

VIDEO TRANSCRIPT

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Investor & Treasury Services

Investor & Treasury Services is a top 10 global provider of asset servicing, custody, payments and treasury services. Institutional investors and financial services firms around the world trust us to safeguard their financial assets including record-keeping, fund accounting and administration. We also offer an integrated funding and liquidity management business.

We continue to lead in Canada, and are building momentum in key international markets, such as Luxembourg and Ireland, where we benefit from RBC's strong global brand and reputation. We're focused on growing organically by strengthening client relationships and capitalizing on collaboration opportunities across businesses.

We serve a premier list of financial institutions, funds and asset managers and we're continuing to win key new mandates. In a highly-competitive market, what sets us apart is our specialized focus on areas where we can provide the most value for our clients. We also have a reputation for going the extra mile on client service and win key industry awards – every year.

Disclaimer:

This transcript contains forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the United States Private Securities Litigation Reform Act of 1995 and applicable Canadian securities legislation. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. Additional information about our forward-looking statements and risk factors can be found under the Caution regarding forward-looking statements in the Management's Discussion and Analysis in our 2014 Annual Report.

