## Supplementary Financial Information



For the period ended January 31, 2019
(UNAUDITED)

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 been amended to conform to the current period's presentation.

## FRS




 policies selected, refer to our Q1 2019 Report to Shareholders and 2018 Annual Report.

## Capital Disclosure Requirements related to Basel III Pillar 3

Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website at http://www.rbc.com/investorrelations/quarterly-financial-statements.html.

## EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

| Type of Risk | Recommendation | Disclosure | Page |
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For a full index of where to find all EDTF related disclosures, see pg 44 of our Q1 2019 Report to Shareholders.

## FINANCIAL HIGHLIGHTS

| Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,884 | 4,729 | 4,596 | 4,421 | 4,445 | 4,361 | 4,257 | 4,198 | 4,324 |
| 6,705 | 5,940 | 6,429 | 5,633 | 6,383 | 6,162 | 5,831 | 6,214 | 5,322 |
| 11,589 | 10,669 | 11,025 | 10,054 | 10,828 | 10,523 | 10,088 | 10,412 | 9,646 |
| 514 | 353 | 346 | 274 | 334 | 234 | 320 | 302 | 294 |
| 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 1,090 | 183 |
| 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 | 5,315 |
| 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 |
| (2) | (3) | (8) | (9) | (11) | (8) | (13) | (8) | (12) |
| (74) | (71) | (70) | (72) | (72) | (72) | (76) | (77) | (75) |
| 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 |
| 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 |
| 3,100 | 3,180 | 3,035 | 2,982 | 2,933 | 2,761 | 2,711 | 2,727 | 2,944 |

## Net interest income

## Total revenue

Provision for credit losses (PCL) ${ }^{2}$
Insurance policyholder benefits, claims and acquisition expense (PBCAE)
Non-interest expense
Net income
Less: Non-controlling interests (NCI)
Preferred dividends

Net income available to common shareholders
Add: Dilutive impact of exchangeable shares
Net income available to common shareholders including dilutive impact of exchangeable shares

| PROFITABILITY MEASURES |  |
| ---: | :--- |
| Earnings per share (EPS) | - basic |
|  | - diluted |
|  | Common shares outstanding (000s) |

Common shares outstanding (000s) ${ }^{3}$
average (basic)
Return on common equity (ROE) ${ }^{4}$
Return on tangible common equity (ROTCE) ${ }^{4}$
Return on assets (ROA)
Return on RWA
Efficiency ratio

| $\$ 2.15$ | $\$ 2.21$ | $\$ 2.10$ | $\$ 2.06$ | $\$ 2.02$ | $\$ 1.89$ | $\$ 1.86$ | $\$ 1.86$ | $\$ 1.98$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 2.15$ | $\$ 2.20$ | $\$ 2.10$ | $\$ 2.06$ | $\$ 2.01$ | $\$ 1.88$ | $\$ 1.85$ | $\$ 1.85$ | $\$ 1.97$ |
|  |  |  |  |  |  |  |  |  |
| $1,437,074$ | $1,440,207$ | $1,440,477$ | $1,443,084$ | $1,451,781$ | $1,457,855$ | $1,457,854$ | $1,468,015$ | $1,484,262$ |
| $1,44,195$ | $1,446,514$ | $1,446,956$ | $1,449,737$ | $1,458,714$ | $1,464,916$ | $1,465,035$ | $1,475,562$ | $1,492,350$ |
| $16.7 \%$ | $17.6 \%$ | $17.3 \%$ | $18.1 \%$ | $17.4 \%$ | $16.6 \%$ | $16.3 \%$ | $17.2 \%$ | $18.0 \%$ |
| $20.5 \%$ | $21.6 \%$ | $21.4 \%$ | $22.6 \%$ | $21.6 \%$ | $20.7 \%$ | $20.5 \%$ | $21.8 \%$ | $22.9 \%$ |
| $0.90 \%$ | $0.97 \%$ | $0.95 \%$ | $0.98 \%$ | $0.94 \%$ | $0.94 \%$ | $0.93 \%$ | $0.98 \%$ | $1.02 \%$ |
| $2.48 \%$ | $2.60 \%$ | $2.48 \%$ | $2.57 \%$ | $2.56 \%$ | $2.37 \%$ | $2.43 \%$ | $2.45 \%$ | $2.71 \%$ |
| $51.0 \%$ | $55.1 \%$ | $53.1 \%$ | $54.5 \%$ | $51.8 \%$ | $53.3 \%$ | $54.9 \%$ | $51.2 \%$ | $55.1 \%$ |
| $52.1 \%$ | $53.4 \%$ | $53.4 \%$ | $53.6 \%$ | $51.9 \%$ | $54.8 \%$ | $53.7 \%$ | $53.1 \%$ | $53.6 \%$ |


| $\$ 8.39$ | $\$ 7.59$ |
| ---: | ---: |
| $\$ 8.36$ | $\$ 7.56$ |
|  |  |
| $1,443,894$ | $1,466,988$ |
| $1,450,485$ | $1,474,421$ |
| $17.6 \%$ | $17.0 \%$ |
| $21.8 \%$ | $21.4 \%$ |
| $0.96 \%$ | $0.97 \%$ |
| $2.55 \%$ | $2.49 \%$ |
| $53.6 \%$ | $53.6 \%$ |
| $53.1 \%$ | $53.8 \%$ |

## KEY RATIOS

Diluted EPS growth ${ }^{7}$
Revenue growth ${ }^{7}$
Adjusted revenue growth ${ }^{6,7}$
Non-interest expense growth ${ }^{7}$
Operating leverage
Adjusted operating leverage ${ }^{6}$
PCL on impaired loans (IFRS 9 - Stage 3) as a percentage of Average net loans and acceptances ${ }^{8}$
Net interest margin (NIM) (average earning assets, net)
NIM (total average assets)
NIM (total average assets) excluding Trading Assets, Trading net interest income and Insurance Assets
Non-interest income as \% of total revenue
Effective tax rate
Effective tax rate (Taxable equivalent basis (teb))
)

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $7.0 \%$ | $17.0 \%$ | $13.5 \%$ | $11.4 \%$ | $2.0 \%$ | $13.9 \%$ | $(1.6) \%$ | $11.4 \%$ | $24.7 \%$ |
| $7.0 \%$ | $1.4 \%$ | $9.3 \%$ | $(3.4) \%$ | $12.3 \%$ | $12.4 \%$ | $(2.6) \%$ | $8.2 \%$ | $2.0 \%$ |
| $5.0 \%$ | $7.5 \%$ | $6.4 \%$ | $1.8 \%$ | $8.9 \%$ | $7.4 \%$ | $8.3 \%$ | $6.9 \%$ | $5.3 \%$ |
| $5.4 \%$ | $4.8 \%$ | $5.8 \%$ | $2.8 \%$ | $5.6 \%$ | $5.9 \%$ | $6.7 \%$ | $7.0 \%$ | $5.1 \%$ |
| $1.6 \%$ | $(3.4) \%$ | $3.5 \%$ | $(6.2) \%$ | $6.7 \%$ | $6.5 \%$ | $(9.3) \%$ | $1.2 \%$ | $(3.1) \%$ |
| $(0.4) \%$ | $2.7 \%$ | $0.6 \%$ | $(1.0) \%$ | $3.3 \%$ | $1.5 \%$ | $1.6 \%$ | $(0.1) \%$ | $0.2 \%$ |
| $0.28 \%$ | $0.20 \%$ | $0.17 \%$ | $0.22 \%$ | $0.23 \%$ | $0.17 \%$ | $0.23 \%$ | $0.23 \%$ | $0.22 \%$ |
| $1.62 \%$ | $1.67 \%$ | $1.66 \%$ | $1.68 \%$ | $1.65 \%$ | $1.72 \%$ | $1.69 \%$ | $1.73 \%$ | $1.73 \%$ |
| $1.39 \%$ | $1.42 \%$ | $1.40 \%$ | $1.42 \%$ | $1.38 \%$ | $1.45 \%$ | $1.42 \%$ | $1.46 \%$ | $1.45 \%$ |
| $2.05 \%$ | $2.04 \%$ | $2.02 \%$ | $2.04 \%$ | $1.99 \%$ | $2.02 \%$ | $1.99 \%$ | $2.01 \%$ | $2.02 \%$ |
| $57.9 \%$ | $55.7 \%$ | $58.3 \%$ | $56.0 \%$ | $58.9 \%$ | $58.6 \%$ | $57.8 \%$ | $59.7 \%$ | $55.2 \%$ |
| $19.5 \%$ | $17.5 \%$ | $20.2 \%$ | $21.1 \%$ | $25.6 \%$ | $19.9 \%$ | $22.1 \%$ | $23.9 \%$ | $21.5 \%$ |
| $21.6 \%$ | $20.4 \%$ | $23.3 \%$ | $24.0 \%$ | $27.2 \%$ | $24.7 \%$ | $24.3 \%$ | $25.8 \%$ | $23.8 \%$ |


|  |  |
| ---: | ---: |
| $10.6 \%$ | $11.5 \%$ |
| $4.7 \%$ | $4.8 \%$ |
| $6.2 \%$ | $7.0 \%$ |
| $4.8 \%$ | $6.2 \%$ |
| $(0.1) \%$ | $(1.4) \%$ |
| $1.4 \%$ | $0.8 \%$ |
| $0.20 \%$ | $0.21 \%$ |
| $1.66 \%$ | $1.72 \%$ |
| $1.40 \%$ | $1.44 \%$ |
| $2.02 \%$ | $2.01 \%$ |
| $57.3 \%$ | $57.9 \%$ |
| $21.1 \%$ | $21.8 \%$ |
| $23.7 \%$ | $24.6 \%$ |

CAPITAL MEASURES - CONSOLIDATED
Common Equity Tier 1 (CET1) capital ratio ${ }^{5}$
Common Equity Tier 1 (CET1) capital ratio ${ }^{5}$
Tier 1 capital ratio
Total capital ratio ${ }^{5}$
Total capital RWA (\$ billions) ${ }^{5}$
Leverage ratio - all-in basis

| $11.4 \%$ | $11.5 \%$ | $11.1 \%$ | $10.9 \%$ | $11.0 \%$ | $10.9 \%$ | $10.9 \%$ | $10.6 \%$ | $11.0 \%$ | $11.5 \%$ | $10.9 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $12.7 \%$ | $12.8 \%$ | $12.3 \%$ | $12.3 \%$ | $12.4 \%$ | $12.3 \%$ | $12.4 \%$ | $12.0 \%$ | $12.6 \%$ | $12.8 \%$ | $12.3 \%$ |
| $14.5 \%$ | $14.6 \%$ | $14.1 \%$ | $14.1 \%$ | $14.4 \%$ | $14.2 \%$ | $14.4 \%$ | $14.1 \%$ | $14.7 \%$ | $14.6 \%$ | $14.2 \%$ |
| 508.5 | 496.5 | 498.9 | 489.2 | 466.8 | 474.5 | 458.1 | 471.2 | 443.9 | 496.5 | 474.5 |
| $4.3 \%$ | $4.4 \%$ | $4.3 \%$ | $4.3 \%$ | $4.2 \%$ | $4.4 \%$ | $4.4 \%$ | $4.3 \%$ | $4.4 \%$ | $4.4 \%$ | $4.4 \%$ |
| $1,501.8$ | $1,450.8$ | $1,413.9$ | $1,381.0$ | $1,363.9$ | $1,315.5$ | $1,286.6$ | $1,311.7$ | $1,260.0$ | $1,450.8$ | $1,315.5$ |

Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation
${ }^{2}$ Under IFRS 9, PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{3}$ Average common shares outstanding includes the impact of treasury shares held.
${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46.
 and total capltal ratios will be subject to different annual CVA percentages. For 2017 the CVA scalers are $72 \%, 77 \%$ and $81 \%$. For 2018 the CVA scalers are $80 \%, 83 \%$ and $86 \%$.
 Insurance (Q3/16-\$287 million). These are non-GAAP measures. Refer to page 46 for further details.
Growth rates are calculated based on earnings in the same period a year ago
 net loans and acceptances.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADJUSTED BASIS MEASURES ${ }^{1}$ <br> Net income available to common shareholders | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 12,115 | 11,128 |
| Adjustments |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles | 54 | 55 | 55 | 55 | 54 | 49 | 50 | 51 | 56 | 219 | 206 |
| City National transaction and integration costs | - | 4 | 7 | 3 | 8 | 9 | 7 | 5 | 6 | 22 | 27 |
| Gain on sale of U.S. operations of Moneris Solutions Corporation | - | - | - | - |  |  |  | - | (212) | - | (212) |
|  | 3,150 | 3,235 | 3,093 | 3,037 | 2,991 | 2,815 | 2,764 | 2,780 | 2,790 | 12,356 | 11,149 |
| Add: Dilutive impact of exchangeable shares | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 15 | 15 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 3,154 | 3,239 | 3,097 | 3,040 | 2,995 | 2,819 | 2,768 | 2,783 | 2,794 | 12,371 | 11,164 |
| Adjusted EPS | \$2.19 | \$2.25 | \$2.15 | \$2.11 | \$2.06 | \$1.93 | \$1.90 | \$1.89 | \$1.88 | \$8.56 | \$7.60 |
| Adjusted diluted EPS | \$2.19 | \$2.24 | \$2.14 | \$2.10 | \$2.05 | \$1.92 | \$1.89 | \$1.89 | \$1.87 | \$8.53 | \$7.57 |
| Adjusted ROE | 17.0\% | 17.9\% | 17.6\% | 18.5\% | 17.7\% | 16.9\% | 16.7\% | 17.6\% | 17.1\% | 17.9\% | 17.1\% |
| CALCULATION OF ROTCE |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 12,115 | 11,128 |
| Add: After-tax effect of amortization of other intangibles | 54 | 55 | 55 | 55 | 54 | 49 | 50 | 51 | 56 | 219 | 206 |
|  | 3,150 | 3,231 | 3,086 | 3,034 | 2,983 | 2,806 | 2,757 | 2,775 | 2,996 | 12,334 | 11,334 |
| Average common equity | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 68,900 | 65,300 |
| Less: Goodwill and Intangibles net of tax | 12,600 | 12,450 | 12,400 | 12,400 | 12,150 | 12,100 | 12,350 | 12,700 | 12,650 | 12,350 | 12,450 |
| Tangible common equity | 60,950 | 59,250 | 57,250 | 55,050 | 54,700 | 53,800 | 53,400 | 52,100 | 52,000 | 56,550 | 52,850 |
| ROTCE ${ }^{2}$ | 20.5\% | 21.6\% | 21.4\% | 22.6\% | 21.6\% | 20.7\% | 20.5\% | 21.8\% | 22.9\% | 21.8\% | 21.4\% |
| ECONOMIC PROFIT |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 12,431 | 11,469 |
| NCI |  | (3) | (8) | (9) | (11) | (8) | (13) | (8) | (12) | (31) | (41) |
| After-tax effect of amortization of other intangibles | 54 | 55 | 55 | 55 | 54 | 49 | 50 | 51 | 56 | 219 | 206 |
| Goodwill and other intangibles impairment Capital charge | $(1,649)$ | $(1,607)$ | $(1,564)$ | $(1,468)$ | $(1,505)$ | $(1,485)$ | $(1,484)$ | $(1,420)$ | $(1,460)$ | $(6,144)$ | $(5,849)$ |
| Economic profit ${ }^{2}$ | 1,575 | 1,695 | 1,592 | 1,638 | 1,550 | 1,393 | 1,349 | 1,432 | 1,611 | 6,475 | 5,785 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period ${ }^{3}$ | 1,435,073 | 1,438,794 | 1,440,008 | 1,440,986 | 1,443,915 | 1,452,535 | 1,459,025 | 1,457,064 | 1,475,025 | 1,438,794 | 1,452,535 |
| Treasury shares held |  |  |  |  |  |  |  |  |  |  |  |
| - preferred (000s) | 7 | 114 | 8 | (112) | (7) | 6 | 3 | (24) | 13 | 114 | 6 |
| - common (000s) | (432) | (235) | $(1,158)$ | $(1,023)$ | (150) | (363) | 1,091 | (227) | (515) | (235) | (363) |
| Stock options outstanding (000s) | 9,435 | 8,504 | 8,863 | 9,348 | 9,557 | 9,315 | 9,932 | 10,612 | 11,382 | 8,504 | 9,315 |
| Stock options exercisable (000s) | 4,589 | 3,726 | 4,087 | 4,526 | 4,589 | 4,337 | 4,952 | 5,595 | 6,209 | 3,726 | 4,337 |
| Dividends declared per common share | \$0.98 | \$0.98 | \$0.94 | \$0.94 | \$0.91 | \$0.91 | \$0.87 | \$0.87 | \$0.83 | \$3.77 | \$3.48 |
| Dividend yield | 4.1\% | 3.8\% | 3.8\% | 3.7\% | 3.5\% | 3.6\% | 3.7\% | 3.6\% | 3.8\% | 3.7\% | 3.8\% |
| Dividend payout ratio | 45\% | 44\% | 45\% | 46\% | 45\% | 48\% | 47\% | 47\% | 42\% | 45\% | 46\% |
| Common dividends | 1,407 | 1,412 | 1,355 | 1,356 | 1,319 | 1,324 | 1,269 | 1,271 | 1,232 | 5,442 | 5,096 |
| Preferred dividends | 74 | 71 | 71 | 71 | 72 | 72 | 76 | 77 | 75 | 285 | 300 |
| Book value per share | \$51.67 | \$51.12 | \$49.64 | \$47.97 | \$46.01 | \$46.41 | \$44.93 | \$45.20 | \$43.97 | \$51.12 | \$46.41 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$100.27 | \$105.12 | \$102.46 | \$105.15 | \$108.52 | \$102.15 | \$96.20 | \$99.90 | $\$ 94.90$ | \$108.52 | \$102.15 |
| - Low | \$90.10 | \$93.13 | \$96.25 | \$96.00 | \$99.30 | \$90.13 | \$90.73 | \$93.11 | \$81.82 | \$93.13 | \$81.82 |
| - Close, end of period | \$100.02 | \$95.92 | \$101.55 | \$97.64 | \$105.32 | \$100.87 | \$93.01 | \$93.47 | \$93.56 | \$95.92 | \$100.87 |
| Market capitalization (TSX) | 143,536 | 138,009 | 146,350 | 140,798 | 152,089 | 146,554 | 135,602 | 136,213 | 138,052 | 138,009 | 146,554 |
| Market price to book value | 1.94 | 1.88 | 2.05 | 2.04 | 2.29 | 2.17 | 2.07 | 2.07 | 2.13 | 1.88 | 2.17 |


| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances, net | 604,200 | 586,700 | 573,900 | 561,900 | 554,000 | 554,400 | 547,700 | 540,500 | 535,600 | 569,200 | 544,600 |
| Total assets | 1,366,207 | 1,334,734 | 1,292,374 | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,334,734 | 1,212,853 |
| Average assets | 1,397,500 | 1,324,900 | 1,300,800 | 1,276,700 | 1,276,700 | 1,195,600 | 1,188,800 | 1,181,000 | 1,180,800 | 1,294,900 | 1,186,600 |
| Average earning assets, net | 1,198,500 | 1,123,300 | 1,095,300 | 1,081,100 | 1,071,200 | 1,007,500 | 1,000,200 | 997,700 | 990,500 | 1,092,800 | 999,000 |
| Deposits | 852,564 | 837,046 | 832,261 | 822,048 | 800,020 | 789,635 | 778,618 | 785,583 | 757,512 | 837,046 | 789,635 |
| Common equity | 74,147 | 73,552 | 71,475 | 69,122 | 66,430 | 67,416 | 65,561 | 65,858 | 64,853 | 73,552 | 67,416 |
| Average common equity | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 68,900 | 65,300 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 58,331 | 58,177 | 58,532 | 56,376 | 55,782 | 55,420 | 56,147 | 55,283 | 55,214 | 58,177 | 55,420 |
| U.S. | 13,539 | 13,474 | 13,460 | 12,773 | 12,622 | 12,505 | 12,611 | 11,947 | 11,896 | 13,474 | 12,505 |
| Other | 10,238 | 10,219 | 10,244 | 10,159 | 10,244 | 10,285 | 10,376 | 10,428 | 10,704 | 10,219 | 10,285 |
| Total | 82,108 | 81,870 | 82,236 | 79,308 | 78,648 | 78,210 | 79,134 | 77,658 | 77,814 | 81,870 | 78,210 |
| Number of banking branches |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,205 | 1,203 | 1,205 | 1,221 | 1,230 | 1,235 | 1,246 | 1,256 | 1,265 | 1,203 | 1,235 |
| U.S. | 71 | 72 | 72 | 72 | 71 | 73 | 72 | 72 | 73 | 72 | 73 |
| Other | 58 | 58 | 61 | 62 | 67 | 68 | 70 | 73 | 77 | 58 | 68 |
| Total | 1,334 | 1,333 | 1,338 | 1,355 | 1,368 | 1,376 | 1,388 | 1,401 | 1,415 | 1,333 | 1,376 |
| Number of automated teller machines (ATMs) | 4,568 | 4,537 | 4,792 | 4,875 | 4,660 | 4,630 | 4,758 | 4,893 | 4,902 | 4,537 | 4,630 |
| Active digital (Online and Mobile) users (000's) ${ }^{1}$ | 6,844 | 6,733 | 6,583 | 6,482 | 6,377 | 6,226 | 6,088 | 6,021 | 5,908 | 6,733 | 6,226 |
| Active mobile users (000's) ${ }^{1}$ | 4,014 | 3,875 | 3,692 | 3,533 | 3,427 | 3,298 | 3,135 | 2,981 | 2,886 | 3,875 | 3,298 |
| MARKET RISK MEASURES - Structural Interest Rate Sensitivities Before-tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{2}$ <br> Economic value of equity | $\begin{gathered} 487 \\ (1,019) \end{gathered}$ | $\begin{gathered} 505 \\ (1,140) \end{gathered}$ | $\begin{gathered} 580 \\ (997) \end{gathered}$ | $\begin{gathered} 555 \\ (1,086) \end{gathered}$ | $\begin{gathered} 458 \\ (1,224) \end{gathered}$ | $\begin{gathered} 451 \\ (1,215) \end{gathered}$ | $\begin{array}{r} 379 \\ (1,325) \end{array}$ | $\begin{gathered} 471 \\ (1,208) \end{gathered}$ | $\begin{array}{r} 414 \\ (1,304) \end{array}$ | $\begin{array}{r} 505 \\ (1,140) \end{array}$ | $\begin{gathered} 451 \\ (1,215) \end{gathered}$ |
| Before-tax impact of 1\% decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{2}$ | (617) | (582) | (667) | (656) | (578) | (604) | (546) | (577) | (553) | (582) | (604) |
| Economic value of equity | 549 | 755 | 583 | 669 | 809 | 638 | 753 | 655 | 860 | 755 | 638 |

${ }^{1}$ This figure represents the 90-Day Active customers in Canadian Banking only
${ }^{2}$ Amounts represent the 12 -month Net interest income exposure to an instantaneous and sustained shift in interest rates.

| STATEMENTS OF INCOME (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |
| Interest and dividend income | 10,149 | 8,990 | 8,626 | 7,865 | 7,540 | 7,146 | 6,808 | 6,491 | 6,459 | 33,021 | 26,904 |
| Interest expense | 5,265 | 4,261 | 4,030 | 3,444 | 3,095 | 2,785 | 2,551 | 2,293 | 2,135 | 14,830 | 9,764 |
| Total | 4,884 | 4,729 | 4,596 | 4,421 | 4,445 | 4,361 | 4,257 | 4,198 | 4,324 | 18,191 | 17,140 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 345 | 339 | 334 | 328 | 328 | 329 | 328 | 324 | 325 | 1,329 | 1,306 |
| Other payment services | 123 | 120 | 124 | 115 | 112 | 116 | 122 | 113 | 113 | 471 | 464 |
| Service charges | 468 | 459 | 458 | 443 | 440 | 445 | 450 | 437 | 438 | 1,800 | 1,770 |
| Insurance premiums, investment and fee income | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 1,448 | 497 | 4,279 | 4,566 |
| Trading revenue | 358 | 123 | 234 | 236 | 318 | 146 | 216 | 181 | 263 | 911 | 806 |
| Investment management and custodial fees | 1,450 | 1,387 | 1,347 | 1,318 | 1,325 | 1,228 | 1,227 | 1,189 | 1,159 | 5,377 | 4,803 |
| Mutual fund revenue | 873 | 896 | 908 | 862 | 885 | 848 | 857 | 820 | 814 | 3,551 | 3,339 |
| Securities brokerage commissions | 342 | 349 | 334 | 334 | 355 | 327 | 330 | 360 | 399 | 1,372 | 1,416 |
| Underwriting and other advisory fees | 345 | 514 | 541 | 457 | 541 | 498 | 537 | 590 | 468 | 2,053 | 2,093 |
| Foreign exchange revenue, other than trading | 249 | 267 | 273 | 277 | 281 | 230 | 281 | 236 | 227 | 1,098 | 974 |
| Card service revenue | 282 | 264 | 266 | 267 | 257 | 211 | 245 | 241 | 236 | 1,054 | 933 |
| Credit fees | 315 | 371 | 378 | 317 | 328 | 364 | 355 | 358 | 356 | 1,394 | 1,433 |
| Net gain on investment securities ${ }^{1}$ | 46 | 33 | 26 | 49 | 39 | 47 | 44 | 54 | 27 | 147 | 172 |
| Share of profit (loss) in joint ventures and associates | 15 | 8 | (26) | 14 | 25 | 10 | 33 | 41 | 251 | 21 | 335 |
| Other | 383 | 230 | 400 | 253 | 445 | 196 | 247 | 259 | 187 | 1,328 | 889 |
| Total | 6,705 | 5,940 | 6,429 | 5,633 | 6,383 | 6,162 | 5,831 | 6,214 | 5,322 | 24,385 | 23,529 |
| Total revenue | 11,589 | 10,669 | 11,025 | 10,054 | 10,828 | 10,523 | 10,088 | 10,412 | 9,646 | 42,576 | 40,669 |
| Provision for credit losses | 514 | 353 | 346 | 274 | 334 | 234 | 320 | 302 | 294 | 1,307 | 1,150 |
| Insurance policyholder benefits, claims and acquisition expense | 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 1,090 | 183 | 2,676 | 3,053 |
| Non-interest expense | 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 22,833 | 21,794 |
| Income before income taxes | 3,938 | 3,940 | 3,896 | 3,877 | 4,047 | 3,541 | 3,588 | 3,689 | 3,854 | 15,760 | 14,672 |
| Income taxes | 766 | 690 | 787 | 817 | 1,035 | 704 | 792 | 880 | 827 | 3,329 | 3,203 |
| Net income | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 12,431 | 11,469 |
| Net income (loss) attributable to: |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 3,170 | 3,247 | 3,101 | 3,051 | 3,001 | 2,829 | 2,783 | 2,801 | 3,015 | 12,400 | 11,428 |
| Non-controlling interests ( NCI ) | 2 | 3 | 8 | 9 | 11 | 8 | 13 | 8 | 12 | 31 | 41 |
| Net income | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 12,431 | 11,469 |
| Net income | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 12,431 | 11,469 |
| Non-controlling interests ( NCI ) | (2) | (3) | (8) | (9) | (11) | (8) | (13) | (8) | (12) | (31) | (41) |
| Preferred dividends | (74) | (71) | (70) | (72) | (72) | (72) | (76) | (77) | (75) | (285) | (300) |
| Net income available to common shareholders | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 12,115 | 11,128 |

 debt and equity available-for-sale (AFS) securities.

## Total trading revenue Net interest inco <br> Net interest incom Non-interest income

Total
Trading revenue by product
Interest rate and credit
Equities
Foreign exchange and commodities
Total
Trading revenue (teb) by produc
Interest rate and credi
Equities
Foreign exchange and commoditie
Total (teb)
Trading revenue (teb) by product - Capital Markets
Interest rate and credit
Equities
exeign exchange and commoditie
al
Trading revenue (teb) - Investor \& Treasury Service

| 601 | 548 | 577 | 524 | 550 | 526 | 544 | 631 | 669 | 2,199 | 2,370 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 358 | 123 | 234 | 236 | 318 | 146 | 216 | 181 | 263 | 911 | 806 |
| 959 | 671 | 811 | 760 | 868 | 672 | 760 | 812 | 932 | 3,110 | 3,176 |
| 375 | 298 | 408 | 397 | 470 | 366 | 416 | 431 | 583 | 1,573 | 1,796 |
| 397 | 247 | 275 | 234 | 258 | 207 | 236 | 239 | 213 | 1,014 | 895 |
| 187 | 126 | 128 | 129 | 140 | 99 | 108 | 142 | 136 | 523 | 485 |
| 959 | 671 | 811 | 760 | 868 | 672 | 760 | 812 | 932 | 3,110 | 3,176 |
| 375 | 298 | 408 | 397 | 470 | 366 | 416 | 431 | 583 | 1,573 | 1,796 |
| 484 | 330 | 360 | 313 | 329 | 279 | 311 | 325 | 306 | 1,332 | 1,221 |
| 187 | 126 | 128 | 129 | 140 | 99 | 108 | 142 | 136 | 523 | 485 |
| 1,046 | 754 | 896 | 839 | 939 | 744 | 835 | 898 | 1,025 | 3,428 | 3,502 |
| 308 | 236 | 344 | 324 | 399 | 297 | 353 | 332 | 484 | 1,303 | 1,466 |
| 491 | 356 | 368 | 328 | 363 | 280 | 323 | 330 | 318 | 1,415 | 1,251 |
| 139 | 80 | 100 | 96 | 101 | 70 | 77 | 104 | 80 | 377 | 331 |
| 938 | 672 | 812 | 748 | 863 | 647 | 753 | 766 | 882 | 3,095 | 3,048 |
| 73 | 57 | 44 | 47 | 58 | 40 | 41 | 79 | 89 | 206 | 249 |


| NON-INTEREST EXPENSE (Millions of Canadian dollars) ${ }^{1}$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,608 | 1,575 | 1,554 | 1,482 | 1,466 | 1,487 | 1,559 | 1,449 | 1,441 | 6,077 | 5,936 |
| Variable compensation | 1,388 | 1,433 | 1,442 | 1,338 | 1,384 | 1,323 | 1,342 | 1,277 | 1,261 | 5,597 | 5,203 |
| Benefits and retention compensation | 492 | 402 | 432 | 465 | 480 | 415 | 444 | 465 | 468 | 1,779 | 1,792 |
| Stock-based compensation ${ }^{2}$ | 155 | 19 | 93 | 39 | 172 | 74 | 88 | 98 | 139 | 323 | 399 |
| Total Human resources | 3,643 | 3,429 | 3,521 | 3,324 | 3,502 | 3,299 | 3,433 | 3,289 | 3,309 | 13,776 | 13,330 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 74 | 71 | 69 | 67 | 64 | 69 | 63 | 60 | 61 | 271 | 253 |
| Computer rental and maintenance | 351 | 344 | 341 | 314 | 304 | 300 | 293 | 277 | 291 | 1,303 | 1,161 |
| Office equipment rental and maintenance | 6 | 4 | 6 | 5 | 4 | 4 | 5 | 7 | 4 | 19 | 20 |
| Total Equipment | 431 | 419 | 416 | 386 | 372 | 373 | 361 | 344 | 356 | 1,593 | 1,434 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 177 | 186 | 176 | 170 | 175 | 179 | 168 | 175 | 200 | 707 | 722 |
| Premises repairs and maintenance | 107 | 106 | 109 | 105 | 101 | 107 | 100 | 106 | 66 | 421 | 379 |
| Depreciation | 76 | 75 | 78 | 74 | 71 | 82 | 78 | 86 | 101 | 298 | 347 |
| Property taxes | 37 | 33 | 30 | 37 | 32 | 34 | 37 | 37 | 32 | 132 | 140 |
| Total Occupancy | 397 | 400 | 393 | 386 | 379 | 402 | 383 | 404 | 399 | 1,558 | 1,588 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 44 | 43 | 42 | 43 | 40 | 41 | 40 | 42 | 42 | 168 | 165 |
| Postage and courier | 51 | 47 | 41 | 58 | 57 | 52 | 51 | 58 | 56 | 203 | 217 |
| Marketing and public relations | 124 | 205 | 153 | 126 | 104 | 183 | 135 | 119 | 101 | 588 | 538 |
| Stationery and printing | 21 | 21 | 24 | 22 | 23 | 23 | 24 | 22 | 22 | 90 | 91 |
| Total Communications | 240 | 316 | 260 | 249 | 224 | 299 | 250 | 241 | 221 | 1,049 | 1,011 |
| Professional fees | 305 | 418 | 359 | 321 | 281 | 368 | 326 | 265 | 255 | 1,379 | 1,214 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 214 | 203 | 199 | 191 | 188 | 184 | 181 | 174 | 167 | 781 | 706 |
| Other | 76 | 76 | 72 | 75 | 73 | 73 | 74 | 77 | 85 | 296 | 309 |
| Total Amortization of other intangibles | 290 | 279 | 271 | 266 | 261 | 257 | 255 | 251 | 252 | 1,077 | 1,015 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 36 | 37 | 34 | 19 | 27 | 77 | 22 | 13 | 22 | 117 | 134 |
| Travel and relocation | 52 | 55 | 56 | 51 | 52 | 48 | 52 | 47 | 44 | 214 | 191 |
| Employee training | 13 | 19 | 18 | 14 | 11 | 16 | 15 | 13 | 11 | 62 | 55 |
| Donations | 25 | 37 | 24 | 20 | 20 | 42 | 18 | 18 | 16 | 101 | 94 |
| Outsourced item processing | 30 | 26 | 29 | 37 | 39 | 39 | 44 | 45 | 46 | 131 | 174 |
| Impairment of other intangibles | 3 | 5 | 1 | - | - | - | 2 | - | - | 6 | 2 |
| Impairment of investments in joint ventures and associates | - | 8 | - | 1 | 3 | 2 | - | 1 | 1 | 12 | 4 |
| Other | 447 | 434 | 476 | 408 | 440 | 389 | 376 | 400 | 383 | 1,758 | 1,548 |
| Total Other | 606 | 621 | 638 | 550 | 592 | 613 | 529 | 537 | 523 | 2,401 | 2,202 |
| Total non-interest expense | 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 22,833 | 21,794 |

[^0]2 Stock-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL \& COMMERCIAL BANKING (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 3,134 | 3,067 | 3,001 | 2,852 | 2,856 | 2,820 | 2,721 | 2,597 | 2,649 | 11,776 | 10,787 |
| Non-interest income | 1,284 | 1,297 | 1,283 | 1,251 | 1,309 | 1,199 | 1,249 | 1,201 | 1,427 | 5,140 | 5,076 |
| Total revenue | 4,418 | 4,364 | 4,284 | 4,103 | 4,165 | 4,019 | 3,970 | 3,798 | 4,076 | 16,916 | 15,863 |
| PCL on performing assets ${ }^{2}$ | 35 | 25 | 31 | 18 | 41 |  |  |  |  | 115 |  |
| PCL on impaired assets ${ }^{2}$ | 313 | 292 | 308 | 282 | 276 | 270 | 273 | 262 | 249 | 1,158 | 1,054 |
| Total PCL | 348 | 317 | 339 | 300 | 317 | 270 | 273 | 262 | 249 | 1,273 | 1,054 |
| Non-interest expense | 1,915 | 1,987 | 1,910 | 1,828 | 1,801 | 1,872 | 1,826 | 1,709 | 1,769 | 7,526 | 7,176 |
| Income taxes | 584 | 522 | 525 | 516 | 526 | 473 | 472 | 467 | 466 | 2,089 | 1,878 |
| Net income | 1,571 | 1,538 | 1,510 | 1,459 | 1,521 | 1,404 | 1,399 | 1,360 | 1,592 | 6,028 | 5,755 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking ${ }^{3}$ | 3,150 | 3,153 | 3,090 | 2,971 | 3,023 | 2,891 | 2,879 | 2,746 | 3,004 | 12,237 | 11,520 |
| Business Banking ${ }^{3}$ | 1,020 | 979 | 950 | 900 | 904 | 875 | 850 | 812 | 820 | 3,733 | 3,357 |
| Canadian Banking | 4,170 | 4,132 | 4,040 | 3,871 | 3,927 | 3,766 | 3,729 | 3,558 | 3,824 | 15,970 | 14,877 |
| Caribbean \& U.S. Banking | 248 | 232 | 244 | 232 | 238 | 253 | 241 | 240 | 252 | 946 | 986 |
| Total | 4,418 | 4,364 | 4,284 | 4,103 | 4,165 | 4,019 | 3,970 | 3,798 | 4,076 | 16,916 | 15,863 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{4}$ | 26.6\% | 26.7\% | 27.2\% | 27.8\% | 28.6\% | 26.7\% | 26.6\% | 28.0\% | 32.1\% | 27.6\% | 28.3\% |
| NIM (average earning assets, net) | 2.84\% | 2.82\% | 2.80\% | 2.79\% | 2.73\% | 2.71\% | 2.66\% | 2.67\% | 2.66\% | 2.78\% | 2.68\% |
| Efficiency ratio | 43.3\% | 45.5\% | 44.6\% | 44.6\% | 43.2\% | 46.6\% | 46.0\% | 45.0\% | 43.4\% | 44.5\% | 45.2\% |
| Operating leverage | (0.2)\% | 2.5\% | 3.3\% | 1.0\% | 0.4\% | 2.4\% | (0.4)\% | 0.2\% | 6.4\% | 1.7\% | 2.2\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Average balances | 457,300 | 451,100 | 445,600 | 438,600 | 434,500 | 430,100 | 423,700 | 417,300 | 413,100 | 442,500 | 421,100 |
| Earning assets, net | 437,100 | 431,500 | 425,900 | 419,200 | 415,600 | 412,200 | 405,700 | 398,900 | 395,500 | 423,100 | 403,100 |
| Loans and acceptances, net | 438,100 | 432,200 | 426,500 | 419,900 | 416,000 | 412,000 | 405,200 | 398,200 | 394,600 | 423,700 | 402,500 |
| Deposits | 382,200 | 368,700 | 363,100 | 357,900 | 357,000 | 352,100 | 346,400 | 342,400 | 336,700 | 361,700 | 344,400 |
| Attributed capital | 23,050 | 22,450 | 21,700 | 21,200 | 20,750 | 20,500 | 20,500 | 19,550 | 19,350 | 21,500 | 20,000 |
| Risk capital | 18,450 | 17,850 | 17,100 | 16,600 | 16,200 | 15,950 | 15,850 | 14,850 | 14,650 | 16,950 | 15,300 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans (GIL) / Related loans and acceptances | 0.37\% | 0.37\% | 0.38\% | 0.41\% | 0.41\% | 0.36\% | 0.37\% | 0.39\% | 0.39\% | 0.37\% | 0.36\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptance ${ }^{5}$ | 0.03\% | 0.02\% | 0.06\% | 0.02\% | 0.04\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.03\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{6}$ | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.26\% | 0.26\% | 0.27\% | 0.27\% | 0.25\% | 0.26\% | 0.26\% |
| Net write-offs / Average net loans and acceptances | 0.23\% | 0.26\% | 0.26\% | 0.25\% | 0.23\% | 0.24\% | 0.25\% | 0.27\% | 0.25\% | 0.25\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration (AUA) ${ }^{7}$ | 268,500 | 266,500 | 276,700 | 269,100 | 270,800 | 264,800 | 252,500 | 258,100 | 245,000 | 266,500 | 264,800 |
| Assets under management (AUM) | 4,600 | 4,700 | 4,700 | 4,600 | 4,400 | 4,600 | 4,400 | 4,800 | 4,500 | 4,700 | 4,600 |
| Number of employees (full-time equivalent) | 35,627 | 35,573 | 35,743 | 34,792 | 34,749 | 34,601 | 34,934 | 34,593 | 34,913 | 35,573 | 34,601 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,571 | 1,538 | 1,510 | 1,459 | 1,521 | 1,404 | 1,399 | 1,360 | 1,592 | 6,028 | 5,755 |
| NCl | (2) | (4) | (1) | (1) | (2) | 1 | (4) | 1 | (3) | (8) | (5) |
| Add: After-tax effect of amortization of other intangibles | 3 | 4 | 2 | 3 | 3 | 2 | 3 |  | 3 | 12 | 11 |
| Adjusted net income | 1,572 | 1,538 | 1,511 | 1,461 | 1,522 | 1,407 | 1,398 | 1,364 | 1,592 | 6,032 | 5,761 |
| Less: Capital charge | 516 | 503 | 487 | 461 | 467 | 462 | 463 | 429 | 437 | 1,918 | 1,791 |
| Economic profit ${ }^{8}$ | 1,056 | 1,035 | 1,024 | 1,000 | 1,055 | 945 | 935 | 935 | 1,155 | 4,114 | 3,970 |

Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9, except those classified or designated as FVTPL and equity securities designated as FVOCI. Prior to the adoption of IFRS 9, PCL on performing assets
 credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI
 Banking
${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46 .
 was included in Corporate Support.
 net loans and acceptances.

billion and $\$ 9.1$ billion).
${ }^{8}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46 .

| CANADIAN BANKING <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,946 | 2,894 | 2,825 | 2,691 | 2,698 | 2,644 | 2,561 | 2,435 | 2,488 | 11,108 | 10,128 |
| Non-interest income | 1,224 | 1,238 | 1,215 | 1,180 | 1,229 | 1,122 | 1,168 | 1,123 | 1,336 | 4,862 | 4,749 |
| Total revenue | 4,170 | 4,132 | 4,040 | 3,871 | 3,927 | 3,766 | 3,729 | 3,558 | 3,824 | 15,970 | 14,877 |
| PCL on performing assets ${ }^{2}$ | 49 | 73 | 57 | 30 | 34 |  |  |  |  | 194 |  |
| PCL on impaired assets ${ }^{2}$ | 292 | 279 | 260 | 261 | 268 | 251 | 259 | 256 | 250 | 1,068 | 1,016 |
| Total PCL | 341 | 352 | 317 | 291 | 302 | 251 | 259 | 256 | 250 | 1,262 | 1,016 |
| Non-interest expense | 1,733 | 1,809 | 1,706 | 1,650 | 1,629 | 1,685 | 1,651 | 1,527 | 1,560 | 6,794 | 6,423 |
| Income taxes | 552 | 508 | 526 | 504 | 516 | 470 | 470 | 459 | 468 | 2,054 | 1,867 |
| Net income | 1,544 | 1,463 | 1,491 | 1,426 | 1,480 | 1,360 | 1,349 | 1,316 | 1,546 | 5,860 | 5,571 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking ${ }^{3}$ | 3,150 | 3,153 | 3,090 | 2,971 | 3,023 | 2,891 | 2,879 | 2,746 | 3,004 | 12,237 | 11,520 |
| Business Banking ${ }^{3}$ | 1,020 | 979 | 950 | 900 | 904 | 875 | 850 | 812 | 820 | 3,733 | 3,357 |
| Total | 4,170 | 4,132 | 4,040 | 3,871 | 3,927 | 3,766 | 3,729 | 3,558 | 3,824 | 15,970 | 14,877 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{4}$ | 30.4\% | 29.6\% | 31.4\% | 32.0\% | 32.8\% | 30.7\% | 30.6\% | 32.9\% | 37.8\% | 31.4\% | 32.9\% |
| NIM (average earning assets, net) | 2.79\% | 2.77\% | 2.74\% | 2.74\% | 2.68\% | 2.65\% | 2.61\% | 2.62\% | 2.61\% | 2.73\% | 2.62\% |
| Efficiency ratio | 41.6\% | 43.8\% | 42.2\% | 42.6\% | 41.5\% | 44.7\% | 44.3\% | 42.9\% | 40.8\% | 42.5\% | 43.2\% |
| Operating leverage | (0.2)\% | 2.3\% | 5.0\% | 0.7\% | (1.7)\% | 1.5\% | (1.5)\% | 0.6\% | 8.9\% | 1.5\% | 2.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 434,100 | 428,400 | 422,800 | 416,200 | 412,500 | 408,200 | 401,200 | 393,900 | 390,400 | 420,000 | 398,500 |
| Earning assets, net | 419,100 | 414,100 | 408,800 | 402,500 | 399,200 | 395,500 | 388,600 | 381,400 | 378,400 | 406,200 | 386,000 |
| Loans and acceptances, net ${ }^{5}$ | 428,800 | 423,200 | 417,600 | 411,100 | 407,300 | 403,100 | 396,100 | 388,800 | 385,300 | 414,800 | 393,400 |
| Residential mortgages ${ }^{5}$ | 250,200 | 246,900 | 243,100 | 240,100 | 238,500 | 235,200 | 229,600 | 225,600 | 224,100 | 242,200 | 228,600 |
| Home equity lines of credit (HELOC) ${ }^{5}$ | 39,800 | 40,200 | 40,300 | 40,300 | 40,700 | 41,100 | 41,500 | 40,800 | 40,600 | 40,400 | 41,000 |
| Other personal ${ }^{5,6}$ | 40,400 | 40,500 | 40,000 | 39,800 | 39,700 | 39,500 | 39,500 | 39,400 | 39,700 | 39,900 | 39,500 |
| Total personal ${ }^{5}$ | 80,200 | 80,700 | 80,300 | 80,100 | 80,400 | 80,600 | 81,000 | 80,200 | 80,300 | 80,300 | 80,500 |
| Credit cards ${ }^{5}$ | 19,000 | 18,700 | 18,400 | 17,600 | 17,800 | 17,400 | 17,100 | 16,400 | 16,700 | 18,100 | 17,000 |
| Small business ${ }^{5}$ | 4,700 | 4,800 | 4,700 | 4,600 | 4,500 | 4,400 | 4,400 | 3,800 | 3,800 | 4,700 | 4,100 |
| Total retail | 354,100 | 351,100 | 346,500 | 342,400 | 341,200 | 337,600 | 332,100 | 326,000 | 324,900 | 345,300 | 330,200 |
| Wholesale loans and acceptances ${ }^{5}$ | 76,700 | 74,100 | 72,900 | 70,500 | 67,900 | 65,500 | 64,000 | 62,800 | 60,400 | 71,400 | 63,200 |
| Personal deposits | 202,800 | 196,100 | 193,400 | 191,700 | 190,900 | 188,800 | 185,200 | 182,900 | 181,200 | 193,000 | 184,600 |
| Business deposits | 160,700 | 154,400 | 151,300 | 147,800 | 147,900 | 145,500 | 143,000 | 140,400 | 137,200 | 150,400 | 141,500 |
| Attributed capital | 19,850 | 19,350 | 18,600 | 18,050 | 17,650 | 17,350 | 17,200 | 16,150 | 16,000 | 18,400 | 16,700 |
| Risk capital | 17,100 | 16,600 | 15,800 | 15,250 | 14,850 | 14,500 | 14,400 | 13,300 | 13,150 | 15,600 | 13,850 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances | 0.26\% | 0.26\% | 0.26\% | 0.29\% | 0.29\% | 0.24\% | 0.25\% | 0.25\% | 0.26\% | 0.26\% | 0.24\% |
| PCL on performing loans (IFRS 9-Stage 1 and 2) / Average net loans and acceptances ${ }^{7}$ | 0.05\% | 0.07\% | 0.05\% | 0.03\% | 0.03\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.04\% | 0.00\% |
| PCL on impaired loans (IFRS 9-Stage 3) / Average net loans and acceptances ${ }^{8}$ | 0.27\% | 0.26\% | 0.25\% | 0.26\% | 0.26\% | 0.25\% | 0.26\% | 0.27\% | 0.26\% | 0.26\% | 0.26\% |
| Net write-offs / Average net loans and acceptances | 0.24\% | 0.25\% | 0.26\% | 0.25\% | 0.23\% | 0.23\% | 0.24\% | 0.26\% | 0.25\% | 0.25\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| $\mathrm{AUA}^{9}{ }^{\text {a }}$ | 261,500 | 258,800 | 268,600 | 260,800 | 262,900 | 256,400 | 244,400 | 249,200 | 236,700 | 258,800 | 256,400 |
| Number of employees (full-time equivalent) | 32,924 | 32,866 | 33,038 | 32,020 | 31,909 | 31,730 | 32,042 | 31,689 | 31,879 | 32,866 | 31,730 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,544 | 1,463 | 1,491 | 1,426 | 1,480 | 1,360 | 1,349 | 1,316 | 1,546 | 5,860 | 5,571 |
| Add: After-tax effect of amortization of other intangibles | 3 | 2 | 3 | 3 | 3 | 2 | , | 2 |  | 11 | 11 |
| Adjusted net income | 1,547 | 1,465 | 1,494 | 1,429 | 1,483 | 1,362 | 1,353 | 1,318 | 1,549 | 5,871 | 5,582 |
| Less: Capital charge | 446 | 434 | 418 | 393 | 397 | 390 | 390 | 353 | 362 | 1,642 | 1,495 |
| Economic profit ${ }^{10}$ | 1,101 | 1,031 | 1,076 | 1,036 | 1,086 | 972 | 963 | 965 | 1,187 | 4,229 | 4,087 |

1 Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9 , except those classified or designated as FVTPL and equity securities designated as FVOCI. Prior to the adoption of IFRS 9 , PCL on performing assets represents PCL for loans not yet identitied as impaired and was included in Corporate Support. PCL on impaired assets represents Stage 3 PCL
credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{3}$ In Q1/18, the lines of business within Canadian Banking were realigned. Prior period amounts have been revised from Personal Financial Services and Cards and Payment Solutions to Personal Banking and Business Financial Services to Business Banking.
${ }^{4}$ This measure does not have a standardized meaning under GAAP. For futher information, refer to the Key performance and non-GAAP measures section on page 46
${ }^{5}$ Average loans and acceptances, net are reported net of allowance for credit losses (ACL). All other average balances are reported on a gross basis (before deducting ACL).
${ }^{6}$ As at Q1/19, average personal secured loans was $\$ 19.3$ billion and average personal unsecured loans was $\$ 21.1$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees.
${ }^{7}$ PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 and prior to November 1 , 2017, PCL on loans not yet identified as
${ }^{8}$ PCL on impaired loans ratio . average net loans and acceptances.
AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at January 31, 2019 of $\$ 16.6$ billion and $\$ 8.5$ billion, respectively (October 31, 2018 - $\$ 16.7$ billion and $\$ 9.6$ billion; January 31,2018 . $\$ 18.2$ billion and $\$ 9.1$ billion).
${ }^{10}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46

| WEALTH MANAGEMENT <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 744 | 679 | 679 | 632 | 612 | 583 | 578 | 546 | 541 | 2,602 | 2,248 |
| Fee-based revenue | 1,714 | 1,662 | 1,626 | 1,570 | 1,589 | 1,485 | 1,484 | 1,425 | 1,405 | 6,447 | 5,799 |
| Transaction and other revenue | 478 | 455 | 455 | 447 | 516 | 457 | 449 | 468 | 492 | 1,873 | 1,866 |
| U.S. wealth accumulation plans gains/(losses) ${ }^{2}$ | 12 | (56) | 38 | (44) | 66 | 37 | 36 | 42 | 47 | 4 | 162 |
| Total revenue | 2,948 | 2,740 | 2,798 | 2,605 | 2,783 | 2,562 | 2,547 | 2,481 | 2,485 | 10,926 | 10,075 |
| PCL on performing assets ${ }^{3}$ | 15 | (3) | 12 | (21) | (7) |  |  |  |  | (19) |  |
| PCL on impaired assets ${ }^{3}$ | 11 | 7 | (9) | 1 | 5 |  | 6 | 15 | 13 | 4 | 34 |
| Total PCL | 26 | 4 | 3 | (20) | (2) |  | 6 | 15 | 13 | (15) | 34 |
| Non-interest expense | 2,155 | 2,108 | 2,023 | 1,972 | 1,951 | 1,868 | 1,877 | 1,853 | 1,868 | 8,054 | 7,466 |
| U.S. wealth accumulation plans (gains)/losses ${ }^{2}$ | 9 | (47) | 36 | (33) | 60 | 33 | 32 | 39 | 41 | 16 | 145 |
| Income taxes | 161 | 122 | 158 | 149 | 177 | 170 | 146 | 143 | 133 | 606 | 592 |
| Net income | 597 | 553 | 578 | 537 | 597 | 491 | 486 | 431 | 430 | 2,265 | 1,838 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 842 | 796 | 761 | 742 | 749 | 717 | 693 | 692 | 713 | 3,048 | 2,815 |
| U.S. Wealth Management (including City National) | 1,471 | 1,345 | 1,435 | 1,255 | 1,384 | 1,252 | 1,251 | 1,205 | 1,183 | 5,419 | 4,891 |
| Global Asset Management | 543 | 513 | 507 | 516 | 556 | 508 | 507 | 486 | 493 | 2,092 | 1,994 |
| International Wealth Management | 92 | 86 | 95 | 92 | 94 | 85 | 96 | 98 | 96 | 367 | 375 |
| Total | 2,948 | 2,740 | 2,798 | 2,605 | 2,783 | 2,562 | 2,547 | 2,481 | 2,485 | 10,926 | 10,075 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{4}$ | 16.4\% | 15.9\% | 16.4\% | 15.8\% | 17.3\% | 14.2\% | 13.9\% | 12.4\% | 12.2\% | 16.3\% | 13.2\% |
| NIM (average earning assets, net) | 3.67\% | 3.49\% | 3.56\% | 3.47\% | 3.27\% | 3.13\% | 3.14\% | 2.99\% | 2.82\% | 3.45\% | 3.02\% |
| Pre-tax margin | 25.7\% | 24.6\% | 26.3\% | 26.3\% | 27.8\% | 25.8\% | 24.8\% | 23.1\% | 22.7\% | 26.3\% | 24.1\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 94,300 | 91,300 | 89,900 | 89,000 | 88,200 | 86,800 | 86,400 | 89,000 | 90,100 | 89,600 | 88,100 |
| Earning assets, net | 80,500 | 77,100 | 75,700 | 74,800 | 74,300 | 73,900 | 73,100 | 74,800 | 76,200 | 75,500 | 74,500 |
| Loans and acceptances, net ${ }^{5}$ | 61,200 | 57,800 | 57,000 | 54,800 | 52,500 | 51,600 | 51,500 | 52,000 | 50,800 | 55,500 | 51,500 |
| Retail loans ${ }^{5}$ | 25,300 | 24,200 | 23,700 | 22,600 | 22,000 | 21,800 | 21,600 | 21,700 | 21,300 | 23,100 | 21,600 |
| Wholesale loans and acceptances ${ }^{5}$ | 36,100 | 33,800 | 33,600 | 32,400 | 30,700 | 29,800 | 29,900 | 30,300 | 29,500 | 32,600 | 29,900 |
| Deposits | 94,300 | 91,800 | 91,700 | 93,000 | 92,600 | 90,900 | 91,800 | 94,800 | 95,100 | 92,300 | 93,100 |
| Attributed capital | 14,050 | 13,500 | 13,600 | 13,600 | 13,400 | 13,300 | 13,450 | 13,700 | 13,400 | 13,500 | 13,450 |
| Risk capital | 6,550 | 6,150 | 6,250 | 6,200 | 6,100 | 6,000 | 5,900 | 5,950 | 5,700 | 6,150 | 5,900 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances ${ }^{6}$ | 0.37\% | 0.34\% | 0.34\% | 0.41\% | 0.52\% | 1.04\% | 1.17\% | 1.36\% | 1.20\% | 0.34\% | 1.04\% |
| GIL on acquired credit impaired loans / Related loans and acceptances | 0.03\% | 0.03\% | 0.03\% | 0.04\% | 0.05\% | 0.48\% | 0.52\% | 0.64\% | 0.68\% | 0.03\% | 0.48\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{7}$ | 0.10\% | (0.01)\% | 0.08\% | (0.16)\% | (0.05)\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | (0.04)\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{8}$ | 0.07\% | 0.04\% | (0.06)\% | 0.01\% | 0.04\% | 0.00\% | 0.04\% | 0.12\% | 0.10\% | 0.01\% | 0.07\% |
| Net write-offs / Average net loans and acceptances | 0.16\% | 0.00\% | 0.04\% | 0.07\% | 0.00\% | 0.08\% | (0.02)\% | 0.01\% | 0.04\% | 0.03\% | 0.03\% |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.

 credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46.
${ }^{5}$ Average total loans and acceptances are reported net of ACL. Average retail and wholesale loans and acceptance balances are reported on a gross basis (before deducting ACL)
${ }^{6}$ Effective November 1, 2017, GIL excludes $\$ 229$ million of acquired credit-impaired loans related to our acquisition of City National that have returned to performing status.
 was included in Corporate Support.
${ }^{3}$ PCL on impaired loans and acceptances ratio under IFRS 9 is calculated using PCL on Stage 3 loan and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances.

| WEALTH MANAGEMENT continued <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business informationAUA |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 376,500 | 368,900 | 378,300 | 364,800 | 365,900 | 359,600 | 343,600 | 349,800 | 336,500 | 368,900 | 359,600 |
| U.S. Wealth Management (including City National) | 496,500 | 483,000 | 487,900 | 458,500 | 453,000 | 442,700 | 412,300 | 427,100 | 395,000 | 483,000 | 442,700 |
| Global Asset Management | 5,800 | 5,800 | 6,800 | 6,600 | 6,600 | 6,600 | 6,400 | 6,500 | 6,200 | 5,800 | 6,600 |
| International Wealth Management | 102,600 | 112,800 | 112,800 | 114,700 | 113,300 | 120,300 | 111,600 | 147,800 | 141,300 | 112,800 | 120,300 |
| Total | 981,400 | 970,500 | 985,800 | 944,600 | 938,800 | 929,200 | 873,900 | 931,200 | 879,000 | 970,500 | 929,200 |
| AUM |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 103,200 | 100,200 | 101,700 | 96,000 | 94,700 | 90,400 | 85,300 | 84,200 | 79,500 | 100,200 | 90,400 |
| U.S. Wealth Management (including City National) | 140,900 | 135,300 | 134,900 | 126,000 | 122,500 | 119,100 | 108,100 | 113,100 | 101,000 | 135,300 | 119,100 |
| Global Asset Management | 429,600 | 421,100 | 435,300 | 424,500 | 424,800 | 415,200 | 393,100 | 401,800 | 389,200 | 421,100 | 415,200 |
| International Wealth Management | 8,300 | 8,300 | 8,600 | 8,500 | 9,000 | 9,400 | 9,200 | 9,600 | 8,900 | 8,300 | 9,400 |
| Total | 682,000 | 664,900 | 680,500 | 655,000 | 651,000 | 634,100 | 595,700 | 608,700 | 578,600 | 664,900 | 634,100 |
| Number of employees (full-time equivalent) | 18,187 | 17,975 | 17,807 | 17,313 | 17,092 | 16,946 | 16,947 | 16,597 | 16,521 | 17,975 | 16,946 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 597 | 553 | 578 | 537 | 597 | 491 | 486 | 431 | 430 | 2,265 | 1,838 |
| NCl |  |  | - |  | - |  |  |  | - |  |  |
| Add: After-tax effect of amortization of other intangibles | 49 | 49 | 48 | 50 | 46 | 42 | 44 | 44 | 49 | 193 | 179 |
| Adjusted net income | 646 | 602 | 626 | 587 | 643 | 533 | 530 | 475 | 479 | 2,458 | 2,017 |
| Less: Capital charge | 315 | 303 | 305 | 296 | 301 | 299 | 304 | 300 | 303 | 1,205 | 1,206 |
| Economic profit ${ }^{2}$ | 331 | 299 | 321 | 291 | 342 | 234 | 226 | 175 | 176 | 1,253 | 811 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 1,103 | 1,031 | 1,101 | 977 | 1,100 | 992 | 963 | 899 | 890 | 4,209 | 3,744 |
| AUA | 378,000 | 367,100 | 375,200 | 357,300 | 368,100 | 343,200 | 330,500 | 312,900 | 303,500 | 367,100 | 343,200 |

[^1]| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 1,162 | 1,222 | 1,047 | 824 | 939 | 1,166 | 1,081 | 879 | 749 | 4,032 | 3,875 |
| Investment income ${ }^{2}$ | 381 | (230) | 181 | (87) | 166 | 399 | (120) | 527 | (353) | 30 | 453 |
| Fee income | 36 | 47 | 62 | 69 | 39 | 47 | 48 | 42 | 101 | 217 | 238 |
| Total revenue | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 1,448 | 497 | 4,279 | 4,566 |
| PBCAE | 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 1,090 | 183 | 2,676 | 3,053 |
| PCL | - | - | - | - | - | - | - | - | - |  |  |
| Non-interest expense | 154 | 159 | 153 | 148 | 142 | 157 | 147 | 140 | 140 | 602 | 584 |
| Income taxes | 34 | 68 | 54 | 65 | 39 | 53 | 58 | 52 | 40 | 226 | 203 |
| Net income | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 166 | 134 | 775 | 726 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Insurance | 1,039 | 536 | 746 | 310 | 621 | 1,098 | 473 | 978 | 20 | 2,213 | 2,569 |
| International Insurance | 540 | 503 | 544 | 496 | 523 | 514 | 536 | 470 | 477 | 2,066 | 1,997 |
| Total | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 1,448 | 497 | 4,279 | 4,566 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{3}$ | 34.7\% | 57.2\% | 32.1\% | 36.3\% | 28.2\% | 52.3\% | 37.0\% | 41.5\% | 33.7\% | 39.3\% | 41.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 16,400 | 16,200 | 16,000 | 15,600 | 15,400 | 14,700 | 14,700 | 13,900 | 14,000 | 15,800 | 14,300 |
| Attributed capital | 1,900 | 2,200 | 1,950 | 1,950 | 1,750 | 2,000 | 1,700 | 1,600 | 1,550 | 1,950 | 1,700 |
| Risk capital | 1,700 | 2,000 | 1,750 | 1,750 | 1,600 | 1,800 | 1,550 | 1,450 | 1,400 | 1,750 | 1,550 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,4}$ | 1,314 | 1,374 | 1,197 | 981 | 1,095 | 1,302 | 1,233 | 1,008 | 1,003 | 4,647 | 4,546 |
| Canadian Insurance | 751 | 872 | 663 | 466 | 583 | 794 | 718 | 511 | 473 | 2,584 | 2,496 |
| International Insurance | 563 | 502 | 534 | 515 | 512 | 508 | 515 | 497 | 530 | 2,063 | 2,050 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ PBCAE | 247 | (342) | 55 | (174) | 26 | 279 | (225) | 369 | (481) | (435) | (58) |
| PBCAE $\quad$ Insurance policyholder benefits and claims | 1,129 | 416 | 856 | 351 | 768 | 1,063 | 573 | 1,021 | 130 | 2,391 | 2,787 |
| Insurance policyholder acquisition expense | 96 | 78 | 69 | 70 | 68 | 74 | 70 | 69 | 53 | 285 | 266 |
| Insurance claims and policy benefit liabilities | 10,512 | 10,000 | 10,105 | 9,763 | 9,977 | 9,676 | 9,331 | 9,262 | 8,785 | 10,000 | 9,676 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| AUM | 1,400 | 1,400 | 1,400 | 1,300 | 1,300 | 1,200 | 1,100 | 1,100 | 1,000 | 1,400 | 1,200 |
| Number of employees (full-time equivalent) | 2,946 | 2,964 | 3,014 | 2,837 | 2,756 | 2,691 | 2,716 | 2,663 | 2,676 | 2,964 | 2,691 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 166 | 134 | 775 | 726 |
| $\mathrm{NCl}$ | - | - | - | - | - | - | - | - | - | - | - |
| Add: After-tax effect of amortization of other intangibles | - | - | - | - | - | - | - | - | - | - | - |
| Adjusted net income | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 166 | 134 | 775 | 726 |
| Less: Capital charge | 42 | 50 | 43 | 41 | 40 | 45 | 39 | 35 | 35 | 174 | 154 |
| Economic profit ${ }^{6}$ | 124 | 268 | 115 | 131 | 87 | 220 | 122 | 131 | 99 | 601 | 572 |

${ }^{1}$ Premiums and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 which is reflected in insurance policyholder benefits and claims
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46.
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE
${ }^{6}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

| INVESTOR \& TREASURY SERVICES <br> (Millions of Canadian dollars, except percentage amounts) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (31) | 19 | 32 | 118 | 128 | 128 | 141 | 173 | 237 | 297 | 679 |
| Non-interest income | 662 | 605 | 588 | 553 | 548 | 474 | 453 | 435 | 394 | 2,294 | 1,756 |
| Total revenue | 631 | 624 | 620 | 671 | 676 | 602 | 594 | 608 | 631 | 2,591 | 2,435 |
| PCL |  |  | 1 |  |  |  |  |  |  | 1 |  |
| Non-interest expense | 418 | 421 | 416 | 391 | 389 | 397 | 364 | 355 | 350 | 1,617 | 1,466 |
| Income taxes | 52 | 48 | 48 | 68 | 68 | 49 | 52 | 60 | 67 | 232 | 228 |
| Net income | 161 | 155 | 155 | 212 | 219 | 156 | 178 | 193 | 214 | 741 | 741 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{1}$ | 17.3\% | 19.2\% | 19.8\% | 28.1\% | 26.9\% | 19.2\% | 21.9\% | 24.6\% | 25.1\% | 23.5\% | 22.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 143,800 | 133,300 | 130,400 | 131,500 | 132,900 | 138,400 | 138,700 | 133,100 | 141,800 | 132,100 | 138,100 |
| Tradina securities | 29,300 | 26,900 | 26,800 | 27,400 | 31,000 | 34,700 | 37,200 | 38,000 | 43,100 | 28,000 | 38,300 |
| Loans and acceptances, net | 4,100 | 3,700 | 3,300 | 2,900 | 2,600 | 2,300 | 2,200 | 2,000 | 1,900 | 3,100 | 2,100 |
| Deposits | 171,900 | 163,600 | 162,500 | 163,600 | 155,300 | 142,600 | 132,000 | 127,900 | 128,500 | 161,200 | 132,800 |
| Client deposits | 59,200 | 59,200 | 60,200 | 58,200 | 56,900 | 56,600 | 55,600 | 52,900 | 52,500 | 58,600 | 54,400 |
| Wholesale funding deposits | 112,700 | 104,400 | 102,300 | 105,400 | 98,400 | 86,000 | 76,400 | 75,000 | 76,000 | 102,600 | 78,400 |
| Atrributed capital | 3,600 | 3,150 | 3,050 | 3,050 | 3,150 | 3,150 | 3,150 | 3,150 | 3,300 | 3,100 | 3,200 |
| Risk capital | 3,000 | 2,550 | 2,500 | 2,500 | 2,650 | 2,650 | 2,650 | 2,650 | 2,850 | 2,550 | 2,700 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 4,100,900 | 4,283,100 | 4,210,600 | 4,439,800 | 4,431,800 | 4,266,600 | 4,251,300 | 4,111,400 | 3,797,000 | 4,283,100 | 4,266,600 |
| Number of employees (full-time equivalent) | 4,877 | 4,846 | 4,814 | 4,765 | 4,744 | 4,771 | 4,783 | 4,751 | 4,781 | 4,846 | 4,771 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 161 | 155 | 155 | 212 | 219 | 156 | 178 | 193 | 214 | 741 | 741 |
| NCl |  | - | - | (1) | - | - | - | (1) | - | (1) | (1) |
| Add: After-tax effect of amortization of other intangibles and goodwill impairment | 2 | 4 | 2 | 5 | 3 | 4 | 3 | 4 | 4 | 14 | 15 |
| Adiusted net income | 163 | 159 | 157 | 216 | 222 | 160 | 181 70 | 196 | 218 | 754 | 755 |
| Less: Capital charge | 81 | 70 | 68 | 67 | 71 | 72 | 70 | 69 | 75 | 276 | 286 |
| Economic profit (loss) ${ }^{2}$ | 82 | 89 | 89 | 149 | 151 | 88 | 111 | 127 | 143 | 478 | 469 |

[^2]| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statem |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 1,006 | 947 | 913 | 841 | 866 | 851 | 845 | 922 | 947 | 3,567 | 3,565 |
| Non-interest income (teb) | 1,092 | 1,109 | 1,244 | 1,169 | 1,309 | 1,103 | 1,195 | 1,195 | 1,124 | 4,831 | 4,617 |
| Total revenue (teb) | 2,098 | 2,056 | 2,157 | 2,010 | 2,175 | 1,954 | 2,040 | 2,117 | 2,071 | 8,398 | 8,182 |
| PCL on performing assets ${ }^{1}$ | 38 | 17 | 16 | (21) | (25) |  |  |  |  | (13) |  |
| PCL on impaired assets ${ }^{1}$ | 102 | 15 | (13) | 14 | 45 | (38) | 44 | 24 | 32 | 61 | 62 |
| Total PCL | 140 | 32 | 3 | (7) | 20 | (38) | 44 | 24 | 32 | 48 | 62 |
| Non-interest expense | 1,230 | 1,244 | 1,312 | 1,190 | 1,214 | 1,222 | 1,199 | 1,173 | 1,125 | 4,960 | 4,719 |
| Income taxes | 75 | 114 | 144 | 162 | 193 | 186 | 186 | 252 | 252 | 613 | 876 |
| Net income | 653 | 666 | 698 | 665 | 748 | 584 | 611 | 668 | 662 | 2,777 | 2,525 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 927 | 1,087 | 1,065 | 967 | 994 | 1,049 | 995 | 1,020 | 936 | 4,113 | 4,000 |
| Global Markets | 1,227 | 1,035 | 1,148 | 1,092 | 1,221 | 976 | 1,134 | 1,162 | 1,194 | 4,496 | 4,466 |
| Other | (56) | (66) | (56) | (49) | (40) | (71) | (89) | (65) | (59) | (211) | (284) |
| Total | 2,098 | 2,056 | 2,157 | 2,010 | 2,175 | 1,954 | 2,040 | 2,117 | 2,071 | 8,398 | 8,182 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| ROE ${ }^{2}$ | 10.8\% | 11.8\% | 12.3\% | 13.4\% | 14.7\% | 12.4\% | 11.9\% | 14.2\% | 13.3\% | 13.0\% | 12.9\% |
| Total compensation to revenue ${ }^{3}$ | 36.9\% | 37.4\% | 38.2\% | 37.0\% | 36.4\% | 37.0\% | 38.0\% | 35.4\% | 35.6\% | 37.2\% | 36.6\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 643,700 | 591,700 | 579,400 | 563,700 | 570,200 | 490,600 | 494,000 | 499,600 | 493,600 | 576,300 | 494,400 |
| Trading securities | 102,100 | 88,000 | 95,600 | 98,900 | 100,800 | 86,500 | 86,800 | 95,000 | 98,900 | 95,800 | 91,800 |
| Loans and acceptances, net | 98,400 | 90,700 | 85,000 | 82,800 | 81,400 | 83,000 | 83,100 | 83,600 | 83,800 | 85,000 | 83,400 |
| Deposits | 79,000 | 74,600 | 73,000 | 71,000 | 64,900 | 62,800 | 59,500 | 59,900 | 58,700 | 70,800 | 60,200 |
| Attributed capital | 23,150 | 21,650 | 21,700 | 19,700 | 19,650 | 18,050 | 19,550 | 18,700 | 19,100 | 20,700 | 18,850 |
| Risk capital | 21,450 | 20,050 | 20,100 | 18,150 | 18,150 | 16,600 | 18,200 | 17,650 | 18,000 | 19,100 | 17,600 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| GIL / Related loans and acceptances | 0.90\% | 0.41\% | 0.57\% | 0.80\% | 0.67\% | 0.63\% | 0.94\% | 1.18\% | 1.66\% | 0.41\% | 0.63\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{4}$ | 0.17\% | 0.07\% | 0.08\% | (0.12)\% | (0.10)\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | (0.01)\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{5}$ | 0.41\% | 0.07\% | (0.06)\% | 0.07\% | 0.22\% | (0.18)\% | 0.21\% | 0.12\% | 0.15\% | 0.07\% | 0.07\% |
| Net write-offs / Average net loans and acceptances | 0.08\% | 0.08\% | 0.09\% | (0.02)\% | 0.04\% | 0.23\% | 0.06\% | 0.12\% | (0.08)\% | 0.05\% | 0.09\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| AUA | 13,100 | 13,600 | 13,100 | 12,900 | 12,100 | 12,700 | 12,300 | 13,800 | 13,600 | 13,600 | 12,700 |
| Number of employees (full-time equivalent) | 4,143 | 4,162 | 4,411 | 3,936 | 3,917 | 3,970 | 4,188 | 3,758 | 3,817 | 4,162 | 3,970 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 653 | 666 | 698 | 665 | 748 | 584 | 611 | 668 | 662 | 2,777 | 2,525 |
| NCl |  |  |  |  |  | - |  |  |  | - |  |
| Add: After-tax effect of amortization of other intangibles |  | - | - | - | - | - | - | - | - | - |  |
| Adjusted net income | 653 | 666 | 698 | 665 | 748 | 584 | 611 | 668 | 662 | 2,777 | 2,525 |
| Less: Capital charge | 519 | 487 | 487 | 429 | 442 | 407 | 441 | 410 | 432 | 1,845 | 1,690 |
| Economic profit (loss) ${ }^{6}$ | 134 | 179 | 211 | 236 | 306 | 177 | 170 | 258 | 230 | 932 | 835 |

${ }^{1}$ PCL on performing assets represents Stage 1 and 2 PCL on all performing assets under IFRS 9 , except those classified or designated as FVTPL and equity securities designated as FVOCI. Prior to the adoption of IFRS 9 , PCL on performing assets represents PCL for loans not yet identified as impaired and was included in Corporate Support. PCL on impaired assets represents Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39 . Stage 3 PCL under IFRS 9 is comprised of lifetime credit losses of all credit-impaired financial assets, except those classified or designated as FVTPL and equity securities designated as FVOCI.
${ }^{2}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46 .
 expense includes salary, benefits, stock based compensation, severance, retention costs, and variable compensation.
 was included in Corporate Support.
${ }_{5}$ PCL on impaired loans and acceptances ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39, the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances
This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46

| $\begin{array}{l}\text { CORPORATE SUPPORT } \\ \text { (Millions of Canadian dollars) }\end{array}$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 31 | 17 | (29) | (22) | (17) | (21) | (28) | (40) | (50) | (51) | (139) |
| Non-interest income (teb) | (116) | (171) | (95) | (119) | (98) | (205) | (44) | - | (64) | (483) | (313) |
| Total revenue (teb) | (85) | (154) | (124) | (141) | (115) | (226) | (72) | (40) | (114) | (534) | (452) |
| PCL |  |  |  | 1 | (1) | 2 | (3) | 1 |  |  |  |
| Non-interest expense | 31 | 10 |  | (14) | 54 | 62 | 92 | 62 | 22 | 58 | 238 |
| Income taxes | (140) | (184) | (142) | (143) | 32 | (227) | (122) | (94) | (131) | (437) | (574) |
| Net income (loss) | 24 | 20 | 10 | 15 | (200) | (63) | (39) | (9) | (5) | (155) | (116) |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |
| teb adjustment | (107) | (142) | (157) | (151) | (92) | (225) | (107) | (97) | (119) | (542) | (548) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 42,000 | 41,300 | 39,500 | 38,300 | 35,500 | 35,000 | 31,300 | 28,100 | 28,200 | 38,600 | 30,600 |
| Attributed capital | 7,800 | 8,750 | 7,650 | 7,950 | 8,150 | 8,900 | 7,400 | 8,100 | 7,950 | 8,150 | 8,100 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 24 | 20 | 10 | 15 | (200) | (63) | (39) | (9) | (5) | (155) | (116) |
| NCI |  | 1 | (7) | (7) | (9) | (9) | (9) | (8) | (9) | (22) | (35) |
| Add: After-tax effect of amortization of other intangibles |  | (2) | 3 | (3) | 2 | 1 |  |  |  |  | 1 |
| Adjusted net (loss) income | 24 | 19 | 6 | 5 | (207) | (71) | (48) | (17) | (14) | (177) | (150) |
| Less: Capital charge | 176 | 194 | 174 | 174 | 184 | 200 | 167 | 177 | 178 | 726 | 722 |
| Economic profit (loss) ${ }^{1}$ | (152) | (175) | (168) | (169) | (391) | (271) | (215) | (194) | (192) | (903) | (872) |

[^3]| BALANCE SHEETS <br> (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 40,033 | 30,209 | 32,015 | 32,765 | 34,488 | 28,407 | 24,302 | 30,518 | 25,363 | 30,209 | 28,407 |
| Interest-bearing deposits with banks | 38,653 | 36,471 | 49,159 | 36,979 | 37,269 | 32,662 | 36,098 | 25,875 | 22,380 | 36,471 | 32,662 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 138,173 | 128,258 | 126,386 | 131,168 | 129,361 | 127,657 | 128,740 | 132,370 | 142,192 | 128,258 | 127,657 |
| Investment, net of applicable allowance ${ }^{1}$ | 97,659 | 94,608 | 90,746 | 89,673 | 92,901 | 90,722 | 85,430 | 87,035 | 82,635 | 94,608 | 90,722 |
|  | 235,832 | 222,866 | 217,132 | 220,841 | 222,262 | 218,379 | 214,170 | 219,405 | 224,827 | 222,866 | 218,379 |
| Assets purchased under reverse repurchase |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 401,767 | 399,452 | 394,884 | 388,558 | 386,235 | 385,170 | 379,869 | 374,168 | 370,161 | 399,452 | 385,170 |
| Wholesale | 191,114 | 180,278 | 171,050 | 165,643 | 154,585 | 159,606 | 156,401 | 160,352 | 154,088 | 180,278 | 159,606 |
| Allowance for loan losses | $\begin{array}{r} 592,881 \\ (3,061) \\ \hline \end{array}$ | $\begin{array}{r} 579,730 \\ (2,912) \\ \hline \end{array}$ | $\begin{gathered} 565,934 \\ (2,837) \\ \hline \end{gathered}$ | $\begin{gathered} 554,201 \\ (2,808) \end{gathered}$ | $\begin{gathered} 540,820 \\ (2,776) \\ \hline \end{gathered}$ | $\begin{array}{r} 544,776 \\ (2,159) \\ \hline \end{array}$ | $\begin{array}{r} 536,270 \\ (2,236) \\ \hline \end{array}$ | $\begin{gathered} 534,520 \\ (2,258) \\ \hline \end{gathered}$ | $\begin{array}{r} 524,249 \\ (2,239) \\ \hline \end{array}$ | $\begin{array}{r} 579,730 \\ (2,912) \\ \hline \end{array}$ | $\begin{array}{r} 544,776 \\ (2,159) \\ \hline \end{array}$ |
|  | 589,820 | 576,818 | 563,097 | 551,393 | 538,044 | 542,617 | 534,034 | 532,262 | 522,010 | 576,818 | 542,617 |
| Segregated fund net assets | 1,443 | 1,368 | 1,396 | 1,308 | 1,270 | 1,216 | 1,077 | 1,096 | 1,021 | 1,368 | 1,216 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 16,750 | 15,641 | 16,083 | 15,653 | 16,363 | 16,459 | 15,246 | 14,499 | 13,959 | 15,641 | 16,459 |
| Derivatives | 84,816 | 94,039 | 88,503 | 94,175 | 105,512 | 95,023 | 105,833 | 100,763 | 97,419 | 94,039 | 95,023 |
| Premises and equipment | 2,918 | 2,832 | 2,771 | 2,706 | 2,648 | 2,670 | 2,646 | 2,754 | 2,746 | 2,832 | 2,670 |
| Goodwill | 11,149 | 11,137 | 11,012 | 10,990 | 10,736 | 10,977 | 10,733 | 11,352 | 10,967 | 11,137 | 10,977 |
| Other intangibles | 4,711 | 4,687 | 4,581 | 4,533 | 4,420 | 4,507 | 4,421 | 4,640 | 4,537 | 4,687 | 4,507 |
| Other assets | 42,422 | 44,064 | 42,455 | 42,251 | 43,498 | 38,959 | 43,818 | 42,824 | 39,252 | 44,064 | 38,959 |
| Total Assets | 1,366,207 | 1,334,734 | 1,292,374 | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,334,734 | 1,212,853 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 280,171 | 270,154 | 265,555 | 263,390 | 261,312 | 260,213 | 254,559 | 259,319 | 253,106 | 270,154 | 260,213 |
| Business and government | 540,234 | 534,371 | 534,808 | 530,365 | 517,428 | 505,665 | 501,282 | 498,231 | 481,577 | 534,371 | 505,665 |
| Bank | 32,159 | 32,521 | 31,898 | 28,293 | 21,280 | 23,757 | 22,777 | 28,033 | 22,829 | 32,521 | 23,757 |
|  | 852,564 | 837,046 | 832,261 | 822,048 | 800,020 | 789,635 | 778,618 | 785,583 | 757,512 | 837,046 | 789,635 |
| Segregated fund net liabilities | 1,443 | 1,368 | 1,396 | 1,308 | 1,270 | 1,216 | 1,077 | 1,096 | 1,021 | 1,368 | 1,216 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 16,781 | 15,662 | 16,099 | 15,668 | 16,379 | 16,459 | 15,246 | 14,499 | 13,959 | 15,662 | 16,459 |
| Obligations related to securities sold short | 33,242 | 32,247 | 33,192 | 33,047 | 30,404 | 30,008 | 40,512 | 37,331 | 37,969 | 32,247 | 30,008 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 224,529 | 206,814 | 178,170 | 170,918 | 183,319 | 143,084 | 121,980 | 127,955 | 123,474 | 206,814 | 143,084 |
| Derivatives | 81,766 | 90,238 | 86,082 | 90,890 | 104,219 | 92,127 | 104,203 | 99,031 | 95,646 | 90,238 | 92,127 |
| Insurance claims and policy benefit liabilities | 10,512 | 10,000 | 10,105 | 9,763 | 9,977 | 9,676 | 9,331 | 9,262 | 8,785 | 10,000 | 9,676 |
| Other liabilities | 55,465 | 52,273 | 48,068 | 46,043 | 48,402 | 46,955 | 48,019 | 45,348 | 41,762 | 52,273 | 46,955 |
| Subordinated debentures | 9,255 | 9,131 | 9,129 | 9,068 | 8,961 | 9,265 | 9,200 | 9,646 | 9,487 | 9,131 | 9,265 |
|  | 1,285,557 | 1,254,779 | 1,214,502 | 1,198,753 | 1,202,951 | 1,138,425 | 1,128,186 | 1,129,751 | 1,089,615 | 1,254,779 | 1,138,425 |
| Equity attributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 6,406 | 6,309 | 6,306 | 6,303 | 6,306 | 6,413 | 6,713 | 6,712 | 6,713 | 6,309 | 6,413 |
| Common shares | 17,565 | 17,617 | 17,533 | 17,539 | 17,640 | 17,703 | 17,871 | 17,707 | 17,865 | 17,617 | 17,703 |
| Retained earnings | 52,208 | 51,112 | 49,424 | 47,405 | 45,764 | 45,359 | 44,479 | 42,538 | 42,996 | 51,112 | 45,359 |
| Other components of equity | 4,374 | 4,823 | 4,518 | 4,178 | 3,026 | 4,354 | 3,211 | 5,613 | 3,992 | 4,823 | 4,354 |
|  | 80,553 | 79,861 | 77,781 | 75,425 | 72,736 | 73,829 | 72,274 | 72,570 | 71,566 | 79,861 | 73,829 |
| Non-controlling interests (NCI) | 97 | 94 | 91 | 600 | 588 | 599 | 587 | 598 | 585 | 94 | 599 |
|  | 80,650 | 79,955 | 77,872 | 76,025 | 73,324 | 74,428 | 72,861 | 73,168 | 72,151 | 79,955 | 74,428 |
| Total Liabilities and Equity | 1,366,207 | 1,334,734 | 1,292,374 | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,334,734 | 1,212,853 |

${ }^{1}$ Investment, net of applicable allowance represents debt and equity securities at FVOCI (AFS securities under IAS 39) and amortized cost (held-to-maturity securities under IAS 39 ). For further details on the impacts of the adoption of IFRS 9
including the description of accounting policies selected, refer to the 2018 Annual Report. including the description of accounting policies selected, refer to the 2018 Annual Report.

| SELECTED AVERAGE BALANCE SHEET ITEMS (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities, net of applicable allowance | 237,700 | 218,400 | 221,600 | 228,900 | 234,200 | 217,300 | 217,500 | 225,300 | 234,700 | 225,700 | 223,700 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 329,100 | 284,900 | 267,300 | 258,200 | 256,100 | 208,600 | 208,800 | 209,500 | 197,200 | 266,700 | 206,000 |
| Total loans, net ${ }^{2}$ | 587,500 | 570,500 | 558,200 | 546,200 | 537,600 | 538,600 | 532,800 | 526,400 | 522,200 | 553,200 | 530,000 |
| Retail ${ }^{2}$ | 401,500 | 397,200 | 392,100 | 388,200 | 386,700 | 382,500 | 376,700 | 371,900 | 370,800 | 391,100 | 375,500 |
| Wholesale ${ }^{2}$ | 188,900 | 176,200 | 169,000 | 160,800 | 153,500 | 158,300 | 158,300 | 156,700 | 153,700 | 164,900 | 156,800 |
| Customers' liability under acceptances | 16,700 | 16,200 | 15,700 | 15,700 | 16,400 | 15,800 | 14,900 | 14,100 | 13,400 | 16,000 | 14,600 |
| Average earning assets, net | 1,198,500 | 1,123,300 | 1,095,300 | 1,081,100 | 1,071,200 | 1,007,500 | 1,000,200 | 997,700 | 990,500 | 1,092,800 | 999,000 |
| Derivatives | 89,700 | 93,400 | 102,900 | 93,700 | 95,900 | 97,700 | 99,000 | 94,900 | 107,600 | 96,500 | 99,900 |
| Total assets | 1,397,500 | 1,324,900 | 1,300,800 | 1,276,700 | 1,276,700 | 1,195,600 | 1,188,800 | 1,181,000 | 1,180,800 | 1,294,900 | 1,186,600 |
| Deposits | 859,800 | 833,500 | 825,800 | 815,900 | 803,600 | 781,900 | 770,000 | 766,800 | 762,400 | 819,700 | 770,300 |
| Common equity | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 68,900 | 65,300 |
| Total equity | 80,100 | 78,100 | 76,400 | 74,300 | 73,800 | 73,100 | 73,100 | 72,100 | 71,900 | 75,700 | 72,600 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT ${ }^{3}$ (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 4,228,100 | 4,422,600 | 4,350,300 | 4,579,900 | 4,568,900 | 4,411,000 | 4,387,700 | 4,258,600 | 3,937,200 | 4,422,600 | 4,411,000 |
| Personal | 979,900 | 957,300 | 974,300 | 929,500 | 927,200 | 907,100 | 854,000 | 882,000 | 833,100 | 957,300 | 907,100 |
| Retail mutual funds | 155,900 | 153,800 | 161,600 | 157,000 | 157,400 | 155,200 | 148,300 | 173,900 | 164,300 | 153,800 | 155,200 |
| Total AUA | 5,363,900 | 5,533,700 | 5,486,200 | 5,666,400 | 5,653,500 | 5,473,300 | 5,390,000 | 5,314,500 | 4,934,600 | 5,533,700 | 5,473,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 223,500 | 218,700 | 223,500 | 219,700 | 220,600 | 216,000 | 204,100 | 212,800 | 210,800 | 218,700 | 216,000 |
| Personal | 253,300 | 243,300 | 245,400 | 229,300 | 225,500 | 216,200 | 200,900 | 201,200 | 184,900 | 243,300 | 216,200 |
| Retail mutual funds | 211,200 | 209,000 | 217,700 | 211,900 | 210,600 | 207,700 | 196,200 | 200,600 | 188,400 | 209,000 | 207,700 |
| Total AUM | 688,000 | 671,000 | 686,600 | 660,900 | 656,700 | 639,900 | 601,200 | 614,600 | 584,100 | 671,000 | 639,900 |

[^4]
## Net income

Other comprehensive income (loss), net of taxes
tems that will be reclassified subsequently to income: Net change in unrealized gains (losses) on available-for-sale (AFS) securities
Net unrealized gaizs (losses) on AFS securities Reclassification of net losses (gains) on AFS securities to income
Net change in unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income Net unrealized gains (losses) on debt securities and loans at FVOC PCL recognized in profit or loss
Reclassification of net losses (gains) on debt securities and loans at FVOCI to income

Foreign currency translation adjustments
Unrealized foreign currency translation gains (losses)
Net foreign currency translation gains (losses) from hedging activities
Reclassification of losses (gains) on foreign currency translation to income
Reclassification of losses (gains) on foreign currency translation toincome

Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges
Reclassification of losses (gains) on derivatives designated as cash flow through profit or loss
tems that will not be reclassified subsequently to income
Remeasurements of employee benefit plans
Net fair value change due to credit risk on financial liabilities designated as at FVTPL
Net gains (losses) on equity securities designated at FVOCI

Total other comprehensive income (loss), net of taxes

## otal comprehensive income (loss)

total comprehensive income (loss) attributable to:
Shareholders
NCI

## Preferred shares

Balance at beginning of period
Issued
Rssued
Balance at end of period

## Common shares

Balance at beginning of period
Issued
Purchased for cancellation
Balance at end of period
Treasury shares - preferred
Balance at beginning of period
Sales
Purchase
Balance at end of period
Treasury shares - common
Balance at beginning of period
Sales
Purchases
Balance at end of period

## Retained earnings

Balance at beginning of period
Transition adjustment for IFRS 9
Transition adjustment for IFRS $15^{2}$
Net income attributable to shareholders
Other comprehensive income
Preferred share dividends
Common share dividends phemium paid on common shares pased for cancellation
Share-based compensation awards
ssuance costs
Other
Balance at end of period
Other components of equity
Unrealized gains and losses on AFS securities
Unrealized gains and losses on securities and loans at FVOCI
Unrealized foreign currency translation gains and losses, net of hedging activities
Gains and losses on derivatives designated as cash flow hedges
Balance at end of period
Total retained earnings and other components of equity

Non-controlling interests
Balance at beginning of period
Dividends
Net income attributable to NCl
Foreign currency translation adjustments
Redemption of trust capital securities
Other
Balance at end of period


For further details, refer to our 2018 Annual Report
${ }^{2}$ For further details, refer to the Q1/19 Report to Shareholders and our 2018 Annual Report.

| Composition of Capital Template (Millions of Canadian dollars, except percentage and otherwise noted) | Cross Reference of Current Quarter to Regulatory Capital Balance Sheet Pages $22-23$ | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 capital (CET1): Instruments and Reserves |  |  |  |  |  |  |
| 1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus | a+a' | 17,888 | 17,922 | 17,831 | 17,835 | 17,951 |
| 2 Retained earnings | ${ }^{\text {b }+b^{\prime}}$ | 51,885 | 50,807 | 49,126 | 47,109 | 45,454 |
| 3 Accumulated other comprehensive income (and other reserves) | c-c' | 4,374 | 4,823 | 4,518 | 4,178 | 3,026 |
| 4 Directly issued capital subject to phase out trom CET1 (only applicable to non-joint stock companies) |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | d | 13 | 13 | 13 | 13 | 13 |
| 6 Common Equity Tier 1 capital before regulatory adjustments |  | 74,160 | 73,565 | 71,488 | 69,135 | 66,444 |
| Common Equity Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 8 Goodwill (net of related tax liability) | e+e't | 11,050 | 11,041 | 10,905 | 10,996 | 10,742 |
| 9 Other intangibles other than mortgage-servicing rights (net of related tax liability) |  | 3,865 | 3,841 | 3,768 | 3,596 | 3,508 |
| 10 Deferred tax assets excluding those arising from temporary difierences (net of related tax liability) | g | 264 | 178 | 12 | 12 | 10 |
| 11 Cash flow hedge reserve | h | 298 | 688 | 612 | 629 | 702 |
| 12 Shortiall of provisions to expected losses | i | 446 | 397 | 607 | 631 | 549 |
| 13 Securitization gain on sale |  |  |  |  |  |  |
| 14 Gains and losses due to changes in own credit risk on fair valued liabilities | j | 100 | (105) | (99) | (99) | (275) |
| 15 Defined benefit pension fund net assets (net of related tax liability) | k | 174 | 524 | 629 | 93 | 63 |
| 16 Investments in own shares (if not already netted off paid-in capital on reported balance sheet) |  |  |  |  |  |  |
| 17 Reciprocal cross holdings in common equity |  |  |  |  |  |  |
| 18 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 19 Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10\% threshold) |  |  |  |  |  |  |
| 20 Mortgage servicing rights (amount above 10\% threshold) |  |  |  |  |  |  |
| ${ }^{21}$ Deferred tax assets arising from temporary differences (amount above $10 \%$ threshold, net of related tax liability) |  |  |  |  |  |  |
| 22 Amount exceeding the 15\% threshold |  |  |  |  |  |  |
| 23 of which: significant investments in the common stock of financials 24 of which: mortgage servicing rights | 1 |  | : | : |  |  |
| 25 of which: deferred tax assets arising from temporary differences | m |  | - | - |  |  |
| 26 Other deductions or regulatory adjustments to CET1 as determined by OSFI |  |  |  |  |  |  |
| 27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions |  |  |  |  |  |  |
| ${ }^{28}$ Total regulatory adjustments to Common Equity Tier 1 |  | 16,197 | 16,564 | 16,434 | 15,858 | 15,299 |
| ${ }^{29}$ Common Equity Tier 1 capital (CET1) |  | 57,963 | 57,001 | 55,054 | 53,277 | 51,145 |
| Additional Tier 1 capital (AT1): Instruments |  |  |  |  |  |  |
| 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus |  | 4,175 | 3,825 | 3,825 | 3,822 | 3,825 |
| 31 of which: classified as equity under applicable accounting standards | $\mathrm{n}^{\prime}$ | 4,175 | 3,825 | 3,825 | 3,822 | 3,825 |
| 32 of which: classified as liabilities under applicable accounting standards | n-n'n-n"-n"' |  |  |  |  |  |
| ${ }^{3} 3$ Directly issued capital instruments subject to phase out trom Additional Tier 1 | ${ }^{\prime}+{ }^{\prime \prime}$ | 2,200 | 2,450 | 2,450 | 2,956 | 2,953 |
| 34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1) 35 of which: instruments issued by subsidiaries subject to phase out | 。 | 3 | 3 | 3 | 3 |  |
| ${ }_{36}$ Additional Tier 1 capital before regulatory adjustments |  | 6,378 | 6,278 | 6,278 | 6,781 | 6,780 |
| Additional Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 37 Investments in own Additional Tier 1 instruments |  |  |  |  |  |  |
| ${ }^{38}$ Recirocal cross holdings in Additional Tier 1 instruments |  |  |  |  |  |  |
| 39 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ thresholl) |  |  |  |  |  |  |
| 40 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions 41 |  |  | - | - |  |  |
| 41 Other deductions from Tier 1 capital as determined by OSFI <br> 41a of which: reverse mortgages |  |  |  |  |  |  |
| 42 Regulatry adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions |  |  |  |  |  |  |
| 43 Total regulatory adjustments to Additional Tier 1 capital |  |  |  |  |  |  |
| 44 Additional Tier 1 Capital (AT1) |  | 6,378 | 6,278 | 6,278 | 6,781 | 6,780 |
| 45 Tier 1 capital (T1 = CET1 + AT1) |  | 64,341 | 63,279 | 61,332 | 60,058 | 57,925 |
| Tier 2 Capital: Instruments and Provisions |  |  |  |  |  |  |
| 46 Directly issued qualifying Tier 2 instruments plus related stock surplus |  | 6,348 | 6,230 | 6,237 | 6,206 | 6,118 |
| 47 Directly issued capital instruments subject to phase out from Tier 2 | q"' | 2,519 | 2,509 | 2,502 | 2,497 | 2,491 |
| 48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2) | r | 27 | 14 | ${ }^{23}$ | 24 |  |
| 49 of which: instruments issued by subsidiaries subject to phase out | q'"' | 24 | 10 | 20 | 21 | 10 |
| 50 Collective allowances | s | 523 | 462 | 431 | 429 | 438 |
| 51 Tier 2 capital before regulatory adjustments |  | 9,417 | 9,215 | 9,193 | 9,156 | 9,059 |
| Tier 2 Capital: Requlatory adiustments ${ }^{1}$ |  |  |  |  |  |  |
| 52 Investments in own Tier 2 instruments ${ }^{\text {53 }}$, |  |  |  |  |  |  |
| 53 Reciprocal cross holdings in Tier 2 instruments and Other TLAC-eligible Instruments <br> Non-significant investments in the capital of banking, financial and insurance entities, and Other TLAC-eligible instruments issued by G-SIBs and Canadian D-SIBs that are outside the scope of regulatory |  |  | : | $:$ |  |  |
|  |  |  |  |  |  |  |
| 54a Non-significant investments in the other TLAC-eligible instruments issued by G-SIBs and Canadian D-SIBs, where the institution does not own more than $10 \%$ of the issued common share capital of the en amount previously designated for the $5 \%$ threshold but that no longer meets the conditions. |  |  |  |  |  |  |
| Significant investments in the capital of banking, financial and insurance entities and Other TLAC-eligible instuments issued by G-SIBS and Canadian D-SIBS that are outside the scope of regulato consolidation |  |  |  |  |  |  |
| $\begin{aligned} & 56 \text { Other deductions from Tier } 2 \text { capital } \\ & 57 \text { Total regulatory adjustments to Tier } 2 \text { capital } \end{aligned}$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 58 Tier 2 capital (T2)59Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T} 2$ ) |  | 9,417 | 9,215 | 9,193 | 9,156 | 9,059 |
|  |  | 73,758 | 72,494 | 70,525 | 69,214 | 66,984 |
| ( ${ }^{\text {60 Total risk-weighted assets }}$ 60a Common Equity Tier 1 (CET1) Capital RWA |  | 508,512 | 496,459 | 498,896 | 489,172 | 466,758 |
|  |  | 508,512 | 495,528 | 497,949 | 488,226 | 466,758 |
|  |  | 508,512 508,512 | 495,993 496459 | 498,422 498896 | 488,699 489 | 466,758 466758 |
|  |  | 508,512 | 496,459 | 498,896 | 489,172 | 466,758 |

[^5]
## Capital ratios

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)
64 Buffer (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer expressed as a percentage of risk-weighted assets)
65 of which: capital conservation buffer
66 of which: bank-specific countercyclical buffe
67 of which: G-SIB buffer ${ }^{1}$
67 of which. DSIB buffer
68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)
OSFI target (minimum + capital conservation buffer + D-SIB surcharge (if applicable))
Common Equity Tier 1 target ratio
Total capital target ratio

## Amounts below the thresholds for deduction (before risk-weighting

Non-significant investments in the capital and Other TLAC-eligible instruments of other financials entities
Significant investments in the common stock of financials
74 Mortgage servicing rights (net of related tax liability)
75 Deferred tax assets arising from temporary differences (net of related tax liability)

## pplicable caps on the inclusion of allowances in Tier 2

76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
78 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to inte
79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approach
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)
80 Current cap on CET1 instruments subject to phase out arrangements
1 Amouns excluded from CETI due to cap (excess over cap atter redemptions and maturities)
82 Amounts excluded from AT1 due to cap (excess over cap atter red
4 Current cap on $T 2$ instruments subiect to phase out arrangements
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $11.4 \%$ | $11.5 \%$ | $11.1 \%$ | $10.9 \%$ | $11.0 \%$ |
| $12.7 \%$ | $12.8 \%$ | $12.3 \%$ | $12.3 \%$ | $12.4 \%$ |
| $14.5 \%$ | $14.6 \%$ | $14.1 \%$ | $14.1 \%$ | $14.4 \%$ |
| $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ |
| $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ | $2.5 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $10 \%$ | $1.0 \%$ | $1.0 \%$ | $1.0 \%$ | $1.0 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| $11.4 \%$ | $11.5 \%$ | $11.1 \%$ | $10.9 \%$ | $11.0 \%$ |
|  |  |  |  |  |
| $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ | $8.0 \%$ |
| $9.5 \%$ | $9.5 \%$ | $9.5 \%$ | $9.5 \%$ | $9.5 \%$ |
| $11.5 \%$ | $11.5 \%$ | $11.5 \%$ | $11.5 \%$ | $11.5 \%$ |
|  |  |  |  |  |
| 2,273 | 1,529 | 2,925 | 2,254 | 2,594 |
| 3,851 | 3,883 | 3,764 | 3,716 | 3,579 |
| - | - | - | - |  |
| 840 | 617 | 894 | 844 | 809 |
|  |  |  |  |  |
| 523 | 462 | 431 | 429 | 438 |
| 523 | 462 | 431 | 429 | 438 |
| 2,021 | 1,996 | 1,982 | 1,917 | 1,908 |
| 2,021 | 1,996 | 1,982 | 1,917 | 1,908 |
|  |  |  |  |  |
| - | - | - | - | - |
| - | - | - | - | - |
| 2,217 | 2,957 | 2,957 | 2,957 | 2,957 |
| - | - | 5 | - |  |
| 2,757 | 3,676 | 3,676 | 3,676 | 3,676 |
| - | - | - | - | - |

${ }^{1}$ Capital surcharge, equal to the higher of our D-SIB surcharge and the BCBS's G-SIB surcharge, is applicable to risk-weighted capital.

## Assets

Cash and due from banks
Interest-bearing deposits with banks
Securities, net of applicable allowance
Non-significant investments in capital of other financial institutions not exceeding regulatory thresholds
Other securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retai
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 requlatorv capital ${ }^{1}$
Shortfall of allowances to expected loss ${ }^{2}$
Allowances not reflected in regulatory capital
Segregated fund net assets
Other
Customers' liability under acceptances
Derivatives
Premises and equipment, net
Goodwill
Goodwill related to insurance and joint venture
Other intangibles
Other intangibles related to insurance and joint ventures
Other
Significant investments in other financial institutions and insurance subsidiaries of which: exceeding regulatory thresholds
of which: not exceeding regulatory thresholds
Defined -benefit pension fund net assets
Deferred tax assets
of which: deferred tax assets excluding those arising from temporary differences
of which: deferred tax assets arising from temporary differences exceeding regulatory thresholds of which: deferred tax liabilities related to permitted tax netting
of which: deferred tax assets - other temporary differences
Other assets
Total assets



Collective allowance includes Stage 1 and Stage 2 ACL on financial assets under IFRS 9
${ }^{2}$ Expected loss as defined under the Basel III framework.

## Liabilities <br> Deposits Personal <br> Business and government <br> Bank

Segregated fund net liabilitie
Other
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilities
Other liabilities
Gains and los
Deferred tax liabilities
of which: related to goodwill
of which: related to intangibles
of which: related to pensions
of which- other deferred tax lax netting
Other Liabilities
Subordinated debentures
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capital
Subordinated debentures used for regulatory capita:
of which: are qualifying
of which: are subject to phase out directly issued capital:
of which: are subject to phase out issued by subsidiaries and held by 3rd party
Total liabilities
quity attributable to shareholders
Common shares
of which are treasury shares - common
Retained earning
of which relates
of which relates to retained earning for capital purposes
of which relates to insurance and joint ventures
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
ther reserves allowed for regulatory capital
Preferred shares
of which: are qualifying
of which: are subject to phase out
of which portion are not allowed for regulatory capital
of which: are qualifying treasury shares
of which: are subject to phase out treasury shares
Non-controlling interests
portion allowed for inclusion into CET1
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
of which: portion not allowed for regulatory capital
otal equity
Total liabilities and equity $\qquad$
Insurance subsidiaries ${ }^{1}$
Assured Assistance Inc.
RBC Insurance Services Inc.
RBC Life Insurance Company
RBC Insurance Company of Canada
RBC Insurance Holdings Inc.
Royal Bank of Canada Insurance Company Limited

## Principal activities

Service provider for insurance claims
Service dth for insurance companies listed and the bank (creditor)
Property and casurance company
Property and casualty insurance company
Holding company
Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients


${ }^{1}$ The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation
Common Tier 1 (CET1) capital
Opening amount
New capital issue
Redeemed capita
Gedess dividends (deduction)
Shares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains/(losses)),
net of hedging activities)
Investments (unrealized gains (losses) on Investment securities)
Other
Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments
Prudential valuation adjustments
Other ${ }^{2}$

## Closing amount

## Other 'non-core' Tier 1 (Additional Tier 1) capital

## Opening amount

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3}$

## Closing amount

Total Tier 1 capital

## ier 2 capital

Opening amount
New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Other, including regulatory adjustments and transitional arrangements ${ }^{4}$

| 57,001 | 55,054 | 53,277 | 51,145 | 51,572 |
| :---: | :---: | :---: | :---: | :---: |
| 11 | 23 | 24 | 15 | 30 |
| (45) | (30) | (16) | (28) | (113) |
| $(1,481)$ | $(1,483)$ | $(1,426)$ | $(1,427)$ | $(1,391)$ |
| - | - | - | - | - |
| 3,170 | 3,247 | 3,101 | 3,051 | 3,001 |
| (205) | 6 | - | (177) | 30 |
| (449) | 305 | 340 | 1,152 | $(1,328)$ |
| (28) | 346 | 336 | 1,265 | $(1,345)$ |
| (31) | (117) | 21 | (40) | (254) |
| (390) | 76 | (17) | (73) | 271 |
| (33) | (209) | (82) | (342) | 98 |
| (6) | 88 | (164) | (112) | (754) |
| (86) | (166) | - | (2) | 9 |
| 350 | 105 | (536) | (30) | (4) |
|  |  |  |  |  |
| (270) | 149 | 372 | (80) | (759) |
| 57,963 | 57,001 | 55,054 | 53,277 | 51,145 |
| 6,278 | 6,278 | 6,781 | 6,780 | 6,789 |
| 350 |  | 3 | (3) |  |
| - |  | - | - | - |
| (250) | - | (506) | 4 | (9) |
| 6,378 | 6,278 | 6,278 | 6,781 | 6,780 |
| 64,341 | 63,279 | 61,332 | 60,058 | 57,925 |
| 9,215 | 9,193 | 9,156 | 9,059 | 9,195 |
| - |  | - | - |  |
| - | - | - | - | - |
| 202 | 22 | 37 | 97 | (136) |
| 9,417 | 9,215 | 9,193 | 9,156 | 9,059 |
| 73,758 | 72,494 | 70,525 | 69,214 | 66,984 |

${ }^{1}$ Reflects required EDTF format.
 adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.



| 261,852 | 8\% | 7,344 | 14,770 |  | 22,114 | 1,769 | 21,919 | 21,664 | 20,125 | 18,106 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 264,939 | 22\% | 7,209 | 50,467 |  | 57,676 | 4,614 | 55,669 | 55,364 | 55,525 | 52,998 |
| 361,166 | 58\% | 48,163 | 162,513 |  | 210,676 | 16,854 | 205,735 | 213,476 | 205,627 | 188,227 |
| 152,402 | 8\% | 2,059 | 9,726 |  | 11,785 | 943 | 11,437 | 10,913 | 11,149 | 11,826 |
| 129,474 | 6\% | 1,285 | 6,907 | . | 8,192 | 655 | 10,239 | 9,779 | 8,742 | 10,092 |
| 1,169,833 | 27\% | 66,060 | 244,383 |  | 310,443 | 24,835 | 304,999 | 311,196 | 301,168 | 281,249 |
| 709,967 | 1\% | 76 | 8,377 | 42 | 8,495 | 680 | 8,116 | 8,692 | 9,046 | 8,659 |
| 85,848 | 42\% | 602 | 21,076 | 13,980 | 35,658 | 2.852 | 31,173 | 31,349 | 30,553 | 31,629 |
| 795,815 | 6\% | 678 | 29,453 | 14,022 | 44,153 | 3,532 | 39,289 | 40,041 | 39,599 | 40,288 |
| 1,965,648 | 18\% | 66,738 | 273,836 | 14,022 | 354,596 | 28,367 | 344,288 | 351,237 | 340,767 | 321,537 |
| 3,469 | 125\% |  | 4,336 |  | 4,336 | 347 | 4,161 | 4,186 | 3,732 | 3,709 |
| 66,196 | 15\% | 9,666 | 406 |  | 10,072 | 806 | 9,984 | 8,047 | 8,033 | 7,654 |
| n.a. | n.a. | n.a. | 16,690 |  | 16,690 | 1,335 | 16,608 | 17,052 | 16,438 | 15,419 |
| 17,480 | 139\% | n.a. | n.a. | 24,309 | 24,309 | 1,945 | 25,562 | 26,008 | 27,080 | 26,018 |
| 2,052,793 | 20\% | 76,404 | 295,268 | 38,331 | 410,003 | 32,800 | 400,603 | 406,530 | 396,050 | 374,337 |



Calculated using guidelines issued by OSFI under the Basel III All-in framework.

4 The minimum capital requirements for each category can be calculated by multiplying the total RWA by $8 \%$.
${ }^{5}$ For credit risk, a majority of our portfolios use the Internal Ratings Based (IRB) Approach and the remainder use the Standardized Approach.
${ }^{6}$ As per OSFI guidelines, the CVA regulatory capital charge applied to derivatives has a three tier capital approach with different scalars for each tier until the end of 2018 . For 2018 the scalars percentages were $80 \%, 83 \%$ and $86 \%$ applied to CET1, Tier 1 and TC respectively.
 As at Q1/19, the amount of publicily-traded equity exposures was $\$ 1,374$ million and private equity exposures amounted to $\$ 2,095$ million. Total exposure represents $E A D$, which is the expected gross exposure upon the default of an oblige

Investments in Funds ( $\$ 1,166$ million) uses the Mandate-based and Fall- Back Approaches
${ }^{9}$ For credit risk, portfolios using the Standardized and IRB Approaches represents $19 \%$ and $72 \%$, respectively, of RWA. The remaining $9 \%$ represents Balance Sheet assets not included in Standardized or IRB Approaches.
For market risk RWA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved. For standardized approach, we use internally validated models.



${ }^{13}$ The models are subject to the same internal independent vetting and validation procedures used for all regulatory capital models.
aR measur
Effective February 1, 2018, OSFI prescribed the
and $75 \%$ in Q2/18, Q3/18, and Q4/18, respective

| TOTAL CAPITAL RISK-WEIGHTED ASSETS BY BUSINESS SEGMENTS (ALL-IN BASIS) <br> (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal and Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Banking | 168,360 | 165,146 | 166,922 | 163,982 | 156,735 | 154,983 | 155,476 |  |  |  |  |  |
| Caribbean \& U.S. Banking | 12,923 | 12,430 | 12,825 | 12,780 | 12,309 | 12,572 | 12,557 |  |  |  |  |  |
| Wealth Management | 72,979 | 70,092 | 68,088 | 69,286 | 67,018 | 68,431 | 65,832 |  |  |  |  |  |
| Insurance | 8,830 | 8,984 | 8,933 | 8,744 | 8,438 | 8,584 | 8,248 |  |  |  |  |  |
| Investor \& Treasury Services | 28,074 | 29,223 | 26,806 | 26,239 | 27,165 | 28,891 | 29,075 |  |  |  |  |  |
| Capital Markets | 208,241 | 201,499 | 206,968 | 201,260 | 183,346 | 181,942 | 181,216 |  |  |  |  |  |
| Corporate Support | 9,105 | 9,085 | 8,354 | 6,881 | 11,747 | 19,075 | 5,732 |  |  |  |  |  |
| Total capital RWA | 508,512 | 496,459 | 498,896 | 489,172 | 466,758 | 474,478 | 458,136 |  |  |  |  |  |
| MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED |  | Q1/19 |  |  | Q4/18 |  |  | Q3/18 |  |  | Q2/18 |  |
| ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | $\begin{gathered} \text { Non- } \\ \text { counterparty } \end{gathered}$ credit risk | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \end{gathered}$ credit risk | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { creditris } \end{gathered}$ credit risk | Counterparty credit risk | Total | Non- counterparty credit risk | Counterparty credit risk | Total |
| Credit risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of credit risk RWA | 361,392 | 40,142 | 401,534 | 366,581 | 40,896 | 407,477 | 356,452 | 40,544 | 396,996 | 334,051 | 41,209 | 375,260 |
| Portfolio size ${ }^{1}$ | 7,557 | $(4,191)$ | 3,366 | 3,359 | (66) | 3,293 | 9,411 | 577 | 9,988 | 13,669 | (63) | 13,606 |
| Portfolio credit quality ${ }^{2}$ | $(1,220)$ | 1,591 | 371 | 286 | (340) | (54) | 94 | (351) | (257) | (652) | (492) | $(1,144)$ |
| Model updates ${ }^{3}$ |  |  |  | (8,709) | 46 | $(8,663)$ | . | . |  | 3,172 | - | 3,172 |
| Methodology and policy ${ }^{4}$ | $(3,930)$ | 6,160 | 2,230 |  |  |  | . |  |  |  |  |  |
| Acquisitions and dispositions |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange movements | 361 | 68 | 429 | 2,212 | 78 | 2,290 | 1,594 | 97 | 1,691 | 6,467 | 809 | 7,276 |
| Other | 1,690 | 383 | 2,073 | $(2,337)$ | (472) | (2,809) | (970) | 29 | (941) | (255) | (919) | (1,174) |
| Closing balance of credit risk RWA | 365,850 | 44,153 | 410,003 | 361,392 | 40,142 | 401,534 | 366,581 | 40,896 | 407,477 | 356,452 | 40,544 | 396,996 |
| Market risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of market risk RWA | n.a. | n.a. | 32,209 | n.a. | n.a. | 29,921 | n.a. | n.a. | 31,750 | n.a. | n.a. | 30,100 |
| Movement in risk levels ${ }^{5}$ | n.a. | n.a. | 957 | n.a. | n.a. | 972 | n.a. | п.a. | (859) | n.a. | n.a. | 429 |
| Model updates ${ }^{3}$ | n.a. | n.a. | 768 | n.a. | n.a. | 617 | n.a. | n.a. | (985) | n.a. | п.a. | 67 |
| Methodology and policy ${ }^{4}$ | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Acquisitions and dispositions | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Foreign exchange movements | n.a. | n.a. | 928 | n.a. | n.a. | 699 | n.a. | n.a. | 15 | n.a. | n.a. | 1,154 |
| Other | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Closing balance of market risk RWA | n.a. | n.a. | 34,862 | n.a. | n.a. | 32,209 | n.a. | n.a. | 29,921 | n.a. | n.a. | 31,750 |
| Operational risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of operational risk RWA | n.a. | n.a. | 62,716 | n.a. | n.a. | 61,498 | n.a. | n.a. | 60,426 | n.a. | n.a. | 60,119 |
| Revenue generation | n.a. | n.a. | 931 | n.a. | n.a. | 1,218 | n.a. | n.a. | 1,072 | n.a. | n.a. | 307 |
| Closing balance of operational risk RWA | n.a. | n.a. | 63,647 | n.a. | n.a. | 62,716 | n.a. | n.a. | 61,498 | n.a. | n.a. | 60,426 |
| Requlatory floor adiustment ${ }^{6}$ | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| Total capital RWA | 365,850 | 44,153 | 508,512 | 361,392 | 40,142 | 496,459 | 366,581 | 40,896 | 498,896 | 356,452 | 40,544 | 489,172 |

${ }^{1}$ Organic changes in portfolio size and composition (including new business and maturing loans).
${ }^{2}$ Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration
${ }^{3}$ Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
${ }^{4}$ Methodology changes to the calculations driven by regulatory policy changes.
Change in risk due to position changes and market movements.
 requirement of $70 \%$, $72.5 \%$, and $75 \%$ in Q2/18, Q3/18, and Q4/18, respectively.

## LEVERAGE RATIO

Summary comparison of accounting assets vs. leverage ratio exposure measure (Millions of Canadian dollars)

## 1 Total consolidated assets as per published financial statements

2 Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation

3 Adjustment for securitzed exposures that meet the operational requirements for the recognition of risk transfer
4 Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure
5 Adjustments for derivative financial instruments
6 Adjustment for securities financing transactions (SFT) (i.e. repo assets and similar secured lending)
7 Adjustments for off-balance sheet items (i.e., credit equivalent amounts of off-balance sheet exposures)
8 Other adjustments
9 Leverage Ratio Exposure

| $1,366,207$ | $1,334,734$ | $1,292,374$ | $1,274,778$ | $1,276,275$ |
| ---: | ---: | ---: | ---: | ---: |
| $(13,051)$ | $(12,474)$ | $(12,329)$ | $(12,245)$ | $(12,110)$ |
| $(7,072)$ |  |  |  |  |
|  | - | - | - | - |
| $(4,249)$ | $(17,256)$ | $(16,148)$ | $(26,738)$ | $(33,274)$ |
| $(6,363)$ | $(6,374)$ | 2,297 | 5,916 | 3,693 |
| 196,093 | 183,528 | 178,360 | 170,264 | 163,420 |
| $(29,735)$ | $(31,389)$ | $(30,655)$ | $(30,947)$ | $(34,149)$ |
| $1,501,830$ | $1,450,769$ | $1,413,899$ | $1,381,028$ | $1,363,855$ |

Q1 2019 based on OSFI's Leverage Requirements Guideline issued in October 2018 with prior quarters based on OSFI's October 2014 Leverage Requirements Guideline. Historical periods reflect the Leverage Ratio Exposure-All-in basis.
${ }^{2}$ OSFI's October 2018 Leverage Requirements Guideline now allows for the exclusion of securitized exposures that meet the operational requirements for risk transferance. This exclusion is not applicable for prior quarters.

I On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures, but including collateral)
2 Gross-up for derivatives collateral provided where deducted from balance sheet assets pursuant to the operative accountina framework (IFRS) ${ }^{2}$
3 (Deductions of receivables assets for cash variation margin provided in derivatives transactions)
4 (Asset amounts deducted in determining Basel III Tier 1 capital)
5 Total on-balance sheet exposure (excluding derivatives and SFTs) (sum of lines 1 and 4) ${ }^{2}$ Derivatives exposures
6 Replacement cost associated with all derivatives transactions (i.e., net of eligible cash variation margin)
7 Add-on amounts for potential future exposure (PFE) associated with all derivatives transactions
8 (Exempted central counterparty (CCP)-leg of client-cleared trade exposures)
${ }^{9}$ Adjusted effective notional amount of written credit derivatives
0 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)
11 Total derivative exposures (sum of lines 6 to 10) ${ }^{2}$
Securities financing transaction exposures
12 Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)
14 Counterparty credit risk (CCR) exposure for SFTs
${ }^{15}$ Agent transaction exposures
16 Total securities financing transaction exposures (sum of lines 12 to 15)
Other off-balance sheet exposures
17 Off-balance sheet exposures at gross notional amount
18 (Adjustments for conversion to credit equivalent amounts)
19 Off-balance sheet items (sum of lines 17 and 18)
Capital and Total Exposures
20 Tier 1 capital
21 Total Exposures (sum of lines 3,11,16 and 19)
Leverage ratio

| 962,610 | 932,572 | 925,779 | 904,693 | 896,026 |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - |
| $(13,157)$ | $(14,148)$ | $(13,004)$ | $(12,978)$ | $(16,222)$ |
| $(16,096)$ | $(16,670)$ | $(16,533)$ | $(15,957)$ | $(15,574)$ |
| 933,357 | 901,754 | 896,242 | 875,758 | 864,230 |
| 23,748 | 17,836 | 16,628 | 15,771 | 15,435 |
| 53,368 | 57,904 | 54,891 | 51,085 | 56,259 |
| 3,452 | 1,042 | 836 | 582 | 544 |
| 80,568 | 76,782 | 72,355 | 67,438 | 72,238 |
| $\begin{aligned} & 326,384 \\ & (44,985) \end{aligned}$ | $\begin{aligned} & 315,685 \\ & (36,209) \end{aligned}$ | $\begin{aligned} & 282,825 \\ & (25,974) \end{aligned}$ | $\begin{aligned} & 284,946 \\ & (25,631) \end{aligned}$ | $\begin{gathered} 275,109 \\ (21,580) \end{gathered}$ |
| 10,413 | 9,229 | 10,091 | 8,253 | 10,438 |
| 291,812 | 288,705 | 266,942 | 267,568 | 263,967 |
| $\begin{gathered} 543,381 \\ (347,288) \end{gathered}$ | $\begin{gathered} 546,043 \\ (362,515) \end{gathered}$ | $\begin{gathered} 535,137 \\ (356,777) \end{gathered}$ | $\begin{gathered} 524,901 \\ (354,637) \\ \hline \end{gathered}$ | $\begin{array}{r} 500,939 \\ (337,519) \end{array}$ |
| 196,093 | 183,528 | 178,360 | 170,264 | 163,420 |
| 64,341 | 63,279 | 61,332 | 60,058 | 57,925 |
| 1,501,830 | 1,450,769 | 1,413,899 | 1,381,028 | 1,363,855 |
| 4.3\% | 4.4\% | 4.3\% | 4.3\% | 4.2\% |

${ }^{1}$ Q1 2019 Leverage ratio based on OSFI's Leverage Requirements Guideline issued October 2018 with prior quarters based on OSFI's October 2014 Leverage Requirements Guideline. Historical periods reflect the Leverage Ratio Exposure-All-in basis.
2 Prior period disclosures have been restated to reflect new OSFI leverage disclosure presentation format requirements.

| LOANS AND ACCEPTANCES <br> (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 286,312 | 282,471 | 278,291 | 273,383 | 272,192 | 270,348 | 264,583 | 259,973 | 257,324 | 282,471 | 270,348 |
| HELOC | 41,433 | 42,197 | 42,183 | 42,117 | 42,001 | 42,430 | 43,109 | 42,688 | 41,918 | 42,197 | 42,430 |
| Other personal | 49,903 | 50,503 | 50,608 | 49,878 | 49,468 | 49,864 | 49,978 | 50,262 | 50,188 | 50,503 | 49,864 |
| Total personal | 91,336 | 92,700 | 92,791 | 91,995 | 91,469 | 92,294 | 93,087 | 92,950 | 92,106 | 92,700 | 92,294 |
| Credit cards | 19,165 | 19,415 | 19,027 | 18,551 | 18,049 | 18,035 | 17,789 | 17,417 | 16,942 | 19,415 | 18,035 |
| Small business | 4,954 | 4,866 | 4,775 | 4,629 | 4,525 | 4,493 | 4,410 | 3,828 | 3,789 | 4,866 | 4,493 |
|  | 401,767 | 399,452 | 394,884 | 388,558 | 386,235 | 385,170 | 379,869 | 374,168 | 370,161 | 399,452 | 385,170 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 8,683 | 8,325 | 8,020 | 7,918 | 7,697 | 7,397 | 7,161 | 6,938 | 7,025 | 8,325 | 7,397 |
| Automotive | 9,937 | 8,761 | 9,263 | 9,183 | 8,734 | 8,319 | 8,452 | 8,556 | 7,939 | 8,761 | 8,319 |
| Banking | 1,438 | 1,826 | 1,372 | 1,454 | 1,102 | 1,163 | 1,273 | 1,937 | 2,115 | 1,826 | 1,163 |
| Consumer discretionary | 17,053 | 15,453 | 15,458 | 14,508 | 13,949 | 14,428 | 14,046 | 13,722 | 13,722 | 15,453 | 14,428 |
| Consumer staples | 4,966 | 4,497 | 4,377 | 3,905 | 4,001 | 4,581 | 4,065 | 4,758 | 4,686 | 4,497 | 4,581 |
| Oil and gas | 6,776 | 6,061 | 5,736 | 5,961 | 5,408 | 5,599 | 5,691 | 4,958 | 5,196 | 6,061 | 5,599 |
| Financial services | 21,481 | 21,350 | 20,022 | 18,593 | 15,384 | 15,448 | 14,998 | 14,533 | 10,948 | 21,350 | 15,448 |
| Financing products | 7,372 | 5,569 | 3,163 | 3,767 | 3,357 | 4,475 | 4,982 | 6,005 | 5,191 | 5,569 | 4,475 |
| Forest products | 1,448 | 1,101 | 986 | 1,053 | 952 | 913 | 1,016 | 1,103 | 1,089 | 1,101 | 913 |
| Governments | 4,313 | 4,103 | 3,867 | 4,098 | 4,404 | 9,624 | 9,722 | 9,185 | 9,685 | 4,103 | 9,624 |
| Industrial products | 6,752 | 7,607 | 6,810 | 6,302 | 6,257 | 5,674 | 5,842 | 5,830 | 6,158 | 7,607 | 5,674 |
| Information technology | 6,155 | 4,635 | 5,040 | 4,094 | 3,815 | 4,086 | 4,036 | 4,485 | 4,668 | 4,635 | 4,086 |
| Investments | 14,194 | 8,987 | 8,900 | 8,943 | 8,660 | 8,867 | 8,646 | 8,599 | 7,798 | 8,987 | 8,867 |
| Mining and metals | 1,255 | 1,301 | 1,241 | 1,212 | 1,149 | 1,114 | 1,168 | 1,404 | 1,317 | 1,301 | 1,114 |
| Public works and infrastructure | 1,890 | 1,853 | 2,118 | 1,545 | 1,425 | 1,586 | 1,719 | 1,607 | 1,582 | 1,853 | 1,586 |
| Real estate and related ${ }^{1}$ | 51,752 | 49,889 | 48,691 | 47,269 | 44,792 | 44,759 | 41,933 | 41,438 | 41,040 | 49,889 | 44,759 |
| Other services | 20,314 | 18,467 | 17,655 | 17,871 | 16,698 | 16,492 | 16,496 | 17,142 | 17,054 | 18,467 | 16,492 |
| Telecom and media | 6,200 | 7,018 | 6,556 | 5,987 | 7,301 | 4,867 | 5,046 | 5,132 | 5,401 | 7,018 | 4,867 |
| Transportation | 5,362 | 5,347 | 4,985 | 6,579 | 4,918 | 5,223 | 4,629 | 6,160 | 4,915 | 5,347 | 5,223 |
| Utilities | 9,321 | 8,239 | 8,621 | 6,737 | 6,566 | 6,870 | 6,676 | 7,051 | 7,178 | 8,239 | 6,870 |
| Other | 1,233 | 5,551 | 4,268 | 4,332 | 4,395 | 4,580 | 4,050 | 4,308 | 3,340 | 5,551 | 4,580 |
|  | 207,895 | 195,940 | 187,149 | 181,311 | 170,964 | 176,065 | 171,647 | 174,851 | 168,047 | 195,940 | 176,065 |
| Total loans and acceptances ACL - Loans and acceptances | $\begin{array}{r} 609,662 \\ (3,092) \\ \hline \end{array}$ | $\begin{array}{r} 595,392 \\ (2,933) \\ \hline \end{array}$ | $\begin{array}{r} 582,033 \\ (2,853) \\ \hline \end{array}$ | $\begin{array}{r} 569,869 \\ (2,823) \\ \hline \end{array}$ | $\begin{array}{r} 557,199 \\ (2,792) \\ \hline \end{array}$ | $\begin{array}{r} 561,235 \\ (2,159) \\ \hline \end{array}$ | $\begin{array}{r} 551,516 \\ (2,236) \\ \hline \end{array}$ | $\begin{array}{r} 549,019 \\ (2,258) \\ \hline \end{array}$ | $\begin{array}{r} 538,208 \\ (2,239) \\ \hline \end{array}$ | $\begin{array}{r} 595,392 \\ (2,933) \\ \hline \end{array}$ | $\begin{array}{r} 561,235 \\ (2,159) \\ \hline \end{array}$ |
| Total loans and acceptances, net of allowance | 606,570 | 592,459 | 579,180 | 567,046 | 554,407 | 559,076 | 549,280 | 546,761 | 535,969 | 592,459 | 559,076 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances by geography ${ }^{2}$ and portfolio Canada | Canada |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 268,953 | 265,831 | 262,235 | 257,974 | 257,812 | 255,799 | 250,998 | 245,601 | 244,003 | 265,831 | 255,799 |
| HELOC | 39,553 | 40,143 | 40,301 | 40,473 | 40,492 | 40,970 | 41,728 | 41,214 | 40,509 | 40,143 | 40,970 |
| Personal | 41,343 | 41,969 | 41,843 | 41,263 | 41,048 | 41,052 | 41,133 | 40,619 | 40,779 | 41,969 | 41,052 |
| Total personal | 80,896 | 82,112 | 82,144 | 81,736 | 81,540 | 82,022 | 82,861 | 81,833 | 81,288 | 82,112 | 82,022 |
| Credit cards | 18,505 | 18,793 | 18,461 | 17,959 | 17,490 | 17,491 | 17,287 | 16,838 | 16,394 | 18,793 | 17,491 |
| Small business | 4,954 | 4,866 | 4,775 | 4,629 | 4,525 | 4,493 | 4,410 | 3,828 | 3,789 | 4,866 | 4,493 |
| Retail | 373,308 | 371,602 | 367,615 | 362,298 | 361,367 | 359,805 | 355,556 | 348,100 | 345,474 | 371,602 | 359,805 |
| Wholesale | 127,600 | 118,627 | 114,275 | 103,072 | 97,158 | 99,158 | 94,419 | 89,009 | 87,714 | 118,627 | 99,158 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 21,683 | 21,033 | 20,231 | 19,233 | 17,853 | 18,100 | 17,311 | 18,376 | 17,342 | 21,033 | 18,100 |
| Wholesale | 60,560 | 59,476 | 55,277 | 58,154 | 54,173 | 55,037 | 55,101 | 62,311 | 57,724 | 59,476 | 55,037 |
|  | 82,243 | 80,509 | 75,508 | 77,387 | 72,026 | 73,137 | 72,412 | 80,687 | 75,066 | 80,509 | 73,137 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 6,776 | 6,817 | 7,038 | 7,027 | 7,015 | 7,265 | 7,002 | 7,692 | 7,345 | 6,817 | 7,265 |
| Wholesale | 19,735 | 17,837 | 17,597 | 20,085 | 19,633 | 21,870 | 22,127 | 23,531 | 22,609 | 17,837 | 21,870 |
|  | 26,511 | 24,654 | 24,635 | 27,112 | 26,648 | 29,135 | 29,129 | 31,223 | 29,954 | 24,654 | 29,135 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 401,767 | 399,452 | 394,884 | 388,558 | 386,235 | 385,170 | 379,869 | 374,168 | 370,161 | 399,452 | 385,170 |
| Wholesale | 207,895 | 195,940 | 187,149 | 181,311 | 170,964 | 176,065 | 171,647 | 174,851 | 168,047 | 195,940 | 176,065 |
| Total loans and acceptances | 609,662 | 595,392 | 582,033 | 569,869 | 557,199 | 561,235 | 551,516 | 549,019 | 538,208 | 595,392 | 561,235 |

[^6]${ }^{2}$ Wholesale - Real estate and related loans and acceptances
Georac information is based on residence of borrower.
Getail
Residential mortgages
HELOC
Other personal
Total personal
Small business

## Wholesale

Agriculture
Automotive
Banking
Consumer discretionary
Consumer staples
oil and gas
Financial services
Financing products
Forest products
Governments
Industrial products
Information technology
Investments
Investments
Mining and metals
Public works and infrastructure
Real estate and related ${ }^{2}$
Real estate and
Other services
Other services
Transportation
Utilities
Other

Acquired credit-impaired loans ${ }^{3}$
Total GIL

| 753 | 725 | 736 | 766 | 749 | 634 | 621 | 723 | 688 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 115 | 114 | 114 | 102 | 103 | 116 | 120 | 102 | 104 |
| 194 | 188 | 182 | 190 | 184 | 160 | 165 | 178 | 193 |
| 309 | 302 | 296 | 292 | 287 | 276 | 285 | 280 | 297 |
| 46 | 44 | 44 | 42 | 43 | 38 | 38 | 40 | 41 |
| 1,108 | 1,071 | 1,076 | 1,100 | 1,079 | 948 | 944 | 1,043 | 1,026 |
| 19 | 29 | 22 | 17 | 17 | 28 | 24 | 35 | 35 |
| 7 | 7 | 7 | 29 | 31 | 29 | 20 | 25 | 43 |
| 15 | 18 | 20 | 22 | 23 | 26 | 31 | - | - |
| 127 | 138 | 247 | 281 | 258 | 77 | 109 | 124 | 140 |
| 21 | 23 | 19 | 19 | 24 | 55 | 30 | 26 | 25 |
| 226 | 230 | 278 | 419 | 283 | 318 | 481 | 624 | 981 |
| 83 | 80 | 80 | 79 | 105 | 113 | 108 | 118 | 112 |
| - | - | - | - | - | - |  |  |  |
| 5 | 9 | 9 | 9 | 12 | 7 | 10 | 16 | 18 |
| 9 | 15 | 14 | 10 | 7 | 8 | 10 | 5 | 4 |
| 48 | 42 | 37 | 42 | 36 | 34 | 32 | 41 | 44 |
| 9 | 2 | 3 | 7 | 43 | 70 | 53 | 69 | 75 |
| 13 | 8 | 14 | 19 | 23 | 25 | 86 | 100 | 15 |
| 2 | 2 | 3 | 2 | 2 | 3 | 4 | 8 | 10 |
| 9 | 3 | 3 | 12 | 5 | 4 | 4 | 5 | 16 |
| 433 | 290 | 289 | 346 | 341 | 340 | 413 | 367 | 347 |
| 82 | 73 | 66 | 141 | 148 | 158 | 178 | 171 | 180 |
| 8 | 8 | 9 | 21 | 13 | 12 | 29 | 31 | 24 |
| 33 | 58 | 52 | 6 | 6 | 7 | 7 | 9 | 11 |
| 460 | 8 | 8 | 8 | 8 | 10 | 12 | 56 | 58 |
| 49 | 48 | 45 | 45 | 39 | 48 | 43 | 45 | 47 |
| 1,658 | 1,091 | 1,225 | 1,534 | 1,424 | 1,372 | 1,684 | 1,875 | 2,185 |
| 16 | 21 | 20 | 21 | 24 | 256 | 268 | 331 | 348 |
| 2,782 | 2,183 | 2,321 | 2,655 | 2,527 | 2,576 | 2,896 | 3,249 | 3,559 |


|  |  |
| ---: | ---: |
| 725 | 634 |
| 114 | 116 |
| 188 | 160 |
| 302 | 276 |
| 44 | 38 |
| 1,071 | 948 |
| 29 | 28 |
| 7 | 29 |
| 18 | 26 |
| 188 | 77 |
| 23 | 55 |
| 230 | 318 |
| 80 | 113 |
| - | - |
| 9 | 7 |
| 15 | 8 |
| 42 | 34 |
| 2 | 70 |
| 8 | 25 |
| 2 | 3 |
| 3 | 4 |
| 290 | 340 |
| 73 | 158 |
| 8 | 12 |
| 58 | 7 |
| 8 | 10 |
| 48 | 48 |
| 1,091 | 1,372 |
|  | 21 |

GIL by geography ${ }^{4}$ and portfolio
Canada
Residential mortgages
HELOC
Other personal
Total personal
Small busines
Retail
Wholesale
Total - Canada

## United States <br> Retail

Wholesale
Other International
Retail
Wholesale

## Total GIL

| 452 | 431 | 426 | 448 | 443 | 323 | 324 | 362 | 372 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 110 | 109 | 111 | 98 | 99 | 96 | 98 | 100 | 102 |
| 141 | 139 | 129 | 134 | 130 | 102 | 103 | 109 | 124 |
| 251 | 248 | 240 | 232 | 229 | 198 | 201 | 209 | 226 |
| 46 | 44 | 44 | 42 | 43 | 38 | 38 | 40 | 41 |
| 749 | 723 | 710 | 722 | 715 | 559 | 563 | 611 | 639 |
| 407 | 396 | 383 | 527 | 518 | 426 | 467 | 405 | 427 |
| 1,156 | 1,119 | 1,093 | 1,249 | 1,233 | 985 | 1,030 | 1,016 | 1,066 |
| 30 | 23 | 32 | 37 | 39 | 59 | 61 | 76 | 50 |
| 949 | 401 | 354 | 497 | 386 | 736 | 978 | 1,243 | 1,653 |
| 979 | 424 | 386 | 534 | 425 | 795 | 1,039 | 1,319 | 1,703 |
| 331 | 327 | 336 | 343 | 327 | 345 | 335 | 373 | 355 |
| 316 | 313 | 506 | 529 | 542 | 451 | 492 | 541 | 435 |
| 647 | 640 | 842 | 872 | 869 | 796 | 827 | 914 | 790 |


|  |  |
| ---: | ---: |
|  |  |
| 431 | 323 |
| 109 | 96 |
| 139 | 102 |
| 248 | 198 |
| 44 | 38 |
| 723 | 559 |
| 396 | 426 |
| 1,119 | 985 |
|  |  |
| 23 | 59 |
| 401 | 736 |
| 424 | 795 |
| 327 | 345 |
| 313 | 451 |
| 640 | 796 |
|  |  |
| 2,183 | 2,576 |

${ }^{1}$ Effective November 1, 2017, the definition of GIL has been shortened for certian products to align with a definition of default of 90 days past due under IFRS 9 , resulting in an increase in GIL of $\$ 134$ million. For further details on the impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to the 2018 Annual Report.
${ }^{2}$ Wholesale - Real estate and related GIL in Q1/19 is comprised of amounts based in Canada of $\$ 132$ million, United States of $\$ 210$ million and Other International of $\$ 91$ million
${ }^{3}$ Effective November 1, 2017, GIL excludes $\$ 229$ million of acquired credit impaired loans related to our acquisition of City National that have returned to performing status
${ }^{4}$ Geographic information is based on residence of borrower.


${ }^{1}$ Geographic information is based on residence of borrower.
${ }^{2}$ Includes acquired credit-impaired loans.

## PCL - loans by portfolio and sector

## Retail

Wholesale
PCL on performing loans (IFRS 9 - Stage 1 and 2) ${ }^{1}$

## Retail

Residential mortgages HELOC
Other persona
Total persona
Credit cards
Small business

## Wholesale

Agriculture
Automotive
Banking
Consumer discretionary
Consumer staples
Oil and gas
Financial services
Financing products
Forest products
Governments
Industrial products
Information technology
Investments
Mining and metals
Public works and infrastructure
Real estate and related ${ }^{2}$
Other services
Telecom and media
Transportation
Utilitie
Other

Acquired credit-impaired loans
Total PCL on impaired loans (IFRS 9 - Stage 3) ${ }^{3}$
Provision for loans not vet identified as impaired ${ }^{1}$
PCL - Loans ${ }^{1,3}$
PCL - Other financial assets ${ }^{4}$

## Total PCL


${ }^{1}$ PCL on performing loans and acceptances represents Stage 1 and Stage 2 PCL on loans, commitments and acceptances under IFRS 9 and PCL on loans not yet identified as impaired under IAS 39
${ }^{2}$ Wholesale - Real estate and related PCL in Q1/19 is comprised of losses based in Canada of $\$ 11$ million, United States of $\$ 27$ million, and Other International of nil.
${ }^{3}$ PCL on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39 .
 and 5 .

| PROVISION FOR CREDIT LOSSES continued <br>  <br> (Millions of Canadian dollars) |
| :--- |

PCL on impaired loans (IFRS 9 - Stage 3 ) ${ }^{1}$ by geography ${ }^{2}$ and portfolio:
Canada
Residential mortgages
HELOC
, persona
otal persona
Small busine
Retail
Wholesale
Total Canada
United States ${ }^{3}$
Retail
Wholesale
Other International
Retail
Wholesale

PCL (IFRS 9 - Stage 3) on impaired loans


423 89 325 234 294

4
$\qquad$ 160 $\qquad$
${ }^{1}$ PCL on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39.
${ }^{2}$ Geographic information is based on residence of borrower.
${ }^{3}$ Includes acquired credit-impaired loans.

```
ACL - loans bv portfolio and sector
    Wholesale
        Retail
            Residential mortgages
            HELOC
            OELOC
            Total personal
            Small business
```

    ACL on performina loans (IFRS 9-Stage 1 and 2) \({ }^{1}\)
    Wholesale
            Agriculture
            Automotive
            Banking
            Consumer discretionary
            Consumer staples
            Oil and gas
            Financial services
            Financing product
            Governments
            Industrial products
            Information technology
            Investments
            Mining and metals
            Public works and infrastructure
            Real estate and related
            Other services
            Telecom and medi
            Transportation
            Utilitie
            Other
    Acquired credit-impaired loans
ACL on impaired loans (IFRS 9 - Staae 3) ${ }^{2}$
Allowance for loans not vet identified as impaired
ACL - loans ${ }^{1,}$


|  |  |
| ---: | ---: |
|  |  |
| 1,753 |  |
| 635 |  |
| 2,388 |  |
|  |  |
| 176 | 169 |
| 28 | 24 |
| 113 | 97 |
| 141 | 121 |
| 18 | 19 |
| 335 | 309 |
|  |  |
| 4 | 5 |
| 4 | 11 |
| 1 | 2 |
| 43 | 19 |
| 7 | 5 |
| 78 | 98 |
| 22 | 23 |
| - | - |
| 3 | 3 |
| 2 | 1 |
| 13 | 13 |
| - | 16 |
| 3 | 6 |
| - | 3 |
| 1 | 1 |
| 110 | 127 |
| 16 | 22 |
| 3 | 4 |
| 31 | 2 |
|  | - |
| 20 | 64 |
| 361 | 425 |
| 4 | 3 |
| 700 | 737 |
|  | 1,513 |
| 3,088 | 2,250 |
| 71 |  |
| 3,159 | 2,250 |
|  |  |
|  | 2,159 |
|  | 91 |
|  | 2,250 |
|  |  |

Aditional information on ACL by type
Allowance for loans losses
Allowance for off-balance sheet item
${ }^{1}$ ACL on performing loans represents Stage 1 and Stage 2 ACL on loans, acceptances and commitments under IFRS 9 and allowance for loans, acceptances and commitments not yet identified as impaired under IAS 39
${ }^{2}$ ACL on impaired loans represents Stage 3 ACL on loans and acceptances under IFRS 9 and ACL on impaired loans under IAS 39
${ }^{3}$ Wholesale - Real estate and related ACL in Q1/19 is comprised of allowances based in Canada of $\$ 20$ million, United States of $\$ 80$ million and Other International of $\$ 27$ million.

| ALLOWANCE FOR CREDIT LOSSES continued (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACL on impaired loans (IFRS 9 - Stage 3) ${ }^{1}$ by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 47 | 43 | 34 | 34 | 35 | 31 | 30 | 32 | 33 | 43 | 31 |
| HELOC | 30 | 28 | 29 | 25 | 25 | 24 | 25 | 25 | 26 | 28 | 24 |
| Other personal | 82 | 79 | 77 | 73 | 75 | 67 | 70 | 70 | 77 | 79 | 67 |
| Total personal | 112 | 107 | 106 | 98 | 100 | 91 | 95 | 95 | 103 | 107 | 91 |
| Small business | 17 | 18 | 21 | 20 | 18 | 19 | 18 | 18 | 20 | 18 | 19 |
| Retail | 176 | 168 | 161 | 152 | 153 | 141 | 143 | 145 | 156 | 168 | 141 |
| Wholesale | 111 | 92 | 104 | 141 | 140 | 124 | 128 | 121 | 119 | 92 | 124 |
| Canada - Total | 287 | 260 | 265 | 293 | 293 | 265 | 271 | 266 | 275 | 260 | 265 |
| United States ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Wholesale | 226 | 164 | 126 | 137 | 135 | 150 | 238 | 209 | 195 | 164 | 150 |
| United States - Total | 228 | 165 | 127 | 139 | 136 | 151 | 239 | 210 | 196 | 165 | 151 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 169 | 166 | 171 | 171 | 157 | 168 | 163 | 180 | 169 | 166 | 168 |
| Wholesale | 111 | 109 | 156 | 185 | 167 | 153 | 145 | 173 | 175 | 109 | 153 |
| Other International - Total | 280 | 275 | 327 | 356 | 324 | 321 | 308 | 353 | 344 | 275 | 321 |
| ACL on impaired loans (IFRS 9-Stage 3) ${ }^{1}$ | 795 | 700 | 719 | 788 | 753 | 737 | 818 | 829 | 815 | 700 | 737 |
| Impairment allowance - movements - Loans |  |  |  |  |  |  |  |  |  |  |  |
| ACL on performing loans (IFRS 9 - Stage 1 and 2) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,388 | 2,338 | 2,242 | 2,242 | 2,256 | 1,509 | 1,520 | 1,515 | 1,517 | 2,256 | 1,517 |
| Charge to income statement (PCL) | 93 | 44 | 90 | (20) | 9 | - | - | - | - | 123 | - |
| Disposal of loans |  | - | - | - | - |  | - | - | - |  | - |
| Exchange and other movements | (3) | 6 | 6 | 20 | (23) | 4 | (11) | 5 | (2) | 9 | (4) |
| Balance at the end of the period | 2,478 | 2,388 | 2,338 | 2,242 | 2,242 | 1,513 | 1,509 | 1,520 | 1,515 | 2,388 | 1,513 |
| ACL on impaired loans ( IFRS 9-Stage 3) ${ }^{1,3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 700 | 719 | 788 | 753 | 720 | 818 | 829 | 815 | 809 | 720 | 809 |
| Amounts written off | (377) | (382) | (395) | (346) | (321) | (384) | (351) | (354) | (336) | $(1,444)$ | $(1,425)$ |
| Recoveries of amounts written off in previous period | 74 | 86 | 92 | 83 | 71 | 74 | 91 | 67 | 98 | 332 | 330 |
| Charge to income statement (PCL) | 423 | 289 | 248 | 298 | 325 | 234 | 320 | 302 | 294 | 1,160 | 1,150 |
| Disposal of loans |  |  |  |  | - |  |  |  |  |  |  |
| Exchange and other movements | (25) | (12) | (14) | - | (42) | (5) | (71) | (1) | (50) | (68) | (127) |
| Balance at the end of the period | 795 | 700 | 719 | 788 | 753 | 737 | 818 | 829 | 815 | 700 | 737 |

[^7]| CREDIT QUALITY RATIOS | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 66\% | 67\% | 68\% | 68\% | 69\% | 69\% | 69\% | 68\% | 69\% | 67\% | 69\% |
| Wholesale | 34\% | 33\% | 32\% | 32\% | 31\% | 31\% | 31\% | 32\% | 31\% | 33\% | $31 \%$ |
| Canada | 82\% | 82\% | 83\% | 82\% | 82\% | 82\% | 82\% | 79\% | 80\% | 82\% | 82\% |
| United States | 14\% | 14\% | 13\% | 13\% | 13\% | 13\% | 13\% | 15\% | 14\% | 14\% | 13\% |
| Other International | 4\% | 4\% | 4\% | 5\% | 5\% | 5\% | 5\% | 6\% | 6\% | 4\% | 5\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |
| GIL as a \% of Related loans and acceptances | 0.46\% | 0.37\% | 0.40\% | 0.47\% | 0.45\% | 0.46\% | 0.53\% | 0.59\% | 0.66\% | 0.37\% | 0.46\% |
| Retail | 0.28\% | 0.27\% | 0.27\% | 0.28\% | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.28\% | 0.27\% | 0.25\% |
| Wholesale | 0.80\% | 0.57\% | 0.66\% | 0.86\% | 0.85\% | 0.92\% | 1.13\% | 1.25\% | 1.50\% | 0.57\% | 0.92\% |
| Canada | 0.23\% | 0.23\% | 0.23\% | 0.27\% | 0.27\% | 0.21\% | 0.23\% | 0.23\% | 0.25\% | 0.23\% | 0.21\% |
| United States | 1.19\% | 0.53\% | 0.51\% | 0.69\% | 0.59\% | 1.09\% | 1.43\% | 1.63\% | 2.27\% | 0.53\% | 1.09\% |
| Other International | 2.44\% | 2.60\% | 3.42\% | 3.22\% | 3.26\% | 2.73\% | 2.84\% | 2.93\% | 2.64\% | 2.60\% | 2.73\% |
| Net Impaired Loans as a \% of Related loans and acceptances | 0.33\% | 0.25\% | 0.28\% | 0.33\% | 0.32\% | 0.33\% | 0.38\% | 0.44\% | 0.51\% | 0.25\% | 0.33\% |
| Retail | 0.19\% | 0.18\% | 0.19\% | 0.20\% | 0.20\% | 0.17\% | 0.17\% | 0.20\% | 0.19\% | 0.18\% | 0.17\% |
| Wholesale | 0.59\% | 0.38\% | 0.46\% | 0.60\% | 0.59\% | 0.67\% | 0.83\% | 0.96\% | 1.21\% | 0.38\% | 0.67\% |
| Canada | 0.17\% | 0.18\% | 0.17\% | 0.21\% | 0.21\% | 0.16\% | 0.17\% | 0.17\% | 0.18\% | 0.18\% | 0.16\% |
| United States | 0.91\% | 0.32\% | 0.34\% | 0.51\% | 0.40\% | 0.88\% | 1.11\% | 1.37\% | 2.01\% | 0.32\% | 0.88\% |
| Other International | 1.39\% | 1.48\% | 2.09\% | 1.91\% | 2.05\% | 1.63\% | 1.78\% | 1.80\% | 1.49\% | 1.48\% | 1.63\% |
| PCL on performina loans (IFRS 9 - Stace 1 and 2 ) as a \% of averace net loans and acceptances ${ }^{1}$ | 0.06\% | 0.03\% | 0.06\% | (0.02)\% | 0.01\% |  |  |  |  | 0.03\% |  |
| PCL on impaired loans (IFRS 9 - Stage 3) as a \% of Related averaae net loans and acceotances ${ }^{2}$ | 0.28\% | 0.20\% | 0.17\% | 0.22\% | 0.23\% | 0.17\% | 0.23\% | 0.23\% | 0.22\% | 0.20\% | 0.21\% |
| Retail | 0.27\% | 0.25\% | 0.26\% | 0.27\% | 0.25\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.26\% | 0.24\% |
| Wholesale | 0.30\% | 0.09\% | (0.02)\% | 0.09\% | 0.19\% | (0.01)\% | 0.22\% | 0.16\% | 0.15\% | 0.08\% | 0.13\% |
| Canada | 0.23\% | 0.23\% | 0.21\% | 0.23\% | 0.24\% | 0.22\% | 0.23\% | 0.24\% | 0.22\% | 0.23\% | 0.22\% |
| United States | 0.54\% | 0.18\% | 0.04\% | 0.01\% | 0.13\% | (0.18)\% | 0.35\% | 0.23\% | 0.22\% | 0.09\% | 0.16\% |
| Other International | 0.28\% | (0.44)\% | (0.22)\% | 0.53\% | 0.46\% | 0.30\% | (0.08)\% | 0.08\% | 0.14\% | 0.09\% | 0.11\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.54\% | 0.52\% | 0.53\% | 0.53\% | 0.54\% | 0.40\% | 0.42\% | 0.43\% | 0.43\% | 0.52\% | 0.40\% |
| ACL against impaired loans (IFRS 9 - Staae 3) as a \% of Total loans and acceptances ${ }^{3}$ | 0.13\% | 0.12\% | 0.12\% | 0.14\% | 0.14\% | 0.13\% | 0.15\% | 0.15\% | 0.15\% | 0.12\% | 0.13\% |
| Retail | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% |
| Wholesale | 0.07\% | 0.06\% | 0.06\% | 0.08\% | 0.08\% | 0.08\% | 0.09\% | 0.09\% | 0.09\% | 0.06\% | 0.08\% |
| ACL aqainst impaired loans (IFRS 9 - Stage 3) as a \% of GIL ${ }^{4}$ | 28.58\% | 32.08\% | 30.97\% | 29.66\% | 29.78\% | 28.61\% | 28.24\% | 25.52\% | 22.90\% | 32.08\% | 28.61\% |
| Retail | 31.28\% | 31.21\% | 30.87\% | 29.46\% | 28.85\% | 32.16\% | 31.98\% | 30.78\% | 31.20\% | 31.21\% | 32.16\% |
| Wholesale | 26.79\% | 32.92\% | 31.06\% | 29.80\% | 30.48\% | 26.49\% | 26.39\% | 22.98\% | 19.45\% | 32.92\% | 26.49\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.20\% | 0.20\% | 0.21\% | 0.19\% | 0.18\% | 0.23\% | 0.19\% | 0.22\% | 0.18\% | 0.20\% | 0.20\% |
| Retail | 0.24\% | 0.25\% | 0.25\% | 0.26\% | 0.24\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.25\% | 0.25\% |
| Wholesale | 0.12\% | 0.10\% | 0.13\% | 0.04\% | 0.04\% | 0.17\% | 0.08\% | 0.12\% | 0.01\% | 0.08\% | 0.09\% |
| Canada | 0.20\% | 0.22\% | 0.23\% | 0.22\% | 0.20\% | 0.21\% | 0.22\% | 0.24\% | 0.21\% | 0.22\% | 0.21\% |
| United States | 0.22\% | (0.02)\% | 0.10\% | 0.01\% | 0.04\% | 0.30\% | 0.06\% | 0.14\% | 0.04\% | 0.03\% | 0.13\% |
| Other International | 0.05\% | 0.49\% | 0.23\% | 0.17\% | 0.12\% | 0.23\% | 0.11\% | 0.15\% | 0.01\% | 0.25\% | 0.12\% |

${ }^{1}$ PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances.
${ }^{2}$ PCL on impaired loans ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using PCL on impaired loans as a percentage of average net oans and acceptances.
ACL on impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of gross loans and acceptances. Under IAS 39, the ratio was calculated using ACL on impaired loans as a percentage of gross loans and tances.
ACL against impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of GIL. Under IAS 39, the ratio was calculated using ACL on impaired loans as a percentage of GIL.

| CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO ${ }^{1}$ <br> (Millions of Canadian dollars) | Lending-related and other |  |  | Trading-related ${ }^{2}$ |  | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and Outstanding | $\begin{aligned} & \text { ceptances } \\ & \text { Undrawn } \\ & \text { commitments }{ }^{3} \end{aligned}$ | Other ${ }^{3,4}$ | $\begin{aligned} & \text { Repo-style } \\ & \text { transactions } \end{aligned}$ | Derivatives | Total | Total | Total | Total | Total |
| Credit risk exposure by geography ${ }^{5}$ and portfolio |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 280,774 | 60,909 | - | - | - | 341,683 | 339,200 | 338,030 | 334,017 | 323,620 |
| Qualifying revolving | 24,909 | 69,677 |  |  |  | 94,586 | 89,221 | 80,402 | 80,828 | 74,012 |
| Other retail | 50,573 | 12,492 | 62 |  |  | 63,127 | 60,473 | 59,964 | 58,272 | 61,829 |
| Total Canada retail | 356,256 | 143,078 | 62 | - | - | 499,396 | 488,894 | 478,396 | 473,117 | 459,461 |
| Corporate | 125,974 | 59,975 | 9,141 | 7,780 | 25,066 | 227,936 | 216,126 | 211,898 | 196,116 | 174,366 |
| Sovereign | 29,001 | 8,194 | 638 | 2,438 | 3,864 | 44,135 | 44,812 | 40,617 | 39,587 | 38,158 |
| Bank | 10,851 | 16 | 115 | 65,078 | 3,591 | 79,651 | 83,242 | 77,782 | 72,151 | 78,358 |
| Total Canada wholesale | 165,826 | 68,185 | 9,894 | 75,296 | 32,521 | 351,722 | 344,180 | 330,297 | 307,854 | 290,882 |
| Total Canada | 522,082 | 211,263 | 9,956 | 75,296 | 32,521 | 851,118 | 833,074 | 808,693 | 780,971 | 750,343 |
| United States |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 15,856 | 107 |  |  |  | 15,963 | 15,456 | 14,707 | 13,867 | 12,917 |
| Qualifying revolving | 78 | 313 | - |  |  | 391 | 380 | 365 | 365 | 322 |
| Other retail | 4,434 | 1,575 | 8 |  |  | 6,017 | 5,712 | 5,714 | 5,883 | 5,473 |
| Total United States retail | 20,368 | 1,995 | 8 | - | - | 22,371 | 21,548 | 20,786 | 20,115 | 18,712 |
| Corporate | 68,907 | 53,653 | 6,782 | 31,037 | 12,784 | 173,163 | 170,557 | 173,273 | 171,356 | 162,618 |
| Sovereign | 52,789 | 2,715 | 1,544 | 300 | 1,183 | 58,531 | 58,616 | 64,151 | 53,589 | 55,429 |
| Bank | 4,876 | 1,300 | 186 | 8,451 | 3,814 | 18,627 | 22,931 | 21,095 | 21,230 | 22,298 |
| Total United States wholesale | 126,572 | 57,668 | 8,512 | 39,788 | 17,781 | 250,321 | 252,104 | 258,519 | 246,175 | 240,345 |
| Total United States | 146,940 | 59,663 | 8,520 | 39,788 | 17,781 | 272,692 | 273,652 | 279,305 | 266,290 | 259,057 |
| Other International |  |  |  |  |  |  |  |  |  |  |
| Residential secured ${ }^{6}$ | 3,718 | 208 | - | - |  | 3,926 | 3,739 | 3,547 | 2,560 | 2,415 |
| Qualifying revolving | 38 | 212 | - | - |  | 250 | 239 | 225 | 226 | 195 |
| Other retail | 697 | 17 | , | - | - | 715 | 730 | 732 | 1,548 | 2,123 |
| Total other international retail | 4,453 | 437 | 1 | - | - | 4,891 | 4,708 | 4,504 | 4,334 | 4,733 |
| Corporate | 11,865 | 18,023 | 1,045 | 7,863 | 9,232 | 48,028 | 59,997 | 56,161 | 59,047 | 67,577 |
| Sovereign | 55,686 | 1,304 | 31 | 8,495 | 5,907 | 71,423 | 66,095 | 73,572 | 72,930 | 74,642 |
| Bank | 15,184 | 759 | 210 | 38,419 | 11,516 | 66,088 | 72,171 | 77,918 | 79,097 | 79,369 |
| Total other international wholesale | 82,735 | 20,086 | 1,286 | 54,777 | 26,655 | 185,539 | 198,263 | 207,651 | 211,074 | 221,588 |
| Total Other International | 87,188 | 20,523 | 1,287 | 54,777 | 26,655 | 190,430 | 202,971 | 212,155 | 215,408 | 226,321 |
| Total exposure | 756,210 | 291,449 | 19,763 | 169,861 | 76,957 | 1,314,240 | 1,309,697 | 1,300,153 | 1,262,669 | 1,235,721 |

[^8]| EXPOSURE COVERED BY CREDIT RISK MITIGATION (Millions of Canadian dollars) | Standardized |  |  | 91/19 | $04 / 8$ |  |  |  | 03/18 |  | $1 \mathrm{IBB}^{2}$ | Q2718 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total | Standardized |  |  | Total |  |  | Total |  |  |  | $1 \mathrm{RBB}^{2}$ | Total |
|  | Elingble | Guarantees/ |  | Guarantees/ | Eligible | Guarantees/ |  | Guarantees/ | $\begin{aligned} & \text { Eligible } \\ & \text { financial } \end{aligned}$ |  | Guarantees/ | $\begin{aligned} & \text { Guarantees/ } \\ & \text { credit } \end{aligned}$ | Eligible collateral |  |  | Guarantees/ credit <br> derivatives |
|  | collateral ${ }^{1}$ | derivatives |  | derivatives | collateral ${ }^{1}$ | derivalives ${ }^{3}$ |  | derivatives | collateral ${ }^{1}$ |  | derivalives ${ }^{3}$ | derivatives |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortages |  | 18,560 | 46,188 | 64,748 |  | 18,518 | 46,936 | 65,454 |  | 19,411 | 81,536 | 100,947 |  | 19,433 | 84,004 | 103,437 |
| Personal |  |  | ${ }^{464}$ |  |  |  | ${ }^{448}$ | ${ }^{448}$ |  |  | 916 | 916 |  |  | 973 | 973 |
| Small business |  |  |  |  |  |  |  |  |  |  | 454 |  |  |  | 421 |  |
| Wholesale |  | 18.560 | 47,178 | 65,738 |  | 18,518 | 47,723 | 66,241 |  | 19,411 | 82,906 | 102,317 |  | 19,433 | 85,398 | 104,831 |
|  | 8,828 |  | 3,827 | 12,655 | 9,730 |  | 4,088 | 13,818 | 9,952 | - | 5,984 | 15,936 | 9,234 |  | 3,900 | 13,134 |
| Total exposure covered by credit risk mitigatio |  |  |  |  |  |  |  |  |  |  |  |  | 9,234 |  |  |  |

Eligible financial collateral includes cash and deposits, as well as qualifying debt securities, equities and mutual funds
${ }_{3}^{2}$ Under the IRB Approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has been taken into account in the Loss Given Default (LGD) estimates in our internal LGD risk rating system ${ }^{3}$ Amounts have been revised from those previously presented

| ACTUAL LOSSES VS. ESTIMATED LOSSES (Millions of Canadian dollars, except percentage and per share amounts) | Q1/19 |  | Q4/18 |  |  | Q3/18 |  | Q2/18 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual loss rate ${ }^{1}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ | Average historical actual loss rate | Actual loss rate ${ }^{1}$ | Estimated loss rate ${ }^{2}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{1} \end{gathered}$ | Estimated loss rate ${ }^{2}$ |
| Residential mortgages | 0.02\% | 0.09\% | 0.02\% | 0.09\% | 0.02\% | 0.02\% | 0.09\% | 0.02\% | 0.08\% |
| Personal | 0.51\% | 0.74\% | 0.50\% | 0.74\% | 0.06\% | 0.48\% | 0.71\% | 0.47\% | 0.72\% |
| Credit cards | 2.51\% | 3.30\% | 2.49\% | 3.20\% | 2.98\% | 2.49\% | 3.11\% | 2.47\% | 3.38\% |
| Small business | 0.58\% | 2.24\% | 0.64\% | 2.33\% | 1.38\% | 0.74\% | 2.39\% | 0.71\% | 2.44\% |
| Retail | 0.26\% | 0.42\% | 0.26\% | 0.42\% | 0.34\% | 0.26\% | 0.41\% | 0.25\% | 0.42\% |
| Wholesale | 0.12\% | 0.77\% | 0.08\% | 0.74\% | 0.31\% | 0.06\% | 0.82\% | 0.12\% | 0.81\% |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {4,5 }}$ | Q1 2019 |  |  |  |  |  |  |  |  |
|  | Average probabilit | f default (PD) | Average loss giv | efault (LGD) | Average Exposure | Default (EAD) ${ }^{6}$ |  |  |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Uninsured | 0.45\% | 0.99\% | 5.96\% | 17.53\% | 100.00\% | 100.00\% |  |  |  |
| Insured | 0.70\% | 1.71\% | n.a | n.a | 100.00\% | 100.00\% |  |  |  |
| Personal | 0.65\% | 1.15\% | 57.31\% | 61.68\% | 99.28\% | 101.92\% |  |  |  |
| Credit cards | 0.95\% | 1.52\% | 91.44\% | 95.84\% | 99.20\% | 109.52\% |  |  |  |
| Small business | 1.79\% | 3.84\% | 39.53\% | 83.80\% | 97.80\% | 98.75\% |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |  |
| Corporate | 0.54\% | 3.38\% | 33.98\% | 42.35\% | 37.09\% | 52.98\% |  |  |  |
| Sovereign | n.a. | 0.42\% | n.a | 23.75\% | n.a | 43.01\% |  |  |  |
| Bank | n.a. | 1.35\% | 1.23\% | 43.45\% | n.a | 34.65\% |  |  |  |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {5,7 }}$ | Q4 2018 |  |  |  |  |  |  |  |  |
|  | Average probability of default (PD) |  | Average loss given default (LGD) |  | Average Exposure at Default (EAD) ${ }^{6}$ |  |  |  |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Uninsured | 0.45\% | 0.99\% | 6.06\% | 17.45\% | 100.00\% | 100.00\% |  |  |  |
| Insured | 0.69\% | 1.64\% | n.a. | n.a. | 100.00\% | 100.00\% |  |  |  |
| Personal | 0.66\% | 1.15\% | 57.51\% | 61.46\% | 99.04\% | 102.05\% |  |  |  |
| Credit cards | 0.97\% | 1.52\% | 91.30\% | 95.84\% | 99.16\% | 109.31\% |  |  |  |
| Small business | 1.88\% | 3.97\% | 39.16\% | 83.67\% | 97.79\% | 98.70\% |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |  |
| Corporate | 0.55\% | 3.30\% | 34.32\% | 42.30\% | 34.66\% | 52.94\% |  |  |  |
| Sovereign | n.a. | 0.38\% | n.a. | 22.44\% | n.a. | 44.68\% |  |  |  |
| Bank | n.a. | 1.36\% | 1.23\% | 43.48\% | n.a. | 33.98\% |  |  |  |

Actual loss reflects internal credit loss experience reaized over a given period. Actual loss rate is the sum of PCL on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period. Estimated loss represents expected loss which is calculated using the Basel III "through the cycle" parameters of PD $\times$ LGD $\times$ EAD, estimated based on available historical loss data for Advanced Internal Ratings Based (AIRB) expos
Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.32 \%$.

 forward-looking macroeconomic scenarios. For further information refer to our 2018 Annual Report.
6 For retail, EAD rate represents the utilization of the authorized credit limit. For wholesale, EAD rate represents the utilization of the undrawn amount where the undrawn amount is equal to the authorized credit limit minus the outstanding balance.
${ }^{7}$ Estimated percentages are as of July 31, 2017 (July 31, 2016 for Retail LGD) and actual percentages reflect experience in the following 12 months ( 24 months for Retail LGD).

| REALIZED GAINS AND LOSSES ON INVESTMENT SECURITIES <br> (Millions of Canadian dollars) | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Realized gains | 52 | 41 | 35 | 75 | 46 | 61 | 74 | 84 | 50 | 197 | 269 |
| Realized losses ${ }^{1}$ | (3) | (9) | (12) | (24) | (3) | (13) | (20) | (21) | (21) | (48) | (75) |
| Net gains (losses) on investment securities | 49 | 32 | 23 | 51 | 43 | 48 | 54 | 63 | 29 | 149 | 194 |
| Less: Amount booked in Insurance premium, investment and fee income | 3 | (1) | (3) | 2 | 4 | 1 | 10 | 9 | 2 | 2 | 22 |
| Net gains (losses) on investment securities net of Insurance premium, investment and fee income | 46 | 33 | 26 | 49 | 39 | 47 | 44 | 54 | 27 | 147 | 172 |

TRADING CREDIT DERIVATIVES ${ }^{2}$
(Millions of Canadian dollars)
(Millions of Canadian dollars)

| Q1/19 |
| :--- |
| Q4/18 | |  | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 11,086 | 6,153 | 7,750 | 7,579 | 10,789 | 8,522 | 6,853 | 7,408 | 7,004 |
| 7,253 | 3,599 | 3,595 | 3,563 | 3,291 | 4,808 | 3,500 | 3,370 | 3,650 |
|  |  |  |  |  |  |  |  |  |
| 134 | 38 | 71 | 77 | 109 | 157 | 81 | 83 | 70 |
| 202 | 89 | 145 | 160 | 204 | 246 | 174 | 169 | 137 |
| 113 | 71 | 38 | 38 | 64 | 109 | 34 | 34 | 31 |

OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{5}$ Q

## (NOTIONAL AMOUNT AND FAIR VALUE)

(Millions of Canadian dollars)

## Notional amount <br> Gross protection purchased <br> Gross protection sold

Fair value ${ }^{3}$
Positive
${ }^{1}$ Prior to the adoption of IFRS 9 Financial Instruments, realized losses include impairments of AFS securities
Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q1/19, almost all of our exposures are with investment grade counterparties
Gross fair value before netting.
${ }^{4}$ In Q1, 2019, we reflected the SA-CCR (standardized approach for measuring counterparty credit risk) framework in determining the exposure at default which impacted the calculation of replacement cost, credit equivalent amount and risk-weighted equivalent amount. As at Q1 2019 onwards, replacement cost includes the impact of collateral and margin amounts which were previously excluded. Prior to 2019, the current exposure method was used in the determination of exposure at default with collateral separately disclosed as a footnote only
Comprises credit default swaps.


[^9]


excludes foreign exchange contracts related to a a consolidated strtructured entity.

${ }^{-}$Amounts have been revised from those previously presented.
Comprises precious metal, commodity, stable value and equity-linked derivative contracts

| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q1/19 |  |  |  | Q4/18 |  |  |  | Q3/18 |  |  |  | Q2/18 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost }^{\text {® }} \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount }^{2} \end{gathered}$ | Risk- weighted equivalent ${ }^{2}$ | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost }^{\text {® }} \end{aligned}$ | $\begin{aligned} & \text { Credit } \\ & \text { equivalent } \\ & \text { amount }^{2} \end{aligned}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost }^{\text { }} \end{aligned}$ | Credit equivalent amount ${ }^{2}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional | $\begin{aligned} & \text { Replacement } \\ & \text { cost }^{\text { }} \end{aligned}$ | Credit $\begin{gathered}\text { equivalent } \\ \text { amount }\end{gathered}$ ${ }^{2}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 2,466,992 | 78 | 118 | 4 | 1,904,401 | 307 | 324 | 13 | 1,492,992 | 258 | 289 | 57 | 1,881,116 | 511 | 567 | 104 |
| Swaps | 10,555,330 | 3,888 | 13,009 | 5,186 | 11,768,955 | 9,671 | 20,321 | 3,363 | 9,780,415 | 10,172 | 18,113 | 3,374 | 9,115,863 | 10,448 |  |  |
| Options purchased | 497,217 | 217 | 697 | 354 | 284,921 | 610 | 857 | 407 | 270,809 | 585 | 943 | 484 | 233,554 | 560 | 898 | 486 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Forwars }}{ }^{\text {² }}$ contracts | 1,617,999 | 2,373 | 17,331 | 4,974 | 1,517,006 | ${ }_{9,342}$ | 13,718 | 5,002 | 1,491,642 | 9,226 | 14.020 | 5,053 | 1,344,524 | 9.405 | 12,654 | 3,892 4,691 |
| Options purchased | 58,114 | 329 | 741 | 270 | 46,046 | 443 | 1,100 | 478 | 52,211 | ${ }_{393}$ | 1,061 | 507 | 51,924 | ${ }_{326}$ | 1,214 |  |
| Credit derivatives ${ }^{4}$ | 18,339 | 113 | 545 | 35 | 9,752 | 71 | 770 | 153 | 11,345 | 38 | 743 | 241 | 11,143 | 38 | 699 | 158 |
| Other contracts ${ }^{5}$ | 107,107 | 2,945 | ${ }^{11,821}$ | 6,088 | 94,133 | 9,709 | 9,959 | 4,303 | 87,912 | ${ }^{9,106}$ | 8,985 | 4,071 | 80,719 | 8,562 | 8,195 | 3,752 |
| Exchange traded contracts | 780,065 | 4,825 | 16,395 | 328 | 283,658 | 2,912 | 11,285 | 225 | 264,598 | 2,347 | 9,689 | 194 | 269,079 | 1,967 | 8,978 |  |
| Total derivatives | 17,537,379 | 16,928 | 75,338 | 21,274 | 17,337,696 | 37,654 | 69,278 | 17,383 | 14,942,529 | 35,277 | 64,023 | 17,344 | 14,600,942 | 37,038 | 62,790 | 17,247 |
| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q1/18 |  |  |  | Q4/17 |  |  |  | 03/17 |  |  |  | Q2/17 |  |  |  |
|  | Notional amount | $\begin{gathered} \text { Replacement } \\ \text { cost }^{6} \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount }^{2} \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount } \end{aligned}$ | $\begin{aligned} & \text { Replacement } \\ & \text { cost }^{\text {º }} \end{aligned}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount }^{2} \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount }{ }^{1} \end{aligned}$ | $\begin{aligned} & \text { Replacement } \\ & \text { cost }^{6} \end{aligned}$ | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount }^{2} \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount }{ }^{1} \end{aligned}$ | $\begin{gathered} \text { Replacement } \\ \text { cost }^{6} \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount }^{2} \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ |
| Over-the-counter contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 1,425,517 | 1,162 | 1,211 | 267 | 1,188,833 | 264 | 328 | 59 | 961,335 | 250 | 359 | 49 | 1,167,660 | 428 | 442 | 98 |
| Swaps | 8,320,962 | 12,005 | 25,318 | 4,872 | 8,351,749 | 10,890 | 24,318 | 4,187 | 8,549,907 | 12,107 | 25,590 | 4,590 | 8,191,377 | 12,373 | 26,410 | 4,736 |
|  |  |  |  |  | 261,471 | 283 | 883 | 527 | 283,198 | ${ }^{195}$ | ${ }_{919}$ | 583 | 295,867 | 324 | 979 |  |
|  |  |  |  |  | 1,360,389 | 5,421 | 11,555 | 3,634 | 1,311,708 | 6,328 | 11,741 | 3,881 | 1,506,256 | 5,899 | 12,816 | 4,045 |
| Swaps ${ }^{3}$ | 1,257,032 | 11,390 | 13,141 | 4,920 | 1,196,824 | 10,476 | 12,643 | 4,498 | 1,117,908 | 12,113 | 12,666 | 4,618 | 1,181,821 | 11,454 | 11,313 | 3,955 |
| Options purchased | 73,038 | 398 | 1,196 | 504 | 73,150 | 360 | 1,125 | 472 | 53,996 | 319 | 959 | 422 | 51,671 | 462 | 1,179 | 498 |
| Credit derivatives ${ }^{4}$ | 14,080 | 64 | 1,000 | 491 | 13,330 | 109 | 936 | 149 | 10,353 | 34 | 607 | 140 | 10,779 | 34 | 610 |  |
| Other contracts ${ }^{5}$ | 72,623 | 8.011 | 7,529 | 3,558 | 71,699 | 7,750 | 6,332 | 2,945 | 68,150 | 7,621 | 5,519 | 3,152 | 81,616 | ${ }^{1,206}$ | 6,225 | 3,419 |
| Exchange traded contracts | 234,463 | 1,492 | 7,926 | 159 | 254,031 | 1,391 | 8,340 | 167 | 222,664 | 1,216 | 6,757 | 135 | 232,020 | 3,150 | 11,721 | 234 |
| Total derivatives | 13,025,831 | 40,465 | 69,301 | 18.765 | 12,771,476 | ${ }^{36,944}$ | 66,460 | ${ }_{5}^{16,638}$ | 12,579,219 | 40,183 | 65,117 | 17,570 | ${ }_{\text {12,719,067 }}$ | 35,330 | 71,695 | 17,701 |
| ${ }^{1}$ As at Q1/19, the notional amounts excludes exchange traded options written of $\$ 134.7$ billion, over-the-counter options written of $\$ 636.7$ billion, and non-trading credit derivatives of $\$ 0.5$ billion. Prior to Q1/19, the notional amounts excludes foreign exchange contracts related to a consolidated structured entity. <br> ${ }^{2}$ From Q1 onwards, credit equivalent amount includes CVA losses and collateral. <br> ${ }^{3}$ Amounts have been revised from those previously presented. <br> ${ }^{4}$ Comprises credit default swaps, total return swaps, credit default baskets and credit default options. <br> ${ }^{5}$ Comprises precious metal, commodity, stable value and equity-linked derivative contracts. <br>  and margin amounts which were previously excluded. Prior to 2019, the current exposure method was used in the determination of exposure at default with collateral separately disclosed as a footnote only. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



 based on VaR and stressed VaR measures for a 10 day time horizon.
n.m. not meaningful

|  | Q1/19 | Q4/18 | Q3/18 | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,546 | 1,512 | 1,487 | 1,435 | 1,497 | 1,383 | 1,371 | 1,338 | 1,567 | 5,931 | 5,659 |
| Average risk capital | 18,450 | 17,850 | 17,100 | 16,600 | 16,200 | 15,950 | 15,850 | 14,850 | 14,650 | 16,950 | 15,300 |
| Add: Average goodwill and other intangibles | 4,600 | 4,600 | 4,600 | 4,600 | 4,550 | 4,550 | 4,650 | 4,700 | 4,700 | 4,550 | 4,700 |
| Average atrributed capital | 23,050 | 22,450 | 21,700 | 21,200 | 20,750 | 20,500 | 20,500 | 19,550 | 19,350 | 21,500 | 20,000 |
| ROE ${ }^{2}$ | 26.6\% | 26.7\% | 27.2\% | 27.8\% | 28.6\% | 26.7\% | 26.6\% | 28.0\% | 32.1\% | 27.6\% | 28.3\% |
| Return on risk capital (RORC) | 33.2\% | 33.6\% | 34.5\% | 35.5\% | 36.7\% | 34.4\% | 34.3\% | 37.0\% | 42.4\% | 35.0\% | 36.9\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,524 | 1,444 | 1,472 | 1,407 | 1,461 | 1,341 | 1,329 | 1,297 | 1,527 | 5,784 | 5,494 |
| Average risk capital | 17,100 | 16,600 | 15,800 | 15,250 | 14,850 | 14,500 | 14,400 | 13,300 | 13,150 | 15,600 | 13,850 |
| Add: Average goodwill and other intangibles | 2,750 | 2,750 | 2,800 | 2,800 | 2,800 | 2,850 | 2,800 | 2,850 | 2,850 | 2,800 | 2,850 |
| Average attributed capital | 19,850 | 19,350 | 18,600 | 18,050 | 17,650 | 17,350 | 17,200 | 16,150 | 16,000 | 18,400 | 16,700 |
| ROE ${ }^{2}$ | 30.4\% | 29.6\% | 31.4\% | 32.0\% | 32.8\% | 30.7\% | 30.6\% | 32.9\% | 37.8\% | 31.4\% | 32.9\% |
| RORC | 35.3\% | 34.5\% | 37.0\% | 37.9\% | 39.0\% | 36.7\% | 36.7\% | 39.9\% | 46.0\% | 37.0\% | 39.7\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 583 | 540 | 564 | 522 | 583 | 476 | 470 | 415 | 414 | 2,209 | 1,775 |
| Average risk capital | 6,550 | 6,150 | 6,250 | 6,200 | 6,100 | 6,000 | 5,900 | 5,950 | 5,700 | 6,150 | 5,900 |
| Add: Average goodwill and other intangibles | 7,500 | 7,350 | 7,350 | 7,400 | 7,300 | 7,300 | 7,550 | 7,750 | 7,700 | 7,350 | 7,550 |
| Average attributed capital | 14,050 | 13,500 | 13,600 | 13,600 | 13,400 | 13,300 | 13,450 | 13,700 | 13,400 | 13,500 | 13,450 |
| ROE ${ }^{2}$ | 16.4\% | 15.9\% | 16.4\% | 15.8\% | 17.3\% | 14.2\% | 13.9\% | 12.4\% | 12.2\% | 16.3\% | 13.2\% |
| RORC | 35.3\% | 34.9\% | 35.9\% | 34.6\% | 38.0\% | 31.6\% | 31.6\% | 28.6\% | 28.8\% | 35.8\% | 30.2\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 164 | 316 | 156 | 170 | 125 | 263 | 159 | 164 | 132 | 767 | 718 |
| Average risk capital | 1,700 | 2,000 | 1,750 | 1,750 | 1,600 | 1,800 | 1,550 | 1,450 | 1,400 | 1,750 | 1,550 |
| Add: Average goodwill and other intangibles | 200 | 200 | 200 | 200 | 150 | 200 | 150 | 150 | 150 | 200 | 150 |
| Average attributed capital | 1,900 | 2,200 | 1,950 | 1,950 | 1,750 | 2,000 | 1,700 | 1,600 | 1,550 | 1,950 | 1,700 |
| ROE ${ }^{2}$ | 34.7\% | 57.2\% | 32.1\% | 36.3\% | 28.2\% | 52.3\% | 37.0\% | 41.5\% | 33.7\% | 39.3\% | 41.8\% |
| RORC | 38.8\% | 62.7\% | 35.6\% | 40.1\% | 31.3\% | 57.2\% | 40.8\% | 45.9\% | 37.2\% | 43.4\% | 46.0\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 157 | 152 | 152 | 208 | 216 | 153 | 174 | 188 | 210 | 728 | 725 |
| Average risk capital | 3,000 | 2,550 | 2,500 | 2,500 | 2,650 | 2,650 | 2,650 | 2,650 | 2,850 | 2,550 | 2,700 |
| Add: Average goodwill and other intangibles | 600 | 600 | 550 | 550 | 500 | 500 | 500 | 500 | 450 | 550 | 500 |
| Average attributed capital | 3,600 | 3,150 | 3,050 | 3,050 | 3,150 | 3,150 | 3,150 | 3,150 | 3,300 | 3,100 | 3,200 |
| ROE ${ }^{2}$ | 17.3\% | 19.2\% | 19.8\% | 28.1\% | 26.9\% | 19.2\% | 21.9\% | 24.6\% | 25.1\% | 23.5\% | 22.7\% |
| RORC | 20.7\% | 23.5\% | 24.1\% | 34.1\% | 32.1\% | 22.9\% | 26.1\% | 29.2\% | 29.5\% | 28.4\% | 26.9\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 630 | 645 | 676 | 644 | 727 | 564 | 588 | 646 | 640 | 2,692 | 2,438 |
| Average risk capital | 21,450 | 20,050 | 20,100 | 18,150 | 18,150 | 16,600 | 18,200 | 17,650 | 18,000 | 19,100 | 17,600 |
| Add: Average goodwill and other intangibles | 1,700 | 1,600 | 1,600 | 1,550 | 1,500 | 1,450 | 1,350 | 1,050 | 1,100 | 1,600 | 1,250 |
| Average attributed capital | 23,150 | 21,650 | 21,700 | 19,700 | 19,650 | 18,050 | 19,550 | 18,700 | 19,100 | 20,700 | 18,850 |
| ROE ${ }^{2}$ | 10.8\% | 11.8\% | 12.3\% | 13.4\% | 14.7\% | 12.4\% | 11.9\% | 14.2\% | 13.3\% | 13.0\% | 12.9\% |
| RORC | 11.6\% | 12.7\% | 13.3\% | 14.6\% | 15.9\% | 13.5\% | 12.8\% | 15.0\% | 14.1\% | 14.1\% | 13.8\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 16 | 11 | (4) | - | (219) | (82) | (55) | (27) | (23) | (212) | (187) |
| Average risk capital and other | 2,600 | 2,950 | 2,850 | 2,750 | 3,100 | 3,050 | 2,950 | 3,200 | 3,100 | 2,950 | 3,050 |
| Add: Average under/(over) attribution of capital | 5,200 | 5,800 | 4,800 | 5,200 | 5,050 | 5,850 | 4,450 | 4,900 | 4,850 | 5,200 | 5,050 |
| Average attributed capital | 7,800 | 8,750 | 7,650 | 7,950 | 8,150 | 8,900 | 7,400 | 8,100 | 7,950 | 8,150 | 8,100 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,172 | 3,250 | 3,109 | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 12,431 | 11,469 |
| Net income available to common shareholders | 3,096 | 3,176 | 3,031 | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 12,115 | 11,128 |
| Average risk capital | 52,350 | 50,200 | 49,250 | 46,700 | 46,500 | 44,800 | 45,800 | 44,100 | 44,100 | 48,150 | 44,700 |
| Average common equity | 73,550 | 71,700 | 69,650 | 67,450 | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 68,900 | 65,300 |
| ROE | 16.7\% | 17.6\% | 17.3\% | 18.1\% | 17.4\% | 16.6\% | 16.3\% | 17.2\% | 18.0\% | 17.6\% | 17.0\% |
| RORC | 23.5\% | 25.1\% | 24.4\% | 26.2\% | 25.0\% | 24.4\% | 23.4\% | 25.3\% | 26.4\% | 25.1\% | 24.9\% |

[^10]

 to be comparable to similar measures disclosed by other companies.

## Performance measures

Attributed capital
We attributed capital based on the Basel III regulatory capital requirements and economic capital.

## Risk capital

Risk capital is attributed capital excluding goodwill and other intangibles
Average risk capital
Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

## Return on equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

Return on Tangible Common Equity (ROTCE)
Net income available to shareholders excluding the after-tax impact of amortization and write down of other intangibles (excluding software) and goodwill divided by average tangible common equity. ROTCE is based on actual balances of average tangible common equity before rounding.

## Return on risk capital (RORC)

Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment

## Non-GAAP measures

Adjusted basis measures
Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage, Non-interest expense growth and revenue growth The ratio and calculations are adjusted to exclude specified items and the change in fair value backing our policyholder liabilities from revenue and revenue growth. Refer to page 47 for the definition of the efficiency ratio, operating leverage, Non-interest expense growth and revenue growth

Economic profit
Net income (loss) after non-controlling interests excluding the after-tax effect of amortization and write-down of other intangibles (excluding software) and goodwill less a capital charge for use of attributed capital.

## Common equity

Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

Tangible common equity
Common equity excluding goodwill and other intangibles (excluding software) net of deferred tax.

## Definitions

Assets under administration (AUA)
Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

Assets under management (AUM)
Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

Goodwill and intangibles
Goodwill represents the excess of the price paid for the business acquired over the fair value of the ne dentifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance

## Definitions

Taxable equivalent basis (teb)
Income from certain specified tax-advantaged sources is increased to a level that would make it comparable
to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination
adjustments in Corporate Support.
Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

Common Equity Tier 1 ratio
Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including common shares, retained earnings, accumulated other comprehensive income and other items.
Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other components
subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET1 by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the non-GAAP measures on page 47 .

## Return on assets (ROA)

Net income as a percentage of average assets.
Return on risk-weighted asset
Net income as a percentage of average risk-weighted assets.

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period For the business segments, calculated using methods intended to approximate the average of the
daily attributed capital for the period

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital
is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital

Dividend yield
Dividends per common share divided by the average of the high and low share prices in the relevant period

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Effective tax rate (teb)
Effective tax rate (teb) is calculated using the tax provision for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Definitions above.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (NIM) (average assets)
Net interest income as a percentage of total average assets
Net interest margin (NIM) (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.
Net write-offs
Gross write-offs less recoveries of amounts previously written off.

## Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the non-GAAP measures on page 47 .

## Non-interest expense Growth

The growth rate is calculated based on Non-interest expense in the same period a year ago. For adjusted Non-interest expense growth refer to the non-GAAP measures on page 47

Revenue Growth
The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the non-GAAP measures on page 47.

Risk-weighted assets (RWA) - Basel III
Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI. The guidelines are Basel III effective January 1, 2013 and the "Basel III: A global regulatory framework for more resilien banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk portfolios use IRB Approach and the remainder uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a standardized approach for all other products. For Operational risk, we use the Advanced Measurement Approach. In addition, Basel III requires a transitional capital floor adjustment.
n.a.

Not applicable


[^0]:    ${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this
    presentation.

[^1]:    Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
    ${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

[^2]:    This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46 .
    This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

[^3]:    ${ }^{1}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 46.

[^4]:    Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses)
    ${ }^{3}$ To be read in conjunction with the Segment pages.

[^5]:    Effective November 1, 2018, requlatory adiustments for Total Loss Absorbing Capacity (TLAC) holdings are included.

[^6]:    Total loans and acceptances
    in Canada of $\$ 35.9$ billion, United States of $\$ 13.3$ billion and Other International of $\$ 2.6$ billion

[^7]:    ACL on impaired loans and acceptances represents Stage 3 ACL on loans and acceptances under IFRS 9 and Allowance for impaired loans under IAS 39 .
    ${ }^{2}$ Geographic information is based on residence of borrower.
    Includes acquired credit-impaired loans related to the acquisition of City National
    ${ }^{4}$ ACL on performing loans and acceptances represents Stage 1 and Stage 2 ACL on loans, acceptances and commitments under IFRS 9 and allowance for loans, acceptances and commitments not yet identified as impaired under IAS 39

[^8]:    Excludes securitization, banking book equities and other assets not subject to standardized or Internal Ratings Based (IRB) approach
    ${ }^{2}$ Counterparty credit risk EAD reflects exposure amount after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulators.
    ${ }^{3}$ Off balance sheet amounts are after the application of credit conversion factors.
    ${ }^{4}$ Includes other off-balance sheet exposures such as letter of credit \& guarantees
    Geographic profile is primarily based on country of residence of the borrower.
    ${ }^{6}$ Includes residential mortgages and home equity lines of credit.

[^9]:    As at Q1/19, positive and negative fair values exclude market and credit valuation adjustments of $\$ 431$ million and $\$$ (292) million respectively that are determined on a pooled basis.

[^10]:    ${ }^{1}$ These measures do not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 46
    ${ }^{2}$ Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support
    ${ }^{3}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.

