## Supplementary Financial Information



For the period ended January 31, 2018
(UNAUDITED)

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The Consolidated Financial Statements are prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), International Accounting Standard
AS) 34, Interim Financial Reporting unless oherwise noted. Unless otherwise stated, monetary amounts are stated in Canadian doliars. This document is not audited and should be read in conjunction with our Q1 2018 Report
to Shareholders and 2017 Annual Report. Certain comparative amounts have been amended to conform to the current period's presentation

## FRS 9




 the description of accounting policies selected, refer to our Q1 2018 Report to Shareholders and 2017 Annual Report.

Capital Disclosure Requirements related to Basel III Pillar 3
Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website at http://www.rbc.com/investorrelations/quarterly-financial-statements.htm.

## DF

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

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For a full index of where to find all EDTF related disclosures, see p. 47 of our Q1 2018 Report to Shareholders.

```
    Net interest income
    Total revenue
```

    Provision for credit losses (PCL)
    Insurance policyholder benefits, claims and acquisition expense
    Incle
Non-interest expense (NIE)
Net income
Less: Non-controlling interes
Preferred dividends
Net income available to common shareholders
Add: Dilutive impact of exchangeable shares
Net income available to common shareholders including dilutive impact of exchangeable shares

|  |
| ---: |
| 4,445 |
| 6,383 |
| 10,828 |
| 334 |
| 836 |
| 5,611 |
| 3,012 |
| $(11)$ |
| $(72)$ |
| 2,929 |
| 4 |
| 2,933 |$|$

ROFITABILITY MEASURES
Earnings per share (EPS) - basic


|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 4,361 | 4,257 | 4,198 | 4,324 | 4,187 | 4,123 | 4,025 | 4,196 |
| 6,162 | 5,831 | 6,214 | 5,322 | 5,177 | 6,229 | 5,597 | 5,261 |
| 10,523 | 10,088 | 10,412 | 9,646 | 9,364 | 10,352 | 9,622 | 9,457 |
| 234 | 320 | 302 | 294 | 358 | 318 | 460 | 410 |
| 1,137 | 643 | 1,090 | 183 | 397 | 1,210 | 988 | 829 |
| 5,611 | 5,537 | 5,331 | 5,315 | 5,297 | 5,188 | 4,983 | 5,058 |
| 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 2,447 |
| $(8)$ | $(13)$ | $(8)$ | $(12)$ | $(10)$ | $(9)$ | $(13)$ | $(21)$ |
| $(72)$ | $(76)$ | $(77)$ | $(75)$ | $(75)$ | $(85)$ | $(74)$ | $(60)$ |
| 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 2,366 |
| 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 |
| 2,761 | 2,711 | 2,727 | 2,944 | 2,462 | 2,805 | 2,489 | 2,370 |

Common shares outstanding ( 000 s )

| \$1.89 | \$1.86 | \$1.86 | \$1.98 | \$1.66 | \$1.88 | \$1.67 | \$1.59 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1.88 | \$1.85 | \$1.85 | \$1.97 | \$1.65 | \$1.88 | \$1.66 | \$1.58 |
| 1,457,855 | 1,457,854 | 1,468,015 | 1,484,262 | 1,483,869 | 1,485,915 | 1,487,346 | 1,486,560 |
| 1,464,916 | 1,465,035 | 1,475,562 | 1,492,350 | 1,491,872 | 1,494,126 | 1,495,609 | 1,495,035 |
| 16.6\% | 16.3\% | 17.2\% | 18.0\% | 15.5\% | 18.0\% | 16.2\% | 15.3\% |
| 0.94\% | 0.93\% | 0.98\% | 1.02\% | 0.86\% | 0.97\% | 0.90\% | 0.83\% |
| 2.37\% | 2.43\% | 2.45\% | 2.71\% | 2.26\% | 2.60\% | 2.41\% | 2.12\% |
| 53.3\% | 54.9\% | 51.2\% | 55.1\% | 56.6\% | 50.1\% | 51.8\% | 53.5\% |
| 54.8\% | 53.7\% | 53.1\% | 53.6\% | 55.5\% | 54.5\% | 53.0\% | 53.7\% |


|  |  |
| ---: | ---: |
| 17,140 | 16,531 |
| 23,529 | 22,264 |
| 40,669 | 38,795 |
| 1,150 | 1,546 |
| 3,053 | 3,424 |
| 21,794 | 20,526 |
| 11,469 | 10,458 |
| $(41)$ | $(53)$ |
| $(300)$ | $(294)$ |
| 11,128 | 10,111 |
| 15 | 15 |
| 11,143 | 10,126 | - average (basic) - average (diluted)

Return on common equity (ROE) ${ }^{4}$
Return on asset
Return on RW
Adjusted efficiency ratio

Diluted EPS growth
Revenue growth $^{7}$
Adjusted revenue growth ${ }^{6,7}$
NIE growth ${ }^{7}$
Adjusted NIE growth ${ }^{6,7}$
Operating leverage
Adjusted operating leverage
PCL on impaired loans (IFRS 9 - Stage 3) as a \% of Average net loans and acceptances ${ }^{8}$
Net interest margin (average earning assets, net)
Net interest margin (total average assets)
Net interest margin Non-interest income as \% of total revenue
Effective tax rate
Effective tax rate (teb) $\qquad$
ThL
Common Equity Tier 1 capital ratio (CET1) ${ }^{5}$
Tier 1 capital ratio ${ }^{5}$
Total capital ratio ${ }^{5}$
Total capital risk-weighted assets (\$ billions) ${ }^{5}$
Leverage ratio - all-in basis
Leverage ratio exposure - all-in basis (\$ billions)

| $2.0 \%$ | 13.9 \% | (1.6)\% | 11.4 \% | 24.7\% | (5.2)\% | 13.3\% | (1.2)\% | (4.2)\% | 11.5 \% | 0.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12.3 \% | 12.4 \% | (2.6)\% | 8.2\% | $2.0 \%$ | 15.4 \% | 16.0\% | 7.8\% | (2.9)\% | 4.8 \% | 8.7\% |
| 8.9 \% | 7.4 \% | 8.3 \% | 6.9 \% | $5.3 \%$ | 11.2\% | 6.2 \% | 3.1 \% | $5.1 \%$ | $7.0 \%$ | $6.3 \%$ |
| $5.6 \%$ | $5.9 \%$ | 6.7 \% | 7.0\% | $5.1 \%$ | 11.7 \% | 9.6\% | 3.2 \% | 7.3\% | 6.2 \% | $7.9 \%$ |
| $5.6 \%$ | $5.9 \%$ | 6.7 \% | 7.0\% | 5.1 \% | 11.7\% | $9.6 \%$ | 3.2 \% | 7.3\% | 6.2 \% | $7.9 \%$ |
| $6.7 \%$ | $6.5 \%$ | (9.3)\% | 1.2 \% | (3.1)\% | 3.7 \% | 6.4 \% | 4.6 \% | (10.2)\% | (1.4)\% | 0.8 \% |
| 3.3\% | $1.5 \%$ | $1.6 \%$ | (0.1)\% | 0.2 \% | (0.5)\% | (3.4)\% | (0.1)\% | (2.2)\% | 0.8\% | (1.6)\% |
| $0.23 \%$ | 0.17\% | $0.23 \%$ | 0.23\% | 0.22\% | 0.27\% | 0.24 \% | 0.32\% | $0.31 \%$ | 0.21\% | 0.28 \% |
| 1.65 \% | 1.72 \% | 1.69 \% | 1.73\% | 1.73\% | 1.70\% | 1.69 \% | 1.70\% | 1.71\% | 1.72\% | $1.70 \%$ |
| $1.38 \%$ | 1.45 \% | 1.42 \% | $1.46 \%$ | 1.45 \% | 1.42 \% | $1.38 \%$ | 1.40 \% | 1.42 \% | 1.44 \% | 1.41 \% |
| 1.99 \% | 2.02 \% | $1.99 \%$ | 2.01 \% | 2.02 \% | 2.04 \% | 2.03\% | 2.02\% | 2.04\% | 2.01 \% | 2.03\% |
| 58.9 \% | 58.6 \% | 57.8\% | 59.7 \% | 55.2 \% | 55.3 \% | 60.2 \% | 58.2 \% | $55.6 \%$ | 57.9 \% | 57.4 \% |
| 25.6\% | 19.9 \% | 22.1 \% | 23.9 \% | 21.5\% | 23.2\% | 20.4\% | 19.4\% | $22.6 \%$ | 21.8\% | 21.4\% |
| 27.2\% | 24.7 \% | 24.3\% | 25.8\% | 23.8\% | 25.8\% | 25.8\% | 24.2 \% | 26.1 \% | 24.6\% | 25.5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 11.0\% | 10.9\% | 10.9\% | 10.6\% | 11.0\% | 10.8\% | 10.5\% | 10.3\% | 9.9\% | 10.9\% | 10.8\% |
| 12.4\% | 12.3\% | 12.4\% | 12.0\% | 12.6\% | 12.3\% | 12.1\% | 11.9\% | 11.3\% | 12.3\% | 12.3\% |
| 14.4\% | 14.2\% | 14.4\% | 14.1\% | 14.7\% | 14.4\% | 14.2\% | 14.0\% | 13.4\% | 14.2\% | 14.4\% |
| 466.8 | 474.5 | 458.1 | 471.2 | 443.9 | 449.7 | 445.1 | 437.1 | 462.4 | 474.5 | 449.7 |
| 4.2\% | 4.4\% | 4.4\% | 4.3\% | 4.4\% | 4.4\% | 4.2\% | 4.2\% | 4.0\% | 4.4\% | 4.4\% |
| 1,363.9 | 1,315.5 | 1,286.6 | 1,311.7 | 1,260.0 | 1,265.1 | 1,270.4 | 1,228.3 | 1,288.5 | 1,315.5 | 1,265.1 |

${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
Under IFRS 9, PCL relates primarily to loans, acceptances and commitments and also to all other financial assets except for those classified or designated as fair value through profit or loss (FVTPL) and equity securities designated as fair value through other comprehensive income (FVOCl).
${ }^{3}$ Average common shares outstanding includes the impact of treasury shares held.
This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52 .


 (Q3/16 - \$287 million), Cumulative translation adjustment release (Q2/15-\$108 million). These are non-GAAP measures. Refer to page 52 for further details.
7 Growth rates are calculated based on earnings in the same period a year ago.
 and acceptances.
ADJUSTED BASIS MEASURES ${ }^{1}$
Net income available to common shareholders

## Adjustments

Adjustments $\quad$ After-tax effect of amortization of other intangibles
Cumulative translation adjustment release
City National transaction and integration cos
Gain on sale of RBC General Insurance
Gain on sale of U.S. operations of Moneris Solutions Corporation
Add: Dilutive impact of exchangeable shares
Add. Dilutive impact of exchangeable shares
Net income available to common shareholders including dilutive impact of exchangeable shares
Adjusted EPS
Adjusted diluted EPS
Adjusted ROE $\qquad$

| 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 2,366 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | 49 | 50 | 51 | 56 | 53 | 51 | 52 | 56 |
| 8 | 9 | 7 | 5 | 6 | 9 | 12 | 13 | 23 |
| - | - | - | - | - | - | (235) | - | - |
| - | - | - | - | (212) | - |  | - | - |
| 2,991 | 2,815 | 2,764 | 2,780 | 2,790 | 2,520 | 2,629 | 2,551 | 2,445 |
| 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 |
| 2,995 | 2,819 | 2,768 | 2,783 | 2,794 | 2,524 | 2,633 | 2,554 | 2,449 |
| \$2.06 | \$1.93 | \$1.90 | \$1.89 | \$1.88 | \$1.70 | \$1.77 | \$1.72 | \$1.64 |
| \$2.05 | \$1.92 | \$1.89 | \$1.89 | \$1.87 | \$1.69 | \$1.76 | \$1.71 | \$1.64 |
| 17.7\% | 16.9\% | 16.7\% | 17.6\% | 17.1\% | 15.9\% | 16.9\% | 16.6\% | 15.8\% |


| 11,128 | 10,111 |
| ---: | ---: |
|  |  |
| 206 | 212 |
| - | - |
| 27 | 57 |
| $(212)$ | $(235)$ |
| 11,149 | 10,145 |
| 15 | 15 |
| 11,164 | 10,160 |
|  |  |
| $\$ 7.60$ | $\$ 6.83$ |
| $\$ 7.57$ | $\$ 6.80$ |
| $17.1 \%$ | $16.3 \%$ |

ECONOMIC PROFIT
Net income
After-tax effect of amortization of other intangibles
Goodwill and other intangibles impairment
Capital charge
Economic profit ${ }^{2}$

| 3,012 |
| ---: |
| $(11)$ |
| 54 |
| - |
| $1,505)$ |
| 1,550 |


|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 2,447 |
| $(8)$ | $(13)$ | $(8)$ | $(12)$ | $(10)$ | $(9)$ | $(13)$ | $(21)$ |
| 49 | 50 | 51 | 56 | 53 | 51 | 52 | 56 |
| - | - | - | - | - | - | - | - |
| $(1,485)$ | $(1,484)$ | $(1,420)$ | $(1,460)$ | $(1,503)$ | $(1,484)$ | $(1,455)$ | $(1,451)$ |
| 1,393 | 1,349 | 1,432 | 1,611 | 1,083 | 1,453 | 1,157 | 1,031 |


| 11,469 | 10,458 |
| ---: | ---: |
| $(41)$ | $(53)$ |
| 206 | 212 |
| - | - |
| $(5,849)$ | $(5,893)$ |
| 5,785 | 4,724 |

## ADDITIONAL SHARE INFORMATION

Common shares outstanding (000s) - end of period
Treasury shares held
preferred (000s)
Stock options outstanding (000s)
Stock options exercisable (000s)
Dividends declared per common share
Dividend yield
Dividend payout ratio
Preferred dividends
Book value per share
Common share price (RY on TSX)

- High
- Close, end of period

Market capitalization (TSX
Market price to book value

| $1,444,065$ |
| ---: |
| $(7)$ |
| $(150)$ |
| 9,557 |
| 4,589 |
| $\$ 0.91$ |
| $3.5 \%$ |
| $45 \%$ |
| 1,319 |
| 72 |
| $\$ 46.01$ |
|  |
| $\$ 108.52$ |
| $\$ 99.30$ |
| $\$ 105.32$ |
| 152,889 |
| 2.29 |


| 1,452,898 | 1,457,934 | 1,457,291 | 1,475,540 | 1,485,394 | 1,485,085 | 1,488,219 | 1,486,631 | 1,452,898 | 1,485,394 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | 3 | (24) | 13 | 31 | (18) | 5 | (17) | 6 | 31 |
| (363) | 1,091 | (227) | (515) | $(1,159)$ | $(1,473)$ | $(1,324)$ | 1,193 | (363) | $(1,159)$ |
| 9,315 | 9,932 | 10,612 | 11,382 | 11,388 | 12,595 | 13,176 | 14,797 | 9,315 | 11,388 |
| 4,337 | 4,952 | 5,595 | 6,209 | 6,909 | 8,085 | 8,718 | 10,188 | 4,337 | 6,909 |
| \$0.91 | \$0.87 | \$0.87 | \$0.83 | \$0.83 | \$0.81 | \$0.81 | \$0.79 | \$3.48 | \$3.24 |
| 3.6\% | 3.7\% | 3.6\% | 3.8\% | 4.0\% | 4.1\% | 4.5\% | 4.4\% | 3.8\% | 4.3\% |
| 48\% | 47\% | 47\% | 42\% | 50\% | 43\% | 49\% | 50\% | 46\% | 48\% |
| 1,324 | 1,269 | 1,271 | 1,232 | 1,234 | 1,202 | 1,206 | 1,175 | 5,096 | 4,817 |
| 72 | 76 | 77 | 75 | 75 | 85 | 74 | 60 | 300 | 294 |
| \$46.41 | \$44.93 | \$45.20 | \$43.97 | \$43.32 | \$42.15 | \$40.91 | \$42.42 | \$46.41 | \$43.32 |
| \$102.15 | \$96.20 | \$99.90 | \$94.90 | \$84.70 | \$80.97 | \$78.93 | \$77.67 | \$102.15 | \$84.70 |
| \$90.13 | \$90.73 | \$93.11 | \$81.82 | \$78.24 | \$74.64 | \$64.52 | \$64.95 | \$81.82 | \$64.52 |
| \$100.87 | \$93.01 | \$93.47 | \$93.56 | \$83.80 | \$79.59 | \$77.92 | \$72.55 | \$100.87 | \$83.80 |
| 146,554 | 135,602 | 136,213 | 138,052 | 124,476 | 118,198 | 115,962 | 107,855 | 146,554 | 124,476 |
| 2.17 | 2.07 | 2.07 | 2.13 | 1.93 | 1.89 | 1.90 | 1.71 | 2.17 | 1.93 |

Adjusted measures are non-GAAP measures. For further information, refer to the Key performance and non-GAAP measures section on page 52
This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.
Effective Q1/16, includes share-based compensation awards from our acquisition of City National.

| FINANCIAL HIGHLIGHTS continued <br> (Millions of Canadian dollars, except otherwise noted) <br> SELECTED BALANCE SHEET INFORMATION <br> Average loans and acceptances, net <br> Total assets <br> Average assets <br> Average earning assets, net <br> Deposits <br> Common equity <br> Average common equity |
| :--- |


| IAS 39 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 |
| 554,400 | 547,700 | 540,500 | 535,600 | 531,900 | 527,600 | 524,200 | 525,200 |
| 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,180,258 | 1,198,875 | 1,150,357 | 1,200,352 |
| 1,195,600 | 1,188,800 | 1,181,000 | 1,180,800 | 1,175,400 | 1,184,300 | 1,166,500 | 1,179,300 |
| 1,007,500 | 1,000,200 | 997,700 | 990,500 | 981,900 | 973,400 | 960,900 | 976,300 |
| 789,635 | 778,618 | 785,583 | 757,512 | 757,589 | 754,415 | 741,454 | 769,568 |
| 67,416 | 65,561 | 65,858 | 64,853 | 64,304 | 62,541 | 60,825 | 63,111 |
| 65,900 | 65,750 | 64,800 | 64,650 | 63,100 | 61,800 | 62,400 | 61,450 |

IAS 39


|  |  |
| ---: | ---: |
| 544,600 | 527,200 |
| $1,212,853$ | $1,180,258$ |
| $1,186,600$ | $1,176,400$ |
| 999,000 | 973,200 |
| 789,635 | 757,589 |
| 67,416 | 64,304 |
| 65,300 | 62,200 |


| OTHER INFORMATION |
| :--- |
| Number of employees (full-time equivalent) |
| Canada |
| US |
| Other |
| Total |
| Number of banking branches |
| Canada |
| US |
| Other |
| Total |
| Number of automated teller machines (ATMs) |
| Active digital (Online and Mobile) users (000's) ${ }^{1}$ |
| Active mobile users (000's) ${ }^{1}$ |


$|$|  |
| ---: |
| 55,782 |
| 12,622 |
| 10,244 |
| 78,648 |
|  |
| 1,230 |
| 71 |
| 67 |
| 1,368 |
| 4,660 |
|  |
| 6,377 |
| 3,427 |


| 55,420 | 56,147 | 55,283 | 55,214 | 55,213 | 56,396 | 56,030 | 55,872 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12,505 | 12,611 | 11,947 | 11,896 | 11,824 | 11,861 | 11,509 | 11,494 |
| 10,285 | 10,376 | 10,428 | 10,704 | 10,788 | 10,956 | 11,005 | 11,218 |
| 78,210 | 79,134 | 77,658 | 77,814 | 77,825 | 79,213 | 78,544 | 78,584 |
| 1,235 | 1,246 | 1,256 | 1,265 | 1,268 | 1,271 | 1,274 | 1,276 |
| 73 | 72 | 72 | 73 | 73 | 73 | 75 | 75 |
| 68 | 70 | 73 | 77 | 78 | 78 | 78 | 79 |
| 1,376 | 1,388 | 1,401 | 1,415 | 1,419 | 1,422 | 1,427 | 1,430 |
| 4,630 | 4,758 | 4,893 | 4,902 | 4,905 | 4,901 | 4,898 | 4,900 |
| 6,226 | 6,088 | 6,021 | 5,908 | 5,806 | 5,694 | 5,607 | 5,524 |
| 3,298 | 3,135 | 2,981 | 2,886 | 2,772 | 2,617 | 2,463 | 2,379 |


|  |  |
| ---: | ---: |
| 55,420 | 55,213 |
| 12,505 | 11,824 |
| 10,285 | 10,788 |
| 78,210 | 77,825 |
|  |  |
| 1,235 | 1,268 |
| 73 | 73 |
| 68 | 78 |
| 1,376 | 1,419 |
| 4,630 | 4,905 |
|  |  |
| 6,226 | 5,806 |
| 3,298 | 2,772 |

MARKET RISK MEASURES - Structural Interest Rate Sensitivities
Before-tax impact of $1 \%$ increase in rates on:
Net interest income risk ${ }^{2}$
Economic value of equity
Before-tax impact of $1 \%$ decrease in rates on
Net interest income risk ${ }^{2}$
Economic value of equity


| $\begin{gathered} 458 \\ (1,224) \end{gathered}$ | $\begin{gathered} 451 \\ (1,215) \end{gathered}$ | $\begin{gathered} 379 \\ (1,325) \end{gathered}$ | $\begin{array}{r} 471 \\ (1,208) \end{array}$ | $\begin{array}{r} 414 \\ (1,304) \end{array}$ | $\begin{gathered} 420 \\ (1,377) \end{gathered}$ | $\begin{gathered} 449 \\ (1,187) \end{gathered}$ | $\begin{gathered} 421 \\ (1,192) \end{gathered}$ | $\begin{gathered} 427 \\ (1,286) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (578) | (604) | (546) | (577) | (553) | (465) | (450) | (450) | (457) |
| 809 | 638 | 753 | 655 | 860 | 644 | 496 | 571 | 593 |


|  |  |
| ---: | :---: |
| 451 | 420 |
| $(1,215)$ | $(1,377)$ |
|  |  |
| $(604)$ | $(465)$ |
| 638 | 644 |

This figure represents the 90-Day Active customers in Canadian Banking only.
${ }^{2}$ Amounts represent the 12-month Net interest exposure to an instantaneous and sustained shift in interest rates.

Tota
Non-interest income
Accounts
Other payment services
Service charges
Insurance premiums, investment and fee incom
Trading revenue
Investment management and custodial fees
Mutual fund revenue
Seculies bage commissions
Underwriting and other advisory fees
Foreign exchange revenue, other than trading
Card service r
Credit fees
Net gain (loss) on investment securities ${ }^{1}$
Share of profit (loss) in joint ventures and associates
Other
Total

## Total revenue

Provision for credit losses
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense
ncome before income taxes
Income taxes
Net income
Net income (loss) attributable to:
Shareholders
Non-controlling interests (NCI)
Net income
Net income
Non-controlling interests
Preferred dividends
Net income available to common shareholders

| 7,540 | 7,146 | 6,808 | 6,491 | 6,459 | 6,211 | 6,184 | 6,001 | 6,056 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,095 | 2,785 | 2,551 | 2,293 | 2,135 | 2,024 | 2,061 | 1,976 | 1,860 |
| 4,445 | 4,361 | 4,257 | 4,198 | 4,324 | 4,187 | 4,123 | 4,025 | 4,196 |
| 328 | 329 | 328 | 324 | 325 | 329 | 323 | 317 | 315 |
| 112 | 116 | 122 | 113 | 113 | 118 | 120 | 118 | 116 |
| 440 | 445 | 450 | 437 | 438 | 447 | 443 | 435 | 431 |
| 1,144 | 1,612 | 1,009 | 1,448 | 497 | 824 | 1,534 | 1,351 | 1,159 |
| 318 | 146 | 216 | 181 | 263 | 119 | 311 | 181 | 90 |
| 1,325 | 1,228 | 1,227 | 1,189 | 1,159 | 1,133 | 1,083 | 1,059 | 1,083 |
| 885 | 848 | 857 | 820 | 814 | 813 | 795 | 763 | 788 |
| 355 | 327 | 330 | 360 | 399 | 350 | 352 | 360 | 367 |
| 541 | 498 | 537 | 590 | 468 | 509 | 524 | 469 | 374 |
| 281 | 230 | 281 | 236 | 227 | 217 | 189 | 376 | 182 |
| 257 | 211 | 245 | 241 | 236 | 220 | 227 | 226 | 216 |
| 328 | 364 | 355 | 358 | 356 | 384 | 285 | 307 | 263 |
| 39 | 47 | 44 | 54 | 27 | 2 | 7 | 15 | 52 |
| 25 | 10 | 33 | 41 | 251 | 44 | 44 | 41 | 47 |
| 445 | 196 | 247 | 259 | 187 | 115 | 435 | 14 | 209 |
| 6,383 | 6,162 | 5,831 | 6,214 | 5,322 | 5,177 | 6,229 | 5,597 | 5,261 |
| 10,828 | 10,523 | 10,088 | 10,412 | 9,646 | 9,364 | 10,352 | 9,622 | 9,457 |
| 334 | 234 | 320 | 302 | 294 | 358 | 318 | 460 | 410 |
| 836 | 1,137 | 643 | 1,090 | 183 | 397 | 1,210 | 988 | 829 |
| 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 5,297 | 5,188 | 4,983 | 5,058 |
| 4,047 | 3,541 | 3,588 | 3,689 | 3,854 | 3,312 | 3,636 | 3,191 | 3,160 |
| 1,035 | 704 | 792 | 880 | 827 | 769 | 741 | 618 | 713 |
| 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 2,447 |
| 3,001 | 2,829 | 2,783 | 2,801 | 3,015 | 2,533 | 2,886 | 2,560 | 2,426 |
| 11 | 8 | 13 | 8 | 12 | 10 | 9 | 13 | 21 |
| 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 2,447 |
| 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 2,447 |
| (11) | (8) | (13) | (8) | (12) | (10) | (9) | (13) | (21) |
|  | (72) | (76) | (77) | (75) | (75) | (85) | (74) | (60) |
| 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 2,366 |


|  |  |
| ---: | ---: |
| 26,904 | 24,452 |
| 9,764 | 7,921 |
| 17,140 | 16,531 |
|  |  |
| 1,306 | 1,284 |
| 464 | 472 |
| 1,770 | 1,756 |
|  |  |
| 4,566 | 4,868 |
| 806 | 701 |
| 4,803 | 4,358 |
| 3,339 | 3,159 |
| 1,416 | 1,429 |
| 2,093 | 1,876 |
| 974 | 964 |
| 933 | 889 |
| 1,433 | 1,239 |
| 172 | 76 |
| 335 | 176 |
| 889 | 773 |
| 23,529 | 22,264 |
|  |  |
| 40,669 | 38,795 |
| 1,150 | 1,546 |
| 3,053 | 3,424 |
| 21,794 | 20,526 |
| 14,672 | 13,299 |
| 3,203 | 2,841 |
| 11,469 | 10,458 |
|  |  |
|  | 11,428 |
| 41 | 10,405 |
| 11,469 | 10,458 |
| 11,469 | 10,458 |
| $(41)$ | $(53)$ |
| $(300)$ | $(294)$ |
| 11,128 | 10,111 |
|  |  |

 securities represents realized gains (losses) on debt and equity available-for-sale securities.

| REVENUE FROM TRADING ACTIVITIES (Millions of Canadian dollars) | $\frac{\text { IFRS } 9}{\text { Q1/18 }}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 550 | 526 | 544 | 631 | 669 | 571 | 570 | 597 | 638 | 2,370 | 2,376 |
| Non-interest income | 318 | 146 | 216 | 181 | 263 | 119 | 311 | 181 | 90 | 806 | 701 |
| Total | 868 | 672 | 760 | 812 | 932 | 690 | 881 | 778 | 728 | 3,176 | 3,077 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 470 | 366 | 416 | 431 | 583 | 449 | 585 | 430 | 366 | 1,796 | 1,830 |
| Equities | 258 | 207 | 236 | 239 | 213 | 123 | 165 | 189 | 207 | 895 | 684 |
| Foreign exchange and commodities | 140 | 99 | 108 | 142 | 136 | 118 | 131 | 159 | 155 | 485 | 563 |
| Total | 868 | 672 | 760 | 812 | 932 | 690 | 881 | 778 | 728 | 3,176 | 3,077 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 470 | 366 | 416 | 431 | 583 | 449 | 585 | 430 | 366 | 1,796 | 1,830 |
| Equities | 329 | 279 | 311 | 325 | 306 | 210 | 262 | 336 | 358 | 1,221 | 1,166 |
| Foreign exchange and commodities | 140 | 99 | 108 | 142 | 136 | 119 | 131 | 159 | 155 | 485 | 564 |
| Total (teb) | 939 | 744 | 835 | 898 | 1,025 | 778 | 978 | 925 | 879 | 3,502 | 3,560 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 399 | 297 | 353 | 332 | 484 | 332 | 465 | 349 | 327 | 1,466 | 1,473 |
| Equities | 363 | 280 | 323 | 330 | 318 | 223 | 262 | 339 | 381 | 1,251 | 1,205 |
| Foreign exchange and commodities | 101 | 70 | 77 | 104 | 80 | 74 | 87 | 124 | 117 | 331 | 402 |
| Total (teb) | 863 | 647 | 753 | 766 | 882 | 629 | 814 | 812 | 825 | 3,048 | 3,080 |
| Trading revenue (teb) - Investor \& Treasury Services | 58 | 40 | 41 | 79 | 89 | 105 | 90 | 58 | 48 | 249 | 301 |

Q3/17
Q2/17
Q1/17


Q3/16

Salaries
Variable compensation
Benefits and retention compensation
Stock-based compensation ${ }^{2}$
Total Human resources
Equipment
Depreciation
Computer rental and maintenance
Office equipment rental and maintenance
Total Equipment

## Occupancy

Premises rent
Premises repairs and maintenance
Depreciation
Property taxes
Total Occupancy
Communications
Telecommunications
Postage and courier
Marketing and public relations
Stationery and printing
Total Communication

## Professional fees

Amortization of other intangibles
Computer software
Other
Total Amortization of other intangibles
Other
Business and capital taxes
Travel and relocation
Employee training
Donations
Outsourced item processing
Impairment of other intangibles
Impairment of investments in joint ventures and associates
Other
Total Other
Total non-interest expense

| 1,466 | 1,487 | 1,559 | 1,449 | 1,441 | 1,466 | 1,462 | 1,445 | 1,492 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,384 | 1,323 | 1,342 | 1,277 | 1,261 | 1,204 | 1,173 | 1,089 | 1,117 |
| 480 | 415 | 444 | 465 | 468 | 378 | 402 | 430 | 464 |
| 172 | 74 | 88 | 98 | 139 | 30 | 86 | 93 | 46 |
| 3,502 | 3,299 | 3,433 | 3,289 | 3,309 | 3,078 | 3,123 | 3,057 | 3,119 |
| 64 | 69 | 63 | 60 | 61 | 66 | 47 | 64 | 64 |
| 304 | 300 | 293 | 277 | 291 | 306 | 294 | 289 | 287 |
| 4 | 4 | 5 | 7 | 4 | 6 | 5 | 5 | 5 |
| 372 | 373 | 361 | 344 | 356 | 378 | 346 | 358 | 356 |
| 175 | 179 | 168 | 175 | 200 | 181 | 154 | 163 | 163 |
| 101 | 107 | 100 | 106 | 66 | 103 | 115 | 114 | 109 |
| 71 | 82 | 78 | 86 | 101 | 87 | 85 | 72 | 88 |
| 32 | 34 | 37 | 37 | 32 | 35 | 33 | 33 | 33 |
| 379 | 402 | 383 | 404 | 399 | 406 | 387 | 382 | 393 |
| 40 | 41 | 40 | 42 | 42 | 43 | 45 | 42 | 42 |
| 57 | 52 | 51 | 58 | 56 | 50 | 50 | 57 | 49 |
| 104 | 183 | 135 | 119 | 101 | 167 | 122 | 107 | 94 |
| 23 | 23 | 24 | 22 | 22 | 18 | 23 | 18 | 18 |
| 224 | 299 | 250 | 241 | 221 | 278 | 240 | 224 | 203 |
| 281 | 368 | 326 | 265 | 255 | 312 | 279 | 247 | 240 |
| 188 | 184 | 181 | 174 | 167 | 179 | 173 | 152 | 153 |
| 73 | 73 | 74 | 77 | 85 | 78 | 77 | 77 | 81 |
| 261 | 257 | 255 | 251 | 252 | 257 | 250 | 229 | 234 |
| 27 | 77 | 22 | 13 | 22 | 91 | 30 | 23 | 31 |
| 52 | 48 | 52 | 47 | 44 | 55 | 51 | 46 | 51 |
| 11 | 16 | 15 | 13 | 11 | 19 | 13 | 11 | 11 |
| 20 | 42 | 18 | 18 | 16 | 23 | 22 | 18 | 19 |
| 39 | 39 | 44 | 45 | 46 | 39 | 45 | 48 | 46 |
| - | - | 2 | - | - | - | - | 3 |  |
| 3 | 2 | - | 1 | 1 | (23) | 5 | 4 | 6 |
| 440 | 389 | 376 | 400 | 383 | 384 | 397 | 333 | 349 |
| 592 | 613 | 529 | 537 | 523 | 588 | 563 | 486 | 513 |
| 5,611 | 5,611 | 5,537 | 5,331 | 5,315 | 5,297 | 5,188 | 4,983 | 5,058 |


|  |  |
| ---: | ---: |
| 5,936 | 5,865 |
| 5,203 | 4,583 |
| 1,792 | 1,674 |
| 399 | 255 |
| 13,330 | 12,377 |
|  |  |
| 253 | 241 |
| 1,161 | 1,176 |
| 20 | 21 |
| 1,434 | 1,438 |
|  |  |
| 722 | 661 |
| 379 | 441 |
| 347 | 332 |
| 140 | 134 |
| 1,588 | 1,568 |
|  |  |
| 165 | 172 |
| 217 | 206 |
| 538 | 490 |
| 91 | 77 |
| 1,011 | 945 |
|  |  |
| 1,214 | 1,078 |
|  |  |
| 706 | 657 |
| 309 | 313 |
| 1,015 | 970 |
|  |  |
| 134 | 175 |
| 191 | 203 |
| 55 | 54 |
| 94 | 82 |
| 174 | 178 |
| 2 | 3 |
| 4 | $(8)$ |
| 2,548 | 1,463 |
| 21,794 | 20,150 |
|  | 20,526 |
|  |  |

[^0]${ }^{2}$ Stock-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2,820 | 2,721 | 2,597 | 2,649 | 2,640 | 2,598 | 2,527 | 2,572 |
| 1,199 | 1,249 | 1,201 | 1,427 | 1,189 | 1,182 | 1,151 | 1,153 |
| 4,019 | 3,970 | 3,798 | 4,076 | 3,829 | 3,780 | 3,678 | 3,725 |
| 270 | 273 | 262 | 249 | 288 | 271 | 279 | 284 |
| 1,872 | 1,826 | 1,709 | 1,769 | 1,825 | 1,732 | 1,658 | 1,718 |
| 473 | 472 | 467 | 466 | 441 | 455 | 444 | 433 |
| 1,404 | 1,399 | 1,360 | 1,592 | 1,275 | 1,322 | 1,297 | 1,290 |


|  |  |
| ---: | ---: |
| 10,787 | 10,337 |
| 5,076 | 4,675 |
| 15,863 | 15,012 |
| 1,054 | 1,122 |
| 7,176 | 6,933 |
| 1,878 | 1,773 |
| 5,755 | 5,184 |


| Total revenue by business |
| :--- |
| Personal Banking ${ }^{2}$ |
| Business Banking ${ }^{2}$ |
| Canadian Banking |
| Caribbean \& U.S. Banking |
| Total |

Financial ratios
Return on equity (ROE) ${ }^{3}$
Net interest margin (average earning assets, net)
Efficiency ratio
Operating leverage

| 28.6 \% | 26.7 \% | 26.6 \% | 28.0 \% | 32.1 \% | 27.1 \% | 28.0 \% | 27.8 \% | 26.9 \% | 28.3 \% | $27.5 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.73 \% | 2.71 \% | 2.66 \% | 2.67 \% | 2.66 \% | 2.69 \% | 2.68 \% | 2.69 \% | 2.68 \% | 2.68 \% | 2.68 \% |
| 43.2 \% | 46.6 \% | 46.0\% | 45.0 \% | 43.4 \% | 47.7 \% | 45.8 \% | 45.1 \% | 46.1 \% | 45.2 \% | 46.2 \% |
| $0.4 \%$ | 2.4 \% | (0.4)\% | 0.2\% | 6.4 \% | 0.0\% | 0.5\% | 4.7\% | 0.2\% | 2.2 \% | 1.3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| 434,500 | 430,100 | 423,700 | 417,300 | 413,100 | 409,000 | 405,000 | 400,400 | 400,800 | 421,100 | 403,800 |
| 415,600 | 412,200 | 405,700 | 398,900 | 395,500 | 391,000 | 386,000 | 382,200 | 382,300 | 403,100 | 385,400 |
| 416,000 | 412,000 | 405,200 | 398,200 | 394,600 | 390,000 | 384,700 | 380,600 | 380,300 | 402,500 | 383,900 |
| 357,000 | 352,100 | 346,400 | 342,400 | 336,700 | 329,700 | 321,300 | 314,600 | 314,600 | 344,400 | 320,100 |
| 20,750 | 20,500 | 20,500 | 19,550 | 19,350 | 18,350 | 18,400 | 18,600 | 18,750 | 20,000 | 18,550 |
| 16,200 | 15,950 | 15,850 | 14,850 | 14,650 | 13,600 | 13,700 | 13,800 | 13,850 | 15,300 | 13,750 |
|  |  |  |  |  |  |  |  |  |  |  |
| 0.41 \% | $0.36 \%$ | 0.37 \% | 0.39 \% | 0.39 \% | 0.42 \% | $0.43 \%$ | $0.45 \%$ | $0.48 \%$ | 0.36 \% | $0.43 \%$ |
| $0.04 \%$ | $0.00 \%$ | 0.00\% | $0.00 \%$ | 0.00 \% | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | 0.00 \% | $0.00 \%$ |
| $0.26 \%$ | $0.26 \%$ | 0.27 \% | 0.27 \% | 0.25\% | $0.29 \%$ | $0.28 \%$ | $0.30 \%$ | 0.30\% | 0.26 \% | $0.29 \%$ |
| $0.23 \%$ | 0.24 \% | 0.25\% | 0.27 \% | 0.25\% | 0.28 \% | 0.30\% | $0.29 \%$ | 0.26\% | 0.25\% | 0.28 \% |
|  |  |  |  |  |  |  |  |  |  |  |
| 270,800 | 264,800 | 252,500 | 258,100 | 245,000 | 239,600 | 235,300 | 228,000 | 222,000 | 264,800 | 239,600 |
| 4,400 | 4,600 | 4,400 | 4,800 | 4,500 | 4,600 | 4,400 | 4,400 | 4,700 | 4,600 | 4,600 |
| 34,749 | 34,601 | 34,934 | 34,593 | 34,913 | 35,191 | 36,075 | 36,006 | 36,101 | 34,601 | 35,191 |


| Other earnings measures |
| :--- |
| Net income |
| Non-controlling interests |
| Add: After-tax effect of amortization of other intangibles |
| Adjusted net income |
| Less: Capital charge |
| Economic profit ${ }^{\text {® }}$ |

## verage balance Total assets

Earning assets, ne
Loans and acceptances, ne
Deposits
Attributed capital
Risk capital
Credit quality
Gross impaired loans / Related loans and acceptances
PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptance
PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances
Net write-offs / Average net loans and acceptances

## Business information

Assets under administration ${ }^{6}$
Assets under management
Number of employees (full-time equivalent)
( service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation
 Banking.
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52
 was included in Corporate Support.
 loans and acceptances.
 billion and $\$ 8.4$ biliion)
Amounts have been revised from those previously presented
${ }^{8}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

| CANADIAN BANKING <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | IFRS 9 <br> Q1/18 | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,698 | 2,644 | 2,561 | 2,435 | 2,488 | 2,471 | 2,442 | 2,367 | 2,403 | 10,128 | 9,683 |
| Non-interest income | 1,229 | 1,122 | 1,168 | 1,123 | 1,336 | 1,106 | 1,102 | 1,057 | 1,061 | 4,749 | 4,326 |
| Total revenue | 3,927 | 3,766 | 3,729 | 3,558 | 3,824 | 3,577 | 3,544 | 3,424 | 3,464 | 14,877 | 14,009 |
| Provision for credit losses (PCL) | 302 | 251 | 259 | 256 | 250 | 276 | 265 | 273 | 266 | 1,016 | 1,080 |
| Non-interest expense | 1,629 | 1,685 | 1,651 | 1,527 | 1,560 | 1,623 | 1,548 | 1,478 | 1,537 | 6,423 | 6,186 |
| Income taxes | 516 | 470 | 470 | 459 | 468 | 432 | 447 | 432 | 430 | 1,867 | 1,741 |
| Net income | 1,480 | 1,360 | 1,349 | 1,316 | 1,546 | 1,246 | 1,284 | 1,241 | 1,231 | 5,571 | 5,002 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Personal Banking ${ }^{2}$ | 3,023 | 2,891 | 2,879 | 2,746 | 3,004 | 2,766 | 2,730 | 2,651 | 2,672 | 11,520 | 10,819 |
| Business Banking ${ }^{2}$ | 904 | 875 | 850 | 812 | 820 | 811 | 814 | 773 | 792 | 3,357 | 3,190 |
| Total | 3,927 | 3,766 | 3,729 | 3,558 | 3,824 | 3,577 | 3,544 | 3,424 | 3,464 | 14,877 | 14,009 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | $32.8 \%$ | 30.7 \% | 30.6 \% | 32.9 \% | 37.8 \% | 32.5 \% | 33.4 \% | 32.9 \% | 31.8\% | 32.9 \% | $32.6 \%$ |
| Net interest margin (average earning assets, net) | 2.68 \% | 2.65 \% | 2.61 \% | 2.62 \% | $2.61 \%$ | 2.63 \% | 2.63\% | 2.64 \% | 2.62 \% | 2.62 \% | 2.63 \% |
| Efficiency ratio | $41.5 \%$ | 44.7 \% | 44.3\% | 42.9\% | 40.8\% | 45.4\% | 43.7 \% | 43.2 \% | 44.4\% | 43.2\% | 44.2 \% |
| Operating leverage | (1.7)\% | 1.5\% | (1.5)\% | 0.6\% | 8.9\% | 0.3\% | 1.2\% | $3.4 \%$ | 0.0\% | 2.4 \% | 1.2\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 412,500 | 408,200 | 401,200 | 393,900 | 390,400 | 386,500 | 382,300 | 377,800 | 377,300 | 398,500 | 381,000 |
| Earning assets, net | 399,200 | 395,500 | 388,600 | 381,400 | 378,400 | 374,300 | 368,900 | 364,900 | 364,300 | 386,000 | 368,100 |
| Loans and acceptances, net ${ }^{4}$ | 407,300 | 403,100 | 396,100 | 388,800 | 385,300 | 380,900 | 375,600 | 371,300 | 370,500 | 393,400 | 374,600 |
| Residential mortgages ${ }^{4}$ | 238,500 | 235,200 | 229,600 | 225,600 | 224,100 | 220,600 | 216,400 | 213,900 | 212,400 | 228,600 | 215,800 |
| Personal ${ }^{4,5}$ | 80,400 | 80,600 | 81,000 | 80,200 | 80,300 | 81,000 | 81,400 | 81,300 | 82,400 | 80,500 | 81,500 |
| Credit cards ${ }^{4}$ | 17,800 | 17,400 | 17,100 | 16,400 | 16,700 | 16,400 | 16,100 | 15,500 | 15,800 | 17,000 | 16,000 |
| Small business ${ }^{4}$ | 4,500 | 4,400 | 4,400 | 3,800 | 3,800 | 3,900 | 3,900 | 3,900 | 3,900 | 4,100 | 3,900 |
| Total retail ${ }^{4}$ | 341,200 | 337,600 | 332,100 | 326,000 | 324,900 | 321,900 | 317,800 | 314,600 | 314,500 | 330,200 | 317,200 |
| Wholesale loans and acceptances ${ }^{4}$ | 67,900 | 65,500 | 64,000 | 62,800 | 60,400 | 59,000 | 57,800 | 56,700 | 56,000 | 63,200 | 57,400 |
| Personal deposits | 190,900 | 188,800 | 185,200 | 182,900 | 181,200 | 178,300 | 177,100 | 175,600 | 173,100 | 184,600 | 176,000 |
| Business deposits | 147,900 | 145,500 | 143,000 | 140,400 | 137,200 | 133,100 | 125,600 | 120,600 | 122,400 | 141,500 | 125,400 |
| Attributed capital | 17,650 | 17,350 | 17,200 | 16,150 | 16,000 | 15,000 | 15,050 | 15,150 | 15,250 | 16,700 | 15,100 |
| Risk capital | 14,850 | 14,500 | 14,400 | 13,300 | 13,150 | 12,150 | 12,150 | 12,250 | 12,350 | 13,850 | 12,250 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Related loans and acceptances | 0.29 \% | 0.24\% | 0.25\% | 0.25\% | $0.26 \%$ | 0.27\% | $0.28 \%$ | 0.28\% | 0.27\% | 0.24\% | 0.27\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{6}$ | 0.03\% | $0.00 \%$ | 0.00 \% | 0.00 \% | 0.00\% | 0.00\% | $0.00 \%$ | $0.00 \%$ | 0.00\% | 0.00 \% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{7}$ | 0.26\% | 0.25\% | \% | 0.27\% | \% | \% | \% | 0.30 | 0.29\% | 26 | 0.29 \% |
| Net write-offs / Average net loans and acceptances | 0.23\% | $0.23 \%$ | 0.24 \% | 0.26 \% | 0.25 \% | 0.27 \% | 0.27 \% | 0.28 \% | 0.26\% | 0.25\% | 0.27 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{8}$ | 262,900 | 256,400 | 244,400 | 249,200 | 236,700 | 231,400 | 227,400 | 218,800 | 211,900 | 256,400 | 231,400 |
| Number of employees (full-time equivalent) ${ }^{9}$ | 31,909 | 31,730 | 32,042 | 31,689 | 31,879 | 32,127 | 33,029 | 32,875 | 32,898 | 31,730 | 32,127 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,480 | 1,360 | 1,349 | 1,316 | 1,546 | 1,246 | 1,284 | 1,241 | 1,231 | 5,571 | 5,002 |
| Add: After-tax effect of amortization of other intangibles |  | 2 | 4 | 2 | 3 | 2 | 3 | 3 | 3 | 11 | 11 |
| Adjusted net income | 1,483 | 1,362 | 1,353 | 1,318 | 1,549 | 1,248 | 1,287 | 1,244 | 1,234 | 5,582 | 5,013 |
| Less: Capital charge | 397 | 390 | 390 | 353 | 362 | 358 | 361 | 352 | 360 | 1,495 | 1,431 |
| Economic profit ${ }^{10}$ | 1,086 | 972 | 963 | 965 | 1,187 | 890 | 926 | 89 | 874 | 4,087 | 3,582 |
| ${ }^{1}$ Effective Q4/17, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation. |  |  |  |  |  |  |  |  |  |  |  |
|  Banking. <br> ${ }^{3}$ This measure does not have a standardized meaning under GAAP. For futher information, refer to the Key performance and non-GAAP measures section on page 52. |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{4}$ Average loans and acceptances, net are reported net of allowance for credit losses. All other average balances are reported on a gross basis (before deducting allowance for credit losses). |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{5}$ As at Q1/18, average personal secured loans was $\$ 59.8$ billion and average personal unsecured loans was $\$ 20.6$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees. <br> ${ }^{6}$ PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 and prior to November 1 , 2017, PCL on loans not yet identified as impaired was included in Corporate Support. |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  net loans and acceptances. |  |  |  |  |  |  |  |  |  |  |  |
|  billion and $\$ 8.4$ billion). <br> ${ }^{9}$ Amounts have been revised from those previously presented, |  |  |  |  |  |  |  |  |  |  |  |


| WEALTH MANAGEMENT <br> (Millions of Canadian dollars, except percentage amounts) ${ }^{1}$ | $\begin{aligned} & \text { IFRS } 9 \\ & \hline \text { Q1/18 } \end{aligned}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | 03/17 | Q2/17 | Q1/17 | 04/16 | 03/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 612 | 583 | 578 | 546 | 541 | 524 | 496 | 466 | 469 | 2,248 | 1,955 |
| Fee-based revenue | 1,589 | 1,485 | 1,484 | 1,425 | 1,405 | 1,385 | 1,328 | 1,284 | 1,326 | 5,799 | 5,323 |
| Transaction and other revenue | 516 | 457 | 449 | 468 | 492 | 442 | 427 | 428 | 405 | 1,866 | 1,702 |
| U.S. Weath accumulation plan gains(losses) ${ }^{2}$ | 66 | 37 | 36 | 42 | 47 | (10) | 36 | 54 | (57) | 162 | 23 |
| Total revenue | 2,783 | 2,562 | 2,547 | 2,481 | 2,485 | 2,341 | 2,287 | 2,232 | 2,143 | 10,075 | 9,003 |
| Provision for credit losses (PCL) | (2) |  | 6 | 15 | 13 | 22 | 14 | 7 | 5 | 34 | 48 |
| Non-interest expense | 1,951 | 1,868 | 1,877 | 1,853 | 1,868 | 1,797 | 1,734 | 1,680 | 1,781 | 7,466 | 6,992 |
| U.S. Weath accumulation plan (gains)/losses ${ }^{2}$ | 60 | 33 | 32 | 39 | 41 | (7) | 35 | 42 | (47) | 145 | 23 |
| Income taxes | 177 | 170 | 146 | 143 | 133 | 133 | 116 | 117 | 101 | 592 | 467 |
| Net income | 597 | 491 | 486 | 431 | 430 | 396 | 388 | 386 | 303 | 1,838 | 1,473 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 749 | 717 | 693 | 692 | 713 | 663 | 620 | 614 | 609 | 2,815 | 2,506 |
| U.S. Wealth Management (including City National) | 1,384 | 1,252 | 1,251 | 1,205 | 1,183 | 1,094 | 1,076 | 1,050 | 953 | 4,891 | 4,173 |
| Global Asset Management | 556 | 508 | 507 | 486 | 493 | 482 | 484 | 460 | 468 | 1,994 | 1,894 |
| International Wealth Management | 94 | 85 | 96 | 98 | 96 | 102 | 107 | 108 | 113 | 375 | 430 |
| Total | 2,783 | 2,562 | 2,547 | 2,481 | 2,485 | 2,341 | 2,287 | 2,232 | 2,143 | 10,075 | 9,003 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{3}$ | 17.3\% | 14.2\% | 13.9\% | 12.4\% | 12.2\% | 11.6\% | 11.4\% | 11.6\% | 8.9\% | 13.2\% | 10.9\% |
| Net interest margin (average earning assets, net) | 3.27\% | 3.13\% | 3.14\% | 2.99\% | 2.82\% | 2.82\% | 2.87\% | 2.88\% | 2.79\% | 3.02\% | 2.84\% |
| Pre-tax margin | 27.8\% | 25.8\% | 24.8\% | 23.1\% | 22.7\% | 22.6\% | 22.0\% | 22.5\% | 18.9\% | 24.1\% | 21.5\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earring assets, net | 74,300 | 73,900 | 73,100 | 74,800 | 76,200 | 73,800 | 68,800 | 65,700 | 66,900 | 74,500 | 68,800 |
| Loans and acceptances, net ${ }^{4}$ | 52,500 | 51,600 | 51,500 | 52,000 | 50,800 | 50,200 | 49,100 | 47,900 | 49,500 | 51,500 | 49,200 |
| Retail loans ${ }^{4}$ | 22,000 | 21,800 | 21,600 | 21,700 | 21,300 | 20,900 | 20,400 | 20,000 | 21,000 | 21,600 | 20,600 |
| Wholesale loans and acceptances ${ }^{4}$ | 30,700 | 29,800 | 29,900 | 30,300 | 29,500 | 29,300 | 28,700 | 27,900 | 28,500 | 29,900 | 28,600 |
| Deposits | 92,600 | 90,900 | 91,800 | 94,800 | 95,100 | 91,300 | 85,200 | 82,200 | 83,100 | 93,100 | 85,400 |
| Attributed capital | 13,400 | 13,300 | 13,450 | 13,700 | 13,400 | 13,000 | 12,900 | 13,000 | 13,000 | 13,450 | 12,950 |
| Risk capital | 6,100 | 6,000 | 5,900 | 5,950 | 5,700 | 5,150 | 4,900 | 4,850 | 4,450 | 5,900 | 4,850 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans/ Related loans and acceptances ${ }^{5}$ | 0.52\% | 1.04\% | 1.17\% | 1.36\% | 1.20\% | 1.41\% | 1.44\% | 1.54\% | 1.69\% | 1.04\% | 1.44\% |
| Gross impaired loans on acquired credit impaired loans / Related loans and acceptances | 0.05\% | 0.48\% | 0.52\% | 0.64\% | 0.68\% | 0.83\% | 1.04\% | 1.11\% | 1.29\% | 0.48\% | 0.85\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{6}$ | (0.05)\% | .00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{7}$ | 0.04\% | 0.00\% | 0.04\% | 0.12\% | 0.10\% | 0.17\% | 0.11\% | 0.06\% | 0.04\% | 0.07\% | 0.10\% |
| Net write-offs / Average net loans and acceptances | 0.00\% | 0.08\% | (0.02)\% | 0.01\% | 0.04\% | 0.07\% | 0.00\% | (0.01)\% | 0.00\% | 0.03\% | 0.02\% |
| ${ }^{\text {Business information }}$ Assets under administration |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Weatth Management | 365,900 | 359,600 | 343,600 | 349,800 | 336,500 | 326,600 | 318,100 | 303,200 | 296,600 | 359,600 | 326,600 |
| U.S. Wealth Management (including City National) | 453,000 | 442,700 | 412,300 | 427,100 | 395,000 | 394,200 | 389,600 | 362,600 | 389,500 | 442,700 | 394,200 |
| Global Asset Management | 6,600 | 6,600 | 6,400 | 6,500 | 6,200 | 6,200 | 6,300 | 5,900 | 5,900 | 6,600 | 6,200 |
| International Weath Management | 113,300 | 120,300 | 111,600 | 147,800 | 141,300 | 148,300 | 136,200 | 139,200 | 160,600 | 120,300 | 148,300 |
| Total | 938,800 | 929,200 | 873,900 | 931,200 | 879,000 | 875,300 | 850,200 | 810,900 | 852,600 | 929,200 | 875,300 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 94,700 | 90,400 | 85,300 | 84,200 | 79,500 | 76,000 | 71,500 | 67,200 | 66,200 | 90,400 | 76,000 |
| U.S. Wealth Management (including City National) | 122,500 | 119,100 | 108,100 | 113,100 | 101,000 | 103,000 | 100,100 | 91,000 | 96,500 | 119,100 | 103,000 |
| Global Asset Management ${ }^{8}$ | 424,800 | 415,200 | 393,100 | 401,800 | 389,200 | 392,600 | 388,600 | 372,300 | 383,000 | 415,200 | 392,600 |
| Internal $\begin{aligned} & \text { Interal } \\ & \text { Total }\end{aligned}$ | 9,000 | 9,400 | 9,200 | 9,600 | 8,900 | 9,100 | 9,500 | 9,200 | 10,300 | 9,400 | 9,100 |
|  | 651,000 | 634,100 | 595,700 | 608,700 | 578,600 | 580,700 | 569,700 | 539,700 | 556,000 | 634,100 | 580,700 |
| Number of employees (full-time equivalent) ${ }^{9}$ | 17,092 | 16,946 | 16,947 | 16,597 | 16,521 | 16,371 | 16,213 | 15,982 | 15,938 | 16,946 | 16,371 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amorrization of other intangibles | 46 | 42 | 44 | 44 | 49 | 44 | 45 | 45 | 49 | 179 | 183 |
| Adjusted net income | 643 | 533 | 530 | 475 | 479 | 440 | 433 | 431 | 352 | 2,017 | 1,656 |
| Less: Capital charge | 301 | 299 | 304 | 300 | 303 | 309 | 310 | 302 | 308 | 1,206 | 1,229 |
| Economic profit ${ }^{10}$ | 342 | 234 | 226 | 175 | 176 | 131 | 123 | 129 | 44 | 811 | 427 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 368,100 | 343,200 | 330,500 | 312,900 | 303,500 | 293,900 | 298,500 | 288,900 | 278,100 | 343,200 | 293,900 |

' Effective Q44/7, service fees and other costs incurred in association with certain commissions and fees earned are presented on a gross basis in non-interest expense. Comparative amounts have been reclassified to conform with this presentation.
${ }^{2}$ Gains (losses) on investments in mutual funds used as economic hedges are included in revenue and related variability is included in market-linked compensation expense in our U.S. Weath Accumulation Plan.
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52 .
${ }^{4}$ Average total loans and acceptances are reported net of allowance for credit losses. Average retail and wholesale loans and acceptance balances are report gross (before deducting allowance for credit losses).
PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 and prior to November 1 , 2017, PCL on loans not yet identified as impaired
PCL on impaired loans and acceptances ratio under IFRS 9 is calculated using PCL on Stage 3 loan and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances.
Excludes assets held by clients of Phillips, Hager \& North Investment Management Ltd. for which we earn either a nominal or no management fee. In Q1/18, Snil balances of these assets were excluded
${ }^{9}$ Amounts have been revised from those previously presented
A.

| IAS 39 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 |
| 1,166 | 1,081 | 879 | 749 | 698 | 764 | 837 | 876 |
| 399 | (120) | 527 | (353) | (51) | 921 | 390 | 162 |
| 47 | 48 | 42 | 101 | 176 | 133 | 124 | 121 |
| 1,612 | 1,009 | 1,448 | 497 | 823 | 1,818 | 1,351 | 1,159 |
| 1,137 | 643 | 1,090 | 183 | 397 | 1,210 | 988 | 829 |
| - | - | - | - | 1 | - | - |  |
| 157 | 147 | 140 | 140 | 154 | 151 | 157 | 160 |
| 53 | 58 | 52 | 40 | 43 | 93 | 29 | 39 |
| 265 | 161 | 166 | 134 | 228 | 364 | 177 | 131 |

## Income Statement

Net earned premiums
Investment income ${ }^{2}$
Fee income
Fee income
Total revenue
Insurance policyholder benefits, claims and acquisition expense (PBCAE)
Provision for credit losses (PCL)
Non-interest expense
Income taxes
Net income



| Total revenue by business |
| :--- |
| Canadian Insurance |
| International Insurance |
| Total |



|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,098 | 473 | 978 | 20 | 295 | 1,437 | 894 | 747 |
| 514 | 536 | 470 | 477 | 528 | 381 | 457 | 412 |
| 1,612 | 1,009 | 1,448 | 497 | 823 | 1,818 | 1,351 | 1,159 |


|  |  |
| ---: | ---: |
| 3,875 | 3,175 |
| 453 | 1,422 |
| 238 | 554 |
| 4,566 | 5,151 |
| 3,053 | 3,424 |
| - | 1 |
| 584 | 622 |
| 203 | 204 |
| 726 | 900 |


| Financial ratios <br> Return on equity (ROE) ${ }^{3}$ |  |
| :---: | :---: |
| Average balances |  |
|  | Total assets |
|  | Attributed capital |
|  | Risk capital |
| Additional information |  |
|  | Premiums and deposits ${ }^{1,4}$ |
|  | Canadian Insurance |
|  | International Insurance |
|  | Fair value changes on investments backing policyholder liabilities ${ }^{5}$ |
|  | PBCAE |
|  | Insurance policyholder benefits and claims |
|  | Insurance policyholder acquisition expense |
|  | Insurance claims and policy benefit liabilities |

$\square$


| 52.3\% | 37.0\% | 41.5\% | 33.7\% | 54.3\% | 75.7\% | 44.3\% | 32.4\% | 41.8\% | 52.8\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14,700 | 14,700 | 13,900 | 14,000 | 14,200 | 14,500 | 14,500 | 14,400 | 14,300 | 14,400 |
| 2,000 | 1,700 | 1,600 | 1,550 | 1,650 | 1,900 | 1,600 | 1,600 | 1,700 | 1,700 |
| 1,800 | 1,550 | 1,450 | 1,400 | 1,500 | 1,750 | 1,450 | 1,450 | 1,550 | 1,550 |
| 1,302 | 1,233 | 1,008 | 1,003 | 1,065 | 1,131 | 1,184 | 1,214 | 4,546 | 4,594 |
| 794 | 718 | 511 | 473 | 508 | 596 | 661 | 659 | 2,496 | 2,424 |
| 508 | 515 | 497 | 530 | 557 | 535 | 523 | 555 | 2,050 | 2,170 |
| 279 | (225) | 369 | (481) | (172) | 543 | 225 | 37 | (58) | 633 |
| 1,063 | 573 | 1,021 | 130 | 349 | 1,158 | 933 | 768 | 2,787 | 3,208 |
| 74 | 70 | 69 | 53 | 48 | 52 | 55 | 61 | 266 | 216 |
| 9,676 | 9,331 | 9,262 | 8,785 | 9,164 | 9,305 | 8,644 | 8,319 | 9,676 | 9,164 |


| Business information |
| :--- |
| Assets under management |
| Number of employees (full-time equivalent) |

$\square$

| $\begin{array}{r} 1,200 \\ 2,691 \\ \hline \end{array}$ | $\begin{array}{r} 1,100 \\ 2,716 \\ \hline \end{array}$ | $\begin{array}{r} 1,100 \\ 2,663 \\ \hline \end{array}$ | $\begin{array}{r} 1,000 \\ 2,676 \\ \hline \end{array}$ | $\begin{array}{r} 1,000 \\ 2,657 \\ \hline \end{array}$ | $\begin{array}{r} 900 \\ 2,734 \\ \hline \end{array}$ | $\begin{array}{r} 800 \\ 3,186 \\ \hline \end{array}$ | $\begin{array}{r} 800 \\ 3,167 \\ \hline \end{array}$ | $\begin{array}{r} 1,200 \\ 2,691 \\ \hline \end{array}$ | $\begin{array}{r} 1,000 \\ 2,657 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 265 | 161 | 166 | 134 | 228 | 364 | 177 | 131 | 726 | 900 |
|  |  |  |  |  |  |  |  |  |  |
| 265 | 161 | 166 | 134 | 228 | 364 | 177 | 131 | 726 | 900 |
| 45 | 39 | 35 | 35 | 39 | 46 | 38 | 37 | 154 | 160 |
| 220 | 122 | 131 | 99 | 189 | 318 | 139 | 94 | 572 | 740 |

## Other earnings measures

Net income
Non-controlling interests
Add: After-tax effect of amortization of other intangibles
Adjusted net income
Less: Capital charge
Economic profit ${ }^{6}$

| 127 |
| ---: |
| - |
| 127 |
| 40 |
| 87 |

${ }^{1}$ Premiums and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.
${ }^{2}$ Investment income can experience volatility arising from fluctuation in the fair value through profit or loss (FVTPL) assets. The investments which support actuarial liabilities are predominantly fixed income assets designated as at FVTPL and
 the actuarial liabilities, the impact of which is reflected in insurance policyholder benefits and claims.
${ }^{3}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52.
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices
${ }^{5}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE
${ }^{6}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

Income Statement
Net interest income
Non-interest income
Total revenue
Provision for credit losses (PCL)
Non-interest expense
Income taxes
Net income


|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 128 | 141 | 173 | 237 | 214 | 195 | 190 | 226 |
| 474 | 453 | 435 | 394 | 390 | 382 | 350 | 324 |
| 602 | 594 | 608 | 631 | 604 | 577 | 540 | 550 |
| - | - | - | - | $(3)$ | - | - | - |
| - |  |  |  |  |  |  |  |
| 397 | 364 | 355 | 350 | 379 | 368 | 352 | 361 |
| 49 | 52 | 60 | 67 | 54 | 52 | 49 | 46 |
| 156 | 178 | 193 | 214 | 174 | 157 | 139 | 143 |


|  |  |
| ---: | ---: |
| 679 | 825 |
| 1,756 | 1,446 |
| 2,435 | 2,271 |
| - | $(3)$ |
| 1,466 | 1,460 |
| 228 | 201 |
| 741 | 613 |


| Financial ratios |
| :--- |
| Return on equity (ROE) |


| Average balances |
| :--- |
| Total assets |
| Trading securities |
| Loans and acceptances, net |
| Deposits |
| Client deposits |
| Wholesale funding deposits |
| Attributed capital |
| Risk capital |

Business information
Assets under administration
Number of employees (full-time equivalent)
4,431,800

| 26.9\% | 19.2\% | 21.9\% | 24.6\% | 25.1\% | 21.0\% | 18.2\% | 16.5\% | 15.9\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 132,900 | 138,400 | 138,700 | 133,100 | 141,800 | 142,400 | 143,200 | 144,800 | 139,700 |
| 31,000 | 34,700 | 37,200 | 38,000 | 43,100 | 46,400 | 46,400 | 47,100 | 51,500 |
| 2,600 | 2,300 | 2,200 | 2,000 | 1,900 | 1,700 | 1,800 | 1,700 | 1,800 |
| 155,300 | 142,600 | 132,000 | 127,900 | 128,500 | 124,400 | 123,200 | 138,100 | 151,700 |
| 56,900 | 56,600 | 55,600 | 52,900 | 52,500 | 50,900 | 53,000 | 53,900 | 53,600 |
| 98,400 | 86,000 | 76,400 | 75,000 | 76,000 | 73,500 | 70,200 | 84,200 | 98,100 |
| 3,150 | 3,150 | 3,150 | 3,150 | 3,300 | 3,200 | 3,350 | 3,350 | 3,450 |
| 2,650 | 2,650 | 2,650 | 2,650 | 2,850 | 2,750 | 2,850 | 2,850 | 2,950 |


|  |  |
| ---: | ---: |
|  |  |
|  |  |
|  |  |
| 138,100 | 142,500 |
| 38,300 | 47,800 |
| 2,100 | 1,700 |
| 122,80 | 134,300 |
| 54,400 | 52,800 |
| 78,400 | 81,500 |
| 3,200 | 3,350 |
| 2,700 | 2,850 |

## ther earnings measure

Net income (loss)
Not incomentrolling interests
Add: After-tax effect of amortization of other intangibles and goodwill impairment
Adjusted net income
Less: Capital charge
Economic profit (loss) ${ }^{2}$


## 4,266,600 3,929,400

|  |  |
| ---: | ---: |
| 741 | 613 |
| $(1)$ | $(1)$ |
| 15 | 16 |
| 755 | 628 |
| 286 | 316 |
| 469 | 312 |

${ }^{1}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52
2 This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | IFRS 9 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 866 | 851 | 845 | 922 | 947 | 857 | 892 | 993 | 1,062 | 3,565 | 3,804 |
| Non-interest income (teb) ${ }^{1}$ | 1,309 | 1,103 | 1,195 | 1,195 | 1,124 | 1,036 | 1,195 | 997 | 918 | 4,617 | 4,146 |
| Total revenue (teb) | 2,175 | 1,954 | 2,040 | 2,117 | 2,071 | 1,893 | 2,087 | 1,990 | 1,980 | 8,182 | 7,950 |
| Provision for credit losses (PCL) | 20 | (38) | 44 | 24 | 32 | 51 | 33 | 123 | 120 | 62 | 327 |
| Non-interest expense | 1,214 | 1,222 | 1,199 | 1,173 | 1,125 | 1,151 | 1,160 | 1,080 | 1,075 | 4,719 | 4,466 |
| Income taxes | 193 | 186 | 186 | 252 | 252 | 209 | 259 | 204 | 215 | 876 | 887 |
| Net income | 748 | 584 | 611 | 668 | 662 | 482 | 635 | 583 | 570 | 2,525 | 2,270 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 994 | 1,049 | 995 | 1,020 | 936 | 976 | 956 | 892 | 870 | 4,000 | 3,694 |
| Global Markets | 1,221 | 976 | 1,134 | 1,162 | 1,194 | 978 | 1,148 | 1,125 | 1,110 | 4,466 | 4,361 |
| Other | (40) | (71) | (89) | (65) | (59) | (61) | (17) | (27) |  | (284) | (105) |
| Total | 2,175 | 1,954 | 2,040 | 2,117 | 2,071 | 1,893 | 2,087 | 1,990 | 1,980 | 8,182 | 7,950 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{2}$ | 14.7 \% | 12.4 \% | 11.9 \% | 14.2 \% | 13.3 \% | 10.4 \% | 14.2 \% | 12.1 \% | 12.3 \% | 12.9 \% | 12.2 \% |
| Total compensation to revenue ${ }^{3}$ | 36.4 \% | 37.0 \% | 38.0\% | 35.4 \% | 35.6 \% | 36.1 \% | 34.6 \% | 34.3 \% | 34.9 \% | 36.6 \% | 34.9 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 570,200 | 490,600 | 494,000 | 499,600 | 493,600 | 496,700 | 514,500 | 502,600 | 518,800 | 494,400 | 508,200 |
| Trading securities | 100,800 | 86,500 | 86,800 | 95,000 | 98,900 | 105,300 | 104,600 | 100,700 | 108,900 | 91,800 | 104,900 |
| Loans and acceptances, net | 81,400 | 83,000 | 83,100 | 83,600 | 83,800 | 85,500 | 87,400 | 89,600 | 89,700 | 83,400 | 88,100 |
| Deposits | 64,900 | 62,800 | 59,500 | 59,900 | 58,700 | 59,200 | 61,600 | 62,200 | 63,100 | 60,200 | 61,500 |
| Attributed capital | 19,650 | 18,050 | 19,550 | 18,700 | 19,100 | 17,600 | 17,200 | 18,850 | 17,900 | 18,850 | 17,900 |
| Risk capital | 18,150 | 16,600 | 18,200 | 17,650 | 18,000 | 16,500 | 16,100 | 17,800 | 16,800 | 17,600 | 16,800 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Related loans and acceptances | 0.67\% | $0.63 \%$ | 0.94\% | 1.18 \% | $1.66 \%$ | $1.78 \%$ | $1.53 \%$ | $1.38 \%$ | 0.52 \% | $0.63 \%$ | $1.73 \%$ |
| PCL on performing loans (IFRS 9 - Stage 1 and 2) / Average net loans and acceptances ${ }^{4}$ | (0.10)\% | $0.00 \%$ | 0.00\% | $0.00 \%$ | $0.00 \%$ | 0.00\% | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | 0.00\% | $0.00 \%$ |
| PCL on impaired loans (IFRS 9 - Stage 3) / Average net loans and acceptances ${ }^{5}$ | 0.22\% | (0.18)\% | 0.21\% | 0.12 \% | 0.15\% | 0.24 \% | 0.15\% | 0.56\% | 0.53\% | 0.07\% | $0.37 \%$ |
| Net write-offs / Average net loans and acceptances | 0.04\% | 0.23\% | 0.06\% | 0.12\% | (0.08)\% | $0.01 \%$ | 0.50 \% | 0.00\% | 0.16\% | $0.09 \%$ | 0.17\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Business information |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 12,100 | 12,700 | 12,300 | 13,800 | 13,600 | 14,600 | 13,900 | 13,400 | 16,100 | 12,700 | 14,600 |
| Number of employees (full-time equivalent) | 3,917 | 3,970 | 4,188 | 3,758 | 3,817 | 3,883 | 4,132 | 3,824 | 3,948 | 3,970 | 3,883 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests <br> Add: After-tax effect of amortization of other intangibles | - | - | - | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | (1) | 1 | - | - | - | - |
| Adjusted net incomeLess: Capital charge | 748 | 584 | 611 | 668 | 662 | 481 | 636 | 583 | 570 | 2,525 | 2,270 |
|  | 442 | 407 | 441 | 410 | 432 | 419 | 412 | 441 | 422 | 1,690 | 1,694 |
| Less: Capital charge Economic profit (loss) ${ }^{6}$ | 306 | 177 | 170 | 258 | 230 | 62 | 224 | 142 | 148 | 835 | 576 |

${ }^{1}$ Non-interest income is adjusted for teb commencing Q2/16.
${ }^{2}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52.
 expense includes salary, benefits, stock based compensation, severance, retention costs, and variable compensation.
 was included in Corporate Support.
${ }^{5}$ PCL on impaired loans and acceptances ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39, the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances.
6 This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

| Income Statement |
| :--- |
| $\quad$ Net interest income (teb) |
| Non-interest income (teb) $^{1}$ |
| Total revenue (teb) |
| Provision for credit losses (PCL) |
| Non-interest expense |
| Income taxes |
| Net income (loss) |


| $(17)$ |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(98)$ |  |  |  |  |  |  |  |
| $(115)$ |  |  |  |  |  |  |  |
| $14)$ |  |  |  |  |  |  |  |
| 54 |  |  |  |  |  |  |  |
| 32 |  |  |  |  |  |  |  |
| $(200)$ | $(28)$ | $(40)$ | $(50)$ | $(48)$ | $(58)$ | $(151)$ | $(133)$ |
| $(205)$ | $(44)$ | - | $(64)$ | $(78)$ | $(139)$ | $(18)$ | 33 |
| $(226)$ | $(72)$ | $(40)$ | $(114)$ | $(26)$ | $(197)$ | $(169)$ | $(100)$ |
| 2 | $(3)$ | 1 | - | $(1)$ | - | 51 | 1 |
| 62 | 92 | 62 | 22 | $(2)$ | 8 | 14 | 10 |
| $(227)$ | $(122)$ | $(94)$ | $(131)$ | $(111)$ | $(234)$ | $(225)$ | $(121)$ |
| $(63)$ | $(39)$ | $(9)$ | $(5)$ | $(12)$ | 29 | $(9)$ | 10 |


|  |  |
| ---: | ---: |
| $(139)$ | $(390)$ |
| $(313)$ | $(202)$ |
| $(452)$ | $(592)$ |
| - | 51 |
| 238 | 30 |
| $(574)$ | $(691)$ |
| $(116)$ | 18 |
|  |  |
| $(548)$ | $(736)$ |
|  |  |
| 30,600 | 24,300 |
| 8,100 | 7,750 |

## Other earnings measure

Net income (loss)
interests
Add: After-tax effect of amortization of other intangibles
Adjusted net (loss) income
Less: Capital charge
Economic profit (loss) ${ }^{2}$

$\square$ (203) (151)


Non-interest income is adjusted for teb commencing Q2/16.
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 52.

| BALANCE SHEETS <br> (Millions of Canadian dollars) | IFRS 9 | Q4/17 | Q3/17 | Q2/17 | IAS 39 |  | Q3/16 | Q2/16 | Q1/16 | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Q1/17 | Q4/16 |  |  |  | 2017 | 2016 |
| Period-end balances |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 34,488 | 28,407 | 24,302 | 30,518 | 25,363 | 14,929 | 19,501 | 14,845 | 17,050 | 28,407 | 14,929 |
| Interest-bearing deposits with banks | 37,269 | 32,662 | 36,098 | 25,875 | 22,380 | 27,851 | 22,008 | 29,229 | 24,636 | 32,662 | 27,851 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 129,361 | 127,657 | 128,740 | 132,370 | 142,192 | 151,292 | 157,446 | 151,952 | 161,442 | 127,657 | 151,292 |
| Investment, net of applicable allowance ${ }^{1}$ | 92,901 | 90,722 | 85,430 | 87,035 | 82,635 | 84,801 | 76,552 | 72,419 | 72,269 | 90,722 | 84,801 |
|  | 222,262 | 218,379 | 214,170 | 219,405 | 224,827 | 236,093 | 233,998 | 224,371 | 233,711 | 218,379 | 236,093 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 259,765 | 220,977 | 208,669 | 216,931 | 197,285 | 186,302 | 200,430 | 184,825 | 196,295 | 220,977 | 186,302 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 386,235 | 385,170 | 379,869 | 374,168 | 370,161 | 369,470 | 364,476 | 359,863 | 360,763 | 385,170 | 369,470 |
| Wholesale | 154,585 | 159,606 | 156,401 | 160,352 | 154,088 | 154,369 | 153,521 | 150,602 | 157,592 | 159,606 | 154,369 |
|  | 540,820 | 544,776 | 536,270 | 534,520 | 524,249 | 523,839 | 517,997 | 510,465 | 518,355 | 544,776 | 523,839 |
| Allowance for loan losses | $(2,776)$ | $(2,159)$ | $(2,236)$ | $(2,258)$ | $(2,239)$ | $(2,235)$ | $(2,177)$ | $(2,271)$ | $(2,169)$ | $(2,159)$ | $(2,235)$ |
|  | 538,044 | 542,617 | 534,034 | 532,262 | 522,010 | 521,604 | 515,820 | 508,194 | 516,186 | 542,617 | 521,604 |
| Segregated fund net assets | 1,270 | 1,216 | 1,077 | 1,096 | 1,021 | 981 | 933 | 882 | 839 | 1,216 | 981 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 16,363 | 16,459 | 15,246 | 14,499 | 13,959 | 12,843 | 13,152 | 13,844 | 12,882 | 16,459 | 12,843 |
| Derivatives | 105,512 | 95,023 | 105,833 | 100,763 | 97,419 | 118,944 | 130,462 | 115,298 | 132,560 | 95,023 | 118,944 |
| Premises and equipment, net | 2,648 | 2,670 | 2,646 | 2,754 | 2,746 | 2,836 | 2,872 | 2,970 | 3,084 | 2,670 | 2,836 |
| Goodwill | 10,736 | 10,977 | 10,733 | 11,352 | 10,967 | 11,156 | 11,254 | 11,200 | 12,016 | 10,977 | 11,156 |
| Other intangibles | 4,420 | 4,507 | 4,421 | 4,640 | 4,537 | 4,648 | 4,605 | 4,526 | 4,872 | 4,507 | 4,648 |
| Other assets | 43,498 | 38,959 | 43,818 | 42,824 | 39,252 | 42,071 | 43,840 | 40,173 | 46,221 | 38,959 | 42,071 |
| Total Assets | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,180,258 | 1,198,875 | 1,150,357 | 1,200,352 | 1,212,853 | 1,180,258 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 261,312 | 260,213 | 254,559 | 259,319 | 253,106 | 250,550 | 250,128 | 243,882 | 239,190 | 260,213 | 250,550 |
| Business and government | 517,428 | 505,665 | 501,282 | 498,231 | 481,577 | 488,007 | 480,896 | 479,821 | 510,231 | 505,665 | 488,007 |
| Bank | 21,280 | 23,757 | 22,777 | 28,033 | 22,829 | 19,032 | 23,391 | 17,751 | 20,147 | 23,757 | 19,032 |
|  | 800,020 | 789,635 | 778,618 | 785,583 | 757,512 | 757,589 | 754,415 | 741,454 | 769,568 | 789,635 | 757,589 |
| Segregated fund net liabilities | 1,270 | 1,216 | 1,077 | 1,096 | 1,021 | 981 | 933 | 882 | 839 | 1,216 | 981 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 16,379 | 16,459 | 15,246 | 14,499 | 13,959 | 12,843 | 13,152 | 13,844 | 12,882 | 16,459 | 12,843 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 104,219 | 92,127 | 104,203 | 99,031 | 95,646 | 116,550 | 128,533 | 116,479 | 132,023 | 92,127 | 116,550 |
| Insurance claims and policy benefit liabilities | 9,977 | 9,676 | 9,331 | 9,262 | 8,785 | 9,164 | 9,305 | 8,644 | 8,319 | 9,676 | 9,164 |
| Other liabilities | 48,402 | 46,955 | 48,019 | 45,348 | 41,762 | 47,947 | 47,974 | 47,669 | 45,738 | 46,955 | 47,947 |
| Subordinated debentures | 8,961 | 9,265 | 9,200 | 9,646 | 9,487 | 9,762 | 9,765 | 9,564 | 9,854 | 9,265 | 9,762 |
|  | 1,202,951 | 1,138,425 | 1,128,186 | 1,129,751 | 1,089,615 | 1,108,646 | 1,129,039 | 1,082,231 | 1,130,464 | 1,138,425 | 1,108,646 |
| Equity attributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 6,306 | 6,413 | 6,713 | 6,712 | 6,713 | 6,713 | 6,712 | 6,713 | 6,204 | 6,413 | 6,713 |
| Common shares | 17,640 | 17,703 | 17,871 | 17,707 | 17,865 | 17,859 | 17,775 | 17,796 | 17,862 | 17,703 | 17,859 |
| Retained earnings | 45,764 | 45,359 | 44,479 | 42,538 | 42,996 | 41,519 | 40,424 | 39,590 | 38,856 | 45,359 | 41,519 |
| Other components of equity | 3,026 | 4,354 | 3,211 | 5,613 | 3,992 | 4,926 | 4,342 | 3,439 | 6,393 | 4,354 | 4,926 |
|  | 72,736 | 73,829 | 72,274 | 72,570 | 71,566 | 71,017 | 69,253 | 67,538 | 69,315 | 73,829 | 71,017 |
| Non-controlling interests | 588 | 599 | 587 | 598 | 585 | 595 | 583 | 588 | 573 | 599 | 595 |
|  | 73,324 | 74,428 | 72,861 | 73,168 | 72,151 | 71,612 | 69,836 | 68,126 | 69,888 | 74,428 | 71,612 |
| Total Liabilities and Equity | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 | 1,180,258 | 1,198,875 | 1,150,357 | 1,200,352 | 1,212,853 | 1,180,258 |

39). For further details on the impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to the Q1/18 Report to Shareholders and our 2017 Annual Report.

| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1}$ <br> (Millions of Canadian dollars) | IFRS 9 | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Securities, net of applicable allowance |  |  |  |  |  |  |  |  |  | 223,700 | 234,800 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 256,100 | 208,600 | 208,800 | 209,500 | 197,200 | 190,300 | 191,300 | 191,800 | 191,500 | 206,000 | 191,200 |
| Total loans, net ${ }^{2}$ | 537,600 | 538,600 | 532,800 | 526,400 | 522,200 | 519,100 | 514,200 | 510,700 | 511,900 | 530,000 | 514,000 |
| Retail ${ }^{2}$ | 386,700 | 382,500 | 376,700 | 371,900 | 370,800 | 367,300 | 363,200 | 359,500 | 360,700 | 375,500 | 362,700 |
| Wholesale ${ }^{2}$ | 153,500 | 158,300 | 158,300 | 156,700 | 153,700 | 153,900 | 153,300 | 153,400 | 153,300 | 156,800 | 153,500 |
| Customers' liability under acceptances | 16,400 | 15,800 | 14,900 | 14,100 | 13,400 | 12,800 | 13,400 | 13,500 | 13,300 | 14,600 | 13,200 |
| Average earning assets, net | 1,071,200 | 1,007,500 | 1,000,200 | 997,700 | 990,500 | 981,900 | 973,400 | 960,900 | 976,300 | 999,000 | 973,200 |
| Derivatives | 95,900 | 97,700 | 99,000 | 94,900 | 107,600 | 113,400 | 129,900 | 122,900 | 120,400 | 99,900 | 121,600 |
| Total assets | 1,276,700 | 1,195,600 | 1,188,800 | 1,181,000 | 1,180,800 | 1,175,400 | 1,184,300 | 1,166,500 | 1,179,300 | 1,186,600 | 1,176,400 |
| Deposits | 803,600 | 781,900 | 770,000 | 766,800 | 762,400 | 751,500 | 743,000 | 743,700 | 760,200 | 770,300 | 749,600 |
| Common equity | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 63,100 | 61,800 | 62,400 | 61,450 | 65,300 | 62,200 |
| Total equity 73 |  | 73,100 | 73,100 | 72,100 | 71,900 | 70,400 | 69,100 | 69,500 | 68,700 | 72,600 | 69,400 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT ${ }^{3}$(Millions of Canadian dollars) | IFRS 9 | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
|  | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 4,568,900 | 4,411,000 | 4,387,700 | 4,258,600 | 3,937,200 | 4,077,300 | 3,859,800 | 3,757,200 | 3,957,000 | 4,411,000 | 4,077,300 |
| Personal | 927,200 | 907,100 | 854,000 | 882,000 | 833,100 | 819,500 | 804,700 | 759,900 | 788,800 | 907,100 | 819,500 |
| Retail mutual funds | 157,400 | 155,200 | 148,300 | 173,900 | 164,300 | 162,100 | 159,200 | 152,900 | 152,200 | 155,200 | 162,100 |
| Total assets under administration | 5,653,500 | 5,473,300 | 5,390,000 | 5,314,500 | 4,934,600 | 5,058,900 | 4,823,700 | 4,670,000 | 4,898,000 | 5,473,300 | 5,058,900 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 220,600 | 216,000 | 204,100 | 212,800 | 210,800 | 218,000 | 201,600 | 194,800 | 212,400 | 216,000 | 218,000 |
| Personal | 225,500 | 216,200 | 200,900 | 201,200 | 184,900 | 182,900 | 175,800 | 162,900 | 163,800 | 216,200 | 182,900 |
| Retail mutual funds | 210,600 | 207,700 | 196,200 | 200,600 | 188,400 | 185,400 | 197,600 | 187,200 | 185,300 | 207,700 | 185,400 |
| Total assets under management | 656,700 | 639,900 | 601,200 | 614,600 | 584,100 | 586,300 | 575,000 | 544,900 | 561,500 | 639,900 | 586,300 |

${ }^{1}$ Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
${ }^{3}$ To be read in conjunction with the Segment pages

[^1]
## Net income

Other comprehensive income (loss), net of taxes
Items that will be reclassified subsequ , the
Net change in unrealized gains (losses) on available-for-sale securities Net unrealized gains (losses) on available-for-sale securities Reclassification of net losses (gains) on available-for-sale securities to income

Net change in unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income Net unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income Provisions for credit losses (PCL) recognized in profit or loss Reclassification of net losses (gains) on debt securities and loans at fair value through other comprehensive income to income

Foreign currency translation adjustments
Unrealized foreign currency translation gains (losses)
Net foreign currency translation gains (losses) from hedging activities
Reclassification of losses (gains) on foreign currency translation to income

Net change in cash flow hedges
Net gains (losses) on derivatives designated as cash flow hedges Reclassification of losses (gains) on derivatives designated as cash flow through profit or loss
hems that will not be reclassified subsequently to income
Remeasurements of employee benefit plans
Net fair value change due to credit risk on financial liabilities designated as at fair value
through profit or loss
Net gains (losses) on equity securities designated
at fair value through other comprehensive income

Total other comprehensive income (loss), net of taxes
Total comprehensive income (loss)
Total comprehensive income (loss) attributable to:
Shareholders
Non-controling interests


Balance at end of period

## Common shares

Balance at beginning of period
ssued
Purchased for cancellatio
Balance at end of period

## Treasury shares - preferred

Balance at beginning of period
Sales
Purchases
Balance at end of period
Treasury shares - common
Balance at beginning of period
Sales
Purchases
Balance at end of period

## Retained earnings

Balance at beginning of period
Transition adjustment for IFRS $9{ }^{1}$
Net income attributable to shareholders
Other comprehensive incom
Preferred share dividends
Common share dividends
Premium paid on common shares purchased for cancellation Premium paid on preferred shares purchased for cancellation
Share-based compensation awards
Issuance costs
Other
Balance at end of period
Other components of equity
Unrealized gains and losses on available-for-sale securities
Unrealized gains and losses on securities and loans
at fair value through other comprehensive incom
Unrealized foreign currency translation gains and losses, net of hedging activities
Gains and losses on derivatives designated as cash flow hedges
Balance at end of period
Total retained earnings and other components of equity

Non-controlling interests
Balance at beginning of period
Dividends
Net income attributable to Non-controlling interests
Foreign currency translation adjustments
Redemption of trust capital securities
Other
Balance at end of period
Total equity

| $\begin{array}{r} 6,413 \\ (107) \end{array}$ | $\begin{array}{r} 6,713 \\ (300) \end{array}$ | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,205 750 (242) | $\begin{aligned} & 5,100 \\ & 1,105 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,306 | 6,413 | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,713 | 6,205 |
| $\begin{array}{r} 17,730 \\ 30 \\ (113) \\ \hline \end{array}$ | $\begin{array}{r} 17,759 \\ 39 \\ (68) \\ \hline \end{array}$ | $\begin{array}{r} 17,717 \\ 42 \end{array}$ | $\begin{array}{r} 17,898 \\ 50 \\ (231) \\ \hline \end{array}$ | $\begin{array}{r} 17,939 \\ 96 \\ (137) \end{array}$ | $\begin{array}{r} 17,876 \\ 74 \\ (11) \\ \hline \end{array}$ | $\begin{array}{r} 17,883 \\ 38 \\ (45) \\ \hline \end{array}$ | $\begin{array}{r} 17,774 \\ 109 \end{array}$ | $\begin{array}{r} 14,573 \\ 3,201 \end{array}$ |
| 17,647 | 17,730 | 17,759 | 17,717 | 17,898 | 17,939 | 17,876 | 17,883 | 17,774 |
| $\begin{gathered} 69 \\ (69) \end{gathered}$ | $\begin{array}{r} 48 \\ (48) \\ \hline \end{array}$ | $\begin{gathered} (1) \\ 38 \\ (37) \\ \hline \end{gathered}$ | $\begin{gathered} 23 \\ (24) \end{gathered}$ | $\begin{gathered} 21 \\ (21) \end{gathered}$ | $\begin{gathered} (1) \\ 28 \\ (27) \end{gathered}$ | $\begin{gathered} 40 \\ (41) \end{gathered}$ | $\begin{gathered} \text { (1) } \\ 64 \\ \text { (63) } \end{gathered}$ | $\begin{array}{r}\text { (2) } \\ 40 \\ \text { (39) } \\ \hline\end{array}$ |
|  |  | - | (1) | - | - | (1) | - | (1) |
| $\begin{array}{r} (27) \\ 1,425 \\ (1,405) \end{array}$ | $\begin{array}{r} 112 \\ 1,000 \\ (1,139) \\ \hline \end{array}$ | $\begin{array}{r} (10) \\ 1,099 \\ (977) \\ \hline \end{array}$ | $\begin{array}{r} (33) \\ 1,124 \\ (1,101) \end{array}$ | $\begin{array}{r} (80) \\ 1,191 \\ (1,144) \end{array}$ | $\begin{array}{r} (101) \\ 1,056 \\ (1,035) \\ \hline \end{array}$ | $\begin{array}{r} (87) \\ 1,503 \\ (1,517) \\ \hline \end{array}$ | $\begin{array}{r} 88 \\ 1,425 \\ (1,600) \\ \hline \end{array}$ | $\begin{array}{r} 38 \\ 989 \\ (939) \\ \hline \end{array}$ |
| (7) | (27) | 112 | (10) | (33) | (80) | (101) | (87) | 88 |
| 45,359 | 44,479 | 42,538 | 42,996 | 41,519 | 40,424 | 39,590 | 38,856 | 37,811 |
| $\begin{gathered} (558) \\ 3,001 \end{gathered}$ | 2,829 | 2,783 | 2,801 | 3,015 | 2,533 | 2,886 | 2,560 | 2,426 |
| 29 | (100) | 490 | (487) | 564 | (65) | (519) | (481) | (334) |
| (72) | (72) | (76) | (77) | (75) | (75) | (85) | (74) | (60) |
| $(1,319)$ | $(1,324)$ | $(1,269)$ | $(1,271)$ | $(1,232)$ | $(1,234)$ | $(1,202)$ | $(1,206)$ | $(1,175)$ |
| (810) | (454) |  | $(1,406)$ | (814) | (59) | (247) |  |  |
| - |  |  | - | - | - | - | (22) | - |
| (3) | (9) | (6) | (13) | (12) | (12) | (10) | (26) | (6) |
|  |  | - | (1) | - | - | - | (9) | (7) |
| 137 | 10 | 19 | (4) | 31 | 7 | 11 | (8) | 201 |
| 45,764 | 45,359 | 44,479 | 42,538 | 42,996 | 41,519 | 40,424 | 39,590 | 38,856 |
|  | 378 | 330 | 290 | 199 | 340 | 432 | 331 | 299 |
| 124 |  |  |  |  |  |  |  |  |
| 2,200 | 3,545 | 2,484 | 5,344 | 3,759 | 4,685 | 4,013 | 3,141 | 6,269 |
| 702 | 431 | 397 | (21) | 34 | (99) | (103) | (33) | (175) |
| 3,026 | 4,354 | 3,211 | 5,613 | 3,992 | 4,926 | 4,342 | 3,439 | 6,393 |
| 48,790 | 49,713 | 47,690 | 48,151 | 46,988 | 46,445 | 44,766 | 43,029 | 45,249 |
| 72,736 | 73,829 | 72,274 | 72,570 | 71,566 | 71,017 | 69,253 | 67,538 | 69,315 |
| 599 | 587 | 598 | 585 | 595 | 583 | 588 | 573 | 1,798 |
| (18) |  | (17) | - | (17) | - | (17) | - | (46) |
| 11 | 8 | 13 | 8 | 12 | 10 | 9 | 13 | 21 |
| (3) | 3 | (7) | 5 | (3) | 2 | 3 | (8) | 5 |
| - |  | - |  | - |  |  | - | $(1,200)$ |
| (1) | 1 | - | - | (2) | - | - | 10 | (5) |
| 588 | 599 | 587 | 598 | 585 | 595 | 583 | 588 | 573 |
| 73,324 | 74,428 | 72,861 | 73,168 | 72,151 | 71,612 | 69,836 | 68,126 | 69,888 |


| $\begin{array}{r} 6,713 \\ (300) \\ \hline- \\ \hline \end{array}$ | $\begin{array}{r} 5,100 \\ 1,855 \\ - \\ (242) \\ \hline \end{array}$ |
| :---: | :---: |
| 6,413 | 6,713 |
| 17,939 | 14,573 |
| 227 | 3,422 |
| (436) | (56) |
| 17,730 | 17,939 |
| - | (2) |
| 130 | 172 |
| (130) | (170) |
| (80) | 38 |
| 4,414 | 4,973 |
| $(4,361)$ | $(5,091)$ |
| (27) | (80) |
| 41,519 | 37,811 |
| 11,428 | 10,405 |
| 467 | $(1,399)$ |
| (300) | (294) |
| $(5,096)$ | $(4,817)$ |
| $(2,674)$ | (306) |
| - | (22) |
| (40) | (54) |
| (1) | (16) |
| 56 | 211 |
| 45,359 | 41,519 |
| 378 | 340 |
| 3,545 | 4,685 |
| 431 | (99) |
| 4,354 | 4,926 |
| 49,713 | 46,445 |
| 73,829 | 71,017 |
| 595 | 1,798 |
| (34) | (63) |
| 41 | 53 |
| (2) | 2 |
| (1) | $(1,200)$ |
| (1) | 5 |
| 599 | 595 |
| 74,428 | 71,612 |

${ }^{1}$ For further details, refer to the Q1/18 Report to Shareholders and our 2017 Annual Report.

| SECURITIZATION OF OUR FINANCIAL ASSETS (Millions of Canadian dollars) | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 8,776 | 8,589 | 10,314 | 8,978 | 10,420 | 10,094 | 11,379 | 10,839 | 8,314 | 10,420 | 8,314 |
| Securitized | 2,025 | 711 |  | 3,003 |  | 987 |  | 1,084 | 2,525 | 3,714 | 4,596 |
| Reversal of prior securitizations | (973) | (524) | $(1,725)$ | $(1,667)$ | $(1,442)$ | (661) | $(1,285)$ | (544) | - | $(5,358)$ | $(2,490)$ |
| Closing balance | 9,828 | 8,776 | 8,589 | 10,314 | 8,978 | 10,420 | 10,094 | 11,379 | 10,839 | 8,776 | 10,420 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,366 | 967 | 1,060 | 1,180 | 1,297 | 1,115 | 852 | 977 | 1,080 | 1,297 | 1,080 |
| Securitized | - | 407 | - | - | - | 278 | 401 | - | - | 407 | 679 |
| Amortization | (79) | (8) | (93) | (120) | (117) | (96) | (138) | (125) | (103) | (338) | (462) |
| Closing balance | 1,287 | 1,366 | 967 | 1,060 | 1,180 | 1,297 | 1,115 | 852 | 977 | 1,366 | 1,297 |
| Bond participation certificates - sold |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 49 | 58 | 68 | 75 | 81 | 94 | 99 | 140 | 138 | 81 | 138 |
| Sold |  |  |  | - |  | - | - | - | - | - | - |
| Other ${ }^{2}$ | (5) | (9) | (10) | (7) | (6) | (13) | (5) | (41) | 2 | (32) | (57) |
| Closing balance | 44 | 49 | 58 | 68 | 75 | 81 | 94 | 99 | 140 | 49 | 81 |
| Total exposures securitized | 11,159 | 10,191 | 9,614 | 11,442 | 10,233 | 11,798 | 11,303 | 12,330 | 11,956 | 10,191 | 11,798 |

[^2]| Our financial assets ${ }^{1}$ |
| :--- |
| Credit cards |
| Total drawn |
| Capital charges drawn |
| Capital charges undrawn |
| Credit card loans securitized |
| Past due ${ }^{2}$ |
| Net write-offs |

## OFF-BALANCE SHEET ARRANGEMENT

 OUTSTANDING SECURITIZED ASSETS (Millions of Canadian dollars, except percentage amounts)

Asset-backed securities
Auto loans and leases
Consumer loans ${ }^{5}$
Credit cards
Dealer floor plan receivables
Equipment receivables
nsurance premiums
Residential mortgages
Student loans
Trade receivables
Transportation finance
Total off-balance sheet arrangements outstanding securitized assets

|  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1,916 | 2,838 | 3,187 | 1,440 | 2,680 | 1,853 | 1,959 | 1,361 | 1,523 |
| 81 | 119 | 132 | 61 | 115 | 80 | 84 | 60 | 67 |
| 78 | 113 | 126 | 84 | 159 | 106 | 111 | 79 | 87 |
|  |  |  |  |  |  |  |  |  |
| 81 | 71 | 67 | 78 | 81 | 75 | 79 | 84 | 81 |
| 46 | 45 | 52 | 56 | 51 | 56 | 63 | 64 | 51 |


|  | Q1/18 |  |  | Q4/17 |  |  | Q3/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4,5}$ | Average coverage multiple of average net losses ${ }^{4,5}$ | Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4,5}$ | Average coverage multiple of average net losses ${ }^{4,5}$ | Securitized exposures ${ }^{3}$ | Annualized average net loss rate ${ }^{4,5}$ | Average coverage multiple of average net losses 4, 5 |

 mortgages.
${ }^{2}$ Amounts represent credit card loans securitized greater than 90 days past due.


 loss.
Amounts are reported on a two-month lag

| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED <br> (Millions of Canadian dollars) | Q1/18 |  | Q4/17 |  | Q3/17 |  | Q2/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book |
| Securitization exposures retained or purchased |  |  |  |  |  |  |  |  |
| Asset-backed securities ${ }^{4}$ | 5,210 | 806 | 4,873 | 830 | 4,266 | 471 | 4,291 | 352 |
| Auto loans and leases | 16,760 | 361 | 17,610 | 293 | 17,155 | 295 | 18,325 | 253 |
| Commercial mortgages ${ }^{4}$ | 889 | 3,363 | 868 | 2,986 | 512 | 1,041 | 285 | 745 |
| Consumer loans | 3,604 |  | 3,386 |  | 3,388 |  | 3,221 |  |
| Credit cards | 10,699 | 197 | 9,750 | 98 | 10,858 | 95 | 12,010 | 61 |
| Dealer floor plan receivables | 1,910 |  | 2,067 |  | 2,076 | - | 2,183 | - |
| Equipment receivables | 2,217 | 6 | 2,311 | 22 | 2,150 | 11 | 2,314 | 7 |
| Residential mortgages | 4,962 | 1,181 | 5,054 | 1,350 | 4,779 | 1,400 | 4,452 | 1,487 |
| Student loans | 4,971 | 13 | 5,911 | 18 | 6,092 | 3 | 7,237 | 11 |
| Trade receivables | 1,378 |  | 2,780 |  | 2,432 |  | 2,668 | - |
| Other ${ }^{4}$ | 3,740 | 400 | 3,803 | 310 | 3,770 | 231 | 4,547 | 281 |
| Total securitization and resecuritization exposures retained or purchased | 56,340 | 6,327 | 58,413 | 5,907 | 57,478 | 3,547 | 61,533 | 3,197 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3,5}$ <br> (Millions of Canadian dollars) | Q1/18 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book |  |  |  |  |  |  |  | Trading book <br> Standardized approach |  |
|  | Standardized approach |  | Rating based approach |  | Internal assessment approach |  | Total |  |  |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges |
| <10\% |  |  | 7,627 | 43 | 32,391 | 192 | 40,018 | 235 | 4,252 | 24 |
| $>10 \% \leq 20 \%$ | 4,934 | 75 | 1,573 | 20 | 6,366 | 63 | 12,873 | 158 | 1,959 | 31 |
| > $20 \% \leq 50 \%$ | 339 | 10 | 223 | 8 | 497 | 16 | 1,059 | 34 | 16 | - |
| > $50 \% \leq 100 \%$ | 26 | 2 | - |  | 1,508 | 78 | 1,534 | 80 | 83 | 6 |
| > 100\% $\leq 650 \%$ | 821 | 69 | - | - | - | - | 821 | 69 | 8 | 4 |
| > $650 \%$ < $1250 \%$ | - | - | - | - | - | - | - |  | - | - |
| 1250\% | - | - | 35 | 35 | - | - | 35 | 35 | 9 | 9 |
| Total securitization and resecuritization exposures retained or purchased | 6,120 | 156 | 9,458 | 106 | 40,762 | 349 | 56,340 | 611 | 6,327 | 74 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3,5}$ <br> (Millions of Canadian dollars) | Q4/17 |  | Q4/17 |  | Q3/17 |  | Q3/17 |  | Q2/17 |  | Q2/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking bookTotal |  | Trading book Total |  | Banking book Total |  | Trading book Total |  | Banking book Total |  | Trading book Total |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges |
| <10\% | 40,227 | 237 | 4,252 | 24 | 40,070 | 237 | 2,529 | 14 | 42,018 | 248 | 2,497 | 14 |
| > $10 \% \leq 20 \%$ | 14,209 | 175 | 1,522 | 23 | 13,501 | 166 | 882 | 13 | 15,470 | 189 | 549 | 8 |
| > $20 \% \leq 50 \%$ | 1,105 | 35 | 12 | - | 1,077 | 34 | 37 | 1 | 808 | 26 | 11 | - |
| > 50\% $\leq 100 \%$ | 1,664 | 87 | 65 | 5 | 1,651 | 87 | 25 | 2 | 1,870 | 98 | 24 | 2 |
| > 100\% $\leq 650 \%$ | 1,164 | 98 | 46 | 23 | 1,126 | 97 | 54 | 23 | 1,301 | 111 | 90 | 41 |
| >650\% < $1250 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |
| 1250\% | 44 | 44 | 10 | 10 | 53 | 53 | 20 | 20 | 66 | 66 | 26 | 26 |
| Total securitization and resecuritization exposures retained or purchased | 58,413 | 676 | 5,907 | 85 | 57,478 | 674 | 3,547 | 73 | 61,533 | 738 | 3,197 | 91 |


| RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3}$(Millions of Canadian dollars) | Q1/18 |  | Q4/17 |  | Q3/17 |  | Q2/17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | Trading book | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | Trading book | $\begin{aligned} & \text { Banking } \\ & \text { book } \end{aligned}$ | Trading book | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | Trading book |
| AAA to AA- | 497 |  | 496 |  | 468 |  | 446 |  |
| A + to A - | 1,508 | - | 1,636 | - | 1,596 |  | 1,721 |  |
| BBB + to BB |  | - |  |  | - |  |  |  |
| BB-and below |  | - |  |  |  |  |  |  |
| Unrated |  |  |  |  |  |  |  |  |
| Total resecuritization exposures retained or purchased | 2,005 | - | 2,132 |  | 2,064 |  | 2,167 |  |

[^3]| BASEL III REGULATORY CAPITAL AND RATIOS (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | Cross Reference of Current Quarter to Regulatory Capital Balance Sheet Pages 23-24 | [1FRS 9 | Q4/17 | ${ }^{\text {Q3/17 }}$ [AS | Q2/17 | Q1/17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 capital (CET1): Instruments and Reserves |  |  |  |  |  |  |
| 1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus | a+a' | 17,951 | 18,019 | 18,073 | 18,010 | 18,185 |
| 2 Retained earnings | ${ }^{\text {b }+b^{\prime}}$ | 45,454 | 45,043 | 44,164 | 42,235 | 42,675 |
| 3 Accumulated other comprehensive income (and other reserves) | c-c' | 3,026 | 4,354 | 3,211 | 5,613 | 3,992 |
| 4 Directly issued capital subject to phase out trom CET1 (only applicable to non-joint stock companies) |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | d | 13 | 13 | 13 | 14 | 13 |
| ${ }^{6}$ Common Equity Tier 1 capital before regulatory adjustments |  | 66,444 | 67,429 | 65,461 | 65,872 | 64,865 |
| 7 Common Equity Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 8 Goodwill (net of related tax liability) | e+e't | 10,742 | 10,983 | 10,739 | 11,359 | 10,974 |
| 9 Other intangibles other than mortgage-servicing rights (net of related tax liability) | f+i-v | 3,508 | 3,365 | 3,319 | 3,477 | 3,404 |
| 10 Deferred tax assets excluding those arising from temporary differences (net of related tax liability) | g | 10 | 19 | 21 | 28 | 25 |
| 11 Cash flow hedge reserve | h | 702 | 431 | 397 | (21) | 34 |
| ${ }_{12}^{12}$ Shortiall of provisions to expected losses | $i$ | 549 | 1,245 | 1,487 | 1,518 | 1,397 |
| 13 Securitization gain on sale |  |  |  |  |  |  |
| 14 Gains and losses due to changes in own credit trisk on fair valued liabilities | j | (275) | (245) | (166) | (128) | 103 |
| 15 Defined benefit pension fund net assets (net of related tax liability) | k-u | 63 | 59 | 56 | 41 | 48 |
| 16 Investments in own shares (if not aready netted off paid-in capital on reported balance sheet) |  |  |  |  |  |  |
| 17 Reciprocal cross holdings in common equity |  |  |  |  |  |  |
| 18 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 19 Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 20 Mortgage servicing rights (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| ${ }^{21}$ Deferred tax assets arising from temporary differences (amount above $10 \%$ threshold, net of related tax liability) |  |  |  |  |  |  |
| ${ }^{22}$ Amount exceeding the 15\% threshold ${ }_{23}$ of which: significant investments in the common stock of financials |  |  |  |  |  |  |
| ${ }^{23}$ of which: significant investments in the common stock of financials 24 of which: mortgage servicing rights | 1 |  |  |  |  |  |
| 25 of which: deferred tax assets arising from temporary difierences | m |  |  |  |  |  |
| 26 Other deductions or regulatory adjustments to CET1 as determined by OSFI |  |  |  |  |  |  |
| 27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions |  |  |  |  |  |  |
| ${ }^{28}$ Total regulatory adjustments to Common Equity Tier 1 |  | 15,299 | 15,857 | 15,853 | 16,274 | 15,985 |
| ${ }^{29}$ Common Equity Tier 1 capital (CET1) |  | 51,145 | 51,572 | 49,608 | 49,598 | 48,880 |
| Additional Tier 1 capital (AT1): Instruments |  |  |  |  |  |  |
| 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus |  | 3,825 | 3,825 | 3,825 | 3,825 | 3,825 |
| 31 of which: Classitied as equity under applicable accounting standards 32 of which: classified as liabilities under applicable accounting standards | $\mathrm{n}^{\prime}$ | 3,825 | 3,825 | 3,825 | 3,825 | 3,825 |
| 33 Directly issued capital instruments subject to phase out trom Additional Tier 1 |  | 2,953 | 2,961 | 3,252 | 3,260 | 3,251 |
| ${ }^{34}$ Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group AT1) | - |  |  | 2 | 3 |  |
| 35 of which: instruments issued by subsidiaries subject to phase out 36 Additional Tier 1 capital before regulatory adiustments |  |  |  |  |  |  |
| ${ }^{36}$ Additional Tier 1 capital before regulatory adjustments |  | 6,780 | 6,789 | 7,079 | 7,088 | 7,079 |
| Additional Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 37 Investments in own Additional Tier 1 instruments |  |  |  |  |  |  |
| 38 Reciprocal cross holdings in Additional Tier 1 instruments |  |  |  |  |  |  |
| 39 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 40 Signiticant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions |  |  |  | - | - |  |
| 41 Other deductions from Tier 1 capital as determined by OSFI <br> 41a of which: reverse mortgages |  |  |  | - |  |  |
| 42 Regulatry adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions |  |  |  | . |  |  |
| ${ }^{43}$ Total regulatory adjustments to Additional Tier 1 capital |  |  |  |  |  |  |
| ${ }^{44}$ Additional Tier 1 Capital (AT1) |  | 6,780 | 6,789 | 7,079 | 7,088 | 7,079 |
| 45 Tier 1 capital (T1 = CET1 + AT1) |  | 57,925 | 58,361 | 56,687 | 56,686 | 55,959 |
| Tier 2 Capital: Instruments and Provisions |  |  |  |  |  |  |
| 46 Directly issued qualifying Tier 2 instruments plus related stock surplus | q" | 6,118 | 6,346 | 6,294 | 6,533 | 6,408 |
| 47 Directly issued capital instruments subject to phase out from Tier 2 | q'' | 2,491 | 2,550 | 2,546 | 2,717 | 2,699 |
| 48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2) | $r$ | 12 | 12 | 13 | 18 | 17 |
| 49 of which: : instruments issued by subsidiaries subject to phase out | q"' | 10 | 9 | 10 | 15 | 13 |
| 50 Collective allowances | $s$ | 438 | 287 | 280 | 281 | 294 |
| ${ }^{51}$ Tier 2 capital before regulatory adjustments |  | 9,059 | ${ }^{9,195}$ | 9,133 | 9,549 | 9,418 |
| Tier 2 Capital: Regulatory adjustments |  |  |  |  |  |  |
| 52 Investments in own Tier 2 instruments |  |  |  |  | - |  |
| ${ }_{5}^{53}$ Recirocal cross holdings in Tier 2 instruments |  |  |  |  | - |  |
| 54 Non-signiticant investments in the capita of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) ${ }_{5}$ S Sigificant investments in the |  |  |  |  |  |  |
| 55 56 56 Significant investments in the capitital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions |  |  |  |  |  |  |
|  |  |  | - | - | - |  |
| ${ }_{58}$ Tier 2 capital (T2) |  | 9,059 | 9,195 | 9,133 | 9,549 | 9,418 |
| ${ }^{59}$ Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T} 2$ ) |  | 66,984 | 67,556 | 65,820 | 66,235 | 65,377 |
| ${ }^{60}$ Total risk-weighted assets |  | 466,758 | 474,478 | 458,136 | 471,176 | 443,940 |
| 60a Common Equity Tier 1 (CET1) Capital RWA |  | 466,758 | 474,478 | 456,739 | 469,718 | 442,508 |
| 60b Tier 1 Capital RWA 60c |  | 466,758 | 474,478 | 457,515 | 470,528 | 443,304 |
| 60 Total Capital RWA |  | 466,758 | 474,478 | 458,136 | 471,176 | 443,940 |

AS

## Capital ratios

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
2 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)
64 Buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets)
65 of which: capital conservation buffer requiremen
66 Buffer requirements
7 of which: G-SIB buffer requirement
68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)

| $11.0 \%$ | $10.9 \%$ | $10.9 \%$ | $10.6 \%$ |
| :---: | :---: | :---: | :---: |
| 11.0 |  |  |  |

## OSFI all-in target (minimum + capital conservation buffer + D-SIB surcharge (if applicable))

69 Common Equity Tier 1 all-in target ratio
70 Tier 1 capital all-in target ratio
71 Total capital all-in target ratio

Amounts below the threshoids for deduction (before risk-weighting)
72 Non-significant investments in the capital of other financials
73
74 Significant investments in the common stock of finan
74 Mortgage servicing rights (net of related tax liability)
75 Deferred tax assets arising from temporary differences (net of related tax liability)
Applicable caps on the inclusion of allowances in Tier 2
76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
都 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)
79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approach
${ }^{30}$ Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to phase out arrangements
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)
84 Current cap on T2 instruments subject to phase out arrangements
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)

To BASEL III REGULATORY CAPITAL AND RATIOS (TRANSITIONAL BASIS) ${ }^{2,3}$ (Millions of Canadian dollars, except percentage and otherwise noted)

45 Tier 1 capital ( $\mathrm{T} 1=\mathrm{CET} 1+$ AT1 $)$
59 Total capital (TC $=\mathbf{T} 1+\mathrm{T}$ )
60 Total risk-weighted assets
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)

| 10.9\% | 10.9\% | 10.6\% | 11.0\% |
| :---: | :---: | :---: | :---: |
| 12.3\% | 12.4\% | 12.0\% | 12.6\% |
| 14.2\% | 14.4\% | 14.1\% | 14.7\% |
| 8.0\% | 8.0\% | 8.0\% | 8.0\% |
| 2.5\% | 2.5\% | 2.5\% | 2.5\% |
| n.a. | n.a. | n.a. | n.a. |
| n.a. | n.a. | n.a. | n.a. |
| 1.0\% | 1.0\% | 1.0\% | 1.0\% |
| 10.9\% | 10.9\% | 10.6\% | 11.0\% |
| 8.0\% | 8.0\% | 8.0\% | 8.0\% |
| 9.5\% | 9.5\% | 9.5\% | 9.5\% |
| 11.5\% | 11.5\% | 11.5\% | 11.5\% |
| 3,555 | 966 | 1,251 | 1,360 |
| 3,627 | 3,484 | 3,347 | 3,381 |
| 2,711 | 2,694 | 2,896 | 2,596 |
| 287 | 280 | 281 | 294 |
| 287 | 280 | 281 | 294 |
| 1,577 | 1,582 | 1,608 | 1,573 |
| 1,577 | 1,582 | 1,608 | 1,573 |
| - | - | - |  |
| 3,696 | 3,696 | 3,696 | 3,696 |
|  |  |  |  |
| 4,595 | 4,595 | 4,595 | 4,595 |

Effective November 1, 2016, the capital conservation buffer includes a countercyclical capial buffer as prescribed by OSFI and has no material impact.
${ }^{2}$ The transitional RWA does not reflect the CVA phase-in adjustments as implemented under the All-in Basis.
${ }^{3}$ Per the CAR guidelines, transitional basis capital and ratios are not applicable subsequent to Q4/2017.

## Assets

Cash and due from banks
Interest-bearing deposits with banks
Securities, net of applicable allowance
Non-significant investments in capital of other financial institutions not exceeding regulatory thresholds Other securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retail
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 regulatory capital '
Shortfall of allowances to expected loss ${ }^{2}$
Allowances not reflected in regulatory capital
Segregated fund net assets
Other
Customers' liability under acceptances
Derivatives
Premises and equipment, ne
Goodwill
Goodwill related to insurance and joint ventures
Other intangibles
Other intangibles related to insurance and joint ventures
Other
Significant investments in other financial institutions and insurance subsidiaries of which: exceeding regulatory thresholds
of which: not exceeding regulatory thresholds


Total assets
1,276,275
${ }^{1}$ Collective allowance includes Stage 1 and Stage 2 allowance for credit losses on financial assets under IFRS 9
${ }^{2}$ Expected loss as defined under the Basel III framework.

Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilitie
Other liabilities
Gains and losses due to changes in own credit risk on fair value liabilities
of which: related to go
of which: related to intangibles
of which: related to pensions
of which: relates to permitted tax netting
of which: other deferred tax liabilities
Other Liabilities
Subordinated debentures
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capita
Subordinated debentures used for regulatory capita:
of which: are qualifying
of which: are subject to phase out issued by subsidiaries and held by 3rd party
Total liabilities
Equity attributable to shareholders
Equity attributable
Common shares
of which are trea
of which are treasury shares - common
Retained earnings
of which relates
o contributed surplus
of which relates to to retained earning for capital purposes
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
Other reserves allowed for regulatory capita
of which relates to Insurance
Preferred shares
of which: are subject to phase out
of which portion are not allowed for regulatory capital
of which: are qualifying treasury shares
of which: are subject to phase out treasury shares
of which: are qualifying
portion allowed for inclusion into CET1
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
of which: portion not allowed for regulatory capital
Total equity
Total liabilities and equity



| Insurance subsidiaries ${ }^{1}$ | Principal activities |
| :--- | :--- |
| Assured Assistance Inc. | Service provider for insurance claims |
| RBC Insurance Services Inc. | Service provider for insurance companies listed and the bank (creditor) |
| RBC Life Insurance Company | Life and health insuranee company |
| RBC Insurance Company of Canada | Property and casualty insurance company |
| RBC Insurance Holdings Inc. | Holding company |
| Royal Bank of Canada Insurance Company Limited | Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients |


| Equity | Assets |
| :---: | :---: |
| 5 |  |
| 12 | 36 |
| 2,059 | 14,398 |
| 52 | 97 |
| 1,19 |  |
| 1,119 | 738 |
| 3,248 | 15,269 |

${ }^{1}$ The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation.

## Common Tier 1 (CET1) capita

Opening amount
New capital issues
Redeemed capital
Gross dividends (deduction)
Shares issued in lieu of dividends (add back)
Profit for the year (atributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains/(losses)),
net of hedging activities)
Investments (unrealized gains (losses) on Investment securities)
Other
Goodwill and other intangible assets (deduction, net of related tax liability
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments
Prudential valuation adjustments
Other ${ }^{2}$

## Closing amount

## Other 'non-core' Tier 1 (Additional Tier 1) capital

## Opening amoun

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3,4}$

## Closing amount

Total Tier 1 capital

## Tier 2 capital

Opening amoun
New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Other, including regulatory adjustments and transitional arrangements ${ }^{5}$
Closing amount
Total regulatory capital

${ }^{1}$ Reflects required EDTF format
${ }^{2}$ Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carry back, de-recognition of cash flow hedge reserves, transitional adjustment, premium paid on common shares purchased for cancellation and common equity issued by consolidated subsidiaries to third parties.
${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.
${ }^{4}$ Includes $\$ 300$ million of non-qualifying preferred shares redeemed in Q4/17.
5 Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments and eligible collective allowance.

Lending-related and other
Residential mortgages
Other retail (Personal. Credit cards and Small business treated as retail)
Business (Corporate, Commercial, Medium-sized enterprises and Non-ba
financial institutions)
Sovereign (Government)
Bank
Total lending-related and othe
Trading-related
Repo-stre tra
Repo-style transactions
Derivatives -including CVA - CET1 phase-in adjustment ${ }^{6}$
Total rading-related lending-elated and other and trading-related
Tot
Bank book equities ${ }^{~}{ }^{9,8}$
Securitization exposures
Regulatory scaling f
Other assets ${ }^{10}$
tal credit risk ${ }^{10}$

| \$244,407 | 7\% | \$5,786 | \$12,320 | - | ${ }^{18,106}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 238,584 |  | 7,403 |  |  | 52,998 |
| 321,595 | 59\% | 40,827 | 147,400 |  | 188,227 |
| 146,645 | 8\% | 2,848 | 8,978 |  | 11,826 |
| 138,075 | 7\% | 2,586 | 7.506 | - | 10,092 |
| 1,089,306 | 26\% | 59,450 | 221,799 | - | 281,249 |
| 544,259 | 2\% | 102 | 8,469 | 88 | 8,659 |
| 89,754 | 35\% | 1,064 | 17,744 | 12,821 | 31,629 |
| 634,013 | 6\% | 1,166 | 26,213 | 12,909 | 40,288 |
| 1,723,319 | 19\% | 60,616 | 248,012 | 12,909 | 321,537 |
| 3,297 | 112\% |  | 3,709 |  | 3,709 |
| 56,348 | 14\% | 1,957 | 5,697 |  | 7,654 |
|  | 0\% |  | 15,419 | - | 15,41 |
| 51,016 | 51\% | - | - | 26,018 | 26,018 |
| 1,833,980 | 20\% | 62,573 | 272,837 | 38,927 | 374,337 |



| 18,197 | 17,504 | 16,016 | 17,549 |
| :---: | :---: | :---: | :---: |
| 53,749 | 54,415 | 54,687 | 52,249 |
| 187,163 | 185,567 | 192,616 | 180,522 |
| 11,735 | 11,335 | 12,241 | 10,447 |
| 11,267 | 10,748 | 10,896 | 10,257 |
| 282,111 | 279,569 | 286,456 | 271,024 |
| 8,520 | 8,070 | 9,093 | 7,892 |
| 28,388 | 29,309 | 30,043 | 28,375 |
| 36,908 | 37,379 | 39,136 | 36,267 |
| 319,019 | 316,948 | 325,592 | 307,291 |
| 3,485 | 3,391 | 3,710 | 3,601 |
| 8,462 | 8,414 | 9,249 | 8,972 |
| 15,306 | 15,274 | 15,739 | 14,672 |
| 28,836 | 27,144 | 29,317 | 26,083 |
| 375,108 | 371,171 | 383,607 | 360,619 |


| Market risk ${ }^{11,12}$ |
| :---: |
| Interest rate |
| Equity |
| Foreign exchange |
| Commodities |
| Specificic risk |
| Incremental risk charge ${ }^{13,14}$ |
| Total market risk |
| Operational risk ${ }^{15}$ |
| Reaulatorv floor adiustment |
| CET1 capital risk-weighted assets |
| Additional CVA adjustment, prescribed by OSFl, for Tier 1 Capital ${ }^{6}$ |
| Regulatory floor adjustment |
| Tier 1 capital risk-weighted assets |
| Additional CVA adjustment, prescribed by OSFI, for Total Capital ${ }^{6}$ |
| Regulatory floor adiustment |
| Total capital risk-weighted assets (RWA) |


|  |  | 3,558 | 5,070 |  | ${ }^{8,628}$ | 690 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1,169 | 1,540 |  | 2,709 | 217 |
|  |  | 719 | 168 15 |  | 887 <br> 376 | 71 30 |
|  |  | 361 6,298 | 15 2.008 |  | $\begin{array}{r}376 \\ 8,306 \\ \hline\end{array}$ | $\begin{array}{r}31 \\ 664 \\ \hline\end{array}$ |
|  |  |  | 9,194 |  | 9,194 | 736 |
|  |  | 12,105 | 17,995 | - | 30,100 | 2,408 |
|  |  |  |  |  |  |  |
|  |  | 4,666 | 55,453 |  | $\begin{array}{r}60,119 \\ \hline 202\end{array}$ | 4,810 |
|  |  |  |  | 2,202 | 2,202 | 176 |
| 1,833,980 |  | 79,344 | 346,285 | 41,129 | 466,758 | 37,341 |
|  |  |  |  | 461 | 461 | 37 <br> 37 |
| 1,833,980 |  | 79,344 | 346,285 | 41,129 | 466,758 | 37,341 |
|  |  |  |  | $\begin{gathered} 462 \\ (462) \\ \hline \end{gathered}$ | $\begin{gathered} 462 \\ (462) \\ \hline \end{gathered}$ | 37 (37) |
| 1,833,980 |  | 79,344 | 346,285 | 41,129 | 466,758 | 37,341 |
| $\begin{gathered} \text { CVA } \\ \text { (A) } \end{gathered}$ | OSFI Scalars (B) | Total RWA before CVA phase-in (C) | CVA Phase -in Adjustments (D) $=A^{*}(100 \%-B)$ | $\begin{aligned} & \text { RWA Net CVA } \\ & \text { phase-in } \\ & \text { (E)=C-D } \end{aligned}$ | $\begin{array}{r} \text { Requatory } \\ \text { Floor } \\ \text { Adjustment } \end{array}$ | RWA including <br> Regulatory FloorAdjustment, net CVA |
| 15,388 | 80\% | 467,634 | ${ }^{3,078}$ | 464,556 | 2,202 | 466,758 |
| 15,388 | 83\% | 467,634 | 2,617 | 465,017 | 1,741 | 466,758 |
| 15,388 | 86\% | 467,634 | 2,155 | 465,479 | 1,279 | 466,758 |


| 6,910 | 6,125 | 7,386 | 6,827 |
| :---: | :---: | :---: | :---: |
| 2,832 | 3,970 | 3,674 | 3,240 |
| 735 | 914 | 1,182 | 873 |
| 245 | 321 | 239 | 139 |
| 7,193 | 7,535 | 7,021 | 5,643 |
| 9,703 | 8.572 | 8,927 | 8,373 |
| 27,618 | 27,437 | 28.429 | 25,095 |
| 59,203 | 58,131 | 57,682 | 56,794 |
| 12,549 |  |  |  |
| 474,478 | 456,739 | 469,718 | 442,508 |
| 784 | 776 | 810 | 796 |
| (784) |  |  |  |
| 474,478 | 457,515 | 470,528 | 443,304 |
| 627 | 621 | 648 | 636 |
| 474,478 | 458,136 | 471,176 | 443,940 |

RWA CVA PHASE-IN CALCULATION ${ }^{6}$
Common equity tier 1 (CET1) capital RWA
Tier 1 capital RWA
total capital RWA

- Calculated using guidelines issued by OSFI under the Basel III All-in framework.
${ }^{2}$ Total exposure represents exposure at default which is the expected gross exposure upon the default of an obligor. This amount excludes any allowance against impaired loans or partial write-offs and does not reflect the impact of credit risk mitigation
4 The minimum capital requirements for each category can be calculated by mult
${ }^{5}$ For credit risk, a majority of our portfolios use the Internal Ratings Based (IRB) Approach and the remainder use the Standardized Approach
${ }^{6}$ As per OSFI guidelines, the CVA regulatory capital charge applied to derivatives has a three tier capital approach with different scalars for each tier. For 2017 the scalars percentages were $72 \%, 77 \%$ and $81 \%$ applied to CET1, Tier 1 and Total capital respectively. 2018 scalars are shown above,
 the financial statements. Banking book equities are financial instruments held for investment purposes and are not part of our trading book, consisting of publicly-traded and private equitits, partnership units, venture capita and derivative instrumenis tied to equity interests.

Investments in und (1 ,034 million) uses th Mandate-based and Fall-back Approaches.
dfathered" under CAR (Capital Adequacy Requirement) guidelines, and thus subject to a $100 \%$ risk-weighting until the end of 2017 , was $\$ 74$ million for Q4/17.
9 The scaling factor represents a calibration adjustment of $6 \%$ as prescribed by OSFI under the Basel III framework and is applied to RWA amounts for credit risk assessed under the IRB Approach
${ }^{10}$ For credit risk, portfolios using the Standardized and IRB Approaches represents $17 \%$ and $73 \%$, respectively, of RWA. The remaining $10 \%$ represents Balance Sheet assets not included in Standardized or IRB Approaches
F Reguatoy risk RWA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved.For standardized approach, we use internally validated models.
Heguatory capital for our correlation trading porttolios is determined through the standardized approach as prescribed by OSFI. Therefore, we do not have a Comprehensive Risk Charge for these portfolios. Our securitization and resecurritzation positions in our trading book also have capital requiremen

 on issuer type and credit rating. Credit rating migration and default probabilities are based on historical datel
14 The models are subject to the same internal independent vetting and validation procedures used for all regulatory capital models. Important assumptions are re-reviewed at least annually. Due to the long time horizon and high confidence level of the risk measure, we do not perform back-testing as we do for
${ }^{15}$ On May 10, 2016 OSFl approved RBC's application to use the Advanced Measurement Approach for Operational Risk, subject to a capital floor.

| MARKET RISK - RISK-WEIGHTED ASSETS BY APPROACH (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | $\begin{aligned} & \text { IFRS } 9 \\ & \text { Q1/18 } \\ & \hline \end{aligned}$ |  | $\text { IAS } 39$Q4/17 |  | $\text { IAS } 39$Q3/17 |  | IAS 39 Q2/17 |  | $\begin{array}{r} \text { IAS } 39 \\ \text { Q1/17 } \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ |
| Internal models-based approach |  |  |  |  |  |  |  |  |  |  |
| VaR | 2,099 | 168 | 1,837 | 147 | 2,414 | 193 | 2,845 | 227 | 2,958 | 236 |
| Stressed VaR | 6,702 | 536 | 6,035 | 483 | 6,568 | 525 | 6,746 | 540 | 5,295 | 424 |
| Incremental risk charge | 9,194 | 736 | 9,703 | 776 | 8,572 | 686 | 8,927 | 714 | 8,373 | 670 |
| Comprehensive risk measure |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |  |
|  | 17,995 | 1,440 | 17,575 | 1,406 | 17,554 | 1,404 | 18,518 | 1,481 | 16,626 | 1,330 |
| Standardized approach | 12,105 | 968 | 10,043 | 803 | 9,883 | 791 | 9,911 | 793 | 8,469 | 678 |
| Total Market Risk RWA | 30,100 | 2,408 | 27,618 | 2,209 | 27,437 | 2,195 | 28,429 | 2,274 | 25,095 | 2,008 |


| Personal and Commercial Banking |
| :--- |
| $\quad$ Canadian Banking |
| $\quad$ Caribbean \& U.S. Banking |
| Wealth Management |
| Insurance |
| Investor \& Treasury Services |
| Capital Markets |
| Corporate Support |
| Total capital risk-weighted assets |


| 156,735 | 154,983 | 155,476 |
| :---: | :---: | :---: |
| 12,309 | 12,572 | 12,557 |
| 67,018 | 68,431 | 65,832 |
| 8,438 | 8,584 | 8,248 |
| 27,165 | 28,891 | 29,075 |
| 183,346 | 181,942 | 181,216 |
| 11,747 | 19,075 | 5,732 |
| 466,758 | 474,478 | 458,136 |
| IFRS 9 Q1/18 |  |  |
|  |  |  |
| Non-$\begin{gathered}\text { counterparty } \\ \text { credit tisk }\end{gathered}$ | Counterpartycredit risk | Total |
|  |  |  |
|  |  |  |

MOVEMENT OF TOTAL CAPITAL RISK-WEIGHT
ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS)
and otherwise noted)

| 338,199 | 38,320 | 376,519 | 333,790 | 38,778 | 372,568 | 344,470 | 40,595 | 385,065 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,717 | 3,041 | 9,758 | 3,589 | (839) | 2,750 | 4,176 | 158 | 4,334 |
| $(1,144)$ | (241) | $(1,385)$ | $(3,178)$ | 20 | $(3,158)$ | (336) | 18 | (318) |
|  |  |  |  | - |  |  |  |  |
| $(2,439)$ | 784 | $(1,655)$ | - | - | - | - |  |  |
| $(6,897)$ | (747) | $(7,644)$ | 3,714 | 767 | 4,481 | (15,663) | $(1,980)$ | $(17,643)$ |
| (386) | 53 | (333) | 285 | (407) | (122) | 1,143 | (13) | 1,130 |
| 334,050 | 41,210 | 375,260 | 338,200 | 38,319 | 376,519 | 333,790 | 38,778 | 372,568 |
| n.a. | n.a. | 27,618 | n.a. | n.a. | 27,437 | n.a. | n.a. | 28,429 |
| n.a. | n.a. | 3,365 | n.a. | n.a. | 570 | n.a. | n.a. | 118 |
| n.a. | n.a. | (375) | n.a. | n.a. | (241) | n.a. | n.a. | 7 |
| n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| n.a. | n.a. | (508) | n.a. | n.a. | (148) | n.a. | n.a. | $(1,117)$ |
| n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |
| n.a. | n.a. | 30,100 | n.a. | n.a. | 27,618 | n.a. | n.a. | 27,437 |
| n.a. | n.a. | 59,203 | n.a. | n.a. | 58,131 | n.a. | n.a. | 57,682 |
| n.a. | n.a. | 916 | n.a. | n.a. | 1,072 | n.a. | n.a. | 449 |
| n.a. | n.a. | 60,119 | n.a. | n.a. | 59,203 | n.a. | n.a. | 58,131 |
| n.a. | n.a. | 1,279 | n.a. | n.a. | 11,138 | n.a. | n.a. |  |
| 334,050 | 41,210 | 466,758 | 338,200 | 38,319 | 474,478 | 333,790 | 38,778 | 458,136 |


| 324,352 | 37,699 | 362,051 |
| :---: | :---: | :---: |
| 3,250 | 1,667 | 4,917 |
| (438) | (97) | (535) |
| - | - |  |
| 10,973 | 1 | 10,974 |
|  | - |  |
| 7,943 | 1,380 | 9,323 |
| $(1,610)$ | (55) | $(1,665)$ |
| 344,470 | 40,595 | 385,065 |
| n.a. | n.a. | 25,095 |
| n.a. | n.a. | 1,261 |
| n.a. | n.a. | 68 |
| n.a. | n.a. |  |
| n.a. | n.a. |  |
| n.a. | n.a. | 2,005 |
| n.a. | n.a. |  |
| n.a. | n.a. | 28,429 |
| n.a. | n.a. | 56,794 |
| n.a. | n.a. | 888 |
| n.a. | n.a. | 57,682 |
| n.a. | n.a. |  |
| 344,470 | 40,595 | 471,176 |

Pening balance ortalio size
Por
Portfolio credit quality ${ }^{2}$
Model updates ${ }^{3}$
Methodology and policy
Acquisitions and dispositions
Foreign exchange movements
osing balance of credit risk RWA
Market risk RWA
ing balance of market risk RWA
Movement in risk levels ${ }^{5}$
Model updates ${ }^{3}$
Acquisitions and dispositio
Acquis
Foreign exchange movements
Other
Operational risk RWA
Opening balance of operational risk RWA
Opening balance of o
Revenue generation
Closing balance of operational risk RWA
Regulatory floor adjustment
Total capital RWA

| $\begin{gathered} \text { IFRS } 9 \\ \hline \text { Q1/18 } \end{gathered}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| 21,650 | 21,500 | 22,250 | 21,000 | 21,050 | 20,500 | 20,550 | 20,600 | 20,450 | 21,450 | 20,550 |
| 3,850 | 3,750 | 3,100 | 3,100 | 3,150 | 3,000 | 3,200 | 3,050 | 3,550 | 3,250 | 3,200 |
| 5,550 | 5,150 | 5,150 | 5,300 | 5,100 | 5,000 | 5,100 | 4,900 | 4,750 | 5,200 | 4,900 |
| 3,350 | 3,250 | 3,200 | 3,250 | 3,150 | 3,100 | 3,200 | 3,100 | 3,100 | 3,200 | 3,100 |
| 650 | 700 | 650 | 650 | 600 | 600 | 650 | 650 | 650 | 650 | 650 |
| 15,300 | 15,250 | 15,500 | 15,800 | 15,700 | 15,750 | 15,900 | 16,100 | 16,650 | 15,550 | 16,100 |
| 11,450 | 10,450 | 11,450 | 10,800 | 11,050 | 8,800 | 8,200 | 10,000 | 8,500 | 10,950 | 8,900 |
| 61,800 | 60,050 | 61,300 | 59,900 | 59,800 | 56,750 | 56,800 | 58,400 | 57,650 | 60,250 | 57,400 |
| 5,050 | 5,850 | 4,450 | 4,900 | 4,850 | 6,350 | 5,000 | 4,000 | 3,800 | 5,050 | 4,800 |
| 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 63,100 | 61,800 | 62,400 | 61,450 | 65,300 | 62,200 |

${ }^{1}$ Organic changes in portiflio size and composition (including new business and maturing loans).
${ }^{2}$ Quality of bok
${ }^{3}$ Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments.
Methodology changes to the calculations driven by regulatory policy changes
${ }_{5}$ Change in risk due to position changes and market movements.
${ }^{6}$ Our capital allocation methodology is annually revised to anticipate and incorporate any changes in the regulatory (Basel and/or OSFI) environment that affects our capital requirement.
7 Under/(over) attribution of capital is reported in Corporate Support.

| LEVERAGE RATIO ${ }^{1}$ | IFRS 9 | IAS 39 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Summary comparison of accounting assets vs. leverage ratio exposure measure (Millions of Canadian dollars) | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 |
| 1 Total consolidated assets as per published financial statements | 1,276,275 | 1,212,853 | 1,201,047 | 1,202,919 | 1,161,766 |
| 2 Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | $(12,110)$ | $(11,648)$ | $(11,207)$ | $(11,101)$ | $(10,461)$ |
| 3 Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure |  | - | - | - |  |
| 4 Adjustments for derivative financial instruments | $(33,274)$ | $(20,372)$ | $(33,274)$ | $(19,642)$ | $(22,859)$ |
| 5 Adjustment for securities financing transactions (SFT) (i.e. repo assets and similar secured lending) | 3,693 | 4,512 | 6,659 | 7,456 | 6,547 |
| 6 Adjustments for off-balance sheet items (i.e., credit equivalent amounts of off-balance sheet exposures) | 163,420 | 162,199 | 157,093 | 168,022 | 158,956 |
| 7 Other adjustments | $(34,149)$ | $(32,005)$ | $(33,755)$ | $(35,951)$ | $(33,947)$ |
| 8 Leverage Ratio Exposure | 1,363,855 | 1,315,539 | 1,286,563 | 1,311,703 | 1,260,002 |

[^4]On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures, but cluaing collateral
2 (Asset amounts deducted in determining Basel III Tier 1 capital)
Total on-balance sheet exposure (excluding derivatives and SFTs) (sum of lines 1 and 2) Derivatives exposures
4 Replacement cost associated with all derivatives transactions (i.e., net of eligible cash variation margin)
5 Add-on amounts for PFE associated with all derivatives transactions
6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to he operative accounting framework
7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions)
8 (Exempted CCP-leg of client-cleared trade exposures)
9 Adjusted effective notional amount of written credit derivative
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)
Total derivative exposures (sum of lines 4 to 10)
Securities financing transaction exposures
2 Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions
${ }^{3}$ (Netted amounts of cash payables and cash receivables of gross SFT assets)
14 Counterparty credit risk (CCR) exposure for SFTs
15 Agent transaction exposures
16 Total securities financing transaction exposures (sum of lines 12 to 15)
Other off-balance sheet exposures
Off-balance sheet exposures at gross notional amount
8 (Adjustments for conversion to credit equivalent amounts)
Off-balance sheet items (sum of lines 17 and 18)
Capital and Total Exposures
${ }^{20}$ Tier 1 capital
Total Exposures (sum of lines 3,11,16 and 19)
Leverage ratio

| 22 | Basel III leverage ratio | $4.2 \%$ | 4.4 |
| :--- | :--- | :--- | :--- | only.


| LOANS AND ACCEPTANCES (Millions of Canadian dollars) | $\frac{\text { IFRS } 9}{\text { Q1/18 }}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| By portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 272,192 | 270,348 | 264,583 | 259,973 | 257,324 | 254,998 | 250,126 | 246,029 | 245,628 | 270,348 | 254,998 |
| Personal | 91,469 | 92,294 | 93,087 | 92,950 | 92,106 | 93,466 | 93,850 | 93,679 | 95,273 | 92,294 | 93,466 |
| Credit cards | 18,049 | 18,035 | 17,789 | 17,417 | 16,942 | 17,128 | 16,629 | 16,269 | 15,963 | 18,035 | 17,128 |
| Small business | 4,525 | 4,493 | 4,410 | 3,828 | 3,789 | 3,878 | 3,871 | 3,886 | 3,899 | 4,493 | 3,878 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 7,683 | 7,380 | 7,141 | 6,921 | 6,886 | 6,515 | 6,469 | 6,399 | 6,480 | 7,380 | 6,515 |
| Automotive | 8,663 | 8,248 | 8,316 | 8,456 | 7,939 | 7,279 | 6,730 | 7,318 | 7,208 | 8,248 | 7,279 |
| Consumer goods | 10,738 | 11,387 | 10,955 | 10,530 | 10,083 | 10,052 | 9,043 | 8,994 | 8,576 | 11,387 | 10,052 |
| Energy |  |  |  |  |  |  |  |  |  |  |  |
| Oil and gas | 6,559 | 6,743 | 6,722 | 5,977 | 6,176 | 6,259 | 7,057 | 7,991 | 8,384 | 6,743 | 6,259 |
| Utilities | 5,305 | 5,614 | 5,532 | 6,003 | 6,083 | 7,680 | 8,179 | 6,863 | 6,711 | 5,614 | 7,680 |
| Financing products | 5,891 | 6,556 | 6,952 | 8,163 | 7,732 | 8,840 | 9,912 | 10,582 | 12,011 | 6,556 | 8,840 |
| Forest products | 950 | 911 | 1,014 | 1,101 | 1,113 | 1,099 | 1,195 | 1,233 | 1,169 | 911 | 1,099 |
| Health services | 6,759 | 6,998 | 6,507 | 7,392 | 7,637 | 7,763 | 8,205 | 7,111 | 7,478 | 6,998 | 7,763 |
| Holding and investments | 8,605 | 8,803 | 8,585 | 8,533 | 7,825 | 7,195 | 7,329 | 7,508 | 7,451 | 8,803 | 7,195 |
| Industrial products | 6,176 | 5,581 | 5,731 | 5,598 | 5,875 | 5,508 | 5,172 | 5,142 | 5,502 | 5,581 | 5,508 |
| Mining and metals | 1,149 | 1,113 | 1,168 | 1,404 | 1,343 | 1,455 | 1,424 | 1,514 | 1,729 | 1,113 | 1,455 |
| Non-bank financial services | 10,820 | 10,744 | 10,428 | 10,169 | 8,792 | 8,408 | 9,423 | 9,315 | 9,625 | 10,744 | 8,408 |
| Other services | 14,913 | 14,757 | 14,639 | 15,557 | 12,705 | 11,582 | 10,778 | 10,954 | 11,012 | 14,757 | 11,582 |
| Real estate and related ${ }^{1}$ | 46,284 | 46,197 | 43,583 | 42,987 | 42,817 | 40,419 | 40,163 | 39,196 | 40,048 | 46,197 | 40,419 |
| Technology and media | 11,055 | 8,890 | 9,019 | 9,606 | 10,193 | 11,019 | 10,164 | 9,521 | 9,294 | 8,890 | 11,019 |
| Transportation and environment | 5,715 | 5,950 | 5,486 | 6,981 | 5,712 | 6,060 | 6,071 | 6,288 | 6,614 | 5,950 | 6,060 |
| Other | 3,935 | 4,570 | 4,041 | 4,411 | 6,154 | 7,568 | 7,267 | 6,035 | 7,835 | 4,570 | 7,568 |
| Sovereign | 5,951 | 11,362 | 11,543 | 10,766 | 11,084 | 10,581 | 9,788 | 10,561 | 11,235 | 11,362 | 10,581 |
| Bank | 3,813 | 4,261 | 4,285 | 4,296 | 1,898 | 1,930 | 2,304 | 1,921 | 2,112 | 4,261 | 1,930 |
|  | 170,964 | 176,065 | 171,647 | 174,851 | 168,047 | 167,212 | 166,673 | 164,446 | 170,474 | 176,065 | 167,212 |
| Total loans and acceptances Allowance for credit losses - Loans and acceptances Total loans and acceptances, net of allowance | $\begin{array}{r} 557,199 \\ (2,792) \\ \hline \end{array}$ | $\begin{array}{r} 561,235 \\ (2,159) \\ \hline \end{array}$ | $\begin{gathered} 551,516 \\ (2,236) \\ \hline \end{gathered}$ | $\begin{array}{r} 549,019 \\ (2,258) \\ \hline \end{array}$ | $\begin{array}{r} 538,208 \\ (2,239) \\ \hline \end{array}$ | $\begin{array}{r} 536,682 \\ (2,235) \\ \hline \end{array}$ | $\begin{array}{r} 531,149 \\ (2,177) \\ \hline \end{array}$ | $\begin{array}{r} 524,309 \\ (2,271) \\ \hline \end{array}$ | $\begin{array}{r} 531,237 \\ (2,169) \\ \hline \end{array}$ | $\begin{array}{r} 561,235 \\ (2,159) \\ \hline \end{array}$ | $\begin{array}{r} 536,682 \\ (2,235) \\ \hline \end{array}$ |
|  | 554,407 | 559,076 | 549,280 | 546,761 | 535,969 | 534,447 | 528,972 | 522,038 | 529,068 | 559,076 | 534,447 |
| Loans and acceptances by geography ${ }^{2}$ and portfolio Canada |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 257,812 | 255,799 | 250,998 | 245,601 | 244,003 | 241,800 | 237,864 | 234,545 | 233,125 | 255,799 | 241,800 |
| Personal | 81,540 | 82,022 | 82,861 | 81,833 | 81,288 | 82,205 | 82,683 | 82,624 | 82,898 | 82,022 | 82,205 |
| Credit cards | 17,490 | 17,491 | 17,287 | 16,838 | 16,394 | 16,601 | 16,153 | 15,787 | 15,431 | 17,491 | 16,601 |
| Small business | 4,525 | 4,493 | 4,410 | 3,828 | 3,789 | 3,878 | 3,871 | 3,886 | 3,899 | 4,493 | 3,878 |
| Retail | 361,367 | 359,805 | 355,556 | 348,100 | 345,474 | 344,484 | 340,571 | 336,842 | 335,353 | 359,805 | 344,484 |
| Business | 91,811 | 88,453 | 83,532 | 79,471 | 77,749 | 76,266 | 74,216 | 73,856 | 72,218 | 88,453 | 76,266 |
| Sovereign | 4,185 | 9,379 | 9,632 | 8,549 | 9,098 | 8,586 | 7,654 | 7,823 | 8,055 | 9,379 | 8,586 |
| Bank | 1,162 | 1,326 | 1,255 | 989 | 867 | 1,278 | 619 | 618 | 695 | 1,326 | 1,278 |
| Wholesale | 97,158 | 99,158 | 94,419 | 89,009 | 87,714 | 86,130 | 82,489 | 82,297 | 80,968 | 99,158 | 86,130 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 17,853 | 18,100 | 17,311 | 18,376 | 17,342 | 17,134 | 16,003 | 15,041 | 16,462 | 18,100 | 17,134 |
| Wholesale | 54,173 | 55,037 | 55,101 | 62,311 | 57,724 | 59,349 | 59,830 | 58,190 | 62,950 | 55,037 | 59,349 |
|  | 72,026 | 73,137 | 72,412 | 80,687 | 75,066 | 76,483 | 75,833 | 73,231 | 79,412 | 73,137 | 76,483 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 7,015 | 7,265 | 7,002 | 7,692 | 7,345 | 7,852 | 7,902 | 7,980 | 8,948 | 7,265 | 7,852 |
| Wholesale | 19,633 | 21,870 | 22,127 | 23,531 | 22,609 | 21,733 | 24,354 | 23,959 | 26,556 | 21,870 | 21,733 |
|  | 26,648 | 29,135 | 29,129 | 31,223 | 29,954 | 29,585 | 32,256 | 31,939 | 35,504 | 29,135 | 29,585 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 386,235 | 385,170 | 379,869 | 374,168 | 370,161 | 369,470 | 364,476 | 359,863 | 360,763 | 385,170 | 369,470 |
| Wholesale | 170,964 | 176,065 | 171,647 | 174,851 | 168,047 | 167,212 | 166,673 | 164,446 | 170,474 | 176,065 | 167,212 |
| Total loans and acceptances | 557,199 | 561,235 | 551,516 | 549,019 | 538,208 | 536,682 | 531,149 | 524,309 | 531,237 | 561,235 | 536,682 |

Wholesale - Real estate and related loans and acceptances in Q1/18 is comprised of amounts based in Canada of $\$ 31.2$ billion, United States of $\$ 12.0$ billion and Other International of $\$ 3.1$ billion.
${ }^{2}$ Geographic information is based on residence of borrower.

## Gross impaired loans by portfolio and sector

Retail
Personal
Small business

## Wholesale

Business
Agriculture
Automotive
Consumer goods
Energy
Oil and gas
Financing product
Forest products
Health services
Holding and investment
Industrial products
Mining and metals
Non-bank financial services
Other services
Real estate and related ${ }^{2}$
Technology and media
Transportation and environment
Othe
Bank


Acquired credit-impaired loans ${ }^{3}$
Total gross impaired loans

|  |
| ---: |
| 749 |
| 287 |
| 43 |
| 1,079 |
|  |
| 17 |
| 31 |
| 219 |
|  |
| 291 |
| 8 |
| 102 |
| 12 |
| 29 |
| 25 |
| 36 |
| 2 |
| 25 |
| 163 |
| 345 |
| 56 |
| 22 |
| 41 |
| - |



|  |  |
| ---: | ---: |
|  |  |
| 634 | 709 |
| 276 | 304 |
| 38 | 46 |
| 948 | 1,059 |
|  |  |
| 28 | 43 |
| 29 | 43 |
| 105 | 165 |
|  |  |
| 315 | 1,264 |
| 10 | 78 |
| 107 | 111 |
| 7 | 21 |
| 21 | 21 |
| 27 | 72 |
| 34 | 43 |
| 3 | 15 |
| 32 | 3 |
| 157 | 109 |
| 345 | 241 |
| 82 | 93 |
| 23 | 45 |
| 47 | 57 |
| - | - |
| - | 2 |
| 1,372 | 2,426 |
|  |  |
| 256 | 418 |
| 2,576 | 3,903 |

Gross impaired loans by geography ${ }^{4}$ and portfolio

## Canada <br> Residential mortgages <br> Personal <br> Small business

Retail
Business
Sovereign
Bank
Wholesale
Total - Canada
United States
Retail
Wholesale
Other International
Retail
Wholesale

Total gross impaired loans

|  |
| ---: |
| 443 |
| 229 |
| 43 |
| 715 |
| 518 |
| - |
| 518 |
| 1,233 |
| 39 |
| 386 |
| 425 |
| 327 |
| 542 |
| 869 |
| 2,527 |


| 323 | 324 | 362 | 372 | 368 | 366 | 360 | 350 | 323 | 368 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 198 | 201 | 209 | 226 | 228 | 233 | 246 | 232 | 198 | 228 |
| 38 | 38 | 40 | 41 | 46 | 45 | 45 | 42 | 38 | 46 |
| 559 | 563 | 611 | 639 | 642 | 644 | 651 | 624 | 559 | 642 |
| 426 | 467 | 405 | 427 | 522 | 502 | 591 | 604 | 426 | 522 |
| - | - | - | - | - | - | - | - | - | - |
| 426 | 467 | 405 | 427 | 522 | 502 | 591 | 604 | 426 | 522 |
| 985 | 1,030 | 1,016 | 1,066 | 1,164 | 1,146 | 1,242 | 1,228 | 985 | 1,164 |
| 59 | 61 | 76 | 50 | 56 | 43 | 42 | 22 | 59 | 56 |
| 736 | 978 | 1,243 | 1,653 | 1,736 | 1,746 | 1,568 | 876 | 736 | 1,736 |
| 795 | 1,039 | 1,319 | 1,703 | 1,792 | 1,789 | 1,610 | 898 | 795 | 1,792 |
| 345 | 335 | 373 | 355 | 380 | 348 | 330 | 392 | 345 | 380 |
| 451 | 492 | 541 | 435 | 567 | 433 | 521 | 602 | 451 | 567 |
| 796 | 827 | 914 | 790 | 947 | 781 | 851 | 994 | 796 | 947 |
| 2,576 | 2,896 | 3,249 | 3,559 | 3,903 | 3,716 | 3,703 | 3,120 | 2,576 | 3,903 |

 further details on the impacts of the adoption of IFRS 9 including the description of accounting policies selected, refer to the Q1/18 Report to Shareholders and our 2017 Annual Report.
Wholesale - Real estate and related gross impaired loans in Q1/18 is comprised of amounts based in Canada of $\$ 197$ million, United States of $\$ 63$ million and Other International of $\$ 85$ million.
Effective November 1, 2017, gross impaired loans excludes $\$ 229$ million of acquired credit impaired loans related to our acquisition of City National Corporation that have returned to performing status.
${ }^{4}$ Geographic information is based on residence of borrower.


Net write-offs by geography ${ }^{1}$ and portfolio
Canada
Personal
Credit cards
Small busines
Retail

路ins
Sovereign
Wholesale
United States ${ }^{2}$
Retail
Wholesale

Other International
Retail
Wholesale
Total
Retail
otal net write-off

${ }^{1}$ Geographic information is based on residence of borrower.
2 Includes acquired credit-impaired loans.

${ }^{1}$ Provision for credit losses (PCL) on performing loans and acceptances represents Stage 1 and Stage 2 PCL on loans, commitments and acceptances under IFRS 9 and PCL on loans not yet identified as impaired under IAS 39 .
${ }^{2}$ Wholesale - Real estate and related provision for credit losses in Q1/18 are comprised of losses based in Canada of $\$ 4$ million, United States of \$nil, and Other International of $\$ 1$ million.
${ }^{3}$ PCL on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39 .
 Q1/18 Report to Shareholders including Notes 4 and 5 .

${ }^{1}$ Provisions for Credit Losses (PCL) on impaired loans and acceptances represents Stage 3 PCL on loans and acceptances under IFRS 9 and PCL on impaired loans under IAS 39 .
${ }^{2}$ Geographic information is based on residence of borrower.
${ }^{3}$ Includes acquired credit-impaired loans.
Includes $\$ 34$ million of PCL on performing financial assets and $\$ 268$ million of PCL on impaired financial assets in Canadian Banking.

| ALLOWANCE FOR CREDIT LOSSES(Millions of Canadian dollars) | $\frac{\text { IFRS } 9}{\text { Q1/18 }}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Allowance for credit losses - loans by portfolio and sector ${ }^{\text {1,3 }}$ <br> $\quad$ Retail <br> Wholesale |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses on performing loans (IFRS 9-Stage 1 and 2) ${ }^{1}$ | 2,242 |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 166 | 169 | 161 | 175 | 163 | 177 | 165 | 161 | 180 | 169 | 177 |
| Personal | 127 | 121 | 127 | 132 | 142 | 144 | 135 | 139 | 150 | 121 | 144 |
| Small business | 18 | 19 | 18 | 18 | 20 | 20 | 20 | 22 | 19 | 19 | 20 |
|  | 311 | 309 | 306 | 325 | 325 | 341 | 320 | 322 | 349 | 309 | 341 |
| WholesaleBusiness |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 1 | 3 | 5 | 5 | 6 | 6 | 8 | 6 | 5 | 3 | 6 |
| Automotive | 10 | 11 | 6 | 6 | 22 | 14 | 13 | 13 | 5 | 11 | 14 |
| Consumer goods | 49 | 14 | 18 | 20 | 25 | 31 | 30 | 30 | 27 | 14 | 31 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Oil and gas | 92 | 97 | 128 | 154 | 137 | 176 | 118 | 198 | 94 | 97 | 176 |
| Utilities |  |  |  | 3 | 4 | 5 | 6 | 3 | 28 | - | 5 |
| Financing products | 20 | 22 | 22 | 43 | 42 | 44 | 42 | 41 | 45 | 22 | 44 |
| Forest products | 6 | 3 | 2 | 6 | 4 | 5 | 4 | , | 16 | 3 | 5 |
| Health services | 11 | 9 | 8 | 6 | 6 | 6 | 6 | 6 | 6 | 9 | 6 |
| Holding and investments | 8 | 7 | 8 | 10 | 9 | 9 | 7 | 39 | 45 | 7 | 9 |
| Industrial products | 19 | 17 | 14 | 12 | 10 | 12 | 13 | 12 | 12 | 17 | 12 |
| Mining and metals | 1 | 4 | 4 | 4 | 8 | 9 | 9 | 5 | 5 | 4 | 9 |
| Non-bank financial services | 1 | 2 | 4 | 1 | 1 | - | - | - | - | 2 | - |
| Other services | 52 | 21 | 19 | 24 | 22 | 21 | 40 | 39 | 24 | 21 | 21 |
| Real estate and related ${ }^{2}$ | 113 | 117 | 155 | 115 | 116 | 59 | 63 | 70 | 68 | 117 | 59 |
| Technology and media | 20 | 26 | 34 | 26 | 23 | 24 | 12 | 12 | 11 | 26 | 24 |
| Transportation and environment | 11 | 8 | 10 | 11 | 11 | 11 | 13 | 18 | 17 | 8 | 11 |
| Other | 25 | 64 | 72 | 55 | 42 | 33 | 39 | 27 | 25 | 64 | 33 |
| Sovereign | - | - | - | - | - | - | - | - | - | - | - |
| Bank |  | - | - | - | - | - | 2 | 2 | 2 |  |  |
|  | 439 | 425 | 509 | 501 | 488 | 465 | 425 | 524 | 435 | 425 | 465 |
| Acquired credit-impaired loans | 3 | 3 | 3 |  | 2 | 3 |  |  | 2 | 3 | 3 |
| Allowance for credit losses on impaired loans (IFRS 9 - Stage 3) ${ }^{3}$ | 753 | 737 | 818 | 829 | 815 | 809 | 753 | 850 | 786 | 737 | 809 |
| Allowance for loans not yet identified as impaired ${ }^{1}$ |  | 1,513 | 1,509 | 1,520 | 1,515 | 1,517 | 1,515 | 1,512 | 1,474 | 1,513 | 1,517 |
| Allowance for credit losses - loans ${ }^{1,3}$ | 2,995 | 2,250 | 2,327 | 2,349 | 2,330 | 2,326 | 2,268 | 2,362 | 2,260 | 2,250 | 2,326 |
| Allowance for credit losses on other financial assetsTotal allowance for credit losses | 103 |  |  |  |  |  |  |  |  |  |  |
|  | 3,098 | 2,250 | 2,327 | 2,349 | 2,330 | 2,326 | 2,268 | 2,362 | 2,260 | 2,250 | 2,326 |
| Additional information on allowance for credit losses by type |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | 2,159 | 2,236 | 2,258 | 2,239 | 2,235 | 2,177 | 2,271 | 2,169 | 2,159 | 2,235 |
| Allowance for off-balance sheet items |  | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 |
| Total |  | 2,250 | 2,327 | 2,349 | 2,330 | 2,326 | 2,268 | 2,362 | 2,260 | 2,250 | 2,326 |

${ }^{1}$ Allowance for credit losses (ACL) on performing loans represents Stage 1 and Stage 2 ACL on loans, acceptances and commitments under IFRS 9 and allowance for loans, acceptances and commitments not yet identified as impaired under IAS 39 .
Wholesale - Real estate and related allowance for credit losses in Q1/18 is comprised of allowances based in Canada of $\$ 36$ million, United States of $\$ 49$ million and Other International of $\$ 28$ million.
ACL on impaired loans represents Stage 3 ACL on loans and acceptances under IFRS 9 and ACL on impaired loans under IAS 39

| ALLOWANCE FOR CREDIT LOSSES continued (Millions of Canadian dollars) | IFRS 9 |
| :---: | :---: |
| Allowances for credit losses on impaired loans (IFRS 9-Stage 3) ${ }^{1}$ by geography ${ }^{2}$ and portfolio |  |
| Canada |  |
| Residential mortgages | 35 |
| Personal | 100 |
| Small business | 18 |
| Retail | 153 |
| Business | 140 |
| Sovereign |  |
| Bank Wholesale |  |
| Wholesale | 140 |
| Canada - Total | 293 |
| United States ${ }^{3}$ |  |
| Retail | 1 |
| Wholesale | 135 |
| United States - Total | 136 |
| Other International |  |
| Retail | 157 |
| Wholesale | 167 |
| Other International - Total | 324 |
| Allowance for credit losses on impaired loans (IFRS 9 - Stage 3) ${ }^{1}$ | 753 |

## Impairment allowance - movements - Loans <br> Allowance for credit losses on performing loans (IFRS 9 - Stage 1 and 2 ) ${ }^{4}$

Balance at beginning of period
Charge to income statement (Provision for credit losses)
Disposal of loans
Exchange and other movements
Allowance for credit losses on impaired loans ( IFRS 9 - Stage 3) $)^{1,3}$
Balance at beginning of period
Recoveries of amounts written off in previous period
Charge to income statement (Provision for credit losses)
Disposal of loans
Exchange and other movements
${ }^{1}$ Allowance for credit losses (ACL) on impaired loans and acceptances represents Stage 3 ACL on loans and acceptances under IFRS 9 and Allowance for impaired loans under IAS 39
${ }^{2}$ Geographic information is based on residence of borrower.


| CREDIT QUALITY RATIOS | $\frac{\text { IFRS } 9}{\text { Q1/18 }}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 69\% | 69\% | 69\% | 68\% | 69\% | 69\% | 69\% | 69\% | 68\% | 69\% | 69\% |
| Wholesale | 31\% | 31\% | 31\% | 32\% | 31\% | 31\% | 31\% | 31\% | 32\% | 31\% | 31\% |
| Canada | 82\% | 82\% | 82\% | 79\% | 80\% | 80\% | 80\% | 80\% | 78\% | 82\% | 80\% |
| United States | 13\% | 13\% | 13\% | 15\% | 14\% | 14\% | 14\% | 14\% | 15\% | 13\% | 14\% |
| Other International | 5\% | 5\% | 5\% | 6\% | 6\% | 6\% | 6\% | 6\% | 7\% | 5\% | 6\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of Related loans and acceptances | 0.45\% | 0.46\% | 0.53\% | 0.59\% | 0.66\% | 0.73\% | 0.70\% | 0.71\% | 0.59\% | 0.46\% | 0.73\% |
| Retail | 0.28\% | 0.25\% | 0.25\% | 0.28\% | 0.28\% | 0.29\% | 0.28\% | 0.28\% | 0.29\% | 0.25\% | 0.29\% |
| Wholesale | 0.85\% | 0.92\% | 1.13\% | 1.25\% | 1.50\% | 1.69\% | 1.61\% | 1.63\% | 1.22\% | 0.92\% | 1.69\% |
| Canada | 0.27\% | 0.21\% | 0.23\% | 0.23\% | 0.25\% | 0.27\% | 0.27\% | 0.30\% | 0.29\% | 0.21\% | 0.27\% |
| United States | 0.59\% | 1.09\% | 1.43\% | 1.63\% | 2.27\% | 2.34\% | 2.36\% | 2.20\% | 1.13\% | 1.09\% | 2.34\% |
| Other International | 3.26\% | 2.73\% | 2.84\% | 2.93\% | 2.64\% | 3.20\% | 2.42\% | 2.66\% | 2.80\% | 2.73\% | 3.20\% |
| Net Impaired Loans as a \% of Related loans and acceptances | 0.32\% | 0.33\% | 0.38\% | 0.44\% | 0.51\% | 0.58\% | 0.56\% | 0.54\% | 0.44\% | 0.33\% | 0.58\% |
| Retail | 0.20\% | 0.17\% | 0.17\% | 0.20\% | 0.19\% | 0.20\% | 0.20\% | 0.19\% | 0.19\% | 0.17\% | 0.20\% |
| Wholesale | 0.59\% | 0.67\% | 0.83\% | 0.96\% | 1.21\% | 1.41\% | 1.35\% | 1.31\% | 0.96\% | 0.67\% | 1.41\% |
| Canada | 0.21\% | 0.16\% | 0.17\% | 0.17\% | 0.18\% | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.16\% | 0.21\% |
| United States | 0.40\% | 0.88\% | 1.11\% | 1.37\% | 2.01\% | 2.11\% | 2.12\% | 1.99\% | 1.07\% | 0.88\% | 2.11\% |
| Other International | 2.05\% | 1.63\% | 1.78\% | 1.80\% | 1.49\% | 2.02\% | 1.50\% | 1.63\% | 1.73\% | 1.63\% | 2.02\% |
| PCL on performing loans (IFRS 9 - Stage 1 and 2 ) as a \% of average net loans and acceptances ${ }^{1}$ | 0.01\% |  |  |  |  |  |  |  |  |  |  |
| PCL on impaired loans (IFRS 9 - Stage 3) as a \% of Related average net loans and acceptances ${ }^{2}$ | 0.23\% | 0.17\% | 0.23\% | 0.23\% | 0.22\% | 0.27\% | 0.24\% | 0.32\% | 0.31\% | 0.21\% | 0.28\% |
| Retail | 0.25\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.29\% | 0.27\% | 0.28\% | 0.29\% | 0.24\% | 0.28\% |
| Wholesale | 0.19\% | (0.01\%) | 0.22\% | 0.16\% | 0.15\% | 0.23\% | 0.18\% | 0.40\% | 0.37\% | 0.13\% | 0.29\% |
| Canada | 0.24\% | 0.22\% | 0.23\% | 0.24\% | 0.22\% | 0.26\% | 0.24\% | 0.29\% | 0.33\% | 0.22\% | 0.28\% |
| United States | 0.13\% | (0.18\%) | 0.35\% | 0.23\% | 0.22\% | 0.11\% | 0.31\% | 0.60\% | 0.24\% | 0.16\% | 0.32\% |
| Other International | 0.46\% | 0.30\% | (0.08\%) | 0.08\% | 0.14\% | 0.79\% | 0.03\% | 0.08\% | 0.18\% | 0.11\% | 0.26\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |
| ACL on loans and acceptances as a \% of Total loans and acceptances | 0.54\% | 0.40\% | 0.42\% | 0.43\% | 0.43\% | 0.43\% | 0.43\% | 0.45\% | 0.43\% | 0.40\% | 0.43\% |
| ACL against impaired loans (IFRS 9 - Stage 3) as a \% of Total loans and acceptances ${ }^{3}$ | 0.14\% | 0.13\% | 0.15\% | 0.15\% | 0.15\% | 0.15\% | 0.14\% | 0.16\% | 0.15\% | 0.13\% | 0.15\% |
| Retail | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.06\% | 0.07\% | 0.06\% | 0.06\% |
| Wholesale | 0.08\% | 0.08\% | 0.09\% | 0.09\% | 0.09\% | 0.09\% | 0.08\% | 0.10\% | 0.08\% | 0.08\% | 0.09\% |
| ACL against impaired loans (IFRS 9 - Stage 3) as a \% of GILL ${ }^{4}$ | 29.78\% | 28.61\% | 28.24\% | 25.52\% | 22.90\% | 20.72\% | 20.28\% | 22.95\% | 25.20\% | 28.61\% | 20.72\% |
| Retail | 28.85\% | 32.16\% | 31.98\% | 30.78\% | 31.20\% | 31.69\% | 30.93\% | 31.45\% | 33.63\% | 32.16\% | 31.69\% |
| Wholesale | 30.48\% | 26.49\% | 26.39\% | 22.98\% | 19.45\% | 16.53\% | 16.16\% | 19.71\% | 21.00\% | 26.49\% | 16.53\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.18\% | 0.23\% | 0.19\% | 0.22\% | 0.18\% | 0.21\% | 0.30\% | 0.21\% | 0.22\% | 0.20\% | 0.23\% |
| Retail | 0.24\% | 0.25\% | 0.24\% | 0.26\% | 0.25\% | 0.26\% | 0.27\% | 0.28\% | 0.25\% | 0.25\% | 0.26\% |
| Wholesale | 0.04\% | 0.17\% | 0.08\% | 0.12\% | 0.01\% | 0.10\% | 0.38\% | 0.06\% | 0.14\% | 0.09\% | 0.17\% |
| Canada | 0.20\% | 0.21\% | 0.22\% | 0.24\% | 0.21\% | 0.24\% | 0.32\% | 0.25\% | 0.22\% | 0.21\% | 0.26\% |
| United States | 0.04\% | 0.30\% | 0.06\% | 0.14\% | 0.04\% | 0.05\% | 0.13\% | 0.00\% | 0.24\% | 0.13\% | 0.10\% |
| Other International | 0.12\% | 0.23\% | 0.11\% | 0.15\% | 0.01\% | 0.13\% | 0.47\% | 0.14\% | 0.06\% | 0.12\% | 0.20\% |

PCL on performing loans ratio under IFRS 9 is calculated using PCL on Stage 1 and 2 loans and acceptances as a percentage of average net loans and acceptances.
${ }^{2}$ PCL on impaired loans ratio under IFRS 9 is calculated using PCL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using PCL on impaired loans as a percentage of average net loans and acceptances.
${ }^{3}$ ACL on impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of average net loans and acceptances. Under IAS 39 , the ratio was calculated using ACL on impaired loans as a percentage of average net loans and acceptances.
${ }^{4}$ ACL against impaired loans ratio under IFRS 9 is calculated using ACL on Stage 3 loans and acceptances as a percentage of gross impaired loans. Under IAS 39, the ratio was calculated using ACL on impaired loans as a percentage of gross impaired loans.


3 Includes repurchase and reverse repurchase agreements and securrities lending and borrowing transactions.
${ }^{4}$ For derivative relaleded credit isk, we utilize the OSFI prescribed Current Exposure Method. Wrong-way isk, which arises when the exposure to a counterparty is positively correated to the probability of defaut of that counterparty, is considered in our determination of exposure.
eoographic profilie is primarily aseed on country of residence of the borrowe.

| RECONCILIATION OF GROSS CREDIT RISK EXPOSURE TO BALANCE SHEET <br> (Millions of Canadian dollars) | Q1/18 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lending-related and other |  |  | Trading-related |  | Amount included in credit risk | Amount not included in credit risk | Total assets per balance sheet |
|  | Loans and acceptances |  |  |  |  |  |  |  |
|  | Outstanding | Undrawn commitments | Other | Repo-style transactions | Derivatives |  |  |  |
| On-balance sheet assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | - | - | 33,017 | - | - | 33,017 | 1,471 | 34,488 |
| Interest-bearing deposits with banks | - | - | 37,269 | - | - | 37,269 | - | 37,269 |
| Securities |  |  |  |  |  |  |  |  |
| Trading | - | - | - | - | - | - | 129,361 | 129,361 |
| Investment, net of applicable allowance | - | - | 92,901 | - | - | 92,901 | - | 92,901 |
| Assets purchased under reverse repurchase agreements and securities borrowed | - | - | - | 259,765 | - | 259,765 | - | 259,765 |
| Loans |  |  |  |  |  |  |  |  |
| Retail | 386,235 | - | - | - | - | 386,235 | - | 386,235 |
| Wholesale | 154,585 | - | - | - | - | 154,585 | - | 154,585 |
| Allowance for loan losses | - | - | - | - | - | - | $(2,776)$ | $(2,776)$ |
| Customers' liability under acceptances | 16,363 | - | - | - | - | 16,363 | (2) | 16,363 |
| Derivatives | - | - | - | - | 105,512 | 105,512 | - | 105,512 |
| Other ${ }^{1}$ | - | - | 10,113 | - | - | 10,113 | 52,459 | 62,572 |
| Total balance sheet assets | 557,183 | - | 173,300 | 259,765 | 105,512 | 1,095,760 | 180,515 | 1,276,275 |
| Undrawn commitments | - | 246,667 | - | - | - | 246,667 |  |  |
| Repo-style transactions ${ }^{2}$ | - | - | - | 222,688 | - | 222,688 |  |  |
| Netting and other valuation adjustments ${ }^{3}$ | 16 | - | - | 61,806 | $(15,758)$ | 46,064 |  |  |
| Other ${ }^{4}$ | - | - | 135,414 | - | - | 135,414 |  |  |
| Total credit risk exposure | 557,199 | 246,667 | 308,714 | 544,259 | 89,754 | 1,746,593 |  |  |

${ }^{1}$ Represents other on-balance sheet assets such as goodwill, other intangibles, receivables, premises and equipment.
${ }^{2}$ Collateral on Obligations related to assets sold under repurchase agreements and securities loaned, and off-balance sheet securities borrowing and lending
Impact of netting agreements and other valuation adjustments on derivatives, repo-style transactions and acceptances.
${ }^{4}$ Represents commitments related to securities lending indemnifications, financial guarantees and letters of credit.

' Eligible financial oollateral includes cash and deposits, as well as quallifing debt securties, equities and mutual funds.
${ }^{2}$ Under the IRB Approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has been taken into account in the Loss Given Defautt (LGD) estimates in our internal LGD risk rating system.
${ }_{3}^{3}$ Includes contingent liabilities such as letters of credit and guarantees, available-for-sale debt securrities, deposits with financial institutions and other assets
${ }_{5}^{4}$ Includdes repurchase and reverse eqepurchase agreements and securities
${ }^{6}$ Represents exposure at defaut, which is the expected gross exposure upon the defaut of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation.

| CREDIT EXPOSURE OF PORTFOLIOS UNDER THE STANDARDIZED APPROACH BY RISK WEIGHT (Millions of Canadian dollars, except percentage amounts) | IFRS 9 | IAS 39 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/18 | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 |
|  | Gross exposure ${ }^{1}$ | Gross exposure ${ }^{1}$ |  |  |  |  |  |  |  |
| Risk weight ${ }^{2}$ |  |  |  |  |  |  |  |  |  |
| 0\% | 10,770 | 12,557 | 11,554 | 10,429 | 9,859 | 13,379 | 6,182 | 7,158 | 4,440 |
| 20\% | 18,593 | 22,391 | 18,783 | 17,704 | 18,524 | 20,764 | 15,783 | 13,771 | 13,650 |
| 35\% | 13,798 | 13,737 | 12,163 | 11,973 | 11,851 | 11,398 | 10,346 | 9,674 | 10,358 |
| 50\% | 466 | 493 | 868 | 562 | 732 | 1,138 | 3,977 | 3,793 | 4,446 |
| 75\% | 27,923 | 28,355 | 27,875 | 27,558 | 27,992 | 28,547 | 28,536 | 28,377 | 29,142 |
| 100\% | 50,639 | 50,966 | 49,884 | 51,239 | 50,710 | 51,739 | 51,473 | 48,960 | 56,617 |
| 150\% | 994 | 1,049 | 942 | 897 | 735 | 754 | 696 | 717 | 1,123 |
| Total | 123,183 | 129,548 | 122,069 | 120,362 | 120,403 | 127,719 | 116,993 | 112,450 | 119,776 |
| ACTUAL LOSSES VS. ESTIMATED LOSSES | IFRS 9 |  | IAS 39 |  |  | IAS 39 |  | IAS 39 |  |
|  |  |  | Q4/17 |  |  | Q3/17 |  |  |  |
|  | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{3} \end{gathered}$ |  | Actual loss rate ${ }^{3}$ |  | historical actual loss rate ${ }^{5}$ |  | Estimated loss rate |  |  |
|  |  | Estimated loss rate ${ }^{4}$ |  | Estimated loss rate ${ }^{4}$ |  | Actual loss rate ${ }^{3}$ | Estimated loss rate ${ }^{4}$ | $\begin{gathered} \text { Actual } \\ \text { loss rate }{ }^{3} \end{gathered}$ | Estimated loss rate ${ }^{4}$ |
| Residential mortgages | 0.02\% | 0.09\% | 0.02\% | 0.09\% | 0.02\% | 0.02\% | 0.08\% | 0.03\% | 0.09\% |
| Personal | 0.45\% | 0.76\% | 0.44\% | 0.77\% | 0.61\% | 0.46\% | 0.75\% | 0.47\% | 0.78\% |
| Credit cards | 2.44\% | 3.44\% | 2.48\% | 3.46\% | 3.01\% | 2.51\% | 3.48\% | 2.60\% | 3.66\% |
| Small business | 0.74\% | 2.48\% | 0.77\% | 2.49\% | 1.43\% | 0.78\% | 2.53\% | 0.83\% | 2.62\% |
| Retail | 0.25\% | 0.43\% | 0.25\% | 0.44\% | 0.35\% | 0.26\% | 0.44\% | 0.26\% | 0.46\% |
| Business | 0.15\% | 0.74\% | 0.14\% | 0.80\% | 0.32\% | 0.20\% | 0.81\% | 0.19\% | 0.79\% |
| Sovereign | 0.00\% | 0.06\% | 0.00\% | 0.07\% | 0.00\% | 0.00\% | 0.06\% | 0.00\% | 0.06\% |
| Bank | 0.00\% | 0.12\% | 0.00\% | 0.14\% | 0.09\% | 0.00\% | 0.14\% | 0.00\% | 0.17\% |
| Wholesale | 0.14\% | 0.71\% | 0.13\% | 0.77\% | 0.33\% | 0.19\% | 0.77\% | 0.18\% | 0.75\% |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {6,7 }}$ |  |  | Q1 20 |  |  |  |  |  |  |
|  | Average probabili | default (PD) | Average loss giv | default (LGD) | Average Exposure | efault (EAD) ${ }^{8}$ |  |  |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Uninsured | 0.43\% | 0.98\% | 5.72\% | 17.11\% | 100.00\% | 100.00\% |  |  |  |
| Insured | 0.79\% | 1.92\% | n.a. | n.a. | 100.00\% | 100.00\% |  |  |  |
| Personal | 0.65\% | 1.16\% | 59.28\% | 62.44\% | 98.57\% | 101.96\% |  |  |  |
| Credit cards | 0.96\% | 1.53\% | 91.47\% | 95.81\% | 98.54\% | 109.25\% |  |  |  |
| Small business | 1.85\% | 3.99\% | 40.52\% | 80.87\% | 97.46\% | 98.66\% |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |  |
| Business | 0.68\% | 3.28\% | 22.99\% | 41.07\% | 29.99\% | 52.82\% |  |  |  |
| Sovereign | 0.00\% | 0.53\% | n.a. | 25.63\% | n.a. | 44.92\% |  |  |  |
| Bank | 0.00\% | 1.48\% | 90.74\% | 44.00\% | n.a. | 34.90\% |  |  |  |
| BASEL PILLAR 3 BACK-TESTING (INTERNAL RATINGS BASED) ${ }^{\text {7,9 }}$ |  |  | Q4 20 |  |  |  |  |  |  |
|  | Average probabili | default (PD) | Average loss giv | default (LGD) | Average Exposure | efault (EAD) ${ }^{8}$ |  |  |  |
|  | Actual \% | Estimated \% | Actual \% | Estimated \% | Actual \% | Estimated \% |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |  |  |
| Uninsured | 0.51\% | 1.09\% | 5.37\% | 17.14\% | 100.00\% | 100.00\% |  |  |  |
| Insured | 0.80\% | 1.96\% | n.a. | n.a. | 100.00\% | 100.00\% |  |  |  |
| Personal | 0.69\% | 1.27\% | 58.53\% | 61.74\% | 98.48\% | 102.05\% |  |  |  |
| Credit cards | 0.90\% | 1.26\% | 91.59\% | 95.74\% | 98.56\% | 109.21\% |  |  |  |
| Small business | 1.86\% | 4.10\% | 40.38\% | 80.94\% | 97.63\% | 98.62\% |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |  |
| Business | 0.69\% | 3.30\% | 16.86\% | 41.12\% | 25.19\% | 52.83\% |  |  |  |
| Sovereign | 0.00\% | 0.50\% | n.a. | 25.33\% | n.a. | 44.50\% |  |  |  |
| Bank | 0.00\% | 1.96\% | 90.70\% | 44.00\% | п.a. | 34.63\% |  |  |  |

${ }^{1}$ Represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation.

 risk mitigation technique employed.
${ }^{3}$ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of provision for credit losses on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period.


Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.34 \%$

 expected loss estimates for PD and LGD. Basel parameters reflect historical experience adjusted for periods of downturn whereas IFRS 9 parameters are based on forward-looking macroeconomic scenarios. For further information refer to our Q1/18 Report to Shareholders.
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${ }^{9}$ Estimated percentages are as of July 31, 2016 (July 31, 2015 for Retail LGD) and actual percentages reflect experience in the following 12 months (24 months for Retail LGD).

| CREDIT QUALITY OF INTERNAL RATINGS BASED (IRB) EXPOSURE - RETALL PORTFOLIOS BY PORTFOLIO AND RISK RATING (Millions of Canadian dollars, except percentage amounts) |  | ${ }_{\text {IFPRS }}^{\text {C/1/8 }}$ |  |  |  |  |  |  |  |  | ${ }_{\text {a }}^{\text {O4/17 }}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exposure $(E A D)^{2}$ | $\begin{gathered} \begin{array}{c} \text { Notional } \\ \text { of undrawn } \\ \text { commitments } \end{array} \end{gathered}$ | Exposure weightedEAD \% ${ }^{3}$ | Exposureweivhededrevaraite <br> petaultity of <br> dPD$\%^{2}$ | Q1/18 Exposure weighted- average loss given defaut (LGD) \% ${ }^{2}$ | Exposure weightedaverage risk weight ${ }^{3}$ | Risk weighted assets (BWA) | Expected losses <br> (EL) | $\begin{gathered} \text { EL adiusted } \\ \text { average } \\ \text { rigk } \\ \text { wight }(\%) \end{gathered}$ | Exposure (EAD) ${ }^{2}$ | $\begin{aligned} & \text { Notional } \\ & \text { of undrawn } \\ & \text { commitments } \end{aligned}$ | Exposure weightedEAD \% ${ }^{3}$ | Exposure weivheded provagite petaualtity of dPD $\%^{2}$ | Q4/17 <br> Exposure <br> weighted- <br> average <br> loss given <br> defaut (LGD) \% ${ }^{2}$ | Exposure average risk weight $\%$ | Risk weighted (RWA) | Expected losses <br> (EL) | $\left.\begin{array}{c}\text { EL adiusted } \\ \text { average } \\ \text { risk } \\ \text { weight (\%) }\end{array}\right)$ |
| Portiolio / Risk Category PD Range(\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgages and HELOCs Insured Drawn and Undrawn |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.000\% 100.108\% | 88,214 |  | 0.00\% | 0.17\% | 14.65\% | 39.88\% | 2,179 | ? | - $40.82 \%$ | 89,257 |  | 0.00\% | 0.17\% | 14.58\% | - ${ }^{2.878 \%}$ | 2,205 | 2 | $2.49 \%$ $40.82 \%$ |
| Very low risk | 0.215\% to 0.308\% | 1,027 | 50 | 100.00\% | 0.30\% | 13.74\% | 7.43\% | 76 |  | 7.95\% | 1,030 | 70 | 100.00\% | 0.30\% | 13.36\% | 7.22\% | 74 |  | 7.73\% |
|  | 0.309\% to 0.590\% | 101 | 77 | 100.00\% | 0.33\% | 12.90\% | 7.33\% | 7 |  | 7.85\% | 151 | 128 | 100.00\% | 0.33\% | 12.71\% | 7.28\% | 11 |  | 7.80\% |
| Low risk | 0.591\% to $1.040 \%$ | ${ }_{137} 14$ |  | 0.00\% | 0.69\% | 15.40\% | 15.05\% | 21 |  | 16.38\% | ${ }_{1}^{138}$ |  | 0.00\% | 0.69\% | 15.38\% | 15.03\% | 21 |  | 16.36\% |
|  | 1.041\% to 1.718\% | 144 | 15 | 100.00\% | 1.16\% | 13.38\% | 18.54\% | 27 | - | 20.49\% |  | 25 | 100.00\% | 1.17\% | 13.29\% | 18.41\% |  |  |  |
| Medium risk | 1.719\% to $2.969 \%$ | 84 | 48 | 100.00\% | 2.26\% | 14.32\% | 29.55\% | 25 |  | 33.56\% | 113 | 68 | 100.00\% | 2.29\% | 14.10\% | 29.34\% | 33 | - | 33.34\% |
|  | 2.970\% to $0.430 \%$ | 21 | 3 | 100.00\% | 3.01\% | 13.39\% | ${ }^{33.40 \%}$ | 7 |  | 38.45\% | ${ }^{23}$ |  | 100.00\% | 3.01\% | ${ }^{13.38 \%}$ | 33.35\% |  |  | 38.39\% |
|  | 6.431\% to 99.99\% | 12 | 1 | 100.00\% | 61.77\% | 13.37\% | 39.36\% | 5 | 1 | 142.16\% | 13 | 1 | 100.00\% | 62.15\% | 13.32\% | 38.58\% | 5 | 1 | 141.65\% |
| High risk Default | 100\% | 3 |  | 0.00\% | 100.00\% | 12.96\% | 162.01\% | 5 |  | 162.01\% | 3 |  | 0.00\% | 100.00\% | 12.98\% | 162.26\% | 5 |  | 162.26\% |
| Total Insured Drawn \& Undrawn |  | 89,767 | 194 | 100.00\% | 0.03\% | 14.13\% | 2.63\% | 2,361 | 3 | 2.68\% | 90,906 | 296 | 100.00\% | 0.03\% | 13.90\% | 2.64\% | 2,399 | 3 | 2.69\% |
| Uninsured Undrawn |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptionally low risk | 0.000\% to 0.108\% | 53,300 | 77,492 | 68.78\% | $\begin{aligned} & 0.09 \% \\ & 0.00 \% \\ & \hline \end{aligned}$ | 14.83\% 0.00\% | $\begin{aligned} & 3.17 \% \\ & 0.00 \% \end{aligned}$ | 1,688 | 7 | $\begin{aligned} & 3.33 \% \\ & 0 \end{aligned}$ | 52,074 | 75,734 | 68.76\% 0.00\% | $\begin{aligned} & 0.09 \% \\ & 0.00 \% \end{aligned}$ | 14.79\% | $3.16 \%$ | 1,645 | 7 | $3.32 \%$ <br> $0.00 \%$ |
| Very low risk | 0.215\% to 0.308\% | 35 | 35 | 100.00\% | 0.26\% | 98.76\% | 47.70\% | 17 |  | 50.87\% | 28 | 28 | 100.00\% | 0.26\% | 98.76\% | 47.70\% | 13 |  | 50.87\% |
|  | 0.309\% to 0.590\% |  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |  |  | 0.00\% |  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% |  |  | 0.00\% |
| Low risk | 0.591\% to $1.040 \%$ | 28 | 28 | 100.00\% | 0.69\% | 15.40\% | 15.05\% | 4 | + | 16.39\% | 35 | 35 | 100.00\% | 0.69\% | 16.12\% | 15.75\% | 6 |  | 17.14\% |
|  | 1.041\% to 1.718\% | 662 | 949 | 69.83\% | 1.08\% | 16.21\% | 21.48\% | 142 | 1 | 23.69\% | 676 | 969 | 69.74\% | 1.08\% | 15.70\% | 20.70\% | 140 | 1 | 22.82\% |
| Medium risk | 1.719\% to $2.969 \%$ | 579 | 786 | 73.66\% | 2.61\% | 16.89\% | 38.69\% | 224 | 3 | 44.20\% | 686 | 907 | 75.59\% | 2.54\% | 17.05\% | 38.42\% | 263 | 3 | 43.84\% |
|  | 2.970\% to 6.430\% | 30 | 70 | 43.75\% | 5.71\% | 21.41\% | 76.30\% | ${ }^{23}$ |  | 91.94\% | 40 | 89 | 45.38\% | 5.70\% | 19.66\% | 69.89\% | 28 |  | 84.17\% |
| High risk | 6.431\% to 99.99\% | 58 | 79 | 72.52\% | 21.99\% | 14.87\% | 74.77\% | 43 | 2 | 115.50\% | 60 | 83 | 72.44\% | 21.74\% | 14.64\% | 72.78\% | 44 | 2 | 112.6\%\% |
|  |  | 54,692 | 79,440 | 68.00\%\% | 100.00\% | 17.93\% | 0.00\% | 2,141 | 13 | 214.33\% $4.21 \%$ | 53,599 | 77,845 | 68.85\% | 10.00\% | 14.88\% | 3.09\% | 2,139 | 13 | 214.62\% $4.30 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Uninsured Drawn Exceptionally low risk | $0.000 \%$ to $0.108 \%$ $0.109 \%$ to $0.214 \%$ | 140,449 | n.a. n.a. | n.a. n.a. | $\begin{aligned} & 0.10 \% \\ & 0.00 \% \end{aligned}$ | $\begin{gathered} 17.71 \% \\ 0.00 \% \end{gathered}$ | $\begin{aligned} & 4.32 \% \\ & 0.00 \% \end{aligned}$ | 6,070 | 26 | $\begin{aligned} & 4.55 \% \\ & 0.00 \% \end{aligned}$ | 137,332 | n.a. n.a. | n.a. n.a. | 0.10\% | 17.35\% | $\begin{aligned} & 4.23 \% \\ & 0.00 \% \end{aligned}$ | 5,806 | 25 | $\begin{aligned} & 4.45 \% \\ & 0.00 \% \end{aligned}$ |
| Very low risk | 0.215\% to 0.308\% | 114 | n.a. | n.a. | 0.27\% | 75.35\% | 36.91\% | 42 |  | 39.38\% | 108 | n.a. | n.a. | 0.27\% | 74.99\% | 36.75\% | 40 |  | 39.20\% |
|  | 0.309\% to 0.590\% |  | n.a. | n.a. | 0.00\% | 0.00\% | 0.00\% |  |  | 0.00\% |  | n.a. | n.a. |  |  | 0.00\% |  |  | 0.00\% |
| Low risk | 0.591\% to 1.040\% | 7,595 | n.a. | n.a. | 0.69\% | 19.46\% | 19.03\% | 1,446 | 10 | 20.72\% | 7,707 | n.a. | n.a. | 0.69\% | 18.96\% | 18.55\% | 1,429 | 10 | 20.19\% |
|  | 1.041\% to 1.718\% | 2,669 | n.a. | n.a. | 1.08\% | 15.69\% | 20.72\% | 553 | 5 | 22.85\% | 2,728 | n.a. | n.a. | 1.08\% | 15.52\% | 20.47\% | 559 | 5 | 22.57\% |
| Medium risk | 1.719\% to $2.969 \%$ | 10,014 | n.a. | n.a. | ${ }_{5}^{2.16 \%}$ | 19.21\% | 38.78\% | 3,884 | 41 | 43.87\% | 10,837 | n.a. | n.a. | 2.15\% | 19.43\% | 39.10\% | 4,238 | 44 | 44.23\% |
|  |  | 2,825 | n.a. | n.a. | 26.40\% | 19.19\% | 78.05\% | 2,346 | 127 | $\begin{array}{r}\text { 84.68\% } \\ 13.16 \% \\ \hline\end{array}$ | 2,913 | n.a. | n.a. n.a. arem | 26.02\% | 17.01\% | 69.40\% | +2,371 | 128 | $\begin{array}{r}\text { 83.03\% } \\ \\ 136.22 \% \\ \hline\end{array}$ |
| Default $\quad 100 \%$Total Uninsured Drawn |  | 293 | n.a. | n.a. | 100.00\% | 17.13\% | 47.82\% | 140 | 47 | 248.59\% | 284 | n.a. | n.a. | 100.00\% | 17.21\% | 48.87\% | 139 | 46 | 248.87\% |
|  |  | 164,909 | n.a. | n.a. | 0.93\% | 17.89\% | 9.19\% | 15,150 | 267 | 11.21\% | 162,900 | n.a. | n.a. | 0.95\% | 17.58\% | 9.37\% | 15,266 | 269 | 11.43\% |
| Qualifying Revolving Credit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptionally low risk | 0.000\% to 0.108\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.109\% to 0.214\% | 40,480 | 37,297 | 77.26\% | 0.20\% | 88.53\% | 9.54\% | 3,864 | 73 | 11.79\% | 40,591 | 37,495 | 77.10\% | 0.20\% | 88.58\% | 9.55\% | 3,877 | 73 | 11.80\% |
| Very low risk | 0.215\% to 0.308\% | 8,184 | 8,906 | 88.04\% | 0.27\% | 73.29\% | 9.98\% | 817 | 16 | 12.45\% | 8,746 | 9,591 | 87.08\% | 0.27\% | 75.13\% | 10.21\% | 893 | 18 | 12.74\% |
|  | 0.309\% to 0.590\% | 7,957 | 8,198 | 69.05\% | 0.43\% | 94.04\% | 18.67\% | 1,486 | 33 | 23.76\% | 9,055 | 9,332 | 68.85\% | 0.43\% | 94.22\% | 18.78\% | 1,701 | 37 | 23.90\% |
| Low risk | 0.591\% to $1.040 \%$ | 6,157 | 6,760 | 79.99\% | 0.71\% | 88.68\% | 25.69\% | 1,582 | 38 | 33.44\% | 5,822 | 6,391 | 79.48\% | 0.71\% | 88.32\% | 25.63\% | 1,492 | 36 | 33.36\% |
|  | 1.041\% to $1.718 \%$ | 4,714 | 1,948 | 79.39\% | 1.54\% | 89.51\% | 47.41\% | 2,235 | 65 | 64.65\% | 4,840 | 2,051 | 77.80\% | 1.54\% | 89.65\% | 47.51\% | 2,300 | 67 | 64.80\% |
| Medium risk | . $1.71 .79 \%$ to $2.9699 \%$ | $\begin{aligned} & 1,372 \\ & 4,028 \end{aligned}$ | $\begin{array}{r} 767 \\ 1,147 \end{array}$ | 84.11\% 86.35\% | $\begin{aligned} & 2.40 \% \\ & 4.92 \% \end{aligned}$ | 84.31\% 88.85\% | $\begin{gathered} 62.42 \% \\ 105.79 \% \end{gathered}$ | 856 4,261 | 28 174 | $\begin{array}{r} 88.25 \% \\ 159.91 \% \end{array}$ | $\begin{aligned} & 1,447 \\ & 4,230 \end{aligned}$ | $\begin{array}{r} 811 \\ 1,197 \end{array}$ | $\begin{aligned} & 83.25 \% \\ & 85.96 \% \end{aligned}$ | $\begin{aligned} & 2.39 \% \\ & 4.91 \% \end{aligned}$ | 84.78\% 89.02\% | $\begin{gathered} 62.43 \% \\ 105.89 \% \end{gathered}$ | 903 4.478 | 30 183 | 88.22\% $160.01 \%$ |
| High risk | 6.431\% to 99.99\% | 1,572 | 275 | 78.43\% | 25.48\% | 88.06\% | 194.86\% | 3,063 | 354 | 476.48\% | 1,616 | 284 | 75.87\% | 25.15\% | 88.33\% | 194.71\% | ${ }_{3,147}$ | 361 | 473.57\% |
| Total Qualifying Revolving Credit |  | 65 | 2 | 0.00\% | 100.00\% | 81.76\% | 215.93\% | 140 | 42 | 1022.02\% | 59 | 2 | 0.00\% | 100.00\% | 82.11\% | 199.58\% | 118 | 39 | 1026.36\% |
|  |  | 74,529 | 65,300 | 78.29\% | 1.27\% | 87.44\% | 24.56\% | 18,304 | 823 | 38.36\% | 76,406 | 67,154 | 77.85\% | 1.27\% | 87.70\% | 24.75\% | 18,909 | 844 | 38.54\% |
| Other Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptionally low risk | 0.000\% to 0.108\% | 17,330 4 | ${ }^{750}$ | ${ }^{66.08 \%}$ | 0.10\% | 31.64\% | 7.50\% | 1.229 | ${ }_{5}^{5}$ |  |  | ${ }^{756}$ | ${ }^{66.53 \%}$ | 0.10\% | 31.28\% | 7.40\% | 1,235 | ${ }_{6}^{5}$ | 7.76\% |
|  | 0.109\% to 0.214\% | 4,998 | 2,538 | 85.68\% | 0.16\% | 70.58\% | 25.62\% | 1,281 | 6 | 27.14\% | 5,028 | 2,453 | 85.58\% | 0.16\% | 69.75\% | 25.24\% | 1,269 | 6 | 26.73\% |
| Very low risk | 0.215\% to 0.308\% | 3,134 | 1,963 | 99.07\% | 0.27\% | 86.19\% | 42.96\% | 1,347 | 7 | 45.91\% | 3,088 | 1,906 | 99.56\% | 0.27\% | 87.10\% | 43.44\% | 1,341 | 7 | 46.42\% |
|  | 0.309\% to 0.590\% | 13,621 | 3,415 | 87.41\% | 0.36\% | 63.38\% | 37.06\% | 5,047 | 31 | 39.86\% | 13,469 | 3,373 | 87.16\% | 0.36\% | 63.10\% | 36.87\% | 4,967 | 30 | 39.66\% |
| Low risk | 0.591\% to 1.040\% | 2,636 | 922 | 104.37\% | 0.84\% | 72.50\% | 69.57\% | 1,834 | 17 | 77.55\% | 2,610 | 947 | 104.00\% | 0.84\% | 73.00\% | 70.05\% | 1,828 | 17 | 78.09\% |
|  | 1.041\% to 1.718\% | 3,500 | 691 | 89.02\% | 1.47\% | 61.60\% | 72.55\% | 2,539 | 32 | 83.98\% | 3,566 | 692 | 88.32\% | 1.48\% | 61.25\% | 72.29\% | 2,578 | 33 | 83.71\% |
| Medium risk | 1.719\% to $2.969 \%$ | 5,160 | 776 | 102.85\% | 2.03\% | 53.19\% | 68.63\% | 3,542 | 56 | 82.15\% | 5,070 | 756 | 102.43\% | 2.03\% | 53.28\% | 68.77\% | 3,486 | 55 | 82.31\% |
|  | 2.970\% to $6.430 \%$ | 3,593 | 338 | 91.60\% | 4.06\% | 64.45\% | 93.12\% | 3,346 | 94 | 125.93\% | 3,599 | 390 | 92.16\% | 4.11\% | 64.52\% | 93.30\% | 3,358 | 95 | 126.40\% |
| High risk | 6.431\% to 99.99\% | 1,457 | 155 | 94.61\% | 21.30\% | ${ }^{64.73 \%}$ | 123.60\% | 1,801 | 190 | 288.48\% | 1,474 | 163 | 93.42\% | 20.89\% | ${ }^{64.52 \%}$ | 123.33\% | 1,818 | 190 | 284.56\% |
| DefaultTotal Other Retail (100\% |  | 77 |  | 0.00\% | 100.00\% | 57.80\% | 101.95\% | 78 | 41 | 774.10\% | 71 | 1 | 0.00\% | 100.00\% | 57.19\% | 104.08\% | 74 | 38 | 780.17\% |
|  |  | 55,506 | 11,549 | 90.33\% | 1.43\% | 54.88\% | 39.84\% | 22,114 | 479 | 50.63\% | 54,679 | 11,437 | 90.25\% | 1.44\% | 54.91\% | 40.15\% | 21,954 | 476 | 51.04\% |

 further information refer to our Q1/18 Report to Shareholders.


| CREDIT QUALITY OF ADVANCED INTERNAL RATINGS BASED (AIRB) EXPOSURE WHOLESALE LOANS \& ACCEPTANCES BY PORTFOLIO AND RISK RATING ${ }^{1}$ (Millions of Canadian dollars, except percentage amounts) |  |  |  | $\frac{1 \text { IFRS } 9}{Q_{1} / 18}$ |  |  |  |  |  |  | IAS 39 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Q4/17 |
|  |  |  |  | Q1/18 |  |  |  | Exposu | Exposure | Exposure | Risk |
|  |  |  |  | Exposure at default $(E A D)^{2}$ | Notional of undrawn commitments | weighted average EAD \% ${ }^{3}$ | weighted average PD \% ${ }^{3}$ | average loss given default LCD $\%^{3}$ | average risk weight $\%^{3}$ ${ }^{3}$ | weighted Assets (RWA) ${ }^{4}$ | Exposure at default (EAD) ${ }^{2}$ | $\begin{gathered} \text { Notional } \\ \text { of undrawn } \\ \text { commitments } \end{gathered}$ | weighted average EAD \% ${ }^{3}$ | weighted average PD \% ${ }^{3}$ | average loss given default LGD $\%^{3}$ | average risk $\%^{3}$ weight $\%^{3}$ | weighted Assets (RWA) ${ }^{4}$ |
| Internal rating ${ }^{5}$ | External rating | External rating | Probability of default |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | equivalent (S\&P) | equivalent (Moody's) | (PD) range \% 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | AAA | Aaa | 0.000\% to 0.030\% | 1,896 | 1,268 | 40.34\% | 0.02\% | 22.65\% | 9.21\% | 174 | 1,808 | 1,062 | 44.09\% | 0.02\% | 22.89\% | 9.41\% | 170 |
| ${ }^{2}$ | AA+ | Aa1 | 0.000\% to 0.030\% | 119 | 216 | 54.95\% | 0.03\% | 41.80\% | 13.18\% | 16 | 485 | 800 | 57.39\% | ${ }^{0.03 \%}$ | 44.12\% | 15.79\% | 77 |
| 3 | AA | Aa2 | 0.000\% to 0.030\% | 4,799 | 6,496 | 64.22\% | 0.03\% | 33.93\% | 10.63\% | 514 | 4,375 | ${ }^{4,987}$ | 65.71\% | 0.03\% | 31.79\% | 9.24\% | 407 |
| 4 | AA. | Ааз | 0.000\% to 0.030\% | 3,897 | 6,732 | 56.08\% | 0.03\% | 40.74\% | 16.90\% | 654 | 3,771 | 6,571 | 55.84\% | 0.03\% | 37.58\% | 13.85\% | 507 |
| 5 | $\mathrm{A}_{+}$ | A1 | 0.031\% to 0.053\% | 6,465 | 11,195 | 54.50\% | 0.05\% | 45.84\% | 22.87\% | 1,454 | 7,239 | ${ }^{12,588}$ | 53.70\% | 0.05\% | 45.34\% | 23.23\% | 1,647 |
| ${ }_{7}$ | A | A2 | 0.057\% to 0.072\%\% | 9,936 | 14,177 | 53.45\% | 0.07\% | 40.31\% | ${ }^{21.78 \%}$ | 2,135 | 8.002 | 12,229 | 53.36\% | 0.07\% | ${ }^{41.53 \%}$ | ${ }^{23.43 \%}$ | 1,844 |
| 7 | A- | ${ }^{\text {A3 }}$ | 0.077\% to 0.123\% | 10,301 | 14,592 | 55.66\% | 0.09\% | 44.22\% | 31.23\% | 3,208 | 10,447 | 14,458 | 55.19\% | 0.09\% | 44.15\% | 30.96\% | 3,197 |
| ${ }_{9}^{8}$ | ${ }^{\text {BBB+ }}$ | Baa1 | 0.124\% to 0.173\% | ${ }^{21,196}$ | 25,981 | 56.17\% | 0.17\% | 42.49\% | 41.62\% | 8,604 | 21,261 17,999 | 26,535 20.070 | ${ }^{55.09 \%}$ | 0.17\% | 42.91\% | 42.63\% | 8,783 |
| ${ }_{10}^{9}$ | ${ }_{\text {BBB- }}^{\text {BBB }}$ | ${ }_{\text {Baa }}^{\text {Baa }}$ | ${ }^{0.174 \% \text { to } 0.233 \%} 0$ | ${ }_{29,427}^{19,566}$ | 21, $\begin{gathered}21,014 \\ 23,014\end{gathered}$ | 55.36\% | 0.2.26\% | 41.20\% | $46.60 \%$ $50.17 \%$ | 8,738 <br> 12,199 | 17,999 25,968 | ${ }_{22,902}^{20,070}$ | 56.28\% $55.48 \%$ | 0.0.21\% | 41.19\% | 57.36\% 50.22\% | 8,180 13,007 |
| 11 | ${ }_{\text {BB+ }}$ | Ba1 | 0.361\% to 0.581\% | 28,625 | 21,689 | 50.46\% | 0.45\% | 39.03\% | 54.99\% | 15,585 | 27,053 | ${ }^{19,169}$ | 42.98\% | 0.45\% | 38.80\% | 56.66\% | 15,135 |
| 12 | BB | Ba2 | 0.582\% to 0.939\% | 26,427 | 16,097 | 41.54\% | 0.69\% | 35.21\% | 60.23\% | 16,284 | 26,701 | 16,671 | 42.95\% | 0.69\% | 35.56\% | 60.19\% | 16,135 |
| 13 | B8- | ваз | 0.940\% to $1.724 \%$ | 26,140 | 14,827 | 49.93\% | 1.12\% | 36.93\% | 69.69\% | 16,195 | 23,862 | 15,086 | 50.61\% | 1.12\% | 36.79\% | 70.87\% | 16,644 |
| 14 | ${ }^{\text {B }}$ | ${ }^{\text {B1 }}$ | 1.725\% to $2.948 \%$ | 21,771 | ${ }^{13,970}$ | 42.42\% | 2.21\% | 37.31\% | 86.05\% | 18,323 | 21,975 | 14,831 | 43.70\% | 2.21\% | 37.89\% | 88.56\% | ${ }^{18,673}$ |
| 15 | B | B2 | 2.949\% to 4.653\% | 15,347 | 10,914 | 51.84\% | 3.29\% | 36.06\% | 93.75\% | 14,500 | 14,020 | 11,015 | 51.08\% | 3.21\% | 34.92\% | 91.51\% | 12,588 |
| 16 | B- | в3 | 4.654\% to 7.343\% | 6,994 | 6,168 | 50.96\% | 5.30\% | 37.46\% | 113.64\% | 7,276 | 8,120 | 6,894 | 60.06\% | 5.44\% | 38.54\% | 117.73\% | 8,317 |
| 17 | $\mathrm{CcC}_{+}$ | Caa1 | 7.344\% to 10.896\% | 2,230 | 1,445 | 43.04\% | 8.59\% | 35.73\% | ${ }^{124.7 \%}$ | 2,614 | 2,519 | 1,751 | 41.58\% | 8.72\% | 35.59\% | 124.93\% | 2,876 |
| 18 | CCC | Caa2 | 10.897\% to 16.748\% | 644 | 321 | 40.46\% | 11.11\% | 39.81\% | 150.69\% | 976 | 890 | 443 | 39.77\% | 11.41\% | 41.51\% | 166.54\% | 1,489 |
| 19 | ccc- | Caa3 | 16.749\% to 27.074\% | 520 | 347 | 44.15\% | 18.57\% | 44.60\% | 167.36\% | 871 | 458 | ${ }_{419}^{266}$ | 43.41\% | 18.24\% | ${ }^{41.26 \%}$ | 173.25\% | 793 1.328 1 |
| 20 21 | ${ }_{C}^{C C}$ | $\mathrm{Ca}_{\mathrm{Ca}}$ | ${ }_{\text {100\% }}^{\text {27.075\% to 99.999\% }}$ | 832 735 | ${ }_{264}^{488}$ | 43.62\% $0.00 \%$ | 26.38\% | 31.89\% | +174.43\% | 1,451 1,809 | 742 766 | 419 264 | 43.98\% | 99.24\% | $31.71 \%$ $36.00 \%$ | 179.01\% 189.26\% | 1,328 1,469 |
| ${ }_{\text {22 }}^{22}$ | Bankruptcy | Bankruptcy | 100\% | 227 | ${ }_{31}$ | 0.00\% | 99.90\% | 41.98\% | 147.07\% | 1, 335 | 156 | 42 | 0.00\% | 99.85\% | 34.36\% | 159.290\% 1590\% | +1,429 |
|  |  |  |  | 233,094 | 211,374 | 52.93\% | 1.57\% | 39.01\% | 59.01\% | 133,915 | 228,615 | 209,053 | 52.64\% | 1.58\% | 39.08\% | 60.01\% | 133,508 |
| Sovereign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | AAA | Aaa | 0.000\% to 0.012\% | 2,190 | 7,598 | 28.65\% | 0.01\% | 24.16\% | 1.77\% | 39 | 6,881 | 5,057 | 30.76\% | 0.01\% | 17.15\% | 2.51\% | 172 |
| ${ }^{2}$ | AA+ | Aa1 | 0.013\% to 0.018\% | 511 | 990 | 50.12\% | 0.01\% | 30.10\% | 8.85\% | 45 | 402 | 787 | 48.97\% | 0.01\% | 31.85\% | 9.22\% | 37 |
| 3 | AA | Aa2 | 0.019\% to 0.026\% | 1,677 | 3,558 | 46.27\% | 0.03\% | 24.36\% | 7.17\% | 120 | 1,789 | 3,776 | 46.06\% | 0.03\% | 24.48\% | 7.91\% | 141 |
| 4 | AA- | Aa3 | 0.027\% to 0.037\% | 2,010 | 3,406 | 45.09\% | 0.03\% | 28.90\% | 8.74\% | 176 | 2,037 | 3,533 | 45.96\% | 0.03\% | 28.06\% | 9.20\% | 187 |
| 5 | $\mathrm{A}_{+}$ | A1 | 0.038\% to 0.053\% | 3,203 | ${ }^{11,383}$ | 25.90\% | 0.05\% | 42.17\% | 10.70\% | 343 | 3,283 | 11,582 | 25.93\% | 0.05\% | 42.12\% | 10.66\% | 350 |
| 6 | A | A2 | 0.054\% to 0.076\% | 2,127 | 2,781 | 35.73\% | 0.07\% | 42.13\% | 19.21\% | 408 | 2,171 | 3,066 | 37.68\% | 0.07\% | 42.29\% | 19.23\% | 416 |
| 7 | A- | ${ }^{\text {A3 }}$ | 0.077\% to 0.123\% | 2,347 | 2,642 | 45.52\% | 0.09\% | 32.93\% | 20.83\% | 487 | 2,073 | 1,951 | 41.30\% | 0.09\% | 35.37\% | 23.65\% | 489 |
| 8 | ${ }_{\text {BBB+ }}$ | Baa1 | 0.124\% to 0.173\% | 1,955 | 1,981 | 47.76\% | 0.17\% | 39.52\% | 37.82\% | 734 | 1,813 | 1,798 | 51.32\% | 0.17\% | 41.02\% | 40.11\% | 723 |
| 10 | BBB ${ }_{\text {BBB- }}$ | Baa2 Baa3 | ${ }^{0} 0.174 \%$ to $0.233 \%$ \% $0.234 \%$ to $0.360 \%$ | 278 132 | 297 13 | 55.95\% 25.62\% | 0.0.26\% | $39.23 \%$ $43.12 \%$ | 43.26\% | 109 62 | 282 132 | 301 16 | 55.92\% 25.45\% | 0.0.21\% | 39.37\% | 44.90\% | $\begin{array}{r}115 \\ 65 \\ \hline\end{array}$ |
| 11 | ${ }_{\text {BB }+}$ | Ba1 | 0.361\% to 0.581\% | 183 | 92 | 32.54\% | 0.43\% | 42.37\% | 50.29\% | 91 | 218 | 53 | 21.94\% | 0.43\% | 41.53\% | 49.89\% |  |
| 12 | ${ }_{\text {BB }}$ | ${ }_{\text {Ba2 }}$ | 0.582\% to 0.939\% | 13 | ${ }^{2}$ | 36.57\% | 0.48\% | 33.97\% | 53.25\% | 9 | 12 1 | 4 | 36.60\% | 0.47\% | 34.17\% | 53.00\% | 9 |
| 13 | BB- | Ba3 | 0.940\% to 1.724\% | ${ }^{20}$ | ${ }^{23}$ | 3.97\% | 0.71\% | ${ }^{23.35 \%}$ | 45.54\% | 15 | 12 | 8 | 9.45\% | 0.59\% | 20.57\% | 35.86\% |  |
| 14 15 | ${ }_{B}^{B+}$ | B1 B2 | $1.725 \%$ to $0.948 \%$ \% ${ }^{\text {a }}$. $949 \%$ to $4.653 \%$ | 16 25 | ${ }_{28}^{68}$ | $34.96 \%$ $46.97 \%$ | 2.929\% | ${ }^{27.52 \%}$ | $70.29 \%$ $82.71 \%$ | 11 15 | 7 | 14 | 20.25\% | 2.29\% | $22.07 \%$ $6.80 \%$ | 499.38\% | 4 <br> 1 |
| 16 | B- | в3 | 4.654\% to $7.343 \%$ |  | , | 26.78\% | n.a. | n.a. | n.a. |  | 6 | 14 | 34.35\% | 5.99\% | 27.44\% | 94.98\% | 6 |
| 17 | CcC+ | Caa1 | 7.344\% to 10.896\% |  |  | n.a. | n.a. | n.a. | n.a. |  |  | 5 | 0.01 | n.a. | n.a. | n.a. |  |
| 18 | CCC | Caa2 | 10.897\% to 16.748\% |  |  | n.a. | n.a. | n.a. | n.a. |  |  |  | n.a. | n.a. | n.a. | n.a. |  |
| 19 | Ccc- | Ca3 | 16.749\% to 27.074\% |  |  | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | n.a. |  |  |  | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ |  |
| 20 21 | ${ }^{\text {cc }}$ | Ca | ${ }^{27.075 \%}$ to 99.999\% |  |  | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ | ${ }^{\text {n.a. }}$ |  | 2 | $i$ | n.a. 0.00 | n.a. 1.00 | n.a. | ${ }^{\text {n.a. }}$ |  |
| Total Sovereign | Bankruptcy | Bankruptcy | 100\% |  |  | n.a. | n.a. | n.a. | n.a. |  | 2 | 1 | 0.00 | 1.00 n.a. | 0.50 | 6.25 | 14 |
|  |  |  |  | 16,687 | 34,803 | 37.45\% | 0.08\% | 34.33\% | 16.08\% | 2,664 | 21,123 | 31,955 | 38.09\% | 0.07\% | 30.13\% | 13.53\% | 2,844 |
| Bank |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | AAA | Aaa | 0.000\% to 0.030\% | - | - | n.a. | n.a. | n.a. | n.a. |  |  | - | n.a. | n.a. | n.a. | n.a. |  |
| 2 | AA+ | Aa1 | 0.000\% to 0.030\% |  |  |  | n.a. | n.a. | n.a. |  |  |  |  | n.a. | n.a. | n.a. |  |
| 3 4 4 | ${ }_{\text {A }}^{\text {A }}$ A. | Aa2 Aa3 | 0,0.000\% to 0.033\% | 76 | 7 191 | 25.00\% | ${ }_{0}^{0.03 \%}$ | 45.10\% | ${ }_{\text {c }}^{\text {9,78\% }}$ |  | ${ }_{77}^{2}$ | 166 | 25.00\% | 0.0.03\% | 45.00\% | ${ }_{9.45 \%}^{10.31 \%}$ |  |
| ${ }_{5}^{4}$ | ${ }_{\text {A+ }}$ | ${ }_{\text {A1 }}{ }^{\text {A23 }}$ | 0.031\% to 00.053\% | 118 | 181 | 23.48\% | 0.05\% | 41.69\% | ${ }^{\text {12,99\% }}$ | 15 | 160 | ${ }_{392}$ | 36.19\% | 0.05\% | 42.11\% | ${ }_{\text {13, }}$ 9.43\% |  |
| 6 | A | A2 | 0.054\% to 0.076\% | 432 | 764 | 24.37\% | 0.07\% | 41.04\% | 20.80\% | 90 | 633 | 700 | 25.70\% | 0.07\% | 47.68\% | 20.76\% | 131 |
| 7 |  | ${ }_{\text {A3 }}^{\text {Baa1 }}$ | ${ }_{\text {a }}^{0.077 \% \text { to }} 0.124 \%$ 0.123\% | 568 344 | 451 | 32.99\% | 0.09\% | 43.01\% | 32.71\% | 186 123 12 | 609 341 | ${ }_{479}^{433}$ | 34.85\% | 0.09\% | ${ }^{42.73 \%}$ | 26.06\% | $\begin{array}{r}159 \\ 124 \\ \hline 1\end{array}$ |
| ${ }_{9}^{8}$ | ${ }_{\text {BBB }}^{\text {BBB+ }}$ | Baa1 Baa2 | ${ }^{0.124 \%}$ +0. $0.174 \%$ o. $0.233 \%$ \% | 344 99 | 486 419 | ${ }_{21.98 \%}^{27.73 \%}$ | $0.17 \%$ $0.21 \%$ | ${ }_{38.52 \%}^{45.46 \%}$ | $35.83 \%$ $35.58 \%$ | $\begin{array}{r}123 \\ 35 \\ \hline\end{array}$ | 341 121 | 479 | 22.22\% | 0.17\% | 45.81\% | $36.33 \%$ $36.74 \%$ | $\begin{array}{r}124 \\ 44 \\ \hline\end{array}$ |
| 10 | ${ }^{\text {BBB- }}$ | Baa3 | 0.234\% to 0.360\% | 188 | 278 | 24.83\% | 0.27\% | 31.74\% | 42.11\% | 79 | 219 | 326 | 23.97\% | 0.27\% | 33.35\% | 44.25\% | 97 |
| 11 | ${ }^{\text {BB+ }}$ | Ba1 | 0.361\% to 0.581\% | 75 | 181 | ${ }^{26.20 \%}$ | 0.43\% | 38.30\% | 51.17\% |  | 72 | 89 | 36.63\% | 0.43\% | 50.77\% | 72.93\% | 52 |
| 12 13 | ${ }_{\text {BB }}^{\text {BB }}$ | ${ }_{\text {Ba2 }}{ }_{\text {Ba3 }}$ | 0.5.582\% to 0.933\% | 188 19 | $\begin{array}{r}304 \\ 45 \\ \hline\end{array}$ | ${ }^{25.95 \%}$ | 0.52\% | ${ }^{25.53 \%}$ | ${ }^{44.91 \%}$ | 115 17 17 | $\begin{array}{r}191 \\ \hline 5 \\ \hline\end{array}$ | ${ }_{13}^{284}$ | 26.61\% | 0.55\% | 27.03\% | 48.52\% | 120 |
| 14 | ${ }_{\text {B+ }}^{\text {B }}$ | ${ }_{81}^{\text {Ba3 }}$ | - $1.7252 \%$ to $0.9 .948 \%$ | 51 | 45 129 | 37.71\% | 2.0.29\% | 40.24\% | ${ }^{60.91 \%}$ | 17 46 46 | ${ }_{33}^{53}$ | $\begin{array}{r}133 \\ 51 \\ \hline\end{array}$ | 23.75\% | 2.2.29\% | 33.62\% | 94.89\% |  |
| 15 | в | B2 | 2.949\% to 4.653\% | 20 | 6 | 26.95\% | 0.43\% | 4.17\% | 12.91\% | 22 | 6 | 14 | 17.79\% | 0.16\% | 1.65\% | 5.69\% | 8 |
| ${ }^{16}$ | ${ }^{\text {B- }}$ | ${ }^{\text {B3 }}$ | 4.654\% to 7.343\% | 23 | 85 | ${ }^{25.00 \%}$ | 4.48\% | 28.22\% | 103.07\% | 32 | 19 | 79 | 24.48\% | 4.35\% | 27.10\% | 99.93\% |  |
| 17 18 | ${ }_{\text {CCC }}^{\text {ccc }}$ | ${ }_{\text {Caa }}$ Ca2 | 7.344\% to 10.896\%\% | 3 | 10 | 25.00\% | n.a. | n.a. | n.a. | 6 | ${ }_{3}^{2}$ | 10 | n.a. | 9.68\% | 35.00\% | - ${ }^{134.86 \%}$ | 3 |
| 19 | ccc- | Caa3 | 16.749\% to $27.074 \%$ |  |  |  | n. n . ${ }^{\text {a }}$ | n.a. | ${ }^{22.87 . a}$ |  | 2 | 10 | 25.00\% | 20.31\% | 45.00\% | 253.86\% | ${ }_{6}^{6}$ |
| 20 | cc | Ca | 27.075\% to 99.999\% | 4 | 15 | 25.00\% | 19.67\% | 26.95\% | 156.45\% | 10 | 4 | 15 | 25.00\% | 20.10\% | 27.54\% | 159.89\% | 10 |
| 21 22 | ${ }^{\text {c }}$ | ${ }^{\text {c }}$ | 100\% |  | 1 | 0.00\% | n.a. | n.a. | n.a. |  |  | 1 | 0.00\% | n.a. | n.a. | n.a. |  |
| ${ }_{\text {Total Bank }}$ | Bankruptcy | Bankruptcy | 100\% | 2,210 | 3,554 | 26.70\% | $\frac{\text { n.a. }}{\text { 0.31\% }}$ | 39.11\% | $\xrightarrow{\text { n3.71\% }}$ | 821 | 2.547 | 3,613 | 29.14\% | $\frac{\text { n.a. }}{0.29 \%}$ | 41.28\% | ¢ ${ }_{\text {n.a. }}^{\text {n.77\% }}$ | 888 |

' There are several key differences under current Basel
information refer to our Q1/18 Report to
Shareholders.
Includes loans and acceptances outstanding and undrawn exposure and represents exposure at defaut, which is the expected gross exposure upon the defaut of an obligor. This amount is before allowance for loan losses and excludes the effects of credit risk mitigation.
Represents the exposure-weighted average of EAD rate, PD, LGD and risk weight within each internal rating. EAD rate is a percentage of the notional of undrawn commitments that is currently undrawn but expected to be drawn in the event of a default
.
In certain cases, the average $P$ D is outsidid of the grade while ratings 11 or below to 20 inclusive are non-nnvestment grade. Ratings $21-22$ represent impaired/deifaut
presented.

Realized gains
Realized losses and impairment
Net gains (losses) on investment securities
ess: Amount booked in Insurance premium, investment and fee income
Net gains (losses) on investment securities net of Insurance premium,

| 46 |
| ---: |
| $(3)$ |
| 43 |
| 4 |

investment and on invest
-
39

| 61 | 74 | 84 | 50 | 40 | 44 | 33 | 76 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(13)$ | $(20)$ | $(21)$ | $(21)$ | $(34)$ | $(33)$ | $(15)$ | $(25)$ |
| 48 | 54 | 63 | 29 | 6 | 11 | 18 | 51 |
| 1 | 10 | 9 | 2 | 4 | 4 | 3 | $(1)$ |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 47 | 44 | 54 | 27 | 2 | 7 | 15 | 52 |


| 269 | 193 |
| :---: | ---: |
| $(75)$ | $(107)$ |
| 194 | 86 |
| 22 | 10 |
|  |  |
| 172 | 76 |


| TRADING CREDIT DERIVATIVES ${ }^{1}$ |
| :--- |
| (Millions of Canadian dollars) |
| Notional amount <br> $\quad$ Protection purchased <br> Protection sold <br> Fair value ${ }^{2}$ <br> Positive <br> Negative <br> Replacement cost ${ }^{3}$ | |  |
| :--- |

## OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS ${ }^{4}$ NOTIONAL AMOUNT AND FAIR VALUE)

 (Millions of Canadian dollars)
## Notional amount <br> Automotive <br> Energy

$$
\begin{aligned}
& \text { Oil and ga } \\
& \text { OHilitiog }
\end{aligned}
$$

Von-bank finar

Non-bank financial service
Mining \& metals
Real estate \& related
Technology \& media
Transportation \& environmen
Other
Sovereign
Bank
et protection purchased
Offsetting protection sold related to the same reference entity
Gross protection purchased
Net protection sold
Offsetting protection purchased related to the same reference entity Gross protection sold
Gross protection purchased and sold (notional amount)
air value ${ }^{2}$
Positive
Q1/18

| Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | O2/16 | Q1/16 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 10,789 |
| ---: |
| 3,291 |
|  |
| 109 |
| 204 |
| 64 |


|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 8,522 | 6,853 | 7,408 | 7,004 | 10,107 | 9,711 | 7,857 | 8,971 |
| 4,808 | 3,500 | 3,370 | 3,650 | 5,735 | 5,321 | 4,978 | 5,287 |
|  |  |  |  |  |  |  |  |
| 157 | 81 | 83 | 70 | 191 | 189 | 74 | 88 |
| 246 | 174 | 169 | 137 | 242 | 246 | 114 | 99 |
|  |  |  |  |  |  |  |  |
| 109 | 34 | 31 | 31 | 39 | 27 | 23 |  |



| Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{1}$ Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q1/18, all of our exposures are with investment grade counterparties.
${ }^{2}$ Gross fair value before netting.
${ }^{3}$ Replacement cost includes the impact of netting but excludes collateral.
${ }^{4}$ Comprises credit default swaps.

| FAIR VALUE OF DERIVATIVE INSTRUMENTS (Millions of Canadian dollars) | $\begin{gathered} \text { Q1/18 } \\ \hline \text { Fair value } \\ \hline \end{gathered}$ |  | Q4/17 |  | Q317 |  | Q2/17 |  | Q1/17 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | alue | Fair value |  | Fair value |  | Fair value |  |  |  |  |  |  |  |
|  | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative | Positive | Negative |  |  |  |  |  |  |
| Held or issued for trading purposes | 171,151 | 169,301 | 159,781 | 156,123 | 174,137 | 172,049 | 176,677 | 174,908 | 165,777 | 162,750 | 211,610 | 208,136 |  |  |  |  |  |  |
| Held or issued for other than trading purposes | 4,669 | 4,066 | 3,794 | 3,641 | 4,345 | 3,925 | 4,945 | 4,118 | 4,090 | 4,359 | 5,908 | 4,771 |  |  |  |  |  |  |
| Total gross fair values before netting ${ }^{1}$ Impact of master netting agreements | 175,820 | 173,367 | 163,575 | 159,764 | 178,482 | 175,974 | 181,622 | 179,026 | 169,867 | 167,109 | 217,518 | 212,907 |  |  |  |  |  |  |
| that qualify for balance sheet ofiset ${ }^{2}$ | $(69,680)$ | $(69,208)$ | (67,827) | $(67,705)$ | $(71,825)$ | $(71,803)$ | $(79,887)$ | (80,013) | $(71,305)$ | (71,428) | (97, 142) | $(96,231)$ |  |  |  |  |  |  |
| that do not qualify for balance sheet offset ${ }^{3}$ | (65,675) | (65,675) | (58,804) | (58,804) | (66,474) | (66,474) | (66,582) | (66,582) | (65,214) | (65,214) | (79,296) | (79,296) |  |  |  |  |  |  |
| Total | 40,465 | 38,484 | 36,944 | 33,255 | 40,183 | 37,697 | 35,153 | 32,431 | 33,348 | 30,467 | 41,080 | 37,380 |  |  |  |  |  |  |
| DERIVATIVES - NOTIONAL AMOUNTS ${ }^{4,5}$ (Millions of Canadian dollars) | Trading Q1/18 |  |  |  |  | Total | Q4/17 |  |  |  | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ | Total | Trading ${ }^{\text {Q3/17 }}$ |  |  |  |  |  |
|  |  |  |  |  | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ |  | Trading |  |  |  |  |  |  |  |  |  |  |  |
|  | Over the counter |  | $\begin{gathered} \text { Exchange } \\ \text { traded } \end{gathered}$ |  |  |  | Over t | e counter |  |  |  |  | Over the counter Tradir |  | Exchange traded | Total | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ | Total |
|  | Centrally cleared | $\begin{gathered} \text { Non Centrally } \\ \text { cleared } \end{gathered}$ |  | Total |  |  | Centrally cleared | Non Centrally cleared | $\begin{gathered} \text { Exchange } \\ \text { traded } \end{gathered}$ | Total |  |  | Centrally cleared | $\begin{gathered} \hline \begin{array}{c} \text { Non Centrally } \\ \text { cleared } \end{array} \\ \hline \end{gathered}$ |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreement | 1,321,185 | 99,410 |  | 1,420,595 | 4,922 | 1,425,517 | 1,118,081 | 70,752 |  | 1,188,833 |  | 1,188,833 | 884,574 | 76,761 |  | 961,335 |  | 961,335 |
| Swaps | 6,871,355 | 1,018,508 |  | 7,889,863 | 431,099 | 8,320,962 | 6,772,804 | 1,081,505 |  | 7,854,309 | 497,440 | 8,351,749 | 6,968,087 | 1,091,560 |  | 8,059,647 | 490,260 | 8,549,907 |
| Options purchased |  | 208,484 | 1,365 | 209,849 |  | 209,849 |  | 261,471 | 8,969 | 270,440 |  | 270,440 |  | 283,198 | 6,113 | 289,311 |  | 289,311 |
| Future |  |  | 108,777 | 108,777 |  | 108,777 |  |  | 112,151 | 112,151 |  | 112,151 |  |  | 108,751 | 108,751 | 1,151 | 109,902 |
|  | 8,192,540 | 1,326,402 | 110,142 | 9,629,084 | 436,021 | 10,065,105 | 7,890,885 | 1,413,728 | 121,120 | 9,425,733 | 497,440 | 9,923,173 |  |  |  |  |  |  |
| Foreign exchange contract |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | - | 1,404,806 |  | 1,404,806 | 14,826 | 1,419,632 |  | 1,343,196 |  | 1,343,196 | 17,193 | 1,360,389 |  | 1,297,345 |  | 1,297,345 | 14,363 | 1,311,708 |
| Swaps |  | 179,910 |  | 179,910 | 9,608 | 189,518 |  | 149,255 |  | 149,255 | 7,818 | 157,073 |  | 134,929 |  | 134,929 | 7,760 | 142,689 |
| Cross-currency interest rate swaps |  | 1,107,605 |  | 1,107,605 | 53,741 | 1,161,346 |  | 1,048,891 |  | 1,048,891 | 56,901 | 1,105,792 |  | 979,377 |  | 979,377 | 54,400 | 1,033,777 |
| Options purchased | - | 73,038 |  | 73,038 |  | $\begin{array}{r} 73,038 \\ 476 \\ \hline \end{array}$ | 73,150 |  | 516 | 73,150 |  | $\begin{aligned} & 73,150 \\ & 516 \end{aligned}$ | 53,996 |  | 1,130 | 53,9961,130 |  | 53,9961,130 |
| Future | 476 |  |  | 476 |  |  |  |  | 516 |  |  |  |  |  |  |  |  |
|  |  | 2,765,359 | 476 | 2,765,835 | 78,175 | 2,844,010 |  | 2,614,492 |  | 516 | 2,615,008 | 81,912 | 2,696,920 |  | 2,465,647 | 1,130 | 2,466,777 | 76,523 | 2,543,300 |
| Credit derivatives Other contracts ${ }^{6}$ | $\begin{array}{r} 4,246 \\ \hline, 189 \end{array}$ | $\begin{array}{r} 9,834 \\ 69,937 \end{array}$ | 123,841 | 14,080 193,967 |  | $\begin{array}{r} 14,080 \\ 196,467 \end{array}$ | $\begin{array}{r} 6,407 \\ \hline 99 \end{array}$ | $\begin{array}{r} 6,923 \\ 69,342 \end{array}$ |  | $\begin{array}{r} \begin{array}{r} 13,330 \\ 201,799 \end{array} \end{array}$ | 2,295 | $\begin{array}{r} 13,330 \\ 204,094 \end{array}$ | 3,931 | 6,422 | 105,519 | $\begin{array}{r} 10,353 \\ 171,511 \end{array}$ | 2,158 | $\begin{gathered} 10,353 \\ 173669 \end{gathered}$ |
| Total | 8,196,975 $\quad$ 4,171,532 ${ }^{\text {234,459 }}$ |  |  | 12,602,966 | 516,696 13,119,662 |  | $\begin{array}{llll}7,897,491 & \text { 4,104,485 } & \\ \text { 25,8,89 }\end{array}$ |  |  | 12,255,870 | 581,647 | 12,837,517 | 7,856,808 | 3,989,364 221,513 |  | 12,067,685 | 570,092 | 12,637,777 |
| DERIVATIVES - NOTIONAL AMOUNTS ${ }^{4,5}$ (Millions of Canadian dollars) | Q2/17 |  |  |  |  |  | Q1/17 |  |  |  |  |  | Q4/16 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{\text { Over the counter }}{\text { Centraly }}$ Non Centrally |  | Exchange traded | Total | Non- <br> trading | Total | $\xrightarrow{\text { Centrally }}$ cleared | he counter Non Centrally | Exchange traded | Total | Non-trading |  | Over the counter |  | Exchangetraded | Total | Nontrading | Total |
|  |  |  | Centrally cleared |  |  |  |  |  |  |  |  |  | Non Centrally cleared |  |  |  |  |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | $1,069,317$$6,540,577$ | 84,045$1,162,715$295,867 | 5 | 7,703,292 | $\begin{array}{r} 14,298 \\ 488,085 \end{array}$ | $\begin{array}{r} 1,167,660 \\ 8,191,377 \\ 302,672 \end{array}$ | $\begin{array}{r} 680,803 \\ 6,051,798 \end{array}$ |  |  |  |  |  |  | ,237,923 <br> 346,263 |  |  |  |  |
| Options purchased |  |  | 6,805 | 302,672 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Future |  |  | 105,595 | 98,790 | 503,017 | 9,761,133 | 6,732,601 |  |  |  | 340,604 |  |  |  |  |  |  |  |
|  | 7,609,894 | 1,542,627 |  | 9,258,116 |  |  |  | 1,510,827 | $\frac{101,608}{107,838}$ | 8,351,266 |  | 8,691,870 | 6,688,181 | 1,654,291 | 113,756 | 8,456,228 | - 95,395 <br> 298,648 $8,754,876$ |  |
| Foreign exchange contract |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward contracts | $1,486,169$102,1391,02937 |  |  | 1,486,169 | 20,0878,36559,955 | 1,506,256 110,504 1,089,792 51,671467 | $1,385,875$82,886 |  | $1,385,875$82,886 |  | 21,9916,79656,012 | $\begin{array}{r} 1,407,866 \\ 89662 \\ 1,063,318 \\ 38,127 \end{array}$ | $\begin{array}{r} 1,314,103 \\ 69,626 \end{array}$ |  | - | 1,314,103 | 20,473 | 1,334,576 |
| Swaps |  |  |  | 102,139 |  |  |  |  |  | 69,626 |  |  |  |  | 7,528 | 77,154 |  |  |
| Cross-currency interest rate swaps | - | 1,029,837 | - | 1,029,837 |  |  |  | 1,007,306 |  |  | - |  | 1,007,306 |  | 1,013,958 | - | 1,013,958 | 59,441 | 1,073,399 |
| Options purchasedFuture | 51,671 |  | 467 | 51,671 |  |  | 38,127 |  | 280 | 38,127280 |  |  |  | 49,758 |  |  | 49,758739 | $\begin{array}{r}\text { 49,758 } \\ \hline-\quad 739 \\ \hline\end{array}$ |  |
|  |  |  | 467 | 280 |  |  |  |  | 739 |  |  |  |  |  |  |  |  |  |  |  |
|  | $\cdot$ | 2,669,816 |  | 467 | 2,670,283 | 88,407 | 2,758,690 | - |  | 2,514,194 | 280 | 2,514,474 | 84,799 | 2,599,273 |  | 2,447,445 | 739 | 2,448,184 | 87,442 | 2,535,626 |
| Credit derivatives Other contracts ${ }^{6}$ | $\begin{array}{r} 4,003 \\ 244 \end{array}$ | $\begin{array}{r} 6,776 \\ 79,224 \end{array}$ | 125,324 | 10,779 |  | $\begin{array}{r} 10,779 \\ 206,940 \end{array}$ | $\begin{gathered} 3,848 \\ 238 \end{gathered}$ | $\begin{array}{r} 6,806 \\ 74,840 \end{array}$ | 98,336 | $\begin{array}{r} 10,654 \\ 173,414 \end{array}$ | 2,106 | 10,654 |  | 15,842 |  | 15,842 |  | 15,842 |
|  |  |  |  | 204,792 |  |  |  |  |  |  |  | $175,520$ | 291 | 81,985 | 126,643 | 208,919 | 2,071 | 210,990 |
| Total | 7,614,141 | 4,298,443 | 231,386 | 12,143,970 | 593,572 | 12,737,542 | 6,736,687 | 4,106,667 | 206,454 | 11,049,808 | 427,509 | 11,477,317 | 6,688,472 | 4,199,563 | 241,138 | 11,129,173 | 388,161 | 11,517,334 |
| ${ }^{1}$ As at Q1/18, positive and negative fair values exclude | ket and credit | valuation adjustme | ts of $\$ 627$ milli | n and \$(60) mil | respectively | that are determir | on a pooled basis |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{2}$ Impact of offsetting derivative assets and liabilities on considered conditional if it becomes exercisable only | tracts where the occurren | whave both (a) un e of a future event, | nditional and such as bankrup | gally enforceab cy, insolvency | netting agreem fault, or chan | ent in place and e in control. | we intend to se | ettle the contracts on | either a net ba | is or simultaneo | ly. The right | setoff is consid | d unconditional | if its exercise is $n$ | t contingent u | n the occurren | e of a future | nt; it is |
| ${ }^{3}$ Additional impact of offsetting credit exposures on con | ts that do not | quality for balance | heet offset. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{4}$ Notional amounts do not represent assets or liabilities of $\$ 5.1$ billion related to a consolidated structured entiy | therefore are nd non-trading | not recorded in ou centrally cleared i | Consolidated B | ance Sheet. As cts of $\$ 331$ bil | Q1/18, the no | tional amounts | udes exchange | traded options writ | en of $\$ 91.9$ billi | , over-the -coun | er options wr | en of $\$ 330.2$ billi | and non-trad | credit derivatives | f $\$ 0.1$ billion | It includes inter | st rate and 0 | rency swaps |
| ${ }^{5}$ The majority of non-centrally cleared over the counter Association master agreement. | vative activity | is conducted with 0 | her professional | market counterp | ties, under bil | teral collateral a | angements with | very low unsecured | hresholds and | aily collateral va | uations. Thes | collateral arrang | ents take the fo | rm of Credit Supp | ort Annex, to th | International | waps and De | vatives |
| ${ }^{6}$ Comprises precious metal, commodity, stable value a | equity-linked de | erivative contracts. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



As at Q1/18, the risk-weighted equivalents for over-the-counter contracts shown are calculated by applying risk weights against the credit equivalent amounts net of credit valuation adiustment (CVA) losses of $\$ 115$ million. The risk-weighted equivalent amounts shown do not reflect CVA regulatory capital charge
Comprises credit default swaps, total return swaps, credit default baskets and credit default options
As at Q1/18, the total credit equivalient amount reported above is net of $\$ 18$ billion in collateral and does not reflect the netting of the creait valuation adjustment losses of $\$ 199$ milion described in footnote 2 .


 based on VaR and stressed VaR measures for a 10 day time horizon
nim. not meaningful

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) ${ }^{1}$ <br> (Millions of Canadian dollars, except percentage and per share amounts) | $\begin{gathered} \text { IFRS } 9 \\ \hline \text { Q1/18 } \end{gathered}$ | IAS 39 |  |  |  |  |  |  |  | IAS 39 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4/17 | Q3/17 | Q2/17 | Q1/17 | Q4/16 | Q3/16 | Q2/16 | Q1/16 | 2017 | 2016 |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,497 | 1,383 | 1,371 | 1,338 | 1,567 | 1,252 | 1,296 | 1,271 | 1,270 | 5,659 | 5,089 |
| Average risk capital | 16,200 | 15,950 | 15,850 | 14,850 | 14,650 | 13,600 | 13,700 | 13,800 | 13,850 | 15,300 | 13,750 |
| Add: Average goodwill and other intangibles | 4,550 | 4,550 | 4,650 | 4,700 | 4,700 | 4,750 | 4,700 | 4,800 | 4,900 | 4,700 | 4,800 |
| Average attributed capital | 20,750 | 20,500 | 20,500 | 19,550 | 19,350 | 18,350 | 18,400 | 18,600 | 18,750 | 20,000 | 18,550 |
| ROE ${ }^{2}$ | 28.6\% | 26.7\% | 26.6\% | 28.0\% | 32.1\% | 27.1\% | 28.0\% | 27.8\% | 26.9\% | 28.3\% | 27.5\% |
| RORC | 36.7\% | 34.4\% | 34.3\% | 37.0\% | 42.4\% | 36.6\% | 37.7\% | 37.4\% | 36.5\% | 36.9\% | 37.0\% |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,461 | 1,341 | 1,329 | 1,297 | 1,527 | 1,228 | 1,263 | 1,223 | 1,216 | 5,494 | 4,930 |
| Average risk capital | 14,850 | 14,500 | 14,400 | 13,300 | 13,150 | 12,150 | 12,150 | 12,250 | 12,350 | 13,850 | 12,250 |
| Add: Average goodwill and other intangibles | 2,800 | 2,850 | 2,800 | 2,850 | 2,850 | 2,850 | 2,900 | 2,900 | 2,900 | 2,850 | 2,850 |
| Average attributed capital | 17,650 | 17,350 | 17,200 | 16,150 | 16,000 | 15,000 | 15,050 | 15,150 | 15,250 | 16,700 | 15,100 |
| ROE ${ }^{2}$ | 32.8\% | 30.7\% | 30.6\% | 32.9\% | 37.8\% | 32.5\% | 33.4\% | 32.9\% | 31.8\% | 32.9\% | 32.6\% |
| RORC | 39.0\% | 36.7\% | 36.7\% | 39.9\% | 46.0\% | 40.2\% | 41.3\% | 40.6\% | 39.2\% | 39.7\% | 40.3\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 583 | 476 | 470 | 415 | 414 | 381 | 370 | 371 | 290 | 1,775 | 1,412 |
| Average risk capital | 6,100 | 6,000 | 5,900 | 5,950 | 5,700 | 5,150 | 4,900 | 4,850 | 4,450 | 5,900 | 4,850 |
| Add: Average goodwill and other intangibles | 7,300 | 7,300 | 7,550 | 7,750 | 7,700 | 7,850 | 8,000 | 8,150 | 8,550 | 7,550 | 8,100 |
| Average attributed capital | 13,400 | 13,300 | 13,450 | 13,700 | 13,400 | 13,000 | 12,900 | 13,000 | 13,000 | 13,450 | 12,950 |
| ROE ${ }^{2}$ | 17.3\% | 14.2\% | 13.9\% | 12.4\% | 12.2\% | 11.6\% | 11.4\% | 11.6\% | 8.9\% | 13.2\% | 10.9\% |
| RORC | 38.0\% | 31.6\% | 31.6\% | 28.6\% | 28.8\% | 29.4\% | 30.0\% | 31.3\% | 25.8\% | 30.2\% | 29.2\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 125 | 263 | 159 | 164 | 132 | 226 | 361 | 175 | 129 | 718 | 891 |
| Average risk capital | 1,600 | 1,800 | 1,550 | 1,450 | 1,400 | 1,500 | 1,750 | 1,450 | 1,450 | 1,550 | 1,550 |
| Add: Average goodwill and other intangibles | 150 | 200 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| Average attributed capital | 1,750 | 2,000 | 1,700 | 1,600 | 1,550 | 1,650 | 1,900 | 1,600 | 1,600 | 1,700 | 1,700 |
| ROE ${ }^{2}$ | 28.2\% | 52.3\% | 37.0\% | 41.5\% | 33.7\% | 54.3\% | 75.7\% | 44.3\% | 32.4\% | 41.8\% | 52.8\% |
| RORC | 31.3\% | 57.2\% | 40.8\% | 45.9\% | 37.2\% | 59.4\% | 82.0\% | 48.9\% | 35.6\% | 46.0\% | 57.8\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 216 | 153 | 174 | 188 | 210 | 170 | 151 | 135 | 140 | 725 | 596 |
| Average risk capital | 2,650 | 2,650 | 2,650 | 2,650 | 2,850 | 2,750 | 2,850 | 2,850 | 2,950 | 2,700 | 2,850 |
| Add: Average goodwill and other intangibles | 500 | 500 | 500 | 500 | 450 | 450 | 500 | 500 | 500 | 500 | 500 |
| Average attributed capital | 3,150 | 3,150 | 3,150 | 3,150 | 3,300 | 3,200 | 3,350 | 3,350 | 3,450 | 3,200 | 3,350 |
| ROE ${ }^{2}$ | 26.9\% | 19.2\% | 21.9\% | 24.6\% | 25.1\% | 21.0\% | 18.2\% | 16.5\% | 15.9\% | 22.7\% | 17.9\% |
| RORC | 32.1\% | 22.9\% | 26.1\% | 29.2\% | 29.5\% | 24.8\% | 21.3\% | 19.4\% | 18.6\% | 26.9\% | 21.0\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 727 | 564 | 588 | 646 | 640 | 461 | 611 | 561 | 553 | 2,438 | 2,186 |
| Average risk capital | 18,150 | 16,600 | 18,200 | 17,650 | 18,000 | 16,500 | 16,100 | 17,800 | 16,800 | 17,600 | 16,800 |
| Add: Average goodwill and other intangibles | 1,500 | 1,450 | 1,350 | 1,050 | 1,100 | 1,100 | 1,100 | 1,050 | 1,100 | 1,250 | 1,100 |
| Average attributed capital | 19,650 | 18,050 | 19,550 | 18,700 | 19,100 | 17,600 | 17,200 | 18,850 | 17,900 | 18,850 | 17,900 |
| ROE ${ }^{2}$ | 14.7\% | 12.4\% | 11.9\% | 14.2\% | 13.3\% | 10.4\% | 14.2\% | 12.1\% | 12.3\% | 12.9\% | 12.2\% |
| RORC | 15.9\% | 13.5\% | 12.8\% | 15.0\% | 14.1\% | 11.1\% | 15.1\% | 12.8\% | 13.1\% | 13.8\% | 13.0\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | (219) | (82) | (55) | (27) | (23) | (32) | 12 | (27) | (16) | (187) | (63) |
| Average risk capital and other | 3,100 | 3,050 | 2,950 | 3,200 | 3,100 | 2,950 | 3,050 | 3,000 | 2,950 | 3,050 | 2,950 |
| Add: Average under/(over) attribution of capital | 5,050 | 5,850 | 4,450 | 4,900 | 4,850 | 6,350 | 5,000 | 4,000 | 3,800 | 5,050 | 4,800 |
| Average attributed capital | 8,150 | 8,900 | 7,400 | 8,100 | 7,950 | 9,300 | 8,050 | 7,000 | 6,750 | 8,100 | 7,750 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 3,012 | 2,837 | 2,796 | 2,809 | 3,027 | 2,543 | 2,895 | 2,573 | 2,447 | 11,469 | 10,458 |
| Net income available to common shareholders | 2,929 | 2,757 | 2,707 | 2,724 | 2,940 | 2,458 | 2,801 | 2,486 | 2,366 | 11,128 | 10,111 |
| Average risk capital | 46,500 | 44,800 | 45,800 | 44,100 | 44,100 | 41,000 | 40,900 | 42,300 | 41,000 | 44,700 | 41,300 |
| Average common equity | 66,850 | 65,900 | 65,750 | 64,800 | 64,650 | 63,100 | 61,800 | 62,400 | 61,450 | 65,300 | 62,200 |
| ROE | 17.4\% | 16.6\% | 16.3\% | 17.2\% | 18.0\% | 15.5\% | 18.0\% | 16.2\% | 15.3\% | 17.0\% | 16.3\% |
| RORC | 25.0\% | 24.4\% | 23.4\% | 25.3\% | 26.4\% | 23.9\% | 27.2\% | 23.9\% | 23.0\% | 24.9\% | 24.5\% |

${ }^{1}$ These measures do not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 52
${ }^{2}$ Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support
${ }^{3}$ We do not report ROE and RORC for Corporate Support as they are considered not meaningful.


 to be comparable to similar measures disclosed by other companies.

## Performance measures

Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating the level of capital that is necessary to support our various businesses, given their risks, consisten with our desired solvency standard and credit ratings.

Risk capital
Risk capital includes credit, market (trading and non-trading), insurance-specific, operational, business and fixed assets risk capital.

## Average risk capital

Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

Return on equity (ROE)
Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Business segment
RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our
business segments and is reported in the Corporate Support segment.

## Glossary

## Definitions

## Assets under administration (AUA)

Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets
under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

## Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

## Non-GAAP measures

## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage, NIE growth and revenue growth
The ratio and calculations are adjusted to exclude specified items and the change in fair value backing our policyholder liabilities from revenue and revenue growth. Refer to page 53 for the definition of the efficiency ratio, operating leverage, NIE growth and revenue growth.

Economic profit
Net income (loss) after non-controlling interests excluding the after-tax effect of amortization and write-down of other intangibles (excluding software) and goodwill less a capital charge for use of attributed capital.

Common equity
Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

## Embedded value

The sum of the value of equity held in our Insurance segment and the value of in-force business (existing policies).

Goodwill and intangibles
Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

Taxable equivalent basis (teb)
Income from certain specified tax-advantaged sources is increased to a level that would make it comparable
to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income. We record teb adjustments in Capital Markets and record elimination
adjustments in Corporate Support.
Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

Net impaired loans and acceptances
Gross impaired loans and acceptances less the associated allowance for credit losses on impaired loans by portfolio.

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

## Common Equity Tier 1 ratio

Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including
common shares, retained earnings, accumulated other comprehensive income and other items.
Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other components
subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET1
by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the non-GAAP measures on page 52.

## Return on assets

Net income as a percentage of average assets.
Return on risk-weighted assets
Net income as a percentage of average risk-weighted assets.

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

## Average earning assets, net

Average earning assets include interest-bearing deposits with other banks, securities, net of applicable allowance, assets purchased under reverse repurchase agreements and securities borrowed, loans, net of allowance, cash collateral and margin deposits. Insurance assets, and all other assets not specified are excluded. The averages are based on the daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital
is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Diluted EPS

Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

Effective tax rate (teb)
Effective tax rate (teb) is calculated using the tax provision for the period adjusted for the teb amount divided by the net income before tax for the period also adjusted for the teb amount. For teb, refer to Definitions above.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (average assets)
Net interest income as a percentage of total average assets.
Net interest margin (average earning assets, net)
Net interest income as a percentage of total average earning assets, net.
Net write-offs
Gross write-offs less recoveries of amounts previously written off.
Operating leverage
The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the non-GAAP measures on page 52 .

NIE Growth
The growth rate is calculated based on NIE in the same period a year ago. For adjusted NIE growth, refer to the non-GAAP measures on page 52.

Revenue Growth
The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the non-GAAP measures on page 52.

Risk-weighted assets (RWA) - Basel III
Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI. The guidelines are Basel III effective January 1, 2013 and the "Basel III: A global regulatory framework for more resilient banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk portfolios use IRB Approach and the remainder uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a measurement we use the internal models approach for products with regulatory approval and a Approach. In addition, Basel III requires a transitional capital floor adjustment.

## n.a.

Not applicable


[^0]:    

[^1]:    |  |  |  |  |
    | :--- | :--- | :--- | :--- |
    | Q4/17 | Q3S |  |  |
    |  | Q2/17 | Q1/17 |  |

    IAS 39

[^2]:    Amounts include assets that we have securitized but continue to service.
    ${ }^{2}$ Other primarily relates to foreign exchange translation gains and losses. For bond participation certificates, maturity of bonds is also included in this category.

[^3]:    mortgages. reported are based on the regulatory securitization reporting requirements. It includent
    Algages. For Q1//8, $\$ 8$ milion of Canadian social housing mortgages have been excluded.
    Amounts reflect regulatory exposure values.
    Securitization exposures include securities, liquidity facilities, protection provided to securitization positions, other commitments and credit enhancements.
    ${ }^{5}$ Capital charges for Standardized approach deductions are net of allowance for credit losses (ACL) and partial write-offs. Capital charges for Rating based approach and internal assessment approach are gross of ACL and partial write-offs.

[^4]:    1 Based on OSFI's Leverage Requirements Guidelines issued October 2014. Leverage ratio summary disclosure was revised in Q1/18, as instructed by OSFI. Historical periods reflect the Leverage Ratio Exposure-All-in basis only.

