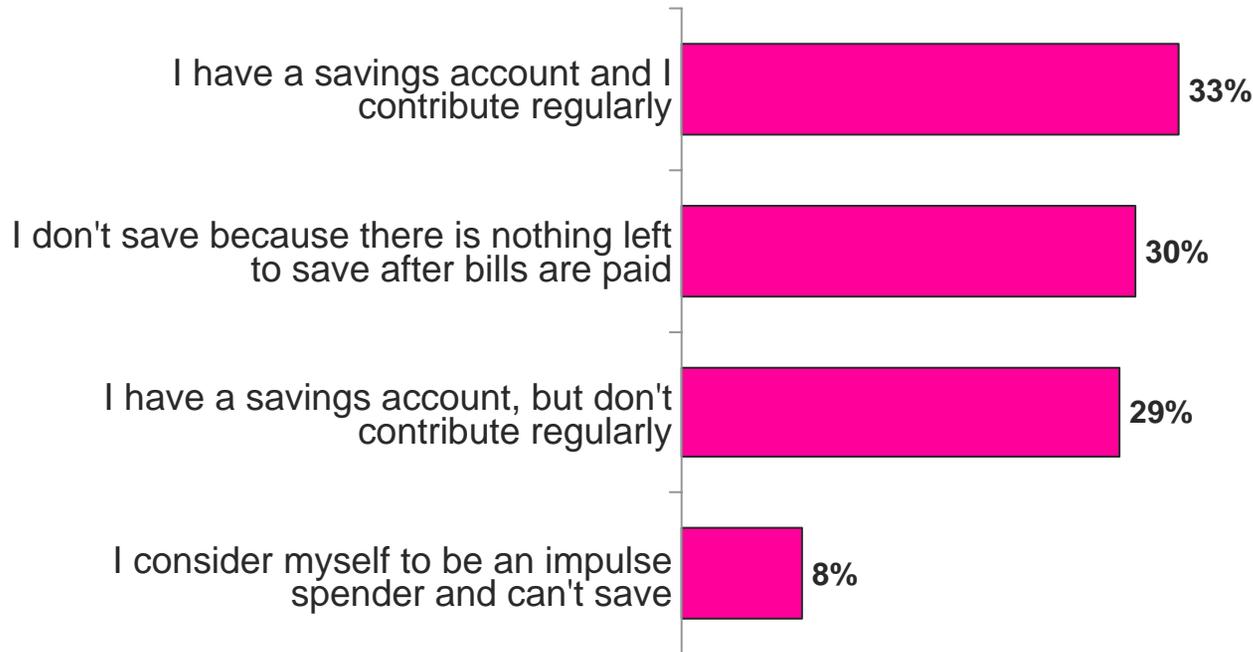


Personal Financial Situation

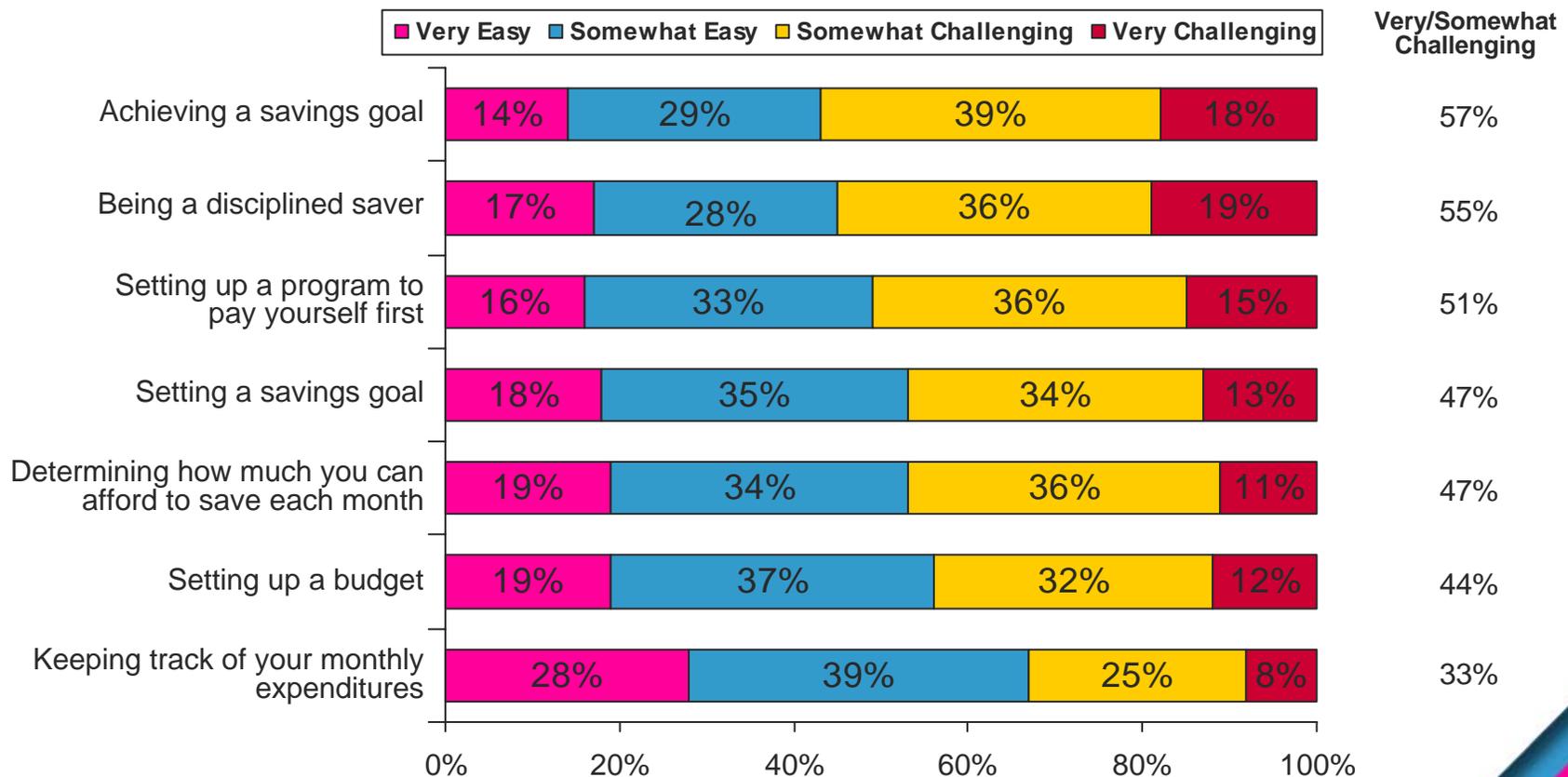
- Only one-third of Canadians (33%) are diligent savers, making regular contributions to a savings account. A similar proportion (29%) save only intermittently. The rest are unable to save, either because they have nothing left over after paying bills (30%) or because they are impulse spenders (8%).



Q8. Which of the following statements best describes your personal situation and the way that you save or do not save money. Please check all that apply to you personally.

Ease/Challenge of Various Aspects of Saving Money

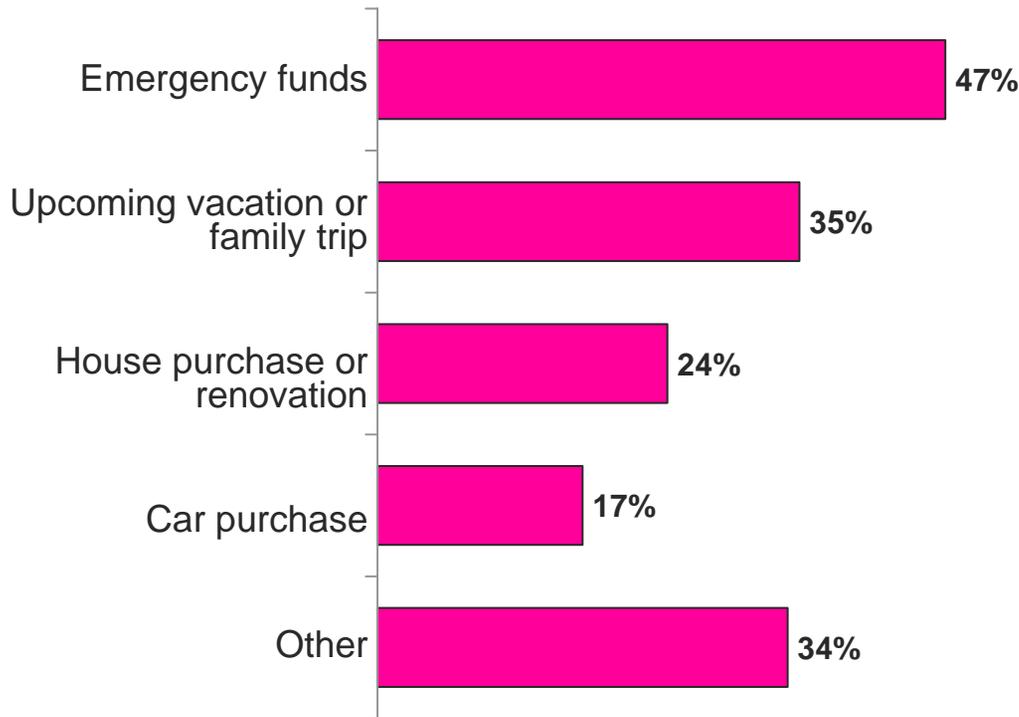
- Many Canadians experience challenges when it comes to saving money. For many, the challenge is to have a disciplined approach. Achieving a savings goal, being a disciplined saver and setting up a program to pay yourself first are the biggest obstacles, each rated as very/somewhat challenging by over half of Canadians.
- Planning is also a challenge for many, in terms of setting savings goals and budgets and determining monthly savings amounts. About one-third find it difficult to keep track of their monthly expenses.



Q3. How easy or challenging do you personally find the following aspects of saving money?

Reasons Why Saving

- The most common reason for saving money is to create an emergency fund, followed by vacation/travel.
- Savings goals vary by age. Young adults the are most likely to be saving to travel. Saving for home purchase/renovation or a car is highest among those under 35 and declines with age. Saving for 'other' goals is somewhat higher among those aged 35 and over, likely including saving for a child's education and retirement.



| | Age | | | |
|----------------------------------|----------------|----------------|----------------|--------------|
| | 18-24 (43)* | 25-34 (88)* | 35-49 (154) | 50+ (301) |
| Emergency funds | 48% | 53% | 42% | 48% |
| Upcoming vacation or family trip | 47% | 38% | 31% | 33% |
| House purchase or renovation | 36% | 36% | 24% | 13% |
| Car purchase | 26% | 21% | 14% | 14% |
| Other | 27% | 27% | 37% | 37% |

Q5. (IF YOU ARE SAVING THE SAME OR MORE AT Q.4, ASK) What are you saving for?

* Base size less than 100 – interpret with caution