

FOURTH QUARTER 2019 EARNINGS RELEASE

ROYAL BANK OF CANADA REPORTS FOURTH QUARTER AND 2019 RESULTS

All amounts are in Canadian dollars and are based on our audited Annual and unaudited Interim Consolidated Financial Statements for the year and guarter ended October 31, 2019 and related notes prepared in accordance with International Financial Reporting Standards (IFRS). Our 2019 Annual Report (which includes our audited Annual Consolidated Financial Statements and accompanying Management's Discussion & Analysis), our 2019 Annual Information Form and our Supplementary Financial Information are available on our website at: http://www.rbc.com/investorrelations.

2019 Net Income \$12.9 Billion Record earnings

2019 Diluted EPS1 \$8.75 Solid 5% growth YoY

2019 ROE² 16.8% Balanced capital deployment

CET1 Ratio 12.1% Robust capital levels

TORONTO, December 4, 2019 - Royal Bank of Canada (RY on TSX and NYSE) today reported record net income of \$12,871 million for the year ended October 31, 2019, up \$440 million or 4% from the prior year, with diluted EPS1 growth of 5%. Results reflected strong earnings growth in Personal & Commercial Banking and Wealth Management as we continued to leverage our scale and unique client value proposition to drive strong client-driven volumes. Solid results in Insurance were mainly driven by the impact of new longevity reinsurance contracts. These were partially offset by lower earnings in Investor & Treasury Services, primarily due to lower funding and liquidity revenue and severance and related costs associated with repositioning of the business, and in Capital Markets, due to a challenging market environment. Our results also reflect an increase due to foreign exchange translation. Provisions for credit losses (PCL) ratio on loans of 31 basis points (bps) increased by 8 bps from the prior year and the PCL on impaired loans ratio was 27

Our capital position remained robust with a Common Equity Tier 1 (CET1) ratio of 12.1%, up 60 bps from the prior year. In addition, we increased our quarterly dividend twice during 2019, for an annual dividend increase of 8%. In 2019, we repurchased 10.3 million shares for \$1 billion.

"Against a challenging macroeconomic environment, we delivered solid results in 2019 and maintained a leading return on equity, a testament to the strength of our diversified business model, and the power of our Purpose to engage employees on our journey to transform the bank for the future. We have been investing significantly in talent, technology and our trusted global brand to offer differentiated advice and experiences across our businesses, and believe this positions us well to continue delivering longterm sustainable value for our clients, communities and shareholders.

- Dave McKay, RBC President and Chief Executive Officer

2019 Full Year Business Segment Performance

- 6% earnings growth in Personal & Commercial Banking, mainly due to average volume growth of 7% (average loan growth in Canadian Banking: +6% residential mortgages and +11% business loans; average deposits growth: +9% in both business and personal deposits) and higher spreads as higher interest rates more than offset the impact of competitive pricing pressures. These factors were partially offset by higher PCL. PCL on impaired loans ratio increased 4 bps. largely reflecting higher provisions on impaired loans in Canadian Banking. We generated positive operating leverage of 2.4%, while continuing to invest in the business to create more value for our >14 million Personal & Commercial Banking clients and build new client relationships. Higher staffrelated costs were in part due to the addition of commercial account managers and investment advisors to deliver more advice and insights to our clients. We also continued our investments in technology, including in digital solutions for both our personal and business banking clients.
- 13% earnings growth in Wealth Management, mainly due to higher average fee-based client assets reflecting market appreciation and net sales benefiting from our scale, talent and infrastructure advantage, as well as higher net interest income driven by average volume growth at City National Bank, which continued to add both teams and offices in key locations such as New York City and Washington D.C. Net income also included a gain on the sale of the private debt business of BlueBay (\$134 million after-tax). These factors were partially offset by increased costs in support of business growth, higher variable compensation commensurate with revenue growth and higher PCL.
- 4% earnings growth in Insurance, mainly due to the impact of new longevity reinsurance contracts, partially offset by higher claims costs.
- 36% lower earnings in Investor & Treasury Services, primarily due to lower funding and liquidity revenue driven by the shortterm interest rate environment and lower gains from the disposition of certain securities, as well as severance and related costs (\$83 million after-tax) associated with repositioning of the business. Lower revenue from our asset services business largely driven by secular industry trends, also contributed to the decrease.
- 4% lower earnings in Capital Markets, as Corporate and Investment Banking revenue saw headwinds from challenging market

¹ Earnings per share (EPS)

² Return on Equity (ROE). This measure does not have a standardized meaning under GAAP. For further information, refer to the Key Performance and non-GAAP measures section on page 11 of this

conditions driving lower industry-wide investment banking activity. Higher PCL and higher technology and related costs also contributed to the decrease. These factors were partially offset by a lower effective tax rate, largely reflecting changes in earnings mix, higher revenue in Global Markets and the impact of foreign exchange translation. Despite a challenging market environment, RBC Capital Markets® continues to be well positioned as a premier global investment bank. We have been successful in winning more and higher quality mandates, increasing our ranking to top 10 in U.S. M&A advisory for announced transactions, our highest ranking achieved to date.

Q4 2019 Performance

Earnings of \$3,206 million were down \$44 million or 1% from a year ago, due to lower results in Investor & Treasury Services, Capital Markets, Insurance and Corporate Support. These were partially offset by higher earnings in Wealth Management and Personal & Commercial Banking.

Earnings were down \$57 million or 2% from last quarter, due to lower earnings in Investor & Treasury Services, Capital Markets, Personal & Commercial Banking and Corporate Support. These were partially offset by higher earnings in Wealth Management and Insurance.

Q4 2019 compared to Q4 2018

Q4 2019 compared to Q3 2019

 Net income of \$3,206 million Diluted EPS¹ of \$2.18 ROE² of 16.2% CET1 ratio of 12.1% 	↓ 1%↓ 1%↓ 140 bps↑ 60 bps
 Net income of \$3,206 million Diluted EPS¹ of \$2.18 ROE² of 16.2% CET1 ratio of 12.1% 	 ✓ 2% ✓ 2% ✓ 50 bps ↑ 20 bps

Q4 2019 Business Segment Performance

Personal & Commercial Banking

Net income of \$1,618 million increased \$80 million or 5% from a year ago, mainly due to average volume growth of 6% in loans and 10% in deposits in Canadian Banking, benefiting from solid housing activity, our growing client-facing sales force as well as a favourable interest rate environment. These factors were partially offset by higher PCL. Total PCL increased \$70 million or 22%. PCL on impaired loans ratio increased 4 bps, largely driven by higher provisions on impaired loans in Canadian Banking portfolios.

Compared to last quarter, net income decreased \$46 million or 3%. Higher net interest income driven by average volume growth of 2%, partially offset by lower spreads, was more than offset by higher PCL and the timing of professional fees.

Wealth Management

Net income of \$729 million increased \$176 million or 32% from a year ago, mainly due to a gain on the sale of the private debt business of BlueBay (\$134 million after-tax) as well as higher average fee-based client assets reflecting market appreciation and industry-leading net sales in Canada.

Compared to last quarter, net income increased \$90 million or 14%, largely due to a gain on the sale of the private debt business of BlueBay and higher average fee-based client assets reflecting market appreciation and net sales. These factors were partially offset by a decrease in net interest income driven by lower spreads (mainly at City National Bank), increased costs in support of business growth and higher variable compensation commensurate with revenue growth.

Insurance

Net income of \$282 million decreased \$36 million or 11% from a year ago, primarily due to lower favourable reinsurance contract renegotiations and lower favourable annual actuarial assumption updates. Higher claims costs and lower favourable investment-related experience also contributed to the decrease. These factors were partially offset by the impact of new longevity reinsurance contracts.

Compared to last quarter, net income increased \$78 million or 38%, primarily due to the impact of new longevity reinsurance contracts and favourable reinsurance contract renegotiations in the current quarter, partially offset by lower favourable investment-related experience.

¹ Earnings per share (EPS)

² Return on Equity (ROE). This measure does not have a standardized meaning under GAAP. For further information, refer to the Key Performance and non-GAAP measures section on page 11 of this Earnings Release.

Investor & Treasury Services

Net income of \$45 million decreased \$110 million or 71% from a year ago, primarily due to severance and related costs associated with repositioning of the business (\$83 million after-tax), as well as lower funding and liquidity revenue driven by the short-term rate environment. Lower revenue from our asset services business due to reduced client activity and lower deposit margins also contributed to the decrease.

Compared to last quarter, net income decreased \$73 million or 62%, mainly driven by severance and related costs associated with repositioning of the business.

Capital Markets

Net income of \$584 million decreased \$82 million or 12% from a year ago, largely driven by lower revenue in Corporate and Investment Banking, partly due to lower global investment banking fee pools and higher PCL. These factors were partially offset by a lower effective tax rate, largely reflecting changes in earnings mix. Global Markets generated higher revenue despite heightened market uncertainty.

Compared to last quarter, net income decreased \$69 million or 11%, mainly due to lower M&A revenues, primarily in the U.S., lower equity origination, largely in the U.S. and Europe, as well as higher costs related to changes in the timing of deferred compensation. Lower fixed income trading, mainly in the U.S., and higher PCL also contributed to the decrease. These factors were partially offset by a lower effective tax rate, higher foreign exchange trading revenue, mainly in Europe, higher debt origination, largely in the U.S., and higher municipal banking activity.

Corporate Support

Net loss was \$52 million in the current quarter, largely due to impact of an unfavourable accounting adjustment. Net loss was \$15 million in the prior quarter, mainly due to net unfavourable tax adjustments, largely offset by asset/liability management activities. Net income was \$20 million in the prior year, largely reflecting net favourable tax adjustments.

Capital and Credit Quality

Capital – As at October 31, 2019, Basel III CET1 ratio was 12.1%, up 20 bps from last quarter, mainly reflecting internal capital generation which was partially offset by higher risk-weighted assets due to continued business growth, and share buybacks. We continued to deliver a strong return of capital to shareholders with \$2 billion returned to shareholders in the fourth quarter, including \$474 million of net repurchases.

Credit Quality – Total PCL was \$499 million. PCL on loans of \$505 million increased \$172 million or 52% from a year ago, due to higher provisions in Personal & Commercial Banking, Capital Markets and Wealth Management, as we returned to a more normalized level of credit losses towards the end of 2019. The PCL ratio on loans of 32 bps increased by 9 bps and the PCL on impaired loans ratio was 27 bps.

Total PCL in Personal & Commercial Banking increased \$70 million or 22% from a year ago. PCL on impaired loans ratio increased 4 bps, largely driven by higher provisions on impaired loans in our Canadian Banking commercial portfolios and retail portfolios.

Total PCL in Wealth Management increased \$30 million from a year ago. PCL on impaired loans ratio increased 17 bps, largely driven by higher provisions on impaired loans in U.S. Wealth Management (including City National), mainly in the consumer discretionary sector.

Total PCL in Capital Markets increased \$46 million from a year ago. PCL on impaired loans ratio increased 17 bps, driven by higher provisions on impaired loans in the industrial products and oil & gas sectors.

Compared to last quarter, total PCL on loans increased \$76 million or 18%, mainly due to higher provisions in Personal & Commercial Banking and Capital Markets. The PCL ratio on loans was up 5 bps and the PCL on impaired loans ratio was up 2 bps from last quarter.

PCL on loans in Personal & Commercial Banking increased \$48 million from the prior quarter, reflecting higher provisions on performing loans largely in Canadian Banking, mainly driven by unfavourable changes in portfolio mix, partially offset by favourable changes in macroeconomic factors and model updates. Higher provisions on impaired loans in Canadian Banking, partially offset by lower provisions on impaired loans in Caribbean Banking, also contributed to the increase.

PCL on loans in Capital Markets increased \$22 million from the prior quarter, driven by higher provisions on performing loans due to unfavourable changes in portfolio mix. Higher provisions on impaired loans also contributed to the increase.

Digitally Enabled Relationship Bank

90-day Active Mobile users increased 16% from a year ago to 4.5 million, resulting in a 20% increase in mobile sessions. Digital adoption increased to 52%.

In September 2019, RBC announced the launch of the RBC Insight Edge™ platform for its business banking clients across Canada. RBC Insight Edge™ is a first-of-its-kind Canadian platform that RBC advisors will use to provide clients with relevant insights about their industry performance, customers, and markets. RBC Insight Edge™ leverages the bank's expertise in information management and insight development which is safeguarded by rigorous privacy standards to help business owners and managers turn insights into actions that improve client loyalty and productivity and drive growth.

Selected financial and other highlights

		As at or	for t	he three month	is en	ded		For the year ended					
		October 31		July 31		October 31		October 31		October 31			
(Millions of Canadian dollars, except per share, number of and percentage amounts)		2019		2019		2018		2019		2018			
Total revenue	\$	11,370	\$	11,544	\$	10,669	\$	46.002	\$	42,576			
Provision for credit losses (PCL)	Ψ	499	Ψ	425	Ψ	353	Ψ	1,864	Ψ	1,307			
Insurance policyholder benefits, claims and acquisition expense (PBCAE)		654		1,046		494		4,085		2,676			
Non-interest expense		6.319		5,992		5,882		24,139		22,833			
Income before income taxes		3,898		4,081		3,940		15,914		15,760			
Net income	\$	3,206	\$	3,263	\$	3,250	\$	12,871	\$	12,431			
Segments - net income	Ψ	3,200	Ψ	3,203	Ψ	3,230	Ψ	12,071	Ψ	12,401			
Personal & Commercial Banking	\$	1,618	\$	1,664	\$	1,538	\$	6,402	\$	6,028			
Wealth Management	Ψ	729	Ψ	639	Ψ	553	Ψ	2,550	Ψ	2,265			
Insurance		282		204		318		806		775			
Investor & Treasury Services		45		118		155		475		741			
Capital Markets		584		653		666		2.666		2.777			
Corporate Support		(52)		(15)		20		(28)		(155)			
Net income	\$	3,206	\$	3,263	\$	3,250	\$	12,871	\$	12,431			
Selected information	φ	3,200	Ψ	3,203	φ	3,230	Φ	12,071	Ψ	12,431			
Earnings per share (EPS) - basic	¢	2.19	\$	2.23	\$	2.21	\$	8.78	\$	8.39			
- diluted	Ф	2.19	Φ	2.23	Φ	2.21	Ф	8.75	Φ	8.36			
		16.2%		2.22 16.7%		2.20 17.6%		8.75 16.8%		8.36 17.6%			
Return on common equity (ROE) (1) (2)	•		\$		Φ		\$		\$				
Average common equity (1)	Þ	76,600	Ф	75,800	\$	71,700	Э	75,000	Ф	68,900			
Net interest margin (NIM) - on average earning assets, net (3)		1.60%		1.61%		1.65%		1.61%		1.64%			
PCL on loans as a % of average net loans and acceptances		0.32%		0.27%		0.23%		0.31%		0.23%			
PCL on performing loans as a % of average net loans and acceptances		0.05%		0.02%		0.03%		0.04%		0.03%			
PCL on impaired loans as a % of average net loans and acceptances		0.27%		0.25%		0.20%		0.27%		0.20%			
Gross impaired loans (GIL) as a % of loans and acceptances		0.46%		0.47%		0.37%		0.46%		0.37%			
Liquidity coverage ratio (LCR) (4)		127%		122%		123%		127%		123%			
Capital ratios and Leverage ratio		40.40/		44.00/		44.50/		40.40/		44.50/			
Common Equity Tier 1 (CET1) ratio		12.1%		11.9%		11.5%		12.1%		11.5%			
Tier 1 capital ratio		13.2%		13.0%		12.8%		13.2%		12.8%			
Total capital ratio		15.2%		15.0%		14.6%		15.2%		14.6%			
Leverage ratio		4.3%		4.4%		4.4%		4.3%		4.4%			
Selected balance sheet and other information (5)					_				١.				
Total assets	\$	1,428,935	\$	1,406,902	\$	1,334,734	\$	1,428,935	\$	1,334,734			
Securities, net of applicable allowance		249,004		240,661		222,866		249,004		222,866			
Loans, net of allowance for loan losses		618,856		612,393		576,818		618,856		576,818			
Derivative related assets		101,560		98,774		94,039		101,560		94,039			
Deposits (3)		886,005		880,239		836,197		886,005		836,197			
Common equity		77,816		76,550		73,552		77,816		73,552			
Total capital risk-weighted assets		512,856		510,664		496,459		512,856		496,459			
Assets under management (AUM)		762,300		744,800		671,000		762,300		671,000			
Assets under administration (AUA) (6)		5,678,000		5,588,600		5,533,700		5,678,000		5,533,700			
Common share information													
Shares outstanding (000s) - average basic		1,432,685		1,434,276		1,440,207		1,434,779		1,443,894			
- average diluted		1,438,257		1,440,130		1,446,514		1,440,682		1,450,485			
- end of period		1,430,096		1,433,954		1,438,794		1,430,096		1,438,794			
Dividends declared per common share	\$	1.05	\$	1.02	\$	0.98	\$	4.07	\$	3.77			
Dividend yield (7)		4.0%		3.9%		3.8%		4.1%		3.7%			
Common share price (RY on TSX) (8)	\$	106.24	\$	104.22	\$	95.92	\$	106.24	\$	95.92			
Market capitalization (TSX) (8)		151,933		149,447		138,009		151,933		138,009			
Business information (number of)				•									
Employees (full-time equivalent) (FTE)		82,801		84,087		81,870		82,801		81,870			
Bank branches		1,327		1,328		1,333		1,327		1,333			
Automated teller machines (ATMs)		4,600		4,586		4,537		4,600		4,537			
Period average US\$ equivalent of C\$1.00 (9)	\$	0.755	\$	0.754	\$	0.767	\$	0.752	\$	0.776			
Period-end US\$ equivalent of C\$1.00	\$	0.759	\$	0.757	\$	0.760	\$	0.759	\$	0.760			
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⁽¹⁾ Average amounts are calculated using methods intended to approximate the average of the daily balances for the period. This includes Average common equity used in the calculation of ROE. For

further details, refer to the Key performance and non-GAAP measures section of our 2019 Annual Report.

These measures may not have a standardized meaning under generally accepted accounting principles (GAAP) and may not be comparable to similar measures disclosed by other financial institutions. See the How we measure and report our business segments section and the Key performance and Non-GAAP Measures section of this Earnings Release, our Q4 2019 Supplementary (2)

Financial Information and our 2019 Annual Report for additional information.

Commencing Q4 2019, the interest component and the accrued interest payable recorded on certain deposits carried at Fair Value Through Profit and Loss (FVTPL) previously presented in trading (3)

revenue and deposits, respectively, are presented in net interest income and other liabilities respectively. Comparative amounts have been reclassified to conform with this presentation. LCR is the average for the three months ended for each respective period and is calculated in accordance with the Office of the Superintendent of Financial Institutions' (OSFI) Liquidity Adequacy Requirements (LAR) guideline. For further details, refer to the Liquidity and funding risk section of our 2019 Annual Report. (4) (5) (6) Represents period-end spot balances.

AUA includes \$15.5 billion and \$8.1 billion (July 31, 2019 – \$15.7 billion and \$8.3 billion; October 31, 2018 – \$16.7 billion and \$9.6 billion) of securitized residential mortgages and credit card loans,

⁽⁷⁾ Defined as dividends per common share divided by the average of the high and low share price in the relevant period. Based on TSX closing market price at period-end.

⁽⁸⁾ Average amounts are calculated using month-end spot rates for the period.

Personal & Commercial Banking					
	As at o	or for	the three months	ended	I
	October 31		July 31		October 31
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)	2019		2019		2018
Net interest income	\$ 3,238	\$	3,221	\$	3,067
Non-interest income	1,330		1,325		1,297
Total revenue	4,568		4,546		4,364
PCL on performing assets	50		15		25
PCL on impaired assets	337		326		292
Total PCL	387		341		317
Non-interest expense	2,007		1,959		1,987
Net income before income taxes	2,174		2,246		2,060
Net income	\$ 1,618	\$	1,664	\$	1,538
Revenue by business					
Canadian Banking	4,321		4,304		4,132
Caribbean & U.S. Banking	247		242		232
Selected balances and other information					
ROE	27.0%		28.0%		26.7%
NIM	2.82%		2.86%		2.82%
Efficiency ratio (1)	43.9%		43.1%		45.5%
Operating leverage	3.7%		3.5%		2.5%
Average total assets	\$ 477,900	\$	468,400	\$	451,100
Average total earning assets, net	456,100		447,200		431,500
Average loans and acceptances, net	458,900		449,500		432,200
Average deposits	405,200		396,300		368,700
AUA (2) (3)	283,800		282,200		266,500
Average AUA	281,800		280,600		274,900
AUM (3)	5,000		4,900		4,700
PCL on impaired loans as a % of average net loans and acceptances	0.29%		0.29%		0.25%
Other selected information - Canadian Banking					
Net income	\$ 1,555	\$	1,609	\$	1,463
NIM	2.76%		2.80%		2.77%
Efficiency ratio (1)	42.0%		41.5%		43.8%
Operating leverage	4.3%		1.7%		2.3%
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Net income of \$1,618 million increased \$80 million or 5% compared to the prior year, largely reflecting average volume growth of 8%, partially offset by higher PCL.

Total revenue increased \$204 million or 5%, mainly due to average volume growth of 6% in loans and 10% in deposits in Canadian Banking.

Net interest margin was flat compared to prior year, as higher interest rates were offset by the impact of competitive pricing pressures.

Total PCL increased \$70 million or 22%. PCL on impaired loans ratio increased 4 bps, largely driven by higher provisions on impaired loans in our Canadian Banking portfolios. For further details on PCL, refer to Credit quality in the Q4 2019 Business Segment Performance section on page 3 of this Earnings Release.

Non-interest expense increased \$20 million or 1%, primarily attributable to an increase in staff-related costs, partially offset by lower marketing costs.

Q4 2019 vs. Q3 2019

Net income decreased \$46 million or 3% from the prior quarter. Higher net interest income driven by average volume growth of 2%, partially offset by lower spreads, was more than offset by higher PCL and the timing of professional fees.

Calculated as non-interest expense divided by total revenue. AUA includes \$15.5 billion and \$8.1 billion (July 31, 2019 – \$15.7 billion and \$8.3 billion; October 31, 2018 – \$16.7 billion and \$9.6 billion) of securitized residential mortgages and credit card loans, respectively.

Represents period-end spot balances.

Wealth Management					
		for the	three months en	ded	
	October 31		July 31		October 31
(Millions of Canadian dollars, except number of and percentage amounts and as otherwise noted)	2019		2019		2018
Net interest income	\$ 745	\$	773	\$	679
Non-interest income					
Fee-based revenue	1,786		1,740		1,662
Transactional and other revenue	656		516		399
Total revenue	3,187		3,029		2,740
PCL on performing assets	(1)		10		(3)
PCL on impaired assets	35		17		7
Total PCL	34		27		4
Non-interest expense	2,262		2,183		2,061
Net income before income taxes	891		819		675
Net income	\$ 729	\$	639	\$	553
Revenue by business					
Canadian Wealth Management	\$ 823	\$	821	\$	796
U.S. Wealth Management (including City National)	1,556		1,546		1,345
U.S. Wealth Management (including City National) (US\$ millions)	1,175		1,168		1,031
Global Asset Management	713		567		513
International Wealth Management	95		95		86
Selected balances and other information					
ROE	19.5%		17.2%		15.9%
NIM	3.30%		3.59%		3.49%
Pre-tax margin (1)	28.0%		27.0%		24.6%
Average total assets	\$ 103,900	\$	99,700	\$	91,300
Average total earning assets, net	89,500		85,500		77,100
Average loans and acceptances, net	66,700		64,400		57,800
Average deposits	100,700		95,300		91,800
AUA - total (2)	1,062,200		1,050,800		970,500
- U.S. Wealth Management (including City National) (2)	543,300		538,800		483,000
- U.S. Wealth Management (including City National) (US\$ millions) (2)	412,600		408,100		367,100
AUM (2)	755,700		738,300		664,900
Average AUA	1,055,700		1,039,700		988,900
Average AUM	753,300		729,300		679,900
PCL on impaired loans as a % of average net loans and acceptances	0.21%		0.11%		0.04%
Number of advisors (3)	5,296		5,222		5,042

⁽¹⁾ Pre-tax margin is defined as net income before income taxes divided by total revenue.

Net income increased \$176 million or 32% from the prior year, mainly due to a gain on the sale of the private debt business of BlueBay of \$134 million (after-tax) and higher average fee-based client assets.

Total revenue increased \$447 million or 16%, mainly due to a gain on the sale of the private debt business of BlueBay of \$151 million, higher average fee-based client assets reflecting market appreciation and net sales, and the change in the fair value of the hedges related to our U.S. share-based compensation plans, which was largely offset in non-interest expense. Higher net interest income driven by average loan growth of 15%, partially offset by lower spreads, also contributed to the increase.

Total PCL increased \$30 million. PCL on impaired loans ratio increased 17 bps, largely driven by higher provisions on impaired loans in U.S. Wealth Management (including City National), mainly in one sector. For further details on PCL, refer to Credit quality in the Q4 2019 Business Segment Performance section on page 3 of this Earnings Release.

Non-interest expense increased \$201 million or 10%, primarily due to the change in the fair value our U.S. share-based compensation plans, which was largely offset in revenue, increased costs in support of business growth, largely reflecting higher staff-related costs, and higher variable compensation commensurate with revenue growth.

Q4 2019 vs. Q3 2019

Net income increased \$90 million or 14% from the prior quarter, largely due to a gain on the sale of the private debt business of BlueBay of \$134 million (after-tax) and higher average fee-based client assets reflecting market appreciation and net sales. These factors were partially offset by a decrease in net interest income driven by lower spreads, increased costs in support of business growth and higher variable compensation commensurate with revenue growth.

⁽²⁾ Represents period-end spot balances.

⁽³⁾ Represents client-facing advisors across all our wealth management businesses.

Insurance					
	 As at or	for the	three months	ende	d
	October 31		July 31		October 3
(Millions of Canadian dollars, except percentage amounts)	2019		2019		2018
Non-interest income					
Net earned premiums	\$ 944	\$	914	\$	1,222
Investment income (1)	168		505		(230
Fee income	41		44		47
Total revenue	1,153		1,463		1,039
Insurance policyholder benefits and claims (1)	572		971		416
Insurance policyholder acquisition expense	82		75		78
Non-interest expense	153		149		159
Net income before income taxes	346		268		386
Net income	\$ 282	\$	204	\$	318
Revenue by business					
Canadian Insurance	\$ 609	\$	991	\$	536
International Insurance	544		472		503
Selected balances and other information					
ROE	50.3%		39.2%		57.2%
Premiums and deposits (2)	\$ 1,105	\$	1,079	\$	1,374
Fair value changes on investments backing policyholder liabilities (1)	(28)		385		(342

Investment income can experience volatility arising from fluctuation of fair value through profit or loss (FVTPL) assets. The investments which support actuarial liabilities are predominantly fixed income assets designated as FVTPL. Consequently, changes in the fair values of these assets are recorded in the Consolidated Statements of Income and are largely offset by changes in the fair value of the actuarial liabilities, the impact of which is reflected in Insurance policyholder benefits, claims and acquisition expense.
 Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry

Net income decreased \$36 million or 11% from a year ago, primarily due to lower favourable reinsurance contract renegotiations and lower favourable annual actuarial assumption updates. Higher claims costs and lower favourable investment-related experience also contributed to the decrease. These factors were partially offset by the impact of new longevity reinsurance contracts.

Total revenue increased \$114 million or 11%, largely due to the change in fair value of investments backing our policyholder liabilities, which is largely offset in PBCAE as indicated below and realized investment gains. Business growth, largely in longevity reinsurance, also contributed to the increase. These factors were partially offset by lower group annuity sales, which is largely offset in PBCAE as indicated below.

PBCAE increased \$160 million or 32%, mainly due to the change in fair value of investments backing our policyholder liabilities, lower favourable investment-related experience, business growth and lower favourable reinsurance contract negotiations. Lower favourable annual actuarial assumption updates, largely related to unfavourable mortality, morbidity and commission experience, partially offset by favourable economic assumptions, and higher claims costs also contributed to the increase. These factors were partially offset by lower group annuity sales and the favourable impact of new longevity reinsurance contracts.

Non-interest expense decreased \$6 million or 4%, driven by cost management initiatives.

Q4 2019 vs. Q3 2019

Net income increased \$78 million or 38% from the prior quarter, primarily due to the impact of new longevity reinsurance contracts and favourable reinsurance contract renegotiations in the current quarter, partially offset by lower favourable investment-related experience.

Investor & Treasury Services											
	2019 2019 37 \$ (16) \$ 529 577 566 561 (1) 1 508 411 59 149 \$ 45 \$ 118 \$ 4.8% 13.2%										
	October 31		July 31		October 31						
(Millions of Canadian dollars, except percentage amounts)	2019		2019		2018						
Net interest income	\$ 37	\$	(16)	\$	19						
Non-interest income	529		577		605						
Total revenue	566		561		624						
PCL	(1)		1		-						
Non-interest expense	508		411		421						
Net income before income taxes	59		149		203						
Net income	\$ 45	\$	118	\$	155						
Selected balances and other information											
ROE	4.8%		13.2%		19.2%						
Average deposits	\$ 175,200	\$	179,300	\$	163,600						
Average client deposits	57,600		60,100		59,200						
Average wholesale funding deposits	117,600		119,200		104,400						
AUA (1)	4,318,100		4,242,100		4,283,100						
Average AUA	4,296,300		4,290,900		4,295,200						

⁽¹⁾ Represents period-end spot balances.

⁽²⁾ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.

Net income decreased \$110 million or 71% from a year ago, primarily due to severance and related costs, as well as lower funding and liquidity revenue.

Total revenue decreased \$58 million or 9%, mainly reflecting lower funding and liquidity revenue, primarily driven by the short-term rate environment and lower gains from the disposition of certain securities, as well as lower revenue from our asset services business due to reduced client activity. Lower client deposit revenue, largely driven by margin compression reflecting spread tightening, also contributed to the decrease.

Non-interest expense increased \$87 million or 21%, largely driven by severance and related costs associated with repositioning of the business.

Q4 2019 vs. Q3 2019

Net income decreased \$73 million or 62% from last quarter, mainly driven by severance and related costs associated with repositioning of the business.

Capital Markets									
	As at or for the three months ended								
		October 31		July 31		October 31			
(Millions of Canadian dollars, except percentage amounts)		2019		2019		2018			
Net interest income (1), (2)		\$ 1,063	\$	1,018	\$	885			
Non-interest income (1), (2)		924		1,016		1,171			
Total revenue (1)		1,987		2,034		2,056			
PCL on performing assets		18		3		17			
PCL on impaired assets		60		53		15			
Total PCL		78		56		32			
Non-interest expense		1,308		1,269		1,244			
Net income before income taxes		601		709		780			
Net income		\$ 584	\$	653	\$	666			
Revenue by business									
Corporate and Investment Banking		\$ 934	\$	962	\$	1,087			
Global Markets		1,095		1,106		1,035			
Other		(42)		(34)		(66)			
Selected balances and other information									
ROE		10.0%		11.1%		11.8%			
Average total assets		\$ 696,100	\$	676,700	\$	591,700			
Average trading securities		103,800		101,400		88,000			
Average loans and acceptances, net		98,100		101,100		90,700			
Average deposits (2)		76,800		75,900		73,700			
PCL on impaired loans as a % of average net loans and acceptances		0.24%		0.21%		0.07%			

⁽¹⁾ The taxable equivalent basis (teb) adjustment for the three months ended October 31, 2019 was \$112 million (July 31, 2019 - \$111 million, October 31, 2018 - \$142 million).

Q4 2019 vs. Q4 2018

Net income decreased \$82 million or 12% from a year ago, largely driven by lower revenue in Corporate and Investment Banking and higher PCL. These factors were partially offset by a lower effective tax rate largely reflecting changes in earnings mix, as well as higher revenue in Global Markets.

Total revenue decreased \$69 million or 3%, mainly due to lower M&A activity across all regions and lower equity trading revenue primarily in the U.S. These factors were partially offset by higher fixed income trading revenue, largely in North America.

Total PCL increased \$46 million. PCL on impaired loans ratio increased 17 bps, driven by higher provisions on impaired loans in a couple of sectors. For further details on PCL, refer to Credit quality in the Q4 2019 Business Segment Performance section on page 3 of this Earnings Release.

Non-interest expense increased \$64 million or 5%, mainly driven by higher costs related to changes in the timing of deferred compensation and higher technology and related costs.

Q4 2019 vs. Q3 2019

Net income decreased \$69 million or 11% from the prior quarter, mainly due to lower M&A revenues, primarily in the U.S., lower equity origination, largely in the U.S. and Europe, as well as higher costs related to changes in the timing of deferred compensation. Lower fixed income trading, mainly in the U.S. and higher PCL also contributed to the decrease. These factors were partially offset by a lower effective tax rate, higher foreign exchange trading revenue, mainly in Europe, higher debt origination, largely in the U.S., and higher municipal banking activity.

⁽²⁾ Commencing Q4 2019, the interest component and the accrued interest payable recorded on certain deposits carried at FVTPL previously presented in trading revenue and deposits, respectively, are presented in net interest income and other liabilities respectively. Comparative amounts have been reclassified to conform with this presentation.

Corporate Support												
	 As at or for the three months ended											
	October 31	July 31	October 31									
(Millions of Canadian dollars)	2019	2019	2018									
Net interest income (loss) (1)	\$ 28	\$ 22	\$ 17									
Non-interest income (loss) (1)	(119)	(111)	(171)									
Total revenue (1)	(91)	(89)	(154)									
PCL	1	-	-									
Non-interest expense	81	21	10									
Net income (loss) before income taxes (1)	(173)	(110)	(164)									
Income (recoveries) taxes (1)	(121)	(95)	(184)									
Net income (2)	\$ (52)	\$ (15)	\$ 20									

Teb adjusted.

Due to the nature of activities and consolidation adjustments reported in this segment, we believe that a comparative period analysis is not relevant. The following identifies material items affecting the reported results in each period.

Total revenue and income taxes (recoveries) in each period in Corporate Support include the deduction of the teb adjustments related to the gross-up of income from Canadian taxable corporate dividends and the U.S. tax credit investment business recorded in Capital Markets. The amount deducted from revenue was offset by an equivalent increase in income taxes (recoveries).

The teb amount for the three months ended October 31, 2019 was \$112 million, \$111 million in the prior quarter and \$142 million last year. For further discussion, refer to the How we measure and report our business segments section of our 2019 Annual Report.

The following identifies the material items, other than the teb impacts noted previously, affecting the reported results in each period.

Net loss was \$52 million in the current guarter, largely due to impact of an unfavourable accounting adjustment.

Q3 2019

Net loss was \$15 million in the prior quarter, mainly due to net unfavourable tax adjustments, largely offset by asset/liability management activities.

Q4 2018

Net income was \$20 million in the prior year, largely reflecting net unfavourable tax adjustments.

Net income (loss) reflects income attributable to both shareholders and Non-Controlling Interests (NCI). Net income attributable to NCI for the three months ended October 31, 2019 was \$(1) million (July 31, 2019 – \$(1) million; October 31, 2018 – \$(1) million).

Key performance and non-GAAP measures

Additional information about these and other key performance and non-GAAP measures can be found under the Key performance and non-GAAP measures section of our 2019 Annual Report.

Return on Equity

We measure and evaluate the performance of our consolidated operations and each business segment using a number of financial metrics, such as net income and ROE. ROE does not have a standardized meaning under GAAP. We use ROE as a measure of return on total capital invested in our business. The following table provides a summary of our ROE calculations:

Calculation of ROE																
						For the	thre	ee months end	ded						For	the year ended
		October 31, 2019												Oct	ober 31, 2019	
	Pe	ersonal &						Investor &								
(Millions of Canadian dollars, except	Co	mmercial		Wealth				Treasury		Capital	C	Corporate				
percentage amounts)		Banking	Ma	nagement	. 1	Insurance		Services		Markets		Support		Total		Total
Net income available to common																
shareholders	\$	1,593	\$	717	\$	280	\$	41	\$	565	\$	(59)	\$	3,137	\$	12,591
Total average common equity (1) (2)	\$	23,400	\$	14,600	\$	2,200	\$	3,450	\$	22,350	\$	10,600	\$	76,600	\$	75,000
ROE (3)		27.0%		19.5%	,	50.3%		4.8%		10.0%		n.m.		16.2%		16.8%

- (1) Total average common equity represents rounded figures.
- (2) The amounts for the segments are referred to as attributed capital.
- (3) ROE is based on actual balances of average common equity before rounding.
- n.m. not meaningful

Non-GAAP Measures

There were no specified items for the three months ended October 31, 2019, July 31, 2019 and October 31, 2018 as well as for the years ended October 31, 2019 and October 31, 2018.

Given the nature and purpose of our management reporting framework, we use and report certain non-GAAP financial measures, which are not defined, do not have a standardized meaning under GAAP, and may not be comparable with similar information disclosed by other financial institutions. We believe that excluding these specified items from our results is more reflective of our ongoing operating results, will provide readers with a better understanding of management's perspective on our performance, and enhance the comparability of our comparative periods. For further information, refer to the Key performance and non-GAAP measures section of our 2019 Annual Report.

Consolidated Balance Sheets			
		As at	
(Millions of Canadian dollars)	October 31 2019 (1)		October 31 2018 (1)
(Illimoto di Galadiali dollalo)	2010(1)	2013 (2)	2010 (1)
Assets Cash and due from banks	\$ 26,310	\$ 26,863	\$ 30,209
Interest-bearing deposits with banks	38,345	31,553	36,471
Securities			
Trading	146,534	140,421	128,258
Investment, net of applicable allowance	102,470	100,240	94,608
	249,004	240,661	222,866
Assets purchased under reverse repurchase agreements and securities borrowed	306,961	309,640	294,602
Loans			
Retail	426,086	416,583	399,452
Wholesale	195,870	198,941	180,278
	621,956	615,524	579,730
Allowance for loan losses	(3,100)	(3,131)	(2,912)
	618,856	612,393	576,818
Segregated fund net assets	1,663	1,602	1,368
Other Customers' liability under acceptances	18,062	17 101	15,641
Customers' liability under acceptances Derivatives	101,560	17,101 98,774	94,039
Premises and equipment	3,191	3,058	2,832
Goodwill	11,236	11,115	11,137
Other intangibles	4,674	4,735	4,687
Other assets	49,073	49,407	44,064
Total assets	187,796 \$ 1,428,935	184,190 \$ 1,406,902	172,400 \$ 1,334,734
Liabilities and equity			
Deposits Personal	\$ 294,732	\$ 287,929	\$ 270,154
Business and government	565,482	562,371	533,522
Bank	25,791	29,939	32,521
	886,005	880,239	836,197
On which of front and the billion	4.000		4 000
Segregated fund net liabilities Other	1,663	1,602	1,368
Acceptances	18,091	17,124	15,662
Obligations related to securities sold short	35,069	33,602	32,247
Obligations related to assets sold under repurchase agreements and securities loaned	226,586	220,027	206,814
Derivatives	98,543	96,857	90,238
Insurance claims and policy benefit liabilities	11,401	11,480	10,000
Other liabilities	58,137 447,827	53,799 432,889	53,122 408,083
Subordinated debentures Total liabilities	9,815 1,345,310	9,818 1,324,548	9,131 1,254,779
Total liabilities	1,343,310	1,324,346	1,234,779
Equity attributable to shareholders			
Preferred shares	5,707	5,705	6,309
Common shares	17,587 55,981	17,593	17,617 51,112
Retained earnings Other components of equity	4,248	54,692 4,265	51,112 4,823
Other compensate of equity	83,523	82,255	79,861
Non-controlling interests	102	99	94
Total equity	83,625	82,354	79,955
Total liabilities and equity	\$ 1,428,935	\$ 1,406,902	\$ 1,334,734

Derived from audited financial statements. Derived from unaudited financial statements.

Interest and dividend income Securities Securities	Consolidated Statements of Income										
Interest and dividend Income			For	the th	ree months e	ended			For the ye		
Interest and dividend income Securities Securities		Oc	tober 31			C	October 31	0	ctober 31	C	October 31
Loans Securities Securiti	(Millions of Canadian dollars, except per share amounts)		2019 (1)		2019 (1)		2018 (1)		2019 (2)		2018 (2)
Loans Securities Securiti	Interest and dividend income										
Securities 1,659		¢	6 196	•	6 204	Ф	5 722	¢	24 963	¢	21 240
Assets purchased under reverse repurchase agreements and securities borrowed 329 93 181 683 5536		Þ		Φ		Φ		Ą		Φ	
Deposits and other											
Interest expense											
Interest expense	Deposits and other										
Deposits and other 1,165 3,264 2,265 12,988 9,842 1,066 2,218 1,141 8,231 4,905 2,006 2,218 1,411 8,231 4,905 2,006			,		10,010		0,000		,		00,021
Other liabilities 2,066 2,218 1,411 8,231 4,905 Subordinated debentures 90 90 87 365 322 Net interest income 5,331 5,592 4,323 21,884 15,089 Non-interest income 1 5,331 5,592 4,323 21,884 15,089 Non-interest income 1 1,153 1,463 1,039 5,709 4,279 Insurance premiums, investment and fee income 1,153 1,463 1,039 5,709 4,279 Trading revenue 116 1,477 1,40 1,387 5,748 5,377 Mutual fund revenue 322 924 896 3,628 3,551 Securities breate devenue 493 480 459 1,907 1,800 Underwriting and other advisory fees 493 480 451 1,807 2,800 Card service charges evenue, other than trading 242 252 267 386 1,908 Wet gains on investment securities											
Subordinated debentures	Deposits and other		3,175		3,284		2,825		12,988		9,842
Net interest income	Other liabilities		2,066		2,218		1,411		8,231		4,905
Non-interest income	Subordinated debentures				90		87		365		322
Non-interest income			5,331		5,592		4,323		21,584		15,069
Insurance premiums, investment and fee income	Net interest income		5,111		5,018		4,667		19,749		17,952
Insurance premiums, investment and fee income	Non-interest income										
Trading revenue 116			1 153		1 462		1 020		5 710		4 270
Investment management and custodial fees	•				,						,
Mutual fund rewenue 932 924 886 3.628 3.551 Securities brokerage commissions 323 324 349 1,305 1,377 Service charges 493 480 459 1,907 1,800 Underwriting and other advisory fees 428 488 514 1,815 2,053 Foreign exchange rewenue, other than trading 242 252 267 986 1,088 Card service revenue 252 272 264 1,072 1,054 Credit fees 344 322 371 1,269 1,394 Net gains on investment securities 16 26 33 125 147 Share of profit (loss) in joint ventures and associates 26 21 8 76 22 Other 457 344 230 1,617 1,328 Cottal revenue 6,259 6,526 6,002 26,253 24,624 Total revenue 11,370 11,544 10,669 46,002 42,576 Provision for credit losses 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 654 1,046 494 4,085 2,676 Non-interest expense 452 449 419 1,777 1,593 Cocupancy 424 409 400 1,635 1,558 Communications 296 281 316 1,090 1,049 Professional fees 382 328 418 1,305 1,379 Amortization of other intangibles 390 299 279 1,197 1,077 Other other expense 3,898 4,081 3,940 15,914 15,758 Income before income taxes 692 818 690 3,043 3,229 Net income taxes 692 818 690 3,043 3,239 Net income attributable to: 5	<u> </u>										,
Securities brokerage commissions 323 324 349 1,305 1,377	ŭ										
Service charges											
Underwriting and other advisory fees 428 488 514 1,815 2,053											
Proreign exchange revenue, other than trading	ů .										,
Card service revenue 252 272 264 1,072 1,054 Credit fees 344 322 371 1,269 1,394 Net gains on investment securities 16 26 33 125 1,394 Share of profit (loss) in joint ventures and associates 26 21 8 76 21 Other 457 344 230 1,617 1,328 Total revenue 6,259 6,526 6,002 26,253 224,624 Total revenue 11,370 11,544 10,669 46,002 42,576 Provision for credit losses 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 55 1,046 494 4,085 2,676 Non-interest expense 1 1,054 499 415 33,429 14,600 13,776 Equipment 452 449 419 1,777 1,593 Communications 296 281 316 <td< td=""><td>· ·</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	· ·										
Credit fees 344 322 371 1,269 1,394 Net gains on investment securities 16 26 21 8 76 21 Other 457 344 230 1,617 1,328 Other 457 344 230 1,617 1,328 Total revenue 11,370 11,544 10,669 46,002 26,253 24,624 Provision for credit losses 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 3,720 3,615 3,429 14,600 13,776 Human resources 3,720 3,615 3,429 14,600 13,776 Equipment 452 449 449 1,777 1,593 Communications 296 281 316 1,090 1,049 Professional fees 382 382 384 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td></th<>											,
Net gains on investment securities 26											
Share of profit (loss) in joint ventures and associates 26 21 8 76 21 Other 457 344 230 1,617 1,328 E 6,259 6,528 6,002 26,253 24,624 Total revenue 11,370 11,544 10,669 46,002 42,576 Provision for credit losses 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 654 1,046 494 4,085 2,676 Non-interest expense 8 4 499 425 353 1,864 1,307 Human resources 3,720 3,615 3,429 14,600 13,776 Equipment 452 449 419 1,777 1,593 Occupancy 424 409 400 1,635 1,558 Communications 296 281 316 1,909 1,197 1,077 Amortization of other intangibles 309 299 279											
Other 457 344 230 1,617 1,328 Total revenue 11,370 1,1544 10,669 46,002 26,253 24,624 Provision for credit losses 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 654 1,046 494 4,085 2,676 Non-interest expense 3,720 3,615 3,429 14,600 13,776 Equipment 452 449 419 1,777 1,593 Communications 296 281 316 1,090 1,049 Professional fees 382 328 418 1,305 1,379 Amortization of other intangibles 309 299 279 1,197 1,077 Other 736 611 621 2,535 2,401 Income before income taxes 692 818 690 3,043 3,329 Net income \$3,206 \$3,263 3,250 \$12,871 \$12,431	•										
Total revenue											
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Provision for credit losses 499 425 353 1,864 1,307 Insurance policyholder benefits, claims and acquisition expense 654 1,046 494 4,085 2,676 1,046 494 4,085 2,676 1,046 494 4,085 2,676 1,046 494 4,085 2,676 1,04	Total revenue								•		
Non-interest expense											
Human resources 3,720 3,615 3,429 14,600 13,776 Equipment 452 449 419 1,777 1,593 Occupancy 424 409 400 1,635 1,558 Communications 296 281 316 1,090 1,048 Professional fees 382 328 418 1,305 1,379 Amortization of other intangibles 309 299 279 1,197 1,077 Other 736 611 621 2,535 2,401 Income before income taxes 3,898 4,081 3,940 15,914 15,760 Income taxes 692 818 690 3,043 3,329 Net income \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Non-controlling interests \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 1,431 Ba									•		2,676
Human resources 3,720 3,615 3,429 14,600 13,776 Equipment 452 449 419 1,777 1,593 Occupancy 424 409 400 1,635 1,558 Communications 296 281 316 1,090 1,048 Professional fees 382 328 418 1,305 1,379 Amortization of other intangibles 309 299 279 1,197 1,077 Other 736 611 621 2,535 2,401 Income before income taxes 3,898 4,081 3,940 15,914 15,760 Income taxes 692 818 690 3,043 3,329 Net income \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Non-controlling interests \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 1,431 Ba											
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Occupancy 424 409 400 1,635 1,558 Communications 296 281 316 1,090 1,049 Professional fees 382 328 418 1,305 1,379 Amortization of other intangibles 309 299 279 1,197 1,077 Other 736 611 621 2,535 2,401 Income before income taxes 3,898 4,081 3,940 15,914 15,760 Income taxes 692 818 690 3,043 3,329 Net income \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Net income attributable to: \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests 5 - 3 11 31 Basic earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.78 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36											,
Communications 296 281 316 1,090 1,049 Professional fees 382 328 418 1,305 1,379 Amortization of other intangibles 309 299 279 1,197 1,077 Other 736 611 621 2,535 2,401 Income before income taxes 6,319 5,992 5,882 24,139 22,833 Income taxes 3,898 4,081 3,940 15,914 15,760 Income taxes 692 818 690 3,043 3,329 Net income \$3,206 \$3,263 \$3,250 \$12,871 \$12,431 Net income attributable to: \$3,201 \$3,263 \$3,247 \$12,860 \$12,400 Non-controlling interests 5 - 3 11 31 Basic earnings per share (in dollars) \$2.19 \$2.23 \$2.21 \$8.78 \$8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36 <td>···</td> <td></td>	···										
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Other 736 611 621 2,535 2,401 Income before income taxes 6,319 5,992 5,882 24,139 22,833 Income before income taxes 3,898 4,081 3,940 15,914 15,760 Income taxes 692 818 690 3,043 3,329 Net income attributable to: 8,3206 3,263 3,250 12,871 12,431 Non-controlling interests 5 - 3 11 31 Non-controlling interests 5 - 3 11 31 Basic earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.78 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36											
Same of the first of the firs	•										
Income before income taxes 3,898 4,081 3,940 15,914 15,760 Income taxes 692 818 690 3,043 3,329 Net income \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Net income attributable to: Shareholders \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests 5	Other										
Income taxes 692 818 690 3,043 3,329 Net income \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Net income attributable to: Shareholders Shareholders \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests 5 - 3 11 31 Basic earnings per share (in dollars) \$ 2,19 \$ 2,23 \$ 2,21 \$ 8,78 \$ 8,39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8,75 8,36	Income hefere income taxes										
Net income \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Net income attributable to: Shareholders \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests 5 - 3 11 31 \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Basic earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.78 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36									•		,
Net income attributable to: Shareholders \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests 5 - 3 11 31 Sasic earnings per share (in dollars) \$ 2,19 \$ 2,23 \$ 2,21 \$ 8,78 \$ 8,39 Diluted earnings per share (in dollars) 2.18 2,22 2,20 8,75 8,36	-	\$		\$		\$		\$		\$	
Shareholders \$ 3,201 \$ 3,263 \$ 3,247 \$ 12,860 \$ 12,400 Non-controlling interests 5 - 3 11 31 \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Basic earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.78 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36		_	0,200	*	5,200	Ψ.	5,200	*	,	Ψ	,
Non-controlling interests 5 - 3 11 31 Basic earnings per share (in dollars) \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Basic earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.78 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36		\$	3,201	\$	3,263	\$	3,247	\$	12.860	\$	12.400
Basic earnings per share (in dollars) \$ 3,206 \$ 3,263 \$ 3,250 \$ 12,871 \$ 12,431 Boiluted earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.78 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36				, T	- ,====	•				•	31
Basic earnings per share (in dollars) \$ 2.19 \$ 2.23 \$ 2.21 \$ 8.39 Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36	<u>, </u>	\$		\$	3,263	\$		\$		\$	
Diluted earnings per share (in dollars) 2.18 2.22 2.20 8.75 8.36	Basic earnings per share (in dollars)										8.39
				,		-				•	8.36
Dividends per common share (in dollars) 1.05 1.02 0.98 4.07 3.77	Dividends per common share (in dollars)										3.77

Derived from unaudited financial statements. Derived from audited financial statements.

Consolidated Statements of Comprehensive Income										
		For the	e thre	ee months er	ded			For the ye	ar en	ded
	0	ctober 31		July 31	Octob	er 31	C	October 31	0	ctober 31
(Millions of Canadian dollars)		2019 (1)		2019 (1)	201	18 (1)		2019 (2)		2018 (2)
Net income	\$	3,206	\$	3,263	8 3	,250	\$	12,871	\$	12,431
TOC INCOME	Ψ	0,200	Ψ	0,200	, 0,	,	_	12,011	Ψ	12, 101
Other comprehensive income (loss), net of taxes										
Items that will be reclassified subsequently to income:										
Net change in unrealized gains (losses) on debt securities and loans at fair value										
through other comprehensive income										
Net unrealized gains (losses) on debt securities and loans at fair value through other										
comprehensive income		(26)		79		(75)		192		(70)
Provision for credit losses recognized in income		(2)		(2)		(24)		(14)		(9)
Reclassification of net losses (gains) on debt securities and loans at fair value through other										
comprehensive income to income		(58)		(15)		(18)		(133)		(94)
		(86)		62	((117)		45		(173)
Foreign currency translation adjustments										
Unrealized foreign currency translation gains (losses)		180		(1,246)		453		65		840
Net foreign currency translation gains (losses) from hedging activities		(121)		590	((107)		5		(237)
Reclassification of losses (gains) on foreign currency translation to income		-		-		-		2		-
Reclassification of losses (gains) on net investment hedging activities to income		(1)		-		-		1		-
		58		(656)		346		73		603
Net change in cash flow hedges										
Net gains (losses) on derivatives designated as cash flow hedges		57		(118)		(12)		(559)		150
Reclassification of losses (gains) on derivatives designated as cash flow hedges to income		(47)		11		88		(135)		107
		10		(107)		76		(694)		257
Items that will not be reclassified subsequently to income:										
Remeasurements of employee benefit plans		125		(581)		127		(942)		724
Net fair value change due to credit risk on financial liabilities designated as at fair value										
through profit or loss		(41)		118		10		51		123
Net gains (losses) on equity securities designated at fair value through other comprehensive										
income		(2)		(10)		(3)		25		(2)
		82		(473)		134		(866)		845
Total other comprehensive income (loss), net of taxes		64		(1,174)		439		(1,442)	_	1,532
Total comprehensive income (loss)	\$	3,270	\$	2,089 \$	5 3,	,689	\$	11,429	\$	13,963
Total comprehensive income attributable to:		0.000	_	0.000		000	•	44 440	Φ.	40.004
Shareholders	\$	3,266	\$	2,090 \$) 3,	,686	\$	11,419	Ф	13,931
Non-controlling interests		4	Φ.	(1)		3	•	10	Φ.	32
	\$	3,270	\$	2,089 \$) 3,	,689	\$	11,429	Ф	13,963

Derived from unaudited financial statements. Derived from audited financial statements.

Consolidated Statements of Changes in Equity

	For the three months ended October 31, 2019 (1)													
	Other components of equity													
(Millions of Canadian dollars)		eferred shares		nmon hares	Treasury shares - preferred	Treasury shares - common	Retained earnings	FVOCI securities and loans	currenc	y Cash flow			Non- controlling interests	Total equity
Balance at beginning of period	\$	5,706	\$ 1	7,652 \$	(1) \$	(59) \$	54,692	\$ 119	\$ 4,162	\$ (16) \$ 4,265	\$ 82,255	\$ 99 \$	82,354
Changes in equity														
Issues of share capital		-		49			-	-			-	49	-	49
Common shares purchased for cancellation		-		(56)	-	-	(418)	-			-	(474)	-	(474)
Redemption of preferred shares		-		-	-	-	-	-			-	-	-	-
Sales of treasury shares		-		-	37	1,500		-			-	1,537	•	1,537
Purchases of treasury shares		-		-	(35)	(1,499)		-			-	(1,534)	•	(1,534)
Share-based compensation awards		-		-			(8)				-	(8)		(8)
Dividends on common shares		-		-	•	-	(1,503)	-			-	(1,503)	•	(1,503)
Dividends on preferred shares and other		-		-	-	-	(64)	-			-	(64)	(1)	(65)
Other		-		-	•	-	(1)	-			-	(1)	•	(1)
Net income		-		-			3,201				-	3,201	5	3,206
Total other comprehensive income (loss), net of taxes		-		-	-	-	82	(86)	59	10	(17)	65	(1)	64
Balance at end of period	\$	5,706	\$ 1	7,645 \$	1 \$	(58) \$	55,981	\$ 33	\$ 4,221	\$ (6) \$ 4,248	\$ 83,523	\$ 102 \$	83,625

					For the th	ree months ended	October 31, 2018	3 (1)															
(Millions of Canadian dollars)	Preferred shares	Common shares	Treasury shares - preferred	Treasury shares - common	Retained earnings	FVOCI securities and loans	Foreign currency translation	Cash flow hedges	Total other components of equity	Equity attributable to shareholders	Non- controlling interests	Total equity											
Balance at beginning of period	\$ 6,306 \$	17,642 \$	- \$	(109) \$	49,424	\$ 105 \$	3,801 \$	612	\$ 4,518	\$ 77,781 \$	91 \$	77,872											
Changes in equity																							
Issues of share capital	-	23	-	-	-	-	-	-	-	23	-	23											
Common shares purchased for cancellation	-	(30)	-	-	(217)	-	-	-	-	(247)	-	(247)											
Redemption of preferred shares	-	-	-	-	-	-	-	-	-	-	-	-											
Sales of treasury shares	-	-	57	1,418	-	-	-	-	-	1,475	-	1,475											
Purchases of treasury shares	-	-	(54)	(1,327)	-	-	-	-	-	(1,381)	-	(1,381)											
Share-based compensation awards	-	-	-	-	(4)	-	-	-	-	(4)	-	(4)											
Dividends on common shares	-	-	-	-	(1,412)	-	-	-	-	(1,412)	-	(1,412)											
Dividends on preferred shares and other	-	-	-	-	(71)	-	-	-	-	(71)	-	(71)											
Other	-	-	-	-	11	-	-	-	-	11	-	11											
Net income	-	-	-	-	3,247	-	-	-	-	3,247	3	3,250											
Total other comprehensive income (loss), net of taxes	-	-	-	-	134	(117)	346	76	305	439	-	439											
Balance at end of period	\$ 6,306 \$	17,635 \$	3 \$	(18) \$	51,112	\$ (12) \$	4,147 \$	688	\$ 4,823	\$ 79,861 \$	94 \$	79,955											

⁽¹⁾ Derived from unaudited financial statements.

						For	the ye	ar ended Oct	ober 31, 2019	9 (1)						
								C	ther compor	nents of	equity					
(Millions of Canadian dollars)	Preferred shares	Common shares	Treasu shares preferre	-	Treasury shares - common	Retained earnings		FVOCI rities and loans	Foreign currency translation	Ca	ish flow hedges	Total other components of equity		to	Non- controlling interests	Total equity
Balance at beginning of period	\$ 6,306	\$ 17,635	\$	\$	(18) \$	51,112	\$	(12) \$	4,147	\$	688	\$ 4,823	\$ 79,80	61 \$	94	79,955
Transition adjustment	-	-			-	(94))	-	-		-	-	(1	94)	-	(94)
Adjusted balance at beginning of period	\$ 6,306	\$ 17,635	\$	\$	(18) \$	51,018	\$	(12) \$	4,147	\$	688	\$ 4,823	\$ 79,70	67 \$	94	\$ 79,861
Changes in equity																
Issues of share capital	350	136			-			-	-		-	-	48	36	-	486
Common shares purchased for cancellation	-	(126)		•	-	(904))	-	-		-	-	(1,0	30)	-	(1,030)
Redemption of preferred shares	(950)	-			-	-		-	-		-	-	(9	50)	-	(950)
Sales of treasury shares	-	-	18	2	5,340	-		-	-		-	-	5,5	22	-	5,522
Purchases of treasury shares	-	-	(18	1)	(5,380)			-	-		-	-	(5,5	64)	-	(5,564)
Share-based compensation awards	-	-			-	(23))	-	-		-	-	(:	23)	-	(23)
Dividends on common shares	-	-			-	(5,840))	-	-		-	-	(5,8	40)	-	(5,840)
Dividends on preferred shares and other	-	-			-	(269))	-	-		-	-	(20	69)	(2)	(271)
Other	-	-			-	5		-	-		-	-		5	-	5
Net income	-	-			-	12,860		-	-		-	-	12,80	60	11	12,871
Total other comprehensive income (loss), net of taxes	-	-		•	-	(866))	45	74		(694)	(575)	(1,4	41)	(1)	(1,442)
Balance at end of period	\$ 5,706	\$ 17,645	\$	\$	(58) \$	55,981	\$	33 \$	4,221	\$	(6)	\$ 4,248	\$ 83,52	23 \$	102	\$ 83,625

					For	the year ended Octo	ober 31, 2018 (1)													
				Treasury shares - common		1	Other component	s of equity												
(Millions of Canadian dollars)	Preferred shares	Common shares	Treasury shares - preferred		Retained earnings	FVOCI securities and loans	Foreign currency translation		Total other ponents of equity	Equity attributable to shareholders	Non- controlling interests	Total equity								
Balance at beginning of period	\$ 6,413 \$	17,730 \$	- \$	(27) \$	44,801	\$ 299 \$	3,545 \$	431 \$	4,275	\$ 73,192 \$	599 \$	73,791								
Changes in equity																				
Issues of share capital	-	92	-	-	-	-	-	-	-	92	-	92								
Common shares purchased for cancellation	-	(187)	-	-	(1,335)	-	-	-	-	(1,522)	-	(1,522)								
Redemption of preferred shares	(107)	-	-	-	2	-	-	-	-	(105)	-	(105)								
Redemption of trust capital securities	-	-	-	-	-	-	-	-	-	-	(500)	(500)								
Sales of treasury shares	-	-	259	5,479	-	-	-	-	-	5,738	-	5,738								
Purchases of treasury shares	-	-	(256)	(5,470)	-	-	-	-	-	(5,726)	-	(5,726)								
Share-based compensation awards	-	-	-	-	(10)	-	-	-	-	(10)	-	(10)								
Dividends on common shares	-	-	-	-	(5,442)	-	-	-	-	(5,442)	-	(5,442)								
Dividends on preferred shares and other	-	-	-	-	(285)	-	-	-	-	(285)	(37)	(322)								
Other	-	-	-	-	136	(138)	-	-	(138)	(2)	-	(2)								
Net income	-	-	-	-	12,400	-	-	-	-	12,400	31	12,431								
Total other comprehensive income (loss), net of taxes	-	-	-	-	845	(173)	602	257	686	1,531	1	1,532								
Balance at end of period	\$ 6,306 \$	17,635 \$	3 \$	(18) \$	51,112	\$ (12) \$	4,147 \$	688 \$	4,823	\$ 79,861 \$	94 \$	79,955								

⁽¹⁾ Derived from audited financial statements.

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including the "safe harbour" provisions of the United States Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. We may make forward-looking statements in this Earnings Release, in other filings with Canadian regulators or the SEC, in other reports to shareholders, and in other communications. Forward-looking statements in this document include, but are not limited to, statements relating to our financial performance objectives, vision and strategic goals, and include our President and Chief Executive Officer's statements. The forward-looking information contained in this Earnings Release is presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented, as well as our financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes. Forward-looking statements are typically identified by words such as "believe", "expect", "foresee", "forecast", "anticipate", "intend", "estimate", "goal", "plan" and "project" and similar expressions of future or conditional verbs such as "will", "may", "should", "could" or "would".

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our financial performance objectives, vision and strategic goals will not be achieved. We caution readers not to place undue reliance on these statements as a number of risk factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors – many of which are beyond our control and the effects of which can be difficult to predict – include: credit, market, liquidity and funding, insurance, operational, regulatory compliance, strategic, reputation, legal and regulatory environment, competitive and systemic risks and other risks discussed in the risk sections of our annual report for the fiscal year ended October 31, 2019 (the 2019 Annual Report); including information technology and cyber risk, privacy, data and third party related risk, geopolitical uncertainty, Canadian housing and household indebtedness, regulatory changes, digital disruption and innovation, climate change, the business and economic conditions in the geographic regions in which we operate, the effects of changes in government fiscal, monetary and other policies, tax risk and transparency, and environmental and social risk.

We caution that the foregoing list of risk factors is not exhaustive and other factors could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Material economic assumptions underlying the forward looking-statements contained in this Earnings Release are set out in the Economic, market and regulatory review and outlook section and for each business segment under the Strategic priorities and Outlook headings in our 2019 Annual Report. Except as required by law, we do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

Additional information about these and other factors can be found in the risk sections of our 2019 Annual Report.

Information contained in or otherwise accessible through the websites mentioned does not form part of this Earnings Release. All references in this Earnings Release to websites are inactive textual references and are for your information only.

ACCESS TO QUARTERLY RESULTS MATERIALS

Interested investors, the media and others may review this quarterly Earnings Release, quarterly results slides, supplementary financial information and our 2019 Annual Report at rbc.com/investorrelations.

Quarterly conference call and webcast presentation

Our quarterly conference call is scheduled for December 4, 2019 at 8:00 a.m. (EST) and will feature a presentation about our fourth quarter and 2019 results by RBC executives. It will be followed by a question and answer period with analysts.

Interested parties can access the call live on a listen-only basis at <u>rbc.com/investorrelations/quarterly-financial-statements.html</u> or by telephone (416-340-2217, 866-696-5910, passcode 3486214#). Please call between 7:50 a.m. and 7:55 a.m. (EST).

Management's comments on results will be posted on our website shortly following the call. A recording will be available by 5:00 p.m. (EST) from December 4, 2019 until February 20, 2020 at rbc.com/investorrelations/quarterly-financial-statements.html or by telephone (905-694-9451 or 800-408-3053, passcode 5654710#).

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ABOUT RBC

Royal Bank of Canada is a global financial institution with a purpose-driven, principles-led approach to delivering leading performance. Our success comes from the 85,000+ employees who bring our vision, values and strategy to life so we can help our clients thrive and communities prosper. As Canada's biggest bank, and one of the largest in the world based on market capitalization, we have a diversified business model with a focus on innovation and providing exceptional experiences to our 17 million clients in Canada, the U.S. and 34 other countries. Learn more at rbc.com.

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