## Supplementary Financial Information



For the period ended July 31, 2016
(UNAUDITED)

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## otes to User

These Consolidated Financial Statements are prepared in compliance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), International Accounting Standard Shareholders and our 2015 Annual Report. Certain comparative amounts have been amended to conform to the current period's presentation.

Capital Disclosure Requirements related to Basel III Pillar 3
Capital main features disclosure provides a qualitative disclosure and sets out summary information on the terms and conditions of the main features of all capital instruments. We have also included the full terms and conditions for each of our capital instruments on our Investor Relations website at http://www.rbc.com/investorrelations/quarterly-financial-statements.htm.

## EDTF Disclosures

The Financial Stability Board's Enhanced Disclosure Task Force (EDTF) issued a report titled "Enhancing the Risk Disclosures of Banks" in October 2012. The following index lists the disclosure related to these recommendations contained in this document.

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For a full index of where to find all EDTF related disclosures, see p. 52 of our Q3 2016 Report to Shareholders.

| Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,123 | 4,025 | 4,196 | 3,800 | 3,783 | 3,557 | 3,631 | 3,560 | 3,647 |
| 6,132 | 5,501 | 5,163 | 4,219 | 5,045 | 5,273 | 6,013 | 4,822 | 5,343 |
| 10,255 | 9,526 | 9,359 | 8,019 | 8,828 | 8,830 | 9,644 | 8,382 | 8,990 |
| 318 | 460 | 410 | 275 | 270 | 282 | 270 | 345 | 283 |
| 1,210 | 988 | 829 | 292 | 656 | 493 | 1,522 | 752 | 1,009 |
| 5,091 | 4,887 | 4,960 | 4,647 | 4,635 | 4,736 | 4,620 | 4,340 | 4,602 |
| 2,895 | 2,573 | 2,447 | 2,593 | 2,475 | 2,502 | 2,456 | 2,333 | 2,378 |
| (9) | (13) | (21) | (24) | (26) | (29) | (22) | (17) | (26) |
| (85) | (74) | (60) | (54) | (50) | (47) | (40) | (44) | (55) |
| 2,801 | 2,486 | 2,366 | 2,515 | 2,399 | 2,426 | 2,394 | 2,272 | 2,297 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 |
| 2,805 | 2,489 | 2,370 | 2,519 | 2,403 | 2,429 | 2,398 | 2,276 | 2,300 |

Total revenue
Provision for credit losses (PCL)
Insurance policyholder benefits, claims and acquisition expense
Non-interest expense (NIE)
Net income
Less: Non-controlling interest
Preferred dividends

Net income avalable to common shareholders
Add. Dilutive impact of exchangeable shares
Net income available to common shareholders including dilutive impact of exchangeable shares

| $\$ 1.88$ | $\$ 1.67$ | $\$ 1.59$ | $\$ 1.74$ | $\$ 1.66$ | $\$ 1.68$ | $\$ 1.66$ | $\$ 1.57$ | $\$ 1.59$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1.88$ | $\$ 1.66$ | $\$ 1.58$ | $\$ 1.74$ | $\$ 1.66$ | $\$ 1.68$ | $\$ 1.65$ | $\$ 1.57$ | $\$ 1.59$ |
|  |  |  |  |  |  |  |  |  |
| $1,485,915$ | $1,487,346$ | $1,486.560$ | $1,443,992$ | $1,443,052$ | $1,442,078$ | $1,442,591$ | $1,442,368$ | $1,442,312$ |
| $1,494,126$ | $1,495,609$ | $1,495,035$ | $1,450,405$ | $1,449,540$ | $1,448,651$ | $1,449,419$ | $1,449,342$ | $1,449,455$ |
| $18.0 \%$ | $16.2 \%$ | $15.3 \%$ | $17.9 \%$ | $18.1 \%$ | $19.3 \%$ | $19.3 \%$ | $19.0 \%$ | $19.6 \%$ |
| $0.97 \%$ | $0.90 \%$ | $0.83 \%$ | $0.94 \%$ | $0.94 \%$ | $0.99 \%$ | $0.94 \%$ | $0.98 \%$ | $1.04 \%$ |
| $2.60 \%$ | $2.41 \%$ | $2.12 \%$ | $2.50 \%$ | $2.34 \%$ | $2.59 \%$ | $2.40 \%$ | $2.51 \%$ | $2.56 \%$ |
| $49.6 \%$ | $51.3 \%$ | $53.0 \%$ | $57.9 \%$ | $52.5 \%$ | $53.6 \%$ | $47.9 \%$ | $51.8 \%$ | $51.2 \%$ |
| $52.4 \%$ | $52.5 \%$ | $53.2 \%$ | $54.8 \%$ | $52.3 \%$ | $51.9 \%$ | $52.1 \%$ | $52.0 \%$ | $52.7 \%$ |


| 12,344 | 10,971 |
| ---: | ---: |
| 16,796 | 16,331 |
| 29,140 | 27,302 |
| 1,188 | 822 |
| 3,027 | 2,671 |
| 14,938 | 13,991 |
| 7,915 | 7,433 |
| $433)$ | $(77)$ |
| $(219)$ | $(137)$ |
| 7,653 | 7,219 |
| 11 | 11 |
| 7,664 | 7,230 |


|  |  |
| ---: | ---: |
| 14,771 | 14,116 |
| 20,550 | 19,922 |
| 35,321 | 34,108 |
| 1,097 | 1,164 |
| 2,963 | 3,573 |
| 18,638 | 17,661 |
| 10,026 | 9,004 |
| $(101)$ | $(94)$ |
| $(191)$ | $(213)$ |
| 9,734 | 8,697 |
| 15 | 21 |
| 9,749 | 8,718 |


| PROFITABILITY MEASURES |  |
| :--- | :--- |
| Earnings per share (EPS) | - basic |
|  | - diluted |
|  |  |
| Common shares outstanding (000s) ${ }^{1}$ |  |
| - average (basic) |  |
| - average (diluted) |  |
| Return on common equity (ROE) ${ }^{2}$ |  |
| Return on assets |  |
| Return on RWA |  |
| Efficiency ratio |  |
| Adjusted efficiency ratio ${ }^{4}$ |  |


| KEY RATIOS |
| :--- | :--- |
| Diluted EPS growth |
|  |
| Revenue growth |
|  |
| Adjusted revenue growth |
| 4,5 |
| NIE growth |
| Operating leverage |
| Adjusted operating leverage ${ }^{4}$ |
| PCL on impaired loans as a o Average net loans and acceptances |
| Net interest margin (total average assets) |
| Net interest margin (total average assets) excluding Trading Assets, Trading NII and Insurance Assets |
| Non-interest income as \% of total revenue |
| Effective tax rate |


| 13.3\% | (1.2)\% | (4.2)\% | 10.8 \% | 4.4 \% | 14.3 \% | 19.6 \% | 12.9 \% | $5.3 \%$ | 2.8 \% | 12.6 \% | 12.2 \% | 9.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16.2 \% | 7.9\% | (3.0)\% | (4.3)\% | (1.8)\% | 6.7 \% | 14.0 \% | 5.8 \% | $25.3 \%$ | 6.7 \% | 6.1 \% | 3.6 \% | 11.2\% |
| $9.6 \%$ | $1.9 \%$ | 5.1 \% | $1.7 \%$ | $1.5 \%$ | 10.6 \% | 6.4 \% | 4.9 \% | 13.0 \% | $5.5 \%$ | $6.0 \%$ | 5.0 \% | 8.0\% |
| 9.8\% | 3.2\% | 7.4\% | 7.1\% | 0.7\% | 9.3\% | 5.3\% | 4.6\% | $15.1 \%$ | 6.8\% | 5.0\% | $5.5 \%$ | 8.9\% |
| 6.4 \% | 4.7\% | (10.4)\% | (11.4)\% | (2.5)\% | (2.6)\% | 8.7 \% | 1.3\% | 10.2 \% | (0.1)\% | 1.1 \% | (1.9)\% | $2.2 \%$ |
| (0.2)\% | (1.3)\% | (2.3)\% | (5.4)\% | 0.8\% | 1.2 \% | 1.1 \% | 0.4\% | (2.1)\% | (1.3)\% | 1.0\% | (0.5)\% | (0.9)\% |
| 0.24 \% | 0.32\% | 0.31 \% | $0.23 \%$ | 0.23 \% | 0.25 \% | 0.24 \% | 0.31 \% | 0.26 \% | 0.29 \% | 0.24 \% | 0.24 \% | 0.27\% |
| 1.38\% | 1.40 \% | 1.42 \% | $1.38 \%$ | 1.44 \% | 1.41 \% | 1.39 \% | 1.49 \% | 1.60 \% | 1.40\% | 1.41 \% | 1.40 \% | 1.56\% |
| 2.03\% | 2.02\% | 2.04 \% | 2.00 \% | 2.07\% | 2.07 \% | 2.15\% | 2.18\% | 2.27 \% | 2.03\% | 2.09 \% | 2.07 \% | 2.26\% |
| 59.8\% | 57.7 \% | 55.2 \% | $52.6 \%$ | 57.1\% | 59.7\% | 62.3\% | 57.5\% | 59.4 \% | 57.6\% | 59.8\% | 58.2 \% | 58.6\% |
| 20.4\% | 19.4\% | 22.6\% | 7.6\% | 24.2\% | 24.6\% | 24.0\% | 20.8\% | 23.2\% | 20.7\% | 24.3\% | 20.6\% | 23.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10.5\% | 10.3\% | 9.9\% | 10.6\% | 10.1\% | 10.0\% | 9.6\% | 9.9\% | 9.5\% | 10.5\% | 10.1\% | 10.6\% | 9.9\% |
| 12.1\% | 11.9\% | 11.3\% | 12.2\% | 11.7\% | 11.6\% | 11.0\% | 11.4\% | 11.2\% | 12.1\% | 11.7\% | 12.2\% | 11.4\% |
| 14.2\% | 14.0\% | 13.4\% | 14.0\% | 13.4\% | 13.5\% | 13.0\% | 13.4\% | 13.0\% | 14.2\% | 13.4\% | 14.0\% | 13.4\% |
| n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 17.0x | 17.3x | n.a. | n.a. | n.a. | 17.0x |
| 445.1 | 437.1 | 462.4 | 414.0 | 421.9 | 399.0 | 407.9 | 372.0 | 371.9 | 445.1 | 421.9 | 414.0 | 372.0 |
| n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 885.0 | 867.9 | n.a. | n.a. | n.a. | 885.0 |
| 4.2\% | 4.2\% | 4.0\% | 4.3\% | 4.2\% | 4.0\% | 3.8\% | n.2 | a. | 4.2\% | 4.2\% | 4.3\% | n.a. |
| 1,270.4 | 1,228.3 | 1,288.5 | 1,170.2 | 1,178.4 | 1,137.8 | 1,178.9 | n.a. | n.a. | 1,270.4 | 1,178.4 | 1,170.2 | n.a. |

${ }^{1}$ Average common shares outstanding includes the impact of treasury shares held.
${ }^{2}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50
 Tier 1 capital and Total capital ratios will be subject to different annu
${ }^{4}$ Ratios and calculations have been adjusted to exclude the change in fair value backing our policyholder liabilities from revenue and revenue growth. These are non-GAAP measures. Refer to page 50 for further details.
${ }^{5}$ Growth rates are calculated based on earnings in the same period a year ago.
 regulatory measure under the Basel III framework and is not applicable for prior periods. Previously, the asset-to-capital multiple and gross adjusted assets were calculated on a Total Capital basis as per OSFI CAR Guideline while the leverage ratio is based on the Tier 1 capital

| FINANCIAL HIGHLIGHTS continued (Millions of Canadian dollars, except otherwise noted) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADJUSTED BASIS MEASURES ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 2,801 | 2,486 | 2,366 | 2,515 | 2,399 | 2,426 | 2,394 | 2,272 | 2,297 | 7,653 | 7,219 | 9,734 | 8,697 |
| Adjustments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles ${ }^{2}$ | 51 | 52 | 56 | 26 | 27 | 34 | 30 | 36 | 31 | 159 | 91 | 117 | 131 |
| Loss on sale of RBC Jamaica |  |  |  |  |  |  |  |  | 40 |  |  |  | 100 |
| Caribbean provision related to post-employment benefits and restructuring charges |  |  |  |  |  |  | - | - |  |  |  |  | 32 |
| Cumulative translation adjustment release |  |  |  |  |  | (108) |  | - |  |  | (108) | (108) |  |
| City National transaction and integration costs | 12 | 13 | 23 | 23 | 1 | 3 | 10 | - |  | 48 | 14 | 37 |  |
| Gain on sale of RBC General Insurance | (235) |  |  |  |  |  |  |  |  | (235) |  |  |  |
|  | 2,629 | 2,551 | 2,445 | 2,564 | 2,427 | 2,355 | 2,434 | 2,308 | 2,368 | 7,625 | 7,216 | 9,780 | 8,960 |
| Add: Dilutive impact of exchangeable shares | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 |  | 11 | 11 | 15 | 21 |
| Net income available to common shareholders including dilutive impact of exchangeable shares | 2,633 | 2,554 | 2,449 | 2,568 | 2,431 | 2,358 | 2,438 | 2,312 | 2,371 | 7,636 | 7,227 | 9,795 | 8,981 |
| Adjusted EPS | \$1.77 | \$1.72 | \$1.64 | \$1.78 | \$1.68 | \$1.63 | \$1.69 | \$1.60 | \$1.64 | 5.13 | \$5.00 | \$6.78 | \$6.21 |
| Adjusted diliuted EPS | \$1.76 | \$1.71 | \$1.64 | \$1.77 | \$1.68 | \$1.63 | \$1.68 | \$1.59 | \$1.64 | 5.11 | \$4.99 | \$6.76 | \$6.19 |
| Adjusted ROE | 16.9\% | 16.6\% | 15.8\% | 18.2\% | 18.3\% | 18.8\% | 19.6\% | 19.3\% | 20.3\% | 16.5\% | 18.9\% | 18.7\% | 19.6\% |
| ECONOMIC PROFIT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 2,895 | 2,573 | 2,447 | 2,593 | 2,475 | 2,502 | 2,456 | 2,333 | 2,378 | 7,915 | 7,433 | 10,026 | 9,004 |
| Non-controlling interests | (9) | (13) | (21) | (24) | (26) | (29) | (22) | (17) | (26) | (43) | (77) | (101) | (94) |
| After-tax effect of amortization of other intangibles | 51 | 52 | 56 | 26 | 27 | 30 | 30 | 30 | 29 | 159 | 87 | 113 | 123 |
| Goodwill and other intangibles impairment |  |  |  |  |  | 4 |  | 6 | 2 |  | 4 | 4 | 8 |
| Capital charge | $(1,484)$ | $(1,455)$ | $(1,451)$ | $(1,319)$ | $(1,244)$ | $(1,176)$ | $(1,157)$ | $(1,121)$ | $(1,107)$ | $(4,390)$ | $(3,577)$ | $(4,896)$ | $(4,341)$ |
| Economic profit ${ }^{3}$ | 1,453 | 1,157 | 1,031 | 1,276 | 1,232 | 1,331 | 1,307 | 1,231 | 1,276 | 3,641 | 3,870 | 5,146 | 4,700 |
| ADDITIONAL SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding (000s) - end of period | 1,485,085 | 1,488,219 | 1,486,631 | 1,443,423 | 1,443,192 | 1,443,102 | 1,442,592 | 1,442,233 | 1,441,536 | 1,485,085 | 1,443,192 | 1,443,423 | 1,442,233 |
| Treasury shares held |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - preferred (000s) | (18) | 5 | (17) | (63) | (6) | 71 | 57 | 1 | (57) | (18) | (6) | (63) | 1 |
| - common (000s) | $(1,473)$ | $(1,324)$ | 1,193 | 532 | 479 | $(1,357)$ | (742) | 892 | 118 | $(1,473)$ | 479 | 532 | 892 |
| Stock options outstanding (000s) | 12,595 | 13,176 | 14,797 | 8,182 | 8,414 | 8,504 | 9,023 | 8,579 | 9,276 | 12,595 | 8,414 | 8,182 | 8,579 |
| Stock options exercisable (000s) | 8,085 | 8,718 | 10,188 | 5,231 | 5,463 | 5,553 | 6,062 | 4,987 | 5,684 | 8,085 | 5,463 | 5,231 | 4,987 |
| Dividends declared per common share | \$0.81 | \$0.81 | \$0.79 | \$0.79 | \$0.77 | \$0.77 | \$0.75 | \$0.75 | \$0.71 | \$2.41 | \$2.29 | \$3.08 | \$2.84 |
| Dividend yield | 4.1\% | 4.5\% | 4.4\% | 4.3\% | 4.0\% | 4.0\% | 3.9\% | 3.8\% | 3.7\% | 4.4\% | 3.9\% | 4.1\% | 3.8\% |
| Dividend payout ratio | 43\% | 49\% | 50\% | 45\% | 46\% | 46\% | 45\% | 48\% | 45\% | 47\% | 46\% | 46\% | 47\% |
| Common dividends | 1,202 | 1,206 | 1,175 | 1,141 | 1,110 | 1,111 | 1,081 | 1,081 | 1,025 | 3,583 | 3,302 | 4,443 | 4,097 |
| Preferred dividends | 85 | 74 | 60 | 54 | 50 | 47 | 40 | 44 | 55 | 219 | 137 | 191 | 213 |
| Book value per share | \$42.15 | \$40.91 | \$42.42 | \$39.51 | \$38.20 | \$35.91 | \$35.59 | \$33.69 | \$32.58 | \$42.15 | \$38.20 | \$39.51 | \$33.69 |
| Common share price (RY on TSX) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - High | \$80.97 | \$78.93 | \$77.67 | \$77.60 | \$80.85 | \$81.53 | \$83.87 | \$83.20 | \$81.24 | \$80.97 | \$83.87 | \$83.87 | \$83.20 |
| - Low | \$74.64 | \$64.52 | \$64.95 | \$68.05 | \$72.98 | \$72.16 | \$71.74 | \$75.25 | \$72.40 | \$64.52 | \$71.74 | \$68.05 | \$67.65 |
| - Close, end of period | \$79.59 | \$77.92 | \$72.55 | \$74.77 | \$76.26 | \$80.11 | \$71.74 | \$80.01 | \$80.47 | \$79.59 | \$76.26 | \$74.77 | \$80.01 |
| Market capitalization (TSX) | 118,198 | 115,962 | 107,855 | 107,925 | 110,058 | 115,607 | 103,492 | 115,393 | 116,000 | 118,198 | 110,058 | 107,925 | 115,393 |
| Market price to book value | 1.89 | 1.90 | 1.71 | 1.89 | 2.00 | 2.23 | 2.02 | 2.38 | 2.47 | 1.89 | 2.00 | 1.89 | 2.38 |

${ }^{1}$ Adjusted measures are non-GAAP measures. For further information, refer to the Key performance and non-GAAP measures section on page 50
${ }^{2}$ Q2/15 includes $\$ 4$ million (Q4/14- $\$ 6$ million, Q3/14-\$2 million) related to the impairment of other intangibles.
${ }^{3}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50 .

| FINANCIAL HIGHLIGHTS continued <br> (Millions of Canadian dollars, except otherwise noted) <br> SELECTED BALANCE SHEET INFORMATION <br> Average loans and acceptances <br> Total assets <br> Average assets <br> Average earning assets <br> Deposits <br> Common equity <br> Average common equity |
| :--- |


| 527,600 | 524,200 | 525,200 | 481,400 | 469,700 | 460,900 | 454,300 | 444,300 | 435,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,198,875 | 1,150,357 | 1,200,352 | 1,074,208 | 1,085,173 | 1,032,172 | 1,086,695 | 940,550 | 913,870 |
| 1,184,300 | 1,166,500 | 1,179,300 | 1,096,100 | 1,043,900 | 1,038,000 | 1,032,900 | 948,300 | 904,200 |
| 973,400 | 960,900 | 976,300 | 900,700 | 874,700 | 851,700 | 827,300 | 785,000 | 762,400 |
| 754,415 | 741,454 | 769,568 | 697,227 | 694,236 | 651,551 | 654,707 | 614,100 | 601,691 |
| 62,541 | 60,825 | 63,111 | 57,048 | 55,153 | 51,779 | 51,314 | 48,615 | 46,965 |
| 61,800 | 62,400 | 61,450 | 55,800 | 52,600 | 51,500 | 49,250 | 47,450 | 46,400 |
|  |  |  |  |  |  |  |  |  |
| 54,124 | 53,786 | 53,668 | 53,730 | 54,507 | 53,509 | 53,414 | 53,426 | 54,094 |
| 11,861 | 11,509 | 11,494 | 7,769 | 7,894 | 7,675 | 7,731 | 7,768 | 7,946 |
| 10,956 | 11,005 | 11,218 | 11,340 | 11,813 | 11,952 | 12,187 | 12,304 | 12,502 |
| 76,941 | 76,300 | 76,380 | 72,839 | 74,214 | 73,136 | 73,332 | 73,498 | 74,542 |
| 1,271 | 1,274 | 1,276 | 1,275 | 1,273 | 1,273 | 1,271 | 1,272 | 1,266 |
| 73 | 75 | 75 |  |  |  |  | - |  |
| 78 | 78 | 79 | 80 | 81 | 88 | 94 | 94 | 98 |
| 1,422 | 1,427 | 1,430 | 1,355 | 1,354 | 1,361 | 1,365 | 1,366 | 1,364 |
| 4,901 | 4,898 | 4,900 | 4,816 | 4,892 | 4,913 | 4,913 | 4,929 | 4,940 |


| 525,700 | 461,700 | 466,600 | 433,000 |
| :---: | :---: | :---: | :---: |
| 1,198,875 | 1,085,173 | 1,074,208 | 940,550 |
| 1,176,800 | 1,038,300 | 1,052,800 | 906,500 |
| 970,200 | 852,600 | 864,800 | 759,600 |
| 754,415 | 694,236 | 697,227 | 614,100 |
| 62,541 | 55,153 | 57,048 | 48,615 |
| 61,900 | 51,100 | 52,300 | 45,700 |
|  |  |  |  |
| 54,124 | 54,507 | 53,730 | 53,426 |
| 11,861 | 7,894 | 7,769 | 7,768 |
| 10,956 | 11,813 | 11,340 | 12,304 |
| 76,941 | 74,214 | 72,839 | 73,498 |
| 1,271 | 1,273 | 1,275 | 1,272 |
| 73 |  |  |  |
| 78 | 81 | 80 | 94 |
| 1,422 | 1,354 | 1,355 | 1,366 |
| 4,901 | 4.892 | 4,816 | 4.929 |


| OTHER INFORMATION |
| :--- | :--- |
| Number of employees (full-time equivalent) |
| Canada |
| US |
| Other |
| Total |
| Number of banking branches |
| Canada |
| US |
| Other |
| Total |
| Number of automated teller machines (ATMs) |

$\qquad$

|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 449 | 421 | 427 | 289 | 337 | 357 | 432 | 414 | 394 |
| $(1,187)$ | $(1,192)$ | $(1,286)$ | $(1,072)$ | $(893)$ | $(877)$ | $(872)$ | $(916)$ | $(827)$ |
|  |  |  |  |  |  |  |  |  |
| $(450)$ | $(450)$ | $(457)$ | $(370)$ | $(319)$ | $(353)$ | $(330)$ | $(348)$ | $(321)$ |
| 496 | 571 | 593 | 829 | 566 | 622 | 656 | 754 | 685 |


| $\begin{gathered} 449 \\ (1,187) \end{gathered}$ | $\begin{gathered} 337 \\ (893) \end{gathered}$ | $\begin{gathered} 289 \\ (1,072) \end{gathered}$ | $\begin{gathered} 414 \\ (916) \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| $(450)$ 496 |  | $(370)$ 829 | (348) <br> 754 |

## AARK

fore-tax impact of $1 \%$ increase in rates on
Net interest income risk ${ }^{1}$
fore-tax impact of $1 \%$ decrease in rates on:
Net interest income risk ${ }^{1}$
$\qquad$
$\qquad$
Amounts represent the 12 month Net interest exposure to an instantaneous and sustained shift in interest rates.

| STATEMENTS OF INCOME (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 6,184 | 6,001 | 6,056 | 5,715 | 5,755 | 5,557 | 5,702 | 5,476 | 5,673 | 18,241 | 17,014 | 22,729 | 22,019 |
| Interest expense | 2,061 | 1,976 | 1,860 | 1,915 | 1,972 | 2,000 | 2,071 | 1,916 | 2,026 | 5,897 | 6,043 | 7,958 | 7,903 |
| Total | 4,123 | 4,025 | 4,196 | 3,800 | 3,783 | 3,557 | 3,631 | 3,560 | 3,647 | 12,344 | 10,971 | 14,771 | 14,116 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 323 | 317 | 315 | 304 | 300 | 292 | 297 | 286 | 283 | 955 | 889 | 1,193 | 1,120 |
| Other payment services | 120 | 118 | 116 | 100 | 105 | 99 | 95 | 100 | 97 | 354 | 299 | 399 | 374 |
| Service charges | 443 | 435 | 431 | 404 | 405 | 391 | 392 | 386 | 380 | 1,309 | 1,188 | 1,592 | 1,494 |
| Insurance premiums, investment and fee income | 1,534 | 1,351 | 1,159 | 717 | 1,021 | 806 | 1,892 | 1,167 | 1,383 | 4,044 | 3,719 | 4,436 | 4,957 |
| Trading revenue | 311 | 181 | 90 | (203) | 56 | 359 | 340 | (153) | 285 | 582 | 755 | 552 | 742 |
| Investment management and custodial fees | 1,053 | 1,031 | 1,054 | 942 | 966 | 943 | 927 | 886 | 838 | 3,138 | 2,836 | 3,778 | 3,355 |
| Mutual fund revenue | 728 | 695 | 719 | 731 | 739 | 716 | 695 | 691 | 671 | 2,142 | 2,150 | 2,881 | 2,621 |
| Securities brokerage commissions | 352 | 360 | 367 | 352 | 358 | 361 | 365 | 347 | 340 | 1,079 | 1,084 | 1,436 | 1,379 |
| Underwriting and other advisory fees | 524 | 469 | 374 | 350 | 531 | 559 | 445 | 428 | 552 | 1,367 | 1,535 | 1,885 | 1,809 |
| Foreign exchange revenue, other than trading | 189 | 376 | 182 | 222 | 137 | 301 | 154 | 207 | 215 | 747 | 592 | 814 | 827 |
| Card service revenue | 227 | 226 | 216 | 193 | 209 | 192 | 204 | 180 | 181 | 669 | 605 | 798 | 689 |
| Credit fees | 285 | 307 | 263 | 308 | 320 | 311 | 245 | 239 | 317 | 855 | 876 | 1,184 | 1,080 |
| Net gain (loss) on available-for-sale securities | 7 | 15 | 52 | 34 | 42 | 42 | 27 | 62 | 36 | 74 | 111 | 145 | 192 |
| Share of profit (loss) in joint ventures and associates | 44 | 41 | 47 | 40 | 28 | 39 | 42 | 34 | 44 | 132 | 109 | 149 | 162 |
| Other | 435 | 14 | 209 | 129 | 233 | 253 | 285 | 348 | 101 | 658 | 771 | 900 | 685 |
| Total | 6,132 | 5,501 | 5,163 | 4,219 | 5,045 | 5,273 | 6,013 | 4,822 | 5,343 | 16,796 | 16,331 | 20,550 | 19,992 |
| Total revenue | 10,255 | 9,526 | 9,359 | 8,019 | 8,828 | 8,830 | 9,644 | 8,382 | 8,990 | 29,140 | 27,302 | 35,321 | 34,108 |
| Provision for credit losses | 318 | 460 | 410 | 275 | 270 | 282 | 270 | 345 | 283 | 1,188 | 822 | 1,097 | 1,164 |
| Insurance policyholder benefits, claims and acquisition expense | 1,210 | 988 | 829 | 292 | 656 | 493 | 1,522 | 752 | 1,009 | 3,027 | 2,671 | 2,963 | 3,573 |
| Non-interest expense | 5,091 | 4,887 | 4,960 | 4,647 | 4,635 | 4,736 | 4,620 | 4,340 | 4,602 | 14,938 | 13,991 | 18,638 | 17,661 |
| Income before income taxes | 3,636 | 3,191 | 3,160 | 2,805 | 3,267 | 3,319 | 3,232 | 2,945 | 3,096 | 9,987 | 9,818 | 12,623 | 11,710 |
| Income taxes | 741 | 618 | 713 | 212 | 792 | 817 | 776 | 612 | 718 | 2,072 | 2,385 | 2,597 | 2,706 |
| Net income | 2,895 | 2,573 | 2,447 | 2,593 | 2,475 | 2,502 | 2,456 | 2,333 | 2,378 | 7,915 | 7,433 | 10,026 | 9,004 |
| Net income (loss) attributable to: Shareholders | 2,886 | 2,560 | 2,426 | 2,569 | 2,449 | 2,473 | 2,434 | 2,316 | 2,352 | 7,872 | 7,356 | 9,925 | 8,910 |
| Non-controlling interests ( NCl ) | 9 | 13 | 21 | 24 | 26 | 29 | 22 | 17 | 26 | 43 | 77 | 101 | 94 |
| Net income | 2,895 | 2,573 | 2,447 | 2,593 | 2,475 | 2,502 | 2,456 | 2,333 | 2,378 | 7,915 | 7,433 | 10,026 | 9,004 |
| Net income | 2,895 | 2,573 |  | 2,593 |  |  | 2,456 | 2,333 | 2,378 | 7,915 | 7,433 | 10,026 | 9,004 |
| Non-controlling interests | (9) | (13) | (21) | (24) | (26) | (29) | (22) | (17) | (26) | (43) | (77) | (101) | (94) |
| Preferred dividends | (85) | (74) | (60) | (54) | (50) | (47) | (40) | (44) | (55) | (219) | (137) | (191) | (213) |
| Net income available to common shareholders | 2,801 | 2,486 | 2,366 | 2,515 | 2,399 | 2,426 | 2,394 | 2,272 | 2,297 | 7,653 | 7,219 | 9,734 | 8,697 |


| REVENUE FROM TRADING ACTIVITIES (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 570 | 597 | 638 | 640 | 623 | 595 | 540 | 524 | 578 | 1,805 | 1,758 | 2,398 | 2,029 |
| Non-interest income ${ }^{1}$ | 311 | 181 | 90 | (203) | 56 | 359 | 340 | (153) | 285 | 582 | 755 | 552 | 742 |
| Total | 881 | 778 | 728 | 437 | 679 | 954 | 880 | 371 | 863 | 2,387 | 2,513 | 2,950 | 2,771 |
| Trading revenue by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 500 | 502 | 384 | 162 | 358 | 498 | 382 | 120 | 524 | 1,386 | 1,238 | 1,400 | 1,560 |
| Equities | 165 | 189 | 207 | 174 | 206 | 316 | 349 | 136 | 251 | 561 | 871 | 1,045 | 814 |
| Foreign exchange and commodities | 216 | 87 | 137 | 101 | 115 | 140 | 149 | 115 | 88 | 440 | 404 | 505 | 397 |
| Total | 881 | 778 | 728 | 437 | 679 | 954 | 880 | 371 | 863 | 2,387 | 2,513 | 2,950 | 2,771 |
| Trading revenue (teb) by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 500 | 502 | 384 | 162 | 358 | 498 | 382 | 120 | 524 | 1,386 | 1,238 | 1,400 | 1,560 |
| Equities | 262 | 336 | 358 | 387 | 339 | 430 | 458 | 236 | 426 | 956 | 1,227 | 1,614 | 1,305 |
| Foreign exchange and commodities | 216 | 87 | 137 | 100 | 115 | 140 | 149 | 115 | 88 | 440 | 404 | 504 | 397 |
| Total (teb) | 978 | 925 | 879 | 649 | 812 | 1,068 | 989 | 471 | 1,038 | 2,782 | 2,869 | 3,518 | 3,262 |
| Trading revenue (teb) by product - Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 465 | 349 | 327 | 181 | 315 | 431 | 311 | 62 | 446 | 1,141 | 1,057 | 1,238 | 1,293 |
| Equities | 262 | 339 | 381 | 390 | 339 | 426 | 435 | 234 | 414 | 982 | 1,200 | 1,590 | 1,244 |
| Foreign exchange and commodities | 87 | 124 | 117 | 77 | 82 | 108 | 109 | 96 | 75 | 328 | 299 | 376 | 333 |
| Total (teb) | 814 | 812 | 825 | 648 | 736 | 965 | 855 | 392 | 935 | 2,451 | 2,556 | 3,204 | 2,870 |
| Trading revenue (teb) - Investor \& Treasury Services | 90 | 58 | 48 | (26) | 44 | 58 | 76 | 47 | 51 | 196 | 178 | 152 | 191 |

[^0]| NON-INTEREST EXPENSE (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,462 | 1,445 | 1,492 | 1,348 | 1,309 | 1,273 | 1,267 | 1,233 | 1,216 | 4,399 | 3,849 | 5,197 | 4,834 |
| Variable compensation | 1,129 | 1,046 | 1,074 | 955 | 1,133 | 1,264 | 1,181 | 923 | 1,253 | 3,249 | 3,578 | 4,533 | 4,388 |
| Benefits and retention compensation | 402 | 430 | 464 | 355 | 399 | 421 | 432 | 361 | 373 | 1,296 | 1,252 | 1,607 | 1,561 |
| Stock-based compensation ${ }^{1}$ | 86 | 93 | 46 | 24 | 49 | 38 | 135 | 64 | 24 | 225 | 222 | 246 | 248 |
| Total Human resources | 3,079 | 3,014 | 3,076 | 2,682 | 2,890 | 2,996 | 3,015 | 2,581 | 2,866 | 9,169 | 8,901 | 11,583 | 11,031 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 47 | 64 | 64 | 58 | 55 | 53 | 54 | 53 | 52 | 175 | 162 | 220 | 207 |
| Computer rental and maintenance | 294 | 289 | 287 | 282 | 268 | 253 | 238 | 228 | 231 | 870 | 759 | 1,041 | 919 |
| Office equipment rental and maintenance | 5 | 5 | 5 | 2 | 4 | 5 | 5 | 7 | 4 | 15 | 14 | 16 | 21 |
| Total Equipment | 346 | 358 | 356 | 342 | 327 | 311 | 297 | 288 | 287 | 1,060 | 935 | 1,277 | 1,147 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 154 | 163 | 163 | 151 | 153 | 132 | 145 | 132 | 134 | 480 | 430 | 581 | 531 |
| Premises repairs and maintenance | 115 | 114 | 109 | 111 | 89 | 114 | 87 | 100 | 113 | 338 | 290 | 401 | 401 |
| Depreciation | 85 | 72 | 88 | 81 | 72 | 81 | 73 | 79 | 73 | 245 | 226 | 307 | 292 |
| Property taxes | 33 | 33 | 33 | 25 | 37 | 29 | 30 | 22 | 30 | 99 | 96 | 121 | 106 |
| Total Occupancy | 387 | 382 | 393 | 368 | 351 | 356 | 335 | 333 | 350 | 1,162 | 1,042 | 1,410 | 1,330 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 45 | 42 | 42 | 43 | 42 | 39 | 40 | 41 | 33 | 129 | 121 | 164 | 154 |
| Postage and courier | 50 | 57 | 49 | 43 | 41 | 54 | 41 | 40 | 42 | 156 | 136 | 179 | 170 |
| Marketing and public relations | 122 | 107 | 94 | 147 | 110 | 113 | 98 | 154 | 114 | 323 | 321 | 468 | 442 |
| Stationery and printing | 23 | 18 | 18 | 20 | 20 | 18 | 19 | 24 | 18 | 59 | 57 | 77 | 81 |
| Total Communications | 240 | 224 | 203 | 253 | 213 | 224 | 198 | 259 | 207 | 667 | 635 | 888 | 847 |
| Professional fees | 279 | 247 | 240 | 307 | 223 | 204 | 198 | 263 | 178 | 766 | 625 | 932 | 763 |
| Amortization of other intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer software | 173 | 152 | 153 | 150 | 145 | 142 | 138 | 141 | 135 | 478 | 425 | 575 | 520 |
| Other | 77 | 77 | 81 | 30 | 35 | 36 | 36 | 35 | 36 | 235 | 107 | 137 | 146 |
| Total Amortization of other intangibles | 250 | 229 | 234 | 180 | 180 | 178 | 174 | 176 | 171 | 713 | 532 | 712 | 666 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 30 | 23 | 31 | 76 | 26 | 30 | 27 | 31 | 31 | 84 | 83 | 159 | 94 |
| Travel and relocation | 51 | 46 | 51 | 54 | 53 | 51 | 43 | 52 | 49 | 148 | 147 | 201 | 186 |
| Employee training | 13 | 11 | 11 | 16 | 13 | 12 | 9 | 16 | 11 | 35 | 34 | 50 | 46 |
| Donations | 22 | 18 | 19 | 25 | 19 | 18 | 15 | 22 | 21 | 59 | 52 | 77 | 70 |
| Outsourced item processing | 45 | 48 | 46 | 43 | 44 | 44 | 43 | 41 | 43 | 139 | 131 | 174 | 178 |
| Impairment of other intangibles |  | 3 |  | 7) | (1) | 6 | 1 | 6 | 2 | 3 | 6 | 7 | 8 |
| Impairment of investments in joint ventures and associates | 5 | 4 | 6 | (17) | 5 | 9 | 6 | (17) | 5 | 15 | 20 | 3 |  |
| Other | 344 | 280 | 294 | 317 | 292 | 297 | 259 | 289 | 381 | 918 | 848 | 1,165 | 1,295 |
| Total Other | 510 | 433 | 458 | 515 | 451 | 467 | 403 | 440 | 543 | 1,401 | 1,321 | 1,836 | 1,877 |
| Total non-interest expense | 5,091 | 4,887 | 4,960 | 4,647 | 4,635 | 4,736 | 4,620 | 4,340 | 4,602 | 14,938 | 13,991 | 18,638 | 17,661 |

${ }^{1}$ Stock-based compensation includes the cost of stock options, performance deferred shares, deferred compensation plans and the impact of related economic hedges.

| PERSONAL \& COMMERCIAL BANKING <br> (Millions of Canadian dollars, except percentage amounts) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,598 | 2,527 | 2,572 | 2,569 | 2,543 | 2,399 | 2,493 | 2,447 | 2,475 | 7,697 | 7,435 | 10,004 | 9,743 |
| Non-interest income | 1,137 | 1,107 | 1,111 | 1,080 | 1,083 | 1,073 | 1,073 | 1,104 | 987 | 3,355 | 3,229 | 4,309 | 3,987 |
| Total revenue | 3,735 | 3,634 | 3,683 | 3,649 | 3,626 | 3,472 | 3,566 | 3,551 | 3,462 | 11,052 | 10,664 | 14,313 | 13,730 |
| Provision for credit losses (PCL) | 271 | 279 | 284 | 240 | 257 | 235 | 252 | 314 | 284 | 834 | 744 | 984 | 1,103 |
| Non-interest expense | 1,687 | 1,614 | 1,676 | 1,717 | 1,648 | 1,618 | 1,628 | 1,686 | 1,632 | 4,977 | 4,894 | 6,611 | 6,563 |
| Income taxes | 455 | 444 | 433 | 422 | 440 | 419 | 431 | 400 | 408 | 1,332 | 1,290 | 1,712 | 1,589 |
| Net income | 1,322 | 1,297 | 1,290 | 1,270 | 1,281 | 1,200 | 1,255 | 1,151 | 1,138 | 3,909 | 3,736 | 5,006 | 4,475 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,973 | 1,908 | 1,932 | 1,956 | 1,949 | 1,843 | 1,886 | 1,843 | 1,857 | 5,813 | 5,678 | 7,634 | 7,285 |
| Business Financial Services | 814 | 773 | 792 | 774 | 780 | 745 | 792 | 869 | 771 | 2,379 | 2,317 | 3,091 | 3,135 |
| Cards and Payment Solutions | 712 | 699 | 698 | 679 | 661 | 656 | 658 | 634 | 624 | 2,109 | 1,975 | 2,654 | 2,449 |
| Canadian Banking | 3,499 | 3,380 | 3,422 | 3,409 | 3,390 | 3,244 | 3,336 | 3,346 | 3,252 | 10,301 | 9,970 | 13,379 | 12,869 |
| Caribbean \& U.S. Banking | 236 | 254 | 261 | 240 | 236 | 228 | 230 | 205 | 210 | 751 | 694 | 934 | 861 |
| Total | 3,735 | 3,634 | 3,683 | 3,649 | 3,626 | 3,472 | 3,566 | 3,551 | 3,462 | 11,052 | 10,664 | 14,313 | 13,730 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{1}$ | 28.0 \% | 27.8 \% | 26.9 \% | 29.1 \% | $30.3 \%$ | 29.7 \% | 30.8 \% | 28.3 \% | 29.4 \% | 27.6\% | $30.3 \%$ | $30.0 \%$ | $29.0 \%$ |
| Net interest margin (average earning assets) | 2.68 \% | 2.69 \% | 2.68 \% | 2.70 \% | 2.72 \% | 2.70 \% | 2.73 \% | 2.71\% | $2.79 \%$ | 2.68 \% | 2.71 \% | 2.71 \% | 2.77 \% |
| Efficiency ratio | 45.2 \% | 44.4 \% | 45.5\% | 47.1 \% | 45.4 \% | 46.6 \% | 45.7 \% | 47.5 \% | 47.1 \% | 45.0\% | 45.9\% | 46.2 \% | 47.8\% |
| Operating leverage | 0.6 \% | 4.9 \% | 0.4 \% | 1.0\% | 3.8 \% | 2.1 \% | 7.2\% | 2.1\% | (0.2)\% | 1.9 \% | 4.4\% | 3.5 \% | (0.9)\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total earning assets | 386,000 | 382,200 | 382,300 | 377,300 | 370,700 | 365,100 | 362,300 | 357,600 | 352,500 | 383,500 | 366,200 | 369,000 | 351,300 |
| Loans and acceptances | 384,700 | 380,600 | 380,300 | 375,400 | 369,100 | 363,800 | 361,500 | 357,200 | 351,500 | 381,900 | 364,800 | 367,500 | 350,700 |
| Deposits | 321,300 | 314,600 | 314,600 | 307,000 | 299,200 | 294,400 | 293,700 | 285,200 | 279,100 | 316,900 | 295,800 | 298,600 | 278,800 |
| Attributed capital | 18,400 | 18,600 | 18,750 | 17,050 | 16,550 | 16,300 | 16,000 | 16,000 | 15,100 | 18,600 | 16,300 | 16,500 | 15,200 |
| Risk capital | 13,700 | 13,800 | 13,850 | 12,150 | 11,750 | 11,450 | 11,250 | 11,350 | 10,450 | 13,800 | 11,500 | 11,650 | 10,550 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PCL on impaired loans / Average net loans and acceptances | 0.28\% | 0.30\% | 0.30\% | 0.25\% | 0.28\% | 0.26\% | 0.28\% | 0.35\% | 0.32\% | 0.29\% | 0.27\% | 0.27\% | 0.31\% |
| Net write-offs / Average net loans and acceptances | $0.30 \%$ | 0.29 \% | $0.26 \%$ | 0.29\% | 0.28\% | 0.27\% | 0.28\% | 0.26\% | $0.26 \%$ | 0.28\% | 0.27\% | 0.28\% | $0.26 \%$ |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{2}$ | 235,300 | 228,000 | 222,000 | 223,500 | 227,900 | 226,700 | 221,400 | 214,200 | 213,600 | 235,300 | 227,900 | 223,500 | 214,200 |
| Assets under management | 4,400 | 4,400 | 4,700 | 4,800 | 4,700 | 4,400 | 4,500 | 4,000 | 3,800 | 4,400 | 4,700 | 4,800 | 4,000 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,322 | 1,297 | 1,290 | 1,270 | 1,281 | 1,200 | 1,255 | 1,151 | 1,138 | 3,909 | 3,736 | 5,006 | 4,475 |
| Non-controlling interests | (1) | (4) | (2) | (2) | (1) | (5) | - | 7 | (2) | (7) | (6) | (8) | 1 |
| Add: After-tax effect of amortization of other intangibles | 4 | 2 | 3 | 3 | 4 | 8 | 7 | 6 | 7 | 9 | 19 | 22 | 27 |
| Adjusted net income | 1,325 | 1,295 | 1,291 | 1,271 | 1,284 | 1,203 | 1,262 | 1,164 | 1,143 | 3,911 | 3,749 | 5,020 | 4,503 |
| Less: Capital charge | 442 | 433 | 443 | 404 | 392 | 372 | 376 | 378 | 360 | 1,318 | 1,140 | 1,544 | 1,439 |
| Economic profit ${ }^{3}$ | 883 | 862 | 848 | 867 | 892 | 831 | 886 | 786 | 783 | 2,593 | 2,609 | 3,476 | 3,064 |

${ }^{1}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50.
${ }^{2}$ AUA represents period-end spot balances and includes securitized residential mortgages and credit card loans as at July 31,2016 of $\$ 18.8$ billion and $\$ 9.4$ billion, respectively (April 30 , 2016 - $\$ 19.8$ billion and $\$ 9.9$ billion; July 31,2015 - $\$ 21.7$ billion and $\$ 8.4$ billion).
${ }^{3}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50 .

| CANADIAN BANKING <br> (Millions of Canadian dollars, except percentage amounts) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 2,442 | 2,367 | 2,403 | 2,407 | 2,381 | 2,248 | 2,341 | 2,305 | 2,331 | 7,212 | 6,970 | 9,377 | 9,168 |
| Non-interest income | 1,057 | 1,013 | 1,019 | 1,002 | 1,009 | 996 | 995 | 1,041 | 921 | 3,089 | 3,000 | 4,002 | 3,701 |
| Total revenue | 3,499 | 3,380 | 3,422 | 3,409 | 3,390 | 3,244 | 3,336 | 3,346 | 3,252 | 10,301 | 9,970 | 13,379 | 12,869 |
| Provision for credit losses (PCL) | 265 | 273 | 266 | 228 | 238 | 212 | 234 | 236 | 230 | 804 | 684 | 912 | 928 |
| Non-interest expense | 1,503 | 1,434 | 1,495 | 1,529 | 1,476 | 1,426 | 1,460 | 1,479 | 1,426 | 4,432 | 4,362 | 5,891 | 5,687 |
| Income taxes | 447 | 432 | 430 | 425 | 437 | 415 | 422 | 421 | 411 | 1,309 | 1,274 | 1,699 | 1,612 |
| Net income | 1,284 | 1,241 | 1,231 | 1,227 | 1,239 | 1,191 | 1,220 | 1,210 | 1,185 | 3,756 | 3,650 | 4,877 | 4,642 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Financial Services | 1,973 | 1,908 | 1,932 | 1,956 | 1,949 | 1,843 | 1,886 | 1,843 | 1,857 | 5,813 | 5,678 | 7,634 | 7,285 |
| Business Financial Services | 814 | 773 | 792 | 774 | 780 | 745 | 792 | 869 | 771 | 2,379 | 2,317 | 3,091 | 3,135 |
| Cards and Payment Solutions | 712 | 699 | 698 | 679 | 661 | 656 | 658 | 634 | 624 | 2,109 | 1,975 | 2,654 | 2,449 |
| Total | 3,499 | 3,380 | 3,422 | 3,409 | 3,390 | 3,244 | 3,336 | 3,346 | 3,252 | 10,301 | 9,970 | 13,379 | 12,869 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{1}$ | 33.4 \% | $32.9 \%$ | $31.8 \%$ | 35.2 \% | $36.5 \%$ | 37.1 \% | $36.9 \%$ | 36.1 \% | $37.7 \%$ | 32.7 \% | 36.8\% | $36.4 \%$ | $37.0 \%$ |
| Net interest margin (average earning assets) | 2.63 \% | 2.64 \% | 2.62 \% | 2.65 \% | 2.66 \% | 2.64 \% | 2.68 \% | 2.66 \% | $2.73 \%$ | 2.63 \% | 2.66 \% | 2.66 \% | $2.71 \%$ |
| Efficiency ratio | 43.0 \% | 42.4 \% | 43.7 \% | 44.9 \% | 43.5 \% | 44.0 \% | 43.8 \% | 44.2 \% | 43.8 \% | 43.0\% | 43.8 \% | 44.0\% | 44.2 \% |
| Operating leverage | 1.4\% | 3.6\% | 0.2\% | (1.5)\% | 0.7\% | 2.4 \% | 0.0\% | 1.8\% | 1.7\% | 1.7\% | 1.0\% | 0.4 \% | 1.2\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 382,300 | 377,800 | 377,300 | 373,000 | 366,500 | 360,900 | 359,300 | 355,700 | 350,200 | 379,100 | 362,200 | 364,900 | 349,500 |
| Total earning assets | 368,900 | 364,900 | 364,300 | 360,200 | 354,600 | 349,000 | 347,000 | 343,400 | 339,000 | 366,000 | 350,400 | 352,800 | 337,900 |
| Loans and acceptances ${ }^{2}$ | 375,600 | 371,300 | 370,500 | 366,100 | 360,300 | 354,700 | 352,900 | 349,400 | 344,000 | 372,500 | 356,000 | 358,500 | 343,100 |
| Residential mortgages ${ }^{2}$ | 216,400 | 213,900 | 212,400 | 208,400 | 203,300 | 199,200 | 197,700 | 195,000 | 190,900 | 214,200 | 200,100 | 202,200 | 190,800 |
| Personal ${ }^{3}$ | 81,400 | 81,300 | 82,400 | 83,600 | 83,700 | 84,000 | 85,200 | 85,700 | 85,500 | 81,800 | 84,300 | 84,100 | 85,400 |
| Credit cards | 16,100 | 15,500 | 15,800 | 15,500 | 15,200 | 14,700 | 14,900 | 14,600 | 14,200 | 15,800 | 14,900 | 15,100 | 14,100 |
| Small business ${ }^{2}$ | 3,900 | 3,900 | 3,900 | 4,000 | 4,000 | 4,000 | 4,000 | 4,100 | 4,000 | 3,900 | 4,000 | 4,000 | 4,000 |
| Total retail ${ }^{2}$ | 317,800 | 314,600 | 314,500 | 311,500 | 306,200 | 301,900 | 301,800 | 299,400 | 294,600 | 315,700 | 303,300 | 305,400 | 294,300 |
| Wholesale ${ }^{2}$ | 57,800 | 56,700 | 56,000 | 54,600 | 54,100 | 52,800 | 51,100 | 50,000 | 49,400 | 56,800 | 52,700 | 53,100 | 48,800 |
| Personal deposits ${ }^{2}$ | 177,100 | 175,600 | 173,100 | 169,700 | 165,700 | 164,100 | 163,000 | 160,800 | 159,200 | 175,200 | 164,300 | 165,600 | 158,800 |
| Business deposits ${ }^{2}$ | 125,600 | 120,600 | 122,400 | 119,100 | 116,300 | 112,900 | 114,000 | 108,900 | 104,900 | 122,900 | 114,400 | 115,600 | 104,800 |
| Attributed capital | 15,050 | 15,150 | 15,250 | 13,700 | 13,300 | 13,050 | 13,000 | 13,150 | 12,300 | 15,150 | 13,100 | 13,250 | 12,400 |
| Risk capital | 12,150 | 12,250 | 12,350 | 10,800 | 10,400 | 10,100 | 10,050 | 10,200 | 9,350 | 12,250 | 10,200 | 10,350 | 9,400 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 0.28 \% | $0.28 \%$ | 0.27 \% | $0.29 \%$ | 0.31\% | 0.32 \% | $0.31 \%$ | 0.32 \% | 0.33 \% | 0.28 \% | 0.31 \% | 0.30 \% | 0.33\% |
| PCL on impaired loans / Average net loans and acceptances | 0.28 \% | $0.30 \%$ | 0.29 \% | 0.25 \% | 0.26 \% | 0.25 \% | 0.26 \% | 0.27 \% | 0.26 \% | 0.29 \% | $0.26 \%$ | 0.25 \% | 0.27 \% |
| Net write-offs / Average net loans and acceptances | 0.27\% | 0.28\% | $0.26 \%$ | $0.26 \%$ | 0.25\% | 0.25\% | 0.25\% | 0.26\% | 0.25\% | 0.27 \% | 0.25\% | 0.25\% | 0.25\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration ${ }^{4}$ | 227,400 | 218,800 | 211,900 | 213,700 | 217,700 | 216,900 | 211,100 | 205,200 | 204,300 | 227,400 | 217,700 | 213,700 | 205,200 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,284 | 1,241 | 1,231 | 1,227 | 1,239 | 1,191 | 1,220 | 1,210 | 1,185 | 3,756 | 3,650 | 4,877 | 4,642 |
| Add: After-tax effect of amortization of other intangibles | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 9 | 9 | 12 | 11 |
| Adjusted net income | 1,287 | 1,244 | 1,234 | 1,230 | 1,242 | 1,194 | 1,223 | 1,213 | 1,187 | 3,765 | 3,659 | 4,889 | 4,653 |
| Less: Capital charge | 361 | 352 | 360 | 324 | 315 | 298 | 306 | 311 | 294 | 1,073 | 919 | 1,243 | 1,171 |
| Economic profit ${ }^{5}$ | 926 | 892 | 874 | 906 | 927 | 896 | 917 | 902 | 893 | 2,692 | 2,740 | 3,646 | 3,482 |

${ }^{1}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50 .
${ }^{2}$ Amounts have been revised from those previously presented.
${ }^{3}$ As at Q3/16, average personal secured loans was $\$ 60.3$ billion and average personal unsecured loans was $\$ 21.1$ billion. The loans are secured by securities, residential real estate, automotive assets and government guarantees

${ }^{5}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50

| WEALTH MANAGEMENT (Millions of Canadian dollars, except percentage amounts) | Q3/16 ${ }^{1}$ | Q2/16 | Q1/16 | 04/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 496 | 466 | 469 | 118 | 129 | 122 | 124 | 123 | 117 | 1,431 | 375 | 493 | 469 |
| Fee-based revenue | 1,276 | 1,232 | 1,270 | 1,188 | 1,200 | 1,166 | 1,145 | 1,112 | 1,059 | 3,778 | 3,511 | 4,699 | 4,185 |
| Transactional and other revenue | 427 | 428 | 405 | 359 | 376 | 425 | 397 | 393 | 397 | 1,260 | 1,198 | 1,557 | 1,611 |
| U.S. Weath accumulation plan gains(losses) ${ }^{2}$ | 36 | 54 | (57) | (12) | 3 | 35 |  | 11 | 12 | 33 | 38 | 26 | 48 |
| Total revenue | 2,235 | 2,180 | 2,087 | 1,653 | 1,708 | 1,748 | 1,666 | 1,639 | 1,585 | 6,502 | 5,122 | 6,775 | 6,313 |
| Provision for credit losses (PCL) | 14 | 7 | 5 | 1 |  | 32 | 13 |  |  | 26 | 45 | 46 | 19 |
| Non-interest expense | 1,682 | 1,628 | 1,725 | 1,324 | 1,291 | 1,308 | 1,324 | 1,229 | 1,183 | 5,035 | 3,923 | 5,247 | 4,745 |
| U.S. Wealth accumulation plan (gains)/losses ${ }^{2}$ | 35 | 42 | (47) | (7) | 11 | 32 | , | 16 | 8 | 30 | 52 | 45 | 55 |
| Income taxes | 116 | 117 | 101 | 80 | 121 | 105 | 90 | 109 | 109 | 334 | 316 | 396 | 411 |
| Net income | 388 | 386 | 303 | 255 | 285 | 271 | 230 | 285 | 285 | 1,077 | 786 | 1,041 | 1,083 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management ${ }^{3}$ | 606 | 601 | 595 | 583 | 584 | 582 | 559 | 574 | 545 | 1,802 | 1,725 | 2,308 | 2,146 |
| U.S. Wealth Management (including City National) | 1,064 | 1,038 | 940 | 499 | 506 | 538 | 465 | 454 | 443 | 3,042 | 1,509 | 2,008 | 1,748 |
| International Weath Management | 107 | 108 | 113 | 124 | 162 | 173 | 180 | 185 | 176 | 328 | 515 | 639 | 722 |
| Global Asset Management | 458 | 433 | 439 | 447 | 456 | 455 | 462 | 426 | 421 | 1,330 | 1,373 | 1,820 | 1,697 |
| Total | 2,235 | 2,180 | 2,087 | 1,653 | 1,708 | 1,748 | 1,666 | 1,639 | 1,585 | 6,502 | 5,122 | 6,775 | 6,313 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{4}$ | 11.4\% | 11.6\% | 8.9\% | 17.0\% | 18.6\% | 18.3\% | 15.5\% | 19.6\% | 20.3\% | 10.6\% | 17.5\% | 17.4\% | 19.2\% |
| Net interest margin (average earning assets) | 2.87\% | 2.88\% | 2.79\% | 2.46\% | 2.60\% | 2.49\% | 2.47\% | 2.61\% | 2.62\% | 2.85\% | 2.52\% | 2.50\% | 2.68\% |
| Pre-tax margin | 22.6\% | 23.1\% | 19.4\% | 20.3\% | 23.8\% | 21.5\% | 19.2\% | 24.0\% | 24.9\% | 21.7\% | 21.5\% | 21.2\% | 23.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 83,000 | 80,000 | 81,700 | 28,200 | 29,800 | 29,700 | 28,600 | 26,800 | 25,800 | 81,600 | 29,400 | 29,100 | 25,800 |
| Total earning assets | 68,800 | 65,700 | 66,900 | 19,000 | 19,700 | 20,100 | 19,900 | 18,700 | 17,700 | 67,100 | 19,900 | 19,700 | 17,500 |
| Loans and acceptances | 49,100 | 47,900 | 49,500 | 17,300 | 17,700 | 17,900 | 17,800 | 16,800 | 15,900 | 48,800 | 17,800 | 17,700 | 15,700 |
| Retail loans | 20,400 | 20,000 | 21,000 | 10,400 | 10,200 | 10,500 | 10,100 | 9,500 | 9,000 | 20,400 | 10,300 | 10,300 | 8,900 |
| Wholesale loans ${ }^{3}$ | 28,700 | 27,900 | 28,500 | 6,900 | 7,500 | 7,400 | 7,700 | 7,300 | 6,900 | 28,400 | 7,500 | 7,400 | 6,800 |
| Deposits | 85,200 | 82,200 | 83,100 | 37,300 | 40,500 | 40,600 | 39,700 | 37,900 | 35,900 | 83,500 | 40,300 | 39,500 | 36,200 |
| Attributed capital | 12,900 | 13,000 | 13,000 | 5,850 | 5,950 | 5,950 | 5,800 | 5,650 | 5,450 | 12,950 | 5,900 | 5,900 | 5,500 |
| Risk capital | 4,900 | 4,850 | 4,450 | 1,700 | 1,800 | 1,900 | 1,800 | 1,750 | 1,550 | 4,750 | 1,850 | 1,800 | 1,600 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 1.44\% | 1.54\% | 1.69\% | 1.03\% | 0.73\% | 0.51\% | 0.58\% | 0.07\% | 0.10\% | 1.45\% | 0.73\% | 1.01\% | 0.07\% |
| Gross impaired loans on acquired credit impaired loans / Average net loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| and acceptances ${ }^{5}$ | 1.04\% | 1.11\% | 1.29\% |  |  | - |  |  |  | 1.04\% |  |  |  |
| PCL on impaired loans / Average net loans and acceptances | 0.11\% | 0.06\% | 0.04\% | 0.02\% | 0.01\% | 0.73\% | 0.29\% | 0.00\% | (0.02)\% | 0.07\% | 0.34\% | 0.26\% | 0.12\% |
| Net writ-offs / Average net loans and acceptances | 0.00\% | (0.01)\% | 0.00\% | 0.14\% | 0.00\% | 0.25\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% | 0.10\% | 0.39\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management ${ }^{3}$ | 318,100 | 303,200 | 296,600 | 297,400 | 299,600 | 297,200 | 288,200 | 280,400 | 276,300 | 318,100 | 299,600 | 297,400 | 280,400 |
| U.S. Weath Management (including City National) | 312,000 | 290,500 | 314,700 | 282,800 | 288,000 | 268,000 | 275,000 | 246,600 | 236,200 | 312,000 | 288,000 | 282,800 | 246,600 |
| International Wealth Management | 142,500 | 145,100 | 166,500 | 169,500 | 190,800 | 182,300 | 204,700 | 190,500 | 188,100 | 142,500 | 190,800 | 169,500 | 190,500 |
| Total | 772,600 | 738,800 | 777,800 | 749,700 | 778,400 | 747,500 | 767,900 | 717,500 | 700,600 | 772,600 | 778,400 | 749,700 | 717,500 |
| Assets under management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Wealth Management ${ }^{3}$ | 71,500 | 67,200 | 66,200 | 62,800 | 62,700 | 60,000 | 57,000 | 55,100 | 52,600 | 71,500 | 62,700 | 62,800 | 55,100 |
| U.S. Weath Management (including City National) | 100, 100 | 91,000 | 96,500 | 37,400 | 37,000 | 33,400 | 32,900 | 28,900 | 26,200 | 100, 100 | 37,000 | 37,400 | 28,900 |
| International Wealth Management | 9,500 | 9,200 | 10,300 | 10,900 | 15,800 | 17,300 | 19,400 | 17,700 | 17,300 | 9,500 | 15,800 | 10,900 | 17,700 |
| Global Asset Management ${ }^{6}$ | 388,600 | 372,300 | 383,000 | 381,700 | 387,700 | 370,400 | 371,200 | 350,600 | 346,000 | 388.600 | 387,700 | 381,700 | 350,600 |
| Total | 569,700 | 539,700 | 556,000 | 492,800 | 503,200 | 481,100 | 480,500 | 452,300 | 442,100 | 569,700 | 503,200 | 492,800 | 452,300 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests |  |  |  | 3 | (1) | (1) | 1 |  | (1) |  | (1) | 2 | (1) |
| Add: After-tax effect of amortization of other intangibles ${ }^{7}$ | 45 | 45 | 49 | 17 | 17 | 22 | 17 | 24 | 18 | 139 | 56 | 73 | 79 |
| Adjusted net income | 433 | 431 | 352 | 275 | 301 | 292 | 248 | 309 | 302 | 1,216 | 841 | 1,116 | 1,161 |
| Less: Capital charge | 310 | 302 | 308 | 139 | 140 | 136 | 136 | 134 | 130 | 920 | 412 | 551 | 521 |
| Economic profit ${ }^{8}$ | 123 | 129 | 44 | 136 | 161 | 156 | 112 | 175 | 172 | 296 | 429 | 565 | 640 |
| (Millions of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Wealth Management (including City National) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | 817 | 798 | 685 | 379 | 400 | 433 | 391 | 409 | 410 | 2,300 | 1,224 | 1,603 | 1,599 |
| Assets under administration | 239,000 | 231,400 | 224,700 | 216,300 | 220,200 | 222,200 | 216,300 | 218,800 | 216,600 | 239,000 | 220,200 | 216,300 | 218,800 |
|  amortization of intangibles, and PCL of $\$ 13$ million. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{2}$ Gains (losses) on investments in mutual funds used as economic hedges included in revenue and related variability in market-linked compensation expense in our u.s. Wealth Accumulation Plan. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{3}$ Amounts have been revised from those previously presented. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50 . |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{5}$ For Q3/16, includes $\$ 508$ million related to acquired credit impaired loans, with over $80 \%$ covered by loss-sharing agreements with the Federal Deposit Insurance Corporation. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{6}$ Excludes assets held by clients of Phillips, Hager \& North Investment Management Ltd. for which we earn either a nominal or no management fee. Q3/16 AUM excludes $\$ 0.4$ billion of these assets. <br> ${ }^{7}$ Q2/15 includes $\$ 4$ million (Q4/14-\$6 million) related to the impairment of other intangibles. |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{8}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50. |  |  |  |  |  |  |  |  |  |  |  |  |  |


| INSURANCE <br> (Millions of Canadian dollars, except percentage amounts) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\stackrel{2016}{9 \text { months }}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums ${ }^{1}$ | 764 | 837 | 876 | 933 | 843 | 829 | 902 | 940 | 923 | 2,477 | 2,574 | 3,507 | 3,742 |
| Investment income ${ }^{2}$ | 921 | 390 | 162 | (343) | 52 | (164) | 900 | 159 | 381 | 1,473 | 788 | 445 | 938 |
| Fee income | 133 | 124 | 121 | 127 | 126 | 141 | 90 | 75 | 79 | 378 | 357 | 484 | 284 |
| Total revenue | 1,818 | 1,351 | 1,159 | 717 | 1,021 | 806 | 1,892 | 1,174 | 1,383 | 4,328 | 3,719 | 4,436 | 4,964 |
| Insurance policyholder benefits, claims and acquisition expense (PBCAE) | 1,210 | 988 | 829 | 292 | 656 | 493 | 1,522 | 752 | 1,009 | 3,027 | 2,671 | 2,963 | 3,573 |
| Non-interest expense | 151 | 157 | 160 | 158 | 153 | 156 | 146 | 149 | 143 | 468 | 455 | 613 | 579 |
| Income taxes ${ }^{3}$ | 93 | 29 | 39 | 42 | 39 | 34 | 39 | 17 | 17 | 161 | 112 | 154 | 31 |
| Net income | 364 | 177 | 131 | 225 | 173 | 123 | 185 | 256 | 214 | 672 | 481 | 706 | 781 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Insurance | 1,437 | 894 | 747 | 295 | 603 | 337 | 1,490 | 646 | 871 | 3,078 | 2,430 | 2,725 | 2,911 |
| International Insurance | 381 | 457 | 412 | 422 | 418 | 469 | 402 | 528 | 512 | 1,250 | 1,289 | 1,711 | 2,053 |
| Total | 1,818 | 1,351 | 1,159 | 717 | 1,021 | 806 | 1,892 | 1,174 | 1,383 | 4,328 | 3,719 | 4,436 | 4,964 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{4}$ | 75.7\% | 44.3\% | 32.4\% | 53.4\% | 43.6\% | 33.0\% | 46.0\% | 61.5\% | 53.2\% | 52.3\% | 41.1\% | 44.3\% | 49.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 14,500 | 14,500 | 14,400 | 14,000 | 13,800 | 13,800 | 13,100 | 12,700 | 12,100 | 14,400 | 13,500 | 13,700 | 12,000 |
| Attributed capital | 1,900 | 1,600 | 1,600 | 1,650 | 1,550 | 1,500 | 1,600 | 1,650 | 1,600 | 1,700 | 1,550 | 1,600 | 1,550 |
| Risk capital | 1,750 | 1,450 | 1,450 | 1,500 | 1,400 | 1,350 | 1,450 | 1,500 | 1,450 | 1,550 | 1,400 | 1,450 | 1,400 |
| Additional information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premiums and deposits ${ }^{1,5}$ | 1,131 | 1,184 | 1,214 | 1,309 | 1,252 | 1,217 | 1,238 | 1,318 | 1,310 | 3,529 | 3,707 | 5,016 | 5,164 |
| Canadian Insurance | 596 | 661 | 659 | 775 | 672 | 685 | 593 | 615 | 637 | 1,916 | 1,950 | 2,725 | 2,419 |
| International Insurance | 535 | 523 | 555 | 534 | 580 | 532 | 645 | 703 | 673 | 1,613 | 1,757 | 2,291 | 2,745 |
| Fair value changes on investments backing policyholder liabilities ${ }^{6}$ | 543 | 225 | 37 | (462) | (37) | (300) | 775 | 43 | 255 | 805 | 438 | (24) | 439 |
| PBCAE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance policyholder benefits and claims | 1,158 | 933 | 768 | 237 | 610 | 446 | 1,448 | 657 | 925 | 2,859 | 2,504 | 2,741 | 3,194 |
| Insurance policyholder acquisition expense | 52 | 55 | 61 | 55 | 46 | 47 | 74 | 95 | 84 | 168 | 167 | 222 | 379 |
| Insurance claims and policy benefit liabilities | 9,305 | 8,644 | 8,319 | 9,110 | 9,395 | 9,373 | 9,440 | 8,564 | 8,473 | 9,305 | 9,395 | 9,110 | 8,564 |
| Embedded value | 6,757 | 6,894 | 6,865 | 6,952 | 6,927 | 6,823 | 6,748 | 6,239 | 6,175 | 6,757 | 6,927 | 6,952 | 6,239 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | 900 | 800 | 800 | 800 | 800 | 800 | 700 | 700 | 600 | 900 | 800 | 800 | 700 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 364 | 177 | 131 | 225 | 173 | 123 | 185 | 256 | 214 | 672 | 481 | 706 | 781 |
| Non-controlling interests |  |  |  |  |  |  |  | - | - |  |  | - |  |
| Add: After-tax effect of amortization of other intangibles | - | - | - | - | - | - | - | - | - | - |  | - |  |
| Adjusted net income | 364 | 177 | 131 | 225 | 173 | 123 | 185 | 256 | 214 | 672 | 481 | 706 | 781 |
| Less: Capital charge | 46 | 38 | 37 | 40 | 36 | 34 | 38 | 38 | 38 | 121 | 108 | 148 | 147 |
| Economic profit ${ }^{7}$ | 318 | 139 | 94 | 185 | 137 | 89 | 147 | 218 | 176 | 551 | 373 | 558 | 634 |

${ }^{1}$ Premiums and deposits equals net earned premiums excluding the cost of premiums to other institutions for reinsurance coverage, plus segregated fund deposits.

 policyholder benefits and claims.
${ }^{3}$ Beginning in Q1/15, results include a change in Canadian tax legislation impacting business operations of certain foreign affiliates which became effective November $1,2014$.
${ }^{4}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50 .
${ }^{5}$ Premiums and deposits include premiums on risk-based insurance and annuity products, and individual and group segregated fund deposits, consistent with insurance industry practices.
${ }^{6}$ The revenue impact of the change in fair value on investments backing policyholder liabilities is reflected in Insurance premiums, investment and fee income and largely offset in PBCAE.
${ }^{7}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50 .

| INVESTOR \& TREASURY SERVICES <br> (Millions of Canadian dollars, except percentage amounts) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 195 | 190 | 226 | 220 | 204 | 198 | 196 | 183 | 182 | 611 | 598 | 818 | 732 |
| Non-interest income ${ }^{1}$ | 382 | 350 | 324 | 228 | 352 | 330 | 310 | 293 | 298 | 1,056 | 992 | 1,220 | 1,152 |
| Total revenue | 577 | 540 | 550 | 448 | 556 | 528 | 506 | 476 | 480 | 1,667 | 1,590 | 2,038 | 1,884 |
| Provision for credit losses (PCL) |  | . | . | - |  |  | (1) | - |  | - | (1) | (1) |  |
| Non-interest expense | 368 | 352 | 361 | 342 | 331 | 312 | 316 | 321 | 330 | 1,081 | 959 | 1,301 | 1,286 |
| Income taxes | 52 | 49 | 46 | 18 | 58 | 57 | 49 | 42 | 40 | 147 | 164 | 182 | 157 |
| Net income (loss) | 157 | 139 | 143 | 88 | 167 | 159 | 142 | 113 | 110 | 439 | 468 | 556 | 441 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{2}$ | 18.2\% | 16.5\% | 15.9\% | 10.9\% | 24.5\% | 24.2\% | 23.7\% | 19.5\% | 20.1\% | 16.9\% | 24.2\% | 20.3\% | 19.8\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 143,200 | 144,800 | 139,700 | 135,400 | 125,300 | 126,100 | 114,300 | 100,300 | 91,200 | 142,600 | 121,900 | 125,300 | 94,200 |
| Trading securities | 46,400 | 47,100 | 51,500 | 52,000 | 47,800 | 49,000 | 46,500 | 42,300 | 38,700 | 48,300 | 47,800 | 48,800 | 39,900 |
| Loans and acceptances | 1,800 | 1,700 | 1,800 | 1,800 | 1,900 | 1,900 | 1,800 | 2,500 | 2,500 | 1,800 | 1,900 | 1,900 | 2,500 |
| Deposits | 123,200 | 138,100 | 151,700 | 149,500 | 144,200 | 136,200 | 128,300 | 112,700 | 110,200 | 137,700 | 136,200 | 139,600 | 112,100 |
| Client deposits | 53,000 | 53,900 | 53,600 | 56,500 | 52,000 | 48,800 | 44,200 | 45,000 | 42,700 | 53,500 | 48,300 | 50,400 | 42,700 |
| Wholesale funding deposits | 70,200 | 84,200 | 98,100 | 93,000 | 92,200 | 87,400 | 84,100 | 67,700 | 67,500 | 84,200 | 87,900 | 89,200 | 69,400 |
| Attributed capital | 3,350 | 3,350 | 3,450 | 3,100 | 2,650 | 2,650 | 2,350 | 2,250 | 2,150 | 3,400 | 2,550 | 2,700 | 2,150 |
| Risk capital | 2,850 | 2,850 | 2,950 | 2,600 | 2,150 | 2,150 | 1,850 | 1,700 | 1,600 | 2,900 | 2,050 | 2,200 | 1,650 |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 3,724,300 | 3,617,700 | 3,807,300 | 3,620,300 | 3,990,900 | 3,846,900 | 3,725,400 | 3,702,800 | 3,546,100 | 3,724,300 | 3,990,900 | 3,620,300 | 3,702,800 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests | (1) |  | - | - |  | (1) | - | - | - | (1) | (1) | (1) | (1) |
| Add: After-tax effect of amortization of other intangibles and goodwill impairment | 5 | 4 | 3 | 5 | 5 | 6 | 5 | 5 | 5 | 12 | 16 | 21 | 21 |
| Adjusted net income | 161 | 143 | 146 | 93 | 172 | 164 | 147 | 118 | 115 | 450 | 483 | 576 | 461 |
| Less: Capital charge | 80 | 77 | 82 | 73 | 63 | 60 | 55 | 54 | 50 | 239 | 178 | 251 | 205 |
| Economic profit (loss) ${ }^{3}$ | 81 | 66 | 64 | 20 | 109 | 104 | 92 | 64 | 65 | 211 | 305 | 325 | 256 |

${ }^{1}{ }^{1}$ In Q3/15, the reporting period for Investor Services was aligned to that of RBC, which resulted in an additional month of earnings. The net impact of the additional month was recorded in revenue (\$42 million before-tax, $\$ 28$ million after-tax).
${ }^{2}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50
${ }^{3}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50

| CAPITAL MARKETS <br> (Millions of Canadian dollars, except percentage amounts) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | 892 | 993 | 1,062 | 1,098 | 1,016 | 940 | 916 | 877 | 999 | 2,947 | 2,872 | 3,970 | 3,485 |
| Non-interest income (teb) ${ }^{1}$ | 1,195 | 997 | 918 | 639 | 1,030 | 1,307 | 1,117 | 622 | 1,186 | 3,110 | 3,454 | 4,093 | 3,881 |
| Total revenue (teb) | 2,087 | 1,990 | 1,980 | 1,737 | 2,046 | 2,247 | 2,033 | 1,499 | 2,185 | 6,057 | 6,326 | 8,063 | 7,366 |
| Provision for credit losses (PCL) | 33 | 123 | 120 | 36 | 15 | 15 | 5 | 32 | 1 | 276 | 35 | 71 | 44 |
| Non-interest expense | 1,160 | 1,080 | 1,075 | 1,072 | 1,187 | 1,280 | 1,157 | 899 | 1,269 | 3,315 | 3,624 | 4,696 | 4,344 |
| Income taxes | 259 | 204 | 215 | 74 | 299 | 327 | 277 | 166 | 274 | 678 | 903 | 977 | 923 |
| Net income | 635 | 583 | 570 | 555 | 545 | 625 | 594 | 402 | 641 | 1,788 | 1,764 | 2,319 | 2,055 |
| Total revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Investment Banking | 956 | 892 | 870 | 847 | 1,006 | 958 | 886 | 846 | 965 | 2,718 | 2,850 | 3,697 | 3,437 |
| Global Markets | 1,148 | 1,125 | 1,110 | 935 | 1,070 | 1,323 | 1,149 | 721 | 1,184 | 3,383 | 3,542 | 4,477 | 3,896 |
| Other | (17) | (27) | - | (45) | (30) | (34) | (2) | (68) | 36 | (44) | (66) | (111) | 33 |
| Total | 2,087 | 1,990 | 1,980 | 1,737 | 2,046 | 2,247 | 2,033 | 1,499 | 2,185 | 6,057 | 6,326 | 8,063 | 7,366 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) ${ }^{2}$ | 14.2 \% | 12.1 \% | 12.3\% | 12.3\% | 12.9 \% | 14.9 \% | 14.6 \% | 10.7\% | $16.9 \%$ | 12.8 \% | 14.1 \% | 13.6 \% | 14.1\% |
| Total compensation to revenue ${ }^{3}$ | $34.6 \%$ | 34.3\% | 34.9\% | 33.3\% | 36.9 \% | 38.5\% | 39.4\% | $31.6 \%$ | 37.8\% | $34.6 \%$ | $38.2 \%$ | 37.2\% | 37.7\% |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 514,500 | 502,600 | 518,800 | 500,200 | 465,200 | 465,400 | 478,000 | 416,900 | 391,500 | 512,000 | 469,600 | 477,300 | 392,300 |
| Trading securities | 104,600 | 100,700 | 108,900 | 111,900 | 116,100 | 118,800 | 118,300 | 105,400 | 103,200 | 104,800 | 117,700 | 116,200 | 103,800 |
| Loans and acceptances | 87,400 | 89,600 | 89,700 | 85,900 | 81,300 | 77,700 | 73,900 | 68,500 | 66,300 | 88,900 | 77,600 | 79,700 | 64,800 |
| Deposits | 61,600 | 62,200 | 63,100 | 63,200 | 62,700 | 60,000 | 55,100 | 51,500 | 49,000 | 62,300 | 59,300 | 60,300 | 47,600 |
| Attributed capital | 17,200 | 18,850 | 17,900 | 17,350 | 16,300 | 16,750 | 15,800 | 14,450 | 14,650 | 18,000 | 16,300 | 16,550 | 14,100 |
| Risk capital | 16,100 | 17,800 | 16,800 | 16,250 | 15,250 | 15,750 | 14,800 | 13,500 | 13,700 | 16,900 | 15,250 | 15,500 | 13,150 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans / Average net loans and acceptances | 1.53\% | 1.38 \% | 0.52\% | $0.34 \%$ | 0.40\% | $0.19 \%$ | 0.10\% | 0.07\% | $0.08 \%$ | 1.51\% | $0.42 \%$ | 0.37\% | 0.08\% |
| PCL on impaired loans / Average net loans and acceptances | 0.15\% | 0.56\% | 0.53\% | 0.17\% | 0.07\% | 0.08\% | 0.03\% | $0.19 \%$ | 0.01 \% | 0.41\% | 0.06\% | 0.09 \% | $0.07 \%$ |
| Net write-offs / Average net loans and acceptances | 0.50 \% | $0.00 \%$ | 0.16\% | 0.12 \% | (0.01)\% | 0.02 \% | (0.02)\% | 0.18\% | (0.02)\% | 0.22\% | 0.00\% | $0.03 \%$ | 0.13\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration | 13,900 | 13,400 | 16,100 | 15,600 | 15,700 | 14,000 | 14,600 | 12,500 | 12,000 | 13,900 | 15,700 | 15,600 | 12,500 |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 635 | 583 | 570 | 555 | 545 | 625 | 594 | 402 | 641 | 1,788 | 1,764 | 2,319 | 2,055 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Add: After-tax effect of amortization of other intangibles ${ }^{4}$ | 1 |  |  | (1) | 1 | - | - |  | 3 | 1 | 1 | - | 3 |
| Adjusted net income | 636 | 583 | 570 | 554 | 546 | 625 | 594 | 402 | 644 | 1,789 | 1,765 | 2,319 | 2,058 |
| Less: Capital charge | 412 | 441 | 422 | 410 | 386 | 383 | 371 | 341 | 350 | 1,275 | 1,140 | 1,550 | 1,333 |
| Economic profit (loss) ${ }^{5}$ | 224 | 142 | 148 | 144 | 160 | 242 | 223 | 61 | 294 | 514 | 625 | 769 | 725 |

${ }^{1}$ Non-interest income is adjusted for teb commencing Q2/16.
${ }^{2}$ This measure does not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50

stock based compensation, severance, retention costs, and variable compensation.
${ }^{4}$ Q3/14 includes $\$ 2$ million related to the impairment of other intangibles.
${ }^{5}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50 .

| CORPORATE SUPPORT <br> (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statem |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (teb) | (58) | (151) | (133) | (205) | (109) | (102) | (98) | (70) | (126) | (342) | (309) | (514) | (313) |
| Non-interest income (teb) ${ }^{1}$ | (139) | (18) | 33 | 20 | (20) | 131 | 79 | 113 | 21 | (124) | 190 | 210 | 164 |
| Total revenue (teb) | (197) | (169) | (100) | (185) | (129) | 29 | (19) | 43 | (105) | (466) | (119) | (304) | (149) |
| Provision for (recovery of) credit losses (PCL) |  | 51 | 1 | (2) | (2) |  | 1 | (1) | (2) | 52 | (1) | (3) | (2) |
| Non-interest expense | 8 | 14 | 10 | 41 | 14 | 30 | 40 | 40 | 37 | 32 | 84 | 125 | 89 |
| Income taxes | (234) | (225) | (121) | (424) | (165) | (125) | (110) | (122) | (130) | (580) | (400) | (824) | (405) |
| Net income (loss) | 29 | (9) | 10 | 200 | 24 | 124 | 50 | 126 | (10) | 30 | 198 | 398 | 169 |
| teb adjustment | Additional information |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 24,100 | 24,200 | 23,900 | 23,200 | 21,700 | 21,100 | 19,800 | 17,500 | 15,100 | 24,100 | 20,800 | 21,300 | 14,300 |
| Attributed capital | 8,050 | 7,000 | 6,750 | 10,800 | 9,600 | 8,350 | 7,700 | 7,450 | 7,450 | 7,250 | 8,500 | 9,050 | 7,200 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | 29 | (9) | 10 | 200 | 24 | 124 | 50 | 126 | (10) | 30 | 198 | 398 | 169 |
| Non-controlling interests | (7) | (9) | (19) | (25) | (24) | (22) | (23) | (24) | (23) | (35) | (69) | (94) | (93) |
| Add: After-tax effect of amortization of other intangibles | (4) | 1 | 1 | 2 | - | (2) | 1 | 1 | (2) | (2) | (1) | 1 | 1 |
| Adjusted net (loss) income | 18 | (17) | (8) | 177 |  | 100 | 28 | 103 | (35) | (7) | 128 | 305 | 77 |
| Less: Capital charge | 194 | 164 | 159 | 253 | 227 | 191 | 181 | 176 | 179 | 517 | 599 | 852 | 696 |
| Economic profit (loss) ${ }^{2}$ | (176) | (181) | (167) | (76) | (227) | (91) | (153) | (73) | (214) | (524) | (471) | (547) | (619) |

${ }^{1}$ Non-interest income is adjusted for teb commencing Q2/16.
${ }^{2}$ This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50 .

| BALANCE SHEETS <br> (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances ASSETS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 19,501 | 14,845 | 17,050 | 12,452 | 19,976 | 18,393 | 20,027 | 17,421 | 16,297 | 12,452 | 17,421 |
| Interest-bearing deposits with banks | 22,008 | 29,229 | 24,636 | 22,690 | 10,731 | 4,402 | 3,866 | 8,399 | 5,383 | 22,690 | 8,399 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 157,446 | 151,952 | 161,442 | 158,703 | 172,370 | 169,763 | 181,125 | 151,380 | 152,756 | 158,703 | 151,380 |
| Available-for-sale | 76,552 | 72,419 | 72,269 | 56,805 | 63,145 | 52,880 | 49,598 | 47,768 | 46,358 | 56,805 | 47,768 |
|  | 233,998 | 224,371 | 233,711 | 215,508 | 235,515 | 222,643 | 230,723 | 199,148 | 199,114 | 215,508 | 199,148 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 200,430 | 184,825 | 196,295 | 174,723 | 172,659 | 163,368 | 163,573 | 135,580 | 135,205 | 174,723 | 135,580 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 364,476 | 359,863 | 360,763 | 348,183 | 343,463 | 336,064 | 336,503 | 334,269 | 329,999 | 348,183 | 334,269 |
| Wholesale | 153,521 | 150,602 | 157,592 | 126,069 | 121,214 | 114,283 | 113,764 | 102,954 | 102,348 | 126,069 | 102,954 |
|  | $\begin{array}{r} 517,997 \\ (2,177) \\ \hline \end{array}$ | $\begin{array}{r} 510,465 \\ (2,271) \\ \hline \end{array}$ | $\begin{array}{r} 518,355 \\ (2,169) \\ \hline \end{array}$ | $\begin{array}{r} 474,252 \\ (2,029) \\ \hline \end{array}$ | $\begin{gathered} 464,677 \\ (2,078) \\ \hline \end{gathered}$ | $\begin{array}{r} 450,347 \\ (2,037) \\ \hline \end{array}$ | $\begin{array}{r} 450,267 \\ (2,057) \\ \hline \end{array}$ | $\begin{array}{r} 437,223 \\ (1,994) \\ \hline \end{array}$ | $\begin{array}{r} 432,347 \\ (1,926) \\ \hline \end{array}$ | $\begin{array}{r} 474,252 \\ (2,029) \\ \hline \end{array}$ | $\begin{array}{r} 437,223 \\ (1,994) \\ \hline \end{array}$ |
| Allowance for loan losses | 515,820 | 508,194 | 516,186 | 472,223 | 462,599 | 448,310 | 448,210 | 435,229 | 430,421 | 472,223 | 435,229 |
| Segregated fund net assets | 933 | 882 | 839 | 830 | 821 | 780 | 719 | 675 | 645 | 830 | 675 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances | 13,152 | 13,844 | 12,882 | 13,453 | 12,761 | 12,637 | 11,782 | 11,462 | 10,443 | 13,453 | 11,462 |
| Derivatives | 130,462 | 115,298 | 132,560 | 105,626 | 112,459 | 107,004 | 150,564 | 87,402 | 72,823 | 105,626 | 87,402 |
| Premises and equipment, net | 2,872 | 2,970 | 3,084 | 2,728 | 2,667 | 2,595 | 2,669 | 2,684 | 2,603 | 2,728 | 2,684 |
| Goodwill | 11,254 | 11,200 | 12,016 | 9,289 | 9,322 | 8,890 | 9,153 | 8,647 | 8,568 | 9,289 | 8,647 |
| Other intangibles | 4,605 | 4,526 | 4,872 | 2,814 | 2,810 | 2,779 | 2,833 | 2,775 | 2,782 | 2,814 | 2,775 |
| Other assets | 43,840 | 40,173 | 46,221 | 41,872 | 42,853 | 40,371 | 42,576 | 31,128 | 29,586 | 41,872 | 31,128 |
| Total Assets | 1,198,875 | 1,150,357 | 1,200,352 | 1,074,208 | 1,085,173 | 1,032,172 | 1,086,695 | 940,550 | 913,870 | 1,074,208 | 940,550 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 250,128 | 243,882 | 239,190 | 220,566 | 218,629 | 215,903 | 216,236 | 209,217 | 204,427 | 220,566 | 209,217 |
| Business and government | 480,896 | 479,821 | 510,231 | 455,578 | 449,397 | 415,311 | 417,084 | 386,660 | 377,635 | 455,578 | 386,660 |
| Bank | 23,391 | 17,751 | 20,147 | 21,083 | 26,210 | 20,337 | 21,387 | 18,223 | 19,629 | 21,083 | 18,223 |
|  | 754,415 | 741,454 | 769,568 | 697,227 | 694,236 | 651,551 | 654,707 | 614,100 | 601,691 | 697,227 | 614,100 |
| Segregated fund net liabilities | 933 | 882 | 839 | 830 | 821 | 780 | 719 | 675 | 645 | 830 | 675 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Acceptances | 13,152 | 13,844 | 12,882 | 13,453 | 12,761 | 12,637 | 11,782 | 11,462 | 10,443 | 13,453 | 11,462 |
| Obligations related to securities sold short | 46,679 | 47,121 | 51,931 | 47,658 | 55,656 | 54,314 | 59,485 | 50,345 | 52,054 | 47,658 | 50,345 |
| Obligations related to assets sold under |  |  |  |  |  |  |  |  |  |  |  |
| Derivatives | 128,533 | 116,479 | 132,023 | 107,860 | 116,083 | 112,219 | 152,869 | 88,982 | 75,096 | 107,860 | 88,982 |
| Insurance claims and policy benefit liabilities | 9,305 | 8,644 | 8,319 | 9,110 | 9,395 | 9,373 | 9,440 | 8,564 | 8,473 | 9,110 | 8,564 |
| Other liabilities | 47,974 | 47,669 | 45,738 | 43,476 | 43,713 | 44,049 | 51,082 | 39,729 | 39,738 | 43,476 | 39,729 |
| Subordinated debentures | 9,765 | 9,564 | 9,854 | 7,362 | 7,374 | 7,795 | 7,889 | 7,859 | 6,810 | 7,362 | 7,859 |
|  | 1,129,039 | 1,082,231 | 1,130,464 | 1,010,264 | 1,023,275 | 973,925 | 1,029,274 | 886,047 | 860,373 | 1,010,264 | 886,047 |
| Equity atrributable to shareholders |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 6,712 | 6,713 | 6,204 | 5,098 | 4,950 | 4,652 | 4,351 | 4,075 | 4,749 | 5,098 | 4,075 |
| Common shares | 17,775 | 17,796 | 17,862 | 14,611 | 14,598 | 14,452 | 14,474 | 14,582 | 14,485 | 14,611 | 14,582 |
| Retained earnings | 40,424 | 39,590 | 38,856 | 37,811 | 35,795 | 34,142 | 32,505 | 31,615 | 30,526 | 37,811 | 31,615 |
| Other components of equity | 4,342 | 3,439 | 6,393 | 4,626 | 4,760 | 3,185 | 4,335 | 2,418 | 1,954 | 4,626 | 2,418 |
|  | 69,253 | 67,538 | 69,315 | 62,146 | 60,103 | 56,431 | 55,665 | 52,690 | 51,714 | 62,146 | 52,690 |
| Non-controlling interestsTotal Liabilities and Equity | 583 | 588 | 573 | 1,798 | 1,795 | 1,816 | 1,756 | 1,813 | 1,783 | 1,798 | 1,813 |
|  | 69,836 | 68,126 | 69,888 | 63,944 | 61,898 | 58,247 | 57,421 | 54,503 | 53,497 | 63,944 | 54,503 |
|  | 1,198,875 | 1,150,357 | 1,200,352 | 1,074,208 | 1,085,173 | 1,032,172 | 1,086,695 | 940,550 | 913,870 | 1,074,208 | 940,550 |



[^1]| STATEMENTS OF CHANGES IN EQUITY (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{aligned} & 2016 \\ & 9 \text { months } \end{aligned}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6,713 | 6,205 | 5,100 | 4,950 | 4,650 | 4,350 | 4,075 | 4,750 | 4,250 | 5,100 | 4,075 | 4,075 | 4,600 |
| Issued |  | 750 | 1,105 | 150 | 300 | 300 | 600 |  | 500 | 1,855 | 1,200 | 1,350 | 1,000 |
| Redeemed |  |  |  |  |  |  | (325) | (675) |  |  | (325) | (325) | $(1,525)$ |
| Purchased for cancellation | - | (242) |  |  | - |  |  | - |  | (242) |  | - |  |
| Balance at end of period | 6,713 | 6,713 | 6,205 | 5,100 | 4,950 | 4,650 | 4,350 | 4,075 | 4,750 | 6,713 | 4,950 | 5,100 | 4,075 |
| Common shares |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 17,883 | 17,774 | 14,573 | 14,561 | 14,556 | 14,531 | 14,511 | 14,475 | 14,458 | 14,573 | 14,511 | 14,511 | 14,377 |
| Issued | 38 | 109 | 3,201 | 12 | 5 | 25 | 20 | 36 | 19 | 3,348 | 50 | 62 | 150 |
| Purchased for cancellation | (45) | - |  | - | - | - | - | - | (2) | (45) |  | - | (16) |
| Balance at end of period | 17,876 | 17,883 | 17,774 | 14,573 | 14,561 | 14,556 | 14,531 | 14,511 | 14,475 | 17,876 | 14,561 | 14,573 | 14,511 |
| Treasury shares - preferred |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | - | (1) | (2) | - | 2 | 1 | - | (1) |  | (2) | - | - | 1 |
| Sales | 40 | 64 | 40 | 20 | 26 | 56 | 15 | 24 | 49 | 144 | 97 | 117 | 124 |
| Purchases | (41) | (63) | (39) | (22) | (28) | (55) | (14) | (23) | (50) | (143) | (97) | (119) | (125) |
| Balance at end of period | (1) |  | (1) | (2) | - | ) | 1 | - | (1) | (1) |  | (2) |  |
| Treasury shares - common |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (87) | 88 | 38 | 37 | (104) | (57) | 71 | 10 | 73 | 38 | 71 | 71 | 41 |
| Sales | 1,503 | 1,425 | 989 | 935 | 1,495 | 1,887 | 1,781 | 1,485 | 1,746 | 3,917 | 5,163 | 6,098 | 5,333 |
| Purchases | $(1,517)$ | $(1,600)$ | (939) | (934) | $(1,354)$ | $(1,934)$ | $(1,909)$ | $(1,424)$ | $(1,809)$ | $(4,056)$ | $(5,197)$ | $(6,131)$ | $(5,303)$ |
| Balance at end of period | (101) | (87) | 88 | 38 | 37 | (104) | (57) | 71 | 10 | (101) | 37 | 38 | 71 |
| Retained earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 39,590 | 38,856 | 37,811 | 35,795 | 34,142 | 32,505 | 31,615 | 30,526 | 29,489 | 37,811 | 31,615 | 31,615 | 27,438 |
| Net income atrributable to shareholders | 2,886 | 2,560 | 2,426 | 2,569 | 2,449 | 2,473 | 2,434 | 2,316 | 2,352 | 7,872 | 7,356 | 9,925 | 8,910 |
| Other comprehensive income | (519) | (481) | (334) | 645 | 368 | 334 | (415) | (101) | (206) | $(1,334)$ | 287 | 932 | (295) |
| Preferred share dividends | (85) | (74) | (60) | (54) | (50) | (47) | (40) | (44) | (55) | (219) | (137) | (191) | (213) |
| Common share dividends | $(1,202)$ | $(1,206)$ | $(1,175)$ | $(1,141)$ | $(1,110)$ | $(1,111)$ | $(1,081)$ | $(1,081)$ | $(1,025)$ | $(3,583)$ | $(3,302)$ | $(4,443)$ | $(4,097)$ |
| Premium paid on common shares purchased for cancellation | (247) | - | - | - | - | - | - | - | (11) | (247) | - | - | (97) |
| Premium paid on preferred shares purchased for cancellation |  | (22) | - | - | - | - | - | - | (1) | (22) | - | - | - |
| Share-based compensation awards | (10) | (26) | (6) | (1) | - | (2) | 2 | (3) | (1) | (42) | - | (1) | (9) |
| Issuance costs |  | (9) | (7) | (3) | (5) | (6) | (7) | - | (7) | (16) | (18) | (21) | (14) |
| Other | 11 | (8) | 201 | 1 | 1 | (4) | (3) | 2 | (10) | 204 | (6) | (5) | (8) |
| Balance at end of period | 40,424 | 39,590 | 38,856 | 37,811 | 35,795 | 34,142 | 32,505 | 31,615 | 30,526 | 40,424 | 35,795 | 37,811 | 31,615 |
| Other components of equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized gains and losses on available-for-sale securities | 432 | 331 | 299 | 315 | 503 | 498 | 640 | 432 | 426 | 432 | 503 | 315 | 432 |
| Unrealized foreign currency translation gains and losses, net of hedging activities | 4,013 | 3,141 | 6,269 | 4,427 | 4,468 | 2,708 | 3,831 | 1,891 | 1,437 | 4,013 | 4,468 | 4,427 | 1,891 |
| Gains and losses on derivatives designated as cash flow hedges | (103) | (33) | (175) | (116) | (211) | (21) | (136) | 95 | 91 | (103) | (211) | (116) | 95 |
| Balance at end of period | 4,342 | 3,439 | 6,393 | 4,626 | 4,760 | 3,185 | 4,335 | 2,418 | 1,954 | 4,342 | 4,760 | 4,626 | 2,418 |
| Total retained earnings and other components of equity | 44,766 | 43,029 | 45,249 | 42,437 | 40,555 | 37,327 | 36,840 | 34,033 | 32,480 | 44,766 | 40,555 | 42,437 | 34,033 |
|  | 69,253 | 67,538 | 69,315 | 62,146 | 60,103 | 56,431 | 55,665 | 52,690 | 51,714 | 69,253 | 60,103 | 62,146 | 52,690 |
| Non-controlling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 588 | 573 | 1,798 | 1,795 | 1,816 | 1,756 | 1,813 | 1,783 | 1,793 | 1,798 | 1,813 | 1,813 | 1,795 |
| Dividends | (17) | - | (46) | - | (46) | - | (46) | - | (47) | (63) | (92) | (92) | (94) |
| Net income attributable to Non-controlling interests | 9 | 13 | 21 | 24 | 26 | 29 | 22 | 17 | 26 | 43 | 77 | 101 | 94 |
| Foreign currency translation adjustments | 3 | (8) | 5 | 1 | 7 | (5) | 10 |  |  | - | 12 | 13 | - |
| Redemption of trust capital securities |  |  | $(1,200)$ | - | - | - | - | - | - | $(1,200)$ | - | - |  |
| Other |  | 10 | (5) | (22) | (8) | 36 | (43) | 13 | 11 | 5 | (15) | (37) | 18 |
| Balance at end of period | 583 | 588 | 573 | 1,798 | 1,795 | 1,816 | 1,756 | 1,813 | 1,783 | 583 | 1,795 | 1,798 | 1,813 |
| Total equity | 69,836 | 68,126 | 69,888 | 63,944 | 61,898 | 58,247 | 57,421 | 54,503 | 53,497 | 69,836 | 61,898 | 63,944 | 54,503 |


| SECURITIZATION <br> (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 11,379 | 10,839 | 8,314 | 9,048 | 9,847 | 8,491 | 8,340 | 8,340 | 8,340 | 8,314 | 8,340 | 8,340 | 7,160 |
| Securitized |  | 1,084 | 2,525 | - | 1,185 | 1,356 | 151 | - | - | 3,609 | 2,692 | 2,692 | 1,180 |
| Reversal of prior securitizations | $(1,285)$ | (544) |  | (734) | $(1,984)$ |  | - |  |  | $(1,829)$ | $(1,984)$ | $(2,718)$ |  |
| Closing balance | 10,094 | 11,379 | 10,839 | 8,314 | 9,048 | 9,847 | 8,491 | 8,340 | 8,340 | 10,094 | 9,048 | 8,314 | 8,340 |
| Commercial mortgages ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 852 | 977 | 1,080 | 1,268 | 1,202 | 1,283 | 1,330 | 1,212 | 1,236 | 1,080 | 1,330 | 1,330 | 1,304 |
| Securitized | 401 | - |  | - | 195 |  |  | 173 |  | 401 | 195 | 195 | 173 |
| Amortization | (138) | (125) | (103) | (188) | (129) | (81) | (47) | (55) | (24) | (366) | (257) | (445) | (147) |
| Closing balance | 1,115 | 852 | 977 | 1,080 | 1,268 | 1,202 | 1,283 | 1,330 | 1,212 | 1,115 | 1,268 | 1,080 | 1,330 |
| Bond participation certificates - sold |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 99 | 140 | 138 | 326 | 307 | 395 | 356 | 400 | 478 | 138 | 356 | 356 | 624 |
| Sold |  |  | - |  | - | - | - | - |  | - |  | - |  |
| Other ${ }^{2}$ | (5) | (41) | 2 | (188) | 19 | (88) | 39 | (44) | (78) | (44) | (30) | (218) | (268) |
| Closing balance | 94 | 99 | 140 | 138 | 326 | 307 | 395 | 356 | 400 | 94 | 326 | 138 | 356 |
| Bond participation certificates - retained |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | - | - | - | - | - | - | - | - | 1 | - | - | - | 5 |
| Sold | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other ${ }^{2}$ | - | - | - | - | - | - | - | - | (1) | - | - | - | (5) |
| Closing balance | - | - | - | - | - | - | - | - | - | - | - | - |  |

${ }^{1}$ Amounts include assets that we have securitized but continue to service.
${ }^{2}$ Other primarily relates to foreign exchange translation gains and losses. For bond participation certificates, maturity of bonds is also included in this category.

 mortgages. These amounts differ from, and are not directly comparable to amounts reported in our Report to Shareholders due to the differences between IFRS accounting and regulatory consolidation.
Amounts represent credic card loans securitized greater than 90 days past due.
 hese are internally rated as investment grade

 ${ }^{5}$ Amounts are reported on a two-month lag.

| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED <br> (Millions of Canadian dollars) | Q3/16 |  | Q2/16 |  | Q1/16 |  | Q4/15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book | Banking book | Trading book |
| Securitization exposures retained or purchased |  |  |  |  |  |  |  |  |
| Asset-backed securities | 3,169 | 613 | 3,646 | 258 | 4,207 | 319 | 2,262 | 419 |
| Auto loans and leases | 16,887 | 57 | 17,429 | 63 | 17,620 | 63 | 15,940 | 29 |
| Commercial mortgages |  | 428 |  | 638 |  | 857 |  | 458 |
| Consumer loans | 3,787 |  | 3,891 |  | 3,702 |  | 2,973 |  |
| Credit cards | 12,653 | 40 | 12,307 | 11 | 13,385 | 93 | 11,151 | 3 |
| Dealer floor plan receivables | 1,899 |  | 1,826 |  | 1,956 |  | 2,566 |  |
| Equipment receivables | 1,914 |  | 1,891 |  | 2,116 |  | 1,808 |  |
| Residential mortgages | 3,691 | 1,239 | 3,077 | 1,250 | 3,169 | 2,794 | 2,839 | 2,959 |
| Student loans | 9,014 |  | 9,031 | 125 | 10,294 | 218 | 9,331 | 113 |
| Trade receivables | 2,622 |  | 2,739 |  | 3,048 |  | 2,916 |  |
| Other | 4,076 | 387 | 3,965 | 335 | 4,862 | 652 | 4,137 | 1,180 |
| Total securitization and resecuritization exposures retained or purchased | 59,712 | 2,766 | 59,802 | 2,680 | 64,359 | 4,996 | 55,923 | 5,161 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED <br> (Millions of Canadian dollars) | Q3/16 |  |  |  |  |  |  |  | Q3/16 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized approach |  | Rating bas | Banki | assessment approach |  | Total |  | Trading book <br> Standardized approach |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges |
| <10\% |  |  | 3,084 | 18 | 34,957 | 205 | 38,041 | 223 | 2,132 | 11 |
| > 10\% $\leq 20 \%$ | 5,265 | 77 | 1,772 | 24 | 10,761 | 108 | 17,798 | 209 | 509 | 7 |
| > $20 \% \leq 50 \%$ | 10 | - | 333 | 9 | 209 | 7 | 552 | 16 | 70 | 2 |
| $>50 \% \leq 100 \%$ | 1,248 | 100 | 121 | 7 | 1,888 | 98 | 3,257 | 205 | 24 | 2 |
| > 100\% $\leq 650 \%$ |  |  |  |  |  |  |  |  | 11 | 5 |
| > $650 \%$ < $1250 \%$ |  |  |  | - | - | - | - | - | 5 | 5 |
| 1250\% | 12 | 12 | 52 | 52 | - | - | 64 | 64 | 15 | 18 |
| Total securitization and resecuritization exposures retained or purchased | 6,535 | 189 | 5,362 | 110 | 47,815 | 418 | 59,712 | 717 | 2,766 | 50 |


| SECURITIZATION AND RESECURITIZATION EXPOSURES RETAINED OR PURCHASED ${ }^{1,2,3,4}$ <br> (Millions of Canadian dollars) | Q2/16 |  | Q2/16 |  | Q1/16 |  | Q1/16 |  | Q4/15 |  | Q4/15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book Total |  | Trading book Total |  | Banking book Total |  | Trading book Total |  | $\begin{gathered} \text { Banking book } \\ \text { Total } \end{gathered}$ |  | Trading book Total |  |
|  | Exposure | Capital charges | Exposure | Capital charges | Exposure | Capital charges | Exposure | $\begin{aligned} & \text { Capital } \\ & \text { charges } \end{aligned}$ | Exposure | Capital charges | Exposure | Capital charges |
| <10\% | 38,727 | 227 | 1,294 | 7 | 40,379 | 237 | 2,565 | 14 | 38,092 | 224 | 2,765 | 15 |
| > $10 \% \leq 20 \%$ | 17,189 | 203 | 951 | 12 | 17,835 | 209 | 1,393 | 18 | 14,602 | 170 | 1,422 | 19 |
| > $20 \% \leq 50 \%$ | 544 | 16 | 189 | 6 | 793 | 25 | 348 | 11 | 754 | 23 | 366 | 11 |
| > $50 \% \leq 100 \%$ | 3,275 | 204 | 146 | 8 | 5,285 | 321 | 328 | 20 | 2,429 | 126 | 297 | 18 |
| > 100\% $\leq 650 \%$ |  |  | 25 | 7 |  | - | 94 | 28 |  |  | 80 | 27 |
| > $650 \%$ < $1250 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |
| 1250\% | 67 | 67 | 75 | 77 | 67 | 67 | 268 | 269 | 46 | 46 | 231 | 232 |
| Total securitization and resecuritization exposures retained or purchased | 59,802 | 717 | 2,680 | 117 | 64,359 | 859 | 4,996 | 360 | 55,923 | 589 | 5,161 | 322 |


| RESECURITIZATION EXPOSURES RETAINED OR PURCHASED (Millions of Canadian dollars) | Q3/16 |  | Q2/16 |  | Q1/16 |  | Q4/15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{aligned} & \text { Trading } \\ & \text { book } \end{aligned}$ | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | Trading book | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Trading } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Banking } \\ \text { book } \end{gathered}$ | $\begin{gathered} \text { Trading } \\ \text { book } \end{gathered}$ |
| AAA to AA- | 301 | 53 | 504 | 132 | 673 | 165 | 702 | 222 |
| A+ to A- | 1,888 | 3 | 1,971 | 84 | 2,968 | 156 | 2,553 | 169 |
| $B B B+$ to BB |  |  |  | 12 | - | 64 |  | 47 |
| BB- and below |  | - |  |  | - | 5 |  | 11 |
| Unrated |  |  |  | 6 | $\underline{-}$ | 11 | $\stackrel{-}{-}$ | 11 |
| Total resecuritization exposures retained or purchased | 2,189 | 56 | 2,475 | 234 | 3,641 | 401 | 3,255 | 460 |

The amounts reported are based on the regulatory securitization reporting requirements. It includes our credit card loans. It excludes our Canadian residential mortgages under the NHA MBS program which also encompass our Canadian social housing mortgages.
These amounts differ from, and are not directly comparable to amounts reported in our Report to Shareholders due to the differences between IFRS accounting and regulatory consolidation.
Amounts rellect regulatory exposure values.
Securitization exposures include securities, liquidity facilities, protection provided to securitization positions, other commitments and credit enhancements.
Capital charges for Standardized approach deductions are net of ACL and partial write-offs. Capital charges for Rating based approach and internal assessment approach are gross of ACL and partial write-offs.

| BASEL III REGULATORY CAPITAL AND RATIOS (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | $\square$ | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 capital (CET1): Instruments and Reserves |  |  |  |  |  |  |
| 1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus | a+a' | 18,081 | 18,101 | 18,136 | 14,739 | 14,729 |
| 2 Retained earnings | ${ }^{\text {b }}$ b ${ }^{\text {c }}$ | 40,118 | 39,285 | 38,494 | 37,645 | 35,627 |
| 3 Accumulated other comprehensive income (and other reserves) | c-c' | 4,342 | 3,439 | 6,393 | 4,626 | 4,760 |
| 4 Directly issued capial subject to phase out trom CET1 (only applicable to non-joint stock companies) |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | d | 13 | 14 | 15 | 13 | 13 |
| 6 Common Equity Tier 1 capital before regulatory adjustments |  | 62,554 | 60,839 | 63,038 | 57,023 | 55,129 |
| Common Equity Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 7 Prudential valuation adjustments |  |  | - |  |  |  |
| 8 Goodwill (net of related tax liability) | e+e't | 11,261 | 11,212 | 12,029 | 9,295 | 9,344 |
| 9 Other intangibles other than mortgage-servicing rights (net of related tax liability) | $\mathrm{f}^{\text {+ }} \mathrm{f}^{\prime}+\mathrm{m}^{\prime} \mathbf{v}$ | 3,331 | 3,243 | 3,458 | 2,197 | 2,195 |
| 10 Deferred tax assets excluding those arising from temporary dififerences (net of related tax liability) | g | 35 | 38 | 51 | 54 | 54 |
| 11 Cash flow hedge reserve | h | (104) | (33) | (175) | (116) | (211) |
| 12 Shortfall of provisions to expected losses | i | 1,399 | 1,309 | 1,315 | 1,177 | 1,001 |
| 13 Securitization gain on sale |  |  |  |  |  |  |
| 14 Gains and losses due to changes in own credit risk on fair valued liabilities | j | 187 | 279 | 579 | 456 | 233 |
| 15 Defined benefit pension fund net assets (net of related tax liability) | k-u | 20 | 74 | 109 | 245 | 108 |
| 16 Investments in own shares (if not aready netted off paid-in capital on reported balance sheet) |  |  |  |  |  |  |
| 17 Reciprocal cross holdings in common equity |  |  |  |  |  |  |
| 18 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 19 Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatry consolidation, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 20 Mortgage servicing rights (amount above 10\% threshold) |  |  |  |  |  |  |
| ${ }^{21}$ Deferred tax assets arising from temporary difiterences (amount above $10 \%$ threshold, net of related tax liability) |  |  |  |  |  |  |
| 22 Amount exceeding the 15\% threshold |  |  |  |  |  |  |
| 23 of which: significant investments in the common stock of financials | 1 |  |  |  |  |  |
| 24 of which: mortgage servicing rights |  |  |  |  |  |  |
| 25 of which: deferred tax assets arising from temporary differences | m |  |  |  |  |  |
| 26 Other deductions or regulatory adjustments to CET1 as determined by OSFI |  |  |  |  |  |  |
| 27 Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions |  |  |  |  |  |  |
| ${ }^{28}$ Total regulatory adjustments to Common Equity Tier 1 |  | 16,129 | 16,122 | 17,366 | 13,308 | 12,724 |
| ${ }^{29}$ Common Equity Tier 1 capital (CET1) |  | 46,425 | 44,717 | 45,672 | 43,715 | 42,405 |
| Additional Tier 1 capital (AT1): Instruments |  |  |  |  |  |  |
| 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus |  | 3,825 | 3,825 | 3,075 | 2,350 | 2,200 |
| 31 of which: classified as equity under applicable accounting standards | $\mathrm{n}^{\prime}$ | 3,825 | 3,825 | 3,075 | 2,350 | 2,200 |
| 32 of which: classified as liabilities under appicable accounting standards | $n-n^{\prime}-n^{\prime \prime-n "-n " * "}$ |  |  |  |  |  |
| ${ }^{33}$ Directly issued capital i istruments subject to phase out from Additional Tier 1 | $x^{\prime}+n^{\prime \prime}+n^{\prime \prime \prime}$ | 3,252 | 3,262 | 3,242 | 4,473 | 4,441 |
| ${ }^{34}$ Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group AT1) 35 of which: instruments issued by subsidiaries subject to phase out | 。 | 3 | 3 | 3 | 3 |  |
| ${ }_{36}$ Additional Tier 1 capital before regulatory adjustments |  | 7,080 | 7,090 | 6,320 | 6,826 | 6,644 |
| Additional Tier 1 capital: Regulatory adjustments |  |  |  |  |  |  |
| 37 Investments in own Additional Tier 1 instruments |  |  |  |  |  |  |
| 38 Reciprocal cross holdings in Additional Tier 1 instruments |  | - | - |  |  |  |
| 39 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  |  |  |  |  |  |
| 40 Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions |  | - | - | - |  |  |
| 41 Other deductions from Tier 1 capital as determined by OSFI |  |  |  |  |  |  |
| ${ }_{42}^{41 a}$ of which: reverse mortgages Regulatry adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions |  | : |  |  |  |  |
| ${ }^{43}$ Total regulatory adjustments to Additional Tier 1 capital |  |  |  |  |  |  |
| ${ }^{44}$ Additional Tier 1 Capital (AT1) |  | 7,080 | 7,090 | 6,320 | 6,826 | 6,644 |
| 45 Tier 1 capital (T1 = CET1 + AT1) |  | 53,505 | 51,807 | 51,992 | 50,541 | 49,049 |
| Tier 2 Capital: Instruments and Provisions |  |  |  |  |  |  |
| 46 Directly issued qualitying Tier 2 instruments plus related stock surplus | q" | 6,642 | 6,478 | 6,691 | 3,073 | 3,077 |
| 47 Directly issued capital instruments subject to phase out trom Tier 2 | q'' | 2,737 | 2,711 | 2,742 | 4,227 | 4,235 |
| 48 Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2) | r | 25 | 26 | 29 | 29 | 33 |
| 49 of which: instruments issued by subsidiaries subject to phase out | q"' | 22 | 23 | 26 | 26 | 31 |
| 50 Collective allowances | s | 296 | 290 | 298 | 134 | 159 |
|  |  |  |  |  |  |  |
| Tier 2 Capital: Regulatory adjustments |  |  |  |  |  |  |
| 52 Investments in own Tier 2 instruments |  | - | - | - |  |  |
| 53 Reciprocal cross holdings in Tier 2 instruments |  |  |  |  |  |  |
| 54 Non-significant investments in the capital of banking, financial and insurance entities, net of eligible short positions (amount above $10 \%$ threshold) |  | - | - | - |  |  |
| ${ }_{55}$ Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions |  |  |  |  |  |  |
| ${ }^{57}$ Total regulatory adjustments to Tier 2 capital |  |  |  |  |  |  |
| 58 Tier 2 capital (T2) |  | 9,700 | 9,505 | 9,760 | 7,463 | 7,504 |
| ${ }^{59}$ Total capital (TC $=$ T1 + T2) |  | 63,205 | 61,312 | 61,752 | 58,004 | 56,553 |
| 60 Total risk-weighted assets |  | 445,114 | 437,148 | 462,449 | 413,957 | 421,908 |
| 60a Common Equity Tier 1 (CET1) Capital RWA |  | 442,581 | 434,797 | 459,929 | 411,756 | 419,484 |
| ${ }^{606}$ Tier 1 Capital RWA |  | 443,945 | 436,063 | 461,286 | 412,941 | 420,789 |
| 60 Total Capital RWA |  | 445,114 | 437,148 | 462,449 | 413,957 | 421,908 |

## Capial ratios

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)
64 Buffer requirement (minimum CET1 requirement plus capital conservation buffer plus G-SIB buffer requirement plus D-SIB buffer requirement expressed as a percentage of risk-weighted assets)
65 of which: capital conservation buffer requirement
67 Buffer requirements
77.

68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)
OSFI all-in target (minimum + capital conservation buffer + D-SIB surcharge (if applicable))
69 Common Equity Tier 1 all-in target ratio
70 Tier 1 capital all-in target ratio
71 Total capital all-in target ratio

## Amounts below the thresholds for deduction (before risk-weighting)

72 Non-significant investments in the capital of other financials
73 Significant investments in the common stock of financials
74 Mortgage servicing rights (net of related tax liability)
75 Deferred tax assets arising from temporary differences (net of related tax liability)
Applicable caps on the inclusion of allowances in Tier 2
76 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
78 Cap on inclusion of allowances in Tier 2 under standardized approach
78 Allowances eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap
79 Cap on inclusion of allowances in Tier 2 under internal ratings-based approach
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)
80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to phase out arrangements
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)
84 Current cap on T2 instruments subject to phase out arrangements
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)
BASEL III REGULATORY CAPITAL AND RATIOS (TRANSITIONAL BASIS) ${ }^{1}$
(Millions of Canadian dollars, except percentage and otherwise noted)
29 Common Equity Tier 1 capital (CET1)
45 Tier 1 capital ( $\mathrm{T} 1=$ CET1 + AT1)
59 Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T} 2$ )
60 Total risk-weighted assets
Common Equity Tier 1 (as a percentage of risk-weighted assets)
Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)

| Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 |
| :---: | ---: | ---: | ---: | ---: |
| 52,917 | 51,140 | 52,451 | 51,616 | 50,124 |
| 55,212 | 53,481 | 53,785 | 52,510 | 50,860 |
| 64,631 | 62,723 | 63,281 | 59,618 | 58,062 |
| 450,949 | 442,650 | 468,354 | 429,604 | 430,721 |
| $11.7 \%$ | $11.6 \%$ | $11.2 \%$ | $12.0 \%$ | $11.6 \%$ |
| $12.2 \%$ | $12.1 \%$ | $11.5 \%$ | $12.2 \%$ | $11.8 \%$ |
| $14.3 \%$ | $14.2 \%$ | $13.5 \%$ | $13.9 \%$ | $13.5 \%$ |

[^2]
## Assets

Cash and due from banks
Interest-bearing deposits with banks
Securities
Non-significant investments in capital of other financial institutions reflected in regulatory capital
Other securities
Assets purchased under reverse repurchase agreements and securities borrowed
Loans
Retail
Wholesale
Allowance for loan losses
Collective allowance reflected in Tier 2 regulatory capital
Shortfall of allowances to expected loss
Allowances not reflected in regulatory capital
Segregated fund net assets
Other
Customers' liability under acceptances
Derivatives
Premises and equipment, net
Goodwill
Goodwill related to insurance and joint ventures
Other intangibles
Other intangibles related to insurance and joint ventures
Other
Significant investments in other financial institutions and insurance subsidiaries
of which: significant investments exceeding regulatory thresholds
of which: significant investments not exceeding regulatory thresholds

## nvestments in joint ventures and associate

Defined -benefit pension fund net assets
Deferred tax assets
of which: deferred tax assets excluding those arising from temporary differences
of which: deferred tax assets arising from temporary differences exceeding regulatory thresholds
of which: deferred tax liabilities related to permitted tax netting
of which: deferred tax assets - other temporary differences

|  | $\begin{aligned} & \mathbf{s} \\ & \mathbf{i} \end{aligned}$ |
| :---: | :---: |
|  | $\begin{gathered} \mathbf{e} \\ \mathbf{e}^{\prime} \\ \mathbf{f} \\ \mathbf{f}^{\prime} \end{gathered}$ |
|  | I <br> k <br> g <br> m |



Liabilities
Deposits
Personal
Business and government
Bank
Segregated fund net liabilities
Other
Other
Acceptances
Obligations related to securities sold short
Obligations related to assets sold under repurchase agreements and securities loaned
Derivatives
Insurance claims and policy benefit liabilitie
Gains and losses
Deferred tax liabilities
of which: related to go
of which: related to intangibles
of which: related to pensions
of which: relates to permitted tax netting
of which: other deferred tax liabilities
Other Liabilities
Subordinated debentures
Regulatory capital amortization of maturing debentures
Subordinated debentures not allowed for regulatory capita
Subordinated debentures used for regulatory capita:
of which: are qualifying
of which: are subject to phase out issued by subsidiaries and held by 3rd party
Total liabilities
Equity attributable to shareholders
Equity attributable
Common shares
of which are treasury shares - common
Retained earnings
o contributed surplus
of which relates to retained earning for capital purposes
Other components of equity
Gains and losses on derivatives designated as cash flow hedges
Unrealized foreign currency translation gains and losses, net of hedging activities
Other reserves allowed for regulatory capital
of which relates to Insurance
Preferred shares which: are qualifying
of which: are subject to phase out
of which portion are not allowed for regulatory capital
of which: are equalitying treasury shar
of which: are qualifying treasury shares
of which: are subject to phase out treasury shares
of which: are qualifying
portion allowed for inclusion into CET1
portion allowed for inclusion into Tier 1 capital
portion allowed for inclusion into Tier 2 capital
of which: are subject to phase out
not allowed for regulatory capital
otal equity
Total liabilities and equity
Principal activities
Service provider for insurance claims
Service provider for insurance companies listed and the bank (creditor) Service provider for insurance comy
Life and health insurance company
Asce subsidiaries
Assured Assistance Inc.
RBC Insural Insurance Company
RBC Lisurance Services Inc.
RBC Insurance Company of Canada
RBC Insurance Holdings Inc.
Royal Bank of Canada Insurance Company Limited

Property and casu
Holding company
Life, annuity, trade credit, title and property reinsurance company provides coverage to international clients
$\square \begin{aligned} & 250,128 \\ & 48089\end{aligned}$

Under reguratory

| 250,128 |
| ---: |

The list of legal entities that are included within the accounting scope of consolidation but excluded from the regulatory scope of consolidation.

## ET1) capital

ning amount
New capital issues
Gross dividends (deduction)
Shares issued in lieu of dividends (add back)
Profit for the year (attributable to shareholders of parent company)
Removal of own credit spread (net of tax)
Movement in other comprehensive income
Currency translation differences (unrealized foreign currency translation gains/(losses),,
net of hedging activities)
Available-for-sale investments (unrealized gains (losses) on AFS securities)
Other
Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability
(excluding those arising from temporary differences)
Defined benefit pension fund assets (net of related tax liability)
Investment in common equity of deconsolidated subsidiaries \& other significant investments
Prudential valuation adjustments
Other ${ }^{2}$

## Closing amount

| 44,717 | 45,672 | 43,715 | 42,405 | 39,608 |
| :---: | :---: | :---: | :---: | :---: |
| 38 | 109 | 3,201 | 12 | 5 |
| (45) | - | - | - | - |
| $(1,287)$ | $(1,280)$ | $(1,235)$ | $(1,195)$ | $(1,160)$ |
| - | - |  | - | - |
| 2,886 | 2,560 | 2,426 | 2,569 | 2,449 |
| 92 | 300 | (123) | (223) | (186) |
| 903 | $(2,954)$ | 1,767 | (134) | 1,575 |
| 872 | $(3,128)$ | 1,842 | (41) | 1,760 |
| 101 | 32 | (16) | (188) | 5 |
| (70) | 142 | (59) | 95 | (190) |
| (137) | 1,033 | $(3,994)$ | 47 | (475) |
| (742) | (723) | (85) | 234 | 589 |
| 3 | 13 | 3 | - | 8 |
| 54 | 35 | 136 | (137) | (24) |
| - |  | - | - | - |
|  | - | - | - | - |
| (799) | (771) | (224) | 371 | 605 |
| 46,425 | 44,717 | 45,672 | 43,715 | 42,405 |
| 7,090 | 6,320 | 6,826 | 6,644 | 6,381 |
| - | 750 | 725 | 150 | 300 |
| - | - | - | - | - |
| (10) | 20 | $(1,231)$ | 32 | (37) |
| 7,080 | 7,090 | 6,320 | 6,826 | 6,644 |
| 53,505 | 51,807 | 51,992 | 50,541 | 49,049 |
| 9,505 | 9,760 | 7,463 | 7,504 | 7,943 |
| - | - | 3,606 | - | 1,000 |
| - |  | - | - | - |
| - | - | - | - | - |
| 195 | (255) | $(1,309)$ | (41) | $(1,439)$ |
| 9,700 | 9,505 | 9,760 | 7,463 | 7,504 |
| 63,205 | 61,312 | 61,752 | 58,004 | 56,553 |

## Other 'non-core' Tier 1 (Additional Tier 1) capita

## Opening amoun

New non-core Tier 1 (additional Tier 1) eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements ${ }^{3,4}$

## Closing amount

Total Tier 1 capital

## Tier 2 capital

Opening amount
New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Other, including regulatory adjustments and transitional arrangements ${ }^{5,6}$

## Closing amount

Total regulatory capital

[^3]|  | Risk-weighted assets All-in Basis |
| :---: | :---: |
| 02/16 | $01 / 16$ |




| $\begin{aligned} & 16,584 \\ & 50,416 \end{aligned}$ | $\begin{aligned} & 16,762 \\ & 50,609 \end{aligned}$ | $\begin{aligned} & 12,797 \\ & 51,157 \end{aligned}$ | $\begin{aligned} & 12,164 \\ & 49,111 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| 173,526 | 185,636 | 151,565 | 152,480 |
| 10,099 | 10,275 | 9,175 | 9,787 |
| 9,558 | 10,870 | 7,695 | 8,567 |
| 260,183 | 274,152 | 232,389 | 232,109 |
| 6,795 | 7,388 | 6,680 | 7,427 |
| 29,161 | 32,634 | 29,332 | 32,617 |
| 35,956 | 40,022 | 36,012 | 40,044 |
| 296,139 | 314,174 | 268,401 | 272,153 |
| 2,389 | 2,445 | 2,045 | 2,069 |
| 8,981 | 10,746 | 7,363 | 7,980 |
| 14,116 | 14,823 | 14,400 | 14,292 |
| 28,843 | 27,417 | 29,460 | 31,659 |
| 350,468 | 369,605 | 321,669 | 328,153 |


| Market risk |
| :--- |
| Interest |
| Interest |
| Equity |
| Foreign exchange |
| Commodithes |
| Specific risk |

Incremental risk charge ${ }^{13,14}$

Operational risk ${ }^{15}$
CET1 capital risk-weighted assets
Additional CVA adjustment, prescribed by OSFI, for Tier 1 Capital ${ }^{6}$
Tier 1 capital risk-weighted assets
Additional CVA adjustment, prescribed by OSFI, for Total Capital
Total capital risk-weighted assets (RWA)

|  | 1,432 | 3,676 | - | 5,108 |
| :---: | :---: | :---: | :---: | :---: |
|  | 1,528 | 1,693 | - | 3,221 |
|  | 996 | 183 |  | 1,179 |
|  | 335 | 13 |  | 348 |
|  | 3,850 | 1,948 |  | 5,798 |
|  |  | 10,784 |  | 10,784 |
|  | 8,141 | 18,297 | - | 26,438 |
|  |  |  |  |  |
|  | 3,698 | 51,432 | n.a. | 55,130 |
| 1,606,152 | 74.879 | 329,642 | 38.060 | 442.581 |
|  |  |  | 1,364 | 1,364 |
| 1,606, 152 | 74,879 | 329,642 | 39,424 | 443,945 |
|  |  |  | 1,169 | 1,169 |
| 1,606,152 | 74,879 | 329,642 | 40,593 | 445,114 |



|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 5,630 | 6,350 | 8,174 | 8,273 |
| 3,655 | 4,336 | 3,731 | 3,108 |
| 1,127 | 1,138 | 988 | 1,884 |
| 382 | 549 | 956 | 1,158 |
| 6,691 | 11,694 | 11,800 | 14,249 |
| 12,826 | 13,165 | 14,137 | 12,700 |
| 30,311 | 3,232 | 39,786 | 41,322 |
| 54,018 | 53,092 | 50,301 | 50,009 |
| 434,797 | 459,929 | 411,756 | 419,484 |
| 1,266 | 1,357 | 1,185 | 1,305 |
| 436,063 | 461,286 | 412,941 | 420,789 |
| 1,085 | 1,163 | 1,016 | 1,119 |
| 437,148 | 462,449 | 413,957 | 421,908 |


|  | CVA | OSFI Scalars | Total RWA before CVA phase-in | CVA Phase -in Adjustments | RWA Net CVA phase-in |
| :---: | :---: | :---: | :---: | :---: | :---: |
| RWA CVA PHASE-IN CALCULATION ${ }^{6}$ | (A) | (B) | (C) | (D) $=A^{\text {( }}$ ( $100 \%$ - ${ }^{\text {B }}$ | (E) $=$ C-D |
| Common equity tier 1 (CET1) capital RWA | 19,483 | 64\% | 449,595 | 7,014 | 442,581 |
| Tier 1 capital RWA | 19,483 | 71\% | 449,595 | 5,650 | 443,945 |
| Total capital RWA | 19,483 | 77\% | 449,595 | 4.48 | 445, |

${ }^{1}$ Calculated using guidelines issued by OSFI under the Basel III All-in framework.
${ }^{3}$ Total exposure represents exposure at defaut which is the expected gross exposure upon the default of an obligor. This amount excludes any allowance against impaired loans or partial write-offs and does not reflect the impact of credit risk mitigation.
${ }_{4}^{3}$ Represents the average of counterparty risk weights within a particular category.
${ }^{5}$ The minimum capital requirements for each category can be calculated by multiplying the total RWA by $8 \%$,
${ }^{6}$ As per OSFI guidelines, the CVA regulatory capital charge applied to derivatives has a three ind the remainder use the Standardized Approach
CAR (Capital Adequacy Requirement) guidelines define banking book equities based on the economic substance of the transaction rather than the legal form or accounting treatment associated with the financial instrument. As such, differences exist in the identification of equity securfities held in the banking book and those reported in the financial statements. Banking book equities are financial instruments held for investment purposes and are not part of our trading book, consisting of publicily-traded and private equities, partnership units, venture capital and derivative instruments tied to equity interes As at Q3/16, the amount of publicly-traded equity exposures was $\$ 945$ million and private equity exposures amounted to $\$ 1,557$ million. Total exposure represents exposure at default, which is the expected gross exposure upon the default of an obligor
${ }^{8}$ The amount of available-for-sale securities held in the banking book that were "grandfathered" under CAR (Capital Adequacy Requirement) guidelines, and thus subject to a $100 \%$ risk-weighting until the end of 2017 , was $\$ 91$ million for Q3/16.
The scaling factor represents a calibration adiustment of $6 \%$ as prescribed by OSFI under the Basel III framework and is applied to RWA amounts for credit risk assessed under the IRB Approach
For credit risk, portfolios using the Standardized and IRB Approaches represents $17 \%$ and $72 \%$, respectively, of RWA. The remaining $11 \%$ represents Balance Sheet assets not included in Standardized or IRB Approaches.
${ }_{12}^{12}$ For market risk RWA measurement, we use an internal models approach where we have obtained regulatory approval, and a standardized approach for products yet to be approved.
${ }^{12}$ Regulatory capital for our correlation trading portfolios is determined through the standardized approach as prescribed by OSFI. Thereforo, we doa not have a Comprenensive Risk Charge for these portfolios. Our securitization and resecurititation positions in our trading book also have capital requirements
under the standardized approach. The changes in value due to market and credit risk in the securtization and resecuritization in the trading book are managed through the daily mark-to-market process. Furthermore, we employ market risk measures such as sensitivities to changes in option-adjusted
${ }^{13}$ The incremental risk charge (IRC) was $\$ 766$ million as at Q3/16. The average was $\$ 876$ million, high was $\$ 1,059$ million and low was $\$ 790$ million for Q3/16. The IRC is measured over a one-year horizon at a $99.9 \%$ confidence level. We utilize a technique known as the Monte Carlo simulation process generate a statistically relevant number of loss scenarios due to ratings migration and default in order to estabish the losses at that confidence eevel. We also make cerrain assumptions about postion liquidity (the ength of time to close out a postion) within the model that range from a floor of thre
months to maximum of one year. The determination of liquidity is based on issuer type and credit rating. Credit rating migration and default probabilities are based on historical data
${ }^{14}$ The models are subject to the same intermal independent vetting and validation procedures used for all regulatory capital models. Important assumptions are re-reviewed at least annually. Due to long time horizon and high confidence level of the risk measure, we do not perform back-testing as we do for
${ }^{15}$ On May 10, 2016 OSFI approved RBC's application to use the Advanced Measurement Approach for Operational Risk, subject to a capital floor.

| MARKET RISK - RISK-WEIGHTED ASSETS BY APPROACH (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | Q3/16 |  | Q2/16 |  | Q1/16 |  | Q4/15 |  | Q3/15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | Capital requirements | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ | $\begin{aligned} & \text { Risk-weighted } \\ & \text { assets } \end{aligned}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{gathered} \text { Capital } \\ \text { requirements } \end{gathered}$ | $\begin{gathered} \text { Risk-weighted } \\ \text { assets } \end{gathered}$ | $\begin{aligned} & \text { Capital } \\ & \text { requirements } \end{aligned}$ |
| Internal models-based approach |  |  |  |  |  |  |  |  |  |  |
| VaR | 1,755 | 140 | 1,935 | 155 | 2,182 | 175 | 2,458 | 197 | 2,873 | 230 |
| Stressed VaR | 5,758 | 461 | 6,451 | 516 | 7,611 | 609 | 9,650 | 772 | 8,228 | 658 |
| Incremental risk charge | 10,784 | 863 | 12,826 | 1,026 | 13,165 | 1,053 | 14,137 | 1,131 | 12,700 | 1,016 |
| Comprehensive risk measure |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |  |
|  | 18,297 | 1,464 | 21,212 | 1,697 | 22,958 | 1,837 | 26,245 | 2,100 | 23,801 | 1,904 |
| Standardized approach | 8,141 | 651 | 9,099 | 728 | 14,274 | 1,142 | 13,541 | 1,083 | 17,521 | 1,402 |
| Total Market Risk RWA | 26,438 | 2,115 | 30,311 | 2,425 | 37,232 | 2,979 | 39,786 | 3,183 | 41,322 | 3,306 |


| TOTAL CAPITAL RISK-WEIGHTED ASSETS BY business segments (ALL-IN BASIS) (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal and Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Banking | 136,650 | 135,322 | 134,037 | 135,348 | 131,377 | 128,439 | 127,240 |  |  |  |  |  |  |
| Caribbean \& U.S. Banking | 15,864 | 16,194 | 17,593 | 16,323 | 17,775 | 16,443 | 17,205 |  |  |  |  |  |  |
| Wealth Management | 62,593 | 58,679 | 61,953 | 21,439 | 24,491 | 24,124 | 25,340 |  |  |  |  |  |  |
| Insurance | 7,700 | 8,233 | 8,174 | 8,262 | 7,975 | 7,795 | 7,649 |  |  |  |  |  |  |
| Investor \& Treasury Services | 32,360 | 30,085 | 33,701 | 32,552 | 29,502 | 28,131 | 28,515 |  |  |  |  |  |  |
| Capital Markets | 185,404 | 181,979 | 201,720 | 193,645 | 203,622 | 189,743 | 195,686 |  |  |  |  |  |  |
| Corporate Support | 4,543 | 6,656 | 5,271 | 6,388 | 7,166 | 4,317 | 6,299 |  |  |  |  |  |  |
| Total capital risk-weighted assets | 445,114 | 437,148 | 462,449 | 413,957 | 421,908 | 398,992 | 407,934 |  |  |  |  |  |  |
| MOVEMENT OF TOTAL CAPITAL RISK-WEIGHTED |  | Q3/16 |  |  | Q2/16 |  |  | Q1/16 |  |  | Q4/15 |  |  |
| ASSETS (RWA) BY RISK TYPE (ALL-IN BASIS) (Millions of Canadian dollars, except percentage and otherwise noted) | Non- counterparty credit risk | Counterparty credit risk | Total | $\begin{gathered} \text { Non- } \\ \text { counterparty } \\ \text { credit risk } \end{gathered}$ | Counterparty credit risk | Total | Non- <br> counterparty <br> credit tisk | Counterparty credit trisk | Total | Non- counterparty credit isk | Counterparty | Total |  |
| Credit risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of credit risk RWA | 314,511 | 38,308 | 352,819 | 329,584 | 42,541 | 372,125 | 285,657 | 38,213 | 323,870 | 288,107 | 42,470 | 330,577 |  |
| Portfolio size ${ }^{1}$ | 1,721 | 2,079 | 3,800 | 3,929 | $(1,458)$ | 2,471 | $(4,149)$ | 2,025 | $(2,124)$ | 1,073 | $(3,599)$ | $(2,526)$ |  |
| Portfolio credit quality ${ }^{2}$ | 1,365 | 163 | 1,528 | (325) | 8 | (317) | 3,992 | 155 | 4,147 | 400 | (494) | (94) |  |
| Model updates ${ }^{3}$ |  |  |  |  |  |  | 106 | . | 106 | (269) | . | (269) |  |
| Methodology and policy ${ }^{4}$ |  |  |  |  | - |  |  | - |  | - | - |  |  |
| Acquisitions and dispositions | (836) | - | (836) |  | - |  | 33,844 | 362 | 34,206 | $(1,122)$ | (11) | $(1,133)$ |  |
| Foreign exchange movements | 5,513 | 585 | 6,098 | $(18,087)$ | $(2,441)$ | $(20,528)$ | 10,718 | 1,662 | 12,380 | (241) | (74) | (315) |  |
| Other | (62) | 199 | 137 | (590) | (342) | (932) | (584) | 124 | (460) | $(2,291)$ | (79) | $(2,370)$ |  |
| Closing balance of credit risk RWA | 322,212 | 41,334 | 363,546 | 314,511 | 38,308 | 352,819 | 329,584 | 42,541 | 372,125 | 285,657 | 38,213 | 323,870 |  |
| Market risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of market risk RWA | n.a. | n.a. | 30,311 | n.a. | n.a. | 37,232 | n.a. | n.a. | 39,786 | n.a. | n.a. | 41,322 |  |
| Movement in risk levels ${ }^{5}$ | n.a. | n.a. | $(3,179)$ | n.a. | n.a. | $(3,268)$ | n.a. | n.a. | $(2,421)$ | n.a. | n.a. | $(1,358)$ |  |
| Model updates ${ }^{3}$ | n.a. | n.a. | (300) | n.a. | n.a. | (178) | n.a. | n.a. | (80) | n.a. | n.a. | 2,024 |  |
| Methodology and policy ${ }^{4}$ | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. | (512) | n.a. | n.a. | $(1,250)$ |  |
| Acquisitions and dispositions | n.a. | n.a. | - | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  |  |
| Foreign exchange movements | n.a. | n.a. | (394) | n.a. | n.a. | $(3,475)$ | n.a. | n.a. | 459 | n.a. | n.a. | 152 |  |
| Other | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. |  | n.a. | n.a. | $(1,104)$ |  |
| Closing balance of market risk RWA | n.a. | n.a. | 26,438 | n.a. | n.a. | 30,311 | n.a. | n.a. | 37,232 | n.a. | n.a. | 39,786 |  |
| Operational risk RWA |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance of operational risk RWA | n.a. | n.a. | 54,018 | n.a. | n.a. | 53,092 | n.a. | n.a. | 50,301 | n.a. | n.a. | 50,009 |  |
| Revenue generation | n.a. | n.a. | 1,112 | n.a. | n.a. | 926 | n.a. | n.a. | 2,791 | n.a. | n.a. | 292 |  |
| Closing balance of operational risk RWA | n.a. | n.a. | 55,130 | n.a. | n.a. | 54,018 | n.a. | n.a. | 53,092 | n.a. | n.a. | 50,301 |  |
| Total capital RWA | 322,212 | 41,334 | 445,114 | 314,511 | 38,308 | 437,148 | 329,584 | 42,541 | 462,449 | 285,657 | 38,213 | 413,957 |  |
| ATTRIBUTED CAPITAL (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| Attributed capital |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit risk | 20,550 | 20,600 | 20,450 | 17,650 | 16,500 | 16,050 | 15,450 | 15,250 | 13,900 | 20,550 | 16,000 | 16,400 | 13,800 |
| Market risk (rrading and non-trading) | 3,200 | 3,050 | 3,550 | 3,800 | 3,800 | 3,900 | 4,200 | 4,200 | 4,000 | 3,250 | 3,950 | 3,900 | 3,900 |
| Operational risk | 5,100 | 4,900 | 4,750 | 4,300 | 4,600 | 4,800 | 4,600 | 4,200 | 4,550 | 4,900 | 4,700 | 4,600 | 4,300 |
| Business and fixed assets risk | 3,200 | 3,100 | 3,100 | 2,700 | 2,900 | 3,050 | 2,900 | 2,600 | 2,850 | 3,150 | 2,950 | 2,900 | 2,750 |
| Insurance risk | 650 | 650 | 650 | 550 | 550 | 550 | 500 | 500 | 500 | 650 | 500 | 550 | 500 |
| Goodwill and intangibles | 15,900 | 16,100 | 16,650 | 12,150 | 11,950 | 11,850 | 11,650 | 11,400 | 11,300 | 16,200 | 11,800 | 11,900 | 11,350 |
| Regulatory capital allocation ${ }^{6}$ | 8,200 | 10,000 | 8,500 | 6,500 | 5,100 | 5,400 | 4,600 | 4,200 | 4,050 | 8,900 | 5,050 | 5,400 | 4,150 |
| Attributed capital | 56,800 | 58,400 | 57,650 | 47,650 | 45,400 | 45,600 | 43,900 | 42,350 | 41,150 | 57,600 | 44,950 | 45,650 | 40,750 |
| Under/(over) attribution of capital ${ }^{6,7}$ | 5,000 | 4,000 | 3,800 | 8,150 | 7,200 | 5,900 | 5,350 | 5,100 | 5,250 | 4,300 | 6,150 | 6,650 | 4,950 |
| Total average common equity | 61,800 | 62,400 | 61,450 | 55,800 | 52,600 | 51,500 | 49,250 | 47,450 | 46,400 | 61,900 | 51,100 | 52,300 | 45,700 |

${ }^{1}$ Organic changes in portfolio size and composition (including new business and maturing loans).
${ }^{2}$ Quality of book changes caused by experience such as underlying customer behaviour or demographics and credit migration.
${ }^{3}$ Updates to the model to reflect recent experience, model implementation, change in model scope or any change to address model malfunctions including changes through model calibrations/realignments
${ }^{4}$ Methodology changes to the calculations driven by regulatory policy changes.
${ }_{6}^{5}$ Change in risk due to position changes and market movements.
cipate and incorporate any changes in the regulatory (Basel and/or OSFI) environment that affects our capital requirement. As such, effective 2014, attributed capital includes the Credit Valuation Adjustment (CVA) as prescribed by OSFI.
Unate to better align with higher regulatory capital requirements.
Under/(over) attribution of capital is reported in Corporate Support.

| $1,198,875$ | $1,150,357$ | $1,200,352$ | $1,074,208$ | $1,085,173$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $(10,941)$ | $(11,427)$ | $(11,230)$ | $(10,881)$ | $(11,054)$ |
|  |  | - | - | - |
| $(44,934)$ | $(39,581)$ | $(45,206)$ | $(25,497)$ | $(29,871)$ |
| 6,069 | 4,772 | 16,273 | 13,636 | 16,263 |
| 157,650 | 155,933 | 166,932 | 151,393 | 150,674 |
| $(34,815)$ | $(30,205)$ | $(37,066)$ | $(30,950)$ | $(31,259)$ |
| $1,271,904$ | $1,229,849$ | $1,290,055$ | $1,171,909$ | $1,179,926$ |


| $(1,531)$ | $(1,571)$ | $(1,535)$ | $(1,734)$ | $(1,503)$ |
| ---: | ---: | ---: | ---: | ---: |
| $1,270,373$ | $1,228,278$ | $1,288,520$ | $1,170,175$ | $1,178,423$ |

## LEVERAGE RATIO COMMON DISCLOSURE TEMPLATE

(Millions of Canadian dollars, except percentages)

## On-balance sheet exposures

On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures, but including collateral
2 (Asset amounts deducted in determining Basel III transitional Tier 1 capital)
3 Total on-balance sheet exposure (excluding derivatives and SFTs) (sum of lines 1 and 2) Derivatives exposures
4 Replacement cost associated with all derivatives transactions (i.e., net of eligible cash variation margin)
5 Add-on amounts for PFE associated with all derivatives transactions
6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework
7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions) ${ }^{2}$
8 (Exempted CCP-leg of client-cleared trade exposures)
9 Adjusted effective notional amount of written credit derivatives
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)

## Total derivative exposures (sum of lines 4 to 10)

Securities financing transaction exposure
12 Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)
14 Counterparty credit risk (CCR) exposure for SFTs
5 Agent transaction exposures
6 Total securities financing transaction exposures (sum of lines 12 to 15)
Other off-balance sheet exposures
17 Off-balance sheet exposures at gross notional amount
18 (Adjustments for conversion to credit equivalent amounts)
9 Off-balance sheet items (sum of lines 17 and 18)
Capital and Total Exposures - Transitional Basis

## 20 Tier 1 capital

21 Total Exposures (sum of lines 3,11,16 and 19)
Leverage ratio - Transitional Basis
22 Basel III leverage ratio
All-in basis (Required by OSFI)
23 Tier 1 capital - All-in basis
24 (Regulatory adjustments)
25 Total Exposures (sum of lines 21 and 24, less the amount reported in line 2) - All-in basis
26 Leverage ratio-All-in basis

Q3/16
Q2/16
Q1/16
Q4/15
Q3/15

| $\begin{gathered} 854,467 \\ (14,411) \\ \hline \end{gathered}$ | $\begin{aligned} & 836,157 \\ & (14,272) \\ & \hline \end{aligned}$ | $\begin{gathered} 857,622 \\ (15,252) \\ \hline \end{gathered}$ | $\begin{aligned} & 780,299 \\ & (11,118) \\ & \hline \end{aligned}$ | $\begin{gathered} 786,321 \\ (10,988) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 840,056 | 821,885 | 842,370 | 769,181 | 775,333 |
| 28,590 | 23,340 | 30,118 | 21,858 | 24,914 |
| 56,021 | 51,440 | 56,269 | 57,371 | 56,870 |
| $(17,935)$ | $(13,439)$ | $(19,316)$ | ${ }_{(17,327)}{ }^{-}$ | $(17,819)$ |
| - | - | - | - | - |
| 917 | 938 | 967 | 900 | 804 |
| - | - | - | - | - |
| 67,593 | 62,279 | 68,038 | 62,802 | 64,769 |
| 210,840 | 194,255 | 205,339 | 184,743 | 184,520 |
| $(10,304)$ | $(9,275)$ | $(8,897)$ | $(9,846)$ | $(11,633)$ |
| 6,069 | 4,772 | 7,400 | 6,794 | 8,930 |
| - |  | 8,873 | 6,842 | 7,333 |
| 206,605 | 189,752 | 212,715 | 188,533 | 189,150 |
| $\begin{gathered} 476,015 \\ (318,365) \end{gathered}$ | $\begin{gathered} 460,550 \\ (304,617) \end{gathered}$ | $\begin{gathered} 486,871 \\ (319,939) \end{gathered}$ | $\begin{gathered} 449,675 \\ (298,282) \end{gathered}$ | $\begin{gathered} 445,733 \\ (295,059) \end{gathered}$ |
| 157,650 | 155,933 | 166,932 | 151,393 | 150,674 |
| 55,212 | 53,481 | 53,785 | 52,510 | 50,860 |
| 1,271,904 | 1,229,849 | 1,290,055 | 1,171,909 | 1,179,926 |
| 4.3\% | 4.3\% | 4.2\% | 4.5\% | 4.3\% |
| 53,505 | 51,807 | 51,992 | 50,541 | 49,049 |
| $(15,942)$ | $(15,843)$ | $(16,787)$ | $(12,852)$ | $(12,491)$ |
| 1,270,373 | 1,228,278 | 1,288,520 | 1,170,175 | 1,178,423 |
| 4.2\% | 4.2\% | 4.0\% | 4.3\% | 4.2\% |

${ }^{1}$ Based on OSFI's Leverage Requirements Guidelines issued October 2014.
${ }^{2}$ Effective Q3/15, we commenced excluding from Leverage exposure all qualifying cash variation margin provided by RBC to a counterparty that meets the criteria specified under OSFI's Leverage Requirements Guideline. These are recorded as receivables on our Balance Sheet and are not required to be included in Leverage exposure.

| LOANS AND ACCEPTANCES <br> (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 250,126 | 246,029 | 245,628 | 233,975 | 229,088 | 222,485 | 221,558 | 219,257 | 215,523 | 233,975 | 219,257 |
| Personal | 93,850 | 93,679 | 95,273 | 94,346 | 94,819 | 94,281 | 95,994 | 96,021 | 95,843 | 94,346 | 96,021 |
| Credit cards | 16,629 | 16,269 | 15,963 | 15,859 | 15,544 | 15,276 | 14,922 | 14,924 | 14,579 | 15,859 | 14,924 |
| Small business | 3,871 | 3,886 | 3,899 | 4,003 | 4,012 | 4,022 | 4,029 | 4,067 | 4,054 | 4,003 | 4,067 |
|  | 364,476 | 359,863 | 360,763 | 348,183 | 343,463 | 336,064 | 336,503 | 334,269 | 329,999 | 348,183 | 334,269 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 6,469 | 6,399 | 6,480 | 6,057 | 5,981 | 5,962 | 5,893 | 5,694 | 5,594 | 6,057 | 5,694 |
| Automotive | 6,730 | 7,318 | 7,208 | 6,614 | 7,061 | 6,784 | 6,612 | 6,209 | 6,402 | 6,614 | 6,209 |
| Consumer goods | 9,043 | 8,994 | 8,576 | 7,146 | 7,020 | 6,884 | 6,933 | 7,172 | 6,827 | 7,146 | 7,172 |
| Energy |  |  |  |  |  |  |  |  |  |  |  |
| Oil and gas | 7,057 | 7,991 | 8,384 | 7,691 | 7,483 | 6,999 | 6,901 | 5,849 | 5,326 | 7,691 | 5,849 |
| Utilities | 8,179 | 6,863 | 6,711 | 5,162 | 5,445 | 4,594 | 5,042 | 3,766 | 3,999 | 5,162 | 3,766 |
| Financing products | 9,912 | 10,582 | 12,011 | 10,093 | 8,485 | 6,080 | 5,008 | 3,670 | 4,004 | 10,093 | 3,670 |
| Forest products | 1,195 | 1,233 | 1,169 | 1,169 | 1,105 | 1,154 | 1,077 | 979 | 997 | 1,169 | 979 |
| Health services | 8,205 | 7,111 | 7,478 | 6,023 | 5,817 | 6,077 | 4,716 | 4,052 | 4,334 | 6,023 | 4,052 |
| Holding and investments | 7,329 | 7,508 | 7,451 | 6,935 | 7,106 | 6,757 | 7,317 | 6,865 | 6,675 | 6,935 | 6,865 |
| Industrial products | 5,172 | 5,142 | 5,502 | 4,725 | 4,718 | 4,747 | 4,999 | 4,665 | 4,532 | 4,725 | 4,665 |
| Mining and metals | 1,424 | 1,514 | 1,729 | 1,402 | 1,442 | 1,494 | 1,518 | 1,320 | 1,420 | 1,402 | 1,320 |
| Non-bank financial services | 9,423 | 9,315 | 9,625 | 6,428 | 6,031 | 5,855 | 5,719 | 5,688 | 5,571 | 6,428 | 5,688 |
| Other services | 10,778 | 10,954 | 11,012 | 8,834 | 9,184 | 9,048 | 8,770 | 8,322 | 8,195 | 8,834 | 8,322 |
| Real estate and related ${ }^{1}$ | 40,163 | 39,196 | 40,048 | 33,802 | 33,149 | 32,022 | 32,506 | 30,387 | 29,283 | 33,802 | 30,387 |
| Technology and media | 10,164 | 9,521 | 9,294 | 6,599 | 6,533 | 5,834 | 5,351 | 4,822 | 4,960 | 6,599 | 4,822 |
| Transportation and environment | 6,071 | 6,288 | 6,614 | 5,907 | 6,043 | 5,908 | 5,661 | 5,432 | 5,781 | 5,907 | 5,432 |
| Other | 7,267 | 6,035 | 7,835 | 3,248 | 4,691 | 4,446 | 4,583 | 3,695 | 2,786 | 3,248 | 3,695 |
| Sovereign | 9,788 | 10,561 | 11,235 | 9,887 | 5,282 | 5,033 | 5,170 | 4,628 | 4,450 | 9,887 | 4,628 |
| Bank | 2,304 | 1,921 | 2,112 | 1,800 | 1,399 | 1,242 | 1,770 | 1,201 | 1,655 | 1,800 | 1,201 |
|  | 166,673 | 164,446 | 170,474 | 139,522 | 133,975 | 126,920 | 125,546 | 114,416 | 112,791 | 139,522 | 114,416 |
| Total loans and acceptances Allowance for loan losses | $\begin{array}{r} 531,149 \\ (2,177) \\ \hline \end{array}$ | $\begin{gathered} 524,309 \\ (2,271) \end{gathered}$ | $\begin{array}{r} 531,237 \\ (2,169) \\ \hline \end{array}$ | $\begin{array}{r} 487,705 \\ (2,029) \\ \hline \end{array}$ | $\begin{array}{r} 477,438 \\ (2,078) \\ \hline \end{array}$ | $\begin{array}{r} 462,984 \\ (2,037) \\ \hline \end{array}$ | $\begin{gathered} 462,049 \\ (2,057) \end{gathered}$ | $\begin{array}{r} 448,685 \\ (1,994) \\ \hline \end{array}$ | $\begin{array}{r} 442,790 \\ (1,926) \\ \hline \end{array}$ | $\begin{array}{r} 487,705 \\ (2,029) \\ \hline \end{array}$ | $\begin{array}{r} 448,685 \\ (1,994) \\ \hline \end{array}$ |
| Total loans and acceptances, net of allowance for loan losses | 528,972 | 522,038 | 529,068 | 485,676 | 475,360 | 460,947 | 459,992 | 446,691 | 440,864 | 485,676 | 446,691 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 237,864 | 234,545 | 233,125 | 229,987 | 225,128 | 218,917 | 217,743 | 215,624 | 212,061 | 229,987 | 215,624 |
| Personal | 82,683 | 82,624 | 82,898 | 84,637 | 85,183 | 85,210 | 85,796 | 86,984 | 87,227 | 84,637 | 86,984 |
| Credit cards | 16,153 | 15,787 | 15,431 | 15,516 | 15,226 | 14,962 | 14,580 | 14,650 | 14,327 | 15,516 | 14,650 |
| Small business | 3,871 | 3,886 | 3,899 | 4,003 | 4,012 | 4,022 | 4,029 | 4,067 | 4,054 | 4,003 | 4,067 |
| Retail | 340,571 | 336,842 | 335,353 | 334,143 | 329,549 | 323,111 | 322,148 | 321,325 | 317,669 | 334,143 | 321,325 |
| Business | 74,216 | 73,856 | 72,218 | 71,246 | 70,461 | 69,551 | 67,146 | 64,643 | 63,215 | 71,246 | 64,643 |
| Sovereign | 7,654 | 7,823 | 8,055 | 8,508 | 3,869 | 3,986 | 3,899 | 3,840 | 3,705 | 8,508 | 3,840 |
| Bank | 619 | 618 | 695 | 530 | 547 | 444 | 498 | 413 | 440 | 530 | 413 |
| Wholesale | 82,489 | 82,297 | 80,968 | 80,284 | 74,877 | 73,981 | 71,543 | 68,896 | 67,360 | 80,284 | 68,896 |
| United States |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 16,003 | 15,041 | 16,462 | 5,484 | 5,286 | 4,953 | 5,388 | 4,686 | 4,401 | 5,484 | 4,686 |
| Wholesale | 59,830 | 58,190 | 62,950 | 34,702 | 33,839 | 29,367 | 28,942 | 23,639 | 22,959 | 34,702 | 23,639 |
|  | 75,833 | 73,231 | 79,412 | 40,186 | 39,125 | 34,320 | 34,330 | 28,325 | 27,360 | 40,186 | 28,325 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 7,902 | 7,980 | 8,948 | 8,556 | 8,628 | 8,000 | 8,967 | 8,258 | 7,929 | 8,556 | 8,258 |
| Wholesale | 24,354 | 23,959 | 26,556 | 24,536 | 25,259 | 23,572 | 25,061 | 21,881 | 22,472 | 24,536 | 21,881 |
|  | 32,256 | 31,939 | 35,504 | 33,092 | 33,887 | 31,572 | 34,028 | 30,139 | 30,401 | 33,092 | 30,139 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 364,476 | 359,863 | 360,763 | 348,183 | 343,463 | 336,064 | 336,503 | 334,269 | 329,999 | 348,183 | 334,269 |
| Wholesale | 166,673 | 164,446 | 170,474 | 139,522 | 133,975 | 126,920 | 125,546 | 114,416 | 112,791 | 139,522 | 114,416 |
| Total loans and acceptances | 531,149 | 524,309 | 531,237 | 487,705 | 477,438 | 462,984 | 462,049 | 448,685 | 442,790 | 487,705 | 448,685 |

[^4]$\begin{array}{lcccccc}1631,149 & 524,309 & 531,237 & 487,705 & 477,438 & 462,984 & 462,06\end{array}$


[^5]

| GROSS IMPAIRED LOANS continued |
| :--- |
| (Millions of Canadian dollars) |
| Net write-ofts by geography ${ }^{1}$ and portfolio <br> Canada <br> Residential mortgages <br> Personal <br> Credit cards <br> Small business <br> Retail <br> Business <br> Soverign <br> Bank <br> Wholesale <br> United States ${ }^{2}$ <br> Retail <br> Wholesale <br> Other International <br> Retail <br> Wholesale <br> Total <br> Retail <br> Wholesale <br> Total net write-offs |

Retair
Total net write-offs

| 7 | 5 | 5 | 8 | 6 | 2 | 5 | 8 | 4 | 21 | 23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 110 | 115 | 103 | 98 | 94 | 99 | 88 | 96 | 101 | 379 | 385 |
| 114 | 112 | 104 | 91 | 94 | 93 | 92 | 85 | 87 | 370 | 345 |
| 9 | 6 | 7 | 6 | 8 | 8 | 8 | 12 | 8 | 30 | 38 |
| 240 | 238 | 219 | 203 | 202 | 202 | 193 | 201 | 200 | 800 | 791 |
| 103 | 19 | 21 | 69 | 28 | 12 | 31 | 24 | 16 | 140 | 114 |
| - | - | - | - | - | - | - | - |  | - |  |
| 103 | 19 | 21 | 69 | 28 | 12 | 31 | 24 | 16 | 140 | 114 |
| (1) | 1 | - | 1 | - | 1 | - | 1 | 1 | 2 | 3 |
| 24 | (1) | 39 | 5 | (1) | 9 | (2) | 34 | (1) | 11 | 43 |
| 23 | - | 39 | 6 | (1) | 10 | (2) | 35 | - | 13 | 46 |
| 7 | 6 | 6 | 9 | 11 | 15 | 17 | 4 | 9 | 52 | 83 |
| 31 | 5 | (1) | 18 | 15 | 14 | 11 | 5 | 1 | 58 | 32 |
| 38 | 11 | 5 | 27 | 26 | 29 | 28 | 9 | 10 | 110 | 115 |
| 246 | 245 | 225 | 213 | 213 | 218 | 210 | 206 | 210 | 854 | 877 |
| 158 | 23 | 59 | 92 | 42 | 35 | 40 | 63 | 16 | 209 | 189 |
| 404 | 268 | 284 | 305 | 255 | 253 | 250 | 269 | 226 | 1,063 | 1,066 |

${ }^{1}$ Geographic information is based on residence of borrowers.
${ }^{2}$ Includes acquired credit-impaired loans related to the acquisition of City National

| PROVISION FOR CREDIT LOSSES (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for credit losses on impaired loans by portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 11 | 10 | 28 | 11 | 14 | 9 | 13 | 63 | 10 | 49 | 36 | 47 | 94 |
| Personal | 110 | 112 | 118 | 96 | 96 | 103 | 93 | 100 | 111 | 340 | 292 | 388 | 441 |
| Credit cards | 116 | 115 | 104 | 94 | 95 | 95 | 94 | 88 | 89 | 335 | 284 | 378 | 353 |
| Small business | 8 | 9 | 8 | 7 | 7 | 9 | 9 | 11 | 8 | 25 | 25 | 32 | 44 |
| Wholesale |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 3 | 4 | 1 |  | 5 | 2 | 2 | 1 | 2 | 8 | 9 | 9 | 3 |
| Automotive | - | 9 | 1 |  |  | 1 | 1 | 1 | 1 | 10 | 3 | 3 | 2 |
| Consumer goods | 9 | - | 5 | 12 | 7 | 5 | 9 | 11 | 6 | 14 | 21 | 33 | 27 |
| Energy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oil and gas | 30 | 115 | 106 | 23 | 14 | 10 | - | (2) | ${ }^{(2)}$ | 251 | 24 | 47 | (5) |
| Utilities | 4 | (5) | 18 | - | 3 |  | 6 | 34 | (1) | 17 | 9 | 9 | 32 |
| Financing products | (1) | 1 | - | 1 | - | 34 | 4 | - | - | - | 38 | 39 | 3 |
| Forest products | 1 | 2 | . | 7 | (2) | 1 | - | 1 | - | 3 | (1) | 6 | 7 |
| Health services | 2 |  | - | - | - | 7 | - | - | 9 | 2 | ) | - |  |
| Holding and investments | (4) | (1) | 1 | 2 | - | 7 | 9 | - | 29 | (4) | 16 | 18 | 29 |
| Industrial products | 6 | 2 | 2 | 2 | 2 | (3) | 3 | 1 | 10 | 10 | 2 | 4 | 14 |
| Mining and metals | 4 | 1 | 1 | 6 | 1 | ) | 1 | - | 1 | - | 2 | 8 | 2 |
| Non-bank financial services |  |  | . | 6 | - | (3) | 4 | - |  |  | 1 | 7 |  |
| Other services | 2 | 6 | - | 1 | 2 | 1 | - | 4 | 10 | 8 | 3 | 4 | 18 |
| Real estate and related ${ }^{1}$ | 3 | 17 | 10 | (3) | 22 | (3) | 13 | 22 | 7 | 30 | 32 | 29 | 58 |
| Technology and media | 1 | 1 | ) | 4 | (4) | 5 | - | - | (1) | 2 | 1 | 5 | 14 |
| Transportation and environment | (2) | 3 | (2) | 1 | 3 | 1 |  | 1 |  | (1) | 7 | 8 | 2 |
| Other | 9 | 7 | 7 | 5 | 4 | 8 | 7 | 9 | 3 | 23 | 19 | 24 | 26 |
| Sovereign | . | . | - | . | - | - |  | - |  |  |  |  |  |
| Bank |  |  |  |  |  |  | (1) |  |  |  | (1) | (1) |  |
|  | 67 | 162 | 150 | 67 | 58 | 66 | 61 | 83 | 65 | 379 | 185 | 252 | 232 |
|  | 6 | 2 | 2 | - | - | - | - | - |  | 10 | - | - |  |
| Total provision for credit losses on impaired loans | 318 | 410 | 410 | 275 | 270 | 282 | 270 | 345 | 283 | 1,138 | 822 | 1,097 | 1,164 |
| Total provision for credit losses for loans not yet identified as impairedTotal provision for credit losses | - | 50 | - |  | - |  |  |  |  | 50 |  |  |  |
|  | 318 | 460 | 410 | 275 | 270 | 282 | 270 | 345 | 283 | 1,188 | 822 | 1,097 | 1,164 |
| Individually assessed | 38 | 136 | 122 | 46 | 26 | 42 | 35 | 63 | 39 | 296 | 103 | 149 | 160 |
| Collectively assessed | 280 | 324 | 288 | 229 | 244 | 240 | 235 | 282 | 244 | 892 | 719 | 948 | 1,004 |
| Total provision for credit losses | 318 | 460 | 410 | 275 | 270 | 282 | 270 | 345 | 283 | 1,188 | 822 | 1,097 | 1,164 |
| Provision for credit losses on impaired loans by geography ${ }^{2}$ and portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 7 | 8 | 11 | 8 |  | 5 | 8 | 10 | 4 | 26 | 19 | 27 | 27 |
| Personal | 110 | 117 | 116 | 102 | 98 | 97 | 96 | 94 | 96 | 343 | 291 | 393 | 393 |
| Credit cards | 114 | 113 | 103 | 93 | 92 | 94 | 92 | 85 | 88 | 330 | 278 | 371 | 345 |
| Retail | 8 | 9 | 8 | 7 | 7 | 9 | 9 | 11 | 8 | 25 | 25 | 32 | 44 |
|  | 239 | 247 | 238 | 210 | 203 | 205 | 205 | 200 | 196 | 724 | 613 | 823 | 809 |
| BusinessSovereign | 20 | 45 | 117 | 35 | 42 | 11 | 28 | 35 | 30 | 182 | 81 | 116 | 123 |
|  | . | - | - | - | - | - | - | - |  | - | - | - |  |
| Bank <br> Wholesale | - | - | - | - | - | - | - | - |  | - |  | - |  |
|  | 20 | 45 | 117 | 35 | 42 | 11 | 28 | 35 | 30 | 182 | 81 | 116 | 123 |
| Total Canada | 259 | 292 | 355 | 245 | 245 | 216 | 233 | 235 | 226 | 906 | 694 | 939 | 932 |
| United States ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 1 | - | - | - | - | 1 | - | 1 | 1 | 1 | 1 | 1 | 2 |
| Wholesale | 57 | 112 | 38 | 19 | 4 | 10 | 7 | 33 | 4 | 207 | 21 | 40 | 40 |
|  | 58 | 112 | 38 | 19 | 4 | 11 | 7 | 34 | 5 | 208 | 22 | 41 | 42 |
| Other International |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 5 | (1) | 20 | (2) | 9 | 10 | 4 | 61 | 21 | 24 | 23 | 21 | 121 |
| Wholesale | (4) | 7 | (3) | 13 | 12 | 45 | 26 | 15 | 31 | - | 83 | 96 | 69 |
|  | 1 | 6 | 17 | 11 | 21 | 55 | 30 | 76 | 52 | 24 | 106 | 117 | 190 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 245 | 246 | 258 | 208 | 212 | 216 | 209 | 262 | 218 | 749 | 637 | 845 | 932 |
| Wholesale | 73 | 164 | 152 | 67 | 58 | 66 | 61 | 83 | 65 | 389 | 185 | 252 | 232 |
|  | 318 | 410 | 410 | 275 | 270 | 282 | 270 | 345 | 283 | 1,138 | 822 | 1,097 | 1,164 |

[^6]${ }^{3}$ Includes acquired credit-impaired loans related to the acquisition of City National.

| ALLOWANCE FOR CREDIT LOSSES | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses on impaired loans by portfolio and sector Retail |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 165 | 161 | 180 | 159 | 168 | 152 | 165 | 162 | 106 | 159 | 162 |
| Personal | 135 | 139 | 150 | 134 | 140 | 144 | 150 | 135 | 137 | 134 | 135 |
| Small business | 20 | 22 | 19 | 19 | 18 | 21 | 20 | 19 | 21 | 19 | 19 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Business |  |  |  |  |  |  |  |  |  |  |  |
| Agriculture | 8 | 6 | 5 | 6 |  | 8 | 8 | 7 | 6 | 6 | 7 |
| Automotive | 13 | 13 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 |
| Consumer goods | 30 | 30 | 27 | 26 | 26 | 25 | 25 | 28 | 24 | 26 | 28 |
| Energy |  |  |  |  |  |  |  |  |  |  |  |
| Oil and gas | 118 | 198 | 94 | 25 | 28 | 13 | - | - | - | 25 | - |
| Utilities | 6 | 3 | 28 | 10 | 10 | 8 | 8 | - | - | 10 | - |
| Financing products | 42 | 41 | 45 | 42 | 42 | 38 | 4 | - |  | 42 |  |
| Forest products | 4 | 3 | 16 | 16 | 10 | 12 | 13 | 12 | 12 | 16 | 12 |
| Health services | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| Holding and investments | 7 | 39 | 45 | 43 | 46 | 44 | 48 | 36 | 35 | 43 | 36 |
| Industrial products | 13 | 12 | 12 | 14 | 16 | 19 | 22 | 21 | 24 | 14 | 21 |
| Mining and metals | 9 | 5 | 5 | 5 | 1 | 1 | 1 | 1 | 1 | 5 | 1 |
| Non-bank financial services | - | - | - | - | - | 7 | 16 | 11 | 11 | - | 11 |
| Other services | 40 | 39 | 24 | 25 | 28 | 27 | 35 | 40 | 37 | 25 | 40 |
| Real estate and related ${ }^{1}$ | 63 | 70 | 68 | 66 | 89 | 83 | 98 | 92 | 86 | 66 | 92 |
| Technology and media | 12 | 12 | 11 | 12 | 15 | 19 | 17 | 17 | 17 | 12 | 17 |
| Transportation and environment | 13 | 18 | 17 | 17 | 17 | 14 | 14 | 12 | 12 | 17 | 12 |
| Other | 39 | 27 | 25 | 22 | 28 | 21 | 23 | 27 | 25 | 22 | 27 |
| Sovereign | - | - |  | - |  | - |  |  |  |  |  |
| Bank | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
|  | 425 | 524 | 435 | 342 | 376 | 351 | 344 | 316 | 303 | 342 | 316 |
| Acquired credit-impaired loans Total | 8 | 4 | 2 | - | - | - | - | - |  | - |  |
|  | 753 | 850 | 786 | 654 | 702 | 668 | 679 | 632 | 567 | 654 | 632 |
| Allowance for loans not yet identified as impaired |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 93 | 81 | 86 | 83 | 84 | 81 | 83 | 78 | 76 | 83 | 78 |
| Personal | 386 | 395 | 398 | 396 | 400 | 398 | 403 | 400 | 396 | 396 | 400 |
| Credit cards | 385 | 386 | 386 | 386 | 385 | 386 | 386 | 385 | 385 | 386 | 385 |
| Small business | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 |
|  | 909 | 907 | 915 | 910 | 914 | 910 | 917 | 908 | 902 | 910 | 908 |
| Wholesale | 515 | 514 | 468 | 465 | 462 | 459 | 461 | 454 | 457 | 465 | 454 |
| Off-balance sheet and other items | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 | 91 |
| Total | 1,515 | 1,512 | 1,474 | 1,466 | 1,467 | 1,460 | 1,469 | 1,453 | 1,450 | 1,466 | 1,453 |
| Total allowance for credit losses | 2,268 | 2,362 | 2,260 | 2,120 | 2,169 | 2,128 | 2,148 | 2,085 | 2,017 | 2,120 | 2,085 |
| Individually assessed - Impaired | 322 | 430 | 340 | 252 | 270 | 245 | 241 | 214 | 189 | 252 | 214 |
| Collectively assessed - Impaired | 431 | 420 | 446 | 402 | 432 | 423 | 438 | 418 | 378 | 402 | 418 |
| Collectively assessed - Not yet identified as impaired | 1,515 | 1,512 | 1,474 | 1,466 | 1,467 | 1,460 | 1,469 | 1,453 | 1,450 | 1,466 | 1,453 |
| Total allowance for credit losses | 2,268 | 2,362 | 2,260 | 2,120 | 2,169 | 2,128 | 2,148 | 2,085 | 2,017 | 2,120 | 2,085 |

${ }^{1}$ Wholesale - Real estate and related allowance for credit losses in Q3/16 is comprised of allowances based in Canada of $\$ 23$ million, United States of \$nil and Other International of $\$ 40$ million.
(Millions of Canadian dollars)
Allowance for credit losses on impaired loans by geography ${ }^{1}$ and portfolio
Canada
Rersonal mortgages
Personal
Small business
Retail
Business
Sovereig
Bank
Canada - Total
United States ${ }^{2}$
Retail
Wholesale
United States - Total
Other International
Retail
Wholesale
Other International - Total
Total allowance for impaired loans
Total allowance for loans not yet identified as impaire
Total allowance for credit losses


## Impairment allowance - movements (Allowance for credit losses continuity)

## Allowance for impaired loans ${ }^{2}$

Balance at beginning of period
Amounts written off
Recoveries of amounts written off in previous periods
Charge to income statement (Provision for credit losses) ${ }^{3}$
Disposal of loans ${ }^{3}$
Exchange and other movements ${ }^{4}$
Balance at the end of the period
Allowance for loans not yet identified as impaired
Balance at beginning of period
Amounts written off
Recoveries of amounts written off in previous periods
Charge to income statement (Provision for credit losses) ${ }^{3}$
Disposal of loans ${ }^{3}$
Exchange and other movements ${ }^{4}$
Balance at end of the period
Impairment allowance (Allowance for credit losses)

| $\begin{gathered} 850 \\ (477) \end{gathered}$ | $\begin{gathered} 786 \\ (345) \end{gathered}$ | $\begin{gathered} 654 \\ (347) \end{gathered}$ | $\begin{gathered} 702 \\ (374) \end{gathered}$ | $\begin{gathered} 668 \\ (326) \end{gathered}$ | $\begin{gathered} 679 \\ (323) \end{gathered}$ | $\begin{gathered} 632 \\ (315) \end{gathered}$ | $\begin{gathered} 567 \\ (337) \end{gathered}$ | $\begin{gathered} 524 \\ (299) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 73 | 77 | 63 | 69 | 71 | 70 | 65 | 68 | 73 |
| 318 | 410 | 410 | 275 | 270 | 282 | 270 | 345 | 283 |
| - | - | - | - | - | - | - | - | - |
| (11) | (78) | 6 | (18) | 19 | (40) | 27 | (11) | (14) |
| 753 | 850 | 786 | 654 | 702 | 668 | 679 | 632 | 567 |
| 1,512 | 1,474 | 1,466 | 1,467 | 1,460 | 1,469 | 1,453 | 1,450 | 1,450 |
| - | - | - | - | - | - | - | - |  |
| - | 50 | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - |
| 3 | (12) | 8 | (1) | 7 | (9) | 16 | 3 | - |
| 1,515 | 1,512 | 1,474 | 1,466 | 1,467 | 1,460 | 1,469 | 1,453 | 1,450 |
| 2,268 | 2,362 | 2,260 | 2,120 | 2,169 | 2,128 | 2,148 | 2,085 | 2,017 |


${ }^{1}$ Geographic information is based on residence of borrower.
${ }^{2}$ Includes acquired credit-impaired loans related to the acquisition of City National
${ }^{3}$ PCL related to the sale of impaired loans is now presented in Disposal of loans. Q2/16 amounts have been revised from those previously presented
${ }^{4}$ Exchange and other movements include primarily foreign exchange translations on non-Canadian dollar denominated ACL.

| CREDIT QUALITY RATIOS | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diversification ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Portfolio as a\% of Total loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 69\% | 69\% | 68\% | 71\% | 72\% | 73\% | 73\% | 75\% | 75\% | 69\% | 72\% | 71\% | 75\% |
| Wholesale | 31\% | 31\% | 32\% | 29\% | 28\% | 27\% | 27\% | 25\% | 25\% | 31\% | 28\% | 29\% | 25\% |
| Canada | 80\% | 80\% | 78\% | 85\% | 85\% | 86\% | 85\% | 87\% | 87\% | 80\% | 85\% | 85\% | 87\% |
| United States | 14\% | 14\% | 15\% | 8\% | 8\% | 7\% | 8\% | 6\% | 6\% | 14\% | 8\% | 8\% | 6\% |
| Other International | 6\% | 6\% | 7\% | 7\% | 7\% | 7\% | 7\% | 7\% | 7\% | 6\% | 7\% | 7\% | 7\% |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | 0.28\% | 0.28\% | 0.29\% | 0.28\% | 0.30\% | 0.31\% | 0.31\% | 0.31\% | 0.31\% | 0.28\% | 0.30\% | 0.28\% | 0.31\% |
| Wholesale | 1.61\% | 1.63\% | 1.22\% | 0.93\% | 1.01\% | 0.87\% | 0.86\% | 0.84\% | 0.85\% | 1.61\% | 1.01\% | 0.93\% | 0.84\% |
| Canada | 0.27\% | 0.30\% | 0.29\% | 0.27\% | 0.30\% | 0.29\% | 0.29\% | 0.29\% | 0.31\% | 0.27\% | 0.30\% | 0.27\% | 0.29\% |
| United States | 2.36\% | 2.20\% | 1.13\% | 0.53\% | 0.53\% | 0.32\% | 0.14\% | 0.11\% | 0.11\% | 2.36\% | 0.53\% | 0.53\% | 0.11\% |
| Other International | 2.42\% | 2.66\% | 2.80\% | 2.83\% | 2.78\% | 2.76\% | 2.83\% | 2.66\% | 2.61\% | 2.42\% | 2.78\% | 2.83\% | 2.66\% |
| Net Impaired Loans as a \% of Related loans and acceptances | 0.56\% | 0.54\% | 0.44\% | 0.33\% | 0.35\% | 0.32\% | 0.31\% | 0.30\% | 0.32\% | 0.56\% | 0.35\% | 0.33\% | 0.30\% |
| Retail | 0.20\% | 0.19\% | 0.19\% | 0.19\% | 0.21\% | 0.22\% | 0.22\% | 0.21\% | 0.23\% | 0.20\% | 0.21\% | 0.19\% | 0.21\% |
| Wholesale | 1.35\% | 1.31\% | 0.96\% | 0.68\% | 0.72\% | 0.59\% | 0.58\% | 0.56\% | 0.58\% | 1.35\% | 0.72\% | 0.68\% | 0.56\% |
| Canada | 0.21\% | 0.21\% | 0.21\% | 0.21\% | 0.23\% | 0.22\% | 0.21\% | 0.22\% | 0.23\% | 0.21\% | 0.23\% | 0.21\% | 0.22\% |
| United States | 2.12\% | 1.99\% | 1.07\% | 0.41\% | 0.44\% | 0.23\% | 0.05\% | 0.05\% | 0.05\% | 2.12\% | 0.44\% | 0.41\% | 0.05\% |
| Other International | 1.50\% | 1.63\% | 1.73\% | 1.76\% | 1.67\% | 1.64\% | 1.79\% | 1.62\% | 1.80\% | 1.50\% | 1.67\% | 1.76\% | 1.62\% |
| PCL as a \% of Average net loans and acceptances | 0.24\% | 0.36\% | 0.31\% | 0.23\% | 0.23\% | 0.25\% | 0.24\% | 0.31\% | 0.26\% | 0.30\% | 0.24\% | 0.24\% | 0.27\% |
| PCL on impaired loans as a \% of Related average net loans and acceptances | 0.24\% | 0.32\% | 0.31\% | 0.23\% | 0.23\% | 0.25\% | 0.24\% | 0.31\% | 0.26\% | 0.29\% | 0.24\% | 0.24\% | 0.27\% |
| Retail | 0.27\% | 0.28\% | 0.29\% | 0.24\% | 0.25\% | 0.26\% | 0.25\% | 0.31\% | 0.27\% | 0.28\% | 0.25\% | 0.25\% | 0.29\% |
| Wholesale | 0.18\% | 0.40\% | 0.37\% | 0.20\% | 0.18\% | 0.22\% | 0.20\% | 0.29\% | 0.24\% | 0.31\% | 0.20\% | 0.20\% | 0.21\% |
| Canada | 0.24\% | 0.29\% | 0.33\% | 0.24\% | 0.24\% | 0.22\% | 0.24\% | 0.24\% | 0.24\% | 0.29\% | 0.23\% | 0.24\% | 0.25\% |
| United States | 0.30\% | 0.60\% | 0.24\% | 0.19\% | 0.05\% | 0.12\% | 0.09\% | 0.49\% | 0.07\% | 0.40\% | 0.09\% | 0.12\% | 0.16\% |
| Other International | 0.03\% | 0.08\% | 0.18\% | 0.13\% | 0.25\% | 0.71\% | 0.37\% | 1.00\% | 0.73\% | 0.10\% | 0.44\% | 0.36\% | 0.69\% |
| Coverage ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total loans and acceptances | 0.43\% | 0.45\% | 0.43\% | 0.43\% | 0.45\% | 0.46\% | 0.46\% | 0.46\% | 0.46\% | 0.43\% | 0.45\% | 0.43\% | 0.46\% |
| ACL against impaired loans as a \% of Total loans and acceptances | 0.14\% | 0.16\% | 0.15\% | 0.13\% | 0.15\% | 0.14\% | 0.15\% | 0.14\% | 0.13\% | 0.14\% | 0.15\% | 0.13\% | 0.14\% |
| Retail | 0.06\% | 0.06\% | 0.07\% | 0.06\% | 0.07\% | 0.07\% | 0.07\% | 0.07\% | 0.06\% | 0.06\% | 0.07\% | 0.06\% | 0.07\% |
| Wholesale | 0.08\% | 0.10\% | 0.08\% | 0.07\% | 0.08\% | 0.08\% | 0.07\% | 0.07\% | 0.07\% | 0.08\% | 0.08\% | 0.07\% | 0.07\% |
| ACL against impaired loans as a \% of GIL | 20.28\% | 22.95\% | 25.20\% | 28.64\% | 29.52\% | 31.14\% | 31.84\% | 31.98\% | 28.38\% | 20.28\% | 29.52\% | 28.64\% | 31.98\% |
| Retail | 30.93\% | 31.45\% | 33.63\% | 31.54\% | 31.60\% | 30.35\% | 31.65\% | 30.87\% | 25.49\% | 30.93\% | 31.60\% | 31.54\% | 30.87\% |
| Wholesale | 16.16\% | 19.71\% | 21.00\% | 26.42\% | 27.92\% | 31.89\% | 32.03\% | 33.18\% | 31.48\% | 16.16\% | 27.92\% | 26.42\% | 33.18\% |
| Total net write-offs as a \% of Related average net loans and acceptances | 0.30\% | 0.21\% | 0.22\% | 0.25\% | 0.22\% | 0.23\% | 0.22\% | 0.24\% | 0.21\% | 0.24\% | 0.22\% | 0.23\% | 0.25\% |
| Retail | 0.27\% | 0.28\% | 0.25\% | 0.24\% | 0.25\% | 0.27\% | 0.25\% | 0.25\% | 0.26\% | 0.27\% | 0.25\% | 0.25\% | 0.27\% |
| Wholesale | 0.38\% | 0.06\% | 0.14\% | 0.27\% | 0.13\% | 0.12\% | 0.13\% | 0.22\% | 0.06\% | 0.19\% | 0.12\% | 0.16\% | 0.17\% |
| Canada | 0.32\% | 0.25\% | 0.22\% | 0.26\% | 0.23\% | 0.22\% | 0.23\% | 0.23\% | 0.23\% | 0.27\% | 0.23\% | 0.24\% | 0.24\% |
| United States | 0.13\% | 0.00\% | 0.24\% | 0.06\% | (0.01)\% | 0.11\% | (0.02)\% | 0.49\% | 0.00\% | 0.12\% | 0.03\% | 0.04\% | 0.17\% |
| Other International | 0.47\% | 0.14\% | 0.06\% | 0.33\% | 0.32\% | 0.37\% | 0.35\% | 0.12\% | 0.14\% | 0.21\% | 0.35\% | 0.34\% | 0.42\% |
| Credit quality ratios excluding City National ${ }^{1,2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Condition ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Impaired loans (GIL) as a \% of Related loans and acceptances | 0.64\% | 0.63\% | 0.49\% | - |  | - | - |  |  | 0.64\% |  | - |  |
| Retail | 0.28\% | 0.28\% | 0.29\% | - | - |  | - |  |  | 0.28\% |  |  |  |
| Wholesale | 1.52\% | 1.49\% | 0.98\% | - | - | - | - | - | - | 1.52\% | - | - |  |
| United States | 2.99\% | 2.47\% | 0.54\% | - | - | - | - | - |  | 2.99\% |  | - |  |
| PCL as a \% of Average net loans and acceptances | 0.24\% | 0.37\% | 0.33\% | - | - |  | - |  |  | 0.31\% |  | - |  |
| PCL on impaired loans as a \% of Related average net loans and acceptances | 0.24\% | 0.33\% | 0.33\% | - | - | - | - | - |  | 0.30\% |  | - |  |
| Retail | 0.28\% | 0.29\% | 0.29\% |  | - |  | - | - |  | 0.29\% |  | - |  |
| Wholesale | 0.17\% | 0.44\% | 0.41\% | - | - | - | - | - | - | 0.34\% | - | - |  |
| United States | 0.42\% | 0.96\% | 0.42\% | - | - | - | - | - |  | 0.66\% |  | - |  |
| Coverage ratio |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACL as a \% of Total loans and acceptances | 0.45\% | 0.48\% | 0.45\% | - | - | - | - | - | - | 0.45\% |  | - | - |
| ACL against impaired loans as a \% of GIL ${ }^{3}$ | 23.08\% | 26.83\% | 31.75\% | - | - | - | - | - |  | 23.08\% |  | - |  |
| Retail | 31.95\% | 32.45\% | 34.39\% | - | - | - | - | - |  | 31.95\% |  | - |  |
| Wholesale | 18.99\% | 24.22\% | 29.89\% | - | - | - | - | - |  | 18.99\% |  | - |  |

[^7]| AND PORTFOLIO ${ }^{1}$ (Millions of Canadian dollars) | Loans and acceptances |  | Other ${ }^{2}$ | Repo-styletransactions ${ }^{3}$ | Derivatives ${ }^{4.5}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  |  |  |  |  |
| Credit risk exposure by geography ${ }^{6}$ and portfolio |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |
| Residential mortgages | 237,864 | 1,197 | 195 |  |  | ${ }^{239,256}$ |
|  |  | 81,975 | 159 |  |  |  |
| Credit cards | 16,153 | 23,384 |  |  |  | 39,537 |
| Small business | 3,871 | 6,032 | 5 |  |  | 9,908 |
| Retail | 340,571 | 112,588 | 359 |  |  | 453,518 |
| Business | 74.216 | 32,962 | 16,135 | 31,239 | 19,191 | 173,743 |
| Sovereign | 7,654 | 4,482 | 14,764 | 26,931 | 3,178 | 57,009 |
|  | 619 | 207 |  |  |  |  |
| Wholesale | 82,489 | 37,651 | 80,634 | 78,597 | 26,710 | 306,081 |
| Total Canada | 423,060 | 150,239 | 80,993 | 78,597 | 26,710 | 759,599 |
| United States |  |  |  |  |  |  |
| Residential mortgages | 9,106 |  | 1 |  |  | 9,107 |
| Personal | 6,666 | ${ }^{286}$ | 4 |  |  | 6,956 |
| Creait ards <br> Small business |  |  |  |  |  |  |
| Smali Retail | 16,003 | 986 | 5 |  |  | 16,994 |
| Business | 58,313 | 61,227 | 28,596 | 163,323 | 10,911 | 322,370 |
| Sovereign | 816 | 746 | ${ }^{29,735}$ | 10,016 | 1,448 | 42,761 |
|  | 701 | 919 | 15,270 | 48,500 |  | 68,698 |
| Wholesale | 59,830 | 62,892 | 73,601 | 221,839 | 15,667 | 433,829 |
| Total United States | 75,833 | 63,878 | 73,606 | 221,839 | 15,667 | 450,823 |
| Other International |  |  |  |  |  |  |
| Residential mortgages | 3,156 |  | 31 |  |  | 3,187 |
| Personal | 4,501 | 243 | 6 |  |  | 4,750 |
| Credit ards |  |  |  |  |  |  |
| Retail ${ }^{\text {a }}$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Business | 22,052 | 16,014 | ${ }^{5,583}$ | 69,418 | 24,431 | 137,498 |
| ${ }^{\text {Sovereign }}$ | 1,318 | 1,212 | ${ }^{29,778}$ | 12,444 | 12,263 | 57,015 |
|  |  |  |  |  |  |  |
| Wholesale | 24,354 | 17,862 | 81,639 | 112,730 | 55,558 | 292,143 |
| Total Other International | 32,256 | 18,247 | 81,677 | 112,730 | 55,588 | 300,468 |
| Total exposure | 531,149 | 232,364 | 236,276 | 413,166 | 97,935 | 1,510,890 |


| 234,726 | 233,322 | 230,161 | 225,286 | 219,090 | 217,911 | 215,780 | 212,061 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 163,972 | 163,164 | 163,183 | 172,829 | 171,567 | 170,747 | 170,535 | 169,554 |
| 36,609 | 36,357 | 39,572 | 36,191 | 37,237 | 37,225 | 35,679 | 33,646 |
| 9,584 | 9.464 | 9,382 | 9,266 | 9,039 | 8,848 | 8,707 | 8.516 |
| 444,891 | 442,307 | 442,298 | 443,572 | 436,933 | 434,731 | 430,701 | 423,777 |
| 163,078 | 176,441 | 168,763 | 163,080 | 158,930 | 161,445 | 148,073 | 145,400 |
| 58,634 | 58,703 | 52,025 | 49,087 | 53,178 | 48,626 | ${ }^{42,826}$ | ${ }^{41,022}$ |
| 71,641 | 63.842 | 58.594 | 61,609 | 55,016 | 59,838 | 52.479 | 57,388 |
| 293,353 | 298,986 | 279,382 | 273,776 | 267,124 | 269,909 | 243,378 | 243,810 |
| 738,244 | 741,293 | 721,680 | 717,348 | 704,057 | 704,640 | 674,079 | 67,587 |
| 8,394 | 8,997 | 773 | 737 | 618 | 634 | 540 | 479 |
| 6,891 | 7,499 | 4,907 | 4,796 | 4,555 | 5,024 | 4,376 | 4,144 |
| 882 | 1,068 | 718 | 694 | 649 | 659 | 578 | 545 |
| 16,167 | 17,564 | 6,398 | 6,227 | 5,822 | 6,317 | 5,494 | 5,168 |
| 284,884 | 310,655 | 245,883 | 229,323 | 198,250 | 204,665 | 185,043 | 187,901 |
| ${ }^{39,673}$ | ${ }^{33,015}$ | 20,983 | 9,715 | 4,493 | 7,212 | 7,410 | 2,126 |
| 69,056 | 72,410 | 70,912 | 74,321 | 63,931 | 67,452 | 60,220 | 60,219 |
| 393,613 | 416,080 | 337,778 | 313,359 | 266,674 | 279,329 | 252,673 | 250,246 |
| 409,780 | 433,644 | 344,176 | 319,586 | 272,496 | 285,646 | 258,167 | 255,414 |
| 3,094 | 3,542 | 3,247 | 3,253 | 3,043 | 3,221 | 3,134 | 2,983 |
| 4,884 | 5,402 | 5,295 | 5,400 | 5,231 | 5,832 | 5,229 | 5,009 |
| 380 | 411 | 396 | 389 | 376 | 398 | 356 | 338 |
| 8,358 | 9,355 | 8,938 | 9,042 | 8,650 | 9,451 | 8,719 | 8,33 |
| 130,764 | 133,529 | 127,523 | 136,788 | 118,043 | 122,809 | 98,909 | 90,818 |
| 52,352 | 52,994 | 40,939 | 53,541 | 45,580 | 45,547 | ${ }^{41,526}$ | 42,272 |
| 90,163 |  |  |  |  | 88,263 |  | 77,354 |
| 273,279 | 285,522 | 257,469 | 279,574 | 253,825 | 256,619 | 220,560 | 210,444 |
| 281,637 | 294,877 | 266,407 | 288,616 | 262,475 | 266,070 | 229,279 | 218,774 |
| 1,429,661 | 1,469,814 | 1,332,263 | 1,325,550 | 1,239,028 | 1,256,356 | 1,161,525 | 1,141,775 |

${ }_{2}^{1}$ Grosss creditit isk exposuru is before allowance for loan losses. Exposure under Basel III asset classes of qualifing revolving retaia and other retail are largel)
${ }^{2}$ Includes contingent liabilities such as leteres of credit and guarantees, avilabbe-for-sale debt securties, depos
For defivative relaled crevedit isk, we utilize the OSFI prescribed Curent Exposure Method. Wrong-way isk, which arises when the exposure to a counterparty is positively correlated to the probability of default of that counterparty, is considered in our determiniation of exposure.
${ }^{5}$ Credit equivalent amount atter factoring in master neting agreements.

| RECONCILIATION OF GROSS CREDIT RISK EXPOSURE TO BALANCE SHEET (Millions of Canadian dollars) | Q3/16 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lending-related and other |  |  | Trading-related |  | Amount included in credit risk | Amount not included in credit risk | Total assets per balance sheet |
|  | Loans and acceptances |  |  | Repo-style transactions | Derivatives |  |  |  |
|  | Outstanding | Undrawn commitments | Other |  |  |  |  |  |
| On-balance sheet assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | - | - | 17,868 |  | - | 17,868 | 1,633 | 19,501 |
| Interest-bearing deposits with banks | - | - | 22,008 |  | - | 22,008 | - | 22,008 |
| Securities |  |  |  |  |  |  |  |  |
| Trading | - | - | - | - | - | - | 157,446 | 157,446 |
| Available-for-sale | - | - | 76,552 | - | - | 76,552 | - | 76,552 |
| Assets purchased under reverse repurchase agreements and securities borrowed | - | - | - | 200,430 | - | 200,430 | - | 200,430 |
| Loans |  |  |  |  |  |  |  |  |
| Retail | 364,476 | - | - | - | - | 364,476 | - | 364,476 |
| Wholesale | 153,521 | - | - | - | - | 153,521 | - | 153,521 |
| Allowance for loan losses |  | - | - | - | - |  | $(2,177)$ | $(2,177)$ |
| Customers' liability under acceptances | 13,152 | - | - | - | - | 13,152 | - | 13,152 |
| Derivatives | - | - | - | - | 130,462 | 130,462 | - | 130,462 |
| Other ${ }^{1}$ | - | - | 3,620 | - | - | 3,620 | 59,884 | 63,504 |
| Total balance sheet assets | 531,149 | - | 120,048 | 200,430 | 130,462 | 982,089 | 216,786 | 1,198,875 |
| Undrawn commitments | - | 232,364 | - | - | - | 232,364 |  |  |
| Repo-style transactions ${ }^{2}$ | - | - | - | 192,128 | - | 192,128 |  |  |
| Netting and other valuation adjustments ${ }^{3}$ | - | - | - | 20,608 | $(32,527)$ | $(11,919)$ |  |  |
| Other ${ }^{4}$ | - | - | 116,228 | - | - | 116,228 |  |  |
| Total credit risk exposure | 531,149 | 232,364 | 236,276 | 413,166 | 97,935 | 1,510,890 |  |  |

[^8]
${ }^{1}$ Eligibl financial collateral includes cash and deposits, as well as qualifying debt securities, equities and mutual funds


${ }_{5}^{4}$ Includes repurchase and reverse repurchase agreements and securties lending and borrowing transactions.
${ }^{5}$ Credit equivalent amount ater factoring in master netting agreements.
Reoresents exposure at default. which is tha expected gross exposusure upon the defaut of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit isk mitigation.


Represents exposure at default, which is the expected gross exposure upon the default of an obligor. This amount is before allowance for loan losses and does not reflect the impact of credit risk mitigation.

 risk mitigation technique employed.
${ }^{3}$ Actual loss reflects internal credit loss experience realized over a given period. Actual loss rate is the sum of provision for credit losses on impaired loans divided by average of loans and acceptances period end outstanding for the current and prior 3 -quarter period.
Estimated loss represents expected loss which is calculated using the Basel III "through the cycle" parameters of probability of default x loss given default $x$ exposure at default, estimated based on available historical loss data. Estimated loss rate is the
expected loss divided by loans and acceptances outstanding at the beginning of the applicable consecutive 4 -quarter period defined above. Actual loss will normally exceed estimated loss during economic downturns and come below in periods of expansion
Average annual actual loss rate from fiscal 2003 through to the most recent full year. The information is updated on an annual basis and is based on consolidated results. The Average historical actual loss rate on a continuing operations basis is $0.36 \%$.
Back-testing is performed to check the effectiveness of the models used to measure PD, LGD and EAD. Estimated percentages are as of April 30, 2015 (April 30,2014 for Retail LGD) and actual percentages reflect experience in the following 12 month
24 months for Retail LGD).
For retail, EAD rate represents the utilization of the authorized credit limit. For wholesale, EAD rate represents the utilization of the undrawn amount where the undrawn amount is equal to the authorized credit limit minus the outstanding balance.
Estimated percentages are as of January 31, 2015 (January 31, 2014 for Retail LGD) and actual percentages reflect experience in the following 12 months ( 24 months for Retail LGD).


Represents the exposure-weighted average probability of defaut, loss given defaut rate, exposure at defaut (EAD) rate and risk weight within each risk range. Average LGD for insured residential mortgages is based on the adiustment approach where the impact of related insurance is considered. EAD rate is a percentage of undrawn

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{WHOLESALE CREDIT EXPOSURE BY PORTFOLIO AND RISK RATING (Millions of Canadian dollars, except percentage amounts)}} \& \multicolumn{7}{|c|}{Q3/16} \& \multicolumn{7}{|c|}{Q2/16} \\
\hline \& \& \& \& Exposure at default (EAD) \({ }^{1}\) \& Notional of undrawn commitments \& \[
\begin{gathered}
\text { Exposure } \\
\text { weighted } \\
\text { average } \\
\text { EAD \% }{ }^{2}
\end{gathered}
\] \& Exposure
weighted
average PD \% \& Exposure
weighted
average
loss given
defaut LGD \(\%^{2}\) \& \[
\begin{gathered}
\text { Exposure } \\
\text { weighted } \\
\text { average } \\
\text { risk } \\
\text { weight } \%^{2}
\end{gathered}
\] \& Risk weighted Assets (RWA) \({ }^{3}\) \& Exposure at default (EAD) \({ }^{1}\) \& \[
\begin{gathered}
\text { Notional } \\
\text { of undrawn } \\
\text { commitments }
\end{gathered}
\] \& \begin{tabular}{l}
Exposure
weighted
average \\
EAD \%
\end{tabular} \& \[
\begin{aligned}
\& \begin{array}{c}
\text { Exposure } \\
\text { weighted } \\
\text { average } \\
\text { PD } \%^{2}
\end{array}
\end{aligned}
\] \& Exposure
weighted
average
loss given
defaut LGD \(\%^{2}\) \& \[
\begin{gathered}
\text { Exposure } \\
\text { weighted } \\
\text { average } \\
\text { risk } \\
\text { weight } \%^{2}
\end{gathered}
\] \& Risk weighted Assets (RWA) \({ }^{3}\) \\
\hline Internal rating \({ }^{4}\) \& External rating \& External rating \& Probability of default \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& equivalent (S\&P) \& equivalent (Moody's) \& (PD) range \% \({ }^{\text {5 }}\) \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \multicolumn{2}{|l|}{Business} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 \& AAA \& Aaa \& 0.000\% to 0.030\% \& 5,656 \& 1,250 \& 48.00\% \& 0.02\% \& 23.76\% \& 8.47\% \& 645 \& 5,974 \& 1,192 \& 48.00\% \& 0.02\% \& 23.39\% \& 6.38\% \& 381 \\
\hline 2 \& AA+ \& Aa1 \& 0.000\% to 0.030\% \& 984 \& \({ }^{1,858}\) \& 53.00\% \& 0.03\% \& 40.95\% \& \({ }^{11.62 \%}\) \& 114 \& 1,002 \& 1,885 \& 53.00\% \& 0.03\% \& 40.06\% \& 11.58\% \& 116 \\
\hline 3 \& AA \& Aa2 \& 0.000\% to 0.030\% \& 5,245 \& 5,137 \& 70.00\% \& 0.03\% \& 31.10\% \& 12.29\% \& 855 \& 3,682 \& 3,374 \& 55.00\% \& 0.03\% \& 30.24\% \& 11.81\% \& 435 \\
\hline 4 \& AA. \& Aa3 \& 0.000\% to 0.030\% \& \({ }^{4,196}\) \& 8,920 \& 50.00\% \& 0.03\% \& 35.98\% \& 12.58\% \& 509 \& 5,740 \& 10,859 \& 53.00\% \& 0.03\% \& 40.67\% \& 13.25\% \& 738 \\
\hline 5 \& \(\mathrm{A}_{+}\) \& A1 \& 0.031\% to 0.053\% \& 6,310 \& 11,136 \& 53.00\% \& 0.05\% \& 43.80\% \& 26.02\% \& 1,608 \& 5,745 \& 9,403 \& 53.00\% \& 0.05\% \& 44.06\% \& 25.22\% \& 1,415 \\
\hline 6 \& A \& A2 \& 0.054\% to 0.076\% \& 7,682 \& 11,202 \& 54.00\% \& 0.07\% \& 42.52\% \& 26.83\% \& 1,953 \& 8,060 \& 11,949 \& 54.00\% \& 0.07\% \& 42.10\% \& 26.58\% \& 2,036 \\
\hline 7 \& A- \& \({ }^{\text {A }}\) \& 0.077\% to 0.123\% \& 9,511 \& \({ }^{13,713}\) \& 55.00\% \& 0.09\% \& 43.14\% \& 32.93\% \& 2,977 \& \({ }^{10,143}\) \& 14,433 \& 55.00\% \& 0.09\% \& 42.34\% \& 44.39\% \& 4,502 \\
\hline 8 \& \({ }_{\text {BBB }+}\) \& Baal \& 0.124\% to 0.173\% \& 21,647 \& 24,696 \& 56.00\% \& 0.17\% \& 42.05\% \& 44.64\% \& 9,107 \& 19,929 \& \({ }^{21,703}\) \& 56.00\% \& 0.17\% \& 42.20\% \& 45.27\% \& 8,469 \\
\hline 9 \& BBB \& Baa2 \& 0.174\% to 0.233\% \& 21,150 \& 22, 142 \& 56.00\% \& 0.21\% \& 41.22\% \& 50.85\% \& \({ }^{11,329}\) \& 21,988 \& 23,969 \& 56.00\% \& 0.21\% \& 41.61\% \& 56.20\% \& \({ }^{12,357}\) \\
\hline 10 \& BBB- \& Baa3 \& 0.234\% to 0.360\% \& 27,052 \& \({ }^{23,577}\) \& 54.00\% \& 0.27\% \& 41.37\% \& 52.91\% \& \({ }^{13,634}\) \& 26,071 \& 22,479 \& 54.00\% \& 0.27\% \& 41.50\% \& 53.42\% \& \({ }^{13,366}\) \\
\hline 11 \& \({ }^{\text {BB }+}\) \& Ba1 \& 0.361\% to 0.581\% \& 24,637 \& 20,554 \& 42.00\% \& 0.45\% \& 35.71\% \& 55.84\% \& \({ }^{12,943}\) \& \({ }^{24,786}\) \& 20,542 \& 42.00\% \& 0.45\% \& 36.30\% \& 56.33\% \& \({ }^{13,095}\) \\
\hline 12 \& BB \& \({ }^{\text {Ba2 }}\) \& 0.582\% to 0.939\% \& 30,251 \& 18,978 \& 44.00\% \& 0.75\% \& 36.73\% \& 70.97\% \& \({ }^{20,687}\) \& \begin{tabular}{l}
31,627 \\
\hline 15130
\end{tabular} \& 20,803 \& 48.00\% \& 0.74\% \& \({ }^{36.86 \%}\) \& \({ }^{69.98 \%}\) \& \(\begin{array}{r}21,526 \\ \hline 15534\end{array}\) \\
\hline 13 \& BB- \& Ba3 \& 0.940\% to \(1.724 \%\) \& 25,043 \& 14,480 \& 41.00\% \& 1.16\% \& 33.46\% \& 68.41\% \& 16,627 \& 25,130 \& 15,179 \& 43.00\% \& 1.16\% \& 33.57\% \& 68.41\% \& 16,534 \\
\hline 14 \& B+ \& B1 \& 1.725\% to \(2.948 \%\) \& 20,372 \& 14,087 \& 49.00\% \& 2.22\% \& 34.44\% \& 80.64\% \& 15,396 \& \({ }_{18,928}\) \& 12,616 \& 45.00\% \& 2.21\% \& 34.12\% \& 79.47\% \& \({ }^{14,028}\) \\
\hline 15 \& \({ }^{8}\) \& \({ }^{82}\) \& 2.949\% to \(4.653 \%\) \% \& \({ }^{13,082}\) \& 9,661 \& \({ }_{5}^{52.00 \%}\) \& 3.55\% \& 35.13\% \& 94.49\% \& 11,573 \& 12,717 \& \begin{tabular}{l}
8,738 \\
4 \\
\hline
\end{tabular} \& 50.00\% \& 3.44\% \& 34.65\% \& 93.65\% \& 11,239 \\
\hline 16 \& B- \& в3 \& 4.654\% to 7.343\% \& 7,878 \& 6,178 \& 58.00\% \& 5.54\% \& 35.13\% \& 108.27\% \& 7,850 \& \({ }^{6,425}\) \& 4,766 \& 44.00\% \& 5.44\% \& 34.11\% \& 104.04\% \& 6,214 \\
\hline 17 \& \(\mathrm{CcC}_{+}\) \& Caa 1 \& 7.344\% to 10.896\% \& 2,725 \& 2,170 \& 41.00\% \& 8.89\% \& 32.31\% \& 118.36\% \& 3,061 \& 2,515 \& 1,689 \& 42.00\% \& 8.69\% \& \({ }^{32.07 \%}\) \& 115.64\% \& 2,807 \\
\hline 18 \& CCC \& Caa2 \& 10.897\% to \(16.748 \%\) \& 1,218 \& \({ }^{720}\) \& 44.00\% \& 12.04\% \& 34.26\% \& 135.54\% \& \(\begin{array}{r}1,572 \\ \hline\end{array}\) \& 938 \& \({ }^{659}\) \& 44.00\% \& 11.92\% \& \({ }^{33.19 \%}\) \& 124.11\% \& 1,082 \\
\hline 19 \& ccc- \& Caa3 \& 16.749\% to 27.074\% \& 705 \& 276 \& 44.00\% \& 18.89\% \& 33.95\% \& 145.30\% \& 1,025 \& 803 \& 391 \& 44.00\% \& 18.96\% \& 33.45\% \& 151.24\% \& 1,214 \\
\hline 20 \& cc \& \({ }^{\text {Ca }}\) \& 27.075\% to 99.999\% \& 774 \& 390 \& 43.00\% \& 29.73\% \& 33.57\% \& 166.97\% \& 1,292 \& 987 \& 218 \& 42.00\% \& 30.72\% \& 32.80\% \& 204.37\% \& 2,016 \\
\hline \({ }_{22}^{21}\) \& \(\stackrel{\text { c }}{\text { Bankruptcy }}\) \& \(\stackrel{\text { c }}{\text { Bankruptcy }}\) \& \[
\begin{aligned}
\& 100 \% \\
\& 100 \%
\end{aligned}
\] \& 1,060 \({ }^{\text {906 }}\) \& 406
171 \& 0.0.00\% \& 100.00\%
100.00\% \& 37.80\% \&  \& \begin{tabular}{|}
2,131 \\
2,975 \\
\hline 1
\end{tabular} \& 1,195 \& 608
356 \& 00.0.00\% \& \begin{tabular}{l}
100.00\% \\
100.00\%
\end{tabular} \& 39.72\%
\(37.11 \%\) \& 188.97\% 287.56\% \& 2,258
1.482
1 \\
\hline Total Business \& \& \& \& 238,084 \& 211,702 \& 52.02\% \& 2.05\% \& 37.48\% \& 61.03\% \& 139,863 \& 234,900 \& 207,811 \& 51.24\% \& 1.92\% \& 37.62\% \& 60.90\% \& 137,310 \\
\hline \multicolumn{4}{|l|}{Sovereign} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 \& AAA \& Aaa \& 0.000\% to 0.012\% \& 4,594 \& 4,069 \& 26.00\% \& 0.01\% \& 15.07\% \& 0.23\% \& 10 \& 5,538 \& 4,146 \& 26.00\% \& 0.01\% \& 15.06\% \& 0.75\% \& \({ }^{41}\) \\
\hline 2 \& \({ }^{\text {AA+ }}\) \& \({ }^{\text {Aa1 }}\) \& 0.013\% to 0.0.18\% \& 230 \& 528 \& 42.00\% \& 0.01\% \& \({ }^{32.72 \%}\) \& 5.37\% \& 12
84
84 \& 170 \& 450 \& 34.00\% \& 0.01\% \& 35.24\% \& \({ }^{3.21 \%}\) \& 5 \\
\hline 3 \& AA \& Aa2 \& 0.019\% to 0.026\% \& 1,022 \& 2,537 \& 38.00\% \& 0.03\% \& 25.44\% \& 8.24\% \& 84 \& 864 \& 1,901 \& 43.00\% \& 0.03\% \& 26.88\% \& 9.01\% \& 78 \\
\hline 4 \& AA- \& Aa3 \& 0.027\% to 0.037\% \& 1,510 \& 2,646 \& \(43.00 \%\)
\(29.00 \%\) \& 0.03\% \& 29.78\% \& 9.37\% \& 142 \& 1,416
1,153 \& 2,275
1,749 \& 440.00\% \& 0.03\% \& 31.87\% \& 9.71\% \& \begin{tabular}{l}
137 \\
122 \\
\hline 1
\end{tabular} \\
\hline 5 \& \({ }_{\text {A }}{ }^{+}\) \& \({ }_{\text {A1 }}{ }_{\text {A2 }}\) \& \({ }^{0.038 \%} 0.054 \%\) to \(0.0 .053 \%\) \& - \(\begin{array}{r}\text { 823 } \\ 2,131\end{array}\) \& 1,157
2,722 \& 39.00\% \& 0.07\% \& 36.182\% \& 19.11\% \& \(\begin{array}{r}66 \\ 407 \\ \hline\end{array}\) \& 1,668 \& 1,149
2,140 \& 31.00\% \& 0.07\% \& 41.40\% \& 18.95\% \& \begin{tabular}{l}
122 \\
316 \\
\hline
\end{tabular} \\
\hline 7 \& A. \& A3 \& 0.077\% to 0.123\% \& 2,105 \& 2,159 \& 44.00\% \& 0.09\% \& 38.94\% \& 27.05\% \& 562 \& 1,946 \& 2,104 \& 44.00\% \& 0.09\% \& 38.57\% \& 26.58\% \& 511 \\
\hline 8 \& \({ }^{\text {BBB }+}\) \& Baa1 \& 0.124\% to 0.173\% \& 1,146 \& 917 \& 42.00\% \& 0.17\% \& 38.18\% \& 35.17\% \& 396 \& 1,037 \& 691 \& 38.00\% \& 0.17\% \& 37.38\% \& 32.78\% \& 334 \\
\hline 9 \& BBB \& Baa2 \& 0.174\% to 0.233\% \& 744 \& 618 \& 50.00\% \& 0.21\% \& 44.03\% \& 51.83\% \& 379 \& 788 \& 590 \& 50.00\% \& 0.21\% \& 43.96\% \& 51.81\% \& 401 \\
\hline 10 \& BBB- \& Baa3 \& 0.234\% to 0.360\% \& 581 \& 15 \& 22.00\% \& 0.27\% \& 42.27\% \& 28.95\% \& 168 \& 687 \& 205 \& 58.00\% \& 0.27\% \& 43.06\% \& 36.70\% \& 252 \\
\hline 11 \& BB+ \& Ba1 \& 0.361\% to 0.581\% \& 183 \& 175 \& 32.00\% \& 0.43\% \& 35.42\% \& 54.41\% \& 98 \& \({ }^{213}\) \& \({ }^{139}\) \& 30.00\% \& 0.43\% \& 37.91\% \& 62.10\% \& \({ }_{1}^{131}\) \\
\hline 12 \& \({ }^{\text {BB }}\) \& \({ }^{\text {Ba2 }}\) \& 0.582\% to 0.939\% \& 240
31 \& \({ }^{264}\) \& 24.00\% \& 0.70\% \& 44.22\% \& 70.42\% \& \(\begin{array}{r}169 \\ \hline 21 \\ \hline\end{array}\) \& 224
50 \& 276 \& 26.00\% \& 0.77\%\% \& 44.57\% \& 73.45\% \& 164
32
32 \\
\hline 13
14 \& \({ }_{\text {BB- }}^{\text {B+ }}\) \& Ba3 \& 0.0.940\% to \(1.724 \%\) \& 31
63 \& 11
71 \& 26.00\% \& 2.1.4\% \({ }^{\text {2.29\% }}\) \& 36.55\% \& \({ }_{92} 72.81 \%\) \& 21
59 \& 50
79 \& 18
76 \& \(27.00 \%\)
\(37.00 \%\) \& 2.1.4\% \({ }_{\text {2 }}\) \& 37.94\% \& \(67.57 \%\)
\(94.18 \%\) \& 32
75 \\
\hline 15 \& в \& B2 \& 2.949\% to 4.653\% \& , \& 1 \& 29.00\% \& 3.70\% \& 42.04\% \& 123.77\% \& , \& \& 1 \& 29.00\% \& 3.70\% \& 39.39\% \& 142.98\% \& 2 \\
\hline 16 \& B- \& в3 \& 4.654\% to 7.343\% \& 7 \& 3 \& 31.00\% \& 5.99\% \& 33.41\% \& 110.16\% \& 8 \& 5 \& 3 \& 35.00\% \& 5.99\% \& 32.73\% \& 104.44\% \& 6 \\
\hline 17 \& \({ }_{\text {CcC+ }}\) \& Caal \& 7.344\% to 10.896\% \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \\
\hline 18 \& Ccc \& Caa2 \& 10.897\% to 16.748\% \& \& - \& n.a. \& n.a. \& n.a. \& n.a. \& \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \\
\hline 19 \& Ccc- \& Caa3 \& 16.749\% to 27.074\% \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \\
\hline 20 \& CC \& \({ }^{\text {Ca }}\) \& 27.075\% to 99.999\% \& 1 \& 5 \& 25.00\% \& 32.84\% \& 37.67\% \& 128.33\% \& 1 \& 1 \& 4 \& 25.00\% \& 32.84\% \& 45.00\% \& 101.17\% \& 1 \\
\hline 21
22 \& c \& c \& 100\% \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \\
\hline \multirow[t]{2}{*}{\({ }_{\text {Total S }}^{22}\)} \& Bankruptcy \& Bankruptcy \& 100\% \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \& \& \& n.a. \& n.a. \& n.a. \& n.a. \& \\
\hline \& \& \& \& 15,412 \& 17,898 \& 38.37\% \& 0.10\% \& 30.63\% \& 16.95\% \& 2,584 \& 15,841 \& 16,768 \& \& \& \& \& 2,608 \\
\hline \multicolumn{4}{|l|}{Bank} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 \& \({ }_{\text {AAA }}^{\text {A }}\) \& Aaa
Aa1 \& 0.0.00\% to 0.030\% \& \& , \& n.a.
n.a. \& n.a.
n.a. \& n.a.
n.a. \& n.a.
n.a.
and \& \& - \& - \& n.a. \& n.a. \& n.a. \& n.a. \& \\
\hline 3 \& \({ }_{\text {AA }}{ }^{\text {AA }}\) \& \({ }_{\text {Aa2 }}\) \& \(0.000 \%\) to \(0.030 \%\) \& 2 \& 7 \& 25.00\% \& 0.03\% \& n.a. \& nina \& \& 2 \& 7 \& 25.00\% \& 0.03\% \& 45.00\% \& 10.31\% \& \\
\hline 4 \& AA. \& Аа3 \& 0.000\% to 0.030\% \& 72 \& 167 \& 25.00\% \& 0.03\% \& 44.36\% \& 10.17\% \& 7 \& 71 \& 188 \& 25.00\% \& 0.03\% \& 45.00\% \& 10.31\% \& 7 \\
\hline 5 \& A+ \& A1 \& 0.031\% to 0.053\% \& 218 \& 486 \& 25.00\% \& 0.05\% \& 40.61\% \& 12.83\% \& 28 \& 110 \& 127 \& 21.00\% \& 0.05\% \& 41.24\% \& 13.26\% \& 15 \\
\hline \({ }_{7}\) \& A \& A2 \& 0.054\% to 0.076\% \& \({ }^{173}\) \& 474 \& 25.00\% \& 0.07\% \& 41.67\% \& 17.34\% \& 30 \& 169 \& 662 \& 25.00\% \& 0.07\% \& 45.00\% \& 18.72\% \& 32 \\
\hline 8 \& \({ }_{\text {A }}^{\text {- }}\) \& \({ }^{\text {A3 }}\) \& 0.077\% to 0.123\% \& - 395 \& 575 \& 34.00\% \& 0.09\% \& 44.55\% \& \({ }^{20.62 \%}\) \& 80 \& 804 \& 1,742 \& 28.00\% \& \({ }^{0.09 \%}\) \& 41.59\% \& 19.90\% \& 160 \\
\hline 8 \& \({ }_{\text {BBB }}^{\text {BBB+ }}\) \& Baa1
Baa2 \& \({ }^{0.124 \%}\) +0. \(0.174 \%\) to \(0.233 \%\) \& 1,331
65 \& \(\begin{array}{r}1,069 \\ \hline 249\end{array}\) \& 33.00\% \& 0.0.17\% \& 44.63\% \& 39.54\% \& 526
25 \& 696
83 \& 754
347 \& 23.00\% \& \(0.17 \%\)
\(0.21 \%\) \& 45.83\% \& 43.24\% \& \\
\hline 10 \& ввB- \& ваа3 \& 0.234\% to 0.360\% \& 80 \& 299 \& 24.00\% \& 0.27\% \& 38.30\% \& 37.71\% \& 30 \& 182 \& 707 \& 25.00\% \& 0.27\% \& 43.85\% \& 47.01\% \& \({ }_{46}^{29}\) \\
\hline 11 \& \({ }^{\text {BB+ }}\) \& Ba1 \& 0.361\% to 0.581\% \& 56 \& 84 \& 32.00\% \& 0.43\% \& 54.71\% \& 82.12\% \& 46 \& 99 \& 191 \& 29.00\% \& 0.43\% \& 46.08\% \& 69.18\% \& \({ }^{68}\) \\
\hline 12
13 \& \({ }^{\text {BB }}\) \& Ba2 \& 0.582\% to 0.933\% \& \(\begin{array}{r}325 \\ 34 \\ \hline 18\end{array}\) \& 354

126 \& $32.00 \%$

$25000 \%$ \& 0.7.7\% \& ${ }_{34.34 \%}^{38.26 \%}$ \& 77.22\% ${ }_{69}$ \& 251
23
23 \& 146
34
1 \& 219
126 \& 31.00\% \& 0.7.14\% \& 42.61\% \& 84.07\% \& $\begin{array}{r}126 \\ 23 \\ \hline 1\end{array}$ <br>
\hline 14 \& ${ }_{\text {B+ }}$ \& B1 \& 1.725\% to $2.948 \%$ \& 117 \& 114 \& 32.00\% \& 2.29\% \& 41.56\% \& 121.81\% \& 142 \& 114 \& 124 \& 34.00\% \& 2.29\% \& 41.39\% \& 123.86\% \& 141 <br>
\hline 15 \& в \& B2 \& 2.949\% to 4.653\% \& , \& 11 \& 16.00\% \& 3.70\% \& 39.70\% \& 131.87\% \& 11 \& 20 \& 32 \& 20.00\% \& 3.70\% \& 43.49\% \& 128.96\% \& <br>
\hline 16 \& ${ }^{\text {B- }}$ \& в3 \& 4.654\% to $7.343 \%$ \& 4 \& 13 \& 25.00\% \& 5.99\% \& 57.13\% \& 218.17\% \& 8 \& 4 \& 12 \& 25.00\% \& 5.99\% \& 57.40\% \& 213.60\% \& 8 <br>
\hline 17

18 \& ${ }_{\text {CCC+ }}^{\text {ccc }}$ \& ${ }_{\text {Caa1 }} \mathrm{Ca}$ \& | $7.344 \%$ to $10.896 \%$ |
| :--- |
| $10.897 \%$ to $16.748 \%$ | \& \& 11 \& n.a. \& n.a. \& n.a. \& n.a. \& 6 \& ${ }_{2}^{3}$ \& 11 \& 25.00\% \& 9.98\% ${ }^{9} 2.56 \%$ \& 45.00\% \& 202.8\%\% \& ${ }_{4}^{5}$ <br>

\hline 19 \& Ccc- \& Caa3 \& 16.749\% to 0 27.074\% \& 3 \& 12 \& 25.00\% \& 20.31\% \& 45.00\% \& 253.86\% \& ${ }_{7} 7$ \& \& \& ${ }_{\text {n.a. }}$ \& n.a. \& n.a. \& n.a. \& <br>
\hline 20 \& cc \& ${ }^{\text {Ca }}$ \& 27.075\% to 99.999\% \& \& 1 \& 25.00\% \& n.a. \& n.a. \& n.a. \& \& 1 \& 2 \& 25.00\% \& 32.84\% \& 45.00\% \& 261.23\% \& 2 <br>
\hline ${ }_{22}^{21}$ \& c \& c \& 100\% \& \& 3 \& 0.00\% \& n.a. \& n.a. \& n.a. \& \& \& 2 \& \& n.a. \& n.a. \& n.a. \& <br>
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Total Bank}} \& Bankruptcy \& 100\% \& $\underline{3}$ \& 4055 \& n.a. \& 100.00\% \& 45.00\% \& 134.98\% \& 1224 \& ${ }^{3}$ \& O \& n.a. \& 100.00\% \& 45.00\% \& 134.98\% \& 4 <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

Includes loans and ac
standardized approach.
Represents the exposure-weighted average of EAD rate, PD, LGD and risk weight within each internal rating. EAD rate is a percentage of the notional of undrawn commitments that is currenty undrawn but expected to be drawn in the event of a defaut
Risk weighted assets are calculated on exposure after credit risk mitigation


| REALIZED GAINS AND LOSSES ON AVAILABLE-FOR-SALE SECURITIES <br> (Millions of Canadian dollars) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Realized gains | 44 | 33 | 76 | 69 | 66 | 60 | 45 | 78 | 40 | 240 | 244 |
| Realized losses and impairments | (33) | (15) | (25) | (31) | (12) | (18) | (18) | (14) | (3) | (79) | (41) |
| Net gains (losses) on Available-for-sale securities | 11 | 18 | 51 | 38 | 54 | 42 | 27 | 64 | 37 | 161 | 203 |
| Less: Amount booked in Insurance premium, investment and fee income | 4 | 3 | (1) | 4 | 12 | - | - | 2 | 1 | 16 | 11 |
| Net gains (losses) on Available-for-sale securities net of Insurance premium, investment and fee income | 7 | 15 | 52 | 34 | 42 | 42 | 27 | 62 | 36 | 145 | 192 |

TRADING CREDIT DERIVATIVES ${ }^{1}$ _
(Millions of Canadian dollars)

| Notional amount |
| :--- |
| $\quad$ Protection purchased |
| $\quad$ Protection sold |
| Fair value ${ }^{2}$ |
| Positive |
| Negative |
| Replacement cost ${ }^{3}$ |

OTHER THAN TRADING CREDIT DERIVATIVES POSITIONS (NOTIONAL AMOUNT AND FAIR VALUE)
(Millions of Canadian dollars)


[^9]

| DERIVATIVE - RELATED CREDIT RISK(Millions of Canadian dollars) | Q3/16 |  |  |  | Q2/16 |  |  |  | Q1/16 |  |  |  | Q4/15 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional amount | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount } \end{aligned}$ | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { amount }{ }^{1} \end{aligned}$ | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional amal amount | $\begin{gathered} \text { Replacement } \\ \text { cost } \end{gathered}$ | $\begin{gathered} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ |
| Over-the-counter contracts Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Forward rate agreements | 478,166 | 441 | 462 | 79 | 470,558 | 206 | 230 | 37 | 614,510 | 427 | 457 | 110 | 628,406 | 182 | 233 | 50 |
| Swaps | 7,643,046 | 18,848 | 29,661 | 6,619 | 6,982,983 | 15,979 | 25,527 | 5,478 | 7,748,152 | 17,210 | 28,222 | 6,066 | 8,147,025 | 14,747 | 27,688 | 5,197 |
| Options purchased | 239,216 | 376 | 989 | 687 | 192,426 | 331 | 671 | 434 | 232,103 | 316 | 693 | 457 | 241,551 | 340 | 700 | 446 |
| Foreign exchange contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 1,061,235 | 10,899 | 10,820 | 3,360 | 1,061,272 | 8,098 | 9,825 | 3,481 | ${ }_{1}^{1,266,100}$ | 11,549 | 11,824 | 4,112 | ${ }_{1}^{1,248,865}$ | 7,686 | 9,809 | ¢, ${ }_{3}^{3,878}$ |
| Options purchased | 50,563 | 427 | 1,069 | 455 | 46,832 | 328 | 972 | 415 | 41,496 | 599 | 762 | 327 | 43,968 | 322 | 547 | 276 |
| Credit derivatives ${ }^{3}$ | 15,032 | 39 | 880 | 169 | 12,835 | 34 | 747 | 165 | 14,257 | 39 | 862 | 193 | 14,286 | 34 | 913 | 204 |
| Other contracts ${ }^{4}$ | 81,927 | 1,273 | 6,202 | 3,383 | 75,938 | 1,454 | 6,123 | 3,354 | 85,691 | 1,761 | 6,394 | 3,868 | 105,060 | 2,499 | 7,539 | 4,320 |
| Exchange traded contracts | 267,392 | 3,050 | 12,160 | 243 | 241,904 | 2,936 | 11,895 | 238 | 235,920 | 4,136 | 12,053 | 241 | 230,986 | 4,245 | 12,048 | 241 |
| Total derivatives ${ }^{5}$ | 11,424,346 | 43,347 | 75,837 | 19,119 | 10,412,269 | 36,707 | 67,993 | 17,433 | 11,606,610 | 44,197 | 75,499 | 19,452 | 11,980,447 | 35,096 | 70,731 | 17,814 |
| DERIVATIVE - RELATED CREDIT RISK (Millions of Canadian dollars) | Q3/15 |  |  |  | Q2/15 |  |  |  | Q1/15 |  |  |  | Q4/14 |  |  |  |
|  | Notional amount ${ }^{1}$ | Replacement cost | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }{ }^{2} \end{gathered}$ | Notional amount ${ }^{1}$ | Replacement cost | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional amount ${ }^{1}$ | Replacement cost | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ | Notional amount | Replacement cost | $\begin{gathered} \text { Credif } \\ \text { equivalent } \\ \text { amount } \end{gathered}$ | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { equivalent }^{2} \end{gathered}$ |
| Over-the-counter contracts Interest rate contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Swaps | 8,515,592 | 14,171 | 28,914 | 5,284 | 7,592,212 | 14,609 | 25,966 |  | 7,720,919 | 17,484 | 27,025 |  | 6,781,361 | 12,455 | 22,308 | 4,660 |
| Foreign exchange contracts |  |  |  |  | 247,263 | 370 | 718 | ${ }_{434}$ | 271,265 | 601 | ${ }_{903}$ | 541 | 223,508 | ${ }_{355}$ | 665 | ${ }_{3} 38$ |
|  |  |  |  |  | 1,138,888 | 6,243 | 11,394 | 3,294 | 1,195,840 | 13,329 | 16,998 | 4,581 | 1,051,028 | 5,731 | 11,049 |  |
| Swaps | 1,149,957 | 7,490 | 9,497 | ${ }_{3,833}$ | 1,000,098 | 5,308 | 8,257 | 3,315 | ${ }_{990}$,239 | 6,724 | 8,987 | ${ }_{3,325}^{4,58}$ | 839,760 | 3,190 | 6,576 | - $\begin{array}{r}3,201 \\ 2,516\end{array}$ |
| Options purchased | 45,739 | 294 | 529 | 272 | 49,913 | 566 | 805 | 294 | 50,895 | 473 | 731 | 375 | 43,882 | 225 | 443 | 201 |
| Credit derivatives ${ }^{3}$ | 14,117 | 33 | 918 | 496 | 16,660 | 42 | 978 | 547 | 21,246 | 91 | 1,489 | 865 | 24,707 | 178 | 2,053 | 1,136 |
| Other contracts ${ }^{4}$ |  | 2,977 | 8.504 |  |  | ${ }^{1,806}$ |  |  |  | 2,222 | 7,699 | 4,517 | 98,290 | 1,780 | ${ }^{6.670}$ | 3,996 |
| Exchange traded contracts | 218,304 | 2,836 | 9,503 | 190 | 233,264 | 2,736 | 9,217 | 185 | 253,853 | 3,302 | 10,237 | 206 | 225,132 | 3,530 | 10,358 | 207 |
| Total derivatives ${ }^{5}$ | 12,484,926 | 36,321 | 73,111 | 19,713 | 11,004,892 | 31,878 | 64,811 | 17,202 | 11,002,594 | 44,481 | 74,390 | 20,280 | 9,659,602 | 27,627 | 60,398 | 16,373 |

As at Q3/16, the notional amounts excludes exchange traded options witten of $\$ 132.8$ bilion, overthe-counter options witten or $\$ 36.0$, an trading crearit derinaives of $\$ 0.46$
As at $Q 3 / 16$, the risk-weighted equivalents for over-the-counter contracts shown are calculated by applying risk weights against the credit equivalent amounts net of credit valuation adiustment (CVA) losses of $\$ 279$ million. The risk-weighted equivalent amounts shown do not reflect CVA regulatory capital charg
Comprises credit default swaps, total return swaps, credit default baskets and credit default optio
As at Q3/16, the total credit equivalent amount reported above is net of $\$ 20.7$ billion in collateral and does not reflect the netting of the credit valuation adjustment losses of $\$ 279$ million described in footnote 2.


 and stressed VaR measures for a 10 day time horizon.

| CALCULATION OF ROE ${ }^{1}$ AND RETURN ON RISK CAPITAL (RORC) (Millions of Canadian dollars, except percentage and per share amounts) | Q3/16 | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 | Q1/15 | Q4/14 | Q3/14 | $\begin{gathered} 2016 \\ 9 \text { months } \end{gathered}$ | $\begin{gathered} 2015 \\ 9 \text { months } \end{gathered}$ | 2015 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal \& Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,296 | 1,271 | 1,270 | 1,251 | 1,264 | 1,180 | 1,242 | 1,143 | 1,118 | 3,837 | 3,686 | 4,937 | 4,405 |
| Average risk capital | 13,700 | 13,800 | 13,850 | 12,150 | 11,750 | 11,450 | 11,250 | 11,350 | 10,450 | 13,800 | 11,500 | 11,650 | 10,550 |
| Add: Average goodwill and other intangibles | 4,700 | 4,800 | 4,900 | 4,900 | 4,800 | 4,850 | 4,750 | 4,650 | 4,650 | 4,800 | 4,800 | 4,850 | 4,650 |
| Average attributed capital | 18,400 | 18,600 | 18,750 | 17,050 | 16,550 | 16,300 | 16,000 | 16,000 | 15,100 | 18,600 | 16,300 | 16,500 | 15,200 |
| ROE ${ }^{\text {r }}$ | 28.0\% | 27.8\% | 26.9\% | $29.1 \%$ | 30.3\% | $29.7 \%$ | $30.8 \%$ | $28.3 \%$ | 29.4\% | 27.6\% | 30.3\% | 30.0\% | 29.0\% |
| RORC | 37.7\% | 37.4\% | 36.5\% |  |  |  |  |  | 42.4\% |  | 42.9\% | 42.3\% |  |
| Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 1,263 | 1,223 | 1,216 | 1,214 | 1,226 | 1,179 | 1,209 | 1,198 | 1,170 | 3,702 | 3,614 | 4,828 | 4,584 |
| Average risk capital | 12,150 | 12,250 | 12,350 | 10,800 | 10,400 | 10,100 | 10,050 | 10,200 | 9,350 | 12,250 | 10,200 | 10,350 | 9,400 |
| Add: Average goodwill and other intangibles | 2,900 | 2,900 | 2,900 | 2,900 | 2,900 | 2,950 | 2,950 | 2,950 | 2,950 | 2,900 | 2,900 | 2,900 | 3,000 |
| Average attributed capital | 15,050 | 15,150 | 15,250 | 13,700 | 13,300 | 13,050 | 13,000 | 13,150 | 12,300 | 15,150 | 13,100 | 13,250 | 12,400 |
| ROE ${ }^{2}$ | 33.4\% | 32.9\% | 31.8\% | 35.2\% | 36.5\% | 37.1\% | 36.9\% | 36.1\% | 37.7\% | 32.7\% | 36.8\% | 36.4\% | 37.0\% |
| RORC | 41.3\% | 40.6\% | 39.2\% | 44.6\% | 46.8\% | 47.8\% | 47.8\% | 46.5\% | 49.5\% | 40.4\% | 47.5\% | 46.7\% | 48.7\% |
| Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 370 | 371 | 290 | 252 | 278 | 265 | 226 | 280 | 278 | 1,031 | 769 | 1,021 | 1,057 |
| Average risk capital | 4,900 | 4,850 | 4,450 | 1,700 | 1,800 | 1,900 | 1,800 | 1,750 | 1,550 | 4,750 | 1,850 | 1,800 | 1,600 |
| Add: Average goodwill and other intangibles | 8,000 | 8,150 | 8,550 | 4,150 | 4,150 | 4,050 | 4,000 | 3,900 | 3,900 | 8,200 | 4,050 | 4,100 | 3,900 |
| Average attributed capital | 12,900 | 13,000 | 13,000 | 5,850 | 5,950 | 5,950 | 5,800 | 5,650 | 5,450 | 12,950 | 5,900 | 5,900 | 5,500 |
| ROE ${ }^{2}$ | 11.4\% | 11.6\% | 8.9\% | 17.0\% | 18.6\% | 18.3\% | 15.5\% | 19.6\% | 20.3\% | 10.6\% | 17.5\% | 17.4\% | 19.2\% |
| RORC | 30.0\% | 31.3\% | 25.8\% | 58.1\% | 60.9\% | 57.6\% | 49.3\% | 63.1\% | 72.0\% | 29.1\% | 55.9\% | 56.5\% | 66.9\% |
| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 361 | 175 | 129 | 223 | 172 | 122 | 184 | 254 | 212 | 665 | 478 | 701 | 773 |
| Average risk capital | 1,750 | 1,450 | 1,450 | 1,500 | 1,400 | 1,350 | 1,450 | 1,500 | 1,450 | 1,550 | 1,400 | 1,450 | 1,400 |
| Add: Average goodwill and other intangibles | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| Average attributed capital | 1,900 | 1,600 | 1,600 | 1,650 | 1,550 | 1,500 | 1,600 | 1,650 | 1,600 | 1,700 | 1,550 | 1,600 | 1,550 |
| ROE ${ }^{2}$ | 75.7\% | 44.3\% | 32.4\% | 53.4\% | 43.6\% | 33.0\% | 46.0\% | 61.5\% | 53.2\% | 52.3\% | 41.1\% | 44.3\% | 49.7\% |
| RORC | 82.0\% | 48.9\% | 35.6\% | 58.6\% | 48.1\% | 36.5\% | 50.6\% | 67.4\% | 58.7\% | 57.3\% | 45.2\% | 48.8\% | 54.9\% |
| Investor \& Treasury Services |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 151 | 135 | 140 | 85 | 164 | 156 | 140 | 111 | 107 | 26 | 460 | 545 | 429 |
| Average risk capital | 2,850 | 2,850 | 2,950 | 2,600 | 2,150 | 2,150 | 1,850 | 1,700 | 1,600 | 2,900 | 2,050 | 2,200 | 1,650 |
| Add: Average goodwill and other intangibles | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 550 | 550 | 500 | 500 | 500 | 500 |
| Average attributed capital | 3,350 | 3,350 | 3,450 | 3,100 | 2,650 | 2,650 | 2,350 | 2,250 | 2,150 | 3,400 | 2,550 | 2,700 | 2,150 |
| ROE ${ }^{2}$ | 18.2\% | 16.5\% | 15.9\% | 10.9\% | 24.5\% | 24.2\% | 23.7\% | 19.5\% | 20.1\% | 16.9\% | 24.2\% | 20.3\% | 19.8\% |
| RORC | 21.3\% | 19.4\% | 18.6\% | 12.9\% | 30.3\% | 29.9\% | 30.4\% | 25.4\% | 26.7\% | 19.8\% | 30.2\% | 25.0\% | 26.4\% |
| Capital Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average risk capital | 16,100 | 17,800 | 16,800 | 16,250 | 15,250 | 15,750 | 14,800 | 13,500 | 13,700 | 16,900 | 15,250 | 15,500 | 13,150 |
| Add: Average goodwill and other intangibles | 1,100 | 1,050 | 1,100 | 1,100 | 1,050 | 1,000 | 1,000 | 950 | 950 | 1,100 | 1,050 | 1,050 | 950 |
| Average attributed capital | 17,200 | 18,850 | 17,900 | 17,350 | 16,300 | 16,750 | 15,800 | 14,450 | 14,650 | 18,000 | 16,300 | 16,550 | 14,100 |
| ROE ${ }^{2}$ | 14.2\% | 12.1\% | 12.3\% | 12.3\% | 12.9\% | 14.9\% | 14.6\% | 10.7\% | 16.9\% | 12.8\% | 14.1\% | 13.6\% | 14.1\% |
| RORC | 15.1\% | 12.8\% | 13.1\% | 13.1\% | 13.8\% | 15.9\% | 15.6\% | 11.4\% | 18.1\% | 13.6\% | 15.1\% | 14.6\% | 15.1\% |
| Corporate Support ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | 12 | (27) | (16) | 166 | (9) | 93 | 21 | 95 | (42) | (31) | 105 | 271 | 43 |
| Average risk capital and other | 3,050 | 3,000 | 2,950 | 2,650 | 2,400 | 2,450 | 2,350 | 2,350 | 2,200 | 2,950 | 2,350 | 2,400 | 2,250 |
| Add: Average under/(over) attribution of capital | 5,000 | 4,000 | 3,800 | 8,150 | 7,200 | 5,900 | 5,350 | 5,100 | 5,250 | 4,300 | 6,150 | 6,650 | 4,950 |
| Average attributed capital | 8,050 | 7,000 | 6,750 | 10,800 | 9,600 | 8,350 | 7,700 | 7,450 | 7,450 | 7,250 | 8,500 | 9,050 | 7,200 |
| RBC |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 2,895 | 2,573 | 2,447 | 2,593 | 2,475 | 2,502 | 2,456 | 2,333 | 2,378 | 7,915 | 7,433 | 10,026 | 9,004 |
| Net income available to common shareholders | 2,801 | 2,486 | 2,366 | 2,515 | 2,399 | 2,426 | 2,394 | 2,272 | 2,297 | 7,653 | 7,219 | 9,734 | 8,697 |
| Average risk capital | 40,900 | 42,300 | 41,000 | 35,500 | 33,450 | 33,750 | 32,250 | 30,950 | 29,850 | 41,400 | 33,150 | 33,750 | 29,400 |
| Average common equity | 61,800 | 62,400 | 61,450 | 55,800 | 52,600 | 51,500 | 49,250 | 47,450 | 46,400 | 61,900 | 51,100 | 52,300 | 45,700 |
| ROE | 18.0\% | 16.2\% | 15.3\% | 17.9\% | 18.1\% | 19.3\% | 19.3\% | 19.0\% | 19.6\% | 16.5\% | 18.9\% | 18.6\% | 19.0\% |
| RORC | 27.2\% | 23.9\% | 23.0\% | 28.1\% | 28.4\% | 29.5\% | 29.5\% | 29.1\% | 30.5\% | 24.7\% | 29.1\% | 28.9\% | 29.6\% |

[^10]

 to be comparable to similar measures disclosed by other financial institutions.

## Performance measures

Attributed capital (Economic capital)
An estimate of the amount of equity capital required to underpin risks. It is calculated by estimating the level of capital that is necessary to support our various businesses, given their risks, consistent with our desired solvency standard and credit ratings.

Risk capital
Risk capital includes credit, market (trading and non-trading), insurance-specific, operational, business and fixed assets risk capital.

## Average risk capital

Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

Return on equity (ROE)
Business segment return on equity is calculated as net income available to common shareholders
divided by Average attributed capital for the period and using methods that are intended to
approximate the average of the daily balances for the period. Corporate Support also includes average unattributed capital. ROE is based on actual balances of average common equity before rounding.

Return on risk capital (RORC)
Net income available to common shareholders divided by average risk capital. Business segment RORC is calculated as net income available to common shareholders divided by average risk capital for the period. RORC is based on actual balances of average common equity before rounding.

## Unattributed capital

Unattributed capital represents common equity in excess of common equity attributed to our business segments and is reported in the Corporate Support segment.

## Definitions

Assets under administration (AUA)
Assets administered by us, which are beneficially owned by clients. Services provided in respect of assets under administration are of an administrative nature, including safekeeping, collecting investment income, settling purchase and sale transactions, and record keeping

Assets under management (AUM)
Assets managed by us, which are beneficially owned by clients. Services provided in respect of assets under management include the selection of investments and the provision of investment advice. We have assets under management that are also administered by us and included in assets under administration.

## Non-GAAP measures

## Adjusted basis measures

Adjusted basis measures such as adjusted net income available to common shareholders, adjusted diluted earnings per share (EPS) and adjusted ROE are calculated by adding back to net income the after-tax amount of amortization of intangibles (excluding amortization of software), any goodwill impairment, the dilutive impact of exchangeable shares, and other significant non-recurring items.

Adjusted efficiency ratio, operating leverage and revenue growth
The ratio and calculations are adjusted to exclude the change in fair value backing our policyholder liabilities from revenue and revenue growth. Refer to page 51 for the definition of the efficiency ratio, operating leverage and revenue growth.

## Economic profit

Net income (loss) after non-controlling interests excluding the after-tax effect of amortization and write-down of other intangibles (excluding software) and goodwill less a capital charge for use of attributed capital.

Common equity includes common shares, common treasury shares, retained earnings and other components of equity.

Credit quality ratios excluding City National
The ratios are adjusted to exclude the impact of our acquisition of City National.

## Embedded value

The sum of the value of equity held in our Insurance segment and the value of in-force business (existing policies).

## Goodwill and intangibles

Goodwill represents the excess of the price paid for the business acquired over the fair value of the net identifiable assets acquired. An intangible asset is an identifiable non-monetary asset without physical substance.

## Glossary continued

Definitions
Gross-adjusted assets (GAA)
GAA are used in the calculation of the Assets-to-Capital multiple. They represent our total assets including specified off-balance sheet items and net of prescribed deductions. Off balance sheet items for this calculation are direct credit substitutes, including letters of credit and guarantees, transaction-related contingencies, rade-related contingencies and sale and repurchase agreements. Commencing Q1/15, the Asset-to-capita multiple and GAA have been replaced by with the leverage ratio and leverage ratio exposure respectively.

## Taxable equivalent basis (teb)

ncome from certain specified tax-advantaged sources is increased to a level that would make it comparable income from taxable sources. There is an offsetting adjustment in the tax provision, thereby generating he same after-tax net income. We record teb adjustments in Capital Markets and record elimination adjustments in Corporate Support.

Total trading revenue
Total trading revenue is comprised of trading related revenue recorded in Net interest income and Non-interest income.

Net impaired loans
Gross impaired loans less the associated allowance for credit losses on impaired loans by portfolio

## Ratios

## Capital ratios

The percentage of risk-adjusted assets supported by capital, using the guidelines of OSFI based on standards issued by the Bank for International Settlements and GAAP financial information.

Common Equity Tier 1 ratio
Common Equity Tier 1 (CET1) capital under Basel III comprises the highest quality of capital including common shares, retained earnings, accumulated other comprehensive income and other items. Regulatory adjustments such as goodwill and intangibles, deferred tax assets, and other component subject to threshold deductions are excluded from CET1 capital. This ratio is calculated by dividing CET1 by risk-weighted assets, in accordance with OSFI's Basel III Capital Adequacy Requirements guideline.

## Efficiency ratio

Non-interest expense as a percentage of total revenue. For adjusted efficiency ratio refer to the non-GAAP measures on page 50

## Return on assets

Net income as a percentage of average assets.
Return on risk-weighted assets
Net income as a percentage of average risk-weighted assets.

## Calculations

Assets-to-capital multiple
Total assets plus specified off balance sheet items, as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI), divided by total regulatory capital

Average balances (assets, loans and acceptances, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period

## Average common equity

Calculated using methods intended to approximate the average of the daily balances for the period
For the business segments, calculated using methods intended to approximate the average of the daily attributed capital for the period.

Average earning assets
Average earning assets include interest-bearing deposits with other banks, securities, assets purchased reverse repurchase agreements and securities borrowed, loans, and excludes segregated fund net asset and other assets. The averages are based on the daily balances for the period. Commencing Q2/15, average earning assets also include cash collateral and margin deposits and exclude insurance assets

## Capital charge

Calculated by multiplying the cost of capital by the amount of average common equity. The cost of capital is a proxy for the after-tax return that we estimate to be required by shareholders for the use of their capital.

## Dividend yield

Dividends per common share divided by the average of the high and low share prices in the relevant period.
Diluted EPS
Diluted EPS is net income attributable to common shareholders divided by the average diluted shares outstanding. Both net income and number of shares outstanding have been adjusted for the impact of exchangeable shares.

## Market capitalization

End of period common shares outstanding multiplied by the closing common share price on the Toronto Stock Exchange.

Net interest margin (average assets)
Net interest income as a percentage of total average assets.
Net interest margin (average earning assets)
Net interest income as a percentage of total average earning assets.
Net write-offs
Gross write-offs less recoveries of amounts previously written off.
Operating leverage
Operating leverage The difference between our revenue growth rate and non-interest expense growth rate. For adjusted operating leverage ratio, refer to the non-GAAP measures on page 50 .

## Revenue Growth

Revenue Growth The growth rate is calculated based on revenue in the same period a year ago. For adjusted revenue growth, refer to the non-GAAP measures on page 50 .
$\frac{\text { Risk-weighted assets (RWA) - Basel IIII }}{\text { Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI based }}$ Used in the calculation of risk-based capital ratios as defined by the guidelines issued by OSFI based
on Basel III effective January 1, 2013 and on the "Basel III: A global regulatory framework for more resilient on Basel III effective January 1, 2013 and on the "Basel III: A global regulatory framework for more r
banks and banking systems - December 2010 (rev June 2011)" issued by the Basel Committee on Banking Supervision (BCBS) and adopted by OSFI effective January 2013. A majority of our credit risk Banking Sup IRB Approas and the remaindr uses Standardized Approach for the calculation of RWA based on the total exposure (i.e. exposure at default, and counterparty risk weights). For market risk measurement we use the internal models approach for products with regulatory approval and a measurement we use the internal models approach for products with regulatory approval and a In addition, Basel III requires a transitional capital floor adjustment.
$\frac{\text { n.a. }}{\text { Not }}$
$\frac{\text { Not }}{}$ applicable


[^0]:    Q4/14 includes a $\$ 105$ million charge ( $\$ 51$ million after-tax) reflecting the implementation of valuation adjustments related to funding costs on uncollateralized over-the-counter derivatives (FVA). For further information, refer to Note 2 of our 2015 Annual Consolidated Financial Statements.

[^1]:    Calculated using methods intended to approximate the average of the daily balances for the period, as applicable.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average retail and wholesale balances are reported on a gross basis (before deducting allowance for loan losses).
    ${ }^{3}$ To be read in conjunction with the Segment pages.

[^2]:    ${ }^{1}$ The transitional RWA does not reflect the CVA phase-in adjustments as implemented under the All-in Basis.

[^3]:    ${ }^{1}$ Reflects required EDTF format
    ${ }^{2}$ Includes changes in shortfall in allowance, treasury shares, issue costs and other, share-based compensation awards, threshold deduction allocated to loss carry back, de-recognition of cash flow hedge reserves, transitional adjustment and common equity issued by consolidated subsidiaries to third parties.
    ${ }^{3}$ Includes changes to capital issued by consolidated bank subsidiaries to third parties and non-qualifying capital instruments.
    ${ }^{4}$ Includes $\$ 1,200$ million non-qualifying innovative instruments redeemed in Q1/16.
    ${ }^{5}$ Includes changes to non-qualifying capital issued by consolidated bank subsidiaries to third parties, non-qualifying capital instruments and eligible collective allowance.
    ${ }^{6}$ Includes $\$ 1,500$ million non-qualifying subordinated debentures redeemed in Q1/16 and Q3/15.

[^4]:    Total loans and acceptances
    1 Wholesale - Real estate and related loans and acceptances
    ${ }^{2}$ Geographic information is based on residence of borrower.

[^5]:    Wholesale - Real estate and related gross impaired loans in Q3/16 is comprised of amounts based in Canada of $\$ 124$ million, United States of $\$$ nil and Other International of $\$ 121$ million.
    Geographic information is based on residence of borrower.
    Includes acquired credit-impaired loans related to the acquisition of City National

[^6]:    ${ }^{1}$ Wholesale - Real estate and related provision for credit losses in Q3/16 are comprised of losses based in Canada of $\$ 3$ million, United States of \$nil and Other International of \$nil million.
    ${ }^{2}$ Geographic information is based on residence of borrower.

[^7]:    This is a non-GAAP measure. For further information, refer to the Key performance and non-GAAP measures section on page 50 .
    The City National acquistion closed on November 2, 2015.
    ${ }^{3}$ Includes acquired credit impaired loans, with over $80 \%$ covered by loss-sharing agreements with Federal Deposit Insurance Corporation. The prior period ratios have been recalculated as a $\%$ of GIL rather than as a $\%$ of Total loans and acceptances.

[^8]:    ${ }^{1}$ Represents other on-balance sheet assets such as goodwill, other intangibles, receivables, premises and equipment.
    ${ }^{2}$ Collateral on Obligations related to assets sold under repurchase agreements and securities loaned, and off-balance sheet securities borrowing and lending.
    ${ }^{3}$ Impact of netting agreements and other valuation adjustments on derivatives and repo-style transactions.
    ${ }^{4}$ Represents commitments related to securities lending indemnifications, financial guarantees and letters of credit.

[^9]:    Comprises credit default swaps, total return swaps, credit default baskets and credit default options. As at Q3/16, all of our exposures are with investment grade counterparties
    ${ }^{2}$ Gross fair value before netting.
    ${ }^{3}$ Replacement cost includes the impact of netting but excludes collateral.
    ${ }^{4}$ Comprises credit default swaps.

[^10]:    'These measures do not have a standardized meaning under GAAP. For further information, refer to the Key performance and non-GAAP measures section on page 50 .
    Business segment ROE is based on Average attributed capital. Under/(over) attribution of capital is reported in Corporate Support
    We do not report ROE and RORC for Corporate Support as they are considered not meaningtul.

