

## Supplementary Financial Information

## Q1 2009

For the period ended January 31, 2009
(UNAUDITED)
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## Notes to Users


 page 2 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentation.

## Significant reporting changes made to this document in Q1/09

Capital Markets - business realignment

 Banking provides a complete suite of advisory services to clients from origination, structuring and advising to distribution, and manages our private equity, conduits and securitization business. It also includes our Global Credit business, Global Financial Institutions business and Research business, which offers economic and securities research products to institutional and retail clients globally.

## Impact of Goodwill and Other Intangible Assets accounting standard


 Non-interest expense - Amortization of other intangibles on our Consolidated Statements of Income. Amounts for prior periods have also been reclassified.

## Accounting adjustments

We identified the following errors pertaining to prior periods: an under accrual of $\$ 90$ million ( $\$ 62$ million after-tax) of our card points liability; a $\$ 63$ million ( $\$ 43$ million after-tax) over capitalization of software development costs; and a $\$ 15$ million understatement of income taxes. These errors are not material to the periods to which they relate. However, as correcting the erros in the current quarte
 for impact on Balance Sheets and Statements of Changes in Shareholders' Equity.

## Key performance and Non-GAAP measures

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures including net income and non-GAAP measures. For details, refer to How we measure and report our business segments in our Q1 2009 Report to Shareholders and our 2008 Annual Report to Shareholders. We also include non-GAAP cash basis financial measures in this document which we believe provides investors with supplemental information that may be useful in comparing to other financial institutions. However, readers are cautioned that the following non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies.

Risk capital

business and fixed assets risk capital.

Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating
the level of capital that is necessary to support our various businesses, given their risks, consisten with our desired solvency standard and credit ratings.

Unattributed capital
Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

Average risk capital
Calculated using methods intended to approximate the average of the daily risk capital balances for the period

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Refer to page 36 for the business segments' RORC calculation. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period

## Glossary

Assets-to-capital multiple
Total assets plus specified off-balance sheet items, as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI), dividend by total regulatory capital.

Assets under administration (AUA)
Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

Assets under management (AUM)
Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.
Goodwill and intangibles
Represents our net investment in goodwill and intangibles.
Taxable equivalent basis (teb)
Income from certain tax-advantaged sources are reported on a taxable equivalent basis (teb). Under this approach, revenue from tax-advantaged sources are grossed up, which currently includes only our Canadian taxable corporate dividends recorded in Net interest income, to their tax equivalent value with a corresponding offset recorded in the provision for income taxes. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support thereby generating the same after-tax net income as reported under GAAP. See the How we measure and report our business segments section in our 2008 Annua report.

Total trading revenue
rotal trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interes income.

Return on equity (ROE)
Business segment return on equity is calculated as net income available to common shareholders divided by Average attributed capital for the period and using methods that are intended to approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. Refer to page 36 for calculation of ROE.

## Non-GAAP measures

ash basis measure
Cash basis measures such as cash net income, cash diluted earnings per share (EPS) and cash ROE are calculated by adding back to net income the atter-tax amount of the amortization of other intangibles. These non-cash charges do not deplete our cash reserves.

Defined operating leverage
Our defined operating leverage is defined as the difference between revenue growth rate (as adjusted) and non-interest expense growth rate (as adjusted). Revenue is based on a taxable equivalent basis, excluding consolidated variable interest entities (VIEs) and Insurance revenue. Our revenue in 2007 excludes accounting adjustments related to the financial instruments accounting standards. Non-interest expense excludes Insurance expense.

## Economic profit

Economic profit is net income available to common shareholders excluding the after-tax effect of amortization of other intangibles, less a capital charge for use of attributed capital

## Ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of the OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

Eficiency ratio
Non-interest expense as a percentage of total revenue
Return on assets
Net income divided by average assets.
Return on common equity (ROE)
Net income available to common shareholders divided by average common equity for the period. Refer to page 36 for ROE calculation.

## Calculations

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period.

## Average common equity

Calculated as the average of the month-end common equity balances for the period. For the business segments, calculated using methods intended to approximate the average of the daily attributed capital fo the period

## Average earning assets

The average carrying value of deposits with banks, securities, assets purchased under reverse repurchase agreements and certain securities borrowed, and loans based on daily balances for the period.

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital. The cost of capital is regularly reviewed and adjusted from time to time based on prevailing market conditions.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.

## Net interest margin (average assets)

Net interest income divided by average assets.
Net interest margin (average earning assets)
Net interest income divided by average earning assets.

## Net write-offs

Gross write-offs less recoveries of amounts previously written off
Risk-adjusted assets - Basel I
Used in the calculation of risk-based capital ratios as defined by guidelines issued by OSFI. The face value of is discounted using risk-weighted factors in order to reflect a comparable risk per dollar among all types of assets The risk inherent in off-balance sheet instruments is also recognized, first by determining a credit equivalent and then by applying appropriate risk-weighting factors. Specific and general market risk-adjusted assets are added to the calculation of the Balance Sheet and off-balance sheet risk-adjusted assets to obtain the total risk-adjusted assets.

Risk-adjusted assets - Basel II
Used in the calculation of risk-based capital ratios as defined by guidelines issued by OSFI based on Basel II, effective November 1, 2007. A majority of our credit risk portfolios use the AIRB Approach and the remainder use a Standardized Approach for the calculation of Risk-adjusted assets (RAA) based on the total exposure i.e. exposure at default, and counterparty risk weights. For market risk RAA measurement, we use interna models approach for products with regulatory approval and a standardized approach for products to be approved For Operational risk, we use the Standardized Approach. In addition, Basel II requires a transitional capital floo adjustment. For more details, refer to our 2008 Annual Report and Q1 2009 Report to Shareholders

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | 6,941 | 5,069 | 5,912 | 4,954 | 5,647 | 5,615 | 5,480 | 5,669 | 5,698 | 21,582 | 22,462 | 20,637 |
| Provision for credit losses (PCL) | 747 | 619 | 334 | 349 | 293 | 263 | 178 | 188 | 162 | 1,595 | 791 | 429 |
| Insurance policyholder benefits, claims and acquisition expense | 1,076 | (86) | 553 | 548 | 616 | 637 | 343 | 677 | 516 | 1,631 | 2,173 | 2,509 |
| Non-interest expense (NIE) | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 12,351 | 12,473 | 11,495 |
| Net income from continuing operations | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,757 |
| Net loss from discontinued operations | - | - | - | - | - | - | - | - |  | - | - | (29) |
| Net Income | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,728 |
| Net income available to common shareholders | 1,012 | 1,093 | 1,235 | 905 | 1,221 | 1,300 | 1,369 | 1,257 | 1,478 | 4,454 | 5,404 | 4,668 |
| PROFITABILITY MEASURESTotal |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.74 | \$0.82 | \$0.93 | \$0.70 | \$0.96 | \$1.02 | \$1.07 | \$0.99 | \$1.16 | \$3.41 | \$4.24 | \$3.65 |
| - diluted | \$0.73 | \$0.81 | \$0.92 | \$0.70 | \$0.95 | \$1.01 | \$1.06 | \$0.98 | \$1.14 | \$3.38 | \$4.19 | \$3.59 |
| Return on common equity (ROE) | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 23.6\% | 27.5\% | 18.1\% | 24.7\% | 23.5\% |
| Return on risk capital (RORC) | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 29.6\% | 37.4\% | 36.7\% |
| Return on assets | 0.56\% | 0.66\% | 0.78\% | 0.58\% | 0.79\% | 0.88\% | 0.94\% | 0.91\% | 1.06\% | 0.70\% | 0.95\% | 0.94\% |
| Return on risk-adjusted assets | 1.53\% | 1.60\% | 2.00\% | 1.51\% | 2.05\% | 2.12\% | 2.21\% | 2.16\% | 2.45\% | 1.78\% | 2.23\% | 2.21\% |
| Efficiency ratio | 52.2\% | 59.0\% | 55.3\% | 60.0\% | 55.3\% | 55.1\% | 57.8\% | 55.5\% | 53.8\% | 57.2\% | 55.5\% | 55.7\% |
| Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | \$0.74 | \$0.82 | \$0.93 | \$0.70 | \$0.96 | \$1.02 | \$1.07 | \$0.99 | \$1.16 | \$3.41 | \$4.24 | \$3.67 |
| - diluted | \$0.73 | \$0.81 | \$0.92 | \$0.70 | \$0.95 | \$1.01 | \$1.06 | \$0.98 | \$1.14 | \$3.38 | \$4.19 | \$3.61 |
| Return on common equity (ROE) | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 23.6\% | 27.5\% | 18.1\% | 24.7\% | 23.3\% |
| Return on risk capital (RORC) | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 29.6\% | 37.4\% | 37.0\% |
| Discontinued Operations |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) - basic | - | - | - | - | - | - | - | - | - | - | - | (\$0.02) |
| - diluted | - | - | - | - | - | - |  | - | - | - | - | (\$0.02) |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth | (23.2)\% | (19.8)\% | (13.2)\% | (28.6)\% | (16.7)\% | 5.2\% | 17.8\% | 15.3\% | 28.1\% | (19.3)\% | 16.7\% | 39.7\% |
| Diluted EPS growth - continuing operations | (23.2)\% | (19.8)\% | (13.2)\% | (28.6)\% | (16.7)\% | 5.2\% | 16.5\% | 14.0\% | 28.1\% | (19.3)\% | 16.1\% | 38.3\% |
| Revenue growth | 22.9 \% | (9.7)\% | 7.9 \% | (12.6)\% | (0.9)\% | 5.0\% | 5.3\% | 10.7\% | 14.9\% | (3.9)\% | 8.8\% | 7.6\% |
| NIE growth | 16.1 \% | (3.4)\% | 3.4 \% | (5.7)\% | $1.7 \%$ | 4.7\% | 10.6 \% | 7.5 \% | 11.5 \% | (1.0)\% | 8.5\% | 1.2\% |
| Defined operating leverage | (1.4)\% | 9.5 \% | 0.6 \% | (5.9)\% | (0.2)\% | 2.0\% | 1.2\% | 1.7\% | 5.8\% | 1.0 \% | 2.6 \% | 2.5 \% |
| Specific PCL to average net loans and acceptances | 0.80 \% | 0.65 \% | 0.47 \% | 0.54 \% | 0.44 \% | 0.41\% | 0.29\% | 0.35\% | 0.29\% | 0.53 \% | 0.33\% | 0.23\% |
| Net interest margin (average assets) | 1.57 \% | 1.59 \% | 1.42 \% | 1.37 \% | 1.36 \% | 1.33\% | 1.32\% | 1.34\% | 1.31\% | 1.44 \% | 1.33\% | 1.35\% |
| Non-interest income as \% of total revenue | 57.6 \% | 46.6 \% | 61.1 \% | 55.4 \% | 62.1 \% | 64.4\% | 64.1\% | 66.7\% | 67.5\% | 56.6 \% | 65.7\% | 67.1\% |
| Effective tax rate | 29.3 \% | 27.7 \% | 25.2 \% | 14.4 \% | 21.2 \% | 15.7\% | 19.5\% | 21.3\% | 22.3\% | 22.8 \% | 19.8\% | 22.6\% |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 294,900 | 289,800 | 274,000 | 264,100 | 255,400 | 244,300 | 236,500 | 230,200 | 222,900 | 270,900 | 233,500 | 206,200 |
| Total assets | 713,176 | 723,859 | 636,792 | 627,471 | 632,761 | 600,346 | 604,582 | 589,076 | 571,615 | 723,859 | 600,346 | 536,780 |
| Average assets | 742,600 | 677,300 | 642,900 | 654,800 | 626,200 | 597,500 | 588,800 | 578,700 | 558,900 | 650,300 | 581,000 | 502,300 |
| Average earning assets | 539,300 | 545,100 | 528,000 | 530,100 | 518,700 | 506,600 | 507,200 | 500,000 | 483,300 | 530,500 | 499,200 | 434,100 |
| Deposits | 422,850 | 438,575 | 409,091 | 399,425 | 394,416 | 365,205 | 376,325 | 372,728 | 365,606 | 438,575 | 365,205 | 343,523 |
| Common equity | 30,361 | 27,980 | 26,357 | 23,612 | 22,861 | 22,275 | 22,380 | 21,932 | 21,741 | 27,980 | 22,275 | 21,075 |
| Average common equity | 29,050 | 27,000 | 25,250 | 23,400 | 22,600 | 22,300 | 22,100 | 21,800 | 21,350 | 24,650 | 21,850 | 19,900 |
| Average risk capital | 18,700 | 16,500 | 15,750 | 14,150 | 13,650 | 14,400 | 14,700 | 14,650 | 14,100 | 15,050 | 14,450 | 12,750 |
| INTEREST RATE SENSITIVITY |  |  |  |  |  |  |  |  |  |  |  |  |
| Before tax impact of 1\% increase in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk | 70 | 45 | 35 | 9 | 53 | 54 | 82 | 66 | 83 | 45 | 54 | 87 |
| Economic value of equity | (501) | (508) | (480) | (575) | (496) | (440) | (307) | (500) | (508) | (508) | (440) | (496) |
| Before tax impact of 1\% decrease in rates on: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income risk | (115) | (90) | (57) | (25) | (87) | (111) | (140) | (123) | (143) | (90) | (111) | (153) |
| Economic value of equity | 396 | 448 | 397 | 489 | 386 | 309 | 201 | 372 | 377 | 448 | 309 | 375 |


| FINANCIAL HIGHLIGHTS continued (C\$ MM) | Q109 | Q4108 | Q3108 | Q2108 | Q108 | Q4107 | Q3/07 | Q2107 | Q107 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital ratio - Basel II | 10.6\% | 9.0\% | 9.4\% | 9.5\% | 9.7\% | - | - |  | - | 9.0\% | - | - |
| - Basell | 9.6\% | 8.3\% | 8.7\% | 8.8\% | 9.2\% | 9.4\% | 9.2\% | 9.3\% | 9.1\% | 8.3\% | 9.4\% | 9.6\% |
| Total capital ratio - Basel II | 12.5\% | 11.0\% | 11.6\% | 11.4\% | 11.2\% | - | - |  | - | 11.0\% | - | - |
| - Basel I | 11.6\% | 10.5\% | 11.0\% | 10.9\% | 11.0\% | 11.5\% | 11.3\% | 11.6\% | 11.1\% | 10.5\% | 1.5\% | 11.9\% |
| Assets-to-capital multiple ${ }^{2}$ - Basel II | 17.5x | $20.1 \times$ | 19.5x | 20.2 x | $22.1 \times$ | . |  |  |  | 20.1x |  |  |
| - Basel I | 17.4x | $20.0 \times$ | 19.4x | 19.9x | $21.0 \times$ | 20.0x | 20.5x | 20.2x | $20.8 \times$ | 20.0x | 20.0x | 19.7x |
| Risk-adjusted assets (\$ billions) ${ }^{3}$ - Basel II | 273.6 | 278.6 | 254.2 | 249.2 | 241.2 | - | - |  |  | 278.6 | - | - |
| - Basell | 309.0 | 311.2 | 283.1 | 273.6 | 260.0 | 247.6 | 250.2 | 243.2 | 242.3 | 311.2 | 247.6 | 223.7 |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
| First preferred shares outstanding (000s) - end of period |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series N |  |  | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  | 12,000 | 12,000 |
| Non-cumulative series O |  |  |  |  |  |  |  |  |  |  |  | 6,000 |
| Non-cumulative series W | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series $A$ A | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series AB | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Non-cumulative series AC | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |  |
| Non-cumulative series $A D$ | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |  |
| Non-cumulative series $A E$ | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |  |
| Non-cumulative series AF | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |  | 8,000 | 8,000 |  |
| Non-cumulative series AG | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |  | 10,000 | 10,000 |  |
| Non-cumulative series AH | 8,500 | 8,500 | 8,500 | 8,500 |  |  |  |  |  | 8,500 |  |  |
| Non-cumulative series AJ | 16,000 | 16,000 |  | . | - | - | - | - |  | 16,000 |  |  |
| Non-cumulative series AL | 12,000 |  |  |  |  |  |  |  |  |  |  |  |
| Non-cumulative series AN | 9,000 | - | - | - | - |  |  |  |  |  |  |  |
| Non-cumulative series AP | 11,000 | - | - | - | - |  |  |  |  |  |  |  |
| Non-cumulative series AR | 14,000 | - | - | - | - |  | - |  |  |  |  |  |
| Common shares outstanding (000s) ${ }^{4}$ - end of period | 1,406,973 | 1,341,260 | 1,338,308 | 1,294,084 | 1,276,635 | 1,276,260 | 1,275,780 | 1,275,327 | 1,275,950 | 1,341,260 | 1,276,260 | 1,280,890 |
| - average (basic) | 1,366,868 | 1,337,753 | 1,323,293 | 1,287,245 | 1,273,862 | 1,273,005 | 1,272,913 | 1,272,212 | 1,274,354 | 1,305,706 | 1,273,185 | 1,279,956 |
| - average (diluted) | 1,379,191 | 1,353,588 | 1,340,239 | 1,298,069 | 1,286,595 | 1,287,442 | 1,288,227 | 1,288,415 | 1,293,085 | 1,319,744 | 1,289,314 | 1,299,785 |
| Treasury shares held - preferred (000s) | 76 | 260 | 489 | 332 | 290 | 249 | 122 | 851 | 141 | 260 | 249 | 94 |
| - common (000s) | 1,805 | 2,258 | 2,019 | 2,118 | 2,622 | 2,444 | 2,744 | 2,648 | 3,108 | 2,258 | 2,444 | 5,486 |
| Shares repurchased (000s) |  |  |  |  | 1,120 | 300 | 1,000 | 2,900 | 7,645 | 1,120 | 11,845 | 18,229 |
| (\$ MM) |  |  |  |  | 55 | 15 | 58 | 159 | 414 | 55 | 646 | 844 |
| Stock options outstanding (000s) | 23,848 | 21,773 | 24,754 | 25,982 | 27,086 | 26,623 | 27,417 | 28,969 | 31,261 | 21,773 | 26,623 | 32,243 |
| Stock options exercisable (000s) | 18,479 | 17,247 | 20,228 | 21,275 | 22,368 | 21,924 | 22,718 | 24,210 | 26,541 | 17,247 | 21,924 | 26,918 |
| COMMON SHARE PERFORMANCE |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$21.61 | \$20.99 | \$19.82 | \$18.37 | \$18.04 | \$17.58 | \$17.67 | \$17.33 | \$17.17 | \$20.99 | \$17.58 | \$16.52 |
| Common share price (RY on TSX) - High (intraday) | \$48.30 | \$51.50 | \$51.22 | \$51.76 | \$55.84 | \$57.00 | \$61.08 | \$59.95 | \$55.96 | \$55.84 | \$61.08 | \$51.49 |
| Low (intraday) | \$28.05 | \$39.05 | \$39.51 | \$42.82 | \$45.15 | \$50.50 | \$53.90 | \$52.50 | \$49.50 | \$39.05 | \$49.50 | \$41.29 |
| - Close, end of period | \$30.41 | \$46.84 | \$47.25 | \$48.02 | \$50.65 | \$56.04 | \$54.09 | \$57.82 | \$54.60 | \$46.84 | \$56.04 | \$49.80 |
| Market capitalization (TSX) (\$ MM) | 42,786 | 62,825 | 63,235 | 62,142 | 64,662 | 71,522 | 69,007 | 73,739 | 69,667 | 62,825 | 71,522 | 63,788 |
| P/E ratio (4-quarters trailing earnings) ${ }^{5}$ | 9.6 | 13.9 | 13.2 | 12.9 | 12.7 | 13.4 | 13.1 | 14.5 | 14.2 | 13.9 | 13.4 | 13.9 |
| Market price to book value | 1.41 | 2.23 | 2.38 | 2.61 | 2.81 | 3.19 | 3.06 | 3.34 | 3.18 | 2.23 | 3.19 | 3.01 |
| DIVIDEND INFORMATION ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.46 | \$0.46 | \$0.40 | \$2.00 | \$1.82 | \$1.44 |
| Dividend yield | 5.2\% | 4.4\% | 4.4\% | 4.2\% | 4.0\% | 3.7\% | 3.2\% | 3.3\% | 3.0\% | 4.2\% | 3.3\% | 3.1\% |
| Dividend payout ratio | 69\% | 61\% | 54\% | 72\% | 52\% | 49\% | 43\% | 47\% | 35\% | 59\% | 43\% | 40\% |
| Common dividends (\$ MM) | 702 | 670 | 669 | 647 | 638 | 637 | 587 | 586 | 511 | 2,624 | 2,321 |  |
| Preferred dividends (\$ MM) | 41 | 27 | 27 | 23 | 24 | 24 | 26 | 22 | 16 | 101 | 88 | 60 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees (full time equivalent) |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 50,279 | 49,999 | 50,486 | 49,282 | 49,048 | 48,607 | 49,070 | 48,105 | 47,152 | 49,999 | 48,607 | 46,342 |
| us | 13,218 | 13,452 | 13,464 | 13,018 | 11,489 | 11,663 | 11,953 | 11,069 | 10,576 | 13,452 | 11,663 | 10,056 |
| Other | 9,919 | 9,872 | 9,823 | 4,448 | 4,368 | 4,545 | 4,514 | 4,155 | 4,239 | 9,872 | 4,545 | 4,141 |
| Total | 73,416 | 73,323 | 73,773 | 66,748 | 64,905 | 64,815 | 65,537 | 63,329 | 61,967 | 73,323 | 64,815 | 60,539 |
| Number of bank branches ${ }^{7}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,179 | 1,174 | 1,160 | 1,153 | 1,150 | 1,146 | 1,132 | 1,126 | 1,120 | 1,174 | 1,146 | 1,117 |
| us | 440 | 439 | 442 | 450 | 349 | 350 | 348 | 345 | 303 | 439 | 350 | 282 |
| Other | 128 | 128 | 127 | 45 | 45 | 45 | 44 | 44 | 44 | 128 | 45 | 44 |
| Total | 1,747 | 1,741 | 1,729 | 1,648 | 1,544 | 1,541 | 1,524 | 1,515 | 1,467 | 1,741 | 1,541 | 1,443 |
| Number of automated teller machines (ATM) | 4,984 | 4,964 | 4,897 | 4,634 | 4,547 | 4,419 | 4,377 | 4,333 | 4,273 | 4,964 | 4,419 | 4,232 |

[^0]| STATEMENTS OF INCOME (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 5,939 | 6,268 | 5,910 | 6,375 | 6,791 | 6,781 | 6,745 | 6,594 | 6,427 | 25,344 | 26,547 | 22,204 |
| Interest expense | 2,998 | 3,559 | 3,609 | 4,166 | 4,650 | 4,783 | 4,780 | 4,705 | 4,577 | 15,984 | 18,845 | 15,408 |
| Total | 2,941 | 2,709 | 2,301 | 2,209 | 2,141 | 1,998 | 1,965 | 1,889 | 1,850 | 9,360 | 7,702 | 6,796 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 302 | 284 | 263 | 240 | 242 | 249 | 247 | 250 | 240 | 1,029 | 986 | 917 |
| Other payment services | 85 | 87 | 86 | 83 | 82 | 81 | 80 | 78 | 78 | 338 | 317 | 299 |
| Service charges | 387 | 371 | 349 | 323 | 324 | 330 | 327 | 328 | 318 | 1,367 | 1,303 | 1,216 |
| Insurance premiums, investment and fee income | 1,346 | 111 | 857 | 800 | 841 | 887 | 590 | 855 | 820 | 2,609 | 3,152 | 3,348 |
| Investment management and custodial fees | 419 | 449 | 450 | 427 | 433 | 412 | 403 | 394 | 370 | 1,759 | 1,579 | 1,301 |
| Mutual fund revenue | 327 | 387 | 414 | 385 | 375 | 373 | 385 | 361 | 354 | 1,561 | 1,473 | 1,242 |
| Trading revenue | (126) | (526) | 159 | (303) | 262 | 68 | 551 | 574 | 806 | (408) | 1,999 | 2,574 |
| Securities brokerage commissions | 321 | 390 | 345 | 309 | 333 | 324 | 368 | 338 | 323 | 1,377 | 1,353 | 1,243 |
| Underwriting and other advisory fees | 199 | 253 | 243 | 163 | 216 | 301 | 309 | 319 | 288 | 875 | 1,217 | 1,024 |
| Foreign exchange revenue, other than trading | 167 | 165 | 166 | 149 | 166 | 139 | 138 | 134 | 122 | 646 | 533 | 438 |
| Card service revenue | 218 | 182 | 173 | 134 | 159 | 43 | 165 | 134 | 149 | 648 | 491 | 496 |
| Credit fees | 113 | 124 | 99 | 84 | 108 | 74 | 71 | 88 | 60 | 415 | 293 | 241 |
| Securitization revenue | 348 | 171 | 103 | 121 | 66 | 39 | 34 | 97 | 91 | 461 | 261 | 257 |
| Net (loss) gain on available-for-sale securities | (270) | (372) | (136) | (89) | (20) | (24) | 34 | 5 | 48 | (617) | 63 |  |
| Net gain on investment securities | - | - | - | - | - | - | - | - | - | - | - | 88 |
| Other ${ }^{1}$ | 551 | 655 | 389 | 242 | 243 | 651 | 140 | 153 | 99 | 1,529 | 1,043 | 373 |
| Total | 4,000 | 2,360 | 3,611 | 2,745 | 3,506 | 3,617 | 3,515 | 3,780 | 3,848 | 12,222 | 14,760 | 13,841 |
| Total revenue | 6,941 | 5,069 | 5,912 | 4,954 | 5,647 | 5,615 | 5,480 | 5,669 | 5,698 | 21,582 | 22,462 | 20,637 |
| Provision for credit losses | 747 | 619 | 334 | 349 | 293 | 263 | 178 | 188 | 162 | 1,595 | 791 | 429 |
| Insurance policyholder benefits, claims and acquisition expense | 1,076 | (86) | 553 | 548 | 616 | 637 | 343 | 677 | 516 | 1,631 | 2,173 | 2,509 |
| Non-interest expense | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 12,351 | 12,473 | 11,495 |
| Income taxes | 438 | 428 | 442 | 156 | 343 | 255 | 349 | 353 | 435 | 1,369 | 1,392 | 1,403 |
| Non-controlling interest in net income of subsidiaries | 5 | (1) | 49 | 3 | 30 | 43 | 50 | 24 | 24 | 81 | 141 | 44 |
| Net income from continuing operations | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,757 |
| Net loss from discontinued operations | - | - | - | - | - | - | - | - |  | - | - | (29) |
| Net income | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,728 |
| Preferred dividends | (41) | (27) | (27) | (23) | (24) | (24) | (26) | (22) | (16) | (101) | (88) | (60) |
| Net income available to common shareholders | 1,012 | 1,093 | 1,235 | 905 | 1,221 | 1,300 | 1,369 | 1,257 | 1,478 | 4,454 | 5,404 | 4,668 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue from Trading Activities |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 744 | 468 | 226 | 242 | 62 | (7) | (31) | (31) | (151) | 998 | (220) | (539) |
| Non-interest income | (126) | (526) | 159 | (303) | 262 | 68 | 551 | 574 | 806 | (408) | 1,999 | 2,574 |
| Total | 618 | (58) | 385 | (61) | 324 | 61 | 520 | 543 | 655 | 590 | 1,779 | 2,035 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 36 | (78) | 106 | (337) | 50 | (246) | 288 | 220 | 378 | (259) | 640 | 1,174 |
| Equities | 299 | (197) | 170 | 170 | 122 | 197 | 154 | 232 | 201 | 265 | 784 | 561 |
| Foreign exchange and commodities ${ }^{2}$ | 283 | 217 | 109 | 106 | 152 | 110 | 78 | 91 | 76 | 584 | 355 | 300 |
| Total | 618 | (58) | 385 | (61) | 324 | 61 | 520 | 543 | 655 | 590 | 1,779 | 2,035 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 36 | (78) | 106 | (337) | 50 | (246) | 288 | 220 | 378 | (259) | 640 | 1,174 |
| Equities | 359 | (96) | 254 | 259 | 252 | 310 | 231 | 296 | 270 | 669 | 1,107 | 766 |
| Foreign exchange and commodities ${ }^{2}$ | 283 | 217 | 109 | 106 | 152 | 110 | 78 | 91 | 76 | 584 | 355 | 300 |
| Total (teb) | 678 | 43 | 469 | 28 | 454 | 174 | 597 | 607 | 724 | 994 | 2,102 | 2,240 |

[^1]| NON-INTEREST EXPENSE (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,045 | 1,064 | 966 | 924 | 891 | 898 | 899 | 880 | 864 | 3,845 | 3,541 | 3,192 |
| Variable compensation | 867 | 625 | 763 | 535 | 766 | 625 | 755 | 804 | 791 | 2,689 | 2,975 | 2,827 |
| Acquisition retention compensation | 5 | 4 | 6 | 1 | 2 | 3 | 2 | 1 | 4 | 13 | 10 | 3 |
| Benefits related | 307 | 281 | 286 | 296 | 292 | 264 | 292 | 294 | 290 | 1,155 | 1,140 | 1,077 |
| Stock-based compensation ${ }^{1}$ | 66 | (20) | 12 | 44 | 41 | 49 | 44 | 43 | 58 | 77 | 194 | 169 |
| Total Human resources | 2,290 | 1,954 | 2,033 | 1,800 | 1,992 | 1,839 | 1,992 | 2,022 | 2,007 | 7,779 | 7,860 | 7,268 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation ${ }^{2}$ | 62 | 64 | 54 | 53 | 48 | 48 | 46 | 45 | 44 | 219 | 183 | 172 |
| Computer rental and maintenance | 187 | 197 | 165 | 162 | 167 | 168 | 157 | 155 | 156 | 691 | 636 | 609 |
| Office equipment rental and maintenance | 6 | 9 | 4 | 6 | 5 | 7 | 7 | 8 | 6 | 24 | 28 | 28 |
| Total Equipment | 255 | 270 | 223 | 221 | 220 | 223 | 210 | 208 | 206 | 934 | 847 | 809 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 108 | 87 | 101 | 100 | 99 | 101 | 83 | 104 | 95 | 387 | 383 | 382 |
| Premises repairs and maintenance | 84 | 114 | 78 | 78 | 67 | 76 | 69 | 64 | 61 | 337 | 270 | 233 |
| Depreciation | 33 | 22 | 24 | 28 | 25 | 25 | 22 | 22 | 20 | 99 | 89 | 85 |
| Property taxes | 26 | 26 | 28 | 26 | 23 | 24 | 26 | 25 | 22 | 103 | 97 | 92 |
| Total Occupancy | 251 | 249 | 231 | 232 | 214 | 226 | 200 | 215 | 198 | 926 | 839 | 792 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 50 | 53 | 46 | 50 | 48 | 48 | 49 | 49 | 48 | 197 | 194 | 186 |
| Postage and courier | 31 | 28 | 27 | 30 | 26 | 27 | 25 | 26 | 24 | 111 | 102 | 96 |
| Marketing and public relations | 64 | 120 | 81 | 75 | 67 | 102 | 87 | 83 | 64 | 343 | 336 | 313 |
| Stationery and printing | 25 | 29 | 26 | 23 | 20 | 26 | 25 | 20 | 20 | 98 | 91 | 92 |
| Total Communications | 170 | 230 | 180 | 178 | 161 | 203 | 186 | 178 | 156 | 749 | 723 | 687 |
| Professional fees | 125 | 169 | 132 | 127 | 134 | 157 | 124 | 129 | 120 | 562 | 530 | 546 |
| Outsourced item processing | 72 | 105 | 77 | 82 | 77 | 75 | 77 | 82 | 74 | 341 | 308 | 298 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software ${ }^{2}$ | 53 | 64 | 57 | 52 | 48 | 44 | 41 | 39 | 38 | 221 | 162 | 148 |
| Other | 57 | 45 | 39 | 29 | 22 | 24 | 25 | 25 | 22 | 135 | 96 | 76 |
| Total Amortization of other intangibles | 110 | 109 | 96 | 81 | 70 | 68 | 66 | 64 | 60 | 356 | 258 | 224 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 44 | 16 | 39 | 30 | 35 | 49 | 24 | 21 | 31 | 120 | 125 | 114 |
| Travel and relocation | 36 | 47 | 41 | 34 | 35 | 43 | 43 | 38 | 34 | 157 | 158 | 143 |
| Employee training | 8 | 13 | 12 | 11 | 9 | 17 | 12 | 14 | 11 | 45 | 54 | 43 |
| Donations | 10 | 17 | 12 | 12 | 11 | 14 | 12 | 13 | 12 | 52 | 51 | 45 |
| Other ${ }^{3}$ | 251 | (190) | 196 | 162 | 162 | 179 | 219 | 164 | 158 | 330 | 720 | 526 |
| Total Other | 349 | (97) | 300 | 249 | 252 | 302 | 310 | 250 | 246 | 704 | 1,108 | 871 |
| Total non-interest expense | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 12,351 | 12,473 | 11,495 |

[^2]| OTHER EARNINGS MEASURES (C\$ MM) | Q1/09 | Q4/08 | Q3108 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Basis Measures ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,728 |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | 51 | 37 | 36 | 27 | 22 | 22 | 22 | 23 | 20 | 122 | 87 | 71 |
| Cash Net income | 1,104 | 1,157 | 1,298 | 955 | 1,267 | 1,346 | 1,417 | 1,302 | 1,514 | 4,677 | 5,579 | 4,799 |
| Cash Diluted EPS | 0.77 | 0.84 | 0.95 | 0.72 | 0.97 | 1.03 | 1.08 | 0.99 | 1.16 | 3.47 | 4.26 | 3.65 |
| Cash Roe | 14.3\% | 16.4\% | 19.7\% | 16.0\% | 21.5\% | 23.3\% | 24.7\% | 23.8\% | 27.7\% | 18.3\% | 24.9\% | 23.7\% |
| Economic Profit ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | 1, 51 | +120 | 1,262 | 27 | 122 | 122 | 122 | 123 | 1, 20 | 122 | 57 | 71 |
| Capital charge | (846) | (705) | (661) | (601) | (591) | (584) | (583) | (553) | (554) | $(2,558)$ | $(2,274)$ | $(2,050)$ |
| Economic Profit | 258 | 452 | 637 | 354 | 676 | 762 | 834 | 749 | 960 | 2,119 | 3,305 | 2,749 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| teb adjustment | 60 | 102 | 86 | 90 | 132 | 117 | 79 | 66 | 70 | 410 | 332 | 213 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue related to VIEs | (29) | (55) | 17 | (15) | 5 | (1) | 13 | 8 | 11 | (48) | 31 | (7) |
|  | 1,346 | 111 | 858 | 801 | 840 | 887 | 590 | 855 | 860 | 2,610 | 3,192 | 3,348 |
| Impact of the financial instruments accounting standards ${ }^{3}$ |  |  |  |  |  | (5) | 23 | 32 | 33 |  | 83 |  |
| Total revenue (adjusted) | 5,684 | 5,115 | 5,123 | 4,258 | 4,934 | 4,851 | 4,933 | 4,840 | 4,864 | 19,430 | 19,488 | 17,509 |
| Non-interest expense | 3,622 | 2,989 | 3,272 | 2,970 | 3,120 | 3,093 | 3,165 | 3,148 | 3,067 | 12,351 | 12,473 | 11,495 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance related non-interest expense | 141 | 154 | 145 | 142 | 135 | 137 | 137 | 135 | 128 | 576 | 537 | 517 |
| Non-interest expense (adjusted) | 3,481 | 2,835 | 3,127 | 2,828 | 2,985 | 2,956 | 3,028 | 3,013 | 2,939 | 11,775 | 11,936 | 10,978 |
| Defined operating leverage ${ }^{1}$ (compared to prior year) | (1.4)\% | 9.5 \% | 0.6 \% | (5.9)\% | (0.2)\% | 2.0\% | 1.2 \% | 1.7 \% | 5.8\% | 1.0 \% | 2.6\% | 2.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 9,977 | 8,859 | 6,165 | 4,897 | 4,752 | 5,055 | 5,098 | 4,932 | 4,304 | 4,752 | 4,304 | 4,203 |
| Net goodwill acquired | 15 | 159 | 2,633 | 1,270 | - | 2 | 60 | 317 | 527 | 4,062 | 906 | 86 |
| Other adjustments ${ }^{4}$ | (44) | 959 | 61 | (2) | 145 | (305) | (103) | (151) | 101 | 1,163 | (458) | 15 |
| Closing balance | 9,948 | 9,977 | 8,859 | 6,165 | 4,897 | 4,752 | 5,055 | 5,098 | 4,932 | 9,977 | 4,752 | 4,304 |

${ }^{1}$ Defined in the "Key performance and Non-GAAP measures" section.
${ }^{2}$ Excludes the amortization of computer software intangibles
${ }^{3}$ Excludes the impact of the financial instruments accounting standards related to Insurance
${ }^{4}$ Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated goodwill.

| CANADIAN BANKING ${ }^{1}$ (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,718 | 1,701 | 1,694 | 1,636 | 1,687 | 1,642 | 1,605 | 1,559 | 1,547 | 6,718 | 6,353 | 5,816 |
| Non-interest income | 747 | 748 | 749 | 650 | 721 | 924 | 712 | 666 | 674 | 2,868 | 2,976 | 2,532 |
| Total revenue | 2,465 | 2,449 | 2,443 | 2,286 | 2,408 | 2,566 | 2,317 | 2,225 | 2,221 | 9,586 | 9,329 | 8,348 |
| Provision for credit losses (PCL) | 270 | 225 | 204 | 224 | 214 | 212 | 190 | 204 | 182 | 867 | 788 | 604 |
| Non-interest expense | 1,176 | 1,220 | 1,186 | 1,156 | 1,196 | 1,222 | 1,219 | 1,160 | 1,147 | 4,758 | 4,748 | 4,510 |
| Other ${ }^{2}$ | 323 | 328 | 344 | 302 | 325 | 335 | 312 | 295 | 306 | 1,299 | 1,248 | 1,110 |
| Net income | 696 | 676 | 709 | 604 | 673 | 797 | 596 | 566 | 586 | 2,662 | 2,545 | 2,124 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,296 | 1,323 | 1,351 | 1,308 | 1,333 | 1,299 | 1,284 | 1,262 | 1,237 | 5,315 | 5,082 | 4,621 |
| Business Financial Services | 615 | 630 | 607 | 584 | 620 | 609 | 585 | 552 | 555 | 2,441 | 2,301 | 2,141 |
| Cards and Payment Solutions | 554 | 496 | 485 | 394 | 455 | 658 | 448 | 411 | 429 | 1,830 | 1,946 | 1,586 |
| Total | 2,465 | 2,449 | 2,443 | 2,286 | 2,408 | 2,566 | 2,317 | 2,225 | 2,221 | 9,586 | 9,329 | 8,348 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 38.9\% | 37.7\% | 40.4\% | 35.8\% | 38.5\% | 42.7\% | 32.2\% | 31.7\% | 32.7\% | 38.1\% | 34.9\% | 32.2\% |
| Return on risk capital (RORC) | 51.8\% | 50.8\% | 54.1\% | 49.5\% | 54.1\% | 57.6\% | 44.4\% | 44.2\% | 45.6\% | 52.2\% | 48.1\% | 44.6\% |
| Net interest margin (average earning assets) | 2.81\% | 2.89\% | 2.95\% | 3.00\% | 3.08\% | 3.10\% | 3.15\% | 3.25\% | 3.19\% | 2.98\% | 3.17\% | 3.22\% |
| Efficiency ratio | 47.7\% | 49.8\% | 48.5\% | 50.6\% | 49.7\% | 47.6\% | 52.6\% | 52.1\% | 51.6\% | 49.6\% | 50.9\% | 54.0\% |
| Operating leverage | 4.0\% | (4.4)\% | 8.1\% | 3.0\% | 4.1 \% | 10.6 \% | (0.9)\% | 9.6\% | 6.5\% | 2.6\% | 6.5\% | 4.4\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 249,600 | 241,200 | 234,700 | 228,300 | 225,000 | 216,700 | 209,300 | 204,100 | 199,600 | 232,300 | 207,500 | 187,600 |
| Total earning assets | 242,300 | 234,200 | 228,100 | 221,800 | 218,100 | 209,900 | 202,200 | 196,800 | 192,600 | 225,600 | 200,400 | 180,500 |
| Loans and acceptances | 242,000 | 235,500 | 228,000 | 220,600 | 215,800 | 209,200 | 201,600 | 195,100 | 190,700 | 225,000 | 199,200 | 179,000 |
| Residential mortgages | 138,800 | 136,200 | 131,600 | 127,200 | 124,400 | 119,900 | 114,400 | 110,400 | 108,000 | 129,800 | 113,200 | 100,800 |
| Personal ${ }^{3}$ | 48,400 | 46,500 | 44,600 | 42,600 | 41,300 | 40,300 | 39,300 | 38,000 | 37,000 | 43,700 | 38,700 | 34,600 |
| Credit cards | 12,800 | 12,700 | 12,400 | 12,200 | 12,200 | 11,700 | 11,300 | 11,000 | 11,000 | 12,400 | 11,200 | 9,900 |
| Small business | 2,700 | 2,800 | 2,700 | 2,700 | 2,600 | 2,500 | 2,300 | 2,400 | 2,400 | 2,700 | 2,400 | 2,200 |
| Total Retail | 202,700 | 198,200 | 191,300 | 184,700 | 180,500 | 174,400 | 167,300 | 161,800 | 158,400 | 188,600 | 165,500 | 147,500 |
| Wholesale | 39,300 | 37,300 | 36,700 | 35,900 | 35,300 | 34,800 | 34,300 | 33,300 | 32,300 | 36,400 | 33,700 | 31,400 |
| Deposits | 168,700 | 159,400 | 154,900 | 152,800 | 152,900 | 150,200 | 147,200 | 145,100 | 146,100 | 155,000 | 147,100 | 139,200 |
| Attributed capital | 7,000 | 7,050 | 6,900 | 6,800 | 6,900 | 7,350 | 7,250 | 7,250 | 7,050 | 6,900 | 7,200 | 6,500 |
| Risk capital | 5,250 | 5,250 | 5,150 | 4,900 | 4,900 | 5,450 | 5,250 | 5,200 | 5,050 | 5,050 | 5,250 | 4,700 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.36\% | 0.34\% | 0.32\% | 0.34\% | 0.32\% | 0.33\% | 0.33\% | 0.33\% | 0.33\% | 0.36\% | 0.35\% | 0.33\% |
| PCL / Average net loans and acceptances | 0.44\% | 0.38\% | 0.36\% | 0.41\% | 0.39\% | 0.40\% | 0.37\% | 0.43\% | 0.38\% | 0.39\% | 0.39\% | 0.34\% |
| Net write-offs / Average net loans and acceptances | 0.38\% | 0.40\% | 0.40\% | 0.41\% | 0.40\% | 0.39\% | 0.35\% | 0.42\% | 0.36\% | 0.40\% | 0.38\% | 0.35\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 113,800 | 109,500 | 123,700 | 124,300 | 115,600 | 120,200 | 115,600 | 113,100 | 107,600 | 109,500 | 120,200 | 101,100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 696 | 676 | 709 | 604 | 673 | 797 | 596 | 566 | 586 | 2,662 | 2,545 | 2,124 |
| After-tax effect of amortization of other intangibles ${ }^{4}$ | 2 | 3 | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 7 | 7 | 6 |
| Cash Net income | 698 | 679 | 710 | 606 | 674 | 799 | 597 | 568 | 588 | 2,669 | 2,552 | 2,130 |
| Capital charge | (203) | (187) | (183) | (175) | (181) | (194) | (191) | (186) | (187) | (726) | (758) | (685) |
| Economic Profit | 495 | 492 | 527 | 431 | 493 | 605 | 406 | 382 | 401 | 1,943 | 1,794 | 1,445 |

[^3]| WEALTH MANAGEMENT (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 128 | 133 | 110 | 113 | 112 | 109 | 106 | 104 | 108 | 468 | 427 | 397 |
| Fee-based revenue | 539 | 596 | 599 | 542 | 539 | 538 | 545 | 524 | 502 | 2,276 | 2,109 | 1,745 |
| Transactional and other revenue | 330 | 296 | 310 | 335 | 302 | 339 | 355 | 380 | 382 | 1,243 | 1,456 | 1,345 |
| Total revenue | 997 | 1,025 | 1,019 | 990 | 953 | 986 | 1,006 | 1,008 | 992 | 3,987 | 3,992 | 3,487 |
| Provision for credit losses (PCL) | - | - |  | - | - | 1 | - | - | - | 1 | 1 | 1 |
| Non-interest expense | 827 | 860 | 758 | 732 | 688 | 731 | 747 | 722 | 702 | 3,038 | 2,902 | 2,613 |
| Business realignment charges | - |  | - | - |  |  |  |  |  |  |  | 1 |
| Other ${ }^{1}$ | 42 | 49 | 74 | 76 | 84 | 74 | 82 | 92 | 79 | 283 | 327 | 268 |
| Net income | 128 | 116 | 186 | 182 | 181 | 180 | 177 | 194 | 211 | 665 | 762 | 604 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 335 | 369 | 383 | 359 | 363 | 369 | 369 | 366 | 356 | 1,474 | 1,460 | 1,290 |
| U.S. \& International Wealth Management | 512 | 483 | 451 | 490 | 445 | 479 | 493 | 508 | 508 | 1,869 | 1,988 | 1,732 |
| Global Asset Management | 150 | 173 | 185 | 141 | 145 | 138 | 144 | 134 | 128 | 644 | 544 | 465 |
| Total | 997 | 1,025 | 1,019 | 990 | 953 | 986 | 1,006 | 1,008 | 992 | 3,987 | 3,992 | 3,487 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 12.3\% | 12.3\% | 21.0\% | 34.8\% | 35.5\% | 31.7\% | 29.4\% | 34.3\% | 34.4\% | 23.3\% | 32.4\% | 27.8\% |
| Return on risk capital (RORC) | 41.8\% | 42.8\% | 69.5\% | 72.4\% | 76.7\% | 62.4\% | 58.6\% | 66.4\% | 73.1\% | 64.9\% | 65.1\% | 59.3\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 17,800 | 16,100 | 17,200 | 18,200 | 16,000 | 17,400 | 15,700 | 16,400 | 16,900 | 16,900 | 16,600 | 15,100 |
| Loans and acceptances | 6,000 | 5,900 | 5,300 | 4,900 | 4,600 | 4,400 | 4,500 | 4,700 | 4,700 | 5,200 | 4,600 | 4,400 |
| Deposits | 31,800 | 28,300 | 27,100 | 26,900 | 25,200 | 24,000 | 24,600 | 25,800 | 25,300 | 26,900 | 24,900 | 22,100 |
| Attributed capital | 3,950 | 3,650 | 3,450 | 2,100 | 2,000 | 2,250 | 2,350 | 2,300 | 2,400 | 2,800 | 2,300 | 2,150 |
| Risk capital | 1,150 | 1,050 | 1,050 | 1,000 | 950 | 1,150 | 1,200 | 1,200 | 1,150 | 1,000 | 1,150 | 1,050 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.02\% | 0.02\% | 0.06\% | 0.06\% | 0.07\% | 0.05\% | 0.00\% | 0.00\% | 0.00\% | 0.02\% | 0.04\% | 0.00\% |
| PCL / Average net loans and acceptances | 0.00\% | 0.00\% | 0.08\% | 0.00\% | 0.00\% | 0.09\% | 0.00\% | 0.00\% | 0.00\% | 0.02\% | 0.02\% | 0.02\% |
| Net write-offs / Average net loans and acceptances | 0.00\% | 0.13\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.04\% | 0.00\% | 0.02\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 152,400 | 160,700 | 179,000 | 180,600 | 177,300 | 183,000 | 180,900 | 179,200 | 174,300 | 160,700 | 183,000 | 168,600 |
| U.S. \& International Wealth Management | 312,200 | 334,400 | 330,200 | 300,900 | 307,400 | 305,500 | 324,200 | 326,600 | 334,000 | 334,400 | 305,500 | 307,900 |
| Total | 464,600 | 495,100 | 509,200 | 481,500 | 484,700 | 488,500 | 505,100 | 505,800 | 508,300 | 495,100 | 488,500 | 476,500 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management | 21,500 | 23,000 | 24,800 | 22,900 | 22,200 | 22,200 | 21,300 | 20,600 | 19,300 | 23,000 | 22,200 | 17,500 |
| U.S. \& International Wealth Management | 18,400 | 19,500 | 21,500 | 20,600 | 21,300 | 20,200 | 20,700 | 20,700 | 22,400 | 19,500 | 20,200 | 19,700 |
| Global Asset Management ${ }^{2}$ | 181,200 | 180,100 | 197,400 | 129,300 | 121,200 | 118,800 | 117,600 | 117,400 | 115,700 | 180,100 | 118,800 | 105,600 |
| Total | 221,100 | 222,600 | 243,700 | 172,800 | 164,700 | 161,200 | 159,600 | 158,700 | 157,400 | 222,600 | 161,200 | 142,800 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 128 | 116 | 186 | 182 | 181 | 180 | 177 | 194 | 211 | 665 | 762 | 604 |
| After-tax effect of amortization of other intangibles ${ }^{3}$ | 12 | 9 | 15 | 4 | 5 | 5 | , | 5 | , | 33 | 22 | 20 |
| Cash Net income | 140 | 125 | 201 | 186 | 186 | 185 | 183 | 199 | 217 | 698 | 784 | 624 |
| Capital charge | (114) | (97) | (91) | (54) | (53) | (58) | (63) | (58) | (64) | (295) | (243) | (226) |
| Economic Profit | 26 | 28 | 110 | 132 | 133 | 127 | 120 | 141 | 153 | 403 | 541 | 398 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 417 | 434 | 445 | 488 | 445 | 481 | 462 | 445 | 438 | 1,812 | 1,826 | 1,533 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. \& International Wealth Management | 254,600 | 277,600 | 322,500 | 298,800 | 306,300 | 323,300 | 303,900 | 294,100 | 283,700 | 277,600 | 323,300 | 274,200 |

[^4]| INSURANCE (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 800 | 752 | 761 | 689 | 662 | 636 | 660 | 634 | 663 | 2,864 | 2,593 | 2,595 |
| Investment income ${ }^{2}$ | 488 | (697) | 49 | 63 | 127 | 202 | (97) | 164 | 133 | (458) | 402 | 535 |
| Fee income | 58 | 56 | 48 | 49 | 51 | 49 | 27 | 57 | 64 | 204 | 197 | 218 |
| Total revenue | 1,346 | 111 | 858 | 801 | 840 | 887 | 590 | 855 | 860 | 2,610 | 3,192 | 3,348 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,076 | (86) | 553 | 548 | 616 | 637 | 343 | 677 | 516 | 1,631 | 2,173 | 2,509 |
| Non-interest expense | 141 | 154 | 145 | 142 | 135 | 137 | 137 | 135 | 128 | 576 | 537 | 517 |
| Other ${ }^{3}$ | 17 | (16) | 23 | 7 | - | 11 | 7 | (9) | 31 | 14 | 40 | 20 |
| Net income | 112 | 59 | 137 | 104 | 89 | 102 | 103 | 52 | 185 | 389 | 442 | 302 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |
| Reinsurance \& Other | 302 | 289 | 320 | 237 | 218 | 216 | 212 | 193 | 238 | 1,064 | 859 | 744 |
| Canadian Life and Health | 542 | (197) | 333 | 343 | 300 | 355 | 151 | 312 | 318 | 779 | 1,136 | 1,227 |
| Property \& Casualty | 176 | 138 | 154 | 174 | 161 | 139 | 141 | 159 | 162 | 627 | 601 | 576 |
| U.S. Life | 326 | (119) | 51 | 47 | 161 | 177 | 86 | 191 | 142 | 140 | 596 | 801 |
| Total | 1,346 | 111 | 858 | 801 | 840 | 887 | 590 | 855 | 860 | 2,610 | 3,192 | 3,348 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 33.7\% | 20.1\% | 44.6\% | 34.1\% | 31.7\% | 29.1\% | 28.7\% | 15.1\% | 50.0\% | 32.8\% | 31.2\% | 20.5\% |
| Return on risk capital (RORC) | 38.3\% | 23.0\% | 50.1\% | 38.1\% | 36.0\% | 32.2\% | 31.9\% | 17.0\% | 55.7\% | 37.1\% | 34.7\% | 22.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 12,600 | 12,800 | 12,600 | 12,700 | 12,400 | 12,200 | 12,400 | 12,900 | 12,700 | 12,600 | 12,500 | 11,600 |
| Attributed capital | 1,300 | 1,150 | 1,200 | 1,250 | 1,100 | 1,350 | 1,400 | 1,400 | 1,450 | 1,150 | 1,400 | 1,450 |
| Risk capital | 1,150 | 1,000 | 1,100 | 1,100 | 950 | 1,200 | 1,250 | 1,250 | 1,300 | 1,050 | 1,250 | 1,350 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,4}$ | 1,080 | 1,004 | 1,014 | 898 | 945 | 860 | 889 | 816 | 895 | 3,861 | 3,460 | 3,406 |
| Reinsurance \& Other | 458 | 405 | 435 | 342 | 369 | 317 | 334 | 282 | 318 | 1,551 | 1,251 | 1,132 |
| Canadian Life and Health | 320 | 321 | 320 | 307 | 324 | 286 | 285 | 278 | 297 | 1,272 | 1,146 | 1,069 |
| Property \& Casualty | 161 | 170 | 166 | 155 | 156 | 162 | 154 | 143 | 145 | 647 | 604 | 573 |
| U.S. Life | 141 | 108 | 93 | 94 | 96 | 95 | 116 | 113 | 135 | 391 | 459 | 632 |
| Insurance policyholder benefits and claims | 922 | (230) | 413 | 374 | 472 | 506 | 189 | 524 | 369 | 1,029 | 1,588 | 1,939 |
| Insurance policyholder acquisition expense | 154 | 144 | 140 | 174 | 144 | 131 | 154 | 153 | 147 | 602 | 585 | 570 |
| Insurance claims and policy benefit liabilities | 7,880 | 7,385 | 7,608 | 7,556 | 7,558 | 7,283 | 7,533 | 7,864 | 7,948 | 7,385 | 7,283 | 7,337 |
| Fair value changes on investments backing policyholder liabilities ${ }^{5}$ | 341 | (748) | (74) | (58) | 10 | 78 | (211) | 59 | (34) | (870) | (108) | 61 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 100 | 400 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 400 | 300 | 300 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 112 | 59 | 137 | 104 | 89 | 102 | 103 | 52 | 185 | 389 | 442 | 302 |
| After-tax effect of amortization of other intangibles ${ }^{6}$ |  |  |  |  | - |  |  |  |  |  | - |  |
| Cash Net income | 112 | 59 | 137 | 104 | 89 | 102 | 103 | 52 | 185 | 389 | 442 | 302 |
| Capital charge | (37) | (30) | (32) | (32) | (29) | (37) | (37) | (35) | (38) | (123) | (147) | (153) |
| Economic Profit | 75 | 29 | 105 | 72 | 60 | 65 | 66 | 17 | 147 | 266 | 295 | 149 |

${ }^{1}$ Premium and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.
${ }^{2}$ Investment income can experience volatility arising from quarterly fluctuation in the fair value of held-for-trading assets. The investments which support actuarial liabilities are predominantly designated as held-for-trading, and consequently changes in fair values of these assets are recorded in investment income in the consolidated statements of income. Changes in fair values of these assets are largely offset by changes in the fair value of the actuarial liabilities
ludes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{4}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and deposits on individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{5}$ Includes revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Investment income and largely offset in PBCAE.
${ }^{6}$ Excludes the amortization of computer software intangibles.

| INTERNATIONAL BANKING (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 452 | 437 | 347 | 298 | 248 | 239 | 263 | 272 | 257 | 1,330 | 1,031 | 940 |
| Non-interest income | 115 | 35 | 233 | 266 | 237 | 216 | 259 | 221 | 188 | 771 | 884 | 688 |
| Total revenue | 567 | 472 | 580 | 564 | 485 | 455 | 522 | 493 | 445 | 2,101 | 1,915 | 1,628 |
| Provision for credit losses (PCL) | 200 | 198 | 137 | 91 | 71 | 72 | 17 | 10 | 10 | 497 | 109 | 25 |
| Non-interest expense | 595 | 585 | 485 | 428 | 378 | 363 | 389 | 381 | 348 | 1,876 | 1,481 | 1,216 |
| Other ${ }^{1}$ | (84) | (105) | (26) | 7 | 5 | (1) | 29 | 35 | 20 | (119) | 83 | 126 |
| Net income (loss) | (144) | (206) | (16) | 38 | 31 | 21 | 87 | 67 | 67 | (153) | 242 | 261 |
| Total Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| RBC Dexia IS ${ }^{3}$ | 193 | 191 | 239 | 215 | 210 | 186 | 220 | 184 | 169 | 855 | 759 | 558 |
| Total | 567 | 472 | 580 | 564 | 485 | 455 | 522 | 493 | 445 | 2,101 | 1,915 | 1,628 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | (7.3)\% | (11.4)\% | (1.6)\% | 3.0\% | 3.5\% | 2.2\% | 9.0\% | 7.4\% | 8.8\% | (3.4)\% | 6.9\% | 10.6\% |
| Return on risk capital (RORC) | (20.3)\% | (34.9)\% | (3.8)\% | 6.3\% | 6.4\% | 3.8\% | 15.5\% | 12.7\% | 14.2\% | (8.1)\% | 11.7\% | 16.1\% |
| Net interest margin (average earning assets) ${ }^{4}$ | 3.40\% | 3.78\% | 3.72\% | 3.50\% | 3.41\% | 3.40\% | 3.58\% | 3.69\% | 3.61\% | 3.63\% | 3.57\% | 3.73\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 68,900 | 65,000 | 52,600 | 47,200 | 40,200 | 39,400 | 41,100 | 41,000 | 37,500 | 51,300 | 39,700 | 32,600 |
| Total earning assets ${ }^{4}$ | 46,800 | 42,000 | 33,400 | 30,400 | 25,300 | 24,800 | 26,500 | 27,500 | 25,800 | 32,800 | 26,100 | 23,300 |
| Loans and acceptances | 37,400 | 33,900 | 28,000 | 25,000 | 21,000 | 20,500 | 23,800 | 23,700 | 21,100 | 27,000 | 22,300 | 18,500 |
| Deposits | 54,300 | 51,800 | 42,500 | 40,700 | 35,200 | 34,500 | 35,100 | 35,600 | 31,800 | 42,500 | 34,200 | 28,700 |
| Attributed capital | 8,550 | 7,450 | 5,600 | 4,550 | 3,150 | 3,300 | 3,650 | 3,500 | 2,950 | 5,200 | 3,350 | 2,400 |
| Risk capital | 3,050 | 2,450 | 2,300 | 2,150 | 1,750 | 1,900 | 2,100 | 2,050 | 1,800 | 2,150 | 1,950 | 1,600 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 5.65\% | 4.76\% | 3.98\% | 3.67\% | 3.37\% | 2.08\% | 1.05\% | 0.88\% | 0.88\% | 5.97\% | 1.91\% | 1.01\% |
| PCL / Average net loans and acceptances | 2.12\% | 2.32\% | 1.95\% | 1.48\% | 1.35\% | 1.39\% | 0.28\% | 0.17\% | 0.19\% | 1.84\% | 0.49\% | 0.14\% |
| Net write-offs / Average net loans and acceptances | 1.44\% | 1.94\% | 1.12\% | 0.85\% | 0.30\% | 0.25\% | 0.25\% | 0.17\% | 0.13\% | 1.16\% | 0.20\% | 0.15\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration-RBC ${ }^{5}$ | 10,600 | 11,200 | 9,400 | - | - | - | - | - | - | 11,200 | - |  |
| - RBC Dexia IS ${ }^{6}$ | 2,131,400 | 2,585,000 | 2,803,900 | 2,697,000 | 2,922,000 | 2,713,100 | 2,843,400 | 2,764,900 | 2,666,400 | 2,585,000 | 2,713,100 | 2,421,100 |
| Assets under management-RBC ${ }^{5}$ | 3,700 | 3,900 | 3,400 | - | - | - | - | - |  | 3,900 | - |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | (144) | (206) | (16) | 38 | 31 | 21 | 87 | 67 | 67 | (153) | 242 | 261 |
| After-tax effect of amortization of other intangibles ${ }^{7}$ | 28 | 25 | 20 | 19 | 16 | 15 | 14 | 15 | 13 | 80 | 57 | 43 |
| Cash Net income | (116) | (181) | 4 | 57 | 47 | 36 | 101 | 82 | 80 | (73) | 299 | 304 |
| Capital charge | (247) | (197) | (147) | (118) | (83) | (88) | (95) | (91) | (77) | (545) | (351) | (251) |
| Economic Profit | (363) | (378) | (143) | (61) | (36) | (52) | 6 | (9) | 3 | (618) | (52) | 53 |
| (US\$ MM) |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |
| Banking ${ }^{2}$ | 305 | 262 | 338 | 346 | 275 | 268 | 283 | 269 | 239 | 1,221 | 1,059 | 945 |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.

${ }^{4}$ RBC Dexia IS results are reported on a one-month lag basis.
${ }^{4}$ Calculated based on Banking information.
${ }^{5}$ AUA - RBC and AUM - RBC represent the AUA and AUM, respectively, of RBTT reported on a one-month lag.
${ }^{6}$ AUA - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest, reported on a one-month lag.
${ }^{7}$ Excludes the amortization of computer software intangibles.


| Income Statement |
| :--- |
| Net interest income (teb) |
| Non-interest income |
| Total revenue (teb) |
| Provision for (recovery of) credit losses (PCL) |
| Non-interest expense |
| Business realignment charges |
| Other ${ }^{1}$. |
| Net income |
| Total Revenue (teb) |
| Total Revenue |
| Revenue related to VIEs offset in Non-controlling interest |
| Total revenue excluding VIEs |
| Total Revenue by business |
| Capital Markets Sales and Trading |
| Corporate and Investment Banking |
| Total |
| Financial ratios |
| Return on equity (ROE) |
| Return on risk capital (RORC) |
| Average balances |
| Total assets |
| Trading securities |
| Loans and acceptances |
| Deposits |
| Attributed capital |
| Risk capital |
| Credit quality |
| Gross impaired loans / Average net loans and acceptances |
| PCL / Average net loans and acceptances |
| Net write-offs / Average net loans and acceptances |
| Business information |
| Assets under administration |
| Other earnings measures |
| Net income |
| After-tax effect of amortization of other intangibles ${ }^{2}$ |
| Cash Net income |
| Capital charge |
| Economic Profit |$|$

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ Excludes the amortization of computer software intangibles.

| CORPORATE SUPPORT (C\$ MM) | Q1/09 | Q4/08 | Q3108 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | (279) | (210) | (302) | (259) | (224) | (215) | (184) | (215) | (118) | (995) | (732) | (488) |
| Non-interest income | 436 | 32 | 181 | 92 | 53 | 117 | 71 | 121 | 68 | 358 | 377 | 178 |
| Total revenue (teb) | 157 | (178) | (121) | (167) | (171) | (98) | (113) | (94) | (50) | (637) | (355) | (310) |
| Provision for (recovery of) credit losses (PCL) | 117 | 119 | (28) | (24) | (20) | (20) | (22) | (21) | (22) | 47 | (85) | (86) |
| Non-interest expense | (8) | 46 | (19) | (34) | (11) | 56 | (20) | (4) | $\begin{array}{r}4 \\ \hline\end{array}$ | (18) | 36 | 36 |
| Other (teb) ${ }^{1}$ | 12 | (234) | (51) | (96) | (107) | (172) | (143) | (119) | (81) | (488) | (515) | (371) |
| Net income (loss) | 36 | (109) | (23) | (13) | (33) | 38 | 72 | 50 | 49 | (178) | 209 | 111 |
| Additional information teb adjustment | (60) | (102) | (86) | (90) | (132) | (117) | (79) | (66) | (70) | (410) | (332) | (213) |
| Average balances <br> Total assets <br> Attributed capital | $\begin{gathered} (500) \\ 150 \end{gathered}$ | $\begin{gathered} (600) \\ 1,050 \end{gathered}$ | $\begin{gathered} (2,100) \\ 2,200 \\ \hline \end{gathered}$ | $\begin{gathered} (3,000) \\ 3,900 \end{gathered}$ | $\begin{gathered} (6,600) \\ 4,500 \end{gathered}$ | $\begin{gathered} (7,600) \\ 3,400 \\ \hline \end{gathered}$ | $\begin{gathered} (7,000) \\ 2,650 \end{gathered}$ | $\begin{gathered} (5,900) \\ 2,400 \\ \hline \end{gathered}$ | $\begin{gathered} (5,500) \\ 2,750 \\ \hline \end{gathered}$ | $\begin{gathered} (3,100) \\ 3,000 \end{gathered}$ | $\begin{gathered} (6,500) \\ 2,800 \end{gathered}$ | $\begin{array}{r} (5,400) \\ 3,150 \\ \hline \end{array}$ |
| Other earnings measures <br> Net income (loss) <br> After-tax effect of amortization of other intangibles ${ }^{2}$ | 36 | (109) | (23) (2) | $(13)$ 2 | (33) | 38 | $\begin{array}{r} 72 \\ 1 \\ \hline \end{array}$ | 50 1 | $\begin{gathered} 49 \\ (2) \end{gathered}$ | (178) | 209 | $\begin{array}{r}111 \\ 1 \\ \hline\end{array}$ |
| Cash Net income | 36 | (109) | (25) | (11) | (33) | 38 | 73 | 51 | 47 | (178) | 209 | 112 |
| Capital charge | (10) | (19) | (51) | (98) | (114) | (84) | (70) | (56) | (62) | (282) | (272) | (288) |
| Economic Profit | 26 | (128) | (76) | (109) | (147) | (46) | 3 | (5) | (15) | (460) | (63) | (176) |
| DISCONTINUED OPERATIONS ${ }^{3}$ (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | - | - | - | - | - | - | - | - | - | - | - | 5 |
| Non-interest income | - | - | - | - | - | - | - | - | - | - | - | (1) |
| Total revenue | - | - | - | - |  | - | - | - | - | - | - | 4 |
| Non-interest expense | - | - | - | - | - | - | - | - | - | - | - | 51 |
| Other ${ }^{1}$ | - | - | - | - | - | - | - | - | - | - | - | (18) |
| Net loss | - | - | - | - | - | - | - | - | - | - | - | (29) |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | - | - | - | - | - | - | - | - | - | - | - | 200 |
| Loans and acceptances | - | - | - | - | - | - | - | - | - | - | - | 100 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss | - | - | - | - | - | - | - | - | - | - | - | (29) |
| After-tax effect of amortization of other intangibles ${ }^{2}$ | - | - | - | - | - | - | - | - | - | - | - |  |
| Cash Net income | - | - | - | - | - | - | - | - | - | - | - | (29) |
| Capital charge | - | - | - | - | - | - | - | - | - | - | - |  |
| Economic Profit | - | - | - | - | - | - | - | - | - | - | - | (29) |

${ }^{1}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
${ }^{2}$ Excludes the amortization of computer software intangibles
${ }^{3}$ Effective October 31, 2006, RBC Mortgage Company had disposed of substantially all its remaining assets and obligations and therefore we no longer separately classify its results.
Results reported on a total consolidated basis are comparable to results from continuing operations for the corresponding prior periods.

## Period-end balances

ASSETS
Interest-bearing deposits with banks
Securities
Trading
Available-for-sale
Investments
Total Securities
Assets purchased under reverse repurchase
agreements and securities borrowed
Loans
Retail ${ }^{2}$
Wholesale
Total loans
Allowance for loan losses
Total loans, net of allowance for loan losses
Customers' liability under acceptances
Derivatives
Premises and equipment, net ${ }^{3}$
Goodwill
Other intangibles ${ }^{3}$
Assets of operations held for sale ${ }^{4}$
Other assets
Total assets
LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Persona
Business and governmen
Bank
Total deposits
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under
repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilities
Liabilities of operations held for sale ${ }^{4}$
Other liabilities
Subordinated debentures
Trust capital securities
Preferred share liabilities
Non-controlling interest in subsidiaries
Shareholders' equity
Preferred shares
ommon shares
Contributed surplus
Treasury shares - preferred
Retained earnings ${ }^{1}$
Accumulated other comprehensive income (loss)
Total shareholders' equity
Total liabilities and shareholders' equity
Q1/09 ${ }^{1}$
Q4/08
Q3/08
Q2/08

## Cash and due from banks <br> Cash and due from banks

Securities
Available-for-sale
Investments
Assets purchased under reverse repurchase
Loans
Wholesale
Total loans
Total loans, net of allowance for loan losses
Derivatives
Goodwill
Assets of operations held for sale ${ }^{4}$
Other assets
BILITIES AND SHAREHOLDERS' EQUITY
Deposits
Pusinal and governmen
Bank
Total deposits
Acceptances
Obligations related to securities sold shor
Obligations related to assets sold under
repurchase agreements and securities loaned
Derivatives
Liabilities of operations held for sale ${ }^{4}$
Other liabilities
Trust capital securities
Preferred share liabilities
Stand
Preferred shares
Common shares
Treasury shares - preferred
Retained earnings ${ }^{1}$
Total shareholders' equity
Tola habies and shareholders' equity

| 10,199 | 11,086 | 7,571 | 5,958 | 4,187 | 4,226 | 5,091 | 4,270 | 3,878 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15,362 | 20,041 | 13,326 | 12,349 | 13,664 | 11,881 | 10,159 | 8,512 | 7,637 |
| 119,637 | 122,508 | 137,498 | 140,516 | 150,750 | 147,485 | 163,251 | 169,574 | 168,661 |
| 52,545 | 48,626 | 38,879 | 34,836 | 33,598 | 30,770 | 26,968 | 28,935 | 28,190 |
| 172,182 | 171,134 | 176,377 | 175,352 | 184,348 | 178,255 | 190,219 | 198,509 | 196,851 |
| 40,930 | 44,818 | 56,207 | 61,561 | 76,419 | 64,313 | 77,183 | 72,142 | 67,744 |
| 192,988 | 195,455 | 190,669 | 181,802 | 174,779 | 169,462 | 165,554 | 158,616 | 154,333 |
| 92,941 | 96,300 | 81,603 | 77,822 | 72,430 | 69,967 | 67,245 | 67,033 | 65,385 |
| 285,929 | 291,755 | 272,272 | 259,624 | 247,209 | 239,429 | 232,799 | 225,649 | 219,718 |
| $(2,493)$ | $(2,215)$ | $(1,859)$ | $(1,730)$ | $(1,591)$ | $(1,493)$ | $(1,449)$ | $(1,446)$ | $(1,455)$ |
| 283,436 | 289,540 | 270,413 | 257,894 | 245,618 | 237,936 | 231,350 | 224,203 | 218,263 |
| 11,240 | 11,285 | 10,517 | 11,257 | 11,700 | 11,786 | 10,463 | 9,944 | 10,011 |
| 144,376 | 136,134 | 69,099 | 71,743 | 73,345 | 66,585 | 54,279 | 45,692 | 42,226 |
| 2,463 | 2,471 | 2,060 | 1,970 | 1,638 | 1,570 | 1,533 | 1,494 | 1,436 |
| 9,948 | 9,977 | 8,859 | 6,165 | 4,897 | 4,752 | 5,055 | 5,098 | 4,932 |
| 2,196 | 2,042 | 2,109 | 1,344 | 1,264 | 1,189 | 1,224 | 1,226 | 1,180 |
| - | - | - | - |  | - | - |  |  |
| 20,844 | 25,331 | 20,254 | 21,878 | 15,681 | 17,853 | 18,026 | 17,986 | 17,457 |
| 713,176 | 723,859 | 636,792 | 627,471 | 632,761 | 600,346 | 604,582 | 589,076 | 571,615 |
| 142,414 | 139,036 | 126,140 | 125,543 | 121,351 | 116,557 | 119,405 | 119,692 | 117,867 |
| 251,849 | 269,994 | 258,420 | 238,539 | 229,598 | 219,886 | 214,036 | 210,168 | 198,796 |
| 28,587 | 29,545 | 24,531 | 35,343 | 43,467 | 28,762 | 42,884 | 42,868 | 48,943 |
| 422,850 | 438,575 | 409,091 | 399,425 | 394,416 | 365,205 | 376,325 | 372,728 | 365,606 |
| 11,240 | 11,285 | 10,517 | 11,257 | 11,700 | 11,786 | 10,463 | 9,944 | 10,011 |
| 31,701 | 27,507 | 41,696 | 43,264 | 44,312 | 44,689 | 51,157 | 48,377 | 46,361 |
| 32,370 | 32,053 | 27,815 | 28,278 | 40,522 | 37,033 | 39,842 | 41,207 | 41,117 |
| 130,196 | 128,705 | 66,623 | 71,551 | 74,127 | 72,010 | 58,128 | 48,660 | 43,971 |
| 7,880 | 7,385 | 7,608 | 7,556 | 7,558 | 7,283 | 7,534 | 7,864 | 7,948 |
| - |  |  |  |  |  | - |  |  |
| 31,276 | 35,809 | 32,852 | 29,599 | 26,133 | 28,603 | 27,262 | 26,342 | 22,973 |
| 7,784 | 8,131 | 7,925 | 6,952 | 5,865 | 6,235 | 6,204 | 6,809 | 6,807 |
| 1,399 | 1,400 | 1,400 | 1,397 | 1,400 | 1,400 | 1,382 | 1,379 | 1,385 |
|  |  | 300 | 300 | 300 | 300 | 298 | 297 | 299 |
| 2,308 | 2,371 | 2,355 | 2,024 | 1,523 | 1,483 | 1,560 | 1,508 | 1,799 |
| 3,813 | 2,663 | 2,263 | 2,263 | 2,050 | 2,050 | 2,050 | 2,050 | 1,600 |
| 12,694 | 10,384 | 10,308 | 8,184 | 7,328 | 7,300 | 7,283 | 7,250 | 7,216 |
| 242 | 242 | 251 | 245 | 267 | 235 | 235 | 241 | 255 |
| (2) | (5) | (10) | (7) | (6) | (6) | (3) | (21) | (3) |
| (88) | (104) | (98) | (99) | (119) | (101) | (116) | (99) | (114) |
| 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 16,666 | 16,144 |
| $(2,547)$ | $(2,358)$ | $(3,501)$ | $(3,549)$ | $(3,193)$ | $(3,206)$ | $(2,419)$ | $(2,126)$ | $(1,760)$ |
| 34,172 | 30,638 | 28,610 | 25,868 | 24,905 | 24,319 | 24,427 | 23,961 | 23,338 |
| 713,176 | 723,859 | 636,792 | 627,471 | 632,761 | 600,346 | 604,582 | 589,076 | 571,615 |


| 11,086 | 4,226 | 4,401 |
| :---: | :---: | :---: |
| 20,041 | 11,881 | 10,502 |
| 122,508 | 147,485 | 147,109 |
| 48,626 | 30,770 |  |
|  | - | 37,760 |
| 171,134 | 178,255 | 184,869 |
| 44,818 | 64,313 | 59,378 |
| 195,455 | 169,462 | 151,050 |
| 96,300 | 69,967 | 58,889 |
| 291,755 | 239,429 | 209,939 |
| $(2,215)$ | $(1,493)$ | $(1,409)$ |
| 289,540 | 237,936 | 208,530 |
| 11,285 | 11,786 | 9,108 |
| 136,134 | 66,585 | 37,729 |
| 2,471 | 1,570 | 1,361 |
| 9,977 | 4,752 | 4,304 |
| 2,042 | 1,189 | 1,099 |
|  |  | 82 |
| 25,331 | 17,853 | 15,417 |
| 723,859 | 600,346 | 536,780 |
| 139,036 | 116,557 | 114,040 |
| 269,994 | 219,886 | 189,140 |
| 29,545 | 28,762 | 40,343 |
| 438,575 | 365,205 | 343,523 |
| 11,285 | 11,786 | 9,108 |
| 27,507 | 44,689 | 38,252 |
| 32,053 | 37,033 | 41,103 |
| 128,705 | 72,010 | 42,094 |
| 7,385 | 7,283 | 7,337 |
|  | - | 32 |
| 35,809 | 28,603 | 22,649 |
| 8,131 | 6,235 | 7,103 |
| 1,400 | 1,400 | 1,383 |
|  | 300 | 298 |
| 2,371 | 1,483 | 1,775 |
| 2,663 | 2,050 | 1,050 |
| 10,384 | 7,300 | 7,196 |
| 242 | 235 | 292 |
| (5) | (6) | (2) |
| (104) | (101) | (180) |
| 19,816 | 18,047 | 15,771 |
| $(2,358)$ | $(3,206)$ | $(2,004)$ |
| 30,638 | 24,319 | 22,123 |
| 723,859 | 600,346 | 536,780 |

[^5]| SELECTED AVERAGE BALANCE SHEET ITEMS ${ }^{1,3}$ (C\$ MM) | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 191,500 | 193,000 | 186,700 | 188,500 | 186,700 | 185,900 | 193,200 | 198,500 | 199,930 | 188,700 | 194,300 | 173,000 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 46,900 | 57,500 | 66,700 | 74,700 | 74,700 | 75,600 | 76,600 | 73,400 | 61,500 | 68,400 | 71,800 | 55,600 |
| Total loans ${ }^{2}$ | 283,500 | 278,800 | 263,000 | 252,400 | 243,800 | 233,100 | 226,500 | 220,000 | 213,300 | 259,600 | 223,200 | 197,500 |
| Retail ${ }^{2}$ | 199,100 | 193,800 | 184,800 | 179,400 | 174,100 | 168,200 | 161,800 | 156,900 | 153,800 | 183,000 | 160,200 | 145,700 |
| Wholesale ${ }^{2}$ | 86,700 | 87,000 | 80,100 | 74,800 | 71,200 | 66,200 | 66,200 | 64,500 | 60,900 | 78,300 | 64,500 | 53,300 |
| Customers' liability under acceptances | 11,400 | 10,900 | 10,900 | 11,700 | 11,700 | 11,300 | 10,000 | 10,200 | 9,600 | 11,300 | 10,300 | 8,700 |
| Average earning assets | 539,300 | 545,100 | 528,000 | 530,100 | 518,700 | 506,600 | 507,200 | 500,000 | 483,300 | 530,500 | 499,200 | 434,100 |
| Total assets | 742,600 | 677,300 | 642,900 | 654,800 | 626,200 | 597,500 | 588,800 | 578,700 | 558,900 | 650,300 | 581,000 | 502,300 |
| Deposits | 446,800 | 433,700 | 411,800 | 409,500 | 389,000 | 372,400 | 371,300 | 370,900 | 359,300 | 411,000 | 368,500 | 323,300 |
| Common equity | 29,050 | 27,000 | 25,400 | 23,400 | 22,750 | 22,450 | 22,250 | 21,950 | 21,450 | 24,650 | 22,000 | 19,900 |
| Total equity | 32,000 | 29,200 | 27,700 | 25,500 | 24,700 | 24,500 | 24,200 | 23,600 | 22,600 | 26,800 | 23,800 | 20,700 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS UNDER ADMINISTRATION AND MANAGEMENT (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2107 | Q1/07 | 2008 | 2007 | 2006 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration - RBC ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 124,900 | 134,300 | 129,100 | 107,300 | 114,300 | 111,500 | 110,700 | 113,400 | 113,900 | 134,300 | 111,500 | 106,100 |
| Personal | 414,700 | 430,900 | 450,300 | 436,100 | 427,700 | 436,700 | 452,400 | 447,500 | 447,300 | 430,900 | 436,700 | 419,700 |
| Retail mutual funds | 55,300 | 58,100 | 69,300 | 69,400 | 65,200 | 66,900 | 64,400 | 63,400 | 60,100 | 58,100 | 66,900 | 56,500 |
| Total assets under administration | 594,900 | 623,300 | 648,700 | 612,800 | 607,200 | 615,100 | 627,500 | 624,300 | 621,300 | 623,300 | 615,100 | 582,300 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{5}$ - RBC Dexia IS | 2,131,400 | 2,585,000 | 2,803,900 | 2,697,000 | 2,922,000 | 2,713,100 | 2,843,400 | 2,764,900 | 2,666,400 | 2,585,000 | 2,713,100 | 2,421,100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management - RBC ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 69,000 | 68,100 | 71,300 | 22,800 | 22,100 | 21,700 | 23,000 | 24,500 | 28,100 | 68,100 | 21,700 | 24,100 |
| Personal | 44,900 | 47,700 | 53,600 | 50,400 | 49,500 | 48,800 | 47,700 | 46,300 | 44,200 | 47,700 | 48,800 | 39,400 |
| Retail mutual funds | 111,000 | 111,100 | 122,500 | 99,900 | 93,400 | 91,000 | 89,200 | 88,200 | 85,400 | 111,100 | 91,000 | 79,600 |
| Total assets under management | 224,900 | 226,900 | 247,400 | 173,100 | 165,000 | 161,500 | 159,900 | 159,000 | 157,700 | 226,900 | 161,500 | 143,100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| STATEMENTS OF COMPREHENSIVE INCOME (C\$ MM) | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | 2008 | 2007 | 2006 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,728 |
| Other comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in unrealized (losses) gains on available-for-sale securities Net unrealized (losses) gains on available-for-sale securities | (476) | (923) | (248) | (215) | 10 | 48 | (157) | (10) | 26 | $(1,376)$ | (93) | - |
| Reclassification of losses (gains) on available-for-sale securities to income | 171 | 252 | 99 | 12 | 10 | 10 | 9 | (4) | 13 | (1,373 | 28 |  |
|  | (305) | (671) | (149) | (203) | 20 | 58 | (148) | (14) | 39 | $(1,003)$ | (65) |  |
| Foreign currency translation adjustments |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized foreign currency translation gains (losses) | 178 | 3,581 | 434 | 55 | 1,010 | $(2,107)$ | (701) | $(1,036)$ | 879 | 5,080 | $(2,965)$ | (501) |
| Reclassification of (gains) losses on foreign currency translation to income | (1) |  | (1) | (2) |  | (1) | (1) | (1) | (40) | (3) | (42) | 2 |
| Net foreign currency translation (losses) gains from hedging activities | (19) | $(1,678)$ | (252) | (46) | (696) | 1,370 | 405 | 652 | (623) | $(2,672)$ | 1,804 | 269 |
|  | 158 | 1,903 | 181 | 7 | 314 | (738) | (296) | (385) | 216 | 2,405 | $(1,203)$ | (230) |
| Net change in cash flow hedges <br> Net (losses) gains on derivatives designated as cash flow hedges |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (losses) gains on derivatives designated as cash flow hedges Reclassification of (gains) losses on derivatives designated as cash flow | (41) | (125) | (11) | (144) | (323) | (110) | 144 | 29 | 17 | (603) | 80 |  |
| hedges to income | (1) | 36 | 27 | (16) | 2 | 3 | 7 | 4 | 17 | 49 | 31 |  |
|  | (42) | (89) | 16 | (160) | (321) | (107) | 151 | 33 | 34 | (554) | 111 |  |
| Other comprehensive income (loss) | (189) | 1,143 | 48 | (356) | 13 | (787) | (293) | (366) | 289 | 848 | $(1,157)$ | (230) |
| Total comprehensive income | 864 | 2,263 | 1,310 | 572 | 1,258 | 537 | 1,102 | 913 | 1,783 | 5,403 | 4,335 | 4,498 |

Total comprehensive income
${ }^{1}$ Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance
${ }^{4}$ AUA - RBC and AUM - RBC include RBTT balances reported on a one-month lag.
${ }^{5}$ AUA - RBC Dexia IS represents the total AUA of the joint venture, of which we have a $50 \%$ ownership interest, reported on a one month lag.

| STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (C\$ MM) | Q1/09 ${ }^{1}$ | Q4/08 ${ }^{1}$ | Q3108 ${ }^{1}$ | Q2/08 ${ }^{1}$ | Q1/08 ${ }^{1}$ | Q4/07 ${ }^{1}$ | Q3/07 ${ }^{1}$ | Q2/07 ${ }^{1}$ | Q1/07 ${ }^{1}$ | $2008{ }^{1}$ | $2007{ }^{1}$ | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 2,663 | 2,263 | 2,263 | 2,050 | 2,050 | 2,050 | 2,050 | 1,600 | 1,050 | 2,050 | 1,050 | 700 |
| Issued | 1,150 | 400 | - | 213 | - | - | - | 450 | 700 | 613 | 1,150 | 600 |
| Redeemed for cancellation | - | - | - | - | - | - | - | - | (150) | - | (150) | (250) |
| Balance at end of period | 3,813 | 2,663 | 2,263 | 2,263 | 2,050 | 2,050 | 2,050 | 2,050 | 1,600 | 2,663 | 2,050 | 1,050 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 10,384 | 10,308 | 8,184 | 7,328 | 7,300 | 7,283 | 7,250 | 7,216 | 7,196 | 7,300 | 7,196 | 7,170 |
| Issued | 2,310 | 76 | 2,124 | 856 | 34 | 18 | 39 | 50 | 63 | 3,090 | 170 | 127 |
| Purchased for cancellation | - | - | - | - | (6) | (1) | (6) | (16) | (43) | (6) | (66) | (101) |
| Balance at end of period | 12,694 | 10,384 | 10,308 | 8,184 | 7,328 | 7,300 | 7,283 | 7,250 | 7,216 | 10,384 | 7,300 | 7,196 |
| Contributed surplus |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 242 | 251 | 245 | 267 | 235 | 235 | 241 | 255 | 292 | 235 | 292 | 265 |
| Renounced stock appreciation rights |  | (3) | - | - | (2) | (1) | (1) | (2) | (2) | (5) | (6) | (2) |
| Stock-based compensation awards | (8) | 4 | 1 | (18) | 27 | 2 | 1 | (10) | (39) | 14 | (46) | (18) |
| Other | 8 | (10) | 5 | (4) | 7 | (1) | (6) | (2) | 4 | (2) | (5) | 47 |
| Balance at end of period | 242 | 242 | 251 | 245 | 267 | 235 | 235 | 241 | 255 | 242 | 235 | 292 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (5) | (10) | (7) | (6) | (6) | (3) | (21) | (3) | (2) | (6) | (2) | (2) |
| Sales | 5 | 10 | 2 | 7 | 4 | 1 | 25 | 5 | 2 | 23 | 33 | 51 |
| Purchases | (2) | (5) | (5) | (8) | (4) | (4) | (7) | (23) | (3) | (22) | (37) | (51) |
| Balance at end of period | (2) | (5) | (10) | (7) | (6) | (6) | (3) | (21) | (3) | (5) | (6) | (2) |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (104) | (98) | (99) | (119) | (101) | (116) | (99) | (114) | (180) | (101) | (180) | (216) |
| Sales | 28 | - | 3 | 41 | 7 | 42 | 15 | 16 | 102 | 51 | 175 | 193 |
| Purchases | (12) | (6) | (2) | (21) | (25) | (27) | (32) | (1) | (36) | (54) | (96) | (157) |
| Balance at end of period | (88) | (104) | (98) | (99) | (119) | (101) | (116) | (99) | (114) | (104) | (101) | (180) |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period ${ }^{1}$ | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 16,666 | 16,144 | 15,771 | 18,047 | 15,771 | 13,704 |
| Transition adjustment - Financial instruments ${ }^{2}$ | - | - | - | - | - | - | - |  | (86) | - | (86) |  |
| Adjustment ${ }^{1}$ | - | - | $\checkmark$ | - | - | - | - | - | (120) | - | (120) |  |
| Net income | 1,053 | 1,120 | 1,262 | 928 | 1,245 | 1,324 | 1,395 | 1,279 | 1,494 | 4,555 | 5,492 | 4,728 |
| Preferred share dividends | (41) | (27) | (27) | (23) | (24) | (24) | (26) | (22) | (16) | (101) | (88) | (60) |
| Common share dividends | (702) | (670) | (669) | (647) | (638) | (637) | (587) | (586) | (511) | $(2,624)$ | $(2,321)$ | $(1,847)$ |
| Premium paid on common shares purchased for cancellation | - | - | - | - | (49) | (14) | (52) | (143) | (371) | (49) | (580) | (743) |
| Issuance costs and other | (66) | (4) | - | (5) | (3) | 1 | 1 | (6) | (17) | (12) | (21) | (11) |
| Balance at end of period | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 16,666 | 16,144 | 19,816 | 18,047 | 15,771 |
| Accumulated other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |  |  |  |
| Transition adjustment - Financial instruments ${ }^{2}$ | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) | (45) |  |
| Unrealized gains and losses on available-for-sale securities | $(1,373)$ | $(1,068)$ | (397) | (248) | (45) | (65) | (123) | 25 | 39 | $(1,068)$ | (65) |  |
| Unrealized foreign currency translation gains and losses, net of hedging activities | (644) | (802) | $(2,705)$ | $(2,886)$ | $(2,893)$ | $(3,207)$ | $(2,469)$ | $(2,173)$ | $(1,788)$ | (802) | $(3,207)$ | $(2,004)$ |
| Gains and losses on derivatives designated as cash flow hedges | (485) | (443) | (354) | (370) | (210) | 111 | 218 | 67 | 34 | (443) | 111 |  |
| Balance at end of period | $(2,547)$ | $(2,358)$ | $(3,501)$ | $(3,549)$ | $(3,193)$ | $(3,206)$ | $(2,419)$ | $(2,126)$ | $(1,760)$ | $(2,358)$ | $(3,206)$ | $(2,004)$ |
| Retained earnings and Accumulated Other Comprehensive Income | 17,513 | 17,458 | 15,896 | 15,282 | 15,385 | 14,841 | 14,978 | 14,540 | 14,384 | 17,458 | 14,841 | 13,767 |
| Shareholders' equity at end of period | 34,172 | 30,638 | 28,610 | 25,868 | 24,905 | 24,319 | 24,427 | 23,961 | 23,338 | 30,638 | 24,319 | 22,123 |

[^6]| LOAN SECURITIZATION (C\$ MM) | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 4,120 | 4,453 | 4,530 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 3,100 |
| Securitized |  | - | 423 | 1,047 | - |  |  |  |  | 1,470 | - | 1,200 |
| Reversal of prior securitizations | (42) | (333) | (500) | (167) | - | - |  |  |  | $(1,000)$ |  | (650) |
| Closing balance | 4,078 | 4,120 | 4,453 | 4,530 | 3,650 | 3,650 | 3,650 | 3,650 | 3,650 | 4,120 | 3,650 | 3,650 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 2,159 | 2,229 | 2,312 | 2,348 | 2,405 | 2,438 | 2,316 | 2,125 | 1,914 | 2,405 | 1,914 | 1,237 |
| Securitized |  |  |  |  |  |  | 159 | 226 | 230 |  | 615 | 718 |
| Amortization | (45) | (70) | (83) | (36) | (57) | (33) | (37) | (35) | (19) | (246) | (124) | (41) |
| Closing balance | 2,114 | 2,159 | 2,229 | 2,312 | 2,348 | 2,405 | 2,438 | 2,316 | 2,125 | 2,159 | 2,405 | 1,914 |
| Commercial mortgages securitized and not administered by the bank | - | - | - | - | 166 | 365 | 491 | 376 | 90 | 166 | 1,322 |  |
| U.S. Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 308 | 262 | 237 | 528 | 417 | 389 | 329 | 287 | 224 | 417 | 224 | 2,100 |
| Sold | 54 | 5 | 26 | 154 | 98 | 86 | 81 | 69 | 59 | 283 | 295 | 284 |
| Servicing rights sold |  | - | - | (435) | - | - |  |  |  | (435) | - | $(1,935)$ |
| Amortization | (13) | (5) | (5) | (19) | (13) | (10) | (7) | (9) | (6) | (42) | (32) | (138) |
| Other ${ }^{2}$ | 5 | 46 | 4 | 9 | 26 | (48) | (14) | (18) | 10 | 85 | (70) | (87) |
| Closing balance | 354 | 308 | 262 | 237 | 528 | 417 | 389 | 329 | 287 | 308 | 417 | 224 |
| U.S. residential mortgages securitized and not administered by the bank | 237 | 133 | 100 | - | - | - | - | - | - | 233 | - |  |
| Mortgage-backed securities - sold ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 21,520 | 19,857 | 19,391 | 18,584 | 18,384 | 17,176 | 16,014 | 15,082 | 14,131 | 18,384 | 14,131 | 9,561 |
| Sold | 7,572 | 2,806 | 2,013 | 1,794 | 1,244 | 1,332 | 1,831 | 1,579 | 1,438 | 7,857 | 6,180 | 6,329 |
| Proceeds reinvested in revolving securitizations | 657 | 790 | 675 | 345 | 418 | 1,641 | 1,410 | 748 | 722 | 2,228 | 4,521 | 2,717 |
| Amortization | $(1,632)$ | $(1,933)$ | $(2,222)$ | $(1,332)$ | $(1,462)$ | $(1,765)$ | $(2,079)$ | $(1,395)$ | $(1,209)$ | $(6,949)$ | $(6,448)$ | $(4,476)$ |
| Closing balance | 28,117 | 21,520 | 19,857 | 19,391 | 18,584 | 18,384 | 17,176 | 16,014 | 15,082 | 21,520 | 18,384 | 14,131 |
| Mortgage-backed securities - retained ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance, at amortized cost | 12,079 | 8,461 | 7,652 | 6,527 | 6,049 | 4,644 | 5,214 | 5,462 | 5,591 | 6,049 | 5,591 | 2,654 |
| Created | 10,290 | 7,952 | 4,246 | 3,636 | 2,583 | 4,949 | 3,264 | 2,640 | 2,482 | 18,417 | 13,335 | 13,591 |
| Sold | $(7,572)$ | $(2,806)$ | $(2,013)$ | $(1,794)$ | $(1,244)$ | $(1,332)$ | $(1,831)$ | $(1,579)$ | $(1,438)$ | $(7,857)$ | $(6,180)$ | $(6,329)$ |
| Proceeds reinvested in revolving securitizations | (657) | (790) | (675) | (345) | (418) | $(1,641)$ | $(1,410)$ | (748) | (722) | $(2,228)$ | $(4,521)$ | $(2,717)$ |
| Amortization | (896) | (738) | (749) | (372) | (443) | (571) | (593) | (561) | (451) | $(2,302)$ | $(2,176)$ | $(1,608)$ |
| Closing balance, at amortized cost | 13,244 | 12,079 | 8,461 | 7,652 | 6,527 | 6,049 | 4,644 | 5,214 | 5,462 | 12,079 | 6,049 | 5,591 |
| Unrealized gains/(losses) ${ }^{4}$ | 373 | 263 | 82 | 69 | 17 | (95) | (117) | (81) | (101) | 263 | (95) |  |
| Closing balance, at fair value | 13,617 | 12,342 | 8,543 | 7,721 | 6,544 | 5,954 | 4,527 | 5,133 | 5,361 | 12,342 | 5,954 | 5,591 |
| Impact of securitizations on net income before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (113) | (113) | (120) | (115) | (99) | (101) | (96) | (98) | (94) | (447) | (389) | (391) |
| Non-interest income ${ }^{5}$ | 491 | 172 | 87 | 142 | 88 | 53 | 34 | 89 | 89 | 489 | 265 | 245 |
| Provision for credit losses | 30 | 27 | 28 | 24 | 20 | 21 | 22 | 22 | 22 | 99 | 87 | 85 |
| Net income | 408 | 86 | (5) | 51 | 9 | (27) | (40) | 13 | 17 | 141 | (37) | (61) |
| OUR FINANCIAL ASSET SECURITIZATIONS (C\$ MM) | Q1/09 | Q4/08 |  |  |  |  |  |  |  |  |  |  |
| Outstanding securitized assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 28,471 | 21,828 |  |  |  |  |  |  |  |  |  |  |
| Credit cards | 4,078 | 4,120 |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgages | 2,114 | 2,325 |  |  |  |  |  |  |  |  |  |  |
| Retained interests |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities retained ${ }^{1}$ | 13,617 | 12,342 |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset-backed securities purchased | 960 | 954 |  |  |  |  |  |  |  |  |  |  |
| Retained rights to future excess interest Subordinated loan receivables | 24 | 26 |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgagesAsset-backed securities purchased |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 15,753 | 14,036 |  |  |  |  |  |  |  |  |  |  |

[^7]Other relates to foreign exchange translation gains and losses.
Mortgage-backed securities - retained are reported as securities on the Balance Sheet.
Upon adoption of CICA's financial instruments accounting standards on November 1,2006, mortgage-backed securities - retained arising from securitization are reported at fair value on the Balance Sheet.
${ }^{5}$ Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenue.

| CAPITAL <br> (C\$ MM, except percentage amounts) | Basel II |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/09 ${ }^{1}$ | Q4/08 ${ }^{1}$ | Q3/08 ${ }^{1}$ | Q2/08 ${ }^{1}$ | Q1/08 ${ }^{1}$ |
| Tier 1 regulatory capital ${ }^{2}$ |  |  |  |  |  |
| Common shares | 12,597 | 10,266 | 10,197 | 8,071 | 7,183 |
| Contributed surplus | 242 | 242 | 251 | 245 | 267 |
| Retained earnings | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 |
| Net after tax fair value losses arising from changes in institutions' own credit risk | (361) | (316) | (194) | (184) | (149) |
| Foreign currency translation adjustments | (644) | (802) | $(2,705)$ | $(2,885)$ | $(2,893)$ |
| Net after tax unrealized holding loss on available-for-sale equity securities | (670) | (380) | (112) | (70) | (48) |
| Non-cumulative preferred shares | 3,811 | 2,657 | 2,552 | 2,555 | 2,344 |
| Innovative Capital Instruments | 4,141 | 3,857 | 3,684 | 3,604 | 3,500 |
| Other non-controlling interests in subsidiaries | 357 | 357 | 351 | 27 | 27 |
| Goodwill ${ }^{3}$ | $(9,948)$ | $(9,977)$ | $(8,859)$ | $(6,165)$ | $(4,897)$ |
| Substantial investments ${ }^{4}$ | (146) | (37) | (10) | (10) | (8) |
| Securitization-related deductions ${ }^{5}$ | (346) | (329) | (244) | (261) | (224) |
| Expected loss in excess of allowance - AIRB Approach | (190) | (315) | (299) | (191) | (235) |
| Other | (2) | (8) | (1) | (1) | (1) |
| Total Tier 1 capital | 28,901 | 25,031 | 24,008 | 23,566 | 23,444 |
| Tier 2 regulatory capital ${ }^{2}$ |  |  |  |  |  |
| Permanent subordinated debentures | 936 | 900 | 844 | 843 | 789 |
| Non-permanent subordinated debentures ${ }^{6}$ | 6,695 | 7,223 | 7,074 | 6,102 | 5,094 |
| Innovative Capital Instruments (excess over 15\% of Tier 1) | - | 142 | 30 | 175 | - |
| Excess of non-cumulative preferred shares | - | - | - | - | - |
| Trust subordinated notes | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 |
| General allowance | 527 | 488 | 423 | 410 | 377 |
| Substantial investments ${ }^{4}$ | (146) | (277) | (269) | (282) | (376) |
| Investment in insurance subsidiaries | $(3,314)$ | $(3,198)$ | $(3,043)$ | $(2,971)$ | $(2,922)$ |
| Securitization-related deductions ${ }^{7}$ | (321) | (305) | (216) | (230) | (204) |
| Expected loss in excess of allowance - AIRB approach | (190) | (315) | (299) | (192) | (236) |
| Other | (3) | (6) | - | - | - |
| Total Tier 2 capital | 5,211 | 5,679 | 5,571 | 4,882 | 3,549 |
| Total regulatory capital | 34,112 | 30,710 | 29,579 | 28,448 | 26,993 |
| Regulatory capital ratios |  |  |  |  |  |
| Tier 1 capital | 10.6\% | 9.0\% | 9.4\% | 9.5\% | 9.7\% |
| Total capital | 12.5\% | 11.0\% | 11.6\% | 11.4\% | 11.2\% |
| Assets-to-capital multiple ${ }^{8}$ | 17.5X | 20.1X | 19.5X | 20.2X | 22.1X |

${ }^{1}$ Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users.
${ }^{2}$ As defined in the guidelines issued by OSFI. Basel I and Basel II calculations are not directly comparable.
${ }^{3}$ Basel II goodwill deduction reflects total consolidated goodwill. Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
${ }^{4}$ Under Basel II, substantial investment deductions are made $50 \%$ from each of Tier I and Tier 2 capital. There was a transitional provision until October 31, 2008, to deduct substantial investments held prior to December 31, 2006 in full from Tier 2 capital. Under Basel I, these investments were deducted from Total capital
${ }^{5}$ Securitization deduction from Tier 1 capital consists of Seller's interest in residential mortgages of $\$ 103$ million and credit cards of $\$ 29$ million, and securitizations rated below BB- of $\$ 78$ million and unrated positions of $\$ 136$ million.
${ }^{6}$ Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.
${ }^{7}$ Securitization deduction from Tier 2 capital consists of Seller's interest in residential mortgages of $\$ 103$ million and credit cards of $\$ 4$ million, and securitizations rated
below BB- of $\$ 78$ million and unrated positions of $\$ 136$ million.
${ }^{8}$ Effective Q2/08, OSFI amended the treatment of the general allowance in the calculation of Basel II Asset-to-capital multiple. Comparative ratios have not been revised.

| CAPITAL <br> (C\$ MM, except percentage amounts) | Basel I |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1/09 ${ }^{1}$ | Q4/08 ${ }^{1}$ | Q3/08 ${ }^{1}$ | Q2/08 ${ }^{1}$ | Q1/08 ${ }^{1}$ | Q4/07 ${ }^{1}$ | Q3/07 ${ }^{1}$ | Q2/07 ${ }^{1}$ | Q1/07 ${ }^{1}$ | Q4/06 |
| Tier 1 regulatory capital ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
| Common shares | 12,597 | 10,266 | 10,197 | 8,071 | 7,183 | 7,135 | 7,141 | 7,135 | 7,072 | 7,005 |
| Contributed surplus | 242 | 242 | 251 | 245 | 267 | 235 | 235 | 241 | 255 | 292 |
| Retained earnings | 20,060 | 19,816 | 19,397 | 18,831 | 18,578 | 18,047 | 17,397 | 16,666 | 16,144 | 15,771 |
| Net after tax fair value losses arising from changes in institutions's own credit risk | (361) | (316) | (194) | (184) | (149) | (58) | 4 | (4) | (1) | - |
| Foreign currency translation adjustments | (644) | (802) | $(2,705)$ | $(2,885)$ | $(2,893)$ | $(3,207)$ | $(2,469)$ | $(2,173)$ | $(1,788)$ | $(2,003)$ |
| Net after tax unrealized holding loss on available-for-sale equity securities | (670) | (380) | (112) | (70) | (48) | - | - | - | - | - |
| Non-cumulative preferred shares | 3,811 | 2,657 | 2,552 | 2,555 | 2,344 | 2,344 | 2,345 | 2,272 | 1,895 | 1,345 |
| Innovative Capital Instruments | 4,141 | 3,857 | 3,684 | 3,604 | 3,500 | 3,489 | 3,463 | 3,386 | 3,318 | 3,222 |
| Other non-controlling interests in subsidiaries | 357 | 357 | 351 | 27 | 27 | 25 | 28 | 29 | 30 | 28 |
| Goodwill ${ }^{3}$ | $(9,948)$ | $(9,977)$ | $(8,859)$ | $(6,164)$ | $(4,896)$ | $(4,752)$ | $(5,055)$ | $(4,977)$ | $(4,803)$ | $(4,182)$ |
| Total Tier 1 capital | 29,585 | 25,720 | 24,562 | 24,030 | 23,913 | 23,258 | 23,089 | 22,575 | 22,122 | 21,478 |
| Tier 2 regulatory capital ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 936 | 900 | 844 | 843 | 789 | 779 | 789 | 810 | 813 | 839 |
| Non-permanent subordinated debentures ${ }^{4}$ | 6,695 | 7,223 | 7,074 | 6,102 | 5,094 | 5,473 | 5,434 | 6,020 | 6,046 | 6,313 |
| Innovative Capital Instruments (excess over 15\% of Tier 1) | - | 142 | 30 | 175 | - | 5 | 19 | 93 | 167 | 249 |
| Excess of non-cumulative preferred shares | - | - | - | - | - | - | - | 54 | - | - |
| Trust subordinated notes | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,027 | 1,000 | - | - |
| General allowance | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,235 | 1,253 | 1,223 |
| Accumulated net unrealized gain on available-for-sale equity securities ${ }^{5}$ Other | - | - | - | - | - | 105 | 89 | 112 | 135 | - |
| Total Tier 2 capital | 10,346 | 10,824 | 10,312 | 9,447 | 8,154 | 8,610 | 8,588 | 9,324 | 8,414 | 8,624 |
| Total regulatory capital |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 39,931 | 36,544 | 34,874 | 33,477 | 32,067 | 31,868 | 31,677 | 31,899 | 30,536 | 30,102 |
| Substantial investments | (292) | (314) | (279) | (292) | (384) | (309) | (293) | (344) | (492) | (445) |
| Investment in insurance subsidiaries | $(3,401)$ | $(3,282)$ | $(3,108)$ | $(3,035)$ | $(2,986)$ | $(2,912)$ | $(2,838)$ | $(2,971)$ | $(2,930)$ | $(2,794)$ |
| First-loss facility | (273) | (228) | (217) | (219) | (203) | (196) | (197) | (198) | (199) | (199) |
| Total regulatory capital ${ }^{2}$ | 35,965 | 32,720 | 31,270 | 29,931 | 28,494 | 28,451 | 28,349 | 28,386 | 26,915 | 26,664 |
| Regulatory capital ratios |  |  |  |  |  |  |  |  |  |  |
| Tier 1 capital | 9.6\% | 8.3\% | 8.7\% | 8.8\% | 9.2\% | 9.4\% | 9.2\% | 9.3\% | 9.1\% | 9.6\% |
| Total capital | 11.6\% | 10.5\% | 11.0\% | 10.9\% | 11.0\% | 11.5\% | 11.3\% | 11.6\% | 11.1\% | 11.9\% |
| Assets-to-capital multiple ${ }^{6}$ | 17.4X | 20.0x | 19.4X | 19.9X | 21.0X | 20.0x | 20.5X | 20.2X | 20.8X | 19.7X |

${ }^{1}$ Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users.
${ }^{2}$ As defined in the guidelines issued by OSFI. Basel I and Basel II calculations are not directly comparable.
${ }^{3}$ Basel II goodwill deduction reflects total consolidated goodwill. Basel I goodwill deduction reflects consolidated goodwill net of insurance goodwill.
${ }^{4}$ Subordinated debentures that are within five years of maturity are subject to straight-line amortization to zero during their remaining term and, accordingly, are included at their amortized value.

Net unrealized fair value losses on available-for-sale equities are deducted in the determination of Tier 1 capital while net unrealized fair value gains on available-for-sale equities are included in Tier 2 A capital.
${ }^{6}$ Effective Q2/08, OSFI amended the treatment of the general allowance in the calculation of Basel II Asset-to-capital multiple. Comparative ratios have not been revised.

| RISK-ADJUSTED ASSETS - BASEL II ${ }^{1}$ (CS MM)( | Q109 |  |  |  |  |  | Q4/08 |  |  |  |  |  | $\begin{aligned} & \text { Q3/08 } \\ & \text { Total }{ }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q2/08 } \\ & \text { Total }^{5} \end{aligned}$ | $\begin{aligned} & \text { Q1/08 } \\ & \text { Total }^{5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average of risk weights | Risk-adjusted assets |  |  |  | Risk-adjusted assets |  |  |  |  |  |  |  |  |
|  | Exposure ${ }^{2}$ |  | Standardized approach | Advanced approach | Other ${ }^{4}$ | Total ${ }^{5}$ | Exposure ${ }^{2}$ |  | Standardized approach | Advanced approach | Other ${ }^{4}$ | Total ${ }^{5}$ |  |  |  |
| Credit risk ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lending-related and other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 94,070 | 6\% | 1,493 | 4,481 |  | 5,974 | 93,445 | 8\% | 1,418 | 6,024 |  | 7,442 | 6,959 | 5,844 | 5,886 |
| Other retail (Personal, Credit cards and Small business treated as retail) Business (Corporate, Commercial, Medium-sized enterprises and Non-bank | 144,900 | 22\% | 8,043 | 24,147 |  | 32,190 | 142,221 | 22\% | 7,974 | 23,954 |  | 31,928 | 30,849 | 28,684 | 30,345 |
|  | 155,692 | 60\% | 37,473 | 55,284 |  | 92,757 | 161,331 | 60\% | 40,566 | 56,760 |  | 97,326 | 86,717 | 81,201 | 74,561 |
| Sovereign (Government) | 16,581 | 13\% | 614 | 1,516 |  | 2,130 | 15,793 | 12\% | 560 | 1,266 |  | 1,826 | 1,736 | 1,785 | 1,919 |
| Bank | 59,281 | 15\% | 5,785 | 2,865 |  | 8,650 | 67,385 | 13\% | 6,733 | 2,267 |  | 9,000 | 8,017 | 8,414 | 8,229 |
| Total lending-related and other | 470,524 | 30\% | 53,408 | 88,293 |  | 141,701 | 480,175 | 31\% | 57,251 | 90,271 |  | 147,522 | 134,278 | 125,928 | 120,940 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repo-style transactions | 107,099 | 1\% | 535 | 833 |  | 1,368 | 115,687 | 3\% | 643 | 2,472 |  | 3,115 | 3,427 | 2,815 | 4,155 |
| Over-the-counter derivatives | 75,428 | 34\% | 3,337 | 22,211 |  | 25,548 | 86,952 | 30\% | 3,139 | 22,757 |  | 25,896 | 20,667 | 23,641 | 24,055 |
| Total trading-related | 182,527 | 15\% | 3,872 | 23,044 | . | 26,916 | 202,639 | 14\% | 3,782 | 25,229 | . | 29,011 | 24,094 | 26,456 | 28,210 |
| Total lending-related and other and trading-related | 653,051 | 26\% | 57,280 | 111,337 |  | 168,617 | 682,814 | 26\% | 61,033 | 115,500 |  | 176,533 | 158,372 | 152,384 | 149,150 |
| Bank book equities ${ }^{7}$ | 2,812 | 91\% |  | 2,553 |  | 2,553 | 3,091 | 91\% | - | 2,826 |  | 2,826 | 2,688 | 2,765 | 2,898 |
| Securitization exposures | 83,248 | 10\% | 861 | 7,073 |  | 7,934 | 83,190 | 9\% | 767 | 6,527 |  | 7,294 | 5,755 | 6,169 | 6,837 |
| Regulatory scaling factor ${ }^{8}$ | n.a. | n.a. | n.a. | 7,258 |  | 7,258 | n.a. | n.a. | n.a. | 7,491 |  | 7,491 | 6,712 | 6,506 | 6,529 |
| Other credit risk-adjusted assets ${ }^{4}$ | 49,484 | 69\% | n.a. | n.a. | 34,102 | 34,102 | 50,495 | 70\% | n.a. | n.a. | 35,393 | 35,393 | 32,361 | 31,699 | 23,069 |
| Total credit risk ${ }^{4}$ | 788,595 | 28\% | 58,141 | 128,221 | 34,102 | 220,464 | 819,590 | 28\% | 61,800 | 132,344 | 35,393 | 229,537 | 205,888 | 199,523 | 188,483 |
| Market risk ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate |  |  | 2,312 | 3,609 |  | 5,921 |  |  | 2,719 | 2,110 |  | 4,829 | 4,272 | 3,725 | 3,362 |
| Equity |  |  | 456 | 1,379 |  | 1,835 |  |  | 1,206 | 1,367 |  | 2,573 | 1,842 | 1,910 | 1,814 |
| Foreign exchange |  |  | 334 | 68 |  | 402 |  |  | 326 | 22 |  | 348 | 229 | 159 | 161 |
| Commodities |  |  | 314 | 2 |  | 316 |  |  | 345 | 2 |  | 347 | 504 | 46 | 17 |
| Specific risk |  |  | 6,489 | 4,221 |  | 10,710 |  |  | 6,150 | 2,973 |  | 9,123 | 10,747 | 13,829 | 13,716 |
| Total market risk |  |  | 9,905 | 9,279 | - | 19,184 |  |  | 10,746 | 6,474 | - | 17,220 | 17,594 | 19,669 | 19,070 |
| Operational risk ${ }^{10}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 33,913 | n.a. |  | 33,913 |  |  | 31,822 | n.a. | n.a. | 31,822 | 30,707 | 30,050 | 29,942 |
| Total risk-adjusted assets Transitional capital floor risk-adjustment prescribed by OSF1 ${ }^{11}$ Total transitional risk-adjusted assets | 788,595 |  | 101,959 | 137,500 | 34,102 | 273,561 | 819,590 |  | 104,368 | 138,818 | 35,393 | 278,579 | 254,189 | 249,242 | 237,495 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 3,711 |
|  |  |  |  |  |  | 273,561 |  |  |  |  |  | 278,579 | 254,189 | 249,242 | 241,206 | Total transitional risk-adjusted assets

${ }^{1}$ Calculated using guidelines issued by OSFI under the new BASEL II framework. For further details, refer to pages 102 to 106 of the Risk management section in our 2008 Annual Report
${ }^{2}$ Total exposure represents exposure at defaut which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances or partial write-offs and does not reflect the impact of credit risk mitigation and collateral held.
${ }^{3}$ Represents the average of counterparty risk weights within a particular category.
For credit trisk, porftilios using the Standardized and Advanced Internal Ratings Based (AIRB) Approach represents $26 \%$ and $58 \%$, respectively, of RAA. The remaining $16 \%$ represents Balance Sheet assets not included in Standardized or AIRB Approaches ${ }^{5}$ The minimum capital requirements for each category can be calculated by multiplying the total RAA by $8 \%$,
For credit tisk, a majority of our portfolios use the AIRB Approach and the remainder use the Standardized Approac

amework and is applied to RAA amounts for credit risk assessed under the AIRB Approach
For market risk RAA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved
${ }^{10}$ For operational risk, we use the Standardized Approach
Transitional adjustment as prescribed by OSFI Capital Adequacy Requirements guideline Section 1.7.
n.a. not applicable


## Total risk-adjusted assets

$3^{8}$
${ }^{1}$ Calculated using guidelines issued by OSFI under the Basel I framework.
The amount of credit exposure attributable to an off-balance sheet financial instrument, derived from the notional value of exposure.
${ }^{3}$ When calculating risk-adjusted assets, amortized costs rather than fair value balances are used for certain asset classes as prescribed by OSFI
${ }^{3}$ When calculating risk-adjusted assets, amortized cos
${ }^{4}$ Amounts are shown net of allowance for loan losses.
${ }^{5}$ AmecD stands for Organisation for Economic Co-operation and Development.
${ }^{6}$ In Q4/07, we implemented a new trading credit risk system that enables clearer identification of these balances, resulting in a lower risk-adjusted balance.
${ }^{7}$ Excludes non-trading credit derivatives given guarantee treatment for credit risk capital purposes. Credit equivalent is net of collateral.
${ }^{8}$ Risk-adjusted assets for April 30,2007 was revised in $\mathrm{Q} 3 / 07$ to reflect a $\$ 563$ million adjustment related to equity derivative contracts.

${ }^{1}$ Internal capital generation is net income available to common shareholders less common share dividends.
${ }_{3}^{2}$ In Q2/08, we issued $\$ 500$ million of RBC Trust Capital Securities (TruCS), of which $\$ 171$ million was not initially recognized as regulatory capital due to OSFI constraints.
 treasury shares (other than common) and other adjustments to retained earnings.

| ECONOMIC CAPITAL (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Economic capital |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 10,100 | 8,800 | 8,350 | 7,850 | 7,400 | 7,100 | 6,950 | 6,800 | 6,550 | 8,100 | 6,850 | 5,800 |
| Market risk (trading and non-trading) | 2,800 | 2,000 | 1,850 | 1,750 | 1,300 | 2,550 | 2,800 | 2,850 | 2,650 | 1,750 | 2,700 | 2,500 |
| Operational risk | 3,400 | 3,100 | 3,050 | 2,400 | 2,750 | 2,600 | 2,800 | 2,850 | 2,750 | 2,850 | 2,750 | 2,450 |
| Business and fixed assets risk | 2,250 | 2,450 | 2,350 | 2,000 | 2,050 | 2,000 | 2,000 | 2,000 | 2,000 | 2,200 | 2,000 | 1,800 |
| Insurance risk | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 200 |
| Risk capital | 18,700 | 16,500 | 15,750 | 14,150 | 13,650 | 14,400 | 14,700 | 14,650 | 14,100 | 15,050 | 14,450 | 12,750 |
| Goodwill and intangibles | 12,200 | 10,550 | 8,400 | 6,450 | 5,450 | 5,450 | 5,750 | 5,600 | 5,400 | 7,700 | 5,550 | 4,600 |
| Economic capital | 30,900 | 27,050 | 24,150 | 20,600 | 19,100 | 19,850 | 20,450 | 20,250 | 19,500 | 22,750 | 20,000 | 17,350 |
| Under/(over) attribution of capital ${ }^{1}$ | $(1,850)$ | (50) | 1,100 | 2,800 | 3,500 | 2,450 | 1,650 | 1,550 | 1,850 | 1,900 | 1,850 | 2,550 |
| Total average common equity | 29,050 | 27,000 | 25,250 | 23,400 | 22,600 | 22,300 | 22,100 | 21,800 | 21,350 | 24,650 | 21,850 | 19,900 |


| FINANCIAL ASSET SECURITIZATIONS - CAPITAL CHARGES <br> (CS MM) |
| :--- |
| Capital charges <br> Superior (rated AA or higher) <br> Investment grade (rated A to BBB) <br> Non-investment grade (rated BB to CC) <br> Total non-impaired <br> Impaired / Default (rated C or lower) |



SECURITIZATION SUBJECT TO EARLY AMORTIZATION
SELLER'S INTEREST
(C\$ MM)

| Q1/09 |  |  | Q4/08 |  |  | Q3108 |  |  | Q2108 |  |  | Q1/08 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Total } \\ & \text { drawn } \end{aligned}$ | Capital charges drawn | Capital charges undrawn | Total drawn | Capital charges drawn | Capital charges undrawn | Total drawn | Capital charges drawn | Capital charges undrawn | Total drawn | Capital charges drawn | Capital charges undrawn | Total drawn | Capital charges drawn | Capital charges undrawn |
| 2,709 | 85 | 100 | 2,854 | 84 | 100 | 2,587 | 75 | 90 | 2,533 | 80 | 88 | 3,465 | 112 | 119 |


| LOANS MANAGED (C\$ MM) | Q1/09 |  |  | Q4/08 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | Past due ${ }^{2}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ | $\begin{gathered} \text { Loan } \\ \text { Principal } \end{gathered}$ | Past due ${ }^{2}$ | $\begin{gathered} \text { Net } \\ \text { write-offs } \end{gathered}$ |
| Retail | 229,950 | 1,379 | 264 | 225,775 | 1,144 | 230 |
| Wholesale | 92,941 | 2,847 | 240 | 96,300 | 2,309 | 179 |
| Total loans managed ${ }^{3}$ | 322,891 | 4,226 | 504 | 322,075 | 3,453 | 409 |
| Less: Loans securitized and managed |  |  |  |  |  |  |
| Credit card loans | 4,078 | 52 | 30 | 4,120 | 48 | 27 |
| Canadian residential mortgage-backed securities created and sold | 21,351 | 98 | - | 15,196 | 70 | - |
| Canadian residential mortgage-backed securities created and retained | 11,179 | 52 | - | 10,696 | 49 | - |
| U.S. residential mortgage-backed securities created and sold | 354 | 7 | - | 308 | 3 | - |
| Total loans reported on the Consolidated Balance Sheets | 285,929 | 4,017 | 474 | 291,755 | 3,283 | 382 |

${ }^{1}$ Under/(over) attribution of capital is reported in Corporate Support. Attribution models are currently under review.
${ }^{2}$ Includes impaired loans as well as loans that are contractually 90 days past due but are not considered impaired.

| LOANS AND ACCEPTANCES (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 117,791 | 122,991 | 122,197 | 116,495 | 113,430 | 109,745 | 106,681 | 101,479 | 98,527 | 122,991 | 109,745 | 96,675 |
| Personal | 63,592 | 60,727 | 57,419 | 54,605 | 49,991 | 48,743 | 48,524 | 47,255 | 45,787 | 60,727 | 48,743 | 44,902 |
| Credit cards | 8,926 | 8,933 | 8,367 | 8,063 | 8,772 | 8,322 | 7,913 | 7,622 | 7,553 | 8,933 | 8,322 | 7,155 |
| Small business | 2,679 | 2,804 | 2,686 | 2,639 | 2,586 | 2,652 | 2,436 | 2,260 | 2,466 | 2,804 | 2,652 | 2,318 |
|  | 192,988 | 195,455 | 190,669 | 181,802 | 174,779 | 169,462 | 165,554 | 158,616 | 154,333 | 195,455 | 169,462 | 151,050 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 5,296 | 5,305 | 5,321 | 5,439 | 5,479 | 5,367 | 5,386 | 5,477 | 5,534 | 5,305 | 5,367 | 5,435 |
| Automotive | 4,069 | 3,999 | 3,877 | 3,625 | 3,440 | 3,285 | 3,193 | 3,199 | 3,119 | 3,999 | 3,285 | 2,958 |
| Consumer goods | 7,066 | 7,389 | 6,362 | 5,801 | 5,222 | 5,206 | 4,673 | 4,445 | 4,577 | 7,389 | 5,206 | 4,553 |
| Energy | 8,827 | 8,146 | 7,146 | 6,876 | 7,680 | 7,632 | 7,244 | 7,601 | 7,981 | 8,146 | 7,632 | 6,010 |
| Non-bank financial services | 5,294 | 8,788 | 4,775 | 4,365 | 4,395 | 6,959 | 4,725 | 6,294 | 5,405 | 8,788 | 6,959 | 4,459 |
| Forest products | 1,088 | 1,152 | 1,188 | 1,294 | 1,450 | 1,349 | 1,089 | 1,093 | 1,021 | 1,152 | 1,349 | 1,126 |
| Industrial products | 4,932 | 5,033 | 4,685 | 4,010 | 3,964 | 4,119 | 3,919 | 3,818 | 3,748 | 5,033 | 4,119 | 3,659 |
| Mining and metals | 3,703 | 3,947 | 2,475 | 2,511 | 2,425 | 2,301 | 1,215 | 1,039 | 885 | 3,947 | 2,301 | 1,072 |
| Real estate and related ${ }^{1}$ | 23,726 | 22,978 | 21,581 | 21,091 | 19,220 | 19,187 | 18,398 | 17,943 | 17,815 | 22,978 | 19,187 | 16,145 |
| Technology and media | 4,046 | 3,206 | 2,602 | 2,773 | 2,680 | 2,423 | 2,164 | 2,274 | 2,439 | 3,206 | 2,423 | 2,326 |
| Transportation and environment | 4,179 | 4,239 | 3,363 | 3,180 | 2,971 | 2,656 | 3,348 | 3,416 | 3,476 | 4,239 | 2,656 | 2,400 |
| Other ${ }^{2}$ | 25,964 | 25,623 | 23,196 | 22,112 | 20,457 | 17,583 | 19,110 | 18,319 | 17,300 | 25,623 | 17,583 | 15,586 |
| Sovereign | 2,237 | 2,496 | 2,393 | 2,024 | 2,032 | 932 | 801 | 895 | 888 | 2,496 | 932 | 887 |
| Bank | 3,754 | 5,284 | 3,156 | 3,978 | 2,715 | 2,754 | 2,443 | 1,164 | 1,208 | 5,284 | 2,754 | 1,381 |
|  | 104,181 | 107,585 | 92,120 | 89,079 | 84,130 | 81,753 | 77,708 | 76,977 | 75,396 | 107,585 | 81,753 | 67,997 |
| Total Loans and Acceptances | 297,169 | 303,040 | 282,789 | 270,881 | 258,909 | 251,215 | 243,262 | 235,593 | 229,729 | 303,040 | 251,215 | 219,047 |
| Allowance for loan losses <br> Total Loans and Acceptances, net of allowance for loan losses | $(2,493)$ | $(2,215)$ | $(1,859)$ | $(1,730)$ | $(1,591)$ | $(1,493)$ | $(1,449)$ | $(1,446)$ | $(1,455)$ | $(2,215)$ | $(1,493)$ | $(1,409)$ |
|  | 294,676 | 300,825 | 280,930 | 269,151 | 257,318 | 249,722 | 241,813 | 234,147 | 228,274 | 300,825 | 249,722 | 217,638 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Acceptances by geography ${ }^{3}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 112,206 | 117,690 | 117,787 | 113,177 | 110,946 | 107,453 | 104,170 | 98,847 | 96,010 | 117,690 | 107,453 | 94,272 |
| Personal | 51,227 | 48,780 | 47,047 | 45,131 | 43,330 | 42,506 | 41,497 | 39,923 | 38,591 | 48,780 | 42,506 | 37,946 |
| Credit cards | 8,496 | 8,538 | 8,054 | 7,848 | 8,569 | 8,142 | 7,720 | 7,427 | 7,346 | 8,538 | 8,142 | 6,966 |
| Small business | 2,679 | 2,804 | 2,686 | 2,639 | 2,586 | 2,652 | 2,436 | 2,260 | 2,466 | 2,804 | 2,652 | 2,318 |
| Retail | 174,608 | 177,812 | 175,574 | 168,795 | 165,431 | 160,753 | 155,823 | 148,457 | 144,413 | 177,812 | 160,753 | 141,502 |
| Business | 53,994 | 53,775 | 50,632 | 49,900 | 51,220 | 51,237 | 49,336 | 47,868 | 45,406 | 53,775 | 51,237 | 44,353 |
| Sovereign | 1,588 | 1,544 | 1,526 | 1,356 | 1,257 | 585 | 559 | 592 | 645 | 1,544 | 585 | 553 |
| Bank | 1,444 | 978 | 573 | 831 | 713 | 521 | 208 | 190 | 256 | 978 | 521 | 160 |
| Wholesale | 57,026 | 56,297 | 52,731 | 52,087 | 53,190 | 52,343 | 50,103 | 48,650 | 46,307 | 56,297 | 52,343 | 45,066 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 13,288 | 12,931 | 11,065 | 10,856 | 7,258 | 6,804 | 7,687 | 8,127 | 7,842 | 12,931 | 6,804 | 7,652 |
| Wholesale | 31,577 | 30,943 | 25,747 | 26,796 | 19,617 | 18,548 | 17,150 | 17,640 | 17,812 | 30,943 | 18,548 | 13,847 |
|  | 44,865 | 43,874 | 36,812 | 37,652 | 26,875 | 25,352 | 24,837 | 25,767 | 25,654 | 43,874 | 25,352 | 21,499 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 5,092 | 4,712 | 4,030 | 2,151 | 2,090 | 1,905 | 2,044 | 2,032 | 2,078 | 4,712 | 1,905 | 1,896 |
| Wholesale | 15,578 | 20,345 | 13,642 | 10,196 | 11,323 | 10,862 | 10,455 | 10,687 | 11,277 | 20,345 | 10,862 | 9,084 |
|  | 20,670 | 25,057 | 17,672 | 12,347 | 13,413 | 12,767 | 12,499 | 12,719 | 13,355 | 25,057 | 12,767 | 10,980 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 192,988 | 195,455 | 190,669 | 181,802 | 174,779 | 169,462 | 165,554 | 158,616 | 154,333 | 195,455 | 169,462 | 151,050 |
| Wholesale | 104,181 | 107,585 | 92,120 | 89,079 | 84,130 | 81,753 | 77,708 | 76,977 | 75,396 | 107,585 | 81,753 | 67,997 |
| Total Loans and Acceptances | 297,169 | 303,040 | 282,789 | 270,881 | 258,909 | 251,215 | 243,262 | 235,593 | 229,729 | 303,040 | 251,215 | 219,047 |

[^8]$\qquad$
$\qquad$
${ }^{3}$ Geographic information is based on residence of borrower.

| GROSS IMPAIRED LOANS <br> (C\$ MM) |
| :--- |
|  |
| Gross Impaired Loans (by portfolio and sector) |
| Retail |
| Residential mortgages |
| Personal |
| Small business |
| Wholesale |
| Business |
| Agriculture |
| Automotive |
| Consumer goods |
| Energy |
| Non-bank financial services |
| Forest products |
| Industrial products |
| Mining and metals |
| Real estate and related ${ }^{1}$ |
| Technology and media |
| Transportation and environment |
| Other |
| Sovereign |
| Bank |
| Total Gross Impaired Loans |


$\square$ |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 450 | 340 | 283 | 257 | 213 | 180 | 178 | 176 | 172 |
| 397 | 348 | 292 | 227 | 200 | 189 | 190 | 200 | 213 |
| 52 | 40 | 33 | 30 | 21 | 19 | 18 | 17 | 19 |
| 899 | 728 | 608 | 514 | 434 | 388 | 386 | 393 | 404 |


|  |  |  |
| ---: | ---: | ---: |
| 340 | 180 | 165 |
| 348 | 189 | 205 |
| 40 | 19 | 13 |
| 728 | 388 | 383 |
|  |  |  |
| 95 | 65 | 45 |
| 20 | 5 | 8 |
| 57 | 83 | 85 |
| 80 | 3 | 6 |
| 25 | 14 | 15 |
| 25 | 29 | 12 |
| 194 | 29 | 17 |
| 7 | 4 | 5 |
| 1,137 | 353 | 74 |
| 45 | 10 | 49 |
| 10 | 19 | 19 |
| 500 | 116 | 108 |
| - | - | - |
| - | - | - |
| 2,195 | 730 | 443 |
|  |  |  |
| 2,923 | 1,118 | 826 |


| Gross Impaired Loans by geography ${ }^{3}$ and portfolio |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgages | 293 | 238 | 209 | 197 | 169 | 149 | 143 | 141 | 135 |
| Personal | 157 | 150 | 136 | 153 | 147 | 152 | 157 | 169 | 187 |
| Small business | 52 | 40 | 33 | 30 | 21 | 19 | 18 | 17 | 19 |
| Retail | 502 | 428 | 378 | 380 | 337 | 320 | 318 | 327 | 341 |
| Business | 533 | 529 | 366 | 414 | 381 | 377 | 354 | 325 | 288 |
| Sovereign | - | - |  |  | - |  | - |  |  |
| Bank | - | - | - | - | - | - | - | - |  |
| Wholesale | 533 | 529 | 366 | 414 | 381 | 377 | 354 | 325 | 288 |
|  | 1,035 | 957 | 744 | 794 | 718 | 697 | 672 | 652 | 629 |
| United States |  |  |  |  |  |  |  |  |  |
| Retail | 209 | 133 | 98 | 69 | 44 | 27 | 23 | 20 | 16 |
| Wholesale | 1,964 | 1,526 | 1,065 | 922 | 599 | 322 | 156 | 119 | 137 |
|  | 2,173 | 1,659 | 1,163 | 991 | 643 | 349 | 179 | 139 | 153 |
| Other International |  |  |  |  |  |  |  |  |  |
| Retail | 188 | 167 | 132 | 65 | 53 | 41 | 45 | 46 | 47 |
| Wholesale | 144 | 140 | 117 | 35 | 36 | 31 | 33 | 32 | 36 |
|  | 332 | 307 | 249 | 100 | 89 | 72 | 78 | 78 | 83 |
| Total |  |  |  |  |  |  |  |  |  |
| Retail | 899 | 728 | 608 | 514 | 434 | 388 | 386 | 393 | 404 |
| Wholesale | 2,641 | 2,195 | 1,548 | 1,371 | 1,016 | 730 | 543 | 476 | 461 |
| Total Gross Impaired Loans | 3,540 | 2,923 | 2,156 | 1,885 | 1,450 | 1,118 | 929 | 869 | 865 |

[^9]


[^10]| ALLOWANCE FOR CREDIT LOSSES (C\$ MM) | Q1/09 | Q4/08 | Q3108 | Q2108 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 40 | 30 | 21 | 20 | 17 | 15 | 13 | 14 | 14 | 30 | 15 | 13 |
| Personal | 173 | 161 | 139 | 114 | 113 | 96 | 103 | 103 | 106 | 161 | 96 | 101 |
| Small business | 21 | 17 | 14 | 12 | 10 | 9 | 8 | 8 | 11 | 17 | 9 | 9 |
|  | 234 | 208 | 174 | 146 | 140 | 120 | 124 | 125 | 131 | 208 | 120 | 123 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 15 | 13 | 13 | 12 | 11 | 9 | 9 | 8 | 8 | 13 | 9 | 9 |
| Automotive | 14 | 5 | 5 | 9 | 3 | 2 | 6 | 7 | 6 | 5 | 2 | 5 |
| Consumer goods | 17 | 18 | 15 | 16 | 13 | 45 | 45 | 37 | 32 | 18 | 45 | 35 |
| Energy | 33 | 30 | 32 | 8 | 12 | 1 | 4 | 4 | 4 | 30 | 1 | 5 |
| Non-bank financial services | 31 | 23 | 21 | 21 | 22 | 20 | 23 | 25 | 25 | 23 | 20 | 24 |
| Forest products | 4 | 4 | 6 | 4 | 10 | 10 | 3 | 4 | 4 | 4 | 10 | 2 |
| Industrial products | 74 | 57 | 19 | 24 | 28 | 9 | 12 | 10 | 8 | 57 | 9 | 8 |
| Mining and metals | 7 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 |
| Real estate and related ${ }^{1}$ | 286 | 250 | 182 | 139 | 97 | 74 | 20 | 17 | 14 | 250 | 74 | 11 |
| Technology and media | 29 | 19 | 24 | 22 | 3 | 5 | 6 | 7 | 5 | 19 | 5 | 5 |
| Transportation and environment | 6 | 5 | 6 | 7 | 8 | 7 | 14 | 11 | 10 | 5 | 7 | 7 |
| Other ${ }^{2}$ | 141 | 133 | 104 | 101 | 77 | 48 | 32 | 36 | 33 | 133 | 48 | 28 |
| Sovereign | - | - | - | - | - | - | - | - |  | - | - |  |
| Bank | - | - | - | - | - | - | - | - |  | - | - |  |
|  | 657 | 559 | 429 | 364 | 286 | 231 | 175 | 167 | 150 | 559 | 231 | 140 |
| Total | 891 | 767 | 603 | 510 | 426 | 351 | 299 | 292 | 281 | 767 | 351 | 263 |
| General |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 16 | 20 | 24 | 19 | 16 | 16 | 16 | 17 | 20 | 20 | 16 | 19 |
| Personal | 517 | 461 | 372 | 356 | 354 | 349 | 356 | 358 | 365 | 461 | 349 | 365 |
| Credit cards | 296 | 270 | 194 | 194 | 194 | 193 | 193 | 193 | 195 | 270 | 193 | 195 |
| Small business | 47 | 47 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 47 | 37 | 37 |
|  | 876 | 798 | 627 | 606 | 601 | 595 | 602 | 605 | 617 | 798 | 595 | 616 |
| Wholesale | 726 | 650 | 442 | 452 | 383 | 370 | 367 | 365 | 372 | 650 | 370 | 349 |
| General allowance for off-balance sheet and other items Total | 86 | 84 | 268 | 242 | 260 | 256 | 261 | 264 | 264 | 84 | 256 | 258 |
|  | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,234 | 1,253 | 1,532 | 1,221 | 1,223 |
| Total allowance for credit losses | 2,579 | 2,299 | 1,940 | 1,810 | 1,670 | 1,572 | 1,529 | 1,526 | 1,534 | 2,299 | 1,572 | 1,486 |
| Allowance for credit losses by geography ${ }^{3}$ and portfolio Specific |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 27 | 23 | 18 | 17 | 15 | 13 | 12 | 12 | 12 | 23 | 13 | 11 |
| Personal | 86 | 79 | 78 | 88 | 91 | 79 | 86 | 86 | 89 | 79 | 79 | 88 |
| Small business | 21 | 17 | 14 | 12 | 10 | 9 | 8 | 8 | 11 | 17 | 9 | 9 |
| Retail | 134 | 119 | 110 | 117 | 116 | 101 | 106 | 106 | 112 | 119 | 101 | 108 |
| Business | 167 | 138 | 119 | 136 | 146 | 153 | 140 | 130 | 119 | 138 | 153 | 112 |
| Sovereign | - | - | - | - | - | - | - | - | - | - | - | - |
| Bank | - | - | - | - | - | - | - | - |  | - | - |  |
| Wholesale | 167 | 138 | 119 | 136 | 146 | 153 | 140 | 130 | 119 | 138 | 153 | 112 |
| Canada - Total | 301 | 257 | 229 | 253 | 262 | 254 | 246 | 236 | 231 | 257 | 254 | 220 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 30 | 21 | 11 | 11 | 8 | 6 | 4 | 4 | 3 | 21 | 6 | 3 |
| Wholesale | 440 | 375 | 268 | 210 | 123 | 62 | 18 | 20 | 13 | 375 | 62 | 12 |
| United States - Total | 470 | 396 | 279 | 221 | 131 | 68 | 22 | 24 | 16 | 396 | 68 | 15 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 70 | 68 | 53 | 18 | 16 | 13 | 14 | 15 | 16 | 68 | 13 | 12 |
| Wholesale | 50 | 46 | 42 | 18 | 17 | 16 | 17 | 17 | 18 | 46 | 16 | 16 |
| Other International - Total | 120 | 114 | 95 | 36 | 33 | 29 | 31 | 32 | 34 | 114 | 29 | 28 |
| Total specific allowance for credit losses | 891 | 767 | 603 | 510 | 426 | 351 | 299 | 292 | 281 | 767 | 351 | 263 |
| Total general allowance for credit losses | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,234 | 1,253 | 1,532 | 1,221 | 1,223 |
| Total allowance for credit losses | 2,579 | 2,299 | 1,940 | 1,810 | 1,670 | 1,572 | 1,529 | 1,526 | 1,534 | 2,299 | 1,572 | 1,486 |

Wholesale - Real estate and related allowance for credit losses in $\mathrm{Q} 1 / 09$ is comprised of allowances based in Canada of $\$ 14$ million and United States of $\$ 272$ million.
Wholesale - Other in Q1/09 related to financing products, $\$ 65$ million; other services, $\$ 24$ million; health, $\$ 6$ million; holding and investments, $\$ 3$ million; and other, $\$ 43$ million.
${ }^{3}$ Geographic information is based on residence of borrower.

| ALLOWANCE FOR CREDIT LOSSES (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3/07 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses by type |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | 2,493 | 2,215 | 1,859 | 1,730 | 1,591 | 1,493 | 1,449 | 1,446 | 1,455 | 2,215 | 1,493 | 1,409 |
| Allowance for off-balance sheet items | 86 | 84 | 81 | 80 | 79 | 79 | 80 | 80 | 79 | 84 | 79 | 77 |
| Total | 2,579 | 2,299 | 1,940 | 1,810 | 1,670 | 1,572 | 1,529 | 1,526 | 1,534 | 2,299 | 1,572 | 1,486 |
| Allowance for credit losses continuity |  |  |  |  |  |  |  |  |  |  |  |  |
| Specific allowance |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 767 | 603 | 510 | 426 | 351 | 299 | 292 | 281 | 263 | 351 | 263 | 282 |
| Provision for credit losses | 598 | 474 | 325 | 350 | 281 | 250 | 175 | 195 | 162 | 1,430 | 782 | 482 |
| Write-offs | (517) | (425) | (334) | (302) | (250) | (235) | (214) | (224) | (195) | $(1,311)$ | (868) | (713) |
| Recoveries | 43 | 43 | 39 | 40 | 40 | 39 | 46 | 40 | 45 | 162 | 170 | 205 |
| Other adjustments ${ }^{1}$ | - | 72 | 63 | (4) | 4 | (2) | - | - | 6 | 135 | 4 | 7 |
| Specific allowance for credit losses at end of period | 891 | 767 | 603 | 510 | 426 | 351 | 299 | 292 | 281 | 767 | 351 | 263 |
| General allowance |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,234 | 1,253 | 1,223 | 1,221 | 1,223 | 1,286 |
| Provision for credit losses | 149 | 145 | 9 | (1) | 12 | 13 | 3 | (7) | - | 165 | 9 | (53) |
| Adjustments on acquisition ${ }^{2}$ | - | (4) | 25 | 54 | - | - | - | - | 21 | 75 | 21 | - |
| Other adjustments ${ }^{1}$ | 7 | 54 | 3 | 3 | 11 | (22) | (7) | (12) | 9 | 71 | (32) | (10) |
| General allowance for credit losses at end of period | 1,688 | 1,532 | 1,337 | 1,300 | 1,244 | 1,221 | 1,230 | 1,234 | 1,253 | 1,532 | 1,221 | 1,223 |
| Allowance for credit losses | 2,579 | 2,299 | 1,940 | 1,810 | 1,670 | 1,572 | 1,529 | 1,526 | 1,534 | 2,299 | 1,572 | 1,486 |

${ }^{1}$ Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated ACL. In Q3/08, adjustment of $\$ 57$ million relates to loans acquired in connection with the acquisition of RBTT.
${ }^{2}$ Adjustment amounts include: RBTT $\$ 25$ million in $\mathrm{Q} 3 / 08$, Alabama National BanCorporation $\$(4)$ million in $\mathrm{O} 4 / 08$ and $\$ 54$ million in $\mathrm{O} 2 / 08$ respectively and Flag Bank $\$ 21$ million in $\mathrm{Q} 1 / 07$

| CREDIT QUALITY RATIOS (C\$ MM) | Q1/09 | Q4/08 | Q3/08 | Q2/08 | Q1/08 | Q4/07 | Q3107 | Q2/07 | Q1/07 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a \% of Total Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 65\% | 64\% | 67\% | 67\% | 68\% | 67\% | 68\% | 67\% | 67\% | 64\% | 67\% | 69\% |
| Wholesale | 35\% | 36\% | 33\% | 33\% | 32\% | 33\% | 32\% | 33\% | 33\% | 36\% | 33\% | 31\% |
| Canada | 78\% | 77\% | 81\% | 81\% | 85\% | 85\% | 85\% | 84\% | 83\% | 77\% | 85\% | 85\% |
| U.S. | 15\% | 14\% | 13\% | 14\% | 10\% | 10\% | 10\% | 11\% | 11\% | 14\% | 10\% | 10\% |
| Other International | 7\% | 8\% | 6\% | 5\% | 5\% | 5\% | 5\% | 5\% | 6\% | 8\% | 5\% | 5\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired Loans (GILs) as a \% of related Loans and Acceptances | 1.19\% | 0.96\% | 0.76\% | 0.70\% | 0.56\% | 0.45\% | 0.38\% | 0.37\% | 0.38\% | 0.96\% | 0.45\% | 0.38\% |
| Retail | 0.47\% | 0.37\% | 0.32\% | 0.28\% | 0.25\% | 0.23\% | 0.23\% | 0.25\% | 0.26\% | 0.37\% | 0.23\% | 0.25\% |
| Wholesale | 2.54\% | 2.04\% | 1.68\% | 1.54\% | 1.21\% | 0.89\% | 0.70\% | 0.62\% | 0.61\% | 2.04\% | 0.89\% | 0.65\% |
| Canada | 0.45\% | 0.41\% | 0.33\% | 0.36\% | 0.33\% | 0.33\% | 0.33\% | 0.33\% | 0.33\% | 0.41\% | 0.33\% | 0.32\% |
| U.S. | 4.84\% | 3.78\% | 3.16\% | 2.63\% | 2.39\% | 1.38\% | 0.72\% | 0.54\% | 0.60\% | 3.78\% | 1.38\% | 0.73\% |
| Other International | 1.61\% | 1.23\% | 1.41\% | 0.81\% | 0.66\% | 0.56\% | 0.62\% | 0.61\% | 0.62\% | 1.23\% | 0.56\% | 0.72\% |
| Net Impaired Loans as a \% of Loans and Acceptances | 0.89\% | 0.71\% | 0.55\% | 0.51\% | 0.40\% | 0.31\% | 0.26\% | 0.24\% | 0.25\% | 0.71\% | 0.31\% | 0.26\% |
| Retail | 0.34\% | 0.27\% | 0.23\% | 0.20\% | 0.17\% | 0.16\% | 0.16\% | 0.17\% | 0.18\% | 0.27\% | 0.16\% | 0.17\% |
| Wholesale | 1.90\% | 1.52\% | 1.21\% | 1.13\% | 0.87\% | 0.61\% | 0.47\% | 0.40\% | 0.41\% | 1.52\% | 0.61\% | 0.45\% |
| Canada | 0.32\% | 0.30\% | 0.23\% | 0.24\% | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.30\% | 0.21\% | 0.20\% |
| U.S. | 3.80\% | 2.88\% | 2.40\% | 2.05\% | 1.91\% | 1.11\% | 0.63\% | 0.45\% | 0.53\% | 2.88\% | 1.11\% | 0.67\% |
| Other International | 1.03\% | 0.77\% | 0.87\% | 0.52\% | 0.42\% | 0.34\% | 0.38\% | 0.36\% | 0.37\% | 0.77\% | 0.34\% | 0.46\% |
| PCL as a \% of Average Net Loans and Acceptances | 1.00\% | 0.84\% | 0.48\% | 0.54\% | 0.46\% | 0.43\% | 0.30\% | 0.33\% | 0.29\% | 0.59\% | 0.34\% | 0.21\% |
| Specific PCL as a \% of Average Net Loans and Acceptances | 0.80\% | 0.65\% | 0.47\% | 0.54\% | 0.44\% | 0.41\% | 0.29\% | 0.35\% | 0.29\% | 0.53\% | 0.33\% | 0.23\% |
| Retail | 0.52\% | 0.46\% | 0.38\% | 0.43\% | 0.43\% | 0.39\% | 0.36\% | 0.43\% | 0.39\% | 0.43\% | 0.39\% | 0.35\% |
| Wholesale | 1.39\% | 1.03\% | 0.65\% | 0.76\% | 0.46\% | 0.43\% | 0.15\% | 0.18\% | 0.07\% | 0.74\% | 0.21\% | (0.04)\% |
| Canada | 0.65\% | 0.42\% | 0.31\% | 0.38\% | 0.37\% | 0.36\% | 0.33\% | 0.38\% | 0.34\% | 0.37\% | 0.35\% | 0.29\% |
| U.S. | 1.95\% | 2.21\% | 1.57\% | 1.79\% | 1.14\% | 0.95\% | 0.13\% | 0.24\% | 0.03\% | 1.72\% | 0.35\% | (0.13)\% |
| Other International | 0.18\% | 0.28\% | 0.15\% | 0.13\% | 0.12\% | 0.03\% | 0.00\% | 0.03\% | 0.03\% | 0.19\% | 0.02\% | 0.01\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total Loans and Acceptances | 0.87\% | 0.76\% | 0.69\% | 0.67\% | 0.65\% | 0.63\% | 0.63\% | 0.65\% | 0.67\% | 0.76\% | 0.63\% | 0.68\% |
| Specific ACL as a \% of Total Loans and Acceptances | 0.30\% | 0.25\% | 0.21\% | 0.19\% | 0.16\% | 0.14\% | 0.12\% | 0.12\% | 0.12\% | 0.25\% | 0.14\% | 0.12\% |
| Retail | 0.08\% | 0.07\% | 0.06\% | 0.05\% | 0.05\% | 0.05\% | 0.05\% | 0.05\% | 0.06\% | 0.07\% | 0.05\% | 0.06\% |
| Wholesale | 0.22\% | 0.18\% | 0.15\% | 0.13\% | 0.11\% | 0.09\% | 0.07\% | 0.07\% | 0.07\% | 0.18\% | 0.09\% | 0.06\% |
| Specific ACL as a \% of GIL | 25.17\% | 26.24\% | 27.97\% | 27.06\% | 29.38\% | 31.40\% | 32.19\% | 33.60\% | 32.49\% | 26.24\% | 31.40\% | 31.84\% |
| Retail | 26.03\% | 28.57\% | 28.62\% | 28.40\% | 32.26\% | 30.93\% | 32.12\% | 31.81\% | 31.57\% | 28.57\% | 30.93\% | 32.11\% |
| Wholesale | 24.88\% | 25.47\% | 27.71\% | 26.62\% | 28.15\% | 31.64\% | 32.23\% | 35.08\% | 32.54\% | 25.47\% | 31.64\% | 31.60\% |
| Total Net Write-offs as a \% of Average Net Loans and Acceptances | 0.64\% | 0.52\% | 0.43\% | 0.40\% | 0.33\% | 0.32\% | 0.28\% | 0.33\% | 0.27\% | 0.42\% | 0.30\% | 0.25\% |
| Retail | 0.47\% | 0.42\% | 0.40\% | 0.42\% | 0.39\% | 0.38\% | 0.25\% | 0.30\% | 0.27\% | 0.41\% | 0.40\% | 0.25\% |
| Wholesale | 0.98\% | 0.74\% | 0.48\% | 0.36\% | 0.20\% | 0.18\% | 0.03\% | 0.02\% | 0.00\% | 0.46\% | 0.09\% | 0.00\% |
| Canada | 0.58\% | 0.36\% | 0.36\% | 0.39\% | 0.36\% | 0.35\% | 0.31\% | 0.37\% | 0.32\% | 0.37\% | 0.34\% | 0.30\% |
| U.S. | 1.24\% | 1.63\% | 0.95\% | 0.65\% | 0.21\% | 0.18\% | 0.14\% | 0.10\% | 0.03\% | 0.94\% | 0.12\% | (0.11)\% |
| Other International | 0.07\% | 0.19\% | 0.12\% | 0.09\% | 0.03\% | 0.06\% | 0.03\% | 0.10\% | (0.07)\% | 0.13\% | 0.13\% | 0.06\% |


| CREDIT RISK EXPOSURE BY GEOGRAPHY AND PORTFOLIO(CS MM) |  |  |  | Trading-related |  | Q109 | Lending-related and other |  |  | Trading-related |  | Q4108 | Q3/108 | Q208 | Q108 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and acceptances |  |  |  |  |  | Loans and acceptances |  |  |  | Over- |  |  |  |  |
|  | Outstanding | Undrawn commitments | Other ${ }^{2}$ | Repo-style transactions ${ }^{3}$ | the-counter derivatives ${ }^{4}$ | Total ${ }^{5}$ | Outstanding |  | Other ${ }^{2}$ | Repo-style transactions ${ }^{3}$ | the-counter derivatives ${ }^{4}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ | Total ${ }^{5}$ |
| Credit risk exposure by geography and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 112,206 | 3 | - | - | - | 112,209 | 117,690 | 2 |  | - |  | 117,692 | 117,789 | 113,178 | 110,949 |
| Personal | 51,227 | 41,618 | 38 | - | - | 92,883 | 48,780 | 40,966 | 42 |  |  | 89,788 | 88,538 | 84,601 | 82,302 |
| Credit cards | 8,496 | 19,830 |  | - | - | 28,326 | 8,538 | 19,662 |  | - | - | 28,200 | 26,407 | 25,377 | 27,644 |
| Small business | 2,679 | 2,262 | 48 | . | - | 4,989 | 2,804 | 2,265 | 49 | - | . | 5,118 | 5,586 | 5,490 | 5,294 |
| Retail | 174,608 | 63,713 | 86 | - | - | 238,407 | 177,812 | 62,895 | 91 | - | - | 240,798 | 238,320 | 228,646 | 226,189 |
| Business | 53,994 | 17,848 | 7,827 | 17,348 | 11,749 | 108,766 | 53,775 | 17,677 | 7,274 | 22,624 | 15,111 | 116,461 | 115,518 | 120,872 | 120,279 |
| Sovereign | 1,588 | 1,677 | 8,972 | 1,050 | 2,560 | 15,847 | 1,544 | 1,733 | 8,439 | 1,719 | 5,931 | 19,366 | 15,790 | 15,766 | 15,997 |
| Bank | 1,444 | 1,143 | 29,095 | 11,791 | 2,885 | 46,358 | 978 | 1,407 | 32,027 | 12,938 | 4,162 | 51,512 | 46,498 | 68,020 | 64,334 |
| Wholesale | 57,026 | 20,668 | 45,894 | 30,189 | 17,194 | 170,971 | 56,297 | 20,817 | 47,740 | 37,281 | 25,204 | 187,339 | 177,806 | 204,658 | 200,610 |
| Total Canada | 231,634 | 84,381 | 45,980 | 30,189 | 17,194 | 409,378 | 234,109 | 83,712 | 47,831 | 37,281 | 25,204 | 428,137 | 416,126 | 433,304 | 426,799 |
| United States |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 3,119 | - | - | - | - | 3,119 | 2,948 | - | - | - | - | 2,948 | 2,453 | 2,318 | 1,514 |
| Personal | 9,967 | 1,438 | 8 | . | - | 11,413 | 9,796 | 1,390 | 7 | - | . | 11,193 | 9,596 | 9,372 | 5,759 |
| Credit cards | 202 | 164 | - | - | - | 366 | 187 | 167 | - | - | - | 354 | 307 | 300 | 291 |
| Small business |  |  | - | . | . |  |  |  |  |  |  |  |  |  |  |
| Retail | 13,288 | 1,602 | 8 | - | - | 14,898 | 12,931 | 1,557 | 7 | - | - | 14,495 | 12,356 | 11,990 | 7,564 |
| Business | 31,385 | 14,105 | 5,964 | 21,711 | 9,497 | 82,662 | 30,498 | 13,796 | 7,772 | 22,710 | 8,796 | 83,572 | 76,456 | 81,556 | 73,090 |
| Sovereign | - | - | 112 | - | 748 | 860 | - | - | 71 | - | 388 | 459 | 151 | 257 | 160 |
| Bank | 192 | 838 | 2,407 | 5,561 | 5,626 | 14,624 | 445 | 906 | 4,819 | 7,116 | 5,062 | 18,348 | 22,125 | 21,778 | 31,159 |
| Wholesale | 31,577 | 14,943 | 8,483 | 27,272 | 15,871 | 98,146 | 30,943 | 14,702 | 12,662 | 29,826 | 14,246 | 102,379 | 98,732 | 103,591 | 104,409 |
| Total United States | 44,865 | 16,545 | 8,491 | 27,272 | 15,871 | 113,044 | 43,874 | 16,259 | 12,669 | 29,826 | 14,246 | 116,874 | 111,088 | 115,581 | 111,973 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{6}$ | 2,466 | - | - | - | - | 2,466 | 2,353 | - | - | - | - | 2,353 | 1,957 | 1,000 | 970 |
| Personal | 2,398 | 112 | 9 | - | - | 2,519 | 2,151 | 106 | 18 | - | - | 2,275 | 2,051 | 1,182 | 2,163 |
| Credit cards | 228 | 105 | - | - | - | 333 | 208 | 104 |  | - | - | 312 | 255 | 159 | 163 |
| Small business | - | - | - | . | . |  | . | 4 | - | - | - |  | . | . |  |
| Retail | 5,092 | 217 | 9 | - | - | 5,318 | 4,712 | 210 | 18 | - | - | 4,940 | 4,263 | 2,341 | 2,296 |
| Business | 12,811 | 5,047 | 4,947 | 9,220 | 8.541 | 40,566 | 15,532 | 5,181 | 5,896 | 5,894 | 11,050 | 43,553 | 44,085 | 40,229 | 45,893 |
| Sovereign | 649 | 812 | 2,771 | 724 | 8,785 | 13,741 | 952 | 815 | 2,239 | 1,065 | 11,505 | 16,576 | 14,481 | 14,617 | 13,760 |
| Bank | 2,118 | 2,364 | 19,680 | 39,694 | 25,037 | 88,893 | 3,861 | 1,995 | 20,947 | 41,621 | 24,947 | 93,371 | 84,999 | 92,166 | 89,602 |
| Wholesale | 15,578 | 8,223 | 27,398 | 49,638 | 42,363 | 143,200 | 20,345 | 7,991 | 29,082 | 48,580 | 47,502 | 153,500 | 143,565 | 147,012 | 149,255 |
| Total Other International | 20,670 | 8,440 | 27,407 | 49,638 | 42,363 | 148,518 | 25,057 | 8,201 | 29,100 | 48,580 | 47,502 | 158,440 | 147,828 | 149,353 | 151,551 |
| Total exposure | 297,169 | 109,366 | 81,878 | 107,099 | 75,428 | 670,940 | 303,040 | 108,172 | 89,600 | 115,687 | 86,952 | 703,451 | 675,042 | 698,238 | 690,323 |

${ }^{1}$ Based on residence of borrower.
Includes contingent liabilities such as letters of credit and guarantees, and available-for-sale debt securities.
Includes repurtase and reverse repurchase agreements and securities borrowing and lending transactions.
Total exposure represents exposure es in master netting agreements.

Exposure under Basel II asset classes of qualitying revolving retail and other retail are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal.
Includes certain synthetic mortgage securitizations.

| EXPOSURE COVERED BY CREDIT RISK MITIGATION ${ }^{1}$ (C\$MM) | Q1/09 |  |  |  | Q4/08 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized |  | AIRB <br> Guarantees $/$ <br> credit <br> derivatives | Total | Standardized |  | AIRB <br> Guarantees/ <br> credit <br> derivatives | Total |
|  | Eligible financial collateral ${ }^{2}$ | Guarantees/ credit derivatives |  |  | Eligible financial collateral ${ }^{2}$ | Guarantees/ credit derivatives |  |  |
| Retail |  |  |  |  |  |  |  |  |
| Residential mortgages | - | 186 | 23,327 | 23,513 | - | 169 | 30,438 | 30,607 |
| Personal | - | 2,247 | 1,159 | 3,406 | - | 2,973 | 1,172 | 4,145 |
| Credit cards | - | - | - | - | - | - | - | - |
| Small business | - | - | 232 | 232 | - | - | 226 | 226 |
|  | - | 2,433 | 24,718 | 27,151 | - | 3,142 | 31,836 | 34,978 |
| Wholesale |  |  |  |  |  |  |  |  |
| Business | 2,455 | - | 538 | 2,993 | 791 | - | 468 | 1,259 |
| Sovereign | - | - | - | - | - | - | - | - |
| Bank | 20,619 | - | - | 20,619 | 24,905 | - | - | 24,905 |
|  | 23,074 | - | 538 | 23,612 | 25,696 | - | 468 | 26,164 |
| Total exposure covered by credit risk mitigation | 23,074 | 2,433 | 25,256 | 50,763 | 25,696 | 3,142 | 32,304 | 61,142 |

CREDIT EXPOSURE BY RESIDUAL CONTRACTUAL MATURITY
(C\$ MM)

| Q1/09 |  |  |  | Q4/08 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residual contractual maturity term |  |  |  | Residual contractual maturity term |  |  |  |
| Within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over <br> 5 years | Total | Within 1 year | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Total |

Lending-related
Outstanding loans and acceptances
Undrawn commitments
Other $^{3}$

## Trading-related <br> Repo-style transactions ${ }^{4}$ <br> Over-the-counter derivatives ${ }^{5}$

Total exposure ${ }^{6}$

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 127,936 | 135,763 | 33,470 | 297,169 | 128,508 | 144,774 | 29,758 | 303,040 |
| 84,876 | 21,738 | 2,752 | 109,366 | 82,384 | 22,863 | 2,925 | 108,172 |
| 66,140 | 12,197 | 3,541 | 81,878 | 78,722 | 8,340 | 2,538 | 89,600 |
| 278,952 | 169,698 | 39,763 | 488,413 | 289,614 | 175,977 | 35,221 | 500,812 |
|  |  |  |  |  |  |  |  |
| 107,099 | - | - | 107,099 | 115,687 | - | - | 115,687 |
| 21,735 | 27,843 | 25,850 | 75,428 | 35,139 | 27,337 | 24,476 | 86,952 |
| 128,834 | 27,843 | 25,850 | 182,527 | 150,826 | 27,337 | 24,476 | 202,639 |
| 407,786 | 197,541 | 65,613 | 670,940 | 440,440 | 203,314 | 59,697 | 703,451 |

CREDIT EXPOSURE OF PORTFOLIOS UNDER THE STANDARDIZED APPROACH BY RISK WEIGH7


| Risk weight |  |
| :--- | ---: |
| $0 \%$ | 796 |
| $20 \%$ | 34,605 |
| $35 \%$ | 1,718 |
| $50 \%$ | 120 |
| $75 \%$ | 13,560 |
| $100 \%$ | 44,246 |
| $150 \%$ | 1,376 |
| Total | 96,670 |

[^11]| RETAIL CREDIT EXPOSURE |
| :--- |
| BY PORTFOLIO AND RISK CATEGORY |
| (C\$MM) |


| Low risk $(0.00 \%-1.00 \%)$ <br> Medium risk $(1.10 \%-6.40 \%)$ <br> High risk $(6.50 \%-99.99 \%)$ <br> Impaired (100\%) <br> Total exposure ${ }^{1}$ |
| :--- |
| WHOLESALE CREDIT EXPOSURE <br> BY PORTFOLIO AND RISK RATING <br> (C\$ MM, except percentage amounts) |



|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 9,730 | 14,313 | $0.02 \%$ | $25.31 \%$ | $63.47 \%$ | $10.15 \%$ |
| 16,034 | 19,888 | $0.07 \%$ | $35.83 \%$ | $66.46 \%$ | $24.40 \%$ |
| 31,050 | 28,419 | $0.26 \%$ | $35.31 \%$ | $55.61 \%$ | $43.23 \%$ |
| 54,238 | 38,796 | $1.13 \%$ | $26.22 \%$ | $39.59 \%$ | $74.68 \%$ |
| 17,633 | 7,558 | $3.74 \%$ | $25.97 \%$ | $35.88 \%$ | $97.16 \%$ |
| 3,864 | 987 | $18.36 \%$ | $24.14 \%$ | $36.10 \%$ | $152.04 \%$ |
| 2,641 | 306 | $100.00 \%$ | $11.56 \%$ | $46.30 \%$ | $134.55 \%$ |
| 135,190 | 110,267 | $3.49 \%$ | $29.00 \%$ | $55.19 \%$ | $63.16 \%$ |
|  |  |  |  |  |  |
| 2,182 | 7,558 | $0.01 \%$ | $22.71 \%$ | $49.41 \%$ | $3.27 \%$ |
| 1,688 | 1,971 | $0.04 \%$ | $32.10 \%$ | $43.72 \%$ | $9.19 \%$ |
| 666 | 823 | $0.15 \%$ | $26.52 \%$ | $59.74 \%$ | $26.25 \%$ |
| 164 | 476 | $0.95 \%$ | $8.00 \%$ | $42.39 \%$ | $58.14 \%$ |
| 21 | 6 | $4.05 \%$ | $34.17 \%$ | $13.01 \%$ | $92.25 \%$ |
| 5 | 2 | $29.98 \%$ | $0.08 \%$ | $20.00 \%$ | $100.20 \%$ |
| - | - |  |  |  |  |
| 4,726 | 10,836 | $0.12 \%$ | $26.12 \%$ | $49.46 \%$ | $10.98 \%$ |
| 7 |  |  |  |  |  |
| 444 | 2,747 | $0.03 \%$ | $30.69 \%$ | $36.08 \%$ | $6.33 \%$ |
| 4,793 | 13,236 | $0.03 \%$ | $33.09 \%$ | $52.30 \%$ | $10.25 \%$ |
| 1,544 | 2,276 | $0.06 \%$ | $35.04 \%$ | $44.38 \%$ | $10.79 \%$ |
| 1,008 | 1,728 | $0.41 \%$ | $17.43 \%$ | $14.76 \%$ | $74.20 \%$ |
| 173 | 549 | $1.48 \%$ | $24.35 \%$ | $38.06 \%$ | $66.34 \%$ |
| 137 | 1 | $15.00 \%$ | $2.00 \%$ | $10.00 \%$ | $100.00 \%$ |
| - | - |  |  |  |  |
| 8,099 | 20,537 | $0.37 \%$ | $30.67 \%$ | $48.08 \%$ | $20.81 \%$ |
|  |  |  |  |  |  |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 10,673 | 16,629 | $0.02 \%$ | $27.26 \%$ | $61.20 \%$ | $9.78 \%$ |
| 14,429 | 17,776 | $0.07 \%$ | $35.02 \%$ | $64.77 \%$ | $26.56 \%$ |
| 33,819 | 29,594 | $0.25 \%$ | $35.63 \%$ | $54.89 \%$ | $44.24 \%$ |
| 53,535 | 38,397 | $1.14 \%$ | $27.00 \%$ | $40.70 \%$ | $76.48 \%$ |
| 17,796 | 8,298 | $3.80 \%$ | $25.64 \%$ | $36.46 \%$ | $97.91 \%$ |
| 4,012 | 1,025 | $17.28 \%$ | $24.02 \%$ | $36.24 \%$ | $148.64 \%$ |
| 2,195 | 280 | $100.00 \%$ | $16.26 \%$ | $46.60 \%$ | $177.00 \%$ |
| 136,459 | 111,999 | $3.13 \%$ | $29.57 \%$ | $54.03 \%$ | $64.53 \%$ |
|  |  |  |  |  |  |
| 2,357 | 7,669 | $0.01 \%$ | $22.31 \%$ | $48.57 \%$ | $3.27 \%$ |
| 1,765 | 1,880 | $0.04 \%$ | $31.45 \%$ | $44.30 \%$ | $9.86 \%$ |
| 769 | 662 | $0.14 \%$ | $25.23 \%$ | $60.08 \%$ | $31.21 \%$ |
| 126 | 489 | $0.92 \%$ | $10.77 \%$ | $37.14 \%$ | $44.22 \%$ |
| 22 | 7 | $4.07 \%$ | $33.97 \%$ | $12.64 \%$ | $92.19 \%$ |
| 5 | 2 | $29.97 \%$ | $0.10 \%$ | $20.00 \%$ | $100.24 \%$ |
| - | - |  |  |  |  |
| 5,044 | 10,709 | $0.11 \%$ | $25.70 \%$ | $49.04 \%$ | $11.33 \%$ |
|  |  |  |  |  |  |
| 1,423 | 3,512 | $0.03 \%$ | $26.69 \%$ | $55.94 \%$ | $7.50 \%$ |
| 4,463 | 12,331 | $0.03 \%$ | $36.31 \%$ | $47.42 \%$ | $8.97 \%$ |
| 1,972 | 2,331 | $0.05 \%$ | $34.19 \%$ | $47.17 \%$ | $10.34 \%$ |
| 1,255 | 2,492 | $0.40 \%$ | $16.39 \%$ | $13.88 \%$ | $73.46 \%$ |
| 166 | 477 | $1.53 \%$ | $23.20 \%$ | $40.59 \%$ | $66.32 \%$ |
| 313 | 2 | $12.40 \%$ | $8.63 \%$ | $7.69 \%$ | $29.21 \%$ |
| - | - |  |  |  |  |
| 9,592 | 21,145 | $0.51 \%$ | $30.71 \%$ | $47.76 \%$ | $19.13 \%$ |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

[^12]| FAIR VALUE OF DERIVATIVE INSTRUMENTS (C\$MM) | Q1/09 <br> Fair value |  | Q4/08 <br> Fair value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Positive | Negative | Positive | Negative |
| Held or issued for trading purposes | 134,866 | 123,499 | 129,061 | 123,762 |
| Held or issued for other than trading purposes | 11,190 | 7,265 | 8,922 | 6,699 |
| Total gross fair values before netting ${ }^{1}$ | 146,056 | 130,764 | 137,983 | 130,461 |
| Impact of master netting agreements <br> With intent to settle net or simultaneously ${ }^{2}$ | (568) | (568) | $(1,756)$ | $(1,756)$ |
| Without intent to settle net or simultaneously <br> Total | $(93,998)$ <br> 51,490 | $(93,998)$ <br> 36,198 | $(76,179)$ <br> 60,048 | $(76,179)$ <br> 52,526 |


| DERIVATIVE-RELATED CREDIT RISK |
| :--- |
| (C\$ MM) |
|  |



| Q4/08 |  |  |  |
| :---: | :---: | :---: | :---: |
| Notional <br> amount $^{4}$ | Replacement <br> cost | Credit <br> equivalent <br> amount | Risk- <br> adjusted <br> balance |

Forward rate agreement<br>Swap<br>Options purchased<br>oreign exchange contracts<br>Forward contracts<br>Swaps<br>Options purchased<br>Credit derivatives ${ }^{6}$<br>Other contracts ${ }^{7}$<br>Total derivatives ${ }^{8}$

## REALIZED GAINS AND LOSSES ON AVAILABLE-FOR-SALE SECURITIES <br> (C\$MM)

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 265,042 | 329 | 430 | 244 |
| $2,758,202$ | 7,743 | 12,938 | 4,106 |
| 92,607 | 353 | 729 | 230 |
| $3,115,851$ | 8,425 | 14,097 | 4,580 |
|  |  |  |  |
| 901,723 | 16,438 | 19,797 | 3,938 |
| 371,187 | 9,692 | 19,212 | 3,806 |
| 46,398 | 508 | 1,101 | 274 |
| $1,319,308$ | 26,638 | 40,110 | 8,018 |
| 272,524 | 5,607 | 10,344 | 8,130 |
| 87,973 | 12,979 | 17,680 | 5,168 |
| $4,795,656$ | 53,649 | 82,231 | 25,896 |
|  |  |  |  |


| 22 | 16 |
| :---: | :---: |
| $(290)$ | $(403)$ |
| $(268)$ | $(387)$ |

[^13]| CALCULATION OF ROE AND RORC ${ }^{1}$ (CS MM, except for percentage amounts) | Q109 | Q4/08 | Q3/08 | Q2108 | Q1/08 | Q4/07 | Q3107 | Q2107 | Q107 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 686 | 669 | 702 | 597 | 666 | 789 | 588 | 558 | 581 | 2,634 | 2,516 | 2,104 |
| Average risk capital ${ }^{2}$ | 5,250 | 5,250 | 5,150 | 4,900 | 4,900 | 5,450 | 5,250 | 5,200 | 5,050 | 5,050 | 5,250 | 4,700 |
| Add: Average goodwill and other intangibles | 1,750 | 1,800 | 1,750 | 1,900 | 2,000 | 1,900 | 2,000 | 2,050 | 2,000 | 1,850 | 1,950 | 1,800 |
| Average attributed capital ${ }^{2}$ | 7,000 | 7,050 | 6,900 | 6,800 | 6,900 | 7,350 | 7,250 | 7,250 | 7,050 | 6,900 | 7,200 | 6,500 |
| ROE ${ }^{3}$ | 38.9\% | 37.7\% | 40.4\% | 35.8\% | 38.5\% | 42.7\% | 32.2\% | 31.7\% | 32.7\% | 38.1\% | 34.9\% | 32.2\% |
| Return on risk capital (RORC) ${ }^{4}$ | 51.8\% | 50.8\% | 54.1\% | 49.5\% | 54.1\% | 57.6\% | 44.4\% | 44.2\% | 45.6\% | 52.2\% | 48.1\% | 44.6\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 122 | 112 | 182 | 180 | 179 | 178 | 174 | 192 | 209 | 653 | 753 | 598 |
| Average risk capital ${ }^{2}$ | 1,150 | 1,050 | 1,050 | 1,000 | 950 | 1,150 | 1,200 | 1,200 | 1,150 | 1,000 | 1,150 | 1,050 |
| Add: Average goodwill and other intangibles | 2,800 | 2,600 | 2,400 | 1,100 | 1,050 | 1,100 | 1,150 | 1,100 | 1,250 | 1,800 | 1,150 | 1,100 |
| Average attributed capital ${ }^{2}$ | 3,950 | 3,650 | 3,450 | 2,100 | 2,000 | 2,250 | 2,350 | 2,300 | 2,400 | 2,800 | 2,300 | 2,150 |
| ROE ${ }^{3}$ | 12.3\% | 12.3\% | 21.0\% | 34.8\% | 35.5\% | 31.7\% | 29.4\% | 34.3\% | 34.4\% | 23.3\% | 32.4\% | 27.8\% |
| Return on risk capital (RORC) ${ }^{4}$ | 41.8\% | 42.8\% | 69.5\% | 72.4\% | 76.7\% | 62.4\% | 58.6\% | 66.4\% | 73.1\% | 64.9\% | 65.1\% | 59.3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 110 | 58 | 136 | 103 | 88 | 101 | 101 | 51 | 184 | 385 | 437 | 298 |
| Average risk capital ${ }^{2}$ | 1,150 | 1,000 | 1,100 | 1,100 | 950 | 1,200 | 1,250 | 1,250 | 1,300 | 1,050 | 1,250 | 1,350 |
| Add: Average goodwill and other intangibles | 150 | 150 | 100 | 150 | 150 | 150 | 150 | 150 | 150 | 100 | 150 | 100 |
| Average attributed capital ${ }^{2}$ | 1,300 | 1,150 | 1,200 | 1,250 | 1,100 | 1,350 | 1,400 | 1,400 | 1,450 | 1,150 | 1,400 | 1,450 |
| ROE ${ }^{3}$ | 33.7\% | 20.1\% | 44.6\% | 34.1\% | 31.7\% | 29.1\% | 28.7\% | 15.1\% | 50.0\% | 32.8\% | 31.2\% | 20.5\% |
| Return on risk capital (RORC) ${ }^{4}$ | 38.3\% | 23.0\% | 50.1\% | 38.1\% | 36.0\% | 32.2\% | 31.9\% | 17.0\% | 55.7\% | 37.1\% | 34.7\% | 22.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| International Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | (156) | (213) | (22) | 33 | 28 | 17 | 83 | 63 | 65 | (174) | 228 | 254 |
| Average risk capital ${ }^{2}$ | 3,050 | 2,450 | 2,300 | 2,150 | 1,750 | 1,900 | 2,100 | 2,050 | 1,800 | 2,150 | 1,950 | 1,600 |
| Add: Average goodwill and other intangibles | 5,500 | 5,000 | 3,300 | 2,400 | 1,400 | 1,400 | 1,550 | 1,450 | 1,150 | 3,050 | 1,400 | 800 |
| Average attributed capital ${ }^{2}$ | 8,550 | 7,450 | 5,600 | 4,550 | 3,150 | 3,300 | 3,650 | 3,500 | 2,950 | 5,200 | 3,350 | 2,400 |
| ROE ${ }^{3}$ | (7.3)\% | (11.4)\% | (1.6)\% | 3.0\% | 3.5\% | 2.2\% | 9.0\% | 7.4\% | 8.8\% | (3.4)\% | 6.9\% | 10.6\% |
| Return on risk capital (RORC) ${ }^{4}$ | (20.3)\% | (34.9)\% | (3.8)\% | 6.3\% | 6.4\% | 3.8\% | 15.5\% | 12.7\% | 14.2\% | (8.1)\% | 11.7\% | 16.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 214 | 577 | 263 | 8 | 299 | 181 | 354 | 345 | 392 | 1,147 | 1,272 | 1,342 |
| Average risk capital ${ }^{2}$ | 7,050 | 5,650 | 5,050 | 3,900 | 4,100 | 3,750 | 3,900 | 4,100 | 3,900 | 4,700 | 3,900 | 3,450 |
| Add: Average goodwill and other intangibles | 1,050 | 1,000 | 850 | 900 | 850 | 900 | 900 | 850 | 850 | 900 | 900 | 800 |
| Average attributed capital ${ }^{2}$ | 8,100 | 6,650 | 5,900 | 4,800 | 4,950 | 4,650 | 4,800 | 4,950 | 4,750 | 5,600 | 4,800 | 4,250 |
| ROE ${ }^{3}$ | 10.4\% | 34.6\% | 17.7\% | 0.7\% | 23.9\% | 15.4\% | 29.3\% | 28.5\% | 32.8\% | 20.5\% | 26.6\% | 31.5\% |
| Return on risk capital (RORC) ${ }^{4}$ | 12.0\% | 40.5\% | 20.8\% | 0.8\% | 29.1\% | 19.3\% | 35.9\% | 34.4\% | 39.9\% | 24.5\% | 32.5\% | 38.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Support |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income (loss) available to common shareholders | 36 |  | (26) | (16) | (39) | 34 | 69 | 48 | 47 | (191) | 198 | 101 |
| Average risk capital and other ${ }^{2,5}$ | 2,000 | 1,100 | 1,100 | 1,100 | 1,000 | 950 | 1,000 | 850 | 900 | 1,100 | 950 | 600 |
| Add: Average unattributed capital | $(1,850)$ | (50) | 1,100 | 2,800 | 3,500 | 2,450 | 1,650 | 1,550 | 1,850 | 1,900 | 1,850 | 2,550 |
| Average attributed capital ${ }^{2}$ | 150 | 1,050 | 2,200 | 3,900 | 4,500 | 3,400 | 2,650 | 2,400 | 2,750 | 3,000 | 2,800 | 3,150 |
| ROE ${ }^{3}$ | 96.5 \% | (42.7)\% | (4.8)\% | (1.7)\% | (3.3)\% | 3.9\% | 10.2\% | 8.0\% | 6.7\% | (6.4)\% | 7.0\% | 3.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income available to common shareholders | 1,012 | 1,093 | 1,235 | 905 | 1,221 | 1,300 | 1,369 | 1,257 | 1,478 | 4,454 | 5,404 | 4,668 |
| Average risk capital ${ }^{2}$ | 18,700 | 16,500 | 15,750 | 14,150 | 13,650 | 14,400 | 14,700 | 14,650 | 14,100 | 15,050 | 14,450 | 12,750 |
| Average common equity | 29,050 | 27,000 | 25,250 | 23,400 | 22,600 | 22,300 | 22,100 | 21,800 | 21,350 | 24,650 | 21,850 | 19,900 |
| ROE - Continuing Operations | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 23.6\% | 27.5\% | 18.1\% | 24.7\% | 23.3\% |
| ROE ${ }^{3}$ | 13.8\% | 16.1\% | 19.5\% | 15.7\% | 21.5\% | 23.1\% | 24.5\% | 23.6\% | 27.5\% | 18.1\% | 24.7\% | 23.5\% |
| Return on risk capital (RORC) - Continuing Operations | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 29.6\% | 37.4\% | 37.0\% |
| RORC ${ }^{4}$ | 21.5\% | 26.3\% | 31.1\% | 26.0\% | 35.6\% | 35.8\% | 36.9\% | 35.2\% | 41.6\% | 29.6\% | 37.4\% | 36.7\% |

${ }^{1}$ Average risk capital, Goodwill and intangible capital, and Average attributed capital represent rounded figures. These amounts are calculated using methods intended to approximate the average of the daily balances for the period. ROE and RORC
measures are based on actual balances before rounding.
${ }^{2}$ Average risk capital includes Credit, Market (trading and non-trading), Insurance, Operational, Business and fixed assets risk capital. Average attributed capital includes risk capital plus the net amounts of goodwill and intangibles capital.
Business segment ROE is based on Average attributed capital. Unattributed capital is reported in Corporate Support and included in its calculation of ROE.
RORC is based on Average risk capital only. Segment ROE is based on Average attributed capital. We do not report RORC for Corporate Support as it is not considered meaningful.
${ }^{5}$ Other includes soffware intangible assets reclassified from Premises and equipment in Q1/09 on adoption of CICA Handbook section 3064 Goodwill and Other Intangible Assets.


[^0]:    Commencing Q108, capital ratios and risk-adju
    Effective Q2/08, the OSFI amended the treatment of the
    ${ }^{3}$ Risk-adjusted assets for Aprii 30,2007 was revised in Q3/07 to reflect a $\$ 563$ million adjustment related to equity derivative contracts.
    ${ }^{4}$ Common shares outstanding at end of period includes Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation). Average common shares outstanding excludes Treasury shares.
    ${ }_{6}^{5}$ Closing share price divided by diluted earnings per share.
    Calculated using number of common shares outstanding, except as noted.
    ${ }^{7}$ Bank branches which provide banking services directly to clients.

[^1]:    ${ }^{1}$ In Q4/07 Non-interest income - Other includes a $\$ 326$ million gain related to the Visa Inc. restructuring
    ${ }^{2}$ Includes precious metals.

[^2]:    Stock-based compensation includes the cost of stock options, stock appreciation rights, performance deferred shares, deferred compensation plans and the impact of related economic hedges.
    ${ }^{2}$ Comparative information has been reclassified as a result of adopting CICA Handbook Section 3064
    ${ }^{3}$ In Q4/08, Other includes reduction of the Enron-related litigation provision of $\$ 542$ million.

[^3]:    ${ }^{1}$ Reported results include securitized residential mortgage and credit card loans and related amounts for income and provision for credit losses. The average securitized residential mortgage and credit card loans included as at January 31 , 2009 were $\$ 33$ billion and $\$ 4$ billion, respectively. Securitized residential mortgages and credit card loans are included in Total assets, Total earning assets, Loans and acceptances, Residential mortgage, Credit cards and AUA to better reflect how the assets are managed.
    ${ }^{2}$ Includes income taxes and non-controlling interest in net income of subsidiaries.
    As at Q1/09, average personal secured loans was $\$ 24,600$ million and average personal unsecured loans was $\$ 23,800$ million.
    ${ }^{4}$ Excludes the amortization of computer software intangibles.

[^4]:    Includes income taxes and non-controlling interest in net income of subsidiaries.
    Q1/09 Global Asset Management - AUM excludes $\$ 2.4$ billion in assets held by clients of Phillips, Hager \& North Investment Management Ltd. for which we earn either a nominal or no management fee
    ${ }^{3}$ Excludes the amortization of computer software intangibles.

[^5]:    ${ }^{1}$ Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users
    ${ }^{2}$ Reflects net of amounts securitized. Refer to the Loan securitization information on page 18
    ${ }^{3}$ Comparative information has been reclassified as a result of adopting CICA Handbook Section 3064
    ${ }^{4}$ Relates to assets and liabilities of discontinued operations (RBC Mortgage Company). For further information, refer to Discontinued Operations on page 14.

[^6]:    Opening retained earnings as at November 1, 2006 has been restated. Refer to Notes to Users.
    ${ }^{2}$ The transition adjustment relates to the implementation of the financial instruments accounting standards on November 1, 2006.

[^7]:    The amounts include assets that we have securitized but continue to service

[^8]:    Total Loans and Acceptances 28.789
    ${ }^{1}$ Wholesale - Real estate and related loans and acceptances in $\mathrm{Q} 1 / 09$ is comprised of amounts based in Canada of $\$ 10.4$ billion, United States of $\$ 11.5$ billion and Other International of $\$ 1.8$ billion
    ${ }^{2}$ Wholesale - Other in Q1/09 related to other services $\$ 11.2$ billion, financing products $\$ 5.0$ billion, holding and investments $\$ 4.3$ billion, health $\$ 2.6$ billion, and other $\$ 2.8$ billion.

[^9]:    ${ }^{1}$ Wholesale - Real estate and related Gross Impaired Loans in $\mathrm{Q} 1 / 09$ is comprised of loans based in Canada of $\$ 48$ million and United States of $\$ 1,402$ million
    ${ }^{2}$ Wholesale - Other in Q1/09 related to financing products $\$ 204$ million, other services $\$ 161$ million, holding and investments $\$ 26$ million, health $\$ 21$ million and other $\$ 164$ million.
    ${ }^{3}$ Geographic information is based on residence of borrower.

[^10]:    Wholesale - Real estate and related provision for credit losses in Q1/09 is comprised of losses based in Canada of $\$ 5$ million and United States of $\$ 124$ million.
    ${ }^{2}$ Wholesale - Other in Q1/09 related to financing products, (\$1) million; other services, $\$ 9$ million; health, $\$ 3$ million; holding and investments, $\$ 1$ million; and other, $\$ 12$ million.
    ${ }^{3}$ Geographic information is based on residence of borrower

[^11]:    ${ }^{1}$ Under the AIRB approach, disclosure on eligible financial collateral is not required as the benefit the collateral provides has been taken into account in the Loss Given Default (LGD) estimates in our internal LGD risk rating system ${ }^{2}$ Eligible financial collateral includes cash and deposit, gold, as well as qualifying debt securities, equities and mutual funds
    ${ }^{3}$ Includes contingent liabilities such as letters of credit and guarantees, and available-for-sale debt securities
    Includes repurchase and reverse repurchase agreements and securities borrowing and lending transactions.
    ${ }^{5}$ Credit equivalent amount after factoring in master netting agreements.
    ${ }^{6}$ Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation ${ }^{7}$ Gross exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation.

[^12]:    ${ }^{1}$ Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before any specific allowances and
    does not reflect the impact of credit risk mitigation such as guarantees. Exposure under Basel II asset classes of qualifying revolving retail and other retail
    are largely included within Personal and Credit cards, while home equity lines of credit are included in Personal.
    ${ }^{2}$ Ratings 8-10 or above are regarded as investment grade while ratings $11-13$ or below to $17-20$ inclusive are non-investment grade. Ratings $21-22$ represent impaired/default.
    Total exposure includes loans and acceptances outstanding and undrawn commitments and represents exposure at default, which is the
    expected gross exposure upon the default of an obligor. This amount is before any specific allowances and does not reflect the impact of credit risk mitigation
    Represents the exposure-weighted average of probability of default (PD), LGD rate, exposure at default (EAD) rate and risk weight within each internal rating EAD rate is a percentage of undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a default.

[^13]:     Positive year-end fair values exclude market and credit valuation adjustments of $\$(1,380)$ million ( $\mathrm{Q} 4 / 08$ - $\$(1,117)$ million) and margin requirements of $\$ 268$ million ( $\mathrm{Q} 4 / 08$ - $\$ 1,024$ million).
    ${ }^{2}$ Impact of offsetting credit exposures on contracts where we have both a legally enforceable master netting agreement in place and we intend to settle the contracts on either a net basis or simultaneously.
    Additional impact of offsetting credit exposures on contracts where we have a legally enforceable master netting agreement in place but do not intend to settle the contracts on a net basis or simultaneously
    
    ${ }^{5}$ Calculated using quidelines issued by OSFI under the BASEL II framework.
    ${ }^{6}$ Comprises credit default swaps, total return swaps and credit default baskets. The above excludes credit derivatives issued for other-than-trading purposes related to bought and sold protection with a replacement cost of $\$ 384$ million (Q4/08-\$400 million). Credit derivatives issued for other-than-trading purposes related to sold protection with a replacement cost of $\$ 1$ million ( $\mathrm{Q} 4 / 08$ - $\$ 3$ million), credit equivalent amount of $\$ 165$ million (Q4/08-\$147 million) and risk-adjusted asset amount of $\$ 58$ million ( $\mathrm{Q} 4 / 08$ - $\$ 35$ million) which were given guarantee treatment per OSFI guidance
    ${ }^{7}$ Comprises precious metal, commodity and equity-linked derivative contracts.
    ${ }^{8}$ The total credit equivalent amount after netting includes collateral applied of $\$ 5,788$ million (Q4/08-\$4,721 million)

