# Focus on Canadian housing



September 15,

# **RBC** Economics

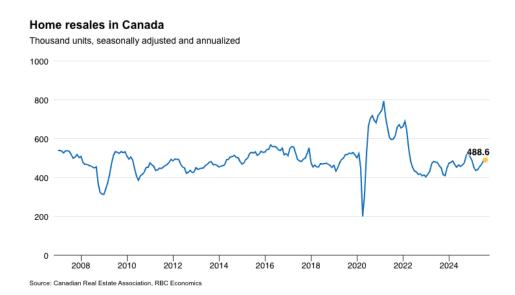
# Confidence, choice and prices drive housing activity in Canada

Key trends we've been tracking in Canada's housing market in recent months were on full display in August.

Sales of existing homes continued to recover, reaching their highest level this year. A more ample inventory of homes for sale sustained stronger competition between sellers, while prices drifted lower—but masked divergences across the country.

A regional split persists despite home resales generally turning up since spring.

On one end, Ontario and British Columbia are challenged by decade-high inventory. In the other, supply-demand conditions are balanced or tight in parts of the Prairies, Quebec and Atlantic Canada.



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## National trends: Sales growth and price dips

Home resales across Canada rose 1.1% in August from July, reflecting improving buyer confidence, the impact of lower interest rates from the Bank of Canada over the past year, increased choice, and price drops.

However, the increase in sales has slowed by two-thirds compared to the prior three months, signalling a sustained recovery that's not heating up.

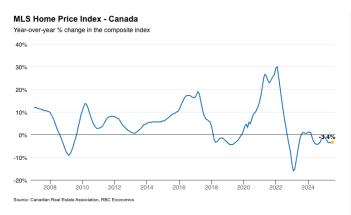
We think this moderation has to do with affordability challenges that persist in many parts of the country, particularly, in high-priced markets. It prevents further unlocking of pent-up demand.

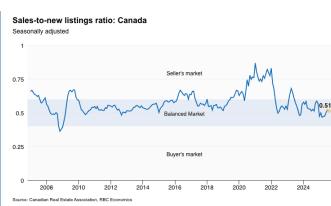
Nationally, inventory remained elevated, especially in Ontario and B.C., where the buildup of listings has exerted downward pressure on home prices.

Inventory in these provinces have shown early signs of stabilizing, but sellers continue to face heightened competition, leading to a buyer's market in many cities including Toronto and Vancouver.

The national composite home price index edged lower in August for the eighth time in the past nine months—falling 0.1% from July.

It's important to note the annual change (-3.4% in August) has been stable in the past five months, suggesting prices aren't in a downward spiral.





# Regional divergences persist

Ontario and B.C. remain the focal points of the national housing narrative. Elevated inventory levels in both provinces continue to weigh on property values, but the pace of price declines has slowed as inventory stabilizes.

In Ontario, major urban centers like Toronto are seeing a gradual recovery in sales, but price growth remains elusive due to significant supply—especially in condos.

Similarly, in B.C., markets such as Vancouver are grappling with sluggish prices as buyers remain cautious amid ample choice.

In contrast, housing markets in the Prairies, Quebec, and parts of Atlantic Canada are showing more balanced, if at times tight, conditions. These regions are seeing relatively low—albeit rising—inventory, and stronger affordability metrics supporting modest price gains in several local markets.

Cities such as St. John's, Halifax, Fredericton, Quebec City, Montreal, Ottawa, Regina, Saskatoon, and Edmonton have sustained demand with prices reflecting a firmer supply-demand balance compared to counterparts in Ontario and B.C.

## Further subdued recovery ahead

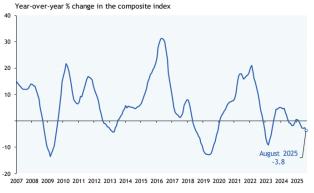
We expect lower interest rates will play a pivotal role in supporting demand growth through the remainder of this year into next, particularly among first-time buyers. But, we see their impact dampened by lingering economic uncertainties and affordability constraints.

Ownership costs, while easing in parts of the country, remain well above pre-pandemic levels, limiting the pool of potential buyers.

Additionally, federal immigration cuts are beginning to affect housing demand, particularly, in the rental and condo segments of urban markets like Toronto and Vancouver, where investor activity remains subdued.

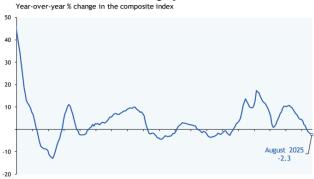
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Home resales (% change)			New listings (% change)				Sales-to-new listings ratio	
m/m	y/y		m/m	y/y		m/m	y/y	
1.1	1.9		2.6	6.1		-0.1	-3.4	0.51
-1.8	4.7		3.9	11.9		-0.1	-5.2	0.36
4.9	12.5		4.3	17.8		-0.3	6.9	0.64
5.6	2.9		2.3	1.1		-0.6	-3.8	0.42
0.6	-11.7		-0.2	-1.5		-0.3	-2.3	0.56
1.3	-7.5		-1.7	10.0		1.1	5.1	0.62
6.8	12.8		1.3	9.9		0.0	1.5	0.56
	Home (% ch m/m  1.1 -1.8 4.9 5.6 0.6 1.3	Home resales (% change) m/m y/y  1.1 1.9 -1.8 4.7 4.9 12.5 5.6 2.9 0.6 -11.7 1.3 -7.5	Home resales (% change) m/m y/y  1.1 1.9 -1.8 4.7 4.9 12.5 5.6 2.9 0.6 -11.7 1.3 -7.5	Home resales (% change) (% change) (% change) (% change) m/m y/y m/m  1.1 1.9 2.6  -1.8 4.7 3.9  4.9 12.5 4.3  5.6 2.9 2.3  0.6 -11.7 -0.2  1.3 -7.5 -1.7	Home resales (% change) (% change) m/m y/y m/m y/y  1.1 1.9 2.6 6.1  -1.8 4.7 3.9 11.9  4.9 12.5 4.3 17.8  5.6 2.9 2.3 1.1  0.6 -11.7 -0.2 -1.5  1.3 -7.5 -1.7 10.0	Home resales (% change) (% change) m/m y/y m/m y/y  1.1 1.9 2.6 6.1  -1.8 4.7 3.9 11.9  4.9 12.5 4.3 17.8  5.6 2.9 2.3 1.1  0.6 -11.7 -0.2 -1.5  1.3 -7.5 -1.7 10.0	Home resales (% change) (% change	(% change)         (% change)         (% change)         (% change)           m/m         y/y         m/m         y/y           1.1         1.9         2.6         6.1         -0.1         -3.4           -1.8         4.7         3.9         11.9         -0.1         -5.2           4.9         12.5         4.3         17.8         -0.3         6.9           5.6         2.9         2.3         1.1         -0.6         -3.8           0.6         -11.7         -0.2         -1.5         -0.3         -2.3           1.3         -7.5         -1.7         10.0         1.1         5.1

#### MLS Home Price Index - Vancouver



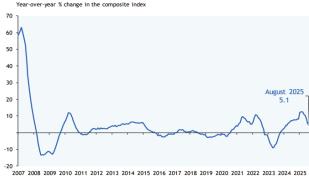
Source: Canadian Real Estate Association, RBC Economics

#### MLS Home Price Index - Calgary



2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 Source: Canadian Real Estate Association, RBC Economics

#### MLS Home Price Index - Edmonton



Source: Canadian Real Estate Association, RBC Economics

#### **MLS Home Price Index - Toronto**



Source: Canadian Real Estate Association, RBC Economics

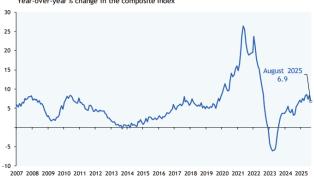
#### MLS Home Price Index - Ottawa



Source: Canadian Real Estate Association, RBC Economics

#### MLS Home Price Index - Montreal

Year-over-year % change in the composite index



Source: Canadian Real Estate Association, RBC Economics





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