

First Quarter 2019



Royal Bank of Canada first quarter 2019 results

All amounts are in Canadian dollars and are based on financial statements prepared in compliance with International Accounting Standard 34 *Interim Financial Reporting*, unless otherwise noted.

Net Income
\$3.2 Billion

Continued earnings growth
of 5% YoY

Diluted EPS⁽¹⁾
\$2.15

Solid 7% growth
YoY

ROE⁽²⁾
16.7%

Balanced capital
deployment

CET1 Ratio
11.4%

Strong capital ratio

TORONTO, February 22, 2019 — Royal Bank of Canada (RY on TSX and NYSE) today reported net income of \$3,172 million for the quarter ended January 31, 2019, up \$160 million or 5% from the prior year, with solid diluted EPS⁽¹⁾ growth of 7%. Results reflect solid underlying earnings growth in Personal & Commercial Banking and Insurance. Challenging market conditions impacted several business segments in the first quarter of 2019 contributing to results being flat in Wealth Management and lower results in Capital Markets and Investor & Treasury Services. Our results also reflect an increase due to foreign exchange translation and the write-down of net deferred tax assets in the prior year related to the U.S. Tax Reform.

Compared to last quarter, net income was down \$78 million with higher earnings in Wealth Management, Personal & Commercial Banking, and Investor & Treasury Services. These were more than offset by lower earnings in Insurance, and Capital Markets due to challenging market conditions.

Results this quarter also reflect investments in client-facing staff and technology initiatives, as well as higher provisions for credit losses (PCL), with a total PCL ratio on loans of 34 basis points (bps). PCL on impaired loans ratio of 28 bps was up 8 bps compared to last quarter, largely due to higher provisions related to one account in Capital Markets. Our capital position remained strong, with a Common Equity Tier 1 (CET1) ratio of 11.4%. In addition, today we announced an increase to our quarterly dividend of \$0.04 or 4% to \$1.02 per share.

“Our strategy and unwavering focus on delivering value for our clients and shareholders continues to underpin our ability to consistently deliver solid results, even against a challenging market backdrop. In addition to delivering earnings of \$3.2 billion, we are pleased to increase our quarterly dividend by 4% today. We remain focused on prudently managing our risks and balancing our investments for long-term growth as we transform the client journey.”

– Dave McKay, RBC President and Chief Executive Officer

Q1 2019
Compared to
Q1 2018

- Net income of \$3,172 million ↑ 5%
- Diluted EPS⁽¹⁾ of \$2.15 ↑ 7%
- ROE⁽²⁾ of 16.7% ↓ 70 bps
- CET1 ratio of 11.4% ↑ 40 bps

Q1 2019
Compared to
Q4 2018

- Net income of \$3,172 million ↓ 2%
- Diluted EPS⁽¹⁾ of \$2.15 ↓ 2%
- ROE⁽²⁾ of 16.7% ↓ 90 bps
- CET1 ratio of 11.4% ↓ 10 bps

(1) Earnings per share (EPS).

(2) Return on Equity (ROE). This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section of this Q1 2019 Report to Shareholders.

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Management's Discussion and Analysis

Management's Discussion and Analysis (MD&A) is provided to enable a reader to assess our results of operations and financial condition for the three month period ended or as at January 31, 2019, compared to the corresponding period in the prior fiscal year and the three month period ended October 31, 2018. This MD&A should be read in conjunction with our unaudited Interim Condensed Consolidated Financial Statements for the quarter ended January 31, 2019 (Condensed Financial Statements) and related notes and our 2018 Annual Report. This MD&A is dated February 21, 2019. All amounts are in Canadian dollars, unless otherwise specified, and are based on financial statements prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise noted.

Additional information about us, including our 2018 Annual Information Form, is available free of charge on our website at rbc.com/investorrelations, on the Canadian Securities Administrators' website at sedar.com and on the EDGAR section of the United States (U.S.) Securities and Exchange Commission's (SEC) website at sec.gov.

Information contained in or otherwise accessible through the websites mentioned does not form part of this report. All references in this report to websites are inactive textual references and are for your information only.

Caution regarding forward-looking statements

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the *United States Private Securities Litigation Reform Act of 1995* and any applicable Canadian securities legislation. We may make forward-looking statements in this Q1 2019 Report to Shareholders, in other filings with Canadian regulators or the SEC, in other reports to shareholders, and in other communications. Forward-looking statements in this document include, but are not limited to, statements relating to our financial performance objectives, vision and strategic goals, the Economic, market, and regulatory review and outlook for Canadian, U.S., European and global economies, the regulatory environment in which we operate, and the risk environment including our liquidity and funding risk, and includes our President and Chief Executive Officer's statements. The forward-looking information contained in this document is presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented, as well as our financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as "believe", "expect", "foresee", "forecast", "anticipate", "intend", "estimate", "goal", "plan" and "project" and similar expressions of future or conditional verbs such as "will", "may", "should", "could" or "would".

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our financial performance objectives, vision and strategic goals will not be achieved. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors – many of which are beyond our control and the effects of which can be difficult to predict – include: credit, market, liquidity and funding, insurance, operational, regulatory compliance, strategic, reputation, legal and regulatory environment, competitive and systemic risks and other risks discussed in the risk sections of our 2018 Annual Report and the Risk management section of this Q1 2019 Report to Shareholders; including global uncertainty, Canadian housing and household indebtedness, information technology and cyber risk, regulatory changes, digital disruption and innovation, data and third party related risks, climate change, the business and economic conditions in the geographic regions in which we operate, the effects of changes in government fiscal, monetary and other policies, tax risk and transparency, and environmental and social risk.

We caution that the foregoing list of risk factors is not exhaustive and other factors could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Material economic assumptions underlying the forward-looking statements contained in this Q1 2019 Report to Shareholders are set out in the Economic, market and regulatory review and outlook section and for each business segment under the Strategic priorities and Outlook headings in our 2018 Annual Report, as updated by the Economic, market and regulatory review and outlook section of this Q1 2019 Report to Shareholders. Except as required by law, we do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

Additional information about these and other factors can be found in the risk sections of our 2018 Annual Report and the Risk management section of this Q1 2019 Report to Shareholders.

Overview and outlook

About Royal Bank of Canada

Royal Bank of Canada is a global financial institution with a purpose-driven, principles-led approach to delivering leading performance. Our success comes from the 84,000+ employees who bring our vision, values and strategy to life so we can help our clients thrive and communities prosper. As Canada's biggest bank, and one of the largest in the world based on market capitalization, we have a diversified business model with a focus on innovation and providing exceptional experiences to our 16 million clients in Canada, the U.S. and 33 other countries. Learn more at rbc.com.

Selected financial and other highlights

| | As at or for the three months ended | | | For the three months ended | |
|--|-------------------------------------|--------------------|--------------------|----------------------------|------------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 | Q1 2019 vs. Q4 2018 | Q1 2019 vs. Q1 2018 |
| (Millions of Canadian dollars, except per share, number of and percentage amounts) | | | | | |
| Total revenue | \$ 11,589 | \$ 10,669 | \$ 10,828 | \$ 920 | \$ 761 |
| Provision for credit losses (PCL) | 514 | 353 | 334 | 161 | 180 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,225 | 494 | 836 | 731 | 389 |
| Non-interest expense | 5,912 | 5,882 | 5,611 | 30 | 301 |
| Income before income taxes | 3,938 | 3,940 | 4,047 | (2) | (109) |
| Net income | \$ 3,172 | \$ 3,250 | \$ 3,012 | \$ (78) | \$ 160 |
| Segments – net income | | | | | |
| Personal & Commercial Banking | \$ 1,571 | \$ 1,538 | \$ 1,521 | \$ 33 | \$ 50 |
| Wealth Management | 597 | 553 | 597 | 44 | – |
| Insurance | 166 | 318 | 127 | (152) | 39 |
| Investor & Treasury Services | 161 | 155 | 219 | 6 | (58) |
| Capital Markets | 653 | 666 | 748 | (13) | (95) |
| Corporate Support | 24 | 20 | (200) | 4 | 224 |
| Net income | \$ 3,172 | \$ 3,250 | \$ 3,012 | \$ (78) | \$ 160 |
| Selected information | | | | | |
| Earnings per share (EPS) – basic | \$ 2.15 | \$ 2.21 | \$ 2.02 | \$ (0.06) | \$ 0.13 |
| – diluted | 2.15 | 2.20 | 2.01 | (0.05) | 0.14 |
| Return on common equity (ROE) (1) (2) | 16.7% | 17.6% | 17.4% | (90) bps | (70) bps |
| Average common equity (1) | \$ 73,550 | \$ 71,700 | \$ 66,850 | \$ 1,850 | \$ 6,700 |
| Net interest margin (NIM) – on average earning assets (1) | 1.62% | 1.67% | 1.65% | (5) bps | (3) bps |
| PCL on loans as a % of average net loans and acceptances | 0.34% | 0.23% | 0.24% | 11 bps | 10 bps |
| PCL on impaired loans as a % of average net loans and acceptances | 0.28% | 0.20% | 0.23% | 8 bps | 5 bps |
| Gross impaired loans (GIL) as a % of loans and acceptances | 0.46% | 0.37% | 0.45% | 9 bps | 1 bps |
| Liquidity coverage ratio (LCR) (3) | 128% | 123% | 122% | 500 bps | 600 bps |
| Capital ratios and Leverage ratio (4) | | | | | |
| Common Equity Tier 1 (CET1) ratio | 11.4% | 11.5% | 11.0% | (10) bps | 40 bps |
| Tier 1 capital ratio | 12.7% | 12.8% | 12.4% | (10) bps | 30 bps |
| Total capital ratio | 14.5% | 14.6% | 14.4% | (10) bps | 10 bps |
| Leverage ratio | 4.3% | 4.4% | 4.2% | (10) bps | 10 bps |
| Selected balance sheet and other information (5) | | | | | |
| Total assets | \$ 1,366,207 | \$ 1,334,734 | \$ 1,276,275 | \$ 31,473 | \$ 89,932 |
| Securities, net of applicable allowance | 235,832 | 222,866 | 222,262 | 12,966 | 13,570 |
| Loans, net of allowance for loan losses | 589,820 | 576,818 | 538,044 | 13,002 | 51,776 |
| Derivative related assets | 84,816 | 94,039 | 105,512 | (9,223) | (20,696) |
| Deposits | 852,564 | 837,046 | 800,020 | 15,518 | 52,544 |
| Common equity | 74,147 | 73,552 | 66,430 | 595 | 7,717 |
| Total capital risk-weighted assets | 508,512 | 496,459 | 466,758 | 12,053 | 41,754 |
| Assets under management (AUM) | 688,000 | 671,000 | 656,700 | 17,000 | 31,300 |
| Assets under administration (AUA) (6) | 5,363,900 | 5,533,700 | 5,653,500 | (169,800) | (289,600) |
| Common share information | | | | | |
| Shares outstanding (000s) – average basic | 1,437,074 | 1,440,207 | 1,451,781 | (3,133) | (14,707) |
| – average diluted | 1,443,195 | 1,446,514 | 1,458,714 | (3,319) | (15,519) |
| – end of period (7) | 1,435,073 | 1,438,794 | 1,443,915 | (3,721) | (8,842) |
| Dividends declared per common share | \$ 0.98 | \$ 0.98 | \$ 0.91 | \$ – | \$ 0.07 |
| Dividend yield (8) | 4.1% | 3.8% | 3.5% | 30 bps | 60 bps |
| Common share price (RY on TSX) (9) | \$ 100.02 | \$ 95.92 | \$ 105.32 | \$ 4.10 | \$ (5.30) |
| Market capitalization (TSX) (9) | 143,536 | 138,009 | 152,089 | 5,527 | (8,553) |
| Business information (number of) | | | | | |
| Employees (full-time equivalent) (FTE) | 82,108 | 81,870 | 78,648 | 238 | 3,460 |
| Bank branches | 1,334 | 1,333 | 1,368 | 1 | (34) |
| Automated teller machines (ATMs) | 4,568 | 4,537 | 4,660 | 31 | (92) |
| Period average US\$ equivalent of C\$1.00 (10) | \$ 0.749 | \$ 0.767 | \$ 0.794 | \$ (0.018) | \$ (0.045) |
| Period-end US\$ equivalent of C\$1.00 | \$ 0.761 | \$ 0.760 | \$ 0.813 | \$ 0.001 | \$ (0.052) |

- (1) Average amounts are calculated using methods intended to approximate the average of the daily balances for the period. This includes Average common equity used in the calculation of ROE. For further details, refer to the Key performance and non-GAAP measures section.
- (2) These measures may not have a standardized meaning under generally accepted accounting principles (GAAP) and may not be comparable to similar measures disclosed by other financial institutions. For further details, refer to the Key performance and non-GAAP measures section.
- (3) LCR is the average for the three months ended for each respective period and is calculated in accordance with OSFI's Liquidity Adequacy Requirements (LAR) guideline. For further details, refer to the Liquidity and funding risk section.
- (4) The Leverage ratio is a regulatory measure under the Basel III framework. For further details, refer to the Capital management section.
- (5) Represents period-end spot balances.
- (6) AUA includes \$16.6 billion and \$8.5 billion (October 31, 2018 – \$16.7 billion and \$9.6 billion; January 31, 2018 – \$18.2 billion and \$9.1 billion) of securitized residential mortgages and credit card loans, respectively.
- (7) Effective Q4 2018, Common shares outstanding includes the impact of treasury shares. Comparative amounts have been adjusted to conform with this presentation.
- (8) Defined as dividends per common share divided by the average of the high and low share price in the relevant period.
- (9) Based on TSX closing market price at period-end.
- (10) Average amounts are calculated using month-end spot rates for the period.

Economic, market and regulatory review and outlook – data as at February 21, 2019

The predictions and forecasts in this section are based on information and assumptions from sources we consider reliable. If this information or these assumptions are not accurate, actual economic outcomes may differ materially from the outlook presented in this section.

Economic and market review and outlook

Canada

The Canadian economy is estimated to have grown by 1.1%¹ during the last calendar quarter of 2018, which is down from a 2.0%¹ increase in the previous calendar quarter. The slowdown partially reflected a pullback in the Canadian energy sector, while consumer spending and housing activity remained soft. Some local housing markets have yet to fully stabilize following a decline in resales in calendar 2018. Despite slower GDP growth toward the end of last year, job growth has remained strong. The unemployment rate rose to 5.8% in January 2019 as more Canadians looked for work, but that rate remains close to historical lows. The Bank of Canada (BoC) held its overnight rate steady at 1.75% in January and struck a fairly balanced tone in light of the slowdown. We expect a return to near 2% growth later this year with non-energy exports and business investment offsetting a slowdown in consumer spending and housing.

U.S.

Overall growth in the U.S. economy is estimated to have slowed to 2.5%¹ in the fourth calendar quarter of 2018, down from the 3.4%¹ increase in the previous calendar quarter. Two months of healthy consumer spending in the last calendar quarter was capped off by an unexpected decline in December's retail sales. Manufacturing output increased at a solid rate in the last calendar quarter of 2018 despite indicators pointing to slower growth. The labour market remained strong toward the end of calendar 2018 and wages continued to rise. We expect the U.S. economy will continue to grow at a solid pace throughout calendar 2019 despite recent softening in sentiment indicators. Equity markets rebounded in January following sharp declines during the last calendar quarter in 2018. The Federal Reserve (Fed) also expects sustained economic expansion and low unemployment, but has emphasized a more patient approach to setting monetary policy amid growing risks to the outlook. Those include signs of slowing global growth, persistent uncertainty over trade policy, some sustained tightening in financial conditions and a government shutdown that will impact growth in the current calendar quarter.

Europe

The Euro area's growth was stagnant in the fourth calendar quarter of 2018 with GDP growth remaining at 0.2%. Some temporary factors, including production issues in the German auto sector and labour disruptions in France, were behind the loss of momentum, and export growth was hampered by a slowdown in some emerging market economies. In the U.K., rising uncertainty over Brexit was likely a significant factor to its loss of growth momentum, adversely impacting business sentiment and investment. Labour markets in the Euro area and the U.K. continued to improve toward the end of the calendar year, however, recent indicators point to a slowdown in hiring activity. We expect growth within the Euro area and the U.K. to remain soft over the first half of 2019 as geopolitical uncertainty persists.

Financial markets

Equity markets were under downward pressure toward the end of the last calendar year due to concerns about rising interest rates, geopolitical tensions and slowing global growth. Both the S&P 500 Index and the S&P/TSX Composite experienced double-digit declines in the fourth calendar quarter of 2018. However, the indices partially rebounded in January. Key foreign indices experienced similar movements. Flattening in the U.S. yield curve may have also contributed to the increase in market volatility as investors worry the end of the business cycle is drawing closer.

Regulatory environment

We continue to monitor and prepare for regulatory developments and changes in a manner that seeks to ensure compliance with new requirements while mitigating any adverse business or financial impacts. Such impacts could result from new or amended laws or regulations and the expectations of those who enforce them. A high level summary of the key regulatory changes that have the potential to increase our costs, impact our profitability, and increase the complexity of our operations are disclosed in the Legal and regulatory environment risk section of our 2018 Annual Report, as updated below.

Global Uncertainty

Trade policy remains a risk to the global economic outlook, including the ratification of the Canada-United States-Mexico Agreement (CUSMA), the outcome of the Brexit negotiations, and tensions between the U.S. and China. While Canada, the U.S., and Mexico have successfully renegotiated the North American Free Trade Agreement, the new CUSMA deal has yet to be ratified and could face challenges in a divided U.S. Congress. The outcome of the Brexit negotiations and its resulting impact on global trade also remains uncertain. Although tension remains between the U.S. and China, trade discussions are ongoing between the two countries, and there may be a further extension on when the U.S. will increase tariffs on Chinese imports, which is currently set at March 1, 2019. These ongoing concerns have contributed to the International Monetary Fund further lowering its 2019 global growth projections in January, with the possibility for additional downgrades in the event of further escalation in trade tensions.

Consumer Protection

The Canadian federal government has focused its attention on issues relating to consumer protection and the sales practices of banks. While the government's proposed legislative changes to consumer protection provisions applicable to banks was approved on December 13, 2018, the government remains in the early stages of developing a regulatory framework to support the new provisions.

¹ Annualized rate

Privacy

Legislative developments in data privacy are being closely monitored following the enactment of the General Data Protection Regulation (GDPR). Data privacy risks remain a key focus, and European data protection authorities have issued the first significant fines to certain non-financial services entities in January 2019.

London Interbank Offered Rate (LIBOR)

LIBOR is the most widely referenced benchmark interest rate across the globe for derivatives, bonds, loans and other floating rate instruments; however, there is a regulator-led push to transition the market from LIBOR to alternative risk-free, or nearly risk-free, rates that are based on actual overnight transactions. In addition to the U.S. and U.K., regulators internationally, including the Bank of Canada, have warned the market they will need to be prepared for LIBOR to be discontinued at the end of 2021. Derivatives, floating rate notes and other financial contracts whose terms extend beyond 2021, and that refer to LIBOR as the reference rate, will be impacted. At this time, local jurisdictions are evaluating the potential impacts and solutions for replacement benchmark rates.

Other Regulatory Initiatives Impacting Financial Services in Canada

On January 11, 2019, the federal government released a consultation paper on the merits of open banking. The government will also be holding roundtables and anticipates that the Advisory Committee on this issue will provide a report to the Minister of Finance following the completion of its work.

United States Regulatory Initiatives

Policymakers continue to consider reforms to various U.S. regulations, certain of which may, if implemented, result in reduced complexity of the U.S. regulatory framework and lower compliance costs. The Fed is expected to release a proposal in March 2019 to tailor its enhanced prudential standards applicable to foreign bank organizations.

United States Tax Reform

Regulations implementing and/or clarifying certain aspects of the U.S. Tax Cuts and Jobs Act legislation (U.S. Tax Reform) are being released on a rolling basis. In December 2018, the U.S. Treasury released proposed regulations clarifying some of the rules for calculating a Base Erosion Anti-Abuse Tax (BEAT) as well as proposed regulations relating to deductions on certain cross-border interest and royalty payments (the Anti-Hybrid rules). We are currently reviewing the impact of these proposed regulations.

U.K. and European Regulatory Reform

The U.K. remains in negotiations with regards to its exit from the European Union, scheduled to take place on March 29, 2019. Until the date of its exit or, if there is a transition period, until the period expires, the U.K. will continue to remain an EU Member State, subject to all EU legislation. Other forthcoming regulatory initiatives include the transaction reporting of securities financing transactions, which is expected to take effect in the first calendar quarter of 2020, extended from its previous effective date of the first calendar quarter of 2019.

For a discussion on risk factors resulting from these and other regulatory developments which may affect our business and financial results, refer to the Risk management – Top and emerging risks and Legal and regulatory environment risk sections of our 2018 Annual Report and the Capital, liquidity and other regulatory developments section of this Q1 2019 Report to Shareholders. For further details on our framework and activities to manage risks, refer to the risk and Capital management sections of our 2018 Annual Report and the Risk management and Capital management sections of this Q1 2019 Report to Shareholders.

Financial performance**Overview****Q1 2019 vs. Q1 2018**

Net income of \$3,172 million was up \$160 million or 5% from a year ago. Diluted earnings per share (EPS) of \$ 2.15 was up \$0.14 or 7% and return on common equity (ROE) of 16.7% was down 70 bps from 17.4% last year. Our Common Equity Tier 1 (CET1) ratio of 11.4% was up 40 bps from a year ago.

Our results reflected solid earnings growth in Personal & Commercial Banking and Insurance, and consistent earnings in Wealth Management, partially offset by lower results in Capital Markets and Investor & Treasury Services. Our results also reflect an increase due to foreign exchange translation and the impact in the prior year of the U.S. Tax Reform which resulted in the write-down of net deferred tax assets.

Personal & Commercial Banking earnings were up mainly due to volume growth and higher spreads. These factors were partially offset by higher staff and technology related costs, higher provision for credit losses (PCL) and a gain relating to the reorganization of Interac in the prior year. The current year also included a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados.

Insurance results increased primarily reflecting favourable life retrocession contract renegotiations and lower claims costs.

Wealth Management results remained unchanged from a year ago as higher net interest income and an increase in average fee-based client assets were offset by higher costs related to business growth, increases in PCL and regulatory costs, and lower transaction volumes. A favourable accounting adjustment related to Canadian Wealth Management in the current period was largely offset by the impact of a favourable accounting adjustment related to City National in the prior period.

Capital Markets results were down primarily due to higher PCL and lower revenue in Corporate and Investment Banking. These factors were partially offset by a lower effective tax rate reflecting changes in earnings mix and the impact of foreign exchange translation.

Investor & Treasury Services earnings decreased primarily due to lower funding and liquidity revenue, higher costs in support of business growth, and lower revenue from our asset services business. These factors were partially offset by improved client deposit margins.

Corporate Support net income was \$24 million in the current quarter, largely reflecting net favourable tax adjustments. Net loss was \$200 million in the prior year, largely due to the impact of the U.S. Tax Reform of \$178 million which was mainly related to the write-down of net deferred tax assets.

For further details on our business segment results and CET1 ratio, refer to the Business segment results and Capital management sections, respectively.

Q1 2019 vs. Q4 2018

Net income of \$3,172 million was down \$78 million or 2% from the prior quarter. Diluted EPS of \$ 2.15 was down \$0.05 or 2% and ROE of 16.7% was down 90 bps. Our CET1 ratio of 11.4%, was down 10 bps.

Our results reflected lower earnings in Insurance and Capital Markets, partially offset by higher earnings in Wealth Management, Personal & Commercial Banking, and Investor & Treasury Services.

Insurance earnings were down as the prior period included annual actuarial assumption updates, higher favourable investment-related experience, and higher favourable life retrocession contract renegotiations.

Capital Markets earnings decreased primarily due to lower revenue in Corporate and Investment Banking and higher PCL. These factors were partially offset by higher revenue in Global Markets and a lower effective tax rate reflecting changes in earnings mix.

Wealth Management earnings were up primarily reflecting an increase in net interest income, a favourable accounting adjustment related to Canadian Wealth Management in the current period, and the change in fair value of seed capital investments. These factors were partially offset by higher costs in support of business growth, and lower fee-based revenue resulting from challenging market conditions throughout the earlier part of Q1 2019.

Personal & Commercial Banking results were up reflecting volume growth, seasonally lower marketing costs, and lower professional fees. These factors were partially offset by higher staff-related costs and an increase in PCL. The current year also included a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados.

Investor & Treasury Services earnings increased primarily due to higher funding and liquidity revenue, lower technology costs, and improved client deposit margins. These factors were partially offset by annual regulatory costs in the current period.

Impact of foreign currency translation

The following table reflects the estimated impact of foreign currency translation on key income statement items:

| (Millions of Canadian dollars, except per share amounts) | For the three months ended | |
|--|----------------------------|------------------------|
| | Q1 2019 vs. Q1 2018 | Q1 2019 vs. Q4 2018 |
| <i>Increase (decrease):</i> | | |
| Total revenue | \$ 186 | \$ 86 |
| PCL | 8 | 3 |
| PBCAE | – | – |
| Non-interest expense | 115 | 57 |
| Income taxes | 7 | 3 |
| Net income | 56 | 23 |
| Impact on EPS | | |
| Basic | \$ 0.04 | \$ 0.02 |
| Diluted | 0.04 | 0.02 |

The relevant average exchange rates that impact our business are shown in the following table:

| (Average foreign currency equivalent of C\$1.00) (1) | For the three months ended | | |
|--|----------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| U.S. dollar | 0.749 | 0.767 | 0.794 |
| British pound | 0.582 | 0.593 | 0.578 |
| Euro | 0.656 | 0.666 | 0.656 |

(1) Average amounts are calculated using month-end spot rates for the period.

Total revenue

| (Millions of Canadian dollars) | For the three months ended | | |
|--|----------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| Interest and dividend income | \$ 10,149 | \$ 8,990 | \$ 7,540 |
| Interest expense | 5,265 | 4,261 | 3,095 |
| Net interest income | \$ 4,884 | \$ 4,729 | \$ 4,445 |
| NIM | 1.62% | 1.67% | 1.65% |
| Insurance premiums, investment and fee income | \$ 1,579 | \$ 1,039 | \$ 1,144 |
| Trading revenue | 358 | 123 | 318 |
| Investment management and custodial fees | 1,450 | 1,387 | 1,325 |
| Mutual fund revenue | 873 | 896 | 885 |
| Securities brokerage commissions | 342 | 349 | 355 |
| Service charges | 468 | 459 | 440 |
| Underwriting and other advisory fees | 345 | 514 | 541 |
| Foreign exchange revenue, other than trading | 249 | 267 | 281 |
| Card service revenue | 282 | 264 | 257 |
| Credit fees | 315 | 371 | 328 |
| Net gains on investment securities | 46 | 33 | 39 |
| Share of profit in joint ventures and associates | 15 | 8 | 25 |
| Other | 383 | 230 | 445 |
| Non-interest income | \$ 6,705 | \$ 5,940 | \$ 6,383 |
| Total revenue | \$ 11,589 | \$ 10,669 | \$ 10,828 |
| Additional information | | | |
| Total trading revenue | | | |
| Net interest income | \$ 601 | \$ 548 | \$ 550 |
| Non-interest income | 358 | 123 | 318 |
| Total trading revenue | \$ 959 | \$ 671 | \$ 868 |

Q1 2019 vs. Q1 2018

Total revenue increased \$761 million or 7% from last year, mainly due to higher net interest income, insurance premiums, investment and fee income (Insurance revenue), and investment management and custodial fees. These factors were partially offset by lower underwriting and advisory fees. In addition, the impact of foreign exchange translation increased total revenue by \$186 million.

Net interest income increased \$439 million or 10%, largely due to the impact from higher interest rates and volume growth in Canadian Banking and Wealth Management. Higher trading revenue, primarily in commodities and equities, and higher lending revenue in Capital Markets also contributed to the increase. Net interest income was also impacted by lower funding and liquidity revenue, which was largely offset by the related gains on non-trading derivatives in Other revenue.

NIM was down 3 bps compared to last year, due to changes in average earning asset mix with volume growth primarily in reverse repos, and lower funding and liquidity revenue. These factors were partially offset by improved spreads on deposits in Canadian Banking and Wealth Management, reflecting higher interest rates. The impact associated with lower funding and liquidity revenue was largely offset by the related gains on non-trading derivatives in Other revenue.

Insurance revenue increased \$435 million or 38%, mainly reflecting the change in fair value of investments backing our policyholder liabilities and higher group annuity sales, both of which are largely offset in PBCAE. Business growth in longevity reinsurance, and favourable life retrocession contract renegotiations also contributed to the increase.

Investment management and custodial fees increased \$125 million or 9%, mainly due to a favourable accounting adjustment in Wealth Management in the current period and higher average fee-based client assets reflecting net sales.

Underwriting and other advisory fees decreased \$196 million or 36%, largely due to lower equity and debt origination primarily in North America.

Q1 2019 vs. Q4 2018

Total revenue increased \$920 million or 9% from the prior quarter, primarily due to the change in fair value of investments backing our policyholder liabilities, which is largely offset in PBCAE, higher equity and fixed income trading revenue, primarily in North America, and the impact from volume growth and higher interest rates in Canadian Banking and Wealth Management. These factors were partially offset by lower equity and debt origination, primarily in North America. In addition, the impact of foreign exchange translation increased total revenue by \$86 million.

Provision for credit losses**Q1 2019 vs. Q1 2018**

Total PCL in Q1 2019 was \$514 million.

PCL on loans of \$516 million increased \$182 million, or 54% from the prior year, mainly due to higher provisions in Capital Markets, Personal & Commercial Banking and Wealth Management. PCL ratio on loans of 34 bps increased 10 bps.

Q1 2019 vs. Q4 2018

Total PCL increased \$161 million from the prior quarter.

PCL on loans of \$516 million increased \$183 million, or 55% from the prior quarter, mainly due to higher provisions in Capital Markets and Personal & Commercial Banking. PCL ratio on loans increased 11 bps.

For further details on PCL, refer to Credit quality performance in the Credit risk section.

Insurance policyholder benefits, claims and acquisition expense (PBCAE)**Q1 2019 vs. Q1 2018**

PBCAE increased \$389 million or 47% from a year ago, primarily due to the change in fair value of investments backing our policyholder liabilities and higher group annuity sales, both of which are largely offset in revenue, and growth in longevity reinsurance. These factors were partially offset by favourable life retrocession contract renegotiations, and lower claims costs mainly due to lower claims volumes in our life retrocession and international life portfolios.

Q1 2019 vs. Q4 2018

PBCAE increased \$731 million from the prior quarter, mainly due to the change in fair value of investments backing our policyholder liabilities, which is largely offset in revenue, business growth, and lower favourable investment-related experience. The prior quarter included favourable annual actuarial assumption updates and higher favourable life retrocession contract renegotiations. These factors were partially offset by lower group annuity sales, which is largely offset in revenue.

Non-interest expense

| (Millions of Canadian dollars, except percentage amounts) | For the three months ended | | |
|---|----------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| Salaries | \$ 1,608 | \$ 1,575 | \$ 1,466 |
| Variable compensation | 1,388 | 1,433 | 1,384 |
| Benefits and retention compensation | 492 | 402 | 480 |
| Share-based compensation | 155 | 19 | 172 |
| Human resources | \$ 3,643 | \$ 3,429 | \$ 3,502 |
| Equipment | 431 | 419 | 372 |
| Occupancy | 397 | 400 | 379 |
| Communications | 240 | 316 | 224 |
| Professional fees | 305 | 418 | 281 |
| Amortization of other intangibles | 290 | 279 | 261 |
| Other | 606 | 621 | 592 |
| Non-interest expense | \$ 5,912 | \$ 5,882 | \$ 5,611 |
| Efficiency ratio ⁽¹⁾ | 51.0% | 55.1% | 51.8% |
| Efficiency ratio adjusted ⁽²⁾ | 52.1% | 53.4% | 51.9% |

(1) Efficiency ratio is calculated as Non-interest expense divided by Total revenue.

(2) Measures have been adjusted by excluding the change in fair value of investments backing our policyholder liabilities. These are non-GAAP measures. For further details, refer to the Key performance and non-GAAP measures section.

Q1 2019 vs. Q1 2018

Non-interest expense increased \$301 million or 5%, largely due to the impact of foreign exchange translation, increased costs in support of business growth and higher staff-related costs. Increased technology and related costs, including digital initiatives, and higher regulatory costs also contributed to the increase. These factors were partially offset by the change in the fair value of our U.S. share-based compensation plans, which was largely offset in Other revenue.

Our efficiency ratio of 51.0% decreased 80 bps from 51.8% last year. Excluding the change in fair value of investments backing our policyholder liabilities, our efficiency ratio of 52.1% increased 20 bps from 51.9% last year, primarily due to increased costs in support of business growth and higher staff-related costs, increased technology and related costs, including digital initiatives, and higher regulatory costs. These factors were largely offset by revenue growth across most business segments.

Q1 2019 vs. Q4 2018

Non-interest expense increased \$30 million or 1%, largely due to increased costs in support of business growth and higher staff-related costs, and the impact of foreign exchange translation. These factors were largely offset by seasonally lower marketing costs and lower professional fees.

Our efficiency ratio of 51.0% decreased 410 bps from 55.1% last quarter. Excluding the change in fair value of investments backing our policyholder liabilities, our efficiency ratio of 52.1% decreased 130 bps from 53.4% last quarter, primarily due to higher revenue across all business segments, seasonally lower marketing costs and lower professional fees. These factors were partially offset by increased costs in support of business growth and higher staff-related costs.

Efficiency ratio excluding the change in fair value of investments backing our policyholder liabilities is a non-GAAP measure. For further details, including a reconciliation, refer to the Key performance and non-GAAP measures section.

Income taxes

| | For the three months ended | | |
|---|----------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| (Millions of Canadian dollars, except percentage amounts) | | | |
| Income taxes | \$ 766 | \$ 690 | \$ 1,035 |
| Income before income taxes | \$ 3,938 | \$ 3,940 | \$ 4,047 |
| Canadian statutory income tax rate (1) | 26.5% | 26.5% | 26.5% |
| Lower average tax rate applicable to subsidiaries (2) | (5.1)% | (6.3)% | (3.2)% |
| Tax-exempt income from securities | (1.8)% | (1.9)% | (1.6)% |
| Tax rate change (3) | 0.5% | –% | 3.6% |
| Other | (0.6)% | (0.8)% | 0.3% |
| Effective income tax rate | 19.5% | 17.5% | 25.6% |

(1) Blended Federal and Provincial statutory income tax rate.

(2) As the reduced tax rates from the U.S. Tax Reform were effective on January 1, 2018, the Lower average tax rate applicable to subsidiaries for the three months ended October 31, 2018 and January 31, 2018 reflects the fiscal 2018 blended rate for U.S. subsidiaries.

(3) In Q1 2018, the tax rate change is primarily related to the impact of the U.S. Tax Reform.

Q1 2019 vs. Q1 2018

Income tax expense decreased \$269 million or 26% from last year, primarily due to the impact of the U.S. Tax Reform which resulted in the write-down of net deferred tax assets in the prior year, and changes in earnings mix. These factors were partially offset by a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados in the current period.

The effective income tax rate of 19.5% decreased 610 bps, mainly due to impact of the U.S. Tax Reform in the prior year, higher income from lower tax rate jurisdictions, and net favourable tax adjustments in the current quarter. These factors were partially offset by a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados in the current period.

Q1 2019 vs. Q4 2018

Income tax expense increased \$76 million or 11% from last quarter, and the effective income tax rate of 19.5% increased 200 bps, primarily due to lower net favourable tax adjustments and a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados in the current period.

Business segment results

How we measure and report our business segments

The key methodologies and assumptions used in our management reporting framework are periodically reviewed by management to ensure they remain valid. They remain unchanged from October 31, 2018.

For further details on our key methodologies and assumptions used in our management reporting framework, refer to the How we measure and report our business segments section of our 2018 Annual Report.

Key performance and non-GAAP measures

Performance measures

Return on common equity

We measure and evaluate the performance of our consolidated operations and each business segment using a number of financial metrics, such as net income and ROE. We use ROE, at both the consolidated and business segment levels, as a measure of return on total capital invested in our business. Management views the business segment ROE measure as a useful measure for supporting investment and resource allocation decisions because it adjusts for certain items that may affect comparability between business segments and certain competitors. ROE does not have a standardized meaning under GAAP and may not be comparable to similar measures disclosed by other financial institutions. For further details, refer to the Key performance and non-GAAP measures section of our 2018 Annual Report.

The following table provides a summary of our ROE calculations:

| | For the three months ended | | | | | | | October 31 2018 | January 31 2018 |
|---|-------------------------------------|----------------------|-----------|------------------------------------|--------------------|----------------------|----------|--------------------|--------------------|
| | January 31 2019 | | | | | | | | |
| (Millions of Canadian dollars, except percentage amounts) | Personal & Commercial Banking | Wealth Management | Insurance | Investor & Treasury Services | Capital Markets | Corporate Support | Total | Total | Total |
| Net income available to common shareholders | \$ 1,546 | \$ 583 | \$ 164 | \$ 157 | \$ 630 | \$ 16 | \$ 3,096 | \$ 3,176 | \$ 2,929 |
| Total average common equity (1) (2) | 23,050 | 14,050 | 1,900 | 3,600 | 23,150 | 7,800 | 73,550 | 71,700 | 66,850 |
| ROE (3) | 26.6% | 16.4% | 34.7% | 17.3% | 10.8% | n.m. | 16.7% | 17.6% | 17.4% |

(1) Total average common equity represents rounded figures.

(2) The amounts for the segments are referred to as attributed capital.

(3) ROE is based on actual balances of average common equity before rounding. n.m. not meaningful

Non-GAAP measures

We believe that certain non-GAAP measures described below are more reflective of our ongoing operating results and provide readers with a better understanding of management's perspective on our performance. These measures enhance the comparability of our financial performance for the three months ended January 31, 2019 with the corresponding period in the prior year and the three months ended October 31, 2018, as well as, in the case of economic profit, measure relative contribution to shareholder value. Non-GAAP measures do not have a standardized meaning under GAAP and may not be comparable to similar measures disclosed by other financial institutions.

The following discussion describes the non-GAAP measures we use in evaluating our operating results.

Economic profit

Economic profit is net income excluding the after-tax effect of amortization of other intangibles less a capital charge for use of attributed capital. It measures the return generated by our businesses in excess of our cost of shareholders' equity, thus enabling users to identify relative contributions to shareholder value.

The capital charge includes a charge for common equity and preferred shares. For 2019, our cost of common equity remains unchanged at 8.5%.

The following table provides a summary of our Economic profit:

| (Millions of Canadian dollars) | For the three months ended | | | | | | | | October 31 2018 | January 31 2018 | |
|--|-------------------------------------|----------------------|-----------|------------------------------------|--------------------|----------------------|----------|----------|--------------------|--------------------|-------|
| | January 31 2019 | | | | | | | Total | | | Total |
| | Personal & Commercial Banking | Wealth Management | Insurance | Investor & Treasury Services | Capital Markets | Corporate Support | Total | | | | |
| Net income | \$ 1,571 | \$ 597 | \$ 166 | \$ 161 | \$ 653 | \$ 24 | \$ 3,172 | \$ 3,250 | \$ 3,012 | | |
| add: Non-controlling interests | (2) | – | – | – | – | – | (2) | (3) | (11) | | |
| After-tax effect of amortization of other intangibles | 3 | 49 | – | 2 | – | – | 54 | 55 | 54 | | |
| Adjusted net income (loss) | \$ 1,572 | \$ 646 | \$ 166 | \$ 163 | \$ 653 | \$ 24 | \$ 3,224 | \$ 3,302 | \$ 3,055 | | |
| less: Capital charge | 516 | 315 | 42 | 81 | 519 | 176 | 1,649 | 1,607 | 1,505 | | |
| Economic profit (loss) | \$ 1,056 | \$ 331 | \$ 124 | \$ 82 | \$ 134 | \$ (152) | \$ 1,575 | \$ 1,695 | \$ 1,550 | | |

Results excluding specified item

- For the three months ended January 31, 2017, our share of a gain related to the sale by our payment processing joint venture Moneris of its U.S. operations to Vantiv, Inc., which was \$212 million (before- and after-tax) and recorded in Canadian Banking.

There were no specified items for the three months ended January 31, 2019, October 31, 2018 and January 31, 2018.

The following table provides calculations of our Canadian Banking results and measures excluding the specified item for the three months ended January 31, 2017 for the purpose of calculating adjusted operating leverage which is a non-GAAP measure:

Canadian Banking

| (Millions of Canadian dollars, except percentage amounts) | For the three months ended | | |
|---|----------------------------|--|----------|
| | January 31 2017 | | |
| | As reported | Item excluded Gain related to the sale by Moneris (1) | Adjusted |
| Total revenue | \$ 3,824 | \$ (212) | \$ 3,612 |
| PCL | 250 | – | 250 |
| Non-interest expense | 1,560 | – | 1,560 |
| Net income before income taxes | \$ 2,014 | \$ (212) | \$ 1,802 |
| Net income | \$ 1,546 | \$ (212) | \$ 1,334 |
| Other information | | | |
| Non-interest expense | \$ 1,560 | \$ – | \$ 1,560 |
| Total revenue | 3,824 | (212) | 3,612 |
| Efficiency ratio | 40.8% | | 43.2% |
| Revenue growth rate | 10.4% | | 4.3% |
| Non-interest expense growth rate | 1.5% | | 1.5% |
| Operating leverage | 8.9% | | 2.8% |

(1) Includes foreign currency translation.

Efficiency ratio excluding the change in fair value of investments in Insurance

Our efficiency ratio is impacted by the change in fair value of investments backing our policyholder liabilities, which is reported in revenue and largely offset in PBCAE.

The following table provides calculations of our consolidated efficiency ratio excluding the change in fair value of investments backing our policyholder liabilities:

| (Millions of Canadian dollars, except percentage amounts) | For the three months ended | | | | | | | | |
|--|----------------------------|--|-----------|-----------------|--|-----------|-----------------|---------------|-----------|
| | January 31 2019 | | | October 31 2018 | | | January 31 2018 | | |
| | As reported | Item excluded | | As reported | Item excluded | | As reported | Item excluded | |
| Change in fair value of investments backing policyholder liabilities | | Change in fair value of investments backing policyholder liabilities | | | Change in fair value of investments backing policyholder liabilities | | | | |
| Total revenue | \$ 11,589 | \$ (247) | \$ 11,342 | \$ 10,669 | \$ 342 | \$ 11,011 | \$ 10,828 | \$ (26) | \$ 10,802 |
| Non-interest expense | 5,912 | – | 5,912 | 5,882 | – | 5,882 | 5,611 | – | 5,611 |
| Efficiency ratio | 51.0% | | 52.1% | 55.1% | | 53.4% | 51.8% | | 51.9% |

Personal & Commercial Banking

| (Millions of Canadian dollars, except percentage amounts and as otherwise noted) | As at or for the three months ended | | |
|--|-------------------------------------|-----------------|-----------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| Net interest income | \$ 3,134 | \$ 3,067 | \$ 2,856 |
| Non-interest income | 1,284 | 1,297 | 1,309 |
| Total revenue | 4,418 | 4,364 | 4,165 |
| PCL on performing assets | 35 | 25 | 41 |
| PCL on impaired assets | 313 | 292 | 276 |
| PCL | 348 | 317 | 317 |
| Non-interest expense | 1,915 | 1,987 | 1,801 |
| Income before income taxes | 2,155 | 2,060 | 2,047 |
| Net income | \$ 1,571 | \$ 1,538 | \$ 1,521 |
| Revenue by business | | | |
| Canadian Banking | \$ 4,170 | \$ 4,132 | \$ 3,927 |
| Caribbean & U.S. Banking | 248 | 232 | 238 |
| Selected balance sheet and other information | | | |
| ROE | 26.6% | 26.7% | 28.6% |
| NIM | 2.84% | 2.82% | 2.73% |
| Efficiency ratio | 43.3% | 45.5% | 43.2% |
| Operating leverage | (0.2)% | 2.5% | 0.4% |
| Effective income tax rate | 27.1% | 25.3% | 25.7% |
| Average total earning assets, net | \$ 437,100 | \$ 431,500 | \$ 415,600 |
| Average loans and acceptances, net | 438,100 | 432,200 | 416,000 |
| Average deposits | 382,200 | 368,700 | 357,000 |
| AUA (1) | 268,500 | 266,500 | 270,800 |
| Average AUA | 264,000 | 274,900 | 268,500 |
| PCL on impaired loans as a % of average net loans and acceptances | 0.28% | 0.25% | 0.26% |
| Other selected information – Canadian Banking | | | |
| Net income | \$ 1,544 | \$ 1,463 | \$ 1,480 |
| NIM | 2.79% | 2.77% | 2.68% |
| Efficiency ratio | 41.6% | 43.8% | 41.5% |
| Operating leverage | (0.2)% | 2.3% | (1.7)% |
| Operating leverage adjusted (2) | n.a. | n.a. | 4.3% |
| Effective income tax rate | 26.3% | 25.8% | 25.9% |

(1) AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at January 31, 2019 of \$16.6 billion and \$8.5 billion, respectively (October 31, 2018 – \$16.7 billion and \$9.6 billion; January 31, 2018 – \$18.2 billion and \$9.1 billion).

(2) This is a non-GAAP measure. Q1 2018 operating leverage of (1.7)% in Canadian Banking was impacted by our share of the gain related to the sale of the U.S. operations of Moneris of \$212 million (before- and after-tax) in Q1 2017, which was a specified item. For further details, including a reconciliation, refer to the Key performance and non-GAAP measures section. Q1 2018 revenue and expense growth rates in Canadian Banking were 2.7% and 4.4%, respectively. Excluding our share of the gain as noted above, Q1 2018 adjusted revenue growth rate was 8.7%.

n.a. not applicable

Financial performance

Q1 2019 vs. Q1 2018

Net income increased \$50 million or 3% from last year, mainly due to volume growth and higher spreads. These factors were partially offset by higher staff and technology related costs, higher PCL and a gain relating to the reorganization of Interac in the prior year. The current year also included a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados.

Total revenue increased \$253 million or 6%.

Canadian Banking revenue increased \$243 million or 6% compared to last year, largely reflecting average volume growth of 5% in loans and 7% in deposits and improved spreads. These factors were partially offset by a gain relating to the reorganization of Interac in the prior year.

Caribbean & U.S. Banking revenue increased \$10 million or 4% compared to last year, due to the impact of foreign exchange translation.

Net interest margin was up 11 bps, mainly due to improved spreads on deposits in Canadian Banking, reflecting higher interest rates, partially offset by the impact of competitive pricing pressures.

PCL increased \$31 million or 10%, driving an increase of 2 bps on the PCL on impaired loans ratio. For further details, refer to Credit quality performance in the Credit risk section.

Non-interest expense increased \$114 million or 6%, primarily attributable to higher staff-related costs, an increase in technology and related costs, including digital initiatives, and higher marketing costs.

Q1 2019 vs. Q4 2018

Net income increased \$33 million or 2% from last quarter, reflecting volume growth, lower marketing costs, and lower professional fees. These factors were partially offset by higher staff-related costs and an increase in PCL. The current year also included a write-down of deferred tax assets resulting from a change in the corporate tax rate in Barbados.

Total revenue increased \$54 million or 1% from last quarter, mainly driven by average volume growth of 1% in loans and 4% in deposits in Canadian Banking and higher purchase volumes resulting in higher card service revenue. These factors were partially offset by lower average balances driving lower mutual fund distribution fees.

Net interest margin was up 2 bps largely due to improved spreads on deposits in Canadian Banking, partially offset by the impact of competitive pricing pressures.

PCL increased \$31 million or 10%, mainly due to higher PCL on impaired loans, partially offset by provisions taken in the prior quarter on the restructuring of Barbados securities. PCL on impaired loans ratio increased 3 bps. For further details, refer to Credit quality performance in the Credit risk section.

Non-interest expense decreased \$72 million or 4%, largely reflecting seasonally lower marketing costs, and lower professional fees. These factors were partially offset by higher staff-related costs.

Wealth Management

| | As at or for the three months ended | | |
|---|-------------------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| <i>(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)</i> | | | |
| Net interest income | \$ 744 | \$ 679 | \$ 612 |
| Non-interest income | | | |
| Fee-based revenue | 1,714 | 1,662 | 1,589 |
| Transaction and other revenue | 490 | 399 | 582 |
| Total revenue | 2,948 | 2,740 | 2,783 |
| PCL on performing assets | 15 | (3) | (7) |
| PCL on impaired assets | 11 | 7 | 5 |
| PCL | 26 | 4 | (2) |
| Non-interest expense | 2,164 | 2,061 | 2,011 |
| Income before income taxes | 758 | 675 | 774 |
| Net income | \$ 597 | \$ 553 | \$ 597 |
| Revenue by business | | | |
| Canadian Wealth Management | \$ 842 | \$ 796 | \$ 749 |
| U.S. Wealth Management (including City National) | 1,471 | 1,345 | 1,384 |
| U.S. Wealth Management (including City National) (US\$ millions) | 1,103 | 1,031 | 1,100 |
| Global Asset Management | 543 | 513 | 556 |
| International Wealth Management | 92 | 86 | 94 |
| Selected balance sheet and other information | | | |
| ROE | 16.4% | 15.9% | 17.3% |
| NIM | 3.67% | 3.49% | 3.27% |
| Pre-tax margin ⁽¹⁾ | 25.7% | 24.6% | 27.8% |
| Number of advisors ⁽²⁾ | 5,119 | 5,042 | 4,901 |
| Average total earning assets, net | \$ 80,500 | \$ 77,100 | \$ 74,300 |
| Average loans and acceptances, net | 61,200 | 57,800 | 52,500 |
| Average deposits | 94,300 | 91,800 | 92,600 |
| AUA ⁽³⁾ | 981,400 | 970,500 | 938,800 |
| U.S. Wealth Management (including City National) ⁽³⁾ | 496,500 | 483,000 | 453,000 |
| U.S. Wealth Management (including City National) (US\$ millions) ⁽³⁾ | 378,000 | 367,100 | 368,100 |
| AUM ⁽³⁾ | 682,000 | 664,900 | 651,000 |
| Average AUA | 986,800 | 988,900 | 938,600 |
| Average AUM ⁽⁴⁾ | 675,100 | 679,900 | 648,400 |
| PCL on impaired loans as a % of average net loans and acceptances | 0.07% | 0.04% | 0.04% |

| Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items <i>(Millions of Canadian dollars, except percentage amounts and as otherwise noted)</i> | For the three months ended | |
|--|----------------------------|------------------------|
| | Q1 2019 vs. Q1 2018 | Q1 2019 vs. Q4 2018 |
| <i>Increase (decrease):</i> | | |
| Total revenue | \$ 83 | \$ 36 |
| PCL | 2 | 1 |
| Non-interest expense | 64 | 28 |
| Net income | 14 | 6 |
| Percentage change in average U.S. dollar equivalent of C\$1.00 | (6)% | (2)% |
| Percentage change in average British pound equivalent of C\$1.00 | 1% | (2)% |
| Percentage change in average Euro equivalent of C\$1.00 | –% | (1)% |

(1) Pre-tax margin is defined as Income before income taxes divided by Total revenue.

(2) Represents client-facing advisors across all our Wealth Management businesses.

(3) Represents period-end spot balances.

(4) Amounts have been revised from those previously presented.

Financial performance

Q1 2019 vs. Q1 2018

Net income remained unchanged from a year ago as higher net interest income and an increase in average fee-based client assets were offset by higher costs related to business growth, increases in PCL and regulatory costs, and lower transaction volumes. A favourable accounting adjustment related to Canadian Wealth Management in the current period was largely offset by the impact of a favourable accounting adjustment related to City National in the prior period.

Total revenue increased \$165 million or 6%.

Canadian Wealth Management revenue increased \$93 million or 12%, primarily due to a favourable accounting adjustment, higher average fee-based client assets reflecting net sales despite challenging market conditions, and an increase in net interest income attributable to higher interest rates. These factors were partially offset by lower transaction volumes.

U.S. Wealth Management (including City National) revenue increased \$87 million or 6%. In U.S. dollars, revenue remained relatively unchanged from the prior year. An increase in net interest income due to volume growth and higher interest rates, and higher average fee-based client assets reflecting net sales despite challenging market conditions, were offset by the change in the fair value of the hedges related to our U.S. share-based compensation plans, which was largely offset in non-interest expense, a favourable accounting adjustment related to City National in the prior period, and lower transaction volumes.

Global Asset Management revenue decreased \$13 million or 2%, reflecting challenging market conditions in the current quarter that resulted in lower performance fees.

PCL increased \$28 million, largely reflecting an increase in PCL on performing assets in U.S. Wealth Management (including City National), primarily driven by unfavourable changes in certain near-term macroeconomic variables. PCL on impaired loans ratio increased 3 bps. For further details, refer to Credit quality performance in the Credit risk section.

Non-interest expense increased \$153 million or 8%, mainly due to the impact of foreign exchange translation, and increased costs in support of business growth largely reflecting higher staff-related costs. Higher variable compensation, including the impact of the accounting adjustment in Canadian Wealth Management, and higher regulatory costs also contributed to the increase. These factors were partially offset by the change in the fair value of our U.S. share-based compensation plans, which was largely offset in revenue.

Q1 2019 vs. Q4 2018

Net income increased \$44 million or 8%, primarily reflecting an increase in net interest income, a favourable accounting adjustment related to Canadian Wealth Management in the current period, and the change in fair value of seed capital investments. These factors were partially offset by higher costs in support of business growth, and lower fee-based revenue resulting from challenging market conditions throughout the earlier part of Q1 2019.

Total revenue increased \$208 million or 8%, mainly due to the impact of a favourable accounting adjustment related to Canadian Wealth Management, the change in the fair value of the hedges related to our U.S. share-based compensation plans, which was largely offset in non-interest expense, and higher net interest income due to volume growth and higher interest rates. The impact of foreign exchange translation and the change in fair value of seed capital investments also contributed to the increase. These factors were partially offset by lower fee-based revenue resulting from challenging market conditions throughout the earlier part of Q1 2019.

PCL increased \$22 million, primarily reflecting higher PCL on performing assets in U.S. Wealth Management (including City National), driven by unfavourable changes in certain near-term macroeconomic variables. PCL on impaired loans ratio increased 3 bps. For further details, refer to Credit quality performance in the Credit risk section.

Non-interest expense increased \$103 million or 5%, primarily reflecting increased costs in support of business growth mainly due to higher staff-related costs, the change in the fair value of our U.S. share-based compensation plans, which was largely offset in revenue, and the impact of foreign exchange translation. Higher variable compensation due to an accounting adjustment in Canadian Wealth Management also contributed to the increase.

Insurance

| | As at or for the three months ended | | |
|--|-------------------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| (Millions of Canadian dollars, except percentage amounts and as otherwise noted) | | | |
| Non-interest income | | | |
| Net earned premiums | \$ 1,162 | \$ 1,222 | \$ 939 |
| Investment income (1) | 381 | (230) | 166 |
| Fee income | 36 | 47 | 39 |
| Total revenue | 1,579 | 1,039 | 1,144 |
| Insurance policyholder benefits and claims (1) | 1,129 | 416 | 768 |
| Insurance policyholder acquisition expense | 96 | 78 | 68 |
| Non-interest expense | 154 | 159 | 142 |
| Income before income taxes | 200 | 386 | 166 |
| Net income | \$ 166 | \$ 318 | \$ 127 |
| Revenue by business | | | |
| Canadian Insurance | \$ 1,039 | \$ 536 | \$ 621 |
| International Insurance | 540 | 503 | 523 |
| Selected balances and other information | | | |
| ROE | 34.7% | 57.2% | 28.2% |
| Premiums and deposits (2) | \$ 1,314 | \$ 1,374 | \$ 1,095 |
| Fair value changes on investments backing policyholder liabilities (1) | 247 | (342) | 26 |

- (1) Investment income can experience volatility arising from fluctuation of assets designated as fair value through profit and loss (FVTPL). The investments which support actuarial liabilities are predominantly fixed income assets designated as FVTPL. Consequently, changes in the fair values of these assets are recorded in the Consolidated Statements of Income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in Insurance policyholder benefits, claims and acquisition expense.
- (2) Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.

Financial performance**Q1 2019 vs. Q1 2018**

Net income increased \$39 million or 31% from a year ago, primarily reflecting favourable life retrocession contract renegotiations and lower claims costs.

Total revenue increased \$435 million or 38%.

Canadian Insurance revenue increased \$418 million or 67%, mainly due to the change in fair value of investments backing our policyholder liabilities and higher group annuity sales, both of which are largely offset in PBCAE, as indicated below.

International Insurance revenue increased \$17 million or 3%, mainly due to business growth in longevity reinsurance, and favourable life retrocession contract renegotiations. These factors were partially offset by the change in fair value of investments backing our policyholder liabilities, which is largely offset in PBCAE, as indicated below.

PBCAE increased \$389 million or 47%, primarily due to the change in fair value of investments backing our policyholder liabilities, and business growth. These factors were partially offset by favourable life retrocession contract renegotiations, and lower claims costs mainly due to lower claims volumes in our life retrocession and international life portfolios.

Non-interest expense increased \$12 million or 8%, largely reflecting higher regulatory costs and an increase in costs to support sales and client service activities.

Q1 2019 vs. Q4 2018

Net income decreased \$152 million or 48%, as the prior period included annual actuarial assumption updates, higher favourable investment-related experience, and higher favourable life retrocession contract renegotiations.

Total revenue increased \$540 million or 52%, mainly reflecting the change in fair value of investments backing our policyholder liabilities, which is largely offset in PBCAE, as indicated below, and business growth in both Canadian and International Insurance. These factors were partially offset by lower group annuity sales, which is largely offset in PBCAE, as indicated below.

PBCAE increased \$731 million, mainly due to the change in fair value of investments backing our policyholder liabilities, business growth, and lower favourable investment-related experience. The prior quarter included favourable annual actuarial assumption updates and higher favourable life retrocession contract renegotiations. These factors were partially offset by lower group annuity sales.

Non-interest expense decreased \$5 million or 3%, mainly reflecting lower staff and marketing-related costs.

Investor & Treasury Services

| | As at or for the three months ended | | |
|--|-------------------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| (Millions of Canadian dollars, except percentage amounts and as otherwise noted) | | | |
| Net interest income | \$ (31) | \$ 19 | \$ 128 |
| Non-interest income | 662 | 605 | 548 |
| Total revenue | 631 | 624 | 676 |
| Non-interest expense | 418 | 421 | 389 |
| Net income before income taxes | 213 | 203 | 287 |
| Net income | \$ 161 | \$ 155 | \$ 219 |
| Selected balance sheet and other information | | | |
| ROE | 17.3% | 19.2% | 26.9% |
| Average deposits | \$ 171,900 | \$ 163,600 | \$ 155,300 |
| Average client deposits | 59,200 | 59,200 | 56,900 |
| Average wholesale funding deposits | 112,700 | 104,400 | 98,400 |
| AUA ⁽¹⁾ | 4,100,900 | 4,283,100 | 4,431,800 |
| Average AUA | 4,191,300 | 4,295,200 | 4,439,300 |

(1) Represents period-end spot balances.

Q1 2019 vs. Q1 2018

Net income decreased \$58 million or 26%, primarily due to lower funding and liquidity revenue, higher costs in support of business growth, and lower revenue from our asset services business. These factors were partially offset by improved client deposit margins.

Total revenue decreased \$45 million or 7%, mainly due to lower funding and liquidity revenue driven by gains from the disposition of certain securities in the prior year and the impact of reduced money market opportunities in the current year. Lower revenue from our asset services business due to challenging market conditions and lower client activity also contributed to the decrease. These factors were partially offset by improved client deposit margins.

Non-interest expense increased \$29 million or 7%, largely driven by higher costs in support of business growth mainly reflecting staff-related costs and increased investment in technology initiatives, as well as higher regulatory costs.

Q1 2019 vs. Q4 2018

Net income increased \$6 million or 4%, primarily due to higher funding and liquidity revenue, lower technology costs, and improved client deposit margins. These factors were partially offset by annual regulatory costs.

Total revenue increased \$7 million or 1%, mainly due to higher funding and liquidity revenue driven by capitalizing on money market opportunities in the quarter and improved client deposit margins. These factors were partially offset by gains from the disposition of certain securities in the prior quarter.

Non-interest expense decreased \$3 million or 1%, largely driven by lower technology costs and decreased staff-related costs, partially offset by annual regulatory costs in the current period.

Capital Markets

| | As at or for the three months ended | | |
|--|-------------------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| (Millions of Canadian dollars, except percentage amounts and as otherwise noted) | | | |
| Net interest income (1) | \$ 1,006 | \$ 947 | \$ 866 |
| Non-interest income (1) | 1,092 | 1,109 | 1,309 |
| Total revenue (1) | 2,098 | 2,056 | 2,175 |
| PCL on performing assets | 38 | 17 | (25) |
| PCL on impaired assets | 102 | 15 | 45 |
| PCL | 140 | 32 | 20 |
| Non-interest expense | 1,230 | 1,244 | 1,214 |
| Net income before income taxes | 728 | 780 | 941 |
| Net income | \$ 653 | \$ 666 | \$ 748 |
| Revenue by business | | | |
| Corporate and Investment Banking | \$ 927 | \$ 1,087 | \$ 994 |
| Global Markets | 1,227 | 1,035 | 1,221 |
| Other | (56) | (66) | (40) |
| Selected balance sheet and other information | | | |
| ROE | 10.8% | 11.8% | 14.7% |
| Average total assets | \$ 643,700 | \$ 591,700 | \$ 570,200 |
| Average trading securities | 102,100 | 88,000 | 100,800 |
| Average loans and acceptances, net | 98,400 | 90,700 | 81,400 |
| Average deposits | 79,000 | 74,600 | 64,900 |
| PCL on impaired loans as a % of average net loans and acceptances | 0.41% | 0.07% | 0.22% |

| | For the three months ended | |
|--|----------------------------|------------------------|
| | Q1 2019 vs. Q1 2018 | Q1 2019 vs. Q4 2018 |
| Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items | | |
| (Millions of Canadian dollars, except percentage amounts and as otherwise noted) | | |
| <i>Increase (decrease):</i> | | |
| Total revenue | \$ 80 | \$ 36 |
| Non-interest expense | 38 | 20 |
| Net income | 30 | 13 |
| Percentage change in average U.S. dollar equivalent of C\$1.00 | (6)% | (2)% |
| Percentage change in average British pound equivalent of C\$1.00 | 1% | (2)% |
| Percentage change in average Euro equivalent of C\$1.00 | –% | (1)% |

(1) The taxable equivalent basis (teb) adjustment for the three months ended January 31, 2019 was \$107 million (October 31, 2018 – \$142 million; January 31, 2018 – \$92 million). For further discussion, refer to the How we measure and report our business segments section of our 2018 Annual Report.

Q1 2019 vs. Q1 2018

Net income decreased \$95 million or 13%, primarily due to higher PCL and lower revenue in Corporate and Investment Banking. These factors were partially offset by a lower effective tax rate reflecting changes in earnings mix and the impact of foreign exchange translation.

Total revenue decreased \$77 million or 4%.

Corporate and Investment Banking revenue decreased \$67 million or 7%, mainly driven by lower equity and debt origination primarily in North America due to challenging market conditions and lower issuance activity. These factors were partially offset by the impact of foreign exchange translation and higher lending revenue.

Global Markets revenue remained relatively flat. Higher equity trading revenue largely in the U.S. and the impact of foreign exchange translation were largely offset by lower fixed income trading revenue across all regions and lower equity and debt origination, primarily in North America, due to challenging market conditions throughout the earlier part of Q1 2019 driving lower client activity.

Other revenue decreased \$16 million largely reflecting gains in our legacy U.S. portfolios in the prior year.

PCL increased \$120 million, mainly due to higher PCL on performing assets, primarily driven by unfavourable changes in certain near-term macroeconomic variables. Higher PCL on impaired loans also contributed to the increase with the PCL on impaired loans ratio increasing 19 bps, primarily due to a provision taken on one account in the utilities sector. For further details, refer to Credit quality performance in the Credit risk section.

Non-interest expense increased \$16 million or 1%, mainly due to the impact of foreign exchange translation and increased technology and related costs. These factors were partially offset by lower compensation on decreased results.

Q1 2019 vs. Q4 2018

Net income decreased \$13 million or 2%, primarily due to lower revenue in Corporate and Investment Banking and higher PCL. These factors were partially offset by higher revenue in Global Markets and a lower effective tax rate reflecting changes in earnings mix.

Total revenue increased \$42 million or 2%, mainly due to higher equity, fixed income and foreign exchange trading revenue. The impact of foreign exchange translation also contributed to the increase. These factors were partially offset by lower debt and equity origination, primarily in North America due to challenging market conditions throughout the earlier part of Q1 2019, decreased loan syndication activity primarily in North America and lower municipal banking activity.

PCL increased \$108 million, primarily due to higher PCL on impaired loans. PCL on impaired loans ratio increased 34 bps, primarily due to a provision taken on one account in the utilities sector. For further details, refer to Credit quality performance in the Credit risk section.

Non-interest expense decreased \$14 million or 1%, mainly due to lower compensation and decreased regulatory and technology costs, partially offset by the impact of foreign exchange translation.

Corporate Support

| (Millions of Canadian dollars) | For the three months ended | | |
|---|----------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| Net interest income (loss) ⁽¹⁾ | \$ 31 | \$ 17 | \$ (17) |
| Non-interest income (loss) ⁽¹⁾ | (116) | (171) | (98) |
| Total revenue ⁽¹⁾ | (85) | (154) | (115) |
| PCL | – | – | (1) |
| Non-interest expense | 31 | 10 | 54 |
| Net income (loss) before income taxes ⁽¹⁾ | (116) | (164) | (168) |
| Income taxes (recoveries) ⁽¹⁾ | (140) | (184) | 32 |
| Net income (loss) ⁽²⁾ | \$ 24 | \$ 20 | \$ (200) |

(1) Teb adjusted.

(2) Net income reflects income attributable to both shareholders and Non-Controlling Interests (NCI). Net income attributable to NCI for the three months ended January 31, 2019 was \$nil (October 31, 2018 – \$(1) million; January 31, 2018 – \$9 million).

Due to the nature of activities and consolidation adjustments reported in this segment, we believe that a comparative period analysis is not relevant. The following identifies material items affecting the reported results in each period.

Total revenue and income taxes (recoveries) in each period in Corporate Support include the deduction of the teb adjustments related to the gross-up of income from Canadian taxable corporate dividends and the U.S. tax credit investment business recorded in Capital Markets. The amount deducted from revenue was offset by an equivalent increase in income taxes (recoveries).

The teb amount for the three months ended January 31, 2019 was \$107 million, as compared to \$142 million in the prior quarter and \$92 million last year.

The following identifies the material items, other than the teb impacts noted previously, affecting the reported results in each period.

Q1 2019

Net income was \$24 million, largely reflecting net favourable tax adjustments.

Q4 2018

Net income was \$20 million, largely reflecting net favourable tax adjustments.

Q1 2018

Net loss was \$200 million, largely due to the impact of the U.S. Tax Reform of \$178 million which was primarily related to the write-down of net deferred tax assets.

Quarterly results and trend analysis

Our quarterly results are impacted by a number of trends and recurring factors, which include seasonality of certain businesses, general economic and market conditions, and fluctuations in the Canadian dollar relative to other currencies. The following table summarizes our results for the last eight quarters (the period):

Quarterly results ⁽¹⁾

| (Millions of Canadian dollars, except per share and percentage amounts) | 2019 | 2018 | | | | 2017 | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 |
| Personal & Commercial Banking | \$ 4,418 | \$ 4,364 | \$ 4,284 | \$ 4,103 | \$ 4,165 | \$ 4,019 | \$ 3,970 | \$ 3,798 |
| Wealth Management | 2,948 | 2,740 | 2,798 | 2,605 | 2,783 | 2,562 | 2,547 | 2,481 |
| Insurance | 1,579 | 1,039 | 1,290 | 806 | 1,144 | 1,612 | 1,009 | 1,448 |
| Investor & Treasury Services | 631 | 624 | 620 | 671 | 676 | 602 | 594 | 608 |
| Capital Markets ⁽²⁾ | 2,098 | 2,056 | 2,157 | 2,010 | 2,175 | 1,954 | 2,040 | 2,117 |
| Corporate Support ⁽²⁾ | (85) | (154) | (124) | (141) | (115) | (226) | (72) | (40) |
| Total revenue | \$ 11,589 | \$ 10,669 | \$ 11,025 | \$ 10,054 | \$ 10,828 | \$ 10,523 | \$ 10,088 | \$ 10,412 |
| PCL ⁽³⁾ | 514 | 353 | 346 | 274 | 334 | 234 | 320 | 302 |
| PBCAE | 1,225 | 494 | 925 | 421 | 836 | 1,137 | 643 | 1,090 |
| Non-interest expense | 5,912 | 5,882 | 5,858 | 5,482 | 5,611 | 5,611 | 5,537 | 5,331 |
| Net income before income taxes | \$ 3,938 | \$ 3,940 | \$ 3,896 | \$ 3,877 | \$ 4,047 | \$ 3,541 | \$ 3,588 | \$ 3,689 |
| Income taxes | 766 | 690 | 787 | 817 | 1,035 | 704 | 792 | 880 |
| Net income | \$ 3,172 | \$ 3,250 | \$ 3,109 | \$ 3,060 | \$ 3,012 | \$ 2,837 | \$ 2,796 | \$ 2,809 |
| EPS – basic | \$ 2.15 | \$ 2.21 | \$ 2.10 | \$ 2.06 | \$ 2.02 | \$ 1.89 | \$ 1.86 | \$ 1.86 |
| – diluted | 2.15 | 2.20 | 2.10 | 2.06 | 2.01 | 1.88 | 1.85 | 1.85 |
| Segments – net income (loss) | | | | | | | | |
| Personal & Commercial Banking | \$ 1,571 | \$ 1,538 | \$ 1,510 | \$ 1,459 | \$ 1,521 | \$ 1,404 | \$ 1,399 | \$ 1,360 |
| Wealth Management | 597 | 553 | 578 | 537 | 597 | 491 | 486 | 431 |
| Insurance | 166 | 318 | 158 | 172 | 127 | 265 | 161 | 166 |
| Investor & Treasury Services | 161 | 155 | 155 | 212 | 219 | 156 | 178 | 193 |
| Capital Markets | 653 | 666 | 698 | 665 | 748 | 584 | 611 | 668 |
| Corporate Support | 24 | 20 | 10 | 15 | (200) | (63) | (39) | (9) |
| Net income | \$ 3,172 | \$ 3,250 | \$ 3,109 | \$ 3,060 | \$ 3,012 | \$ 2,837 | \$ 2,796 | \$ 2,809 |
| Effective income tax rate | 19.5% | 17.5% | 20.2% | 21.1% | 25.6% | 19.9% | 22.1% | 23.9% |
| Period average US\$ equivalent of C\$1.00 | \$ 0.749 | \$ 0.767 | \$ 0.767 | \$ 0.778 | \$ 0.794 | \$ 0.792 | \$ 0.770 | \$ 0.746 |

(1) Fluctuations in the Canadian dollar relative to other foreign currencies have affected our consolidated results over the period.

(2) Teb adjusted. For further discussion, refer to the How we measure and report our business segments section of our 2018 Annual Report.

(3) Effective November 1, 2017, we adopted IFRS 9, *Financial Instruments*. Under IFRS 9, PCL relates primarily to loans, acceptances, and commitments, and also applies to all financial assets except for those classified or designated as FVTPL and equity securities designated as fair value through other comprehensive income (FVOCI). Prior to the adoption of IFRS 9, PCL related only to loans, acceptances, and commitments. PCL on loans, acceptances, and commitments is comprised of PCL on impaired loans (Stage 3 PCL under IFRS 9 and PCL on impaired loans under IAS 39) and PCL on performing loans (Stage 1 and Stage 2 PCL under IFRS 9 and PCL on loans not yet identified as impaired under IAS 39).

Seasonality

Seasonal factors may impact our results in certain quarters. The first quarter has historically been stronger for our Capital Markets businesses. The second quarter has fewer days than the other quarters, which generally results in a decrease in net interest income and certain expense items. The third and fourth quarters include the summer months which results in lower client activity and may negatively impact the results of our Capital Markets' brokerage business and our Wealth Management's investment management business.

Trend analysis

Earnings have generally trended upward over the period. However, results in the first quarter of 2019 were impacted by challenging market conditions throughout the earlier part of the quarter. Quarterly earnings are also affected by foreign currency translation.

Personal & Commercial Banking revenue has benefitted from solid volume growth, higher spreads since the latter half of 2017, and higher fee-based revenue.

Wealth Management revenue has generally trended upwards primarily due to growth in average fee-based client assets which benefitted from net sales and market appreciation, and the impact of higher interest rates and volume growth driving higher net interest income since the first half of 2017. The change in the fair value of the hedges related to our U.S. share-based compensation plans, which is largely offset in Non-interest expense, also contributed to fluctuations in revenue over the period.

Insurance revenue fluctuated over the period, primarily due to the impact of changes in the fair value of investments backing our policyholder liabilities. Since 2017, revenues have generally benefitted from the impact of new group annuity and restructured international life contracts, which are largely offset in PBCAE. We have also benefitted from business growth in Canadian and International Insurance throughout 2018 and the first quarter of 2019.

Investor & Treasury Services revenue is impacted by fluctuations in market conditions and client activity. Revenue generally remained stable throughout the period, with the first half of 2018 trending higher due to generally higher market volatility, growth in client deposits, and increased client activity from our asset services business, combined with an increase in funding & liquidity performance, generally experienced in the first quarter of each year, driven by higher spreads and money market opportunities.

Capital Markets revenue is influenced, to a large extent, by market conditions and activity in the fixed income and equity trading business, with the first quarter results generally stronger than the remaining quarters. The second quarter of 2018 experienced lower equity originations driven by lower market activity, decreased fixed income trading across all regions, and lower equity trading revenue in the U.S. The decline experienced in the fourth quarter of 2018 largely resulted from lower fixed income trading revenue, primarily in North America. The first quarter of 2019 experienced higher equity and fixed income trading revenue, which was partially offset by lower debt and equity origination primarily in North America.

PCL saw a general improvement in 2017 due to lower provisions and higher recoveries in our Capital Markets and Canadian Banking portfolios and lower provisions on impaired assets for the majority of 2018. On November 1, 2017, we adopted IFRS 9, which resulted in the introduction of PCL on performing financial assets. PCL on performing assets has fluctuated over the period as it is impacted by macroeconomic conditions and volume growth. The fourth quarter of 2018 was also impacted by the restructuring of portfolios in Barbados. The first quarter of 2019 was impacted by a higher provision for impaired loans in Capital Markets taken on one account.

PBCAE has fluctuated quarterly as it includes the changes to the fair value of investments backing our policyholder liabilities, the impact of group annuity sales and restructured international life contracts, all of which are largely offset in Revenue. PBCAE has also increased due to business growth, and has been impacted by investment-related experience, and claims volumes over the period. The results are impacted by actuarial adjustments, which generally occur in the fourth quarter of each year.

While we continue to focus on efficiency management activities, Non-interest expense has generally trended upwards over the period. Growth in Non-interest expense over the period mainly reflects higher costs in support of business growth and our ongoing investments in technology and related costs, including digital initiatives. The increase in Non-interest expense in 2017 and 2018 mainly reflected higher variable compensation on improved results in Wealth Management and Capital Markets. The third quarter of 2017 was also impacted by higher severance costs. Fiscal 2018 was impacted by higher regulatory costs, and the decrease over the second and fourth quarter of 2018 mainly reflects the change in the fair value of our U.S. share-based compensation plans, which was largely offset in Revenue. The increase in the first quarter of 2019 also reflected the impact of foreign exchange translation and the change in the fair value of our U.S. share-based compensation plans, which was largely offset in Revenue, partially offset by seasonally lower marketing costs and lower professional fees.

Our effective income tax rate has fluctuated over the period, mostly due to varying levels of income reported in jurisdictions with different tax rates, as well as fluctuating levels of income from tax-advantaged sources and various levels of tax adjustments. The first quarter of 2018 was adversely impacted by the U.S. Tax Reform, which resulted in the write-down of net deferred tax assets, however, this was more than offset during 2018 by the ongoing lower corporate tax rate. Our effective income tax rate has generally been impacted over the period by net favourable tax adjustments and changes to the earnings mix.

Financial condition

Condensed balance sheets

| (Millions of Canadian dollars) | As at | |
|--|---------------------|---------------------|
| | January 31 2019 | October 31 2018 |
| Assets | | |
| Cash and due from banks | \$ 40,033 | \$ 30,209 |
| Interest-bearing deposits with banks | 38,653 | 36,471 |
| Securities, net of applicable allowance ⁽¹⁾ | 235,832 | 222,866 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 297,660 | 294,602 |
| Loans | | |
| Retail | 401,767 | 399,452 |
| Wholesale | 191,114 | 180,278 |
| Allowance for loan losses | (3,061) | (2,912) |
| Other – Derivatives | 84,816 | 94,039 |
| – Other ⁽²⁾ | 79,393 | 79,729 |
| Total assets | \$ 1,366,207 | \$ 1,334,734 |
| Liabilities | | |
| Deposits | \$ 852,564 | \$ 837,046 |
| Other – Derivatives | 81,766 | 90,238 |
| – Other ⁽²⁾ | 341,972 | 318,364 |
| Subordinated debentures | 9,255 | 9,131 |
| Total liabilities | 1,285,557 | 1,254,779 |
| Equity attributable to shareholders | 80,553 | 79,861 |
| Non-controlling interests | 97 | 94 |
| Total equity | 80,650 | 79,955 |
| Total liabilities and equity | \$ 1,366,207 | \$ 1,334,734 |

(1) Securities are comprised of Trading and Investment securities.

(2) Other – Other assets and liabilities include Segregated fund net assets and liabilities, respectively.

Q1 2019 vs. Q4 2018

Total assets increased \$31 billion or 2% from last quarter. Foreign exchange translation decreased total assets by \$6 billion.

Cash and due from banks was up \$10 billion, mainly due to higher deposits with central banks, reflecting short-term cash management activities.

Interest-bearing deposits with banks increased \$2 billion or 6%, primarily due to higher deposits with central banks, reflecting our cash management activities.

Securities, net of applicable allowance, were up \$13 billion or 6%, largely due to higher government debt trading securities.

Assets purchased under reverse repurchase agreements (reverse repos) and securities borrowed increased \$3 billion or 1%, mainly attributable to increased client activities, partially offset by higher financial netting.

Loans were up \$13 billion or 2%, largely due to volume growth, which led to higher wholesale loans and residential mortgages.

Derivative assets were down \$9 billion or 10%, primarily attributable to the impact of foreign exchange translation on foreign exchange contracts.

Total liabilities increased \$31 billion or 2%. Foreign exchange translation decreased total liabilities by \$6 billion.

Deposits increased \$16 billion or 2%, mainly as a result of higher retail deposits, driven by increased client activity and higher issuances of fixed-term notes due to funding requirements.

Derivative liabilities were down \$8 billion or 9%, primarily attributable to the impact of foreign exchange translation on foreign exchange contracts.

Other liabilities increased \$24 billion or 7%, mainly attributable to higher obligations related to repurchase agreements due to increased client activities and funding requirements, partially offset by higher financial netting.

Total equity increased \$1 billion or 1%.

Off-balance sheet arrangements

In the normal course of business, we engage in a variety of financial transactions that, for accounting purposes, are not recorded on our Consolidated Balance Sheets. Off-balance sheet transactions are generally undertaken for risk, capital and funding management purposes which benefit us and our clients. These include transactions with structured entities and may also include the issuance of guarantees. These transactions give rise to, among other risks, varying degrees of market, credit, and liquidity and funding risk, which are discussed in the Risk management section of this Q1 2019 Report to Shareholders. Our significant off-balance sheet transactions include those described on pages 47 to 49 of our 2018 Annual Report.

Risk management

Credit risk

Credit risk exposure by portfolio, sector and geography

The following table presents our credit risk exposures under the Basel regulatory defined classes and reflects exposures at default (EAD). The classification of our sectors aligns with our view of credit risk by industry. Beginning in Q1 2019 we have prospectively implemented the standardized approach for measuring counterparty credit risk (SA-CCR) under the Capital Adequacy Requirements (CAR) guidelines which primarily impacted on-balance sheet cash collateral and derivatives exposures.

| (Millions of Canadian dollars) | As at | | | | | | | October 31 2018 (1) |
|--------------------------------|----------------------------|------------------------------|------------------|------------------------------|------------------|---------------------|---------------------|------------------------|
| | January 31 2019 | | | | | | Total exposure | |
| | Credit risk | | | Counterparty credit risk (2) | | | | |
| | On-balance sheet amount | Off-balance sheet amount (3) | | Repo-style transactions | Derivatives | Total exposure | | |
| | Undrawn | Other (4) | | | | | | |
| Retail | | | | | | | | |
| Residential secured (5) | \$ 300,348 | \$ 61,224 | \$ – | \$ – | \$ – | \$ 361,572 | \$ 358,395 | |
| Qualifying revolving (6) | 25,025 | 70,202 | – | – | – | 95,227 | 89,840 | |
| Other retail | 55,704 | 14,084 | 71 | – | – | 69,859 | 66,915 | |
| Total retail | \$ 381,077 | \$ 145,510 | \$ 71 | \$ – | \$ – | \$ 526,658 | \$ 515,150 | |
| Wholesale | | | | | | | | |
| Agriculture | \$ 8,799 | \$ 1,723 | \$ 39 | \$ – | \$ 64 | \$ 10,625 | \$ 10,358 | |
| Automotive | 9,898 | 7,053 | 359 | – | 1,215 | 18,525 | 16,220 | |
| Banking | 40,633 | 1,788 | 531 | 51,701 | 19,528 | 114,181 | 128,858 | |
| Consumer discretionary | 16,770 | 7,810 | 611 | – | 522 | 25,713 | 24,592 | |
| Consumer staples | 5,174 | 6,490 | 513 | – | 1,036 | 13,213 | 12,167 | |
| Oil & gas | 6,868 | 10,784 | 1,440 | – | 1,370 | 20,462 | 20,090 | |
| Financial services | 24,140 | 22,173 | 2,903 | 109,330 | 15,998 | 174,544 | 191,133 | |
| Financing products | 1,351 | 1,389 | 358 | 167 | 1,017 | 4,282 | 3,214 | |
| Forest products | 1,455 | 743 | 89 | – | 40 | 2,327 | 2,185 | |
| Governments | 119,675 | 5,962 | 1,514 | 8,638 | 6,711 | 142,500 | 136,214 | |
| Industrial products | 6,976 | 7,803 | 694 | – | 719 | 16,192 | 17,111 | |
| Information technology | 6,387 | 5,948 | 191 | – | 4,031 | 16,557 | 12,155 | |
| Investments | 15,870 | 1,046 | 389 | 13 | 176 | 17,494 | 17,670 | |
| Mining & metals | 1,537 | 4,130 | 914 | – | 158 | 6,739 | 6,473 | |
| Public works & infrastructure | 1,932 | 1,799 | 424 | – | 171 | 4,326 | 4,275 | |
| Real estates & related | 56,858 | 11,259 | 1,373 | – | 661 | 70,151 | 68,045 | |
| Other services | 25,314 | 11,332 | 918 | 1 | 1,091 | 38,656 | 37,774 | |
| Telecom & media | 6,832 | 11,822 | 259 | – | 1,221 | 20,134 | 21,741 | |
| Transportation | 5,691 | 5,857 | 2,272 | – | 1,517 | 15,337 | 14,916 | |
| Utilities | 10,274 | 18,735 | 3,900 | – | 3,059 | 35,968 | 35,097 | |
| Other sectors | 2,699 | 293 | 1 | 11 | 16,652 | 19,656 | 14,259 | |
| Total wholesale | \$ 375,133 | \$ 145,939 | \$ 19,692 | \$ 169,861 | \$ 76,957 | \$ 787,582 | \$ 794,547 | |
| Total exposure (7) | \$ 756,210 | \$ 291,449 | \$ 19,763 | \$ 169,861 | \$ 76,957 | \$ 1,314,240 | \$ 1,309,697 | |
| By geography (8) | | | | | | | | |
| Canada | \$ 522,082 | \$ 211,263 | \$ 9,956 | \$ 75,296 | \$ 32,521 | \$ 851,118 | \$ 833,074 | |
| U.S. | 146,940 | 59,663 | 8,520 | 39,788 | 17,781 | 272,692 | 273,652 | |
| Europe | 57,051 | 18,162 | 1,151 | 49,862 | 22,251 | 148,477 | 162,254 | |
| Other International | 30,137 | 2,361 | 136 | 4,915 | 4,404 | 41,953 | 40,717 | |
| Total exposure (7) | \$ 756,210 | \$ 291,449 | \$ 19,763 | \$ 169,861 | \$ 76,957 | \$ 1,314,240 | \$ 1,309,697 | |

(1) Amounts previously reflected gross credit risk exposures.

(2) Counterparty credit risk EAD reflects exposure amounts after netting. Collateral is included in EAD for repo-style transactions to the extent allowed by regulatory guidelines.

(3) EAD for undrawn credit commitments and other off-balance sheet amounts are reported after the application of credit conversion factors.

(4) Includes other off-balance sheet exposures such as letters of credit and guarantees.

(5) Includes residential mortgages and home equity lines of credit.

(6) Includes credit cards, unsecured lines of credit and overdraft protection products.

(7) Excludes securitization, banking book equities and other assets not subject to the standardized or Internal Ratings Based Approach.

(8) Geographic profile is based on the country of residence of the borrower.

Q1 2019 vs. Q4 2018

Total credit risk exposure increased \$5 billion from the prior quarter, primarily due to growth in loans and acceptances, higher deposits with central banks, and higher undrawn retail exposures, largely offset by decreases related to cash collateral and derivatives due to the adoption of SA-CCR in Q1 2019.

Retail exposure increased \$12 billion or 2%, largely driven by growth in the qualifying revolving and residential secured portfolios.

Wholesale exposure decreased \$7 billion or 1%, primarily due to the adoption of SA-CCR as noted above, and lower undrawn exposures partially offset by growth in loans and acceptances in the governments and other sectors.

The geographic mix of our credit risk exposure increased in Canada and decreased in Europe. Our exposure in Canada, the U.S., Europe and Other International was 65%, 21%, 11% and 3%, respectively (October 31, 2018 – 64%, 21%, 12% and 3%, respectively). The increase in Canada was largely driven by business growth in loans and acceptances. The decrease in Europe was driven by the reduction of cash collateral and derivatives both due to the adoption of SA-CCR as noted above.

Net European exposure by country, asset type and client type ^{(1) (2)}

| (Millions of Canadian dollars) | As at | | | | | | | | October 31 2018 |
|--|----------------------|---------------------------|----------------------------|-----------------|------------------|------------------|------------------|------------------|--------------------|
| | January 31 2019 | | | | | | | | |
| | Asset type | | | | Client type | | | | |
| | Loans Outstanding | Securities ⁽³⁾ | Repo-style transactions | Derivatives | Financials | Sovereign | Corporate | Total | |
| U.K. | \$ 8,405 | \$ 22,688 | \$ 333 | \$ 1,361 | \$ 13,424 | \$ 11,558 | \$ 7,805 | \$ 32,787 | \$ 20,078 |
| Germany | 1,671 | 5,962 | – | 253 | 3,777 | 2,311 | 1,798 | 7,886 | 9,417 |
| France | 700 | 10,121 | 8 | 432 | 1,152 | 9,200 | 909 | 11,261 | 10,668 |
| Total U.K., Germany, France | \$ 10,776 | \$ 38,771 | \$ 341 | \$ 2,046 | \$ 18,353 | \$ 23,069 | \$ 10,512 | \$ 51,934 | \$ 40,163 |
| Ireland | \$ 795 | \$ 29 | \$ 327 | \$ 23 | \$ 408 | \$ 4 | \$ 762 | \$ 1,174 | \$ 931 |
| Italy | 83 | 167 | – | 19 | 118 | 63 | 88 | 269 | 677 |
| Portugal | – | 12 | 32 | – | 33 | – | 11 | 44 | 33 |
| Spain | 669 | 186 | – | 17 | 144 | 1 | 727 | 872 | 1,443 |
| Total peripheral | \$ 1,547 | \$ 394 | \$ 359 | \$ 59 | \$ 703 | \$ 68 | \$ 1,588 | \$ 2,359 | \$ 3,084 |
| Luxembourg ⁽⁴⁾ | \$ 1,875 | \$ 7,953 | \$ 242 | \$ 51 | \$ 1,516 | \$ 7,544 | \$ 1,061 | \$ 10,121 | \$ 9,000 |
| Netherlands ⁽⁴⁾ | 593 | 1,038 | 45 | 176 | 1,015 | 4 | 833 | 1,852 | 2,815 |
| Norway | 184 | 1,796 | 54 | 40 | 1,640 | 221 | 213 | 2,074 | 1,871 |
| Sweden | 224 | 3,593 | 46 | 9 | 2,334 | 1,295 | 243 | 3,872 | 4,308 |
| Switzerland | 451 | 5,537 | 140 | 114 | 515 | 5,258 | 469 | 6,242 | 6,835 |
| Other | 1,506 | 1,793 | 141 | 239 | 1,225 | 832 | 1,622 | 3,679 | 3,795 |
| Total other Europe | \$ 4,833 | \$ 21,710 | \$ 668 | \$ 629 | \$ 8,245 | \$ 15,154 | \$ 4,441 | \$ 27,840 | \$ 28,624 |
| Net exposure to Europe ⁽⁵⁾ | \$ 17,156 | \$ 60,875 | \$ 1,368 | \$ 2,734 | \$ 27,301 | \$ 38,291 | \$ 16,541 | \$ 82,133 | \$ 71,871 |

(1) Geographic profile is based on country of risk, which reflects our assessment of the geographic risk associated with a given exposure. Typically, this is the residence of the borrower.

(2) Exposures are calculated on a fair value basis and net of collateral, which includes \$114.8 billion against repo-style transactions (October 31, 2018 – \$111.1 billion) and \$10.7 billion against derivatives (October 31, 2018 – \$11.6 billion).

(3) Securities include \$13.9 billion of trading securities (October 31, 2018 – \$16.2 billion), \$33.7 billion of deposits (October 31, 2018 – \$23.3 billion), and \$13.3 billion of securities carried at FVOCI (October 31, 2018 – \$12.5 billion).

(4) Excludes \$1.8 billion (October 31, 2018 – \$2.5 billion) of exposures to supranational agencies.

(5) Reflects \$1.5 billion of mitigation through credit default swaps, which are largely used to hedge single name exposures and market risk (October 31, 2018 – \$1.2 billion).

Q1 2019 vs. Q4 2018

Net credit risk exposure to Europe increased \$10 billion from last quarter, primarily driven by an increase in deposits with central banks. Our net exposure to peripheral Europe, which includes Ireland, Italy, Portugal and Spain, decreased \$725 million during the quarter to \$2.4 billion.

Our European corporate loan book is managed on a global basis with underwriting standards reflecting the same approach to the use of our balance sheet as we have applied in both Canada and the U.S. PCL on loans taken on this portfolio was not material this quarter. The gross impaired loans ratio of this loan book was 10 bps, unchanged from last quarter.

Residential mortgages and home equity lines of credit (insured vs. uninsured)

Residential mortgages and home equity lines of credit are secured by residential properties. The following table presents a breakdown by geographic region:

| (Millions of Canadian dollars, except percentage amounts) | As at January 31, 2019 | | | | | |
|---|------------------------|------------|-------------------|------------|-------------------|-----------------------------|
| | Residential mortgages | | | | | Home equity lines of credit |
| | Insured (1) | | Uninsured | | Total | Total |
| Region (2) | | | | | | |
| Canada | | | | | | |
| Atlantic provinces | \$ 7,575 | 54% | \$ 6,579 | 46% | \$ 14,154 | \$ 1,900 |
| Quebec | 12,777 | 40 | 19,387 | 60 | 32,164 | 3,644 |
| Ontario | 37,802 | 32 | 80,570 | 68 | 118,372 | 16,613 |
| Alberta | 20,490 | 55 | 17,010 | 45 | 37,500 | 6,619 |
| Saskatchewan and Manitoba | 8,950 | 51 | 8,593 | 49 | 17,543 | 2,475 |
| B.C. and territories | 15,274 | 31 | 33,946 | 69 | 49,220 | 8,302 |
| Total Canada (3) | \$ 102,868 | 38% | \$ 166,085 | 62% | \$ 268,953 | \$ 39,553 |
| U.S. (4) | 1 | – | 14,212 | 100 | 14,213 | 1,937 |
| Other International (4) | 7 | – | 3,139 | 100 | 3,146 | 1,443 |
| Total International | \$ 8 | –% | \$ 17,351 | 100% | \$ 17,359 | \$ 3,380 |
| Total | \$ 102,876 | 36% | \$ 183,436 | 64% | \$ 286,312 | \$ 42,933 |

| (Millions of Canadian dollars, except percentage amounts) | As at October 31, 2018 | | | | | |
|---|------------------------|------------|-------------------|------------|-------------------|-----------------------------|
| | Residential mortgages | | | | | Home equity lines of credit |
| | Insured (1) | | Uninsured | | Total | Total |
| Region (2) | | | | | | |
| Canada | | | | | | |
| Atlantic provinces | \$ 7,616 | 54% | \$ 6,398 | 46% | \$ 14,014 | \$ 1,926 |
| Quebec | 13,045 | 41 | 18,911 | 59 | 31,956 | 3,730 |
| Ontario | 38,708 | 33 | 77,649 | 67 | 116,357 | 16,811 |
| Alberta | 20,615 | 55 | 16,738 | 45 | 37,353 | 6,706 |
| Saskatchewan and Manitoba | 9,007 | 51 | 8,503 | 49 | 17,510 | 2,534 |
| B.C. and territories | 15,452 | 32 | 33,189 | 68 | 48,641 | 8,436 |
| Total Canada (3) | \$ 104,443 | 39% | \$ 161,388 | 61% | \$ 265,831 | \$ 40,143 |
| U.S. (4) | 1 | – | 13,492 | 100 | 13,493 | 2,099 |
| Other International (4) | 7 | – | 3,140 | 100 | 3,147 | 1,513 |
| Total International | \$ 8 | –% | \$ 16,632 | 100% | \$ 16,640 | \$ 3,612 |
| Total | \$ 104,451 | 37% | \$ 178,020 | 63% | \$ 282,471 | \$ 43,755 |

- (1) Insured residential mortgages are mortgages whereby our exposure to default is mitigated by insurance through the Canada Mortgage and Housing Corporation (CMHC) or other private mortgage default insurers.
- (2) Region is based upon address of the property mortgaged. The Atlantic provinces are comprised of Newfoundland and Labrador, Prince Edward Island, Nova Scotia and New Brunswick, and B.C. and territories are comprised of British Columbia, Nunavut, Northwest Territories and Yukon.
- (3) Total consolidated residential mortgages in Canada of \$269 billion (October 31, 2018 – \$266 billion) was largely comprised of \$246 billion (October 31, 2018 – \$243 billion) of residential mortgages and \$7 billion (October 31, 2018 – \$7 billion) of mortgages with commercial clients, of which \$4 billion (October 31, 2018 – \$4 billion) are insured mortgages, both in Canadian Banking, and \$16 billion (October 31, 2018 – \$16 billion) of residential mortgages in Capital Markets held for securitization purposes.
- (4) Home equity lines of credit include term loans collateralized by residential mortgages.

Home equity lines of credit are uninsured and reported within the personal loan category. As at January 31, 2019, home equity lines of credit in Canadian Banking were \$39 billion (October 31, 2018 – \$40 billion). Approximately 98% of these home equity lines of credit (October 31, 2018 – 98%) are secured by a first lien on real estate, and 7% (October 31, 2018 – 7%) of the total Homeline clients pay the scheduled interest payment only.

Residential mortgages portfolio by amortization period

The following table provides a summary of the percentage of residential mortgages that fall within the remaining amortization periods based upon current customer payment amounts, which incorporate payments larger than the minimum contractual amount and/or higher frequency of payments:

| | As at | | | | | |
|----------------------------|--------------------|---------------------------------|-------------|--------------------|---------------------------------|-------------|
| | January 31 2019 | | | October 31 2018 | | |
| | Canada | U.S. and other International | Total | Canada | U.S. and other International | Total |
| Amortization period | | | | | | |
| ≤ 25 years | 70% | 39% | 69% | 70% | 40% | 68% |
| > 25 years ≤ 30 years | 23 | 61 | 25 | 23 | 60 | 25 |
| > 30 years ≤ 35 years | 5 | – | 4 | 5 | – | 5 |
| > 35 years | 2 | – | 2 | 2 | – | 2 |
| Total | 100% | 100% | 100% | 100% | 100% | 100% |

Average loan-to-value (LTV) ratio for newly originated and acquired uninsured residential mortgages and Homeline products

The following table provides a summary of our average LTV ratio for newly originated and acquired uninsured residential mortgages and homeline products by geographic region:

| | For the three months ended | | | |
|---|------------------------------|--------------------------|------------------------------|--------------------------|
| | January 31 2019 | | October 31 2018 | |
| | Uninsured | | Uninsured | |
| Region (3) | Residential mortgages (1) | Homeline products (2) | Residential mortgages (1) | Homeline products (2) |
| Atlantic provinces | 74% | 74% | 72% | 74% |
| Quebec | 71 | 73 | 71 | 73 |
| Ontario | 70 | 67 | 70 | 67 |
| Alberta | 72 | 71 | 73 | 71 |
| Saskatchewan and Manitoba | 74 | 74 | 74 | 74 |
| B.C. and territories | 66 | 64 | 67 | 64 |
| U.S. | 74 | n.m. | 69 | n.m. |
| Other International | 71 | n.m. | 66 | n.m. |
| Average of newly originated and acquired for the period (4), (5) | 70% | 68% | 70% | 68% |
| Total Canadian Banking residential mortgages portfolio (6) | 56% | 50% | 55% | 49% |

(1) Residential mortgages exclude residential mortgages within the Homeline products.

(2) Homeline products are comprised of both residential mortgages and home equity lines of credit.

(3) Region is based upon address of the property mortgaged. The Atlantic provinces are comprised of Newfoundland and Labrador, Prince Edward Island, Nova Scotia and New Brunswick, and B.C. and territories are comprised of British Columbia, Nunavut, Northwest Territories and Yukon.

(4) The average LTV ratio for newly originated and acquired uninsured residential mortgages and Homeline products is calculated on a weighted basis by mortgage amounts at origination.

(5) For newly originated mortgages and Homeline products, LTV is calculated based on the total facility amount for the residential mortgage and Homeline product divided by the value of the related residential property.

(6) Weighted by mortgage balances and adjusted for property values based on the Teranet – National Bank National Composite House Price Index.

n.m. not meaningful

We employ a risk-based approach to property valuation. Property valuation methods include automated valuation models (AVM) and appraisals. An AVM is a tool that estimates the value of a property by reference to market data including sales of comparable properties and price trends specific to the Metropolitan Statistical Area in which the property being valued is located. Using a risk-based approach, we also employ appraisals which can include drive-by or full on-site appraisals.

We continue to actively manage our entire mortgage portfolio and to perform stress testing based on a combination of increasing unemployment, rising interest rates and a downturn in real estate markets.

Credit quality performance

The following credit quality performance tables and analysis provide information on loans, which represents loans, acceptances and commitments, and other financial assets.

Provision for (recovery of) credit loss

| (Millions of Canadian dollars, except percentage amounts) | For the three months ended | | |
|---|----------------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| Personal & Commercial Banking | \$ 347 | \$ 297 | \$ 312 |
| Wealth Management | 26 | 4 | (2) |
| Capital Markets | 143 | 32 | 25 |
| Corporate Support and other | – | – | (1) |
| PCL – Loans | \$ 516 | \$ 333 | \$ 334 |
| PCL – Other financial assets | (2) | 20 | – |
| Total PCL | \$ 514 | \$ 353 | \$ 334 |
| Retail | \$ 33 | \$ 26 | \$ 20 |
| Wholesale | 60 | 18 | (11) |
| PCL on performing loans | \$ 93 | \$ 44 | \$ 9 |
| Retail | \$ 269 | \$ 248 | \$ 245 |
| Wholesale | 154 | 41 | 80 |
| PCL on impaired loans | \$ 423 | \$ 289 | \$ 325 |
| PCL – Loans | \$ 516 | \$ 333 | \$ 334 |
| PCL ratio – Loans (1) | 0.34% | 0.23% | 0.24% |
| PCL on impaired loans ratio (2) | 0.28% | 0.20% | 0.23% |
| Additional information by geography | | | |
| Canada (3) | | | |
| Residential mortgages | \$ 10 | \$ 17 | \$ 10 |
| Personal | 121 | 121 | 113 |
| Credit cards | 116 | 115 | 107 |
| Small business | 5 | 6 | 7 |
| Retail | 252 | 259 | 237 |
| Wholesale | 41 | 22 | 34 |
| PCL on impaired loans | \$ 293 | \$ 281 | \$ 271 |
| U.S. (3) | | | |
| Retail | \$ 2 | \$ 1 | \$ 1 |
| Wholesale | 110 | 34 | 22 |
| PCL on impaired loans | \$ 112 | \$ 35 | \$ 23 |
| Other International (3) | | | |
| Retail | \$ 15 | \$ (12) | \$ 7 |
| Wholesale | 3 | (15) | 24 |
| PCL on impaired loans | \$ 18 | \$ (27) | \$ 31 |
| PCL on impaired loans | \$ 423 | \$ 289 | \$ 325 |

(1) PCL ratio – Loans is calculated using PCL on Loans as a percentage of average net loans and acceptances.

(2) PCL on impaired loans ratio is calculated using PCL on impaired loans as a percentage of average net loans and acceptances.

(3) Geographic information is based on residence of borrower.

Q1 2019 vs. Q1 2018

Total PCL was \$514 million. PCL on loans of \$516 million increased \$182 million, or 54% from the prior year, mainly due to higher provisions in Capital Markets, Personal & Commercial Banking and Wealth Management. The PCL ratio on loans of 34 bps increased 10 bps.

PCL on performing loans of \$93 million, compared to \$9 million in the prior year, driven by unfavourable changes in certain near-term macroeconomic variables, largely impacting Capital Markets and Wealth Management.

PCL on impaired loans of \$423 million was \$98 million higher than the prior year, mainly due to increased provisions in Capital Markets and Personal & Commercial Banking.

PCL on loans in Personal & Commercial Banking increased \$35 million, reflecting higher provisions on impaired loans across most portfolios.

PCL on loans in Wealth Management increased \$28 million, primarily reflecting higher provisions on performing loans in U.S. Wealth Management (including City National) as described above.

PCL on loans in Capital Markets increased \$118 million, largely driven by higher provisions on performing loans as described above. Higher provisions on impaired loans also contributed to the increase, mainly driven by one account in the utilities sector.

Q1 2019 vs. Q4 2018

PCL on loans of \$516 million increased \$183 million, or 55% from the prior quarter, mainly due to higher provisions in Capital Markets and Personal & Commercial Banking. The PCL ratio on loans of 34 bps increased 11 bps.

PCL on performing loans of \$93 million, compared to \$44 million in the prior quarter, was driven by unfavourable changes in certain near-term macroeconomic variables, largely impacting Capital Markets and Wealth Management.

PCL on impaired loans of \$423 million increased \$134 million from the prior quarter, mainly due to higher provisions in Capital Markets and Personal & Commercial Banking.

PCL on loans in Personal & Commercial Banking increased \$50 million, primarily reflecting higher provisions on impaired loans in the Caribbean Banking and Canadian Business Banking portfolios.

PCL on loans in Wealth Management increased \$22 million, primarily reflecting an increase in provisions on performing loans in U.S. Wealth Management (including City National) as described above.

PCL on loans in Capital Markets increased \$111 million, largely driven by a provision on impaired loans taken on one account in the utilities sector. Higher PCL on performing loans also contributed to the increase.

Gross impaired loans

| | As at | | |
|--|--------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| (Millions of Canadian dollars, except percentage amounts) | | | |
| Personal & Commercial Banking | \$ 1,653 | \$ 1,605 | \$ 1,713 |
| Wealth Management | 223 | 203 | 273 |
| Capital Markets | 906 | 375 | 541 |
| Corporate Support and other | — | — | — |
| Total GIL | \$ 2,782 | \$ 2,183 | \$ 2,527 |
| Canada ⁽¹⁾ | | | |
| Retail | \$ 749 | \$ 723 | \$ 715 |
| Wholesale | 407 | 396 | 518 |
| GIL | \$ 1,156 | \$ 1,119 | \$ 1,233 |
| U.S. ⁽¹⁾ | | | |
| Retail | \$ 30 | \$ 23 | \$ 39 |
| Wholesale | 949 | 401 | 386 |
| GIL | \$ 979 | \$ 424 | \$ 425 |
| Other International ⁽¹⁾ | | | |
| Retail | \$ 331 | \$ 327 | \$ 327 |
| Wholesale | 316 | 313 | 542 |
| GIL | \$ 647 | \$ 640 | \$ 869 |
| Total GIL | \$ 2,782 | \$ 2,183 | \$ 2,527 |
| Impaired loans, beginning balance | \$ 2,183 | \$ 2,321 | \$ 2,576 |
| Classified as impaired during the period (new impaired) ⁽²⁾ | 1,133 | 553 | 694 |
| Net repayments ⁽²⁾ | (99) | (107) | (126) |
| Amounts written off | (377) | (382) | (321) |
| Other ^{(2), (3)} | (58) | (202) | (296) |
| Impaired loans, balance at end of period | \$ 2,782 | \$ 2,183 | \$ 2,527 |
| GIL ratio ⁽⁴⁾ | | | |
| Total GIL ratio | 0.46% | 0.37% | 0.45% |
| Personal & Commercial Banking | 0.37% | 0.37% | 0.41% |
| Canadian Banking | 0.26% | 0.26% | 0.29% |
| Caribbean Banking | 6.54% | 6.36% | 6.44% |
| Wealth Management | 0.37% | 0.34% | 0.52% |
| Capital Markets | 0.90% | 0.41% | 0.67% |

(1) Geographic information is based on residence of borrower.

(2) Certain GIL movements for Canadian Banking retail and wholesale portfolios are generally allocated to new impaired, as return to performing status, Net repayments, sold, and exchange and other movements amounts are not reasonably determinable. Certain GIL movements for Caribbean Banking retail and wholesale portfolios are generally allocated to Net repayments and new impaired, as return to performing status, sold, and exchange and other movements amounts are not reasonably determinable.

(3) Includes return to performing status during the period, recoveries of loans and advances previously written off, sold, and exchange and other movements.

(4) GIL as a % of related loans and acceptances.

Q1 2019 vs. Q1 2018

Total GIL of \$2,782 million increased \$255 million or 10% from the prior year, and the total GIL ratio of 46 bps increased 1 bp, mainly reflecting higher impaired loans in Capital Markets, partially offset by lower impaired loans in Personal & Commercial Banking and Wealth Management.

GIL in Personal & Commercial Banking decreased \$60 million or 4%, primarily due to lower impaired loans in our Canadian Business Banking portfolios, partially offset by higher impaired loans in our Canadian Personal Banking and Caribbean Banking portfolios.

GIL in Wealth Management decreased \$50 million or 18%, largely reflecting lower impaired loans in International Wealth Management and U.S. Wealth Management (including City National) due to repayments.

GIL in Capital Markets increased \$365 million or 67%, mainly due to one account in the utilities sector. Movements in other sectors also contributed to the change.

Q1 2019 vs. Q4 2018

Total GIL increased \$599 million or 27% from the prior quarter, and the total GIL ratio of 46 bps increased 9 bps.

GIL in Personal & Commercial Banking increased \$48 million or 3%, largely due to higher impaired loans in our Canadian Banking portfolios.

GIL in Wealth Management increased \$20 million or 10%, mainly reflecting higher impaired loans in U.S. Wealth Management (including City National).

GIL in Capital Markets increased \$531 million, mainly due to one account in the utilities sector.

Allowance for credit losses (ACL)

| (Millions of Canadian dollars) | As at | | |
|--|--------------------|--------------------|--------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| Personal & Commercial Banking | \$ 2,604 | \$ 2,536 | \$ 2,426 |
| Wealth Management | 202 | 202 | 218 |
| Capital Markets | 464 | 347 | 350 |
| Corporate Support and other | 3 | 3 | 1 |
| ACL on loans | \$ 3,273 | \$ 3,088 | \$ 2,995 |
| ACL on other financial assets | 69 | 71 | 103 |
| Total ACL | \$ 3,342 | \$ 3,159 | \$ 3,098 |
| ACL on loans is comprised of: | | | |
| ACL on performing loans | \$ 2,478 | \$ 2,388 | \$ 2,242 |
| ACL on impaired loans | 795 | 700 | 753 |
| Retail | \$ 1,785 | \$ 1,753 | \$ 1,643 |
| Wholesale | 693 | 635 | 599 |
| ACL on performing loans | \$ 2,478 | \$ 2,388 | \$ 2,242 |
| Additional information by geography | | | |
| Canada ⁽¹⁾ | | | |
| Retail | \$ 176 | \$ 168 | \$ 153 |
| Wholesale | 111 | 92 | 140 |
| ACL on impaired loans | \$ 287 | \$ 260 | \$ 293 |
| U.S. ⁽¹⁾ | | | |
| Retail | \$ 2 | \$ 1 | \$ 1 |
| Wholesale | 226 | 164 | 135 |
| ACL on impaired loans | \$ 228 | \$ 165 | \$ 136 |
| Other International ⁽¹⁾ | | | |
| Retail | \$ 169 | \$ 166 | \$ 157 |
| Wholesale | 111 | 109 | 167 |
| ACL on impaired loans | \$ 280 | \$ 275 | \$ 324 |
| ACL on impaired loans | \$ 795 | \$ 700 | \$ 753 |

(1) Geographic information is based on residence of borrower.

Q1 2019 vs. Q1 2018

Total ACL of \$3,342 million increased \$244 million or 8% from the prior year, reflecting an increase of \$278 million in ACL on loans, partially offset by a decrease of \$34 million in ACL on other financial assets.

ACL on performing loans of \$2,478 million increased \$236 million from the prior year, driven by unfavourable changes in certain near-term macroeconomic variables and volume growth, primarily impacting Personal & Commercial Banking. Capital Markets also contributed to the increase.

ACL on impaired loans of \$795 million increased \$42 million from the prior year, primarily due to higher ACL in Capital Markets, partially offset by lower ACL in Wealth Management.

ACL on other financial assets decreased \$34 million, primarily due to the restructuring of Barbados securities in the prior year.

Q1 2019 vs. Q4 2018

Total ACL of \$3,342 million increased \$183 million or 6% from the prior quarter, reflecting an increase of \$185 million in ACL on loans.

ACL on performing loans of \$2,478 million was \$90 million higher than the prior quarter, reflecting increased ACL in Capital Markets and Personal & Commercial Banking, driven by unfavourable changes in certain near-term macroeconomic variables.

ACL on impaired loans of \$795 million increased \$95 million from the prior quarter, primarily due to higher ACL in Capital Markets.

For further details, refer to Note 5 of our Condensed Financial Statements.

Market risk

Market risk is defined to be the impact of market prices upon our financial condition. This includes potential gains or losses due to changes in market determined variables such as interest rates, credit spreads, equity prices, commodity prices, foreign exchange rates and implied volatilities. There have been no material changes to our Market Risk Framework from the framework described in our 2018 Annual Report. We continue to manage the controls and governance procedures that ensure that our market risk exposure is

consistent with risk appetite constraints set by the Board of Directors. These controls include limits on probabilistic measures of potential loss in trading positions, such as Value-at-Risk (VaR) and Stressed Value-at-Risk (SVaR).

Market risk controls are also in place to manage structural interest rate risk (SIRR) arising from traditional banking products. Factors contributing to SIRR include the mismatch between future asset and liability repricing dates, relative changes in asset and liability rates, and product features that could affect the expected timing of cash flows, such as options to pre-pay loans or redeem term deposits prior to contractual maturity. To monitor and control SIRR, we assess two primary financial metrics, Net Interest Income (NII) risk and Economic Value of Equity (EVE) risk, under a range of market shocks and scenarios. For further details of our approach to the management of market risk, refer to the Market risk section of our 2018 Annual Report. There has been no material change to the SIRR measurement methodology, controls, or limits from those described in our 2018 Annual Report.

Market risk measures – FVTPL positions

VaR and SVaR

The following table presents our Market risk VaR and Market risk SVaR figures.

| (Millions of Canadian dollars) | January 31, 2019 | | | | October 31, 2018 | | January 31, 2018 | |
|---------------------------------|----------------------------|---------------|---------------|--------------|----------------------------|--------------|----------------------------|--------------|
| | For the three months ended | | | | For the three months ended | | For the three months ended | |
| | As at | Average | High | Low | As at | Average | As at | Average |
| Equity | \$ 20 | \$ 22 | \$ 30 | \$ 14 | \$ 34 | \$ 16 | \$ 15 | \$ 16 |
| Foreign exchange | 4 | 6 | 13 | 3 | 12 | 5 | 3 | 3 |
| Commodities | 2 | 3 | 4 | 2 | 2 | 2 | 1 | 2 |
| Interest rate (1) | 14 | 16 | 19 | 12 | 15 | 15 | 12 | 17 |
| Credit specific (2) | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Diversification (3) | (15) | (18) | n.m. | n.m. | (29) | (19) | (14) | (18) |
| Market risk VaR | \$ 30 | \$ 34 | \$ 45 | \$ 27 | \$ 39 | \$ 24 | \$ 22 | \$ 25 |
| Market risk Stressed VaR | \$ 113 | \$ 123 | \$ 161 | \$ 79 | \$ 91 | \$ 72 | \$ 84 | \$ 81 |

(1) General credit spread risk and funding spread risk associated with uncollateralized derivatives are included under interest rate VaR.

(2) Credit specific risk captures issuer-specific credit spread volatility.

(3) Market risk VaR is less than the sum of the individual risk factor VaR results due to portfolio diversification.

n.m. not meaningful

Q1 2019 vs. Q1 2018

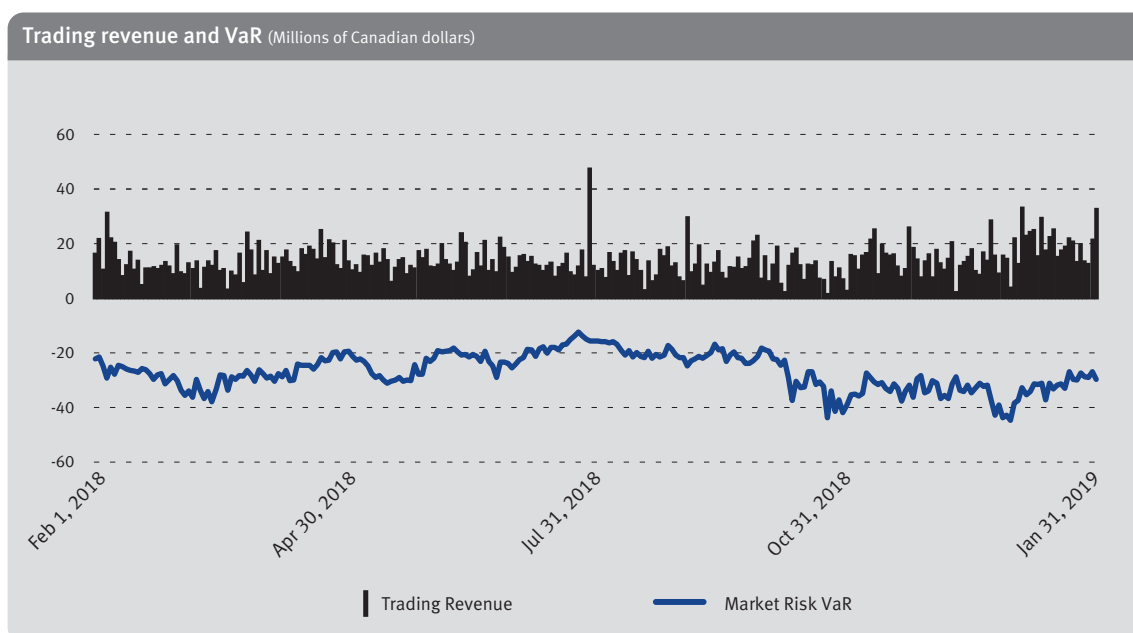
Average market risk VaR of \$34 million increased \$9 million from the prior year, primarily reflecting increased equity markets volatility impacting the historical window used to calculate VaR and the impact of foreign exchange translation.

Average SVaR of \$123 million increased \$42 million from the prior year, mainly due to growth in our fixed income portfolios and equity markets volatility. The impact of foreign exchange translation also contributed to the increase.

Q1 2019 vs. Q4 2018

Average market risk VaR of \$34 million increased \$10 million and average SVaR of \$123 million increased \$51 million from the prior quarter, mainly due to growth in our fixed income portfolios and equity markets volatility. The impact of foreign exchange translation also contributed to the increase.

The following chart displays a bar graph of our daily trading profit and loss and a line graph of our daily market risk VaR. We incurred no net trading losses in the three months ended January 31, 2019 and October 31, 2018.



Market risk measures for other FVTPL positions – Assets and liabilities of RBC Insurance

We offer a range of insurance products to clients and hold investments to meet the future obligations to policyholders. The investments which support actuarial liabilities are predominantly fixed income assets designated as FVTPL. Consequently, changes in the fair values of these assets are recorded in investment income within Total revenue in the Consolidated Statements of Income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in Insurance policyholder benefits, claims and acquisition expense. As at January 31, 2019, we had liabilities with respect to insurance obligations of \$10.5 billion, up from \$10.0 billion in the prior quarter, and assets of \$8.6 billion in support of the liabilities, up from \$8.1 billion last quarter.

Market risk measures – Structural Interest Rate Sensitivities

The following table shows the potential before-tax impact of an immediate and sustained 100 bps increase or decrease in interest rates on projected 12-month NII and EVE for our structural balance sheet, assuming no subsequent hedging. Rate floors are applied within the declining rates scenarios, with floor levels set based on rate changes experienced globally. Interest rate risk measures are based upon interest rate exposures at a specific time and continuously change as a result of business activities and management actions.

| (Millions of Canadian dollars) | January 31 2019 | | | | | | October 31 2018 | | January 31 2018 | |
|--------------------------------|------------------------|------------------------|------------|------------------------|------------------------|--------|--------------------|--------------|--------------------|--------------|
| | EVE risk | | | NII risk (1) | | | EVE risk | NII risk (1) | EVE risk | NII risk (1) |
| | Canadian dollar impact | U.S. dollar impact (2) | Total | Canadian dollar impact | U.S. dollar impact (2) | Total | | | | |
| Before-tax impact of: | | | | | | | | | | |
| 100bps increase in rates | \$ (976) | \$ (43) | \$ (1,019) | \$ 360 | \$ 127 | \$ 487 | \$ (1,140) | \$ 505 | \$ (1,224) | \$ 458 |
| 100bps decrease in rates | 877 | (328) | 549 | (468) | (149) | (617) | 755 | (582) | 809 | (578) |

(1) Represents the 12-month NII exposure to an instantaneous and sustained shift in interest rates.

(2) Represents the impact on the SIRR portfolios held in our City National and U.S. banking operations.

As at January 31, 2019, an immediate and sustained -100 bps shock would have had a negative impact to our NII of \$617 million, up from \$582 million last quarter. An immediate and sustained +100 bps shock at the end of January 31, 2019 would have had a negative impact to the Bank's EVE of \$1,019 million, down from \$1,140 million reported last quarter. The quarter-over-quarter increase in NII risk was mainly attributed to interest rate changes and deposit growth. During the first quarter of 2019, NII and EVE risks remained well within approved limits.

Market risk measures for other material non-trading portfolios

Investment securities carried at FVOCI

We held \$51.9 billion of investment securities carried at FVOCI as at January 31, 2019 compared to \$48.5 billion in the prior quarter. We hold debt securities carried at FVOCI primarily as investments, as well as to manage liquidity risk and hedge interest rate risk in our non-trading banking balance sheet. As at January 31, 2019, our portfolio of investment securities carried at FVOCI is interest rate sensitive and would impact OCI by a pre-tax change in value of \$7 million as measured by the change in the value of the securities for a one basis point parallel increase in yields. The portfolio also exposes us to credit spread risk of a pre-tax change in value of \$21 million, as measured by the change in value for a one basis point widening of credit spreads. The value of the investment securities carried at FVOCI included in our SIRR measure as at January 31, 2019 was \$6.0 billion, down from \$7.1 billion in the prior quarter. Our investment securities carried at FVOCI also include equity exposures of \$0.5 billion as at January 31, 2019 compared to \$0.4 billion last quarter.

Derivatives related to non-trading activity

Derivatives are also used to hedge market risk exposures unrelated to our trading activity. In aggregate, derivative assets not related to trading activity of \$2.5 billion as at January 31, 2019 were down from \$2.8 billion last quarter, and derivative liabilities of \$2.1 billion as at January 31, 2019 were down from \$2.9 billion last quarter.

Non-trading derivatives in hedge accounting relationships

The derivative assets and liabilities described above include derivative assets in a designated hedge accounting relationship of \$1.0 billion as at January 31, 2019, down from \$1.5 billion as at October 31, 2018, and derivative liabilities of \$1.6 billion as at January 31, 2019, down from \$2.1 billion last quarter. These derivative assets and liabilities are included in our SIRR measure and other internal non-trading market risk measures. We use interest rate swaps to manage our investment securities and SIRR. To the extent these swaps are considered effective, changes in their fair value are recognized in Other comprehensive income. The interest rate risk for the swaps designated as cash flow hedges, measured as the change in the fair value of the derivatives for a one basis point parallel increase in yields, was \$7 million as of January 31, 2019, unchanged from \$7 million as of October 31, 2018.

Interest rate swaps are also used to hedge changes in the fair value of certain fixed-rate instruments. Changes in fair value of the hedged instruments that are related to interest rate movements and the corresponding interest rate swaps are reflected in the Consolidated Statement of Income.

We also use foreign exchange derivatives to manage our exposure to equity investments in subsidiaries that are denominated in foreign currencies, particularly the U.S. dollar, British pound, and Euro. Changes in the fair value of these hedges and the cumulative translation adjustment related to our structural foreign exchange risk are reported in other comprehensive income.

Other non-trading derivatives

Derivatives, including interest rate swaps and foreign exchange derivatives, that are not in designated hedge accounting relationships are used to manage other non-trading exposures. Changes in the fair value of these derivatives are reflected in the Consolidated Statement of Income. Derivative assets of \$1.5 billion as at January 31, 2019 were up from \$1.3 billion as at October 31, 2018, and derivative liabilities of \$0.5 billion as at January 31, 2019 were down from \$0.8 billion last quarter.

Non-trading foreign exchange rate risk

Foreign exchange rate risk is the potential adverse impact on earnings and economic value due to changes in foreign currency rates. Our revenue, expenses and income denominated in currencies other than the Canadian dollar are subject to fluctuations as a result of changes in the value of the average Canadian dollar relative to the average value of those currencies. Our most significant exposure is to the U.S. dollar, due to our operations in the U.S. and other activities conducted in U.S. dollars. Other significant exposures are to the British pound and the Euro, due to our activities conducted internationally in these currencies. A strengthening or weakening of the Canadian dollar compared to the U.S. dollar, British pound and the Euro could reduce or increase, as applicable, the translated value of our foreign currency denominated revenue, expenses and income and could have a significant effect on the results of our operations. We are also exposed to foreign exchange rate risk arising from our investments in foreign operations. For unhedged equity investments, when the Canadian dollar appreciates against other currencies, the unrealized translation losses on net foreign investments decreases our shareholders' equity through the other components of equity and decreases the translated value of the Risk-weighted Assets (RWA) of the foreign currency-denominated asset. The reverse is true when the Canadian dollar depreciates against other currencies. Consequently, we consider these impacts in selecting an appropriate level of our investments in foreign operations to be hedged.

Linkage of market risk to selected balance sheet items

The following table provides the linkages between selected balance sheet items with positions included in our trading market risk and non-trading market risk disclosures, which illustrates how we manage market risk for our assets and liabilities through different risk measures:

| (Millions of Canadian dollars) | As at January 31, 2019 | | | |
|--|------------------------|---------------------|---------------------|--|
| | Balance sheet amount | Market risk measure | | Non-traded risk primary risk sensitivity |
| | | Traded risk (1) | Non-traded risk (2) | |
| Assets subject to market risk | | | | |
| Cash and due from banks | \$ 40,033 | \$ – | \$ 40,033 | Interest rate |
| Interest-bearing deposits with banks | 38,653 | 22,859 | 15,794 | Interest rate |
| Securities | | | | |
| Trading | 138,173 | 129,595 | 8,578 | Interest rate, credit spread |
| Investment, net of applicable allowance | 97,659 | – | 97,659 | Interest rate, credit spread, equity |
| Assets purchased under reverse repurchase agreements and securities borrowed | 297,660 | 223,953 | 73,707 | Interest rate |
| Loans | | | | |
| Retail | 401,767 | 7,112 | 394,655 | Interest rate |
| Wholesale | 191,114 | 8,778 | 182,336 | Interest rate |
| Allowance for loan losses | (3,061) | – | (3,061) | Interest rate |
| Segregated fund net assets | 1,443 | – | 1,443 | Interest rate |
| Derivatives | 84,816 | 82,307 | 2,509 | Interest rate, foreign exchange |
| Other assets | 71,692 | 2,439 | 69,253 | Interest rate |
| Assets not subject to market risk (3) | 6,258 | | | |
| Total assets | \$ 1,366,207 | \$ 477,043 | \$ 882,906 | |
| Liabilities subject to market risk | | | | |
| Deposits | \$ 852,564 | \$ 96,229 | \$ 756,335 | Interest rate |
| Segregated fund liabilities | 1,443 | – | 1,443 | Interest rate |
| Other | | | | |
| Obligations related to securities sold short | 33,242 | 33,242 | – | |
| Obligations related to assets sold under repurchase agreements and securities loaned | 224,529 | 218,297 | 6,232 | Interest rate |
| Derivatives | 81,766 | 79,647 | 2,119 | Interest rate, foreign exchange |
| Other liabilities | 78,383 | 7,887 | 70,496 | Interest rate |
| Subordinated debentures | 9,255 | – | 9,255 | Interest rate |
| Liabilities not subject to market risk (4) | 4,375 | | | |
| Total liabilities | \$ 1,285,557 | \$ 435,302 | \$ 845,880 | |
| Total equity | \$ 80,650 | | | |
| Total liabilities and equity | \$ 1,366,207 | | | |

(1) Traded risk includes positions that are classified or designated as FVTPL and positions whose revaluation gains and losses are reported in revenue. Market risk measures of VaR and SVaR and stress testing are used as risk controls for traded risk.

(2) Non-traded risk includes positions used in the management of the SIRR and other non-trading portfolios. Other material non-trading portfolios include positions from RBC Insurance and investment securities, net of applicable allowance, not included in SIRR.

(3) Assets not subject to market risk include \$6,258 million of physical and other assets.

(4) Liabilities not subject to market risk include \$4,375 million of payroll related and other liabilities.

| (Millions of Canadian dollars) | As at October 31, 2018 | | | |
|--|------------------------|---------------------|---------------------|--|
| | Balance sheet amount | Market risk measure | | Non-traded risk primary risk sensitivity |
| | | Traded risk (1) | Non-traded risk (2) | |
| Assets subject to market risk | | | | |
| Cash and due from banks | \$ 30,209 | \$ – | \$ 30,209 | Interest rate |
| Interest-bearing deposits with banks | 36,471 | 20,277 | 16,194 | Interest rate |
| Securities | | | | |
| Trading | 128,258 | 120,163 | 8,095 | Interest rate, credit spread |
| Investment, net of applicable allowance | 94,608 | – | 94,608 | Interest rate, credit spread, equity |
| Assets purchased under reverse repurchase agreements and securities borrowed | 294,602 | 219,108 | 75,494 | Interest rate |
| Loans | | | | |
| Retail | 399,452 | 4,307 | 395,145 | Interest rate |
| Wholesale | 180,278 | 9,128 | 171,150 | Interest rate |
| Allowance for loan losses | (2,912) | – | (2,912) | Interest rate |
| Segregated fund net assets | 1,368 | – | 1,368 | Interest rate |
| Derivatives | 94,039 | 91,275 | 2,764 | Interest rate, foreign exchange |
| Other assets | 71,655 | 2,259 | 69,396 | Interest rate |
| Assets not subject to market risk (3) | 6,706 | | | |
| Total assets | \$ 1,334,734 | \$ 466,517 | \$ 861,511 | |
| Liabilities subject to market risk | | | | |
| Deposits | \$ 837,046 | \$ 82,281 | \$ 754,765 | Interest rate |
| Segregated fund liabilities | 1,368 | – | 1,368 | Interest rate |
| Other | | | | |
| Obligations related to securities sold short | 32,247 | 32,247 | – | |
| Obligations related to assets sold under repurchase agreements and securities loaned | 206,814 | 201,839 | 4,975 | Interest rate |
| Derivatives | 90,238 | 87,352 | 2,886 | Interest rate, foreign exchange |
| Other liabilities | 72,116 | 7,661 | 64,455 | Interest rate |
| Subordinated debentures | 9,131 | – | 9,131 | Interest rate |
| Liabilities not subject to market risk (4) | 5,819 | | | |
| Total liabilities | \$ 1,254,779 | \$ 411,380 | \$ 837,580 | |
| Total equity | \$ 79,955 | | | |
| Total liabilities and equity | \$ 1,334,734 | | | |

(1) Traded risk includes positions that are classified or designated as FVTPL and positions whose revaluation gains and losses are reported in revenue. Market risk measures of VaR and SVaR and stress testing are used as risk controls for traded risk.

(2) Non-traded risk includes positions used in the management of the SIRR and other non-trading portfolios. Other material non-trading portfolios include positions from RBC Insurance and investment securities, net of applicable allowance, not included in SIRR.

(3) Assets not subject to market risk include \$6,706 million of physical and other assets.

(4) Liabilities not subject to market risk include \$5,819 million of payroll related and other liabilities.

Liquidity and funding risk

Liquidity and funding risk (liquidity risk) is the risk that we may be unable to generate sufficient cash or its equivalents in a timely and cost-effective manner to meet our commitments as they come due. Liquidity risk arises from mismatches in the timing and value of on-balance sheet and off-balance sheet cash flows.

Our Liquidity Risk Management Framework (LRMF) is designed to ensure that we have sufficient liquidity to satisfy current and prospective commitments in both normal and stressed conditions. There have been no material changes to our LRMF as described in our 2018 Annual Report.

We continue to maintain liquidity and funding that is appropriate for the execution of our strategy. Liquidity risk remains well within our risk appetite.

Liquidity reserve

Our liquidity reserve consists of available unencumbered liquid assets as well as uncommitted and undrawn central bank borrowing facilities that could be accessed under extraordinary circumstances subject to satisfying certain preconditions as set by various Central Banks (e.g., BoC, the Fed, Bank of England, and Bank of France).

To varying degrees, unencumbered liquid assets represent a ready source of funding. Unencumbered assets are the difference between total and encumbered assets from both on- and off-balance sheet sources. Encumbered assets, in turn, are not considered a source of liquidity in measures of liquidity risk.

Although unused wholesale funding capacity, which is regularly assessed, could be another potential source of liquidity to mitigate stressed conditions, it is excluded in the determination of our liquidity reserve.

| | As at January 31, 2019 | | | | |
|--|--------------------------|---|---------------------|--------------------------|----------------------------|
| | Bank-owned liquid assets | Securities received as collateral from securities financing derivative transactions | Total liquid assets | Encumbered liquid assets | Unencumbered liquid assets |
| (Millions of Canadian dollars) | | | | | |
| Cash and due from banks | \$ 40,033 | \$ – | \$ 40,033 | \$ 2,585 | \$ 37,448 |
| Interest-bearing deposits with banks | 38,653 | – | 38,653 | 328 | 38,325 |
| Securities issued or guaranteed by sovereigns, central banks or multilateral development banks (1) | 196,493 | 277,661 | 474,154 | 329,626 | 144,528 |
| Other securities | 79,484 | 120,017 | 199,501 | 84,522 | 114,979 |
| Undrawn credit lines granted by central banks (2) | 10,722 | – | 10,722 | – | 10,722 |
| Other assets eligible as collateral for discount (3) | 95,157 | – | 95,157 | – | 95,157 |
| Other liquid assets (4) | 18,498 | – | 18,498 | 18,137 | 361 |
| Total liquid assets | \$ 479,040 | \$ 397,678 | \$ 876,718 | \$ 435,198 | \$ 441,520 |

| | As at October 31, 2018 | | | | |
|--|--------------------------|---|---------------------|--------------------------|----------------------------|
| | Bank-owned liquid assets | Securities received as collateral from securities financing derivative transactions | Total liquid assets | Encumbered liquid assets | Unencumbered liquid assets |
| (Millions of Canadian dollars) | | | | | |
| Cash and due from banks | \$ 30,209 | \$ – | \$ 30,209 | \$ 2,573 | \$ 27,636 |
| Interest-bearing deposits with banks | 36,471 | – | 36,471 | 366 | 36,105 |
| Securities issued or guaranteed by sovereigns, central banks or multilateral development banks (1) | 188,911 | 261,119 | 450,030 | 297,681 | 152,349 |
| Other securities | 78,090 | 126,209 | 204,299 | 84,589 | 119,710 |
| Undrawn credit lines granted by central banks (2) | 9,988 | – | 9,988 | – | 9,988 |
| Other assets eligible as collateral for discount (3) | 99,120 | – | 99,120 | – | 99,120 |
| Other liquid assets (4) | 19,758 | – | 19,758 | 19,406 | 352 |
| Total liquid assets | \$ 462,547 | \$ 387,328 | \$ 849,875 | \$ 404,615 | \$ 445,260 |

| | As at | |
|---|-------------------|-------------------|
| | January 31 2019 | October 31 2018 |
| (Millions of Canadian dollars) | | |
| Royal Bank of Canada | \$ 201,440 | \$ 219,197 |
| Foreign branches | 81,969 | 73,015 |
| Subsidiaries | 158,111 | 153,048 |
| Total unencumbered liquid assets | \$ 441,520 | \$ 445,260 |

- (1) Includes liquid securities issued by provincial governments and U.S. government-sponsored entities working under U.S. Federal government's conservatorship (e.g., Federal National Mortgage Association and Federal Home Loan Mortgage Corporation).
- (2) Includes loans that qualify as eligible collateral for the discount window facility available to us at the Federal Reserve Bank of New York (FRBNY). Amounts are face value and would be subject to collateral margin requirements applied by the FRBNY to determine collateral value/borrowing capacity. Access to the discount window borrowing program is conditional on meeting requirements set by the FRBNY and borrowings are typically expected to be infrequent and due to uncommon occurrences requiring temporary accommodation.
- (3) Represents our unencumbered Canadian dollar non-mortgage loan book (at face value) that could, subject to satisfying conditions precedent to borrowing and application of prescribed collateral margin requirements, be pledged to the BoC for advances under its Emergency Lending Assistance (ELA) program. ELA is not considered a source of available liquidity in our normal liquidity risk profile but could in extraordinary circumstances, where normal market liquidity is seriously impaired, allow us and other banks to monetize assets eligible as collateral to meet requirements and mitigate further market liquidity disruption. The balance also includes our unencumbered mortgage loans that qualify as eligible collateral at Federal Home Loan Bank (FHLB).
- (4) Encumbered liquid assets amount represents cash collateral and margin deposit amounts pledged related to OTC and exchange-traded derivative transactions.

The liquidity reserve is typically most affected by routine flows of client banking activity where liquid asset portfolios adjust to the change in cash balances, and additionally from capital markets activities where business strategies and client flows may also affect the addition or subtraction of liquid assets in the overall calculation of the liquidity reserve. Corporate Treasury also affects liquidity reserves through the management of funding issuances where reserves absorb timing mismatches between debt issuances and deployment into business activities.

Q1 2019 vs. Q4 2018

Total liquid assets increased \$27 billion or 3%, primarily due to an increase in on-balance sheet securities and securities received as collateral under reverse repurchase agreements and collateral swap transactions, and higher deposits with central banks, reflecting short-term cash management activities. However, the increase in collateral received was offset with a corresponding increase in collateral pledged under encumbered liquid assets due to repurchase transactions and collateral swap transactions.

Asset encumbrance

The table below provides a summary of cash, securities and other assets, distinguishing between those that are encumbered or available for sale or use as collateral in secured funding transactions. Other assets, such as mortgages and credit card receivables, can also be monetized, albeit over longer timeframes than those required for marketable securities. As at January 31, 2019, our Unencumbered assets available as collateral comprised 29% of total assets (October 31, 2018 – 29%).

Asset encumbrance

| (Millions of Canadian dollars) | As at | | | | | | | | | |
|--|-----------------------|------------------|-----------------------------|-------------------|---------------------|-----------------------|------------------|-----------------------------|-------------------|---------------------|
| | January 31 2019 | | | | | October 31 2018 | | | | |
| | Encumbered | | Unencumbered | | | Encumbered | | Unencumbered | | |
| | Pledged as collateral | Other (1) | Available as collateral (2) | Other (3) | Total | Pledged as collateral | Other (1) | Available as collateral (2) | Other (3) | Total |
| Cash and due from banks | \$ – | \$ 2,585 | \$ 37,448 | \$ – | \$ 40,033 | \$ – | \$ 2,573 | \$ 27,636 | \$ – | \$ 30,209 |
| Interest-bearing deposits with banks | – | 328 | 38,325 | – | 38,653 | – | 366 | 36,105 | – | 36,471 |
| Securities | | | | | | | | | | |
| Trading | 40,659 | – | 94,912 | 2,602 | 138,173 | 40,640 | – | 84,270 | 3,348 | 128,258 |
| Investment, net of applicable allowance | 14,047 | – | 83,550 | 62 | 97,659 | 12,195 | – | 82,351 | 62 | 94,608 |
| Assets purchased under reverse repurchase agreements and securities borrowed (4) | 379,112 | 22,633 | 35,373 | 9,041 | 446,159 | 348,597 | 22,188 | 53,590 | 5,722 | 430,097 |
| Loans | | | | | | | | | | |
| Retail | | | | | | | | | | |
| Mortgage securities | 30,494 | – | 37,069 | – | 67,563 | 34,286 | – | 36,234 | – | 70,520 |
| Mortgage loans | 44,961 | – | 14,400 | 159,388 | 218,749 | 36,959 | – | 17,784 | 157,208 | 211,951 |
| Non-mortgage loans | 9,251 | – | 58,701 | 47,503 | 115,455 | 8,553 | – | 59,611 | 48,817 | 116,981 |
| Wholesale | – | – | 33,302 | 157,812 | 191,114 | – | – | 32,478 | 147,800 | 180,278 |
| Allowance for loan losses | – | – | – | (3,061) | (3,061) | – | – | – | (2,912) | (2,912) |
| Segregated fund net assets | – | – | – | 1,443 | 1,443 | – | – | – | 1,368 | 1,368 |
| Other – Derivatives | – | – | – | 84,816 | 84,816 | – | – | – | 94,039 | 94,039 |
| – Others (5) | 18,137 | – | 361 | 59,452 | 77,950 | 19,406 | – | 352 | 58,603 | 78,361 |
| Total assets | \$ 536,661 | \$ 25,546 | \$ 433,441 | \$ 519,058 | \$ 1,514,706 | \$ 500,636 | \$ 25,127 | \$ 430,411 | \$ 514,055 | \$ 1,470,229 |

- (1) Includes assets restricted from use to generate secured funding due to legal or other constraints.
- (2) Includes loans that could be used to collateralize central bank advances. Our unencumbered Canadian dollar non-mortgage loan book (at face value) could, subject to satisfying conditions for borrowing and application of prescribed collateral margin requirements, be pledged to the BoC for advances under its ELA program. It also includes our unencumbered mortgage loans that qualify as eligible collateral at FHLB. We also lodge loans that qualify as eligible collateral for the discount window facility available to us at the FRBNY. ELA and other central bank facilities are not considered sources of available liquidity in our normal liquidity risk profile. However, banks could monetize assets meeting collateral criteria during periods of extraordinary and severe disruption to market-wide liquidity.
- (3) Other unencumbered assets are not subject to any restrictions on their use to secure funding or as collateral but would not be considered readily available since they may not be acceptable at central banks or for other lending programs.
- (4) Includes bank-owned liquid assets and securities received as collateral from off-balance sheet securities financing, derivative transactions, and margin lending. Includes \$22.6 billion (October 31, 2018 – \$22.2 billion) of collateral received through reverse repurchase transactions that cannot be rehypothecated in its current legal form.
- (5) The Pledged as collateral amount represents cash collateral and margin deposit amounts pledged related to OTC and exchange-traded derivative transactions.

Funding

Funding strategy

Core funding, comprising capital, longer-term wholesale liabilities and a diversified pool of personal and, to a lesser extent, commercial and institutional deposits, is the foundation of our structural liquidity position.

Deposit and funding profile

As at January 31, 2019, relationship-based deposits, which are the primary source of funding for retail loans and mortgages, were \$551 billion or 49% of our total funding (October 31, 2018 – \$545 billion or 50%). The remaining portion is comprised of short- and long-term wholesale funding.

Funding for highly liquid assets consists primarily of short-term wholesale funding that reflects the monetization period of those assets. Long-term wholesale funding is used mostly to fund less liquid wholesale assets and to support liquidity asset buffers.

For further details on our wholesale funding, refer to the Composition of wholesale funding tables below.

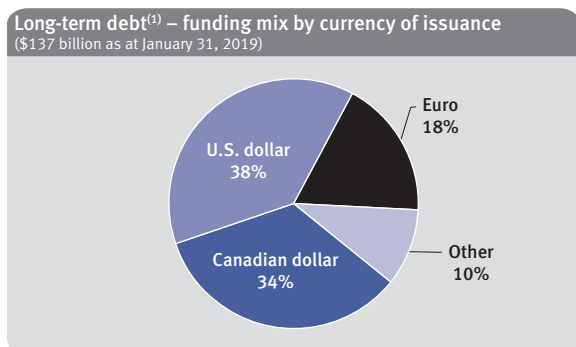
Long-term debt issuance

Our wholesale funding activities are well-diversified by geography, investor segment, instrument, currency, structure and maturity. We maintain an ongoing presence in different funding markets, which allows us to continuously monitor market developments and trends, identify opportunities and risks, and take appropriate and timely actions. We operate longer-term debt issuance registered programs. The following table summarizes these programs with their authorized limits by geography.

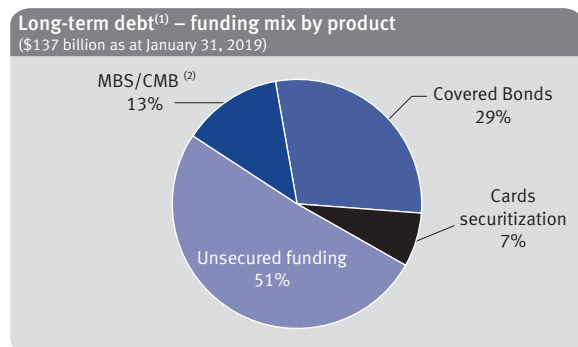
Programs by geography

| Canada | U.S. | Europe/Asia |
|---|--|--|
| <ul style="list-style-type: none"> Canadian Shelf Program – \$25 billion | <ul style="list-style-type: none"> SEC Shelf Program – US\$40 billion | <ul style="list-style-type: none"> European Debt Issuance Program – US\$40 billion Global Covered Bond Program – €32 billion Japanese Issuance Programs – ¥1 trillion |

We also raise long-term funding using Canadian Deposit Notes, Canadian National Housing Act MBS, Canada Mortgage Bonds, credit card receivable-backed securities, Kangaroo Bonds (issued in the Australian domestic market by foreign firms) and Yankee Certificates of Deposit (issued in the U.S. domestic market by foreign firms). We continuously evaluate opportunities to expand into new markets and untapped investor segments since diversification expands our wholesale funding flexibility, minimizes funding concentration and dependency, and generally reduces financing costs. As presented in the following charts, our current long-term debt profile is well-diversified by both currency and product. Maintaining competitive credit ratings is also critical to cost-effective funding.



(1) Based on original term to maturity greater than 1 year



(1) Based on original term to maturity greater than 1 year
(2) Mortgage-backed securities and Canada Mortgage Bonds

The following table provides our composition of wholesale funding based on remaining term to maturity:

Composition of wholesale funding⁽¹⁾

| (Millions of Canadian dollars) | As at January 31, 2019 | | | | | | | |
|--|------------------------|------------------|------------------|------------------|----------------------------|-------------------|---------------------|-------------------|
| | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | Less than 1 year sub-total | 1 year to 2 years | 2 years and greater | Total |
| Deposits from banks ⁽²⁾ | \$ 4,141 | \$ 29 | \$ 709 | \$ – | \$ 4,879 | \$ – | \$ – | \$ 4,879 |
| Certificates of deposit and commercial paper | 5,461 | 16,769 | 16,232 | 15,804 | 54,266 | 66 | 131 | 54,463 |
| Asset-backed commercial paper ⁽³⁾ | 2,029 | 3,160 | 6,183 | 4,702 | 16,074 | – | – | 16,074 |
| Senior unsecured medium-term notes ⁽⁴⁾ | 121 | 7,400 | 6,180 | 4,282 | 17,983 | 25,540 | 31,213 | 74,736 |
| Senior unsecured structured notes ⁽⁵⁾ | 65 | 275 | 450 | 1,759 | 2,549 | 1,511 | 5,514 | 9,574 |
| Mortgage securitization | – | 527 | 513 | 1,109 | 2,149 | 3,660 | 11,597 | 17,406 |
| Covered bonds/asset-backed securities ⁽⁶⁾ | 1,313 | 3,338 | 1,503 | 3,932 | 10,086 | 12,167 | 26,836 | 49,089 |
| Subordinated liabilities | – | – | 1,000 | 2,095 | 3,095 | 2,499 | 3,798 | 9,392 |
| Other ⁽⁷⁾ | 9,373 | 2,810 | 3,189 | 1,855 | 17,227 | 157 | 9,065 | 26,449 |
| Total | \$ 22,503 | \$ 34,308 | \$ 35,959 | \$ 35,538 | \$ 128,308 | \$ 45,600 | \$ 88,154 | \$ 262,062 |
| Of which: | | | | | | | | |
| – Secured | \$ 11,764 | \$ 8,945 | \$ 10,169 | \$ 10,794 | \$ 41,672 | \$ 15,827 | \$ 38,433 | \$ 95,932 |
| – Unsecured | 10,739 | 25,363 | 25,790 | 24,744 | 86,636 | 29,773 | 49,721 | 166,130 |

| (Millions of Canadian dollars) | As at October 31, 2018 | | | | | | | |
|--|------------------------|------------------|------------------|------------------|----------------------------|-------------------|---------------------|-------------------|
| | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | Less than 1 year sub-total | 1 year to 2 years | 2 years and greater | Total |
| Deposits from banks ⁽²⁾ | \$ 4,507 | \$ 10 | \$ 42 | \$ – | \$ 4,559 | \$ – | \$ – | \$ 4,559 |
| Certificates of deposit and commercial paper | 3,658 | 9,000 | 20,994 | 14,926 | 48,578 | 197 | 132 | 48,907 |
| Asset-backed commercial paper ⁽³⁾ | 1,908 | 2,581 | 5,877 | 6,197 | 16,563 | – | – | 16,563 |
| Senior unsecured medium-term notes ⁽⁴⁾ | 122 | 6,132 | 7,424 | 8,090 | 21,768 | 23,125 | 33,513 | 78,406 |
| Senior unsecured structured notes ⁽⁵⁾ | 185 | 215 | 353 | 693 | 1,446 | 2,603 | 5,608 | 9,657 |
| Mortgage securitization | – | 2,473 | 527 | 1,099 | 4,099 | 3,027 | 12,193 | 19,319 |
| Covered bonds/asset-backed securities ⁽⁶⁾ | – | 21 | 4,641 | 5,409 | 10,071 | 8,581 | 26,861 | 45,513 |
| Subordinated liabilities | – | – | – | 1,103 | 1,103 | 2,993 | 5,301 | 9,397 |
| Other ⁽⁷⁾ | 7,639 | 1,658 | 419 | 1,189 | 10,905 | 4 | 9,122 | 20,031 |
| Total | \$ 18,019 | \$ 22,090 | \$ 40,277 | \$ 38,706 | \$ 119,092 | \$ 40,530 | \$ 92,730 | \$ 252,352 |
| Of which: | | | | | | | | |
| – Secured | \$ 8,292 | \$ 5,666 | \$ 11,045 | \$ 12,706 | \$ 37,709 | \$ 11,608 | \$ 39,054 | \$ 88,371 |
| – Unsecured | 9,727 | 16,424 | 29,232 | 26,000 | 81,383 | 28,922 | 53,676 | 163,981 |

(1) Excludes bankers' acceptances and repos.

(2) Excludes deposits associated with services we provide to banks (e.g., custody, cash management).

(3) Only includes consolidated liabilities, including our collateralized commercial paper program.

(4) Includes deposit notes.

(5) Includes notes where the payout is tied to movements in foreign exchange, commodities and equities.

(6) Includes credit card and mortgage loans.

(7) Includes tender option bonds (secured) of \$8,240 million (October 31, 2018 – \$6,978 million), bearer deposit notes (unsecured) of \$4,176 million (October 31, 2018 – \$4,084 million), other long-term structured deposits (unsecured) of \$8,910 million (October 31, 2018 – \$8,969 million), and FHLB advances (secured) of \$5,123 million (October 31, 2018 – \$nil).

Credit ratings

Our ability to access unsecured funding markets and to engage in certain collateralized business activities on a cost-effective basis are primarily dependent upon maintaining competitive credit ratings. Credit ratings and outlooks provided by rating agencies reflect their views and methodologies. Ratings are subject to change, based on a number of factors including, but not limited to, our financial strength, competitive position, liquidity and other factors not completely within our control.

The following table presents our major credit ratings ⁽¹⁾:

Credit ratings

| | As at February 21, 2019 | | | |
|----------------------------------|-------------------------|---|--------------------------------------|----------|
| | Short-term debt | Legacy senior long-term debt ⁽²⁾ | Senior long-term debt ⁽³⁾ | Outlook |
| Moody's ⁽⁴⁾ | P-1 | Aa2 | A2 | stable |
| Standard & Poor's ⁽⁵⁾ | A-1+ | AA- | A | stable |
| Fitch Ratings ⁽⁶⁾ | F1+ | AA | AA | stable |
| DBRS ⁽⁷⁾ | R-1(high) | AA | AA (low) | positive |

- (1) Credit ratings are not recommendations to purchase, sell or hold a financial obligation inasmuch as they do not comment on market price or suitability for a particular investor. Ratings are determined by the rating agencies based on criteria established from time to time by them, and are subject to revision or withdrawal at any time by the rating organization.
- (2) Includes senior long-term debt issued prior to September 23, 2018 and senior long-term debt issued on or after September 23, 2018 which is excluded from the Canadian Bank Recapitalization (Bail-in) regime.
- (3) Includes senior long-term debt issued on or after September 23, 2018 which is subject to conversion under the Bail-in regime.
- (4) On July 16, 2018, Moody's upgraded our legacy senior long-term debt rating two notches and revised our outlook to stable from negative. On July 16, 2018, Moody's also announced our rating for senior long-term debt of A2.
- (5) On June 27, 2018, S&P revised our outlook to stable from negative. On August 16, 2018, S&P announced our rating for senior long-term debt of A.
- (6) On June 21, 2018, Fitch Ratings announced that our rating for senior long-term debt will be the same as our legacy senior long-term debt, as they did not expect any immediate rating changes as a result of the Bail-in regime. On October 22, 2018, Fitch Ratings affirmed our ratings with a stable outlook.
- (7) On June 26, 2018, DBRS revised our outlook to positive from stable. On April 19, 2018, DBRS announced our rating for senior long-term debt of AA (low).

Additional contractual obligations for rating downgrades

We are required to deliver collateral to certain counterparties in the event of a downgrade to our current credit rating. The following table provides the additional collateral obligations required at the reporting date in the event of a one-, two- or three-notch downgrade to our credit ratings. These additional collateral obligations are incremental requirements for each successive downgrade and do not represent the cumulative impact of multiple downgrades. The amounts reported change periodically as a result of several factors, including the transfer of trading activity to centrally cleared financial market infrastructures and exchanges, the expiration of transactions with downgrade triggers, the imposition of internal limitations on new agreements to exclude downgrade triggers, as well as normal course mark-to-market of positions with collateralized counterparties moving from a negative to a positive position. There is no outstanding senior debt issued in the market that contains rating triggers that would lead to early prepayment of principal.

Additional contractual obligations for rating downgrades

| (Millions of Canadian dollars) | As at | | | | | |
|---|---------------------|---------------------|-----------------------|---------------------|---------------------|-----------------------|
| | January 31 2019 | | | October 31 2018 | | |
| | One-notch downgrade | Two-notch downgrade | Three-notch downgrade | One-notch downgrade | Two-notch downgrade | Three-notch downgrade |
| Contractual derivatives funding or margin requirements | \$ 179 | \$ 63 | \$ 150 | \$ 125 | \$ 45 | \$ 191 |
| Other contractual funding or margin requirements ⁽¹⁾ | 185 | 176 | – | 185 | 176 | – |

- (1) Includes Guaranteed Investment Certificates (GICs) issued by our municipal markets business out of New York.

Liquidity Coverage Ratio (LCR)

The LCR is a Basel III metric that measures the sufficiency of high-quality liquid assets (HQLA) available to meet liquidity needs over a 30-day period in an acute stress scenario. The Basel Committee on Banking Supervision (BCBS) and OSFI regulatory minimum coverage level for LCR is currently 100%.

OSFI requires Canadian banks to disclose the LCR using the standard Basel disclosure template and calculated using the average of daily LCR positions during the quarter.

Liquidity coverage ratio common disclosure template ⁽¹⁾

| | For the three months ended | | | |
|---|--|-----------------------------------|--|-----------------------------------|
| | January 31 2019 | | October 31 2018 | |
| | Total unweighted value (average) ⁽²⁾ | Total weighted value (average) | Total unweighted value (average) ⁽²⁾ | Total weighted value (average) |
| (Millions of Canadian dollars, except percentage amounts) | | | | |
| High-quality liquid assets | | | | |
| Total high-quality liquid assets (HQLA) | n.a. | \$ 221,751 | n.a. | \$ 212,818 |
| Cash outflows | | | | |
| Retail deposits and deposits from small business customers, of which: | | | | |
| <i>Stable deposits</i> ⁽³⁾ | \$ 257,222 | 19,754 | \$ 252,514 | 19,398 |
| <i>Less stable deposits</i> | 85,262 | 2,558 | 83,611 | 2,508 |
| <i>Less stable deposits</i> | 171,960 | 17,196 | 168,903 | 16,890 |
| Unsecured wholesale funding, of which: | | | | |
| <i>Operational deposits (all counterparties) and deposits in networks of cooperative banks</i> ⁽⁴⁾ | 291,119 | 132,359 | 285,140 | 129,249 |
| <i>Operational deposits (all counterparties) and deposits in networks of cooperative banks</i> ⁽⁴⁾ | 127,648 | 30,410 | 126,889 | 30,276 |
| <i>Non-operational deposits</i> | 141,227 | 79,705 | 136,572 | 77,294 |
| <i>Unsecured debt</i> | 22,244 | 22,244 | 21,679 | 21,679 |
| Secured wholesale funding | n.a. | 33,728 | n.a. | 29,837 |
| Additional requirements, of which: | | | | |
| <i>Outflows related to derivative exposures and other collateral requirements</i> | 269,708 | 80,563 | 260,417 | 79,668 |
| <i>Outflows related to loss of funding on debt products</i> | 64,633 | 44,379 | 61,154 | 42,867 |
| <i>Credit and liquidity facilities</i> | 4,532 | 4,532 | 6,232 | 6,232 |
| <i>Credit and liquidity facilities</i> | 200,543 | 31,652 | 193,031 | 30,569 |
| Other contractual funding obligations ⁽⁵⁾ | 19,966 | 19,966 | 26,811 | 26,811 |
| Other contingent funding obligations ⁽⁶⁾ | 427,209 | 7,601 | 420,344 | 7,557 |
| Total cash outflows | n.a. | \$ 293,971 | n.a. | \$ 292,520 |
| Cash inflows | | | | |
| Secured lending (e.g., reverse repos) | \$ 279,932 | \$ 54,853 | \$ 233,784 | \$ 49,183 |
| Inflows from fully performing exposures | 13,697 | 9,631 | 14,345 | 10,156 |
| Other cash inflows | 56,739 | 56,739 | 59,683 | 59,683 |
| Total cash inflows | n.a. | \$ 121,223 | n.a. | \$ 119,022 |
| | | Total adjusted value | | Total adjusted value |
| Total HQLA | | \$ 221,751 | | \$ 212,818 |
| Total net cash outflows | | 172,748 | | 173,498 |
| Liquidity coverage ratio | | 128% | | 123% |

- (1) The LCR is calculated in accordance with OSFI's LAR guideline, which, in turn, reflects liquidity-related requirements issued by the BCBS. The LCR for the quarter ended January 31, 2019 is calculated as an average of 62 daily positions.
- (2) With the exception of other contingent funding obligations, unweighted inflow and outflow amounts are items maturing or callable in 30 days or less. Other contingent funding obligations also include debt securities with remaining maturity greater than 30 days.
- (3) As defined by the BCBS, stable deposits from retail and small business customers are deposits that are insured and are either held in transactional accounts or the bank has an established relationship with the client making the withdrawal unlikely.
- (4) Operational deposits from customers other than retail and small and medium-sized enterprises (SMEs), are deposits which clients need to keep with the bank in order to facilitate their access and ability to use payment and settlement systems primarily for clearing, custody and cash management activities.
- (5) Other contractual funding obligations primarily include outflows from unsettled securities trades and outflows from obligations related to securities sold short.
- (6) Other contingent funding obligations include outflows related to other off-balance sheet facilities that carry low LCR runoff factors (0% – 5%).
- n.a. not applicable

We manage our LCR position within a target range that reflects our liquidity risk tolerance and takes into account business mix, asset composition and funding capabilities. The range is subject to periodic review in light of changes to internal requirements and external developments.

We maintain HQLAs in major currencies with dependable market depth and breadth. Our treasury management practices ensure that the levels of HQLA are actively managed to meet target LCR objectives. Our Level 1 assets, as calculated according to OSFI LAR and the BCBS LCR requirements, represent 84% of total HQLA. These assets consist of cash, placements with central banks and highly rated securities issued or guaranteed by governments, central banks and supranational entities.

LCR captures cash flows from on- and off-balance sheet activities that are either expected or could potentially occur within 30 days in an acute stress scenario. Cash outflows result from the application of withdrawal and non-renewal factors to demand and term deposits, differentiated by client type (wholesale, retail and small- and medium-sized enterprises). Cash outflows also arise from business activities that create contingent funding and collateral requirements, such as repo funding, derivatives, short sales of securities and the extension of credit and liquidity commitments to clients. Cash inflows arise primarily from maturing secured loans, interbank loans and non-HQLA securities.

LCR does not reflect any market funding capacity that we believe would be available in a stress situation. All maturing wholesale debt is assigned 100% outflow in the LCR calculation.

Q1 2019 vs. Q4 2018

The average LCR for the quarter ended January 31, 2019 was 128%, which translates into a surplus of approximately \$49 billion, compared to 123% in the prior quarter. The increase in the LCR surplus from the previous quarter is primarily due to a change in funding and business mix.

Contractual maturities of financial assets, financial liabilities and off-balance sheet items

The following tables provide remaining contractual maturity profiles of all our assets, liabilities, and off-balance sheet items at their carrying value (e.g., amortized cost or fair value) at the balance sheet date. Off-balance sheet items are allocated based on the expiry date of the contract.

Details of contractual maturities and commitments to extend funds are a source of information for the management of liquidity risk. Among other purposes, these details form a basis for modelling a behavioural balance sheet with effective maturities to calculate liquidity risk measures. For further details, refer to the Risk measurement section within the Liquidity and funding risk section of our 2018 Annual Report.

| (Millions of Canadian dollars) | As at January 31, 2019 | | | | | | | | | Total |
|--|------------------------|-------------------|------------------|------------------|------------------|-------------------|--------------------|---------------------|---------------------------|---------------------|
| | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 9 months | 9 to 12 months | 1 year to 2 years | 2 years to 5 years | 5 years and greater | With no specific maturity | |
| Assets | | | | | | | | | | |
| Cash and deposits with banks | \$ 76,344 | \$ 3 | \$ – | \$ – | \$ – | \$ – | \$ – | \$ – | \$ 2,339 | \$ 78,686 |
| Securities | | | | | | | | | | |
| Trading (1) | 96,872 | 19 | 53 | – | 21 | 50 | 70 | 7,411 | 33,677 | 138,173 |
| Investment, net of applicable allowance | 1,868 | 3,935 | 3,110 | 2,556 | 2,530 | 13,199 | 29,140 | 40,827 | 494 | 97,659 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 179,266 | 64,013 | 21,311 | 10,609 | 13,659 | 610 | – | – | 8,192 | 297,660 |
| Loans, net of applicable allowance | 20,699 | 16,596 | 26,144 | 23,958 | 27,730 | 124,862 | 215,764 | 47,888 | 86,179 | 589,820 |
| Other | | | | | | | | | | |
| Customers' liability under acceptances | 11,152 | 5,605 | 17 | – | 2 | 5 | – | – | (31) | 16,750 |
| Derivatives | 5,056 | 6,624 | 4,549 | 2,586 | 4,634 | 9,269 | 16,174 | 35,920 | 4 | 84,816 |
| Other financial assets | 23,621 | 1,139 | 682 | 60 | 197 | 117 | 243 | 1,765 | 2,148 | 29,972 |
| Total financial assets | \$ 414,878 | \$ 97,934 | \$ 55,866 | \$ 39,769 | \$ 48,773 | \$ 148,112 | \$ 261,391 | \$ 133,811 | \$ 133,002 | \$ 1,333,536 |
| Other non-financial assets | 2,129 | 1,300 | 416 | 493 | 627 | 1,142 | 1,291 | 1,402 | 23,871 | 32,671 |
| Total assets | \$ 417,007 | \$ 99,234 | \$ 56,282 | \$ 40,262 | \$ 49,400 | \$ 149,254 | \$ 262,682 | \$ 135,213 | \$ 156,873 | \$ 1,366,207 |
| Liabilities and equity | | | | | | | | | | |
| Deposits (2) | | | | | | | | | | |
| Unsecured borrowing | \$ 51,080 | \$ 46,688 | \$ 39,785 | \$ 36,807 | \$ 30,939 | \$ 38,178 | \$ 53,336 | \$ 14,950 | \$ 437,877 | \$ 749,640 |
| Secured borrowing | 3,608 | 6,400 | 7,080 | 6,053 | 2,659 | 9,648 | 21,529 | 5,961 | – | 62,938 |
| Covered bonds | – | 2,599 | 1,509 | 3,004 | – | 11,988 | 17,331 | 3,555 | – | 39,986 |
| Other | | | | | | | | | | |
| Acceptances | 11,149 | 5,605 | 16 | 2 | – | 6 | – | – | 3 | 16,781 |
| Obligations related to securities sold short | 33,242 | – | – | – | – | – | – | – | – | 33,242 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 183,875 | 29,749 | 2,892 | 159 | – | 496 | – | – | 7,358 | 224,529 |
| Derivatives | 5,450 | 6,902 | 4,535 | 3,041 | 3,811 | 7,960 | 14,816 | 35,244 | 7 | 81,766 |
| Other financial liabilities | 27,942 | 2,000 | 2,543 | 1,435 | 371 | 162 | 588 | 6,894 | 810 | 42,745 |
| Subordinated debentures | – | – | – | 102 | – | – | 317 | 8,836 | – | 9,255 |
| Total financial liabilities | \$ 316,346 | \$ 99,943 | \$ 58,360 | \$ 50,603 | \$ 37,780 | \$ 68,438 | \$ 107,917 | \$ 75,440 | \$ 446,055 | \$ 1,260,882 |
| Other non-financial liabilities | 1,156 | 847 | 191 | 902 | 1,957 | 643 | 768 | 10,043 | 8,168 | 24,675 |
| Equity | – | – | – | – | – | – | – | – | 80,650 | 80,650 |
| Total liabilities and equity | \$ 317,502 | \$ 100,790 | \$ 58,551 | \$ 51,505 | \$ 39,737 | \$ 69,081 | \$ 108,685 | \$ 85,483 | \$ 534,873 | \$ 1,366,207 |
| Off-balance sheet items | | | | | | | | | | |
| Financial guarantees | \$ 291 | \$ 1,450 | \$ 2,598 | \$ 1,933 | \$ 3,074 | \$ 1,506 | \$ 4,764 | \$ 713 | \$ 51 | \$ 16,380 |
| Lease commitments | 66 | 131 | 200 | 199 | 191 | 724 | 1,558 | 2,820 | – | 5,889 |
| Commitments to extend credit | 1,372 | 5,036 | 8,245 | 10,037 | 15,554 | 35,718 | 172,094 | 14,821 | 209 | 263,086 |
| Other credit-related commitments | 574 | 1,047 | 1,477 | 1,098 | 1,425 | 494 | 699 | 114 | 102,298 | 109,226 |
| Other commitments | 23 | – | – | – | – | – | – | – | 527 | 550 |
| Total off-balance sheet items | \$ 2,326 | \$ 7,664 | \$ 12,520 | \$ 13,267 | \$ 20,244 | \$ 38,442 | \$ 179,115 | \$ 18,468 | \$ 103,085 | \$ 395,131 |

(1) Trading debt securities classified as FVTPL have been included in the less than 1 month category as there is no expectation to hold these assets to their contractual maturity.

(2) A major portion of relationship-based deposits are repayable on demand or at short notice on a contractual basis while, in practice, these customer balances form a core base for our operations and liquidity needs, as explained in the preceding Deposit and funding profile section.

| (Millions of Canadian dollars) | As at October 31, 2018 | | | | | | | | | |
|--|------------------------|-------------------|------------------|------------------|------------------|-------------------|--------------------|---------------------|---------------------------|---------------------|
| | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 9 months | 9 to 12 months | 1 year to 2 years | 2 years to 5 years | 5 years and greater | With no specific maturity | Total |
| Assets | | | | | | | | | | |
| Cash and deposits with banks | \$ 64,201 | \$ 2 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,477 | \$ 66,680 |
| Securities | | | | | | | | | | |
| Trading (1) | 86,551 | 20 | 22 | 16 | 1 | 52 | 72 | 6,982 | 34,542 | 128,258 |
| Investment, net of applicable allowance | 3,529 | 6,855 | 1,419 | 2,593 | 2,399 | 12,989 | 25,061 | 39,396 | 367 | 94,608 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 168,810 | 66,854 | 28,828 | 10,298 | 11,692 | 552 | - | - | 7,568 | 294,602 |
| Loans, net of applicable allowance | 22,534 | 14,967 | 21,079 | 26,753 | 25,271 | 122,687 | 211,768 | 44,191 | 87,568 | 576,818 |
| Other | | | | | | | | | | |
| Customers' liability under acceptances | 10,774 | 4,788 | 94 | 1 | - | 5 | - | - | (21) | 15,641 |
| Derivatives | 6,070 | 10,179 | 4,930 | 4,032 | 3,030 | 11,130 | 18,067 | 36,581 | 20 | 94,039 |
| Other financial assets | 25,670 | 873 | 938 | 78 | 157 | 112 | 231 | 1,758 | 2,120 | 31,937 |
| Total financial assets | \$ 388,139 | \$ 104,538 | \$ 57,310 | \$ 43,771 | \$ 42,550 | \$ 147,527 | \$ 255,199 | \$ 128,908 | \$ 134,641 | \$ 1,302,583 |
| Other non-financial assets | 1,809 | 1,268 | 590 | 364 | 559 | 971 | 1,352 | 1,125 | 24,113 | 32,151 |
| Total assets | \$ 389,948 | \$ 105,806 | \$ 57,900 | \$ 44,135 | \$ 43,109 | \$ 148,498 | \$ 256,551 | \$ 130,033 | \$ 158,754 | \$ 1,334,734 |
| Liabilities and equity | | | | | | | | | | |
| Deposits (2) | | | | | | | | | | |
| Unsecured borrowing | \$ 46,793 | \$ 33,849 | \$ 47,209 | \$ 30,511 | \$ 36,116 | \$ 34,641 | \$ 50,792 | \$ 15,693 | \$ 440,246 | \$ 735,850 |
| Secured borrowing | 2,340 | 6,571 | 9,321 | 5,433 | 4,232 | 7,135 | 23,388 | 5,902 | - | 64,322 |
| Covered bonds | - | - | 2,579 | 1,499 | 2,982 | 10,022 | 16,360 | 3,432 | - | 36,874 |
| Other | | | | | | | | | | |
| Acceptances | 10,775 | 4,787 | 94 | 1 | - | 5 | - | - | - | 15,662 |
| Obligations related to securities sold short | 32,247 | - | - | - | - | - | - | - | - | 32,247 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 146,205 | 44,248 | 9,030 | 91 | - | - | - | - | 7,240 | 206,814 |
| Derivatives | 5,998 | 8,585 | 4,650 | 4,176 | 3,311 | 9,808 | 17,205 | 36,496 | 9 | 90,238 |
| Other financial liabilities | 27,414 | 1,003 | 582 | 233 | 414 | 154 | 522 | 6,784 | 733 | 37,839 |
| Subordinated debentures | - | - | - | - | 103 | - | 318 | 8,710 | - | 9,131 |
| Total financial liabilities | \$ 271,772 | \$ 99,043 | \$ 73,465 | \$ 41,944 | \$ 47,158 | \$ 61,765 | \$ 108,585 | \$ 77,017 | \$ 448,228 | \$ 1,228,977 |
| Other non-financial liabilities | 992 | 5,095 | 346 | 183 | 157 | 765 | 868 | 9,449 | 7,947 | 25,802 |
| Equity | - | - | - | - | - | - | - | - | 79,955 | 79,955 |
| Total liabilities and equity | \$ 272,764 | \$ 104,138 | \$ 73,811 | \$ 42,127 | \$ 47,315 | \$ 62,530 | \$ 109,453 | \$ 86,466 | \$ 536,130 | \$ 1,334,734 |
| Off-balance sheet items | | | | | | | | | | |
| Financial guarantees | \$ 532 | \$ 2,026 | \$ 1,647 | \$ 2,696 | \$ 1,337 | \$ 1,910 | \$ 4,179 | \$ 1,125 | \$ 50 | \$ 15,502 |
| Lease commitments | 66 | 131 | 194 | 199 | 194 | 695 | 1,517 | 2,814 | - | 5,810 |
| Commitments to extend credit | 4,122 | 3,417 | 8,736 | 9,667 | 11,406 | 33,030 | 168,071 | 23,899 | 269 | 262,617 |
| Other credit-related commitments | 577 | 795 | 1,586 | 1,498 | 1,324 | 478 | 680 | 148 | 107,499 | 114,585 |
| Other commitments | 141 | - | - | - | - | - | - | - | 556 | 697 |
| Total off-balance sheet items | \$ 5,438 | \$ 6,369 | \$ 12,163 | \$ 14,060 | \$ 14,261 | \$ 36,113 | \$ 174,447 | \$ 27,986 | \$ 108,374 | \$ 399,211 |

(1) Trading debt securities classified as FVTPL have been included in the less than 1 month category as there is no expectation to hold these assets to their contractual maturity.

(2) A major portion of relationship-based deposits are repayable on demand or at short notice on a contractual basis while, in practice, these customer balances form a core base for our operations and liquidity needs, as explained in the preceding Deposit and funding profile section.

Capital management

We continue to manage our capital in accordance with our Capital Management Framework as described in our 2018 Annual Report. In addition, we continue to monitor and prepare for new regulatory capital developments, including the BCBS Basel III reforms, in order to ensure timely and accurate compliance with these requirements. For additional details on new regulatory developments that relate to our Capital Management Framework, refer to the Capital, liquidity and other regulatory developments section of this Q1 2019 Report to Shareholders.

OSFI expects Canadian banks to meet the Basel III targets for CET1, Tier 1 and Total capital ratios. Effective January 1, 2014, OSFI allowed Canadian banks to phase in the Basel III Credit Valuation Adjustment (CVA) risk capital charge over a five-year period ending December 31, 2018. As of January 1, 2019, the CVA scalars were fully phased-in for each tier of capital, resulting in all tiers of capital having the same risk weighted assets value. In fiscal 2018, the CVA scalars were 80%, 83% and 86% for CET1, Tier 1 and Total capital, respectively.

The Financial Stability Board (FSB) has designated us as a Global Systemically Important Bank (G-SIB). This designation requires us to maintain a higher loss absorbency requirement (common equity as a percentage of risk-weighted assets) of 1%. As the Domestic Systemically Important Bank (D-SIB) requirement is equivalent to the G-SIB requirement of 1% of RWA, the G-SIB designation had no further impact to the loss absorbency requirements on our CET1 ratio. We provide our G-SIB assessment indicators below.

On April 18, 2018, OSFI released its final guideline on Total Loss Absorbing Capacity (TLAC), which applies to Canadian D-SIBs as part of the Federal Government's Bail-in Regime. The guideline is consistent with the TLAC standard released on November 9, 2015, by the FSB for institutions designated as G-SIBs, but tailored to the Canadian context. The TLAC requirement is intended to address the sufficiency of a systemically important banks loss absorbing capacity in supporting its recapitalization in the event of its failure. TLAC is defined as the aggregate of Tier 1 capital, Tier 2 capital, and other TLAC instruments, which allow conversion in whole or in part into common shares under the Canada Deposit Insurance Corporation (CDIC) Act and meet all of the eligibility criteria under the guideline.

TLAC requirements established two minimum standards, which are required to be met effective November 1, 2021: the risk-based TLAC ratio, which builds on the risk-based capital ratios described in the Capital Adequacy Requirements (CAR) guideline, and the TLAC leverage ratio, which builds on the leverage ratio described in OSFI's Leverage Requirements guideline. The risk-based TLAC ratio is defined as TLAC divided by Total risk-weighted assets (RWA) while the TLAC leverage ratio is defined as TLAC divided by the Leverage ratio exposure. OSFI has provided notification requiring systemically important banks to maintain a minimum TLAC ratio of 23.25%, which includes the revised Domestic Stability Buffer (DSB) as noted below, and a TLAC leverage ratio of 6.75%. We began issuing bail-in eligible debt in the fourth quarter of 2018 and this has contributed to improving our TLAC ratio. We expect our TLAC ratio to improve through normal course refinancing of maturing unsecured term debt.

Effective November 1, 2018, we are required to adopt OSFI's revisions to the CAR guidelines relating to the securitization framework and the standardized approach for measuring counterparty credit risk (SA-CCR).

For further details on regulatory developments, refer to the Capital, liquidity and other regulatory developments section of this Q1 2019 Report to Shareholders.

The following table provides a summary of OSFI's current regulatory target ratios under Basel III and Pillar 2 requirements. We are in compliance with all current capital and leverage requirements imposed by OSFI:

| Basel III Capital ratios and leverage | OSFI regulatory target requirements for large banks under Basel III | | | | | RBC capital and leverage ratios as at January 31, 2019 | Domestic Stability Buffer ⁽³⁾ | Minimum including Capital Buffers, D-SIB/G-SIB surcharge and Domestic Stability Buffer |
|---------------------------------------|---|--------------------------------|-----------------------------------|--------------------------------------|--|--|--|--|
| | Minimum | Capital Buffers ⁽¹⁾ | Minimum including Capital Buffers | D-SIB/G-SIB Surcharge ⁽²⁾ | Minimum including Capital Buffers and D-SIB/G-SIB surcharge ⁽²⁾ | | | |
| Common Equity Tier 1 | > 4.5% | 2.5% | > 7.0% | 1.0% | > 8.0% | 11.4% | 1.5% | > 9.5% |
| Tier 1 capital | > 6.0% | 2.5% | > 8.5% | 1.0% | > 9.5% | 12.7% | 1.5% | > 11.0% |
| Total capital | > 8.0% | 2.5% | > 10.5% | 1.0% | > 11.5% | 14.5% | 1.5% | > 13.0% |
| Leverage ratio | > 3.0% | n.a. | > 3.0% | n.a. | > 3.0% | 4.3% | n.a. | > 3.0% |

(1) The capital buffers include the capital conservation buffer and the countercyclical capital buffer as prescribed by OSFI.

(2) A capital surcharge, equal to the higher of our D-SIB surcharge and the BCBS's G-SIB surcharge, is applicable to risk-weighted capital.

(3) Effective June 20, 2018, OSFI required the public disclosure of their Pillar 2 DSB. Effective April 30, 2019, OSFI has raised the level for the DSB to 1.75% of RWA.

n.a. not applicable

The following table provides details on our regulatory capital, RWA, and capital and leverage ratios. Our capital position remains strong and our capital and leverage ratios remain well above OSFI regulatory targets.

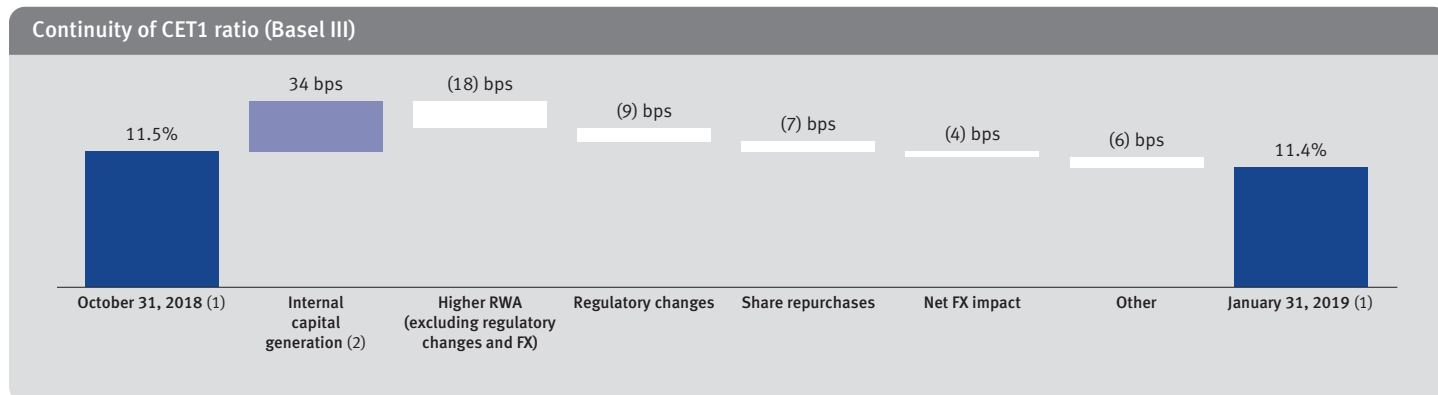
| | As at | | |
|---|-------------------|-------------------|-------------------|
| | January 31 2019 | October 31 2018 | January 31 2018 |
| (Millions of Canadian dollars, except percentage amounts and as otherwise noted) | | | |
| Capital ⁽¹⁾ | | | |
| CET1 capital | \$ 57,963 | \$ 57,001 | \$ 51,145 |
| Tier 1 capital | 64,341 | 63,279 | 57,925 |
| Total capital | 73,758 | 72,494 | 66,984 |
| Risk-weighted Assets (RWA) used in calculation of capital ratios ^{(1), (2)} | | | |
| CET1 capital RWA | \$ 508,512 | \$ 495,528 | \$ 466,758 |
| Tier 1 capital RWA | 508,512 | 495,993 | 466,758 |
| Total capital RWA | 508,512 | 496,459 | 466,758 |
| Total capital RWA consisting of: ⁽¹⁾ | | | |
| Credit risk | \$ 410,003 | \$ 401,534 | \$ 375,260 |
| Market risk | 34,862 | 32,209 | 30,100 |
| Operational risk | 63,647 | 62,716 | 60,119 |
| Regulatory floor adjustment ⁽³⁾ | – | – | 1,279 |
| Total capital RWA | \$ 508,512 | \$ 496,459 | \$ 466,758 |
| Capital ratios and Leverage ratio ⁽¹⁾ | | | |
| CET1 ratio | 11.4% | 11.5% | 11.0% |
| Tier 1 capital ratio | 12.7% | 12.8% | 12.4% |
| Total capital ratio | 14.5% | 14.6% | 14.4% |
| Leverage ratio | 4.3% | 4.4% | 4.2% |
| Leverage ratio exposure (billions) | \$ 1,501.8 | \$ 1,450.8 | \$ 1,363.9 |

(1) Capital, RWA, and capital ratios are calculated using OSFI's Capital Adequacy Requirements based on the Basel III framework. The Leverage ratio is calculated using OSFI Leverage Requirements Guideline based on the Basel III framework.

(2) In fiscal 2018, amounts included CVA scalars of 80%, 83% and 86%, respectively.

(3) Since the introduction of Basel II in 2008, OSFI has prescribed a capital floor requirement for institutions that use the advanced internal ratings-based (AIRB) approach for credit risk. Effective February 1, 2018, the minimum capital floor will be required if the capital requirement under the Basel III Standards, as specified by OSFI, is less than 75% of the RWA based on the standardized Basel II approach. Prior to February 1, 2018, the threshold was 90% of the capital requirements as calculated under Basel I.

Q1 2019 vs. Q4 2018



(1) Represents rounded figures.

(2) Internal capital generation of \$1.7 billion which represents Net income available to shareholders, less common and preferred shares dividends.

Our CET1 ratio was 11.4%, down 10 bps from last quarter, mainly reflecting higher RWA due to business growth, regulatory changes relating to the phase-out of the CVA scalars and revisions to the CAR guidelines, as noted previously, and share repurchases, partially offset by internal capital generation.

CET1 capital RWA increased \$13 billion, driven by business growth in wholesale and retail lending, and market risk portfolios. The impact of regulatory changes in the current quarter also contributed to the increase.

Our Tier 1 capital ratio of 12.7% was down 10 bps, reflecting the factors noted above under the CET1 ratio. Tier 1 capital ratio was also favourably impacted by net preferred share issuances.

Our Total capital ratio of 14.5% was down 10 bps, reflecting the factors noted above under the Tier 1 ratio.

Our Leverage ratio of 4.3% was down 10 bps from last quarter, primarily due to growth in leverage ratio exposures, mainly in loans and securities, regulatory changes, and share repurchases, partially offset by internal capital generation.

Selected capital management activity

The following table provides our selected capital management activity:

| (Millions of Canadian dollars, except number of shares) | For the three months ended January 31, 2019 | | |
|--|---|-------------------------|--------|
| | Issuance or redemption date | Number of shares (000s) | Amount |
| Tier 1 capital | | | |
| Common shares activity | | | |
| Issued in connection with share-based compensation plans (1) | | 159 | \$ 11 |
| Purchased for cancellation | | (3,684) | (45) |
| Issuance of preferred shares, Series BO (2) | November 2, 2018 | 14,000 | 350 |
| Redemption of preferred shares, Series AD (2) | November 24, 2018 | (10,000) | (250) |

(1) Amounts include cash received for stock options exercised during the period and includes fair value adjustments to stock options.

(2) For further details, refer to Note 9 of our Condensed Financial Statements.

On February 23, 2018, we announced a normal course issuer bid (NCIB) to purchase up to 30 million of our common shares. The NCIB commenced on February 27, 2018 and will continue until February 26, 2019 or such earlier date as we complete the repurchase of all shares permitted under the bid. We determine the amount and timing of the purchases under the NCIB, subject to prior consultation with OSFI. Purchases may be made through the TSX, the NYSE and other designated exchanges and alternative Canadian trading systems. The price paid for repurchased shares is at the prevailing market price at the time of acquisition.

For the three-months ended January 31, 2019, the total number of common shares repurchased and cancelled under our NCIB program was approximately 3.7 million. The total cost of the shares repurchased was \$348 million.

Since the inception of the current NCIB, the total number of common shares repurchased and cancelled under our NCIB program was approximately 9.7 million, at a cost of approximately \$947 million.

On November 2, 2018, we issued 14 million Non-Cumulative 5-Year Rate Reset Preferred Shares Series BO at a price of \$25 per share.

On November 24, 2018, we redeemed all 10 million Non-Cumulative First Preferred Shares Series AD at a price of \$25 per share.

We have also announced our intention to redeem all 2.4 million Non-Cumulative Floating Rate First Preferred Shares Series AK, all 13.6 million Non-Cumulative 5-Year Rate Reset First Preferred Shares Series AJ, and all 12 million Non-Cumulative 5-Year Rate Reset First Preferred Shares Series AL, on February 24, 2019. The shares will be redeemed at a price of \$25 per share.

Selected share data

| (Millions of Canadian dollars, except number of shares and as otherwise noted) | As at January 31, 2019 | | |
|--|-------------------------|-----------|------------------------------|
| | Number of shares (000s) | Amount | Dividends declared per share |
| Common shares issued ⁽¹⁾ | 1,435,505 | \$ 17,601 | \$ 0.98 |
| Treasury shares – common shares | (432) | (36) | |
| Common shares outstanding | 1,435,073 | \$ 17,565 | |
| Stock options and awards | | | |
| Outstanding | 9,435 | | |
| Exercisable | 4,589 | | |
| First preferred shares issued | | | |
| Non-cumulative Series W ⁽²⁾ | 12,000 | \$ 300 | \$ 0.31 |
| Non-cumulative Series AA | 12,000 | 300 | 0.28 |
| Non-cumulative Series AC | 8,000 | 200 | 0.29 |
| Non-cumulative Series AE | 10,000 | 250 | 0.28 |
| Non-cumulative Series AF | 8,000 | 200 | 0.28 |
| Non-cumulative Series AG | 10,000 | 250 | 0.28 |
| Non-cumulative Series AJ ⁽³⁾ | 13,579 | 339 | 0.22 |
| Non-cumulative Series AK ⁽³⁾ | 2,421 | 61 | 0.23 |
| Non-cumulative Series AL ⁽³⁾ | 12,000 | 300 | 0.27 |
| Non-cumulative Series AZ ^{(3), (4)} | 20,000 | 500 | 0.25 |
| Non-cumulative Series BB ^{(3), (4)} | 20,000 | 500 | 0.24 |
| Non-cumulative Series BD ^{(3), (4)} | 24,000 | 600 | 0.23 |
| Non-cumulative Series BF ^{(3), (4)} | 12,000 | 300 | 0.23 |
| Non-cumulative Series BH ⁽⁴⁾ | 6,000 | 150 | 0.31 |
| Non-cumulative Series BI ⁽⁴⁾ | 6,000 | 150 | 0.31 |
| Non-cumulative Series BJ ⁽⁴⁾ | 6,000 | 150 | 0.33 |
| Non-cumulative Series BK ^{(3), (4)} | 29,000 | 725 | 0.34 |
| Non-cumulative Series BM ^{(3), (4)} | 30,000 | 750 | 0.34 |
| Non-cumulative Series BO ^{(3), (4)} | 14,000 | 350 | 0.37 |
| Non-cumulative Series C-2 ⁽⁵⁾ | 20 | 31 | US\$ 16.88 |
| Preferred shares issued | 255,020 | \$ 6,406 | |
| Treasury shares – preferred shares ⁽⁶⁾ | 7 | – | |
| Preferred shares outstanding | 255,027 | \$ 6,406 | |
| Dividends | | | |
| Common | | \$ 1,407 | |
| Preferred | | 74 | |

(1) For further details about our capital management activity, refer to Note 9 of our Condensed Financial Statements.

(2) Effective February 24, 2010, we have the right to convert these shares into common shares at our option, subject to certain restrictions.

(3) Dividend rate will reset every five years.

(4) Non-viable contingent capital (NVCC) instruments.

(5) Represents 815,400 depositary shares relating to preferred shares Series C-2. Each depositary share represents one-fortieth interest in a share of Series C-2.

(6) Positive amounts represent a short position in treasury shares.

As at February 15, 2019, the number of outstanding common shares were 1,435,383,084, net of treasury shares held of 207,046 and the number of stock options and awards were 9,347,472.

NVCC provisions require the conversion of the capital instrument into a variable number of common shares in the event that OSFI deems a bank to be non-viable or a federal or provincial government in Canada publicly announces that a bank has accepted or agreed to accept a capital injection. If a NVCC trigger event were to occur, our NVCC capital instruments, which are the preferred shares Series AZ, preferred shares Series BB, preferred shares Series BD, preferred shares Series BF, preferred shares Series BH, preferred shares Series BI, preferred shares Series BJ, preferred shares Series BK, preferred shares Series BM, preferred shares Series BO, subordinated debentures due on July 17, 2024, subordinated debentures due on September 29, 2026, subordinated debentures due on June 4, 2025, subordinated debentures due on January 20, 2026 and subordinated debentures due on January 27, 2026, would be converted into RBC common shares pursuant to an automatic conversion formula with a conversion price based on the greater of: (i) a contractual floor price of \$5.00, and (ii) the current market price of our common shares at the time of the trigger event (10-day weighted average). Based on a floor price of \$5.00 and including an estimate for accrued dividends and interest, these NVCC capital instruments would convert into a maximum of 2,820 million RBC common shares, in aggregate, which would represent a dilution impact of 66.28% based on the number of RBC common shares outstanding as at January 31, 2019.

Global systemically important banks (G-SIBs) 12 assessment indicators ⁽¹⁾

The BCBS and FSB use 12 indicators in the assessment methodology for determining the systemic importance of large global banks. As noted previously, we are designated as a G-SIB. The following table provides the 12 indicators used in the G-SIB assessment:

| (Millions of Canadian dollars) | As at | |
|---|--------------------|--------------------|
| | October 31 2018 | October 31 2017 |
| Cross-jurisdictional activity ⁽²⁾ | | |
| Cross-jurisdictional claims | \$ 612,292 | \$ 507,554 |
| Cross-jurisdictional liabilities | 441,686 | 337,153 |
| Size ⁽³⁾ | | |
| Total exposures as defined for use in the Basel III leverage ratio | 1,467,438 | 1,331,641 |
| Interconnectedness ⁽⁴⁾ | | |
| Intra-financial system assets | 126,112 | 144,688 |
| Intra-financial system liabilities | 140,979 | 130,724 |
| Securities outstanding | 353,591 | 351,781 |
| Substitutability/financial institution infrastructure ⁽⁵⁾ | | |
| Payment activity | 42,917,581 | 37,964,746 |
| Assets under custody | 4,262,294 | 4,061,111 |
| Underwritten transactions in debt and equity markets | 245,992 | 235,431 |
| Complexity ⁽⁶⁾ | | |
| Notional amount of over-the-counter derivatives | 17,467,923 | 12,937,404 |
| Trading and investment securities ^{(7) (8)} | 55,855 | 53,781 |
| Level 3 assets | 2,549 | 3,574 |

- (1) The G-SIBs indicators are prepared based on the methodology prescribed in BCBS guidelines published in July 2013 and instructions provided by BCBS in January 2019. The indicators are based on regulatory scope of consolidation, which excludes RBC Insurance subsidiaries. For our 2018 standalone G-SIB disclosure, please refer to our Regulatory Disclosures at rbc.com/investorrelations/.
- (2) Represents a bank's level of interaction outside its domestic jurisdiction.
- (3) Represents the total on- and off- balance sheet exposures of the bank determined as per the Basel III leverage ratio rules before regulatory adjustments.
- (4) Represents transactions with other financial institutions.
- (5) Represents the extent to which the bank's services could be substituted by other institutions.
- (6) Includes the level of complexity and volume of a bank's trading activities represented through derivatives, trading securities, investment securities and level 3 assets.
- (7) Effective November 1, 2017, investment securities represent debt and equity securities at FVOCI and debt securities at amortized cost, net of the applicable allowance, under IFRS 9. Prior to November 1, 2017, investment securities represented available-for-sale securities and held-to-maturity securities, under IAS 39.
- (8) Amounts have been revised from those previously presented.

Q4 2018 vs. Q4 2017

During 2018, notional amounts for over-the-counter derivatives increased mainly due to higher trading activity on interest rate swaps and forward rate agreements. Total exposures as defined for use in the Basel III leverage ratio increased due to client activity in our assets purchased under reverse repurchase agreements and securities borrowed, and volume growth in loans (net of allowance for loan losses). Other movements from the prior year primarily reflect normal changes in business activity and the impact of foreign currency translation.

Capital, liquidity, and other regulatory developments**Pillar 3 disclosure requirements**

In December 2018, the BCBS issued its third and final phase of the Pillar 3 disclosure requirements, *Pillar 3 disclosure requirements – updated framework*. This phase incorporates revisions and additions to the Pillar 3 framework arising from the finalization of the Basel III reforms in December 2017, such as additional disclosure requirements comparing RWA as determined by banks' internal models against results based on the standardized approach, and new disclosure requirements on asset encumbrance and capital distribution constraints. The phase three requirements, together with the phase one and two disclosure requirements released in January 2015 and March 2017, respectively, complete the Pillar 3 framework.

The phase one requirements were effective for us in the fourth quarter of 2018. At this time, OSFI has not yet released the implementation date for the BCBS phase two and three disclosure requirements. We expect consultations to begin in mid-2019.

Minimum Capital Requirements for Market Risk

On January 19, 2019, the BCBS released its final standards on the *Minimum capital requirement for market risk*, which replaces an earlier version published in January 2016. The revisions refined the standardized approach framework, clarified the scope of exposures subject to market risk capital requirements, revised the assessment process for evaluating the adequacy of internal risk management models, and revised the requirements for identifying risk factors eligible for internal modelling. The BCBS expects member jurisdictions to implement these revisions by 2022. OSFI has not yet released their final guidance and expected implementation date.

Domestic Stability Buffer

In December 2018, OSFI announced that the DSB will be increased from 1.5% to 1.75% of total RWA, effective April 30, 2019. This change arose from OSFI's semi-annual review of the DSB, based on its ongoing monitoring of federally regulated financial institutions as well as system-wide and industry developments. We do not anticipate any challenges in meeting this requirement by the effective date.

For a discussion on risk factors resulting from these and other regulatory developments which may affect our business and financial results, refer to the Risk management – Top and emerging risks and Legal and regulatory environment risk sections of our 2018

Annual Report and the Economic, market and regulatory review and outlook section of this Q1 2019 Report to Shareholders. For further details on our framework and activities to manage risks, refer to the risk and Capital management sections of our 2018 Annual Report and the Risk management and Capital management sections of this Q1 2019 Report to Shareholders.

Accounting and control matters

Summary of accounting policies and estimates

Our Condensed Financial Statements are presented in compliance with International Accounting Standard (IAS) 34 *Interim Financial Reporting*. Our significant accounting policies are described in Note 2 of our audited 2018 Annual Consolidated Financial Statements and our Q1 2019 Condensed Financial Statements.

Changes in accounting policies and disclosures

Changes in accounting policies

During the first quarter, we adopted *IFRS 15 Revenue from Contracts with Customers* (IFRS 15). As permitted by the transition provisions of IFRS 15, we elected not to restate comparative period results; accordingly, all comparative period information prior to November 1, 2018 is presented in accordance with our previous accounting policies, as described in our 2018 Annual Report. As a result of the adoption of IFRS 15, we adjusted our opening retained earnings as at November 1, 2018 to align the recognition of certain fees with the transfer of the performance obligations. Refer to Note 2 of our Condensed Financial Statements for details of these changes.

Future changes in accounting policies and disclosures

Future changes in accounting policies and disclosures that are not yet effective for us are described in Note 2 of our audited 2018 Annual Consolidated Financial Statements.

Controls and procedures

Disclosure controls and procedures

As of January 31, 2019, management evaluated, under the supervision of and with the participation of the President and Chief Executive Officer and the Chief Financial Officer, the effectiveness of our disclosure controls and procedures as defined under rules adopted by the U.S. SEC. Based on that evaluation, the President and Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective as of January 31, 2019.

Internal control over financial reporting

No changes were made in our internal control over financial reporting during the quarter ended January 31, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Related party transactions

In the ordinary course of business, we provide normal banking services and operational services, and enter into other transactions with associated and other related corporations, including our joint venture entities, on terms similar to those offered to non-related parties. We grant loans to directors, officers and other employees at rates normally accorded to preferred clients. In addition, we offer deferred share and other plans to non-employee directors, executives and certain other key employees. For further information, refer to Notes 11 and 26 of our audited 2018 Annual Consolidated Financial Statements.

EDTF recommendations index

We aim to present transparent, high-quality risk disclosures by providing disclosures in our 2018 Annual Report, Q1 2019 Report to Shareholders (RTS), Supplementary Financial Information package (SFI), and Pillar 3 Report, in accordance with recommendations from the Financial Stability Board's (FSB) Enhanced Disclosure Task Force (EDTF). Information within the SFI and Pillar 3 Report is not and should not be considered incorporated by reference into our Q1 2019 Report to Shareholders.

The following index summarizes our disclosure by EDTF recommendation:

| Type of Risk | Recommendation | Disclosure | Location of disclosure | | | |
|---|----------------|--|----------------------------|---|-------------------|---|
| | | | RTS page | Annual Report page | SFI page | |
| General | 1 | Table of contents for EDTF risk disclosure | 44 | 112 | 1 | |
| | 2 | Define risk terminology and measures | | 50, 52-55 213-214 | – | |
| | 3 | Top and emerging risks | | 50-51 | – | |
| | 4 | New regulatory ratios | 38-39 | 91-93 | – | |
| Risk governance, risk management and business model | 5 | Risk management organization | | 50, 52-55 | – | |
| | 6 | Risk culture | | 52-55 | – | |
| | 7 | Risk in the context of our business activities | | 98 | – | |
| | 8 | Stress testing | | 53-54, 67 | – | |
| Capital adequacy and risk-weighted assets (RWA) | 9 | Minimum Basel III capital ratios and Domestic systemically important bank surcharge | 39 | 91-93 | – | |
| | 10 | Composition of capital and reconciliation of the accounting balance sheet to the regulatory balance sheet | | – | 20-23 | |
| | 11 | Flow statement of the movements in regulatory capital | | – | 24 | |
| | 12 | Capital strategic planning | | 90-93 | – | |
| | 13 | RWA by business segments | | – | 26 | |
| | 14 | Analysis of capital requirement, and related measurement model information | | 56-59 | 25,* | |
| | 15 | RWA credit risk and related risk measurements | | – | * | |
| | 16 | Movement of risk-weighted assets by risk type | | – | 26 | |
| | 17 | Basel back-testing | | 53, 56-57 | 40 | |
| Liquidity | 18 | Quantitative and qualitative analysis of our liquidity reserve | 31-32 | 73-75, 79-80 | – | |
| Funding | 19 | Encumbered and unencumbered assets by balance sheet category, and contractual obligations for rating downgrades | 32-33,35 | 75,78 | – | |
| | 20 | Maturity analysis of consolidated total assets, liabilities and off-balance sheet commitments analyzed by remaining contractual maturity at the balance sheet date | 37-38 | 80-81 | – | |
| | 21 | Sources of funding and funding strategy | 33-34 | 75-77 | – | |
| Market risk | 22 | Relationship between the market risk measures for trading and non-trading portfolios and the balance sheet | 30-31 | 71-72 | – | |
| | 23 | Decomposition of market risk factors | 27-30 | 67-70 | – | |
| | 24 | Market risk validation and back-testing | | 67 | – | |
| | 25 | Primary risk management techniques beyond reported risk measures and parameters | | 67-70 | – | |
| | 26 | Bank's credit risk profile | 21-27 | 56-66, | 29-40,* | |
| Credit risk | | Quantitative summary of aggregate credit risk exposures that reconciles to the balance sheet | 58-61 | 159-165 106-111 | * | |
| | 27 | Policies for identifying impaired loans | | 57-59, 101-102, 123-126, 128-129 | – | |
| | 28 | Reconciliation of the opening and closing balances of impaired loans and impairment allowances during the year | | – | 31,36 | |
| | 29 | Quantification of gross notional exposure for OTC derivatives or exchange-traded derivatives | | 60 | 42 | |
| | 30 | Credit risk mitigation, including collateral held for all sources of credit risk | | 59 | 39 | |
| | Other | 31 | Other risk types | | 83-90 | – |
| | | 32 | Publicly known risk events | | 86-87, 202-203 | – |

* These disclosure requirements are satisfied or partially satisfied by disclosures provided in our Pillar 3 Report for the quarter ended January 31, 2019 and for the year ended October 31, 2018.

Interim Condensed Consolidated Financial Statements (unaudited)

Interim Condensed Consolidated Balance Sheets (unaudited)

| (Millions of Canadian dollars) | As at | |
|--|--------------------|--------------------|
| | January 31 2019 | October 31 2018 |
| Assets | | |
| Cash and due from banks | \$ 40,033 | \$ 30,209 |
| Interest-bearing deposits with banks | 38,653 | 36,471 |
| Securities | | |
| Trading | 138,173 | 128,258 |
| Investment, net of applicable allowance (Note 4) | 97,659 | 94,608 |
| | 235,832 | 222,866 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 297,660 | 294,602 |
| Loans (Note 5) | | |
| Retail | 401,767 | 399,452 |
| Wholesale | 191,114 | 180,278 |
| | 592,881 | 579,730 |
| Allowance for loan losses (Note 5) | (3,061) | (2,912) |
| | 589,820 | 576,818 |
| Segregated fund net assets | 1,443 | 1,368 |
| Other | | |
| Customers' liability under acceptances | 16,750 | 15,641 |
| Derivatives | 84,816 | 94,039 |
| Premises and equipment | 2,918 | 2,832 |
| Goodwill | 11,149 | 11,137 |
| Other intangibles | 4,711 | 4,687 |
| Other assets | 42,422 | 44,064 |
| | 162,766 | 172,400 |
| Total assets | \$ 1,366,207 | \$ 1,334,734 |
| Liabilities and equity | | |
| Deposits (Note 6) | | |
| Personal | \$ 280,171 | \$ 270,154 |
| Business and government | 540,234 | 534,371 |
| Bank | 32,159 | 32,521 |
| | 852,564 | 837,046 |
| Segregated fund net liabilities | 1,443 | 1,368 |
| Other | | |
| Acceptances | 16,781 | 15,662 |
| Obligations related to securities sold short | 33,242 | 32,247 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 224,529 | 206,814 |
| Derivatives | 81,766 | 90,238 |
| Insurance claims and policy benefit liabilities | 10,512 | 10,000 |
| Other liabilities | 55,465 | 52,273 |
| | 422,295 | 407,234 |
| Subordinated debentures | 9,255 | 9,131 |
| Total liabilities | 1,285,557 | 1,254,779 |
| Equity attributable to shareholders | | |
| Preferred shares (Note 9) | 6,406 | 6,309 |
| Common shares (Note 9) | 17,565 | 17,617 |
| Retained earnings | 52,208 | 51,112 |
| Other components of equity | 4,374 | 4,823 |
| | 80,553 | 79,861 |
| Non-controlling interests | 97 | 94 |
| Total equity | 80,650 | 79,955 |
| Total liabilities and equity | \$ 1,366,207 | \$ 1,334,734 |

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

Interim Condensed Consolidated Statements of Income (unaudited)

| (Millions of Canadian dollars, except per share amounts) | For the three months ended | |
|--|----------------------------|--------------------|
| | January 31 2019 | January 31 2018 |
| Interest and dividend income (Note 3) | | |
| Loans | \$ 6,160 | \$ 4,973 |
| Securities | 1,696 | 1,354 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 2,148 | 1,108 |
| Deposits and other | 145 | 105 |
| | 10,149 | 7,540 |
| Interest expense (Note 3) | | |
| Deposits and other | 3,225 | 1,987 |
| Other liabilities | 1,948 | 1,034 |
| Subordinated debentures | 92 | 74 |
| | 5,265 | 3,095 |
| Net interest income | 4,884 | 4,445 |
| Non-interest income | | |
| Insurance premiums, investment and fee income | 1,579 | 1,144 |
| Trading revenue | 358 | 318 |
| Investment management and custodial fees | 1,450 | 1,325 |
| Mutual fund revenue | 873 | 885 |
| Securities brokerage commissions | 342 | 355 |
| Service charges | 468 | 440 |
| Underwriting and other advisory fees | 345 | 541 |
| Foreign exchange revenue, other than trading | 249 | 281 |
| Card service revenue | 282 | 257 |
| Credit fees | 315 | 328 |
| Net gains on investment securities (Note 4) | 46 | 39 |
| Share of profit in joint ventures and associates | 15 | 25 |
| Other | 383 | 445 |
| | 6,705 | 6,383 |
| Total revenue | 11,589 | 10,828 |
| Provision for credit losses (Notes 4 and 5) | 514 | 334 |
| Insurance policyholder benefits, claims and acquisition expense | 1,225 | 836 |
| Non-interest expense | | |
| Human resources (Note 7) | 3,643 | 3,502 |
| Equipment | 431 | 372 |
| Occupancy | 397 | 379 |
| Communications | 240 | 224 |
| Professional fees | 305 | 281 |
| Amortization of other intangibles | 290 | 261 |
| Other | 606 | 592 |
| | 5,912 | 5,611 |
| Income before income taxes | 3,938 | 4,047 |
| Income taxes | 766 | 1,035 |
| Net income | \$ 3,172 | \$ 3,012 |
| Net income attributable to: | | |
| Shareholders | \$ 3,170 | \$ 3,001 |
| Non-controlling interests | 2 | 11 |
| | \$ 3,172 | \$ 3,012 |
| Basic earnings per share (in dollars) (Note 10) | \$ 2.15 | \$ 2.02 |
| Diluted earnings per share (in dollars) (Note 10) | 2.15 | 2.01 |
| Dividends per common share (in dollars) | 0.98 | 0.91 |

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

Interim Condensed Consolidated Statements of Comprehensive Income (unaudited)

| (Millions of Canadian dollars) | For the three months ended | |
|--|----------------------------|--------------------|
| | January 31 2019 | January 31 2018 |
| Net income | \$ 3,172 | \$ 3,012 |
| Other comprehensive income (loss), net of taxes | | |
| Items that will be reclassified subsequently to income: | | |
| Net change in unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income | | |
| Net unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income | (1) | (24) |
| Provision for credit losses recognized in income | (1) | 15 |
| Reclassification of net losses (gains) on debt securities and loans at fair value through other comprehensive income to income | (29) | (28) |
| | (31) | (37) |
| Foreign currency translation adjustments | | |
| Unrealized foreign currency translation gains (losses) | 35 | (2,006) |
| Net foreign currency translation gains (losses) from hedging activities | (66) | 658 |
| Reclassification of losses (gains) on foreign currency translation to income | 2 | – |
| Reclassification of losses (gains) on net investment hedging activities to income | 2 | – |
| | (27) | (1,348) |
| Net change in cash flow hedges | | |
| Net gains (losses) on derivatives designated as cash flow hedges | (316) | 424 |
| Reclassification of losses (gains) on derivatives designated as cash flow hedges to income | (74) | (153) |
| | (390) | 271 |
| Items that will not be reclassified subsequently to income: | | |
| Remeasurements of employee benefit plans (Note 7) | (394) | 49 |
| Net fair value change due to credit risk on financial liabilities designated as at fair value through profit or loss | 163 | (18) |
| Net gains (losses) on equity securities designated at fair value through other comprehensive income | 7 | (2) |
| | (224) | 29 |
| Total other comprehensive income (loss), net of taxes | (672) | (1,085) |
| Total comprehensive income (loss) | \$ 2,500 | \$ 1,927 |
| Total comprehensive income attributable to: | | |
| Shareholders | \$ 2,497 | \$ 1,919 |
| Non-controlling interests | 3 | 8 |
| | \$ 2,500 | \$ 1,927 |

The income tax effect on the Interim Condensed Consolidated Statements of Comprehensive Income is shown in the table below.

| (Millions of Canadian dollars) | For the three months ended | |
|--|----------------------------|--------------------|
| | January 31 2019 | January 31 2018 |
| Income taxes on other comprehensive income | | |
| Net unrealized gains (losses) on debt securities and loans at fair value through other comprehensive income | \$ (4) | \$ 42 |
| Provision for credit losses recognized in income | – | (4) |
| Reclassification of net losses (gains) on debt securities and loans at fair value through other comprehensive income to income | (17) | (15) |
| Unrealized foreign currency translation gains (losses) | 1 | (5) |
| Net foreign currency translation gains (losses) from hedging activities | (24) | 219 |
| Reclassification of losses (gains) on net investment hedging activities to income | 1 | – |
| Net gains (losses) on derivatives designated as cash flow hedges | (113) | 183 |
| Reclassification of losses (gains) on derivatives designated as cash flow hedges to income | (27) | (86) |
| Remeasurements of employee benefit plans | (125) | 20 |
| Net fair value change due to credit risk on financial liabilities designated as at fair value through profit or loss | 59 | (7) |
| Net gains (losses) on equity securities designated at fair value through other comprehensive income | (1) | (1) |
| Total income tax expenses (recoveries) | \$ (250) | \$ 346 |

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

Interim Condensed Consolidated Statements of Changes in Equity (unaudited)

| | For the three months ended January 31, 2019 | | | | | | | | | | | | |
|---|---|---------------|-----------------------------|--------------------------|-------------------|-------------------------------|----------------------------|------------------------------|------------------|----------------------------------|-------------------------------------|---------------------------|--------------|
| | Other components of equity | | | | | | | | | | | | |
| | Preferred shares | Common shares | Treasury shares – preferred | Treasury shares – common | Retained earnings | Available-for-sale securities | FVOCI securities and loans | Foreign currency translation | Cash flow hedges | Total other components of equity | Equity attributable to shareholders | Non-controlling interests | Total equity |
| (Millions of Canadian dollars) | | | | | | | | | | | | | |
| Balance at beginning of period | \$ 6,306 | \$ 17,635 | \$ 3 | \$ (18) | \$ 51,112 | | \$ (12) | \$ 4,147 | \$ 688 | \$ 4,823 | \$ 79,861 | \$ 94 | \$ 79,955 |
| Transition adjustment (Note 2) | – | – | – | – | (70) | | – | – | – | – | (70) | – | (70) |
| Adjusted balance at beginning of period | \$ 6,306 | \$ 17,635 | \$ 3 | \$ (18) | \$ 51,042 | | \$ (12) | \$ 4,147 | \$ 688 | \$ 4,823 | \$ 79,791 | \$ 94 | \$ 79,885 |
| Changes in equity | | | | | | | | | | | | | |
| Issues of share capital | 350 | 11 | – | – | – | | – | – | – | – | 361 | – | 361 |
| Common shares purchased for cancellation | – | (45) | – | – | (303) | | – | – | – | – | (348) | – | (348) |
| Redemption of preferred shares | (250) | – | – | – | – | | – | – | – | – | (250) | – | (250) |
| Sales of treasury shares | – | – | 82 | 1,529 | – | | – | – | – | – | 1,611 | – | 1,611 |
| Purchases of treasury shares | – | – | (85) | (1,547) | – | | – | – | – | – | (1,632) | – | (1,632) |
| Share-based compensation awards | – | – | – | – | 2 | | – | – | – | – | 2 | – | 2 |
| Dividends on common shares | – | – | – | – | (1,407) | | – | – | – | – | (1,407) | – | (1,407) |
| Dividends on preferred shares and other | – | – | – | – | (74) | | – | – | – | – | (74) | – | (74) |
| Other | – | – | – | – | 2 | | – | – | – | – | 2 | – | 2 |
| Net income | – | – | – | – | 3,170 | | – | – | – | – | 3,170 | 2 | 3,172 |
| Total other comprehensive income (loss), net of taxes | – | – | – | – | (224) | | (31) | (28) | (390) | (449) | (673) | 1 | (672) |
| Balance at end of period | \$ 6,406 | \$ 17,601 | \$ – | \$ (36) | \$ 52,208 | | \$ (43) | \$ 4,119 | \$ 298 | \$ 4,374 | \$ 80,553 | \$ 97 | \$ 80,650 |

| | For the three months ended January 31, 2018 | | | | | | | | | | | | |
|---|---|---------------|-----------------------------|--------------------------|-------------------|-------------------------------|----------------------------|------------------------------|------------------|----------------------------------|-------------------------------------|---------------------------|--------------|
| | Other components of equity | | | | | | | | | | | | |
| | Preferred shares | Common shares | Treasury shares – preferred | Treasury shares – common | Retained earnings | Available-for-sale securities | FVOCI securities and loans | Foreign currency translation | Cash flow hedges | Total other components of equity | Equity attributable to shareholders | Non-controlling interests | Total equity |
| (Millions of Canadian dollars) | | | | | | | | | | | | | |
| Balance at beginning of period | \$ 6,413 | \$ 17,730 | \$ – | \$ (27) | \$ 45,359 | \$ 378 | | \$ 3,545 | \$ 431 | \$ 4,354 | \$ 73,829 | \$ 599 | \$ 74,428 |
| Transition adjustment | – | – | – | – | (558) | (378) | \$ 299 | – | – | (79) | (637) | – | (637) |
| Adjusted balance at beginning of period | \$ 6,413 | \$ 17,730 | \$ – | \$ (27) | \$ 44,801 | \$ – | \$ 299 | \$ 3,545 | \$ 431 | \$ 4,275 | \$ 73,192 | \$ 599 | \$ 73,791 |
| Changes in equity | | | | | | | | | | | | | |
| Issues of share capital | – | 30 | – | – | – | | – | – | – | – | 30 | – | 30 |
| Common shares purchased for cancellation | – | (113) | – | – | (810) | | – | – | – | – | (923) | – | (923) |
| Redemption of preferred shares | (107) | – | – | – | 2 | | – | – | – | – | (105) | – | (105) |
| Sales of treasury shares | – | – | 69 | 1,425 | – | | – | – | – | – | 1,494 | – | 1,494 |
| Purchases of treasury shares | – | – | (69) | (1,405) | – | | – | – | – | – | (1,474) | – | (1,474) |
| Share-based compensation awards | – | – | – | – | (3) | | – | – | – | – | (3) | – | (3) |
| Dividends on common shares | – | – | – | – | (1,319) | | – | – | – | – | (1,319) | – | (1,319) |
| Dividends on preferred shares and other | – | – | – | – | (72) | | – | – | – | – | (72) | (18) | (90) |
| Other | – | – | – | – | 135 | | (138) | – | – | (138) | (3) | (1) | (4) |
| Net income | – | – | – | – | 3,001 | | – | – | – | – | 3,001 | 11 | 3,012 |
| Total other comprehensive income (loss), net of taxes | – | – | – | – | 29 | | (37) | (1,345) | 271 | (1,111) | (1,082) | (3) | (1,085) |
| Balance at end of period | \$ 6,306 | \$ 17,647 | \$ – | \$ (7) | \$ 45,764 | | \$ 124 | \$ 2,200 | \$ 702 | \$ 3,026 | \$ 72,736 | \$ 588 | \$ 73,324 |

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

Interim Condensed Consolidated Statements of Cash Flows (unaudited)

| (Millions of Canadian dollars) | For the three months ended | |
|--|----------------------------|--------------------|
| | January 31 2019 | January 31 2018 |
| Cash flows from operating activities | | |
| Net income | \$ 3,172 | \$ 3,012 |
| Adjustments for non-cash items and others | | |
| Provision for credit losses | 514 | 334 |
| Depreciation | 150 | 135 |
| Deferred income taxes | (162) | 271 |
| Amortization and impairment of other intangibles | 293 | 261 |
| Net changes in investments in joint ventures and associates | (15) | (22) |
| Losses (Gains) on investment securities | (49) | (43) |
| Adjustments for net changes in operating assets and liabilities | | |
| Insurance claims and policy benefit liabilities | 512 | 195 |
| Net change in accrued interest receivable and payable | 86 | (132) |
| Current income taxes | (159) | (1,970) |
| Derivative assets | 9,223 | (10,489) |
| Derivative liabilities | (8,472) | 12,092 |
| Trading securities | (9,915) | 1,194 |
| Loans, net of securitizations | (13,151) | (3,579) |
| Assets purchased under reverse repurchase agreements and securities borrowed | (3,058) | (38,789) |
| Deposits, net of securitizations | 15,518 | 10,414 |
| Obligations related to assets sold under repurchase agreements and securities loaned | 17,715 | 40,235 |
| Obligations related to securities sold short | 995 | 396 |
| Brokers and dealers receivable and payable | (478) | (166) |
| Other | (1,492) | 1,225 |
| Net cash from (used in) operating activities | 11,227 | 14,574 |
| Cash flows from investing activities | | |
| Change in interest-bearing deposits with banks | (2,182) | (4,607) |
| Proceeds from sale of investment securities | 3,285 | 5,217 |
| Proceeds from maturity of investment securities | 15,019 | 7,132 |
| Purchases of investment securities | (20,668) | (13,342) |
| Net acquisitions of premises and equipment and other intangibles | (561) | (357) |
| Net cash from (used in) investing activities | (5,107) | (5,957) |
| Cash flows from financing activities | | |
| Issue of common shares | 9 | 23 |
| Common shares purchased for cancellation | (348) | (923) |
| Issue of preferred shares | 350 | – |
| Redemption of preferred shares | (250) | (105) |
| Sales of treasury shares | 1,611 | 1,494 |
| Purchases of treasury shares | (1,632) | (1,474) |
| Dividends paid | (1,483) | (1,396) |
| Dividends/distributions paid to non-controlling interests | – | (18) |
| Change in short-term borrowings of subsidiaries | 4,860 | (1) |
| Net cash from (used in) financing activities | 3,117 | (2,400) |
| Effect of exchange rate changes on cash and due from banks | 587 | (136) |
| Net change in cash and due from banks | 9,824 | 6,081 |
| Cash and due from banks at beginning of period (1) | 30,209 | 28,407 |
| Cash and due from banks at end of period (1) | \$ 40,033 | \$ 34,488 |
| Cash flows from operating activities include: | | |
| Amount of interest paid | \$ 4,748 | \$ 3,001 |
| Amount of interest received | 9,660 | 7,255 |
| Amount of dividends received | 493 | 410 |
| Amount of income taxes paid | 791 | 3,118 |

(1) We are required to maintain balances with central banks and other regulatory authorities. The total balances were \$2.3 billion as at January 31, 2019 (October 31, 2018 – \$2.4 billion; January 31, 2018 – \$2.5 billion; October 31, 2017 – \$2.3 billion).

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

Note 1 General information

Our unaudited Interim Condensed Consolidated Financial Statements (Condensed Financial Statements) are presented in compliance with International Accounting Standard (IAS) 34 *Interim Financial Reporting*. The Condensed Financial Statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with our audited 2018 Annual Consolidated Financial Statements and the accompanying notes included on pages 113 to 211 in our 2018 Annual Report. Tabular information is stated in millions of Canadian dollars, except per share amounts and percentages. On February 21, 2019, the Board of Directors authorized the Condensed Financial Statements for issue.

Note 2 Summary of significant accounting policies, estimates and judgments

Except as indicated below, the Condensed Financial Statements have been prepared using the same accounting policies and methods used in preparation of our audited 2018 Annual Consolidated Financial Statements. Our significant accounting policies and future changes in accounting policies and disclosures that are not yet effective for us are described in Note 2 of our audited 2018 Annual Consolidated Financial Statements.

Changes in accounting policies

During the first quarter, we adopted IFRS 15 *Revenue from Contracts with Customers* (IFRS 15). As permitted by the transition provisions of IFRS 15, we elected not to restate comparative period results; accordingly, all comparative period information is presented in accordance with our previous accounting policies, as described in our 2018 Annual Report. As a result of the adoption of IFRS 15, we reduced our opening retained earnings by \$70 million, on an after tax basis as at November 1, 2018 (the date of initial application), to align the recognition of certain fees with the transfer of the performance obligations.

Commissions and fees

Commission and fees primarily relate to Investment management and custodial fees, Mutual fund revenue, Securities brokerage commissions, Services charges, Underwriting and other advisory fees, Card service revenue and Credit fees, and are recognized based on the applicable service contracts with customers.

Investment management and custodial fees and Mutual fund revenue are generally calculated as a percentage of daily or period-end net asset values based on the terms of the contract with customers and are received monthly, quarterly, semi-annually or annually, depending on the terms of the contract. Investment management and custodial fees are generally derived from assets under management (AUM) when our clients solicit the investment capabilities of an investment manager or from assets under administration (AUA) where the investment strategy is directed by the client or a designated third party manager. Mutual fund revenue is derived from the daily net asset value (NAV) of the mutual funds. Investment management and custodial fees and Mutual fund revenue are recognized over time when the service is provided to the customer provided that it is highly probable that a significant reversal in the amount of revenue recognized will not occur.

Commissions earned on Securities brokerage services and Service charges that are related to the provision of specific transaction type services are recognized when the service is fulfilled. Where services are provided over time, revenue is recognized as the services are provided.

Underwriting and other advisory fees primarily relate to underwriting of new issuances of debt or equity and various advisory services. Underwriting fees are generally expressed as a percentage of the funds raised through issuance and are recognized when the service has been completed. Advisory fees vary depending on the scope and type of engagement and can be fixed in nature or contingent on a future event. Advisory fees are recognized over the period in which the service is provided and are recognized only to the extent that it is highly probable that a significant reversal in the amount of revenue will not occur.

Card service revenue primarily includes interchange revenue and annual card fees. Interchange revenue is calculated as a fixed percentage of the transaction amount and recognized when the card transaction is settled. Annual card fees are fixed fees and are recognized over a twelve month period.

Credit fees are primarily earned for arranging syndicated loans and making credit available on undrawn facilities. The timing of the recognition of credit fees varies based on the nature of the services provided.

When service fees and other costs are incurred in relation to commissions and fees earned, we record these costs on a gross basis in either Non-interest expense – Other or Non-interest expense – Human resources based on our assessment of whether we have primary responsibility to fulfill the contract with the customer and have discretion in establishing the price for the commissions and fees earned, which may require judgment.

Note 3 Fair value of financial instruments

Carrying value and fair value of financial instruments

The following tables provide a comparison of the carrying and fair values for each classification of financial instruments. Embedded derivatives are presented on a combined basis with the host contracts. Refer to Note 2 and Note 3 of our audited 2018 Annual Consolidated Financial Statements for a description of the valuation techniques and inputs used in the fair value measurement of our financial instruments. There have been no significant changes to our determination of fair value during the quarter.

| (Millions of Canadian dollars) | As at January 31, 2019 | | | | | | | | Total carrying amount | Total fair value |
|--|---|---|---|---|--|--|--|--|-----------------------|------------------|
| | Carrying value and fair value | | | | Carrying value | | Fair value | | | |
| | Financial instruments classified as FVTPL | Financial instruments designated as FVTPL | Financial instruments classified as FVOCI | Financial instruments designated as FVOCI | Financial instruments measured at amortized cost | Financial instruments measured at amortized cost | Financial instruments measured at amortized cost | Financial instruments measured at amortized cost | | |
| Financial assets | | | | | | | | | | |
| Interest-bearing deposits with banks | \$ – | \$ 22,856 | \$ – | \$ – | \$ 15,797 | \$ 15,797 | \$ 38,653 | \$ 38,653 | \$ 38,653 | |
| Securities | | | | | | | | | | |
| Trading | 130,542 | 7,631 | – | – | – | – | 138,173 | 138,173 | 138,173 | |
| Investment, net of applicable allowance | – | – | 51,366 | 529 | 45,764 | 45,546 | 97,659 | 97,441 | 97,441 | |
| | 130,542 | 7,631 | 51,366 | 529 | 45,764 | 45,546 | 235,832 | 235,614 | 235,614 | |
| Assets purchased under reverse repurchase agreements and securities borrowed | 223,953 | – | – | – | 73,707 | 73,707 | 297,660 | 297,660 | 297,660 | |
| Loans, net of applicable allowance | | | | | | | | | | |
| Retail | 118 | 194 | 95 | – | 399,325 | 397,339 | 399,732 | 397,746 | 397,746 | |
| Wholesale | 6,671 | 1,643 | 463 | – | 181,311 | 179,595 | 190,088 | 188,372 | 188,372 | |
| | 6,789 | 1,837 | 558 | – | 580,636 | 576,934 | 589,820 | 586,118 | 586,118 | |
| Other | | | | | | | | | | |
| Derivatives | 84,816 | – | – | – | – | – | 84,816 | 84,816 | 84,816 | |
| Other assets (1) | 1,350 | – | – | – | 45,372 | 45,372 | 46,722 | 46,722 | 46,722 | |
| Financial liabilities | | | | | | | | | | |
| Deposits | | | | | | | | | | |
| Personal | \$ 146 | \$ 15,088 | | | \$ 264,937 | \$ 264,491 | \$ 280,171 | \$ 279,725 | \$ 279,725 | |
| Business and government (2) | 12 | 110,561 | | | 429,661 | 430,314 | 540,234 | 540,887 | 540,887 | |
| Bank (3) | – | 5,942 | | | 26,217 | 26,256 | 32,159 | 32,198 | 32,198 | |
| | 158 | 131,591 | | | 720,815 | 721,061 | 852,564 | 852,810 | 852,810 | |
| Other | | | | | | | | | | |
| Obligations related to securities sold short | 33,242 | – | | | – | – | 33,242 | 33,242 | 33,242 | |
| Obligations related to assets sold under repurchase agreements and securities loaned | – | 218,297 | | | 6,232 | 6,234 | 224,529 | 224,531 | 224,531 | |
| Derivatives | 81,766 | – | | | – | – | 81,766 | 81,766 | 81,766 | |
| Other liabilities (4) | (1,113) | 23 | | | 60,616 | 60,578 | 59,526 | 59,488 | 59,488 | |
| Subordinated debentures | – | – | | | 9,255 | 9,416 | 9,255 | 9,416 | 9,416 | |

Note 3 Fair value of financial instruments (continued)

| (Millions of Canadian dollars) | As at October 31, 2018 | | | | | | | |
|--|---|---|---|---|--|--|-----------------------|------------------|
| | Carrying value and fair value | | | | Carrying value | Fair value | Total carrying amount | Total fair value |
| | Financial instruments classified as FVTPL | Financial instruments designated as FVTPL | Financial instruments classified as FVOCI | Financial instruments designated as FVOCI | Financial instruments measured at amortized cost | Financial instruments measured at amortized cost | | |
| Financial assets | | | | | | | | |
| Interest-bearing deposits with banks | \$ – | \$ 20,274 | \$ – | \$ – | \$ 16,197 | \$ 16,197 | \$ 36,471 | \$ 36,471 |
| Securities | | | | | | | | |
| Trading | 121,031 | 7,227 | – | – | – | – | 128,258 | 128,258 |
| Investment, net of applicable allowance | – | – | 48,093 | 406 | 46,109 | 45,367 | 94,608 | 93,866 |
| | 121,031 | 7,227 | 48,093 | 406 | 46,109 | 45,367 | 222,866 | 222,124 |
| Assets purchased under reverse repurchase agreements and securities borrowed | | | | | | | | |
| | 219,108 | – | – | – | 75,494 | 75,490 | 294,602 | 294,598 |
| Loans, net of applicable allowance | | | | | | | | |
| Retail | 69 | 190 | 94 | – | 397,102 | 394,051 | 397,455 | 394,404 |
| Wholesale | 7,129 | 1,540 | 458 | – | 170,236 | 168,087 | 179,363 | 177,214 |
| | 7,198 | 1,730 | 552 | – | 567,338 | 562,138 | 576,818 | 571,618 |
| Other | | | | | | | | |
| Derivatives | 94,039 | – | – | – | – | – | 94,039 | 94,039 |
| Other assets (1) | 1,373 | – | – | – | 46,205 | 46,205 | 47,578 | 47,578 |
| Financial liabilities | | | | | | | | |
| Deposits | | | | | | | | |
| Personal | \$ 150 | \$ 14,602 | | | \$ 255,402 | \$ 255,115 | \$ 270,154 | \$ 269,867 |
| Business and government (2) | (11) | 103,446 | | | 430,936 | 431,158 | 534,371 | 534,593 |
| Bank (3) | – | 7,072 | | | 25,449 | 25,462 | 32,521 | 32,534 |
| | 139 | 125,120 | | | 711,787 | 711,735 | 837,046 | 836,994 |
| Other | | | | | | | | |
| Obligations related to securities sold short | 32,247 | – | | | – | – | 32,247 | 32,247 |
| Obligations related to assets sold under repurchase agreements and securities loaned | – | 201,839 | | | 4,975 | 4,976 | 206,814 | 206,815 |
| Derivatives | 90,238 | – | | | – | – | 90,238 | 90,238 |
| Other liabilities (4) | (1,434) | 18 | | | 54,917 | 54,880 | 53,501 | 53,464 |
| Subordinated debentures | – | – | | | 9,131 | 9,319 | 9,131 | 9,319 |

(1) Includes Customers' liability under acceptances and financial instruments recognized in Other assets.

(2) Business and government deposits include deposits from regulated deposit-taking institutions other than banks.

(3) Bank deposits refer to deposits from regulated banks and central banks.

(4) Includes Acceptances and financial instruments recognized in Other liabilities.

Fair value of assets and liabilities measured at fair value on a recurring basis and classified using the fair value hierarchy

| (Millions of Canadian dollars) | As at | | | | | | | | | | | |
|--|-------------------------------|------------|----------|------------------------|---------------------|----------------------------------|-------------------------------|------------|-----------|------------------------|---------------------|----------------------------------|
| | January 31, 2019 | | | | | October 31, 2018 | | | | | | |
| | Fair value measurements using | | | Total gross fair value | Netting adjustments | Assets/liabilities at fair value | Fair value measurements using | | | Total gross fair value | Netting adjustments | Assets/liabilities at fair value |
| Level 1 | Level 2 | Level 3 | Level 1 | | | | Level 2 | Level 3 | | | | |
| Financial assets | | | | | | | | | | | | |
| Interest-bearing deposits with banks | \$ – | \$ 22,856 | \$ – | \$ 22,856 | \$ – | \$ 22,856 | \$ – | \$ 20,274 | \$ – | \$ 20,274 | \$ – | \$ 20,274 |
| Securities | | | | | | | | | | | | |
| Trading | | | | | | | | | | | | |
| Issued or guaranteed | | | | | | | | | | | | |
| Canadian government debt (1) | | | | | | | | | | | | |
| Federal | 11,168 | 5,725 | – | 16,893 | 16,893 | 8,342 | 6,231 | – | 14,573 | 14,573 | 14,573 | 11,350 |
| Provincial and municipal | – | 11,679 | – | 11,679 | 11,679 | – | 11,350 | – | 11,350 | 11,350 | 11,350 | – |
| U.S. state, municipal and agencies debt (1) | 979 | 43,329 | 65 | 44,373 | 44,373 | 2,068 | 31,030 | 66 | 33,164 | 33,164 | 33,164 | – |
| Other OECD government debt (2) | 2,941 | 5,917 | – | 8,858 | 8,858 | 1,151 | 9,018 | – | 10,169 | 10,169 | 10,169 | – |
| Mortgage-backed securities (1) | – | 965 | – | 965 | 965 | – | 1,001 | – | 1,001 | 1,001 | 1,001 | – |
| Asset-backed securities | | | | | | | | | | | | |
| Non-CDO securities (3) | – | 797 | 9 | 806 | 806 | – | 1,023 | 110 | 1,133 | 1,133 | 1,133 | – |
| Corporate debt and other debt | – | 20,900 | 22 | 20,922 | 20,922 | 2 | 22,303 | 21 | 22,326 | 22,326 | 22,326 | – |
| Equities | 30,316 | 2,285 | 1,076 | 33,677 | 33,677 | 30,847 | 2,547 | 1,148 | 34,542 | 34,542 | 34,542 | – |
| | 45,404 | 91,597 | 1,172 | 138,173 | 138,173 | 42,410 | 84,503 | 1,345 | 128,258 | 128,258 | 128,258 | – |
| Investment | | | | | | | | | | | | |
| Issued or guaranteed | | | | | | | | | | | | |
| Canadian government debt (1) | | | | | | | | | | | | |
| Federal | – | 527 | – | 527 | 527 | – | 238 | – | 238 | 238 | 238 | – |
| Provincial and municipal | – | 2,281 | – | 2,281 | 2,281 | – | 1,554 | – | 1,554 | 1,554 | 1,554 | – |
| U.S. state, municipal and agencies debt (1) | 34 | 18,142 | – | 18,176 | 18,176 | – | 18,136 | – | 18,136 | 18,136 | 18,136 | – |
| Other OECD government debt | – | 1,964 | – | 1,964 | 1,964 | – | 1,470 | – | 1,470 | 1,470 | 1,470 | – |
| Mortgage-backed securities (1) | – | 2,226 | 27 | 2,253 | 2,253 | – | 2,174 | – | 2,174 | 2,174 | 2,174 | – |
| Asset-backed securities | | | | | | | | | | | | |
| CDO | – | 6,424 | – | 6,424 | 6,424 | – | 6,239 | – | 6,239 | 6,239 | 6,239 | – |
| Non-CDO securities | – | 891 | – | 891 | 891 | – | 863 | – | 863 | 863 | 863 | – |
| Corporate debt and other debt | – | 18,715 | 135 | 18,850 | 18,850 | – | 17,227 | 192 | 17,419 | 17,419 | 17,419 | – |
| Equities | 41 | 217 | 247 | 505 | 505 | 42 | 103 | 237 | 382 | 382 | 382 | – |
| Loan substitute securities | – | 24 | – | 24 | 24 | – | 24 | – | 24 | 24 | 24 | – |
| | 75 | 51,411 | 409 | 51,895 | 51,895 | 42 | 48,028 | 429 | 48,499 | 48,499 | 48,499 | – |
| Assets purchased under reverse repurchase agreements and securities borrowed | – | 223,953 | – | 223,953 | 223,953 | – | 219,108 | – | 219,108 | 219,108 | 219,108 | – |
| Loans | – | 8,358 | 826 | 9,184 | 9,184 | – | 8,929 | 551 | 9,480 | 9,480 | 9,480 | – |
| Other | | | | | | | | | | | | |
| Derivatives | | | | | | | | | | | | |
| Interest rate contracts | – | 35,044 | 209 | 35,253 | 35,253 | 1 | 33,862 | 222 | 34,085 | 34,085 | 34,085 | – |
| Foreign exchange contracts | – | 33,819 | 42 | 33,861 | 33,861 | – | 43,253 | 53 | 43,306 | 43,306 | 43,306 | – |
| Credit derivatives | – | 134 | – | 134 | 134 | – | 38 | – | 38 | 38 | 38 | – |
| Other contracts | 4,720 | 11,656 | 159 | 16,535 | 16,535 | 5,868 | 11,654 | 296 | 17,818 | 17,818 | 17,818 | – |
| Valuation adjustments | – | (441) | 10 | (431) | (431) | – | (631) | 6 | (625) | (625) | (625) | – |
| Total gross derivatives | 4,720 | 80,212 | 420 | 85,352 | 85,352 | 5,869 | 88,176 | 577 | 94,622 | 94,622 | 94,622 | – |
| Netting adjustments | – | – | – | – | (536) | – | – | – | – | – | (583) | (583) |
| Total derivatives | 4,720 | 80,212 | 420 | 85,352 | 84,816 | 5,869 | 88,176 | 577 | 94,622 | 94,039 | 94,039 | – |
| Other assets | 1,105 | 184 | 61 | 1,350 | 1,350 | 1,020 | 288 | 65 | 1,373 | 1,373 | 1,373 | – |
| | \$ 51,304 | \$ 478,571 | \$ 2,888 | \$ 532,763 | \$ (536) | \$ 532,227 | \$ 49,341 | \$ 469,306 | \$ 2,967 | \$ 521,614 | \$ (583) | \$ 521,031 |
| Financial Liabilities | | | | | | | | | | | | |
| Deposits | | | | | | | | | | | | |
| Personal | \$ – | \$ 15,143 | \$ 91 | \$ 15,234 | \$ 15,234 | \$ – | \$ 14,362 | \$ 390 | \$ 14,752 | \$ 14,752 | \$ 14,752 | – |
| Business and government | – | 110,573 | – | 110,573 | 110,573 | – | 103,440 | (5) | 103,435 | 103,435 | 103,435 | – |
| Bank | – | 5,942 | – | 5,942 | 5,942 | – | 7,072 | – | 7,072 | 7,072 | 7,072 | – |
| Other | | | | | | | | | | | | |
| Obligations related to securities sold short | 18,124 | 15,118 | – | 33,242 | 33,242 | 17,732 | 14,515 | – | 32,247 | 32,247 | 32,247 | – |
| Obligations related to assets sold under repurchase agreements and securities loaned | – | 218,297 | – | 218,297 | 218,297 | – | 201,839 | – | 201,839 | 201,839 | 201,839 | – |
| Derivatives | | | | | | | | | | | | |
| Interest rate contracts | – | 29,658 | 759 | 30,417 | 30,417 | – | 29,620 | 726 | 30,346 | 30,346 | 30,346 | – |
| Foreign exchange contracts | – | 34,285 | 30 | 34,315 | 34,315 | – | 41,836 | 32 | 41,868 | 41,868 | 41,868 | – |
| Credit derivatives | – | 208 | – | 208 | 208 | – | 94 | – | 94 | 94 | 94 | – |
| Other contracts | 3,135 | 13,674 | 261 | 17,070 | 17,070 | 4,369 | 13,730 | 380 | 18,479 | 18,479 | 18,479 | – |
| Valuation adjustments | – | 295 | (3) | 292 | 292 | – | 29 | 5 | 34 | 34 | 34 | – |
| Total gross derivatives | 3,135 | 78,120 | 1,047 | 82,302 | 82,302 | 4,369 | 85,309 | 1,143 | 90,821 | 90,821 | 90,821 | – |
| Netting adjustments | – | – | – | – | (536) | – | – | – | – | – | (583) | (583) |
| Total derivatives | 3,135 | 78,120 | 1,047 | 82,302 | 81,766 | 4,369 | 85,309 | 1,143 | 90,821 | 90,238 | 90,238 | – |
| Other liabilities | 262 | (1,404) | 52 | (1,090) | (1,090) | 170 | (1,654) | 68 | (1,416) | (1,416) | (1,416) | – |
| | \$ 21,521 | \$ 441,789 | \$ 1,190 | \$ 464,500 | \$ (536) | \$ 463,964 | \$ 22,271 | \$ 424,883 | \$ 1,596 | \$ 448,750 | \$ (583) | \$ 448,167 |

(1) As at January 31, 2019, residential and commercial mortgage-backed securities (MBS) included in all fair value levels of trading securities were \$28,175 million and \$nil (October 31, 2018 – \$16,776 million and \$nil), respectively, and in all fair value levels of Investment securities were \$4,961 million and \$1,450 million (October 31, 2018 – \$4,713 million and \$1,348 million), respectively.

(2) OECD stands for Organisation for Economic Co-operation and Development.

(3) CDO stands for collateralized debt obligations.

Note 3 Fair value of financial instruments (continued)**Quantitative information about fair value measurements using significant unobservable inputs (Level 3 Instruments)**

A financial instrument is classified as Level 3 in the fair value hierarchy if one or more of its unobservable inputs may significantly affect the measurement of its fair value. In preparing the financial statements, appropriate levels for these unobservable input parameters are chosen so that they are consistent with prevailing market evidence or management judgment. Due to the unobservable nature of the prices or rates, there may be uncertainty about the valuation of these Level 3 financial instruments.

During the three months ended January 31, 2019, there were no significant changes made to the valuation techniques and ranges and weighted averages of unobservable inputs used in the determination of fair value of Level 3 financial instruments. As at January 31, 2019, the impacts of adjusting one or more of the unobservable inputs by reasonably possible alternative assumptions did not change significantly from the impacts disclosed in our 2018 Annual Consolidated Financial Statements.

Changes in fair value measurement for instruments measured on a recurring basis and categorized in Level 3

| | For the three months ended January 31, 2019 | | | | | | | | |
|---|---|---|---|--|--|------------------------|--------------------------|-----------------------------|---|
| | Fair value at beginning of period | Total realized/unrealized gains (losses) included in earnings | Total unrealized gains (losses) included in OCI (1) | Purchases of assets/issuances of liabilities | Sales of assets/settlements of liabilities and other (2) | Transfers into Level 3 | Transfers out of Level 3 | Fair value at end of period | Changes in unrealized gains (losses) included in earnings for assets and liabilities for positions still held |
| (Millions of Canadian dollars) | | | | | | | | | |
| Assets | | | | | | | | | |
| Securities | | | | | | | | | |
| Trading | | | | | | | | | |
| Issued or guaranteed | | | | | | | | | |
| U.S. state, municipal and agencies debt | \$ 66 | \$ (1) | \$ – | \$ – | \$ – | \$ – | \$ – | \$ 65 | \$ – |
| Asset-backed securities | | | | | | | | | |
| Non-CDO securities | 110 | 15 | – | – | (116) | – | – | 9 | 1 |
| Corporate debt and other debt | 21 | 1 | – | – | – | – | – | 22 | – |
| Equities | 1,148 | (18) | – | 80 | (143) | 9 | – | 1,076 | (5) |
| | 1,345 | (3) | – | 80 | (259) | 9 | – | 1,172 | (4) |
| Investment | | | | | | | | | |
| Mortgage-backed securities | – | – | – | 27 | – | – | – | 27 | n.a. |
| Corporate debt and other debt | 192 | (3) | 2 | – | (56) | – | – | 135 | n.a. |
| Equities | 237 | – | 10 | – | – | – | – | 247 | n.a. |
| Loan substitute securities | – | – | – | – | – | – | – | – | n.a. |
| | 429 | (3) | 12 | 27 | (56) | – | – | 409 | n.a. |
| Loans | 551 | 17 | 1 | 264 | (2) | – | (5) | 826 | 16 |
| Other | | | | | | | | | |
| Net derivative balances (3) | | | | | | | | | |
| Interest rate contracts | (504) | (68) | – | – | 40 | 2 | (20) | (550) | (6) |
| Foreign exchange contracts | 21 | (7) | 6 | 2 | – | (1) | (9) | 12 | (1) |
| Credit derivatives | – | – | – | – | – | – | – | – | – |
| Other contracts | (84) | 45 | – | (9) | (23) | (17) | (14) | (102) | 60 |
| Valuation adjustments | 1 | – | – | – | 12 | – | – | 13 | – |
| Other assets | 65 | – | – | – | (4) | – | – | 61 | – |
| | \$ 1,824 | \$ (19) | \$ 19 | \$ 364 | \$ (292) | \$ (7) | \$ (48) | \$ 1,841 | \$ 65 |
| Liabilities | | | | | | | | | |
| Deposits | | | | | | | | | |
| Personal | \$ (390) | \$ (30) | \$ (1) | \$ (9) | \$ 5 | \$ (18) | \$ 352 | \$ (91) | \$ 2 |
| Business and government | 5 | – | – | – | – | – | (5) | – | – |
| Other | | | | | | | | | |
| Other liabilities | (68) | – | – | – | 16 | – | – | (52) | 1 |
| | \$ (453) | \$ (30) | \$ (1) | \$ (9) | \$ 21 | \$ (18) | \$ 347 | \$ (143) | \$ 3 |

For the three months ended January 31, 2018

| (Millions of Canadian dollars) | Fair value at beginning of period | Total realized/unrealized gains (losses) included in earnings | Total unrealized gains (losses) included in OCI (1) | Purchases of assets/issuances of liabilities | Sales of assets/settlements of liabilities and other (2) | Transfers into Level 3 | Transfers out of Level 3 | Fair value at end of period | Changes in unrealized gains (losses) included in earnings for assets and liabilities for positions still held |
|---|-----------------------------------|---|---|--|--|------------------------|--------------------------|-----------------------------|---|
| Assets | | | | | | | | | |
| Securities | | | | | | | | | |
| Trading | | | | | | | | | |
| Issued or guaranteed | | | | | | | | | |
| U.S. state, municipal and agencies debt | \$ 508 | \$ 4 | \$ (13) | \$ – | \$ (312) | \$ – | \$ – | \$ 187 | \$ (5) |
| Asset-backed securities | | | | | | | | | |
| Non-CDO securities | 196 | 12 | (6) | – | (6) | – | – | 196 | 10 |
| Corporate debt and other debt | 30 | (1) | – | – | – | – | – | 29 | (1) |
| Equities | 923 | (68) | (21) | 179 | (40) | 4 | (2) | 975 | (43) |
| | 1,657 | (53) | (40) | 179 | (358) | 4 | (2) | 1,387 | (39) |
| Investment | | | | | | | | | |
| Mortgage-backed securities | – | – | – | – | – | – | – | – | n.a. |
| Corporate debt and other debt | 29 | (5) | 4 | – | – | – | – | 28 | n.a. |
| Equities | 217 | – | 26 | – | 3 | – | – | 246 | n.a. |
| Loan substitute securities | 3 | – | – | – | – | – | – | 3 | n.a. |
| | 249 | (5) | 30 | – | 3 | – | – | 277 | n.a. |
| Loans | 477 | (1) | (1) | 50 | (4) | – | – | 521 | (1) |
| Other | | | | | | | | | |
| Net derivative balances (3) | | | | | | | | | |
| Interest rate contracts | (455) | 45 | – | 27 | 1 | – | (130) | (512) | 46 |
| Foreign exchange contracts | 21 | 6 | 1 | – | 4 | 1 | – | 33 | 4 |
| Credit derivatives | – | – | – | – | – | – | – | – | – |
| Other contracts | (181) | 53 | 6 | (30) | (2) | (34) | 31 | (157) | 24 |
| Valuation adjustments | (16) | – | – | – | 5 | – | – | (11) | – |
| Other assets | – | – | – | – | – | – | – | – | – |
| | \$ 1,752 | \$ 45 | \$ (4) | \$ 226 | \$ (351) | \$ (29) | \$ (101) | \$ 1,538 | \$ 34 |
| Liabilities | | | | | | | | | |
| Deposits | | | | | | | | | |
| Personal | \$ (465) | \$ (31) | \$ 4 | \$ (149) | \$ 22 | \$ (52) | \$ 117 | \$ (554) | \$ (24) |
| Business and government | – | – | – | – | – | – | – | – | – |
| Other | | | | | | | | | |
| Other liabilities | (24) | (1) | 1 | (5) | 1 | – | – | (28) | – |
| | \$ (489) | \$ (32) | \$ 5 | \$ (154) | \$ 23 | \$ (52) | \$ 117 | \$ (582) | \$ (24) |

(1) These amounts include the foreign currency translation gains or losses arising on consolidation of foreign subsidiaries relating to the Level 3 instruments, where applicable. The unrealized gains on investment securities recognized in OCI were \$11 million for the three months ended January 31, 2019 (January 31, 2018 – gains of \$32 million), excluding the translation gains or losses arising on consolidation.

(2) Other includes amortization of premiums or discounts recognized in net income.

(3) Net derivatives as at January 31, 2019 included derivative assets of \$420 million (January 31, 2018 – \$485 million) and derivative liabilities of \$1,047 million (January 31, 2018 – \$1,132 million). n.a. not applicable

Transfers between fair value hierarchy levels for instruments carried at fair value on a recurring basis

Transfers between Level 1 and 2 are dependent on whether fair value is obtained on the basis of quoted market prices in active markets (Level 1).

During the three months ended January 31, 2019, transfers out of Level 1 to Level 2 included Trading U.S. state, municipal and agencies debt and Obligations related to securities sold short of \$497 million and \$172 million, respectively.

During the three months ended January 31, 2019 there were no transfers out of Level 2 to Level 1.

Transfers between Level 2 and Level 3 are primarily due to either a change in the market observability for an input, or a change in an unobservable input's significance to a financial instrument's fair value.

During the three months ended January 31, 2019, significant transfers out of Level 3 to Level 2 include:

- \$8 million of OTC equity options in Other contracts, comprised of \$203 million of derivative related assets and \$195 million of derivative related liabilities, due to a change in the market observability of inputs.
- \$352 million of Personal deposits, due to changes in the significance of the unobservable inputs and market observability of inputs used to calculate fair values.

Note 3 Fair value of financial instruments (continued)**Net interest income from financial instruments**

Interest and dividend income arising from financial assets and financial liabilities and the associated costs of funding are reported in Net interest income.

| (Millions of Canadian dollars) | For the three months ended | |
|---|----------------------------|--------------------|
| | January 31 2019 | January 31 2018 |
| Interest income and dividend income (1), (2) | | |
| Financial instruments measured at fair value through profit or loss | \$ 2,794 | \$ 1,644 |
| Financial instruments measured at fair value through other comprehensive income | 272 | 152 |
| Financial instruments measured at amortized cost | 7,083 | 5,744 |
| | 10,149 | 7,540 |
| Interest expense (1) | | |
| Financial instruments measured at fair value through profit or loss | \$ 2,730 | \$ 1,410 |
| Financial instruments measured at amortized cost | 2,535 | 1,685 |
| | 5,265 | 3,095 |
| Net interest income | \$ 4,884 | \$ 4,445 |

(1) Excludes the following amounts related to our insurance operations and included in Insurance premiums, investment and fee income in the Consolidated Statements of Income: Interest income of \$129 million (January 31, 2018 – \$124 million), and Interest expense of \$1 million (January 31, 2018 – \$2 million).

(2) Includes dividend income for the three months ended January 31, 2019 of \$437 million (January 31, 2018 – \$367 million), which is presented in Interest and dividend income in the Condensed Consolidated Statements of Income.

Note 4 Securities**Unrealized gains and losses on securities at FVOCI** (1) (2)

| (Millions of Canadian dollars) | As at | | | | | | | |
|---|----------------------------|------------------------------|-------------------------------|------------------|----------------------------|------------------------------|-------------------------------|------------------|
| | January 31, 2019 | | | | October 31, 2018 | | | |
| | Cost/ Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value | Cost/ Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value |
| Issued or guaranteed | | | | | | | | |
| Canadian government debt | | | | | | | | |
| Federal (3) | \$ 529 | \$ – | \$ (2) | \$ 527 | \$ 244 | \$ – | \$ (6) | \$ 238 |
| Provincial and municipal | 2,282 | 10 | (11) | 2,281 | 1,578 | 2 | (26) | 1,554 |
| U.S. state, municipal and agencies debt (3) | 18,086 | 180 | (90) | 18,176 | 18,000 | 285 | (149) | 18,136 |
| Other OECD government debt | 1,964 | 1 | (1) | 1,964 | 1,469 | 2 | (1) | 1,470 |
| Mortgage-backed securities (3) | 2,275 | 1 | (23) | 2,253 | 2,176 | 1 | (3) | 2,174 |
| Asset-backed securities | | | | | | | | |
| CDO | 6,468 | 1 | (45) | 6,424 | 6,248 | 1 | (10) | 6,239 |
| Non-CDO securities | 887 | 5 | (1) | 891 | 856 | 9 | (2) | 863 |
| Corporate debt and other debt | 18,856 | 26 | (32) | 18,850 | 17,439 | 22 | (42) | 17,419 |
| Equities | 312 | 195 | (2) | 505 | 197 | 186 | (1) | 382 |
| Loan substitute securities | 25 | – | (1) | 24 | 25 | – | (1) | 24 |
| | \$ 51,684 | \$ 419 | \$ (208) | \$ 51,895 | \$ 48,232 | \$ 508 | \$ (241) | \$ 48,499 |

(1) Excludes \$45,764 million of held-to-collect securities as at January 31, 2019 that are carried at amortized cost, net of allowance for credit losses (October 31, 2018 – \$46,109 million).

(2) Gross unrealized gains and losses includes \$9 million of allowance for credit losses on debt securities at FVOCI as at January 31, 2019 (October 31, 2018 – \$11 million) recognized in income and Other components of equity.

(3) The majority of the MBS are residential. Cost/Amortized cost, gross unrealized gains, gross unrealized losses and fair value related to commercial MBS are \$1,467 million, \$nil, \$17 million and \$1,450 million, respectively as at January 31, 2019 (October 31, 2018 – \$1,442 million, \$nil, \$6 million and \$1,436 million, respectively).

Allowance for credit losses on investment securities

The following tables reconcile the opening and closing allowance for debt securities at FVOCI and amortized cost by stage. Reconciling items include the following:

- Transfers between stages, which are presumed to occur before any corresponding remeasurement of the allowance.
- Purchases and originations, which reflect the allowance related to assets newly recognized during the period, including those assets that were derecognized following a modification of terms.
- Derecognitions and maturities, which reflect the allowance related to assets derecognized during the period without a credit loss being incurred, including those assets that were derecognized following a modification of terms.
- Remeasurements, which comprise the impact of changes in model inputs or assumptions, including changes in forward-looking macroeconomic conditions; partial repayments; changes in the measurement following a transfer between stages; and unwinding of the time value discount due to the passage of time.

Allowance for credit losses – securities at FVOCI ⁽¹⁾

| (Millions of Canadian dollars) | For the three months ended | | | | | | | |
|--------------------------------|----------------------------|---------|-------------|-------|------------------|---------|----------|-------|
| | January 31, 2019 | | | | January 31, 2018 | | | |
| | Performing | | Impaired | | Performing | | Impaired | |
| | Stage 1 | Stage 2 | Stage 3 (2) | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance at beginning of period | \$ 4 | \$ 7 | \$ – | \$ 11 | \$ 3 | \$ 22 | \$ – | \$ 25 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | – | – | – | – | – | – | – | – |
| Transfers in (out) to Stage 2 | – | – | – | – | – | – | – | – |
| Purchases and originations | 2 | – | – | 2 | 34 | – | – | 34 |
| Derecognitions and maturities | (1) | (7) | – | (8) | – | (17) | – | (17) |
| Remeasurements | 1 | – | 3 | 4 | – | 2 | – | 2 |
| Exchange rate and other | – | – | – | – | – | (2) | – | (2) |
| Balance at end of period | \$ 6 | \$ – | \$ 3 | \$ 9 | \$ 37 | \$ 5 | \$ – | \$ 42 |

(1) Expected credit losses on debt securities at FVOCI are not separately recognized on the balance sheet as the related securities are recorded at fair value. The cumulative amount of credit losses recognized in income is presented in Other components of equity.

(2) Stage 3 includes \$3 million of allowance for credit losses on purchased credit impaired securities.

Allowance for credit losses – securities at amortized cost

| (Millions of Canadian dollars) | For the three months ended | | | | | | | |
|--------------------------------|----------------------------|---------|----------|-------|------------------|---------|----------|-------|
| | January 31, 2019 | | | | January 31, 2018 | | | |
| | Performing | | Impaired | | Performing | | Impaired | |
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Balance at beginning of period | \$ 6 | \$ 32 | \$ – | \$ 38 | \$ 9 | \$ 45 | \$ – | \$ 54 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | – | – | – | – | 3 | (3) | – | – |
| Transfers in (out) to Stage 2 | – | – | – | – | (7) | 7 | – | – |
| Purchases and originations | 1 | – | – | 1 | 1 | – | – | 1 |
| Derecognitions and maturities | – | – | – | – | (1) | (9) | – | (10) |
| Remeasurements | (1) | (2) | – | (3) | (1) | (2) | – | (3) |
| Exchange rate and other | – | – | – | – | – | (3) | – | (3) |
| Balance at end of period | \$ 6 | \$ 30 | \$ – | \$ 36 | \$ 4 | \$ 35 | \$ – | \$ 39 |

Credit risk exposure by internal risk rating

The following table presents the fair value of debt securities at FVOCI and gross carrying amount of securities at amortized cost. Risk ratings are based on internal ratings as at the reporting date as outlined in the internal ratings maps in the Credit risk section of our 2018 Annual Report.

| (Millions of Canadian dollars) | As at | | | | | | | |
|-------------------------------------|------------------|---------|-------------|-----------|------------------|---------|-------------|-----------|
| | January 31, 2019 | | | | October 31, 2018 | | | |
| | Performing | | Impaired | | Performing | | Impaired | |
| | Stage 1 | Stage 2 | Stage 3 (1) | Total | Stage 1 | Stage 2 | Stage 3 (1) | Total |
| Investment securities | | | | | | | | |
| Securities at FVOCI | | | | | | | | |
| Investment grade | \$ 50,640 | \$ 3 | \$ – | \$ 50,643 | \$ 46,956 | \$ 479 | \$ – | \$ 47,435 |
| Non-investment grade | 594 | 1 | – | 595 | 500 | 33 | – | 533 |
| Impaired | – | – | 127 | 127 | – | – | 125 | 125 |
| | \$ 51,234 | \$ 4 | \$ 127 | \$ 51,365 | \$ 47,456 | \$ 512 | \$ 125 | \$ 48,093 |
| Items not subject to impairment (2) | | | | 530 | | | | 406 |
| | | | | \$ 51,895 | | | | \$ 48,499 |
| Securities at amortized cost | | | | | | | | |
| Investment grade | \$ 44,454 | \$ 112 | \$ – | \$ 44,566 | \$ 44,958 | \$ 119 | \$ – | \$ 45,077 |
| Non-investment grade | 549 | 685 | – | 1,234 | 367 | 703 | – | 1,070 |
| Impaired | – | – | – | – | – | – | – | – |
| | \$ 45,003 | \$ 797 | \$ – | \$ 45,800 | \$ 45,325 | \$ 822 | \$ – | \$ 46,147 |
| Allowance for credit losses | 6 | 30 | – | 36 | 6 | 32 | – | 38 |
| Amortized cost | \$ 44,997 | \$ 767 | \$ – | \$ 45,764 | \$ 45,319 | \$ 790 | \$ – | \$ 46,109 |

(1) Includes \$127 million of purchased credit impaired securities (October 31, 2018 – \$125 million).

(2) Investment securities at FVOCI not subject to impairment represent equity securities designated as FVOCI.

Note 5 Loans and allowance for credit losses**Allowance for credit losses**

| (Millions of Canadian dollars) | For the three months ended | | | | | | | | | |
|--|--------------------------------|-----------------------------|-----------------|-----------------------------|--------------------------|--------------------------------|-----------------------------|-----------------|-----------------------------|--------------------------|
| | January 31, 2019 | | | | | January 31, 2018 | | | | |
| | Balance at beginning of period | Provision for credit losses | Net write-offs | Exchange rate and other (1) | Balance at end of period | Balance at beginning of period | Provision for credit losses | Net write-offs | Exchange rate and other (1) | Balance at end of period |
| Retail | | | | | | | | | | |
| Residential mortgages | \$ 382 | \$ 33 | \$ (4) | \$ (2) | \$ 409 | \$ 378 | \$ 13 | \$ (13) | \$ (15) | \$ 363 |
| Personal | 895 | 123 | (113) | (13) | 892 | 826 | 145 | (102) | (8) | 861 |
| Credit cards | 760 | 140 | (120) | – | 780 | 693 | 98 | (110) | (1) | 680 |
| Small business | 51 | 6 | (5) | (1) | 51 | 49 | 9 | (7) | (1) | 50 |
| Wholesale | 979 | 204 | (61) | (12) | 1,110 | 1,010 | 72 | (18) | (39) | 1,025 |
| Customers' liability under acceptances | 21 | 10 | – | – | 31 | 20 | (3) | – | (1) | 16 |
| | \$ 3,088 | \$ 516 | \$ (303) | \$ (28) | \$ 3,273 | \$ 2,976 | \$ 334 | \$ (250) | \$ (65) | \$ 2,995 |
| Presented as: | | | | | | | | | | |
| Allowance for loan losses | \$ 2,912 | | | | \$ 3,061 | \$ 2,749 | | | | \$ 2,776 |
| Other liabilities – Provisions | 154 | | | | 180 | 207 | | | | 202 |
| Customers' liability under acceptances | 21 | | | | 31 | 20 | | | | 16 |
| Other components of equity | 1 | | | | 1 | – | | | | 1 |

(1) Includes interest income on impaired loans of \$21 million for the three months ended January 31, 2019 (January 31, 2018 – \$17 million).

The following table reconciles the opening and closing allowance for loans and commitments, by stage, for each major product category.

Reconciling items include the following:

- Transfers between stages, which are presumed to occur before any corresponding remeasurements of the allowance.
- Purchases and originations, which reflect the allowance related to assets newly recognized during the period, including those assets that were derecognized following a modification of terms.
- Derecognitions and maturities, which reflect the allowance related to assets derecognized during the period without a credit loss being incurred, including those assets that were derecognized following a modification of terms.
- Remeasurements, which comprise the impact of changes in model inputs or assumptions, including changes in forward-looking macroeconomic conditions; partial repayments and additional draws on existing facilities; changes in the measurement following a transfer between stages; and unwinding of the time value discount due to the passage of time in Stage 1 and Stage 2.

Allowance for credit losses – Retail and wholesale loans

| (Millions of Canadian dollars) | For the three months ended | | | | | | | |
|--------------------------------|----------------------------|---------|----------|----------|------------------|---------|----------|----------|
| | January 31, 2019 | | | | January 31, 2018 | | | |
| | Performing | | Impaired | | Performing | | Impaired | |
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Residential mortgages | | | | | | | | |
| Balance at beginning of period | \$ 142 | \$ 64 | \$ 176 | \$ 382 | \$ 140 | \$ 65 | \$ 173 | \$ 378 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | 8 | (8) | – | – | 22 | (22) | – | – |
| Transfers in (out) to Stage 2 | (3) | 4 | (1) | – | (5) | 5 | – | – |
| Transfers in (out) to Stage 3 | (1) | (8) | 9 | – | – | (3) | 3 | – |
| Purchases and originations | 13 | – | – | 13 | 16 | – | – | 16 |
| Derecognitions and maturities | (3) | (2) | – | (5) | (3) | (3) | – | (6) |
| Remeasurements | (18) | 30 | 13 | 25 | (36) | 27 | 12 | 3 |
| Write-offs | – | – | (5) | (5) | – | – | (14) | (14) |
| Recoveries | – | – | 1 | 1 | – | – | 1 | 1 |
| Exchange rate and other | – | (1) | (1) | (2) | (4) | (2) | (9) | (15) |
| Balance at end of period | \$ 138 | \$ 79 | \$ 192 | \$ 409 | \$ 130 | \$ 67 | \$ 166 | \$ 363 |
| Personal | | | | | | | | |
| Balance at beginning of period | \$ 242 | \$ 512 | \$ 141 | \$ 895 | \$ 278 | \$ 427 | \$ 121 | \$ 826 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | 132 | (132) | – | – | 204 | (204) | – | – |
| Transfers in (out) to Stage 2 | (23) | 23 | – | – | (42) | 42 | – | – |
| Transfers in (out) to Stage 3 | – | (44) | 44 | – | – | (43) | 43 | – |
| Purchases and originations | 23 | – | – | 23 | 26 | 2 | – | 28 |
| Derecognitions and maturities | (7) | (30) | – | (37) | (9) | (35) | – | (44) |
| Remeasurements | (132) | 190 | 79 | 137 | (180) | 271 | 70 | 161 |
| Write-offs | – | – | (144) | (144) | – | – | (129) | (129) |
| Recoveries | – | – | 31 | 31 | – | – | 27 | 27 |
| Exchange rate and other | – | – | (13) | (13) | (2) | (1) | (5) | (8) |
| Balance at end of period | \$ 235 | \$ 519 | \$ 138 | \$ 892 | \$ 275 | \$ 459 | \$ 127 | \$ 861 |
| Credit cards | | | | | | | | |
| Balance at beginning of period | \$ 161 | \$ 599 | \$ – | \$ 760 | \$ 251 | \$ 442 | \$ – | \$ 693 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | 110 | (110) | – | – | 228 | (228) | – | – |
| Transfers in (out) to Stage 2 | (19) | 19 | – | – | (40) | 40 | – | – |
| Transfers in (out) to Stage 3 | – | (80) | 80 | – | – | (37) | 37 | – |
| Purchases and originations | 1 | – | – | 1 | 3 | 1 | – | 4 |
| Derecognitions and maturities | (1) | (6) | – | (7) | (4) | (30) | – | (34) |
| Remeasurements | (84) | 190 | 40 | 146 | (224) | 279 | 73 | 128 |
| Write-offs | – | – | (153) | (153) | – | – | (142) | (142) |
| Recoveries | – | – | 33 | 33 | – | – | 32 | 32 |
| Exchange rate and other | – | – | – | – | (2) | 1 | – | (1) |
| Balance at end of period | \$ 168 | \$ 612 | \$ – | \$ 780 | \$ 212 | \$ 468 | \$ – | \$ 680 |
| Small business | | | | | | | | |
| Balance at beginning of period | \$ 17 | \$ 16 | \$ 18 | \$ 51 | \$ 15 | \$ 15 | \$ 19 | \$ 49 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | 5 | (5) | – | – | 8 | (8) | – | – |
| Transfers in (out) to Stage 2 | (1) | 1 | – | – | (2) | 2 | – | – |
| Transfers in (out) to Stage 3 | – | (3) | 3 | – | – | (3) | 3 | – |
| Purchases and originations | 3 | – | – | 3 | 3 | – | – | 3 |
| Derecognitions and maturities | (1) | (2) | – | (3) | (1) | (2) | – | (3) |
| Remeasurements | (7) | 11 | 2 | 6 | (7) | 12 | 4 | 9 |
| Write-offs | – | – | (7) | (7) | – | – | (9) | (9) |
| Recoveries | – | – | 2 | 2 | – | – | 2 | 2 |
| Exchange rate and other | – | – | (1) | (1) | 1 | (1) | (1) | (1) |
| Balance at end of period | \$ 16 | \$ 18 | \$ 17 | \$ 51 | \$ 17 | \$ 15 | \$ 18 | \$ 50 |
| Wholesale | | | | | | | | |
| Balance at beginning of period | \$ 274 | \$ 340 | \$ 365 | \$ 979 | \$ 251 | \$ 352 | \$ 407 | \$ 1,010 |
| Provision for credit losses | | | | | | | | |
| Transfers in (out) to Stage 1 | 24 | (24) | – | – | 58 | (58) | – | – |
| Transfers in (out) to Stage 2 | (9) | 11 | (2) | – | (35) | 35 | – | – |
| Transfers in (out) to Stage 3 | (1) | (16) | 17 | – | – | (6) | 6 | – |
| Purchases and originations | 68 | 10 | – | 78 | 52 | 8 | – | 60 |
| Derecognitions and maturities | (43) | (43) | – | (86) | (41) | (52) | – | (93) |
| Remeasurements | (11) | 84 | 139 | 212 | (32) | 63 | 74 | 105 |
| Write-offs | – | – | (68) | (68) | – | – | (27) | (27) |
| Recoveries | – | – | 7 | 7 | – | – | 9 | 9 |
| Exchange rate and other | (1) | (1) | (10) | (12) | (4) | (8) | (27) | (39) |
| Balance at end of period | \$ 301 | \$ 361 | \$ 448 | \$ 1,110 | \$ 249 | \$ 334 | \$ 442 | \$ 1,025 |

Note 5 Loans and allowance for credit losses (continued)**Credit risk exposure by internal risk rating**

The following table presents the gross carrying amount of loans measured at amortized cost, and the full contractual amount of undrawn loan commitments subject to the impairment requirements of IFRS 9. Risk ratings are based on internal ratings as at the reporting date as outlined in the internal ratings maps for Wholesale and Retail facilities in the Credit risk section of our 2018 Annual Report.

| (Millions of Canadian dollars) | As at | | | | | | | |
|--|------------------|----------|---------|------------|------------------|----------|---------|------------|
| | January 31, 2019 | | | | October 31, 2018 | | | |
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total |
| Retail | | | | | | | | |
| Loans outstanding – Residential mortgages | | | | | | | | |
| Low risk | \$ 224,589 | \$ 4,523 | \$ – | \$ 229,112 | \$ 222,026 | \$ 3,688 | \$ – | \$ 225,714 |
| Medium risk | 13,229 | 1,455 | – | 14,684 | 13,681 | 1,369 | – | 15,050 |
| High risk | 2,559 | 2,836 | – | 5,395 | 2,577 | 2,897 | – | 5,474 |
| Not rated | 35,451 | 604 | – | 36,055 | 34,670 | 578 | – | 35,248 |
| Impaired | – | – | 754 | 754 | – | – | 726 | 726 |
| | 275,828 | 9,418 | 754 | 286,000 | 272,954 | 8,532 | 726 | 282,212 |
| Items not subject to impairment (1) | | | | 312 | | | | 259 |
| Total | | | | 286,312 | | | | 282,471 |
| Loans outstanding – Personal | | | | | | | | |
| Low risk | \$ 70,837 | \$ 1,383 | \$ – | \$ 72,220 | \$ 71,763 | \$ 1,256 | \$ – | \$ 73,019 |
| Medium risk | 6,002 | 2,107 | – | 8,109 | 6,124 | 1,925 | – | 8,049 |
| High risk | 945 | 1,641 | – | 2,586 | 998 | 1,672 | – | 2,670 |
| Not rated | 8,041 | 70 | – | 8,111 | 8,595 | 64 | – | 8,659 |
| Impaired | – | – | 310 | 310 | – | – | 303 | 303 |
| Total | 85,825 | 5,201 | 310 | 91,336 | 87,480 | 4,917 | 303 | 92,700 |
| Loans outstanding – Credit cards | | | | | | | | |
| Low risk | \$ 13,030 | \$ 102 | \$ – | \$ 13,132 | \$ 13,185 | \$ 100 | \$ – | \$ 13,285 |
| Medium risk | 2,124 | 1,621 | – | 3,745 | 2,234 | 1,632 | – | 3,866 |
| High risk | 131 | 1,293 | – | 1,424 | 139 | 1,331 | – | 1,470 |
| Not rated | 833 | 31 | – | 864 | 764 | 30 | – | 794 |
| Total | 16,118 | 3,047 | – | 19,165 | 16,322 | 3,093 | – | 19,415 |
| Loans outstanding – Small business | | | | | | | | |
| Low risk | \$ 2,147 | \$ 29 | \$ – | \$ 2,176 | \$ 2,004 | \$ 46 | \$ – | \$ 2,050 |
| Medium risk | 2,180 | 99 | – | 2,279 | 2,230 | 102 | – | 2,332 |
| High risk | 88 | 188 | – | 276 | 95 | 178 | – | 273 |
| Not rated | 176 | 1 | – | 177 | 166 | 1 | – | 167 |
| Impaired | – | – | 46 | 46 | – | – | 44 | 44 |
| Total | 4,591 | 317 | 46 | 4,954 | 4,495 | 327 | 44 | 4,866 |
| Undrawn loan commitments – Retail | | | | | | | | |
| Low risk | \$ 186,385 | \$ 1,474 | \$ – | \$ 187,859 | \$ 182,426 | \$ 1,270 | \$ – | \$ 183,696 |
| Medium risk | 9,791 | 244 | – | 10,035 | 10,794 | 239 | – | 11,033 |
| High risk | 3,745 | 158 | – | 3,903 | 3,740 | 166 | – | 3,906 |
| Not rated | 2,473 | 36 | – | 2,509 | 2,584 | 35 | – | 2,619 |
| Total | 202,394 | 1,912 | – | 204,306 | 199,544 | 1,710 | – | 201,254 |
| Wholesale | | | | | | | | |
| Loans outstanding | | | | | | | | |
| Investment grade | \$ 52,494 | \$ 201 | \$ – | \$ 52,695 | \$ 46,869 | \$ 324 | \$ – | \$ 47,193 |
| Non-investment grade | 109,104 | 12,015 | – | 121,119 | 106,027 | 10,190 | – | 116,217 |
| Not rated | 6,928 | 411 | – | 7,339 | 6,692 | 411 | – | 7,103 |
| Impaired | – | – | 1,647 | 1,647 | – | – | 1,096 | 1,096 |
| | 168,526 | 12,627 | 1,647 | 182,800 | 159,588 | 10,925 | 1,096 | 171,609 |
| Items not subject to impairment (1) | | | | 8,314 | | | | 8,669 |
| Total | | | | 191,114 | | | | 180,278 |
| Undrawn loan commitments – Wholesale | | | | | | | | |
| Investment grade | \$ 227,610 | \$ 2 | \$ – | \$ 227,612 | \$ 222,970 | \$ 93 | \$ – | \$ 223,063 |
| Non-investment grade | 90,067 | 8,110 | – | 98,177 | 88,828 | 7,069 | – | 95,897 |
| Not rated | 4,764 | – | – | 4,764 | 4,291 | – | – | 4,291 |
| Total | 322,441 | 8,112 | – | 330,553 | 316,089 | 7,162 | – | 323,251 |

(1) Retail loans outstanding – Residential mortgages and Wholesale loans outstanding items not subject to impairment are loans held at FVTPL.

Loans past due but not impaired ⁽¹⁾

| (Millions of Canadian dollars) | As at | | | | | | | |
|--------------------------------|------------------|---------------|---------------------|----------|------------------|---------------|---------------------|----------|
| | January 31, 2019 | | | | October 31, 2018 | | | |
| | 1 to 29 days | 30 to 89 days | 90 days and greater | Total | 1 to 29 days | 30 to 89 days | 90 days and greater | Total |
| Retail | \$ 2,992 | \$ 1,403 | \$ 174 | \$ 4,569 | \$ 2,995 | \$ 1,402 | \$ 179 | \$ 4,576 |
| Wholesale | 1,562 | 485 | – | 2,047 | 1,246 | 468 | – | 1,714 |
| | \$ 4,554 | \$ 1,888 | \$ 174 | \$ 6,616 | \$ 4,241 | \$ 1,870 | \$ 179 | \$ 6,290 |

(1) Amounts presented may include loans past due as a result of administrative processes, such as mortgage loans on which payments are restrained pending payout due to sale or refinancing. Past due loans arising from administrative processes are not representative of the borrowers' ability to meet their payment obligations.

Note 6 Deposits

| (Millions of Canadian dollars) | As at | | | | | | | |
|--|------------------|------------|------------|------------|------------------|------------|------------|------------|
| | January 31, 2019 | | | | October 31, 2018 | | | |
| | Demand (1) | Notice (2) | Term (3) | Total | Demand (1) | Notice (2) | Term (3) | Total |
| Personal | \$ 138,660 | \$ 49,566 | \$ 91,945 | \$ 280,171 | \$ 135,101 | \$ 48,873 | \$ 86,180 | \$ 270,154 |
| Business and government | 233,044 | 8,416 | 298,774 | 540,234 | 238,617 | 8,606 | 287,148 | 534,371 |
| Bank | 8,019 | 172 | 23,968 | 32,159 | 8,750 | 299 | 23,472 | 32,521 |
| | \$ 379,723 | \$ 58,154 | \$ 414,687 | \$ 852,564 | \$ 382,468 | \$ 57,778 | \$ 396,800 | \$ 837,046 |
| Non-interest-bearing ⁽⁴⁾ | | | | | | | | |
| Canada | \$ 88,807 | \$ 5,058 | \$ – | \$ 93,865 | \$ 88,119 | \$ 5,086 | \$ – | \$ 93,205 |
| United States | 30,411 | – | – | 30,411 | 34,098 | – | – | 34,098 |
| Europe ⁽⁵⁾ | 582 | – | – | 582 | 564 | – | – | 564 |
| Other International | 5,595 | 5 | – | 5,600 | 5,495 | 5 | – | 5,500 |
| Interest-bearing ⁽⁴⁾ | | | | | | | | |
| Canada | 215,335 | 15,229 | 311,520 | 542,084 | 213,747 | 15,112 | 292,641 | 521,500 |
| United States | 2,510 | 33,430 | 63,170 | 99,110 | 2,478 | 33,099 | 67,211 | 102,788 |
| Europe ⁽⁵⁾ | 31,089 | 1,168 | 27,597 | 59,854 | 32,930 | 1,412 | 26,598 | 60,940 |
| Other International | 5,394 | 3,264 | 12,400 | 21,058 | 5,037 | 3,064 | 10,350 | 18,451 |
| | \$ 379,723 | \$ 58,154 | \$ 414,687 | \$ 852,564 | \$ 382,468 | \$ 57,778 | \$ 396,800 | \$ 837,046 |

(1) Demand deposits are deposits for which we do not have the right to require notice of withdrawal, which includes both savings and chequing accounts.

(2) Notice deposits are deposits for which we can legally require notice of withdrawal. These deposits are primarily savings accounts.

(3) Term deposits are deposits payable on a fixed date, and include term deposits, guaranteed investment certificates and similar instruments.

(4) The geographical splits of the deposits are based on the point of origin of the deposits and where the revenue is recognized. As at January 31, 2019, deposits denominated in U.S. dollars, British pounds, Euro and other foreign currencies were \$315 billion, \$21 billion, \$42 billion and \$32 billion, respectively (October 31, 2018 – \$309 billion, \$20 billion, \$38 billion and \$32 billion, respectively).

(5) Europe includes the United Kingdom, Luxembourg, the Channel Islands, France and Italy.

Note 6 Deposits (continued)**Contractual maturities of term deposits**

| (Millions of Canadian dollars) | As at | |
|---|--------------------|--------------------|
| | January 31 2019 | October 31 2018 |
| Within 1 year: | | |
| less than 3 months | \$ 110,375 | \$ 89,553 |
| 3 to 6 months | 48,374 | 59,109 |
| 6 to 12 months | 79,462 | 80,773 |
| 1 to 2 years | 59,814 | 51,798 |
| 2 to 3 years | 42,381 | 45,550 |
| 3 to 4 years | 26,131 | 21,127 |
| 4 to 5 years | 23,684 | 23,863 |
| Over 5 years | 24,466 | 25,027 |
| | \$ 414,687 | \$ 396,800 |
| Aggregate amount of term deposits in denominations of one hundred thousand dollars or more (1) | \$ 378,000 | \$ 362,000 |

(1) Amounts have been revised from those previously presented.

Note 7 Employee benefits – Pension and other post-employment benefits

We offer a number of defined benefit and defined contribution plans which provide pension and post-employment benefits to eligible employees. The following tables present the composition of our pension and other post-employment benefit expense and the effects of remeasurements recorded in other comprehensive income.

Pension and other post-employment benefit expense

| (Millions of Canadian dollars) | For the three months ended | | | |
|--|----------------------------|--------------------|-------------------------------------|--------------------|
| | Pension plans | | Other post-employment benefit plans | |
| | January 31 2019 | January 31 2018 | January 31 2019 | January 31 2018 |
| Current service costs | \$ 74 | \$ 89 | \$ 10 | \$ 10 |
| Net interest expense (income) | (5) | 2 | 16 | 16 |
| Remeasurements of other long term benefits | – | – | 2 | – |
| Administrative expense | 4 | 4 | – | – |
| Defined benefit pension expense | \$ 73 | \$ 95 | \$ 28 | \$ 26 |
| Defined contribution pension expense | 61 | 52 | – | – |
| | \$ 134 | \$ 147 | \$ 28 | \$ 26 |

Pension and other post-employment benefit remeasurements (1)

| (Millions of Canadian dollars) | For the three months ended | | | |
|---|-------------------------------|--------------------|-------------------------------------|--------------------|
| | Defined benefit pension plans | | Other post-employment benefit plans | |
| | January 31 2019 | January 31 2018 | January 31 2019 | January 31 2018 |
| Actuarial (gains) losses: | | | | |
| Changes in financial assumptions | \$ 607 | \$ 18 | \$ 57 | \$ – |
| Experience adjustments | – | – | (1) | (2) |
| Return on plan assets (excluding interest based on discount rate) | (144) | (85) | – | – |
| | \$ 463 | \$ (67) | \$ 56 | \$ (2) |

(1) Market based assumptions, including Changes in financial assumptions and Return on plan assets, are reviewed on a quarterly basis. All other assumptions are updated during our annual review of plan assumptions.

Note 8 Income taxes*Tax examinations and assessments*

During the first quarter, we received reassessments from the Canada Revenue Agency (CRA) in respect of the 2013 and 2012 taxation years which disallowed dividend deductions resulting in additional income taxes as the tax deductibility of certain dividends was denied on the basis that they were part of a “dividend rental arrangement”. The reassessments are consistent with the previously received proposal letters as described in Note 22 of our 2018 Annual Consolidated Financial Statements. We are confident that our tax filing position was appropriate and intend to defend ourselves vigorously.

Note 9 Significant capital and funding transactions**Preferred shares**

On November 2, 2018, we issued 14 million Non-Cumulative 5-Year Rate Reset First Preferred Shares Series BO at a price of \$25 per share, for total gross proceeds of \$350 million. For the initial five year period to the earliest redemption date of February 24, 2024, the Series BO Preferred Shares pay quarterly cash dividends, if declared, at a rate of 4.8% per annum. The dividend rate will reset on the earliest redemption date and every fifth year thereafter at a rate equal to the 5-year Government of Canada bond yield plus a premium of 2.38%. Holders have the option to convert their shares into Non-Cumulative Floating Rate First Preferred Shares, Series BP, subject to certain conditions, on the earliest redemption date and every fifth year thereafter at a rate equal to the 3-month Government of Canada Treasury Bill yield plus 2.38%. Subject to the consent of OSFI and the requirements of the Bank Act (Canada), we may redeem the Series BO Preferred Shares in whole or in part at a price per share of \$25 on the earliest redemption date and every fifth year thereafter. The Series BO Preferred Shares include NVCC provisions which are necessary for the shares to qualify as Tier 1 regulatory capital.

On November 24, 2018, we redeemed all 10 million Non-Cumulative First Preferred Shares Series AD at a price of \$25 per share.

Common shares issued ⁽¹⁾

| | For the three months ended | | | |
|---|------------------------------|---------|------------------------------|---------|
| | January 31, 2019 | | January 31, 2018 | |
| | Number of shares (thousands) | Amount | Number of shares (thousands) | Amount |
| (Millions of Canadian dollars, except number of shares) | | | | |
| Issued in connection with share-based compensation plans ⁽²⁾ | 159 | \$ 11 | 464 | \$ 30 |
| Purchased for cancellation ⁽³⁾ | (3,684) | (45) | (9,297) | (113) |
| | (3,525) | \$ (34) | (8,833) | \$ (83) |

(1) The requirements of our dividend reinvestment plan (DRIP) are satisfied through either open market share purchases or shares issued from treasury. During the three months ended January 31, 2019 and January 31, 2018, our DRIP's requirements were satisfied through open market share purchases.

(2) Amounts include cash received for stock options exercised during the period and the fair value adjustment to stock options.

(3) During the three months ended January 31, 2019, we purchased for cancellation common shares at a total fair value of \$348 million (average cost of \$94.40 per share), with a book value of \$45 million (book value of \$12.25 per share). During the three months ended January 31, 2018, we purchased for cancellation common shares at a total fair value of \$923 million (average cost of \$99.29 per share), with a book value of \$113 million (book value of \$12.25 per share).

Note 10 Earnings per share

| (Millions of Canadian dollars, except share and per share amounts) | For the three months ended | |
|--|----------------------------|--------------------|
| | January 31 2019 | January 31 2018 |
| Basic earnings per share | | |
| Net income | \$ 3,172 | \$ 3,012 |
| Preferred share dividends | (74) | (72) |
| Net income attributable to non-controlling interest | (2) | (11) |
| Net income available to common shareholders | 3,096 | 2,929 |
| Weighted average number of common shares (in thousands) | 1,437,074 | 1,451,781 |
| Basic earnings per share (in dollars) | \$ 2.15 | \$ 2.02 |
| Diluted earnings per share | | |
| Net income available to common shareholders | \$ 3,096 | \$ 2,929 |
| Dilutive impact of exchangeable shares | 4 | 4 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 3,100 | 2,933 |
| Weighted average number of common shares (in thousands) | 1,437,074 | 1,451,781 |
| Stock options (1) | 2,033 | 3,069 |
| Issuable under other share-based compensation plans | 737 | 751 |
| Exchangeable shares (2) | 3,351 | 3,113 |
| Average number of diluted common shares (in thousands) | 1,443,195 | 1,458,714 |
| Diluted earnings per share (in dollars) | \$ 2.15 | \$ 2.01 |

(1) The dilutive effect of stock options was calculated using the treasury stock method. When the exercise price of options outstanding is greater than the average market price of our common shares, the options are excluded from the calculation of diluted earnings per share. For the three months ended January 31, 2019, 1,364,706 outstanding options with an average price of \$99.73 were excluded from the calculation of diluted earnings per share. For the three months ended January 31, 2018, no outstanding options were excluded from the calculation of diluted earnings per share.

(2) Includes exchangeable preferred shares.

Note 11 Legal and regulatory matters

We are a large global institution that is subject to many different complex legal and regulatory requirements that continue to evolve. As a result, we are and have been subject to a variety of legal proceedings, including civil claims and lawsuits, regulatory examinations, investigations, audits and requests for information by various governmental regulatory agencies and law enforcement authorities in various jurisdictions. Some of these matters may involve novel legal theories and interpretations and may be advanced under criminal as well as civil statutes, and some proceedings could result in the imposition of civil, regulatory enforcement or criminal penalties. We review the status of all proceedings on an ongoing basis and will exercise judgment in resolving them in such manner as we believe to be in our best interest. This is an area of significant judgment and uncertainty and the extent of our financial and other exposure to these proceedings after taking into account current accruals could be material to our results of operations in any particular period.

Our significant legal proceedings and regulatory matters are those disclosed in our audited 2018 Annual Consolidated Financial Statements as updated below:

Interchange fees litigation

The trial in the *Watson* proceeding has been rescheduled from October 14, 2019 to October 19, 2020.

Note 12 Results by business segment

| (Millions of Canadian dollars) | For the three months ended January 31, 2019 | | | | | | |
|---|---|-------------------|---------------|------------------------------|---------------------|-----------------------|-----------------|
| | Personal & Commercial Banking | Wealth Management | Insurance | Investor & Treasury Services | Capital Markets (1) | Corporate Support (1) | Total |
| Net interest income (2) | \$ 3,134 | \$ 744 | \$ – | \$ (31) | \$ 1,006 | \$ 31 | \$ 4,884 |
| Non-interest income | 1,284 | 2,204 | 1,579 | 662 | 1,092 | (116) | 6,705 |
| Total revenue | 4,418 | 2,948 | 1,579 | 631 | 2,098 | (85) | 11,589 |
| Provision for credit losses | 348 | 26 | – | – | 140 | – | 514 |
| Insurance policyholder benefits, claims and acquisition expense | – | – | 1,225 | – | – | – | 1,225 |
| Non-interest expense | 1,915 | 2,164 | 154 | 418 | 1,230 | 31 | 5,912 |
| Net income (loss) before income taxes | 2,155 | 758 | 200 | 213 | 728 | (116) | 3,938 |
| Income taxes (recoveries) | 584 | 161 | 34 | 52 | 75 | (140) | 766 |
| Net income | \$ 1,571 | \$ 597 | \$ 166 | \$ 161 | \$ 653 | \$ 24 | \$ 3,172 |
| Non-interest expense includes: | | | | | | | |
| Depreciation and amortization | \$ 153 | \$ 147 | \$ 11 | \$ 34 | \$ 95 | \$ – | \$ 440 |

| (Millions of Canadian dollars) | For the three months ended January 31, 2018 | | | | | | |
|---|---|-------------------|---------------|------------------------------|---------------------|-----------------------|-----------------|
| | Personal & Commercial Banking | Wealth Management | Insurance | Investor & Treasury Services | Capital Markets (1) | Corporate Support (1) | Total |
| Net interest income (2) | \$ 2,856 | \$ 612 | \$ – | \$ 128 | \$ 866 | \$ (17) | \$ 4,445 |
| Non-interest income | 1,309 | 2,171 | 1,144 | 548 | 1,309 | (98) | 6,383 |
| Total revenue | 4,165 | 2,783 | 1,144 | 676 | 2,175 | (115) | 10,828 |
| Provision for credit losses | 317 | (2) | – | – | 20 | (1) | 334 |
| Insurance policyholder benefits, claims and acquisition expense | – | – | 836 | – | – | – | 836 |
| Non-interest expense | 1,801 | 2,011 | 142 | 389 | 1,214 | 54 | 5,611 |
| Net income (loss) before income taxes | 2,047 | 774 | 166 | 287 | 941 | (168) | 4,047 |
| Income taxes (recoveries) | 526 | 177 | 39 | 68 | 193 | 32 | 1,035 |
| Net income | \$ 1,521 | \$ 597 | \$ 127 | \$ 219 | \$ 748 | \$ (200) | \$ 3,012 |
| Non-interest expense includes: | | | | | | | |
| Depreciation and amortization | \$ 140 | \$ 130 | \$ 9 | \$ 30 | \$ 87 | \$ – | \$ 396 |

(1) Taxable equivalent basis.

(2) Interest revenue is reported net of interest expense as we rely primarily on net interest income as a performance measure.

Total assets and total liabilities by business segment

| (Millions of Canadian dollars) | As at January 31, 2019 | | | | | | |
|--------------------------------|-------------------------------|-------------------|-----------|------------------------------|-----------------|-------------------|--------------|
| | Personal & Commercial Banking | Wealth Management | Insurance | Investor & Treasury Services | Capital Markets | Corporate Support | Total |
| Total assets | \$ 458,817 | \$ 93,905 | \$ 16,787 | \$ 148,670 | \$ 604,422 | \$ 43,606 | \$ 1,366,207 |
| Total liabilities | \$ 458,826 | \$ 94,050 | \$ 16,826 | \$ 148,658 | \$ 604,438 | \$ (37,241) | \$ 1,285,557 |

| (Millions of Canadian dollars) | As at October 31, 2018 | | | | | | |
|--------------------------------|-------------------------------|-------------------|-----------|------------------------------|-----------------|-------------------|--------------|
| | Personal & Commercial Banking | Wealth Management | Insurance | Investor & Treasury Services | Capital Markets | Corporate Support | Total |
| Total assets | \$ 453,879 | \$ 93,063 | \$ 16,210 | \$ 136,030 | \$ 590,950 | \$ 44,602 | \$ 1,334,734 |
| Total liabilities | \$ 453,878 | \$ 93,162 | \$ 16,289 | \$ 135,944 | \$ 590,582 | \$ (35,076) | \$ 1,254,779 |

Note 13 Capital management**Regulatory capital and capital ratios**

OSFI formally establishes risk-based capital and leverage targets for deposit-taking institutions in Canada. During the first quarter of 2019, we complied with all capital and leverage requirements, including the domestic stability buffer, imposed by OSFI.

| (Millions of Canadian dollars, except Capital ratios and leverage ratios) | As at | |
|--|--------------------|--------------------|
| | January 31 2019 | October 31 2018 |
| Capital ⁽¹⁾ | | |
| CET1 capital | \$ 57,963 | \$ 57,001 |
| Tier 1 capital | 64,341 | 63,279 |
| Total capital | 73,758 | 72,494 |
| Risk-weighted Assets (RWA) used in calculation of capital ratios ^{(1) (2)} | | |
| CET1 capital RWA | 508,512 | 495,528 |
| Tier 1 capital RWA | 508,512 | 495,993 |
| Total capital RWA | 508,512 | 496,459 |
| Total capital RWA consisting of: ⁽¹⁾ | | |
| Credit risk | 410,003 | 401,534 |
| Market risk | 34,862 | 32,209 |
| Operational risk | 63,647 | 62,716 |
| Total Capital RWA | \$ 508,512 | \$ 496,459 |
| Capital ratios and Leverage ratios ⁽¹⁾ | | |
| CET1 ratio | 11.4% | 11.5% |
| Tier 1 capital ratio | 12.7% | 12.8% |
| Total capital ratio | 14.5% | 14.6% |
| Leverage ratio | 4.3% | 4.4% |
| Leverage ratio exposure (billions) | \$ 1,501.8 | \$ 1,450.8 |

(1) Capital, RWA, and capital ratios are calculated using OSFI Capital Adequacy Requirements based on the Basel III framework. The leverage ratio is calculated using OSFI Leverage Requirements Guideline based on the Basel III framework.

(2) In fiscal 2018, amounts included CVA scalars of 80%, 83% and 86%, respectively.

Shareholder Information

Corporate headquarters

Street address:
Royal Bank of Canada
200 Bay Street
Toronto, Ontario M5J 2J5
Canada
Tel: 1-888-212-5533

Mailing address:
P.O. Box 1
Royal Bank Plaza
Toronto, Ontario M5J 2J5
Canada
website: rbc.com

Transfer Agent and Registrar

Main Agent:
Computershare Trust Company of
Canada
1500 Robert-Bourassa Blvd.
Suite 700
Montreal, Quebec H3A 3S8
Canada
Tel: 1-866-586-7635 (Canada and
the U.S.) or 514-982-7555
(International)
Fax: 514-982-7580
website: computershare.com/rbc

Co-Transfer Agent (U.S.):
Computershare Trust Company, N.A.
250 Royall Street
Canton, Massachusetts 02021
U.S.A.

Co-Transfer Agent (U.K.):
Computershare Investor Services PLC
Securities Services – Registrars
P.O. Box 82, The Pavilions,
Bridgwater Road,
Bristol BS99 6ZZ
U.K.

Stock exchange listings (Symbol: RY)

Common shares are listed on:
Canada – Toronto Stock
Exchange (TSX)
U.S. – New York Stock Exchange
(NYSE)
Switzerland – Swiss Exchange
(SIX)

All preferred shares are listed on
the TSX with the exception of the
series C-2. The related depository
shares of the series C-2 preferred
shares are listed on the NYSE.

Valuation day price

For Canadian income tax purposes,
Royal Bank of Canada's common
stock was quoted at \$29.52 per share
on the Valuation Day (December 22,
1971). This is equivalent to \$7.38
per share after adjusting for the
two-for-one stock split of March 1981
and the two-for-one stock split of
February 1990. The one-for-one stock
dividends in October 2000 and
April 2006 did not affect the
Valuation Day amount for our
common shares.

Shareholder contacts

For dividend information, change
in share registration or address,
lost stock certificates, tax forms,
estate transfers or dividend
reinvestment, please contact:
Computershare Trust Company
of Canada
100 University Avenue, 8th Floor
Toronto, Ontario M5J 2Y1
Canada
Tel: 1-866-586-7635 (Canada and
the U.S.) or 514-982-7555
(International)
Fax: 1-888-453-0330 (Canada and
the U.S.) or 416-263-9394
(International)
email: service@computershare.com

For other shareholder inquiries,
please contact:
Shareholder Relations
Royal Bank of Canada
200 Bay Street
South Tower
Toronto, Ontario M5J 2J5
Canada
Tel: 416-955-7806

Financial analysts, portfolio managers, institutional investors

For financial information inquiries,
please contact:
Investor Relations
Royal Bank of Canada
155 Wellington Street West
Toronto, Ontario M5V 3K7
Canada
Tel: 416-955-7802

or visit our website at
rbc.com/investorrelations

Direct deposit service

Shareholders in Canada and the
U.S. may have their RBC common
share dividends deposited directly
to their bank account by electronic
funds transfer. To arrange for this
service, please contact our Transfer
Agent and Registrar, Computershare
Trust Company of Canada.

Eligible dividend designation

For purposes of the *Income Tax Act*
(Canada) and any corresponding
provincial and territorial tax
legislation, all dividends (and
deemed dividends) paid by RBC to
Canadian residents on both its
common and preferred shares, are
designated as "eligible dividends",
unless stated otherwise.

Common share repurchases

We are engaged in a Normal Course
Issuer Bid (NCIB) which allows us
to repurchase for cancellation, up
to 30 million common shares
during the period spanning from
February 27, 2018 to February 26,
2019, when the bid expires, or
such earlier date as we may
complete the purchases pursuant
to our Notice of Intention filed with
the Toronto Stock Exchange.

Dividend dates for 2019

Subject to approval by the Board of Directors

| | Record dates | Payment dates |
|---|---|---|
| Common and preferred shares series W, AA, AC, AE, AF, AG, AZ, BB, BD, BF, BH, BI, BJ, BK, BM and BO | January 24 April 25 July 25 October 24 | February 22 May 24 August 23 November 22 |
| Preferred shares series AJ,AK and AL | January 24 | February 22 |
| Preferred shares series C-2 (US\$) | January 28 April 26 July 26 October 28 | February 7 May 7 August 7 November 7 |

Governance

Summaries of the significant ways in which corporate governance practices
followed by RBC differ from corporate governance practices required to be
followed by U.S. domestic companies under the NYSE listing standards are
available on our website at rbc.com/governance.

We determine the amount and
timing of the purchases under the
NCIB, subject to prior consultation
with the Office of the
Superintendent of Financial
Institutions Canada.

A copy of our Notice of Intention to
file a NCIB may be obtained,
without charge, by contacting our
Corporate Secretary at our Toronto
mailing address.

2019 Quarterly earnings release dates

| | |
|----------------|-------------|
| First quarter | February 22 |
| Second quarter | May 23 |
| Third quarter | August 21 |
| Fourth quarter | December 4 |

2019 Annual Meeting

The Annual Meeting of Common
Shareholders will be held on
Thursday, April 4, 2019, at
9:30 a.m. (Atlantic Time) at the
Halifax Convention Centre,
1650 Argyle Street, Halifax,
Nova Scotia, Canada.

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