## Supplementary Financial Information



For the period ended April 30, 2018
(UNAUDITED)

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The Consolidated Financial Statements are prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), International Accounting Standard
(AS) 34, Interim Financial Reporting unless otherwise noted. Unless otherwise stated, monetary amounts are stated in Canadian doliars. This document is not audited and should be read in conjunction with our Q2 2018 Report
to Shareholders and 2017 Annual Report. Certain comparative amounts have been amended to conform to the current period's presentation

## FRS 9




 the description of accounting policies selected, refer to our Q2 2018 Report to Shareholders and 2017 Annual Report.

Capital Disclosure Requirements related to Basel III Pillar 3
Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website at http://www.rbc.com/investorrelations/quarterly-financial-statements.htm

## DTF Disclosure

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

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For a full index of where to find all EDTF related disclosures, see p. 50 of our Q2 2018 Report to Shareholders.

| FINANCIAL HIGHLIGHTS <br> (Millions of Canadian dollars, except otherwise noted) ${ }^{1}$ | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 4,421 | 4,445 | 4,361 | 4,257 | 4,198 | 4,324 | 4,187 | 4,123 | 4,025 | 8,866 | 8,522 | 17,140 | 16,531 |
| Non-interest income | 5,633 | 6,383 | 6,162 | 5,831 | 6,214 | 5,322 | 5,177 | 6,229 | 5,597 | 12,016 | 11,536 | 23,529 | 22,264 |
| Total revenue | 10,054 | 10,828 | 10,523 | 10,088 | 10,412 | 9,646 | 9,364 | 10,352 | 9,622 | 20,882 | 20,058 | 40,669 | 38,795 |
| Provision for credit losses (PCL) ${ }^{2}$ | 274 | 334 | 234 | 320 | 302 | 294 | 358 | 318 | 460 | 608 | 596 | 1,150 | 1,546 |
| Insurance policyholder benefits, claims and acquisition expense | 421 | 836 | 1,137 | 643 | 1,090 | 183 | 397 | 1,210 | 988 | 1,257 | 1,273 | 3,053 | 3,424 |
| Non-interest expense (NIE) | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 5,297 | 5,188 | 4,983 | 11,093 | 10,646 | 21,794 | 20,526 |
| Net income | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
| Less: Non-controlling interest | (9) | (11) | (8) | (13) | (8) | (12) | (10) | (9) | (13) | (20) | (20) | (41) | (53) |
| Preferred dividends | (72) | (72) | (72) | (76) | (77) | (75) | (75) | (85) | (74) | (144) | (152) | (300) | (294) |
| Net income available to common shareholders | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 5,908 | 5,664 | 11,128 | 10,111 |
| Add: Dilutive impact of exchangeable shares | 3 |  | 4 | 4 | 3 | 4 | 4 | 4 |  | 7 | 7 | 15 | 15 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 2,982 | 2,933 | 2,761 | 2,711 | 2,727 | 2,944 | 2,462 | 2,805 | 2,489 | 5,915 | 5,671 | 11,143 | 10,126 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$2.06 | \$2.02 | \$1.89 | \$1.86 | \$1.86 | \$1.98 | \$1.66 | \$1.88 | \$1.67 | \$4.08 | \$3.84 | \$7.59 | \$6.80 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - average (basic) | 1,443,084 | 1,451,781 | 1,457,855 | 1,457,854 | 1,468,015 | 1,484,262 | 1,483,869 | 1,485,915 | 1,487,346 | 1,447,504 | 1,476,273 | 1,466,988 | 1,485,876 |
| - average (diluted) | 1,449,737 | 1,458,714 | 1,464,916 | 1,465,035 | 1,475,562 | 1,492,350 | 1,491,872 | 1,494,126 | 1,495,609 | 1,454,299 | 1,484,332 | 1,474,421 | 1,494,137 |
| Return on common equity (ROE) ${ }^{4}$ | 18.1 \% | 17.4\% | 16.6\% | 16.3\% | 17.2\% | 18.0\% | 15.5\% | 18.0\% | 16.2\% | 17.7\% | 17.7\% | 17.0\% | 16.3\% |
| Return on assets | 0.98\% | 0.94\% | 0.94\% | 0.93\% | 0.98\% | 1.02\% | 0.86\% | 0.97\% | 0.90\% | 0.96\% | 1.00\% | 0.97\% | 0.89\% |
| Return on RWA ${ }^{5}$ | 2.57 | 2.56\% | 2.37\% | 2.43\% | 2.45\% | 2.71\% | 2.26\% | 2.60\% | 2.41\% | 2.57\% | 2.58\% | 2.49\% | 2.34\% |
| Efficiency ratio | 54.5 \% | 51.8\% | 53.3\% | 54.9\% | 51.2\% | 55.1\% | 56.6\% | 50.1\% | 51.8\% | 53.1\% | 53.1\% | 53.6\% | 52.9\% |
| Adjusted efficiency ratio ${ }^{6}$ | 53.6 \% | 51.9\% | 54.8\% | 53.7\% | 53.1\% | 53.6\% | 55.5\% | 54.5\% | 53.0\% | 52.7\% | 53.3\% | 53.8\% | 54.2\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth ${ }^{7}$ | 11.4 \% | 2.0 \% | 13.9 \% | (1.6)\% | 11.4\% | 24.7 \% | (5.2)\% | 13.3\% | (1.2)\% | 6.5 \% | 17.5 \% | 11.5\% | 0.7\% |
| Revenue growth ${ }^{7}$ | (3.4)\% | 12.3\% | 12.4 \% | (2.6)\% | 8.2 \% | 2.0\% | 15.4\% | 16.0\% | 7.8\% | 4.1\% | 5.1 \% | 4.8\% | 8.7\% |
| Adjusted revenue growth ${ }^{6,7}$ | $1.8 \%$ | $8.9 \%$ | 7.4\% | 8.3\% | 6.9 \% | $5.3 \%$ | 11.2\% | 6.2 \% | 3.1\% | $5.4 \%$ | 6.1 \% | 7.0\% | $6.3 \%$ |
| NIE growth ${ }^{7}$ | 2.8 \% | $5.6 \%$ | 5.9 \% | $6.7 \%$ | 7.0\% | 5.1 \% | 11.7\% | $9.6 \%$ | 3.2 \% | 4.2\% | $6.0 \%$ | 6.2 \% | 7.9\% |
| Adjusted NIE growth ${ }^{6,7}$ | 2.8\% | 5.6\% | 5.9\% | 6.7\% | 7.0\% | $5.1 \%$ | 11.7\% | 9.6\% | $3.2 \%$ | 4.2\% | 6.0\% | 6.2\% | 7.9\% |
| Operating leverage | (6.2)\% | 6.7\% | $6.5 \%$ | (9.3)\% | 1.2\% | (3.1)\% | 3.7\% | 6.4 \% | 4.6\% | (0.1)\% | (0.9)\% | (1.4)\% | 0.8\% |
| Adjusted operating leverage ${ }^{6}$ | (1.0)\% | 3.3\% | 1.5\% | 1.6\% | (0.1)\% | 0.2\% | (0.5)\% | (3.4)\% | (0.1)\% | 1.2\% | 0.1\% | 0.8\% | (1.6)\% |
| PCL on impaired loans (IFRS 9 - Stage 3) as a \% of Average net loans and acceptances ${ }^{8}$ | 0.22\% | 0.23\% | 0.17\% | $0.23 \%$ | $0.23 \%$ | 0.22\% | 0.27\% | $0.24 \%$ | 0.32\% | $0.23 \%$ | $0.22 \%$ | $0.21 \%$ | $0.28 \%$ |
| Net interest margin (average earning assets, net) | 1.68 \% | 1.65\% | 1.72\% | $1.69 \%$ | 1.73\% | 1.73\% | 1.70\% | 1.69 \% | 1.70\% | $1.66 \%$ | 1.73\% | 1.72\% | 1.70\% |
| Net interest margin (total average assets) | 1.42 \% | 1.38\% | 1.45\% | 1.42\% | 1.46\% | 1.45\% | 1.42\% | 1.38\% | 1.40\% | $1.40 \%$ | $1.46 \%$ | 1.44\% | $1.41 \%$ |
| Net interest margin (total average assets) excluding Trading Assets, Trading NII and Insurance Assets | 2.04\% | 1.99\% | 2.02\% | $1.99 \%$ | $2.01 \%$ | 2.02\% | 2.04\% | 2.03\% | 2.02 \% | 2.02\% | $2.01 \%$ | 2.01\% | 2.03\% |
| Non-interest income as \% of total revenue | $56.0 \%$ | $58.9 \%$ | $58.6 \%$ | 57.8 \% | 59.7\% | 55.2 \% | $55.3 \%$ | 60.2 \% | $58.2 \%$ | 57.5\% | $57.5 \%$ | 57.9 \% | 57.4 \% |
| Effective tax rate | 21.1\% | 25.6 \% | 19.9\% | 22.1 \% | 23.9\% | 21.5\% | 23.2\% | 20.4\% | 19.4\% | 23.4 \% | $22.6 \%$ | 21.8\% | 21.4\% |
| Effective tax rate (teb) | 24.0\% | 27.2\% | 24.7\% | 24.3\% | 25.8\% | 23.8\% | 25.8\% | 25.8\% | 24.2\% | 25.7\% | 24.8\% | 24.6\% | 25.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL MEASURES - CONSOLIDATED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 capital ratio (CET1) ${ }^{5}$ | 10.9\% | 11.0\% | 10.9\% | 10.9\% | 10.6\% | 11.0\% | 10.8\% | 10.5\% | 10.3\% | 10.9\% | 10.6\% | 10.9\% | 10.8\% |
| Tier 1 capital ratio ${ }^{5}$ | 12.3\% | 12.4\% | 12.3\% | 12.4\% | 12.0\% | 12.6\% | 12.3\% | 12.1\% | 11.9\% | 12.3\% | 12.0\% | 12.3\% | 12.3\% |
| Total capital ratio ${ }^{5}$ | 14.1\% | 14.4\% | 14.2\% | 14.4\% | 14.1\% | 14.7\% | 14.4\% | 14.2\% | 14.0\% | 14.1\% | 14.1\% | 14.2\% | 14.4\% |
| Total capital risk-weighted assets (\$ billions) ${ }^{5}$ | 489.2 | 466.8 | 474.5 | 458.1 | 471.2 | 443.9 | 449.7 | 445.1 | 437.1 | 489.2 | 471.2 | 474.5 | 449.7 |
| Leverage ratio - all-in basis | 4.3\% | 4.2\% | 4.4\% | 4.4\% | 4.3\% | 4.4\% | 4.4\% | 4.2\% | 4.2 | 4.3 | 4.3\% | 4.4\% | 4.4\% |
| Leverage ratio exposure - all-in basis (\$ billions) | 1,381.0 | 1,363.9 | 1,315.5 | 1,286.6 | 1,311.7 | 1,260.0 | 1,265.1 | 1,270.4 | 1,228.3 | 1,381.0 | 1,311.7 | 1,315.5 | 1,265.1 |
| ${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation. <br>  <br> ${ }^{3}$ Average common shares outstanding includes the impact of treasury shares held. |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52. |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  <br>  <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cumulative translation adjustment release (Q2/15-\$108 million). These are non-GAAP measures. Refer to page 52 for further details. <br> ${ }^{7}$ Growth rates are calculated based on earnings in the same period a year ago. |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| ADJUSTED BASIS MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 5,908 | 5,664 | 11,128 | 10,111 |
| Adjustments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles | 55 | 54 | 49 | 50 | 51 | 56 | 53 | 51 | 52 | 109 | 107 | 206 | 212 |
| Cumulative translation adjustment release |  |  |  |  |  |  |  |  |  |  |  |  |  |
| City National transaction and integration costs | 3 | 8 | 9 | 7 | 5 | 6 | 9 | 12 | 13 | 11 | 11 | 27 | 57 |
| Gain on sale of RBC General Insurance |  |  |  |  | . |  | - | (235) |  |  |  |  | (235) |
| Gain on sale of U.S. operations of Moneris Solutions Corporation |  |  |  | - |  | (212) | - |  |  |  | (212) | (212) |  |
|  | 3,037 | 2,991 | 2,815 | 2,764 | 2,780 | 2,790 | 2,520 | 2,629 | 2,551 | 6,028 | 5,570 | 11,149 | 10,145 |
| Add: Dilutive impact of exchangeable shares | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 7 | 7 | 15 | 15 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 3,040 | 2,995 | 2,819 | 2,768 | 2,783 | 2,794 | 2,524 | 2,633 | 2,554 | 6,035 | 5,577 | 11,164 | 10,160 |
| Adjusted EPS | \$2.11 | \$2.06 | \$1.93 | \$1.90 | \$1.89 | \$1.88 | \$1.70 | \$1.77 | \$1.72 | \$4.17 | \$3.77 | \$7.60 | \$6.83 |
| Adjusted diluted EPS | \$2.10 | \$2.05 | \$1.92 | \$1.89 | \$1.89 | \$1.87 | \$1.69 | \$1.76 | \$1.71 | \$4.15 | \$3.76 | \$7.57 | \$6.80 |
| Adjusted ROE | 18.5\% | 17.7\% | 16.9\% | 16.7\% | 17.6\% | 17.1\% | 15.9\% | 16.9\% | 16.6\% | 18.1\% | 17.4\% | 17.1\% | 16.3\% |
| ECONOMIC PROFIT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
| Non-controlling interests | (9) | (11) | (8) | (13) | (8) | (12) | (10) | (9) | (13) | (20) | (20) | (41) | (53) |
| After-tax effect of amortization of other intangibles | 55 | 54 | 49 | 50 | 51 | 56 | 53 | 51 | 52 | 109 | 107 | 206 | 212 |
| Goodwill and other intangibles impairment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital charge | $(1,468)$ | $(1,505)$ | $(1,485)$ | $(1,484)$ | $(1,420)$ | $(1,460)$ | $(1,503)$ | $(1,484)$ | $(1,455)$ | $(2,973)$ | $(2,880)$ | $(5,849)$ | $(5,893)$ |
| Economic profit ${ }^{2}$ | 1,638 | 1,550 | 1,393 | 1,349 | 1,432 | 1,611 | 1,083 | 1,453 | 1,157 | 3,188 | 3,043 | 5,785 | 4,724 |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period | 1,442,009 | 1,444,065 | 1,452,898 | 1,457,934 | 1,457,291 | 1,475,540 | 1,485,394 | 1,485,085 | 1,488,219 | 1,442,009 | 1,457,291 | 1,452,898 | 1,485,394 |
| Treasury shares held |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - preferred (000s) | (112) | (7) | 6 | ${ }^{3}$ | (24) | 13 | 31 | (18) | 5 | (112) | (24) | 6 | 31 |
| - common (000s) | $(1,023)$ | (150) | (363) | 1,091 | (227) | (515) | $(1,159)$ | $(1,473)$ | $(1,324)$ | $(1,023)$ | (227) | (363) | $(1,159)$ |
| Stock options outstanding (000s) | 9,348 | 9,557 | 9,315 | 9,932 | 10,612 | 11,382 | 11,388 | 12,595 | 13,176 | 9,348 | 10,612 | 9,315 | 11,388 |
| Stock options exercisable (000s) | 4,526 | 4,589 | 4,337 | 4,952 | 5,595 | 6,209 | 6,909 | 8,085 | 8,718 | 4,526 | 5,595 | 4,337 | 6,909 |
| Dividends declared per common share | \$0.94 | \$0.91 | \$0.91 | \$0.87 | \$0.87 | \$0.83 | \$0.83 | \$0.81 | \$0.81 | \$1.85 | \$1.70 | \$3.48 | \$3.24 |
| Dividend yield | 3.7\% | 3.5\% | 3.6\% | 3.7\% | 3.6\% | 3.8\% | 4.0\% | 4.1\% | 4.5\% | 3.6\% | 3.7\% | 3.8\% | 4.3\% |
| Dividend payout ratio | 46\% | 45\% | 48\% | 47\% | 47\% | 42\% | 50\% | 43\% | 49\% | 45\% | 44\% | 46\% | 48\% |
| Common dividends | 1,356 | 1,319 | 1,324 | 1,269 | 1,271 | 1,232 | 1,234 | 1,202 | 1,206 | 2,675 | 2,503 | 5,096 | 4,817 |
| Preferred dividends | 71 | 72 | 72 | 76 | 77 | 75 | 75 | 85 | 74 | 143 | 152 | 300 | 294 |
| Book value per share | \$47.97 | \$46.01 | \$46.41 | \$44.93 | \$45.20 | \$43.97 | \$43.32 | \$42.15 | \$40.91 | \$47.97 | \$45.20 | \$46.41 | \$43.32 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$105.15 | \$108.52 | \$102.15 | \$96.20 | \$99.90 | \$94.90 | \$84.70 | \$80.97 | \$78.93 | \$108.52 | \$99.90 | \$102.15 | \$84.70 |
| - Low | \$96.00 | \$99.30 | \$90.13 | \$90.73 | \$93.11 | \$81.82 | \$78.24 | \$74.64 | \$64.52 | \$96.00 | \$81.82 | \$81.82 | \$64.52 |
| - Close, end of period | \$97.64 | \$105.32 | \$100.87 | \$93.01 | \$93.47 | \$93.56 | \$83.80 | \$79.59 | $\$ 77.92$ | \$97.64 | \$93.47 | \$100.87 | \$83.80 |
| Market capitalization (TSX) | 140,798 | 152,089 | 146,554 | 135,602 | 136,213 | 138,052 | 124,476 | 118,198 | 115,962 | 140,798 | 136,213 | 146,554 | 124,476 |
| Market price to book value | 2.04 | 2.29 | 2.17 | 2.07 | 2.07 | 2.13 | 1.93 | 1.89 | 1.90 | 2.04 | 2.07 | 2.17 | 1.93 |

${ }^{1}$ Adjusted measures are non-GAAP measures. For further information, refer to the Key performance and non-GAAP measures section on page 52.
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances, net | 561,900 | 554,000 | 554,400 | 547,700 | 540,500 | 535,600 | 531,900 | 527,600 | 524,200 | 557,900 | 538,000 | 544,600 | 527,200 |
| Total assets | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,180,258 | 1,198,875 | 1,150,357 | 1,274,778 | 1,202,919 | 1,212,853 | 1,180,258 |
| Average assets | 1,276,700 | 1,276,700 | 1,195,600 | 1,188,800 | 1,181,000 | 1,180,800 | 1,175,400 | 1,184,300 | 1,166,500 | 1,276,700 | 1,180,900 | 1,186,600 | 1,176,400 |
| Average earning assets, net | 1,081,100 | 1,071,200 | 1,007,500 | 1,000,200 | 997,700 | 990,500 | 981,900 | 973,400 | 960,900 | 1,076,100 | 994,000 | 999,000 | 973,200 |
| Deposits | 822,048 | 800,020 | 789,635 | 778,618 | 785,583 | 757,512 | 757,589 | 754,415 | 741,454 | 822,048 | 785,583 | 789,635 | 757,589 |
| Common equity | 69,122 | 66,430 | 67,416 | 65,561 | 65,858 | 64,853 | 64,304 | 62,541 | 60,825 | 69,122 | 65,858 | 67,416 | 64,304 |
| Average common equity | 67,450 | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 63,100 | 61,800 | 62,400 | 67,150 | 64,700 | 65,300 | 62,200 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full-time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 56,376 | 55,782 | 55,420 | 56,147 | 55,283 | 55,214 | 55,213 | 56,396 | 56,030 | 56,376 | 55,283 | 55,420 | 55,213 |
| us | 12,773 | 12,622 | 12,505 | 12,611 | 11,947 | 11,896 | 11,824 | 11,861 | 11,509 | 12,773 | 11,947 | 12,505 | 11,824 |
| Other | 10,159 | 10,244 | 10,285 | 10,376 | 10,428 | 10,704 | 10,788 | 10,956 | 11,005 | 10,159 | 10,428 | 10,285 | 10,788 |
| Total | 79,308 | 78,648 | 78,210 | 79,134 | 77,658 | 77,814 | 77,825 | 79,213 | 78,544 | 79,308 | 77,658 | 78,210 | 77,825 |
| Number of banking branches |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,221 | 1,230 | 1,235 | 1,246 | 1,256 | 1,265 | 1,268 | 1,271 | 1,274 | 1,221 | 1,256 | 1,235 | 1,268 |
| US | 72 | 71 | 73 | 72 | 72 | 73 | 73 | 73 | 75 | 72 | 72 | 73 | 73 |
| Other | 62 | 67 | 68 | 70 | 73 | 77 | 78 | 78 | 78 | 62 | 73 | 68 | 78 |
| Total | 1,355 | 1,368 | 1,376 | 1,388 | 1,401 | 1,415 | 1,419 | 1,422 | 1,427 | 1,355 | 1,401 | 1,376 | 1,419 |
| Number of automated teller machines (ATMs) | 4,875 | 4,660 | 4,630 | 4,758 | 4,893 | 4,902 | 4,905 | 4,901 | 4,898 | 4,875 | 4,893 | 4,630 | 4,905 |
| Active digital (Online and Mobile) users (000's) ${ }^{1}$ | 6,482 | 6,377 | 6,226 | 6,088 | 6,021 | 5,908 | 5,806 | 5,694 | 5,607 | 6,482 | 6,021 | 6,226 | 5,806 |
| Active mobile users ( 000 's) ${ }^{1}$ | 3,533 | 3,427 | 3,298 | 3,135 | 2,981 | 2,886 | 2,772 | 2,617 | 2,463 | 3,533 | 2,981 | 3,298 | 2,772 |
| MARKET RISK MEASURES - Structural Interest Rate Sensitivities Before-tax impact of $1 \%$ increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk ${ }^{2}$ | 555 | 458 | 451 | 379 | 471 | 414 | 420 | 449 | 421 | 555 | 471 | 451 | 420 |
| Economic value of equity | $(1,086)$ | $(1,224)$ | $(1,215)$ | $(1,325)$ | $(1,208)$ | $(1,304)$ | $(1,377)$ | $(1,187)$ | $(1,192)$ | $(1,086)$ | $(1,208)$ | $(1,215)$ | $(1,377)$ |
| Before-tax impact of $1 \%$ decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk $^{2}$ | (656) | (578) | (604) | (546) | (577) | (553) | (465) | (450) | (450) | (656) | (577) | (604) | (465) |
| Economic value of equity | 669 | 809 | 638 | 753 | 655 | 860 | 644 | 496 | 571 | 669 | 655 | 638 | 644 |

[^0]| STATEMENTS OF INCOME (Millions of Canadian dollars) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 7,865 | 7,540 | 7,146 | 6,808 | 6,491 | 6,459 | 6,211 | 6,184 | 6,001 | 15,405 | 12,950 | 26,904 | 24,452 |
| Interest expense | 3,444 | 3,095 | 2,785 | 2,551 | 2,293 | 2,135 | 2,024 | 2,061 | 1,976 | 6,539 | 4,428 | 9,764 | 7,921 |
| Total | 4,421 | 4,445 | 4,361 | 4,257 | 4,198 | 4,324 | 4,187 | 4,123 | 4,025 | 8,866 | 8,522 | 17,140 | 16,531 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 328 | 328 | 329 | 328 | 324 | 325 | 329 | 323 | 317 | 656 | 649 | 1,306 | 1,284 |
| Other payment services | 115 | 112 | 116 | 122 | 113 | 113 | 118 | 120 | 118 | 227 | 226 | 464 | 472 |
| Service charges | 443 | 440 | 445 | 450 | 437 | 438 | 447 | 443 | 435 | 883 | 875 | 1,770 | 1,756 |
| Insurance premiums, investment and fee income | 806 | 1,144 | 1,612 | 1,009 | 1,448 | 497 | 824 | 1,534 | 1,351 | 1,950 | 1,945 | 4,566 | 4,868 |
| Trading revenue | 236 | 318 | 146 | 216 | 181 | 263 | 119 | 311 | 181 | 554 | 444 | 806 | 701 |
| Investment management and custodial fees | 1,318 | 1,325 | 1,228 | 1,227 | 1,189 | 1,159 | 1,133 | 1,083 | 1,059 | 2,643 | 2,348 | 4,803 | 4,358 |
| Mutual fund revenue | 862 | 885 | 848 | 857 | 820 | 814 | 813 | 795 | 763 | 1,747 | 1,634 | 3,339 | 3,159 |
| Securities brokerage commissions | 334 | 355 | 327 | 330 | 360 | 399 | 350 | 352 | 360 | 689 | 759 | 1,416 | 1,429 |
| Underwriting and other advisory fees | 457 | 541 | 498 | 537 | 590 | 468 | 509 | 524 | 469 | 998 | 1,058 | 2,093 | 1,876 |
| Foreign exchange revenue, other than trading | 277 | 281 | 230 | 281 | 236 | 227 | 217 | 189 | 376 | 558 | 463 | 974 | 964 |
| Card service revenue | 267 | 257 | 211 | 245 | 241 | 236 | 220 | 227 | 226 | 524 | 477 | 933 | 889 |
| Credit fees | 317 | 328 | 364 | 355 | 358 | 356 | 384 | 285 | 307 | 645 | 714 | 1,433 | 1,239 |
| Net gain (loss) on investment securities ${ }^{1}$ | 49 | 39 | 47 | 44 | 54 | 27 | 2 | 7 | 15 | 88 | 81 | 172 | 76 |
| Share of profit (loss) in joint ventures and associates | 14 | 25 | 10 | 33 | 41 | 251 | 44 | 44 | 41 | 39 | 292 | 335 | 176 |
| Other | 253 | 445 | 196 | 247 | 259 | 187 | 115 | 435 | 14 | 698 | 446 | 889 | 773 |
| Total | 5,633 | 6,383 | 6,162 | 5,831 | 6,214 | 5,322 | 5,177 | 6,229 | 5,597 | 12,016 | 11,536 | 23,529 | 22,264 |
| Total revenue | 10,054 | 10,828 | 10,523 | 10,088 | 10,412 | 9,646 | 9,364 | 10,352 | 9,622 | 20,882 | 20,058 | 40,669 | 38,795 |
| Provision for credit losses | 274 | 334 | 234 | 320 | 302 | 294 | 358 | 318 | 460 | 608 | 596 | 1,150 | 1,546 |
| Insurance policyholder benefits, claims and acquisition expense | 421 | 836 | 1,137 | 643 | 1,090 | 183 | 397 | 1,210 | 988 | 1,257 | 1,273 | 3,053 | 3,424 |
| Non-interest expense | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 5,297 | 5,188 | 4,983 | 11,093 | 10,646 | 21,794 | 20,526 |
| Income before income taxes | 3,877 | 4,047 | 3,541 | 3,588 | 3,689 | 3,854 | 3,312 | 3,636 | 3,191 | 7,924 | 7,543 | 14,672 | 13,299 |
| Income taxes | 817 | 1,035 | 704 | 792 | 880 | 827 | 769 | 741 | 618 | 1,852 | 1,707 | 3,203 | 2,841 |
| Net income | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
| Net income (loss) attributable to: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders | 3,051 | 3,001 | 2,829 | 2,783 | 2,801 | 3,015 | 2,533 | 2,886 | 2,560 | 6,052 | 5,816 | 11,428 | 10,405 |
| Non-controlling interests (NCI) | 9 | 11 | 8 | 13 | 8 | 12 | 10 | 9 | 13 | 20 | 20 | 41 | 53 |
| Net income | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
| Net income | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
| Non-controlling interests | (9) | (11) | (8) | (13) | (8) | (12) | (10) | (9) | (13) | (20) | (20) | (41) | (53) |
| Preferred dividends | (72) | (72) | (72) | (76) | (77) | (75) | (75) | (85) | (74) | (144) | (152) | (300) | (294) |
| Net income available to common shareholders | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 5,908 | 5,664 | 11,128 | 10,111 |

 gains (losses) on debt and equity available-for-sale securities.

| REVENUE FROM TRADING ACTIVITIES(Millions of Canadian dollars) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 524 | 550 | 526 | 544 | 631 | 669 | 571 | 570 | 597 | 1,074 | 1,300 | 2,370 | 2,376 |
| Non-interest income | 236 | 318 | 146 | 216 | 181 | 263 | 119 | 311 | 181 | 554 | 444 | 806 | 701 |
| Total | 760 | 868 | 672 | 760 | 812 | 932 | 690 | 881 | 778 | 1,628 | 1,744 | 3,176 | 3,077 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 397 | 470 | 366 | 416 | 431 | 583 | 449 | 585 | 430 | 867 | 1,014 | 1,796 | 1,830 |
| Equities | 234 | 258 | 207 | 236 | 239 | 213 | 123 | 165 | 189 | 492 | 452 | 895 | 684 |
| Foreign exchange and commodities | 129 | 140 | 99 | 108 | 142 | 136 | 118 | 131 | 159 | 269 | 278 | 485 | 563 |
| Total | 760 | 868 | 672 | 760 | 812 | 932 | 690 | 881 | 778 | 1,628 | 1,744 | 3,176 | 3,077 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 397 | 470 | 366 | 416 | 431 | 583 | 449 | 585 | 430 | 867 | 1,014 | 1,796 | 1,830 |
| Equities | 313 | 329 | 279 | 311 | 325 | 306 | 210 | 262 | 336 | 642 | 631 | 1,221 | 1,166 |
| Foreign exchange and commodities | 129 | 140 | 99 | 108 | 142 | 136 | 119 | 131 | 159 | 269 | 278 | 485 | 564 |
| Total (teb) | 839 | 939 | 744 | 835 | 898 | 1,025 | 778 | 978 | 925 | 1,778 | 1,923 | 3,502 | 3,560 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 324 | 399 | 297 | 353 | 332 | 484 | 332 | 465 | 349 | 723 | 816 | 1,466 | 1,473 |
| Equities | 328 | 363 | 280 | 323 | 330 | 318 | 223 | 262 | 339 | 691 | 648 | 1,251 | 1,205 |
| Foreign exchange and commodities | 96 | 101 | 70 | 77 | 104 | 80 | 74 | 87 | 124 | 197 | 184 | 331 | 402 |
| Total (teb) | 748 | 863 | 647 | 753 | 766 | 882 | 629 | 814 | 812 | 1,611 | 1,648 | 3,048 | 3,080 |
| Trading revenue (teb) - Investor \& Treasury Services | 47 | 58 | 40 | 41 | 79 | 89 | 105 | 90 | 58 | 105 | 168 | 249 | 301 |


| NON-INTEREST EXPENSE (Millions of Canadian dollars) ${ }^{1}$ | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,482 | 1,466 | 1,487 | 1,559 | 1,449 | 1,441 | 1,466 | 1,462 | 1,445 | 2,948 | 2,890 | 5,936 | 5,865 |
| Variable compensation | 1,338 | 1,384 | 1,323 | 1,342 | 1,277 | 1,261 | 1,204 | 1,173 | 1,089 | 2,722 | 2,538 | 5,203 | 4,583 |
| Benefits and retention compensation | 465 | 480 | 415 | 444 | 465 | 468 | 378 | 402 | 430 | 945 | 933 | 1,792 | 1,674 |
| Stock-based compensation ${ }^{2}$ | 39 | 172 | 74 | 88 | 98 | 139 | 30 | 86 | 93 | 211 | 237 | 399 | 255 |
| Total Human resources | 3,324 | 3,502 | 3,299 | 3,433 | 3,289 | 3,309 | 3,078 | 3,123 | 3,057 | 6,826 | 6,598 | 13,330 | 12,377 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 67 | 64 | 69 | 63 | 60 | 61 | 66 | 47 | 64 | 131 | 121 | 253 | 241 |
| Computer rental and maintenance | 314 | 304 | 300 | 293 | 277 | 291 | 306 | 294 | 289 | 618 | 568 | 1,161 | 1,176 |
| Office equipment rental and maintenance | 5 | 4 | 4 | 5 | 7 | 4 | 6 | 5 | 5 | 9 | 11 | 20 | 21 |
| Total Equipment | 386 | 372 | 373 | 361 | 344 | 356 | 378 | 346 | 358 | 758 | 700 | 1,434 | 1,438 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 170 | 175 | 179 | 168 | 175 | 200 | 181 | 154 | 163 | 345 | 375 | 722 | 661 |
| Premises repairs and maintenance | 105 | 101 | 107 | 100 | 106 | 66 | 103 | 115 | 114 | 206 | 172 | 379 | 441 |
| Depreciation | 74 | 71 | 82 | 78 | 86 | 101 | 87 | 85 | 72 | 145 | 187 | 347 | 332 |
| Property taxes | 37 | 32 | 34 | 37 | 37 | 32 | 35 | 33 | 33 | 69 | 69 | 140 | 134 |
| Total Occupancy | 386 | 379 | 402 | 383 | 404 | 399 | 406 | 387 | 382 | 765 | 803 | 1,588 | 1,568 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 43 | 40 | 41 | 40 | 42 | 42 | 43 | 45 | 42 | 83 | 84 | 165 | 172 |
| Postage and courier | 58 | 57 | 52 | 51 | 58 | 56 | 50 | 50 | 57 | 115 | 114 | 217 | 206 |
| Marketing and public relations | 126 | 104 | 183 | 135 | 119 | 101 | 167 | 122 | 107 | 230 | 220 | 538 | 490 |
| Stationery and printing | 22 | 23 | 23 | 24 | 22 | 22 | 18 | 23 | 18 | 45 | 44 | 91 | 77 |
| Total Communications | 249 | 224 | 299 | 250 | 241 | 221 | 278 | 240 | 224 | 473 | 462 | 1,011 | 945 |
| Professional fees | 321 | 281 | 368 | 326 | 265 | 255 | 312 | 279 | 247 | 602 | 520 | 1,214 | 1,078 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 191 | 188 | 184 | 181 | 174 | 167 | 179 | 173 | 152 | 379 | 341 | 706 | 657 |
| Other | 75 | 73 | 73 | 74 | 77 | 85 | 78 | 77 | 77 | 148 | 162 | 309 | 313 |
| Total Amortization of other intangibles | 266 | 261 | 257 | 255 | 251 | 252 | 257 | 250 | 229 | 527 | 503 | 1,015 | 970 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 19 | 27 | 77 | 22 | 13 | 22 | 91 | 30 | 23 | 46 | 35 | 134 | 175 |
| Travel and relocation | 51 | 52 | 48 | 52 | 47 | 44 | 55 | 51 | 46 | 103 | 91 | 191 | 203 |
| Employee training | 14 | 11 | 16 | 15 | 13 | 11 | 19 | 13 | 11 | 25 | 24 | 55 | 54 |
| Donations | 20 | 20 | 42 | 18 | 18 | 16 | 23 | 22 | 18 | 40 | 34 | 94 | 82 |
| Outsourced item processing | 37 | 39 | 39 | 44 | 45 | 46 | 39 | 45 | 48 | 76 | 91 | 174 | 178 |
| Impairment of other intangibles |  |  | - | 2 | - | - |  | - | 3 | - | - | 2 | 3 |
| Impairment of investments in joint ventures and associates | 1 | 3 | 2 | - | 1 | 1 | (23) | 5 | 4 | 4 | 2 | 4 | (8) |
| Other | 408 | 440 | 389 | 376 | 400 | 383 | 384 | 397 | 333 | 848 | 783 | 1,548 | 1,463 |
| Total Other | 550 | 592 | 613 | 529 | 537 | 523 | 588 | 563 | 486 | 1,142 | 1,060 | 2,202 | 2,150 |
| Total non-interest expense | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 5,297 | 5,188 | 4,983 | 11,093 | 10,646 | 21,794 | 20,526 |

[^1]| PERSONAL \& COMMERCIAL BANKING <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | 20176 months | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,852 | 2,856 | 2,820 | 2,721 | 2,597 | 2,649 | 2,640 | 2,598 | 2,527 | 5,708 | 5,246 | 10,787 | 10,337 |
| Non-interest income | 1,251 | 1,309 | 1,199 | 1,249 | 1,201 | 1,427 | 1,189 | 1,182 | 1,151 | 2,560 | 2,628 | 5,076 | 4,675 |
| Total revenue | 4,103 | 4,165 | 4,019 | 3,970 | 3,798 | 4,076 | 3,829 | 3,780 | 3,678 | 8,268 | 7,874 | 15,863 | 15,012 |
| Provision for credit losses (PCL) | 300 | 317 | 270 | 273 | 262 | 249 | 288 | 271 | 279 | 617 | 511 | 1,054 | 1,122 |
| Non-interest expense | 1,828 | 1,801 | 1,872 | 1,826 | 1,709 | 1,769 | 1,825 | 1,732 | 1,658 | 3,629 | 3,478 | 7,176 | 6,933 |
| Income taxes | 516 | 526 | 473 | 472 | 467 | 466 | 441 | 455 | 444 | 1,042 | 933 | 1,878 | 1,773 |
| Net income | 1,459 | 1,521 | 1,404 | 1,399 | 1,360 | 1,592 | 1,275 | 1,322 | 1,297 | 2,980 | 2,952 | 5,755 | 5,184 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking ${ }^{2}$ | 2,971 | 3,023 | 2,891 | 2,879 | 2,746 | 3,004 | 2,766 | 2,730 | 2,651 | 5,994 | 5,750 | 11,520 | 10,819 |
| Business Banking ${ }^{2}$ | 900 | 904 | 875 | 850 | 812 | 820 | 811 | 814 | 773 | 1,804 | 1,632 | 3,357 | 3,190 |
| Canadian Banking | 3,871 | 3,927 | 3,766 | 3,729 | 3,558 | 3,824 | 3,577 | 3,544 | 3,424 | 7,798 | 7,382 | 14,877 | 14,009 |
| Caribbean \& U.S. Banking | 232 | 238 | 253 | 241 | 240 | 252 | 252 | 236 | 254 | 470 | 7992 | +986 | 1,003 |
| Total | 4,103 | 4,165 | 4,019 | 3,970 | 3,798 | 4,076 | 3,829 | 3,780 | 3,678 | 8,268 | 7,874 | 15,863 | 15,012 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 27.8\% | 28.6 \% | 26.7 \% | 26.6 \% | 28.0 \% | 32.1\% | 27.1 \% | 28.0 \% | 27.8 \% | 28.2 \% | 30.1 \% | 28.3 \% | 27.5 \% |
| Net interest margin (average earning assets, net) | 2.79 \% | 2.73\% | 2.71 \% | $2.66 \%$ | 2.67 \% | 2.66 \% | 2.69 \% | 2.68 \% | 2.69 \% | 2.76 \% | 2.66 \% | 2.68 \% | 2.68 \% |
| Efficiency ratio | $44.6 \%$ | 43.2\% | $46.6 \%$ | 46.0\% | 45.0\% | 43.4 \% | 47.7\% | 45.8\% | 45.1\% | 43.9\% | 44.2 \% | 45.2 \% | 46.2 \% |
| Operating leverage | 1.0\% | 0.4\% | 2.4 \% | (0.4)\% | 0.2\% | 6.4 \% | 0.0\% | 0.5\% | 4.7\% | 0.7\% | 3.4\% | 2.2\% | 1.3\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 438,600 | 434,500 | 430,100 | 423,700 | 417,300 | 413,100 | 409,000 | 405,000 | 400,400 | 436,500 | 415,200 | 421,100 | 403,800 |
| Earning assets, net | 419,200 | 415,600 | 412,200 | 405,700 | 398,900 | 395,500 | 391,000 | 386,000 | 382,200 | 417,400 | 397,200 | 403,100 | 385,400 |
| Loans and acceptances, net | 419,900 | 416,000 | 412,000 | 405,200 | 398,200 | 394,600 | 390,000 | 384,700 | 380,600 | 417,900 | 396,400 | 402,500 | 383,900 |
| Deposits | 357,900 | 357,000 | 352,100 | 346,400 | 342,400 | 336,700 | 329,700 | 321,300 | 314,600 | 357,500 | 339,500 | 344,400 | 320,100 |
| Attributed capital | 21,200 | 20,750 | 20,500 | 20,500 | 19,550 | 19,350 | 18,350 | 18,400 | 18,600 | 20,950 | 19,450 | 20,000 | 18,550 |
| Risk capital | 16,600 | 16,200 | 15,950 | 15,850 | 14,850 | 14,650 | 13,600 | 13,700 | 13,800 | 16,400 | 14,750 | 15,300 | 13,750 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Related loans and acceptances | 0.41 \% | 0.41 \% | 0.36\% | 0.37\% | $0.39 \%$ | $0.39 \%$ | 0.42 \% | 0.43\% | 0.45\% | $0.41 \%$ | $0.39 \%$ | 0.36\% | $0.43 \%$ |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptance ${ }^{4}$ | 0.02 \% | $0.04 \%$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | $0.00 \%$ | 0.00\% | 0.00\% | 0.03\% | $0.00 \%$ | 0.00\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{5}$ |  | 0.26 \% |  |  |  |  |  |  |  |  |  |  |  |
| Net write-offs / Average net loans and acceptances | 0.25\% | 0.23\% | 0.24\% | 0.25\% | 0.27\% | 0.25\% | 0.28\% | 0.30\% | $0.29 \%$ | 0.24\% | 0.26\% | 0.25\% | 0.28\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{6}$ | 269,100 | 270,800 | 264,800 | 252,500 | 258,100 | 245,000 | 239,600 | 235,300 | 228,000 | 269,100 | 258,100 | 264,800 | 239,600 |
| Assets under management | 4,600 | 4,400 | 4,600 | 4,400 | 4,800 | 4,500 | 4,600 | 4,400 | 4,400 | 4,600 | 4,800 | 4,600 | 4,600 |
| Number of employees (full-time equivalent) | 34,792 | 34,749 | 34,601 | 34,934 | 34,593 | 34,913 | 35,191 | 36,075 | 36,006 | 34,792 | 34,593 | 34,601 | 35,191 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,459 | 1,521 | 1,404 | 1,399 | 1,360 | 1,592 | 1,275 | 1,322 | 1,297 | 2,980 | 2,952 | 5,755 | 5,184 |
| Non-controlling interests | ${ }_{\text {(1) }}$ | (2) | +,404 | (4) | 1,360 | (3) | ${ }_{\text {(1) }}$ | ${ }_{\text {(1) }}$ | (4) | (3) | (2) | (5) | (8) |
| Add: After-tax effect of amortization of other intangibles | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 4 | 2 | 6 | 6 | 11 | 12 |
| Adjusted net income | 1,461 | 1,522 | 1,407 | 1,398 | 1,364 | 1,592 | 1,277 | 1,325 | 1,295 | 2,983 | 2,956 | 5,761 | 5,188 |
| Less: Capital charge | 461 | 467 | 462 | 463 | 429 | 437 | 438 | 442 | 433 | 928 | 866 | 1,791 | 1,756 |
| Economic profit ${ }^{7}$ | 1,000 | 1,055 | 945 | 935 | 935 | 1,155 | 839 | 883 | 862 | 2,055 | 2,090 | 3,970 | 3,432 |

Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ In Q1/18, the lines of business within Canadian Banking have been realigned. Prior period amounts have been revised from Personal Financial Services and Cards and Payment Solutions to Personal Banking and Business Financial Services to Business Banking.
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52
 Support

AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at April 30,2018 of $\$ 17.8$ billion and $\$ 9.1$ billion, respectively (January 31,2018 - $\$ 18.2$ billion and $\$ 9.1$ billion; April 30,2017 - $\$ 18.9$ billion and $\$ 9.8$ billion).
This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ In Q1/18, the lines of business within Canadian Banking have been realigned. Prior period amounts have been revised from Personal Financial Services and Cards and Payment Solutions to Personal Banking and Business Financial Services to Business Banking. This measure does not have a standardized meaning under GAAP. For futher information, refer to the Key performance and non-GAAP measures section on page 52 .
${ }^{4}$ Average loans and acceptances, net are reported net of allowance for credit losses. All other average balances are reported on a gross basis (before deducting allowance for credit losses)
As at Q2/18, average personal secured loans was $\$ 59.5$ bilion and average personal unsecured loans was $\$ 20.6$ bilion. The loans are secured by securrities, residential real estate, automotive assets and government guaranteas. Support.

AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at April 30,2018 of $\$ 17.8$ billion and $\$ 9.1$ billion, respectively (January 31,2018 - $\$ 18.2$ billion and $\$ 9.1$ billion; April 30 , 2017 - $\$ 18.9$ billion and $\$ 9.8$ billion).
${ }^{10}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52

| WEALTH MANAGEMENT <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | 02/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 632 | 612 | 583 | 578 | 546 | 541 | 524 | 496 | 466 | 1,244 | 1,087 | 2,248 | 1,955 |
| Fee-based revenue | 1,570 | 1,589 | 1,485 | 1,484 | 1,425 | 1,405 | 1,385 | 1,328 | 1,284 | 3,159 | 2,830 | 5,799 | 5,323 |
| Transaction and other revenue | 447 | 516 | 457 | 449 | 468 | 492 | 442 | 427 | 428 | 963 | 960 | 1,866 | 1,702 |
| U.S. Wealth accumulation plan gains(losses) ${ }^{2}$ | (44) | 66 | 37 | 36 | 42 | 47 | (10) | 36 | 54 | 22 | 89 | 162 | 23 |
| Total revenue | 2,605 | 2,783 | 2,562 | 2,547 | 2,481 | 2,485 | 2,341 | 2,287 | 2,232 | 5,388 | 4,966 | 10,075 | 9,003 |
| Provision for credit losses (PCL) | (20) |  |  |  | 15 | 13 | 22 | 14 |  | (22) | 28 | 34 | 48 |
| Non-interest expense | 1,972 | 1,951 | 1,868 | 1,877 | 1,853 | 1,868 | 1,797 | 1,734 | 1,680 | 3,923 | 3,721 | 7,466 | 6,992 |
| U.S. Weath accumulation plan (gains)/losses ${ }^{2}$ | (33) | 60 | 33 | 32 | 39 | 41 | (7) | 35 | 42 | 27 | 80 | 145 | 23 |
| Income taxes | 149 | 177 | 170 | 146 | 143 | 133 | 133 | 116 | 117 | 326 | 276 | 592 | 467 |
| Net income | 537 | 597 | 491 | 486 | 431 | 430 | 396 | 388 | 386 | 1,134 | 861 | 1,838 | 1,473 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Weatth Management | 742 | 749 | 717 | 693 | 692 | 713 | 663 | 620 | 614 | 1,491 | 1,405 | 2,815 | 2,506 |
| U.S. Wealth Management (including City National) | 1,255 | 1,384 | 1,252 | 1,251 | 1,205 | 1,183 | 1,094 | 1,076 | 1,050 | 2,639 | 2,388 | 4,891 | 4,173 |
| Global Asset Management | 516 | 556 | 508 | 507 | 486 | 493 | 482 | 484 | 460 | 1,072 | 979 | 1,994 | 1,894 |
| International Wealth ManagementTotal | 92 | 94 | 85 | 96 | 98 | 96 | 102 | 107 | 108 | 186 | 194 | 375 | 430 |
|  | 2,605 | 2,783 | 2,562 | 2,547 | 2,481 | 2,485 | 2,341 | 2,287 | 2,232 | 5,388 | 4,966 | 10,075 | 9,003 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 15.8\% | 17.3\% | 14.2\% | 13.9\% | 12.4\% | 12.2\% | 11.6\% | 11.4\% | 11.6\% | 16.5\% | 12.3\% | 13.2\% | 10.9\% |
| Net interest margin (average earning assets, net) | 3.47\% | 3.27\% | 3.13\% | 3.14\% | 2.99\% | 2.82\% | 2.82\% | 2.87\% | 2.88\% | 3.37\% | 2.90\% | 3.02\% | 2.84\% |
| Pre-tax margin | 26.3\% | 27.8\% | 25.8\% | 24.8\% | 23.1\% | 22.7\% | 22.6\% | 22.0\% | 22.5\% | 27.1\% | 22.9\% | 24.1\% | 21.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 89,000 | 88,200 | 86,800 | 86,400 | 89,000 | 90,100 | 87,900 | 83,000 | 80,000 | 88,600 | 89,600 | 88,100 | 83,200 |
| Earring assets, net | 74,800 | 74,300 | 73,900 | 73,100 | 74,800 | 76,200 | 73,800 | 68,800 | 65,700 | 74,500 | 75,500 | 74,500 | 68,800 |
| Loans and acceptances, net ${ }^{4}$ | 54,800 | 52,500 | 51,600 | 51,500 | 52,000 | 50,800 | 50,200 | 49,100 | 47,900 | 53,600 | 51,400 | 51,500 | 49,200 |
| Retail loans ${ }^{4}$ | 22,600 | 22,000 | 21,800 | 21,600 | 21,700 | 21,300 | 20,900 | 20,400 | 20,000 | 22,300 | 21,500 | 21,600 | 20,600 |
| Wholesale loans and acceptances ${ }^{4}$ | 32,400 | 30,700 | 29,800 | 29,900 | 30,300 | 29,500 | 29,300 | 28,700 | 27,900 | 31,500 | 29,900 | 29,900 | 28,600 |
| Deposits | 93,000 | 92,600 | 90,900 | 91,800 | 94,800 | 95,100 | 91,300 | 85,200 | 82,200 | 92,800 | 95,000 | 93,100 | 85,400 |
| Attributed capital | 13,600 | 13,400 | 13,300 | 13,450 | 13,700 | 13,400 | 13,000 | 12,900 | 13,000 | 13,500 | 13,550 | 13,450 | 12,950 |
| Risk capital | 6,200 | 6,100 | 6,000 | 5,900 | 5,950 | 5,700 | 5,150 | 4,900 | 4,850 | 6,150 | 5,850 | 5,900 | 4,850 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Related loans and acceotances ${ }^{5}$ | 0.41\% | 0.52\% | 1.04\% | 1.17\% | 1.36\% | 1.20\% | 1.41\% | 1.44\% | 1.54\% | 0.41\% | 1.37\% | 1.04\% | 1.44\% |
| Gross impaired loans on acquired credit impaired loans / Related loans and acceptances | 0.04\% | 0.05\% | 0.48\% | 0.52\% | 0.64\% | 0.68\% | 0.83\% | 1.04\% | 1.11\% | 0.04\% | 0.64\% | 0.48\% | 0.85\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2 )/ Average net loans and acceptances ${ }^{6}$ | (0.16)\% | (0.05)\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | \% | (0.10)\% | 0.00\% | 0.00\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{7}$ | 0.01\% | 0.04\% | 0.00\% | 0.04\% | 0.12\% | 0.10\% | 0.17\% | 0.11\% | 0.06\% | 0.02\% | 0.11\% | 0.07\% | 0.10\% |
| Net write-offs / Average net loans and acceptances | 0.07\% | 0.00\% | 0.08\% | (0.02)\% | 0.01\% | 0.04\% | 0.07\% | 0.00\% | (0.01)\% | 0.03\% | 0.03\% | 0.03\% | 0.02\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 364,800 | 365,900 | 359,600 | 343,600 | 349,800 | 336,500 | 326,600 | 318,100 | 303,200 | 364,800 | 349,800 | 359,600 | 326,600 |
| U.S. Wealth Management (including City National) | 458,500 | 453,000 | 442,700 | 412,300 | 427,100 | 395,000 | 394,200 | 389,600 | 362,600 | 458,500 | 427,100 | 442,700 | 394,200 |
| Global Asset Management | 6,600 | 6,600 | 6,600 | 6,400 | 6,500 | 6,200 | 6,200 | 6,300 | 5,900 | 6,600 | 6,500 | 6,600 | 6,200 |
| International Weath Management | 114,700 | 113,300 | 120,300 | 111,600 | 147,800 | 141,300 | 148,300 | 136,200 | 139,200 | 114,700 | 147,800 | 120,300 | 148,300 |
| Total | 944,600 | 938,800 | 929,200 | 873,900 | 931,200 | 879,000 | 875,300 | 850,200 | 810,900 | 944,600 | 931,200 | 929,200 | 875,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 96,000 | 94,700 | 90,400 | 85,300 | 84,200 | 79,500 | 76,000 | 71,500 | 67,200 | 96,000 | 84,200 | 90,400 | 76,000 |
| U.S. Wealth Management (including City National) | 126,000 | 122,500 | 119,100 | 108,100 | 113,100 | 101,000 | 103,000 | 100,100 | 91,000 | 126,000 | 113,100 | 119,100 | 103,000 |
| Global Asset Management ${ }^{8}$ | 424,500 | 424,800 | 415,200 | 393,100 | 401,800 | 389,200 | 392,600 | 388,600 | 372,300 | 424,500 | 401,800 | 415,200 | 392,600 |
| International Wealth ManagementTotal | 8,500 | 9,000 | 9,400 | 9,200 | 9,600 | 8,900 | 9,100 | 9,500 | 9,200 | 8,500 | 9,600 | 9,400 | 9,100 |
|  | 655,000 | 651,000 | 634,100 | 595,700 | 608,700 | 578,600 | 580,700 | 569,700 | 539,700 | 655,000 | 608,700 | 634,100 | 580,700 |
| Number of employees (full-time equivalent) | 17,313 | 17,092 | 16,946 | 16,947 | 16,597 | 16,521 | 16,371 | 16,213 | 15,982 | 17,313 | 16,597 | 16,946 | 16,371 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 537 | 597 | 491 | 486 | 431 | 430 | 396 | 388 | 386 | 1,134 | 861 | 1,838 | 1,473 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amorrization of other intangibles | 50 | 46 | 42 | 44 | 44 | 49 | 44 | 45 | 45 | 96 | 93 | 179 | 183 |
| Adjusted net income Less: Capital charge | 587 | 643 | 533 | 530 | 475 | 479 | 440 | 433 | 431 | 1,230 | 954 | 2,017 | 1,656 |
| Less: Capital charge | 296 | 301 | 299 | 304 | 300 | 303 | 309 | 310 | 302 | 597 | 603 | 1,206 | 1,229 |
| Economic profit ${ }^{\text { }}$ | 291 | 342 | 234 | 226 | 175 | 176 | 131 | 123 | 129 | 633 | 351 | 811 | 427 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 357,300 | 368,100 | 343,200 | 330,500 | 312,900 | 303,500 | 293,900 | 298,500 | 288,900 | 357,300 | 312,900 | 343,200 | 293,900 |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ Gains (losses) on investments in mutual funds used as economic hedges are included in revenue and related variability is included in market-linked compensation expense in our U.S. Weath Accumulation Plan.
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52 .
${ }^{4}$ Average total loans and acceptances are reported net of allowance for credit losses. Average retail and wholesale loans and acceptance balances are report gross (before deducting allowance for credit losses)
${ }^{5}$ Effective November 1,2017 , gross impaired loans exclude $\$ 229$ million of acquired crediti-impaired loans related to our acquistion of City National that have returned to performing status.
${ }^{6}$ PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 and prior to November 1 , 2017, PCL on loans not yet identified as impaired was included in Corporate 7 PCL PCL on impair
acceptances.
${ }^{8}$ Excludes asseis held by clients of Phililips, Hager \& North Investment Management Lad for which we earn either a nominal or no management fee. In Q2/18, \$nil balances of these assets were excluded.
9 This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52 .

|  |  |
| ---: | ---: |
| 824 | 939 |
| $(87)$ | 166 |
| 69 | 39 |
| 89 | 1,144 |
| 421 | 836 |
| - | - |
| 148 | 142 |
| 65 | 39 |
| 172 | 127 |


| IAS 39 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |
| 1,166 | 1,081 | 879 | 749 | 698 | 764 | 837 |
| 399 | (120) | 527 | (353) | (51) | 921 | 390 |
| 47 | 48 | 42 | 101 | 176 | 133 | 124 |
| 1,612 | 1,009 | 1,448 | 497 | 823 | 1,818 | 1,351 |
| 1,137 | 643 | 1,090 | 183 | 397 | 1,210 | 988 |
|  | - | - | - | 1 | - |  |
| 157 | 147 | 140 | 140 | 154 | 151 | 157 |
| 53 | 58 | 52 | 40 | 43 | 93 | 29 |
| 265 | 161 | 166 | 134 | 228 | 364 | 177 |

Income Statement
Net earned premiums ${ }^{1}$
Investment income ${ }^{2}$
Fee income
Total revenue
Insurance policyholder benefits, claims and acquisition expense (PBCAE)
Provision for credit losses (PCL)
Non-interest expense
Income taxes
Net income

| Total revenue by business |
| :--- |
| Canadian Insurance |
| International Insurance |
| Total |


|  |  |
| ---: | ---: |
| 310 | 621 |
| 496 | 523 |
| 806 | 1,144 |


|  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,098 | 473 | 978 | 20 | 295 | 1,437 | 894 |
| 514 | 536 | 470 | 477 | 528 | 381 | 457 |
| 1,612 | 1,009 | 1,448 | 497 | 823 | 1,818 | 1,351 |


|  |  |
| ---: | ---: |
| 931 | 998 |
| 1,019 | 947 |
| 1,950 | 1,945 |


|  |  |
| :--- | :--- |
| 2,569 | 3,373 |
| 1,997 | 1,778 |
| 4,566 | 5,151 |







| 15,600 | 15,400 |
| ---: | ---: |
| 1,950 | 1,750 |
| 1,750 | 1,600 |


| 14,700 | 14,700 | 13,900 | 14,000 | 14,200 | 14,500 | 14,500 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2,000 | 1,700 | 1,600 | 1,550 | 1,650 | 1,900 | 1,600 |
| 1,800 | 1,550 | 1,450 | 1,400 | 1,500 | 1,750 | 1,450 |


| 15,500 | 14,000 |
| ---: | ---: |
| 1,850 | 1,600 |
| 1,650 | 1,450 |


|  |  |
| ---: | ---: |
| 14,300 | 14,400 |
| 1,700 | 1,700 |
| 1,550 | 1,550 |


| Business information <br> Assets under management <br> Number of employees (full-time equivalent) |
| :--- |

## Other earninas measures

Net income
Non-controlling interests
Add: After-tax effect of amortization of other intanaibles
Adiusted net income
Less: Capital charge
Less: Capital cha

|  |  |
| ---: | ---: |
| 981 | 1,095 |
| 466 | 583 |
| 515 | 512 |
| $(174)$ | 26 |
| 351 | 768 |
| 70 | 68 |
| 9,763 | 9,977 |


| 1,302 | 1,233 | 1,008 | 1,003 | 1,065 | 1,131 | 1,184 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 794 | 718 | 511 | 473 | 508 | 596 | 661 |
| 508 | 515 | 497 | 530 | 557 | 535 | 523 |
| 279 | (225) | 369 | (481) | (172) | 543 | 225 |
| 1,063 | 573 | 1,021 | 130 | 349 | 1,158 | 933 |
| 74 | 70 | 69 | 53 | 48 | 52 | 55 |
| 9,676 | 9,331 | 9,262 | 8,785 | 9,164 | 9,305 | 8,644 |
| 1,200 | 1,100 | 1,100 | 1,000 | 1,000 | 900 | 800 |
| 2,691 | 2,716 | 2,663 | 2,676 | 2,657 | 2,734 | 3,186 |


| 2,076 | 2,011 | 4,546 | 4,594 |
| :---: | :---: | :---: | :---: |
| 1,049 | 984 | 2,496 | 2,424 |
| 1,027 | 1,027 | 2,050 | 2,170 |
| (148) | (112) | (58) | 633 |
| 1,119 | 1,151 | 2,787 | 3,208 |
| 138 | 122 | 266 | 216 |
| 9,763 | 9,262 | 9,676 | 9,164 |
| 1,300 | 1,100 | 1,200 | 1,000 |
| 2,837 | 2,663 | 2,691 | 2,657 |

${ }^{1}$ Premiums and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 insurance policyholder benefits and claims
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52
Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE.
6 This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

| INVESTOR \& TREASURY SERVICES |
| :--- |
| (Millions of Canadian dollars, except percentage amounts) |
| Income Statement <br> Net interst income <br> Non-interest income <br> Total revenue <br> Provision for credit losses (PCL) <br> Non-interest expense <br> Income taxes <br> Net income |

Q1/17

| Q4/17 |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | ---: |
|  | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |
|  |  |  |  |  |  |  |  |
| 128 | 141 | 173 | 237 | 214 | 195 | 190 |  |
| 474 | 453 | 435 | 394 | 390 | 382 | 350 |  |
| 602 | 594 | 608 | 631 | 604 | 577 | 540 |  |
| - | - | - | - | $(3)$ | - | - |  |
| 397 | 364 | 355 | 350 | 379 | 368 | 352 |  |
| 49 | 52 | 60 | 67 | 54 | 52 | 49 |  |
| 156 | 178 | 193 | 214 | 174 | 157 | 139 |  |


| 246 | 410 | 679 | 825 |
| :---: | :---: | :---: | :---: |
| 1,101 | 829 | 1,756 | 1,446 |
| 1,347 | 1,239 | 2,435 | 2,271 |
|  |  |  | (3) |
| 780 | 705 | 1,466 | 1,460 |
| 136 | 127 | 228 | 201 |
| 431 | 407 | 741 | 613 |

Financial ratios
$\quad$ Return on equity (ROE) ${ }^{1}$

| $28.1 \%$ | $26.9 \%$ |
| :--- | :--- |


| Average balances |
| :--- |
| Total assets |
| Trading securities |
| Loans and acceptances, net |
| Deposits |
| Client deposits |
| Wholesale fundina deposits |
| Attributed capital |
| Risk capital |


| Business information <br> Assets under administration <br> Number of employees (full-time equivalent) |
| :--- |

## 4,439,800 $\quad 4,431,800$

| $4,266,600$ | $4,251,300$ | $4,111,400$ | $3,797,000$ | $3,929,400$ | $3,724,300$ | $3,617,700$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 4,771 | 4,783 | 4,751 | 4,781 | 4,776 | 4,958 | 4,926 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 27.5\% | 24.9\% | 22.7\% | 17.9\% |
| :---: | :---: | :---: | :---: |
| 132,200 | 137,500 | 138,100 | 142,500 |
| 29,200 | 40,600 | 38,300 | 47,800 |
| 2,800 | 2,000 | 2,100 | 1,700 |
| 159,400 | 128,200 | 132,800 | 134,300 |
| 57,500 | 52,700 | 54,400 | 52,800 |
| 101,900 | 75,500 | 78,400 | 81,500 |
| 3,100 | 3,250 | 3,200 | 3,350 |
| 2,600 | 2,750 | 2,700 | 2,850 |

Other earnings measure
Net income (loss)
Non-controllina interests
Add: After-tax effect of amortization of other intanaibles and aoodwill impairment
Adiusted net income
Economic profit (loss)


|  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 156 | 178 | 193 | 214 | 174 | 157 | 139 |
| - | - | $(1)$ | - | - | $(1)$ | - |
| 4 | 3 | 4 | 4 | 4 | 5 | 4 |
| 160 | 181 | 196 | 218 | 178 | 161 | 143 |
| 72 | 70 | 69 | 75 | 77 | 80 | 77 |
| 88 | 111 | 127 | 143 | 101 | 81 | 66 |


| $\begin{gathered} 431 \\ (1) \end{gathered}$ | 407 <br> (1) | $\begin{array}{r} 741 \\ \text { (1) } \end{array}$ | 613 $(1)$ |
| :---: | :---: | :---: | :---: |
| 8 | 8 | 15 | 16 |
| 438 | 414 | 755 | 628 |
| 138 | 144 | 286 | 316 |
| 300 | 270 | 46 | 312 |

[^2]| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 841 | 866 | 851 | 845 | 922 | 947 | 857 | 892 | 993 | 1,707 | 1,869 | 3,565 | 3,804 |
| Non-interest income (teb) ${ }^{1}$ | 1,169 | 1,309 | 1,103 | 1,195 | 1,195 | 1,124 | 1,036 | 1,195 | 997 | 2,478 | 2,319 | 4,617 | 4,146 |
| Total revenue (teb) | 2,010 | 2,175 | 1,954 | 2,040 | 2,117 | 2,071 | 1,893 | 2,087 | 1,990 | 4,185 | 4,188 | 8,182 | 7,950 |
| Provision for credit losses (PCL) | (7) | 20 | (38) | 44 | 24 | 32 | 51 | 33 | 123 | 13 | 56 | 62 | 327 |
| Non-interest expense | 1,190 | 1,214 | 1,222 | 1,199 | 1,173 | 1,125 | 1,151 | 1,160 | 1,080 | 2,404 | 2,298 | 4,719 | 4,466 |
| Income taxes | 162 | 193 | 186 | 186 | 252 | 252 | 209 | 259 | 204 | 355 | 504 | 876 | 887 |
| Net income | 665 | 748 | 584 | 611 | 668 | 662 | 482 | 635 | 583 | 1,413 | 1,330 | 2,525 | 2,270 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 967 | 994 | 1,049 | 995 | 1,020 | 936 | 976 | 956 | 892 | 1,961 | 1,956 | 4,000 | 3,694 |
| Global Markets | 1,092 | 1,221 | 976 | 1,134 | 1,162 | 1,194 | 978 | 1,148 | 1,125 | 2,313 | 2,356 | 4,466 | 4,361 |
| Other | (49) | (40) | (71) | (89) | (65) | (59) | (61) | (17) | (27) | (89) | (124) | (284) | (105) |
| Total | 2,010 | 2,175 | 1,954 | 2,040 | 2,117 | 2,071 | 1,893 | 2,087 | 1,990 | 4,185 | 4,188 | 8,182 | 7,950 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{2}$ | 13.4 \% | 14.7 \% | 12.4 \% | 11.9 \% | 14.2 \% | 13.3 \% | 10.4 \% | 14.2 \% | 12.1 \% | 14.1\% | 13.7 \% | 12.9 \% | 12.2 \% |
| Total compensation to revenue ${ }^{3}$ | 37.0\% | 36.4 \% | 37.0 \% | 38.0\% | $35.4 \%$ | 35.6 \% | 36.1 \% | 34.6 \% | $34.3 \%$ | 36.7 \% | 35.2 \% | 36.6 \% | $34.9 \%$ |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 563,700 | 570,200 | 490,600 | 494,000 | 499,600 | 493,600 | 496,700 | 514,500 | 502,600 | 567,000 | 496,500 | 494,400 | 508,200 |
| Trading securities | 98,900 | 100,800 | 86,500 | 86,800 | 95,000 | 98,900 | 105,300 | 104,600 | 100,700 | 99,900 | 96,900 | 91,800 | 104,900 |
| Loans and acceptances, net | 82,800 | 81,400 | 83,000 | 83,100 | 83,600 | 83,800 | 85,500 | 87,400 | 89,600 | 82,100 | 83,700 | 83,400 | 88,100 |
| Deposits | 71,000 | 64,900 | 62,800 | 59,500 | 59,900 | 58,700 | 59,200 | 61,600 | 62,200 | 67,900 | 59,300 | 60,200 | 61,500 |
| Attributed capital | 19,700 | 19,650 | 18,050 | 19,550 | 18,700 | 19,100 | 17,600 | 17,200 | 18,850 | 19,650 | 18,900 | 18,850 | 17,900 |
| Risk capital | 18,150 | 18,150 | 16,600 | 18,200 | 17,650 | 18,000 | 16,500 | 16,100 | 17,800 | 18,150 | 17,800 | 17,600 | 16,800 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quaility $\quad$ Gross impaired loans / Related loans and acceptances | 0.80 \% | 0.67 \% | 0.63 \% | 0.94 \% | 1.18\% | 1.66 \% | 1.78\% | 1.53 \% | 1.38\% | 0.80 \% | 1.18\% | 0.63 \% | 1.73 \% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{4}$ | (0.12)\% | (0.10)\% | $0.00 \%$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | (0.11)\% | 0.00\% | 0.00\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{5}$ | $0.07 \%$ | 0.22 \% | (0.18)\% | 0.21 \% | 0.12 \% | 0.15\% | $0.24 \%$ | $0.15 \%$ | 0.56\% | 0.15\% | $0.13 \%$ | $0.07 \%$ | 0.37\% |
| Net write-offs / Average net loans and acceptances | (0.02)\% | 0.04\% | 0.23\% | 0.06\% | 0.12\% | (0.08)\% | 0.01\% | 0.50\% | 0.00\% | $0.01 \%$ | $0.02 \%$ | 0.09\% | 0.17\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 12,900 | 12,100 | 12,700 | 12,300 | 13,800 | 13,600 | 14,600 | 13,900 | 13,400 | 12,900 | 13,800 | 12,700 | 14,600 |
| Number of employees (full-time equivalent) | 3,936 | 3,917 | 3,970 | 4,188 | 3,758 | 3,817 | 3,883 | 4,132 | 3,824 | 3,936 | 3,758 | 3,970 | 3,883 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests |  |  | 58 |  |  |  |  |  |  |  |  | 2,525 |  |
| Add: After-tax effect of amortization of other intangibles |  |  |  |  |  |  | (1) | 1 |  |  |  |  |  |
| Adjusted net income | 665 | 748 | 584 | 611 | 668 | 662 | 481 | 636 | 583 | 1,413 | 1,330 | 2,525 | 2,270 |
| Less: Capital charge | 429 | 442 | 407 | 441 | 410 | 432 | 419 | 412 | 441 | 871 | 842 | 1,690 | 1,694 |
| Economic profit (loss) ${ }^{6}$ | 236 | 306 | 177 | 170 | 258 | 230 | 62 | 224 | 142 | 542 | 488 | 835 | 576 |

${ }^{1}$ Non-interest income is adjusted for teb commencing Q2/16.
${ }^{2}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52
 stock based compensation, severance, retention costs, and variable compensation.

 acceptances.
${ }^{6}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52

| CORPORATE SUPPORT <br> (Millions of Canadian dollars) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | (22) | (17) | (21) | (28) | (40) | (50) | (48) | (58) | (151) | (39) | (90) | (139) | (390) |
| Non-interest income (teb) ${ }^{1}$ | (119) | (98) | (205) | (44) | - | (64) | (78) | (139) | (18) | (217) | (64) | (313) | (202) |
| Total revenue (teb) | (141) | (115) | (226) | (72) | (40) | (114) | (126) | (197) | (169) | (256) | (154) | (452) | (592) |
| Provision for (recovery of) credit losses (PCL) | 1 | (1) | 2 | (3) | 1 |  | (1) |  | 51 |  | 1 |  | 51 |
| Non-interest expense | (14) | 54 | 62 | 92 | 62 | 22 | (2) | 8 | 14 | 40 | 84 | 238 | 30 |
| Income taxes | (143) | 32 | (227) | (122) | (94) | (131) | (111) | (234) | (225) | (111) | (225) | (574) | (691) |
| Net income (loss) | 15 | (200) | (63) | (39) | (9) | (5) | (12) | 29 | (9) | (185) | (14) | (116) | 18 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Additional information teb adjustment | (151) | (92) | (225) | (107) | (97) | (119) | (115) | (267) | (203) | (243) | (216) | (548) | (736) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 38,300 | 35,500 | 35,000 | 31,300 | 28,100 | 28,200 | 25,200 | 24,100 | 24,200 | 36,900 | 28,100 | 30,600 | 24,300 |
| Attributed capital | 7,950 | 8,150 | 8,900 | 7,400 | 8,100 | 7,950 | 9,300 | 8,050 | 7,000 | 8,100 | 7,950 | 8,100 | 7,750 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 15 | (200) | (63) | (39) | (9) | (5) | (12) | 29 | (9) | (185) | (14) | (116) | 18 |
| Non-controlling interests | (7) | (9) | (9) | (9) | (8) | (9) | (9) | (7) | (9) | (16) | (17) | (35) | (44) |
| Add: After-tax effect of amortization of other intangibles | (3) | 2 | 1 | - |  |  | 3 | (4) | 1 | (1) |  | 1 | 1 |
| Adjusted net (loss) income | 5 | (207) | (71) | (48) | (17) | (14) | (18) | 18 | (17) | (202) | (31) | (150) | (25) |
| Less: Capital charge | 174 | 184 | 200 | 167 | 177 | 178 | 221 | 194 | 164 | 358 | 355 | 722 | 738 |
| Economic profit (loss) ${ }^{2}$ | (169) | (391) | (271) | (215) | (194) | (192) | (239) | (176) | (181) | (560) | (386) | (872) | (763) |

${ }^{1}$ Non-interest income is adjusted for teb commencing Q2/16.
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

${ }^{1}$ Investment, net of applicable allowance represents debt and equity securities at fair value through other comprehensive income (available-for-sale securities under IAS 39) and amortized cost (held-to-maturity securities under IAS 39 ). For further details on the impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to the Q2/18 Report to Shareholders and our 2017 Annual Report.


[^3]
## Net income

Other comprenensive income (loss), net of taxes
ms that will be reclassified subsequently to income: Net change in unrealized gains (losses) on available-for-sale securities
Net unrealized gains (losses) on avaiiable-for-sale securities
Reclassification of net losses (gains) on available-for-sale securities to income
Net change in unrealized gains (losses) on debt securities
and loans at fair value through other comprehensive income
Net unrealized gains (losses) on debt securities and loans
at fair value through other comprehensive income
Reclassification of net losses (gains) on debt in profit or loss
at fair value

Foreign currency translation adjustments
Unrealized foreign currency translation gains (losses)
Net foreign currency translation gains (losses) from hedging activities
Reclassification of losses (gains) on foreign currency translation to income

Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges
Reclassification of losses (gains) on derivatives designated as cash flow through profit or loss

Items that will not be reclassified subsequently to income:
Remeasurements of employee benefit plans
Net fair value change due to credit risk on financial liabilities designated as at fair value through profit or loss
Net gains (losses) on equity securities designated
at fair value through other comprehensive income

Total other comprehensive income (loss), net of taxes
Total comprehensive income (loss)
Total comprehensive income (loss) attributable to:
Shareholders
Non-controlling interests

| IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
|  |  | $\begin{gathered} 68 \\ (20) \\ \hline \end{gathered}$ | $\begin{gathered} 67 \\ (27) \end{gathered}$ | $\begin{aligned} & 128 \\ & (37) \\ & \end{aligned}$ | $\begin{array}{r} (129) \\ (12) \end{array}$ | (92) | $\begin{array}{r} 96 \\ 5 \end{array}$ | $\begin{gathered} 50 \\ (18) \end{gathered}$ | $\begin{gathered} (1) \\ (49) \end{gathered}$ |  | $\begin{aligned} & 134 \\ & (96) \end{aligned}$ | $\begin{gathered} 73 \\ (48) \end{gathered}$ |
| $\begin{gathered} (14) \\ 9 \end{gathered}$ | $\begin{gathered} (24) \\ 15 \end{gathered}$ |  |  |  |  |  |  |  | (38) |  |  |  |
| (35) (28) |  | 48 | 40 | 91 | (141) |  |  |  | (63) |  |  | 25 |
| (40) | (37) |  |  |  |  | (92) | 101 | 32 | (77) | (50) | 38 |  |
| $\begin{gathered} 1,978 \\ (710) \end{gathered}$ | $\begin{gathered} (2,006) \\ 658 \end{gathered}$ | $\begin{gathered} 1,702 \\ (638) \end{gathered}$ | $\begin{aligned} & (4,405) \\ & 1,538 \end{aligned}$ | $\begin{gathered} 2,595 \\ (1,005) \end{gathered}$ | $\begin{gathered} (1,462) \\ 543 \end{gathered}$ | $\begin{gathered} 979 \\ (305) \end{gathered}$ | $\begin{gathered} 1,301 \\ (426) \end{gathered}$ | $\begin{aligned} & (5,152) \\ & 2,016 \end{aligned}$ | $(28)$ $(52)$ | $\begin{gathered} 1,133 \\ (462) \end{gathered}$ | $(1,570)$ 438 | $\begin{aligned} & 147 \\ & 113 \end{aligned}$ |
|  |  |  |  | - | (10) |  |  |  |  | (10) | (10) |  |
| 1,268 | $(1,348)$ | 1,064 | $(2,867)$ | 1,590 | (929) | 674 | 875 | $(3,136)$ | (80) | 661 | $(1,142)$ | 260 |
| (217) | 424 | 27 | 585 | (86) | 96 | (56) | (120) | 230 | 207 | 10 | 622 | (35) |
| 144 | (153) | 7 | (167) | 31 | 37 | 60 | 50 | (88) | (9) | 68 | (92) | 52 |
| (73) | 271 | 34 | 418 | (55) | 133 | 4 | (70) | 142 | 198 | 78 | 530 | 17 |
| 84 | 49 | (42) | 510 | (275) | 597 | 25 | (432) | (216) | 133 | 322 | 790 | $(1,077)$ |
| 144 | (18) | (58) | (20) | (212) | (33) | (90) | (87) | (265) | 126 | (245) | (323) | (322) |
| 1 | (2) | (100) |  |  |  |  |  |  | (1) |  |  |  |
|  |  |  | 490 | (487) | 564 | (65) | (519) | (481) | 258 | 77 | 467 | $(1,399)$ |
| 1,384 | $(1,085)$ | 1,046 | $(1,919)$ | 1,139 | (373) | 521 | 387 | $(3,443)$ | 299 | 766 | (107) | $(1,097)$ |
| 4,444 | 1,927 | 3,883 | 877 | 3,948 | 2,654 | 3,064 | 3,282 | (870) | 6,371 | 6,602 | 11,362 | 9,361 |
| 4,432 | 1,919 | 3,872 | 871 | 3,935 | 2,645 | 3,052 | 3,270 | (875) | 6,351 | 6,580 | 11,323 | 9,306 |
| 12 |  | 11 | 6 | 13 | 9 | 12 | 12 | 5 | 20 | 22 | 39 | 55 |
| 4,444 | 1,927 | 3,883 | 877 | 3,948 | 2,654 | 3,064 | 3,282 | (870) | 6,371 | 6,602 | 11,362 | 9,361 |


| STATEMENTS OF CHANGES IN EQUITY (Millions of Canadian dollars) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6,306 | 6,413 | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,205 | 6,413 | 6,713 | 6,713 | 5,100 |
| Issued |  |  |  |  |  |  |  |  | 750 |  |  | - | 1,855 |
| Redeemed |  | (107) | (300) |  | - | - | - |  | - | (107) |  | (300) |  |
| Purchased for cancellation |  |  |  |  |  |  |  |  | (242) |  |  |  | (242) |
| Balance at end of period | 6,306 | 6,306 | 6,413 | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,306 | 6,713 | 6,413 | 6,713 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 17,647 | 17,730 | 17,759 | 17,717 | 17,898 | 17,939 | 17,876 | 17,883 | 17,774 | 17,730 | 17,939 | 17,939 | 14,573 |
| Issued | 15 | 30 | 39 | 42 | 50 | 96 | 74 | 38 | 109 | 45 | 146 | 227 | 3,422 |
| Purchased for cancellation | (28) | (113) | (68) |  | (231) | (137) | (11) | (45) |  | (141) | (368) | (436) | (56) |
| Balance at end of period | 17,634 | 17,647 | 17,730 | 17,759 | 17,717 | 17,898 | 17,939 | 17,876 | 17,883 | 17,634 | 17,717 | 17,730 | 17,939 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period |  |  |  | (1) | - |  | (1) | - | (1) |  |  | - | (2) |
| Sales | 64 | 69 | 48 | 38 | 23 | 21 | 28 | 40 | 64 | 133 | 44 | 130 | 172 |
| Purchases | (67) | (69) | (48) | (37) | (24) | (21) | (27) | (41) | (63) | (136) | (45) | (130) | (170) |
| Balance at end of period | (3) |  |  |  | (1) |  |  | (1) |  | (3) | (1) |  |  |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (7) | (27) | 112 | (10) | (33) | (80) | (101) | (87) | 88 | (27) | (80) | (80) | 38 |
| Sales | 1,344 | 1,425 | 1,000 | 1,099 | 1,124 | 1,191 | 1,056 | 1,503 | 1,425 | 2,769 | 2,315 | 4,414 | 4,973 |
| Purchases | $(1,432)$ | $(1,405)$ | $(1,139)$ | (977) | $(1,101)$ | $(1,144)$ | $(1,035)$ | $(1,517)$ | $(1,600)$ | $(2,837)$ | $(2,245)$ | $(4,361)$ | $(5,091)$ |
| Balance at end of period | (95) | (7) | (27) | 112 | (10) | (33) | (80) | (101) | (87) | (95) | (10) | (27) | (80) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 45,764 | 45,359 | 44,479 | 42,538 | 42,996 | 41,519 | 40,424 | 39,590 | 38,856 | 45,359 | 41,519 | 41,519 | 37,811 |
| Transition adjustment for IFRS $9{ }^{1}$ | - | (558) |  |  |  |  |  |  |  | (558) |  |  |  |
| Net income attributable to shareholders | 3,051 | 3,001 | 2,829 | 2,783 | 2,801 | 3,015 | 2,533 | 2,886 | 2,560 | 6,052 | 5,816 | 11,428 | 10,405 |
| Other comprehensive income | 229 | 29 | (100) | 490 | (487) | 564 | (65) | (519) | (481) | 258 | 77 | 467 | $(1,399)$ |
| Preferred share dividends | (71) | (72) | (72) | (76) | (77) | (75) | (75) | (85) | (74) | (143) | (152) | (300) | (294) |
| Common share dividends | $(1,356)$ | $(1,319)$ | $(1,324)$ | $(1,269)$ | $(1,271)$ | $(1,232)$ | $(1,234)$ | $(1,202)$ | $(1,206)$ | $(2,675)$ | $(2,503)$ | $(5,096)$ | $(4,817)$ |
| Premium paid on common shares purchased for cancellation | (196) | (810) | (454) |  | $(1,406)$ | (814) | (59) | (247) | - | $(1,006)$ | $(2,220)$ | $(2,674)$ | (306) |
| Premium paid on preferred shares purchased for cancellation | (1) |  |  | () |  |  | (12) | - | (22) | (4) |  |  | (22) |
| Share-based compensation awards | (1) | (3) | (9) | (6) | (13) | (12) | (12) | (10) | (26) | (4) | (25) | (40) | (54) |
| Issuance costs | - |  |  |  | (1) |  | - |  | (9) |  | (1) | (1) | (16) |
| Other | (15) | 137 | 10 | 19 | (4) | 31 | 7 | 11 | (8) | 122 | 27 | 56 | 211 |
| Balance at end of period | 47,405 | 45,764 | 45,359 | 44,479 | 42,538 | 42,996 | 41,519 | 40,424 | 39,590 | 47,405 | 42,538 | 45,359 | 41,519 |
| Other components of equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| at fair value through other comprehensive income | 84 | 124 |  |  |  |  |  |  |  | 84 |  |  |  |
| Unrealized foreign currency translation gains and losses, net of hedging activities | 3,465 | 2,200 | 3,545 | 2,484 | 5,344 | 3,759 | 4,685 | 4,013 | 3,141 | 3,465 | 5,344 | 3,545 | 4,685 |
| Gains and losses on derivatives designated as cash flow hedges | 629 | 702 | 431 | 397 | (21) | 34 | (99) | (103) | (33) | 629 | (21) | 431 | (99) |
| Balance at end of period | 4,178 | 3,026 | 4,354 | 3,211 | 5,613 | 3,992 | 4,926 | 4,342 | 3,439 | 4,178 | 5,613 | 4,354 | 4,926 |
| Total retained earnings and other components of equity | 51,583 | 48,790 | 49,713 | 47,690 | 48,151 | 46,988 | 46,445 | 44,766 | 43,029 | 51,583 | 48,151 | 49,713 | 46,445 |
|  | 75,425 | 72,736 | 73,829 | 72,274 | 72,570 | 71,566 | 71,017 | 69,253 | 67,538 | 75,425 | 72,570 | 73,829 | 71,017 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 588 | 599 | 587 | 598 | 585 | 595 | 583 | 588 | 573 | 599 | 595 | 595 | 1,798 |
| Dividends | (1) | (18) |  | (17) | - | (17) |  | (17) |  | (19) | (17) | (34) | (63) |
| Net income attributable to Non-controlling interests | 9 | 11 | 8 | 13 | 8 | 12 | 10 | 9 | 13 | 20 | 20 | 41 | 53 |
| Foreign currency translation adjustments | 3 | (3) | 3 | (7) | 5 | (3) | 2 | 3 | (8) | - | 2 | (2) | 2 |
| Redemption of trust capital securities | - |  |  | - | - | - | - | - | - |  |  | - | $(1,200)$ |
| Other | 1 | (1) | 1 | - | - | (2) | - | - | 10 |  | (2) | (1) | 5 |
| Balance at end of period | 600 | 588 | 599 | 587 | 598 | 585 | 595 | 583 | 588 | 600 | 598 | 599 | 595 |
| Total equity | 76,025 | 73,324 | 74,428 | 72,861 | 73,168 | 72,151 | 71,612 | 69,836 | 68,126 | 76,025 | 73,168 | 74,428 | 71,612 |

${ }^{1}$ For further details, refer to the Q2/18 Report to Shareholders and our 2017 Annual Report.

| SECURITIZATION OF OUR FINANCIAL ASSETS (Millions of Canadian dollars) | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | 2017 | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 9,828 | 8,776 | 8,589 | 10,314 | 8,978 | 10,420 | 10,094 | 11,379 | 10,839 | 8,776 | 10,420 | 10,420 | 8,314 |
| Securitized |  | 2,025 | 711 |  | 3,003 |  | 987 |  | 1,084 | 2,025 | 3,003 | 3,714 | 4,596 |
| Reversal of prior securitizations | (702) | (973) | (524) | $(1,725)$ | $(1,667)$ | $(1,442)$ | (661) | $(1,285)$ | (544) | $(1,675)$ | $(3,109)$ | $(5,358)$ | $(2,490)$ |
| Closing balance | 9,126 | 9,828 | 8,776 | 8,589 | 10,314 | 8,978 | 10,420 | 10,094 | 11,379 | 9,126 | 10,314 | 8,776 | 10,420 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,287 | 1,366 | 967 | 1,060 | 1,180 | 1,297 | 1,115 | 852 | 977 | 1,366 | 1,297 | 1,297 | 1,080 |
| Securitized |  |  | 407 |  |  |  | 278 | 401 | - |  |  | 407 | 679 |
| Amortization | (28) | (79) | (8) | (93) | (120) | (117) | (96) | (138) | (125) | (107) | (237) | (338) | (462) |
| Closing balance | 1,259 | 1,287 | 1,366 | 967 | 1,060 | 1,180 | 1,297 | 1,115 | 852 | 1,259 | 1,060 | 1,366 | 1,297 |
| Bond participation certificates - sold |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 44 | 49 | 58 | 68 | 75 | 81 | 94 | 99 | 140 | 49 | 81 | 81 | 138 |
| Sold | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other ${ }^{2}$ | (9) | (5) | (9) | (10) | (7) | (6) | (13) | (5) | (41) | (14) | (13) | (32) | (57) |
| Closing balance | 35 | 44 | 49 | 58 | 68 | 75 | 81 | 94 | 99 | 35 | 68 | 49 | 81 |
| Total exposures securitized | 10,420 | 11,159 | 10,191 | 9,614 | 11,442 | 10,233 | 11,798 | 11,303 | 12,330 | 10,420 | 11,442 | 10,191 | 11,798 |

${ }^{1}$ Amounts include assets that we have securitized but continue to service.
${ }^{2}$ Other primarily relates to foreign exchange translation gains and losses. For bond participation certificates, maturity of bonds is also included in this category.

| Our financial assets ${ }^{1}$ |
| :--- |
| Credit cards |
| Total drawn |
| Capital charges drawn |
| Capital charges undrawn |
| Credit card loans securitized |
| Past due |
| Net write-offs |


|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,981 | 1,916 | 2,838 | 3,187 | 1,440 | 2,680 | 1,853 | 1,959 | 1,361 |
| 80 | 81 | 119 | 132 | 61 | 115 | 80 | 84 | 60 |
| 96 | 78 | 113 | 126 | 84 | 159 | 106 | 111 | 79 |
|  |  |  |  |  |  |  |  |  |
| 78 | 81 | 71 | 67 | 78 | 81 | 75 | 79 | 84 |
| 56 | 46 | 45 | 52 | 56 | 51 | 56 | 63 | 64 |

## OFF-BALANCE SHEET ARRANGEMENT

 OUTSTANDING SECURITIZED ASSETS (Millions of Canadian dollars, except percentage amounts)

| Asset-backed securities |
| :--- |
| Auto loans and leases |
| Consumer loans ${ }^{5}$ |
| Credit cards |
| Dealer floor plan receivables |
| Equipment receivables |
| Fleet finance receivables |
| Insurance premiums |
| Residential mortgages |
| Student loans |
| Trade receivables |
| Transportation finance |
| Total off-balance sheet arrangements outstanding securitized assets |


| 369 | 2.21\% | 16 | 354 | 2.27\% | 15 | 371 | 0.00\% | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16,739 | 0.48\% | 54 | 15,874 | 0.46\% | 53 | 16,783 | 0.37\% | 74 |
| 1,848 | 2.97\% | 10 | 1,697 | 2.76\% | 11 | 1,634 | 2.54\% | 14 |
| 5,959 | 4.23\% | 13 | 5,735 | 4.66\% | 12 | 5,745 | 4.43\% | 12 |
| 1,954 | 0.20\% | >100 | 1,900 | 0.24\% | >100 | 2,064 | 0.23\% | >100 |
| 1,963 | 0.55\% | 46 | 1,726 | 0.35\% | 65 | 1,809 | 0.41\% | 59 |
| 1,182 | 0.23\% | 62 | 1,156 | 0.24\% | 58 | 1,294 | 0.04\% | >100 |
| 290 | 0.25\% | 88 | 284 | 0.25\% | 90 | 336 | 0.12\% | >100 |
| 1,377 |  |  | 1,377 |  |  | 1,377 | - |  |
| 3,174 | 0.90\% | >100 | 2,126 | 0.94\% | >100 | 2,253 | 1.00\% | 88 |
| 2,764 | 0.40\% | 51 | 2,567 | 0.22\% | >100 | 3,042 | 0.29\% | 80 |
| 1,615 | - | - | 1,618 | - | - | 1,914 | - |  |
| 39,234 |  |  | 36,414 |  |  | 38,622 |  |  |


| 359 | $0.00 \%$ | - |
| ---: | :---: | ---: |
| 16,794 | $0.33 \%$ | 81 |
| 1,676 | $2.46 \%$ | 13 |
| 7,071 | $3.99 \%$ | 12 |
| 2,071 | $0.21 \%$ | $>100$ |
| 1,749 | $0.44 \%$ | 51 |
| 1,276 | $0.06 \%$ | $>100$ |
| 163 | $0.21 \%$ | $>100$ |
| 1,377 | - | - |
| 2,454 | $0.90 \%$ | $>100$ |
| 2,687 | $0.12 \%$ | $>100$ |
| 1,959 | - | - |
| 39,636 |  |  |

 mortgages.
${ }^{2}$ Amounts represent credit card loans securitized greater than 90 days past due.
 these are internally rated as investment grade.

 loss.
Amounts are reported on a two-month lag.

| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED <br> (Millions of Canadian dollars) | Q2/18 |  | Q1/18 |  | Q4/17 |  | Q3/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book |
| Securitization exposures retained or purchased |  |  |  |  |  |  |  |  |
| Asset-backed securities | 5,812 | 619 | 5,210 | 806 | 4,873 | 830 | 4,266 | 471 |
| Auto loans and leases | 17,563 | 84 | 16,760 | 361 | 17,610 | 293 | 17,155 | 295 |
| Commercial mortaages | 921 | 4,956 | 889 | 3,363 | 868 | 2,986 | 512 | 1,041 |
| Consumer loans | 3,758 |  | 3,604 |  | 3,386 |  | 3,388 |  |
| Credit cards | 10,920 | 168 | 10,699 | 197 | 9,750 | 98 | 10,858 | 95 |
| Dealer floor plan receivables | 1,951 |  | 1,910 |  | 2,067 |  | 2,076 |  |
| Equipment receivables | 2,638 | 4 | 2,217 | 6 | 2,311 | 22 | 2,150 | 11 |
| Residential mortgages | 5,100 | 1,011 | 4,962 | 1,181 | 5,054 | 1,350 | 4,779 | 1,400 |
| Student loans | 5,426 | 15 | 4,971 | 13 | 5,911 | 18 | 6,092 | 3 |
| Trade receivables | 1,327 |  | 1,378 |  | 2,780 | - | 2,432 | - |
| Other | 3,754 | 445 | 3,740 | 400 | 3,803 | 310 | 3,770 | 231 |
| Total securitization and resecuritization exposures retained or purchased | 59,170 | 7,302 | 56,340 | 6,327 | 58,413 | 5,907 | 57,478 | 3,547 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED <br> (Millions of Canadian dollars) | Q2/18 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book |  |  |  |  |  |  |  | Trading book <br> Standardized approach |  |
|  | Standardized approach |  | Rating based approach |  | Internal assessment approach |  | Total |  |  |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges |
| < $10 \%$ |  |  | 8,212 | 47 | 35,257 | 209 | 43,469 | 256 | 4,812 | 27 |
| > $10 \% \leq 20 \%$ | 4,864 | 75 | 1,259 | 15 | 6,015 | 61 | 12,138 | 151 | 2,346 | 36 |
| > 20\% $\leq 50 \%$ | 333 | 9 | 229 | 8 | 450 | 14 | 1,012 | 31 | 53 | 2 |
| > $50 \% \leq 100 \%$ | 7 | 1 |  |  | 1,643 | 85 | 1,650 | 86 | 81 | 6 |
| > 100\% $\leq 650 \%$ | 856 | 73 |  | - | - | - | 856 | 73 |  |  |
| > $650 \%$ < $1250 \%$ |  |  |  | - | - | - | - |  |  |  |
| 1250\% | 13 | 13 | 32 | 32 | - | - | 45 | 45 | 10 | 10 |
| Total securitization and resecuritization exposures retained or purchased | 6,073 | 171 | 9,732 | 102 | 43,365 | 369 | 59,170 | 642 | 7,302 | 81 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3,4}$ <br> (Millions of Canadian dollars) | Q1/18 |  | Q1/18 |  | Q4/17 |  | Q4/17 |  | Q3/17 |  | Q3/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book Total |  | Trading book Total |  | Banking book Total |  | Trading book Total |  | Banking book Total |  | Trading book Total |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges |
| < 10\% | 40,018 | 235 | 4,252 | 24 | 40,227 | 237 | 4,252 | 24 | 40,070 | 237 | 2,529 | 14 |
| > $10 \% \leq 20 \%$ | 12,873 | 158 | 1,959 | 31 | 14,209 | 175 | 1,522 | 23 | 13,501 | 166 | 882 | 13 |
| > $20 \%$ < $50 \%$ | 1,059 | 34 | 16 | - | 1,105 | 35 | 12 | - | 1,077 | 34 | 37 | 1 |
| > $50 \% \leq 100 \%$ | 1,534 | 80 | 83 | 6 | 1,664 | 87 | 65 | 5 | 1,651 | 87 | 25 | 2 |
| > 100\% $\leq 650 \%$ | 821 | 69 | 8 | 4 | 1,164 | 98 | 46 | 23 | 1,126 | 97 | 54 | 23 |
| > $650 \%$ < $1250 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |
| 1250\% | 35 | 35 | 9 | 9 | 44 | 44 | 10 | 10 | 53 | 53 | 20 | 20 |
| Total securitization and resecuritization exposures retained or purchased | 56,340 | 611 | 6,327 | 74 | 58,413 | 676 | 5,907 | 85 | 57,478 | 674 | 3,547 | 73 |


| RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3}$(Millions of Canadian dollars) | Q2/18 |  | Q1/18 |  | Q4/17 |  | Q3/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Trading } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Trading } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Trading } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Trading } \\ \text { book } \end{gathered}$ |
| AAA to AA- | 450 |  | 497 |  | 496 | - | 468 |  |
| A+ to $\mathrm{A}^{\text {- }}$ | 1,643 | - | 1,508 | - | 1,636 | - | 1,596 |  |
| $B B B+$ to BB |  |  |  |  | - | - | - |  |
| BB- and below | - |  | - |  | - |  | - |  |
| Unrated | - |  |  |  |  |  | - |  |
| Total resecuritization exposures retained or purchased | 2,093 | - | 2,005 | - | 2,132 | - | 2,064 |  |

The amounts reported are based on the regulatory securitization reporting requirements. It includes our credit card loans. It excludes our Canadian residential mortgages under the NHA MBS program which also encompass our Canadian social housing mortgages. For Q2/18, $\$ 7$ million of Canadian social housing mortgages have been excluded
Amounts reflect regulatory exposure values.
${ }^{3}$ Securitization exposures include securities, liquidity facilities, protection provided to securitization positions, other commitments and credit enhancements.
${ }^{4}$ Capital charges for Standardized approach deductions are net of allowance for credit losses (ACL) and partial write-offs. Capital charges for Rating based approach and internal assessment approach are gross of ACL and partial write-offs.

| BASEL III REGULATORY CAPITAL AND RATIOS (ALL-IN BASIS) <br> (Millions of Canadian dollars, except percentage and otherwise noted) | Cross Reference of Current Quarter to Regulatory Capitial Balance 23 -24 | Q2/18 | Q1/18 | Q417 | lAS 39 | Q2/17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 capital (CET1): Instruments and Reserves |  |  |  |  |  |  |
| 1 Directly issued qualifying common share capital (and equivalent tor non-joint stock companies) plus related stock surplus | a+a' | 17,835 | 17,951 | 18,019 | 18,073 | 18,010 |
| ${ }^{2}$ Retained earnings | ${ }^{\text {b }+b^{\prime}}$ | 47,109 | 45,454 | 45,043 | 44,164 | 42,235 |
| 3 Accumulated other comprehensive income (and other reserves) | c-c' | 4,178 | 3,026 | 4,354 | 3,211 | 5,613 |
| 4 Directly issued capital subject to phase out trom CET1 (only applicable to non-joint stock companies) |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | d | 13 | 13 | 13 | 13 | 14 |
| ${ }^{6}$ Common Equity Tier 1 capital before regulatory adjustments |  | 69,135 | 66,444 | 67,429 | 65,461 | 65,872 |
| Common Equity Tier 1 capital: Regulatory adjustments <br> 7 Prudential valuation adjustments |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 8 Goodwill (net of related tax liability) | e+e't | 10,996 | 10,742 | 10,983 | 10,739 | 11,359 |
| 9 Other intangibles other than mortgage-servicing rights (net of related tax liability) | f+ ${ }^{\text {- }}$ - v | 3,596 | 3,508 | 3,365 | 3,319 | 3,477 |
| 10 Deferred tax assets excluding those arising from temporary difierences (net of related tax liability) | g | 12 | 10 | 19 | 21 | 28 |
| 11 Cash flow hedge reserve | h | 629 | 702 | 431 | 397 | (21) |
| 12 Shortfall of provisions to expected losses | i | 631 | 549 | 1,245 | 1,487 | 1,518 |
| ${ }_{13}$ Securitization gain on sale |  |  |  |  |  |  |
| 14 Gains and losses due to changes in own credit risk on fair valued liabilities | j | (99) | (275) | (245) | (166) | (128) |
| 15 Defined benefit pension fund net assets (net of related tax liabiility) | k-u | 93 | 63 | 59 | 56 | 41 |
| 16 Investments in own shares (if not already netted off paid-in capital on reported balance sheet) |  |  |  |  |  |  |
| 17 Reciprocal cross holdings in common equity |  |  |  |  |  |  |
| 18 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 19 Significant investments in the common stock of banking, financial and insurance enitities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10\% threshold) |  |  |  |  |  |  |
| 20 Mortgage servicing rights (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 21 Deferred tax assets arising from temporary differences (amount above $10 \%$ threshold, net of related tax liability) 22 Amunt exceeding the $15 \%$ threshold |  |  |  |  |  |  |
| 22 Amount exceeding the $15 \%$ threshold <br> 23 of which: significant investments in the common stock of financials | 1 |  |  | - |  |  |
| 24 of which: mortgage servicing rights | 1 |  |  |  |  |  |
| ${ }^{25}$ of which: deferred tax assets arising from temporary differences | m |  |  |  |  |  |
| 26 Other deductions or regulatory adiustments to CET1 as determined by OSFI |  |  |  |  |  |  |
| 27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions |  |  |  |  |  |  |
| ${ }^{28}$ Total regulatory adjustments to Common Equity Tier 1 |  | 15,858 | 15,299 | 15,857 | 15,853 | 16,274 |
| ${ }^{29}$ Common Equity Tier 1 capital (CET1) |  | 53,277 | 51,145 | 51,572 | 49,608 | 49,598 |
| Additional Tier 1 capital (AT1): Instruments |  |  |  |  |  |  |
| 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus |  | 3,822 | 3,825 | 3,825 | 3,825 | 3,825 |
| 31 of which: clasilifed as equity under applicable accounting standards | $\mathrm{n}^{\prime}$ | 3,822 | 3,825 | 3,825 | 3,825 | 3,825 |
| 32 of which: classified as liabilities under applicable accounting standards | n-n'-n"-n"' |  |  |  |  |  |
| 33 Directly issued capital instruments subject to phase out from Additional Tier 1 | $\mathrm{x}^{\prime}+\mathrm{n}^{\prime \prime}$ | 2,956 | 2,953 | 2,961 | 3,252 | 3,260 |
| 34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1) 35 of which: instruments issued by subsidiaries subject to phase out | - | 3 |  | 3 | 2 |  |
| ${ }^{36}$ Additional Tier 1 capital before regulatory adjustments |  | 6,781 | 6,780 | 6,789 | 7,079 | 7,088 |
| Additional Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 37 Investments in own Additional Tier 1 instruments |  | - |  |  |  |  |
| ${ }^{38}$ Reciprocal cross holdings in Additional Tier 1 instruments |  |  |  |  |  |  |
| 39 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  | - |  |  |  |  |
| 40 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions |  | - |  | - | - |  |
| 41 Other deductions from Tier 1 capital as determined by OSFI <br> 41a of which: reverse mortgages |  | - |  | - |  |  |
| 42 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions |  | - |  | - |  |  |
| ${ }^{43}$ Total regulatory adjustments to Additional Tier 1 capital |  |  |  |  |  |  |
| ${ }^{44}$ Additional Tier 1 Capital (AT1) |  | 6,781 | 6,780 | 6,789 | 7,079 | 7,088 |
| 45 Tier 1 capital (T1 = CET1 + AT1) |  | 60,058 | 57,925 | 58,361 | 56,687 | 56,686 |
| Tier 2 Capital: Instruments and Provisions |  |  |  |  |  |  |
| 46 Directly issued qualifying Tier 2 instruments plus related stock surplus | q" | 6,206 | 6,118 | 6,346 | 6,294 | 6,533 |
| 47 Directly issued capital instruments subject to phase out from Tier 2 | q'' | 2,497 | 2,491 | 2,550 | 2,546 | 2,717 |
| 48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2) | $r$ | 24 | 12 | 12 | 13 | 18 |
| 49 of which: instruments issued by subsidiaries subject to phase out | q'" | 21 | 10 | 87 | 10 | 15 |
| 50 Collective allowances |  | 429 | 438 | 287 | 280 | 281 |
| ${ }^{51}$ Tier 2 capital before regulatory adjustments |  | ${ }^{9,156}$ | 9,059 | ${ }^{9,195}$ | ${ }^{9,133}$ | 9,549 |
| Tier 2 Capital: Regulatory adjustments |  |  |  |  |  |  |
| 52 Investments in own Tier 2 instruments |  | - |  | - | - |  |
| 53 Reciiproal cross holdings in Tier 2 instruments |  | - |  | - | - |  |
| 54 Non-signiticant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) 55 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of reaulatory consolidation, net of eligibl eshort positions |  | - |  |  |  |  |
| 55 56 56 Significant investments in the capitians of trom Tier 2 capaital |  |  |  |  |  |  |
| ${ }^{57}$ Total regulatory adjustments to Tier 2 capital |  | . |  | - | - |  |
| ${ }_{58}$ Tier 2 capital ( ${ }^{\text {2 } 2 \text { ) }}$ |  | 9,156 | 9,059 | 9,195 | 9,133 | 9,549 |
| ${ }^{59}$ Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T} 2$ ) |  | 69,214 | 66,984 | 67,556 | 65,820 | 66,235 |
| ${ }^{60}$ Total risk-weighted assets |  | 489,172 | 466,758 | 474,478 | 458,136 | 471,176 |
| 60a Common Equity Tier 1 (CET1) Capital RWA |  | 488,226 | 466,758 | 474,478 | 456,739 | 469,718 |
| 60b 60c 6ier 1 Coapital RWA Total Capital RWA |  | 488,699 | 466,758 | 474,478 | 457,515 | 470,528 |
| 600 Total Capital RWA |  | 489,172 | 466,758 | 474,478 | 458,136 | 471,176 |

## Capital ratio

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)
64 Buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets)
65 of which: capital conservation buffer requiremen
66 Buffer requirements
7 of which: G-SIB buffer requirement
7a of which: D-SB butfer requirement
68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)

| 10.9\% | 11.0\% | 10.9\% | 10.9\% | 10.6\% |
| :---: | :---: | :---: | :---: | :---: |
| 12.3\% | 12.4\% | 12.3\% | 12.4\% | 12.0\% |
| 14.1\% | 14.4\% | 14.2\% | 14.4\% | 14.1\% |
| 8.0\% | 8.0\% | 8.0\% | 8.0\% | 8.0\% |
| 2.5\% | 2.5\% | 2.5\% | 2.5\% | 2.5\% |
| 0.0\% | 0.0\% | n.a. | п.a. | n.a. |
| 1.0\% | 1.0\% | n.a. | n.a. | n.a. |
| 0.0\% | 0.0\% | 1.0\% | 1.0\% | 1.0\% |
| 10.9\% | 11.0\% | 10.9\% | 10.9\% | 10.6\% |
| 8.0\% | 8.0\% | 8.0\% | 8.0\% | 8.0\% |
| 9.5\% | 9.5\% | 9.5\% | 9.5\% | 9.5\% |
| 11.5\% | 11.5\% | 11.5\% | 11.5\% | 11.5\% |
| 2,254 | 2,594 | 3,555 | 966 | 1,251 |
| 3,716 | 3,579 | 3,627 | 3,484 | 3,347 |
| 844 | 809 | 2,711 | 2,694 | 2,896 |
| 429 | 438 | 287 | 280 | 281 |
| 429 | 438 | 287 | 280 | 281 |
| 1,917 | 1,908 | 1,577 | 1,582 | 1,608 |
| 1,917 | 1,908 | 1,577 | 1,582 | 1,608 |
| - |  | - | - |  |
| 2,957 | 2,957 | 3,696 | 3,696 | 3,696 |
| 5 |  |  | - |  |
| 3,676 | 3,676 | 4,595 | 4,595 | 4,595 |
| - |  |  | - |  |

OSFI all-in target (minimum + capital conservation buffer + D-SIB surcharge (if applicable))
69 Common Equity Tier 1 all-in target ratio
70 Tier 1 capital all-in target ratio
71 Total capital all-in target ratio
Amounts below the thresholds for deduction (before risk-weighting)
72 Non-significant investments in the capital of other financials
73
74
Significant investments in the common stock of finan
7
75 Deferred tax assets arising from temporary differences (net of related tax liability)
Applicable caps on the inclusion of allowances in Tier 2
76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
Allandardized approach
respect of exposures subject to internal ratings-based approach (prior to application of cap)
79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approach

80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to phase out arrangements
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)
34 Current cap on T2 instruments subject to phase out arrangements
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)

## To BASEL III REGULATORY CAPITAL AND RATIOS (TRANSITIONAL BASIS) ${ }^{2,3}$

(Millions of Canadian dollars, except percentage and otherwise noted)
Q2/18 Q1/18

| IAS 39 |  |  |
| :---: | ---: | ---: |
| Q4/17 | Q3/17 | Q2/17 |
| 54,738 | 52,768 | 52,923 |
| 59,205 | 57,550 | 57,586 |
| 68,275 | 66,534 | 66,984 |
| 483,086 | 461,765 | 474,964 |
| $11.3 \%$ | $11.4 \%$ | $11.1 \%$ |
| $12.3 \%$ | $12.5 \%$ | $12.1 \%$ |
| $14.1 \%$ | $14.4 \%$ | $14.1 \%$ |

ommon Equity Tier 1 capital (

45 Tier 1 capital ( $\mathrm{T} 1=\mathrm{CET} 1+$ AT1
59 Total capital ( $\mathrm{TC}=\mathbf{T} 1+\mathrm{T}$ )
60 Total risk-weighted assets
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)
$\square$
.
解
${ }^{3}$ Per the CAR guidelines, transitional basis capital and ratios are not applicable subsequent to Q4/17.

## Assets

Cash and due from banks
Interest-bearing deposits with banks
Securities, net of applicable allowance
Non-significant investments in capital of other financial institutions not exceeding regulatory thresholds Other securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retai
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 regulatory capital'
Shortfall of allowances to expected loss ${ }^{2}$
Allowances not reflected in regulatory capital
Segregated fund net assets
Other
Customers' liability under acceptances
Derivatives
Premises and equipment, ne
Goodwill
Goodwill related to insurance and joint ventures
Other intangibles
Other intangibles related to insurance and joint ventures
Other
Significant investments in other financial institutions and insurance subsidiaries of which: exceeding regulatory thresholds
of which: not exceeding regulatory thresholds

${ }^{1}$ Collective allowance includes Stage 1 and Stage 2 allowance for credit losses on financial assets under IFRS 9 .
${ }^{2}$ Expected loss as defined under the Basel III framework.

## Liabilities

Deposits
Personal
Business
Business and government
Bank
Segregated fund net liabilities
Other
Other
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilitie
Other liabilities
Deferred tax liabilities
of which: related to goo
of which: related to intangibles
of which: related to pensions
of which: relates to permitted tax netting
of which: other deferred tax liabilities
Other Liabilities
Subordinated debentures
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capita
Subordinated debentures used for regulatory capita:
of which: are qualifying
of which: are subject to phase out issued by subsidiaries and held by 3rd party
Total liabilities
Equity attributable to shareholders
Equity attributable
Common shares
of which are trea
of which are treasury shares - common
Retained earnings
contributed surplus
of which relates to to retained earning for capital purposes
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
Other reserves allowed for regulatory capita
of which relates to Insurance
Preferred shares
of which: are qualifying
of which: are subject to phase out
of which portion are not allowed for regulatory capita
of which: are qualifying treasury shares
of which: are subject to phase out treasury shares
of which: are qualifying
portion allowed for inclusion into CET1
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
of which: portion not allowed for requlatory capital
Total liabilities and equity


|  |
| ---: |
| 263,390 |
| 530,65 |



| Insurance subsidiaries ${ }^{1}$ | Principal activities |
| :--- | :--- |
| Assured Assistance Inc. | Service provider for insurance claims |
| RBC Insurance Services Inc. | Service provider for insurance companies listed and the bank (creditor) |
| RBC Lifinsurance Company | Lite and healthinsurance company |
| RBC Insurance Company of Canada | Property and casualty insurance company |
| RBC Insurance Holdings Inc. | Holding company |
| Royal Bank of Canada Insurance Company Limited | Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients |


| Equity | Assets |
| :---: | :---: |
| 5 | 41 |
| 2,126 | 14,597 |
| 52 | 95 |
| 1 |  |
| 1,169 | 750 |
| 3,365 | 15,483 |

${ }^{1}$ The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation.

| 51,145 | 51,572 | 49,608 | 49,598 | 48,880 |
| :---: | :---: | :---: | :---: | :---: |
| 15 | 30 | 39 | 42 | 50 |
| (28) | (113) | (68) |  | (231) |
| $(1,427)$ | $(1,391)$ | $(1,396)$ | $(1,345)$ | $(1,348)$ |
|  | - | - |  | - |
| 3,051 | 3,001 | 2,829 | 2,783 | 2,801 |
| (177) | 30 | 79 | 38 | 231 |
| 1,152 | $(1,328)$ | 1,143 | $(2,402)$ | 1,621 |
| 1,265 | $(1,345)$ | 1,061 | $(2,860)$ | 1,585 |
| (40) | (254) | 48 | 40 | 91 |
| (73) | 271 | 34 | 418 | (55) |
| (342) | 98 | (290) | 777 | (458) |
| (112) | (754) | (372) | 117 | $(1,948)$ |
| (2) | 9 | 2 | 7 | (3) |
| (30) | (4) | (3) | (15) | 7 |
|  |  | - |  | - |
| (80) |  | ${ }^{-}$ | 125 | $(1,952)$ |
| 53,277 | 51,145 | 51,572 | 49,608 | 49,598 |
| 6,780 | 6,789 | 7,079 | 7,088 | 7,079 |
| (3) |  |  |  |  |
|  |  | ${ }^{-}$ |  |  |
| 4 | (9) | (290) | (9) | 9 |
| 6,781 | 6,780 | 6,789 | 7,079 | 7,088 |
| 60,058 | 57,925 | 58,361 | 56,687 | 56,686 |
| 9,059 | 9,195 | 9,133 | 9,549 | 9,418 |
|  |  |  |  |  |
|  | - | - | - | - |
| 97 | (136) | 62 | (416) | 131 |
| 9,156 | 9,059 | 9,195 | 9,133 | 9,549 |
| 69,214 | 66,984 | 67,556 | 65,820 | 66,235 |

## Common Tier 1 (CET1) capita <br> Opening amount

New capital issues
Redeemed capital
Gross dividends (deduction)
Shares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains/(losses)),
net of hedging activities)
Investments (unrealized gains (losses) on Investment securities)
Other
Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments
Prudential valuation adjustments
Other ${ }^{2}$

## Closing amount

## Other 'non-core' Tier 1 (Additional Tier 1) capital

## Opening amount

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3,4}$

## Closing amount

Total Tier 1 capital

## Tier 2 capital

Opening amount
New Tier 2 eligible capital issues
Redeemed capital
Amortization adiustments
Other, including regulatory adjustments and transitional arrangements ${ }^{5}$
Closing amount
Total regulatory capital

## ${ }^{1}$ Reflects required EDTF format.

${ }^{2}$ Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carry back, de-recognition of cash flow hedge reserves, transitional adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.
${ }^{4}$ Includes $\$ 300$ million of non-qualifying preferred shares redeemed in Q4/17.
${ }^{5}$ Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments and eligible collective allowance.

| IFRS 9 <br> Q2/18 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> of risk <br> weight ${ }^{3}$ | Standardized <br> approach | Advanced <br> approach | Other | Total ${ }^{4}$ |


$\left.$| IFRS 9 |
| :---: | :---: |
| Q2/18 |$\quad$| IFRS 9 |
| :---: |
| Risk-weighted |
| assets All-in |
| Basis | \right\rvert\,

Credit risk

```
Lending-related and other
    OMher retail(Personal, Credit cards and Small business treated as retail)
    # tinancial institution)
    Bank
    Total lending-related and other
    Trading-elated
    Revo-stve transactions
    Derivatives -including CVA - CET1 phase-in adjustment }\mp@subsup{}{}{6
    Total trading-related
    Total lending-related and other and trading-related
    Bank book equities }\mp@subsup{}{}{7,8
    Securitization exoosu
    Securitization exoosures
    Other assets '
```

| Other assets ${ }^{10}$ <br> Total credit $r$ isk ${ }^{10}$ |
| :--- |


| Market risk ${ }^{11,12}$ |
| :---: |
| Interest rate |
| Equity |
| Foreign exchange |
| Commodities |
| Specific risk |
| Incremental risk charge ${ }^{13,14}$ |
| Total market risk |
|  |
| Operational risk |
| Regulatory floor adiustment ${ }^{15}$ |
| CET1 capital risk-weighted assets |
| Additional CVA adjustment, prescribed by OSFI, for Tier 1 Capital ${ }^{6}$ |
| Regulatory floor adjustment ${ }^{15}$ |
| Tier 1 capital risk-weighted assets |
| Additional CVA adjustment, prescribed by OSFI, for Total Capital ${ }^{6}$ |
| Requlatory floor adiustment ${ }^{15}$ |
| Total capital risk-weighted assets (RWA) |

Total capital risk-weighted assets (RWA)

| Total capital risk-weighted assets (RWA) | 1,894,662 |  | 83,208 | 364,858 | 41,106 | 489,172 | 39,134 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RWA CVA PHASE-IN CALCULATION ${ }^{6}$ | $\begin{gathered} \text { CVA } \\ \text { (A) } \end{gathered}$ | OSFI Scalars | Total RWA before CVA phase-in (C) | CVA Phase -in Adjustments (D) $=A^{*}(100 \%-B)$ |  | $\begin{array}{r} \text { Regulatory } \\ \text { Floor } \\ \text { Adjustment }{ }^{15} \end{array}$ | RWA including Requalory Fioor |
| Common equity tier 1 (CET1) capital RWA | 15,767 | 80\% | 491,380 | 3,154 | 488,226 |  | 488,226 |
| Tier 1 capital RWA | 15,767 | 83\% | 491,380 | 2,681 | 488,699 |  | 488,699 |
| Total capital RWA | 15,767 | 86\% | 491,380 | 2,208 | 489,172 | . | 489,172 |

${ }^{1}$ Calculated using guidelines issued by OSFI under the Basel III All-in framework.
2 Total exposure represents exposure at defaut which is the expected gross expos
${ }^{2}$ Total exposure represents exposure at defaut which is the expected gross expossur ${ }^{3}$ Represents the average of counterparty risk weights within a particular category.
4 The minimum capital requirements for each category can be calculated by multiplying the total RWA by $8 \%$.
5 For credit risk, a majority of our porffolios use the Internal Ratings Rased (IRt) Apprach and the remainder use the Standardized Approch
${ }^{5}$ For credit risk, a majority of our portfolios use the Internal Ratings Based (IRBB) Approach and the remainder use the Standardzed Approach.
${ }^{6}$ As per OSFI guidelines, the CVA regulatory capital charge applied to derivatives has a three tier capital approach with different scalars for each tier. For 2018 the scalars percentages were $80 \%, 83 \%$ and $86 \%$ applied to CET1, Tier 1 and Total capital respectively. 2018 scalars are shown above,
 As at Q2/18, the amount of publicly-traded equity exposures was $\$ 1,310$ million and private equity exposures amounted to $\$ 2,053$ million. Total exposure represents exposure at defautit, which is the expected gross cepposury and derivative instruments tied to equity interests.
 Investments in Funds ( $\$ 1,045$ million) uses the Mandate-based and Fall-Back Approaches.
${ }^{8}$ The amount of available-for-sale securties held in the banking book that were "grandfathered" under CAR (Capital Adequacy Requirement) guidelines, and thus subject to a $100 \%$ risk-weighting until the end of 2017 , was $\$ 74$ million for Q4/17.
${ }^{9}$ The scaling factor represents a calibration adjustment of $6 \%$ as prescribed by OSFI under the Basel III framework and is applied to RWA amounts for credit risk assessed under the IRB Approach.
For creit risk, portfolios using the Standardized and IRB Approaches represents $16 \%$ and $74 \%$, respectively, of RWA. The remaining $10 \%$ represents Balance Sheet assets not included in Standardized or IRB Approaches.
${ }^{11}$ For market risk RWA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for rooducts yet to be approved. For standardized approach, we use intermally validated models.


approach. The changes
stress testing measures.


${ }^{14}$ The models are subject to the same internal independent vetting and validation procedures used for all regulatory
the VaR measure.


| MARKET RISK - RISK-WEIGHTED ASSETS BY APPROACH (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise <br> (Miliions of Canadian doliars, except percentage and otherwise noted) | $\begin{gathered} \text { IFRS } 9 \\ \text { Q2/18 } \end{gathered}$ |  | $\begin{gathered} \text { IFRS } 9 \\ \text { Q1/18 } \end{gathered}$ |  | $\begin{gathered} \text { IAS } 39 \\ \text { Q4/17 } \end{gathered}$ |  | $\begin{gathered} \text { TAS } 39 \\ \text { Q3/17 } \end{gathered}$ |  | $\begin{gathered} \text { IAS } 39 \\ \text { Q2/17 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ | $\begin{aligned} & \text { Risk-weighted } \\ & \text { assets } \end{aligned}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ |
| Internal models-based approach |  |  |  |  |  |  |  |  |  |  |
| VaR | 2,756 | 221 | 2,099 | 168 | 1,837 | 147 | 2,414 | 193 | 2,845 | 227 |
| Stressed VaR | 6,229 | 498 | 6,702 | 536 | 6,035 | 483 | 6,568 | 525 | 6,746 | 540 |
| Incremental risk charge | 9,455 | 756 | 9,194 | 736 | 9,703 | 776 | 8,572 | 686 | 8,927 | 714 |
| Comprehensive risk measure |  |  |  |  | - |  | . | - |  | - |
| Other |  |  |  |  |  |  |  |  |  |  |
|  | 18,440 | 1,475 | 17,995 | 1,440 | 17,575 | 1,406 | 17,554 | 1,404 | 18,518 | 1,481 |
| Standardized approach | 13,310 | 1,065 | 12,105 | 968 | 10,043 | 803 | 9,883 | 791 | 9,911 | 793 |
| Total Market Risk RWA | 31,750 | 2,540 | 30,100 | 2,408 | 27,618 | 2,209 | 27,437 | 2,195 | 28,429 | 2,274 | FRS 9 Q1/18


| Personal and Commercial Banking |
| :--- |
| $\quad$ Canadian Banking |
| Caribbean \& U.S. Banking |
| Wealth Management |
| Insurance |
| Investor \& Treasury Services |
| Capital Markets |
| Corporate Support |
| Total capital risk-weighted assets |


|  |  |
| ---: | ---: |
| 163,982 | 156,73 |
| 12,780 | 12,39 |
| 69,286 | 67,0 |
| 8,744 | 8,43 |
| 26,239 | 27,16 |
| 20,260 | 183,36 |
| 6,881 | 11,747 |
| 489,172 | 466,75 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| 154,983 | 155,476 | 150,754 | 141,612 | 138,358 |
| 12,572 | 12,557 | 14,31 | 13,446 | 13,235 |
| 68,431 | 65,832 | 69,264 | 66,232 | 65,019 |
| 8,584 | 8,248 | 7,835 | 7,953 | 8,012 |
| 28,891 | 29,075 | 29,953 | 29,325 | 30,49 |
| 181,942 | 181,216 | 193,084 | 181,764 | 189,294 |
| 19,075 | 5,732 | 5,945 | 3,608 | 5,296 |
| 474,478 | 458,136 | 471,176 | 443,940 | 449,712 |

MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED
ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS)

ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS)
(Millions of Canadian dollars, except percentage


Opening balance of credit risk RWA
Portfolio size ${ }^{1}$
Portfolio credi
Portfolio credit qu
Model updates ${ }^{3}$
Methodology and policy
Acquisitions and dispositions
Foreign exchange movements Other
Closing balance of credit risk RWA
Market risk RWA
pening balance of market risk RWA
Movement in risk levels
Model updates ${ }^{3}$
Methodology and policy
Acquisitions and dispositions
Foreign exchange movements
osing balance of market risk RWA
Operational risk RWA
Opening balance of operational risk RWA
Revenue generation
losing balance of operational risk RWA
Regulatory floor adjustment ${ }^{6}$
Total capital RWA

| $\begin{array}{l}\text { ATTRIBUTED CAPITAL } \\ \text { (Millions of Canadian dollars) }\end{array}$ |
| :--- |


| Attributed capital |
| :---: |
| Credit risk |

Market risk (trading
Operational risk
Business and fixed assets risk
nsurance risk
Goodwill and intangibles
Regulatory capital allocation ${ }^{7}$
Under/(over) attribution of capital
Total average common equity
Organic changes in portfolio size and composition (including new business and maturing loans).
${ }^{2}$ Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.
${ }^{3}$ Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
${ }^{4}$ Methodology changes to the calculations driven by regulatory policy changes.
${ }_{6}^{5}$ Change in risk due to position changes and market movements.
 floor requirement of $70 \%, 72.5 \%$, and $75 \%$ in Q2 2018, Q3 2018, and Q4 2018, respectively.
${ }^{7}$ Our capital allocation methodology is annually revised to anticipate and incorporate any changes in the regulatory (Basel and/or OSFI) environment that affects our capital requirement.
${ }^{8}$ Under/(over) attribution of capital is reported in Corporate Support.

| LEVERAGE RATIO ${ }^{1}$ <br> Summary comparison of accounting assets vs. leverage ratio exposure measure (Millions of Canadian dollars) | IFRS 9 |  | IAS 39 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 |
| Total consolidated assets as per published financial statements | 1,274,778 | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 |
| 2 Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | $(12,245)$ | $(12,110)$ | $(11,648)$ | $(11,207)$ | $(11,101)$ |
| 3 Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure |  |  | - | - |  |
| 4 Adjustments for derivative financial instruments | $(26,738)$ | $(33,274)$ | $(20,372)$ | $(33,274)$ | $(19,642)$ |
| 5 Adjustment for securities financing transactions (SFT) (i.e. repo assets and similar secured lending) | 5,916 | 3,693 | 4,512 | 6,659 | 7,456 |
| 6 Adjustments for off-balance sheet items (i.e., credit equivalent amounts of off-balance sheet exposures) | 170,264 | 163,420 | 162,199 | 157,093 | 168,022 |
| 7 Other adjustments | $(30,947)$ | $(34,149)$ | $(32,005)$ | $(33,755)$ | $(35,951)$ |
| 8 Leverage Ratio Exposure | 1,381,028 | 1,363,855 | 1,315,539 | 1,286,563 | 1,311,703 |

${ }^{1}$ Based on OSFI's Leverage Requirements Guidelines issued October 2014. Leverage ratio summary disclosure was revised in Q1/18, as instructed by OSFI. Historical periods reflect the Leverage Ratio Exposure-All-in basis.

On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures, but incluaing coliateral
(Asset amounts deducted in determining Basel III Tier 1 capital)
Total on-balance sheet exposure (excluding derivatives and SFTs) (sum of lines 1 and 2) Derivatives exposures
4 Replacement cost associated with all derivatives transactions (i.e., net of eligible cash variation margin) 5 Add-on amounts for PFE associated with all derivatives transactions
6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to he operative accounting framework
7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions)
8 (Exempted CCP-leg of client-cleared trade exposures)

- Adjusted effective notional amount of written credit derivatives

10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)
Total derivative exposures (sum of lines 4 to 10)
Securities financing transaction exposures
12 Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)
14 Counterparty credit risk (CCR) exposure for SFTs
15 Agent transaction exposures
16 Total securities financing transaction exposures (sum of lines 12 to 15)

## Other off-balance sheet exposures

17 Off-balance sheet exposures at gross notional amount
18 (Adjustments for conversion to credit equivalent amounts)
19 Off-balance sheet items (sum of lines 17 and 18)
Capital and Total Exposures
21 Total Exposures (sum of lines 3,11,16 and 19)
22 Basel III leverage ratio
Leverage ratio
${ }^{1}$ Based on OSFI's Leverage Requirements Guidelines issued October 2014. Leverage ratio summary disclosure was revised in Q1/18, as instructed by OSFI. Historical periods reflect the Leverage Ratio Exposure-All-in basis.


Q2/18 Q1/18
Q4/16
03/16
Q2/16
IFRS 9

Gross impaired loans by portfolio and sector
etail
Residential mortgages
Personal
Small business
Wholesale
Business
Agriculture
Automotive
Consumer goods
Energy
Oil and gas
Utilities
Financing products
Forest products
Holding and investment
Industrial products
Mining and metals
Non-bank financial services
Other services
Real estate and related
Technology and media
Transportation and environment
Other
Sovereign

Acquired credit-impaired loans ${ }^{3}$ otal gross impaired loans

|  |  |
| ---: | ---: |
| 766 | 749 |
| 292 | 287 |
| 42 | 43 |
| 1,100 | 1,079 |
|  |  |
| 17 | 17 |
| 29 | 31 |
| 221 | 219 |
| 420 | 291 |
| 8 | 8 |
| 76 | 102 |
| 9 | 12 |
| 21 | 29 |
| 21 | 25 |
| 42 | 36 |
| 2 | 2 |
| 24 | 25 |
| 188 | 163 |
| 358 | 345 |
| 28 | 56 |
| 24 | 22 |
| 46 | 41 |
| - | - |
| - | - |
| 1,534 | 1,424 |
| 21 | 24 |
| 2,655 | 2,527 |


| 634 | 621 | 723 | 688 | 709 | 672 | 643 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 276 | 285 | 280 | 297 | 304 | 300 | 315 |
| 38 | 38 | 40 | 41 | 46 | 45 | 45 |
| 948 | 944 | 1,043 | 1,026 | 1,059 | 1,017 | 1,003 |
| 28 | 24 | 35 | 35 | 43 | 56 | 42 |
| 29 | 20 | 25 | 43 | 43 | 41 | 46 |
| 105 | 100 | 108 | 127 | 165 | 118 | 115 |
| 315 | 482 | 625 | 983 | 1,264 | 1,136 | 1,039 |
| 10 | 11 | 55 | 57 | 78 | 65 | 51 |
| 107 | 104 | 113 | 107 | 111 | 108 | 104 |
| 7 | 10 | 16 | 18 | 21 | 31 | 15 |
| 21 | 21 | 13 | 17 | 21 | 15 | 19 |
| 27 | 88 | 102 | 17 | 72 | 76 | 163 |
| 34 | 32 | 41 | 44 | 43 | 34 | 37 |
| 3 | 4 | 8 | 10 | 15 | 17 | 17 |
| 32 | 36 | 5 | 5 | 3 | 1 | 1 |
| 157 | 185 | 185 | 187 | 109 | 99 | 94 |
| 345 | 417 | 372 | 363 | 241 | 245 | 271 |
| 82 | 83 | 100 | 100 | 93 | 28 | 31 |
| 23 | 25 | 27 | 26 | 45 | 46 | 48 |
| 47 | 42 | 45 | 46 | 57 | 73 | 74 |
| - |  | - |  | - | - | - |
| 1,372 | 1,684 | 1,875 | 2,185 | 2,426 | 2,191 | 2,169 |
| 256 | 268 | 331 | 348 | 418 | 508 | 531 |
| 2,576 | 2,896 | 3,249 | 3,559 | 3,903 | 3,716 | 3,703 |


|  |  |
| ---: | ---: |
|  |  |
| 634 | 709 |
| 276 | 304 |
| 38 | 46 |
| 948 | 1,059 |
|  |  |
| 28 | 43 |
| 29 | 43 |
| 105 | 165 |
|  |  |
| 315 | 1,264 |
| 10 | 78 |
| 107 | 111 |
| 7 | 21 |
| 21 | 21 |
| 27 | 72 |
| 34 | 43 |
| 3 | 15 |
| 32 | 3 |
| 157 | 109 |
| 345 | 241 |
| 82 | 93 |
| 23 | 45 |
| 47 | 57 |
| - | - |
| - | 2 |
| 1,372 | 2,426 |
|  |  |
| 256 | 418 |
| 2,576 | 3,903 |
|  |  |

Gross impaired loans by geography ${ }^{4}$ and portfolio
Canada
Residential mortgages
Personal
Small business
Retail
Business
Sovereign
Bank
Wholesale
Total - Canada
United States
Retail
Wholesale
Other International
Retail
Wholesale

Total gross impaired loans


| 323 | 324 | 362 | 372 | 368 | 366 | 360 | 323 | 368 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 198 | 201 | 209 | 226 | 228 | 233 | 246 | 198 | 228 |
| 38 | 38 | 40 | 41 | 46 | 45 | 45 | 38 | 46 |
| 559 | 563 | 611 | 639 | 642 | 644 | 651 | 559 | 642 |
| 426 | 467 | 405 | 427 | 522 | 502 | 591 | 426 | 522 |
| - | - | - | - | - | - |  |  |  |
| 426 | 467 | 405 | 427 | 522 | 502 | 591 | 426 | 522 |
| 985 | 1,030 | 1,016 | 1,066 | 1,164 | 1,146 | 1,242 | 985 | 1,164 |
| 59 | 61 | 76 | 50 | 56 | 43 | 42 | 59 | 56 |
| 736 | 978 | 1,243 | 1,653 | 1,736 | 1,746 | 1,568 | 736 | 1,736 |
| 795 | 1,039 | 1,319 | 1,703 | 1,792 | 1,789 | 1,610 | 795 | 1,792 |
| 345 | 335 | 373 | 355 | 380 | 348 | 330 | 345 | 380 |
| 451 | 492 | 541 | 435 | 567 | 433 | 521 | 451 | 567 |
| 796 | 827 | 914 | 790 | 947 | 781 | 851 | 796 | 947 |
| 2,576 | 2,896 | 3,249 | 3,559 | 3,903 | 3,716 | 3,703 | 2,576 | 3,903 |

 impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to the Q2/18 Report to Shareholders and our 2017 Annual Report.
${ }^{2}$ Wholesale - Real estate and related gross impaired loans in Q2/18 is comprised of amounts based in Canada of $\$ 200$ million, United States of $\$ 64$ million and Other International of $\$ 94$ million.
${ }^{3}$ Effective November 1, 2017, gross impaired loans excludes $\$ 229$ million of acquired credit impaired loans related to our acquisition of City National that have returned to performing status.
${ }^{4}$ Geographic information is based on residence of borrower.


## Net write-offs by geography ${ }^{1}$ and portfolio

## Canada

263

|  |
| ---: |
| 8 |
| 2 |
| 07 |
| 7 |
| 24 |
| 11 |
| - |
| - |
| 11 |
|  |
| - |
| 6 |
| 6 |
| 8 |
| 1 |
| 9 |
| 232 |
| 18 |


| 8 | 7 | 7 | 6 | 4 | 7 | 5 | 28 | 21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 105 | 99 | 106 | 108 | 111 | 110 | 115 | 418 | 439 |
| 102 | 108 | 109 | 107 | 106 | 114 | 112 | 426 | 436 |
| 8 | 6 | 9 | 6 | 8 | 9 | 6 | 29 | 30 |
| 223 | 220 | 231 | 227 | 229 | 240 | 238 | 901 | 926 |
| 17 | 22 | 17 | 3 | 33 | 103 | 19 | 59 | 176 |
| - | - | - | - | - | - | - |  |  |
| 17 | 22 | 17 | 3 | 33 | 103 | 19 | 59 | 176 |
| 1 | - | 1 | 1 | - | (1) | 1 | 3 | - |
| 52 | 11 | 26 | 7 | 9 | 24 | (1) | 96 | 71 |
| 53 | 11 | 27 | 8 | 9 | 23 | - | 99 | 71 |
| 11 | 6 | 7 | 7 | 9 | 7 | 6 | 31 | 28 |
| 6 | 1 | 5 | (7) | 1 | 31 | 5 | 5 | 36 |
| 17 | 7 | 12 | - | 10 | 38 | 11 | 36 | 64 |
| 235 | 226 | 239 | 235 | 238 | 246 | 245 | 935 | 954 |
| 75 | 34 | 48 | 3 | 43 | 158 | 23 | 160 | 283 |
| 310 | 260 | 287 | 238 | 281 | 404 | 268 | 1,095 | 1,237 |

Retail
Wholesale
Total net write-offs
${ }^{1}$ Geographic information is based on residence of borrower.
${ }^{2}$ Includes acquired credit-impaired loans.

| $\begin{array}{l}\text { PROVISION FOR CREDIT LOSSES } \\ \text { (Millions of Canadian dollars) }\end{array}$ | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Provision for credit losses - loans by portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail Wholesale | $\begin{gathered} 26 \\ (46) \end{gathered}$ | $\begin{gathered} 20 \\ (11) \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 46 \\ (57) \\ \hline \end{gathered}$ |  |  |  |
| Provision for credit losses on performing loans (IFRS 9 - Stage 1 and 2) ${ }^{1}$ | (20) |  |  |  |  |  |  |  |  | (11) |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 13 | 15 | 20 | 10 | 20 | 6 | 28 | 11 | 10 | 28 | 26 | 56 | 77 |
| Personal | 115 | 113 | 102 | 101 | 97 | 109 | 118 | 110 | 112 | 228 | 206 | 409 | 458 |
| Credit cards | 123 | 110 | 107 | 108 | 110 | 110 | 107 | 116 | 115 | 233 | 220 | 435 | 442 |
| Small business | 8 | 7 | 10 | 7 | 8 | 7 | 9 | 8 | 9 | 15 | 15 | 32 | 34 |
| Wholesale | 259 | 245 | 239 | 226 | 235 | 232 | 262 | 245 | 246 | 504 | 467 | 932 | 1,011 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculure | - |  | (2) | 1 | - | 3 | 2 | 3 | 4 | - | 3 | 2 | 10 |
| Automotive | 4 |  | 6 |  |  | 7 | 3 | - | 9 | 4 | 7 | 14 | 13 |
| Consumer goods | 16 | 31 | 8 | 2 | 3 | (2) | 6 | 9 |  | 47 | 1 | 11 | 20 |
| Energy Oil and gas |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oill and gas | 3 | 10 | (18) | (2) | 32 | $\stackrel{(39)}{ }$ | ${ }^{69}$ | 30 4 | 115 $(5)$ | 13 1 | ${ }^{(7)}$ | $(27)$ 5 | 320 16 |
| Financing products | 1 | (1) | ; | (18) | (1) | ; | 1 | (1) | 1 | - | (1) | (19) | 1 |
| Forest products |  | 3 | 1 |  | 2 | 1 | 1 | 1 | 2 | 3 | 3 | 4 | 4 |
| Health services | - | 4 | 2 | 4 | 2 | 2 | 2 | 2 | - | 4 | 4 | 10 | 4 |
| Holding and investments | - | 1 | - | (1) |  |  | 4 | (4) | (1) | 1 | 2 | 1 |  |
| Industrial products | (2) | 3 | 5 | 5 | 3 | 3 | 2 | 6 | 2 | 1 | 6 | 16 | 12 |
| Mining and metals | - | (1) | (1) | - | (4) | - | 1 | 4 | 1 | (1) | (4) | (4) | 7 |
| Non-bank financial services | - |  | (1) | 3 | - | - | - | - |  |  |  | 2 |  |
| Other services | 18 | 31 | 6 | 3 | 8 | 3 | (13) | 2 | 6 | 49 | 11 | 20 | (5) |
| Real estate and related ${ }^{2}$ | 3 | 5 | (12) | 58 | 3 | 66 | 6 | 3 | 17 | 8 | 69 | 115 | 36 |
| Technology and media | (7) | (9) | (3) | 7 | 3 | 6 | (3) | (2) | 1 | (16) | 9 | 13 | 8 |
| Transportation and environment | ${ }_{3}^{(1)}$ | 3 | - | 25 | 1 | ${ }^{(1)}$ | ${ }^{(3)}$ | ${ }_{9}{ }^{2}$ | 3 | 2 | 25 | 53 | (4) |
| Other | 3 | (1) | 3 | 25 | 13 | 12 | 13 | 9 | 7 | 2 | 25 | 53 | 36 |
| Sovereign Bank |  |  | - | - | - | - | (3) | - |  | - |  | - |  |
|  | 39 | 79 | (5) | 93 | 66 | 62 | 96 | 67 | 162 | 118 | 128 | 216 | 475 |
| Acquired credit-impaired loans | - | 1 | - | 1 | 1 | - | - | 6 | 2 | 1 | 1 | 2 | 10 |
| Total provision for credit losses on impaired loans (IFRS 9 - Stage 3) ${ }^{3}$ | 298 | 325 | 234 | 320 | 302 | 294 | 358 | 318 | 410 | 623 | 596 | 1,150 | 1,496 |
| Provision for loans not yet identified as impaired ${ }^{1}$ |  |  | - | - | - | - | - | - | 50 | - | - | - | 50 |
| Provision for credit losses - Loans ${ }^{1,3}$ | 278 | 334 |  |  |  |  |  |  |  | 612 |  |  |  |
| Provision for credit losses - Other financial assets ${ }^{4}$ | (4) | - |  |  |  |  |  |  |  | (4) |  |  |  |
| Total provision for credit losses | 274 | 334 | 234 | 320 | 302 | 294 | 358 | 318 | 460 | 608 | 596 | 1,150 | 1,546 |

1 Provision for credit losses (PCL) on performing loans and acceptances represents Stace 1 and Stace 2 PCL on loans, commitments and acceptances under IFRS 9 and PCL on loans not yet identified as impaired under IAS 39 .
2
ion, and Other International of $\$(2)$ million
${ }^{3}$ PCL on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39 .
 including Notes 4 and 5 .

${ }^{1}$ Provisions for Credit Losses (PCL) on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39 .
${ }^{2}$ Geographic information is based on residence of borrower.
Includes acquired credit-impaired loans.
${ }^{4}$ Includes $\$ 30$ million of PCL on performing financial assets and $\$ 261$ million of PCL on impaired financial assets in Canadian Banking in Q2/18.

| $\begin{array}{l}\text { ALLOWANCE FOR CREDIT LOSSES } \\ \text { (Millions of Canadian dollars) }\end{array}$ | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | 2017 | 2016 |
| Allowance for credit losses - loans by portfolio and sector ${ }^{1,3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail Wholesale | $\begin{array}{r} 1,678 \\ 564 \\ \hline \end{array}$ | $\begin{array}{r} 1,643 \\ 599 \\ \hline \end{array}$ |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses on performing loans (IFRS 9-Stage 1 and 2) ${ }^{1}$ | 2,242 | 2,242 |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 170 | 166 | 169 | 161 | 175 | 163 | 177 | 165 | 161 | 169 | 177 |
| Personal | 135 | 127 | 121 | 127 | 132 | 142 | 144 | 135 | 139 | 121 | 144 |
| Small business | 20 | 18 | 19 | 18 | 18 | 20 | 20 | 20 | 22 | 19 | 20 |
|  | 325 | 311 | 309 | 306 | 325 | 325 | 341 | 320 | 322 | 309 | 341 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| WholesaleBusiness |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture |  | 1 | 3 | 5 | 5 | 6 | 6 | 8 | 6 | 3 | 6 |
| Automotive | 15 | 10 | 11 | 6 | 6 | 22 | 14 | 13 | 13 | 11 | 14 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Oil and gas | 100 | 92 | 97 | 128 | 154 | 137 | 176 | 118 | 198 | 97 | 176 |
| Utilities | 1 |  |  |  | 3 | 4 | 5 | 6 | 3 |  | 5 |
| Financing products | 21 | 20 | 22 | 22 | 43 | 42 | 44 | 42 | 41 | 22 | 44 |
| Forest products | 5 | 6 | 3 | 2 | 6 | 4 | 5 | 4 | 3 | 3 | 5 |
| Health services | 9 | 11 | 9 | 8 | 6 | 6 | 6 | 6 | 6 | 9 | 6 |
| Holding and investments | 4 | 8 | 7 | 8 | 10 | 9 | 9 | 7 | 39 | 7 | 9 |
| Industrial products | 14 | 19 | 17 | 14 | 12 | 10 | 12 | 13 | 12 | 17 | 12 |
| Mining and metals | 1 | 1 | 4 | 4 | 4 | 8 | 9 | 9 | 5 | 4 | 9 |
| Non-bank financial services | 1 | 1 | 2 | , | 1 | 1 |  |  |  | 2 |  |
| Other services | 64 | 52 | 21 | 19 | 24 | 22 | 21 | 40 | 39 | 21 | 21 |
| Real estate and related ${ }^{2}$ | 119 | 113 | 117 | 155 | 115 | 116 | 59 | 63 | 70 | 117 | 59 |
| Technology and media | 14 | 20 | 26 | 34 | 26 | 23 | 24 | 12 | 12 | 26 | 24 |
| Transportation and environment | 9 | 11 | 8 | 10 | 11 | 11 | 11 | 13 | 18 | 8 | 11 |
| Other | 25 | 25 | 64 | 72 | 55 | 42 | 33 | 39 | 27 | 64 | 33 |
| Sovereign | . | - | - | - | - | - | - |  |  | . |  |
| Bank | - |  | - | - | - | - | - | 2 | 2 |  |  |
|  | 460 | 439 | 425 | 509 | 501 | 488 | 465 | 425 | 524 | 425 | 465 |
| Acquired credit-impaired loans | , | 3 | 3 | 3 | 3 | 2 | 3 | 8 | 4 | 3 | 3 |
| Allowance for credit losses on impaired loans (IFRS 9 - Stage 3) ${ }^{3}$ | 788 | 753 | 737 | 818 | 829 | 815 | 809 | 753 | 850 | 737 | 809 |
| Allowance for loans not yet identified as impaired ${ }^{1}$ |  |  | 1,513 | 1,509 | 1,520 | 1,515 | 1,517 | 1,515 | 1,512 | 1,513 | 1,517 |
| Allowance for credit losses - loans ${ }^{1,3}$ | 3,030 | 2,995 | 2,250 | 2,327 | 2,349 | 2,330 | 2,326 | 2,268 | 2,362 | 2,250 | 2,326 |
| Allowance for credit losses on other financial assets | 104 | 103 |  |  |  |  |  |  |  |  |  |
| Total allowance for credit losses | 3,134 | 3,098 | 2,250 | 2,327 | 2,349 | 2,330 | 2,326 | 2,268 | 2,362 | 2,250 | 2,326 |
| Additional information on allowance for credit losses by type |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loans losses |  |  | 2,159 | 2,236 | 2,258 | 2,239 | 2,235 | 2,177 | 2,271 | 2,159 | 2,235 |
| Allowance for off-balance sheet items |  |  | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 |
| Total |  |  | 2,250 | 2,327 | 2,349 | 2,330 | 2,326 | 2,268 | 2,362 | 2,250 | 2,326 |

${ }^{1}$ Allowance for credit losses (ACL) on performing loans represents Stage 1 and Stage 2 ACL on loans, acceptances and commitments under IFRS 9 and allowance for loans, acceptances and commitments not yet identified as impaired under IAS 39 .
Wholesale - Real estate and related allowance for credit losses in Q2/18 is comprised of allowances based in Canada of $\$ 38$ million, United States of $\$ 51$ million and Other International of $\$ 30$ million.
ACL on impaired loans represents Stage 3 ACL on loans and acceptances under IFRS 9 and ACL on impaired loans under IAS 39

| ALLOWANCE FOR CREDIT LOSSES continued(Millions of Canadian dollars) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | 04/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | 2017 | 2016 |
| Allowances for credit losses on impaired loans (IFRS 9-Stage 3) ${ }^{1}$ by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 34 | 35 | 31 | 30 | 32 | 33 | 35 | 29 | 29 | 31 | 35 |
| Personal | 98 | 100 | 91 | 95 | 95 | 103 | 105 | 102 | 105 | 91 | 105 |
| Small business | 20 | 18 | 19 | 18 | 18 | 20 | 20 | 20 | 22 | 19 | 20 |
| Retail | 152 | 153 | 141 | 143 | 145 | 156 | 160 | 151 | 156 | 141 | 160 |
| Business | 141 | 140 | 124 | 128 | 121 | 119 | 119 | 127 | 214 | 124 | 119 |
| Sovereign |  |  |  |  |  | - |  |  |  |  |  |
| Bank | - |  | . | - | - | - | - | - |  |  |  |
| Wholesale | 141 | 140 | 124 | 128 | 121 | 119 | 119 | 127 | 214 | 124 | 119 |
| Canada - Total | 293 | 293 | 265 | 271 | 266 | 275 | 279 | 278 | 370 | 265 | 279 |
| United States ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 |
| Wholesale | 137 | 135 | 150 | 238 | 209 | 195 | 177 | 177 | 149 | 150 | 177 |
| United States - Total | 139 | 136 | 151 | 239 | 210 | 196 | 179 | 178 | 150 | 151 | 179 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 171 | 157 | 168 | 163 | 180 | 169 | 180 | 168 | 165 | 168 | 180 |
| Wholesale | 185 | 167 | 153 | 145 | 173 | 175 | 171 | 129 | 165 | 153 | 171 |
| Other International - Total | 356 | 324 | 321 | 308 | 353 | 344 | 351 | 297 | 330 | 321 | 351 |
| Allowance for credit losses on impaired loans (IFRS 9-Stage 3) ${ }^{1}$ | 788 | 753 | 737 | 818 | 829 | 815 | 809 | 753 | 850 | 737 | 809 |
| Impairment allowance - movements - Loans |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses on performing loans (IFRS 9 - Stage 1 and 2) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,242 | 2,256 | 1,509 | 1,520 | 1,515 | 1,517 | 1,515 | 1,512 | 1,474 | 1,517 | 1,466 |
| Charge to income statement (Provision for credit losses) | (20) | 9 | - | . | - | . | . | . | 50 |  | 50 |
| Disposal of loans |  |  |  |  |  | - | - |  |  |  |  |
| Exchange and other movements | 20 | (23) | 4 | (11) | 5 | (2) | 2 | 3 | (12) | (4) | 1 |
| Balance at end of the period | 2,242 | 2,242 | 1,513 | 1,509 | 1,520 | 1,515 | 1,517 | 1,515 | 1,512 | 1,513 | 1,517 |
| Allowance for credit losses on impaired loans ( IFRS 9-Stage 3) ${ }^{1,3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 753 | 720 | 818 | 829 | 815 | 809 | 753 | 850 | 786 | 809 | 654 |
| Amounts written off | (346) | (321) | (384) | (351) | (354) | (336) | (354) | (477) | (345) | $(1,425)$ | $(1,523)$ |
| Recoveries of amounts written off in previous period | ${ }^{83}$ | 71 | 74 | 91 | 67 | 98 | 73 | 73 | 77 | 330 | 286 |
| Charge to income statement (Provision for credit losses) | 298 | 325 | 234 | 320 | 302 | 294 | 358 | 318 | 410 | 1,150 | 1,496 |
| Disposal of loans | - |  | - | - | - | $\stackrel{-}{-}$ | - | (11) |  |  |  |
| Exchange and other movements |  | (42) | (5) | (71) | (1) | (50) | (21) | (11) | (78) | (127) | (104) |
| Balance at the end of the period | 788 | 753 | 737 | 818 | 829 | 815 | 809 | 753 | 850 | 737 | 809 |

[^4]| CREDIT QUALITY RATIOS | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \\ \hline \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 68\% | 69\% | 69\% | 69\% | 68\% | 69\% | 69\% | 69\% | 69\% | 68\% | 68\% | 69\% | 69\% |
| Wholesale | 32\% | $31 \%$ | 31\% | 31\% | 32\% | 31\% | 31\% | 31\% | 31\% | 32\% | 32\% | 31\% | 31\% |
| Canada | 82\% | 82\% | 82\% | 82\% | 79\% | 80\% | 80\% | 80\% | 80\% | 82\% | 79\% | 82\% | 80\% |
| United States | 13\% | 13\% | 13\% | 13\% | 15\% | 14\% | 14\% | 14\% | 14\% | 13\% | 15\% | 13\% | 14\% |
| Other International | 5\% | 5\% | 5\% | 5\% | 6\% | 6\% | 6\% | 6\% | 6\% | 5\% | 6\% | 5\% | 6\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of Related loans and acceptances | 0.47\% | 0.45\% | 0.46\% | 0.53\% | 0.59\% | 0.66\% | 0.73\% | 0.70\% | 0.71\% | 0.47\% | 0.59\% | 0.46\% | 0.73\% |
| Retail ( | 0.28\% | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.28\% | 0.29\% | 0.28\% | 0.28\% | 0.28\% | 0.28\% | 0.25\% | 0.29\% |
| Wholesale | 0.86\% | 0.85\% | 0.92\% | 1.13\% | 1.25\% | 1.50\% | 1.69\% | 1.61\% | 1.63\% | 0.86\% | 1.25\% | 0.92\% | 1.69\% |
| Canada | 0.27\% | 0.27\% | 0.21\% | 0.23\% | 0.23\% | 0.25\% | 0.27\% | 0.27\% | 0.30\% | 0.27\% | 0.23\% | 0.21\% | 0.27\% |
| United States | 0.69\% | 0.59\% | 1.09\% | 1.43\% | 1.63\% | 2.27\% | 2.34\% | 2.36\% | 2.20\% | 0.69\% | 1.63\% | 1.09\% | 2.34\% |
| Other International | 3.22\% | 3.26\% | 2.73\% | 2.84\% | 2.93\% | 2.64\% | 3.20\% | 2.42\% | 2.66\% | 3.22\% | 2.93\% | 2.73\% | 3.20\% |
| Net Impaired Loans as a \% of Related loans and acceptances | 0.33\% | 0.32\% | 0.33\% | 0.38\% | 0.44\% | 0.51\% | 0.58\% | 0.56\% | 0.54\% | 0.33\% | 0.44\% | 0.33\% | 0.58\% |
| Retail | 0.20\% | 0.20\% | 0.17\% | 0.17\% | 0.20\% | 0.19\% | 0.20\% | 0.20\% | 0.19\% | 0.20\% | 0.20\% | 0.17\% | 0.20\% |
| Wholesale | 0.60\% | 0.59\% | 0.67\% | 0.83\% | 0.96\% | 1.21\% | 1.41\% | 1.35\% | 1.31\% | 0.60\% | 0.96\% | 0.67\% | 1.41\% |
| Canada | 0.21\% | 0.21\% | 0.16\% | 0.17\% | 0.17\% | 0.18\% | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.17\% | 0.16\% | 0.21\% |
| United States | 0.51\% | 0.40\% | 0.88\% | 1.11\% | 1.37\% | 2.01\% | 2.11\% | 2.12\% | 1.99\% | 0.51\% | 1.37\% | 0.88\% | 2.11\% |
| Other International | 1.91\% | 2.05\% | 1.63\% | 1.78\% | 1.80\% | 1.49\% | 2.02\% | 1.50\% | 1.63\% | 1.91\% | 1.80\% | 1.63\% | 2.02\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2 ) as a \% of average net loans and acceptances ${ }^{1}$ | (0.02)\% | 0.01\% |  |  |  |  |  |  |  | (0.01)\% |  |  |  |
| PCL on impaired loans (IFRS 9 - Stage 3) as a\% of Related average net loans and acceptances ${ }^{2}$ | 0.22\% | 0.23\% | 0.17\% | 0.23\% | 0.23\% | 0.22\% | 0.27\% | 0.24\% | 0.32\% | 0.23\% | 0.22\% | 0.21\% | 0.28\% |
| Retail | 0.27\% | 0.25\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.29\% | 0.27\% | 0.28\% | 0.26\% | 0.25\% | 0.24\% | 0.28\% |
| Wholesale | 0.09\% | 0.19\% | (0.01)\% | 0.22\% | 0.16\% | 0.15\% | 0.23\% | 0.18\% | 0.40\% | 0.14\% | 0.16\% | 0.13\% | 0.29\% |
| Canada | 0.23\% | 0.24\% | 0.22\% | 0.23\% | 0.24\% | 0.22\% | 0.26\% | 0.24\% | 0.29\% | 0.23\% | 0.23\% | 0.22\% | 0.28\% |
| United States | 0.01\% | 0.13\% | (0.18)\% | 0.35\% | 0.23\% | 0.22\% | 0.11\% | 0.31\% | 0.60\% | 0.07\% | 0.22\% | 0.16\% | 0.32\% |
| Other International | 0.53\% | 0.46\% | 0.30\% | (0.08)\% | 0.08\% | 0.14\% | 0.79\% | 0.03\% | 0.08\% | 0.49\% | 0.11\% | 0.11\% | 0.26\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.53\% | 0.54\% | 0.40\% | 0.42\% | 0.43\% | 0.43\% | 0.43\% | 0.43\% | 0.45\% | 0.53\% | 0.43\% | 0.40\% | 0.43\% |
| ACL against impaired loans (IFRS 9 - Stage 3) as a \% of Total loans and acceptances ${ }^{3}$ | 0.14\% | 0.14\% | 0.13\% | 0.15\% | 0.15\% | 0.15\% | 0.15\% | 0.14\% | 0.16\% | 0.14\% | 0.15\% | 0.13\% | 0.15\% |
| Retail | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% |
| Wholesale | 0.08\% | 0.08\% | 0.08\% | 0.09\% | 0.09\% | 0.09\% | 0.09\% | 0.08\% | 0.10\% | 0.08\% | 0.09\% | 0.08\% | 0.09\% |
| ACL against impaired loans (IFRS 9 - Stage 3) as a \% of GIL ${ }^{4}$ | 29.66\% | 29.78\% | 28.61\% | 28.24\% | 25.52\% | 22.90\% | 20.72\% | 20.28\% | 22.95\% | 29.66\% | 25.52\% | 28.61\% | 20.72\% |
| Retail | 29.46\% | 28.85\% | 32.16\% | 31.98\% | 30.78\% | 31.20\% | 31.69\% | 30.93\% | 31.45\% | 29.46\% | 30.78\% | 32.16\% | 31.69\% |
| Wholesale | 29.80\% | 30.48\% | 26.49\% | 26.39\% | 22.98\% | 19.45\% | 16.53\% | 16.16\% | 19.71\% | 29.80\% | 22.98\% | 26.49\% | 16.53\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.19\% | 0.18\% | 0.23\% | 0.19\% | 0.22\% | 0.18\% | 0.21\% | 0.30\% | 0.21\% | 0.19\% | 0.20\% | 0.20\% | 0.23\% |
| Retail | 0.26\% | 0.24\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.26\% | 0.27\% | 0.28\% | 0.25\% | 0.26\% | 0.25\% | 0.26\% |
| Wholesale | 0.04\% | 0.04\% | 0.17\% | 0.08\% | 0.12\% | 0.01\% | 0.10\% | 0.38\% | 0.06\% | 0.04\% | 0.06\% | 0.09\% | 0.17\% |
| Canada | 0.22\% | 0.20\% | 0.21\% | 0.22\% | 0.24\% | 0.21\% | 0.24\% | 0.32\% | 0.25\% | 0.21\% | 0.22\% | 0.21\% | 0.26\% |
| United States | 0.01\% | 0.04\% | 0.30\% | 0.06\% | 0.14\% | 0.04\% | 0.05\% | 0.13\% | 0.00\% | 0.03\% | 0.09\% | 0.13\% | 0.10\% |
| Other International | 0.17\% | 0.12\% | 0.23\% | 0.11\% | 0.15\% | 0.01\% | 0.13\% | 0.47\% | 0.14\% | 0.14\% | 0.08\% | 0.12\% | 0.20\% |

PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances.

Inces Ind IAS 39, the ratio was calculated using ACL on impaired loans as a percentage of gross loans and acceptances.
${ }^{4}$ ACL on impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of gross loans and acceptances. Under IAS 39 , the ratio was calculated using ACL on impaired loans as a percentage of gross loans and ace

| GROSS CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO ${ }^{1}$ <br> (Millions of Canadian dollars) | Lending-related and other |  |  | IFRS9 Trading-related |  | 02/18 01718 |  | [AS 39 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Q4/17 | O3/17 |  |  | Q2/17 | Q1/17 | Q4/16 | Q3/16 | O2/16 |
|  | Loans and accepptances |  | Other ${ }^{2}$ |  |  |  | Repo-styletransactions ${ }^{3}$ | Derivatives ${ }^{4,5}$ | Total |  |  |  | Total | Total | Total | Q1/17 |
|  | Ouistanding | $\begin{gathered} \text { Undrawn } \\ \text { commitments } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk exposure by geography ${ }^{6}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 257,974 | 907 | 205 |  |  | ${ }^{259,086}$ | 258,568 17504 | 256,814 | 252,245 | ${ }^{246,753}$ | 244.851 | ${ }^{242,961}$ | ${ }^{239,256}$ | ${ }^{234,726}$ |
| Personal | ${ }^{81,736}$ | 95,731 | 151 |  |  | 177,618 | 170,504 | 169,435 | 168,844 | 166,551 | 164,660 | 164,224 | 164,817 | 163,972 |
| Credit cards | 17,959 | ${ }^{23,569}$ |  |  |  | ${ }^{41,528}$ | 36,844 | 38,290 | ${ }^{38,580}$ | 40,253 | ${ }^{43,781}$ | 40,294 | 39,537 | 36,609 |
| Small business | 4.629 | 6.881 | 6 |  |  | 11,516 | 11,502 | 11,371 | 11,318 | 11,029 | 10,167 | 10,071 | 9,908 | 9,584 |
| Retail | 362,298 | 127,088 | 362 |  |  | 489,748 | 477,418 | 475,910 | 470,987 | 464,586 | 463,459 | 457,550 | 453,518 | 444,891 |
| Business | 97,241 | 37,322 | 18.047 | ${ }^{31,026}$ | 16,937 | 200,573 | 194,804 | 195,550 | 177,617 | 181,712 | 173,493 | 177,271 | 173,743 | 163,078 |
| Sovereign | 4.634 | 4,655 | ${ }^{25,122}$ | 22,778 | ${ }_{3,144}$ | ${ }^{60,333}$ | 58,804 | 52,900 | 47,679 | 55,996 | 57,597 | 55,876 | 57,009 | 58,634 |
| ${ }_{\text {Bank }}^{\text {Bankesale }}$ | 1,197 103,072 | 106 42.083 | 63.647 106816 | ${ }^{21,7742}$ | 4.426 | 91,118 | 88.878 34.286 | 83, 889 33239 | 90,541 315837 | 81,778 318586 | 76.887 | 76,941 310088 | 75,329 | ${ }^{71,641}$ |
|  | 103,072 | 42,083 | 106,816 | ${ }^{75,546}$ | 24,507 | 352,024 | 342,486 |  |  | 318,586 | 307,897 | 310,088 | 306,081 | 293,353 |
| Total Canada | 465,370 | 169,171 | 107,178 | 75,546 | 24,507 | 841,772 | 819,904 | 808,249 | 786,824 | 783,172 | 771,356 | 767,638 | 759,599 | 738,244 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 12,312 | 1 | ${ }^{41}$ |  |  | 12,354 | 11,444 | 11,486 | 10,644 | 11,171 | 10,312 | 10,094 | 9,107 | 8,394 |
| Personal | 6,582 | 674 | 21 |  |  | 7,277 | 6,729 | 6,982 | 6,999 | ${ }^{7,553}$ | 7,202 | 7,270 | ${ }^{6,956}$ | 6,891 |
| Credit ards Smal business | 339 | 1,051 5 |  |  |  | 1,390 | 1,251 | $\begin{array}{r}1,234 \\ \hline\end{array}$ | 1,123 6 | 1,284 | 1,044 | 1,002 | 931 | 882 |
| Retail | 19,233 | 1,731 | 62 |  |  | 21,026 | 19,430 | 19,708 | 18,772 | 20,008 | 18,558 | 18,366 | 16,994 | 16,167 |
| Business | 54,424 | 73,640 | 14,783 | 260,321 | 9,118 | 412,286 | 380,982 | 351,314 | 332,035 | 364,127 | 329,855 | 318,136 | 322,370 |  |
| Sovereign | 945 | 2,819 | 44,183 | 7,310 | 606 | 55,863 | 57,679 | 62,657 | 58,997 | 50,483 | 35,109 | 42,463 | 42,761 | 39,673 |
| Bank | 2,785 | 620 | 10,342 | 38,966 | 2,838 | 55,551 | 53.510 | 56,895 | 55,482 | 59,920 | 73,530 | 70,764 |  |  |
| Wholesale | 58,154 | 77,079 | 69,308 | 306,597 | 12,562 | 523,700 | 492,171 | 470,866 | 446,514 | 474,530 | 438,494 | 431,363 | 433,829 | 393,613 |
| Total United States | 77,387 | 78,810 | 69,370 | 306,597 | 12,562 | 544,726 | 511,601 | 490,574 | 465,286 | 494,538 | 457,052 | 449,729 | 450,823 | 409,780 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 3,097 | 5 | 31 |  |  | 3,133 | ${ }^{3}, 006$ | 3,135 | 2,974 | 3,231 | 3,119 | 3,220 | 3,187 | 3,094 |
| ${ }^{\text {Personal }}$ Credit cards | ${ }^{3,677}$ | 299 104 |  |  |  | 3,979 | 4,064 <br> 326 | 4,173 337 | 4,070 328 | 4,459 408 | 4,226 | ${ }_{4}^{4644}$ | 4,750 | 4,884 380 |
| Small business |  | 2 |  |  |  | 2 | 10 | 10 | 10 |  |  |  | 析 |  |
| Retail | 7,027 | 410 | 34 |  |  | 7,471 | 7,406 | 7,655 | 7,382 | 8,098 | 7,752 | 8,267 | 8,325 | 8,358 |
| Business | 18,468 | 21,464 | 8.095 | 116,540 | 18,680 | 183,247 | 182,682 | 151,422 | 143,658 | 150,290 | 147,082 | 131,225 | 137,498 | 130,764 |
| Sovereign | 944 | 3,652 | 52,777 | 16,299 | 10,588 | 84,260 | 87,738 | ${ }^{67,376}$ | ${ }^{69,786}$ | 77,701 | 64,671 | 59,257 | 57,015 | 52,352 |
| Bank Wholesale | ${ }_{20,085}^{673}$ | -624 | 56,462 117334 | 65,184 198,023 | 15.344 44.612 | 138,287 405794 | 137,262 407,682 | 127,625 346.423 | 121,246 334,690 | 123.847 351.838 | ${ }^{113,6880}$ | ${ }^{1055,278}$ | 97,630 292.143 | 90,163 273,279 |
| Total Other International | 27,112 | 26,150 | 117,368 | 198,023 | 44,612 | 413,265 | 415,088 | 354,078 | 342,072 | 359,936 | 333,185 | 304,027 | 300,468 | 281,637 |
| Total exposure | 569,869 | 274,131 | 293,916 | 580,166 | 81,681 | 1,799,763 | 1,746,593 | 1,652,901 | 1,594,182 | 1,637,646 | 1,561,593 | 1,521,394 | 1,510,890 | 1,429,661 |


Includes repurchase and reverse hepurchase agerind guard sees, availiele-tor-sale
${ }^{4}$ For derivative related credit risk, we utilize the OSFI prescribed Current Exposure Method. Wrong-way risk, which arises when the exposure to a counterparty is positively correlated to the probabiliy of default of that counterparty, is considered in our determination of exposure.
Creatrequivalent amount atter factoring in master netting agreements.

| RECONCILIATION OF GROSS CREDIT RISK EXPOSURE TO BALANCE SHEET <br> (Millions of Canadian dollars) | Q2/18 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lending-related and other |  |  | Trading-related |  | Amount included in credit risk | Amount not included in credit risk | Total assets per balance sheet |
|  | Loans and acceptances |  |  |  |  |  |  |  |
|  | Outstanding | Undrawn commitments | Other | Repo-style transactions | Derivatives |  |  |  |
| On-balance sheet assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | - | - | 31,281 | - | - | 31,281 | 1,484 | 32,765 |
| Interest-bearing deposits with banks | - | - | 36,979 | - | - | 36,979 | - | 36,979 |
| Securities |  |  |  |  |  |  |  |  |
| Trading | - | - | - | - | - | - | 131,168 | 131,168 |
| Investment, net of applicable allowance | - | - | 89,673 | - | - | 89,673 | - | 89,673 |
| Assets purchased under reverse repurchase agreements and securities borrowed | - | - | , | 261,184 | - | 261,184 | - | 261,184 |
| Loans |  |  |  |  |  |  |  |  |
| Retail | 388,558 | - | - | - | - | 388,558 | - | 388,558 |
| Wholesale | 165,643 | - | - | - | - | 165,643 | - | 165,643 |
| Allowance for loan losses | - | - | - | - | - | - | $(2,808)$ | $(2,808)$ |
| Customers' liability under acceptances | 15,653 | - | - | - | - | 15,653 | - | 15,653 |
| Derivatives | - | - | - | - | 94,175 | 94,175 | - | 94,175 |
| Other ${ }^{1}$ | - | - | 11,004 | - | - | 11,004 | 50,784 | 61,788 |
| Total balance sheet assets | 569,854 | - | 168,937 | 261,184 | 94,175 | 1,094,150 | 180,628 | 1,274,778 |
| Undrawn commitments | - | 274,131 | - | - | - | 274,131 |  |  |
| Repo-style transactions ${ }^{2}$ | - | - | - | 272,392 | - | 272,392 |  |  |
| Netting and other valuation adjustments ${ }^{3}$ | 15 | - | - | 46,590 | $(12,494)$ | 34,111 |  |  |
| Other ${ }^{4}$ | - | - | 124,979 | - | ( | 124,979 |  |  |
| Total credit risk exposure | 569,869 | 274,131 | 293,916 | 580,166 | 81,681 | 1,799,763 |  |  |

${ }^{1}$ Represents other on-balance sheet assets such as goodwill, other intangibles, receivables, premises and equipment.
${ }^{2}$ Collateral on Obligations related to assets sold under repurchase agreements and securities loaned, and off-balance sheet securities borrowing and lending.
${ }^{3}$ Impact of netting agreements and other valuation adjustments on derivatives, repo-style transactions and acceptances.
${ }^{4}$ Represents commitments related to securities lending indemnifications, financial guarantees and letters of credit.

${ }_{2}^{1}$ E Eligible financial collateral includes cash and deposits, as well as quallifing debt securties, equities and mutual funds.
${ }^{3}$ Includes contingent liabilities such as letters of credit and guarantees, available-for-sale debt securities, deposits with financial institutions and other assets.
${ }_{5}^{4}$ Includes repurchase and reverse repurchase agreements and securrities lending and borrowing transactions.
C Rerifequivalent a mount ater f factoring in master neting agreements
${ }^{6}$ Represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation.

${ }^{1}$ Represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation.
 rapping. For unrated exposures, mainly in the business and retail classes, we generally apply OSFI prescribed risk weights in accordance with OSFl's standards and guidelines taking into consideration certain exposure specific factors including counterparty type, expasion technique employed.
${ }^{3}$ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of provision for credit losses on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period.

${ }^{5}$ Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results, The Average historical actual loss rate on a continuing operations basis is $0.34 \%$.

 For EAD rat
ilizan of the undrawn amount where the undrawn amount is equal to the authorized credit limit minus the outstanding balance.
${ }^{9}$ Estimated percentages are as of October 31, 2016 (October 31, 2015 for Retail LGD) and actual percentages reflect experience in the following 12 months ( 24 months for Retail LGD).

 further information refer to our Q2/18 Report to Shareholders.


| CREDIT QUALITY OF ADVANCED INTERNAL RATINGS BASED (AIRB) EXPOSURE WHOLESALE LOANS \& ACCEPTANCES BY PORTFOLIO AND RISK RATING ${ }^{1}$ (Millions of Canadian dollars, except percentage amounts) |  |  |  | IFRS 9 Q2/18 |  |  |  |  |  |  | IFRS9 9 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Q1/18 |  |  |  |
|  |  |  |  | Exposure <br> at default <br> $(E A D)^{2}$ | $\begin{gathered} \begin{array}{c} \text { Notional } \\ \text { of undrawn } \\ \text { commitments } \end{array} \end{gathered}$ | Exposureweighted average EAD \% ${ }^{3}$ | Exposure average PD \% ${ }^{3}$ | Exposureweightedaverageloss givendefault LGD $\%^{3}$ | Exposure weighted average risk weight $\%^{3}$ | Risk weighted Assets (RWA) ${ }^{4}$ | Exposure at default (EAD) ${ }^{2}$ | $\begin{gathered} \begin{array}{c} \text { Notional } \\ \text { of undrawn } \\ \text { commitments } \end{array} \end{gathered}$ | Exposureweighted average EAD \% ${ }^{3}$ | $\begin{aligned} & \text { Exposure } \\ & \text { weighted } \\ & \text { average } \\ & \text { PD } \%^{3} \end{aligned}$ | Exposureweightedaverageloss givendefault LGD $\%^{3}$ | Exposure weighted average risk weight $\%^{3}$ | Risk weighted Assets (RWA) ${ }^{4}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Internal rating ${ }^{5}$ | External rating | External rating | Probability of default |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | equivalent (S\&P) | equivalent (Moody's) | (PD) range \% 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | AAA | Aaa | 0.000\% to 0.030\% | 2,013 | 1,479 | 40.99\% | 0.02\% | 22.58\% | 9.08\% | 183 | 1,896 | 1,268 | 40.34\% | 0.02\% | 22.65\% | 9.21\% | 174 |
| 2 | $\mathrm{AA}_{+}$ | Aa1 | 0.000\% to 0.030\% | 131 | 237 | 55.17\% | 0.03\% | 42.10\% | 12.55\% | 16 | 119 | 216 | 54.95\% | 0.03\% | 41.80\% | 13.18\% | 16 |
| 3 | AA | Aa2 | 0.000\% to 0.030\% | 4,692 | 6,376 | 64.52\% | 0.03\% | 33.58\% | 10.04\% | 474 | 4,799 | 6,496 | 64.22\% | 0.03\% | 33.93\% | 10.63\% | 514 |
| 4 | AA- | Aa3 | 0.000\% to 0.030\% | 3,936 | 6,883 | 56.66\% | 0.03\% | 40.52\% | 16.40\% | 639 | 3,897 | 6,732 | 56.08\% | 0.03\% | 40.74\% | 16.90\% | 654 |
| 5 | $\mathrm{A}_{+}$ | A1 | 0.031\% to 0.053\% | ${ }_{6}$,754 | 11,763 | 54.89\% | 0.05\% | 44.91\% | 21.93\% | 1,452 | 6,465 | 11,195 | 54.50\% | 0.05\% | 45.84\% | 22.87\% | 1,454 |
| 6 | A | A2 | 0.054\% to 0.076\% | 12,511 | 16,010 | 52.16\% | 0.07\% | 40.46\% | 20.18\% | 2,502 | 9,936 | 14,177 | 53.45\% | 0.07\% | 40.31\% | 21.78\% | 2,135 |
| 7 | A. | A3 | 0.077\% to 0.123\% | 12,689 | 18,921 | 56.12\% | 0.09\% | 44.35\% | 31.34\% | 3,968 | 10,301 | 14,592 | 55.66\% | 0.09\% | 44.22\% | 31.23\% | 3,208 |
| 8 | ${ }^{\text {B8B+ }}$ | Baal | 0.124\% to 0.173\% | 21,201 | ${ }^{25,422}$ | ${ }_{55.95 \%}$ | ${ }^{0.17 \%}$ | 42.17\% | 41.25\% | ${ }^{8,554}$ | ${ }^{21,196}$ | 25,981 | 56.17\% | ${ }^{0.17 \%}$ | 42.49\% | ${ }^{41.62 \%}$ | 8,604 |
| 9 | BBB | Baa2 | 0.174\% to 0.233\% | ${ }^{21,977}$ | 25,514 | 56.76\% | 0.21\% | 42.83\% | 47.92\% | 10,141 | ${ }^{19,566}$ | 21,142 | 56.69\% | 0.21\% | 42.33\% | 46.60\% | 8,738 |
| 10 | BBB- | Baa3 | 0.234\% to 0.360\% | 25,375 | 22,948 | 55.23\% | 0.26\% | 41.22\% | 50.37\% | 12,779 | 24,427 | 23,014 | 55.36\% | 0.26\% | 41.20\% | 50.17\% | 12,199 |
| 11 | ${ }^{\text {BB+ }}$ | Ba1 | 0.361\% to 0.581\% | ${ }^{26,720}$ | ${ }^{19,197}$ | 41.95\% | 0.45\% | 38.60\% | 56.05\% | 14,773 | 28,625 | 21,689 | 50.46\% | 0.45\% | 39.03\% | 54.99\% | 15,585 |
| 12 | BB | Ba2 | 0.582\% to 0.939\% | 35,795 | 26,124 | 58.45\% | 0.69\% | 36.37\% | 60.01\% | 21,865 | 26,427 | 16,097 | 41.54\% | 0.69\% | 35.21\% | 60.23\% | 16,284 |
| 13 | BB- | Ba3 | 0.940\% to 1.724\% | 24,552 | 15,201 | 47.10\% | 1.12\% | 36.30\% | 71.35\% | 16,848 | ${ }_{26,140}$ | 14,827 | 49.93\% | 1.12\% | 36.93\% | 69.69\% | 16,195 |
| 14 | ${ }^{\text {B }}$ | ${ }^{31}$ | 1.725\% to $2.948 \%$ | 24,955 | ${ }^{15,692}$ | 46.41\% | 2.22\% | 37.11\% | 87.16\% | ${ }^{20,348}$ | 21,771 | 13,970 | 42.42\% | 2.21\% | 37.31\% | 86.05\% | 18,323 |
| 15 | B | ${ }^{\text {B2 }}$ | 2.949\% to $4.653 \%$ | 17,299 | 13,462 | ${ }^{62.31 \%}$ | 3.30\% | 36.57\% | 96.84\% | 17,278 | 15,347 | 10,914 | 51.84\% | 3.29\% | 36.06\% | 93.75\% | 14,500 |
| ${ }_{17}^{16}$ | ${ }_{\text {CCC+ }}$ | ${ }^{83}$ | 4.654\% to 7.343\% | 9,781 | 7.371 | 58.88\% | 5.45\% | 37.58\% | 114.78\% | 10,168 | 6,994 | ${ }^{6,168}$ | 50.96\% | 5.30\% | 37.46\% | 113.64\% | 7,276 |
| 17 | $\mathrm{CCC}_{+}$ | Caa1 | 7.344\% to 10.896\% | 2,170 | 1,207 | 42.13\% | 8.50\% | 33.69\% | 115.30\% | 2,346 | 2,230 | 1,445 | 43.04\% | 8.59\% | 35.73\% | 124.17\% | 2,614 |
| 18 | Ccc | Caa2 | 10.897\% to $16.748 \%$ | 667 | 344 | 40.44\% | 11.11\% | 399.96\% | 149.34\% | 1,003 | 644 | 321 | 40.46\% | 11.11\% | 39.81\% | 150.69\% | 976 |
| 19 | ccc- | Caa3 | 16.749\% to 27.074\% | 568 | 391 | 42.19\% | 18.48\% | 43.98\% | 141.49\% | 804 | 520 | 347 | 44.15\% | 18.57\% | 44.60\% | 167.36\% | 871 |
| 20 | CC | Ca | 27.075\% to 99.999\% | 726 | 471 | 43.81\% | 25.70\% | 30.58\% | 162.88\% | ${ }^{1,183}$ | 832 | 488 | 43.62\% | 26.54\% | 31.89\% | 174.43\% | 1,451 |
| ${ }_{22}^{21}$ | ${ }_{\text {Cankruptay }}$ | ${ }_{\text {Bankruptay }}$ | 100\% 100\% | 853 263 | 308 37 | 0.0.00\% | 99.58\% ${ }_{\text {99,91\% }}$ | ${ }_{42.62 \%}^{42.28 \%}$ |  | 2,147 48 | 735 227 | 264 31 | 0.0.00\% | 99.38\% | 40.74\% $41.98 \%$ | 244.92\% | 1,809 335 |
| 22 <br> Total Business | Bankruptcy | Bankruptcy | 100\% | 255,628 | 235,358 | 54.69\% | 1.62\% | 38.99\% | 599.92\% | 149,955 | 233,094 | 211,374 | 52.93\% | 1.57\% | 39.01\% | 59.01\% | ${ }_{1} 133,915$ |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | AAA | Aaa | 0.000\% to 0.012\% | 1,854 | 6,187 | 29.66\% | 0.01\% | 26.12\% | 2.30\% | 43 | 2,190 | 7,598 | 28.65\% | 0.01\% | 24.16\% | 1.77\% |  |
| 2 | $\mathrm{AA}_{+}$ | Aa1 | 0.013\% to 0.018\% | 504 | 990 | 49.57\% | 0.01\% | 31.17\% | ${ }^{2.441 \%}$ | 47 | 511 | ,990 | 50.12\% | 0.01\% | 30.10\% | 8.85\% | 45 |
| ${ }_{4}^{3}$ | ${ }^{\text {AA }}$ | ${ }^{\text {A22 }}$ | 0.019\% to 0.026\% | 2,722 | ${ }_{4}^{4,082}$ | 49.88\% | 0.03\% | ${ }^{30.60 \%}$ | 7.87\% | 214 158 158 | 1,677 2 2 | 3,558 3,406 11 | 46.27\% | ${ }^{0.03 \%}$ | 24.36\% | 7.17\% | 120 176 1 |
| ${ }_{5}^{4}$ | ${ }_{\text {A }}+$ | ${ }_{\text {A1 }}^{\text {Aa }}$ | 0.0.027\% to 0.037\% | 1,848 2,686 | 3,236 9,192 | ${ }_{26.40 \%}^{43.4 \%}$ | 0.0.03\% | 29.65\% | ${ }^{8.502 \%} 10$ | 158 <br> 288 | 2,010 3,203 | 3,406 11,383 | 25.90\% | ${ }_{0}^{0.03 \%}$ | 28.90\% | 8.74\% $10.70 \%$ | 176 343 |
| 6 | A | A2 | 0.054\% to 0.076\% | ${ }_{1,588}$ | 2,424 | 29.46\% | 0.07\% | 40.99\% | 17.47\% | 277 | 2,127 | 2,781 | 35.73\% | 0.07\% | 42.13\% | 19.21\% | 408 |
| 7 | A- | A3 | 0.077\% to 0.123\% | 2,283 | 2,429 | 44.59\% | 0.09\% | 37.46\% | 24.49\% | 558 | 2,347 | 2,642 | 45.52\% | 0.09\% | 32.93\% | 20.83\% |  |
| 8 | BBB+ | Baa1 | 0.124\% to 0.173\% | 1,991 | 1,887 | 47.81\% | 0.17\% | 39.64\% | 37.29\% | 737 | 1,955 | 1,981 | 47.76\% | 0.17\% | 39.52\% | 37.82\% | 734 |
| 10 | B8B | ${ }^{\text {Baa2 }}$ | 0.174\% to 0.233\% | 310 | 301 | 54.73\% | 0.21\% | 39.91\% | 42.14\% | $\begin{array}{r}120 \\ 64 \\ \hline\end{array}$ | 278 <br> 132 <br> 185 | ${ }_{13}^{297}$ | 55.95\% | 0.21\% | 39.23\% | ${ }_{4}^{43.26 \%}$ | 109 |
| 10 11 |  | ${ }_{\text {Bal }}^{\text {Baa3 }}$ | ${ }^{0.3}{ }^{0.334 \%}$ to 0.3630\% 0.50 | 141 210 | 16 63 | ${ }_{25}^{24.51 \%}$ | - ${ }_{0}^{0.26 \%}$ | 42.38\% | 44.63\% | 64 103 | 132 183 | 13 92 | ${ }_{32.54 \%}^{25.62 \%}$ | 0.0.26\% ${ }_{\text {a }}$ | 43.37\% | 46.35\% $50.29 \%$ | 62 91 |
| 12 | в | Ba2 | 0.582\% to 0.939\% | 12 | 5 | 33.33\% | 0.46\% | 28.18\% | 44.47\% | 8 | 13 |  | 36.55\% | 0.48\% | 33.97\% | 53.25\% |  |
| 13 | BB- | Ba3 | 0.940\% to $1.724 \%$ | 27 | 15 | 6.47\% | 0.90\% | 29.84\% | 66.40\% | 23 | 20 | ${ }^{23}$ | 3.97\% | 0.71\% | 23.35\% | 45.54\% | 15 |
| 14 | ${ }_{8+}^{B+}$ | ${ }^{81}$ | 1.725\% to 2.948\% | ${ }^{16}$ | 5 | ${ }^{38.12 \%}$ | 2.29\% | ${ }^{26.88 \%}$ | ${ }^{67.04 \%}$ | 11 | ${ }^{16}$ | 8 | 34.96\% | 2.29\% | 27.52\% | 70.29\% | 11 |
| 15 | B | ${ }^{\text {B2 }}$ | 2.949\% to 4.653\% | 20 | 20 | 39.41\% | 2.88\% | 24.87\% | 78.12\% | 15 | 25 | 28 | 46.97\% | 2.95\% | 27.31\% | 82.71\% | 15 |
| 16 | B- | B3 | 4.654\% to $7.343 \%$ | 4 |  | n.a. | 5.62\% | 26.25\% | 98.41\% | 4 |  | 1 | 26.78\% | n.a. | n.a. | n.a. |  |
| 17 18 | $\mathrm{CCCO}^{\text {CCC }}$ | ${ }_{\text {Cail }}^{\text {Caa2 }}$ | 7.344\% to $10.898 \%$ $10.897 \%$ to $16.748 \%$ | - |  | n.a. | n.a. | n.a. | n.a. |  | : | : | n.a. | n.a. | n.a. | n.a. |  |
| 18 19 | CCC ccc- | ${ }_{\text {Cab }}^{\text {Caa }}$ | 10.897\% to $16.748 \%$ $16.749 \%$ to $27.074 \%$ |  | $:$ | n.a. | n.a. | n.a. | n.a. |  |  | : | n.a. n.a. | n.a. | n.a. n.a. | n.a. |  |
| 20 | cc | Ca | 27.075\% to 99.999\% |  | - | n.a. | n.a. | n.a. | n.a. |  |  |  | n.a. | n.a. | n.a. | n.a. |  |
| 21 | c | c | 100\% |  |  | n.a. | n.a. | n.a. | n.a. |  |  |  | n.a. | n.a. | n.a. | n.a. |  |
| 22 <br> Total Sovereign | Bankruptcy | Bankruptcy | 100\% |  |  | n.a. | n.a. | n.a. | n.a. |  |  |  | n.a. | n.a. | n.a. | n.a. |  |
|  |  |  |  | 16,216 | 30,852 | 38.64\% | 0.08\% | 35.29\% | 16.53\% | 2,670 | 16,687 | 34,803 | 37.45\% | 0.08\% | 34.33\% | 16.08\% | 2,664 |
| Bank |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | AAA | Aaa | 0.000\% to 0.030\% | - |  | n.a. | n.a. | n.a. | n.a. |  | - | - | n.a. | n.a. | n.a. | n.a. |  |
| ${ }_{3}^{2}$ | $\mathrm{AA}^{+}$ | Aa1 | 0.000\% to 0.030\% |  |  | n.a. | n.a. | n.a. | n.a. |  |  |  | n.a. | n.a. | n.a. | n.a. |  |
| 3 | ${ }_{\text {AA }}$ | ${ }_{\text {Aa2 }}$ | 0.000\% to 0.030\% | ${ }_{79}$ | 7 | ${ }^{25.00 \%}$ | 0.03\% | 45.00\% | 10.31\% |  | ${ }^{2}$ | 191 | 25.00\% | ${ }^{0.03 \%}$ | 45.10\% | 10.31\% |  |
| 4 5 | ${ }_{\text {A }}^{\text {A }}$ - | ${ }_{\text {A1 }}{ }^{\text {a }}$ | $0.000 \%$ to 0.030\%\% $0.031 \%$ to $0.053 \%$ | 79 51 | 169 222 | ${ }^{23.52 \%}$ | 0.0.03\% | 40.90\% | +10.14\% | 6 | 76 118 | 191 181 | 23.74\% $12.48 \%$ | 0.03\% 0 | 40.85\% | - ${ }^{\text {9,7.78\% }}$ | 7 15 |
| 6 | A | A2 | 0.054\% to 0.076\% | 711 | 768 | 23.66\% | 0.07\% | 42.67\% | 19.43\% | 138 | 432 | 764 | 24.37\% | 0.07\% | 41.04\% | 20.80\% | 90 |
| 7 | A. | А 3 | 0.077\% to 0.123\% | 641 | 566 | 34.32\% | 0.09\% | 42.29\% | 29.16\% | 187 | 568 | 451 | 32.99\% | 0.09\% | 43.01\% | 32.71\% | 186 |
| 8 | BBB+ | Baa1 | 0.124\% to 0.173\% | 368 | 648 | 33.61\% | 0.17\% | 43.27\% | 35.20\% | 129 | 344 | 486 | 27.73\% | 0.17\% | 45.46\% | 35.83\% | 123 |
| 9 | BBB | Baa2 | 0.174\% to 0.233\% | 140 | 406 | 21.68\% | 0.21\% | 40.84\% | 33.86\% | 48 | 99 | 419 | 21.98\% | 0.21\% | 38.52\% | 35.58\% |  |
| 10 | BBB- | Baa3 | 0.234\% to 0.360\% | 167 | 182 | 24.72\% | 0.27\% | ${ }^{29.73 \%}$ | 40.42\% | ${ }^{68}$ | ${ }^{188}$ | ${ }_{181}^{278}$ | 24.83\% | ${ }^{0.27 \%}$ | 31.74\% | 42.11\% |  |
| 11 12 | ${ }_{\text {BB+ }}^{\text {BB }}$ | Ba1 Ba2 | $0.361 \%$ to $0.581 \%$ $0.582 \%$ to $0.939 \%$ | 45 191 | 92 240 | 29.92\% $25.31 \%$ | 0.0.43\% | $52.75 \%$ $21.79 \%$ | 69.88\%\% $37.52 \%$ | 32 112 12 | 75 188 | 181 304 | 26.20\% 25.95\% | ${ }^{0.43 \%}$ | $38.30 \%$ $25.53 \%$ | $51.17 \%$ $44.91 \%$ | 38 115 11 |
| 13 | BB- | ${ }_{\text {Ba3 }}$ | 0.940\% to $0.724 \%$ | 19 | 53 | 25.00\% | 0.09\% | 3.34\% | 6.98\% | 11 | 19 | ${ }^{35}$ | 25.00\% | 0.08\% | 2.83\% | 6.13\% |  |
| 14 | ${ }^{\text {B }}$ | B1 | 1.725\% to $2.948 \%$ | 17 | 55 | 22.65\% | 2.29\% | 30.89\% | 79.99\% | 13 | 51 | 129 | 37.71\% | 2.29\% | 40.24\% | 90.91\% | 46 |
| 15 | B | B2 | 2.949\% to $4.653 \%$ | 19 | 9 | 15.23\% | 0.53\% | 5.03\% | 15.46\% | 21 | 20 | 6 | 26.95\% | 0.43\% | 4.17\% | 12.91\% |  |
| 16 17 | $\stackrel{\text { B }}{\text { CCC+ }}$ | ${ }_{\text {Caa }}{ }_{\text {C3 }}$ | - $7.654 \%$ to $7.343 \%$ \% | 22 | 81 1 | $\underset{ }{25.00 \%}$ 5.94\% | $2.67 \%$ n.a. | $\underset{\substack{\text { 16.66\% } \\ \text { n.a. }}}{\text { cemen }}$ | $\underset{\substack{\text { 61.28\% } \\ \text { n.a. }}}{\text { ce. }}$ | 30 | 23 | 85 | 25.00\% | 4.48\% |  | $\xrightarrow{103.07 \%}$ n.a. | 32 |
| 18 | ccc | Caa2 | 10.897\% to $16.748 \%$ |  |  | n.a. | n.a. | n.a. | n.a. |  | 3 | 10 | 25.00\% | ${ }^{12.56 \%}$ | 45.00\% | 222.87\% | 6 |
| 19 | ccc- | Саa3 | 16.749\% to 27.074\% | 3 | 10 | 25.00\% | 20.31\% | 45.00\% | 253.86\% | 7 |  |  | n.a. | n.a. | n.a. | n.a. |  |
| 20 21 | CC | ${ }^{\text {Ca }}$ | 27.075\% to 99.999\% | 4 | 16 | 25.00\% | 24.62\% | 33.22\% | 192.84\% | 10 | 4 | 15 | 25.00\% | 19.67\% | 26.95\% | 156.45\% | 10 |
|  | ${ }_{\text {Bankruptcy }}$ | $\stackrel{\text { Cankruptcy }}{ }$ | 100\% 100\% |  |  | n.a. | n.a. | n.a. | n.a.a n.a. |  |  | 1 | 0.00\% n . | n.a. n.a. | n.a. | n.a. |  |
|  | вanrepa |  |  | 2.473 | 3.525 | 28.04\% | 0.25\% | 39.23\% | 29.60\% | 820 | 2,210 | 3,554 | 26.70\% | 0.31\% | 39.11\% | 33.71\% | 821 |

' There are several key differences under current Basel
information refer to our Q2/18 Report to
Shareholders.
Includes loans and acceppances outstanding and undrawn exposure and represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and excludes the effects of credit risk mitigation.
Represents the exposure-weighted average of EAD rate, PD, LGD and risk weight within each internal rating. EAD rate is a percentage of the notional of undrawn commitments that is currently undrawn but expected to be drawn in the event of a default
In certain cases, the average PD is outside of the internal PD range provided as RBC's internal PD estimation methodology is based on segmenting our wholesale borrowers into five homogenes PD grouss while the ranges represented above reflects the most predominant group included within the Basel III wholesale asset classes presented

| IAS 39 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |
| 61 | 74 | 84 | 50 | 40 | 44 | 33 |
| (13) | (20) | (21) | (21) | (34) | (33) | (15) |
| 48 | 54 | 63 | 29 | 6 | 11 | 18 |
| 1 | 10 | 9 | 2 | 4 | 4 | 3 |
| 47 | 44 | 54 | 27 | 2 | 7 | 15 |

Realized losses ${ }^{1}$
Net gains (losses) on investment securities
Less: Amount booked in Insurance premium, investment and fee income
Net gains (losses) on investment securities net of Insurance premium


| TRADING CREDIT DERIVATIVES ${ }^{2}$ |
| :--- |
| (Millions of Canadian dollars) |
| Notional amount |
| $\quad$ Protection purchased |
| $\quad$ Protection sold |
| Fair value ${ }^{3}$ |
| Positive |
| Negative |
| Replacement cost ${ }^{4}$ |


| Q2/18 | Q1/18 |
| :---: | :---: |
| 7,579 | 10,789 |
| 3,563 | 3,291 |
| 77 | 109 |
| 160 | 204 |
| 38 | 64 |


| Q4/17 |
| :--- |
| Q3/17 | | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 8,522 | 6,853 | 7,408 | 7,004 | 10,107 | 9,711 | 7,857 |
| 4,808 | 3,500 | 3,370 | 3,650 | 5,735 | 5,321 | 4,978 |
|  |  |  |  |  |  |  |
| 157 | 81 | 83 | 70 | 191 | 189 | 74 |
| 246 | 174 | 169 | 137 | 242 | 246 | 114 |
|  |  |  |  |  |  |  |
| 109 | 34 | 34 | 31 | 31 | 39 | 27 |

OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{5}$
(NOTIONAL AMOUNT AND FAIR VALUE)
(Millions of Canadian dollars)


Q4/17

| - | - |
| ---: | ---: |
| $-\overline{1}$ |  |
| 16 | - |
| - | - |
| - | - |
| - | - |
| 128 | 123 |
| - | - |
| - | - |
| 144 | 138 |
| - | - |
| 144 | 138 |
| - | - |
| - | - |
| - | 138 |
| 144 | - |
|  | 10 |


| - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - |
| 16 | 15 | 17 | 16 | 7 | 7 | 6 |
| - | - | - | 91 | 94 | 91 | 88 |
| - | - | - | - | - | - |  |
| - | - | - | - | - | - |  |
| - | - | - | 121 | 124 | 121 | 117 |
| 129 | 125 | 137 | 130 | 134 | 131 | 125 |
| - | - | - | - | - | - |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 145 | 140 | 154 | 358 | 359 | 350 | 336 |
| - | - | - | - | - | - |  |
| 145 | 140 | 154 | 358 | 359 | 350 | 336 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 145 | 140 | 154 | 358 | 359 | 350 | 336 |
| - | - | - | - | - | - | 7 |
| 12 | 13 | 14 | 21 | 21 | 17 | 15 |

## Aut amount <br> Automotive Energy

Energy ${ }^{\text {Oil and gas }}$
Utilities
Non-bank financial services
Mining \& metals
Real estate \& related
Technology \& media
Transportation \& environment
Other
Sovereign
Bank
Net protection purchased
Offsetting protection sold related to the same reference entity
Gross protection purchased
Net protection sold
Offsetting protection purchased related to the same reference entity
Gross protection sold
Gross protection purchased and sold (notional amount)
Fair value ${ }^{3}$
Positive
Negative
${ }^{1}$ Prior to the adoption of IFRS 9 Financial Instruments, realized losses include impairments of available-for-sale securities.
${ }^{2}$ Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q2/18, all of our exposures are with investment grade counterparties.
${ }^{3}$ Gross fair value before netting.
${ }^{4}$ Replacement cost includes the impact of netting but excludes collateral.
${ }^{5}$ Comprises credit default swaps.

| FAIR VALUE OF DERIVATIVE INSTRUMENTS (Millions of Canadian dollars) | $\begin{gathered} \text { Q2/18 } \\ \hline \text { Fair value } \\ \hline \end{gathered}$ |  | Q1/18 |  | Q4/17 |  | Q3/17 |  | Q2/17 |  | Q1/17 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair |  |  | value | Fair value |  | Fair value |  | Fair value |  |  |  |  |  |  |  |
|  | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative |  |  |  |  |  |  |
| Held or issued for trading purposes | 92,365 | 89,186 | 171,151 | 169,301 | 159,781 | 156,123 | 174,137 | 172,049 | 176,677 | 174,908 | 165,777 | 162,750 |  |  |  |  |  |  |
| Held or issued for other than trading purposes | 3,509 | 2,882 | 4,669 | 4,066 | 3,794 | 3,641 | 4,345 | 3,925 | 4.945 | 4,118 | 4,090 | 4,359 |  |  |  |  |  |  |
| Total gross fair values before netting ${ }^{1}$ | 95,874 | ,068 | 5,820 | 173,367 | 163,575 | 159,764 | 178,482(71,825) | 175,974 | 81,622 | 179,026 | 169,867 | 167,109 |  |  |  |  |  |  |
| that qualify for balance sheet offset ${ }^{2}$ that do not qualify for balance sheet offset ${ }^{3}$ | $(1,008) \quad(1,008)$ |  | $(69,680)$ | $(69,208)$ | $(67,827)$ | $(67,705)$ |  | $(71,803)$ | (79,887) | $(80,013)$ | (71,305) | (71,428) |  |  |  |  |  |  |
|  | (57,828) | (57,828) | $(65,675)$ | (65,675) | (58,804) | (58,804) | (66,474) | (66,474) | $(6,582)$ | $(66,582)$ | (65,214) | $(65,214)$ |  |  |  |  |  |  |
| that do not qualify for balance sheet offset ${ }^{3}$ <br> Total | 37,038 3 3,232 |  | 40,465 | 38,484 | 36,944 | 33,255 | 40,183 | 37,697 | 35,153 | 32,431 | 33,348 | 30,467 |  |  |  |  |  |  |
| DERIVATIVES - NOTIONAL AMOUNTS ${ }^{4,5}$ <br> (Millions of Canadian dollars) | Q2/18 |  |  |  |  |  | Q1/18 |  |  |  |  |  | Q4/17 |  |  |  |  |  |
|  | rading |  |  |  | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ | Total | Trading |  |  |  | $\begin{aligned} & \text { Non- } \\ & \text { trading } \end{aligned}$ | Total |  | Tradin |  |  | $\begin{aligned} & \text { Non- } \\ & \text { trading } \end{aligned}$ | Tota |
|  | Over the counter |  | Exchangetraded | Total |  |  | Centrally cleared | e counter <br> Non Centrally <br> cleared | Exchangetraded | Total |  |  | Over the counter |  |  |  |  |  |
|  | Centrally cleared | Non Centrally cleared |  |  |  |  |  |  |  |  |  |  | Centrally cleared | Non Centrally cleared | Exchange traded | Total |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreement | 1,777,006 | 78,446 |  | 1,855,452 | 25,664 | 1,881,116 | 1,321,185 | 99,410 |  | 1,420,595 | 4,922 | 1,425,517 | 1,118,081 | 70,752 |  | 1,188,833 |  | 1,188,833 |
| Swaps | 7,612,656 | 1,020,086 |  | 8,632,742 | 483,122 | 9,115,864 | 6,871,355 | 1,018,508 |  | 7,889,863 | 431,099 | 8,320,962 | 6,772,804 | 1,081,505 |  | 7,854,309 | 497,440 | 8,351,749 |
| Options purchased |  | 233,554 | 4,403 | 237,957 |  | 237,957 |  | 208,484 | 1,365 | 209,849 |  | 209,849 |  | 261,471 | 8,969 | 270,440 |  | 270,440 |
| Future |  |  | 131,311 | 131,311 |  | 131,311 |  |  | 108,777 | 108,777 |  | 108,777 |  |  | 112,151 | 112,151 |  | 112,151 |
|  | 9,389,662 | 1,332,086 | 135,714 | 10,857,462 | 508,786 | 11,366,248 | 8,192,540 | 1,326,402 | 110,142 | 9,629,084 | 436,021 | 10,065,105 | 7,890,885 | 1,413,728 | 121,120 | 9,425,733 | 497,440 | 9,923,173 |
| Foreign exchange contract |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts |  | 1,594,083 |  | 1,594,083 | 18,937 | 1,613,020 |  | 1,404,806 |  | 1,404,806 | 14,826 | 1,419,632 |  | 1,343,196 |  | 1,343,196 | 17,193 | 1,360,389 |
| Swaps |  | 101,940 |  | 101,940 | 10,300 | 112,240 |  | 179,910 |  | 179,910 | 9,608 | 189,518 |  | 149,255 |  | 149,255 | 7,818 | 157,073 |
| Cross-currency interest rate swaps |  | 1,181,612 |  | 1,181,612 | 55,147 | 1,236,759 |  | 1,107,605 |  | 1,107,605 | 53,741 | 1,161,346 |  | 1,048,891 |  | 1,048,891 | 56,901 | 1,105,792 |
| Options purchased |  | 51,924 |  | 51,924 |  | 51,924 |  | 73,038 |  | 73,038 |  | 73,038 |  | 73,150 |  | 73,150 |  | 73,150 |
| Future |  |  | 595 | 595 |  | 595 |  |  | 476 | 476 |  | 476 |  |  | 516 | 516 |  | 516 |
|  |  | 2,929,559 | 595 | 2,930,154 | 84,384 | 3,014,538 |  | 2,765,359 | 476 | 2,765,835 | 78,175 | 2,844,010 |  | 2,614,492 | 516 | 2,615,008 | 81,912 | 2,696,920 |
| Credit derivativesOther contracts ${ }^{6}$ | 124 | 6,239 | 132,767 | 11,143210,993 | 2,496 | 11,143 213,489 | $\begin{array}{r} 4,246 \\ 189 \end{array}$ | 9,83469,937 |  | 14,080 |  | 14,080 196,467 | 199 | 6,923 69.342 |  | 13,330 |  | 13,330 |
|  |  |  |  |  |  |  |  |  |  | 12,602,966 | 2,500 |  |  | 69,342 132,258 |  |  | 2,2 | 204,094 |
| Total | 9,394,690 | 4,345,986 | 269,076 | 14,009,752 | 595,666 | 14,605,418 | 8,196,975 | 4,171,532 234,459 |  |  | 516,696 | 13,119,662 | 7,897,491 | 4,104,485 | 253,894 | 12,255,870 | 581,647 | 12,837,517 |
| DERIVATIVES - NOTIONAL AMOUNTS ${ }^{\text {4,5 }}$(Millions of Canadian dollars) | Q3/17 |  |  |  |  |  | Q2/17 |  |  |  |  |  | Q1/17 |  |  |  |  |  |
|  | Trading |  |  |  | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ | Total | Trading |  |  |  | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ | Total | Trading |  |  |  | $\begin{aligned} & \text { Non- } \\ & \text { trading } \end{aligned}$ |  |
|  | Over the counter |  | Exchangetraded | Total |  |  | Over the counter |  | Exchangetraded | Tot |  |  | Over the counter |  | Exchangetraded | Tot |  | Total |
|  | Centrally | $\begin{aligned} & \text { Non Centrally } \\ & \text { cleared } \end{aligned}$ |  |  |  |  | Centrally | $\begin{gathered} \text { Non Centrally } \\ \text { cleared } \end{gathered}$ |  |  |  |  | Centrally | $\begin{gathered} \text { Non Centrally } \\ \text { cleared } \end{gathered}$ |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreement Swaps Options purchased | 884,574 $6,968,087$ | 76,761 | $\begin{array}{r} 6,113 \\ 108,751 \\ \hline \end{array}$ | $\begin{array}{r} 961,335 \\ 8,059,647 \\ 289,311 \\ 108,751 \end{array}$ | 490,260 | 961,335 | ¢ | 84,045 |  | 1,153,362 | 14,298 | 1,167,660 | 680,803 | 63,075 |  | 743,878 |  | 743,878 |
|  | $6,968,087$$\quad \begin{array}{r}1,091,560 \\ 283,198\end{array}$ |  |  |  |  | 8,549,907 |  | 1,162,715 |  | $\begin{array}{r} 7,703,292 \\ 302,672 \\ 98,990 \\ \hline \end{array}$ | 488,085 |  | 6,051,798 | 1,143,479 |  | 7,195,277 | 340,604 | $\begin{array}{r}7,535,88 \\ 30,503 \\ 101,608 \\ \hline\end{array}$ |
|  |  |  | 289,311 |  |  | 295,867 |  | 6,80598,790 | - |  | 302,67299.424 | 304,273 |  | $\begin{array}{r} 6,230 \\ 101,608 \\ \hline \end{array}$ | 310,503101,608 |  |  |  |
|  |  |  | 1,151 |  | 109,902 |  |  |  | 634 |  |  |  |  |  |  |  |  |  |
|  | 7,852,661 | 1,451,519 |  | 114,864 | 9,419,044 | 491,411 | 9,910,455 | 7,609,894 | 1,542,627 | 105,595 | 9,258,116 | 503,017 | 9,761,133 | 6,732,601 | 1,510,827 | 107,838 | 8,351,266 | 340,604 | 8,691,870 |
| Foreign exchange contract |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | - | $\begin{array}{r}1,297,345 \\ 134,929 \\ \hline\end{array}$ |  |  | 1,297,345 | $\begin{aligned} & 14,363 \\ & 7,760 \\ & 54,400 \end{aligned}$ | $\begin{array}{r} 1,311,708 \\ 142,689 \end{array}$ |  | $\begin{array}{r} 1,486,169 \\ 102,139 \\ 1,029,837 \end{array}$ |  | $\begin{array}{r} 1,486,169 \\ 102,139 \\ 1,029837 \\ 51,671 \\ \hline 467 \\ \hline \end{array}$ | $\begin{array}{r} 20,087 \\ 8,365 \\ 59,955 \\ \hline \\ \hline \end{array}$ | $\begin{array}{r} 1,506,256 \\ 10,504 \\ 1,089,792 \\ 51,671 \\ \hline 467 \\ \hline \end{array}$ | $\begin{array}{lr} 1,385,875 \\ - & 8,286 \\ - & 1,007,306 \\ - & 38,127 \end{array}$ |  | - | 1,385,875 | 21,991 | 1,407,866 |
| Swaps |  |  |  | 134,929 |  |  |  |  |  |  |  |  |  |  |  | 82,886 | 6,796 | 89,682 |
| Cross-currency interest rate swaps |  | 979,377 | - | 979,377 | 1,033,777 |  | - |  |  |  |  |  |  |  |  | 1,007,306 | 56,012 | 1,063,318 |
| Future |  | 53,996 |  |  | 53,996 |  | 53,996 |  | 51,671 |  |  |  |  |  |  |  | 38,127 |  | 38,127 |
|  |  |  |  | 1,1301,130 | 1,130 | 76,523 | 1,130 |  |  |  |  |  |  |  |  | 280 | 280 |  |  |
|  | - | 2,465,647 | 2,466,777 |  | 2,543,300 |  |  | 2,669,816 | 467 | 2,670,283 | 88,407 | 2,758,690 | -$2,514,194$ 280 $2,514,474$ 84,799 $2,599,273$ |  |  |  |  |  |
| Credit derivatives Other contracts ${ }^{6}$ | $\begin{array}{r} 3,931 \\ 216 \end{array}$ | $\begin{array}{r} 6,422 \\ 65,776 \end{array}$ | 105,519 | $\begin{array}{r} 10,353 \\ 171,511 \end{array}$ | 2,158 | $\begin{array}{r} 10,353 \\ 173,669 \end{array}$ | $\begin{array}{r} 4,003 \\ 244 \end{array}$ | 6,776 |  | 10,779 |  | 10,779 | 3,848 | 6,806 |  | 10,654 |  | 10,654 |
|  |  |  |  |  |  |  |  | 79,224 | 125,324 | 204,792 | 2,148 | 206,940 | 238 | 74,840 | 98,336 | 173,414 | 2,106 | 175,520 |
| Total | 7,856,808 | 3,989,364 | 221,513 | 12,067,685 | 570,092 | 12,637,777 | 7,614,141 | 4,298,443 | 231,386 | 12,143,970 | 593,572 | 12,737,542 | 6,736,687 | 4,106,667 | 206,454 | 11,049,808 | 427,509 | 11,477,317 |
| ${ }^{1}$ As at Q2/18, positive and negative fair values exclude market and credit valuation adjustments of $\$ 691$ million and $\$(170)$ million respectively that are determined on a pooled basis. <br>  considered conditional if it becomes exercisable only upon the occurrence of a future event, such as bankruptcy, insolvency, default, or change in control. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{3}$ Additional impact of offsetting credit exposures on contracts that do not qualify for balance sheet offset. <br>  of $\$ 4.5$ billion related to a consolidated structured entity. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  Association master agreement. <br> ${ }^{6}$ Comprises precious metal, commodity, stable value and equity-linked derivative contracts. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q2/18 |  |  |  | Q1/18 |  |  |  | Q4/17 |  |  |  | a3/17 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional amount ${ }^{1}$ | Replacement cost | $\begin{aligned} & \text { Credit } \\ & \text { equivalent } \\ & \text { amount } \end{aligned}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional amount | Replacement cost | $\begin{aligned} & \text { Credit } \\ & \text { equivalent } \\ & \text { amount } \end{aligned}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional | Replacement cost | $\begin{aligned} & \text { Credit } \\ & \text { equivalent } \\ & \text { amount } \end{aligned}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional amount ${ }^{1}$ | Replacement cost | Credit equivalent amount | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ |
| Over-the-counter contracts Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements Swaps | $1,881,116$ $9,115,863$ | - $\begin{array}{r}511 \\ 10,448\end{array}$ | 17,211 | 104 3,395 | $1,425,517$ $8,320,962$ | 1,162 12,005 | 1,211 25,318 | 267 4,872 | $1,188,833$ $8,351,749$ | [ $\begin{array}{r}264 \\ 10,890\end{array}$ | [ $\begin{array}{r}328 \\ 24,318\end{array}$ | 4,187 | 961,335 $8,549,907$ | 12,107 | 25,590 | 49 4,590 |
| Options purchased | 233,554 | 560 | 898 | 486 | 208,484 | 742 | 905 | 457 | 261,471 | 283 | 883 | 527 | 283,198 | 195 | 919 | 583 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 1,613,020 | 5,221 | 12,374 | 3,892 | 1,419,632 | 5,201 | 11,075 | 3,537 | 1,360,389 | 5,421 | 11,555 | 3,634 | 1,311,708 | 6,328 | 11,741 | 3,881 |
| Swaps | 1,344,524 | 9,405 | 12,654 | 4,691 | 1,345,732 | 11,390 | 13,141 | 4,920 | 1,256,824 | 10,476 | 12,643 | 4,498 | 1,169,935 | 12,113 | 12,666 | 4,618 |
| Options purchased | 51,924 | 326 | 1,214 | 589 | 73,038 | 398 | 1,196 | 504 | 73,150 | 360 | 1,125 | 472 | 53,996 | 319 | 959 | 422 |
| Credit derivatives ${ }^{3}$ | 11,143 | 38 | 699 | 158 | 14,080 | 64 | 1,000 | 491 | 13,330 | 109 | 936 | 149 | 10,353 | 34 | 607 | 140 |
| Other contracts ${ }^{4}$ | 80,719 | 8,562 | 8,195 | 3,752 | 72,623 | 8,011 | 7,529 | 3,558 | 71,699 | 7,750 | 6,332 | 2,945 | 68,150 | 7,621 | 5,519 | 3,152 |
| Exchange traded contracts | 269,079 | 1,967 | 8,978 | 180 | 234,463 | 1,492 | 7,926 | 159 | 254,031 | 1,391 | 8,340 | 167 | 222,664 | 1,216 | 6,757 | 135 |
| Total derivatives ${ }^{5}$ | 14,600,942 | 37,038 | 62,790 | 17,247 | 13,114,531 | 40,465 | 69,301 | 18,765 | 12,831,476 | 36,944 | 66,460 | 16,638 | 12,631,246 | 40,183 | 65.117 | 17,570 |
| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q2/17 |  |  |  | Q1/17 |  |  |  | Q4/16 |  |  |  | Q3/16 |  |  |  |
|  | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional amount | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional amount ${ }^{1}$ | $\begin{aligned} & \text { Replacement } \\ & \text { cost } \end{aligned}$ | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ |
| Over-the-counter contracts Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 8,191,377 | 12,373 | 26,410 | 4,736 | 7,535,881 | 11,850 | 24,760 | 4,515 | 7,762,792 | 15,118 | 27,214 | 5,429 | 7,643,046 | 18,848 | 29,661 |  |
| Options purchased | 295,867 | 324 | 979 | 592 | 304,273 | 284 | 942 | 543 | 346,263 | 334 | 1,092 | 662 | 239,216 | 376 | 989 | 687 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | 1,500,256 | 5,8999 | ${ }^{12,816}$ | 4,045 3 | $1,407,866$ <br> 1,153 <br> 18000 | 5,258 | ${ }^{11,817}$ | 3,785 | $1,334,576$ 1,150553 | 6,914 3,763 | 12,952 | 3,896 <br> 3790 | 1,587,769 | 7,994 | 13,594 | 4,124 |
| Swaps | 1,200,296 | 11,454 | 11,313 | 3,955 | 1,153,000 | 11,411 | 12,119 | 3,851 | 1,150,553 | 13,763 | 12,492 | 3,790 | 1,061,235 | 10,899 | 10,820 | 3,360 |
| Options purchased | 51,671 | 462 | 1,179 | 498 | 38,127 | 331 | 855 | 373 | 49,758 | 416 | 1,045 | 456 | 50,563 | 427 | 1,069 | 455 |
| Credit derivatives ${ }^{3}$ | 10,779 | 34 | 610 | 124 | 10,654 | 31 | 609 | 138 | 15,842 | 31 | 920 | 188 | 15,032 | 39 | 880 | 169 |
| Other contracts ${ }^{4}$ |  | 1,206 | 6,225 | 3,419 | 77,184 | 1,376 | 5,235 | 3,083 | 84,347 | 1,409 | 6,188 | ${ }^{3,463}$ | 81,927 | 1,273 | 6,202 |  |
| Exchange traded contracts | 232,020 | 3,150 | 11,721 | 234 | 206,454 | 2,601 | 9,400 | 188 | 241,138 | 2,933 | 11,756 | 235 | 267,392 | 3,050 | 12,160 | 243 |
| Total derivatives ${ }^{5}$ | 2,737,542 | 35,330 | 71,695 | 17,701 | 1,477,317 | 33,465 | 66,070 | 16,550 | 1,517,334 | 41,150 | 73,909 | 18,172 | 1,424,346 | 43,347 | 75,83 | 19,119 |


1 As at Q2/18, the notional amounts excludes exchange traded options witten of $\$ 107.3$ billion, over-the-counter options witten of $\$ 335.4$ billion, and non-rtrading credit derivatives of $\$ 0.1$ billion.
2 As at Q Q 111 , the risk-weighted equivalents for over-the-counter contracts shown are calculated by applying risk weights against the credit equivalent amounts net of credit valuation adjustment (CVA) losses of $\$ 125$ million. The risk-weighted equivalent amounts shown do not reflect CVA regulatory capital charge.
Comprises credit default swaps, total return swaps, credit default baskets and credit default options.
As at Q2/18, the total credit equivalent amount reported above is net of $\$ 16.3$ billion in collateral and does not reflect the netting of the credit valuation adjustment losses of $\$ 216$ million described in footnote 2 .


 based on VaR and stressed VaR measures for a 10 day time horizon.
n.m. not meaningful

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) ${ }^{1}$(Millions of Canadian dollars, except percentage and per share amounts) | IFRS 9 |  | IAS 39 |  |  |  |  |  |  | $\begin{gathered} 2018 \\ 6 \text { months } \end{gathered}$ | $\begin{gathered} 2017 \\ 6 \text { months } \end{gathered}$ | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2/18 | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 |  |  | 2017 | 2016 |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,435 | 1,497 | 1,383 | 1,371 | 1,338 | 1,567 | 1,252 | 1,296 | 1,271 | 2,932 | 2,905 | 5,659 | 5,089 |
| Average risk capital | 16,600 | 16,200 | 15,950 | 15,850 | 14,850 | 14,650 | 13,600 | 13,700 | 13,800 | 16,400 | 14,750 | 15,300 | 13,750 |
| Add: Average goodwill and other intangibles | 4,600 | 4,550 | 4,550 | 4,650 | 4,700 | 4,700 | 4,750 | 4,700 | 4,800 | 4,550 | 4,700 | 4,700 | 4,800 |
| Average attributed capital | 21,200 | 20,750 | 20,500 | 20,500 | 19,550 | 19,350 | 18,350 | 18,400 | 18,600 | 20,950 | 19,450 | 20,000 | 18,550 |
| ROE ${ }^{2}$ | 27.8\% | 28.6\% | 26.7\% | 26.6\% | 28.0\% | 32.1\% | 27.1\% | 28.0\% | 27.8\% | 28.2\% | 30.1\% | 28.3\% | 27.5\% |
| RORC | 35.5\% | 36.7\% | 34.4\% | 34.3\% | 37.0\% | 42.4\% | 36.6\% | 37.7\% | 37.4\% | 36.1\% | 39.7\% | 36.9\% | 37.0\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,407 | 1,461 | 1,341 | 1,329 | 1,297 | 1,527 | 1,228 | 1,263 | 1,223 | 2,868 | 2,824 | 5,494 | 4,930 |
| Average risk capital | 15,250 | 14,850 | 14,500 | 14,400 | 13,300 | 13,150 | 12,150 | 12,150 | 12,250 | 15,050 | 13,250 | 13,850 | 12,250 |
| Add: Average goodwill and other intangibles | 2,800 | 2,800 | 2,850 | 2,800 | 2,850 | 2,850 | 2,850 | 2,900 | 2,900 | 2,800 | 2,850 | 2,850 | 2,850 |
| Average attributed capital | 18,050 | 17,650 | 17,350 | 17,200 | 16,150 | 16,000 | 15,000 | 15,050 | 15,150 | 17,850 | 16,100 | 16,700 | 15,100 |
| ROE ${ }^{2}$ | 32.0\% | 32.8\% | 30.7\% | 30.6\% | 32.9\% | 37.8\% | 32.5\% | 33.4\% | 32.9\% | 32.4\% | 35.4\% | 32.9\% | 32.6\% |
| RORC | 37.9\% | 39.0\% | 36.7\% | 36.7\% | 39.9\% | 46.0\% | 40.2\% | 41.3\% | 40.6\% | 38.5\% | 43.0\% | 39.7\% | 40.3\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 522 | 583 | 476 | 470 | 415 | 414 | 381 | 370 | 371 | 1,105 | 829 | 1,775 | 1,412 |
| Average risk capital | 6,200 | 6,100 | 6,000 | 5,900 | 5,950 | 5,700 | 5,150 | 4,900 | 4,850 | 6,150 | 5,850 | 5,900 | 4,850 |
| Add: Average goodwill and other intangibles | 7,400 | 7,300 | 7,300 | 7,550 | 7,750 | 7,700 | 7,850 | 8,000 | 8,150 | 7,350 | 7,700 | 7,550 | 8,100 |
| Average attributed capital | 13,600 | 13,400 | 13,300 | 13,450 | 13,700 | 13,400 | 13,000 | 12,900 | 13,000 | 13,500 | 13,550 | 13,450 | 12,950 |
| ROE ${ }^{2}$ | 15.8\% | 17.3\% | 14.2\% | 13.9\% | 12.4\% | 12.2\% | 11.6\% | 11.4\% | 11.6\% | 16.5\% | 12.3\% | 13.2\% | 10.9\% |
| RORC | 34.6\% | 38.0\% | 31.6\% | 31.6\% | 28.6\% | 28.8\% | 29.4\% | 30.0\% | 31.3\% | 36.3\% | 28.7\% | 30.2\% | 29.2\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 170 | 125 | 263 | 159 | 164 | 132 | 226 | 361 | 175 | 295 | 296 | 718 | 891 |
| Average risk capital | 1,750 | 1,600 | 1,800 | 1,550 | 1,450 | 1,400 | 1,500 | 1,750 | 1,450 | 1,650 | 1,450 | 1,550 | 1,550 |
| Add: Average goodwill and other intangibles | 200 | 150 | 200 | 150 | 150 | 150 | 150 | 150 | 150 | 200 | 150 | 150 | 150 |
| Average attributed capital | 1,950 | 1,750 | 2,000 | 1,700 | 1,600 | 1,550 | 1,650 | 1,900 | 1,600 | 1,850 | 1,600 | 1,700 | 1,700 |
| ROE ${ }^{2}$ | 36.3\% | 28.2\% | 52.3\% | 37.0\% | 41.5\% | 33.7\% | 54.3\% | 75.7\% | 44.3\% | 32.3\% | 37.6\% | 41.8\% | 52.8\% |
| RORC | 40.1\% | 31.3\% | 57.2\% | 40.8\% | 45.9\% | 37.2\% | 59.4\% | 82.0\% | 48.9\% | 35.8\% | 41.6\% | 46.0\% | 57.8\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 208 | 216 | 153 | 174 | 188 | 210 | 170 | 151 | 135 | 424 | 398 | 725 | 596 |
| Average risk capital | 2,500 | 2,650 | 2,650 | 2,650 | 2,650 | 2,850 | 2,750 | 2,850 | 2,850 | 2,600 | 2,750 | 2,700 | 2,850 |
| Add: Average goodwill and other intangibles | 550 | 500 | 500 | 500 | 500 | 450 | 450 | 500 | 500 | 500 | 500 | 500 | 500 |
| Average attributed capital | 3,050 | 3,150 | 3,150 | 3,150 | 3,150 | 3,300 | 3,200 | 3,350 | 3,350 | 3,100 | 3,250 | 3,200 | 3,350 |
| ROE ${ }^{2}$ | 28.1\% | 26.9\% | 19.2\% | 21.9\% | 24.6\% | 25.1\% | 21.0\% | 18.2\% | 16.5\% | 27.5\% | 24.9\% | 22.7\% | 17.9\% |
| RORC | 34.1\% | 32.1\% | 22.9\% | 26.1\% | 29.2\% | 29.5\% | 24.8\% | 21.3\% | 19.4\% | 33.0\% | 29.3\% | 26.9\% | 21.0\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 644 | 727 | 564 | 588 | 646 | 640 | 461 | 611 | 561 | 1,371 | 1,286 | 2,438 | 2,186 |
| Average risk capital | 18,150 | 18,150 | 16,600 | 18,200 | 17,650 | 18,000 | 16,500 | 16,100 | 17,800 | 18,150 | 17,800 | 17,600 | 16,800 |
| Add: Average goodwill and other intangibles | 1,550 | 1,500 | 1,450 | 1,350 | 1,050 | 1,100 | 1,100 | 1,100 | 1,050 | 1,500 | 1,100 | 1,250 | 1,100 |
| Average attributed capital | 19,700 | 19,650 | 18,050 | 19,550 | 18,700 | 19,100 | 17,600 | 17,200 | 18,850 | 19,650 | 18,900 | 18,850 | 17,900 |
| ROE ${ }^{2}$ | 13.4\% | 14.7\% | 12.4\% | 11.9\% | 14.2\% | 13.3\% | 10.4\% | 14.2\% | 12.1\% | 14.1\% | 13.7\% | 12.9\% | 12.2\% |
| RORC | 14.6\% | 15.9\% | 13.5\% | 12.8\% | 15.0\% | 14.1\% | 11.1\% | 15.1\% | 12.8\% | 15.2\% | 14.6\% | 13.8\% | 13.0\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | - | (219) | (82) | (55) | (27) | (23) | (32) | 12 | (27) | (219) | (50) | (187) | (63) |
| Average risk capital and other | 2,750 | 3,100 | 3,050 | 2,950 | 3,200 | 3,100 | 2,950 | 3,050 | 3,000 | 2,950 | 3,100 | 3,050 | 2,950 |
| Add: Average under/(over) attribution of capital | 5,200 | 5,050 | 5,850 | 4,450 | 4,900 | 4,850 | 6,350 | 5,000 | 4,000 | 5,150 | 4,850 | 5,050 | 4,800 |
| Average attributed capital | 7,950 | 8,150 | 8,900 | 7,400 | 8,100 | 7,950 | 9,300 | 8,050 | 7,000 | 8,100 | 7,950 | 8,100 | 7,750 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,060 | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 6,072 | 5,836 | 11,469 | 10,458 |
| Net income available to common shareholders | 2,979 | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 5,908 | 5,664 | 11,128 | 10,111 |
| Average risk capital | 46,700 | 46,500 | 44,800 | 45,800 | 44,100 | 44,100 | 41,000 | 40,900 | 42,300 | 46,600 | 44,100 | 44,700 | 41,300 |
| Average common equity | 67,450 | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 63,100 | 61,800 | 62,400 | 67,150 | 64,700 | 65,300 | 62,200 |
| ROE | 18.1\% | 17.4\% | 16.6\% | 16.3\% | 17.2\% | 18.0\% | 15.5\% | 18.0\% | 16.2\% | 17.7\% | 17.7\% | 17.0\% | 16.3\% |
| RORC | 26.2\% | 25.0\% | 24.4\% | 23.4\% | 25.3\% | 26.4\% | 23.9\% | 27.2\% | 23.9\% | 25.6\% | 25.9\% | 24.9\% | 24.5\% |

${ }^{1}$ These measures do not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52 .
${ }^{2}$ Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support.
We do not report ROE and RORC for Corporate Support as they are considered not meaningtul.


 to be comparable to similar measures disclosed by other companies.

## Performance measures

Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating the level of capital that is necessary to support our various businesses, given their risks, consisten with our desired solvency standard and credit ratings.

Risk capital
Risk capital includes credit, market (trading and non-trading), insurance-specific, operational,
business and fixed assets risk capital.

## Average risk capital

Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

## Return on equity (ROE)

Business segment return on equity is calculated as net income available to common shareholders
divided by Average attributed capital for the period and using methods that are intended to
approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding

## Return on risk capital (RORC)

$\frac{\text { Return on risk capital (RORC) }}{\text { Net income available to common shareholders divided by average risk capital. Business segment }}$
RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

Unattributed capital
Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

## Glossary

## Definitions

## Assets under administration (AUA)

Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

Assets under management (AUM)
Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

## Non-GAAP measures

## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage, NIE growth and revenue growth
The ratio and calculations are adjusted to exclude specified items and the change in fair value backing our policyholder liabilities from revenue and revenue growth. Refer to page 53 for the definition of the efficiency ratio, operating leverage, NIE growth and revenue growth.

Economic profit
Net income (loss) after non-controlling interests excluding the after-tax effect of amortization and write-down of other intangibles (excluding software) and goodwill less a capital charge for use of attributed capital.

Common equity
Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

## Embedded value

The sum of the value of equity held in our Insurance segment and the value of in-force business (existing policies).

## Goodwill and intangibles

Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance

Taxable equivalent basis (teb)
Income from certain specified tax-advantaged sources is increased to a level that would make it comparable
to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating
the same after-tax net income. We record teb adjustments in Capital Markets and record elimination
adjustments in Corporate Support.
Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

## Common Equity Tier 1 ratio

Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including
common shares, retained earnings, accumulated other comprehensive income and other items.
Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other components
subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET1
by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the non-GAAP measures on page 52.

## Return on assets

Net income as a percentage of average assets.
Return on risk-weighted assets
Net income as a percentage of average risk-weighted assets.

## Calculations

Calculations
Calculated using methods intended to approximate the average of the daily balances for the period
Average common equity
Calculated using methods intended to approximate the average of the daily balances for the period
For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital
is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Effective tax rate (teb)
Effective tax rate (teb) is calculated using the tax provision for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Definitions above.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (average assets)
Net interest income as a percentage of total average assets.
Net interest margin (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.
Net write-offs
Gross write-offs less recoveries of amounts previously written off.
Operating leverage
The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the non-GAAP measures on page 52 .

NIE Growth
The growth rate is calculated based on NIE in the same period a year ago. For adjusted NIE growth, refer to the non-GAAP measures on page 52

Revenue Growth
The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the non-GAAP measures on page 52.

Risk-weighted assets (RWA) - Basel III
Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI. The guidelines are Basel III effective January 1, 2013 and the "Basel III: A global regulatory framework for more resilien banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk portfolios use IRB Approach and the remainder uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a standardized approach for all other products. For Operational risk, we use the Advanced Measurement Approach. In addition, Basel III requires a transitional capital floor adjustment.
n.a.

Not applicable


[^0]:    ${ }^{1}$ This figure represents the 90-Day Active customers in Canadian Banking only.
    Amounts represent the 12-month Net interest exposure to an instantaneous and sustained shift in interest rates.

[^1]:    ${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
    ${ }^{2}$ Stock-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

[^2]:    This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52.
    ${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52

[^3]:    Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ To be read in conjunction with the Segment pages.

[^4]:    ${ }^{1}$ Allowance for credit losses (ACL) on impaired loans and acceptances represents Stage 3 ACL on loans and acceptances under IFRS 9 and Allowance for impaired loans under IAS 39 .
    ${ }^{2}$ Geographic information is based on residence of borrower.
    ${ }^{3}$ Includes acquired credit-impaired loans related to the acquisition of City National.
    ${ }^{4}$ Allowance for credit losses (ACL) on performing loans and acceptances represents Stage 1 and Stage 2 ACL on loans, acceptances and commitments under IFRS 9 and allowance for loans, acceptances and commitments not yet identified as impaired under IAS 39 .

