386,330 | 377,233 | 373,308 | 371,602 | 367,615 | 362,298 | 361,367 | 359,805 | 355,556 | 371,602 | 359,805 |
| Wholesale ${ }^{1,3}$ | 141,264 | 134,948 | 127,600 | 118,627 | 114,275 | 103,072 | 97,158 | 99,158 | 94,419 | 118,627 | 99,158 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 23,512 | 23,027 | 21,683 | 21,033 | 20,231 | 19,233 | 17,853 | 18,100 | 17,311 | 21,033 | 18,100 |
| Wholesale ${ }^{1,3}$ | 56,590 | 59,041 | 60,560 | 59,476 | 55,277 | 58,154 | 54,173 | 55,037 | 55,101 | 59,476 | 55,037 |
|  | 80,102 | 82,068 | 82,243 | 80,509 | 75,508 | 77,387 | 72,026 | 73,137 | 72,412 | 80,509 | 73,137 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 6,741 | 6,962 | 6,776 | 6,817 | 7,038 | 7,027 | 7,015 | 7,265 | 7,002 | 6,817 | 7,265 |
| Wholesale ${ }^{1,3}$ | 18,211 | 20,373 | 19,735 | 17,837 | 17,597 | 20,085 | 19,633 | 21,870 | 22,127 | 17,837 | 21,870 |
|  | 24,952 | 27,335 | 26,511 | 24,654 | 24,635 | 27,112 | 26,648 | 29,135 | 29,129 | 24,654 | 29,135 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail Wholesale ${ }^{1,3}$ | 416,583 | 407,222 | 401,767 | 399,452 | 394,884 | 388,558 | 386,235 | 385,170 | 379,869 | 399,452 | 385,170 |
|  | 216,065 | 214,362 | 207,895 | 195,940 | 187,149 | 181,311 | 170,964 | 176,065 | 171,647 | 195,940 | 176,065 |
| Wholesale ${ }^{1,3}$ Total loans and acceptances | 632,648 | 621,584 | 609,662 | 595,392 | 582,033 | 569,869 | 557,199 | 561,235 | 551,516 | 595,392 | 561,235 |

[^6]| GROSS IMPAIRED LOANS ${ }^{1}$ <br> (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GIL by portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 708 | 753 | 753 | 725 | 736 | 766 | 749 | 634 | 621 | 725 | 634 |
| HELOC | 119 | 121 | 115 | 114 | 114 | 102 | 103 | 116 | 120 | 114 | 116 |
| Other personal | 180 | 194 | 194 | 188 | 182 | 190 | 184 | 160 | 165 | 188 | 160 |
| Total personal | 299 | 315 | 309 | 302 | 296 | 292 | 287 | 276 | 285 | 302 | 276 |
| Small business | 51 | 48 | 46 | 44 | 44 | 42 | 43 | 38 | 38 | 44 | 38 |
|  | 1,058 | 1,116 | 1,108 | 1,071 | 1,076 | 1,100 | 1,079 | 948 | 944 | 1,071 | 948 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 48 | 28 | 19 | 29 | 22 | 17 | 17 | 28 | 24 | 29 | 28 |
| Automotive | 34 | 40 | 7 | 7 | 7 | 29 | 31 | 29 | 20 | 7 | 29 |
| Banking | 11 | 14 | 15 | 18 | 20 | 22 | 23 | 26 | 31 | 18 | 26 |
| Consumer discretionary | 113 | 129 | 127 | 138 | 247 | 281 | 258 | 77 | 109 | 138 | 77 |
| Consumer staples | 47 | 25 | 21 | 23 | 19 | 19 | 24 | 55 | 30 | 23 | 55 |
| Oil and gas | 468 | 506 | 226 | 230 | 278 | 419 | 283 | 318 | 481 | 230 | 318 |
| Financial services | 80 | 85 | 83 | 80 | 80 | 79 | 105 | 113 | 108 | 80 | 113 |
| Financing products |  | - | - | - | - | - | - | - | - | - |  |
| Forest products | 31 | 33 | 5 | 9 | 9 | 9 | 12 | 7 | 10 | 9 | 7 |
| Governments | 12 | 9 | 9 | 15 | 14 | 10 | 7 | 8 | 10 | 15 | 8 |
| Industrial products | 84 | 60 | 48 | 42 | 37 | 42 | 36 | 34 | 32 | 42 | 34 |
| Information technology | 48 | 42 | 9 | 2 | 3 | 7 | 43 | 70 | 53 | 2 | 70 |
| Investments | 16 | 12 | 13 | 8 | 14 | 19 | 23 | 25 | 86 | 8 | 25 |
| Mining and metals | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 4 | 2 | 3 |
| Public works and infrastructure | 9 | 57 | 9 | 3 | 3 | 12 | 5 | 4 | 4 | 3 | 4 |
| Real estate and related ${ }^{2}$ | 396 | 413 | 433 | 290 | 289 | 346 | 341 | 340 | 413 | 290 | 340 |
| Other services | 154 | 103 | 82 | 73 | 66 | 141 | 148 | 158 | 178 | 73 | 158 |
| Telecommunication and Media | 25 | 8 | 8 | 8 | 9 | 21 | 13 | 12 | 29 | 8 | 12 |
| Transportation | 12 | 12 | 33 | 58 | 52 | 6 | 6 | 7 | 7 | 58 | 7 |
| Utilities | 281 | 283 | 460 | 8 | 8 | 8 | 8 | 10 | 12 | 8 | 10 |
| Other | 47 | 49 | 49 | 48 | 45 | 45 | 39 | 48 | 43 | 48 | 48 |
|  | 1,917 | 1,910 | 1,658 | 1,091 | 1,225 | 1,534 | 1,424 | 1,372 | 1,684 | 1,091 | 1,372 |
| Acquired credit-impaired loans ${ }^{3}$ | 15 | 16 | 16 | 21 | 20 | 21 | 24 | 256 | 268 | 21 | 256 |
| Total GIL | 2,990 | 3,042 | 2,782 | 2,183 | 2,321 | 2,655 | 2,527 | 2,576 | 2,896 | 2,183 | 2,576 |
| GIL by geography ${ }^{4}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 436 | 461 | 452 | 431 | 426 | 448 | 443 | 323 | 324 | 431 | 323 |
| HELOC | 106 | 110 | 110 | 109 | 111 | 98 | 99 | 96 | 98 | 109 | 96 |
| Other personal | 134 | 144 | 141 | 139 | 129 | 134 | 130 | 102 | 103 | 139 | 102 |
| Total personal | 240 | 254 | 251 | 248 | 240 | 232 | 229 | 198 | 201 | 248 | 198 |
| Small business | 51 | 48 | 46 | 44 | 44 | 42 | 43 | 38 | 38 | 44 | 38 |
| Retail | 727 | 763 | 749 | 723 | 710 | 722 | 715 | 559 | 563 | 723 | 559 |
| Wholesale | 664 | 630 | 407 | 396 | 383 | 527 | 518 | 426 | 467 | 396 | 426 |
| Total - Canada | 1,391 | 1,393 | 1,156 | 1,119 | 1,093 | 1,249 | 1,233 | 985 | 1,030 | 1,119 | 985 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 31 | 31 | 30 | 23 | 32 | 37 | 39 | 59 | 61 | 23 | 59 |
| Wholesale | 929 | 969 | 949 | 401 | 354 | 497 | 386 | 736 | 978 | 401 | 736 |
|  | 960 | 1,000 | 979 | 424 | 386 | 534 | 425 | 795 | 1,039 | 424 | 795 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 302 | 324 | 331 | 327 | 336 | 343 | 327 | 345 | 335 | 327 | 345 |
| Wholesale | 337 | 325 | 316 | 313 | 506 | 529 | 542 | 451 | 492 | 313 | 451 |
|  | 639 | 649 | 647 | 640 | 842 | 872 | 869 | 796 | 827 | 640 | 796 |
| Total GIL | 2,990 | 3,042 | 2,782 | 2,183 | 2,321 | 2,655 | 2,527 | 2,576 | 2,896 | 2,183 | 2,576 |

${ }^{1}$ Effective November 1, 2017, the definition of GIL has been shortened for certain products to align with a definition of default of 90 days past due under IFRS 9 , resulting in an increase in GIL of $\$ 134$ million. For further details on the impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to the 2018 Annual Report.
Wholesale - Real estate and related GIL in Q3/19 is comprised of amounts based in Canada of $\$ 173$ million, United States of $\$ 155$ million and Other International of $\$ 68$ million
Effective November 1, 2017, GIL excludes $\$ 229$ million of acquired credit impaired loans related to our acquisition of City National that have returned to performing status.
4 Geographic information is based on residence of borrower.


| GROSS IMPAIRED LOANS continued |
| :--- |
| (Millions of Canadian dollars) |

Net write-offs by geography ${ }^{1}$ and portfolio
Canada
Residential mortgages
HELOC
Other persona
Total persona
Credit cards
Small business
Retail
Wholesale
United States ${ }^{2}$
Retail
Wholesale
Other International
Retail
Wholesale
Total
Retai
Wholesale

| 5 | 6 | 4 | 5 | 7 | 6 | 8 | 8 | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | 4 | 2 | 3 | 3 | 5 | 4 | 4 | 4 |
| 110 | 113 | 112 | 115 | 103 | 101 | 98 | 101 | 95 |
| 113 | 117 | 114 | 118 | 106 | 106 | 102 | 105 | 99 |
| 128 | 122 | 116 | 114 | 116 | 119 | 107 | 102 | 108 |
| 7 | 8 | 5 | 9 | 7 | 5 | 7 | 8 | 6 |
| 253 | 253 | 239 | 246 | 236 | 236 | 224 | 223 | 220 |
| 78 | 25 | 16 | 24 | 35 | 13 | 11 | 17 | 22 |
| 1 | 3 | 1 | 1 | 2 | 1 | - | 1 | - |
| 11 | 128 | 44 | (6) | 16 | 3 | 6 | 52 | 11 |
| 12 | 131 | 45 | (5) | 18 | 4 | 6 | 53 | 11 |
| 9 | 10 | 2 | - | 8 | 8 | 8 | 11 | 6 |
| - | 2 | 1 | 31 | 6 | 2 | 1 | 6 | 1 |
| 9 | 12 | 3 | 31 | 14 | 10 | 9 | 17 | 7 |
| 263 | 266 | 242 | 247 | 246 | 245 | 232 | 235 | 226 |
| 89 | 155 | 61 | 49 | 57 | 18 | 18 | 75 | 34 |
| 352 | 421 | 303 | 296 | 303 | 263 | 250 | 310 | 260 |


|  |  |
| ---: | ---: |
| 26 | 28 |
| 15 | 14 |
| 417 | 404 |
| 432 | 418 |
| 456 | 426 |
| 28 | 29 |
| 942 | 901 |
|  |  |
| 83 | 59 |
|  |  |
| 4 | 3 |
| 19 | 96 |
| 23 | 99 |
|  |  |
| 24 | 31 |
| 40 | 5 |
| 64 | 36 |
| 970 | 935 |
| 142 | 160 |
| 1,112 | 1,095 |

${ }^{1}$ Geographic information is based on residence of borrower.
${ }^{2}$ Includes acquired credit-impaired loans.

| PROVISION FOR CREDIT LOSSES <br> (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PCL - loans by portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 23 | 30 | 33 | 26 | 44 | 26 | 20 |  |  | 86 | 90 | 116 |  |
| Wholesale | 7 | (24) | 60 | 18 | 46 | (46) | (11) |  |  | 43 | (11) | 7 |  |
| PCL on performing loans (IFRS 9 - Stage 1 and 2 ) ${ }^{1}$ | 30 | 6 | 93 | 44 | 90 | (20) | 9 |  |  | 129 | 79 | 123 |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 17 | 14 | 21 | 7 | 16 | 13 | 15 | 20 | 10 | 52 | 44 | 51 | 56 |
| HELOC | 5 | 3 | 5 | 3 | 8 | 7 | 6 | 4 | 5 | 13 | 21 | 24 | 17 |
| Other personal | 112 | 107 | 118 | 115 | 108 | 108 | 107 | 98 | 96 | 337 | 323 | 438 | 392 |
| Total personal | 117 | 110 | 123 | 118 | 116 | 115 | 113 | 102 | 101 | 350 | 344 | 462 | 409 |
| Credit cards | 130 | 125 | 120 | 117 | 118 | 123 | 110 | 107 | 108 | 375 | 351 | 468 | 435 |
| Small business | 11 | 9 | 5 | 6 | 9 | 8 | 7 | 10 | 7 | 25 | 24 | 30 | 32 |
|  | 275 | 258 | 269 | 248 | 259 | 259 | 245 | 239 | 226 | 802 | 763 | 1,011 | 932 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | - | 3 | 1 | - | 1 | - | - | - | 1 | 4 | 1 | 1 | 4 |
| Automotive | 1 | 2 | 1 | - | 1 | 4 | - | 6 | 1 | 4 | 5 | 5 | 14 |
| Banking | - | - | - | - | (1) | - | - | - | 3 | - | (1) | (1) | 3 |
| Consumer discretionary | 11 | 9 | 4 | 8 | (2) | 26 | 49 | 8 | 4 | 24 | 73 | 81 | 12 |
| Consumer staples | 7 | 17 | (1) | 1 | - | - |  | 1 | 1 | 23 |  | 1 | 6 |
| Oil and gas | 33 | 35 | 6 | 8 | (23) | 4 | 12 | (20) | (1) | 74 | (7) | 1 | (28) |
| Financial services | (1) | 1 | - | - | 1 | - | (1) | - | (18) | - | - | - | (18) |
| Financing products | - | - | - | - | - | - | - | - | - | - | - |  |  |
| Forest products | 4 | 1 | 1 | 2 | 1 | - | - | - | 1 | 6 | 1 | 3 | 3 |
| Governments | 1 | - | 5 | 2 | 1 | 1 | - | - | - | 6 | 2 | 4 | 1 |
| Industrial products | 45 | 20 | 13 | 4 | 3 | 2 | (1) | - | 6 | 78 | 4 | 8 | 11 |
| Information technology | 1 | 28 | - | (1) | (1) | (9) | (10) | 1 | 5 | 29 | (20) | (21) | 4 |
| Investments | - | 1 | - | 1 | 1 | - | 1 | - | (2) | 1 | 2 | 3 |  |
| Mining and metals | - | - | - | - | - | - | - | - | ) | - | - | - | (4) |
| Public works and infrastructure | 3 | 41 | 1 | - | - | 1 | 1 | 1 | - | 45 | 2 | 2 | 1 |
| Real estate and related ${ }^{2}$ | 3 | 3 | 38 | 10 | (4) | 3 | 4 | (6) | 56 | 44 | 3 | 13 | 120 |
| Other services | 15 | 8 | 5 | 5 | (9) | 2 | 24 | 4 | 4 | 28 | 17 | 22 | 20 |
| Telecommunication and Media | 6 | - | - | - | (1) | 1 | - | (4) | 2 | 6 | - | - | 8 |
| Transportation | 2 | 1 | 3 | 9 | 21 | 1 | 1 | 1 | - | 6 | 23 | 32 | 1 |
| Utilities | (12) | 5 | 76 | 1 | - | - | - | - | 5 | 69 |  | 1 | 5 |
| Other | 5 | 1 | 2 | (9) | (1) | 3 | (1) | 3 | 25 | 8 | 1 | (8) | 53 |
|  | 124 | 176 | 155 | 41 | (12) | 39 | 79 | (5) | 93 | 455 | 106 | 147 | 216 |
| Acquired credit-impaired loans | - | 1 | (1) | - | 1 | - | 1 | - | 1 | - | 2 | 2 | 2 |
| Total PCL on impaired loans (IFRS 9 - Stage 3) ${ }^{3}$ | 399 | 435 | 423 | 289 | 248 | 298 | 325 | 234 | 320 | 1,257 | 871 | 1,160 | 1,150 |
| Provision for loans not yet identified as impaired ${ }^{1}$ |  |  |  |  |  |  |  | - | - |  |  |  | - |
| PCL - Loans ${ }^{1,3}$ | 429 | 441 | 516 | 333 | 338 | 278 | 334 |  |  | 1,386 | 950 | 1,283 |  |
| PCL - Other financial assets ${ }^{4}$ | (4) | (15) | (2) | 20 | 8 | (4) |  |  |  | (21) | 4 | 24 |  |
| Total PCL | 425 | 426 | 514 | 353 | 346 | 274 | 334 | 234 | 320 | 1,365 | 954 | 1,307 | 1,150 |

[^7]
${ }_{2}^{1} \mathrm{PCL}$ on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39 .
Geographic information is based on residence of borrower.
Includes acquired credit-impaired loans.
ACL - loans by portfolio and sector ${ }^{1,2}$
Retail
ACL on performing loans (IFRS 9-Stage 1 and 2) ${ }^{1}$
Retail
Residential mortgages
HELOC
Other persona
Total personal
Small business
Wholesale
Agriculture
Automotive
Banking
Consumer discretionary
Consumer staples
Oil and gas
Financial services
Financing products
Forest products
Governments
Industrial products
Information technology
Investments
Mining and metals
Public works and infrastructure
Real estate and related
Other services
Telecommunication and Media
Transportation
Utilities
Other
Acquired credit-impaired loans
ACL on impaired loans (IFRS 9 - Stage 3) ${ }^{2}$
Allowance for loans not yet identified as impaired ${ }^{1}$
ACL - loans ${ }^{1,2}$
ACL on other financial assets
Total ACL
Additional information on ACL by type
Allowance for loans losses
Allowance for loans losses
Allowance for off-balance sheet items

| $\begin{array}{c}\text { Allow } \\ \text { Total }\end{array}$ |
| :---: |


| $\begin{array}{r} 1,839 \\ 678 \end{array}$ | $\begin{aligned} & 1,818 \\ & 677 \end{aligned}$ | $\begin{aligned} & 1,785 \\ & 693 \end{aligned}$ | $\begin{array}{r} 1,753 \\ 635 \end{array}$ | $\begin{array}{r} 1,724 \\ 614 \end{array}$ | $\begin{array}{r} 1,678 \\ 564 \end{array}$ | $\begin{array}{r} 1,643 \\ 599 \end{array}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,517 | 2,495 | 2,478 | 2,388 | 2,338 | 2,242 | 2,242 |  |  |
| 195 | 192 | 192 | 176 | 173 | 170 | 166 | 169 | 161 |
| 29 | 28 | 30 | 28 | 29 | 25 | 25 | 24 | 26 |
| 100 | 101 | 108 | 113 | 110 | 110 | 102 | 97 | 101 |
| 129 | 129 | 138 | 141 | 139 | 135 | 127 | 121 | 127 |
| 20 | 17 | 17 | 18 | 21 | 20 | 18 | 19 | 18 |
| 344 | 338 | 347 | 335 | 333 | 325 | 311 | 309 | 306 |
| 3 | 4 | 2 | 4 | 4 | 4 | 4 | 5 | 5 |
| 6 | 7 | 5 | 4 | 5 | 15 | 10 | 11 | 6 |
| - | - | 1 | 1 | 1 | 2 | 2 | 2 | 3 |
| 14 | 11 | 13 | 43 | 63 | 84 | 68 | 19 | 23 |
| 6 | 2 | 3 | 7 | 5 | 5 | 5 | 5 | 5 |
| 120 | 108 | 73 | 78 | 74 | 103 | 95 | 98 | 130 |
| 20 | 21 | 20 | 22 | 22 | 21 | 20 | 23 | 22 |
| - | - | - | - | - |  | - | - |  |
| 9 | 7 | 6 | 3 | 3 | 3 | 3 | 3 | 3 |
| 6 | 5 | 4 | 2 | 4 | 3 | 2 | 1 | 1 |
| 65 | 36 | 21 | 13 | 12 | 14 | 14 | 13 | 12 |
| 34 | 34 | 4 | - | 1 | 2 | 11 | 16 | 14 |
| 6 | 4 | 4 | 3 | 4 | 3 | 7 | 6 | 7 |
| 1 | 1 | 1 | - | - | - | - | 3 | 3 |
| 1 | 42 | 1 | 1 | 1 | 2 | 1 | 1 | 1 |
| 62 | 76 | 127 | 110 | 112 | 125 | 120 | 127 | 161 |
| 51 | 38 | 35 | 16 | 20 | 43 | 45 | 22 | 25 |
| 13 | 6 | 7 | 3 | 3 | 5 | 4 | 4 | 15 |
| 8 | 6 | 19 | 31 | 22 | 2 | 1 | 2 | 2 |
| 8 | 24 | 76 | - | 1 | - | 1 | - | - |
| 25 | 23 | 24 | 20 | 25 | 24 | 26 | 64 | 71 |
| 458 | 455 | 446 | 361 | 382 | 460 | 439 | 425 | 509 |
| 2 | 2 | 2 | 4 | 4 | 3 | 3 | 3 | 3 |
| 804 | 795 | 795 | 700 | 719 | 788 | 753 | 737 | 818 |
|  |  |  |  |  |  |  | 1,513 | 1,509 |
| 3,321 | 3,290 | 3,273 | 3,088 | 3,057 | 3,030 | 2,995 | 2,250 | 2,327 |
| 51 | 56 | 69 | 71 | 113 | 104 | 103 |  |  |
| 3,372 | 3,346 | 3,342 | 3,159 | 3,170 | 3,134 | 3,098 | 2,250 | 2,327 |
|  2,159 2,236 <br> 91 91  <br>  2,250 2,327 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

$\left.\begin{array}{|rr|}\hline & \\ 1,753 \\ 635\end{array}\right]$
${ }^{1}$ ACL on performing loans represents Stage 1 and Stage 2 ACL on loans, acceptances and commitments under IFRS 9 and allowance for loans, acceptances and commitments not yet identified as impaired under IAS 39 .
${ }^{2}$ ACL on impaired loans represents Stage 3 ACL on loans and acceptances under IFRS 9 and ACL on impaired loans under IAS 39 .
${ }^{3}$ Wholesale - Real estate and related ACL in Q3/19 is comprised of allowances based in Canada of $\$ 33$ million, United States of $\$ 3$ million and Other International of $\$ 26$ million.

| ALLOWANCE FOR CREDIT LOSSES continued (Millions of Canadian dollars) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACL on impaired loans (IFRS 9 - Stage 3) ${ }^{1}$ by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 47 | 45 | 47 | 43 | 34 | 34 | 35 | 31 | 30 | 43 | 31 |
| HELOC | 29 | 28 | 30 | 28 | 29 | 25 | 25 | 24 | 25 | 28 | 24 |
| Other personal | 78 | 79 | 82 | 79 | 77 | 73 | 75 | 67 | 70 | 79 | 67 |
| Total personal | 107 | 107 | 112 | 107 | 106 | 98 | 100 | 91 | 95 | 107 | 91 |
| Small business | 20 | 17 | 17 | 18 | 21 | 20 | 18 | 19 | 18 | 18 | 19 |
| Retail | 174 | 169 | 176 | 168 | 161 | 152 | 153 | 141 | 143 | 168 | 141 |
| Wholesale | 163 | 192 | 111 | 92 | 104 | 141 | 140 | 124 | 128 | 92 | 124 |
| Canada - Total | 337 | 361 | 287 | 260 | 265 | 293 | 293 | 265 | 271 | 260 | 265 |
| United States ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 2 | - | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 |
| Wholesale | 137 | 141 | 226 | 164 | 126 | 137 | 135 | 150 | 238 | 164 | 150 |
| United States - Total | 139 | 141 | 228 | 165 | 127 | 139 | 136 | 151 | 239 | 165 | 151 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 168 | 169 | 169 | 166 | 171 | 171 | 157 | 168 | 163 | 166 | 168 |
| Wholesale | 160 | 124 | 111 | 109 | 156 | 185 | 167 | 153 | 145 | 109 | 153 |
| Other International - Total | 328 | 293 | 280 | 275 | 327 | 356 | 324 | 321 | 308 | 275 | 321 |
| ACL on impaired loans (IFRS 9 - Stage 3) ${ }^{1}$ | 804 | 795 | 795 | 700 | 719 | 788 | 753 | 737 | 818 | 700 | 737 |
| Impairment allowance - movements - Loans |  |  |  |  |  |  |  |  |  |  |  |
| ACL on performing loans (IFRS 9 - Stage 1 and 2) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,495 | 2,478 | 2,388 | 2,338 | 2,242 | 2,242 | 2,256 | 1,509 | 1,520 | 2,256 | 1,517 |
| Charge to income statement (PCL) | 30 | 6 | 93 | 44 | 90 | (20) | 9 | - | - | 123 | - |
| Disposal of loans |  |  |  |  |  |  |  | 4 |  | - |  |
| Exchange and other movements | (8) | 11 | (3) | 6 | 6 | 20 | (23) | 4 | (11) | 9 | (4) |
| Balance at the end of the period | 2,517 | 2,495 | 2,478 | 2,388 | 2,338 | 2,242 | 2,242 | 1,513 | 1,509 | 2,388 | 1,513 |
| ACL on impaired loans ( IFRS 9 - Stage 3) ${ }^{1,3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 795 | 795 | 700 | 719 | 788 | 753 | 720 | 818 | 829 | 720 $(1,444)$ | (1,409 |
| Amounts written off Recoveries of amounts written off in previous period | (437) | (501) 80 | (377) 74 | (382) 86 | (395) | $(346)$ 83 | (321) | (384) 74 | $(351)$ 91 | $(1,444)$ 332 | $(1,425)$ 330 |
| Charge to income statement (PCL) | 399 | 435 | 423 | 289 | 248 | 298 | 325 | 234 | 320 | 1,160 | 1,150 |
| Disposal of loans | - | , | ) | - | - | - | - | - | - | - |  |
| Exchange and other movements | (38) | (14) | (25) | (12) | (14) | - | (42) | (5) | (71) | (68) | (127) |
| Balance at the end of the period | 804 | 795 | 795 | 700 | 719 | 788 | 753 | 737 | 818 | 700 | 737 |

${ }^{1}$ ACL on impaired loans and acceptances represents Stage 3 ACL on loans and acceptances under IFRS 9 and Allowance for impaired loans under IAS 39 .
${ }^{2}$ Geographic information is based on residence of borrower.
${ }^{3}$ Includes acquired credit-impaired loans related to the acquisition of City National


| CREDIT QUALITY RATIOS | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{gathered} 2019 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2018 \\ 9 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portiflio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 66\% | 66\% | 66\% | 67\% | 68\% | 68\% | 69\% | 69\% | 69\% | 66\% | 68\% | 67\% | 69\% |
| Wholesale | 34\% | 34\% | 34\% | 33\% | 32\% | 32\% | 31\% | 31\% | 31\% | 34\% | 32\% | 33\% | 31\% |
| Canada | 83\% | 83\% | 82\% | 82\% | 83\% | 82\% | 82\% | 82\% | 82\% | 83\% | 83\% | 82\% | 82\% |
| United States | 13\% | 13\% | 14\% | 14\% | 13\% | 13\% | 13\% | 13\% | 13\% | 13\% | 13\% | 14\% | 13\% |
| Other International | 4\% | 4\% | 4\% | 4\% | 4\% | 5\% | 5\% | 5\% | 5\% | 4\% | 4\% | 4\% | 5\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GIL as a \% of Related loans and acceptances | 0.47\% | 0.49\% | 0.46\% | 0.37\% | 0.40\% | 0.47\% | 0.45\% | 0.46\% | 0.53\% | 0.47\% | 0.40\% | 0.37\% | 0.46\% |
| Retail | 0.25\% | 0.27\% | 0.28\% | 0.27\% | 0.27\% | 0.28\% | 0.28\% | 0.25\% | 0.25\% | 0.25\% | 0.27\% | 0.27\% | 0.25\% |
| Wholesale | 0.89\% | 0.90\% | 0.80\% | 0.57\% | 0.66\% | 0.86\% | 0.85\% | 0.92\% | 1.13\% | 0.89\% | 0.66\% | 0.57\% | 0.92\% |
| Canada | 0.26\% | 0.27\% | 0.23\% | 0.23\% | 0.23\% | 0.27\% | 0.27\% | 0.21\% | 0.23\% | 0.26\% | 0.23\% | 0.23\% | 0.21\% |
| United States | 1.20\% | 1.22\% | 1.19\% | 0.53\% | 0.51\% | 0.69\% | 0.59\% | 1.09\% | 1.43\% | 1.20\% | 0.51\% | 0.53\% | 1.09\% |
| Other International | 2.56\% | 2.37\% | 2.44\% | 2.60\% | 3.42\% | 3.22\% | 3.26\% | 2.73\% | 2.84\% | 2.56\% | 3.42\% | 2.60\% | 2.73\% |
| Net Impaired Loans as a \% of Related loans and acceptances | 0.35\% | 0.36\% | 0.33\% | 0.25\% | 0.28\% | 0.33\% | 0.32\% | 0.33\% | 0.38\% | 0.35\% | 0.28\% | 0.25\% | 0.33\% |
| Retail | 0.17\% | 0.19\% | 0.19\% | 0.18\% | 0.19\% | 0.20\% | 0.20\% | 0.17\% | 0.17\% | 0.17\% | 0.19\% | 0.18\% | 0.17\% |
| Wholesale | 0.68\% | 0.68\% | 0.59\% | 0.38\% | 0.46\% | 0.60\% | 0.59\% | 0.67\% | 0.83\% | 0.68\% | 0.46\% | 0.38\% | 0.67\% |
| Canada | 0.20\% | 0.20\% | 0.17\% | 0.18\% | 0.17\% | 0.21\% | 0.21\% | 0.16\% | 0.17\% | 0.20\% | 0.17\% | 0.18\% | 0.16\% |
| United States | 1.02\% | 1.05\% | 0.91\% | 0.32\% | 0.34\% | 0.51\% | 0.40\% | 0.88\% | 1.11\% | 1.02\% | 0.34\% | 0.32\% | 0.88\% |
| Other International | 1.25\% | 1.30\% | 1.39\% | 1.48\% | 2.09\% | 1.91\% | 2.05\% | 1.63\% | 1.78\% | 1.25\% | 2.09\% | 1.48\% | 1.63\% |
| PCL on loans as a \% of average net loans and acceptances | 0.27\% | 0.29\% | 0.34\% | 0.23\% | 0.23\% | 0.20\% | 0.24\% | 0.17\% | 0.23\% | 0.30\% | 0.23\% | 0.23\% | 0.21\% |
| PCL on derformina loans (IFRS 9 - Stace 1 and 2 ) as a \% of averace net loans and accentances ${ }^{1}$ | 0.02\% | 0.00\% | 0.06\% | 0.03\% | 0.06\% | (0.02)\% | 0.01\% |  |  | 0.03\% | 0.02\% | 0.03\% |  |
| PCL on imbaired loans (IFRS 9-Staae 3) as a \% of Related averaee net loans and acceotances ${ }^{2}$ | 0.25\% | 0.29\% | 0.28\% | 0.20\% | 0.17\% | 0.22\% | 0.23\% | 0.17\% | 0.23\% | 0.27\% | 0.21\% | 0.20\% | 0.21\% |
| Retail | 0.27\% | 0.26\% | 0.27\% | 0.25\% | 0.26\% | 0.27\% | 0.25\% | 0.25\% | 0.24\% | 0.27\% | 0.26\% | 0.26\% | 0.24\% |
| Wholesale | 0.23\% | 0.34\% | 0.30\% | 0.09\% | (0.02)\% | 0.09\% | 0.19\% | (0.01)\% | 0.22\% | 0.29\% | 0.08\% | 0.08\% | 0.13\% |
| Canada | 0.25\% | 0.30\% | 0.23\% | 0.23\% | 0.21\% | 0.23\% | 0.24\% | 0.22\% | 0.23\% | 0.26\% | 0.23\% | 0.23\% | 0.22\% |
| United States | 0.10\% | 0.25\% | 0.54\% | 0.18\% | 0.04\% | 0.01\% | 0.13\% | (0.18)\% | 0.35\% | 0.30\% | 0.06\% | 0.09\% | 0.16\% |
| Other International | 0.82\% | 0.31\% | 0.28\% | (0.44)\% | (0.22)\% | 0.53\% | 0.46\% | 0.30\% | (0.08)\% | 0.47\% | 0.26\% | 0.09\% | 0.11\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.52\% | 0.53\% | 0.54\% | 0.52\% | 0.53\% | 0.53\% | 0.54\% | 0.40\% | 0.42\% | 0.52\% | 0.53\% | 0.52\% | 0.40\% |
| ACL adainst impaired loans (IFRS 9 - Staae 3) as a \% of Total loans and acceetances ${ }^{3}$ | 0.13\% | 0.13\% | 0.13\% | 0.12\% | 0.12\% | 0.14\% | 0.14\% | 0.13\% | 0.15\% | 0.13\% | 0.12\% | 0.12\% | 0.13\% |
| Retail | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% |
| Wholesale | 0.07\% | 0.07\% | 0.07\% | 0.06\% | 0.06\% | 0.08\% | 0.08\% | 0.08\% | 0.09\% | 0.07\% | 0.06\% | 0.06\% | 0.08\% |
| ACL aaainst impaired loans (IFRS 9 - Staae 3) as a\% of GIL ${ }^{4}$ | 26.91\% | 26.15\% | 28.58\% | 32.08\% | 30.97\% | 29.66\% | 29.78\% | 28.61\% | 28.24\% | 26.91\% | 30.97\% | 32.08\% | 28.61\% |
| Retail | 32.43\% | 30.30\% | 31.28\% | 31.21\% | 30.87\% | 29.46\% | 28.85\% | 32.16\% | 31.98\% | 32.43\% | 30.87\% | 31.21\% | 32.16\% |
| Wholesale | 23.87\% | 23.74\% | 26.79\% | 32.92\% | 31.06\% | 29.80\% | 30.48\% | 26.49\% | 26.39\% | 23.87\% | 31.06\% | 32.92\% | 26.49\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.22\% | 0.28\% | 0.20\% | 0.20\% | 0.21\% | 0.19\% | 0.18\% | 0.23\% | 0.19\% | 0.23\% | 0.19\% | 0.20\% | 0.20\% |
| Retail | 0.25\% | 0.27\% | 0.24\% | 0.25\% | 0.25\% | 0.26\% | 0.24\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.25\% | 0.25\% |
| Wholesale | 0.17\% | 0.30\% | 0.12\% | 0.10\% | 0.13\% | 0.04\% | 0.04\% | 0.17\% | 0.08\% | 0.19\% | 0.07\% | 0.08\% | 0.09\% |
| Canada | 0.25\% | 0.23\% | 0.20\% | 0.22\% | 0.23\% | 0.22\% | 0.20\% | 0.21\% | 0.22\% | 0.23\% | 0.22\% | 0.22\% | 0.21\% |
| United States | 0.06\% | 0.66\% | 0.22\% | (0.02)\% | 0.10\% | 0.01\% | 0.04\% | 0.30\% | 0.06\% | 0.31\% | 0.05\% | 0.03\% | 0.13\% |
| Other International | 0.15\% | 0.18\% | 0.05\% | 0.49\% | 0.23\% | 0.17\% | 0.12\% | 0.23\% | 0.11\% | 0.13\% | 0.17\% | 0.25\% | 0.12\% |

PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances
2PCL on impaired loans ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances.

${ }^{3}$ ACL on impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of gross loans and acceptances. Under IAS 39 , the ratio was calculated using ACL on impaired loans as a percentage of gross loans and acceptances.
${ }^{*}$ ACL against impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of GIL. Under IAS 39, the ratio was calculated using ACL on impaired loans as a percentage of GIL.

| CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO <br> (Millions of Canadian dollars) | Credit Risk ${ }^{1}$ |  |  | Counterparty credit risk ${ }^{\text {2 }}$ |  | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On-balance sheet | Off-balance s | mount ${ }^{3}$ | Repo-style |  | Total | Total | Total | Total | Total |
|  | Amount | Undrawn | Other ${ }^{4}$ | transactions | Derivatives |  |  |  |  |  |
| Credit risk exposure by geography ${ }^{5}$ and portfolio |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 288,511 | 63,771 | - |  |  | 352,282 | 344,958 | 341,683 | 339,200 | 338,030 |
| Qualifying revolving ${ }^{7}$ | 26,183 | 70,930 | $\cdots$ |  |  | 97,113 | 95,133 | 94,586 | 89,221 | 80,402 |
| Other retail | 53,812 | 13,427 | 62 | - | - | 67,301 | 64,689 | 63,127 | 60,473 | 59,964 |
| Total Canada retail | 368,506 | 148,128 | 62 | - | - | 516,696 | 504,780 | 499,396 | 488,894 | 478,396 |
| Corporate | 135,632 | 60,678 | 8,957 | 7,423 | 28,008 | 240,698 | 233,464 | 227,936 | 216,126 | 211,898 |
| Sovereign | 28,208 | 8,350 | 646 | 2,100 | 4,569 | 43,873 | 48,592 | 44,135 | 44,812 | 40,617 |
| Bank | 9,985 | 427 | 106 | 56,682 | 3,495 | 70,695 | 75,859 | 79,651 | 83,242 | 77,782 |
| Total Canada wholesale | 173,825 | 69,455 | 9,709 | 66,205 | 36,072 | 355,266 | 357,915 | 351,722 | 344,180 | 330,297 |
| Total Canada | 542,331 | 217,583 | 9,771 | 66,205 | 36,072 | 871,962 | 862,695 | 851,118 | 833,074 | 808,693 |
| United States |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 17,379 | 107 |  |  |  | 17,486 | 16,920 | 15,963 | 15,456 | 14,707 |
| Qualifying revolving ${ }^{7}$ | 82 | 327 |  |  |  | 409 | 405 | 391 | 380 | 365 |
| Other retail | 4,666 | 1,841 | 9 | - | - | 6,516 | 6,299 | 6,017 | 5,712 | 5,714 |
| Total United States retail | 22,127 | 2,275 | 9 | - | - | 24,411 | 23,624 | 22,371 | 21,548 | 20,786 |
| Corporate | 66,102 | 53,893 | 6,369 | 41,051 | 12,881 | 180,296 | 178,940 | 173,163 | 170,557 | 173,273 |
| Sovereign | 46,679 | 2,825 | 1,522 | 879 | 1,459 | 53,364 | 48,156 | 58,531 | 58,616 | 64,151 |
| Bank | 5,238 | 674 | 199 | 12,444 | 2,871 | 21,426 | 19,414 | 18,627 | 22,931 | 21,095 |
| Total United States wholesale | 118,019 | 57,392 | 8,090 | 54,374 | 17,211 | 255,086 | 246,510 | 250,321 | 252,104 | 258,519 |
| Total United States | 140,146 | 59,667 | 8,099 | 54,374 | 17,211 | 279,497 | 270,134 | 272,692 | 273,652 | 279,305 |
| Other International |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 4,225 | 216 | - | - | - | 4,441 | 4,117 | 3,926 | 3,739 | 3,547 |
| Qualifying revolving ${ }^{7}$ | 42 | 231 | - |  | - | 273 | 269 | 250 | 239 | 225 |
| Other retail | 698 | 22 | , | - | - | 721 | 713 | 715 | 730 | 732 |
| Total other international retail | 4,965 | 469 | 1 | - | - | 5,435 | 5,099 | 4,891 | 4,708 | 4,504 |
| Corporate | 13,636 | 17,178 | 1,294 | 9,888 | 11,164 | 53,160 | 53,507 | 48,028 | 59,997 | 56,161 |
| Sovereign | 43,814 | 2,720 | 36 | 3,207 | 5,992 | 55,769 | 62,676 | 71,423 | 66,095 | 73,572 |
| Bank | 14,768 | 832 | 269 | 35,720 | 8,957 | 60,546 | 70,990 | 66,088 | 72,171 | 77,918 |
| Total other international wholesale | 72,218 | 20,730 | 1,599 | 48,815 | 26,113 | 169,475 | 187,173 | 185,539 | 198,263 | 207,651 |
| Total Other International | 77,183 | 21,199 | 1,600 | 48,815 | 26,113 | 174,910 | 192,272 | 190,430 | 202,971 | 212,155 |
| Total exposure ${ }^{8}$ | 759,660 | 298,449 | 19,470 | 169,394 | 79,396 | 1,326,369 | 1,325,101 | 1,314,240 | 1,309,697 | 1,300,153 |

${ }^{1}$ EAD for Standardized exposures are reported net of Stage 3 allowances and EAD for IRB exposures are reported gross of all allowances for credit loss and partial write-off as per regulatory definitions.
${ }^{2}$ Counterparty credit risk EAD reflects exposure amounts after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulatory guidelines.
${ }^{3}$ EAD for undrawn credit commitments and other off-balance sheet amounts are reported after the application of credit conversion factors.
${ }^{4}$ Includes other off-balance sheet exposures such as letters of credit and guarantees.
${ }^{5}$ Geographic profile is based on the country of residence of the borrower.
${ }^{6}$ Includes residential mortgages and home equity lines of credit.
${ }^{7}$ Includes credit cards, unsecured lines of credit and overdraft protection products.
${ }^{8}$ Excludes securitization, banking book equities and other assets not subject to the standardized or Internal Ratings Based Approach.

| EXPOSURE COVERED BY CREDIT RISK MITIGATION(Millions of Canadian dollars) | Q3/19 |  |  |  | Q2/19 |  |  |  | Q1/19 |  |  |  | Q4/18 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | dized Guarantees credit derivatives | $\frac{\mathrm{IRB}^{2}}{\mathrm{G}^{2}} \begin{aligned} & \text { Guaratees } \\ & \text { credit }\end{aligned}$ derivatives | Total | financial collateral | dized <br> Guarantees credit derivatives | $\frac{\mathrm{IRB}^{2}}{\substack{\text { Guarantess/ } \\ \text { credit } \\ \text { derivatives }}}$ | Total | Eligible financial collateral | dized Guarantees/ credit derivatives | $\frac{\mathrm{IRB}^{2}}{\text { Guaratees/ }}$ credit derivatives | Total | Standa Eligible financial collateral | dized Guarantees credit derivatives | $\frac{\mathrm{IRB}^{2}}{}{ }^{\text {Guaratees/ }}$ creditit derivatives | Total |
| $\underset{\substack{\text { Retail } \\ \text { Residential mortgages } \\ \text { Perronnal } \\ \text { Smanl business }}}{ }$ |  | $\begin{array}{r}18,914 \\ \hline 18,914\end{array}$ | $\begin{array}{r} 46,302 \\ 461 \\ \hline 459 \\ \hline 47367 \end{array}$ | $\begin{array}{r}65,216 \\ 461 \\ 599 \\ 5 \\ \hline 6\end{array}$ |  | $\begin{array}{r}18,549 \\ \hline 18.549\end{array}$ |  | $\begin{aligned} & 64,256 \\ & \begin{array}{l} 460 \\ 6557 \\ \hline 65,273 \end{array} \end{aligned}$ |  | $\begin{array}{r}18,560 \\ \hline 18.560\end{array}$ | $\begin{array}{r}46,188 \\ \text { 464 } \\ 526 \\ \hline 47,178\end{array}$ | 64,748 464 526 57538 |  | $\begin{array}{r}18,518 \\ \hline 8.518\end{array}$ | $\begin{array}{r}46,936 \\ 448 \\ 439 \\ \hline 47723\end{array}$ | $\begin{array}{r} 65,454 \\ \begin{array}{r} 448 \\ \hline 639 \\ \hline 6,741 \end{array} \end{array}$ |
| Wholesale | 9,619 |  | 4,002 | 13,621 | 8,591 |  | 3,832 | 12,423 | 8,828 |  | 3,827 | 12,655 | 9,730 | - | 4,088 | 13,818 |
| Total exposure covered by credit risk mitigation | 9,619 | 18,914 | 51,364 | 79,897 | 8.591 | 18,549 | 50,556 | 77,696 | 8,828 | 18,560 | 51,005 | 78,393 | 9,730 | 18.518 | 51,811 | 80,059 |

Under the IRB Approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has been taken into account in the Loss Given Default (LGD) estimates in our internal LGD risk rating system.

| ACTUAL LOSSES VS. ESTIMATED LOSSES <br> (Millions of Canadian dollars, except percentage and per share amounts) | Q3/19 |  | Q2/19 |  | Q1/19 |  | Q4/18 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | Average historical actual loss rate ${ }^{3}$ |
| Residential mortgages | 0.02\% | 0.10\% | 0.02\% | 0.09\% | 0.02\% | 0.09\% | 0.02\% | 0.09\% | 0.02\% |
| Personal | 0.51\% | 0.71\% | 0.51\% | 0.69\% | 0.51\% | 0.74\% | 0.50\% | 0.74\% | 0.06\% |
| Credit cards | 2.51\% | 3.11\% | 2.47\% | 3.11\% | 2.51\% | 3.30\% | 2.49\% | 3.20\% | 2.98\% |
| Small business | 0.62\% | 2.16\% | 0.57\% | 2.13\% | 0.58\% | 2.24\% | 0.64\% | 2.33\% | 1.38\% |
| Retail | 0.26\% | 0.38\% | 0.26\% | 0.40\% | 0.26\% | 0.42\% | 0.26\% | 0.42\% | 0.34\% |
| Wholesale | 0.24\% | 0.78\% | 0.18\% | 0.78\% | 0.12\% | 0.77\% | 0.08\% | 0.74\% | 0.31\% |

${ }^{1}$ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of PCL on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period

Averae annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.32 \%$

| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{4,5}$ | Q3 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{6}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |
| Uninsured | 0.42\% | 0.93\% | 5.68\% | 18.27\% | 100.00\% | 100.00\% |
| Insured | 0.65\% | 1.52\% | n.a | n.a | 100.00\% | 100.00\% |
| Personal | 0.60\% | 0.95\% | 56.94\% | 63.06\% | 98.80\% | 99.70\% |
| Credit cards | 0.84\% | 1.38\% | 91.75\% | 93.76\% | 98.94\% | 102.60\% |
| Small business | 1.59\% | 3.65\% | 36.56\% | 68.58\% | 97.55\% | 98.59\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.31\% | 3.32\% | 35.44\% | 42.38\% | 49.17\% | 53.22\% |
| Sovereign | n.a. | 0.39\% | n.a | 24.96\% | n.a | 43.57\% |
| Bank | n.a. | 1.15\% | n.a | 43.72\% | n.a | 33.37\% |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {,7 }}$ | Average probability of default (PD) |  | Q2 2019 |  |  |  |
|  |  |  | Average loss give | efault (LGD) | Average Exposure at Default (EAD) ${ }^{6}$ |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |
| Retail |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Insured | 0.71\% | 1.71\% | n.a | n.a | 100.00\% | 100.00\% |
| Personal | 0.66\% | 1.15\% | 56.43\% | 61.06\% | 101.10\% | 102.12\% |
| Credit cards | 0.94\% | 1.52\% | 92.65\% | 95.84\% | 99.18\% | 109.63\% |
| Small business | 1.76\% | 3.84\% | 38.75\% | 82.10\% | 97.50\% | 98.69\% |
| Wholesale |  |  |  |  |  |  |
| Corporate | 0.29\% | 3.32\% | 35.59\% | 42.47\% | 22.24\% | 53.12\% |
| Sovereign | n.a. | 0.39\% | n.a | 24.05\% | n.a | 42.28\% |
| Bank | n.a. | 1.35\% | n.a | 43.50\% | n.a | 30.47\% |

${ }^{4}$ Back-testing is performed to check the effectiveness of the models used to measure PD, LGD and EAD. Estimated percentages are as of April 30,2018 (April 30, 2017 for Retail LGD) and actual percentages reflect experience in the following 12 months ( 24 months for Retail LGD).
 looking macroeconomic scenarios. For further information refer to our 2018 Annual Report.
For retail, EAD rate represents the utilization of the authorized credit limit. For wholesale, EAD rate represents the utilization of the undrawn amount where the undrawn amount is equal to the authorized credit limit minus the outstanding balance.
Estimated percentages are as of January 31, 2018 (January 31, 2017 for Retail LGD) and actual percentages reflect experience in the following 12 months ( 24 months for Retail LGD).

| REALIZED GAINS AND LOSSES ON INVESTMENT |
| :--- |
| SECURITIES <br> (Millions of Canadian dollars) |


| 27 | 50 | 52 | 41 | 35 | 75 | 46 | 61 | 74 | 197 | 269 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | (3) | (3) | (9) | (12) | (24) | (3) | (13) | (20) | (48) | (75) |
| 27 | 47 | 49 | 32 | 23 | 51 | 43 | 48 | 54 | 149 | 194 |
| 1 | 10 | 3 | (1) | (3) | 2 | 4 | 1 | 10 | 2 | 22 |
| 26 | 37 | 46 | 33 | 26 | 49 | 39 | 47 | 44 | 147 | 172 |

TRADING CREDIT DERIVATIVES ${ }^{2}$
(Millions of Canadian dollars)

| Notional amount |
| :--- |
| Protection purchased |
| Protection sold |
| Fair value ${ }^{3}$ |
| Positive |
| Negative |
| Replacement cost ${ }^{4}$ |


| Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10,138 | 12,222 | 11,086 | 6,153 | 7,750 | 7,579 | 10,789 | 8,522 | 6,853 |
| 6,770 | 9,516 | 7,253 | 3,599 | 3,595 | 3,563 | 3,291 | 4,808 | 3,500 |
| 145 | 187 | 134 | 38 | 71 | 77 | 109 | 157 | 81 |
| 247 | 278 | 202 | 89 | 145 | 160 | 204 | 246 | 174 |
| 170 | 167 | 113 | 71 | 38 | 38 | 64 | 109 | 34 |

OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{5}{ }^{5}$
(NOTIONAL AMOUNT AND FAIR VALUE)
(Millions of Canadian dollars)

| Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 515 | 523 | 512 | 513 | 130 | 144 | 138 | 145 | 140 |
| - | - | - | - | - |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

1 Prior to the adoption of IFRS 9 Financial Instruments, realized losses include impairments of AFS securities
${ }^{2}$ Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q3/19, all of our exposures are with investment grade counterparties.
${ }^{3}$ Gross fair value before netting.

 separately disclosed as a footnote only.
${ }^{5}$ Comprises credit default swaps.

${ }^{1}$ As at Q3/19, positive and negative fair values exclude market and credit valuation adiustments of $\$ 742$ million and $\$(40)$ million respectively that are determined on a pooled basis.

${ }^{3}$ The impact of master netting agreements that do not tualify for balance sheet offset is calculated based on the new methododogy under SA-CCR (standardized approach for measuring counterparty credit risk) includes collateral, previous calculations were based on CEM (current exposure method).
${ }^{4}$ Notional amounts do not represent assets or liabilities and therefore are not recorded in our Consolidated Balance Sheet. As of Q3/19, the notional amounts exclude exchange traded options wirten of $\$ 156.3$ billion, over-the -counter options written of $\$ 774.4$ b billion and non-trading credit derivatives of $\$ 0.5$ billion.

Comprises precious metal, commodity, stable value and equity-linked derivative contracts


From Q1/19 onwards, credit equivalent amount includes CVA losses and collateral.
Comprises credit default swaps, total return swaps, credit default baskets and credit default options
Comprises precious metal, commodity, stable value and equity-linked derivative contracts.


 re based on VaR and stressed VaR measures for a 10 day time horizon.
n.m. not meaningful

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage and per share amounts) | Q3/19 | Q2/19 | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | $\begin{aligned} & 2019 \\ & 6 \text { months } \end{aligned}$ | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,644 | 1,526 | 1,546 | 1,512 | 1,487 | 1,435 | 1,497 | 1,383 | 1,371 | 4,716 | 4,419 | 5,931 | 5,659 |
| Average risk capital | 18,700 | 18,400 | 18,450 | 17,850 | 17,100 | 16,600 | 16,200 | 15,950 | 15,850 | 18,550 | 16,650 | 16,950 | 15,300 |
| Add: Average goodwill and other intangibles | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,550 | 4,550 | 4,650 | 4,550 | 4,550 | 4,550 | 4,700 |
| Average attributed capital | 23,300 | 23,000 | 23,050 | 22,450 | 21,700 | 21,200 | 20,750 | 20,500 | 20,500 | 23,100 | 21,200 | 21,500 | 20,000 |
| ROE ${ }^{2}$ | 28.0\% | 27.2\% | 26.6\% | 26.7\% | 27.2\% | 27.8\% | 28.6\% | 26.7\% | 26.6\% | 27.3\% | 27.9\% | 27.6\% | 28.3\% |
| Return on risk capital (RORC) | 34.8\% | 34.0\% | 33.2\% | 33.6\% | 34.5\% | 35.5\% | 36.7\% | 34.4\% | 34.3\% | 34.0\% | 35.5\% | 35.0\% | 36.9\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,591 | 1,443 | 1,524 | 1,444 | 1,472 | 1,407 | 1,461 | 1,341 | 1,329 | 4,558 | 4,340 | 5,784 | 5,494 |
| Average risk capital | 17,450 | 17,150 | 17,100 | 16,600 | 15,800 | 15,250 | 14,850 | 14,500 | 14,400 | 17,250 | 15,300 | 15,600 | 13,850 |
| Add: Average goodwill and other intangibles | 2,750 | 2,750 | 2,750 | 2,750 | 2,800 | 2,800 | 2,800 | 2,850 | 2,800 | 2,750 | 2,800 | 2,800 | 2,850 |
| Average attributed capital | 20,200 | 19,900 | 19,850 | 19,350 | 18,600 | 18,050 | 17,650 | 17,350 | 17,200 | 20,000 | 18,100 | 18,400 | 16,700 |
| ROE ${ }^{2}$ | 31.2\% | 29.7\% | 30.4\% | 29.6\% | 31.4\% | 32.0\% | 32.8\% | 30.7\% | 30.6\% | 30.5\% | 32.1\% | 31.4\% | 32.9\% |
| RORC | 36.1\% | 34.5\% | 35.3\% | 34.5\% | 37.0\% | 37.9\% | 39.0\% | 36.7\% | 36.7\% | 35.3\% | 37.9\% | 37.0\% | 39.7\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 625 | 573 | 583 | 540 | 564 | 522 | 583 | 476 | 470 | 1,781 | 1,669 | 2,209 | 1,775 |
| Average risk capital | 7,050 | 6,750 | 6,550 | 6,150 | 6,250 | 6,200 | 6,100 | 6,000 | 5,900 | 6,800 | 6,150 | 6,150 | 5,900 |
| Add: Average goodwill and other intangibles | 7,350 | 7,450 | 7,500 | 7,350 | 7,350 | 7,400 | 7,300 | 7,300 | 7,550 | 7,450 | 7,350 | 7,350 | 7,550 |
| Average attributed capital | 14,400 | 14,200 | 14,050 | 13,500 | 13,600 | 13,600 | 13,400 | 13,300 | 13,450 | 14,250 | 13,500 | 13,500 | 13,450 |
| ROE ${ }^{2}$ | 17.2\% | 16.5\% | 16.4\% | 15.9\% | 16.4\% | 15.8\% | 17.3\% | 14.2\% | 13.9\% | 16.7\% | 16.5\% | 16.3\% | ${ }^{13.2 \%}$ |
| RORC | 35.1\% | 34.9\% | 35.3\% | 34.9\% | 35.9\% | 34.6\% | 38.0\% | 31.6\% | 31.6\% | 35.1\% | 36.2\% | 35.8\% | 30.2\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 202 | 152 | 164 | 316 | 156 | 170 | 125 | 263 | 159 | 518 | 451 | 767 | 718 |
| Average risk capital | 1,850 | 1,750 | 1,700 | 2,000 | 1,750 | 1,750 | 1,600 | 1,800 | 1,550 | 1,750 | 1,700 | 1,750 | 1,550 |
| Add: Average goodwill and other intangibles | 200 | 200 | 200 | 200 | 200 | 200 | 150 | 200 | 150 | 200 | 150 | 200 | 150 |
| Average attributed capital | 2,050 | 1,950 | 1,900 | 2,200 | 1,950 | 1,950 | 1,750 | 2,000 | 1,700 | 1,950 | 1,850 | 1,950 | 1,700 |
| ROE ${ }^{2}$ | 39.2\% | 32.4\% | 34.7\% | 57.2\% | 32.1\% | 36.3\% | 28.2\% | 52.3\% | 37.0\% | 35.6\% | 32.3\% | 39.3\% | 41.8\% |
| RORC | 43.6\% | 36.2\% | 38.8\% | 62.7\% | 35.6\% | 40.1\% | 31.3\% | 57.2\% | 40.8\% | 39.6\% | 35.8\% | 43.4\% | 46.0\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 115 | 148 | 157 | 152 | 152 | 208 | 216 | 153 | 174 | 420 | 576 | 728 | 725 |
| Average risk capital | 2,850 | 2,900 | 3,000 | 2,550 | 2,500 | 2,500 | 2,650 | 2,650 | 2,650 | 2,900 | 2,550 | 2,550 | 2,700 |
| Add: Average goodwill and other intangibles | 600 | 600 | 600 | 600 | 550 | 550 | 500 | 500 | 500 | 600 | 550 | 550 | 500 |
| Average attributed capital | 3,450 | 3,500 | 3,600 | 3,150 | 3,050 | 3,050 | 3,150 | 3,150 | 3,150 | 3,500 | 3,100 | 3,100 | 3,200 |
| ROE ${ }^{2}$ | 13.2\% | 17.4\% | 17.3\% | 19.2\% | 19.8\% | 28.1\% | 26.9\% | 19.2\% | 21.9\% | 16.0\% | 24.9\% | 23.5\% | 22.7\% |
| RORC | 16.1\% | 21.1\% | 20.7\% | 23.5\% | 24.1\% | 34.1\% | 32.1\% | 22.9\% | 26.1\% | 19.3\% | 30.1\% | 28.4\% | 26.9\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 633 | 756 | 630 | 645 | 676 | 644 | 727 | 564 | 588 | 2,019 | 2,047 | 2,692 | 2,438 |
| Average risk capital | 20,950 | 21,100 | 21,450 | 20,050 | 20,100 | 18,150 | 18,150 | 16,600 | 18,200 | 21,200 | 18,800 | 19,100 | 17,600 |
| Add: Average goodwill and other intangibles | 1,750 | 1,700 | 1,700 | 1,600 | 1,600 | 1,550 | 1,500 | 1,450 | 1,350 | 1,700 | 1,550 | 1,600 | 1,250 |
| Average attributed capital | 22,700 | 22,800 | 23,150 | 21,650 | 21,700 | 19,700 | 19,650 | 18,050 | 19,550 | 22,900 | 20,350 | 20,700 | 18,850 |
| ROE ${ }^{2}$ | 11.1\% | 13.6\% | 10.8\% | 11.8\% | 12.3\% | 13.4\% | 14.7\% | 12.4\% | 11.9\% | 11.8\% | 13.4\% | 13.0\% | 12.9\% |
| RORC | 12.0\% | 14.7\% | 11.6\% | 12.7\% | 13.3\% | 14.6\% | 15.9\% | 13.5\% | 12.8\% | 12.7\% | 14.6\% | 14.1\% | 13.8\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | (22) | 6 | 16 | 11 | (4) | - | (219) | (82) | (55) |  | (223) | (212) | (187) |
| Average risk capital and other | 2,150 | 2,500 | 2,600 | 2,950 | 2,850 | 2,750 | 3,100 | 3,050 | 2,950 | 2,400 | 3,000 | 2,950 | 3,050 |
| Add: Average under/(over) attribution of capital | 7,750 | 6,050 | 5,200 | 5,800 | 4,800 | 5,200 | 5,050 | 5,850 | 4,450 | 6,350 | 5,000 | 5,200 | 5,050 |
| Average attributed capital | 9,900 | 8,550 | 7,800 | 8,750 | 7,650 | 7,950 | 8,150 | 8,900 | 7,400 | 8,750 | 8,000 | 8,150 | 8,100 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income Net income available to common shareholders | ${ }_{3}^{3,263}$ | 3,230 | 3,172 3 | 3,250 3 | 3,109 3 | 3,060 | 3,012 | 2,837 2,757 | 2,796 2707 | ${ }_{9}^{9,665}$ | 9,181 8939 | 12,431 | 11,469 11,128 |
| Net income available to common shareholders | 3,197 | 3,161 | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 9,454 | 8,939 | 12,115 | 11,128 |
| Average risk capital | 52,150 | 51,950 | 52,350 | 50,200 | 49,250 | 46,700 | 46,500 | 44,800 | 45,800 | 52,150 | 47,500 | 48,150 | 44,700 |
| Average common equity | 75,800 | 74,000 | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 74,450 | 68,000 | 68,900 | 65,300 |
| ROE | 16.7\% | 17.5\% | 16.7\% | 17.6\% | 17.3\% | 18.1\% | 17.4\% | 16.6\% | 16.3\% | 17.0\% | 17.6\% | 17.6\% | 17.0\% |
| RORC | 24.3\% | 25.0\% | 23.5\% | 25.1\% | 24.4\% | 26.2\% | 25.0\% | 24.4\% | 23.4\% | 24.2\% | 25.2\% | 25.1\% | 24.9\% |

${ }^{1}$ These measures do not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46
Business segment ROE is based on Average attributed capital Under/(over) attribution of capital is reported in Corporate Support.
${ }^{3}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.


 to be comparable to similar measures disclosed by other companies.

## Performance measures

## Attributed capital

We attributed capital based on the Basel III regulatory capital requirements and economic capital.

## Risk capital

Risk capital is attributed capital excluding goodwill and other intangibles.
$\frac{\text { Average risk capital }}{\text { Calculated using methods intended to approximate the average of the daily risk capital balances }}$ for the period.

## Return on equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to
approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.
Return on Tangible Common Equity (ROTCE)
Net income available to shareholders excluding the after-tax impact of amortization and write down of other intangibles (excluding software) and goodwill divided by average tangible common equity. ROTCE is based on actual balances of average tangible common equity before rounding.

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

Unattributed capital
Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

## Non-GAAP measures

## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage, Non-interest expense growth and revenue growth The ratio and calculations are adjusted to exclude specified items and the change in fair value backing our policyholder liabilities from revenue and revenue growth. Refer to page 48 for the definition of the efficiency ratio, operating leverage, Non-interest expense growth and revenue growth.
Economic profit
Net income (loss) after non-controlling interests excluding the after-tax effect of amortization and write-down of other intangibles (excluding software) and goodwill less a capital charge for use of attributed capital.
Common equity
Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

Tangible common equity
Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

## Definitions

Assets under administration (AUA)
$\frac{\text { Assets }}{\text { Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets }}$ under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

Assets under management (AUM)
$\frac{\text { Assets under management (AUM) }}{\text { Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets }}$ Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets
under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

## Goodwill and intangibles

Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

## Definitions

axable equivalent basis (teb)
Income from certain specified tax-advantaged sources is increased to a level that would make it comparable
to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination
adjustments in Corporate Support.
Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Ratios

$\frac{\text { Ratios }}{\text { Capital ratios }}$
The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

Common Equity Tier 1 ratio
Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including common shares, retained earnings, accumulated other comprehensive income and other items.
Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other components
subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET1 by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the non-GAAP measures on page 46 .

Return on assets (ROA)
Net income as a percentage of average assets
Return on risk-weighted assets
Net income as a percentage of average risk-weighted assets.

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period For the business segments, calculated using methods intended to approximate the average of the
daily attributed capital for the period.

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital
is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital

Dividend yield
Dividends per common share divided by the average of the high and low share prices in the relevant period

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Effective tax rate (teb)
$\frac{\text { Effective tax rate (teb) }}{\text { Effective tax rate (teb) is calculated using the tax provision for the period adjusted for the teb amount divided }}$ by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Definitions above.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (NIM) (average assets)
Net interest income as a percentage of total average assets
Net interest margin (NIM) (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.
Net write-offs
Gross write-offs less recoveries of amounts previously written off.

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the non-GAAP measures on page 46 .

## Non-interest expense Growth

The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted Non-interest expense growth refer to the non-GAAP measures on page 46

Revenue Growth
The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the non-GAAP measures on page 46.

Risk-weighted assets (RWA) - Basel III
Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI. The guidelines are Basel III effective January 1, 2013 and the "Basel III: A global regulatory framework for more resilien banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk portfolios use IRB Approach and the remainder uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a standardized approach for all other products. For Operational risk, we use the Advanced Measurement
Approach. In addition, Basel III requires a transitional capital floor adjustment.
n.a.

Not applicable


[^0]:    ${ }_{2}^{1}$ This figure represents the 90-Day Active customers in Canadian Banking only.
    ${ }^{2}$ Amounts represent the 12 -month Net interest income exposure to an instantaneous and sustained shift in interest rates.

[^1]:    1 Investment, net of applicable allowance represents debt and equity securities at FVOCI (AFS
    including the description of accounting policies selected, refer to the 2018 Annual Report.

[^2]:    Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ To be read in conjunction with the Segment pages.

[^3]:    Effective November 1, 2018, regulatory adjustments for Total Loss Absorbing Capacity (TLAC) holdings are included.

[^4]:    ${ }^{1}$ Collective allowance includes Stage 1 and Stage 2 ACL on financial assets under IFRS 9
    ${ }^{2}$ Expected loss as defined under the Basel III framework.

[^5]:    ${ }^{1}$ Reflects required EDTF format.
     adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.
    ${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.
    

[^6]:    ${ }^{1}$ Total wholesale exposure is comprised of wholesale loans and acceptances across all of our business segments.
    ${ }^{2}$ Wholesale - Real estate and related loans and acceptances in Q3/19 is comprised of amounts based in Canada of $\$ 41.1$ billion, United States of $\$ 9.8$ billion and Other International of $\$ 2.1$ billion.
    ${ }^{3}$ Geographic information is based on residence of borrower.

[^7]:    ${ }^{1}$ PCL on performing loans and acceptances represents Stage 1 and Stage 2 PCL on loans, commitments and acceptances under IFRS 9 and PCL on loans not yet identified as impaired under IAS 39
    ${ }^{2}$ Wholesale - Real estate and related PCL in Q3/19 is comprised of losses based in Canada of $\$ 17$ million, United States of $\$(16)$ million, and Other International of $\$ 2$ million.
    ${ }^{3}$ PCL on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39.
    PCL on other financial assets relates to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI. For further details refer to our 2018 Annual Report including Notes 4 and 5.

