ISSUE 4, 2014



Keeping in Touch A publication for RBC PENSIONERS



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Quarterly Comments Dave McKay

As we begin a new year, I'm pleased to report that our clients are continuing to reward us with their loyalty. Customer satisfaction ratings in our banking business continue to climb to new highs. In Capital Markets, we continued to lead the Canadian league tables, and were named Best Investment Bank in Canada across Equity, Debt and M&A for the seventh consecutive year. We are also building on our positions globally as the 10th largest investment bank, fifth largest wealth manager and a top 10 custodian. We continued to build leadership in our chosen businesses and markets and we have had another great year supporting a wide range of programs in our communities. I am inspired and proud of the way you, our retirees, continue to make a difference in our communities and give back so generously.

On behalf of all my Group Executive colleagues, I wish you the very best for 2015.



Editor's Note

Dear RBC Pensioner,

At the end of each year, many of us take personal stock of our accomplishments. We may ask

ourselves, "Did I achieve my goal; finish that project I set out to do; lose those pounds or improve my golf swing?"

In this issue of Keeping in Touch, you'll read two profiles about pensioners who should feel great about 2014. Jim Cooper has been building and selling homes since his retirement and he had another successful year, while Hai-Ping Lee has been preparing her paintings for an exciting, upcoming exhibit of her work.

And what about RBC? If one measure of accomplishment is awards and recognition, RBC has done exceedingly well. At www.rbc.com/aboutus/awards you'll find an impressive list and description of more than 25 awards and honours that have been presented to groups and individuals during 2014. These include Bank of the Year (by The Banker magazine, a Financial Times publication) and four awards for being among the best in Canada, as follows:

- Best Diversity Employers
- Top Employers for Young People
- Greenest Employers
- Best Workplaces in Canada

Mark Twain said, "It is better to deserve honors and not have them than to have them and not deserve them." I am proud to work for a company that not only received these honours but certainly deserves them. And I appreciate how you – RBC's pensioners – contributed so much over the years, to the well-regarded company we have today.

On behalf of the team that brings you this publication, we thank you for Keeping in Touch during 2014. Please accept our best wishes for a happy and healthy 2015.

Jill Quinn Keeping In Touch Editor

Hai-Ping Lee

- First joined RBC in 1976
- Retired in 2011
- Role prior to retirement: Investment Advisor, Wealth Management

Creating Art from the Heart

Connecting with clients on a personal level was Hai-Ping Lee's approach as an RBC Investment Advisor. "I used to say that I don't know how to sell but I know how to help." Her approach was the basis for many successful client relationships during her long, Vancouver-based career.



While investment banking is a far cry from her current career as an artist, Hai-Ping sees a connection between the two: "Managing people's money is serious business; you're really trying to help people from the bottom of your heart," she observes. "Well with art, you're trying to express yourself from the bottom of your heart too. And people appreciate it."

Hai-Ping's love of art began in Taiwan, where as a child she learned the techniques of traditional Chinese painting, which includes using a special tapered brush dipped in black or coloured ink to draw on rice paper or silk.

Four years of professional training in oil painting followed high school before moving to Canada where she soon enrolled in the Vancouver School of Arts (now the Emily Carr University of Art and Design). By combining her traditional background with new painting methods, Hai-Ping created a

unique approach to oil and watercolour. "I want westerners to see my Chinese background and training, so I use traditional methods and brushwork combined with western themes." The paintings pictured here with Hai-Ping, are fine examples of her technique and skill.

Hai-Ping has been living her dream since retiring from RBC but it's not the first time she has pursued an art career. After moving to Canada and marrying, she and her husband opened a gallery to feature Hai-Ping's work along with that of another artist. "I was also teaching, my husband was employed full-time, and we both worked seven days a week," she recalls. Soon, with a family to support, Hai-Ping put her dream on hold. She took an accounting course and joined RBC. "Working, looking after my home and kids all kept me busy for 35 years."

During that time, Hai-Ping joined the Chinese Culture Art Association and now as its president, she encourages and develops an appreciation for Chinese painting. The Association organizes four annual art shows and she is currently preparing 50 of her works for a 2015 exhibit. Hai-Ping's formula for success is unchanged from her RBC days. "I still don't know how to sell," she admits, "but I know how to share what I love to do."

"Working, looking after my home and kids all kept me busy for 35 years."



Ask your doctor!

Bob Snihura MD, FRCPC

Early in my medical practice, my 80-year old mother asked me about her sore right hip. When I glibly replied that it was just old age, she said: "Is that so? My left hip is the same age as the right one...how come *it* doesn't hurt?" She was right (as always).

Aging is a natural part of life. It is *never* a diagnosis. If your doctor blames age for your health concerns or symptoms, don't be afraid to ask about further investigation, referral to a specialist or a different treatment.

Also, with increasing concerns about medical investigations and therapies that may cause more harm than good (sometimes due to so-called falsely positive findings), find out what your doctor thinks about the following:

- The ongoing controversy about which women should have a screening mammogram and at what age such examinations should begin and stop.
- Peri and post-menopausal estrogen supplements for whom; what dose to prescribe; when to discontinue?
- The value of the Prostate Specific Antigen (PSA) as a screening test for prostate cancer is being questioned. (And I urge you to join the "digital" age. Be sure to get a digital rectal exam, which is still the best way for your MD to check your prostate gland.)
- CT Colonography: The so called "Virtual" colonoscopy (a.k.a. CT Colonography) instead of the much more effective "Visual" colonoscopy. The former test will expose you to huge amounts of unnecessary and potentially harmful x-rays.
- High Carb-Low Fat vs. Low Carb-High Fat Diet: Recent studies are raising new questions about the best diet to reduce the risk of developing cardiovascular disease. Avoid fad diets and discuss which diet is best suited to you.
- Aspirin (ASA) For Disease Prevention: Current clinical research suggests that self-prescribed (not prescribed by an MD) daily use of low dose ASA is not as useful as once thought for primary prevention of heart attacks and strokes. Even low, daily doses of ASA can cause brain hemorrhage and/or gastrointestinal bleeding. Talk to your doctor before using such over-the-counter treatment.

Finally, here are two suggestions that will contribute to a more effective meeting with your MD:

- Bring *all* of your prescribed *and* over-the-counter medications to your appointment.
- Leave your piles of Internet research notes at home.

Wishing you the best of good health as always,

Dr. Bob

RBC Archives Women of Winters Past

RBC's long-standing support of men's hockey is an important part of company history. But were the women left out in the cold? Hardly. These wonderful pictures from our archives prove that the women of RBC were serious competitors in winter sports. Pictured here (top



to bottom) are Montreal's Skiing Wurtele Twins (1942), Montreal's Ladies Team Relay Skaters (1932); Regina's Ladies Curling Bonspiel (1961) and Hanna, Alberta Curlers (1948).



If you recognize anyone in these photos or were personally involved in RBC-sponsored sports, drop a line to the *Keeping in Touch* editor (see inside back cover for contact information) and tell us your story. **ISSUE 4 • 2014**

Keeping in Touch Retirements

SEPTEMBER 2014

Agard, Clifton Business Insurance Advisor Oakville, ON Joined July 5, 2006

Aveyard, Sue Client Service Representative Regina, SK Joined April 29, 1999

Avhad, Vasant Account Manager Fort McMurray, AB Joined April 16, 2007

Beaumont, Sylvie Financial Planning Advisor Quebec, QC Joined October 17, 1977

Bruce, Nancy Adjudication Associate Vancouver, BC Joined September 6, 1983

Cabral, Sheila Client Service Representative Wheatley, ON Joined June 28, 2000

Campbell, Joan Account Manager Kelowna, BC Joined September 4, 1979

Childs, Laurie Investment Advisor Associate Waterloo, ON Joined December 22, 2003

Cousineau, Lucie Senior Client Service Representative/Central Teller Levis, QC Joined January 11, 1999 **D'adamo, Anna Maria** Financial Planning Analyst, Wealth Management Montreal, QC Joined October 25, 1976

Davis, Janet Manager, Corporate Planning Mississauga, ON Joined February 5, 1974

Davis, Joanne Client Service Representative Toronto, ON Joined June 16, 1975

De Leon, Teodora Specialized Services Officer Toronto, ON Joined August 8, 1990

D'Ornellas, Gary Financial Analyst Toronto, ON Joined September 26, 1997

Dubois, Carole Client Service Representative Trois-Rivieres, QC Joined June 22, 1992

Dussault, Danielle Mortgage Specialist Montreal, QC Joined January 14, 1991

Elliott, Carol Ann Private Banker Victoria, BC Joined January 7, 1980

Elms, Irene Financial Advisor Thunder Bay, ON Joined March 1, 2000

Emory, Jim Senior Manager, Verification Toronto, ON Joined September 12, 1977 **Ferguson, Maria** Account Services Agent Toronto, ON Joined February 13, 2006

Fleurant, Marie-Claude Administrative Assistant Montreal, QC Joined August 24, 1981

Freschi, Dale Regional Vice-President Kamloops, BC Joined May 16, 1983

Gibson, Sue Branch Manager Gibsons, BC Joined April 1, 1981

Grant, Richard Account Services Agent Dartmouth, NS Joined December 8, 1975

Hazen, Roberta Client Service Representative High River, AB Joined March 27, 2006

Hogan, Ron Manager, Contact Centre Toronto, ON Joined June 13, 1977

Kaidar, Sara Client Service Representative North York, ON Joined September 18, 2000

Kennedy, Leanne Client Service Representative Three Hills, AB Joined October 22, 2007

Klink, Toni Senior Account Manager Small Business/Personal Moose Jaw, SK Joined April 22, 1975

Lerer, Dorit Client Service Representative Cote Saint-Luc, QC Joined September 25, 1996

Lewis, Margaret Client Service Representative Winnipeg, MB Joined May 16, 1983

Linton, Linda Central Teller Brockville, ON Joined September 27, 1998

Lovell, Rosemary Adjudication Associate Mississauga, ON Joined February 12, 2001

Ma, Alice Sales Support Representative Toronto, ON Joined April 4, 1994

Mak, Billy Technical Systems Analyst Toronto, ON Joined August 11, 1986

Malaugh, Linda Louise Associate Investment Advisor Mississauga, ON Joined June 29, 1988

Mathon, Michael Account Services Agent Toronto, ON Joined August 7, 2007

Muldoon-Fournier, Maureen Client Service Representative Nepean, ON Joined August 18, 1980

Murdoch, Ernie Senior Vice President, Career Sales, RBC Insurance Mississauga, ON Joined July 13, 1998 **Neville, David J.** Director, Foreign Exchange Toronto, ON Joined May 14, 1991

O'Reilly, Kathleen Personal Banking Officer Placentia, NF Joined November 14, 1967

Ragbirsingh, Nancy Senior Client Service Representative Brampton, ON Joined November 24, 1984

Ranches, Louella Senior Client Service Representative Richmond, BC Joined December 18, 2000

Reabel, Nancy Client Service Representative Brockville, ON Joined January 19, 1990

Robertson, Judy Client Service Representative Winnipeg, MB Joined September 8, 1992

Rogoza, Ruth Client Service Representative Dryden, ON Joined July 18, 2005

Ryz, Gerald Mortgage Specialist Winnipeg, MB Joined July 21, 2003

Shibicky, Lori Cage Administrator Surrey, BC Joined June 26, 1974

Stefanson, Carol Client Service Representative Hamilton, ON Joined July 24, 1972 **Tambimuttu, Eugis** Account Services Agent Toronto, ON Joined October 26, 1988

Taus, Barb Mortgage Specialist Mississauga, ON Joined November 27, 1978

Ulcnik Creusot, Jorgelina Senior Client Service Representative Prince George, BC Joined March 3, 1998

Viscoff, Grace Documentation Specialist Toronto, ON Joined January 26, 1981

Zvonarich, Sheila Financial Planner Kelowna, BC Joined January 2, 1979

OCTOBER 2014

Bastien, Marielle Associate Account Manager Saint-Hyacinthe, QC Joined February 6, 1978

Bater, Jacqueline Financial Planner Vancouver, BC Joined September 5, 2006

Baubie, Colleen Financial Specialist Toronto, ON Joined August 12, 1974

Boroff, Solveig Market Operations Support Officer Montreal, QC Joined June 27, 1995

Bortolon, Susan Market Operations Support Officer Sudbury, ON Joined June 18, 2001

OCTOBER 2014 (CONTINUED)

Bouchard, Josette Client Assistance Officer L'Ancienne-Lorette, QC Joined October 11, 1994

Boudreau, Patricia Branch Manager Moncton, NB Joined June 28, 1976

Bourrier, Lynne Credit Ajudicator Vancouver, BC Joined August 21, 1995

Bray, Karen Financial Planner Winnipeg, MB Joined May 4, 1981

Bridgett, Gail Client Service Representative Otterville, ON Joined February 1, 1984

Campbell, Maria Associate Account Manager Moncton, NB Joined November 1, 1976

Clift, Debbie Client Service Representative Surrey, BC Joined August 23, 1986

Collingridge, Helen Client Assistance Officer Fort Erie, ON Joined October 22, 1984

Correia, Fatima Audit & Control Officer Toronto, ON Joined June 18, 1974 **Davidson, Tim** Commercial Account Manager Trainer Nanaimo, BC Joined May 3, 1982

De Silva, Manokumari Account Services Agent Toronto, ON Joined January 10, 2005

Denton, Joanne Specialized Services Officer New Westminster, BC Joined December 30, 1980

Djeredjian, Adele Client Service Representative St-Laurent, QC Joined March 14, 1988

Fairles, Bruce Financial Planner Mississauga, ON Joined November 1, 1976

Fanning, Kimberly Senior Account Manager Business & Personal Stratford, ON Joined January 5, 1987

Fontaine, Gloria Central Teller Richibucto, NB Joined February 4, 1985

Gagne, Carole Financial Planner Quebec, QC Joined October 4, 1976

Gardner, Carol Client Service Representative Winnipeg, MB Joined February 5, 1979

Graham, Marjorie Client Service Representative Carleton Place, ON Joined September 5, 2000 **Graw, Gemma** Commercial Account Manager Prince Albert, SK Joined July 24, 1978

Grunerud, Darlene Field Operations Specialist Regina, SK Joined May 2, 1983

Harding, Rachel Technical Service Analyst Toronto, ON Joined November 1, 1996

Heath, Mike Senior Account Manager Kanata, ON Joined June 3, 1974

Ho, Jane Specialized Services Officer Toronto, ON Joined January 6, 1985

Jallad, Jeandark Ajudication Officer Vancouver, BC Joined February 15, 1999

Jones, Charlotte Regional Manager Vancouver, BC Joined September 22, 1987

Kosiw, Peter Branch Manager Sudbury, ON Joined November 19, 1973

Kourlas, Olympia Senior Tax Officer Montreal, QC Joined May 13, 1986

Kung, Carolyn Associate Account Manager Victoria, BC Joined February 13, 1978

Landry, Dianne Senior Client Service Representative St Peters, NS Joined May 17, 1994

Latchman, Kanyapatie Relationship Accountant Toronto, ON Joined September 15, 1980

Lefaivre, Lise Admin Assistant Quebec, QC Joined June 25, 1986

Leishman, Debra Client Service Representative Cambridge, ON Joined August 26, 1986

Lepage, Louise Market Operations Support Officer Montreal, QC Joined April 8, 1986

Lombard, Alan Commercial Account Manager Dartmouth, NS Joined May 31, 1976

Lowe, Linda Admin Assistant Edmonton, AB Joined October 24, 1983

Lucci, Debbie Commercial Account Manager Vancouver, BC Joined May 18, 1981

Lyon, Jennifer Manager, AML Toronto, ON Joined April 15, 1996

Macinnis, Beryl Client Service Representative North Sydney, NS Joined June 14, 1982 MacLean, David Mortgage Specialist Halifax, NS Joined February 2, 1997

MacLeod, Margo Client Service Representative Dartmouth, NS Joined October 1, 2007

MacRae, Randy Manager, Project IT Toronto, ON Joined February 27, 1984

Marcus, Elaine Sales, Money Market Toronto, ON Joined July 16, 1979

Marion, Lynda Commercial Client Officer Toronto, ON Joined March 30, 1998

Mathe, Sylvie Collections Associate Westmount, QC Joined April 17, 1979

McKay, Audrey Commercial Account Manager New Westminster, BC Joined August 9, 1976

McNabb, Sandi Mortgage Specialist Calgary, AB Joined December 31, 1999

Meyer, Lorraine Senior Client Service Representative Toronto, ON Joined January 16, 1989

Misenas, Jose Adjudication Agent Vancouver, BC Joined December 19, 1977 Mulligan, Bob Regional Vice President Edmonton, AB Joined June 5, 1978

Naegeli, Rosmarie Admin Assistant Calgary, AB Joined February 8, 2011

Nelson, Barrie Mortgage Specialist Winnipeg, MB Joined September 14, 1981

Nimeh, Michael Commercial Account Manager Kingston, ON Joined February 25, 1985

Nolan, Dorothy Senior Client Service Representative Duncan, BC Joined August 5, 1986

O'Halloran, Roberta Account Manager Winnipeg, MB Joined March 3, 1987

Paris, Barbara Account Manager Welland, ON Joined April 8, 2002

Pelland, Diane Branch Manager Joliette, QC Joined February 3, 1988

Penno, Bradley Commercial Mortgage Specialist Saskatoon, SK Joined January 30, 1989

Philibert, Sylvie Branch Manager Gatineau, QC Joined April 1, 1985

OCTOBER 2014 (CONTINUED)

Pryce, Kathy Admin Assistant Vancouver, BC Joined August 6, 1974

Rajkumar, Anan Foreign Exchange Officer Toronto, ON Joined September 2, 1997

Ramsaran, Rosaleen Financial Planner Richmond Hill, ON Joined November 30, 1981

Raymond, Lise Account Manager Shawinigan, QC Joined March 31, 1986

Rota, Enrico Senior Counsel Toronto, ON Joined May 5, 1986

Rouette, Michel Director, Money Markets Montreal, QC Joined January 6, 1986

Salter, Kerry Financial Adviser Sidney, BC Joined March 20, 1979

Savinkoff, Lynn Account Manager Morinville, AB Joined March 1, 1983

Scott, Gladys Client Service Representative Edmonton, AB Joined February 12, 2007 Silk, Mimi Branch Manager Sault Ste Marie, ON Joined April 25, 1977

Smith, Cathy Manager, Group Risk Management Westminster, BC Joined January 7, 1974

Smythe, Lynn Resolution Officer Moncton, NB Joined April 12, 1994

Spracklin, Joanna Client Service Representative Calgary, AB Joined May 19, 1981

Stanley, Sheryl Client Service Representative Rodney, ON Joined May 3, 2005

Strickland, Maureen Branch Manager Regina, SK Joined August 19, 1974

Sweeting, Monica Senior Account Manager, Business Moose Jaw, SK Joined July 2, 1974

Thomson, Joan Customer Service Officer Winnipeg, MB Joined November 28, 2000

Tremblay, François Managing Director Liquidity Management, Corporate Treasury Toronto, ON Joined June 9, 1981

Tucker, Allison Private Banker Vancouver, BC Joined August 7, 1972 **Turner, Sue** Financial Planner Barrie, ON Joined August 26, 1985

Vankoughnet, Sheila Senior Account Manager Belleville, ON Joined September 11, 1975

Wharton-Stoute, Cecelia Senior Manager, IT Toronto, ON Joined September 7, 1972

Wong, Mai Account Services Agent Toronto, ON Joined October 5, 1993

Yap Chan, Didie Senior Client Service Representative Scarborough, ON Joined July 20, 1998

Yeung, Mike Senior Project Manager Toronto, ON Joined June 22, 1981

Zaika, Nina Investment & Retirement Planning Mississauga, ON Joined July 11, 2011

Zambrano, Sonia Client Service Representative Toronto, ON Joined August 21, 2000

Zavitz, Diane Manager, Market Operations Burlington, ON Joined May 23, 1972

NOVEMBER 2014

Bhimji, Shamira Senior Client Service Representative Edmonton, AB Joined November 25, 1974

Bourque, David Small Business Credit Coach Dartmouth, NS Joined June 23, 1975

Burneo, Isabel Account Services Agent Toronto, ON Joined June 19, 2006

Carstairs, Joan Director, Strategic Initiatives & Professional Development Toronto, ON Joined March 16, 1981

Christmas, Wendy Donations Officer Halifax, NS Joined February 4, 1992

Crooks, Helen Operational Support Officer Calgary, AB Joined July 11, 1996

Dodds, Vera Project Coordinator Toronto, ON Joined April 17, 2006

Fitzsimmons, Catherine Mortgage Specialist Halifax, NS Joined November 25, 2002

Gauthier, Michele Collections Associate Westmount, QC Joined August 20, 1990 **Gervais, Suzanne** Collections Administrator Westmount, QC Joined July 14, 1986

Godin, Barbara Account Manager Pembroke, ON Joined March 15, 1999

Green, Eleanor Senior Client Service Representative Lake Cowichan, BC Joined June 4, 1979

Horne, Kathleen Manager, Operations Support Calgary, AB Joined February 7, 1986

Huntley, Penny Manager, Client Care Balcarres, SK Joined August 26, 1974

Jang, Luana Investment & Retirement Vancouver, BC Joined May 15, 1973

Jeffrey, Christine Specialized Services Toronto, ON Joined April 8, 1974

Koshyk, Greg Mortgage Specialist Vancouver, BC Joined September 29, 2003

Kovacs, Tom Telemarketing Assistant Calgary, AB Joined March 24, 2003

Lagopoulos, Michael Deputy Chairman & Executive VP, RBC Wealth Management Toronto, ON Joined September 29, 1986 Landolfi, Pia Private Banking Associate Montreal, QC Joined June 13, 1977

Lawson, Denise Client Assistance Officer Swift Current, SK Joined December 17, 1981

Leblanc, Nancy Client Service Representative Port Hawkesbury, NS Joined November 12, 1979

Macdonald, Laura Client Service Representative Edmonton, AB Joined November 29, 1976

Maiorano, Mary Customer Service Officer Montreal, QC Joined January 4, 1972

Markham, Sue Administrative Assistant Calgary, AB Joined April 8, 1996

Martin, Bonnie Fraud Agent Westmount, QC Joined August 7, 2006

Mireault, Linda Account Services Agent Westmount, QC Joined June 14, 1976

Molenda, Carol Account Services Agent Toronto, ON Joined December 11, 2000

Monette, Anne-Marie Senior Client Service Representative Saint-Jerome, QC Joined February 12, 1996

NOVEMBER 2014 (CONTINUED)

Newhook, Steven Manager, Desktop Support Moncton, NB Joined July 13, 1970

Olliver, Linda Asset Management Analyst Toronto, ON Joined March 3, 1975

Plante, Odette Senior Client Service Representative Beloeil, QC Joined November 16, 1993

Popieul, Maryann Client Service Representative Wallaceburg, ON Joined July 13, 1988

Priest-Brown, George Mortgage Specialist Mississauga, ON Joined June 25, 1974

Racine, Claire Administrative Assistant Laval, QC Joined June 27, 1972

Resendes, Filomena Senior Client Service Representative Scarborough, ON Joined August 14, 1989

Seguin, Cathy Client Service Representative Fredericton, NB Joined November 23, 1981 **Spencer-Riley, Pauline** Collections Officer Mississauga, ON Joined June 18, 1979

Stares, Margaret Specialized Services Officer Toronto, ON Joined October 27, 1986

Thompson, Diane Manager, Personal Banking Powell River, BC Joined November 18, 1974

Tremblay, Lise Senior Disability Claims Specialist Toronto, ON Joined June 26, 2000

Trudeau, Tonia Senior Client Service Representative Maple Ridge, BC Joined November 29, 2004

Waldbauer, Maureen Investigation Agent Melville, SK Joined August 4, 1981

Weatherby, Lori Client Assistance Officer Gibsons, BC Joined December 8, 1994

Wolfert, Anna-Marie Manager, Client Care Ottawa, ON Joined August 16, 1976

Yeung, Carmi Client Service Representative Markham, ON Joined February 29, 1988

PREVIOUS RETIREMENTS

D'Silva, Kevin Account Services Agent Toronto, ON Joined October 15, 2007 Retired August 31, 2014

Lakdawalla, Dinaz Client Service Representative Orleans, ON Joined September 12, 2005 Retired August 31, 2014

Rushton, Leslie Client Service Representative Ottawa, ON Joined July 31, 1989 Retired August 31, 2014

Russell, Eileen Client Service Representative Port Alberni, BC Joined January 7, 2001 Retired August 31, 2014 **ISSUE 4 • 2014**

Keeping In Touch In Memoriam ISSUE 4 • 2014 In Memoriam We extend our condolences to the families and friends of:

Algarotti, Harriet Ottawa, ON November 5, 2014 Retired December 1, 1984

Arne, Helen Calgary, AB October 31, 2014 Retired January 1, 1989

Azevado, Esau Brossard, QC November 1, 2014 Retired May 1, 1991

Bailey, George Guelph, ON September 27, 2014 Retired September 1, 1981

Barta, Lise Hudson, QC July 11, 2014 Retired February 1, 1995

Beaulieu, Louise Montreal, QC September 30, 2014 Retired March 1, 2009

Bishop, Patricia Toronto, ON September 25, 2014 Retired January 1, 2006

Bower, Yvonne North Vancouver, BC August 12, 2014 Retired April 1, 1994

Brielsman, Elayne Salmon Arm, BC October 4, 2014 Retired December 1, 1998

Brodie, Ron Stratford, PE August 10, 2014 Retired December 1, 1988 **Cameron, Madeleine** Magog, QC August 26, 2014 Retired November 1, 2006

Chen, Luna Willowdale, ON April 19, 2014 Retired November 1, 1993

Cockburn, Jacqueline Montreal, QC August 21, 2014 Retired March 1, 1983

Comrie, Elaine Sault Ste Marie, ON September 4, 2014 Retired February 1, 1996

Dale, Mary Erinsville, ON September 25, 2014 Retired September 1, 1988

David, Theobald Montreal, QC August 6, 2014 Retired January 1, 1988

Dufresne-Gratton, Monique Lotbiniere, QC August 31, 2014 Retired October 1, 2000

Eloi, Eileen Brampton, ON September 10, 2014 Retired December 1, 2012

Ewing, Frances Montreal, QC May 11, 2014 Retired September 1, 1994

Fitzpatrick, William Oakville, ON November 21, 2014 Retired July 1, 1996 **Fleming, Ruth** Pictou, NS September 6, 2014 Retired July 1, 1984

Gauthier, Gerald Calgary, AB September 5, 2014 Retired May 1, 1989

Gilmore, Reginald Delta, BC November 2, 2014 Retired September 1, 1980

Glowala, Ursula Brantford, ON November 6, 2014 Retired September 1, 1994

Hansen, Ron Ancaster, ON September 7, 2014 Retired August 1, 1993

Hardiman, Betty Port Hawkesbury, NS October 4, 2014 Retired September 1, 1993

Hines, Dorothy Halifax, NS November 6, 2014 Retired May 1, 1994

Hughes, Sharron Victoria, BC November 3, 2014 Retired August 1, 2004

Hunt , Helen Edmonton, AB October 24, 2014 Retired April 1, 1987

Karn, Mary Petersburg, ON September 8, 2014 Retired June 1, 1983 ISSUE 4 • 2014 In Memoriam We extend our condolences to the families and friends of:

Kelly, Eileen Abbotsford, BC August 29, 2014 Retired July 1, 1993

Kelly, Allan Waterloo, ON November 7, 2014 Retired September 1, 1994

Krustins, Erika North York, ON October 1, 2014 Retired December 1, 1981

Laurent, Suzanne Lasalle, QC September 13, 2014 Retired March 1, 1991

Lawrie, Brenda Scarborough, ON November 6, 2014 Retired November 1, 2008

Lee, Hsien Scarborough, ON September 18, 2014 Retired January 1, 2007

Lindsay, Carol Toronto, ON October 1, 2014 Retired February 1, 1983

Logue, Myra Ottawa, ON October 6, 2014 Retired January 1, 1996

Lowell, Edward Magnetawan, ON October 25, 2014 Retired April 1, 1987

Mackichan, Lillian Dartmouth, NS October 30, 2014 Retired August 1, 1985 Marshall, Susan (Sue) Nanaimo, BC October 13, 2014 Retired May 1, 1999

Matweow, Natalie Red Deer, AB August 23, 2014 Retired December 1, 1998

Mccarthy, Edward Peterborough, ON July 17, 2014 Retired December 1, 1980

Mccracken, Josephine Sault Ste Marie, ON July 15, 2014 Retired October 1, 1981

Mcwhirter, Barbara Portland, ON August 19, 2014 Retired July 1, 2000

Miller, Yvonne Regina, SK September 10, 2014 Retired August 1, 1996

Mohammad, Anis-Uddin Mississauga, ON October 30, 2014 Retired August 1, 2010

Monaghan, Fred West Hill, ON September 22, 2014 Retired June 1, 1994

Moore, John Downsview, ON August 22, 2014 Retired December 1, 1996

Morrison, Donald Calgary, AB September 11, 2014 Retired August 1, 1983 **Mortin, Don** Duncan, BC August 12, 2014 Retired December 1, 1994

Nicolucci, Cheryl Toronto, ON June 23, 2014 Retired May 1, 2000

Ransome, Thomas Stouffville, ON September 19, 2014 Retired July 1, 2001

Reid, Susan Aurora, ON July 14, 2014 Retired January 1, 2004

Ronmark, Lucy Fort Frances, ON September 27, 2014 Retired April 1, 2003

Rousom, Elizabeth Oxford Mills, ON October 4, 2014 Retired July 1, 1984

Saulnier, Gisele Roxboro, QC June 20, 2014 Retired April 1, 1985

Shipley, Helen Hamilton, ON September 16, 2014 Retired February 1, 1999

Stewart, Joyce Brockville, ON September 10, 2014 Retired June 1, 1975

Stone, Doris Penticton, BC November 20, 2014 Retired November 1, 2000 ISSUE 4 • 2014 In Memoriam We extend our condolences to the families and friends of:

Swindell, Gerald Toronto, ON August 30, 2014 Retired December 1, 2001

Uhlman, Theresa Lasalle, QC October 11, 2014 Retired June 1, 1992

Valencia, Sonia Calgary, AB September 2, 2014 Retired August 1, 2005 Weatherson, Wylanne

Oakville, ON October 22, 2014 Retired September 1, 1993

Wood, Geoffrey Aldergrove, BC November 1, 2014 Retired February 1, 1988

Wright, Dorothy Lanigan, SK October 15, 2012 Retired December 1, 1984 Yonwin, Eva

Maple Ridge, BC October 8, 2014 Retired September 30, 1984

Young, Evelyn Saint John, NB November 7, 2014 Retired March 1, 1983

Jim Cooper

- First joined RBC in 1972
- Retired in 2006
- Role prior to retirement: Senior Manager in Commercial Markets, Real Estate

A Real Passion for Real Estate

When you ask Jim Cooper about his interest in real estate and why it has continued into his retirement, he answers like a true banker: "I see it as an alternative investment vehicle and have always considered it an inflation protector."



Underlying his pragmatic response though, is Jim's passion for houses and land which began with his first home purchase in 1973 and was honed with his becoming Real Estate Account Manager in Hamilton in the late 1970s. By 1985, he was approving commercial real estate loans for the Ontario District and teaching Real Estate Finance.

Now, as a business consultant and the recently named President of Horseshoe Valley Lands Ltd., Jim's love for real estate has shifted. He develops, oversees and markets homes in Horseshoe Valley, where an outdoors life style, including golf and skiing, appeals to retirees, baby-boomers and families.

Jim's client relationship with Horseshoe Valley (HVLL) began during the 1980s. After retirement, he was asked to assist HVLL to formulate an exit strategy for their resort and land holdings. He helped structure the sale of the resort, which closed in 2008. That left land holdings, so a

home building company was set up within the group to sell and build homes. This generated money to pay for rezoning their lands and permit the building of single homes, townhouses and mid-rise condos.

"We have now built and sold 31 single family homes and have started the construction of 27 townhouses," explains Jim. "And we are creating good demand for different housing products in our area. The goal now is to sell the lands to a larger builder/developer and exit the project."

Though Jim's career as a real estate developer is serious business, he views it as more of a hobby than work. "This keeps me going...it keeps me young," says Jim. "I have a passion for it and never get bored."

Jim works mainly from his home in Burlington where he also does other consulting work. Family time is his top priority and he even plays the occasional game of golf. But you can be sure that as he's walking the course, his mind isn't strictly on the game. No doubt he's wondering how he might build some houses nearby, given half a chance.

"This keeps me going...it keeps me young."

Jim Cooper, surrounded by the land he loves, in Horseshoe Valley.

Travel insurance is essential for seniors looking to travel

With a growing market of mature travelers, there's never been a greater need for them to fully understand the value of travel insurance. Most Snowbirds are covered in some manner for medical emergencies while traveling outside of the country according to Conference Board surveys. The March 2013 Conference Board travel insurance survey found that 82 per cent of Canadians aged 55 and over were covered in some manner by private travel health insurance.

Whether you're heading for a European getaway or across the US border, doctor or hospital services outside of Canada can be very costly. That's why it's important for seniors to ensure they are properly protected with the right emergency medical insurance before leaving home. Emergency medical insurance picks up where government health insurance plans and employer group plan benefits leave off and provides peace of mind knowing that you are fully protected.



While many senior travelers may already understand the need for emergency medical insurance, here are some questions to consider when choosing an insurance policy:

- Will the company pay your eligible expenses up front whenever possible? Many hospitals and doctors require upfront payment for medical costs. Reimbursement isn't much help if you need emergency surgery or treatment and don't have the cash or a credit card on hand.
- Are you prepared to handle additional costs? Unexpected expenses such as an extended hotel stay and long distance phone calls can quickly add up.
- What does the policy cover?
- Does the policy cover the cost of being flown home by air ambulance back to Canada with a private doctor or nurse?
- Access to a network of health providers? Including hospitals, doctors and nurses.
- Does the policy have an emergency phone line you can call from anywhere in the world 24/7? If so, are the representatives multilingual?
- Do you need travel insurance to cover the extra days beyond the duration offered under your benefits plan? RBC employees (active and retired) and their families enjoy special discounts and preferred rates on popular travel insurance coverages from RBC Insurance[®].

For more information, visit our website at http://rbcnet.fg.rbc.com/meandrbc/cid-47867.html

Frequently Asked Questions

1. My RBC retiree benefits include 31-day Out of Province/County Emergency Medical Insurance. I live in Manitoba and am travelling to Ontario to visit my family before I leave Canada, when does the first day of my 31-day coverage start?

The first day starts on the date you leave your province of residence which is Manitoba.

2. I am travelling for 90 days and need to buy coverage for the last 59 days. What options are available and who do I contact to purchase it?

There are several options depending on your need, travel duration and age. For example, our Deluxe Package would be offered if you require Trip Cancellation and Interruption as well as Out of

Province/County medical. This product must be purchased from day 1 since it includes Trip Cancellation. If you only need Out of Province/ Country Emergency Medical Insurance, you can purchase this coverage to start on day 32, the day after your 31-day employee coverage terminates. Our licensed insurance advisors are

available to help you select the best product to meet your needs. Contact 1-800-769-2528 or visit our website at http://rbcnet.fg.rbc.com/meandrbc/cid-47867.html

3. Are pre-existing conditions covered under these optionally purchased products?

Depending on your age, condition and, if applicable, your answers to our health questions, pre-existing medical conditions (http://www.rbcinsurance.com/ travelinsurance/popup_medical-condition.html) are covered if they are stable (http://www.rbcinsurance. com/travelinsurance/popup_stable.html) for a certain time period (as specified in your policy) before your policy's effective date.

Please refer to the policy document for complete coverage details regarding pre-existing conditions or contact one of our Licensed Insurance Advisors. View current policy documents at: http://www.rbcinsurance. com/travelinsurance/travel-insurance-policy.html



4. What do I need to take with me as proof of insurance?

It is recommended that you take the emergency medical and travel assistance wallet card when you are travelling. Write your member number on the card for easy reference. You can obtain your wallet card

from our website at http://www.rbc.com/pensioners/ RBCemergency_med.pdf

Keeping in Touch

Here's how to reach us:

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If you have questions about your benefits contact Sun Life at 1-800-305-5905

If you have questions about the sale of RBC Shares or RESSOP contact Sun Life at 1-866-733-8612



RBC Insurance



For a perfect vacation, cover your tracks.

Whether you're exploring new destinations or returning to a favourite vacation spot, protect yourself. After all, the cost of travel insurance is minimal compared to the risk of being faced with a medical emergency expense while away from home. With affordable coverage from RBC Insurance[®], you can be taken care of with:

- Our toll-free number offering immediate multilingual emergency assistance, available 24/7.
- Medical care that will help get you back on your feet as quickly as possible.
- Coverage for Trip Cancellation, Trip Interruption and Baggage & Personal Effects.
- Upfront payments for eligible emergency medical and hospital expenses whenever possible, so you won't pay out of pocket.

For more information on travel insurance from RBC Insurance, or to purchase, call your travel professional today.