ISSUE 4, 2015



Keeping in Touch A publication for RBC PENSIONERS



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Quarterly Comments Dave McKay

I'm proud of what we've achieved in spite of a challenging economic environment marked by market volatility and uncertainty.

This is a testament to the strength and diversity of our businesses and the continued trust our clients place in us.

Embracing change is key to our success. We're a strong company that views changing technologies and shifting consumer preferences as both a challenge and an opportunity. We have a successful history of innovation and remain committed to using technology to enhance the way we meet our clients' needs. Recent examples include...

- The RBC Advice Centre launched RBC Secure Voice an authentication program that uses voice biometrics to verify clients' identities. Voice verification occurs in real time, reducing a known client irritant by eliminating the need to answer multiple personal verification questions or input a PIN password. To date, more than 85,000 clients have enrolled in the new service – an example of how we are transforming the way we serve clients to make the best of RBC even better.
- Investor & Treasury Services announced a multi-year technology strategy to transform the way clients access I&TS products and services. The "Advanced Client Experience" program aligns client needs with technology enhancements designed to improve the overall client experience, operational efficiency and reduce risk. An agile lab environment is used to speed up the process and move things quickly from concept to launch.
- The close of the City National acquisition leveraged the expertise of hundreds of RBC and City National employees from across time zones, geographies and Functional Groups. Teams worked collaboratively to deliver on the complex mechanics of a major closing: managing legal and regulatory approvals, and addressing risk, finance, the employee experience, communications and technology, to ensure the closing was completed successfully and on time.

I'm also proud of the results of the *RBC Race/Run for the Kids*. Launched in New York six years ago, the Run is now in 8 locations around the world. More than 67,000 participants to date have raised more than \$16.5 million dollars for youth and children's charities around the world.

On behalf of my Group Executive team, I wish you and your loved ones a happy and healthy 2016.

A Message from the KIT Team

Dear RBC Pensioner,

The editor of Keeping in Touch (KIT) has typically communicated with you through this opening note. In doing so, she has been representing a small team in Human Resources charged with this publication's writing, designing, printing and online posting. With a recent change, the editor's role is now shared by the entire team and so from now on, this message will be a group effort.

We recently received an email that reminded us of the value of this publication. Larry Dunk, who was profiled in the previous issue, wrote to thank us for the article that featured his postretirement hobby business, making moulds for beeswax candles. He wrote, "I got a call today from a retiree who started making candles last year but was having difficulty finding the right product...I look forward to hearing from others and catching up with them."

While Larry may be pleased with a new customer, what really matters to him is connecting with former colleagues. Larry's example is not unusual. Many of the pensioners we profile renew old friendships as a happy consequence of their stories being told. It's good to know that Keeping in Touch is living up to its name.

We couldn't help but notice that in this current edition we've referenced movement in several ways. RBC's new Chief Medical Director, Dr. Khalil Sivjee, reminds us in this, his first Keeping in Touch column, that walking each day will have a positive impact on our overall health.

Jan Pollard, profiled for her fundraising efforts, has found a way to benefit African grandmothers by helping Canadian women take one step at a time, be it on their own steam or with the aid of a cane or walker. And Harry Steingart, now a successful dog trainer, has helped improve the lives of his clients and their dogs by walking them through their paces.

The KIT team continues to look forward to more accounts of how your lives are moving in interesting and diverse directions. Please contact us by regular mail or email if you have a personal story for us to profile.

Till next time, happy reading.

Dave

Jan Pollard

- First joined RBC in 1973
- Retired in 2002
- Role prior to retirement: Seniors Banking Rep

This Grandmother Makes Every Step Count



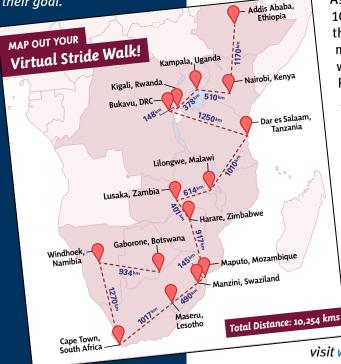
Jan Pollard says you don't have to be a grandmother to volunteer with any of the Grandmothers to Grandmothers chapters across Canada.

The map that helped the virtual walkers visualize their goal.

Kampala, Uganda is a long way from Hamilton, Ontario. With more than 11,600 kilometers and an ocean separating the two cities, making the trip on foot is impossible. Or is it? This was the problem that Jan Pollard was determined to solve when she approached her fellow fundraisers at *Blooms for Africa*, the Hamilton-based chapter of *Grandmothers to Grandmothers*^{*}, which supports the Stephen Lewis Foundation.

In keeping with the goal of the Foundation, Jan and 26 other members of the *Blooms for Africa* group raised funds for grandmothers on the continent. It is an urgent and ongoing need. Often, African grandmothers are the only ones left to care for their orphaned grandchildren whose parents have died from HIV/AIDS.

Though *Blooms for Africa* takes its name from its primary fundraiser, annual garden tours, in 2015 the chapter decided to participate in the Stephen Lewis project, *Stride to Turn the Tide**. This national fundraising walk supports African grandmothers who walk countless kilometers daily while caring for up to 20 grandchildren. "My chapter has quite a few elderly women who could not handle the five kilometers during the day of the campaign," explains Jan. "Then I heard of a virtual walk." Using a pedometer, participants make every step count over a period of time. "Even a person with a cane or walker could be part of this," reasoned Jan. *Blooms for Africa's* campaign ran from January to May. Their goal? To "walk" the distance to Uganda... virtually.



As word of the unique fundraiser grew beyond their chapter, 103 signed up and a map pinpointing African countries helped them track their equivalent distance. "Each location on the map marked a city where the Stephen Lewis Foundation partners with African community-based organizations," explains Jan. Participants regularly notified her of the distance they walked. Jan then combined all of the results monthly and calculated the remaining kilometers still required to reach their virtual destination: Kampala.

The bitter winter was a challenge but once the weather improved, says Jan, "It took off! People were zooming through the countries, virtually covering more than 66,000 kilometers." As a result, they raised \$12,592.

The Canadian and African women never met in person. Yet, they gave evidence of a universal truth that Jan, grandmother of five, understands well: nothing can stop a determined grandmother from showing how much she cares.

*For more information about Grandmothers to Grandmothers or to join Stride to Turn the Tide 2016 visit www.stephenlewisfoundation.org or call 1-888-203-9990.



A new year marks new beginnings

By Khalil Sivjee, MD, FCCP, FRCPC Chief Medical Director, RBC Cleveland Clinic Canada

This new year, I'm honoured to join the RBC family as your new Chief Medical Director. My predecessor, Dr. Bob (Snihura) has left some awfully big shoes to fill as he joins you in retirement. To help me fill these shoes, I bring along the Cleveland Clinic – one of the world's largest and most respected healthcare organizations. Together, we will be providing advice and counsel on health and medical issues affecting RBC employees globally. In addition, through regular pieces in Keeping in Touch, I hope to share valuable advice about health and wellness with you, our valued retirees. To learn more about me or about the Cleveland Clinic Canada please visit www.clevelandclinic.ca.

For my inaugural message, I want to refer to the fact that we are largely responsible for our own health-related destiny. Research has shown that older adults who adopt and maintain a healthy lifestyle are better equipped to avoid and to overcome diseases as they age. While our genetics play a small role (less than 10%) the major determinant of our health is our lifestyle. This gives us the power to influence our future. Small changes in your everyday life can make a huge difference over time. Here are some simple things you can do:

Get walking

Regular exercise has been proven to boost your mood, improve sleep, and reduce the risk of early dementia. Walking is a great, low impact form of exercise that can be added to your daily routine. Even just 30 minutes of walking a day will make a difference.

Reduce consumption of processed meat

A recent report from the World Health Organization (WHO) has classified processed meat as a Group 1 carcinogen – a definite cause of cancer. It is now in the same group that includes smoking, sun radiation, and alcohol.

Drink at least three tall glasses of water daily

Drinking water keeps your temperature normal, lubricates and cushions joints, protects your spinal cord, and gets rid of toxins through urination, sweat, and bowel movements.

Remember that creating healthy habits can take time. Stay focused on your goals, and if you slip along the way, just start again.

Cheers to a healthy 2016

Dr. K.

Spotlight on Volunteers



Joe Willison, long-time supporter of RBC's Volunteer Grant Program, is pictured presenting a \$500 cheque to Natalie Walstrom, Senior Development Manager for the Kelowna General Hospital Foundation. Joe, resident of Kelowna, BC, has volunteered with the hospital for 17 years. This was RBC's fourteenth grant to the Hospital Foundation. **ISSUE 4 • 2015**

Keeping in Touch Retirements

SEPTEMBER 2015

Avery, Lynn Financial Advisor Calgary, AB Joined December 11, 1989

Bagnoli, Maria Administrative Assistant Brantford, ON Joined April 4, 1977

Balancio, Tessie Operations Analyst Toronto, ON Joined July 27, 1981

Balchand, Amelia Field Operations Specialist Toronto, ON Joined April 21, 1975

Barrett, Stephen Senior Estate Planner Toronto, ON Joined August 9, 1984

Bauer, Barbara Client Advisor Business St. Catharines, ON Joined July 19, 1971

Buchanan, Sharron Client Advisor Waterloo, ON Joined August 28, 1979

Chan, Patrick Administrator/Coordinator Toronto, ON Joined July 3, 2002

Chow, Vivian Special Products Administrator Toronto, ON Joined September 29, 1975

Convery, Patty Financial Planning Associate St. Catharines, ON Joined August 4, 1987 **Davidson, Wendy** Client Advisor Middleton, NS Joined April 4, 1983

Dewar, David Credit Advisor, Inbound Winnipeg, MB Joined January 4, 1999

Dextras, Cheryl Senior Adjudicator Montreal, QC Joined January 22, 1973

Dias De Souza, Jennifer Mutual Funds Retirement Products Transfer Officer Roxboro, QC Joined February 23, 1982

Dionne, Sylvain Sales Manager, Mortgage Montreal, QC Joined July 4, 1979

Domingues, Maria Banking Advisor Laval, QC Joined April 11, 2005

Downey, Judy Administrative Assistant Mississauga, ON Joined June 16, 1976

Dubé, Imelda Branch Manager Gatineau, QC Joined June 15, 1987

Fairbairn, Cheryl Financial Advisor Atikokan, ON Joined April 1, 1982

Franko, Chris Operations Manager Toronto, ON Joined February 2, 1987

Glazer-Chow, Kathy Department Manager Toronto, ON Joined September 24, 1979 Hamilton, Jodi Branch Administrator Ottawa, ON Joined September 9, 1996

Harris, Susan Client Advisor Calgary, AB Joined September 19, 1988

Henderson, Winnie Senior Trust Officer Toronto, ON Joined December 13, 2010

Heron, Donald J. Financial Planner Edmonton, AB Joined November 3, 1999

Hinton, Kim Associate Account Manager Brantford, ON Joined October 3, 1975

Hoffman, Nancy Investment & Retirement Advisor Mississauga, ON Joined September 2, 2003

Hunter, Heather Senior Account Manager Ottawa, ON Joined January 20, 1992

Johnson, Maria Financial Planner Red Deer, AB Joined June 15, 1992

Johnstone, Gael Lorena Investment Advisor Vancouver, BC Joined February 28, 1983

Konkin, Elaine Administrative Assistant Toronto, ON Joined January 29, 2001

Lafreniere, Anna Financial Advisor Dartmouth, NS Joined August 29, 2005 Lalancette, Manon Associate Account Manager Chicoutimi, QC Joined June 13, 1983

Lawson, Doug Regional Sales Coach Calgary, AB Joined September 7, 1976

Leahy, Sharon Managing Director Toronto, ON Joined October 29, 1973

Legge, Dave Senior Manager, Credit Management and Recoveries St. John's, NL Joined January 22, 1973

Leone, Angelo Technical Services Analyst Toronto, ON Joined May 20, 1975

Leone, Rosa Senior Underwriter Mississauga , ON Joined April 20, 1998

Luckhart, Christine Account Manager Ottawa, ON Joined June 24, 1968

Mainville, Diane Mortgage Specialist Mississauga, ON Joined March 30, 1976

Mapara, Almas Executive Assistant Toronto, ON Joined January 20, 1975

Mehrabian, Mansour Investment Analyst Toronto, ON Joined February 23, 1981

Mistry, Lori Mortgage Specialist Richmond Hill, ON Joined February 2, 2009

Mitchell, Bergie Financial Advisor Clearwater, BC Joined July 15, 1987

Parvaresh, Fatemeh Client Advisor Thornhill, ON Joined June 26, 2007

Richards, Sue Building Services Officer Mississauga, ON Joined July 9, 1979

Rimes, Helen Asset Coordinator Toronto, ON Joined December 12, 1988

Ross, Robyn Manager Client Care Brentwood Bay, BC Joined June 4, 1974

Scarlett-Smith, Angela Client Advisor Orangeville, ON Joined August 19, 2002

Seim, Sharon Client Advisor Business Timmins, ON Joined February 19, 2001

St. Jacques, Karen Client Advisor Business Iroquois Falls, ON Joined November 20, 1990

Stapleton, Alma Client Advisor Business Sydney, NS Joined November 2, 1987

Stapleton, Barb Financial Planner Bedford, NS Joined February 23, 1976

Still, Carrie Program Coordinator, Aboriginal Markets Winnipeg, MB Joined July 3, 1979 **Vojacek, Rossana** Client Care Advisor Sherwood Park, AB Joined September 30, 1985

Williamson, Linda Associate, Private Banking Montreal, QC Joined July 21, 1975

Wong, Martina VP, Investment Administration & Operations Toronto, ON Joined February 16, 1987

OCTOBER 2015

Affleck, Linda Manager Client Care Kentville, NS Joined September 6, 1978

Ah Seng, Solange Administrative Assistant Richmond, BC Joined October 13, 1970

Arcand, Micheline Market Operations Montreal, QC Joined June 29, 1992

Bates, Dale Client Advisor Niagara Falls, ON Joined October 6, 1983

Battaglia-Di, Paola Private Banker Saint-Laurent, QC Joined December 13, 1976

Beaulieu, Yves Account Manager Anjou, QC Joined June 4, 1980

Benson, Roberta Vice President & Investment Advisor Toronto, ON Joined September 2, 2006 Blanchard, Aurelie Customer Service Representative Mississauga, ON Joined August 10, 2009

Bourgeois, Diane Banking Advisor Granby, QC Joined May 12, 1986

Buettner, Lucille IRP Assistant Saskatoon, SK Joined October 15, 1985

Carr, Deborah Client Advisor Winnipeg, MB Joined May 17, 1999

Cartwright, Linda Financial Planning Associate Calgary, AB Joined December 7, 1990

Cayen, Douglas Senior Account Manager Sudbury, ON Joined October 9, 1979

Chan, Mandy So King Cash Services, Team Leader Scarborough, ON Joined June 27, 1990

Chand, Rup Client Advisor Vancouver, BC Joined March 26, 1974

Chin, Jennifer Business Systems Analyst Toronto, ON Joined May 28, 1973

Chow, Linda Compliance Officer Toronto, ON Joined September 15, 1988

Collins, Susan Director, Treasury Solutions Canada Lower Sackville, NS Joined July 8, 1974 **Copeland, Pam** Account Manager Orangeville, ON Joined November 14, 2002

Corbeil, Marie-Claude Senior Credit Transaction Officer Montreal, QC Joined April 30, 1984

Crowell, Darren Account Manager, Commercial Financial Services Dartmouth, NS Joined May 10, 1982

Cunningham, Patrick Senior Account Manager Thunder Bay, ON Joined March 6, 1978

Dimini, Gwen Customer Service Representative Thunder Bay, ON Joined May 5, 1982

Domes, Elaine Manager Client Care Rosetown, SK Joined December 30, 1985

Douville, René Managing Director Montreal, QC Joined September 23, 1996

Drachuk, Cheryl Equipment Finance Specialist Winnipeg, MB Joined July 10, 1978

Faux, Gina Client Advisor Business Peterborough, ON Joined February 3, 1986

Gourley, Maxine Client Advisor Shubenacadie, NS Joined July 27, 2005

OCTOBER 2015 (CONTINUED)

Grain, Judith Account Service Representative Montreal, QC Joined May 28, 1970

Heath, Pat Senior QA Analyst Toronto, ON Joined November 13, 1979

Hill, Cathryn Financial Advisor Okotoks, AB Joined September 4, 1998

Howe, Mark Senior Manager Liquid Management Toronto, ON Joined April 1, 2002

Jean, Diane Associate Account Manager Levis, QC Joined July 21, 1975

Kapoor, Diana Financial Advisor Port Coquitlam, BC Joined January 15, 1973

Keech, Diane Financial Advisor Maple Ridge, BC Joined January 21, 1974

Kemp, Barb Associate Account Manager London, ON Joined March 21, 1977

Knorr, Shirley Assistant Branch Manager Kerrobert, SK Joined May 7, 1979 Koufogiorgas, Yiota Account Services Agent Montreal, QC Joined July 5, 1976

Kula-Swinburne, Halina Client Advisor Pointe-Claire, QC Joined September 28, 2000

Leduc, Jacques Collections Agent Westmount, QC Joined May 5, 1998

Lee, William Senior Account Manager Richmond, BC Joined April 22, 1974

Liberty, Dawn AC Banking Advisor Mississauga, ON Joined December 17, 1984

Likogiorgos, Spiros Project Manager Toronto, ON Joined December 8, 1986

Little, Joann Associate Advisor Vernon, BC Joined April 22, 1980

Low, Sherry Senior QA Analyst Toronto, ON Joined October 14, 1975

Luxon, Kathy Market Operations Support Officer Toronto, ON Joined October 17, 1986

Macleod, Eva Financial Planner Kamloops, BC Joined July 16, 1975

McIntyre, Neil Senior Account Manager Business Burlington, ON Joined June 3, 1974 McLachlan, Paul Senior Sales Consultant Toronto, ON Joined May 12, 1993

Menard, Ginette Mortgage Specialist Mississauga, ON Joined September 14, 1981

Michiels, Monique Account Service Agent Montreal, QC Joined July 29, 1974

Mitchell, Gay Executive Vice-President RBC and Deputy Chair RBC Wealth Management Toronto, ON Joined August 9, 1974

Morias, Teresa Investigations Agent Westmount, QC Joined September 4, 1990

Mulligan, Karen Audit Manager Toronto, ON Joined March 19, 1979

Murphy, Margaret Personal Service Representative Hamilton, ON Joined November 2, 1992

Murphy, Colm Investment & Retirement Mississauga, ON Joined November 26, 2007

Nickerson, Patricia Joy Client Advisor Clarks Harbour, NS Joined May 4, 1981

Noseworthy, Sylvia Client Service Representative Conception Bay South, NL Joined March 18, 1975

Pacheco, Carmen Client Advisor Brampton, ON Joined July 28, 1986 Pachenski, Barrie Vice President Commercial Banking Kelowna, BC Joined July 7, 1986

Peppler, Rayna Market Operations Support Officer Vancouver, BC Joined October 29, 1990

Pereira, Octavia Account Officer Toronto, ON Joined August 23, 1976

Pietryszyn, Betty Client Advisor Burks Falls, ON Joined October 16, 1989

Pigot, Gord Financial Planner Langley, BC Joined May 12, 1981

Porter, Peter Senior Tech System Analyst Toronto, ON Joined May 9, 2005

Proctor, Vicki Client Care Advisor Summerside, PEI Joined November 23, 1987

Purcell, Irene Client Advisor Business Oakville, ON Joined June 19, 1995

Rankin, Erna Specialized Services Officer Toronto, ON Joined January 2, 1990

Richardson, Janice Client Care Advisor Shawville, QC Joined March 3, 1975

Romeo, Anna Mortgage Specialist Mississauga, ON Joined March 23, 1987

Rossi, Giuseppe Investment & Retirement Vancouver, BC Joined April 4, 2011

Rutgers-Brown, Carla Client Advisor Beaconsfield, QC Joined October 21, 2002

Santini, Nancy Senior Manager & Assistant Corporate Secretary Toronto, ON Joined June 9, 1975

Scott, Margot Client Care Advisor Brampton, ON Joined February 5, 1979

Singh, Phulmattie Account Manager Markham, ON Joined November 15, 1978

So, Jennifer Financial Planner Scarborough, ON Joined August 17, 1981

Sonier Boyd, Joann Financial Advisor Oromocto, NB Joined July 16, 1990

Sonnenburg, Nancy Client Care Advisor Carleton Place, ON Joined May 1, 1989

Srdanovic, Mironija Adjudication Associate Vancouver, BC Joined April 22, 1986

Tehami, El Hadj Bilingual Client Support Toronto, ON Joined March 30, 1998

Trudeau, Francine Associate, Commercial Advisory Group Montreal, QC Joined June 1, 1977 Veitch, Irene Customer Service Officer Vancouver, BC Joined March 23, 1981

Verdone, Eveline Client Advisor Montreal, QC Joined April 1, 1974

Wilmott, Fay Manager, Market Operations Toronto, ON Joined June 3, 1974

Wolff, Maryann Investigations Agent Toronto, ON Joined April 25, 1994

Wong, Idmon Credit Transaction Manager Toronto, ON Joined February 5, 1990

Wong, Theresa Quality Verification Toronto, ON Joined August 5, 1992

Wright, Darlene Senior Account Manager Business Victoria, BC Joined December 17, 1979

NOVEMBER 2015

Ahelo, Claudine Account Services Agent Montreal, QC Joined September 28, 1992

Applin, Jeannie Banking Advisor Campbell River, BC Joined November 7, 1977

Barbagallo, Josée Client Advisor Mascouche, QC Joined June 27, 1978 **Beaudry, Francine** Investigations Manager Repentigny, QC Joined May 25, 1976

Bourdeau, Lise Account Services Agent Montreal, QC Joined May 25, 1987

Bremner, Lynda Commercial Account Manager Scarborough, ON Joined March 19, 1973

Brownrigg, Bev Client Advisor Pointe-Claire, QC Joined May 26, 1986

Busby, Margaret Senior Trust Officer Vancouver, BC Joined September 29, 1978

Campbell, Bruce Senior Vice President - Group Risk Management Oakville, ON Joined July 17, 1978

Clennett, Mark Senior Manager, Planning, QA & Technology Initiatives Toronto, ON Joined September 20, 1972

Diachok, Nancy Assistant Manager Account Implementation Toronto, ON Joined August 7, 1984

Dobson, Joanne Employee Relations Advisor Mississauga, ON Joined June 11, 1990

Forsyth, Vicki Client Advisor Ste Rose du Lac, MB Joined August 15, 2005

Gallo, Rita Customer Service Officer Montreal, QC Joined January 5, 1989 Gaudreau, Francoise Branch Manager Montmagny, QC Joined July 1, 1977

Gesy, Glenda Account Manager Kamloops, BC Joined November 17, 1980

Gourlay, Maureen Customer Service Officer Vancouver, BC Joined January 19, 1977

Graham, Marnie Branch Manager Three Hills, AB Joined May 5, 1986

Grenier, Dominique Collections Agent Westmount, QC Joined July 5, 1999

Halliday, Maggie Manager, HRSC Operations Mississauga, ON Joined July 6, 1982

Hamilton, Janet Client Care Advisor Sudbury, ON Joined February 16, 1988

Harries, Diane Client Advisor Leduc, AB Joined October 19, 1992

Harty, Valerie Financial Advisor Calgary, AB Joined October 30, 1989

Hoareau, Kathleen Specialized Services Montreal, QC Joined February 17, 1992

Johnston, Lorna Market Operations Support Officer Toronto, ON Joined July 13, 1979

NOVEMBER 2015 (CONTINUED)

Kemick, Mary Associate Account Manager Brantford, ON Joined May 28, 1979

Landry, Johanne Senior Account Manager Chicoutimi, QC Joined December 18, 2006

Linehan, Debora Regional Vice President Victoria, BC Joined January 13, 2000

Louiser, Leni Recruitment Consultant Winnipeg, MB Joined April 13, 1992

Luciani, Robert Financial Advisor Aurora, ON Joined November 21, 1996

Martin, Chantal Client Advisor St-Laurent, QC Joined January 31, 2001

Mawji, Ronak Client Advisor Calgary, AB Joined November 26, 1984

Mccann, Peter Director Support Services Toronto, ON Joined July 2, 1974

Mcintosh, Glenda Client Advisor Wilkie, SK Joined July 13, 1978 **Mooallem, Alda** Administrative Assistant Toronto, ON Joined July 13, 1998

Newman, Wendy Audit & Control Officer Sarnia, ON Joined October 14, 1975

Noble, Barbara Associate Account Manager Elmira, ON Joined January 22, 1990

Oosten, Leda Client Advisor Perth, ON Joined December 16, 1996

Phaneuf, Claudette Financial Planning Associate Laval, QC Joined January 7, 1974

Purenne, André Financial Advisor St-Sauveur, QC Joined February 20, 1979

Rajagopal, Bala Account Services Agent Toronto, ON Joined January 31, 1998

Rehman, Norma Client Advisor Stettler, AB Joined October 17, 1985

Robert, Patricia Market Operations Support Officer Regina, SK Joined September 17, 1984

Sosa, Denise Regulatory & Administrative Assistant Vancouver, BC Joined February 14, 2000 **St-Onge, Nicole** Financial Advisor Montreal, QC Joined June 30, 1975

Summerell, Debbie Client Care Advisor Sydney, NS Joined February 28, 1984

Taylor, Karen Client Advisor Moncton, NB Joined August 14, 2002

PREVIOUS RETIREMENTS

Chartier, Nicole Client Care Advisor Pierrefonds, QC Joined March 27, 1989 Retired September 30, 2015

Longmire, Victoria Client Advisor Hanover, ON Joined October 10, 2001 Retired October 31, 2015

McAuley, Dianne Customer Service Representative Brampton, ON Joined September 1, 1980 Retired July 31, 2015

Pascoe, Doug

VP President Commercial Financial Services Surrey, BC Joined March 27, 1985 Retired June 30, 2015

Rajathamby, Sarojini

Customer Service Officer Toronto, ON Joined September 4, 1990 Retired September 30, 2015

Taylor, Brent Senior Manager Learning Toronto, ON Joined January 18, 2010 Retired September 30, 2015

Keeping In Touch In Memoriam

We extend our condolences to the families and friends of:

Alexander, Ann St Catharines, ON November 22, 2015 Retired November 1, 2001

Allan, Lynda Vancouver, BC October 18, 2015 Retired March 1, 2015

Alter, Elissa Toronto, ON September 14, 2015 Retired April 1, 2002

Anthony, Mary Scarborough, ON October 6, 2015 Retired January 1, 2013

Aspen, JD Hamilton, ON October 17, 2015 Retired February 1, 2013

Borchers, Marlis Westmount, QC August 11, 2015 Retired December 1, 1983

Bougie, Joanne Brossard, QC November 2, 2015 Retired December 1, 2004

Bray, Margaret Lasalle, QC November 13, 2015 Retired November 1, 1995 **Briggs, Pat** Smith Falls, ON October 10, 2015 Retired April 1, 1995

Brown, Bruce Hamilton, ON September 30, 2015 Retired February 1, 2000

Burgess, Edwin Ottawa, ON October 21, 2015 Retired August 1, 1982

Calvin, David (John) Scarborough, ON October 26, 2015 Retired May 1, 1983

Campbell, Joyce Ohre River, MB November 7, 2015 Retired May 1, 1994

Chinnery, Eileen Kingston, ON August 27, 2015 Retired March 1, 1994

Christie, Robert Calgary, AB October 17, 2015 Retired December 1, 1990

David, Odette North Gower, ON September 20, 2015 Retired February 1, 1995 **Dinwoody, Bill** Erin, ON November 20, 2015 Retired August 1, 2006

Dionne, Marjolaine St Nicolas, QC September 25, 2015 Retired August 1, 2007

Doherty, Phyllis Delta, BC September 11, 2015 Retired August 1, 1983

Dubeau, June Midland, ON September 13, 2015 Retired December 1, 1995

Eveleigh, Genevieve Grand Falls - Windsor, NF November 13, 2015 Retired May 1, 2000

Fisher, Paul Mississauga, ON October 29, 2015 Retired April 1, 2000

Ford, Shirley Edmonton, AB November 29, 2015 Retired September 1, 1989

Forde, Dulcie Whitby, ON September 30, 2015 Retired June 1, 1992 Foster, Anne Verdun, QC September 19, 2015 Retired July 1, 1985

Giroux, Anne Pincourt, QC September 10, 2015 Retired April 1, 2001

Graham, William Victoria, BC August 20, 2015 Retired December 1, 1992

Grondin, Betty Toronto, ON November 9, 2015 Retired January 1, 1990

Hall, Judy Peterborough, ON October 3, 2015 Retired June 1, 2001

Hanson, Gerald Oakville, ON September 25, 2015 Retired January 1, 1982

Hewson, Dorthy Mallorytown, ON October 9, 2015 Retired December 1, 1989

Hill, Irene Burlington, ON November 13, 2015 Retired January 1, 1998 ISSUE 4 • 2015 In Memoriam We extend our condolences to the families and friends of:

Hilts, John North Vancouver, BC October 14, 2015 Retired March 1, 1978

Hough, John Oakville, ON August 3, 2015 Retired May 1, 1984

Jackson, Arnold Ajax, ON September 8, 2015 Retired April 1, 1997

Jenke, Ingrid High River, AB October 31, 2015 Retired January 1, 2002

Kirk, Marlene Partwade, NS October 22, 2015 Retired January 1, 2008

Klussmann, Lila Ridgeway, ON September 9, 2015 Retired May 1, 2006

Kramolc, Ted Rexdale, ON September 3, 2013 Retired April 1, 1987

Kudla, Amy Arnprior, ON October 7, 2015 Retired December 1, 1993

Kunnappu, Lucia Mississauga, ON September 24, 2015 Retired August 1, 1982

Leprohon, Gisele Trois Riviere, QC August 29, 2015 Retired April 1, 1983

Lindsay, Andrew West Kelowna, BC November 24, 2015 Retired May 1, 1987 Loewen, Donald Baie D'urfe, QC September 3, 2015 Retired June 1, 1988

Luck, George Stoney Creek, ON September 18, 2015 Retired July 1, 1990

MacDonald, Thomas Mount Stewart, PEI October 11, 2015 Retired July 1, 2007

Mackenzie, Gayle Milton, ON October 10, 2015 Retired January 1, 2003

Maclean, Laura Halifax, NS October 3, 2015 Retired September 1, 2006

Maiden, Doris Middle Sackville, NS September 15, 2015 Retired August 1, 1984

Mann, Wayne Comox, BC October 29, 2015 Retired July 1, 2001

Mason, Madeleine Oshawa, ON September 22, 2015 Retired March 1, 2005

Mercer, Kathleen Whitby, ON September 5, 2015 Retired January 1, 1997

Murray, Sadie Burlington, ON September 1, 2015 Retired January 1, 1999

Navalkowsky, Dennis Calgary, AB September 28, 2015 Retired November 1, 2001

O'Connor, Pat Dollard-des-Ormeaux, QC October 7, 2015 Retired September 1, 1997 **Olynyk-Dryson, Beryle** Curtis, ON November 16, 2015 Retired December 1, 1983

Paquette, Monique Gatineau, QC October 19, 2015 Retired May 1, 2004

Pineda, Cristina Whitby, ON November 16, 2015 Retired August 1, 2012

Pope, Don St. Laurent, MB September 5, 2015 Retired December 1, 2007

Roy, Viola Sherbrooke, QC October 20, 2015 Retired August 1, 1995

Russell, Helen Langley, BC October 13, 2015 Retired April 1, 1985

Sandhurst, Elizabeth Winnipeg, MB August 24, 2015 Retired June 1, 1994

Schliekelman, Donna Duncan, BC October 19, 2015 Retired November 1, 1999

Sicuro, Antonio Saint-Jerome, QC October 16, 2015 Retired December 1, 1994

Simmill, William Mississauga, ON November 17, 2015 Retired July 1, 1984

Smith, Don Edmonton, AB October 16, 2015 Retired November 1, 2002

Themens, André Anjou, QC September 1, 2015 Retired May 1, 1993 **Thomson, Patricia** Red Deer, AB November 6, 2015 Retired November 1, 1990

Van Beveren, Linda West Kelowna, BC September 15, 2015 Retired November 1, 2001

Veitel, Larry Toronto, ON November 10, 2015 Retired January 1, 2007

Walters, Donna Regina, SK August 23, 2015 Retired December 1, 2010

Wardlaw, John Burlington, ON September 24, 2015 Retired November 1, 1993

Weiss, Margit Kitchener, ON September 15, 2015 Retired September 1, 1991

White, Margot London, ON April 17, 2015 Retired January 1, 1989

Wilbor, Lil Coaldale, AB September 25, 2015 Retired July 1, 1989

Wood, Ottoline Victoria, BC September 25, 2015 Retired August 1, 1981

Wyatt, Harold Calgary, AB October 22, 2015 Retired May 1, 1986

Harry Steingart

- First joined RBC in 1966
- Retired in 1995
- Role prior to retirement: Manager, Personal Banking, Winnipeg



Harry Steingart and two best friends: his dogs Marty (left) and "Sam I Am" (right).

"It took just one month for Harry to tame Grizzly and train his owners."

Winnipeg's Grizzly Tamer

Assiniboine Park is one of Winnipeg's gems. Walking through its acreage, you might come across the zoo, miniature railway or outdoor theatre. And on any given day, you might come across Harry Steingart patiently but firmly instructing a dog owner about how to have the best behaved canine on their block.

Harry's instructions worked with Grizzly, a teenage black lab who according to its owners, was "an uncontrollable, free-ranging, people-jumping, garbage-devouring, tennis-ball-hogging, picnicraiding, dummy-chewing rascal." It took just one month for Harry to tame Grizzly and train his owners. "We are happy," continues their testimonial. "Friends (and former victims) are astonished and Grizzly is proud!"

The dog training business evolved from a series of events that surprise Harry even 14 years after establishing Harry Dogs www.harrydogs.ca. Post-retirement from RBC, he purchased a pet store franchise where he often gave behavioural advice to dog owners. "So when I sold that business and wondered, 'what's next?' my wife, Marlene, pointed out a Help Wanted ad in a dog magazine," recalls Harry. "Turned out it was a dog trainer who winters in Alabama." Intrigued, Harry contacted the man who invited him to come south. Taking a leap of faith, Harry put his dog in the car that December, left his working wife at home and headed to Alabama. Subsequently, Harry spent two winters learning everything he could about training dogs. One more winter with another dog trainer in North Carolina was all he needed for the knowledge and confidence to launch his own business in 2001.

Harry, who has always loved and had dogs, now trains about 50 a year, going wherever his clients are located in the city. He often brings them to Assiniboine Park, where the dogs and clients can put their training to the test.

Each year Harry also trains a few dogs pro bono. "Sometimes a person needs help and can't pay." One client with special needs was a young man in a wheelchair named Ray, and his Rottweiler Dozer, whose role was to protect the young man. Harry taught the dog to walk, heel, and to come when called. "We often ended up with me in the wheelchair," laughs Harry, who is especially pleased with the outcome. "Ray has since gone into competition with Dozer. He's brought Dozer to another level...that dog is everything to him."

Training dogs may not be everything to Harry but it comes close. "It's the most amazing thing in the world," he says, "and I'll be doing it for a long time."



RBC News



Money for something: Learning to save in a world without piggy banks

RBC and Free The Children urge schools across Canada to take up the challenge of financial literacy with It All Adds Up

How do young Canadians learn about the value of a dollar in a world without cash? For generations, children have learned the basics of personal finances by watching their allowance and birthday money grow in their piggy banks.

For most of us today, gifts to the children in our lives are "virtual" ones, deposited directly into a bank account or RESP (Registered Education Savings Plan).

This November, RBC and Free The Children recognized Financial Literacy Month by celebrating the success of *It All Adds Up*, a financial education curriculum resource designed to help teachers make finances "real" for young Canadians.

The *It All Adds* Up curriculum provides elementary and secondary school students the opportunity to learn practical lessons about managing their personal finances. To date, this curriculum resource has been made available to over 1.4 million young Canadians in over 6,500 schools across the country. RBC Wealth Management recognized for global leadership including "Best Private Bank in Canada" for fourth consecutive year

In November, RBC was recognized as the "Best Private Bank in Canada" for the fourth consecutive year at the 2015 Global Private Banking Awards, presented by *PWM* (Professional Wealth Management) and *The Banker* magazines. In a new and highly competitive category, RBC Wealth Management also won "Best Initiative of the Year in Relationship Management Technology." An awards gala celebrating the winners took place in Singapore.

"We are honoured to receive these awards because they recognize the unwavering commitment of our teams to helping our clients succeed," said Doug Guzman, group head, RBC Wealth Management & RBC Insurance. "We're also particularly gratified to be recognized for our investment in technology that helps our wealth advisors anticipate client needs and provide advice to meet their goals, ultimately ensuring RBC clients get the best possible experience."

RBC Wealth Management continued to win recognition for its global leadership in 2015, including:

- Scorpio Partnership's Global Private Banking Benchmark annual survey of the global wealth industry as the world's fifth largest global wealth manager.
- Five awards at the second annual Family Wealth Report Awards. These awards included #1 ranking in: "Institutional Trust or Fiduciary Company", "Private Bank - Wealth Structuring Offering" and "PR Program", as well as top "Global Custodian" and "Canadian Private Bank" for the second consecutive year.
- "Best Private Banking Services Overall" in Canada for eight straight years and in the Caribbean for six years running by Euromoney.

RBC News (continued)

Three top retirement realities for Canadian boomers: 2015 RBC Retirement Myths & Realities Poll

There are some surprises in store for Canadian Boomers approaching retirement, according to the 2015 RBC Retirement Myths & Realities Poll. Already-retired Boomers (aged 50+) identified three retirement realities that contradict the expectations of their pre-retiree counterparts:

- Retirees don't miss their pay cheques from work as much as pre-retirees expect to, by a margin of almost two-toone (26 per cent compared to 49 per cent). What retirees do miss most is their social time (http://www.rbc.com/ newsroom/_assets-custom/pdf/20150806-social.pdf) with colleagues at work (51 per cent).
- 2. While simply "taking time for myself" (http://www.rbc. com/newsroom/_assets-custom/pdf/20150806-time.pdf) is how the majority of retirees (72 per cent) report they are actually spending their time, travel tops the "expect to do in retirement" list for a similar majority of pre-retirees.
- 3. Close to half (43 per cent) of retirees didn't get to choose their retirement date (http://www.rbc.com/newsroom/_ assets-custom/pdf/20150806-date.pdf), in contrast to the 80 per cent of pre-retirees who expect to have that choice. Retirees cited several reasons why they left their working lives behind before they were ready to do so, including health, the need to provide caregiving to someone else and employer's request.

"Each of these realities has retirement planning implications for Canadians, including how they will affect the lifestyle they hope to achieve when they are no longer working," noted Yasmin Musani, head of Retirement and Successful Aging Strategies, RBC. "They raise important questions for Boomers to consider about their life goals and priorities as they approach retirement."

RBC Archives

Keeping in Touch readers may remember the network TV program, "Thrill of a Lifetime." One of the first reality shows on English-Canada television, it ran during the 1980s and was an opportunity for participants to live out their dreams. Terry Eddy was an accomplished pianist and knowing this, his staff at the Foam Lake, Saskatchewan branch talked him into auditioning. Their encouragement led to a 1983 performance on the program. Terry, who retired in 1993 after 50 years with RBC, recalls his performance fondly. While in Toronto for the show, Terry met Allan Taylor, President and Chief Operating Officer at the time. Both events contributed to a thrill that Terry cherishes to this day.



Terry Eddy on set of "Thrill of a Lifetime".



Terry and Allan Taylor (right).

Keeping in Touch

Here's how to reach us:

Keeping in Touch Team c/o RBC Pension and Benefits 200 Bay Street North Tower, 11th Floor Toronto, ON, Canada M5J 2J5

Via internal mail at any RBC branch: transit 7201 e-mail: keepingintoucheditor@rbc.com Fax: 416-974-6023

Keeping in Touch is published for all Canadian pensioners of RBC. It is also available online at **www.rbc.com/pensioners**

If you have questions about your pension contact RBC Human Resources Services Centre at 1-800-545-2555 or hrscpensions@rbc.com

If you have questions about your benefits contact Sun Life at 1-800-305-5905

If you have questions about the sale of RBC Shares or RESSOP contact Sun Life at 1-866-733-8612



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