



HOUSING AFFORDABILITY HOLDS STEADY IN ATLANTIC CANADA: RBC ECONOMICS

East coast homes among most affordable in Canada

TORONTO, May 29, 2012 — After back-to-back improvements in the second half of 2011, Atlantic Canada's housing affordability came to a standstill in the first quarter, according to the most recent <u>Housing Trends and Affordability Report</u>, released today by RBC Economics Research.

"Atlantic Canadians continue to live in one of the most affordable markets, as the east coast countered the broader national trend of eroding home affordability in the first quarter," said Robert Hogue, senior economist, RBC. "Home resales picked up further, with particularly brisk activity in Halifax, and home prices remained generally subdued across the board, although Newfoundland and Labrador recorded notable gains relative to the rest of the region."

RBC's first quarter housing affordability measures for Atlantic Canada, which capture the region's proportion of pre-tax household income needed to service the costs of owning a home at market value, were relatively stable for all housing types. The measure for a standard two-storey home rose 0.3 percentage points to 38.0 per cent and inched up by 0.1 percentage points to 32.7 per cent for a detached bungalow. The measure for a condominium apartment was unchanged at 26.8 per cent (an increase in the measure represents deteriorating affordability).

RBC expects further challenges on the housing affordability front across Canada once the Bank of Canada begins raising interest rates in the fourth quarter of 2012 and assuming the European situation remains on the rails.

"Exceptionally low interest rates have been the key force in keeping affordability from hitting dangerous levels in Canada in recent years," said Craig Wright, senior vice-president and chief economist, RBC. "Affordability headwinds are likely to increase next year, as interest rates make their way toward more normal levels, although the gradual pace at which we anticipate the central bank to proceed will lessen any negative impact on the housing market."

RBC's housing affordability measure for the benchmark detached bungalow in Canada's largest cities is as follows: Vancouver 88.9 per cent (up 3.1 percentage points from the previous quarter), Toronto 53.4 per cent (up 1.2 percentage points), Ottawa 41.8 per cent (up 0.9 percentage points), Montreal 41.4 per cent (up 1.2 percentage points), Calgary 36.7 per cent (unchanged) and Edmonton 32.4 per cent (down 0.4 percentage points).

The RBC housing affordability measure, which has been compiled since 1985, is based on the costs of owning a detached bungalow (a reasonable property benchmark for the housing market in Canada) at market value. Alternative housing types are also presented, including a standard two-storey home and a standard condominium apartment. The higher the reading, the more difficult it is to afford a home at market values. For example, an affordability reading of 50 per cent means that homeownership costs, including mortgage payments, utilities and property taxes, would take up 50 per cent of a typical household's monthly pre-tax income.

Where housing affordability stands in Canada

- British Columbia: poor affordability weighing on demand After recording marginal improvements in the latter half of 2011, affordability in B.C. remained poor in the first quarter. Measures for the three housing types tracked by RBC moved in different directions in the latest period, primarily reflecting the pace of home price increases for each housing type. This poor affordability is likely weighing on buyer demand and a key factor behind the downward trend in home resales since last fall. RBC expects this pressure to persist going forward.
 - o Following two consecutive quarters of declines, home prices rebounded across all housing types in the Vancouver area in the first quarter of 2012, making it even more difficult for a typical household to own a home in the area. RBC measures rose between 0.3 and 3.1 percentage points, raising doubts that significant affordability improvements will surface anytime soon.
- Alberta: attractive affordability spurs housing market activity
 Alberta's housing affordability levels remained attractive in the first quarter of
 2012, with RBC's measures for the province standing among the lowest, if not the
 lowest, across the country. A strong provincial economy and relatively affordable
 housing pushed home resale activity up 11.5 per cent year-over-year. As Alberta
 continues to lead the country in economic growth this year, RBC expects brisk
 housing activity to persevere.
 - The long-awaited resurgence of Calgary's housing market appears to have launched in recent months. Home resales were up a notable 7.4 per cent in the first quarter, compared to the fourth quarter of 2011. Still, home prices have remained flat, for the most part, keeping housing affordability in check, with some of the best levels among Canada's largest cities. RBC expects the home resale market resurgence to continue through the remainder of the year.
- <u>Saskatchewan</u>: affordability improves, resales surge to record high
 Saskatchewan was the only province to show across-the-board improvement in
 housing affordability in the first quarter of 2012. Minor price increases or even
 declines in the case of two-story homes in the first three months of the year
 helped lower the cost of owning a home for all housing categories in the province.

Measures fell between 0.2 and 2.0 percentage points, bringing affordability levels even closer to long-term averages and implying that any undue stress on homebuyers is dissipating. Looking ahead, rapid provincial economic growth will continue to support Saskatchewan's housing market.

- Manitoba: affordability not an obstacle for homebuyers In the first quarter, there was little change to Manitoba's affordability picture, with RBC measures moving only slightly. In fact, Manitoba's housing market is one of the more affordable in the country. The share of household income needed to cover the costs of owning a home at market value was generally in line with historical norms and continued to be a reasonably neutral financial burden for homebuyers. So far this year, resales have been quite volatile, registering a decline in the first quarter. RBC expects this will be a temporary pullback and that resales will continue to make gains this year.
- Ontario: eroding affordability not deterring homebuyers Ontario's housing affordability eroded slightly in the first quarter of 2012, amid rising home prices in some of the province's largest markets. The affordability picture in the province is somewhat tougher than it has been on average over the long-run, especially for single family homes, where property values appreciated the most in the past year. While this may cause some underlying stress in the market, it has yet to slow housing demand in the province. RBC expects the recent surge in housing starts will eventually help to address tight market supply.
 - Toronto's housing market is firing on all cylinders. Home resales increased to their highest level in two years and year-to-date monthly figures stood 14 per cent above the 10-year average in the area. Brisk demand has outpaced the supply of existing homes in the past year, with sellers retaining the upper hand. RBC expects that, if affordability continues to deteriorate, it will eventually serve as a deterrent for homebuyers.
 - Ottawa area homebuyers were more hesitant to close deals, despite the greater availability of homes for sale. This reluctance might be related to weakened housing affordability late last year and in the first quarter of 2012, when measures rose between 0.4 and 0.9 percentage points, pushing levels further above long-term averages. This could signal that homebuyers are feeling stretched in the face of current market valuations. RBC notes, however, that Ottawa is not out of line relative to national standards and does not expect to see the kind of pressure that could destabilize the market in the period ahead.
- Quebec: last year's improvements reverse
 Much of the affordability improvement in the second half of last year was rolled back
 in the early months of 2012. Quebec saw the strongest increases in single family
 home prices in Canada, causing a notable deterioration in affordability for both
 detached bungalows and two-storey homes. Despite this deterioration, affordability
 remains within range of historical norms and does not appear to be exerting too
 much pressure on homebuyers at this point.

Following rapid acceleration through the summer and fall of last year, home resale activity stabilized in the Montreal area in the early months of this year. In contrast, home prices made noticeable gains recently, reversing declines in previous periods. With the exception of two-storey homes, which appear to be pushing the affordability envelope, owning a home in the Montreal area is not currently an excessive financial burden for homebuyers.

The full RBC Housing Trends and Affordability report is available online, as of 8 a.m. ET today, at rbc.com/economics/market/.

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