## VIDEO TRANSCRIPT

## **George Lewis**

Group Head, RBC Wealth Management and RBC Insurance

## **RBC Wealth Management**

RBC Wealth Management is the fifth-largest wealth manager globally and the bank is among the fastest growing asset managers in the world. As clients shift from borrowing to saving and investing over the next decade, we are well positioned to continue on this trajectory.

In Canada, we are the largest and leading full-service wealth management firm as well as the largest mutual fund provider, selling more funds than any of our competitors while winning numerous awards for top performance. We offer the largest retail distribution network, so we're well positioned to provide more advice and investment solutions to Canadians. And we're also the #1 provider to the growing population of high-net-worth Canadians.

Globally, we are expanding the capabilities and distribution in our high-performing Global Asset Management business. We have grown to become the eighth-largest wealth manager by advisors in the U.S. and are focusing on serving high net worth and ultra-high net worth clients in priority markets.

What sets us apart is the unparalleled commitment of our employees to providing world-class solutions and exceptional client service. With our strong brand and reputation for integrity, we believe we are well positioned for continued growth.

## Disclaimer:

This transcript contains forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the United States Private Securities Litigation Reform Act of 1995 and applicable Canadian securities legislation. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. Additional information about our forward-looking statements and risk factors can be found under the Caution regarding forward-looking statements in the Management's Discussion and Analysis in our 2014 Annual Report.

