



Third Quarter 2011 Results

AUGUST 26th

Financial information is presented on a continuing operations basis, in Canadian dollars and is based on Canadian GAAP, unless otherwise indicated.

Caution regarding forward-looking statements



From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the *United States Private Securities Litigation Reform Act of 1995* and any applicable Canadian securities legislation. We may make forward-looking statements in this presentation and in the accompanying management's comments and responses to questions during the August 26th, 2011 analyst conference call (Q3 presentation), in other filings with Canadian regulators or the SEC, in reports to shareholders and in other communications. Forward-looking statements in this presentation include, but are not limited to, statements relating to our vision, aspiration, and strategic goals. The forward-looking information contained in this presentation is presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented, and our vision, aspiration, and strategic goals, and may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as "believe", "expect", "foresee", "forecast", "anticipate", "intend", "estimate", "goal", "plan" and "project" and similar expressions of future or conditional verbs such as "will", "may", "should", "could" or "would".

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our vision, aspiration, and strategic goals will not be achieved. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors – many of which are beyond our control and the effects of which can be difficult to predict – include: credit, market, operational and liquidity and funding risks, and other risks discussed in the Risk management section of our Q3 2011 Report to Shareholders and our 2010 Annual Report; general business, economic and financial market conditions in Canada, the United States and certain other countries in which we conduct business, including the effects of the European sovereign debt crisis and the lowering of the U.S. long term credit rating by Standard and Poor's; changes in accounting standards, policies and estimates, including changes in our estimates of provisions, allowances and valuations; the effects of changes in government fiscal, monetary and other policies; the effects of competition in the markets in which we operate; the impact of changes in laws and regulations, including tax laws, changes to and new interpretations of risk-based capital guidelines, and reporting instructions and liquidity regulatory guidance, and the *Dodd-Frank Wall Street Reform and Consumer Protection Act* and the regulations to be issued thereunder; judicial or regulatory judgments and legal proceedings; the accuracy and completeness of information concerning our clients and counterparties; our ability to successfully execute our strategies and to complete and integrate strategic acquisitions and joint ventures successfully; and development and integration of our distribution networks.

We caution that the foregoing list of risk factors is not exhaustive and other factors could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Except as required by law, we do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

Additional information about these and other factors can be found in the Risk management section of our Q3 2011 Report to Shareholders and the Risk management and Overview of other risks sections of our 2010 Annual Report.

Information contained in or otherwise accessible through the websites mentioned does not form part of this Q3 presentation. All references in this Q3 presentation to websites are inactive textual references and are for your information only.

Overview

Gordon M. Nixon
President and Chief Executive Officer

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Earnings review



- Earnings reflected a \$1,573 million loss related to the announced sale of our U.S. bank, comprised primarily of a write-down of \$1.3 billion of goodwill and intangibles, which are now classified as discontinued operations. As a result, Q3/11 net loss was \$92 million.

Results from Continuing Operations ⁽¹⁾			
	Q3 2011	Q2 2011	Q3 2010
Net income (\$ millions)	\$ 1,566	\$ 1,579	\$ 1,384
Diluted earnings per share (EPS)	\$ 1.04	\$ 1.05	\$ 0.92
Return on common equity (ROE)	16.7%	17.6%	15.6%

- Net income of \$1.6 billion driven by strong business growth in Canadian Banking, Wealth Management and our corporate and investment banking business in Capital Markets.
- Strong capital position: Tier 1 capital ratio of 13.2% and Tier 1 common ratio of 10.3%.⁽²⁾

(1) All financial information in this presentation is presented on a continuing operations basis, unless otherwise noted.

(2) Tier 1 Capital and Tier 1 common ratio are presented on a consolidated basis.

Where we are going



Vision

Always earning the right to be our clients' first choice

Aspiration

To be a top performing diversified financial institution

Goals

In Canada, to be the undisputed leader in financial services

Globally, to be a leading provider of capital markets and wealth management solutions

In targeted markets, to be a leading provider of select financial services complementary to our core strengths

Risk Review

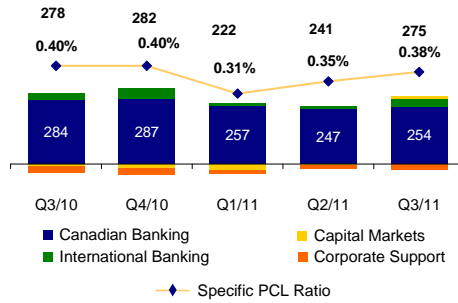
Morten Friis
Chief Risk Officer

Specific provision for credit losses (PCL)



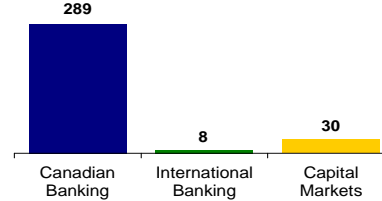
Specific PCL of \$275 million

(\$ millions)



Average Balances of Loans and Acceptances

(\$ billions)



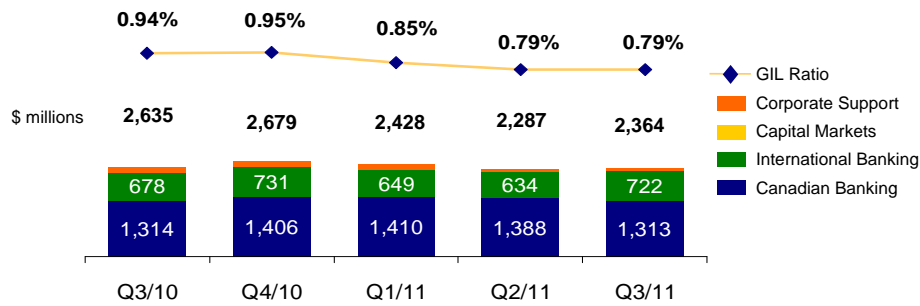
- Canadian Banking**
PCL up \$7 million QoQ mainly reflecting higher provisions in our business lending portfolio.
- International Banking**
PCL up \$25 million QoQ reflecting higher provisions in our Caribbean commercial portfolio mainly related to two accounts.
- Capital Markets**
PCL of \$8 million, compared to a recovery of \$5 million in the prior quarter largely reflecting a single loan in our corporate portfolio.

Specific PCL Ratio ⁽¹⁾

	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11
Canadian Banking	0.41%	0.41%	0.36%	0.36%	0.35%
International Banking	1.32%	1.96%	0.53%	0.61%	1.82%
Corporate Support	(0.12)%	(0.31)%	(0.37)%	(0.06)%	0.10%

(1) Specific PCL Ratio: specific PCL as a percentage of average net loans and acceptances, annualized.

Gross impaired loans (GIL)



GIL Ratio ⁽¹⁾

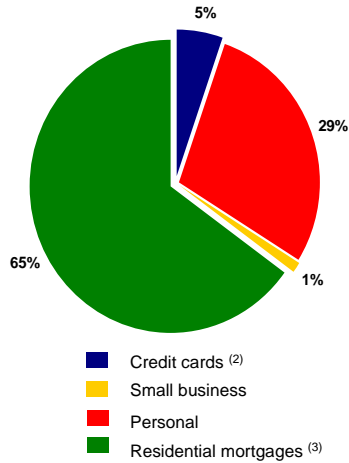
	Q3/10	Q4/10	Q1/11	Q2/11	Q3/11
Canadian Banking	0.48%	0.51%	0.50%	0.49%	0.45%
International Banking	7.22%	7.87%	7.71%	7.97%	9.08%
Capital Markets	1.70%	1.41%	0.82%	0.70%	0.88%

(1) GIL Ratio: gross impaired loans as a percentage of related average net loans and acceptances, annualized.

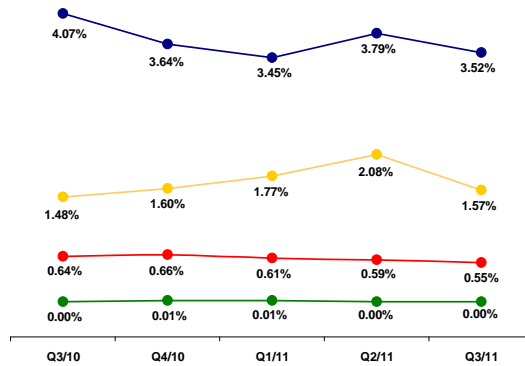
Credit quality – Canadian Banking retail portfolio



Average Retail Loans of \$247 billion



Specific PCL Ratio by Product ⁽¹⁾



- (1) Specific PCL Ratio: specific PCL as a percentage of average net loans and acceptances, annualized.
- (2) Includes securitized credit cards.
- (3) Includes securitized residential mortgages.

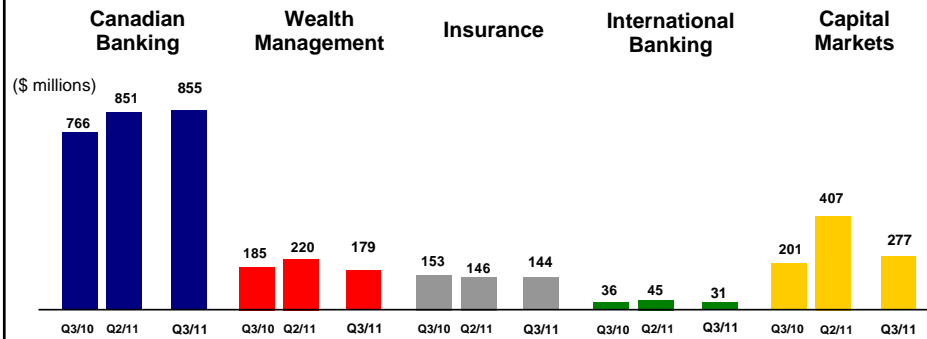
Financial Review

Janice Fukakusa
 Chief Administrative Officer
 and Chief Financial Officer

Q3 2011 business segment highlights



Q3 2011 net income of \$1.57 billion, up 13% YoY and flat QoQ

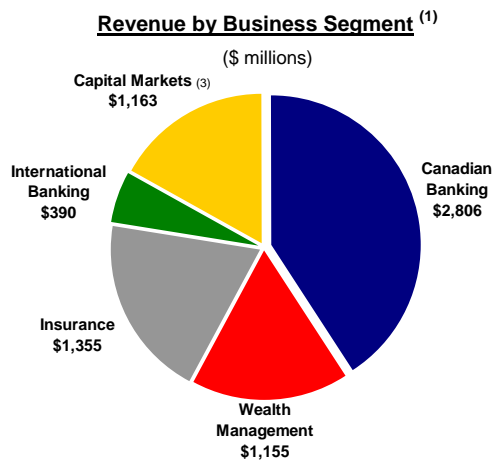


* Corporate Support not included

Financial highlights



Revenue of \$6.8 billion



\$ millions	Change	
	YoY	QoQ
Canadian Banking	\$ 178	\$ 64
Wealth Management	111	(56)
Insurance ⁽²⁾	(404)	49
International Banking	7	10
Capital Markets	209	(353)
Total ⁽¹⁾	\$ 101	\$(286)

(1) Corporate Support not included.

(2) Q3/11 revenue includes \$280 million in fair value changes in investments backing our life health and annuity liabilities, an increase of \$159 million YoY and an increase of \$226 million QoQ (excluding liberty life), which was largely offset in PBCAE. In addition, the sale of Liberty Life in the second quarter of 2011 resulted in a reduction of \$506 million YoY and \$212 million QoQ.

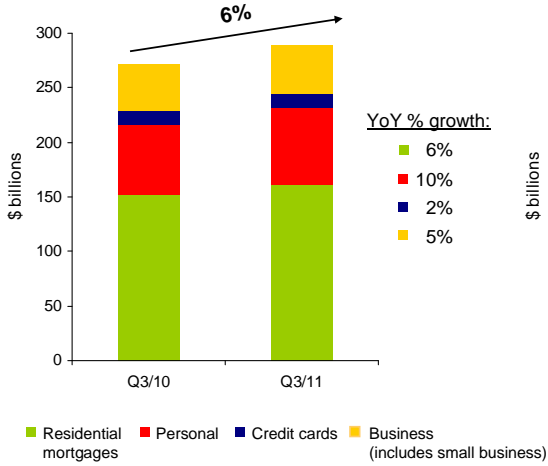
(3) Teb: tax equivalent basis.

Canadian Banking volume growth

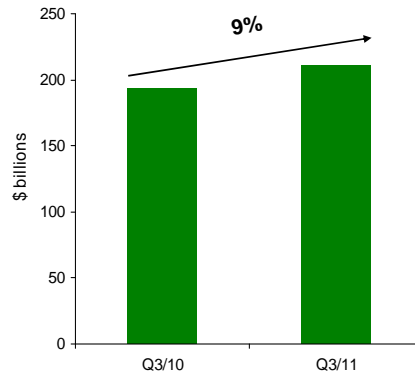


Combined full year-over-year loan and deposit growth of 8%

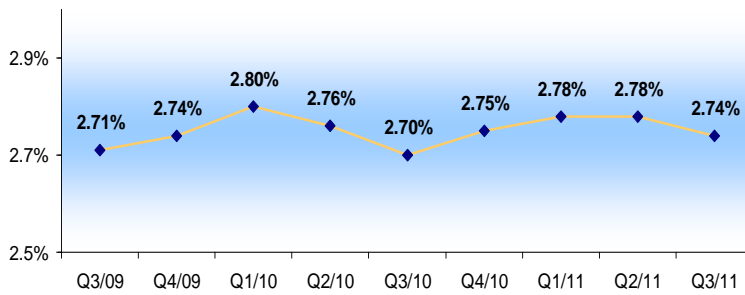
Average Loans and Acceptances



Average Deposits



Canadian Banking net interest margin



- NIM was up 4 bps YoY primarily reflecting higher spreads on deposits and down 4 bps QoQ primarily reflecting increased competitive pricing on mortgages and deposit products.

* Net interest margin (NIM): net interest income as a percentage of total average earning assets.



Appendix

Canadian retail momentum



Leadership in most personal products and in all business products

	Q3 2011		Q3 2010	
	Rank	Market Share ⁽¹⁾	Rank	Market Share ⁽¹⁾
Consumer lending ⁽²⁾	2	21.2%	2	20.9%
Personal core deposits	2	21.3%	2	20.1%
Personal investments ⁽³⁾	1	15.6%	1	15.9%
Business loans ⁽⁴⁾				
\$0 - \$250,000	1	26.1%	1	26.3%
\$250,000 - \$5,000,000	1	26.2%	1	26.6%
Business deposits and investments	1	24.9%	1	25.2%

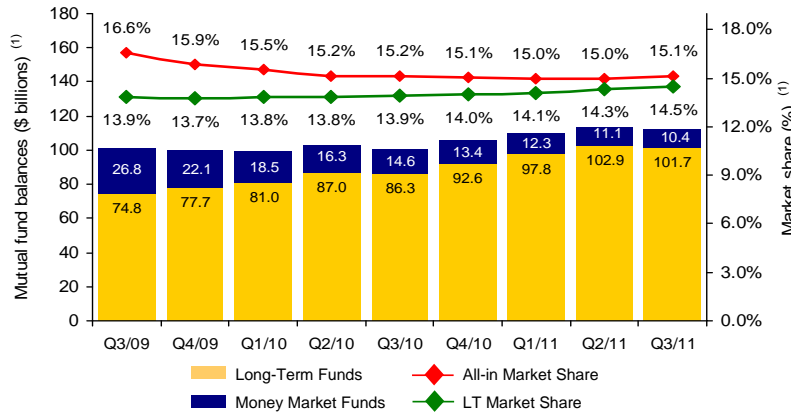
(1) Market share is calculated using most current data available from OSFI (M4), Investment Funds Institute of Canada (IFIC) and Canadian Bankers Association (CBA). OSFI and IFIC data is at June 2011 and CBA data is at March 2011. Market share is of total Chartered Banks unless otherwise noted.

(2) Comprises residential mortgages, personal loans and credit cards.

(3) Comprises GICs and mutual funds. Mutual fund market share is per IFIC.

(4) Market share is of the nine Chartered Banks that submit business loan tiered data to CBA on a quarterly basis.

Canadian mutual fund balances and market share



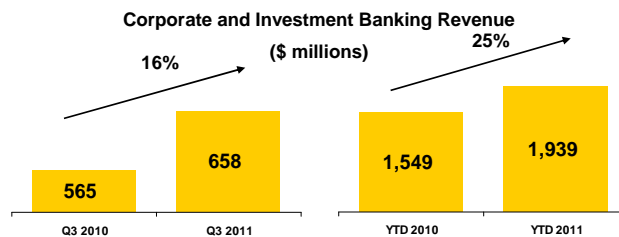
- Mutual fund assets under management continued to lead the industry in Q3/11 at \$112 B
- Long-term fund assets increased 36% since Q3 2009, driven by strong long-term sales and captured over 25% of industry long-term sales over the period.

(1) Source: IFIC and RBC reporting.

Capital Markets revenue by product



\$ millions	Q3 2011	Q2 2011	Q3 2010
Fixed income and currencies	\$ 195	\$ 454	\$ 111
Treasury and funding	148	204	163
Equity markets	229	266	208
Global Markets (teb)	572	924	482
Investment banking and lending	594	506	498
Commercial and corresponding banking	64	65	67
Corporate and Investment Banking (teb)	658	571	565
Other	(67)	21	(93)
Capital Markets total revenue (teb)	\$1,163	\$1,516	\$ 954



- Strong growth in syndicated lending, origination and M&A activity drove the significant increase YoY and QoQ in Corporate and Investment Banking.

Capital Markets trading revenue



\$ millions	Q3 2011	Q2 2011	Q3 2010
Global Markets revenue (teb)	\$ 572	\$ 924	\$ 482
<i>Excluding: Commission and non-trading related ⁽¹⁾</i>	270	216	270
Capital Markets trading revenue (teb)	302	708	212
<i>Excluding certain items:</i>			
CVA – MBIA	-	-	(100)
BOLI	(66)	(16)	(73)
CVA - other	(34)	32	(74)
Fair value adjustment on RBC debt	(3)	(9)	24
Capital Markets trading revenue excl. certain items (teb) ⁽²⁾	\$ 405	\$ 701	\$ 435

- Trading revenue excluding certain items was down YoY and QoQ reflecting significantly lower client volumes and reduced market liquidity, particularly in fixed income trading in Europe and the U.S. due to heightened economic uncertainty.

(1) Non-trading revenue primarily includes origination and daily cash equities.

(2) Non-GAAP measure, which we believe better reflects our trading revenue. See slide 22 for discussion of non-GAAP measures.

Capital Markets revenue by geography



\$ millions	Q3 2011	Q2 2011	Q3 2010
Geographic revenue ⁽¹⁾			
Canada	\$ 547	\$ 633	\$ 457
U.S.	563	598	569
Europe	120	219	143
Asia and Other	36	59	8
Geographic revenue excluding certain items ⁽²⁾	1,266	1,509	1,177
CVA – MBIA ⁽³⁾	-	-	(100)
BOLI ⁽⁴⁾	(66)	(16)	(73)
CVA – other ⁽⁵⁾	(34)	32	(74)
Fair value adjustment on RBC debt ⁽⁵⁾	(3)	(9)	24
Capital Markets total revenue (teb)	\$ 1,163	\$ 1,516	\$ 954

- In Canada, revenue significantly increased YoY driven by strong M&A and equity origination and higher fixed income trading. The decrease QoQ largely reflects lower trading revenue in our equity business partially offset by improved results in our corporate and investment banking businesses.
- Revenue in the U.S. and Europe decreased YoY and QoQ due to significantly lower fixed income trading. Strong growth in U.S. investment banking YoY and QoQ was driven by higher syndicated lending, debt origination and M&A activity. In Europe, strong growth in M&A activity reflected increased mandates.

(1) Prior periods restated to exclude fair value adjustment on RBC debt. (2) Non-GAAP measure: see slide 22 for discussion of non-GAAP measures. (3) Excluded from Europe. (4) Excluded from U.S. (5) Excluded from all geographies.

Other-other income



\$ millions	Q3 2011	Q2 2011	Q3 2010	Change	
				YoY	QoQ
Other income - segments	\$ 92	\$ 130	\$ 92	\$ 0	\$ (38)
Fair value adjustment of RBC debt ⁽¹⁾	(4)	(11)	11	\$(15)	\$7
CDS on corporate loans in CM	9	(8)	21	\$(12)	\$17
Accounting impact – FX translation on certain AFS securities in WM	-	-	26	\$(26)	-
Funding related items	(19)	(43)	(61)	\$42	\$24
Other misc. items	(18)	26	(20)	\$2	\$(44)
Other-other income	\$ 60	\$ 94	\$ 69	\$ (9)	\$ (34)

(1) Effective Q1 2011, we reclassified certain amounts in Capital Markets to Trading revenue. Refer to the Q3 2011 Report to Shareholders.

Note to users



We use a variety of financial measures to evaluate our performance. In addition to GAAP prescribed measures, we use certain non-GAAP measures we believe provide useful information to investors regarding our financial condition and result of operations. Readers are cautioned that Non-GAAP measures, such as Capital Markets trading revenue excluding certain items and Capital Markets geographic revenue excluding certain items do not have any standardized meanings prescribed by Canadian GAAP, and therefore are unlikely to be comparable to similar measures disclosed by other companies.

Additional information about our non-GAAP measures can be found under the "Key performance and Non-GAAP measures" section in our Q3 2011 Report to Shareholders and our Q3 2011 Supplementary Financial Information.

Definitions can be found under our "Glossary" section in our 2010 Annual Report to Shareholders and in our Q3 2011 Supplementary Financial Information.

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