

Your future begins here.

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### Commercial Account Manager

#### Objectives – see just how far you can go!

You approach challenges with an open mind and genuine desire to follow through on commitments. Dedicate your skills to acquire new clients, solidify relationships and grow revenue while enhancing the client experience. Additionally, you'll be able to further provide added value by developing specialized knowledge in the following markets: agricultural, retail/franchise, knowledge-based, healthcare, manufacturing, Aboriginal, public sector and not-for-profit.

#### Experience

Some finance or client service experience is preferred; French-English bilingualism is an asset for some areas

#### Education

Post-graduate education in business or arts

#### Details

6 months training, depending on experience, in addition to self study using provided materials

### Finance Management Development Program

Gain an overview of the RBC Finance organization globally – obtaining the experience necessary to thrive in senior roles – and explore the challenges of working on complex financial issues. As part of a team of specialized professionals, you will make your mark providing sound financial governance and advice to internal business partners and external stakeholders in a complex, multi-GAAP, multinational environment, supporting business decisions, analyses and reporting.

Understanding of accounting and financial theory; analysis and business/finance work experience are assets

MBA or a combination of post-graduate education and relevant experience

2-year program consisting of 4 cross-enterprise rotations in either a head office or business unit finance environment

### Graduate Leadership Program

Learn from experience in a series of roles and assignments designed to hone your skills and increase your knowledge of the RBC business. Discover that you have what it takes to be a successful leader in this cross-enterprise approach, one created to impart the “boundary-less” mindset critical to realizing your success with us as a future leader. Based on the principle that leaders learn best from experience, this program establishes a forum to learn about RBC as a diverse, multi-faceted organization.

Minimum 2–3 years' work experience, client orientation and excellent academic/extracurricular record. 2nd-language fluency is an asset

MBA

24–36-month program in Canadian/US and International Personal and Business Clients, Global Capital Markets, Global Technology & Operations, Risk, Finance, HR, Treasury or Strategic Development

### Manager Business Strategy Execution (Business Architecture)

You're a big-picture strategist with a vision tuned to the here-and-now and your sights set on the future. Driven by continuous improvement, you will transform business strategies into organizational, process and technical reality. You will actively develop business architecture and models that support attainment of efficiency, optimization and growth targets, enabling the business and operational units of RBC to deliver on their strategic vision and business objectives.

Experience in a business or management consulting firm with a background in, ideally, engineering, science or finance

MBA

Drive strategic alignment in this cross-enterprise role while supporting large-scale business transformations

### Wealth Management Generalist Program

Gain experience within Canada's largest wealth management organization through a variety of business, strategy and market-related roles. Become a highly talented professional with not only an understanding of the various wealth businesses, but also a high-level understanding of the entire enterprise.

Outstanding leadership, problem-solving and communication skills and excellent academic/extracurricular record. 2nd-language fluency is an asset

MBA, CA or equivalent post-graduate education and experience. Outstanding undergrads will also be considered

2-year program in RBC Dominion Securities, Global Asset Management, RBC International Wealth Management and RBC Private Counsel. US and international rotations possible

Take advantage of these great opportunities to challenge everything you've learned and gain invaluable exposure to real-world projects and initiatives! Launch your future now by visiting us at [www.rbc.com/careers](http://www.rbc.com/careers) and search based on your position of interest.

*We value diversity in the workplace, are committed to employment equity and will provide reasonable workplace accommodation to applicants with disabilities.*

