

**ROYAL BANK OF CANADA** ANNUAL REPORT 2015

# Helping clients thrive and communities prosper



# **RBC**

# By the numbers

#1

largest bank in Canada

#13

largest bank in the world

~40

countries

~78,000

employees

16 Million+

clients across a diversified mix of businesses \$100 Million+

donations, sponsorships and community investments to causes worldwide

All figures as at October 31, 2015. Geographic rankings based on market capitalization.

# Our values guide, unite and inspire us to do what's right

# **Client First**

We will always earn the right to be our clients' first choice

# Collaboration

We win as One RBC

# **Accountability**

We take ownership for personal and collective high performance

# **Diversity & Inclusion**

We embrace diversity for innovation and growth

# Integrity

We hold ourselves to the highest standards to build trust

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# **Executing on our strategy**

RBC is focused on markets and client segments where we can apply our strengths to win business, deepen relationships with clients and our communities, and create shareholder value. We are pursuing initiatives to drive sustainable growth and contribute to the success of our employees, clients, shareholders and communities.

# **Purpose**

# Helping clients thrive and communities prosper

# **Strategic Goals**



In Canada: To be the undisputed leader in financial services

# **Vision**

# To be among the world's most trusted and successful financial institutions

# **Highlights**

- Continued to lead across key businesses and client segments
- Delivered solid volume growth
- ► Led peers in retail client cross-sell
- Launched innovative products and services to meet clients' evolving needs and expectations
- Ranked as the most valuable brand<sup>1</sup> in Canada



In the U.S.: To be the preferred partner to corporate, institutional and high net worth clients and their businesses

- Announced acquisition of City National Bank<sup>2</sup> creates a powerful platform for long-term growth in the U.S., and provides significant opportunity to build deeper client relationships
- Expanded capabilities, presence and brand awareness
- Won several significant mandates in corporate and investment banking
- Strategically added top talent



In select global financial centres: To be a leading financial services partner valued for our expertise

- Prudently built out our wealth management, asset management and capital markets presence and capabilities
- Realized significant operational improvement in our custodial business and continued investment in client-focused technology solutions
- Refocused international wealth business to better serve high net worth clients from our key operational hubs
- Improved business performance in the Caribbean

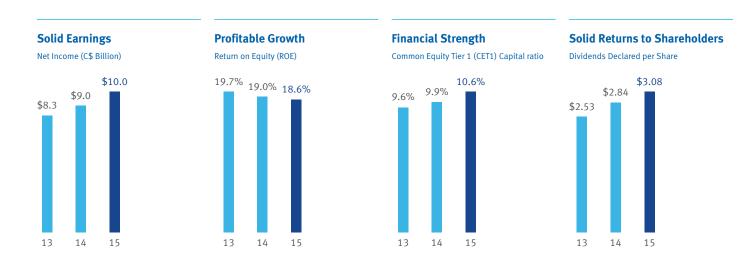
<sup>1.</sup> Brand Finance

<sup>2.</sup> Acquisition closed on November 2, 2015

# **Achieving strong performance**

In 2015, we grew earnings by 11%, increased our annual dividend by 8% from last year, delivered strong return on equity of 18.6% and strengthened our Common Equity Tier 1 capital ratio to 10.6%.

Metrics	Objectives	Results	Achieved
Diluted EPS Growth	7%+	12.2%	
Return on Equity	18%+	18.6%	
Capital Ratio (CET1)	Strong	Strong	✓
Dividend Payout Ratio	40% - 50%	46%	✓



Total Shareholder Return <sup>1</sup>	Three-year	Five-year	Ten-year
RBC	14%	11%	10%
Global Peer Average	15%	12%	8%

Since 2005 we've increased our dividend by an annualized rate of 10%

<sup>1.</sup> Annualized TSR is calculated based on the TSX common share price appreciation plus reinvested dividend income. Source: Bloomberg, as at October 31, 2015. RBC is compared to our global peer group. The peer group average excludes RBC; for the list of peers, please refer to our financial performance objectives section of our 2015 Management's Discussion and Analysis

# Delivering stability and growth

Our diversification by business and geography contributes to consistent performance and growth opportunities. Our employees collaborate across businesses and geographies to ensure our clients benefit from the full breadth of RBC's unmatched capabilities, advice, and solutions to meet their financial needs and aspirations.

# **Earnings by business segment**



- 52% Personal & Commercial Banking
- 11% Wealth Management
- 7% Insurance
- 6% Investor & Treasury Services
- 24% Capital Markets

# **Personal & Commercial Banking**

- Number 1 or 2 share in all key Canadian Banking product categories
- Largest sales force in Canada
- Continued to deliver client innovations:
- ► Host Card Emulation technology allowing clients with Android devices to use RBC Wallet<sup>™</sup> anywhere in the world
- RBC Newcomer Advantage<sup>™</sup> offering new financial solutions to help newcomers get established quickly
- Cheque-Pro™ allowing high cheque volume clients to easily make deposits online
- Continued to focus on quality asset and revenue growth

#### Wealth Management

- Top 5 global wealth manager2:
  - ▶ #1 in Canada Largest fund company³ and leader in high net worth market share4
- 7th largest brokerage firm in the U.S.5
- Our Global Asset Management business is one of the fastest growing asset managers in the world6
- · Announced key acquisition of City National Bank adding private and commercial banking capabilities complementing our presence in the U.S.
- Focused U.S. & International business to better serve high net worth and ultra-high net worth clients from our key operational hubs

- · A Canadian market leader and among the fastest growing insurance organizations in the country7
- Ranked as #1 Banking-Based Insurance Brand Globally8

# **Investor & Treasury Services**

- · Rated by our clients #1 global custodian for five consecutive years9
- · Dominant offshore provider in Luxembourg and Dublin, and rated UCITS Fund Administrator of the Year<sup>10</sup>
- · Canada's leading asset management provider<sup>11</sup> with number one ratings across client service, custody, fund administration and Canadian dollar transactions
- · High level of investment in client-focused technology solutions

#### **Capital Markets**

- 10th largest bank globally and in the Americas<sup>12</sup>
- Best Investment Bank in Canada across Equity, Debt and M&A for 8th consecutive year13
- Strategically aligned with ~90% of global investment banking fee pool12
- Leveraged depth of capabilities including cross-border solutions to deepen client relationships

# Revenue by geography





**United States** 



International



### We work together to bring the best of RBC to our clients to help them achieve their goals









- Helped over 200,000 Canadians buy a home
- Supported businesses globally with nearly \$130 billion in business loans
- Helped 4.9 million clients bank online every month

- Amount excludes Corporate Support
- Scorpio Partnership Global Private Banking Benchmark 2015 Investment Funds Institute of Canada, June 2015 and company data
- Investor Economics, April 2015
- By assets under administration company data Boston Consulting Group, McKinsey

- Global Investor ISF Global Custody Survey 2011 to 2015
- Custody Risk, European Awards, 2015 Global Investor ISF Global Custody Survey 2015; R&M Global Custody Survey 2015; Global Investor ISF Fund Administration Survey 2015; Global ISF Beneficial Owners Survey 2015; The Banker, November 2014
- Thomson Reuters Global Investment Banking Review, Q3 2015



For more awards, please visit: rbc.com/aboutus/awards.html

# Helping communities prosper

As a recognized leader in corporate citizenship, we're focused on delivering high-value impact through our efforts, initiatives and investments. We are proud to support our employees as they actively contribute their time, resources and expertise to making a difference in the world. Together, we're creating meaningful impact and contributing to a prosperous future.

# **Impact**

# **Community and Social**



**Invest in communities** where we live and work, and issued more than 4,500 grants to support the volunteer efforts of our employees.



**Lead in corporate citizenship** as our efforts make a positive and lasting impact.



**Shape thought leadership** by contributing our expertise to shape the future.

\$100 Million+

**Contributed** in donations, community investments, and sponsorships in communities around the world.

# **Initiatives**



#### Youth

We know that when you believe in young people, anything is possible. We support a wide range of key programs that span education, health, sports, entrepreneurship, career development and financial literacy, to make sure young people have the right skills and opportunities to succeed.





#### Arts

Our support of the arts is a longstanding priority, as we recognize the arts are the heart of our communities and culture. We are particularly focused on the next generation of artists through our Emerging Artists program.



### **Environment**

The RBC Blue Water Project® is our 10-year global commitment of \$50 million to help protect fresh water, now and for future generations. This year, nearly 25,000 employees participated in 850 Blue Water Day makeover events in over 25 countries.

Our contribution of time, funds and expertise to the world around us will continue to be a focus and drive our success moving forward



 $For more information, please visit: {\bf rbc.com/community-sustainability/index.html}$ 

# Message from Dave McKay

At RBC, we help our clients thrive, and our communities prosper. This simple statement sums up who we are, what we stand for and what we seek to achieve each day when we come to work. It also reflects our successes and achievements throughout 2015, from record earnings, to our ongoing investments in delivering an exceptional client experience, to the deep commitment we have to making a positive difference in the communities where we live and work.



**DAVE McKAY**President and Chief Executive Officer

We earned a record \$10 billion, up 11% from last year, reflecting consistent strength across our businesses. We earned \$6.73 per share on a diluted basis, delivered a return on equity of 18.6%, and strengthened our capital position, ending with a Common Equity Tier 1 capital ratio of 10.6%. We also raised our dividend twice during 2015, for an annual increase of 8%. I am pleased to say we met all of our financial objectives, which measure our progress toward maximizing Total Shareholder Returns (TSR). We delivered compound annual TSR of 14% and 11% over the three- and five-year periods, respectively.

We achieved these results despite a challenging macroeconomic environment. Global growth remains uneven, holding back investment and employment. Canada's economy struggled in the first half of the year due to a sharp pull-back in oil prices, which negatively affected other parts of the economy and impacted real GDP growth. Growth improved in the second half of the year due to strengthening export demand, higher consumer spending and residential investment spurred in part by lower energy prices and a weak Canadian dollar. Interest rates in Canada and abroad remained at or near historical lows, reflecting central bankers' ongoing concern about the near-term health of their economies.

Against this backdrop, our record earnings reflect our progress in attracting and serving the needs of personal, business and institutional clients, the power of our diversified business model, and our prudent approach to risk management. We also remained focused on managing costs and reducing the rate of growth of our expenses, while continuing to invest, with a particular focus on innovation, technology and digitization.

#### Focus on innovation

The financial services industry continues to face change including advancements in disruptive technology, new competitors, and a corresponding evolution in client needs and expectations. We have a long and successful history of innovation and are leveraging technology to improve the way we serve our clients by delivering simple, useful, timely and secure mobile and digital experiences.

The results we have seen to date show that we are having an impact. We have close to 5 million active digital customers per month, of which 2 million are mobile and tablet users. They deposited more than \$2.5 billion by cheque through our mobile channel in the feature's first five months of availability.

Innovation also drives efficiency, and we continue to simplify how we work and digitize processes.

We are confident that we have a number of significant advantages which we can leverage as we navigate the digital transition including a brand which has the trust of millions of clients around the world, a proven innovation track record that has led to securing patents in areas including secure cloud payment and security technology, our global scale, and depth and breadth of products and services. At the same time, we will continue to move quickly to ensure we have the technology and solutions our clients want to see from their financial services provider.

### An undisputed Canadian leader

Our success continues to be driven by the strength and stability of our businesses, centred first and foremost on our clients and their success.



 $See\ Dave\ McKay's\ video\ message\ to\ stakeholders:\ annual reports.rbc.com/ar 2015/ceo.html$ 

Looking forward, we are confident that we will continue to grow by appealing to key client segments including high and ultra-high net worth clients as well as newcomers to Canada who represent an important and growing market.

Our success continues to be driven by the strength and stability of our businesses, centred first and foremost on our clients and their success.

In Canada, we continued to bolster our position as the undisputed financial services leader, building on our scale and breadth and ensuring we serve our clients as One RBC, bringing the best we have to offer from all our businesses.

We hold the number one or two market position in all key retail and business product categories. We remain the market leader in business banking, underwriting a quarter of all business loans under \$25 million and providing a key source of capital to the small- and medium-sized businesses which fuel Canada's economy.

We continue to be Canada's top wealth manager with a leading share of the high net worth market, the largest fund company, the top investment bank with leading rankings across Equity, Debt & M&A for the 8<sup>th</sup> consecutive year, a market leader and among the fastest-growing insurance organizations in the country, and a leading provider of Canadian clearing, cash management and trade finance through our Investor & Treasury Services business.

Looking forward, we are confident that we will continue to grow by appealing to key client segments including high and ultra-high net worth clients as well as newcomers to Canada who represent an important and growing market. We will also continue to focus on underpenetrated commercial banking segments and building loyalty amongst our existing client base as a result of the differentiated experience they have with us.

Beyond Canada, we are focusing our efforts on target geographic markets and desirable client segments.

#### Preferred partner in the U.S.

We view the U.S. as our second home market — there simply is no other developed market which provides the same combination of size, earnings potential, access to new entrants and connectivity to Canada. Our goal is to be the preferred partner to U.S. corporate, institutional and high net worth clients and their businesses, primarily through our

Capital Markets and Wealth Management businesses.

Our Capital Markets business derives half of its earnings from the U.S., and is a top 10 global investment bank. Our Wealth Management business is a leading global player, and the 7<sup>th</sup> largest brokerage firm in the U.S., where our brand, reputation and expertise are enabling us to continue to win new business and attract and retain top talent. We are acquiring new clients while strengthening and growing existing relationships by focusing on improving productivity and cross-selling.

The US\$5.5 billion acquisition of Los Angelesbased City National Corporation marks a major milestone in our U.S. strategy and complements our existing capital markets and wealth management presence, providing significant opportunities to deepen our relationships with high net worth and mid-market commercial clients.

Since City National serves high net worth clients located in major metropolitan areas, it is strongly positioned to benefit from the significant wealth creation taking place in those markets. We announced this transaction in January, closed it in November and will start reporting combined results beginning in the first fiscal quarter of 2016.

# A focus on select global financial centres

Internationally, our aim is to be a leading financial services partner in select global financial centres in the U.K., Europe, Asia and the Caribbean.

With that in mind, in 2015, we continued to refocus a number of our international businesses on specific markets where we can be a leader. We've strengthened our retail Caribbean banking business by exiting non-core regions, and we've largely completed the realignment of our U.S. & International Wealth Management business, which will let us better serve our clients from our key operational hubs in Canada, the United States, the British Isles, and Asia.

Beyond Canada, we are focusing our efforts on target geographic markets and desirable client segments.



See Dave McKay's video message to stakeholders: annualreports.rbc.com/ar2015/ceo.html

We are prudently building out our wealth management, asset management and capital markets capabilities in the U.K. and Europe. I'm encouraged by our ongoing progress in winning client mandates as it demonstrates our strengthening market position in the region.

We continued to extend our Global Asset Management business internationally and, today, roughly 30% of our institutional assets are from outside of Canada. In Capital Markets, we opened offices in Frankfurt and Paris, and expanded a number of our research teams. We've also seen benefits from selectively expanding our investment banking sector and geographic coverage to markets and industry sectors that we know well, and we are also extending our loan book where it makes sense to help drive new origination.

Investor & Treasury Services built on its reputation for leading client service and further enhanced its strong position among global custodians, thanks to robust levels of activity from new and existing clients.

#### Our employees drive our results

Our successes this year would not have been possible without the dedication and professionalism of our talented and highly engaged employees. Our teams put clients first, collaborate effectively and look for ways to continue to deliver an exceptional client experience and nurture client trust. They also continue to create pride throughout the organization by giving their time and expertise to have a positive impact on our communities.

We will continue to build an even better workplace by ensuring our people succeed in an environment of respect and inclusion where everyone has the opportunity to contribute and realize their potential.

#### Helping our communities prosper

The depth of our commitment to clients and to our employees is matched by our passionate belief in making a positive social and community impact. In 2015, we contributed more than \$100 million in donations, community investments, and sponsorships. However, we are giving much more than money in our efforts to help communities prosper. Over the course of the year, thousands of RBC employees, retirees, families, friends and community members donated their time to causes and initiatives that matter to them. This year's Blue Water Day was a great demonstration of our community commitment coming to life, as 25,000 employees in 26 countries rolled up their sleeves and completed 850 community makeovers, cleaning up shorelines, parks and streets.

# Thank you

I'd like to personally thank all of our clients who continue to trust us with their business. I also want to thank all of our employees, whose commitment and hard work helps clients thrive and contributes to our vision of being among the world's most trusted and successful financial institutions. And to you, our fellow shareholders, I would like to reiterate our commitment to continuing to deliver high-quality, sustainable earnings growth.

David McKay

President and Chief Executive Officer

# Message from Katie Taylor



KATIE TAYLOR Chair of the Board

#### Dear fellow shareholders,

This year your Board of Directors maintained its focus on delivering long-term shareholder value and positioning RBC for future growth. Record earnings, increased dividends and strategic expansion of our already strong U.S. presence are among the hallmarks of 2015.

# RBC has the right strategy to drive growth and create value

Central to our role as directors is our responsibility to ensure that RBC has the right strategy, talent and risk management to succeed and deliver long-term value. Your Board actively engages with our outstanding management team to develop the strategic plans aimed at achieving our shared vision: to be among the world's most trusted and successful financial institutions. Aspects of enterprise and business segment strategy are discussed at every board meeting and we participate in an annual session focused on longer-term growth plans. We work closely with management on how best to enhance the Bank's strong capital position and create value by investing in organic growth and strategic acquisitions. This year the Board contributed to management's planning and deliberations in the acquisition of City National Corporation, a

premier U.S. private and commercial bank, to serve as a powerful expansion platform for long-term growth in the U.S.

Ensuring RBC has the depth of talent to implement strategy and top performers who will exhibit excellence in its execution is another priority of the Board. We actively assess management's bench strength, reviewing development plans for senior executives who possess the strengths most valuable to RBC.

In today's challenging market conditions and competitive technological environment, promoting strong risk conduct and embedding a risk management culture throughout RBC are key priorities. The Board carefully assesses whether management's plans appropriately balance strategic opportunities with risk discipline. We oversee the frameworks and processes designed to identify the principal risks to the businesses and the systems implemented to manage those risks. The Board is involved in determining the amount and type of risk that RBC will accept in the pursuit of business objectives, approving the Bank's risk appetite and monitoring risk profile to ensure plans and activities are prudently focused on generating longterm shareholder value.

# The Board fosters a culture of integrity and good governance

We regard good governance as a business imperative, positively impacting corporate performance by establishing the structures and processes that drive RBC to meet strategic objectives and achieve long-term sustainability. To maximize our contribution, your Board and its committees are committed to adapting best governance practices to the needs of the organization. This year we won *Best Overall Corporate Governance* in the Excellence in Governance Awards in recognition of the integration of high governance standards throughout RBC.

Your Board is also proud of RBC's contributions to the communities it serves. We understand that a good company is simultaneously purpose-driven,

principles-led and performance-focused. The strong reputation and brand of RBC are founded on a business approach in which we work to make a positive impact on society, the environment and the economy. In setting the tone at the top, the Board nurtures the strong corporate values that are entrenched in the culture of RBC, and reinforces the ethical principles on which our reputation and success are founded.

# The Board is committed to the ongoing success of RBC and creating long-term value for our shareholders and other stakeholders

The Board places strong emphasis upon selection of director candidates, assessing the Board's existing strengths against the evolving needs of the Bank. An important element of this is ensuring that a diversity of viewpoints, backgrounds and experience are present at the Board. In addition to Toos Daruvala, a Director and Senior Partner with McKinsey & Company who joined the Board earlier in 2015, we were pleased this year to welcome Thierry Vandal, the recently retired President and Chief Executive Officer of Hydro-Québec, who brings to the Board extensive experience in the energy industry, regulatory affairs and cybersecurity.

The Board of Directors is confident that RBC has the right people in place to build on its success. The Board extends its thanks to Dave McKay and his leadership team for their collective focus on delivering an exceptional client experience, and on helping our clients thrive and communities prosper. And as always, a special thank you to all of RBC's employees, whose passion and commitment to our clients continues to drive our success.

athleen Taylor

**Kathleen Taylor** Chair of the Board



For more information on our governance policies, please visit: rbc.com/governance/index.html

# Management's Discussion and Analysis

Management's Discussion and Analysis (MD&A) is provided to enable a reader to assess our results of operations and financial condition for the fiscal year ended October 31, 2015, compared to the preceding two fiscal years. This MD&A should be read in conjunction with our 2015 Annual Consolidated Financial Statements and related notes and is dated December 1, 2015. All amounts are in Canadian dollars, unless otherwise specified, and are based on financial statements prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise noted.

Additional information about us, including our 2015 Annual Information Form, is available free of charge on our website at rbc.com/investorrelations, on the Canadian Securities Administrators' website at sedar.com and on the EDGAR section of the United States (U.S.) Securities and Exchange Commission's (SEC) website at sec.gov.

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See our Glossary for definitions of terms used throughout this document

# **Caution regarding forward-looking statements**

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the *United States Private Securities Litigation Reform Act of 1995* and any applicable Canadian securities legislation. We may make forward-looking statements in this 2015 Annual Report, in other filings with Canadian regulators or the SEC, in other reports to shareholders and in other communications. Forward-looking statements in this document include, but are not limited to, statements relating to our financial performance objectives, vision and strategic goals, the economic and market review and outlook for Canadian, U.S., European and global economies, the regulatory environment in which we operate, the outlook and priorities for each of our business segments, and the risk environment including our liquidity and funding risk. The forward-looking information contained in this document is presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented and our financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as "believe", "expect", "foresee", "forecast", "anticipate", "intend", "estimate", "goal", "plan" and "project" and similar expressions of future or conditional verbs such as "will", "may", "should", "could" or "would".

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our financial performance objectives, vision and strategic goals will not be achieved. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors — many of which are beyond our control and the effects of which can be difficult to predict — include: credit, market, liquidity and funding, insurance, operational, regulatory compliance, strategic, reputation, legal and regulatory environment, competitive and systemic risks and other risks discussed in the Risk management and Overview of other risks sections; weak oil and gas prices; the high levels of Canadian household debt; exposure to more volatile sectors; cybersecurity; anti-money laundering; the business and economic conditions in Canada, the U.S. and certain other countries in which we operate; the effects of changes in government fiscal, monetary and other policies; tax risk and transparency; and environmental risk.

We caution that the foregoing list of risk factors is not exhaustive and other factors could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Material economic assumptions underlying the forward-looking statements contained in this 2015 Annual Report are set out in the Overview and outlook section and for each business segment under the heading Outlook and priorities. Except as required by law, we do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

 $Additional\ information\ about\ these\ and\ other\ factors\ can\ be\ found\ in\ the\ Risk\ management\ and\ Overview\ of\ other\ risks\ sections.$ 

Information contained in or otherwise accessible through the websites mentioned does not form part of this report. All references in this report to websites are inactive textual references and are for your information only.

Selected financial and other highlights									Table 1
(Millions of Canadian dollars, except per share, number of and percentage amounts)		2015		2014		2013		2015 vs. Increase (d	
Total revenue Provision for credit losses (PCL) Insurance policyholder benefits, claims and acquisition expense		5,321 1,097	\$	34,108 1,164	\$	30,682 1,237	\$	1,213 (67)	3.6% (5.8)%
(PBCAE) Non-interest expense Net income before income taxes	18	2,963 8,638 2,623		3,573 17,661 11,710		2,784 16,214 10,447		(610) 977 913	(17.1)% 5.5% 7.8%
Net income		0,026	\$	9,004	\$	8,342	\$	1,022	11.4%
Segments – net income	Ų 1	0,020	Ψ	7,004	Ψ	0,542	7	1,022	11.7/0
Personal & Commercial Banking Wealth Management Insurance Investor & Treasury Services Capital Markets Corporate Support		5,006 1,041 706 556 2,319 398	\$	4,475 1,083 781 441 2,055 169	\$	4,380 886 595 339 1,700 442	\$	531 (42) (75) 115 264 229	11.9% (3.9)% (9.6)% 26.1% 12.8% 135.5%
Net income	\$ 1	0,026	\$	9,004	\$	8,342	\$	1,022	11.4%
Selected information Earnings per share (EPS) — basic — diluted Return on common equity (ROE) (1), (2) PCL on impaired loans as a % of average net loans and	\$ 1	6.75 6.73 18.6%	\$	6.03 6.00 19.0%	\$	5.53 5.49 19.7%	\$	0.72 0.73 n.m.	11.9% 12.2% (40) bps
acceptances Gross impaired loans (GIL) as a % of loans and acceptances Liquidity coverage ratio (3)	C	).24% ).47% 127%		0.27% 0.44% n.a.		0.31% 0.52% n.a.		n.m. n.m. n.a.	(3) bps 3 bps n.a.
Capital ratios, Leverage ratio and multiples (4) Common Equity Tier 1 (CET1) ratio (4) Tier 1 capital ratio (4) Total capital ratio (4) Assets-to-capital multiple (4) Leverage ratio (4)	1	10.6% 12.2% 14.0% n.a. 4.3%		9.9% 11.4% 13.4% 17.0X n.a.		9.6% 11.7% 14.0% 16.6X n.a.		n.m. n.m. n.m. n.a. n.a.	70 bps 80 bps 60 bps n.a. n.a.
Selected balance sheet and other information Total assets Securities Loans (net of allowance for loan losses) Derivative related assets Deposits Common equity Average common equity (1) Total capital risk-weighted assets Assets under management (AUM) (5) Assets under administration (AUA) (5), (6)	47: 10: 69: 5: 41: 49:	4,208 5,508 2,223 5,626 7,227 7,048 2,300 3,957 8,400 9,100	\$	940,550 199,148 435,229 87,402 614,100 48,615 45,700 372,050 457,000 4,647,000	\$	859,745 182,710 408,850 74,822 563,079 43,064 40,600 318,981 391,100 4,050,900	\$	133,658 16,360 36,994 18,224 83,127 8,433 6,600 41,907 41,400 (37,900)	14.2% 8.2% 8.5% 20.9% 13.5% 17.3% 14.4% 11.3% 9.1% (0.8)%
Common share information Shares outstanding (000s) — average basic — average diluted — end of period Dividends declared per common share Dividend yield (7) Common share price (RY on TSX) (8) Market capitalization (TSX) (8)	1,44 1,44 \$	2,935 9,509 3,423 3.08 4.1% 74.77 7,925	1	1,442,553 1,452,003 1,442,233 2.84 3.8% 80.01 115,393		1,443,735 1,466,529 1,441,056 2.53 4.0% 70.02 100,903	\$	382 (2,494) 1,190 0.24 n.m. (5.24) (7,468)	0.0% (0.2)% 0.1% 8.5% 30 bps (6.5)% (6.5)%
Business information (number of) Employees (full-time equivalent) (FTE) Bank branches Automated teller machines (ATMs)		2,839 1,355 4,816		73,498 1,366 4,929		74,247 1,372 4,973		(659) (11) (113)	(0.9)% (0.8)% (2.3)%
Period average US\$ equivalent of C\$1.00 (9) Period-end US\$ equivalent of C\$1.00		0.797 0.765	\$ \$	0.914 0.887	\$ \$	0.977 0.959	\$ \$	(0.117) (0.122)	(12.8)% (13.8)%

<sup>(1)</sup> Average amounts are calculated using methods intended to approximate the average of the daily balances for the period. This includes ROE and Average common equity. For further details, refer to the Key performance and non-GAAP measures section.

<sup>(2)</sup> These measures may not have a standardized meaning under generally accepted accounting principles (GAAP) and may not be comparable to similar measures disclosed by other financial institutions. For further details, refer to the Key performance and non-GAAP measures section.

<sup>(3)</sup> Liquidity coverage ratio (LCR) is a new regulatory measure under the Basel III Framework, and is calculated using the Liquidity Adequacy Requirements (LAR) guideline. Effective in the second quarter of 2015, LCR was adopted prospectively, and is not applicable (n.a.) for prior periods. For further details, refer to the Liquidity and funding risk section.

<sup>(4)</sup> Capital and Leverage ratios presented above are on an "all-in" basis. The Leverage ratio is a regulatory measure under the Basel III framework effective the first quarter of 2015. The Leverage ratio has replaced the Assets-to-capital multiple (ACM), and is n.a. for prior periods. The ACM is presented on a transitional basis for prior periods. For further details, refer to the Capital management section.

<sup>(5)</sup> Represents period-end spot balances.

AUA includes \$21.0 billion and \$8.0 billion (2014 – \$23.2 billion and \$8.0 billion; 2013 – \$25.4 billion and \$7.2 billion) of securitized residential mortgages and credit card loans, respectively

<sup>7)</sup> Defined as dividends per common share divided by the average of the high and low share price in the relevant period.

<sup>(8)</sup> Based on TSX closing market price at period-end.

Average amounts are calculated using month-end spot rates for the period.

n.m. not meaningful

# About Royal Bank of Canada

Royal Bank of Canada (RY on TSX and NYSE) is Canada's largest bank, and one of the largest banks in the world, based on market capitalization. We are one of North America's leading diversified financial services companies, and provide personal and commercial banking, wealth management services, insurance, investor services and capital markets products and services on a global basis. We employ approximately 78,000 full- and part-time employees who serve more than 16 million personal, business, public sector and institutional clients through offices in Canada, the U.S. and 37 other countries. For more information, please visit rbc.com.

Our business segments are described below.

**Personal & Commercial Banking** operates in Canada, the Caribbean and the U.S., and comprises our personal and business banking operations, as well as our auto financing and retail investment businesses.

**Wealth Management** serves affluent, high net worth and ultra-high net worth clients from our offices in key financial centres mainly in Canada, the U.S., the U.K., Channel Islands, and Asia with a comprehensive suite of investment, trust, banking, credit and other wealth management solutions. We also provide asset management products and services directly to institutional and individual clients through our distribution channels and third-party distributors.

**Insurance** provides a wide range of life, health, home, auto, travel, wealth, group and reinsurance products and solutions. In Canada, we offer insurance products and services through our proprietary distribution channels, comprised of the field sales force which includes retail insurance branches, our field sales representatives, advice centres and online, as well as through independent insurance advisors and affinity relationships. Outside Canada, we operate in reinsurance markets globally offering life, accident and annuity reinsurance products.

**Investor & Treasury Services** serves the needs of institutional investing clients by providing asset servicing, custodial, advisory, financing and other services to safeguard assets, maximize liquidity and manage risk in multiple jurisdictions around the world. We also provide short-term funding and liquidity management for RBC.

**Capital Markets** provides public and private companies, institutional investors, governments and central banks with a wide range of products and services. In North America, we offer a full suite of products and services which include corporate and investment banking, equity and debt origination and distribution, and structuring and trading. Outside North America, we offer a diversified set of capabilities in our key sectors of expertise such as energy, mining and infrastructure, and we have expanded into industrial, consumer and health care in Europe.

Our business segments are supported by Corporate Support, which consists of Technology & Operations and Functions. Technology & Operations provides the technological and operational foundation required to effectively deliver products and services to our clients, while Functions includes our finance, human resources, risk management, internal audit and other functional groups.

The following chart presents our business segments and respective lines of business:

#### **ROYAL BANK OF CANADA** Wealth Personal & Insurance **Investor & Treasury** Capital **Commercial Banking** Markets Management Services Canadian Banking Canadian Wealth Canadian Corporate and Caribbean & Management Insurance Investment U.S. Banking U.S. & International International Banking Wealth Insurance Global Markets Management Other **Global Asset** Management **Corporate Support** Technology & Operations Functions

# Vision and strategic goals

Our business strategies and actions are guided by our vision, "To be among the world's most trusted and successful financial institutions." Our three strategic goals are:

- In Canada, to be the undisputed leader in financial services;
- In the U.S., to be the preferred partner to corporate, institutional and high net worth clients and their businesses; and
- In select global financial centres, to be a leading financial services partner valued for our expertise.

For our progress in 2015 against our business strategies and strategic goals, refer to the Business segment results section.

### Economic and market review and outlook - data as at December 1, 2015

The predictions and forecasts in this section are based on information and assumptions from sources we consider reliable. If this information or these assumptions are not accurate, actual economic outcomes may differ materially from the outlook presented in this section. For details on risk factors from general business and economic conditions that may affect our business and financial results, refer to the Overview of other risks section.

#### Canada

The Canadian economy is expected to grow at an estimated rate of 1.2% during calendar 2015, which is below our estimate of 2.7% as at December 2, 2014 and slightly above our estimate of 1.0% as at August 25, 2015. The first half of the calendar year was impacted by weak investment by the energy sector and slow export activity. Energy production started to recover in the second half of the calendar year, while an increase in manufacturing output combined with stronger U.S. economic growth and a weak Canadian dollar drove exports higher. Housing market activity remained solid through most of calendar 2015, despite a slowdown in oil industry-sensitive markets. Labour markets remained

strong during most of the calendar year, although the unemployment rate rose slightly to 7.0% in October 2015 as growth in the labour force outpaced the increase in employment. The Canadian dollar declined in value against the U.S. dollar for most of the calendar year, and reached an 11-year low in September 2015, mostly due to market expectations of a further divergence in monetary policy between the two countries and given the sustained downturn in oil prices. The Bank of Canada (BoC) reduced its overnight rate twice during the calendar year, by 25 bps each time in January 2015 and July 2015, to 0.50%, as lower growth than expected resulted in an increase in excess capacity and created downward risks to the inflation outlook.

In calendar 2016, we expect the Canadian economy to grow at an estimated rate of 2.2%, driven by firm consumer spending and solid net exports. We expect housing market activity to soften slightly in calendar 2016, as increased pressure on affordability in some key markets softens demand. As the pace of economic growth picks up, we expect the core inflation rate to hold above the BoC's target of 2.0%, leading the BoC to reverse the interest rate cuts made in 2015 beginning in the fourth calendar quarter of 2016.

#### U.S

The U.S. economy is expected to grow at an estimated rate of 2.5% in calendar 2015, which is below our estimate of 3.3% as at December 2, 2014, and slightly above our estimate of 2.4% as at August 25, 2015. Strong consumer spending, solid housing market activity and modest business investment during the calendar year more than offset the dampening impact of poor weather conditions and a ports strike in the first calendar quarter. Labour markets generally improved during the year, with the unemployment rate at 5.0% in October 2015, which is within the range considered full employment by the Federal Reserve (Fed). Despite this improvement in the labour markets and solid consumer spending, the Fed cited concerns about global developments as well as the low level of inflation at its September 2015 meeting, and maintained its cautious policy stance by holding its funds target range at historically low levels.

In calendar 2016, we expect the U.S. economy to grow at an estimated rate of 2.8%, reflecting continuing firm consumer spending and housing market activity, as well as stronger business investment. Given that global financial markets displayed greater stability in the beginning of the fourth calendar quarter of 2015 compared to the previous calendar quarter, and the U.S. labour market continued to firm, we expect the Fed to begin to raise its key interest rate from the current funds target range of 0.0% to 0.25%, in December 2015.

#### Europe

The Euro area economy is expected to grow at an estimated rate of 1.5% in calendar 2015, which is above both our estimates of 1.0% as at December 2, 2014 and 1.4% as at August 25, 2015, largely due to the effects of the stimulative monetary policy adopted by the European Central Bank (ECB), and lower oil prices leading to higher consumer spending. The unemployment rate improved to its lowest level since January 2012 and was 10.8% in September 2015 compared to 11.1% in June 2015. The Euro area inflation rate remained below the ECB's target levels for most of the calendar year, and was 0.0% in October 2015, as the decline in energy prices offset increases in price levels in other sectors. The ECB launched its monthly asset purchase program, the Public Sector Purchase Program (PSPP), in March 2015 and committed to monthly purchases of €60 billion of a combination of euro-denominated public sector securities, asset-backed securities, and covered bonds.

In calendar 2016, we expect the Euro area economy to grow at an estimated rate of 1.7%, as the economy benefits from the stimulus undertaken by the ECB, a weaker Euro, and lower oil prices. As a result of increased concerns about headwinds from the global economy and to negate a modest tightening in financial conditions, we expect the ECB to further reduce its deposit rate to (0.4)% from (0.2)%, and to extend the PSPP past its initial September 2016 commitment.

#### Financial markets

Equity markets in Canada and the U.S. remained volatile throughout our fiscal year, largely related to the effect of low global oil prices, diverging monetary policies amongst global central banks, and a decline in Chinese equity markets. Yields on both Canadian and U.S. long-term government bonds fluctuated during the fiscal year. Credit spreads on corporate bonds in North America generally widened through the fiscal year, before tightening slightly at the end of October 2015. Crude oil prices generally remained low throughout the fiscal year, and reached a 10-year low in August 2015. Prices for non-precious metals declined for most of the fiscal year due to a combination of strong supply and weak demand from emerging economies including China.

#### Regulatory environment

We continue to monitor and prepare for regulatory developments in a manner that seeks to ensure compliance with new requirements while mitigating any adverse business or economic impacts. Such impacts could result from new or amended regulations and the expectations of those who enforce them. Significant developments include continuing changes to global and domestic standards for capital and liquidity, overthe-counter (OTC) derivatives reform, initiatives to enhance requirements for institutions deemed systemically important to the financial sector, and changes to resolution regimes addressing government bail-in and total loss-absorbing capacity. We also continue to implement reforms enacted under the U.S. Dodd-Frank Wall Street Reform and Consumer Protection Act including those related to the Volcker Rule and the Fed's enhanced prudential standards for Bank Holding Companies and Foreign Banking Organizations.

For a discussion on risk factors resulting from these and other regulatory developments which may affect our business and financial results, refer to the Risk management – Top and emerging risks section. For further details on our framework and activities to manage risks, refer to the Risk management and Capital management sections.

#### Defining and measuring success through Total Shareholder Returns

Our focus is to maximize total shareholder returns (TSR) through the achievement of top half performance compared to our global peer group over the medium term (3-5 years), which we believe reflects a longer-term view of strong and consistent financial performance.

Maximizing TSR is aligned with our three strategic goals discussed earlier and we believe represents the most appropriate measure of shareholder value creation. TSR is a concept used to compare the performance of our common shares over a period of time, reflecting share price appreciation and dividends paid to common shareholders. The absolute size of the TSR will vary depending on market conditions, and the relative position reflects the market's perception of our overall performance relative to our peers over a period of time.

Financial performance objectives are used to measure progress against our medium-term TSR objectives. We review and revise these financial performance objectives as economic, market and regulatory environments change. By focusing on our medium-term objectives in our decision-making, we believe we will be well positioned to provide sustainable earnings growth and solid returns to our common shareholders.

We achieved all our performance objectives in 2015. The following table provides a summary of our performance against our financial performance objectives in 2015:

2015 Financial performance compared to our medium-term objectives		Table 2
	2015 results	Achieved
Diluted EPS growth of 7% +	12.2%	✓
ROE of 18% +	18.6%	✓
Strong capital ratios (CET1) (1)	10.6%	✓
Dividend payout ratio 40% – 50%	46%	✓

<sup>(1)</sup> For further details on the CET1 ratio, refer to the Capital management section.

For 2016, our medium-term financial performance objectives will remain unchanged.

We compare our TSR to that of a global peer group approved by our Board of Directors. The global peer group remains unchanged from last year and consists of the following 10 financial institutions:

- Canadian financial institutions: Bank of Montreal, Canadian Imperial Bank of Commerce, Manulife Financial Corporation, National Bank of Canada, Power Financial Corporation, The Bank of Nova Scotia, and the Toronto-Dominion Bank.
- U.S. banks: JPMorgan Chase & Co. and Wells Fargo & Company.
- International banks: Westpac Banking Corporation.

Medium-term objectives – three and five year TSR vs. peer group average		Table 3
	Three year TSR (1)	Five year TSR (1)
Royal Bank of Canada	14%	11%
	Top half	Mid-point
Peer group average (excluding RBC)	15%	12%

<sup>(1)</sup> The three and the five year average annual TSR are calculated based on our common share price appreciation as per the TSX closing market price plus reinvested dividends for the period October 31, 2012 to October 31, 2015 and October 31, 2010 to October 31, 2015 respectively.

Common share and dividend information					Table 4
For the year ended October 31	2015	2014	2013	2012	2011
Common share price (RY on TSX) – close, end of period	\$ 74.77	\$ 80.01	\$ 70.02	\$ 56.94	\$ 48.62
Dividends paid per share	3.04	2.76	2.46	2.22	2.04
Increase (decrease) in share price	(6.5)%	14.3%	23.0%	17.1%	(10.6)%
Total shareholder return	(3.0)%	19.0%	28.0%	22.0%	(6.7)%

# Key corporate events of 2015

# **City National Corporation**

On November 2, 2015, we completed the acquisition of City National Corporation (City National), the holding company of City National Bank. Total consideration of US\$5.5 billion was paid with US\$2.6 billion in cash and 41.6 million RBC common shares. In addition, we issued RBC first preferred shares with a par value of US\$275 million in exchange for all outstanding shares of City National preferred stock. For further details, refer to Notes 11 and 36 of our 2015 Annual Consolidated Financial Statements.

#### Royal Bank of Canada (Suisse) SA

On August 28, 2015, we completed the sale of Royal Bank of Canada (Suisse) SA, (RBC Suisse), to SYZ Group. As a result of the transaction, we recorded a loss on disposal of \$7 million (before- and after-tax), including deal and transaction costs, in Non-interest expense – Other. For further details, refer to Note 11 of our 2015 Annual Consolidated Financial Statements.

#### RBC Royal Bank (Suriname) N.V.

On July 31, 2015, we completed the sale of RBC Royal Bank (Suriname) N.V. (RBC Suriname). As a result of the transaction, we recorded a total loss on disposal of \$19 million (before- and after-tax), including a loss of \$23 million in the second quarter in Non-interest expense — Other, and a gain of \$4 million in the third quarter including foreign currency translation gains reclassified from Other components of equity. For further details, refer to Note 11 of our 2015 Annual Consolidated Financial Statements.

### **Certain Caribbean Wealth Management businesses**

Subsequent to the end of our fiscal year, we have entered into a purchase and sale agreement on November 4, 2015, to sell our trust, custody and fund administration businesses in the Caribbean to SMP Partners Group, subject to customary closing conditions and regulatory approvals. The transaction is expected to close in early 2016. For further details, refer to Note 36 of our 2015 Annual Consolidated Financial Statements.

#### **Overview**

#### 2015 vs. 2014

Net income of \$10,026 million was up \$1,022 million or 11% from a year ago. Diluted earnings per share (EPS) of \$6.73 was up \$0.73 and return on common equity (ROE) of 18.6% was down 40 bps from 19.0% last year. Our Common Equity Tier 1 (CET1) ratio was 10.6%.

Our results were driven by higher earnings in Personal & Commercial Banking, Capital Markets and Investor & Treasury Services, partially offset by lower earnings in Insurance and Wealth Management. Our results were also favourably impacted by a lower effective tax rate reflecting favourable income tax adjustments, the positive impact of foreign exchange translation, and a gain of \$108 million (before- and after-tax) from the wind-up of a U.S.-based funding subsidiary that resulted in the release of foreign currency translation adjustment (CTA) which was recorded in Corporate Support. Prior year results included a loss of \$100 million (before- and after-tax) related to the sale of RBC Jamaica and a provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean.

Personal & Commercial Banking earnings mainly reflected solid volume growth across most businesses in Canada, strong fee-based revenue growth, and higher earnings in the Caribbean, partially offset by higher costs to support business growth and lower spreads. Capital Markets earnings were driven by growth in our global markets businesses mainly reflecting increased client activity, continued solid performance in our corporate and investment banking businesses, and the positive impact of foreign exchange translation, partially offset by lower results in certain legacy portfolios. Investor & Treasury Services earnings mainly reflected higher earnings due to increased client activity in our foreign exchange forwards business and higher foreign exchange transaction volumes, an additional month of earnings in Investor Services of \$42 million (\$28 million after-tax), increased custodial fees, and higher earnings from growth in client deposits. These factors were partially offset by lower funding and liquidity results. Wealth Management earnings decreased primarily reflecting higher costs in support of business growth in our Global Asset Management and Canadian Wealth Management businesses, restructuring costs of \$122 million (\$90 million after-tax) largely related to our U.S. & International Wealth Management business, lower transaction volumes, and higher provision for credit losses (PCL), partly offset by higher earnings from growth in average fee-based client assets. Insurance results decreased mainly due to a change in Canadian tax legislation impacting certain foreign affiliates which became effective November 1, 2014, a lower level of favourable actuarial adjustments, and higher net claims costs, which were partially offset by higher earnings from new U.K. annuity contracts, and a favourable impact of investment-related activities on the Canadian life business.

For further details on our business segment results and CET1 ratio, refer to the Business segment results and Capital management sections, respectively.

#### 2014 vs. 2013

In 2014, net income of \$9,004 million was up \$662 million or 8% from 2013. Diluted EPS of \$6.00 was up \$0.51 and ROE of 19.0% was down 70 bps. Our CET1 ratio was 9.9%.

Our results were driven by higher earnings in all business segments, including the positive impact of foreign exchange translation. In addition, our results in 2013 included net favourable income tax adjustments in Corporate Support.

Capital Markets earnings reflected strong equity markets, our continued focus on origination and lending, and increased activity from client-focused strategies, partially offset by higher litigation provisions and related legal costs. Wealth Management results reflected growth in average fee-based client assets, partially offset by higher costs in support of business growth. Our insurance results reflected lower net claims costs, business growth in our European life and U.K. annuity products and favourable actuarial adjustments, partly offset by higher costs in support of business growth. Insurance results in 2013 included a charge of \$160 million (\$118 million after-tax) as a result of new tax legislation in Canada, which affects the policyholders' tax treatment of certain individual life insurance policies. Personal & Commercial Banking earnings reflected solid volume growth across most of our Canadian Banking businesses, partially offset by higher costs in support of business growth, and a loss of \$100 million (before- and after-tax) related to the sale of RBC Royal Bank (Jamaica) Limited and RBTT Securities Jamaica Limited (collectively, RBC Jamaica).

#### Impact of foreign currency translation

Our foreign currency-denominated results are impacted by exchange rate fluctuations. Revenue, PCL, insurance policyholder benefits, claims and acquisition expense (PBCAE), non-interest expense and net income denominated in foreign currency are translated at the average rate of exchange for the period.

The following table reflects the estimated impact of foreign exchange translation on key income statement items:

			Та	ble 5
(Millions of Canadian dollars, except per share amounts)	2015	vs. 2014	2014 vs	. 2013
Increase (decrease):				
Total revenue	\$	1,012	\$	818
PCL		11		9
PBCAE		75		75
Non-interest expense		652		510
Income taxes		113		103
Net income		161		121
Impact on EPS:				
Basic	\$	0.11	\$	0.08
Diluted		0.11		0.08

The relevant average exchange rates that impact our business are shown in the following table:

			Table 6
(Average foreign currency equivalent of C\$1.00) (1)	2015	2014	2013
U.S. dollar	0.797	0.914	0.977
British pound	0.519	0.551	0.626
Euro	0.707	0.680	0.740

<sup>(1)</sup> Average amounts are calculated using month-end spot rates for the period.

### **Total revenue**

			Table 7
(Millions of Canadian dollars, except percentage amounts)	2015	2014	2013
Interest income Interest expense	\$ 22,729 7,958	\$ 22,019 7,903	\$ 21,148 7,899
Net interest income Net interest margin (on average earning assets) (1)	\$ 14,771 1.71%	\$ 14,116 1.86%	\$ 13,249 1.88%
Investments (2) Insurance (3) Trading (see additional trading information section) Banking (4) Underwriting and other advisory Other (5)	\$ 8,095 4,436 552 4,388 1,885 1,194	\$ 7,355 4,957 742 4,090 1,809 1,039	\$ 6,408 3,911 867 3,909 1,569 769
Non-interest income	\$ 20,550	\$ 19,992	\$ 17,433
Total revenue	\$ 35,321	\$ 34,108	\$ 30,682

- (1) Net interest margin (on average earning assets) is calculated as net interest income divided by average earning assets.
- (2) Includes securities brokerage commissions, investment management and custodial fees, and mutual fund revenue.
- (3) Includes premiums and investment and fee income. Investment income includes the change in fair value of investments backing policyholder liabilities and is largely offset in PBCAE.
- (4) Includes service charges, foreign exchange revenue other than trading, card service revenue and credit fees.
- (5) Includes other non-interest income, net gain (loss) on available-for-sale (AFS) securities and share of profit in associates.

#### 2015 vs. 2014

Total revenue increased \$1,213 million or 4% from last year, which included the positive impact of foreign exchange translation of \$1,012 million. The negative change in fair value of investments backing our policyholders liabilities, which was largely offset in PBCAE, decreased total revenue by \$463 million.

Net interest income increased \$655 million or 5%, mainly due to solid volume growth across most businesses in Canadian Banking, and higher trading-related net interest income and solid lending growth in Capital Markets. The positive impact of foreign exchange translation also contributed to the increase. These factors were partially offset by lower spreads.

Net interest margin was down 15 bps compared to last year, largely due to the low interest rate environment, and competitive pressures. Investments revenue increased \$740 million or 10%, mainly due to growth in average fee-based client assets resulting from capital appreciation and net sales, and the positive impact of foreign exchange translation. Higher securities brokerage commissions in Capital Markets, and higher fee-based revenue primarily attributable to strong mutual funds asset growth resulting in higher mutual fund distribution fees in Canadian Banking also contributed to the increase. These factors were partly offset by lower transaction volumes in Wealth Management.

Insurance revenue decreased \$521 million or 11%, mainly due to the change in fair value of investments backing our policyholder liabilities resulting from an increase in long-term interest rates, and a reduction of revenue related to our retrocession contracts, both of which were largely offset in PBCAE. These factors were partially offset by business growth in Canadian and International insurance, and the positive impact of foreign exchange translation.

Banking revenue increased \$298 million or 7%, mainly due to higher credit card balances and transaction volumes, and improved spreads. Higher service fee revenue also contributed to the increase.

Underwriting and other advisory revenue increased \$76 million or 4%, primarily due to higher debt origination reflecting increased client issuance activity, and strong growth in M&A activity reflecting increased mandates in the U.S. and Europe. These factors were partially offset by lower equity origination reflecting decreased client activity as compared to the strong levels last year.

Other revenue increased \$155 million or 15%, mainly due to a gain of \$108 million (before- and after-tax) from the wind-up of a U.S.-based funding subsidiary that resulted in the release of CTA, which was recorded in Corporate Support.

### 2014 vs. 2013

Total revenue increased \$3,426 million or 11% as compared to 2013, primarily due to the positive change in fair value of investments backing our policyholder liabilities of \$930 million resulting from a decrease in long-term interest rates, largely offset in PBCAE, the positive impact of foreign exchange translation, higher revenue from growth in average fee-based client assets in Wealth Management resulting from capital appreciation and strong net sales, solid volume growth of 5% across most of our businesses in Canadian Banking, and higher trading-related net interest income in Capital Markets. Strong growth in equity origination reflecting increased issuance activity, higher equity trading revenue due to strong market conditions, and higher lending activity in Capital Markets also contributed to the increase. These factors were partially offset by the unfavourable impact of the implementation of funding valuation adjustments.

#### Additional trading information

			1	able 8
(Millions of Canadian dollars)	2015	2014		2013
Total trading revenue (1)				
Net interest income	\$ 2,398	\$ 2,029	\$	1,661
Non-interest income	552	742		867
Total trading revenue	\$ 2,950	\$ 2,771	\$	2,528
Total trading revenue by product				
Interest rate and credit	\$ 1,400	\$ 1,560	\$	1,611
Equities	1,045	814		594
Foreign exchange and commodities	505	397		323
Total trading revenue	\$ 2,950	\$ 2,771	\$	2,528
Trading revenue (teb) by product				
Interest rate and credit	\$ 1,400	\$ 1,560	\$	1,611
Equities	1,614	1,305		972
Foreign exchange and commodities	504	397		323
Total trading revenue (teb)	\$ 3,518	\$ 3,262	\$	2,906
Trading revenue (teb) by product – Capital Markets				
Interest rate and credit	\$ 1,238	\$ 1,293	\$	1,350
Equities	1,590	1,244		942
Foreign exchange and commodities	376	333		286
Total Capital Markets trading revenue (teb)	\$ 3,204	\$ 2,870	\$	2,578

Includes a gain of \$40 million (2014 – \$105 million loss; 2013 – nil) related to a funding valuation adjustment on uncollateralized OTC derivatives.

#### 2015 vs. 2014

Total trading revenue of \$2,950 million, which comprises trading-related revenue recorded in Net interest income and Non-interest income, was up \$179 million, or 6% including the positive impact of foreign exchange translation, mainly due to higher equities trading revenue reflecting increased client activity primarily in the first half of the year. This factor was partially offset by lower revenue in certain legacy portfolios including the exit from certain proprietary trading strategies last year to comply with the Volcker Rule, and lower fixed income trading revenue reflecting challenging market conditions in the second half of the year. In addition, trading revenue in the prior year was unfavourably impacted by the implementation of funding valuation adjustments.

### 2014 vs. 2013

Total trading revenue of \$2,771 million, which comprises trading-related revenue recorded in Net interest income and Non-interest income, was up \$243 million, or 10% as compared to 2013, mainly due to higher equity trading revenue reflecting strong market conditions and higher commodities trading revenue. These factors were partially offset by lower fixed income trading revenue largely driven by the unfavourable impact of the implementation of funding valuation adjustments, and the exit from certain proprietary trading strategies to comply with the Volcker Rule.

#### **Provision for credit losses**

#### 2015 vs. 2014

Total PCL decreased \$67 million or 6% from a year ago, mainly due to lower PCL in Personal & Commercial Banking, partially offset by higher PCL in Capital Markets and Wealth Management.

# 2014 vs. 2013

Total PCL decreased \$73 million or 6% as compared to 2013, mainly due to lower provisions in Capital Markets and Wealth Management, partially offset by higher provisions in Personal & Commercial Banking, primarily in Caribbean Banking.

For further details on PCL, refer to the Credit quality performance section.

# Insurance policyholder benefits, claims and acquisition expense

#### 2015 vs. 2014

PBCAE decreased \$610 million or 17% from a year ago, mainly due to a reduction of PBCAE related to our retrocession contracts, and the change in fair value of investments backing our policyholder liabilities resulting from the change in long-term interest rates, both of which were largely offset in revenue. These factors were partially offset by business growth in Canadian and International insurance, a lower level of favourable actuarial adjustments in the current year reflecting management actions and assumption changes, and an increase due to the impact of foreign exchange translation.

#### 2014 vs. 2013

PBCAE increased \$789 million or 28% from the prior year, mainly due to the change in fair value of investments backing our policyholder liabilities, which was largely offset in revenue, and the impact of foreign exchange translation. These factors were partially offset by lower net claims costs. In addition, our PBCAE in 2013 included the unfavourable impact of the charge of \$160 million related to new tax legislation in Canada, which affects the policyholders' tax treatment of certain individual life insurance policies, and a favourable impact from interest and asset-related activities on the Canadian life business.

#### Non-interest expense

			Table 9
(Millions of Canadian dollars, except percentage amounts)	2015	2014	2013
Salaries Variable compensation Benefits and retention compensation Share-based compensation	\$ 5,197 4,533 1,607 246	\$ 4,834 4,388 1,561 248	\$ 4,604 3,924 1,464 256
Human resources Equipment Occupancy Communications (1) Professional fees Amortization of other intangibles Other (1)	\$ 11,583 1,277 1,410 888 932 712 1,836	\$ 11,031 1,147 1,330 847 763 666 1,877	\$ 10,248 1,081 1,235 796 753 566 1,535
Non-interest expense Efficiency ratio (2)	\$ 18,638 52.8%	\$ 17,661 51.8%	\$ 16,214 52.8%

- (1) Amounts have been revised from those previously presented.
- (2) Efficiency ratio is calculated as non-interest expense divided by total revenue.

#### 2015 vs. 2014

Non-interest expense increased \$977 million or 6% mainly reflecting an increase due to the impact of foreign exchange translation of \$652 million and higher costs in support of business growth. Restructuring costs of \$122 million (\$90 million after-tax) largely related to our U.S. & International Wealth Management business also contributed to the increase. These factors were partially offset by lower litigation provisions and related legal costs in Capital Markets, and continuing benefits from our efficiency management activities. The prior year included the loss of \$100 million related to the sale of RBC Jamaica and a provision of \$40 million related to post-employment benefits and restructuring charges in the Caribbean.

Our efficiency ratio of 52.8% increased 100 bps from 51.8% last year mainly due to the change in fair value of investments backing our policyholder liabilities, and higher costs in support of business growth, partially offset by continuing benefits from our efficiency management activities.

#### 2014 vs. 2013

Non-interest expense increased \$1,447 million or 9%, primarily due to the impact of foreign exchange translation of \$510 million, higher costs in support of business growth, and higher variable compensation driven by higher revenue in Wealth Management and higher results in Capital Markets. Increased litigation provisions and related legal costs in Capital Markets, and the loss of \$100 million related to the sale of RBC Jamaica also contributed to the increase. These factors were partly offset by continuing benefits from our efficiency management activities.

Our efficiency ratio of 51.8% decreased 100 bps from 52.8% in 2013, mainly due to continuing benefits from our efficiency management activities.

#### Income and other taxes

			Table 10
(Millions of Canadian dollars, except percentage amounts)	2015	2014	2013
Income taxes	\$ 2,597	\$ 2,706	\$ 2,105
Other taxes			
Goods and services sales taxes	\$ 426	\$ 395	\$ 370
Payroll taxes	577	529	497
Capital taxes	100	86	85
Property taxes	121	106	119
Insurance premium taxes	50	51	50
Business taxes	59	8	25
	\$ 1,333	\$ 1,175	\$ 1,146
Total income and other taxes	\$ 3,930	\$ 3,881	\$ 3,251
Net income before income taxes	\$ 12,623	\$ 11,710	\$ 10,447
Canadian statutory income tax rate (1)	26.3%	26.3%	26.2%
Lower average tax rate applicable to subsidiaries	(0.9)%	(2.3)%	(1.8)%
Tax-exempt income from securities	(3.6)%	(3.3)%	(2.8)%
Tax rate change	0.3%	0.0%	0.0%
Effect of previously unrecognized tax loss, tax credit or			
temporary differences	(0.1)%	(0.1)%	(0.5)%
Other	(1.4)%	2.5%	(1.0)%
Effective income tax rate	20.6%	23.1%	20.1%
Effective total tax rate (2)	28.2%	30.1%	28.0%

- (1) Blended Federal and Provincial statutory income tax rate.
- (2) Total income and other taxes as a percentage of net income before income taxes and other taxes.

#### 2015 vs. 2014

Income tax expense decreased \$109 million or 4% and the effective income tax rate of 20.6% decreased 250 bps from last year mainly due to net favourable tax adjustments in the current year, partially offset by higher earnings before income taxes.

Other taxes increased \$158 million or 13%, mainly due to higher business and payroll taxes, as well as higher goods and services sales taxes. In addition to the income and other taxes reported in our Consolidated Statements of Income, we recorded income tax recoveries of \$878 million (2014 – \$643 million) in shareholders' equity, primarily reflecting foreign currency translation losses from hedging activities.

#### 2014 vs. 2013

Income tax expense increased \$601 million or 29% from 2013, mainly due to higher earnings before income taxes. The effective income tax rate of 23.1% increased 300 bps from 20.1% in 2013, mainly due to favourable income tax adjustments in 2013 related to prior years.

Other taxes increased \$29 million or 3% from 2013, mainly due to higher payroll taxes and sales taxes which were partially offset by lower business taxes.

### **Client assets**

#### Assets under administration

Assets under administration (AUA) are assets administered by us which are beneficially owned by our clients. We provide services that are administrative in nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping. Underlying investment strategies within AUA are determined by our clients and generally do not impact the administrative fees that we receive. Administrative fees can be impacted by factors such as asset valuation level changes from market movements, types of services administered, transaction volumes, geography and client relationship pricing based on volumes or multiple services.

Our Investor & Treasury Services business is the primary business segment that has AUA with approximately 79% of total AUA, as at October 31, 2015, followed by our Wealth Management business with approximately 16% of total AUA.

#### 2015 vs. 2014

AUA decreased \$37.9 billion or 1% compared to last year, mainly reflecting changes in client asset mix and unfavourable market conditions, partially offset by the impact of foreign exchange translation, net sales and capital appreciation.

The following table summarizes AUA by geography and asset class:

AUA by geographic mix and asset class		Table 11
(Millions of Canadian dollars)	2015	2014
Canada (1)		
Money Market	\$ 31,500	\$ 31,100
Fixed Income	685,600	736,200
Equity	669,900	711,500
Multi-asset and other	642,400	618,700
Total Canada	\$ 2,029,400	\$ 2,097,500
U.S. (1)		
Money Market	\$ 33,100	\$ 28,700
Fixed Income	90,800	82,500
Equity	152,700	138,200
Multi-asset and other	21,800	16,200
Total U.S.	\$ 298,400	\$ 265,600
Other International (1)		_
Money Market	\$ 47,500	\$ 54,400
Fixed Income	375,400	405,600
Equity	804,000	867,200
Multi-asset and other	1,054,400	956,700
Total International	\$ 2,281,300	\$ 2,283,900
Total AUA  (1) Congression in formation in based on the location from where our clients are consider.	\$ 4,609,100	\$ 4,647,000

<sup>(1)</sup> Geographic information is based on the location from where our clients are serviced.

#### Assets under management

Assets under management (AUM) are assets managed by us which are beneficially owned by our clients. Management fees are paid by the investment funds for the investment capabilities of an investment manager and can also include administrative services. Management fees may be calculated daily, monthly or quarterly as a percentage of the AUM, depending on the distribution channel, underlying products and investment strategies. In general, equity strategies carry a higher fee rate than fixed income or money market strategies. Fees are also impacted by asset mix and relationship pricing for clients using multiple services. Higher risk assets generally produce higher fees, while clients using multiple services can take advantage of synergies which reduce the fees they are charged. Certain funds may also include performance fee arrangements, which are recorded when certain benchmarks or performance targets are achieved. These factors could lead to differences on fees earned by products and therefore net return by asset class may vary despite similar average AUM. Our Wealth Management segment is the primary business segment that has AUM.

### 2015 vs. 2014

AUM increased \$41.4 billion or 9% compared to last year, primarily reflecting the impact of foreign exchange translation, as well as net sales and capital appreciation.

The following table presents changes in AUM for the years ended October 31, 2015 and October 31, 2014:

Client assets – AUM		Table 12
(Millions of Canadian dollars)	2015	2014
AUM, beginning balance	\$ 457,000	\$ 391,100
Net asset flows:		
Money market	(4,900)	(5,600)
Fixed income	8,800	14,300
Equity	900	4,100
Multi-asset and other	13,400	17,000
Market impact and other	23,200	36,100
AUM, balance at end of year	\$ 498,400	\$ 457,000

#### **Business segment results**

#### Results by business segment

The following table summarizes our results by business segment:

															Ta	ble 13
							2015							2014		2013
(Millions of Canadian dollars,	ersonal & mmercial		Wealth			ı	nvestor & Treasury		Capital	Co	orporate					
except percentage amounts)	Banking	Ma	nagement	In	surance		Services	M	arkets (1)	Su	pport (1)		Total	Total		Total
Net interest income Non-interest income	\$ 10,004 4,309	\$	493 6,282	\$	- 4,436	\$	818 1,220	\$	3,970 4,093	\$	(514) 210	\$	14,771 20,550	\$ 14,116 19,992	\$	13,249 17,433
Total revenue PCL PBCAE	\$ 14,313 984 –	\$	6,775 46 –	\$	4,436 - 2,963	\$	2,038 (1) -	\$	8,063 71 -	\$	(304) (3) -	\$	35,321 1,097 2,963	\$ 34,108 1,164 3,573	\$	30,682 1,237 2,784
Non-interest expense	6,611		5,292		613		1,301		4,696		125		18,638	17,661		16,214
Net income before income taxes Income tax	\$ 6,718 1,712	\$	1,437 396	\$	860 154	\$	738 182	\$	3,296 977	\$	(426) (824)	\$	12,623 2,597	\$ 11,710 2,706	\$	10,447 2,105
Net income	\$ 5,006	\$	1,041	\$	706	\$	556	\$	2,319	\$	398	\$	10,026	\$ 9,004	\$	8,342
ROE (2)	30.0%		17.4%		44.3%		20.3%		13.6%		n.m.		18.6%	19.0%		19.7%
Average assets	\$ 386,100	\$	29,100	\$	13,700	\$	125,300	\$	477,300	\$	21,300	\$ 1	,052,800	\$ 906,500	\$8	352,000

<sup>(1)</sup> Net interest income, total revenue and net income before income taxes are presented in Capital Markets on a taxable equivalent basis (teb). The teb adjustment is eliminated in the Corporate Support segment. For a further discussion, refer to the How we measure and report our business segments section.

### How we measure and report our business segments

Our management reporting framework is intended to measure the performance of each business segment as if it were a stand-alone business and reflects the way that the business segment is managed. This approach is intended to ensure that our business segments' results include all applicable revenue and expenses associated with the conduct of their business and depicts how management views those results. The following highlights the key aspects of how our business segments are managed and reported:

- Personal & Commercial Banking reported results include securitized Canadian residential mortgage and credit card loans and related amounts for income and provisions for credit losses on impaired loans.
- Wealth Management reported results also include disclosure in U.S. dollars as we review and manage the results of certain businesses largely in this currency.
- Capital Markets results are reported on a taxable equivalent basis (teb), which grosses up net interest income from certain tax-advantaged sources (Canadian taxable corporate dividends) to their effective taxable equivalent value with a corresponding offset recorded in the provision for income taxes. We record the elimination of the teb adjustments in Corporate Support. We believe these adjustments are useful and reflect how Capital Markets manages its business, since it enhances the comparability of revenue and related ratios across taxable revenue and our principal tax-advantaged source of revenue. The use of teb adjustments and measures may not be comparable to similar generally accepted accounting principles (GAAP) measures or similarly adjusted amounts disclosed by other financial institutions.
- Corporate Support results include all enterprise-level activities that are undertaken for the benefit of the organization that are not allocated to our five business segments, including residual asset/liability management results, impact from income tax adjustments, net charges associated with unattributed capital and PCL on loans not yet identified as impaired.

<sup>(2)</sup> These measures may not have a standardized meaning under GAAP and may not be comparable to similar measures disclosed by other financial institutions. For further details, refer to the Key performance and non-GAAP measures section.

#### **Key methodologies**

The following outlines the key methodologies and assumptions used in our management reporting framework. These are periodically reviewed by management to ensure they remain valid.

#### Expense allocation

To ensure that our business segments' results include expenses associated with the conduct of their business, we allocate costs incurred or services provided by Technology & Operations and Functions, which are directly undertaken or provided on the business segments' behalf. For other costs not directly attributable to our business segments, including overhead costs and other indirect expenses, we use our management reporting framework for allocating these costs to each business segment in a manner that is intended to reflect the underlying benefits.

#### Capital attribution

Our framework also determines the attribution of capital to our business segments in a manner that is intended to consistently measure and align economic costs with the underlying benefits and risks associated with the activities of each business segment. The amount of capital assigned to each business segment is referred to as attributed capital. Unattributed capital and associated net charges are reported in Corporate Support. For further information, refer to the Capital management section.

#### Funds transfer pricing

Funds transfer pricing refers to the pricing of intra-company borrowing or lending. We employ a funds transfer pricing process that motivates economically sound business decisions by providing risk-adjusted pricing and profitability guidance after taking into consideration interest rate and liquidity risk as well as applicable regulatory requirements. Funds transfer pricing also provides the basis for risk-adjusted profitability measurement for our products and measures.

#### Provisions for credit losses

PCL are recorded to recognize estimated losses on impaired loans, as well as losses that have been incurred but are not yet identified in our loans portfolio. This portfolio includes on-balance sheet exposures, such as loans and acceptances, and off-balance sheet items such as letters of credit, guarantees and unfunded commitments. PCL on impaired loans are included in the results of each business segment to fully reflect the appropriate expenses related to the conduct of each business segment. PCL on loans not yet identified as impaired are included in Corporate Support, as Group Risk Management (GRM) effectively controls this through its monitoring and oversight of various lending portfolios throughout the enterprise. For details on our accounting policy on Allowance for credit losses, refer to Note 2 of our 2015 Annual Consolidated Financial Statements.

#### **Key performance and non-GAAP measures**

#### Performance measures

#### Return on common equity

We measure and evaluate the performance of our consolidated operations and each business segment using a number of financial metrics, such as net income and ROE. We use ROE, at both the consolidated and business segment levels, as a measure of return on total capital invested in our business. Management views the business segment ROE measure as a useful measure for supporting investment and resource allocation decisions because it adjusts for certain items that may affect comparability between business segments and certain competitors.

Our consolidated ROE calculation is based on net income available to common shareholders divided by total average common equity for the period. Business segment ROE calculations are based on net income available to common shareholders divided by average attributed capital for the period. For each segment, average attributed capital includes the capital required to underpin various risks as described in the Capital Management section and amounts invested in goodwill and intangibles.

The attribution of capital and risk capital involves the use of assumptions, judgments and methodologies that are regularly reviewed and revised by management as deemed necessary. Changes to such assumptions, judgments and methodologies can have a material effect on the segment ROE information that we report. Other companies that disclose information on similar attributions and related return measures may use different assumptions, judgments and methodologies.

The following table provides a summary of our ROE calculations:

Calculation of ROE													Table 14
							201	.5				2014	2013
(Millions of Canadian dollars, except percentage amounts)	_	ersonal & mmercial Banking	Man	Wealth nagement	Ins	surance		vestor & Treasury Services	Capital Markets	rporate Support	Total	Total	Total
Net income available to common shareholders Average common equity (1), (2)	\$	4,937 16,500	\$	1,021 5,900	\$	701 1,600	\$	545 2,700	\$ 2,259 16,550	\$ 271 9,050	\$ 9,734 52,300	\$ 8,697 45,700	\$ 7,991 40,600
ROE (3)		30.0%		17.4%		44.3%		20.3%	13.6%	n.m.	18.6%	19.0%	19.7%

- Average common equity represents rounded figures.
- The amounts for the segments are referred to as attributed capital.
- ROE is based on actual balances of average common equity before rounding.

#### Embedded value for Insurance operations

Embedded value is a measure of shareholder value embedded in the balance sheet of our Insurance segment, excluding any value from future new sales. We use the change in embedded value between reporting periods as a measure of the value created by the insurance operations during the period.

We define embedded value as the value of equity held in our Insurance segment and the value of in-force business (existing policies). The value of in-force business is calculated as the present value of future expected earnings on in-force business less the cost of capital required to support in-force business. We use discount rates equal to long-term risk free rates plus a spread. Required capital uses the capital frameworks in the jurisdictions in which we operate.

Key drivers affecting the change in embedded value from period to period are new sales, investment performance, claims and policyholder experience, change in actuarial assumptions, changes in foreign exchange rates and changes in shareholder equity arising from transfers in capital.

Embedded value does not have a standardized meaning under GAAP and may not be directly comparable to similar measures disclosed by other companies. Given that this measure is specifically used for our Insurance segment and involves the use of discount rates to present value the future expected earnings and capital required for the in-force business, reconciliation to financial statements information is not applicable.

#### Non-GAAP measures

We believe that certain non-GAAP measures described below are more reflective of our ongoing operating results, and provide readers with a better understanding of management's perspective on our performance. These measures enhance the comparability of our financial performance for the year ended October 31, 2015 with results from last year as well as, in the case of economic profit, measure relative contribution to shareholder value. Non-GAAP measures do not have a standardized meaning under GAAP and may not be comparable to similar measures disclosed by other financial institutions.

The following discussion describes the non-GAAP measures we use in evaluating our operating results.

# Economic profit

Economic profit is net income excluding the after-tax effect of amortization of other intangibles less a capital charge for use of attributed capital. It measures the return generated by our businesses in excess of our cost of capital, thus enabling users to identify relative contributions to shareholder value.

The capital charge includes a charge for common equity and preferred shares. For 2015, our cost of capital was 9.0%.

The following table provides a summary of our Economic profit:

Economic profit										Ta	able 15
						201	5				
(Millions of Canadian dollars)	 ersonal & nmercial Banking	Mar	Wealth nagement	Ins	urance	Tr	estor & easury ervices	Capital Markets	porate upport		Total
Net income add: Non-controlling interests After-tax effect of amortization	\$ 5,006 (8)	\$	1,041 2	\$	706 -	\$	556 (1)	\$ 2,319 -	\$ 398 (94)	\$	10,026 (101)
of other intangibles Goodwill and intangibles writedown	22 -		69 4		_		21 -	-	1 -		113 4
Adjusted net income (loss) less: Capital charge	\$ 5,020 1,544	\$	1,116 551	\$	706 148	\$	576 251	\$ 2,319 1,550	\$ 305 852	\$	10,042 4,896
Economic profit (loss)	\$ 3,476	\$	565	\$	558	\$	325	\$ 769	\$ (547)	\$	5,146

							20	14				2013
(Millions of Canadian dollars)	Cor	rsonal & nmercial Banking	Ma	Wealth nagement	Insi	urance	Tr	estor & reasury ervices	Capital Markets	rporate Support	Total	Total
Net income add: Non-controlling interests After-tax effect of amortization	\$	4,475 1	\$	1,083 (1)	\$	781 -	\$	441 (1)	\$ 2,055 -	\$ 169 (93)	\$ 9,004 (94)	\$ 8,342 (98)
of other intangibles Goodwill and intangibles writedown		27 -		73 6		_ _		21	1 2	1 -	123 8	117 -
Adjusted net income (loss) less: Capital charge	\$	4,503 1,439	\$	1,161 521	\$	781 147	\$	461 205	\$ 2,058 1,333	\$ 77 696	\$ 9,041 4,341	\$ 8,361 3,702
Economic profit (loss)	\$	3,064	\$	640	\$	634	\$	256	\$ 725	\$ (619)	\$ 4,700	\$ 4,659

#### Results excluding specified items

Our results were impacted by the following specified items:

- For the year ended October 31, 2015, a gain of \$108 million (before- and after-tax) from the wind-up of a U.S.-based funding subsidiary that resulted in the release of CTA that was previously booked in other components of equity (OCE), which was recorded in Corporate Support.
- For the year ended October 31, 2014, in our Personal & Commercial Banking segment:
  - A total loss of \$100 million (before- and after-tax) related to the sale of RBC Jamaica, comprised of a loss of \$60 million (before- and after-tax) in the first quarter of 2014, and a further loss of \$40 million (before- and after-tax) in the third quarter of 2014 which includes foreign currency translation related to the closing of the sale of RBC Jamaica; and
  - A provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean.

The following table provides calculations of our business segment results and measures excluding this specified item for the year ended October 31, 2014:

Personal & Commercial Banking						Table 16
	_		Items	exclı	uded	
(Millions of Canadian dollars, except percentage amounts)	As reported	t	ess related to the sale C Jamaica	ро	Provision for st-employment benefits and restructuring charges	Adjusted
Total revenue	\$ 13,730	\$	_	\$	_	\$ 13,730
PCL Non-interest expense Net income before taxes	1,103 6,563 6,064		(100) 100		(40) 40	1,103 6,423 6,204
Net income	\$ 4,475	\$	100	\$	32	\$ 4,607
Selected balances and other information Non-interest expense Total revenue Efficiency ratio	\$ 6,563 13,730 47.8%	\$	(100)	\$	(40)	\$ 6,423 13,730 46.8%
Revenue growth rate Non-interest expense growth rate Operating leverage	5.5% 6.4% (0.9%)					5.5% 4.2% 1.3%

### **Personal & Commercial Banking**

Personal & Commercial Banking is comprised of our personal and business banking operations, and our auto financing and retail investment businesses, including our online discount brokerage channel, and operates through two businesses: Canadian Banking and Caribbean & U.S. Banking. We provide services to more than 13.5 million individual, business and institutional clients across Canada, the Caribbean and the U.S. In Canada, we provide a broad suite of financial products and services through our extensive branch, automated teller machine (ATM), online, mobile and telephone banking networks, as well as through a large number of proprietary sales professionals. In the Caribbean, we offer a broad range of financial products and services to individuals and business clients, and public institutions in targeted markets. In the U.S., we serve the cross-border banking needs of Canadian clients within the U.S. through online channels.

In Canada, we compete with other Schedule I banks, independent trust companies, foreign banks, credit unions, caisses populaires, and auto financing companies. We maintain top (#1 or #2) rankings in market share in this competitive environment for all key retail and business financial product categories, and have the largest branch network, the most ATMs and the largest mobile sales network across Canada. In the Caribbean, our competition includes banks, trust companies and investment management companies serving retail and corporate customers and public institutions. We continue to be the second-largest bank as measured by assets in the English Caribbean, with 79 branches in 17 countries and territories. In the U.S., we compete primarily with other Canadian banking institutions with operations in the U.S.

#### Economic and market review

We continued to see solid volume growth across most of our Canadian banking businesses, despite slowing economic conditions in Canada particularly in the first half of fiscal 2015. The continuing low interest rate environment has driven solid, although slower industry growth compared to last year. Historically low credit loss rates in our business and consumer products reflected a strong labour market in Canada during most of the calendar year. Our businesses continued to be impacted by competitive pressures. In the Caribbean, unfavourable economic conditions continued to negatively impact our results through lower loan volumes, and spread compression.

#### **Highlights**

In Canada:

- We achieved solid volume growth across all products, with particular strength in:
  - Home equity supported by the RBC Newcomer Advantage and our Employee Pricing campaigns; and
  - Credit cards through strong account and balance growth in our industry leading Avion® card.
- We achieved improved volume in Business Financial Services as we have focused our attention in certain business segments to strengthen our market share and we have expanded our sales force in the upper end of the market.
- We have continued to invest in digitizing our client experience with a focus on speed of service and simplifying the end-to-end processes:
  - Launched Cheque-Pro™, allowing high cheque volume clients connecting to our online banking channels using an in-office scanner to make deposits;
  - Continued to evolve the branch network for basic service transactions while investing in our digital and mobile platforms. We currently
    have nearly 5 million active clients on our digital and mobile platforms, with particularly strong growth of 23% in the number of active
    clients using our mobile platform:
  - Rolled out Host Card Emulation technology allowing RBC clients with Android devices to use RBC Wallet anywhere in the world with any mobile network.

- As a result of our successes, we received external recognition as an industry leader and were named:
  - Best Global Retail Bank (Retail Banker International) for the second consecutive year;
  - Best Trade Finance Bank in Canada (Global Finance Magazine) for the third consecutive year;
  - Best Private Banking Services Overall in Canada 2015 (Euromoney) for the eighth consecutive year;
  - Bank of the Year in Canada (The Banker).

#### In the Caribbean:

- We continued to focus on quality asset growth while reducing our structural costs to minimize the impact of challenging market conditions.
- We launched a new mobile payment solution, RBC EZPay, allowing merchants to capture payment transactions by inserting card reader plugs into a smartphone.
- Completed the sale of RBC Suriname to Republic Bank Ltd. in July 2015.
- As a result of our successes, we were named #1 Bank in the Caribbean and in Trinidad and Tobago (The Banker).

### **Outlook and priorities**

Financial conditions in Canada are expected to improve, driven by the continued low interest rate environment, strong labour markets, and higher net exports. We expect continued solid volume growth across most of our products, but anticipate increasing pricing and competitive pressures resulting from slowing banking industry growth and the low interest rate environment.

In the Caribbean, challenging market conditions and slow economic growth continue to temper our outlook. We expect net interest margins to remain challenged due to low interest rates and competitive pressures. However, we expect to strengthen our business performance through efficiency management, increases in fee revenue, and quality asset growth.

For further details on our general economic review and outlook, refer to the Economic and market review and outlook section.

#### Key strategic priorities for 2016

In Canada, our priorities are to:

- Transform how we serve clients by enabling digital access and providing our clients with advice and solutions, personalized offers and client loyalty rewards.
- · Accelerate growth in key segments and increase our presence in underpenetrated areas to achieve industry-leading volume growth.
- Rapidly deliver secure, enhanced payment and mobile solutions to our clients.
- · Achieve greater agility and efficiency by simplifying, digitizing and automating processes and the end-to-end client experience.

In the Caribbean, we are focused on targeting markets where we can compete and drive sustainable profitability, with a strategic focus on corporate, business, professional and business owner clientele. In the U.S., we are focused on meeting the banking and borrowing needs of our cross-border clients through an innovative direct banking approach by providing seamless access to their entire RBC relationship.

Personal & Commercial Banking			Table 17
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)	2015	2014	2013
Net interest income	\$ 10,004	\$ 9,743	\$ 9,434
Non-interest income	4,309	3,987	3,585
Total revenue	14,313	13,730	13,019
PCL	984	1,103	995
Non-interest expense	6,611	6,563	6,168
Net income before income taxes	6,718	6,064	5,856
Net income	\$ 5,006	\$ 4,475	\$ 4,380
Revenue by business			
Canadian Banking	\$ 13,379	\$ 12,869	\$ 12,220
Caribbean & U.S. Banking	934	861	799
Key ratios			
ROE	30.0%	29.0%	30.5%
NIM (1)	2.71%	2.77%	2.78%
Efficiency ratio (2)	46.2%	47.8%	47.4%
Efficiency ratio adjusted (2), (3)	n.a.	46.8%	n.a.
Operating leverage	3.5%	(0.9)%	(1.3)%
Operating leverage adjusted (3)	1.3%	1.3%	n.a.
Selected average balance sheet information			
Total assets (4)	\$ 386,100	\$ 367,900	\$ 354,300
Total earning assets (5)	369,000	351,300	338,700
Loans and acceptances (4), (5)	367,500	350,700	336,800
Deposits	298,600	278,800	262,200
Other information			
AUA (6)	\$ 223,500	\$ 214,200	\$ 192,200
AUM	4,800	4,000	3,400
Number of employees (FTE) (4)	35,007	36,113	37,951
Effective income tax rate	25.5%	26.2%	25.2%
Credit information			
Gross impaired loans as a % of average net loans and acceptances (4)	0.49%	0.55%	0.55%
PCL on impaired loans as a % of average net loans and acceptances	0.27%	0.31%	0.30%

# Estimated impact of U.S. dollar and Trinidad & Tobago dollar (TTD) translation on key income statement items

(Millions of Canadian dollars, except percentage amounts)	2015 vs. 2014
Increase (decrease):	
Total revenue	\$ 72
Non-interest expense	43
Net income	19
Percentage change in average US\$ equivalent of C\$1.00	(13)%
Percentage change in average TTD\$ equivalent of C\$1.00	(14)%

- (1) NIM is calculated as Net interest income divided by Average total earning assets.
- (2) Efficiency ratio is calculated as Non-interest expense divided by Total revenue.
- (3) Measures have been adjusted by excluding the Q3 2014 loss of \$40 million related to the closing of RBC Jamaica, and the Q1 2014 loss of \$60 million related to the sale of RBC Jamaica and the provision of \$40 million related to post-employment benefits and restructuring charges in the Caribbean. These are non-GAAP measures. For further details, refer to the Key performance and non-GAAP measures section.
- (4) Amounts have been revised from those previously presented.
- (5) Average total earning assets and average loans and acceptances include average securitized residential mortgages and credit card loans for the year ended October 31, 2015 of \$56.7 billion and \$7.8 billion, respectively (2014 \$52.4 billion and \$8.0 billion; 2013 \$48.4 billion and \$7.2 billion).
- (6) AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at October 31, 2015 of \$21.0 billion and \$8.0 billion, respectively (October 31, 2014 \$23.2 billion and \$8.0 billion; October 31, 2013 \$25.4 billion and \$7.2 billion).

#### 2015 vs. 2014

Net income increased \$531 million or 12%. Excluding the loss last year of \$100 million (before- and after-tax) related to the sale of RBC Jamaica and a provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean, net income increased \$399 million or 9%, largely reflecting solid volume growth across most businesses in Canada and strong fee-based revenue growth, and higher earnings in the Caribbean. These factors were partially offset by higher costs to support business growth and lower spreads.

Total revenue increased \$583 million or 4% reflecting solid volume growth across most businesses in Canada, higher fee-based revenue primarily attributable to strong mutual funds asset growth resulting in higher mutual fund distribution fees, as well as higher balances and higher credit card transaction volumes driving higher card service revenue, and the positive impact of foreign exchange translation. These factors were partially offset by lower spreads.

Net interest margin decreased 6 bps mainly due to the low interest rate environment and competitive pressures.

PCL decreased \$119 million, with the PCL ratio improving 4 bps, largely due to lower provisions in our Caribbean portfolios primarily due to provisions of \$50 million on our Caribbean impaired residential mortgage portfolio included in the prior year. Lower provisions in the current year in our Canadian commercial lending portfolio also contributed to the decrease. These factors were partially offset by higher write-offs in our Canadian credit card portfolio.

Non-interest expense increased \$48 million. Excluding the prior year specified items noted above, non-interest expense increased \$188 million or 3%, mainly reflecting an increase due to the impact of foreign exchange translation, and higher technology and staff costs to support business growth, partially offset by continuing benefits from our efficiency management activities.

Average loans and acceptances increased \$17 billion or 5%, largely due to strong growth in Canadian residential mortgages and business loans. Average deposits increased \$20 billion or 7%, as a result of solid growth in both business and personal deposits.

#### 2014 vs. 2013

Net income was up \$95 million or 2% from 2013. Excluding the loss of \$100 million (before- and after-tax) related to the sale of RBC Jamaica, and a provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean in 2014, net income of \$4,607 million was up \$227 million or 5%, largely reflecting solid volume growth across most of our Canadian businesses, strong fee-based revenue growth primarily attributable to higher mutual fund distribution fees and card service revenue, and results from the full integration of Ally Canada. These factors were partially offset by higher PCL largely in the Caribbean.

Average loans and acceptances increased \$14 billion or 4% from 2013, mainly due to growth in Canadian residential mortgages, business loans and personal loans. Average deposits increased \$17 billion or 6% from 2013, reflecting solid growth in both personal and business deposits.

Results excluding the specified items noted above are non-GAAP measures. For further details, including a reconciliation, refer to the Key performance and non-GAAP measures section.

In Canada, we operate through three business lines: Personal Financial Services, Business Financial Services and Cards and Payments Solutions. The following provides a discussion of our consolidated Canadian Banking results.

Canadian Banking financial highlights						Table 18
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)		2015		2014		2013
Net interest income	\$	9,377	\$	9,168	\$	8,875
Non-interest income	-	4,002	7	3,701	7	3,345
Total revenue		13,379		12,869		12,220
PCL		912		928		908
Non-interest expense		5,891		5,687		5,464
Net income before income taxes		6,576		6,254		5,848
Net income	\$	4,877	\$	4,642	\$	4,352
Revenue by business						
Personal Financial Services	\$	7,634	\$	7,285	\$	6,948
Business Financial Services		3,091		3,135		2,990
Cards and Payment Solutions		2,654		2,449		2,282
Key ratios						
ROE		36.4%		37.0%		37.5%
NIM (1)		2.66%		2.71%		2.72%
Efficiency ratio (2)		44.0%		44.2%		44.7%
Operating leverage		0.4%		1.2%		(0.6)%
Selected average balance sheet information						
Total assets (3)	\$	364,900	\$	349,500	\$	337,000
Total earning assets (4)		352,800		337,900		326,400
Loans and acceptances (3), (4)		358,500		343,100		329,400
Deposits		281,200		263,600		248,100
Other information						
AUA (5)		213,700		205,200		183,600
Number of employees (FTE) (3)		30,853		31,381		31,910
Effective income tax rate		25.8%		25.8%		25.6%
Credit information						
Gross impaired loans as a % of average net loans and						
acceptances		0.30%		0.33%		0.36%
PCL on impaired loans as a % of average net loans and						
acceptances (3)		0.25%		0.27%		0.28%

- (1) NIM is calculated as Net interest income divided by Average total earning assets.
- (2) Efficiency ratio is calculated as Non-interest expense divided by Total revenue.
- (3) Amounts have been revised from those previously presented.
- (4) Average total earning assets and average loans and acceptances include average securitized residential mortgages and credit card loans for the year ended October 31, 2015 of \$56.7 billion and \$7.8 billion, respectively (2014 \$52.4 billion and \$8.0 billion; 2013 \$48.4 billion and \$7.2 billion)
- 43.4 Subminion and 47.2 billion).

  AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at October 31, 2015 of \$21.0 billion and \$8.0 billion respectively (October 31, 2014 \$23.2 billion and \$8.0 billion; October 31, 2013 \$25.4 billion and \$7.2 billion).

#### 2015 vs. 2014

Net income increased \$235 million or 5% due to solid volume growth across most businesses and strong fee-based revenue growth, partially offset by higher costs to support business growth, and lower spreads.

Total revenue increased \$510 million or 4%, reflecting solid volume growth across most businesses and higher fee-based revenue primarily attributable to strong mutual fund asset growth resulting in higher mutual fund distribution fees, as well as higher credit card balances and transaction volumes driving higher card service revenue. These factors were partially offset by lower spreads.

Net interest margin decreased 5 bps compared to last year mainly due to the low interest rate environment, and competitive pressures. PCL decreased \$16 million, with the PCL ratio improving 2 bps, mostly due to lower provisions in our commercial lending portfolio, partially offset by higher write-offs in our credit card portfolio.

Non-interest expense increased \$204 million or 4% mainly due to higher technology and staff costs to support business growth, partially offset by continuing benefits from our efficiency management activities.

Average loans and acceptances increased \$15 billion or 4%, mainly due to strong growth in both residential mortgages and business loans. Average deposits increased \$18 billion or 7%, primarily reflecting solid growth in both business and personal deposits.

#### 2014 vs. 2013

Net income increased \$290 million or 7% from 2013, reflecting solid volume growth of 5% across most businesses, strong fee-based revenue growth primarily attributable to mutual fund asset growth resulting in higher mutual fund distribution fees, as well as higher credit card balances and transaction volumes driving higher card service revenue, and results from the full integration of Ally Canada.

#### **Personal Financial Services**

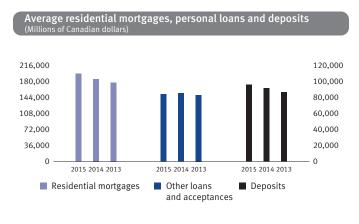
Personal Financial Services focuses on meeting the needs of our individual Canadian clients at every stage of their lives through a wide range of financing and investment products and services, including home equity financing, personal lending, deposit accounts, Canadian private banking, indirect lending (including auto financing), mutual funds and self-directed brokerage accounts, and Guaranteed Investment Certificates (GICs). We rank #1 or #2 in market share for all key personal banking products in Canada and our retail banking network is the largest in Canada with 1,275 branches and over 4,500 ATMs.

#### Financial performance

Total revenue increased \$349 million or 5% compared to last year, reflecting solid volume growth across most businesses, and increased feebased revenue primarily attributable to strong mutual fund asset growth driving higher mutual fund distribution fees.

Average residential mortgages increased 6% compared to 2014, resulting from solid housing market activity supported by the continuing low interest rate environment and our targeted marketing strategy. Average other loans and acceptances decreased 2% from last year largely due to lower indirect lending volumes. Average deposits increased 5% from last year as a result of deepening our relationships with existing clients as well as strong new client acquisition.

Selected highlights	Ta	ble 19				
(Millions of Canadian dollars, except number of)		2015		2014		2013
Total revenue	\$	7,634	\$	7,285	\$	6,948
Other information (average)						
Residential mortgages (1)	19	97,300	1	86,000	1	77,900
Other loans and acceptances (1)		84,100	85,400			83,500
Deposits (1), (2)	1	73,000	165,100		1	56,900
Branch mutual fund balances (3)	1	22,000	111,600			95,300
AUA – Self-directed brokerage (3)	(	61,400	60,500			53,300
Number of:						
New deposit accounts opened						
(thousands)		1,420 1,514		1,514		1,285
Branches		1,275		1,272		1,255
ATM		4,542		4,620		4,622



- (1) Amounts have been revised from those previously presented.
- (2) Includes GIC balances.
- (3) Represents year-end spot balances.

# **Business Financial Services**

Business Financial Services offers a wide range of lending, leasing, deposit, investment, foreign exchange, cash management, auto dealer financing (floor plan), trade products and services to small, medium-sized commercial businesses, as well as agriculture and agribusiness clients across Canada. Our business banking network has the largest team of relationship managers and specialists in the industry. Our strong commitment to our clients has resulted in our leading market share in business loans and deposits.

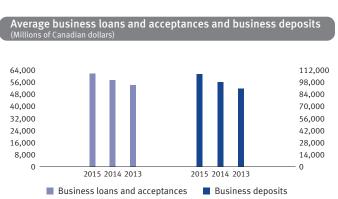
#### Financial performance

Total revenue decreased \$44 million or 1% compared to last year as strong volume growth was more than offset by spread compression reflecting competitive pressures and the impact of continuing low interest rate environment. The prior year included a favourable cumulative accounting adjustment related to deferred loan fees in our business lending portfolio.

Average loans and acceptances increased 8% and average deposits were up 10%, despite a very competitive environment, due to increased activity from existing and new clients.

Selected highlights				Table 20
(Millions of Canadian dollars)		2015	2014	2013
Total revenue Other information (average)	\$	3,091	\$ 3,135	\$ 2,990
Loans and acceptances (1)		62,000	57,600	54,400
Deposits (1), (2)	1	08,200	98,500	91,200

- (1) Amounts have been revised from those previously presented.
- (2) Includes GIC balances.



# Cards and Payment Solutions

Cards and Payment Solutions provides a wide array of credit cards with loyalty and reward benefits, and payment products and solutions within Canada. We have over 7 million credit card accounts and have approximately 23% market share of Canada's credit card purchase volume.

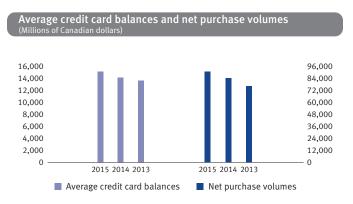
In addition, this business line includes our 50% interest in Moneris Solutions, Inc., our merchant card processing joint venture with the Bank of Montreal. Moneris processes approximately \$215 billion in annual credit and debit card transaction volumes.

#### Financial performance

Total revenue increased \$205 million or 8%, compared to last year, driven by higher balances and higher credit card transaction volumes, and improved spreads.

Average credit card balances increased 7% and net purchase volumes increased 8% due to higher active accounts driven by strength in new account acquisitions.

Selected highlights			Table 21
(Millions of Canadian dollars)	2015	2014	2013
Total revenue	\$ 2,654	\$ 2,449	\$ 2,282
Other information			
Average credit card balances	15,100	14,100	13,600
Net purchase volumes	90,800	84,200	76,200



### Caribbean & U.S. Banking

Our Caribbean banking business offers a comprehensive suite of banking products and services, as well as international financing and trade promotion services through extensive branch, ATM, online and mobile banking networks.

Our U.S. cross-border banking business serves the needs of our Canadian clients within the U.S. through online and mobile channels, and offers a broad range of financial products and services to individual and business clients across all 50 states. As well, we serve the banking product needs of our U.S. wealth management clients.

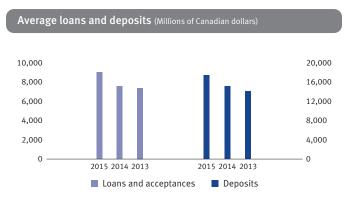
#### Financial performance

Total revenue was up \$73 million or 8% from last year, primarily due to the positive impact of foreign exchange translation and the full-year impact of implementation of full service pricing in the Caribbean. These factors were partially offset by lower spreads.

Average loans and acceptances increased 18%, primarily due to the positive impact of foreign exchange translation and modest volume growth. Average deposits increased 14%, mostly due to the positive impact of foreign exchange translation.

Selected highlights				Table 22		
(Millions of Canadian dollars, number of and percentage amounts)		2015		2014		2013
Total revenue	\$	934	\$	861	\$	799
Other information						
Net interest margin (1)	3	3.87%	4	.29%	4.58%	
Average loans and acceptances (1)	\$	9,000	\$ 7,600		\$	7,400
Average deposits	1	7,400	1	5,200	1	4,100
AUA		9,800		9,000		8,600
AUM		4,800		4,000		3,400
Number of:						
Branches		79		93		116
ATM		274		309		351

 $<sup>(1) \</sup>qquad \hbox{Amounts have been revised from those previously presented}.$ 



# **Wealth Management**

Wealth Management comprises Canadian Wealth Management, U.S. & International Wealth Management and Global Asset Management (GAM). Wealth Management serves individual and institutional clients in target markets around the world. From our offices in key financial centres mainly in Canada, the U.S., the U.K., Channel Islands, and Asia, Wealth Management offers a comprehensive suite of investment, trust, banking, credit and other wealth management solutions to affluent, high net worth (HNW), and ultra-high net worth (UHNW) clients. Our asset management group, Global Asset Management, which includes BlueBay Asset Management (BlueBay), is an established global leader in investment management services, providing investment strategies and fund solutions directly to institutional investors and also to individual clients through our distribution channels and third-party distributors. On November 2, 2015, we completed the acquisition of City National, which will enhance and complement our existing U.S. businesses and product offerings.

#### Economic and market review

Economic activity in Canada and the U.S. slowed during the early part of fiscal 2015, although the U.S. economy started to recover more quickly than the Canadian economy in the latter part of the year. Despite this stalled economic activity, we continued to see growth in our average feebased client assets through capital appreciation and net sales. The Euro area economy grew marginally during the fiscal year, leading the ECB to implement a highly stimulative monetary policy to help restore investor confidence and stimulate economic activity in the region. Global capital markets remained volatile throughout the year, leading to lower transaction volumes during the year. In addition, heightened regulation has driven up compliance and technology costs.

# Highlights

- Capital appreciation and strong net sales continued to drive client assets higher, which surpassed \$1.2 trillion this year.
- We continued to grow and invest in our high-performing asset management business and maintained a leading market share of 14.5% of
  the Canadian mutual fund asset management industry. We continued to increase BlueBay's distribution footprint with institutional clients
  and expand our international distribution capabilities to U.S. and international institutional clients and professional buyers.
- In Canada, our full service private wealth business is the industry leader. We continue to extend our leadership amongst HNW clients by
  focusing on delivering comprehensive value to our clients, leveraging our expertise around business owners, succession and wealth
  planning.
- In the U.S., our second home market, we are among the top 10 full service brokerage firms in terms of assets and number of advisors, and we continue to focus on improving advisor productivity. Furthermore, our recent acquisition of City National will enhance our U.S. product offering.
- Outside Canada and the U.S., we continued to realign our International Wealth Management business to focus on key client segments, including HNW and UHNW clients in select target markets, while enhancing our product offering and operating environment, creating a scalable and profitable business aligned to a more conservative risk profile.
- The strength of our global capabilities and continued commitment to deliver integrated global wealth management advice, solutions and services to HNW and UHNW clients helped us earn significant industry awards. We were ranked or named:
  - For the second year in a row, we ranked 5<sup>th</sup> largest global wealth manager by client assets (*Scorpio Partnership's 2015 Global Private Banking KPI Benchmark*)
  - Best Private Banking services overall for an eighth consecutive year in Canada and Best Private Banking services overall for the second year in a row in Jersey (Euromoney)
  - A top 50 Global Asset Manager (Pensions & Investments / Towers Watson)
  - Best Bank-owned Brokerage Firm in Canada (International Executive Brokerage Report Card)
  - Trust Company of the Year (Society of Trust and Estate Practitioners)
  - RBC Wealth Management<sup>®</sup> and RBC Asset Management<sup>®</sup> brand was recognized as the 8<sup>th</sup> best banking brand globally (*Brand Finance Banking 500*)

#### **Outlook and priorities**

Global market volatility, investor uncertainty and low interest rates are expected to continue into 2016. Despite the overall economic uncertainty and volatile equity markets, we expect global private wealth to continue to grow driven by growth in the HNW client segment. Our revenue is expected to increase mainly due to higher client assets. We will continue to leverage our brand, reputation, and financial strength to increase our market share of HNW and UHNW globally. In addition, changing demographics and rapid advancements in digitization are expected to drive an accelerated pace of change, requiring a greater focus on delivering a digitally-integrated, multi-channel experience for our clients and client-facing professionals.

For further details on our general economic review and outlook, refer to the Economic and market review and outlook section.

# Key strategic priorities for 2016

- Leverage and grow our high performing asset management business globally.
- Deepen client relationships by bringing the best of RBC to our clients, leveraging the RBC enterprise brand, capabilities and competitive strengths.
- Focus on developing a differentiated client experience tailored to key HNW and UHNW client segments in our priority markets, with a greater emphasis on digital enablement.
- Drive sustainable growth in our international wealth business by enhancing our solution offering and achieving a more scalable and streamlined operating model.
- Leverage the combined strengths of City National and RBC U.S. Wealth Management to create a powerful and scalable engine for growth in the U.S.

Wealth Management			Table 23
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)	2015	2014	2013
Net interest income	\$ 493	\$ 469	\$ 396
Non-interest income			
Fee-based revenue	4,699	4,185	3,463
Transactional and other revenue	1,583	1,659	1,628
Total revenue	6,775	6,313	5,487
PCL	46	19	51
Non-interest expense	5,292	4,800	4,219
Net income before income taxes	1,437	1,494	1,217
Net income	\$ 1,041	\$ 1,083	\$ 886
Revenue by business			
Canadian Wealth Management	\$ 2,226	\$ 2,186	\$ 1,889
U.S. & International Wealth Management	2,729	2,430	2,225
U.S. & International Wealth Management (US\$ millions)	2,181	2,221	2,174
Global Asset Management (1)	1,820	1,697	1,373
Key ratios			
ROE	17.4%	19.2%	15.8%
Pre-tax margin (2)	21.2%	23.7%	22.2%
Selected average balance sheet information			
Total assets	\$ 29,100	\$ 25,800	\$ 21,600
Loans and acceptances	17,700	15,700	12,100
Deposits	39,500	36,200	31,900
Attributed capital	5,900	5,500	5,400
Other information			
Revenue per advisor (000s) (3)	\$ 1,089	\$ 983	\$ 862
AUA (4)	749,700	717,500	639,200
AUM (4)	492,800	452,300	387,200
Average AUA	755,600	690,500	609,500
Average AUM	484,700	427,800	367,600
Number of employees (FTE)	12,598	12,919	12,462
Number of advisors (5)	3,954	4,245	4,216

# Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items

(Millions of Canadian dollars, except percentage amounts)	201	5 vs. 2014
Increase (decrease):		
Total revenue	\$	301
Non-interest expense		263
Net income		19
Percentage change in average US\$ equivalent of C\$1.00		(13)%
Percentage change in average British pound equivalent of C\$1.00		(6)%
Percentage change in average Euro equivalent of C\$1.00		4%

- Effective the first quarter of 2014, we have aligned the reporting period of BlueBay, which resulted in an additional month of earnings being included in 2014. Pre-tax margin is defined as net income before income taxes divided by Total revenue.

  Represents investment advisors and financial consultants of our Canadian and U.S. full-service wealth businesses.

- (1) (2) (3) (4) (5)
- Represents year-end spot balances.
  Represents client-facing advisors across all our wealth management businesses.

Client assets – AUA			Table 24
(Millions of Canadian dollars)	2	015	2014
AUA, beginning balance	\$ 717	500	\$ 639,200
Net asset flows	(30,	600)	16,300
Market impact and other	62	,800	62,000
AUA, balance at end of year	\$ 749	700	\$ 717,500

Client assets – AUM				
(Millions of Canadian dollars)	201	5	2014	
AUM, beginning balance	\$ 452,30	0 \$	387,200	
Net asset flows:				
Money market	(4,90	0)	(5,600)	
Fixed income	8,80	0	14,000	
Equity	90	0	4,100	
Multi-asset and other	13,40	0	16,900	
Market impact and other	22,30	0	35,700	
AUM, balance at end of year	\$ 492,80	0 \$	452,300	

AUA by geographic mix and asset class				Table 26
(Millions of Canadian dollars)		2015		2014
Canada (1)				
Money Market	\$	21,500	\$	21,600
Fixed Income		34,900		38,700
Equity		79,800		83,200
Multi-asset and other		157,400		147,300
Total Canada	\$	293,600	\$	290,800
U.S. (1)				
Money Market	\$	32,900	\$	28,500
Fixed Income	•	90,800	•	82,500
Equity		152,700		138,200
Multi-asset and other		6,400		3,900
Total U.S.	\$	282,800	\$	253,100
Other International (1)				
Money Market	\$	24,500	\$	25,900
Fixed Income		26,500		33,800
Equity		93,300		89,200
Multi-asset and other		29,000		24,700
Total International	\$	173,300	\$	173,600
Total AUA	\$	749,700	\$	717,500

<sup>(1)</sup> Geographic information is based on the location from where our clients are serviced.

#### Financial performance

#### 2015 vs. 2014

Net income decreased \$42 million or 4% compared to last year, primarily reflecting higher costs in support of business growth in our Global Asset Management and Canadian Wealth Management businesses, restructuring costs of \$122 million (\$90 million after-tax) largely related to our U.S. & International Wealth Management business, lower transaction volumes, and higher PCL. These factors were partly offset by higher earnings from growth in average fee-based client assets.

Total revenue increased \$462 million or 7%, mainly due to growth in average fee-based client assets resulting from capital appreciation and net sales, and the positive impact of foreign exchange translation. These factors were partly offset by lower transaction volumes.

PCL increased \$27 million mainly due to provisions related to our U.S. & International Wealth Management business.

Non-interest expense increased \$492 million or 10%, mainly reflecting an increase due to the impact of foreign exchange translation, higher costs in support of business growth in our Global Asset Management and Canadian Wealth Management businesses, and the restructuring costs noted above.

#### 2014 vs. 2013

Net income increased \$197 million or 22% from 2013, mainly due to higher earnings from growth in average fee-based client assets resulting from capital appreciation and strong net sales, and lower PCL.

#### **Business line review**

# Canadian Wealth Management

Canadian Wealth Management includes our full-service Canadian wealth advisory business, which is the largest in Canada as measured by AUA, with over 1,600 investment advisors providing comprehensive advice-based financial solutions to affluent, HNW and UHNW clients. Additionally, we provide discretionary investment management and estate and trust services to our clients through approximately 65 investment counsellors and 91 trust professionals across Canada.

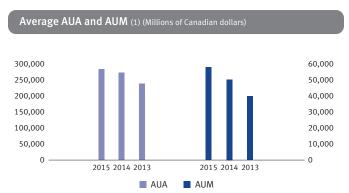
We compete with domestic banks and trust companies, investment counselling firms, bank-owned full service brokerages and boutique brokerages, mutual fund companies and global private banks. In Canada, bank-owned wealth managers continue to be the major players.

#### Financial performance

Revenue increased \$40 million or 2% from a year ago, mainly due to higher fee-based client assets reflecting net sales and capital appreciation, partly offset by lower transaction volumes, reflecting challenging market conditions in the second half of the year.

Selected highlights	Table 27		
(Millions of Canadian dollars)	2015	2014	2013
Total revenue	\$ 2,226	\$ 2,186	\$ 1,889
Other information			
Total loans and acceptances (1)	1,500	3,000	2,500
Total deposits (1)	13,600	15,300	13,400
AUA	287,800	285,100	251,400
AUM	60,800	55,400	43,600
Average AUA	284,300	272,900	239,100
Average AUM	58,100	50,400	40,000
Total assets under fee-based			
programs	182,000	166,700	139,400

Represents an average amount, which is calculated using methods intended to approximate the average of the daily balances for the period.



 Represents average balances, which are more representative of the impact client balances have upon our revenue.

# U.S. & International Wealth Management

U.S. Wealth Management includes our private client group, which is the 8<sup>th</sup> largest full service wealth advisory firm in the U.S., as measured by number of advisors, with over 1,800 financial advisors. Additionally, our correspondent and advisor services businesses deliver clearing and execution services for small to mid-sized independent broker-dealers and registered investment advisor firms. In the U.S., we operate in a fragmented and extremely competitive industry. There are approximately 4,000 registered broker-dealers in the U.S., comprising independent, regional and global players. As previously announced, we completed the acquisition of City National on November 2, 2015, and we are combining U.S. Wealth Management and City National into one line of business effective the first quarter of 2016.

International Wealth Management includes Wealth Management – International and Wealth Management – Asia. We provide customized and integrated trust, banking, credit and investment solutions to HNW and UHNW clients and corporate clients with over 1,400 employees located in 16 countries around the world. Competitors to our International Wealth Management business comprise global wealth managers, traditional offshore private banks, domestic wealth managers and U.S. investment-led private client operations. In the fourth quarter of 2014, we announced a restructuring program designed to transform our global businesses into sustainable and profitable businesses aligned with a conservative risk profile.

#### Financial performance

Revenue increased \$299 million or 12% from a year ago. In U.S. dollars, revenue decreased \$40 million or 2%, mainly reflecting the impact of the restructuring of our U.S. & International Wealth Management business, lower transaction volumes, and a change in the fair value of our U.S. share-based compensation plan.

Selected highlights			Table 28
(Millions of Canadian dollars, except otherwise noted)	2015	2014	2013
otherwise noted)		2014	2013
Total revenue	\$ 2,729	\$ 2,430	\$ 2,225
Other information (Millions of			
U.S. dollars)			
Total revenue	2,181	2,221	2,174
Total loans, guarantees and			•
letters of credit (1)	15,100	14,500	12,100
Total deposits (1)	20,700	19,100	18,000
AUA	353,500	383,700	371,900
AUM	38,500	41,100	35,600
Average AUA	376,500	382,000	361,800
Average AUM	41,500	38,400	34,700
Total assets under fee-based			
programs (2)	94,500	94,500	83,200

Represents an average amount, which is calculated using methods intended to approximate the average of the daily balances for the period.



 Represents average balances, which are more representative of the impact client balances have upon our revenue.

# **Global Asset Management**

Global Asset Management provides global investment management services and solutions for individual and institutional investors in Canada, the U.S., the U.K., Europe and Asia. We provide a broad range of investment management services through mutual, pooled and private funds, fee-based accounts and separately managed portfolios. We distribute our investment solutions through a broad network of bank branches, our self-directed and full service wealth advisory businesses, independent third-party advisors and private banks, and directly to individual clients. We also provide investment solutions directly to institutional clients, including pension plans, insurance companies, corporations, and endowments and foundations.

<sup>(2)</sup> Represents amounts related to our U.S. wealth management businesses.

We are the largest retail fund company in Canada as well as a leading institutional asset manager. We face competition in Canada from banks, insurance companies, asset management organizations and boutique firms. The Canadian fund management industry is large and mature, but still a relatively fragmented industry.

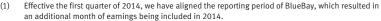
In the U.S., our asset management business offers investment management solutions and services primarily to institutional investors and competes with independent asset management firms, as well as those that are part of national and international banks, and insurance companies.

Internationally, through our leading global capabilities of BlueBay and RBC Global Asset Management<sup>®</sup>, we offer investment management solutions for institutions and, through private banks including RBC Wealth Management, to HNW and UHNW investors. We face competition from asset managers that are part of international banks as well as national, regional and boutique asset managers in the geographies where we serve clients.

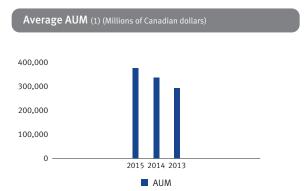
#### Financial performance

Revenue increased \$123 million or 7% from a year ago, mainly due to an increase of 9% in AUM reflecting strong net sales and capital appreciation, and the positive impact of foreign exchange translation, partly offset by net redemptions in our emerging markets funds.

Selected highlights				Table 29
(Millions of Canadian dollars)		2015	2014	2013
Total revenue (1) Other information	\$	1,820	\$ 1,697	\$ 1,373
Canadian net long-term mutual fund sales (2)		9,857	10,982	8,064
Canadian net money market mutual fund (redemptions) sales (2)		(605)	. , , ,	. , ,
AUM		81,700	350,600	306,500
Average AUM	3	74,700	335,300	292,100



<sup>(2)</sup> As reported to the Investment Funds Institute of Canada. Includes all prospectus-based mutual funds across our Canadian Global Asset Management businesses.



 Represents average balances, which are more representative of the impact client balances have upon our revenue.

#### **Insurance**

Insurance comprises our operations in Canada and globally and operates under two business lines: Canadian Insurance and International Insurance, providing a wide range of life, health, home, auto, travel, wealth, group and reinsurance products and solutions. In Canada, we offer our products and services through our proprietary distribution channels, comprised of the field sales force which includes retail insurance stores, our field sales representatives, advice centres and online, as well as through independent insurance advisors and affinity relationships. Outside Canada, we operate in reinsurance markets globally offering life, accident and annuity reinsurance products. Our competitive environment is discussed below in each business.

#### **Economic and market review**

The global insurance industry has adjusted to the effects of the economic crisis such as slow economic growth rates, persistently low interest rates and low inflation rates, and continues to stabilize. The approach of many insurance companies has been to review product features/pricing, conserve capital and reduce expenses. Although these factors continue to put strain on our businesses, product and pricing actions we have taken in recent years, a migration to lower-cost proprietary distribution channels, conservative investment practices and diversified product lines have allowed us to continue to navigate this challenging environment. In addition, recent tax legislation impacting certain foreign affiliates, which became effective on November 1, 2014, has had a negative effect on our financial results.

#### Highlights

- Ranked as the #1 Banking-based Insurance brand globally, according to the 2015 Brand Finance Banking 500. The annual study, conducted
  by Brand Finance, ranks the world's biggest banks by their brand value, which reflects the premium generated by the brand in the industry.
- We introduced Pension Plan De-Risking Solutions. Our first offering, Group Annuities, will help employers simplify the management of their defined benefit pension plans. We are leveraging the strengths of partners across RBC to deliver the solution, bringing the best of RBC to our clients.
- Our Reinsurance business has achieved steady growth, ranking us as the 3rd largest life retrocessionaire and we continue to be active in the U.K. annuity longevity reinsurance market.

#### **Outlook and priorities**

Overall, moderate growth in the industry is projected over the short to medium term. We expect continued organic business growth as a result of the product and pricing actions taken during the last few years, including increasing volumes through our growing proprietary channels and through our ongoing focus on expense efficiency.

For further details on our general economic review and outlook, refer to the Economic and market review and outlook section.

#### Key strategic priorities for 2016

- Deepen client relationships through cross-selling by continuing to provide our customers with a comprehensive suite of insurance products and services based on their unique family needs.
- Continue to improve our proprietary channels distribution efficiency through enhancements to performance management processes, a
  proactive sales culture and enhanced cross-selling initiatives.
- Continue to simplify the way we do business by streamlining all business processes while diligently managing our expenses.
- Pursue select international opportunities, within our risk appetite, with the aim of continuing to grow our core reinsurance business.

Insurance						Table 30
(Millions of Canadian dollars, except percentage amounts and as otherwise noted)		2015		2014		2013
Non-interest income						
Net earned premiums	\$	3,507	\$	3,742	\$	3,674
Investment income (1)		445		938		(17)
Fee income		484		284		271
Total revenue		4,436		4,964		3,928
Insurance policyholder benefits and claims (1)		2,741		3,194		2,326
Insurance policyholder acquisition expense		222		379		458
Non-interest expense		613		579		551
Net income before income taxes		860		812		593
Net income	\$	706	\$	781	\$	595
Revenue by business						
Canadian Insurance	\$	2,725	\$	2,911	\$	1,962
International Insurance	·	1,711	·	2,053	,	1,966
Key ratios						
ROE		44.3%		49.7%		41.4%
Selected average balance sheet information		1 113 70		1,51,710		,11,70
Total assets	\$	13,700	\$	12,000	\$	11,900
Attributed capital	•	1,600	Ψ	1,550	4	1,400
Other information		-,		_,		_,
Premiums and deposits (2)	\$	5,016	\$	5,164	\$	4,924
Canadian Insurance	_	2,725	7	2,419	•	2,344
International Insurance		2,291		2,745		2,580
Insurance claims and policy benefit liabilities		9,110		8,564	\$	8,034
Fair value changes on investments backing policyholder liabilities (1)		(24)		439	,	(491)
Embedded value (3)		6,952		6,239		6,302
AUM		800		700		500
Number of employees (FTE)		3,163		3,126		2,965

Estimated impact of U.S. dollar and British pound translation on key income statement items

(Millions of Canadian dollars, except percentage amounts)	2015 vs. 2014
Increase (decrease):	
Total revenue	\$ 68
PBCAE	75
Non-interest expense	_
Net income	(7)
Percentage change in average US\$ equivalent of C\$1.00	(13)%
Percentage change in average British pound equivalent of C\$1.00	(6)%

- (1) Investment income can experience volatility arising from fluctuation of fair value through profit or loss (FVTPL) assets. The investments which support actuarial liabilities are predominantly fixed income assets designated as at FVTPL. Consequently, changes in the fair values of these assets are recorded in investment income in the consolidated statement of income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in insurance policyholder benefits and claims.
- (2) Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
- (3) Embedded value is defined as the sum of value of equity held in our Insurance segment and the value of in-force business (existing policies). For further details, refer to the Key performance and non-GAAP measures section.

# Financial performance

#### 2015 vs. 2014

Net income decreased \$75 million or 10%, mainly due to a change in Canadian tax legislation impacting certain foreign affiliates which became effective November 1, 2014, a lower level of favourable actuarial adjustments in the current year, and higher net claims costs. These factors were partially offset by higher earnings from new U.K. annuity contracts, and a favourable impact of investment-related activities on the Canadian life business.

Total revenue decreased \$528 million or 11%, mainly due to a reduction of \$463 million related to the change in fair value of investments backing our policyholder liabilities resulting from changes in long-term interest rates, and a reduction of revenue related to our retrocession contracts, both of which were largely offset in PBCAE. These factors were partially offset by business growth in Canadian and International insurance, and the positive impact of foreign exchange translation.

PBCAE decreased \$610 million or 17%, mainly due to a reduction of PBCAE related to our retrocession contracts, and the change in fair value of investments backing our policyholder liabilities, both of which were largely offset in revenue. These factors were partially offset by business growth as noted above, a lower level of favourable actuarial adjustments reflecting management actions and assumption changes, and an increase due to the impact of foreign exchange translation.

Non-interest expense increased \$34 million or 6%, mainly due to higher costs to support business growth as well as increased costs related to strategic initiatives.

Premiums and deposits were down \$148 million or 3%, as the reduction related to our retrocession contracts was partly offset by business growth in International and Canadian Insurance.

Embedded value increased \$713 million, reflecting business growth mainly in International Insurance, a favourable change in interest rate assumptions, and the impact of foreign exchange translation. In addition, the transfer of capital through dividend payments from our insurance businesses was lower compared to the prior year. For further details, refer to the Key performance and non-GAAP measures section.

#### 2014 vs. 2013

Net income increased \$186 million or 31% from 2013, mainly due to lower net claims costs, business growth in our European life and U.K. annuity products, and favourable actuarial adjustments reflecting management actions and assumption changes. Our results in 2013 included a charge of \$160 million (\$118 million after-tax) as a result of new tax legislation in Canada, which affects the policyholders' tax treatment of certain individual life insurance policies, and a favourable impact from investment-related activities on the Canadian life business.

# **Business line review**

# **Canadian Insurance**

We offer life, health, property and casualty insurance products, as well as wealth accumulation solutions, to individual and group clients across Canada. Our life and health portfolio includes universal life, term life, critical illness, disability, long-term care insurance and group benefits. We offer a wide range of property and casualty products including home, auto and travel insurance. Our travel products include out of province/country medical coverage, and trip cancellation and interruption insurance.

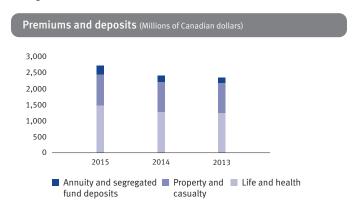
In Canada, we compete against over 200 insurance companies, with the majority of the organizations specializing in either life and health, or property and casualty products. We hold a leading market position in disability insurance products, have a significant presence in life and travel products, and have a growing presence in the home, auto and wealth markets.

#### Financial performance

Total revenue decreased \$186 million or 6% from last year, mainly due to the change in fair value of investments backing our policyholder liabilities resulting from changes in long-term interest rates, largely offset in PBCAE. This factor was partially offset by business growth in our life, health, home and auto insurance businesses.

Premiums and deposits increased \$306 million or 13% reflecting business growth.

Selected highlights					Table 31		
(Millions of Canadian dollars)		2015		2014		2013	
Total revenue	\$	2,725	\$	2,911	\$	1,962	
Other information							
Premiums and deposits							
Life and health		1,484		1,266		1,245	
Property and casualty		958		951		942	
Annuity and segregated fund							
deposits		283		202		157	
Fair value changes on							
investments backing							
policyholder liabilities		54		490		(510)	



### International Insurance

International Insurance is primarily comprised of our reinsurance businesses which insure risks of other insurance and reinsurance companies. We offer life and health, accident and annuity reinsurance products.

The global reinsurance market is dominated by a few large players, with significant presence in the U.S., the U.K. and the Euro area. The reinsurance industry is competitive but barriers to entry remain high.

#### Financial performance

Total revenue decreased \$342 million or 17%, mainly due to a reduction of revenue related to our retrocession contracts, largely offset in PBCAE. These factors were partially offset by business growth in our International life and U.K. annuity products and a positive impact of foreign exchange translation.

Premiums and deposits decreased \$454 million, or 17% driven by the reduction related to our retrocession contracts, partially offset by business growth.

Selected highlights	elected highlights			Ta	Table 32		
(Millions of Canadian dollars)		2015		2014		2013	
Total revenue	\$	1,711	\$	2,053	\$	1,966	
Other information							
Premiums and deposits							
Life and health		1,483		2,128		2,069	
Property and casualty		(4)		6		50	
Annuity		812		611		461	

# **Investor & Treasury Services**

Investor & Treasury Services is a specialist provider of asset and treasury services, custody, payments, and transaction banking for financial institutions and other institutional investors worldwide. We deliver custodial, fund accounting, financing and other services to safeguard client assets, maximize liquidity and manage risk across multiple jurisdictions. We also provide short-term funding and liquidity management for RBC. We are a global custodian with a network of offices across North America, Europe and Asia-Pacific. While we compete against the world's largest global custodians, we remain a specialist provider with a focus on asset managers. Our transaction banking business competes primarily with major Canadian banks.

# Economic and market review

The highly competitive environment in the global custody industry continued to pressure margins. Low to negative interest rates globally have reduced deposit rates, leading to margin compression from deposit-gathering. Moreover, heightened regulation has driven up compliance and technology costs. However, in the first nine months of the fiscal year, increased client activity and heightened market volatility benefited our foreign exchange forwards business, drove higher transaction volumes, grew our core fees and benefited deposit growth.

## Highlights

- Rated by our clients the #1 global custodian for five consecutive years (Global Custody Survey, Global Investor ISF).
- Leading offshore provider in Luxembourg and Dublin, and rated UCITS Fund Administrator of the Year. (Custody Risk, European Awards, 2015).
- Canada's leading asset management provider with number one ratings across client service, custody, fund administration and Canadian dollar transactions (Global Custody Survey, Global Investor ISF, 2015).
- High level of investment in client-focused technology solutions.

## **Outlook and priorities**

In 2016, our aim is to continue to be the leading provider of custody, asset services and cash management in Canada and a leading provider of fund services in select offshore markets. Our focus is on driving top-line growth by leveraging our leadership position in Canada and capabilities in Luxembourg and Ireland to win new business and deepen relationships with existing clients. We are continuing to execute on strategic, transformational initiatives to deliver and enhance client experience. While we expect the global custody industry to remain challenging in the near-term, we are well-positioned to compete in the continuously changing operating environment.

For further details on our general economic review and outlook, refer to the Economic and market review and outlook section.

# Key strategic priorities for 2016

- Maintain our leadership position in Canada.
- Leverage the strength of our leading offshore service offering in Luxembourg and Ireland.
- Increase investment in client-focused technology solutions.
- Evolve our business model to enhance client service and improve efficiency.
- Maintain prudent risk management, exercise sound judgment, and awareness of key issues.
- Continue to invest in talent management and employee training and development.
- Leverage Investor & Treasury Services expertise in liquidity management in support of our growth strategies.

Investor & Treasury Services			Table 33
(Millions of Canadian dollars, except percentage amounts and as otherwise noted)	2015	2014	2013
Net interest income	\$ 818	\$ 732	\$ 671
Non-interest income	1,220	1,152	1,133
Total revenue (1)	2,038	1,884	1,804
Non-interest expense	1,300	1,286	1,348
Net income before income taxes	738	598	456
Net income	\$ 556	\$ 441	\$ 339
Key Ratios			
ROE	20.3%	19.8%	16.5%
Selected average balance sheet information			
Total assets	\$ 125,300	\$ 94,200	\$ 83,100
Deposits	139,600	112,100	104,300
Client deposits	50,400	42,700	36,100
Wholesale funding deposits	89,200	69,400	68,200
Attributed capital	2,700	2,150	2,000
Other Information			
AUA (2)	3,620,300	3,702,800	3,208,800
Average AUA	3,793,000	3,463,000	3,052,600
Number of employees (FTE)	4,774	4,963	5,208

# Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items

(Millions of Canadian dollars, except percentage amounts)	2015 vs	5. 2014
Increase (decrease):		
Total revenue	\$	(9)
Non-interest expense		(9)
Net income		(1)
Percentage change in average US\$ equivalent of C\$1.00		(13)%
Percentage change in average British pound equivalent of C\$1.00		(6)%
Percentage change in average Euro equivalent of C\$1.00		4%

<sup>(1)</sup> Effective the third quarter of 2015, we have aligned the reporting period of Investor Services, which resulted in an additional month of earnings being included in 2015. The net impact of the additional month was recorded in revenue.

## Financial performance

#### 2015 vs. 2014

Net income increased \$115 million or 26%, primarily due to increased client activity in our foreign exchange forwards business and higher foreign exchange transaction volumes, an additional month of earnings in Investor Services of \$42 million (\$28 million after-tax), increased custodial fees, and higher earnings from growth in client deposits. These factors were partially offset by lower funding and liquidity results.

Total revenue increased \$154 million or 8%, mainly related to higher revenue from our foreign exchange forwards business and higher foreign exchange transaction volumes reflecting increased client activity through the first nine months of the year primarily due to market volatility, an additional month of revenue in Investor Services as noted above, higher custodial fees, and higher net interest income reflecting growth in client deposits. These factors were partially offset by lower funding and liquidity results due to widening credit spreads and unfavourable market conditions.

Non-interest expense increased \$14 million or 1%, largely reflecting continuing benefits from our efficiency management activities.

#### 2014 vs. 2013

Net income was up \$102 million from 2013, largely due to benefits from our efficiency management activities and higher earnings from growth in client deposits. In addition, results in 2013 included a restructuring charge of \$44 million (\$31 million after-tax) related to the integration of Investor Services.

# **Capital Markets**

Capital Markets provides public and private companies, institutional investors, governments and central banks globally with a wide range of capital markets products and services across our two main business lines, Corporate and Investment Banking and Global Markets. Our legacy portfolio is grouped under Other.

In North America, we offer a full suite of products and services which include corporate and investment banking, equity and debt origination and distribution, and structuring and trading. In Canada, we compete mainly with Canadian banks where we are the premier global investment bank and market leader with a strategic presence in all lines of capital markets businesses. In the U.S., we have full industry sector coverage and investment banking product range and compete with large U.S. and global investment banks as well as smaller regional firms. Outside North America, we have a select presence in the U.K. and Europe, and Other international, where we offer a diversified set of capabilities in our key sectors of expertise such as energy, mining and infrastructure and we have expanded into industrial, consumer and health care in Europe. In the U.K. and Europe, we compete in our key sectors of expertise with global and regional investment banks. In Other international, we compete with global and regional investment banks in select products, consisting of fixed income distribution and currencies trading and corporate and investment banking in Australia, Asia, and the Caribbean.

## Economic and market review

Global capital markets improved in the first half of fiscal 2015, which contributed to solid Global Markets and Corporate and Investment Banking results. However, market conditions deteriorated throughout the latter half of fiscal 2015, reflecting increased market volatility, primarily due to

<sup>(2)</sup> Represents period-end spot balances.

the effect of low global oil and commodity prices and diverging monetary policies amongst global central banks, which led to decreased levels of client activity and volumes. Our corporate and investment banking businesses performed well, reflecting economic growth, particularly in the U.S., the low interest rate environment, and our continued focus on origination and increased activity from client-focused strategies. Our equity and fixed income trading businesses performed well, largely reflecting strong results in the first half of fiscal 2015, although markets were challenged throughout the latter half of the year due to increased market volatility.

## **Highlights**

- We continued to focus on the efficient deployment of our capital and growth in our corporate and investment banking businesses, particularly in the U.S. and Europe. We re-allocated capital from trading to corporate and investment banking businesses and managed risks by narrowing the focus of our trading products.
- In Canada, we maintained our market leadership by deepening our existing client relationships despite challenges in both the energy and commodity sectors, gaining new clients by leveraging our strong cross-border capabilities and improving collaboration with Wealth Management to drive operational efficiencies, and offering a full suite of global capabilities. We continued to win significant mandates including acting as exclusive financial advisor to Enbridge Inc. on the transfer of its Canadian liquids pipeline and renewable energy assets, valued at \$30.4 billion, to its partially owned, publicly traded subsidiary Enbridge Income Fund.
- In the U.S., we continued to leverage our key strategic investments made in recent years to expand our corporate and investment banking businesses. We successfully positioned our lending relationships as we continued to focus on origination and increased activity from client-focused strategies. We exited certain proprietary trading strategies in 2014 and continue to ensure that any remaining strategies comply with the Volcker Rule. We continued growing our businesses and won several significant mandates including acting as joint bookrunner on the acquisition financing supporting Permira Advisers Ltd. and the Canadian Pension Plan Investment Board's US\$5.3 billion acquisition of Informatica Corporation, as well as acting as lead financial advisor to Raytheon, one of the world's largest global defense contractors, on its announced definitive agreement with Vista Equity Partners to form a new, jointly owned entity valued at US\$2.3 billion.
- In the U.K. and Europe, we continued to expand our corporate and investment banking businesses. We won new mandates including acting as advisor to the Bazalgette Consortium on the Group's successful bid to provide funding for the £4.2 billion Thames Tideway Tunnel project.
- In Other international, we continued to focus on our corporate and investment banking, fixed income trading distribution and foreign exchange trading capabilities.
- As a result of our successes in each of our regions, we received external recognition as an industry leader and were named or ranked:
  - Best Investment Bank in Canada (Euromoney Magazine) for the eighth consecutive year.
  - The largest investment bank in Canada by fees for the first nine months of 2015 (*Dealogic*).
  - The 10th largest investment bank globally and in the Americas (Thomson Reuters) by fees for the first nine months of 2015.

# **Outlook and priorities**

In 2016, as a result of strategic investments in our investment banking businesses in recent years, particularly in the U.S. and Europe, we anticipate growth in our investment banking businesses reflecting our focus on client activities. However, we expect that marginal growth in our lending revenue will be impacted by narrower spreads reflecting increased competition, as well as the risk of higher PCL.

Overall we anticipate net improvements in our global markets businesses driven by growth in our fixed income, currencies and commodities businesses as compared to the challenging market conditions in 2015. However, improvements in our businesses will be dependent on growth in the global economy, and stabilizing market conditions. We also anticipate that several tax changes in Canada could negatively impact our earnings, and heightened regulations will unfavourably impact growth in our businesses.

For further details, refer to our Risk management – Top and emerging risks section. For further details on our general economic outlook, refer to the Economic and market review and outlook section.

## Key strategic priorities for 2016

- Maintain our leadership position in Canada by focusing on long-term client relationships, leveraging our global capabilities, and continuing to improve collaboration with Wealth Management.
- Expand and strengthen client relationships in the U.S. by building on our momentum through expanded origination, advisory and distribution activity, and driving cross-selling through our diversified loan book.
- Build on our core strengths in Europe in both Corporate and Investment Banking and Global Markets by continuing to grow and deepen client relationships, and in Asia by optimizing the performance of our existing footprint.
- Optimize capital use to earn high risk-adjusted returns by maintaining both a balanced approach between investment banking and trading revenue and a disciplined approach to managing the risks and costs of our business.
- Manage through the significant changes in the regulatory environment.

Capital Markets financial highlights			Table 34
(Millions of Canadian dollars, except percentage amounts and as otherwise noted)	2015	2014	2013
Net interest income (1)	\$ 3,970	\$ 3,485	\$ 2,872
Non-interest income	4,093	3,881	3,708
Total revenue (1)	8,063	7,366	6,580
PCL	71	44	188
Non-interest expense	4,696	4,344	3,856
Net income before income taxes	3,296	2,978	2,536
Net income	\$ 2,319	\$ 2,055	\$ 1,700
Revenue by business			
Corporate and Investment Banking	\$ 3,697	\$ 3,437	\$ 3,014
Global Markets (2)	4,477	3,896	3,314
Other (2)	(111)	33	252
Key ratios			
ROE	13.6%	14.1%	14.1%
Selected average balance sheet information			
Total assets	\$ 477,300	\$ 392,300	\$ 368,300
Trading securities	116,200	103,800	100,800
Loans and acceptances	79,700	64,800	54,700
Deposits	60,300	47,600	38,400
Attributed capital	16,550	14,100	11,500
Other information			
Number of employees (FTE)	3,996	3,917	3,718
Credit information			
Gross impaired loans as a % of average net loans and acceptances	0.37%	0.08%	0.42%
PCL on impaired loans as a % of average net loans and acceptances	0.09%	0.07%	0.34%

# Estimated impact of U.S. dollar, British pound and Euro translation on key income statement items

(Millions of Canadian dollars, except percentage amounts)	2015	vs. 2014
Increase (decrease):		
Total revenue	\$	602
Non-interest expense		364
Net income		145
Percentage change in average US\$ equivalent of C\$1.00		(13)%
Percentage change in average British pound equivalent of C\$1.00		(6)%
Percentage change in average Euro equivalent of C\$1.00		4%

- (1) The taxable equivalent basis (teb) adjustment for 2015 was \$570 million (2014 \$492 million, 2013 \$380 million). For further discussion, refer to the How we measure and report our business segments section of our 2015 Annual Report.
- (2) Effective the first quarter of 2015, we reclassified amounts from Global Markets to Other related to certain proprietary trading strategies which we exited in the fourth quarter of 2014 to comply with the Volcker Rule. Prior period amounts have been revised from those previously presented.



# Financial performance 2015 vs. 2014

Net income increased \$264 million or 13%, driven by growth in our global markets businesses mainly reflecting increased client activity, continued solid performance in our corporate and investment banking businesses, and the positive impact of foreign exchange translation. These factors were partially offset by lower results in certain legacy portfolios.

Total revenue increased \$697 million or 9%, largely due to the positive impact of foreign exchange translation, growth in our global markets businesses reflecting increased client activity and more favourable market conditions in the first half of the year, and continued solid performance in our corporate and investment banking businesses. These factors were partially offset by lower revenue in certain legacy portfolios. In addition, our prior year trading revenue was unfavourably impacted by the implementation of funding valuation adjustments, and the exit from certain proprietary trading strategies to comply with the Volcker Rule.

PCL increased \$27 million or 61%, primarily due to provisions taken on several accounts. For further details, refer to the Credit quality performance section.

Non-interest expense increased \$352 million or 8%, reflecting an increase due to the impact of foreign exchange translation. Lower variable compensation and lower litigation provisions and related legal costs were mostly offset by higher costs to support business growth.

#### 2014 vs. 2013

Net income increased \$355 million or 21% from 2013, primarily due to higher equity trading revenue reflecting strong market conditions, strong growth in most of our investment banking businesses and higher lending revenue. Lower PCL and the positive impact of foreign exchange translation also contributed to the increase. These factors were partially offset by higher litigation provisions and related legal costs, and higher variable compensation on improved results. In addition, our 2014 results were unfavourably impacted by lower fixed income trading revenue largely driven by the unfavourable impact of the implementation of funding valuation adjustments, and the exit from certain proprietary trading strategies to comply with the Volcker Rule.

# **Business line review**

#### **Corporate and Investment Banking**

Corporate and Investment Banking comprises our corporate lending, loan syndications, debt and equity origination, M&A advisory services, private equity, research, client securitization and the global credit businesses. For debt and equity origination, revenue is allocated between Corporate and Investment Banking and Global Markets based on the contribution of each group in accordance with an established agreement.

#### Financial performance

Corporate and Investment Banking revenue of \$3,697 million increased \$260 million or 8% including the positive impact of foreign exchange translation, as compared to last year.

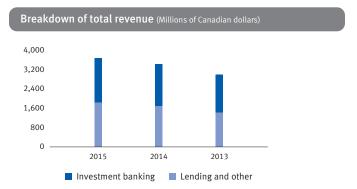
Investment banking revenue increased \$97 million or 6%, primarily due to strong growth in M&A activity reflecting increased mandates in the U.S. and Europe, and higher debt origination as a result of increased issuance activity mainly in the U.S. Higher loan syndication activity in Europe also contributed to the increase. These factors were partially offset by lower equity origination reflecting decreased client activity in all regions as compared to the strong levels last year, and lower distributions on private equity investments.

Lending and other revenue increased \$163 million or 10%, due to solid lending growth in the U.S and Europe, and strong performance in our securitization businesses.

Selected highlights			Table 35
(Millions of Canadian dollars)	2015	2014	2013
Total revenue (1)	\$ 3,697	\$ 3,437	\$ 3,014
Breakdown of revenue (1)			
Investment banking	1,833	1,736	1,574
Lending and other (2)	1,864	1,701	1,440
Other information			
Average assets	63,900	49,500	40,000
Average loans and acceptances	56,200	42,500	34,400

The teb adjustment for 2015 was \$25 million (2014 – \$13 million, 2013 – \$2 million).
 For further discussion, refer to the How we measure and report our business segments section.





# Global Markets

Global Markets comprises our fixed income, foreign exchange, equity sales and trading, repos and secured financing and commodities businesses.

## Financial performance

Total revenue of \$4,477 million increased \$581 million or 15%, including the positive impact of foreign exchange translation, as compared to last year.

Revenue in our Fixed income, currencies and commodities business increased \$121 million or 7%, mainly due to higher debt origination reflecting increased client issuance activity in all regions, and higher currencies and commodities trading revenue. These factors were partially offset by lower fixed income trading revenue reflecting challenging market conditions in the second half of the year. In addition, our prior year trading revenue was unfavourably impacted by the implementation of funding valuation adjustments.

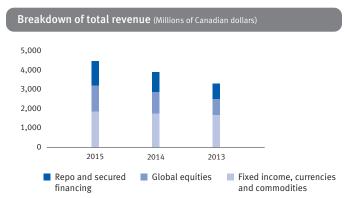
Revenue in our Equities business increased \$218 million or 19%, primarily due to higher equities trading revenue reflecting increased client activity primarily in the first half of the year, and volume growth in our cash equities businesses. These factors were partially offset by lower equity origination as compared to the strong levels last year.

Revenue in our Repo and secured financing business increased \$242 million or 24%, mainly reflecting higher client volumes and the positive impact of foreign exchange translation.

Selected highlights				Table 36
(Millions of Canadian dollars)		2015	2014	2013
Total revenue (1)	\$	4,477	\$ 3,896	\$ 3,314
Breakdown of revenue (1)				
Fixed income, currencies and				
commodities		1,881	1,760	1,680
Equities		1,336	1,118	856
Repo and secured financing (2)		1,260	1,018	778
Other information				
Average assets	4	94,400	366,000	343,700

The teb adjustment for 2015 was \$545 million (2014 – \$470 million, 2013 – \$357 million). For further discussion, refer to the How we measure and report our business segments section.

<sup>(2)</sup> Comprises our secured funding businesses for internal businesses and external clients.



# Other

Other includes our legacy portfolio which consists of our bank-owned life insurance (BOLI) stable value products, U.S. commercial mortgage-backed securities, U.S. auction rate securities (ARS), structured rates in Asia, and certain proprietary trading strategies. In recent years, in order to optimize our capital employed to improve our risk-adjusted returns and reduce our liquidity risk on various products, we have significantly reduced several of our legacy portfolios. Our legacy portfolios decreased by 37% as compared to last year.

# Financial performance

Revenue decreased \$144 million as compared to last year, mainly in certain legacy portfolios, including the exit of certain proprietary trading strategies last year to comply with the Volcker Rule.

Corporate Support						
Corporate Support	2015   2014   2015   2014   2015   2014   2015   2014   2015   2014   2015   2016					
(Millions of Canadian dollars)	201	2014	2013			
Net interest income (loss) (1)	\$ (514	<b>)</b> \$ (313)	\$ (124)			
Non-interest income (loss)	210	164	(12)			
Total revenue (1)	(304	(149)	(136)			
PCL	(3	(2)	3			
Non-interest expense	12	89	72			
Net income (loss) before income taxes (1)	(420	(236)	(211)			
Income taxes (recoveries) (1)	(824	<b>(405)</b>	(653)			
Net income (2)	\$ 398	\$ 169	\$ 442			
Other information						
Number of employees (FTE)	13,30	12,460	11,943			

<sup>(1)</sup> Teb adjusted.

Due to the nature of activities and consolidation adjustments reported in this segment, we believe that a comparative period analysis is not relevant. The following identifies material items affecting the reported results in each period.

Net interest income (loss) and income taxes (recoveries) in each period in Corporate Support include the deduction of the teb adjustments related to the gross-up of income from Canadian taxable corporate dividends recorded in Capital Markets. The amount deducted from net interest income (loss) was offset by an equivalent increase in income taxes (recoveries). The teb amount for the year ended October 31, 2015 was \$570 million as compared to \$492 million last year and \$380 million for the year ended October 31, 2013.

In addition to the teb impacts noted above, the following identifies the other material items affecting the reported results in each period.

#### 2015

Net income was \$398 million, largely reflecting net favourable tax adjustments, asset/liability management activities, a gain of \$108 million (before- and after-tax) from the wind-up of a U.S.-based funding subsidiary that resulted in the release of CTA, and a gain on sale of a real estate asset. These factors were partially offset by transaction costs related to our acquisition of City National.

#### 2014

Net income was \$169 million largely reflecting asset/liability management activities and gains on private equity investments mainly related to the sale of a legacy portfolio, partially offset by net unfavourable tax adjustments.

## 2013

Net income was \$442 million largely reflecting net favourable tax adjustments, including \$214 million of income tax adjustments related to previous years, and asset/liability management activities.

<sup>(2)</sup> Net income reflects income attributable to both shareholders and Non-Controlling Interests (NCI). Net income attributable to NCI for the year ended October 31, 2015 was \$94 million (October 31, 2014 – \$93 million; October 31, 2013 – \$93 million).

# Results by geographic segment (1)

For geographic reporting, our segments are grouped into the following: Canada, U.S., and Other International. Transactions are primarily recorded in the location that best reflects the risk due to negative changes in economic conditions and prospects for growth due to positive economic changes. The following table summarizes our financial results by geographic region.

																	1	ab	le 38
		2	015					20	14	(2)					20	13 (2	2)		
(Millions of Canadian dollars)	Canada	U.S.	Intern	Other ational	Total		Canada	U.S.	Int	Other ernational		Total	Canada	l	J.S.	Inte	Other national		Total
Net interest income Non-interest income	\$ 11,538 10,889	\$ 1,977 4,619	\$	1,256 5,042	\$ 14,771 20,550		11,128 10,488	\$ 1,697 4,257	\$	1,291 5,247		4,116 9,992	\$ 10,961 8,601	\$ 1,4 3,8		\$	840 5,022		13,249 17,433
Total revenue	\$ 22,427	\$ 6,596	\$	6,298	\$ 35,321	\$ 2	21,616	\$ 5,954	\$	6,538	\$ 34	,108	\$ 19,562	\$ 5,2	58	\$	5,862	\$	30,682
PCL PBCAE Non-interest expense	933 1,976 10,139	98 - 4,762		66 987 3,737	1,097 2,963 18,638		922 2,188 9,650	52 1 4,199		190 1,384 3,812	3	1,164 3,573 7,661	892 1,425 9,210	3,6	78 10 63		267 1,349 3,341		1,237 2,784 16,214
Income taxes	1,727	649		221	2,597		1,983	660		63		2,706	1,710	,	70		25		2,105
Net income	\$ 7,652	\$ 1,087	\$	1,287	\$ 10,026	\$	6,873	\$ 1,042	\$	1,089	\$ 9	9,004	\$ 6,325	\$ 1,1	37	\$	880	\$	8,342

- (1) For further details, refer to Note 30 of our audited 2015 Annual Consolidated Financial Statements.
- (2) Amounts have been revised from those previously presented.

#### 2015 vs. 2014

Net income in Canada was up \$779 million or 11% from the prior year, mainly due to solid volume growth and strong fee-based revenue growth across most businesses in Canadian Banking, a lower effective tax rate reflecting net favourable income tax adjustments, and higher earnings in Investor & Treasury Services. A gain of \$108 million (before- and after-tax) from the wind-up of a U.S.-based funding subsidiary that resulted in the release of CTA also contributed to the increase. These factors were partially offset by higher costs in support of business growth, and lower spreads.

U.S. net income increased \$45 million or 4% compared to last year, primarily due to the positive impact of foreign exchange translation, growth in our global markets businesses reflecting increased client activity and more favourable market conditions in the first half of the year, and higher results in most corporate and investment banking businesses. Lower litigation provisions and related legal costs in Capital Markets also contributed to the increase. These factors were partially offset by higher costs in support of business growth.

Other International net income was up \$198 million or 18% from the prior year, mainly due to lower provisions in our Caribbean portfolios, and higher lending activity in Europe. These factors were partially offset by restructuring costs related to our U.S. & International Wealth Management business. In addition, our results last year were unfavourably impacted by a loss of \$100 million (before- and after-tax) related to the sale of RBC Jamaica and a provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean.

## 2014 vs. 2013

Net income in Canada was up \$548 million or 9% as compared to 2013, mainly due to solid volume growth across most of our businesses in Canadian Banking, and higher earnings from growth in average fee-based client assets resulting from capital appreciation and strong net sales in Wealth Management. Strong fee-based revenue growth primarily attributable to higher mutual fund distribution fees and card services revenue in Canadian Banking also contributed to the increase. These factors were partially offset by higher costs in support of business growth including higher staff and marketing costs, and the unfavourable impact of the implementation of the funding valuation adjustments. In addition, results in 2013 benefited from net favourable tax adjustments. Our results in 2013 were also unfavourably impacted by a charge of \$160 million (\$118 million after-tax) as a result of new tax legislation in Canada, which affects the policyholders' tax treatment of certain individual life insurance policies.

U.S. net income was down \$95 million or 8% as compared to 2013, as 2013 benefited from favourable income tax adjustments, including \$214 million related to prior years. Strong growth in our lending portfolio, strong equity markets and our continued focus on equity origination and increased activity from client-focused strategies were partly offset by higher litigation provisions and related legal costs in Capital Markets.

Other International net income was up \$209 million or 24% as compared to 2013, largely due to lower PCL in Capital Markets, higher trading revenue in Europe, and higher lending in Capital Markets. These factors were partially offset by a loss of \$100 million (before- and aftertax) related to the sale of RBC Jamaica, and a provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean. In addition, our results in 2013 were unfavourably impacted by a restructuring charge of \$44 million related to the integration of Investor Services, primarily in Europe.

# Quarterly financial information

## Fourth quarter 2015 performance

## Q4 2015 vs. Q4 2014

Fourth quarter net income of \$2,593 million was up \$260 million or 11%, from last year. Diluted EPS of \$1.74 was up \$0.17 and ROE of 17.9% was down 110 bps. Our fourth quarter earnings reflected solid earnings growth in our Capital Markets and Personal & Commercial Banking segments, a lower effective tax rate due to net favourable tax adjustments, lower PCL, and the impact of foreign exchange translation. These factors were partially offset by lower funding and liquidity results in Investor & Treasury Services due to widening credit spreads and unfavourable market conditions, and restructuring costs and lower transaction volumes in Wealth Management.

Total revenue decreased \$363 million or 4%, mainly due to a change in the fair value of investments backing our policyholder liabilities, and a reduction in revenue related to our retrocession contracts, both of which were largely offset in PBCAE, in our Insurance segment. Lower equity origination revenue reflecting decreased client issuance activity, and lower fixed income trading revenue primarily due to unfavourable

market conditions which negatively impacted Capital Markets revenue, while lower transaction volumes in Wealth Management, and lower spreads in Personal & Commercial Banking also contributed to the decrease in revenue. These factors were partly offset by the positive impact of foreign exchange translation, and business growth primarily in our life, annuity, home and auto insurance businesses, higher equity trading revenue in Capital Markets reflecting increased client activity, and solid volume growth across most businesses in Canadian Banking. In addition, our prior year revenue was unfavourably impacted by the implementation of funding valuation adjustments, and the exit from certain proprietary trading strategies to comply with the Volcker Rule in Capital Markets, as well as favourable net cumulative accounting adjustments in Canadian Banking.

Total PCL decreased \$70 million from last year, mainly reflecting lower provisions in our Caribbean portfolios due to provisions of \$50 million on our Caribbean impaired residential mortgage portfolio included in the prior year. Lower provisions in our Canadian commercial lending portfolio also contributed to the decrease. The PCL ratio of 23 bps decreased 8 bps from last year.

PBCAE decreased \$460 million or 61%, largely reflecting a change in fair value of investments backing our policyholder liabilities, and a reduction of PBCAE related to our retrocession contracts, both of which were largely offset in revenue. These factors were partially offset by business growth as noted above.

Non-interest expense increased \$307 million or 7%, primarily reflecting the impact of foreign exchange translation, higher costs in support of business growth, and restructuring costs of \$46 million (\$38 million after-tax) largely related to our U.S. & International Wealth Management business, including the sale of RBC Suisse.

Income tax expense decreased \$400 million or 65% from last year, and the effective income tax rate decreased from 20.8% last year to 7.6%, primarily due to net favourable tax adjustments in Corporate Support and Capital Markets.

## Q4 2015 vs. Q3 2015

Net income of \$2,593 million increased \$118 million, or 5% compared to the prior quarter, largely due to a lower effective tax rate reflecting net favourable tax adjustments, and higher earnings in Insurance and Capital Markets. These factors were partly offset by lower funding and liquidity results in Investor & Treasury Services, and restructuring costs in Wealth Management as noted above.

# Quarterly results and trend analysis

Our quarterly results are impacted by a number of trends and recurring factors, which include seasonality of certain businesses, general economic and market conditions, and fluctuations in the Canadian dollar relative to other currencies. The following table summarizes our results for the last eight quarters (the period):

Quarterly results (1)								Table 39
		20	15			20	14	
(Millions of Canadian dollars, except per share and percentage amounts)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Net interest income	\$ 3,800	\$ 3,783	\$ 3,557	\$ 3,631	\$ 3,560	\$ 3,647	\$ 3,449	\$ 3,460
Non-interest income	4,219	5,045	5,273	6,013	4,822	5,343	4,827	5,000
Total revenue PCL PBCAE Non-interest expense	\$ 8,019	\$ 8,828	\$ 8,830	\$ 9,644	\$ 8,382	\$ 8,990	\$ 8,276	\$ 8,460
	275	270	282	270	345	283	244	292
	292	656	493	1,522	752	1,009	830	982
	4,647	4,635	4,736	4,620	4,340	4,602	4,332	4,387
Net income before income taxes Income taxes	\$ 2,805	\$ 3,267	\$ 3,319	\$ 3,232	\$ 2,945	\$ 3,096	\$ 2,870	\$ 2,799
	212	792	817	776	612	718	669	707
Net income	\$ 2,593	\$ 2,475	\$ 2,502	\$ 2,456	\$ 2,333	\$ 2,378	\$ 2,201	\$ 2,092
EPS – basic	\$ 1.74	\$ 1.66	\$ 1.68	\$ 1.66	\$ 1.57	\$ 1.59	\$ 1.47	\$ 1.39
– diluted	1.74	1.66	1.68	1.65	1.57	1.59	1.47	1.38
Segments – net income (loss) Personal & Commercial Banking Wealth Management Insurance Investor & Treasury Services Capital Markets Corporate Support	\$ 1,270	\$ 1,281	\$ 1,200	\$ 1,255	\$ 1,151	\$ 1,138	\$ 1,115	\$ 1,071
	255	285	271	230	285	285	278	235
	225	173	123	185	256	214	154	157
	88	167	159	142	113	110	112	106
	555	545	625	594	402	641	507	505
	200	24	124	50	126	(10)	35	18
Net income	\$ 2,593	\$ 2,475	\$ 2,502	\$ 2,456	\$ 2,333	\$ 2,378	\$ 2,201	\$ 2,092
Effective income tax rate	7.6%	24.2%	24.6%	24.0%	20.8%	23.2%	23.3%	25.3%
Period average US\$ equivalent of C\$1.00	\$ 0.758	\$ 0.789	\$ 0.806	\$ 0.839	\$ 0.900	\$ 0.925	\$ 0.907	\$ 0.926

<sup>(1)</sup> Fluctuations in the Canadian dollar relative to other foreign currencies have affected our consolidated results over the period.

# Seasonality

Seasonal factors may impact our results in certain quarters. The first quarter has historically been seasonally stronger for our capital markets businesses. The second quarter has fewer days than the other quarters, which generally results in a decrease in net interest income and certain expense items. The third quarter results for Investor & Treasury Services are generally favourably impacted by higher securities lending as a result of the European dividend season. The third and fourth quarters include the summer months during which market activity generally tends to slow, negatively impacting the results of our capital markets, brokerage and investment management businesses.

#### Specified items affecting our consolidated results

- In the second quarter of 2015, our results included a gain of \$108 million (before- and after-tax) from the wind-up of a U.S.-based funding subsidiary that resulted in the release of foreign currency translation adjustment that was previously booked in other components of equity.
- In the third quarter of 2014, our results included a loss of \$40 million (before- and after-tax) which includes foreign currency translation related to the closing of the sale of RBC Jamaica.
- In the first quarter of 2014, our results included a loss of \$60 million (before- and after-tax) related to the announced sale of RBC Jamaica, as well as a provision of \$40 million (\$32 million after-tax) related to post-employment benefits and restructuring charges in the Caribbean.

## Trend analysis

The Canadian and U.S. economies have generally improved over the period, reflecting solid consumer spending, stronger labour markets and firm housing market activity. Since the third quarter of 2014, growth in Canada has moderated with growth contracting in the first half of calendar 2015 due to the sharp decline in global oil prices, and slow export activity. Global equity indices experienced volatility throughout the period resulting from the possibility of Euro area recession, the lower global oil prices, and diverging monetary policies amongst global central banks. For further details, refer to the Economic and market review and outlook section.

Earnings have generally trended upwards over the period, driven by solid volume growth and higher fee-based revenue growth in our Canadian Banking businesses, and higher earnings from growth in average fee-based client assets reflecting capital appreciation and strong net sales in Wealth Management. Capital Markets results have generally trended upwards since the first quarter of 2014, and were negatively impacted in the fourth quarter of 2014 by the exit from certain proprietary trading strategies to comply with the Volcker Rule and the implementation of funding valuation adjustments. Results in our Insurance segment have fluctuated in 2015, as they were impacted by an unfavourable change in Canadian tax legislation impacting certain foreign affiliates, which became effective November 1, 2014. Investor & Treasury Services results have generally trended upwards over the period largely due to increased client activity in our foreign exchange business and higher foreign exchange transaction volumes. Investor & Treasury Services results in the third quarter of 2015 benefited from an additional month of earnings as a result of aligning the reporting periods, while results in the fourth quarter of 2015 were impacted by lower funding and liquidity results due to widening credit spreads and unfavourable market conditions.

Revenue has generally fluctuated over the period mostly due to the change in fair value of investments backing our policyholder liabilities, which is largely offset in PBCAE. Solid volume growth and higher fee-based revenue growth in our Canadian Banking businesses, and growth in average fee-based client assets in Wealth Management have increased revenue over the period. Trading revenue has generally trended upwards since the first quarter of 2014, and was unfavourably impacted in the fourth quarter of 2014 by the exit of certain proprietary trading strategies and the implementation of funding valuation adjustments. Trading revenue in the second half of 2015 was negatively impacted due to widening credit spreads. Net interest income has trended upwards over the period, largely due to solid volume growth across our Canadian Banking businesses, and higher trading-related net interest income and solid lending activity in Capital Markets. Starting in the first quarter of 2014, the positive impact of foreign exchange translation due to a generally weaker Canadian dollar has also contributed to the increase in revenue. Insurance revenue is primarily impacted by changes in the fair value of investments backing our policyholder liabilities, which is largely offset in PBCAE.

Asset quality remained strong over the period despite increased lending activity, with PCL remaining relatively stable over the period. The fourth quarter of 2014 included additional provisions in Personal & Commercial Banking related to our impaired residential mortgages portfolio in the Caribbean. Wealth Management had provisions related to our U.S. & International Wealth Management business starting in the first quarter of 2014. PCL in Capital Markets has fluctuated over the period.

PBCAE has fluctuated quarterly as it includes the changes to the fair value of investments backing our policyholder liabilities, which is largely offset in revenue. PBCAE has also increased due to business growth in our Insurance businesses, as well as actuarial liability adjustments and generally lower claims costs over the period.

While we continue to focus on efficiency management activities, non-interest expense has generally trended upwards over the period, mostly to support business growth. Restructuring costs related to our U.S. & International Wealth Management business have increased non-interest expense since the fourth quarter of 2014. Non-interest expense in 2014 was impacted by the loss related to the sale of RBC Jamaica and a provision in the Caribbean. Since the first quarter of 2014, non-interest expense has increased due to the impact of foreign exchange translation generally reflecting the weaker Canadian dollar.

Our effective income tax rate has fluctuated over the period, mostly due to varying levels of income being reported in jurisdictions with different tax rates, as well as fluctuating levels of income from tax-advantaged sources such as Canadian taxable corporate dividends. Our effective income tax rate has generally been impacted over the period by higher earnings before income taxes, increased earnings in higher tax jurisdictions, and by net favourable tax adjustments.

#### Condensed balance sheets

The following table shows our condensed balance sheet:

			Table 40
(Millions of Canadian dollars)	2015	2014	2013
Assets (1)			
Cash and due from banks	\$ 12,452	\$ 17,421	\$ 15,550
Interest-bearing deposits with banks	22,690	8,399	9,039
Securities	215,508	199,148	182,710
Assets purchased under reverse repurchase agreements and securities borrowed	174,723	135,580	117,517
Loans			
Retail	348,183	334,269	320,666
Wholesale	126,069	102,954	90,143
Allowance for loan losses	(2,029)	(1,994)	(1,959)
Segregated fund net assets	830	675	513
Other – Derivatives	105,626	87,402	74,822
– Other	70,156	56,696	50,744
Total assets	\$ 1,074,208	\$ 940,550	\$ 859,745
Liabilities (1)			
Deposits	\$ 697,227	\$ 614,100	\$ 563,079
Segregated fund liabilities	830	675	513
Other – Derivatives	107,860	88,982	76,745
– Other	196,985	174,431	162,505
Subordinated debentures	7,362	7,859	7,443
Total liabilities	1,010,264	886,047	810,285
Equity attributable to shareholders	62,146	52,690	47,665
Non-controlling interests	1,798	1,813	1,795
Total equity	63,944	54,503	49,460
Total liabilities and equity	\$ 1,074,208	\$ 940,550	\$ 859,745

<sup>(1)</sup> Foreign currency-denominated assets and liabilities are translated to Canadian dollars.

# 2015 vs. 2014

Total assets were up \$134 billion or 14% from last year, primarily reflecting an increase of \$96 billion due to the impact of foreign exchange translation as a result of the weaker Canadian dollar.

Interest-bearing deposits with banks increased \$14 billion, largely reflecting higher deposits with central banks.

Securities were up \$16 billion or 8% compared to last year, primarily reflecting an increase due to the impact of foreign exchange translation, and an increase in government debt securities largely reflecting our management of interest rate risk, partially offset by a decrease in equity trading positions mainly due to regulatory requirements and market conditions.

Assets purchased under reverse repurchase agreements (reverse repos) and securities borrowed increased \$39 billion or 29%, mainly attributable to an increase due to the impact of foreign exchange translation and increased client and business activities.

Loans were up \$37 billion or 8%, largely due to volume growth in wholesale loans and residential mortgages, and an increase due to the impact of foreign exchange translation.

Derivative assets were up \$18 billion or 21%, mainly attributable to the increase due to the impact of foreign exchange translation and higher fair values on interest rate swaps. These factors were partially offset by lower fair values on foreign exchange cross-currency interest rate contracts and increased financial netting.

Other assets were up \$13 billion or 24%, largely reflecting higher cash collateral requirements and an increase due to the impact of foreign exchange translation.

Total liabilities were up \$124 billion or 14% from last year, primarily reflecting an increase of \$96 billion due to the impact of foreign exchange translation as a result of the weaker Canadian dollar.

Deposits increased \$83 billion or 14%, mainly reflecting an increase due to the impact of foreign exchange translation and the issuances of fixed term notes and covered bonds to satisfy our funding requirements. Growth in business and retail deposits also contributed to the increase.

Derivative liabilities were up \$19 billion or 21%, mainly attributable to the increase due to the impact of foreign exchange translation and higher fair values on interest rate swaps. These factors were partially offset by lower fair values on foreign exchange cross-currency interest rate contracts and increased financial netting.

Other liabilities increased \$23 billion or 13%, mainly reflecting an increase due to the impact of foreign exchange translation, higher obligations related to repurchase agreements largely reflecting increased client and business activities, and an increase in cash collateral requirements. These factors were partly offset by lower obligations related to securities sold short.

Total equity increased \$9 billion or 17%, largely reflecting earnings, net of dividends.

# Off-balance sheet arrangements

In the normal course of business, we engage in a variety of financial transactions that, for accounting purposes, are not recorded on our Consolidated Balance Sheets. Off-balance sheet transactions are generally undertaken for risk, capital and funding management purposes which benefit us and our clients. These include transactions with structured entities and may also include the issuance of guarantees. These transactions give rise to, among other risks, varying degrees of market, credit, liquidity and funding risk, which are discussed in the Risk management section.

We use structured entities to securitize our financial assets as well as assist our clients in securitizing their financial assets. These entities are not operating entities, typically have no employees, and may or may not be recorded on our Consolidated Balance Sheets.

In the normal course of business, we engage in a variety of financial transactions that may qualify for derecognition. We apply the derecognition rules to determine whether we have effectively transferred substantially all the risks and rewards or control associated with the financial assets to a third party. If the transaction meets specific criteria, it may qualify for full or partial derecognition from our Consolidated Balance Sheets.

# Securitizations of our financial assets

We periodically securitize our credit card receivables, residential and commercial mortgage loans and bond participation certificates primarily to diversify our funding sources, to enhance our liquidity position and for capital purposes. We also securitize residential and commercial mortgage loans for sales and trading activities.

We securitize our credit card receivables, on a revolving basis, through a consolidated structured entity. We securitize single and multiple-family residential mortgages through the National Housing Act Mortgage-Backed Securities (NHA MBS) program. The majority of our securitization activities are recorded on our Consolidated Balance Sheets as we do not meet the derecognition criteria. During 2015, we derecognized \$967 million of purchased mortgages where both the NHA MBS and the residual interests in the mortgages were sold to third parties resulting in the transfer of substantially all of the risks and rewards (2014 – \$nil). For additional details of our securitization activities, refer to Note 6 and Note 7 of our audited 2015 Annual Consolidated Financial Statements.

We periodically securitize residential mortgage loans for the Canadian social housing program through the NHA MBS program, which are derecognized from our Consolidated Balance Sheets when sold to third party investors. During 2015, we securitized \$112 million of residential mortgage loans for the Canadian social housing program (2014 – \$158 million).

We also periodically securitize commercial mortgages by selling them in collateral pools, which meet certain diversification, leverage and debt coverage criteria, to structured entities, one of which is sponsored by us. Securitized commercial mortgage loans are derecognized from our Consolidated Balance Sheets as we have transferred substantially all of the risk and rewards of ownership of the securitized assets. Our continuing involvement with the transferred assets is limited to servicing the underlying commercial mortgages sold to our sponsored structured entity. As at October 31, 2015, there were \$1.1 billion of commercial mortgages outstanding related to these securitization activities (October 31, 2014 – \$1.3 billion). During 2015, we securitized \$195 million of commercial mortgages which were sold to our sponsored entity (2014 – \$173 million).

In prior years, we participated in bond securitization activities where we purchased government, government related and corporate bonds and repackaged those bonds in trusts that issue participation certificates, which were sold to third party investors. Securitized bonds are derecognized from our Consolidated Balance Sheets as we have transferred substantially all of the risk and rewards of ownership of the securitized assets. Our continuing involvement with the transferred assets is limited to servicing the underlying bonds. As at October 31, 2015, there were \$138 million of bond participation certificates outstanding related to these prior period securitization activities (October 31, 2014 – \$356 million). We did not securitize bond participation certificates during 2015 or 2014.

## Involvement with unconsolidated structured entities

In the normal course of business, we engage in a variety of financial transactions with structured entities to support our customers' financing and investing needs, including securitization of client financial assets, creation of investment products, and other types of structured financing.

We have the ability to use credit mitigation tools such as third party guarantees, credit default swaps, and collateral to mitigate risks assumed through securitization and re-securitization exposures. The process in place to monitor the credit quality of our securitization and re-securitization exposures involves, among other things, reviewing the performance of the underlying assets. We affirm our ratings each quarter and formally confirm or assign a new rating at least annually. For further details on our activities to manage risks, refer to the Risk management section.

Below is a description of our activities with respect to certain significant unconsolidated structured entities. For a complete discussion of our interests in consolidated and unconsolidated structured entities, refer to Note 7 of our audited 2015 Annual Consolidated Financial Statements.

## RBC-administered multi-seller conduits

We administer multi-seller conduits which are used primarily for the securitization of our clients' financial assets. We are involved in these conduit markets because our clients value these transactions. Our clients primarily use multi-seller conduits to diversify their financing sources and to reduce funding costs by leveraging the value of high-quality collateral. The conduits offer us a favourable revenue stream, risk-adjusted return and cross-selling opportunities.

We provide services such as transaction structuring, administration, backstop liquidity facilities and partial credit enhancements to the multi-seller conduits. Fee revenue for all such services amounted to \$213 million during the year (2014 – \$168 million). We do not maintain any ownership or retained interests in these multi-seller conduits and have no rights to, or control of, their assets.

Our total commitment to the conduits in the form of backstop liquidity and credit enhancement facilities is shown below. The total committed amount of these facilities exceeds the total amount of the maximum assets that may have to be purchased by the conduits under the purchase agreements. As a result, the maximum exposure to loss attributable to our backstop liquidity and credit enhancement facilities is less than the total committed amounts of these facilities.

Liquidity and credit enhancement	Liquidity and credit enhancement facilities												
		2	015										
As at October 31 (Millions of Canadian dollars)	Notional of committed amounts (1)	Allocable notional amounts	Outstanding loans (2)	Maximum exposure to loss (3)	Notional of committed amounts (1)		Allocable notional amounts	Outstanding loans (2)		(	Maximum exposure to loss (3)		
Backstop liquidity facilities Credit enhancement facilities	\$ 37,770 2,974	\$ 34,163 2,843	\$ 764 -	\$ 34,927 2,843	\$	31,019 2,177	\$ 28,056 2,099	\$	864 -	\$	28,920 2,099		
Total	\$ 40,744	\$ 37,006	\$ 764	\$ 37,770	\$	33,196	\$ 30,155	\$	864	\$	31,019		

- (1) Based on total committed financing limit.
- (2) Net of allowance for loan losses and write-offs.
- (3) Not presented in the table above are derivative assets with a fair value of \$19 million (2014 \$nil) which are a component of our total maximum exposure to loss from our interests in the multi-seller conduits. Refer to Note 7 of our audited 2015 Annual Consolidated Financial Statements for more details.
- (4) Certain amounts have been revised from those previously reported.

As at October 31, 2015, the notional amount of backstop liquidity facilities we provide increased by \$6,751 million or 22% from last year. Total loans extended to the multi-seller conduits under the backstop liquidity facilities decreased by \$100 million from last year primarily due to principal repayments which were offset by exchange rate fluctuations. The partial credit enhancement facilities we provide increased by \$797 million from last year. The changes in both the amount of backstop liquidity facilities and credit enhancement facilities provided to the multi-seller conduits as compared to last year primarily reflect increases related to exchange rate fluctuations and the outstanding securitized assets of the multi-seller conduits.

Maximum exposure to loss by client type								Table 42
			2015				2014	
As at October 31 (Millions)	(	(US\$)	(C\$)	Total (C\$)	(	US\$)	(C\$)	Total (C\$)
Outstanding securitized assets								
Credit cards	\$ 4	,679	\$ 510	\$ 6,628	\$ 5	,768	\$ 510	\$ 7,011
Auto loans and leases	8	3,606	2,352	13,604	8	,154	1,793	10,983
Student loans	3	3,473	-	4,541	2	,536	_	2,858
Trade receivables	2	2,175	112	2,956	2	,094	112	2,472
Asset-backed securities		584	-	764		767	-	864
Equipment receivables	1	1,362	_	1,781	1	,301	_	1,466
Consumer loans		706	_	923		_	_	_
Dealer floor plan receivables	1	,261	903	2,552	1	,053	771	1,958
Fleet finance receivables		441	377	954		436	377	869
Insurance premiums		128	153	320		127	_	144
Residential mortgages		-	1,020	1,020		_	1,275	1,275
Transportation finance	1	1,204	153	1,727		857	153	1,119
Total	\$ 24	,619	\$ 5,580	\$ 37,770	\$ 23	,093	\$ 4,991	\$ 31,019
Canadian equivalent	\$ 32	2,190	\$ 5,580	\$ 37,770	\$ 26	,028	\$ 4,991	\$ 31,019

Our overall exposure increased by 22% compared to last year reflecting an increase in the outstanding securitized assets of the multi-seller conduits and exchange rate fluctuations. Correspondingly, total assets of the multi-seller conduits increased by \$6,616 million or 22% over last year, primarily due to increases in the Auto loans and leases, Student loans, Consumer loans, Transportation finance, Dealer floor plan and Trade receivables asset classes, which were partially offset by decreases in Credit cards and Residential mortgages asset classes. 100% of multi-seller conduits assets were internally rated A or above, consistent with last year. All transactions funded by the unconsolidated multi-seller conduits are internally rated using a rating system which is largely consistent with that of the external rating agencies.

Multiple independent debt rating agencies review all of the transactions in the multi-seller conduits. Transactions financed in two U.S. multi-seller conduits are reviewed by Moody's Investors Service (Moody's), Standard & Poor's (S&P) and Fitch Ratings (Fitch). One U.S. multi-seller conduit is reviewed by S&P. Transactions in the Canadian multi-seller conduits are reviewed by Dominion Bond Rating Services (DBRS) and Moody's. Each applicable rating agency also reviews ongoing transaction performance on a monthly basis and may publish reports detailing portfolio and program information related to the conduits.

As at October 31, 2015, the total asset-backed commercial paper (ABCP) issued by the conduits amounted to \$25.5 billion, an increase of \$5.7 billion or 29% from last year. The increase in the amount of ABCP issued by the multi-seller conduits compared to last year is primarily due to an increase in the outstanding securitized assets of the multi-seller conduits and exchange rate fluctuations. The rating agencies that rate the ABCP rated 71% (October 31, 2014 – 73%) of the total amount issued within the top ratings category and the remaining amount in the second highest ratings category.

We sometimes purchase ABCP issued by the multi-seller conduits in our capacity as a placement agent in order to facilitate overall program liquidity. As at October 31, 2015, the fair value of our inventory was \$17 million, a decrease of \$25 million from last year. The fluctuations in inventory held reflect normal trading activity. This inventory is classified as Securities – Trading on our Consolidated Balance Sheets.

## Structured finance

We invest in ARS of trusts which fund their long-term investments in student loans by issuing short-term senior and subordinated notes. Our maximum exposure to loss in these ARS trusts as at October 31, 2015 was \$546 million (October 31, 2014 – \$913 million). The decrease in our maximum exposure to loss is primarily related to the sale of ARS. Interest income from the ARS investments, which is reported in Net-interest income was, \$6.9 million during the year (2014 – \$7.2 million).

We also provide liquidity facilities to certain municipal bond Tender Option Bond (TOB) trusts in which we have an interest but do not consolidate because the residual certificates issued by the TOB trusts are held by third parties. As at October 31, 2015, our maximum exposure

to loss from these unconsolidated municipal bond TOB trusts was \$856 million (October 31, 2014 – \$749 million). The increase in our maximum exposure to loss relative to last year is primarily due to exchange rate differences. Fee revenue from provision of liquidity facilities to these entities reported in Non-interest income was \$3.7 million during the year (2014 – \$2.8 million).

We provide senior warehouse financing to unaffiliated structured entities that are established by third parties to acquire loans and issue a term collateralized loan obligation transaction. A portion of the proceeds from the sale of the term collateralized loan obligations certificates is used to fully repay the senior warehouse financing that we provide. As at October 31, 2015 our maximum exposure to loss associated with the outstanding senior warehouse financing facilities was \$444 million (October 31, 2014 – \$nil). The increase in our maximum exposure to loss relative to the prior year is related to an increase in the outstanding drawings on certain financing facilities.

#### Investment funds

We enter into fee-based equity derivative transactions with third parties including mutual funds, unit investment trusts and other investment funds. These transactions provide their investors with the desired exposure to the reference funds, and we economically hedge our exposure from these derivatives by investing in those third party managed reference funds. Our maximum exposure as at October 31, 2015, which is primarily related to our investments in such reference funds, was \$2.6 billion (October 31, 2014 – \$3.4 billion). The decrease in our maximum exposure compared to last year is primarily due to the liquidation of certain reference funds in response to new regulatory requirements in the U.S.

We also provide liquidity facilities to certain third party investment funds. The funds issue unsecured variable-rate preferred shares and invest in portfolios of tax exempt bonds. As at October 31, 2015, our maximum exposure to these funds was \$744 million (October 31, 2014 – \$641 million). The increase in our maximum exposure compared to last year is primarily due to exchange rate differences.

## Third-party securitization vehicles

We hold interests in certain unconsolidated third-party securitization vehicles, which are structured entities. We, as well as other financial institutions, are obligated to provide funding to these entities up to our maximum commitment level and are exposed to credit losses on the underlying assets after various credit enhancements. As at October 31, 2015, our maximum exposure to loss in these entities was \$9.7 billion (October 31, 2014 – \$2.4 billion). The increase in our maximum exposure compared to last year reflects additional securitized assets in these vehicles and exchange rate fluctuations. Interest and non-interest income earned in respect of these investments was \$56 million (2014 – \$20 million).

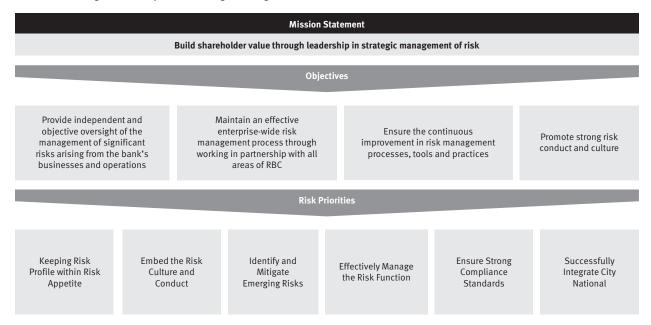
## Guarantees, retail and commercial commitments

We provide guarantees and commitments to our clients that expose us to liquidity and funding risks. Our maximum potential amount of future payments in relation to our commitments and guarantee products as at October 31, 2015 amounted to \$315 billion compared to \$259 billion last year. The increase compared to last year relates primarily to business growth and the impact of exchange rate fluctuations in other credit-related commitments and securities lending indemnifications. Refer to Liquidity and funding risk and Note 26 to our audited 2015 Annual Consolidated Financial Statements for details regarding our guarantees and commitments.

#### **Overview**

The ability to manage risk well is a core competency at RBC, and is supported by strong Risk Conduct and Culture, and an effective risk management approach. RBC defines risk as the potential for loss or an undesirable outcome with respect to volatility of actual earnings in relation to expected earnings, capital adequacy or liquidity. Organizational design and governance processes ensure that our Group Risk Management (GRM) function is independent from the businesses it supports.

We manage our risks by seeking to ensure that business activities and transactions provide an appropriate balance of return for the risks assumed and remain within our Risk Appetite, which is collectively managed throughout RBC, through adherence to our Enterprise Risk Appetite Framework. Our major risk categories include credit, market, liquidity, insurance, operational, regulatory compliance, strategic, reputation, legal and regulatory environment, competitive, and systemic risk. In order to avoid excessive concentration of risks, we strive to diversify our business lines, products and sector exposures. Our objectives and the corresponding priorities are guided by GRM's mission statement, which is to build shareholder value through leadership in the strategic management of risk, as shown below.



# 2015 Accomplishments

Throughout 2015, we have continued to take a prudent approach to risk management, as evidenced by the fact that we:

- Kept our Risk Profile within Risk Appetite despite economic challenges
- Maintained strong credit quality with a PCL as a percentage of average net loans and acceptances ratio of 24 bps, lower than in 2014 and 2013
- Maintained strong credit ratings
- Avoided major operational risk events
- Ensured sound management of regulatory compliance risk
- Further enhanced stress-testing capabilities
- Increased focus on Risk Conduct and Culture

# Risk management principles

The following general principles apply to the management of risk at RBC:

- Effective balancing of risk and reward by aligning business strategy with Risk Appetite, avoiding excessive concentration of risk through diversification, pricing appropriately for risk, mitigating risk through preventive and detective controls and transferring risk to third parties.
- Shared responsibility for risk management as business segments are responsible for active management of their risks, with direction and oversight provided by GRM and other corporate functions groups.
- Business decisions are based on an understanding of risk as we perform rigorous assessment of risks in relationships, products, transactions and other business activities.
- 4. Avoid activities that are not consistent with our values, Code of Conduct or policies, which contributes to the protection of our reputation.
- 5. **Proper focus on clients reduces our risks** by knowing our clients and ensuring that all products and transactions are suitable for and understood by our clients.
- 6. Use of judgment and common sense in order to manage risk throughout the organization.
- 7. **Be operationally prepared for a potential crisis** in order to maintain agility and readiness to respond to potential disruptors to the financial industry.

# Top and emerging risks

Our view of risks is not static. An important component of our enterprise risk management approach is to ensure that top risks which are evolving or emerging risks are appropriately identified, managed, and incorporated into existing enterprise risk management assessment, measurement, monitoring and escalation processes.

These practices ensure management is forward-looking in its assessment of risks to the organization. Identification of top and emerging risks occurs in the course of businesses developing and pursuing approved strategies and as part of the execution of risk oversight responsibilities by GRM, Finance, Corporate Treasury, Global Compliance and other control functions.

Top and emerging risks occur as a result of exogenous factors, such as changes in the macroeconomic or regulatory environment, or endogenous factors, such as changes to our strategic imperatives, or failure to adapt to an evolving competitive or operational environment.

A top risk is an existing, significant risk that can potentially affect our earnings or capital within a one-year time horizon.

An emerging risk has a lower probability of occurring within a one-year horizon, but, in the event it materializes, can have a significant adverse impact on our ability to achieve our goals.

Top risks	Emerging risks
Weak oil and gas prices	Financial instability arising from the growth of the shadow banking system
High levels of Canadian household debt	Danking System
Champanita	Increased exposure to central clearing counterparties
Cybersecurity	Disruptive financial technology companies
Fraud	Conduct risk
Anti-Money Laundering	Conduct risk
Drananian and associate with	Litigation risk
Processing and execution risk	Increasing complexity of regulation
Exposure to more volatile sectors	

Details of the more pressing top and emerging risks we are facing are discussed below.

## Weak oil and gas prices

Oil prices have continued to be low throughout 2015 and are forecast to remain depressed in the near future. This has had a severe, direct impact on the energy sector and has led, indirectly, to a softening of the housing market in Alberta. We have performed a number of low oil price stress tests, which focus specifically on the impact to our retail and wholesale portfolios. While we could see a rise in PCL, the overall magnitude depends upon how long oil prices stay low and how our corporate clients undertake management actions of their own. In our view, our exposure to weak oil and gas prices remains within our risk appetite.

# High levels of Canadian household debt

Canadian household debt remains elevated as persistently low interest rates continue to fuel strong home sales, supporting home prices and contributing to an upward trend in mortgage credit growth. The risks surrounding elevated credit balances largely stem from households' continued ability to manage existing debt repayments when interest rates rise and a greater share of disposable income is needed to make payments. Additional risk stems from the potential for high household debt to amplify the impact of an external shock to the Canadian economy and/or extended downturn in domestic activity. The combination of increasing unemployment, rising interest rates, and a downturn in real estate markets would pose a risk to the credit quality of our retail lending portfolio. We actively manage our lending portfolios and stress test them against various scenarios. Our stress testing shows that the vast majority of our mortgage clients have sufficient capacity to absorb interest rate increases in the ranges currently forecasted. For further discussion relating to our retail portfolio, refer to the Credit risk section.

## Cybersecurity

Cybersecurity has become an increasingly problematic issue, not only for the financial services sector, but for other industries in Canada and around the globe. Cyber-attacks in the industry are increasing in sophistication and are often focused on compromising sensitive data for inappropriate use or disrupting business operations. Such an attack could compromise our confidential information as well as that of our clients and third parties with whom we interact and may result in negative consequences, including remediation costs, loss of revenue, additional regulatory scrutiny, litigation and reputational damage. As a result, RBC continually monitors for malicious threats and adapts accordingly in an effort to ensure we maintain high privacy and security standards. The bank leverages and invests in advancements in cyber defense technologies to support our business model, protect our systems and enhance the experience of our clients on a global basis by employing industry best practices and provide our customers with confidence in their financial transactions. Our investments continue to manage the risks we face today and position the bank for the evolving threat landscape.

## Anti-Money Laundering

RBC is subject to a dynamic set of anti-money laundering/anti-terrorist financing, economic sanctions and anti-bribery/anti-corruption (AML) laws and regulations across the multiple jurisdictions in which we operate. As the scope of criminal activities such as tax evasion, human trafficking, bribery and corruption continues to expand, regulators worldwide are intensifying regulatory requirements and increasing enforcement actions and penalties for those who fail to comply. As a consequence, money laundering, terrorist financing, economic sanctions violations, bribery and corruption (Money Laundering) pose significant legal, regulatory, financial and reputational risk to RBC. We are committed to the management of AML risk and have implemented advanced and evolving AML policies, processes and controls (Global AML Program) to mitigate the risk of Money Laundering activities and meet our regulatory obligations to deter, detect and report such activities. RBC has appointed a Senior Vice President, Financial Crimes and Chief Anti-Money Laundering Officer who is responsible for the independent oversight and implementation of the Global AML Program. The Global AML Program addresses our changing business activities, regulatory requirements and international best practices. RBC continuously enhances transaction monitoring, client due diligence and risk assessment processes and

practices to prevent or detect activities that pose potential risk to RBC. Internally, annual AML training is mandatory for all applicable employees, including senior management and the Board of Directors, to help ensure compliance and to educate on emerging AML trends. We meet our regulatory obligation to perform independent effectiveness testing by conducting regular assessments on the adequacy of the Global AML Program.

## Exposure to more volatile sectors

Our wholesale loan growth has been strong in recent years, largely driven by Capital Markets. Demand for lending related to commercial real estate and leveraged financing has been particularly strong. To manage risks associated with this increase, we focus on diversification, driven by limits on single name, country and industry exposures across all businesses, portfolios and transactions. We continue to adhere to strict lending standards as we grow our wholesale credit portfolio. We also stress test our portfolio to assist in evaluating the potential impact of severe economic conditions.

# **Enterprise risk management**

Under the oversight of the Board of Directors and Senior Management, the Enterprise Risk Management Framework provides an overview of our enterprise-wide programs for managing risk, including identifying, assessing, measuring, controlling, monitoring and reporting on the significant risks that face the organization. While Risk Appetite encompasses "what" risks RBC is able and willing to take, Risk Conduct and Culture articulates "how" we expect to take those risks.

# Risk governance

The Risk Governance model at RBC is well-established. The Board of Directors oversees the implementation of our risk management framework, establishes the tone at the top, approves our Risk Appetite, provides oversight and carries out its risk management mandate primarily through its committees which include the Risk Committee, the Audit Committee, the Governance Committee and the Human Resources Committee.

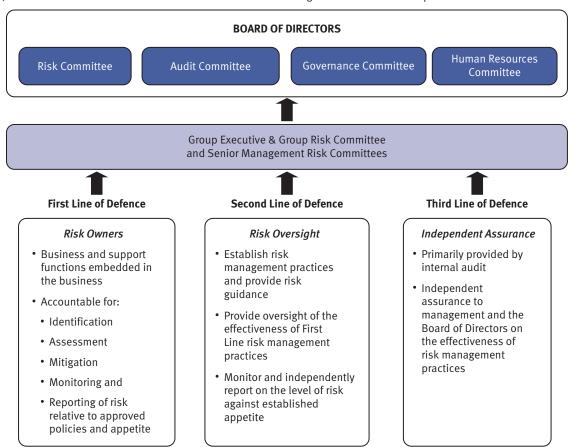
The purpose of the Risk Committee is to oversee our risk management program. The Risk Committee's oversight role is designed to ensure that the risk management function is adequately independent from the businesses whose activities it reviews, and that the policies, procedures and controls used by management are sufficient to keep risks within our Risk Appetite.

The Audit Committee also has a risk oversight role through its responsibilities to review our internal controls and the control environment, and to ensure that policies related to capital management and adequacy are in place and effective. The Audit Committee regularly reviews reporting on legal and regulatory compliance risks, including significant litigation issues.

The Governance Committee monitors the effectiveness of our corporate governance, reviews policies and programs, is responsible for the Code of Conduct, reviews our efforts to understand and meet changing public values and expectations, and identifies, assesses and advises management on public affairs issues related to our image and reputation.

The Human Resources Committee, along with the Risk Committee, actively oversees the design and operation of our compensation system. The Group Executive (GE) is comprised of our senior management team and is led by the President & Chief Executive Officer (CEO) and includes the Chief Risk Officer (CRO) and Chief Administrative Officer & Chief Financial Officer (CAO & CFO). The GE is responsible for our strategy and its execution. The GE actively shapes and recommends our Risk Appetite for approval by the Board of Directors. The GE's risk oversight role is executed primarily through the mandate of the Group Risk Committee (GRC). The GRC, with the assistance of its supporting senior management risk committees, is responsible for ensuring that our overall Risk Profile is consistent with our strategic objectives and remains within our Risk Appetite and that there are ongoing, appropriate and effective risk management processes.

Employees at all levels of the organization are responsible for managing the day-to-day risks that arise in the context of their mandate. As shown below, RBC uses a Three Lines of Defence Governance Model to manage risks across the enterprise.



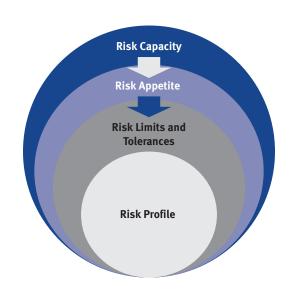
## **Risk Appetite**

Our Risk Appetite is the amount and type of risk we are able and willing to accept in the pursuit of our business objectives. Our approach to articulating Risk Appetite is focused around three key concepts:

- The amount of Earnings at Risk that is determined to be acceptable over an economic cycle, using an expected future loss lens;
- The amount of Capital at Risk that is determined to be acceptable under stress, using an unexpected future loss lens; and
- Ensuring adequate liquidity throughout times of stress.

Our Risk Appetite Framework has several major components as follows:

- Define our Risk Capacity by identifying regulatory constraints that restrict our ability to accept risk.
- Establish and regularly confirm our Risk Appetite, comprised
  of drivers that are the business objectives which include risks
  we must accept to generate desired financial returns, and selfimposed constraints that limit or otherwise influence the
  amount of risk undertaken. Our self-imposed constraints
  include:
  - Manage exposure to future losses
  - Manage volatility of earnings
  - Avoid excessive concentrations of risk
  - Low exposure to stress events
  - Ensure sound management of liquidity and funding risk
  - Ensure sound management of regulatory compliance risk and operational risk
  - Ensure capital adequacy by maintaining capital ratios in excess of rating agencies' and regulatory expectations
  - Maintain strong credit ratings
  - Maintain Risk Profile that is in the top half of our peer group
- Set Risk Limits and Tolerances to ensure that risk-taking activities are within Risk Appetite.
- Assess our Risk Posture to confirm whether our strategic priorities entail taking on more risk over a one year time frame, using a scale of contracting, stable or expanding.
- Regularly measure and evaluate our Risk Profile, representing the risks we are exposed to, relative to our Risk Appetite, and ensure appropriate action is taken to prevent Risk Profile from surpassing Risk Appetite.



The Enterprise Risk Appetite Framework is structured in such a way that it can be applied at the enterprise, business segment, business unit, and legal entity levels. Risk Appetite is integrated into our business strategies and capital plan. We also ensure that the business strategy aligns with the enterprise and business segment level Risk Appetite.

## **Risk Conduct and Culture**

We define Risk Conduct and Culture as a shared set of behavioural norms that sustain our core values, protect our clients, safeguard our shareholders' value, and support market integrity and stability from undue risk.

The following elements are foundational to our effective Risk Conduct and Culture:

- Communicate expectations in a highly visible, clear, consistent and ongoing manner – "Tone from the top"
- Hold people accountable across all businesses in accordance with the Three Lines of Defence governance model -"Accountability"
- Enable the right motivations by rewarding individuals and groups for taking the right risks in an informed manner – "Incentives"
- Effective communication of risk issues "Constructive challenge"
- Provide escalation paths
- Take the right risks in order to keep Risk Profile within Risk



The desired Risk Conduct and Culture flows from RBC Values, Code of Conduct and Risk Management Principles, which include:

- Integrity
- Accountability for risk management
- Compliance with risk policies
- Integration of risk in decision-making
- Timely escalation and reporting of risk issues
- Communication of risk issues

Our enterprise risk management practices have led to the integration of risk disciplines into decision-making and all other key business processes. For example, our compensation programs and practices are risk-based and designed to reinforce desired risk behaviours and disincent risk-taking outside of risk limits. Compensation programs align with sound risk management principles and sustainable performance.

Risk metrics are increasingly integrated into how employees are compensated, assessed and developed:

- Risk-adjusted performance metrics are in place for senior management through to all direct reports of business line heads and business unit heads.
- Talent management and succession planning at senior levels consider risk competencies and experience.
- The approach to considering Risk Conduct and Culture as one of the criteria for promotion continues to evolve across individual businesses.
- Proportionate consequences and disciplinary actions are used to address compliance violations or policy breaches quickly and consistently across the organization, with an enterprise-wide, global approach established via the Code of Conduct governance requirements.

# Risk measurement

Our ability to measure risks is a key component of our enterprise-wide risk and capital management processes. Certain measurement methodologies are common to a number of risk types, while others only apply to a single risk type. While quantitative risk measurement is important, we also place reliance on qualitative factors. Our measurement models and techniques are continually subject to independent assessment for appropriateness and reliability. For those risk types that are difficult to quantify, we place greater emphasis on qualitative risk factors and assessment of activities to gauge the overall level of risk to ensure that they are within our Risk Appetite. In addition, judgmental risk measures can still be developed, and techniques such as stress testing, and scenario and sensitivity analyses can also be used to assess and measure risks.

# Quantifying expected loss

Expected loss is used to assess earnings at risk and is a representation of losses that are statistically expected to occur in the normal course of business in a given period of time. For credit risk, the key parameters used to measure our exposure to expected loss are probability of default, loss given default, and exposure at default. For market risk, a statistical technique known as Value-at-Risk (VaR) is used to measure losses under normal market conditions.

# Quantifying unexpected loss

Unexpected loss is used to assess capital at risk and is a statistical estimate of the amount by which actual losses can exceed expected loss over a specified time horizon, measured at a specified level of confidence. We hold capital to withstand these unexpected losses, should they occur. For further details, refer to the Capital management section.

#### Stress testina

Stress testing examines potential impacts arising from exceptional but plausible adverse events, and is an important component of our risk management framework. Stress testing results are used in:

- Monitoring our Risk Profile relative to Risk Appetite in terms of earnings and capital at risk;
- Setting limits;
- Identifying key risks to and potential shifts in our capital and liquidity levels, and our financial position;
- Enhancing our understanding of available mitigating actions in response to adverse events; and
- Assessing the adequacy of our target capital levels.

Our enterprise-wide stress tests evaluate key balance sheet, income statement, leverage, capital, and liquidity impacts arising from risk exposures and changes in earnings. The results are used by the GRC, the Board of Directors and senior management risk committees to understand our performance drivers under stress, and review stressed capital, leverage, and liquidity ratios against regulatory thresholds and internal targets. The results are also incorporated into our Internal Capital Adequacy Assessment Process (ICAAP) and Capital Plan analyses.

We annually evaluate a number of enterprise-wide stress scenarios over a multi-year horizon, featuring a range of severities. Our Board of Directors reviews the recommended scenarios, and GRM leads the scenario assessment process. Results from across the organization are integrated to develop an enterprise-wide view of the impacts, with input from subject matter experts in GRM, Corporate Treasury, Finance, and Economics. Recent scenarios evaluated include global recessions, Canadian recessions, and energy price shocks.

Ongoing stress testing and scenario analyses within specific risk types such as market risk, liquidity risk, structural interest rate risk, retail and wholesale credit risk, operational risk, and insurance risk supplement and support our enterprise-wide analyses. Results from these risk-specific programs are used in a variety of decision-making processes including risk limit setting, portfolio composition evaluation, Risk Appetite articulation, and business strategy implementation.

In addition to ongoing enterprise-wide and risk specific stress testing programs, we also use ad-hoc and reverse stress testing to deepen our knowledge of the risks we face. Ad-hoc stress tests are one-off analyses used to investigate developing conditions or stress a particular portfolio in more depth. Reverse stress tests, starting with a severe outcome and aiming to reverse-engineer scenarios that might lead to it, are used in risk identification and understanding of risk/return boundaries.

In addition to internal stress tests, we participate in a number of regulator-required stress test exercises at both the consolidated and subsidiary levels.

#### Back-testing

We back-test many market and credit risk parameters, including Probability of default, Loss given default, and Usage given default. Back-testing is performed on a quarterly basis by comparing the realized values to the parameter estimates that are currently used to ensure the parameters remain appropriate for regulatory and economic capital calculations.

#### Validation of measurement models

We widely use models for many purposes, including valuation of financial products and the measurement and management of different types of risk. Models are subject to validation by qualified employees that are sufficiently independent of the model design and development, or by approved external parties. Model validation is a comprehensive independent review of a model that evaluates the applicability of the model's logic, its assumptions and theoretical underpinnings, the appropriateness of input data sources, the interpretation of the model results, and the strategic use of the model outputs. By reviewing and evaluating a model's assumptions and limitations, initial and ongoing model validation helps ensure the model incorporates current market developments and industry trends. Our model validation process is designed to ensure that all material underlying model risk factors are identified and successfully mitigated.

## Risk control

Our enterprise-wide risk management approach is supported by a comprehensive set of risk controls. The controls are anchored by our Enterprise Risk Management and Risk-Specific Frameworks. These frameworks lay the foundation for the development and communication of policies, establishment of formal risk review and approval processes, and the establishment of delegated authorities and limits. The implementation of robust risk controls enables the optimization of risk and return on both a portfolio and a transactional basis.

Our risk management frameworks and policies are organized into the following five levels:

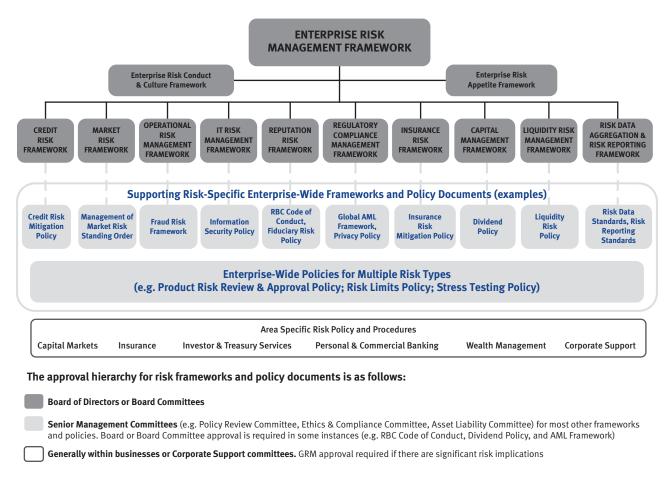
**Level 1: Enterprise Risk Management Framework** provides an overview of our enterprise-wide program for identifying, assessing, measuring, controlling, monitoring and reporting on the significant risks we face. This framework is underpinned by our Risk Appetite Framework and Risk Conduct and Culture Framework.

**Level 2: Risk-Specific Frameworks** elaborate on each specific risk type and the mechanisms for identifying, measuring, monitoring and reporting of our principal risks; key policies; and roles and responsibilities.

Level 3: Enterprise Risk Policies articulate minimum requirements, within which businesses and employees must operate.

**Level 4: "Multi-risk" Enterprise Risk Policies** govern activities such as product risk review and approval, stress testing, risk limits, risk approval authorities and model risk management.

**Level 5: Business Segments and Corporate Support – Specific Policies and Procedures** are established to manage the risks that are unique to their operations.



## Risk review and approval processes

Risk review and approval processes are established by GRM based on the nature, size and complexity of the risk involved. In general, the risk review and approval process involves a formal review and approval by an individual, group or committee that is independent from the originator. The approval responsibilities are governed by delegated authorities based on the following categories: transactions, structured credit, projects and initiatives, and new products and services.

#### Authorities and limits

The Risk Committee of the Board of Directors delegates credit, market and insurance risk authorities to the President & CEO and the CRO. The delegated authorities allow these officers to approve single name, geographic (country and region) and industry sector exposures within defined parameters to manage concentration risk, establish underwriting and inventory limits for trading and investment banking activities and set market risk tolerances.

The Board of Directors also delegates liquidity risk authorities to the President & CEO, CAO & CFO, and CRO. These limits act as a key risk control designed to ensure that reliable and cost-effective sources of cash or its equivalent are available to satisfy our current and prospective commitments.

## Reporting

Enterprise and business segment level risk monitoring and reporting are critical components of our enterprise risk management program and support the ability of senior management and the Board of Directors to effectively perform their risk management and oversight responsibilities. On a quarterly basis, we provide to senior management and the Board of Directors the Enterprise Risk Report which includes a comprehensive review of our Risk Profile relative to our Risk Appetite and focuses on the range of risks we face along with an analysis of the related issues and trends. In addition to our regular risk monitoring, other risk specific presentations are provided to and discussed with senior management and the Board of Directors on top and emerging risks or changes in our Risk Profile.

# **Risk Pyramid**

We use a pyramid to identify and categorize our principal risks. The Risk Pyramid provides a common language and discipline for the identification and assessment of risk in existing businesses, new businesses, products or initiatives, and acquisitions and alliances. It is maintained by GRM and reviewed regularly to ensure all key risks are reflected and ranked appropriately.

The placement of the principal risks within the Risk Pyramid is a function of two primary criteria:

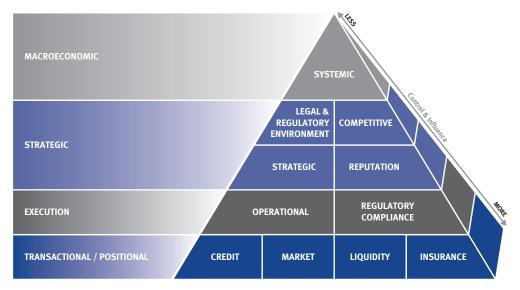
- Risk Drivers Key factors that would have a strong influence on whether or not one or more of our risks will materialize. We have identified four key risk drivers: Macroeconomic, Strategic, Execution and Transactional / Positional; and
- Control and Influence The risk types are organized vertically from the top of the pyramid to its base according to the relative degree of control and influence RBC is considered to have over each risk type.

#### Risk Drivers

- Macroeconomic: Adverse changes in the macroeconomic environment in which we operate can lead to a partial or total collapse of the
  real economy or the financial system in any of the regions in which we have a presence. Examples include a rapid deterioration in the
  Canadian housing market, a severe North American recession, and a downturn in China.
- Strategic: The strategic choices we make in terms of business mix will determine how our risk profile changes. Examples include credit portfolio mix, acquisitions, responding to the threats posed by non-traditional competitors, and responding to proposed changes in the regulatory framework.
- Execution: The complexity and scope of our operations across the globe exposes us to operational and regulatory compliance risks, including fraud, anti-money laundering, cybersecurity and conduct/fiduciary risk.
- Transactional/Positional: This driver of risk presents a more traditional risk perspective. This involves the risk of credit or market losses arising from the lending transactions and balance sheet positions we undertake every day.

The base of the pyramid – The risk categories along the base of the Risk Pyramid are those over which we have the greatest level of control and influence. We understand these risks and earn revenue by taking them. These are credit, market, liquidity and insurance risks. Operational risk and regulatory compliance risk, while still viewed as risks over which we have greater level of control and influence, are ranked higher on the pyramid than the other highly controllable risks. This ranking acknowledges the level of controllability associated with people, systems and external events.

The top of the pyramid – Systemic risk is placed at the top of the Risk Pyramid, and is generally considered the least controllable type of risk arising from the business environment impacting us. However, we have in place measures for mitigating the impacts of systemic risk such as stress testing programs and diversification. We are diversified across various business models, funding sources, products and geographies. Legal and regulatory environment and competitive risks, which can be viewed as somewhat controllable, can be influenced through our role as a corporate entity, and as an active participant in the Canadian and global financial services industry.



The shaded text along with the tables specifically marked with an asterisk(\*) in the following sections of the MD&A represent our disclosures on credit, market and liquidity and funding risks in accordance with IFRS 7, *Financial Instruments: Disclosures*, and include discussion on how we measure our risks and the objectives, policies and methodologies for managing these risks. Therefore, these shaded text and tables represent an integral part of our 2015 Annual Consolidated Financial Statements.

# **Credit risk**

Credit risk is the risk of loss associated with an obligor's potential inability or unwillingness to fulfill its contractual obligations. Credit risk may arise directly from the risk of default of a primary obligor (e.g. issuer, debtor, counterparty, borrower or policyholder), or indirectly from a secondary obligor (e.g. guarantor or reinsurer). Credit risk includes counterparty credit risk from both trading and non-trading activities.

The failure to effectively manage credit risk across all our products, services and activities can have a direct, immediate and material impact on our earnings and reputation.

We balance our risk and return by:

- Ensuring credit quality is not compromised for growth;
- Diversifying credit risks in transactions, relationships and portfolios;
- Using our credit risk rating and scoring systems or other approved credit risk assessment or rating methodologies, policies and tools;
- Pricing appropriately for the credit risk taken;
- Applying consistent credit risk exposure measurements;
- Mitigating credit risk through preventive and detective controls;
- Transferring credit risk to third parties, where appropriate, through approved credit risk mitigation techniques, including hedging activities and insurance coverage; and
- Ongoing credit risk monitoring and administration.

## Risk measurement - Credit risk

We quantify credit risk, at both the individual obligor and portfolio levels, to manage expected credit losses in order to limit earnings volatility and minimize unexpected losses.

We employ different risk measurement processes for our wholesale and retail credit portfolios. The wholesale portfolio comprises businesses, sovereigns, public sector entities, banks and other financial institutions, and certain individuals and small businesses that are managed on an individual client basis. The retail portfolio is comprised of residential mortgages, personal, credit card, and small business loans, which are managed on a pooled basis. Credit risk rating systems are designed to assess and quantify the risk inherent in credit activities in an accurate and consistent manner.

In measuring credit risk and setting regulatory capital, two principal approaches are available: Internal Ratings Based Approach (IRB) and Standardized Approach. Most of our credit risk exposure is measured under the IRB.

Economic capital, which is our internal quantification of risks, is used extensively for performance measurement, limit setting and internal capital adequacy.

The key parameters that form the basis of our credit risk measures for both regulatory and economic capital are:

- Probability of default (PD): An estimated percentage that represents the likelihood of default within a given time period of an obligor for a specific rating grade or for a particular pool of exposure.
- Exposure at default (EAD): An amount expected to be owed by an obligor at the time of default.
- Loss given default (LGD): An estimated percentage of EAD that is not expected to be recovered during the collections and recovery
  process.

These parameters are determined based primarily on historical experience from internal credit risk rating systems in accordance with supervisory standards, and are independently validated and updated on a regular basis.

Under the Standardized Approach, used primarily for Investor Services and our Caribbean and U.S. banking operations, risk-weights prescribed by the Office of the Superintendent of Financial Institutions (OSFI) are used to calculate risk-weighted assets (RWA) for credit risk exposure.

# Wholesale credit risk

The wholesale credit risk rating system is designed to measure the credit risk inherent in our wholesale credit activities.

Each obligor is assigned a borrower risk rating (BRR), reflecting an assessment of the credit quality of the obligor. Each BRR has a PD assigned to it. The BRR differentiates the riskiness of obligors and represents our evaluation of the obligor's ability and willingness to meet its contractual obligations on time over a three year time horizon. The assignment of BRRs is based on the evaluation of the obligor's business risk and financial risk and is based on fundamental credit analysis. The determination of the PD associated with each BRR relies primarily on internal default history since the early 2000s augmented where necessary with reference to external data. PD estimates are designed to be a conservative reflection of our experience across the economic cycle including periods of stress or economic downturn.

Our rating system is designed to stratify obligors into 22 grades, consistent with the external rating agencies. The following table aligns the relative rankings of our 22-grade internal risk ratings with the ratings used by S&P and Moody's.

Interna	l ratings	map*		Table 43
Ratings	BRR	S&P	Moody's	Description
1	1+	AAA	Aaa	
2	1H	AA+	Aa1	
3	1M	AA	Aa2	
4	1L	AA-	Aa3	
5	2+H	A+	A1	
6	2+M	A	A2	Investment Grade
7	2+L	A-	A3	
8	2H	BBB+	Baa1	
9	2M	BBB	Baa2	
10	2L	BBB-	Baa3	
11	2-H	BB+	Ba1	
12	2-M	BB	Ba2	
13	2-L	BB-	Ba3	
14	3+H	B+	B1	
15	3+M	В	B2	
16	3+L	B-	В3	Non-investment Grade
17	3H	CCC+	Caa1	
18	3M	CCC	Caa2	
19	3L	CCC-	Caa3	
20	4	CC	Ca	
21	5	С	C	loon atom d
22	6	Bankruptcy	Bankruptcy	Impaired

<sup>\*</sup> This table represents an integral part of our 2015 Annual Consolidated Financial Statements.

Each credit facility is assigned an LGD rate. LGD rates are largely driven by factors that will impact the extent of any losses in the event the obligor defaults including seniority of debt, collateral security, and the industry sector in which the obligor operates. Estimated LGD rates draw primarily on internal loss experience since the late 1990s. Where we have limited internal loss data we also look to external data to inform the estimation. LGD rates are estimated to reflect conditions that might be expected to prevail in a period of an economic downturn, with additional conservatism added to reflect data limitations and judgments made in the estimation process.

EAD is estimated based on the current exposure to the obligor and the possible future changes in that exposure driven by factors such as the nature of the credit commitment and the type of obligor. As with LGD, rates are estimated to reflect downturn conditions, with added conservatism to reflect data and modeling uncertainty.

Estimates of PD, LGD and EAD are updated, and then validated and back-tested by an independent team within the bank, on an annual basis. In addition, quarterly monitoring and back-testing is performed by the estimation team. These ratings and risk measurements are used in the determination of our expected losses as well as economic and regulatory capital, setting of risk limits, portfolio management and product pricing.

## Counterparty credit risk

Counterparty credit risk is the risk that a party with whom the bank has entered into a financial or non-financial contract will fail to fulfill its contractual agreement and default on the obligation. It is measured not only by its current value, but also by how this value can move as market conditions change. Counterparty credit risk usually occurs in trading-related derivative and repo-style transactions.

Derivative transactions include financial (e.g. forwards, futures, swaps and options) and non-financial derivatives (e.g. precious metal and commodities). For further details on our derivative instruments and credit risk mitigation, refer to Note 8 of our 2015 Annual Consolidated Financial Statements.

## Retail credit risk

Credit scoring is the primary risk rating system for assessing obligor and transaction risk for retail (scored) exposures. Credit scores along with decision strategies are employed in the acquisition of new clients and management of existing clients.

Retail exposures are managed on a pooled basis, with each pool consisting of a group or segment of exposures that possess similar homogeneous characteristics. Criteria used to pool exposures for risk quantification include behavioural score, product type (mortgages, credit cards, lines of credit and instalment loans), collateral type (chattel, liquid assets and real estate), utilization rate, loan-to-value, and the delinquency status (performing, delinquent and default) of the exposure. Regular monitoring and periodic adjustments & alignments are conducted to ensure that this process provides for a meaningful differentiation of risk.

The pools are also assessed based on credit risk parameters (PD and EAD) which consider borrower and transaction characteristics, including behavioural credit score, product type, utilization rate and delinquency status. LGD estimation is based on transaction specific factors, including product, loan-to-value and collateral types. All parameters are determined based on over 10 years of historical economic losses with the highest degree of granularity and sufficient margins of conservatism. Parameters are back-tested regularly and validated by an independent team within the bank.

Internal ratings map*	Table 44
PD bands	Description
0.000% - 1.718%	Low risk
1.719% - 6.430%	Medium risk
6.431% – 99.99%	High risk
100%	Impaired/Default

<sup>\*</sup> This table represents an integral part of our 2015 Annual Consolidated Financial Statements.

#### Risk control - Credit risk

The Board of Directors and its committees, the GE, the GRC and other senior management risk committees work together to ensure a Credit Risk Management Framework and supporting policies, processes and procedures exist to manage credit risk and approve related credit risk limits. Reports are distributed to the Board of Directors, the GRC, and senior executives to keep them informed of our Risk Profile, including trending information and significant credit risk issues and shifts in exposures to ensure appropriate actions can be taken where necessary. Our enterprise-wide credit risk policies set out the minimum requirements for the management of credit risk in a variety of borrower, transactional and portfolio management contexts.

Credit policies are an integral component of our Credit Risk Management Framework and set out the minimum requirements for the management of credit risk as follows:

#### Credit risk assessment

- Mandatory use of credit risk rating and scoring systems.
- Consistent credit risk assessment criteria.
- Standard content requirements in credit application documents.

### Credit risk mitigation

#### *Structuring of transactions*

• Specific credit policies and procedures set out the requirements for structuring transactions. Risk mitigants include the use of guarantees, collateral, seniority, loan-to-value requirements and covenants. Product-specific guidelines set out appropriate product structuring as well as client and guarantor criteria.

#### Collateral

- We often require obligors to pledge collateral as security when we advance credit. The extent of risk mitigation provided by collateral depends on the amount, type and quality of the collateral taken. Specific requirements relating to collateral valuation and management are documented in our credit risk management policies. The types of collateral used to secure credit or trading facilities within the bank are varied. For example, the majority of our Securities Finance and over-the-counter (OTC) derivatives activities are secured by cash and liquid Organisation for Economic Co-operation and Development (OECD) government securities. Wholesale lending is often secured by pledges of the assets of a business, such as accounts receivable, inventory, operating assets and commercial real estate. In our Canadian Banking business and Wealth Management segment, collateral typically consists of a pledge over a real estate property, or a portfolio of debt securities and equities trading on a recognized exchange.
- We are compliant with regulatory requirements that govern residential mortgage underwriting practices, including loan-to-value parameters and property valuation requirements. For further information regarding the quality of collateral used to secure residential mortgages, refer to table 53.

## Credit derivatives

Used as a tool to mitigate industry sector concentration and single-name exposure. For a more detailed description of the types of credit
derivatives we enter into and how we manage related credit risk, refer to Note 8 of our 2015 Annual Consolidated Financial Statements.

## Loan forbearance

In our overall management of borrower relationships, economic or legal reasons may necessitate forbearance to certain clients with respect to the original terms and conditions of their loans. We strive to identify borrowers in financial difficulty early and modify their loan terms in order to maximize collection and to avoid foreclosure, repossession, or other legal remedies. In these circumstances, a borrower may be granted concessions that would not otherwise be considered. We have specialized groups and formalized policies that direct the management of delinquent or defaulted borrowers. Examples of such concessions to retail borrowers may include rate reduction, principal forgiveness, and term extensions. Concessions to wholesale borrowers may include restructuring the agreements, modifying the original terms of the agreement and/or relaxation of covenants. For both retail and wholesale loans, the appropriate remediation techniques are based on the individual borrower's situation, the Bank's policy and the customer's willingness and capacity to meet the new arrangement. When a loan is restructured, the recorded investment in the loan is reduced as of the date of restructuring to the amount of the net cash flows receivable under the modified terms, discounted at the effective interest rate inherent in the loan (prior to restructuring). During 2015, the amount of loans restructured was not significant.

## Product approval

Proposals for credit products and services are comprehensively reviewed and approved under a risk assessment framework.

#### Credit portfolio management

- Concentration risk is defined as the risk arising from an over-concentration on single names, industry sectors, countries or credit
  products within the portfolio. Concentration risk results from large exposure to similar risks that are positively correlated such that their
  ability to meet contractual obligations could be similarly affected by changes in economic, political or other conditions.
- We manage credit exposures and limits to ensure alignment with Risk Appetite, to maintain our target business mix and to ensure that there is no undue risk concentration. Credit concentration limits are reviewed on a regular basis taking into account the business, economic, financial and regulatory environments.
- Our credit limits are established at the following levels: single name limits (notional and economic capital), underwriting risk limits, leveraged lending limits, geographic (country and region) limits (notional and economic capital), industry sector limits (notional and economic capital), and product and portfolio limits, where deemed necessary.

## Gross credit risk exposure

Gross credit risk exposure is calculated based on the definitions provided under the Basel III framework. Under this method, risk exposure is calculated before taking into account any collateral and is inclusive of an estimate of potential future changes to that credit exposure. Gross credit risk is categorized into lending-related and other, and trading-related.

# Lending-related and other includes:

• Loans and acceptances outstanding, undrawn commitments, and other exposures including contingent liabilities such as letters of credit and guarantees, available-for-sale (AFS) debt securities and deposits with financial institutions. Undrawn commitments represent an estimate of the contractual amount that may be drawn upon at the time of default of an obligor.

## Trading-related credit includes:

- Repo-style transactions which include repurchase and reverse repurchase agreements and securities lending and borrowing transactions. For repo-style transactions, gross exposure represents the amount at which securities were initially financed, before taking into account collateral.
- Derivative amount which represents the credit equivalent amount, which is defined by OSFI as the replacement cost plus an add-on amount for potential future credit exposure.

											As	at						Т					
					Oct	ohe	er 31										Octob	or 3	21				
						201											20		,1				
		Lend	ding-re	elated and ot	her		Tradii	ng-rela	ated				Lend	ing	related and oth	ner			Trading	relate	ed		
		Loans an	d acce	eptances									Loans and	d ac	ceptances								
(Millions of Canadian dollars)	Ou	tstanding	comr	Undrawn nitments (1)	Other (2)	tı	Repo-style ransactions		vatives (3)	ex	Total posure (4)	Οι	ıtstanding	100	Undrawn nmitments (1)	. 0	ther (2)		Repo-style insactions	Deriva	itives (3)	ex	Tota posure (4
Residential mortgages Personal	\$	233,975 94,346	\$	- 78,885	\$ 206 154		- -	\$	_	\$	234,181 173,385	\$	219,257 96,021	\$	- 83,965	\$	197 154	\$	_	\$	_ _	\$	219,454 180,140
Credit cards Small business (5)		15,859 4,003		24,827 5,370	9		- -		-		40,686 9,382		14,924 4,067		21,689 4,631		- 9		_		<del>-</del>		36,61 8,70
Retail	\$	348,183	\$	109,082	\$ 369	\$	-	\$	-	\$	457,634	\$	334,269	\$	110,285	\$	360	\$	-	\$	_	\$	444,91
Business (5) Agriculture	Ś	6,057	ć	1,279	¢ 00	\$	,	\$	86	Ś	7,502	4	5,694	4	1,079	4	55	4	_	¢	51	4	6,879
Automotive	Þ	6,614	Þ	5,104	407		' - -	Þ	984	Þ	13,109	Ф	6,209	Þ	4,880	Ф	299	Ф	_	₽	697	Ф	12,08
Consumer goods Energy		7,146		7,093	594		-		470		15,303		7,172		6,189		547		-		281		14,18
Oil & Gas		7,691		13,274	1,330		-		839		23,134		5,849		10,921		1,410		-		409		18,58
Utilities Non-bank financial		5,162		13,389	3,149		60		1,482		23,242		3,766		11,240		1,943		-		1,169		18,11
services		6,428		13,060	18,002		201,845		29,769		269,104		5,688		9,775		13,414		160,514		23,290		212,68
Forest products		1,169		535	108		-		40		1,852		979		452		108		-		18		1,55
Industrial products Mining & metals		4,725 1,402		5,418 3,883	513 906		_		538 255		11,194 6,446		4,665 1,320		4,753 2,870		441 876		_		462 174		10,32 5,24
Real estate & related		33,802		9,210	1,910		63		373		45,358		30,387		7,791		1,699		22		286		40,18
Technology & media		6,599		14,182	574		6		1,703		23,064		4,822		8,705		511		2		955		14,99
Transportation & environment		5,907		4,300	2,960		_		1,474		14,641		5,432		3,624		1,702		_		810		11,56
Other		35,133		17,166	15,620		4,915		15,386		88,220		26,604		13,345		8,379		3,490		13,800		65,61
Sovereign (5)		9,887		5,614	57,413		30,871		10,162		113,947		4,628		5,303		47,798		25,863		8,170		91,76
Bank (5)		1,800		1,015	86,106		102,371		27,221		218,513		1,201		710		73,365		94,824		22,724		192,82
Wholesale	\$	139,522	\$	114,522	\$ 189,672	\$	340,131	\$	90,782	\$	874,629	\$	114,416	\$	91,637	\$ 1	52,547	\$	284,715	\$	73,296	\$	716,61
Total exposure	Ś	487,705	\$	223,604	\$ 190,041	S	340,131	Ś	90,782	Ś	1,332,263	\$	448,685	\$	201,922	\$ 1	52.907	\$	284,715	\$	73,296	\$	1 161 53

- \* This table represents an integral part of our 2015 audited Annual Consolidated Financial Statements.
- (1) Undrawn commitments represent an estimate of the contractual amount that may be drawn upon at the time of default of an obligor.
- (2) Includes credit equivalent amounts for contingent liabilities such as letters of credit and guarantees, outstanding amounts for AFS debt securities, deposits with financial institutions and other assets.
- Credit equivalent amount after factoring in master netting agreements.
- (4) Gross credit risk exposure is before allowance for loan losses. Exposures under Basel III asset classes of qualifying revolving retail and other retail are largely included within Personal and Credit cards, while HELOC are included in Personal.
- (5) Refer to Note 5 of our audited 2015 Annual Consolidated Financial Statements for the definitions of these terms.

#### 2015 vs. 2014

Total gross credit risk exposure increased \$171 billion or 15% from last year, primarily reflecting an increase in repo-style transactions and growth in loans and acceptances.

Retail exposure increased \$13 billion or 3%, mainly due to volume growth in Canadian residential mortgages and credit cards, partly offset by a decrease in personal loans and acceptances. Wholesale exposure increased \$158 billion or 22%, primarily attributable to an increase in repo-style transactions, higher loans and acceptances reflecting growth across various industry sectors, and an increase in Other exposure related to letters of credit and guarantees, AFS securities and deposits with central banks. The impact of foreign exchange translation also contributed to the increase. Wholesale loan utilization was 37% which remained unchanged from last year.

Gross credit risk exposure by geography* (1)														Ta	ble 46			
								As	at									
				ber 31 015								Octo 20	ber 014	-				
	Lendi	ng-related and	dother	Tradin	g-relate	ed			Lend	ling-	related and	other		Trading-	related			
	Loans and	acceptances							Loans an	d acc	eptances							
(Millions of Canadian dollars)	Outstanding	Undraw commitment		Repo-styl transaction		vatives	ex	Total posure	Outstandin	g co	Undrawn mmitments			Repo-style ansactions	Derivat	ives		Total exposure
Canada	\$ 414,427	\$ 144,35	2 \$ 70,774	\$ 64,85	5 \$ 2	27,272	\$ 72	21,680	\$ 390,22	1 \$	142,841	\$ 63,060	\$	56,308	\$ 21,	649	\$	674,079
U.S.	40,186	60,03	50,915	179,02	1 1	14,023	34	44,176	28,32	5	43,270	23,487		150,549	12,	536		258,167
Europe	17,706	15,57	4 52,294	58,90	0 4	44,480	18	88,954	15,34	3	13,091	47,904		52,501	34,	222		163,066
Other International	15,386	3,64	7 16,058	37,35	5	5,007	7	77,453	14,79	1	2,720	18,456		25,357	4,	889		66,213
Total Exposure	\$ 487,705	\$ 223,60	4 \$ 190,041	\$ 340,13	1 \$ 9	90,782	\$ 1,33	32,263	\$ 448,68	5 \$	201,922	\$ 152,907	\$	284,715	\$ 73,	296	\$ 1	,161,525

This table represents an integral part of our 2015 audited Annual Consolidated Financial Statements.

#### 2015 vs. 2014

Total gross credit risk exposure increased \$171 billion or 15% from last year, primarily reflecting an increase in repo-style transactions and the impact of foreign exchange translation.

Canada exposure increased \$48 billion or 7% compared to the prior year, primarily due to higher loans and acceptances and growth in repostyle transactions.

U.S. exposure increased \$86 billion or 33% compared to the prior year, mainly due to growth in repo-style transactions, an increase in other exposure, and the impact of foreign exchange translation.

Europe exposure increased \$26 billion or 16% compared to the prior year, mainly due to growth in derivatives, repo-style transactions, and the impact of foreign exchange translation.

Other International increased \$11 billion or 17% compared to the prior year, mainly reflecting growth in repo-style transactions, and the impact of foreign exchange translation.

Loans and acceptances	Loans and acceptances outstanding and undrawn commitments* (1), (2)														
As at															
			October 31					October 31							
			2015					2014							
		Medium					Medium								
(Millions of Canadian dollars)	Low risk	risk	High risk	Impaired	Total	Low risk	risk	High risk	Impaired	Total					
Retail (3)															
Residential mortgages	\$ 218,151	\$ 13,080	\$ 2,098	\$ 646	\$233,975	\$ 206,699	\$ 9,452	\$ 2,428	\$ 678	\$ 219,257					
Personal	157,996	12,020	2,916	299	173,231	158,530	17,309	3,847	300	179,986					
Credit cards	34,547	4,772	1,367	_	40,686	29,900	5,403	1,310	_	36,613					
Small business	6,878	1,047	1,403	45	9,373	6,542	1,519	1,308	47	9,416					
Total	\$ 417,572	\$ 30,919	\$ 7,784	\$ 990	\$457,265	\$ 401,671	\$ 33,683	\$ 8,893	\$ 1,025	\$ 445,272					

	As at																
			October 3 2015	1			October 31 2014										
(Millions of Canadian dollars)	Investment grade	No	n-Investment grade	In	npaired	Total	Inv	vestment grade	No	n-investment grade	lmp	aired	Total				
Wholesale (4) Business Sovereign Bank	\$ 105,871 14,704 2,475	\$	128,564 797 338	\$	1,293 - 2	\$ 235,728 15,501 2,815	\$	82,714 9,476 1,440	\$	109,829 455 469	\$	950 - 2	\$193,493 9,931 1,911				
Total	\$ 123,050	\$	129,699	\$	1,295	\$254,044	\$	93,630	\$	110,753	\$	952	\$205,335				

- This table represents an integral part of our audited 2015 Annual Consolidated Financial Statements.
- (1) This table represents our retail and wholesale loans and acceptances outstanding and undrawn commitments by portfolio and risk category.
- (2) The amounts in the table are before allowance for impaired loans.
- (3) Includes undrawn commitments of \$nil, \$78.9 billion, \$24.8 billion, and \$5.4 billion for Residential mortgages, Personal, Credit cards and Small business, respectively.
- (4) Includes undrawn commitments of \$107.9 billion, \$5.6 billion, and \$1.0 billion for Business, Sovereign and Bank, respectively.

#### 2015 vs. 2014

Growth in retail exposures was largely attributable to the low risk category primarily reflecting growth in residential mortgages and credit cards. Growth in wholesale exposures was mainly due to loan growth in both the investment grade and non-investment grade categories.

<sup>(1)</sup> Geographic profile is based on country of residence of the borrower.

European exposure Table 48

								As at								
								oer 31 15							00	tober 31 2014
		Loans and	dacce	eptances		Oth	er		_							
(Millions of Canadian dollars)	Out	etanding	com	Undrawn mitments (1)	So	curities (2)	(	Letters of credit and		Repo-style ransactions	Dα	rivativas		Total European exposure		Total European exposure
Gross exposure to Europe	\$	17,706		15,574	Ś	24,480	_							188,954	-	163,066
Less: Collateral held against repo-style transactions Potential future credit exposure add-on amount Undrawn commitments	J		<b>,</b>	15,574	<b>,</b>		, 	- 27,814	_	57,674		- 29,875	,	57,674 29,875 43,388	Ψ	51,386 22,403 38,079
Gross drawn exposure to Europe	\$	17,706	\$	_	\$	24,480	\$	_	\$	1,226	\$	14,605	\$	58,017	\$	51,198
Less: Collateral applied against derivatives Add: Trading securities		=			·	12,797		-		-		10,721		10,721 12,797	-	8,249 15,471
Net exposure to Europe (3)	\$	17,706	\$	-	\$	37,277	\$	-	\$	1,226	\$	3,884	\$	60,093	\$	58,420

(1) These amounts are comprised of \$12.3 billion to corporate entities, \$2.6 billion to financial entities and \$0.5 billion to sovereign entities. On a country basis, exposure is comprised of \$7.0 billion to the U.K., \$2.5 billion to France, \$1.9 billion to Germany, \$0.6 billion to Ireland, \$0.3 billion to Spain, and \$0.1 billion to Italy, with the remaining \$3.1 billion related to Other Europe. Of the undrawn commitments, over 80% are to investment grade entities.

2) Securities include \$12.8 billion of trading securities (2014 - \$15.5 billion), \$11.5 billion of deposits (2014 - \$11.9 billion), and \$13.0 billion of AFS securities (2014 - \$11.0 billion).

(3) Excludes \$2.6 billion (2014 – \$2.8 billion) of exposures to supranational agencies.

Our gross credit risk exposure is calculated based on the definitions provided under the Basel III framework whereby risk exposure is calculated before taking into account any collateral and inclusive of an estimate of potential future changes to that credit exposure. On that basis, our total European exposure as at October 31, 2015 was \$189 billion. Our gross drawn exposure to Europe was \$58 billion, after taking into account collateral held against repo-style transactions of \$58 billion, letters of credit and guarantees, and undrawn commitments for loans of \$43 billion and potential future credit exposure to derivatives of \$30 billion. Our net exposure to Europe was \$60 billion, after taking into account \$11 billion of collateral, primarily in cash, we hold against derivatives and the addition of trading securities of \$13 billion held in our trading book. Our net exposure to Europe also reflected \$1.8 billion of mitigation through credit default swaps, which are largely used to hedge single name exposures and market risk.

Net European exposure by country (1)									Table 49
				As at	t				
				 ber 31 015					 tober 31 2014
(Millions of Canadian dollars)	out	Loans standing	Securities	epo-style nsactions	De	rivatives		Total	Total
U.K. Germany France	\$	10,330 1,142 446	\$ 8,372 7,789 3,426	\$ 867 4 56	\$	1,395 561 605	\$ 2	20,964 9,496 4,533	\$ 24,033 10,172 4,284
Total U.K., Germany, France	\$	11,918	\$ 19,587	\$ 927	\$	2,561	\$ 3	34,993	\$ 38,489
Greece Ireland Italy Portugal Spain	\$	1,138 45 8 337	\$ - 66 42 1 60	\$ - 47 - -	\$	- 68 13 - 42	\$	1,319 100 9 439	\$ 883 150 9 476
Total Peripheral (2)	\$	1,528	\$ 169	\$ 47	\$	123	\$	1,867	\$ 1,518
Luxembourg Netherlands Norway Sweden Switzerland Other	\$	586 1,014 427 273 523 1,437	\$ 4,250 3,211 4,431 3,012 1,007 1,610	\$ 3 30 - 79 98 42	\$	51 728 28 12 125 256	\$	4,890 4,983 4,886 3,376 1,753 3,345	\$ 1,909 4,260 3,011 2,731 3,557 2,945
Total Other Europe	\$	4,260	\$ 17,521	\$ 252	\$	1,200	\$ 2	23,233	\$ 18,413
Total exposure to Europe	\$	17,706	\$ 37,277	\$ 1,226	\$	3,884	\$ 6	60,093	\$ 58,420

(1) Geographic profile is based on country of risk, which reflects our assessment of the geographic risk associated with a given exposure. Typically, this is the residence of the borrower.

(2) Gross credit risk exposure to peripheral Europe is comprised of Greece \$nil (2014 – \$nil), Ireland \$11.7 billion (2014 – \$2.5 billion), Italy \$0.3 billion (2014 – \$0.2 billion), Portugal \$nil (2014 – \$nil), and Spain \$1.2 billion (2014 – \$0.9 billion).

#### 2015 vs. 2014

Net credit risk exposure to Europe increased \$1.7 billion from last year, largely driven by increased exposure in Luxembourg, Norway and the Netherlands, partially offset by a decrease in the U.K., Switzerland and Germany. Our net exposure to peripheral Europe, which includes Greece, Ireland, Italy, Portugal and Spain, remained minimal, with total outstanding exposure increasing \$0.3 billion during the year to \$1.9 billion.

Our exposure was predominantly investment grade. Our net exposure to larger European countries, including the U.K., Germany and France, was primarily related to our capital markets, wealth management, and investor services businesses, particularly in fixed income, treasury services, derivatives, and corporate and individual lending. These are predominantly client-driven businesses where we transact with a range of European financial institutions, corporations, and individuals. In addition, we engage in primary dealer activities in the U.K., where we participate in auctions of government debt and act as a market maker and provide liquidity to clients. Exposures to other European countries are largely related to securities which include trading securities, deposits, and AFS securities.

Our trading securities are related to both client market-making activities and our funding and liquidity management needs. All of our trading securities are marked-to-market on a daily basis. Deposits are primarily related to deposits with central banks or financial institutions and also included deposits related to our wealth management business in the Channel Islands. AFS securities are largely comprised of OECD government and corporate debt. Our European corporate loan book is managed on a global basis and the underwriting standards for this loan book reflect the same approach to the use of our balance sheet as we have applied in both Canada and the U.S. Our PCL on this portfolio was nominal for this year. The gross impaired loans ratio of this loan book was 0.6%, up from 0.12% from last year.

Net European e	xposure by client type	Table 50
	As at	
	October 31 2015	October 31 2014
A	Total U.K., Germany, Total Other Total	Total
(Millions of Canadian dollars)	U.K. Germany France France Greece Ireland Italy Portugal Spain Peripheral Europe Europe	Europe
Financials Sovereign	\$ 7,453 \$ 6,853 \$ 813 \$ 15,119 \$ - \$ 148 \$ 65 \$ - \$ 31 \$ 244 \$ 12,472 \$ 27,835 4,347 837 3,125 8,309 - 3 - 103 106 6,400 14,815	\$ 24,641 17,527
Corporate	9,164 1,806 595 11,565 - 1,168 35 9 305 1,517 4,361 17.443	16,252
Total	\$ 20,964 \$ 9,496 \$ 4,533 \$ 34,993 \$ - \$ 1,319 \$ 100 \$ 9 \$ 439 \$ 1,867 \$ 23,233 \$ 60,093	\$ 58,420

#### 2015 vs. 2014

Our net exposure to Financials increased \$3.2 billion mainly due to increases in the U.K. and Other Europe, partially offset by a decrease in France. The net exposure to Sovereign decreased \$2.7 billion, mainly due to decreases in U.K. and Germany, partially offset by increases in Other Europe and France. The increase in Corporate of \$1.2 billion was largely in Other Europe and Ireland.

# Residential mortgages and home equity lines of credit (insured vs. uninsured)

Residential mortgages and home equity lines of credit are secured by residential properties. The following table presents a breakdown by geographic region:

Residential mortgages and hom	Residential mortgages and home equity lines of credit															
		As at October 31, 2015														
		Re	esidential mortga	ages (1)		Home equity lines of credit (2)										
(Millions of Canadian dollars, except percentage amounts)	Insured	<b>l</b> (3)	Uninsu	red	Total	Total										
Region (4) Canada																
Atlantic provinces	\$ 6,856	55%	\$ 5,586	45%	\$ 12,442	\$ 2,060										
Quebec	12,414	46	14,621	54	27,035	4,157										
Ontario	36,555	39	58,036	61	94,591	16,785										
Prairie provinces	27,562	53	24,597	47	52,159	9,940										
B.C. and territories	15,755	36	27,555	64	43,310	9,085										
Total Canada (5)	\$ 99,142	43%	\$ 130,395	57%	\$ 229,537	\$ 42,027										
U.S.	(1)	-	773	100	772	334										
Other International	14	_	3,202	100	3,216	3,107										
Total International	\$ 13	-%	\$ 3,975	100%	\$ 3,988	\$ 3,441										
Total	\$ 99,155	42%	\$ 134,370	58%	\$ 233,525	\$ 45,468										

		As at October 31, 2014												
		Re	esident	ial mortga	ages (1)				Home equity lines of credit (2)					
(Millions of Canadian dollars, except percentage amounts)	Insured	l (3)		Uninsu	red		Total		Total					
Region (4) Canada														
Atlantic provinces	\$ 6,411	55%	\$	5,169	45%	\$	11,580	\$	2,068					
Quebec	13,006	50		13,248	50		26,254		4,163					
Ontario	35,354	40		51,974	60		87,328		17,104					
Prairie provinces	25,813	53		22,826	47		48,639		10,310					
B.C. and territories	15,585	38		25,887	62		41,472		9,768					
Total Canada (5)	\$ 96,169	45%	\$	119,104	55%	\$	215,273	\$	43,413					
U.S.	4	1		535	99		539		332					
Other International	13	-		3,081	100		3,094		2,691					
Total International	\$ 17	-%	\$	3,616	100%	\$	3,633	\$	3,023					
Total	\$ 96,186	44%	\$	122,720	56%	\$	218,906	\$	46,436					

<sup>(1)</sup> The residential mortgages amounts exclude our third-party mortgage-backed securities (MBS) of \$450 million (2014 – \$351 million).

Home equity lines of credit are uninsured and reported within the personal loan category. As at October 31, 2015, home equity lines of credit in Canadian Banking were \$42 billion (2014 - \$43 billion). Approximately 98% of these home equity lines of credit (2014 - 97%) are secured by a first lien on real estate, and 8% (2014 - 8%) of the total homeline clients pay the scheduled interest payment only.

<sup>(2)</sup> Home equity lines of credit includes revolving and non-revolving loans.

<sup>(3)</sup> Insured residential mortgages are mortgages whereby our exposure to default is mitigated by insurance through the Canada Mortgage and Housing Corporation (CMHC) or other private mortgage default insurers.

<sup>(4)</sup> Region is based upon address of the property mortgaged. The Atlantic provinces are comprised of Newfoundland and Labrador, Prince Edward Island, Nova Scotia and New Brunswick, the Prairie provinces are comprised of Manitoba, Saskatchewan and Alberta, and B.C. and territories are comprised of British Columbia, Nunavut, Northwest Territories and Yukon.

<sup>(5)</sup> Total consolidated residential mortgages in Canada of \$230 billion (2014 – \$215 billion) is largely comprised of \$205 billion (2014 – \$192 billion) of residential mortgages and \$5 billion (2014 – \$5 billion) of mortgages with commercial clients of which \$3 billion (2014 – \$3 billion) are insured mortgages, both in Canadian Banking, and \$19 billion (2014 – \$18 billion) of residential mortgages in Capital Markets held for securitization purposes.

## Residential mortgages portfolio by amortization period

The following table provides a summary of the percentage of residential mortgages that fall within the remaining amortization periods based upon current customer payment amounts, which incorporate payments larger than the minimum contractual amount and/or higher frequency of payments:

Residential mortgages portfolio by amortization period													
	As at												
		October 31 2015	October 31 2014										
	U.S. and Other Canada International Total Canada International												
Amortization period													
≤ 25 years	75%	77%	75%	71%	74%	71%							
> 25 years ≤ 30 years	23	23	23	23	26	23							
> 30 years ≤ 35 years	2	-	2	5	_	5							
> 35 years	-	_	-	1	_	1							
Total	100%	100%	100%	100%	100%	100%							

## Average loan-to-value (LTV) ratio for newly originated and acquired uninsured residential mortgages and homeline products

The following table provides a summary of our average LTV ratio for newly originated and acquired uninsured residential mortgages and homeline products by geographic region:

Average LTV ratio				Table 53
	201	15	201	14
	Unins	ured	Unins	ured
	Residential mortgages (1)	Homeline products (2)	Residential mortgages (1)	Homeline products (2)
Region (3)				
Atlantic provinces	74%	75%	74%	74%
Quebec	71	73	71	73
Ontario	70	70	71	71
Prairie provinces	73	74	74	73
B.C. and territories	69	66	69	67
U.S.	72	n.m.	71	n.m.
Other International	61	n.m.	60	n.m.
Average of newly originated and acquired for the				
year (4), (5)	71%	70%	72%	71%
Total Canadian Banking residential mortgages portfolio	55%	54%	55%	55%

- (1) Residential mortgages excludes residential mortgages within the homeline products.
- (2) Homeline products are comprised of both residential mortgages and home equity lines of credit.
- (3) Region is based upon address of the property mortgaged. The Atlantic provinces are comprised of Newfoundland and Labrador, Prince Edward Island, Nova Scotia and New Brunswick, the Prairie provinces are comprised of Manitoba, Saskatchewan and Alberta, and B.C. and territories are comprised of British Columbia, Nunavut, Northwest Territories and Yukon.
- (4) The average LTV ratio for newly originated and acquired uninsured residential mortgages and homeline products is calculated on a weighted basis by mortgage amounts at origination.
- (5) For newly originated mortgages and homeline products, LTV is calculated based on the total facility amount for the residential mortgage and homeline product divided by the value of the related residential property.
- n.m. not meaningful

While the above table provides the LTV ratios for the current year originations, the LTV ratio on our outstanding balances of the entire Canadian Banking uninsured residential mortgages, including homeline products, is 54% as at October 31, 2015 (2014 – 55%). This calculation is weighted by mortgage balances and adjusted for property values based on the Teranet – National Bank National Composite House Price Index.

We employ a risk-based approach to property valuation. Property valuation methods include automated valuation models (AVM) and appraisals. An AVM is a tool that estimates the value of a property by reference to market data including sales of comparable properties and price trends specific to the Metropolitan Statistical Area in which the property being valued is located. Using a risk-based approach, we also employ appraisals which can include drive-by or full on-site appraisals.

We continue to actively manage our entire mortgage portfolio and perform stress testing, based on a combination of increasing unemployment, rising interest rates, and a downturn in real estate markets. Our stress test results indicate the vast majority of our residential mortgage and homeline clients have sufficient capacity to continue making payments in the event of a shock to one of the above noted parameters.

# Credit quality performance

Provision for (recovery of) credit losses		Table 54			
(Millions of Canadian dollars, except percentage amounts)	2015		2014		
Personal & Commercial Banking Wealth Management Capital Markets Corporate Support and Other (1)	\$ 984 46 71 (4)	\$	1,103 19 44 (2)		
Total PCL	\$ 1,097	\$	1,164		
Canada (2) Residential mortgages Personal Credit cards Small business	\$ 27 393 371 32	\$	27 393 345 44		
Retail Wholesale	823 116		809 123		
PCL on impaired loans	939		932		
U.S. (2) Retail Wholesale	\$ 1 40	\$	2 40		
PCL on impaired loans Other International (2)	41		42		
Retail Wholesale	\$ 21 96	\$	121 69		
PCL on impaired loans	117		190		
Total PCL	\$ 1,097	\$	1,164		
PCL ratio (3) Total PCL ratio Personal & Commercial Banking Canadian Banking Caribbean Banking Wealth Management Capital Markets	0.24% 0.27% 0.25% 0.85% 0.26% 0.09%		0.27% 0.31% 0.27% 2.44% 0.12% 0.07%		

<sup>(1)</sup> PCL in Corporate Support and Other primarily comprised of PCL for loans not yet identified as impaired. For further information, refer to the How we measure and report our business segments section.

# 2015 vs. 2014

Total PCL decreased \$67 million, or 6%, from a year ago. The PCL ratio of 24 bps decreased 3 bps.

PCL in Personal & Commercial Banking decreased \$119 million or 11%, and the PCL ratio of 27 bps decreased 4 bps, mainly due to lower provisions in our Caribbean portfolios partially due to provisions of \$50 million in the prior year on our Caribbean impaired residential mortgage portfolio. Lower provisions in the current year related to our commercial lending portfolios also contributed to the decrease. These factors were partially offset by higher write-offs in our credit cards portfolio.

PCL in Wealth Management increased \$27 million, mainly due to provisions related to our U.S. & International Wealth Management business.

PCL in Capital Markets increased \$27 million or 61%, mainly due to provisions in the oil and gas, consumer goods, and utilities sectors.

<sup>(2)</sup> Geographic information is based on residence of borrower.

<sup>(3)</sup> PCL on impaired loans as a % of average net loans and acceptances.

Gross impaired loans (GIL)		Table 55
(Millions of Canadian dollars, except percentage amounts)	2015	2014
Personal & Commercial Banking Wealth Management Capital Markets Investor & Treasury Services Corporate Support and Other	\$ 1,809 178 296 2	\$ 1,913 11 50 2 1
Total GIL	\$ 2,285	\$ 1,977
Canada (1) Retail Wholesale	\$ 624 512	\$ 659 487
GIL	1,136	1,146
U.S. (1) Retail Wholesale	\$ 10 204	\$ 13 18
GIL	214	31
Other International (1) Retail Wholesale	\$ 356 579	\$ 353 447
GIL	935	800
Total GIL	\$ 2,285	\$ 1,977
Impaired loans, beginning balance Classified as impaired during the year (new impaired) (2) Net repayments (2) Amounts written off Other (2), (3)	1,977 1,709 (158) (1,338) 95	2,201 1,317 (228) (1,329) 16
Impaired loans, balance at end of year	2,285	1,977
GIL ratio (4) Total GIL ratio Personal & Commercial Banking Canadian Banking Caribbean Banking Wealth Management Capital Markets	0.47% 0.49% 0.30% 9.13% 1.01% 0.37%	0.44% 0.55% 0.33% 11.05% 0.07% 0.08%

(4)

# 2015 vs. 2014

Total GIL increased \$308 million or 16% from a year ago. The GIL ratio of 47 bps increased 3 bps.

GIL in Personal & Commercial Banking decreased \$104 million or 5%, mainly due to lower impaired loans in our commercial lending and residential mortgages portfolios.

GIL in Wealth Management increased \$167 million, mainly due to higher impaired loans in the U.S. & International Wealth Management business.

GIL in Capital Markets increased \$246 million, primarily due to higher impaired loans in the oil and gas, utilities, and consumer goods sectors.

Geographic information is based on residence of borrower.

Certain GIL movements for Canadian Banking retail and wholesale portfolios are generally allocated to New Impaired, as Return to performing status, Net repayments, Sold, and Exchange and other movements amounts are not reasonably determinable. Certain GIL movements for Caribbean Banking retail and wholesale portfolios are generally allocated to repayments and new Impaired, as Return to performing status, Sold, and Exchange and other movements amounts are not reasonably determinable.

Includes Return to performing status during the year, Recoveries of loans and advances previously written off, Sold, and Exchange and other movements.

<sup>(3)</sup> and other movements.
GIL as a % of loans and acceptances.

Allowance for credit losses (ACL)		Table 56
(Millions of Canadian dollars)	2015	2014
Allowance for impaired loans Personal & Commercial Banking Wealth Management Capital Markets Investor & Treasury Services	\$ 548 43 61 2	\$ 602 10 18 2
Total allowance for impaired loans	654	632
Canada (1) Retail Wholesale	\$ 142 111	\$ 143 160
Allowance for impaired loans	253	303
U.S. (1) Retail Wholesale Allowance for impaired loans	\$ 1 47 48	\$ 1 16 17
Other International (1) Retail Wholesale	\$ 169 184	\$ 172 140
Allowance for impaired loans	353	312
Total allowance for impaired loans	654	632
Allowance for loans not yet identified as impaired	1,466	1,453
Total ACL	\$ 2,120	\$ 2,085

<sup>(1)</sup> Geographic information is based on residence of borrower.

#### 2015 vs. 2014

Total ACL increased \$35 million or 2% from a year ago, mainly related to higher ACL in Capital Markets and Wealth Management consistent with higher PCL recorded in the current year. This was partially offset by lower ACL in Personal & Commercial Banking consistent with lower PCL recorded in the current year.

## **Market risk**

Market risk is defined to be the impact of market prices upon our financial condition. This includes potential gains or losses due to changes in market determined variables such as interest rates, credit spreads, equity prices, commodity prices, foreign exchange rates and implied volatilities.

The measures of financial condition impacted by market risk are as follows:

- 1. Positions whose revaluation gains and losses are reported in Revenue, which includes:
  - a) Changes in the fair value of instruments classified or designated as at fair value through profit and loss (FVTPL),
  - b) Impairment on AFS securities, and
  - c) Hedge ineffectiveness.
- 2. CET1 capital, which includes:
  - a) All of the above, plus
  - b) Changes in the fair value of AFS securities where revaluation gains and losses are reported as other comprehensive income,
  - c) Changes in the Canadian dollar value of investments in foreign subsidiaries, net of hedges, due to foreign exchange translation, and
  - d) Remeasurements of employee benefit plans, including pension fund assets underperforming in the market resulting in a deficit and volatility between the pension liabilities and the fund assets, and/or, estimated actuarial parameters not being realized such that pension liabilities exceed pension fund assets.
- 3. CET1 ratio, which includes:
  - a) All of the above, plus
  - b) Changes in risk-weighted assets (RWA) resulting from changes in traded market risk factors, and
  - c) Changes in the Canadian dollar value of RWA due to foreign exchange translation.
- 4. The economic value of the Bank, which includes:
  - a) Points 1 and 2 above, plus
  - b) Changes in the value of other non-trading positions whose value is a function of market risk factors.

# Market risk controls - FVTPL positions

As an element of the Enterprise Risk Appetite Framework, the Board of Directors approves the overall market risk constraints for RBC. GRM creates and manages the control structure for FVTPL positions that ensures that business is conducted consistent with Board requirements. The Market and Trading Credit Risk function within GRM is responsible for creating and managing the controls and governance procedures

that ensure that risk taken is consistent with risk appetite constraints set by the Board. These controls include limits on probabilistic measures of potential loss such as Value-at-Risk and Stressed Value-at-Risk as defined below:

**Value-at-Risk (VaR)** – is a statistical measure of potential loss for a financial portfolio computed at a given level of confidence and over a defined holding period. We measure VaR at the 99th percentile confidence level for price movements over a one day holding period using historic simulation of the last two years of equally weighted historic market data. These calculations are updated daily with current risk positions with the exception of certain positions which are updated weekly.

**Stressed Value-at-Risk (SVaR)** – is calculated in an identical manner as VaR with the exception that it is computed using a fixed historical one year period of extreme volatility and its inverse rather than the most recent two year history. The stress period used is the interval from September 2008 through August 2009. Stressed VaR is calculated weekly for all portfolios.

These measures are computed on all positions that are FVTPL for financial reporting purposes, with the exception of those in a designated hedging relationship and those in our insurance businesses.

# Market risk measures - FVTPL positions

#### VaR and SVaR

The following table presents our Market risk VaR and Market risk SVaR figures for 2015 and 2014.

Market Risk VaR*															Tat	ole 57
				20	15				2014							
	For the year ended October 31											For the y	ear e	nded Oct	ober	31
		As at								As at						
(Millions of Canadian dollars)	(	Oct. 31	Α	verage		High		Low		Oct. 31	A۱	verage		High		Low
Equity	\$	20	\$	12	\$	31	\$	6	\$	9	\$	10	\$	17	\$	4
Foreign exchange		4		4		8		3		3		2		5		1
Commodities		3		3		6		2		2		3		7		2
Interest rate		26		28		34		23		24		27		36		18
Credit specific (1)		6		8		9		6		8		9		11		6
Diversification (2)		(18)		(22)		(34)		(15)		(18)		(21)		(30)		(15)
Market risk VaR	\$	41	\$	33	\$	45	\$	26	\$	28	\$	30	\$	39	\$	19
Market risk Stressed VaR	\$	109	\$	104	\$	157	\$	73	\$	83	\$	92	\$	121	\$	69

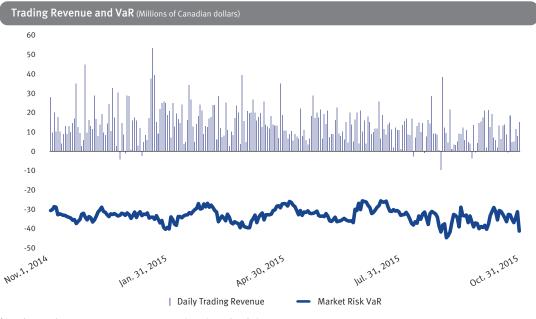
- \* This table represents an integral part of our audited 2015 Annual Consolidated Financial Statements.
- (1) General credit spread risk is measured under interest rate VaR while credit specific risk captures issuer-specific credit spread volatility.
- (2) Market risk VaR is less than the sum of the individual risk factor VaR results due to portfolio diversification.

#### 2015 vs. 2014

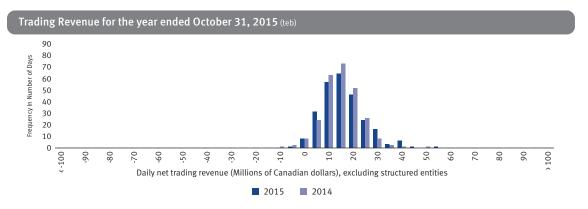
Average market risk VaR of \$33 million was up \$3 million compared to the prior year, mainly reflecting an increase due to the impact of foreign exchange translation and higher exposure to our credit risk resulting from the implementation of funding valuation adjustments at the end of the fourth quarter of 2014, and by higher equity market volatility.

Average SVaR of \$104 million was up \$12 million compared to the prior year, largely due to the implementation of funding valuation adjustments as noted above and the impact of foreign exchange translation.

The following chart graphically displays a bar chart of our daily trading profit and loss and a line chart of our daily Market risk VaR. We incurred net trading losses on nine days in the year totalling \$25 million, as compared to 11 days of losses totalling \$46 million in 2014, with none of the losses exceeding VaR.



The following chart displays the distribution of daily trading profit and loss in 2015. The largest daily reported loss of \$9.4 million on September 1, 2015 was primarily driven by market volatility. Of the nine loss days in fiscal 2015, six occurred within Q4. These loss days were driven by market volatility as a result of uncertainty over China's economy and U.S. federal rate increases in the fourth quarter. The largest reported profit was \$53.4 million with an average daily profit of \$13.6 million.



## Market risk measures for other FVTPL positions - Assets and liabilities of RBC Insurance

We offer a range of insurance products to clients and hold investments to meet the future obligations to policyholders. The investments which support actuarial liabilities are predominantly fixed income assets designated as at FVTPL. Consequently, changes in the fair values of these assets are recorded in investment income in the consolidated statements of income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in insurance policyholder benefits and claims. As at October 31, 2015, we had liabilities with respect to insurance obligations of \$9.1 billion and trading securities of \$7.1 billion in support of the liabilities.

#### Market risk controls - Structural Interest Rate Risk (SIRR) positions (1)

The interest rate risk arising from non-trading positions is referred to as SIRR, and is subject to a separate set of limits and controls. Non-trading positions in the bank mostly include the Bank's personal and business lending and deposit activities. Factors contributing to SIRR include the mismatch between future asset and liability repricing dates, relative changes in asset and liability rates, and product features that could affect the expected timing of cash flows, such as options to pre-pay loans or redeem term deposits prior to contractual maturity.

The Board of Directors approves the risk appetite for SIRR, and the Asset Liability Committee (ALCO), along with GRM, provides ongoing oversight of SIRR through risk policies, limits, operating standards and other controls. SIRR reports are reviewed regularly by GRM, ALCO, the Group Risk Committee, the Risk Committee of the Board and the Board of Directors.

Details on the non-trading risks included in SIRR are outlined in Table 59.

## Structural Interest Rate Risk measurement

To monitor and control SIRR, the Bank assesses two primary financial metrics, 12-month NII (NII risk) and Economic Value of Equity (EVE risk), under a range of market shocks and scenarios. Market scenarios include currency-specific parallel and non-parallel yield curve changes and interest rate volatility shocks.

In measuring NII risk, detailed non-trading balance sheets and income statements are dynamically simulated to determine the impact of market stress scenarios on projected NII. Assets, liabilities and off-balance sheet positions are simulated using monthly time steps over a one-year horizon. The simulations incorporate product maturities, renewals and growth along with prepayment and redemption behaviour. Product pricing and volumes are calibrated from past experience and projected consistent with expectations for a given market stress scenario. EVE risk captures the market value sensitivity of structural positions to changes in longer-term rates. In measuring EVE risk, deterministic (single-scenario) and stochastic (multiple-scenario) valuation techniques are applied to detailed spot position data. NII and EVE risks are measured for a range of market risk stress scenarios which include extreme but plausible market rate changes, across interest rate curves and interest rate volatilities.

The management of NII and EVE risks is complementary and supports efforts by the Bank to generate a sustainable high quality NII stream. NII and EVE risks are measured daily, weekly or monthly depending on the size, complexity and hedge strategy applicable to a balance sheet or business activity.

A number of assumptions affecting cash flows, product re-pricing and the administration of rates underlie the models used to measure NII and EVE risks. The key assumptions pertain to the expected funding profiles for retail mortgage rate commitments, prepayment behaviour for fixed-rate loans, term deposit redemption behaviour, and the treatment of non-maturity deposits. All assumptions are derived empirically from historical client and product experience and consider future product pricing and customer needs. All models and assumptions used to measure SIRR are subject to independent oversight by GRM.

# Market risk measures - Structural Interest Rate Positions

The following table shows the potential before-tax impact of an immediate and sustained 100 bps and 200 bps increase or decrease in interest rates on projected 12-month NII and EVE for the Bank's non-trading balance sheet, assuming no subsequent hedging. Rate floors are applied within the declining rates scenarios, with floor levels set based on global rate movement experience. Interest rate risk measures are based upon interest rate exposures at a specific time and continuously change as a result of business activities and risk management actions.

<sup>(1)</sup> SIRR positions include impact of derivatives in hedge accounting relationships and AFS securities used for interest rate risk management.

	2015											2014				2013			
		Economic	value	of equi	ty risk	Net interest income risk (2)			(2)	Fco	onomic			Fo	onomic				
		Canadian	U.S.	dollar							alue of	Ne	et interest				t interest		
(Millions of Canadian dollars)	dol	lar impact	imp	act (1)	Total	dol	llar impact	imp	oact (1)	Total	equity risk income risk (2)			ne risk (2)	equity risk inco			ie risk (2)	
Before-tax impact of:																			
100bps increase in rates	\$	(1,069)	\$	(3)	\$(1,072)	\$	280	\$	9	\$ 289	\$	(916)	\$	414	\$	(540)	\$	391	
100bps decrease in rates		836		(7)	829		(364)		(6)	(370)		754		(348)		446		(303)	
Before-tax impact of:																			
200bps increase in rates		(2,208)		(13)	(2,221)		451		21	472	(1	1,910)		763	(	(1,160)		758	
200bps decrease in rates		929		(4)	925		(372)		(7)	(379)	1	1,259		(434)		799		(398)	

- \* This table represents an integral part of our audited 2015 Annual Consolidated Financial Statements.
- (1) Represents the impact on the non-trading portfolios held in our U.S. banking operations.
- (2) Represents the 12-month Net interest income exposure to an instantaneous and sustained shift in interest rates.

At the end of fiscal 2015, an immediate and sustained -100 bps shock would have had a negative impact to the Bank's NII of \$370 million, up from \$348 million at the end of 2014. An immediate and sustained +100bps shock at the end of fiscal 2015 would have had a negative impact to the Bank's EVE of \$1,072 million, up from \$916 million in 2014. The year-over-year increases in NII and EVE risks are primarily attributed to balance sheet growth. A larger fixed-rate asset position contributed to higher EVE risk, but also dampened the increase in NII risk. During fiscal 2015, NII and EVE risks were maintained well within approved limits.

## Market risk measures for other material non-trading portfolios

### **AFS** securities

We held \$48 billion of securities classified as AFS as at October 31, 2015, compared to \$46 billion as at October 31, 2014. We hold debt securities designated as AFS primarily as investments and to manage liquidity and interest rate risk in our non-trading banking activity. Certain legacy debt portfolios are also classified as AFS. As at October 31, 2015, our portfolio of AFS securities exposes us to interest rate risk of a pretax loss of \$5.4 million as measured by the change in the value of the securities for a one basis point parallel increase in yields. The portfolio also exposes us to credit spread risk of a pre-tax loss of \$14.7 million, as measured by the change in value for a one basis point widening of credit spreads. Changes in the value of these securities are reported in other comprehensive income. The value of the AFS securities included in our Structural Interest Rate Risk measure as at October 31, 2015 was \$34.9 billion. Our AFS securities also include equity exposures of \$1.8 billion as at October 31, 2015, up from \$1.7 billion as at October 31, 2014.

## Derivatives related to non-trading activity

Derivatives are also used to hedge market risk exposures unrelated to our trading activity. In aggregate, derivative assets not related to trading activity of \$6.4 billion as at October 31, 2015 were up from \$3.4 billion as at October 31, 2014, and derivative liabilities of \$4.5 billion as at October 31, 2015 were up from \$1.8 billion as at October 31, 2014.

# Non-trading derivatives in hedge accounting relationships

The derivative assets and liabilities described above include derivative assets in a designated hedge accounting relationship of \$2.8 billion as at October 31, 2015, up from \$2.0 billion as at October 31, 2014, and derivative liabilities of \$2.0 billion as at October 31, 2015, up from \$837 million last year. These derivative assets and liabilities are included in our Structural Interest Rate Risk measure and other internal non-trading market risk measures. We use interest rate swaps to manage our AFS securities and structural interest rate risk, as described above. To the extent these swaps are considered effective hedges, changes in their fair value are recognized in other comprehensive income. The interest rate risk for the designated cash flow hedges, measured as the change in the fair value of the derivatives for a one basis point parallel increase in yields, was \$5.5 million as of October 31, 2015.

Interest rate swaps are also used to hedge changes in the fair value of certain fixed-rate instruments. Changes in fair value of the interest rate swaps and the hedged instruments that are related to interest rate movements are reflected in income.

We also use foreign exchange derivatives to manage our exposure to equity investments in subsidiaries that are denominated in foreign currencies, particularly the U.S. dollar and British pound. Changes in the fair value of these hedges and the cumulative translation adjustment related to our structural foreign exchange risk are reported in other comprehensive income.

#### Other non-trading derivatives

Derivatives including interest rate swaps and foreign exchange derivatives that are not in designated hedge accounting relationships are used to manage other non-trading exposures. These derivatives have been designated as fair value through profit and loss with changes in the fair value of these derivatives reflected in income. Derivative assets of \$3.6 billion as at October 31, 2015 on these trades were up from \$1.4 billion as at October 31, 2014, and derivative liabilities of \$2.5 billion as at October 31, 2015 were up from \$1.0 billion last year.

# Non-trading foreign exchange rate risk

Foreign exchange rate risk is the potential adverse impact on earnings and economic value due to changes in foreign currency rates. Our revenue, expenses and income denominated in currencies other than the Canadian dollar are subject to fluctuations as a result of changes in the value of the average Canadian dollar relative to the average value of those currencies. Our most significant exposure is to the U.S. dollar, due to our level of operations in the U.S. and other activities conducted in U.S. dollars. Other significant exposures are to the British pound and the Euro, due to our activities conducted internationally in these currencies. A strengthening or weakening of the Canadian dollar compared to the U.S. dollar, British pound and the Euro could reduce or increase, as applicable, the translated value of our foreign currency denominated revenue, expenses and earnings and could have a significant effect on the results of our operations. We are also exposed to foreign exchange rate risk arising from our investments in foreign operations. For un-hedged equity investments, when the Canadian dollar appreciates against other currencies, the unrealized translation losses on net foreign investments decreases our shareholders' equity through the other components of equity and decreases the translated value of the RWA of the foreign currency-denominated asset. The reverse is true when the Canadian dollar depreciates against other currencies. Consequently, we consider these impacts in selecting an appropriate level of our investments in foreign operations to be hedged.

Our overall trading and non-trading market risk objectives, policies and methodologies have not changed significantly from 2014.

## Linkage of market risk to selected balance sheet items

The following table provides the linkages between selected balance sheet items with positions included in our trading market risk and non-trading market risk disclosures, which illustrates how we manage market risk for our assets and liabilities through different risk measures.

Linkage of market risk to selected balance sheet item	S						Table 59
				As	at C	october 31,	2015
				Market risk	me	asure	
	Ва	alance sheet			No	on-traded	Non-traded risk
(Millions of Canadian dollars)		amount	Tra	ded risk (1)		risk (2)	primary risk sensitivity
Assets subject to market risk							
Cash and due from banks (3)	\$	12,452	\$	5,720	\$	6,732	Interest rate
Interest-bearing deposits with banks (4)		22,690		15,764		6,926	Interest rate
Securities		,		.,		,,,	
Trading (5)		158,703		151,420		7,283	Interest rate, credit spread
Available-for-sale (6)		56,805		_		56,805	Interest rate, credit spread, equity
Assets purchased under reverse repurchase		ŕ				ŕ	, , , ,
agreements and securities borrowed (7)		174,723		174,594		129	Interest rate
Loans		ŕ					
Retail (8)		348,183		16,337		331,846	Interest rate
Wholesale (9)		126,069		140		125,929	Interest rate
Allowance for loan losses		(2,029)		_		(2,029)	Interest rate
Segregated fund net assets (10)		830		_		830	Interest rate
Derivatives		105,626		99,233		6,393	Interest rate, foreign exchange
Other assets (11)		64,082		24,578		39,504	Interest rate
Assets not subject to market risk (12)		6,074		·			
Total assets	\$	1,074,208	\$	487,786	\$	580,348	
Liabilities subject to market risk							
Deposits (13)	\$	697,227	\$	151,776	\$	545,451	Interest rate
Segregated fund liabilities (14)		830		-		830	Interest rate
Other		47.650		47.650			
Obligations related to securities sold short		47,658		47,658		-	
Obligations related to assets sold under repurchase		02 200		83,165		123	Interest rate
agreements and securities loaned (15) Derivatives		83,288		•		_	
Other liabilities (16)		107,860 58,184		103,348 19,757		4,512	Interest rate, foreign exchange Interest rate
Subordinated debentures		7,362		19,/5/		38,427 7,362	Interest rate
Liabilities not subject to market risk (17)		7,362 7,855		_		7,302	interestrate
Total liabilities	\$	1,010,264	\$	405,704	\$	596,705	
Total equity	\$	63,944	•		•	,	
Total liabilities and equity	Ś	1,074,208					
(1) Traded viels includes D/TDI monitions whose various time and less	_ •	_,0,1,200			514	D C) / D   I C	soon tooting are upped as viels controls for

- (1) Traded risk includes FVTPL positions whose revaluation gains and losses are reported in revenue. Market risk measures of VaR, SVaR and Stress testing are used as risk controls for traded risk.
- (2) Non-traded risk includes positions used in the management of the SIRR and other non-trading portfolios. Other material non-trading portfolios include positions from our Insurance business and AFS securities not included in SIRR.

The following footnotes provide additional information on the Non-traded risk amounts:

- (3) Cash and due from banks includes \$5,829 million included in SIRR. An additional \$903 million is included in other risk controls.
- (4) Interest-bearing deposits with banks of \$6,926 million are included in SIRR.
- (5) Trading securities include \$7,283 million in securities used in the management of the SIRR of RBC Insurance, which is not included in our disclosed SIRR measure.
- (6) Includes available-for-sale securities of \$48,164 million and held-to-maturity securities of \$8,641 million. \$43,528 million of the total securities are included in SIRR. An additional \$1,917 million are held by our insurance businesses that do not contribute to our disclosed SIRR measures. The remaining \$11,360 million are captured in other internal non-trading market risk reporting.
- 7) Assets purchased under reverse repurchase agreements include \$129 million reflected in SIRR.
- (8) Retail loans include \$331,846 million reflected in SIRR.
- 9) Wholesale loans include \$124,701 million reflected in SIRR. An additional \$1,228 million is used in the management of the SIRR of RBC Insurance.
- (10) Investments for the account of segregated fund holders are included in the management of the SIRR of RBC Insurance.
- (11) Other assets include \$36,728 million reflected in SIRR. An additional \$2,776 million is used in the management of the SIRR of RBC Insurance.
- (12) Assets not subject to market risk include \$6,074 million of physical and other assets.
- (13) Deposits include \$545,451 million reflected in SIRR.
- (14) Insurance and investment contracts for the account of segregated fund holders are included in the management of the SIRR of RBC Insurance.
- (15) Obligations related to assets sold under repurchase agreements include \$123 million reflected in SIRR.
- (16) Other liabilities include \$28,408 million used in the management of the SIRR of RBC Insurance, and \$10,019 million contribute to our SIRR measure.
- (17) Liabilities not subject to market risk include \$7,855 million of payroll related and other liabilities.

				As	at October 31,	2014
		_		Market	risk measure	
	Bal	ance sheet			Non-traded	Non-traded risk
(Millions of Canadian dollars)		amount	Tra	ded risk (1)	risk (2)	primary risk sensitivity
Assets subject to market risk						
Cash and due from banks (3)	\$	17,421	\$	10,840	\$ 6,581	Interest rate
Interest-bearing deposits with banks (4)		8,399		5,642	2,757	Interest rate
Securities						
Trading (5)		151,380		144,607	6,773	Interest rate, credit spread
Available-for-sale (6)		47,768		_	47,768	Interest rate, credit spread, equity
Assets purchased under reverse repurchase						
agreements and securities borrowed (7)		135,580		135,444	136	Interest rate
Loans						
Retail (8)		334,269		16,614	317,655	Interest rate
Wholesale (9)		102,954		427	102,527	Interest rate
Allowance for loan losses		(1,994)		_	(1,994)	Interest rate
Segregated fund net assets (10)		675		_	675	Interest rate
Derivatives		87,402		83,981	3,421	Interest rate, foreign exchange
Other assets (11)		49,878		14,098	35,780	Interest rate
Assets not subject to market risk (12)		6,818				
Total assets	\$	940,550	\$	411,653	\$ 522,079	
Liabilities subject to market risk						
Deposits (13)	\$	614,100	\$	116,348	\$ 497,752	Interest rate
Segregated fund liabilities (14)		675		´ –	675	Interest rate
Other						
Obligations related to securities sold short		50,345		50,345	_	
Obligations related to assets sold under repurchase						
agreements and securities loaned (15)		64,331		64,210	121	Interest rate
Derivatives		88,982		87,145	1,837	Interest rate, foreign exchange
Other liabilities (16)		51,190		14,756	36,434	Interest rate
Subordinated debentures		7,859		_	7,859	Interest rate
Liabilities not subject to market risk (17)		8,565			•	
Total liabilities	\$	886,047	\$	332,804	\$ 544,678	
Total equity	\$	54,503				
Total liabilities and equity	\$	940,550				

- (1) Traded risk includes FVTPL positions whose revaluation gains and losses are reported in revenue. Market risk measures of VaR, SVaR and Stress testing are used as risk controls for traded
- (2) Non-traded risk includes positions used in the management of the SIRR and other non-trading portfolios. Other material non-trading portfolios include positions from our Insurance business and AFS securities not included in SIRR.

The following footnotes provide additional information on the Non-traded risk amounts:

- (3) Cash and due from banks includes \$5,494 million included in SIRR. An additional \$1,087 million is included in other risk controls.
- (4) Interest-bearing deposits with banks of \$2,757 million are included in SIRR.
- (5) Trading securities include \$6,761 million in securities used in the management of the SIRR of RBC Insurance, which is not included in our disclosed SIRR measure.
- (6) Available-for-sale securities of \$44,403 million are included in SIRR. An additional \$3,365 million are held by our insurance businesses that do not contribute to our disclosed SIRR measures and certain legacy assets.
- (7) Assets purchased under reverse repurchase agreements include \$136 million reflected in SIRR.
- (8) Retail loans include \$317,655 million reflected in SIRR.
- (9) Wholesale loans include \$101,364 million reflected in SIRR. An additional \$1,163 million is used in the management of the SIRR of RBC Insurance.
- (10) Investments for the account of segregated fund holders are included in the management of the SIRR of RBC Insurance.
- (11) Other assets include \$33.309 million reflected in SIRR. An additional \$2,471 million is used in the management of the SIRR of RBC Insurance.
- (12) Assets not subject to market risk include \$6,818 million of physical and other assets.
- (13) Deposits include \$497,747 million reflected in SIRR.
- (14) Insurance and investment contracts for the account of segregated fund holders are included in the management of the SIRR of RBC Insurance.
- (15) Obligations related to assets sold under repurchase agreements include \$121 million reflected in SIRR.
- (16) Other liabilities include \$9,324 million used in the management of the SIRR of RBC Insurance, and \$27,110 million contribute to our SIRR measure.
- (17) Liabilities not subject to market risk include \$8,565 million of payroll related and other liabilities.

# Liquidity and funding risk

Liquidity and funding risk (liquidity risk) is the risk that we may be unable to generate sufficient cash or its equivalents in a timely and costeffective manner to meet our commitments as they come due. Liquidity risk arises from mismatches in the timing and value of on-balance
sheet and off-balance sheet cash flows that result from banking activities.

Our liquidity profile is structured to ensure that we have sufficient liquidity to satisfy our current and prospective commitments in normal business conditions and in stressed liquidity environments. To achieve these goals, we operate under a comprehensive Liquidity Risk Management Framework (LRMF) and employ several liquidity risk mitigation strategies that include:

- An appropriate balance between the level of exposure allowed under our risk appetite and the cost of risk mitigation;
- Broad funding access, including preserving and promoting a reliable base of core client deposits, ongoing access to diversified sources
  of wholesale funding and demonstrated capacities to monetize specific asset classes;
- A comprehensive enterprise-wide liquidity stress testing program, contingency planning and status monitoring process that is supported by unencumbered marketable securities;
- Timely and granular risk measurement information;
- Transparent liquidity transfer pricing and cost allocation; and,
- A rigorous first and second line of defense governance model.

Our liquidity management policies, practices and processes reinforce these risk mitigation strategies. In managing liquidity risk, we favour a centralized management approach to the extent possible given the various considerations outlined in this section.

Our liquidity risk objectives, policies and methodologies are regularly reviewed and modified to reflect changing market conditions and business mix, to align with local regulatory developments and to position ourselves for the phasing in of Basel III regulatory liquidity standards. We continue to maintain liquidity and funding that is appropriate for the execution of our strategy. Liquidity risk remains well within our risk appetite.

### Regulatory environment

We continue to monitor and, as appropriate, modify our risk policies, practices and processes to align with regulatory developments and to position ourselves for prospective implementation of regulatory reforms in the jurisdictions we operate. In May 2014, OSFI issued the final version of the "Liquidity Adequacy Requirements (LAR)" guideline. OSFI's LAR guideline converts the Basel Committee on Banking Supervision's (BCBS) liquidity requirements, including the Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) liquidity metrics together with monitoring tools, into OSFI guidance and formalizes the use of the OSFI-designed Net Cumulative Cash Flow (NCCF) as a supervisory monitoring tool. Consistent with these requirements, we are submitting monthly LCR and NCCF reports and quarterly NSFR results to OSFI as well as Quantitative Impact Study reports on LCR and NSFR for OSFI and BCBS twice a year.

In August 2014, the Government of Canada's Department of Finance released its bail-in consultation paper "Taxpayer Protection and Bank Recapitalization Regime". Bail-in regimes are being implemented in a number of jurisdictions following the 2008 financial crisis in an effort to limit taxpayer exposure to potential losses of a failing institution and ensure the institution's shareholders and creditors remain responsible for bearing such losses. The proposed Canadian regime applies only to domestic systemically important banks (D-SIBs) and focuses on a specific range of liabilities, which excludes deposits. In its April 21, 2015 Federal Budget announcement, the Government of Canada confirmed its intention to move forward with the Taxpayer Protection and Bank Recapitalization Regime, although no firm timeline was provided. For further details, refer to the Legal and regulatory environment risk section.

In October 2014, the BCBS issued the final standard for the NSFR and banks are required to meet the minimum standard by January 1, 2018. The final "Net stable funding ratio disclosure standard" was issued by the BCBS in June 2015 and banks will be required to comply from the date of the first reporting period after January 1, 2018.

## Risk measurement

Liquidity risk is measured by applying scenario based assumptions against our assets and liabilities and off-balance sheet commitments to derive expected cash flow profiles over varying time horizons. For instance, government bonds can be quickly and reliably monetized to generate cash inflow prior to their contractual maturity, and similarly, relationship demand deposits can be deemed as having little short-term cash outflow although having the contractual right to redeem on demand. Risk methodologies and underlying assumptions such as these are periodically reviewed and validated to ensure alignment with our operating environment, expected economic and market conditions, rating agency preferences, regulatory requirements and accepted practices.

To control liquidity risk within our liquidity risk appetite, we set limits on various metrics reflecting a range of time horizons and severity of stress conditions. Our liquidity risk measurement and control activities are divided into three categories as follows:

# Structural (longer-term) liquidity risk

We use an internal metric, derived from the cash capital methodology, which focuses on the structural alignment between long-term illiquid assets and longer-term funding sourced from wholesale investors and core relationship deposits. This metric informs our secured and unsecured wholesale term funding strategy.

## Tactical (shorter-term) liquidity risk

We use net cash flow limits in conjunction with stress testing to contain risk within the risk appetite at branch, subsidiary and currency levels. Net cash flow positions are derived from the application of internally generated risk assumptions and parameters to known and anticipated cash flows for all material unencumbered assets, liabilities and off-balance sheet activities. Encumbered assets are not considered a source of available liquidity. We also control tactical liquidity by adhering to group-wide and unit-specific prescribed regulatory standards, such as LCR.

## Contingency liquidity risk

Contingency liquidity risk planning assesses the impact of and our intended responses to sudden stressful events. Our Liquidity Contingency Plan, maintained and administered by Corporate Treasury, guides our actions and responses to liquidity crises. This plan establishes a Liquidity Crisis Team, consisting of senior representatives with relevant subject matter expertise from key business segments and Corporate Support. This team contributes to the development of stress tests and funding plans and meets regularly to assess our liquidity status, conduct stress tests and review liquidity contingency preparedness.

Our stress tests, which include elements of scenario and sensitivity analyses, measure our prospective exposure to global, country-specific and RBC-specific events over a period of several weeks. Different levels of severity are considered for each type of crisis with some scenarios reflecting multiple notch downgrades to our credit ratings.

The contingency liquidity risk planning process informs requirements for our earmarked contingent unencumbered liquid asset pools and identifies contingent funding needs (e.g. draws on committed credit and liquidity lines, demands for more collateral and deposit run-off) and sources (e.g. contingent liquid asset sales and incremental wholesale funding capacity) under various stress scenarios. As described in our Liquidity Contingency Plan, in a particularly acute short-term crisis or if a crisis was extended over a prolonged period, actions would be taken to supplement liquidity available from our earmarked contingency liquid asset pools by limiting cash and collateral outflows and by accessing new sources of liquidity and funding; for example, through sales of liquid assets and securitization and, in extraordinary circumstances, sales of core assets. As well, in light of our current credit ratings and well-developed market relationships and access, it is expected that even under extreme but plausible scenarios, we would continue to be able to access wholesale funding markets, albeit possibly at reduced overall capacity, higher costs and for shorter average maturities.

While we also have potential access to various normal course and emergency central bank lending facilities in Canada, the U.S. and Europe, such facilities are not considered a source of funding in our contingency planning for scenarios identified as extreme but plausible.

Our contingent liquid assets consist primarily of a diversified pool of highly rated and liquid marketable securities and include segregated portfolios (in both Canadian and U.S. dollars) of contingency liquidity assets to address potential on- and off-balance sheet liquidity exposures (such as deposit erosion, loan drawdowns and higher collateral demands), that have been sized through models we have developed or by the scenario analyses and stress tests we conduct periodically. These portfolios are subject to minimum asset quality levels and, as appropriate, other strict eligibility guidelines (e.g. maturity, diversification and eligibility for central bank advances) to maximize ready access to cash in emergencies. In addition to our pools of unencumbered contingent liquid assets, liquid securities held for daily management of short-term tactical cash management or other investment or trading activities, would also be available during times of crisis as sources of liquidity, either via outright sale or to obtain secured funding and meet pledging obligations.

### Risk profile

As at October 31, 2015, relationship-based deposits as internally defined, which are the primary source of funding for retail loans and mortgages, were \$422 billion or 51% of our total funding (October 31, 2014 – \$394 billion or 54%). Highly liquid assets were funded primarily by short-term wholesale funding that reflects the expected monetization period of these assets. Wholesale funding is comprised of unsecured short-term liabilities of \$110 billion and secured (repos and short sales) liabilities of \$149 billion, and represented 13% and 18% of total funding as at October 31, 2015, respectively (October 31, 2014 – \$74 billion and \$126 billion or 10% and 17% of total funding, respectively). Long-term wholesale funding is mostly used to fund less liquid wholesale assets. Additional quantitative information is provided in the Funding section below.

As at October 31, 2015, we held earmarked contingency liquidity assets of \$16 billion, of which \$10 billion was in U.S. currency and \$6 billion was in Canadian currency (October 31, 2014 – \$12 billion of which \$7 billion was in U.S. currency and \$5 billion was in Canadian currency). During the year ended October 31, 2015, we held on average \$13 billion, of which \$8 billion was in U.S. currency and \$5 billion was in Canadian currency (October 31, 2014 – \$12 billion of which \$7 billion was in U.S. currency and \$5 billion was in Canadian currency). We also held a derivatives pledging liquid asset buffer of US\$4 billion as at October 31, 2015 to mitigate the volatility of our net pledging requirements for derivatives trading (October 31, 2014 – US\$4 billion). This buffer averaged US\$4 billion during the year ended October 31, 2015 (October 31, 2014 – US\$4 billion). These assets are included in our high-quality liquid asset (HQLA) pool, which is discussed below.

## **Liquidity Coverage Ratio**

The Liquidity Coverage Ratio is a Basel III metric that measures the sufficiency of HQLA available to meet liquidity needs over a 30 day period in an acute stress scenario. The BCBS regulatory minimum coverage level for LCR is currently 60%, increasing each year to 100% by January 2019. In May 2014, OSFI released the final LAR guideline and adopted a minimum LCR requirement of 100% for Canadian banks, effective January 1, 2015.

In July 2014, OSFI released the final guideline on "Public Disclosure Requirements for Domestic Systemically Important Banks on Liquidity Coverage Ratio (LCR)", implementing without change the BCBS LCR Disclosure Standards. OSFI required Canadian banks to disclose the LCR beginning in the second quarter of 2015. LCR is disclosed using the standard Basel disclosure template and is calculated using the average of month-end positions during the quarter.

Liquidity coverage ratio common disclosure template (1)				Table 60
		А	s at	
	Octob			/ 31
	20	15	20	)15
(Millions of Canadian dollars, except percentage amounts)				
	Total unweighted value (average)		Total unweighted value (average)	Total weighted value (average)
High-quality liquid assets				
Total high-quality liquid assets (HQLA)		194,785		176,928
Cash outflows				
Retail deposits and deposits from small business customers, of which:				
(2)	180,831	13,856	175,522	13,368
Stable deposits (3)	60,399	1,813	59,784	1,794
Less stable deposits	120,432	12,043	115,738	11,574
Unsecured wholesale funding, of which:	217,592	97,305	212,854	94,770
Operational deposits (all counterparties) and deposits (4) in networks of cooperative banks		22.262	02.460	22,417
Non-operational deposits	97,255 101,632	23,342 55,258	93 <b>,</b> 469 105,075	58,043
Unsecured debt	18,705	18,705	14,310	14,310
	10,703		14,510	
Secured wholesale funding	105.606	26,709	172.240	26,428
Additional requirements, of which: Outflows related to derivative exposures and other collateral	195,694	51,288	173,249	40,123
requirements	43,709	17,747	31,333	8,433
Outflows related to loss of funding on debt products	4,893	4,893	4,828	4,828
Credit and liquidity facilities	147,092	28,648	137,088	26,862
Other contractual funding obligations (5)	28,056	28,056	29,652	29,652
Other contingent funding obligations (6)	433,181	6,224	426,680	6,325
Total cash outflows		223,438		210,666
Cash inflows				-
Secured lending (e.g. reverse repos)	119,274	32,982	114,680	31,963
Inflows from fully performing exposures	11,709	8,013	10,138	6,824
Other cash inflows	29,309	29,309	21,018	21,018
Total cash inflows		70,304		59,805
		Total adjusted		Total adjusted
		value		value
Total HQLA		194,785		176,928
Total net cash outflows		153,134		150,861
Liquidity coverage ratio		127%		117%
(a) Len Land Correction Deposit the		-=,,,		

- (1) LCR is calculated using OSFI LAR and BCBS liquidity coverage ratio requirements.
- (2) Excludes deposits with 0% cash outflow rates.
- (3) As defined by BCBS, stable deposits from retail and small business customers are deposits that are insured and are either held in transactional accounts or the bank has an established relationship with the client making the withdrawal unlikely.
- (4) Operational deposits from non-retail and non-small and medium-sized enterprise customers are deposits which clients need to keep with the bank in order to facilitate their access and ability to use payment and settlement systems primarily for clearing, custody and cash management activities.
- (5) Other contractual funding obligations primarily include outflows from unsettled securities trades and outflows from obligations related to securities sold short.
- (6) Other contingent funding obligations include outflows related to other off-balance sheet facilities that carry low LCR runoff factors (0% 5%).

We manage our LCR position within a target range that reflects management's liquidity risk tolerance and takes into account business mix, asset composition and funding capabilities. The range is subject to periodic review in light of changes to internal requirements and external developments.

We maintain HQLAs in major currencies with dependable market depth and breadth. Our treasury management practices ensure that the levels of HQLA are actively managed, including contingency and cash management liquid assets, to meet our target LCR objectives. Our Level 1 assets, as calculated according to OSFI LAR and the BCBS LCR requirements, represent 78% of total HQLA. These assets consist of cash, placements with central banks and highly rated securities issued or guaranteed by governments, central banks and supra-national entities.

LCR captures cash flows from on- and off-balance sheet activities that are either expected or could potentially occur within 30 days in an acute stress scenario. Cash outflows result from application of withdrawal and non-renewal factors to demand and term deposits which are differentiated by client type (wholesale, retail and small- and medium-sized enterprises). Cash outflows also arise from business activities that create contingent funding and collateral requirements, such as repo funding, derivatives, short sales of securities and the extension of credit and liquidity commitments to client. Cash inflows arise primarily from maturing secured loans, interbank loans and non-HQLA securities.

LCR does not reflect any market funding capacity that management believes would be available to the Bank in a stress situation. All maturing wholesale debt is assigned 100% outflow in the LCR calculation.

### 04 2015 vs. 03 2015

LCR of 127% increased from 117% in the prior quarter, primarily due to higher HQLA, and growth in client deposits and wholesale term funding.

# Liquidity reserve and asset encumbrance

As recommended by the Enhanced Disclosure Task Force (EDTF), the following tables provide summaries of our liquidity reserve and asset encumbrance. In both tables, unencumbered assets represent, for the most part, a ready source of funding that can be accessed quickly, when required. For the purpose of constructing the following tables, encumbered assets include: (i) bank-owned liquid assets that are either pledged as collateral (e.g. repo financing and derivative pledging) or not freely available due to regulatory or internal policy requirements (e.g. earmarked to satisfy mandatory reserve or local capital adequacy requirements and to maintain continuous access to payment and settlement systems);

(ii) securities received as collateral from securities financing and derivative transactions which have either been re-hypothecated where permissible (e.g. to obtain financing through repos or to cover securities sold short) or have no liquidity value since re-hypothecation is prohibited; and (iii) illiquid assets that have been securitized and sold into the market or that have been pledged as collateral in support of structured term funding vehicles. We do not include encumbered assets as a source of available liquidity in measuring liquidity risk. Unencumbered assets are the difference between total and encumbered assets from both on- and off-balance sheet sources.

## Liquidity reserve

In the liquidity reserve table, available liquid assets consist of on-balance sheet cash and securities holdings as well as securities received as collateral from securities financing (reverse repos and off-balance sheet collateral swaps) and derivative transactions and constitute the preferred source for quickly accessing liquidity. The other component of our liquidity reserve consists primarily of uncommitted and undrawn central bank credit facilities that could be accessed under exceptional circumstances provided certain pre-conditions could be met and where advances could be supported by eligible assets (e.g. certain unencumbered loans) not included in the liquid assets category.

Liquidity reserve (1)								Table 61
			As at	Oct	ober 31, 201	5		
(Millions of Canadian dollars)	 nk-owned uid assets	ã	ecurities received as collateral from curities financing and derivative transactions		Total liquid assets		ncumbered quid assets	encumbered liquid assets
Cash and holding at central banks	\$ 25,075	\$	-	\$	25,075	\$	1,719	\$ 23,356
Deposits in other banks available overnight Securities issued or guaranteed by sovereigns, central	2,298		_		2,298		1	2,297
banks or multilateral development banks (2), (3)	257,338		21,216		278,554		127,702	150,852
Other (2)	142,713		31,751		174,464		80,349	94,115
Liquidity assets eligible at central banks (not included	63				63			(2
above) (4) Undrawn credit lines granted by central banks (5)	11,844		_		11,844		_	63 11,844
Other assets eligible as collateral for discount (6)	128,401		_		128,401		_	128,401
Other liquid assets (7)	21,675		-		21,675		21,675	_
Total liquid assets	\$ 589,407	\$	52,967	\$	642,374	\$	231,446	\$ 410,928

		As at	Oc	tober 31, 201	4			
(Millions of Canadian dollars)	 ank-owned uid assets	ecurities received as collateral from curities financing and derivative transactions		Total liquid assets		Encumbered iquid assets	U	nencumbered liquid assets
Cash and holding at central banks	\$ 18,656	\$ _	\$	18,656	\$	1,054	\$	17,602
Deposits in other banks available overnight	3,855	-		3,855		333		3,522
Securities issued or guaranteed by sovereigns, central								
banks or multilateral development banks (2), (3)	204,409	16,626		221,035		104,335		116,700
Other (2)	112,878	21,346		134,224		59,345		74,879
Liquidity assets eligible at central banks (not included								
above) (4)	62	_		62		_		62
Undrawn credit lines granted by central banks (5)	8,372	_		8,372		_		8,372
Other assets eligible as collateral for discount (6)	125,627	_		125,627		_		125,627
Other liquid assets (7)	11,887	_		11,887		11,887		_
Total liquid assets	\$ 485,746	\$ 37,972	\$	523,718	\$	176,954	\$	346,764

	_		As	at	
		(	October 31		October 31
(Millions of Canadian dollars)			2015		2014
Royal Bank of Canada		\$	252,052	\$	221,007
Foreign branches			64,684		47,570
Subsidiaries			94,192		78,187
Total unencumbered liquid assets		\$	410,928	\$	346,764

- Information is provided from an enterprise-wide perspective and amounts shown are based on face value. In managing liquidity risk, we consider legal, regulatory, tax and other constraints that may impede transferability of liquidity among RBC units.
- The Bank-owned liquid assets amount includes securities owned outright by the Bank or acquired via on-balance sheet securities finance transactions.
- Includes liquid securities issued by provincial governments and U.S. government sponsored entities working under U.S. Federal government's conservatorship (e.g. Federal National Mortgage Association and Federal Home Loan Mortgage Corporation).
- Includes Auction Rate Securities.
- Includes loans that qualify as eligible collateral for the discount window facility available to us at the Federal Reserve Bank of New York. Amounts are face value and would be subject to collateral margin requirements applied by the Federal Reserve Bank to determine collateral value/borrowing capacity. Access to the discount window borrowing program is conditional on meeting requirements set by the Federal Reserve Bank and borrowings are typically expected to be infrequent and due to uncommon occurrences requiring temporary accommodation.
- Represents our unencumbered Canadian dollar non-mortgage loan book (at face value) that could, subject to satisfying conditions precedent to borrowing and application of prescribed collateral margin requirements, be pledged to the Bank of Canada for advances under its Emergency Lending Assistance (ELA) program. ELA and other central bank facilities are not considered sources of available liquidity in our normal liquidity risk profile but could in extraordinary circumstances, where normal market liquidity is seriously impaired, allow us and other banks to monetize assets eligible as central bank collateral to meet requirements and mitigate further market liquidity disruption.
- Represents pledges related to OTC and exchange-traded derivative transactions.

#### 2015 vs. 2014

Total liquid assets increased \$119 billion or 23%, reflecting growth in our balance sheet, mainly due to an increase in reverse repostyle transactions and securities lending, as well as the impact of foreign exchange translation due to the weaker Canadian dollar.

## Asset encumbrance

The Asset encumbrance table provides a comprehensive view of the assets available to the Bank, not just the liquidity reserve, and identifies assets already pledged as well as those available for use as collateral (including unencumbered assets from the Liquidity reserve table) for secured funding purposes. Less liquid assets such as mortgages and credit card receivables can in part be monetized although require more lead time relative to liquid assets. As at October 31, 2015, our assets available as collateral comprised 64% of our total liquid assets.

Asset encumbrance (1) Table 62

					As a	at				
			October 31, 2	2015						
	Encumb	ered	Unencu	mbered	_	En	cumbered	Unencu	_	
(44)	Pledged as	O4h (a)	Available as	Oth (1)	T-4-1 (c)	Pledged as	O41 (0)	Available as	Oth (1)	T-+-1 (5)
(Millions of Canadian dollars)	collateral	Other (2)	collateral (3)	Other (4)	Total (5)	collateral	Other (2)	collateral (3)	Other (4)	Total (5)
Cash and due from banks	\$ -	\$1,719	\$ 10,733	\$ -	\$ 12,452	\$ 243	\$1,054	\$ 15,839	\$ 285	\$ 17,421
Interest-bearing deposits										
with banks	1	-	22,689	-	22,690	90	-	8,309	_	8,399
Securities										
Trading	66,752	-	90,551	1,400	158,703	64,467	_	85,698	1,215	151,380
Available-for-sale	7,800	669	45,548	2,788	56,805	7,781	57	37,802	2,128	47,768
Assets purchased under										
reverse repurchase										
agreements and										
securities borrowed	148,117	_	89,929	18,398	256,444	111,056	_	68,044	8,432	187,532
Loans										
Retail										
Mortgage securities (6)	35,889	_	33,921	_	69,810	37,441	_	29,042	_	66,483
Mortgage loans (6)	36,422	_	_	127,743	164,165	26,589	_	_	126,185	152,774
Non-mortgage loans	8,314	_	100,040	5,854	114,208	8,915	_	97,223	8,874	115,012
Wholesale	3,376	_	40,867	81,826	126,069	_	_	36,777	66,177	102,954
Allowance for loan losses	_	_	_	(2,029)	(2,029)	_	_	_	(1,994)	(1,994)
Segregated fund net assets	-	_	_	830	830	_	_	_	675	675
Other – Derivatives	_	_	_	105,626	105,626	_	_	_	87,402	87,402
– Others (7)	22,286	-	-	47,870	70,156	11,887		-	44,809	56,696
Total assets	\$328,957	\$2,388	\$ 434,278	\$390,306	\$1,155,929	\$268,469	\$1,111	\$ 378,734	\$344,188	\$992,502

<sup>(1)</sup> Information is provided from an enterprise-wide perspective and amounts shown are based on face value. In managing liquidity risk, we consider legal, regulatory, tax and other constraints that may impede transferability of liquidity among RBC units.

<sup>(2)</sup> Includes assets restricted from use to generate secured funding due to legal or other constraints.

<sup>(3)</sup> Includes loans that could be used to collateralize central bank advances. Our unencumbered Canadian dollar non-mortgage loan book (at face value) could, subject to satisfying conditions precedent to borrowing and application of prescribed collateral margin requirements, be pledged to the Bank of Canada for advances under its ELA program. We also lodge loans that qualify as eligible collateral for the discount window facility available to us at the Federal Reserve Bank of New York. ELA and other central bank facilities are not considered sources of available liquidity in our normal liquidity risk profile but could in extraordinary circumstances, where normal market liquidity is seriously disrupted, allow us and other banks to monetize assets eligible as central bank collateral to meet requirements and mitigate market liquidity dislocations.

<sup>(4)</sup> Other unencumbered assets are not subject to any restrictions on their use to secure funding or as collateral but would not be considered readily available since they may not be acceptable at central banks or for other lending programs.

<sup>(5)</sup> Includes bank-owned liquid assets and securities received as collateral from off-balance sheet securities financing and derivative transactions.

<sup>(6)</sup> Amounts have been revised from those previously disclosed.

<sup>(7)</sup> The Pledged as collateral amounts relate to OTC and exchange traded derivative transactions.

Other sources of liquidity that could be available to mitigate stressed conditions include: (i) our unused wholesale funding capacity, which is regularly assessed using an established methodology that is periodically reviewed and, as necessary, revised, and (ii) central bank borrowing facilities if, in extraordinary circumstances, market sources were not sufficient to allow us to monetize our assets available as collateral to meet our requirements (e.g. Bank of Canada, Federal Reserve Bank, Bank of England, and Bank of France).

#### Risk control

The Board of Directors annually approves the delegation of liquidity risk authorities to senior management. The Risk Committee of the Board annually approves the LRMF and the Pledging Policy and is responsible for their oversight. The Board of Directors, the Risk Committee, GRC and ALCO review, on a regular basis, reporting on our enterprise-wide liquidity position and status. The GRC, the Policy Review Committee (PRC) and/or ALCO also review liquidity documents prepared for the Board of Directors or its committees.

The PRC under GRM annually approves the Liquidity Risk Policy (LRP), which establishes minimum risk control elements in accordance with the Board-approved risk appetite and LRMF.

The ALCO annually approves the Liquidity Contingency Plan and provides strategic direction and oversight to Corporate Treasury, other functions, and business segments on the management of liquidity.

The LRMF and LRP are supported by operational, desk and product-level policies that implement risk control elements, such as parameters, methodologies, management limits and authorities that govern the measurement and management of liquidity. Stress testing is also employed to assess the robustness of the control framework and inform liquidity contingency plans.

# **Funding**

## Funding strategy

Core funding, comprising capital, longer-term wholesale liabilities and a diversified pool of personal and, to a lesser extent, commercial and institutional deposits, is the foundation of our structural liquidity position.

## Deposit profile

During 2015, we continued to focus on building our core deposit base. Our relationship-based deposits, including our personal deposit franchise and our commercial and institutional client groups, maintain balances with relatively low volatility profiles and constitute our principal source of reliable funding. Reflecting deposit insurance and at times, exclusive relationships with us, these balances represent a highly stable source of core deposits in most circumstances as they are typically less reactive to market developments than those from transactional lenders and investors. Core deposits consist of our own statistically derived liquidity adjusted estimates of the highly stable portions of our relationship-based balances (demand, notice and fixed-term) together with wholesale funds maturing beyond one year and as at October 31, 2015 represented 64% of our total deposits (2014 – 69%). Over the past year, core deposit balances grew by approximately \$28 billion or 7%. This increase was mainly attributable to growth in relationship-based personal and business and commercial deposits of \$21 billion, of which \$9 billion is due to changes in foreign exchange rates, and to a lesser degree by issuance of longer-term wholesale funding. For further details on the gross dollar amounts of our relationship-based deposits and our wholesale funding maturity schedule, refer to the Risk profile section and the following Composition of wholesale funding table, respectively.

## Long-term debt issuance

During 2015, we continued to experience more favourable unsecured wholesale funding access and pricing compared to many of our global peers. As demonstrated in the following table, we also continued to expand our unsecured long-term funding base by selectively issuing, either directly or through our subsidiaries, \$29 billion of term funding in various currencies and markets. Total unsecured long-term funding outstanding increased by \$20 billion.

We primarily use residential mortgage and credit card securitization programs as alternative sources of funding and for liquidity and asset/liability management purposes. Our total secured long-term funding includes outstanding mortgage-backed securities (MBS) sold, covered bonds that are collateralized with residential mortgages, and securities backed by credit card and auto receivables.

Compared to 2014, our outstanding MBS sold decreased \$642 million. Our covered bonds and securitized credit card receivables increased \$10.7 billion and \$556 million, respectively, while auto receivables decreased \$408 million. Notes backed by auto receivables were fully repaid as at October 31, 2015.

For further details, refer to the Off-balance sheet arrangements section.

Long-term funding sources*				Table 63
		As	at	
(Attition of Constitution)	0	ctober 31 2015	C	October 31 2014
(Millions of Canadian dollars) Unsecured long-term funding	Ś	102,081	\$	82,033
Secured long-term funding	Ş	68,228	Ψ	57,996
Commercial mortgage-backed securities sold		1,080		1,330
Subordinated debentures		7,227		7,832
	\$	178,616	\$	149,191

<sup>\*</sup> This table represents an integral part of our 2015 Annual Consolidated Financial Statements.

Our wholesale funding activities are well-diversified by geography, investor segment, instrument, currency, structure and maturity. We maintain an ongoing presence in different funding markets, which allows us to continuously monitor market developments and trends, identify opportunities and risks, and take appropriate and timely actions. We operate longer-term debt issuance registered programs. The following table summarizes these programs with their authorized limits by geography.

Programs by geography		Table 64
Canada	U.S.	Europe/Asia
Canadian Shelf – \$15 billion	<ul> <li>SEC Registered Medium Term Note Program – US\$40 billion</li> </ul>	European Debt Issuance Program- US\$40 billion
	<ul> <li>SEC Registered Covered Bond Program – US\$15 billion (1)</li> </ul>	<ul> <li>Global Covered Bond Program–</li> <li>€32 billion</li> </ul>
		<ul> <li>Japanese Issuance Programs – ¥1 trillion</li> </ul>

<sup>(1)</sup> Subject to the €32 billion Global Covered Bond Program limit.

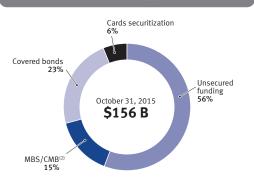
We also raise long-term funding using Canadian Deposit Notes, Canadian NHA MBS, Canada Mortgage Bonds, credit card receivable-backed securities, Kangaroo Bonds (issued in the Australian domestic market by foreign firms) and Yankee Certificates of Deposit (issued in the U.S. domestic market by foreign firms). We continuously evaluate expansion into new markets and untapped investor segments against relative issuance costs since diversification expands our wholesale funding flexibility and minimizes funding concentration and dependency, and generally reduces financing costs. As presented in the following charts, our current long-term debt profile is well diversified by currency as well as by type of long-term funding products. Maintaining competitive credit ratings is also critical to cost-effective funding.





(1) Based on original term to maturity greater than 1 year.

## Long-term debt(1) – funding mix by product



- (1) Based on original term to maturity greater than 1 year.
- (2) Mortgage-backed securities and Canada Mortgage Bonds.

The following table provides our composition of wholesale funding based on remaining term to maturity and represents our enhanced disclosure in response to EDTF recommendations.

Composition of wholesale funding (1)  Table													
		As at October 31, 2015											
							Less than		2 years				
	Les	s than 1	1	to 3	3 to 6	6 to 12	1 year	1 year to	and				
(Millions of Canadian dollars)		month	mo	nths	months	months	sub-total	2 years	greater		Total		
Deposits from banks (2)	\$	5,107	\$	62	\$ 13	\$ 30	\$ 5,212	\$ -	\$ -	\$	5,212		
Certificates of deposit and commercial paper		9,355	9,	,648	18,591	10,071	47,665	451	207		48,323		
Asset-backed commercial paper (3)		883	2,	,317	6,989	1,572	11,761	_	_		11,761		
Senior unsecured medium-term notes (4)		944	6,	,403	4,165	11,348	22,860	17,670	42,520		83,050		
Senior unsecured structured notes (5)		151		535	376	577	1,639	679	6,070		8,388		
Mortgage securitization		41	1,	,088	673	2,139	3,941	2,656	16,049		22,646		
Covered bonds/asset-backed securities (6)		-	1,	,490	509	4,799	6,798	5,999	28,707		41,504		
Subordinated liabilities		1,500		-	_	_	1,500	108	5,619		7,227		
Other (7)		4,126	3,	,283	252	1,318	8,979	12	4,408		13,399		
Total	\$	22,107	\$ 24,	,826	\$ 31,568	\$ 31,854	\$110,355	\$ 27,575	\$103,580	\$ 2	41,510		
Of which:													
– Secured	\$	4,952	\$ 7,	,035	\$ 8,171	\$ 8,510	\$ 28,668	\$ 8,655	\$ 44,756	\$	82,079		
- Unsecured		17,155	17,	,791	23,397	23,344	81,687	18,920	58,824	1	59,431		

						As at Octob	er 31, 2014			
(Millions of Canadian dollars)	Les	s than 1 month	r	1 to 3	3 to 6 months	6 to 12 months	Less than 1 year sub-total	1 year to 2 years	2 years and greater	Total
Deposits from banks (2)	\$	3,034	\$	277	\$ 11	\$ 19	\$ 3,341	\$ -	\$ -	\$ 3,341
Certificates of deposit and commercial paper Asset-backed commercial paper (3)		859 518		4,411 1,320	10,880 1,835	12,873 4,114	29,023 7,787	2,746 -	_	31,769 7,787
Senior unsecured medium-term notes (4) Senior unsecured structured notes (5)		592 336		4,573 578	3,341 458	3,970 1,058	12,476 2,430	16,809 597	38,254 4,729	67,539 7,756
Mortgage securitization		58		699	950	1,435	3,142	3,751	16,395	23,288
Covered bonds/asset-backed securities (6) Subordinated liabilities		761 200		22 -	2,391 -	2,635 1,500	5,809 1,700	6,934 1,500	20,246 4,632	32,989 7,832
Other (7)		3,203		51	596	1,111	4,961	42	3,963	8,966
Total	\$	9,561	\$ 1	11,931	\$ 20,462	\$ 28,715	\$ 70,669	\$ 32,379	\$ 88,219	\$ 191,267
Of which:										
<ul><li>Secured</li><li>Unsecured</li></ul>	\$	4,455 5,106	\$	2,041 9,890	\$ 5,176 15,286	\$ 8,184 20,531	\$ 19,856 50,813	\$ 10,685 21,694	\$ 36,641 51,578	\$ 67,182 124,085

<sup>(1)</sup> Excludes bankers' acceptances

## 2015 vs. 2014

Wholesale funding increased \$50.2 billion or 26%. During the year, we issued certificates of deposit and commercial paper, unsecured medium-term notes, and covered bonds in various currencies and markets. The impact of foreign exchange translation as a result of the weaker Canadian dollar also contributed to the increase in wholesale funding.

<sup>(2)</sup> Only includes deposits raised by treasury. Excludes deposits associated with services we provide to these banks (e.g. custody, cash management).

<sup>(3)</sup> Only includes consolidated liabilities, including our collateralized commercial paper program.

<sup>(4)</sup> Includes deposit notes

<sup>(5)</sup> Includes notes where the payout is tied to movements in foreign exchange, commodities and equities.

<sup>6)</sup> Includes credit card, auto and mortgage loans.

<sup>(7)</sup> Includes tender option bonds (secured) of \$6,088 million (October 31, 2014 – \$3,118 million), bearer deposit notes (unsecured) of \$3,186 million (October 31, 2014 – \$2,215 million) and other long-term structured deposits (unsecured) of \$4,125 million (October 31, 2014 – \$3,633 million).

# Contractual maturities of financial assets, financial liabilities and off-balance sheet items

The following tables provide remaining contractual maturity profiles of all our assets, liabilities, and off-balance sheet items at their carrying value (e.g. amortized cost or fair value) at the balance sheet date and have been enhanced in response to EDTF recommendations. Off-balance sheet items are allocated based on the expiry date of the contract.

Details of contractual maturities and commitments to extend funds are a source of information for the management of liquidity risk. Among other purposes, these details form a basis for modelling a behavioural balance sheet with effective maturities to calculate liquidity risk measures. For further details, refer to the Risk measurement section.

Contractual maturities of	Contractual maturities of financial assets, financial liabilities and off-balance sheet items													
	As at October 31, 2015													
									With no					
	Less than	1 to 3	3 to 6	6 to 9	9 to 12	1 year	2 years	5 years	specific					
(Millions of Canadian dollars)	1 month	months	months	months	months	to 2 years	to 5 years	and greater	maturity	Total				
Assets														
Cash and deposits with banks	\$ 31,355	\$ 56	\$ 17	\$ 530	s _	\$ -	\$ -	\$ -	\$ 3,184	\$ 35,142				
Securities	7 71,777	<b>3</b> 30	J 1/	<b>3</b> 330	•	•	7	7	7 5,104	\$ 55,142				
Trading (1)	103,718	21	26	77	51	188	552	5,580	48,490	158,703				
Available-for-sale	2,947	3,682	1,345	3,259	988	4,778	20,154	17,802	1,850	56,805				
Assets purchased under reverse repurchase														
agreements and														
securities borrowed	82,017	30,851	27,871	16,570	7,320	2,601	-	-	7,493	174,723				
Loans (net of allowance for														
loan losses) Other	15,020	11,828	23,196	22,295	18,234	89,179	184,249	22,833	85,389	472,223				
Customers' liability under														
acceptances	10,343	3,032	71	-	-	6	1	-	-	13,453				
Derivatives	7,492	8,129	3,747	3,074	2,479	10,639	25,244	44,811	11	105,626				
Other financial assets	29,187	624	711	169	33	83	26	525	966	32,324				
Total financial assets	\$ 282,079		\$ 56,984		\$ 29,105	\$107,474	\$ 230,226		\$ 147,383	\$ 1,048,999				
Other non-financial assets	1,792	1,506	526	374	60	866	1,573	2,425	16,087	25,209				
Total assets	\$ 283,871	\$ 59,729	\$ 57,510	\$ 46,348	\$ 29,165	\$108,340	\$ 231,799	\$ 93,976	\$ 163,470	\$1,074,208				
Liabilities and equity														
Deposits (2) Unsecured borrowing	\$ 40,992	\$ 29,994	\$ 41,298	\$ 20.175	\$ 27,220	\$ 30,697	\$ 53,403	\$ 14,479	\$ 338,378	\$ 596,636				
Secured borrowing	970	4,818	8,602	7,567	2,676	9,708	19,318	9,736	-	63,395				
Covered bonds	-	1,961	-	2,293	1,165	3,269	24,064	4,444	-	37,196				
Other	10 2/2	2 022	71			6	1			12 /52				
Acceptances Obligations related to	10,343	3,032	71	_	-	0	1	_	-	13,453				
securities sold short	47,658	_	_	_	_	-	-	-	-	47,658				
Obligations related to														
assets sold under														
repurchase agreements and														
securities loaned	66,099	7,580	1,419	422	800	780	10	-	6,178	83,288				
Derivatives	5,376	8,481	4,146	4,205	3,884	12,240	28,140	41,383	5	107,860				
Other financial liabilities	23,210	1,236	391	120	198	72	239	4,188	349	30,003				
Subordinated debentures	·	<u> </u>	- -		- -		<u> </u>	7,362		7,362				
Total financial liabilities Other non-financial	\$ 194,648	\$ 57,102	\$ 55,927	\$ 34,/82	\$ 35,943	\$ 56,772	\$ 125,175	\$ 81,592	\$ 344,910	\$ 986,851				
liabilities	990	3,291	170	142	169	894	2,564	8,522	6,671	23,413				
Equity	_		_	_	_	_	<u> </u>		63,944	63,944				
Total liabilities and equity	\$ 195,638	\$ 60,393	\$ 56,097	\$ 34,924	\$ 36,112	\$ 57,666	\$ 127,739	\$ 90,114	\$ 415,525	\$1,074,208				
Off-balance sheet items														
Financial guarantees	\$ 828	\$ 2,798			\$ 1,552				\$ 32					
Lease commitments	62	123	180	175	177	602	1,293	1,808	-	4,420				
Commitments to extend credit	3,801	6,005	9,854	10,976	8,281	32,971	127,747	14,127	3,113	216,875				
Other credit-related	5,001	0,000	7,034	10,770	0,201	22,711	12/,/7/	17,12/	,,11)	210,073				
commitments	623	828	1,172	1,169	1,014	343	834	272	74,247	80,502				
Other commitments	353						_			353				
Total off-balance sheet	<b>6 5</b>	6 6	Ć 40:	¢ 44 45=	Ć 44 00:	¢ 24 ===	¢ 40= 40=	£ 44.55:	ć <b>7</b> -00-	Ć 242.44				
items							\$ 135,687			\$ 319,644				

<sup>(1)</sup> Trading debt securities classified as fair value through profit or loss have been included in the less than 1 month category as there is no expectation to hold these assets to their contractual maturity.

<sup>(2)</sup> A major portion of relationship-based deposits are repayable on demand or at short notice on a contractual basis while, in practice, these customer balances form a core base, as explained in the preceding Deposit profile section, for our operations and liquidity needs.

									Α	s at Oct	tobe	r 31, 2014	,							
(Millions of Canadian dollars)	ı	ess than		1 to 3		3 to 6	r	6 to 9		to 12 onths	t	1 year o 2 years	to	2 years	an	5 years d greater		With no specific maturity		Total
Assets																				
Cash and deposits with banks	\$	22,871	\$	218	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	2,731	\$	25,820
Securities																				
Trading (1)		94,025		13 3,739		65 2,528		55 433		48		229		558 18,307		5,236 11,959		51,151	1	51,380
Available-for-sale Assets purchased under reverse repurchase agreements and		4,450		3,739		2,320		433		1,113		3,417		16,307		11,959		1,822		47,768
securities borrowed		54,860		24,728		28,241		8,261	10	),361		2,142		-		-		6,987	1	35,580
Loans (net of allowance																		0		
for loan losses) (2) Other		15,445		10,483		15,242	1	16,794	18	3,975		99,098	1	156,873		17,767		84,552	4	35,229
Customers' liability																				
under acceptances		8,812		2,498		88		49		9		_		6		_		_		11,462
Derivatives		4,145		7,275		3,483		2,673		1,909		8,507		21,331		38,071		8		87,402
Other financial assets		18,729		672		585		169		106		245		281		828		828		22,443
Total financial assets	\$	223,337	\$	49,626	\$	50,232	\$ 2	28,434	\$ 32	2,521	\$	113,638	\$ 1	197,356	\$	73,861	\$	148,079	\$ 9	17,084
Other non-financial	_	,	7	.,,	_	,	-		7	-,	7	,	,		7	, , , , , , ,	7	, ,	7 /	_,,
assets		1,847		779		679		409		52		589		1,637		2,302		15,172		23,466
Total assets	\$	225,184	\$	50,405	\$	50,911	\$ 2	28,843	\$ 32	2,573	\$	114,227	\$ 1	198,993	\$	76,163	\$	163,251	\$ 9	40,550
Liabilities and equity						<u> </u>														-
Deposits (3)																				
Unsecured borrowing	\$	31,190	\$	22,626	\$	27,372	\$ 1	18,602	\$ 23	1,581	\$	39,693	\$	49,523	\$	9,727	\$	310,045	\$ 5	30,359
Secured borrowing	·	561		2,715		2,950	·	5,331		4,786	·	9,753		21,099		10,135	·	· –	·	57,330
Covered bonds		748		-		2,558		_		-		4,908		14,556		3,641		_		26,411
Other																				
Acceptances		8,812		2,498		88		49		9		_		6		_		_		11,462
Obligations related to securities sold short Obligations related to assets sold under repurchase		50,345		-		-		-		-		-		-		-		-		50,345
agreements and securities loaned		58,208		1,252		1,306		1,051		574								1,940		64,331
Derivatives		3,745		6,997		3,845		3,351		2,042		10,345		22,295		36,359		3		88,982
Other financial		J,1 4J		0,777		3,043		J,JJ1		-,072		10,545		22,273		50,557		,		00,702
liabilities Subordinated debentures	S	18,094 200		1,121 -		492 -		170 –		298 –		309 -		530 –		4,033 7,659		357 -		25,404 7,859
Total financial liabilities Other non-financial	\$	,	\$	37,209	\$	38,611	\$ 2	28,554	\$ 29	9,290	\$	65,008	\$ 1	108,009	\$		\$	312,345	\$ 8	362,483
liabilities Equity		1,454 –		2 <b>,</b> 970 –		674		57 		78 		917		2,456 –		7,956 –		7,002 54,503		23,564 54,503
Total liabilities and																				
equity	\$	173,357	\$	40,179	\$	39,285	\$ 2	28,611	\$ 29	9,368	\$	65,925	\$ 1	110,465	\$	79,510	\$	373,850	\$ 9	40,550
Off-balance sheet items																				
Financial guarantees (2)	\$	705	\$	2,638	\$	2,590	\$	2,064	\$ 2	2,151	\$	1,345	\$	5,410	\$	244	\$	61	\$	17,208
Lease commitments		58		114		167		165		161		634		1,220		1,291		_		3,810
Commitments to extend credit		1,670		6,345		7,336		6,779	8	3,562		19,942	1	107,868		11,708		2,306	1	72,516
Other credit-related commitments		503		782		966		1,232		1,183		315		996		242		62,325		68,544
Other commitments		246		450		413		-				717				_		-		1,109
Total off-balance sheet items	\$		¢		¢	11,472	¢ 1	10 240	\$ 1 °	2 057	\$	22,236	¢ 1	115 / 0/	¢	13 // 25	¢	64,692	¢ :	
itellis	Þ	5,182	Þ	10,329	Þ	11,4/2	<b>.</b>	10,240	ÞΙ	<b>۷,</b> 05/	Þ	22,230	<b>Þ</b> .	110,494	Þ	13,485	Þ	04,092	<b>P</b> 2	.05,18/

<sup>(1)</sup> Trading debt securities classified as fair value through profit or loss have been included in the less than 1 month category as there is no expectation to hold these assets to their contractual maturity.

## Contractual maturities of financial liabilities and off-balance sheet items - undiscounted basis

The following tables provide remaining contractual maturity analysis of our financial liabilities and off-balance sheet items. The amounts disclosed in the following table are the contractual undiscounted cash flows of all financial liabilities (e.g. par value or amount payable upon maturity). The amounts do not reconcile directly with those in our consolidated balance sheets as the table only incorporates cash flows relating to payments on maturity of the instrument and do not recognize premiums, discounts or mark-to-market adjustments recognized in the instruments' carrying value as at the balance sheet date. Financial liabilities are based upon the earliest period in which they are required to be paid. For off-balance sheet items, the undiscounted cash flows potentially payable under financial guarantees and commitments to extend credit are classified on the basis of the earliest date they can be called.

<sup>(2)</sup> Amounts have been revised from those previously presented.

<sup>(3)</sup> A major portion of relationship-based deposits are repayable on demand or at short notice on a contractual basis while, in practice, these customer balances form a core base, as explained in the preceding Deposit profile section, for our operations and liquidity needs.

			As at Octol	per 31, 2015			
	On	Within	1 year	2 years	5 years		
(Millions of Canadian dollars)	demand	1 year	to 2 years	to 5 years	and greater		Total
Financial liabilities							
Deposits (1)	\$ 311,743	\$ 216,876	\$ 43,631	\$ 96,104	\$ 28,539	\$	696,893
Other							
Acceptances	-	13,446	6	1	-		13,453
Obligations related to securities sold short	-	47,658	-	-	-		47,658
Obligations related to assets sold under repurchase							
agreements and securities loaned	6,179	76,320	780	10			83,289
Other liabilities	334	25,174	72	237	4,139		29,956
Subordinated debentures	-			_	7,227		7,227
	318,256	379,474	44,489	96,352	39,905		878,476
Off-balance sheet items							
Financial guarantees (2)	7,079	10,399	11	4	1		17,494
Operating leases	_	717	602	1,293	1,808		4,420
Commitments to extend credit (2)	172,927	43,929	4	2	13		216,875
	180,006	55,045	617	1,299	1,822		238,789
Total financial liabilities and off-balance sheet items	\$ 498,262	\$ 434,519	\$ 45,106	\$ 97,651	\$ 41,727	\$ 1	,117,265

			As at Octol	per 31, 2014		
(Millions of Canadian dollars)	On demand	Within 1 year	1 year to 2 years	2 years to 5 years	5 years and greater	Total
Financial liabilities						
Deposits (1)	\$ 289,204	\$ 161,953	\$ 54,385	\$ 84,609	\$ 22,967	\$ 613,118
Other						
Acceptances	_	11,456	_	6	_	11,462
Obligations related to securities sold short	_	50,345	_	_	_	50,345
Obligations related to assets sold under repurchase						
agreements and securities loaned	1,941	62,391	_	_	_	64,332
Other liabilities	358	20,174	309	530	4,013	25,384
Subordinated debentures	_	200	_	_	7,632	7,832
	291,503	306,519	54,694	85,145	34,612	772,473
Off-balance sheet items						
Financial guarantees (2)	5,883	11,206	111	7	1	17,208
Operating leases	_	665	634	1,220	1,291	3,810
Commitments to extend credit (2)	137,696	34,819	1	_	_	172,516
	143,579	46,690	746	1,227	1,292	193,534
Total financial liabilities and off-balance sheet items	\$ 435,082	\$ 353,209	\$ 55,440	\$ 86,372	\$ 35,904	\$ 966,007

<sup>\*</sup> This table represents an integral part of our 2015 Annual Consolidated Financial Statements.

## **Credit ratings**

Our ability to access unsecured funding markets and to engage in certain collateralized business activities on a cost-effective basis are primarily dependent upon maintaining competitive credit ratings. Credit ratings and outlooks provided by rating agencies reflect their views and are based on their methodologies. Ratings are subject to change from time to time, based on a number of factors including, but not limited to, our financial strength, competitive position and liquidity and other factors not completely within our control.

On January 23, 2015, Fitch Ratings affirmed our ratings with a stable outlook along with the ratings of the other five largest Canadian banks. On May 20, 2015, Dominion Bond Rating Services (DBRS) revised the outlook on our senior and subordinated debt ratings from stable to negative, along with the outlook of the other five largest Canadian banks. The outlook revision is linked to DBRS' view that expected changes in Canadian legislation and regulation imply that the potential for timely systemic support for D-SIBs is declining.

On July 16, 2015, DBRS affirmed our ratings with a negative outlook along with the ratings of the other five largest Canadian banks. On October 9, 2015, Standard & Poor's affirmed our ratings with a negative outlook.

On November 3, 2015, Moody's affirmed our ratings with a negative outlook along with the ratings of the other five largest Canadian banks.

<sup>(1)</sup> A major portion of relationship-based deposits are repayable on demand or at short notice on a contractual basis while, in practice, these customer balances form a core base, as explained in the preceding Deposit profile section, for our operations and liquidity needs.

<sup>(2)</sup> We believe that it is highly unlikely that all or substantially all of these guarantees and commitments will be drawn or settled within one year, and contracts may expire without being drawn or settled. The management of the liquidity risk associated with potential extensions of funds is outlined in the preceding Risk measurement section.

The following table presents our major credit ratings(1) and outlooks as at December 1, 2015:

Credit ratings			Table 68
	As	at December 1, 2015	
	Short-term debt	Senior long-term debt	Outlook
Moody's	P-1	Aa3	negative
Standard & Poor's	A-1+	AA-	negative
Fitch Ratings	F1+	AA	stable
Dominion Bond Rating Services	R-1(high)	AA	negative

<sup>(1)</sup> Credit ratings are not recommendations to purchase, sell or hold a financial obligation inasmuch as they do not comment on market price or suitability for a particular investor. Ratings are determined by the rating agencies based on criteria established from time to time by them, and are subject to revision or withdrawal at any time by the rating organization.

## Additional contractual obligations for rating downgrades

A lowering of our credit rating may have potentially adverse consequences for our funding capacity or access to the capital markets, may also affect our ability, and the cost, to enter into normal course derivative or hedging transactions and may require us to post additional collateral under certain contracts. However, we estimate, based on periodic reviews of ratings triggers embedded in our existing businesses and of our funding capacity sensitivity, that a minor downgrade would not significantly influence our liability composition, funding access, collateral usage and associated costs. The following table presents the additional collateral obligations required at the reporting date in the event of a one-, two-or three-notch downgrade to our credit ratings. These additional collateral obligations are incremental requirements for each successive downgrade and do not represent the cumulative impact of multiple downgrades. The amounts reported change periodically as a result of several factors, including the transfer of trading activity to centrally cleared financial market infrastructures and exchanges, the expiration of transactions with downgrade triggers, the imposition of internal limitations on new agreements to exclude downgrade triggers, as well as normal course mark to market of positions with collateralized counterparties moving from a negative to a positive position. There is no outstanding senior debt issued in the market that contains rating triggers which would lead to early prepayment of principal.

Additional contractual obligations for rating downg	rades										Tal	ble 69
	As at											
	October 31 2015 October 31 2016									4		
(Millions of Canadian dollars)		notch grade		o-notch ngrade		ee-notch wngrade		e-notch ngrade		o-notch ⁄ngrade		e-notch ngrade
Contractual derivatives funding or margin requirements Other contractual funding or margin requirements (1)	\$	760 421	\$	132 88	\$	972	\$	518 396	\$	143 62	\$	790 –

<sup>(1)</sup> Includes GICs issued by our municipal markets business out of New York and London.

## Insurance risk

Insurance risk refers to the potential financial loss that may arise where the amount, timing and/or frequency of benefit payments under insurance and reinsurance contracts are different than expected. Insurance risk is distinct from those risks covered by other parts of our risk management framework (e.g. credit, market and operational risk) where those risks are ancillary to, or accompany the risk transfer.

We have implemented an Insurance Risk Framework that provides an overview of our processes and tools for identifying, assessing, managing and reporting on the insurance risks that face the organization. Key insurance-specific processes and tools include: risk appetite, delegated authorities and risk limits, capital management, Own Risk and Solvency Assessment (ORSA), Comprehensive Identification and Assessment of Risk (CIAR) process, stress testing, insurance product and project risk review and approval, insurance product pricing, reinsurance, insurance underwriting, insurance claims management, experience study analysis, actuarial liabilities, and embedded value.

# **Operational risk**

Operational risk is the risk of loss or harm resulting from inadequate or failed internal processes, people and systems or from external events.

Operational risk is embedded in all our activities, including the practices and controls used to manage other risks. Failure to manage operational risk can result in direct or indirect financial loss, reputational impact, regulatory censure, or failure in the management of other risks such as credit or market risk.

# **Three Lines of Defence**

Operational risk follows our established Three Lines of Defence governance model. This model encompasses the organizational roles and responsibilities for a co-ordinated enterprise-wide approach for the management of operational risk. For further details, refer to the Risk management – Enterprise risk management section.

## **Operational Risk Framework**

We have put in place an Operational Risk Framework which is founded on the principles of our Enterprise Risk Management Framework and sets out the processes to identify, assess and monitor operational risk. The processes are established through the following core programs:

- Internal events Internal events are specific instances where operational risk leads to or could have led to an unintended, identifiable impact. The internal events program provides a structured and consistent approach for collecting and analyzing internal event data to facilitate the analysis of the operational risk events affecting RBC.
- External events External events are operational risk events that affect institutions other than RBC. External event monitoring and analysis is critical to gain awareness of operational risk experience within the industry and to identify emerging industry trends.

- Business Environment and Internal Control Factors (BEICF) Assessments BEICF Assessments are conducted to improve business decision-making by gaining awareness of the key risks and the strengths and vulnerabilities of internal controls. Key BEICF Assessment processes include: Risk and Control Assessments conducted at both enterprise and business levels; and Change Initiatives and New/Amended Product Assessments conducted to ensure understanding of the risk and reward trade-off for business initiatives (e.g. new products, acquisitions, changes in business processes, implementation of new technology, etc.).
- Scenario analysis Scenario analysis is a structured and disciplined process for making reasonable assessments of infrequent, yet plausible, severe operational risk events. Understanding how vulnerable RBC is to such "tail risks" identifies mitigating actions and informs the determination of related operational risk thresholds as part of the articulation of operational risk appetite.
- BEICF monitoring BEICF monitoring is conducted on an ongoing basis through Key Risk Indicators (KRIs) and other assurance/monitoring programs (e.g. Business Unit monitoring, Second line of Defence monitoring, audit results, etc.).

Conclusions from the operational risk programs enable learning based on "what has happened to us, could it happen again elsewhere in RBC and what controls do we need to amend or implement", support the articulation of operational risk appetite and are used to inform the overall level of exposure to operational risk, which defines our operational risk profile. The profile includes significant operational risk exposures, potential new and emerging exposures and trends, and overall conclusions on the control environment and risk outlook. We proactively identify and investigate corporate insurance opportunities to mitigate and reduce potential future impacts of operational risk.

We consider risk/reward decisions in striking the balance between accepting potential losses versus incurring costs of mitigation, the expression of which is in the form of our operational risk appetite. Our operational risk appetite is established at the board level and cascaded throughout each of our business segments.

Management reports have been implemented at various levels of RBC in order to support proactive management of operational risk and transparency of risk exposures. Reports are provided on a regular basis and provide detail on the main drivers of the risk status and trend for each of our business segments and RBC overall. In addition, changes to the operational risk profile that are not aligned to our business strategy or operational risk appetite are identified and discussed.

Our operations expose us to many different risks, which may adversely affect our businesses and financial results. The following list is not exhaustive, as other factors could also adversely affect our results.

## Ability to attract and to retain employees

Competition for qualified employees is intense within the financial services industry and from non-financial industries looking to recruit. Although our goal is to attract and retain qualified employees, there is no assurance that we will be able to do so.

## Accuracy and completeness of information on clients and counterparties

When deciding to extend credit or enter into other transactions with clients and counterparties, we may rely on information provided by or on behalf of clients and counterparties, including audited financial statements and other financial information. We may also rely on representations of clients and counterparties as to the completeness and accuracy of that information. Our financial results could be adversely impacted if the financial statements and other financial information relating to clients and counterparties on whom we rely do not comply with GAAP or are materially misleading.

# Development and integration of our distribution networks

We regularly explore opportunities to expand our distribution networks, either through acquisitions or organically by adding, for example, new bank branches, insurance offices, online savings accounts and ATMs in high-growth, receptive markets. However, if we are not able to develop or integrate these distribution networks effectively, our results of operations and financial condition may be negatively affected.

## Model risk

The use of models plays an important role in many of our business activities. We use a variety of models for many purposes, including the valuation of financial products, risk measurement and management of different types of risk. Model risk is the risk of error in the design, development, implementation or subsequent use of models. We have established an enterprise-wide Model Risk Management Framework, including principles, policies and procedures, roles and responsibilities to manage model risk. One of the key factors in the framework to mitigate model risk is independent validation.

# Information technology risk

We use information technology for business operations and the enablement of strategic business goals and objectives. Information technology risk is the risk to our business associated with the use, ownership, operation, involvement, influence and adoption of information technology within the enterprise. It consists of information technology related events (e.g. cybersecurity incidents) that could potentially have an adverse impact on our business. Such events could result in business interruption, service disruptions, theft of intellectual property and confidential information, additional regulatory scrutiny, litigation and reputational damage. To manage our information technology risk, we have established an enterprise-wide Information Technology Risk Management Framework.

# Information management risk

Information management risk is the risk of loss or harm resulting from the failure to manage information appropriately throughout its lifecycle. Exposure to this risk exists when information is acquired or created, processed, used, shared, accessed, retained or disposed. With respect to personal information, the failure to manage information appropriately can result in the misuse of personal information or privacy breaches. With respect to client information, the inability to process information accurately and on a timely basis can result in service disruptions. With respect to corporate and proprietary information, the mismanagement of information can result in the disclosure of confidential information, the unavailability of information when it is required and the reliance on inaccurate information for decision-making purposes. Such events could lead to legal and regulatory consequences, reputational damage and financial loss.

# Processing and execution risk

Processing and execution risk is the risk of failure to effectively design, implement and execute a process. Exposure to this risk is global, existing in every RBC location and operation, and in every RBC employee's actions. Examples of processing and execution events range from selecting the wrong interest rates, duplicating wire payment instructions, transposing figures, processing a foreign exchange transaction incorrectly, underinsuring a property and incorrectly investing funds. The potential impacts of such events include financial loss, legal and regulatory consequences and reputational damage. When identified, these situations are assessed, analyzed and mitigating actions are undertaken.

#### Social media risk

The scale and profile of social media has grown to present a number of risks. These risks include brand and reputational damage, information leaks, non-compliance with regulatory requirements and governance risk. To manage the risks associated with social media, we have implemented an enterprise-wide policy as well as business unit policies on the usage of external social media, which sets out the requirements for the business and corporate use of social media and is part of our larger Social Media Governance Framework.

## Third party and outsourcing risk

Failing to effectively manage our service providers may expose RBC to service disruptions, regulatory action, financial loss, litigation or reputational damage. Third party and outsourcing risk has received increased oversight from regulators and attention from the media. We formalized and standardized our expectations of our suppliers with a principles-based Supplier Code of Conduct to ensure their behaviour aligns with our standards in the following key areas: business integrity, responsible business practices, responsible treatment of individuals, and the environment.

## Operational risk capital

We currently use the Standardized Approach to calculate operational risk capital requirements and the allocation of capital amongst our business units. We are in the process of attaining accreditation towards the Basel II Advanced Measurement Approach (AMA) as the approved regulatory capital methodology. We have submitted our full AMA Application to the OSFI and, until approval is received, we are performing parallel runs of the capital model. Output from capital modeling will provide further transparency around the materiality of key risks by quantifying the expected losses and unexpected losses.

#### Operational risk loss events

During 2015, we did not experience any material operational risk loss event. For further details on our contingencies, including litigation, refer to Notes 26 and 27 of our 2015 Annual Consolidated Financial Statements.

# Regulatory compliance risk

Regulatory compliance risk is the risk of potential non-conformance with laws, rules, regulations and prescribed practices in any jurisdiction in which we operate. Issues regarding compliance with laws and regulations can arise in a number of areas in a large complex financial institution such as RBC, and are often the result of inadequate or failed internal processes, people or systems.

Laws and regulations are in place to protect the financial and other interests of our clients, investors and the public. As a large-scale global financial institution, we are subject to numerous laws and to extensive and evolving regulation by governmental agencies, supervisory authorities and self-regulatory organizations in Canada, the U.S., Europe and other jurisdictions in which we operate. In recent years, such regulation has become increasingly extensive and complex. In addition, the enforcement of regulatory matters has intensified. Recent resolution of such matters involving other global financial institutions have involved the payment of substantial penalties, agreements with respect to future operation of their business, actions with respect to relevant personnel and guilty pleas with respect to criminal charges.

Operating in this increasingly complex regulatory environment and intense regulatory enforcement environment, we are and have been subject to a variety of legal proceedings, including civil claims and lawsuits, criminal charges, regulatory examinations, investigations, audits and requests for information by various governmental regulatory agencies and law enforcement authorities in various jurisdictions, and we anticipate that our ongoing business activities will give rise to such matters in the future. Changes to laws, including tax laws, regulations or regulatory policies, as well as the changes in how they are interpreted, implemented or enforced, could adversely affect us, for example, by lowering barriers to entry in the businesses in which we operate, increasing our costs of compliance or limiting our activities and ability to execute our strategic plans. Further, there is no assurance that we always will be or will be deemed to be in compliance with laws, regulations or regulatory policies. Accordingly, it is possible that we could receive a judicial or regulatory judgment or decision that results in fines, damages, penalties, and other costs or injunctions, criminal convictions or loss of licences or registrations that would damage our reputation and negatively impact our earnings. In addition, we are subject to litigation arising in the ordinary course of our business and the adverse resolution of any litigation could have a significant adverse effect on our results or could give rise to significant reputational damage, which in turn could impact our future business prospects.

Global compliance has developed a Regulatory Compliance Management Framework consistent with regulatory expectations from OSFI and other regulators. The framework is designed to manage and mitigate the regulatory compliance risks associated with failing to comply with, or adapt to, current and changing laws and regulations in the jurisdictions in which we operate.

Regulatory compliance risk has been further defined as risks associated with financial crime (which includes, but is not limited to, money laundering, bribery and sanctions), privacy, market conduct, consumer protection, business conduct and prudential requirements. Specific compliance policies, procedures and supporting frameworks have been developed to support the minimum requirements for the prudent management of regulatory compliance risk. Within the framework there are five elements that form a cycle by which all regulatory compliance risk management programs are developed, implemented and maintained.

- The first element is intended to ensure our regulatory compliance programs evolve alongside our business activities and operations.
- The second element is intended to ensure regulatory compliance risks are identified and assessed appropriately so regulatory compliance
  programs are designed in a manner to most effectively meet regulatory requirements.
- The third element relates to the design and implementation of specific controls.
- The fourth element is intended to ensure appropriate monitoring and oversight of the effectiveness of the controls.
- Lastly, the fifth element is intended to ensure the timely escalation and resolution of issues, and clear and transparent reporting. This is a critical step in enabling senior management and the Board of Directors to effectively perform their management and oversight responsibilities.

# Strategic risk

Strategic risk is the risk that the enterprise or particular business areas will make inappropriate strategic choices, or will be unable to successfully implement selected strategies or related plans and decisions. Business strategy is the major driver of our risk profile and consequently the strategic choices we make in terms of business mix determine how our risk profile changes.

Responsibility for selecting and successfully implementing business strategies is mandated to the individual heads of the businesses. Oversight of strategic risk is the responsibility of the heads of the business segments and their operating committees, the Enterprise Strategy Office, Group Executive, and the Board of Directors. The Enterprise Strategy group supports the management of strategic risk through the strategic planning process (articulated within our Enterprise Strategic Planning Policy) ensuring alignment across our business, financial, capital and risk planning.

For details on the key strategic priorities for our business segments, refer to the Business segment results section.

## **Reputation risk**

Reputation risk is the risk that an activity undertaken by an organization or its representatives will impair its image in the community or lower public confidence in it, resulting in the loss of business, legal action or increased regulatory oversight.

Reputation risk can arise from a number of events and primarily occurs in connection with credit risk, regulatory, legal and operational risks and failure to maintain strong risk conduct. Operational failures and non-compliance with laws and regulations can have a significant reputational impact on us.

We have put in place a Reputation Risk Framework which provides an overview of our approach to the management of this risk. It focuses on our organizational responsibilities, and controls in place to mitigate reputation risks.

The following principles guide our management of reputation risk:

- We must operate with integrity at all times in order to sustain a strong and positive reputation.
- Protecting our reputation is the responsibility of all our employees, including senior management, and extends to all members of the Board of Directors.

# Legal and regulatory environment risk

Certain regulatory reforms will impact the way in which we operate, both in Canada and abroad, and the full impact of some of these reforms on our business will not be known until final rules are implemented and market practices have developed in response. We continue to respond to these and other developments and are working to minimize any potential adverse business or economic impact. The following regulatory reforms have potential to increase our operational, compliance, and technology costs and adversely affect our profitability.

## Basel Committee on Banking Supervision global standards for capital and liquidity

The Basel Committee's standards for capital and liquidity (commonly referred to as "Basel III") establish minimum requirements for common equity, increased capital requirements for counterparty credit exposures, a new global leverage ratio and measures to promote the build-up of capital that can be drawn down in periods of stress. Banks around the world continue to adopt the new standards in accordance with domestic implementation.

In January 2013, the BCBS released final rules for the short-term liquidity standard, the LCR, with implementation commencing in 2015. Subsequently in October 2014, the BCBS released final rules for the long-term liquidity standard, the NSFR, with implementation commencing in 2018. For further details on how our business may be impacted, refer to the Liquidity and funding risk section.

In January 2014, the BCBS released final rules for the global leverage requirement, which takes effect as a 3% minimum supplemental capital requirement on January 1, 2018. For further details on how our business may be impacted, refer to the Capital management section.

In September 2014, U.S. regulators approved final rules to apply a U.S.-based supplemental leverage requirement and LCR requirement to large banking organizations operating in the U.S. The Fed has indicated that future rulemakings likely will establish single counterparty credit limits, early remediation requirements, and an LCR for U.S. Intermediate Holding Companies (IHCs) as well as Foreign Banking Organization branches and agencies. IHCs may be subject in whole or in part to additional rules regarding capital, liquidity, and other enhanced standards, including the NSFR.

Basel III requirements have been implemented in the European Union (EU) through a revised Capital Requirements Directive (CRD IV) and accompanying Capital Requirements Regulation (CRR), both of which became effective January 1, 2014 and are to be phased-in gradually through 2019. CRD IV/CRR also introduces improvements to the transparency of activities of banks and investment funds in different countries, adds a host of governance standards (including standards for executive compensation and bonuses, board oversight of risk and board diversity), and implements a common reporting framework for regulatory reporting. These changes have not had a significant impact on capital requirements for our European subsidiaries. The LCR has now been implemented in the EU, while the reporting phase of the Basel III leverage ratio is due to begin on January 1, 2016.

## **Dodd-Frank – Enhanced Supervision of Foreign Banking Organizations**

On February 18, 2014, the U.S. Federal Reserve (Fed) finalized a new oversight regime for non-U.S. banks with subsidiaries, affiliates and branches operating in the U.S. (*Enhanced Prudential Standards for Bank Holding Companies and Foreign Banking Organizations*), intended to address the perceived systemic risk that large foreign banks could pose to U.S. financial markets.

As a Foreign Banking Organization with more than US\$50 billion in U.S. non-branch assets, RBC is required to establish a separately capitalized U.S. IHC, into which all of our U.S. legal entities must be placed and for which certain U.S.-based requirements will apply. The IHC will be subject to Fed oversight comparable to U.S. bank holding companies. As a result, changes to our existing practices will be required to provide the governance and infrastructure needed to support these U.S.-specific requirements in areas of financial reporting, capital and liquidity, risk management, and stress testing. In addition, there will be limitations on capital distributions from the IHC to RBC, and such distributions will be subject to supervisory approval. The requirements will be phased-in between 2015 and 2018, with RBC needing to form its IHC by July 1, 2016. An implementation plan outlining our approach for meeting these requirements including forming the IHC was filed with the Fed initially on December 22, 2014. A modified implementation plan was subsequently filed on April 30, 2015 to reflect the planned integration of City National into the IHC. The Fed has stated that it plans to issue, at a later date, separate rules to apply early remediation requirements, and limits on exposures to single counterparties to the IHC. The final rule also deferred application of U.S.-based liquidity and leverage requirements. On October 7, 2015, the Fed approved our request for one-year extensions for the IHC to comply with the Fed's capital plan and stress test requirements. Specifically, the IHC will now be required to comply with the Fed's capital plan requirement beginning January 1, 2017, and with the Fed's stress test requirement beginning January 1, 2018. This extension was granted in consideration of the Fed's October 7, 2015 approval of our acquisition of City National. The Fed agreed with our view that the extension will allow for a more complete integration of City National into our capital plan and stress test development efforts, and that the extension is unlikely to present an undue risk to financial stability. RBC has incurred, and will continue to incur, costs to comply with these additional U.S.-based financial reporting, risk management and governance requirements and we may have less flexibility in our capital and liquidity planning which historically has been managed on a global basis. These impacts are not expected to materially affect our overall results.

#### Canadian bail-in regime

Bail-in regimes are being implemented in a number of jurisdictions following the 2008 financial crisis in an effort to limit taxpayer exposure to potential losses of a failing institution and ensure the institution's shareholders and creditors remain responsible for bearing such losses. The former Federal government under the Conservative party had proposed a "bail-in" regime for the six D-SIBs which would have granted the Federal government the power to permanently cancel a D-SIB's existing common shares and/or convert their long-term senior debt into common shares once the institution was no longer viable. Higher Loss Absorbency requirements would have also applied to ensure affected banks maintained sufficient capital to absorb the proposed conversions. It is unclear at this time whether the recently elected Liberal government will reinstate the Conservative government's proposal and what impact any proposed changes might have on our cost of funding.

## Total loss-absorbing capacity (TLAC)

On November 9, 2015, the Financial Stability Board (FSB) finalized minimum common international standards related to the total loss-absorbing capacity (TLAC) of global systemically important banks (G-SIBs). The standards are intended to address the sufficiency of G-SIBs' capital to absorb losses in a resolution situation in a manner that minimizes impact on financial stability and ensures continuity of critical and long-term debt functions. Under the final standards, G-SIBs would be expected to meet a 16% Risk Weighted Asset (RWA) requirement by 2019, increasing to 18% by 2022. In addition, G-SIBs would be expected by 2019 to maintain a TLAC leverage ratio exposure of 6% of the Basel III leverage ratio denominator, increasing to 6.75% by 2022. RBC would become subject to these enhanced requirements if we are designated as a G-SIB by the FSB in the future. To date, neither RBC nor any other Canadian bank has been designated as a G-SIB. It is also uncertain how these standards will be integrated into any bail-in regime that could potentially be introduced in Canada.

On October 30, 2015, the Fed proposed rules establishing TLAC, long-term debt, and "clean holding company" requirements for U.S. G-SIBs and the IHCs of non-U.S. G-SIBs. RBC is not covered at this time by the proposal, but our U.S. IHC would become subject to these U.S. requirements should we be designated as a G-SIB in the future.

## Over-the-counter derivatives reform

Reforms to over-the-counter (OTC) derivatives markets continue on a global basis, with the governments of the G20 nations proceeding with plans to transform the capital regimes, national regulatory frameworks and infrastructures in which we and other market participants operate. We, along with other Canadian banks, are experiencing changes in our wholesale banking business, some of which impacts our client- and trading-related derivatives revenue in Capital Markets. Certain of the rules that impact RBC include:

On January 30, 2015 OSFI issued revised Guideline B-7 Derivatives Sound Practices, translating the G20 reforms into its expectations for Federally Regulated Financial Institutions (FRFIs), including Canadian banks.

In March 2015, the BCBS and the International Organization of Securities Commissions (IOSCO) established minimum standards for margin requirements for non-centrally cleared derivatives requiring non-exempt financial entities and systemically important non-financial entities to exchange initial and variation margin on bilateral OTC derivatives. Throughout 2014 and 2015, regulators around the globe proposed domestic rules based on these guidelines. The BCBS/IOSCO framework will be phased-in from September 1, 2016. RBC expects it will be required to comply from this date and will work with national authorities to prepare for compliance.

To avoid the imposition of duplicative prudential and other regulatory requirements and mitigate some of the related compliance and operating costs, the U.S. Commodity Futures Trading Commission (CFTC) has issued guidance that permits RBC and other Canadian banks who registered as swaps dealers in the U.S. to substitute compliance with a limited subset of CFTC swap dealers rules by complying with Canadian rules in several areas. We continue to work with Canadian and U.S. authorities to encourage further reliance on the Canadian framework in this regard. Pending the issuance of expanded CFTC substituted compliance determinations, we, along with other Canadian swap dealers continue to engage with the CFTC to ensure the continued availability of no-action relief in connection with certain U.S. rules that are beyond the scope of the existing substituted compliance determinations and guidance.

In Europe, OTC reforms are being implemented through the European Market Infrastructure Regulation (EMIR) and the review of Markets in Financial Instruments Directive and accompanying Regulation (together, MiFID II/MiFIR). EMIR requires firms to clear certain OTC standardized derivative contracts through central counterparties, establish risk mitigation controls for non-cleared OTC derivatives transactions, and report both cleared and non-cleared contracts to trade repositories. MiFID II/MiFIR is expected to take effect in January 2017 and will introduce an onvenue trading obligation, subject to a determination of sufficient liquidity by the European Securities and Markets Authority (ESMA), for certain OTC derivatives that ESMA has deemed to be subject to the clearing obligation under EMIR.

## Consumer protection

On September 19, 2014, the Supreme Court of Canada rendered its judgment in the 2003 Quebec class action lawsuit, Marcotte v. Bank of Montreal. The Court found that certain provisions of Quebec's Consumer Protection Act apply to credit cards issued by federally-chartered banks. The extent to which provincial/territorial regulation of other banking activities will be upheld is yet to be determined.

## Common reporting standard

In April 2013, in an effort to combat international tax evasion, the G20 countries committed to introduce a global standard for the automatic exchange of financial information. In July 2014, the Organisation for Economic Co-operation and Development published the Standard for Automatic Exchange of Financial Account Information in Tax Matters, which consists of a Model Competent Authority Agreement to be used by governments to enter into agreements with jurisdictions with which they will automatically exchange financial account information (Reportable Jurisdictions), and a Common Reporting Standard (CRS) that provides standard procedures to be followed by financial institutions globally to identify reportable accounts. Information related to such accounts will be submitted by financial institutions to their local governments on an annual basis, who will then automatically exchange that information with the appropriate Reportable Jurisdictions.

As of November 1, 2015, over 90 countries have committed to introduce the requirements of CRS into local law, effective in either 2016 or 2017, with the first exchanges of information to begin in the year following implementation. The majority of jurisdictions in which RBC operates have committed to implement CRS, with a notable exception being the U.S.

RBC businesses operating in CRS jurisdictions will be required to make changes to existing business processes in order to comply with CRS due diligence requirements related to the identification and reporting of reportable accounts. In addition to changes to new account opening procedures, a review of pre-existing accounts in accordance with defined procedures will also be required and may require contacting certain pre-existing clients to request additional information and/or documentation. We will also incur additional costs in order to comply with these due diligence requirements.

#### U.K. and European regulatory reform

Effective March 2016, certain RBC U.K. subsidiaries and branches will become subject to enhanced requirements under the Senior Managers and Certification Regime, including prescribed responsibilities, a statutory duty on senior managers to take reasonable steps to prevent regulatory breaches in their areas of responsibility, and new remuneration rules for senior managers. A certification regime will apply to employees performing 'significant harm' roles. Additionally, new conduct rules will apply to all in-scope employees from March 2017.

In July 2015, a revised Deposit Guarantee Scheme Directive (DGSD) took effect. DGSD strengthens depositor protection across the EU through harmonization of the amount protected (£100,000/GBP 75,000) and related disclosure requirements. In the U.K., further obligations relating to Single Customer View reporting and continuous access to funds will come into effect in late 2016. The requirements impact our deposit-taking businesses in Europe by requiring changes to current reporting and disclosure requirements, as well as revisions to current procedures and processes.

MiFID II/MiFIR will have a significant impact across all RBC businesses operating in the EU given the wide-ranging nature of the reforms, which will introduce changes with respect to pre- and post-trade transparency; market structure; trade and transaction reporting; algorithmic and high frequency trading; and conduct of business. Final technical standards are expected in early 2016. The complexity of MiFID II/MiFIR implementation for RBC businesses operating in the EU will be increased by the need to address obligations arising under other overlapping regulatory initiatives. This will include the reporting obligations to be implemented under the recast Transparency Directive (effective November 2015) and Securities Financing Transaction Regulation (expected to come into force in 2016); the EMIR clearing obligation (to be phased-in over the course of 2016); and the Market Abuse Regulation (effective July 2016), which is intended to increase market integrity and investor protection across the EU.

## **Competitive risk**

The competition for clients among financial services companies in the markets in which we operate is intense. Client loyalty and retention can be influenced by a number of factors, including new technology used or services offered by our competitors, relative service levels, relative prices, product and service attributes, our reputation, actions taken by our competitors, and adherence with competition and anti-trust laws. Other companies, such as insurance companies and non-financial companies, are increasingly offering services traditionally provided by banks. For example, our payments business is facing intense competition from emerging non-traditional competitors. This competition could also reduce net interest income, fee revenue and adversely affect our results.

## Systemic risk

Systemic risk is the risk that the financial system as a whole, or a major part of it — either in an individual country, a region, or globally — is put in real and immediate danger of collapse or serious damage with the likelihood of material damage to the real economy, and that this will result in financial, reputation or other risks for RBC.

Systemic risk is considered to be the least controllable risk facing RBC. Our ability to mitigate this risk when undertaking business activities is limited, other than through collaborative mechanisms between key industry participants, and, as appropriate, the public sector, to reduce the frequency and impact of these risks. The two most significant measures in mitigating the impact of systemic risk are diversification and stress testing.

Our diversified business portfolios, products, activities and funding sources help mitigate the potential impacts from systemic risk. We also mitigate systemic risk by establishing risk limits to ensure our portfolio is well diversified, and concentration risk is reduced and remains within our Risk Appetite.

Stress testing involves consideration of the simultaneous movements in a number of risk factors. It is used to ensure our business strategies and capital planning are robust by measuring the potential impacts of credit, market, liquidity and funding and operational risks on us, under adverse economic conditions. Our enterprise-wide stress testing program uses stress scenarios featuring a range of severities based on plausible adverse economic and financial market events. These stress scenarios are evaluated across the organization, and results are integrated to develop an enterprise-wide view of the impacts on our financial results and capital requirements. For further details on our stress testing, refer to the Risk management – Enterprise risk management section.

## Overview of other risks

In addition to the risks described in the Risk management section, there are other risk factors, described below, which may adversely affect our businesses and financial results. The following discussion is not exhaustive as other factors could also adversely affect our results.

## **Business and economic conditions**

Our earnings are significantly affected by the general business and economic conditions in the geographic regions in which we operate. These conditions include consumer saving and spending habits as well as consumer borrowing and repayment patterns, business investment, government spending, exchange rates, sovereign debt risks, the level of activity and volatility of the capital markets, strength of the economy and inflation. For example, an extended economic downturn may result in high unemployment and lower family income, corporate earnings, business investment and consumer spending, and could adversely affect the demand for our loan and other products and result in higher provisions for credit losses. Given the importance of our Canadian operations, an economic downturn in Canada or in the U.S. impacting Canada would largely affect our personal and business lending activities in our Canadian banking businesses, including cards, and could significantly impact our results of operations.

Our earnings are also sensitive to changes in interest rates. A continuing low interest rate environment in Canada, the U.S. and globally would result in net interest income being unfavourably impacted by spread compression largely in Personal & Commercial Banking and Wealth Management. While an increase in interest rates would benefit our businesses that are currently impacted by spread compression, a significant increase in interest rates could also adversely impact household balance sheets. This could result in credit deterioration which might negatively impact our financial results, particularly in some of our personal and commercial banking and Wealth Management businesses.

Capital Markets and Investor & Treasury Services would be negatively impacted if global capital markets deteriorate resulting in lower average fee-based client assets and transaction volumes and trading volatility. In Wealth Management, weaker market conditions would lead to lower average fee-based client assets and transaction volumes. Worsening of financial and credit market conditions may adversely affect our

ability to access capital markets on favourable terms and could negatively affect our liquidity, resulting in increased funding costs and lower transaction volumes in Capital Markets and Investor & Treasury Services. For further details on economic and market factors which may impact our financial performance, refer to the Wealth Management, Investor & Treasury Services and Capital Markets sections.

## Government fiscal, monetary and other policies

Our businesses and earnings are affected by the fiscal, monetary or other policies that are adopted by the Bank of Canada and various other Canadian regulatory authorities, the Board of Governors of the Federal Reserve System in the U.S. and other U.S. government authorities, as well as those adopted by international regulatory authorities and agencies in jurisdictions in which we operate. Such policies can also adversely affect our clients and counterparties in Canada, the U.S. and internationally, which may increase the risk of default by such clients and counterparties.

## Tax risk and transparency

Tax risk refers to the risk of loss related to unexpected tax liabilities. The tax laws and systems that are applicable to RBC are complex and wide ranging. As a result, we ensure that any decisions or actions related to tax always reflect our assessment of the long-term costs and risks involved, including their impact on our relationship with clients, shareholders, and regulators, and our reputation.

Our approach to tax is governed by our Taxation Policy and Risk Management Framework, and reflects the fundamentals of our Risk Pyramid. Oversight of our tax policy and the management of tax risk is the responsibility of the CAO & CFO and the Senior Vice President, Taxation. We report our tax position to the Audit Committee on a regular basis and discuss our tax strategy with the Audit and Risk Committees as well as with GE.

Our tax strategy is designed to ensure transparency and support our business strategy, and is aligned with our corporate vision and values. We seek to maximize shareholder value by ensuring that our businesses are structured in a tax-efficient manner while considering reputational risk by being in compliance with all laws and regulations. Our framework seeks to ensure that we:

- Act with integrity and in a straightforward, open and honest manner in all tax matters;
- Ensure tax strategy is aligned with our business strategy supporting only bona fide transactions with a business purpose and economic substance;
- Ensure our full compliance and full disclosure to tax authorities of our statutory obligations; and
- Endeavour to work with the tax authorities to build positive long-term relationships and where disputes occur, address them constructively.

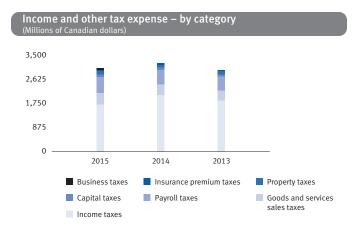
With respect to assessing the needs of our clients, we consider a number of factors including the purposes of the transaction. We seek to ensure that we only support bona fide client transactions with a business purpose and economic substance. Should we become aware of client transactions that are aimed at evading their tax obligations, we will not proceed with the transaction.

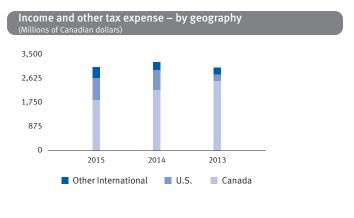
RBC operates in 39 countries worldwide. Our activities in these countries are subject to both Canadian and international tax legislation and other regulation, and are fully disclosed to the relevant tax authorities. The Taxation group and GRM both regularly review the activities of all entities to ensure compliance with tax requirements and other regulations.

Given that we operate globally, complex tax legislation and accounting principles can result in differing legal interpretations between the respective tax authorities we deal with and ourselves, and we are at risk of tax authorities disagreeing with prior positions we have taken for tax purposes. Should this occur, we are committed to an open and transparent dialogue with the tax authorities to ensure a quick assessment and prompt resolution of the issues. Failure to adequately manage tax risk and resolve issues with tax authorities in a satisfactory manner could adversely impact our results, potentially to a material extent in a particular period, and/or significantly impact our reputation.

## Tax Contribution

In 2015, total income and other tax expense to various levels of governments globally totalled \$3.1 billion (2014 – \$3.2 billion; 2013 – \$3 billion). In Canada, total income and other tax expense for the year ended October 31, 2015 to various levels of government totalled \$1.9 billion (2014 – \$2.2 billion; 2013 – \$2.6 billion).





For further details on income and other tax expense, refer to the Financial performance section.

#### **Environmental risk**

Environmental risk is the risk of loss to financial, operational or reputational value resulting from the impact of environmental issues. It arises from the business activities and operations of both us and our clients. For example, the environmental issues associated with our clients' purchase and sale of contaminated property or development of large-scale projects may give rise to credit, regulatory and reputation risk. Operational and legal risks may arise from environmental issues at our branches, offices or data processing centres.

Corporate Sustainability (CS) sets enterprise-wide policy requirements for the identification, assessment, control, monitoring and reporting of environmental risk. Oversight is provided by GE and the Governance Committee of the Board of Directors. Business segments and corporate functions are responsible for incorporating environmental risk management requirements and controls within their operations. The CS Group also provides advisory services and support to business segments on the management of specific environmental risks in business transactions.

Periodically, we verify that our environmental risk management policies and processes are operating as intended. On an annual basis, and more frequently as required, environmental risk management activities, issues and trends are reported to GE and to the Governance Committee of the Board of Directors. Failure to adequately manage environmental risk could adversely impact our results and/or significantly impact our reputation.

We report on the full extent of environmental management annually in the Corporate Responsibility Report and Public Accountability Statements.

#### Other factors

Other factors that may affect actual results include changes in government trade policy, changes in accounting standards, including their effect on our accounting policies, estimates and judgments, currency and interest rate movements in Canada, the U.S., and other jurisdictions in which we operate, changes to our credit ratings, the timely and successful development of new products and services, our ability to cross-sell more products to customers, technological changes, effective design, implementation and execution of processes and their associated controls, fraud by internal and external parties, the possible impact on our business from disease or illness that affects local, national or global economies, disruptions to public infrastructure, including transportation, communication, power and water, international conflicts and other political developments including those relating to the war on terrorism, and our success in anticipating and managing the associated risks.

We caution that the foregoing discussion of risk factors, many of which are beyond our control, is not exhaustive and other factors could also affect our results.

# Capital management

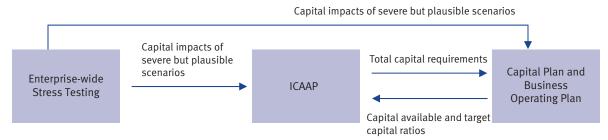
We actively manage our capital to maintain strong capital ratios and high ratings while providing strong returns to our shareholders. In addition to the regulatory requirements, we consider the expectations of credit rating agencies, depositors and shareholders, as well as our business plans, stress tests, peer comparisons and our internal capital ratio targets. Our goal is to optimize our capital usage and structure, and provide support for our business segments and clients and better returns for our shareholders, while protecting depositors and senior creditors.

## Capital management framework

Our capital management framework provides the policies and processes for defining, measuring, raising and investing all types of capital in a co-ordinated and consistent manner. It includes our overall approach to capital management, including guiding principles as well as roles and responsibilities relating to capital adequacy and transactions, dividends, solo capital and management of risk-weighted assets (RWA) and leverage ratio exposures. We manage and monitor capital from several perspectives, including regulatory capital, economic capital and subsidiary capital.

Our capital planning is a dynamic process which involves various teams including Finance, Corporate Treasury, GRM, Economics and our businesses, and covers internal capital ratio targets, potential capital transactions as well as projected dividend payouts and share repurchases. The integral parts of our capital planning are comprised of our business operating plans, enterprise-wide stress testing and Internal Capital Adequacy Assessment Process (ICAAP), along with the considerations of regulatory capital requirements and accounting changes, internal capital requirements, rating agency metrics and solo capital.

Our capital plan is established on an annual basis and is aligned with the management actions included in the annual business operating plan, which includes forecast growth in assets and earnings taking into account our business strategies, projected market and economic environment and peer positioning. This includes incorporating potential capital transactions based on our projected internal capital generation, business forecasts, market conditions and other developments, such as accounting and regulatory changes that may impact capital requirements. All of the components in the capital plan are monitored throughout the year and are revised as deemed appropriate.



Our Enterprise-wide stress testing and ICAAP provide key inputs for capital planning, including setting the appropriate internal capital ratio targets. The stress scenarios are evaluated across the organization, and results are integrated to develop an enterprise-wide view of financial impacts and capital requirements, which in turn facilitate the planning of mitigating actions to absorb exceptional adverse events. ICAAP is an OSFI mandated annual process to assess capital adequacy and requirements to cover all material risks, with a cushion to cover severe but plausible contingencies. In accordance with the OSFI guideline, the major components of our ICAAP process include comprehensive risk assessment, stress testing, capital assessment and planning (both economic and regulatory capital), board and senior management oversight, monitoring and reporting and internal control review.

Our internal capital targets are established to maintain robust capital positions in excess of OSFI's Basel III "all-in" regulatory targets, which include minimum capital requirements plus a capital conservation buffer, and effective January 1, 2016, a D-SIBs surcharge that can absorb losses during periods of stress. The "all-in" methodology includes all regulatory adjustments that will be required by 2019, while retaining the phase-out rules for non-qualifying capital instruments, as per OSFI's Basel III Capital Adequacy Requirements (CAR) guideline. The stress test

results of our Enterprise-wide stress testing and ICAAP are incorporated into the OSFI capital conservation buffer and D-SIBs surcharge, with a view to ensuring the bank has adequate capital to underpin risks and absorb losses under all plausible stress scenarios given our risk profile and appetite. In addition, we include a discretionary cushion on top of the OSFI regulatory targets to maintain capital strength for forthcoming regulatory and accounting changes, peer comparatives, rating agencies sensitivities and solo capital level.

The Board of Directors is responsible for ultimate oversight of capital management, including the annual review and approval of the Capital Plan. ALCO and GE share responsibility for capital management and receive regular reports detailing our compliance with established limits and guidelines. The Risk Committee annually approves the Capital Management Framework. The Audit and Risk Committees jointly approve the ICAAP process. The Audit Committee is also responsible for the ongoing review of internal controls over capital management.

#### Basel III

Our regulatory capital requirements are determined on a Basel III "all-in" basis as per OSFI guidelines. The top corporate entity to which Basel III applies at the consolidated level is Royal Bank of Canada.

Under Basel III, banks select from among alternative approaches to calculate their minimum regulatory capital required to underpin credit, market and operational risks.

We adopted the Basel III IRB approach to calculate credit risk capital for consolidated regulatory reporting purposes. While the majority of our credit risk exposures are reported under the Basel III IRB approach for regulatory capital purposes, certain portfolios considered non-material from a consolidated perspective continue to use the Basel III Standardized approach for credit risk (for example, our Caribbean banking operations). For consolidated regulatory reporting of operational risk capital, we currently use the Standardized approach. We have applied to OSFI for approval for the use of AMA for operational risk capital measurement and will commence reflecting operational risk capital under the AMA approach once approved. For consolidated regulatory reporting of market risk capital, we use both Internal Models-based and Standardized approaches.

In December 2010, the BCBS issued "Basel III: A global regulatory framework for more resilient banks and banking systems", which outlines the capital and liquidity requirements for global banks, with the objective of promoting financial stability and is intended to ensure sustainable economic growth. The BCBS sets out the Basel III transitional requirements for Common Equity Tier 1 (CET1), Tier 1 and Total capital ratios at 4.5%, 6.0% and 8%, respectively for 2015, which will be fully phased-in to 7%, 8.0% and 10.5%, respectively (including minimums plus capital conservation buffer of 2.5%) by January 1, 2019. The BCBS also released the NVCC requirements in January 2011 with an effort to ensure the loss absorbency of regulatory capital instruments at the point of non-viability. In August 2011, OSFI issued an advisory outlining the NVCC principles and requirements, including a full and permanent conversion of non-common capital instruments into common shares upon a trigger event, effective the first quarter of 2013.

OSFI expects Canadian banks to currently meet the Basel III "all-in" targets (BCBS January 1, 2019 requirements – minimum ratios plus the capital conservation buffer) for CET1 ratio, Tier 1 and Total capital. To ensure consistent implementation similar to that in other countries, effective January 1, 2014, OSFI allowed Canadian banks to phase in the Basel III CVA capital charge over a five-year period ending December 31, 2018. In accordance with OSFI guidance, there are two possible options to phase in the CVA capital charge. Under the option selected by RBC in 2015, Option 1, Basel III CVA is reflected in risk-weighted assets based on a scalar of 64%, 71%, and 77% for CET1, Tier 1 and Total Capital, respectively. In 2016, the scalars will remain unchanged, and will reach 100% for each tier of capital by 2019.

Commencing January 1, 2016, RBC will be required to include an additional 1% risk-weighted capital surcharge given our designation as a D-SIB by OSFI in 2013 (along with five other Canadian banks).

In October 2014, OSFI issued its final "Leverage Requirements (LR) Guideline", which replaced the OSFI Assets-to-Capital Multiple (ACM) with the Basel III Leverage ratio, beginning in the first quarter of 2015. The leverage ratio is defined as Tier 1 capital divided by leverage ratio exposure. The leverage ratio exposure is the sum of (a) on-balance sheet exposures; (b) derivative exposures; (c) securities financing transaction exposures and (d) off-balance sheet items. Canadian banks are expected to maintain a leverage ratio that meets or exceeds 3% at all times.

Pursuant to the BCBS publication "Global systemically important banks (G-SIB): updated assessment methodology and the higher loss absorbency requirement", issued in July 2013 and the OSFI advisory "Global systemically important banks (G-SIBs) − Public disclosure requirements", published in March 2014 and revised in September 2015, all federally regulated banks with a Basel III leverage ratio total exposure exceeding €200 billion at their financial year-end are required, at a minimum, to publicly disclose in the first quarter following their year-end, the twelve indicators used in the G-SIB assessment methodology, with the goal of enhancing the transparency of the relative scale of banks' potential global systemic importance and data quality. In the first quarter of 2015, we were not designated as a G-SIB. However, as we met the BCBS size threshold, we disclosed the 12 indicators using the OSFI prescribed template for the financial years ended 2013 and 2014 in our first quarter of 2015 report to shareholders.

In November 2015, the FSB and BCBS published an updated list of G-SIBs. We were not designated as a G-SIB as of November 2015.

In December 2013, BCBS issued the final standard related to the capital requirements for banks' equity investment in funds, with an effective date of January 2017, which aims to provide three approaches to measuring the risk sensitivity of banking book investments in funds. In December 2014, BCBS issued the final standards on the revised securitization framework, which aims to strengthen the capital standards for securitization exposures held in the banking book, with an effective date of January 2018. We are reviewing these two standards and have commenced work to ensure implementation of these standards by the respective effective dates.

In January 2015, BCBS issued the final standard on Pillar 3 which requires disclosure of standard templates to provide comparability and consistency of capital disclosure amongst banks. BCBS requires all banks to provide the revised Pillar 3 disclosures by the end of fiscal 2016. The implementation date for Pillar III for Canadian banks is expected to be no earlier than the fourth quarter of 2017.

The BCBS also issued two consultative papers in December 2014 "Capital floor: the design of a framework based on Standardized approaches" and "Revisions to the Standardized approach for credit risk". The capital floor consultative document focuses on the design of a capital floor framework based on the Standardized approach, with the objective to mitigate model risk and measurement error stemming from internal models and enhance comparability of capital across banks. This framework will replace the current transitional floor, which is based on the Basel I standard. The revisions to the Standardized approach for credit risk document is designed to strengthen the existing regulatory capital framework, with the objective of reducing reliance on external credit ratings, increasing risk sensitivity, and increasing comparability of capital requirements to the IRB approach. These revisions are expected to increase the comparability of capital requirements between banks using the Standardized approach.

We will continue to monitor and assess the capital impact of these regulatory developments.

The following table provides a summary of OSFI regulatory target ratios under Basel III.

OSFI regulatory target ratios under Ba	sel III						Table 70
	OSFI re	gulatory target	RBC capital	Meet or			
Basel III Capital ratios and leverage	Minimum	Capital Conservation Buffer	Minimum including Capital Conservation Buffer	D-SIBs Surcharge (1)	Minimum including Capital Conservation Buffer and D-SIBs surcharge (1)	and leverage ratios as at October 31, 2015	exceed OSFI regulatory target ratios
Common Equity Tier 1	> 4.5%	2.5%	> 7.0%	1.0%	> 8.0%	10.6%	1
Tier 1 capital	> 6.0%	2.5%	> 8.5%	1.0%	> 9.5%	12.2%	✓
Total capital	> 8.0%	2.5%	> 10.5%	1.0%	> 11.5%	14.0%	✓
Leverage ratio	> 3.0%	n.a.	> 3.0%	n.a.	> 3.0%	4.3%	✓

<sup>(1)</sup> The D-SIBs surcharge will be applicable to risk-weighted capital commencing January 1, 2016.

# Regulatory capital, RWA and capital ratios

The following table provides details on our regulatory capital, RWA and capital ratios. Our capital position remained strong during the year and our capital ratios remain well above OSFI regulatory targets.

Regulatory capital, RWA and capital ratios			Т	able 71
		As	at	
	0	ctober 31	00	tober 31
(Millions of Canadian dollars, except percentage and multiple amounts and as otherwise noted)		2015		2014
Capital (1)				
CET1 capital	\$	43,715	\$	36,406
Tier 1 capital		50,541		42,202
Total capital		58,004		50,020
RWA used in calculation of capital ratios (1), (2)				
CET1 capital RWA		411,756		368,594
Tier 1 capital RWA		412,941		369,976
Total capital RWA		413,957		372,050
Total capital RWA consisting of: (1)				
Credit risk	\$	323,870	\$	286,327
Market risk		39,786		38,460
Operational risk		50,301		47,263
Total capital RWA	\$	413,957	\$	372,050
Capital ratios, Leverage ratio and multiples (1), (3)				
CET1 ratio		10.6%		9.9%
Tier 1 capital ratio		12.2%		11.4%
Total capital ratio		14.0%		13.4%
Assets-to-capital multiple (4)		n.a.		17.0X
Gross-adjusted assets (GAA) (4) (billions)		n.a.	\$	885.0
Leverage ratio		4.3%		n.a.
Leverage ratio exposure (billions)	\$	1,170.2		n.a.

<sup>(1)</sup> Capital, RWA, capital ratios and multiples are calculated using OSFI Capital Adequacy Requirements based on the Basel III framework. Leverage ratios are calculated using OSFI Leverage Requirements Guideline based on the Basel III framework. Effective the first quarter of 2015, the leverage ratio has replaced the ACM. The leverage ratio is a regulatory measure under the Basel III framework and is not applicable (n.a.) for periods prior to Q1 2015. Capital ratios presented above are on an "all-in" basis.

## Basel III regulatory capital and capital ratios

Under Basel III, regulatory capital consists of CET1, Additional Tier 1 and Tier 2 capital.

CET1 capital comprises the highest quality of capital. Regulatory adjustments under Basel III include full deductions of certain items and additional capital components that are subject to threshold deductions.

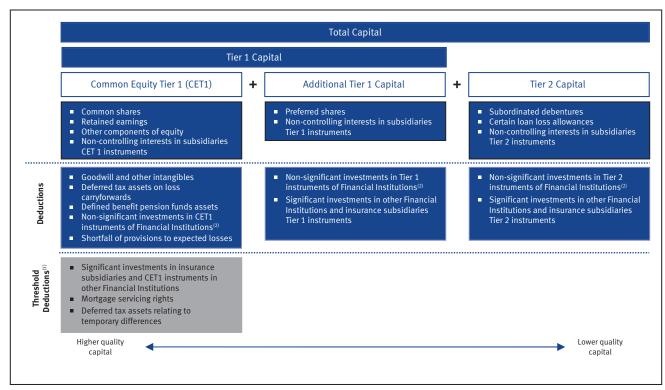
Tier 1 capital comprises predominantly CET1 and Additional Tier 1 items including non-cumulative preferred shares. Tier 2 capital includes subordinated debentures that meet certain criteria, certain loan loss allowances and non-controlling interests in subsidiaries Tier 2 instruments. Total capital is defined as the sum of Tier 1 and Tier 2 capital. Preferred shares and subordinated debentures issued after January 1, 2013 require NVCC features to be included into regulatory capital. For further details on NVCC, refer to the discussion above.

Regulatory capital ratios are calculated by dividing CET1, Tier 1 and Total capital by their respective RWA.

<sup>(2)</sup> Effective Q3 2014, different scalars were applied to the CVA included in each of the three tiers of capital. In 2014, the CVA scalars 57%, 65% and 77% were applied to CET 1, Tier 1 and Total Capital, respectively. In fiscal 2015, the CVA scalars were 64%, 71% and 77%, respectively. In fiscal 2016, the scalars will remain unchanged.

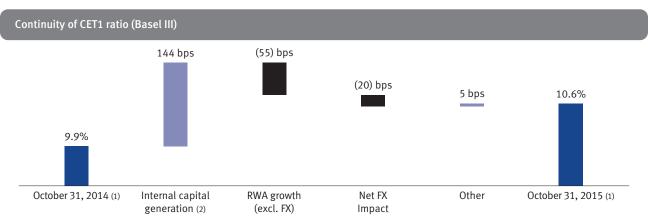
<sup>(3)</sup> To enhance comparability among other global financial institutions, our transitional CET1, Tier 1, Total capital and leverage ratios as at October 31, 2015 were 12.0%, 12.2%, 13.9% and 4.5%, respectively. Transitional is defined as capital calculated according to the current year's phase-in of regulatory adjustments and phase-out of non-qualifying capital instruments.

<sup>(4)</sup> Assets-to-capital multiples and GAA were calculated on a transitional basis in the prior period.



- (1) First level: The amount by which each of the items exceeds a 10% threshold of CET1 capital (after all deductions but before threshold deductions) will be deducted from CET1 capital. Second level: The aggregate amount of the three items not deducted from the first level above and in excess of 15% of CET1 capital after regulatory adjustments will be deducted from capital, and the remaining balance not deducted will be risk-weighted at 250%.
- (2) Non-significant investments are subject to certain CAR criteria that drive the amount eligible for deduction.

Regulatory Capital			Т	able 72
		All-in	basi	S
(Millions of Canadian dollars)		2015		2014
CET1 capital: instruments and reserves and regulatory adjustments Directly issued qualifying common share capital (and equivalent for non- joint stock companies) plus related stock surplus Retained earnings Accumulated other comprehensive income (and other reserves) Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies) Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	\$	14,739 37,645 4,626	\$	14,684 31,442 2,418
Regulatory adjustments applied to CET1 under Basel III		(13,308)		(12,150)
Common Equity Tier 1 capital (CET1)	\$	43,715	\$	36,406
Additional Tier 1 capital: instruments and regulatory adjustments Directly issued qualifying Additional Tier 1 instruments plus related stock surplus Directly issued capital instruments to phase out from Additional Tier 1 Additional Tier 1 instruments issued by subsidiaries and held by third parties (amount allowed in group AT1)		2,350 4,473		1,000 4,794
Regulatory adjustments applied to Additional Tier 1 under Basel III  Additional Tier 1 capital (AT1)		6,826		
Tier 1 capital (T1=CET1+AT1)	\$	50,541	\$	42,202
Tier 2 capital: instruments and provisions and regulatory adjustments Directly issued qualifying Tier 2 instruments plus related stock surplus Directly issued capital instruments subject to phase out from Tier 2 Tier 2 instruments issued by subsidiaries and held by third parties	Ţ	3,073 4,227	*	2,010 5,595
(amount allowed in group Tier 2) Collective allowance Regulatory adjustments applied to Tier 2 under Basel III		29 134 –		31 182 –
Tier 2 capital (T2)	\$	7,463	\$	7,818
Total capital (TC=T1+T2)	\$	58,004	\$	50,020



- Represents rounded figures.
- (2) Internal capital generation includes \$5.3 billion which represents Net income available to shareholders less common and preferred shares dividends.

Our CET1 ratio was 10.6%, up 70 bps from last year, mainly due to strong internal capital generation. This factor was partially offset by higher RWA reflecting business growth, and the net impact of foreign exchange translation.

Our Tier 1 capital ratio of 12.2% was up 80 bps, mainly due to the factors noted under CET1 ratio, and the net issuance of preferred shares. Our Total capital ratio of 14.0% was up 60 bps, mainly due to the factors noted under Tier 1 capital ratio, partially offset by the net redemption of subordinated debentures.

## **Basel III RWA**

OSFI requires banks to meet minimum risk-based capital requirements for exposures to credit risk, operational risk, and, where they have significant trading activity, market risk. RWA is calculated for each of these risk types and added together to determine total RWA. In addition, OSFI requires the minimum risk-based capital to be no less than 90% of the capital requirements as calculated under the Basel I standards. If the capital requirement is less than 90%, a transitional adjustment to RWA must be applied as prescribed by OSFI CAR guidelines.

Total capital risk-weighted assets											Table 73
				2015							2014
		Average			Ri	sk-weighte	ed a	assets			
As at October 31 (Millions of Canadian dollars, except percentage amounts)	Exposure (1)	of risk weights (2)	Sta	ndardized approach		Advanced approach		Other		Total	Total
Credit risk											
Lending-related and other Residential mortgages Other retail Business Sovereign Bank	\$ 207,393 226,661 282,261 75,636 97,961	6% 23% 54% 12% 8%	\$	1,344 4,771 15,064 2,370 578	\$	11,453 46,386 136,501 6,805 7,117	\$	- - - -	\$	12,797 51,157 151,565 9,175 7,695	\$ 10,573 48,976 126,948 7,683 7,079
Total lending-related and other	\$ 889,912	26%	\$	24,127	\$	208,262	\$	-	\$	232,389	\$ 201,259
Trading-related Repo-style transactions Derivatives – including CVA – CET1 phase-in adjustment	\$ 340,131 90,782	2% 32%	\$	15 1,300	\$	6,637 16,581	\$	28 11,451	\$	6,680 29,332	\$ 4,912 26,875
Total trading-related	\$ 430,913		Ś	1,315	Ś		Ś	11,479	Ś	•	\$ · ·
Total lending-related and other and trading-related Bank book equities Securitization exposures Regulatory scaling factor Other assets	\$ 1,320,825 2,057 55,932 n.a. 45,818	13% n.a.	\$	25,442 - 310 n.a. n.a.	\$	231,480 2,045 7,053 14,400 n.a.	\$	11,479 - - - 29,460	\$	268,401 2,045 7,363 14,400 29,460	\$ 233,046 2,025 5,830 11,938 30,032
Total credit risk	\$ 1,424,632	23%	\$	25,752	\$	254,978	\$	40,939	\$	321,669	\$ 282,871
Market risk Interest rate Equity Foreign exchange Commodities Specific risk Incremental risk charge			\$	1,339 1,616 927 943 8,716	\$	6,835 2,115 61 13 3,084 14,137	\$	- - - - -	\$	8,174 3,731 988 956 11,800 14,137	\$ 6,326 1,621 1,274 2,030 14,980 12,229
Total market risk			\$	13,541	\$	26,245	\$	_	\$	39,786	\$ 38,460
Operational risk			\$	50,301		n.a.		n.a.	\$	50,301	\$ 47,263
CET1 capital risk-weighted assets (3)			\$	89,594	\$	281,223	\$	40,939	\$	411,756	\$ 368,594
Additional CVA adjustment, prescribed by OSFI, for Tier 1 capital				-		-		1,185		1,185	1,382
Tier 1 capital risk-weighted assets (3)			\$	89,594	\$	281,223	\$	42,124	\$	412,941	\$ 369,976
Additional CVA adjustment, prescribed by OSFI, for Total capital				-		_		1,016		1,016	2,074
Total capital risk-weighted assets (3)	\$ 1,424,632		\$	89,594	\$	281,223	\$	43,140	\$	413,957	\$ 372,050

<sup>(1)</sup> Total exposure represents exposure at default which is the expected gross exposure upon the default of an obligor. This amount is before any allowance against impaired loans or partial write-offs and does not reflect the impact of credit risk mitigation and collateral held.

## 2015 vs. 2014

During the year, CET1 RWA was up \$43 billion, mainly reflecting the impact of foreign exchange translation and business growth largely in our wholesale lending portfolio and repo-style transactions.

<sup>(2)</sup> Represents the average of counterparty risk weights within a particular category.

<sup>(3)</sup> Effective Q3 2014, different scalars were applied to the CVA included in each of the three tiers of capital. In Q3 and Q4, 2014, the CVA scalars 57%, 65% and 77% were applied to CET 1, Tier 1 and Total Capital, respectively. In fiscal 2015, the CVA scalars were 64%, 71% and 77%, respectively. In 2016, the scalars will remain unchanged.

# Selected capital management activity

The following table provides our selected capital management activity for the year ended October 31, 2015.

Selected capital management activity			Table 74
		2015	
(Millions of Canadian dollars, except number of shares)	Issuance or redemption date	Number of shares (000s)	Amount
Tier 1 capital			
Common shares issued			
Stock options exercised (1)		1,190	\$ 62
Issuance of preferred shares Series BD (2), (3), (4)	January 30, 2015	24,000	600
Issuance of preferred shares Series BF (2), (3), (4)	March 13, 2015	12,000	300
Issuance of preferred shares Series BH (2), (3), (4)	June 5, 2015	6,000	150
Issuance of preferred shares Series BI (2), (3), (4)	July 22, 2015	6,000	150
Issuance of preferred shares Series BJ (2), (3), (4)	October 2, 2015	6,000	150
Redemption of preferred shares Series AX	November 24, 2014	(13,000)	(325)
Tier 2 capital			
Issuance of June 4, 2025 subordinated debentures (2), (4)	June 4, 2015		1,000
Maturity of November 14, 2014 subordinated			
debentures (2)	November 14, 2014		(200)
Redemption of June 15, 2020 subordinated debentures (2)	June 15, 2015		(1,500)

<sup>(1)</sup> Amounts include cash received for stock options exercised during the period and the fair value adjustments to stock options.

<sup>(2)</sup> For further details, refer to Notes 19 and 21 of our audited 2015 Annual Consolidated Financial Statements.

<sup>(3)</sup> Based on gross amount.

<sup>(4)</sup> NVCC capital instruments.

#### Dividends

Our common share dividend policy reflects our earnings outlook, payout ratio objective and the need to maintain adequate levels of capital to fund business opportunities. In 2015, our dividend payout ratio was 46%, which met our dividend payout ratio target of 40% to 50%. Common share dividends paid during the year were \$4.4 billion.

Selected share data (1)									Table 75
		2015			2014			2013	
(Millions of Canadian dollars, except number of and per share amounts)	Number of shares (000s)	Amount	Dividends declared per share	Number of shares (000s)	Amount	Dividends declared per share	Number of shares (000s)	Amount	Dividends declared per share
Common shares outstanding	1,443,423	\$14,573	\$ 3.08	1,442,233	\$14,511	\$ 2.84	1,441,056	\$14,377	\$ 2.53
First preferred shares outstanding									
Non-cumulative Series W (2)	12,000	300	1.23	12,000	300	1.23	12,000	300	1.23
Non-cumulative Series AA	12,000	300	1.11	12,000	300	1.11	12,000	300	1.11
Non-cumulative Series AB	12,000	300	1.18	12,000	300	1.18	12,000	300	1.18
Non-cumulative Series AC	8,000	200	1.15	8,000	200	1.15	8,000	200	1.15
Non-cumulative Series AD	10,000	250	1.13	10,000	250	1.13	10,000	250	1.13
Non-cumulative Series AE	10,000	250	1.13	10,000	250	1.13	10,000	250	1.13
Non-cumulative Series AF	8,000	200	1.11	8,000	200	1.11	8,000	200	1.11
Non-cumulative Series AG	10,000	250	1.13	10,000	250	1.13	10,000	250	1.13
Non-cumulative Series AH	_	_	_	_	_	_	_	_	0.86
Non-cumulative Series AJ (3)	13,579	339	0.88	13,579	339	0.97	16,000	400	1.25
Non-cumulative Series AK (3)	2,421	61	0.67	2,421	61	0.53	_	_	_
Non-cumulative Series AL (3)	12,000	300	1.07	12,000	300	1.15	12,000	300	1.40
Non-cumulative Series AN (3)	_	-	_	_	_	0.39	9,000	225	1.56
Non-cumulative Series AP (3)	_	-	_	_	_	0.39	11,000	275	1.56
Non-cumulative Series AR (3)	_	-	_	_	-	0.39	14,000	350	1.56
Non-cumulative Series AT (3)	_	-	_	_	_	1.17	11,000	275	1.56
Non-cumulative Series AV (3)	_	-	_	_	_	1.17	16,000	400	1.56
Non-cumulative Series AX (3)	_	-	_	13,000	325	1.53	13,000	325	1.53
Non-cumulative Series AZ (3), (4)	20,000	500	1.00	20,000	500	0.50	_	_	_
Non-cumulative Series BB (3), (4)	20,000	500	0.98	20,000	500	0.46	_	_	_
Non-cumulative Series BD (3), (4)	24,000	600	0.73	_	_	_	_	_	_
Non-cumulative Series BF (3), (4)	12,000	300	0.63	_	_	_	_	_	_
Non-cumulative Series BH (4)	6,000	150	0.58	_	_	_	_	_	_
Non-cumulative Series BI (4)	6,000	150	0.42	_	_	_	_	_	_
Non-cumulative Series BJ (4)	6,000	150	_	_	_	_	_	_	_
Treasury shares held – preferred	(63)	(2)		1	_		47	1	
Treasury shares held – common	532	38		892	71		666	41	
Stock options									
Outstanding	8,182			8,579			10,604		
Exercisable	5,231			4,987			5,711		
Dividends									
Common		4,443			4,097			3,651	
Preferred		191			213			253	

- (1) For further details about our capital management activity, refer to Note 21 of our audited 2015 Annual Consolidated Financial Statements.
- (2) Effective February 24, 2010, we have the right to convert into common shares at our option, subject to certain restrictions.
- (3) Dividend rate will reset every five years.
- (4) NVCC capital instruments.

Our normal course issuer bid (NCIB) commenced on November 1, 2014 and expired on October 31, 2015. Over the term of the previous bid, we did not purchase any common shares.

On November 2, 2015, we completed the acquisition of City National, whereby we issued 41.6 million RBC common shares. In addition, we issued RBC first preferred shares (Series C-1 and Series C-2) with a par value of US\$275 million upon the cancellation of all outstanding City National preferred stock.

On November 2, 2015, we redeemed all \$1.5 billion outstanding 3.18% subordinated debentures due on November 2, 2015 for 100% of their principal amount plus accrued interest to the redemption date.

On November 16, 2015, we announced our intention to redeem all issued and outstanding \$1.2 billion principal amount of RBC TruCS 2015 for cash at a redemption price of \$1,000 per unit. The redemption is expected to be completed on December 31, 2015.

As at November 27, 2015, the number of outstanding common shares and stock options and awards was 1,485,401,829 and 14,675,359, respectively, and the number of Treasury shares – preferred and Treasury shares – common was (9,137) and 291,505, respectively.

NVCC provisions require the conversion of our capital instruments into a variable number of common shares in the event that OSFI deems the Bank to be non-viable or a federal or provincial government in Canada publicly announces that the Bank has accepted or agreed to accept a capital injection. If a NVCC trigger event were to occur, our NVCC capital instruments preferred shares Series AZ, preferred shares Series BB, preferred shares Series BB, preferred shares Series BB, preferred shares Series BI, preferred shares Series BI, subordinated debentures due on July 17, 2024, subordinated debentures due on September 29, 2026 and subordinated debentures due on June 4, 2025 would be converted into RBC common shares pursuant to an automatic conversion formula with a conversion price based on the greater of: (i) a floor price of \$5.00, and (ii) the current market price of our common shares at the time of the trigger event (10-day weighted average). Based on a floor price of \$5.00 and including an estimate for accrued dividends and interest, these NVCC capital instruments would convert into a maximum of 1,388 million RBC common shares, in aggregate, which would represent a dilution impact of 49% based on the number of RBC common shares outstanding as at October 31, 2015.

#### Attributed capital

Our methodology for allocating capital to our business segments is based on the higher of fully diversified economic capital and the Basel III regulatory capital requirements. Risk-based capital attribution provides a uniform base for performance measurement among business segments, which compares to our overall corporate return objective and facilitates management decisions in resource allocation in conjunction with other factors.

Attributed capital is calculated and attributed on a wider-array of risks compared to Basel III regulatory capital requirements, which are calibrated predominantly to target credit, market (trading) and operational risk measures. Economic capital is our internal quantification of risks associated with business activities which is the capital required to remain solvent under extreme market conditions, reflecting our objective to maintain strong credit ratings. Economic capital is calculated based on credit, market (trading and non-trading), operational, business and fixed asset, and insurance risks, along with capital attribution for goodwill and other intangibles. The common risks between the two frameworks are aligned to reflect increased regulatory requirements.

- Business risk is the risk of loss or harm due to variances in volumes, prices and costs caused by competitive forces, regulatory changes, reputation and strategic risks.
- Fixed asset risk is defined as the risk that the value of fixed assets will be less than their book value at a future date.

For further discussion on Credit, Market, Operational and Insurance risks, refer to the Risk management section.

Attributed capital is also used to assess the adequacy of our capital base. Our policy is to maintain a level of available capital, defined as common equity and other capital instruments with equity-like loss absorption features such as preferred shares that exceed Economic capital with a comfortable cushion.

The calculation and attribution of capital involves a number of assumptions and judgments by management which are monitored to ensure that the economic capital framework remains comprehensive and consistent. The models are benchmarked to leading industry practices via participation in surveys, reviews of methodologies and ongoing interaction with external risk management industry professionals.

The following outlines our attributed capital.

Attributed capital		T	able 76
(Millions of Canadian dollars)	2015		2014
Credit risk	\$ 16,400	\$	13,800
Market risk (trading and non-trading)	3,900		3,900
Operational risk	4,600		4,300
Business and fixed asset risk	2,900		2,750
Insurance risk	550		500
Goodwill and other intangibles	11,900		11,350
Regulatory capital allocation	5,400		4,150
Attributed capital	\$ 45,650	\$	40,750
Under attribution of capital	6,650	·	4,950
Average common equity	\$ 52,300	\$	45,700

## 2015 vs. 2014

Attributed capital increased \$5 billion largely due to higher credit risk reflecting business growth and the impact of foreign exchange translation, and higher regulatory capital allocation. The increase in operational and business risks reflected higher revenue. Goodwill and other intangibles risk increased mainly as a result of the impact of foreign exchange translation.

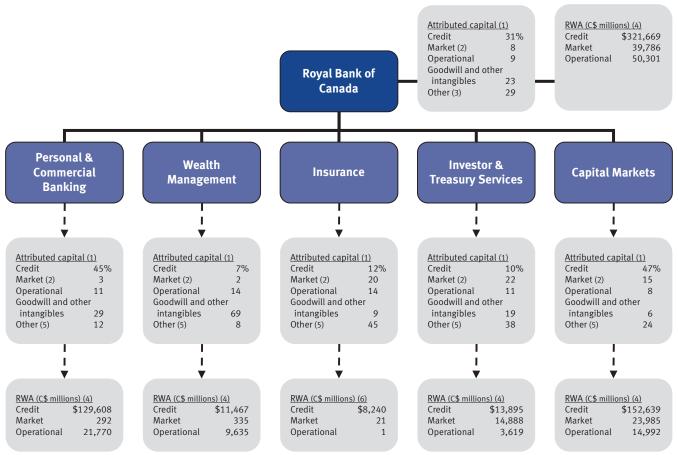
We remain well capitalized with current levels of available capital exceeding the attributed capital required to underpin all of our material risks.

## Attributed capital in the context of our business activities

In carrying out our business activities, we are exposed to a range of risks. The following chart provides a high level view of risks within our business segments, which includes credit, market and operational risks. We have used attributed capital to illustrate the relative size of the risks in each of our businesses. The attributed capital distribution reflects the diversified nature of our business activities. RWA represents our exposure to credit, market and operational risk for regulatory capital requirements.

Within Personal & Commercial Banking, credit risk is the most significant risk, largely related to our personal financial services, business financial services and cards businesses. The primary risks within Wealth Management, which provides services to institutional and individual clients, are operational risk and credit risk. Risks within our Insurance operations are primarily related to insurance risk in our life, health, home and auto businesses followed by market risk and operational risk. The largest risk within Investor & Treasury Services is market risk, followed by credit risk and operational risk. The most significant risk within Capital Markets is credit risk, followed by market risk.

For additional information on the risks highlighted below, refer to the Risk management section.



- (1) Attributed capital: An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating the level of capital that is necessary to support our various business, given their risks, consistent with our desired solvency standard and credit ratings.
- (2) Market risk attributed capital: An estimate of the amount of equity capital required to underpin trading market risk and interest rate risk.
- (3) Other RBC: Includes (a) an estimate of the amount of equity capital required to underpin risks associated with business, fixed assets and insurance risks; (b) a regulatory capital adjustment since attributed capital is determined at the higher of regulatory or economic capital; and (c) unattributed capital reported representing common equity in excess of common equity attributed to our business segments which is reported in the Corporate Support segment only.
- (4) RWA amount above represents RWA for CET1.
- (5) Other Business segments: Includes (a) an estimate of the amount of equity capital required to underpin risks associated with business, fixed assets and insurance risks; and (b) a regulatory capital adjustment since attributed capital is determined at the business segment level as the greater of regulatory or economic capital.
- (6) Insurance RWA amount above represents our investments in the insurance subsidiaries capitalized at the regulatory prescribed rate as required under Basel CAR filing.

# Subsidiary capital

Our capital management framework includes the management of our subsidiaries' capital. We invest capital across the enterprise to meet any local regulators' capital adequacy requirements and maximize returns to our shareholders. We invest in our subsidiaries as appropriate during the year. We set guidelines for defining capital investments in our subsidiaries and manage the relationship between capital invested in subsidiaries and our consolidated capital base to ensure that we can access capital recognized in our consolidated regulatory capital measurements.

Each of our subsidiaries has responsibility for maintaining its compliance with any local regulatory capital adequacy requirements, which may include restrictions on the transfer of assets in the form of cash, dividends, loans or advances. Concurrently, Corporate Treasury provides centralized oversight of capital adequacy across all subsidiary entities.

# Other considerations affecting capital

Capital treatment for equity investments in other entities is determined by a combination of accounting and regulatory guidelines based on the size or nature of the investment. Three broad approaches apply as follows:

- Consolidation: entities which we control are consolidated on our Consolidated Balance Sheets.
- Deduction: certain holdings are deducted in full from our regulatory capital. These include all unconsolidated "substantial investments," as defined by the Bank Act (Canada) in the capital of financial institutions, as well as all investments in insurance subsidiaries.
- Risk weighting: unconsolidated equity investments that are not deducted from capital are risk weighted at a prescribed rate for determination of capital charges.

# Regulatory capital approach for securitization exposures

For our securitization exposures, we use an internal assessment approach (IAA) for exposures related to our ABCP business, and for other securitization exposures we use a combination of approaches including a ratings-based approach and the standardized approach.

While our IAA rating methodologies are based in large part on criteria that are published by External Credit Assessment Institutions (ECAIs) such as S&P and therefore are similar to the methodologies used by these institutions, they are not identical. Our ratings process includes a comparison of the available credit enhancement in a securitization structure to a stressed level of projected losses. The stress level used is determined by the desired risk profile of the transaction. As a result, we stress the cash flows of a given transaction at a higher level in order to achieve a higher rating. Conversely, transactions that only pass lower stress levels achieve lower ratings.

Most of the other securitization exposures (non-ABCP) carry external ratings and we use the lower of our own rating or the lowest external rating for determining the proper capital allocation for these positions. We periodically compare our own ratings to ECAIs ratings to ensure that the ratings provided by ECAIs are reasonable.

GRM has responsibility for providing risk assessments for capital purposes in respect of all our banking book exposures. GRM is independent of the business originating the securitization exposures and performs its own analysis, sometimes in conjunction with but always independent of the applicable business. GRM has developed asset class specific criteria guidelines which provide the rating methodologies for each asset class. The guidelines are reviewed periodically and are subject to the ratings replication process mandated by Pillar I of the Basel rules.

# Additional financial information

### Exposure to U.S. subprime and Alt-A through RMBS, CDOs and mortgages

Certain activities and transactions we enter into expose us to the risk of default of U.S. subprime and Alt-A residential mortgages. Our exposures to U.S. subprime and Alt-A residential mortgages of \$423 million represented less than 0.1% of our total assets as at October 31, 2015, compared to \$396 million or less than 0.1% last year. The increase of \$27 million was primarily due to the impact of foreign exchange translation.

## Commercial mortgage-backed securities

The fair value of our total direct holdings of Canadian and U.S. commercial mortgage-backed securities was \$379 million as at October 31, 2015.

## Assets and liabilities measured at fair value

Our financial instruments carried at fair value are classified as Level 1, 2 or 3, in accordance with the fair value hierarchy set out in IFRS 13 Fair Value Measurement. For further details on the fair value of our financial instruments and transfers between levels of the fair value hierarchy, refer to Note 3 of our audited 2015 Annual Consolidated Financial Statements.

The following table presents the total fair value of each major class of financial assets and financial liabilities measured at fair value and the percentage of the fair value of each class categorized as Level 1, 2 or 3 as at October 31, 2015.

Assets and liabilities measured at fair value Table 7						
	As at October 31, 2015				.5	
(Millions of Canadian dollars, except percentage amounts)	Fai	ir value (1)	Level 1 (1)	Level 2 (1)	Level 3 (1)	Total
Financial assets						
Securities at FVTPL	\$	158,703	39%	61%	0%	100%
Available-for-sale		48,149	12	80	8	100
Assets purchased under reverse						
repurchase agreements and securities						
borrowed		114,692	0	100	0	100
Loans		2,773	0	83	17	100
Derivatives		193,153	2	97	1	100
Financial liabilities						
Deposits	\$	115,592	0%	<b>100</b> %	0%	100%
Obligations related to securities sold						
short		47,658	67	33	0	100
Obligations related to assets sold under						
repurchase agreements and securities						
loaned		73,362	0	100	0	100
Derivatives		195,820	2	97	1	100

<sup>(1)</sup> The derivative assets and liabilities presented in the table above do not reflect the impact of netting.

## **Accounting and control matters**

# Critical accounting policies and estimates

# Application of critical accounting policies, judgments, estimates and assumptions

Our significant accounting policies are described in Note 2 to our audited 2015 Annual Consolidated Financial Statements. Certain of these policies, as well as estimates made by management in applying such policies, are recognized as critical because they require us to make particularly subjective or complex judgments about matters that are inherently uncertain and because of the likelihood that significantly different amounts could be reported under different conditions or using different assumptions. Our critical accounting judgments, estimates and assumptions relate to the fair value of financial instruments, allowance for credit losses, goodwill and other intangible assets, employee benefits, consolidation, derecognition of financial assets, securities impairment, application of the effective interest method, provisions, insurance claims and policy benefit liabilities and income taxes. Our critical accounting policies and estimates have been reviewed and approved by our Audit Committee, in consultation with management, as part of their review and approval of our significant accounting policies, judgments, estimates and assumptions.

# $\label{lem:continuous} \textbf{Fair value of financial instruments and securities impairment}$

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We determine fair value by incorporating all factors that market participants would consider in setting a price, including commonly accepted valuation approaches.

The Board of Directors provides oversight on valuation of financial instruments, primarily through the Audit Committee and Risk Committee. The Audit Committee reviews the presentation and disclosure of financial instruments that are measured at fair value, while the Risk Committee assesses adequacy of governance structures and control processes for valuation of these instruments.

We have established policies, procedures and controls for valuation methodologies and techniques to ensure fair value is reasonably estimated. Major valuation processes and controls include, but are not limited to, profit and loss decomposition, independent price verification (IPV) and model validation standards. These control processes are managed by either Finance or GRM and are independent of the relevant businesses and their trading functions. Profit and loss decomposition is a process to explain the fair value changes of certain positions and is performed daily for trading portfolios. All fair value instruments are subject to IPV, a process whereby trading function valuations are verified against external market prices and other relevant market data. Market data sources include traded prices, brokers and price vendors. We give priority to those third-party pricing services and prices having the highest and most consistent accuracy. The level of accuracy is determined over time by comparing third-party price values to traders' or system values, to other pricing service values and, when available, to actual trade data. Other valuation techniques are used when a price or quote is not available. Some valuation processes use models to determine fair value. We have a systematic and consistent approach to control model use. Valuation models are approved for use within our model risk management framework. The framework addresses, among other things, model development standards, validation processes and procedures, and approval authorities. Model validation ensures that a model is suitable for its intended use and sets parameters for its use. All models are revalidated regularly by qualified personnel who are independent of the model design and development. Annually our model risk profile is reported to the Board of Directors.

In determining fair value, a hierarchy is used which prioritizes the inputs to valuation techniques. The fair value hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Determination of fair value based on this hierarchy requires the use of observable market data whenever available. Level 1 inputs are unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access at the measurement date. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and model inputs that are either observable, or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 3 inputs are one or more inputs that are unobservable and significant to the fair value of the asset or liability. Unobservable inputs are used to measure fair value to the extent that observable inputs are not available at the measurement date. The availability of inputs for valuation may affect the selection of valuation techniques. The classification of a financial instrument in the hierarchy for disclosure purposes is based upon the lowest level of input that is significant to the measurement of fair value.

Where observable prices or inputs are not available, management judgment is required to determine fair values by assessing other relevant sources of information such as historical data, proxy information from similar transactions, and through extrapolation and interpolation techniques. For more complex or illiquid instruments, significant judgment is required in the determination of the model used, the selection of model inputs, and in some cases the application of valuation adjustments to the model value or quoted price for inactively traded financial instruments, as the selection of model inputs may be subjective and the inputs may be unobservable. Unobservable inputs are inherently uncertain as there is little or no market data available from which to determine the level at which the transaction would occur under normal business circumstances. Appropriate parameter uncertainty and market risk valuation adjustments for such inputs and other model risk valuation adjustments are assessed in all such instances.

We record valuation adjustments to appropriately reflect counterparty credit quality of our derivative portfolio, differences between the overnight index swap (OIS) curve and London Interbank Offered Rates (LIBOR) for collateralized derivatives, funding valuation adjustments (FVA) for uncollateralized and under-collateralized OTC derivatives, unrealized gains or losses at inception of the transaction, bid-offer spreads, unobservable parameters and model limitations. These adjustments may be subjective as they require significant judgment in the input selection, such as probability of default and recovery rate, and are intended to arrive at fair value that is determined based on assumptions that market participants would use in pricing the financial instrument. The realized price for a transaction may be different from its recorded value that is previously estimated using management judgment, and may therefore impact unrealized gains and losses recognized in Non-interest income – Trading revenue or Other.

Valuation adjustments are recorded for the credit risk of our derivative portfolios in order to arrive at their fair values. CVA take into account our counterparties' creditworthiness, the current and potential future mark-to-market of the transactions, and the effects of credit mitigants such as master netting and collateral agreements. CVA amounts are derived from estimates of exposure at default, probability of default, recovery rates on a counterparty basis, and market and credit factor correlations. Exposure at default is the amount of expected derivative related assets and liabilities at the time of default, estimated through modeling using underlying risk factors. Probability of default and recovery rate are generally implied from the market prices for credit protection and credit ratings of the counterparty. Correlation is the statistical measure of how credit and market factors may move in relation to one another. Correlation is estimated using historical data and market data where available. CVA is calculated daily and changes are recorded in Non-interest income – Trading revenue.

In the determination of fair value of collateralized OTC derivatives using the OIS curve, our valuation approach accounts for the difference between certain OIS rates and LIBOR for derivatives valuation as valuation adjustments.

FVA are also calculated to incorporate cost and benefit of funding in the valuation of uncollateralized and under-collateralized OTC derivatives. Future expected cash flows of these derivatives are discounted to reflect the cost and benefit of funding the derivatives by using a funding curve, implied volatilities and correlations as inputs.

Where required, a valuation adjustment is made to reflect the unrealized gain or loss at inception of a financial instrument contract where the fair value of that financial instrument is not obtained from a quoted market price or cannot be evidenced by other observable market transactions based on a valuation technique incorporating observable market data.

A bid-offer valuation adjustment is required when a financial instrument is valued at the mid-market price, instead of the bid or offer price for asset or liability positions, respectively. The valuation adjustment takes into account the spread from the mid to either the bid or offer price.

Some valuation models require parameter calibration from such factors as market observed option prices. The calibration of parameters may be sensitive to factors such as the choice of instruments or optimization methodology. A valuation adjustment is also estimated to mitigate the uncertainties of parameter calibration and model limitations.

We classify our financial instruments measured at fair value on a recurring basis into three levels based on the transparency of the inputs used to measure the fair values of the instruments. As at October 31, 2015, Level 2 instruments, whose fair values are based on observable inputs, include \$456 billion of financial assets (October 31, 2014 – \$355 billion) and \$394 billion of financial liabilities (October 31, 2014 – \$296 billion). These amounts represent 85% of our total financial assets at fair value (October 31, 2014 – 81%) and 91% of our total financial liabilities at fair value (October 31, 2014 – 89%), respectively. Level 3 instruments, whose valuations include significant unobservable inputs, include \$6 billion of financial assets (October 31, 2014 – \$6 billion) and \$2 billion of financial liabilities (October 31, 2014 – \$2 billion), representing 1% of our total financial assets at fair value (October 31, 2014 – 1%), respectively.

At each reporting date or more frequently when conditions warrant, we evaluate our AFS securities to determine whether there is any objective evidence of impairment, such as a significant or prolonged decline in the fair value of the security below its cost or when an adverse effect on future cash flows from the security can be reliably estimated. When assessing impairment for debt instruments we primarily consider counterparty ratings and security-specific factors, including collateral, external ratings, subordination and other market factors. For complex debt instruments including U.S. non-agency MBS, ABS and other structured products, we also use cash flow projection models which incorporate actual and projected cash flows for each security using a number of assumptions and inputs that are based on security specific factors. The inputs and assumptions used such as default, prepayment and recovery rates are based on updated market data. For U.S. non-agency MBS, recovery rates are largely dependent upon forecasted property prices which were assessed at the municipal level, provided by a third-party vendor. In addition, we also consider the transaction structure and credit enhancement for the structured securities. If the result indicates that we will not be able to recover the entire principal and interest amount, we do a further review of the security in order to assess whether a loss would ultimately be realized. As equity securities do not have contractual cash flows, they are assessed differently than debt securities. In assessing whether there is any objective evidence that suggests that the security is impaired we consider factors which include the length of time and extent the fair value has been below the cost and the financial condition and near term prospects of the issuer. We also consider the estimated recoverable value and the period of recovery. We conduct further analysis for securities where the fair value had been below cost for greater than twelve months. If an AFS security is impaired, the cumulative unrealized losses previously recognized in Other components of equity are recognized directly in income under Non-interest income. As at October 31, 2015, our gross unrealized losses on AFS securities were \$304 million (October 31, 2014 – \$181 million). Refer to Note 4 to our audited 2015 Annual Consolidated Financial Statements for more information.

## Allowance for credit losses

We maintain allowance for credit losses relating to on-balance sheet exposures, such as loans and acceptances, and off-balance sheet items such as letters of credit, guarantees and unfunded commitments, at levels that management considers appropriate to cover credit related losses incurred as at the balance sheet date.

Allowances are determined individually for loans that are individually significant, and collectively for loans that are not individually significant and loans which are significant but for which there is no objective evidence of impairment, using current and historical credit information in both quantitative and qualitative assessments. For further information on allowance for credit losses, refer to Note 5 to our audited 2015 Annual Consolidated Financial Statements.

### *Individually assessed loans*

Loans which are individually significant are assessed individually for objective indicators of impairment. A loan is considered impaired when management determines that it will not be able to collect all amounts due according to the original contractual terms or the equivalent value.

Credit exposures of individually significant loans are evaluated based on factors including the borrower's overall financial condition, resources and payment record, and where applicable, the realizable value of any collateral. If there is evidence of impairment leading to an impairment loss, then the amount of the loss is determined as the difference between the carrying amount of the loan, including accrued interest, and the estimated recoverable amount. The estimated recoverable amount is measured as the present value of expected future cash flows discounted at the loan's original effective interest rate, including cash flows that may result from the realization of collateral less costs to sell.

## Collectively assessed loans

Loans which are not individually significant, or which are individually assessed and not determined to be impaired, are collectively assessed for impairment. For the purposes of a collective evaluation of impairment, loans are grouped on the basis of similar risk characteristics, taking into account loan type, industry, geographic location, collateral type, past due status and other relevant factors.

The collective impairment allowance is determined by reviewing factors including: (i) historical loss experience, which takes into consideration historical probabilities of default, loss given default and exposure at default, in portfolios of similar credit risk characteristics, and (ii) management's judgment on the level of impairment losses based on historical experience relative to the actual level as reported at the balance sheet date, taking into consideration the current portfolio credit quality trends, business and economic and credit conditions, the impact of policy and process changes, and other supporting factors. Future cash flows for a group of loans are collectively evaluated for impairment on the basis of the contractual cash flows of the loans in the group and historical loss experience for loans with credit risk characteristics similar to those in the group. Historical loss experience is adjusted based on current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist. The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

## Write-off of loans

Loans and the related impairment allowance for credit losses are written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, they are generally written off after receipt of any proceeds from the realization of the collateral. In circumstances where the net realizable value of any collateral has been determined and there is no reasonable expectation of further recovery, write off may be earlier. For credit cards, the balances and related allowance for credit losses are written off when payment is 180 days in arrears. Personal loans are generally written off at 150 days past due.

### Total allowance for credit losses

Based on the procedures discussed above, management believes that the total allowance for credit losses of \$2,120 million is adequate to absorb estimated credit losses incurred in the lending portfolio as at October 31, 2015 (October 31, 2014 – \$2,085 million). This amount includes \$91 million (October 31, 2014 – \$91 million) classified in Provisions under Other liabilities on our Consolidated Balance Sheets, which relates to off-balance sheet and other items.

## Goodwill and other intangible assets

We allocate goodwill to groups of cash-generating units (CGU). Goodwill is not amortized and is tested for impairment on an annual basis, or more frequently if there are objective indications of impairment. We test for impairment by comparing the recoverable amount of a CGU with its carrying amount. A CGU's recoverable amount is the higher of its fair value less cost of disposal and its value in use. The carrying amount of a CGU comprises the carrying amount of assets, liabilities, and goodwill allocated to the CGU. When the carrying value of a CGU exceeds its recoverable amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other assets of the CGU proportionally based on the carrying amount of each asset. Any impairment charge is recognized in income in the period it is identified. Subsequent reversals of goodwill impairment are prohibited.

We estimate the value in use and fair value less costs of disposal of our CGUs primarily using a discounted cash flow method which incorporates each CGU's internal forecasts of revenues and expenses. Significant management judgment is applied in the determination of expected future cash flows (uncertainty in timing and amount), discount rates (based on CGU-specific risks) and terminal growth rates. CGU-specific risks include country risk, business/operational risk, geographic risk (including political risk, devaluation risk and government regulation), currency risk and price risk (including product pricing risk and inflation). If the forecast earnings and other assumptions in future periods deviate significantly from the current amounts used in our impairment testing, the value of our goodwill could become impaired.

Other intangible assets with a finite life are amortized on a straight-line basis over their estimated useful lives as follows: computer software – 3 to 10 years and customer relationships – 10 to 20 years. They are assessed for indicators of impairment at each reporting period if there is an indication that an asset may be impaired. An impairment test is performed by comparing the carrying amount of the intangible asset to its recoverable amount. Where it is not possible to estimate the recoverable amount of an individual asset, we estimate the recoverable amount of the CGU to which the asset belongs. If the recoverable amount of the asset (or CGU) is less than its carrying amount, the carrying amount of the intangible asset is written down to its recoverable amount as an impairment loss. An impairment loss recognized previously is reversed if there is a change in the estimates used to determine the recoverable amount of the asset (or CGU) since the last impairment loss was recognized. If an impairment loss is subsequently reversed, the carrying amount of the asset (or CGU) is revised to the lower of its recoverable amount and the carrying amount that would have been determined (net of amortization) had there been no prior impairment.

Significant judgment is applied in estimating the useful lives and recoverable amounts of our intangible assets and assessing whether certain events or circumstances constitute objective evidence of impairment. We do not have any other intangible assets with indefinite lives.

As at October 31, 2015, we had \$9.3 billion of goodwill (October 31, 2014 – \$8.6 billion) and \$2.8 billion of other intangible assets (October 31, 2014 – \$2.8 billion). For further details, refer to Notes 2 and 10 to our 2015 Annual Consolidated Financial Statements.

# **Employee benefits**

We sponsor a number of benefit programs for eligible employees, including registered pension plans, supplemental pension plans, health, dental, disability and life insurance plans.

The calculation of defined benefit expenses and obligations depends on various assumptions such as discount rates, healthcare cost trend rates, projected salary increases, retirement age, and mortality and termination rates. The discount rate assumption is determined using spot rates from a derived Aa corporate bond yield curve for our Canadian pension and other post-employment benefit plans, and spot rates from an Aa corporate bond yield curve for our International pension and other post-employment benefit plans. All other assumptions are determined by management, applying significant judgment, and are reviewed by the actuaries. Actual experience that differs from the actuarial assumptions will affect the amounts of benefit obligations and remeasurements that we recognize. The weighted average assumptions used and the sensitivity of key assumptions are presented in Note 17 to our audited 2015 Annual Consolidated Financial Statements.

## Consolidation

Subsidiaries are those entities, including structured entities, over which we have control. We control an entity when we are exposed, or have rights, to variable returns from our involvement with the entity and have the ability to affect those returns through our power over the investee. We have power over an entity when we have existing rights that give us the current ability to direct the activities that most significantly affect the entity's returns (relevant activities). Power may be determined on the basis of voting rights or, in the case of structured entities, other contractual arrangements.

We are not deemed to control an entity when we exercise power over an entity in an agency capacity. In determining whether we are acting as an agent, we consider the overall relationship between us, the investee and other parties to the arrangement with respect to the following factors: (i) the scope of our decision making power; (ii) the rights held by other parties; (iii) the remuneration to which we are entitled; and (iv) our exposure to variability of returns.

The determination of control is based on the current facts and circumstances and is continuously assessed. In some circumstances, different factors and conditions may indicate that various parties control an entity depending on whether those factors and conditions are assessed in isolation or in totality. Significant judgment is applied in assessing the relevant factors and conditions in totality when determining whether we control an entity. Specifically, judgment is applied in assessing whether we have substantive decision making rights over the relevant activities and whether we are exercising our power as a principal or an agent.

We consolidate all subsidiaries from the date control is transferred to us, and cease consolidation when an entity is no longer controlled by us. Our consolidation conclusions affect the classification and amount of assets, liabilities, revenues and expenses reported in our Consolidated Financial Statements.

Non-controlling interests in subsidiaries that we consolidate are shown on our Consolidated Balance Sheets as a separate component of equity which is distinct from our shareholders' equity. The net income attributable to non-controlling interests is separately disclosed in our Consolidated Statements of Income.

For further details, refer to Off-balance sheet arrangements and Note 7 to our audited 2015 Annual Consolidated Financial Statements.

# Derecognition of financial assets

We periodically enter into transactions in which we transfer financial assets such as loans or packaged MBS to structured entities or trusts that issue securities to investors. We derecognized the assets when our contractual rights to the cash flows from the assets have expired, when we retain the rights to receive the cash flows but assume an obligation to pay those cash flows to a third party subject to certain pass-through requirements, or when we transfer our contractual rights to receive the cash flows and substantially all of the risks and rewards of the assets have been transferred. When we retain substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognized from our Consolidated Balance Sheets and are accounted for as secured financing transactions. When we neither retain nor transfer substantially all risks and rewards of ownership of the assets, we derecognize the assets if control over the assets is relinquished. If we retain control over the transferred assets, we continue to recognize the transferred assets to the extent of our continuing involvement. Management's judgment is applied in determining whether we have transferred or retained substantially all risk and rewards of ownership of the transferred financial asset.

The majority of assets transferred under repurchase agreements, securities lending agreements, and in our Canadian residential mortgage securitization transactions do not qualify for derecognition; as a result, we continue to record the associated transferred assets on our Consolidated Balance Sheets and no gains or losses are recognized for these securitization activities. Otherwise, a gain or loss is recognized on securitization by comparing the carrying amount of the transferred asset with its fair value at the date of the transfer. As at October 31, 2015, the carrying and fair values of the transferred assets that do not qualify for derecognition were \$119 billion and \$119 billion, respectively (October 31, 2014 – \$101 billion), and the carrying and fair values of the associated liabilities totalled \$119 billion and \$120 billion, respectively (October 31, 2014 – \$101 billion and \$102 billion). For further information on derecognition of financial assets, refer to Note 6 to our audited 2015 Annual Consolidated Financial Statements.

### Application of the effective interest method

Interest is recognized in Interest income and Interest expense in the Consolidated Statements of Income for all interest bearing financial instruments using the effective interest method. The effective interest rate is the rate that discounts estimated future cash flows over the expected life of the financial asset or liability to the net carrying amount upon initial recognition. Significant judgment is applied in determining the effective interest rate due to uncertainty in the timing and amounts of future cash flows.

#### **Provisions**

Provisions are liabilities of uncertain timing or amount and are recognized when we have a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are measured as the best estimate of the consideration required to settle the present obligation at the reporting date. Significant judgment is required in determining whether a present obligation exists and in estimating the probability, timing and amount of any outflows. We record provisions related to litigation, asset retirement obligations, and the allowance for off-balance sheet and other items. Provisions are recorded under Other liabilities on our Consolidated Balance Sheets.

We are required to estimate the results of ongoing legal proceedings, expenses to be incurred to dispose of capital assets, and credit losses on undrawn commitments and guarantees. The forward-looking nature of these estimates requires us to use a significant amount of judgment in projecting the timing and amount of future cash flows. We record our provisions on the basis of all available information at the end of the reporting period and make adjustments on a quarterly basis to reflect current expectations. Should actual results differ from our expectations, we may incur expenses in excess of the provisions recognized.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, such as an insurer, a separate asset is recognized if it is virtually certain that reimbursement will be received.

## Insurance claims and policy benefit liabilities

Insurance claims and policy benefit liabilities represent current claims and estimates for future insurance policy benefits. Liabilities for life insurance contracts are determined using the Canadian Asset Liability Method, which incorporates assumptions for mortality, morbidity, policy lapses and surrenders, investment yields, policy dividends, operating and policy maintenance expenses, and provisions for adverse deviation. These assumptions are reviewed at least annually and updated in response to actual experience and market conditions. Liabilities for property and casualty insurance represent estimated provisions for reported and unreported claims. Liabilities for life and property and casualty insurance are included in Insurance claims and policy benefit liabilities. Changes in Insurance claims and policy benefit liabilities are included in the Insurance policyholder benefits, claims and acquisition expense in our Consolidated Statements of Income in the period in which the estimates change.

#### Income taxes

We are subject to income tax laws in various jurisdictions where we operate, and the complex tax laws are potentially subject to different interpretations by us and the relevant taxation authority. Management's judgment is applied in the interpretation of the relevant tax laws and in the estimation of the provision for current and deferred income taxes, including the expected timing and amount of the realization. A deferred tax asset or liability is determined for each temporary difference based on the tax rates that are expected to be in effect in the period that the asset is realized or the liability is settled. Where the temporary differences will not reverse in the foreseeable future, no deferred tax amount is recognized.

On a quarterly basis, we review whether it is probable that the benefits associated with our deferred tax assets will be realized, using both positive and negative evidence. Refer to Note 24 to our audited 2015 Annual Consolidated Financial Statements for further information.

## Changes in accounting policies and disclosure

We have adopted new accounting pronouncements effective November 1, 2014. These new and amended standards include, IAS 32 Financial Instruments: Presentations and IFRS Interpretations Committee IFRIC Interpretation 21 Levies. Refer to Note 2 to our audited 2015 Annual Consolidated Financial Statements for details of these changes.

# Future changes in accounting policy and disclosure

# IFRS 15 Revenue from Contracts with Customers (IFRS 15)

In May 2014, the IASB issued IFRS 15 which establishes principles for reporting about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The standard provides a single, principles based five-step model for revenue recognition to be applied to contracts with customers except for revenue arising from items such as financial instruments, insurance contracts and leases. In September 2015, the IASB amended IFRS 15 by deferring its effective date by one year. IFRS 15 will be effective for us on November 1, 2018.

## IFRS 9 Financial Instruments (IFRS 9)

In July 2014, the IASB issued the complete version of IFRS 9, which brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 Financial Instruments: Recognition and Measurement (IAS 39).

In January 2015, OSFI issued an advisory with respect to the early adoption of IFRS 9 for D-SIBs, requiring D-SIBs to adopt IFRS 9 for the annual period beginning on November 1, 2017. As a result, we will be required to adopt IFRS 9 on November 1, 2017, with the exception of the own credit provisions of IFRS 9, which we adopted in the second quarter of 2014.

## **Impairment**

IFRS 9 introduces an expected loss model for all financial assets not classified as or designated as at FVTPL. Allowances are measured according to the model which has three stages: (1) on initial recognition and where there has been no significant increase in credit risk or the resulting credit risk is considered to be low, 12-month expected credit losses are recognized in profit or loss and a loss allowance is established; (2) if credit risk increases significantly since initial recognition, and the resulting credit risk is not considered to be low, full lifetime expected credit losses are recognized; and (3) when a financial asset is considered impaired, interest revenue is calculated based on the carrying amount of the asset, net of the loss allowance, rather than its gross carrying amount.

The assessment of changes in credit risk since initial recognition and the estimation of expected credit losses are required to incorporate all relevant information which is available as at the reporting date. This includes information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation of expected credit losses is a discounted probability-weighted estimate.

The recognition and measurement of impairment losses under IFRS 9 is intended to be more forward-looking than under IAS 39 and the resulting provision for credit losses is expected to be more volatile. Because all financial assets within the scope of the IFRS 9 impairment model will be assessed for at least 12-months of expected credit losses, and the population of financial assets to which full lifetime expected credit losses applies is larger than the population of impaired loans for which there is objective evidence of impairment in accordance with IAS 39, the allowance for credit losses is expected to increase.

#### Classification and measurement

IFRS 9 also introduces a principles-based approach to the classification of financial assets based on an entity's business model and the nature of the cash flows of the assets. All financial assets, including hybrid contracts, are measured at FVTPL, fair value through other comprehensive income or amortized cost replacing the existing IAS 39 classifications of held-to-maturity, loans and receivables, and available-for-sale. The combined application of the business model and contractual cash flow characteristics test may result in some differences in the population of financial assets measured at amortized cost or fair value compared with IAS 39. For financial liabilities, IFRS 9 includes the requirements for classification and measurement previously included in IAS 39.

## **Hedge accounting**

The new hedge accounting model under IFRS 9 aims to simplify hedge accounting, align the accounting for hedge relationships more closely with an entity's risk management activities and permit hedge accounting to be applied more broadly to a greater variety of hedging instruments and risks eligible for hedge accounting.

The new standard does not explicitly address the accounting for macro hedging activities, which is being addressed by the IASB in a separate project. As a result, IFRS 9 includes an accounting policy choice to retain IAS 39 for hedge accounting requirements until the standard resulting from the IASB's project on macro hedge accounting is effective. The new hedge accounting disclosures, however, are required for the annual period beginning November 1, 2017.

#### **Transition**

The impairment and classification and measurement requirements of IFRS 9 will be applied retrospectively by adjusting the opening balance sheet at November 1, 2017. There is no requirement to restate comparative periods. Hedge accounting, if adopted, will be applied prospectively, with limited exceptions. At this stage, it is not possible to quantify the potential financial effect of adoption of IFRS 9 to the Bank.

To manage our transition to IFRS 9, we have implemented a comprehensive enterprise-wide program led jointly by Finance and GRM that focuses on key areas of impact including financial reporting, systems and processes, as well as communications and training. We have completed a preliminary organization-wide diagnostic to assess the scope and complexity of the adoption of IFRS 9 which identified areas with differences between IFRS 9 and IAS 39, as discussed above. We will continue to monitor and revisit our preliminary conclusions in order to identify any further financial, capital and business implications.

During 2015, we continued to manage the IFRS 9 program through the completion of activities and deliverables to support the key areas of impact noted above. To date, we have:

- Conducted preliminary assessments of the accounting policy elections for the adoption of IFRS 9;
- Initiated projects within the program framework which are in progress conducting thorough analysis, assessing financial and economic impacts and identifying process and systems requirements to ensure a successful transition;
- Developed a resourcing model and prepared an initial cost analysis and timeline to ensure that sufficient program resources are available to meet key deliverables;
- Provided updates to the Audit Committee and senior management to ensure timely decisions and escalation of key issues and risks;
- Conducted internal education seminars for key stakeholders across the Bank in the various business platforms and functional groups. In the upcoming year, we expect to:
  - Continue to design specifications for data sourcing, systems, models, controls and processes in order to align finance and risk processes and systems;
  - Agree on accounting interpretations and formulate bank-wide policies:
  - Continue to roll out training and educational seminars to impacted internal stakeholders;
  - Develop and validate new impairment models; and
  - Design controls and governance of future processes.

As we prepare for our transition to IFRS 9, we continue to monitor industry interpretations of the new standard and expect to adjust our transition and implementation plans accordingly. Our IFRS 9 program remains aligned to our implementation schedule and we are on track to meet the timelines essential to our transition.

# Future changes in regulatory disclosure

# Basel Committee on Banking Supervision revised Pillar 3 disclosure requirements

In January 2015, the BCBS issued the final standard for the revised Pillar 3 which requires disclosure of standard templates to provide comparability and consistency of capital and risk disclosure amongst banks. BCBS requires all banks to provide the revised Pillar 3 disclosures by the end of fiscal 2016. The implementation date for Pillar 3 for Canadian banks is expected to be no earlier than the fourth quarter of 2017.

# **Controls and procedures**

## Disclosure controls and procedures

Our disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed by us in reports filed or submitted under Canadian and U.S. securities laws is recorded, processed, summarized and reported within the time periods specified under those laws and include controls and procedures that are designed to ensure that information is accumulated and communicated to management, including the President and Chief Executive Officer, and the Chief Administrative Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

As of October 31, 2015, management evaluated, under the supervision of and with the participation of the President and Chief Executive Officer and the Chief Administrative Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as defined under rules adopted by the United States Securities and Exchange Commission. Based on that evaluation, the President and Chief Executive Officer and the Chief Administrative Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of October 31, 2015.

#### Internal control over financial reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. However, because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements on a timely basis. See Management's Report on Internal Control over Financial Reporting and the Report of Independent Registered Public Accounting Firm.

No changes were made in our internal control over financial reporting during the year ended October 31, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### **Related party transactions**

In the ordinary course of business, we provide normal banking services and operational services, and enter into other transactions with associated and other related corporations, including our joint venture entities, on terms similar to those offered to non-related parties. We grant loans to directors, officers and other employees at rates normally accorded to preferred clients. In addition, we offer deferred share and other plans to non-employee directors, executives and certain other key employees. For further information, refer to Notes 12 and 29 of our audited 2015 Annual Consolidated Financial Statements.

# Net interest income on average assets and liabilities

Table 78

	Ave	erage balanc	es		Interest		А	verage rate	
(Millions of Canadian dollars, except for percentage amounts)	2015	2014	2013	2015	2014	2013	2015	2014	2013
Assets									
Deposits with other banks (3)	¢ 0.462	¢ 1.602	¢ 1255	Ċ 70	¢ (1	¢ 57	0.020/	2 (10/	4 210/
Canada U.S.	\$ 8,463 5,567	\$ 1,692 540	\$ 1,355 426	\$ 70 12	\$ 61 1	\$ 57 4	0.83%	3.61% 0.19	4.21% 0.94
Other International	14,837	5,227	7,370	(5)		13	(0.03)	0.27	0.18
	28,867	7,459	9,151	77	76	74	0.27%	1.02%	0.81%
Securities									
Trading Available-for-sale	164,509	149,920	137,064	3,543	3,322	3,113	2.15	2.22	2.27
Available-101-Sale	52,833	43,047	37,809	976	671	666	1.85	1.56	1.76
	217,342	192,967	174,873	4,519	3,993	3,779	2.08	2.07	2.16
Asset purchased under reverse repurchase agreements and securities borrowed Loans (2)	165,602	136,857	123,766	1,251	971	941	0.76	0.71	0.76
Canada	226 152	21 / 150	201 007	12.006	12 245	12.077	2 71	2.00	4.00
Retail Wholesale	326,153 58,946	314,159 54,681	301,887 50,248	12,086 2,715	12,245 2,721	12,077 2,486	3.71 4.61	3.90 4.98	4.00 4.95
	385,099	368,840	352,135	14,801	14,966	14,563	3.84	4.06	4.14
U.S.	36,581	28,402	22,691	780	888	776	2.13	3.13	3.42
Other International	31,261	25,067	21,129	1,301	1,125	1,015	4.16	4.49	4.80
	452,941	422,309	395,955	16,882	16,979	16,354	3.73	4.02	4.13
Total interest-earning assets Non-interest-bearing deposits with	864,752	759,592	703,745	22,729	22,019	21,148	2.63	2.90	3.01
other banks Customers' liability under	19,283	13,495	11,511	_	_	_	-	_	_
acceptances	12,423	10,725	9,663	_	_	_	_	_	_
Other assets (3)	156,342	122,688	127,081	-	_	_	-	_	
Total assets	\$1,052,800	\$ 906,500	\$ 852,000	\$ 22,729	\$ 22,019	\$ 21,148	2.16%	2.43%	2.48%
Liabilities and shareholders' equity Deposits (4)									
Canada (1) U.S.	459,679	418,780	379,080	5,162	5,416	5,242	1.12%	1.29%	1.38%
Other International	68,909 62,029	50,459 54,267	43,076 48,953	214 347	158 299	169 283	0.31 0.56	0.31 0.55	0.39 0.58
	590,617	523,506	471,109	5,723	5,873	5,694	0.97	1.12	1.21
Obligations related to securities sold short	56,827	50,548	48,979	1,645	1,494	1,579	2.89	2.96	3.22
Obligations related to assets sold under repurchase agreements and	30,027	30,340	40,777	1,043	1,474	1,577	2.07	2.70	3.22
securities loaned	84,380	68,594	70,881	337	278	279	0.40	0.41	0.39
Subordinated debentures	7,654	6,632	8,216	240	246	336	3.14	3.71	4.09
Other interest-bearing liabilities (3)	13,585	251	484	13	7 002	7 000	0.10	4.78	2.27
Total interest-bearing liabilities Non-interest-bearing deposits (1)	753,063 76,830	649,531 69,596	599,669 66,607	7,958	7 <b>,</b> 903	7,899 –	1.06	1.22	1.32
Acceptances	12,422	10,725	9,663	_	_	_	_	_	_
Other liabilities (3)	151,845	124,643	129,118	-	_	_	-	_	
Total liabilities	\$ 994,160	\$ 854,495	\$ 805,057	\$ 7,958	\$ 7,903	\$ 7,899	0.80%	0.92%	0.98%
Equity	58,640	52,005	46,943	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Total liabilities and shareholders' equity	\$1,052,800	\$ 906,500	\$ 852,000	\$ 7,958	\$ 7,903	\$ 7,899	0.76%	0.87%	0.93%
Net interest income and margin	\$1,052,800	\$ 906,500	\$ 852,000	\$ 14,771	\$ 14,116	\$ 13,249	1.40%	1.56%	1.56%
Net interest income and margin (average earning assets)									
Canada			\$ 471,448		\$ 11,121		2.14%	2.24%	2.32%
U.S. Other International	165,083 160,336	135,876 126,280	116,016	1,977 1,256	1,896 1,099	1,603	1.20	1.40	1.38
	-	-	\$ 703 745			\$ 13 240	0.78	0.87	0.59
Total	\$ 864,752	a /59,592	<b>⊅</b> /U3,/45	\$ 14,//1	р 14,116	<b>р</b> 13,249	1.71%	1.86%	1.88%

<sup>(1)</sup> Amounts have been revised from those previously presented.

<sup>(2)</sup> Interest income includes loan fees of \$503 million (2014 – \$516 million; 2013 – \$509 million).

<sup>(3)</sup> Starting in 2015, we have included cash collateral and margin deposits, and cash collateral received in Deposits with other banks and Other interest-bearing liabilities, respectively (previously, in Other assets and Other liabilities). Insurance segment assets and liabilities are included in Other assets and Other liabilities, respectively.

<sup>(4)</sup> Deposits include personal savings deposits with average balances of \$142 billion (2014 – \$133 billion; 2013 – \$124 billion), interest expense of \$.6 billion (2014 – \$.7 billion; 2013 – \$.7 billion) and average rates of .4% (2014 – .5%; 2013 – .6%). Deposits also include term deposits with average balances of \$345 billion (2014 – \$302 billion; 2013 – \$273 billion), interest expense of \$4.5 billion (2014 – \$4.4 billion; 2013 – \$4.3 billion) and average rates of 1.30% (2014 – 1.47%; 2013 – 1.57%).

Change in net interest income											Tab	le 79
		2015 (3)	vs. 2	2014				2014 v	s <b>.</b> 2	013		
	Inc	rease (de to cha					In	crease (de to chai		,		
(Millions of Canadian dollars)		Average lume (1)		Average rate (1)	Net	t change		Average olume (1)		Average rate (1)	Net o	hange
Assets												
Deposits with other banks (2)												
Canada (4)	\$	244	\$	(235)	\$	9	\$	14	\$	(10)	\$	4
U.S. (4)		9		2		11		1		(4)		(3)
Other international (4)		26		(45)		(19)		(4)		5		1
Securities												
Trading		323		(102)		221		292		(83)		209
Available-for-sale		153		152		305		92		(87)		5
Asset purchased under reverse repurchase agreements												
and securities borrowed		204		76		280		100		(70)		30
Loans												
Canada												
Retail		467		(626)		(159)		491		(323)		168
Wholesale		212		(218)		(6)		219		16		235
U.S.		256		(364)		(108)		195		(83)		112
Other international		278		(102)		176		189		(79)		110
Total interest income	\$	2,172	\$	(1,462)	\$	710	\$	1,589	\$	(718)	\$	871
Liabilities												
Deposits												
Canada (5)		529		(783)		(254)		549		(375)		174
U.S.		58		(2)		56		29		(40)		(11)
Other international		43		5		48		31		(15)		16
Obligations related to securities sold short		186		(35)		151		51		(136)		(85)
Obligations related to assets sold under repurchase												
agreements and securities loaned		64		(5)		59		(9)		8		(1)
Subordinated debentures		38		(44)		(6)		(65)		(25)		(90)
Other interest-bearing liabilities (2)		637		(636)		1		(5)		6		1
Total interest expense	\$	1,555	\$	(1,500)	\$	55	\$	581	\$	(577)	\$	4
Net interest income	\$	617	\$	38	\$	655	\$	1,008	\$	(141)	\$	867

<sup>(1)</sup> Volume/rate variance is allocated on the percentage relationships of changes in balances and changes in rates to the total net change in net interest income.

<sup>(2)</sup> Starting in 2015, we have included cash collateral and margin deposits, and cash collateral received in Deposits with other banks and Other interest-bearing liabilities, respectively (previously, in Other assets and Other liabilities).

<sup>(3)</sup> Insurance segment assets and liabilities are included in Other assets and Other liabilities, respectively.

<sup>(4)</sup> Geographic classification for selected assets and liabilities is based on the domicile of the booking point of the subject assets and liabilities.

<sup>(5)</sup> Amounts have been revised from those previously presented.

Loans and acceptances by geography					Table 80
As at October 31 (Millions of Canadian dollars)	2015	2014	2013	2012 (1)	2011 (1)
Canada					
Residential mortgages	\$ 229,987	\$ 215,624	\$ 206,134	\$ 195,552	\$ 185,620
Personal	84,637	86,984	86,102	80,000	75,668
Credit cards	15,516	14,650	13,902	13,422	12,723
Small business	4,003	4,067	4,026	2,503	2,481
Retail	334,143	321,325	310,164	291,477	276,492
Business	71,246	64,643	58,920	51,212	45,186
Sovereign (2)	8,508	3,840	3,807	3,751	3,304
Bank	530	413	823	390	747
Wholesale	\$ 80,284	\$ 68,896	\$ 63,550	\$ 55,353	\$ 49,237
	\$ 414,427	\$ 390,221	\$ 373,714	\$ 346,830	\$ 325,729
U.S.					
Retail	5,484	4,686	3,734	3,138	3,101
Wholesale	34,702	23,639	19,443	17,081	11,094
	40,186	28,325	23,177	20,219	14,195
Other International					
Retail	8,556	8,258	6,768	5,673	5,152
Wholesale	24,536	21,881	17,103	16,900	12,110
	33,092	30,139	23,871	22,573	17,262
Total loans and acceptances	\$ 487,705	\$ 448,685	\$ 420,762	\$ 389,622	\$ 357,186
Total allowance for loan losses	(2,029)	(1,994)	(1,959)	(1,996)	(1,967)
Total loans and acceptances, net of allowance for loan losses	\$ 485,676	\$ 446,691	\$ 418,803	\$ 387,626	\$ 355,219

<sup>(1)</sup> (2) On a continuing operations basis. In 2015, we reclassified \$4 billion from AFS securities to Loans.

Loans and acceptances by portfolio and sector					Table 81
As at October 31 (Millions of Canadian dollars)	2015	2014	2013	2012 (1)	2011 (1)
Residential mortgages	\$ 233,975	\$ 219,257	\$ 209,238	\$ 198,324	\$ 188,406
Personal	94,346	96,021	93,260	85,800	80,921
Credit cards	15,859	14,924	14,142	13,661	12,937
Small business	4,003	4,067	4,026	2,503	2,481
Retail	\$ 348,183	\$ 334,269	\$ 320,666	\$ 300,288	\$ 284,745
Business	, ,			. ,	
Agriculture	6,057	5,694	5,441	5,202	4,880
Automotive	6,614	6,209	6,167	3,585	3,025
Consumer goods	7,146	7,172	6,230	5,432	5,341
Energy					
Oil & gas	7,691	5,849	5,046	4,981	4,119
Utilities	5,162	3,766	3,860	3,821	2,275
Non-bank financial services	6,428	5,688	4,903	3,895	2,007
Forest products	1,169	979	893	811	698
Industrial products	4,725	4,665	4,038	3,938	3,381
Mining & metals	1,402	1,320	1,074	965	1,122
Real estate & related	33,802	30,387	24,413	20,650	15,569
Technology & media	6,599	4,822	4,006	4,203	2,712
Transportation & environment	5,907	5,432	5,593	5,221	4,927
Other (2)	35,133	26,604	22,716	21,447	17,011
Sovereign	9,887	4,628	4,396	4,193	4,050
Bank	1,800	1,201	1,320	990	1,324
Wholesale	\$ 139,522	\$ 114,416	\$ 100,096	\$ 89,334	\$ 72,441
Total loans and acceptances	\$ 487,705	\$ 448,685	\$ 420,762	\$ 389,622	\$ 357,186
Total allowance for loan losses	(2,029)	(1,994)	(1,959)	(1,996)	(1,967)
Total loans and acceptances, net of allowance for loan losses	\$ 485,676	\$ 446,691	\$ 418,803	\$ 387,626	\$ 355,219

On a continuing operations basis.

Other in 2015 related to financing products, \$10.1 billion; health, \$6.0 billion; holding and investments, \$6.9 billion; other services, \$8.8 billion; and other, \$3.3 billion.

Impaired loans by portfolio and geography										Table 82
As at October 31 (Millions of Canadian dollars, except for percentage amounts)		2015		2014		2013		2012 (1)		2011 (1)
Residential mortgages	\$	646	\$	678	\$	691	\$	674	\$	719
Personal		299		300		363		273		289
Small business		45		47		37		33		40
Retail Business		990		1,025		1,091		980		1,048
Agriculture	\$	41	\$	40	\$	43	\$	52	\$	75
Automotive	•	11	Ψ.	12	4	12	Ψ	17	Ψ	38
Consumer goods		130		108		101		83		91
Energy Oil and gas		156		6		14		2		33
Utilities		57		_		-		_		_
Non-bank financial services		1		3		1		5		13
Forest products		28		25		26		30		27
Industrial products Mining & metals		45 17		48 9		54 2		88 2		38 4
Real estate & related		297		314		367		353		464
Technology & media		34		38		117		251		47
Transportation & environment Other (2)		53		32 315		98 272		73 312		105
Sovereign		423 -		212		2/2		512		311
Bank		2		2		3		2		33
Wholesale		1,295		952		1,110		1,270		1,279
Total impaired loans (3)	\$	2,285	\$	1,977	\$	2,201	\$	2,250	\$	2,327
Canada										
Residential mortgages	\$	356	\$	388	\$	464	\$	475	\$	567
Personal Small business		223 45		224 47		229 36		206 34		188 40
Retail		624		659		729		715		40_ 795
Business		024		037		127		713		175
Agriculture		39		36		38		44		62
Automotive		8		11		9		11		30
Consumer goods		65		70		58		34		48
Energy Oil & gas		39		4		14		_		25
Utilities		20		_		_		_		_
Non-bank financial services		-		1		1		3		1
Forest products		5		6		8		12		7
Industrial products Mining & metals		39 7		41 9		40 2		34 2		26 2
Real estate & related		161		171		169		153		164
Technology & media		34		37		86		238		43
Transportation & environment Other		29 66		11 90		21 80		22 88		12 93
Sovereign		-		90		-		-		<i>7</i> .7
Bank		_		_		_		_		
Wholesale		512		487		526		641		513
Total	\$	1,136	\$	1,146	\$	1,255	\$	1,356	\$	1,308
U.S.										
Retail Wholesale	\$	10 204	\$	13 18	\$	14 98	\$	7 162	\$	6 116
Total	\$	214	\$	31	\$	112	\$	169	\$	122
	\$	214	Þ	31	Þ	112	Ф	169	Þ	122
Other International Retail	\$	356	\$	353	\$	348	\$	258	\$	247
Wholesale	~	579	Ψ	447	Ψ	486	Ψ	467	Ψ	650
Total	\$	935	\$	800	\$	834	\$	725	\$	897
Total impaired loans	\$	2,285	\$	1,977	\$	2,201	\$	2,250	\$	2,327
Allowance for impaired loans		(654)		(632)		(599)		(636)		(605)
Net impaired loans	\$	1,631	\$	1,345	\$	1,602	\$	1,614	\$	1,722
Gross impaired loans as a % of loans and acceptances						<u> </u>		<u> </u>		<u> </u>
Residential mortgages		0.28%		0.31%		0.33%		0.34%		0.38%
Personal		0.32%		0.31%		0.39%		0.32%		0.36%
Small business		1.13%		1.16%		0.83%		1.32%		1.61%
Retail		0.28%		0.31%		0.34%		0.33%		0.37%
Wholesale		0.93%		0.84%		1.11%		1.42%		1.77%
Total		0.47%		0.44%		0.52%		0.58%		0.65%
Allowance for impaired loans as a % of gross impaired loans		28.64%		31.98%		27.22%		28.33%		26.00%

On a continuing operations basis.

Other in 2015 is related to financing products, \$109 million; health, \$17 million; holding and investments, \$185 million; other services, \$69 million; and other, \$43 million.

Past due loans greater than 90 days not included in impaired loans were \$314 million in 2015 (2014 – \$316 million; 2013 – \$346 million; 2012 – \$393 million; 2011 – \$525 million). (3)

								1	Table 83
	2015		2014		2013		2012 (1)		2011 (1)
\$	47	\$	94	\$	41	\$	67	\$	42
	388		441		458		445		438
									448
Ċ		ф.		ф.		φ.		ф.	35
<b>&gt;</b>	845	<b>→</b>	932	<b>→</b>	885	<b>Þ</b>	949	<b>→</b>	963
Ġ	0	¢	3	¢	/	¢	Ω	¢	7
٦		Ψ		Ψ		Ψ		Ψ	(4)
	33		27		17		27		14
									(20)
									(11)
	6		7		4		5		5
	4		14		21		32		3
			2		1		_		_
									66 (3)
	_								29
	85		76		44		61		82
	-		_		_		_		_
			_		_		_		_
		\$		\$		\$		\$	168
\$	1,097	\$	1,164	\$	1,237	\$	1,301	\$	1,131
		_		_					
\$		\$		\$		\$		\$	25 408
									448
	32		44		32		43		35
\$	823	\$	809	\$	796	\$	881	\$	916
	9		4		4		8		7
	_								(3)
	21		25		16		13		13
	22		(5)		(6)		(11)		(9)
	1		_		_		_		-
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							12		3 1
	13		34		37		43		31
	6		14		50		98		6
	7		3		2		10		5
			28				30		44
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Ś	116	\$	123	\$	149	\$	207	\$	102
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	1		2		3		4		4
	40		40		32		29		(19)
\$	41	\$	42	\$	35	\$	33	\$	(15)
	21		121		86		64		43
									85
				\$		\$		\$	128
\$	1,097	\$	1,164	\$	1,237	\$	1,301	\$	1,131
	_		_		_		(2)		2
							(2)		
\$	1,097	\$	1,164	\$	1,237	\$	1,299	\$	1,133
	\$ \$ \$ \$ \$ \$	\$ 47 388 378 32 \$ 845 \$ 9 3 33 47 9 7 6 4 8 85 - (1) \$ 252 \$ 1,097 \$ 27 393 371 32 \$ 823 \$ 823 \$ 116 \$ 939 \$ 140 \$ 41	\$ 47 \$ 388 378 32 \$ 845 \$ \$ 9 \$ 3 3 33 47 9 7 6 4 4 8 29 5 8 85 (1) \$ 252 \$ \$ (1) \$ 252 \$ \$ 1,097 \$  \$ 27 \$ 393 371 32 \$ 823 \$  \$ 9 3 21  22 1 1 7 3 3 13 6 6 7 23 3 13 6 6 7 23 3 13 6 6 7 23 3 13 13 6 6 7 23 3 13 13 6 6 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 3 13 13 6 6 7 7 23 5 11 6 \$ \$ 939 \$ \$ 1 40 \$ \$ 11 7 \$ \$ \$ 11 7 \$ \$ 1	\$ 47 \$ 94 388 441 378 353 32 44  \$ 845 \$ 932  \$ 9 \$ 3 3 27  47 (5) 9 32 7 6 7 4 14 8 2 29 58 5 14 8 2 85 76 (1) \$ 252 \$ 232 \$ 1,097 \$ 1,164  \$ 823 \$ 809  \$ 9 4 3 3 371 345 32 44  \$ 823 \$ 809  \$ 9 4 3 3 3 371 345 32 44  \$ 823 \$ 809  \$ 9 4 3 3 3 21 25  22 (5) 1 1 1 7 14 3 2 13 34 6 14 7 3 23 28 1 1 7 14 3 2 13 34 6 14 7 3 23 28 5 116 \$ 123 \$ 939 \$ 932  \$ 10 40 \$ 40 \$ 40 \$ 41 \$ 42	\$ 47 \$ 94 \$ 388 441 378 353 32 44  \$ 845 \$ 932 \$  \$ 9 \$ 3 \$ 3	\$ 47 \$ 94 \$ 41  388	\$ 47 \$ 94 \$ 41 \$ 388	\$ 47 \$ 94 \$ 41 \$ 67 388 441 458 378 378 353 354 3394 \$ 2 44 32 43 \$\$ 845 \$ 932 \$ 885 \$ 949 \$\$ 9 \$ 3 \$ 4 \$ 8 3 2 3 (2) 33 27 17 27  47 (5) (6) (6) (11) 9 32 7 - 10 1 6 7 4 5 4 14 21 32 8 2 1 29 58 62 82 5 14 157 102 8 29 58 62 82 5 14 157 102 8 5 2 35 47 85 76 44 61 (1) (1) (1) (1)  \$ 252 \$ 232 \$ 352 \$ 352 \$ 1,097 \$ 1,164 \$ 1,237 \$ 1,301  \$\$ 827 \$ 27 \$ 27 \$ 34 393 393 391 413 371 345 346 391 371	2015         2014         2013         2012 (t)           \$ 47         94         41         67         \$           388         441         458         445         394           378         353         354         394           32         44         32         43           \$ 845         \$ 932         \$ 885         \$ 949         \$           \$ 9         3         \$ 4         \$ 8         \$           33         27         17         27           47         (5)         (6)         (11)           9         32         -         -           7         -         10         1           6         7         4         5           4         14         21         32           8         2         1         -           29         58         62         82           5         14         157         102           8         2         35         47           85         76         44         61           -         -         -         -           (1)         -         -

On a continuing operations basis.
 Other in 2015 is related to financing products, \$39 million; holding and investments, \$19 million; other services, \$4 million; and other, \$23 million.

Allowance for credit losses by portfolio and geography										Table 84
(Millions of Canadian dollars, except percentage amounts)		2015		2014		2013	20	012 (1), (2)		2011 (2)
Allowance at beginning of year	\$	2,085	\$	2,050	\$	2,087	\$	2,056	\$	2,966
Alowance at beginning of year – discontinued operations Provision for credit losses	•	1,097	Ψ	1,164	4	1,237	Ψ	1,299	Ψ	(854) 1,133
Write-offs by portfolio Residential mortgages		(64)		(30)		(24)		(32)		(16)
Personal		(494)		(565)		(498)		(499)		(515)
Credit cards		(497)		(466)		(466)		(496)		(545)
Small business		(40)		(47)		(35)		(50)		(45)
Retail	\$	(1,095)	\$	(1,108)	\$	(1,023)	\$	(1,077)	\$	(1,121)
Business	\$	(243)	\$	(221)	\$	(448)	\$	(288)	\$	(226)
Sovereign		-		-		_				(9)
Bank		-		-		_		(32)		_
Wholesale	\$	(243)	\$	(221)	\$	(448)	\$	(320)	\$	(235)
Total write-offs by portfolio	\$	(1,338)	\$	(1,329)	\$	(1,471)	\$	(1,397)	\$	(1,356)
Recoveries by portfolio										
Residential mortgages	\$	7	\$	2	\$	2	\$	1	\$	1
Personal		105		106		96		83		79
Credit cards		119		114		112		102		97
Small business		10		9		9		8		7
Retail	\$	241	\$	231	\$	219	\$	194	\$	184
Business	\$	33	\$	32	\$	51	\$	39	\$	60
Sovereign		-		_		_		-		-
Bank		1		-		_		-		-
Wholesale	\$	34	\$	32	\$	51	\$	39	\$	60
Total recoveries by portfolio	\$	275	\$	263	\$	270	\$	233	\$	244
Net write-offs	\$	(1,063)	\$	(1,066)	\$	(1,201)	\$	(1,164)	\$	(1,112)
Adjustments (3)	J	(1,005)	Ψ	(63)	Ψ	(73)	Ψ	(104)	Ψ	(75)
Total allowance for credit losses at end of year	\$	2,120	\$	2,085	\$	2,050	\$	2,087	\$	2,058
· · · · · · · · · · · · · · · · · · ·	3	2,120	Ф.	2,005	Ф	2,050	Ф	2,067	Ф	2,056
Allowance against impaired loans										
Canada Residential mortgages	\$	27	\$	31	\$	36	\$	41	\$	47
Personal	Ş	96	Ф	93	Ф	97	Ф	89	Ф	88
Small business		19		19		16		12		15
Retail	\$	142	\$	143	\$	149	\$	142	\$	150
	7	142	Ψ	147	Ψ	149	Ψ	142	Ψ	150
Business	\$		\$	6	\$		\$	0	\$	13
Agriculture Automotive	Ş	5 4	Ф	6 4	Ф	6 4	Ф	9 7	Ф	15
Consumer goods		12		22		15		14		17
Energy										
Oil & gas		-		-		1		1		3
Utilities		1		_		_		_		-
Non-bank financial services		-		_		_		_		-
Forest products Industrial products		3 13		3 18		4 15		6 10		3 12
Mining & metals		1		10		1		10		1
Real estate & related		28		48		42		45		47
Technology & media		12		17		46		107		20
Transportation & environment		7		5		6		8		5
Other		25		36		30		31		43
Sovereign		-		_		_		-		-
Bank						_				
Wholesale	\$	111	\$	160	\$	170	\$	239	\$	179
	\$	253	\$	303	\$	319	\$	381	\$	329
U.S.										
Retail	\$	1	\$	1	\$	2	\$	1	\$	1
Wholesale		47		16		19		38		25
	\$	48	\$	17	\$	21	\$	39	\$	26
Other International		10					<u>Ψ</u>			
Retail	\$	169	\$	172	\$	146	\$	96	\$	80
Wholesale	3	184	Ф	140	Ф	113	Þ	120	Ф	170
Whotesate	<u></u>		·		φ.		φ.		φ.	
	\$	353	\$	312	\$	259	\$	216	\$	250
Total allowance against impaired loans	\$	654	\$	632	\$	599	\$	636	\$	605
Allowance against non-impaired loans										
Residential mortgages	\$	83	\$	78	\$	48	\$	48	\$	41
Personal Credit cords		396		400		405		392		412
Credit cards Small business		386 45		385 45		385 45		403 60		415 60
	_		<u>_</u>		<i>*</i>		φ.		<u>_</u>	
Retail	\$	910	\$	908	\$	883	\$	903	\$	928
Wholesale	\$	465	\$	454	\$	477	\$	457	\$	434
Off-balance sheet and other items	\$	91	\$	91	\$	91	\$	91	\$	91
Total allowance against non-impaired loans	\$	1,466	\$	1,453	\$	1,451	\$	1,451	\$	1,453
						· · · · · · · · · · · · · · · · · · ·				
Total allowance for credit losses	\$	2,120	\$	2,085	\$	2,050	\$	2,087	\$	2,058
Key ratios										
Allowance for credit losses as a % of loans and acceptances		0.43%		0.46%		0.49%		0.54%		0.57%
Net write-offs as a % of average net loans and acceptances		0.23%		0.25%		0.30%		0.31%		0.33%

<sup>(1)</sup> (2) (3)

On a continuing operations basis.

Opening allowance for credit losses as at November 1, 2011 has been restated due to the implementation of amendments to IFRS 11.

Under IFRS, other adjustments include \$80 million of unwind of discount and \$(81) million of changes in exchange rate (2014 – \$87 million and \$(24) million; 2013 – \$86 million and \$(13) million). For further details, refer to Note 5 of our audited 2015 Annual Consolidated Financial Statements.

Credit quality information by Canadian province						Table 85
(Millions of Canadian dollars)		2015	2014	2013	2012 (1)	2011 (1)
Loans and acceptances						
Atlantic provinces (2)	\$	23,040	\$ 22,130	\$ 21,263	\$ 19,953	\$ 18,481
Quebec		51,197	50,748	48,060	42,920	38,776
Ontario	1	75,315	159,817	152,258	141,566	141,230
Prairie provinces (3)		94,392	88,538	84,015	77,187	68,468
B.C. and territories (4)		70,483	68,988	68,118	65,204	58,774
Total loans and acceptances in Canada	\$4	14,427	\$ 390,221	\$ 373,714	\$ 346,830	\$ 325,729
Gross impaired loans						
Atlantic provinces (2)	\$	93	\$ 81	\$ 83	\$ 67	\$ 66
Quebec		213	205	177	180	135
Ontario		341	391	424	502	398
Prairie provinces (3)		339	258	330	338	404
B.C. and territories (4)		150	211	241	269	305
Total gross impaired loans in Canada	\$	1,136	\$ 1,146	\$ 1,255	\$ 1,356	\$ 1,308
Provision for credit losses on impaired loans						
Atlantic provinces (2)	\$	57	\$ 51	\$ 50	\$ 62	\$ 54
Quebec		96	92	78	96	63
Ontario		590	588	605	704	686
Prairie provinces (3)		129	111	113	120	107
B.C. and territories (4)		67	90	99	106	108
Total provision for credit losses on impaired loans in Canada	\$	939	\$ 932	\$ 945	\$ 1,088	\$ 1,018

On a continuing operations basis.
Comprises Newfoundland and Labrador, Prince Edward Island, Nova Scotia and New Brunswick.
Comprises Manitoba, Saskatchewan and Alberta.
Comprises British Columbia, Nunavut, Northwest Territories and Yukon.

<sup>(1)</sup> (2) (3) (4)

## **EDTF** recommendations index

On October 29, 2012, the Enhanced Disclosure Task Force (EDTF), established by the Financial Stability Board, issued its report Enhancing the Risk Disclosures of Banks, which included 32 recommendations aimed at achieving transparent, high-quality risk disclosures. As a result, our enhanced disclosures have been provided in our 2015 Annual Report and Supplementary Financial Information package (SFI).

The following index summarizes our disclosure by EDTF recommendation:

			Locatio disclos	
Type of Risk	Recommendation	Disclosure	Annual Report page	SFI page
	1	Table of contents for EDTF risk disclosure	115	1
General	2	Define risk terminology and measures	50-55 207-209	-
General	3	Top and emerging risks	49-50	_
	4	New regulatory ratios	73, 92-93	_
Risk governance, risk	5	Risk management organization	50-55	_
management and	6	Risk culture	50-52	-
business model	7	Risk in the context of our business activities	100	-
business model	8	Stress testing	52-53, 69	
	9	Minimum Basel III capital ratios and Domestic systemically important bank surcharge	92-93	_
	10	Composition of capital and reconciliation of the accounting balance sheet to the regulatory balance sheet	-	21-24
Capital adequacy and	11	Flow statement of the movements in regulatory capital	_	25
	12	Capital strategic planning	91-93	_
risk-weighted	13	RWA by business segments	_	28
assets(RWA)	14	Analysis of capital requirement, and related measurement model information	56-59	26-27
	15	RWA credit risk and related risk measurements	_	42-44
	16	Movement of risk-weighted assets by risk type	_	28
	17	Basel back-testing	53, 57	42
Liquidity	18	Quantitative and qualitative analysis of our liquidity reserve	74-77	_
	19	Encumbered and unencumbered assets by balance sheet category, and contractual obligations for rating downgrades	77, 84	-
Funding	20	Maturity analysis of consolidated total assets, liabilities and off-balance sheet commitments analyzed by remaining contractual maturity at the balance sheet date	81-82	-
	21	Sources of funding and funding strategy	78-79	_
	22	Relationship between the market risk measures for trading and non-trading portfolios and the balance sheet	71-72	-
	23	Decomposition of market risk factors	67-70	_
Market risk	24	Market risk validation and back-testing	69	_
	25	Primary risk management techniques beyond reported risk measures and parameters	67-69	_
	26	Bank's credit risk profile	56-67 154-156	31-44
		Quantitative summary of aggregate credit risk exposures that reconciles to the balance sheet	108-114	40
	27	Policies for identifying impaired loans	58, 103, 130-131	_
Credit risk	28	Reconciliation of the opening and closing balances of impaired loans and impairment allowances during the year	-	33,37
	29	Quantification of gross notional exposure for OTC derivatives or exchange-traded derivatives	60	46
	30	Credit risk mitigation, including collateral held for all sources of credit risk	58	41
	31	Other risk types	84-91	_
Other	32	Publicly known risk events	87-89	_
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### Management's responsibility for financial reporting

The accompanying consolidated financial statements of Royal Bank of Canada were prepared by management, which is responsible for the integrity and fairness of the information presented, including the many amounts that must of necessity be based on estimates and judgments. These consolidated financial statements were prepared in accordance with the *Bank Act* (Canada) and International Financial Reporting Standards as issued by the International Accounting Standards Board. Financial information appearing throughout our Management's Discussion and Analysis is consistent with these consolidated financial statements.

Our internal controls are designed to provide reasonable assurance that transactions are authorized, assets are safeguarded and proper records are maintained. These controls include quality standards in hiring and training of employees, policies and procedures manuals, a corporate code of conduct and accountability for performance within appropriate and well-defined areas of responsibility.

The system of internal controls is further supported by a compliance function, which is designed to ensure that we and our employees comply with securities legislation and conflict of interest rules, and by an internal audit staff, which conducts periodic audits of all aspects of our operations.

The Board of Directors oversees management's responsibilities for financial reporting through an Audit Committee, which is composed entirely of independent directors. This Committee reviews our consolidated financial statements and recommends them to the Board for approval. Other key responsibilities of the Audit Committee include reviewing our existing internal control procedures and planned revisions to those procedures, and advising the directors on auditing matters and financial reporting issues. Our Chief Compliance Officer and Chief Internal Auditor have full and unrestricted access to the Audit Committee.

The Office of the Superintendent of Financial Institutions Canada (OSFI) examines and inquires into our business and affairs as deemed necessary to determine whether the provisions of the *Bank Act* are being complied with, and that we are in sound financial condition. In carrying out its mandate, OSFI strives to protect the rights and interests of our depositors and creditors.

Deloitte LLP, Independent Registered Public Accounting Firm appointed by our shareholders upon the recommendation of the Audit Committee and Board, have performed an independent audit of the consolidated financial statements and their report follows. The auditors have full and unrestricted access to the Audit Committee to discuss their audit and related findings.

David I. McKay President and Chief Executive Officer

Janice R. Fukakusa Chief Administrative Officer and Chief Financial Officer

Toronto, December 1, 2015

## **Report of Independent Registered Public Accounting Firm**

To the Shareholders of Royal Bank of Canada

We have audited the accompanying consolidated financial statements of Royal Bank of Canada and subsidiaries (the "Bank"), which comprise the consolidated balance sheets as at October 31, 2015 and October 31, 2014, and the consolidated statements of income, statements of comprehensive income, statements of changes in equity, and statements of cash flows for each of the years in the three-year period ended October 31, 2015, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the balance sheets of Royal Bank of Canada and subsidiaries as at October 31, 2015 and October 31, 2014, and their financial performance and cash flows for each of the years in the three-year period ended October 31, 2015 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### Other Matter

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Bank's internal control over financial reporting as of October 31, 2015 based on the criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated December 1, 2015 expressed an unqualified opinion on the Bank's internal control over financial reporting.

Deloitte LLP Chartered Professional Accountants Licensed Public Accountants Toronto, Canada December 1, 2015

### Management's Report on Internal Control over Financial Reporting

Management of Royal Bank of Canada is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed by, or under the supervision of, the President and Chief Executive Officer and the Chief Administrative Officer and Chief Financial Officer and effected by the Board of Directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. It includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions related to and dispositions of our assets;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and our receipts and expenditures are made only in accordance with authorizations of our management and directors; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on our financial statements.

Due to its inherent limitations, internal control over financial reporting may not prevent or detect misstatements on a timely basis. Also, projections of any evaluation of the effectiveness of internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management evaluated, under the supervision of and with the participation of the President and Chief Executive Officer and the Chief Administrative Officer and Chief Financial Officer, the effectiveness of our internal control over financial reporting as of October 31, 2015, based on the criteria set forth in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on that evaluation, management concluded that, as of October 31, 2015, internal control over financial reporting was effective based on the criteria established in the *Internal Control–Integrated Framework (2013)*. Also, based on the results of our evaluation, management concluded that there were no material weaknesses that have been identified in internal control over financial reporting as of October 31, 2015.

Our internal control over financial reporting as of October 31, 2015 has been audited by Deloitte LLP, Independent Registered Public Accounting Firm, who also audited our Consolidated Financial Statements for the year ended October 31, 2015, as stated in the Report of Independent Registered Public Accounting Firm, which report expressed an unqualified opinion on the effectiveness of our internal control over financial reporting.

David I. McKay President and Chief Executive Officer

Janice R. Fukakusa Chief Administrative Officer and Chief Financial Officer

Toronto, December 1, 2015

## **Report of Independent Registered Public Accounting Firm**

To the Shareholders of Royal Bank of Canada

We have audited the internal control over financial reporting of Royal Bank of Canada and subsidiaries (the "Bank") as of October 31, 2015, based on the criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Bank's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Bank's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Bank maintained, in all material respects, effective internal control over financial reporting as of October 31, 2015, based on the criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended October 31, 2015 of the Bank and our report dated December 1, 2015 expressed an unqualified opinion on those consolidated financial statements.

Deloitte LLP Chartered Professional Accountants Licensed Public Accountants Toronto, Canada December 1, 2015

# **Consolidated Balance Sheets**

	As	at
	October 31	October 31
(Millions of Canadian dollars)	2015	2014
Assets		
Cash and due from banks	\$ 12,452	, ,
Interest-bearing deposits with banks	22,690	8,399
Securities (Note 4)	450 703	454 200
Trading Available-for-sale	158,703 56,805	151,380 47,768
- That table 101 bate	215,508	199,148
Assets purchased under reverse repurchase agreements and securities borrowed	174,723	135,580
Loans (Note 5)		
Retail	348,183	334,269
Wholesale	126,069	102,954
	474,252	437,223
Allowance for loan losses (Note 5)	(2,029)	· · · · ·
Comments of firm durate countries.	472,223	435,229
Segregated fund net assets (Note 16)	830	675
Other Customers' liability under acceptances	13,453	11,462
Derivatives (Note 8)	105,626	87,402
Premises and equipment, net (Note 9)	2,728	2,684
Goodwill (Note 10) Other intangibles (Note 10)	9,289 2,814	8,647 2,775
Investments in joint ventures and associates (Note 12)	360	295
Employee benefit assets (Note 17)	245	138
Other assets (Note 13)	41,267	30,695
T. 1	175,782	144,098
Total assets	\$ 1,074,208	\$ 940,550
Liabilities and equity		
Deposits (Note 14) Personal	\$ 220,566	\$ 209,217
Business and government	455,578	386,660
Bank	21,083	18,223
	697,227	614,100
Segregated fund net liabilities (Note 16)	830	675
Other	42.452	11 462
Acceptances Obligations related to securities sold short	13,453 47,658	11,462 50,345
Obligations related to assets sold under repurchase agreements and securities loaned	83,288	64,331
Derivatives (Note 8)	107,860	88,982
Insurance claims and policy benefit liabilities (Note 15) Employee benefit liabilities (Note 17)	9,110 1,969	8,564 2,420
Other liabilities (Note 18)	41,507	37,309
	304,845	263,413
Subordinated debentures (Note 19)	7,362	7,859
Total liabilities	1,010,264	886,047
Equity attributable to shareholders (Note 21)		
Preferred shares	5,100	4,075
Common shares (shares issued – 1,443,423,151 and 1,442,232,886)  Treasury shares – preferred (shares held – (63,179) and 1,207)	14,573 (2)	14,511
- COMMON (shares held - 531,638 and 891,733)	38	71
Retained earnings	37,811	31,615
Other components of equity	4,626	2,418
	62,146	52,690
Non-controlling interests (Note 21)	1,798	1,813
Total equity	63,944	54,503
Total liabilities and equity	\$ 1,074,208	\$ 940,550

The accompanying notes are an integral part of these Consolidated Financial Statements.

David I. McKay President and Chief Executive Officer David F. Denison Director

# **Consolidated Statements of Income**

Name   State			F	or the year (	ende	d	
Interest income	(Millions of Canadian dollars, except per share amounts)	(				Oct	
Securities							
Securities         4,519         3,993         3,779           Assets purchased under reverse repurchase agreements and securities bornowed         1,251         971         76         7         76         7         76         74         76         7         76         7         76         7         76         7         76         77         76         77         76         74         74         76         74         74         76         74         74         74         76         75			5 16.882	\$ 16.9	79	\$	16 354
Asset spurchased under reverse repurchase agreements and securities bornowed   1,251   77   76   77   7						Ψ	-
Deposits and other							-
Merest expense   Poppoists and other   S.723   S.873					76		74
Deposits and other Other liabilities         5,733         5,874         1,869           Other liabilities         1,995         1,784         1,869           Subordinated debentures         240         246         336           Net interest income         14,771         1,416         13,249           Non-interest income         2         4,436         4,957         3,911           Insurance premiums, investment and fee income (Note 15)         4,436         4,957         3,911           Trading revenue         552         742         866           Insurance premiums, investment and custodial fees         3,788         3,555         2,870           Mutual fund revenue         2,816         1,527         1,437         1,437           Mutual fund revenue         2,816         1,579         1,437         1,437           Securities brokerage commissions         1,826         1,592         1,449         1,437         1,437           Underwriting and other advisory fees         1,885         1,809         1,592         1,444         1,477         1,447         1,447         1,444         1,602         1,602         1,602         1,602         1,602         1,602         1,602         1,602         1,602         1,602 <td>·</td> <td></td> <td>22,729</td> <td>22,0</td> <td>19</td> <td></td> <td>21,148</td>	·		22,729	22,0	19		21,148
Deposits and other Other liabilities         5,733         5,874         1,869           Other liabilities         1,995         1,784         1,869           Subordinated debentures         240         246         336           Net interest income         14,771         1,416         13,249           Non-interest income         2         4,436         4,957         3,911           Insurance premiums, investment and fee income (Note 15)         4,436         4,957         3,911           Trading revenue         552         742         866           Insurance premiums, investment and custodial fees         3,788         3,555         2,870           Mutual fund revenue         2,816         1,527         1,437         1,437           Mutual fund revenue         2,816         1,579         1,437         1,437           Securities brokerage commissions         1,826         1,592         1,449         1,437         1,437           Underwriting and other advisory fees         1,885         1,809         1,592         1,444         1,477         1,447         1,447         1,444         1,602         1,602         1,602         1,602         1,602         1,602         1,602         1,602         1,602         1,602 <td>Interest expense</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Interest expense						
Other liabilities         1,995         1,786         1,869           Subordinated deentures         240         246         358           Net interest income         14,771         14,116         13,249           Non-interest income         8         14,476         14,116         13,249           Non-interest income         8         3,911         4,436         4,957         3,911           Insurance premiums, investment and fee income (Note 15)         4,436         4,957         3,911           Insurance premiums, investment and custodial fees         3,778         3,555         2,870           Investment management and custodial fees         3,788         3,555         2,870           Investment management and custodial fees         3,788         3,555         2,870           Mututal fund revenue         2,881         1,621         2,201           Sevice charges         1,436         1,579         1,569           Service charges         1,885         1,809         1,569           Gordi fees         1,885         1,809         1,692           Credi fees         1,844         1,00         1,022           Credi fees         1,184         1,00         1,022           Share of profit			5 723	5.8	73		5 694
Subordinated debentures				-			-
Net interest income				-			
Non-interest income         14,771         14,116         13,249           Non-interest income         Insurance premiums, investment and fee income (Note 15)         4,436         4,957         3,911           Trading revenue         552         742         867           Investment management and custodial fees         3,778         3,355         2,870           Mutual fund revenue         2,881         2,621         2,201         Securities brokerage commissions         1,436         1,379         1,337           Service charges         1,592         1,494         1,437         1,592         1,494         1,433           Underwriting and other advisory fees         1,885         1,809         1,559         1,592         1,494         1,436         1,599         1,569         662							
Non-interest income	Net interest income						
Insurance premiums, investment and fee income (Note 15)			.,				-,
Trading revenue   1,72			4,436	4.9	57		3,911
Mutual fund reverue   2,881   2,621   2,201   Securities brokerage commissions   1,436   1,379   1,337   1,337   1,337   1,4			-	-			
Securities brokerage commissions         1,436         1,379         1,337           Service charges         1,592         1,494         1,437           Underwriting and other advisory fees         1,885         1,809         1,569           Foreign exchange revenue, other than trading         814         827         748           Card service revenue         798         689         632           Credit fees         1,184         1,080         1,092           Net gains on available-for-sale securities (Note 4)         145         192         188           Share of profit in joint ventures and associates (Note 12)         149         162         159           Other         900         685         422           Pother         900         685         422           Total revenue         35,321         34,108         30,682           Provision for credit losses (Note 5)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note15)         2,963         3,573         2,784           Non-interest expense         Human resources (Note 17 and 22)         1,11         1,031         1,0248           Equipment         1,277         1,171         1,031         1,235 </td <td>Investment management and custodial fees</td> <td></td> <td>3,778</td> <td>3,3</td> <td>55</td> <td></td> <td>2,870</td>	Investment management and custodial fees		3,778	3,3	55		2,870
Service charges         1,592         1,494         1,437           Underwriting and other advisory fees         1,885         1,809         1,569           Foreign exchange revenue, other than trading         814         827         748           Card service revenue         798         689         632           Credit fees         1,184         1,080         1,092           Net gains on available-for-sale securities (Note 4)         145         192         188           Share of profit in joint ventures and associates (Note 12)         149         162         159           Other         900         685         422           Total revenue         35,321         34,108         30,682           Provision for credit losses (Note 5)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note 15)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note 17         1,177         1,147         1,081         1,0248           Equipment         1,277         1,147         1,081         1,248         847         769           Communications         888         847         769         769         765         763			2,881	2,6	21		2,201
Dispersion of the advisory fees   1,885   1,809   1,565   1,605   1,	Securities brokerage commissions		1,436	1,3	79		1,337
Foreign exchange revenue, other than trading Card service revenue         814 (27 mm)         827 mm         748 mm           Credit fees         1,184 (1,080 (1,092 mm)         1,192 (1,184 mm)         1,192 (1,184 mm)         1,192 (1,192 mm)         1,184 (1,080 (1,092 mm)         1,192 (1,192 mm)         1,184 (1,080 (1,092 mm)         1,192 (1,192 mm)         1,192 (1,192 mm)         1,192 (1,192 mm)         1,192 (1,192 mm)         1,193 (1,193 mm)         1,193 (1,193 mm)         3,193 (1,193 mm)         3,193 (1,193 mm)         3,193 (1,193 mm)         1,193 (1,193 mm)			1,592	1,4	94		1,437
Card service revenue         798         689         632           Credit fees         1,184         1,080         1,092           Net gains on available-for-sale securities (Note 4)         145         192         188           Share of profit in joint ventures and associates (Note 12)         149         162         159           Other         900         685         422           Eventure         20,550         19,992         17,433           Total revenue         35,321         34,108         30,632           Provision for credit losses (Note 5)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note 15)         2,963         3,573         2,784           Non-interest expense         11,583         11,031         10,248           Equipment         1,277         1,147         1,081           Occupancy         1,410         1,330         1,235           Communications         888         847         796           Professional fees         932         763         753           Amortization of other intangibles (Note 10)         712         666         566           Other         1,863         1,761         16,214 <td>Underwriting and other advisory fees</td> <td></td> <td>1,885</td> <td>1,80</td> <td>)9</td> <td></td> <td>1,569</td>	Underwriting and other advisory fees		1,885	1,80	)9		1,569
Credit fees         1,184         1,080         1,092           Net gains on available-for-sale securities (Note 4)         145         192         188           Share of profit in joint ventures and associates (Note 12)         149         162         159           Other         900         685         422           Equipment         35,321         34,108         30,682           Provision for credit losses (Note 5)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note15)         2,963         3,573         2,784           Non-interest expense         4         1,1583         11,031         10,248         10,248         10,248         10,248         10,248         10,248         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,248         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244         10,244	Foreign exchange revenue, other than trading		814	8:	27		748
Net gains on available-for-sale securities (Note 4)       145       192       188         Share of profit in joint ventures and associates (Note 12)       149       162       159         Other       900       685       422         20,550       19,992       17,433         Total revenue       35,321       34,108       30,682         Provision for credit losses (Note 5)       1,097       1,164       1,237         Insurance policyholder benefits, claims and acquisition expense (Note15)       2,963       3,573       2,784         Non-interest expense       11,583       11,031       10,248       Equipment       1,277       1,147       1,081       10,248       Equipment       2,797       2,706       2,035       73       2,784       2,796       2,796       2,795       2,706       2,105       2,105       2,105       2,105       2,105       2,105       2,105       2	Card service revenue		798	68	39		632
Share of profit in joint ventures and associates (Note 12) Other         149 900 685 422         159 425<	Credit fees		1,184	1,08	30		1,092
Other         900         685         422           20,550         19,992         17,433           Total revenue         35,321         34,108         30,682           Provision for credit losses (Note 5)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note 15)         2,963         3,573         2,784           Non-interest expense         4         11,583         11,031         10,248         10,248         11,091         1,147         1,081         10,248 <td></td> <td></td> <td>145</td> <td>1</td> <td>92</td> <td></td> <td>188</td>			145	1	92		188
Total revenue   35,321   34,108   30,682			149	10	52		159
Total revenue         35,321         34,108         30,682           Provision for credit losses (Note 5)         1,097         1,164         1,237           Insurance policyholder benefits, claims and acquisition expense (Note 15)         2,963         3,573         2,784           Non-interest expense         Human resources (Note 17 and 22)         11,583         11,031         10,248         Equipment         1,277         1,147         1,081         10,248         Equipment         1,410         1,330         1,235         1,081         10,248         Equipment         1,410         1,330         1,235         1,081         0,248         Equipment         1,410         1,330         1,235         1,081         0,248         Equipment         1,277         1,147         1,081         0,248         Equipment         1,277         1,147         1,081         0,248         Equipment         1,277         1,147         1,081         0,248         888         847         796         2,753         3,533         7,53         3,638         1,727         1,410         1,424         1,422         1,427         1,436         1,577         1,535         4,666         566         566         566         566         566         566         566 </td <td>Other</td> <td></td> <td>900</td> <td></td> <td></td> <td></td> <td>422</td>	Other		900				422
Provision for credit losses (Note 5)			20,550	19,9	92		
Insurance policyholder benefits, claims and acquisition expense (Note15)   2,963   3,573   2,784		_					
Non-interest expense         Human resources (Note 17 and 22)       11,583       11,031       10,248         Equipment       1,277       1,147       1,081         Occupancy       1,410       1,330       1,235         Communications       888       847       796         Professional fees       932       763       753         Amortization of other intangibles (Note 10)       712       666       566         Other       1,836       1,877       1,535         Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       \$ 10,026       \$ 9,004       \$ 8,342         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.49							
Human resources (Note 17 and 22)       11,583       11,031       10,248         Equipment       1,277       1,147       1,081         Occupancy       1,410       1,330       1,235         Communications       888       847       796         Professional fees       932       763       753         Amortization of other intangibles (Note 10)       712       666       566         Other       1,836       1,877       1,535         Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       \$ 10,026       \$ 9,004       \$ 8,342         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       6.73       6.00       5.49	Insurance policyholder benefits, claims and acquisition expense (Note15)	_	2,963	3,5	73		2,784
Equipment       1,277       1,147       1,081         Occupancy       1,410       1,330       1,235         Communications       888       847       796         Professional fees       932       763       753         Amortization of other intangibles (Note 10)       712       666       566         Other       1,836       1,877       1,535         Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       \$ 10,026       \$ 9,004       \$ 8,342         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       6.73       6.00       5.49	•		44 500	44.0	24		40.270
Occupancy       1,410       1,330       1,235         Communications       888       847       796         Professional fees       932       763       753         Amortization of other intangibles (Note 10)       712       666       566         Other       1,836       1,877       1,535         Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       101       94       98         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       6.73       6.00       5.49			-	-			-
Communications         888         847         796           Professional fees         932         763         753           Amortization of other intangibles (Note 10)         712         666         566           Other         1,836         1,877         1,535           Income before income taxes         12,623         11,710         10,447           Income taxes (Note 24)         2,597         2,706         2,105           Net income         \$ 10,026         \$ 9,004         \$ 8,342           Net income attributable to:         \$ 9,925         \$ 8,910         \$ 8,244           Non-controlling interests         101         94         98           \$ 10,026         \$ 9,004         \$ 8,342           Basic earnings per share (in dollars) (Note 25)         \$ 6.75         \$ 6.03         \$ 5.53           Diluted earnings per share (in dollars) (Note 25)         \$ 6.73         \$ 6.00         5.49				-			
Professional fees Amortization of other intangibles (Note 10)         932 763 753 753 756 756 756 756 756 756 756 756 756 756	. ,		-	-			
Amortization of other intangibles (Note 10)       712       666       566         Other       1,836       1,877       1,535         18,638       17,661       16,214         Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       101       94       98         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.73       \$ 6.00       5.49							
Other       1,836       1,877       1,535         Income before income taxes       18,638       17,661       16,214         Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       101       94       98         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.73       \$ 6.00       5.49				-			
18,638   17,661   16,214     Income before income taxes   12,623   11,710   10,447     Income taxes (Note 24)   2,597   2,706   2,105     Net income   \$ 10,026   \$ 9,004   \$ 8,342     Net income attributable to:   Shareholders   \$ 9,925   \$ 8,910   \$ 8,244     Non-controlling interests   \$ 101   94   98     Shareholders   \$ 10,026   \$ 9,004   \$ 8,342     Shareho	g , ,						
Income before income taxes       12,623       11,710       10,447         Income taxes (Note 24)       2,597       2,706       2,105         Net income       \$ 10,026       \$ 9,004       \$ 8,342         Net income attributable to:       \$ 9,925       \$ 8,910       \$ 8,244         Non-controlling interests       101       94       98         Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       \$ 6.73       \$ 6.00       5.49							
Net income taxes (Note 24)   2,597   2,706   2,105     Net income   \$ 10,026   \$ 9,004   \$ 8,342     Net income attributable to:   Shareholders   \$ 9,925   \$ 8,910   \$ 8,244     Non-controlling interests   101   94   98     Shareholders   \$ 10,026   \$ 9,004   \$ 8,342     Basic earnings per share (in dollars) (Note 25)   \$ 6.75   \$ 6.03   \$ 5.53     Diluted earnings per share (in dollars) (Note 25)   \$ 6.73   6.00   5.49     Company to the company to	Income before income taxes		•				
Net income attributable to:         \$ 9,925         \$ 8,910         \$ 8,244           Non-controlling interests         101         94         98           Basic earnings per share (in dollars) (Note 25)         \$ 6.75         \$ 6.03         \$ 5.53           Diluted earnings per share (in dollars) (Note 25)         6.73         6.00         5.49	Income taxes (Note 24)		2,597	2,7	06		
Shareholders Non-controlling interests         \$ 9,925         \$ 8,910         \$ 8,244           Non-controlling interests         101         94         98           Basic earnings per share (in dollars) (Note 25)         \$ 6.75         \$ 6.03         \$ 5.53           Diluted earnings per share (in dollars) (Note 25)         6.73         6.00         5.49		!	\$ 10,026	\$ 9,0	)4	\$	8,342
Non-controlling interests         101         94         98           \$ 10,026         \$ 9,004         \$ 8,342           Basic earnings per share (in dollars) (Note 25)         \$ 6.75         \$ 6.03         \$ 5.53           Diluted earnings per share (in dollars) (Note 25)         6.73         6.00         5.49				¢ 00		¢	0.277
Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       6.73       6.00       5.49		:				Þ	
Basic earnings per share (in dollars) (Note 25)       \$ 6.75       \$ 6.03       \$ 5.53         Diluted earnings per share (in dollars) (Note 25)       6.00       5.49	Non-controlling interests						
Diluted earnings per share (in dollars) (Note 25) 6.73 6.00 5.49			,				
						\$	
	Dividends per common share (in dollars) (Note 25)		3.08				2.53

 $\label{thm:companying} The\ accompanying\ notes\ are\ an\ integral\ part\ of\ these\ Consolidated\ Financial\ Statements.$ 

# **Consolidated Statements of Comprehensive Income**

	Fo	or the year ende	d
(Millions of Canadian dollars)	October 31 2015	October 31 2014	October 31 2013
Net income	\$ 10,026	\$ 9,004	\$ 8,342
Other comprehensive income (loss), net of taxes (Note 24) Items that will be reclassified subsequently to income: Net change in unrealized gains (losses) on available-for-sale securities			
Net unrealized gains (losses) on available-for-sale securities Reclassification of net losses (gains) on available-for-sale securities to income	(76)		15
Rectassification of flet losses (gains) on available-for-sale securities to income	(41)	` ,	(87)
	(117)	85	(72)
Foreign currency translation adjustments Unrealized foreign currency translation gains (losses) Net foreign currency translation gains (losses) from hedging activities	5,885 (3,223)	2,743 (1,585)	1,402 (912)
Reclassification of losses (gains) on foreign currency translation to income	(224)		1
Reclassification of losses (gains) on net investment hedging activities to income	111	3	(1)
Net change in cash flow hedges  Net gains (losses) on derivatives designated as cash flow hedges  Reclassification of losses (gains) on derivatives designated as cash flow hedges to income	2,549 (541) 330 (211)	28	(11) (30) (41)
Items that will not be reclassified subsequently to income:  Remeasurements of employee benefit plans (Note 17)  Net fair value change due to credit risk on financial liabilities designated as at fair value through profit or loss	582	(236)	319
profit of toss	932	(295)	319
Total other comprehensive income (loss), net of taxes	3,153	915	696
	•		
Total comprehensive income	\$ 13,179	\$ 9,919	\$ 9,038
Total comprehensive income attributable to: Shareholders Non-controlling interests	\$ 13,065 114	\$ 9,825 94	\$ 8,940 98
	\$ 13,179	\$ 9,919	\$ 9,038

The accompanying notes are an integral part of these Consolidated Financial Statements.

						Oth	Other components of equity	of equity				
(Millione of Franchisa dellace)	Preferred	Common	Treasury shares –	Treasury shares –	Retained	Available- for-sale	Foreign currency	Cash T flow co	Total other components a	Equity attributable to N	Non-controlling	Total
Dalanco at Novomber 1 2012	\$\text{Silales}\$		bicielled 4	9 00	72 167 ¢	"	106 ¢	11cuges	ľ	slialellotaels		`
Datalice at NOVEILIDEL 1, 2012		14,727	-		701,67					42,100	1,701	
Cilaliges III equily		,								,		(
Issues of share capital	I	121	I	I	Ι΄.	I	I	I	I	121	I	121
Common shares purchased for cancellation	I	(29)	I	I	(341)	I	I	I	I	(408)	I	(408)
Preferred shares redeemed	(213)	1	I	I	6)	I	ı	ı	I	(222)	I	(222)
Sales of treasury shares	I	I	127	4,453	ı	ı	I	I	I	4,580	ı	4,580
Purchases of treasury shares	I	1	(127)	(4,442)	ı	ı	1	1	I	(4,569)	ı	(4,569)
Share-based compensation awards	ı	ı	` I	` I	(2)	ı	ı	ı	ı		ı	
Dividends on common shares	1	ı	ı	ı	(3 651)	ı	ı	ı	ı	(3 651)	1	(3 651)
Dividends on common shares	I	I	I	I	(1,651)	I	I	I	I	(150,5)	1 3	(1,051)
Dividends on preferred shares and other	I	I	I	I	(253)	I	I	I	I	(253)	(94)	(347)
Other	I	I	I	I	(56)	I	I	I	I	(26)	30	4
Net income	I	I	I	I	8,244	I	I	I	I	8,244	86	8,342
Total other comprehensive income (loss), net of taxes	I	I	I	ı	319	(72)	490	(41)	377	969	I	969
Balance at October 31, 2013	\$ 4,600	\$ 14,377	\$ 1 \$	41 \$	27,438 \$	347 \$	\$ 989	175 \$	1,208 \$	\$ 47,665 \$	1,795 \$	49,460
Changes in equity												
Issues of share capital	1,000	150	ı	1	(14)	1	1	ı	I	1,136	I	1,136
Common shares purchased for cancellation		(16)	ı	ı	(67)	ı	ı	ı	ı	(113)	ı	(113)
Preferred shares redeemed	(1.525)		I	I	) I	I	I	ı	I	(1.525)	ı	(1,525)
Salas of traasility shares		ı	12/	5 333	ı	ı	ı	ı	ı	5 457	ı	5 457
Durch of the about the property of the propert			(125)	(000,0						(00, 1)		(0,7)
Purchases of treasury shares	I	I	(172)	(5,505)	ı (	I	I	I	I	(5,428)	ı	(5,428)
Share-based compensation awards	I	I	I	I	6	I	I	I	I	6)	I	6)
Dividends on common shares	I	I	I	I	(4,097)	I	I	I	I	(4,097)	I	(4,097)
Dividends on preferred shares and other	I	I	I	I	(213)	I	I	I	I	(213)	(94)	(307)
Other	I	I	I	I	(8)	I	ı	ı	I	(8)	18	10
Net income	I	1	I	1	8,910	I	1	I	I	8,910	94	9,004
Total other comprehensive income (loss), net of taxes	I	I	1	1	(295)	85	1,205	(80)	1,210	915	I	915
Balance at October 31, 2014	\$ 4,075	\$ 14,511	\$ - \$	71 \$	31,615 \$	432 \$	1,891 \$	\$ 66	2,418 \$	\$ 52,690 \$	1,813 \$	54,503
Changes in equity												
Issues of share capital	1,350	62	1	1	(21)	ı	1	ı	I	1,391	I	1,391
Preferred shares redeemed	(325)	I	ı	ı	I	ı	ı	ı	1	(325)	ı	(325)
Sales of treasury shares	ı	ı	117	6,098	ı	ı	ı	ı	ı	6,215	ı	6,215
Purchases of treasury shares	ı	1	(119)	(6,131)	ı	1	1	1	1	(6,250)	ı	(6,250)
Share-based compensation awards	1	1	1	1	(1)	1	1	1	1	(1)	1	(1)
Dividends on common shares	I	I	I	I	(4,443)	I	1	1	I	(4,443)	1	(4,443)
Dividends on preferred shares and other	I	I	I	I	(191)	ı	ı	ı	I	(191)	(65)	(283)
Other	I	I	I	I	(2)	I	1	ı	I	(2)	(37)	(42)
Net income	I	I	ı	I	9,925	ı	ı	ı	ı	9,925	101	10,026
Total other comprehensive income (loss), net of taxes	I	I	1	1	932	(117)	2,536	(211)	2,208	3,140	13	3,153
Balance at October 31, 2015	\$ 5,100	\$ 14,573	\$ (2) \$	38 \$	37,811 \$	315 \$	4,427 \$	(116) \$	4,626	\$ 62,146 \$	1,798 \$	63,944
The accompanying notes are an integral part of these Consolidated Financial Statements	ed Financial St	atomonts.										

The accompanying notes are an integral part of these Consolidated Financial Statements.

# **Consolidated Statements of Cash Flows**

Cash flows from operating activities  Net income Adjustments for non-cash items and others  Provision for credit losses Depreciation Deferred income taxes Amortization and Impairment of other intangibles Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	10,026 1,097 527 302 719 3 (32) (220) (77) 59 (149)	1,164 499 (207) 674 - 14 (228) 95 25	1,237 445 (72) 576 20 (24)
Cash flows from operating activities  Net income  Adjustments for non-cash items and others  Provision for credit losses  Depreciation  Deferred income taxes  Amortization and Impairment of other intangibles  Impairment of investments in joint ventures and associates  Losses (Gains) on sale of premises and equipment  Losses (Gains) on available-for-sale securities  Losses (Gains) on disposition of business  Impairment of available-for-sale securities  Share of loss (profit) in joint ventures and associates  Net gains on sales of joint ventures and associates  Adjustments for net changes in operating assets and liabilities  Insurance claims and policy benefit liabilities	10,026 1,097 527 302 719 3 (32) (220) (77) 59	\$ 9,004 1,164 499 (207) 674 - 14 (228) 95 25	\$ 8,342 1,237 445 (72) 576 20 (24) (217) (17)
Net income  Adjustments for non-cash items and others  Provision for credit losses Depreciation Deferred income taxes Amortization and Impairment of other intangibles Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	1,097 527 302 719 3 (32) (220) (77) 59	1,164 499 (207) 674 - 14 (228) 95 25	1,237 445 (72) 576 20 (24) (217)
Adjustments for non-cash items and others Provision for credit losses Depreciation Deferred income taxes Amortization and Impairment of other intangibles Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	1,097 527 302 719 3 (32) (220) (77) 59	1,164 499 (207) 674 - 14 (228) 95 25	1,237 445 (72) 576 20 (24) (217)
Provision for credit losses Depreciation Deferred income taxes Amortization and Impairment of other intangibles Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	527 302 719 3 (32) (220) (77) 59	499 (207) 674 - 14 (228) 95 25	445 (72) 576 20 (24) (217) (17)
Deferred income taxes Amortization and Impairment of other intangibles Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	302 719 3 (32) (220) (77) 59	(207) 674 - 14 (228) 95 25	(72) 576 20 (24) (217) (17)
Amortization and Impairment of other intangibles Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	719 3 (32) (220) (77) 59	674 - 14 (228) 95 25	576 20 (24) (217) (17)
Impairment of investments in joint ventures and associates Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	3 (32) (220) (77) 59	- 14 (228) 95 25	20 (24) (217) (17)
Losses (Gains) on sale of premises and equipment Losses (Gains) on available-for-sale securities Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	(32) (220) (77) 59	(228) 95 25	(24) (217) (17)
Losses (Gains) on disposition of business Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	(77) 59	95 25	(17)
Impairment of available-for-sale securities Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	59	25	, ,
Share of loss (profit) in joint ventures and associates Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities			26
Net gains on sales of joint ventures and associates Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities	(147)		(159)
Adjustments for net changes in operating assets and liabilities Insurance claims and policy benefit liabilities		(62)	
		, ,	
	546	530	113
Net change in accrued interest receivable and payable Current income taxes	(279) (905)		(467 <u>)</u> 354
Derivative assets	(18,228)		
Derivative liabilities	18,893	12,237	(20,017)
Trading securities	(7,401)		
Loans, net of securitizations	(34,964)		
Assets purchased under reverse repurchase agreements and securities borrowed Deposits, net of securitizations	(39,143) 86,979	(18,063) 52,339	(5,260 <u>)</u> 41,857
Obligations related to assets sold under repurchase agreements and securities loaned	18,957	3,915	(3,616)
Obligations related to securities sold short	(2,687)		6,372
Brokers and dealers receivable and payable	664	(638)	
Other	(10,538)	,	
Net cash from (used in) operating activities	24,149	15,174	7,085
Cash flows from investing activities	(4 / 15 ()	(10	4 207
Change in interest-bearing deposits with banks Proceeds from sale of available-for-sale securities	(14,456) 10,331	640 8,795	1,207 6,476
Proceeds from maturity of available-for-sale securities	33,294	38,950	37,099
Purchases of available-for-sale securities	(51,304)		
Proceeds from maturity of held-to-maturity securities	16	285	401
Purchases of held-to-maturity securities	(1,942) (1,337)		
Net acquisitions of premises and equipment and other intangibles Proceeds from dispositions	255	(1,227) 173	17
Cash used in acquisitions			(2,537)
Net cash from (used in) investing activities	(25,143)	(8,217)	390
Cash flows from financing activities			
Redemption of trust capital securities		(900)	
Issue of subordinated debentures	1,000	2,000	2,046
Repayment of subordinated debentures  Issue of common shares	(1,700) 62	(1,600) 150	(2,000)
Common shares purchased for cancellation	-	(113)	
Issue of preferred shares	1,350	1,000	
Redemption of preferred shares	(325)		
Sales of treasury shares Purchase of treasury shares	6,215 (6,250)	5,457 (5,428)	4,580 (4,569)
Dividends paid	(4,564)		. , , ,
Issuance costs	(21)		
Dividends/distributions paid to non-controlling interests	(92)	` . :	
Change in short-term borrowings of subsidiaries	(105)		
Net cash from (used in) financing activities	(4,430)		
Effect of exchange rate changes on cash and due from banks	455	198	96
Net change in cash and due from banks  Cash and due from banks at beginning of period (1)	(4,969)		3,122
Cash and due from banks at beginning of period (1)  Cash and due from banks at end of period (1)  \$\$	17,421	15,550 \$ 17,621	12,428
·	12,452	\$ 17,421	\$ 15,550
Cash flows from operating activities include: Amount of interest paid \$	7,096	\$ 7,186	\$ 7,223
Amount of interest paid  Amount of interest received	21,132	20,552	19,348
Amount of dividend received	1,843	1,702	1,478
Amount of income taxes paid	2,046	2,315	1,479

<sup>(1)</sup> We are required to maintain balances with central banks and other regulatory authorities. The total balances were \$2.6 billion as at October 31, 2015 (October 31, 2014 – \$2.0 billion; October 31, 2013 – \$2.6 billion; November 1, 2012 – \$2.1 billion).

The accompanying notes are an integral part of these Consolidated Financial Statements.

### Note 1 General information

Royal Bank of Canada and its subsidiaries (the Bank) provide diversified financial services including personal and commercial banking, wealth management, insurance, investor services and capital markets products and services on a global basis. Refer to Note 30 for further details on our business segments.

The parent bank, Royal Bank of Canada, is a Schedule I Bank under the *Bank Act* (Canada) incorporated and domiciled in Canada. Our corporate headquarters are located at Royal Bank Plaza, 200 Bay Street, Toronto, Ontario, Canada and our head office is located at 1 Place Ville-Marie, Montreal, Quebec, Canada. Our common shares are listed on the Toronto Stock Exchange and New York Stock Exchange with the ticker symbol RY.

These Consolidated Financial Statements are prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Unless otherwise stated, monetary amounts are stated in Canadian dollars. Tabular information is stated in millions of dollars, except per share amounts and percentages. These Consolidated Financial Statements also comply with Subsection 308 of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (OSFI), our Consolidated Financial Statements are to be prepared in accordance with IFRS. The accounting policies outlined in Note 2 have been consistently applied to all periods presented.

On December 1, 2015, the Board of Directors authorized the Consolidated Financial Statements for issue.

### Note 2 Summary of significant accounting policies, estimates and judgments

The significant accounting policies used in the preparation of these Consolidated Financial Statements, including the accounting requirements prescribed by OSFI, are summarized below. These accounting policies conform, in all material respects, to IFRS.

#### General

### Use of estimates and assumptions

In preparing our Consolidated Financial Statements, management is required to make subjective estimates and assumptions that affect the reported amount of assets, liabilities, net income and related disclosures. Estimates made by management are based on historical experience and other assumptions that are believed to be reasonable. Key sources of estimation uncertainty include: securities impairment, determination of fair value of financial instruments, the allowance for credit losses, derecognition of financial assets, insurance claims and policy benefit liabilities, pensions and other post-employment benefits, income taxes, carrying value of goodwill and other intangible assets, litigation provisions, and deferred revenue under the credit card customer loyalty reward program. Accordingly, actual results may differ from these and other estimates thereby impacting our future Consolidated Financial Statements. Refer to the relevant accounting policies in this Note for details on our use of estimates and assumptions.

#### Significant judgments

In preparation of these Consolidated Financial Statements, management is required to make significant judgments that affect the carrying amounts of certain assets and liabilities, and the reported amounts of revenues and expenses recorded during the period. Significant judgments have been made in the following areas and discussed as noted in the Consolidated Financial Statements:

Consolidation of structured entities	Note 2 – page 125 Note 7 – page 158	Securities impairment	Note 2 – page 126 Note 4 – page 150
Fair value of financial instruments	Note 2 – page 127 Note 3 – page 136	Application of the effective interest method	Note 2 – page 128
Allowance for credit losses	Note 2 – page 130 Note 5 – page 154	Derecognition of financial assets	Note 2 – page 131 Note 6 – page 157
Employee benefits	Note 2 – page 132 Note 17 – page 175	Income taxes	Note 2 – page 132 Note 24 – page 187
Goodwill and other intangibles	Note 2 – page 133 Note 10 – page 168 Note 11 – page 170	Provisions	Note 2 – page 134 Note 26 – page 189 Note 27 – page 192

#### Basis of consolidation

Our Consolidated Financial Statements include the assets and liabilities and results of operations of the parent company, Royal Bank of Canada, and its subsidiaries including certain structured entities, after elimination of intercompany transactions, balances, revenues and expenses.

### Consolidation

Subsidiaries are those entities, including structured entities, over which we have control. We control an entity when we are exposed, or have rights, to variable returns from our involvement with the entity and have the ability to affect those returns through our power over the investee. We have power over an entity when we have existing rights that give us the current ability to direct the activities that most significantly affect the entity's returns (relevant activities). Power may be determined on the basis of voting rights or, in the case of structured entities, other contractual arrangements.

We are not deemed to control an entity when we exercise power over an entity in an agency capacity. In determining whether we are acting as an agent, we consider the overall relationship between us, the investee and other parties to the arrangement with respect to the following factors: (i) the scope of our decision making power; (ii) the rights held by other parties; (iii) the remuneration to which we are entitled; and (iv) our exposure to variability of returns.

The determination of control is based on the current facts and circumstances and is continuously assessed. In some circumstances, different factors and conditions may indicate that different parties control an entity depending on whether those factors and conditions are assessed in isolation or in totality. Significant judgment is applied in assessing the relevant factors and conditions in totality when determining whether we control an entity. Specifically, judgment is applied in assessing whether we have substantive decision making rights over the relevant activities and whether we are exercising our power as a principal or an agent.

## Note 2 Summary of significant accounting policies, estimates and judgments (continued)

We consolidate all subsidiaries from the date we obtain control, and cease consolidation when an entity is no longer controlled by us. Our consolidation conclusions affect the classification and amount of assets, liabilities, revenues and expenses reported in our Consolidated Financial Statements.

Non-controlling interests in subsidiaries that we consolidate are shown on our Consolidated Balance Sheets as a separate component of equity which is distinct from our shareholders' equity. The net income attributable to non-controlling interests is separately disclosed in our Consolidated Statements of Income.

#### Investments in associates and joint ventures

Our investments in associated corporations and limited partnerships over which we have significant influence are accounted for using the equity method. The equity method is also applied to our interests in joint ventures over which we have joint control. Under the equity method of accounting, investments are initially recorded at cost, and the carrying amount is increased or decreased to recognize our share of the investee's net profit or loss, including our proportionate share of the investee's other comprehensive income (OCI), subsequent to the date of acquisition.

#### Non-current assets held for sale and discontinued operations

Non-current assets (and disposal groups) are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is satisfied when the asset is available for immediate sale in its present condition, management is committed to the sale, and it is highly probable to occur within one year. Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell and if significant, are presented separately from other assets on our Consolidated Balance Sheets.

A disposal group is classified as a discontinued operation if it meets the following conditions: (i) it is a component that can be distinguished operationally and financially from the rest of our operations and (ii) it represents either a separate major line of business or is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations. Disposal groups classified as discontinued operations are presented separately from our continuing operations in our Consolidated Statements of Income.

#### Changes in accounting policies

During the first quarter, we adopted the following new accounting pronouncements:

#### IAS 32 Financial Instruments: Presentation (IAS 32)

Amendments to IAS 32 clarify the existing requirements for offsetting financial assets and financial liabilities. The standard provides clarifications on the legal right to offset transactions, and when transactions settled through a gross settlement system would meet the simultaneous settlement criteria. We retrospectively adopted the amendments on November 1, 2014. The adoption of these amendments did not have an impact on our Consolidated Financial Statements.

#### International Financial Reporting Standards (IFRS) Interpretations Committee IFRIC Interpretation 21 Levies (IFRIC 21)

IFRIC 21 provides guidance on when to recognize a liability to pay a levy that is accounted for in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*. It also addresses the accounting for a liability to pay a levy whose timing and amount is certain. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. We prospectively adopted the standard on November 1, 2014. We did not restate our quarterly or annual results for periods before November 1, 2014 as the amounts were not significant. The adoption of this interpretation did not have a material impact on our Consolidated Financial Statements.

### Financial instruments - Recognition and measurement

#### **Securities**

Securities are classified at inception, based on management's intention, as at fair value through profit or loss (FVTPL), available-for-sale (AFS) or held-to-maturity. Certain debt securities with fixed or determinable payments and which are not quoted in an active market may be classified as loans and receivables.

Trading securities include securities purchased for sale in the near term which are classified as at FVTPL by nature and securities designated as at FVTPL under the fair value option. Obligations to deliver trading securities sold but not yet purchased are recorded as liabilities and carried at fair value. Realized and unrealized gains and losses on these securities are recorded as Trading revenue in Non-interest income. Dividends and interest income accruing on Trading securities are recorded in Interest income. Interest and dividends accrued on interest-bearing and equity securities sold short are recorded in Interest expense.

AFS securities include: (i) securities which may be sold to meet liquidity needs, in response to or in anticipation of changes in interest rates and resulting prepayment risk, changes in foreign currency risk, changes in funding sources or terms, and (ii) loan substitute securities which are client financings that have been structured as after-tax investments rather than conventional loans in order to provide the clients with a borrowing rate advantage. AFS securities are measured at fair value. Unrealized gains and losses arising from changes in fair value are included in Other components of equity. Changes in foreign exchange rates for AFS equity securities are recognized in Other components of equity, while changes in foreign exchange rates for AFS debt securities are recognized in Foreign exchange revenue, other than trading in Non-interest income. When the security is sold, the cumulative gain or loss recorded in Other components of equity is included as Net gains on AFS securities in Non-interest income. Purchase premiums or discounts on AFS debt securities are amortized over the life of the security using the effective interest method and are recognized in Net interest income.

At each reporting date, and more frequently when conditions warrant, we evaluate our AFS securities to determine whether there is any objective evidence of impairment. Such evidence includes: for debt instruments, when an adverse effect on future cash flows from the asset or group of assets can be reliably estimated; for equity securities, when there is a significant or prolonged decline in the fair value of the investment below its cost.

When assessing impairment for debt instruments we primarily consider counterparty ratings and security-specific factors, including subordination, external ratings, and the value of any collateral held, for which there may not be a readily accessible market. Significant judgment is required in assessing impairment as management is required to consider all available evidence in determining whether objective evidence of impairment exists and whether the principal and interest on the AFS debt security can be fully recovered. For complex debt instruments we use cash flow projection models which incorporate actual and projected cash flows for each security based on security specific factors using a number of assumptions and inputs that involve management judgment, such as default, prepayment and recovery rates. Due to the subjective nature of choosing these inputs and assumptions, the actual amount of the future cash flows and their timing may differ from the estimates used by management and consequently may cause a different conclusion as to the recognition of impairment or measurement of impairment loss.

In assessing whether there is any objective evidence that suggests that equity securities are impaired, we consider factors which include the length of time and extent the fair value has been below cost, along with management's assessment of the financial condition, business and other risks of the issuer. Management weighs all these factors to determine the impairment but to the extent that management judgment may differ from the actual experience of the timing and amount of the recovery of the fair value, the estimate for impairment could change from period to period based upon future events that may or may not occur, and the conclusion for the impairment of the equity securities may differ.

If an AFS security is impaired, the cumulative unrealized loss previously recognized in Other components of equity is removed from equity and recognized in Net gains on AFS securities under Non-interest income. This amount is determined as the difference between the cost/amortized cost and current fair value of the security less any impairment loss previously recognized. Subsequent to impairment, further declines in fair value are recorded in Non-interest income, while increases in fair value are recognized in Other components of equity until sold. For AFS debt securities, reversal of previously recognized impairment losses is recognized in our Consolidated Statements of Income if the recovery is objectively related to a specific event occurring after recognition of the impairment loss.

Held-to-maturity securities are debt securities where we have the intention and the ability to hold the investment until its maturity date. These securities are initially recorded at fair value and are subsequently measured at amortized cost using the effective interest method, less any impairment losses which we assess using the same impairment model as for loans. Interest income and amortization of premiums and discounts on debt securities are recorded in Net interest income. For held-to-maturity securities, reversal of previously recognized impairment losses is recognized in our Consolidated Statements of Income if the recovery is objectively related to a specific event occurring after the recognition of the impairment loss. Reversals of impairment losses on held-to-maturity securities are recorded to a maximum of what the amortized cost of the investment would have been, had the impairment not been recognized at the date the impairment is reversed. Held-to-maturity securities have been included with AFS securities on our Consolidated Balance Sheets.

We account for all of our securities using settlement date accounting and changes in fair value between the trade date and settlement date are reflected in income for securities classified or designated as at FVTPL, and changes in the fair value of AFS securities between the trade and settlement dates are recorded in OCI except for changes in foreign exchange rates on debt securities, which are recorded in Non-interest income.

#### Fair value option

A financial instrument can be designated as at FVTPL (the fair value option) on its initial recognition even if the financial instrument was not acquired or incurred principally for the purpose of selling or repurchasing it in the near term. An instrument that is designated as at FVTPL by way of this fair value option must have a reliably measurable fair value and satisfy one of the following criteria: (i) it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities, or recognizing gains and losses on them on a different basis (an accounting mismatch); (ii) it belongs to a group of financial assets or financial liabilities or both that are managed, evaluated, and reported to key management personnel on a fair value basis in accordance with our risk management strategy, and we can demonstrate that significant financial risks are eliminated or significantly reduced; or (iii) there is an embedded derivative in the financial or non-financial host contract and the derivative is not closely related to the host contract. These instruments cannot be reclassified out of the FVTPL category while they are held or issued.

Financial assets designated as at FVTPL are recorded at fair value and any unrealized gain or loss arising due to changes in fair value is included in Trading revenue or Non-interest income — Other. Financial liabilities designated as at FVTPL are recorded at fair value and fair value changes attributable to changes in our own credit risk are recorded in OCI. Amounts recognized in OCI will not be reclassified subsequently to net income. The remaining fair value changes are recorded in Trading revenue or Non-interest income — Other. Upon initial recognition, if we determine that presenting the effects of own credit risk changes in OCI would create or enlarge an accounting mismatch in net income, the full fair value change in our debt designated as at FVTPL is recognized in net income.

To determine the fair value adjustments on our debt designated as at FVTPL, we calculate the present value of the instruments based on the contractual cash flows over the term of the arrangement by using our effective funding rate at the beginning and end of the period with the change in present value recorded in OCI, Trading revenue or Non-interest income – Other as appropriate.

#### Determination of fair value

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We determine fair value by incorporating all factors that market participants would consider in setting a price, including commonly accepted valuation approaches.

The Board of Directors provides oversight on valuation of financial instruments, primarily through the Audit Committee and Risk Committee. The Audit Committee reviews the presentation and disclosure of financial instruments that are measured at fair value, while the Risk Committee assesses adequacy of governance structures and control processes for valuation of these instruments.

We have established policies, procedures and controls for valuation methodologies and techniques to ensure fair value is reasonably estimated. Major valuation processes and controls include, but are not limited to, profit and loss decomposition, independent price verification (IPV) and model validation standards. These control processes are managed by either Finance or Group Risk Management and are independent of the relevant businesses and their trading functions. Profit and loss decomposition is a process to explain the fair value changes of certain positions and is performed daily for trading portfolios. All fair value instruments are subject to IPV, a process whereby trading function valuations are verified against external market prices and other relevant market data. Market data sources include traded prices, brokers and price vendors. We give priority to those third-party pricing services and prices having the highest and most consistent accuracy. The level of accuracy is determined over time by comparing third-party price values to traders' or system values, to other pricing service values and, when available, to actual trade data. Other valuation techniques are used when a price or quote is not available. Some valuation processes use models to determine fair value. We have a systematic and consistent approach to control model use. Valuation models are approved for use within our model risk management framework. The framework addresses, among other things, model development standards, validation processes and procedures, and approval authorities. Model validation ensures that a model is suitable for its intended use and sets parameters for its use. All models are revalidated regularly by qualified personnel who are independent of the model design and development. Annually our model risk profile is reported to the Board of Directors.

IFRS 13 *Fair Value Measurement* permits an exception, through an accounting policy choice, to measure fair value of a portfolio of financial instruments on a net open risk position basis when certain criteria are met. We have elected to use this policy choice to determine fair value of certain portfolios of financial instruments, primarily derivatives, on a net exposure to market or credit risk.

We record valuation adjustments to appropriately reflect counterparty credit quality of our derivative portfolio, differences between the overnight index swap (OIS) curve and London Interbank Offered Rates (LIBOR) for collateralized derivatives, funding valuation adjustments (FVA) for uncollateralized and under-collateralized over-the-counter (OTC) derivatives, unrealized gains or losses at inception of the transaction, bid-offer spreads, unobservable parameters and model limitations. These adjustments may be subjective as they require significant judgment in the input selection, such as probability of default and recovery rate, and are intended to arrive at fair value that is determined based on

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## Note 2 Summary of significant accounting policies, estimates and judgments (continued)

assumptions that market participants would use in pricing the financial instrument. The realized price for a transaction may be different from its recorded value that is previously estimated using management judgment, and may therefore impact unrealized gains and losses recognized in Non-interest income – Trading revenue or Other.

Valuation adjustments are recorded for the credit risk of our derivative portfolios in order to arrive at their fair values. Credit valuation adjustments (CVA) take into account our counterparties' creditworthiness, the current and potential future mark-to-market of the transactions, and the effects of credit mitigants such as master netting and collateral agreements. CVA amounts are derived from estimates of exposure at default, probability of default, recovery rates on a counterparty basis, and market and credit factor correlations. Exposure at default is the amounts of expected derivative related assets and liabilities at the time of default, estimated through modeling using underlying risk factors. Probability of default and recovery rate are generally implied from the market prices for credit protection and credit ratings of the counterparty. Correlation is the statistical measure of how credit and market factors may move in relation to one another. Correlation is estimated using historical data and market data where available. CVA is calculated daily and changes are recorded in Non-interest income – Trading revenue.

In the determination of fair value of collateralized OTC derivatives using the OIS curve, our valuation approach accounts for the difference between certain OIS rates and LIBOR for derivatives valuation as valuation adjustments.

FVA are also calculated to incorporate cost and benefit of funding in the valuation of uncollateralized and under-collateralized OTC derivatives. Future expected cash flows of these derivatives are discounted to reflect the cost and benefit of funding the derivatives by using a funding curve, implied volatilities and correlations as inputs.

Where required, a valuation adjustment is made to reflect the unrealized gain or loss at inception of a financial instrument contract where the fair value of that financial instrument is not obtained from a quoted market price or cannot be evidenced by other observable market transactions based on a valuation technique incorporating observable market data.

A bid-offer valuation adjustment is required when a financial instrument is valued at the mid-market price, instead of the bid or offer price for asset or liability positions, respectively. The valuation adjustment takes into account the spread from the mid to either the bid or offer price.

Some valuation models require parameter calibration from such factors as market observed option prices. The calibration of parameters may be sensitive to factors such as the choice of instruments or optimization methodology. A valuation adjustment is also estimated to mitigate the uncertainties of parameter calibration and model limitations.

In determining fair value, a hierarchy is used which prioritizes the inputs to valuation techniques. The fair value hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Determination of fair value based on this hierarchy requires the use of observable market data whenever available. Level 1 inputs are unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access at the measurement date. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and model inputs that are either observable, or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 3 inputs are one or more inputs that are unobservable and significant to the fair value of the asset or liability. Unobservable inputs are used to measure fair value to the extent that observable inputs are not available at the measurement date. The availability of inputs for valuation may affect the selection of valuation techniques. The classification of a financial instrument in the hierarchy for disclosure purposes is based upon the lowest level of input that is significant to the measurement of fair value.

Where observable prices or inputs are not available, management judgment is required to determine fair values by assessing other relevant sources of information such as historical data, proxy information from similar transactions, and through extrapolation and interpolation techniques. For more complex or illiquid instruments, significant judgment is required in the determination of the model used, the selection of model inputs, and in some cases the application of valuation adjustments to the model value or quoted price for inactively traded financial instruments, as the selection of model inputs may be subjective and the inputs may be unobservable. Unobservable inputs are inherently uncertain as there is little or no market data available from which to determine the level at which the transaction would occur under normal business circumstances. Appropriate parameter uncertainty and market risk valuation adjustments for such inputs and other model risk valuation adjustments are assessed in all such instances.

### Interest

Interest is recognized in Interest income and Interest expense in the Consolidated Statements of Income for all interest bearing financial instruments using the effective interest method. The effective interest rate is the rate that discounts estimated future cash flows over the expected life of the financial asset or liability to the net carrying amount upon initial recognition. Significant judgment is applied in determining the effective interest rate due to uncertainty in the timing and amounts of future cash flows.

### **Transaction costs**

Transaction costs are expensed as incurred for financial instruments classified or designated as at FVTPL. For other financial instruments, transaction costs are capitalized on initial recognition. For financial assets and financial liabilities measured at amortized cost, capitalized transaction costs are amortized through Net income over the estimated life of the instrument using the effective interest method. For AFS financial assets measured at fair value that do not have fixed or determinable payments and no fixed maturity, capitalized transaction costs are recognized in Net income when the asset is derecognized or becomes impaired.

### Offsetting financial assets and financial liabilities

Financial assets and financial liabilities are offset on the balance sheet when there exists both a legally enforceable right to offset the recognized amounts and an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### Assets purchased under reverse repurchase agreements and sold under repurchase agreements

We purchase securities under agreements to resell (reverse repurchase agreement) and take possession of these securities. Reverse repurchase agreements are treated as collateralized lending transactions whereby we monitor the market value of the securities purchased and additional collateral is obtained when appropriate. We have the right to liquidate the collateral held in the event of counterparty default. We also sell securities under agreements to repurchase (repurchase agreements), which are treated as collateralized borrowing transactions. The securities received under reverse repurchase agreements and securities delivered under repurchase agreements are not recognized on, or derecognized from, our Consolidated Balance Sheets, respectively, unless the risks and rewards of ownership are obtained or relinquished.

Reverse repurchase agreements and repurchase agreements are carried on our Consolidated Balance Sheets at the amounts at which the securities were initially acquired or sold, except when they are designated as at FVTPL and are recorded at fair value. Interest earned on reverse repurchase agreements is included in Interest income, and interest incurred on repurchase agreements is included in Interest expense in our Consolidated Statements of Income. Changes in fair value for reverse repurchase agreements and repurchase agreements designated as at FVTPL are included in Trading revenue or Other in Non-interest income.

#### **Derivatives**

Derivatives are primarily used in sales and trading activities. Derivatives are also used to manage our exposure to interest, currency, credit and other market risks. The most frequently used derivative products are interest rate swaps, interest rate futures, forward rate agreements, interest rate options, foreign exchange forward contracts, cross currency swaps, foreign currency futures, foreign currency options, equity swaps and credit derivatives. All derivative instruments are recorded on our Consolidated Balance Sheets at fair value, including those derivatives that are embedded in financial or non-financial contracts and are not closely related to the host contracts.

When derivatives are embedded in other financial instruments or host contracts, such combinations are known as hybrid instruments with the effect that some of the cash flows of a hybrid instrument vary in a way similar to a stand-alone derivative. If the host contract is not carried at fair value with changes in fair value reported in our Consolidated Statements of Income, the embedded derivative is generally required to be separated from the host contract and accounted for separately as at FVTPL if the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract. All embedded derivatives are presented on a combined basis with the host contracts although they are separated for measurement purposes when conditions requiring separation are met.

When derivatives are used in sales and trading activities, the realized and unrealized gains and losses on these derivatives are recognized in Trading revenue in Non-interest income. Derivatives with positive fair values are reported as Derivative assets and derivatives with negative fair values are reported as Derivative liabilities. In accordance with our policy for offsetting financial assets and financial liabilities, the net fair value of certain derivative assets and liabilities are reported as an asset or liability, as appropriate. Valuation adjustments are included in the fair value of Derivative assets and Derivative liabilities. Premiums paid and premiums received are shown in Derivative assets and Derivative liabilities, respectively.

When derivatives are used to manage our own exposures, we determine for each derivative whether hedge accounting can be applied, as discussed in the Hedge accounting section below.

#### Hedge accounting

We use derivatives and non-derivatives in our hedging strategies to manage our exposure to interest rate, currency, credit and other market risks. Where hedge accounting can be applied, a hedge relationship is designated and documented at inception to detail the particular risk management objective and strategy for undertaking the hedge transaction. The documentation identifies the specific asset, liability or anticipated cash flows being hedged, the risk that is being hedged, the type of hedging instrument used and how effectiveness will be assessed. We assess, both at the inception of the hedge and on an ongoing basis, whether the hedging instruments are 'highly effective' in offsetting changes in the fair value or cash flows of the hedged items. A hedge is regarded as highly effective only if the following criteria are met: (i) at inception of the hedge and throughout its life, the hedge is expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk, and (ii) actual results of the hedge are within a pre-determined range. In the case of hedging a forecast transaction, the transaction must have a high probability of occurring and must present an exposure to variations in cash flows that could ultimately affect the reported net profit or loss. Hedge accounting is discontinued when it is determined that the hedging instrument is no longer effective as a hedge, the hedging instrument is terminated or sold, upon the sale or early termination of the hedged item, or when the forecast transaction is no longer deemed highly probable. Refer to Note 8 for the fair value of derivatives and non-derivative instruments categorized by their hedging relationships, as well as derivatives that are not designated in hedging relationships.

### Fair value hedges

In a fair value hedging relationship, the carrying value of the hedged item is adjusted for changes in fair value attributable to the hedged risk and recognized in Non-interest income. Changes in fair value of the hedged item, to the extent that the hedging relationship is effective, are offset by changes in the fair value of the hedging derivative, which are also recognized in Non-interest income. When hedge accounting is discontinued, the carrying value of the hedged item is no longer adjusted and the cumulative fair value adjustments to the carrying value of the hedged items are amortized to Net income over the remaining life of the hedged items.

We predominantly use interest rate swaps to hedge our exposure to changes in a fixed interest rate instrument's fair value caused by changes in interest rates.

#### Cash flow hedges

In a cash flow hedging relationship, the effective portion of the change in the fair value of the hedging derivative, net of taxes, is recognized in OCI while the ineffective portion is recognized in Non-interest income. When hedge accounting is discontinued, the cumulative amounts previously recognized in Other components of equity are reclassified to Net interest income during the periods when the variability in the cash flows of the hedged item affects Net interest income. Unrealized gains and losses on derivatives are reclassified immediately to Net income when the hedged item is sold or terminated early, or when the forecast transaction is no longer expected to occur.

We predominantly use interest rate swaps to hedge the variability in cash flows related to a variable-rate asset or liability.

#### Net investment hedges

In hedging a foreign currency exposure of a net investment in a foreign operation, the effective portion of foreign exchange gains and losses on the hedging instruments, net of applicable taxes, is recognized in OCI and the ineffective portion is recognized in Non-interest income. The amounts, or a portion thereof, previously recognized in Other components of equity are recognized in Net income on the disposal, or partial disposal, of the foreign operation.

We use foreign exchange contracts and foreign currency-denominated liabilities to manage our foreign currency exposures to net investments in foreign operations having a functional currency other than the Canadian dollar.

#### Loans

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and which are not classified as AFS. Loans are initially recognized at fair value. When loans are issued at a market rate, fair value is represented by the cash advanced to the borrowers. Loans are subsequently measured at amortized cost using the effective interest method less impairment, unless we intend to sell them in the near future upon origination or they have been designated as at FVTPL, in which case they are carried at fair value.

## Note 2 Summary of significant accounting policies, estimates and judgments (continued)

We assess at each balance sheet date whether there is objective evidence that the loans (including debt securities reclassified as loans) are impaired. Evidence of impairment may include indications that the borrower is experiencing significant financial difficulty, probability of bankruptcy or other financial reorganization, as well as a measurable decrease in the estimated future cash flows evidenced by the adverse changes in the payments status of the borrower or economic conditions that correlate with defaults. Whenever a payment is 90 days past due, loans other than credit card balances and loans guaranteed or insured by a Canadian government (Federal or Provincial) or a Canadian government agency (collectively, Canadian government) are classified as impaired unless they are fully secured and collection efforts are reasonably expected to result in repayment of debt within 180 days of the loans becoming past due. Loans guaranteed by a Canadian government are classified as impaired when the loan is contractually 365 days in arrears. Credit card balances are written off when a payment is 180 days in arrears.

Assets acquired to satisfy loan commitments are recorded at their fair value less costs to sell. Fair value is determined based on either current market value where available or discounted cash flows. Any excess of the carrying value of the loan over the fair value of the assets acquired is recognized by a charge to Provision for credit losses.

Interest on loans is recognized in Interest income – Loans using the effective interest method. The estimated future cash flows used in this calculation include those determined by the contractual term of the asset, all fees that are considered to be integral to the effective interest rate, transaction costs and all other premiums or discounts. Fees that relate to activities such as originating, restructuring or renegotiating loans are deferred and recognized as Interest income over the expected term of such loans using the effective interest method. Where there is a reasonable expectation that a loan will be originated, commitment and standby fees are also recognized as interest income over the expected term of the resulting loans using the effective interest method. Otherwise, such fees are recorded as other liabilities and amortized into Non-interest income over the commitment or standby period. Prepayment fees on mortgage loans are not included as part of the effective interest rate at origination as the amounts are not reliably measurable. If prepayment fees are received on a renewal of a mortgage loan, the fee is included as part of the effective interest rate, and if not renewed, the prepayment fee is recognized in interest income at the prepayment date.

#### Allowance for credit losses

An allowance for credit losses is established if there is objective evidence that we will be unable to collect all amounts due on our loans portfolio according to the original contractual terms or the equivalent value. This portfolio includes on-balance sheet exposures, such as loans and acceptances, and off-balance sheet items such as letters of credit, guarantees and unfunded commitments.

The allowance for credit losses is increased by the impairment losses recognized and decreased by the amount of write-offs, net of recoveries. The allowance for credit losses for on-balance sheet items is included as a reduction to assets, and the allowance for credit losses relating to off-balance sheet items is included in Provisions under Other Liabilities.

We assess whether objective evidence of impairment exists individually for loans that are individually significant and collectively for loans that are not individually significant. If we determine that no objective evidence of impairment exists for an individually assessed loan, whether significant or not, the loan is included in a group of loans with similar credit risk characteristics and collectively assessed for impairment. Loans that are individually assessed for impairment and for which an impairment loss is recognized are not included in a collective assessment of impairment.

Allowance for credit losses represent management's best estimates of losses incurred in our loan portfolio at the balance sheet date. Management's judgment is required in making assumptions and estimations when calculating allowances on both individually and collectively assessed loans. The underlying assumptions and estimates used for both individually and collectively assessed loans can change from period to period and may significantly affect our results of operations.

#### Individually assessed loans

Loans which are individually significant are assessed individually for objective indicators of impairment. A loan is considered impaired when management determines that it will not be able to collect all amounts due according to the original contractual terms or the equivalent value.

Credit exposures of individually significant loans are evaluated based on factors including the borrower's overall financial condition, resources and payment record, and where applicable, the realizable value of any collateral. If there is evidence of impairment leading to an impairment loss, then the amount of the loss is determined as the difference between the carrying amount of the loan, including accrued interest, and the estimated recoverable amount. The estimated recoverable amount is measured as the present value of expected future cash flows discounted at the loan's original effective interest rate, including cash flows that may result from the realization of collateral less costs to sell. Individually-assessed impairment losses reduce the carrying amount of the loan through the use of an allowance account and the amount of the loss is recognized in Provision for credit losses in our Consolidated Statements of Income. Following impairment, interest income is recognized on the unwinding of the discount from the initial recognition of impairment.

Significant judgment is required in assessing evidence of impairment and estimation of the amount and timing of future cash flows when determining the impairment loss. When assessing objective evidence of impairment we primarily consider specific factors such as the financial condition of the borrower, borrower's default or delinquency in interest or principal payments, local economic conditions and other observable data. In determining the estimated recoverable amount we consider discounted expected future cash flows at the effective interest rate using a number of assumptions and inputs. Management judgment is involved when choosing these inputs and assumptions used such as the expected amount of the loan that will not be recovered and the cost of time delays in collecting principal and/or interest, and when estimating the value of any collateral held for which there may not be a readily accessible market. Changes in the amount expected to be recovered would have a direct impact on the Provision for credit losses and may result in a change in the Allowance for credit losses.

#### Collectively assessed loans

Loans which are not individually significant, or which are individually assessed and not determined to be impaired, are collectively assessed for impairment. For the purposes of a collective evaluation of impairment, loans are grouped on the basis of similar risk characteristics, taking into account loan type, industry, geographic location, collateral type, past due status and other relevant factors.

The collective impairment allowance is determined by reviewing factors including: (i) historical loss experience, which takes into consideration historical probabilities of default, loss given default and exposure at default, in portfolios of similar credit risk characteristics, and (ii) management's judgment on the level of impairment losses based on historical experience relative to the actual level as reported at the balance sheet date, taking into consideration the current portfolio credit quality trends, business and economic and credit conditions, the impact of policy and process changes, and other supporting factors. Future cash flows for a group of loans are collectively evaluated for impairment on the basis of the contractual cash flows of the loans in the group and historical loss experience for loans with credit risk characteristics similar to those in the group. Historical loss experience is adjusted based on current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not

currently exist. The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. Collectively-assessed impairment losses reduce the carrying amount of the aggregated loan position through an allowance account and the amount of the loss is recognized in Provision for credit losses. Following impairment, interest income is recognized on the unwinding of the discount from the initial recognition of impairment.

The methodology and assumptions used to calculate collective impairment allowances are subject to uncertainty, in part because it is not practicable to identify losses on an individual loan basis due to the large number of individually insignificant loans in the portfolio. Significant judgment is required in assessing historical loss experience, the loss identification period and its relationship to current portfolios including delinquency, and loan balances; and current business, economic and credit conditions including industry specific performance, unemployment and country risks. Changes in these assumptions would have a direct impact on the Provision for credit losses and may result in changes in the related Allowance for credit losses.

### Write-off of loans

Loans and the related impairment allowance for credit losses are written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, they are generally written off after receipt of any proceeds from the realization of the collateral. In circumstances where the net realizable value of any collateral has been determined and there is no reasonable expectation of further recovery, write off may be earlier. For credit cards, the balances and related allowance for credit losses are written off when payment is 180 days in arrears. Personal loans are generally written off at 150 days past due.

### **Derecognition of financial assets**

Our various securitization activities generally consist of the transfer of financial assets such as loans or packaged mortgage-backed securities (MBS) to independent structured entities or trusts that issue securities to investors.

Financial assets are derecognized from our Consolidated Balance Sheets when our contractual rights to the cash flows from the assets have expired, when we retain the rights to receive the cash flows of the assets but assume an obligation to pay those cash flows to a third party subject to certain pass-through requirements or when we transfer our contractual rights to receive the cash flows and substantially all of the risk and rewards of the assets have been transferred. When we retain substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognized from our Consolidated Balance Sheets and are accounted for as secured financing transactions. When we neither retain nor transfer substantially all risks and rewards of ownership of the assets, we derecognize the assets if control over the assets is relinquished. If we retain control over the transferred assets, we continue to recognize the transferred assets to the extent of our continuing involvement.

Management's judgment is applied in determining whether the contractual rights to the cash flows from the transferred assets have expired or whether we retain the rights to receive cash flows on the assets but assume an obligation to pay for those cash flows. We derecognize transferred financial assets if we transfer substantially all the risk and rewards of the ownership in the assets. When assessing whether we have transferred substantially all of the risk and rewards of the transferred assets, management considers the Bank's exposure before and after the transfer with the variability in the amount and timing of the net cash flows of the transferred assets. In transfers in which we retain the servicing rights, management has applied judgment in assessing the benefits of servicing against market expectations. When the benefits of servicing are greater than fair value, a servicing asset is recognized in Other liabilities in our Consolidated Balance Sheets.

### Derecognition of financial liabilities

We derecognize a financial liability from our Consolidated Balance Sheets when our obligation specified in the contract expires, or is discharged or cancelled. We recognize the difference between the carrying amount of a financial liability transferred and the consideration paid in our Consolidated Statements of Income.

### Guarantees

Financial guarantee contracts are contracts that contingently require us to make specified payments (in cash, other assets, our own shares or provision of services) to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Liabilities are recognized on our Consolidated Balance Sheets at the inception of a guarantee for the fair value of the obligation undertaken in issuing the guarantee. Financial guarantees are subsequently remeasured at the higher of (i) the amount initially recognized and (ii) our best estimate of the present value of the expenditure required to settle the present obligation at the end of the reporting period.

If the financial guarantee contract meets the definition of a derivative, it is measured at fair value at each balance sheet date and reported under Derivatives on our Consolidated Balance Sheets.

### Insurance and segregated funds

Premiums from long-duration contracts, primarily life insurance, are recognized when due in Non-interest income – Insurance premiums, investment and fee income. Premiums from short-duration contracts, primarily property and casualty, and fees for administrative services are recognized in Insurance premiums, investment and fee income over the related contract period. Unearned premiums of the short-duration contracts, representing the unexpired portion of premiums, are reported in Other liabilities. Investments made by our insurance operations are classified as AFS or loans and receivables, except for investments supporting the policy benefit liabilities on life and health insurance contracts and a portion of property and casualty contracts. These are designated as at FVTPL with changes in fair value reported in Insurance premiums, investment and fee income.

Insurance claims and policy benefit liabilities represent current claims and estimates for future insurance policy benefits. Liabilities for life insurance contracts are determined using the Canadian Asset Liability Method (CALM), which incorporates assumptions for mortality, morbidity, policy lapses and surrenders, investment yields, policy dividends, operating and policy maintenance expenses, and provisions for adverse deviation. These assumptions are reviewed at least annually and updated in response to actual experience and market conditions. Liabilities for property and casualty insurance represent estimated provisions for reported and unreported claims. Liabilities for life and property and casualty insurance are included in Insurance claims and policy benefit liabilities. Changes in Insurance claims and policy benefit liabilities are included in the Insurance policyholder benefits, claims and acquisition expense in our Consolidated Statements of Income in the period in which the estimates change.

Premiums ceded for reinsurance and reinsurance recoveries on policyholder benefits and claims incurred are reported in income and expense as appropriate. Reinsurance recoverables, which relate to paid benefits and unpaid claims, are included in Other assets.

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## Note 2 Summary of significant accounting policies, estimates and judgments (continued)

Acquisition costs for new insurance business consist of commissions, premium taxes, certain underwriting costs and other costs that vary with the acquisition of new business. Deferred acquisition costs for life insurance products are implicitly recognized in Insurance claims and policy benefit liabilities by CALM. For property and casualty insurance, these costs are classified as Other assets and amortized over the policy term.

Segregated funds are lines of business in which we issue an insurance contract where the benefit amount is directly linked to the market value of the investments held in the underlying fund. The contractual arrangement is such that the underlying segregated fund assets are registered in our name but the segregated fund policyholders bear the risks and rewards of the funds' investment performance. Liabilities for these contracts are calculated based on contractual obligations using actuarial assumptions and are at least equivalent to the surrender or transfer value calculated by reference to the value of the relevant underlying funds or indices. Segregated funds' assets and liabilities are separately presented on our Consolidated Balance Sheets. As the segregated fund policyholders bear the risks and rewards of the funds' performance, investment income earned by the segregated funds and expenses incurred by the segregated funds are offset and are not separately presented in our Consolidated Statements of Income. Fee income we earn from segregated funds includes management fees, mortality, policy administration and surrender charges, and these fees are recorded in Non-interest income – Insurance premiums, investment and fee income. We provide minimum death benefit and maturity value guarantees on segregated funds. The liability associated with these minimum guarantees is recorded in Insurance claims and policy benefit liabilities.

Liability adequacy tests are performed for all insurance contract portfolios at each balance sheet date to ensure the adequacy of insurance contract liabilities. Current best estimates of future contractual cash flows, claims handling and administration costs, and investment returns from the assets backing the liabilities are taken into account in the tests. When the test results indicate that there is a deficiency in liabilities, the deficiency is charged immediately to our Consolidated Statements of Income by writing down the deferred acquisition costs in Other assets and/or increasing Insurance claims and policy benefit liabilities.

#### Employee benefits - Pensions and other post-employment benefits

Our defined benefit pension expense, which is included in Non-interest expense – Human resources, consists of the cost of employee pension benefits for the current year's service, net interest on the net defined benefit liability (asset), past service cost and gains or losses on settlement. Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses and return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognized immediately in OCI in the period in which they occur. Actuarial gains and losses comprise experience adjustments (the effects of differences between the previous actuarial assumptions and what has actually occurred), as well as the effects of changes in actuarial assumptions. Amounts recognized in OCI will not be reclassified subsequently to net income. Past service cost is the change in the present value of the defined benefit obligation resulting from a plan amendment or curtailment and is charged immediately to income.

For each defined benefit plan, we recognize the present value of our defined benefit obligations less the fair value of the plan assets as a defined benefit liability reported in Employee benefit liabilities on our Consolidated Balance Sheets. For plans where there is a net defined benefit asset, the amount is reported as an asset in Employee benefit assets on our Consolidated Balance sheets.

The calculation of defined benefit expenses and obligations requires significant judgment as the recognition is dependent on discount rates and various actuarial assumptions such as healthcare cost trend rates, projected salary increases, retirement age, and mortality and termination rates. Due to the long-term nature of these plans, such estimates and assumptions are subject to inherent risks and uncertainties. For our pension and other post-employment plans, the discount rate is determined by reference to market yields on high quality corporate bonds. Since the discount rate is based on currently available yields, and involves management's assessment of market liquidity, it is only a proxy for future yields. Actuarial assumptions, set in accordance with current practices in the respective countries of our plans, may differ from actual experience as country specific statistics are only estimates of future employee behaviour. These assumptions are determined by management and are reviewed by actuaries at least annually. Changes to any of the above assumptions may affect the amounts of benefits obligations, expenses and remeasurements that we recognize.

Our contributions to defined contribution plans are expensed when employees have rendered services in exchange for such contributions. Defined contribution plan expense is included in Non-interest expense – Human resources.

### Share-based compensation

We offer share-based compensation plans to certain key employees and to our non-employee directors.

To account for stock options granted to employees, compensation expense is recognized over the applicable vesting period with a corresponding increase in equity. Fair value is determined by using option valuation models, which take into account the exercise price of the option, the current share price, the risk free interest rate, the expected volatility of the share price over the life of the option and other relevant factors. When the options are exercised, the exercise price proceeds together with the amount initially recorded in equity are credited to common shares. Our other compensation plans include performance deferred share plans and deferred share unit plans for key employees (the Plans). The obligations for the Plans are accrued over their vesting periods. The Plans are settled in cash.

For cash-settled awards, our accrued obligations are adjusted to their fair value at each balance sheet date. For share-settled awards, our accrued obligations are based on the fair value of our common shares at the date of grant. Changes in our obligations, net of related hedges, are recorded as Non-interest expense – Human resources in our Consolidated Statements of Income with a corresponding increase in Other liabilities for cash-settled awards and in Retained earnings for share-settled awards.

The compensation cost attributable to options and awards granted to employees who are eligible to retire or will become eligible to retire during the vesting period, is recognized immediately if the employee is eligible to retire on the grant date or over the period between the grant date and the date the employee becomes eligible to retire.

Our contributions to the employee savings and share ownership plans are expensed as incurred.

### Income taxes

Income tax comprises current tax and deferred tax and is recognized in our Consolidated Statements of Income except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current income tax payable on profits is recognized as an expense based on the applicable tax laws in each jurisdiction in the period in which profits arise, calculated using tax rates enacted or substantively enacted by the balance sheet date. Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities for accounting and tax purposes. A deferred income tax asset or liability is determined for each temporary difference, except for earnings related to our subsidiaries, branches, associates and interests in joint ventures where the temporary differences will not reverse in the foreseeable future and we have the ability to control the timing of reversal. Deferred tax assets and liabilities are determined based on the tax rates that are expected to be in effect in the period that the asset is realized

or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date. Current tax assets and liabilities are offset when they are levied by the same taxation authority on either the same taxable entity or different taxable entities within the same tax reporting group (which intends to settle on a net basis), and when there is a legal right to offset. Deferred tax assets and liabilities are offset when the same conditions are satisfied. Our Consolidated Statements of Income include items that are non-taxable or non-deductible for income tax purposes and, accordingly, this causes the income tax provision to be different from what it would be if based on statutory rates.

Deferred income taxes accumulated as a result of temporary differences and tax loss carryforwards are included in Other assets and Other liabilities. On a quarterly basis, we review our deferred income tax assets to determine whether it is probable that the benefits associated with these assets will be realized; this review involves evaluating both positive and negative evidence.

We are subject to income tax laws in various jurisdictions where we operate, and the complex tax laws are potentially subject to different interpretations by us and the relevant taxation authorities. Significant judgment is required in the interpretation of the relevant tax laws, and the determination of our tax provision which includes our best estimate of tax positions that are under audit or appeal by relevant taxation authorities. We perform a review on a quarterly basis to incorporate our best assessment based on information available, but additional liability and income tax expense could result based on decisions made by the relevant tax authorities.

The determination of our deferred tax asset or liability also requires significant management judgment as the recognition is dependent on our projection of future taxable profits and tax rates that are expected to be in effect in the period the asset is realized or the liability is settled. Any changes in our projection will result in changes in deferred tax assets or liabilities on our Consolidated Balance Sheets, and also deferred tax expense in our Consolidated Statements of Income.

### Business combinations, goodwill and other intangibles

All business combinations are accounted for using the acquisition method. Non-controlling interests, if any, are recognized at their proportionate share of the fair value of identifiable assets and liabilities, unless otherwise indicated. Identifiable intangible assets are recognized separately from goodwill and included in Other intangibles. Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired on the date of acquisition.

#### Goodwill

Goodwill is allocated to cash-generating units or groups of cash-generating units (CGU) for the purpose of impairment testing, which is undertaken at the lowest level at which goodwill is monitored for internal management purposes. Impairment testing is performed annually as at August 1, or more frequently if there are objective indicators of impairment, by comparing the recoverable amount of a CGU with its carrying amount. The recoverable amount of a CGU is the higher of its value in use and its fair value less costs of disposal. Value in use is the present value of the expected future cash flows from a CGU. Fair value less costs of disposal is the amount obtainable from the sale of a CGU in an orderly transaction between market participants, less disposal costs. The fair value of a CGU is estimated using valuation techniques such as a discounted cash flow method, adjusted to reflect the considerations of a prospective third-party buyer. External evidence such as binding sale agreements or recent transactions for similar businesses within the same industry is considered to the extent that it is available.

Significant judgment is involved in estimating the model inputs used to determine the recoverable amount of our CGU, in particular future cash flows, discount rates and terminal growth rates, due to the uncertainty in the timing and amount of cash flows and the forward-looking nature of these inputs. Future cash flows are based on financial plans agreed by management which are estimated based on forecast results, business initiatives, planned capital investments and returns to shareholders. Discount rates are based on the bank-wide cost of capital, adjusted for CGU-specific risks and currency exposure as reflected by differences in expected inflation. Bank-wide cost of capital is based on the Capital Asset Pricing Model. CGU-specific risks include country risk, business/operational risk, geographic risk (including political risk, devaluation risk, and government regulation), currency risk, and price risk (including product pricing risk and inflation). Terminal growth rates reflect the expected long-term gross domestic product growth and inflation for the countries within which the CGU operates. Changes in these assumptions may impact the amount of impairment loss recognized in Non-interest expense.

The carrying amount of a CGU includes the carrying amount of assets, liabilities and goodwill allocated to the CGU. If the recoverable amount is less than the carrying value, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other non-financial assets of the CGU proportionately based on the carrying amount of each asset. Any impairment loss is charged to income in the period in which the impairment is identified. Goodwill is stated at cost less accumulated impairment losses. Subsequent reversals of goodwill impairment are prohibited.

Upon disposal of a portion of a CGU, the carrying amount of goodwill relating to the portion of the CGU sold is included in the determination of gains or losses on disposal. The carrying amount is determined based on the relative fair value of the disposed portion to the total CGU.

### Other intangibles

Intangible assets represent identifiable non-monetary assets and are acquired either separately or through a business combination, or generated internally. Intangible assets acquired through a business combination are recognized separately from goodwill when they are separable or arise from contractual or other legal rights, and their fair value can be measured reliably. The cost of a separately acquired intangible asset includes its purchase price and directly attributable costs of preparing the asset for its intended use. In respect of internally generated intangible assets, cost includes all directly attributable costs necessary to create, produce, and prepare the asset to be capable of operating in the manner intended by management. Research and development costs that are not eligible for capitalization are expensed. After initial recognition, an intangible asset is carried at its cost less any accumulated amortization and accumulated impairment losses, if any. Intangible assets with a finite-life are amortized on a straight-line basis over their estimated useful lives as follows: computer software – 3 to 10 years; and customer relationships – 10 to 20 years. We do not have any intangible assets with indefinite lives.

Intangible assets are assessed for indicators of impairment at each reporting period. If there is an indication that an intangible asset may be impaired, an impairment test is performed by comparing the carrying amount of the intangible asset to its recoverable amount. Where it is not possible to estimate the recoverable amount of an individual asset, we estimate the recoverable amount of the CGU to which the asset belongs. If the recoverable amount of the asset (or CGU) is less than its carrying amount, the carrying amount of the intangible asset is written down to its recoverable amount as an impairment loss.

An impairment loss recognized previously is reversed if there is a change in the estimates used to determine the recoverable amount of the asset (or CGU) since the last impairment loss was recognized. If an impairment loss is subsequently reversed, the carrying amount of the asset (or CGU) is revised to the lower of its recoverable amount and the carrying amount that would have been determined (net of amortization) had there been no prior impairment.

## Note 2 Summary of significant accounting policies, estimates and judgments (continued)

Due to the subjective nature of these estimates, significant judgment is required in determining the useful lives and recoverable amounts of our intangible assets, and assessing whether certain events or circumstances constitute objective evidence of impairment. Estimates of the recoverable amounts of our intangible assets rely on certain key inputs, including future cash flows and discount rates. Future cash flows are based on sales projections and allocated costs which are estimated based on forecast results and business initiatives. Discount rates are based on the bank-wide cost of capital, adjusted for asset-specific risks. Changes in these assumptions may impact the amount of impairment loss recognized in Non-interest expense.

#### Other

### Translation of foreign currencies

Monetary assets and liabilities denominated in foreign currencies, are translated into Canadian dollars at rates prevailing at the balance sheet date. Foreign exchange gains and losses resulting from the translation and settlement of these items are recognized in Non-interest income in the Consolidated Statements of Income.

Non-monetary assets and liabilities that are measured at historical cost are translated into Canadian dollars at historical rates. Non-monetary financial assets classified as AFS securities, such as equity instruments, that are measured at fair value are translated into Canadian dollars at rates prevailing at the balance sheet date, and the resulting foreign exchange gains and losses are recorded in Other components of equity until the asset is sold or becomes impaired.

Assets and liabilities of our foreign operations with functional currencies other than Canadian dollars are translated into Canadian dollars at rates prevailing at the balance sheet date, and income and expenses of these foreign operations are translated at average rates of exchange for the reporting period.

Unrealized gains or losses arising as a result of the translation of our foreign operations along with the effective portion of related hedges are reported in Other components of equity on an after-tax basis. Upon disposal or partial disposal of a foreign operation, an appropriate portion of the accumulated net translation gains or losses is included in Non-interest income.

#### Premises and equipment

Premises and equipment includes land, buildings, leasehold improvements, computer equipment, furniture, fixtures and other equipment, and are stated at cost less accumulated depreciation, except for land which is not depreciated, and accumulated impairment losses. Cost comprises the purchase price, any costs directly attributable to bringing the asset to the location and condition necessary for its intended use, and the initial estimate of any disposal costs. Depreciation is recorded principally on a straight–line basis over the estimated useful lives of the assets, which are 25 to 50 years for buildings, 3 to 10 years for computer equipment, and 7 to 10 years for furniture, fixtures and other equipment. The amortization period for leasehold improvements is the lesser of the useful life of the leasehold improvements or the lease term plus the first renewal period, if reasonably assured of renewal, up to a maximum of 10 years. Depreciation methods, useful lives, and residual values are reassessed at each reporting period and adjusted as appropriate. Gains and losses on disposal are recorded in Non-interest income.

Premises and equipment are assessed for indicators of impairment at each reporting period. If there is an indication that an asset may be impaired, an impairment test is performed by comparing the asset's carrying amount to its recoverable amount. Where it is not possible to estimate the recoverable amount of an individual asset, we estimate the recoverable amount of the CGU to which the asset belongs and test for impairment at the CGU level. An impairment charge is recorded to the extent the recoverable amount of an asset (or CGU), which is the higher of value in use and fair value less costs of disposal, is less than its carrying amount. Value in use is the present value of the future cash flows expected to be derived from the asset (or CGU). Fair value less costs of disposal is the amount obtainable from the sale of the asset (or CGU) in an orderly transaction between market participants, less costs of disposal.

After the recognition of impairment, the depreciation charge is adjusted in future periods to reflect the asset's revised carrying amount. If an impairment is later reversed, the carrying amount of the asset is revised to the lower of the asset's recoverable amount and the carrying amount that would have been determined (net of depreciation) had there been no prior impairment loss. The depreciation charge in future periods is adjusted to reflect the revised carrying amount.

### **Provisions**

Provisions are liabilities of uncertain timing or amount and are recognized when we have a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are measured as the best estimate of the consideration required to settle the present obligation at the reporting date. Significant judgment is required in determining whether a present obligation exists and in estimating the probability, timing and amount of any outflows. We record provisions related to litigation, asset retirement obligations, and the allowance for off-balance sheet and other items. Provisions are recorded under Other liabilities on our Consolidated Balance Sheets.

We are required to estimate the results of ongoing legal proceedings, expenses to be incurred to dispose of capital assets, and credit losses on undrawn commitments and guarantees. The forward-looking nature of these estimates requires us to use a significant amount of judgment in projecting the timing and amount of future cash flows. We record our provisions on the basis of all available information at the end of the reporting period and make adjustments on a quarterly basis to reflect current expectations. Should actual results differ from our expectations, we may incur expenses in excess of the provisions recognized.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, such as an insurer, a separate asset is recognized if it is virtually certain that reimbursement will be received.

#### Commissions and fees

Portfolio management and other management advisory and service fees are recognized based on the applicable service contracts. Fees related to provision of services including asset management, wealth management, financial planning and custody services that cover a specified service period, are recognized over the period in which the service is provided. Investment management and custodial fees are generally calculated as a percentage of daily or period-end net asset values, and are received monthly, quarterly, semi-annually or annually, depending on the terms of the contracts. Management fees are generally derived from assets under management (AUM) when our clients solicit the investment capabilities of an investment manager and administrative fees are derived from assets under administration (AUA) where the investment strategy is directed by the client or a designated third party manager. Performance-based fees, which are earned upon exceeding certain benchmarks or performance targets, are recognized only when the benchmark or performance targets are achieved. Fees such as underwriting fees and brokerage fees that are related to the provision of specific transaction type services are recognized when the service has been completed.

#### Dividend income

Dividend income is recognized when the right to receive payment is established. This is the ex-dividend date for listed equity securities, and usually the date when shareholders have approved the dividend for unlisted equity securities.

#### Leasing

A lease is an agreement whereby the lessor conveys to the lessee the right to use an asset for an agreed upon period of time in return for a payment or series of payments. A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of the leased asset to the lessee, where title may or may not eventually be transferred. An operating lease is a lease other than a finance lease.

#### Operatina leases

When we are the lessee in an operating lease, we record rental payments on a straight-line basis over the lease term in Non-interest expense.

#### Finance leases

When we are the lessee in a finance lease, we initially record both the leased asset and the related lease obligation in Premises and equipment, Other intangibles and Other liabilities on our Consolidated Balance Sheets at an amount equal to the fair value of the leased asset or, if lower, the present value of the minimum lease payments, each determined at the date of inception of the lease. Initial direct costs directly attributed to the lease are recognized as an asset under the finance lease.

#### **Earnings per share**

Earnings per share is computed by dividing Net income available to common shareholders by the weighted average number of common shares outstanding for the period. Net income available to common shareholders is determined after deducting dividend entitlements of preferred shareholders, any gains (losses) on redemption of preferred shares net of related income taxes and the net income attributable to non-controlling interests.

Diluted earnings per share reflects the potential dilution that could occur if additional common shares are assumed to be issued under securities or contracts that entitle their holders to obtain common shares in the future, to the extent such entitlement is not subject to unresolved contingencies. For contracts that may be settled in cash or in common shares at our option, diluted earnings per share is calculated based on the assumption that such contracts will be settled in shares. Income and expenses associated with these types of contracts are excluded from the Net income available to common shareholders, and the additional number of shares that would be issued is included in the diluted earnings per share calculation. These contracts include our convertible Preferred Shares and Trust Capital Securities with the conversion assumed to have taken place at the beginning of the period or on the date of issue, if later. For stock options whose exercise price is less than the average market price of our common shares, they are assumed to be exercised and the proceeds are used to repurchase common shares at the average market price for the period. The incremental number of common shares issued under stock options and repurchased from proceeds is included in the calculation of diluted earnings per share.

### Share capital

We classify a financial instrument that we issue as a financial asset, financial liability or an equity instrument in accordance with the substance of the contractual arrangement.

Our common shares held by us are classified as treasury shares in equity and accounted for at weighted average cost. Upon the sale of treasury shares, the difference between the sale proceeds and the cost of the shares is recognized in Retained earnings. Financial instruments issued by us are classified as equity instruments when there is no contractual obligation to transfer cash or other financial assets. Incremental costs directly attributable to the issue of equity instruments are included in equity as a deduction from the proceeds, net of tax. Financial instruments that will be settled by a variable number of our common shares upon their conversion by the holders as well as the related accrued distributions are classified as liabilities on our Consolidated Balance Sheets. Dividends and yield distributions on these instruments are classified as Interest expense in our Consolidated Statements of Income.

# Future changes in accounting policy and disclosure

The following standards have been issued, but are not yet effective for us. We are currently assessing the impact of adopting these standards on our Consolidated Financial Statements:

### IFRS 15 Revenue from Contracts with Customers (IFRS 15)

In May 2014, the IASB issued IFRS 15 which establishes principles for reporting about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The standard provides a single, principles based five-step model for revenue recognition to be applied to contracts with customers except for revenue arising from items such as financial instruments, insurance contracts and leases. In September 2015, the IASB amended IFRS 15 by deferring its effective date by one year. IFRS 15 will be effective for us on November 1, 2018.

### IFRS 9 Financial Instruments (IFRS 9)

In July 2014, the IASB issued the complete version of IFRS 9, first issued in November 2009, which brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 *Financial Instruments: Recognition and Measurement* (IAS 39).

IFRS 9 introduces a principles-based approach to the classification of financial assets based on an entity's business model and the nature of the cash flows of the asset. All financial assets, including hybrid contracts, are measured as at FVTPL, fair value through OCI or amortized cost. For financial liabilities, IFRS 9 includes the requirements for classification and measurement previously included in IAS 39.

IFRS 9 also introduces an expected loss impairment model for all financial assets not as at FVTPL. The model has three stages: (1) on initial recognition, 12-month expected credit losses are recognized in profit or loss and a loss allowance is established; (2) if credit risk increases significantly and the resulting credit risk is not considered to be low, full lifetime expected credit losses are recognized; and (3) when a financial asset is considered impaired, interest revenue is calculated based on the carrying amount of the asset, net of the loss allowance, rather than its gross carrying amount.

Finally, IFRS 9 introduces a new hedge accounting model that aligns the accounting for hedge relationships more closely with an entity's risk management activities, permits hedge accounting to be applied more broadly to a greater variety of hedging instruments and risks and requires additional disclosures.

We adopted the own credit provisions of IFRS 9 in the second quarter of 2014. The remaining sections of IFRS 9 will be effective for us on November 1, 2017.

### Carrying value and fair value of selected financial instruments

The following tables provide a comparison of the carrying and fair values for each classification of financial instruments.

				As at October 31, 20:	15		
	Carry	ing value and fai	r value	Carrying value	Fair value		
			Available-				
	Financial	Financial	for-sale	Financial	Financial		
	instruments	instruments	instruments	instruments	instruments	Total	
(Millions of Canadian dollars)	classified as at FVTPL	designated as at FVTPL	measured at fair value	measured at amortized cost	measured at amortized cost	carrying amount	Total fair value
Financial assets	alrvirL	dlFVIFL	idii vatue	amortizeu cost	amortizeu cost	aniount	idii vatue
Securities							
Trading	\$ 148,939	\$ 9,764	\$ -	\$ -	\$ -	\$ 158,703	\$ 158,703
Available-for-sale (1)	_		48,164	8,641	8,759	56,805	56,923
	148,939	9,764	48,164	8,641	8,759	215,508	215,626
Assets purchased under reverse repurchase agreements and securities borrowed	_	114,692	_	60,031	60,071	174,723	174,763
Loans							
Retail	166	-	-	346,795	348,513	346,961	348,679
Wholesale	1,280	1,327		122,655	121,316	125,262	123,923
	1,446	1,327		469,450	469,829	472,223	472,602
Other							
Derivatives Other assets (2)	105,626	925	_	- 44,852	- 44,852	105,626 45,777	105,626 45,777
Financial liabilities		,,,,		44,032	44,032	43,777	43,777
Deposits							
Personal	\$ 69	\$ 16,828		\$ 203,669	\$ 204,019	\$ 220,566	
Business and government (3)	-	93,319		362,259	363,305	455,578	456,624
Bank (4)	_	5,376		15,707	15,713	21,083	21,089
	69	115,523		581,635	583,037	697,227	698,629
Other Obligations related to securities sold short Obligations related to assets sold under	47,658	-		-	-	47,658	47,658
repurchase agreements and securities loaned		73,362		9,926	9,928	83,288	83,290
Derivatives	107,860	/5,362		9,926	9,928	107,860	107,860
Other liabilities (5)	192	13		43,251	43,196	43,456	43,401
Subordinated debentures		112		7,250	7,078	7,362	7,190

				As at October 31, 201	14		
	Car	rying value and fai	ir value	Carrying value	Fair value		
			Available-				
	Financia	l Financial		Financial	Financial		
	instruments			instruments	instruments	Total	
	classified as			measured at	measured at	carrying	Total
(Millions of Canadian dollars)	at FVTPL	at FVTPL	fair value	amortized cost	amortized cost	amount	fair value
Financial assets							
Securities	¢ 4/4 245	, \$ 10.163	¢	¢	<b>.</b>	151 200 ¢	151 200
Trading Available-for-sale (1)	\$ 141,217	\$ 10,163	\$ - 46,009	\$ -	\$ - \$	, +	
Available-101-Sale (1)				1,759	1,762	47,768	47,771
	141,217	10,163	46,009	1,759	1,762	199,148	199,151
Assets purchased under reverse repurchase							
agreements and securities borrowed		85,292		50,288	50,288	135,580	135,580
Loans							
Retail	-	_	_	333,045	334,475	333,045	334,475
Wholesale	1,337			98,569	98,461	102,184	102,076
	1,337	2,278	_	431,614	432,936	435,229	436,551
Other							
Derivatives	87,402		-	-	_	87,402	87,402
Other assets (2)		930		32,975	32,975	33,905	33,905
Financial liabilities							
Deposits	t 440			f 405.046	t 405.044 t	200 247 ¢	200 265
Personal	\$ 112			\$ 195,816	\$ 195,964 \$		
Business and government (3) Bank (4)	-	59,446 6,592		327,214 11,631	328,328 11,636	386,660 18,223	387,774
Ddirk (4)							18,228
	112	79,327		534,661	535,928	614,100	615,367
Other							
Obligations related to securities sold short	50,345	-		_	_	50,345	50,345
Obligations related to assets sold under repurchase agreements and securities							
loaned		58,411		5,920	5,921	64,331	64,332
Derivatives	88,982			5,920	5,921	88,982	88,982
Other liabilities (5)	20			36,816	36,762	36,866	36,812
Subordinated debentures	_	106		7,753	7,712	7,859	7,818
		100		1,1,55	7,7722	. ,000	.,010

- (1) Available-for-sale (AFS) securities include held-to-maturity securities that are recorded at amortized cost.
- (2) The total carrying amount is comprised of Customers' liability under acceptances and financial instruments included in Other assets of \$13.5 billion and \$32.3 billion (October 31, 2014 \$11.5 billion and \$22.4 billion), respectively.
- (3) Business and government deposits include deposits from regulated deposit-taking institutions other than regulated banks.
- (4) Bank deposits refer to deposits from regulated banks.
- (5) The total carrying amount is comprised of Acceptances and financial instruments included in Other liabilities of \$13.5 billion and \$30 billion (October 31, 2014 \$11.5 billion and \$25.4 billion), respectively.

# Loans and receivables designated as at fair value through profit or loss

The following tables present information on loans and receivables designated as at FVTPL. For our loans and receivables designated as at FVTPL, we measure the change in fair value attributable to changes in credit risk as the difference between the total change in the fair value of the instrument during the period and the change in fair value calculated using the appropriate risk-free yield curves.

					As	at October 31,	2015		
					Extent to	Changes in	Cumulative		
					which	fair value for	change in	Changes in	Cumulative
	Carryin	3			credit	the year	fair value	fair value	change
	amount o	f		(	derivatives	attributable	attributable	of credit	in fair value
	loans an	ł			or similar	to changes in	to changes in	derivatives	of credit
	receivable	5	Maximum	in	struments	credit risk for	credit risk for	or similar	derivatives
	designated a	s ex	posure to		mitigate	positions still	positions still	instruments	or similar
(Millions of Canadian dollars)	at FVTP	L (	credit risk		credit risk	held	held (1)	for the year	instruments (1)
Interest-bearing deposits with banks	\$ 15,71	7 \$	15,717	\$	_	\$ -	\$ -	\$ -	\$ -
Assets purchased under reverse repurchase									
agreements and securities borrowed	114,69	2	114,692		_	-	-	-	-
Loans – Wholesale	1,32	7	1,327		_	10	-	3	3
Other assets	20	2	202		-	-	-	-	-
	\$ 131,93	\$	131,938	\$	-	\$ 10	\$ -	\$ 3	\$ 3

						As	at 0	October 31, 2	2014				
						Extent to		Changes in	Cumulative				
						which	fa	air value for	change in	Change	s in		Cumulative
		Carrying				credit		the year	fair value	fair v	alue		change
		amount of				derivatives	ć	attributable	attributable	of cr	edit	i	n fair value
		loans and				or similar	to	changes in	to changes in	derivat	ives		of credit
	re	eceivables		Maximum	iı	nstruments	cr	edit risk for	credit risk for	or sin	nilar		derivatives
	desi	gnated as	ex	posure to		mitigate	ро	sitions still	positions still	instrum	ents		or similar
(Millions of Canadian dollars)		at FVTPL	(	credit risk		credit risk		held	held (1)	for the	year	inst	ruments (1)
Interest-bearing deposits with banks	\$	5,603	\$	5,603	\$	-	\$	-	\$ -	\$	-	\$	-
Assets purchased under reverse repurchase													
agreements and securities borrowed		85,292		85,292		_		_	-		_		_
Loans – Wholesale		2,278		2,278		242		4	5		_		_
Other assets		326		326		_		_	_		-		_
	\$	93,499	\$	93,499	\$	242	\$	4	\$ 5	\$	-	\$	-

<sup>(1)</sup> The cumulative change is measured from the initial recognition of the credit derivative or similar instruments.

#### Liabilities designated as at fair value through profit or loss

The following tables present the changes in the fair value of our financial liabilities designated as at FVTPL as well as their contractual maturity and carrying amounts. For our financial liabilities designated as at FVTPL, we measure the change in fair value attributable to changes in credit risk as the difference between the total change in the fair value of the instrument during the period and the change in the fair value attributable to changes in market conditions such as changes in benchmark interest rate or foreign exchange rate.

					-	As at October 31, 201	5		
		ractual aturity	Carrying	Difference between carrying value nd contractual		Changes in fair value the year attributable to changes in credit risk included in net income for		Changes in fair value for the year attributable to changes in credit risk included in other comprehensive income	Cumulative change in fair value attributable to changes in credit risk for positions
(Millions of Canadian dollars)		mount	, .	aturity amount		positions still held		for positions still held	still held (1)
Term deposits Personal Business and government (2)		.6,595 93,225	\$ 16,828 93,319	\$ 233 94	\$	-	\$	(93) (387)	\$ (74) (329)
Bank (3)	ĺ	5,376	5,376	_		_		-	(327)
	11	5,196	115,523	327		_		(480)	(403)
Obligations related to assets sold under repurchase agreements and securities									
loaned	7	73,364	73,362	(2)		-		-	-
Other liabilities		13	13	-		-		-	-
Subordinated debentures		108	112	4		-		-	(3)
	\$ 18	88,681	\$ 189,010	\$ 329	\$	-	\$	(480)	\$ (406)

							As at October 31, 2014	4			
							Changes in fair value		Changes in fair value	C	umulative change
					Difference	f	or the year attributable		for the year attributable		in fair value
					between		to changes in credit		to changes in credit		attributable to
	Co	ntractual			carrying value		risk included in		risk included in other		changes in credit
		maturity	Carrying	а	and contractual		net income for		comprehensive income		risk for positions
(Millions of Canadian dollars)		amount	value	m	aturity amount		positions still held		for positions still held		still held (1)
Term deposits											
Personal	\$	12,964	\$ 13,289	\$	325	\$	_	\$	13	\$	19
Business and government (2)		59,139	59,446		307		_		61		58
Bank (3)		6,592	6,592		_		_		_		
		78,695	79,327		632		_		74		77
Obligations related to assets											
sold under repurchase agreements and securities											
loaned		58,413	58,411		(2)		_		_		_
Other liabilities		30	30		_		_		_		_
Subordinated debentures		101	106		5		_		3		(3)
	\$ :	137,239	\$ 137,874	\$	635	\$	_	\$	77	\$	74

<sup>(1)</sup> The cumulative change is measured from the initial recognition of the liabilities designated as at FVTPL. For the year ended October 31, 2015, \$3 million of fair value losses previously included in Other comprehensive income (OCI) relate to financial liabilities derecognized during the year (October 31, 2014 – \$4 million).

<sup>(2)</sup> Business and government term deposits include deposits from regulated deposit-taking institutions other than regulated banks.

<sup>(3)</sup> Bank term deposits refer to deposits from regulated banks.

## Fair value of assets and liabilities measured on a recurring basis and classified using the fair value hierarchy

The following tables present the financial instruments that are measured at fair value on a recurring basis and classified by the fair value hierarchy.

				Octo	ber 31, 2015	;				Octo	ber 31, 2014	1		
	Enir	value	measureme	nte ucina	Total		Assets/	Fairvalu	e measureme	nte ucina	Total			Assets
(Millions of Canadian dollars)		vel 1	Level 2	Level 3	gross fair value	Netting adjustments		Level 1	Level 2	Level 3	gross fair value	Netting adjustments		liabilities fair value
Financial assets Interest bearing deposits with banks	\$	_	\$ 15,717	\$ -	\$ 15,717	Ś	\$ 15,717	\$ -	\$ 5,603	\$ -	\$ 5,603	\$	\$	5,603
Securities			,		, -,-	<u>'</u>			, -,		, -,	· ·		-,
Trading														
Canadian government debt (1)														
Federal	10,	,793	9,364	-	20,157		20,157	8,288	5,855	-	14,143			14,143
Provincial and municipal		_	13,888	5	13,893		13,893	-	11,371	-	11,371			11,371
U.S. state, municipal and agencies debt (1)		,641	32,798	16	34,455		34,455	1,838	27,628	6	29,472			29,472
Other OECD government debt (2) Mortgage-backed securities (1)	3,	,131	9,215 2,907	- 15	12,346 2,922		12,346 2,922	7,334	7,991 801	- 4	15,325 805			15,325 805
Asset-backed securities		_	2,907	15	2,722		2,722	_	801	4	803			80.
CDO (3)		_	67	5	72		72	_	37	74	111			111
Non-CDO securities		_	1,636	23	1,659		1,659	_	1,040	364	1,404			1,404
Corporate debt and other debt		16	24,502	191	24,709		24,709	15	27,434	149	27,598			27,598
Equities	45,	,811	2,556	123	48,490		48,490	47,396	3,589	166	51,151			51,151
	61	,392	96,933	378	158,703		158,703	64,871	85,746	763	151,380			151,380
Augilable for sale (4)	01,	,,,,_	,0,,,,	3,0	230,703		130,703	0 1,07 1	05,7 10	, 05	191,900			131,300
Available-for-sale (4) Canadian government debt (1)														
Canadian government debt (1) Federal		346	2,198	_	2,544		2,544	429	11,540	_	11,969			11,969
Provincial and municipal		-	1,600	_	1,600		1,600	429	799	_	799			799
U.S. state, municipal and agencies debt (1)		_	12,051	797	12,848		12,848	29	4,839	1,389	6,257			6,257
Other OECD government debt	4.	,752	7,535	-	12,287		12,287	6,979	7,303	11	14,293			14,293
Mortgage-backed securities (1)		_	318	_	318		318	_	138	_	138			138
Asset-backed securities														
CDO		-	1,510	-	1,510		1,510	-	857	24	881			881
Non-CDO securities		-	881	197	1,078		1,078	-	381	182	563			563
Corporate debt and other debt		-	12,372	1,757	14,129		14,129	-	7,714	1,573	9,287			9,287
Equities		431	323	987	1,741		1,741	140		1,028	1,682			1,682
Loan substitute securities		94			94		94	102	24		126			126
	5,	,623	38,788	3,738	48,149		48,149	7,679	34,109	4,207	45,995			45,995
Assets purchased under reverse repurchase														
agreements and securities borrowed		-	114,692	-	114,692		114,692	-	85,292	-	85,292			85,292
Loans		-	2,301	472	2,773		2,773	-	3,154	461	3,615			3,615
Other														
Derivatives		_	4/2.00/	27/	4/0/77		4/2/77	4.0	402.476	220	102 520			402 526
Interest rate contracts		7	142,096	374	142,477		142,477	13	102,176	339	102,528			102,528
Foreign exchange contracts Credit derivatives		_	41,021 90	91 4	41,112 94		41,112 94	_	33,761 244	48 10	33,809 254			33,809 254
Other contracts	4	,424	5,637	712	10,773		10,773	3,238		560	8,637			8,637
Valuation adjustments	7,	,727	(1,265)	(38)	(1,303)		(1,303)		(702)					(758
Total gross derivatives		,431	187,579	1,143	193,153		193,153	3,251	140,318	901	144,470			144,470
Netting adjustments	4,	,431	107,579	1,145	193,133	(87,527			140,516	901	144,470	(57,068		(57,068
						(07,327						(57,000	'	
Total derivatives		722	202		925		105,626	(0)	226		020			87,402
Other assets		723					925	604	326		930	* /		930
	\$72,	,169	\$456,212	\$ 5,731	\$534,112	\$ (87,527	) \$ 446,585	\$76,405	\$354,548	\$ 6,332	\$437,285	\$ (57,068	) \$	380,217
Financial Liabilities														
Deposits														
Personal	\$	-	\$ 16,508	\$ 389	\$ 16,897	\$	\$ 16,897	\$ -	\$ 12,904	\$ 497	\$ 13,401	\$	\$	13,401
Business and government		-	93,311	8	93,319		93,319	-	59,376	70	59,446			59,446
Bank		-	5,376	-	5,376		5,376	-	6,592	-	6,592			6,592
Other	21	045	15 712		47.650		47.650	22.057	17 (0)	,	50.245			FO 245
Obligations related to securities sold short Obligations related to assets sold under	31,	,945	15,713	_	47,658		47,658	32,857	17,484	4	50,345			50,345
repurchase agreements and securities														
loaned		_	73,362	_	73,362		73,362	_	58,411	_	58,411			58,411
Derivatives			, 5,502		, 5,502		, 3,302		50,111		50,111			50,111
Interest rate contracts		3	135,455	820	136,278		136,278	9	96,752	709	97,470			97,470
Foreign exchange contracts		_	46,675	33	46,708		46,708	_	35,664	39	35,703			35,703
Credit derivatives		-	166	5	171		171	-	327	15	342			342
Other contracts	3,	,835	8,075	1,025	12,935		12,935			1,062	12,485			12,485
Valuation adjustments		-	(281)	9	(272)		(272)	-	(65)	29	(36)			(36
Total gross derivatives	3.	,838	190,090	1,892	195,820		195,820	2,895	141,215	1,854	145,964			145,964
Netting adjustments	,		,,,	,	,	(87,960			,	,	, 1	(56,982		(56,982
Total derivatives							107,860							88,982
Other liabilities		145	13	47	205		205	_	30	20	50			50,962
		147	112	/	112		112	[	106		106			106
Subordinated debentures														

<sup>(1)</sup> As at October 31, 2015, residential and commercial MBS included in all fair value levels of trading securities were \$10,315 million and \$137 million (October 31, 2014 – \$6,400 million and \$81 million), respectively, and in all fair value levels of AFS securities, \$3,394 million and \$242 million (October 31, 2014 – \$6,956 million and \$34 million), respectively.

<sup>(2)</sup> OECD stands for Organisation for Economic Co-operation and Development.

<sup>(3)</sup> CDO stands for collateralized debt obligations.

<sup>4)</sup> Excludes \$15 million of AFS securities (October 31, 2014 – \$14 million) that are carried at cost.

### Note 3 Fair value of financial instruments (continued)

The following describes how fair values are determined, what inputs are used and where they are classified in the fair value hierarchy table above, for our significant assets and liabilities that are measured at fair value on a recurring basis:

### Government bonds (Canadian, U.S. and other OECD governments)

Government bonds are included in Canadian government debt, U.S. state, municipal and agencies debt, Other Organisation for Economic Cooperation and Development (OECD) government debt and Obligations related to securities sold short in the fair value hierarchy table. The fair
values of government issued or guaranteed debt securities in active markets are determined by reference to recent transaction prices, broker
quotes, or third-party vendor prices and are classified as Level 1 in the fair value hierarchy. The fair values of securities that are not traded in
active markets are based on either security prices, or valuation techniques using implied yields and risk spreads derived from prices of actively
traded and similar government securities. Securities with observable prices or rate inputs as compared to transaction prices, dealer quotes or
vendor prices are classified as Level 2 in the hierarchy. Securities where inputs are unobservable are classified as Level 3 in the hierarchy.

#### Corporate and U.S. municipal bonds

The fair values of corporate and U.S. municipal bonds, which are included in Corporate debt and other debt, U.S. state, municipal and agencies debt and Obligations related to securities sold short in the fair value hierarchy table, are determined using either recently executed transaction prices, broker quotes, pricing services, or in certain instances discounted cash flow method using rate inputs such as benchmark yields (Canadian Dealer Offered Rate, LIBOR and other similar reference rates) and risk spreads of comparable securities. Securities with observable prices or rate inputs are classified as Level 2 in the hierarchy. Securities where inputs are unobservable are classified as Level 3 in the hierarchy.

#### Asset-backed securities and Mortgage-backed securities

Asset-backed securities (ABS) and MBS are included in Asset-backed securities, Mortgage-backed securities, Canadian government debt, U.S. state, municipal and agencies debt, and Obligations related to securities sold short in the fair value hierarchy table. ABS include collateralized debt obligations (CDO). Inputs for valuation of MBS and CDO are, when available, traded prices, dealer or lead manager quotes, broker quotes and vendor prices of the identical securities. When prices of the identical securities are not readily available, we use industry standard models with inputs such as discount margins, yields, default, prepayment and loss severity rates that are implied from transaction prices, dealer quotes or vendor prices of comparable instruments. Where security prices and inputs are observable, ABS and MBS are classified as Level 2 in the hierarchy. Otherwise, they are classified as Level 3 in the hierarchy.

#### Auction rate securities

Auction rate securities (ARS) are included in U.S. state, municipal and agencies debt, and Asset-backed securities in the fair value hierarchy table. The valuation of ARS involves discounting forecasted cash flows from the underlying student loan collateral and incorporating multiple inputs such as default, prepayment, deferment and redemption rates, and credit spreads. These inputs are unobservable, and therefore, ARS are classified as Level 3 in the hierarchy. All relevant data must be assessed and significant judgment is required to determine the appropriate valuation inputs.

#### Eauities

Equities and Obligations related to securities sold short in the fair value hierarchy table consist of listed and unlisted common shares, private equities and hedge funds with certain redemption restrictions. The fair values of common shares are based on quoted prices in active markets, where available, and are classified as Level 1 in the hierarchy. Where quoted prices in active markets are not readily available, fair value is determined based on quoted market prices for similar securities or through valuation techniques, including multiples of earnings and discounted cash flow method with forecasted cash flows and discount rate as inputs. Private equities are classified as Level 3 in the hierarchy as their inputs are not observable. Hedge funds are valued using Net Asset Values (NAV). If we can redeem a hedge fund at NAV prior to the next quarter end, the fund is classified as Level 2 in the hierarchy. Otherwise, it is classified as Level 3 in the hierarchy.

### Derivatives

The fair values of exchange-traded derivatives, such as interest rate and equity options and futures, are based on quoted market prices and are classified as Level 1 in the fair value hierarchy. OTC derivatives primarily consist of interest rate and cross currency swaps, interest rate options, foreign exchange forward contracts and options, and commodity options and swaps. The exchange-traded or OTC interest rate, foreign exchange and equity derivatives are included in Interest rate contracts, Foreign exchange contracts and Other contracts, respectively, in the fair value hierarchy table. The fair values of OTC derivatives are determined using valuation models when quoted market prices or third-party consensus pricing information are not available. The valuation models, such as discounted cash flow method or Black-Scholes option model, incorporate observable or unobservable inputs for interest and foreign exchange rates, equity and commodity prices (including indices), credit spreads, corresponding market volatility levels, and other market-based pricing factors. As previously discussed, other adjustments to fair value include bid-offer, CVA, FVA, OIS, parameter and model uncertainties, and unrealized gain or loss at inception of a transaction. A derivative instrument is classified as Level 2 in the hierarchy if observable market inputs are available or the unobservable inputs are not significant to the fair value. Otherwise, it is classified as Level 3 in the hierarchy.

Securities borrowed or purchased under resale agreements and securities loaned or sold under repurchase agreements In the fair value hierarchy table, these instruments are included in Assets purchased under reverse repurchase agreements and securities borrowed, and Obligations related to assets sold under repurchase agreements and securities loaned. Fair value for these contracts is calculated using valuation techniques such as discounted cash flow method using interest rate curves as inputs. They are classified as Level 2 instruments in the hierarchy as the inputs are observable.

#### Deposits

A majority of our deposits are measured at amortized cost but we designated certain deposits as at FVTPL. These FVTPL deposits are composed of deposits taken, the issuance of certificates of deposits and promissory notes, interest rate and equity linked notes, and are included in Deposits in the fair value hierarchy table. The fair values for these instruments are determined using discounted cash flow method and derivative option valuation models. The inputs to the valuation models include benchmark yield curves, credit spreads, interest rates, interest rate and equity volatility, dividends and correlation, where applicable. They are classified as Level 2 or 3 instruments in the hierarchy, depending on the significance of the unobservable credit spreads, volatility, dividend and correlation rates.

Quantitative information about fair value measurements using significant unobservable inputs (Level 3 Instruments)

The following table presents fair values of our significant Level 3 financial instruments, valuation techniques used to determine their fair values, ranges and weighted averages of unobservable inputs.

As at October 31, 2015 (Millions of Canadian dollars, except for prices, percentages and ratios)

		Fair value					Range of input values (2), (3)		
Products	Reporting line in the fair value hierarchy table	Asset	s	Liabilities	Valuation techniques	Significant unobservable inputs (1)	Low	High	Weighted average / Inputs distribution (4)
Non-derivative financial instruments Asset-backed securities	Asset-backed securities Obligations related to securities sold short	\$ 48		\$ -	Price-based Discounted cash flows	Prices Discount margins Yields Default rates Prepayment rates Loss severity rates	n.a. 3.43% 1.39% -% -% 20.00%	n.a. 13.10% 2.78% 5.00% 30.00% 70.00%	n.a. 8.27% 1.79% 2.50% 15.00% 45.00%
Auction rate securities	U.S. state, municipal and agencies debt Asset-backed securities	699 177			Discounted cash flows	Discount margins Default rates Prepayment rates Recovery rates	1.65% 9.00% 4.00% 40.00%	4.50% 10.00% 8.00% 97.50%	2.78% 9.96% 4.35% 91.66%
Corporate debt	Corporate debt and other debt Loans Obligations related to securities sold short	198 477		-	Price-based Discounted cash flows	Prices Yields Capitalization rates Liquidity discounts (5)	\$ 47.61 2.98% 6.07% n.a.	\$ 164.29 8.00% 8.50% n.a.	\$ 96.57 3.89% 7.28% n.a.
Government debt and municipal bonds	Canadian government debt U.S. state, municipal and agencies debt Other OECD government debt Corporate debt and other debt	114 - 1,750	4		Price-based Discounted cash flows	Prices Yields	\$ 64.98 0.27%	\$ 126.22 31.37%	\$ 84.50 3.89%
Bank funding and deposits	Deposits			-	Discounted cash flows	Funding spreads Interest rate (IR)-IR correlations Foreign exchange (FX)-FX correlations FX-IR correlations	n.a. n.a. n.a. n.a.	n.a. n.a. n.a. n.a.	n.a. n.a. n.a. n.a.
Private equities, hedge fund investments and related equity derivatives	Equities Derivative-related assets Derivative-related liabilities	1,110		218	Market comparable Price-based Discounted cash flows	EV/EBITDA multiples P/E multiples EV/Rev multiples Liquidity discounts (5) Discount rate Net asset values /prices (6)	4.67X 9.40X 0.28X 15.00% 12.00% n.a.	15.50X 22.40X 5.90X 40.00% 17.00% n.a.	7.38X 12.14X 2.64X 27.34% 16.46% n.a.
Derivative financial instruments Interest rate derivatives and interest-rate- linked structured notes (7)	Derivative-related assets Deposits Derivative-related liabilities	428	8	- 822	Discounted cash flows Option pricing model	Interest rates CPI swap rates IR-IR correlations FX-IR correlations FX-FX correlations IR volatilities (8)	2.25% 1.67% 19.00% 29.00% 68.00% 0.11%	2.27% 1.90% 67.00% 56.00% 68.00% 6.11%	Even Even Even Even Even Middle
Equity derivatives and equity-linked structured notes (7)	Derivative-related assets Deposits Derivative-related liabilities	559	9	389 569	Discounted cash flows Option pricing model	Dividend yields Equity (EQ)-EQ correlations EQ-FX correlations EQ volatilities	0.01% 13.90% (69.10)% 1.70%	29.09% 96.90% 29.20% 190.00%	Lower Middle Middle Lower
Other (9)	Mortgage-backed securities Corporate debt and other debt Derivative-related assets Deposits Derivative-related liabilities Other liabilities	1! 15:	- 3	8 283 47 \$ 2,336					

### Note 3 Fair value of financial instruments (continued)

As at October 31, 2014 (Millions of Cana	agian gollars, except for prices,	percentage	es and ratios	)					
		Fai	rvalue			Range of input values (2), (3)			
					Significant			Weighte	
Products	Reporting line in the fair value hierarchy table	Accete	Liabilities	Valuation techniques	unobservable inputs (1)	Low	High	average / Input distribution (4	
	illerarchy table	ASSELS	Liabilities	techniques	iliputs (1)	LOW	підіі	distribution (4	
Non-derivative financial instruments Asset-backed securities				Price-based	Prices	\$ 53.70	\$ 90.50	\$ 75.92	
roset sucreo securites	Asset-backed securities	\$ 478		Discounted cash flows	Discount margins	0.70%	9.48%	5.09%	
	Obligations related to				Yields	2.84%	5.36%	3.52%	
	securities sold short		\$ -		Default rates	1.00%	5.00%	2.00%	
					Prepayment rates Loss severity rates	15.00% 30.00%	30.00% 70.00%	20.00% 50.00%	
- Auction rate securities				2					
	U.S. state, municipal and			Discounted cash flows	Discount margins Default rates	1.32% 9.00%	4.63% 10.00%	2.26% 9.80%	
	agencies debt	979			Prepayment rates	4.00%	8.00%	4.76%	
	Asset-backed securities	166			Recovery rates	40.00%	97.50%	93.51%	
Corporate debt				Price-based	Prices	\$ 2.50	\$ 119.52	\$ 97.86	
corporate dest	Corporate debt and other debt	100		Discounted cash flows	Yields	2.75%	7.50%	3.84%	
	Loans	461			Capitalization rates	6.43%	9.47%	7.95%	
	Obligations related to				Liquidity discounts (5)	10.00%	10.00%	10.00%	
	securities sold short		4						
Government debt and municipal bonds				Price-based	Prices	\$ 67.38	\$ 100.00		
	Canadian government debt	-		Discounted cash flows	Yields	0.17%	30.15%	3.06%	
	U.S. state, municipal and agencies debt	416							
	Other OECD government debt	11							
	Corporate debt and other debt	1,616							
Bank funding and deposits				Discounted cash flows	Funding spreads	n.a.	n.a.	n.a.	
	Deposits		70		Interest rate (IR)-IR correlations	19.00%	67.00%	Even	
					Foreign exchange (FX)-FX				
					correlations FX-IR correlations	68.00% 29.00%	68.00% 56.00%	Even Even	
District March 1 Continued and				Market and a second late					
Private equities, hedge fund investments and related equity derivatives	Equities	1,194		Market comparable Price-based	EV/EBITDA multiples P/E multiples	4.00X 8.79X	10.80X 15.70X	8.73X 11.79X	
	Derivative-related assets	1,194		Discounted cash flows	EV/Rev multiples	0.45X	7.50X	4.97X	
	Derivative-related liabilities		434		Liquidity discounts (5)	-%	50.00%	26.92%	
					Discount rate	12.00%	17.00%	14.78%	
					Net asset values /prices (6)	n.a.	n.a.	n.a.	
Derivative financial instruments									
Interest rate derivatives and interest-rate-	5 1 11 11 1			Discounted cash flows	Interest rates	2.96%	2.98%	Even	
linked structured notes (7)	Derivative-related assets Deposits	348		Option pricing model	CPI swap rates IR-IR correlations	1.73% 19.00%	2.30% 67.00%	Even Even	
	Derivative-related liabilities		732		FX-IR correlations	29.00%	56.00%	Even	
	benvative related habilities		,,,_		FX-FX correlations	68.00%	68.00%	Even	
					IR volatilities (8)	26.28%	28.28%	Even	
Equity derivatives and equity-linked				Discounted cash flows	Dividend yields	0.04%	18.11%	Lower	
structured notes (7)	Derivative-related assets	442		Option pricing model	Equity (EQ)-EQ correlations	0.50%	97.20%	Middle	
	Deposits		497		EQ-FX correlations	(72.80)%	53.20%	Middle	
	Derivative-related liabilities		529		EQ volatilities	1.00%	172.00%	Lower	
Other (9)									
	Mortgage-backed securities	4							
	Corporate debt and other debt	6							
	Derivative-related assets	100							
	Deposits Derivative-related liabilities		- 159						
	penvative-retated liabilities		159						

(1) The acronyms stand for the following: (i) Enterprise Value (EV); (ii) Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA); (iii) Price / Earnings (P/E); (iv) Revenue (Rev); and (v) Consumer Price Index (CPI).

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\$ 6.332 \$ 2.445

- (2) The low and high input values represent the actual highest and lowest level inputs used to value a group of financial instruments in a particular product category. These input ranges do not reflect the level of input uncertainty, but are affected by the different underlying instruments within the product category. The input ranges will therefore vary from period to period based on the characteristics of the underlying instruments held at each balance sheet date. Where provided, the weighted average of the input values is calculated based on the relative fair values of the instruments within the product category. The weighted averages for derivatives are not presented in the table as they would not provide a comparable metric; instead, distribution of significant unobservable inputs within the range for each product category is indicated in the table.
- (3) Price-based inputs are significant for certain debt securities and are based on external benchmarks, comparable proxy instruments or pre-quarter-end trade data. For these instruments, the price input is expressed in dollars for each \$100 par value. For example, with an input price of \$105, an instrument is valued at a premium over its par value.
- (4) The level of aggregation and diversity within each derivative instrument category may result in certain ranges of inputs being wide and inputs being unevenly distributed across the range. In the table, we indicated whether the majority of the inputs are concentrated toward the upper, middle, or lower end of the range, or evenly distributed throughout the range.
- (5) Fair value of securities with liquidity discount inputs totalled \$131 million (October 31, 2014 \$211 million).

Other liabilities

- (6) Net asset values (NAV) of a hedge fund is total fair value of assets less liabilities divided by the number of fund units. The NAV of the funds and the corresponding equity derivatives referenced to NAV are not considered observable as we cannot redeem certain of these hedge funds at NAV prior to the next quarter end. Private equities are valued based on NAV or valuation techniques. The range for NAV per unit or price per share has not been disclosed for the hedge funds or private equities due to the dispersion of prices given the diverse nature of the investments.
- (7) The structured notes contain embedded equity or interest rate derivatives with unobservable inputs that are similar to those of the equity or interest rate derivatives.
- 8) The reduction in the range of volatility inputs as at October 31, 2015 as compared to prior periods is due to the implementation of a valuation model which uses a different input convention.
- (9) Other primarily includes certain insignificant instruments such as commodity derivatives, foreign exchange derivatives, credit derivatives, bank-owned life insurance and Bank funding and deposits.
- n.a. not applicable

Total

## Sensitivity to unobservable inputs and interrelationships between unobservable inputs

### Yield, credit spreads/discount margins

A financial instrument's yield is the interest rate used to discount future cash flows in a valuation model. An increase in the yield, in isolation, would result in a decrease in a fair value measurement and vice versa. A credit spread/discount margin is the difference between a debt instrument's yield and a benchmark instrument's yield. Benchmark instruments have high credit quality ratings, similar maturities and are often government bonds. The credit spread/discount margin therefore represents the discount rate used to determine the present value of future cash flows of an asset to reflect the market return required for uncertainty in the estimated cash flows. The credit spread/discount margin for an instrument forms part of the yield used in a discounted cash flow method. Generally, an increase in the credit spread or discount margin will result in a decrease in fair value, and vice versa.

### Funding spread

Funding spreads are credit spreads specific to our funding or deposit rates. A decrease in funding spreads, on its own, will increase fair value of our liabilities, and vice versa.

### Default rates

A default rate is the rate at which borrowers fail to make scheduled loan payments. A decrease in the default rate will typically increase the fair value of the loan, and vice versa. This effect will be significantly more pronounced for a non-government guaranteed loan than a government guaranteed loan.

### Prepayment rates

A prepayment rate is the rate at which a loan will be repaid in advance of its expected amortization schedule. Prepayments change the future cash flows of a loan. An increase in the prepayment rate in isolation will result in an increase in fair value when the loan interest rate is lower than the then current reinvestment rate, and a decrease in the prepayment rate in isolation will result in a decrease in fair value when the loan interest rate is lower than the then current reinvestment rate. Prepayment rates are generally negatively correlated with interest rates.

### Recovery and loss severity rates

A recovery rate is an estimation of the amount that can be collected in a loan default scenario. The recovery rate is the recovered amount divided by the loan balance due, expressed as a percentage. The inverse concept of recovery is loss severity. Loss severity is an estimation of the loan amount not collected when a loan defaults. The loss severity rate is the loss amount divided by the loan balance due, expressed as a percentage. Generally, an increase in the recovery rate or a decrease in the loss severity rate will increase the loan fair value, and vice versa.

## Capitalization rates

A capitalization rate is a rate of return on a real estate property investment calculated by dividing a property's income by the property's value. A lower capitalization rate increases the property value, and vice versa.

### Volatility rates

Volatility measures the potential variability of future prices and is often measured as the standard deviation of price movements. Volatility is an input to option pricing models used to value derivatives and issued structured notes. Volatility is used in valuing equity, interest rate, commodity and foreign exchange options. A higher volatility rate means that the underlying price or rate movements are more likely to occur. Higher volatility rates may increase or decrease an option's fair value depending on the option's terms. The determination of volatility rates is dependent on various factors, including but not limited to, the underlying's market price, the strike price and maturity.

### Dividend vields

A dividend yield is the underlying equity's expected dividends expressed as an annual percentage of its price. Dividend yield is used as an input for forward equity price and option models. Higher dividend yields will decrease the forward price, and vice versa. A higher dividend yield will increase or decrease an option's value, depending on the option's terms.

## Correlation rates

Correlation is the linear relationship between the movements in two different variables. Correlation is an input to the valuation of derivative contracts and issued structured notes when an instrument's payout is determined by correlated variables. When variables are positively correlated, an increase in one variable will result in an increase in the other variable. When variables are negatively correlated, an increase in one variable will result in a decrease in the other variable. The referenced variables can be within a single asset class or market (equity, interest rate, commodities, credit and foreign exchange) or between variables in different asset classes (equity to foreign exchange, or interest rate to foreign exchange). Changes in correlation will either increase or decrease a financial instrument's fair value depending on the terms of its contractual payout.

## Interest rates

An interest rate is the percentage amount charged on a principal or notional amount. Increasing interest rates will decrease the discounted cash flow value of a financial instrument, and vice versa.

# Consumer Price Index swap rates

A Consumer Price Index (CPI) swap rate is expressed as a percentage of an increase in the average price of a basket of consumer goods and services, such as transportation, food and medical care. An increase in the CPI swap rate will cause inflation swap payments to be larger, and vice versa.

### EV/EBITDA multiples, P/E multiples, EV/Rev multiples, and liquidity discounts

Private equity valuation inputs include Enterprise Value / Earnings Before Interest, Taxes, Depreciation and Amortization (EV/EBITDA) multiples, Price / Earnings (P/E) multiples and Enterprise Value / Revenue (EV/Rev) multiples. These are used to calculate either enterprise value or share value of a company based on a multiple of earnings or revenue estimates. Higher multiples equate to higher fair values for all multiple types, and vice versa. A liquidity discount may be applied when few or no transactions exist to support the valuations.

### Interrelationships between unobservable inputs

Unobservable inputs of ARS, including the above discount margin, default rate, prepayment rate, recovery and loss severity rates, may not be independent of each other. The discount margin of ARS can be affected by a change in default rate, prepayment rate, or recovery and loss severity rates. Discount margins will generally decrease when default rates decline or when recovery rates increase. Prepayments may cause fair value to either increase or decrease.

### Changes in fair value measurement for instruments measured on a recurring basis and categorized in Level 3

The following tables present the changes in fair value measurements on a recurring basis for instruments included in Level 3 of the fair value hierarchy.

						For the year	end	led October	31, 2	015				
(Millions of Canadian dollars)	Fair val November 20	1, i	Total realized/ unrealized gains (losses) included in earnings	Tot unrealize gains (losse include in oth comprehensiv income (	ed s) ed er	Purchases of assets/ issuances of liabilities	se of	Sales of assets/ ettlements f liabilities d other (2)		sfers into vel 3		Fair valu October 31 201	e (	Changes in unrealized gains (losses) included in earnings for assets and liabilities for the year ended October 31, 2015 for positions still held
Assets														
Securities														
Trading														
Canadian government debt														
Provincial and municipal	\$	- :	\$ -	\$	-	\$ -	\$	-	\$	5	\$ -	\$ !	5 \$	-
U.S. state, municipal and agencies debt		6	(1)		1	40		(30)		-	-	16	6	-
Other OECD government debt		-	-		-	-		-		20	(20)	-	-	_
Mortgage-backed securities		4	(4)		-	25		(27)		30	(13)	1!	5	-
Asset-backed securities														
CDO		74	24	•	8)	102		(146)		13	(44)		5	-
Non-CDO securities		64	(7)		7	137		(345)		24	(197)		3	(2)
Corporate debt and other debt		49	(1)		5	93		(143)		211	(123)			-
Equities	10	66	(29)	2	4	16		(75)		45	(24)	123	3	(28)
	76	63	(18)	5	9	413		(766)		348	(421)	378	8	(30)
Available-for-sale														
U.S. state, municipal and agencies debt	1,38	39	7	15	7	136		(846)		_	(46)	797	7	n.a.
Other OECD government debt	· :	11	_		_	4		(2)		_	(13)		_	n.a.
Asset-backed securities														
CDO		24	_		3	30		_		_	(57)	-	_	n.a.
Non-CDO securities	18	32	(1)	4	0	-		(24)		_	_	197	7	n.a.
Corporate debt and other debt	1,57	73	_	24	6	2,524		(2,586)		37	(37)	1,75	7	n.a.
Equities	1,0	28	105	6	5	52		(225)		17	(55)	987	7	n.a.
	4,20	07	111	51	1	2,746		(3,683)		54	(208)	3,738	8	n.a.
Loans – Wholesale	40	51	(8)	4	7	605		(547)		1	(87)	472	2	_
Other			` '					` ′			` ′			
Net derivative balances (3)														
Interest rate contracts	(3)	70)	(89)	(	(2)	37		(7)		(11)	(4)	(446	6)	(15)
Foreign exchange contracts		9	46		6	34		(7)		7	(37)	58	8	36
Credit derivatives		(5)	(15)	(	(1)	-		19		(1)	2	(:	1)	(3)
Other contracts	(50	)2)	(113)	(7	7)	28		216		(98)	233	(313	3)	124
Valuation adjustments	(8	35)	(3)	(	(2)	1		45		(3)	-	(47	7)	-
Other assets		_	_		_	-		_		_	-			_
	\$ 4,47	78	\$ (89)	\$ 54	1	\$ 3,864	\$	(4,730)	\$	297	\$ (522)	\$ 3,839	9 \$	112
Liabilities														
Deposits														
Personal	\$ (49	97)	\$ 73	\$ (4	1)	\$ (545)	) \$	88	\$ (	376)	\$ 909	\$ (389	9) \$	45
Business and government		70)	(5)		1	(78)		51		-	93		8)	_
Other														
Obligations related to securities sold short		(4)	-		-	(11)	)	15		(1)	1		-	_
Other liabilities	(:	20)	(28)	(	(5)	-		6		-	-	(47	7)	(22)
Subordinated debentures		-			-	-		-					-	_
	\$ (59	91) :	\$ 40	\$ (4	5)	\$ (634)	) \$	160	\$ (	377)	\$ 1,003	\$ (444	4) 5	23

					F	or the year	end	ed October	31, 2	2014					
(Millions of Canadian dollars)	Fair value vember 1, 2013	Total realized/ unrealized gains (losses) included in earnings	Ş	Total unrealized gains (losses) included in other omprehensive income (1)	0	Purchases of assets/ issuances of liabilities	0	Sales of assets/ ettlements f liabilities d other (2)		sfers into	01		air value ober 31, 2014	(losso in l the Octob	Changes in alized gains es) included earnings for assets and iabilities for year ended er 31, 2014 or positions still held
Assets															
Securities Trading Canadian government debt Provincial and municipal	\$ _	\$ -	\$	_	4	5 –	\$	_	\$	_	\$	_	\$ _	\$	_
U.S. state, municipal and agencies debt	22			2		47	•	(61)		5	•	(9)	6		1
Other OECD government debt Mortgage-backed securities Asset-backed securities	370 28	(3)	)	(4) 2		- 90		(83)		1		366) (31)	- 4		-
CDO Non-CDO securities Corporate debt and other debt	31 260 415	15 (2) (2)	)	(9) 20 27		130 2,083 263		(85) (1,984) (487)		7 16 20		(15) (29) (87)	74 364 149		2 (5)
Equities	183	1		14		84		(77)		22		(61)	166		_
	1,309	9		52		2,697		(2,777)		71	(	598)	763		(2)
Available-for-sale	2,505					2,007		(=,,,,,		, -		,,,,,	, 05		(-)
U.S. state, municipal and agencies debt Other OECD government debt Asset-backed securities	2,014 -	- -		240		_ 1		(856) 10		- -		(9) -	1,389 11		n.a. n.a.
CDO	103	_		9		_		(36)		24		(76)	24		n.a.
Non-CDO securities	180	(4)	)	23		_		(17)		-		_	182		n.a.
Corporate debt and other debt	1,673	_		130		1,760		(1,921)		_		(69)	1,573		n.a.
Equities	969	120		120		47		(228)					1,028		n.a.
	4,939	116		522		1,808		(3,048)		24	(	154)	4,207		n.a.
Loans – Wholesale Other Net derivative balances (3)	414	3		32		31		(19)		-		-	461		(22)
Interest rate contracts Foreign exchange contracts Credit derivatives	(458) (117) (5)	(100) (28) (31)	)	(2) 3 (2)		31 3		(13) - 33		94 2 -		78 146 –	(370) 9 (5)		(108) (18) (5)
Other contracts	(869)	43		(54)		(103)		93		(169)		- 557	(502)		20
Valuation adjustments	(105)	15		(1)		(105)		(73)		_		79	(85)		4
Other assets	11	_				_		`-		_		(11)	`-		_
	\$ 5,119	\$ 27	\$	550	\$	4,467	\$	(5,804)	\$	22	\$	97	\$ 4,478	\$	(131)
Liabilities Deposits															
Personal Business and government Other	\$ (1,043) (3,933)	\$ 11 (184)		(54) (180)		(560) (1,551)		184 265	\$	(299) –		264 513	\$ (497) (70)	\$	20 (7)
Obligations related to securities sold short Other liabilities	(16) (3)	1 29		(1) - (2)		(198) -		202 (50)		_		8	(4) (20)		(22)

<sup>(1)</sup> These amounts include the foreign currency translation gains or losses arising on consolidation of foreign subsidiaries relating to the Level 3 instruments, where applicable. The unrealized losses on AFS securities recognized in OCI were \$5 million for the year ended October 31, 2015 (October 31, 2014 – gains of \$152 million), excluding the translation gains or losses arising on consolidation.

(3)

(238) \$

(2,309) \$

601 \$

(143) \$

Subordinated debentures

### Transfers between fair value hierarchy levels for instruments carried at fair value on a recurring basis

(109)

(5,104) \$

Transfers between Level 1 and Level 2, and transfers into and out of Level 3 are assumed to occur at the end of the period. For an asset or a liability that transfers into Level 3 during the period, the entire change in fair value for the period is excluded from the Total realized/unrealized gains (losses) included in earnings column of the above reconciliation, whereas for transfers out of Level 3 during the period, the entire change in fair value for the period is included in the same column of the above reconciliation.

Transfers between Level 1 and Level 2 are dependent on whether fair value is obtained on the basis of quoted market prices in active markets (Level 1) as opposed to fair value estimated using observable inputs in a discounted cash flow method (Level 2). The following transfers occurred for the year ended October 31, 2015:

- From Level 1 to 2: \$284 million of Trading Canadian government debt (October 31, 2014 \$nil); \$1,988 million of Trading and AFS U.S. state, municipal and agencies debt (October 31, 2014 \$1,905 million); and \$641 million of Obligations related to securities sold short (October 31, 2014 \$1,027 million).
- From Level 2 to 1: \$128 million of Trading Canadian government debt; \$331 million of Trading U.S. state, municipal and agencies debt; \$840 million of Trading and AFS Equities; \$412 million of AFS Other OECD government debt; and \$61 million of Obligations related to securities sold short. There were no similar levelling changes in 2014.

112

(591) \$

(299) \$ 6,901 \$

(9)

<sup>(2)</sup> Other includes amortization of premiums or discounts recognized in net income.

<sup>(3)</sup> Net derivatives as at October 31, 2015 included derivative assets of \$1,143 million (October 31, 2014 – \$901 million) and derivative liabilities of \$1,892 million (October 31, 2014 – \$1.854 million).

n.a. not applicable

## Note 3 Fair value of financial instruments (continued)

During the year ended October 31, 2015, significant transfers into and out of Level 3 occurred due to changes in the observability of inputs and included:

- From Level 2 to 3 (decreased observability): \$211 million of corporate bonds in Trading Corporate debt and other debt.
- From Level 3 to 2 (increased observability): (i) \$201 million of net OTC equity options in Other contracts; (ii) \$197 million of collateralized loan obligations in Trading Non-CDO securities; and (iii) \$123 million of corporate bonds in Trading Corporate debt and other debt.

During the year ended October 31, 2015, significant transfers into and out of Level 3 also occurred as a result of changes in the significance of unobservable inputs on the fair value of instruments as follows:

- From Level 2 to 3 (significant impact): \$314 million of equity-linked structured notes in Personal deposits.
- From Level 3 to 2 (no significant impact): \$909 million of equity-linked structured notes in Personal deposits.

During the year ended October 31, 2014, significant transfers into and out of Level 3 occurred due to changes in the observability of inputs and included:

- From Level 2 to 3 (decreased observability): \$139 million of equity-linked structured notes in Personal deposits.
- From Level 3 to 2 (increased observability): (i) \$366 million of Other OECD government debt; (ii) \$112 million of net Interest rate contracts; (iii) \$149 million of net Foreign exchange contracts; (iv) \$515 million of net Other contracts; (v) \$185 million of equity-linked structured notes in Personal deposits; and (vi) \$5,494 million of Business and government deposits.

During the year ended October 31, 2014, significant transfers into and out of Level 3 also occurred as a result of changes in the significance of unobservable inputs on the fair value of instruments as follows:

• From Level 3 to 2 (no significant impact): \$1,071 million of equity-linked structured notes in Personal deposits.

### Total gains or losses of level 3 instruments recognized in earnings

			For t	he y	ear ended	Oct	ober 31, 2	2015	
	Total (lo	real sses	hanges in unro es) included in and liabilitie for positi	earnings for					
(Millions of Canadian dollars)	Assets	Lia	abilities		Total		Assets	Liabilities	Total
Non-interest income Insurance premiums, investment and fee income Trading revenue	\$ (1) 461	\$	- (605)	\$	(1) (144)	\$	- 283	\$ - (145)	\$ - 138
Net gains on available-for-sale securities Credit fees and Other	111 (3)		- (12)		111 (15)		(3)	_	- (3)
	\$ 568	\$	(617)	\$	(49)	\$	280	\$ (145)	\$ 135

			For t	he y	ear ended	Oct	ober 31, 2	2014	4	
	Total realized/unrealized gains (losses) included in earnings						(loss	es) i	nges in unrea included in e d liabilities f for positio	earnings for
(Millions of Canadian dollars)	Assets	L	iabilities		Total		Assets		Liabilities	Total
Non-interest income Insurance premiums, investment and fee income Trading revenue Net gains on available-for-sale securities Credit fees and Other	\$ 1 686 115 (3)	\$	- (882) - (33)	\$	1 (196) 115 (36)	\$	- 136 - 11	\$	(208) - (79)	\$ - (72) - (68)
	\$ 799	\$	(915)	\$	(116)	\$	147	\$	(287)	\$ (140)

## Positive and negative fair value movement of Level 3 financial instruments from using reasonably possible alternative assumptions

A financial instrument is classified as Level 3 in the fair value hierarchy if one or more of its unobservable inputs may significantly affect the measurement of its fair value. In preparing the financial statements, appropriate levels for these unobservable input parameters are chosen so that they are consistent with prevailing market evidence or management judgment. Due to the unobservable nature of the prices or rates, there may be uncertainty about valuation of these Level 3 financial instruments.

The following table summarizes the impact to fair values of Level 3 financial instruments using reasonably possible alternative assumptions. This sensitivity disclosure is intended to illustrate the potential impact of the relative uncertainty in the fair value of Level 3 financial instruments. In reporting the sensitivities below, we offset balances in instances where: (i) the move in valuation factor caused an offsetting positive and negative fair value movement, (ii) both offsetting instruments are in Level 3, and (iii) when exposures are managed and reported on a net basis. With respect to overall sensitivity, it is unlikely in practice that all reasonably possible alternative assumptions would simultaneously be realized.

			As	at		
		October 31, 2015	;		October 31, 2014	
(Millions of Canadian dollars)	Level 3 fair value	Positive fair value movement from using reasonably possible alternatives	Negative fair value movement from using reasonably possible alternatives	Level 3 fair value	Positive fair value movement from using reasonably possible alternatives	Negative fair value movement from using reasonably possible alternatives
Securities						
Trading						
Canadian government debt						
Provincial and municipal	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -
U.S. state, municipal and agencies debt	16	1	(1)	6	-	-
Mortgage-backed securities	15	1	(1)	4	1	(1)
Asset-backed securities	28	_	(3)	438	10	(14)
Corporate debt and other debt	191		(2)	149	2	(2)
Equities	123	-	-	166	-	-
Available-for-sale						
U.S. state, municipal and agencies debt	797	12	(36)	1,389	23	(57)
Other OECD government debt	-	-	. <del>-</del> .	11	_	
Asset-backed securities	197		(16)	206	12	(18)
Corporate debt and other debt	1,757	11	(11)	1,573	12	(10)
Equities	987	76	(33)	1,028	92	(23)
Loans	472		(23)	461	12	(11)
Derivatives	1,143	16	(10)	901	23	(21)
	\$ 5,731	\$ 140	\$ (136)	\$ 6,332	\$ 187	\$ (157)
Deposits	\$ (397	) \$ 13	\$ (13)	\$ (567)	\$ 14	\$ (14)
Derivatives	(1,892	33	(43)	(1,854)	38	(59)
Other						
Securities sold short, other liabilities						
and subordinated debentures	(47	) –	-	(24)	-	-
	\$ (2,336	) \$ 46	\$ (56)	\$ (2,445)	\$ 52	\$ (73)

## Sensitivity results

As at October 31, 2015, the effects of applying other reasonably possible alternative assumptions to the Level 3 asset positions would be an increase of \$140 million and a reduction of \$136 million in fair value, of which \$110 million and \$87 million would be recorded in Other components of equity, respectively. The effects of applying these assumptions to the Level 3 liability positions would result in a decrease of \$46 million and an increase of \$56 million in fair value.

# Level 3 valuation inputs and approaches to developing reasonably possible alternative assumptions

The following is a summary of the unobservable inputs used in the valuation of the Level 3 instruments and our approaches to developing reasonably possible alternative assumptions used to determine sensitivity.

Financial assets or liabilities	Sensitivity methodology
Asset-backed securities, corporate debt, government debt and municipal bonds	Sensitivities are determined based on adjusting, plus or minus one standard deviation, the bid-offer spreads or input prices if a sufficient number of prices is received, or using high and low vendor prices as reasonably possible alternative assumptions.
Auction rate securities	Sensitivity of ARS is determined by decreasing the discount margin between 9% and 15% and increasing the discount margin between 18% and 30%, depending on the specific reasonable range of fair value uncertainty for each particular financial instrument's market. Changes to the discount margin reflect historical monthly movements in the student loan asset-backed securities market.
Private equities, hedge fund investments and related equity derivatives	Sensitivity of direct private equity investments is determined by (i) adjusting the discount rate by 2% when discounted cash flow method is used to determine fair value, (ii) adjusting the price multiples based on the range of multiples of comparable companies when price-based models are used, or (iii) using an alternative valuation approach. Net asset values of the private equity funds, hedge funds and related equity derivatives are provided by the fund managers, and as a result, there are no other reasonably possible alternative assumptions for these investments.
Interest rate derivatives	Sensitivities of interest rate and cross currency swaps are derived using plus or minus one standard deviation of the inputs, and an amount based on model and parameter uncertainty, where applicable.
Equity derivatives	Sensitivity of the Level 3 position is determined by shifting the unobservable model inputs by plus or minus one standard deviation of the pricing service market data including volatility, dividends or correlations, as applicable.
Bank funding and deposits	Sensitivities of deposits are calculated by shifting the funding curve by plus or minus certain basis points.
Structured notes	Sensitivities for interest-rate-linked and equity-linked structured notes are derived by adjusting inputs by plus or minus one standard deviation, and for other deposits, by estimating a reasonable move in the funding curve by plus or minus certain basis points.

### Fair value for financial instruments that are carried at amortized cost and classified using the fair value hierarchy

The following tables present fair values of financial instruments that are carried at amortized cost and classified by the fair value hierarchy.

	Fair value always	Fair	valu	e may not app	roximate ca	rrying value	
	approximates	Fair	valu	e measureme	nts using		Total
(Millions of Canadian dollars)	carrying value (1)	Level	1	Level 2	Level 3	Total	fair value
Held-to-maturity securities (2)	\$ -	\$	2	\$ 8,750	\$ 7	\$ 8,759	\$ 8,759
Assets purchased under reverse repurchase agreements	20 507			20 /0/		20 /0/	(0.074
and securities borrowed Loans	39,587		_	20,484	_	20,484	60,071
Retail	67,330		_	276,661	4,522	281,183	348,513
Wholesale	5,525		_	110,816	4,975	115,791	121,316
	72,855		_	387,477	9,497	396,974	469,829
Other assets	43,889		-	583	380	963	44,852
	156,331		2	417,294	9,884	427,180	583,511
Deposits							
Personal	148,570		-	54,400	1,049	55,449	204,019
Business and government	197,435		-	164,415	1,455	165,870	363,305
Bank	10,538		-	5,107	68	5,175	15,713
	356,543		-	223,922	2,572	226,494	583,037
Obligations related to assets sold under repurchase							
agreements and securities loaned	9,095		-	833	-	833	9,928
Other liabilities	38,344		-	381	4,471	4,852	43,196
Subordinated debentures	-		-	7,022	56	7,078	7,078
	\$ 403,982	\$	-	\$ 232,158	\$ 7,099	\$ 239,257	\$ 643,239

				As at Octobe	r 31, 2014			
	Fairmalna almana	Fa	ir val	ue may not ap	proximate ca	arrying value		
	Fair value always - approximates	Fa	ir val	ue measureme	ents using		_	Total
(Millions of Canadian dollars)	carrying value (1)	Lev	el 1	Level 2	Level 3	Total		fair value
Held-to-maturity securities (2)	\$ -	\$	5	\$ 1,522	\$ 235	\$ 1,762	\$	1,762
Assets purchased under reverse repurchase agreements and securities borrowed	29,198		_	21,090	_	21,090		50,288
Loans	(5.7//			264 225	, 27,	260.700		227 775
Retail Wholesale	65,766 5,603		_	264,335 89,643	4,374 3,215	268,709 92,858		334,475 98,461
	71,369		_	353,978	7,589	361,567		432,936
Other assets	28,224		_	4,546	205	4,751		32,975
	128,791		5	381,136	8,029	389,170		517,961
Deposits								
Personal	139,209		_	55,924	831	56,755		195,964
Business and government	176,555		_	150,827	946	151,773		328,328
Bank	9,659		-	1,915	62	1,977		11,636
	325,423		-	208,666	1,839	210,505		535,928
Obligations related to assets sold under repurchase								
agreements and securities loaned	5,419		_	502	_	502		5,921
Other liabilities	27,280		_	5,699	3,783	9,482		36,762
Subordinated debentures	_		_	7,657	55	7,712		7,712
	\$ 358,122	\$	_	\$ 222,524	\$ 5,677	\$ 228,201	\$	586,323

<sup>(1)</sup> Certain financial instruments have not been assigned to a level as the carrying amount always approximates their fair values due to the short-term nature (instruments that are receivable or payable on demand, or with original maturity of three months or less) and insignificant credit risk.

Fair values of financial assets and liabilities carried at amortized cost and disclosed in the table above are determined using the following valuation techniques and inputs.

# Held-to-maturity securities

Fair values of Canadian Federal and OECD government bonds, and corporate bonds are based on quoted prices. Fair values of certain Non-OECD government bonds are based on vendor prices or the discounted cash flow method with yield curves of other countries' government bonds as inputs.

Assets purchased under reverse repurchase agreements and securities borrowed, and Obligations related to assets sold under repurchase agreements and securities loaned

Valuation methods used for the long-term instruments are described in the Fair value of assets and liabilities measured on a recurring basis and classified using the fair value hierarchy section of this note. The carrying values of short-term instruments generally approximate their fair values.

<sup>(2)</sup> Included in Securities – Available-for-sale on the Consolidated Balance Sheets.

### Loans - Retail

Retail loans include residential mortgages, personal and small business loans and credit cards. For residential mortgages, and personal and small business loans, we segregate the portfolio based on certain attributes such as product type, contractual interest rate, term to maturity and credit scores, if applicable. Fair values of these loans are determined by the discounted cash flow method using applicable inputs such as prevailing interest rates, contractual and posted client rates, client discounts, credit spreads, prepayment rates and loan-to-value ratio. Fair values of credit card receivables are also calculated based on a discounted cash flow method with portfolio yields, charge off and monthly payment rates as inputs. The carrying values of short-term and variable rate loans generally approximate their fair values.

### Loans - Wholesale

Wholesale loans include Business, Bank and Sovereign loans. Where market prices are available, loans are valued based on market prices. Otherwise, fair value is determined by the discounted cash flow method using the following inputs: market interest rates and market based spreads of assets with similar credit ratings and terms to maturity, expected default frequency implied from credit default swap prices, if available, and relevant pricing information such as contractual rate, origination and maturity dates, redemption price, coupon payment frequency and date convention.

### Deposits

Deposits are comprised of demand, notice, and term deposits which include senior deposit notes we have issued to provide us with long-term funding. Fair values of term deposits are determined by one of several valuation techniques: (i) for term deposits and similar instruments, we segregate the portfolio based on term to maturity. Fair values of these instruments are determined by the discounted cash flow method using inputs such as client rates for new sales of the corresponding terms; and (ii) for senior deposit notes, we use actual traded prices, vendor prices or the discounted cash flow method using a market interest rate curve and our funding spreads as inputs. The carrying values of short-term term deposits, and demand and notice deposits generally approximate their fair values.

### Other assets and Other liabilities

Other assets and Other liabilities include receivables and payables relating to certain commodities and option premiums. Fair values of the commodity receivables and payables are calculated by the discounted cash flow method using applicable inputs such as market interest rates, counterparties' credit spreads, our funding spreads, commodity forward prices and spot prices. The option premium receivables and payables are valued by the discounted cash flow models using market interest rates as inputs.

### Subordinated debentures

Fair values of Subordinated debentures are based on recent transaction prices.

Carrying value of securities
The following table presents the contractual maturities of the carrying values of financial instruments held at the end of the period:

	As at October 31, 2015										
		Te	rm to maturit	<b>(1)</b>							
	West to a	2 11				With no					
(Millions of Canadian dollars)	Within 3 months	3 months to 1 year	1 year to 5 years	5 years to 10 years	Over 10 years	specific maturity	Total				
Trading (2)											
Canadian government debt	\$ 2,310	\$ 9,737	\$ 9,755	\$ 3,618	\$ 8,630	\$ -	\$ 34,050				
U.S. state, municipal and agencies debt	1,450	12,867	7,906	3,056	9,176	_	34,455				
Other OECD government debt	2,237	4,373	4,402	941	393	_	12,346				
Mortgage-backed securities	_	20	42	33	2,827	_	2,922				
Asset-backed securities (3)	90	64	263	846	468	_	1,731				
Corporate debt and other debt											
Bankers' acceptances	104	1	-	-	_	_	105				
Certificates of deposit	59	329	38	12	18	_	456				
Other (4)	1,414	2,866	14,318	1,836	3,714	_	24,148				
Equities	_	_	_	_		48,490	48,490				
	7,664	30,257	36,724	10,342	25,226	48,490	158,703				
Available-for-sale (2)											
Canadian government debt											
Federal											
Amortized cost	251	572	1,603	68	47	_	2,541				
Fair value	251	574	1,605	68	46	_	2,544				
Yield (5)	0.4%	0.9%	1.3%	2.9%	4.3%	_	1.2%				
Provincial and municipal											
Amortized cost	_	11	1,271	64	253	-	1,599				
Fair value	_	11	1,274	64	251	-	1,600				
Yield (5)	_	3.3%	1.8%	3.1%	4.2%	-	2.2%				
U.S. state, municipal and agencies debt											
Amortized cost	379	2,563	161	304	9,533	-	12,940				
Fair value	379	2,563	154	302	9,450	-	12,848				
Yield (5)	0.2%	0.6%	5.7%	1.6%	2.3%	-	1.9%				
Other OECD government debt	2.046	F03	7 401	220			12 270				
Amortized cost	3,946	503 503	7,491	338 336	_	-	12,278				
Fair value Yield (5)	3,947 0.0%	1.2%	7,501 1.0%	2.2%	_	-	12,287				
Mortgage-backed securities	0.0%	1.270	1.0%	2.270	_	-	0.7%				
Amortized cost		_	57	_	258	_	315				
Fair value		_	57 57	_	261	_	318				
Yield (5)		_	1.8%	_	1.9%	_	1.9%				
Asset-backed securities			1.0 /0		1.770		1.770				
Amortized cost	_	6	644	702	1,291	_	2,643				
Fair value	_	6	650	710	1,222	_	2,588				
Yield (5)	_	2.2%	0.6%	0.9%	1.7%	_	1.2%				
Corporate debt and other debt		2.2 /0	0.070	0.5 //0	21,70		11270				
Amortized cost	1,164	1,603	10,545	369	490	_	14,171				
Fair value	1,163	1,601	10,516	369	480	_	14,129				
Yield (5)	1.2%	1.9%	1.7%	3.9%	4.4%	_	1.8%				
Equities											
Cost	_	_	_	_	_	1,457	1,457				
Fair value	_	_	_	_	_	1,756	1,756				
Loan substitute securities						·					
Cost	_	_	_	_	_	95	95				
Fair value	_	_	_	_	_	94	94				
Yield (5)	_	_	_	_	_	5.1%	5.1%				
Amortized cost	5,740	5,258	21,772	1,845	11,872	1,552	48,039				
Fair value	5,740	5,258	21,757	1,849	11,710	1,850	48,164				
Held-to-maturity (2)											
Amortized cost	889	334	3,175	4,133	110	-	8,641				
Fair value	889	334	3,189	4,239	108	-	8,759				
Total carrying value of securities (2)	\$14,293	\$ 35,849	\$61,656	\$ 16,324	\$37,046	\$50,340	\$215,508				
- · ·											

	As at October 31, 2014													
		Te	rm to maturit	EY (1)										
	Within 3	3 months	1 year to	5 years to	Over	With no specific								
(Millions of Canadian dollars)	months	to 1 year	5 years	10 years	10 years	maturity	Total							
Trading (2)	<b>#</b> 2.050	<b>.</b>	¢ 7.50/	<b>#</b> 2.222	¢ - 007	<b>.</b>	<b>*</b> 25.54.6							
Canadian government debt	\$ 3,050	\$ 6,651	\$ 7,594	\$ 2,232	\$ 5,987	\$ -	\$ 25,514							
U.S. state, municipal and agencies debt Other OECD government debt	3,272 1,637	6,811 3,205	7,109 6,223	5,678 1,594	6,602 2,666	_	29,472 15,325							
Mortgage-backed securities	1,057	3,203 1	57	1,394	584	_	805							
Asset-backed securities (3)	56	66	330	375	688	_	1,515							
Corporate debt and other debt	50	00	330	373	000		1,515							
Bankers' acceptances	754	8	_	_	_	_	762							
Certificates of deposit	17	342	574	30	17	_	980							
Other (4)	470	5,501	13,093	3,004	3,788	_	25,856							
Equities		_		_	_	51,151	51,151							
	9,256	22,585	34,980	13,076	20,332	51,151	151,380							
Available-for-sale (2)														
Canadian government debt														
Federal														
Amortized cost	626	615	8,195	2,197	_	_	11,633							
Fair value	627	619	8,356	2,367	_	_	11,969							
Yield (5)	1.8%	2.8%	2.2%	3.3%	_	_	2.4%							
Provincial and municipal														
Amortized cost	_	_	644	130	18	_	792							
Fair value	_	_	648	131	20	_	799							
Yield (5)	_	_	2.4%	2.9%	4.9%	_	2.5%							
U.S. state, municipal and agencies debt														
Amortized cost	108	385	80	213	5,544	_	6,330							
Fair value	108	383	81	213	5,472	_	6,257							
Yield (5)	0.0%	8.5%	0.7%	0.4%	0.7%	_	1.1%							
Other OECD government debt														
Amortized cost	5,663	2,138	6,357	117	_	_	14,275							
Fair value	5,663	2,139	6,374	117	_	_	14,293							
Yield (5)	0.1%	0.2%	0.9%	0.4%	_	_	0.5%							
Mortgage-backed securities														
Amortized cost	_	_	_	17	116	_	133							
Fair value	_	_	_	17	121	_	138							
Yield (5)	_	_	_	3.0%	1.8%	_	2.0%							
Asset-backed securities														
Amortized cost	_	_	381	833	277	_	1,491							
Fair value	_	_	387	849	208	_	1,444							
Yield (5)	_	_	0.6%	0.5%	1.0%	_	0.6%							
Corporate debt and other debt	1 (25	022	F 020	727	255		0.240							
Amortized cost	1,625	822	5,820	727	255	_	9,249							
Fair value Yield (5)	1,628	823	5,840	739	257 4.2%	_	9,287							
* *	1.1%	2.0%	1.6%	2.0%	4.2%	_	1.7%							
Equities						1 222	1 222							
Cost Fair value	_	_	_	_	_	1,333	1,333							
Loan substitute securities	_	_	_	_	_	1,696	1,696							
Cost	_	_				124	124							
Fair value	_	_	_	_	_	124 126	124 126							
Yield (5)	_	_	_	_	_	3.9%	3.9%							
Amortized cost	8,022	3,960	21,477	4,234	6,210	1,457	45,360							
Fair value	8,026	3,964	21,686	4,433	6,078	1,822	46,009							
Held-to-maturity (2)				_			_							
Amortized cost	163	110	38	1,448	_	_	1,759							
Fair value	163	110	40	1,449			1,762							
Total carrying value of securities (2)	\$17,445	\$ 26,659	\$56,704	\$ 18,957	\$26,410	\$52,973	\$199,148							

<sup>(1)</sup> (2) (3)

Actual maturities may differ from contractual maturities shown above since borrowers may have the right to prepay obligations with or without prepayment penalties.

Trading securities and AFS securities are recorded at fair value. Held-to-maturity securities are recorded at amortized cost.

Includes CDO which are presented as Asset-backed securities – CDO in the table entitled Fair value of assets and liabilities measured on a recurring basis and classified using the fair value hierarchy in Note 3.

Primarily composed of corporate debt, supra-national debt, and commercial paper.

The weighted average yield is derived using the contractual interest rate and the carrying value at the end of the year for the respective securities.

<sup>(4)</sup> (5)

### Unrealized gains and losses on available-for-sale securities (1), (2)

	As at													
			(	October 3	1, 2	2015				(	October 3	1,	2014	
		Cost/		Gross		Gross			Cost/		Gross		Gross	
	An	nortized	un	realized	ur	realized	Fair	An	ortized	un	realized	ur	realized	Fair
(Millions of Canadian dollars)		cost		gains		losses	value		cost		gains		losses	value
Canadian government debt														
Federal	\$	2,541	\$	7	\$	(4)	\$ 2,544	\$	11,633	\$	338	\$	(2)	\$11,969
Provincial and municipal		1,599		8		(7)	1,600		792		8		(1)	799
U.S. state, municipal and agencies debt (3)		12,940		14		(106)	12,848		6,330		9		(82)	6,257
Other OECD government debt		12,278		24		(15)	12,287		14,275		19		(1)	14,293
Mortgage-backed securities		315		4		(1)	318		133		5		_	138
Asset-backed securities														
CDO		1,506		12		(8)	1,510		857		26		(2)	881
Non-CDO securities		1,137		7		(66)	1,078		634		5		(76)	563
Corporate debt and other debt		14,171		39		(81)	14,129		9,249		49		(11)	9,287
Equities		1,457		314		(15)	1,756		1,333		369		(6)	1,696
Loan substitute securities		95		-		(1)	94		124		2		_	126
	\$	48,039	\$	429	\$	(304)	\$48,164	\$	45,360	\$	830	\$	(181)	\$46,009

- (1) Excludes \$8,641 million of held-to-maturity securities as at October 31, 2015 (October 31, 2014 \$1,759 million) that are carried at amortized cost.
- (2) The majority of the mortgage-backed securities (MBS) are residential. Cost/Amortized cost, gross unrealized gains, gross unrealized losses and fair value related to commercial MBS are \$243 million, \$nil, \$1 million and \$242 million, respectively as at October 31, 2015 (October 31, 2014 \$33 million, \$1 million, \$nil, and \$34 million).
- (3) Includes securities issued by U.S. non-agencies backed by government insured assets, MBS and asset-backed securities issued by U.S. government agencies.

AFS securities are assessed for objective evidence of impairment at each reporting date and more frequently when conditions warrant. Depending on the nature of the securities under review, we apply specific methodologies to assess whether the cost/amortized cost of the security would be recovered. As at October 31, 2015, our gross unrealized losses on AFS securities were \$304 million (October 31, 2014 – \$181 million). Management believes that there is no objective evidence of impairment on our AFS securities that are in an unrealized loss position as at October 31, 2015.

The decrease in cost/amortized cost, gross unrealized gains and fair value of Canadian Federal government debt as compared to October 31, 2014 is primarily due to the reclassification of financial instruments as described below.

### Net gains and losses on available-for-sale securities (1)

	F	For the year ended									
(Millions of Canadian dollars)	October 31 2015	October 31 2014	October 31 2013								
Realized gains	\$ 218	\$ 232	\$ 231								
Realized losses	(20	(15)	(17)								
Impairment losses	(53	) (25)	(26)								
	\$ 145	\$ 192	\$ 188								

(1) The following related to our insurance operations are excluded from Net gains on AFS securities and included in Insurance premiums, investment and fee income in the Consolidated Statements of Income for the year ended October 31, 2015: Realized gains of \$22 million (October 31, 2014 – \$12 million; October 31, 2013 – \$3 million) and \$6 million in impairment losses related to our insurance operations (October 31, 2014 – \$nil; October 31, 2013 – \$nil). There were no realized losses for the year ended October 31, 2015 (October 31, 2014 – \$1 million; October 31, 2013 – \$nil).

During the year ended October 31, 2015, \$145 million of net gains were recognized in Non-interest income as compared to \$192 million in the prior year. The current year reflects net realized gains of \$198 million mainly comprised of distributions from, and gains on sales of certain Equities. Also included in the net gains are \$53 million of impairment losses primarily on certain Equities and Loan substitute securities. This compares to net realized gains for the year ended October 31, 2014 of \$217 million which was partially offset by \$25 million of impairment losses.

## **Held-to-maturity securities**

Held-to-maturity securities measured at amortized cost are subject to periodic impairment review and are classified as impaired when, in management's opinion, there is no longer reasonable assurance of the timely collection of the full amount of principal and interest. The impairment review of held-to-maturity securities is primarily based on the impairment model for loans. Management believes that there is no objective evidence of impairment on our held-to-maturity securities as at October 31, 2015.

### Reclassification of financial instruments

On October 1, 2015, we reclassified certain debt securities from AFS to loans and receivables and from AFS to held-to-maturity with carrying amounts of \$4,132 million and \$5,240 million, respectively, as a result of a change in our intention to hold these securities until the foreseeable future or maturity. These debt securities were previously measured at fair value, with the increase in fair value recognized as part of the carrying amount (fair value premium) and in OCI. Upon reclassification, the previous carrying amount of these AFS securities became the new amortized cost of the loans and receivables and held-to-maturity securities. The net unrealized gains in Other components of equity at the reclassification date will be amortized to Net interest income over the remaining life of the reclassified securities using the effective interest method and this amortization will be offset by the amortization of the fair value premium of these securities.

On the date of reclassification, the debt securities reclassified to loans and receivables and held-to-maturity had weighted average effective interest rates of 1.67% and 3.13%, respectively, with estimated cash flows expected to be recovered, on an undiscounted basis, of \$4,270 million and \$5,487 million, respectively. As at October 31, 2015, the fair value and carrying value of the securities reclassified to loans and receivables were \$4,078 million and \$4,083 million, respectively, and the fair value and carrying value of the securities reclassified to held-to-maturity were \$5,231 million and \$5,231 million, respectively.

The following table provides information regarding debt securities that we reclassified in the current reporting period:

## Financial instruments reclassified in the current period

		For the year ended						
		Octob	5					
(Millions of Canadian dollars)	d	Unrealized gains (losses) uring the period	(losses i	ncome/gains s) recognized n net income the period (1)				
Available-for-sale securities reclassified to loans and receivables Canadian government debt – Federal (2) Available-for-sale securities reclassified to held-to-maturity	\$		\$	83				
Canadian government debt – Federal (3)		48		159				
	\$	69	\$	242				

(1) Includes amortization of net unrealized gains associated with reclassified assets that were included in Other components of equity on the date of reclassification.

(2) The change in fair value of these debt securities recorded in OCI for the year ended October 31, 2015 was an unrealized gain of \$29 million (October 31, 2014 – unrealized gain of \$9 million). Unrealized losses of \$8 million would also have been recognized in OCI for the year ended October 31, 2015, had these debt securities not been reclassified.

(3) The change in fair value of these debt securities recorded in OCI for the year ended October 31, 2015 was an unrealized gain of \$13 million, October 31, 2013 – unrealized loss of \$140 million). Unrealized losses of \$9 million would also have been recognized in OCI for the year ended October 31, 2015, had these debt securities not been reclassified.

The following table provides information regarding certain debt securities that we reclassified in the prior reporting period:

## Financial instruments reclassified in prior periods

	A	s at
	October 31 2015	
(Millions of Canadian dollars)	Total carrying value and fair value	value and
Financial assets – FVTPL reclassified to available-for-sale (1)		
CDO	\$ 561	\$ 751
Mortgage-backed securities	19	44
	\$ 580	\$ 795

0) On October 1, 2011 and November 1, 2011, we reclassified \$1,872 million and \$255 million, respectively, of certain CDO and U.S. non-agency MBS from classified as at FVTPL to AFS.

				For the ye	ar ended				
	October:	31, 2015		October :	31, 2014		October	31, 2013	
(Millions of Canadian dollars)	nrealized gains (losses) during the period (1)	Interest income/ gains (losses) recognized in net income during the period	(los	alized gains ses) during e period (1)	Interest income/ gains (losses) recognized in net income during the period	(los	alized gains sses) during se period (1)	Interest income/ gains (losses) recognized in net income during the period	
FVTPL reclassified to available-for-sale CDO Mortgage-backed securities	\$ (17)	\$ 28 2	\$	(29) (2)	\$ 58 4	\$	(5) -	\$ 59 8	
	\$ (17)	\$ 30	\$	(31)	\$ 62	\$	(5)	\$ 67	

(1) This change represents the fair value gains or losses that would have been recognized in profit or loss had the assets not been reclassified.

					As	at			
		October	31, 2015				Octobei	31, 2014	
		United	Ot	her			United	Other	
(Millions of Canadian dollars)	Canada	States	Internatio	nal	Total	Canada	States	International	Total
Retail (1)									
Residential mortgages	\$ 229,987	\$ 772	\$ 3,2	16	\$ 233,975	\$ 215,624	\$ 539	\$ 3,094	\$ 219,257
Personal	84,637	4,623	5,0	86	94,346	86,984	4,082	4,955	96,021
Credit cards	15,516	89	2	54	15,859	14,650	65	209	14,924
Small business (2)	4,003	-		-	4,003	4,067	-	_	4,067
	334,143	5,484	8,5	56	348,183	321,325	4,686	8,258	334,269
Wholesale (1)									
Business (3)	60,221	34,385	21,9	52	116,558	55,374	23,544	20,250	99,168
Bank (4)	530	115	1,1	55	1,800	413	30	758	1,201
Sovereign (5)	6,332	-	1,3	79	7,711	1,797	_	788	2,585
	67,083	34,500	24,4	86	126,069	57,584	23,574	21,796	102,954
Total loans	\$ 401,226	\$ 39,984	\$ 33,0	42	\$ 474,252	\$ 378,909	\$ 28,260	\$ 30,054	\$ 437,223
Allowance for loan losses	(1,416)	(131)	(4	82)	(2,029)	(1,466)	(100)	(428)	(1,994)
Total loans net of allowance for loan losses	\$ 399,810	\$ 39,853	\$ 32,5	60	\$ 472,223	\$ 377,443	\$ 28,160	\$ 29,626	\$ 435,229

- (1) (2)
- (3)
- Geographic information is based on residence of borrower.
  Includes small business exposure managed on a pooled basis.
  Includes small business exposure managed on an individual client basis.
  Bank refers primarily to regulated deposit-taking institutions and securities firms.
- Sovereign refers to all central governments and agencies, central banks, as well as other qualifying public sector entities and multilateral development banks.

# Loans maturity and rate sensitivity

	As at October 31, 2015													
				AS at Octob	er 31, 2015									
	٨	Naturity term	(1)			nsitivity								
	Under	1 to 5	Over 5			Fixed	Non-rate-							
(Millions of Canadian dollars)	1 year (2)	years	years	Total	Floating	Rate	sensitive	Total						
Retail	\$ 194,596	\$ 143,352	\$ 10,235	\$ 348,183	\$ 126,141	\$ 216,841	\$ 5,201	\$ 348,183						
Wholesale	101,922	19,505	4,642	126,069	53,799	70,827	1,443	126,069						
Total loans	\$ 296,518	\$ 162,857	\$ 14,877	\$ 474,252	\$ 179,940	\$ 287,668	\$ 6,644	\$ 474,252						
Allowance for loan losses				(2,029)				(2,029)						
Total loans net of allowance for loan losses				\$ 472,223				\$ 472,223						

	As at October 31, 2014													
	N	Maturity term (	1)	_		Rate se	ensitivity							
(Millions of Canadian dollars)	Under 1 year (2)	1 to 5 years	Over 5 years	Total	Floating	Fixed Rate	Non-rate- sensitive	Total						
Retail Wholesale	\$ 184,164 83,746	\$ 140,566 15,745	\$ 9,539 3,463	\$ 334,269 102,954	\$ 121,191 44,068	208,498 57,742	4,580 1,144	\$ 334,269 102,954						
Total loans Allowance for loan losses	\$ 267,910	\$ 156,311	\$ 13,002	\$ 437,223 (1,994)	\$ 165,259	\$ 266,240	\$ 5,724	\$ 437,223 (1,994)						
Total loans net of allowance for loan losses				\$ 435,229				\$ 435,229						

- Generally, based on the earlier of contractual repricing or maturity date.
- Includes variable rate loans that can be repriced at the clients' discretion without penalty.

# Allowance for credit losses

				For	the year	ended (	Octob	er 31, :	2015				
	Balance at Provision beginning of for credit						Unwir	nd of	Exchange rate changes/		В	Balance at end	
(Millions of Canadian dollars)	period	loss	ses	Wı	rite-offs	Recove	eries	disc	ount		other	of	period
Retail													
Residential mortgages	\$ 240	\$	46	\$	(64)	\$	7	\$	(23)	\$	36	\$	242
Personal	535	3	84		(494)		105		(16)		16		530
Credit cards	385	3	78		(497)		119		-		1		386
Small business	64		32		(40)		10		(2)		-		64
	1,224	8	40		(1,095)		241		(41)		53		1,222
Wholesale													
Business	768	2	58		(243)		33		(39)		28		805
Bank (1)	2		(1)		-		1		_		_		2
	770	2	57		(243)		34		(39)		28		807
Total allowance for loan losses	1,994	1,0	97		(1,338)		275		(80)		81		2,029
Allowance for off-balance sheet and other items (2)	91		-		_		-		_		-		91
Total allowance for credit losses	\$ 2,085	\$ 1,0	97	\$	(1,338)	\$	275	\$	(80)	\$	81	\$	2,120
Individually assessed	\$ 214	\$ 1	49	\$	(132)	\$	18	\$	(26)	\$	29	\$	252
Collectively assessed	1,871	9	48		(1,206)		257		(54)		52		1,868
Total allowance for credit losses	\$ 2,085	\$ 1,0	97	\$	(1,338)	\$	275	\$	(80)	\$	81	\$	2,120

			Foi	r the year	ended (	Octob	er 3	1, 2014			
(Millions of Canadian dollars)	alance at inning of period	ovision or credit losses	W	rite-offs	Recoveries		Unwind of discount		Exchange rate changes/		alance at end period
Retail	·										
Residential mortgages Personal Credit cards	\$ 151 583 385	\$ 95 444 353	\$	(30) (565) (466)		2 106 114	\$	(26) (23) -	\$	48 (10) (1)	\$ 240 535 385
Small business	61	44		(47)		9		(2)		(1)	64
Wholesale Business Bank (1)	1,180 777 2	936 228 -		(221)		231 32 –		(36)		(12)	768 2
	779	228		(221)		32		(36)		(12)	770
Total allowance for loan losses	1,959	1,164		(1,329)	:	263		(87)		24	1,994
Allowance for off-balance sheet and other items (2)	91	_		_		_		_		_	91
Total allowance for credit losses	\$ 2,050	\$ 1,164	\$	(1,329)	\$ :	263	\$	(87)	\$	24	\$ 2,085
Individually assessed Collectively assessed	\$ 240 1,810	\$ 160 1,004	\$	(188) (1,141)		16 247	\$	(24) (63)	\$	10 14	\$ 214 1,871
Total allowance for credit losses	\$ 2,050	\$ 1,164	\$	(1,329)	\$	263	\$	(87)	\$	24	\$ 2,085

# Note 5 Loans (continued)

			Fo	r the year	ended Oct	obe	r 31, 2013		
(Millions of Canadian dollars)	alance at inning of period	ovision or credit losses	W	rite-offs	Recoveries		Jnwind of discount	hange nges/ other	alance at end period
Retail	•								
Residential mortgages	\$ 124	\$ 41	\$	(24)	\$	2 \$	(24)	\$ 32	\$ 151
Personal	543	455		(498)	9	5	(17)	4	583
Credit cards	403	354		(466)	11	2	_	(18)	385
Small business	72	32		(35)		9	(2)	(15)	61
	1,142	882		(1,023)	21	7	(43)	3	1,180
Wholesale									
Business	852	355		(448)	5	1	(43)	10	777
Bank (1)	2	_		_			_	_	2
	854	355		(448)	5	1	(43)	10	779
Total allowance for loan losses	1,996	1,237		(1,471)	27	)	(86)	13	1,959
Allowance for off-balance sheet and other items (2)	91	_		_		-	-	_	91
Total allowance for credit losses	\$ 2,087	\$ 1,237	\$	(1,471)	\$ 27	) \$	(86)	\$ 13	\$ 2,050
Individually assessed	\$ 298	\$ 287	\$	(346)	\$ 3	1 \$	(28)	\$ (2)	\$ 240
Collectively assessed	1,789	950		(1,125)	23	7	(58)	15	1,810
Total allowance for credit losses	\$ 2,087	\$ 1,237	\$	(1,471)	\$ 27	) \$	(86)	\$ 13	\$ 2,050

<sup>(1)</sup> Bank refers primarily to regulated deposit-taking institutions and securities firms.

# Net interest income after provision for credit losses

	For the year ended						
	October 31	October 31 October 31 Octobe					
(Millions of Canadian dollars)	2015	2014	2013				
Net interest income	\$ 14,771	\$ 14,116	\$ 13,249				
Provision for credit losses	1,097	1,164	1,237				
Net interest income after provision for credit losses	\$ 13,674	\$ 12,952	\$ 12,012				

# Loans past due but not impaired

							As	s at			As at												
			october 31,					C	october 31,	2014													
(Millions of Canadian dollars)	1 to	29 days	30 t	o 89 days		90 days greater	Total	1 to	29 days	30 t	o 89 days		90 days greater	Total									
Retail Wholesale	\$	3,054 417	\$	1,298 184	\$	314 -	\$4,666 601	\$	3,055 431	\$	1,284 322	\$	316 -	\$4,655 753									
	\$	3,471	\$	1,482	\$	314	\$5,267	\$	3,486	\$	1,606	\$	316	\$5,408									

# Gross carrying value of loans individually determined to be impaired (1)

		at		
		ober 31	Oct	ober 31
(Millions of Canadian dollars)		2015		2014
Retail	\$	_	\$	_
Wholesale				
Business		991		631
Bank (2)		2		2
	\$	993	\$	633

<sup>(1)</sup> Average balance of gross individually assessed impaired loans for the year ended October 31, 2015 was \$830 million (October 31, 2014 – \$690 million).

<sup>(2)</sup> The allowance for off-balance sheet and other items is reported separately in Other liabilities – Provisions.

<sup>(2)</sup> Bank refers primarily to regulated deposit-taking institutions and securities firms.

# Note 6 Derecognition of financial assets

We enter into transactions in which we transfer financial assets such as loans or securities to structured entities or other third parties. The transferred financial assets are derecognized from our Consolidated Balance Sheets when we transfer substantially all of the risks and rewards of ownership of the financial assets. When we are exposed to substantially all of the risks and rewards of the assets, or when we have neither transferred nor retained substantially all of the risks and rewards but retain control of the financial assets, we continue to recognize the financial assets on our Consolidated Balance Sheets and a liability is recognized for the cash proceeds received.

The majority of assets transferred under repurchase agreements, securities lending agreements, and in our Canadian residential mortgage securitization transactions do not qualify for derecognition.

## Transferred financial assets not derecognized

### Securitization of Canadian residential mortgage loans

We securitize insured Canadian residential mortgage loans through the creation of MBS pools under the National Housing Act MBS (NHA MBS) program. All loans securitized under the NHA MBS program are required to be insured by the Canadian Mortgage Housing Corporation or a third-party insurer. We require the borrower to pay the insurance for mortgages in which the loan amount is greater than 80% of the original appraised value of the property (loan-to-value (LTV) ratio). For residential mortgage loans securitized under this program with an LTV ratio less than 80%, we are required to insure the mortgages at our own expense. Under the NHA MBS program, we are responsible for making all payments due on our issued MBS, regardless of whether we collect the necessary funds from the mortgagor or the insurer. When the borrower defaults on the mortgage payment, we submit a claim to the insurer if the amount recovered from the collection or foreclosure process is lower than the sum of the principal balance, accrued interest and collection costs on the outstanding loan. The insurance claim process is managed by the insurance provider in accordance with the insurer's policies and covers the entire unpaid loan balance plus generally up to 12 months of interest, selling costs and other eligible expenses. If an insurance claim is denied, a loss is recognized in Provision for credit losses in our Consolidated Statements of Income. The amount recorded as a loss is not significant to our Consolidated Financial Statements and no significant losses were incurred due to legal action arising from a mortgage default during 2015 and 2014.

We sell the NHA MBS pools primarily to a government-sponsored structured entity under the Canada Mortgage Bond (CMB) program. The entity periodically issues CMBs, which are guaranteed by the government, and sells them to third-party investors. Proceeds of the CMB issuances are used by the entity to purchase the NHA MBS pools from eligible NHA MBS issuers who participate in the issuance of a particular CMB series. Our continuing involvement includes servicing the underlying residential mortgage loans we have securitized, either ourselves or through a third-party servicer. We also act as counterparty in interest rate swap agreements where we pay the entity the interest due to CMB investors and receive the interest on the underlying MBS and reinvested assets. As part of the swap, we are also required to maintain a principal reinvestment account for principal payments received on the underlying mortgage loans to meet the repayment obligation upon maturity of the CMB. We reinvest the collected principal payments in permitted investments as outlined in the swap agreement.

We have determined that certain of the NHA MBS program loans transferred to the entity do not qualify for derecognition as we have not transferred substantially all of the risks and rewards of ownership. As a result, these transferred MBS continue to be classified as residential mortgage loans and recognized on our Consolidated Balance Sheets. The cash received for these transferred MBS is treated as a secured borrowing and a corresponding liability recorded in Deposits – Business and government on our Consolidated Balance Sheets.

## Securities sold under repurchase agreements and securities loaned

We also enter into transactions such as repurchase agreements and securities lending agreements where we transfer assets under agreements to repurchase them on a future day and retain substantially all of the credit, price, interest rate and foreign exchange risks and rewards associated with the assets. These transferred assets remain on our Consolidated Balance Sheets and are accounted for as collateralized borrowing transactions.

The following table provides information on the carrying amount and fair value of the transferred assets that did not qualify for derecognition, and their associated liabilities.

							As	at						
				October 31	, 20	)15					October 31	., 20	014	
	res	anadian sidential sortgage		Securities sold under repurchase	Se	curities		re	Canadian sidential nortgage		Securities sold under repurchase	Se	curities	
(Millions of Canadian dollars)	loa	<b>ns</b> (1), (2)	agı	reements (3)	lo	aned (3)	Total	lo	ans (1) (2)	ag	reements (3)	lo	aned (3)	Total
Carrying amount of transferred assets that do not qualify for derecognition Carrying amount of associated liabilities	\$	35,707 36,130	\$	78,327 78,327	\$	4,961 4,961	\$ 118,995 119,418	\$	36,972 36,941	\$	60,279 60,279	\$	4,052 4,052	\$ 101,303 101,272
Fair value of transferred assets Fair value of associated liabilities	\$	35,770 37,150	\$	78,327 78,327	\$	4,961 4,961	\$ 119,058 120,438	\$	37,010 37,769	\$	60,279 60,279	\$	4,052 4,052	\$ 101,341 102,100
Fair value of net position	\$	(1,380)	\$	-	\$	-	\$ (1,380)	\$	(759)	\$	_	\$	-	\$ (759)

- (1) Includes Canadian residential mortgage loans transferred primarily to Canada Housing Trust at the initial securitization and other permitted investments used for funding requirements after the initial securitization.
- (2) Canada Mortgage Bond (CMB) investors have legal recourse only to the transferred assets, and do not have recourse to our general assets.
- (3) Does not include over-collateralization of assets pledged.

## Note 7 Structured entities

In the normal course of business, we engage in a variety of financial transactions with structured entities to support our financing and investing needs as well as those of our customers. A structured entity is an entity in which voting or similar rights are not the dominant factor in deciding control. Structured entities are generally created to achieve a narrow and well defined objective with restrictions around their ongoing activities. We consolidate a structured entity when we control the entity in accordance with our accounting policy described in Note 2. In other cases, we may sponsor or have an interest in such an entity but not consolidate it.

### **Consolidated structured entities**

We consolidate the following structured entities, whose assets and liabilities are recorded on our Consolidated Balance Sheets. Third-party investors in these structured entities generally have recourse only to the assets of the related entity and do not have recourse to our general assets unless we breach our contractual obligations to those entities. In the ordinary course of business, the assets of each consolidated structured entity can generally only be used to settle the obligations of that entity.

### Credit card securitization vehicle

We securitize a portion of our credit card receivables through a structured entity on a revolving basis. The entity purchases co-ownership interests in a pool of credit card receivables and issues senior and subordinated term notes collateralized by the underlying pool of credit card receivables. Investors who purchase the term notes have recourse only to the underlying pool of credit card receivables.

We continue to service the credit card receivables sold and perform an administrative role for the entity. We also provide first-loss protection through our retained interest in the transferred assets, the cash reserve balance we fund from time to time, and also through certain subordinated notes which we retain. Additionally, we may own some senior notes as investments or for market-making activities; we provide subordinated loans to the entity to pay upfront expenses; and we act as counterparty to interest rate and cross currency swap agreements which hedge the entity's interest rate and currency risk exposure.

We consolidate the structured entity because we have decision making power over the timing and size of future issuances and other relevant activities which were predetermined by us at inception. We also obtain significant funding benefits and are exposed to the majority of the residual ownership risks through the credit support provided. As at October 31, 2015, \$9.1 billion of notes issued by our credit card securitization vehicle were included in Deposits on our Consolidated Balance Sheets (October 31, 2014 – \$8.5 billion).

### Auto loan securitization vehicles

We obtained control of certain auto loan securitization vehicles as a result of the acquisition of the Canadian auto finance and deposit business of Ally Financial Inc. completed in 2013. These vehicles issued senior and subordinated notes collateralized by auto loan receivables originated and transferred to the entities by Ally Financial Inc. After the acquisition, we provided credit enhancement to the outstanding notes through overcollateralization, cash reserve accounts and our interest in the excess spread, which was subordinated to the noteholders. We also acted as swap counterparty for one entity's interest rate swap agreements which hedge its interest rate risk exposure.

We consolidate these vehicles because we have the decision making power over their investing and financing activities. As at October 31, 2015, all of the outstanding senior and subordinated notes issued by these vehicles have been repaid in full; therefore, \$nil of such notes were included in Deposits on our Consolidated Balance Sheets (October 31, 2014 – \$407 million).

### Collateralized commercial paper vehicle

We established a funding vehicle that provides loans to us and finances those loans by issuing commercial paper to third-party investors. The structured entity's commercial paper carries an equivalent credit rating to RBC because we are obligated to advance funds to the entity in the event there are insufficient funds from other sources to settle maturing commercial paper. We pledge collateral to secure the loans and are exposed to the market and credits risks of the pledged securities. We administer the entity and earn an administration fee for providing these services.

We consolidate the structured entity because we have decision making power over the relevant activities, are the sole borrower from the structure, and are exposed to a majority of the residual ownership risks through the credit support provided. As at October 31, 2015, \$11.8 billion of commercial paper issued by the vehicle was included in Deposits on our Consolidated Balance Sheets (October 31, 2014 – \$7.8 billion).

## Innovative capital vehicles

RBC Capital Trust was created to issue innovative capital instruments, the proceeds from which were used to purchase mortgages from RBC. We consolidate the trust as, through our roles as trustee, administrative agent and equity investor, we have the decision making power over the relevant activities of the trust and are exposed to variability from the performance of the underlying mortgages. Refer to Note 20 for further details on our innovative capital instruments.

# Covered bonds

RBC Covered Bond Guarantor Limited Partnership (Guarantor LP) was created to issue guarantees of covered bonds that we issue. We periodically transfer mortgages to Guarantor LP to support funding activities and asset coverage requirements under our covered bond program. The covered bonds guaranteed by Guarantor LP are direct, unsecured and unconditional obligations of RBC; therefore, investors have a claim against the Bank which will continue if the covered bonds are not paid by the Bank and the mortgage assets in Guarantor LP are insufficient to satisfy the obligations owing on the covered bonds. We act as general partner, limited partner, swap counterparty, lender and liquidity provider to Guarantor LP and registered issuer of the covered bonds.

We consolidate Guarantor LP as we have the decision making power over the relevant activities through our role as general partner and are exposed to variability from the performance of the underlying mortgages. As at October 31, 2015, the total amount of mortgages transferred and outstanding was \$54.5 billion (October 31, 2014 – \$38.3 billion) and \$37.2 billion of covered bonds were recorded as Deposits on our Consolidated Balance Sheets (October 31, 2014 – \$26.4 billion).

## Municipal bond TOB structures

We sell taxable and tax-exempt municipal bonds into Tender Option Bond (TOB) structures, which consist of a credit enhancement (CE) trust and a TOB trust. The CE trust purchases a bond from us, financed with a trust certificate issued to the TOB trust. The TOB trust then issues floating-rate certificates to short-term investors and a residual certificate that is held by us. We are the remarketing agent for the floating-rate certificates

and provide a liquidity facility to the TOB trust which requires us to purchase any certificates tendered but not successfully remarketed. We also provide a letter of credit to the CE trust under which we are required to extend funding if there are any losses on the underlying bonds. We earn interest on the residual certificate and receive market-based fees for acting as remarketing agent and providing the liquidity facility and letter of credit

We consolidate both the CE trust and TOB trust when we are the holder of the residual certificate as we have decision making power over the relevant activities, including the selection of the underlying municipal bonds and the ability to terminate the structure, and are exposed to variability from the performance of the underlying municipal bonds. As at October 31, 2015, \$6.0 billion of municipal bonds were included in AFS securities related to consolidated TOB structures (October 31, 2014 – \$3.3 billion) and a corresponding \$6.1 billion of floating rate certificates were included in Deposits on our Consolidated Balance Sheets (October 31, 2014 – \$3.3 billion).

### Non-RBC managed Investment funds

We enter into certain fee-based equity derivative transactions where our investments in the reference funds are held by an intermediate limited partnership entity (intermediate entity) in which we hold a substantial majority of the equity interests. We consolidate the intermediate entity because we have the decision making power to direct all the activities of the entity and are exposed to a majority of the risks and rewards through our equity investments. As at October 31, 2015, \$227 million of Trading securities representing our investments in the reference funds were recorded on our Consolidated Balance Sheets (October 31, 2014 – \$277 million).

### RBC managed investment funds

We are sponsors and investment managers of mutual and pooled funds, which gives us the ability to direct the investment decisions of the funds. We consolidate those mutual and pooled funds in which our interests, which include direct investment in seed capital plus management or performance fees, indicate that we are acting as a principal. As at October 31, 2015, \$586 million of Trading securities held in the consolidated funds (October 31, 2014 – \$586 million) and \$190 million of Other liabilities representing the fund units held by third parties (October 31, 2014 – \$189 million) were recorded on our Consolidated Balance Sheets.

### **Unconsolidated structured entities**

We have interests in certain structured entities that we do not consolidate but have recorded assets and liabilities on our Consolidated Balance Sheets related to our transactions and involvement with these entities.

The following table presents the assets and liabilities recorded on our Consolidated Balance Sheets and our maximum exposure to loss related to our interests in unconsolidated structured entities. It also presents the size of each class of unconsolidated structured entity, as measured by the total assets of the entities in which we have an interest.

						As a	t October 31,	20:	15			
(Millions of Canadian dollars)		i-seller	S	tructured finance	Non-RBC managed investment funds	RBC managed investment funds		Third-party securitization		Other		Total
On-balance sheet assets												
Securities	\$	17	\$	_	\$ 2,661	\$	275	\$	_	\$ 697	\$	3,650
Loans		764		1,323	-		-		5,447	-		7,534
Derivatives		19		2	-		-		3	54		78
Other assets		_		547	1		225		-	57		830
	\$	800	\$	1,872	\$ 2,662	\$	500	\$	5,450	\$ 808	\$	12,092
On-balance sheet liabilities												
Derivatives	\$	24	\$	-	\$ -	\$	-	\$	-	\$ 11	\$	35
Other liabilities		-		-	33		-		-	2		35
	\$	24	\$	-	\$ 33	\$	-	\$	-	\$ 13	\$	70
Maximum exposure to loss (2)	\$ 3	7,789	\$	3,681	\$ 3,440	\$	490	\$	9,694	\$ 927	\$	56,021
Total assets of unconsolidated structured entities	\$ 3	7,044	\$	21,621	\$ 658,236	\$	278,474	\$	125,294	\$ 67,658	\$ :	1,188,327

					As a	at October 31	, 201	14		
				Non-RBC		RBC				
	 1 11			managed		managed		Third-party		
(Millions of Canadian dollars)	ulti-seller nduits (1)	2	Structured finance	investment funds		investment funds	se	curitization vehicles	Other	Total
On-balance sheet assets	, ,									
Securities	\$ 42	\$	_	\$ 3,343	\$	151	\$	1	\$ 696	\$ 4,233
Loans	864		_	_		_		1,463	_	2,327
Derivatives	_		3	_		_		_	8	11
Other assets	_		913	1		220		_	51	1,185
	\$ 906	\$	916	\$ 3,344	\$	371	\$	1,464	\$ 755	\$ 7,756
On-balance sheet liabilities										
Derivatives	\$ 85	\$	_	\$ _	\$	_	\$	2	\$ _	\$ 87
Other liabilities	_		_	5		_		_	3	8
	\$ 85	\$	_	\$ 5	\$	_	\$	2	\$ 3	\$ 95
Maximum exposure to loss (2)	\$ 31,019	\$	2,158	\$ 4,005	\$	203	\$	2,397	\$ 873	\$ 40,655
Total assets of unconsolidated structured entities	\$ 30,428	\$	13,118	\$ 621,938	\$	272,852	\$	27,095	\$ 64,963	\$ 1,030,394

<sup>(1)</sup> Total assets of unconsolidated structured entities represent the maximum assets that may have to be purchased by the conduits under purchase commitments outstanding. Of the purchase commitments outstanding, the conduits have purchased financial assets totalling \$25.2 billion as at October 31, 2015 (October 31, 2014 – \$19.8 billion).

The maximum exposure to loss resulting from our interests in these entities consists mostly of investments, loans, fair value of derivatives, liquidity and credit enhancement facilities. The maximum exposure to loss of the multi-seller conduits is higher than the on-balance sheet assets primarily by the notional amounts of the backstop liquidity and credit enhancement facilities. Refer to Note 26.

## Note 7 Structured entities (continued)

Below is a description of our involvement with each significant class of unconsolidated structured entity.

We administer five multi-seller asset-backed commercial paper (ABCP) conduit programs (multi-seller conduits) – two in Canada and three in the U.S. These conduits primarily purchase financial assets from clients and finance those purchases by issuing ABCP.

We do not maintain any ownership or retained interests in the multi-seller conduits that we administer and have no rights to, or control of, their assets. As the administrative agent, we earn a residual fee for providing services such as coordinating funding activities, transaction structuring, documentation, execution and monitoring of transactions. The ABCP issued by each multi-seller conduit is in the conduit's own name with recourse to the financial assets owned by each multi-seller conduit, and is non-recourse to us except through our participation in liquidity and/or credit enhancement facilities. We may purchase ABCP issued by our multi-seller conduits from time to time in our capacity as placement agent in order to facilitate the overall program liquidity.

We provide transaction-specific and program-wide liquidity facilities to the multi-seller conduits. In addition, we provide program-wide credit enhancement to the multi-seller conduits which obligate us to purchase assets or advance funds in the event the multi-seller conduit does not otherwise have funds from other sources, such as from the liquidity facilities, to settle maturing ABCP. In some cases, we or another third party may provide transaction-specific credit enhancement which can take various forms. We receive market-based fees for providing these liquidity and credit facilities.

For certain transactions, we act as counterparty to foreign exchange rate forward contracts and interest rate swaps to facilitate our clients' securitization of fixed rate and/or foreign currency denominated assets through the conduits. These derivatives expose us to foreign exchange and interest rate risks that are centrally managed by our foreign exchange trading and swap desks, respectively, and credit risk on the underlying assets that is mitigated by the credit enhancement described below.

Each transaction is structured with transaction-specific first loss protection provided by the third-party seller. This enhancement can take various forms, including but not limited to overcollateralization, excess spread, subordinated classes of financial assets, guarantees or letters of credit. The amount of this enhancement varies but is generally sized to cover a multiple of loss experience.

An unrelated third party (expected loss investor) absorbs credit losses, up to a maximum contractual amount, that may occur in the future on the assets in the multi-seller conduits before the multi-seller conduits' debt holders and us. In return for assuming this multi-seller conduit first-loss position, each multi-seller conduit pays the expected loss investor a return commensurate with its risk position. The expected loss investor has substantive power to direct the majority of the activities which significantly impact the conduit's economic performance, including initial selection and approval of the asset purchase commitments and liquidity facilities, approval of renewal and amendment of these transactions and facilities, sale or transfer of assets, ongoing monitoring of asset performance, mitigation of credit losses, and management of the ABCP liabilities.

We do not consolidate these multi-seller conduits as we do not have the decision-making power to direct the relevant activities noted above.

## Structured finance

We purchased U.S. ARS from certain trusts (U.S. ARS Trusts) which fund their long-term investments in student loans by issuing short-term senior and subordinated notes. We are subject to losses on these U.S. ARS Trusts if defaults are experienced on the underlying student loans; however, in the majority of these structures, the principal and accrued interest on the student loans is guaranteed by U.S. government agencies. We act as auction agent for some of these entities but have no legal obligation to purchase the notes issued by these entities in the auction process. We do not consolidate these U.S. ARS Trusts as we do not have decision making power over the investing and financing activities of the Trusts, which are the activities that most significantly affect the performance of the Trusts.

Additionally, we invest in certain municipal bond TOB structures that we do not consolidate. These structures are similar to those consolidated municipal bond TOB structures described above; however, the residual certificates are held by third-parties and we do not provide credit enhancement of the underlying assets. We only provide liquidity facilities on the floating-rate certificates which may be drawn if certificates are tendered but not able to be remarketed. We do not have decision making power over the relevant activities of the structures; therefore, we do not consolidate these structures. The assets transferred into these programs are derecognized from our Consolidated Balance Sheets.

We provide senior warehouse financing to structured entities that are established by third parties to acquire loans for the purposes of issuing a term collateralized loan obligation (CLO) transaction. Subordinated financing is provided during the warehouse phase by one or more third-party equity investors. We act as the arranger and placement agent for the term CLO transaction. Proceeds from the sale of the term CLO are used to repay our senior warehouse financing, at which point we have no further involvement with the transaction. We do not consolidate these CLO structures as we do not have decision making power over the relevant activities of the entity, which include the initial selection and subsequent management of the underlying debt portfolio.

## Non-RBC managed investment funds

We enter into fee-based equity derivative transactions with third parties including mutual funds, unit investment trusts and other investment funds. These transactions provide their investors with the desired exposure to a reference fund, and we economically hedge our exposure to these derivatives by investing in those reference funds. We also act as custodian or administrator for several funds. We do not consolidate those reference funds that are managed by third parties as we do not have power to direct their investing activities.

We provide liquidity facilities to certain third-party investment funds. The funds issued unsecured variable-rate preferred shares and invest in portfolios of tax-exempt municipal bonds. Undrawn liquidity commitments expose us to liquidity risk of the preferred shares and drawn commitments expose us to the credit risk of the underlying municipal bonds. We do not consolidate these third-party managed funds as we do not have power to direct their investing activities.

### RBC managed investment funds

We are sponsors and investment managers of mutual and pooled funds which gives us the ability to direct the investment decisions of the funds. We do not consolidate those mutual and pooled funds in which our interests indicate that we are exercising our decision making power as an agent of the other unit holders.

# Third-party securitization vehicles

We hold interests in securitization vehicles that provide funding to certain third parties on whose behalf the entities were created. The activities of these entities are limited to the purchase and sale of specified assets from the sponsor and the issuance of asset-backed notes collateralized by those assets. The underlying assets are typically receivables, including auto loans and leases. We, as well as other financial institutions, are

obligated to provide funding up to our maximum commitment level and are exposed to credit losses on the underlying assets after various credit enhancements. Enhancement can take various forms, including but not limited to overcollateralization, excess spread, subordinated classes of financial assets, guarantees or letters of credit. The amount of this enhancement varies but is generally sized to cover a multiple of loss experience. We do not consolidate these entities as we do not have decision making power over the relevant activities, including the investing and financing activities.

### Other

Other structured entities include credit investment products and tax credit funds.

We use structured entities to generally transform credit derivatives into cash instruments, to distribute credit risk and to create customized credit products to meet investors' specific requirements. We enter into derivative contracts, including credit derivatives, to purchase protection from these entities (credit protection) and convert various risk factors such as yield, currency or credit risk of underlying assets to meet the needs of the investors. We act as sole arranger and swap provider for certain entities and, in some cases, fulfill other administrative functions for the entities. We do not consolidate these credit investment product entities as we do not have decision making power over the relevant activities, which include selection of the collateral and reference portfolio, and are not exposed to a majority of the benefits or risks of the entities.

We created certain funds to pass through tax credits received from underlying low-income housing or historic rehabilitation real estate projects to third parties (tax credit funds). We are sponsors of the tax credit funds as a result of our responsibility to manage the funds, arrange the financing, and perform the administrative duties of these tax credit funds. We do not consolidate the tax credit funds as the investors in these funds have the decision making power to select the underlying investments and are exposed to the majority of the residual ownership and tax risks of the funds.

### Other interests in unconsolidated structured entities

In the normal course of business, we buy and sell passive interests in certain third-party structured entities, including mutual funds, exchange traded funds, and government-sponsored asset backed securities vehicles. Our investments in these entities are managed as part of larger portfolios which are held for trading, liquidity or hedging purposes. We did not create or sponsor these entities and do not have any decision making power over their ongoing activities. Our maximum exposure to loss is limited to our on-balance sheet investments in these entities, which are not included in the table above. Refer to Note 3 and Note 4 for further details on our investment securities.

## Sponsored entities

We are a sponsor of certain structured entities in which we have interests but do not consolidate. In determining whether we are a sponsor of a structured entity, we consider both qualitative and quantitative factors, including the purpose and nature of the entity, our initial and continuing involvement and whether we hold subordinated interests in the entity. We are considered to be the sponsor of certain credit investment products, tax credit entities, RBC-managed mutual funds and a commercial mortgage securitization vehicle. During the year ended October 31, 2015, we transferred commercial mortgages with a carrying amount of \$195 million (October 31, 2014 – \$173 million) to a sponsored securitization vehicle in which we did not have an interest as at the end of the reporting period.

## Financial support provided to structured entities

During the years ended October 31, 2015, 2014 and 2013, we have not provided any financial or non-financial support to any consolidated or unconsolidated structured entities when we were not contractually obligated to do so. Furthermore, we have no intention to provide such support in the future.

### Note 8 Derivative financial instruments and hedging activities

Derivative instruments are categorized as either financial or non-financial derivatives. Financial derivatives are financial contracts whose value is derived from an underlying interest rate, foreign exchange rate, credit risk, and equity or equity index. Non-financial derivatives are contracts whose value is derived from a precious metal, commodity instrument or index. The notional amount of derivatives represents the contract amount used as a reference point to calculate payments. Notional amounts are generally not exchanged by counterparties, and do not reflect our exposure at default.

### Financial derivatives

Forwards and futures

Forward contracts are effectively non-standardized agreements that are transacted between counterparties in the OTC market, whereas futures are standardized contracts with respect to amounts and settlement dates, and are traded on regular futures exchanges. Examples of forwards and futures are described below.

Interest rate forwards (forward rate agreements) and futures are contractual obligations to buy or sell an interest-rate sensitive financial instrument on a predetermined future date at a specified price.

Foreign exchange forwards and futures are contractual obligations to exchange one currency for another at a specified price for settlement at a predetermined future date.

Equity forwards and futures are contractual obligations to buy or sell at a fixed value (the specified price) of an equity index, a basket of stocks or a single stock at a predetermined future date.

### Swaps

Swaps are OTC contracts in which two counterparties exchange a series of cash flows based on agreed upon rates applied to a notional amount. Examples of swap agreements are described below.

Interest rate swaps are agreements where two counterparties exchange a series of payments based on different interest rates applied to a notional amount in a single currency. Cross currency swaps involve the exchange of fixed payments in one currency for the receipt of fixed payments in another currency. Cross currency interest rate swaps involve the exchange of both interest and notional amounts in two different currencies.

Equity swaps are contracts in which one counterparty agrees to pay or receive from the other cash flows based on changes in the value of an equity index, a basket of stocks or a single stock.

# Note 8 Derivative financial instruments and hedging activities (continued)

Options are contractual agreements under which the seller (writer) grants the purchaser the right, but not the obligation, either to buy (call option) or sell (put option), a security, exchange rate, interest rate, or other financial instrument or commodity at a predetermined price, at or by a specified future date. The seller (writer) of an option can also settle the contract by paying the cash settlement value of the purchaser's right. The seller (writer) receives a premium from the purchaser for this right. The various option agreements that we enter into include but are not limited to interest rate options, foreign currency options, equity options and index options.

### Credit derivatives

Credit derivatives are OTC contracts that transfer credit risk related to an underlying financial instrument (referenced asset) from one counterparty to another. Examples of credit derivatives are described below.

Credit default swaps provide protection against the decline in value of the referenced asset as a result of specified credit events such as default or bankruptcy. They are similar in structure to an option, whereby the purchaser pays a premium to the seller of the credit default swap in return for payment contingent on a credit event affecting the referenced asset.

Credit default baskets are similar to credit default swaps except that the underlying referenced financial instrument is a group of assets instead of a single asset.

Total return swaps are contracts where one counterparty agrees to pay or receive from the other cash flows based on changes in the value of the referenced asset.

### Other derivative products

Certain warrants and loan commitments that meet the definition of derivative are also included as derivative instruments.

### Non-financial derivatives

We also transact in non-financial derivative products including precious metal and commodity derivative contracts in both the OTC and exchange markets.

### **Derivatives issued for trading purposes**

Most of our derivative transactions relate to sales and trading activities. Sales activities include the structuring and marketing of derivative products to clients to enable them to transfer, modify or reduce current or expected risks. Trading involves market-making, positioning and arbitrage activities. Market-making involves quoting bid and offer prices to other market participants with the intention of generating revenue based on spread and volume. Positioning involves managing market risk positions with the expectation of profiting from favourable movements in prices, rates or indices. Arbitrage activities involve identifying and profiting from price differentials between markets and products.

## Derivatives issued for other-than-trading purposes

We also use derivatives for purposes other than trading, primarily for hedging, in conjunction with the management of interest rate, credit, equity and foreign exchange risk related to our funding, lending, investment activities and asset/liability management.

Interest rate swaps are used to manage our exposure to interest rate risk by modifying the repricing or maturity characteristics of existing and/or forecasted assets and liabilities, including funding and investment activities. Purchased options are used to hedge redeemable deposits and other options embedded in consumer products. We manage our exposure to foreign currency risk with cross currency swaps and foreign exchange forward contracts. We predominantly use credit derivatives to manage our credit exposures. We mitigate industry sector concentrations and single-name exposures related to our credit portfolio by purchasing credit derivatives to transfer credit risk to third parties.

Certain derivatives and cash instruments are specifically designated and qualify for hedge accounting. We apply hedge accounting to minimize volatility in earnings and capital caused by changes in interest rates or foreign exchange rates. Interest rate and currency fluctuations will either cause assets and liabilities to appreciate or depreciate in market value or cause variability in forecasted cash flows. When a hedging relationship is effective, gains, losses, revenue and expenses of the hedging instrument will offset the gains, losses, revenue and expenses of the hedged item. We largely assess and measure the effectiveness of a hedging relationship based on the change in fair value of the derivative hedging instrument relative to the change in fair value of the hedged item. When cash instruments are designated as hedges of currency risks, only changes in their value due to currency risk are included in the assessment and measurement of hedge effectiveness.

From time to time, we also enter into derivative transactions to economically hedge certain exposures that do not otherwise qualify for hedge accounting, or where hedge accounting is not considered economically feasible to implement. In such circumstances, changes in fair value are reflected in Non-interest income.

After-tax unrealized losses relating to de-designated hedges of \$65 million (before-tax unrealized losses of \$89 million) included in Other components of equity as at October 31, 2015, are expected to be reclassified to Net interest income within the next 12 months.

The following table presents the fair values of the derivative and non-derivative instruments categorized by their hedging relationships, as well as derivatives that are not designated in hedging relationships.

### Derivatives and non-derivative instruments

						As	at					
			Octob	er 31, 2015				Octob	er 31, 2014			
	D		l as hedging i dging relatior					d as hedging i dging relatior				
(Millions of Canadian dollars)	c	ash flow hedges	Fair value hedges	Net investment hedges	Not designa in a hedg relations	ging	Cash flow hedges	Fair value hedges	Net investment hedges	Not designated in a hedging relationship		
Assets Derivative instruments Liabilities	\$	842	\$ 1,814	\$ 167	\$ 102,8	803	\$ 504	\$ 1,392	\$ 87	\$ 85,419		
Derivative instruments Non-derivative instruments		1,629 -	311 -	49 18,804	105,8	371 –	511 -	121	205 20,949	88 <b>,</b> 145 –		

Results of hedge activities recorded in Net income and Other comprehensive income

					For the year ended				
		October 31, 2015			October 31, 2014			October 31, 2013	
(Millions of Canadian dollars)	Net gains (losses) included in Non-interest income	Net gains (losses) included in Net interest income	After-tax unrealized gains (losses) included in OCI	Net gains (losses) included in Non-interest income	Net gains (losses) included in Net interest income	After-tax unrealized gains (losses) included in OCI	Net gains (losses) included in Non-interest income	Net gains (losses) included in Net interest income	After-tax unrealized gains (losses) included in OCI
Fair value hedges Gains (losses) on hedging instruments Gains (losses) on hedged items attributable to the	\$ 313	\$ n.a.	\$ n.a.	\$ 216	\$ n.a.	\$ n.a.	\$ (551)	\$ n.a.	\$ n.a.
hedged risk Ineffective portion (1) Cash flow hedges	(424) (111)	n.a. n.a.	n.a. n.a.	(329) (113)	n.a. n.a.	n.a. n.a.	459 (92)	n.a. n.a.	n.a. n.a.
Ineffective portion Effective portion Reclassified to income	3 n.a.	n.a. n.a.	n.a. (541)	(13) n.a.	n.a. n.a.	n.a. (108)	(13) n.a.	n.a. n.a.	n.a. (11)
during the period (2) Net investment hedges	n.a.	(447)		n.a.	(38)		n.a.	40	n.a.
Ineffective portion Foreign currency gains (losses)	(1) n.a.	n.a.	n.a. 5,885	1 n.a.	n.a.	n.a. 2,743	n.a.	n.a. n.a.	n.a. 1,402
Gains (losses) from hedges	n.a.	n.a.	(3,223)	n.a.	n.a.	(1,585)	n.a.	n.a.	(912)
	\$ (109)	\$ (447)	\$ 2,121	\$ (125)	\$ (38)	\$ 1,050	\$ (104)	\$ 40	\$ 479

<sup>(1)</sup> Includes losses of \$106 million (October 31, 2014 – \$109 million; October 31, 2013 – \$82 million) that are excluded from the assessment of hedge effectiveness. These amounts are recorded in Non-interest income and are offset by economic hedges.

Notional amount of derivatives by term to maturity (absolute amounts)

Notional amount of derivatives by term to ma	turity (absolute	umountsy	As at Ostah	21 2015		
				per 31, 2015		
		Term to	maturity			
	Within	1 to	Over 5			Other than
(Millions of Canadian dollars)	1 year	5 years	years (1)	Total	Trading	Trading
Over-the-counter contracts						
Interest rate contracts						
Forward rate agreements	\$ 602,072	\$ 26,334	\$ -	\$ 628,406	\$ 628,406	\$ -
Swaps	1,717,989	3,946,377	2,482,659	8,147,025	7,922,567	224,458
Options purchased	106,908	99,994	34,649	241,551	241,551	_
Options written	107,213	108,237	44,268	259,718	259,718	_
Foreign exchange contracts						
Forward contracts	1,273,434	45,591	1,275	1,320,300	1,271,428	48,872
Cross currency swaps	7,404	24,711	31,010	63,125	59,423	3,702
Cross currency interest rate swaps	246,668	609,751	323,403	1,179,822	1,129,357	50,465
Options purchased	25,921	13,773	4,274	43,968	43,968	_
Options written	24,933	12,168	4,677	41,778	41,778	_
Credit derivatives (2)	1,250	9,759	3,947	14,956	14,286	670
Other contracts (3)	75,723	57,344	24,819	157,886	154,504	3,382
Exchange-traded contracts						
Interest rate contracts						
Futures – long positions	18,934	10,469	10	29,413	29,413	_
Futures – short positions	36,589	25,939	2	62,530	62,530	_
Options purchased	17,282	9,119	_	26,401	26,401	_
Options written	1,281	956	-	2,237	2,237	_
Foreign exchange contracts						
Futures – long positions	308	-	_	308	308	_
Futures – short positions	714	13	_	727	727	_
Other contracts (3)	170,464	43,345	1,197	215,006	215,006	-
	\$ 4,435,087	\$ 5,043,880	\$ 2,956,190	\$ 12,435,157	\$ 12,103,608	\$ 331,549

<sup>(2)</sup> After-tax losses of \$330 million were reclassified from Other components of equity to income during the year ended October 31, 2015 (October 31, 2014 – losses of \$28 million; October 31, 2013 – gains of \$30 million).

n.a. not applicable

# Note 8 Derivative financial instruments and hedging activities (continued)

			As at Octob	per 31, 2014		
		Term to	maturity			
	Within	1 to	Over 5			Other than
(Millions of Canadian dollars)	1 year	5 years	years (1)	Total	Trading	Trading
Over-the-counter contracts						
Interest rate contracts						
Forward rate agreements	\$ 324,707	\$ 47,227	\$ -	\$ 371,934	\$ 371,934	\$ -
Swaps	1,626,852	3,301,834	1,852,349	6,781,035	6,579,940	201,095
Options purchased	98,085	101,493	23,930	223,508	223,508	_
Options written	97,259	104,445	32,258	233,962	233,962	_
Foreign exchange contracts						
Forward contracts	1,019,102	30,832	1,094	1,051,028	1,018,520	32,508
Cross currency swaps	7,371	15,102	20,415	42,888	42,156	732
Cross currency interest rate swaps	148,340	424,982	218,011	791,333	763,764	27,569
Options purchased	27,159	12,665	4,058	43,882	43,882	_
Options written	28,287	12,220	4,475	44,982	44,982	_
Credit derivatives (2)	1,702	16,188	8,124	26,014	24,707	1,307
Other contracts (3)	62,652	58,982	20,685	142,319	140,168	2,151
Exchange-traded contracts						
Interest rate contracts						
Futures – long positions	14,429	16,614	47	31,090	31,090	_
Futures – short positions	52,345	19,373	1	71,719	71,719	_
Options purchased	21,303	5,229	_	26,532	26,532	_
Options written	4,322	_	_	4,322	4,322	_
Foreign exchange contracts						
Futures – long positions	960	_	_	960	960	_
Futures – short positions	1,167	_	_	1,167	1,167	_
Other contracts (3)	132,399	33,755	420	166,574	166,571	3
	\$ 3,668,441	\$ 4,200,941	\$ 2,185,867	\$ 10,055,249	\$ 9,789,884	\$ 265,365

<sup>(1)</sup> Includes contracts maturing in over 10 years with a notional value of \$876 billion (October 31, 2014 – \$668 billion). The related gross positive replacement cost is \$60 billion (October 31, 2014 – \$39 billion).

The following tables indicate the periods when the cash flows are expected to occur and when they are expected to affect profit or loss for cash flow hedges.

					As a	at October	31, 2	015			
(Millions of Canadian dollars)	Wit	hin 1 year	1 to	2 years	2 to	3 years	3 t	o 5 years	Ove	r 5 years	Total
Cash inflows from assets	\$	156	\$	189	\$	192	\$	243	\$	12	\$ 792
Cash outflows from liabilities		(1,004)		(282)		(730)		(3,556)		(151)	(5,723)
Net cash flows	\$	(848)	\$	(93)	\$	(538)	\$	(3,313)	\$	(139)	\$ (4,931)

					As a	t October	31, 20	14			
(Millions of Canadian dollars)	Within	ı 1 year	1 to	2 years	2 to	3 years	3 to	5 years	Ove	r 5 years	Total
Cash inflows from assets	\$	268	\$	287	\$	243	\$	325	\$	85	\$ 1,208
Cash outflows from liabilities		(540)		(446)		(384)		(269)		(87)	(1,726)
Net cash flows	\$	(272)	\$	(159)	\$	(141)	\$	56	\$	(2)	\$ (518)

<sup>(2)</sup> Credit derivatives include credit default swaps, total return swaps and credit default baskets. Credit derivatives with a notional value of \$0.7 billion (October 31, 2014 – \$1.3 billion) are economic hedges. Trading credit derivatives comprise protection purchased of \$8.9 billion (October 31, 2014 – \$13.3 billion) and protection sold of \$5.3 billion (October 31, 2014 – \$11.4 billion).

<sup>(3)</sup> Other contracts include precious metal, commodity, stable value and equity derivative contracts.

### Fair value of derivative instruments

				A	As at			
			31, 2015				ber 31, 2014	
		ir value for ar ended (1)	Year en	d fair value		e fair value year ended		nd fair value
(Millions of Canadian dollars)	Positive	Negative	Positive	Negative	Positiv	e Negat	ive Positive	Negative
Held or issued for trading purposes								
Interest rate contracts								
Forward rate agreements	\$ 340	\$ 303		\$ 291	\$ 25	- 1	06 \$ 347	
Swaps	136,398	130,623	135,901	129,829	78,88	,	,	91,386
Options purchased	4,155	-	3,330		3,67		- 4,123	-
Options written	_	5,380		4,573		- 4,5	09 –	5,101
	140,893	136,306	139,554	134,693	82,81	3 79,9	10 100,430	96,844
Foreign exchange contracts								
Forward contracts	16,505	16,294	11,599	11,477	8,41	6 8,7	41 12,155	11,752
Cross currency swaps	3,039	3,254	3,844	4,109	1,73	2 1,1	55 1,788	1,506
Cross currency interest rate swaps	21,445	27,584	19,931	26,385	10,43	3 14,2	61 16,034	19,165
Options purchased	3,026	-	2,337	-	1,64	5	- 2,621	_
Options written	_	2,486		1,898		- 1,3	49 –	2,222
	44,015	49,618	37,711	43,869	22,22	6 25,5	06 32,598	34,645
Credit derivatives (2)	130	200	94	153	22	5 2	81 254	301
Other contracts (3)	9,431	12,868	10,704	12,866	7,05	2 10,6	62 8,525	12,373
	194,469	198,992	188,063	191,581	112,31	6 116,3	59 141,807	144,163
Held or issued for other than trading purposes								
Interest rate contracts								
Swaps			2,923	1,585			2,098	626
-			2,923	1,585			2,098	626
Foreign exchange contracts				-,			_,,,,,	
Forward contracts			274	253			326	259
Cross currency swaps			274	506			J20 -	45
Cross currency interest rate swaps			3,107	2,080			885	754
eross currency interest rate swaps			3,401	2,839			1,211	1,058
Credit derivatives (2)				18				41
Other contracts (3)			69	69			112	112
			6,393	4,511			3,421	1,837
Total gross fair values before netting			194,456	196,092			145,228	146,000
Valuation adjustments determined on a pooled			194,430	190,092			145,226	140,000
basis			(1,303)	(272)			(758)	(36)
Impact of netting agreements that qualify			(-,,	(-, -,			(, , , ,	(5.5)
for balance sheet offset			(87,527)	(87,960)			(57,068)	(56,982)
			105,626	107,860			87,402	88,982
Impact of netting agreements that do not qualify							· · · · · ·	
for balance sheet offset (4)			(71,833)	(71,833)			(60,546)	(60,546)
			\$ 33,793				\$ 26,856	\$ 28,436

- (1) Average fair value amounts are calculated based on monthly balances.
- (2) Credit derivatives include credit default swaps, total return swaps and credit default baskets.
- (3) Other contracts include precious metal, commodity, stable value and equity derivative contracts.
- (4) Additional impact of offsetting credit exposures on contracts that do not qualify for balance sheet offset.

## Fair value of derivative instruments by term to maturity

-				As	at			
		Octobei	31, 2015			October	31, 2014	
	Less than	1 to	Over		Less than 1	1 to		
(Millions of Canadian dollars)	1 year	5 years	5 years	Total	year	5 years	Over 5 years	Total
Derivative assets Derivative liabilities	\$ 24,920 26,092	\$ 35,883 40,380	\$ 44,823 41,388	\$ 105,626 107,860	\$ 19,485 19,980	\$ 29,838 32,640	\$ 38,079 36,362	\$ 87,402 88,982

## Derivative-related credit risk

Credit risk from derivative transactions is generated by the potential for the counterparty to default on its contractual obligations when one or more transactions have a positive market value to us. Therefore, derivative-related credit risk is represented by the positive fair value of the instrument and is normally a small fraction of the contract's notional amount.

We subject our derivative transactions to the same credit approval, limit and monitoring standards that we use for managing other transactions that create credit exposure. This includes evaluating the creditworthiness of counterparties, and managing the size, diversification and maturity structure of the portfolio. Credit utilization for all products is compared with established limits on a continual basis and is subject to a standard exception reporting process. We use a single internal rating system for all credit risk exposure. In most cases, these internal ratings approximate the external risk ratings of public rating agencies.

Netting is a technique that can reduce credit exposure from derivatives and is generally facilitated through the use of master netting agreements. A master netting agreement provides for a single net settlement of all financial instruments covered by the agreement in the event of default. However, credit risk is reduced only to the extent that our financial obligations to the same counterparty can be set off against

# Note 8 Derivative financial instruments and hedging activities (continued)

obligations of the counterparty to us. We maximize the use of master netting agreements to reduce derivative-related credit exposure. Our overall exposure to credit risk that is reduced through master netting agreements may change substantially following the reporting date as the exposure is affected by each transaction subject to the agreement as well as by changes in underlying market rates. Measurement of our credit exposure arising out of derivative transactions is reduced to reflect the effects of netting in cases where the enforceability of that netting is supported by appropriate legal analysis as documented in our trading credit risk policies.

The use of collateral is another significant credit mitigation technique for managing derivative-related counterparty credit risk. Mark-to-market provisions in our agreements with some counterparties, typically in the form of a Credit Support Annex, provide us with the right to request that the counterparty pay down or collateralize the current market value of its derivatives positions when the value passes a specified threshold amount.

Replacement cost represents the total fair value of all outstanding contracts in a gain position after factoring in the master netting agreements. The credit equivalent amount is defined as the sum of the replacement cost plus an add-on amount for potential future credit exposure as defined by OSFI. The risk-weighted amount is determined by applying the standard OSFI defined measures of counterparty risk to the credit equivalent amount.

### Derivative-related credit risk

						A	As at					
		(	Octobe	er <b>31, 2015</b> (1	.)				Octobe	er 31, 2014 (1	.)	
(Millions of Canadian dollars)	Re	placement		Credit equivalent amount (2)		k-weighted uivalent (3)	Re	eplacement cost		Credit equivalent amount (2)		k-weighted uivalent (3)
Over-the-counter contracts Interest rate contracts												
Forward rate agreements	\$	182	\$	233	\$	50	\$	183	\$	276	\$	70
Swaps		14,747		27,688		5,197		12,455		22,308		4,660
Options purchased		340		700		446		355		665		386
Foreign exchange contracts												
Forward contracts		5,041		11,254		3,202		5,731		11,049		3,201
Swaps		7,686		9,809		3,878		3,190		6,576		2,516
Options purchased		322		547		276		225		443		201
Credit derivatives (4)		34		913		204		178		2,053		1,136
Other contracts (5)		2,499		7,539		4,320		1,780		6,670		3,996
Exchange traded contracts		4,245		12,048		241		3,530		10,358		207
	\$	35,096	\$	70,731	\$	17,814	\$	27,627	\$	60,398	\$	16,373

- (1) The amounts presented are net of master netting agreements in accordance with Basel III.
- 2) The total credit equivalent amount includes collateral applied of \$17.8 billion (October 31, 2014 \$11.4 billion).
- (3) The risk-weighted balances are calculated in accordance with Basel III.
- (4) Credit derivatives include credit default swaps, total return swaps and credit default baskets, and exclude credit derivatives issued for other-than trading purposes related to bought protection.
- (5) Other contracts include precious metal, commodity, stable value, and equity derivatives contracts.

Replacement cost of derivative instruments by risk rating and by counterparty type

		·			As at October 3:	1, 20	15				
		Risk rat	ing (1)				Co	unte	erparty type (	(2)	
				BB or					OECD		
(Millions of Canadian dollars)	AAA, AA	A	BBB	lower	Total		Banks	g	overnments	Other	Total
Gross positive replacement cost Impact of master netting	\$ 30,824	\$ 136,843	\$ 16,191	\$ 10,598	\$ 194,456	\$	56,631	\$	16,374	\$ 121,451	\$ 194,456
agreements	22,751	124,603	9,260	2,746	159,360		45,401		10,971	102,988	159,360
Replacement cost (after netting agreements)	\$ 8,073	\$ 12,240	\$ 6,931	\$ 7,852	\$ 35,096	\$	11,230	\$	5,403	\$ 18,463	\$ 35,096

					As a	it October 31	1, 20	14					
		Risk rat	ing (1)		_			Co	ounte	erparty type (	2)		
				BB or						OECD			
(Millions of Canadian dollars)	AAA, AA	A	BBB	lower		Total		Banks	g	overnments		Other	Total
Gross positive replacement cost Impact of master netting	\$ 25,765	\$ 98,566	\$ 13,995	\$ 6,915	\$	145,241	\$	52,986	\$	12,427	\$	79,828	\$ 145,241
agreements	19,279	88,911	8,154	1,270		117,614		44,372		7,743		65,499	117,614
Replacement cost (after netting agreements)	\$ 6,486	\$ 9,655	\$ 5,841	\$ 5,645	\$	27,672	\$	8,614	\$	4,684	\$	14,329	\$ 27,627

- (1) Our internal risk ratings for major counterparty types approximate those of public ratings agencies. Ratings of AAA, AA, A and BBB represent investment grade ratings and ratings of BB or lower represent non-investment grade ratings.
- Counterparty type is defined in accordance with the capital adequacy requirements of OSFI.

# Note 9 Premises and equipment

			C	Computer		urniture, fixtures and other		Leasehold	Work in		
(Millions of Canadian dollars)	Land	Buildings	ec	uipment	ec	uipment	im	provements	process		Total
Cost											
Balance at October 31, 2014	\$ 137	\$ 1,347	\$	1,278	\$	1,248	\$	2,192	\$ 208	\$ 6	6,410
Additions (1)	-	4		195		53		82	344		678
Transfers from work in process	-	11		52		61		212	(336)		_
Disposals	(25)	(95)		(101)		(108)		(98)	-		(427)
Foreign exchange translation	7	18		54		30		69	4		182
Other	4	9		30		8		7	(52)		6
Balance at October 31, 2015	\$ 123	\$ 1,294	\$	1,508	\$	1,292	\$	2,464	\$ 168	\$ 6	6,849
Accumulated depreciation											
Balance at October 31, 2014	\$ _	\$ 499	\$	925	\$	839	\$	1,463	\$ -	\$ 3	3,726
Depreciation	-	44		197		103		183	-		527
Disposals	-	(8)		(98)		(96)		(64)	-		(266)
Foreign exchange translation	-	6		42		21		42	-		111
Other	-	(7)		4		8		18	-		23
Balance at October 31, 2015	\$ -	\$ 534	\$	1,070	\$	875	\$	1,642	\$ _	\$ 4	4,121
Net carrying amount at October 31, 2015	\$ 123	\$ 760	\$	438	\$	417	\$	822	\$ 168	\$ 2	2,728

			(	Computer		fixtures and other		Leasehold	Work in	
(Millions of Canadian dollars)	Land	Buildings		quipment	ec	quipment	im	provements	process	Total
Cost										
Balance at October 31, 2013	\$ 134	\$ 1,358	\$	1,516	\$	1,434	\$	2,040	\$ 113	\$ 6,595
Additions (1)	_	14		108		74		54	279	529
Transfers from work in process	1	17		43		34		90	(185)	_
Disposals	(2)	(1)		(412)		(303)		(67)	(1)	(786)
Foreign exchange translation	2	8		27		14		34	2	87
Other	2	(49)		(4)		(5)		41	_	(15)
Balance at October 31, 2014	\$ 137	\$ 1,347	\$	1,278	\$	1,248	\$	2,192	\$ 208	\$ 6,410
Accumulated depreciation										
Balance at October 31, 2013	\$ _	\$ 499	\$	1,155	\$	1,015	\$	1,290	\$ _	\$ 3,959
Depreciation	_	50		181		101		167	_	499
Disposals	_	(1)		(412)		(282)		(61)	_	(756)
Foreign exchange translation	_	3		21		9		20	_	53
Other	_	(52)		(20)		(4)		47	_	(29)
Balance at October 31, 2014	\$ _	\$ 499	\$	925	\$	839	\$	1,463	\$ _	\$ 3,726
Net carrying amount at October 31, 2014	\$ 137	\$ 848	\$	353	\$	409	\$	729	\$ 208	\$ 2,684

<sup>(1)</sup> At October 31, 2015, we had total contractual commitments of \$157 million to acquire premises and equipment (October 31, 2014 – \$216 million; October 31, 2013 – \$122 million).

# Note 10 Goodwill and other intangible assets

### Goodwill

The following table presents changes in the carrying amount of goodwill by CGU for the years ended October 31, 2015 and 2014.

			Canadi	ın				Int	ernational			lı	nvestor &		
	Canadian	Caribbean	Wea	th (	Global Asset	U.	S. Wealth		Wealth				Treasury	Capital	
(Millions of Canadian dollars)	Banking	Banking	Manageme	nt N	Management	Mai	nagement	Ma	nagement	Ins	urance		Services	Markets	Total
At October 31, 2013	\$ 2,527	\$ 1,504	\$ 54	8 \$	1,937	\$	539	\$	132	\$	118	\$	149	\$ 878	\$ 8,332
Dispositions	_	(51)		_	_		_		_		_		_	_	(51)
Currency translations	_	140	1	0	105		43		9		_		_	59	366
At October 31, 2014	\$ 2,527	\$ 1,593	\$ 55	8 \$	2,042	\$	582	\$	141	\$	118	\$	149	\$ 937	\$ 8,647
Dispositions	_	(23)		_	_		_		(15)		_		_	_	(38)
Currency translations	_	250	2	1	177		91		16		-		_	125	680
At October 31, 2015	\$ 2,527	\$ 1,820	\$ 57	9 \$	2,219	\$	673	\$	142	\$	118	\$	149	\$ 1,062	\$ 9,289

We perform our annual impairment test by comparing the carrying amount of each CGU to its recoverable amount. The recoverable amount of a CGU is represented by its value in use, except in circumstances where the carrying amount of a CGU exceeds its value in use. In such cases, we determine the CGU's fair value less costs of disposal and its recoverable amount is the greater of its value in use and fair value less costs of disposal. Our annual impairment test is performed as at August 1.

In our 2015 and 2014 annual impairment tests, the recoverable amounts of our Caribbean Banking and International Wealth Management CGUs were based on fair value less costs of disposal. The recoverable amounts of all other CGUs tested were based on value in use.

### Value in use

We calculate value in use using a five-year discounted cash flow method. Future cash flows are based on financial plans agreed by management for a five-year period, estimated based on forecast results, business initiatives, capital required to support future cash flows and returns to shareholders. Key drivers of future cash flows include net interest margins and average interest-earning assets. The values assigned to these drivers over the forecast period are based on past experience, external and internal economic forecasts, and management's expectations of the impact of economic conditions on our financial results. Beyond the initial five-year period, cash flows are assumed to increase at a constant rate using a nominal long-term growth rate (terminal growth rate). Terminal growth rates are based on the current market assessment of gross domestic product and inflation for the countries within which the CGU operates. The discount rates used to determine the present value of each CGU's projected future cash flows are based on the bank-wide cost of capital, adjusted for the risks to which each CGU is exposed. CGU-specific risks include: country risk, business/operational risk, geographic risk (including political risk, devaluation risk, and government regulation), currency risk, and price risk (including product pricing risk and inflation).

The estimation of value in use involves significant judgment in the determination of inputs to the discounted cash flow model and is most sensitive to changes in future cash flows, discount rates and terminal growth rates applied to cash flows beyond the forecast period. These key inputs and assumptions used to determine the recoverable amount of each CGU using value in use were tested for sensitivity by applying a reasonably possible change to those assumptions. The post-tax discount rates were increased by 1%, terminal growth rates were decreased by 1%, and future cash flows were reduced by 10%. As at August 1, 2015, no change in an individual key input or assumption, as described, would result in a CGU's carrying amount exceeding its recoverable amount based on value in use.

The terminal growth rates and pre-tax discount rates used in our discounted cash flow models are summarized below.

		As	at	
	August	1, 2015	1, 2014	
	Discount rate (1)	Terminal growth rate	Discount rate (1)	Terminal growth rate
Group of cash generating units				
Canadian Banking	10.6%	3.0%	10.6%	3.0%
Caribbean Banking	13.2	4.3	13.0	4.2
Canadian Wealth Management	11.9	3.0	11.9	3.0
Global Asset Management	11.7	3.0	11.6	3.0
U.S. Wealth Management	16.3	3.0	15.7	3.0
International Wealth Management	11.9	3.0	10.3	3.0
Insurance	11.2	3.0	10.1	3.0
Investor & Treasury Services	12.4	3.0	12.8	3.0
Capital Markets	15.7	3.0	15.9	3.0

<sup>(1)</sup> Pre-tax discount rates are determined implicitly based on post-tax discount rates.

## Fair value less costs of disposal – Caribbean Banking

For our Caribbean Banking CGU, we calculated fair value less costs of disposal using a discounted cash flow method that projects future cash flows over a 5-year period. Cash flows are based on management forecasts, adjusted to approximate the considerations of a prospective third-party buyer. Cash flows beyond the initial 5-year period are assumed to increase at a constant rate using a nominal long-term growth rate. Future cash flows, terminal growth rates, and discount rates are based on the same factors noted above. This fair value measurement is categorized as level 3 in the fair value hierarchy as certain significant inputs are not observable.

The estimation of fair value less costs of disposal involves significant judgment in the determination of inputs to the discounted cash flow model and is most sensitive to changes in future cash flows, discount rates and terminal growth rates applied to cash flows beyond the forecast period. These key inputs and assumptions were tested for sensitivity by applying a reasonably possible change to those assumptions. The post-tax discount rates were increased by 1%, terminal growth rates were decreased by 1%, and future cash flows were reduced by 10%. As at August 1, 2015, no reasonably possible change in an individual key input or assumption, as described, would result in the CGU's carrying amount exceeding its recoverable amount based on fair value less costs of disposal.

### Fair value less costs of disposal – International Wealth Management

For our International Wealth Management CGU, we calculated fair value less costs of disposal using a multiples-based approach. Each business within the CGU was valued using either a Price-to-assets-under-administration (P/AUA) or Price-to-revenue (P/Rev) multiple, as appropriate, to reflect the considerations of a prospective third-party buyer. In 2015 and 2014, we applied a P/AUA multiple of 2.5% to AUA as at August 1 and a P/Rev multiple of 2.5x to revenue for the 12 months preceding the testing date. These multiples represent our best estimate from a range of reasonably possible inputs based on precedent transactions for comparable businesses. This fair value measurement is categorized as level 3 in the fair value hierarchy as certain significant inputs are not observable.

The estimation of fair value less costs of disposal involves significant judgment in the determination of the appropriate valuation approach and inputs and is most sensitive to changes in the P/AUA and P/Rev multiples. These key inputs were tested for sensitivity by reducing each multiple to the low end of the range of reasonably possible inputs considered. As at August 1, 2015, no reasonably possible change in an individual key input or assumption, as described, would result in the CGU's carrying amount exceeding its recoverable amount based on fair value less costs of disposal.

## Other intangible assets

The following table presents the carrying amount of our other intangible assets.

						As at Oct	ober	31, 2015				
(Millions of Canadian dollars)	ge	ternally nerated oftware	so	Other oftware	inta	Core deposit angibles	re	Customer list and lationships		rocess ftware		Total
Gross carrying amount	<u>_</u>	2 (02	_	4.404		4.60	<u>,</u>	4 544	ć		,	
Balance at October 31, 2014 Additions	\$	3,402 50	\$	1,186	\$	168	\$	1,511	\$	487 615	\$	6,754
Transfers		503		75 19		Ξ				(522)		740
Dispositions		(98)		(132)		_		(30)		(322)		(260)
Impairment losses		_		_		_		(22)		_		(22)
Currency translations		84		49		26		79		17		255
Other changes		(12)		(4)		-		_		(17)		(33)
Balance at October 31, 2015	\$	3,929	\$	1,193	\$	194	\$	1,538	\$	580	\$	7,434
Accumulated amortization Balance at October 31, 2014 Amortization charge for the year Dispositions Impairment losses Currency translations Other changes	\$	(2,293) (494) 97 (3) (60) 3	\$	(888) (81) 125 - (30) (19)	\$	(151) (18) - - (25)	\$	(647) (119) 9 18 (41) (3)	\$	-	\$	(3,979) (712) 231 15 (156) (19)
Balance at October 31, 2015	\$	(2,750)	Ś	(893)	Ś	(194)	Ś	(783)	Ś		Ś	(4,620)
Net balance, at October 31, 2015	\$	1,179	\$	300	\$	-	\$	755	\$	580	\$	2,814

# Note 10 Goodwill and other intangible assets (continued)

					Α	s at Octo	ber 3	31, 2014			
	ge	nternally nerated		Other		Core deposit		Customer list and		rocess	
(Millions of Canadian dollars)		oftware	S	oftware	ınta	ngibles	re	lationships	S	oftware	Total_
Gross carrying amount											
Balance at October 31, 2013	\$	2,554	\$	1,128	\$	157	\$	1,509	\$	711	\$ 6,059
Additions		48		57		_		_		545	650
Transfers		750		22		_		_		(772)	_
Dispositions		(4)		(2)		(3)		_		_	(9)
Impairment losses		_		_		_		(8)		_	(8)
Currency translations		32		15		14		48		8	117
Other changes		22		(34)		_		(38)		(5)	(55)
Balance at October 31, 2014	\$	3,402	\$	1,186	\$	168	\$	1,511	\$	487	\$ 6,754
Accumulated amortization											
Balance at October 31, 2013	\$	(1,815)	\$	(811)	\$	(117)	\$	(539)	\$	_	\$(3,282)
Amortization charge for the year		(460)		(60)		(22)		(124)		_	(666)
Dispositions		4		1		-		_		_	5
Impairment losses		_		_		_		_		_	_
Currency translations		(22)		(13)		(12)		(22)		_	(69)
Other changes		_		(5)		_		38		_	33
Balance at October 31, 2014	\$	(2,293)	\$	(888)	\$	(151)	\$	(647)	\$	_	\$(3,979)
Net balance, at October 31, 2014	\$	1,109	\$	298	\$	17	\$	864	\$	487	\$ 2,775

## Note 11 Significant acquisition and dispositions

## Acquisition

### Wealth Management

On January 22, 2015, we announced a definitive agreement to acquire City National Corporation (City National), the holding company for City National Bank. City National Bank provides banking, investment and trust services throughout the United States and comprises substantially all of the business of City National.

During the fourth quarter, we received formal regulatory approval for the acquisition, which we completed on November 2, 2015. The results of the acquired business will be consolidated from the date of close. Refer to Note 36 for further details on the close of this transaction.

## **Dispositions**

# Personal & Commercial Banking

On July 31, 2015, we completed the sale of RBC Royal Bank (Suriname) N.V., announced on April 1, 2015. As a result of the transaction, we recorded a total loss on disposal of \$19 million (before and after-tax), consisting of a loss of \$23 million in the second quarter included in Non-interest expense – Other, and a gain of \$4 million in the third quarter primarily relating to foreign currency translation gains reclassified from Other components of equity.

On June 27, 2014, we completed the sale of RBC Royal Bank (Jamaica) Limited and RBTT Securities Jamaica Limited to Sagicor Group Jamaica Limited, as announced on January 29, 2014. As a result of the transaction, we recorded a total loss on disposal of \$100 million (before and after-tax), including a loss of \$60 million in the first quarter and \$40 million primarily relating to foreign currency translation losses reclassified from Other components of equity in the third quarter of 2014. The loss on disposal has been included in Non-Interest expense – Other.

### Wealth Management

On August 28, 2015, we completed the sale of Royal Bank of Canada (Suisse) SA, announced on July 14, 2015. The transaction did not have a significant impact on our Consolidated Statements of Income.

# Note 12 Joint ventures and associated companies

The following table summarizes the carrying value of our interests in joint ventures and associated companies accounted for under the equity method as well as our share of the income of those entities.

			Joint	ventures				Ass	ociate	ed compa	nies	
					As a	at and for th	e yea	rended				
	(	October 31	Oct	ober 31	Oct	ober 31	Oct	ober 31	Oct	ober 31	Oct	ober 31
(Millions of Canadian dollars)		2015		2014		2013		2015		2014		2013
Carrying amount	\$	223	\$	180	\$	135	\$	137	\$	115	\$	112
Share of:												
Net income		119		131		133		30		31		26
Other comprehensive income		8		5		5		2		_		
	Ş	127	\$	136	\$	138	\$	32	\$	31	\$	26

We do not have any joint ventures or associated companies that are individually material to our financial results.

During the year ended October 31, 2015, we recognized an impairment loss of \$3 million with respect of our interests in associated companies (October 31, 2014 – \$nil; October 31, 2013 – \$20 million) and no gains on sales of associated companies (October 31, 2014 – \$62 million; October 31, 2013 – \$nil).

### Note 13 Other assets

	A	s at
	October 31	October 31
(Millions of Canadian dollars)	2015	2014
Cash collateral and margin deposits	\$ 23,018	\$ 12,481
Accounts receivable and prepaids	2,843	3,773
Receivable from brokers, dealers and clients	2,608	2,354
Insurance-related assets		
Collateral loans	1,176	1,121
Policy loans	106	113
Reinsurance assets	683	512
Other	576	400
Deferred income tax asset	2,072	2,382
Accrued interest receivable	1,757	1,554
Taxes receivable	2,343	1,620
Precious metals	106	223
Other	3,979	4,162
	\$ 41,267	\$ 30,695

## Note 14 Deposits

The following table details our deposit liabilities.

				А	s at			
		October	31, 2015			October	31, 2014	
(Millions of Canadian dollars)	Demand (1)	Notice (2)	Term (3)	Total	Demand (1)	Notice (2)	Term (3)	Total
Personal	\$ 128,101	\$19,758	\$ 72,707	\$ 220,566	\$ 120,444	\$17,793	\$ 70,980	\$ 209,217
Business and government	175,931	6,854	272,793	455,578	162,988	3,038	220,634	386,660
Bank	7,711	23	13,349	21,083	5,771	11	12,441	18,223
	\$ 311,743	\$ 26,635	\$ 358,849	\$ 697,227	\$ 289,203	\$20,842	\$ 304,055	\$614,100
Non-interest-bearing (4)								
Canada (5)	\$ 70,286	\$ 3,754	\$ -	\$ 74,040	\$ 62,468	\$ 3,478	\$ -	\$ 65,946
United States	1,158	31	-	1,189	1,777	15	_	1,792
Europe (6)	1,172	_	-	1,172	3,314	1	_	3,315
Other International	6,706	6	-	6,712	5,057	279	_	5,336
Interest-bearing (4)								
Canada (5)	192,736	13,529	269,395	475,660	178,478	10,895	241,902	431,275
United States	4,177	4,966	67,710	76,853	3,497	2,144	45,359	51,000
Europe (6)	31,554	606	12,270	44,430	31,118	418	9,282	40,818
Other International	3,954	3,743	9,474	17,171	3,494	3,612	7,512	14,618
	\$ 311,743	\$ 26,635	\$ 358,849	\$ 697,227	\$ 289,203	\$20,842	\$ 304,055	\$614,100

- (1) Deposits payable on demand include all deposits for which we do not have the right to notice of withdrawal. These deposits include both savings and chequing accounts.
- (2) Deposits payable after notice include all deposits for which we can legally require notice of withdrawal. These deposits are primarily savings accounts.
- (3) Term deposits include deposits payable on a fixed date. These deposits include term deposits, guaranteed investment certificates and similar instruments. As at October 31, 2015, the balance of term deposits also includes senior deposit notes we have issued to provide long-term funding of \$191 billion (October 31, 2014 \$150 billion).
- (4) The geographical splits of the deposits are based on the point of origin of the deposits and where the revenue is recognized. As at October 31, 2015, deposits denominated in U.S. dollars, Sterling, Euro and other foreign currencies were \$235 billion, \$13 billion, \$32 billion and \$28 billion, respectively (October 31, 2014 \$183 billion, \$11 billion, \$23 billion and \$22 billion).
- (5) Certain amounts have been revised from those previously reported.
- (6) Europe includes the United Kingdom, Luxembourg and the Channel Islands.

# Note 14 Deposits (continued)

The following table presents the contractual maturities of our term deposit liabilities.

		As	at	
	Oct	ober 31	Oct	tober 31
(Millions of Canadian dollars)		2015		2014
Within 1 year:				
less than 3 months	\$	78,735	\$	57,840
3 to 6 months		49,900		32,880
6 to 12 months		61,096		50,300
1 to 2 years		43,674		54,354
2 to 3 years		39,809		31,559
3 to 4 years		26,792		28,946
4 to 5 years		30,184		24,673
Over 5 years		28,659		23,503
	\$ 3	358,849	\$ 3	304,055
Aggregate amount of term deposits in denominations of one hundred thousand dollars or more	\$ 3	331,000	\$ 2	270,000

The following table presents the average deposit balances and average rates of interest.

	For the year ended											
	October 3	1, 2015	October 3	1, 2014	October 3	1, 2013						
	Average Average		Average	Average	Average	Average						
(Millions of Canadian dollars, except for percentage amounts)	balances	rates	balances	rates	balances	rates						
Canada	\$ 526,544	0.98%	\$ 477,316	1.13%	\$ 435,842	1.20%						
United States	70,100	0.31	52,058	0.30	44,512	0.38						
Europe (1)	48,173	0.28	43,429	0.21	38,791	0.27						
Other International	22,630	0.95	20,299	1.03	18,571	0.95						
	\$ 667,447	0.86%	\$ 593,102	0.99%	\$ 537,716	1.06%						

<sup>(1)</sup> Europe includes the United Kingdom, Luxembourg and the Channel Islands.

## Note 15 Insurance

### Risk management

Insurance risk is the risk of fluctuations in the timing, frequency or severity of insured events, relative to our expectations at the time of underwriting. We do not have a high degree of concentration risk due to our geographic diversity and business mix. Concentration risk is not a major concern for the life and health insurance business as it does not have a material level of regional specific characteristics like those exhibited in the property and casualty insurance business. Exposure to concentrations of insurance risks for the property and casualty business is primarily mitigated through prudent underwriting practices and diversification by product offerings and geographical areas. Reinsurance is also used for all insurance businesses to lower our risk profile and limit the liability on a single claim. We manage underwriting and pricing risk through the use of underwriting guidelines which detail the class, nature and type of business that may be accepted, pricing policies by product line and centralized control of policy wordings. The risk that claims are handled or paid inappropriately is mitigated using a range of IT system controls and manual processes conducted by experienced staff. These, together with a range of detailed policies and procedures, ensure that all claims are handled in a timely, appropriate and accurate manner.

### Reinsurance

In the ordinary course of business, our insurance operations reinsure risks to other insurance and reinsurance companies in order to lower our risk profile, limit loss exposure to large risks, and provide additional capacity for future growth. These ceding reinsurance arrangements do not relieve our insurance subsidiaries from their direct obligations to the insureds. We evaluate the financial condition of the reinsurers and monitor our concentrations of credit risks to minimize our exposure to losses from reinsurer insolvency. Reinsurance amounts (ceded premiums) included in Non-interest income are shown in the table below.

### Net premiums and claims

	For the year ended									
	Oc	tober 31	Oc	tober 31	Oc	tober 31				
(Millions of Canadian dollars)		2015		2014		2013				
Gross premiums	\$	4,721	\$	4,962	\$	4,785				
Premiums ceded to reinsurers		(1,214)		(1,220)		(1,111)				
Net premiums	\$	3,507	\$	3,742	\$	3,674				
Gross claims and benefits	\$	3,237	\$	3,692	\$	2,768				
Reinsurers' share of claims and benefits		(496)		(498)		(442)				
Net claims	\$	2,741	\$	3,194	\$	2,326				

## Insurance claims and policy benefit liabilities

All actuarial assumptions are set in conjunction with Canadian Institute of Actuaries Standards of Practice and OSFI requirements. The assumptions that have the greatest effect on the measurement of insurance liabilities, the processes used to determine them and the assumptions used as at October 31, 2015 are as follows:

### Life insurance

Mortality and morbidity – Mortality estimates are based on standard industry insured mortality tables, adjusted where appropriate to reflect our own experience. Morbidity assumptions are made with respect to the rates of claim incidence and claim termination for health insurance policies and are based on a combination of industry and our own experience.

Future investment yield — Assumptions are based on the current yield rate, a reinvestment assumption and an allowance for future credit losses for each line of business, and are developed using interest rate scenario testing, including prescribed scenarios for determination of minimum liabilities as set out in the actuarial standards.

Policyholder behaviour — Under certain policies, the policyholder has a contractual right to change benefits and premiums, as well as convert policies to permanent forms of insurance. All policyholders have the right to terminate their policies through lapse. Lapses represent the termination of policies due to non-payment of premiums. Lapse assumptions are primarily based on our recent experience adjusted for emerging industry experience where applicable.

# Non-life insurance

Assumptions related to unpaid claims concern the patterns of development of claims from inception to ultimate settlement. The reserving assumptions, based on historical paid/incurred development patterns adjusted for changes in products, claims processes and legislative trends, result in a collective loss ratio when compared with earned premium.

The portfolio assumptions that have the greatest effect on the net liabilities included in our Consolidated Balance Sheets are listed below:

## Significant insurance assumptions

	As	at
	October 31 2015	October 31 2014
Life Insurance		
Canadian Insurance		
Mortality rates (1)	0.12%	0.12%
Morbidity rates (2)	1.69	1.82
Reinvestment yield (3)	3.45	3.15
Lapse rates (4)	0.50	0.50
International Insurance		
Mortality rates (1)	0.46	0.43
Reinvestment yield (3)	2.75	2.19
Non-life Insurance		
Expected loss ratio (5)	60.47	60.16

- (1) Average annual death rate for the largest portfolio of insured policies.
- (2) Average net settlement rate for the individual and group disability insurance portfolio.
- (3) Ultimate reinvestment rate of the insurance operations.
- (4) Ultimate policy termination rate (lapse rate) for the largest permanent life insurance portfolio that relies on higher termination rate to maintain its profitability (lapse-supported policies).
- Ratio of incurred claim losses and claim expenses to net premiums of the property and casualty business, measuring the profitability or loss experience on our total book of business.

The following table summarizes our gross and reinsurers' share of insurance liabilities at the end of the year.

# Insurance claims and policy benefit liabilities

	 As at										
	Oct	ober	31, 201	15		0	ctobe	er 31, 20	)14		
(Millions of Canadian dollars)	Gross	(	Ceded	Ne	t	Gross		Ceded		Net	
Life insurance policyholder liabilities Life, health and annuity Investment contracts (1)	\$ 8,084 10	\$	519	\$ 7,56 1		\$ 7,555 5	\$	390 –	\$	7,165 5	
(-)	\$ 8,094	\$	519	\$ 7,57	;	\$ 7,560	\$	390	\$	7,170	
Non-life insurance policyholder liabilities Unearned premium provision (1) Unpaid claims provision	\$ 450 1,026	\$	- 38	\$ 45 98		\$ 419 1,010	\$	- 29	\$	419 981	
	\$ 1,476	\$	38	\$ 1,43	3	\$ 1,429	\$	29	\$	1,400	
	\$ 9,570	\$	557	\$ 9,01	3	\$ 8,989	\$	419	\$	8,570	

<sup>(1)</sup> Insurance claims and policy benefit liabilities include investment contracts and unearned premium provision, both of which are reported in Other liabilities on the Consolidated Balance Sheets.

Reconciliation of life insurance policyholder liabilities

	Oct	ober	31, 201	15	October 31, 2014						
(Millions of Canadian dollars)	Gross		Ceded	Net	Gross		Ceded	Net			
Balances, beginning of the year	\$ 7,560	\$	390	\$ 7,170	\$ 7,030	\$	300	\$ 6,730			
New and in-force policies	598		129	469	621		90	531			
Changes in assumption and methodology	(69)		-	(69)	(95)		_	(95)			
Net change in investment contracts	5		-	5	4		_	4			
Balances, end of the year	\$ 8,094	\$	519	\$ 7,575	\$ 7,560	\$	390	\$ 7,170			

Reconciliation of non-life insurance policyholder liabilities

	Oct	obe	r 31, 201	5	October 31, 2014					
(Millions of Canadian dollars)	Gross		Ceded	Net	Gross	(	Ceded		Net	
Balances, beginning of the year	\$ 1,429	\$	29	\$ 1,400	\$ 1,415	\$	21	\$	1,394	
Changes in unearned premiums provision										
Written premiums	937		39	898	942		91		851	
Less: Net premiums earned	(906)		(39)	(867)	(933)		(91)		(842)	
Changes in unpaid claims provision and adjustment expenses										
Incurred claims	614		27	587	595		38		557	
Less: Claims paid	(598)		(18)	(580)	(590)		(30)		(560)	
Balances, end of the year	\$ 1,476	\$	38	\$ 1,438	\$ 1,429	\$	29	\$	1,400	

The net increase in Insurance claims and policy benefit liabilities over the prior year was comprised of the net increase in life and health, reinsurance and property and casualty liabilities attributable to business growth and market movements on assets backing life and health liabilities. During the year, we reviewed all key actuarial methods and assumptions which are used in determining the policy benefit liabilities resulting in a \$67 million net decrease to insurance liabilities comprised of: (i) a decrease of \$70 million for assumption updates due to net favourable interest rate and equity market changes; (ii) a decrease of \$22 million due to liability impacts of significant business projects; (iii) a decrease of \$12 million due to valuation system and data changes; and (iv) an increase of \$37 million arising from insurance risk related assumption updates largely due to mortality, morbidity, maintenance, property and casualty margin for adverse deviation and expense assumptions. Changes in Insurance claims and policy benefit liabilities are included in Insurance policyholder benefits, claims and acquisition expenses in our Consolidated Statements of Income in the period in which the estimates changed.

## Sensitivity analysis

The following table presents the sensitivity of the level of insurance policyholder liabilities disclosed in this note to reasonably possible changes in the actuarial assumptions used to calculate them. The percentage change in variable is applied to a range of existing actuarial modelling assumptions to derive the possible impact on net income. The disclosure is not intended to explain the impact of a percentage change in the insurance assets and liabilities disclosed above. The analyses are performed where a single assumption is changed while holding other assumptions constant, which is unlikely to occur in practice.

## Sensitivity

	Net income impact for year e								
	Change in	October 31	October 31						
(Millions of Canadian dollars, except for percentage amounts)	variable	2015	2014						
Increase in market interest rates (1)	1%	\$ -	\$ 1						
Decrease in market interest rates (1)	1	14	(3)						
Increase in equity market values	10	3	6						
Decrease in equity market values	10	(2)	(3)						
Increase in maintenance expenses	5	(28)	(25)						
Life Insurance									
Adverse change in annuitant mortality rates	2	(117)	(72)						
Adverse change in assurance mortality rates	2	(48)	(47)						
Adverse change in morbidity rates	5	(156)	(156)						
Adverse change in lapse rates	10	(206)	(192)						
Non-life Insurance									
Increase in expected loss ratio	5	(9)	(10)						

<sup>(1)</sup> Sensitivities for market interest rates have been calculated by increasing or decreasing 100 basis points at all points on the yield curve, with changes persisting for one year.

# Note 16 Segregated funds

We offer certain individual variable insurance contracts that allow policyholders to invest in segregated funds. The investment returns on these funds are passed directly to the policyholders. Amounts invested are at the policyholders' risk, except where the policyholders have selected options providing maturity and death benefit guarantees. A liability for the guarantees is recorded in Insurance claims and policy benefit liabilities.

Segregated funds net assets are recorded at fair value. All of our segregated funds net assets are categorized as Level 1 in the fair value hierarchy. The fair value of the segregated funds liabilities is equal to the fair value of the segregated funds net assets. Segregated funds net assets and segregated funds liabilities are presented on separate lines on the Consolidated Balance Sheets. The following tables present the composition of net assets and the changes in net assets for the year.

### Segregated funds net assets

	As	at
	October 31	October 31
(Millions of Canadian dollars)	2015	2014
Cash	\$ -	\$ 1
Investment in mutual funds	832	675
Other liabilities, net	(2)	(1)
	\$ 830	\$ 675

### Changes in net assets

	For the ye	ar ended		
	October 31	October 31		
(Millions of Canadian dollars)	2015	2014		
Net assets, beginning of year	\$ 675	\$ 513		
Additions (deductions):				
Deposits from policyholders	321	239		
Net realized and unrealized gains	2	52		
Interest and dividend	26	19		
Payment to policyholders	(173)	(132)		
Management and administrative fees	(21)	(16)		
Net assets, end of year	\$ 830	\$ 675		

### Note 17 Employee benefits - Pension and other post-employment benefits

### Plan characteristics

We sponsor a number of programs that provide pension and post-employment benefits to eligible employees. The pension plans are administered by separate trustees that are legally segregated from the Bank. The majority of beneficiaries of the pension plans are located in Canada and other beneficiaries of the pension plans are primarily located in the United States, the United Kingdom and the Caribbean. The pension arrangements including investment, plan benefits and funding decisions are governed by local pension committees, trustees (U.K.), or management. Significant plan changes require the approval of the Board of Directors.

Our defined benefit pension plans provide pension benefits based on years of service, contributions and average earnings at retirement. Our principal defined benefit pension plans are closed to new members. New employees are generally eligible to join defined contribution pension plans. The specific features of these plans vary by location. We also provide supplemental non-registered (non-qualified) pension plans for certain executives and senior management that are typically unfunded or partially funded.

Our defined contribution pension plans provide pension benefits based on accumulated employee and Bank contributions. The Bank contributions are based on a percentage of an employee's annual earnings and a portion of the Bank contribution is dependent on the amount being contributed by the employee and their years of service.

Our primary other post-employment benefit plans provide health, dental, disability and life insurance coverage and cover a number of current and retired employees who are mainly located in Canada. These plans are unfunded unless required by legislation.

We measure our benefit obligations and pension assets as at October 31 each year. All plans are valued using the projected unit-credit method. We fund our registered defined benefit pension plans in accordance with actuarially determined amounts required to satisfy employee benefit obligations under current pension regulations. For our primary pension plan, the most recent funding actuarial valuation was completed on January 1, 2015, and the next valuation will be completed on January 1, 2016.

For the year ended October 31, 2015, total Bank contributions to our pension plans (defined benefit and defined contribution plans) and other post-employment benefit plans were \$391 million and \$56 million (October 31, 2014 – \$537 million and \$63 million), respectively. For 2016, total contributions to our pension plans and other post-employment benefit plans are expected to be \$411 million and \$62 million, respectively.

### **Risks**

By their design, the defined benefit pension and other post-employment plans expose the Bank to various risks such as investment performance, reductions in discount rates used to value the obligations, increased longevity of plan members, future inflation levels impacting future salary increases as well as future increases in healthcare costs. By closing membership in our principal defined benefit pension and other post-employment plans and migrating to defined contribution plans, the volatility associated with the aforementioned risks will reduce over time.

### Note 17 Employee benefits - Pension and other post-employment benefits (continued)

The following table presents the financial position related to all of our material pension and other post-employment benefit plans worldwide, including executive retirement arrangements.

			А	s at				
	October 31	, 201	.5	October 31, 2014				
(Millions of Canadian dollars)	Other post- Defined benefit employment pension plans benefit plans			Defined benefit pension plans			Other post- ployment pefit plans	
Canada Fair value of plan assets Present value of defined benefit obligation	\$ 10,847 10,840	\$	11 1,569	\$	10,419 10,767	\$	4 1,754	
Net surplus (deficit)	\$ 7	\$	(1,558)	\$	(348)	\$	(1,750)	
International Fair value of plan assets Present value of defined benefit obligation	\$ 1,049 1,134	\$	- 88	\$	932 1,038	\$	- 78	
Net (deficit)	\$ (85)	\$	(88)	\$	(106)	\$	(78)	
<b>Total</b> Fair value of plan assets Present value of defined benefit obligation	\$ 11,896 11,974	\$	11 1,657	\$	11,351 11,805	\$	4 1,832	
Total net (deficit)	\$ (78)	\$	(1,646)	\$	(454)	\$	(1,828)	
Amounts recognized in our Consolidated Balance Sheets Employee benefit assets Employee benefit liabilities	\$ 245 (323)	\$	- (1,646)	\$	138 (592)	\$	(1,828)	
Total net (deficit)	\$ (78)	\$	(1,646)	\$	(454)	\$	(1,828)	

The following table presents an analysis of the movement in the financial position related to all of our material pension and other postemployment benefit plans worldwide, including executive retirement arrangements.

		Α	As at or for t	he year	ended		
	October 31	1, 201	5		October 3:	1,201	4
(Millions of Canadian dollars)	 ned benefit ion plans (1)	em	ther post- ployment efit plans		ined benefit	em	ther post- ployment efit plans
Change in fair value of plan assets Opening fair value of plan assets Interest income Remeasurements Return on plan assets (excluding interest income) Change in foreign currency exchange rate Contributions – Employer Contributions – Plan participant Payments Payments – amount paid in respect of any settlements Other	\$ 11,351 460 243 113 235 51 (513) (31) (13)	\$	4 - 11 - 56 16 (76) -	\$	10,266 472 647 60 400 52 (456) (78) (12)	\$	3 - - 63 13 (75)
Closing fair value of plan assets	\$ 11,896	\$	11	\$	11,351	\$	4
Change in present value of benefit obligation Opening benefit obligation Current service costs Past service costs Interest expense Remeasurements Actuarial losses (gains) from demographic assumptions Actuarial losses (gains) from financial assumptions Actuarial losses (gains) from experience adjustments Change in foreign currency exchange rate Contributions – Plan participant Payments Payments – amount paid in respect of any settlements Business combinations/Disposals Other	\$ 11,805 345 (16) 490 7 (296) (7) 139 51 (513) (31) -	\$	1,832 34 - 75 (176) (33) (27) 15 16 (76) - (3)	\$	10,413 315 97 486 76 830 6 67 52 (456) (78) –	\$	1,722 31 - 80 (58) 119 7 6 13 (75) - (11) (2)
Closing benefit obligation	\$ 11,974	\$	1,657	\$	11,805	\$	1,832
Unfunded obligation Wholly or partly funded obligation	\$ 33 11,941	\$	332 1,325	\$	28 11,777	\$	1,670 162
Total benefit obligation	\$ 11,974	\$	1,657	\$	11,805	\$	1,832

For pension plans with funding deficits, the benefit obligations and fair value of plan assets as at October 31, 2015 were \$1,020 million and \$709 million, respectively (October 31, 2014 – \$10,180 million and \$9,587 million, respectively).

## Pension and other post-employment benefit expense

The following table presents the composition of our pension and other post-employment benefit expense.

				For the yea	ar ende	ed				
			Other post-employment benefit plans							
			Oct	ober 31	Oc	tober 31	Oct	ober 31		
(Millions of Canadian dollars)		2015	2014	2013		2015		2014		2013
Current service costs	\$	345	\$ 315	\$ 298	\$	34	\$	31	\$	28
Past service costs		(16)	97	(2)		_		_		(2)
Net interest expense		30	14	30		75		80		73
Remeasurements of other long term benefits		-	_	_		2		9		(5)
Administrative expense		12	13	11		-		_		_
Defined benefit pension expense	\$	371	\$ 439	\$ 337	\$	111	\$	120	\$	94
Defined contribution pension expense		156	137	117		-		_		_
	\$	527	\$ 576	\$ 454	\$	111	\$	120	\$	94

Total service costs for the year ended October 31, 2015 totalled \$335 million (October 31, 2014 – \$307 million; October 31, 2013 – \$284 million) for pension plans in Canada and \$(6) million (October 31, 2014 – \$105 million; October 31, 2013 – \$12 million) for International plans. Net interest expense for the year ended October 31, 2015 totalled \$25 million (October 31, 2014 – \$10 million; October 31, 2013 – \$26 million) for pension plans in Canada and \$5 million (October 31, 2014 – \$4 million; October 31, 2013 – \$4 million) for International plans.

## Remeasurements of employee benefit plans

The following table presents the composition of our remeasurements recorded in OCI.

	For the year ended											
	Defined benefit pension plans					Other post-employment benefit plans						
	Octo	per 31	Oct	ober 31	Oct	tober 31	Oct	ober 31	Oct	ober 31	Octo	ober 31
(Millions of Canadian dollars)		2015		2014		2013		2015		2014		2013
Actuarial (gains) losses:												
Changes in demographic assumptions	\$	7	\$	76	\$	382	\$	(174)	\$	(54)	\$	53
Changes in financial assumptions		(296)		830		(265)		(30)		113		(62)
Experience adjustments		(7)		6		49		(34)		_		4
Return on plan assets (excluding interest based on												
discount rate)		(243)		(647)		(601)		(11)		_		_
	\$	(539)	\$	265	\$	(435)	\$	(249)	\$	59	\$	(5)

Total remeasurements recorded in OCI for the year ended October 31, 2015 were gains of \$526 million (October 31, 2014 – losses of \$238 million; October 31, 2013 – gains of \$424 million) for pension plans in Canada and gains of \$13 million (October 31, 2014 – losses of \$27 million; October 31, 2013 – gains of \$11 million) for International plans.

## Investment policy and strategies

Defined benefit pension plan assets are invested prudently in order to meet our longer term pension obligations. The pension plan's investment strategy is to hold a diversified mix of investments by asset class and geographic location, in order to reduce investment-specific risk to the funded status while maximizing the expected returns to meet pension obligations. Investment of the plan's assets is conducted with careful consideration of the pension obligation's exposure to interest rates, credit spreads and inflation which are key risk factors impacting the obligation. The asset mix policy is therefore consistent with an asset/liability framework. Factors taken into consideration in developing our asset mix include but are not limited to the following:

- (i) the nature of the underlying benefit obligations, including the duration and term profile of the liabilities;
- (ii) the member demographics, including expectations for normal retirements, terminations, and deaths;
- (iii) the financial position of the pension plans;
- (iv) the diversification benefits obtained by the inclusion of multiple asset classes; and
- (v) expected asset returns, including asset and liability volatility and correlations.

To implement our asset mix policy, we may invest in equity securities, debt securities, alternative investments and derivative instruments. Our holdings in certain investments, including common shares, emerging market equity and debt, debt securities rated lower than BBB and residential and commercial mortgages, cannot exceed a defined percentage of the market value of our defined benefit pension plan assets. We may use derivative instruments as either a synthetic investment to more efficiently replicate the performance of an underlying security, or as a hedge against financial risks associated with the underlying portfolio. To manage our credit risk exposure, counterparties of our derivative instruments are required to meet minimum credit ratings and enter into collateral agreements.

Our defined benefit pension plan assets are primarily comprised of equity and debt securities. Our equity securities generally have unadjusted quoted market prices in an active market (Level 1) and our debt securities generally have quoted market prices for similar assets in an active market (Level 2). Alternative investments and other includes cash, hedge funds, and private fund investments including infrastructure, real estate leases, private equity and derivative financial instruments. In the case of private fund investments, no quoted market prices are usually available (Level 2 or Level 3). These fund assets are either valued by an independent valuator or priced using observable market inputs.

During the year, investment changes and risk factor diversification continued in support of our efforts to reduce variability in the funded status. As a result, equity risk was reduced through redeployment of equity investments into a diverse mix of quality alternative investments with low correlation to equity markets, including investments in hedge funds, infrastructure, private equity and real estate. In addition, an increasing allocation to debt securities is used to reduce asset liability duration mismatch and hence variability of the plan's funded status due to interest rate changes. Longer maturity debt securities, given their price sensitivity to movements in interest rates, are considered to be a good economic

# Note 17 Employee benefits - Pension and other post-employment benefits (continued)

hedge to risk associated with the plan's liabilities, which are discounted using predominately long maturity bond interest rates as inputs. We expect to continue to move towards a higher weighting of debt securities as market conditions permit, to further reduce risk of variability in the funded status.

### Asset allocation of defined benefit pension plans (1)

		As at									
	(	October 31, 201	.5	October 31, 2014							
(Millions of Canadian dollars, except percentages)	Fair value	Percentage of total plan assets	Quoted in active market (2)	Fair value	Percentage of total plan assets	Quoted in active market (2)					
Equity securities											
Domestic	\$ 1,277	11%	100%	\$ 1,623	14%	100%					
Foreign	2,645	22	98	2,530	22	100					
Debt securities											
Domestic government bonds	2,232	19	_	2,199	19	_					
Foreign government bonds	561	5	_	530	5	_					
Corporate and other bonds	2,548	21	_	2,097	19	_					
Alternative investments and other	2,633	22	8	2,372	21	11					
	\$ 11,896	100%	34%	\$ 11,351	100%	39%					

<sup>(1)</sup> The asset allocation is based on the underlying investments held directly and indirectly through the funds as this is how we manage our investment policy and strategies.

The allocation to equity securities of our pension plans in Canada is 34% (October 31, 2014 - 38%) and that of our International plans is 17% (October 31, 2014 - 18%). The allocation to debt securities of our pension plans in Canada is 44% (October 31, 2014 - 41%) and that of our International plans is 57% (October 31, 2014 - 58%). The allocation to alternative investments and other in our pension plans in Canada is 22% (October 31, 2014 - 21%) and that of our International plans is 26% (October 31, 2014 - 24%).

As at October 31, 2015, the plan assets include 1 million (October 31, 2014 – 1 million) of our common shares with a fair value of \$85 million (October 31, 2014 – \$107 million) and \$71 million (October 31, 2014 – \$39 million) of our debt securities. For the year ended October 31, 2015, dividends received on our common shares held in the plan assets were \$4 million (October 31, 2014 – \$4 million).

# Maturity profile

The following table presents the maturity profile of our defined benefit pension plan obligation.

	As at					
	October 31, 2015					
(Millions of Canadian dollars, except participants and years)	Canada International			Total		
Number of plan participants		73,869		9,864		83,733
Actual benefit payments 2015	\$	447	\$	97	\$	544
Benefits expected to be paid 2016		514		50		564
Benefits expected to be paid 2017		540		45		585
Benefits expected to be paid 2018		564		47		611
Benefits expected to be paid 2019		587		48		635
Benefits expected to be paid 2020		607		52		659
Benefits expected to be paid 2021-2025		3,312		313		3,625
Weighted average duration of defined benefit payments	1	4.6 years	18	3.0 years	1	4.9 years

### Significant assumptions

Our methodologies to determine significant assumptions used in calculating the defined benefit pension and other post-employment benefit expense are as follows:

### Discount rate

For the Canadian pension and other post-employment benefit plans, all future expected benefit payments at each measurement date are discounted at spot rates from a derived Aa corporate bond yield curve. The derived curve is based on observed rates for Aa corporate bonds with maturities less than six years and a projected Aa corporate curve based on spreads between observed Aa corporate bonds and Aa provincial bonds for periods greater than six years. For the International pension and other post-employment benefit plans, all future expected benefit payments at each measurement date are discounted at spot rates from an Aa corporate bond yield curve. Spot rates beyond 30 years are set to equal the 30-year spot rate. The discount rate is the equivalent single rate that produces the same discounted value as that determined using the entire discount curve. This valuation methodology does not rely on assumptions regarding reinvestment returns.

## Rate of increase in future compensation

The assumptions for increases in future compensation are developed separately for each plan, where relevant. Each assumption is set based on the price inflation assumption and compensation policies in each market, as well as relevant local statutory and plan-specific requirements.

<sup>(2)</sup> If our assessment of quoted in an active market was based on the direct investments, 36% of our total plan assets would be classified as quoted in an active market (October 31, 2014 – 45%).

#### Healthcare cost trend rates

Healthcare cost calculations are based on both short and long term trend assumptions established based on the plan's recent trend experience as well as on market expectations.

	As at									
	Defined	d benefit pensio	n plans	Other post-	employment be	enefit plans				
	October 31	October 31	October 31	October 31	October 31	October 31				
	2015	2014	2013	2015	2014	2013				
Weighted average assumptions to determine benefit obligation										
Discount rate	4.30%	4.10%	4.60%	4.40%	4.20%	4.70%				
Rate of increase in future compensation Healthcare cost trend rates (1)	3.30%	3.30%	3.30%	n.a.	n.a.	n.a.				
- Medical	n.a.	n.a.	n.a.	4.10%	3.50%	3.80%				
– Dental	n.a.	n.a.	n.a.	4.00%	4.00%	4.00%				

<sup>(1)</sup> For our other post-employment benefit plans, the 2015 assumed trend rates used to measure the expected benefit costs of the defined benefit obligations are also the ultimate trend rates. n.a. not applicable

### Mortality assumptions

Mortality assumptions are significant in measuring our obligations under the defined benefit pension plans. These assumptions have been set based on country specific statistics. Future longevity improvements have been considered and included where appropriate. The following table summarizes the mortality assumptions used for major plans.

		As at									
		October 31	, 2015		October 31, 2014						
	Life expecta	ncy at 65 for a	a member cur	rently at	Life expectancy at 65 for a member currently						
	Age 6	55	<b>Age 45</b> Age 65			65	Age 4	÷5			
(In years)	Male	Female	Male	Female	Male	Female	Male	Female			
Country											
Canada	23.1	23.6	24.1	24.5	23.0	23.5	24.0	24.5			
United States	21.2	23.2	21.7	24.1	20.6	22.9	21.1	23.4			
United Kingdom	24.0	25.9	26.0	28.2	23.9	25.2	26.1	27.6			

#### Sensitivity analysis

Assumptions adopted can have a significant effect on the obligations for defined benefit pension and other post-employment benefit plans. The increase (decrease) in obligation in the following table has been determined assuming all other assumptions are held constant. In practice, this is unlikely to occur, as changes in some of the assumptions may be correlated. The following table presents the sensitivity analysis of key assumptions for 2015.

(Millions of Canadian dollars)	plans – Increase	Other post-employment benefit plans – Increase (decrease) in obligation
Discount rate		
Impact of 50bps increase in discount rate	\$ (839)	\$ (110)
Impact of 50bps decrease in discount rate	930	124
Rate of increase in future compensation		
Impact of 50bps increase in rate of increase in future compensation	57	n.a.
Impact of 50bps decrease in rate of increase in future compensation	(57)	n.a.
Mortality rate		
Impact of an increase in longevity by one additional year	275	29
Healthcare cost trend rate		
Impact of 100bps increase in healthcare cost trend rate	n.a.	101
Impact of 100bps decrease in healthcare cost trend rate	n.a.	(82)

n.a. not applicable

		As at			
(Millions of Canadian dollars)	C	october 31 2015	Octo	ber 31 2014	
Cash collateral	\$	15,249	\$ 1	10,500	
Accounts payable and accrued expenses		999		2,386	
Payroll and related compensation		6,358		6,582	
Payable to brokers, dealers and clients		2,981		2,063	
Negotiable instruments		2,309		2,416	
Accrued interest payable		1,679		1,748	
Deferred income		2,028		1,937	
Taxes payable		1,533		1,691	
Precious metals certificates		420		572	
Dividends payable		1,194		1,127	
Insurance related liabilities		735		617	
Deferred income taxes		201		204	
Provisions		512		500	
Other		5,309		4,966	
	\$	41,507	\$ 3	37,309	

#### Note 19 Subordinated debentures

The debentures are unsecured obligations and are subordinated in right of payment to the claims of depositors and certain other creditors. All redemptions, cancellations and exchanges of subordinated debentures are subject to the consent and approval of OSFI. The amounts presented below include the impact of fair value hedging for interest rate risk and are net of our holdings in these securities which have not been cancelled and are still outstanding.

(Millions of Canadian dollars, except percentage and foreign currency)			Denominated in		As at		
	Earliest par value	Interest	foreign currency	Oct	ober 31	Oct	ober 31
Maturity	redemption date	rate	(millions)		2015		2014
November 14, 2014 (1)		10.00%		\$	_	\$	200
November 4, 2018	November 4, 2013 (2)	5.45% (3)			_		_
June 15, 2020	June 15, 2015 (4)	4.35% (5)			_		1,491
November 2, 2020	November 2, 2015 (6)	3.18% (7)			1,500		1,483
June 8, 2023		9.30%			110		110
July 17, 2024 (8)	July 17, 2019	3.04% (9)			1,014		1,002
December 6, 2024	December 6, 2019	2.99% (10)			2,061		1,992
June 4, 2025 (8)	June 4, 2020	2.48% (11)			1,004		_
September 29, 2026 (8)	September 29, 2021	3.45% (12)			1,055		1,009
November 1, 2027	November 1, 2022	4.75%	TT\$300		62		53
June 26, 2037	June 26, 2017	2.86%	JPY 10,000		112		106
October 1, 2083	Any interest payment date	(13)			224		224
June 29, 2085	Any interest payment date	(14)	US\$174		227		196
June 18, 2103	June 18, 2009 (15)	5.95% (16)			-		
				\$	7,369	\$	7,866
Deferred financing costs					(7)		(7)
				\$	7,362	\$	7,859

The terms and conditions of the debentures are as follows:

- (1) All \$200 million outstanding 10.00% subordinated debentures matured on November 14, 2014.
- 2) All \$1 billion outstanding subordinated debentures were redeemed on November 4, 2013 for 100% of their principal amount plus accrued interest to the redemption date.
- (3) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.00% above the 90-day Bankers' Acceptance rate.
- (4) All \$1.5 billion outstanding subordinated debentures were redeemed on June 15, 2015 for 100% of their principal amount plus accrued interest to the redemption date.
- (5) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.41% above the 90-day Bankers' Acceptance rate.
- (6) All \$1.5 billion outstanding subordinated debentures were redeemed on November 2, 2015 for 100% of their principal amount plus accrued interest to the redemption date.
- (7) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.21% above the 90-day Bankers' Acceptance rate.
- (8) The notes include non-viability contingency capital (NVCC) provisions, necessary for the notes to qualify as Tier 2 regulatory capital under Basel III. NVCC provisions require the conversion of the instrument into a variable number of common shares in the event that OSFI deems the Bank non-viable or a federal or provincial government in Canada publicly announces that the Bank has accepted or agreed to accept a capital injection. In such an event, each note is convertible into common shares pursuant to an automatic conversion formula with a multiplier of 1.5 and a conversion price based on the greater of: (i) a floor price of \$5.00 and (ii) the current market price of our common shares based on the volume weighted average trading price of our common shares on the Toronto Stock Exchange. The number of shares issued is determined by dividing the par value of the note (including accrued and unpaid interest on such note) by the conversion price and then times the multiplier.
- (9) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.08% above the 90-day Bankers' Acceptance rate.
- (10) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.10% above the 90-day Bankers' Acceptance rate.
- (11) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.10% above the 90-day Bankers' Acceptance rate.
- (12) Interest at stated interest rate until earliest par value redemption date, and thereafter at a rate of 1.12% above the 90-day Bankers' Acceptance rate.
- (13) Interest at a rate of 40 basis points above the 30-day Bankers' Acceptance rate.
- (14) Interest at a rate of 25 basis points above the U.S. dollar 3-month London Interbank Mean Rate (LIMEAN). In the event of a reduction of the annual dividend we declare on our common shares, the interest payable on the debentures is reduced pro rata to the dividend reduction and the interest reduction is payable with the proceeds from the sale of newly issued common shares.
- (15) All \$600 million outstanding subordinated debentures were redeemed on June 18, 2014 for 100% of their principal amount plus accrued interest to the redemption date.
- (16) Interest at stated interest rate until earliest par value redemption date and every 5 years thereafter at a rate of 1.72% above the 5-year Government of Canada yield.

#### Maturity schedule

The aggregate maturities of subordinated debentures, based on the maturity dates under the terms of issue, are as follows:

	October 31
(Millions of Canadian dollars)	2015
5 to 10 years	\$ 5,689
5 to 10 years Thereafter	1,680
	\$ 7,369

#### Note 20 Trust capital securities

We issued innovative capital instruments, RBC Trust Capital Securities (RBC TruCS), through two structured entities: RBC Capital Trust (Trust) and RBC Capital Trust II (Trust II). Trust II was wound up in 2014 after the redemption of the RBC TruCS Series 2013 (RBC TruCS 2013) on December 31, 2013.

The Trust has issued non-voting RBC TruCS Series 2010, 2011, 2015 and 2008-1 (RBC TruCS 2010, 2011, 2015 and 2008-1). RBC TruCS 2010 and 2011 were redeemed in 2010 and 2011, respectively.

The holders of RBC TruCS 2015 and 2008-1 do not have any conversion rights or any other redemption rights. As a result, upon consolidation of the Trust, RBC TruCS 2015 and 2008-1 are classified as non-controlling interests. Holders of RBC TruCS 2015 and 2008-1 are eligible to receive semi-annual non-cumulative fixed cash distributions until December 31, 2015 and June 30, 2018, respectively, and a floating-rate cash distribution thereafter.

No cash distributions will be payable by the Trust on RBC TruCS if we fail to declare regular dividends (i) on our preferred shares, or (ii) on our common shares if no preferred shares are then outstanding. In this case, the net distributable funds of the Trust will be distributed to us as holders of residual interest in the Trust. Should the Trust fail to pay the semi-annual distributions in full, we will not declare dividends of any kind on any of our preferred or common shares for a specified period of time.

The table below presents the significant terms and conditions of RBC TruCS.

### Significant terms and conditions of RBC Trust Capital Securities

							As	at	
			_	Earliest redemption date	Conversion date	Oct	tober 31 2015	Oct	tober 31 2014
(Millions of Canadian dollars, except for percentage amounts)	Issuance date	Distribution dates	Annual yield	At the option of the issuer	At the option of the holder		Principal amount		Principal amount
RBC Capital Trust (1),(2),(3),(4),(5),(6),(7) Included in Non-controlling interests 1,200,000 Trust Capital Securities – Series 2015 500,000 Trust Capital Securities – Series 2008-1	October 28, 2005 April 28, 2008	June 30, December 31 June 30, December 31	4.87% (8) 6.82% (8)	December 31, 2010 June 30, 2013	n.a. n.a.	\$	1,200 500	\$	1,200 500
RBC Capital Trust II (2),(3),(4),(5),(6),(7),(9) Included in Deposits 900,000 Trust Capital Securities – Series 2013 (10)	July 23, 2003	June 30, December 31	5.812%	December 31, 2008	Any time	\$	-	\$	_

The significant terms and conditions of the RBC TruCS are as follows:

- (1) Subject to the approval of OSFI, the Trust may, on the earliest redemption date specified above, and on any distribution date thereafter, redeem in whole (but not in part) the RBC TruCS 2008-1 and 2015, without the consent of the holders.
- (2) Subject to the approval of OSFI, upon occurrence of a special event as defined, prior to the earliest redemption date specified above, the trusts may redeem in whole (but not in part) the RBC TruCS 2008-1, 2013 or 2015 without the consent of the holders.
- (3) Issuer Redemption Price: The RBC TruCS 2008-1 may be redeemed for cash equivalent to (i) the Early Redemption Price if the redemption occurs prior to June 30, 2018 or (ii) the Redemption Price if the redemption occurs on or after June 30, 2018. The RBC TruCS 2013 and 2015 may be redeemed for cash equivalent to (i) the Early Redemption Price if the redemption occurs prior to December 31, 2013 and 2015, respectively, or (ii) the Redemption Price if the redemption or after December 31, 2013 and 2015, respectively. Redemption Price refers to an amount equal to \$1,000 plus the unpaid distributions to the redemption date. Early Redemption Price refers to an amount equal to the greater of (i) the Redemption Price and (ii) the price calculated to provide an annual yield, equal to the yield on a Government of Canada bond issued on the redemption date with a maturity date of June 30, 2018, plus 77 basis points, for RBC TruCS 2008-1, and a maturity date of December 31, 2013 and 2015, plus 23 basis points and 19.5 basis points, for RBC TruCS 2013 and 2015, respectively.
- (4) Automatic Exchange Event: Without the consent of the holders, each RBC TruCS 2008-1, 2013 and 2015 will be exchanged automatically for 40 of our non-cumulative redeemable First Preferred Shares Series Al, T and Z, respectively, upon occurrence of any one of the following events: (i) proceedings are commenced for our winding-up; (ii) OSFI takes control of us; (iii) we have Tier 1 capital ratio of less than 5% or Total capital ratio of less than 8%; or (iv) OSFI has directed us to increase our capital or provide additional liquidity and we elect such automatic exchange or we fail to comply with such direction. The First Preferred Shares Series Al, T and Z pay semi-annual non-cumulative cash dividends and Series T is convertible at the option of the holder into a variable number of common shares.
- (5) From time to time, we purchase some of the innovative capital instruments and hold them temporarily. As at October 31, 2015, we held an insignificant amount of RBC TruCS 2015 (October 31, 2014 \$9 million) and \$6 million of the RBC TruCS 2008-1 (October 31, 2014 \$3 million) as treasury holdings which were deducted from regulatory capital.
- (6) Regulatory capital: In accordance with OSFI Capital Adequacy Requirements, effective January 2013, RBC TruCS no longer qualify as additional Tier 1 capital due to their lack of non-viability contingent capital terms and conditions. As such, outstanding RBC TruCS are being phased out of regulatory capital in accordance with OSFI guidelines.
- (7) Holder Exchange Right: Holders of RBC TruCS 2013 may, at any time, exchange all or part of their holdings for 40 non-cumulative redeemable First Preferred Shares Series U, for each RBC TruCS 2013 held. The First Preferred Shares Series U pay semi-annual non-cumulative cash dividends as and when declared by our Board of Directors and are convertible at the option of the holder into a variable number of common shares. Holders of RBC TruCS 2008-1 and RBC TruCS 2015 do not have similar exchange rights.
- (8) The non-cumulative cash distribution on the RBC TruCS 2015 will be 4.87% paid semi-annually until December 31, 2015, and at one half of the sum of 180-day Bankers' Acceptance rate plus 1.5%, thereafter. The non-cumulative cash distribution on the RBC TruCS 2008-1 will be 6.82% paid semi-annually until June 30, 2018, and at one half of the sum of 180-day Bankers' Acceptance rate plus 3.5% thereafter.
- (9) Subject to the approval of OSFI, Trust II may, in whole or in part, on the redemption date specified above, and on any distribution date thereafter, redeem any outstanding RBC TruCS 2013 without the consent of the holders.
- (10) On December 31, 2013, Trust II redeemed all \$900 million principal amount of RBC TruCS 2013 for cash at a redemption price of \$1,000 per unit.
- n.a. not applicable

#### Share capital

Authorized share capital

Preferred - An unlimited number of First Preferred Shares and Second Preferred Shares without nominal or par value, issuable in series; the aggregate consideration for which all the First Preferred Shares and all the Second Preferred Shares that may be issued may not exceed \$20 billion and \$5 billion, respectively.

Common – An unlimited number of shares without nominal or par value may be issued.

#### Outstanding share capital

The following table details our common and preferred shares outstanding.

			A	s at				
	00	tober 31, 201	5	00	October 31, 2014			
(Millions of Canadian dollars, except the number of shares and dividends per share)	Number of shares (thousands)	Amount	Dividends declared per share	Number of shares (thousands)	Amount	Dividends declared per share		
Preferred shares								
First preferred (1)								
Non-cumulative, fixed rate								
Series W	12,000	\$ 300	\$ 1.23	12,000	\$ 300	\$ 1.23		
Series AA	12,000	300	1.11	12,000	300	1.11		
Series AB	12,000	300	1.18	12,000	300	1.18		
Series AC	8,000	200	1.15	8,000	200	1.15		
Series AD	10,000	250	1.13	10,000	250	1.13		
Series AE	10,000	250	1.13	10,000	250	1.13		
Series AF	8,000	200	1.11	8,000	200	1.11		
Series AG	10,000	250	1.13	10,000	250	1.13		
Series BH	6,000	150	0.58	_	_	-		
Series BI	6,000	150	0.42	_	_	_		
Series BJ	6,000	150	_	_	_	_		
Non-cumulative, 5-Year Rate Reset	42.570	220	0.00	42.570	220	0.07		
Series AJ (2)	13,579	339	0.88	13,579	339	0.97		
Series AL	12,000	300	1.07	12,000	300	1.15		
Series AN (3)	_	_	_	_		0.39		
Series AP (3)	_	_	_	_	-	0.39		
Series AT (3)	_	_	_	_		0.39		
Series AV (c)	_	_	_	_		1.17		
Series AV (4)	_	_	_	12 000		1.17 1.53		
Series AX (5)	20,000	-	1.00	13,000 20,000	325	0.50		
Series AZ Series BB	20,000	500 500	1.00 0.98	20,000	500 500	0.50		
Series BD	24,000	600	0.98	20,000	500	0.46		
Series BF	-	300	0.73	_	_	_		
Non-cumulative, floating rate	12,000	300	0.65	_	_	_		
Series AK (2)	2,421	61	0.67	2,421	61	0.53		
		\$ 5,100			\$ 4,075			
Common shares								
Balance at beginning of year	1,442,233	\$14,511		1,441,056	\$14,377			
Issued under the stock option plan (6)	1,190	62		2,723	150			
Purchased for cancellation (7)		_		(1,546)	(16)			
Balance at end of year	1,443,423	\$14,573	\$ 3.08	1,442,233	\$14,511	\$ 2.84		
Treasury shares – Preferred shares	, ,					· ·		
Balance at beginning of year	1	\$ -		47	\$ 1			
Sales	4,736	117		4,919	124			
Purchases	(4,800)	(119)		(4,965)	(125)			
Balance at end of year	(63)	\$ (2)		1	\$ -			
Treasury shares – Common shares	(==)				<u> </u>			
Balance at beginning of year	892	\$ 71		666	\$ 41			
Sales	78,852	6,098		70,684	5,333			
Purchases	(79,212)	(6,131)		(70,458)	(5,303)			
Balance at end of year	532	\$ 38		892	\$ 71			

First Preferred Shares Series were issued at \$25 per share.

On February 24, 2014, we issued 2.4 million Non-Cumulative Floating Rate First Preferred Shares, Series AK, totalling \$61 million through a holder option, one-for-one conversion of some of (2) our Non-Cumulative 5-Year Rate Reset First Preferred Shares, Series AJ.

<sup>(3)</sup> On February 24, 2014, we redeemed all issued and outstanding Non-Cumulative 5-Year Rate Reset First Preferred Shares, Series AN (9 million shares), Series AP (11 million shares), and Series AR (14 million shares) for cash at a redemption price of \$25 per share.

On August 24, 2014, we redeemed all issued and outstanding Non-Cumulative 5-Year Rate Reset First Preferred Shares, Series AT (11 million shares) and Series AV (16 million shares) for cash at a redemption price of \$25 per share.

On November 24, 2014, we redeemed all 13 million of issued and outstanding Non-Cumulative 5-year Rate Reset First Preferred Shares Series AX for cash at a redemption price of \$25 per share. (5)

Includes fair value adjustments to stock options of \$7 million (2014 - \$16 million).

During the year ended October 31, 2015, we did not purchase any common shares for cancellation. During the year ended October 31, 2014, we purchased for cancellation common shares at (7) an average cost of \$72.64 per share with a book value of \$10.03 per share.

#### Significant terms and conditions of preferred shares

	Initial		Current	- II .		5 1
As at October 31, 2015	Period Annual Yield	Premium	Dividend per share (1)	Earliest redemption date (2)	Issue Date	Redemption price (2), (3)
Preferred shares	Aimatricia	TTCIIIIuiii	per snare (1)	reactification date (2)	133uc Dutc	price (2), (3)
First preferred						
Non-cumulative, fixed rate						
•	4.000/		¢ 20/250	Fabruary 24, 2010	January 21 200F	¢ 25.00
Series W (4)	4.90%		\$.306250	February 24, 2010	January 31, 2005	\$ 25.00
Series AA	4.45%		.278125	May 24, 2011	April 4, 2006	25.00
Series AB	4.70%		.293750	August 24, 2011	July 20, 2006	25.00
Series AC	4.60%		.287500	November 24, 2011	November 1, 2006	25.25
Series AD	4.50%		.281250	February 24, 2012	December 13, 2006	25.25
Series AE	4.50%		.281250	February 24, 2012	January 19, 2007	25.25
Series AF	4.45%		.278125	May 24, 2012	March 14, 2007	25.25
Series AG	4.50%		.281250	May 24, 2012	April 26, 2007	25.25
Series BH (5)	4.90%		.577260	November 24, 2020	June 5, 2015	26.00
Series BI (5)	4.90%		.419520	November 24, 2020	July 22, 2015	26.00
Series BJ (5)	5.25%		_	February 24, 2021	October 2, 2015	26.00
Non-cumulative, 5-Year Rate Reset (6)				, .	·	
Series AJ	5.00%	1.93%	.220000	February 24, 2014	September 16, 2008	25.00
Series AL	5.60%	2.67%	.266250	February 24, 2014	November 3, 2008	25.00
Series AZ (5)	4.00%	2.21%	.250000	May 24, 2019	January 30, 2014	25.00
Series BB (5)	3.90%	2.26%	.243750	August 24, 2019	June 3, 2014	25.00
Series BD (5)	3.60%	2.74%	.225000	May 24, 2020	January 30, 2015	25.00
Series BF (5)	3.60%	2.62%	.225000	November 24, 2020	March 13, 2015	25.00
Non-cumulative, floating rate	3.0070	2.5270				23.00
Series AK (7)		1.93%	.156463	February 24, 2019	February 24, 2014	25.00

- (1) Non-cumulative preferential dividends of each Series are payable quarterly, as and when declared by the Board of Directors, on or about the 24th day of February, May, August and November.
- (2) Subject to the consent of OSFI and the requirements of the Bank Act (Canada), we may, on or after the dates specified above, redeem First Preferred Shares. In the case of Series AJ, AL, AZ, BB, BD, BF and AK, these may be redeemed for cash at a price per share of \$25 if redeemed on the earliest redemption date and on the same date every fifth year thereafter. In the case of Series W, AA, AB, AC, AD, AE, AF, AG, BH, BI and BJ, these may be redeemed for cash at a price per share of \$26 if redeemed during the 12 months commencing on the earliest redemption date and decreasing by \$0.25 each 12-month period thereafter to a price per share of \$25 if redeemed four years from the earliest redemption date or thereafter.
- (3) Subject to the consent of OSFI and the requirements of the Bank Act (Canada), we may purchase the First Preferred Shares of each Series for cancellation at the lowest price or prices at which, in the opinion of the Board of Directors, such shares are obtainable.
- (4) Subject to the approval of the Toronto Stock Exchange, we may, on or after February 24, 2010, convert First Preferred Shares Series W into our common shares. First Preferred Shares Series W may be converted into that number of common shares determined by dividing the current redemption price by the greater of \$2.50 and 95% of the weighted average trading price of common shares at such time.
- (5) The preferred shares include non-viability contingency capital (NVCC) provisions, necessary for the shares to qualify as Tier 1 regulatory capital under Basel III. NVCC provisions require the conversion of the instrument into a variable number of common shares in the event that OSFI deems the Bank non-viable or a federal or provincial government in Canada publicly announces that the Bank has accepted or agreed to accept a capital injection. In such an event, each preferred share is convertible into common shares pursuant to an automatic conversion formula with a conversion price based on the greater of: (i) a floor price of \$5.00 and (ii) the current market price of our common shares based on the volume weighted average trading price of our common shares on the Toronto Stock Exchange. The number of shares issued is determined by dividing the preferred share value (\$25.00 plus declared and unpaid dividends) by the conversion price.
- (6) The dividend rate will reset on the earliest redemption date and every fifth year thereafter at a rate equal to the 5-year Government of Canada bond yield plus the premium indicated. The holders have the option to convert their shares into non-cumulative floating rate First Preferred Shares subject to certain conditions on the earliest redemption date and every fifth year thereafter at a rate equal to the three-month Government of Canada Treasury Bill rate plus the premium indicated.
- (7) The dividend rate is equal to the three-month Government of Canada Treasury Bill rate plus the premium indicated. The holders have the option to convert their shares into non-cumulative First Preferred Shares, Series AJ subject to certain conditions on February 24, 2019 and every fifth year thereafter.

#### Restrictions on the payment of dividends

We are prohibited by the Bank Act (Canada) from declaring any dividends on our preferred or common shares when we are, or would be placed as a result of the declaration, in contravention of the capital adequacy and liquidity regulations or any regulatory directives issued under the Act. We may not pay dividends on our common shares at any time unless all dividends to which preferred shareholders are then entitled have been declared and paid or set apart for payment. We have agreed that if the Trust fails to pay any required distribution on the trust capital securities in full, we will not declare dividends of any kind on any of our preferred or common shares. Refer to Note 20.

Currently, these limitations do not restrict the payment of dividends on our preferred or common shares.

#### Dividend reinvestment plan

Our dividend reinvestment plan (DRIP) provides common and preferred shareholders with a means to receive additional common shares rather than cash dividends. The plan is only open to shareholders residing in Canada or the United States. The requirements of our DRIP are satisfied through either open market share purchases or shares issued from treasury. During 2015 and 2014, the requirements of our DRIP were satisfied through open market share purchases.

### Shares available for future issuances

As at October 31, 2015, 43.3 million common shares are available for future issue relating to our DRIP and potential exercise of stock options outstanding. In addition, we may issue up to 38.9 million common shares from treasury under the RBC Umbrella Savings and Securities Purchase Plan that was approved by shareholders on February 26, 2009.

#### Non-controlling interests

		As	As at		
	Oct	tober 31	Oct	tober 31	
(Millions of Canadian dollars)		2015		2014	
RBC Trust Capital Securities (1)					
Series 2015	\$	1,219	\$	1,211	
Series 2008-1		505		508	
Other		74		94	
	\$	1,798	\$	1,813	

<sup>(1)</sup> As at October 31, 2015, RBC TruCS Series 2015 includes \$20 million of accrued interest (October 31, 2014 – \$20 million), net of an insignificant amount of treasury holdings (October 31, 2014 – \$9 million). Series 2008-1 includes \$11 million of accrued interest (October 31, 2014 – \$11 million), net of \$6 million of treasury holdings (October 31, 2014 – \$3 million).

#### Note 22 Share-based compensation

#### Stock option plans

We have stock option plans for certain key employees. Under the plans, options are periodically granted to purchase common shares. The exercise price for each grant is determined as the higher of the volume-weighted average of the trading prices per board lot (100 shares) of our common shares on the Toronto Stock Exchange (i) on the day preceding the day of grant; and (ii) the five consecutive trading days immediately preceding the day of grant. The options vest over a four-year period for employees, and are exercisable for a period not exceeding 10 years from the grant date.

The compensation expense recorded for the year ended October 31, 2015, in respect of the stock option plans was \$6 million (October 31, 2014 – \$7 million; October 31, 2013 – \$7 million). The compensation expense related to non-vested options was \$3 million at October 31, 2015 (October 31, 2014 – \$4 million; October 31, 2013 – \$5 million), to be recognized over the weighted average period of 1.8 years (October 31, 2014 – 1.4 years; October 31, 2013 – 1.1 years).

Analysis of the movement in the number and weighted average exercise price of options is set out below:

#### A summary of our stock option activity and related information

	October	31, 20	015	October	31, 2	014	October 31, 2013			
(Canadian dollars per share except share amounts)	Number of options (thousands)		Weighted average cise price	Number of options (thousands)	exe	Weighted average rcise price	Number of options (thousands)	exe	Weighted average rcise price	
Outstanding at beginning of year Granted Exercised (1), (2) Forfeited in the year	8,579 803 (1,190) (10)	\$	52.36 78.59 46.44 70.25	10,604 705 (2,723) (7)	\$	50.39 69.17 49.03 52.92	12,304 906 (2,528) (78)	\$	48.12 58.65 42.22 53.27	
Outstanding at end of year	8,182	\$	55.78	8,579	\$	52.36	10,604	\$	50.39	
Exercisable at end of year Available for grant	5,231 10,649	\$	50.75	4,987 11,443	\$	49.60	5,711 12,140	\$	47.80	

<sup>(1)</sup> Cash received for options exercised during the year was \$55 million (October 31, 2014 – \$133 million; October 31, 2013 – \$107 million) and the weighted average share price at the date of exercise was \$76.87 (October 31, 2014 – \$74.27; October 31, 2013 – \$63.17).

#### Options outstanding as at October 31, 2015 by range of exercise price:

		Optio	ns outstandii	Options exercisable			
(Canadian dollars per share except share amounts)	Number outstanding (thousands)	exerc	Weighted average :ise price (1)	Weighted average remaining contractual life (years)	Number exercisable (thousands)	exe	Weighted average rcise price (1)
\$35.37 - \$48.93	1,799	S	43.11	4.78	1,236	\$	40.46
\$50.55 - \$52.94	1,908		52.67	3.87	1,908		52.67
\$54.99 – \$57.90	2,087		55.09	3.40	2,087		55.09
\$58.65 – \$78.59	2,388		68.41	8.08	_		_
	8,182	\$	55.78	5.18	5,231	\$	50.75

<sup>(1)</sup> The weighted average exercise prices have been revised to reflect the conversion of foreign currency-denominated options at the exchange rate as of October 31, 2015.

The weighted average fair value of options granted during the year ended October 31, 2015 was estimated at \$6.75 (October 31, 2014 – \$7.19; October 31, 2013 – \$5.33). This was determined by applying the Black-Scholes model on the date of grant, taking into account the specific terms and conditions under which the options are granted, such as the vesting period and expected share price volatility estimated by considering both historic average share price volatility and implied volatility derived from traded options over our common shares of similar maturity to those of the employee options. The following assumptions were used to determine the fair value of options granted:

<sup>(2)</sup> New shares were issued for all stock options exercised in 2015, 2014 and 2013. See Note 21.

#### Weighted average assumptions

		For the year ended							
	Octo	ober 31	Oc	tober 31	Oc	tober 31			
(Canadian dollars per share except percentages)		2015		2014		2013			
Share price at grant date	\$	77.58	\$	68.75	\$	58.65			
Risk-free interest rate		1.40%		1.95%		1.38%			
Expected dividend yield		3.76%		3.94%		4.19%			
Expected share price volatility		17%		18%		18%			
Expected life of option		6 years		6 years		6 years			

#### Employee savings and share ownership plans

We offer many employees an opportunity to own our common shares through savings and share ownership plans. Under these plans, the employees can generally contribute between 1% and 10% of their annual salary or benefit base for commissioned based employees. For each contribution between 1% and 6%, we will match 50% of the employee contributions in our common shares. For the RBC Dominion Securities Savings Plan, our maximum annual contribution is \$4,500 per employee. For the RBC U.K. Share Incentive Plan, our maximum annual contribution is £1,500 per employee. For the year ended October 31, 2015, we contributed \$88 million (October 31, 2014 – \$85 million; October 31, 2013 – \$77 million), under the terms of these plans, towards the purchase of our common shares. As at October 31, 2015, an aggregate of 37 million common shares were held under these plans (October 31, 2014 – 38 million common shares; October 31, 2013 – 38 million common shares).

### Deferred share and other plans

We offer deferred share unit plans to executives, non-employee directors and to certain key employees. Under these plans, the executives or directors may choose to receive all or a percentage of their annual variable short-term incentive bonus or directors' fee in the form of deferred share units (DSUs). The executives or directors must elect to participate in the plan prior to the beginning of the year. DSUs earn dividend equivalents in the form of additional DSUs at the same rate as dividends on common shares. The participant is not allowed to convert the DSUs until retirement, permanent disability or termination of employment/directorship. The cash value of the DSUs is equivalent to the market value of common shares when conversion takes place.

We have a deferred bonus plan for certain key employees within Capital Markets. The deferred bonus is invested as RBC share units and a specified percentage vests on each of the three anniversary dates following the grant date. Each vested amount is paid in cash and is based on the original number of RBC share units plus accumulated dividends valued using the average closing price of RBC common shares during the five trading days immediately preceding the vesting date.

We offer performance deferred share award plans to certain key employees, all of which vest at the end of three years. Upon vesting, the award is paid in cash and is based on the original number of RBC share units granted plus accumulated dividends valued using the average closing price of RBC common shares during the five trading days immediately preceding the vesting date. A portion of the award under certain plans can be increased or decreased up to 25%, depending on our total shareholder return compared to a defined peer group of global financial institutions. We previously offered deferred compensation to certain employees in the form of common shares that were held in trust and accumulated dividends during the three year vesting period.

We maintain a non-qualified deferred compensation plan for key employees in the United States under an arrangement called the RBC U.S. Wealth Accumulation Plan. This plan allows eligible employees to defer a portion of their annual income and allocate the deferrals among various fund choices, which include a share unit fund that tracks the value of our common shares. Certain deferrals may also be eligible for matching contributions, all of which are allocated to the RBC share unit fund.

Our liabilities for the awards granted under the deferred share and other plans are measured at fair value, determined based on the quoted market price of our common shares. The following tables present our obligations under the deferred share and other plans, and the related compensation expenses (recoveries) recognized for the year.

#### Obligation under deferred share and other plans

	00	tober 31, 20	)15	0	ctober 31, 20	014	0	tober 31, 20	013
	Units gr during th		Units outstanding at the end of the year	Units gr during th		Units outstanding at the end of the year	Units gr during th		Units outstanding at the end of the year
(Millions of Canadian dollars except units and per unit amounts)	Number granted (thousands)	Weighted average fair value	Carrying amount	Number granted (thousands)	Weighted average fair value	Carrying amount	Number granted (thousands)	Weighted average fair value	Carrying amount
Deferred share unit plans Deferred bonus plan Performance deferred	343 5,849	\$ 69.68 75.60	\$ 334 1,442	315 5,339	\$ 71.57 78.97	\$ 333 1,585	265 5,215	\$ 60.83 69.45	\$ 307 1,517
share award plans RBC U.S. Wealth	2,049	77.69	429	2,181	68.09	503	2,337	58.62	440
Accumulation Plan Other share-based plans	64 879	79.52 76.44	313 114	69 845	74.68 70.32	343 118	374 809	61.23 60.47	301 76
	9,184	\$ 75.95	\$ 2,632	8,749	\$ 75.12	\$ 2,882	9,000	\$ 65.23	\$ 2,641

### Note 22 Share-based compensation (continued)

#### Compensation expenses recognized under deferred share and other plans

		For the year ended							
	Octo	ober 31	Oct	ober 31	Oct	ober 31			
(Millions of Canadian dollars)		2015		2014		2013			
Deferred share unit plans	\$	(1)	\$	61	\$	53			
Deferred bonus plan		(139)		121		284			
Performance deferred share award plans		135		243		249			
RBC U.S. Wealth Accumulation Plan		36		147		211			
Other share-based plans		39		65		46			
	\$	70	\$	637	\$	843			

#### Note 23 Income and expenses from selected financial instruments

Gains and losses arising from financial instruments held at FVTPL, except for those supporting our insurance operations, are reported in Non-interest income. Related interest and dividend income are reported in Net interest income.

#### Net gains (losses) from financial instruments held at fair value through profit or loss (1)

		Fo	or the	year ende	ar ended		
	0	ctober 31	Oct	tober 31	Oct	ober 31	
(Millions of Canadian dollars)		2015		2014		2013	
Net gains (losses)							
Classified as at fair value through profit or loss (2)	\$	(218)	\$	922	\$	875	
Designated as at fair value through profit or loss (3)		750		(132)		(30)	
	\$	532	\$	790	\$	845	
By product line							
Interest rate and credit	\$	149	\$	603	\$	593	
Equities		(89)		(190)		(55)	
Foreign exchange and commodities		472		377		307	
	\$	532	\$	790	\$	845	

<sup>(1)</sup> The following related to our insurance operations are excluded from Non-interest income and included in Insurance premiums, investment and fee income in the Consolidated Statements of Income: Net gains (losses) from financial instruments designated as at FVTPL of \$51 million (October 31, 2014 – \$515 million; October 31, 2013 – \$(496) million).

#### Net interest income from financial instruments (1)

	Oc	tober 31	00	tober 31	Oc	tober 31
(Millions of Canadian dollars)		2015		2014		2013
Interest income						
Financial instruments held as at fair value through profit or loss	\$	4,810	\$	4,246	\$	3,959
Other categories of financial instruments (2)		17,919		17,773		17,189
		22,729		22,019		21,148
Interest expense						
Financial instruments held as at fair value through profit or loss	\$	2,621	\$	2,198	\$	2,260
Other categories of financial instruments		5,337		5,705		5,639
		7,958		7,903		7,899
Net interest income	\$	14,771	\$	14,116	\$	13,249

<sup>(1)</sup> The following related to our insurance operations are excluded from Net-interest income and included in Insurance premiums, investment and fee income in the Consolidated Statements of Income: Interest income of \$449 million (October 31, 2014 – \$435 million; October 31, 2013 – \$470 million), and Interest expense of \$3 million (October 31, 2014 – \$nii; October 31, 2013 – \$nii).

#### Income from other categories of financial instruments (1) (2)

income from other categories of financial instruments (1), (2)							
		For the year ended					
	October 31 October 31 Octo					ober 31	
(Millions of Canadian dollars)		2015		2014		2013	
Net gains (losses) arising from financial instruments measured at amortized cost (3)	\$	(6)	\$	(7)	\$	_	
Net fee income which does not form an integral part of the effective interest rate of							
financial assets and liabilities		4,604		4,190		3,869	
Net fee income arising from trust and other fiduciary activities		9,587		9,138		7,990	

<sup>(1)</sup> Refer to Note 4 for net gains (losses) on AFS securities.

<sup>(2)</sup> Excludes derivatives designated in a hedging relationship. Refer to Note 8 for net gains (losses) on these derivatives.

<sup>(3)</sup> For the year ended October 31, 2015, \$1,118 million of net fair value gains on financial liabilities designated as at FVTPL, other than those attributable to changes in our own credit risk, were included in Non-interest income (October 31, 2014 – losses of \$414 million).

<sup>(2)</sup> Refer to Note 5 for interest income accrued on impaired financial assets.

<sup>(2)</sup> Refer to Note 4 for impairment losses on AFS and held-to-maturity securities, and Note 5 for impairment losses on loans.

<sup>(3)</sup> Financial instruments measured at amortized cost include held-to-maturity securities, loans and financial liabilities measured at amortized cost.

### Note 24 Income taxes

The components of tax expense are as follows.

		For the year ended						
	October 3	1	Octo	ber 31	Oct	ober 31		
(Millions of Canadian dollars)	201	5		2014		2013		
Income taxes (recoveries) in Consolidated Statements of Income								
Current tax								
Tax expense for current year	\$ 2,24	4	\$	2,858	\$	2,516		
Adjustments for prior years	9	1		(64)		(289)		
Recoveries arising from previously unrecognized tax loss, tax credit or temporary difference of a								
prior period	(	5)		(4)		(2)		
	2,33	0		2,790		2,225		
Deferred tax								
Origination and reversal of temporary difference	31	2		(156)		(100)		
Effects of changes in tax rates	3	5		(3)		(1)		
Adjustments for prior years	(7	4)		74		(5)		
Recoveries arising from previously unrecognized tax loss, tax credit or temporary difference of a								
prior period	(	6)		(3)		(46)		
Write-down		-		4		32		
	26	7		(84)		(120)		
	2,59	7		2,706		2,105		
Income taxes (recoveries) in Consolidated Statements of Comprehensive Income and Changes in								
Equity								
Other comprehensive income								
Net unrealized gains (losses) on available-for-sale securities	(2	2)		70		3		
Reclassification of net losses (gains) on available-for-sale securities to income	(1	2)		(12)		(20)		
Unrealized foreign currency translation gains (losses)		8		5		2		
Net foreign currency translation gains (losses) from hedging activities	(1,14	-		(561)		(322)		
Reclassification of losses (gains) on net investment hedging activities to income	3	_		1		_		
Net gains (losses) on derivatives designated as cash flow hedges	(19	-		(39)		(4)		
Reclassification of losses (gains) on derivatives designated as cash flow hedges to income	11	-		10		(11)		
Remeasurements of employee benefit plans	20	6		(88)		121		
Net fair value change due to credit risk on financial liabilities designated as at fair	4.0	_		(22)				
value through profit or loss Issuance costs	12	-		(22)		_		
issualice costs		7)		(7)		(224)		
	. (87			(643)		(231)		
Total income taxes	\$ 1,71	9	\$	2,063	\$	1,874		

Our effective tax rate changed from 23.1% for 2014 to 20.6% for 2015, principally due to net favourable tax adjustments related to prior years recorded in 2015, which are presented in Other in the table below.

The following is an analysis of the differences between the income tax expense reflected in the Consolidated Statements of Income and the amounts calculated at the Canadian statutory rate.

#### Reconciliation to statutory tax rate

,	For the year ended									
(Millions of Canadian dollars, except for percentage amounts)	October 3	31, 2015	October 3	31, 2014	October 3	1, 2013				
Income taxes at Canadian statutory tax rate	\$ 3,320	26.3%	\$ 3,080	26.3%	\$ 2,737	26.2%				
Increase (decrease) in income taxes resulting from	(4.4.4)	(2.2)	(0.70)	(2.2)	(4.00)	(4.0)				
Lower average tax rate applicable to subsidiaries	(116)	(0.9)	(272)	(2.3)	(190)	(1.8)				
Tax-exempt income from securities	(452)	(3.6)	(386)	(3.3)	(294)	(2.8)				
Tax rate change	35	0.3	(3)	_	(1)	_				
Effect of previously unrecognized tax loss, tax credit or temporary										
differences	(11)	(0.1)	(7)	(0.1)	(48)	(0.5)				
Other	(179)	(1.4)	294	2.5	(99)	(1.0)				
Income taxes in Consolidated Statements of Income / effective tax rate	\$ 2,597	20.6%	\$ 2,706	23.1%	\$ 2,105	20.1%				

Deferred tax assets and liabilities result from tax loss carryforwards and temporary differences between the tax basis of assets and liabilities and their carrying amounts on our Consolidated Balance Sheets.

Significant components of deferred tax assets and liabilities

<u></u>		As at October 31, 2015										
	Net Asset November 1,	through	thr	Change ough profit		change rate	Acc	quisitions/				et Asset ober 31,
(Millions of Canadian dollars)	2014	equity		or loss		differences		disposals	Ot	her		2015
Net deferred tax asset/(liability)												
Allowance for credit losses	\$ 376	\$ -	\$	(2)	\$	(2)	\$	_	\$	-	\$	372
Deferred compensation	1,513	_		(375)		158		_		-		1,296
Business realignment charges	9	_		(4)		1		_		-		6
Tax loss carryforwards	44	. 2		4		4		_		-		54
Deferred income	120	_		27		_		_		-		147
Available-for-sale securities	30	(8)	)	(13)		3		_		_		12
Premises and equipment	(322	) –		50		2		1		-		(269)
Deferred expense	(98	) 9		3		_		_		_		(86)
Pension and post-employment related	566	(201	)	46		1		_		_		412
Intangibles	(282	) –		31		(19)		_		-		(270)
Other	222	_		(34)		10		(1)		-		197
	\$ 2,178	\$ (198	) \$	(267)	\$	158	\$	-	\$	-	\$	1,871
Comprising												
Deferred tax assets	\$ 2,382										\$	2,072
Deferred tax liabilities	(204	)										(201)
	\$ 2,178										\$	1,871

				As at	Octo	ober 31, 2014	ļ				
	Net Asset vember 1,	ange ough	thro	Change ough profit	Exc	change rate	Acc	uisitions/			et Asset ober 31,
(Millions of Canadian dollars)	2013	quity		or loss		differences		disposals	Ot	her	2014
Net deferred tax asset/(liability)											
Allowance for credit losses	\$ 413	\$ _	\$	(37)	\$	_	\$	_	\$	_	\$ 376
Deferred compensation	1,290	_		151		72		_		_	1,513
Business realignment charges	6	_		3		_		_		_	9
Tax loss carryforwards	62	_		(19)		1		_		_	44
Deferred income	42	_		78		_		_		_	120
Available-for-sale securities	102	(49)		(19)		(4)		_		_	30
Premises and equipment	(227)	_		(99)		4		_		_	(322)
Deferred expense	(80)	7		(25)		_		_		_	(98)
Pension and post-employment related	492	88		(16)		2		_		_	566
Intangibles	(279)	_		5		(8)		_		_	(282)
Other	150	_		62		10		_		_	222
	\$ 1,971	\$ 46	\$	84	\$	77	\$	_	\$	_	\$ 2,178
Comprising											
Deferred tax assets	\$ 2,141										\$ 2,382
Deferred tax liabilities	(170)										(204)
	\$ 1,971										\$ 2,178

The tax loss carryforwards amount of deferred tax assets relates to losses in our Caribbean, U.K., U.S. and Japanese operations. Deferred tax assets of \$54 million were recognized at October 31, 2015 (October 31, 2014 – \$44 million) in respect of tax losses incurred in current or preceding years for which recognition is dependent on the projection of future taxable profits. Management's forecasts support the assumption that it is probable that the results of future operations will generate sufficient taxable income to utilize the deferred tax assets. The forecasts rely on continued liquidity and capital support to our business operations, including tax planning strategies implemented in relation to such support.

As at October 31, 2015, unused tax losses, tax credits and deductible temporary differences of \$525 million, \$356 million and \$6 million (October 31, 2014 – \$532 million, \$267 million and \$7 million) available to be offset against potential tax adjustments or future taxable income were not recognized as deferred tax assets. This amount includes unused tax losses of \$158 million which expire within one year (October 31, 2014 – \$nil), \$28 million which expire in two to four years (October 31, 2014 - \$167 million), and \$339 million which expire after four years (October 31, 2014 – \$365 million). There are \$11 million of tax credits that will expire in two to four years (October 31, 2014 - \$6 million) and \$345 million that will expire after four years (October 31, 2014 – \$261 million). In addition, there are deductible temporary differences of \$1 million that will expire within one year (October 31, 2014 - \$nil) and \$5 million that will expire after four years (October 31, 2014 – \$7 million).

The amount of temporary differences associated with investments in subsidiaries, branches and associates and interests in joint ventures for which deferred tax liabilities have not been recognized in the parent bank is \$11.2 billion as at October 31, 2015 (October 31, 2014 – \$9.0 billion).

### Note 25 Earnings per share

		For the year ended								
(Millions of Canadian dollars, except share and per share amounts)	0	october 31 2015	•	October 31 2014		October 31 2013				
Basic earnings per share Net Income Preferred share dividends Net income attributable to non-controlling interest	\$	10,026 (191) (101)	\$	9,004 (213) (94)	\$	8,342 (253) (98)				
Net income available to common shareholders		9,734		8,697		7,991				
Weighted average number of common shares (in thousands) Basic earnings per share (in dollars)	\$	1,442,935 6.75	\$	1,442,553 6.03	\$	1,443,735 5.53				
Diluted earnings per share  Net income available to common shareholders  Dilutive impact of exchangeable shares	\$	9,734 15	\$	8,697 21	\$	7,991 53				
Net income available to common shareholders including dilutive impact of exchangeable shares		9,749		8,718		8,044				
Weighted average number of common shares (in thousands) Stock options (1) Issuable under other share-based compensation plans Exchangeable shares (2)	1	1,442,935 2,446 - 4,128		1,442,553 2,938 - 6,512		1,443,735 2,320 74 20,400				
Average number of diluted common shares (in thousands) Diluted earnings per share (in dollars)	\$ \$	1,449,509 6.73	\$	1,452,003 6.00	\$	1,466,529 5.49				

<sup>(1)</sup> The dilutive effect of stock options was calculated using the treasury stock method. When the exercise price of options outstanding is greater than the average market price of our common shares, the options are excluded from the calculation of diluted earnings per share. For the year ended October 31, 2015, an average of 703,808 outstanding options with an average exercise price of \$78.59 were excluded from the calculation of diluted earnings per share; for the years ended October 31, 2014 and 2013 – no outstanding options were excluded from the calculation of diluted earnings per share.

#### Note 26 Guarantees, commitments, pledged assets and contingencies

#### **Guarantees and commitments**

We use guarantees and other off-balance sheet credit instruments to meet the financing needs of our clients.

The table below summarizes our maximum exposure to credit losses related to our guarantees and commitments provided to third parties. The maximum exposure to credit risk relating to a guarantee is the maximum risk of loss if there was a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions, insurance policies or from collateral held or pledged. The maximum exposure to credit risk relating to a loan commitment is the full amount of the commitment. In both cases, the maximum risk exposure is significantly greater than the amount recognized as a liability in our Consolidated Balance Sheets.

	Maximum exposu	re to credit losses
	As	at
	October 31	October 31
(Millions of Canadian dollars)	2015	2014
Financial guarantees		
Financial standby letters of credit	\$ 17,494	\$ 17,208
Commitments to extend credit		
Backstop liquidity facilities (1)	40,387	32,183
Credit enhancements (1)	3,348	2,530
Documentary and commercial letters of credit	216	180
Other commitments to extend credit	172,924	137,623
Other credit-related commitments		
Securities lending indemnifications	74,239	62,319
Performance guarantees	6,042	6,115
Other	221	110

<sup>(1)</sup> Amounts have been revised from those previously reported.

Our credit review process, our policy for requiring collateral security, and the types of collateral security held are generally the same for guarantees and commitments as for loans. Our clients generally have the right to request settlement of, or draw on, our guarantees and commitments within one year. However, certain guarantees can only be drawn if specified conditions are met. These conditions, along with collateral requirements, are described below. We believe that it is highly unlikely that all or substantially all of the guarantees and commitments will be drawn or settled within one year, and contracts may expire without being drawn or settled.

#### Financial guarantees

Financial standby letters of credit

Financial standby letters of credit represent irrevocable assurances that we will make payments in the event that a client cannot meet its obligations to the third party. For certain guarantees, the guaranteed party can request payment from us even though the client has not defaulted on its obligations. The term of these guarantees can range up to eight years.

Our policy for requiring collateral security with respect to these instruments and the types of collateral security held is generally the same as for loans. When collateral security is taken, it is determined on an account-by-account basis according to the risk of the borrower and the specifics of the transaction. Collateral security may include cash, securities and other assets pledged.

<sup>(2)</sup> Includes exchangeable preferred shares and trust capital securities.

#### Commitments to extend credit

#### Backstop liquidity facilities

Backstop liquidity facilities are provided to asset-backed commercial paper conduit programs administered by us and third parties, as an alternative source of financing in the event that such programs are unable to access commercial paper markets, or in limited circumstances, when predetermined performance measures of the financial assets owned by these programs are not met. The average remaining term of these liquidity facilities is approximately three years.

Backstop liquidity facilities are also provided to non-asset backed programs such as variable rate demand notes issued by third parties. These standby facilities provide liquidity support to the issuer to buy the notes if the issuer is unable to remarket the notes, as long as the instrument and/or the issuer maintain the investment grade rating.

The terms of the backstop liquidity facilities do not require us to advance money to these programs in the event of bankruptcy or insolvency events and generally do not require us to purchase non-performing or defaulted assets.

#### Credit enhancements

We provide partial credit enhancement to multi-seller programs administered by us to protect commercial paper investors in the event that the collection on the underlying assets, the transaction-specific credit enhancement or the liquidity proves to be insufficient to pay for maturing commercial paper. Each of the asset pools is structured to achieve a high investment-grade credit profile through credit enhancements from us and other third parties related to each transaction. The average remaining term of these credit facilities is approximately three years.

#### Documentary and commercial letters of credit

Documentary and commercial letters of credit, which are written undertakings by us on behalf of a client authorizing a third party to draw drafts on us up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipment of goods to which they relate.

#### Other commitments to extend credit

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, bankers' acceptances or letters of credit.

#### Other credit-related commitments

#### Securities lending indemnifications

In securities lending transactions, we act as an agent for the owner of a security, who agrees to lend the security to a borrower for a fee, under the terms of a pre-arranged contract. The borrower must fully collateralize the security loaned at all times. As part of this custodial business, an indemnification may be provided to securities lending customers to ensure that the fair value of securities loaned will be returned in the event that the borrower fails to return the borrowed securities and the collateral held is insufficient to cover the fair value of those securities. These indemnifications normally terminate without being drawn upon. The term of these indemnifications varies, as the securities loaned are recallable on demand. Collateral held for our securities lending transactions typically includes cash or securities that are issued or guaranteed by the Canadian government, U.S. government or other OECD countries.

### Performance guarantees

Performance guarantees represent irrevocable assurances that we will make payments to third-party beneficiaries in the event that a client fails to perform under a specified non-financial contractual obligation. Such obligations typically include works and service contracts, performance bonds, and warranties related to international trade. The term of these guarantees can range up to eight years.

Our policy for requiring collateral security with respect to these instruments and the types of collateral security held is generally the same as for loans. When collateral security is taken, it is determined on an account-by-account basis according to the risk of the borrower and the specifics of the transaction. Collateral security may include cash, securities and other assets pledged.

#### Indemnifications

In the normal course of our operations, we provide indemnifications which are often standard contractual terms to counterparties in transactions such as purchase and sale contracts, fiduciary, agency, licensing, custodial and service agreements, director/officer contracts and leasing transactions. These indemnification agreements may require us to compensate the counterparties for costs incurred as a result of changes in laws and regulations (including tax legislation) or as a result of litigation claims or statutory sanctions that may be suffered by the counterparty as a consequence of the transaction. The terms of these indemnification agreements will vary based on the contract. The nature of the indemnification agreements prevents us from making a reasonable estimate of the maximum potential amount we could be required to pay to counterparties. Historically, we have not made any significant payments under such indemnifications.

#### **Uncommitted** amounts

Uncommitted amounts represent undrawn credit facilities for which we have the ability to unilaterally withdraw the credit extended to the borrower. These include both retail and commercial commitments. As at October 31, 2015, the total balance of uncommitted amounts was \$209 billion (October 31, 2014 – \$195 billion).

#### Other commitments

We act as underwriter for certain new issuances under which we alone or together with a syndicate of financial institutions purchase the new issuances for resale to investors. In connection with these activities, our commitments were \$353 million as at October 31, 2015 (October 31, 2014 – \$1,109 million).

#### Pledged assets and collateral

In the ordinary course of business, we pledge assets and enter in collateral agreements with terms and conditions that are usual and customary to our regular lending, borrowing and trading activities recorded on our Consolidated Balance Sheets. The following are examples of our general terms and conditions on pledged assets and collateral:

- The risks and rewards of the pledged assets reside with the pledgor.
- The pledged asset is returned to the pledgor when the necessary conditions have been satisfied.
- The right of the pledgee to sell or re-pledge the asset is dependent on the specific agreement under which the collateral is pledged.
- If there is no default, the pledgee must return the comparable asset to the pledgor upon satisfaction of the obligation.

We are also required to provide intraday pledges to the Bank of Canada when we use the Large Value Transfer System (LVTS), which is a real-time electronic wire transfer system that continuously processes all Canadian dollar large-value or time-critical payments throughout the day. The pledged assets earmarked for LVTS activities are normally released back to us at the end of the settlement cycle each day. Therefore, the pledged assets amount is not included in the table below. For the year ended October 31, 2015, we had on average of \$3.5 billion of assets pledged intraday to the Bank of Canada on a daily basis (October 31, 2014 – \$3.1 billion). There are infrequent occasions where we are required to take an overnight advance from the Bank of Canada to cover a settlement requirement, in which case an equivalent value of the pledged assets would be used to secure the advance. There were no overnight advances taken on October 31, 2015 and October 31, 2014.

Details of assets pledged against liabilities and collateral assets held or re-pledged are shown in the following tables:

	As	at
	October 31	October 31
(Millions of Canadian dollars)	2015	2014
Sources of pledged assets and collateral		
Bank assets		
Cash and due from banks	\$ -	\$ 243
Interest-bearing deposits with banks	1	90
Loans	81,397	72,191
Securities	63,761	59,476
Other assets	22,305	11,887
	167,464	143,887
Client assets		
Collateral received and available for sale or re-pledging	232,499	189,229
Less: not sold or re-pledged	(74,471)	(67,747)
	158,028	121,482
	\$ 325,492	\$ 265,369
Uses of pledged assets and collateral		
Securities lent	\$ 21,767	\$ 21,550
Securities borrowed	33,306	25,150
Obligations related to securities sold short	47,658	50,345
Obligations related to securities lent or sold under repurchase agreements	88,834	61,184
Securitization	44,203	45,089
Covered bonds	36,422	26,589
Derivative transactions	27,411	17,068
Foreign governments and central banks	2,770	2,167
Clearing systems, payment systems and depositories	4,017	4,947
Other	19,104	11,280
	\$ 325,492	\$ 265,369

### Lease commitments

Finance lease commitments

We lease computer equipment from third parties under finance lease arrangements. The leases have various terms, escalation and renewal rights. The future minimum lease payments under the finance leases are as follows:

						As	at					
		0	ctober	31, 2	015			0	ctobe	er 31, 2	014	
(Millions of Canadian dollars)	mir	future nimum lease ments	Fut inter			Present value of ice lease nitments	mi	l future nimum lease yments	int	uture erest arges		Present value of nce lease nitments
Future minimum lease payments							•					
No later than one year	\$	38	\$	(4)	\$	34	\$	59	\$	(6)	\$	53
Later than one year and no later than five years		22		(3)		19		51		(6)		45
	\$	60	\$	(7)	\$	53	\$	110	\$	(12)	\$	98

The net carrying amount of computer equipment held under finance lease as at October 31, 2015 was \$65 million (October 31, 2014 – \$113 million).

### Note 26 Guarantees, commitments, pledged assets and contingencies (continued)

#### Operating lease commitments

We are obligated under a number of non-cancellable operating leases for premises and equipment. These leases have various terms, escalation and renewal rights. The minimum future lease payments under non-cancellable operating leases are as follows.

			А	s at			
	Octobe	r 31, :	2015		October	31, 2	014
(Millions of Canadian dollars)	and and uildings	Eq	uipment		and and uildings	Equ	ipment_
Future minimum lease payments							
No later than one year	\$ 590	\$	131	\$	536	\$	134
Later than one year and no later than five years	1,822		80		1,663		200
Later than five years	1,811		-		1,294		
	4,223		211		3,493		334
Less: Future minimum sublease payments to be received	(14)		_		(17)		_
Net future minimum lease payments	\$ 4,209	\$	211	\$	3,476	\$	334

#### Note 27 Litigation

We are a large global institution that is subject to many different complex legal and regulatory requirements that continue to evolve. As a result, Royal Bank of Canada and its subsidiaries are and have been subject to a variety of legal proceedings, including civil claims and lawsuits, regulatory examinations, investigations, audits and requests for information by various governmental regulatory agencies and law enforcement authorities in various jurisdictions. Some of these matters may involve novel legal theories and interpretations and may be advanced under criminal as well as civil statutes, and some proceedings could result in the imposition of civil, regulatory enforcement or criminal penalties. Management reviews the status of all proceedings on an ongoing basis and will exercise its judgment in resolving them in such manner as management believes to be in the Bank's best interest. This is an area of significant judgment and uncertainty and the extent of our financial and other exposure to these proceedings could be material to our results of operations in any particular period. The following is a description of our significant legal proceedings.

#### Rural/Metro litigation

On October 14, 2014, the Delaware Court of Chancery (the Court of Chancery) in a class action brought by former shareholders of Rural/Metro Corporation, held RBC Capital Markets, LLC liable for aiding and abetting a breach of fiduciary duty by three Rural/Metro directors, but did not make an additional award for attorney's fees. A final judgment was entered on February 19, 2015 in the amount of US\$93 million plus postjudgment interest. RBC Capital Markets, LLC appealed the Court of Chancery's determination of liability and quantum of damages, and the plaintiffs cross-appealed the ruling on additional attorneys' fees. On November 30, 2015, the Delaware Supreme Court affirmed the Court of Chancery with respect to both the appeal and cross-appeal. RBC Capital Markets, LLC is cooperating with an investigation by the U.S. Securities and Exchange Commission relating to this matter.

### LIBOR regulatory investigations and litigation

Various regulators and competition and enforcement authorities around the world, including in Canada, the United Kingdom, and the U.S., are conducting investigations related to certain past submissions made by panel banks in connection with the setting of the U.S. dollar London interbank offered rate (LIBOR). These investigations focus on allegations of collusion between the banks that were on the panel to make submissions for certain LIBOR rates. As Royal Bank of Canada is a member of certain LIBOR panels, including the U.S. dollar LIBOR panel, we have been the subject of regulatory demands for information and are cooperating with those investigations. In addition, Royal Bank of Canada and other U.S. dollar panel banks have been named as defendants in private lawsuits filed in the U.S. with respect to the setting of LIBOR including a number of class action lawsuits which have been consolidated before the U.S. District Court for the Southern District of New York (the Court). The complaints in those actions assert claims against us and other panel banks under various U.S. laws, including U.S. antitrust laws, the U.S. Commodity Exchange Act, and state law. The Court has issued five detailed rulings on various motions in the consolidated cases and based on the Court's decisions to date, many of the claims against Royal Bank of Canada have been dismissed; however, these decisions are subject to appeal and the claims that have been dismissed may be refiled based upon the appeal decisions. The parties are currently working with the Court to confirm the cases which remain active.

Based on the facts currently known, it is not possible at this time for us to predict the ultimate outcome of these investigations or proceedings or the timing of their resolution.

#### Royal Bank of Canada Trust Company (Bahamas) Limited Proceedings

On April 13, 2015, a French investigating judge notified Royal Bank of Canada Trust Limited (RBC Bahamas) of the issuance of an ordonnance de renvoi referring RBC Bahamas and other unrelated persons to the French tribunal correctionnel to face the charge of complicity in estate tax fraud relating to actions taken relating to a trust for which RBC Bahamas serves as trustee. The trial for this matter is expected to commence in January 2016. RBC Bahamas believes that its actions did not violate French law and intends to contest the charge in the French court. Based on the facts currently known, it is not possible to predict the ultimate outcome of this proceeding; however, management believes that its ultimate resolution will not have a material effect on our consolidated financial position, although it may be material to our results of operations in the period it occurs.

#### *Interchange fees litigation*

Since 2011, seven proposed class actions have been commenced in Canada: Bancroft-Snell v. Visa Canada Corporation, et al., 9085-4886 Quebec Inc. v. Visa Canada Corporation, et al., Coburn and Watson's Metropolitan Home v. Bank of America Corporation, et al. (Watson), Macaronies Hair Club and Laser Centre Inc. v. BofA Canada Bank, et al., 1023926 Alberta Ltd. v. Bank of America Corporation, et al., The Crown & Hand Pub Ltd. v. Bank of America Corporation, et al., and Hello Baby Equipment Inc. v. BofA Canada Bank, et al. The defendants in each action are VISA Canada Corporation (Visa), MasterCard International Incorporated (MasterCard), Royal Bank of Canada and other financial institutions. The plaintiff class members are Canadian merchants who accept Visa and/or MasterCard branded credit cards for payment. The actions allege,

among other things, that from March 2001 to the present, Visa and MasterCard conspired with their issuing banks and acquirers to set default interchange rates and merchant discount fees and that certain rules (Honour All Cards and No Surcharge) have the effect of increasing the merchant discount fees. The actions include claims of civil conspiracy, breach of the *Competition Act*, interference with economic relations and unjust enrichment. The claims seek unspecified general and punitive damages. In *Watson*, a decision to partially certify the action as a class proceeding was released on March 27, 2014, and was appealed. On August 19, 2015, the British Columbia Court of Appeal struck the plaintiff class representative's cause of action under section 45 of the *Competition Act* and reinstated the plaintiff class representative's cause of action in civil conspiracy by unlawful means, among other rulings. Based on the facts currently known, it is not possible at this time for us to predict the ultimate outcome of this proceeding or the timing of its resolution.

#### Foreign Exchange Matters

On July 2, 2015, the Brazilian civil antitrust authority Administrative Council for Economic Defense (CADE) initiated an administrative proceeding to investigate possible violations of Brazilian antitrust law by a number of banks, including Royal Bank of Canada, regarding foreign exchange trading. The matter is in its initial stages.

On July 31, 2015, RBC Capital Markets, LLC was added as a new defendant in a pending putative class action initially filed in November 2013 in the United States District Court for the Southern District of New York. The action is brought against multiple foreign exchange dealers and alleges collusive behaviour, among other allegations, in foreign exchange trading. The action is in its initial stages as it relates to the new defendants, including RBC Capital Markets, LLC. On September 11, 2015, a class action lawsuit was filed in the Ontario Superior Court of Justice and a motion for authorization of a class action was filed in the Quebec Superior Court, both on behalf of an alleged class of Canadian investors, against Royal Bank of Canada, RBC Capital Markets, LLC and a number of other foreign exchange dealers. The Canadian class actions allege that the defendants conspired to manipulate the prices of currency trades and are in their initial stages. Based on the facts currently known, it is not possible to predict the ultimate outcome of the Foreign Exchange Matters or the timing of their ultimate resolution.

#### Wisconsin school districts litigation

RBC Capital Markets, LLC, RBC Europe, Ltd. and RBC USA Holdco Corporation are defendants in a lawsuit relating to their role in transactions involving investments made by a number of Wisconsin school districts in certain collateralized debt obligations. These transactions were also the subject of a regulatory investigation. In September 2011, we reached a settlement with the Securities and Exchange Commission which was paid to the school districts through a Fair Fund. Based on the facts currently known, it is not possible at this time to predict the ultimate outcome of this proceeding or the timing of its resolution; however, management believes the ultimate resolution of this proceeding will not have a material adverse effect on our consolidated financial position or results of operations.

#### Other matters

We are a defendant in a number of other actions alleging that certain of our practices and actions were improper. The lawsuits involve a variety of complex issues and the timing of their resolution is varied and uncertain. Management believes that we will ultimately be successful in resolving these lawsuits, to the extent that we are able to assess them, without material financial impact to the Bank. This is, however, an area of significant judgment and the potential liability resulting from these lawsuits could be material to our results of operations in any particular period.

Various other legal proceedings are pending that challenge certain of our other practices or actions. While this is an area of significant judgment and some matters are currently inestimable, we consider that the aggregate liability, to the extent that we are able to assess it, resulting from these other proceedings will not be material to our consolidated financial position or results of operations.

### Note 28 Contractual repricing and maturity schedule

The following table details our exposure to interest rate risk. The carrying amounts of financial assets and financial liabilities are reported below based on the earlier of their contractual repricing date or maturity date.

The following table does not incorporate management's expectation of future events where expected repricing or maturity dates differ significantly from the contractual dates. We incorporate these assumptions in the management of interest rate risk exposure. These assumptions include expected repricing of trading instruments and certain loans and deposits. Taking into account these assumptions on the consolidated contractual repricing and maturity schedule at October 31, 2015, would result in a change in the under-one-year gap from \$11.5 billion to \$82.3 billion.

				As at Octob	per 31, 2015			
(Millions of Canadian dollars)	Immediately interest rate-sensitive	Under 3 months	3 to 6	6 to 12 months	1 to 5 years	Over 5 years	Non-rate- sensitive	Total
Assets								
Cash and deposits with banks	\$ 11,712	\$ 17,162	\$ 17	\$ -	\$ -	\$ -	\$ 6,251	\$ 35,142
Trading securities	59	29,399	11,229	14,777	22,678	32,143	48,418	158,703
Available-for-sale securities	-	23,406	2,865	1,194	17,387	10,103	1,850	56,805
Assets purchased under reverse								
repurchase agreements and								
securities borrowed	1,467	147,194	21,242	4,157	-	-	663	174,723
Loans (net of allowance for loan								
losses)	179,940	70,297	21,094	25,187	162,856	8,234	4,615	472,223
Derivatives	105,626	-	-	-	-	-	_	105,626
Segregated fund net assets		_	-	-	-	_	830	830
Other assets	177	22,828				106	47,045	70,156
	\$ 298,981	\$ 310,286	\$ 56,447	\$ 45,315	\$ 202,921	\$ 50,586	\$ 109,672	\$ 1,074,208
Liabilities								
Deposits	\$ 257,456	\$ 166,310	\$ 22,988	\$ 37,906	\$ 104,122	\$ 25,322	\$ 83,123	\$ 697,227
Obligations related to assets sold								
under repurchase agreements and								
securities loaned	1,709	78,533	1,400	1,199	-	_	447	83,288
Obligations related to securities sold								
short	5	2,335	547	664	9,580	13,447	21,080	47,658
Derivatives	107,860	-	-	-	-	-		107,860
Segregated fund net liabilities	_	-	-		-		830	830
Other liabilities	89	15,221	24	57	1,790	7,193	41,665	66,039
Subordinated debentures	_	1,951	-	_	4,191	1,220	-	7,362
Non-controlling interests	_	1,207 700	300	1,050	518	- 751	73	1,798
Shareholders' equity					2,301		57,044	62,146
	\$ 367,119	\$ 266,257	\$ 25,259	\$ 40,876	\$ 122,502	\$ 47,933	\$ 204,262	\$ 1,074,208
Total gap	\$ (68,138)	\$ 44,029	\$ 31,188	\$ 4,439	\$ 80,419	\$ 2,653	\$ (94,590)	\$ -
Canadian dollar	\$ (51,779)	\$ 14,274	\$ 12,805		\$ 109,580	\$ (2,800)	\$ (81,403)	\$ (1)
Foreign currency	(16,359)	29,755	18,383	5,117	(29,161)	5,453	(13,187)	1
Total gap	\$ (68,138)	\$ 44,029	\$ 31,188	\$ 4,439	\$ 80,419	\$ 2,653	\$ (94,590)	\$ -

#### Note 29 Related party transactions

#### Related parties

Related parties include associated companies, post-employment benefit plans for the benefit of our employees, key management personnel, the Board of Directors (Directors), close family members of key management personnel and Directors, and entities which are, directly or indirectly, controlled by, jointly controlled by or significantly influenced by key management personnel, Directors or their close family members.

#### **Key management personnel and Directors**

Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling our activities, directly or indirectly. They include the senior members of our organization called the Group Executive. The Group Executive is comprised of the President and Chief Executive Officer and individuals that report directly to him, including the Chief Administrative Officer and Chief Financial Officer, Chief Human Resources Officer, Chief Risk Officer, and Group Heads for Wealth Management and Insurance, Capital Markets and Investor & Treasury Services, Technology & Operations, and Personal & Commercial Banking. The Directors do not plan, direct, or control the activities of the entity; they oversee the management of the business and provide stewardship.

### Compensation of key management personnel and Directors

		Fo	or the	year ende	ed	
	Octo	ber 31	Oct	ober 31	Oct	ober 31
(Millions of Canadian dollars)		2015	:	2014 (1)		2013
Salaries and other short-term employee benefits (2)	\$	21	\$	22	\$	23
Post-employment benefits		2		7		3
Share-based payments		37		26		30
	\$	60	\$	55	\$	56

<sup>(1)</sup> During the year ended October 31, 2014, certain executives who were members of the Bank's Group Executive as at October 31, 2013 left the Bank and therefore, were no longer part of key management personnel. Compensation for the year ended October 31, 2014, attributable to the former executives, including benefits and share based payments relating to awards granted in prior years was \$60 million.

### Stock options, stock awards and shares held by key management personnel, Directors and their close family members

			Д	As at	
		October 31	1, 2015	October 31	1,2014
		No. of		No. of	
(Millions of Canadian dollars, except number of shares)		units held	Value	units held	Value
Stock options		2,494,007	\$ 44	2,472,134	\$ 66
Other non-option stock based awards		1,485,976	111	1,447,763	116
RBC common and preferred shares		738,777	55	686,674	55
		4,718,760	\$ 210	4,606,571	\$ 237

#### Transactions, arrangements and agreements involving key management personnel, Directors and their close family members

In the normal course of business, we provide certain banking services to key management personnel, Directors, and their close family members. These transactions were made on substantially the same terms, including interest rates and security, as for comparable transactions with persons of a similar standing and did not involve more than the normal risk of repayment or present other unfavourable features.

As at October 31, 2015, total loans to key management personnel, Directors and their close family members were \$7 million (October 31, 2014 – \$7 million). No guarantees, pledges or commitments have been given to key management personnel, Directors or their close family members.

### Joint ventures and associates

In the normal course of business, we provide certain banking and financial services to our joint ventures and associates, including loans, interest and non-interest bearing deposits. These transactions meet the definition of related party transactions and were made on substantially the same terms as for comparable transactions with third-party counterparties.

As at October 31, 2015, loans to joint ventures and associates were \$65 million (October 31, 2014 – \$57 million) and deposits from joint ventures and associates were \$27 million (October 31, 2014 – \$14 million). No guarantees have been given to joint ventures or associates.

### Other transactions, arrangements or agreements involving joint ventures or associates

		As at	or for	the year	ended	<u> </u>
	Oct	ober 31	Oct	ober 31	Oct	ober 31
(Millions of Canadian dollars)		2015		2014		2013
Commitments and other contingencies	\$	365	\$	315	\$	240
Other fees received for services rendered		41		45		47
Other fees paid for services received		182		185		191

#### Restricted net assets

Certain of our subsidiaries and joint ventures are subject to regulatory requirements of the jurisdictions in which they operate. When these subsidiaries and joint ventures are subject to such requirements, they may be restricted from transferring to us, our share of their assets in the form of cash dividends, loans or advances. At October 31, 2015, restricted net assets of these subsidiaries and joint ventures were \$30.8 billion (October 31, 2014 – \$16 billion).

<sup>(2)</sup> Includes the portion of the annual variable short-term incentive bonus that certain executives elected to receive in the form of DSUs. Refer to Note 22 for further details.

#### Composition of business segments

For management purposes, based on the products and services offered, we are organized into five business segments: Personal & Commercial Banking, Wealth Management, Insurance, Investor & Treasury Services and Capital Markets.

Personal & Commercial Banking is comprised of our personal and business banking operations, and our auto financing and retail investment businesses and operates through four business lines: Personal Financial Services, Business Financial Services, Cards and Payment Solutions (Canadian Banking), and Caribbean & U.S. Banking. In Canada, we provide a broad suite of financial products and services to our individual and business clients through our extensive branch, automated teller machines, online and telephone banking networks, as well as through a large number of proprietary sales professionals. In the Caribbean, we offer a broad range of financial products and services to individuals, business clients and public institutions in targeted markets. In the United States, we serve the cross-border banking needs of Canadian clients within the United States, as well as the banking product needs of our U.S. wealth management clients.

Wealth Management is comprised of Canadian Wealth Management, U.S. & International Wealth Management and Global Asset Management. We serve affluent, high net worth and ultra high net worth clients in Canada, the United States, the United Kingdom, Europe, and Asia with a comprehensive suite of investment, trust, banking, credit and other wealth management solutions. We also provide asset management products and services directly to institutional and individual clients as well as through RBC distribution channels and third-party distributors.

Insurance is comprised of our insurance operations in Canada and globally and operates under two business lines: Canadian Insurance and International Insurance, providing a wide range of life, health, property and casualty, and reinsurance products and solutions. In Canada, we offer our products and services through our proprietary distribution channels, comprised of the field sales force which includes retail insurance branches, our field sales representatives, advice centers and online, as well as through independent insurance advisors and affinity relationships. Outside North America, we operate in reinsurance markets globally offering life, accident and annuity reinsurance products.

Investor & Treasury Services offers global custody, fund and pension administration, as well as an integrated suite of products to institutional investors worldwide. We also provide cash management, correspondent banking and trade finance services to financial institutions globally and funding and liquidity management for RBC as well as other select institutions.

Capital Markets is comprised of a majority of our global wholesale banking businesses providing public and private companies, institutional investors, governments and central banks with a wide range of products and services across our two main business lines: Global Markets and Corporate and Investment Banking. In North America, we offer a full suite of products and services which include corporate and investment banking, equity and debt origination and distribution, and structuring and trading. Outside North America, we have a select presence in the U.K., Europe, and Other international, where we offer a diversified set of capabilities in our key sectors of expertise such as energy, mining and infrastructure.

All other enterprise level activities that are not allocated to these five business segments, such as enterprise funding, securitizations, net charges associated with unattributed capital, and consolidation adjustments, including the elimination of the Taxable equivalent basis (Teb) gross-up amounts, are included in Corporate Support. Teb adjustments gross up Net interest income from certain tax-advantaged sources (Canadian taxable corporate dividends) to their effective tax equivalent value with the corresponding offset recorded in the provision for income taxes. Management believes that these adjustments are necessary for Capital Markets to reflect how it is managed. The use of the Teb adjustments enhances the comparability of revenue across our taxable and tax-advantaged sources. Our use of Teb adjustments may not be comparable to similarly adjusted amounts at other financial institutions. The Teb adjustment for the year ended October 31, 2015 was \$570 million (October 31, 2014 – \$492 million, October 31, 2013 – \$380 million).

### **Geographic segments**

For geographic reporting, our segments are grouped into Canada, United States and Other International. Transactions are primarily recorded in the location that best reflects the risk due to negative changes in economic conditions and prospects for growth due to positive economic changes. This location frequently corresponds with the location of the legal entity through which the business is conducted and the location of our clients. Transactions are recorded in the local currency and are subject to foreign exchange rate fluctuations with respect to the movement in the Canadian dollar.

### Management reporting framework

Our management reporting framework is intended to measure the performance of each business segment as if it were a stand-alone business and reflects the way our business segments are managed. This approach is intended to ensure that our business segments' results reflect all relevant revenue and expenses associated with the conduct of their businesses. Management regularly monitors these segments' results for the purpose of making decisions about resource allocation and performance assessment. These items do not impact our consolidated results.

The expenses in each business segment may include costs or services directly incurred or provided on their behalf at the enterprise level. For other costs not directly attributable to one of our business segments, we use a management reporting framework that uses assumptions, estimates and methodologies for allocating overhead costs and indirect expenses to our business segments and that assists in the attribution of capital and the transfer pricing of funds to our business segments in a manner that fairly and consistently measures and aligns the economic costs with the underlying benefits and risks of that specific business segment. Activities and business conducted between our business segments are generally at market rates. All other enterprise level activities that are not allocated to our five business segments are reported under Corporate Support.

Our assumptions and methodologies used in our management reporting framework are periodically reviewed by management to ensure that they remain valid. The capital attribution methodologies involve a number of assumptions and estimates that are revised periodically.

								I	or t	he year end	ed C	October 31	, 20	15					
(Millions of Canadian dollars)	Comm	onal & nercial anking	Mana	Wealth agement	Ins	surance		Investor & Treasury Services	٨	Capital Markets (1)		Corporate		Total		Canada	United States	Int	Other ernational
Net interest income (2), (3) Non-interest income		0,004 4,309	\$	493 6,282	\$	- 4,436	\$	818 1,220	\$	3,970 4,093	\$	(514) 210	\$	14,771 20,550	\$	11,538 10,889	\$ 1,977 4,619	\$	1,256 5,042
Total revenue Provision for credit losses Insurance policyholder benefits, claims and	14	4,313 984		6,775 46		4,436		2,038 (1)		8,063 71		(304) (3)		35,321 1,097		22,427 933	6,596 98		6,298 66
acquisition expense Non-interest expense		- 6,611		5,292		2,963 613		1,301		4,696		- 125		2,963 18,638		1,976 10,139	4,762		987 3,737
Net income (loss) before income taxes Income taxes (recoveries)		6,718 1,712		1,437 396		860 154		738 182		3,296 977		(426) (824)		12,623 2,597		9,379 1,727	1,736 649		1,508 221
Net income	\$ !	5,006	\$	1,041	\$	706	\$	556	\$	2,319	\$	398	\$	10,026	\$	7,652	\$ 1,087	\$	1,287
Non-interest expense includes: Depreciation and amortization Impairment of other	\$	345	\$		\$	16	\$	54	\$	28	\$	639	\$	1,239	\$	1,046	\$ 40	\$	153
intangibles Restructuring provisions		1		4 83		_		_		_		2		7 83		3 25	1 45		3 13
Total assets	\$ 397	7,132	\$	26,891	\$ :	14,139	\$	132,294	\$	478,289	\$	25,463	\$	1,074,208	\$	584,419	\$ 252,845	\$	236,944
Total assets include: Additions to premises and equipment			_		_		_				_		_		_			_	
and intangibles  Total liabilities	\$ 397	327 7,157	\$ \$	122 26,906	\$	23 14,160	\$	132,275	\$	256 478,291	\$	(38,525)	\$ \$	1,418	\$	1,071 520,420	\$ 206	\$	236,874

							Fo	or th	e year ende	d Oc	tober 31, 2	2014	(4)				
(Millions of Canadian dollars)		ersonal & mmercial Banking	Man	Wealth agement	In	surance	Investor & Treasury Services	ı	Capital Markets (1)		Corporate		Total	Canada	United States	Int	Other
Net interest income (2), (3) Non-interest income	\$	9,743 3,987	\$	469 5,844	\$	- 4,964	\$ 732 1,152	\$	3,485 3,881	\$	(313) 164	\$	14,116 19,992	\$ 11,128 10,488	\$ 1,697 4,257	\$	1,291 5,247
Total revenue Provision for credit losses Insurance policyholder benefits, claims and		13,730 1,103		6,313 19		4,964 -	1,884		7,366 44		(149) (2)		34,108 1,164	21,616 922	5,954 52		6,538 190
acquisition expense Non-interest expense		- 6,563		- 4,800		3,573 579	- 1,286		- 4,344		- 89		3,573 17,661	2,188 9,650	1 4,199		1,384 3,812
Net income (loss) before income taxes Income taxes (recoveries)		6,064 1,589		1,494 411		812 31	598 157		2,978 923		(236) (405)		11,710 2,706	8,856 1,983	1,702 660		1,152 63
Net income	\$	4,475	\$	1,083	\$	781	\$ 441	\$	2,055	\$	169	\$	9,004	\$ 6,873	\$ 1,042	\$	1,089
Non-interest expense includes: Depreciation and amortization Impairment of other intangibles Restructuring provisions	\$	338 - 20	\$	147 6 16	\$	16 _ _	\$ 58 - -	\$	28 2 -	\$	578 - -	\$	1,165 8 36	\$ 971 2 -	\$ 39 6 16	\$	155 _ 20
Total assets	\$ 3	376,188	\$	27,084	\$	12,930	\$ 103,822	\$	400,314	\$	20,212	\$	940,550	\$ 496,120	\$ 194,879	\$	249,551
Total assets include: Additions to premises and equipment and intangibles	\$	318	\$	105	\$	16	\$ 30	\$	147	\$	563	\$	1,179	\$ 924	\$ 154	\$	101
Total liabilities	\$ 3	376,154	\$	27,022	\$	12,988	\$ 103,798	\$	400,114	\$	(34,029)	\$	886,047	\$ 441,607	\$ 194,946	\$	249,494

### Note 30 Results by business segment (continued)

							Fo	or th	ie year ende	d 0	tober 31, 2	2013	(4)				
(Millions of Canadian dollars)		ersonal & mmercial Banking	Man	Wealth agement	In	surance	Investor & Treasury Services	ı	Capital Markets (1)		Corporate		Total	Canada	United States	Int	Other ernational
Net interest income (2), (3) Non-interest income	\$	9,434 3,585	\$	396 5,091	\$	- 3,928	\$ 671 1,133	\$	2,872 3,708	\$	(124) (12)	\$	13,249 17,433	\$ 10,961 8,601	\$ 1,448 3,810	\$	840 5,022
Total revenue Provision for credit losses Insurance policyholder benefits, claims and		13,019 995		5,487 51		3,928	1,804 -		6,580 188		(136) 3		30,682 1,237	19,562 892	5,258 78		5,862 267
acquisition expense Non-interest expense		6,168		- 4,219		2,784 551	1,348		3,856		72		2,784 16,214	1,425 9,210	10 3,663		1,349 3,341
Net income (loss) before income taxes Income taxes (recoveries)		5,856 1,476		1,217 331		593 (2)	456 117		2,536 836		(211) (653)		10,447 2,105	8,035 1,710	1,507 370		905 25
Net income	\$	4,380	\$	886	\$	595	\$ 339	\$	1,700	\$	442	\$	8,342	\$ 6,325	\$ 1,137	\$	880
Non-interest expense includes: Depreciation and amortization Impairment of other intangibles Restructuring provisions	\$	279 1 21	\$	135 - -	\$	13 _ _	\$ 56 5 44	\$	25 - -	\$	503 4 –	\$	1,011 10 65	\$ 838 10 9	\$ 36 - -	\$	137 - 56
Total assets	\$ :	362,932	\$	23,361	\$	12,275	\$ 90,621	\$	358,036	\$	12,520	\$	859,745	\$ 494,306	\$ 181,703	\$	183,736
Total assets include: Additions to premises and equipment and intangibles	\$	468	\$	90	\$	13	\$ 35	\$	107	\$	517	\$	1,230	\$ 966	\$ 132	\$	132
Total liabilities	\$ :	362,892	\$	23,306	\$	12,325	\$ 90,793	\$	357,872	\$	(36,903)	\$	810,285	\$ 444,781	\$ 181,815	\$	183,689

<sup>(1)</sup> Taxable equivalent basis (Teb).

### Revenue by business line

		Fo	or the	year ende	ed	
	Oct	tober 31	00	tober 31	Oc	tober 31
(Millions of Canadian dollars)		2015		2014		2013
Personal Financial Services	\$	7,634	\$	7,285	\$	6,948
Business Financial Services		3,091		3,135		2,990
Cards and Payment Solutions		2,654		2,449		2,282
Caribbean & U.S. Banking		934		861		799
Canadian Wealth Management		2,226		2,186		1,889
U.S. & International Wealth Management		2,729		2,430		2,225
Global Asset Management		1,820		1,697		1,373
Insurance		4,436		4,964		3,928
Investor & Treasury services		2,038		1,884		1,804
Corporate and Investment Banking		3,697		3,437		3,014
Global Markets (1)		4,477		3,896		3,314
Other Capital Markets (1)		(111)		33		252
Corporate Support		(304)		(149)		(136)
	\$	35,321	\$	34,108	\$	30,682

<sup>(1)</sup> Certain amounts have been revised from those previously reported.

### Note 31 Nature and extent of risks arising from financial instruments

We are exposed to credit, market and liquidity and funding risks as a result of holding financial instruments. Our risk measurement and objectives, policies and methodologies for managing these risks are disclosed in the shaded text along with those tables specifically marked with an asterisk (\*) on pages 56 to 82 of the Management's Discussion and Analysis. These shaded text and tables are an integral part of these Consolidated Financial Statements.

Concentrations of credit risk exist if a number of our clients are engaged in similar activities, are located in the same geographic region or have comparable economic characteristics such that their ability to meet contractual obligations would be similarly affected by changes in economic, political or other conditions.

<sup>(2)</sup> Inter-segment revenue and share of profits in joint ventures and associates are not material.

<sup>(3)</sup> Interest revenue is reported net of interest expense as management relies primarily on net interest income as a performance measure.

<sup>4)</sup> Certain amounts have been revised from those previously reported.

Concentrations of credit risk indicate the relative sensitivity of our performance to developments affecting a particular industry or geographic location. The amounts of credit exposure associated with certain of our on- and off-balance sheet financial instruments are summarized in the following table.

			As at	October 31	, 2015			
		United				Other		
(Millions of Canadian dollars, except percentage amounts)	Canada	% States	%	Europe	%	International	%	Total
On-balance sheet assets other than								
derivatives (1)	\$ 453,650	68% \$ 110,341	17% \$	56,984	9%	\$ 41,453	6%	\$ 662,428
Derivatives before master netting								
agreement (2), (3)	20,911	11 22,877	12	143,414	74	7,254	3	194,456
	\$ 474,561	55% \$ 133,218	16% \$	200,398	23%	\$ 48,707	6%	\$ 856,884
Off-balance sheet credit instruments (4)								
Committed and uncommitted (5)	\$ 239,351	57% \$ 137,204	33% \$	32,638	8%	\$ 10,312	2%	\$ 419,505
Other	49,740	51 17,520	18	29,213	30	1,523	1	97,996
	\$ 289,091	56% \$ 154,724	30% \$	61,851	12%	\$ 11,835	2%	\$ 517,501
			As at	October 31	, 2014			

				As at	October 31	, 2014			
	6 1	0/	United	0/	-	0/	Other	0/	T . 1
(Millions of Canadian dollars, except percentage amounts)	Canada	%	States	%	Europe	%	International	%	Total
On-balance sheet assets other than derivatives (1)	\$ 422,498	72% \$	79,140	14% \$	46,596	8%	\$36,031	6%	\$ 584,265
Derivatives before master netting agreement (2), (3)	12,825	9	23,039	16	102,368	70	7,009	5	145,241
	\$ 435,323	60% \$	102,179	14% \$	148,964	20%	\$43,040	6%	\$ 729,506
Off-balance sheet credit instruments (4)									
Committed and uncommitted (5)	\$ 224,849	62% \$	102,253	28% \$	28,312	8%	\$ 7,876	2%	\$ 363,290
Other	45,600	53	14,579	17	25,023	29	550	1	85,752
	\$ 270,449	60% \$	116,832	26% \$	53,335	12%	\$ 8,426	2%	\$ 449,042

<sup>(1)</sup> Includes assets purchased under reverse repurchase agreements and securities borrowed, loans and customers' liability under acceptances. The largest concentrations in Canada are Ontario at 47% (October 31, 2014 – 46%), the Prairies at 21% (October 31, 2014 – 21%), British Columbia and the territories at 16% (October 31, 2014 – 16%) and Quebec at 11% (October 31, 2014 – 12%). No industry accounts for more than 35% (October 31, 2014 – 33%) of total on-balance sheet credit instruments.

- 2) The largest concentration of credit exposure by counterparty type is banks at 29% (October 31, 2014 36%).
- (3) Excludes credit derivatives classified as other than trading.
- (4) Represents financial instruments with contractual amounts representing credit risk.
- (5) Retail and wholesale commitments respectively comprise 36% and 64% of our total commitments (October 31, 2014 38% and 62%). The largest concentrations in the wholesale portfolio related to Financing products at 15% (October 31, 2014 14%), Non-bank financial services at 10% (October 31, 2014 9%), Oil and gas at 10% (October 31, 2014 9%), Utilities at 9% (October 31, 2014 9%), and Real estate and related at 8% (October 31, 2014 9%).

### Note 32 Capital management

#### Regulatory capital and capital ratios

OSFI formally establishes risk-based capital and leverage targets for deposit-taking institutions in Canada. We are required to calculate our capital ratios using the Basel III framework. Under Basel III, regulatory capital includes Common Equity Tier 1 (CET1), Tier 1 and Tier 2 capital. CET1 capital mainly consists of common shares, retained earnings and other components of equity. Regulatory adjustments under Basel III include deductions of goodwill and other intangibles, certain deferred tax assets, defined benefit pension fund assets, investments in banking, financial and insurance entities, and the shortfall of provisions to expected losses. Tier 1 capital comprises predominantly CET1, with additional items that consist of capital instruments such as certain preferred shares, and certain non-controlling interests in subsidiaries. Tier 2 capital includes subordinated debentures that meet certain criteria and certain loan loss allowances. Total capital is the sum of CET1, additional Tier 1 capital and Tier 2 capital. Regulatory capital ratios are calculated by dividing CET1, Tier 1 and Total capital by risk-weighted assets.

### Note 32 Capital management (continued)

Beginning this year, the asset-to-capital multiple has been replaced by a leverage ratio. The leverage ratio is calculated by dividing Tier 1 capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. During 2015 and 2014, we complied with all capital and leverage requirements imposed by OSFI.

	As	at
(Millions of Canadian dollars, except percentage and multiple amounts)	October 31 2015	October 31 2014
Capital (1)		
Common Equity Tier 1 capital	\$ 43,715	\$ 36,406
Tier 1 capital	50,541	42,202
Total capital	58,004	50,020
Risk-weighted assets used in calculation of capital ratios (1), (2)	(44 75/	2/0.50/
Common Equity Tier 1 capital ratio	411,756	368,594
Tier 1 capital ratio Total capital ratio	412,941 413,957	369,976 372,050
Total capital risk-weighted assets (1)	413,737	372,030
Credit risk	323,870	286,327
Market risk	39,786	38,460
Operational risk	50,301	47,263
	\$ 413,957	\$372,050
Capital ratios, leverage ratios and multiples (1)		
Common Equity Tier 1 capital ratio	10.6%	9.9%
Tier 1 capital ratio	12.2%	11.4%
Total capital ratio	14.0%	13.4%
Leverage ratio (3)	4.3%	n.a.
Assets-to-capital multiple (4)	n.a.	17.0X

- (1) Capital, risk-weighted assets and capital ratios and multiples are calculated using OSFI Capital Adequacy Requirements. Leverage ratio is calculated using OSFI Leverage Requirements.
- (2) Effective the third quarter of 2014, the credit valuation adjustment to our risk-weighted asset calculation implemented in the first quarter of 2014, must reflect different percentages for each tier of capital. This change reflects a phase-in of credit valuation adjustments ending in the fourth quarter of 2018. During this phase-in period, risk-weighted assets for Common Equity Tier 1, Tier 1 and Total capital ratios will be subject to different annual credit valuation adjustment percentages.
- (3) Exposure measure as at October 31, 2015 was \$1,170 billion.
- (4) Beginning this year, the asset-to-capital multiple has been replaced by a leverage ratio. Gross adjusted assets as at October 31, 2014 were \$885 billion.
- n.a. not applicable

#### Note 33 Offsetting financial assets and financial liabilities

Offsetting within our balance sheet may be achieved where financial assets and liabilities are subject to master netting arrangements that provide the currently enforceable right of offset and where there is an intention to settle on a net basis, or realize the assets and liabilities simultaneously. For derivative contracts and repurchase and reverse repurchase arrangements, this is generally achieved when there is a market mechanism for settlement (e.g. central counterparty exchange, or clearing house) which provides daily net settlement of cash flows arising from these contracts. Margin receivables and margin payables are generally offset as they settle simultaneously through a market settlement mechanism. These are generally classified as Other assets or Other liabilities.

Amounts that do not qualify for offsetting include master netting arrangements that only permit outstanding transactions with the same counterparty to be offset in an event of default or occurrence of other predetermined events. Such master netting arrangements include the ISDA Master Agreement or derivative exchange or clearing counterparty agreements for derivative contracts, global master repurchase agreement and global master securities lending agreements for repurchase, reverse repurchase and other similar secured lending and borrowing arrangements.

The amount of the financial collateral received or pledged subject to master netting arrangement or similar agreements but not qualified for offsetting refers to the collateral received or pledged to cover the net exposure between counterparties, by enabling the collateral to be realized in an event of default or the occurrence of other predetermined events. Certain amounts of collateral are restricted from being sold or re-pledged unless there is an event of default or the occurrence of other predetermined events.

The tables below provide the amount of financial instruments that have been offset on the Consolidated Balance Sheets and the amounts that do not qualify for offsetting but are subject to enforceable master netting arrangements or similar agreements. The amounts presented are not intended to represent our actual exposure to credit risk.

Financial assets subject to offsetting, enforceable master netting arrangements and similar agreements

Tillaliciat assets subject to on.		,,			5									
								October 31	•					
		F	mount	ts subject to	offsett	ing and enforc	eable	netting arr	angements					
		Amounts subject to master												
								netting an	rangements or					
							S	imilar agre	ements but do					
							no	t qualify fo	r offsetting on					
						_		the bal	ance sheet (1)					
	Gros	ss amounts	Α	mounts of							Ar	nounts not		
		of financial		financial	N	et amount of		mpact of				subject to	To	tal amount
	as	sets before		liabilities	fina	incial assets		master	Financial		е	nforceable	1	recognized
	bal	ance sheet	off	set on the	pres	ented on the		netting	collateral	Net		netting		on the
(Millions of Canadian dollars)		offsetting	bala	nce sheet	b	alance sheet	agı	reements	received (2)	amount	arra	angements	bal	ance sheet
Assets purchased under reverse repurchase agreements and														
securities borrowed	\$	183,493	\$	9,846	\$	173,647	\$	30	\$ 172,910	\$ 707	\$	1,076	\$	174,723
Derivative assets (3)		185,654		87,527		98,127		71,833	14,956	11,338		7,499		105,626
Other financial assets		1,560		1,283		277		-	52	225		78		355
	\$	370,707	\$	98,656	\$	272,051	\$	71,863	\$ 187,918	\$12,270	\$	8,653	\$	280,704

							As a	t October 3	1, 2014				
			Amour	nts subject to	offset	ting and enfor	ceabl	e netting ar	rangements				
						_	S	netting ar similar agre ot qualify fo	oject to master rangements or ements but do or offsetting on lance sheet (1)				
(Millions of Canadian dollars)	as	ss amounts of financial sets before lance sheet offsetting	off	mounts of financial liabilities fset on the ance sheet	fina prese	Net amount of Impact of financial assets master Financial presented on the netting collateral balance sheet agreements received (2)		Net amount	е	nounts not subject to nforceable netting angements	al amount ecognized on the		
Assets purchased under reverse repurchase agreements and securities borrowed Derivative assets (3) Other financial assets	\$	149,348 136,230 1,345	\$	14,038 57,068 1,247	\$	135,310 79,162 98	\$	56 60,546 –	\$ 134,985 8,993 70	\$ 269 9,623 28	\$	270 8,240 60	\$ 135,580 87,402 158
	\$	286,923	\$	72,353	\$	214,570	\$	60,602	\$ 144,048	\$ 9,920	\$	8,570	\$ 223,140

<sup>(1)</sup> Financial collateral is reflected at fair value. The amount of financial instruments and financial collateral disclosed is limited to the net balance sheet exposure, and any over-collateralization is excluded from the table.

<sup>(3)</sup> Includes cash margin of \$1,512 million (October 31, 2014 – \$1,326 million) which offset against the derivative balance on the balance sheet.

Financial liabilities subject to offsetting	r, enforceable master netting ar	rangements and similar agreements
---	----------------------------------	-----------------------------------

		As at October 31, 2015													
		Amounts	s subject t	o offsett	ing and enforce	able	netting arra	nger	ments						
		Amounts subject to master													
		netting arrangements or similar agreements but do													
		similar agreements but do not qualify for offsetting on													
					_		the bal	ance	sheet (1)						
	Gross amounts		ounts of										nounts not		
	of financial		inancial		let amount of	- 1	Impact of						subject to		al amount
	liabilities	asse	ts offset		cial liabilities		master		Financial			eı	nforceable	r	ecognized
(44)	before balance		on the		sented on the		netting		collateral		Net		netting		on the
(Millions of Canadian dollars)	sheet offsetting	balan	ce sheet	ľ	alance sheet	agı	reements	ple	edged (2)	ć	amount	arra	ngements	bala	nce sheet
Obligations related to assets sold under repurchase agreements and															
securities loaned	\$ 92,564	\$	9,846	\$	82,718	\$	30	\$	82,476	\$	212	\$	570	\$	83,288
Derivative liabilities (3)	186,400		87,960		98,440		71,833		15,060		11,547		9,420		107,860
Other financial liabilities	2,348		1,517		831		-		551		280		3		834
	\$ 281,312	\$	99,323	\$	181,989	\$	71,863	\$	98,087	\$	12,039	\$	9,993	\$	191,982

							As at	October 31	. 201	4						
			Amou	nts subject to	o offse	etting and enforce			,	-						
	Groce amounts				Amounts subject to master netting arrangements or similar agreements but do not qualify for offsetting on the balance sheet (1)											
(Millions of Canadian dollars)	Gross amounts of financial liabilities assets offset before balance sheet offsetting balance sheet			fina	Net amount of ncial liabilities esented on the balance sheet	Impact of master Financial netting collateral agreements pledged (2)				Net amount	е	Amounts not subject to enforceable netting arrangements		tal amount recognized on the ance sheet		
Obligations related to assets sold under repurchase agreements and securities loaned Derivative liabilities (3) Other financial liabilities	\$	78,029 135,662 1,921	\$	14,038 56,982 1,333	\$	63,991 78,680 588	\$	56 60,546 –	\$	63,790 9,184 478	\$	145 8,950 110	\$	340 10,302 8	\$	64,331 88,982 596
	\$	215,612	\$	72,353	\$	143,259	\$	60,602	\$	73,452	\$	9,205	\$	10,650	\$	153,909

<sup>(1)</sup> Financial collateral is reflected at fair value. The amount of financial instruments and financial collateral disclosed is limited to the net balance sheet exposure, and any over-collateralization is excluded from the table.

<sup>(2)</sup> Includes cash collateral of \$11,345 million (October 31, 2014 – \$8,719 million) and non-cash collateral of \$177 billion (October 31, 2014 – \$135 billion).

<sup>(2)</sup> Includes cash collateral of \$13,233 million (October 31, 2014 – \$7,187 million) and non-cash collateral of \$85 billion (October 31, 2014 – \$66 billion).

<sup>(3)</sup> Includes cash margin of \$1,277 million (October 31, 2014 – \$1,240 million) which offset against the derivative balance on the balance sheet.

### Note 34 Recovery and settlement of on-balance sheet assets and liabilities

The table below presents an analysis of assets and liabilities recorded on our Consolidated Balance Sheets by amounts to be recovered or settled within one year and after one year, as at the balance sheet date, based on contractual maturities and certain other assumptions outlined in the footnotes below. As warranted, we manage the liquidity risk of various products based on historical behavioural patterns that are often not aligned with contractual maturities. Amounts to be recovered or settled within one year, as presented below, may not be reflective of management's long-term view of the liquidity profile of certain balance sheet categories.

	As at											
		October 31, 20	)15	00	tober 31, 201	4 (1)						
	Within one	After one		Within one	After one							
(Millions of Canadian dollars)	year	year	Total	year	year	Total						
Assets												
Cash and due from banks (2)	\$ 10,466	\$ 1,986	\$ 12,452	\$ 16,649	\$ 772	\$ 17,421						
Interest-bearing deposits with banks	22,690	_	22,690	7,494	905	8,399						
Securities						•						
Trading securities (3)	149,150	9,553	158,703	141,399	9,981	151,380						
Available-for-sale securities	12,338	44,467	56,805	12,318	35,450	47,768						
Assets purchased under reverse repurchase	,	,	,	,-	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
agreements and securities borrowed	172,122	2,601	174,723	133,438	2,142	135,580						
Loans		,	,.	,	,	,						
Retail	92,012	256,171	348,183	78,435	255,834	334,269						
Wholesale	25,842	100,227	126,069	22,491	80,463	102,954						
Allowance for loan losses			(2,029)	,		(1,994)						
Segregated fund net assets	_	830	830	_	675	675						
Other												
Customers' liability under acceptances	13,446	7	13,453	11,456	6	11,462						
Derivatives (3)	103,618	2,008	105,626	85,688	1,714	87,402						
Premises and equipment, net	_	2,728	2,728	_	2,684	2,684						
Goodwill	_	9,289	9,289	_	8,647	8,647						
Other intangibles	_	2,814	2,814	_	2,775	2,775						
Investments in joint ventures and associates	_	360	360	_	295	295						
Employee benefit assets	_	245	245	_	138	138						
Other assets	35,350	5,917	41,267	24,414	6,281	30,695						
	\$ 637,034	\$ 439,203	\$ 1,074,208	\$ 533,782	\$ 408,762	\$ 940,550						
Liabilities												
Deposits (4)	\$ 528,109	\$ 169,118	\$ 697,227	\$ 451,065	\$ 163,035	\$ 614,100						
Segregated fund net liabilities	_	830	830		675	675						
Other												
Acceptances	13,446	7	13,453	11,456	6	11,462						
Obligations related to securities sold short	41,156	6,502	47,658	46,125	4,220	50,345						
Obligations related to assets sold under repurchase	·	·	·	•	•	•						
agreements and securities loaned	82,498	790	83,288	64,331	_	64,331						
Derivatives (3)	105,271	2,589	107,860	87,830	1,152	88,982						
Insurance claims and policy benefit liabilities	97	9,013	9,110	135	8,429	8,564						
Employee benefit liabilities	_	1,969	1,969	_	2,420	2,420						
Other liabilities	28,563	12,944	41,507	25,228	12,081	37,309						
Subordinated debentures	1,500	5,862	7,362	200	7,659	7,859						
Suborumated dependancs												

<sup>(1)</sup> Certain amounts have been revised from those previously reported.

<sup>(2)</sup> Cash and due from banks are assumed to be recovered within one year, except for cash balances not available for use by the bank.

<sup>(3)</sup> Trading securities classified as at FVTPL and trading derivatives not designated in hedging relationships are presented as within one year as this best represents in most instances the short-term nature of our trading activities. Non-trading derivatives designated in hedging relationships are presented according to the recovery or settlement of the related hedged item.

<sup>(4)</sup> Demand deposits of \$312 billion (October 31, 2014 – \$289 billion) are presented as within one year due to their being repayable on demand or at short notice on a contractual basis. In practice, these deposits relate to a broad range of individuals and customer-types which form a stable base for our operations and liquidity needs.

### Note 35 Parent company information

The following table presents information regarding the legal entity of Royal Bank of Canada with its subsidiaries presented on an equity accounted basis.

### **Condensed Balance Sheets**

	As	at
	October 31	October 31
(Millions of Canadian dollars)	2015	2014
Assets		
Cash and due from banks	\$ 3,123	\$ 7,333
Interest-bearing deposits with banks	15,838	5,788
Securities	130,326	111,159
Investments in bank subsidiaries and associated corporations	22,907	20,240
Investments in other subsidiaries and associated corporations	60,378	53,131
Assets purchased under reverse repurchase agreements and securities borrowed	23,418	17,075
Loans, net of allowance for loan losses	444,169	407,440
Net balances due from bank subsidiaries	19,118	10,466
Other assets	147,330	120,052
	\$ 866,607	\$ 752,684
Liabilities and shareholders' equity		_
Deposits	\$ 566,903	\$ 497,053
Net balances due to other subsidiaries	66,879	56,146
Other liabilities	163,379	138,989
	797,161	692,188
Subordinated debentures	7,300	7,806
Shareholders' equity	62,146	52,690
	\$ 866,607	\$ 752,684

**Condensed Statements of Income and Comprehensive Income** 

,		or the year end	ed
(Millions of Canadian dollars)	October 31 2015	October 31 2014	October 31 2013
Interest income (1) Interest expense	\$ 18,287 5,785	\$ 18,415 5,882	\$ 18,573 5,795
Net interest income Non-interest income (2)	12,502 5,474	12,533 6,007	12,778 4,626
Total revenue	17,976	18,540	17,404
Provision for credit losses Non-interest expense	1,027 8,051	1,010 7,801	1,147 7,304
Income before income taxes Income taxes	8,898 1,939	9,729 2,283	8,953 1,537
Net income before equity in undistributed income of subsidiaries Equity in undistributed income of subsidiaries	6,959 3,067	7,446 1,558	7,416 926
Net income	10,026	9,004	8,342
Other comprehensive income, net of taxes	3,153	915	696
Total comprehensive income	\$ 13,179	\$ 9,919	\$ 9,038

<sup>(1)</sup> Includes dividend income from investments in subsidiaries and associated corporations of \$120 million (2014 – \$10 million; 2013 – \$1,313 million).

<sup>(2)</sup> Includes share of profit from associated corporations of \$15 million (2014 – profit of \$7 million; 2013 – loss of \$9 million).

#### **Condensed Statements of Cash Flows**

	For the year ended					
	Octobe	_	Oc	tober 31	Oct	tober 31
(Millions of Canadian dollars)	2	2015		2014		2013
Cash flows from operating activities	Ć 40	026	<b>.</b>	0.007	<b>.</b>	0.2/2
Net income	\$ 10	,026	\$	9,004	\$	8,342
Adjustments to determine net cash from operating activities: Change in undistributed earnings of subsidiaries	(2	0(7)		(1 [[0]		(02()
Change in deposits, net of securitizations		,067) ,802		(1,558)		(926) 31,183
Change in loans, net of securitizations  Change in loans, net of securitizations		,802 ,904)		41,428 (22,865)		(18,927)
Change in trading securities		,663)		(4,193)		(18,927)
Change in claums securities  Change in obligations related to assets sold under repurchase agreements and securities	(10	,003)		(4,193)		(19,040)
loaned	2	,687		(2,712)		1,730
Change in assets purchased under reverse repurchase agreements and securities borrowed		,343)		(2,712) $(2,497)$		(3,668)
Change in obligations related to securities sold short	7	,244)		(2,497) $(1,305)$		388
Other operating activities, net		,244) ,845)		182		(8,210)
Net cash from (used in) operating activities	20	,449		15,484		(9,136)
Cash flows from investing activities	(4.0	0.5.0)		(2.004)		(4.5.(0)
Change in interest-bearing deposits with banks	(10	,050)		(3,081)		(1,548)
Proceeds from sale of available-for-sale securities	25	620		1,225		1,641
Proceeds from maturity of available-for-sale securities		,207		28,875		28,056
Purchases of available-for-sale securities		,408)		(36,165)		(26,392)
Net acquisitions of premises and equipment and other intangibles		(937)		(803)		(754)
Change in cash invested in subsidiaries		(978)		(2,409)		(7,323)
Change in net funding provided to subsidiaries	2	,081		4,889		20,164
Proceeds from sale of associated corporations	(2.2	4		70		-
Net cash (used in) from investing activities	(20	,461)		(7,399)		13,844
Cash flows from financing activities						
Issue of subordinated debentures		,000		2,000		2,046
Repayment of subordinated debentures		,700)		(1,600)		(2,000)
Issue of preferred shares	1,	,350		1,000		_
Issuance costs		(21)		(14)		(2.2.2)
Redemption of preferred shares		(325)		(1,525)		(222)
Issue of common shares		62		150		121
Common shares purchased for cancellation Dividends paid	(/1	- ,564)		(113) (4,211)		(408) (3,810)
Net cash used in financing activities		•				
		,198)		(4,313)		(4,273)
Net change in cash and due from banks		,210)		3,772		435
Cash and due from banks at beginning of year		,333		3,561		3,126
Cash and due from banks at end of year	\$ 3	,123	\$	7,333	\$	3,561
Supplemental disclosure of cash flow information	ć -	701	<b>*</b>	F 04 /	¢	F 0 / 0
Amount of interest paid in year		,786	\$	5,814	\$	5,943
Amount of interest received in year	18	,001		18,582		17,281
Amount of dividends received in year		106		10		1,313
Amount of income taxes paid in year	1	,323		1,286		265

### Note 36 Subsequent events

### Acquisition and disposition

On November 2, 2015, we completed the acquisition of City National. City National's business will give us an expansion platform for long-term growth in the U.S. By acquiring 100% of the voting equity interests, the acquisition provides us with the opportunity to enhance and complement our existing U.S. businesses in line with our strategic goals. Total consideration of \$7.1 billion (US\$5.5 billion) at the date of close includes US\$2.6 billion in cash, 41.6 million RBC common shares issued at a price of US\$57.16 per share, first preferred shares, Series C-1 and Series C-2 with a fair value of US\$290 million (par value of US\$275 million), issued upon the cancellation of the outstanding City National preferred shares, as well as amounts related to share based compensation. Due to the proximity of the close date to the release date of our Consolidated Financial Statements, we have not finalized the initial accounting for the acquisition as the valuation of assets acquired and liabilities assumed including loans, intangible assets, goodwill, share based compensation and contingent liabilities has not been completed.

On November 4, 2015, we entered into a purchase and sale agreement to sell our trust, custody and fund administration business in the Caribbean to SMP Group Limited. The transaction is subject to customary closing conditions including regulatory approvals.

### **Capital and funding transactions**

On November 2, 2015, we redeemed all \$1.5 billion outstanding 3.18% subordinated debentures due on November 2, 2015 for 100% of their principal amount plus accrued interest to the redemption date.

On November 16, 2015, we announced our intention to redeem all issued and outstanding \$1.2 billion principal amount of RBC TruCS 2015 for cash at a redemption price of \$1,000 per unit. The redemption is expected to be completed on December 31, 2015.

### Ten-year statistical review

### **Condensed Balance Sheet**

		IFR	.S			CGAAP						
(Millions of Canadian dollars)	2015	2014	2013	2012	2011	2011	2010	2009	2008	2007	2006	
Assets												
Cash and due from												
banks	\$ 12,452	\$ 17,421	\$ 15,550	\$ 12,428	\$ 12,428	\$ 13,247	\$ 8,440	\$ 7,584	\$ 11,086	\$ 4,226	\$ 4,401	
Interest-bearing												
deposits with banks	22,690	8,399	9,039	10,246	6,460	12,181	13,254	8,919	20,041	11,881	10,502	
Securities	215,508	199,148	182,710	161,602	167,022	179,558	183,519	177,298	171,134	178,255	184,869	
Assets purchased												
under reverse												
repurchase												
agreements and												
securities borrowed	174,723	135,580	117,517	112,257	84,947	84,947	72,698	41,580	44,818	64,313	59,378	
Loans net of												
allowance	472,223	435,229	408,850	378,241	347,530	296,284	273,006	258,395	289,540	237,936	208,530	
Other	176,612	144,773	126,079	149,180	175,446	165,485	175,289	161,213	187,240	103,735	69,100	
Total Assets	\$ 1,074,208	\$ 940,550	\$ 859,745	\$ 823,954	\$ 793,833	\$ 751,702	\$ 726,206	\$ 654,989	\$ 723,859	\$ 600,346	\$ 536,780	
Liabilities												
Deposits	\$ 697,227	\$ 614,100	\$ 563,079	\$ 512,244	\$ 479,102	\$ 444,181	\$ 414,561	\$ 378,457	\$ 438,575	\$ 365,205	\$ 343,523	
Other	305,675	264,088	239,763	259,174	263,625	256,124	263,030	229,699	242,744	201,404	160,575	
Subordinated												
debentures	7,362	7,859	7,443	7,615	8,749	7,749	6,681	6,461	8,131	6,235	7,103	
Trust capital securities	-	_	_	-	894	-	727	1,395	1,400	1,400	1,383	
Preferred shares												
liabilities	-	-	_	-	-	-	-	-	-	300	298	
Non-controlling												
interest in												
subsidiaries	_	n.a.	n.a.	n.a.	n.a.	1,941	2,256	2,071	2,371	1,483	1,775	
Total Liabilities	1,010,264	886,047	810,285	779,033	752,370	709,995	687,255	618,083	693,221	576,027	514,657	
Equity attributable to												
shareholders	62,146	52,690	47,665	43,160	39,702	41,707	38,951	36,906	30,638	24,319	22,123	
Non-controlling												
interest	1,798	1,813	1,795	1,761	1,761	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	
Total equity	63,944	54,503	49,460	44,921	41,463	41,707	38,951	36,906	30,638	24,319	22,123	
Total liabilities and												
equity	\$ 1,074,208	\$ 940,550	\$ 859,745	\$ 823,954	\$ 793,833	\$ 751,702	\$ 726,206	\$ 654,989	\$ 723,859	\$ 600,346	\$ 536,780	

### **Condensed Income Statement**

condensed income	Statement																
IFRS						CGAAP											
(Millions of Canadian dollars)	201	5	2014	2013		2012	2011		2011		2010		2009		2008	2007	2006
Net interest income	\$ 14,77	1 \$ 1	14,116	\$ 13,249	\$	12,439	\$ 11,357	\$	10,600	\$	10,338	\$	10,705	\$	9,054	\$ 7,700	\$ 6,796
Non-interest income	20,55	0 1	19,992	17,433		16,708	16,281		16,830		15,744		15,736		12,528	14,762	13,481
Total revenue	35,32	1 3	34,108	30,682		29,147	27,638		27,430		26,082		26,441		21,582	22,462	20,637
Provision for credit																	
losses (PCL)	1,09	7	1,164	1,237		1,299	1,133		975		1,240		2,167		1,595	791	429
Insurance																	
policyholder																	
benefits, claims and																	
acquisition expense	2,96	3	3,573	2,784		3,621	3,358		3,360		3,546		3,042		1,631	2,173	2,509
Non-interest expense																	
(NIE)	18,63	3 1	17,661	16,214		14,641	14,167		14,453		13,469		13,436		12,351	12,473	11,495
Non-controlling																	
interest	n.a	١.	n.a.	n.a.		n.a.	n.a.		104		99		100		81	141	44
Net income from																	
continuing	40.00		0.007	0.272		7.550	( 070		( (50		F 700		F (04		,	F (00	, 757
operations	10,02	5	9,004	8,342		7,558	6,970		6,650		5,732		5,681		4,555	5,492	4,757
Net loss from																	
discontinued						(54)	(524)		(1 700)		(500)		(4 022)				(20)
operations	10.02	_	- 0.004	0 2 4 2		(51)	(526)		(1,798)		(509)		(1,823)		_ 	- - -	(29)
Net income	10,02	)	9,004	8,342		7,507	6,444		4,852		5,223		3,858		4,555	5,492	4,728

Other Statistics - reported

(Millions of Canadian dollars,			IFRS						CGAA	ιP		
except percentages and per share amounts)	2015	2014	2013	2012	2011		2011	2010	2009	2008	2007	2006
PROFITABILITY MEASURES (1)												
Earnings per shares (EPS)												
– basic	\$ 6.75	\$ 6.03 9	5.53 \$	4.96 \$	4.25	\$	3.21 \$	3.49 \$	2.59 \$	3.41 \$	4.24 \$	3.65
– diluted	\$ 6.73	\$ 6.00 9	5.49 \$	4.91 \$	4.19	\$	3.19 \$	3.46 \$	2.57 \$	3.38 \$	4.19 \$	3.59
Return on common equity												
(ROE)	18.6%	19.0%	19.7%	19.6%	18.7%		12.9%	14.9%	11.9%	18.1%	24.7%	23.5%
Return on risk-weighted												
assets (RWA) (2)	2.45%	2.52%	2.67%	2.70%	2.44%		1.87%	2.03%	1.50%	1.78%	2.23%	2.21%
Efficiency ratio (3)	52.8%	51.8%	52.8%	50.2%	51.3%		52.7%	51.6%	50.8%	57.2%	55.5%	55.7%
KEY RATIOS												
PCL on impaired loans as												
a % of Average net												
loans and acceptances	0.24%	0.27%	0.31%	0.35%	0.33%		0.34%	0.45%	0.72%	0.53%	0.33%	0.23%
Net interest margin (total												
average assets)	1.40%	1.56%	1.56%	1.55%	1.52%		1.49%	1.59%	1.64%	1.39%	1.33%	1.35%
Non-interest income as a												
% of total revenue	58.2%	58.6%	56.8%	57.3%	58.9%		61.4%	60.4%	59.5%	58.0%	65.7%	67.1%
SHARE INFORMATION (1)												
Common shares												
outstanding (000s) –												
end of period	1,443,423	1,442,233	1,441,056	1,445,303	1,438,376	1	,438,376	1,424,922	1,417,610	1,341,260	1,276,260 1	,280,890
Dividends declared per						_						
common share	\$ 3.08					\$	2.08 \$		2.00 \$	2.00 \$	1.82 \$	1.44
Dividend yield	4.1%		4.0%	4.5%	3.9%		3.9%	3.6%	4.8%	4.2%	3.3%	3.1%
Dividend payout ratio (2)	46%		46%	46%	45%	<b>.</b>	47%	52%	52%	59%	43%	40%
Book value per share	\$ 39.51	\$ 33.69 9	29.87	26.52 \$	24.25	\$	25.65 \$	23.99 \$	22.67 \$	20.90 \$	17.49 \$	16.52
Common share price (RY												
on TSX) – close, end of	\$ 74.77	¢ 00.01.6	t 70.00 d	t	40.63	¢	40.62 f	54.20 ¢	F ( 00 ¢	44 04 ¢	F( 04 ¢	40.00
period	\$ 74.77	\$ 80.01 9	70.02 \$	56.94 \$	48.62	Þ	48.62 \$	54.39 \$	54.80 \$	46.84 \$	56.04 \$	49.80
Market capitalization (TSX)	107,925	115,393	100,903	82,296	69,934		69,934	77,502	77,685	62,825	71,522	63,788
Market price to book	107,925	115,595	100,903	62,296	09,934		09,934	77,502	//,005	02,023	/1,522	03,700
value	1.89	2.38	2.34	2.15	2.00		1.90	2.27	2.42	2.24	3.20	3.01
CAPITAL MEASURES –	1.09	2.36	2.54	2.13	2.00		1.90	2.27	2.42	2.24	3.20	5.01
CONSOLIDATED (4)												
Common Equity Tier 1												
capital ratio	10.6%	9.9%	9.6%	n.a.	n.a.		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Tier 1 capital ratio	12.2%		11.7%	13.1%	n.a.		13.3%	13.0%	13.0%	9.0%	9.4%	9.6%
Total capital ratio	14.0%	13.4%	14.0%	15.1%	n.a.		15.3%	14.4%	14.2%	11.0%	11.5%	11.9%
Assets-to-capital multiple	n.a.	17.0X	16.6X	16.7X	n.a.		16.1X	16.5X	16.3X	20.1X	20.0X	19.7X
Leverage Ratio	4.3%		n.a.	n.a.	n.a.		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Leverage Katio	4.5%	II.d.	II.d.	II.d.	ıı.d.		II.d.	II.d.	II.d.	II.d.	II.d.	11.d.

On April 6, 2006, we paid a stock dividend of one common share on each of our issued and outstanding common shares. The effect was the same as two-for-one split of our common shares. (1) All common share and per share information have been adjusted retroactively for the stock dividend.

<sup>(2)</sup> Return on risk-weighted assets (RWA) for fiscal 2011 is based on RWA reported under CGAAP and Income reported under IFRS.

<sup>(3)</sup> 

Ratios for 2009-2012 represent continuing operations.

Effective 2013 we calculate the capital ratios and multiples using the Basel III (all-in basis) framework unless otherwise stated. 2008-2012 capital ratios and multiples were calculated using the Basel II framework. 2004-2007 capital ratios and 2005-2007 asset-to-capital multiples were calculated using the Basel I framework. Capital ratios and multiples for 2011 were determined under Canadian GAAP.

### **Glossary**

#### Acceptances

A bill of exchange or negotiable instrument drawn by the borrower for payment at maturity and accepted by a bank. The acceptance constitutes a guarantee of payment by the bank and can be traded in the money market. The bank earns a "stamping fee" for providing this guarantee.

#### Allowance for credit losses

The amount deemed adequate by management to absorb identified credit losses as well as losses that have been incurred but are not yet identifiable as at the balance sheet date. This allowance is established to cover the lending portfolio including loans, acceptances, guarantees, letters of credit, and unfunded commitments. The allowance is increased by the provision for credit losses, which is charged to income and decreased by the amount of write-offs, net of recoveries in the period.

#### Alt-A assets

A term used in the U.S. to describe assets (mainly mortgages) with a borrower risk profile between the prime and subprime categorizations. Categorization of assets as Alt-A (as opposed to prime) varies, such as limited verification or documentation of borrowers' income or a limited credit history.

### Asset-backed securities (ABS)

Securities created through the securitization of a pool of assets, for example auto loans or credit card loans.

#### Assets-to-capital multiple (ACM)

Total assets plus specified off-balance sheet items, as defined by OSFI, divided by total regulatory capital on a transitional basis. ACM has been replaced in 2015 by the Basel III Leverage Ratio.

### Assets under administration (AUA)

Assets administered by us, which are beneficially owned by clients, as at October 31, unless otherwise noted. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping.

#### Assets under management (AUM)

Assets managed by us, which are beneficially owned by clients, as at October 31, unless otherwise noted. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

#### Auction rate securities (ARS)

Securities issued through structured entities that hold long-term assets funded with long-term debt. In the U.S., these securities are issued by sponsors such as municipalities, student loan authorities or other sponsors through bank-managed auctions.

#### Average earning assets

Average earning assets include interestbearing deposits with other banks including certain components of cash and due from banks, securities, assets purchased under reverse repurchase agreements and securities borrowed, loans, and excludes segregated fund net assets and other assets. The averages are based on the daily balances for the period.

#### Bank-owned life insurance contracts (BOLI)

Our legacy portfolio includes BOLI where we provided banks with BOLI stable value agreements ("wraps"), which insure the life insurance policy's cash surrender value from market fluctuations on the underlying investments, thereby allowing us to guarantee a minimum tax-exempt return to the counterparty. These wraps allow us to account for the underlying assets on an accrual basis instead of a mark-to-market basis.

#### Basis point (bp)

One one-hundredth of a percentage point (.01%).

#### Collateral

Assets pledged as security for a loan or other obligation. Collateral can take many forms, such as cash, highly rated securities, property, inventory, equipment and receivables.

#### Collateralized debt obligation (CDO)

Securities with multiple tranches that are issued by structured entities and collateralized by debt obligations including bonds and loans. Each tranche offers a varying degree of risk and return so as to meet investor demand.

## Commercial mortgage-backed securities (CMBS)

Securities created through the securitization of commercial mortgages.

### Commitments to extend credit

Unutilized amount of credit facilities available to clients either in the form of loans, bankers' acceptances and other on-balance sheet financing, or through off-balance sheet products such as guarantees and letters of credit.

#### Common Equity Tier 1 (CET1) capital

A regulatory Basel III capital measure comprised mainly of common shareholders' equity less regulatory deductions and adjustments for goodwill and intangibles, defined benefit pension fund assets, shortfall in allowances and other specified items.

#### Common Equity Tier 1 capital ratio

A risk-based capital measure calculated as CET1 capital divided by risk-weighted assets.

#### Covered bonds

Full recourse on-balance sheet obligations issued by banks and credit institutions that are also fully collateralized by assets over which investors enjoy a priority claim in the event of an issuer's insolvency.

#### Credit default swaps (CDS)

A derivative contract that provides the purchaser with a one-time payment should the referenced entity/entities default (or a similar triggering event occur).

#### **Derivative**

A contract between two parties, which requires little or no initial investment and where payments between the parties are dependent upon the movements in price of an underlying instrument, index or financial rate. Examples of derivatives include swaps, options, forward rate agreements and futures. The notional amount of the derivative is the contract amount used as a reference point to calculate the payments to be exchanged between the two parties, and the notional amount itself is generally not exchanged by the parties.

#### Dividend payout ratio

Common dividends as a percentage of net income available to common shareholders.

#### Earnings per share (EPS), basic

Calculated as net income available to common shareholders divided by the average number of shares outstanding.

### Earnings per share (EPS), diluted

Calculated as net income available to common shareholders divided by the average number of shares outstanding adjusted for the dilutive effects of stock options and other convertible securities.

#### **Economic capital**

An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating the level of capital that is necessary to support our various businesses, given their risks, consistent with our desired solvency standard and credit ratings. The identified risks for which we calculate Economic Capital are credit, market (trading and non-trading), operational, business, fixed asset, and insurance. Additionally, Economic Capital includes goodwill and intangibles, and allows for diversification benefits across risks and business segments.

#### Fair value

Fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### **Funding Valuation Adjustment**

Funding valuation adjustments are calculated to incorporate cost and benefit of funding in the valuation of uncollateralized and undercollateralized OTC derivatives. Future expected cash flows of these derivatives are discounted to reflect the cost and benefit of funding the derivatives by using a funding curve, implied volatilities and correlations as inputs.

#### Gross-adjusted assets (GAA)

GAA are used in the calculation of the Assets-to-Capital multiple. They represent our total assets including specified off-balance sheet items and net of prescribed deductions. Off balance sheet items for this calculation are direct credit substitutes, including letters of credit and guarantees, transaction-related contingencies, trade-related contingencies and sale and repurchase agreements. Commencing Q1/15, the Asset-to-capital multiple and GAA have been replaced by with the leverage ratio and leverage ratio exposure respectively.

#### Guarantees and standby letters of credit

These primarily represent irrevocable assurances that a bank will make payments in the event that its client cannot meet its financial obligations to third parties. Certain other guarantees, such as bid and performance bonds, represent non-financial undertakings.

#### Hedge

A risk management technique used to mitigate exposure from market, interest rate or foreign currency exchange risk arising from normal banking operations. The elimination or reduction of such exposure is accomplished by establishing offsetting positions. For example, assets denominated in foreign currencies can be offset with liabilities in the same currencies or through the use of foreign exchange hedging instruments such as futures, options or foreign exchange contracts.

#### **Hedge funds**

A type of investment fund, marketed to accredited high net worth investors, that is subject to limited regulation and restrictions on its investments compared to retail mutual funds, and that often utilize aggressive strategies such as selling short, leverage, program trading, swaps, arbitrage and derivatives.

#### High-quality liquid assets (HQLA)

Assets are considered to be HQLA if they can be easily and immediately converted into cash at little or no loss of value during a time of stress.

#### Home equity products

This is comprised of residential mortgages and secured personal loans whereby the borrower pledges real estate as collateral.

## International Financial Reporting Standards (IFRS)

IFRS are principles-based standards, interpretations and the framework adopted by the International Accounting Standards Board.

#### Impaired loans

Loans are classified as impaired when there has been a deterioration of credit quality to the extent that management no longer has reasonable assurance of timely collection of the full amount of principal and interest in accordance with the contractual terms of the loan agreement. Credit card balances are not classified as impaired as they are directly written off after payments are 180 days past due.

#### Innovative capital instruments

Innovative capital instruments are capital instruments issued by structured entities, whose primary purpose is to raise capital. We previously issued innovative capital instruments, RBC Trust Capital Securities (RBC TruCS) and RBC Trust Subordinated Notes (RBC TSNs), through three structured entities: RBC Capital Trust, RBC Capital Trust, II and RBC Subordinated Notes Trust. As per OSFI Basel III guidelines, non-qualifying innovative capital instruments treated as additional Tier 1 capital are subject to phase out over a ten year period beginning on January 1, 2013.

#### Leverage Ratio

A Basel III regulatory measure, the ratio divides Tier 1 capital by the sum of total assets plus specified off-balance sheet items.

#### **Liquidity Coverage Ratio (LCR)**

The Liquidity Coverage Ratio is a Basel III metric that measures the sufficiency of HQLA available to meet net short-term financial obligations over a thirty day period in an acute stress scenario.

### Loan-to-value (LTV) ratio

Calculated based on the total facility amount for the residential mortgage and homeline product divided by the value of the related residential property.

#### Master netting agreement

An agreement between us and a counterparty designed to reduce the credit risk of multiple derivative transactions through the creation of a legal right of offset of exposure in the event of a default.

#### Net interest income

The difference between what is earned on assets such as loans and securities and what is paid on liabilities such as deposits and subordinated debentures.

#### Net interest margin (average assets)

Net interest income as a percentage of total average assets.

## Net interest margin (on average earning assets)

Calculated as net interest income divided by average earning assets.

#### Normal course issuer bid (NCIB)

A program for the repurchase of our own shares for cancellation through a stock exchange that is subject to the various rules of the relevant stock exchange and securities commission.

#### **Notional amount**

The contract amount used as a reference point to calculate payments for derivatives.

#### Off-balance sheet financial instruments

A variety of arrangements offered to clients, which include credit derivatives, written put options, backstop liquidity facilities, stable value products, financial standby letters of credit, performance guarantees, credit enhancements, mortgage loans sold with recourse, commitments to extend credit, securities lending, documentary and commercial letters of credit, note issuances and revolving underwriting facilities, securities lending indemnifications and indemnifications.

## Office of the Superintendent of Financial Institutions Canada (OSFI)

The primary regulator of federally chartered financial institutions and federally administered pension plans in Canada. OSFI's mission is to safeguard policyholders, depositors and pension plan members from undue loss.

#### Operating leverage

The difference between our revenue growth rate and non-interest expense growth rate.

#### Options

A contract or a provision of a contract that gives one party (the option holder) the right, but not the obligation, to perform a specified transaction with another party (the option issuer or option writer) according to specified terms.

#### Primary dealer

A formal designation provided to a bank or securities broker-dealer permitted to trade directly with a country's central bank. Primary dealers participate in open market operations, act as market-makers of government debt and provide market information and analysis to assist with monetary policy.

#### Provision for credit losses (PCL)

The amount charged to income necessary to bring the allowance for credit losses to a level determined appropriate by management. This includes both specific and general provisions.

#### Repurchase agreements

These involve the sale of securities for cash and the simultaneous repurchase of the securities for value at a later date. These transactions normally do not constitute economic sales and therefore are treated as collateralized financing transactions.

## Residential mortgage-backed securities (RMBS)

Securities created through the securitization of residential mortgage loans.

#### Return on common equity (ROE)

Net income available to common shareholders, expressed as a percentage of average common equity.

#### Reverse repurchase agreements

These involve the purchase of securities for cash and the simultaneous sale of the securities for value at a later date. These transactions normally do not constitute economic sales and therefore are treated as collateralized financing transactions.

#### Risk-weighted assets (RWA)

Assets adjusted by a regulatory risk-weight factor to reflect the riskiness of on and off-balance sheet exposures. Certain assets are not risk-weighted, but deducted from capital. The calculation is defined by guidelines issued by OSFI. For more details, refer to the Capital management section.

#### Securities lending

Transactions in which the owner of a security agrees to lend it under the terms of a prearranged contract to a borrower for a fee. The borrower must collateralize the security loan at all times. An intermediary such as a bank often acts as agent for the owner of the security. There are two types of securities lending arrangements: lending with and without credit or market risk indemnification. In securities lending without indemnification, the bank bears no risk of loss. For transactions in which the bank provides an indemnification, it bears the risk of loss if the borrower defaults and the value of the collateral declines concurrently.

#### Securities sold short

A transaction in which the seller sells securities and then borrows the securities in order to deliver them to the purchaser upon settlement. At a later date, the seller buys identical securities in the market to replace the borrowed securities.

#### Securitization

The process by which various financial assets are packaged into newly issued securities backed by these assets.

#### Structured entities

A structured entity is an entity in which voting or similar rights are not the dominant factor in deciding who controls the entity, such as when the activities that significantly affect the entity's returns are directed by means of contractual arrangements. Structured entities often have restricted activities, narrow and well defined objectives, insufficient equity to finance their activities, and financing in the form of multiple contractually-linked instruments.

#### Standardized Approach

Risk weights prescribed by OSFI are used to calculate risk-weighted assets for the credit risk exposures. Credit assessments by OSFI-recognized external credit rating agencies of S&P, Moody's, Fitch and DBRS are used to risk-weight our Sovereign and Bank exposures based on the standards and guidelines issued by OSFI. For our Business and Retail exposures, we use the standard risk weights prescribed by OSFI.

#### Structured investment vehicle

Managed investment vehicle that holds mainly highly rated asset-backed securities and funds itself using the short-term commercial paper market as well as the medium-term note (MTN) market.

#### Subprime loans

Subprime lending is the practice of making loans to borrowers who do not qualify for the best market interest rates because of their deficient credit history. Subprime lending carries more risk for lenders due to the combination of higher interest rates for the borrowers, poorer credit histories, and adverse financial situations usually associated with subprime applicants.

#### Taxable equivalent basis (teb)

Income from certain specified tax advantaged sources (eligible Canadian taxable corporate dividends) is increased to a level that would make it comparable to income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating the same after-tax net income.

#### Tier 1 capital

Tier 1 capital comprises predominantly of CET1 capital, with additional Tier 1 items such as preferred shares, innovative instruments and non-controlling interests in subsidiaries Tier 1 instruments.

#### Tier 2 capital

Tier 2 capital consists mainly of subordinated debentures that meet certain criteria, certain loan loss allowances and non-controlling interests in subsidiaries' Tier 2 instruments.

#### Total capital and total capital ratio

Total capital is defined as the total of Tier 1 and Tier 2 capital. The total capital ratio is calculated by dividing total capital by riskweighted assets.

#### Tranche

A security class created whereby the risks and returns associated with a pool of assets are packaged into several classes of securities offering different risk and return profiles from those of the underlying asset pool. Tranches are typically rated by ratings agencies, and reflect both the credit quality of underlying collateral as well as the level of protection based on the tranches' relative subordination.

#### Trust Capital Securities (RBC TruCS)

Transferable trust units issued by structured entities RBC Capital Trust or RBC Capital Trust II for the purpose of raising innovative Tier 1 capital.

#### Value-at-Risk (VaR)

A generally accepted risk-measurement concept that uses statistical models based on historical information to estimate within a given level of confidence the maximum loss in market value we would experience in our trading portfolio from an adverse one-day movement in market rates and prices.

### **Directors and executive officers**

#### **Directors**

W. Geoffrey Beattie (2001)

Toronto, Ontario Chief Executive Officer Generation Capital

Jacynthe Côté (2014)

Montreal, Quebec Corporate Director

Toos N. Daruvala (2015)

New York, New York
Director and Senior Partner
McKinsey & Company

David F. Denison, O.C., FCPA,

FCA (2012) Toronto, Ontario Corporate Director

Richard L. George, O.C. (2012)

Calgary, Alberta

Partner, Novo Investment Group

Alice D. Laberge (2005) Vancouver, British Columbia

Corporate Director

Michael H. McCain (2005)

Toronto, Ontario
President and Chief
Executive Officer
Maple Leaf Foods Inc.

**David I. McKay** (2014)

Toronto, Ontario
President and Chief
Executive Officer
Royal Bank of Canada

Heather Munroe-Blum,

O.C., O.Q., Ph.D., FRSC (2011) Montreal, Quebec Professor Emerita and Principal Emerita McGill University J. Pedro Reinhard (2000)

Key Biscayne, Florida President

Reinhard & Associates

Thomas A. Renyi (2013)

*New Harbor, Maine* Corporate Director

 $\textbf{Edward Sonshine,} \ \text{O.Ont.,} \ \text{Q.C.}$ 

(2008)

Toronto, Ontario Chief Executive Officer RioCan Real Estate Investment Trust

Kathleen P. Taylor (2001)

Toronto, Ontario Chair of the Board Royal Bank of Canada Bridget A. van Kralingen (2011)

New York, New York
Senior Vice President
IBM Global Business Services

Thierry Vandal (2015)

**IBM** Corporation

New York, New York
President

Axium Infrastructure US Inc.

**Victor L. Young,** O.C. (1991) *St. John's*, *Newfoundland* 

and Labrador
Corporate Director

The date appearing after the name of each director indicates the year in which the individual became a director.

#### **Group Executive**

Janice R. Fukakusa, FCPA, FCA Chief Administrative Officer and

Chief Financial Officer

Doug Guzman<sup>(1)</sup>

Group Head, Wealth Management and Insurance Zabeen Hirji

Chief Human Resources Officer

Mark Hughes

Chief Risk Officer

A. Douglas McGregor

Group Head, Capital Markets and Investor & Treasury Services

David I. McKay

President and
Chief Executive Officer

**Bruce Ross** 

Group Head, Technology &

Operations

Jennifer Tory

Group Head,

Personal & Commercial Banking

<sup>(1)</sup> Effective November 1, 2015, Doug Guzman was appointed Group Head, Wealth Management and Insurance, replacing M. George Lewis, who is continuing as a Senior Portfolio Manager, RBC Global Asset Management.

### **Principal subsidiaries**

			ig shares owned
Principal subsidiaries (1)	Principal office address (2)		by the Bank (3)
Royal Bank Holding Inc.	Toronto, Ontario, Canada	\$	48,117
Royal Mutual Funds Inc.	Toronto, Ontario, Canada	,	,
RBC Insurance Holdings Inc.	Mississauga, Ontario, Canada		
RBC General Insurance Company	Mississauga, Ontario, Canada		
RBC Insurance Company of Canada	Mississauga, Ontario, Canada		
RBC Life Insurance Company	Mississauga, Ontario, Canada		
RBC Direct Investing Inc.	Toronto, Ontario, Canada		
RBC Phillips, Hager & North Investment Counsel Inc.	Toronto, Ontario, Canada		
R.B.C. Holdings (Bahamas) Limited	Nassau, New Providence, Bahamas		
RBC Caribbean Investments Limited	George Town, Grand Cayman, Cayman Islands		
Royal Bank of Canada Insurance Company Ltd.	St. Michael, Barbados		
Investment Holdings (Cayman) Limited	George Town, Grand Cayman, Cayman Islands		
RBC (Barbados) Funding Ltd.	St. Michael, Barbados		
RBC Capital Markets Arbitrage S.A.	Luxembourg, Luxembourg		
Capital Funding Alberta Limited	Calgary, Alberta, Canada		
RBC Global Asset Management Inc.	Toronto, Ontario, Canada		
RBC Investor Services Trust	Toronto, Ontario, Canada		
RBC Investor Services Bank S.A.	Esch-sur-Alzette, Luxembourg		
RBC (Barbados) Trading Bank Corporation	St. James, Barbados		
BlueBay Asset Management (Services) Ltd	London, England		
RBC USA Holdco Corporation (2)	New York, New York, U.S.		13,558
RBC Capital Markets, LLC (2)	New York, New York, U.S.		
RBC Global Asset Management (U.S.) Inc.	Minneapolis, Minnesota, U.S.		
RBC Dominion Securities Limited	Toronto, Ontario, Canada		7,326
RBC Dominion Securities Inc.	Toronto, Ontario, Canada		
RBC Holdings (Barbados) Ltd.	St. Michael, Barbados		3,479
RBC Financial (Caribbean) Limited	Port of Spain, Trinidad and Tobago		
RBC Finance S.à r.l./B.V. (2)	Amsterdam, Netherlands		3,282
RBC Holdings (Luxembourg) S.A R.L.	Luxembourg, Luxembourg		
RBC Holdings (Channel Islands) Limited	Jersey, Channel Islands		
Royal Bank of Canada (Channel Islands) Limited	Guernsey, Channel Islands		
RBC Capital Trust	Toronto, Ontario, Canada		2,133
RBC Europe Limited	London, England		1,860
Royal Bank Mortgage Corporation	Toronto, Ontario, Canada		1,060
The Royal Trust Company	Montreal, Quebec, Canada		572
RBC Bank (Georgia), National Association (2)	Atlanta, Georgia, U.S.		326
Royal Trust Corporation of Canada	Toronto, Ontario, Canada		243
RBC Covered Bond Guarantor Limited Partnership	Toronto, Ontario, Canada		237
(1) The Bank directly or indirectly controls each subsidiary			

<sup>(1)</sup> The Bank directly or indirectly controls each subsidiary.

Carrying value of

<sup>(2)</sup> Each subsidiary is incorporated or organized under the law of the state or country in which the principal office is situated, except for RBC USA Holdco Corporation which is incorporated under the laws of the State of Delaware, U.S., RBC Capital Markets, LLC, which is organized under the laws of the State of Minnesota, U.S. RBC Finance S.à r.l. / B.V. is a company incorporated in the Netherlands with its official seat in Amsterdam, the Netherlands, and place of effective management, central administration, and principal establishment in Luxembourg, Grand Duchy of Luxembourg. RBC Bank (Georgia), National Association is a national banking association organized under the laws of the U.S. with its main office in Atlanta, Georgia and management offices in Raleigh, North Carolina.

<sup>(3)</sup> The carrying value (in millions of Canadian dollars) of voting shares is stated as the Bank's equity in such investments.

### **Shareholder Information**

#### Corporate headquarters

Street address: Royal Bank of Canada 200 Bay Street Toronto, Ontario M5J 2J5 Canada Tel: 1-888-212-5533

Mailing address: P.O. Box 1 Royal Bank Plaza Toronto, Ontario M5J 2J5 Canada website: rbc.com

#### **Transfer Agent and Registrar**

Main Agent:
Computershare Trust
Company of Canada
1500 Robert Bourassa Blvd.
Suite 700
Montreal, Quebec H3A 3S8
Canada
Tel: 1-866-586-7635 (Canada and the U.S.) or 514-982-7555 (International)
Fax: 514-982-7580
website: computershare.com/rbc

Co-Transfer Agent (U.S.): Computershare Trust Company, N.A. 250 Royall Street Canton, Massachusetts 02021 U.S.A.

Co-Transfer Agent (U.K.): Computershare Investor Services PLC Securities Services – Registrars P.O. Box 82, The Pavilions, Bridgwater Road, Bristol BS99 6ZZ U.K.

#### Stock exchange listings

(Symbol: RY)

Common shares are listed on: Canada – Toronto Stock Exchange (TSX) U.S. – New York Stock Exchange (NYSE) Switzerland – Swiss Exchange (SIX)

All preferred shares are listed on the TSX with the exception of the series C-1 and C-2. The related depository shares of the series C-1 and C-2 preferred shares are listed on the NYSE.

#### Valuation day price

For capital gains purposes, the Valuation Day (December 22, 1971) cost base for our common shares is \$7.38 per share. This amount has been adjusted to reflect the two-for-one share split of March 1981 and the two-for-one share split of February 1990. The one-for-one share dividends paid in October 2000 and April 2006 did not affect the Valuation Day value for our common shares.

#### **Shareholder contacts**

For dividend information, change in share registration or address, lost stock certificates, tax forms, estate transfers or dividend reinvestment, please contact: Computershare Trust Company of Canada 100 University Avenue, 8th Floor Toronto, Ontario M5J 2Y1 Canada

Tel: 1-866-586-7635 (Canada and the U.S.) or 514-982-7555 (International)
Fax: 1-888-453-0330 (Canada and the U.S.) or 416-263-9394 (International)
email: service@computershare.com

For other shareholder inquiries, please contact:
Shareholder Relations
Royal Bank of Canada
200 Bay Street
South Tower
Toronto, Ontario M5J 2J5
Canada
Tel: 416-955-7806

# Financial analysts, portfolio managers, institutional investors

For financial information inquiries, please contact:
Investor Relations
Royal Bank of Canada
200 Bay Street
North Tower
Toronto, Ontario M5J 2W7
Canada
Tel: 416-955-7802

or visit our website at rbc.com/investorrelations

#### Direct deposit service

Shareholders in Canada and the U.S. may have their RBC common share dividends deposited directly to their bank account by electronic funds transfer. To arrange for this service, please contact our Transfer Agent and Registrar, Computershare Trust Company of Canada.

#### Eligible dividend designation

For purposes of the enhanced dividend tax credit rules contained in the *Income Tax Act* (Canada) and any corresponding provincial and territorial tax legislation, all dividends (and deemed dividends) paid by us to Canadian residents on our common and preferred shares after December 31, 2005, are designated as "eligible dividends".

Unless stated otherwise, all dividends (and deemed

## 2016 Quarterly earnings release dates

dividends) paid by us hereafter

dividends" for the purposes of

are designated as "eligible

such rules.

First quarter February 24
Second quarter May 26
Third quarter August 24
Fourth quarter November 30

#### 2016 Annual Meeting

The Annual Meeting of Common Shareholders will be held on Wednesday, April 6, 2016, at 9:30am (Eastern Time) at the Mount Royal Centre, Auditorium, 2200 Mansfield Street, Montreal, Quebec, Canada.

#### Dividend dates for 2016

Subject to approval by the Board of Directors

	Ex-dividend dates	Record dates	Payment dates	
Common and preferred shares series W, AA, AB, AC, AD, AE, AF, AG, AJ, AK, AL, AZ, BB, BD, BF, BH, BI, and BJ	January 22 April 21 July 22 October 24	January 26 April 25 July 26 October 26	February 24 May 24 August 24 November 24	
Preferred shares series C-1 (US\$)	February 3 April 29 August 3 November 2	February 5 May 3 August 5 November 4	February 15 May 13 August 15 November 14	
Preferred shares series C-2 (US\$)	January 27 April 27 July 27 October 26	January 29 April 29 July 29 October 28	February 8 May 9 August 8 November 7	

#### Governance

A summary of the significant ways in which corporate governance practices followed by RBC differ from corporate governance practices required to be followed by U.S. domestic companies under the NYSE listing standards is available on our website at rbc.com/governance.

Information contained in or otherwise accessible through the websites mentioned in this report to shareholders does not form a part of this report. All references to websites are inactive textual references and are for your information only.

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